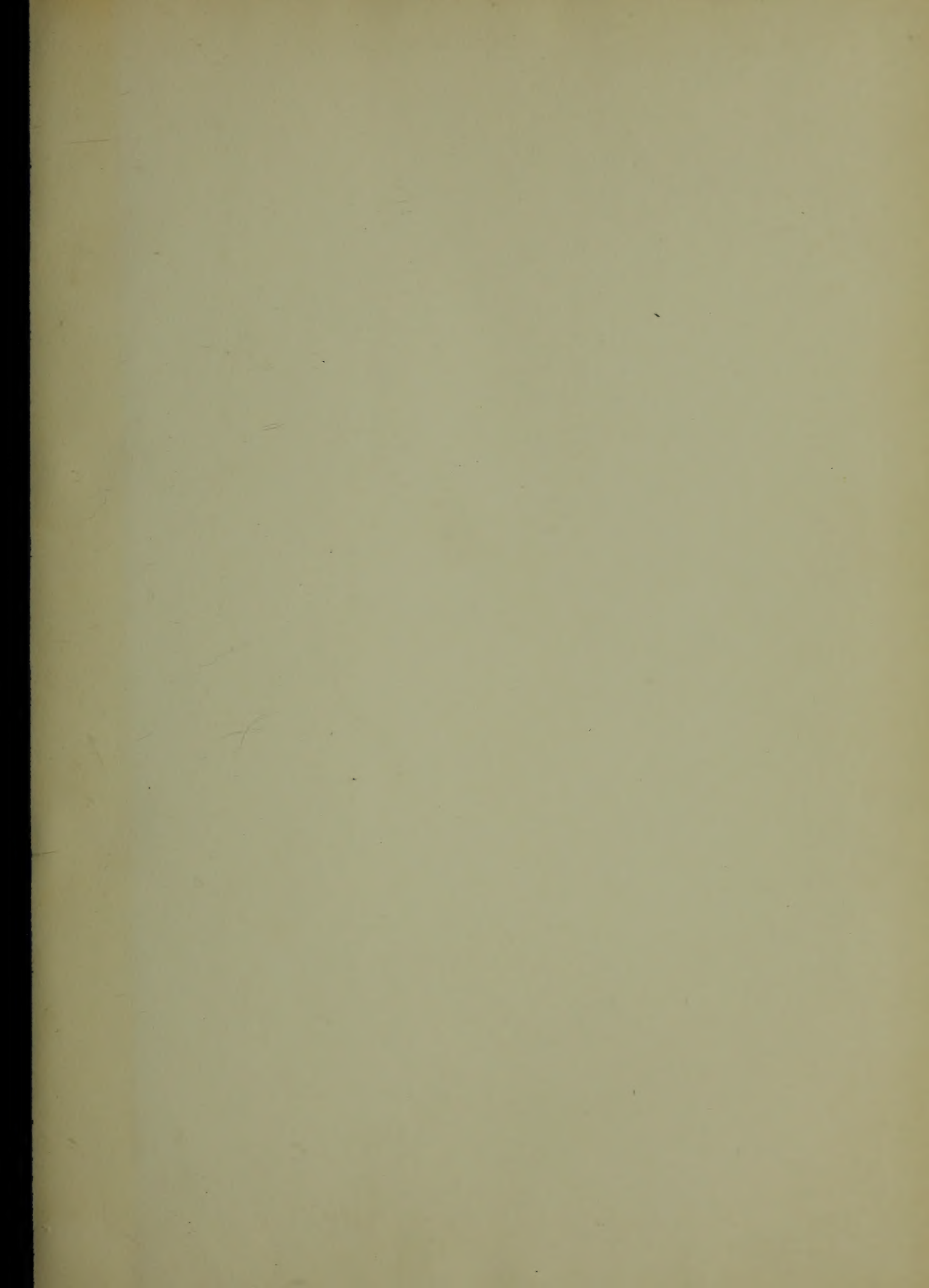
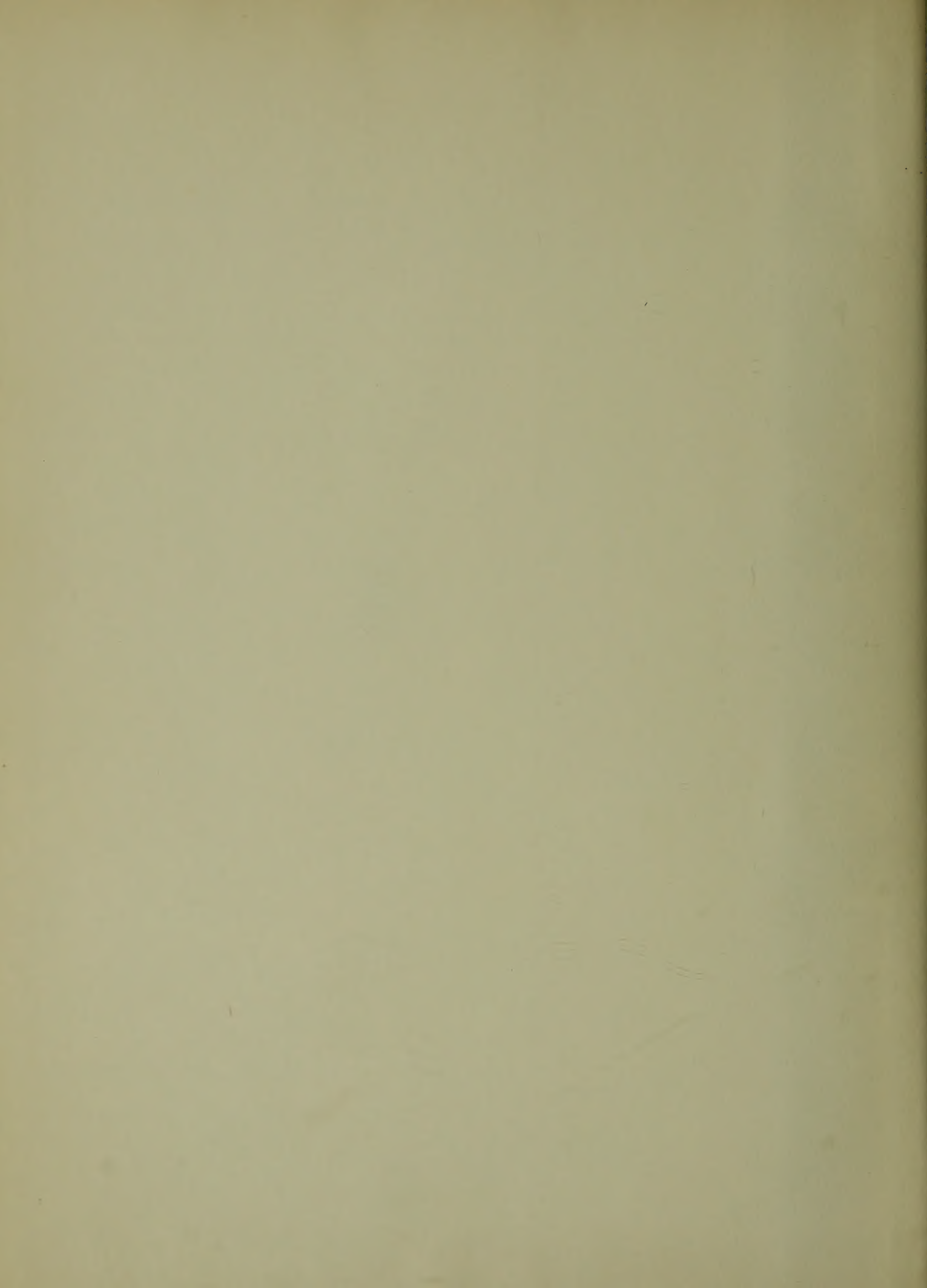
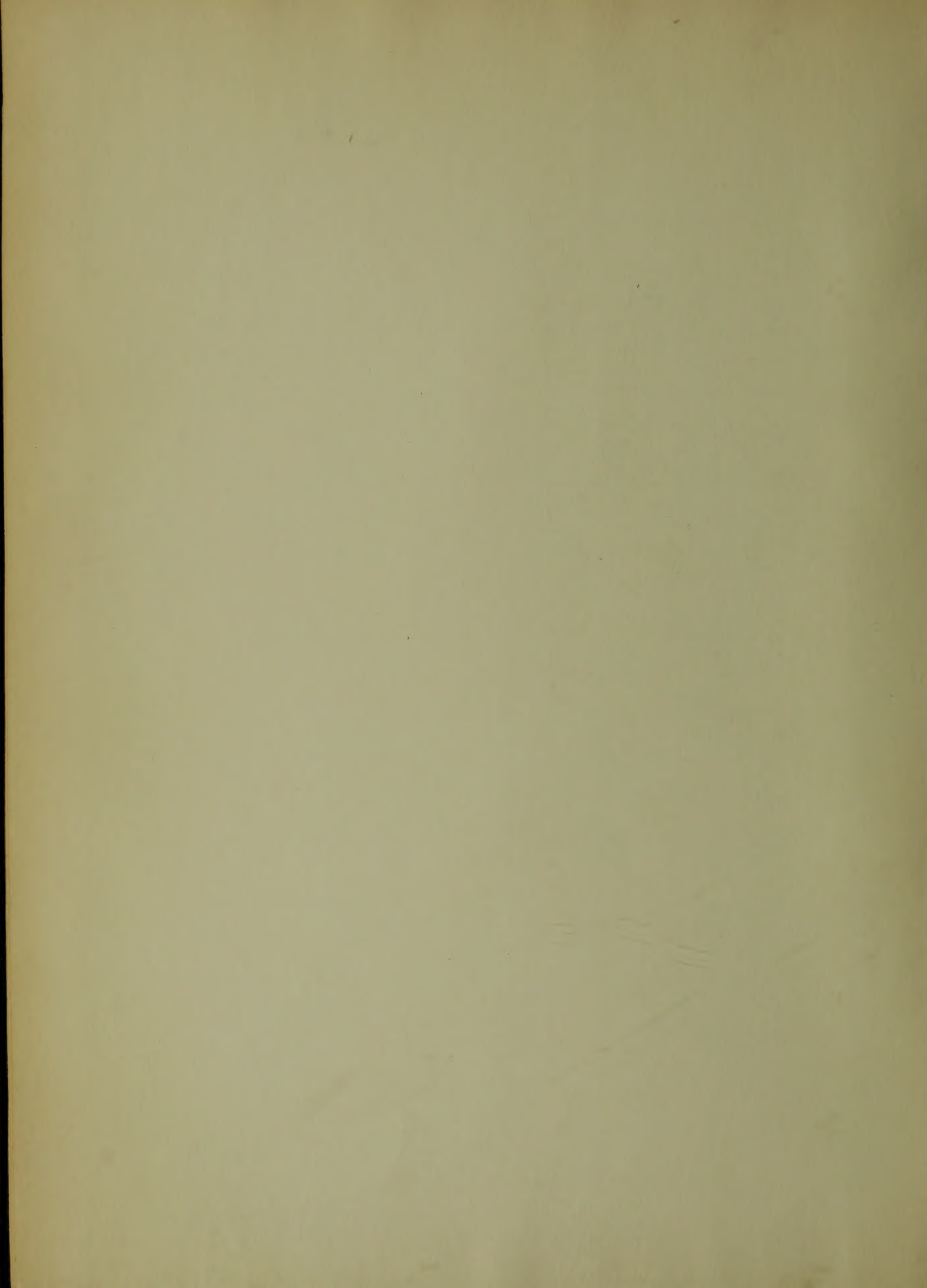




Library
of the
University of Toronto







THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, JULY 5, 1895.

No. 27

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C.

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

B.F.P. Cough Drops

♦ ♦
Put up in
5 lb. Canisters
Glass Front

—
A handsome
Counter article



♦ ♦
A soothing remedy
For anything
In the nature
Of a . . .
Cough or Cold

♦ ♦
Toronto Biscuit & Confectionery Co., Toronto

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S

JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

Standard Goods ^{THE} Best to Handle

"THISTLE" HADDIES

NEW PACK NOW ON THE MARKET. This is the

STANDARD BRAND
OF CANNED HADDIES

Always the best quality.

Specify this brand in ordering.

R(1) **..STOWER'S..**

LIME :: JUICE :: CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.



If you want a

PURE CASTILE
.. SOAP ..

ORDER THIS BRAND.

A. P. TIPPET & CO., Agents

Montreal

Toronto

MACONOCHIE BROTHERS

131 LEADENHALL STREET

LONDON, ENGLAND

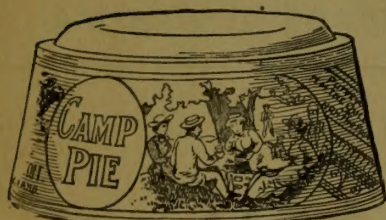


Potted Meats

Fresh Herrings

Kippered Herrings

Findon Haddocks, etc.



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

The only **Pure Indian Tea** on the
Canadian market.

It has scores of
imitators but
no . . .

Equals



ROSE & LAFLAMME, 39 Lemoine Street, **Montreal**

NEW CROP, 1895

We have just received ex Bark
"Buda" and others 1,000 puncheons fine

Also a fine lot of

Barbadoes Molasses

Quality guaranteed. New crop.

Porto Rico Molasses

Now on wharf.

WRITE FOR SAMPLES AND QUOTATIONS.

LAPORTE, MARTIN & CIE., Wholesale Grocers - - MONTREAL



**Kipped
Herrings**

The recognized leading Brand in all
the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, **MONTREAL.**

Marshall & Co.,

Spring Garden Works, **ABERDEEN, SCOTLAND.**

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain:

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Fine Chocolates AND BON-BONS

G. J. HAMILTON & SONS

Halifax and Picton, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS:

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

Summer Beverages

Boston Wild Cherry and Phosphates
 Boston Orange and Phosphates
 Boston Lemon and Phosphates
 Boston Celery and Phosphates

A large bottle to retail 15c. will make two gallons delicious, healthful, temperance drink.

5 doz. assorted in case, with complete outfit (1 tray, 1 glass pitcher, 4 glass tumblers, 4 large samples) for \$7.00. Retails 15c. bottle, \$9.00.

T. B. ESCOTT & CO. Wholesale Grocers - - **LONDON**
 Sole Agents for Canada.

Pickling Spice

Put up in ten-cent packages

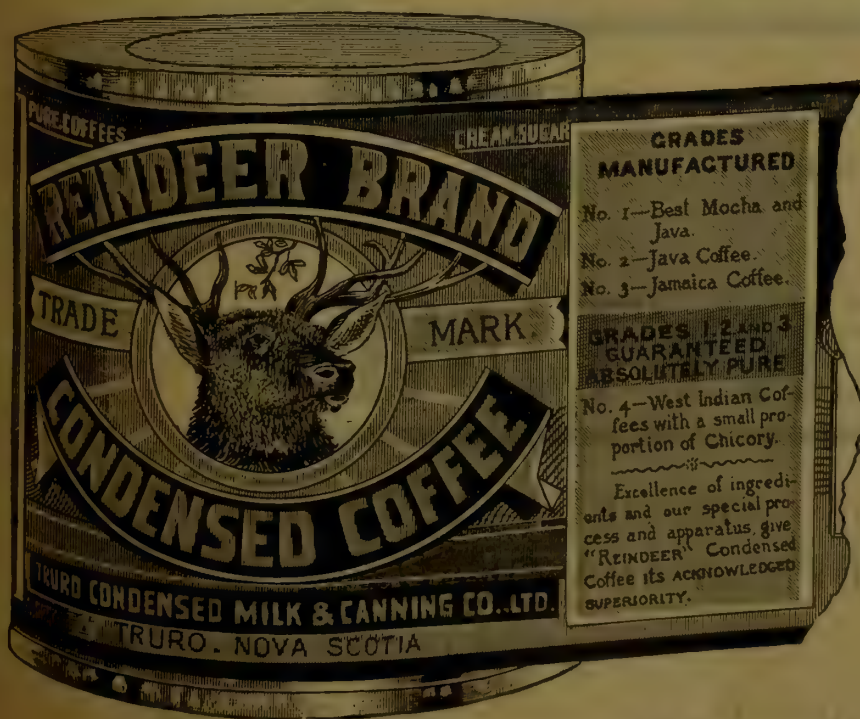
With the approach of the pickling season and the consequent enquiries for spices, you should be in a position to fill first orders with what will please your customers and hold their trade in that line through the season. We guarantee our

Dominion Mills Pickle Spice

to be the best combination of whole spices that can be got, giving that much desired flavor and bouquet, peculiar to certain well known brands of English pickles.

Todhunter, Mitchell & Co. - Toronto

But if it rain? Hot-water



is the only other thing necessary to enable you to provide a cup of delicious coffee, even at a picnic. For Home Use, Students, Campers, Picnics, and all kinds of Outings, this is an ideal preparation.

DO YOUR CUSTOMERS KNOW YOU SELL IT?



QUEEN'S PLATE

FANCY APRIL LEAF JAPAN TEA.

This is but one of our magnificent range of High-Grade Teas, which are close at hand. We cannot mention them all, (space will not admit of it) nor can we here speak at length on the attractive styles and superior liquoring qualities of—what we believe to be—the Finest Assortment of Teas imported into Canada this season.

WE HAVE THEM at all prices to suit the tastes and pockets of the multitude; every one of sterling quality and most carefully selected.

WE HAVE NO OLD JAPANS IN STOCK.

KEEN BUYERS AND JUDGES OF VALUE--WRITE US.

W. H. Gillard & Co. Wholesalers Only, Hamilton

SOMETIMES

CHILD BUYS CANDY—ADULTERATED
CHILD SICK—DOCTOR'S BILL—PAPA MAD

EVERYTIME

BUY "W. P. & S."—ABSOLUTELY PURE
CHILDREN HAPPY—PAPA GLAD

Wm. Paterson & Son - - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JULY 5, 1895

(\$2.00 per Year) No. 27

DROPS FROM THE EDITOR'S PEN.

As trade tends up crime tends down.

* * *

Push profitable and eschew unprofitable goods.

* * *

A slovenly merchant or clerk is known by the parcels he puts up.

* * *

A young man's possibility for success depends on his capability for work.

* * *

Business does not come to him who waits; it waits for him who comes after it.

* * *

Men who think there is money in hay should have a care: It may be straw.

* * *

Because pig iron is advancing it must not be supposed that those who benefit by it are hogs.

* * *

Merchants live, not by the quantity of goods they sell, but by the money they make.

* * *

Success can no more be the fruit of laziness than can pumpkins the fruit of the thorn bush.

* * *

Don't make enemies. You can always get them if you want them; but friends you cannot.

* * *

An exchange says that the Athenians used pepper. That explains their "peppery" disposition.

* * *

Guarded against in advertising as well as in ordinary composition should be the tendency to verbosity.

* * *

When legislators are as faithful to the business interests of the country as they now are to party interests they will have earned

the "well done good and faithful servant" of their employers.

* * *

The human stomach is the pivot upon which should turn all the grocer's trade aims and objects.

* * *

It does not follow that there is might in the storekeeper because there is mite in the cheese which he sells.

* * *

People who ride on slow trains seem to catch the same complaint as the train after they are out about an hour.

* * *

Thinking twice before "cutting" prices to "cut" a customer would obviate much loss of both money and amity.

* * *

You may not be able to tell what a man is by the coat he wears, but there is no mistaking a merchant by his store.

* * *

The trouble over Toronto's municipal bonds proves that a bond of unity between the mayor and officials is wanting.

* * *

The click, click, click of the reaper in the hay field reminds us that the farmer is beginning to reap where he has sown.

* * *

The United States consumes 15,000,000 pounds of mince meat annually. They always are mincing matters over there.

* * *

Advertisements may sometimes be painted in words akin in brilliancy to the rainbow, but gold is found by following them.

* * *

The mills of the gods grind too slow for some people, but it would be bursted mills if these "some people" were at the cranks.

* * *

Again is it demonstrated that the Yankees do not know a good thing when they

see it. The Niagara Falls, N.Y., banks are imposing a discount of 1 per cent. on Canadian currency.

* * *

Men who essay to keep even with fast-living friends, like dogs racing swift-moving trains, are sure to meet with disappointment.

* * *

It is gratifying to see Canadian manufacturers of scales scaling the fence into preserves once monopolized by United States manufacturers.

* * *

An exposition is to be held in Mexico next year. What does Canada propose to do in order to show the excellence and variety of her products?

* * *

Fool and rogue combined is the postoffice clerk who robs the mails. A wise man, even if he was a rogue, would know better than to make himself such a fool.

* * *

It is not plain sailing immediately after a trade storm any more than it is after a storm at sea. In both instances there are troubled waters to contend with.

* * *

The Canadian hen so far forgot herself as to crow when she heard that the United States Government had reduced to 3c. per dozen the duty on her product.

* * *

The English judge who the other day ruled that baking powder was not a food probably had his pastry "raised" with alum and his judgment prejudiced with poison.

* * *

If parliamentarians at Ottawa make such sorry exhibitions of themselves on educational matters as they usually do on business matters, poor is the outlook for the solution of the Manitoba school question,

DR. SPROULE'S BILL.

BY T. S. SPROULE, M.P.

THE general purpose of the bill which I have introduced in the House of Commons is to place detective corporations and mercantile agencies under legislative restriction in the public interest. At present there is practically no control or supervision over these classes of business, which from their peculiar nature would seem to be almost the first calling for regulation. An individual, for instance, may set up as a private detective, assuming for the purposes of his business a pretentious and high-sounding title; he will be entrusted with important secrets, be employed in delicate missions, family matters of one kind and another will be communicated to him; and yet he may be not only incompetent in his line of work, but utterly without character. Such cases are not unknown in Canada. Then, think of the possibilities for blackmail which are opened for a worthless person who may set himself up as a private detective, and in that capacity learn sacred secrets, which he will afterwards use in extorting hush money. Of course, I am well aware that there are many most reputable and honorable persons following the profession of a detective, or I may say that the profession when faithfully followed has high and important functions, conducive even at times to the welfare of the state, and always promotive of the ends of justice. Such persons will not object, I am sure, to the provisions of the bill which I have introduced. Rather, on the contrary, they should assist in having it become the law of the land, since it will afford them protection against disreputable members of the profession, and will give the business the stamp of legal recognition and the advantage of adequate safeguards.

The bill deals, first of all, with detective associations, and requires that any person or persons proposing to engage in the business shall file a certificate with the Secretary of State, setting forth the full name and residence of each, the name and style of the association, and where the principal office is located, the whole to be attested under oath. Within thirty days after the filing of this certificate a bond for \$10,000, signed by all the members of the association, is to be deposited with the Secretary of State, and two sureties for each member of the association are also to give bonds, aggregating \$10,000, for the faithful performance of the duties of the association. Moreover, every person proposing to act as a detective is required to make oath that he will faithfully and impartially discharge his duties as such. These conditions having been complied with, a charter of incorporation by letters patent will be issued by the Governor-in-Council, and thereafter the association may engage in the secret service or detective business. The liability clause, which is, of

course, an important feature of the bill, reads as follows:

The members of every detective association incorporated under the provisions of this Act, and their sureties, shall be liable on the bond of the association in damages to the party injured for information which is damaging, if incorrect, for loss of or damages to any money, property or thing of value which may come into their possession, or the possession of their employes in the course of their employment, if such loss or damage is caused by the negligence or misconduct of any member or employe of such association, which damages may be recovered in any court of competent jurisdiction: Provided that such association may have a lien on any stolen money or property recovered by them, for the amount of the reward publicly offered or agreed in writing to be paid, and may refuse to deliver such money or property to the person offering such reward until payment of the same be made.

Penalties are prescribed in the case of persons who engage in the business of a detective, without having first complied with the requirements of the bill.

The provisions relating to mercantile agencies begin by setting forth that such agencies are to be held to mean establishments which make a business of collecting information relating to the credit, character, responsibility and reputation of merchants or others for the purpose of furnishing the information to subscribers. These agencies are to be required to give bonds and obtain incorporation by letters patent, precisely in the manner of Detective Associations, before engaging in business. Another provision is to the effect that "mercantile or commercial agencies shall not make collections of moneys for debts or goods due or owing to other persons or companies, but shall confine their operations strictly within the definition of the purposes for which they were incorporated; and shall not as incorporated agencies engage in any other profession, trade or vocation."

It is also provided that once a year schedules are to be prepared by the agencies, to be filled up, voluntarily, of course, by the persons whose credit is to be reported upon, which schedules shall set forth particulars respecting the occupation, property, and property or annuity, or interest income of such persons.

The bill, of course, may undergo amendment in committee as regards some of its details, but the principles upon which it is founded I believe to be sound, and the necessity for some legislation to be indisputable.

VIEWS OF BOARDS OF TRADE.

In connection with the above it will doubtless interest our readers to know the views of three Boards of Trade, as embodied in the three accompanying resolutions.

London Board of Trade, May 14:

Resolved, That this Board having had their attention directed to a bill, numbered 12, designated "An Act respecting Detective Corporations and Mercantile Agencies," which is being promoted in the House of Commons by Dr. Sproule, and having fully considered same, we submit:

That the proposed legislation, as applied to mercantile agencies, is uncalled for and unnecessary. The mer-

cantile agencies as now managed, and as they have been managed for over half a century, are a very necessary adjunct to the commerce of our country, and they should be encouraged, instead of being hampered with unnecessary legislation, such as contemplated by Dr. Sproule's bill. Mercantile agencies have become an important factor in the prompt transaction of business and they should receive the hearty support of every honorable merchant.

Hamilton Board of Trade, June 17:

That this Board, having carefully considered the Act introduced in the House of Commons by Dr. Sproule, entitled "An Act Respecting Detective Corporations and Mercantile Agencies," are of opinion that the interests of the business community would not be promoted by the passage of the said bill.

The duties of mercantile agencies being of a delicate and difficult character, it is inexpedient that any restrictions should be imposed upon them in the obtaining of information. On the contrary, if efficiency is expected from these institutions, it is highly desirable that they should be at liberty to exhaust every means of obtaining facts unhampered by any such enactments as are proposed under this bill.

Toronto Board of Trade, June 21:

That this Council, having considered the bill now before the Dominion Parliament, entitled "An Act Respecting Detective Corporations and Mercantile Agencies," beg to submit that the clauses relating to Mercantile Agencies are unnecessary and uncalled for, there being no demand on the part of the business public for legislation in this direction, and no apparent abuses that would be remedied by this Act. The reputable agencies having become such an important factor in the commercial world, any unnecessary interference with them will react injuriously on trade and commerce, and this Board cannot see any good results likely to flow from the passage of this bill. They are strongly of opinion that the proposed Act would be highly detrimental to commercial interests and seriously affect business.

WOOL GROWING IN MANITOBA.

The wool growing industry of Manitoba and the western territories is assuming large proportions. With each succeeding year a considerable increase is recorded in the shipments of wool to eastern markets. Last season the crop was placed at between 350,000 and 400,000 pounds, while this year it is estimated at over half a million pounds. The quality of the wool this season is said to be better than usual in respect to texture and freedom from foreign matter. The price ranges from 8 to 10 cents per pound. The increase in sheep in Manitoba is particularly noted by dealers, and it is thought that the province can now supply all local demands without importations from either the east or west.—Free Press, Winnipeg.

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

Now is the Time to Buy

Sun-cured Codfish in quintals Thistle Haddies in 1 lb. tins
Golden Haddies in 1 lb. tins Noble's Lobsters (flat) in 1 lb. tins
Noble's Lobsters (flat) in 1-2 lb. tins.

THE ABOVE ARE ALL NEW GOODS.

LUCAS, STEELE & BRISTOL

Hillwatee Tea
Agents

HAMILTON

Everybody Drinks Ram Lal's



AND EVERYBODY LIKES IT



JAMES TURNER & CO.

- -

HAMILTON

Always in Stock

BAULD, GIBSON & CO.
Halifax, N.S.

C. & E. MACMICHAEL
St. John, N.B.

BEATTIE & ELLIOT
Quebec

ROSE & LAFLAMME
Montreal



By our Agents

R. H. TOY
Kingston

WM. FORBS
Ottawa

A. D. HOSSACK
Vancouver, B.C.

HUDSON BAY CO.
Winnipeg, Man.

CEYLON ... TEAS

We are showing a complete range in the above line, and we have no hesitation in saying our values cannot be beaten, especially in the lower grades.

Samples and prices on application.

H. P. ECKARDT & CO.

Wholesale Grocers

TORONTO

ONTARIO GROCERS' ASSOCIATION.

UNDER the above heading in last week's CANADIAN GROCER appears an article or preamble to a document that is being circulated in St. Thomas, with a view of reorganizing an association of all the grocers of Ontario, if not the Dominion of Canada, and mention is made of holding a monster picnic with a view of getting the trade together.

I have been requested by the members of London Retail Grocers' Association to suggest to the promoters of this worthy and very commendable movement that the retail grocers of London are now preparing for their annual picnic, which will be held on July 24, and if St. Thomas grocers will confer with us we will be pleased to give them all the assistance in our power. The members of London Retail Grocers do not wish to take any of the honor of promoting the movement, but as arrangements for our picnic are well on the way, and London is about as centrally located as any city in Ontario, we would suggest that arrangements be made to hold the convention here, or at least that representatives from all the cities and towns in Ontario be requested to attend the picnic, and the question of organizing the Ontario Association discussed.

We would suggest that the meeting be held the day following. A short preliminary

meeting could be held at some hour during the day of the picnic, but to go thoroughly into the details of arranging an association would require more time and consideration than could be well devoted to it during the day of the picnic.

The question is important enough, however, that even though the members of our association, who take an active part in conducting the picnic, will be busy during the day and tired at night, a meeting called in the evening would find enough of the grocers of London there to represent London Retail Grocers' Association. Wishing the grocers of St. Thomas success in their effort, and should our suggestion meet with approval, trusting to hear from them at an early date,

We remain,

Respectfully yours,

E. SUTTON, Secretary.

Signed on behalf of London Retail Grocers' Association.

A CURSE AS WELL AS A BLESSING.

EDITOR GROCER: Your article under the above heading in last week's issue is to the point and correct in every respect. The way both laborers and storekeepers have been kept out of their money on this T., H. & B. is simply disgraceful, and should be a warning to those now supplying muscle and

food. I see the Government have been approached in this matter, and I trust something will be done. Why should not the Grocers' Association not get some facts from fellow grocers in Dundas and surrounding country as to methods employed by these Yankee speculators?

FAIR PLAY.

Hamilton, July 2.

WILL IS THE KING-BOLT.

Will, says an exchange, is the king-bolt of the faculties. It is folly to say that "we cannot believe." Every day of our lives we prove that we can. Every scientist lays down what is called "a working hypothesis," and goes by it. Every architect or house-builder draws his plans and specifications first, and follows them out in deeds.

We have the working hypothesis of character; its "ground plan," its "elevation," its "specifications," in the gospel. We are bound to go by them, for they are the very best of which we know; they have produced the most lovely, loving and trustworthy characters that we have ever seen.

There are as many theories of a good life as there are theories of tariff; but our part, if we have common sense, is deliberately to choose the one that has made the best people, the best society, the most genuine home, faith and happiness.

Covered Satchel Baskets

**FOR
PICNICS
AND
MARKETING
USE**

If you handle these goods, write us for quotations; we can give you **Special Figures** on either **Narrow or Wide Splints**. Now's the time for placing these goods.

H. A. NELSON & SONS,

Toronto and Montreal.

Potted Meats

$\frac{1}{4}$'s and $\frac{1}{2}$'s. Full Assortment.

Jams . . .

5 lb. Tins. Quality A 1.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

IT'S GOOD

"Gold Dust"

It's an "American Process". Cornmeal, equal to any made, and it's cheap too. Write us, and we will tell you all about it.

E. D. TILLSON

TILSONBURG, - ONTARIO

Small Orders



Are what we want you to start off with ; but, if the past is any indication of the future, they will be larger and more frequent as time goes on. **Jersey Brand** never is dead stock ; last year's stock (if there is any unconsumed) is as good as when put up. This year's product is better, as we are constantly experimenting and improving.

Remember to order only the

"JERSEY" BRAND

It satisfies all classes of trade.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - - HALIFAX, N. S.

All the Difference in the
World Between a Mixture and a Blend



The old style formula of mixing half a dozen teas together and attempting to disguise their dissimilar qualities with a liberal dose of Scented Orange Pekoe, only resulted at best in a nauseating mixture seldom twice alike in varying degrees of disappointment.

How different the results in the use of our

PURE BLENDED TEAS

NINGPORI
BALIKANDA
COOLIPUR

Blended to infinitesimal niceties by **Experts** on the Estates where grown. The absolutely unvarying high standard excellence of these goods is the basis on which they have not only won but kept their reputation as the most satisfactory goods on the market.

SOLE WHOLESALE SELLING AGENTS:

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg.

The demand
for our . . .

Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

COFFEES
SPICES
BAKING POWDERS

G. F. MARTER & SON
PHOENIX MILLS - 1-3 JARVIS ST., - TORONTO.

Grocers' and "Crown Brand"
Specialties . . . Extracts

Kennedy, Greig & Co. - - Montreal

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS

and

TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

ADVANCE IN SUBSCRIPTION PRICES

In future the annual subscription price of this paper, mailed to British and other European places, and to China, Japan, South America and Africa, will be \$3 a year.

FOOL LOGIC.

For instance, one of you farmers here go up into the village and buy a barrel of sugar. We'll suppose you pay \$20 for it. Now, that barrel of sugar cost the grocer \$15. You see, therefore, that he made \$5 on it. Now, why should you not have made that \$5 for yourself? The object of the Patrons of Industry is to see that you shall.

THIS was the sample of logic that was doled out to tickle farmers' ears by a speaker the other day at a Patron picnic held in Grimsby Park. It was used to illustrate the dollars that were to be saved by the farmer joining this wonderful organization and becoming his own store-keeper.

The Patron organization, particularly in its office to manage the storekeeping of the country, is fast petering out, but although it is dying, the fact that it is neither speechless nor shorn of its silly and illogical tenets is obvious.

But it is a blessing that this is a free country, and that these Patrons can air their theories and practice them occasionally, for freedom to this class of people is what rope is to a fool, a sure means of self-destruction.

In a certain sense, humanity is not made up of independent units. We are all more or less dependent for our existence upon each other.

The day when each man constructed with his own hands his habitation, clothing, utensils and implements of labor, and raised his own provisions, went out with the barbaric age. We cannot go back to the con-

ditions obtaining thousands of years ago, the efforts of the Patrons of Industry to lead us there notwithstanding.

Farmers will still farm, merchants still sell, manufacturers still manufacture, and politicians still make and unmake laws. The law of Nature has so decreed.

The Patrons of Industry, by relegating to themselves the sole right to manage the temporal affairs of this country, have no doubt wrought injury to merchants and manufacturers, but it is only of a temporary character. There is no more likelihood of this country being brought up on Patron tenets than there is of the deluded members of that organization raising figs from the thistles that are growing on their farms, while they are spending their time theorizing on impossibilities.

A WISE SUGGESTION.

It is a wise suggestion on the part of the St. Thomas merchants, who are agitating for a business men's convention, that the desirability of a provincial association be discussed.

Organization is the motive power which keeps reforms moving, and that crystalizes theories into practical entities. Because of a lack of this organization benefits many have long been deferred. The history of the world is full of instances of this. And business as well as political and philanthropic movements have suffered in this respect.

The cream of the business men in this country may meet and discuss the most practical and praiseworthy subjects, and propose schemes for ameliorating the most gigantic of trade evils, but little practical result will accrue therefrom unless there is continuous effort till the desideratum is secured.

It is not enough to push merely the point of a nail into a piece of wood. The nail must be driven in and clinched.

Some six or seven years ago a convention of business men was held in Hamilton. Some of the most representative business men in the country were there, and practical and able papers and speeches were given. But no association was organized, neither was there another meeting held. And, consequently, evils to-day exist that might have been removed had organization then been completed.

If the movement now on foot to hold a convention bears fruit, as it no doubt will before long, if not immediately, provided continuous effort is made, it is to be hoped that one of the first things done will be to appoint a committee with a view to devising some scheme for organization.

A clerk, remarks an exchange, is always assisted by the newspaper. The goods are easier sold. The newspaper is the seller and the clerk the assistant.

THE SUGAR SITUATION.

ALL the advantages that wholesale men anticipated would accrue from the recent advance in sugar have not materialized.

Everybody, from refiner to consumer, looked for a strong market for sugar, and everybody in consequence did more or less speculating. The natural concomitant was that wholesaler, retailer and consumer stocked up, some inordinately.

The consequence of this in turn was that the demand gradually fell off, until during the last couple of weeks there has practically been no demand; and although refiners have refused to make any concessions, wholesalers are selling sugar at less than they can lay it down for to-day.

One house acknowledged to THE CANADIAN GROCER that 50 per cent. of the sugar they had when the advance took place was still in the warehouse. This fact, however, is some mollification: Handsome profits were made with the first rush to buy after the change in the duty, and the accompanying advances in the outside markets.

There is usually something to upset one's calculations, and the disappointing character of the sugar market is no doubt largely due to the alarm over the fruit crop. Overestimated as the damage was, yet it had its influence on the demand for sugar nevertheless.

The quietness is not confined to the Canadian market. In New York the same state of affairs prevails. But in spite of this, confidence is expressed in the future. Willett & Gray's Statistical Sugar Trade Journal says: "There is no question but that prices will advance all over the world very materially, and the only point unsettled is when the upward wave will begin * * * The turn of the tide may be more distant than we think, but it is well to be looking for it at any moment. It may not come, however, as we have already said, until the United States has relieved Europe of a considerable quantity of raw and refined sugars."

Business on the Toronto market has improved slightly during the last day or so, but the movement is still very small.

NO USE BEING IMPATIENT.

Some merchants there are who are chafing because the returning trade activity is not developing as much speed as they would like. It is no use getting impatient. It retards rather than helps the return of better times. The period of depression took three or four years to develop; and it is not to be expected that work of years can be undone in a day.

THE HAY SITUATION.

NOT for a long time has the hay market occupied as much attention as it has during the past few weeks. The cause is the anticipated short crop in Ontario on account of the drouth.

THE CANADIAN GROCER was allowed a few days ago to peruse the correspondence of a Toronto firm that had received private reports from nearly every section of Ontario, and they certainly indicated a most unsatisfactory state of affairs.

In the midland counties the prospects appear to be as good, if not better, than in most parts of the province. There clover is reported to be a fair average and timothy poor. In Prince Edward County they do not expect one-fourth the usual crop, while around Kingston, in what may be termed a hay-growing centre, there will not be half the usual crop. Then, running away through the western part of the province, the reports indicate from half to less than half a crop, while prognostications from Kincardine declare there will not be enough grass to make even good pasturage. Immediately west of Toronto, and along the Niagara peninsula, it does not appear to come within its usual average by about 50 per cent.

To add to the prospects for a firm hay market during the ensuing twelve months there is likely to be a heavy export demand from England, where the crop this year is reported to be shorter than it has been for years before.

As a natural consequence of the partial failure of the hay crop in Ontario quite a speculative business has sprung up, and prices are about 25 per cent. higher than a month ago.

The situation of the market has induced much speculative business. Hay has been brought in from the province of Quebec in enormous quantities. In Toronto alone one day last week there were estimated to be something like one hundred carloads on the track. But much of this Quebec hay is of very inferior quality. In fact, the market is glutted with hay of this kind.

All this, those who are inclined to speculate should remember. And another thing they should not forget is, that while Ontario has a short crop, Quebec has a big stock on hand and an abundant crop coming.

There is some Ontario hay being held at outside points, but holders are asking fancy prices. One holder in Middlesex County was asking \$15 per ton last week and he substantiated himself for quoting such an inordinately high figure by stating that the crop in his neighborhood was the smallest in 25 years.

Since the market has taken the turn it has there have been numerous complaints from purchasers regarding quality not being up to standard. For instance, they have bought No. 1 hay, and although the

hay delivered was so designated, yet it was Quebec No. 1, hence the dissatisfaction. It will be well for intending purchasers to keep this fact in mind, and difficulty and loss may be thus avoided.

The hay market is undoubtedly strong, but it is well for speculators to consider the bearish as well as the bullish features of the situation.

THE CHEESE MARKET LOWER.

LAST week reference was made in these columns as to the unhealthy speculation in cheese being the cause of the sharp advance in the price of the staple.

The course of values since then fully bears out this assumption. All through last week buyers who had an interest in preventing a decline simply "pegged the market." That is, they bought a few cheese here and a few cheese there at a fancy price in the hope of making the salesmen hold.

Though they were successful, to a certain extent, the cheese market has steadily gravitated lower; and at this writing has a heavy tone and is fully $\frac{1}{2}$ c. lower than it was a week ago.

This is owing to the fact that the exports to date this year have at last caught up to those of last, and by the end of the present week, for which large contracts for ocean space have been made, they will very likely be considerably in excess of those for 1894.

This condition is unlucky for those foolish enough to follow the lead of the shorts last week, for they are certain to lose money.

Briefly, if the market was left alone matters would soon shape themselves all right, but this eternal "rigging," to use the remark of a disgusted trader the other day, "plays the dickens with those who want to do a legitimate trade."

DETECTIVE AND MERCANTILE AGENCIES.

Dr. Sproule, M.P., in his article in another column, makes out a good case for his bill for regulating detective corporations and mercantile agencies. He has eliminated some of the objectionable features which appeared in the bill he introduced in the House of Commons a year ago.

Business men occasionally have a just grievance against the mercantile agencies. They are a most valuable assistance to wholesale merchants and manufacturers. At the same time, as they are sometimes used they work a great injustice to those about whom reports are furnished. The proprietors of the two big agencies in Canada, "Bradstreet's" and "R. G. Dun & Co.," we are quite sure, desire to do business on an honorable basis. But it is necessary for them to have correspondents in all the business centres, and these men fre-

quently use their position to injure their local competitors.

Not very long ago the Board of Trade had its attention drawn to a very disgraceful case of this sort. The correspondent of the agency was the manager of a branch of a Montreal bank in a certain town. In the town was a firm with an excellent reputation, who, for special reasons, applied for a large amount of insurance. Before granting it the company asked one of the agencies for a special report on this firm. It was most unfavorable, and differed so entirely from information received from private sources that the insurance company asked the agency if they were not in error. The agency after some time sent in a second report even more unfavorable than the first. The insurance company at once sent a man to the town to make careful inquiry. He found that the firm was strong financially, and possessed an enviable reputation for honesty and integrity, and that the mercantile agency correspondent had been trying hard to get them to transfer their account—the best in the town—to his bank. Because they refused to give him even a share of it he reported so unfavorably on their standing.

Dr. Sproule might go further and provide specially that anyone giving an agency information which he knows to be untrue should be treated as a criminal, to whom the most severe punishment may be meted out.

PICNIC ARRANGEMENTS.

Some time ago the Toronto Retail Grocers' Association decided to hold their annual picnic this year on the "Mountain" at Hamilton, and a committee was appointed to arrange for the outing. This committee was unable to come to any satisfactory agreement with the Hamilton Steamboat Co., who refused to carry a band free, or make other concessions asked for.

After some discussion at a special meeting of the committee called for the purpose, it was decided to make St. Catharines the objective point of the excursion. Arrangements were made accordingly, and they are these: The steamer Garden City will leave the wharf at the foot of Yonge street at eight a.m. on Thursday, July 25, and proceed across the lake to Port Dalhousie, and up the old canal to St. Kitts, where the excursionists will land and disport themselves for several hours, the boat being timed to start the return journey at 6 p.m.

A brass band will accompany the excursion, and a baseball match, a tug-of-war and other games will be introduced to amuse the pleasure seekers. Adults will pay 60c. for the round trip, and children 40c. Tickets may be bought from members of the committee, or upon the steamer. It is to be hoped that all our grocers and their families will turn out and help to make this picnic a rousing success.

WHEN CREDITORS LOSE NOTHING.

A NOVEL plan to get ahead of other creditors and not lose anything by the failure of a customer, has been devised by some Canadian manufacturers. It has been in use for some time, but is not generally known.

The manufacturers sell goods subject to a discount of 50 to 60 per cent, with an extra 5 for cash. The goods are invoiced, however, at a gross or list price, and a memo attached saying that if the account is paid on July 1 a discount of 50 (or 60, as the case may be) and 5 per cent. will be allowed. If not paid before August 1 they will not get the extra 5 per cent. If not paid by October 1, no discount whatever will be allowed. If the buyer fails, the creditors at once make a claim for the full amount of the invoice, which is in reality 50 per cent. more than the actual market value of the article. That is, an article which usually sells at \$1 and is invoiced by everyone else at that price, is invoiced by these particular manufacturers at \$2, less 50 per cent. if paid at the usual time. If the estate pays 50 cents on the dollar, by this system these manufacturers get the full amount of their actual claim—and sometimes more—while the others get only 50 per cent. or less.

The scheme is a clever one, but recently the inspectors, representing other creditors, when examining the affairs of the estate, have "got onto it," when there has been usually a "pretty row," after which the clever manufacturers must amend their claims. A number of estates, however, have been wound up without the inspectors discovering the trick.—Hardware and Metal.

DEATH OF MRS. W. H. SEYLER.

SEYLER—On Saturday, June 20th, at 471 Dovercourt road, Toronto, Lena Gibb, beloved wife of William H. Seyler, in her 37th year.

The appearance of the above notice in Monday morning's daily papers cast a gloom over Toronto wholesale grocery circles greater than any even has for many a long day. Deceased was the wife of W. H. Seyler, manager of the Eby, Blain Co.'s sample room. Many connected with the wholesale trade were acquainted with her, and most highly and feelingly do they speak of her. But everybody knows and respects the bereaved husband, and hence the general sorrow and sympathy "on the street."

"Poor Seyler, I am very sorry for him," remarked the head of one firm. "He has a great big good-natured heart and feels his loss terribly." This is a sample of the expressions one hears every day on the street when reference is made to Mrs. Seyler's death.

Death came rather suddenly. Deceased was only ill about a week, and up to within 24 hours of her death the doctors expected

she would survive. The cause of death was pneumonia. Besides the bereaved husband, deceased left behind her three children, the youngest of whom is about six months old.

The remains were interred at Hamilton on Wednesday afternoon, and several wholesale men and other friends were at the Union Station to see the body placed on the train for its last sad journey.

THE CANADIAN GROCER tenders its sympathy to Mr. Seyler and the bereaved family.

HAMILTON BOARD OF TRADE.

The annual meeting of the Hamilton Board of Trade was held Tuesday. President H. N. Kittson presented his annual report, which referred to the satisfactory railway work in and around the city. Reference was also made to the unsatisfactory state of the insolvency laws and the desirability of the bill now before Parliament being passed.

The report of the secretary, Mr. C. R. Smith, showed the membership to number 246. The finances were reported as satisfactory.

The nominations of officers, decided on at the last meeting, were affirmed, and Mr. Kittson vacated the chair for his successor, Mr. John Hoodless. A special committee was appointed to arrange for the celebration of the Board's 50th anniversary this year.

NEXT TO THE BIBLE.

The following letter gives a pretty accurate idea of the position THE CANADIAN GROCER occupies at the present time:

DEAR GROCER,—Thanks many for your favor of 25th inst., asking if it is my desire to have THE CANADIAN GROCER for another year. I should smile; why, man, next to the Bible and a copy of "Burns," which shows my nationality, I value THE GROCER. After thoroughly reading, learning and digesting its contents I pass it on to a neighbor—a corner grocery. I recommend it always to my customers, making them understand that if they don't subscribe for it they are behind the age.

Yours truly, JOHN MOUAT.
Winnipeg.

ONTARIO FRUIT FOR ENGLAND.

Some Ontario fruit growers have announced their intention of sending a deputation to Ottawa to wait on the Government in connection with the proposed shipment of Ontario summer fruits to England this year. The growers are anxious to see Major Carpenter's suggestion given a fair trial. They say that this can only be done by the Government sending a competent man over to

England to place the fruit on the market, as advantageously as possible, and for this reason will ask that Mr. John Craig, horticulturist at the Experimental Farm be deputed to proceed to England with this object in view.

CONSUMPTION OF COFFEE.

The last monthly bulletin of the Bureau of American Republics says:

"The latest and most carefully compiled statistics show that while the production of coffee is increasing, the world's consumption is keeping steady pace with it. The production of the world is estimated as follows:

	Bags.
Coffee season of 1893-94.....	9,202,000
Coffee season of 1894-95.....	11,129,000
Coffee season of 1895-96.....	10,270,000

"The Brazilian crop last season is put at 7,100,000 bags, and the new crop is estimated at considerably less. The Mexican and Central American crops are increasing yearly.

"The world's consumption of coffee in 1894 is estimated at 11,357,250 bags, the chief consumers, in rank of importance, being the United States, Germany and France.

"One of the greatest coffee houses in the world says in a recent private circular: 'It is illogical to say that the consumption of coffee decreases, or to pretend that the price of coffee is too high because other articles have depreciated in value in consequence of over-production. There can be no lasting decline in the price of coffee, unless several consecutive crops exceed the present yearly requirements for consumption. From present indications, production and consumption about balance each other. The world's visible supply on Aug. 1 will probably show little change from that existing at the same time last year, while a reduction in the visible supply of the world will take place during the season of 1895-96.'"

PETROLEUM OUTPUT FOR 1894.

The forthcoming report of Prof. Day, chief of the United States Bureau of Mineral Resources, of the Geological Survey, gives statistics as to the U.S. petroleum output for 1894:

Pennsylvania declined from 19,283,122 barrels in 1893 to 18,077,559 barrels in 1894. New York, from 1,031,391 barrels in 1893 to 942,431 in 1894. West Virginia about held its own. Ohio increased from 16,249,769 barrels in 1893 to 16,792,154 barrels in 1894. Indiana increased from 2,335,293 barrels in 1893 to 3,688,666 barrels in 1894. Colorado decreased from 594,390 barrels in 1893 to 515,746 barrels in 1894, and California increased from 470,179 barrels in 1893 to 705,969 barrels in 1894.

The total increase in the United States was from 48,412,666 barrels in 1893 to 49,344,516 barrels in 1894.

THE SHOW WINDOW.

"Grocers, use your windows," says an exchange. How absurd to make such a suggestion, when it is a well-known fact that the average grocer is only too prone to use his windows—for storage purposes. Of course our contemporary means that they shall be used for purposes of display, but much of the time, in the cold weather, the contents of the window cannot be seen owing to the glass being frosted. This can be obviated by the use of double sashes, with a couple of inches of intervening space and several small holes bored through the lower part of the inner woodwork to allow extra moisture to run off and for ventilation. We have seen florists' windows so constructed, and in frosty weather only those windows could be looked through, all the others in the neighborhood being opaque with Jack Frost's fairy-like handiwork. At the top of the window, but hidden from view, the florists usually store ice in hot weather, so that the flowers in the window may be kept cool and fresh. The side of the window frame next the store interior is constructed so as to easily slide open and admit of the window stock being exchanged for fresh goods.

The use of ice in the same manner for the purpose of keeping butter, cheese and other perishable goods in a fresh condition in the grocer's window would be quite practicable, and the expense would hardly be sufficient

to deter enterprising dealers from trying the plan of double sashes and hidden refrigerators.

Use your windows, grocers, by all means, but first see that they are fit to be used.—*Merchants' Review.*

LATE BUSINESS CHANGES.

McRae & Boucher, general store, Carleton Place, Ont., are preparing a statement of their affairs for their creditors.—J. L. Titmus, flour, feed and confectionery, Mildmay, Ont., has sold out to J. M. Sheffler.—Miss E. Gregoire's general store stock at Fort Coulonge, Que., has been sold at 65c. on the dollar, and that at Gower Point at 61c.—A. M. Granelli's confectionery stock at Montreal has been damaged by water. Insured.—Nap. C. Lelieure's grocery stock at Quebec has been sold.—Malcolm McKechnie, general store, Sherbrooke, Que., is dead.—There is a demand of assignment in the case of Levi Plamondon, trader, St. Hyacinthe, Que.—J. D. Taylor & Co. are opening a grocery store at Winnipeg.—A. R. Dickson, general store, Dunmore, Man., has removed to Wetaskiwin.—R. Ellis, Jr., general store, O'Leary Station, P.E.I., has assigned.—Hudley & Co., grocers, Halifax, N.S., have dissolved.—Taylor, Finlay & Co., flour, St. John's, Newfoundland, have dissolved. Charles F. Taylor continues.—H. S. Normansell, grocer, St. John, N.B., is dead.

THE UNSOLVED PROBLEM.

He had spent long years in college and acquired all kinds of knowledge,
From smoking cigarettes to reading Greek;
And it was said by many that in Hebrew, Eskimo and Latin
With the accent of a native he could speak.

He knew every modern science, and for every new application

He was able some improvement to suggest;
And from bending on a hawser up to criticising Chaucer,
Of all the greatest minds he was abreast.

He was charmed with hydrostatics, and in higher mathematics
For a thing to stump him could he find;
And to prove a line's direction or bisect a conic section
Was but a relaxation to his mind.

But he saw a little maiden after all this store he laid in,
The most inviting problem he had met;
And he felt it was his mission to employ his erudition
To solve this most inviting problem yet.

So without a bit of shirking he has ever since been working
On the question with an ardor that never tires;
Yet with all his application, to his great and deep vexation,
He cannot get the answer he desires.—

Frank Wysor in New Orleans Picayune.

U. S. TOMATO PACK.

N. Y. Journal of Commerce: It is generally conceded that prospects for a full pack of tomatoes this season are poor. Still the trade is showing little interest in futures and very few sales for forward delivery have been made. The upward tendency of spot goods, which was so marked a week ago, has been checked, owing, it is said, that some prominent jobbers are ready to unload at current market rates, having accumulated more stock than their trade is likely to require.

Warmer Weather

Always Stimulates Breakfast Food Trade

This naturally brings up the question to the mind of every grocer:
"Am I handling those Breakfast Foods that pay best?"

Not the cheapest, but the most saleable kind—the kind that people ask for, after having tried them. In a word,

Such good sellers as

Desiccated Rolled Wheat
Snow Flake Barley
Breakfast Hominy
Farinose or Germ Meal

Should be in every grocer's stock.

The Ireland Co.'s
Breakfast Foods

Mail orders have our special attention and can be shipped same day as received.

The **IRELAND** Co'y = = Toronto

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

MILLERS AND MANUFACTURERS OF

CHOICE CEREAL BREAKFAST FOODS.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 4, 1895.

GROCERIES.

THE holiday has naturally interfered with trade during the past week, but, in spite of this, business appears to exhibit a little more life than a week ago. At any rate, wholesalers seem rather more satisfied. Sugars are still very dull, although it is thought that an improvement in the demand is not now far away. Canned tomatoes in wholesale hands are firmer than a week ago, while packers' figures are much as before. The salmon situation remains much as before. Business is just moderate in teas. Foreign dried fruits are in fair request and steady in price. Payments are rather slow.

CANNED GOODS.

The demand for tomatoes is not so brisk as it was before the advance of last week, the movement now being what may be termed light. Wholesalers' prices are higher, 85 to 90c. being the idea for standard goods. Corn is quiet and unchanged. The demand for peas has also moderated somewhat, but still on the whole business in this line keeps up fairly well. Salmon is active, with prices firm. There is a scarcity of first-class stock, enquiries for such having been received on the Toronto market from both Montreal and Hamilton. There are very few packers offering, while some of the best packers seem to be off the market. "My superiors write," said one agent, "that those who have sold appear to be satisfied, and that unless the pack is very much smaller than anticipated prices will not go lower. But," added the agent, "if the other packers do not throw their stuff away they can get what they ask. Their pack will be needed." The

price of Chicago canned meats has been reduced 10c. per dozen, but the Canadian product is unchanged, the makers experiencing difficulty getting the raw material. We quote: Tomatoes, 85 to 90c. for choice; corn, 80 to 85c.; peas, 80 to 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.85 to \$2 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, 90c to \$1, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.50, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.45 to \$1.50; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Old stocks on spot have been pretty well cleaned out, but fresh supplies are on the way. Business is fairly good. We quote green in bags: Rio, 19½ to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

There is a moderate demand at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3¾ to 5½c.

SPICES.

Nothing specially new has developed. Business on the whole is quiet. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 28c. per lb.

NUTS.

Business continues seasonably quiet at unchanged prices. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

There has been during the last few days a little indication of a lift in the dulness, but it is only slight, and the demand is still light all round. There is a good deal of cutting still going on to try and induce trade, but the refiners refuse to make concessions, even of 1-16c., believing that the demand will soon improve. We quote prices: Granulated, No. 1, 4¼ to 4¾c.; do., No. 2, 4¾ to 4¼c.; yellows, 3¼ to 3¾c.; Demerara, 3½c.

SYRUPS.

Demand is light and prices unchanged. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Dull and unchanged. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

This being between the seasons there is very little doing. New Japans continue to come forward, and in some instances show good value. Ceylon teas rule firm. Stocks of China teas on spot are practically cleaned out. Young Hysons are still scarce, and seconds and thirds on the London market have gone into consumption. Dealers have now to wait to sort up until new stocks come forward. We quote ruling prices to retailers as follows: Young Hysons, 12 to

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

**PURE MALT
VINEGAR**

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

Brooms . . .

At a meeting of the Broom-makers' Union in Detroit, Mich., on 7th May, S. T. Penna, James Whiting and P. Reichert were appointed to do nothing but fight the sale of the Peninsular Broom Company's patent brooms, says The Detroit Journal.

THIS SAME PATENT BROOM

Is manufactured in Canada by

The Berlin Brush Co.

And broom manufacturers on this side of the line have been fighting hard to check the sale of them, but our output goes on increasing. Every broom is **warranted to give satisfaction**, so dealers take no risk in giving them a trial. Freight paid to Ontario points in 5 dozen lots.

BERLIN BRUSH CO.

Berlin, Ont.

Best Value

for his money. That's what every grocer wants, and that's what every grocer gets who sells

"SALADA"

CEYLON TEA

The most popular of all teas. The largest sale of all Teas. Because it is the finest of all Teas. That is why we can invite any grocer to return any he has in stock if he is not satisfied with it, and we will return him his money.

P. C. LARKIN & CO.

25 Front St. East.

and **TORONTO**
318 St. Paul St, MONTREAL.

MARKETS—Continued

18c for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are in fair demand. Mail advices regarding the crop received on Tuesday are not altogether uniform. One reads: "Crop promises to be good as last year. Weather is favorable, and the condition of the vines is everything that can be desired." The other reads: "Crop does not promise as favorably as it did at the time of blossoming, and the crop will likely be less than last year." We quote present figures: Off-stalk, 85 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 4½ to 5½c.

Advices regarding the crop of Malaga raisins state that prospects are good.

Prunes are still in good demand, and much more so than is usual at this time of the year. Stocks are light on the spot, and sales are being freely made from one house to another at about retail prices. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 6½ to 7¾c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

There is a moderate demand for currants at unchanged prices. We quote as before: Filhatras, half-barrels, 4 to 4½c., barrels, 4¾c.; fine Filhatras, half-bbls., 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinhas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¾ to 4½c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from 4½c. up.

Sultana raisins are in fair demand at unchanged prices, the ruling figures for good fruits being 6½ to 7c.

BUTTER AND CHEESE.

There seems to be little change in the situation of butter. Just at present not very much is coming forward, and hence it is thought that a great deal is being held throughout the country. The quality of some of that being received on the local market is said to be not of the best, and some dealers are expressing dissatisfaction. Unless a greater demand occurs in the Old Country or some other market for our butter is opened, the outlook is not by any means bright. Owing to the receipts of good butter having not been very largely

prices are a trifle higher for choice grades. We quote: Old summer dairy and store packed, 5 to 7c.; fresh large rolls, 10 to 12c.; prints, 13 to 14c.; fresh tubs, 12 to 13c.; Fresh creamery—Tubs, 16 to 16½c.; pound prints, 17 to 18c.

CHEESE—"The cheese market has gone crazy," remarked a Toronto jobber the other day. He referred to the advance in the price of cheese which has taken place, despite the discouraging reports we receive from Great Britain. Local dealers seem to think the advance will not be maintained. August and September makes of Canadian sell for 10 to 10½c. New Canadian cheese are quoted at 8½c. per lb. and 9c. for twins f.o.b. at point of shipment, which means 8½c. and 9¼c. at Toronto.

GREEN FRUIT.

During the first of the week trade was a little dull, owing to the holiday, but business is now looking up again. Lemons are a little easier owing to a slump in prices in New York, but dealers say low prices will not be reached here this summer. Stocks of oranges are getting partially cleaned out, and prices are therefore somewhat firmer. Raspberries are beginning to come in freely, and if rain only comes we shall have a large and excellent crop of this fruit. Strawberries are pretty well out of the market. Cherries and currants are coming in in small quantities, as are also mulberries and gooseberries. A few green apples are now offering, but what we have seen are not of very good quality. California peaches and cherries are cheaper. We quote prices: Messina lemons, 300's, 360's, and 420's, \$5 to \$5.50. Oranges—Messinas, 80's and 100's, \$2 to \$2.50; boxes, 160's, 200's and 300's, \$4 to \$4.50; navels, \$4 to \$4.75; California seedlings, \$3 to \$4; Valencias, \$7 to \$8. Bananas, \$1.25 to \$2. Strawberries, 10 to 13c. a quart; cocoanuts, \$4.50 a sack; pineapples, 8 to 12c.; cucumbers, \$1 to \$1.50 per crate; \$1 to \$1.25 per small basket; \$1.50 to \$1.75 per large basket; Montreal, 50c. per doz.; new cabbage, \$1.25 to \$1.50 per crate; \$1.75 to \$2 per bbl.; tomatoes, 85c. to \$1 per crate. Green California fruit—Peaches, \$2 per box; cherries, \$2 per box; apricots, \$2.25 to \$2.50. Domestic cherries, 90c. to \$1.50 per basket; red currants, 75 to 90c. per basket; red raspberries, 14c. a quart; mulberries, 5 to 6c. per quart; gooseberries, 50c. a basket; green apples, 50c. a crate.

COUNTRY PRODUCE

BEANS—What are left in the market of choice hand picked bring \$1.60 to \$1.65 per bushel.

DRIED APPLES—Seem a little weaker at 5 to 5½c. per lb.

EVAPORATED APPLES—In 50-lb. boxes, 6½ to 7c. per lb.

ONIONS—Domestic are pretty well out of the market, and Spanish, Valencias and Egyptians are quoted at varying prices.

POTATOES—The season is about over for old, which are quoted at 30c. on track and 40c. out of store. New are pretty plentiful, and bring \$2.90 to \$3.15 per bbl.

EGGS—Are pretty firm at 10½ to 11c.

HONEY—Is up to 7 and 8c. in bulk, strained, and \$1.50 to \$1.80 a dozen in the comb.

FISH.

Trade is very good for this season of the year. The newest line offered locally are hook-caught black bass which are quoted 8c. per lb. Other prices remain unaletted as follows. We quote: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6 to 6½c.; white fish, 7c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Lake Erie herring, \$2 to \$2.25 per 100; Restigouche salmon, 14 to 16c.; blue fish, 9c.; Spanish mackerel, 20c.

PROVISIONS AND DRESSED HOGS.

The market is firm, with a fair demand and steady prices. Dressed hogs bring \$6 to \$6.25 per 100 lbs. Products are quoted thus:

BACON—Long clear, 8c. for carload lots, 8c. for ton lots, and 8¼c. for small lots; breakfast bacon, 11c to 11½c.; rolls, 8c. to 8¼c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White is quoted at 85c.; red at 85c.; spring at 96c., and goose at 75c.

OATS—Weak at 40 to 41c.

BARLEY—Slumped to 46½c.

FLOUR—Prices are a little lower and weaker. We quote: Straight roller, \$4.50 to \$4.55; Manitoba, \$4.60 to \$4.65; patents, \$4.85 to \$4.90.

BREAKFAST FOODS—Oatmeal is weaker, other meals remaining stationary. We quote: Standard oatmeal, \$4.35; rolled oats, \$4.35; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

Is moving freely, especially in car lots. We quote: Barrels, 85c.; coarse sacks,

CHOICE
GREEN

RIO COFFEE

DIRECT
CONSIGNMENTS
NOW
ARRIVING

W. B. BAYLEY & CO., 42 Front Street East, TORONTO



The "Orient" Tea

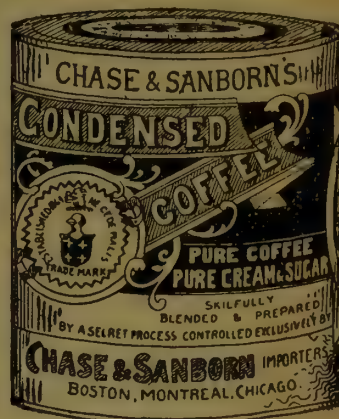
is incomparably the best package tea on the market. **PURE INDIAN** and **CEYLON** in lead packages, 1 lb. and ½ lb., and 5 lb. tins. If it is not sold in your town write and secure it. **It pays you a good profit and satisfies your customers.** Price, 35 cts. per lb.

In More than a Million Households

CHASE & SANBORN'S

Condensed Coffee and Milk

are found because they are always reliable, always uniform, and always pure.



3 Grades { RED SEAL
BLUE "
YELLOW SEAL

Splendid Summer Goods



**DURING
THE
SUMMER
MONTHS**

It pays to handle Condensed Milk; it pays to handle the best—the

"REINDEER" Brand

Campers use them Healthy
Tourists use them Convenient
Excursionists use them Economical

AND ALWAYS READY.

We are sole agents for Western Canada for

The **CUNNINGHAM & DE FOURIER CO.'S**

(OF LONDON, ENGLAND)

English Meat Delicacies

We have the following assortment :

Curried Fowl
Curried Rabbit
Irish Sausage

Devilled Meats (all kinds)
Potted Meats (all kinds)
Potted Game Delicacies (all kinds)

Galantine of Wild Boar's Head
Glencalrn Camp Pie
" Meats (assorted)

De Fourier & Cie. Pates (for breakfast and luncheon)

All handsomely labelled. They are indispensable for summer trade. Write us for complete price list.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - - ONTARIO

MARKETS—Continued

58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW

HIDES—8c. for No. 1 and 7c. for No. 2 are being paid on the few brought in.

SHEEPSKINS—Few are offering, the season being nearly over. Sheepskins bring \$1 to \$1.25, lambskins 25c., and shearlings 15c.

CALFSKINS—The season for these is over practically.

WOOL—Still bringing 20 to 21c.

PETROLEUM.

Lubricating oil is active, but illuminating very dull. Prices are firm and unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

Davidson & Hay have in stock Bull's extract of English ginger beer.

H. P. Eckardt & Co. are showing special values in low grade Ceylons.

Dawson & Co. report that Egyptian onions are arriving in goodly quantities.

A shipment of E. Roberts' table jellies is to hand this week with Davidson & Hay.

John Sloan & Co. report that they are experiencing an active demand for canned salmon.

The Eby, Blain Co. carry a full line of Marshall's Scotch products, which are always popular.

H. P. Eckardt & Co. are in receipt of a shipment of California evaporated apricots, also Grenoble walnuts.

Hannah & Co. are offering to buy a couple of carloads of old potatoes if they are delivered this week.

Dawson & Co. are in receipt of large consignments of tomatoes, a car of cabbage, and a lot of watermelons.

Davidson & Hay are offering Clark's potted meats in ¼'s and ½'s; also "Refugee" beans at low figures.

John Sloan & Co. are in receipt of shipments of Ceylon tea, which are said to be showing exceptionally good value.

D. Gunn, Flavelle & Co. are handling large quantities of creamery butter, which is said to be giving good satisfaction.

Bailey's Extract of Clams makes a delicious hot clam broth or iced clam bouillon. It is for sale by H. P. Eckardt & Co.

A shipment of fine French prunes in cases has been received by Davidson & Hay, which are said to be offering at a low figure.

Smith & Keighley report that they have canned goods, bought before the recent advance, which they are offering at low prices.

Rutherford, Marshall & Co. report an extra good demand for choice creamery and dairy pound rolls of butter. They claim their Maple creamery is giving excellent

satisfaction, and that their supply of it is not equal to the demand.

T. Kinnear & Co. have arriving Vostizza and Provincial currants in cases and half-cases. They also report that they are offering raisins at low prices.

Hammond & Offord, the Toronto bakers, have ordered from C. Wilson & Son, Toronto, an improved dough mixer; also an electric motor to drive it.

Pure Gold Manufacturing Co. took their semi-annual inventory on 30th June, and expect their books to show one of the best half years they ever had.

D. Gunn, Flavelle & Co. report their stocks of sweet pickled meats are rather low, and their special prices on pickled rolls will soon be withdrawn.

J. S. Kuhl, Berlin, has just received his new Wilson dry air refrigerator. It has the new cold air patent regulator attachment, and C. Wilson & Son's latest improvements.

J. H. Hoover, grocer, of Toronto, has placed in an improved Wilson butter refrigerator. It is very handsome, and was purchased from C. Wilson & Son, of the Toronto Scale and Refrigerator Works.

The Pure Gold Mfg. Co. are a little behind with orders for "Queen" coffee-pot coffee, owing to the tin factory being behind with its work. It is expected that the difficulty will be overcome before the end of the week.

P. C. Larkin & Co. report that the sales for "Salada" Ceylon tea last week were the largest in any week since its introduction. "We had orders from British Columbia, North-west Territories and Manitoba. The Montreal trade is improving daily."

HAMILTON NOTES.

James Turner & Co. are offering, they say, a "dead shot" in Bartlett pears, 3's.

"Extract of Beef" capsules, put up one dozen in a box, are for sale by Lucas, Steele & Bristol. Bicycle riders will find them very handy.

James Turner & Co. report a large canned goods trade. "Our low prices pulled in big orders," they say.

W. H. Gillard & Co. are said to be offering a superior quality of lime juice, in quart bottles, at a price which enables the retailer to sell for 25c. per package and leave a handsome profit.

James Turner & Co. report season is full on for campers' orders and ask the trade to write them for supplies.

Lucas, Steele & Bristol have received word from Japan of the execution of orders duplicating their special values of last season in 17 to 19c. goods.

W. H. Gillard & Co. have been making large shipments lately of their celebrated black teas, the "400 Select," "Dalu Kola" Congou, Imperial Congou and Russian Con-

gou. "These teas," they write, "are superior to brands put up in packages, and the metal lined cases in which they are packed precludes the possibility of loss of aroma and freshness."

"Merchants desiring something extra fine in sifted Young Hysons should write us," say W. H. Gillard & Co. "We have a splendid range of magnificent teas, worthy the attention of any buyer."

"The Ceylon teas we are now selling at 19 cents," say Lucas, Steele & Bristol, "show wonderful liquor. They make good 40c. teas and are equal to many of the so-called blends retailing at 50c."

BRANTFORD NOTES.

W. F. Paterson, of the firm of Wm. Paterson & Son, was in Toronto last week.

The demand for Paterson's sodas has been so heavy that for the last two weeks the firm have had to run the factory night and day.

Wm. Paterson & Son have lately introduced several new lines of "Gross Goods" that are proving good sellers. Travelers have samples.

LONDON NOTES.

"White Bear" and "Golden Star" Japan teas are being packed for T. B. Escott & Co. in Japan and will be en route in a short time.

T. B. Escott & Co. have secured the control for Canada of the Boston wild cherry phosphates, orange, lemon and celery phosphates. The tonic properties of wild cherry are well known, as are also the nerve building properties of both celery and phosphates, and a good demand is anticipated.

MANITOBA NOTES.

Sutherland & Campbell, the Hudson Bay Co., and Thompson, Codville & Co. have received full lines of Marshall's Scotch kippered and fresh herrings, herrings in tomato, anchovy and shrimp sauce, bloaters, etc.

QUEBEC MARKETS.

MONTREAL, July 4, 1895.

GROCERIES.

THE week has passed without developing any new or striking phase in any of the staple lines which come under this head. Dulness still continues to surprise those dealers who usually expect a demand for sugar at this season of the year, and in syrups the same state of affairs exists. In coffee and spices trade is quiet also. Briefly, about the only interesting features to note are some activity in regard to future contracts on canned goods staples and a fairly good enquiry from the country for molasses.

SUGAR.

There has been little or no change in the sugar market, and the trade are expressing surprise that demand should hold off as long

Telephone No. 471. Established 1870.

JOHN HAWLEY
Provision and Commission MerchantButter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,
70 Colborne Street
TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

The great 5c. cake
Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by
GUELPH SOAP CO., Guelph, Ont.**Ask Your**
WholesalerCanadian Leaf Chewing Tobacco,
made in all size plugs. Cheapest
and best. Try a sample lot.**Joliette Tobacco Co.**

JOLIETTE, P.Q.

**LEADERS**That is what we are in the
wine business. If you want
the best and most satisfac-
tory selling**Native
Grape Wines**

Get our prices on

Old Port

Fine Old Port

Golden Diana

Catawba, Sherry

THE

Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

as it has, now that the preserving season has commenced. Both refiners and jobbers complain of dulness, and, as a consequence, there is little to note. In fact, we understand that some round lots have changed hands at a shading on 4¼c. for granulated, but we still quote that as the refiners' price, with yellows 3¼ to 3¾c. In a jobbing way quotations range from 4¾c. on granulated to 3½ to 4c. on yellows, as to quality.

SYRUPS.

The syrup market is quiet and steady, with no new feature to note. Demand is slow, but prices are steady at 1¼ to 2¼c. in a wholesale way, while jobbing lots necessitate a fractional advance in most cases upon this range.

MOLASSES.

The firm tone of this market is fully maintained, prices ruling strong. A moderate distributing demand has been noted this week, but as a rule the market is a quiet one, aside from deals between the trade. A cargo lot of Barbadoes was offered at 25c. cost and freight, or about 35c. laid down here, and closed out to a French house. On spot Porto Rico has sold at 34c., and we quote jobbing lots 36c. and Barbadoes 37c.

RICE.

Rice furnished a fairly active business during the week at steady prices. We quote jobbing prices: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

This market is without new feature and demand is moderate, but prices are steadily held. We quote jobbing prices as follows: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 15 to 20c.; cassia, 12 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The coffee business has been very quiet during the past fortnight, and there is no change of importance to note. We quote: Maracaibo, 21½ to 23c.; Rio, 19 to 21c.; Java, 25 to 30c.; Jamaica, 20 to 22c.; and Mocha, 29 to 32c.

TEA.

The only new feature in tea since our last has been further sales of new crop Japans, comprising some 400 half packages at 18c. The market as a whole, however, is exceedingly dull, especially in a jobbing sense.

DRIED FRUITS.

The Valencia raisin business has continued much as it was a week ago. Trade is of a quiet jobbing character, and though prices are not quotably changed, some shading would no doubt be submitted to clean up some of the old stock on hand here. We quote 3½ to 5c., as to quality.

California raisins rule very steady in their tone and the tenor of advices from primary markets tends to support this course. In fact, sales agents here predict that prices will

EPPS'S COCOA1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

**COWAN'S
COCOAS
OFFEES
HOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**Rutherford, Marshall & Co.**Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

FIRST ARRIVAL OF

Water Melons

Also

California Fruits

Peaches, Cherries, Apricots.

Lemons at right prices.

CLEMES BROS. - TORONTO

QUEBEC MARKETS—Continued

be higher. In the meantime buyers have no difficulty in securing supplies at the former range, $6\frac{1}{2}$ c. for 4-crown and $5\frac{1}{2}$ c. for 3-crown loose muscatels.

Currants—The currant market rules quiet and steady at $3\frac{1}{4}$ c. in bbls., $3\frac{1}{2}$ c. in half bbls., and $3\frac{3}{4}$ to $4\frac{1}{2}$ c. for do. in cases.

Prunes are steady to firm at 4 to 5c. for Bosnias, as to grade.

The small supply of dates here are firmly held at $4\frac{1}{2}$ c.

NUTS.

The nut market is quiet and unchanged. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

The canned goods market does not show much sign of activity in a jobbing sense, but the tone on many staple lines of fruit, vegetables and fish is firm. Advices are strong with regard to the new pack of fruit, which is expected to be short in many lines this fall. In canned salmon some further contracts for future delivery have been settled on the old basis, $\$4.50$ f.o.b. on the Coast. We quote: Lobsters, $\$5.75$ to $\$6.50$ per case; sardines, $\$8.50$ to $\$10.50$; salmon, $\$4.80$ to $\$5.20$; tomatoes, 80 to 90c. per doz.; peaches, $\$2$ to $\$3.00$ per doz.; corn, 85c. to $\$1$ per doz.; peas, 85 to 95c. per doz.; strawberries, $\$2$ to $\$2.25$; raspberries, $\$1.75$ to $\$2$; green gages, $\$2$ to $\$2.25$; blue plums or damsons, $\$1.50$ to $\$1.75$; pineapples, $\$2$ to $\$2.25$, and 3-lb. apples, $\$1$ to $\$1.10$.

GREEN FRUIT.

ORANGES—The orange market has been fairly active during the week and prices are unchanged at $\$3$ to $\$4.50$ per box.

LEMONS—These continue much the same as they were at $\$4$ to $\$5$ per box.

PINEAPPLES—Pines were in rather light supply at one time, but there have been increased receipts recently. Prices range much the same as they did at 10 to 20c. each.

BANANAS—The market is still lightly supplied, but fresh receipts are expected before the end of the week. In the meantime prices are steady at 80c. to $\$2$ per bunch.

PEACHES—California fruit are selling at $\$1.50$ to $\$1.75$ per box, and apricots at $\$1.20$ to $\$1.40$.

CHERRIES—Receipts of domestic are on the increase, but prices are steady at $\$1.30$ to $\$1.50$ per basket, while California fruit ranges from $\$1.90$ to $\$2$ per box.

STRAWBERRIES—The strawberry market is now chiefly supplied with Quebec berries, which sell easy at 6 to 7c. per quart box.

COUNTRY PRODUCE.

EGGS—The egg market continues quiet and steady at 10 to $10\frac{1}{2}$ c.

MAPLE PRODUCTS—These will soon be off the market. We quote: Syrup, $4\frac{1}{2}$ to 5c. per lb., and sugar, 6 to $7\frac{1}{2}$ c.

HOPS—Rule quiet and steady at 5 to $5\frac{1}{2}$ c. par lb.

HONEY—No change, with the market quiet. Extracted sells at 7 to 9c. per lb. for new, and 5 to 6c. for old. Comb honey is held at 10 to 12c.

BEANS—This market is firmer in tone, and holders are disposed to ask an advance. We quote: $\$1.70$ to $\$1.80$ for hand-picked, with lower grades $\$1.50$.

TALLOW—The market is quiet at 5c. per lb.

HAY.

This market is an interesting one just at present. In consequence of the great scarcity of hay and the prospects of a poor crop in Ontario, enquiries are being received daily from western points with regard to hay by dealers here. The latter, however, are not urgent sellers, and have firm views of values, with the market active at $\$9.50$ to $\$10$ for No. 1 straight timothy and $\$8$ to $\$8.50$ for No. 2 shipping hay. The former grade is very difficult to obtain, and likely to remain so until new crop is offered on the market.

FLOUR, MEAL AND FEED.

The flour market rules quiet but steady. We quote: Winter wheat, $\$5$ to $\$5.25$; spring wheat, patents, $\$4.90$; straight roller, $\$4.80$ to $\$4.90$; straight roller, bags, $\$2.25$ to $\$2.30$; extra, $\$4.20$ to $\$4.30$; extra, bags, $\$2.15$ to $\$2.20$; Manitoba strong bakers' $\$4.75$.

The demand for oatmeal continues slow, and the market was quiet and about steady. We quote: Standard, bbls., $\$4.10$ to $\$4.20$; granulated, bbls., $\$4.20$ to $\$4.30$; rolled oats, bbls., $\$4.20$ to $\$4.30$.

Owing to the continued active demand for feed for shipment to Ontario points, that market has ruled active and strong, and prices advanced $\$1$ per ton on bran and shorts, but millers stated that this did not have any effect on the demand. We quote: Bran, $\$15$; shorts, $\$17$; mouillie, $\$22$ to $\$23$.

PROVISIONS.

There is no important change in the situation of the local provision market. The demand for pork is limited, but smoked meats are moving freely. We quote: Canadian short cut, clear, $\$17$; Canadian short cut, mess, $\$18$; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to $10\frac{1}{2}$ c.; lard, common, refined, per lb., $7\frac{1}{2}$ to 8c.

BUTTER.

For the first time, this week there will be some respectable exports of butter to England. Though this is the fact, however, there is not much change in the temper of the market. We quote creamery, which is the only description for which there is any demand, at $15\frac{1}{2}$ to 16c.

CHEESE.

As expected, this market has sagged off noticeably since last week, once the short sales were filled, and the range is now fully $\frac{1}{4}$ c. per lb. lower than it was last Monday, as some 12,000 Quebec cheeses changed hands on spot at 8c.

ASHES.

Receipts of ashes continue small, and the market rules steady at $\$4.10$ for first pots and $\$3.80$ for second, while pearls are quoted at $\$5.50$ per 100 lbs.

MONTREAL NOTES.

Geo. Hughes, of Caverhill, Hughes & Co., is out of town on business this week.

Laporte, Martin & Co. turned into stock this week a shipment of Hires' root beer.

Hudon, Hebert & Co. have just turned a large lot of Hires' root beer into stock.

Ewing, Herron & Co. are pushing the sale of Peterman's Roach Wood. They are the sole Canadian agents for this prepara-

tion, which is one of the best insect and vermin exterminators on the market.

A large shipment of Hires' root beer went forward this week to Jardine & Co., St. John, N.B.

Kinloch, Lindsay & Co. are receiving this week a shipment of Patterson's Worcester sauces, ex ss. Warwick.

A. P. Tippet & Co. report large repeat orders for Stower's lime juice cordial and other preparations.

Another large shipment of Hires' root beer is also going forward to A. M. Smith & Co., of London, Ont.

Bananas, which have been in light supply here, are in heavier receipt this week owing to arrivals from New York.

The stock of Valencia oranges on this market has been all cleaned up. Messinas are the chief supply at present.

Caverhill, Hughes & Co. turned into stock this week a large shipment of Lazenby's tablet jellies which arrived this week.

Rose & Laflamme report that the hot weather has brought with it a largely increased sale of Fould's wheat germ meal.

A large shipment of Cunningham, De Fourier Co.'s, Ltd., goods was put through this week on account of Eby, Blain & Co., Toronto.

A cargo of Barbadoes was offered here this week at 35c. laid down. It comprised some 500 puncheons, and was placed with a French house.

The Sicilian Lemonade Tablet Co. are sending forward this week a large shipment of their lemonade tablets to Lucas, Steele & Bristol, of Hamilton.

T. J. Cooke & Co. sent forward this week to Brown & Webb, of Halifax, a large lot of Hires' root beer. This is the second lot taken by this firm this season.

A large shipment of Cunningham, De Fourier Co.'s, Ltd., sardine paste was received this week by Geo. Childs & Co. They state that these goods are popular sellers.

The Baltimore Fruit Pudding Co.'s goods, for which Rose & Laflamme are the agents, are splendid sellers this hot weather. These dessert preparations are put up in several flavors.

The Bowlby Bros. Packing Co. write their Montreal agents that they do not expect to pack any strawberries this season. They also state that cherries will be a short crop, and also that peas are light. These reports apply to the district west of Toronto.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., July 4, 1895.

THE first six months of the year are gone. Taken as a whole in the grocery trade at least they have been good ones, although prices in all lines are easier, except, perhaps, in plate beef and salmon. The greatest disappointment, per-

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co. FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL.. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Cheese

We have in stock
200 boxes

"GILT EDGE"

Finest September cheese. It
will soon be impossible to buy
old cheese. On these we will
give special quotations in lots
of 5 or more.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -- TORONTO.
79 Esplanade.

haps, has been in evaporated apples. The large profits on flour and sugar that were expected have, perhaps, not been realized, owing to flour weakening and sugar selling at the same price out of store as refiners ask, because of the desire to turn over the large stocks which are held. The volume of trade done has been good. Payments have been better than fair and in many cases profits have been most satisfactory. Even molasses is tending to be easier, though we think it is only through lack of present demand. We do not at all look for low prices. During the last week or two business has been rather quieter, and it is likely to be so for a month or two at this season.

OIL—The market continues firm with a small advance noticed in prime Canadian. A fair demand is reported, and in Canadian rather more than usual is moving. We quote as follows: Best American, 22½c.; best Canadian, 21½c.; prime, 18c.

SALT—Some 1,200 bags have arrived during the week. This is the last direct cargo of which we have any information. Some salt is, however, landing in Boston which will, no doubt, find its way here. The demand is but fair. Ten and twenty pound boxes continue to find a good market. We quote: Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bbls., bulk, dairy, \$2.80; bbls., bulk, cheese, \$2.70.

CANNED GOODS—There is a good demand for the season. Wholesalers continue buyers in a small way of vegetables. But little if anything has yet been done in new goods. Strawberries and peas, it is reported, will be a light pack. Some three cars of salmon are reported sold in this market, but buyers are offish at the price. There are but few old here, and they are held firm. In fact, all canned goods are so held. In canned ham, chicken and turkey at this season there is a good demand. We quote: Corn, 95c. to \$1; peas, 90 to 95c.; tomatoes, \$1 to \$1.05; corned beef, 2 lb. tins, \$2.75 to \$3; 1-lb. tins, \$1.70 to \$1.80; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3; 2's, \$2 to \$2.10; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.40 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—There is little to be said, the demand being very light. The movement in dates and prunes is very small. Holders of raisins are sellers, but find movement slow. Stocks cannot be called large. In evaporated apples little is doing, and holders are disappointed. A car of dried was shipped west this week. This leaves the stock here very light, but there is no movement outside of a small local demand, except at very low prices. Bermuda onions are rather lower, with but a light movement. In peanuts the prices are higher, having

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

MAPLE SYRUP

WM. RYAN,
Toronto,

Pork Packer and Commission Merchant Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

SPECIAL PRICES

Green
Smoked
ROLLS

D. GUNN, FLAVELLE & CO.

Pork Packers and Commission Merchants TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

advanced in Virginia about 75 per cent. We quote: Sultana raisins, 6 to 7c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¾ to 4c.; half-cases, 4¼ to 4½c.; evaporated apples, 7½ to 8c.; dried apples, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; Bermuda onions, \$1.40 to \$1.50 per crate; Egyptian, 2 to 2¼c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; cleaned currants, bulk, 6½c.; 1 lb. cartons, 7½c.

GREEN FRUIT—Demand has been very active and sales are reported large, particularly in bananas, which are being retailed as low as 15c. per dozen. Strawberries, which are early this season, are coming in freely from both New Brunswick and Nova Scotia. The quantity coming from Ontario was very light. American tomatoes and peaches are to hand; also watermelons. Lemons are very firm and higher prices are looked for as they cannot be replaced at present figures. We quote: Tomatoes, \$2 to \$2.50 per crate; melons, 40 to 50c.; cucumbers, 4c.; peaches, \$2; Valencia, oranges, \$6.50 to \$7.50; Messinas, \$3.50 to \$4; lemons, \$5 to \$5.50; strawberries, 6 to 7c.; pineapples, 15 to 20c.; rhubarb, ½ to 1c.; bananas, \$1 to \$2.50; oranges, half-box, \$1.75 to \$2.

DAIRY PRODUCE—Exporters report that the last shipments of old cheese to the West Indies have resulted poorly. In the last steamer a few new ones arrived from which they expected better results. A few old that were shipped from here to England showed small returns, but the quality of the cheese as well as the market had something to do with it. The demand here is light. There are not many New Brunswick cheese yet on the market, though factories are now all working and report satisfactory receipts of milk. Prices are rather firmer. In butter the demand is still light, though good new finds fair sale. In creamery prints there is also a fair movement, but prices are not very satisfactory to factories. Eggs are in good demand and during the past week receipts have been small. We quote: New cheese, 8½ to 9c.; new butter, 15 to 16c.; old creamery, 15 to 16c.; dairy, 12 to 14c.; cheese, 9 to 9½c.; eggs, 10 to 10½c.; fresh creamery prints, 18 to 20c.

MOLASSES—A large cargo of Porto Rico is due here any day. The demand at present is rather lighter than for some time and so prices are rather easier. But with light stocks and but very little outside of cargo above spoken of to arrive there can be but little if any decline, and it for only a short time. Just at this season the demand is always light. Very little syrup is moving. There is quite a demand for 40 gallon packages, which are being sold low, price 34 to 35c. We quote: Barbadoes, 34 to 35c.; St. Croix, 32 to 34c.; Porto Rico, 35 to 36c.; syrup, 35c.

SUGAR—Wholesale trade are not buyers, stocks being large both held and to arrive. The demand is good and it is expected this week will be better than last. Prices are quoted by the trade at about refiners' figures. The market being small it is hard to turn over large stocks at full prices. We quote: Granulated, 4¼ to 4½c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—Movement is light. Fresh salmon are higher. Catch is very light and dealers cannot get enough to fill orders. Gaspareaux are about out of the market and very

few are being received. Shad are done and lobsters will be out of the market in another week. In dry prices are easier with light demand, particularly for small cod. There are no pickled moving, and smoked continue very dull, but few are arriving, as they at present prices do not pay for boxing. We quote: Med. cod, \$3.50; large, \$3.75; small, \$2.75; pollock, \$1.50 to \$1.60; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, 5 to 6c.; Digby chickens, 10 to 12c.; halibut, 8 to 9c.; gaspareaux, 50 to 60c.; lobsters, \$6; fresh salmon, 17 to 18c.

PROVISIONS—Pork is rather easier, though prices remain as last week. Beef is very firm. The American in half barrels which comes here is not well suited for our trade as regards quality. Very little business is being done in smoked meats. P. E. Island is selling fair quantities of both pork and smoked meats here. We quote: P. E. Island thin mess, \$16 to \$16.50; clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; prime, \$13 to \$13.50; plate beef, \$14.50 to \$15; pure lard, 9¾ to 10½c.; compound lard, 8½ to 9c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9 to 9½c.; beef, half-barrels, \$7.

FLOUR, FEED AND MEAL—Dealers are very light buyers in flour, stocks still being large. The fact that prices are somewhat off is also hurting the demand. The full profit counted upon will hardly be made. In oatmeal the market is not so firm, though no change is made in price. In cornmeal prices are lower, the demand being good. Hay continues to go out of the country to the States in large quantities. The price is low, but holders are glad to see it move. Oats are rather lower, and there is but little difference between P. E. Island and Ontario in price. We quote: Manitoba, \$5.45 to \$5.50; best Ontario, \$5.25 to \$5.30; medium, \$5 to \$5.10; oatmeal, \$4.50 to \$4.60; cornmeal, \$2.90 to \$3; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.90 to \$2; prime, \$1.80 to \$1.85; split peas, \$3.70 to \$3.90; pot barley, \$4 to \$4.25; hay, on track, \$9 to \$9.50; oats, on track, 46 to 48c.

ST. JOHN NOTES.

Returns received by Nova Scotia parties of the shipments of potatoes to Havana are reported satisfactory.

New Brunswick fishing returns for 1894 show an increase over 1893 of \$605,407, the figures being \$4,351,528.

St. John mill owners seem most unfortunate this season, Purves' mill being totally destroyed by fire during the past week. This makes the third.

H. B. White has been appointed to represent A. C. Miller & Co., canners, Picton, Ont. Their brand "Little Chief" is most favorably known in this province, having a reputation for quality second to none.

The new amalgamated tea firm of Peek Bros & Winch, began to offer their teas here July 1. W. R. Miles, the popular and successful representative of the old firm of Francis Peek, Winch & Co., will look after the new firm's business here.

C. & E. Macmichael have received shipments of Stower's famous lime juice, lime juice cordial and lemon squash. The first

sells in pints at \$2.25 per dozen; in quarts at \$4.25, the cordial at \$2.50 and \$4.50, and the squash in pints at \$2.50.

Something entirely new in steamer service is announced for Bay route between here and Digby, the Dominion Atlantic Railway having put on a splendid steamer, the Prince Rupert, which will make two trips a day, leaving St. John at 7 a.m. and 2 p.m.

The Grocer acknowledges the receipt of a copy of the new paper of this province, The Co-operative Farmer and Maritime Dairyman, published by R. D. Robinson, Sussex. The editor is W. W. Hubbard, now of Windsor, a writer well-known on agricultural subjects. It also shows a large list of corresponding editors, who are men of practical training in the above subject. There is room for such a paper, and should it continue as it starts, it will, no doubt, succeed.

SPRINGHILL NOTES.

John Armishaw has started a general store in Springhill. The business lately carried on by D. Ferguson is now in the hands of N. J. Weatherbee.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by

THE BELL CIGAR CO.

St John, New Brunswick

The Big Demand

for

"GOLDEN" Finnan Haddies

is very encouraging, and proves that

QUALITY TELLS

DON'T MAKE A MISTAKE

but order Golden Finnan Haddies.

Northrup & Co.

Packers' Agents,

ST. JOHN, N.B.

NOVA SCOTIA MARKET REPORT.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, July 4, 1895.

THE first week of July shows little or no improvement in trade over the month of June. In fact, the past two weeks have been extremely dull and the markets may be characterized as featureless. The backward weather to a great extent is accountable for this.

The lobster canning business has not been a success. Indeed, the chances are that the catch will not be more than half an average one. The season has been extended ten days, but the order came rather late, as most the factories had closed up previous to its receipt. There is considerable complaint of the methods employed in putting up lobsters. In some factories wholesale dishonesty is practised. The cans on the retail market are often found to hold in the middle a quantity of refuse or to be partly filled with shedded codfish. This is a matter of serious import to the trade, as its continuance can only have the effect of totally destroying the reputation of the Nova Scotia article.

Competition is keen, and cutting prices is the order of the day among some Halifax retailers. This is demonstrated by a walk along Argyle street, which, by the way, is fast becoming the centre of the grocery and provision trade in the city. One merchant puts up a card offering a certain article at a certain price. His next door neighbor follows with a cut in the price. And so it goes on until the article is offered at far less than cost price. The effect is anything but healthy.

FLOUR—Markets are still in an unsettled condition, and likely to be, as there is such a diversity of opinion in reference to the growing crop, and what the present prices should be. A leading miller in Ontario asks \$5.15 for his patent, delivered Halifax, that is a decline of only 15c. from his highest price. He says there is nothing in the price of wheat nor in the prospective markets to warrant any lower prices. Some of the other millers are offering flours of about the same grade at \$4.80 to \$4.85, delivered Halifax. We heard of a Halifax firm issuing a circular offering Ontario patents at \$4.50 f.o.b. Halifax. Any of those in the regular flour trade contend that it is a mere catch, as no really good patents could be bought or sold for that money, and that therefore there must be some off grades that are being offered at this price. The current price seems to be about \$4.80 to \$5 for good to first-class patents. Manitobas are selling by the carload somewhere in the neighborhood of \$5, and we have heard of jobbers selling at the same price, which is far below the cost of laying them on the market. Quotations are: Hungarian patent, Manitoban, \$5.50 to \$5.75; Manitoba strong bakers', \$5.40 to \$5.50; Canadian pastry, \$5.30 to \$5.50; 75 p.c. roller patents, \$5.25 to \$5.40; 80 p.c. ditto, \$5.15 to \$5.25; 90 p.c. ditto, \$5 to \$5.10; straight, \$4.90 to \$5.10; extra, \$4.50 to \$4.65.

OATMEAL AND ROLLED OATS—Oatmeal and rolled oats are worth \$4.25 by the car-

load. The jobbing price is \$4.35 to \$4.45. We heard of an offering of oatmeal at under \$4, which seems low, considering the price of oats.

CORNMEAL—The market in cornmeal is easier. A sale was made this week at \$2.80. Jobbing prices are \$2.90 to \$3.

OATS—The cost of oats here by the carload is 46 to 46½c., and to jobbers at 47 to 48c.

FISHSTUFFS—There is no perceptible change in the fish market since last week. A late letter from St. John's, Nfld., says: "We are threatened with a most prolific codfishery, the accounts to hand from all quarters of the take-up to the present time being favorable beyond all precedent up to date. In fact, we have more fish secured already prior to the 1st July than would constitute an ordinary average. The price of dry fish will rule unusually low here this fall. If fish are only \$2 or \$3 per quintal, and difficult to sell at that, a great waste of the product will take place, and even the best of it will go to languid and unappreciative markets." Prices here remain unchanged.

SUGAR—Dealers are still doing all the business on contracted stocks. Considerable sugar is moving, but the refinery report business unchanged with them. There is a little better demand from the west, but nothing of any consequence. A higher level of values is looked for, on account of the shortage of the beet root crop.

MOLASSES—The receipts of molasses at this port during the past few days embraced 458 puns and 23 tierces from Porto Rico; 196 puns, 4 tierces and 82 bbls. from St. Croix; 2 puns from Montserrat; 146 puns, 164 hhds., 94 bbls., 1 quarter cask and 3 kilderkins from St. Kitts. This leaves the market well supplied at present, although stocks were low before the arrivals. Quotations remain unchanged.

PROVISIONS—The provision market is quiet. P. E. Island mess pork is a little stiff on account of small receipts. Beef is a little easier. There is no Canadian offering. Leaman & Co. are expecting a herd for next week. Native is quoted at \$8 to \$8.50. Some grass cattle were sold here this week at \$7 and \$8. Lambs are worth \$2.60 and sheep \$3.50 each. Veal is quoted at 5c. There is no dressed pork on the market and no demand for it.

BUTTER AND CHEESE—There is no change for the better in either butter or cheese, and there is little chance for the markets to be any worse. Retailers are offering this spring's make cheese at three pounds for 25 cents, and last winter's roll butter, Quebec, at 10c. per lb.

ONIONS—There is an advance in onions. Egyptians are quoted at 2¼c. to-day.

EGGS—There has been quite a brisk movement in eggs, and the markets are about cleaned up. Good fresh stock is worth 10c. here, or 9c. on P.E.I.

GREEN FRUIT—The green fruit trade is showing considerable life. Valencia oranges are still arriving in good condition, and prices are a little suffer. New Jamaicas are to hand. Lemons are on the advance. California fruits of all kinds are being received in abundance, and the market is well supplied. Bananas are in excellent demand, and native strawberries have been received in large quantities up to the first of the week, when the supply fell from 500 boxes daily to 50 boxes. The price ranged from

6 to 8c., and retailers sold at very little over these figures. Some of the latter fruit was shipped to Boston.

HALIFAX NOTES.

Fifteen barrels of pineapples were received this week from Antigua.

A. N. Whitman has 2,500 hhds. Trapani salt on the barque Aquila, which arrived this week.

The barque Mark Curry has arrived from Iloilo with 65,818 matts sugar for the Acadia refinery.

The Customs receipts at Halifax during June were \$66,360, an increase over June of last year of \$6,776.

The total number of vessels which arrived at the port of Halifax during the fiscal year ending yesterday was 887 foreign and 3,749 coastwise, and at Sheet Harbour, an outpost, two foreign and 85 coastwise.

A. G. Jones & Co. received 1,200 bags of sugar from Antigua and Montserrat on Monday, and Stairs, Son & Morrow 559 bags. Fifty-four hhds. of sugar were received from St. Croix on Monday. The steamer Greetlands brought from St. Kitts 897 bags, 1,800 bbls., and 13 hhds. of sugar for general dealers.

The growth of the apple trade between Nova Scotia and England is shown in the following comparative statement of the seasons from 1880 to 1895. The shipments were made from Halifax:

1880-81	24,250
1881-82	13,805
1882-83	18,542
1883-84	3,758
1884-85	41,207
1885-86	37,982
1886-87	94,606
1887-88	32,652
1888-89	94,691
1889-90	53,627
1890-91	89,199
1891-92	87,379
1892-93	116,725
1893-94	35,058
1894-95	264,410

TRUTH ABOUT CANADA.

There is not a community in the world of 5,000,000 in numbers more free from objectionable elements than that of Canada. Canadians are well versed in the art of self-government. They clearly understand that true liberty is not license, therefore they have profound respect for law and constitutional means and methods. They demand honest money. They have adopted gold as a single standard of exchange or measure of values. There is not any demand in Canada for rag money, or a debased silver currency. Although an ultra-loyal people they believe in protection to Canadian industries in preference to those of Mother England. They have as many miles of railway per capita as we have, and they have common sense enough not to embarrass their railway systems with adverse legislation. The history of their banking system is most creditable to their skill in finance.—N. Y. Commercial Advertiser.

BUSINESS MEN WANTED.

OUR esteemed contemporary, Iron-mongery, evidently takes the same stand in British politics as regards parliamentary representation as THE CANADIAN GROCER does in Canadian. Speaking just prior to the fall of the Rosebery Government it said: For some weeks past the political air has been full of rumors and denials of coming dissolution, but whether the general election is to come this year or next spring remains as much a mystery as ever. Probably if the Government can rely upon getting their men up for an autumn session, they will endeavor to make progress, in which case the election would probably take place at the latter period. But this is not a note of prophecy. It is simply to give a word of advice to those who, whatever political party they belong to, have a voice in their respective localities in the selection of the man who is to champion their cause in the coming fight. Candidates are being selected now in many places, and we only desire to urge the importance, whenever possible, of selecting business men. Those who are able to pull the wires, to however small an extent, should use every effort to secure the nominations of business men of known ability and integrity, and if the candidate is a local man, so much the better. Anyone who has had much experience, who has studied the decisions given in the law courts, must often have felt keenly the need of the business man's common sense in the making of the laws which, for example, govern trade matters. What we want in the House of Commons is a smaller proportion of lawyers, adventurers and axe-grinders, and a very much larger proportion of experienced men of business, who have proved their capacity in making their own commercial success, and who have the time and the will to devote their energies and abilities to the service of the country. Men who, to write M.P. after their names, give freely to local charities, are useful men in their way—though it is rather a poor way, after all. But the men who will do their country most good in the legislature are the commercial men who may so guide the country's policy for the benefit of trade, that charity doles will not be needed by a busy and prosperous people.

CUSTOMS BOARD.

Hon. Mr. Wallace gave notice in the House of Commons on Wednesday of a bill for the appointment of a Board of Customs Appraisers, a modification of the suggestion of several Boards of Trade, but in line with the proposition of the Toronto and Ottawa Boards. It provides that the Board of Customs shall consist of the Commissioner of Customs, the assistant commissioner, if any, Dominion Appraiser, the assistant ap-

praiser, and such other duly qualified officer of Customs who may be appointed by the Governor-General-in-council. In this latter respect it is an enlargement of the present law. It is also proposed that three members of the Board shall form a quorum.

T. H. & B. MUST PAY WAGES.

At the meeting of the Railway Committee at Ottawa on Wednesday morning the Toronto, Hamilton & Buffalo Railway Bill was referred to a sub-committee to draft a clause to make the company liable for the wages of workmen whose claims are still outstanding.

SALESMEN'S EXPENSES.

The question of a salesman's expenses while on the road is a very live one with every house employing traveling men. A manufacturer expresses himself in Iron Age in a somewhat novel way regarding the expenses of a salesman that he sent out upon an experimental trip:

"About a year ago a man who had been on the road for me for some time left me, with my full consent. He had never been a successful salesman, though you could not call him a failure. Later in the season I thought I would try my bookkeeper on the road, particularly as he was very desirous of making a trip for me.

"I sent him to New England, and he did very little in the way of securing orders, but I had anticipated this and told him so. My New England trade is somewhat peculiar: I have to see it often, but rarely get an order on my trips; this generally follows by mail within two or three weeks.

"For this reason I did not consider my man's trip to New England a failure, and I then planned a two-weeks' route through Pennsylvania and New York. Upon the third day he was out he wired me to mail him some money. This was a great surprise to me. I had given him what ought to have been enough for his whole trip and I did not understand his running short in three days. But I sent him a cheque and concluded to watch the amount he turned in for expenses.

"His trip was a poor one for orders, but no one was getting much trade at that time. I looked over his expense account and found that it was reasonable, but I saw that he had a large sum charged to his own account. I did not like this. I don't consider it a sign of a good man to have large personal expenses on the road. I see but very little difference in his spending his own money or in spending mine, for I don't think he ought to spend either, and if he attends to his business closely he will have no occasion to make such expenses. I said nothing to him, but I would not send him out again. He is keeping the books now and I am doing my own traveling."

BEEF'S DIFFICULTY, MUTTON'S OPPORTUNITY.

This is the subject of an article in The National Provisioner, in which the writer claims that from close observation it would seem that the important product of beef had reached as low a range of price as could be expected for some time to come.

"This opinion," the writer claims, "is based upon close investigation into this very important question, and is expressed despite the fact that to-day, in consequence of high prices and misleading statements trumpeted all over the country, the consumption of beef has fallen off fully sixty per cent. But whilst the demand for beef has fallen off the demand for veal has increased almost relatively, with the result that the demand has switched around from one product to the other, and large quantities of immature veal have found their way into the markets, and, of course, into consumption.

"It might have been thought that with this disposition by the public to discard beef a demand would have sprung up for provisions and mutton, but such has not been the case to any appreciable extent, and why, it is hard to say. The mutton trade should certainly be benefited when any difficulty such as the present affects the cattle market. Americans have never taken kindly to mutton, and we venture to say that the proportion of mutton to beef eaters in the country is very small, but is accounted for by the fact that up to recently we have not raised sheep for food purposes, but for wool, and consequently the mutton from such sheep has never become popular, as the quality in general has been inferior. A time has now arrived for these conditions to change. The day of inferior sheep and mutton has, of necessity, gone by, for there is no longer any profit in raising sheep for wool, and if raised at all it must be for their value as food."

THE POSITION OF MACE.

From Mr. Wm. Schroder, of Amsterdam, we have, says The N. Y. Journal of Commerce, the following by mail referring to the position of mace: "The 100 cases, bought in on the 13th and 14th inst., have been sold, so that the stock in first hand is exhausted. Mace will attract more attention yet, and even at advancing prices, on account of the very good position of this article. In Holland the arrivals were, in the first five months of 1895, 96 tons; 1894, 70 do.; 1893, 147 do.; and the deliveries were 131 do., 89 do. and 91 do. (1,000 kilos gross) according to the official, reliable statistics of the Government. The stock has thus been reduced by 35 tons gross, about 27,000 kilos net, since January 1, 1895. At London the stock is only about 21 tons, against 39 tons same time last year. On the last December, 1893, the stock at London amounted to about 35, against 32, 22, 21, 45, 52 and 38 tons—all net—in the foregoing six years. Regarding the strong position of this article the value of mace is very low, being about 110 cents Netherlands per ½ kilo for good prime Banda, against 115, 135, 135, 170, 180, 210, 185, 185, 135 and 110 cents in the foregoing ten years at the same time."



Great Scott, how he talks!

It Needs Something

Striking to make you attend to business these hot days. We have fired some of the finest show cards ever distributed in America at you, and we hope they will strike your eye. Your business will be better if we can hit you.

Boulters' Goods are Pure Goods.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

LYTLE'S PICKLES

Are packed in the purest Vinegar and prepared specially for table use. The rich, racy flavor obtained from the very finest selected spices gives a pleasant, pungent pique to the appetite which renders them, beyond doubt, the most healthful aid to digestion of any Pickle in the market.

The continual increase in our business is the best evidence that the public are beginning to realize that it is not necessary to go out of Canada in order to buy a first-class Pickle.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,
TORONTO.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

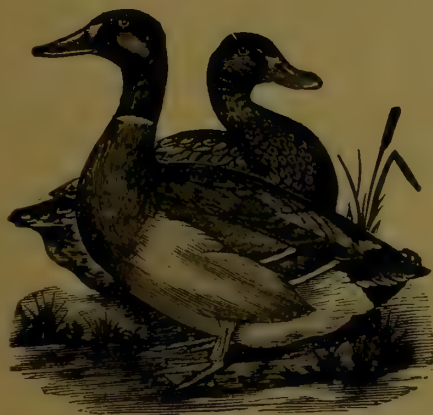
For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.

ST. CATHARINES, ONT.

Summer Trade Trumps



All our goods sell well at all times of the year, but for the summer season there's always a rush for our canned meats. Our Boneless Chicken and Boneless Duck are particular favorites. They have price and quality in their favor to make them popular.

ENQUIRIES
CHEERFULLY
ANSWERED

Delhi Canning Co.

DELHI, ONT.

TRADE CHAT.

THE C.P.R. are disappointed in the refrigerator car patronage they are receiving on the Pembina and South-western branches, and the service will probably be withdrawn.

Where money makes the man it uses pot-metal.

A penny-wise-and-pound-foolish policy has kept many an advertiser in the shady groves of unpopularity and distrust.

A commission agency for the handling of the produce of the Essex fruit district has been established by M. O. Russell in Windsor, Ont.

The Customs Department has determined to abolish Sarnia tunnel as a Customs out-port, and the business will be transferred to Sarnia.

Eight tenders have been received by the Dominion Government for the establishment of a steamship line between Canada and France.

Weather is all that could be desired—rain, rain, rain. The crops are looking exceedingly well, though a little backward for the time of the year.—Regina Leader.

The dividend of 12 shillings per share this year, compared to 10 last year, should convince Hudson Bay Co. shareholders that hard times have not seriously affected Canada.

Newfoundland securities have dropped eight points in the London market since the failure of confederation. The prospect of union with Canada advanced them that much.

The people of McGillivray township, Ont., are greatly exercised over the recent pork stealing in that township. A search warrant was procured and a number of houses searched, but the missing property was not found.

McDougall Bros. have completed the erection of the wind mill on the corner of South Railway and Broad streets, Regina. The tank was also built by them. It will hold 10,000 gallons, and has been a long felt want.

A female clerk for Chisholm & Logie, Hamilton, was held up on James street south the other afternoon, and a bank draft for \$1,000 and \$35 in cash were taken from her. The highwayman ran off, and has not yet been captured.

In the case of the commercial traveler, T. J. Patterson, who died in a Berlin hotel on Wednesday from a dose of chlorodyne, the jury returned a verdict of accidental death. He was a man of means, and lived happily with his family.

The first new potatoes of the season from the open, were handed to a Free Press representative by Mr. D. S. Campbell, of Lombard street. They are of a good size, fit for the table. Mr. Campbell's garden also

shows many other roots and vegetables in a well advanced stage.—Free Press, Winnipeg, June 27.

L. J. Seargeant, general manager of the Grand Trunk Railway Company, returned to Montreal on Saturday from New York, where he attended a meeting of railway presidents and general managers. One result of the meeting was that the railway rates will be restored absolutely on July 8.

Lord Ripon has notified the Dominion Government that Uruguay has renounced its treaty with Great Britain. The treaty was signed November 13, 1885, and will be abrogated May 22, 1896. The treaty contains the most favored nation clause, under which Canada is compelled to give Uruguay the same terms as by the French treaty are extended to France.

Mr. Charles Barton, shipping clerk at Scandrett Bros., wholesale groceries, London, Ont., was married the other evening to Miss Teresa Young. The ceremony was performed at the residence of Mrs. J. Luney, Tecumseh avenue, South London, by Rev. Robert Johnston, pastor of St. Andrew's church. Mr. and Mrs. Barton received the best wishes of their friends and a large number of suitable presents.

At Osgoode Hall, on Saturday, the case of Greig v. Hamilton Coffee & Spice Co. came up. Judgment on motion by plaintiff to set aside non-suit entered by Robertson, J., at Hamilton in an action for twenty-nine weeks' wages at the rate of \$12 for the services of the plaintiff as a commercial traveler, and for a new trial. Order made setting aside non-suit and directing new trial, with costs of former trial and of this motion to plaintiff in any event.

A CLERK TO BE EMULATED.

“WILL you lend me your watch, sir, for a few minutes? I want to use the second hand.”

Billy is to be trusted with anything, so I promptly handed him my valuable time-piece without a question as to the use he would make of it. A few minutes later I glanced toward the rear of the store, and saw Billy rapidly doing up different sorts of merchandise into neat parcels and as rapidly undoing them. I walked toward the scene of action to see what he was about.

“I'm just practising,” said he, in answer to my mental inquiry. “When I was over to your competitor's store the other day, there was a young man there who could do up a bottle into a package while I counted ten. I thought maybe if I practised long enough I could learn to do it, too.” While Billy talked his busy fingers made neat knots, and one eye was kept steadily on the small hand of my watch, which lay before him.

“Do you think it's worth all the trouble it will be to learn?” I asked.

“Course I do,” he answered promptly. “I don't believe it will take me more than a

month or two, and then I shall know how as long as I live. You see, you never forget the things you learn with your hands or your feet.”

I said nothing, but watched the boy's dexterous fingers as he skilfully shaped the stiff wrapping paper around various objects. After a minute or so he went on:

“It's so much easier to do anything after you know exactly how; and I hate to be a chump with my hands, anyway. Have you noticed that new clerk you got last week? He's a nice man, and everybody likes him, but he's the clumsiest chap I ever saw. He always spills a little of everything he touches—about a tablespoonful on the average. After he's had a real busy morning there are enough spilled groceries behind the counter to make a square meal for a tramp, only they are too mixed even for that.

“That man ought to live with my mother a little while. When I was a little shaver I had a bad habit of spilling things on the tablecloth. Mother spoke to me once or twice about it. Then one day, after dinner, she lifted me up to the table and showed me the place where my plate had been. There was a clean white circle with a lot of different colored spots around it.

“My son,” said she, “if it made your dinner taste better or made you any happier to put those spots there I would let you go on doing it, but as I am sure it will not you must break yourself of the habit at once. I will take one cent out of your pocket-money for every spot you get on the table-cloth, and see whether you can't learn to be a little tidier. It is a matter of habit, either way, and you will always find that on the whole a good habit is easier than a bad one.”

“Well, sir, I was pretty poor for a week or two, but after that my place was the cleanest at the table, and I guess I am cured of spilling things as long as I live.

“I don't like to do up packages specially well, but if I can learn to do up twice as many in a morning as anybody else, I suppose I would be worth twice as much wages; wouldn't I, sir?”

I smiled, but said nothing. I am afraid sometimes that Billy is getting too sharp for me.—but.

HAD TO WARN THE TRADE.

Messrs. Walter Baker & Co., the largest manufacturers of pure high grade cocoas and chocolates on this continent, have found it necessary to issue a special notice cautioning consumers of their goods against the recent attempts which have been made to substitute other manufactures, bearing labels, and done up in packages, in imitation of theirs. A sure test of genuineness is the name of Walter Baker & Co.'s place of manufacture—“Dorchester, Mass.”

THE FRUITS OF HIS LABOR.

“What has your representative done since he's been in Congress?”

“What's he done?”

“Ye-.”

“Built two houses, paid off a mortgage, an' opened a grocery store!”—Atlanta Constitution.

New Shipment of Teas

Special lines in Ceylons. Finest value in the market.
We will be glad to send you samples and quotations.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "**CELERY**," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in $\frac{1}{4}$ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

Bee Brand Ceylons

New Season Teas now in stock.
Famous Angroowella and Palamcottia Gardens.

Warren Bros. & Boomer

35 and 37 Front St. East
TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices,

NEW JAPAN TEAS . . .

We expect 500 half chests early May and June picked Japan Teas in July. These teas cost us $12\frac{1}{2}$ c., 13c., 15c., 19c., 21c. per pound. Weights, 80 to 82 lbs. per half chest. Will sell you at one cent per pound advance on cost for cash, with mail order only. No discount. Send for sample half chest.

LUMSDEN BROS.,
Hamilton

Canned Goods!

GET OUR QUOTATIONS ON
Corn, Peas, Tomatoes,
Kippered Herrings,
Fresh Herrings, and
Herrings in Tomato Sauce
Best Brands and Lowest Prices

T. KINNEAR & CO.

WHOLESALE GROCERS
49 Front St. E. TORONTO.

New Season's

MONING CONGOU

NOW IN STORE

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

We are offering some excellent values in

NEW SEASON'S

JAPAN TEA

SMITH & KEIGHLEY

9 Front St. E., TORONTO.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

\$2.00

Per case of 2 dozen is the
price of the new

WINDSOR SALT

package. Handsomely lithographed
for shelf display. Made of heavy
board, which prevents the salt from
getting damp and hard. Just the
thing for campers and cottagers.
Retail at 15 cents each. Order from
any traveler.

TORONTO SALT WORKS

128 Adelaide St. East, Toronto.

City Agents for Windsor Salt Works.



THIS IS OUR NO. 9

... SHOW CASE REFRIGERATOR

Panelled Ice Chamber. Glass Below.

Dry Air System.

A Perfect Refrigerator.

For terms, etc., write

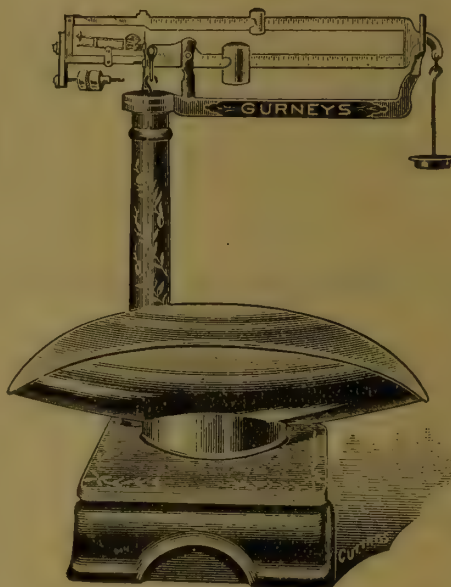
EUREKA REFRIGERATOR CO.
OF TORONTO

WILBERT HOOEY, Mgr.,

54 and 56 Noble Street.

We make refrigerators in over
thirty styles and sizes.

DOMINION COUNTER SCALE



With Patent Automatic
Scoop Balance

Simple in construction Nothing complicated or
liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop
Balance. Double Beam, marked on both
sides. The Automatic Scoop Balance is now offered
for the first time, and every grocer who uses it will find
it a great saving in time, and it will also obviate liability
to error. When scoop is placed on the platform, the
ball on back end of beam automatically rolls to the
right, thus balancing scale with scoop on, and when
scoop is taken off scale, the ball rolls to the left, balancing
scale without scoop. Scale with this latest device
is assuredly the most complete and desirable scale for
general use in the market.

Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.

FLAG-SHIP BRAND

FRASER RIVER SALMON

Packed in..

A reliable and first-class brand.
Always uniform, always the same.

1 lb. Talls.

1 lb. Flats.

1 lb. Ovals.

1 lb. Squats.

1/2 lb. Squats.

The fish are caught in the Fraser River, and packed on its banks at Lulu Island.

ROBERT WARD & CO., Ltd.

Sole Agents

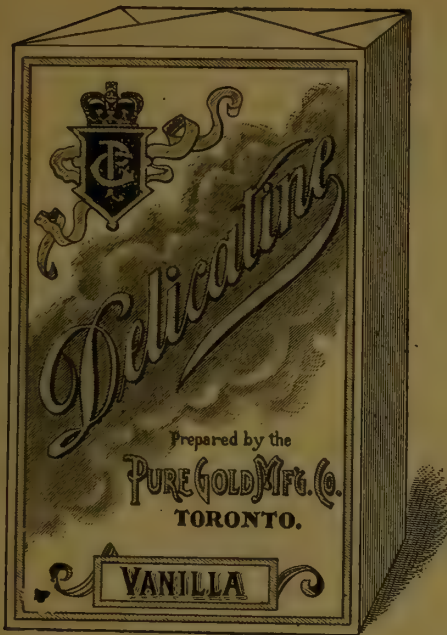
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

We Make Friends of our Customers—Customers of our Friends



And here are two lines which help us greatly in doing so :

DELICATINE is a light and refreshing dessert, in three flavors. Put it on your counter ; it sells itself.

PURE GOLD TOMATO CATSUP is the best on the market—once introduced, it stays. It is natural in color and beautiful in flavor, and we **GUARANTEE** it not to spoil from exposure to the air.



Pure Gold Manufacturing Co.

TORONTO

THE EMPLOYER'S INTEREST.

If you have any interest in your own welfare or of that of your employer, you will interest yourself as much as he does, or even more, to accomplish success, says Trade Magazine.

How can you do this? By making everything a study that pertains to your own as well as to the other departments, and by suggesting to your employer any improvement that you think worthy for him to act upon. Submit it for his approval.

Do not try to impress others who are equal or superior to you that you are in authority and can dictate to them, as this only lowers you in the estimation of your employer, and will create discord and dissatisfaction wherever attempted.

Your actions are your capital, and if you do not profit by them you are robbing yourself as well as the one who is compelled to pay you for the incompetent services you render.

Be polite to other employes and you will learn to be polite to customers. Try to make customers whom you are serving feel at home by your actions, and in so doing you will find it a pleasure and not a bore.

If you can carry out the above, it will be a pleasure for your employer to commend you at all times.

You will be surprised at the interest taken in you by your employer, when occasion

offers, if you profit by the above suggestions. One proof of this is that the most reliable hands are retained in a dull time; another, if there is any advancement to be made, the worthy and deserving get it.

Do not be the last to reach the store in the morning, nor the first to leave it at night, as this does not count in your favor, but against you.

Do not think that if your employer is out, you can take liberties you would not otherwise think of taking. You should be an example in this to others, by trying to do even more in such absence, as this is an assurance of your loyalty to yourself.

Profit by the above and you will see a winning smile on your own countenance as well as on that of your employer, and success will mount to the highest pinnacle.

HOW PATENT LEATHER IS MADE.

It is distinctly an industry requiring the very strictest attention, says Shoe and Leather Facts. Ninety days must elapse from the time a green hide is put in to work until it is turned out all ready for the market. For the purpose of manufacture only the best grades of green hides and materials are used, the former being a "take off" from the best selected western and country cows and steers. After being carefully examined, the

hides are divided into "packs," or lots of forty each, and the manufacture of the finished product actually commenced.

First, the hides go to the "beam-house," there are "unhaired," "limed," and "bated," for the removal of grease and all other kinds of foreign substances, at the same time being rendered perfectly receptive to the influence of tannic acid.

After leaving the tanning vats, the hides, which have now become leather, meet their first introduction to machinery, all the processes up to this point having been conducted entirely by hand. The first machine to make its appearance is the splitting machine. It is here that the future purpose or grade of the leather is decided upon. According to that decision the hide is divided laterally into the proper number of "cuts," or slices, of different thickness. Each of these different parts is kept with others of the same grade until the process is finished. They are next retanned and bleached, and go through a softening process. They are then ready for the process of japanning.

This is a distinctive trade by itself, and necessitates the closest attention to minor details. The imperative use of the very purest oil, its manufacture into different compositions, and the application of these to the leather in variable proportions for different grades of the work, are factors which determine the ultimate quality of the finished product.



See This
Dress ?

Surprise .. Soap

Washed it.

You can recommend Surprise Soap
to your customers for all kinds of
washing. It is best!

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL : 17 St. Nicholas St
TORONTO : Wright & Copp, 51 Colborne St.
WINNIPEG : E. W. Ashley.

SALTPETRE AND PICKLING.

Analyses of dry salted meats showed 1.85 to 8.7 per cent. of salt, only traces of saltpetre being found, 0.32 at the most; water had decreased to 49 to 65 per cent. Raw hams showed the highest, especially those from small butchers, boiled hams and ribs the lowest percentage of saltpetre, while the largest percentage of salt was found in the latter and in raw hams; corned beef and boiled hams showing the smallest amount of salt present.

From practical tests it appears that the stronger the brine, the deeper will the salt permeate; after the first eight days but little salt, comparatively speaking, is absorbed, saltpetre, however, in all cases decreases in the inner parts of the meat, perhaps through reduction to nitrous acid, which is volatile, as Nothwang assumes; more likely, however, as we think, from the outer layers of albumine shrinking through the action of the saltpetre and preventing the pickle to permeate any farther. One hundred parts of meat take up on an average 7.1 to 9.5 parts of salt, and 0.19 to 0.26 parts of saltpetre. The loss of water is proportionate to the amount of saltpetre absorbed; the stronger the brine the more the meat will become dehydrated. The nutritive value of the meat, which is always decreased by pickling, yet suffers less by brine than by employing pickle once used.

In salt no more than 1.4 per cent. of albumine was lost, 39 per cent. of nitrogenous extract, 33 per cent. of phosphoric acid; while with pickles once used 2.14 per cent. of albumine and 50 per cent. of phosphoric acid were used of the substance of the meat.—National Provisioner.

SIX MONTHS' FAILURES.

The half-yearly report of failures next week, says Dun's Review, will include about 6,900 against 7,039 for the first half of last year, and liabilities of about \$88,000,000 against \$101,578,152 last year. But for the Cordage concern, the aggregate would be nearly 23 per cent. less than last year, and the manufacturing liabilities 26 per cent. less, but including it the manufacturing liabilities will be about \$40,000,000 against \$41,376,102 last year, and the trading \$45,000,000 against \$52,345,978 last year, while miscellaneous liabilities were only \$2,700,000 against \$7,856,072 last year. The liabilities for the second quarter will be about \$41,000,000 against \$47,813,683 for the first quarter this year, but \$37,595,973 for the second quarter of 1894. Railroad receiverships cover eleven roads with 3,356 miles, \$109,656,410 of indebtedness and \$87,423,531 of stock. Failures in Canada have been about 1,100 against 1,042 last year. Failures for the past week have been 256 in the United States against 214 last year, and 22 in Canada against 35 last year.

ATTRACTIVE SALT PACKAGE.

A new package of salt has been put upon the market by the Windsor Salt Works. It is the most handsome package of the kind we remember having seen. It is round, and is artistically labelled in brown, blue and white. On the grocer's shelf it will prove quite attractive. The material is of cardboard, and the great recommendation of the package is that it is peculiarly adapted for summer resorts or damp places, salt in this package being impervious to moisture. The package contains four pounds of salt.

RATHER MISLEADING.

EDITOR GROCER: In your last issue of THE CANADIAN GROCER I notice an article regarding trade prospects, and dealing with Port Arthur. The article is rather misleading. What I did say was that a Port Arthur business man told me that in the year 1878 Duluth was so dead that you could shoot a cannon ball down the streets without striking anybody, and that the window frames and door sashes were being removed from that town to Port Arthur to be used in the construction of buildings in the latter place, the residents of Duluth evidently thinking that the prospects of a boom in that town were nil. To-day Duluth is a most prosperous city, and the natural advantages of Port Arthur are such that it must be only a question of time when the long-looked-for boom arrives.

H.C. BECKETT.

Abraham Lincoln once said:

“You can fool some people all the time, you can fool all the people sometimes, but you can't fool all the people all the time.”

Some customers may upon recommendation accept a box of inferior matches “just to try,” or because it is a cent or two cheaper.

If they do they will be fooled.

E. B. EDDY'S MATCHES have sustained and added to their reputation—not by putting forth good matches at spasmodic intervals, but by steadily offering matches always serviceable in use, unvarying in good quality, and moderate in price:

Don't fool your customers and you won't be fooled.

The E. B. Eddy Co. Ltd.

HULL, CANADA

Montreal Branch, 318 St. James St.

Toronto Branch, 29 Front St. West.

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	-	St. John's, Newfld.
not yet appointed.	-	Sydney, Australia.
	-	Melbourne, do

LIME JUICE CORDIAL AS A BEVERAGE.

THE majority of people regard Lime Juice as a medicine (and a particularly unpleasant one), and join it merely with Arctic regions and scurvy. As a matter of fact, this article, where great experience and care are used in the manufacture, can be converted into a particularly palatable as well as healthy beverage, especially suitable for hot weather when thirst is more pronounced. It is, moreover, eminently suitable for general consumption at all seasons of the year. All medical testimony points to the fact that purity of the blood is the chief element of health. It is in this particular that Lime Juice Cordial is so valuable, as there is nothing which works so well or naturally in this direction as this article. It logically follows, that a steady and continuous use of it as a beverage has a wonderfully beneficial effect on the complexion. In hot thirsty weather a glass of Lime Juice and water, or aerated water, not only satisfies the thirst, but is delicious, healthy, cooling and recuperative, never producing flatulency, griping or fullness, as it acts as a gentle tonic to the stomach. It is an excellent table drink, as it materially assists the digestion and is practically invaluable to dyspeptic dispositions. To drink a wine glass of Lime Juice Cordial in water every other morning is most beneficial. It is used extensively and gratefully in the sick room for rheumatism, gout, eczema, dyspepsia, nausea, pneumonia, all fever, inflammatory and fever cases.

The first consideration in the manufacture is absolute purity and freedom from mineral acids, and the second, palatability. It is most essential that only the freshly squeezed juice of the finest selected fruit should be used, and even then all albumen substances and vegetable mucus must be carefully removed before further processes are commenced. Only the best and most refined sugar can be used, as starch or other impurities would effectually nullify the benefits of the Lime Juice. All contact with metal must be absolutely avoided. It must be scientifically preserved without the use of any alcohol or foreign acids whatever, and finally bottled in glass, which is entirely free from lead or other poisonous ingredients.

Stower's Lime Juice Cordial was the first preparation of the kind ever introduced, namely, in 1862. They have been exclusively engaged in the manufacture of this article for over thirty years, and have brought it to a state of absolute perfection, for purity, strength, flavor, and complete absence of that musty taste which predominates in most, if not all, other cordials. They have the largest trade in the United Kingdom of Great Britain, and supply all the leading hospitals, the principal ocean steamship

companies, both Houses of Parliament, and Her Most Gracious Majesty. They also hold several thousand totally unsolicited testimonials from leading physicians and surgeons throughout the kingdom.

PERSONAL MENTION.

Mr. John Morrow, of Montreal, is in Toronto this week looking up business.

Mr. Alex. Jardine, of the Pure Gold Manufacturing Co., is rusticated in Muskoka.

Mrs. Brack, of Concord, mother of J. D. Brack, representative in the Northwest for Todhunter, Mitchell & Co., died last week, and was buried on Thursday. Mr. Brack was in Vancouver when his mother died.

Mr. Robert Shields, the commission merchant at 43 Wellington street east, was married the other day. Miss Hallamore was the bride. Congratulations have been heaping in upon Mr. Shields since the happy event took place.

IN THE DOMAIN OF RETAILERS.

Standish Bros., 162 Queen street west, Toronto, who purchased the G. M. Milligan business at 99 Queen street some 18 months ago, have dissolved, and the stock has been sold by auction.

E. B. B. Hayward has returned to Whitby from Port Perry and opened up in his old stand.

L. J. Dickie, of South Oshawa, has started an up-town branch and employs Mr. Hillyard as a town traveler soliciting orders from consumers.

John McMurtry, of Bowmanville, instituted a bargain day recently. It is held once a month. "It is surprising," said a traveler, "to see the number of people who flock to his store on these days."

THE STORE AND ITS PATRONS.

This is the subject of a page article in The Shoe and Leather Facts, by "General Shoemaker." After discussing the question of how to build up trade, the effects of well-directed efforts in producing profitable business and the importance of knowing patrons' requirements, the writer takes up the subject of general knowledge as an important requisite to success. The writer does not believe with many that ignorance upon all subjects outside of one's regular business is desirable.

"Knowledge," he claims, "gives him courage and confidence and enables him to 'rise to the occasion,' and grasp opportunities which the man buried behind his counter would never hear of. It is not so much book-knowledge, or even the knowledge professed to be acquired at the so-called 'business colleges,' where a boy wades through several kinds of book-keeping, and

emerges a practical business man, but it is the knowledge necessary for men in all pursuits in which they deal with their fellow-men, and it comes from observation alone. It is the knowledge of men and things, and no other is so valuable. The merchant should have only one end in view, his success in his business being his sole aim, but he should never neglect a favorable opportunity to hasten it, and should make capital of all the knowledge which he possesses in the work. He should collect the thoughts of other men, and, after rejecting that which is poor and unsuited to his purpose, the remainder should be forged in the workshop of his mind into a grand and irresistible force for his advancement and ultimate triumph."

BUSINESS USE OF PUNCTUATION MARKS.

There was a time, says W. E. Cornell, in Youth's Instructor, when the punctuation marks as now used in common print were not known, and as the result it was often more or less difficult to arrive at the exact meaning of the writer; and to avoid this the points were introduced. Of course, about the smallest and apparently the most insignificant of them all is the comma, but its misuse is often the cause of very annoying mistakes as well as loss of money. It should be the aim of those now in school to learn thoroughly how to use this little mark, and never be guilty of making a mistake like the following, an account of which I read not long ago. It seems that some twenty years ago or so, when the United States by its Congress was making a Tariff bill, one of the sections enumerated what articles should be admitted free of duty. Among the many articles specified were: "all foreign fruit-plants," etc., meaning plants imported for transplanting, propagation, or experiment. The enrolling clerk, in copying the bill, accidentally changed the hyphen in the compound word, "fruit-plants," to a comma, making it read "all foreign fruit, plants," etc. As the result of this simple mistake, for a year, or until Congress could remedy the blunder, all the oranges, lemons, bananas, grapes and other foreign fruits were admitted free of duty. This little mistake, which anyone would be liable to make, yet could have been avoided by carefulness, cost the Government not less than \$2,000,000. A pretty costly comma that.

PROFIT-SHARING SYSTEM.

We believe, says an exchange, the profit-sharing system originated in France, where there is less labor trouble than in any other country, but it has spread to England, Germany and America, and is gaining in popularity every year. There are objections to it, but they are not conclusive. The claim that a laborer would prefer a small increase of wages rather than an indefinite share of profits, has been disproved in several instances by the actual refusal of an employee to accept a position at a larger salary to which no share of profits attached.

OLIVE INDUSTRY IN CALIFORNIA.

"This is proving one of the most wonderful seasons of olive orchard planting ever known in California," says The Canner and Dry Fruit Packer. "A year ago 400,000 small olive trees were shipped away from Pomona for orchard planting, and that was considered remarkable, but more than that number have been shipped so far this season, and there are enough orders already on hand to bring the aggregate up to 500,000 trees before June. It is very likely there will be about 600,000 olive trees planted in California before the season for planting closes.

"The rapid growth of the olive industry in California, especially in Santa Barbara, Los Angeles, Merced, San Diego and Orange counties, is one of the surprises in the horticultural world in the last few years. At the present rate of growth olive production will be one of the three most important industries in California in the next decade. The building of mills for the extraction of olive oil in several parts of the state, as at Elwood, North Pomona and National City, has done much to increase the popularity and financial success of olive growing."

IT SAVES POCKET AND TEMPER.

A St. Louis, Mo., firm, write thus to J. W. Beardsley's Sons, of New York: "Beardsley's shredded codfish is really a staple in the household and at the same time a delicacy. There are many times when it comes up to relieve the palate sated with common things and the housewife gladdens the family with the serving of this article. Time is saved, the temper is saved and the pocket is saved."



ASK FOR
MOTT'S

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street,

TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

"NEW SEASON'S" JAPANS

EXTRA CHOICE

J. F. Ramsay & Co.

TEA IMPORTERS

14 AND 16 MINGING LANE

Toronto, Ont.

SEND FOR SAMPLES

GONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

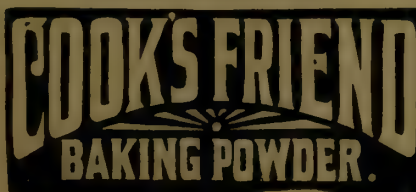
Housekeepers

Readily notice how superior

Windsor Table Salt

Is to the ordinary brands. They find that it does not get hard when put into Salt Cellars on the table, and they see how white and clear it is in comparison with other salts. If other grocers handle the inferior brands, you handle the WINDSOR, the people know of it and see its quality and you can do the Table Salt trade of your town. Our new package is a beauty. Try a case. Any Wholesale House in Canada can supply you.

WINDSOR SALT WORKS, Windsor, Ont.

McLAREN'S

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

PLARMOUTH, general store, The Brook, Ont., has been appointed assignee for Jas. Charette, general store, of that place.

D. M. MacRae, grocer, Toronto, has assigned to J. B. Laing.

Jas. Houlding, baker, Brantford, Ont., has assigned to Edmund Harley.

Nap. Cyrille Lelieure, grocer, Quebec, Que., has made a voluntary assignment.

Rutherford & Wood, general store, Bolton, Ont., has assigned to David Blackley.

Fortin & Frere, grocers, Montreal, are offering to compromise at 10c. on the dollar.

There is a demand of assignment in the case of Louis Tetrault, hay dealer, Vercheres, Que.

The creditors of Pierre Trepannier, general store, Louiseville, Que., have been called together.

Mary A. Heffernan, crockery and groceries, Southampton, Ont., has assigned to Jas. A. Chapman.

A. Therriault & Co., general store, Fraserville, Que., are offering to compromise at 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Jean Jaumet & Cie., traders, Montreal, have dissolved.

Josiah Webb & Co., chocolate, Montreal, have dissolved.

The English Everton Coffee Co., Montreal, have dissolved.

The Canada Chewing Gum Co., Toronto, have dissolved partnership.

Wm. and Thos. A. Vipond have gone into the wholesale fruit business at Montreal as Vipond & Vipond.

Samuel Henry Monteith and Wm. Monteith have been registered proprietors of Monteith Bros., dairymen, Verdun, Que.

Joseph A. Brodeur and Joseph Deschatelets have been registered proprietors of Brodeur & Deschatelets, provisions, Montreal.

Joseph Duquette and Ephraim Munier, dit Lapierre, have been registered proprietors of the business of Duquette & Lapierre, butter-makers, Brome, Que.

The Canadian Chicory Manufacturing Co. have dissolved, and a new partnership has been registered, composed of Joseph Beaubien, Louis D. Beaubien and Raymond A. Turenne; style unchanged.

SALES MADE AND PENDING.

J. R. Labelle, baker, Iberville, Que., has sold out to Joseph Bissonnette.

W. R. Teskey, flour and feed, Toronto, has sold out to Hamilton & Co.

Mr. Hooper, of Calgary, has offered to buy the King, Leakey & Co. estate for \$10,000.

Mr. Hooper makes a deposit of £200 sterling, and undertakes to pay the balance of the purchase money in 30 days, otherwise the amount of his deposit to be forfeited.

The moveable assets of H. McReavy, grocer, Montreal, are to be sold.

The stock of Guillaume Guimond, general store, St. Angele, Que., has been advertised for sale.

CHANGES.

Robert Freeburn is commencing a grocery business at Ferguslee, Ont.

George Millward has been registered proprietor of Millward Bros.' tea business, Montreal.

P. Beaupre (Mrs. V. J.), general store, St. Norbert, Man., has been succeeded by one Pearson.

Emma M. Berwick, wife of James F. Gillespie, has been registered proprietress of Gillespie's cash grocery store, Montreal,

DEATHS.

E. Murphy, grocer, Montreal, is dead.

Jesse T. Henderson, general store, Perth, Ont., is dead.

T. J. Patterson, of Patterson & Colquhoun, grain, Moorefield, Ont., is dead.

FIRES.

Thomas McCann, general store, Tweed, Ont., has been burned out.

J. B. Michaud, jr., flour, Montreal, has had his stock damaged by fire and water. Insured.

Desjardins & Marquis, manufacturers of cheese, St. Andre, Kamouraska county, Quebec, have been burned out.

THE SALMON SITUATION.

It is stated on quite authentic authority that 100,000 cases of Fraser river fish have already been sold for U. K. account at high prices. The greater part is made up of special sizes, viz., 1 and 1½ lb. squats, flats and ovals.

The competition for fish on the Fraser is expected to be very keen this season, as large preparations have been made, and these do not seem justified by past experience. Four years ago the pack of the Fraser was 178,954 cases, and, taking into account the new canneries in operation, it seems improbable that much more than 200,000 cases will be packed this year. It is well known that some of the large canneries will make a determined effort to fill their tins, and high prices for fish will be the probable result.

Advices from eastern Canada report sales for round lots of Fraser river brands at \$4.40 and \$4.50, and northern brands at \$4.20 and \$4.25 f.o.b. Coast. Some canners believe the situation does not justify sales at these prices, and are holding for \$5 for Fraser river fish.—B. C. Commercial Journal.

“SILICO”

**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
W. S. Goodhugh & Co., Montreal.
Tees & Persse Winnipeg.

Walter Baker & Co. Limited,

The Largest Manufacturers of

**PURE, HIGH GRADE
Cocoas and Chocolates**

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

**EXPOSITIONS
In Europe and America.**

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

**WALTER BAKER & CO. LTD.
DORCHESTER, MASS.**

Standard Goods THE Best to Handle

Stower's has been the

STANDARD

In England for 33 Years!

A perfect

**SUMMER
DRINK**



No First-class Dealer
Should be
Without this.



Ready for

**IMMEDIATE
USE . . .**



Always Reliable.
Absolutely Pure.

NO MUSTY FLAVOR

ABSOLUTELY PURE AND NON-ALCOHOLIC

Kept by best houses in —

TORONTO

MONTREAL

QUEBEC

HALIFAX

ST. JOHN

KINGSTON

HAMILTON

Arthur P. Tippet & Co. Agents for Canada

INDIAN VS. CHINA TEA.

ENGLAND, remarks an exchange, is the great tea consuming country of the world, and it is stated as a fact that her people consume 600,000 pounds, or about 4,000,000 gallons of tea every day, which is as much as used by the rest of Europe, North and South America, Africa and Australia combined. The green tea of former days has almost ceased to be known, while the Twankay, Hyson and gunpowder teas are seldom heard from. China only supplies one-twelfth of the quantity, the rest coming from India and Ceylon. The Indian tea goes half as far again as the Chinese, as regards color and flavor.

All of which proves that persistency in their antiquated methods of production, and their resort to dishonest makeshifts in the manufacture of tea, may result in depriving the Chinese of their practical monopoly of trade in this important commodity. So far as Great Britain is concerned the Chinese have already been beaten. In 1866 China supplied 96 per cent. of the tea imported by the United Kingdom, against 4 per cent. of British grown tea from India; and as late as 1877 the people of Great Britain consumed 123,000,000 pounds of Chinese tea, compared with 27,000,000 pounds of the Ceylonese and Indian varieties of that article. In 1894 these figures were reversed, the British imports of tea from India having amounted in that year to 178,000,000 pounds, while China supplied but 25,000,000 pounds to the British market. And how has this industrial revolution been accomplished? Simply by applying to the cultivation and manufacture of tea in Ceylon and India those western methods which the Chinese obstinately refuse to adopt. The Anglo-Indian tea planters had no advantage over their rivals in China in the way of "cheap" labor, but labor was made more effective on the Indian tea plantations by organization and the adoption of modern methods of cultivation, by the intelligent employment of capital and credit, and the facilities for cheap transportation afforded by railroads in India. In short, the industrial and commercial machinery of the west has proved more than a match for the patient plodding and inefficient toil of the Celestial millions. The story of China's defeat in this field is the industrial counterpart of disasters suffered by her in the war with Japan. The revolution in the world's tea trade has probably just begun. When the cultivation of this plant in India shall have extended so that the British market will no longer be able to absorb the entire surplus product of the Anglo-Indian tea farmer, we may expect that efforts will then be made to capture the markets which China still controls, and with a fair prospect of success. According to the British custom house reports, the impartial-

ity of which is above suspicion, "if one pound of Chinese tea produces five gallons of tea of a certain depth of color and fullness of flavor, one pound of Indian tea will produce 7½ gallons of a similar beverage." The British housewife has practically discovered this to be a fact long ago; and her sisters all the world over will certainly not be slow in putting her experience to the test. The Chinese will as surely be defeated in a competition with Occidental methods in industry and in arts of peace as they have been in the arts of war. The collapse of China's tea trade with Great Britain discloses the deep-seated causes which bring about the ruin of nations.

CATTLE IN MANITOBA.

The season of 1894 was an exceptional one in respect to the number of cattle shipped from Manitoba and the Territories, yet indications are that the coming summer and fall will witness still larger exportations. The early spring permitted cattle being let loose on the prairie some weeks ahead of previous years, and as a result they will be in condition for shipment a considerable period in advance of past seasons. Already two shipments of grass fed cattle have been sent east, and the outlook is very favorable. Railway officials say cattle dealers are making preparations for an extensive trade during the coming months, and from the middle of July the shipments will be frequent.—Free Press, Winnipeg.

NEWSPAPER VS. PAMPHLET ADVERTISING.

Briefly stated, newspaper advertising pays, because it keeps the subjects advertised before the people, and gives a monthly record of current events relating to or affecting those subjects in which readers are most vitally interested. Newspapers record the progress and development of the country, of its agricultural, horticultural, mining and other resources, and statistical information valuable for reference and purposes of comparison, that lose their value and significance largely if published in pamphlet form instead of at stated intervals.

Pamphlet advertising is not so valuable to or at all so eagerly sought after by the non-resident, for the reason that, however succinctly or elaborately and comprehensively presented, and may be interesting reading for the hour, once laid aside, it is forgotten or overlooked in the perusal of other matter received almost daily by eastern people. Again, it becomes stale matter to the reader after one or two readings, and, as the average man is constantly on the alert for something new, it loses its interest and he turns to new matter.

Actual personal experience at the cost of thousands—aye, tens of thousands—of

dollars, has taught this lesson to people, who have made a broad demonstration on an entirely practical basis, and who cannot be deceived or misled any more by the opinions of inexperienced persons.—Oregonian.

VISIT OF A PIONEER.

Mr. W. H. Gillard, of the wholesale firm of W. H. Gillard & Co., of Hamilton, was in the city yesterday on his way west. Mr. Gillard was one of the pioneers of the wholesale trade in this country. He came to Winnipeg in 1872 as the representative of James Turner & Co., and built the first brick structure in the city, that at present occupied by Turner, MacKeand & Co., on Bannatyne street east.—Free Press, Winnipeg.

CHEESE INDUSTRY.

It is learned from the Dominion Department of Agriculture that the progress of cheese making in Prince Edward Island, under the system conducted by the Dairy Commissioner, is this year exceeding expectations. The output during the present month of June, for export, will equal, and very probably exceed, the whole of the export for the year 1893, the second year after the commencement of the operations. The progress may be stated as follows: In 1892, output for export, 700 boxes of cheese; in 1893, 6,000 boxes; in 1894, 11,000 boxes; in 1895 the output will be 20,000 boxes, the output during the present month being 6,000 boxes.

HE BUYS A FURNITURE FACTORY.

J. W. Borsberry, of the Eby, Blain Co., Toronto, has bought the Luke furniture factory, Oshawa; building, machinery and all included. The building is of brick, is three storeys high and has a depth of one hundred feet.

"What are you going to do with it?" I asked him.

"O! Sell it or rent it. I'm trying to get a manufacturer of some kind to take it. The building is filled with machinery and affords a good chance for a manufacturer of almost any kind to start up. The building and plant originally cost \$20,000, but it can now be had for \$5,000. The electric railway runs within a stone's throw of it."

AUCTIONING FRUIT.

McWilliam & Everist have opened up a fruit auction market on Geddes' wharf at the foot of Yonge street. Large arrivals of fruit are daily disposed of here, and as the purchasers are confined to the wholesale dealers pretty much, the jobbing trade does not seem to suffer from the arrangement.

WORTHY SUCCESSORS.

John Hillock & Co., successors to the late firm of Withrow & Hillock, manufacturers of the patent "Arctic" refrigerator, are filling orders for all parts of the Dominion, from British Columbia to Nova Scotia. The special features of these refrigerators are that they are made so that it is almost impossible for the heat to penetrate or the cold air to escape; are built of three thicknesses of wood, two layers of felt, inside lining of seasoned spruce (which is the material butter tubs are made of, and the only wood which does not taint the provisions) patent open bottom ice pans so arranged that the air is kept revolving around the provision chest and over the ice, so keeping the air as cool as ice can make it; ice chamber lined with galvanized iron, which does not corrode like zinc, and is easily kept clean. The outside is of polished black ash, giving a pleasing appearance. The refrigerators are made in all sizes. The new firm are selling their stock at a much reduced rate. John Hillock & Co. also manufacture at reasonable rates sash doors, blind mouldings and house finishings.

JOINT EXCURSION.

A joint excursion of the Board of Trade, Grain Exchange and Jobbers' Union, of Winnipeg, is to be held shortly. A distance of 710 miles will be traveled, and the following places visited: Winnipeg, Napinka, Kemnay, Virden, Portage, and Glenboro, at a total of only \$12 per head.

THE HOLDER.

Occasional inquiries have reached the office of the O. & W. Thum Co., regarding the five Tanglefoot holders advertised as being in every case of regular size of Tanglefoot. The holders are not packed in a separate package, but every alternate box contains one holder wrapped up ready to hand out. The purpose of this mode of packing is to give those who buy broken cases a chance of receiving a few holders, thereby distributing the holders to a greater number of dealers.

THE HUDSON'S BAY RAILWAY.

It seems to be generally understood, says the Ottawa correspondent of The Montreal Gazette, that no legislation in relation to the Hudson's Bay railway will be introduced this session. The promoters of the enterprise have submitted an amended proposition to the Government, in which they ask that instead of a loan of \$10,000 a mile for 250 miles, the Government taking all the properties of the company as security, there shall be advanced only \$6,000 a mile, the company retaining the land grant and the postal subsidy of \$80,000 a year. This latter proposition has been under consideration by the Government, but the decision reached, according to report, is not to proceed with legislation this session.



The Leading

Bicyclists

All use **ADAMS'**

TUTTI FRUTTI

And they insist on getting it. You are always safe to stock up with Tutti Frutti. Send for beautiful New Hanger Sign.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

BROOMS . . .

**R
O
O
M
S**

OUR BRANDS :

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

All seeking recreation by Lake, River or Mountain

Should supply themselves with

JOHNSTON'S



FLUID BEEF

WHICH WILL MATERIALLY ASSIST IN RESTORING
EXHAUSTED VITALITY.

Convenient for Camping-out parties.

In small compass supplying good MEAT DIET.



\$12

\$12

THE GROCERS' FRUIT IMPROVER

The price is the lowest.
The machine is the best.
This Fruit Cleaner governs the two essential points in the Grocery Business: It increases your trade. It gives you a profit.
You can please the most fastidious customer in fruit by the aid of this machine.
Up-to-date Grocers use it, and would not be without it. The season for dried fruit is at hand. Buy one now. For sale by

W. P. RYAN

Patentee and Manufacturer

309 King St. West - Toronto, Ont.

John Mouat, Winnipeg, Agent for the North-West.

Southwell's New Season Jams

We are now receiving the first shipment of
New Season's Fruit

Jams, Jellies, and Marmalades

These goods are guaranteed 1895 fruit
and of the

VERY HIGHEST QUALITY



Write for quotations and compare both quality and price with other brands

Agents for Canada

Frank Magor & Co., 16 St. John Street, **Montreal**

CURRENT MARKET QUOTATIONS

TORONTO, July 4, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16	25
4 lb. cans, 1 doz. in case	13	25
2 1/2 lb. cans, 1 and 2 doz. in case	8	40
16 oz. cans, 1, 2 and 4 doz. in case	3	35
12 oz. cans, 2 and 4 doz. in case	2	60
8 oz. cans, 2 to 4 doz. in case	1	75
6 oz. cans, 2 and 4 doz. in case	1	35
4 oz. cans, 6 doz. in case	0	90
4 " 2, 4 " " " "	0	35
4 " 4, 6 " " " "	80	
3 " 4, 6 " " " "	80	
Dunn's No. 1, in tins	2	00
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$	2 40
" 10, in 4 doz. boxes	2	10
" 2, in 6 " "	80	
" 12, in 6 " "	70	
" 3, in 4 " "	45	
Pound tins, 3 doz. in case	3	00

12 oz. tins, 3 doz. in case	2	40
9 oz. tins, 4 " "	1	10
5 lb. tins, 1/2 doz. in case	14	00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " " " " " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " " " "	1 20
1/4 lb. " 4 " " " " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " " " "	0 12
1 lb. " " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	
(Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " " "	3 30
No. 3 size 3 " " "	5 00
No. 4 size 2 " " "	6 85
No. 5 size 2 " " "	9 00
Emboss'd 97 4 " " "	6 00
Liquid.	per doz.
Pinta, A (6 doz. per bbl)	\$ 3 30
3/4 " B 9 " " "	2 25
1/2 " C 15 " " "	1 25
Russet Paste.	per gross.
(3 doz. in box)	\$ 3 75
No. 1. In tins	5 55
" 2. " " "	7 85
" 3. " " "	
Russet Cream.	per doz.
(1 gross cases)	\$ 0 80
No. 1. In bottles	1 60
" 2. " " "	1 90
" 3. " " "	2 60

Polishing Paste.	
(3 doz. in box)	per gross.
No. 1. In bottles	\$3 75
" 2. " " "	5 65
" 3. " " "	7 85

Polishing Cream.

(1 gross cases)	per doz.
No. 1. In bottles	\$0 80
" 2. " " "	1 35
" 3. " " "	2 25

In Metal Tubes

Ivoryine.	per doz.
Small. In patent stoppered bottles,	
sponge attached	\$0 80
No. 1. " " "	1 35
" 2. " " "	25 00

P. G. FRENCH BLACKING.

1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

P. G. FRENCH DRESSING.

No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25

CROWN PARISIAN DRESSING.

per gross.

9 00

Reckitt's Black Lead, per box

\$1 15

Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.

per gross.

\$9 00

Silver Star Stove Paste

per gross.

7 20

Dixon's Carburet of Iron Stove

Polish, 70c doz

BLUE.

KEEN'S OXFORD.

1 lb. packets	per lb.
1/4 lb. " " "	\$0 17
" " " " "	0 17
Reckitt's Square Blue, 12-lb. box.	0 17
Reckitt's Square Blue, 5 box lots.	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.

per doz.

net.

"Imperial," extra fine, 8, 4 strings..

\$3 65

" " " " " " " "

3 45

" " " " " " " "

3 25

" " " " " " " "

3 30

" " " " " " " "

3 10

" " " " " " " "

2 90

" " " " " " " "

2 90

"Standard," select	7, 4 strings..	2 75
" " " "	6, 3 strings..	2 60
" " " "	5, 3 strings..	2 40

CANNED GOODS.

Apples, 3's	per doz.
gallons	\$0 00
Blackberries, 2's	2 10
Blueberries, 2	2 25
Beans, 2	1 75
Corn, 2's	1 00
Cherries, red pitted, 2's.	0 85
Peas, 2's	0 95
" Sifted select.	0 75
" Extra sifted.	0 80
Pears, Bartlett, 2's.	0 90
Sugar, 2's	1 45
Pineapple, 2's	1 75
" 3's	1 50
Peaches, 2's	1 75
" 3's	2 40
Plums, Green Gages, 2's	2 50
" Lombard.	1 90
" Damson Blue	1 85
Pumpkins, 3's	1 60
gallons.	0 90
Raspberries, 2's	2 10
Strawberries, choice, 2's	1 75
Succotash, 2's	1 85
Tomatoes, 3's	1 90
" Golden" Finnan Haddies.	1 40
" Thistle" Finnan Haddies.	1 30
Lobster, tails.	1 30
" Hats.	1 75
" Imperial Crown flat.	2 30
Mackerel	2 41
Salmon, Sockeye, tails.	1 00
" flats.	1 10
" Cohoes	1 25
Marinated Pickards.	1 50
Sardines, Albert, 1/2's tins	0 13
" " " " " "	0 20
" Sportamen, 1/2's genu-	
ine French high grade, key	
opener	0 12
Sardines, key opener, 1/2's	0 12 1/2
" Exq. fine Fr ch, k.o.p. 1/2's	0 11
" " " " " " " "	0 11 1/2
" " " " " " " "	0 10 1/2
" " " " " " " "	0 11
Sardines, other brands 9 1/2	0 18 1/2
" P. & C. 1/2's tins	0 19
" " " " " " " "	0 23
" " " " " " " "	0 25
" " " " " " " "	0 33
" " " " " " " "	0 36

Refrigerators



As we are going to vacate our present warehouse, to save the expense of moving our large stock, we will, for the next few weeks, sell Butcher, Grocer, and Family Arctic Refrigerators, Doors, Sash, and Blinds at greatly reduced prices. Now is your chance to get a good article cheap.

JOHN HILLOCK & CO.

130 Queen St. East, Toronto

Telephone 478

Send for Catalogue.

ESTABLISHED A CENTURY.

Merchants, Attention!

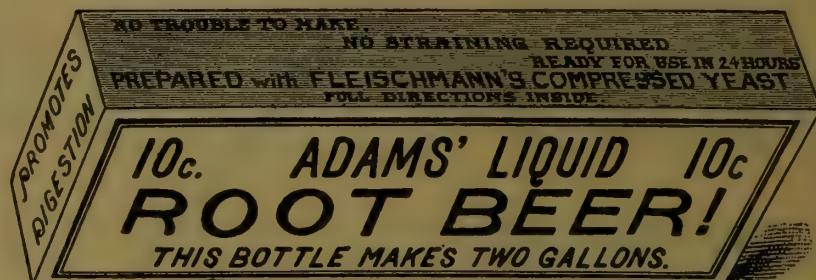
With every 3 doz. box of **ENGLISH ARMY BLACKING**, see that you get one of the large **METAL EMBOSSED SIGNS**. This is acknowledged to be the finest Blacking Sign ever got out in America. You are entitled to one with every 3 doz. box of the E. A. Blacking.

The F. F. Dalley Co., Ltd.

Manufacturers

HAMILTON.

TWO
SIZES



10
AND
25
CENTS

Sales are constantly increasing.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.

Japanese Waterproof Blacking

Brunswick and Berlin Black, for stoves.

Universal Harness Composition, in tins.

Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).

Patent Leather Polish (two sizes)

Pollishing Cream (two sizes).

Brass Burnishing Paste (four sizes).

Furniture Polish (four sizes).

Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....London and Liverpool.

"Victoria Loaves."

If you want a really tempting article to sell, send us word that you will try a dozen of the above.

The Toronto Biscuit and Confectionery Co.

HENRY C. FORTIER.

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER.

Ketchup—		
Fluted Bottles	gross	12 00
Screw Top		24 00
Pepper Sauce		15 00
Dalley's Fine Gold, No. 8, per doz....		\$0 75
" " " " 1, 1 1/2 oz....		1 25
" " " " 2, 2 oz....		1 75
" " " " 3, 3 oz....		2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	\$	3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Staminal—2 oz. bottles		3 00
4 oz. "		6 00
8 oz. "		9 00
16 oz. "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz		6 00
Milk Granules with Cereals, in cases, 4 doz		5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls ..	0 03 1/2	per lb.
" " " " 1/2 bbls ..	0 03 1/2	0 04
" " " " 1/4 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/8 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/16 bbls ..	0 04 1/2	0 05
" " " " 1/32 bbls ..	0 04 1/2	0 05 1/2
" " " " cases ..	0 05 1/2	0 05 1/2
" " " " Vostizzas, cases ..	0 05 1/2	0 07 1/2
Panarete, cases ..	0 08	0 08 1/2
Dates, Persian, boxes ..	0 04 1/2	0 05
Figs—Eleme, 14 oz. ..	0 09	0 10
" " " " 18 lb ..	0 09	0 11 1/2
" " " " 28 lb ..	0 15	0 17
" " " " taps ..	0 04	0 05
Prunes—Bosnia, cases ..	0 04 1/2	0 07 1/2
" " " " Anchor, cases ..	0 04 1/2	0 08 1/2
" " " " Unicorn, ..	0 04 1/2	0 06 1/2
" " " " Sphinx, ..	0 04 1/2	0 07 1/2
Raisins—Valencia, off stalk ..	0 03	0 03 1/2
" " " " Fine, off stalk ..	0 04	0 04 1/2
" " " " Selected ..	0 05 1/2	0 06
" " " " Layers ..	0 05 1/2	0 05 1/2
" " " " Sultanas ..	0 05 1/2	0 08
" " " " Cal. Loose Muscoteles 50 lb. boxes ..	0 05 1/2	0 07
" " " " Malaga— ..		per box.
" " " " London Layers ..	2 25	2 25
" " " " Imperial Cabinets ..	2 25	2 25
" " " " Blue ..		0 75
" " " " Dehessa, boxes ..	5 00	5 50
Lemons, Messina ..	7 00	8 00
Oranges—Valencias ..	2 00	2 50
" " " " Messina, half boxes ..	4 00	4 50
" " " " boxes ..	3 00	4 00
" " " " Cal. Seedlings ..	4 00	4 75
" " " " Cal. Navels ..		

DOMESTIC.

Apples, dried, per lb.	0 05	0 05 1/2
" " evaporated	0 06 1/2	0 07

FOOD.

Split Peas	per brl.	\$3 75
Pot Barley, per 49 lb. packet ..		3 75
Pearl Barley, XXX		2 25

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25
" " " " Groats, 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis	2 90
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25

10 dy	2 30
8 and 9 dy	2 35
6 and 7 dy	2 50
5 dy	2 80
4 dy A P	2 80
3 dy A P	3 25
4 dy C P	2 75
3 dy C P	3 45

HORSE NAILS—Canadian, dis. 60 per cent.

HORSE SHOES—

From Toronto, per keg.... 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break

any required size of pane comes under,

add its length and breadth together.

Thus in a 7x9 pane the length and breadth

come to 16 inches, which shows it to be a

first-break glass, i.e. not over 25 inches in

the sum of its length and breadth.]

1st break (25 in. and under)..... 1 15

2nd " (20 to 40 inches)..... 1 30

3rd " (50 to 60 inches)..... 2 90

4th " (51 to 60 inches)..... 3 20

5th " (61 to 70 inches)..... 3 50

ROPE—

Manilla 0 09 1/2 | 0 10 |

Sisal 0 06 1/2 | 0 07 |

AXES—

Per box 6 00 | 12 00 |

SHOT—

Canadian, dis. 12 1/2 per cent.

HINGES—

Heavy T and strap..... 0 04 1/2 0 05

Screw, hook and strap 0 03 1/2 | 0 04 |

WHITE LEAD—Pure Association guarantee,

ground in oil. per lb. 0 04 1/2 | |

25 lb. irons 0 04 1/2 | |

No. 1 0 04 | |

No. 2 0 03 1/2 | |

No. 3 0 03 1/2 | |

TURPENTINE—

Selected packages, per gal. 0 48 0 49

LINSEED OIL—

Raw, per gal. 0 53 0 54

Boiled, ... 0 56 | 0 57 |

GLUE—

Common per lb 10 | 0 11 |

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3.	3 80
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 00
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 50
Clear Jelly Marmalade		1 90
Strawberry W. F. Jam		2 20
Raspberry "		2 10
Apricot "		1 90
Peach Currant "		1 90
Other Jams "	1 55	1 80
Red Currant Jelly		3 00
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box ..	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can ..	2 00
" Acme " Pellets, fancy boxes (30's), per box	1 50
" Acme " Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " " 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" " " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb. 0 20	

MINCE MEAT.

Condensed, per gross, net.....\$12 00

MUSTARD.

KEEN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins	\$0 40	
" " 1/2 lb. tins	0 42	
" " 1/4 lb. tins	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" " 1/4 lb. tins	0 27 1/2	
" " 1 lb. jars, per jar	0 75	
" " 1 lb.	0 25	
" " 4 lb. tins, decorated, p.t.	0 80	

COLMAN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins	\$0 40	
" " 1/2 lb. tins	0 42	
" " 1/4 lb. tins	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" " 1 lb. tins	0 27 1/2	
" " 4 lb. jars, per jar	0 75	
" " 1 "	0 25	

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03 1/2	0 03 1/2
Patna	0 04 1/2	0 04 1/2
Japan	0 05	0 05
Imperial Seta	0 05 1/2	0 05 1/2
Extra Burmah	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 08 1/2
Sago	0 04 1/2	0 05 1/2
Tapioca	0 04 1/2	0 05 1/2
Goathead (finest imported) ..	0 04 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " " " per gross	10 00
" " 25c " " per doz.	1 75
" " " " per gross	20 00
Bryant's, 2 doz in box	1 75
" " " " per gross	10 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
6 lbs. 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-tid boxes, 8 in crate 48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2
EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/2

Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes.	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satin, 1-lb. cartons	0 07 1/2
No. 1 White	0 04 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07 1/2
Canada Pure Corn	0 06 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	0 07 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00 1/2

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS—		
40-lb. boxes, 1-lb. pkgs., new wrappers	0 08 1/2	
6-lb. boxes, sliding covers (12-lb. boxes each crate) ..	0 09	
PURE—36-lb. boxes, 12 3-lb. boxes.	0 07 1/2	
OSWEGO 40-lb. boxes, 1-lb. packages	0 08	
CORN STARCH, 6 bundles	0 08 1/2	
For puddings, custards, etc.		
ONTARIO 36-lb. to 45-lb. boxes.	0 06 1/2	
STARCH IN 6 bundles	0 06 1/2	
SILVER GLOSS	0 03	
PURE	0 07	

SUGAR.

Granulated	c. per lb.	
" " No. 2	0 04 1/2	0 04 1/2
" " German	0 04 1/2	4 30
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2	0 05 1/2
Extra Ground, bbls. icing	0 06	0 06
Powdered, bbls	0 05 1/2	0 05 1/2
Extra bright refined	0 03 1/2	0 03 1/2
Bright Yellow	0 03 1/2	0 03 1/2
Medium Yellow	0 03 1/2	0 03 1/2
Dark Yellow	0 03 1/2	0 03 1/2
Pink Demerara	0 03 1/2	0 03 1/2

SYRUPS AND MOLASSES.

SYRUPS, per gallon.	
bbls. 1/2 bbls.	
Dark	0 30 0 33
Medium	0 33 0 38
Bright	0 38 0 43
Very Bright	0 53
Redpath's Honey	0 50
" 2 gal. pails.	1 35
" 3 gal. pails.	1 60

SOAP.

1 Box Lot	5 00	
5 Box Lot	4 90	
Freight prepaid on 5 box lots.		
P. M. LAWRIE'S SOAPS.		
Wonderful, 100 bars	per box.	\$4 00
Supreme, 100 bars		3 70
Our Own Electric, 100 bars ..		2 00
Sundowner, 100 bars		2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

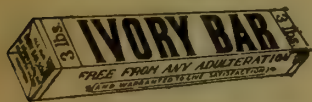
BRANTFORD STARCH CO., LTD.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 25
Family, 25 bars, 2½ lbs.....	2 00
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb....	\$3 30
13¼ lb. and 1-lb. bar, 60 lb....	3 60
12 oz. cakes, 100 cakes in box....	4 13
10 oz. cakes, 100 cakes in box....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.	
Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz., per box....	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar, per lb.....	0 04½
Genuine Electric, 72 bars, per box....	2 50

TEAS.

BLACK.		per lb.	per lb.
Congou—			
Half Chests Kaisow, Mon-			
ing, Paking.....	0 12	0 60	
Caddies, Paking, Kaisow	0 18	0 50	
INDIAN.			
Darjeelings.....	0 35	0 55	
Assam Pekoes.....	0 20	0 40	
Pekoe Souchong.....	0 18	0 25	
CEYLON.			
Broken Pekoes.....	0 35	0 42	
Pekoes.....	0 20	0 40	
Pekoe Souchong.....	0 17	0 35	

CHINA GREENS.

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary		
firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts...	0 35	0 40
Half Chests, ordinary		
firsts.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
" thirds.....	0 15	0 17
" common.....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" seconds.....	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" Oolong.....	0 14	0 15
" Gunpowder.....	0 16	0 19
" Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold		
Bar, 8's.....	0 59	
Ingots, rough and ready, 8's.....	0 57	
Laurel, 3's.....	0 49	
Brier, 7's.....	0 47	
Index, 7's.....	0 44	
Honeysuckle, 8's.....	0 56	
Napoleon, 8's.....	0 50	
Victoria, 12's.....	0 47	
Brunette, 12's.....	0 44	
Prince of Wales, in caddies.....	0 48	
" in 40-lb. boxes.....	0 48	
Bright Smoking Plug Myrtle, T. & E.,		
3's.....	0 60	
Lily, 7's.....	0 47	
Diamond Solace, 12's.....	0 50	
Myrtle Cut Smoking, 1 lb. tins.....	0 70	
¼-lb. plug, 8-lb. boxes.....	0 70	
oz. plug, 5-lb. boxes.....	0 70	

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and	
10c cuts, 12-lb. butts.....	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c	
cuts, 12-lb. butts.....	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12,	
18-lb. butts.....	0 61
Jubilee, 7½ to lb., chocolate, 15-lb.	
butts.....	0 58

Prince George, 8's, 21-lb. caddies....	0 47
Tecumseh, 9 to lb. (fancy chewing) ..	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb., 20-lb.	
butts.....	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb.	
packages.....	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s.....	0 50
" 3rd.....	0 50
Sunny South, 6s and 7s, 18-lb. cad-	
dies.....	0 46
Solid Comfort, 6s, 18-lb. butts.....	0 44
Special, 7 to lb., 18-lb. caddies.....	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes.....	0 62
Fuck, mixture, 1-9ths, 5-lb. boxes.....	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes....	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails.....	0 65
Terms, 30 days, less 2 per cent.	

CIGARS.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne....	\$60 00
" Panetelas.....	60 00
" Bouquet.....	60 00
" Perfectos.....	85 00
" Longfellow.....	85 00
" Reina Victoria.....	80 00
" Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" Reina Victoria Especial.....	50 00
" Conchas de Regalia.....	55 00
" Bouquet.....	55 00
" Pins.....	50 00
" Longfellow.....	80 00
" Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	29 00
Cigarettes—All Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50
Cu Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes.....	0 70
Old Chum, 9ths, 5-lb. boxes.....	0 75
Old Virginia, 1-10 lb. pkg., 10-lb.	
boxes.....	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes.....	0 83
Athlete, per lb.....	1 15
Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" 8s, 16.....	0 68
" 8s, R. & R. 13½.....	0 68
" 7s, Solace, 14½.....	0 58
" 8s, R. & R. 15.....	0 58
" 8s, Solace, 15.....	0 58
O. V. " plug 8s, Twist, 16.....	0 58
O. V. " 3s, Solace, 17½.....	0 58
O. V. " 1s.....	0 55½
Derby " 12s.....	0 51
Derby " 7s.....	0 51
Athlete " 5s, Twist 9.....	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1.....	\$1 50
" 3.....	1 65
" 2.....	1 40
" 3.....	1 60
" painted " 2.....	1 65
Tubs, No. 0.....	8 50
" 1.....	7 00
" 2.....	6 00
" 3.....	5 00
Washboards, Globe.....	1 90
" Water Witch.....	1 40
" Northern Queen.....	2 25
" Single Crescent.....	1 85
" Double.....	2 75
" Globe Improved.....	2 25
" Quick and Easy.....	1 80
" World.....	1 75
" Rattler.....	1 30

THE E. B. EDDY CO.

Washboards, Planet.....	1 60
" Waverly.....	1 50
" XX.....	1 40
" Electric Duplex.....	1 25
" Special Globe.....	2 25
Mops and Handles, combined.....	1 25
Butter Tubs.....	1 60
Butter Bowls, crates assort'd.....	3 60

Matches—	
Steamship (10 gross in case).	
Single case and under 5	
cases.....	3 10
5 cases, freight allowed.....	3 10

Per Case.	5-Case Lots.	Single Case.
Parlor.....	\$1 70	\$1 75
Red Parlor.....	1 70	1 75
Telephone.....	3 30	3 50
Telegraph.....	3 50	3 70
Safety.....	4 00	4 20
French.....	3 00	3 10
Favorite.....	2 25	2 45
Flamers.....	2 20	2 40

You Won't
Need Spectacles

YOUNG & SMYLLIE'S

PURE Spanish

ACME
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE, Brooklyn, N.Y.



Embro Oatmeal

Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.



TRY

THEM

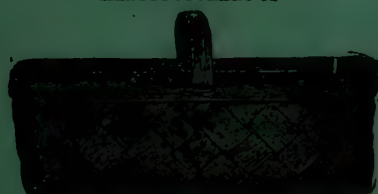
The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Mail Six GOLD Medals **VINEGAR** GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT

Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto



Double Embossed Metallic Sidewalk Sign
GIVEN AWAY with first
one gross order for

BRYANT'S ROOT BEER

5 GALLONS FOR 10 CENTS.

Small Metallic Sign given with every two dozen
order. For sale by Wholesale Grocers and
Druggists in Canada, or by

Williams, Davis, Brooks & Co.

PROPRIETORS

DETROIT, - MICH.

The Sign is in two colors and over three feet high by
twenty inches wide.

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Orosse & Blackwell, Limited, London;
and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co. and Urquhart & Co., Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. O. IRVING, Superintendent.

IS THIS FOR YOU?

We have just issued a hand-
some 68 page Special Number of
The Hardware and Metal Mer-
chant. Dealers who are inter-
ested in this line can get a copy
by dropping a card to the Pub-
lishers. Address

THE

HARDWARE AND METAL MERCHANT

TORONTO

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, JULY 12, 1895.

No. 28

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

B.F.P. Cough Drops

Put up in
5 lb. Canisters
Glass Front

A handsome
Counter article



A soothing remedy
For anything
In the nature
Of a . . .
Cough or Cold

Toronto Biscuit & Confectionery Co., Toronto

CHARLES F. CLARK, EDW. F. RANDOLPH,
PRESIDENT. TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and
financially the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

IS THIS FOR YOU?

We have just issued a hand-
some 68 page Special Number of
**The Hardware and Metal Mer-
chant.** Dealers who are inter-
ested in this line can get a copy
by dropping a card to the Pub-
lishers. Address

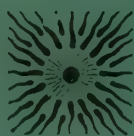
THE
HARDWARE AND METAL MERCHANT
TORONTO



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada

Standard Goods THE Best to Handle

“THISTLE” HADDIES

NEW PACK NOW ON THE MARKET. This is the



STANDARD BRAND
OF CANNED HADDIES



Always the best quality.

Specify this brand in ordering.

..STOWER'S..

LIME :: JUICE :: CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.



If you want a

PURE CASTILE ..SOAP..

ORDER THIS BRAND.

A. P. TIPPET & CO., Agents

Montreal Toronto



THE BEST THE WORLD PRODUCES

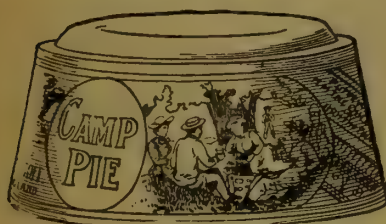
IN THE WAY OF

Potted Meats

Fresh Herrings

Kippered Herrings

Findon Haddocks, etc.



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.



4 GOOD SELLERS



Rose & Laflamme

Agents

MONTREAL.

NEW CROP, 1895

We have just received ex Bark
"Buda" and others 1,000 puncheons fine

Barbadoes Molasses

Quality guaranteed. New crop.

Also a fine lot of

Porto Rico Molasses

Now on wharf.

WRITE FOR SAMPLES AND QUOTATIONS.

LAPORTE, MARTIN & CIE., Wholesale Grocers - - MONTREAL



**Fresh
Herrings**

The recognized leading Brand in all
the markets of the world.

Kipperd Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Fine Chocolates AND BON-BONS

G. J. HAMILTON & SONS

Halifax and Picton, N. S.

OTHER SPECIALTIES:

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

Summer Beverages

Boston Wild Cherry and Phosphates
 Boston Orange and Phosphates
 Boston Lemon and Phosphates
 Boston Celery and Phosphates

A large bottle to retail 15c. will make two gallons delicious, healthful, temperance drink.

5 doz. assorted in case, with complete outfit (1 tray, 1 glass pitcher, 4 glass tumblers, 4 large samples) for \$7.00. Retails 15c. bottle, \$9.00.

T. B. ESCOTT & CO. Wholesale Grocers - - **LONDON**
 Sole Agents for Canada.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - **MONTREAL**
 SOLE AGENTS FOR THE DOMINION OF CANADA

You can't help yourself

in the estimation of your customers, any better than by selling thoroughly reliable goods.



REINDEER BRAND
CONDENSED MILK

has been widely known and extensively used for a great many years and can always be relied upon to please even the most fastidious.

BUY IN SMALL LOTS AND OFTEN.



TEAS..

WE HAVE

FINE VALUES IN

MAY PICKED JAPAN TEAS

TO RETAIL AT 25 CTS.

Now in store, - - 1895 crop.

W. H. Gillard & Co. Wholesalers Only, **Hamilton**

JOHN MOUAT, Northwest Representative. WINNIPEG.

SOMETIMES

CHILD BUYS CANDY—ADULTERATED
CHILD SICK—DOCTOR'S BILL—PAPA MAD

EVERYTIME

BUY "W. P. & S."—ABSOLUTELY PURE
CHILDREN HAPPY—PAPA GLAD

Wm. Paterson & Son - - **Brantford**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JULY 12, 1895

(\$2.00 per Year) No. 28

DROPS FROM THE EDITOR'S PEN.

Success in business, like gold, is to be obtained by labor.

* * *

Barking at competitors does not corral customers in your store.

* * *

Many men there are who are alive physically but dead commercially.

* * *

It is by disposing of his goods that the merchant keeps his reputation.

* * *

When rushed and overheated physically the ideal merchant is cool mentally.

* * *

Spending himself for naught is the merchant who sells goods be'ow cost.

* * *

Clerks who win prizes in slow bicycle races may be fast in selling goods.

* * *

Sitting in sack-cloth and ashes does not make quiet trade brisk. It is only hustling does that.

* * *

Travelers do not regale their friends with snake stories, but they do entertain them with big fish stories.

* * *

There is some good in everything and everybody. The departmental stores are good at advertising.

* * *

It must not be inferred that business is a toboggan slide because some merchants glide quickly into bankruptcy.

* * *

Sugar has made sour some merchants who have not made out of the advance all the money they anticipated they would.

* * *

The issues of stamped paper, which include postage stamps, postal cards, stamped envelopes, and all forms of postage, by the U. S. Postoffice Department for the year ending June 30 last aggregated \$73,889 5 98

This was \$3,600,000 more than a year ago. The people of the United States evidently have more "stamps."

* * *

An agitation for burial reform has been started in England. That is sensible. None of us like being buried.

* * *

Stiffness in the upper lip of merchants is to be commended, but it cannot be recommended for the demeanor.

* * *

Boys who sell newspapers teach lessons to men who sell goods: when their fellows are assailed they rush to their assistance.

* * *

Honest advertising is as incumbent as honest dealing, and practising the opposite in the one is as profitless as in the other.

* * *

Until a merchant has mastered the details of his business he cannot be said to be ready to graduate into the School of Success.

* * *

If you have anything to sell advertise in THE CANADIAN GROCER; if you want to buy goods or gather ideas read THE CANADIAN GROCER.

* * *

The country merchant's store may not have as much light in it as the city merchant has in his, but his heart is generally lighter.

* * *

Business men's associations attend to the interests of their members better than the members attend to the business of the associations.

* * *

Even religion, which is free, has to be advertised these days. How much more, therefore, should goods, which are sold, be advertised?

* * *

A correspondent of The American Grocer suggests that a joint stock company, shares to be held by grocers, be formed to start a gigantic dry goods store in opposition to the department stores. The pro-

motor evidently believes in fighting the devil with fire.

* * *

"Canadian Pacific shows a good deal of strength," remarks a daily paper. Of course it does. Was not the road built with gold and steel?

* * *

Bulls and bears are all right in the fields and woods, but they play the mischief with trade and commerce when they run amuck in the marts.

* * *

Sure paying investments are what every merchant is on the qui vive for these days. Two dollars spent on a good trade paper will secure it.

* * *

The meeting of the North American Beekeepers' Association in Toronto in September next will cause quite a buzz among Canadian bee farmers.

* * *

Had the politicians been as solicitous for the business interests of the country as for party welfare, greater commercially would Canada be to-day than she is.

* * *

A grocer in Ledbury, England, used to stop rat holes with bacon. He probably failed to keep the rodents out just as he has since failed to meet his liabilities.

* * *

Failures would be less numerous did young men select occupations for which they were best adapted and not those which promise to afford them the easiest "time."

* * *

Of course, now that woman is taking the place of man, the latter will assume the former's talkative properties. It is only fair. But won't commercial travelers be able to talk then!

* * *

The storekeeper who does not take a trade journal because he has not time to read it will have plenty of time at his disposal when his business has left him to take care of himself.

NECESSITY OF DETAIL SUPERVISION.

THERE is no business whatever, the administration of which is not helped by an efficient system of accounts, writes Chas. S. Town, in Trade Magazine. As a business is more complex in its ramifications, so must also its accounts be complex and require much keeping of books and careful totalization. For instance, in the departments of accounts of great retail dry goods houses, in a modern sense of the term, we find quite an army of clerks and bookkeepers. There are houses which employ fifty bookkeepers and run as many ledgers.

But this is only a small part of a system of accounts. Each department has the amount of its sales kept separate; the quantity of each style of goods that is sold; the prices that are paid and received for them, to the end that in the resume of all these accounts, the managers of the business may be able to tell at a glance what departments are paying, and what sort of goods need either more pushing or require dropping altogether.

In a manufacturing business, particularly where much work is done by people whose wages are based upon the amount of time they put in at their work, it will be found that careful accounts are kept of the amount of work done by these people, and its value, and thus a deficiency in any or all parts of the service is carefully watched, and the management is in a position to know in what part of the business losses occur.

The expense of selling in a business of this sort is also an occasion for careful tabulation, for this is an expense which has a tendency to run away with the profits of the goods sold. The amount of each man's sales, and the gross profits thereon, must all be watched so that it may be known whether or not the salesman is a producer of profit. A salesman is frequently given a certain salary, and his expenses are usually a certain amount, being greater or smaller as the jumps he makes from town to town are larger or smaller, and as the amount of paid baggage is greater or less. Consequently there is a fixed amount of profit which must result from his exertions in order that he be of benefit to his employer.

In our day, which the newspapers are so fond of calling "These later days of great competition," profits have been reduced to a minimum in almost every line. It is a very unusual business that can be run on the haphazard lines that were so much in vogue immediately after the war. The great capitalized concerns have their hands full if they wish to secure for their principals, or, in the case of stock concerns, for their stockholders, the legal rate of interest, and it will be seen at once that the only way in which they can secure themselves from loss, is by

the careful watching of every detail that goes into the cost of their goods or into the services rendered to their patrons, as the case may be.

It may be held that these conditions are not present in the smaller businesses; that a grocer need not take into account every little item; that his rate of profit is sufficiently large to allow for his expenses and a profit besides; that the grocer's time is too much occupied to allow for his keeping of any record other than that of the amount of money owing him. But this view can be entertained only by those who have not given the matter the careful attention that it deserves. As is very well known, the grocer's profit is not what it was a few years ago.

With the great increase of the number of proprietary goods which he is forced to sell, and which yield only a very little profit, his sales of goods, which once brought him a third or a half of their cost, have been materially interfered with. And on those goods which are not proprietary in their nature, and which are sold by everybody, the competition of cash stores which do not deliver goods, have forced the prices down to a point where they pay a very small rate of profit. It is necessary nowadays to do a much greater volume of business in order to secure the same results than it was ten years ago.

These facts are too well known to require anything more than an account of them. You need but to talk to any man in the line to learn of this condition of affairs.

The question naturally arises: Can a man overcome a difficulty of this sort? In answering this question, in the first place, we would say that it is a well-known fact that a man cannot control prices, and it would be useless for him to put up his back and ask a dollar for what everyone else was selling at eighty cents. He simply couldn't have it, so the best settlement of the dilemma is, that he must simply be resigned. Nothing can be done except the acceptance of facts as they are.

But a man can watch his business. He must be conversant with every little detail that belongs to it. By this it is not meant only that he should devote his whole time to it, and that he should be well acquainted with the character of all the goods which he handles. The idea intended to be conveyed is that he should know at the close of every day the amount of business that has been done, and what relation this amount bears to the corresponding day of the week before, of the previous month, of past year. If it has fallen off or increased, he should, in the first place, try to learn the reason why certain classes of goods are not selling and push them, and in the latter case he should try to learn from what cause the increase has resulted, and endeavor to secure it for

everything in his line for which this increase is possible.

Above all, the most careful record should be kept of his accounts proper, meaning those with the people that deal with him on credit, and the firms from whom he buys. There is more money lost through carelessness in the collection of bills than one would suppose. In the rush of the day's business, one is likely to make memoranda of the bills to be charged, which are forgotten when the time has arrived for entering them on the books. These bills should be charged at once, and there must be a system by which they can be, without leaving the customer.

The bills received from firms from whom goods are bought should also be carefully kept, and the prices on them watched. The amount of goods received should be carefully examined, and they should be considered from every point which affects their salability. The grocer should know what it costs to deliver his goods, and should calculate whether the profit on the goods that are delivered pays the cost of his wagon. The writer is convinced that in many cases it will be found that the wagon does not pay at all, and that the increased trade that is dependent upon deliveries makes no profit for him, but really occasions a loss.

In conclusion, it can only be said that the most careful supervision must be employed everywhere. When it is taken into account that a loss of fifty cents a day is a matter of \$150 in a year, it will be seen how necessary it is to stop all leaks of whatever kind, and how absolutely important is the keeping of the business "ship" perfectly water-tight.

THE MAN WHO NEVER RESTS.

I have learned from observation that three things surely happen to a man who works steadily without relaxation. In the first place, he becomes nervous, irritable and hard to get along with. In the second place, the grade of his work falls off, and he is liable to err in his judgment. In the third place, he dies suddenly. It is an incontrovertible law of Nature.—Chauncey Depew.

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

Now is the Time to Buy

Sun-cured Codfish in quintals Thistle Haddies in 1 lb. tins
 Golden Haddies in 1 lb. tins Noble's Lobsters (flat) in 1 lb. tins
 Noble's Lobsters (flat) in 1-2 lb. tins.

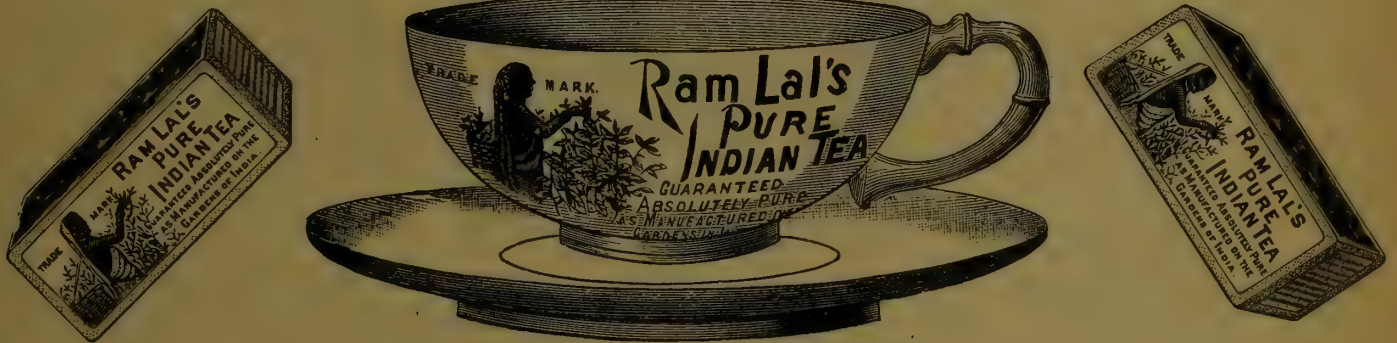
THE ABOVE ARE ALL NEW GOODS.

LUCAS, STEELE & BRISTOL

Hillwattee Tea
Agents

HAMILTON

Everybody Drinks Ram Lal's



AND EVERYBODY LIKES IT



JAMES TURNER & CO. - - HAMILTON

Always in Stock

By our Agents

BAULD, GIBSON & CO.
Halifax, N.S.

C. & E. MACMICHAEL
St. John, N.B.

BEATTIE & ELLIOT
Quebec

ROSE & LAFLAMME
Montreal



R. H. TOY
Kingston

WM. FORBS
Ottawa

A. D. HOSSACK
Vancouver, B.C.

HUDSON BAY CO.
Winnipeg, Man.

HENDERSON'S Beef, Iron and Wine

A Nutritive Tonic. Sold by Grocers throughout the World.

PRICE, \$4 PER DOZ. 16 OZ. BOTTLES. RETAILS AT 50C. PER BOTTLE.

Manufactured by HENDERSON & CO., New York and Toronto.

For Sale by

H. P. ECKARDT & CO., - - - TORONTO

HAMILTON GROCERS.

President Adam Ballentine was in the chair at the last meeting of the Hamilton Retail Grocers' Association, and for the Picnic Committee reported that all the arrangements for the excursion to the Falls on July 17 were about complete, and that tickets would be in the hands of the grocers for sale in a few days. The committee was enlarged by the addition of George Hunt, D. Brown, L. Revell, E. Hazell, R. E. Wales, J. H. Horning, A. Bain, Wm. Smye, James McKay, George Powell and A. Hayes.

The unsatisfactory state of affairs in the market was discussed, and this resolution was adopted unanimously: That this association petition the City Council to take action in regard to the manner in which the James street market is conducted under the present lessee, and also ask for the abolition of all fees, and that no goods of any description be offered for sale on said market except the produce of Ontario farmers, and by the producer only; and that a special meeting of the Executive Committee be held at the earliest possible moment to further this motion.

President Ballentine reported that a meeting of the grocers and butchers would be held shortly to consider early Saturday closing. The association endorsed heartily a resolution on the same subject passed at

a recent meeting of the council of the W. C.T.U.

GOOD FOR THE GROCERS

Spectator, July 4: We are glad to see that the Retail Grocers' Association has taken up the market fee business, and will endeavor to induce the City Council to abolish the fees and relieve the farmers from the payment of money which they must get back from the citizens, and relieve farmers' wives and daughters from the bulldozing and abuse to which they have recently been subjected. It is directly to the interest of the grocers that farmers be induced to come to Hamilton. The present plan of driving them away is bad for the grocers and bad for the citizens. It is also directly to the interest of the grocers that their competitors, the middlemen, who now enjoy the privilege of using the market without paying a cent of taxes, be driven from the market square, and the whole space given up to the farmer producer. The Retail Grocers' Association is an intelligent and energetic body of men, having great influence in the city, and being perfectly aware of the fact that whatever is good for the city at large is good for them. They may be depended upon to do what is in their power to reform Hamilton's disgraceful market, and make it attractive to the farmers.

Away with the market fees; away with the toll gates, and let Hamilton be the business centre for the farming community for fifty radial miles.

BACK FROM IRELAND.

With a real brogue on his tongue and a bundle of Irish blackthorns fastened to his valise, Grocer A. R. Williamson, of Toronto,

stepped off the steamer Cibola on Thursday last on his return journey from Ireland. "I had a good time," he said, as I queried him. If a well-tanned face and well-proportioned and vigorous body is any criterion he did have a good time. Mr. Williamson was away two months.

WORLD'S BANKING CAPITAL.

The London Bankers' Magazine states that the banking power of the world, which now amounts to about £4,000,000,000, or \$20,000,000,000, is distributed in the proportion of £2,300,000,000 to Europe, £1,200,000,000 to North America, and the remainder to the rest of the world. Commenting upon these immense aggregates, the magazine says: "It is when larger amounts are accumulated—when considerable sums of 'free cash' are held by customers of banks—that there are funds to spare for more distant undertakings. The tendency of deposits in banks working in progressive districts is to increase, and we may feel certain that this will be the case with customers of the banks of the United States. The nine million depositors in banks form a force unparalleled in any other country. The inference we may draw from the figures before us is that we must look for sharper competition than ever from the other side of the Atlantic, and while with care and prudence we may hope to hold our own, it is only by the most careful employment of our resources that we may hope to retain our position."

Covered Satchel Baskets

**FOR
PICNICS
AND
MARKETING
USE**

If you handle these goods, write us for quotations; we can give you **Special Figures** on either **Narrow or Wide Splints**. Now's the time for placing these goods.

H. A. NELSON & SONS,

Toronto and Montreal.

Potted Meats

$\frac{1}{4}$'s and $\frac{1}{2}$'s. Full Assortment.

Jams . . .

5 lb. Tins. Quality A 1.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

FLAG-SHIP BRAND

FRASER RIVER SALMON

Packed in..

A reliable and first-class brand.
Always uniform, always the same.

1 lb. Talls.

1 lb. Flats.

1 lb. Ovals.

1 lb. Squats.

$\frac{1}{2}$ lb. Squats.

The fish are caught in the Fraser River, and packed on its banks at Lulu Island.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

What the people say



They want, is what most grocers try to sell. Do you ever let a customer go to another store because you have not **Jersey Brand**? For every sale you lose in this way there are twenty you would make if you displayed it. **Jersey Brand** has a reputation for quality. To get and keep a high reputation you should sell it. Tell your jobber.

"JERSEY" BRAND

If you are interested in a scientific analysis of the different brands, write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

BLOOKER'S DUTCH COCOA



Chosen by the most critical Cocoa drinkers as without a rival.

BLOOKER'S ICED COCOA, A MOST DELIGHTFUL SUMMER BEVERAGE.

Wholesale Selling Agents

Turner, Mackeand & Co. - - Winnipeg

The demand
for our . . .

Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

COFFEES
SPICES
BAKING POWDERS

G. F. MARTER & SON
PHOENIX MILLS - 1-3 JARVIS ST., - TORONTO.

Grocers' and "Crown Brand"
Specialties . . . Extracts

Kennedy, Greig & Co. - - Montreal

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS

and

TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,

17 Victoria St., London, S.W.

R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE SOAP EMBROGLIO.

NOT for a long time has the soap trade of Canada been in as unsatisfactory condition as it is now. This, when the general trade of the country is reviving, is a peculiar assertion to make. But it is none the less true. And the reason is due to a peculiar cause.

If there is one industry in Canada which has showed marked development during the last ten years it is that of soap making, both in regard to quantity and quality of article manufactured. And to-day Canada need not be ashamed to compare her soaps with those of any other country under the sun.

Although with this development has come an increased consumptive demand, yet with the multiplicity of manufacturers has followed increased competition. And to this fact must one look for the present unsatisfactory condition of the soap trade of the country. In a word, several of the manufacturers have inaugurated a war on prices.

There have been many skirmishes for some time, but during the last month or two there has been a hand to hand engagement. It began with a firm in Hamilton. The challenge was taken up by a Toronto firm, and soon most of the other manufacturers were drawn into the conflict.

The slaughter is principally confined to the three-pound bar, although other lines are more or less affected.

On the three-pound bar prices have been worked down some 60c. per box. This, it is claimed, brings the price to a point where profit has to give place to loss. That this is so is evident from the turn affairs have taken: Negotiations are going on between some of the manufacturers to put a stop to the conflict, but, it seems at the moment, with little prospect of the desideratum being secured. In the meantime, however, one firm has taken its travelers off the road, re-

fusing any longer to court business that means a loss to acquire. Others are practically lying on their oars or seeking for new fields for their goods.

The situation is, no doubt, a grave one, but it is of the soap manufacturers' own creation.

Because one manufacturer saw fit to slaughter prices it was no good reason why another should follow suit, any more than Smith should hang himself because Brown saw fit so to do.

The cutting of prices was a mistake from the beginning—to the end one cannot say, for the end is not yet in sight. It can do no one good; but it can, and will, do a great deal of harm to the soap manufacturing trade generally.

When an article is sold at or below the cost of manufacture the use of inferior or spurious ingredients is as sure to follow as the night follows day. And this loss of quality means eventually loss of popularity, which, like a lost character, is hard to get back.

Then it is a vastly different thing to increase and to decrease the price of a commodity. No matter whether the low price has been obtaining for a long or short period, the average consumer will only pay the enhanced figure when compelled to do so.

The basis of the whole of this senseless cutting in the price of soap is selfishness. Marked as has been the increase in the number of soap manufacturers, there is a fair share of business for all engaged in the industry. At least so the manufacturers themselves declare. But the fact of the matter is that some of them, hog-like, are satisfied with nothing but the whole. But hogs sometimes cut their own throats; so do people who want to encompass the whole of the particular line of trade in which they are engaged.

The man who follows him who cuts prices is scarcely less unwise than he who leads. But the trouble is that business men do as they did when they were boys, "follow the leader." The man who has a good article, which he sells at a moderate price, ought not to be moved by foolish competitors who cut prices. Let him stand on his dignity, even if for the time being he has to do a decreased business. By this means he will have more peace of mind and more dollars in his pocket, while by assuming this neutral attitude the cause that led to it will be more easily removed than if it was aggravated by retaliation in kind.

THE CANADIAN GROCER knows at least one Canadian manufacturer who has had no part in this soap embroglío. While his competitors have been spending their time in devising means to wage war upon each

other he has been confining his energies to pushing his own business at the old prices, with the result that his books show increased sales compared with the same time a year ago.

THE CANADIAN GROCER is not an advocate of combinations or fixed prices, but it does urge the soap manufacturers who are devoting their energies to cutting each other's throats to cease their warfare and resume business at a paying instead of a senseless losing basis.

MAY BE A SENATOR.

THE vacancies in the Senate were discussed in the House of Commons last week, and several names have been mentioned in the despatches from Ottawa. One of these, John I. Davidson, of Davidson & Hay, wholesale grocers, Toronto, will be one of the most popular ever made.

It indicates that the Government are beginning to recognize the necessity of having strong representative business men in that body, too many of the members of which are of very little service to the country.

Mr. Davidson is one of the most successful business men in Canada. Besides his prosperous wholesale grocery business, he has extensive lumber interests and timber limits on Lake Nipissing. He is vice president of the Bank of Commerce, and is a director in several other financial institutions. He was president of the Toronto Board of Trade for two years. He has worked his way up from house salesman, traveler, junior partner, to be head of the firm. He knows Canada and its leading business men thoroughly, for he travelled for Montreal and Toronto houses over a great portion of the Dominion. Besides this, his strong sympathy with the working men has made him many friends in trades union circles. During an extensive strike some years ago, which lasted for many weeks, he called the representatives of employers and employes together in his office, got each party to tell his story, and proposed a basis of settlement which both parties considered so fair that they immediately accepted it. Since then a number of minor troubles have been settled by him between the masters and their workmen.

Outside business, the affairs of the 48th Highlanders, of which he is colonel, and the Presbyterian church engross his attention. He has always refused parliamentary and municipal honors, though on two occasions strong deputations waited on him to urge his acceptance of the mayoralty nomination.

If he can be induced to enter the Senate he will be a valuable acquisition to that body, and of great assistance in promoting the business interests of the country.

THE GREEK CURRANT GROWERS.

ANOTHER unfavorable season is threatened the currant growers of Greece. The two seasons of 1893-4 were disastrous to them, and if these conditions obtain thrice consecutively what the result will be to the growers is obvious.

The cause of the trouble is the old one, viz., a too abundant crop. In other words, Greece is now producing more currants than the world requires for ordinary consumption.

This over-production began when France, in 1877, owing to the destruction of her own vineyards by the phylloxera, became a purchaser of Grecian currants. The demand from this source was maintained some thirteen or fourteen years, and then France again turned to her own vineyards for supplies.

In the meantime, however, the currant growers in Greece had been induced by this demand to increase their production, until in 1891 their output aggregated 160,000 tons, against 82,000 tons in 1877, when France appeared on their market. In 1893 the crop aggregated 170,000 tons. What this increase meant may be better appreciated, perhaps, when it is pointed out that the world's consumptive demand for eating purposes in 1877 was 80,000 tons, while the total output that year, as already stated, was 82,000 tons.

Although the world's consumptive demand for eating purposes has risen to 95,000 to 100,000 tons, yet, with a crop of 170,000 tons, it is obvious there must be quite a surplus for other purposes.

What to do with this surplus, because of its bearish influence upon the market, is one of the things that has been agitating the public mind in Greece for some time. Efforts have been made two years in succession to obtain legislation that will induce the use of the surplus stock for distilling purposes. This year the movement for remedial legislation has again been started, and at latest advices was gaining in momentum.

The condition of the currant growers is aggravated by the fact that many of them are heavily burdened with debts contracted through borrowing money to enlarge their vineyards during the "boom" days when France was an active factor in the market.

Were it not for Russia, as THE CANADIAN GROCER has in previous issues pointed out, the condition of the currant grower would be worse than it is. Russia uses the fruit for wine making, and close upon 14,000 tons have been shipped from Greece to Russian Black Sea ports. According to statistics furnished by the British consul at Patras, Great Britain takes about 70 per cent. of the currants exported from Greece. Whether this includes what is subsequently shipped

to Canada and other countries which purchase on the London market, we cannot say. We are rather inclined to think it does, to some extent at least, as, in the returns which are received here from Patras, giving the shipments of currants, those of Great Britain and Canada are summarized under one head. The Dominion Trade and Navigation returns give the imports of currants into the country for home consumption during the fiscal year ending June 30, 1894, as 6,453,290 pounds, valued at \$152,294.

As will be seen by our market-report, sales have been made at 1s. advance on last week's sales, and the market is much stronger.

SAFER METHOD OF SOLDERING LOBSTER.

New pack lobster is offering more freely on the Toronto market this week, although, owing to the catch being something like 50 per cent. smaller than last year, some difficulty is being experienced in filling orders.

Transactions on European account are reported at an advance of 50 cents per case on last year's opening figures. Better prices have also been obtained on the home market.

A feature about the new season's pack is the new methods that are coming into vogue for soldering the tins of lobster. Heretofore it has been the custom to use muriatic acid in the process. This acid, by sometimes coming into contact with the fish, imparted a black color to it, while, of course, muriatic acid itself is a deadly poison.

Now all first-class packers are substituting sweet oil for the muriatic acid, which not only discounts the possibility of discoloring the contents of the tin, but at the same time ensures greater confidence in their wholesomeness.

SHORTAGE OVER-ESTIMATED.

It was estimated a short time ago that the prune crop of Europe would be one-half that of last year and that prices would be 40 per cent. higher.

Advices, however, received this week by the Toronto representative of a Trieste house state that while the crop will be small it is the impression that the shortage has been greatly over-estimated. The same authority states that the fruit generally will be large.

On the Canadian market the demand for prunes has been maintained much farther into the summer season than is usual, to the astonishment of the trade, and the movement is still brisk. As a result of this there is a scarcity of supplies to report, some houses being completely cleaned out at the moment.

BIG LOANS AT LOW RATES.

"Arguros," in another column, under the heading of "Money and Stocks," this week tells of the advent upon the Toronto money market of large Scottish capitalists, who are advancing funds on central city property at the low rate of 4½ per cent. He also points out that at this rate two loans of \$200,000 each have already been negotiated.

While local capitalists who have been hoping for higher rates will, doubtless, not like the advent of their Scotch confreres, especially in view of the rates they are willing to accept, yet it is significant, from the fact that these hard-headed capitalists from across the water are assured of the solidity of Toronto as a good centre for safely investing their large surplus earnings. And what redounds to Toronto's solidity in a degree also does to that of the Dominion as a whole.

Toronto real estate has been in a hole for some time, and anything that tends to help her out, as does the advent of these capitalists, will naturally tend to improve the commercial prosperity of the city.

CALIFORNIA FRESH FRUIT.

Considerable business has been transacted in Montreal during the past fortnight in California fresh fruit, the first carload having arrived fifteen days earlier than last season.

From now out during the season it is expected that the receipts of this fruit will average from three to four cars every day, which will be sold under the hammer as they arrive.

This trade has constantly increased during the past two years, and it is expected that the present season will show expansion.

The offerings so far have comprised tomatoes, peaches, plums, apricots, pears, figs, and prunes, and the prices realized have been satisfactory. They are given in our regular market reports elsewhere.

FREIGHTS ON NEW CROP JAPAN TEA.

"Importations of the first shipments of high-priced new Japans at Montreal," said a well-known tea man to THE CANADIAN GROCER, "have been smaller than usual this summer. They are all confined to small lots. I attribute this fact to the great uncertainty regarding freights. For instance, I paid 3c. on my first lot, and inside of a month they had dropped to 1c., and now I learn that the Northern Pacific are offering rates ¼c. under those quoted by the Canadian Pacific. As the freight charges are a great consideration on goods coming such a distance buyers are uncertain what to do. In fact, I don't look for any heavy receipts of new crop Japans in Montreal until the end of July or beginning of August."

CANADIAN BUTTER IN BRITAIN.

WITHIN the past week or ten days there have been distinct indications of a better feeling in the export butter market at Montreal.

The change will be a welcome one indeed to producers of and dealers in butter, who have not had an encouraging experience so far this summer and spring. In fact, at one time they lost all hope of an export outlet of any dimensions, and under this influence there was a sensible decrease in the production of creamery butter.

The export demand referred to above can be directly attributed to the fact that cold storage facilities have been provided by the Government for the transportation of butter by rail to Montreal and across the Atlantic on the ocean vessels. This is clearly indicated by the fact that all the British orders that have been received lately stipulate that the shipments shall go forward by the cold storage steamers. As these orders show an advance of from $\frac{1}{2}$ to $\frac{3}{4}$ of a cent over what was bid by the Englishmen two weeks ago, they evidently intend to give the Canadian butter a trial, in the belief that its transportation under new conditions means a change for the better.

It may reasonably be expected, therefore, that if the two pioneer shipments by the Mongolian and Mexico to Glasgow and Bristol arrive all right—and there is every reason to think that they will—our trade in butter will improve. If it does, the Minister of Agriculture and the Dairy Commissioner will certainly deserve the hearty thanks of the Canadian butter producer.

Great Britain imports \$25,000,000 worth of foreign and colonial butter annually, and Canada's contribution to this enormous trade in the past has been infinitesimal.

Under the new conditions our creamery, which is as fine as the finest Danish, will be landed as fresh and sweet as when it left the creamery on this side; so why should the record on cheese not be repeated in the case of butter?

CONFLICTING PRICES ON CANNED SALMON.

The question of f. o. b. Coast values on canned salmon for future delivery is rather unsettled at present, the agents of the different canning companies, in Montreal at least, having received different instructions. For instance, the representative of the Todd packing establishments has had quotations entirely withdrawn. On the other hand, up to this writing the agent for the British American brand has been booking orders at \$4.50, but he will not accept an order at a lower price than that, and is disposed to talk \$4.75 in some cases. Then again, the agents of the O Wee Kay No cannery are still open to accept orders for a limited quantity at \$4.35. They can-

not promise, however, that this figure will hold for any length of time, as all the news from the Coast is bullish, the run being smaller than usual, while no less than six canning companies have been burned down.

In addition to the figures above quoted, it is understood that there are some offers as low as \$4.20 f. o. b. The exact quality is not specified, however, in this case, as they are outside works, and buyers might be wise in observing caution regarding them.

NEWFOUNDLAND'S NEW TARIFF.

THE principal items upon which duties are levied by the Newfoundland new tariff are as follows:

Calves, sheep and pigs, 60 cents each; horses and mares, \$6 each; bacon, hams, tongues, smoked beef and sausages, \$2.65 per hundredweight; beef, pigs' heads, pigs' tongues, feet and hocks, salted and cured, \$1.05 per 200 lbs.

Butter, and compounds representing butter, \$3 per hundredweight; cheese, the same.

Cigars, 20 per cent. ad valorem and \$9 per thousand; cigarettes, 30 per cent. ad valorem and \$3 per thousand.

Confectionery, \$7 per hundredweight.

Flour, 25 cents per barrel.

Fruit, dried, except apples, 3 cents per pound.

Hay, \$1.80 per ton.

Indian corn, 6 cents per bushel; Indian meal, 25 cents per barrel.

Lumber, one inch thick, and so in proportion for greater thickness, \$3.50 per thousand; grooved, tongued or planed, \$5 per thousand.

Fresh meat and poultry, $1\frac{1}{2}$ cents per pound.

Oats, 7 cents per bushel.

Oatmeal, 30 cents per barrel.

Kerosene oil, 6 cents per gallon.

Pork, \$1.60 per barrel.

Salt, 20 cents per ton.

Shingles and laths, 60 cents per thousand.

Spirits, brandy, and others not specially provided for, \$3.20 per gallon; all spirits above 43 per cent. over proof, \$3.20 per gallon; whiskey, \$2.60 per gallon; gin, \$2.30 per gallon; rum, \$2 per gallon; cordials, shrub and other spirits, sweetened or mixed, \$2.20 per gallon.

Sugars, cut loaf and cube, \$5 per hundredweight; bastard crystallized and granulated, \$4 per hundredweight; unrefined, brown and straw, \$1.50 per hundredweight.

Tobacco, manufactured, including leaf stripped or partly manufactured, 5 per cent. ad valorem and 30 cents per pound; leaf and stems, 30 cents per pound; stems for snuff, 60 cents per hundredweight.

Vegetables, cabbages, \$2 per hundred; potatoes, 5 cents per bushel; turnips, parsnips, carrots and beets, 10 cents per bushel.

Vinegar, 15 cents per gallon.

Wines, champagne, \$4.20 per gallon; claret, 55 cents per gallon; hock, Burgundy and light Rhenish wines, \$1 per gallon; port and Madeira, \$1.65 per gallon; sherry and Manzanilla, $12\frac{1}{2}$ per cent. ad valorem and \$1 per gallon; all other wines, 15 per cent. ad valorem and \$1.10 per gallon.

anchors, chains, bookbinders' tools, brick, cement, fishing tackle, hoop iron, bars, bolts, sheets and plates, machinery and parts of machinery, nails, oakum, resin, turpentine, plaster, poultry (alive), saws, sewing machines, sheet tin, block tin, steam engines, worsted and woolen yarns, 10 per cent. ad valorem.

Bran, barley, malt, rice, $12\frac{1}{4}$ per cent. ad valorem.

Oxen, cows and bulls, 20 per cent. ad valorem.

Manufactures of wood, 35 per cent. ad valorem.

Ready-made clothing, 35 per cent. ad valorem.

Goods, wares and merchandise not enumerated, described or charged with duty, and not exempt, 30 per cent. ad valorem.

MONEY AND STOCKS.

I GOT hold of some information this week which, in newspaper parlance, I consider a good item. It was to the effect that a large Scottish insurance company is lending money in Toronto in large lots at $4\frac{1}{2}$ per cent. At this rate I know of two Toronto property owners—names I am not permitted to divulge—who have each borrowed \$200,000 on central business property. The capitalists in question have gone about their business in a business-like way, having appointed four well-known Toronto financial men to act as a provisional board for the purpose of negotiating loans. "The effect of the appearance of these capitalists on the Toronto market," said my informant, a well-known financial authority, "will be to keep interest on loans on central property from advancing."

Commercial Cable is again stronger. The recent decline was due to the sudden fall in Postal Telegraph and Montreal Street Railway, "which," as a friend of mine remarked, "should not have influenced Cable, and would not have were it not for the sensitive condition of the market." The earnings of Postal Telegraph are said to be increasing at the rate of \$2,600 per day.

Insurance stocks are a little weak. The cause of this is the unfavorable showing made by the half-year's earnings. The earnings for June were, however, more satisfactory than a year ago at the same time.

The bank meetings being over, little interest is being taken in bank stocks. Money being plentiful, funds are accumulating, rather than dispersing.

Call loans remain much as before. The ruling rate is $4\frac{1}{2}$ per cent. and the demand light.

The only transaction I hear of in municipal debentures is from Montreal, the authorities of St. Louis du Mile End having sold their school debentures to two Montreal firms. The debentures amount to \$140,000, and run for 40 and 50 years. The price was $95\frac{1}{2}$ and $94\frac{1}{2}$, and the rate of interest 4 per cent.

The increases in earnings of the Toronto Street Railway during the first week in July were as follows: July 1, \$383; July 2, \$94; July 3, \$258; July 4, \$351; July 5, \$381; July 6, \$727.

The C. P. R. realized \$30,000 from the sales of land during June. This is greatly in excess of the sales made during the same month last year. It is said that enquiries are brisk from different parts of the United States for good farming lands.

ARGUROS.

THE GROCERS' EXCURSION.

AT Monday night's meeting of the Toronto Retail Grocers' Association, President F. S. Roberts in the chair, it was announced that the City Council had appointed Mr. Awde as fruit inspector to carry out the provisions of the Act against fraudulent sales of fruit, recently passed by the Ontario Legislature.

The Excursion Committee's report, changing the date and place of the meeting to St. Catharines on July 25, was adopted.

A letter was read from Messrs. McLean and Sinclair, solicitors for the association, stating that they had been asked to place a special collector on accounts, and that if this were done there would be an increased charge for collections. The firm's terms were considered favorable, and the matter was referred to the Executive for completion.

The association was disappointed in not receiving a report from the special committee appointed some time since to wait upon the express companies, with a view to obtaining a better delivery of produce from the various trains.

At the close of the meeting the Excursion Committee met, to arrange several matters of detail. A baseball match between the Toronto and St. Catharines retail grocers was proposed, but this idea was thrown out

in favor of a match between Toronto grocers and Toronto city travelers. An effort will be made to arrange such a game. The outing on the 25th promises to be an enjoyable and successful affair.

FIG CULTURE.

The process of growing and dealing in figs is an interesting one, and the following, therefore, from Antoine Solari, of Smyrna, to his Toronto agent, E. Fielding, is worthy of reproduction: "You will probably," he says, "be surprised to learn that figs will only grow in a limited district in the neighborhood of Smyrna. The fig trees belong to planters or cultivators, who till and cultivate them all the year round by means of money advanced to them by commission merchants in Smyrna. The fig season begins towards the middle of August. At that epoch every planter sends his goods to Smyrna to his merchant, who in his turn sells the fruit against a commission. These figs when on the market are bought by two distinct packers: Packers for own account, who usually consign their goods to England, Continent, and sometimes America, and packers for other parties' account. They simply fulfil orders transmitted to them by merchants such as Whittall, Marcopoli & Fils, Alex. Datody, etc., who, having to give their attention to more important business, pass

their orders to those special packers doing the work for them against so much per cent. of commission." There are some exceptions to this rule, Mr. Solari being one of them, he being seller, manufacturer, buyer and packer all in one.

"Owing to the unfavorable weather," adds the writer, "the fig crop has suffered a little. The estimates are 14,000 tons, provided things go well till the gathering. In that case we shall have a crop equal to last year's."

NEW DAIRY TARIFF.

According to The Manitoba Free Press a new tariff on butter, cheese and eggs has been issued by the C. P. R. and several important reductions have been made. The rates per 100 pounds from western points to Montreal and vicinity are as follows: Winnipeg, \$1.15, (former rate \$1.30); Portage, \$1.20; Brandon, \$1.25; Moosomin, \$1.31; Grenfell, \$1.35; Regina, \$1.39; Calgary, \$1.60; Red Deer, \$1.64; Edmonton, \$1.70; Prince Albert, \$1.50; Glenboro, \$1.23; Pilot Mound, \$1.22; Deloraine, \$1.28; Melita, \$1.30; Hamiota, \$1.29; Rapid City, \$1.27; Butte, \$1.30; Yorkton, \$1.35. The Canadian Pacific are prepared to supply on demand refrigerator cars, and will quote through rates, and through rates and through bills of lading to Great Britain and the continent.

Warmer Weather

**Always Stimulates
Breakfast Food Trade**

This naturally brings up the question to the mind of every grocer:
"Am I handling those Breakfast Foods that pay best?"

Not the cheapest, but the most saleable kind—the kind that people ask for, after having tried them. In a word,

Such good sellers as

**Desiccated Rolled Wheat
Snow Flake Barley
Breakfast Hominy
Farinose or Germ Meal**

Should be in every grocer's stock.

The **Ireland** Co.'s

Breakfast Foods

Mail orders have our special attention and can be shipped same day as received.

The **IRELAND** Co'y = = **Toronto**

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

MILLERS AND MANUFACTURERS OF

CHOICE CEREAL BREAKFAST FOODS.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 11, 1895.

GROCERIES.

A DECIDEDLY improved tone has developed in trade during the past week. The foundation of this is found in the fact that the movement of merchandise is more liberal, while what tendency there is to change in prices is toward higher figures. Sugars are selling a little better, although the turnover is still comparatively light, but prices outside are stiffening. Foreign dried fruits continue in fair demand with prices firmer in currants, prunes and Valencia raisins. Green Rio coffees are scarce and firm. The strength of canned goods is one of the features of the market. Packers' prices are firmer on peas, corn and tomatoes, and the same may be said of canned salmon. Firmness is also the characteristic of the canned lobster market. There is not much doing in spices, but the market is still tending upward on a number of lines. There are a few syrups moving, but the market is generally quiet. Teas are receiving fair attention, and the market is a little more interesting in consequence of higher prices in some lines.

CANNED GOODS.

Further strength has developed during the week. One packer is asking 5c. per dozen more all round for vegetables, while another has stopped quoting futures. The demand, however, is not brisk, the higher prices, as stated last week, having checked business. New peas are being packed, but they will not be on the market for another

month. Old stock is about exhausted. The same may be said of corn. One house, in order to fill an order on the street had to pay 83c. for peas which a short time ago it bought at 75c. One packer writing regarding peas says that his firm will not pack for as many days as they did weeks last year. The market for salmon is stronger. Some of the canners have advanced prices 25c. per case, while one concern has withdrawn quotations from this market. Advices announce that "Clover Leaf" flats have been advanced to \$5.20 on the Coast. The enquiry from England continues active. "Horseshoe" brand is about cleaned up on this market, and \$1.50 to \$1.60 are the figures now being asked. Other brands range from \$1.10 to \$1.40, according to quality. There is a good demand locally, particularly for the cheaper brands. We quote: Tomatoes, 87½ to 90c. for choice; corn, 85c.; peas, 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.85 to \$2 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, 90c to \$1, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.50, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.50 to \$1.60; other brands, \$1.10 to \$1.40; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There is practically no good green Rio coffee on the market, but shipments of new crop are due to arrive in 10 or 14 days. "If we had the coffees here," said one large dealer, "we could sell them out inside of a week

or ten days. We quote green in bags: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

N.Y. Journal of Commerce, July 9: "The market for futures was dull and uneventful during greater portion of session, and there seemed to be simply a repetition of old familiar features. The accounts from Brazil were construed as steady so far as received. Havre made a showing of standing up to former line of valuation, and, with scant offerings here, the shorts appeared a little nervous, and that served to protect the market against any serious break; yet it appeared quite likely that any more direct attempt to realize would have led to a shading of somewhat pronounced character."

RICE.

There is no change in rice. Tapioca and sago are both higher outside, but unchanged here. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3¼ to 5½c.

SPICES.

Ginger, pepper and canary seed continue to advance in the primary markets. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 28c. per lb.

NUTS.

Advices regarding the walnut crop report that prospects are good. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 11c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

Brooms . . .

At a meeting of the Broom-makers' Union in Detroit, Mich., on 7th May, S. T. Penna, James Whiting and P. Reichert were appointed to do nothing but fight the sale of the Peninsular Broom Company's patent brooms, says The Detroit Journal.

THIS SAME PATENT BROOM

Is manufactured in Canada by

The Berlin Brush Co.

And broom manufacturers on this side of the line have been fighting hard to check the sale of them, but our output goes on increasing. Every broom is **warranted to give satisfaction**, so dealers take no risk in giving them a trial. Freight paid to Ontario points in 5 dozen lots.

BERLIN BRUSH CO.

Berlin, Ont.

Best Value

for his money. That's what every grocer wants, and that's what every grocer gets who sells

"SALADA"

CEYLON TEA

The most popular of all teas. The largest sale of all Teas. Because it is the finest of all Teas. That is why we can invite any grocer to return any he has in stock if he is not satisfied with it, and we will return him his money.

P. C. LARKIN & CO.

25 Front St. East.

TORONTO

and
318 St. Paul St., MONTREAL.

SUGAR

An improved demand is developing on the local market at last week's quotations, but the demand is still, however, very light. The tone of the market is stronger, in sympathy with the conditions outside. The Canadian refiners are still independent, and in spite of the long continued dullness, are showing no disposition to book orders except at the old figures. Beets are advancing in England, and refiners in the United States are drawing upon their stored supplies, which is taken as a good indication, while buyers of refined grades admit that their stocks are down to the lowest point and that they must soon replenish. We quote prices: Granulated, No. 1, $4\frac{1}{4}$ to $4\frac{3}{4}$ c.; do., No. 2, $3\frac{3}{4}$ to $4\frac{1}{4}$ c.; yellows, $3\frac{1}{4}$ to $3\frac{3}{4}$ c.; Demerara, $3\frac{1}{2}$ c.

N. Y. Journal of Commerce, July 9: "Importers of raws are feeling in pleasant mood over general prospects for the market, and some are sanguine of retaining the major portion of advantage from this time forward until something more is known in regard to prospects for next crops, and not a few believe that information on that score will prove stimulating. The current arrivals bring quite a bunch of stock coming to hand under previously completed contract, but the amount unsold is not offered with any evidences of pressure."

SYRUPS.

There is a little enquiry for bright syrups. "Syrups," remarked the representative of one of the refineries, "are cheap. We have not yet really taken advantage of the tariff changes. We deserve credit for that, even if it is only to make up for the abuse we received over sugar." We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Dull and unchanged. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, $33\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

There is a moderate enquiry on the street for Ceylon teas for price, but it is difficult to get good liquoring teas at the figures buyers are willing to pay. These teas appear to have almost entirely displaced the sale of Congous. The London market has been a little easier on teas of poor quality, but teas of good quality have, on the other hand, sold freely at stiffening rates. Indian and Ceylon teas of the latter quality are becoming scarcer in London, hence the higher prices. Advices from Shanghai, under date of June 14, show that the total settlements up to that time were 50,000 half-chests, against 140,000 half-chests for the same time last year. Prices there were still stiffening on account of the Russian demand. Foochow advices report that the crop of Panyong teas will not be more than half what it was last

year, and that prices were about 5 per cent. higher. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Valencia raisins are still selling fairly well. Advices from Denia to P. L. Mason & Co., Toronto, say: "The damp weather during the flowing of the vines, which is now coming to an end, caused the small berries to fall, and we expect that this year's yield will turn out rather shorter than last season. We quote present figures: Off-stalk, 80 to 90c. per box; fine off-stalk, 4 to $4\frac{1}{2}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

Prunes are still in active demand, with supplies scarce. Some of the houses appear to be cleaned out of stock. According to advices from J. P. U. Leebman & Co., of Trieste, the outlook for the prune crop is rather more favorable. "While the crop will be a short one," they write, "the impression now is that the shortage has been greatly over-estimated. It is thought we shall have good large fruit." We quote: "Sphinx"—"U," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "C," 85 to 90 to half kilo, $6\frac{1}{2}$ c. per lb.; "B," 80 to 85 to half kilo, $6\frac{1}{2}$ to $7\frac{1}{4}$ c. per lb.; "Atlas,"—"D," 110 to 115 to half kilo, $4\frac{3}{4}$ to 5c. per lb.; "Unicorn," 5 to $5\frac{1}{2}$ c.; Bordeaux prunes, $4\frac{1}{2}$ to $6\frac{1}{2}$ c.

Currants are still in fair demand. Prices are higher outside. Some further shipments have been made from Patras at 1s. advance on last week's quotations, and will cost $3\frac{3}{4}$ c. laid down in Toronto. We quote as before: Filiatras, half-barrels, 4 to $4\frac{1}{2}$ c., barrels, $4\frac{1}{4}$ c.; fine Filiatras, half-bbls., $4\frac{3}{4}$ c., barrels, $4\frac{3}{4}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $4\frac{1}{2}$ to $5\frac{3}{4}$ c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from $4\frac{1}{2}$ c. up.

Sultana raisins are in fair demand at unchanged prices, the ruling figures for good fruits being $6\frac{1}{2}$ to 7c.

BUTTER AND CHEESE.

The continued dry weather has made the supply of new butter very limited and there has been a very strong market during the past week for good selections. We hear of several creameries closing down owing to the lack of a milk supply consequent on the pastures having been destroyed by the severe heat. Prices are higher and firmer all round, and unless rain come, may be

higher and firmer still. We quote: Old summer dairy and store packed, 7 to 9c.; fresh large rolls, 10 to 14c.; prints, 14 to 15c.; fresh tubs, 13 to 14c.; Fresh creamery—Tubs, 17 to 18c.; pound prints, 18c.

CHEESE—As predicted last week is a little easier. Prices, though, are unaltered. August and September makes of Canadian sell for 10 to $10\frac{1}{2}$ c. New Canadian cheese are quoted at $8\frac{3}{4}$ c. per lb. and 9c. for twins f.o.b. at point of shipment, which means $8\frac{3}{4}$ c. and $9\frac{1}{4}$ c. at Toronto.

GREEN FRUIT.

Trade is pretty good. A lot of American fruit is coming up, and some Canadian, but the latter arrives slowly and is as a rule of only medium quality. Lemons are a little easier. Toronto dealers during this season so far have never advanced prices to equal the New York quotations, but during the past few days the American market has slumped, and in sympathy lemons on the Ontario market have declined 50 cents a box. Not as many lemons are being used this year as usual, these circumstances being accounted for by the increased consumption of root beer, soda waters and other soft drinks. This is offset, however, by the fact that stocks in Ontario are comparatively small. For this reason prices cannot go much lower. Oranges are getting rather scarce. Valencias and navels are out of the market and Messinas are not by any means plentiful. Bananas are still fairly firm. In small fruits the domestic supply is rather short and of poor quality. Cherries, which have been scarce, are almost over, and strawberries are practically done. Unless rain comes speedily raspberries are likely to be a miserable crop. Reports from the raspberry districts say that the bushes are laden down with green berries, but the drought is drying them up. On the whole, it is said the receipts of Canadian fruits this season so far have been 50 per cent. less than last year at this time. We quote prices: Messina lemons, 300's, 360's, and 420's, \$4.50. to \$5. Oranges—Messinas, 80's and 100's, \$2.25 to \$2.50; boxes, 160's, 200's and 300's, \$4 to \$4.50; California seedlings, \$3.50 to \$4. Bananas, \$1.25 to \$2; cocoanuts, \$4.50 a sack; cucumbers, Canadian, in barrels, \$1; Montreal, 40c. per doz.; new cabbage, \$1.25 to \$1.50 per crate; \$1.75 to \$2 per bbl.; tomatoes, 90c. to \$1.25 per crate. Green California fruit—Peaches, \$2 per box; apricots, \$2.25 to \$2.50. Domestic cherries, 90c. to \$1.50 per basket; red currants, 75c. to \$1 per basket; red raspberries, 9 to 11c. a quart; gooseberries, 60c. to \$1 a basket; green apples, \$3 to \$5 a barrel; watermelons, 25 to 30c. each.

COUNTRY PRODUCE

BEANS—What are left in the market of choice hand picked bring as high as \$1.75 to \$1.80 per bushel.

DRIED APPLES—Unaltered, at 5 to $5\frac{1}{4}$ c. per lb.

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

NO **STICKS**
STONES
DIRT

Grocers

Why waste time and energy, or have your customers do likewise, cleaning currants, when you can offer them fruit perfectly free from dirt, stems and stones at prices that are bound to meet with their approval? We have the following grades of

Cleaned Currants

In Cases and Half Cases

"KALAMOS" "MOREA" "FANCY PATRAS"
"VONITSA" "FANCY PANARITI"

Prices and samples would interest you.

Coffee

Our out-put of **Crushed Java** and **Mocha (XTR) Coffee** has exceeded even our most sanguine expectations. Repeat orders are coming in. If you have not tried it, drop us a card for sample. It is without a doubt the best value ever offered. Put up in tins, 25 and 50 lbs., 22 cts. per lb.

TEA. 3 World-Beaters
JAPAN, INDIAN, CEYLON

25 cent Retailers.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MARKETS—Continued

EVAPORATED APPLES—Advanced to 7 to 7½c. per lb. in 50-lb. boxes.

ONIONS—Domestic are pretty well out of the market, and Spanish, Valencias and Egyptians are quoted at varying prices.

POTATOES—Not many old are left, and these bring 40c. on the track and 55 to 60c. out of store. New are easier at \$2.90 to \$3.15 per bbl.

EGGS—There is a free supply at 10½ to 11c. a dozen.

HONEY—Is quoted at 7 and 8c. in bulk, strained, and \$1.50 to \$1.80 a dozen in the comb.

FISH.

A fairly good trade is being driven, but the market is rather featureless. Restigouche salmon is somewhat dearer, others unchanged. We quote: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6 to 6½c.; white fish, 7c.; Lake Erie white fish, extra fine, 10 to 12c. per lb.; Restigouche salmon, 18 to 22c.; blue fish, 9c.; Spanish mackerel, 20c.

PROVISIONS AND DRESSED HOGS.

The market is firmer owing to advances in the Old Country markets due to a short supply of hogs. Dressed hogs bring \$6 to \$6.25 per 100 lbs. Products are quoted thus:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8½c. for small lots; backs, 8½ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; prime hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¼c.; pails, 9½c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White is quoted at 85c.; red at 85c., and goose at 75c.

OATS—Weak at 40 to 42c.

BARLEY—Quoted at 46 to 48c.

FLOUR—We quote: Straight roller, \$4.50 to \$4.55; Manitoba, \$4.60 to \$4.65; patents, \$4.85 to \$4.90.

BREAKFAST FOODS—Prices are unchanged. We quote: Standard oatmeal, \$4.35; rolled oats, \$4.35; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

Is moving freely, especially in car lots. Prices unchanged. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

HIDES, SKINS, WOOL AND TALLOW

HIDES—8c. for No. 1 and 7c. for No. 2 are being paid on the few brought in.

SHEEPSKINS—Few are offering, the season being nearly over. Lambskins and shearlings have advanced. Sheepskins bring \$1 to \$1.25, lambskins 30c., and shearlings 20c.

CALFSKINS—The season for these is over practically.

WOOL—The aggregate of wool purchased during the past week has been large, and most of it is now marketed. Prices have advanced somewhat, and for good parcels of washed combing 22c. is being paid.

PETROLEUM.

Lubricating shows considerable activity, and it is expected that illuminating oils will waken up as the days grow shorter. Prices are unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

Davidson & Hay are offering Brown & Polson's English corn flour.

Buyers of prunes will find a full line of all kinds with H. P. Eckardt & Co.

Clemes Bros. are daily receiving consignments of bananas and watermelons.

H. P. Eckardt & Co. are offering F.O.S. Valencias, of fine quality, at 80c. a box.

Huntley & Palmers' July price list for Canada and the United States is to hand.

Perkins, Ince & Co. announce the arrival of a shipment of new imported Japan rice.

Dawson & Co. are in receipt of several carloads of Tennessee apples, plums and tomatoes.

J. F. Ramsay & Co. are offering special values in Ceylon, Indian and Japan teas this week.

Warren Bros. & Boomer have a shipment of new crop Rio coffee due to arrive in ten days.

A shipment of extra choice first Young Hyson tea was received this week by Davidson & Hay.

A direct shipment of double-screened canary seed is to hand this week with John Sloan & Co.

Rutherford, Marshall & Co. report that they have a large stock of cheese offering at less than factory prices.

Davidson & Hay report the receipt of many favorable reports from their customers regarding "Kurma" tea.

Japan teas, of good style and liquoring quality, at 13c., are scarce. H. P. Eckardt & Co. have a few small lines.

John Sloan & Co. have a line of California raisins arriving this week, which they are selling at reasonable prices.

McWilliam & Everist on Monday sold by auction two cars of tomatoes, two cars of watermelons, two cars of bananas and one car of apples.

Rutherford, Marshall & Co. say they find an increasing demand for their "Maple

Leaf" creamery rolls of butter. They are making regular shipments to outside points at fair prices, this helping to keep the market in good shape for their consignors.

The Eby, Blain Co. (Ltd.) are in receipt of a shipment of Day & Martin's paste blacking, monster 16-oz. tins; retails at 10c.

D. Gunn, Flavell & Co. announce that they are giving special prices in breakfast bacons and smoked backs for the next two weeks.

Noble's "Scripture" brand of new season's canned lobster is to hand this week with the Eby, Blain Co. and Smith & Keighley.

H. P. Eckardt & Co. have a small stock of Malaga raisins, Dehesa bunches, extra dessert clusters and connoisseur clusters, which they are closing out at a reduction.

The Eby, Blain Co. (Ltd.) have in stock another shipment of "Holdfast" sticky fly paper, which is a good seller, and pays a large profit.

Antoine Solari writes regarding Sultana raisins: "Crop is calculated at about 35,000 tons, although there are still risks of bad weather until complete maturity."

The Eby, Blain Co. (Ltd.) are offering a full line of the Cunningham & Defourier Co.'s potted meats at specially low prices during the camping and picnic season.

D. Gunn, Flavell & Co., having purchased a large line of fine dairy butter before the recent advances, claim to be prepared to give special value for large orders.

HAMILTON NOTES.

One of W. H. Gillard & Co.'s customers has written to that firm that Knox's Sparkling Calves' Foot Gelatine has superseded all others with consumers in his district.

W. H. Gillard & Co. are now in receipt of some very fine values in May picked Japan teas, which, it is said, the retailer can sell at 25 cents per pound and give unbounded satisfaction, at the same time netting a good margin for himself.

John Mouat, W. H. Gillard & Co.'s Northwest representative, reports that his sales of Imperial Congou so far this year have been nearly double those for the same period last season, thus showing that there must be something in a name, when that name is Imperial Congou.

QUEBEC MARKETS.

MONTREAL, July 11, 1895.
GROCERIES.

THE grocery market continues quiet on the whole, but there are signs that some of the staple lines will exhibit more life shortly. Sugar, which ruled unusually quiet lately, is giving indications of a better feeling and the same can be said of tea. Molasses continues firm while syrups

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,

70 Colborne Street

TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

The great 5c. cake

Silver Star Soap

Dealers study their own interest by keeping this in stock.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

Ask Your Wholesaler

For



Brand

Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

**ST. CATHARINES
TOKAY**

This is the name of a nice light Tokay we are just introducing. It is taking well, and you ought to try a sample lot.

THE

Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

are quiet. Dried fruits have been in better enquiry during the week both for California and Valencia raisins. In canned goods the general feeling is steady to strong on both fruit, vegetables and fish. In canned salmon, packers are not urgent sellers and prices have a distinct upward inclination.

SUGAR.

A rather better feeling is noticeable in the sugar market this week. There has been no sensible increase in the movement, but there are indications that the volume of business will soon increase. The feeling is steady on the whole and prices are unchanged.

From the refineries very little granulated is moving, but an improved enquiry is noted for yellows. We quote granulated, $4\frac{1}{4}$ to $4\frac{3}{4}$ c., and yellows $3\frac{1}{4}$ to 4c. as to quality.

SYRUPS.

The syrup market is very quiet, as it usually is at this season, and there is little business to report. Values are unchanged at $1\frac{1}{4}$ to $2\frac{1}{4}$ c. per lb. as to quality.

MOLASSES.

The molasses market has ruled rather quieter since our last report, but the firm feeling is fully maintained. Porto Rico in round lots has changed hands at $33\frac{1}{2}$ c., but in a jobbing way it is held at 36c. Barbadoes is held firm at 37c. for jobbing lots, and sales of round lots were noted at 35c.

RICE.

There is a fair enquiry for rice and the feeling is very steady. We quote jobbing prices: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.37 $\frac{1}{2}$ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

There is no new feature in the spice market, trade ruling quiet. Prices are steady and unchanged. We quote jobbing prices as follows: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves 10 to 20c.; cassia 10 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The coffee market is dull, while the tone is rather weaker than it was, sales of round lots having been made at a shading. We quote prices rather lower, therefore, on unroasted as follows: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

DRIED FRUITS.

The chief business in raisins this week has consisted of a fairly active jobbing trade in California fruit, on which prices are firmly held at $6\frac{1}{2}$ c. for 4-crown and $5\frac{1}{2}$ c. for 3-crown.

There has been more doing in Valencia fruit also, but there is a wide range of quality. Prices rule easy at 3 to 5c., as to quality, on off-stalk, while layers have sold at 5 to $5\frac{1}{2}$ c.

There have been enquiries for Sultanias during the week, but the market is bare of stock and a price cannot be quoted.

The currant market rules steady and prices are unchanged. Jobbing lots move at $3\frac{1}{2}$ c. in half bbls., and $4\frac{1}{2}$ c. in cases.

Prunes are in poor demand and prices are easy at 4 to $4\frac{1}{2}$ c.

The same can be said of dates, which have sold in a jobbing way at 3 to 4c., there being little or no demand for them.

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes and Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Colborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

**COWAN'S
OCOAS
OFFEES
HOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

FIRST ARRIVAL OF

Water Melons

Also

California Fruits

Peaches, Cherries, Apricots.

Lemons at right prices.

CLEMES BROS. - TORONTO

QUEBEC MARKETS—Continued

NUTS.

There is a fair, seasonable business doing in nuts at steady prices. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The canned goods market generally rules steady in tone. Stocks, as a rule, are not heavy, and jobbers are fairly free buyers, but otherwise the market is quiet. The feeling in strawberries is firmer and higher prices are looked for. Tomatoes rule steady in tone, and the tendency on salmon is upward, though there is considerable variation in the prices asked by packers' agents here, which range all the way from \$4.20 to \$4.75, f.o.b. on the Coast. It is safe to state, however, that no leading brands can now be had under \$4.50. We quote: Lobsters, \$5.75 to \$6.50 per case; sardines, \$8.50 to \$10.50; salmon, \$4.80 to \$5.20; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$3.00 per doz.; corn, 85c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

APPLES—These are scarce and stocks are very firmly held at \$2 to \$5 per bbl., as to quality.

ORANGES—There is a brisk demand for oranges and prices are steady at \$3 to \$4 per box, and \$1.25 to \$2.50 per half-box.

LEMONS—There is a good demand for these this week, but prices are rather lower under freer receipts. We quote: \$3.50 to \$4.50 per box.

BANANAS—There is a good steady demand for these at prices ranging from 75c. to \$1.50 per bunch.

PINEAPPLES—There are none here and prices are purely nominal.

PEACHES—California peaches sell from \$1.40 to \$1.80 per box, with supply fair.

PLUMS—There is a good enquiry for California plums at \$3 to \$4 per box.

FIGS—California figs fetch from 50 to 85c. per box.

PEARS AND APRICOTS—The former sell at \$5, and the latter at \$2 to \$2.10.

COUNTRY PRODUCE.

EGGS—There has been no change in the egg market, which we quote steady at 10 to 10½c.

MAPLE PRODUCTS—Are quiet at 50 to 60c. per tin for syrup, and 6½ to 7½c. per lb. for sugar.

HOPS—The crop promises well, according to all reports. On spot prices are unchanged at 5 to 8½c.

HONEY—There is no change in honey, demand being very slow. We quote: Extracted 7 to 9c., and comb 10 to 12c. per lb.

BEANS—The market rules firm at \$1.70 to \$1.80 for good mediums, and lower grades \$1.40 to \$1.50.

TALLOW—There is no change in tallow, which we quote at 5 to 6c. per lb.

POTATOES—Old potatoes are a slow sale now on the track at 40c. in car lots. New stock are jobbing out to the local trade at 50c. per bushel basket.

TOMATOES—There have been fair receipts of these, and prices range from 40 to 75c., as to quality.

HAY.

The firm feeling in baled hay noted last week is fully maintained—in fact, an advance has been asked in some cases, but at this writing we quote prices the same as last noted. English enquiry continues active, and acts as the mainstay of the market. Reports regarding the crop from the Eastern Townships and eastern Ontario, and on both sides of the St. Lawrence in Quebec, all promise a good crop. We quote: No. 1 \$9.50 to \$10, and No. 2 \$8 to \$8.50.

FLOUR, MEAL AND FEED.

The flour market has ruled extremely quiet during the past week, and prices rule much as they were last quoted. We quote: Winter wheat, \$4.75 to \$4.90; spring wheat, patents, \$4.90; straight roller, \$4.50 to \$4.65; straight roller, bags, \$2.25 to \$2.30; extra, \$4.20 to \$4.30; extra, bags, \$2.15 to \$2.20; Manitoba strong bakers' \$4.75.

There is no change in oatmeal, business being quiet at about steady prices. We quote: Standard, bbls., \$4.05 to \$4.15; granulated, bbls., \$4.10 to \$4.20; rolled oats, bbls., \$4.10 to \$4.20.

The demand for feed continues good, and the market rules active, with a large business doing. We quote: Bran, \$15; shorts, \$17; mouillie, \$22 to \$23.

PROVISIONS.

This market shows no important change. The demand is limited, and business quiet at about steady prices. We quote: Canadian short cut, clear, \$17; Canadian short cut, mess, \$18; hams, city cured, per lb., 10 to 11c.; lard, Canadian, in pails, 10 to 11c.; bacon, per lb., 10 to 10½c.; lard, common, refined, per lb., 7½ to 8c.

BUTTER.

The butter market does not exhibit much change, but the tone is rather better than it was. That is to say, there have been enquiries over the cable recently for June creamery, 50 and 100 tub lots, that permit the shipper to pay 16½ and 16¾c. The provision of facilities for cold storage in transit is accountable for these orders, as the cables invariably specified that the shipments should be made on this basis. If the two steamers now on the way therefore only land their butter all right, as they should do, some immediate practical benefit to a dull butter market may be attributed to the Government's new departure. On spot to-day there were sales of creamery at 16½c., and the market may be quoted on that basis with Townships dairy 15c.

CHEESE.

Cheese continues to decline, and transactions on spot on Monday attested that the market is fully ½c. lower than the average ruling price last week. The offerings at the wharf on Monday aggregated 4,000 boxes. Of these about 1,000 had been sold to arrive, and of the balance the holders of about 1,000 would not accept the prices offered. The quantity sold probably aggregated 2,000 boxes, and the range on these was 7¼ to 7¾c. The outside was only made in a few instances, and it is likely that when the deals were finally closed 7½c. was the price. Cable advices do not indicate any improvement, talking 38s. for July shipment. To do business on this basis a buyer could not afford to pay much more than 7½ to 7¾c. These offers, when compared with those made over the cable a fortnight or ten days ago, intimate that buyers in England are lowering their ideas of value, for they were

bidding 39s. 6d. to 40s. 9d. at that time for June cheese July shipment. We quote the market as follows: Ontario makes, finest, 8 to 8¾c.; Townships' makes, 7¼ to 7¾c.; other Quebec makes, 7½ to 7¾c.

ASHES.

There is a fair export demand for ashes, while receipts are rather freer than they were. Prices are rather firmer than last noted, first pots being held at \$4.10 to \$4.15, and second, \$3.80 to \$3.85, while pearls are quoted at \$5.50 per 100 lbs.

MONTREAL NOTES.

Laporte, Martin & Co. have laid in a stock of the popular beverage, Hires' root beer.

Trade cables from Bosnia state that there is certain to be a short crop of prunes this season.

There are no Sultana raisins to be had on spot at all, and no quotations can be given on them.

The Sicilian Lemonade Tablet Co. are sending forward shipments this week to the townships and lower provinces.

Frank Magor & Co., Montreal, report a good enquiry for Southwell's jams and marmalades for seaside and country.

Kennedy, Greig & Co. are sending forward this week to the Eastern Townships a large quantity of Carr's English biscuits.

Repeat orders for their new dessert preparation, "Jelloine," have been of daily occurrence with Kennedy, Greig & Co.

Caverhill, Hughes & Co. expect their first heavy shipment of new Japan tea in the course of a fortnight or three weeks.

F. Hughes, of Caverhill, Hughes & Co., has just returned from a visit to his family at the seaside. He is brown and healthy.

A shipment of French peas, mushrooms, etc., and other French grocery specialties, is being put through this week for Jardine & Co.

M. Quintal & Son are receiving this week a stock of Hires' root beer. Jardine & Co., of St. John, also have just received their stock of this specialty.

A consignment of fine French salad oils was passed through the Customs house the other day by Kennedy, Greig & Co. They are of well known brands.

Arthur P. Tippet & Co. expect several consignments of the various grocers' sundries and other specialties to arrive next week for customers of theirs.

A consignment of 100 cases of Rowntree & Goven's confectionery; also a large lot of Carr's English biscuits were received this week by Kennedy, Greig & Co.

Advices from Denia of the 25th to Gillespie & Co. state that the grape crop looks well, but may turn out less than last year. The quality, however, promises to be excellent.

Laporte, Martin & Co. note that they still have on hand 20,000 boxes of Valencia off

BEARDSLEY'S SHREDDED CODFISH

TRADE
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD
SWEET

CURED
JUST
THE SAME AS **HAMS**

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -- TORONTO.
79 Esplanade.

stalk and layer raisins of the best brands in the market. They are prepared to consider bids on these at very low prices.

Kennedy, Greig & Co. have been very busy pushing forward shipments of their Crown Brand extracts and mustard. Among recent shipments have been lots to J. Bedard & Sons, A. J. Turcotte and Drovins Bros., Quebec; A. M. Boutelier, Halifax, and W. F. Hatheway, St. John, N. B.

Arthur P. Tippet & Co. report that the first shipment of dried apricots has been made from the Coast on a basis of about 11½ to 12c. in car lots. All reports agree that the pack will be a light one.

Frank Magor & Co., Montreal, have just landed a large shipment of Robinson's patent barley and Robinson's patent groats. These goods are just the thing for this hot weather, when every family going to the country wants a supply from the retail grocer.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 11, 1895.

DURING the past week there has not been a great deal of business doing except in a few lines. This is, however, expected at this season. The new steamer, the Prince Rupert, which was to do so much, met with a mishap after making her first trip to Digby and back, which will lay her up for a month or two. And they who on very short notice told the regular line running they would have nothing to do with them found themselves the next day asking them to look after their business. It is most unfortunate for the new steamer, as she will lose the best season of the year for passengers. In markets, prices are easy except a few lines. Feed is very scarce. Smoked hams are higher. Strawberries are also firmer, as western markets are offering a good figure. Sugar is quiet. Flour is easier. Molasses continues firm. Dry fish are lower and are arriving in rather larger quantities than demand calls for.

OIL—Demand is only fair. In lubricating there is but small movement. Prices are firm. Seal oil is higher, prices now being: Pale, 34 to 38c.; refined, 38 to 42c. We quote: American, best burning oil, 22¼c.; Canadian, best, 21½c.; second, 17½c., no charge for barrels.

SALT—During the past week there has been fair demand, and stocks now held here are light. The cargo spoken of last week is over half sold, a large part of it being shipped out of the city. It sold in round lots from the ship's side for cash at 46 to 47c. Cheese salt in barrels in bulk is having a good demand. It is prepared particularly for this trade. We quote: Coarse, 50 to

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

WM. RYAN,
Toronto,

Pork Packer and Commission Merchant Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.
Telephone 1064

SPECIAL PRICES

Breakfast Bacon
BACKS ROLLS

D. GUNN, FLAVELLE & CO.
Pork Packers and Commission Merchants TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

55c.; fine factory filled, \$1 to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bbls., bulk, \$2.70.

CANNED GOODS—A few old vegetables continue to arrive, but wholesalers are light buyers, holding off for new goods. Brokers have now prices of the new goods. Stocks held here are all light, particularly tomatoes. Salmon continue firm. Very few cannerys are quoting, some having withdrawn their prices. Very few have so far been bought. Holders report corned beef very quiet with stocks large. New Finnan haddies continue to arrive, and find good demand. One brand has almost withdrawn from this market, finding better prices west. We quote: Corn, 90c. to \$1; peas, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.25; corned beef, 2 lb. tins, \$2.75 to \$3; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2.10; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—Demand in these lines continues very dull. In London layer raisins New York quotations are up 10c., and in loose muscatels this market is also up ¼c. In dried apples stocks are light, but at this season there is no demand. Prices are much lower than was expected, but the few now here are held firm, and holders are looking for better prices. Evaporated are also low. Peanuts continue firm, having advanced 1¼c. from lowest quotations. Onions in Bermuda are rather firmer, while Egyptian are somewhat easier. Prices show little change. We quote: Currants, 1 lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; sultana raisins, 6 to 7c.; Valencia, 4 to 4½c.; layers, 5 to 5½c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3½ to 3¾c.; half-cases, 3¾ to 4c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$1.50 per crate; Egyptian, 2 to 2¼c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.

DAIRY PRODUCE—In cheese the factories do not like to sell at prices offering. Some are much disappointed and say at present prices they must lose money. Very few N.B. cheese have yet been here but some shipments are expected in a few days. Demand continues light. Butter finds only fair demand. Creamery prints are slow at price. In eggs there is fair demand at quotations where stock is good. Unfortunately for some shippers, their goods are not all satisfactory when it is not a matter of price but to sell. We quote: Dairy, 14 to 15c.; new creamery prints, 18 to 19c.; cheese, new, 9c.; eggs, 10 to 10½c.; creamery, tubs, 17 to 18c.

GREEN FRUIT—There is a large quantity moving. Strawberries are not arriving so plentiful owing to demand west causing better returns from there. Cherries are beginning to arrive in fair quantities, but move slowly. Rhubarb is about out of the market. Large quantities of bananas are moving, one dealer handling upward of 400 bunches per week. Oranges are quoted higher, while lemons continue very firm. Some few green apples are in the market, but they look very small and mean. Pines are about out of the market. We quote: Apples, \$2 per crate; cucumbers, 4c. each; cherries, Digby, 30 to 35c.; rhubarb, ¾c.; strawberries, 8 to 10c.; Messinas, \$4

to \$4.35; Valencias, \$6; lemons, \$5 to \$5.50; bananas, \$1.75 to \$2.50.

MOLASSES—The cargo of Porto Rico spoken of last week is to hand. Quality is very satisfactory, and it is meeting a ready sale at firm prices. It is a large cargo, having between 700 to 800 packages. This makes the second cargo of Porto Rico for this same house. They are much pleased with their trade, the good profit being not the least satisfactory part of the transaction. Stocks in the city are not large, and are held firm. Syrup is in very light demand. We quote: Barbadoes, 34 to 35c.; Porto Rico, 35 to 37c.; St. Croix, 33 to 34c.; bbl., 34 to 35c.

SUGAR—Sale is dull, stocks moving off but slowly, there not being the demand that was expected, and prices are being shaded very close to refiners' figures. In fact, sugars are being sold fully as low as they can be landed. They are getting a rather better trade for yellows than for granulated. We quote: Granulated, 4¼ to 4¾c.; yellow, 3¾ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—In dry the markets are off. There are fairly large quantities arriving, and though quality is good there is very light demand. At this season fishermen like to market part of their catch to pay for supplies, principally the smaller fish and pollock. They find but little encouragement as regards price at present. Pickled and smoked continue very dull. Fresh salmon are marked lower, the catch during the past week being fair. There is good demand. Shad are about out of the market. The few now being caught are but fair quality. Gaspereaux are out of the market. Dry pollock, like cod, are lower. We quote: halibut, 8c.; lobsters, \$6 per 100; large cod, \$3.50 to \$3.60; medium, \$3.25 to \$3.30; small, \$2.75; pollock, \$1.40 to \$1.50; bay herring, \$1.40 to \$1.50 per half-bbl.; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; shad, 9 to 10c.; smoked herring, 5½ to 6c.; Digby chickens, 10c.; salmon, 13 to 14c.

PROVISIONS—There is a light demand with no changes, except that hams are held firmer. The bulk of our retail trade through the city are supplied by local packers, who get rather better prices than can be obtained by outside parties. We quote: Clear pork, \$18 to \$18.50; mess, \$16.50 to \$17; beef, \$14.50 to \$15; pure lard, 10 to 10½c.; hams, 12 to 13c.; compound lard, 8 to 9c.; rolls, 9 to 9½c.; cottolene, 9¼ to 9½c.

FLOUR, FEED AND MEAL—In flour, prices are again marked lower. There are many more sellers than a few weeks ago, though now the trouble is to find buyers. Stocks are, however, working off, as the wholesalers have not been buyers for some time. It is doubtful if there is to be a much greater falling off, as the tone of Ontario wheat is very firm. Cornmeal and oatmeal are both easier, showing fair demand. Oats are rather lower, and there is very little difference between price of Ontario and Prince Edward Island. In feed, stocks are very light, and it is said that first-class middlings cannot be bought. In hay, the market continues firm, and there is a fair movement. The prospect of a fair average crop is much better than a few weeks ago. We quote: Manitoba, \$5.25 to \$5.35; best Ontario, \$5.15 to \$5.20; medium, \$5 to \$5.10; oatmeal, \$4.50 to \$4.60; cornmeal, \$2.90; middlings, \$24 to \$25 on track; bran, \$22 to \$22.50; hand-picked beans, \$1.90; prime,

\$1.75 to \$1.80; oats, Ontario, 46 to 47c.; hay, \$9 to \$9.50; pot barley, \$4.15 to \$4.35; round peas, \$3.75 to \$3.90; split, \$3.75 to \$3.90; P.E.I. oats, 45 to 46c. on track, by the car.

ST. JOHN NOTES.

New potatoes are now in this market at \$1.50 per bushel; peas \$1.40.

B. B. Hardwick, selling Pearline, passed through the city during the past week.

Messrs. Northrup & Co. have received a stock of choice grocery molasses in 40 gallon barrels.

A new pail is noticed in this market. It is imported Virginia cedar, and sells at \$2.75 per doz.

J. Hunter White has been appointed agent for the Lakeport Preserving Company. This firm are well known as packers of high-grade goods.

Rhubarb weighing from 1 to 1¼ lb. per stalk is not so bad, some of them being all but six inches in circumference. Can Ontario do better than this?

The Farmers' and Dairymen's Association of New Brunswick met in Andover on the 29th ult. Col. Blair, superintendent of the experimental farm, Nappan, N.S., was present.

Joseph Ward, of Messrs. Joseph Ward & Co., Montreal, was in the city during the past week. They do a large business here. During the past season they did a very large business in seed.

We are pleased to note that a number of retail grocers intend closing their stores at 7 o'clock during the summer on Monday, Tuesday, Wednesday and Thursday nights. This is as it should be; from 6 a.m. to 11 p.m. are rather long hours.

Mackerel fishing on the Miramichi river is reported good. There are now three steamers on the river, one owned by A. & R. Loggie, one by Geo. W. Robertson, and one by R. & R. O'Leary. Three dollars per hundred is about the present price.

Again we would like to call the attention of those in authority to the large number of burglaries which take place in the smaller towns, two being reported in one day during the past week—one in Campbellton, the store of Wm. Glover, and one in Truro, P. McG. Archibald's store.

Customs revenue for June shows a decrease of \$5,117, as compared with June of last year. The total revenue for the year ending June 30 is \$53,931 below that of the previous year. In the savings banks the annual statement shows an increase of deposits during 1895 as compared with 1894, and a decrease in withdrawals.

The West India steamer arriving this week has on board some 1,000 packages molasses for this port, about 250 Trinidad, and 800 Barbadoes. She has also some 500 bags of cocoanuts, about half of which go to Toronto. There are some 10 casks sugar from Barbadoes and 60 barrels limes from Dominica for Boston.

STRONG ON CANNED SALMON.

A private letter in regard to British Columbia salmon received by a well-known selling agent in Montreal is as follows :

The activity in the export demand and increased sales causes packers to be more indifferent about selling, and there is a much firmer tone to the market in all quarters. Balfour, Guthrie & Co., of San Francisco and Liverpool, recently bought 350,000 cases Alaska fish for Great Britain. The ship Rathdown has just finished loading salmon at Astoria for Liverpool, and will be followed this month by the Sierra Parima from and to same ports. It is several years since so much Columbia River salmon have been taken for export, and British Columbia packers continue to advise an active enquiry at improved prices for England. It is anticipated, therefore, that there will be a diminished quantity in proportion this year than last for consumption on this continent and that prices are certain to go higher even than they are now. Clover Leaf flats are quoted at \$5.20 Coast, which ought to show buyers a profit under the limited selling prices.

TEA TESTING CONTEST.

Quite a novel departure in the way of entertaining instruction for grocers at picnics and like gatherings was introduced last week in Minneapolis, at the grocers' picnic. It consisted in a tea testing contest, whereby over 50 grocers tried their ability to guess the price of different kinds of tea under the instruction of an expert from some wholesale tea house. The idea is not a bad one for our Grocers' Associations to consider. One of our leading wholesale dealers will, no doubt, furnish the tea to be tested free of charge, with an expert to conduct the testing contest.

The tea testing contest, given at the grocers' picnic of Minneapolis, brought out some strange evidence of ignorance in the value of teas in the men to whom a good knowledge of teas would mean a good many dollars in the course of a year. The three samples of tea to be tested were valued at 25 cents, 26 cents, and 19 cents respectively. There were something less than fifty grocers taking part in the contest. The fact that one contestant marked the 19-cent tea up to 55 cents, and that there was a range of marking covering the whole range of price of teas, shows, in a degree, how many grocers simply make a stagger at guessing at the real value of the tea they buy. Now, not one of these grocers would think of taking some other man's word on the grade of butter they buy. Yet where a cent a pound is saved on butter by knowing how to test the grade, 10c. a pound can be saved on tea, and this means \$8 on a chest. The grocer who does not learn to test his own purchases of tea, yet insists on testing his own butter, simply wastes at the bung what he saves at the spigot.

A tea testing contest will not only be interesting but instructive. The most appropriate prize to be given to the winner who guesses the price of the tea, would seem to be a chest of the tea he has tested, and there is no doubt that some wholesaler would gladly make the association a present of the tea for the advertising he would get.

LATE BUSINESS CHANGES.

The general store of J. T. Henderson, Perth, Ont., is for sale.—J. A. M. Davignon, general store, Farnham, Que., has compromised at 60c. on the dollar.—J. O. Girard, general store, Fraserville, Que., is offering to compromise at 55c. on the dollar.—Romeo Prevost has been appointed curator of the general store of Pierre Trepannier, Louiseville, Que.—F. W. G. Glasscock, general store and butcher, Marbleton, Que., has sold out the butchering business to E. Barter.—C. Hunter's confectionery establishment at Montreal has been damaged by fire and water, the loss being covered by insurance.—J. Margalins, Son & Co., traders, Montreal, have assigned.—The estate of E. Murphy, grocer, Montreal, has been sold to Hugh Love.—Sephronia Henri, wife of Joseph A. C. Stamour, has been registered proprietress of J. A. C. Stamour & Co., grocers, Montreal.—Bernier & Co., flour and grain, St. Hyacinthe, Que., have dissolved and a new partnership has been registered, composed of Geo. C. Dessaulles, J. F. Morison, J. N. Lemieux, and J. Victor Papineau; style unchanged.—Marie Louise Cadieux, wife of Benjamin Beaupre, has been registered proprietress of W. L. Cadieux & Co., grocers, St. Louis de Mile End, Que.—The stock of King, Leakey & Co., general store, Calgary, N. W. T., has been sold to one Hooper.—Geo. Armstrong, general store, Kingston Station, N.S., has been succeeded by Roach & Power.—J. A. McNeil, groceries and meats, Halifax, N.S., has sold out.—J. C. Hartnett, confectionery, Parrsboro, N. S., is dead.—D. M. Gruchy, fish, Petit de Grat, has registered consent for his wife, Eva M. Gruchy, to do business in her own name, the standing judgments being released.—Thos. Andrews, general store, Shubenacadie, N. S., has sold out.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .**THE BELL CIGAR CO.**

St John, New Brunswick

The Big Demand

for—

"GOLDEN" Finnan Haddies

is very encouraging, and proves that

QUALITY TELLS**DON'T MAKE A MISTAKE**

but order Golden Finnan Haddies.

Northrup & Co.

Packers' Agents,

ST. JOHN, N. B.

THE SUMMER SALT TRADE

Requires a package for Campers, Cottagers, Yachting, Fishing and Hunting Parties that is not easily broken or torn. The new

"WINDSOR" TABLE SALT

Package is made especially for this trade. It is Round and proportioned so as to not easily upset, and is made of extra heavy cardboard to secure strength and prevent the salt from getting damp. The wrapper is handsomely lithographed and makes a good shelf display. Packages hold 4 lbs., packed 2 doz. per case. You can order these from any wholesale house in Canada.

WINDSOR SALT WORKS, Windsor, Ont.

TORONTO SALT WORKS, Toronto Agents.

TRADE CHAT.

THE following losses were incurred by the big blaze at New Westminster, B.C., on the 3rd inst.: Brunnette's mill, \$120,000; insurance, \$5,000. Loss on Laidlaw's cannery, \$40,000; insurance unknown. Loss on schooner, \$5,000; no insurance.

The Delhi Canning Co. have their pea thresher running now.

A Winnipeg man is charged with grinding cats up into sausages.

James Thompson, G.T.R. cashier, Windsor, has gone into business for himself.

Crop prospects and the outlook of cod-fishing in Newfoundland are both excellent.

Joe Clark has got settled in his new place of business, Brady's old stand, Tilsonburg, Ont., with a good stock.

Matthew Driver, of Palmyra, is the fruit king of that section. He has 10,000 berry bushes, 1,000 plum and 1,000 peach trees.

Russia produced 297,500,000 poods of petroleum in 1894, a falling off of more than 27,000,000 from 1893. A pood is 36 pounds.

A slick stranger has worked off in Thamesville, Ont., a lot of counterfeit bills on the Commercial National Bank of Providence.

The Guelph Herald has got a type casting machine and a new press. These combined give The Herald an improved appearance, which must cause much satisfaction to its proprietor and pleasure to its readers.

James Ketchumsen, of Cherry Valley, died on the 5th inst., aged 97 years and 3 months. Deceased has been one of the leading men of the township of Athol, especially in temperance work.

A company with a capital stock of \$100,000 proposes to build a dry dock at or near Windsor, Ont., and the city is to have free postal delivery. This important news was given out at Wednesday night's meeting of the City Council.

The Imperial Oil Co. will shortly commence the erection of several new buildings and some additions to present structures on their property across Louisa bridge, Winnipeg. A new barrel warehouse will be built, stands erected to hold three large tanks, which are coming up from the east, and a wing will be added to the cooper house.

The Hudson's Bay Co. have decided to add two stories to the one-story addition which they erected last year to their office building on the corner of York avenue and Fort

street. This will be principally to extend their office room, and when completed will add greatly to the appearance of the already handsome pile of buildings occupied by this historic company.—Free Press, Winnipeg.

Thos. Cole, of the People's Store, Woodstock, Ont., has been successful in adjusting his loss by fire with the companies, and it is said received in all \$4,000. He was insured for \$10,000, divided as follows: Commercial Union, \$2,000; London and Lancashire, \$4,000; Guardian, \$4,000. Mr Cole had assigned the insurance policies to J. C. Strothers, of London, for the benefit of his creditors.

A despatch from Winnipeg says that the coming fall promises to be the greatest season for export cattle shipments that the Northwest has experienced. Mr. A. D. Gordon, an extensive cattle exporter, has arrived there from the western ranch country. While there he arranged to ship 19,000 head of cattle to England this fall. This means over 110 trains. Add to this local shipments from Manitoba, and it will



be seen that the cattle movement will be a very important feature of the fall trade. The grazing lands are in fine condition.

PUSHING "SURPRISE."

"PUSH, push," appears to be the motto of the St. Croix Soap Manufacturing Company, of St. Stephen, N. B. Excellent as is the quality of their leading soap, "Surprise," and widely as it is known, they are not satisfied with allowing it to take care of itself. They are always pushing it. They advertise continuously with a view to keeping their soap ever before the jobber, the retailer and the consumer, with the result that they have an ever-increasing trade, and have been able to maintain prices in spite of the slaughter of soaps that has been going on lately. "In fact, we could not reduce prices and maintain the quality of our soap," remarked a representative one day to THE CANADIAN GROCER. In the accompanying illustration is an evidence of the continuous "push, push," of the St. Croix Company.

The wagon there shown was specially built for distributing samples of "Surprise" soap among consumers. It is now engaged in "sampling" Toronto. The wagon is an elaborate affair. As will be seen, the box is a fac-simile of the article it is designed to distribute. The horses are light chestnut in color, and the boys who accompany the vehicle as distributors are dressed in navy blue costumes with gilt buttons, while upon their heads are white caps with the words "Surprise Soap" across the front.

PERSONAL MENTION.

C. W. Baines, formerly with a London, Ont., house, is now representing the Eby, Blain Co., of Toronto, on the western division of the G. T. R.

Mr. Mewburn, of James Turner & Co., Hamilton, was in Toronto on Wednesday.

W. H. Gillard, of the wholesale grocery firm of W. H. Gillard & Co., Hamilton, Ont., arrived on Monday's train. Although this is Mr. Gillard's first visit here he is no stranger to Edmonton, having invested largely in Edmonton property in 1882, and indeed he is still one of the largest single holders of property in the place. Asked as to how he came to invest so heavily in a place that he had never seen, and at that time was rather out of the world, Mr. Gillard replied that he had faith in the reports

which he had received from traders and others who had visited the region and locality as to its fertility, climate and natural resources being superior to those of any other part of the Northwest.—Edmonton Bulletin, July 4.

J. F. Ramsay, of J. F. Ramsay & Co. has gone out on the road this week in company with Mr. Fairfield, one of the firm's travelers.

W. H. C. Burnett, general western manager for J. W. Beardsley's Sons, New York, paid Toronto a flying visit on Tuesday.

DELAWARE TOMATOES.

It is reported that the Delaware pack of tomatoes will be very light. Some packers will not can any, as owing to the low prices prevailing in the spring they would not make contracts with the farmers, and it is now too late to secure supplies, particularly as, because of the early indifference of canners, the acreage was much smaller than usual.—N. Y. Journal of Commerce.

"They are Laughing"



Now because they see Fortune smiling upon them. Our fine show cards are hanging in the store, announcing the fact that they **SELL** our goods. People buy none other, once they try ours.

Boulters' Goods are Pure Goods.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

**VINEGAR
PICKLES
JAMS AND
JELLIES**



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

The Difference

Between the best Catsup and the next best, to the grocer, is the difference between a quick market with a good profit and a slow sale with what he can get for it.

Epicure Tomato Catsup

Doesn't stay on your shelves—it will be called for.
Drop a line for sample and price.



Delhi Canning Co.

DELHI, ONT.

CHEESE MAKING.

A F. MACLAREN, the well-known authority on cheese, has written to The Woodstock Sentinel-Review a letter in which he speaks of some of the drawbacks to the successful manufacture of good cheese.

In the first place, he objects to hogs being kept and fed too close to the factory, holding that the cheese is seriously tainted by the bad air from the styies.

Continuing, he says :

"I also find at a great many factories where they draw the whey back to patrons in cans, that they have a large tank close to the factory. The milk haulers are allowed to go to these tanks for the purpose of pumping or running the whey through a pipe or conductor into the cans ; in so doing a great lot of whey is allowed to fall and lie in pools around the tank. In a short time this whey creates a very bad odor, and should and could be prevented by a proper appliance for placing the whey in the cans in the first place, and then by careful handling on the part of the milk haulers in the second place.

"Another great trouble I notice is that when cans of whey are returned to the patrons by the milk haulers in the morning, I often find these cans full of sour whey on the milk stands on the roadside late in the afternoon. The cans should be emptied not later than noon, or the moment they arrive home if possible, washed, scoured with salt, scalded and well aired, so as to be in shape to receive the night's milk.

"Then again, I often find the whey brought home in these cans is fed to the pigs right close by the milk stand. This is simply terrible and should not be allowed."

In the next place Mr. MacLaren condemns the practice pursued by many who supply milk to the factories of leaving the cans of milk standing in the barnyard over night, perhaps in close proximity to a dung heap.

The writer says that the milk hauler cannot be too tidy about his work, keeping his wagon, cans, straps, etc., in good shape, and loading up his whey in as tidy a manner as possible.

He concludes with a word to the cheese-maker :

"For goodness sake, do keep off those pants, aprons, shirts, and boots which stand alone. Get nice clean, white aprons and caps, such as we find at the Guelph Dairy School, and the whole world will eat more cheese, will love you better, and you will be money ahead. Have everything clean, neat and tidy outside your factory, wood piled up, fences and gates in good shape, grass and weeds cut, old vats, sinks, presses, curd mills, cheese boxes, barrels, etc., all burned or taken away from the factory. Then inside the making room have the vats, sinks,

presses, weigh scales, weigh cans, conductors, curd knives, milk strainers, curd strainers, engine, boiler and boiler room, curd mills, and last but not least, floor and gutter, all clean as a new pin. Then, again, pay more attention to your curing room. Keep it very clean and tidy ; don't have a bag of salt in one corner, a bundle of clean cotton on one shelf, a bundle of dirty head cloths on another shelf, a pan of grease with a rag in it sitting on the top of a rusty stove, a pile of empty salt bags and broken boxes, etc., in another corner. Don't allow this. Keep it clean, neat and tidy and your cheese will look better, sell better, and people will eat more of it."

EXPORT OF HAY.

The hay situation remains about the same as last week, the long-continued drought having settled beyond doubt the loss of crops in some parts of Ontario. Quebec hay is still being brought in there and sold at \$13 a ton by the car lot, while an odd load on the street sells for \$16 or \$17.

There is a considerable export demand from Great Britain, but, as far as can be learned, none is being shipped across the Atlantic from this market, although a few lots are being sent from here into Ohio.

The N.Y. Hay Trade Journal, with reports from all parts of the United States and Canada, said on July 8 :

"All states east of the Mississippi and north of the Ohio will not produce 50 per cent. of an average crop. In the provinces of Quebec and eastern Ontario indications promise a full crop. England has a short yield, and that country has buyers in Canada now, and will divert the supply which would naturally come to the United States to that country."

The N. Y. Journal of Commerce says :

"There has of late been renewed enquiry for hay by English importers owing to the scarcity on their side of the Atlantic. Foreign bids have been advanced and considerable engagements for export have already been made. The market for hay at this port is firm, and prices during the past month have shown a marked advance as a result of poor crops throughout the state, due to long continued drought. Last year, it will be remembered, there was an active export movement from this port, due to the short crops in the United Kingdom, France, and Germany. The exports for the first six months of 1894 were 1,425,584 bales, while for the corresponding period of this year they have only reached 330,645 bales. Last year's shipments were largely Canadian hay, which was shipped through this country in bond."

Bay View lobster hatchery has had a most successful season, and by to-morrow a total of 165,000,000 of young lobsters will have been planted in the waters of the Maritime Provinces.

THIS BUSINESS OF OURS

Is built upon the principle of quality. This is why our patrons pin their faith to us. . . .

ABUNDANT FACILITIES

Enable us to justify the confidence reposed in us, and a fortunate

ABUNDANCE OF CAPITAL

Gives us the power to save money for our friends and make money for ourselves — so a very creditable share of

SUCCESS AND PROSPERITY

Has crowned our efforts.

E. D. TILLSON

**TILSONBURG,
ONT.**

New Shipment of Teas

Special lines in Ceylons. Finest value in the market.
We will be glad to send you samples and quotations.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "CELERY," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in $\frac{1}{4}$ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.

MONTREAL

VALENCIAS

Morands, Argulmbau
and Merles . . .

Layers, Selected, Fine Off-stalk

Prime, Sound Keeping Fruit.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO, - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

NEW JAPAN TEAS . . .

We expect 500 half chests early May and June picked Japan Teas in July. These teas cost us $12\frac{1}{2}$ c., 13c., 15c., 19c., 21c. per pound. Weights, 80 to 82 lbs. per half chest. Will sell you at one cent per pound advance on cost for cash, with mail order only. No discount. Send for sample half chest.

LUMSDEN BROS.,

Hamilton

Canned Goods!

GET OUR QUOTATIONS ON
Corn, Peas, Tomatoes,
Kippered Herrings,
Fresh Herrings, and
Herrings in Tomato Sauce
Best Brands and Lowest Prices

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

New Season's

MONING CONGOU

NOW IN STORE

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

We are offering some excellent values in

NEW SEASON'S

JAPAN TEA

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

NOVA SCOTIA MARKET REPORT.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, July 11, 1895.

THERE is no improvement to note in business since last report. The weather has been unfavorable and the country is without the tourist trade, which is always looked for about this time. Indeed, our hotels are almost empty and the general enquiry is: When are the tourists coming?

Strawberries appear to be the leading feature just now. The Annapolis Valley is the source of supply. The receipts here average 400 crates a day, and they are retailing as low as six cents per box, which leaves no margin for the producer. But the growers are not content to slaughter their fruit in this market and are looking to Boston, sending the fruit forward in refrigerator cars. Speaking under this head, The Wolfville Orchardist says: "The first consignment of three carloads has already gone forward, and if it arrives in good condition and the berries command a fair price, why the trick is done and the valley berry patches will rapidly increase and prove a bigger bonanza than ever to the growers. The production now is hardly more than enough to supply the local demand and the Halifax market, but with a new market, within easy distance, capable of handling from forty to sixty carloads per day, growers need not be afraid of over production; prices are sure to be enhanced.

"Messrs. Berry & Howard, of Boston, are the ones to make the first proposition to the berry growers of Kings and Annapolis, and their hustling agent, Wm. Rand, of Canning, will see that the experiment gets a thorough trial. The cars are owned by the Tropical Transportation Co., of Boston, and are iced at Hillaton on the C.V.R. branch and then sent as far out as Middleton. Each car is labelled 'Strawberries, rush them along.' Berry & Howard also purpose handling blueberries and strawberries in their season."

Shelburne County, away to the west of the province, is also coming to the front as a strawberry producer.

The township of Aylesford, in Kings County, last year exported 850 barrels of cranberries, and it was estimated that fully half the crop was destroyed by the frost. This year cranberries are in bloom six weeks earlier, and the prospects of a good crop never were better. It is estimated that in Aylesford alone there were 100 bogs set with cranberry vines within the past year. Nova Scotia will have a short hay crop. Some counties will not have more than half a crop, and only Annapolis, Kings and Lunenburg Counties will have an average crop.

FLOUR—There is very little to note in the flour market. Prices are steady at the decline. Quotations are: Hungarian patent, Manitoban, \$5.25 to \$5.50; Manitoba strong bakers', \$5.15 to \$5.25; Canadian pastry, \$5.24 to \$5.40; 75 p.c. roller patents, \$5.15 to \$5.30; 80 p.c. ditto, \$4.90 to \$5.15; 90 p.c. ditto, \$4.75 to \$5; straight, \$4.50 to \$4.65; extra, \$4.25 to \$4.50.

CORNMEAL AND OATMEAL—Cornmeal and oatmeal are easier, in consequence of the decline in the price of corn and oats. Canadian oatmeal and rolled oats are held here from \$4.20 to \$4.60. We heard of a

sale of American rolled at \$4, delivered here duty paid—a sale that nobody here seems to understand.

FISHSTUFFS—Spring mackerel still remain in fair demand, and prices are fairly well maintained, the last sales being \$10.10 for city inspection and \$9.50 for shore, against \$11 and \$10 a week ago. We look for no further advance, as the trade are waiting for f.o.b. fish, which are reported as showing good signs of an early run. Codfish are in over supply, and old fall and winter cure are almost unsalable, \$2.25 to \$2.50 being full values. New fish of a good run in size would bring \$2.75 to \$3.25, according to quality. Contrary to expectations, new salmon are still keeping up in price and sell readily at \$20 for 1's, \$18 for 2's, and \$14 for 3's, but it is doubtful if these prices will continue very long.

PROVISIONS—Beef has broken in price on the other side of the water, and consequently our market acts in sympathy, as lower prices are obtained in Montreal and Toronto, from which places we receive the bulk of our supply. Native beef is worth from \$7 to \$10, but there is a great scarcity of anything good. Three carloads of Ontario cattle were received this week by J. A. Leaman & Co., all in first-class condition. Messrs. Leaman & Co. say they would rather buy at home, but the Ontario article suits their trade better. Sales of beef during the past two weeks have not been heavy, lamb and salmon taking its place. Spring lambs are getting heavier and are on an average with other seasons. Quotations are \$2.25 to \$3. Sheep are selling from \$2 to \$5, as to size and quality. Veal is worth from 4 to 6½c., mutton 5 to 8c., and fresh pork 7c.

POULTRY—The poultry market is only fair, and prices are: Turkeys, 15c.; spring chickens, 55 to 75c. per pair; fowls, 50 to 75c. per pair.

POTATOES—There is little or nothing doing in potatoes. The old stocks are played out, and are only filling in till the new ones come on the market.

SUGAR—The refinery is making large deliveries, but doing very little new business. Prices are unchanged.

GREEN FRUIT—The market is well supplied with green fruit of all kinds, and prices remain unchanged. New gooseberries arrived this week and sold for 10c. per quart retail.

MOLASSES—Stocks are fairly large with fair demand. There is no change in prices; 100 puncheons were shipped to Newfoundland this week.

EGGS—The egg trade is dull at last week's quotations.

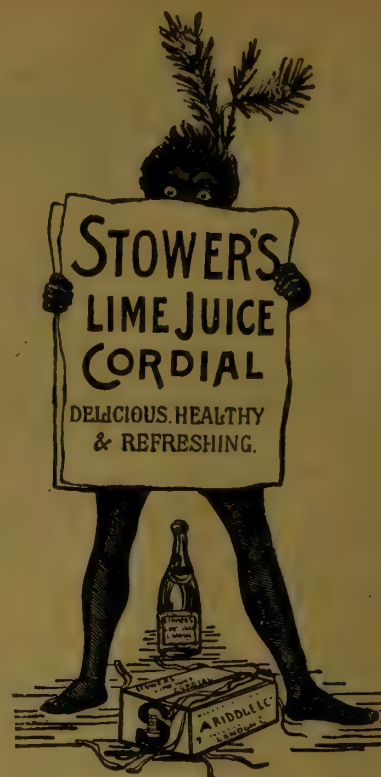
BUTTER AND CHEESE—This is a line which seems to have struck rock bottom, and is determined to stay there. Prices are low and trade is dull generally. The new factories are beginning to send in their products.

Other lines are dull and uninteresting.

TRURO NOTES.

A. F. Ross & Co., grocers, have removed to McKay's building, pending repairs to their own.

The established and well known business of the late W. T. Archibald & Co., Truro, will in future be continued at the old stand under the management of Mr John Dick-



No . . . Musty Flavor

The choicest preparation of the kind. We have this in

QUARTS AND PINTS

This is the only Cordial used in Her Majesty's palaces

IT IS

POPULAR PROFITABLE PALATABLE

The Trade Supplied.

Perkins, Ince & Co.

TORONTO

NO MATTER HOW YOU LOOK AT IT

It is the best for your trade.

Put up in two sizes—pints and half pints.

A FIRST-CLASS ARTICLE
NATURAL IN COLOR AND FLAVOR
AND GUARANTEED NOT TO SPOIL

Write us.

See our Travellers.

Pure Gold Mfg. Co. - - - Toronto



son (the former partner of the late Mr. Archibald), and Mr. E. E. O'Brien, who will represent the heirs of Mr. Archibald. This popular business house is one of Truro's landmarks, being founded over 20 years ago by the late W. T. Archibald, and has gathered about it a large and growing town and country patronage. The stock carried by this establishment is of a general nature, embracing a complete assortment of staples and fancy dry goods, boots and shoes, groceries, flour, feed, hardware, etc.

WINDSOR.

Barquentine "Geo. Davis" arrived at Hantsport, on Wednesday last, 58 days from Buenos Ayres, with a full cargo of camp bones for the Pidgeon Fertilizer Co., Windsor. This is the second cargo this season for this company, which is the only company in Canada to import direct from South America.

P. E. ISLAND.

T. J. Dillon has just completed a big deal with the insurance companies. He has insured the cheese and butter in stock at the thirty dairy stations in the province for the total amount of \$57,200.

Canadian Pacific Railway stock is in a good position these days. In England there is a steady advance in this stock in view of the anticipated increased earnings consequent upon the favorable crop reports from the Northwest.

T., H. & B. RAILWAY.

In the House of Commons, Mr. Coatsworth, on motion for the third reading, moved, "That the bill respecting the Toronto, Hamilton and Buffalo Railway Company be recommitted to the Committee of the Whole House, with instructions to amend the bill by adding the following clauses, which had been agreed to by all in favor of and opposed to the bill :

"11. The debts to be paid under the foregoing provisions of this Act shall include only the following unpaid claims : (1) The claim of the assignee of Bracey Bros. & Co. against the Dominion Construction Company for wages paid and material supplied by him in the completion of the line from Hamilton to Cainsville. (2) The claims of sub-contractors of Bracey Bros. & Co. against them for work done and material supplied in the said construction. (3) The claims for advances by the Bank of Hamilton and the Bank of Commerce to or for Bracey Bros. & Co., amounting to about \$11,000 and \$2,000 respectively. (4) Claims for labor actually done upon or in connection with said construction. (5) Claims for board of men and teams employed upon said construction. (6) Claims for material actually used in said construction. (7) Claims for goods supplied to employees of Bracey Bros. & Co., or their sub-contractors engaged on said construction, and supplied pro tanto in reduction of wages claims.

"12. That payment by the Railway Company of the said debts, or any of them, in respect of which the Dominion Construction Company is now under any liability to

Bracey Bros. & Co., or their assignees or others, shall, to the extent of such payment by the railway company, operate as and be a release and discharge of the Dominion Construction Company as against said Bracey Bros. & Co., their assignees, and others, but nothing herein contained shall in any way prejudice any existing right of any creditor of the said firm or their sub-contractors, or any of them."

The motion was agreed to. The House went into committee, adopted the amendment and reported the bill.

ANOTHER VISIT FROM DEATH.

Last week we had occasion to chronicle the death of the wife of W. H. Seyler, manager of the Eby, Blain Co.'s sample room. This week it is our painful duty to chronicle another death in the family. This time the victim is Mr. Seyler's five months' old son. The poor little fellow had been ailing ever since his mother was taken away, and on Monday night, nine days after the death of his mother, he too breathed his last.

Mr. Seyler has the sympathy of his friends in this, his double affliction.

It is in the hour of trouble that we discover our friends. In the double affliction that has fallen upon Mr. Seyler friends many have, by letter, word or grasp of hand, expressed sympathy with him, and he desires, through THE CANADIAN GROCER, to thank those who have so kindly remembered him.



See This
Dress ?

Surprise .. Soap

Washed it.

You can recommend Surprise Soap
to your customers for all kinds of
washing. It is best!

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL : 17 St. Nicholas St.
TORONTO : Wright & Copp, 51 Colborne St.
WINNIPEG : E. W. Ashley.

SALMON NEWS FROM THE COAST.

THE B.C. Commercial Journal of July 2 has the following regarding salmon :

By the arrival of the steamship Danube on the 26th June, information was received from the Northern canneries. The sockeye run commenced on the Naas and Skeena rivers about June 20. The run had not commenced at Rivers Inlet when the Danube passed there.

The following packs are reported : Balmoral, 1,700 cases ; Inverness, 400 ; British America and North Pacific, 4,000. The other canneries averaged about 500 cases.

The A. B. C. pack of 4,000 cases was all brought down to the Britannia cannery on the Fraser River for repacking.

This is the first time that spring salmon, packed the same year, has arrived down before the end of June.

A carload of 576 cases spring salmon, packed in flats and ovals, has been shipped from the Fraser to London, England, by the Great Northern.

The sockeye season opened with this month. It is understood that strong efforts will be made to put up the largest possible pack. All the canneries will be at work, and, as fish are not expected to be over plentiful, the fishermen are likely to get a good price for their catch. The opening figure will be 25c. each. If old rules hold

good, says The Columbian, the sockeye run this season will be very short, but good while it lasts, and the canners will have to put up three-fourths of their packs in less than ten days. The sockeyes are expected earlier than last year on the Fraser river.

The market holds firm at previous figures.

THE SALMON RUN.

In regard to the dates at which salmon enter the various streams along the northern and north-western coasts of the Pacific, Mr. Ewen, who is probably as good an authority as any man in the province, is of the opinion that there is a variation in the dates relative to each stream of about 20 days. In his experience July 1st is the earliest, and July 21st the latest at which the big shoals of sockeye have entered the Fraser and they continue what is called the main run from 10 to 15 days.

Inspector McNabb, of the Fisheries Department, is of the opinion that the sockeye salmon entered the Fraser last year and the previous season several days before the net men were aware of their presence. He accounts for this by saying that the drifts were made in the main stream while the fish were running in shoal water along the shores and under the brushwood, and thinks that a big shoal got up before any fish were landed.

It is believed that 25c. will be the opening price for the sockeye run, the ruling price for quinnat having been thus far about 80c. —B. C. Commercial Journal.

OF INTEREST TO EXPORTERS.

The s.s. Duart Castle arrived at St. John, N.B., from the West Indies on July 7, with sixteen hundred tons of freight and a large number of passengers, including twenty-nine Chinese en route from Trinidad to China. Captain Seely, of the Duart Castle, called a Montreal Star correspondent's attention to a matter of vast importance to Canadian merchants trading with the West Indies. He said that every day the papers in English and French West Indian Islands published United States and English market reports, which are furnished by the Panama Cable Company. Captain Seely had a conversation with the superintendent of the company at St. Thomas, who told him that the Dominion Government ought to be able to arrange for the furnishing of the Canadian market reports to all these islands daily for £250 or £300. Captain Seely also suggests that merchants send their trade circulars down by the steamers running to the West Indies.

HAS BECOME A "CHINAMAN."

Henry E. Lyons, for the past 20 years eastern representative for Charles Boeckh & Sons, brush manufacturers, has severed his connection with them. Harry, as he is familiarly called, will make Chicago his headquarters in future, and intends to become a Chinaman, having secured the Chicago agency for a large china and glass factory in Germany.



HAT experience is more convincing than eloquence will not be denied, especially by those having tried both.

The grocer may praise an article in eloquent terms, but the experience of the customer is what counts.

Our matches are as near perfection as these modern times will allow, and nothing is spared to improve them.

Most of your customers know by experience of their high quality, and will take them in preference to any other.

Be guided by their experience. Keep **E. B. Eddy's Matches** in stock, and you will have the best Matches.

The E. B. Eddy Co. Ltd.

HULL, CANADA

Montreal Branch, 318 St. James St.

Toronto Branch, 29 Front St. West.

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Perse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	-	St. John's, Newfld.
not yet appointed.	-	Sydney, Australia.
	-	Melbourne, do

HAMILTON TRADE GOSSIP.

SUGAR is moving very slowly for this time of year. "If we had three or four good rains," remarked one wholesaler, "there is still a likelihood of an abundant harvest of raspberries, the number of berries on the vines being tremendous, and then we should sell sugar. Despite the slowness of the demand for sugar everyone is hanging on to what he has, with the expectation that the demand will come. The price is keeping firm. We are beginning to feel a little improvement in the sorting up business, although very few car-load lots are moving." The ruling quotations for granulated are: Acadia, 4½c.; Montreal, 4¼c.; German, 4c.

Canned goods are getting much firmer. Most of the packers who wanted to clean out their factories before the new pack came in appear to have accomplished their purpose, and for goods that are wanted by the wholesale trade higher prices are demanded. Peas, corn and tomatoes rule at 80 to 85c. "The feeling," said one jobber, in speaking of tomatoes, "is that everyone is in the dark just now." Said another: We can't tell how the plants are going to turn out."

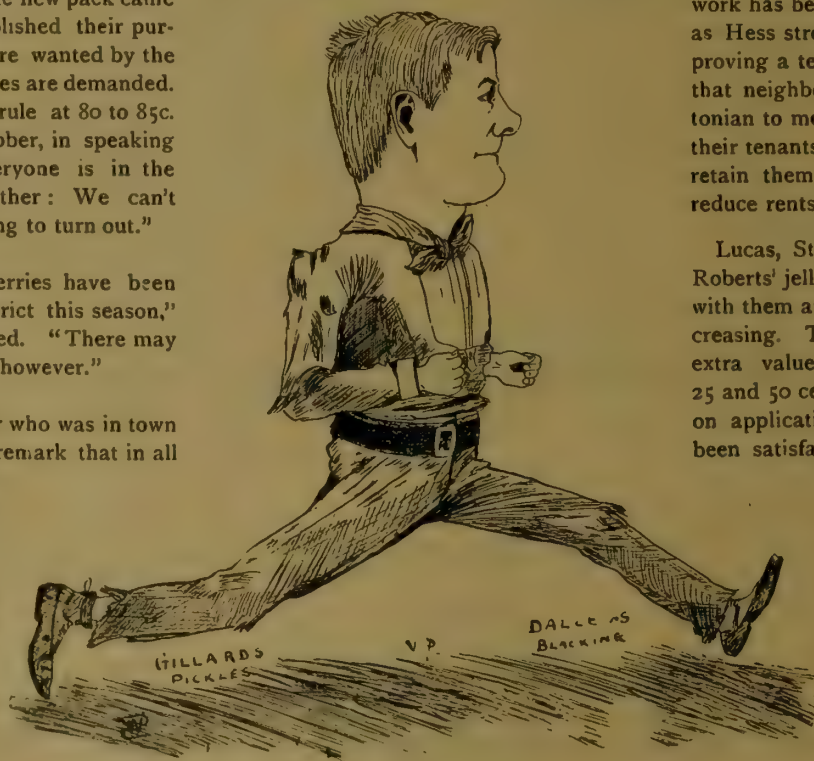
"Practically no strawberries have been packed in the Niagara district this season," said a gentleman interested. "There may be some east of Toronto, however."

A St. Catharine's retailer who was in town this week was heard to remark that in all his experience, which was some twenty years, he had never seen the sugar consumption so small relatively. He assigned the cause, of course, to the shortage in the fruit crop.

No fresh samples of Japan tea have, I understand, been received in this market since my last letter. Generally speaking, the first lot of what might be called marketable goods, in comparison with last year, will not be to hand before the end of the month. "For instance," remarked a jobber, "there are some of the houses here that gave open orders for tea that have not been pleased with the cup and style of them; and the best values have been those which were secured at a stated figure, or to match certain grades of last season's teas, but these are few and far between." There have been some samples of new Indian and Ceylon teas on this market, but I understand that there has not been any anxiety to get hold of them. "I suppose," remarked one jobber, "for the simple reason that July and August are not, as a rule, big tea selling

months. There is no doubt that after a little time the lower grades of Ceylon teas will be cheaper than they are to-day, and will lead to increased consumption, as they show extraordinary cup value compared with China goods. I think, as far as we ourselves are concerned, that we shall sell half-a-dozen times as much Ceylon tea as we did a short time ago, and a less quantity of China teas, both blacks and greens."

From what I can gather from conversation with the trade, there has been a large increase of late in the consumption of really good coffee. "There are really very few stores, general or otherwise," remarked one wholesaler, "that do not buy their coffee whole and have it ground on the premises fresh every day. On the other hand, a few years ago they nearly all had coffee compounds, put up in one pound



DALLEY'S BLACKING MAKING A HOME RUN IN THE DALLEY-GILLARD BASEBALL MATCH.

packages or in bulk, to retail at 20 to 25c. It would be a good thing for the grocer to impress upon his customers the fact that coffee is not a cheap drink, and that if they want it good they must pay for it."

"'Albert' sardines are scarce and higher," said one wholesale man. "We are now getting 13c. for ¼'s; ½'s, I don't think, they are to be had. These are the sardines; they sell without talking."

Demand continues brisk for prunes at 4c. in cases. Good fruit is, as elsewhere, scarce on this market.

The salmon situation continues strong, and those who are fortunate enough to have

good stocks "are doing handsomely," as a friend of mine put it. Prices range from \$1.30 to \$1.35 for good red fish, and \$1.20 to \$1.25 for other kinds. About \$1.30 seems to be the figure most retailers are willing to pay.

The F. F. Dalley Co.'s baseball team is taking the shine out of all its antagonists these days. June 29 it defeated, by a score of 29 to 27, E. T. Wright & Co.'s nine. On Saturday last the team retrieved the laurels it lost some weeks ago to W. H. Gillard & Co.'s team, winning by a score of 26 to 7. The polish is again back on Dalley's "English Army" blacking, so I am told.

The T. H. & B. is pushing with vigor the construction work. The walls of the station in Hunter street have reached the second storey. The track for the tunnel work has been laid in Hunter street as far as Hess street. "The excavation work is proving a terrible loss to property owners in that neighborhood," remarked one Hamiltonian to me. "Many of them are losing their tenants, and in other cases, in order to retain them, they have been compelled to reduce rents 50 per cent."

Lucas, Steele & Bristol, the agents for Roberts' jellies, say every buyer is satisfied with them and that the sales are steadily increasing. This firm claim to have some extra values in black teas to retail at 25 and 50 cents. Samples will be forwarded on application. "Yes, our tea trade has been satisfactory," said the firm. "Japans we have arriving are quite up to last year's, as we had favorable contracts."

W. L. E.

COLD WATER STARCH.

A. P. Murray, manager of the Brantford Starch Co., was in Toronto this week. The company have been fortunate in securing the services of a gentleman who, though a Canadian by birth, has had several years' experience in one of the largest starch factories in Great Britain, and who has also spent some time in some of the American factories. Under his supervision the company should turn out as good stock as can be made in the world. They are now introducing a new line of cold water starch that will be appreciated by all housewives. It is called the Canadian Electric Starch, and requires no boiling water, being thus especially handy for warm weather. The package in which this starch is put up is handsome, there being a dark blue ground with letters in gold and white.

French millers expect to export flour to England in the near future, and are said to be now grinding for that purpose.

JOHN C. FITCH DEAD.

The sudden death was announced last Saturday of John C. Fitch, until a few years ago one of Toronto's leading wholesale merchants. Death was due to violent exertion. After running to catch a Queen street electric car he was seen to suddenly fall from his seat to the floor of the car. He was conveyed to a room in Scholes' Hotel, where restoratives were applied pending the arrival of Drs. Lynd and Rowe, who had meantime been summoned. Although the latter was early on the scene nothing could be done, as the vital spark had flown ere he arrived. Death was caused by heart disease, a severe attack having been brought on by the exertion of running. His sudden demise was not altogether unexpected, as a card found in his pocketbook gave his name and address, and asking that should sickness or accident overtake him at any time word be conveyed to the address given.

The deceased was born in the province of Quebec 75 years ago. He came to Toronto when quite a lad, and in 1851 commenced business with W. P. (now Sir William) Howland, wholesale grocer and commission merchant. He took a warm interest in the Toronto and Nipissing railway and other projects for the development of the city's trade.

For several years after the retirement of Mr. Howland he was associated with Col. John I. Davidson in the grocery business, under the style of Fitch & Davidson. His only son, Lieut. Wm. Fitch, of the Royal Grenadiers, was associated with him in the business, but upon the heroic death of the son at Batoche ten years ago last May, the father retired from business. The deceased leaves a widow and several daughters.

QUALITY OF NEW INDIAN TEAS.

An English trade journal has this to say regarding new season's Indian teas: "With few exceptions the character of the new season's is not up to the standard of previous years, many of them being of exceptionally poor quality. This may be due to climatic causes, but as the later reports speak of a continued improvement in most districts in this respect, future imports will no doubt consist of an increased proportion of more desirable teas. Some of the Darjeelings are quite up to the average, for which there was good bidding at full rates, but most of the Assam and Cachars are both deficient in cup and flavor."

E. FIELDING 27 Front St. E.,
Agent for **TORONTO**
SMYRNA FIGS and
SULTANA RAISINS

Importation Orders Solicited. . . .

COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal

EPPE'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - **MONTREAL**

EDWARD STILL
Assignee, Accountant, Auditor, etc.

1 Toronto Street, **TORONTO.**

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

**There's No Saving**

In trying to get along these days without a refrigerator. It only results in loss of goods and loss of trade. No grocer can stand either. We make

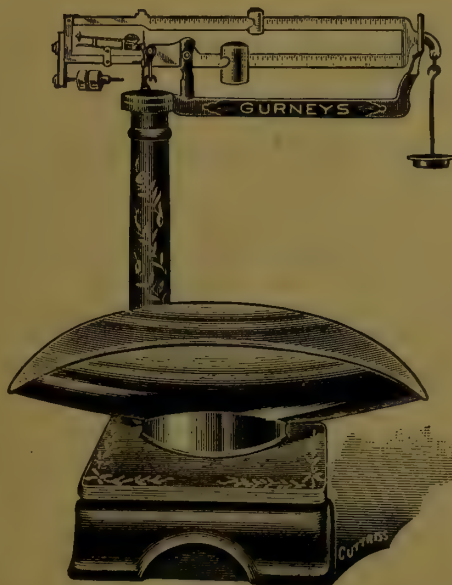
REFRIGERATORS . .

In all sizes and styles, and at all prices, and can guarantee satisfaction every time.

EUREKA REFRIGERATOR CO., TORONTO

WILBERT HOOEY, Manager, 54 and 56 Noble St.

Write for Price List.

DOMINION COUNTER SCALE**With Patent Automatic Scoop Balance**

Simple in construction. Nothing complicated or liable to get out of order.

Capacity, 210 lbs. by Oz.

Size of Platform, 14 in. long,
11 in. wide.

Nickel-plated Beam, Poises and Scoop Balance. Double Beam, marked on both sides. The Automatic Scoop Balance is now offered for the first time, and every grocer who uses it will find it a great saving in time, and it will also obviate liability to error. When scoop is placed on the platform, the ball on back end of beam automatically rolls to the right, thus balancing scale with scoop on, and when scoop is taken off scale, the ball rolls to the left, balancing scale without scoop. Scale with this latest device is assuredly the most complete and desirable scale for general use in the market.

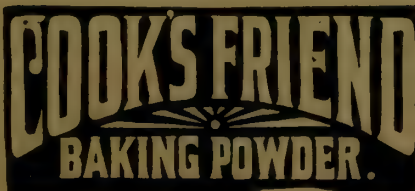
Manufactured exclusively by

THE GURNEY SCALE CO.

Hamilton, Ont., Can.

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

POINTS FOR CLERKS.

It is thought that because I have been a young man, and have worked hard and achieved success, says George W. Childs in writing some advice for young men, I am qualified to advise others who are starting in life. It is not for me to decide whether or not this idea is correct. But I am sure that few benefits can be conferred upon humanity more important than to help the young to lead good and useful lives; and if anything I can say will promote that end I am willing and happy to say it.

There is nothing miraculous in the success that I have met with. If a man has good principles and does his best to act upon them, he cannot fail of success, though it may not be success of precisely the same kind as mine. There are innumerable ways of being useful in this world, and each man has his peculiar gifts and qualifications. Each man will walk in the path best adapted to him; but there is no reason why every path should not lead toward one and the same point—toward benefiting of men in general. Good principles are just as good for the artist as for the artisan—for the poet as for the ploughman—for the man of business as for the clergyman. It makes no difference what you do, as long as it is just and you are honest and diligent in the doing of it.

Who sweeps a room, as for Thy laws,
Makes that and the action fine.

It is well, in my opinion, to accustom one's self early to work, and not be afraid of any kind of work that is honest and useful. I began to support myself when I was 12 years old, and I have never been dependent on others since. I had some schooling, but not much; I never went to college, not because I did not think a college career might be a good thing for those who could make a good use of it, but because I did not feel that it was so important for me as to be earning my own living. When I left home to come to Philadelphia, one of my relatives said that I would soon have enough of that and would be coming back again. But I made up my mind that I would never go back—I would succeed. I had health, the power of applying myself, and, I suppose, a fair amount of brains. I came to Philadelphia with \$3 in my pocket. I found board and lodging for \$2.50 and then got a place as office boy for \$3. That gave me a surplus of 50 cents a week.

I did not merely do the work that I was absolutely required to do, but did all I could, and put my heart into it. I wanted my employer to feel that I was more useful to him than he expected me to be. I was not afraid to clean and sweep and perform what might be considered by some young gentlemen nowadays as menial work, and, therefore, beneath them. I did not think it beneath me then, and should not now. If it were necessary, I would sweep out my

office to-day; and I often carry bundles. But the other day a youth came to me to ask if I could find some employment for him. His father had died and his mother could not support him, and he wished to support himself. I looked at him and, saw that he had on very nice clothes and kid gloves. I asked him if he would like to wheel a wheelbarrow. He seemed surprised, and answered that he didn't think he would like that. Then I asked him if he would object to carrying bundles. Well, he wasn't anxious to carry bundles, either. He was like many young men who talk about wanting to work but when it comes to the point they want to do only kid-glove sort of work. I must say that I don't have much sympathy with that sort of feeling. Men are all brothers, and what is worthy of one is not unworthy of another. The Bible says it is what cometh out of the mouth that defileth a man. It is not work, but character, that can be discreditable.

While I was working around as errand and office boy I improved such opportunity as I had to read books, and to attend book sales, so as to learn the market value of books and anything else that might be useful to me hereafter. It was my aim always to be in a position where I could use my best talents to the best advantage. I fixed my ambition high, so that even if I did not realize the highest, I might at least always be tending upward. A man should not always use all his faculties, but be constantly developing them so that he can do more. If you jump at a thing with your whole heart and mind, though you may not be exceptionally able, it is wonderful how much you may accomplish, but if you are half hearted you will fail.

COUNTRY STOREKEEPING.

There is an undoubted pleasure in conducting a successful country store business, remarks Commercial Bulletin. The country merchant who understands his business is a man respected in the community, and he has many opportunities to enjoy life. No country merchant need feel that he is one wit behind his city brother, who is tormented by competition that the country merchant knows not of. The fact is, the business man of the thriving country town is to be envied from a business standpoint. He is after all a king compared with the business man of the city, who must wear himself out thinking of ways and means by which his trade may be enlarged in the face of the strongest competition that meets him on all sides and from every important city of the country.

Life is pleasant in a pleasant town in the country. There is a pleasure in knowing all the people of your community, for then one can choose for his friends the best of every community, while in the city one may brush elbows with the best and not be aware of it,

while he is compelled often to make friends with those distasteful to him, because of his inaccessibility to those who would be more congenial. The country merchant is a leader among his fellows. He advances with his community; he is able to meet the competition about him because he knows what it is. Not so with the city merchant; he never knows at night what new torment will confront him on the morrow. Perhaps there will be a new store next door that will seek to share his custom with him.

The country merchant can well afford to be pleasant and enjoy life. There is no particular reason why he should wish to reach the city. It has advantages, but they are largely offset by the advantages of the country. Neither has a monopoly of the good things.

GERMAN SUGAR IN GOTHAM.

Willett & Gray, New York: "German granulated on the spot sold by sample at 4.18c. per pound net cash, and the same sugar can be imported at about 4.08c. landed in New York, against 4.35c. present net price for American. All the demand for refined sugar continues on the hand-to-month basis, but as the country has pretty well exhausted its carrying supplies, there is a notable increase in the number of orders coming in, which are now about sufficient to take off the present moderate meltings of refiners and reduce accumulated surplus also. For the soft grades there is an unusually good demand and many grades are oversold. The demand should continue to increase rather than diminish, and we see no reason why present prices may not be maintained until the general advance in sugar starts into effect."

TEA FROM YOKOHAMA.

The shipments of tea from Yokohama and Hiogo for season to June 3rd were: 1,835,441 pounds to New York overland, and 35,130 pounds via Suez; 198,806 pounds to San Francisco; 2,210,000 pounds to Chicago and the west; 508,897 pounds to Canada, and 12,203 pounds to England; total, 4,800,496 pounds, against 7,993,485 pounds same time last year, and 4,919,686 pounds year before.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

Refrigerators



As we are going to vacate our present warehouse, to save the expense of moving our large stock, we will, for the next few weeks, sell Butcher, Grocer, and Family Arctic Refrigerators, Doors, Sash, and Blinds at greatly reduced prices. Now is your chance to get a good article cheap.

JOHN HILLOCK & CO.

130 Queen St. East, Toronto

Telephone 478

Send for Catalogue.

English Army Blacking



THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

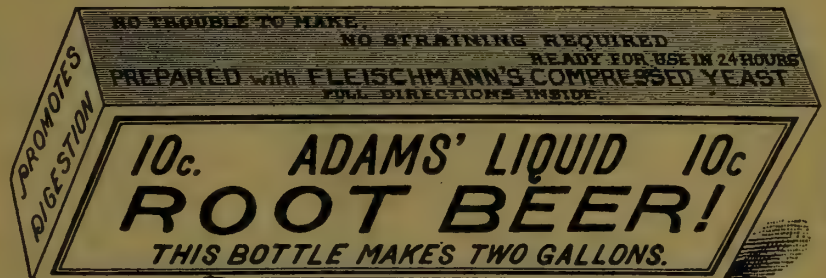
THE F. F. DALLEY CO., LTD., CITY:

DEAR SIRS,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.

TWO SIZES



10 AND 25 CENTS

Sales are constantly increasing.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO



ASK FOR

MOTT'S

REFRIGERATORS



PRIZE SCALES FOR GROCERS

Special prices this month.

C. WILSON & SON

76 Esplanade St. E., Toronto.

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

CLUB-HOUSE (REGISTERED)

BLEND OF CHOICEST

Indian and Ceylon Tea

Put up in 3, 5, 50, and 100 lb. tins, also 1/2 chests and chests.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

J. L. TITMUS, flour, feed and confectionery, Mildmay, Ont., has assigned to E. O. Schwartz.

Louis Tetrault, hay, Vercheres, Que., has assigned.

A. E. Gracey, grocer, Deseronto, Ont., has assigned.

The Tiger Tea Co., Montreal, have compromised at 45c. on the dollar.

McCargar & Dixon, millers, Peterboro', Ont., have assigned to J. W. Brisbin.

Thos. Moffatt, confectionery, Durham, Ont., has assigned to Alex. McLachlan.

The creditors of Telesphore Rogers, grocer, Quebec, have been called together.

A consent of abandonment has been filed in the case of Sylvain Ferte, grocer, Montreal.

Perre Trepanier, general store, Louiseville, Que., is offering to compromise at 20c. on the dollar.

J. A. M. Davignon, general store, Farnham, Que., is offering to compromise at 60c. on the dollar.

The creditors of W. J. McRae, general store, Hopetown, Que., will meet on July 20 to appoint a curator.

Pedneault & Tremblay, general store, Chicoutimi, Que., have assigned. Creditors will meet on July 20.

R. Jamieson, grocer, Toronto, has assigned to E. R. C. Clarkson. The assets and liabilities are each about \$1,800, it is said.

The creditors of A. E. Rondot, general merchant, of Amherstburg, Ont., held a meeting in the Queen's hotel on Saturday afternoon. The liabilities are \$20,000, and the assets are nominally the same. An offer of 50c. on the dollar was under consideration.

PARTNERSHIPS FORMED AND DISSOLVED.

Vallie & Drake, grocers, Quebec, have dissolved.

John and James Wark have been registered proprietors of Wark Bros., grocers, Montreal.

Oscar Dugas and Arthur Lebrun have been registered proprietors of Dugas & Lebrun, confectioners, Montreal.

SALES MADE AND PENDING.

The grocery stock of N. C. Lelieure, Quebec, has been sold.

J. L. Gladu, grocer, Montreal, has sold out to Madard Bros.

The stock of S. Z. Leboeuf, grocer, Montreal, has been sold at 63c.

J. B. Staebler's (Tavistock, Ont.) general store stock is to be sold by auction.

The stock, etc., of Rutherford & Wood, general store, Bolton, Ont., is advertised for sale by auction on July 17.

G. L. Stevens, general store, Enniskillen, Ont., has sold out to T. G. Virtue and removed to Cæserea.

CHANGES.

N. Tessier, grocer, is commencing business at Quebec.

N. Bloom & Co., general store, Cookshire, Que., have removed to Valleyfield.

Julie C. Anger, wife of Auguste H. Duchesneau, has been registered proprietress of A. H. Duchesneau & Co., confectioners, Montreal.

FIRES.

Alice Nixon, general store, Elmvalle, Ont., has been burned out.

Ellen Stone, general store, Elmvalle, Ont., has been burned out.

Frank Desroche, grocer, Cornwall, Ont., has been burned out.

A. T. Cooper, general store, Elmvalle, Ont., has been burned out.

The Anglo-B.C. Packing Co., Steveston, B.C., have been burned out. Fully insured.

The premises of David Guerin, grocer, Montreal, have been damaged by fire. Insured.

Ludlaw & Co., salmon canners, New Westminster, B.C., have been burned out. Partially insured.

FIGS IN FLORIDA.

The fruit growers in Brazil are becoming interested in raising figs for crystalization. The demand for this article is increasing rapidly and the supply is very far short of the demand. The soil of Florida has been proven to be all that could be wished for this class of fruit and after being properly prepared will need but little cultivation. After the fruit has been gathered and preserved, it will last almost any length of time, so that there is no hurry in forcing it upon the market and it can be shipped at the producer's convenience.—Pennsylvania Grocer.

FRAUDULENT VANILLA.

The most delicious, healthful and popular flavor in the world, says an American paper, is derived from Mexican vanilla, and can be got from no other source. The sale of other cheap varieties as Mexican is a fraud that ought to be exposed. In the race for "cheap" articles this flavor has suffered by the substitution of those cheap varieties and of chemical mixtures under various names until, in some places, a glass of soda or plate of ice cream with the true flavor can hardly be obtained. Buyers not familiar with the different varieties of beans have been deceived by showy-looking samples and induced to pay a high price for an inferior article under the impression they were getting at a low price real Mexican beans. A manufacturing confectioner re-

cently paid four dollars and fifty cents per pound for fifty pounds vanilla beans, called "Mexican." Any vanilla dealer would have sold him the same at one dollar and fifty cents, but would not have called them Mexican. Vanilla dealers frequently have attention called to this swindle, which is now being successfully worked on manufacturers in various sections. The lesson for buyers who desire the genuine is to buy from well-known reliable dealers only.

CLEARING-SALE WINDOWS.

In the month of July when advertisements teem with announcements of great reductions, clearing and inventory sales, the window dresser is often at a loss for a fit subject on which to exercise his artistic abilities, says Dry Goods Economist.

As artistic abilities and clearing sales have not much in common, it might be the best plan to subordinate the artistic to the trade-bringing qualities and see how much business can be influenced through exceptionally strong window displays.

We do not mean that any scheme that will draw a large crowd should be used; for this sort of display rarely attracts any customers inside the store, but rather good, substantial-looking stock displays, not too crowded, but so arranged as to make a few particular things very prominent. Well-printed signs, with some short, catchy sentence, should draw attention to the principal articles shown, with the prices brought out prominently.

Remember that July is a month for revenue only, as it were, and if a window by its novel arrangement, or any other cause, succeeds in attracting a goodly number of shoppers who will buy, the window dresser will immediately rise several points in the estimation of his employer.

"SILICO"

**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

MANNHEIM INS. CO.

MARINE RISKS EXCLUSIVELY

Incorporated 1879. Established in Canada 1885.

CAPITAL AND ASSETS EXCEED \$2,600,000

JAS. J. RILEY & SONS

Managers for Canada — Montreal
Sub. Agents in chief Cities and Towns.

MISTAKEN IDEAS.

A conversation with a leading Boston window trimmer, remarks a contemporary, disclosed some facts regarding the disposition of employers in furthering displays which will bear comment here.

It is truly surprising to learn, after all that has been said in these columns and elsewhere, that many managers, superintendents, etc., still regard the window dresser as a mechanical functionary whose only mission in life is to execute the orders given him about the general and special features of contemplated displays.

Such a thing as allowing the window dresser to follow out his own ideas is still unheard of in many stores, and we also learn that in many establishments doing a business that reaches seven figures annually the window dresser is unknown and his duties are performed by a salesman who generally knows little or nothing of the art.

When a house pays a window trimmer a large salary it should surely make use of the talents he is supposed to possess, and in the other instance the value of large show windows and their influence on the passer-by are entirely too great to suffer neglect in the hands of one incompetent to properly conceive and execute a meritorious display.

MOLASSES FOR CANADA.

In a review of the markets N. Y. Journal of Commerce says: "Molasses is another article, although somewhat quiet has been doing very well all the late spring and early summer, the best custom coming from Canada. According to latest information, practically every gallon of foreign on the Atlantic coast has been purchased from first hands to send over the border, and a large quantity of domestic has been moving in the same direction, but in an undemonstrative and apparently secretive sort of way. It is understood that the Canadian tariff is almost prohibitive against any molasses testing less than 40 degrees, and not coming in original packages from point of production, and it will, therefore, be at once seen what nice care must have been exercised in selecting stock for shipment, if the Canadian Custom officials are thoroughly qualified to judge of quality. The local output of fine quality low grade sugar syrups drifts promptly into hands of European shippers who pay better rates than the home trade."

JERSEY BRAND AND TRADE.

Mr. S. S. Forrest, of the Forrest Canning Co., writes the Canadian Advertising Agency from Vancouver as follows: "I find that Jersey brand still maintains its reputation, and is fast gaining ground. Trade is brightening up in the west and better times are looked for when the crops are harvested."



The Leading

BicyclistsAll use **ADAMS'****TUTTI FRUTTI**

And they insist on getting it. You are always safe to stock up with Tutti Frutti. Send for beautiful New Hanger Sign.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

BROOMS . . .**R
O
O
M
S****OUR BRANDS :**

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.**JOHNSTON'S FLUID BEEF**

: : IS FIFTY TIMES : :

More Nourishing

THAN

Meat Extracts or Home-made Beef Tea.**\$12****\$12****THE GROCERS' FRUIT IMPROVER**

The price is the lowest.

The machine is the best.

This Fruit Cleaner governs the two essential points in the Grocery Business: It increases your trade.

It gives you a profit

You can please the most fastidious customer in fruit by the aid of this machine.

Up-to-date Grocers use it, and would not be without it. The season for dried fruit is at hand. Buy one now. For sale by

W. P. RYAN

Patentee and Manufacturer

309 King St. West - Toronto, Ont.

John Mouat, Winnipeg, Agent for the North-West.



The Old Flag The Old Brands The Old Packages

"BENSON'S"

Prepared Corn

"EDWARDSBURG"

Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/4 s	0 05	0 09
" Mustard, 1/4 size, cases	0 09	0 11
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipped Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 40	
Herrings à la Sardine	1 85	1 90
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	\$1 65	\$1 75
" " " 2	2 65	2 75
" " " 4	8 00	8 25
" " " 6	18 00	19 00
Minced Callops 2	2 60	2 60
" " " 2	2 60	2 60
Lunch Tongue 1	3 40	3 50
" " " 2	2 75	2 80
English Brawn 1	2 50	2 50
Camb Sausage 1	4 00	
Soups, assorted 1	1 50	
Soups and Bouill. 2	2 25	
" " " 6	1 80	
" " " 2	4 50	



Acme Sliced Beef.

No. 1 tins, key, 2 doz., per doz., \$3.00.

Beardsley's Boneless Herring. 2 doz. \$1 44



Codfish.

Beardsley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	0 65	
Flirtation Gum, 150 1c pieces	1 30	
Monte Cristo, 180 1c pieces	1 20	
Mexican Fruit, 36 5c bars	0 90	
Sappota, 150 1c pieces	0 75	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	1 00	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	0 37 1/2	
1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.	0 30
French, 1/4's—6 and 12 lbs.	0 30	
Caracas, 1/4's—6 and 12 lbs.	0 35	
Premium, 1/4's—6 and 12 lbs.	0 30	
Sante, 1/4's—6 and 12 lbs.	0 26	
Diamond, 1/4's—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—	per lb.	0 30
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
London Pearl, 12 and 18	0 22	
Rock	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	per doz.	1 40

EPPS'

Cocoa—	per lb.	0 35
Case of 112 lbs. each	0 37 1/2	
Smaller quantities	0 37 1/2	

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	0 42
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's	0 29	
"Gold Medal" Sweet, 6 lb. bxs.	0 42	
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 24	
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24	
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24	
Cocoa—	per doz.	2 65
Concentrated, 1/4's, 1 doz. in box	5 00	
" 1/2's	9 65	
Homeopathic, 1/4's, 14 lb. boxes	0 33	
" 1/2's, 12 lb. boxes	0 33	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)	per lb.	0 30
Mott's Broma	0 28	
Mott's Prepared Cocoa	0 32	
Mott's Homeopathic Cocoa (1/4's)	0 45	
Mott's Breakfast Cocoa (in tins)	0 30	
Mott's No. 1 Chocolate	0 28	
Mott's Breakfast Chocolate	0 40	
Mott's Caracas Chocolate	0 22	
Mott's Diamond Chocolate	0 18	
Mott's French-Can Chocolate	0 27	
Mott's Navy or Cooking Chocolate	0 35	
Mott's Cocoa Nibs	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes,	0 22 1/2	
1/4 lb. cake, per lb.	0 30	
Royal Navy Chocolate, 12 lb. boxes,	0 35	
1/2 lb. cake, per lb.	0 35	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	

WALTER BAKER & CO.'S

Chocolate—	per lb.	0 45
Premium No. 1, boxes, 12 lbs. each	0 60	
Baker's Vanilla in boxes, 12 lbs. each	0 40	
Caracas Sweet, in boxes, 6 lbs. each	0 28	
Best Sweet, in boxes, 6 lbs. each	0 28	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 28	
German Sweet Chocolate—	per lb.	0 28
Grocers' Style, in boxes, 12 lbs. each	0 28	
Grocers' Style, in boxes, 6 lbs. each	0 28	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28	
Soluble Chocolate—	per lb.	0 55
In canisters, 1 lb., 4 lb. and 10 lb.	0 55	
Breakfast Cocoa—	per lb.	0 52
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0 52	

COFFEE.

Green.

Mocha	0 28	per lb.
Old Government Java	0 30	0 30
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 28
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.	0 33	

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34	
Our Own	0 32	
Jersey	0 30	
Laguaya	0 28	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 35	
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 70	0 75
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 22	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellbore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross	00
2 " Ancho	"	9 00
1 " Flat Crown	"	9 00
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " "	"	7 50
Parisian Essence	gross	21 00

Southwell's Jams

AND

Southwell's Marmalades

ARE BEYOND REPROACH.



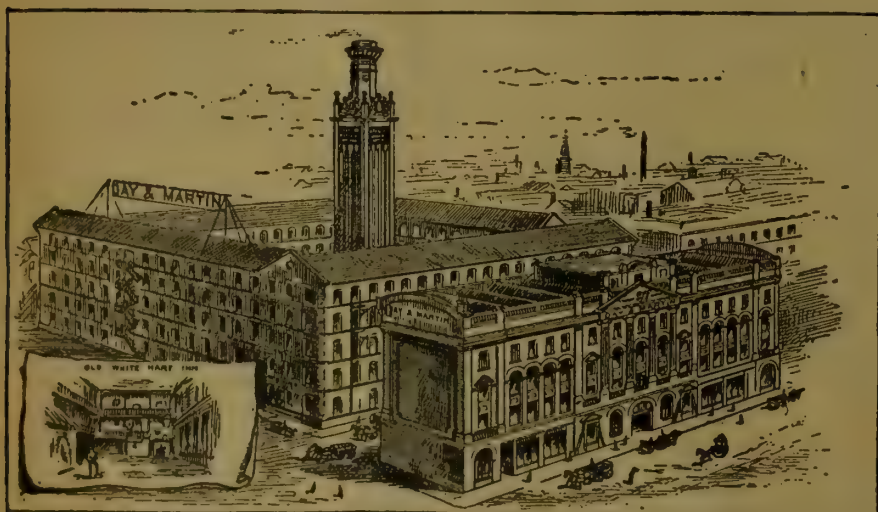
DO YOU SELL THEM?

If not, we will gladly quote prices.

Frank Magor & Co. -

16 St. John Street, **Montreal.**

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

DAY & MARTIN LTD. London and
Liverpool

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Just out. Try a box. Remember we get out more new lines than any other house in Canada. We have something new every week, and it pays to have new goods.

7 FRONT STREET EAST.

1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRASON'S SOAPS.	
	per box.
Wonderful, 100 bars.....	\$4 00
Supreme, 100 bars.....	3 70
Our Own Electric, 100 bars.....	2 00
Sundowner, 100 bars.....	2 00



Embro Oatmeal

Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oatbills in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —
GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Pickling Spice

Put up in ten-cent packages

With the approach of the pickling season and the consequent enquiries for spices, you should be in a position to fill first orders with what will please your customers and hold their trade in that line through the season. We guarantee our

Dominion Mills Pickle Spice

to be the best combination of whole spices that can be got, giving that much desired flavor and bouquet, peculiar to certain well known brands of English pickles.

Todhunter, Mitchell & Co. - Toronto

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE, Brooklyn, N.Y.

HYDE PARK, ATHLETE, PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, JULY 19, 1895.

No. 29

COLMAN'S MUSTARD



BEST ON EARTH

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.



HAT experience is more convincing than eloquence will not be denied, especially by those having tried both.

The grocer may praise an article in eloquent terms, but the experience of the customer is what counts.

Our matches are as near perfection as these modern times will allow, and nothing is spared to improve them.

Most of your customers know by experience of their high quality, and will take them in preference to any other.

Be guided by their experience. Keep **E. B. Eddy's Matches** in stock, and you will have the best Matches.

The **E. B. Eddy Co.** Ltd.

HULL, CANADA

Montreal Branch, 318 St. James St.

Toronto Branch, 29 Front St. West.

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	-	St. John's, Newfld.
not yet appointed.	-	Sydney, Australia.
	-	Melbourne, do

Standard Goods THE Best to Handle

..STOWER'S..

LIME ❖ JUICE ❖ CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.

Lazenby's

Pickles

Soup Squares

Flavored Vinegars

Potted Meats and Fish

Sauces

Chutnies,

etc., etc.

Are all of the finest quality and more economical to use than others.

FOR SALE BY THE LEADING WHOLESALE GROCERS IN THE PRINCIPAL CITIES OF THE DOMINION.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.

A. P. TIPPET & CO. Agents Toronto, Montreal, St. John.



THE BEST THE WORLD PRODUCES

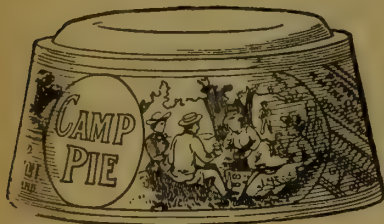
IN THE WAY OF

Potted Meats

Fresh Herrings

Kippered Herrings

Findon Haddocks, etc.



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.



4 GOOD SELLERS



Rose & Laflamme

Agents

MONTREAL.

NEW CROP, 1895

We have just received ex Bark
"Buda" and others 1,000 puncheons fine

Barbadoes Molasses

Quality guaranteed. New crop.

Also a fine lot of

Porto Rico Molasses

Now on wharf.

WRITE FOR SAMPLES AND QUOTATIONS.

LAPORTE, MARTIN & CIE., Wholesale Grocers - - MONTREAL



Kipper Herring

The recognized leading Brand in all
the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

Fine Chocolates AND BON-BONS

G. J. HAMILTON & SONS

Halifax and Picton, N. S.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

New T T T T

1895 Crop.

Choice May Picked.

"GOLD STAR CHOP" Japan Tea.
Splendid value.

CEYLO-CHINA Tea (in tin-lined cases).
The best bulk Tea in Canada.

"GRAND MOGUL" Tea. More popular
than ever with the best grocery trade and
those who drink good Tea. $\frac{1}{2}$ and 1 lb.
packages, Black and Mixed.

ROYAL ENGLISH BREAKFAST
The best 28 cent Black Tea in Canada.
Write for Samples.

T. B. ESCOTT & CO. Wholesale Grocers

LONDON, ONT.

Agents:—Wm. Tufts & Son, Vancouver, B.C.; Hood Bros. & Co., Winnipeg, Man.

ROOT BASKETS

**ONE
AND
TWO
BUSHEL**

... In Splint and
Unpeeled

Willow

All first-class stock.

Prices right.

H. A. NELSON & SONS,

**TORONTO and
MONTREAL**

You can't help yourself

in the estimation of your customers, any better
than by selling thoroughly reliable goods.



REINDEER BRAND CONDENSED MILK

has been widely known and extensively used
for a great many years and can always be re-
lied upon to please even the most fastidious.

BUY IN SMALL LOTS AND OFTEN.

In Point

Of sterling value, strictest uniformity and rich, full
flavored liquoring qualities . . .

OUR STANDARD TEAS

LEAD ALL OTHERS

The 400 Select Congou
Dalu Kola Congou

Imperial Congou
Russian Congou

They always delight lovers of a really good cup of tea. Write for
samples and quotations. There is money in them for you.

W. H. Gillard & Co. Wholesalers Only, Hamilton

JOHN MOUAT, Northwest Representative. WINNIPEG.

WE

ARE

AFTER

WM. PATERSON & SON - BRANTFORD

YOUR

CANDY

TRADE

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JULY 19, 1895

(\$2.00 per Year) No. 29

DROPS FROM THE EDITOR'S PEN.

Trade, like war, requires strategem in order to success.

* * *

Electricity cannot be seen, but it will never vanish all the same.

* * *

A green clerk may pass muster in a green grocery, but in a dry grocery, never.

* * *

Business is not as fickle as are some people who attempt to woo her.

* * *

An abomination to sensible people is the senseless overdressing of a store clerk.

* * *

The law is making it "hot" in England for grocers who sell adulterated ginger.

* * *

A window glass trust has been formed in the United States. It must be a brittle affair.

* * *

A merchant may as well try to lift himself by his boot straps as to do all the trade of a town.

* * *

Square-dealing is the corner stone every-one building a business superstructure should lay.

* * *

The clouds could not contain themselves any longer, and so went on a "burst" on the Twelfth.

* * *

It is all very well for a man to have a "guid conceit" of himself, but he should not exhibit it too often.

* * *

One would never imagine that life was sweet to storekeepers who keep open from early morn till late eve.

* * *

Business is like fishing: In order to success in it one needs good bait and much patience and perseverance.

* * *

A Brooklyn, N. Y., judge holds that a husband is liable for the debts of his wife con-

tracted before as well as after marriage. This raises hope in the breasts of some business men.

* * *

People appear to have "soured" on sugar, but hope, sweet hope, is perched on the shoulders of the refiners.

* * *

Watching what your competitor in business is doing is little or no benefit to you. Keep your eye on your compass.

* * *

People who oppose the duty on monuments will probably concede that it is the duty of "those left behind" to erect monuments.

* * *

Grocers who discriminate not in giving credit are green grocers as well as those who have earned the appellation by selling vegetables.

* * *

The young clerk whose wealth is composed of ideas will make a better mark in the world than he who is rich in gold and barren in ideas.

* * *

People who cannot work because the weather is too hot are usually the ones who cannot work hard enough in winter to keep themselves warm.

* * *

Raised the spirits of the farmers and business men of the country did the rain which dampened the spirits of the Orangemen on the Twelfth.

* * *

Responsibility for money wasted in advertising rests largely upon the shoulders of the advertiser: If the advertisement is unattractive how can it be expected to attract customers?

* * *

A new enemy to department stores has arisen in the United States. The manufacturers of smoking tobacco, for some reason or other, have a grudge against the department stores and are exhibiting it by giving

as premiums, boots and shoes, clothing, fire-arms, furniture, and other articles carried by these big concerns. "Little fleas have smaller fleas upon their backs to bite 'em."

* * *

A big department store in Chicago named "The Leader" has failed. Some merchants are no doubt hoping that it is leading where other department stores will follow.

* * *

Canada has plenty of men in Parliament who are ready, if not able, to discuss religious matters, but very few who are either able or willing to debate business matters.

* * *

If, during the recent embroglio in the Ottawa Cabinet, unbusiness-like men had been cleaned out and business-like men put in their places, what a blessing it would have been for the country!

* * *

Lacking in astuteness are the politicians who rule at Ottawa. Were it otherwise, even ordinary forethought would induce them to throw a legislative crumb once in a while to the business interests of the country.

* * *

Men who manipulate the markets to squeeze money from other people's pockets are called speculators. Boys who pick coppers from tills are called thieves. Perhaps some day the law will place both in the same category. It will be a good thing for legitimate business when it does.

* * *

If there is as strong a representation of the business element in the next Parliament of Great Britain as there now promises to be of Government supporters, what a fortunate thing it will be for the trade and commerce of the Mother Land!

* * *

"Choice Groceries, Living Profits and Polite Service" are the words that grace the advertisement of a Virginia grocer. "Living Profits" is somewhat unique. It is usually "Below Cost." The bravery of that Virginia grocer entitles him to a monument.

MR. J. B. E. PORIER.

A YOUNG man of rather advanced ideas as to the calling of a clerk is John Baptiste Eustache Porier, the president of the Retail Grocers' Clerks' Association, of Montreal. It was mainly through his efforts that the association was organized; and from the active interest he has taken the members have insisted on his presidency over its affairs since the day it was called into existence.

Speaking on the subject to **THE CANADIAN GROCER**, Mr. Porier said that he believed the time had come when the grocers' clerk should be required to serve a long apprenticeship, and thus learn his business thoroughly. He must do so in the older countries, where not only have young men to bind themselves to spend a term of years behind the counter, but many of them pay a premium for the privilege of serving in and learning the business with the leading retail houses. At the end of this period these men are capable of taking hold of any department in a large retail groceryhouse. They are worth and get good salaries. Instead of looking forward to starting business on their own account, they prefer to make themselves so useful to their employer that they will not only receive good salaries, but possibly a junior partnership, and in time, perhaps, succeed to the entire business.

There is a great deal in what Mr. Porier says. By far the greater number of men who are in business to-day in Canada would be much better off had they remained with their first employer and advanced in this way. There are far too many men in business in Canada to-day. They are working hard—very hard, indeed—to get and hold a business, and are making a much smaller return for the amount of worry, wear and tear on their constitution than if they had been content to remain as clerks with good houses on good salaries.

Mr. Porier's great aim is, therefore, to elevate the position of the clerk. With fewer of them opening new stores on their own account there will be less competition and more business will be done by the concerns already in existence, and they will thus be able to pay good clerks higher salaries and better salaries than the majority of them would average during a lifetime carrying on business on their own account.

Working along these lines he has been

foremost among those who advocate early closing in order that clerks may have their evenings to themselves for social enjoyment and to enable them to improve themselves by attending the instruction classes which it is proposed to inaugurate as soon as the association has secured permanent quarters.

Mr. Porier has a good general education, and a varied practical experience. He comes from St. John's, P.Q., where he was born 35 years ago. He went to school there and in the States. He began his business career with Fabian Monet, St. John's, in his grocery in 1874, and afterwards was in a drug house. Coming to the city he spent three years



MR. J. B. E. PORIER.

at Montreal college and then continued his apprenticeship at the grocery business with J. D. White, Sherbrooke street. At the end of his service there he had some experience as a canvasser for life insurance which gave him a pretty thorough knowledge of human nature. He has been, and is now, head clerk and buyer for J. H. E. Davis, St. Catherine street.

BROWN & POLSON'S CORNFLOUR.

John A. Robertson, Board of Trade building, Montreal, who was recently appointed sole Canadian agent for Brown & Polson, the British cornflour manufacturers, has completed his arrangements for supplying

the trade. Stock is now carried by the following houses:

Caverhill, Hughes & Co Montreal.
G. Childs & Co
Davidson & Hay Toronto.
Eby, Blain Co
Macpherson, Glassco & Co. Hamilton.
Balfour & Co.

Other jobbers will, no doubt, add these goods to their stock from time to time.

FIRE INSURANCE IN WINNIPEG.

N. Y. Journal of Commerce: Companies are advised by the agents at Winnipeg, Man., that local business there is badly demoralized, especially in the line of grain insurance. Notwithstanding the rules of the local association governing the payment of commissions on grain the Sun gave notice that it would in the future follow its own bent, but when the Phenix of Brooklyn instructed its agents to proceed upon the same lines the Sun receded from its position. It is an open secret, however, that the Sun and Scottish Union have been paying commissions in violation of the Board rules, and this has led to a notice being served by the Western Assurance, Phoenix of London, and British America, that they will no longer be bound on grain rules. This action, however, will not affect the terminal business at Fort William, where there appears to be no trouble. The Canadian Fire Insurance Company, which was recently organized at Winnipeg, with a capital of \$300,000, is coming to be no small factor in the business, and notwithstanding the action of the Board prohibiting interchange of business by agents it is writing a large volume of premiums through such channels. The Provincial Government has notified all of the regular agents that hereafter it will renew no Government risks unless accepted without the increase imposed for taxes, and

considerable of this class is going to the new Canadian.

THREE SEASONS' TEA EXPORTS.

The exports of tea from Yokohama and Hiogo for past three seasons to June 20 are as follows:

	1895-6.	Pounds. 1894-5.	1893-4.
San Francisco.....	348,917	211,604	369,856
Balance of U.S. and			
Canada.....	8,960,880	11,276,535	11,189,267
England.....	12,203		
Totals.....	9,322,000	11,488,139	11,559,123

Worth Investigating

1. The Excellent Quality
2. The Reasonable Price
3. The Attractive Appearance
4. The Complete Variety of

The **IRELAND** Co.'s
Breakfast Cereal Foods
(In 2 and 3 lb. packages.)

Manufactured only by

THE **IRELAND NATIONAL FOOD COMPANY** LTD.

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada

Samples Furnished Gladly.

Always in Stock

By our Agents

BAULD, GIBSON & CO.
Halifax, N.S.

C. & E. MACMICHAEL
St. John, N.B.

BEATTIE & ELLIOT
Quebec

ROSE & LAFLAMME
Montreal



R. H. TOY
Kingston

WM. FORBS
Ottawa

A. D. HOSSACK
Vancouver, B.C.

HUDSON BAY CO.
Winnipeg, Man.

THE MACKEREL CATCH.

ADVICES from all the principal mackerel fishing centres on both sides of the Atlantic are to the effect that the catch has never been so light at this time of the year, nor the percentage of salted fish so small. French salt mackerel, which, while not playing an important part in supplying the ever-increasing requirements of the United States, is the first of the foreign product to arrive here, has not yet appeared in the local market, although receipts were expected over a fortnight since. New Irish mackerel is looked for within a day or two, but there is not much on the way, and, judging by recent reports concerning the Irish fishery, comparatively little stock of that description can be expected here for some time to come. Late reports from Norway are of a light catch, and as the quality of the fish was too poor for salting, they were being shipped fresh on ice to England and Germany.

Nova Scotia advices state that the spring catch of mackerel is smaller than in many years past, and on the New England coast the results of the fishing until very recently are said to be extremely disappointing. Now, from Gloucester comes the report that the fleet is taking advantage of an improvement in the weather, and are all off shore, with the exception of one or two boats, which have returned with fares indicating that the fish are being taken in larger numbers.

There seems to be no doubt that mackerel are plentiful on the New England coast, but they appear to be wild, for as soon as a school is approached, the fish seek deep water. This has revived the theory advanced last year, and to some extent previously, that seining has made the fish wily. Thus it is sought to account for the light catches, while there seems to be no question that the fish are no scarcer on this coast than in past years, when large hauls by hook and line were common. The Cape Shore fishing has been particularly poor this year, the catch of the Portland fleet being but 6,000 barrels up to the end of June, as

against 26,000 barrels to the same time in 1894.

The failure of the ordinary sources of supply to the present time to furnish a sufficient quantity of mackerel to cover the needs of the consuming trade of this country is causing the larger handlers to look about for new depots upon which they may draw if those heretofore relied upon do not furnish as much as may be needed. Recently a Boston firm, which is credited with being a pioneer in the opening up of new sources of supply, has made an experimental importation from Japan, and this may be the beginning of a regular movement of salted mackerel from Japan to the United States.

It may not, however, be necessary to depend either upon that country or any other, as the season is now at hand when the best catches of mackerel are usually made on our own coast, and if the reports of plenty of fish are true, it is possible that during the next two months the scarcity now prevailing may be more than made up.—N.Y. Journal of Commerce.

WHAT IS THE COST OF GOODS?

This question is one of recognized importance and yet one to which many merchants give too little attention, as they are in the habit of considering the goods as costing the invoice price, with possibly freight added. The following letter, in which the subject is discussed by a correspondent a contemporary, is deserving of careful consideration:

This subject should interest all hardware merchants. Within the observation of the writer it is the custom to add a certain per cent. to cover freight and drayage. Why stop after covering this element of loss when there are other equally as important factors in determining the actual cost of goods? Clerk hire, insurance, taxes, rent, interest, heating, light and sundry other expenses must be covered before there is any profit to gladden the heart of the merchant at his annual inventory.

The intention, no doubt, is to add a sufficient margin to the marked cost to cover these expenses. Herein we think is the great mistake. If only the freight and dray-

age are added to the wholesale price, any addition made to constitute a profit is partly used up by the expenses of doing business. We think the cost can be determined by observing for several years the relation or ratio between the volume of business and gross expenses of every character incurred in transacting the same. Perchance there might be an unusually good year in which 50 per cent. more sales might be made with small additional expense. That would be good luck, but again there are the "off years" which must be taken into account.

If it was the general custom among merchants, in marking the cost price of their goods, to add enough to the wholesale price to constitute a safe cost price which would include all the elements which go to make up the cost, competition would not be ruinous. No level headed merchant desires to sell below cost, but may frequently wonder why, after a fairly good year's business, the closing of the ledger reveals a loss or diminutive profit.

The firm of which the writer is a member, have used for several years a system of marking cost price on goods which, if the topic is interesting to the trade, we may write up in a future issue.

ONTARIO AND NOVA SCOTIA CROPS.

W. B. Rankin, of Ephraim Erb & Co., Halifax, was in Montreal this week. He has spent about six weeks among the Ontario mills, and was through the province north and west, looking at the crops. He says hay is very poor, but he speaks much more favorably of grain than many of the newspaper reports. He believes some districts will be below the average, while in others the recent rains will ensure good crops. Fruits in many places will be light.

He had a letter from Mr. Erb, who predicts excellent crops in the Maritime Provinces.

Mr. Rankin secured several new milling agencies in the west.

The market for municipal bonds appears to be gathering strength. One financier informs me that there have been sales as high as 3½ per cent.

Roberts' Table Jelly

EBENR. ROBERTS' Table Jellies are put up in very attractive style. They are unequalled for Purity and Excellence of Flavor. No Chemicals are used in their manufacture.

All Flavors. Quarts = Pints = Half-Pints

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

FLAG-SHIP BRAND

FRASER RIVER SALMON

Packed in ..

A reliable and first-class brand.
Always uniform, always the same.

1 lb. Talls.

1 lb. Flats.

1 lb. Ovals.

1 lb. Squats.

1/2 lb. Squats.

The fish are caught in the Fraser River, and packed on its banks at Lulu Island.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

Baby's Trade



Is worth catering for. A good, healthy baby will use from 2 to 3 cans of Jersey Brand Condensed Milk each week. How many babies are there whose mothers trade with you? Figure it out for yourself and decide the advantage it would be to you to push this, the best of foods for babies. It will be better for you, better for the baby's mother, and worse for—well, the druggist who sells chemical baby foods, the doctor and the undertaker.

Canada has hundreds of happy, healthy, growing babies that are nourished only by

"JERSEY" BRAND

FORREST CANNING CO.

HALIFAX, N. S.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

BLOOKER'S DUTCH COCOA



Chosen by the most critical Cocoa drinkers as without a rival.

BLOOKER'S ICED COCOA, A MOST DELIGHTFUL SUMMER BEVERAGE.

Wholesale Selling Agents

Turner, Mackeand & Co. - - Winnipeg

The demand
for our . . .

Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

**COFFEES
SPICES
BAKING POWDERS**

G. F. MARTER & SON
PHOENIX MILLS - 1-3 JARVIS ST., - TORONTO.

**Grocers' and "Crown Brand"
Specialties . . . Extracts**

Kennedy, Greig & Co. - - Montreal

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE OUTLOOK.

IT IS a premise undoubtedly well taken that the extent to which Canada shall be influenced by the returning wave of prosperity depends upon the crops of the country. Rapidly as she has developed in a manufacturing sense, Canada is still an agricultural country. And it is only natural to look for the prosperity of the Dominion in the condition of the agricultural industry.

Viewing it therefore from this vantage ground, what do we see?

A couple of months ago, when prices were appreciating and the crop reports were roseate, nearly everybody, barring the pessimist, was in high glee. But if it as a rule takes a great deal to buoy up our feelings, it does not take much to pull them down again. And many of those in Ontario whose expectations a short time ago were up to blood or even fever heat, are now hovering near the freezing point. The frosts came and nipped the buds, the drouth followed and deterred the growth, and now these people are questioning whether the better times are coming, after all.

The trouble with these people is that they are in the first place too easily disquieted, and in the second place they judge the broad Dominion by the narrow environment in which they dwell. We cannot judge our neighbor's garden by our own; nor can we tell what the crops are like in the Dominion by the conditions in our own locality.

If any Ontario man is feeling a little under the weather because he deems that the crop conditions are disappointing, he will find much that will serve as an antidote if he chooses to investigate.

Take the Northwest. Never in the history of the country were the crop prospects as good as they are there to-day. The wheat is unusually well advanced, while to accommodate the crop between forty and fifty new elevators are in course of erection in Mani-

toba. In addition to the crop outlook, there is a healthy development going on of the dairying and stock-raising industries, all of which means so much more "corn in Egypt." In Quebec the crop outlook is much better than it was a year ago, grain being in excellent condition, while the yield of hay is heavy. Down through the Maritime Provinces the crop conditions, again, are found to be favorable. Turning to Ontario, we find reports from a number of places to the effect that damage by frost and drouth has been much exaggerated. Some of the small fruits have doubtless suffered much from the causes assigned, but if the crops of these were small, the prices obtained for what was marketable was large. Then currants, grapes, and the late varieties of apples, are promising fair to good. There is no question regarding the shortage of hay, but wheat is, on the whole, a fair crop, though short in the straw, and stands to yield much more per bushel than did last year's crop.

Turning from the crops one also finds further food for satisfaction in the mining, lumbering, and manufacturing industries, in the trade returns, in the clearing house figures, and in the upward tendency of values.

What we need to be is careful. That is what the conditions suggest; alarm they do not savor of.

WILL SUGAR ADVANCE?

ADVICES to sugar brokers and commission men toward the close of last week intimated that there was more activity in the raw sugar market at New York; and, what was specially interesting to Canadian sugar consumers, that our refiners had been feeling the market there, evidently with the idea of purchasing.

The tone on raw sugars is bullish, and advices indicate that buyers show more desire to negotiate. For this reason some people argue that an advance in the first cost of Canadian refined is not at all improbable when the usual midsummer demand makes itself felt in earnest.

It has already given symptoms in this direction during the past ten days, and it will be interesting to see whether the views of the optimists will be verified.

In the meantime it may be noted that though supplies in second and third hands appear inexhaustible, there are signs that they are becoming reduced, as the refiners have not only experienced a better demand for yellows, but for granulated as well during the past few days.

As an illustration, even allowing for the sugar duty, that Canadian sugar consumers have not much to complain of, it may be remarked that refiners' price for standard granulated in New York is 4½¢. per lb., or

almost ¼¢. per lb. more than our Canadian refiners are asking.

The following, from Willett & Gray's Statistical, is interesting:

"The latest reports from the growing Louisiana crop are that it will fall 10 to 20 per cent. short of the last crop. The Cuba crop prospects are in no respect improving, and even lower estimates are coming in letters from the island than our own estimate of 600,000 tons. In the beet root crop no special news is at hand, but our correspondence indicates a shortage of 700,000 tons, which with bad weather might be increased to 1,000,000 tons.

"Such expectations as the above for small crops of cane and beet next season would have started an upward movement of prices before now were it not that the visible surplus in Europe is a constant pressure until finally disposed of. This may take until September, and no special improvement may come until then. Beets are now 6d. above last month, and next crop deliveries in October are another 6d. dearer than now. It is not likely that this gain will be again lost in a decline. It does not require an expert to see that considerably higher prices must rule for sugar for the twelve months October, 1895, to October, 1896. Speculative Europe may start the movement at any time or may delay it until later, but it must come in the end.

GONE OVER TO THE PATRONS.

LESSONS are not always heeded. Time and again has THE CANADIAN GROCER pointed out the fallacy of merchants undertaking to do business on the conditions stipulated by the Patrons of Industry in order to secure the trade of the members of this organization. Supplementary to what we have said is the evidence adduced by the failure of those who have entered into the compact.

And yet merchants there are who are still willing to subscribe to the conditions for doing trade that the Patrons of Industry have set up. Among the latest to do so is a firm of general merchants doing business at Granby, Que. This firm, according to Bradstreet's, is the possessor of a fair capital and good credit. It is a pity it is not so well enriched with good judgment. The basis on which this firm has agreed to supply goods to Patron customers is:

All heavy goods and unbroken parcels, 5 per cent.
Groceries and shop goods, 10 per cent.
Dry goods, etc., 15 per cent.

Here is an all-round profit of 10 per cent. How the firm is to manage to make both ends meet at such a rate is outside our ken. Some will no doubt contend that they cannot. Others have tried, and failed; and some of them have had a better margin to work upon, too. Wholesalers are just as keen as any class of merchants for business, but, knowing the risks that are entailed by selling merchandise on the basis of profits laid down by the Patrons, frequently deny them further credit the moment they are aware that the alliance has been made.

Were there no ruins of Patron storekeepers on the way to stand out as warnings, it is obvious to every business man that a merchant cannot sell his goods at an advance of 10 per cent. on the invoice price of his goods and pay 100 cents on the dollar. It

is scarcely more possible than to draw blood from a stone.

Of course, there are a variety of ways by which, through the practice of deceit and dishonesty, a merchant may be able to make a living profit—yes, and a handsome one—out of his alliance with the Patrons.

False invoices is one favorite and well-worn method. Light weight or short measure is another. We know of one Patron storekeeper who always stuck on an exorbitant profit where and whenever he thought it would pass muster, and who when asked to produce his invoice would, knowing his customer, pick up an invoice, perhaps of a different line of goods from that which he was selling, but which contained figures approximate to that which he was asking, remarking as he hurriedly passed the document before the customer's eyes, "There, you see, I'm actually giving it to you below what I should." "To most of those people," he subsequently remarked, "an invoice is an enigma, and it is no trick to fool them."

Those catering to Patron trade in this way may deaden any pricks of conscience they may have by pleading that they are only fighting the devil with fire. True as that may be, dishonesty is not made honest by it.

Country merchants should realize one thing: the Patron organization is a dying concern. And the sooner legitimate business men cease supplying such props as the Granby firm has just put in position, the sooner will its final collapse take place, at least as far as its meddling with storekeepers is concerned.

CURRENTS IN GREECE.

Since our last we are in possession of further information regarding the movement in Greece, having for its object the alleviation of the depression among the currant growers which has obtained during the past two seasons, and promises to continue for at least another season unless something intervenes to prevent it.

It is now thought that the crop will not be less than 200,000 tons. This means 30,000 tons more than a year ago, which was more than the growers could then dispose of, and about 40,000 tons more than will be ordinarily required this year. It is thus apparent that the condition of the grower is aggravated rather than otherwise.

According to the latest advices to hand, the proposition is for the Government to go into the currant business. In other words, that it shall take 25 per cent. of the crop of each grower, paying for the same a special price. This stock is subsequently to be turned over to distillers at a special rate, and arrangements made as to the payment of the tax on the alcohol derived from same. By this means it is, of course, hoped to so reduce the surplus stocks that the growers will

get better prices than they have during the past couple of years.

It is to be hoped that if the proposition becomes law we shall not see in currants a repetition of what was the experience of the United States Government with silver, when it went into the market as a buyer of a quantity of the white metal monthly.

COMMERCIAL EDUCATION.

At its last meeting The Montreal Chamber de Commerce discussed again the question of commercial education in Quebec Province, and the best means of securing a similar programme of instruction on the subject amongst the various colleges. The committee of the Chambre dealing with the matter has for chairman M. Bienvenu, assistant general manager of La Banque Jacques Cartier, and he is earnestly and ably promoting the new plan.

The Chambre endorsed the suggestion of the committee that a conference of the heads of all colleges in the province having a commercial course be held in Montreal July 29. It will probably last three days and be quite an important gathering. M. Bienvenu is a college man himself and understands thoroughly the best means of increasing the efficiency of commercial training.

The idea is to have the course cover bookkeeping, and in addition practical training in commercial affairs. The various institutions might be asked to give their students certificates of attendance, and, if the Council of Public Instruction approved, a board of examiners, consisting of representative merchants, financiers, etc., could be chosen to grant diplomas.

The Chambre de Commerce, through its president, H. Laporte, and leading members, is strongly in favor of enlarging the scope of commercial training, and will gladly grant prizes and scholarships to the competing students. The wholesale trade will be expected to co-operate in the programme by giving the preference, in making appointments to their staffs, to the successful candidates of this commercial course.

THE FRENCH TREATY IN THE HOUSE.

Parliament has passed the Act relating to the French Treaty. The Treaty has been in existence, though not in force, for about two years, and the present Act is intended to remove all difficulties in the way of its being finally proclaimed.

When Lord Dufferin and Sir Charles Tupper negotiated the Treaty they informed the French Government, so Hon. Mr. Foster announced at Ottawa the other day, that any concessions in tariff rates made by Canada to France would also have to be extended to the British Empire, and to any foreign

countries with whom Great Britain had "most favored nation" treaties.

The Treaty took some time to get through both branches of the French Parliament, and has since been awaiting action by Canada. This action was called for by the British authorities, who pointed out that the clauses of the Treaty contained no stipulation that the concessions to France would also be granted to the countries which have given Britain most favored nation treaties. The present Act, therefore, provides in distinct terms that these countries, as well as Great Britain and the other colonies, share in the concessions made to France.

The countries possessing these arrangements with Great Britain include Argentina, Austria, Belgium, Bolivia, Chili, Columbia, Costa Rica, Germany, Muscat, Russia, Salvador, Sweden & Norway, Uruguay, etc., and it is a question whether France will care to go on with it when she finds that nothing like exclusive privileges are granted her under the Treaty. But Mr. Foster declares she knew all about this when the agreement was signed. Anyway, ratifications can now be exchanged at once and the Treaty go into force in time for the autumn trade. The Premier, it is said, is no admirer of the Treaty.

THE FEAR OF RAW MILK.

THE GROCER'S campaign of enlightenment on the milk question is having great effect. Several daily papers have taken it up. One dairy in Montreal is giving raw milk the go-by and advertising sterilized milk. The medical profession are becoming more outspoken on the subject, and Prof. Adami, of McGill University, one of the ablest medical authorities in Canada, said in a recent lecture: "That he himself had little or no doubt that the infantile diarrhoea, for which Montreal was notorious, was due to the use of old milk crowded with bacteria." This applies equally to all large towns where cows cannot be kept from disease. But the scientific investigations go farther than the doctors, for they have shown that animals in villages and rural parts are just as liable to be diseased as those in cities. Cow's milk fresh contains disease germs in an immense proportion of cases; the germs communicate tuberculosis, or consumption; consumption means death to child or adult. That is the whole matter in a nutshell.

The sterilized milk is perfectly free from disease germs, and so is condensed milk. The condensed milk, however, has the advantage of being more convenient to handle, and in this form the trade find it easier to push. When medical authorities once declare themselves boldly and unanimously on this subject the demand for condensed milk must become very large, and grocers, who find it a profitable article, can do much to push its sale.

TRADE WITH FRANCE.

CANADA has a good Treaty with France. THE CANADIAN GROCER said so when the details were first published. Many people did not think so. At least that is what they said. They tried to belittle Sir Charles Tupper's arrangements. It looked at one time as if the Cabinet would not agree to it. Some of the members—and especially one who is very prominent to-day—were jealous. But it had to go through, for Sir Charles said so and it went. Sir Charles is an able statesman; most members of the Dominion Cabinet are politicians—ward politicians.

The Montreal Chambre de Commerce appointed a special committee to carefully consider the Treaty. Their report—an excellent one—we published some time ago. It showed clearly that Sir Charles had secured decided advantages for us in the French markets.

The United States Government has been making special inquiries as to trade openings in France. Their consuls in every part of France have recently reported. Secretary Morton says he is much gratified with the unanimity with which our consuls in France agree that there is an unexplored field in that country for large quantities of American products. Mr. Wiley, one of these consuls, explains how best to introduce the goods. He says the proper way—in fact, the only way—for American producers to market their products in France, is to send over a salesman or representative, or to select in France itself a salesman to sell their goods. It is almost useless to write to retail dealers. The French are reluctant to accept anything that is new, and products of every description must in a certain measure be forced upon them. Writing on food products, he says: "I doubt if the sales of American grain can be increased here beyond the demand, because the French naturally prefer to consume their own products; but I do believe that there is a market for cheese, canned meats, ham, bacon, lard, canned and dried fruits, and certain seeds. Money must necessarily be spent in advertising and introducing any one of these articles.

"Fruits and vegetables cost as much as in large cities in the States, but they can be preserved more cheaply than in America because labor is cheaper. Fruits preserved in sugar, however, are somewhat high in price, for the reason that sugar itself, from the fact of its paying a high internal revenue duty, is dear. As for preserves or canned fish, meats, etc., there has been for a long time past, there still is, and there will continue to be, a market for certain American products. Canned salmon and lobster are sold here in large quantities and are very much appreciated, yet I believe that a still larger business can be done in that direction."

United States Consul Hall, of Nice, is rather doubtful as to whether the United

States can compete with France in the manufacture of cheese, but in this connection he furnishes some very interesting information regarding the derivation and qualities of the leading varieties of French cheese.

HOLDING BACK JUNE CHEESE.

DURING the past fortnight—that is, since the 1st of the present month—there has been a marked difference of opinion between buyers and sellers in cheese.

In the period mentioned the offerings of new cheese at primary markets has approximated 100,000 boxes, and the sales, as shown by the records of the different boards, have only amounted to about 10,000 boxes.

Of course, some of the cheese may have been sold privately, but; allowing for these private transactions, it is safe to assume that the factorymen are holding back fully nine-tenths of the cheese they have offered on the different boards in Canada and northern New York during the past two weeks. The make in the latter section is here combined with that of Canada, because it is practically all handled by Montreal exporters. The factorymen, therefore, have practically all their last half of June make on hand; in fact, in some sections they have the entire make of the month yet to sell.

The wisdom of holding back this large quantity of cheese is questionable. If the Englishmen were in a position to pay the $\frac{1}{2}$ to 1c. more per pound than has been asked by salesmen on this side, it is natural to suppose that they would have done so before this, for present prices are almost 2c. per pound lower than the figures ruling at the corresponding period last year. In a word, it has been a standard axiom with the trade that June cheese was a purchase at a cost of 8c. This year apparently it is not, and there must be some pretty good reasons to prevent the Britishers from taking hold.

The factorymen are holding back, no doubt, in the belief that the drought is seriously affecting the make, and that the shipments of cheese from this continent fall short of last year by over 200,000 boxes.

Both these arguments may be sound, but it is a question whether there are not others equally potent to place against them. For instance, is it not natural to suppose that with this large shortage in imports of Canadian and American cheese England must have had other supplies? As a matter of fact, she had, having not only a large stock of old Canadian, but a good supply of New Zealand and Australian as well, and it is a question whether this old cheese has been thoroughly absorbed yet. This is the real reason why the low price of the June make this summer has not tempted a freer demand. It would be well, therefore, for the factorymen to carefully consider the wisdom of allowing a large accumulation of cheese to gather in first hands on this side so early in the season.

One thing is certain: Last week they could have sold at 8c., and now a fraction under that figure is the general bid.

MONEY AND STOCKS.

PRACTICALLY the only thing of interest in financial circles is the suspension of payment by the Banque du Peuple, Montreal. The Banking Act allows a bank to suspend payment for 90 days pending an investigation, and the president of the bank has expressed the hope that at the expiration of this time his institution will be able to resume business. Banque du Peuple is one of the leading banks of the province of Quebec. Its paid-up capital is \$1,200,000, and reserve fund \$600,000. It is expected all the depositors will be paid in full, and, of course, holders of the bank's bills will suffer no inconvenience, their redemption at par being guaranteed by the fund held by the Dominion Government. Confidence in the bank has not been strong for some weeks, and, although the Bank of Montreal advanced the institution \$1,200,000 a week or so ago, the amount was unequal to the task of preventing the suspension. "The powers that be—that is, the bulls—," remarked a financial man to me, "are, I think, powerful enough to prevent the failure having any appreciable effect on the market, but what the ultimate result will be is difficult to say. Personally I think it will affect the market."

A very dull period has set in on the Toronto Stock Exchange. "It is customary, of course, during the months of July and August for dullness to obtain," remarked a broker, "but the present quietude is almost unprecedented."

The market has taken a downward turn in Cable and Postal Telegraph, the former declining $2\frac{1}{4}$ c. and the latter $1\frac{3}{4}$ c. "The settling of loans through the failure of Banque du Peuple is one of the causes assigned for this," was the explanation one authority gave me.

A tendency to weakness has developed in insurance stocks during the past week.

Capitalists are evidently getting tired at Toronto's dilly-dallying policy regarding the bonds she proposes to put on the market. Lloyds' Bank in London, Eng., which has hitherto been a sort of financial agent for Toronto in the world's metropolis, has declined to open the tenders for these new bonds.

Industrial stocks, with Chicago Gas leading, have been weaker during the past few days on the New York market. Standard railway shares have been fairly steady. A feature of the railway situation in the United States is the fact that in the past half year 65 prominent railway stocks have increased in market value 10 per cent., or about \$215,000,000 in all.

ARGUROS.

CONCERNING RETAILERS.

KELLY & MARSHALL, hardware merchants, Orangeville, have bought the store lately occupied by Stewart, Hewat & Co., refitting the same.

A. Young, of Seaforth, has had his store nicely painted and decorated.

M. Jordan, grocer, Seaforth, has sold out to H. Robb, of the same town.

J. M. Irwin, of Clinton, is in Great Britain, enjoying a respite from business.

T. S. Ford, of Mitchell, reports business fair. He anticipates a good fall trade.

Walsh Bros., grocers, Stratford, received a large shipment of starch the other day.

B. A. Belyea, of Southampton, has decorated and otherwise improved his store.

J. Shields, general merchant, Mono Road, has sold out to J. Graydon, late of Toronto.

Erb Bros., general merchants, Preston, have opened up a general business at Lion's Head.

J. S. Leighton, general merchant, Orangeville, has sold out, and purposes moving to Toronto.

L. Titmus, of Mildmay, has sold out to Mr. Shefter, of Bellemore, who will continue the business.

A. Wenger, of Ayton, the well-known general merchant and creamery man, is under-

stood to be experiencing a brisk demand for his pound prints, difficulty being experienced in satisfying it.

R. E. Moore has succeeded to the business of Moore & Van Dusen, general merchants, Lion's Head.

Dooley & Scanlan, Guelph, have refitted their store, and find business exceeding their anticipations.

J. W. Sanderson, general merchant, Wroxeter, has sold out to W. C. Hazlewood, of the same place.

Peers & White have purchased the grocery stock of J. H. Walker, Woodstock, and will carry on the business.

Mr. and Mrs. George Thompson, of Brussels, are holidaying in the Old Country. They will be away a couple of months.

A. E. Harper, general merchant, Bolton, has sold out to J. Scott, Toronto. Mr. Scott has bought the building and takes possession in August.

St. George Price, late of the firm of Price & Son, grocers, Goderich, has launched into business on his own account. I am informed that he will shortly take in a partner, and a life partner, by the way.

M. Corrigan, of Lucknow, made extensive preparations for catering to the 12th of July trade, and his efforts were not unre-

warded. "So busy in fact was he," remarked a traveler, "that he had to forego the privilege of walking in the procession."

William Anderson, son of P. Anderson, of the "Marvelous Tea Store," Guelph, has been made an officer in the local volunteer corps. William deserves his honors.

CHAS. WHITLAW DEAD.

Chas. Whitlaw, one of the most prominent citizens of Paris, Ont., departed this life on July 13. For fifty years back Mr. Whitlaw has been one of the most active business men in western Ontario, being interested in many various lines of trade. Up to the time of his death he was the senior partner of the firm of Whitlaw, Baird & Co., of which H. N. Baird, ex president of the Toronto Board of Trade, is also a partner.

PRICE OF FRENCH PLUMS.

A correspondent of The Grocers' Journal, London, under date of June 22, thus writes regarding the price of French plums:

We are informed on the authority of James Violet, Bird & Co.—who are in the best possible position for getting information—that although there may be a fair crop of plums and prunes, yet there will not be a sufficiency of either to keep prices at their present low range; and this view seems to be shared by a great number of firms in Bordeaux—so much so that they are buyers, and not sellers, except at considerably advanced prices.



THE MEGGA COFFEE

AS USED IN TURKEY.

GUARANTEED TO BE
OF THE VERY CHOICEST
GROWTHS OF
ORIENTAL COFFEES
THAT THE WORLD
PRODUCES

THIS COFFEE
IS SOLD ONLY
IN THE BERRY
AND THE BUYER IS
STRONGLY RECOMMENDED
TO GRIND JUST SUFFICIENT
FOR DAILY USE

IMPORTED & PREPARED BY
JAMES TURNER & Co.
HAMILTON, ONTARIO.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 18, 1895.

GROCERIES.

NOTHING particularly striking has developed during the week. Trade, if anything, is probably a little better than it was a week ago. Outside sugar, however, there is not much cause for complaint in regard to volume of business. Canned goods are strong and in fairly good demand in spite of the higher prices obtaining. In foreign dried fruits there is still a good turnover for the season at steady prices. The demand for sugar is no worse than it was. If anything, it is better, although but slightly so. New season's Rio coffees have arrived and they are showing excellent quality. Teas are in fair demand for the season. Payments are on the whole fair.

CANNED GOODS.

The strength which has characterized the market during the last few weeks still obtains. Tomatoes, peas and corn are quoted much as before, but they are firmer at figures quoted. Peas appear to be practically cleaned out of the market. Peaches are scarce and packers who have any are holding for higher prices. Since the advance took place people have not yet begun to buy vegetables freely, although there is still on the whole a fairly good turnover. Demand on spot for canned salmon is very active. While stocks of sockeye are running very low there are plenty of cohoes to be had. Offerings are firm at from \$4.50 to \$4.75 per case on the Coast for good red fish, but there is not much disposition on the part of wholesalers to buy at these figures. Not that they have not faith in the market, but the truth is, they are not disposed to speculate.

We hear of some futures being offered by wholesalers. Rumor gives some rather low figures, in view of the present condition of the market, for futures, but the only authentic quotation we have been able to get on sockeye fish is \$1.45. We quote: Tomatoes, 85 to 90c. for choice; corn, 80 to 85c.; peas, 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.75 to \$3 for 3's, \$1.85 to \$2 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, 90c to \$1, gallons, \$2.15 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.50, in tall tins, and \$1.55 to \$1.60, in flat tins; do., Cohoes, \$1.05 to \$1.10; do. "Horseshoe" brand, \$1.50 to \$1.60; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

New season's green Rio coffee arrived on the market this week. The sample is excellent, and even better than usual. There are plenty of the lower grades of old season's coffee to be had, but for really fine quality there are none to be had outside the new crop. We quote green in bags: Rio (new season), 19½ to 21½c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Business remains much as before, both in regard to business and prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3¾ to 5½c.

SPICES.

Nothing specially new has developed. We quote: Pure black pepper, 10 to 12c.; pure

white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 28c. per lb.

NUTS.

Advices received this week from Marseilles state that the market will be cheap on all kinds of almonds. Locally there is nothing new to report. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Although the dulness is not, perhaps, so pronounced as it was a week ago, yet the market is dull enough still. An odd carload lot has changed hands during the week, but business in this class of orders is few and far between. The refineries, however, appear to be still unconcerned, and continue to stand out for the old figures. We quote prices: Granulated, No. 1, 4¼ to 4½c.; do., No. 2, 3½ to 4½c.; yellows, 3¼ to 3½c.; Demerara, 3½c.

N.Y. Journal of Commerce, Tuesday: "Importers continue to look upon the general promises for sugars as very strong. The conditions of the moment are not such as to permit sellers commanding pronounced advantage, but the whole tendency of affairs is believed to be favorable for drawing demand closer and closer to the limit of supplies, with each move in that direction calculated upon to infuse an additional measure of strength into values. The foreign news continues about steady, and buyers seem to have been found for such parcels as importers were ready to put upon the market."

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

Brooms . . .

At a meeting of the Broom-makers' Union in Detroit, Mich., on 7th May, S. T. Penna, James Whiting and P. Reichert were appointed to do nothing but fight the sale of the Peninsular Broom Company's patent brooms, says The Detroit Journal.

THIS SAME PATENT BROOM

Is manufactured in Canada by

The Berlin Brush Co.

And broom manufacturers on this side of the line have been fighting hard to check the sale of them, but our output goes on increasing. Every broom is **warranted to give satisfaction**, so dealers take no risk in giving them a trial. Freight paid to Ontario points in 5 dozen lots.

BERLIN BRUSH CO.

Berlin, Ont.

Best Value

for his money. That's what every grocer wants, and that's what every grocer gets who sells

"SALADA"

CEYLON TEA

The most popular of all teas. The largest sale of all Teas. Because it is the finest of all Teas. That is why we can invite any grocer to return any he has in stock if he is not satisfied with it, and we will return him his money.

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

SYRUPS.

There is a little better enquiry both for bright and dark syrups, but the market is naturally not attracting much attention at this season. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Dull and unchanged. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

The demand is improving a little for teas generally, and for mediums particularly. The feeling in Ceylon teas is that the cheap teas will be lower, but the better grades are firm. Medium grade Japans are meeting with a better enquiry at from about 18c. upward. A feature of the market is the turnover of low grade teas. These were difficult to get a few weeks ago, and now that they are more plentiful and at a more reasonable price people are taking them more freely. China teas, either black or green, are not much wanted. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Demand for Valencia raisins keeps up well, but there is nothing worthy of note beyond this. We quote: Offstalk, 80 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 4½ to 5½c.

Currants show increased firmness in the primary markets. During the week further orders have been placed by local merchants for importation from Patras. We quote as before: Filatras, half-barrels, 4 to 4½c., barrels, 4¼c.; fine Filatras, half-bbls., 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzis, 6½ to 7c. in cases and half-cases.

Prunes are still going out well, although the demand is now beginning to drop off. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 6½ to 7¼c. per lb.; "Atlas"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5 to 5½c.; Bordeaux prunes, 4½ to 6½c.

Sultana raisins are in moderate demand at 6½ to 7c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from 4¼c. up.

An advance of 1c. per lb. is announced in the price of California evaporated apricots. The demand for California evaporated fruit is keeping up surprisingly well. We quote: Apricots and peaches, 12 to 13c. per lb.; nectarines, 13c.; pitted plums, 12 to 12½c.

BUTTER AND CHEESE.

With a little improvement in the export demand, the butter market continues very firm, exhibiting a slight advancing tendency. As far as can be learned the stocks throughout Ontario are not large at present. The old stuff has been pretty well cleaned up, and the dry weather has, to a great extent, decreased the production of new. Taking all things into consideration, therefore, some dealers are inclined to think that present prices will be maintained throughout the season. We do not, however, go back on our former advice to general storekeepers to market their butter promptly. We quote present prices: Old summer dairy and store packed, 7 to 9c.; fresh prints, 15 to 16c.; fresh tubs, 14 to 15c.; Fresh creamery—Tubs, 17 to 18c.; pound prints, 18 to 19c.

CHEESE—Continues to grow weaker, new Canadian having declined from ¼ to ½c. per lb. during the week. August and September makes of Canadian sell for 10 to 10½c. New Canadian cheese are quoted at 8¼ and 8½c. per lb. f.o.b. at point of shipment, which means 8½c. and 9c. at Toronto.

GREEN FRUIT.

Business continues rather brisk, large quantities of foreign, and a considerable deal of domestic fruit being disposed of in this market daily. Oranges and lemons remain unaltered in price, although Messina oranges are almost out of the market. Bananas and water melons are both easier, as also new apples. Small Canadian fruit is rather scarce, although the recent rainfalls in the Niagara district have tended to increase the receipts of raspberries. We quote prices: Messina lemons, 300's, 360's, and 420's, \$4.50 to \$5. Oranges—Messinas, 80's and 100's, \$2.25 to \$2.50; boxes, 160's, 200's and 300's, \$4 to \$4.50; California seedlings, \$3.50 to \$4. Bananas, \$1 to \$1.75; cocoanuts, \$4.50 a sack; cucumbers, Canadian, in barrels, 35 to 40c. per doz.; new cabbage, \$1.75 to \$2 per bbl.; tomatoes, \$1 to \$1.25 per crate. Green California fruit—Peaches, \$1.75 to \$2 per box; apricots, \$2.25 to \$2.50. Domestic cherries, 90c. to \$1.50 per basket; red currants, 75c. to \$1 per basket; red raspberries, 8 to 9c. a quart; gooseberries, 60c. to \$1 a basket; green apples, \$3 to \$3.50 a barrel; watermelons, 20 to 25c. each; black currants, \$1.25 to \$1.50 per basket; black caps, 8 to 10c.

COUNTRY PRODUCE

BEANS—What are left in the market of choice hand picked bring as high as \$1.75 to \$1.80 per bushel.

DRIED APPLES—Unaltered, at 5 to 5½c. per lb.

EVAPORATED APPLES—Advanced to 7 to 7½c. per lb. in 50-lb. boxes.

ONIONS—Domestic are pretty well out of the market, and Spanish, Valencias and Egyptians are quoted at varying prices.

POTATOES—Old are practically out of the market, and new are plentiful at \$1.15 on the track and \$1.25 out of store.

EGGS—Remain steady at 10½ to 11c. per doz.

HONEY—Is quoted at 7 and 8c. in bulk, strained, and \$1.50 to \$1.80 a dozen in the comb.

FISH.

There is no change to report in the situation. A fair business is being done. We quote as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6 to 6½c.; white fish, 7 to 8c.; Restigouche salmon, 18 to 22c.; blue fish, 9c.; Spanish mackerel, 20c.

PROVISIONS AND DRESSED HOGS.

The general market remains firm, but lard has declined ¼c. per lb. all round. Dressed hogs bring \$6 to \$6.25 per 100 lbs. We quote products:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8½c. for small lots; backs, 8½ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White, 83c.; red, 83c.; goose, 75c.

OATS—Quoted at 39c.

BARLEY—Quoted at 46c.

FLOUR—Is weaker. We quote: Straight roller, \$4.15 to \$4.25; Manitoba, \$4.30 to \$4.60; patents, \$4.55 to \$4.85.

BREAKFAST FOODS—Prices are unchanged. We quote: Standard oatmeal, \$4.35; rolled oats, \$4.35; rolled wheat, \$2.75 in 100

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

ORDER
NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

Baking Powder



EVERY GROCER

knows that one of the most important factors of his business is his Baking Powder trade.

You want a **good, reliable** article that you can sell at a reasonable price, with a good profit.

Try a case of

“MAPLE LEAF”

In glass jars: $\frac{1}{2}$ lb., cases 2 doz., \$1.25 doz.
 $1\frac{1}{4}$ lb. “ “ 2.25 “

AND

“RED CROSS”

In tins only: 4 oz., cases 4 doz., \$0.70 doz.
8 oz., “ 3 “ 1.20 “
16 oz., “ 2 “ 1.90 “

EVERY PACKAGE GUARANTEED

TEA

Special value in

Young Hyson in caddies at 12 cents, $13\frac{1}{2}$ cents, and 15 cents. Send for samples early.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

lb. barrels: cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

Owing to an American combination rock salt has advanced \$1. A great deal of salt is moving both in carloads and small lots. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Eight cents for No. 1 and 7c. for No. 2 are being paid on the few brought in.

SHEEPSKINS—Are very scarce, and another advance is noted in shearlings and lambskins. Sheepskins sell at \$1.25, lambskins at 35c., and shearlings at 25c.

CALFSKINS—Nothing doing.

WOOL—The bulk has been marketed. Wool is very scarce. An advance of 1c. is noted in prices, 23c. being now paid for good parcels of washed combing.

PETROLEUM.

There is nothing new to record. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO MARKET NOTES.

California evaporated apricots are 1c. per lb. dearer.

Richard Howell, grocer, has assigned in trust to E. R. C. Clarkson.

A good demand for California raisins is reported by John Sloan & Co.

Clemes Bros. have just received a consignment of Malta onions per steamer Labrador.

Graham, McLean & Co. report an increased demand for their "Chesley" creamery butter.

A shipment of California evaporated apricots was received by Warren Bros. & Boomer on Tuesday.

John Sloan & Co. are in receipt of 200 casks of sal soda. All told, there are in the shipment some 67,200 pounds.

D. Gunn, Flavell & Co. report the arrival of a shipment of fine Stilton cheese, which they are offering at close prices.

Selected Valencia raisins are not any too plentiful, but T. Kinnear & Co. have a lot of both these and off-stalk in store.

The Eby, Blain Co. have for sale Fairbank's potted tongue and ham in ¼'s, to retail at 10c. per tin with fine profit.

The Eby, Blain Co. (Ltd.) report arrival this week of new pack Marshall's (Aberdeen) kippered and fresh herrings, and herrings in tomato sauce.

D. Gunn, Flavell & Co. report their green sweet pickled rolls put up in pickle as giving fine satisfaction. They say they have only a few left at special quotations.

When THE CANADIAN GROCER last week announced that new season's canned lobster was on the market, it was on the understanding that it would be before the paper

was issued. The railways, however, failed to deliver, and for some reason or other they have not yet done so.

There is a scarcity of McDonald's "Prince of Wales" 7's and 12's and "Brier" 7's tobacco, as a result of the fire which visited the factory some months ago.

The Eby, Blain Co. (Ltd.) have in store new season's Japan teas, said to be excellent cup quality, and very pretty leaf, showing good value, to retail at 25 and 35c.

H. P. Eckardt & Co. are offering California loose muscatels, 3 and 4-crown, fine large fruit, in good condition. "We are offering special value in the above line," say the firm.

Toronto Salt Works have a shipment of the new round package Windsor salt to hand, and report sales for same good. "Sales of Windsor table and dairy salt are steadily on the increase, and it has almost driven the imported salts out of the Toronto market," remarked a member of the firm.

Perkins, Ince & Co. are in receipt of their special brands of new season's Japan teas—namely, "Moon," "Crescent," and "Sailor Boy." This is their first shipment of the season for these brands. The tea made excellent time in transit, only occupying 27 days in reaching Toronto from Japan.

Davidson & Hay, wholesale agents for Toronto for Ebenezer Roberts' table jellies, have lately received another shipment of these goods. No chemicals are used in the manufacture of these jellies, pure fruit flavorings alone being used. The Toronto agents report that their sales of these jellies are steadily increasing.

Warren Bros. & Boomer are in receipt of a shipment of new season's Rio coffee. This is the first shipment to arrive on this market, and the consignors advise that it is the first lot they have sent out this season. "It is the finest sample of Rio coffee I have ever seen," said a member of the firm; "it is equal to the best Ceylon."

PICTON NOTES.

The Picton factory of W. Boulter & Sons is very busy, running on peas and strawberries, the quality of which is reported to have been greatly strengthened this year. The firm is making two grades of strawberry goods, the large perfect berries going up in 2 lbs., with 70 per cent. of best granulated sugar, the smaller ones being put up in gallons for pies. They are making four grades of peas, and all in clear liquid. "The French," "The Sifted," "The Early June," "The Marrowfat" are now ready.

HAMILTON NOTES.

On Saturday last, at Dundurn Park, Hamilton, W. H. Gillard & Co.'s nine defeated the Bank of Hamilton's nine in a game of base ball by a score of 10 to 9.

LONDON NOTES.

Frank Robinson has disposed of his interest in the firm of W. H. McCutcheon &

Co., and Mr. McCutcheon will continue alone. Mr. Robinson goes to Roseneath, Ont., where he has bought out the business of R. Elliott.

Charles Stubbs has sold out his grocery business to Wm. Ramsey.

BRANTFORD NOTES.

Wm. Paterson & Son have gotten out a number of new ideas in chocolates and bonbons. Agents have samples.

The boy stood on the burning deck
With a "Biscuit" in his hand;
His father called, "Now Patter, son;"
And the kid was the first to land.

QUEBEC MARKETS.

MONTREAL, July 18, 1895.

GROCERIES.

THE signs of more activity noted last week have been fulfilled to a moderate extent during the present one though the movement has not as yet assumed extensive proportions. Prices generally are steady in tone, in fact, have a firmer tendency on some leading staples. In sugar the advance of the season is leading to more enquiry, but business does not display marked activity. Teas are much as they were, there being a fair jobbing trade, the wholesale houses contenting themselves with working off stocks on hand. Coffees and spices do not exhibit any distinct change. Dried fruits show more activity, especially in California and Valencia raisins, values on which have a firm tendency. Syrups and molasses continue much as they were a week ago. Canned salmon is firm, as last noted, but no further large contracts for forward delivery are spoken of. In fact, the canners do not urge sales, but rather the reverse. In nuts there is no change to report, while green fruit of all kinds exhibit a fair seasonable business.

TEA.

The tea market is quiet on the whole, no large business transpiring. A fair jobbing trade is to note, however, and the demand for local and country wants in the connection is of a quiet but satisfactory character. With regard to new crop teas, larger receipts are anticipated in the course of a fortnight, which will possibly lead to more activity in a wholesale sense. Buyers at present, however, are holding off. Advices from primary points report a good demand with prices firm in Japan, the arrivals up to the

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 58 Wellington St., West, - TORONTO.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,70 Colborne Street
TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

You will never regret keeping our brands of

SOAP

In stock. They are good sellers, and give a fair margin of profit.

GUELPH SOAP CO., Guelph, Ont.

CHARLES H. RICHES

Solicitor
at**PATENTS**

Canada Life Bldg., King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

MANNHEIM INS. CO.**MARINE RISKS EXCLUSIVELY**

Incorporated 1879. Established in Canada 1885.

CAPITAL AND ASSETS EXCEED \$2,600,000**JAS. J. RILEY & SONS**

Managers for Canada Montreal

Sub. Agents in chief Cities and Towns.

**ST. CATHARINES
TOKAY**

This is the name of a nice light Tokay we are just introducing. It is taking well, and you ought to try a sample lot.

THE

Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

end of May being given as 150,444 piculs, and the settlements 144,738 piculs.

SUGAR.

There has been a rather improved demand for sugar during the past week, both from first and second hands, though the change as yet is not of a very appreciable kind. Still it is considered a sign of a turn to the activity which has been long awaited. Values rule steady, as previously quoted, and the tone in the raw material and in refined in outside markets continues strong. At the refineries, 4¼c. is the price on granulated, and yellows, 3¾ to 3¾c., as to quality. For ordinary jobbing lots, an advance of ¼c. is asked on this basis, viz., 4¼ to 4¾c. on granulated, and 3¾ to 4c. on yellows. The New York market for refined continues very firm, being almost ¼c. higher than here, while European advices, both on raw and refined sugars, are steady in tone.

SYRUPS.

There has been more business doing in syrups this week, but the improvement is not very noticeable. It consisted of a moderate demand from the west and some small enquiries on local account. There is no change in prices, which are quoted steady at 1¾ to 2¼c., as to quality.

MOLASSES.

There are little or no large lots of molasses offering from first hands, the supply being pretty well bought up. As a result the market is quiet, the jobbing demand being of a steady but moderate character. There is no alteration in the firm tone of the market, values being well maintained. In single puncheons Barbadoes is held at 37c., and though 35c. was accepted for a round lot on Friday last, no sales have been heard since that at this price. Round lots of Porto Rico have sold at 33 to 34c., but 36c. is a fair quotation for single puncheons.

RICE.

The rice market is fairly active in a jobbing way and prices are steadily held. Otherwise nothing special is to report and we quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

The spice market is quiet, but values have a distinct upward tendency, though no quotable change. We quote jobbing prices as follows: Penang black pepper, 9 to 10c.; white pepper, 13 to 15c.; cloves, 10 to 20c.; cassia, 10 to 20c.; nutmegs, 65 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

There has been a somewhat unsettled feeling in coffee values, owing to transactions between dealers, but the prices in question are no criterion of what business can be done at in a regular jobbing way. Last week's range in this respect fully covers the basis, and it is reported as follows: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

DRIED FRUITS.

The steady jobbing demand for California raisins noted last week continues, and, if anything, the volume of business is increased. Prices are steady in sympathy with firm advices from the Coast, and seem likely to remain so. Enquiry runs chiefly to 4-crown fruit at 6¼c., but a fair call is experienced also for the 3-crown raisins at 5¼c.

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

Potatoes AND Oats

OUR SPECIALTY

WM. HANNAH & CO., TORONTO**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**Rutherford, Marshall & Co.**Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.**Fresh Fruits****ALL KINDS** in their
seasonSpecial attention given to
mail orders.**CLEMES BROS. - TORONTO**

The better enquiry for Valencia raisins noted last week has continued, and a fairly satisfactory volume of business has been transacted. Supplies of off-stalk fruit are ample, however, and holders are disposed to urge sales at $2\frac{1}{2}$ to $4\frac{1}{2}$ c., as to quality. L'yer raisins are rather steadier in feeling at 5 to $5\frac{1}{2}$ c., as to brand. There is nothing new from Denia to add to the advices already given. The crop is expected to be small, but the quality first-class. Importers, however, are not disposed to take much account of these early reports, which are customarily of a bullish nature.

There is no change in the currant market, which continues quiet and unaltered. The moderate business doing is on the basis of $3\frac{1}{2}$ c. in half barrels and $4\frac{1}{2}$ c. in cases, which are the only kind of packages available in any quantity here.

Prunes and dates continue as last reported, business ruling quiet and prices unchanged; prunes, 4 to $4\frac{1}{2}$ c., and dates 3 to 4 c.

NUTS.

There is no change in nuts, which we quote as before: Brazils, 8 to 9 c.; shelled almonds, 18 to 25 c.; Tarragona, 11 to 13 c.; Grenoble walnuts, 12 to 13 c.; shelled ditto, 24 to 25 c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10 c.

CANNED GOODS.

The firm feeling of the past month is well maintained, and no change is to note in values. Advices with regard to vegetables and fruit to packers' agents are firm on all leading staples, though no important business has been done in either peels, tomatoes, corn or fruit. The strong tone on canned salmon is as prominent as it was last week at \$4.50 to \$4.75 f. o. b. on the Coast, but no further important contracts are spoken of. We quote: Lobsters, \$5.75 to \$6.50 per case; sardines, \$8.50 to \$10.50; salmon, \$4.80 to \$5.20; tomatoes, 80 to 90 c. per doz.; peaches, \$2 to \$3.00 per doz.; corn, 85 c. to \$1 per doz.; peas, 85 to 95 c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

APPLES—The apple market is still scantily supplied, and prices are firmly held at \$3 to \$5 per bbl.

ORANGES—Move out quite freely and prices are firm at \$2 to \$2.50 per half box, and \$3 to \$4 per box.

LEMONS—The lemon market has ruled rather quieter this week, but prices are unchanged, \$3.50 to \$4.50 per box.

BANANAS—The market has been oversupplied with these and rules easy in consequence, 75 c. to \$1.50 per bunch.

RASPBERRIES—This fruit is offering freely at 10 c. per box.

CHERRIES—There is a good demand for Canadian cherries at \$1.25 to \$1.75 per package.

PEACHES—Are a somewhat slow sale at \$1.50 to \$1.80 per box.

PLUMS—Fair demand at \$1.75 per carrier.

CRANBERRIES—In moderate enquiry at \$2.50 to \$3 per box.

COUNTRY PRODUCE.

EGGS—An improved demand and decreased receipts at the beginning of the week led to an advance of $\frac{1}{4}$ c. in eggs, which are quoted steady at $10\frac{1}{2}$ to 11 c.

MAPLE PRODUCTS—There is only a quiet

trade to note in these. We quote: Sugar, $6\frac{1}{2}$ to $7\frac{1}{2}$ c., and syrup, 50 to 60 c. per tin.

HOPS—Buyers continue indifferent and the market is quiet at 5 to $8\frac{1}{2}$ c., as to quality.

HONEY—It is not the active season for honey, business ruling quiet at 7 to 9 c. for extracted, and 10 to 12 c. for comb, per lb.

BEANS—Steady and unchanged. We quote: Hand-picked firsts, \$1.70 to \$1.80, and seconds, \$1.30 to \$1.50.

TALLOW—Quiet and unchanged at 5 to 6 c. per lb.

POTATOES—Old potatoes are quiet at 50 to 55 c. per bag, while new are jobbing out in a small way at 70 c.

HAY—The hay market is firm and active, and prices are strong with an upward tendency. Reports regarding the crop continue of the same character. We quote: No. 1, higher at \$10 to \$10.50, and No. 2, \$9 to \$9.50.

FLOUR, MEAL AND FEED.

There is a fair local demand for flour, the market ruling moderately active and steady as follows: Winter wheat, \$4.75 to \$4.90; spring wheat, patents, \$4.65; straight roller, \$4.50; extra, \$4 to \$4.10; Manitoba strong bakers', \$4.50.

The market for oatmeal is dull and without any new feature. We quote: Standard, bbls., \$4.05 to \$4.15; granulated, bbls., \$4.10 to \$4.20; rolled oats, bbls., \$4.10 to \$4.20.

Demand for feed is good, and the market active and firm. We quote: Bran, \$17; shorts, \$19; mouillie, \$22 to \$23.

PROVISIONS.

The provision market is quiet. Heavy short cut pork has been marked down \$1 to \$16, and lard has declined $\frac{1}{4}$ c. per lb. We quote: Canadian short cut, clear, \$16; Canadian short cut, mess, \$18; hams, city cured, per lb., 9 to 11 c.; lard, Canadian, in pails, $9\frac{3}{4}$ to $10\frac{1}{4}$ c.; bacon, per lb., 9 to 11 c.; lard, com. refined, per lb., $7\frac{1}{2}$ to $7\frac{3}{4}$ c.

BUTTER.

The butter market moves along much as it was. There is no great encouragement in cable advices, but the market has a steady tone. Creamery is held at 17 c, and Townships dairy at $14\frac{1}{2}$ to 15 c. Some offers of western dairy are made at 13 to $13\frac{1}{2}$ c, but the enquiry for it is not brisk. Recent purchasing of June creamery in the country is for speculative purposes. The London Grocer of a recent date had some interesting correspondence bearing on these. In these letters the advice is given by shippers here to buy and hold June creamery again until the fall months as was done last season with rather unfavorable results. If the Canadian butter makers want to make a reputation on the English market, experience proves that this is not the way to do it. They should bear this in mind, though, of course, if English speculators bid good prices it is hardly in human nature to expect them to refuse to sell.

CHEESE.

The export cheese market has been rather mixed this week in consequence of the loss of the ss. Mexico with a cargo of 20,000 boxes for Bristol. Offers have differed widely, but, on the whole, the market is not quotably higher. On a round quantity of 10,000 boxes Quebec makes, which were offered here on Monday, a range of $7\frac{1}{4}$ to $7\frac{1}{2}$ c. was realized, while in the Townships district $7\frac{1}{4}$ to $7\frac{1}{2}$ c. was paid at the ship-

ping point. Spot prices for fine Ontario cheese are difficult to get at, but a line was offered Tuesday at 8 c., and did not sell, though if a buyer had a large order to fill he would very likely have to pay $8\frac{1}{4}$ c. Quotations are about as follows: Finest Ontario makes, 8 to $8\frac{1}{4}$ c.; medium to good ditto, $7\frac{1}{2}$ to 8 c.; Townships' makes, $7\frac{1}{2}$ to 8 c.; other Quebec makes, $7\frac{3}{8}$ to $7\frac{1}{2}$ c.; under-grades ditto, 7 to $7\frac{1}{4}$ c.

ASHES.

The ashes market is quiet, the only change being a decline in pearls of 25 c. per 100 lbs. We quote: First pots, \$4.10 to \$4.15, and second, \$3.80 to \$3.85, while pearls are \$5.25 per 100 lbs.

MONTREAL NOTES.

The creditors of S. Ferte have been called together.

H. Desparois' grocery stock has been seized. The store is closed.

Tees, Wilson & Co landed a small shipment of tea ex Rosarian on Saturday last.

D. Masson & Co. received a shipment of fine chocolates ex ss. Dominion on Monday.

A round lot of low grade Congous was taken out of first hands here on Tuesday at 11 c.

Morrow & Ewing received this week a shipment of 1,500 cases Japan and 750 black teas.

A shipment of Day & Martin's blacking was landed ex Rosarian last week by Chas. Gyde.

Laporte, Martin & Co. are sellers of leading brands of off-stalk Valencia raisins at low prices.

Rose & Laflamme are quoting this week Batger's new crop jams, the prices for which show a considerable decline on last year.

The British American and Clover Leaf canneries have advised their salesman on this market not to urge sales to any great extent.

New crop Japans were offered on this market this week by J. Alex. Gordon, who is selling for Carter, Macy & Co., of New York.

The first arrivals of southern pears in barrels were offered for sale on this market on Wednesday. They sold at \$7.80 to \$8 per bbl.

Advices from London note a firmer tendency on sultana raisins. They are hardly quotable on spot, as there are little or none on the market.

Advices from the Coast to canners' agents here state that the run of salmon has not come up the Fraser yet, and that the market rules very firm.

Batger & Co. are putting up their preparations this season in one-pound glass-rimmed jars, with a gelatine cover or cork. This contrivance is an improvement to insure the keeping qualities of the goods.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD
SWEET

CURED
JUST
THE SAME AS

HAMS

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. JOHN, N.B., July 18, 1895.

BUSINESS is only fair. The new steamer running between St. John and Digby, mentioned in our last report as having to lay off on account of an accident, will be on sooner than was expected. In fact, it is expected she will be making her two trips a day this week. In the candy trade, demand is reported good, but, on account of competition, prices are low. In teas, new season's are being offered from London. Values in fine teas are rather higher than last season. Direct importations are expected to arrive in a week or two via C.P.R.

OIL—There has been no change during the week. Demand is fair as follows: Best American, 22½c.; best Canadian, 21½c.; prime, 18c.

SALT—The cargo of 8,400 coarse and 1,200 fine, ex Ellora, spoken of in these columns, is about all placed. It found fair demand, and the market is now well supplied for some time. Small quantities, however, continue to arrive ex schooner from Boston, about 1,000 sacks coming that way during the week. We quote: Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS—There is a fair demand for goods held here in stock, except beef, which is reported slow sale. In peaches, peas and strawberries, market is firmer, particularly the last two. New goods are now quoted freely, though at rather higher prices than was expected. Peas being particularly firm and strawberries not being quoted, buyers are holding off expecting better prices, but at present canners are firm. In salmon, little is being done. Some canners want to take orders subject to pack, but buyers do not like that way. Some who bought that way last season got left. There is a feeling that it leaves the matter too much in the hands of the canners. There are a few being offered at \$4.50 Coast, but buyers do not care to pay that, the more as those bought to come here were bought at \$4.25 and many look for lower prices, though there is little to encourage them. We quote: Corn, 95c. to \$1; peas, 95c. to \$1; tomatoes, \$1 to \$1.05; corned beef, 2 lb. tins, \$2.75 to \$3; 1-lb. tins, \$1.70 to \$1.80; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3; 2's, \$2 to \$2.10; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.40 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—Market continues inactive. Evaporated apples are dull. With fair stocks being held it was expected a good profit would have been made, but such is not the case. Dried stocks are light, and though there is but little demand at present

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— **MAPLE SYRUP** —

WM. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

SPECIAL PRICES

Breakfast Bacon

BACKS ROLLS

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants
TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

better prices are expected later. Some brokers have received prices on new Valencias, but no business is yet reported. So far it is expected quality will be better and price about the same as last season. A representative of a Malaga firm was in the city during the week. He did not quote prices, but it is understood he took a few open orders. Dates and prunes are in light demand, and California evaporated are also slow. We quote: Sultana raisins, 6 to 7c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¾ to 4c.; half-cases, 4¼ to 4½c.; evaporated apples, 7½ to 8c.; dried apples, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; Bermuda onions, \$1.40 to \$1.50 per crate; Egyptian, 2 to 2¼c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; cleaned currants, bulk, 6½c.; 1 lb. cartons, 7½c.

GREEN FRUIT—In these lines the demand is more active. Strawberries continue in good supply, they being much more plentiful here than west. Raspberries, gooseberries and blueberries are also in the market. Cherries continue to arrive in fair quantities. They are now selling lower than they did last season. New oranges are being received. A few native tomatoes and hot house cucumbers are offered, but the bulk still come from the west. The apples arriving continue to improve in quality, but as yet are none too good. Very few California green fruits are being received as yet. They are always so high that little or nothing is ever made on them. Sweet potatoes are being received. We quote: Tomatoes, \$1.75 to \$2.50 per crate; melons, 35 to 40c.; apples, \$4 to \$4.75 per bbl.; oranges, \$4.50 to \$4.75; lemons, \$5 to \$5.50; strawberries, 8 to 9c.; sweet potatoes, \$4.50 per bbl.; bananas, \$1 to \$2.50; oranges, half-box, \$1.75 to \$2.

DAIRY PRODUCE—The movement is still light. Local cheese factories are slow to sell at present figures. In fact, they got such good prices last season that to get milk this year (there being so many more factories) some contracted at what they now find to have been too high prices; and to sell cheese at present offer means a loss, which is not what they were expecting. In butter, creamery continues to hold at rather high figures, and good dairy finds a fair demand. Eggs are also firm and in good demand. We quote: New cheese, 9c.; new butter, 15 to 16c.; eggs, 10 to 10½c.; fresh creamery prints, 18 to 20c.

MOLASSES—The large arrivals of Barbadoes by steamer, and the fact that the quality is not all that might be wished, have produced an easier feeling. The schooner Trader is in with a cargo of about 400 packages of Barbadoes. This makes some 1,200 packages of this grade arriving during the past two weeks. About 1,000 packages of other grades, principally a nice grade of Porto Rico, have arrived, and stocks are fairly large. Still large quantities of that arriving have been already placed, so that the market is not at all overstocked, but rather otherwise, and the best grades are held very firm. We quote: Barbadoes, 34 to 35c.; St. Croix, 32 to 34c.; Porto Rico, 34 to 37c.; syrup, 35c.

SUGAR—The local market appears very weak, though no good reason can be given except that holders want to get their money out of their stocks. Refiners are rather firmer, and some holders are not offering except to regular customers, as they are looking for better figures. It is, however, a

fact that some granulated has been sold as low as 4c. This, however, cannot be considered a market price. We quote: Granulated, 4¼ to 4¾c.; yellow, 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—The market is not active. Fresh gaspereaux are now out of season. The catch was light, but prices for the pack, as yet offered, are also light, there being no money in them at present figures. Salmon are still a light catch, and during the past week there has been a quiet demand, but better things are expected this week. Pickled herring are rather easier. Smoked are still dull, and all kinds of dry easy, with but light demand. A great many coming to this market are not properly cured, principally being too wet. We quote: Medium cod, \$3.25; large, \$3.45; small, \$2.55; pollock, \$1.40 to \$1.50; bay herring, \$1.20 to \$1.30; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, 5 to 6c.; halibut, 8 to 9c.; lobsters, \$6; fresh salmon, 14 to 15c.

PROVISIONS—There is but a light movement, particularly in smoked meats. Said a wholesaler to THE GROCER: "This is our last season in smoked meats. It is the most unsatisfactory line we handle. When we reweigh them, as in most cases we have to do, they are so short there is no profit, and buyers will keep meat weeks and then expect us to make the loss good should it turn out bad." Hams are much lower here than they are in the west. We quote: P. E. Island thin mess, \$16 to \$16.50; clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; prime, \$13 to \$13.50; plate beef, \$14.50; pure lard, 9¼ to 10½c.; compound lard, 8½ to 9c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9 to 9½c.; beef, half-barrels, \$7.

FLOUR, FEED AND MEAL—In flour, the market is weaker and prices are down from last week about 15 cents. There is a fair demand. Stocks held are still fairly large and profits are still fair, but they are well below what were counted upon. As is the rule in this market prices will likely be rather below actual value, while the market continues weak. In oats prices are lower, Ontario being offered under 43c. delivered. The demand is light. In cornmeal the mills are again selling their own output, and not through a local agent as has been the case for some time. Beans are rather easier. In hay the firmness continues, and there is quite a movement. In feed the figures are higher, and good middlings are hard to get. We quote: Manitoba, \$5.10 to \$5.15; best Ontario, \$4.95 to \$5.10; medium, \$4.75 to \$4.90; oatmeal, \$4.50 to \$4.60; cornmeal, \$2.90 to \$3; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.85 to \$1.90; prime \$1.75 to \$1.80; split peas, \$3.70 to \$3.90; pot barley, \$4 to \$4.25; hay, on track, \$9.50 to \$11; oats, on track, 45 to 46c.

ST. JOHN MARKET NOTES.

Woodstock merchants have decided to have standard time. It is time St. John got in line.

Huestis & White, Sussex, find it necessary to enlarge their store on account of increasing business.

The lumber exports for June this year exceeded those of the same month last year by \$100,000.

The early closing movement among the grocers has not gained strength. After a week's trial it is very doubtful if it will be

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.

St. John, New Brunswick

IT PAYS TO SELL THE BEST

GOLDEN

FINNAN HADDIES

Are the Best in the Market.

Every can guaranteed. That is the reason our sales are increasing. Order from your wholesale grocer.

Northrup & Co.

Packers' Agents,

ST. JOHN, N. B.

3

Sizes of cardboard packages of

WINDSOR TABLE SALT

4 doz. 2 lb. pkgs. per case \$1 40

2 doz. 5 lb. pkgs. " 1 70

The new round package (of extra heavy cardboard) is packed

2 doz. 4 lb. pkgs. per case 2 00

Can be had at these prices
from any wholesale house in
Toronto.

TORONTO SALT WORKS

City Agents for
Windsor Salt Works.

128 Adelaide St. East
TORONTO.

"A Gilt God on Wheels"

Has not more devotees in a heathen country than has our favorite Peerless Lion Brand of Canned Goods amongst the customers who come to your store.

**Our Canned Peas
are Now Ready.**

**Boulters' Goods
are Pure Goods.**

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

**VINEGAR
PICKLES
JAMS AND
JELLIES**



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.



The Difference

Between the best Catsup and the next best, to the grocer, is the difference between a quick market with a good profit and a slow sale with what he can get for it.

Epicure Tomato Catsup

Doesn't stay on your shelves—it will be called for.
Drop a line for sample and price.

Delhi Canning Co.

DELHI, ONT.

continued. The fact that small fruit, which is quite an item with the trade at present, will not keep well, and that there is a good trade for it during the evenings, is the trouble. There is a growing feeling, however, that during the winter months the early closing would work well.

C. & E. Macmichael have in a full line of Fairbank's canned soups. They sell at \$1.85 per dozen 1 lb. cans.

Up to July 15 the importations of molasses into this port have been about 5,000 packages. The stocks held here at present are, however, not large, particularly of the best quality of goods.

Manchester, Robertson & Allison, the large dry goods house of this city, have opened a new building, in which they will do a furniture and ready-made clothing business.

Thos. Rippey has opened a cash grocery store at Union and Rodney streets, Carleton. He has been in this line of business for a number of years with J. E. Cowan, and should succeed.

Three hundred and twenty-five barrels of herring were shipped via St. John to the West Indies from Yarmouth by last steamer.

The ship Liverpool sailed during the past week with the largest cargo of deal ever shipped from here, she having 1,770 standard. Her disbursements were over \$6,000.

Three new stores are being built in Bath, Carleton County. One is for E. F. Shaw, another for E. H. Gallagher, and the third is for Phillips & Seeley.

ADULTERATED CINNAMON.

The Analyst for June publishes a paper read before the Society of Public Analysts on February 6, by Bernard Dyer, D.Sc., and J. F. Gilbard, on the adulteration of cinnamon with walnut shells. The authors state: "One of us was lately informed that a certain firm of confectioners abroad, who did a heavy trade in walnuts, which they used in various forms for confectionery, had a large sale for their walnut shells—in fact, that they sold them in London for more than they gave for the whole walnuts, the shells being used in adulterating ground cinnamon." The authors go on to say: "The microscopic detection of powdered walnut shells in ground cinnamon is not difficult to a skilled observer, but an inexperienced microscopist might well be misled, if he did not very carefully study both structures. Cinnamon bark contains a large proportion of very hard sclerenchymatous tissue, the internally thickened cells of which are, but for size, not wholly dissimilar from the sclerenchyma constituting the harder portion of the walnut shell. Any microscopical observation made with a view to the detection of walnut shells should not be undertaken, therefore, without a careful in-

dependent study of the microscopical structure of cinnamon bark itself, as well as of the supposed adulterant." Particulars are then given of the methods for detecting this adulteration of cinnamon, and there are some very clever photographs showing the difference between the cells of cinnamon and of walnut shells.

WHY HE DID NOT GO BACK.

ONE of the traveling men connected with a leading Philadelphia grocery house recently told his experience with a typical grocer in a small village in the south-western section of Pennsylvania. It is interesting, in that it throws a strong light on the grocery trade "as it is worked" in the rural districts.

"I got into the place by stage one morning," said the salesman, "and made my way to the only grocery store there is in the place. I found the proprietor sitting on a box in front of his door. He had a goatee, and was leaning back against the building with a broom splint in his mouth.

"Good morning," I said.

"Hello," was the reply.

"Want to do little business with you," I said.

"Oh, I guess not," he replied, "I'm purty well stocked up."

"How about currants?" I said, "I've got some very fine stock here that I'll put in at a low price."

"Don't need none," said the grocer. "I bought a big bag o' them back in '91 and I got considerable of 'em on hand yit."

"I asked to see them and he took me into his place and led me to the currants. They were certainly a holy show. Encrusted with dirt and dust and actually at least a quarter of them looked to be deceased flies. They fully bore out the man's statement of having been bought in '91.

"I can't beat them," I said, as I walked away.

"Nope, they're purty fine kerns," said the proprietor.

"While in the store, a country lunkhead, who filled in in lieu of a clerk, was sweeping furiously away at the store floor, without sprinkling a drop of water on it, and the open boxes of cakes that stood on the shelf had a perfectly visible layer of dust and dirt on them.

"The crowning feature of this progressive establishment," said the salesman, "was the store cat. You always find one of these beasts in a country store. This one was sitting on the cheese box, and its tail hung over the side. I thought the appendage had a peculiar appearance, and in passing looked closer. I found that the animal's tail was actually dripping with molasses! It had apparently been reposing in some luckless customer's kettle, or hanging through the bunghole of the barrel.

"It was a great store, reminding me force-

fully of Finley Acker's or Tom Martindale's. But I didn't do any business, and I'm not going back."

THE BRANDING OF CHEESE.

The Committee on Agriculture and Colonization, appointed by the House of Commons, in its report makes no recommendation regarding the branding of cheese. The evidence collected is simply transmitted without comment. According to opinions gathered, 673 cheese men of Ontario and Quebec are in favor of branding, 64 against, and 41 undecided.

ARGUMENT FOR EARLY CLOSING.

Now is the time when the question of closing the grocery stores early is again up for consideration. Most of the grocers are now getting up several hours earlier than usual to buy vegetables and fruits, and the clerks are also beginning to work earlier. If the stores are not closed earlier, the grocers naturally work more hours now than they do in winter. During the hot weather work is more exhausting than it is in winter. It is reasonable, therefore, to expect many stores to close an hour or two earlier than they do in winter.—Retail Grocers' Advocate.

CEDAR TO BE FREE.

A Vancouver despatch of July 12 says: British Columbia lumbermen are jubilant over the fact that British Columbia cedar is to be admitted free into the States, according to a decision of the United States Circuit Court, to which the Lumber Association of British Columbia appealed from the United States Board of General Appraisers.

UNIQUE MODUS OPERANDI.

A couple of men in Buffalo, N.Y., have been partners for nearly 25 years, and have never quarreled or had a bookkeeper. Everything is sold for cash and the money divided on the spot. No man can collect a bill until he gets both partners together, when each one pays his half. If one should chance not to have his share ready, the creditor waits. They claim to know precisely how they stand at the close of every day's business, but the system has only novelty to recommend it.—American Investments.

SUGAR IMPORTS INTO THE U. K.

The aggregate landings of raw and refined sugar in the United Kingdom during June, as nearly as can be calculated from the private returns, embraced, according to Grocer, 166,000 tons, in lieu of 130,000 tons in the same period last year; and as the home deliveries were not above 122,000 tons, against 116,000 tons, the general stock rapidly accumulated, and by the 30th ult. it presented an increased surplus of about 71,000 tons over that in 1894.

TRADE CHAT.

SOME of the corn in the vicinity of Belmont has been considerably damaged by frost.

New hay sold in London, Ont., on Monday last at \$10 to \$11 per ton.

The Winnipeg Exhibition was opened on Monday.

The Executive Committee of the Canadian Fruit Buyers' and Exporters' Association will meet at the Albion Hotel to-day (Friday) to make arrangements for the annual meeting.

J. B. Mouat, commission merchant, Winnipeg, writes THE CANADIAN GROCER that the proposal to have a weekly half-holiday among the retailers of that city has been abandoned for this season.

If the mackerel fishery is to be preserved The North Sydney (N.S.) Herald believes it will be necessary for the United States and Canadian Governments to enter into an international agreement to prohibit purse-seining before the end of June each year, or until the end of the spawning season.

Mr. G. F. Galt, of the wholesale firm of G. F. & J. Galt, Winnipeg, is in the city to-day. It is reported that he is here with a view to opening a branch of their business in this city in the near future. Concurrent with this report we hear that Thompson & Codville will again open in the wholesale grocery line here.—Brandon Times.

THE ANCHOVY.

The anchovy is a small silvery fish, caught in vast quantities in the Mediterranean Sea. The most highly prized ones come from Gorgona, an island near Leghorn. Anchovies are exported as a condiment to all parts of the world, being both preserved whole and formed into pastes and essences. The pastes are prepared by pressing first through a sieve, simple flavoring and some oil being added. The essence consists of the fish being steeped in a highly spiced brine or pickle, and then strained and bottled. Pastes and essences of lobsters, shrimps, and various other kinds of fish are similarly treated.

STOLE 40 BARRELS OF SUGAR.

An Argyle street firm was reported to be selling sugar cheap, and it was said they bought it from a youth. Detective Power went hunting for the youth Saturday, and arrested "Jumbo" Ryan, aged 18, who "squealed" when arrested and told the names of several shopkeepers who bought sugar from him. Detective Power located about forty barrels, and boxes of pickles and canned goods which had been so sold. The boy had worked about C. H. Harvey's occasionally, and secured keys to fit the doors. After the shop was closed and Mr. Harvey and the employees gone home, the thief is reported to have opened the doors to conduct his business. A lot of sugar is now at the city hall.—Chronicle, Halifax.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

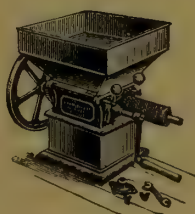
THE DRY GOODS REVIEW

TORONTO

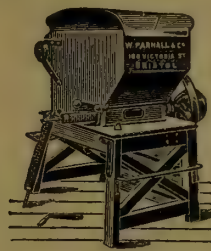
. . . . MONTREAL

TEA MACHINERY

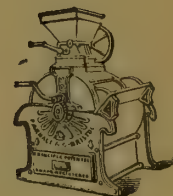
FOR EQUALIZING AND BLENDING



Tea Cutter



Sifter and Cutter



Blender

1,000 of these machines in use in all parts of the world. Used by the leading tea merchants in the old country. Sizes to operate any quantity from 10 lbs. to 10,000 lbs. Prices and full particulars upon application to the inventors, patentees and manufacturers:

WILLIAM PARNALL & CO., Ltd.

Victoria Street, Bristol, England

35 YEARS' WORLD-WIDE REPUTATION

FOR STRENGTH,
PURITY AND
FLAVOUR.

Brown & Polson's Corn Flour.

WITH MILK, FOR
CHILDREN & INVALIDS.

MAKES DAINTY DISHES FOR
BREAKFAST, DINNER AND SUPPER.

NO PACKET GENUINE
WITHOUT THESE
SIGNATURES—

John Brown John Polson

For sale by all the leading grocers.

Write for samples and quotations.

Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal

IMPORTS AND EXPORTS AT TORONTO.

THE trade returns for the port of Toronto for the past month are encouraging. They show that times are improving. For June, 1895, the imports at this point of entry totalled \$1,228,755, and the exports amounted in value to \$285,925. The figures for the corresponding month last year were \$1,167,918 and \$224,967. While there is a certain falling off in the imports of metals, the imports of breadstuffs, fruits, teas and dry goods have been largely augmented. The following list includes only imports affecting the trades of grocers and general merchants:

	June, 1895.	June, 1894.
Breadstuffs	\$53,234	\$ 9,128
Drugs, etc.	15,692	14,544
Fish, and products of	2,861	2,669
Fruits and nuts, dried.	7,983	7,254
" green, viz., oranges and lemons,	1,381	327
Other fruits	13,466	7,360
Fruits, undutiable, including bananas pineapples, olives, etc.	31,941	23,877
Pickles, sauces, capers, etc.	1,738	2,092
Provisions, lard, meats, fresh and salt	1,815	1,697
Butter and cheese	10	62
Soap	6,288	5,206
Spices	3,809	2,213
Molasses	399	40
Vegetables	6,963	8,044
Coffee	9,566	9,211
Dyes, chemicals, etc.	29,450	20,043
Tea	26,140	16,952

In exports there has been a noticeable falling off in the output of field and forest, while the exports of animals and their products have increased 33 per cent., and the exports of manufactures have risen 50 per cent. in value. We subjoin a comparative list for June, 1895 and 1894:

	June, 1895.	June, 1894.
The mine.	\$34	\$90
Fisheries .....	.....	.....
Forest	9,006	14,427
Animals and their produce	125,129	92,221
Agricultural products	5,798	36,355
Manufactures	145,958	81,767
Miscellaneous	797	4,870
Totals	\$285,925	\$224,967

WINNIPEGERS TO PICNIC.

On July 9 the grocers, butchers, bakers, fruiterers and millers of Winnipeg met for the purpose of arranging for their eleventh annual "caterers' " picnic. President J. W. Horne occupied the chair, and H. G. Spurgeon officiated as secretary. R. R. Scott was chosen president for the ensuing year, and J. Cowles, J. K. Johnston and H. G. Spurgeon were re-elected vice-president, treasurer and secretary respectively. The following committees were struck off for the conduct of the proposed outing, which it was decided to hold on August 8:

Finance and transportation—W. Hunter, chairman; A. D. Campbell, J. A. McKerchar, J. H. Stone, B. Holman, T. J. Spiers, J. H. Dawson, J. M. Scott, secretary.

Printing—T. G. Dagg, chairman; H.

Toms, A. Holinquist, C. L. Ford, C. Christie, W. Purvis, secretary.

Location—J. Cowles, chairman; A. Bright, T. Jobin.

Music—W. Blackadder, chairman; D. M. Horne, W. L. Capell, A. E. Scott, C. Cherrest, F. Marples, A. McDonald, E. M. Carroll, secretary.

Refreshments—H. G. Spurgeon, chairman; J. Cowles, T. Hurtle, N. F. Calder, S. M. Carroll, N. H. Hughes, C. Cherrest, J. D. Winram, T. J. Coyle, secretary.

Attractions—James W. Horne, chairman; H. Holman, W. Moore, L. R. McKenzie, G. Thompson, D. B. McRae, F. W. Pace, R. Horsley, Geo. Bowes, A. Pratt, W. Buchanan, J. Mouat, D. A. Ritchie, R. J. Galna, R. Paul, A. Waddell, A. K. Morrison, A. R. Christie.

The place of meeting will be decided upon later.

QUEBEC'S BUSINESS TAX.

The Toronto World's Montreal correspondent says he learns that at the next session of the Quebec Legislature the Hon. Mr. Taillon will be able to announce that the financial condition of the province has so far improved that the Government will take off the obnoxious business tax that was levied, of necessity, when the present Government came into power, in order to meet the indebtedness created by the Mercier regime.

A PIONEER GONE.

There passed away on Monday evening last at his late residence, Blantyre, Ont., in the person of James Paterson, one of the earliest settlers of that vicinity. Deceased was born in Scotland in 1814, and devoted his life to commercial pursuits. Though carrying on the business of general merchant at Blantyre for many years he was well known to the early wholesale firms of Toronto. Two sons of deceased, James C. and N. L. Paterson, reside in Toronto.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

TO LET

Two Stores in the Coombs & Stewart Block, City of Brandon, Man. 48 feet front, 65 feet deep, with cellar. For particulars apply to J. R. Foster on the premises, or

Robert M. Coombs, Elkhorn P.O., Man.

WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,375,000.00
Annual Income - - - 2,200,000.00

Head Office: TORONTO, ONT.

Geo. A. Cox, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

CHARLES F. CLARK, EDW. F. RANDOLPH,
PRESIDENT. TREASURER.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE PERFECT SALT

For table use is one that is pure, granulated and does not get hard when in use on the table.

WINDSOR SALT

Fills these requirements better than any other salt offered to grocers and an article that gives the best satisfaction to consumers is the best for you to handle. Windsor Salt is put up in bags—100, 60, 42, 30, and 15 per barrel, 280 lbs. net. Square cardboard packages, 3 doz. 3 lb. and 2 doz. 5 lb. per case. The new round packages, for campers and cottagers, are packed 2 doz. 4 lb. per case. Can be ordered from any wholesale grocery house in Canada.

WINDSOR SALT WORKS

WINDSOR, ONT.

One of the **FINEST**
assortments of

CANNED MEATS

... IN THE CITY ...

AYLMER Turkey, Chicken, Lunch Tongue, Pigs' Feet, etc.

Small tins Potted Game, Turkey, Chicken, Beef, Ham, etc. The best preparation put up for making sandwiches.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

The Trade Will Take Notice

That we are the sole owners of the word "**CELERY**," as applied to Spices, and we intend to protect our rights. **HERRON'S CELERY PEPPER** is put up in $\frac{1}{4}$ lb. Tins and Nickel Top Bottles.

We will be pleased to replace old stock of Herron's Celery Pepper with new, fresh stock.

EWING, HERRON & CO.
MONTREAL

RIO COFFEES ...

NEW CROP NOW IN STOCK

FINEST SAMPLE EVER OFFERED

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

WE WANT To make arrangements with one grocer in each town in Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the cash discounts for spot cash. Our cash buyers will be able to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

Canned Goods!

GET OUR QUOTATIONS ON

Corn, Peas, Tomatoes,
Kippered Herrings,
Fresh Herrings, and
Herrings in Tomato Sauce
Best Brands and Lowest Prices

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

SUMMER BEVERAGES

MONTERRAT LIME JUICE
STOWER'S LIME JUICE CORDIAL
HENDERSON'S WILD GHERY
BULL'S EXT. GINGER BEER
WILSON ROOT BEER
ADAMS' ROOT BEER
BELFAST GINGER ALE

PERKINS, INCE & Co.

TORONTO.

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

We are offering some excellent values in

NEW SEASON'S

JAPAN TEA

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

HOW TO BECOME VALUABLE.

WHY does that young man never receive for his services above \$15 a week? asks "Eli" in The Commercial Bulletin and Northwest Trade. Because he does not study and drink in knowledge that will make him worth more than that. This young man says he isn't treated fairly; that others succeed while he struggles along without much advancement. Let us see about that. Where does the complaining young man spend his spare time? Perhaps on the street, perhaps in hunting in the summer and skating in the winter, perhaps in lounging about the corners indulging in idle gossip. All these things have a place, even to the gossip on the corner, but when they make up the sum total of a man's spare time they prove to be his executioner.

How about the other young man who went from \$15 to \$20 and then on to \$30, and \$40 and even on to higher salary a week. He improved his spare time in study and developing his mind to the point that he was able to command attention because he had something to give out. His policy was to read along a certain line every winter, read daily papers regularly and if possible a foreign paper that would keep him in touch with the world; if he didn't have a foreign paper handy he subscribed for one; he bought a few books every year, not novels, but philosophy and history; he looked into the inner history of the Bible, and he studied it closely, only to find that great minds had done that before him; there was Bauer and others of the negative side of the German Tubingen school on the one side, honestly searching for the truth about the authenticity of the Scriptures, not in Bob Ingersoll fashion, but in honest doubt; there was Drummond, and Matheson, and Farrar, and many others on the other side, fully convinced of the great power of spiritual truth in the development of the world.

Can we measure what the effect of years of study along these lines would be on the mind of any person? There must be development, of course, and yet we hear young business men who work in the stores say they never had an opportunity to attend college. What should they do? Make a college at home. Turn their bedroom into a college and dig out the great truths of history and science. That is what we are here for. It is unfortunate that so many fail to grasp the great fact that knowledge can

be had for the seeking. The trouble is it is not sought after, but instead the days are passed in the merest drivel of words, and the mind dies for want of nourishment.

If you envy great men be a great man yourself. Start out to be something and you will succeed in being somebody the world will respect. Light will come in as you proceed, and you will be able to develop from year to year, until in a few years you have become an able man. The idea that a term in college makes a man smart is a fiction. The man must make himself after he has been through college. That is only a disciplinary school. It lays the foundation, but the building is yet to be erected. Put in the foundation yourself and begin to build. That is the way to growth.

If I were a clerk in a store I would subscribe for The London Quarterly or The Edinburgh Review, or both, costing about \$11 a year, and for The Popular Science Monthly, costing \$5 a year, and read them carefully. This done you will be an educated man in ten years. I would add as many standard books to these each year as I could afford. I was talking with a gentleman this week, a writer on a Minneapolis newspaper, who is an encyclopedia in himself. He is a great student and has a library of 4,000 volumes.

"How many of them have you read?" I asked.

"Every one of them," was the reply.

Is it any wonder that man is a genius and draws a salary of more than \$15 a week?

A THIRTY-INCH TROUT.

The fisherman's paradise for speckled trout is evidently in the Parry Sound district. At least I should judge so if the photographs of the fruits of one day's fishing there are any criterion. The photographs are in the possession of W. J. Massey, manager of J. W. Lang & Co.'s sample room, and the fish which they show are what he and a party of Torontonians caught during one day while rustivating on one of the rivers in the above district a few weeks ago. The number of fish there were I did not count. There was a great number of them. What interested me most was not the quantity but the quality—if size can be accounted quality—and of one fish in particular. Hanging alongside this one was a two-foot rule, but this fish stretched six inches below the rule, thus establishing its length at thirty inches. Then alongside it were a couple of other speckled beauties

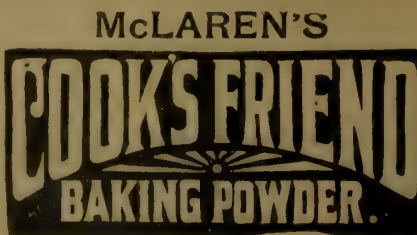
that come preciously near two feet in length. "We had no means of weighing the big fish," explained Mr. Massey, "but we estimated it to be about eight pounds. It took the man who caught it an hour to land it." Mr. Massey is enthusiastic over his recent fishing excursion, and well he might be.

Did you ever
hear of
"Ledger
Insurance"?

Well, the
best way to in-
sure the safety
of your Ledger
is to keep it in
a

Taylor
Safe

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

A TOMATO!

Is it Fruit or Vegetable ?

We Say Both.

Why ?

BECAUSE

PURE GOLD TOMATO CATSUP

Is made from the vegetable,
while

PURE GOLD SWEET TOMATO CATSUP

Is made from the fruit, and
they are equally delicious.

THEY ARE NOT LIKE CHEAP CATSUPS
FOR YOUR CUSTOMER WILL WANT THEM AGAIN



Pure Gold Manufacturing Co.

TORONTO

PICNICS AND EXCURSIONS.

THE Montreal Grocers' Association had a successful picnic at Iberville, on the Richelieu river, on Wednesday. There was a large attendance, the members of the association, their families and friends, leaving by special trains from Windsor Station, Montreal. The full report of the picnic is crowded out, but will appear in our next issue. A number of the prizes were displayed on Tuesday in the window of Fraser, Viger & Co., St. James street.

The Retail Grocers of Hamilton, Ont., held their annual excursion to Queen Victoria Park, Niagara Falls, on Wednesday. The outing was well patronized, and a most enjoyable time was spent by the excursionists. A full report of the event will appear in next week's GROCER.

The preparations for the Toronto Grocers' excursion to St. Catharines on Thursday, July 25, have been noted in these columns before. The trip promises to be a most successful one.

We have been handed the printed programme of the fifth annual picnic of the Retail Grocers of London, and a big affair the event promises to prove. The outing will be held in the beautiful Queen's Park on July 24. The Seventh Fusiliers Band will

be present to provide music, refreshments will be served and a programme of twenty athletic contests will be disposed of. Prizes have been contributed by the leading wholesale and manufacturing establishments.

SAMPLE ROOM GOSSIP.

T. B. ESCOTT & CO., London : A grocer writes : "Grand Mogul tea is becoming more popular every day, and my sales are increasing very fast. Package tea trade seems to be improving in Canada."

T. B. Escott & Co. : "Gold Star Chop Japan tea is packed exclusively for our firm."

Lucas, Steele & Bristol, Hamilton : "We have some choice Japans at 15 to 17c., last season's pack. They are away ahead of new goods."

H. P. Eckardt & Co. : "We are showing some extra values in new season Japan teas."

Davidson & Hay, Toronto : "We are offering low grade Congou teas at low figures."

H. P. Eckardt & Co. : "We have large sales in all grades of prunes. Our Bosnia in barrels is extra value and a sure seller."

T. Kinnear & Co., Toronto : "Our sales of canned vegetables have been good during

the past week or two, but we have still a lot of tomatoes and corn left."

The Eby, Blain Co. (Ltd.) : "We have just received shipments of new season's Darjeeling and Kangra Valley teas. They show grand cup quality, rich in color, handsome leaf, and particularly fine aroma."

The Eby, Blain Co. (Ltd.) : "We are in receipt of some very fine Moyune Young Hyson teas (two boxes in case). These are exceptionally fine in leaf and liquors, and are rarely seen or offered in this market."

James Turner & Co. : "The Committee of Management of the Hamilton Retail Grocers' picnic secured from us a supply of 'Mecca' coffee, which the manager distributed free on the ground. The coffee was prepared by Caterer Ben Edwards. The 3,000 people who tasted 'Mecca' pronounced it to be good, and may hereafter be depended upon for taking no other."

W. H. Gillard & Co., Hamilton : "Our 'Pickles' desire the readers of THE CANADIAN GROCER to know that their defeat of July 6th, by Dalley's Blacking team, was not due to the superior playing of bona fide players of Dalley & Co., as the latter team on that day was composed of six outsiders, selected from other clubs in the city, and three of their own players. It was a case of defeat Gillard's 'Pickles' at any cost. Under the circumstances the 'Pickles' think it somewhat of a presumption on the part of the Blacking team to take upon themselves the credit."

*289-croix soap
29/3/11*

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

UNITED STATES FRUIT CROP.

IN most of the northern and eastern States, especially, a decided shortage is visible, and in many counties certain varieties are a complete failure, judging by returns from upward of 3,000 correspondents of The American Agriculturist. While it is not such an off year in apples as '93, everything now points to a yield much below that of last year, although there is yet time for excellent development. Peaches and pears are quite promising in certain States where largely grown, and the south and California have already marketed considerable quantities. Cane berries and small fruits generally were cut down seriously by spring frosts, many of them having been previously weakened by the severity of last winter. This, in fact, proved very trying to young orchards in all northern States, and many of them were winter-killed.

The apple outlook in the Maritime Provinces and in Maine was unusually low July 1, due to the cold weather, followed by drouth, and suggesting that the exportable surplus may be much below that of last year. In other parts of New England apples promise a fair crop, although the young fruit has dropped badly. Small fruits make a better showing.

In the middle States generally is the same story of wonderful promise early, only to be followed by a quick relapse. That

nature is well able to repair what seems irreparable is proved by the wonderful manner in which the fruit crop has been developed since a change to better weather. The advent of rainfall in late June changed the deficiency in moisture to a position of rapid growth and development, which is doing much to place the prospects on a fairly satisfactory plane. However, this is not high. Apples, pears, and plums gave promise July 1 of little better than two-thirds of a crop in New York State, and returns from many counties indicate only half a crop. Pennsylvania and the States immediately south escaped the frosts in their full severity, but cold and raw winds did some damage. Ohio has had plenty of rainfall recently, but in many sections it came too late to help fruit, with the poorest showing in grapes, berries, and cherries.

The south has come to the front as never before, while the crop of California is rather above than below an average. Although early, the prospect for the next crop of oranges on the Pacific Coast is promising, while Florida is recovering from last winter's freeze.

SPICE SITUATION.

Spices have a somewhat uncertain market. It is not a season of the year when consumption is at all general. Jobbers and grinders, notwithstanding their assumed indifference, did pick up quite a little stock during the late flurry, and this they are en-

deavoring to make useful until more pressing necessities arise. Cassia, nutmegs, mace, chillies and ginger appear to have a good position, and likely to harden in value at once upon any revival of demand. Pepper has shaded off in value during the dull period, influenced to some extent by the large visible supplies as shown by latest statistics, but the fresh shipments from the Straits and particularly during last half of June were remarkably small. Cloves are also in a somewhat uncertain position in consequence of absence of any recent good test of the market. It may be remembered that cloves were among the first to receive a check on the recent advance, and while they have not set off much in price, owners have been compelled to do a great deal of holding to sustain the market. According to recently published official report on trade in cloves at the principal primal points, the following are the quantities marketed during the past five years:

	Zanzibar. Lbs.	Pemba. Lbs.	Total. Lbs.
1890	4,372,515	13,472,655	17,845,170
1891	2,428,580	11,348,820	13,777,400
1892	4,248,930	8,267,385	12,516,315
1893	3,783,150	9,077,345	12,860,995
1894	4,834,185	13,054,965	17,939,150

It may be properly noted, in connection with the above figures, that the clove season is reckoned from September to March, and it was upon reports of a shortage likely to be shown when this season's harvest was over that the recent sharp advance took place.—N. Y. Journal of Commerce.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
W. S. Goodhugh & Co., Montreal.
Tees & Persse Winnipeg.



ASK FOR

MOTT'S

Walter Baker & Co. Limited,

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

E. FIELDING 27 Front St. E.,
Agent for **TORONTO**
SMYRNA FIGS and
SULTANA RAISINS
Importation Orders Solicited.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal



There's No Saving

In trying to get along these days without a refrigerator. It only results in loss of goods and loss of trade. No grocer can stand either. We make

REFRIGERATORS . .

In all sizes and styles, and at all prices, and can guarantee satisfaction every time.

EUREKA REFRIGERATOR CO., TORONTO

WILBERT HOOEY, Manager, 54 and 56 Noble St.

Write for Price List.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines Ont.

CLUB-HOUSE (REGISTERED)

BLEND OF CHOICEST

Indian and Ceylon Tea

Put up in 3, 5, 50, and 100 lb. tins, also ¼ chests and chests.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE Niagara District Fruit and Preserving Co. (Ltd.), St. Catharines, Ont., have assigned to H. H. Carlsle.

Burke Bros., general store, Winnipeg, have assigned.

W. H. Moran, groceries and meats, Halifax, N.S., has assigned.

Jackson Forde, grocer, Brantford, Ont., has compromised at 40c. on the dollar.

Bressard Douat, general store, Riviere au Sable, Que., is offering 75c on the dollar.

J. Margolus, Sons & Co., traders, Montreal, have offered to compromise at 25c. on the dollar.

Joseph Thibautot, general store, Ste. Anne de la Pocatiere, Que., has made a voluntary assignment.

PARTNERSHIPS FORMED AND DISSOLVED.

J. A. Chipman & Co., flour and meal, Halifax, N.S., have dissolved. J. B. Shaffner retires.

L. A. Rostein has been admitted as a partner into the produce business of Hartman & Co., Victoria, B.C.

Shand Bros., groceries and lumber, Windsor, N.S., have dissolved. Edgar D. Shand continues under old style.

Blakeley & Co., grocers and victuallers, is the style of a co-partnership registered by J. H. Blakeley, of Halifax, N.S.

Clement Frechette and Chas. Frechette have been registered proprietors of Frechette & Fils, provisions, fruit, etc., Quebec.

SALES MADE AND PENDING.

W. Battram, fruits, Hamilton, Ont., is offering to sell out.

Emily Ruddick, grocer, Ottawa, has sold out to M. Faulkner.

I. D. Vroom, general store, Bear River, B.C., has sold out.

The assets of Roger Telesphore, grocer, Quebec, are to be sold.

W. L. Campbell, Jr., Yarmouth, N.S., has been advertised for sale.

John T. Hugh, general store, Murray Harbor, P.E.I., has sold out.

The grocery stock of Sylvain Ferte, Montreal, has been sold at 75c. on the dollar.

The assets of P. Trepannier, general store, Louiseville, Que., are to be sold by auction on July 24.

Ernest Rioux, general store, Bic, Que., has purchased his mother's estate at 50c. on the dollar.

Mary A. Heffernan, grocery and crockery, Southampton, Ont., advertises her stock for sale by tender.

The general store business of McDonald Bros. & Co., Montague Bridge, has been sold by the assignee to F. S. McDonald.

CHANGES.

Mrs. L. C. Wheelock, Lawrencetown, N.S., general store, has been succeeded by W. E. Palfrey.

L. A. Brule is starting a grocery business at Montreal.

The Machine Bread Co. is commencing business at Montreal.

Geo. R. Garrett, general store, Charlottetown, P.E.I., has removed to Murray Harbor, P.E.I.

FIRES.

The premises of Eustache Fortier, grocer, Montreal, have been partially destroyed by fire. Insured.

The grocery stock of Mrs. Martin Costigan, has been partially destroyed by fire and water. Insured.

AVERAGING PROFITS.

SO long as society is divided into classes, so long will retail trade be divided. The customs and unwritten rules which govern the classes are as various as those which govern the grocer. Those which meet one condition will not govern in another. There are conditions common to all, but aside from these are differences so numerous that it is difficult to frame rules, or outline a policy which will be universal in its application. Men are in business to make money, but the majority fail of their object, and the one point where they fail is in adjusting profit. They fail to take into consideration the cost of the service and the relation of that expense to each article in the stock. Unwritten laws of business necessitate the sale of certain staple articles upon a margin over cost barely large enough to meet the cost of the service. This cost each retailer should know exactly. It varies greatly, being double in some localities what it is in others. Stores located within a few squares of each other report a difference in cost that is very great.

Profits must cover cost of service, living expenses, addition to capital. Until a business does this it cannot be called a success. As a general rule the service absorbs one-half of the profit and when the proportion exceeds that, it means that the sales must be largely increased if the capital is to expand with the growth of the business.

The imperative factor is a profit to cover service and living expenses; the variable or elastic factor the net gain or increase of capital.

A luxurious and exacting service is costly and sure to disturb the proper ratio of expense to net gain. A trade of \$30,000 a year may be done at a service cost of 10 per cent. or less on the cost of the goods, or it may reach 15 to 18 per cent. In the one case the class served may not demand table luxuries while in the other they are liberal buyers of fancy groceries. With one dealer the other system is thorough and exacting; with the other there are no routes to cover and most of the customers carry their purchases. The adjustment of profit, so as to secure a good average will vary greatly.

The dealer in fancy groceries and luxuries must stimulate demand and increase the variety and range of his stock. There is no business that is not capable of expansion by the addition of some new department. Confectionery, the soda water fountain; toilet articles, perfumery, crackers, cakes, bread, woodenware, crockery, household supplies, are all legitimate departments for the grocer to cover. A prominent Philadelphia firm has added water filters, fly-catching lanterns, insect powder, and is continually adding novelties. In short, add anything and everything connected with food and its service, even to the keeping of dining room fixtures, table linen, cutlery and glassware.

In order to obtain and maintain a good average profit the dealer must be master of the details of his business. It is possible to keep an account with every item in the stock, at least for one year, and then secure a sure basis for adjusting profits. It makes a wonderful difference whether the sales of sugar are one-third, one-fourth or one-fifth the total sales. Then there comes the relation of flour to the total sales, and of every article in stock down to matches and clothes pins. We advocate a profit on staples large enough to cover the cost of the service and that everyone is entitled to. That policy granted, and it will be found difficult to bring the net profit up 8 to 10 per cent., on the cost of the goods in a way which will prevent dissatisfaction with customers. It can be done easily if there is special effort made to sell such articles as rice, oatmeal, soap, starch, flavoring extracts, dried fruits, crackers, spices, tea and coffee. Place the effort on these goods rather than on sugar and flour, for they together with butter are essentials which every customer must have, while the others receive less attention, though in common use. If they pay a 15 to 20 per cent. profit, then with a liberal trade in fancy groceries and luxuries, the average will afford a good addition to capital. —American Grocer.

BRUCE PENINSULA CROPS.

"Crops on the Bruce Peninsula," remarked L. Chapman, of T. Kinnear & Co., "are looking fine. The crops up there are mostly peas, oats and hay, and all these are looking first-class. About the only kind of fruit they have up there this year is wild raspberries."

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

We Have A Long List

of good things to
eat. More than
we can tell you
about here.

YOU SURELY HANDLE

Pot.. Barley

LET US SUPPLY YOU

E. D. TILLSON

TILSONBURG,
ONT.



The Leading

Bicyclists

All use **ADAMS'**

TUTTI FRUTTI

And they insist on getting it. You are always safe to stock up with Tutti Frutti. Send for beautiful New Hanger Sign.

ADAMS & SONS CO.
11 and 13 Jarvis Street,
TORONTO.

BROOMS...

R O O M S

OUR BRANDS :

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

"The smith a mighty man is he,
With large and sinewy hands,
And the muscles of his brawny arms
Are strong as iron bands."

Sinewy hands and muscles, like
iron bands, are what athletes
are trying to develop. . . .

The Best Athletes of to-day use

Johnston's Fluid Beef

When training, and acknowledge it to be the best muscle-forming and
strength-giving food.



\$12

\$12

The Grocers' Fruit Improver

The best fruit cleaner in the market.

A machine that every grocer needs.

A machine that every grocer will have.

FOR SALE BY

W. P. RYAN

Patentee and Manufacturer

309 King St. West - Toronto, Ont.

John Mouat, Winnipeg, Agent for the Northwest.

Southwell's

HIGH-CLASS

JAMS, JELLIES and MARMALADES

ARE EXCEPTIONALLY GOOD VALUE.

Drop us a post card with sample order.

Frank Magor & Co. -
16 St. John Street, Montreal.


Cadbury's Cocoa Essence
Cadbury's Mexican Chocolate

The highest grades of Cocoa and Chocolate.

Robinson's Patent Barley
Robinson's Patent Groats

The perfection of Infants' Food.

CURRENT MARKET QUOTATIONS

TORONTO, July 18, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25	
4 lb. cans, 1 doz. in case	13 25	
2 1/2 lb. cans, 1 and 2 doz. in case	8 40	
16 oz. cans, 1, 2 and 4 doz. in case	3 35	
12 oz. cans, 2 and 4 doz. in case	2 60	
8 oz. cans, 2 to 4 doz. in case	1 75	
6 oz. cans, 2 and 4 doz. in case	1 35	
4 oz. cans, 6 doz. in case	0 90	
6 " 2, 4 " "	0 35	
4 " 4, 6 " "	90	
3 " 4, 6 " "	80	
Dunn's No. 1, in tins	2 00	
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$ 2 40	
" 10, in 4 doz. boxes	2 10	
" 2, in 6 " "	70	
" 12, in 6 " "	70	
" 3, in 4 " "	45	
Pound tins, 3 doz. in case	3 00	

12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4 " "	1 10
5 lb. tins, 1/2 doz. in case	14 00

O. F. MAYER & SON.

	per doz.
Barton's Baking Powder—	
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal—	
1/2 lb. paper package, 10 lb. in box	per lb.
1/4 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/2 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 3 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

	Paste.	per gross.
(Boxes of 3 doz. each.)		
No. 1 size (4 gross to a case)	\$ 2 40	
No. 2 size 3 " "	3 30	
No. 3 size 3 " "	5 00	
No. 4 size 2 " "	6 85	
No. 5 size 2 " "	9 00	
Emboss'd 97 4 " "	6 00	

	Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30	
3/4 " B 9 " "	5 65	
1/2 " C 15 " "	1 25	

	Russet Paste.	per gross.
(3 doz. in box)		
No. 1. In tins	\$ 3 75	
" 2. " "	5 65	
" 3. " "	7 85	

	Russet Cream.	per doz.
(1 gross cases)		
No. 1. In bottles	\$ 0 80	
" 2. " "	1 60	
" 3. " "	1 90	
" 4. " "	2 60	

	Polishing Paste.	per gross.
(3 doz. in box)		
No. 1. In bottles	\$ 3 75	
" 2. " "	5 65	
" 3. " "	7 85	

	Polishing Cream.	per doz.
(1 gross cases)		
No. 1. In bottles	\$ 0 80	
" 2. " "	1 35	
" 3. " "	2 25	
In Metal Tubes	1 90	

	Ivoryine.	per doz.
Small. In patent stoppered bottles, sponge attached	\$ 0 80	
No. 1. " "	1 35	
" 2. " "	25 00	

	P. G. FRENCH BLACKING.	per gross.
1/2 No. 4	\$ 4 00	
1/2 No. 6	4 40	
1/2 No. 8	7 25	
1/2 No. 10	8 50	

	P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$ 2 00	
No. 4, 1 or 2 doz. in box	1 25	

	CROWN PARISIAN DRESSING.	per gross.
	9 00	

	BLACK LEAD.	per gross.
Reckitt's Black Lead, per box	\$ 1 15	
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.		

	Silver Star Stove Paste	per gross.
Dixon's Carlsrud of Iron Stove	\$ 9 00	
Polish, 70c doz	7 20	

	BLUE.	per lb.
KEEN'S OXFORD.		
1 lb. packets	\$ 0 17	
1/4 lb. " "	0 17	

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1	
or 1/2 gross 2 or 1/4 gross 4 or	

	CORN BROOMS.	per doz.
CHAS. BOECKH & SONS.		
Carpet Brooms—		
"Imperial," extra fine, 8, 4 strings..	\$ 3 65	
" " 7, 4 strings..	3 45	
" " 6, 4 strings..	3 25	
"Victoria," fine, No. 8, 4 strings..	3 30	
" " 7, 4 strings..	3 10	
" " 6, 3 strings..	2 90	
"Standard," select, 8, 4 strings..	2 90	

"Standard," select	7, 4 strings..	2 75
" " "	6, 3 strings..	2 60
" " "	5, 3 strings..	2 40

CANNED GOODS.

	per doz.
Apples, 3's	\$0 00 \$0 90
" " gallons	2 10 2 25
Blackberries, 2's	1 75 2 00
Blueberries, 2	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 75 0 85
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 75 0 80
" Sifted select	0 90
" Extra sifted	1 45
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	1 75
" 3's	2 40 2 50
Peaches, 2's	1 90 2 00
" 3's	2 90 3 00
Plums, Green Gages, 2's	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 90 0 95
" gallons	2 10 2 25
Raspberries, 2's	1 75 1 85
Strawberries, choice, 2's	1 90 2 00
Succotash, 2's	1 40
Tomatoes, 3's	0 80 0 85
"Golden" Finnan Haddies	1 30 1 40
"Thistle" Finnan Haddies	1 30 1 40
Lobster, talls	1 75 2 25
" flats	2 30 2 40
" Imperial Crown flat	2 40
Mackerel	1 00 1 10
Salmon, Sockeye, talls	1 25 1 50
" flats	1 55 1 65
" Cohoes	1 10
Marinated Pickled	0 15 0 17
Sardines, Albert, 1/2's tins	0 15
" 1/2's tins	0 20
" Sportsmen, 1/2's genuine French high grade, key opener	0 12 0 12 1/2
Sardines, key opener, 1/2's	0 10 1/2
" Exq. fine Fr'ch, k.o.p. 1/2's	0 11 1/2
" " " " 1/2's	0 10 1/2
" " " " 1/2's	0 10 1/2
Sardines, other brands 93 1/2	0 15 0 17
" P. & C., 1/2's tins	0 23 0 25
" 1/2's " "	0 33 0 34

Refrigerators



As we are going to vacate our present warehouse, to save the expense of moving our large stock, we will, for the next few weeks, sell Butcher, Grocer, and Family Arctic Refrigerators, Doors, Sash, and Blinds at greatly reduced prices. Now is your chance to get a good article cheap.

JOHN HILLOCK & CO.

130 Queen St. East, Toronto

Telephone 478

Send for Catalogue.

ESTABLISHED A CENTURY.

English Army Blacking



THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

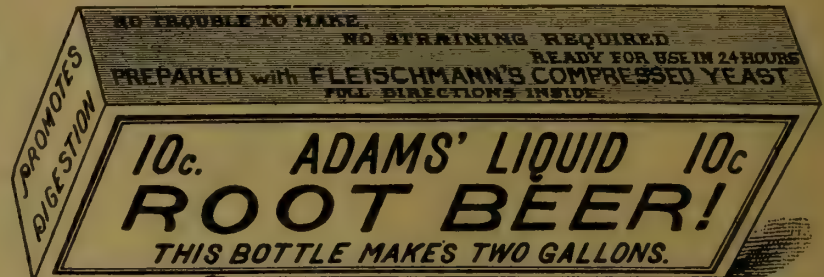
THE F. F. DALLEY CO., LTD., CITY:

DEAR SIRS,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.

TWO SIZES



10 AND 25 CENTS

Sales are constantly increasing.

Your wholesaler will fill your order.

It is advertised in over 200 Canadian newspapers. Quality guaranteed.

Canadian Specialty Co.

Dominion Agents

38 Front Street

TORONTO

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.

Japanese Waterproof Blacking

Brunswick and Berlin Black, for stoves.

Universal Harness Composition, in tins.

Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).

Patent Leather Polish (two sizes)

Polishing Cream (two sizes).

Brass Burnishing Paste (four sizes).

Furniture Polish (four sizes).

Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. I. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

.....London and Liverpool.

Varsity

IS OUR NEW BISCUIT.

Just out. Try a box. Remember we get out more new lines than any other house in Canada. We have something new every week, and it pays to have new goods.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST.

Ketchup—		
Flat Bottles	gross	12 00
Screw Top		24 00
Pepper Sauce		15 00
Dalley's Fine Gold, No. 8, per doz.		\$0 75
" " " " 1, 1 1/2 oz.		1 25
" " " " 2, 2 oz.		1 75
" " " " 3, 3 oz.		2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins		\$ 3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Staminal—2 oz. bottles		3 00
4 oz. " "		6 00
8 oz. " "		9 00
16 oz. " "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz.		6 00
Milk Granules with Cereals, in cases, 4 doz.		5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls ..	0 03 1/2	0 04
" " 1/2 bbls ..	0 03 1/2	0 04 1/2
" " Filiatras, bbls ..	0 04 1/2	0 04 1/2
" " 1/2 bbls ..	0 04 1/2	0 04 1/2
" " Patras, bbls ..	0 04 1/2	0 05
" " 1/2 bbls ..	0 04 1/2	0 05 1/2
" " " cases ..	0 04 1/2	0 05 1/2
" " Vostizas, cases ..	0 05 1/2	0 07 1/2
Panarete, cases ..	0 08	0 08 1/2
Dates, Persian, boxes ..	0 04 1/2	0 05
Figs—Eleme, 14 oz. ..	0 09	0 10
" " 10 lb. ..	0 09	0 11 1/2
" " 18 lb. ..	0 15	
" " 28 lb. ..	0 17	
" " taps ..	0 04	0 05
Prunes—Bosnia, cases ..	0 04 1/2	0 07 1/2
" " Anchor, cases ..	0 04 1/2	0 06 1/2
" " Unicorn, " ..	0 04 1/2	0 06 1/2
" " Sphinx, " ..	0 04 1/2	0 07 1/2
Raisins—Valencia, off stalk ..	0 03	0 03 1/2
" " Fine, off stalk ..	0 04	0 04 1/2
" " Selected ..	0 05 1/2	0 06
" " Layers ..	0 05 1/2	0 05 1/2
" " Sultans ..	0 05 1/2	0 08
" " Cal. Loose Muscatel		
50 lb. boxes ..	0 05 1/2	0 07
" " Malaga— ..		per box.
London Layers ..	2 25	2 25
Imperial Cabinets ..	2 25	2 55
Blue ..		
Dehesas, boxes ..		0 75
Lemons, Messina ..	7 00	5 50
Oranges—Valencia ..	7 00	8 00
" " Messinas, half boxes ..	2 00	2 50
" " " boxes ..	4 00	4 50
" " Cal. Seedlings ..	3 00	4 00
" " Cal. Navels ..	4 00	4 75



CANADIAN Electric Starch

**REQUIRES
NO BOILING**

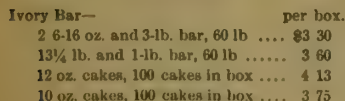
The BRANTFORD STARCH COMPANY, Ltd.

Factory and Office, BRANTFORD, ONT., CANADA.



	per box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2½ lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.	
Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Pearless, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box....	2 50

TEAS.		
BLACK.		
	per lb.	per lb.
Congou—		
Half Cheats Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.			
Gunpowder—			
Cases, extra firsts	0 42	0 50	
Half Chests, ordinary firsts	0 22	0 38	
Young Hyson—			
Cases, sifted, extra firsts.	0 42	0 50	
Cases, small leaf, firsts ..	0 35	0 40	
Half Chests, ordinary firsts	0 22	0 38	
Half Chests, seconds	0 17	0 19	
“ “ thirds	0 15	0 17	
“ “ common	0 13	0 14	

PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds	0 16	0 19

JAPAN.		
Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 18	0 22
" " Oolong.....	0 14	0 15
" " Gunpowder.....	0 16	0 19
" " Siftings.....	0 07½	0 11

TOBACCO AND CIGARS.	
British Consols, 4's; Twin Gold	
Bar, 8's	0 59
Ingots, rough and ready, 8's.	0 57
Laurel, 5's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeyuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in 40-lb. boxes.	0 48
Bright Smoking Plug Myrtle, T. & E., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 6-lb. boxes.	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.	
White Burley Chewing— Duty paid.	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.	0 61
Jubilee, 7½ to lb., chocolate, 15-lb. butts.	0 58

Pince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to 1 lb. (fancy chewing) ..	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s.....	0 50
3rd	0 50
Sunny South, 6s and 7s, 18-lb. cad- dies	0 46
Sold Comfort, 6s, 18-lb. butts	0 40
Special, 7 to 1 lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 82
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Fine Cut Cavendish, 1-9ths, 5-lb. boxes ..	0 65
Stout Cut Chewing—	
Sundown, 6s, bright, 5-lb. pails Apricot, dark sweet, 5-lb. pails	0 80 0 65
Terms, 30 days less 2 per cent.	

S. DAVIS & SONS, MONTREAL.		Per M
Madre E' Hijo,	Lord Landowne.....	\$60 00
"	Panetelas	60 00
"	Bouquet	60 00
"	Perfectos	85 00
"	Longfellow	85 00
"	Reina Victoria	80 00
"	Pins.....	55 00
El Padre,	Reina Victoria	55 00
"	Reina Victoria Especial.....	50 00
"	Conchas de Regalia.....	50 00
"	Bouquet	50 00
"	Pins	55 00
"	Longfellow	80 00
"	Perfectos	80 00
Mungo, Nine,	.....	35 00
Cable, Conchas	.....	30 00
"	Queens	29 00
Cigarettes—All Tobacco—		
"	Cable	7 00
El Padre.....		1 00
Mauricio.....		15 00
DOMINION CUT	TREAS.	MON

Cigarettes.....	Per M
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 50
High Park.....	10 50
Tobacco.....	per lb
Puritan, 10ths, 5-lb. boxes.....	0 70
Old Chum, 9ths, 5-lb. boxes.....	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes.....	0 72
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco.....	
E. C. N. 1-1-10, 5-lb. boxes.....	0 83
Puritan, 1-10-5 lb. boxes	0 83
Athlete, per lb.....	1 15
Plug Tobaccos.....	
Old Chum, plug, 48, Solace, 16 lbs.,	0 68
" " " " 8s, " 16 "	0 68
" " " " 8s, R. & R. 13½%	0 68
" " " " 7s, R. & R. 14½%	0 58
" " " " 7s, Solace, 14½%	0 58
" " " " 8s, R. & R. 16	0 58
" " " " 8s, Solace, 15	0 58
O. V. " " plug 8s, Twist, 16	0 58
O. V. " " " 3s, Solace, 17½	0 58
O. V. " " " 1s, " 17	0 55½
Derby " " " 12s, " 17½	0 51
Derby " " " 7s, " 17	0 51
Athlete " " 5s, Twist 9	0 74

WOODENWARE.						per doz.
Pails, 2 hoop, clear, No. 1.....	"	3	"	"	"	\$ 1 50
" " " " " "	"	3	"	"	"	1 65
" " " " " "	"	2	"	"	"	1 40
" " " " " "	"	2	"	"	"	1 60
" " painted " " " "	"	2	"	"	"	1 65
Tubs, No. 0.....	"	1	"	"	"	8 50
" " " " " "	"	1	"	"	"	7 00
" " " " " "	"	3	"	"	"	6 00
" " " " " "	"	3	"	"	"	5 00
Washboards, Globe	"	1	"	"	"	1 90
" " Water Witch	"	1	"	"	"	1 40
" " Northern Queen	"	1	"	"	"	2 25
" " Single Crescent.....	"	1	"	"	"	1 85
" " Double "	"	1	"	"	"	2 75
" " Jubilee	"	1	"	"	"	2 25
" " Globe Improved	"	1	"	"	"	2 00
" " Quick and Easy	"	1	"	"	"	1 80
" " World.....	"	1	"	"	"	1 75
" " Rattler	"	1	"	"	"	1 30

THE E. B. EDDY CO.		
Washboards, Planet	1 60	
" Waverly	1 50	
" XX	1 40	
" X	1 25	
" Electric Duplex	2 25	
" Special Globe .....	....	
Mops and Handles, combined	1 25	
Butter Tubs	1 60	3 60
Butter Bowls, crates assort d .....	....	3 60
Matches—		
Steamship (10 gross in case).		
Single case and under 5		3 10
5 cases, freight allowed ..		3 10
	Per Case.	
Matches—		
5-Case Lots.	Single Case.	
Parlor	\$1 70	\$1 75
Red Parlor	1 70	1 75
Telephone	3 50	3 50
Telegraph	3 50	3 50
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 45
Flamers	2 20	2 40



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT

Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —
GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

Pickling Spice

Put up in ten-cent packages

With the approach of the pickling season and the consequent enquiries for spices, you should be in a position to fill first orders with what will please your customers and hold their trade in that line through the season. We guarantee our

Dominion Mills Pickle Spice

to be the best combination of whole spices that can be got, giving that much desired flavor and bouquet, peculiar to certain well known brands of English pickles.

Todhunter, Mitchell & Co. - Toronto

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish



ACME
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, JULY 26, 1895.

No. 30

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878
TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80

TO THE COURT OF HOLLAND AND THE KING OF ITALY
PURVEYORS TO H.R.H. THE PRINCE OF WALES
CROSS OF THE LEGION OF HONOUR

Bull's Head Trade Mark

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.



HAT experience is more convincing than eloquence will not be denied, especially by those having tried both.

The grocer may praise an article in eloquent terms, but the experience of the customer is what counts.

Our matches are as near perfection as these modern times will allow, and nothing is spared to improve them.

Most of your customers know by experience of their high quality, and will take them in preference to any other.

Be guided by their experience. Keep **E. B. Eddy's Matches** in stock, and you will have the best Matches.

The **E. B. Eddy Co.** Ltd.

HULL, CANADA

Montreal Branch, 318 St. James St.

Toronto Branch, 29 Front St. West.

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	}	St. John's, Newfld.
not yet appointed.		Sydney, Australia.
		Melbourne, do

Standard Goods THE Best to Handle

"THISTLE" HADDIES



New Pack Now on the Market

This is the 

Standard Brand of Canned Haddies

Always the best quality.

Specify this brand in ordering.

Lazenby's

Pickles

Potted Meats and Fish

Sauces

Soup Squares

Chutnies,

Flavored Vinegars

etc., etc.

Are all of the finest quality and more economical to use than others.

FOR SALE BY THE LEADING WHOLESALE GROCERS IN THE PRINCIPAL CITIES OF THE DOMINION.

FOR
PURITY
..



FOR
STRENGTH
..

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.

A. P. TIPPET & CO.

Agents

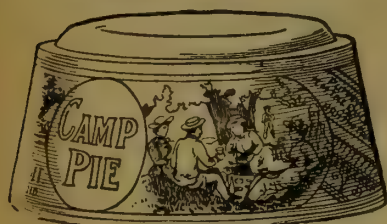
Toronto, Montreal, St. John.



THE BEST THE WORLD PRODUCES

IN THE WAY OF

Potted Meats
Fresh Herrings
Kipperd Herrings
Findon Haddocks, etc.



Jams
Jellies
Essences
Marmalades



etc.

To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.



4 GOOD SELLERS



Rose & Laflamme

Agents

MONTREAL.

NEW CROP, 1895

We have just received ex Bark
"Buda" and others 1,000 puncheons fine

Barbadoes Molasses

Quality guaranteed. New crop.

Also a fine lot of

Porto Rico Molasses

Now on wharf.

WRITE FOR SAMPLES AND QUOTATIONS.

LAPORTE, MARTIN & CIE., Wholesale Grocers - - MONTREAL



Fresh . . .
Herrings

The recognized leading Brand in all
the markets of the world.

Kipperd Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

The demand
for our . . .

Extracts

Is increasing and we are pleased to inform the trade that they are giving universal satisfaction. See our travelers or mail us your order.

COFFEES
SPICES
BAKING POWDERS

G. F. MARTER & SON

PHENIX MILLS - 1-3 JARVIS ST., - TORONTO.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

New T T T T

1895 CROP. CHOICE MAY PICKED.

"GOLD STAR CHOP" Japan Tea.
Splendid value.

CEYLO-CHINA Tea (in tin-lined cases).
The best bulk Tea in Canada.

"GRAND MOGUL" Tea. More popular
than ever with the best grocery trade and
those who drink good Tea. $\frac{1}{2}$ and 1 lb.
packages, Black and Mixed.

ROYAL ENGLISH BREAKFAST
The best 28 cent Black Tea in Canada.
Write for Samples.

T. B. ESCOTT & CO. Wholesale Grocers

LONDON, ONT.

Agents:—Wm. Tufts & Son, Vancouver, B.C.; Hood Bros. & Co., Winnipeg, Man.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Are you looking out

for every chance of extending your business

?



"REINDEER BRAND"

**CONDENSED MILK,
CONDENSED COFFEE AND MILK,
CONDENSED COCOA AND MILK,
AND
EVAPORATED CREAM.**

Will help you. These splendid articles are used by all classes,
and are becoming more popular every day.

BUY IN SMALL LOTS AND OFTEN.

DID YOU SEE

**THE
FINEST
IMPORTED**

Curio Choicest **SPIDERLEG
CHOP ?** Early May Picking
JAPAN TEA

Our travelers have samples.

We are offering great values in Early Picked Japans.

Gallon Apples

Boulters' Pack.

A Snap in These.

W. H. Gillard & Co. Wholesalers Only, - **Hamilton**

The Best Biscuits



The Choicest Candy

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JULY 26, 1895

(\$2.00 per Year) No. 30

DROPS FROM THE EDITOR'S PEN.

Organization of business men means disorganization of foes that assail them.

* * *

A young man with small ideas is not likely to develop anything but a small business.

* * *

It is better to climb into affluence than to be pitchforked into it by influential relatives.

* * *

Canada can hit bull's eyes in a good many other things besides rifle shooting.

* * *

This enervating hot weather should stir grocers up to push hot weather goods.

* * *

A business is but the expression of the merchant, just as the picture is the expression of the artist.

* * *

If you would make it a success, cling to your business as tenaciously as does ivy to the church steeple.

* * *

Business men's associations have a double purpose: They give birth to new friendships, and kill and bury old evils.

* * *

Men quick to take offence are usually men quick to give offence. What the merchant should study to be is obvious.

* * *

The average merchant has worries enough to try the patience of a saint; but that is no excuse for his being cantankerous.

* * *

Employers who attempt to humiliate clerks in the presence of customers lower themselves in the eyes of said customers.

* * *

Possibly a man may establish a business without advertising; but, like an ill fed child, it will never be anything but a dwarf.

* * *

It may be in order to secure cheap advertising that some of the department stores

are closing early. But it is safe venturing that they do not lose money by the innovation.

* * *

Ambition is the cause of much concern, but it is worth passing through a period of concern to reap the fruits which discreet ambition brings.

* * *

Incompatibility between a merchant and his business should be sufficient ground for a divorce. It is no use ruining both the man and the business.

* * *

Clerks who value not the little things in the details of their duties are not likely to occupy positions where they will have supervision of the great things.

* * *

Catch the eye of your customer, but see that the something that does the catching does not drive the customer away from, instead of into, the store.

* * *

If it is the right firebugs that have been caught in Montreal it is to be hoped they will get a salutary squeezing between the finger and thumb of the law.

* * *

Because nails are dearer it does not follow that merchants should be more cautious in hitting the proverbial nail on the head. Hit just as hard and often as ever.

* * *

Judging from the frequency with which they figure in the courts for infractions of trade laws, the pathway of British grocers must be beset with many legal pitfalls.

* * *

The crops is the pivot upon which the next twelve months' trade will turn. Judging from the present condition of the pivot the turn is likely to be towards fairly good trade.

* * *

Judging from what appears from time to time in the columns of United States exchanges, the grocers on the other side of the

line are continually "cracking" away at the cracker question.

* * *

A merchant who was in the Nottingham bankruptcy court the other day was shown not to have kept any books. He who does not keep books can scarcely be expected to keep his business.

* * *

Of all the patients applying for treatment at a Brooklyn dispensary, ten, according to the medical superintendent, were tea drunkards. What now about "the cup that cheers and not inebriates"?

* * *

The loss of a subscriber is entailed on the publisher when a man orders his trade paper to be discontinued, but the loss to the subscriber himself is as much greater in comparison as the mountain is to the hill.

* * *

A price "cutter" would not make a successful warrior. The warrior sits down and figures out the cost before he wages war; the "cutter" goes it blind; rushes in "where angels fear to tread," as it were.

* * *

If you have no goods to sell, advertise that you are in the land of the living. In this world of commercial activity it is one of the easiest of things for a merchant to drop out of sight, although he may nominally still be doing business at the old stand.

* * *

In chiding those who are rejoicing at the failure of a Chicago department store, an exchange remarks that "One swallow does not make a summer." No, but the swallowing up of this one department store makes one less of these big concerns to harass the regular merchant.

* * *

The N. Y. Commercial Enquirer of July 11 contained an article on "Storing Oil," by Scott McKerrow. Had the editor's scissors possessed a pen or pencil point when they extracted the article from THE CANADIAN GROCER of June 21, credit would, no doubt, have been duly given this journal.

THE EXPORT TRADE IN APPLES.

A REVIEW OF THE PAST SEASON—THE EXPORTERS' ASSOCIATION—THE PROSPECTS FOR THIS SEASON.

LAST season was a wonderful one in apple exporting, as regards the quantity exported and the lessons which exporters learned. It is over now, and those who look calmly back can truly say that they have added much to their store of experience.

From August 1, 1894, to May 1, 1895, a total of 1,467,031 bbls. of apples were sent out from American ports. Our authority for this is *The American Agriculturist*, but we are not certain whether or not this includes shipments from Canadian ports. Even supposing that both Canada and the United States together exported only 1,500,000 barrels, this is the largest export trade on record. It is about eight times as large as the trade of the previous season.

A large proportion of this 1,500,000 barrels came from Canada. Nova Scotia itself shipped over 200,000 barrels to Great Britain, while nearly 500,000 barrels must have gone out from the other provinces, mainly from Ontario. Nova Scotia was the surprise party last year, the crop being about 300,000 barrels, although some estimate it at about 500,000. The first figures are more nearly correct. Attorney-General Longley, speaking recently of Nova Scotia's apple production, says: "The industry is steadily growing. When, having exhausted the local demand, we found the English market open to our apples, our horticulturists began planting fresh orchards and setting out more trees. It takes ten years before a tree begins to bear, but this increased planting will soon tell, and I suppose the poor English apple-grower will be driven further out of his own market. It costs him \$1.50 to produce a barrel of apples growing on the tree; the cost to the Canadian grower would not be more than 40 cents."

The Eastern States produced a large crop, of which much was exported, but which was mostly required for home consumption. Ontario had an excellent crop—too large, as many of the buyers and exporters learned to think when prices began tumbling around their ears.

Is there room for our trade to expand with Great Britain? During the six months ending April 1, 1895, Great Britain imported 4,149,366 bushels, or 1,383,000 barrels. This would indicate that American apples almost monopolized the British market last year. Holland and France usually export large quantities to England, but their crops last year were very poor. The lesson here would seem to be that if the export trade is to be pushed further, it can only be done in two ways—either by reducing the price of the fruit or improving its quality. This is the

alternative which Canadian buyers and exporters are called upon to face.

The plain truth of the matter is that the Canadian Fruit Buyers' and Exporters' Association has got to get up and hustle if Canada's apple export trade is to be continued. It is this question of quality that must interest them, and they must school their members to send only honest fruit to Great Britain. The association is the only power in the land to do this, without resorting to cumbersome governmental inspection, and hence it is to be hoped that the association will be supported by all those who are interested in the trade. The trouble with such associations is that the small men are mean enough to stay out until all the fighting is over and then rush in to enjoy the profits.

Anyone who has followed the reports of the British market, or even the Canadian market, will have learned that poor apples bring poor prices; and yet one-third of the apples shipped would be better rotting in piles in the farmers' uncropped fields. On Oct. 19, 1894, good fall apples brought \$1.50 to \$1.75 in Montreal, and poor, wasty ones (of which there were lots) brought 60 to 75c., or just enough to pay for barrel and freight and nothing for the fruit. About the same time good fall apples brought 10s. 4d. in Glasgow, and rather more in Liverpool. Yet shipments only averaged 8s. 9d., and poor lots sold from 4s. to 5s.

It was the same in winter apples. On Nov. 17, the good apples brought 12s. to 16s., while the seconds brought 5s. to 12s. On Dec. 1, first-class brought 12s. to 18s. and second-class 9s. to 13s. On Jan. 19, first-class sold for 14s. to 18s. and second class 10s. to 17s. Poor apples are a losing speculation and should not for that reason be touched. Moreover, every barrel of poor apples marketed abroad affects the prices of good apples bearing the same brand. Poor Canadian apples lower the price of good Canadian apples.

Last May an article appeared in these columns entitled: "A Menace to the Apple Trade." That article dealt with "stuffing" or the placing of a few layers of choice fruit at either end and filling the centre with inferior fruit. Such conduct is reprehensible. The foreigner who gets such a barrel remarks: "Well, if this is what you call Canadian apples, I want no more of them." He doesn't, like a Canadian would, blame it on the packer. He blames it on the whole country, and Canada suffers. Cannot the association stop this?

Last year the exporters made little money; in fact, many of them lost heavily.

This was due, not only to the poor quality of the fruit, but to the crop in the Eastern States and Nova Scotia being larger than was anticipated. About the end of November the cables quoted from 12s. to 15s., but actual sales by mail showed that this was only for fancy fruit, and that a large portion was being sold at from 3s., 6s. to 8s. Shipments were made from Montreal which netted the person who made advances in that city but 40 cents per bbl.

Still, in spite of that we find two barrels of apples bringing \$25 each in Montreal in May. They had been packed in the ordinary way, but kept in cold storage. About May 15 a shipment of apples was made from the Annapolis Valley to New York, and netted the shippers \$8 per barrel. It is quality that counts.

So much for last season's trade. The next season is almost upon us, and it is to be hoped that exporters will take the advice of a Chicago fruit firm, and "leave the poorer half of the crop at home, and ship only the better half." Exporters should ship half the quantity and multiply last year's quality by two.

The Ontario crop is nothing like as heavy as last year. Central and northern Ontario lost all their fruit by frost. A narrow strip along Lake Huron and a wider strip along the Erie shore have an average crop. In the Niagara peninsula apples are abundant. East of Toronto the crop is average. Nova Scotia will have a good crop, not quite so large as last year, but nearly equal. The United States will have a magnificent crop, and it is expected that the quality will be much above the average. The European crop is nearly twice as large as last year, with excellent prospects as to quality.

What then is the outlook? To make a prophecy is a dangerous undertaking, a something to be done with awe and trembling, yet we will do it in this careful manner: The prices may rule higher than last year at first, but before the season is far advanced the market will probably take an easy turn. The large crop in Europe will lessen Great Britain's demand, which, as we have seen, was mostly satisfied by American apples last year. This means a lower price to United States and Canadian exporters. The market promises to be squally, and hence dealers must be advised to proceed under shortened sail.

FRUIT EXPORTERS MEET.

The Executive Committee of the Canadian Fruit Buyers' and Exporters' Association met last Friday afternoon in the Albion Hotel. J. M. Shuttleworth, of Brantford, occupied the chair. Among those present were: W. Dixon, Hamilton; David Cantelon, Clinton; J. C. Smith, Burlington; Samuel Nesbitt, Brighton; and J. A. Cooper, secretary treasurer.

The meeting was called chiefly for the purpose of arranging for the annual meeting to be held on September 10th.

Another subject discussed was the freight rates on goods moved for storing purposes. The association is anxious to secure a rate equal to one-half the local rate. Steps were taken to continue the agitation to secure this.

Preparations were made to collect full and reliable crop reports from all Canada, the United States and Europe. A full digest of this is to be presented at the annual meeting.

THEY
HAVE
ARRIVED

1,000 CASES GALLON APPLES

WE WARRANT
EVERY CAN.

LUCAS, STEELE & BRISTOL

Hillwatt's Tea
Agents

HAMILTON

Worth Investigating

1. The Excellent Quality
2. The Reasonable Price
3. The Attractive Appearance
4. The Complete Variety of

The **IRELAND** Co.'s
Breakfast Cereal Foods
(In 2 and 3 lb. packages.)

Manufactured only by

THE **IRELAND NATIONAL FOOD COMPANY** LTD.

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada

Samples Furnished Gladly.

Always in Stock

By our Agents

BAULD, GIBSON & CO.
Halifax, N.S.

C. & E. MACMICHAEL
St. John, N.B.

BEATTIE & ELLIOT
Quebec

ROSE & LAFLAMME
Montreal



R. H. TOY
Kingston

WM. FORBS
Ottawa

A. D. HOSSACK
Vancouver, B.C.

HUDSON BAY CO.
Winnipeg, Man.

Lemons . . .

Arrived to-day—a car new lemons, fine quality, first-class condition. As this fruit has just arrived from the place of growth, the quality is much better than that bought here months ago. Get our prices, which are right.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS

Toronto

ROOT BASKETS

**ONE
AND
TWO
BUSHEL**

. . . In Splint and
Unpeeled

Willow

All first-class stock.

Prices right.

H. A. NELSON & SONS,

**TORONTO and
MONTREAL**



You may as well

KEEP THE BEST

If you are going to
keep any

Delhi Canning Co.

DELHI, ONT.



Seasonable Goods

Potted Meats, Marmalades, Canned Chicken, Duck, Turkey and Pigs' Feet, Canned Fish, Jams, etc.

COMPLETE STOCK.

PRICES RIGHT.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

Seeing is Believing

We may tell you over and over again about the merits of **Flag-Ship Canned Salmon**, but nothing will so thoroughly convince you of its quality and uniformity as a personal examination.

None but first-class Fraser River Salmon used. Always reliable, always the same.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

Sailing, Sailing



Over the bounding main. On all our lakes and rivers, on board the best freight and passenger vessels and private yachts "Jersey Brand" has a prominent place in the provision locker. This high honor has not been secured by chance, but by its high standard of purity and richness. For the benefit of your local sailors, whether A.B. or amateur, you should stock

"JERSEY" BRAND

Warranted Full Cream.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

We have a splendidly assorted stock of

Canned Meats for the Picnic Season

Comprising all the leading brands.

Devilled Ham, Potted Ham

Potted Ox Tongue

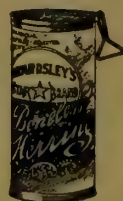
Delhi Boneless Chicken, key opener

Delhi Boneless Turkey, key opener.

Beardsley's Star Herrings, in tins

Beardsley's Shredded Codfish

Beardsley's Acme Sliced Beef



ALL THE ABOVE GOODS IN EASILY OPENED TINS.

Turner, Mackeand & Co. Wholesale Grocers Winnipeg

FINE FRUIT TABLETS

ENGLISH FORMULA

Tablets have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. Hamilton & Sons - - - Pictou, N. S.

Grocers' and "Crown Brand" Specialties . . . Extracts

Kennedy, Greig & Co. - - Montreal

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

"CAN WE DEPEND ON YOUR QUOTATIONS?"

YES, most certainly you can. We publish THE CANADIAN GROCER for the express purpose of furnishing our subscribers with reliable information and prices, for which each subscriber pays Two Dollars per year. The buyer who follows our prices and information week after week should make 1,000 per cent. on his investment of Two Dollars. If you do not intend to read THE GROCER, don't subscribe for it. It is Two Dollars thrown away when subscribed for and not read. No, not that much, there is one dollar's worth of wrapping paper in a year's subscription.

Hardly a week goes by that we do not receive communications from subscribers asking if the price we quote on a certain article is correct. We immediately reply, giving names of houses who will sell at the prices we quote. Listen what a subscriber writes this week:

DEAR SIRS,—I started here on my own account, and the first thought that struck me was that it would be profitable for me to subscribe for THE CANADIAN GROCER to assist me. I did so, and got many very profitable pointers out of it, but what I want to ask about is the reliability of the prices you quote. For instance, in July 12th issue, page 41, you quote sal-soda, \$1 to \$1.25 a keg. I am charged \$1.50 per keg (always take my discount at 20 days.) I kicked and showed up THE GROCER to the traveler, who asserted that we could not depend on the quotations of THE GROCER. Now, if such is the case, I have not so much use for THE GROCER. I would like to know if I have been overcharged or not.

Immediately on receipt of the above letter we got quotations from several houses, all of whom said that our quotations on sal soda were rather above than below the selling price. Our correspondent has not given us the name of the house who quoted \$1.50 per keg. The traveler who said that "you cannot depend on the quotations in THE CANADIAN GROCER," is no doubt doing what is right by his firm, but it is hardly fair to THE GROCER. We say again that our quotations can always be depended on, and if any of our readers doubt our prices let them write

us and we will be most delighted to verify, and, if requested, give names of houses who sell at prices quoted. We like doing this work.

Frequently a subscriber will say, "Why, I can buy at better prices than you quote." Certainly he can—if he pays cash; if he buys in large quantities; or if a house is anxious for his business. We give the regular market price—not the discount or "cut" price.

There is nothing to prevent our prices being correct. Reporters and editors are engaged expressly to secure the latest and most reliable information and prices in Montreal, Toronto, Hamilton, London, Winnipeg, St. John, N. B., Halifax. They are about the markets every day. We get the latest telegrams and cables.

HOT WEATHER GROCERIES.

THERE is a time for everything. In no line of trade is this more applicable than to the grocery trade. Just now we are well into the middle of the summer. There are consequently some two or more months of hot weather in store for us, and two months more of summer trade. From now on the grocer should centre his ideas on catering for this trade. It is not last spring's business or next winter's prospects with which he has to do. What concerns him now is the present and next two months' trade.

If there is any one time in the year when people are more fastidious and exacting it is during the hot weather. The appetite of the average man or woman is more delicate, and what would be palatable in January is unpalatable in July and August. Keeping this idea prominently in view will help the grocer in catering for the summer trade.

A clean, bright store is about the first essential. It is desirable at all times, but in the summer particularly so. Windows should be frequently cleaned, and goods, shelves, chandeliers, etc., covered with gauze in order to prevent the flies from discolored them.

Then as to stock. In the hot weather consumers hardly know what they want. And as at Christmas they scan windows and shelves to satisfy curiosity, so in midsummer they scan windows and shelves for something that will coax the appetite.

It is to the satisfying of this appetite that the grocer should largely devote his energies. And in the lines of goods which are the most likely to do this there is better profit for the grocer, as a rule, than in the ordinary everyday staples.

There are jellies, potted cheese and meats, inviting little lines of canned goods, several lines of attractive package goods, "summer drinks," etc., which can be brought forward on shelves and in the window, while to be picked up here and there by the appreciative merchant who will do a little prospecting are a good many commodities and

articles that will help catch both summer trade and dollars.

Special attention should be given to window displays. The very fact that housekeepers' ingenuity is taxed more during the hot weather to provide variety, calls upon the window dresser to exercise a little more of his ingenuity in order that he may help her out of her dilemma, and he should exercise it a little more frequently, for careful as a merchant may be, his window soon takes on a shabby appearance these days. And a window that is shabby is uninviting.

TO REMEDY A CUSTOMS EVIL.

The Premier stated in the Senate one day last week that he proposed between then and the next session of Parliament to consider an amendment to the Customs law whereby the Board of Appraisers and the Governmental head of the Department of Customs would be relieved of the duty of deciding cases of dispute in reference to questions of seizure and infractions of the Customs law.

It is well. The present system of settling difficulties between importers and the Customs Department is obviously contrary to the spirit of British fair play. It is a relic of mediævalism. In it we see exemplified the prosecutor adjudicating upon his own prior decisions.

Obviously, under such conditions one cannot expect justice. The "judge" may desire to be fair; but he is only human, and, naturally, he will be disposed to be quick to seize upon points that will sustain his previous ruling and slow to accept those that will tend to weaken it.

It is gratifying to see Sir Mackenzie Bowell making a move in the direction of independent adjudication on Customs disputes. When he was head of the Customs Department he ruled with an arbitrary hand, as importers well remember. And while the present head of the department is much more amenable to reason than his predecessor in office, yet that is none the less reason why the present faulty system of settling difficulties between the department and importers should not be placed on a more equitable basis: It is not in the men, but in the system, that the evil primarily lies. And it is to the credit of the Government that it realizes it, long as it has taken it to do so.

CRANBERRY CROP.

Advices from New Jersey say that the prospects for the cranberry crop this season are splendid. It is thought that in that state the yield will equal, if not exceed, the crop of 1893, the greatest on record, aggregating 1,000,000 bushels.

No facts can be got at regarding the outlook for the Canadian yield, but as our best berries come from New Jersey, and they are plentiful there, it is probable that prices of both domestic and foreign will rule low this year.

CANNED TOMATOES HIGHER.

INCREASED strength has developed during the week on the Toronto market for spot canned vegetables.

The interest is principally centred in tomatoes, and the direct cause of this is the allegation that the only packer which had any of this particular line left had sold out his last lot on Monday.

Jobbers immediately advanced their prices. Some are quoting as high as \$1 for tomatoes, but this is only the exception; 90 to 95c. is probably the ruling figure, although even concessions on the inside figure can still be obtained by some customers and on certain brands.

Stocks of tomatoes in jobbers' hands are also light. Retailers, however, have been rather free buyers lately, and relatively they probably have larger stocks than the middlemen.

It will be something like two months before the new pack is on the market, and in the meantime the outlook is strong.

What the coming crop will be like is, at this stage, pure conjecture. One thing, however, is certain: the climatic conditions of the past few weeks have been favorable to the maturing of the vines. The same may be said of corn. At the moment, however, packers do not appear inclined to offer futures either in tomatoes or corn.

It is claimed that fewer peas are being put up than usual, but as the vegetable is now to be had in its natural state, the canned article is not receiving much attention.

TROUBLE OVER LOW-PRICED JAPAN TEA.

THERE has been trouble, both in Montreal and the west, over the first receipts of low-priced new crop Japans which are now coming to hand.

This is attributed by tea importers to the wet season, which has induced a ranker growth. As a result, more difficulty than usual has been experienced in making up the leaf to last year's standard on teas ranging from 15 to 18c.

One lot of 1,500 to 2,000 cases sold to a Montreal house had to be arbitrated upon, as the buyer refused to accept it because it was not according to sample. The same seller has had trouble in the west over another shipment of a similar grade of tea. When he made firm offers early in the season other brokers and commission men predicted that he would have trouble in filling the order. The teas could not match his sample except at a cost of from 1 to 2c. per lb. more. It now turns out that the predictions were right, as the buyer in the case only consented to accept the lot at a reduction in price.

In another case, one large New York and Japan house lost a good round order

because it could not meet a competitor's offer. Another large Japan house, that is directly represented in Montreal, stated that it had filled one of its customer's orders at a loss. The house in question made a firm offer of a 15½c. Japan tea to a Montreal wholesaler's house, and when the time came to ship, could not make up the leaf to match the sample. It then had to send forward, as a result, a tea that cost more money and which wiped out the profit margin.

Other sales on firm offers are spoken of, on which, owing to the natural conditions, difficulty may be experienced. In the higher priced goods, say from 20c. upwards, the circumstances are different and salesmen expect to come out all right.

This trouble in making up the leaf of low-priced teas to the required standard was experienced in 1893, when a number of shipments had to be submitted to arbitration.

It is said that some salesmen will not fill orders.

LEMON SITUATION.

Despite the fact that stocks of lemons in Ontario are light the market is easy just now, as it has been for some time past. This state of affairs is probably due partly to the extended cool weather this summer, but the chief cause of the falling off in the demand and the consequent weakness of the market is the increased consumption throughout the country of hygienic waters, root beer and other "soft" drinks. These beverages are growing in popularity, and are likely to henceforth cause an appreciable decrease in the annual consumption of lemons.

It may be added that there is a lot of inferior fruit on the Toronto market. A car of Palermos arrived this week.

It may be interesting to note here that stocks of lemons in the United States are also short. Last year this time there were 406,850 boxes on the way to United States ports, the bulk being for New York. In 1893, at the same date, the quantity afloat for the American market was 456,100 boxes. At the present time the stock afloat and loading is placed at 330,000 boxes, or 176,000 less than at the corresponding date last year, and 226,000 less than on the same day in 1893.

NEW POTATOES.

The potato market is in a crowded condition. For a short time after old were out of the market new were scarce and brought good prices, but now a change has come.

A lot of American are in the market and Canadian are coming in rapidly. Usually new potatoes are put on the market gradually, but this year they came on with a rush. The result is that Canadian growers are accepting 60 to 65c. a bushel, and in some cases as low as 50c., while American ship-

pers will hardly realize enough on carloads here and on the way to pay freight and packing charges.

The domestic crop is expected to be large and the quality excellent. Low prices are expected to rule this season.

CALIFORNIA FRUITS IN CANADA.

THE season of 1894-5 has been a remarkable one for California evaporated fruits, as far as the Canadian market is concerned. As a rule May sees the last shipments of these fruits into this country. But now July is near its close, and still California evaporated fruits are arriving and going into consumption. In fact, the demand has been unusually good. The order in which the fruit is coming in as regards quantity is apricots, peaches and nectarines. Evaporated plums receive but scant attention; they frequently turn sour.

There are several causes for the attention that California fruit is receiving on this market. The first, probably, is its cheapness, last year's crop having been enormous. Then foreign dried fruits, such, for instance, as prunes, and our own domestic dried and evaporated fruits, have not been in as good supply. Furthermore, Canadians are becoming better acquainted with methods for cooking the fruit. One of the drawbacks to the consumption of California evaporated fruit in Canada has been ignorance in this respect. And there is still a goodly portion of the population that has to learn how to cook California evaporated fruit.

California evaporated apricots, peaches, nectarines, etc., should first be washed. Then they should be allowed to soak for ten or twelve hours. Next comes the actual cooking, and that is probably the most important of all. The vessel, with its contents, should be placed upon the back or in such place on the stove as will prevent the fruit boiling, and there allowed to simmer until the contents are cooked, sugar in the meantime having been added. The packers recommend the stewing of the fruit in the water in which it has been soaked; others inform THE CANADIAN GROCER that they get better results from using fresh water when placing the fruit to stew. But this is a matter of taste.

California evaporated fruits have, like most commodities, been lately appreciating in price, and it remains to be seen whether this will have the effect of checking consumption in Canada.

LOOKING EASTWARD.

C. C. Macdonald, provincial dairy inspector for Manitoba, recently paid a visit to British Columbia with a view to seeing if that province would afford a market for Manitoba's butter and cheese. On his return he announced that the Prairie Province must look east for a place wherein to dispose of her dairy products to advantage.

HOLDING BACK CREAMERY.

THE much discussed question of buying and storing June creamery butter is again a live subject. Last season, as readers of THE CANADIAN GROCER know, the speculation proved a disastrous one, losses having been made of \$3 to \$4 per package on some 20,000 tubs of held creamery, some of which, in fact, is still in the ice houses in Montreal.

In the face of this costly experience, and the universally expressed desire to cultivate the British market by sending the freshest and finest butter to its consumers, it is difficult to understand some correspondence that has been carried on by A. A. Ayer & Co., a large exporting house in Montreal, and firms in Great Britain.

Ayer & Co., in the correspondence in question, state that the purchase of June creamery and its carriage until the fall is, in their opinion, a good speculation.

Now, they are entitled to this opinion, and also have a legal right to purchase and hold June creamery. At the same time, the makers of butter in Canada should remember that buyers in England have been crying out for fresh butter, and nothing but fresh butter. In fact, a leading London produce firm takes the Messrs. Ayer to task in the columns of The London Grocer for advising people to hold back their butter until the fall.

The buyer in England is the person that eats our butter, and if he does not get it to suit his palate he will not buy it. He has expressed unmistakably during the past few years that our creamery—which when fresh is the equal of any in the world—does not suit his taste.

He must have some reason, and the presumption is that the butter meets with distaste because it is stale.

The only way to do away with this prejudice is to send along fresh butter, but if the produce is carried and shipped only in September and October this cannot be done.

Already the bane of speculation has crept in, and purchases of creamery have been made in the country at a price which cannot be realized over the cable for prompt shipment in a legitimate way. These better prices are paid because the speculators hope to sell the butter in the fall as fine September creamery. They may or may not be successful in doing so, but in any event it is not a strictly honest way of doing business, and so is bound to work harm in the long run.

CUTTING PRICES.

THE CANADIAN GROCER has referred before this summer to the great shortage in all kinds of preserving fruit. The fact is again brought to mind this week by the radical cutting in the price of sugar in Montreal.

In the face of continued firmness in the

tenor of advices from outside in the raw and refined product, lower prices have been established in that market by an eighth to a quarter of a cent.

The game was started first by a French wholesale house that offered a round lot of 1,500 barrels of sugar at 4c. Other houses were compelled in self defence to follow suit.

Finally, the refiners themselves took a hand, having on Friday offered granulated at 4½c. and yellows at 3½ to 3¾c.

It cannot be said that the concessions have induced any improvement in the demand. They have not, as the market is quite as dull as it was a week ago, and jobbers are now offering to sell at cost price, and some are willing to cut a fraction below it, having accepted orders at 4c. per lb.

These unsettled prices are just as apt to check as to induce the demand that dealers have been looking for during the past few weeks.

At the present writing it is evidently as far off as ever, for the distributive trade is conspicuous by its absence.

CHOICE CONFECTIONS.

THE CANADIAN GROCER has seen many handsome catalogues, but the one before us at this moment is perhaps the finest of them all. It is one issued by Huntley & Palmers, biscuit manufacturers to Her Majesty the Queen, with a view to bringing more vividly to the mind of the confectioners and grocers of the world the superior quality of their goods. The catalogue is in the form of a nicely bound book with stiff pasteboard covers, 10 inches long by 7 wide, and contains a series of plates elegantly designed and executed, representing clearly to the eye the shape and appearance of each distinct confection gotten out by the firm. The choice biscuits are reproduced so strikingly on paper that they actually seem to be real cakes piled upon a plate—and one's mouth waters as he looks.

CUSTOMS CHANGES.

Shortly before prorogation, the House of Commons, on motion of the Minister of Finance, changed the duty on condensed milk, condensed coffee with milk, milk foods, and all similar preparations, from 35 to 30 per cent. ad valorem.

On motion of Mr. Foster, the following items were added, by way of amendment, to Schedule "A" of the Customs Act:

Salmon, fresh, n.e.s., ½c. per lb., provided that such salmon may be imported free of duty upon proclamation of the Governor-in-Council, which may be issued whenever it appears to his satisfaction that fresh salmon may be imported into the United States from Canada free of duty.

Sawed boards, planks and deals, planed or dressed on one or both sides, when the edges thereof are jointed or tongued and grooved, 25 per cent. ad valorem, provided that such lumber may be imported free of duty upon proclamation of the Governor-in-Council, which may be issued whenever it appears to his satisfaction that similar lumber from Canada may be imported into the United States free of duty.

MONEY AND STOCKS.

QUITE a little more life has developed on the Toronto Stock Exchange since the opening on Monday morning. And it could afford to have more life, it last week being as dull as the proverbial dish water. Montreal and Toronto Street Railways and Montreal Gas were the leaders in the movement. On Tuesday, Toronto Street Railway sold up to 84½.

* * *

Business is brisk on the New York Stock Exchange this week. The improved crop conditions appear to be primarily the cause of the improvement, while Granger stocks is the class that is enjoying the lion's share of the increased activity. "We have done more business in New York stocks to-day," remarked a Toronto broker to me on Tuesday, "than we have in any one day this year. We won't do much in Chicago until wheat is up to 80c. per bushel." If this latter remark be true, the day of activity is still some distance off.

* * *

In transactions in municipal bonds the cynosure is, of course, the sale of Toronto's 3½ per cent. \$1,224,000 bonds at 97.06 per cent. to a New York firm. Toronto has been dilly-dallying with these particular bonds for some time, and although the price received is higher than hitherto realized for similar bonds on this side of the Atlantic, a large part of the profit has been eaten up by unnecessary expense, while the civic authorities have lost a good deal of the little reputation for stability they may have possessed. The final result is, of course, gratifying, but it is more owing to good luck than to good management.

ARGUROS.

TALKED OF CALIFORNIA FRUITS.

Mr. Ralph Harron, of San Francisco, representing Fontana & Co., canners, of that place, was in Toronto last week. "Apricots," he said, referring to the California fruit crop, "are a little higher than last year. The crop is not half as large as it should be, and we look for a firm market. Taking fruits generally, however, there will be a fair crop in California this season and prices will be reasonable."

Mr. Harron considered trade prospects with Canada in his particular line good. "But, of course," he added, "we have a terrible duty to 'buck' against. It amounts to about 72c. per case. Then, to this duty you must add 68c. per case freight—in all, counting duty and freight, a tax of \$1.40 per case to lay these goods down in Canada. I think your Canadian packers must be making barrels of money," he added jocularly.

Eventually our conversation turned upon the relative size of Canadian and California tins of canned fruit, during which he said: "It is a mistake to think that California fruits are put up in three pound tins. We have no three-pound tins. Your standard tins are threes; ours are two and a half pounds. The English standard is the same."

D. GUNN, FLAVELLE & CO. ON TOP.

AN interesting game of baseball was played Saturday afternoon between teams representing the firms of Park, Blackwell & Co. and D. Gunn, Flavelle & Co., to settle the much-talked-of question as to which team should be entitled to claim the championship of the Pork Packers' and Provision Dealers' League. Mr. Blackwell, of Park, Blackwell & Co., and Mr. Gunn and Mr. J. R. Dundas, of D. Gunn, Flavelle & Co., were present to help encourage their employees. The game was interesting from start to finish, the principal features being home runs by Taylor, Rowney and Gunn, and the good fielding and all-round batting of the D. Gunn, Flavelle Co. team, which finally won by a score of 41 to 5.

CANADA'S TRADE.

The statement of imports and exports for the month of June, which appear in The Canada Gazette, shows that for the month of June the total value of goods entered for consumption was \$8,770,839, a decline of \$650,654 from the same month last year. The duty collected was \$1,610,542, an increase of \$325,168. The exports for June were \$10,567,277, a falling off of \$2,658,596, which is in goods not the produce of Canada.

For the twelve months of the fiscal year

the total entered for consumption has been \$105,557,092 and the duty collected \$17,880,623, as compared with \$112,931,801 entered for consumption and \$19,378,106 duty collected in the same period last year. The total exports for the twelve months have been \$110,765,103, as compared with \$114,488,713, a falling off of \$3,723,610, of which \$924,048 is in the produce of Canada and \$2,799,562 in the produce of other countries. The following table shows the increases and decreases for the twelve months in goods the produce of Canada :

Name of Produce.	1893-4.	1894-5.
Produce of mine	\$ 5,854,291	\$ 6,992,802
Produce of fisheries.....	11,305,890	10,798,665
Produce of forest.	26,201,716	23,977,630
Animals and other produce.	31,905,909	34,712,237
Agricultural products.....	17,643,722	15,671,689
Manufactures	7,743,060	7,639,614
Miscellaneous	151,210	153,814
Coin and bullion.....	310,719	246,010
Totals	\$107,116,517	\$100,192,467

THE NORTHERN ASSURANCE CO.

It is a handsome tribute to an insurance company to be able to say of it that it is both wealthy and is prompt in settling claims. After one of the big fires in Toronto this year, the Northern was the first British company to pay up. The day after the fire, the agent announced the company's readiness. The Northern has just had its fifty-ninth annual meeting at the head office in Aberdeen. The year 1894 was one of the

best in its history, the profit on fire business alone amounting to £84,236. After paying all claims, expenses, and dividends, the company added £50,000 to its fire reserve fund, which now amounts to £950,000 (\$4,750,000). In fact, the accumulated capital and funds of the Northern are now \$36,465,000; its revenue \$5,545,000, and the deposit made with the Dominion Government is \$200,000. The company lost its widely known and esteemed general manager, Mr. Valentine, last year. His successor is Mr. Henry Edward Wilson, who has been with the Northern since 1866, and as secretary of the London board since 1881. As Mr. Wilson was in charge of the company during the greater part of 1894, owing to Mr. Valentine's illness, the success of the year is largely attributable to his excellent management. The manager of the Canadian branch is Mr. Robert W. Tyre, who has had a long experience in insurance management, and who is noted for honorable dealing and careful policy.

A CLERK BECOMES A BENEDICT.

F. W. Perrin, managing clerk for James Whitehead, the well known grocer of Walkerton, Ont., on July 17 entered into matrimonial bliss. Mr. and Mrs. Perrin are now enjoying a three-weeks wedding tour. THE CANADIAN GROCER tenders congratulations.



THE MEGGA

COFFEE

AS USED IN TURKEY.

GUARANTEED TO BE
OF THE VERY CHOICEST
GROWTHS OF
ORIENTAL COFFEES
THAT THE WORLD
PRODUCES



THIS COFFEE
IS SOLD ONLY
IN THE BERRY
AND THE BUYER IS
STRONGLY RECOMMENDED
TO GRIND JUST SUFFICIENT
FOR DAILY USE

IMPORTED & PREPARED BY

JAMES TURNER & Co

HAMILTON, ONTARIO.




MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, July 25, 1895.

GROCERIES.

CANNED goods is probably the most interesting line on the market at the moment, especially tomatoes, in which there has been another advance on spot. Next in interest comes sugar. Not that it is at all active, but because the demand is at last showing slight signs of an improvement. Good Rio coffees on spot are in light supply. Teas are occupying fair attention for the season, and prices are steady to firm. Foreign dried fruits are firm and in fair demand. Payments are moderate.

CANNED GOODS.

All tomatoes in packers' hands are now cleaned out, it is claimed, and this has had the effect of stiffening the market for spot goods. As a consequence, jobbers are now asking from 5 to 10c. per dozen more than they were a week ago, 90 to 95c. per dozen now being the ruling figure for standard brands. Corn is in fair demand at last week's figures. Peas are of course not receiving much attention, but the feeling is strong on account of the expected lightness of the pack. Salmon continues in good demand, with jobbers holding cheap brands 5c. per dozen higher than a week ago. There is nothing new to report from the Coast. At the time of writing new pack lobster had not arrived, although it was expected every day, the bills of lading having been received. Jobbers' prices for the new pack will be about \$1.90 to \$2 for tall; half-pounds flats, \$1.40, and pound flats, \$2.40. There is not yet much enquiry. We quote: Tomatoes, 90 to 95c.; corn, 85c.; peas, 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40;

peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$2.40; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.65, in tall tins; do., Cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

There is a fair demand on spot for good green Rio coffees, the supply of which is limited. We quote green in bags: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Trade continues moderate at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3¼ to 5½c.

SPICES.

There is no change to report either in regard to prices or volume of business. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 28c. per lb.

NUTS.

Almonds and Brazil nuts are firmer in New York, but there is no change here. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux

walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Both the refiners and wholesalers report a slightly increased demand for sugar, and a few odd cars have changed hands. One feature to be noted is that orders are being received from retailers who bought heavily some time ago. We quote prices: Granulated, No. 1, 4¼ to 4¾c.; do., No. 2, 3¾ to 4½c.; yellows, 3¼ to 3¾c.; Demerara, 3½c.

SYRUPS.

Dark syrups are scarce, although there is not much demand for any kind. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Dull and unchanged. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

An increased demand is reported for Ceylon teas, there being a fair business doing in them. China teas are not receiving much attention, and desirable lots of medium grades are scarce. The Japan market is firm, and we hear of one house in that country advancing prices 1 to 1½c. per lb. on orders already contracted, in consequence of which some importers have withdrawn their orders. The China market is very firm on teas, from 8d. to 2s. 6d. Some samples just received on the Toronto market are quoted 2d. dearer than a year ago. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

Brooms . . .

At a meeting of the Broom-makers' Union in Detroit, Mich., on 7th May, S. T. Penna, James Whiting and P. Reichert were appointed to do nothing but fight the sale of the Peninsular Broom Company's patent brooms, says The Detroit Journal.

THIS SAME PATENT BROOM

Is manufactured in Canada by

The Berlin Brush Co.

And broom manufacturers on this side of the line have been fighting hard to check the sale of them, but our output goes on increasing. Every broom is **warranted to give satisfaction**, so dealers take no risk in giving them a trial. Freight paid to Ontario points in 5 dozen lots.

BERLIN BRUSH CO.

Berlin, Ont.

Best Value

for his money. That's what every grocer wants, and that's what every grocer gets who sells

"SALADA"

CEYLON TEA

The most popular of all teas. The largest sale of all Teas. Because it is the finest of all Teas. That is why we can invite any grocer to return any he has in stock if he is not satisfied with it, and we will return him his money.

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

DRIED FRUIT.

Valencia raisins continue in good demand at from 85c. per box for off-stalk and 5½c. for selected. The latter kind is almost cleaned out of this market. We quote: Off-stalk, 80 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 4½ to 5½c.

No change is to be noted in the current situation. The demand continues fair and prices unchanged. We quote as before: Filiatras, half-barrels, 4 to 4½c., barrels, 4¼c.; fine Filiatras, half-bbls., 4¾c., bbls., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases. The New York market is firmer than it was.

Bosnia prunes are scarce on spot, stocks apparently being confined to a few houses, while demand is good. This market has not been so bare for a long time. There are quite a few French prunes on the market, but the greater proportion of these appear to be cheap dried up stock. We quote Bosnias at 5½ to 7c. and Bordeaux at 4½ to 6½c.

Sultana raisins are in moderate demand at 6½ to 7c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from 4¼c. up.

Another advance is announced in the price of California evaporated fruits. This makes a gain of 1½c. in two weeks. We quote: Apricots and peaches, 12½ to 13½c. per lb.; nectarines, 13½c.; pitted plums, 12½ to 13c.

BUTTER AND CHEESE.

Fine tub and creamery butter are firm with a tendency to higher prices, but intermediate and low grades find no sale at all. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 15 to 16c.; fresh tubs, 14 to 15c.; Fresh creamery—Tubs, 17 to 18c.; pound prints, 18 to 19c.

Cheese is said to exhibit a firm feeling, and new Canadian is being sold at the factories at 8c. per lb., while 8½c. is the Toronto quotation. Last August and September makes bring 10 to 10½c.

GREEN FRUIT.

The feature of the market this week may be said to have been the large arrivals of green fruit. Raspberries early in the week were very plentiful and went down to a pretty low figure. The season for them is now on the wane, and very few reds and black caps will be seen from now out. Other small domestic fruits are rather scarce. California green fruit, such as peaches, plums and pears, are coming on the market quite freely and find a pretty good demand at a fair price. Lemons are easier, while

the better classes of oranges are out of the market. The situation as regards other fruits has not changed. We quote prices: Messina lemons, 300's, 360's, and 420's, \$4.50 to \$5. Oranges—California seedlings, \$3 to \$3.50; California and Mediterranean sweets, \$3.50 to \$4; Bananas, \$1 to \$1.75; cocoanuts, \$4.50 a sack; cucumbers, Canadian, in barrels, 30 to 35c. per doz.; new cabbage, \$1.50 per bbl.; tomatoes, 60c. to \$1 per crate. Green California fruit—Peaches, \$1.25 to \$1.75; pears, \$3.25 to \$3.75; plums, \$2.75 to \$3.50; red currants, 75c. to \$1 per basket; red raspberries, 6 to 7c. a quart; gooseberries, 60c. to \$1 a basket; green apples, \$2.50 to \$3.50 a barrel; watermelons, 20 to 25c. each; black currants, \$1.25 to \$1.50 per basket; black caps, 8 to 10c.

COUNTRY PRODUCE

BEANS—What are left in the market of choice hand picked bring as high as \$1.75 to \$1.80 per bushel.

DRIED APPLES—Unaltered, at 5 to 5¼c. per lb.

EVAPORATED APPLES—Quoted at 7 to 7½c. per lb. in 50-lb. boxes.

ONIONS—Old domestic are out of the market, as are also Spanish and Valencias. Malts sell at 2½c. per lb. by the hamper, and Egyptians at \$2.25 to \$2.35 per bag.

POTATOES—The market is flooded with new potatoes, both Canadian and American. Canadian growers are getting 50 to 65c. a bushel for their yield, and 75c. is the price quoted for out-of-store sales, but none are selling.

EGGS—Are firmer than ever at 11c. per doz.

HONEY—Is quoted at 7 and 8c. in bulk, strained, and \$1.50 to \$1.80 a dozen in the comb.

HOPS—The feeling is strong, as the drought in certain sections has entailed a shortage in the crop. Pacifics are quoted at 14c., and Canadian at 6½ to 7½c.

HAY—Baled hay brings \$12.50 to \$13.50 in car lots and \$14.50 to \$15 in ton lots. It is thought that the price will not be lower this season.

FISH.

Trade is reported very fair. Few changes in prices are noted. We quote as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; tinnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6½ to 7c.; white fish, 7c.; Restigouche salmon, 20 to 25c.; blue fish, 9c.; mackerel, 20c.

PROVISIONS AND DRESSED HOGS.

No change in the market is noted. Dressed hogs bring \$6 to \$6.25 per 100 lbs. Smoked meats find a good demand. We quote products:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8½c. for small lots; backs, 8½ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 82c.; red, 82c.

OATS—Quoted at 40c. per bush.

BARLEY—Quoted at 46 to 48c. per bush.

FLOUR—Is lower in price and weaker, and the outlook is by no means inviting. We quote: Straight roller, \$3.75 to \$3.80; Manitoba, \$4.25; patents, \$4.50.

BREAKFAST FOODS—The market is quiet, and prices are unchanged. We quote: Standard oatmeal, \$4.35; rolled oats, \$4.35; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.50; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SALT.

Trade is good and prices unchanged. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW

HIDES—The local demand is equal to the supply, and tanners are buying cautiously, as they seem to have no faith in the future market. Eight cents is still quoted for No. 1 and 7c. for No. 2.

SHEEPSKINS—Are not quoted. Lamb skins sell at 35c, and shearlings at 25c.

CALFSKINS—Nothing doing.

WOOL—The market has gone beyond the most sanguine expectations of the dealers, and Canadian combed wool is now fully 25c. higher in price than it was 12 months ago. Other wools are not affected so much. Washed combing is still quoted at 23c.

PETROLEUM.

There begins to be some enquiry for illuminating oils, but jobbers do not seem anxious to sell or retailers to buy. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.;

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO



“TROJAN”

The strongest and best finished **MOP STICK** in the market. A 15 cent retailer. We are quoting them at a very low figure. Write us for prices, and buy only the **“TROJAN.”**

IT WILL PAY YOU

Batger's (London, Eng.)

Peels are the very finest imported. New Season's are in store. Their

NONPAREIL JELLIES

are so well known that it is unnecessary to remind you of their superior qualities. They are unequalled. All flavors. Pints, \$1.20 doz.

Lobsters—Noble's

New goods—finest packed—XXX and XX talls and flats—also $\frac{1}{2}$ s XXX. Everybody knows them. We have them in stock.

Raisins

Specially low quotations on California Loose Muscatels, 3 and 4 crown. Also on Layer Valencias, 4 crown.

ALL GOOD SOUND FRUIT.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

Hannah & Co. wish to buy a few carloads of hay.

H. P. Eckardt & Co. are offering 1-lb. lobsters at \$1 per doz.

Smith & Keighley have just got in a consignment of 1895 apricots.

Clemes Bros. daily expect the arrival of a shipment of Egyptian onions.

John Sloan & Co. are in receipt of another shipment of California raisins.

Dawson & Co. are in receipt of a car of California peaches, plums, and pears.

Warren Bros. & Boomer have a shipment of Bosnia prunes in cases on the way.

Hannah & Co. have two carloads of St. Louis potatoes standing on the track.

Clemes Bros. brought on the market a car of mixed California green fruit this week.

T. Kinnear & Co. have in stock a shipment of Japan teas to retail at 25c. per lb.

T. Kinnear & Co. have in stock a fresh shipment of "Sphinx" prunes. This article is scarce.

D. Gunn, Flavelle & Co. are offering special prices for breakfast bacon, backs, and roll bacon.

Davidson & Hay are this week in receipt of a shipment of 3-crown California loose muscatels.

It is said that an effort is being made in New York to concentrate all the Tarragona nuts on spot.

John Sloan & Co. have just received a line of extra choice first crop pack green Congou in caddies.

The Eby, Blain Co., Ltd., advertise a new potent mop stick, "Trojan," convenient and lower than any similar goods on the market.

The Toronto factory of W Boulter & Sons has finished canning pineapples for this year, and the goods are now ready for the trade.

A local agent of a B.C. salmon canner is advised that prices have been withdrawn owing to the unsatisfactory character of the salmon run.

The Eby, Blain Co., Ltd., call attention to their advertisement on page 19. California loose muscatels, 3c., 4-crown quality; also fine Valencia layers.

H. P. Eckardt & Co. have received a shipment of high class Moning Congous, and are also offering new Japans arriving Aug. 1st, good style and draw, at 15c.

The Toronto Retail Grocers held their annual excursion to St. Catharines yesterday per steamer Garden City. A full report of the outing will appear in next week's GROCER.

BRANTFORD NOTES.

Wm. Paterson & Son still have difficulty in keeping up to the demand for their sodas.

Several new lines of gross goods have lately been originated by Wm. Paterson & Son.

It is said that one of Paterson's cucumbers, nicely sliced, and carefully placed between two of their soda biscuits, will make an excellent substitute for a railroad sandwich.

HAMILTON NOTES.

W. H. Gillard & Co. are in receipt of a car of Boulter's gallon apples. It is scarcely

necessary to mention the fact that gallon apples are scarce.

W. H. Gillard & Co. have another lot of choicest Patras currants, due in about two weeks.

James Turner & Co. announce that they have registered at Ottawa their "Mecca" brand of coffee.

W. H. Gillard & Co., of Hamilton, are in receipt of their finest Japan tea, Curio choicest early May picking, "Spider Leg" chop; they also expect a carload of "Uncorn" prunes in about two weeks.

QUEBEC MARKETS.

MONTREAL, July 25, 1895.

GROCERIES.

THE grocery market has ruled quiet during the week, in fact, more than usually so. It is natural to expect dulness for a few weeks in midsummer, but this has been more marked than usual this spring. A prominent factor in producing this result has been the light supplies of fruit. This has led to dulness in sugar. In fact, so much has this been the case this week that jobbers have been cutting prices freely on the staple to induce demand, but with little result so far. In other lines such as tea, coffee, spices, etc., quietness is the rule. In teas no further large contracts for future delivery are spoken of, but there is some complaint regarding the grading of the first receipts of low priced Japans. Canned goods rule firm in tone on all lines, values being strongly held on vegetables, fruit and salmon, as previously noted.

SUGAR.

The sugar market continues dull, and sellers are evidently at a loss for some method with which to induce the demand. Despite the fact, therefore, that the tenor of outside advices continues firm, continued absence of demand has led to shading in prices here, both from first and second hands. Refiners have filled orders for round lots of granulated at 4½c., which is a decline of ½c., while there have been sales from jobbers' hands for 4¼c. and even less money. How long this cutting in sugar is going to last is difficult to say, but the fact remains that this week at least values are very unsettled, and we quote granulated at 4½ to 4¼c., and yellows 3½ to 3¼c., as to quality.

TEA.

The tea market is still characterized by more or less indifference on the part of buyers. There have been some contracts for new crop Japans settled during the week on stock ranging from 18 to 21c., but buyers as a rule are extremely backward. In a jobbing way there has been no great activity to note, though the distributing trade seems to be fair. We quote: Low grade Japans, 12 to 13c.; medium, 15 to 18c., and fine to choice, 19 to 30c.

SYRUPS.

Extreme quietness has characterized the sugar market during the week, but values rule steady at 1¾ to 2¼c. per lb. as to quality.

MOLASSES.

No new development is to note in this market. The stock here of all grades is well reduced and prices are very firmly

held. We quote values firm at 37c. in single puncheons, and 35c. in large lots for Barbadoes, and 36c. in single puncheons and 33½ to 34c. in large lots for Porto Rico.

RICE.

There is a moderate trade doing in rice and prices rule steady as follows: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

There is little or no activity to note in this market. We quote jobbing prices as follows: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The coffee market continues quiet and unchanged under a limited jobbing demand. We quote green: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

DRIED FRUITS.

There has been nothing new or striking in the demand for California raisins. In fact, it has been rather quiet this week, while prices rule steady at 6½c. for 4-crown and 5½c. for 3-crown.

Valencia raisins have ruled quiet, and with ample supplies sellers still show a disposition to concede where a sale is probable. In fact, this week prices are nominal, for no business of importance has been put through. Off-stalk are easily available here at 2½ to 4¼c. as to quality, and layers at 4¼ to 5½c. as to grade.

The currant market continues much as it was reported a week ago. Advices from abroad are of a firm character, but spot prices are unchanged as follows: Barrels, 3¼c.; half-barrels, 3½c., and cases 3¾ to 4½c., as to grade.

Prunes and dates are quiet and unchanged at 4 to 4¼c. for the former and 3½ to 4c. for the latter.

Basket and bag figs have been received in a small way from California, and sell at 4 to 5c. for ordinary, and in boxes 9 to 12c. as to grade.

Evaporated fruits are also offering in a moderate way; peaches, 12 to 15c.; pears, 10 to 13c.; apricots, 14 to 19c., and prunes, 10 to 11c., as to quality.

NUTS.

There is nothing new in regard to nuts. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 11 to 13c.;

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.,

70 Colborne Street

TORONTO

Have in stock and receiving daily all the freshest and best lines of the following fruits:—Lemons, Oranges, Bananas, Pineapples, etc., etc.

Write us for quotations, which will at all times receive our prompt attention. Do not forget us when you have any butter or eggs to dispose of. Egg cases supplied on shortest notice.

You will never regret keeping our brands of

SOAP

In stock. They are good sellers, and give a fair margin of profit.

GUELPH SOAP CO., Guelph, Ont.

**BEATTY, BLACKSTOCK, NESBITT,
CHADWICK & RIDDELL****BARRISTERS, SOLICITORS, NOTARIES, ETC.**

Offices—Bank of Toronto, cor. of Wellington and Church Streets,

TORONTO, - - - - - ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

MANNHEIM INS. CO.**MARINE RISKS EXCLUSIVELY**

Incorporated 1879. Established in Canada 1885.

CAPITAL AND ASSETS EXCEED \$2,600,000**JAS. J. RILEY & SONS**

Managers for Canada - - - - - Montreal

Sub. Agents in chief Cities and Towns.

**WINES
CLARETS
TOKAYS**

Everything in the way of light wines for summer.

Our St. Catharines Tokay is worthy particular notice.

Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

There is no change in canned goods market. In vegetables, staple lines like peas, tomatoes and corn are held firm. The same remarks apply with even more force to all lines of fruit. In canned salmon the market has ruled on the quiet side, and we do not hear of any further large lots being put through. We quote: Lobsters, \$5.75 to \$6.50 per case; sardines, \$8.50 to \$10.50; salmon, \$4.80 to \$5.20; tomatoes, 80 to 90c. per doz.; peaches, \$2 to \$3 per doz.; corn, 85c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

The green fruit market has been characterized by the usual features during the past week. There have been moderate arrivals of California, southern and domestic fruit during the week, which have been turned over mostly at public auction, and all have realized fairly steady prices. Receipts of new Southern States and Canadian summer apples have been prominent in this respect, and they have sold well.

APPLES—The market is lightly supplied. A carload of southern Illinois apples sold for \$2.35 to \$2.40 per bbl., and a carload of Canadian summer apples at \$2.90. Fairly good receipts of apples are expected along here in the course of a few days.

ORANGES—Are scarce and firmly held at \$1.50 to \$2.50 in half-boxes, and \$3 to \$4 in boxes.

LEMONS—The lemon market is quiet and steady at \$3 to \$5, as to grade.

BANANAS—The market has been well cleaned up of bananas, and prices are firmer than a week ago at \$1 to \$1.75 per bunch.

WATERMELONS—Receipts of watermelons have been fair, and they are selling at 20 to 30c. each.

In peaches there are freer receipts and a slow sale, which have resulted in easier prices. Car lots sold this week at 65c. to \$1.25, and plums \$1.25 to \$2.30 per box, as to quality. Pears moved at \$1 per box for California, while Southern States pears ranged from \$6 to \$7 per bbl.

COUNTRY PRODUCE.

EGGS—The egg market has ruled very firm during the week, and prices are held higher at 12c. for choice and 10½ to 11½c. for medium to fine.

MAPLE PRODUCTS—No change to note. We quote: Syrup, 50 to 60c. per tin, and sugar 6½ to 7½c.

HOPS—Unchanged at 5 to 8½c., as to quality.

HONEY—Quiet and featureless at 7 to 9c. for extracted and 10 to 12c. for comb stock.

BEANS—No change. We quote: Hand-picked, \$1.70 to \$1.80, and lower grades, \$1.30 to \$1.50.

TALLOW—No change to note, and prices steady at 5 to 6c. per lb.

POTATOES—New potatoes are firmly held under light receipts at 75c. per bag in a jobbing way.

HAY—The firm tone of the market is unabated and prices have stiffened another 50c. since our last, as No. 1 timothy cannot be had now under \$10.75 to \$11, and No. 2

HAY, POTATOES AND OATS

IN CAR LOTS. Write or wire.

WM. HANNAH & CO., TORONTO

78 Colborne Street.

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

**COWAN'S
OCOAS
OFFEES
HOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.**EGG CASES SUPPLIED**

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

Fresh Fruits**ALL KINDS** in their season

Special attention given to mail orders.

CLEMES BROS. - TORONTO

is held at \$10 to \$10.50. In fact, there is little of the former grade to be had at any price, and No. 2 has sold at country stations as high as \$10.

FLOUR, MEAL AND FEED.

The flour market is quiet and steady. In Manitoba grades a fair business has been transacted during the week both for local and export account, but Ontario grades continue to move slow and few lots have changed hands. We quote: Winter wheat, \$4.75 to \$4.90; spring wheat, patents, \$4.65; straight roller, \$4.50; extra, \$4 to \$4.10; Manitoba strong bakers', \$4.50.

In oatmeal business continues quiet, sales being principally in small lots to fill actual requirements. We quote: Standard, bbls., \$4.05 to \$4.15; granulated, bbls., \$4.10 to \$4.20; rolled oats, bbls., \$4.10 to \$4.20.

The market for feed is very firm and business is active. We quote: Bran, \$17; shorts, \$19; mouillie, \$22 to \$23.

PROVISIONS.

The demand for provisions continues of a limited character, and the market rules quiet and easy. We quote: Canadian short cut, clear, \$16; Canadian short cut, mess, \$18; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9 3/4 to 10 1/4 c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7 1/4 to 7 3/4 c.

CHEESE AND BUTTER.

The cheese market is quiet and unchanged. Business was small on spot and values are more or less nominal. We quote: Finest Ontario makes, 8c.; medium to good ditto, 7 3/4 to 7 7/8 c.; Townships' makes, 7 3/4 to 7 7/8 c.; other Quebec makes, 7 3/8 to 7 1/2 c.; under-grades ditto, 7 to 7 1/8 c.

The butter market is quiet and steady. Values are firmly held. We quote: Finest late made creamery, 17 1/2 to 18c.; medium to good, 16 1/2 to 17c.; Townships' dairy, 14 to 14 1/2 c.; Western dairy, 13 to 13 1/2.

ASHES.

The market for ashes rules quiet and steady. We quote: First pots, \$4.10 to \$4.15, and second, \$3.80 to \$3.85, while pearls are \$5.25 per 100 lbs.

MONTREAL NOTES.

The first receipts of new Canadian summer apples were received here on Friday. They sold at \$2.90 per bbl.

Vipond, McBride & Co. were receivers of raspberries this week both from the west and south.

Three carloads of watermelons were turned into stock on Wednesday by Hart & Tuckwell.

The Lake Superior landed shipments for Birks, Corner & Co. and Caverhill, Hughes & Co.

The steamship Glanton is expected this week with 38,000 bags of raw beet sugar for the Canada Sugar Refinery, from Hamburg.

Ewing, Herron & Co. report continued strength in cream of tartar. It has gone up fully 15 per cent. in the last fortnight or ten days.

Mr. Rose, of Rose & Laflamme, is paying a short visit to his family on the Maine sea coast this week.

Laporte, Martin & Co. are still large holders of leading brands of Valencia off-stalk and layer raisins.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., July 25, 1895.

TRADE during the past week has been quiet. Collections are reported fair from the country, but in the city they continue slow. Prices are rather easier in most lines. New teas are now here, principally high grade. Prices are firm. Those which have arrived are direct importations, and come via C.P.R. In spice there is but little demand at this season, and prices show no change. In cream of tartar the foreign market is much firmer, prices being now quoted 10s. higher than some which is now afloat for this market. Buyers are very slow at taking hold of canned goods. They think prices high, but are beginning to be anxious to get their peas spoken for.

OIL—The demand continues light. Cod oil at this time is rather higher and scarce, but as it will be coming in more freely shortly it is expected prices will then drop to old figures. We quote: American, best burning oil, 22 3/4 c.; Canadian, best, 21 1/2 c.; second, 18c., no charge for barrels.

SALT—Demand is light. We quote: Coarse, 50 to 55c.; fine factory filled, \$1 to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartons, \$2 per doz.; cheese salt, bbls.; bulk, \$2.70.

CANNED GOODS—The local demand is but light. Some few offers on round lots have been made, but as a rule canners have not accepted. The chief interest lies in peas. Some canners have advanced their prices as high as \$1.05 delivered. In all lines the present active competition leads buyers to be very exacting, and to, perhaps too often, get their own way. In salmon, few have been bought, and buyers are still looking for better terms. Sellers are still firm, though there is quite a difference in prices asked, and some will not quote at all. We quote: Corn, 90c. to \$1; peas, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.25; corned beef, 2 lb. tins, \$2.75 to \$3; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2.10; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—In this line there is very little to report at this season. Nearly every retail grocer has bought a currant cleaner, so it would look as if the demand from wholesalers for this article would be small. However, they may soon tire of their new toy. In raisins, except loose muscatels, the market is weak. In currants, there is a prospect of rather higher prices when the new come in. By this time last season quite a quantity of Valentias had already been contracted for, but this year, though prices have been quoted, no sales have been reported. In dried and evaporated apples there is no demand. Prices are low. The sale of nuts at this season is small. The tendency in peanuts and Brazils is higher. We quote: Currants, 1 lb. cartons, 7 1/2 c.; bulk, 6 1/2 c.; dried apples, 5 1/2 to 6c.; evaporated apples, 7 1/2 to 8c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4 1/4 c.; layers, 5 to 5 1/4 c.; London layers, \$2.25; loose muscatels, 5 1/2 to 6c.; currants, bbls., 3 1/4 to 3 1/2 c.; half-cases, 3 3/4 to 4c.; dates, 4

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.

St John, New Brunswick

IT PAYS TO SELL THE BEST

GOLDEN

FINNAN HADDIES

Are the Best in the Market.

Every can guaranteed. That is the reason our sales are increasing. Order from your wholesale grocer.

Northrup & Co.

Packers' Agents,

ST. JOHN, N. B.

3

Sizes of cardboard packages of

WINDSOR TABLE SALT

4 doz. 2 lb. pkgs. per case \$1 40

2 doz. 5 lb. pkgs. " 1 70

The new round package (of extra heavy cardboard) is packed

2 doz. 4 lb. pkgs. per case 2 00

Can be had at these prices
from any wholesale house in
Toronto.

TORONTO SALT WORKS

City Agents for
Windsor Salt Works.

128 Adelaide St. East
TORONTO.

BEARDSLEY'S SHREDDED CODFISH

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL.. **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD
SWEET

CURED
JUST
THE SAME AS **HAMS**

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -:- TORONTO.
79 Esplanade.

to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Bermuda onions, \$1.50 per crate; Egyptian, 2 to 2¼c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.

GREEN FRUIT—At this season the demand is heavy. Large quantities of wild berries of all kinds are shipped to the States to be manufactured. In oranges and lemons the market continues firm. The demand for bananas is very large. We quote: Strawberries, 12 to 15c.; raspberries, 10 to 12c.; cherries, 20 to 25c.; tomatoes, \$1.75 to \$2.25; apples, \$4 per bbl.; cucumbers, 4c. each; rhubarb, ¾c.; Messinas, \$4.50 to \$4.75; lemons, \$5 to \$5.50; bananas, \$1.75 to \$2.50; sweet potatoes, \$4.50 per bbl.

DAIRY PRODUCE—The cheese market is still quiet with but small quantities moving. The New Brunswick factories are backward to sell at present prices, and buyers equally backward to meet them at their offers. Eight cents delivered is about the price at which they are being bought from the factories, though even at this price buyers are backward, while the factory man say they are losing money. In butter the demand is light and prices are easy. There is very little sale for creamery except at low figures. Prints find a fair demand. Eggs are steady. We quote: Dairy, 14 to 15c.; new creamery prints, 18 to 19c.; cheese, new, 8½ to 9c.; eggs, 10 to 10½c.; creamery, tubs, 17 to 18c.

MOLASSES—Stocks held here are quite large at present, though of the best quality there is not so much. Some Trinidad which arrived by the last steamer is said to be particularly fine. Prices of the best qualities are firm. In round lots from the wharf to wholesale dealers 32c. has been about the best price paid. There will be very little more direct molasses come here this season, if any. The demand is fair, having somewhat fallen off during the past week. Large quantities have been shipped into the country. We quote: Barbadoes, 34 to 35c.; Porto Rico, 35 to 37c.; St. Croix, 33 to 34c.; Trinidad, 32 to 33c.; bbl., 34 to 35c.

SUGAR—Sales have been rather better during the past week. There is a rather firmer feeling. Yellows are firmer than granulated in this market. Some holders are not offering, as higher prices are expected. We quote: Granulated, 4¼ to 4¾c.; yellow, 3¾ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—Trade has been light during the week. The fresh fish business is largely over. The catch all round has been small, and now is about over, except in haddock. Dried are rather firmer, except in pollock. Pickled are in very light demand, and smoked herring also continue very dull. Salmon fishers have been quite disappointed, owing to the very light catch. We quote: Fresh haddock, 2 to 2½c. per lb; dry, \$1.25 to \$1.50; halibut, 8c.; large cod, \$3.75 to \$4; medium, \$3.25 to \$3.50; small, \$2.75; pollock, \$1.40; bay herring, \$1.30 to \$1.40 per half-bbl.; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, 5½ to 6c.; Digby chickens, 10c.; salmon, 17 to 18c.; shad, half-bbl., \$5.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— **MAPLE SYRUP** —

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES :—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.
Telephone 1064

SPECIAL PRICES

Breakfast Bacon

BACKS ROLLS

D. GUNN, FLAVELLE & CO.

Pork Packers and . . . **TORONTO**
Commission Merchants

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

PROVISIONS—Show no change. Beef is firm. We quote: P. E. Island thin mess, \$16 to \$16.50; clear pork, \$18 to \$18.50; mess, \$16.50 to \$17; beef, \$14.50 to \$15; pure lard, 10 to 10½c.; hams, 12 to 13c.; compound lard, 8 to 9c.; rolls, 9 to 9½c.; cottolene, 9¼ to 9½c.

FLOUR, FEED AND MEAL—In flour the demand is light and millers report sales small. The stocks held are still quite large, prices are easy, and again marked lower. Reports from the west are, however, rather firmer. In cornmeal the two mills here are now under one management. They report the demand very active at quotations. Oats are in light demand and rather easier. Feed continues high and hard to get. We quote: Flour, Manitoba, \$5.00 to \$5.15; best Ontario, \$4.90 to \$5.00; medium, \$4.80 to \$4.90; oatmeal, \$4.50 to \$4.60; cornmeal, \$2.85 to \$2.90; middlings, \$2.40 to \$2.50 on track; bran, \$2.20 to \$2.25; hand-picked beans, \$1.90; prime \$1.75 to \$1.80; oats, Ontario, 44 to 45c.; hay, \$10 to \$10.50; pot barley, \$4.15 to \$4.35; round peas, \$3.75 to \$3.90; split, \$3.75 to \$3.90; P. E. I. oats, 44 to 45c. on track, by the car.

ST. JOHN NOTES.

J. Hunter White, agent for Bryant's root beer, reports that one customer alone has handled 35 gross.

G. Kerr Bertin assigned during the past week. Liabilities small.

The early closing movement has reached Fredericton. It is to be hoped it will be more successful than it has been here.

I. C. Bowman has been appointed agent for the Cincinnati Syrup and Molasses Co. for the sale of New Orleans molasses in this city.

The order from Ottawa that only 30 fathom nets shall be used in sturgeon fishing is a great disappointment to the fishermen. They say it practically puts them out of business.

New Brunswick strawberry shippers must have learned from returns of berries received this season that it would pay them to use the American boxes, as in them the fruit keeps much better when shipping.

W. H. Fowler and Arthur L. Calhoun, the latter of whom succeeded his father, John R. Calhoun, in the cornmeal milling business, are now in a partnership, under the name of Fowler & Calhoun. The two mills have an output of 275 bbls. per day. A more satisfactory and larger business is expected to result from the new order.

P.E.I. MARKETS.

Business in produce is not large. Oats are much easier, with but fair demand. New potatoes come in slowly. New hay is becoming a factor in the market. We quote: Old hay, \$5.50 to \$6.50; oats, 38c.; hides, 7 to 8c.; raspberries and currants, 10 to 12c. Butter in good demand at 16c.

PERSONAL MENTION.

J. N. Christie, representing Thomas Doherty & Co., Montreal and Japan, was in Toronto this week, and found trade above expectations, having sold most of the new Japan teas the firm had consigned.

W. Boulter, the senior member of W. Boulter & Sons, leaves shortly for an extended business trip to the Maritime Provinces.

THE CROPS IN MANITOBA.

Mr. J. Harris, formerly grain inspector at Toronto, but now living in Winnipeg, is in the "Queen City" renewing old acquaintanceships. He is looking well.

"The crops," he said, in reply to a query of mine, "are excellent. The only question now is the securing of them."

"Some reports state that the crops are further advanced than they were at this time last year," I ventured.

"Well, they are not," he rejoined, with some emphasis. "And I learn from correspondence I have received to-day that they have had a great deal of rain up there. That will tend to make the grain grow instead of ripen. But the acreage is larger and the yield promises to be much more abundant than last year. On the whole, therefore, the outlook is good."

BROUGHT BACK A GOOD REPORT.

J. B. E. Poirier, president of the Grocers' Clerks' Association of Montreal, has returned from a pleasant vacation spent at Metapedia, Que. He says people have no idea of what a fine valley the Metapedia is. If those people who go to the States and work in factories would take up land there they would soon have homes of their own, and be independent and comfortable. The land is rich, well watered and fertile, and there are no rocks.

SCOTCH SUGAR IN GOTHAM.

Willett & Gray's Statistical: "German granulated and Scotch yellow sugar has been arriving freely here and at the outports, and a considerable quantity is still on the way, but the last advances noted in London and Hamburg for the week have brought prices above the parity of our market, and further purchase is curtailed for the time being." They also seem to think that "those parties who had the courage and forethought to order from abroad stand to make a very good thing out of it."

SHE'S ALL RIGHT.

What is the matter with the Manitoba hen? Yesterday a shipment of two carloads of eggs went through over the C. P. R., from Toronto to British Columbia. Eggs have sold this summer at some points in Manitoba as low as 4 cents a dozen, and there does not appear to be any reason why a trade between the Prairie and the Mountain Province should not be opened up.—Free Press, Winnipeg.

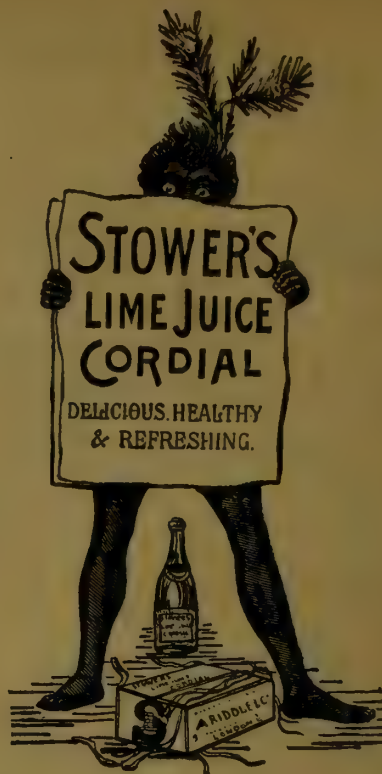
FOR SALE

... STOCK OF ...

GENERAL STORE IN COUNTRY VILLAGE

A good paying business being done, and having post office in connection yielding \$156. Apply on premises to

J. C. KYLE, Uphill, Ont.



No . . . Musty Flavor

The choicest preparation of the kind. We have this in

QUARTS AND PINTS

This is the only Cordial used in Her Majesty's palaces

IT IS

POPULAR PROFITABLE PALATABLE

The Trade Supplied.

Perkins, Ince & Co.

TORONTO

"WE RUSTLE"

AND HERE'S
OUR LATEST
EFFORT, VIZ:

"Peerless Lion Brand Canned Goods"

We only report the statement by saying they have caught the trade ;
live retailers are not slow to recognize their worth in their stores.

Our New Embossed Labels

ARE NOW BEING USED.



The Labels Are Handsome

. . . BUT IT'S . . .

WHAT'S INSIDE THAT'S MOST IMPORTANT



He Wants "Boulders."

The Question Is :



Can you afford to handle other
brands with their cheap labels,
when your competitor has this
great advantage over you by
handling our goods ?

*Remember they cost no more, and the
quality is never weakened.*

We Have
Three Large Factories

HOLD YOUR BREATH
FOR THE PINE APPLE
LABEL NEXT WEEK.

Boulders' Goods
Are Pure Goods

HAMILTON TRADE GOSSIP.

TRADER prospects have improved rather than otherwise since my last. Prospects have probably improved relatively more than the actual volume of business, although in this latter respect the conditions are more satisfactory than they were. The cause, of which this is the effect, is the beneficent rains which have lately fallen throughout the country, thereby stimulating the fruit and cereal crops.

The tea market remains in much about the same position as before. The recent advance in fine grade Ceylons and Assams has been well maintained. The poor make of this season's Japan teas continues to be a feature of the market, and many houses are discussing whether they shall or not take some of the teas that have been shipped to them.

Sugar trade has improved, although it is yet dull, comparatively speaking, for the season. There are, however, a number of new buyers in the market, and every order coming to hand now contains a few barrels of sugar. The market is firm, with jobbers here quoting granulated at $4\frac{1}{4}$ to $4\frac{3}{4}$ ¢; dark yellows at $3\frac{1}{2}$ to $3\frac{3}{4}$ ¢; bright yellows at $3\frac{1}{2}$ to 4¢. "Judging from the statistical position," remarked one jobber to me, "there is no doubt sugar will have to advance. The only thing that is having a contrary influence is the fact that, the world over, stocks in speculators' hands are accumulating."

The canned goods market is firm, but the jobbers here do not, at the moment at any rate, seem disposed to put prices up above the figures that have been ruling during the last few weeks. The idea for tomatoes is still 82 to 85¢, and for peas and corn 80 to 85¢. "There was a packer in town yesterday," remarked a jobber to me, "and he claimed to have received a bid of 90¢ from Toronto. I don't know whether he was telling the truth or not." The demand for canned vegetables is being maintained. "Extraordinarily so," as one jobber put it.

Business in currants and raisins continues brisk. "Now, when we get down to two or three hundred cases," remarked a wholesaler, "we advise our travelers that we are out, knowing that it will be so unless we have fresh supplies near at hand. To-day our stock is bare. Of course, the reason for all this scarcity is consequent upon the scarcity of domestic fruit in so many sections of the country. There are no common currants on this market, but we are selling fine goods in cases at $4\frac{1}{2}$ to $6\frac{1}{4}$ ¢." Prunes are in active demand, and sell readily at from 6 to $6\frac{1}{4}$ ¢.

Mr. George Bristol, of Lucas, Steele & Bristol, leaves Saturday next on a trip that I envy him. He will take the C.P.R. steamer at Windsor for Port Arthur. Then he will go westward on the railway, stopping off at Winnipeg, Banff, and other places. Arriving at Revelstoke, he will take a six days' journey into the Kootenay country, via railway, steamboat and mule. He will utilize the mule, I should, perhaps, explain, in crossing the Rockies. Once again back to the main line of the C.P.R., he will proceed to the Coast, and, after spending a few days in the principal cities there, will take steamer for San Francisco. From the

latter place he will go on to Salt Lake, and try if he can swim in its waters. Then he will go on to Omaha, Chicago and home. Some 8,000 miles are included in the trip, and Mr. Bristol expects to be away five or six weeks.

The F. F. Dalley Co. inform me that they have had an increasing number of enquiries lately for their Spanish glycerine oil dressing. This is a waterproof dressing for anything in the shape of leather.

One of the partners of the Dominion Vinegar Works informs me that business is being well maintained and that trade is ahead of what it was at this time last year.

Mr. W. H. Gillard returned home on Monday from his trip to the Pacific Coast. He had a pleasant trip, and speaks hopefully of the prospects throughout the west. While in British Columbia he went up the Fraser river and witnessed the salmon catching and canning operations. What has already been said about the lightness of the catch and firmness of prices, Mr. Gillard corroborates.

Balfour & Co., wholesale grocers, James street, have secured the premises at McNab and Morris streets, and will move into them in a few months. In the meantime the building is being prepared for its coming new occupants.

F. W. Fearman & Co. took out a permit on Wednesday for the reconstruction of their cold storage building and slaughter house damaged by fire a couple of months ago. Besides adding another storey the firm will put in the newest and most modern machinery extant. Business is still brisk with the Fearman Co.

Gallon apples are still scarce. Lucas, Steele & Bristol got in a thousand cases the other day, but they are going out like the proverbial "hot cakes." W. L. E.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, July 26, 1895.

TRADER is fair, perhaps as fair as could be expected at this time, when farmers are busily engaged haying. Some lines are extremely good. The flour market is easy. Without being able to say exactly why the weakness continues at the decline which has taken place, the fact is still apparent that it is weak. A prominent dealer, in conversation with THE GROCER, speaking on this point, said to-day: "I could understand this weakness if the Manitoba crops were harvested, but in the face of a poor harvest in Ontario, I can only account for it from the fact that millers paid \$1 for wheat, and when the markets began to break, they got frightened and broke each other." In flour, as well as cornmeal, oatmeal and rolled oats, a good jobbing business is being done, but buyers are not laying in heavy stocks.

PROVISIONS—There is a fair business doing in provisions, and the market is well supplied. Native beef is on the decline, being quoted at \$7 to \$9.50. Best Ontario stall fed beef is costing \$11, delivered in Halifax. Lamb is worth $8\frac{1}{2}$ ¢ by the carcass; mutton, $6\frac{1}{2}$ ¢; pork, 7¢, and veal, 5 to 6¢. Considerable Ontario beef has been

received lately. It is far superior to native, which, by the way, is inferior to P.E. Island.

POULTRY—The poultry market is dull. Turkeys are worth 15¢ per lb.; fowls and chickens, 50 to 80¢ per pair, and there are no geese offering.

EGGS—The egg market remains quiet on account of warm weather. Good stocks are worth 11 to $11\frac{1}{2}$ ¢. The market is supplied.

POTATOES—Old potatoes are about done and new stocks are coming in. They sold on Monday for 80¢ per bushel, but have fallen considerably from that figure.

BUTTER—Old stocks are selling for almost anything. New stocks are bringing from 15 to 20¢. The demand is only fair and the offerings are heavy. Local creameries are beginning to put their stocks on the market.

FLOUR—The markets are easy and prices still on the decline. We quote: Hungarian patents, Manitoba, \$5 to \$5.15; Manitoba strong bakers, \$4.85 to \$5.10; Canadian pastry, \$4.95 to \$5.10; 75 p. c. roller patents, \$4.85 to \$5.05; 80 p. c. roller patents, \$4.70 to \$4.85; 90 p. c. roller patents, \$4.60 to \$4.70; straight, \$4.30 to \$4.45; extra, \$4.10 to \$4.20.

ONIONS—Egyptian onions are scarce.

SUGAR—There is no change in the sugar market. The refinery is doing nothing on new account.

MOLASSES—The molasses market is stiff. Stocks are not heavy, and there is some anxiety to know where sufficient is to come from to meet the demand, and higher prices are looked for. Quotations to-day are: Antigua, 30¢; Porto Rico, 32 to 35¢; Trinidad, 30¢; Barbadoes, 34¢; Demerara, M.R. brand, 39¢; St. Kitts, 28¢.

GREEN FRUIT—The green fruit trade is good. Large stocks are being received twice each week from Boston, and all the leading dealers are kept busy filling orders. California oranges are worth from \$3 to \$3.25, according to count. Valencias, repacked, are worth \$8.50. The market is short of the latter. Lemons are easier, at \$4 to \$5. New apples are coming in, and the stock is excellent for this time of year. They are worth \$3.50 per bbl. California peaches, plums and pears are arriving freely, and sell well. Peaches are worth \$1.50 to \$1.75; plums, \$2 to \$2.25; pears, in crates, \$2.25. Tomatoes are worth \$2 per crate. Bananas are moving well, at \$1.25 to \$2.50.

FISHSTUFFS—There is nothing new in the fish market. Large shipments were made to New York last week. Salmon are down to \$12, the decline being due to the arrival at Boston of 360 casks from Newfoundland.

HALIFAX NOTES.

The cut-price war has ceased. This is brought about by the arrest of the young man who stole the goods and sold them at low prices.

The Board of Trade is arranging a conference of the various boards, to take place in Halifax on August 12.

The strawberry season is over. Raspberries, blueberries and cherries are plentiful.

CHARLOTTETOWN.

Charlottetown's latest market prices are: Beef, per quarter, 6 to 7¢; fresh butter, 16 to 18¢, ducks, per pair, 50 to 55¢; eggs, 8 to 9¢; oats, 39 to 40¢; potatoes, 22¢.

President Johnston, of the Montreal Grocers' Association, and a party of friends, have gone to Portland for a short holiday.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture**. This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

CHARLES F. CLARK, EDW. F. RANDOLPH,
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

FIRST AND FOREMOST

CANADA'S GREAT

INDUSTRIAL FAIR TORONTO

SEPT. 2ND TO 14TH, 1895

The Finest and Fullest Display of Live Stock, Agricultural Products, and Manufactures to be seen on the Continent
Increased Prizes, Improved Facilities, and Special Attractions, etc.

A Trip to Toronto at Fair Time is an Ideal Holiday.
There is More to See, More to Learn and More to Enjoy at the

GREAT TORONTO FAIR
than at all others put together.

EXCURSIONS ON ALL LINES
Entries close August 10th.

For Prize Lists, Programmes, etc., address

H. J. HILL, Manager, Toronto.



ASK FOR
MOTT'S

VINEGAR PICKLES JAMS AND JELLIES



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

The Kent Canning & Pickling Co.

Packers of the high grade

"KENT"

BRAND

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

WE WANT To make
arrangements
with one grocer in each town in
Ontario to buy their

Teas, Coffees, Spices Baking Powders and Groceries

From us by correspondence only. We can sell you for the cash discounts for spot cash. Our cash buyers will be able to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

For Cold Meats

When ordering your condiments
be sure to include

GARDEN CITY BOTTLED TOMATO CATSUP

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

GONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

CLUB-HOUSE (REGISTERED)

BLEND OF CHOICEST

Indian and Ceylon Tea

Put up in 3, 5, 50, and 100 lb. tins, also 1/2 chests and chests.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

JOLLY GROCERS AT IBERVILLE.



THE fifteenth annual picnic of the Montreal Grocers' Association on the 17th inst. was a brilliant success. The day was fine. The attendance was immense.

The arrangements were perfectly carried out, and the picnic at the close of the day was pronounced equal to the most successful of the previous ones. Several weeks before the event the association met and appointed committees to make all arrangements. The members were carefully chosen, as follows :

Games—Walter Willison, chairman ; B. Taylor, T. Gauthier, grocer ; W. Carrigan, J. E. Manning, J. P. Dixon, A. Tremblay.

Music and Dancing—V. Raby, chairman ; J. A. Dionne, L. H. Goulet, Wm. Duckworth, F. Hodge, J. H. Howard, D. Lapointe.

Railway—S. D. Vallieres, chairman ; John Scanlan, J. E. Manning, H. C. Larose, S. Demers, ex-Ald. T. Gauthier, R. B. Hall, N. Lapointe, W. P. Beaudoin, James O'Shaughnessy.

Printing and Advertising—A. D. Fraser, chairman ; R. B. Hall, J. E. Manning, ex-Ald. T. Gauthier, Ald. R. Turner, S. D. Vallieres.

Refreshments—J. O. Levesque, chairman ; T. Gauthier, grocer ; John Scanlan, A. E. Cardinal, J. H. Howard, J. E. Manning, N. Lapointe, W. Carrigan.

Reception—John Johnston, chairman ; A. D. Fraser, M. P. Laverty, Ald. R. Turner, S. Demers, S. D. Vallieres, ex-Ald. T. Gauthier, John Scanlan, J. O. Levesque.

Finance—B. Connaughton, chairman ; Walter Willison, A. D. Fraser, V. Raby, J. O. Levesque, S. D. Vallieres, John Johnston.

General Committee—J. B. Bourguignon, N. Cleroux, S. Cormier, P. Daoust, L. Denny, Martin Elliott, George Graham, Z. Gascon, C. W. Hughes, P. Legault, T. Langevin, Nap. Morin, Joseph Pare, John Robertson, H. Belisle, A. Chasse, A. Daoust, J. B. Deschamps, Ed. Elliott, P. Fillion, Joseph Gareau, George Hayes, A. Jolicoeur, C. Lippe, Aus. Labrecque, Wm. Monteith, H. Poirier, I. Ricard, F. X. Belanger, J. C. Cusson, M. Delahanty, J. B. V. Daoust, Noel Emond, Isaac Fillion, A. F. Graham, E. Houle, M. Kilkerry, P. B. Meenard, J. H. Myrand, T. Poupart, M. Rodrigue, John Slattery, C. C. L. Tison.

The selection was amply justified by the result, for in every detail the programme was an entire success. The picnickers gathered at Windsor Station about 9 a.m., and left in two special C.P.R. trains of a dozen cars each for Iberville. This pretty place is situated on the east bank of the Richelieu River just opposite St. Johns, and the Whitfield Park, along the bank of the river, was the objective point of the excursionists. After an hour's quick run without stoppages the trains bore their light-hearted passengers to Iberville. The following officers of the association accompanied the first train : John Johnston, president ; S. D. Vallieres, 1st vice-president ; James E. Manning, 2nd vice-president ; S. Demers, hon. secretary ; J. O. Levesque, treasurer ; P. Gannon, secretary. Directors : Thos. Gauthier, Vital Raby, A. D. Fraser, Jas. O'Shaughnessy, John Scanlan, Bernard Connaughton.

On arrival at Iberville station a deputa-

tion from the municipal corporation, consisting of Mayor Nadeau, Aldermen A. J. Cariveau, Bessette, and Choquette, with a band, met the party and cordially welcomed the association. The park was but a short distance away, and the excursionists at once began to explore it. They found lovely clumps of trees along the riverside, well-kept open spaces for the games, tables and benches for family parties, a raised, sheltered platform for dancing, and a marquee already prepared for the fete champetre, which is a hospitable feature of these picnics. Good humor reigned supreme ; the officers moved about, welcoming guests and seeing that everybody was comfortably placed. The chairmen of committees promptly attended to their duties, and the games were soon in full swing. The Iberville Band played several musical selections as a welcome to the picnickers, and then the programme of dances was begun, the Davis & Casey harp and violin orchestra furnishing the music. Crowds surrounded the dancing stage and watched the graceful movements of the participants. Others thronged about the sports competitions, the judges for which had been selected as follows, although not all were in attendance : H. Laporte, L. N. St. Arnaud, Charles Langlois, F. J. Hart, J. A. Vaillancourt, Ald. McBride Fred. Hughes, J. E. Quintal, H. M. Childs, Mr. Jarret, P. Grace, J. C. Wilson.

What intensified the interest was the number of handsome prizes offered the successful competitors, among the donors being : Ewing, Herron & Co., St. Croix Soap Co., Chase & Sanborn, M. Lefebvre & Co., John Taylor & Co., Johnston Fluid Beef Co., D. Ritchie & Co., Christie, Brown & Co., St. Lawrence Starch Co., Walter Baker & Co., Evans & Sons, Meagher Bros. & Co., Lang Manufacturing Co., John Barry & Sons, J. Christin & Co., Ex-Ald. T. Gauthier, H. A. Nelson & Sons, A. W. Csgoode, Vipond, McBride & Co., W. D. McLaren, Howe, McIntyre & Co., and others. Under the direction of Chairman Willison everything went smoothly and expeditiously, and by one o'clock the programme of results was announced to this effect :

Quoits, open to all connected with the wholesale and retail trade—1, H. McPhee ; 2, B. Connaughton ; 3, D. Bennett.

220 yards race, open to bookkeepers and salesmen, retail grocery trade only—1, T. F. Slattery ; 2, J. J. Hayes ; 3, R. King.

220 yards race, open to drivers and storemen, retail grocery trade only—1, J. Lecour ; 2, J. McIntyre ; 3, J. Mesette.

Standing high jump, open to grocers and their employes, retail grocery trade only—1, J. J. Hughes ; 2, P. Ryan ; 3, B. Taylor.

100 yards dash, open to boys 12 years and under—1, S. Brown ; 2, W. Browning ; 3, M. O'Brien.

75 yards dash, open to girls 12 years and under—1, Ella Donnelly ; 2, Eva Long ; 3, O. Allard ; 4, E. Manning.

Throwing 56-lb. weight, open to grocers and their employes, wholesale and retail—1, W. J. Thompson ; 2, C. Creely ; 3, D. Bennett.

220 yards race, open to city travelers in wholesale grocery trade—1, N. Lapointe ; 2, C. Corrigan ; 3, E. A. Cardinal ; 4, A. Lacroix.

220 yards race, open to bread and biscuit drivers—1, A. Chapman ; 2, W. Gamble ; 3, W. Burns.

Running long leap, open to retail grocers and their employes—1, R. King ; 2, J. J. Hayes ; 3, T. A. Vincent.

220 yards race, open to bona fide travelers in the biscuit trade—1, A. Duncan ; 2, H. Mayer ; 3, J. B. Langlois.

220 yards race, open to ale and ginger ale drivers—1, N. Fortier ; 2, P. Creamer ; 3, D. Delaney.

100 yards, fat man's race, open to bona fide grocers, wholesale and retail, 200 lbs. and over—1, J. U. Archambault ; 2, Oliver Boileau ; 3, J. B. Deschamps ; 4, N. Lapointe ; 5, W. E. Vezina.

220 yards race, open to subscribers and their employes who have not already competed—1, C. R. Dalrymple ; 2, F. Dennison ; 3, A. H. Dalrymple ; 4, M. Hickey.

100 yards dash, open to retail grocers, members of committee—1, B. Taylor ; 2, J. P. Dickson ; 3, H. Belisle.

100 yards dash, open to chairmen of committee—1, W. Willison ; 2, J. O. Levesque ; 3, V. Raby ; 4, S. D. Vallieres.

100 yards dash, open to bona fide retail grocers over 45 years of age—1, P. O'Brien ; 2, N. Lapointe ; 3, John Johnson.

Consolation race, open to competitors who have not already won a prize—1, T. Elliott ; 2, J. Fortier ; 3, W. Gagne.

100 yards dash, open to members of the press—1, J. Hanratty ; 2, F. E. Fontaine.

At 1 o'clock, the games being over and the programme of dances suspended, there was a general movement for lunch. A refreshment stand inside the park supplied the picnickers with cooling drinks, and many pleasant parties were made up at the tables under the trees. Several hundred members, however, with the officers of the association and their guests, repaired to the inviting marquee, where three long tables were spread in the most sumptuous style with all the delicacies of the season, and handsomely decorated with flowers. The menu card was a gem. Each dish on the menu was named after some leading member of the association, coupled with some distinctive term applicable both to the dish and the man. For instance, the roast beef a la chasseur was in "Johnston style, elevating ;" the chicken mayonnaise, "Vallieres style, well-done ;" the aspic de veau in "Demers style, elegant ;" turkey a l'anglaise in "Fraser style, stately ;" the champagne punch, "Levesque style, exhilarating ;" the ice cream, "Willison style, cool and collected ;" ladies' delicate was in "Gannon style, alluring ;" Jambou a l'essence, "Scanlan style, rich and juicy ;" ox tongue, "Turner style, eloquent ;" chicken pie, "Gauthier style, superb ;" orange jelly, "Manning style, effulgent ;" sponge cake, "Raby style, perfect ;" macaroons, "O'Shaughnessy style, solid ;" and so forth. The caterers were Welsh & Rough. The orchestra discoursed a musical programme, and Mr. Johnston, who presided at the head of the middle table, made a model chairman, dignified and courteous. The toasts were honored in champagne.

FETE CHAMPETRE.

At 2.15 p. m. the president rose and said : "Fill up your glasses and drink the health of Her Majesty the Queen." This was loyally done, when, amid applause, a beautiful bouquet of flowers was presented to Mrs. Johnston on behalf of L. H. Goulet, florist, of Montreal. The president grace-

One of the **FINEST**
assortments of

CANNED MEATS

... IN THE CITY ...

AYLMER Turkey, Chicken, Lunch Tongue, Pigs' Feet, etc.

Small tins Potted Game, Turkey, Chicken, Beef, Ham, etc. The best preparation put up for making sandwiches.

JOHN SLOAN & CO.

Wholesale Grocers and Importers

TORONTO

"How to Sell Coffee"

... BUY ...

Excelsior Blend

It sells itself, because it ex-cels the others. Highest grade Mocha and Java. Satisfaction guaranteed.

Todhunter, Mitchell & Co.

COLES PATENT

Coffee Mill

A perfect grinder.

SOLE AGENTS

- Toronto

California Dried Fruits

Prime quality. APRICOTS, NECTARINES, PEACHES AND PLUMS.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO - ONT.

Canned Goods!

GET OUR QUOTATIONS ON
Corn, Peas, Tomatoes,
Kippered Herrings,
Fresh Herrings, and
Herrings in Tomato Sauce
Best Brands and Lowest Prices

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices,

SUMMER BEVERAGES

MONTERRAT LIME JUICE
STOWER'S LIME JUICE CORDIAL
HENDERSON'S WILD GERRY
BULL'S EXT. GINGER BEER
WILSON ROOT BEER
ADAMS' ROOT BEER
BELFAST GINGER ALE

PERKINS, INCE & Co.

TORONTO.

WE ARE OFFERING

Excellent Value in Low Grade
Refined and . . .

RAW SUGARS

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

E. FIELDING 27 Front St. E.,
Agent for TORONTO

SMYRNA FIGS and
SULTANA RAISINS

Importation Orders Solicited. . . .

EDWARD STILL
Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal

TO LET

Two Stores in the Coombs & Stewart Block, City of Brandon, Man. 48 feet front, 65 feet deep, with cellar. For particulars apply to J. R. Foster on the premises, or

Robert M. Coombs, Elkhorn P.O., Man.

NORTHERN
ASSURANCE COMPANY
Established 1836. OF LONDON.

Capital and Funds, \$36,465,000.
Revenue, \$5,545,000.
Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

A. C. NEFF, Chartered Accountant,
Auditor, Assignee, etc.
Tel. Canada Life Building,
1040, TORONTO.

Audits or Investigations, Improved Systems of Books, Partnership Settlements, Management of Estates.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

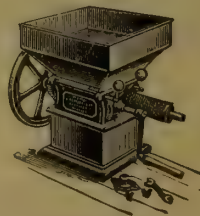
\$3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO MONTREAL

TEA MACHINERY

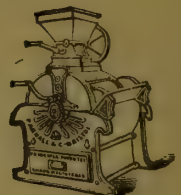
FOR EQUALIZING AND BLENDING



Tea Cutter



Sifter and Cutter



Blender

1,000 of these machines in use in all parts of the world. Used by the leading tea merchants in the old country. Sizes to operate any quantity from 10 lbs. to 10,000 lbs. Prices and full particulars upon application to the inventors, patentees and manufacturers :

WILLIAM PARNALL & CO., Ltd.

Victoria Street, Bristol, England

BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers Write for samples and quotations.
Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

Especially When You Buy Extracts

You should exercise the greatest possible care, for this is a line which will do more to please or aggravate a housekeeper than perhaps any other, except Baking Powder.

IF YOU SELL DRINKS (we mean of course out of a soda fountain) then your business is made or marred by the Flavoring Extract you use.

PURE GOLD FLAVORING EXTRACTS are of the highest strength and always uniform: 28 distinct flavors. Put up in any quantity from 1 gallon down to 1 ounce.

WRITE US FOR QUOTATIONS.

SEE OUR TRAVELLERS.

PURE GOLD MFG. CO. - - TORONTO.

fully acknowledged the compliment on his wife's behalf.

The health of the Mayor and Council of Iberville was then proposed in a capital speech by Mr. S. D. Vallieres, who referred to the kind reception which had been given to the association. M. Nadeau, the mayor of Iberville, eloquently replied, thanking the association for choosing Iberville as its place of meeting. He pointed out the various attractions of Iberville as a place of resort, and hoped the Grocers' Association would come again. M. Corriveau also replied in fluent English, expressing the pleasure Iberville had in receiving the association.

The president read a telegram of Mr. Fred. Hughes, of Caverhill, Hughes & Co., announcing his regrets at having been unable to attend the picnic.

The toast to the Mayor and Council of Montreal was then given by the president, and the company in great good humor sang, "For they are jolly good boodlers." Ald. Turner responded, saying: "I notice on our programme a statement that 'all sensible people travel by the C. P. R.' I wish to add to it the statement that all sensible people go to the grocers' picnic (hear hear), so let us all come again next year, and each one bring his friends."

It was announced by the president that the flowers which so beautifully adorned the

lunch tables had been the kind gift of Madame Corriveau, and the company rapturously sang "For she's a jolly good fellow."

In proposing the toast to "the Judges" Mr. A. D. Fraser made a feeling and impressive allusion to the late George Waite. "Before asking you to drink to the judges," said Mr. Fraser, "I will ask you to drink a silent toast to the memory of the late George Waite. In remembering the judges at our picnics we are not likely to forget Mr. Waite. He was always with us on these occasions, come fair day or come foul day, and during the last 14 or 15 years he was never absent from our picnics. He was a great friend of the grocers, and I know I am echoing the sentiments of all in saying that they will greatly miss him." The toast was honored in appropriate silence. "Now," continued Mr. Fraser, "let us drink to the good men and true who have acted as our judges. I never remember a picnic where the games were got through more quickly or more satisfactorily than those of to-day." (Loud applause.)

On behalf of the judges, Mr. John Robertson (who has only missed one grocers' picnic in the fifteen years' record) said that there was a compact made that when he came to the picnics he was not to take an active part in the proceedings, but this year the compact had been broken, for they had

pinned a picture to his coat—(laughter)—and turned him into a judge. (Voice: "Arn't you proud to be here?") Oh, yes, for he claimed to be the originator of these picnics, and tried to work as hard for this association as any other member. (Hear, hear.) He gave them this motto: "Union is Strength," and concluded by saying, "God bless the grocers." (Applause.)

In an eloquent speech Mr. Demers proposed the toast to "Our Guests," which was cordially drunk.

The toast to "The Ladies" was replied to by Mr. Duckworth, who spoke first in French, then in English, and on behalf of the ladies wished the association all prosperity. He was loudly applauded.

Then Mr. A. D. Fraser proposed "The Press," coupling with it the name of the representative of THE CANADIAN GROCER, and declaring that without the aid of the press the annual picnic would not be the success it was. (Hear, hear.)

Mr. J. B. MacLean, publisher of THE CANADIAN GROCER, thanked the association, on behalf of the newspaper men, for the kind way in which this toast had been received. The representatives of the press had also to thank the association for the excellent arrangements which had been made, so much so that the newspaper men present had a comparatively easy task in reporting the picnic. He congratulated the chairmen of committees on the thorough way in which everything had been carried out. He

*St. Croix Soap
29/3/11*

BEST FOR WASH DAY.

SURPRISE

BEST FOR EVERY DAY.

SOAP.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

was told by his brother, who had formerly represented THE CANADIAN GROCER in Montreal, that he would find the grocers of Montreal a most friendly lot of men, and this he could now vouch for from personal experience, since he had come to live among them.

Mr. Hobart Springler, of The Montreal Gazette, also acknowledged this toast, and then, amid great applause, Mr. Corriveau, in English, proposed by request the health of the popular president, Mr. John Johnston, declaring that the sentiment of all present was: "Long may you live and prosper." The toast was received with cheers, and the president modestly expressed his thanks.

Mr. McInnis, the owner of the fine park where the picnic was held, proposed the health of the Grocers' Association of Montreal, and then the lunch party adjourned to the grounds on pleasure intent.

SEEING THE SIGHTS.

Immediately after the luncheon the Mayor of Iberville, accompanied by Messrs. Bassette, Choquette and Corriveau, invited the president and officers and THE GROCER to look at the town and its delightful surroundings. Montrealers are beginning to recognize its attractions, for a number of them have bought land and erected residences there. They have an excellent gas, electric light and sewerage system. A visit was paid to Messrs. Bassette's agricultural implement works, and to the residences of the Mayor and Mr. Corriveau, where light refreshments were waiting. Mr. Corriveau's villa is in the newer part of the town, and his grounds run to the bank of the river. When his plans are carried out it will be one of the most beautiful places about Montreal. He is one of the Montrealers who now

live at Iberville. Returning from the drive, Mr. Bassette's steam yacht was in waiting, and a short sail was much enjoyed.

Before saying good-bye to the very hospitable Mayor and Reception Committee, his worship's health was proposed in a nicely-worded speech by Mr. Demers in French, to which Mr. Johnston added some very complimentary remarks in English. The Mayor fittingly replied, and hoped the grocers would soon again honor Iberville. He would always welcome them as a body or the members individually.

Mr. Demers, speaking in French, then said he could not allow the opportunity to pass without letting the staff of THE CANADIAN GROCER know that the Montreal Association appreciated the grand work that paper was doing for the trade. It was the true representative of the trade. It never went back on them. It was with them always and fought their battles. They would always stand by THE CANADIAN GROCER.

Mr. Vallieres also made a few complimentary remarks to THE CANADIAN GROCER. He had been one of its first subscribers, and always liked its independent spirit. It was the means of drawing the associations in Montreal, Toronto, Hamilton and London closer together, for it was the organ of them all. Though they were not personally acquainted with their English brethren in the west, they knew them well in spirit, for they constantly read about them and their doings in THE CANADIAN GROCER. On this account he wanted their friends in Toronto to know through THE CANADIAN GROCER that it was the intention of the Montreal Association to have them at the picnic. He had brought

the matter up, and it was understood an invitation would be sent to Toronto, but in the rush of work it had been overlooked. He wanted the Toronto Association to know this. He and the president would see that the invitation was not overlooked next year. If Toronto would visit them they would promise to return the compliment. He also wanted his English friends in the west to become personally acquainted with himself and other French Canadian grocers, and to see that though they spoke different languages they worked very happily together.

PICNIC NOTES.

L. G. Archambault's win in the fat man's race was popular. The old boys gave him a jolly toss in the air when he had regained his breath.

Mr. Raby, chairman of the Dancing Committee, is not a dancing man, but he saw that every arrangement was properly carried out, while Messrs. Dionne and Duckworth were always on hand and enjoyed the dancing as much as any guest.

At the luncheon each guest found one of Walter Baker & Co.'s most delicious chocolate tablets neatly folded in tinfoil at his plate. They were too tempting for anyone to take home, for we all seemed to have a sweet tooth. In the language of the country editor "Come again Walter."

The pipers are always a part of the picnic. They have provided music for the association for fifteen years.

B. Connaughton, chairman of the Finance Committee, is in the field for aldermanic honors. He is a superior type of man, and will be a valuable representative if elected.

Mr. Willison made short work of several professional gamblers. They were a smooth,

Refrigerators



As we are going to vacate our present warehouse, to save the expense of moving our large stock, we will, for the next few weeks, sell Butcher, Grocer, and Family Arctic Refrigerators, Doors, Sash, and Blinds at greatly reduced prices. Now is your chance to get a good article cheap.

JOHN HILLOCK & CO.

130 Queen St. East, Toronto

Telephone 478

Send for Catalogue.

English Army Blacking



THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

THE F. F. DALLEY CO., LTD., CITY:

DEAR SIRs,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.



THIS IS OUR

NO. 9 SHOW CASE REFRIGERATOR

Panelled Ice Chamber. Glass Below

DRY AIR SYSTEM
A PERFECT REFRIGERATOR

For terms, etc., write

Eureka Refrigerator Co.
OF TORONTO

WILBERT HOOEY, Mgr.,
54 and 56 Noble Street.

We make Refrigerators in over
thirty styles and sizes.

THE PERFECT SALT

For table use is one that is pure, granulated and does not get hard when in use on the table.

WINDSOR SALT

Fills these requirements better than any other salt offered to grocers and an article that gives the best satisfaction to consumers is the best for you to handle. Windsor Salt is put up in bags—100, 60, 42, 30, and 15 per barrel, 280 lbs. net. Square cardboard packages, 3 doz. 3 lb. and 2 doz. 5 lb. per case. The new round packages, for campers and cottagers, are packed 2 doz. 4 lb. per case. Can be ordered from any wholesale grocery house in Canada.

WINDSOR SALT WORKS

WINDSOR, ONT.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

oily-tongued pair, who said they wanted to provide some innocent games to entertain the guests on the grounds. Such men often fleece ordinary citizens, but they can't pull the wool over the eyes of a modern business man.

There were but two trains—one at 9.10 and the second at 9.30. There should have been another, leaving town at 1 p.m. It would have brought several hundred more.

None of the chairmen are more likely to be criticised than he of the Refreshment Committee. A man will submit, meekly submit, to anything but a late, a cold, or a badly served lunch. They make him irritable. That there was never a happier crowd than gathered about the over-burdened tables is the best compliment that could be paid to the indefatigable Mr. Levesque. He stood near and saw that the caterers and their staff did their duty promptly and well. It was a champagne lunch in more than name. The glasses were always full though the guests were not.

The association desires, through THE GROCER, to specially thank the Canadian Pacific Railway for the way in which they met the wishes of the association in every particular and for the excellent arrangements made. Everything was carried out without a hitch. Two special trains were used, and H. R. Ibbotson, of the passenger department, not only accompanied the party but remained with them until the return. Of course, this was to be expected; the Canadian Pacific always does everything thoroughly and well.

President Johnston: "What's the matter with Iberville?"

Chorus: "It's all right."

J. E. Manning: "Better than right."

"Willison and Taylor are the right men in the right place," said the president. "See how well they got through the games, and so quickly."

The secretary, Mr. Gannon, discharged his difficult duties to the satisfaction of everyone.

In the absence of the president, J. B. Poirier, the Grocers' Clerks' Association was represented by J. P. Beauvais, the vice-president.

The dance programme was as neat a piece of work as has been seen for many a day.

Why were the wholesale houses and manufacturers not more largely represented? They can have no better opportunity of becoming intimately acquainted with their customers and their customers with them. We all have our peculiarities. When we each know those of the other, we are more ready to forgive any little annoyances arising out of them. It would be still better if the wholesale men themselves had a picnic of their own. There is no city in Canada in which there is less good feeling among the jobbers than in Montreal. On the other hand, there is no city in which a better understanding exists among the retailers than there. This is due largely to the picnics and other gatherings of the association. As far as THE GROCER was able to gather, there were present: Wm. Duckworth, of Caverhill, Hughes & Co.; W. H. Dunn, A. W. Osgoode, manufacturers' agents; John Bell, Lang Mfg. Co.; D. Lapointe, Chaput, Fils & Cie; A. E. Cardinal, Hudon, Hebert & Cie; R. Thomson, St. Lawrence Rfy.; D. K. MacIntosh, Geo. Matthews & Co., Ottawa; W. J. Thomson, John Robertson & Son; H. Maher, Ewing,

Herron & Co.; W. W. Scott, R. Tunnoch and T. Craig, Fleischman & Co. If any have been missed if they will kindly send names we will gladly publish in next issue. THE CANADIAN GROCER was represented by the following members of the Montreal staff: J. B. MacLean, A. H. U. Colquhoun, A. W. Ritchie, Major Campbell and M. D. Burnside.

On Thursday night the Executive of the association met in the Monument National and presented the prizes won in the picnic games. The committee exercised the greatest care to see that only those qualified to contest got the rewards in each case, and that the rules were faithfully adhered to in all cases. Mr. Levesque, who won a handsome clock in the race for chairmen of committees, was loudly cheered on receiving the prize.

HAMILTON GROCERS AT THE FALLS

The annual excursion and picnic of the Retail Grocers' Association of Hamilton was held on Wednesday of last week. The rendezvous was Niagara Falls. When Hamilton's grocers picnic a goodly portion of the city goes out to fraternize with them, and to participate in the good things and enjoyable time that invariably attend such occasions. Some idea of the number who attended may be gathered from the fact that it required three trains to convey the excursionists to and from the Falls. The weather was delightful, and, thanks to the Committee of Management, excellent arrangements were made to augment that natural entertainment that is to be found at the famous resort. Refreshments there were in abundance, while the famous Thirteenth Battalion Band provided a feast for the music-loving. It was a tired but thoroughly satisfied crowd that returned that night to the "Ambitious City."

TORONTO INDUSTRIAL FAIR.

An unbroken record of successes in the past is the best possible guarantee that the Toronto Industrial Exhibition of 1895, which opens on the 2nd of September, will be a display of unrivalled attractiveness. Many improvements in the buildings and grounds have been made to further the convenience of exhibitors and the public, and with the return of an era of prosperity the enterprise of the management will doubtless be rewarded by a thorough appreciation of the inducements offered. The volume of exhibits this season will be larger and more diversified than ever before, and special attractions of a brilliant and exciting character will be presented, including the novel military spectacle "The Relief of Lucknow," with gorgeous Oriental accessories and pyrotechnic effects on a scale of grandeur and variety hitherto unequalled. The system of cheap railway fares and special excursions from far and near enables all to visit the fair at a trifling cost and everyone should take advantage of the opportunity, as it embodies all that is best worth seeing and knowing in mechanical progress and scientific invention. All entries close on the 10th of August.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

MERDERIC SPENARD, grocer, St. Sophie De Levrard, Que., has compromised at 35c. on the dollar.

Nathan A. Bolton, grocer, Iroquois, Ont., has assigned in trust to Wm. L. Redmond.

A statement of the affairs of Ernest Dionne, general store, St. Paschal, Que., is being prepared.

The estate of George Gordon, an insolvent Woodstock grocer, will pay only 11 cents on the dollar.

O. Jobin has been appointed curator of the general store of Pednault & Tremblay, Chicoutimi.

PARTNERSHIPS FORMED AND DISSOLVED.

Chouinard & Gervais have started a butter, cheese, etc., commission business at Montreal.

Mowat & Craig, produce, Vancouver, B.C., have been succeeded by Mowat & Aitken.

Duquette & Lapierre, butter makers, Brome, Que., have dissolved.

Hillsna & Lindsay, grocers, Waterloo, Que., have dissolved.

H. M. and John Quin have been registered proprietors of Quin Bros., flour, Montreal.

SALES MADE AND PENDING.

Wheeler Bros., millers, Meadowvale, Ont., advertise their mills for sale.

The stock of A. W. Presley, general store, Chilliwack, B.C., has been sold to S. A. Cawley.

Carlin & Lake, general stores, Golden and Field, B.C., have sold their Field business to Carlin & Wyckoff, Shuswap.

Robt. Copeland, grocer, Teeswater, Ont., has sold out to Geo. Forsyth, Sr., & Son.

CHANGES.

Emilda Labrosse, wife of Arthur Laniel, has been registered proprietress of the grocery business of A. Laniel, at Montreal.

Geo. Lovatt, saw mill, Three Forks, B.C., has removed to Sandon.

FIRES.

W. T. Petrie's lumber and grist mills, at Holstein, Ont., have been destroyed at a loss of \$15,000.

DEATH.

Arthur Jacob, grocer, Montreal, is dead.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

WE SELL

Rolled Oats

And more of them than any one house in Ontario. No reason why we shouldn't.

Our Goods

Our Prices

Our Methods

are right. Can't we sell you a trial order?

We are not afraid of the result.

E. D. TILLSON

TILSONBURG,
ONT.



The Leading

Bicyclists

All use **ADAMS'**

TUTTI FRUTTI

And they insist on getting it. You are always safe to stock up with Tutti Frutti. Send for beautiful New Hanger Sign.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

BROOMS . . .

R O O M S

OUR BRANDS :

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

GET
STRONG
BY
TAKING

**JOHNSTON'S
FLUID BEEF**



KEEP
STRONG
BY
TAKING
IT
REGULARLY



\$12 THE \$12
GROCERS' FRUIT IMPROVER

The best and most simple device for cleaning fruit. In these days of keen competition in the grocery business a grocer must clean fruit to please his customers. Up-to-date grocers use Fruit Cleaners and increase their trade. A live grocer cannot afford to be without one.

W. P. RYAN

Patentee and Manufacturer

309 King St. West - Toronto, Ont.
John Mouat, Winnipeg, Agent for the Northwest.



The Old Flag The Old Brands The Old Packages

"BENSON'S"

Prepared Corn

"EDWARDSBURG"

Silver Gloss Starch

EDWARDSBURG
STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/4 s	0 05	0 09
" Mustard, 1/4 size, cases	0 09	0 11
50 tins, per 100	11 00	....
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 65	\$1 75
" " " 2	2 65	2 75
" " " 4	8 00	8 25
" " " 14	18 00	19 00
Minced Callops	2 60	2 65
" " " 2	2 60	2 65
Lunch Tongue	3 40	3 50
" " " 1	6 00	6 00
English Brawn	2 75	2 80
Camb Sausage	2 50	2 50
" " " 1	4 00	4 00
Soups, assorted	1 50	1 50
" " " 2	2 25	2 25
Soups and Bouill.	1 80	1 80
" " " 6	4 50	4 50



Acme Sliced Beef.
No. 1 tins,
key, 2 doz.,
per doz., \$3.00.

Beardsley's Boneless Herring.
2 doz., \$1 44



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75	0 80
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	1 20
Cash Register, 390 5c bars and pkgs	15 00	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	6 00
Variety Gum (new), 150 1c pieces	1 00	1 00
Orange Blossom, 150 1c pieces	1 00	1 00
Flirtation Gum, 150 1c pieces	0 65	0 65
Monte Cristo, 180 1c pieces	1 30	1 30
Mexican Fruit, 36 5c bars	1 20	1 20
Sappots, 150 1c pieces	0 90	0 90
Orange Sappots, 160 1c pieces	0 75	0 75
Black Jack, 115 1c pieces	0 75	0 75
Red Rose, 115 1c pieces	0 75	0 75
Magic Trick, 115 1c pieces	0 75	0 75
Red Spruce Chico, 200 1c pieces	1 00	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	0 40
Rock Chocolate, loose	0 37 1/2	0 37 1/2
" " " 1-lb. tins	0 40	0 40
Cocoa Nibs, 11-lb. tins	0 40	0 40

TODD HUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.	0 30
French, 1/4 s—6 and 12 lbs.	0 30	0 30
Caracas, 1/4 s—6 and 12 lbs.	0 35	0 35
Premium, 1/2 s—6 and 12 lbs.	0 30	0 30
Sante, 1/4 s—6 and 12 lbs.	0 26	0 26
Diamond, 1/4 s—6 and 12 lbs.	0 22	0 22
Sticks, gross boxes, each	1 00	1 00
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30	0 30
Pearl, " " " "	0 25	0 25
London Pearl, 12 and 18 " "	0 22	0 22
Rock, " " " "	0 30	0 30
Bulk, in boxes	0 18	0 18
Royal Cocoa Essence, packages	per doz.	1 40

EPPS.

Cocoa—	per lb.	0 35
Cake of 112 lbs. each	0 35	0 35
Smaller quantities	0 37 1/2	0 37 1/2

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	0 42
Caracas, 1/4 s, 6-lb. boxes	0 42	0 42
Vanilla, 1/4 s, " "	0 42	0 42
" Gold Medal" Sweet, 6 lb. bxs.	0 29	0 29
Pure, unsweetened, 1/4 s, 6 lb. bxs.	0 42	0 42
Fry's "Diamond," 1/4 s, 6 lb. bxs.	0 24	0 24
Fry's "Monogram," 1/4 s, 6 lb. bxs.	0 24	0 24
Cocoa—	per doz.	2 65
Concentrated, 1/4 s, 1 doz. in box	5 00	5 00
" " " 1 lbs.	9 65	9 65
Homeopathic, 1/4 s, 14 lb. boxes	0 33	0 33
" " " 1/2 lbs. 12 lb. boxes	0 33	0 33

JOHN F. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	0 28
Mott's Homeopathic Cocoa (1/4 s)	0 32	0 32
Mott's Breakfast Cocoa (in tins)	0 45	0 45
Mott's No. 1 Chocolate	0 30	0 30
Mott's Breakfast Chocolate	0 23	0 23
Mott's Caracacas Chocolate	0 40	0 40
Mott's Diamond Chocolate	0 22	0 22
Mott's French-Can Chocolate	0 18	0 18
Mott's Navy or Cooking Chocolate	0 27	0 27
Mott's Cocoa Nibs	0 35	0 35
Mott's Cocoa Shells	0 05	0 05
Vanilla Sticks, per gross	0 90	0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20	0 20
Diamond Chocolate, 12 lb. boxes,	0 22 1/2	0 22 1/2
1/2 lb. cake, per lb.	0 30	0 30
Royal Navy Chocolate, 12 lb. boxes,	0 30	0 30
1/2 lb. cake, per lb.	0 35	0 35
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35	0 35

WALTER BAKER & CO.'S.

Chocolate—	0 45	0 45
Premium No. 1, boxes, 12 lbs. each	0 60	0 60
Baker's Vanilla in boxes, 12 lbs. each	0 40	0 40
Caracas Sweet, in boxes, 6 lbs. each	0 28	0 28
Vanilla Tablets, 416 in box, 24 boxes	4 28	4 28
in case, per box, net	4 28	4 28
German Sweet Chocolate—	0 28	0 28
Grocers' Style, in boxes, 12 lbs. each	0 28	0 28
Grocers' Style, in boxes, 6 lbs. each	0 28	0 28
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28	0 28
Soluble Chocolate—	0 55	0 55
In canisters, 1 lb., 4 lb. and 10 lb.	0 55	0 55
Breakfast Cocoa—	0 52	0 52
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 52	0 52

COFFEE.

Green.

Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.	0 33	0 33
TODD HUNTER, MITCHELL & CO.'S		
Excelsior Blend	0 34	0 34
Our Own	0 32	0 32
Jersey	0 30	0 30
Laguaya	0 28	0 28
Mocha and Java	0 35	0 35
Old Government Java	0 30	0 32
Arabian Mocha	0 35	0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 10	0 03 1/2
Borax	0 03	0 12
Camphor	0 70	0 75
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 22	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
" " boxes	0 10	0 13
Gentian	0 17	0 18
Glycerine, per lb.	0 16	0 17
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb., per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	0 12 1/2

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross	00
2 " " Anchor	"	9 00
1 " " Flat Crown	"	9 00
2 " " " "	"	18 00
2 " " Square	"	21 00
2 1/2 " " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
" " "	"	7 50
Parisian Essence	gross	21 00

Southwell's name is a

GUARANTEE OF EXCEPTIONAL QUALITY

Southwell's Marmalade and Southwell's New Season's Fruit Jams

ARE FAVORABLY RECEIVED EVERYWHERE.



Cadbury's Cocoa Essence

Is pure cocoa only.

Cadbury's Mexican Chocolate

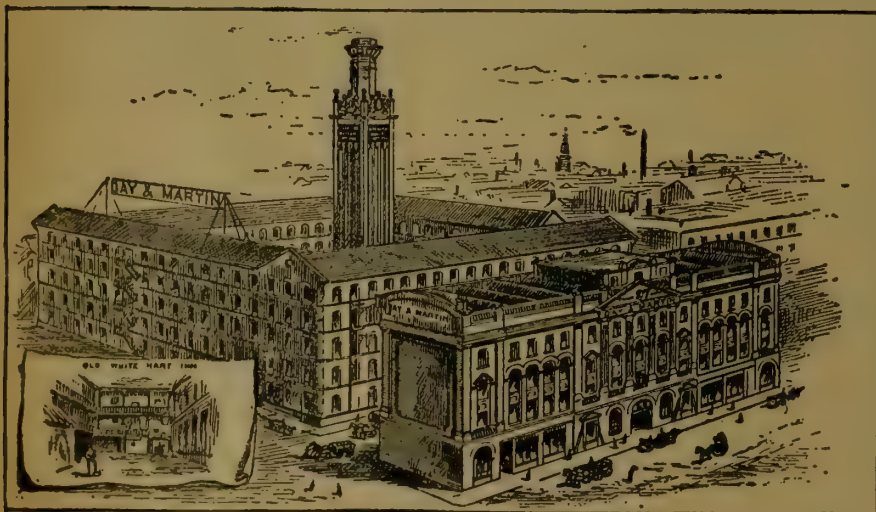
Is a high-grade chocolate.

SUITABLE FOR FIRST-CLASS TRADE.

Frank Magor & Co. -

16 St. John Street, **Montreal.**

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.



Electric Starch

FOR
COLD WATER

REQUIRES
NO BOILING

Manufactured by

The BRANTFORD STARCH COMPANY, Ltd.

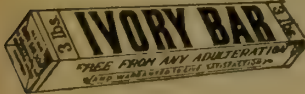
Factory and Office, BRANTFORD, ONT., CANADA.



RICHARDS' SOAPS.

	per box.
Richards' Pure Soap, 100 bars.....	\$5 00
Telephone, 100 bars.....	4 00
White Star, 20 bars, 3 lbs.....	3 30
Gold Dust, 20 bars, 3 lbs.....	2 70
Jubilee, 12 bars, 5 lbs.....	2 40
Family, 25 bars, 2 1/2 lbs.....	2 25
Russian Electric, 60 bars.....	2 00
1892 Electric, 60 bars.....	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar	per box.
2 6-16 oz. and 3-lb. bar, 60 lb.....	\$3 30
13 1/2 lb. and 1-lb. bar, 60 lb.....	3 60
12 oz. cakes, 100 cakes in box.....	4 13
10 oz. cakes, 100 cakes in box.....	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

QUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz., per box.....	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2 1/2-lb. bar.....	0 04 1/2
Genuine Electric, 72 bars, per box.....	2 50

TEA S.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking.....	0 12	0 60
Caddies, Paking, Kaisow INDIAN.....	0 18	0 50
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25
CEYLON.....		
Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.....	0 42	0 50
Cases, small leaf, firsts.....	0 35	0 40
Half Chests, ordinary firsts.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
" " thirds.....	0 15	0 17
" " common.....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
" " seconds.....	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe.....	0 16	0 22
" " Oolong.....	0 14	0 15
" " Gunpowder.....	0 16	0 19
" " Siftings.....	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's.....	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's.....	0 47
Index, 7's.....	0 44
Honeyauklee, 8's.....	0 56
Napoleon, 8's.....	0 50
Victoria, 12's.....	0 47
Brunette, 12's.....	0 44
Prince of Wales, 12's.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's.....	0 60
Lily, 7's.....	0 47
Diamond Solace, 12's.....	0 50
Myrtle Cut Smoking, 1 lb. tins.....	0 70
1/4-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes.....	0 70

White Burley Chewing—Duty paid.	per lb.
Beaver, 12 oz. smooth, 3x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 16 oz. R. & R. 10c cuts, 2x12, 18-lb. butts.....	0 61
Jubilee, 7 1/2 to lb., chocolate, 15-lb. butts.....	0 58

Prince George, 8's, 21-lb. caddies.....	0 47
Tecumseh, 9 to lb. (fancy chewing) ..	0 65
Extra Black Chewing— Gold Shield, 16 oz., 7 to lb., 20-lb. butts.....	0 47
Black Chewing— Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages.....	0 45
Plug Smoking— Woodcock, 18-lb. caddies, 7s.....	0 50
" " 3rd.....	0 50
Sunny South, 6s and 7s, 18-lb. cad- dies.....	0 46
Solid Comfort, 6s, 18-lb. butts.....	0 44
Special, 7 to lb., 18-lb. caddies.....	0 42
Cut Tobaccos, Smoking— Silver Ash, 1-9ths, 5-lb. boxes.....	0 62
Puck, mixture, 1-9ths, 5-lb. boxes.....	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes.....	0 65
Fine Cut Chewing— Standard Kentucky, bright, 5-lb. pails.....	0 80
Apricot, dark sweet, 5-lb. pails.....	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.	Per M.
Madro E' Hijo, Lord Lansdowne.....	\$60 00
" " Panetelas.....	60 00
" " Bouquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pina.....	55 00
El Padre, Reina Victoria.....	55 00
" Reina Victoria Especial.....	50 00
" Conchas de Regalia.....	50 00
" Bouquet.....	50 00
" Longfellow.....	80 00
" Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
" Queens.....	29 00
Cigarettes—All Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00
DOMINION CUT TOBACCO WORKS, MON- TREAL.	Per M.
Cigarettes—	
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holter.....	3 85
Hyde Park.....	10 50
Cu Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes.....	0 70
Old Chum, 9ths, 5-lb. boxes.....	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes.....	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes.....	0 83
Athlete, per lb.....	1 15
Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.....	0 68
" " 8s, " 16.....	0 68
" " 8s, R. & R. 13 1/2.....	0 68
" " chew 7s, R. & R. 14 1/2.....	0 58
" " 7s, Solace, 14 1/2.....	0 58
" " 8s, R. & R. 16.....	0 58
" " 8s, Solace, 15.....	0 58
O. V. " plug 8s, Twist, 16.....	0 58
O. V. " " 3s, Solace, 17 1/2.....	0 58
O. V. " " 1s, " 17.....	0 55 1/2
Derby " 12s, " 17 1/2.....	0 51
Derby " 7s, " 17.....	0 51
Athlete " 5s, Twist 9.....	0 74

WOODEN WARE.

Pails, 2 hoop, clear, No. 1.....	per doz.
" " 3 " " " 2.....	\$1 50
" " 2 " " " 2.....	1 40
" " 3 " " " 2.....	1 60
" " " painted " 2.....	1 65
Tubs, No. 0.....	8 50
" " 1.....	7 00
" " 2.....	6 00
" " 3.....	5 00
Washboards, Globe.....	1 90
" " Water Witch.....	1 40
" " Northern Queen.....	2 25
" " Single Crescent.....	1 85
" " Double.....	2 75
" " Jubilee.....	2 25
" " Globe Improved.....	2 00
" " Quick and Easy.....	1 80
" " World.....	1 75
" " Rattler.....	1 30
THE E. B. EDDY CO.	
Washboards, Planet.....	1 60
" " Waverly.....	1 50
" " XX.....	1 40
" " N.....	1 25
" " Electric Duplex.....	2 25
" " Special Globe.....	1 25
Mops and Handles, combined.....	1 25
Butter Tubs.....	1 60
Butter Bowls, crates assort'd.....	3 60
Matches—	
Steamship (10 gross in case). Single case and under 5 cases, freight allowed.....	3 10
Per Case.	
5-Case Lots, Single Case.	
Parlor.....	\$1 70
Red Parlor.....	1 75
Telephone.....	3 30
Telegraph.....	3 50
Safety.....	4 00
French.....	3 00
Favorite.....	2 25
Flamers.....	2 20

PRATT'S BEST BURNING OIL
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT.
SAMUEL ROGERS & CO. TORONTO.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

Embro Oatmeal Mills
D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oat hulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

DURABLE PAILS AND TUBS.



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

.. ODART'S SPECIALTIES ..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.
London, England

Batty's Nabob Pickles
Crown Pickles . . .
Batty's Nabob Sauce
Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

**MADE TO
GIVE LIGHT**

Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for

**STORES
CHURCHES, Etc.**

Go'wans, Kent & Co., Toronto

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

You Won't
Need Spectacles



To see the difference between our Licorice goods and those of other makers,
neither will you need to be told which is best.

YOUNG & SMYLIE, Brooklyn, N.Y.

"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?
WISH TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

WILSON'S REFRIGERATORS



SCALES, SHOW CASES. Special prices
this week.

C. WILSON & SON
76 Esplanade St. E., Toronto.

OAKEY'S

**'WELLINGTON'
KNIFE POLISH**

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

HYDE PARK. ATHLETE. PURITAN. DERBY. SWEET SIXTEEN CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, AUGUST 2, 1895.

No. 31

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C.

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

ESTABLISHED 1851.

E. B. EDDY'S MATCHES

They don't light up the gloom like the rays of the effulgent sun, but they give a clear flame sufficient for all practical purposes.

They don't, when lit, diffuse sweet incense, like the flowers that bloom in the spring, but their sulphurous odors are scarcely perceptible.

They don't burn long enough or strong enough to boil a kettle or redden a poker, but you can always start a fire, or light a pipe with them and they never "miss fire."

They would make a poor show as fireworks, but are not intended for that.

They are not wonderful matches but are good—very good—in fact, the best that can be had. They have attained the HIGHEST point known in modern match-making.

The **E. B. Eddy Co.** Ltd.

HULL, MONTREAL, TORONTO

Standard Goods THE Best to Handle

..STOWER'S..

LIME :: JUICE :: CORDIAL

The finest preparation of the kind made.

Delicious, Healthy and Refreshing Summer Drink

For sale by reliable dealers.

Lazenby's

Pickles

Soup Squares

Flavored Vinegars

Potted Meats and Fish

Sauces

Chutnies,

etc., etc.

Are all of the finest quality and more economical to use than others.

FOR SALE BY THE LEADING WHOLESALE GROCERS IN THE PRINCIPAL CITIES OF THE DOMINION.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.

A. P. TIPPET & CO. Agents Toronto, Montreal, St. John.



THE BEST THE WORLD PRODUCES

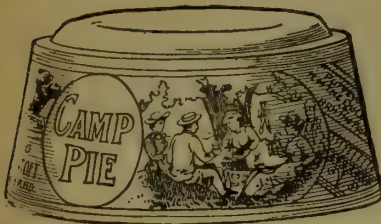
IN THE WAY OF

Potted Meats

Fresh Herrings

Kippered Herrings

Findon Haddocks, etc.



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.



4 GOOD SELLERS



Rose & Laflamme

Agents

MONTREAL.

NEW CROP, 1895

We have just received ex Bark
"Buda" and others 1,000 puncheons fine

Barbadoes Molasses

Quality guaranteed. New crop.

Also a fine lot of

Porto Rico Molasses

Now on wharf.

WRITE FOR SAMPLES AND QUOTATIONS.

LAPORTE, MARTIN & CIE., Wholesale Grocers - - MONTREAL



Kipperd Herrings

The recognized leading Brand in all
the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,

Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.

WHEN BUYING Be sure to get

Phoenix Mills Pickling Spice

(Finest English Receipt)

In Bulk or Packages.

Coffees, Extracts, Baking Powder, Spices

Trade for Gold Medal in $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. packages is increasing. Send for a trial box.

G. F. MARTER & SON,

1 AND 3 JARVIS STREET

BARTON'S

(THE)

BAKING

(ONLY)

POWDER

(GENUINE)

Purest and Best

TORONTO, ONT.

OTHER SPECIALTIES.

NOUGAT

RAHAT LAKUHM

ALMOND ROCK

EL MAHNA



MEDALS AND DIPLOMAS.

PARIS

SYDNEY

MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

New T T T T

1895 CROP. CHOICE MAY PICKED.

"GOLD STAR CHOP" Japan Tea.
Splendid value.

CEYLO-CHINA Tea (in tin-lined cases).
The best bulk Tea in Canada.

"GRAND MOGUL" Tea. More popular
than ever with the best grocery trade and
those who drink good Tea. $\frac{1}{2}$ and 1 lb.
packages, Black and Mixed.

ROYAL ENGLISH BREAKFAST
The best 28 cent Black Tea in Canada.
Write for Samples.

T. B. ESCOTT & CO. Wholesale Grocers

LONDON, ONT.

Agents:—Wm. Tufts & Son, Vancouver, B.C.; Hood Bros. & Co., Winnipeg, Man.

You Won't
Need Spectacles



To see the difference between our Licorice goods and those of other makers,
neither will you need to be told which is best.

YOUNG & SMYLIE,

Brooklyn, N.Y.

Are you looking out

for every chance of extending your business

?



"REINDEER BRAND"

**CONDENSED MILK,
CONDENSED COFFEE AND MILK,
CONDENSED COCOA AND MILK,
AND
EVAPORATED CREAM.**

Will help you. These splendid articles are used by all classes,
and are becoming more popular every day.

BUY IN SMALL LOTS AND OFTEN.

Magnificent Liquor . .

IS THE VERDICT ON OUR

LION and ARMY CHOP

Early May Picked

JAPAN TEAS.

If you want something fine to retail at a big profit we can fill the bill.

A New Crop YOUNG HYSON to retail at 25 cents now in store.

Be good enough to make a careful inspection of our travelers' samples. You will benefit by it.

W. H. Gillard & Co. Wholesalers Only, - Hamilton



THE BEST
BISCUIT MADE
IN CANADA.

Wm. Paterson & Son, Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 2, 1895

(\$2.00 per Year) No. 31

DROPS FROM THE EDITOR'S PEN.

Cobwebs, real or metaphorical, only gather on the inert.

* * *

Over-buying is possible in good as well as in poor times.

* * *

If you have an idea, do not allow it to spoil before you use it.

* * *

Bicyclists who run people down run the risk of being "run in."

* * *

Prices in advertisements are like molasses to the fly: They draw.

* * *

Grocers' picnics are hardly "picnics" for committees of management.

* * *

A merchant can be all things to all men and yet be stable and upright.

* * *

Every merchant should be a prospector: A prospector for bargains and ideas.

* * *

It is not necessary to become a druggist in order to have a "druggy" trade.

* * *

The only fire that a merchant should court is that which will warm his energy.

* * *

Trade, at the moment, appears to be taking a nap preparatory for the fall activity.

* * *

In spite of the efforts of storekeepers, the cities continue to produce pedlars of produce.

* * *

Lack of ability to collect debts is responsible for more commercial failures than lack of capital.

* * *

As long as business men allow party interest to eclipse their own interests, party

heelers and not business men will be returned to Parliament. The stream never rises above its source.

* * *

The recent rains were just heavy enough to float hopes in the breasts of the business men of the country.

* * *

Because a man is ambitious to do a large business it does not follow that he should degenerate into a hog.

* * *

There are more slaves attached to business by chains of gold than there ever have been to galleys by chains of iron.

* * *

The Sault Ste. Marie canal will be opened for traffic some time this month. It will be an August occasion for Canada, surely.

* * *

Fire visits but a small proportion of the business men of the country. But you may be one of the few it will call upon. Are you insured?

* * *

Theories are of no earthly use until they are put into practice. And it is practice that will determine whether the theories possess utility.

* * *

Were merchants as systematic in their collections as they are in eating, drinking and sleeping, fewer complaints would there be in regard to payments.

* * *

A New York policeman who refuses to pay his bills to merchants is subject to a fine. Obviously, then, if he cannot find the money in the one instance he will be fined.

* * *

Study to make competitors your friends. You will have greater peace of mind and more dollars in your pocket. Cutting prices

is practised among enemies, not among friends.

* * *

Advertisements that grind out "John Jones, grocer, Blankville," bring few if any customers to the store. It is the announcement that John Jones has something to sell and the way in which it is said that brings the customer.

* * *

With two such fellow-tradesmen and champions as Ald. Turner and Connaughton in the City Council, Montreal grocers need have no fear that all dragons that may spring up against their trade will not be valiantly contended with.

* * *

The merchants of Kingston are arranging to give their clerks a half holiday during August and September. A double portion of solicitude for the welfare of their employers ought now to develop in the breasts of the clerks of the "Limestone City."

* * *

Rumor has it that the Quebec Government will shortly remove the unpopular business tax. And the merchants of Montreal are clutching at the rumor as does a drowning man at a straw. It is to be hoped the rumor is the forerunner of the reality.

* * *

The officers of the law in three or four of the large cities are having a hard fight to compel some of the grocers to close their stores on Sunday. To contend for a seven-day business week seems to be about as absurd as for a prisoner to fight for another year in jail when his regular term has expired.

* * *

It is anticipated as a result of the increasing production of gold in the United States, Australia and South Africa that the world's yield of gold for the present calendar year will reach the unprecedented total of \$200,000,000. Pretty hard on the silverites, who profess to fear an insufficiency of the yellow metal for monetary purposes.

TORONTO GROCERS AT ST. KITS.



AMMENSE was the success which attended the annual excursion of the Toronto Retail Grocers, held on the 25th inst. to St. Catharines. At 8 a.m. about 500 merry-makers—men, women and children—boarded the pretty little steamer "Garden City," as she lay at the Yonge street wharf, and shortly after that hour they were ploughing Ontario's blue waters, which lay smooth as glass. A misty haze overhung the lake, narrowed the horizon and gave promise of coming rain; but as noon approached the fog cleared away, and after that, though thunder was heard from time to time in the distance, the excursionists were assured of fair weather for their outing.

The eastern gap had scarcely been cleared before the picnickers had broken up into small groups, as their inclinations led them, and settled down to enjoy themselves. Card parties were formed in all parts of the boat, and a space was cleared aft between decks, where those enamoured of the pleasures of the dance followed the mazes of the waltz to the accompaniment of the Orpheus Orchestra.

As all on board became engaged in the pursuit of pleasure, a representative of THE CANADIAN GROCER had an opportunity to note the faces about him. These officers of the Retail Grocers' Association were noticed: President, F. S. Roberts; vice-president, A. White; secretary, R. M. Corrie; honorary secretary, Thos. Mills.

The following members of the Excursion Committee, to whose efforts were largely due the success of the picnic, were on board: J. S. Bond (treasurer), W. J. Sykes, A. G. Booth, G. W. Clark, T. Clark, F. W. Johnson, H. A. Brazil, H. Kelly, A. R. Williamson and W. J. McCleary.

Among the grocers present were: F. W. Squires, W. G. Walker, John Butcher, James Lumsden, E. Shaw, T. R. Morris, A. E. McMillan, Daniel McLean and Richard Van Loan, of McLean & Van Loan; J. B. Hill, H. Hazlett, A. E. Davie, Richard Wood, T. S. Grant, J. Williams, C. M. Webb, O. W. Rinkle, Mr. Elliott, of Elliott & Howland, of Lambton Mills; A. O. Gibb, of Gibb Bros.; T. M. Charlton, J. Nelson; H. W. McCullough, Dallimore Bros.; J. G. Gibson, Mont. Smith, H. Brittain, A. G. Martin, J. H. Smith, J. F. Morrish, Francis Giles, J. H. King and C. E. Somers, of Somers Bros.

Many wholesale houses were represented by members of the various firms or travel-

ers. Among those representatives were: Chas. Dawson, Dawson Bros., wholesale fruits; T. Everist, McWilliam & Everist, wholesale fruits; P. C. Larkin, P. C. Larkin & Co., wholesale teas; Henry Wright, Wright & Co.; L. Gibb, wholesale produce; Jerry Burns, Wilson Vinegar Works; C. P. Graham, Edwardsburgh Starch Co.; Chas. Shields and S. E. Qua, Davidson & Hay, wholesale grocers; James Lanskill, Piper & Lanskill, coffees and spices; R. A. Barton and S. H. Moore, G. F. Marter & Son, wholesale spices; Arthur M. Guinness, paper bags; S. Hustwitt, Eby, Blain & Co., wholesale grocers; W. J. Cronn, Samuel Rogers Co.; James Owen and Ben. Dack, Warren Bros. & Boomer, wholesale grocers; C. Cherry, Todhunter & Mitchell, spices; O. Clark, Royal Oil Co.; T. Cleg-horn, wholesale and retail fruits; S. G. Martin, Kilgour Bros., paper bags; W. J. Parks, Dalton Bros., soap makers; H. N. Gross, Rutherford, Marshall & Co., produce; E. D. Chidley, Citizens Milling Co.; Wm. Wallace, Taylors' Paper Mills; Lionel Alexander, St. Leon Water; G. A. Govette, John W. Cowan & Co., spices; Herbert Fortier and J. M. Wright, Toronto Biscuit and Confectionery Co.; B. McCann, Queen City Mills; Wm. Earls, fruits; G. F. Rupert, H. A. Nelson & Sons; R. R. Cherry, Todhunter, Mitchell & Co.; A. Irving, John Sloan & Son, wholesale grocers; S. S. Richardson, T. A. Lytle & Co., vinegars; C. T. Coates, Morse Soap Co.; W. A. Muldrew, James Lumbers & Co.; T. E. Holman, Christie Brown & Co.; W. F. Morley, Smith & Keighley, wholesale grocers; S. T. Britten, Britten & Bradshaw, chewing gum manufacturers; John Anderson; James Mortimer; Frank Gallow, Jardine & Co., spices.

After a pleasant sail of nearly three hours the good ship made her way between the long piers that guard the harbor at Port Dalhousie, and started up the old Welland Canal. All on board were much interested in the process of putting the vessel through the locks. Shortly before twelve o'clock the St. Catharines wharf, two miles up the canal, hove in sight, and as the Garden City neared the docks, the local brass band welcomed her with an appropriate air. Upon leaving the vessel the excursionists were welcomed by a deputation representing the grocers of St. Catharines and consisting of Mr. Flynn, of the firm of Flynn Bros., and Mr. Merriman, of Merriman Bros.

A procession was formed, and, headed by the Garden City Band and the Orpheus Orchestra, the picnickers proceeded to the town park, a beautiful, shaded stretch of greensward a few blocks away, some making the journey on foot and some in cabs.

By this time all the pleasure-seekers were ravenously hungry, and arrangements were forthwith made to satisfy the inner man. Some who had brought baskets with them seated themselves upon the grass and ate of

cold roast chicken, pickles, etc., but the majority betook themselves to the International Hotel, where special arrangements for dinner had previously been made.

Dinner over, the picnickers proceeded to amuse themselves for the afternoon. Some adjourned to the roomy, airy pavilion in the park, where the Orpheus Orchestra and the Garden City band, the latter at the request of the St. Catharines grocers, alternately supplied the music to which young and old trod the mazes of the dance.

Many, however, remained to witness the athletic sports that had been arranged by Messrs. Mills, Morley, Burns and others. The first event was a baseball match between two picked nines, representing respectively the Toronto Retail Grocers' Association and the Toronto City Travelers' Association. The match was chiefly remarkable for heavy hitting and brilliant errors. When play was stopped at the end of the fifth innings each team had made fifteen runs, and the umpire, F. H. Flack, of St. Catharines, declared the match a draw. At the close of the second innings it looked like a walk-over for the Travelers, who "got onto" Miller, the Grocers' twirler, and pounded him all over the field for 10 runs, making the score 13 to 5. After that, however, the Travelers could not find Miller at all, while the Grocers' just then began to size up Humphrey's tremendous out-curve for safe hits. A few of these, judiciously placed, netted the Grocers a few runs, and from this out the game was even. Sykes' heavy pounding for the Retailers, and Jerry Burns' meteoric base-running for the wholesalers' emissaries were features of the game. Many of the spectators watched the match from a portable grand stand, viz., a train of passenger cars belonging to the St. Catharines and Niagara Central Railway, and were much disturbed when, about the middle of the game, an engine attached itself to the train and begun to draw them away. All escaped, however, before the cars had got much headway on. Below will be found the names of the players, with the position played, and the runs made by each:

TRAVELERS.		
Position.	Player.	Runs.
3rd. base	J. Pearson	2
Pitcher	J. T. Humphrey	2
Right field	R. Cherry	1
1st. base	Alex. Anderson	3
Short stop	Jerry Burns	1
Left field	M. Muldrew	1
Centre field	Fred. Logan	1
2nd. base	R. Connell	2
Catcher	Owen Clemes	2

GROCERS.		
Position.	Player.	Runs.
Catcher	Macdonald	3
Pitcher	Miller	1
1st. base	Giles	2
2nd. base	Davie	1
3rd. base	Sykes	4
Left field	McCleary	1
Right field	Davis	1
Centre field	Kelly	1
Short stop	White	1

A. G. Booth scored for the Grocers, and W. J. Morley for the Travelers. The match being a tie, it was decided to play it off at Centre Island on the afternoon of Wednes-

Without a Doubt

Prunes . . .

In cases and halves.
Just to hand.

Our invoices of Japans just to hand are being offered by us "away under the market." They are brought in expressly for **Ontario** trade.

LUCAS, STEELE & BRISTOL

Hillwattee Tea
Agents

HAMILTON

Early Apples—

Are in. This makes Evaporated and Canned Apples
dead letters before

NEW PEARS, PLUMS and PEACHES

Come on! Switch on to

Choice Apricots

Moorpak Apricots

Silver Pitted Plums

Fancy Nectarines

WE HAVE ALL THESE AT RIGHT PRICES.

James Turner & Co. = HAMILTON

Reduction in Price



GET OUR QUOTATIONS
FULL PARTICULARS FROM

Wright & Copp, Dominion Agents **Toronto**

Lemons . . .

Arrived to-day—a car new lemons, fine quality, first-class condition. As this fruit has just arrived from the place of growth, the quality is much better than that bought here months ago. Get our prices, which are right.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS

Toronto

day, August 21. A good contest may be looked for then, as both teams have indicated their intention of getting down to work in the intervening time.

A tug-of-war between the visitors and a team from St. Catharines, made up on the instant, resulted in two straight "pull-overs" for the Toronto men. The following grocers and travelers composed the team from the "Queen City": A. R. Williamson, D. W. Clark, W. F. Morley, H. A. Brazil, J. F. Howitt and Mont Smith. Robt. Mills, Toronto, acted as referee.

By 6.15 the excursionists were again upon the decks of the Garden City, leaving the "Garden City" far behind, the "Garden City" band upon the diminishing wharf playing a farewell air as the good ship steamed down the canal.

Considerable diversion was created by a party of representatives of the wholesale houses present, who got together and went round the boat from point to point and compelled many prominent merchants to make a speech. Their *modus operandi* was to rush up to a victim, grab him in twenty places at once, divest him of hat, cane and pipe, sing "He's a Jolly Good Fellow," and then punch and hustle him around generally, until at last, in sheer desperation, he would allow himself to be conveyed to some elevated position, and from this rostrum address his tormentors. This merriment was kept up for upwards of an hour. During

that time the scene upon the main deck of the steamer reminded one of a football match with a perpetual scrimmage in progress. Even the holy ground of the hurricane deck was invaded by these jolly fellows, who were no respecters of persons, and the captain had to make a speech before he could quiet them.

The Yonge street wharf was reached at 9.40, and everyone as he left the dock declared that the day had been well and enjoyably spent.

NEW FIRM WITH A BRIGHT STORE.

Howith & Bowles is the name of a new firm of general merchants that has just been organized in Wingham, or rather an old firm that has been re-organized. Formerly the firm was Howith & Son. Then its business was confined to boots and shoes. Now, Mr. Bowles, a son-in-law, has been taken into partnership, with the firm name styled as above, while, instead of dealing in boots and shoes alone, there will be carried full stocks of groceries, ready-made clothing, millinery, boots and shoes, etc. Just now the new firm is temporarily occupying the grocery store of Robert Orr, whose stock it recently purchased. The old store of Howith & Son is, however, being remodelled for the final reception of the firm. This store is being lengthened to 120 feet, and among other improvements that have been

made is the putting in of a plate glass front. "It is one of the finest shops in the west; it is undoubtedly the finest in Wingham," said my informant.

UNBRANDED GOODS.

We have an enquiry from a correspondent with regard to the quality of bi-carbonate of soda which is offered, but which does not bear the maker's name on the package. Not having seen the article mentioned, we are not prepared to give an opinion, but incidentally it seems quite manifest that when a maker does not brand his product it is in some way inferior, and evidently is not intended to be sold as first-class.

On enquiry from those who should best know, it is understood that certain quantities of this article that were not salable where made, had been shipped to Canada. It is hardly necessary to suggest that buyers should take care that they are not deceived with regard to these goods.

DRIED APRICOTS.

Estimates of the output of California new dried apricots are being constantly reduced. The latest report is that there will not be more than 225 cars in the entire State, while some estimates make the quantity not more than 200 cars. Last year's output was over 1,100 cars.

ROOT BASKETS

ONE
AND
TWO
BUSHEL

. . . In Splint and
Unpeeled

Willow

All first-class stock.

Prices right.

H. A. NELSON & SONS,

**TORONTO and
MONTREAL**

Sardines

IMPORTED AND DOMESTIC.

BEST BRANDS.

PRICES RIGHT.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

Apply any and all Tests

To Flag-Ship Brand of Canned Salmon. If it falls short in any one particular, we want to know.

We guarantee it first-class. So can you. None but finest selected Fraser River Salmon used. Always reliable. Sample it.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

Small Orders



Are what we want you to start off with; but, if the past is any indication of the future, they will be larger and more frequent as time goes on. Jersey Brand never is dead stock; last year's make (if there is any unconsumed) is as good as when put up. This year's product is better, as we are constantly experimenting and improving. Remember to order the

"JERSEY" BRAND

It always satisfies all classes of trade.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

- - - HALIFAX, N. S.

We have a splendidly assorted stock of

Canned Meats for the Picnic Season

Comprising all the leading brands.

Devilled Ham, Potted Ham

Potted Ox Tongue

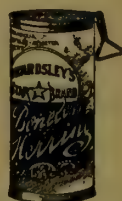
Delhi Boneless Chicken, key opener

Delhi Boneless Turkey, key opener.

Beardsley's Star Herrings, in tins

Beardsley's Shredded Codfish

Beardsley's Acme Sliced Beef



ALL THE ABOVE GOODS IN EASILY OPENED TINS.

Turner, Mackeand & Co. Wholesale Grocers Winnipeg

In Thanking the Trade Generally

For their liberal support in the past, we take pleasure in announcing that the business of KENNEDY, GREIG & CO. will, in future, be conducted by the undersigned, and trust that under the new management we may be favored with the continued confidence and patronage of our customers. Our "CROWN BRAND" extracts, ketchups, mustards, etc., will still be a leading line, in addition to which we will continue to represent the well-known firms of

ROWNTREE & CO., Cocoa and Confectionery
CRAVEN & SON, Confectionery
ROBINSON & WORDSWORTH, Liquorice
Etc., Etc., Etc.

CARR & CO., Biscuits
BRYANT & MAY, Matches
PRATT FOOD CO.
Etc., Etc., Etc.

Our travelers will shortly be on the road with a complete line of new samples for the Fall and Christmas trade, which it will pay you to see before ordering elsewhere.

Our motto is: "HONEST GOODS AT HONEST PRICES."

Robert Greig & Co. ————— Montreal

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and

TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

A CAUSE FOR COMPLAINT.

CANADA has little cause these days to complain of her treatment at the hands of the Mother Country. In fact, it is rarely that we realize that we are not independent entirely of her. And the realization does not, as a rule, bring with it a feeling of resentment. This is because the cause of this realization is not objectionable. But now and then, at far distant intervals, we are made to feel that our freedom could be extended a little further without our tie to Great Britain being weakened in the slightest.

The country realized this a few weeks ago, when, at the request of the Imperial authorities, the Government of the Dominion introduced a bill, and which the House of Commons adopted, extending to all countries having favored nation treaties with Great Britain, and also to Great Britain and her colonies, the advantages granted to France under the treaty of 1893.

This means that a dozen or more purely foreign nations have the same right as France to send into Canada certain goods defined in the French treaty.

The articles enumerated in this treaty are wines, sparkling and non-sparkling, common soaps, Castile soap, nuts, almonds, prunes and French plums.

When the treaty was before the House of Commons last year for ratification, the Minister of Finance informed the members that the most favored treaty nations of Great Britain would enjoy the same privileges as France. The country at large, however, was in ignorance of his statement, while even the members of the House themselves do not appear to have heard his deliverance or realized that when they were according France certain advantages they were opening the way for the products of countries whose only claim was based on the ground that they had favored nation treaties with Great Britain. At any rate it

was a surprised country and a surprised House that learned of the memorial of the British Government refusing to allow the Act until the House passed a bill recognizing the right of certain foreign countries and Great Britain and her colonies to participate in the advantages accorded France.

These are the favored nation clause nations that are now entitled to enjoy in Canada the same tariff concessions as France:

Argentina, under treaty of.....	1825
Austria-Hungary, under treaty of.....	1876
Belgium " "	1862
Bolivia " "	1840
Chili " "	1854
Columbia " "	1866
Costa Rica " "	1849
German Zollverein " "	1865
Muscat " "	1892
Russia " "	1859
Salvador " "	1862
Sweden and Norway " "	1826
Uruguay " "	1885

The opinion obtains among some people that Spain is one of the favored treaty nations, but this idea is erroneous.

It was stated in the House of Commons during the recent session that these nations might also be entitled to whatever advantages may accrue from the French treaty:

Egypt, under treaty of.....	1889
Montenegro " "	1882
Mexico " "	1888
Persia " "	1844
South Africa Republic, under treaty of.....	1884
Venezuela " "	1825
Zanzibar " "	1886

Here, without counting Great Britain and her colonies, there are thirteen foreign countries that clearly are entitled to share with France what advantage there is to be got from a lower tariff, and seven whose right has yet to be determined. Taking Great Britain and her several colonies, we can easily add a score or more of countries, great and small, or some forty countries in all, who are entitled to send into Canada the same articles as France under a lower tariff. And, it is safe venturing, forty countries more than either the people of Canada or a great majority of their representatives in Parliament conceived of when the French treaty was before them for ratification.

But while there are some forty countries that are entitled to share the benefits of our lower tariff, it does not follow that they all will or can do so. If they are exporters of the articles enumerated in the French treaty, and given above, they can; if they are not they are no better off in regard to trade with Canada than they were before. Probably not more than one third at the outside will derive any advantage.

It is not, however, a question of numbers as much as the principle that is involved. Canada is, in a general sense, independent. The strongest ties that bind her to the Mother Land are ties of sentiment. Nineteenth of us, at any rate, are proud of being part and parcel of the British Empire. But at the same time it is upon ourselves and

not upon Great Britain that we must depend for our national salvation. The time, therefore, has come—in fact, it came some years ago—when Canada should be no longer bound by the favored nation treaties which the Mother Land may from time to time make with foreign powers; or at least, the Dominion should be first consulted as to whether or not she should be made a party to such instruments.

Canada is no longer a child; it has developed into national manhood. And, having a partnership in the British Empire, it has a right to be consulted when agreements are being made which affect its interests.

In the making of nearly all the treaties that now bind Canada we were not consulted. The House of Commons and the Senate passed a joint resolution in 1891, calling upon the Imperial authorities to relieve us from the provisions of the favored nation treaties; and the Colonial Conference, representing Canada, Australasia, Cape of Good Hope, etc., which met in Ottawa last year, adopted a similar resolution. The Boards of Trade throughout the country had previously delivered themselves to the same effect. It is time that an agitation was again inaugurated.

RETAILERS SHOULD BE CONSISTENT.

WHAT is sauce for the goose should be sauce for the gander. A proverb says that it is. But it is not always so in practice.

Retail merchants' associations nearly everywhere have denounced the giving of presents to customers at Christmas or any other time. This is right. But those who hold this as one of their tenets should at least be consistent. That all are not always so is obvious.

During the last few weeks several of the retail associations throughout the country have been holding their annual picnics and excursions, and it was in their efforts to ensure the success of these affairs that some members showed their inconsistency. We have reference to the manner in which they approached the people from whom they buy goods—the wholesalers and manufacturers.

Were the customer of a retailer to come to him and demand that he purchase a stipulated number of tickets or make a donation for prizes for an entertainment in which said customer was interested, he would not take it with good grace; if he could afford to be independent he would resent it.

But this, in effect, is what some members of retail associations are in the habit of doing; whether or not in any case with the approval of the organization of which they are members we cannot say.

Members of retail organizations should do nothing to give cause for the charge of

inconsistency to be leveled against them. It is all right for them to try by ordinary means to induce wholesalers to support any excursion or entertainment they may be getting up, by buying tickets or donating prizes, but that is a different thing from coercing them. But after all, it would be hewing still closer to the line of consistency if no direct request was made for the donation of prizes.

It is no excuse to say that the wholesaler makes a profit out of the retailer, and can afford to be generous, for the consumer might with equal force contend that the retailer makes a profit out of him and could afford to be generous. What is sauce for the goose should be sauce for the gander.

LOW-PRICED SUGAR CONTRACTS.

THE condition and tendency of the refined sugar market continues to surprise the trade. Some weeks ago, when there was a little accession to the demand, it was thought that stocks of low-priced sugars in second and third hands were exhausted. The course of the sugar market since then has thoroughly dispelled this illusion.

In the face of great firmness in the raw product and strength in all the outside markets, the demand for sugars in Canada has been nil or almost so.

To induce what would not come, both refiners and jobbers have shaded prices, with no material result, as the market is lifeless.

There is only one explanation for this—continued apathy.

The stocks of low-priced sugar bought, or contracted for for future delivery, previous to the imposition of the new duties, must have been greater than anticipated. They were; for it is now learned that there is a lot of sugar in third hands, the scarcity of berries and fruit checking its distribution. Not only is this the case, but THE CANADIAN GROCER is assured, on good authority, that jobbers, both in Montreal and the west, had old contracts executed as late as July 15th at the low prices—viz., $3\frac{1}{2}$ c. per lb. for granulated and 3c. for yellows.

These contracts closed out all the old business on this low basis by Montreal refiners, but the Halifax people are said to be contracted ahead on quite a quantity of sugar at a low price up to the 1st of August.

It is easy to understand, therefore, why jobbers are selling at 4c., for at that price they are making $\frac{1}{2}$ c. per lb. on their granulated. This is a better profit than a grocer usually turns his sugar over at.

With this phase of the situation evident, the statement of the Montreal refiners that their volume of new orders at present is not within 50 per cent. of what it was last year is not surprising.

A PECULIARITY OF THE TEA TRADE.

A MARKED change has taken place in the tea trade during the past few years. It can hardly be termed evolution, for evolution means improvement. Most people would probably call it deterioration, but the former term is more correct than the latter. We have reference to the increasing demand there is for cheap teas.

At one time probably 50 per cent. of the demand was for the higher priced teas; now probably it is not more than 25 per cent. at the outside. The teas most fancied by retailers of to-day are those they can buy at 15 to 20 cents per pound.

But as a matter of fact it is not that people are less concerned about quality than they were, or that they are generally drinking poorer teas than in the years gone by.

The difference is nearly altogether, if not wholly, due to the price. It is the price that has depreciated and not the quality consumed. For instance, teas that sold wholesale a very few years ago at 23 to 25c. per pound are now down to about 15 to 17c. And, naturally, if an article can be got at the latter figures which is equal in quality to that sold at the former, people are not going to pay the higher figures.

It is the same in tea as in nearly every staple: production is increasing, methods of cultivation and curing are being simplified and cheapened, and the cost of transportation is decreasing. What is, therefore, transpiring in regard to the price paid for tea is but a natural concomitant of the marked changes that are going on in the commercial world of to-day.

MR. CONNAUGHTON ELECTED.

The grocers of Montreal have added another of their number to the City Council. Ald. Richard Turner is already a member, and on Friday last Mr. Bernard Connaughton was elected, by 141 majority, to fill the vacancy caused in St. Ann's Ward by the recent death of Ald. Kennedy.

Mr. Connaughton, like Mr. Turner, is a member of the Grocers' Association, is warmly interested in the interests of the body to which he belongs, and will be a valuable representative for Montreal grocers in the Council. He is a man of means, and though not at present in active business, keeps up close connection with the trade.

FIRMNESS IN EGGS.

The firmness of the egg market in Canada this summer, considering all the conditions, is a surprise to a good many. It was expected that when the American duty was lowered a demand would be experienced from that source. It has not made its appearance, nor has there been any export en-

quiry from Great Britain. In fact, the first sign of any demand from that quarter was enquiry this week regarding pickled stock. The offers were private, but they have not tempted any sales as yet, though stocks of pickled eggs are ample in Montreal, three firms alone having over 700,000 dozen in cold store. Other causes, therefore, than outside demand have to account for the fact that the price of eggs to-day in Montreal is $1\frac{1}{2}$ to 2c. per dozen higher than it was a year ago.

The strength, in a word, is due to decreased production. This is evident from the fact that there is no accumulation of fresh eggs at all in Montreal, none of the traders being able to put any of the daily receipts away. These, of late, have never gone over 500 cases, which is a very limited quantity, and they have been all absorbed at full figures.

SARDINE CATCH A FAILURE.

Sardines are likely to be food only for the wealthy during the next twelve months or more.

Advices to hand announce that the fisheries on the French coast, from whence come all the fine sardines, are a failure, practically no fish having been caught. The catch on the Portuguese coast, while not so unsatisfactory as that on the French coast, is, however, very much reduced.

It is claimed that strictly fine sardines, the kind in which the shortage is so pronounced, will be 50 per cent. dearer than last year.

If the price of sardines appreciates to the extent estimated, one thing is obvious—the consumption will be checked, and that materially.

Stocks of sardines held in Canada are not, as a rule, large, and at the moment on the Toronto market the "Albert" brand appears to be scarce.

EXCURSIONS AND THEIR EFFECTS.

In another part of this issue will be found reports of the recent outings of the Toronto and London Retail Grocers' Associations.

While perusing these reports one is struck with the enjoyable and harmonious times the purveyors of groceries have when they get out of their stores and rub shoulders and crack jokes with one another in the country. It clearly shows that the ill-feeling that so commonly obtains between grocer and grocer is not against the Man; it is because each is selling the same kind of goods and catering for the same customers as the other. But rivalry and selfishness give place to friendship and mutual concern for each other's entertainment the moment the picnic or excursion rendezvous is reached.

Let there be more excursions, picnics and social entertainment.

THE CLERKS' ASSOCIATION.

AT THE meeting of the Retail Grocers' Clerks' Association, of Montreal, this week, arrangements were completed for a dramatic entertainment to be held in the Monument National late in September. His Honor Lieut.-Governor Chapleau will be asked to allow the affair to be held under his auspices. The proceeds will be given for Christmas and New Year's gifts to poor children—a very worthy object. La Presse is giving the entertainment its hearty support.

A letter was read from the Barbers' Union asking the clerks to patronize the members of that body whose names were enclosed. The secretary was instructed to acknowledge their letter and to say that they would comply with the request.

Mr. W. La Forest was elected a member of the committee in place of G. Lareau, who has gone into business on his own account.

Several new members will be proposed at the next meeting.

The corresponding secretary was instructed to send the following to THE CANADIAN GROCER, 146 St. James street, Montreal:

SIR,—The Grocers' Clerks' Association, at the last meeting held in their hall, passed a resolution, proposed by Mr. J. A. Loughran, seconded by Mr. P. Ethier, that thanks be conveyed to THE CANADIAN GROCER for the interest taken in the success and progress of this society, which will not cease to record thanks for the repeated efforts made by the paper to aid the progress of the association, and that the paper can count on the aid and patronage of the society.

Yours faithfully,

P. ETHIER.

THREE DATES.

August 26th to 29th.

September 2nd to 5th.

September 2nd to 14th.

Here are three dates to be remembered. The first is the date of the Toronto millinery openings. The second is the date of the Montreal millinery openings. The third is the date of the Toronto Industrial Exhibition.

CURRENT GROWERS GET RELIEF.

The question as to what action the Greek Government would take to relieve the currant growers of the country has at last been settled.

The first proposition, as THE CANADIAN GROCER some weeks ago intimated, was that the Government should take 25 per cent. of the crop, selling it to distillers at special rates, and giving these distillers the benefit of a reduced tax on the resulting spirits as an inducement for them to use the currants, the object being to preserve a closer equilibrium between supply and demand in the fruit markets. The Grecian Assembly was disposed to assist the growers, but inclined to reduce the quantity to be withheld from the fruit supply. A bill to make this quantity 20 per cent. of the crop met with favor, though it did not pass, and finally, about the middle of July, a majority

of deputies decided upon 15 per cent., and a bill to that effect was passed.

Since the passage of this measure of relief prices have advanced materially, probably abnormally; at any rate, a cable received in Toronto on Tuesday last announced a decline of 6d. from the highest point.

THE FRUIT CROP.

The secretary of the Fruit Buyers' and Exporters' Association furnishes THE CANADIAN GROCER with the following information concerning the fruit crop in Eastern Canada:

NEWCASTLE, N.B.—Fruit crop a failure.

CAMPBELLTON, N.B.—Apples and plums are almost a failure, and the smaller fruits are not up to the average.

ALBERT, N.B.—Apples and small fruit are light.

HALIFAX, N.S.—Prospects generally under the average for both plums and apples, particularly Gravensteins and Baldwins.

TRURO, N.S.—Fruits were never known to be better, and the apple yield promises to be large and well formed. Plums, pears and other fruit trees look well. There were no June frosts.

PICTOU, N.S.—Fruit prospects are not good.

AMHERST, N.S.—Apples promise well, but orchards are not numerous and are small.

STANSTEAD, Que.—Apples will be a fair crop, and there is an abundance of small fruits.

PERCE, Que.—Fruit prospects are very good.

KNOWLTON, Que.—Late May frosts damaged the fruit crop.

ST. ARMAND, WEST QUE.—Fruit prospects are not favorable.

QUEBEC PROVINCE GENERALLY—Apples a failure.

SOMETHING FOR NOTHING.

Since the publication of our article, "Can We Depend on Your Quotations?" we have received a large number of inquiries for information, all of which have been gladly attended to. We are here for this purpose. If our subscribers require information of any kind they should write either our Toronto or Montreal office, and they will be sure of an immediate reply.

A GREAT INSTITUTION.

By TIR.

"Hi say, 'Arry!"

"Why, wot's the matter, Bill?"

"Why don't you join the Grocers' Instertution?"

"Wot have they done, Bill?"

"Lots, 'Arry. It's a blooming good instertution. See how they tackled the department stores question, and the pedlar question, and how they got the co-operation of the Trades and Labor Council and the Ministerial Association to 'elp 'em close at 8 o'clock. Why, that's going ter be a big thing one of these days, 'Arry. There's only one thing needed to make it a perfect success."

"Wot's that, Bill?"

"Why, don't yer know? Something to make 'em stick together, of course. Can anybody find it? There's Corrie, the blooming secretary, he's getting there looking for it."

MONEY AND STOCKS.

DULNESS pronounced is the condition of the Toronto Stock Exchange. There is scarcely anything doing in any one line. Dulness usually obtains at this season, but there are some who contend that it is now more pronounced than usual. In spite of the little business that is being done, values keep fairly steady.

I asked a well known broker on Tuesday what stocks at present offered the best investment. He settled back in his chair, crossed his hands, shook his head, and laconically replied: "Too high, all too high."

The opinion that the recent decline in C. P. R. was due to the bonus voted to the Hudson Bay Railway by Parliament in the expiring moments of the session, finds little or no credence among Toronto financiers. On the other hand, they look upon C. P. R. as a pretty steady stock at the moment, and they, of course, base their premise on the promising condition of the crops.

At the time of writing the New York stock market is still active, with the "granger" roads continuing to lead on reports favorable to the crops.

The rumor is again revived that the Bank of Hamilton is to remove its offices from the Canada Life building in King street to the Livingstone building in Yonge street. This latter building, it will be remembered, came into the bank's hands in the course of certain commercial exigencies.

A portion of the money on the loan secured by Toronto from the New York firm was paid to the civic authorities this week through the Ontario Bank. It was all gold, aggregating over half a million dollars, and came to the Ontario Bank in eleven kegs. The money once in the city's hands, part of it, at least, was soon transferred to the banks which had been accommodating it with funds lately.

Talking about the Ontario Bank reminds me of a remark I heard dropped by one of the leading financial men in Toronto one day this week. He was speaking about Mr. Geo. McGill, the new manager of the bank. "He's feeling his way," he said, "and mastering the situation before he moves. He's a nice fellow, he's a clever fellow, and should make a good manager."

The earnings of the Grand Trunk Railway the third week in July were \$355,426, against \$353,923 the same week a year ago, an increase of \$1,503. It is understood that among the reforms contemplated by the new board is the appointment of a board in Canada.

ARGUROS.

GOOD ADVICE.

DID worrying ever bring about a desired result? ever help in taking account of stock or meeting a note falling due? Can you ever recall a single instance in which that miserable thief of peaceful moments gave you even a trifle of assistance in your efforts to accomplish a desired end? asks Caleb McElroy, in The Trade Magazine. You must admit that it never did. Then don't worry.

There are many hours wasted by it, besides making the task harder to do. It unfits you for the work that needs a good, healthy mind to back it.

Do your best and leave the rest. The old story of the man who walked the floor is full of good common sense. It is told of a man who could not go to sleep on account of a person in a neighboring room continually walking up and down the floor. After a long time of tossing on the bed, only to be disturbed by his nervous neighbor, he got up and, knocking at the door, asked the inmate the cause of his wakefulness. He was informed that on account of his inability to meet an obligation the following day he was so distressed that he could not sleep. His neighbor immediately remarked: "My friend, go to bed and let the other fellow walk, if walking will help out of the difficulty."

I don't mean to infer that we should in

the least disregard our obligation; no, not for one moment; but after we have done all in our power, is there any good to be accomplished by worrying?

Better lay aside the burdened mind with your clothes and get the rest from sleep, and wake up in the morning better prepared to take up the battle of life.

I hear the reader remark: "Oh, it's easy to say 'Don't worry,' but did Mr. McElroy ever try it?" Yes, he has. At one time in his life, before the grey hairs were as plentiful on his cranium, there was not a man to be found who suffered more acutely from this terrible malady than he. Many times he has scoffed at the admonition, "Don't worry," for he could not see how it could be helped; rather, he would not see. But there came a time in his life when he was compelled to sit down and think the matter over quietly; he had not ever done so before, and it all came to him so plainly, the utter uselessness of the fault, for fault it certainly is, breaking down the physical as well as the mental parts, that he gave it up, and has never repented of it.

Hustle for all you are worth; work like a beaver. Hard work never hurts anybody—it's beneficial. And then, after all the hustle and hard work, duty done to the fullest extent, leave the rest, and don't worry; you cannot afford the cost.

FRESH SALMON FOR EUROPE.

By the steamship Miowera, which sailed from Vancouver for Sydney on the 17th instant, there was made a third shipment of frozen salmon to Europe by the Texas Lake

Ice and Cold Storage Company, of Vancouver. The shipment was 35 tons. It will be transhipped at Sydney, N.S.W. The shipment consists of spring and sockeye salmon, chiefly the former. Small parcels are consigned to Honolulu and Sydney, but the bulk of it goes to London and Paris. Advices from those two places state that the first shipment reached there in exactly the same condition in which it left the cold storage here, and the fish found a ready sale. Already the demand is large enough to dispose of 100 tons of salmon each month, if arrangements could be made to secure that quantity.—The Statistic, Vancouver.

WORLD'S SUGAR CONSUMPTION.

The "Prager-Zuckermarkt" has recently published the figures below giving the total consumption of sugar throughout the world in so far as it is represented by sugars delivered into the markets of the world for consumption. The increase in consumption averages 243,000 tons per year. The figures for 1894-95 are estimated from the latest data. The figures for the twelve years are:

Seasons.	Consumption in tons.	Seasons.	Consumption in tons.
1882-83	4,260,000	1889-90	5,759,000
1883-84	4,150,000	1890-91	6,038,000
1884-85	4,640,000	1891-92	6,270,000
1885-86	4,640,000	1892-93	6,237,000
1886-87	5,168,000	1893-94	6,237,000
1887-88	5,134,000	1894-95	7,000,000
1888-89	5,213,000		

Headquarters for Breakfast Cereal Foods

BULK GOODS

In barrels or bags.
Standard quality.

OUR SPECIALTIES

A superior quality of Breakfast Foods.
In beautiful lithographed packages.

**Rolled Oats, Rolled Wheat, Rolled Barley, Wheatlets,
Split Peas, Pot Barley, Pearl Barley,
Real Gold Corn Meal, Graham Flour, Whole Wheat Flour.**

Write us for prices. Mail orders receive prompt and careful attention at right prices.

THE IRELAND NATIONAL FOOD COMPANY LTD.

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 1, 1895.
GROCERIES.

PRACTICALLY the only interesting feature on the local market at the moment is the canned goods situation, which, if anything, is stronger than a week ago. The anticipated revival in the demand for sugar has so far failed to materialize. In fact, judging from the remarks of the wholesalers' and refiners' agents, the little sign of an improvement that was apparent last week has vanished. In view of this condition of affairs it is difficult to say what prices jobbers are really getting. Although there is in some staples a rather more than seasonable demand, yet because sugar is not moving, trade generally is characterized as dull, and, of course, merchants are not satisfied thereat. Business continues to fall off in canned vegetables, but there is still, however, a brisk demand, considering the time of year. The tea market is on the whole strong in primary markets, but there is no feature worthy of note on the local market. Foreign dried fruits are in good demand. Currants are cabled 6d. cheaper, while California evaporated apricots have again advanced 1c. per pound.

CANNED GOODS.

There is a good deal of bull talk about canned vegetables. There is no visible supply of tomatoes in packers' hands, but one broker reports that he negotiated a sale at 90c. last week. We also hear of 90c. being bid for tomatoes, but it was not entertained. There were enquiries this week from Montreal for tomatoes. The pea pack is generally conceded to be short, and it is

yet, of course, too early to say what the corn and tomato pack will be. Packers are offering new peas at from 85c. for marrowfat up to \$1 for the better varieties. We hear of futures (tomatoes and corn) being offered by packers at 75 to 80c., although the outside figure appears to be the ruling price. Transactions, however, are comparatively few: Holders are firm, and jobbers are inclined to hold off, awaiting something more definite regarding the crops. Canned peaches are pretty well cleaned up. The situation in canned salmon remains much as before, with the local demand good. Mail advices under date of Victoria, July 22, say: "At present time, fish in the Fraser River are running very poorly, and everything tends to short pack, so that by holding off we shall probably obtain higher values." The present time, in our opinion, is the one to purchase, as the price of fish will certainly advance, and buyers, in many cases, will, we think, have omitted making contracts until the run is over. Fish cannot be packed this year at the prices quoted now, and we prefer to lose trade rather than money this season." We quote: Tomatoes, 90 to 95c.; corn, 80 to 85c.; peas, 80 to 85c. for ordinary; sifted, 90c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$2.40; apples, 3's, 90c. to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.65, in tall tins; do., Cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

The feeling in the outside markets regarding Rio coffees favors firm prices, particularly in regard to the higher grades. On

the local market there is no particular feature to note. We quote green in bags: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Trade continues moderate at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3¾ to 5½c.

SPICES.

The outside markets appear to be a little unsettled, and nothing new has developed on the local market. The first lots of new green Jamaica ginger have arrived in New York. The root is small but of average quality for the season. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 28c. per lb.

NUTS.

The local market is quiet and featureless. Small lots of new Brazil nuts are arriving in New York, and it is reported that if a further advance should occur there stock would be attracted to that market from England, where best goods are said to be held. It is reported that the entire stock of filberts in Sicily is controlled by one holder, who is asking higher prices. Local quotations are unchanged. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The slight improvement noted a week ago was only of a temporary character, the sugar

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

**PURE MALT
VINEGAR**

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

Brooms . . .

At a meeting of the Broom-makers' Union in Detroit, Mich., on 7th May, S. T. Penna, James Whiting and P. Reichert were appointed to do nothing but fight the sale of the Peninsular Broom Company's patent brooms, says The Detroit Journal.

THIS SAME PATENT BROOM

Is manufactured in Canada by

The Berlin Brush Co.

And broom manufacturers on this side of the line have been fighting hard to check the sale of them, but our output goes on increasing. Every broom is **warranted to give satisfaction**, so dealers take no risk in giving them a trial. Freight paid to Ontario points in 5 dozen lots.

BERLIN BRUSH CO.

Berlin, Ont.

Best Value

for his money. That's what every grocer wants, and that's what every grocer gets who sells

"SALADA"

CEYLON TEA

The most popular of all teas. The largest sale of all Teas. Because it is the finest of all Teas. That is why we can invite any grocer to return any he has in stock if he is not satisfied with it, and we will return him his money.

P. C. LARKIN & CO.

25 Front St. East.

and
TORONTO
318 St. Paul St., MONTREAL.

trade having fallen back to the dulness that obtained a few weeks ago. Quotations remain as before, although it probably does not take much persuasion to induce jobbers to shade prices, when an order can be secured by so doing. We quote: Granulated, No. 1, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; do., No. 2, $3\frac{1}{2}$ to $4\frac{1}{2}$ c.; yellows, $3\frac{1}{4}$ to $3\frac{3}{4}$ c.; Demerara, $3\frac{1}{2}$ c.

SYRUPS.

There is a little better movement in the brighter kinds at about 34 to 38c., but trade is still on the whole quiet. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Dull and unchanged. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, $33\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

Advices report a very active trade in Foochow, second crop Panyongs, and Pekoe Congous, principally on Australian account. In some cases the crop is estimated at 50 per cent. short. Moning Young Hysons are stronger in Shanghai, and the tale price and exchange is fully six per cent. higher than last year. Fine quality Ceylon teas are being well competed for on the London market, and teas for a price there were dearer at the two last sales. In Japan teas medium and low grades keep strong. A letter from Yokohama, under date of July 5, just received by a Toronto house, states that, owing to the unsatisfactory state of the American market, prices being relatively lower than in Yokohama, shipments are only being made sparingly. On the Toronto market there is a little demand for new season's Japan and Ceylon teas, but generally speaking trade is quiet, although only seasonably so. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

A cable received on Tuesday announced a decline of 6d. in Patras on currants. The local market is active and strong. We quote as before: Filiatras, half-bbls., 4 to $4\frac{1}{2}$ c., bbls., $4\frac{1}{4}$ c.; fine Filiatras, half-bbls., $4\frac{1}{4}$ c., bbls., $4\frac{3}{4}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $4\frac{1}{2}$ to $5\frac{1}{4}$ c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

Valencia raisins are in fair demand with stocks light and prices in sympathy with outside markets. We quote: Off-stalk, 80 to 90c. per box; fine off-stalk, 4 to $4\frac{1}{2}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

The demand for prunes continues to decline, and the season's trade is about over.

We quote: Bosnias at $5\frac{1}{2}$ to 7c., and Bordeaux at $4\frac{1}{2}$ to $6\frac{1}{2}$ c.

A further advance of 1c. per lb. is announced in California evaporated apricots. There have been a few cases of new season's evaporated apricots on the local market the past week, but they were quickly cleaned out at 15c., and the greater part of shipments arriving have been sold at the same figure. We quote: Apricots and peaches, $12\frac{1}{2}$ to $13\frac{1}{2}$ c. per lb.; new apricots, 15c.; nectarines, $13\frac{1}{2}$ c.; pitted plums, $12\frac{1}{2}$ to 13c.

Sultana raisins are in moderate demand at $6\frac{1}{2}$ to 7c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from $4\frac{1}{4}$ c. up.

BUTTER, CHEESE AND EGGS.

Butter continues firm and prices are well maintained. The cold storage service which has been established between Canada and England has had the effect of increasing the export trade. Upwards of 8,000 to 10,000 packages more have been shipped this season than up to the same time last year. This export trade will likely have the effect, for some time to come, of keeping the market firm. Locally prices are without any change. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 15 to 16c.; fresh tubs, 14 to 15c.; Fresh creamery—Tubs, 18c.; pound prints, 19c.

CHEESE—Owing to the unsatisfactory markets in the Old Country, the export of cheese has dropped off nearly 100,000 boxes as compared with that of last year. We believe, however, that the output of cheese this year is fully up to that of last season. This means that a lot of cheese must have been stored in the country. In some sections it is true that the output has fallen off, but in other parts of the country the product of new factories makes up for this. New Canadian is being sold at the factories at 8c. per lb., while $8\frac{1}{2}$ c. is the Toronto quotation. Last August and September makes bring to 10 to $10\frac{1}{2}$ c.

EGGS—Firm at 11c.

GREEN FRUIT.

Business on the whole continues good in fruits. A good deal of domestic fruit and vegetables continue to come in, while California is placing more fruit on the market than ever before at this season of the year. California peaches are reported very scarce, and it is said that very few will be seen here after this week. Texas peaches are coming in at a very low figure. Lemons and oranges are firm. We quote prices: Messina lemons, 300's, 360's, and 420's, \$5. Oranges—California seedlings, \$3 to 3.50 ; Mediterranean sweets, 3.50 to 4 ; Bananas, 1 to 1.75 ; cocoanuts, 4.50 a sack; cucumbers,

Canadian, 35c. per basket; new cabbage, 75c. to 1.25 per bbl.; tomatoes, 60c. to 80c. per crate. Green California fruit—Peaches, 1.25 to 2.50 in large cases; pears, 2.25 to 2.50 ; plums, 1.50 to 2.00 ; red currants, 1 to 1.10 per basket; red raspberries, 6 to $7\frac{1}{2}$ c. a quart; gooseberries, 60c. to 90c. a basket; green apples, 2 to 2.50 a barrel; watermelons, 20 to 25c. each; black currants, 1.15 to 1.35 per basket; black caps, 8 to 10c.; muskmelons, 90c. per basket.

COUNTRY PRODUCE

BEANS—Quoted at 1.80 per bushel.

DRIED APPLES—Jobbers quote at $5\frac{1}{2}$ to 6c.

EVAPORATED APPLES—Quoted at 7 to $7\frac{1}{2}$ c. per lb. in 50-lb. boxes.

ONIONS—Malta sell at $2\frac{1}{2}$ c. per lb. by the hamper, and Egyptians at 2 per bag.

POTATOES—The market is still flooded with new potatoes, both Canadian and American. Canadian growers are getting 50c. a bushel for their yield, and 65c. is the price quoted for out-of-store sales, but none are selling.

HONEY—Is quoted at 7 and 8c. in bulk, strained, and 1.50 to 1.80 a dozen in the comb.

HOPS—Are still strong. Pacifics are quoted at 14c., and Canadian at $6\frac{1}{2}$ to $7\frac{1}{2}$ c.

HAY—Baled hay brings 12 to 14 in car lots and 14 to 15 in ton lots.

FISH.

Business is a little better. We quote prices as follows: Skinned and boned cod-fish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; haddock, 5 to 6c.; Labrador herring, 3.25 to 3.50 per half barrel and 5.50 to 5.75 per barrel; Newfoundland herring, 2.50 per half barrel, and 4.50 to 4.75 per barrel; fresh water salt herring, 3 per bbl.; blue-back herring, 3c.; pike, $4\frac{1}{2}$ to 5c. per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7c.; white fish, 7c.; Restigouche salmon, 20 to 25c.; blue fish, 9c.; mackerel, 20c.; steak cod, 7 to 8c.; haddock, 6c.; black bass, 9 to $10\frac{1}{2}$ c.

PROVISIONS AND DRESSED HOGS.

No change in the market is noted. Dressed hogs bring 6 to 6.25 per 100 lbs. Smoked meats find a good demand. We quote products:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and $8\frac{1}{2}$ c. for small lots; backs, $8\frac{1}{2}$ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to $11\frac{1}{2}$ c.; rolls, 8 to $8\frac{1}{2}$ c.; hams, large, 22 lbs. and over, $10\frac{1}{2}$ to 11c.; medium, 15 to 20 lbs., $11\frac{1}{2}$ c.; small hams, 12c.; pickled, 10 to $10\frac{1}{2}$ c.; backs, 10 to $10\frac{1}{2}$ c.; picnic hams, $7\frac{1}{2}$ to 8c.

LARD—Pure Canadian, tierces, $8\frac{3}{4}$ c.; tubs, 9c.; pails, $9\frac{1}{4}$ c.

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

ORDER
NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

"We have the goods—you want them. We want your trade and money, and will make prices right!"

Canned Goods

We are prepared to quote prices for September delivery for

SALMON { "Anchor," "Horseshoe,"
"Maple Leaf" and
"O-wee-kay-no"
CORN
PEAS and
TOMATOES

All well known brands—
quality guaranteed.

Special prices to
buyers of large lots.



"REINDEER" brand

HAS NO EQUAL

It is HEALTHY, CONVENIENT, ECONOMICAL
and ALWAYS READY.

Tea

A "CORKER" in Japan Tea to arrive early
in August, at 15c.

Tobacco

We beg to notify the trade that we can fill all orders
for McDonald's PRINCE OF WALES,
BRIER and NAPOLEON. If you want
any write us at once.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White and red each quoted at 82c.

OATS—Quoted at 38 to 39c.

BARLEY—Quoted at 46 to 48c.

FLOUR—Shows no change. We quote: Straight roller, \$3.75 to \$3.80; Manitoba, \$4.25; patents, \$4.50.

BREAKFAST FOODS—The market is fair and prices are lower. We quote: Standard oatmeal, \$4.20; rolled oats, \$4.20; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.25; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

There is already some alsike clover seed being marketed, the producers becoming each season more alive to the fact that generally the early marketed seed realizes the best returns, and as dealers must find an outlet for the crop, it is desirable that they be given an opportunity to look up the most profitable market, and thus be in a position to pay the growers the best possible price.

With the outlook for this article so favorable this season, prices are opening up much lower than last year. Choice quality is quotable at \$5 per bushel aboard country stations, while lower grades vary from \$4.70 down to \$4.

SALT.

Trade is better than for years at this season. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Show a good demand, and all offerings are taken up for local consumption. There is quite a difference between the price of raw material and the manufactured article, which makes the tanner pause and act very cautiously. It looks as though hides were not going to go down and leather will have to go up or some one will lose. No. 1 green is quoted at 8c. for No. 1, and 7c. for No. 2, while 9 to 9½c. is being asked for salt and dried.

SHEEPSKINS—Lambskins and shearlings, beginning with August 1st, are quoted at the same figure—viz., 40 to 45c.—a considerable advance on last week's quotations.

CALFSKINS—Season over.

WOOL—Washed combings are quoted at 23 to 24c., and rejections at 17 to 18c.

PETROLEUM.

There begins to be some enquiry for illuminating oils, but jobbers do not seem anxious to sell or retailers to buy. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16 to 17c.; carbon safety, 18 to 19c.; Canadian water white, 18 to 19c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

White & Co. are offering a line of Texas peaches at 75c. a box.

A shipment of Phoenix washing crystal is to hand with John Sloan & Co.

A cable to Watt & Scott from Patras announces a decline of 6d. in the price of currants.

Davidson & Hay are in receipt of a ship-

ment of "Yawl" brand French sardines in ¼'s, with key.

H. P. Eckardt & Co. have received Noble's new pack lobsters.

Enquiries for tomatoes have been received this week from Patras.

New season's lemon peel is being offered this week by Davidson & Hay.

T. Kinnear & Co. have in store their first shipment of new season's lobster in talls and half-tins.

J. W. Lang & Co. are in receipt of shipments of special lines of Japan and low grade Ceylon teas.

Smith & Keighley have a second shipment of new season's California evaporated apricots on the way.

Rutherford, Marshall & Co. report difficulty in supplying the demand for "Maple Leaf" creamery butter.

D. Gunn, Flavelle & Co. receive creamery both in tubs and pound prints daily. They report a good demand for June creamery.

H. P. Eckardt & Co. report that the Valecias which they are offering at 80c. per box are bringing a number of repeat orders.

The Toronto Salt Works made a big sale to a Toronto packing house the other day, viz., 60 carloads, to be delivered between now and April.

Clemes Bros. have received during the past few days four cars of California and Texas peaches, one car watermelons and one car of muskmelons.

The Toronto City Travelers' Association will hold a promenade concert on Tuesday evening next, August 6th, on board the steamer Chippewa. A first-class orchestra and string band have been engaged and an excellent programme provided.

California canned goods were being pushed vigorously "on the street" this week, Mr. Ralph Harron, of Fontana & Co., and Mr. McGovern, of McGovern & Co., both touring the warehouses at the same time in the interests of their respective firms.

HAMILTON NOTES.

The attention of the trade is directed to Lucas, Steele & Bristol's "ad."

Lucas, Steele & Bristol report that they are giving a close cut on pickling spices.

W. H. Gillard & Co. announce that they are offering low prices on corn beef, 2-lb. tins.

W. H. Gillard & Co. have a carload of "Unicorn" prunes, due to arrive in about two weeks.

Lucas, Steele & Bristol are offering Japan teas at 18 to 20c., which are said to be equal to last year's standards.

A new lot of Stower's lime juice cordials in pints, lemon juice syrup and clarified lemon squash is in store with Lucas, Steele & Bristol.

BRANTFORD NOTES.

Wm. Paterson & Son are making large quantities of jam just now.

Wm. Paterson & Son expect to have new stock pickles ready for shipment early in September.

Wm. Paterson & Son manufacture a large line of cachous, wafers, lozenges and tablets suitable for druggists' and fine confectioners' trade. They invite the trade to write for prices.

LONDON NOTES.

T. B. Escott & Co. have just received from Japan a second consignment of "Gold Star" Chop Japan tea in half chests and 20 lb. boxes; also another consignment of California apricots and peaches.

QUEBEC MARKETS.

MONTREAL, Aug. 1, 1895.

GROCERIES.

THE general grocery situation here has not exhibited much alteration, trade as a whole being quiet. Lack of demand for sugar is still a prominent feature, and reports from travelers this week state that in important sections the supplies on retailers' hands are larger than expected. Prices are easy, and are expected to continue so. In teas, the jobbers here have been operating with more freedom, while prices are firm. Stocks of tea in second and third hands are generally admitted to be light, and a firm tea market is predicted. Molasses is a very light stock with an upward tendency. Coffees and spices have ruled quiet and steady. Dried fruit continues inactive as yet, but ought soon to be giving some signs of life. In canned goods the execution of further contracts in salmon for future delivery was the chief feature. Sales agents here in some cases want an advance on previous figures in the case of new orders. Green fruits are steady, apples being a notably firm line.

SUGAR.

A quiet tone still characterizes the sugar market and prices are unchanged from last week. Refiners have booked some orders for refined yellows at 3½ to 3¾c., as to grade, but the volume of trade is small in the aggregate. In granulated very little new business is reported from first hands, and the demand that sellers have been expect-

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

64 and 68 Wellington St., West, - TORONTO.

CHICAGO MEDAL WORLD'S FAIR 1893

BOULTER'S

FAMOUS
EXTRA
EYELESS &
CORELESS



PINE APPLE

PEERLESS
QUALITY



PACKED BY

W. BOULTER & SONS,
PICTON, TORONTO & DEMORESTVILLE, ONT.

TRADE
MARK.

LION BRAND



CHICAGO MEDAL WORLD'S FAIR 1893

BOULTER'S



PEERLESS
QUALITY



LION BRAND



TRADE
MARK.

CHICAGO MEDICAL WORKS TRADE MARK 1893

BOULTERS'



FAMOUS

FRENCH PEAS

PEERLESS
QUALITY



PACKED BY

TRADE
MARK.

W. BOULTER & SONS,
PICTON, TORONTO & DEMORESTVILLE, ONT.

Bartley, Clark & Co. 24th Toronto

CHICAGO MEDAL WORLDS FAIR 1893

BOULTERS'



FAMOUS

PEAS

EARLY JUNE

PEERLESS
QUALITY



PACKED BY

TRADE
MARK.

W. BOULTER & SONS,
PICTON, TORONTO & DEMORESTVILLE, ONT.

Bartley, Clark & Co. 24th Toronto



Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

Apples and Bananas Specialties

When ordering fruit from Toronto market do not forget that

WHITE & CO.

head the list for low prices, quality, punctuality and square dealing. We have in stock the following lines, viz.: Bananas, Lemons, (Cal. Navel Oranges, Seedling Oranges, all sizes, fresh and good, peaches, pears, plums,) etc

We also solicit your consignments of butter and eggs, which are in good demand, raspberries, blackberries, gooseberries, currants, apples, beans, or anything in the fruit or produce line that you may have to offer.

Yours, WHITE & CO.

You will never regret keeping our brands of

SOAP

In stock. They are good sellers, and give a fair margin of profit.

GUELPH SOAP CO., Guelph, Ont.

E. FIELDING 27 Front St. E.,

Agent for

TORONTO

**SMYRNA FIGS and
SULTANA RAISINS**

Importation Orders Solicited. . . .

MANNHEIM INS. CO.**MARINE RISKS EXCLUSIVELY**

Incorporated 1879. Established in Canada 1885.

CAPITAL AND ASSETS EXCEED \$2,600,000**JAS. J. RILEY & SONS**

Managers for Canada

Montreal

Sub. Agents in chief Cities and Towns.

**WINES
CLARETS
TOKAYS**

Everything in the way of light wines for summer.

Our St. Catharines Tokay is worthy particular notice.

Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

ing for a long time does not materialize. In a distributing way business is quite as dull as from first to second hands. Stocks in retailers' hands turn out to be much more ample than expected, and travelers state that in several of the important sections in Quebec it will take weeks to exhaust them. No change is looked for in consequence for some time, and we quote granulated 4 1-16 to 4 1/4c. and yellows 3 1/2 to 3 3/4c., as to quality, both jobbers' and refiners' prices being on identically the same level at present.

TEA.

There has been a fair degree of activity in new crop Japan teas during the week, quite a quantity of stock ranging from 15 to 18c. going from first to second hands here. One agent placed 1,500 packages on Saturday at 17 to 18c., and another 1,000 at 17 1/2c.; in fact, Japans have been quite active. Congous have been placed at 12 to 16c. for some 700 packages, and green teas of all kinds show a much firmer tendency. The distributing trade is picking up. Stocks in third hands are admitted to be small, and as wholesalers here are but lightly supplied with old crop stock, there is nothing in the local situation to interfere with a strong market. We quote: Low grade Japans, 12 to 13c.; medium, 15 to 18c.; fine, 19 to 22c., and finest 25 to 31c.

SYRUPS.

The market has exhibited no striking change. Prices are firm, and with a short crop of molasses there is not much chance of any radical expansion in trade. Values are firmly held at 1 1/4 to 2 1/4c., as to quality.

MOLASSES.

There is a firmer tendency to the molasses market, but though no quotable change is to note, an advance in the near future is not unlikely. All the Barbadoes stock in first hands here is exhausted, while supplies generally are light. There is little or no stock available for this market at primary points, so that it is scantily furnished here for future wants. This condition conduces to strength. No round lots are moving, and jobbing lots of Barbadoes are held at 37c. Porto Rico is in better supply than the former, but it is strong in sympathy at 36c., though round lots can be had for 33 1/2 to 34c.

RICE.

This market is moderately active and steady. Prices are unchanged as follows: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37 1/2 to \$5; and Carolina, \$7 to \$7.50.

COFFEES.

The coffee market continues quiet, only a few small lots of green stock having moved since a week ago. This has been mostly Maracaibo on a basis of 21c. We quote green: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

SPICES.

No new feature to report in the spice market. We quote jobbing prices as follows: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

The continued firmness in cream of tartar is a prominent feature. Crystals advanced

HAY, POTATOES AND OATS

IN CAR LOTS. Write or wire.

WM. HANNAH & CO., TORONTO

78 Colborne Street.

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

**COWAN'S
COCOAS
OFFEES
HOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

Rutherford, Marshall & Co.Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.

Consignments Solicited.

EGG CASES SUPPLIEDLiberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

Fresh Fruits**ALL KINDS** in their
seasonSpecial attention given to
mail orders.**CLEMES BROS. - TORONTO**

to 17c. per lb. on Monday here, and at this writing have an advancing tendency.

DRIED FRUITS.

There has been a fair jobbing enquiry for California fruit here, 4-crown loose muscatel raisins changing hands steady at 6½c., and 3-crown ditto, 5½c.

Valencia raisins are only in moderate demand, and with ample stock jobbers are easy in their ideas. Off-stalk are easily available here at 2½ to 4½c., as to quality, and layers at 4¾ to 5½c., as to grade.

Though more activity has been noted in outside markets in currant, notably in New York, in consequence of primary advices, the situation here is unchanged. Stocks are light, but nothing has been done yet in connection with future supplies for fall shipment. It is quite possible, however, that currant prices will rule high this year in view of light stocks both in Canada and New York. We quote: Barrels, 3¼c.; half-barrels, 3½c., and cases 3¾ to 4½c., as to grade.

The strength of primary markets is maintained on prunes, but no import business is noted. The market here is bare of stock, the only kind offering being Bosnia fruit, which have moved up ¼c. and are held firm at 5c. Dates are firm but quiet at 4½c.

Basket and bag figs are firm at 4 to 5c. for ordinary, and in boxes, 9 to 10c., as to grade.

Evaporated fruit of all kinds are firm. We quote: Peaches, 12 to 15c.; pears, 10 to 13c.; apricots, 14 to 19c., and prunes, 10 to 11c., as to quality.

NUTS.

There is no change in nuts, which are quiet and steady. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Taragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The canned goods market has been fairly active all round, and business would, no doubt, be wider if sellers were disposed to operate as freely as buyers wish. This is notably the case in canned B.C. salmon for future delivery. Some further good sized contracts, aggregating 2,000 cases B.A. and other leading brands, have been put through at \$4.50 f.o.b. on the Coast, but this week one or two agents refused to take bids for good sized lots on that basis, stipulating for \$4.75. All round this summer canners have operated very independently. Last year at this time more than one agent here had settled contracts for 30,000 cases who this summer have not exceeded 18,000 to 20,000 cases. This reduction is not due to lack of demand but to restricted offerings. In vegetables all staples have a firm tendency, notably peas, corn and tomatoes, and the same applies to leading lines of canned fruit. We quote: Lobsters, \$6.50 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; tomatoes, 90 to 95c. per doz.; peaches, \$2 to \$3 per doz.; corn, 85c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

Trade in all kinds of green fruit continues satisfactory. Receipts of apples, California fruit, pears, etc., are increasing, but prices are fully sustained, and in some cases materially higher.

APPLES—Receipts of new apples last week were 700 barrels. Anything of decent size and appearance brings a good price. Duchess sold at \$2.50 to \$3; Astrachan, \$2 to \$3; sweets and southern kinds \$2.25 to \$3.50 per bbl., and baskets 30 to 50c.

PEARS—Hudson river kegs and barrels have commenced to arrive. There will be a lot of them, and they will be fine and reasonable in price.

ORANGES—Are getting scarce, and run from \$1.40 to \$2 per half-box.

LEMONS—The demand is good and stocks have run pretty low. We quote \$3.25 to \$4.50 as to quality. The prediction is for higher prices in August.

BANANAS—Receipts have been heavy, but the demand is fair. Firsts bring \$1 to \$1.50 and seconds 65 to 85c. as to quality. Receipts last week aggregated over 2,000 bunches.

CALIFORNIA FRUIT—Is selling well. Receipts of peaches, pears and plums will be free this week, and prices are apt to rule moderate. At this writing we quote plums \$1.75 to \$2.50, peaches, \$1 to \$1.25 and pears \$2.50 to \$3.50 per box.

WATERMELONS—There have been fair receipts of these, but prices have ruled steady at 20 to 30c.

BERRIES—Blackberries are steady at 10 to 11c., and raspberries, 7 to 10c., and these prices are expected to hold throughout the week.

COUNTRY PRODUCE.

EGGS—Demand for eggs good and the market active and firm. The receipts continue small and stocks on spot are light. At this date last year choice candled stock were quoted at 1½ to 2½c. per dozen below what they are to-day at 9 to 10½c. We quote choice candled stock at 11½ to 12c.; ordinary at 10½ to 11c., and culls at 9½ to 10c. per dozen.

MAPLE PRODUCTS—Little or no business doing, and prices steady at 6½ to 7½c. for sugar, and 50 to 60c. per tin for syrup.

HOPS—Hops nominal at 5½ to 8c.

HONEY—Quiet and dull at 7 to 9c. for extracted and 10 to 12c. in the comb.

BEANS—Steady at \$1.70 to \$1.80 for hand-picked and \$1.30 to \$1.50 for lower grades.

TALLOW—Quiet and steady at 5 to 6c. per lb.

POTATOES—Receipts have been very free since our last, stock in barrels coming in freely. In consequence prices are 30c. lower at \$1.25 per bbl.

HAY—The firm tone of this market is maintained, higher prices having been made since our last report. No. 1 timothy cannot be had at all, and \$12 to \$13 was bid for it on Monday, while No. 2 has sold freely at \$11.50 to \$12, f.o.b. on cars here.

FLOUR, MEAL AND FEED.

There is no important change in the flour market, values being very firm in sympathy with the strong wheat markets. The demand continues fair and a moderate active trade was done. We quote: Winter wheat, \$4.45 to \$4.50; spring wheat, patents, \$4.40 to \$4.50; straight roller, \$4.25 to \$4.35; straight roller, bags, \$2.10; extra, \$4; extra, bags, \$1.90; Manitoba strong bakers', \$4.25 to \$4.35.

Demand for oatmeal slow and the market quiet, with no new feature to note. We quote: Standard, bbls., \$4.05 to \$4.10; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.15.

An active business continues to be done in

feed, and values are firmly held. We quote: Bran, \$17; shorts, \$19; mouillie, \$22 to \$23.

PROVISIONS.

The market continues quiet and steady. The volume of business doing is small, sales principally of a jobbing character to fill actual wants. We quote: Canadian short cut, clear, \$16; Canadian short cut, mess, \$18; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¾ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¾ to 7¼c.

BUTTER.

The butter market is quiet and steady. There is no activity to note in an export way, but holders are not urgent sellers. They have no special reason to be, either, as there is no accumulation of fine creamery or dairy on spot. In a local way creamery has sold at 18c. for jobbing lots of finest, while shippers offer in the vicinity of 17¼c. and one lot changed hands at that to-day. Receipts of western dairy keep light, and some has gone forward for export at 13 to 13½c. We quote: Finest late made creamery, 17 to 18c.; medium to good, 16½ to 17c.; Townships dairy, 14 to 15c.; Western dairy, 13 to 13½c.

CHEESE.

Buyers and sellers are apart, which interferes with business. Cables do not exhibit anything new, and the public quotation is unchanged. Spot values on both Ontario and Eastern Townships makes are nominal, but Quebec makes can be quoted at a range of 7¾ to 7¼c. At St. Hyacinthe 5,000 boxes were sold at 7½c., but will probably be settled at a fraction less, or equivalent to 7½c. spot. At the wharf 10,000 boxes were offered, and they were all cleaned up at 7½c. with a fraction more bid in some cases. This is about steady, compared with last week, but it was due more to competition between buyers on a speculative basis than any legitimate ground. We quote: Finest Ontario makes, 8 to 8¼c.; Townships' makes, 7½ to 8c.; other Quebec makes, 7¼c.

ASHES.

The ashes market is steady. We quote: First pots, \$4.10 to \$4.15, and second, \$3.80 to \$3.85, while pearls are \$5.25 per 100 lbs.

MONTREAL NOTES.

A. P. Tippet & Co. landed shipments of Stower's cordials this week.

The price on cream of tartar crystals has an advancing tendency at 17c. per lb.

Cable advices to Rose & Laflamme note continued firmness both in Austrian and French prunes.

J. Alex. Gordon & Co. placed some 500 packages of new crop Japan teas on this market on Monday at 16 to 18c.

Vipond, McBride & Co. are receiving this week 180 boxes pears, 200 boxes plums and 614 boxes peaches from California.

J. Alex. Gordon & Co. settled contracts for 1,200 cases of B. C. canned salmon on Monday at \$4.50 f. o. b. on the Coast.

Walter Wonham, jr., is on his way to the Northwest, where he expects to place a good many orders for Marshall's Aberdeen products.

Robert Greig & Co. have been doing well with their French mustards, and last week

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**

and COMMISSION MERCHANTS

32 WEST MARKET STREET

TORONTO.

Consignments
Solicited.

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

**MILD
SWEET**

**CURED
JUST**

THE SAME AS

HAMS

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN

HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -- TORONTO.

79 Esplanade.

they completed the erection of two new mills, which has necessitated an increase in their staff as well.

The St. Lawrence Sugar Refinery booked orders this week for yellow refined sugar at 3½c., to be delivered as wanted until the end of August.

The stock of last season's California raisins in first hands is all exhausted, with the exception of a few second-crop stock of inferior quality.

A. P. Tippet & Co.'s advices from California state that the crop promises well in raisins, and that prices are expected to be reasonable.

Several shipments of Carr's English biscuits were passed through the Custom House here this week for transshipment to British Columbia.

A carload of California evaporated fruits, peaches, apricots, etc., was placed in distribution on the market this week at steady prices by A. P. Tippet & Co.

The stock of tomatoes here is entirely exhausted in first hands. The only lot offering, a small line of goods which has been carried for over two years, was sold on Monday at 80c., and jobbers have offered as high as 95c. in the west since for supplies.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 1, 1895.

THE past month has been a rather quiet one in many lines. On the whole there has been a falling off in prices, and with heavy stocks, many goods have been sold below value. Collections are fair. One of our largest wholesalers said to THE GROCER: "In the last six months we have made but one bad debt." In spices there is not much demand at this season. Cloves are firm and nutmegs and mace rather higher. Cream of tartar continues high, the last quotation received here being 73s. The trade are much pleased to be able to again get Napoleon tobacco, of which the market here was bare for some time.

OIL—Demand is rather better in burning oils. Fall contracts are being made at prices rather below quotations. Prices are as last week. We quote: American, 22½c.; best Canadian, 21½c.; prime, 18c.

SALT—During the past week the market has been very inactive, and prices show no change. We quote: Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk, cheese \$2.70.

CANNED GOODS—These have been the feature of the week. There has been a gen-

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,

Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,

TORONTO, ONT.

Telephone 1064

SPECIAL PRICES

Breakfast Bacon

BACKS ROLLS

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS

PORT DOVER, ONT.

eral movement among the brokers during the past few weeks, but merchants were not willing to pay prices asked, and the only outcome was a number of offers which, in most cases, were refused. During the last few days matters were brought to a head, however, by Aylmer offering corn, peas and tomatoes at 80c. And most of our dealers bought, though in most cases not very large orders were given. Other canners would not meet this price, and it is understood that this quotation is now withdrawn. Peas are held particularly firm. Tomatoes are also firm, while corn is easy. Peaches are firm at quotations. Salmon shows a good demand at prices, with but light stocks bought to arrive. Beef continues dull. The sale of English canned fish in this market is light. Prices are: Corn, 95c. to \$1; peas, 95c. to \$1; tomatoes, \$1 to \$1.05; corned beef, 2-lb. tins, \$2.75 to \$3; 1-lb. tins, \$1.70 to \$1.80; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3; 2's, \$2 to \$2.10; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.40 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—In this line everything remains quiet. Prices have been received for peels by brokers, but no sales are yet reported. Prices range much as last year. The extra duty which will be charged this season will make their prices rather higher. Evaporated apples are rather better value, and dried are in very light stock, and when the demand improves as the fall comes on an advance is expected. Raisins are in very light demand. Brokers as yet report a very light sale of new goods to arrive. It is doubtful if many California loose muscatels are sold direct this season; they could be bought at anytime after the direct shipments arrive cheaper in New York. The sale of California evaporated fruits, which has never been large in this market, has been particularly light this past season. We quote: Sultana raisins, 6 to 7c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¾ to 4c.; half-cases, 4 to 4¼c.; evaporated apples, 7½ to 8c.; dried apples, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; Egyptian onions, 2¼ to 2½c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; cleaned currants, bulk, 6½c.; 1 lb. cartons, 7½c.

GREEN FRUIT—The demand is very heavy. In small fruit strawberries are out of the market. Raspberries continue to arrive in good quantities. Blueberries and gooseberries are also very plentiful. Cherries are about over. They have been very plentiful and of good quality this season. American tomatoes continue to hold the market. Apples are finding a good sale, and lemons are very firm. California fruit finds a fair demand. We quote: Peaches, \$1.50 to \$2; pears, \$3 to \$3.50; California pears, \$4 to \$5; melons, 25 to 35c.; apples, \$3.50 to \$4.00 per bbl.; oranges, \$4 to \$4.50; lemons, \$5 to \$5.50; sweet potatoes, \$4.50 per bbl.; bananas, \$1.00 to \$2.50; oranges, half-box, \$1.75 to \$2.

DAIRY PRODUCE—Eggs are rather firmer, with but fair arrivals. P. E. I. shippers say they can get better prices in any other market. Cheese is in better demand. Factories are not inclined to sell at present figures and buyers won't advance. The outlook is not particularly encouraging, the export demand being light and the prices offered low. There will be a large quantity of cheese to sell in this market. The factories would find it

much to their advantage to form a cheese board. In butter, creamery prints find a fair demand. Other grades are slow even at prices. This is the quiet season. Eggs are firm and in good demand. We quote: New cheese, 8½ to 9c.; new butter, 15 to 16c.; eggs, 10 to 10½c.; fresh creamery prints, 18 to 20c.

MOLASSES—The demand for some little time has been quiet. Holders of best grades are not over anxious to sell. Of average quality there is a good stock. Prices are steady, holders of Porto Rico being very firm. New Orleans in barrels is being offered rather lower and of very good quality. The small package finds the best demand towards fall. We quote: Barbadoes, 33 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—That bought before the duty was changed forms the bulk of that arriving. The demand is good. Some holders are cutting prices, and granulated can be bought below refiners' prices. Yellows are held more firm. Some, however, feel that prices will be higher, and there are those among the largest holders who are not pushing sales. We quote: Granulated, 4 to 4¼c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—Business is not so brisk this week. The fresh fish business, which is what causes the most activity, is about over. A few salmon are still being caught. Dry cod are rather higher. Arrivals of new are not very large, as the weather has been bad for drying. Small quantities of new pickled herring are also to hand. In alewives the catch of some 13,000 to 14,000 barrels has been sold; it is understood the price paid was between \$3.25 to \$3.50. Boneless cod are in rather better demand. In shredded codfish an American article has been selling here for some time. There is now, however, some coming here from Yarmouth, N.S. We quote: Medium cod, \$3.50; large, \$3.65; small, \$2.50; pollock, \$1.30 to \$1.40; bay herring, \$1.40 to \$1.50; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, 5 to 6c.; rippling herring, \$1.75 per half-bbl., extra shad, \$6 per half-bbl.; good, \$5 per half-bbl.; fresh salmon, 19 to 20c.

PROVISIONS—In this line the movement is light, particularly in smoked meats. Lard is rather easy, pure showing quite a range in price. Beef continues firm. We quote: P. E. I. thin mess, \$16 to \$16.50; clear pork, \$18 to \$19.50; mess, \$16.50 to \$17; prime, \$13 to \$13.50; plate beef, \$14.50 to \$15; pure lard, 10 to 10½c.; compound lard, 8½ to 9c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9 to 9½c.; beef, half-harrels, \$7.

FLOUR, FEED AND MEAL—In flour, there is still a decline in prices. Manitoba and best Ontario are almost the same price. Stocks here in some grades are getting small, and dealers will soon be again in the market. Feed continues very scarce. In oats the demand is dull and prices are again off, some sales of P. E. I. being reported as low as 40c. delivered here by carload. Oatmeal is also marked 10c. lower. Cornmeal is steady. Shippers of hay report better prices can be obtained in other markets, and are shipping outside rather than to St. John. We quote: Manitoba, \$4.90 to \$5.00; best Ontario, \$4.85; medium, \$4.60 to \$4.70; oatmeal, \$4.40 to \$4.50; cornmeal, \$2.90; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.85 to \$1.90; prime,

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

WILL HAVE
NO OTHER

That is what everyone says of

GOLDEN

FINNAN HADDIES

Every can guaranteed good or money returned.

ORDER FROM YOUR
WHOLESALE GROCER

NORTHROP & CO.

Packers' Agents,

ST. JOHN, N.B.

**WINDSOR
SALT..**

IN COTTON BAGS

100—Per barrel	.. ..	\$2 65
60—	"	2 55
42—	"	2 45
30—	"	2 35
15—	"	2 00

Can be ordered from any wholesale house in Toronto at these prices.

TORONTO SALT WORKS

City Agents for Windsor Salt Works. 128 Adelaide St. East
TORONTO.



"FIRED"

LABELS. Words fail to express the high praise we are daily receiving on same. Only one hope left for those who have not yet handled the Peerless

We are firing at you on another page samples of our new **EMBOSSSED** high praise we are daily receiving on same. Only one hope left for those who have not yet handled the Peerless

"LION BRAND"

That is, secure same, or your competitor will shade you "DEAD EASY."

THEY COST YOU NO MORE, AND REMEMBER
THE QUALITY IS NEVER WEAKENING.

BOULTERS' PEERLESS "LION BRAND"
ARE PURE GOODS.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"

.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

**VINEGAR
PICKLES
JAMS AND
JELLIES**



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.



You may as well

KEEP THE BEST

If you are going to
keep any

Delhi Canning Co.

DELHI, ONT.



\$1.75 to \$1.80; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, on track, \$10 to \$10.50; oats, on track, 42 to 43c.

ST. JOHN NOTES.

Robert Jardine, agent for Pure Gold goods, reports trade good for this season.

Mr. Eddy, of the E. B. Eddy Co., is in the city this week.

J. Hunter White, the New Brunswick agent, reports that Almond J. Teed, of St. Stephen, has placed a good order for Mac-onochie Bros.' pickles this week.

W. Frank Hatheway is home after a trip of seven months through Europe, Asia and Africa. He was accompanied by Mrs. Hatheway. His friends congratulate him on a pleasant trip and safe return.

The lumber trade continues fairly active. There are several cargoes here for shipment to South America. Some 73,000,000 feet of logs have so far been rafted at Fredericton, and there is still some 30,000,000 feet to be.

In lime, though business is on the whole quiet, one firm reports sales of 7,651 casks so far this season, all sold in the Maritime Provinces.

Clark Bros. have opened a new cash store at Fairville.

It is reported that at Point Escuminac the catch of lobsters is so small that many factories have been compelled to close.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Aug. 1, 1895.

TRADE is of a midsummer holiday character—just enough doing to keep dealers from going asleep.

FLOUR—The markets seem to be steady all round. We quote: Hungarian patents, Manitoban, \$5.00 to \$5.25; Manitoba strong bakers', \$4.90 to \$5.15; Canadian pastry, \$5 to \$5.25; 75 p.c. roller patents, \$4.90 to \$5.10; 80 p.c. ditto, \$4.75 to \$4.90; 90 p.c. ditto, \$4.65 to \$4.75; straight, \$4.35 to \$4.50; extra, \$4.11 to \$4.25.

FISHSTUFFS—There is not much life in our fish market at present. Codfish are stationary at ruling prices, which, in the opinion of most buyers, will keep low throughout the season. Fair to medium quality is worth \$2 to \$2.50; best cure, with a good proportion of large, would probably bring \$3 to \$3.25. Salmon are still declining, the last sales of No. 1 being \$12.50. This is considered the bottom price. Alewives are in good demand at \$2.75. Herring are scarce; there are considerable on our shores, but our fishermen are unable to catch on account of the scarcity of bait.

GREEN FRUIT—The market continues to be well supplied with green fruit and prices remain about the same as last week. California peaches are arriving in splendid order. Blueberries, gooseberries, raspberries and currants are in abundance.

POTATOES—Potatoes have had a big decline, and are now selling at 45c. per bushel. Old stocks are out of the market.

PROVISIONS—The provision market is dull. Lamb is scarce at 8½ to 9c. Native beef is still quoted at \$7 to \$9, and Ontario \$10 to \$11, sinking offal. The best beef still comes from Ontario. J. A. Leaman & Co. received three cars this week. One of the three contained sixteen three-year old steers, which dressed 1,000 lbs. of beef each. The steers were fed at the Ontario Agricultural College farm. They also received half a car of hogs, of different breeds, which were fed as an experiment at the same place.

HAY—There is an advance in hay of about 50c. It is now selling at from \$8.50 to \$10.50.

OATS—Both P.E. Island and Ontario oats are holding their own at from 45 to 50c.

SUGAR—The refinery reports the demand improving, showing that stocks are being gradually absorbed. There is no change in quotations.

MOLASSES—The molasses market continues stiff. A higher range of prices is looked for. Quotations to-day are: Antigua, 30c.; Port Rico, 32 to 35c.; Trinidad, 30c.; Barbadoes, 34c.; Demerara, M.R. brand, 39c.; St. Kitts, 28c.

BUTTER AND CHEESE—Both lines continue quiet. The local creameries are sending in new makes of butter in large quantities. Jobbers are selling old September cheese as low as 8c. New Antigonish is worth 10c. Creamery butter in small tubs is selling at 17 and 18c.

CANNED GOODS—Canned goods remain quiet. The demand is about the usual at this season.

DRIED FRUITS—Like canned goods, this line is very quiet at this season, and the demand is next to nothing.

EGGS—Eggs are selling in a jobbing way at 12c., but the demand is limited.

A CHANGE IN PARTNERSHIP.

The partnership hitherto existing between W. S. Kennedy and Robert Greig, importers, Montreal, has been dissolved by mutual consent. The Canadian business will be carried on in all its branches by Robert Greig & Co., who will continue to represent, among others, the following houses, and will carry full ranges of their goods in stock: H. I. Rowntree & Co., "Elect" cocoa, chocolate and confectionery; M. A. Craven & Son, confectionery and confectioners' supplies; Carr & Co., biscuits; Bryant & May, matches; Robinson & Wordsworth, liquorice; Pratt Food Co., poultry and cattle food.

Owing to the increased demand, the firm has been compelled to enlarge its facilities for the manufacture of "Crown Brand" flavoring extracts and French mustards.

Robert Greig & Co.'s travelers will shortly submit full range of samples for the fall trade in all the above-mentioned lines, together with a general assortment of grocers' and confectioners' sundries.

Burt & Co., of Bracebridge, grocers, have assigned to W. A. Campbell, of Toronto. The assets and liabilities are about equal at \$4,500.

It is rumored that the McDonald Tobacco Co., of Montreal, have purchased the cotton mill building at Dundas, Ont., and propose to establish a branch tobacco factory there.

EPPE'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL



Hires' Rootbeer

Sale constantly increasing. Imitations and artificial preparations are poor substitutes for the genuine HIRES', the most delicious and healthful of all temperance beverages.

T. J. COOKE & CO. - MONTREAL
Wholesale Agents.



1-4 SACK - 50 LBS.

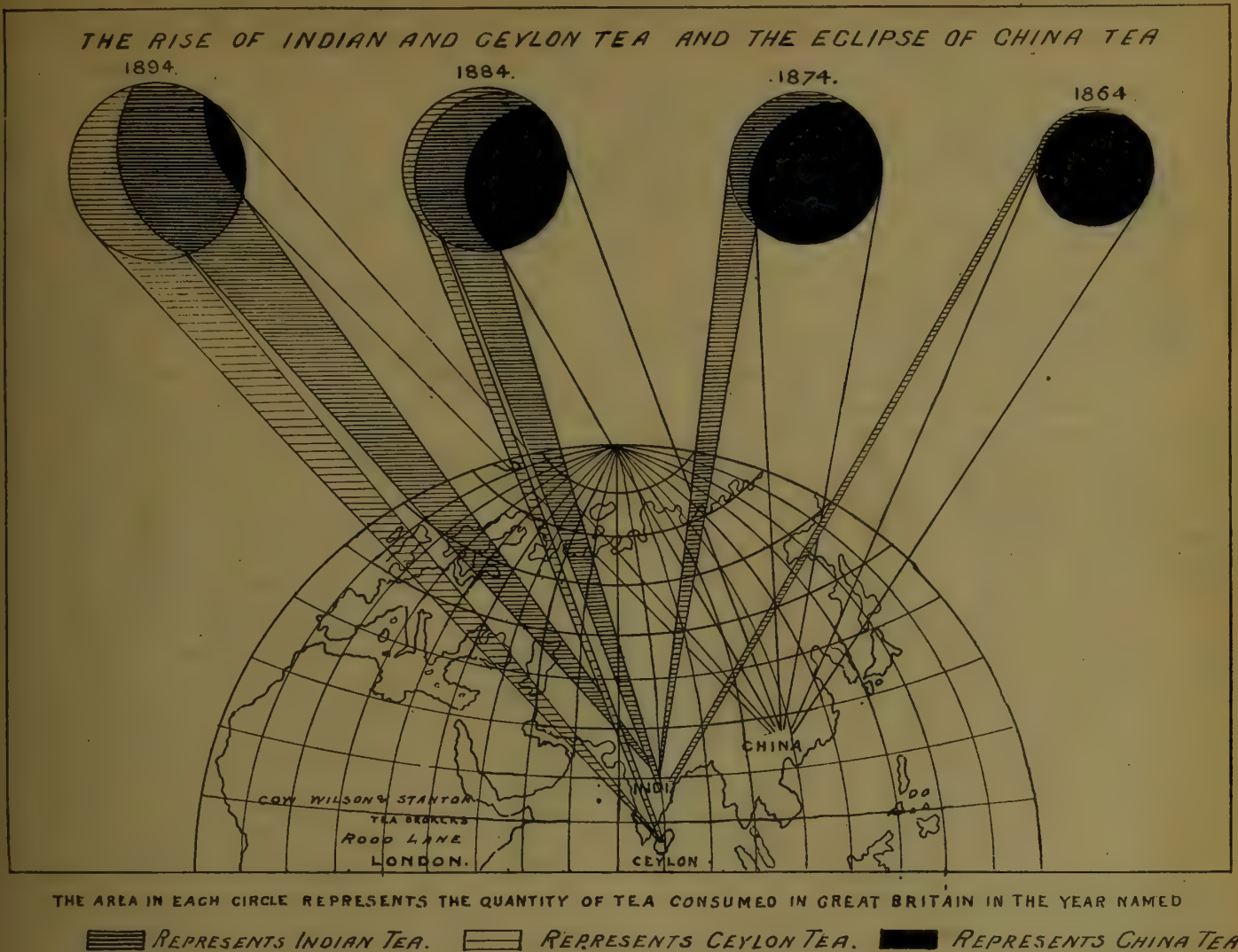
This is our ¼ sack of

WINDSOR DAIRY SALT

Which is now being used at all the Government Dairy Stations and found superior to any of the imported salts. When ordering, seeing that you get the WINDSOR.

WINDSOR SALT WORKS

WINDSOR, ONT.



Ceylon is the coming tea. Consumption in Canada increased 600 per cent. since 1890.

It has already taken the place of China teas in Great Britain. Study this diagram; thirty years ago they drank 95 per cent. China, to-day less than 10 per cent.

The man who gets in on the ground floor makes money these days. He gets the start of everyone. When competition comes his reputation and trade are firmly established. We want the friends of THE GROCER to get in at the start in this Ceylon tea deal. Be sure that it is a pure Ceylon you get.

A BIG TIME AT LONDON.

"There are two modes of establishing our reputation—to be praised by honest men and to be abused by rogues. It is best, however, to secure the former, because it will be invariably accompanied by the latter."



AM an honest man, and therefore desire to say something about the London Retail Grocers' picnic, held last week. It is not necessary to say anything to establish its reputation. Everyone has heard of the L. R. G. P. As an instance, I was speaking to a man the other day from Jerusalem, and mentioned that I was going up to London. "London," he shouted; "holy smoke! that is where they have picnics," and he vanished. I think he thought a picnic a disease. "Holy Smoke" is evidently a new brand of a Davis cigar.

If a picnic is a disease, the Londoners have it badly. It attacks them once a year, in the month of July. Weeks ahead they feel it coming on, and, in a cool sort of a way, prepare to battle with it. They lay out a day and invite their friends to come and enjoy the disease. In fact, the Committee offered to lay me out, too, if I did not put in an appearance.

I went. I live to tell it. A procession, consisting of carriages and decorated wagons, was formed on the Market Square and,



THE SECRETARY.

headed by the Seventh Battalion Band, marched up to the Queen's Park. The first carriage contained President McCutcheon, Ex-Presidents McCormick and Ferguson, and THE CANADIAN GROCER; the other carriages contained the several committees, the guests and judges; then followed hands and decorated wagons without number. I was not in a position to see all the wagons, or I would give an idea what they looked like. One humorous grocer had a sign on his wagon, in large letters, "Grocer to the Queen." Another feature that caused much fun was a wagon made into the form of a circus cage for wild animals. Inside the cage sat a boy representing a trainer. In front of him, her mild eyes staring half in terror, half in surprise, stood the mildest mannered dog imaginable. She was large and very prettily spotted. But the cause of the laughter was the legend the wagon bore: "The only spotted leopard living in the world. Value, \$2,000." Thousands lined the streets half an hour before the appointed time. Stores and warehouses along the route were closed for the day, and everybody and everything

took on holiday garb. One enthusiastic member said: "You know, this is a great day for us; no matter what our differences may be throughout the year, on this day we put all such aside and enjoy ourselves." To better illustrate his meaning I have borrowed two cuts from the foreman. We are all prone to exaggeration. My informant exaggerated, and I now exaggerate. The day of the picnic is shown in the last illustration. They are drinking Stower's Lime Fruit Juice.

Of course, the grocers did not go to all the trouble of decorating for nothing. Prizes were offered, and while the procession was en route the judges were taking in all the striking points with critical eyes. Their award was as follows:

Best decorated grocers' delivery wagon—1, \$8, R. W. Rolston; 2, \$5, R. A. Jones; 3,



BEFORE THE PICNIC.

\$4, James Fitzgerald; 4, \$3, W. H. McCutcheon; 5, \$2, A. McCormick; 6, \$1, N. McLeod:

THE SPORTS.

The programme of sports was an excellent one, as carried out in the ring in front of the grand stand. The result of the different events was as follows:

HALF MILE TROT—R. J. Woods, Black Ring, 1; H. Winder, 2; R. H. Culles, 3.

YOUNG MEN'S RACE—Geo. Lacey, 1; B. Bergus, 2.

BARREL RACE—F. Stinson, 1; R. J. Wood, 2; F. Harding, 3.

FAT MAN'S RACE—J. C. Trebilcock, 1; R. J. Wood, 2.

COMBINATION HORSE RACE—R. J. Wood, with Black Ring, 1; J. C. Trebilcock, with Trilby, 2; H. Winder, with Nellie, 3.

TRAVELERS' RACE—R. Lind, 1; F. Harding, 2; T. Ranahan, 3.

FLAT RACE—Hughston's Bonnie Duke, 1; Smith's Sewer Rat, 2.

MENAGERIE RACE—L. Rolston, 1; B. Waterman, 2; F. Stinson, 3; N. McLeod, 4.

SCOTCH DANCES—Miss A. Patten, 1; Miss Susie McGill, 2; H. Galbreth, 3; Thos. May, 4.

OBSTACLE RACE—E. Cerswell, 1; F. Stinson, 2; Thomas Dyer, 3.

TILTING THE BUCKET ON HORSE RACE—R. J. Wood, with Billie, 1; J. McKee, with Nellie, 2.

BOOT AND SHOE RACE—F. Stinson, 1; George Lacey, 2; R. J. Wood, 3; L. Rolston, 4.

BICYCLE RACE—A. Leys, 1; G. Crabb, 2; G. Fogg, 3; C. Griffith, 4.

SACK RACE—R. Gould, 1; R. Wood, 2; L. Rolston, 3; F. Stinson, 4.

FLAT RACE—J. C. Trebilcock's Little Don, 1; R. J. Wood's Barney, 2.

IRISH DANCES—Miss A. Patten, 1; Miss Susie McGill, 2; Hugh Galbreth, 3; Thos. May, 4.

THREE-MINUTE TROT OR PACE—McCarthy's Molly, 1; Young's Cinderella, 2; Brown's Jennie Rooker, 3.

GROCERS' DELIVERY RACE—Geo. McGuffin, 1; Harry Moore, 2; J. C. Trebilcock, 3; N. McLeod, 4.

The picnic over, and having a few dollars left, I took in Windsor and Detroit. The first man I met in Windsor was Mr. E. G. Henderson, managing director of the Windsor Salt Works. I thought he was an elderly man until I saw him. I guessed his age at thirty-five. He is an Irishman by birth, one of those shrewd, hard-working Belfasters, who can make a success of anything they take in hand. Of course they never take anything in hand that they cannot make a success. Anyway, Mr. Henderson is making a success of the Windsor Salt Works. He was good enough to personally conduct me over their immense works. I had no idea such a manufactory existed in Canada. It is simply wonderful. I don't know that I am at liberty to describe their method of manufacturing. A few words will do no harm. The first thing that strikes your eye as you enter the main door are mountains of salt, pure and white as new-fallen



AT THE PICNIC.

snow. At the foot of these mountains are gangs of men filling barrels. We pass on to the wells. There are two of them, each of a depth of 1,500 feet. From these wells the brine is pumped into large vats, which in turn empty their contents into other vats, and so on, all for the purpose of cleansing the brine. This method is something new in

"How to Sell Coffee"

... BUY ...

Excelsior Blend

It sells itself, because it excels the others. Highest grade Mocha and Java. Satisfaction guaranteed.

Todhunter, Mitchell & Co. - Toronto

COLES PATENT

Coffee Mill

A perfect grinder.

SOLE AGENTS

JUST ARRIVING.
LARGE SHIPMENT OF

EVAPORATED APPLES

In splendid condition.
Also shipment of

FINE LAYER SEL. RAISINS

AI GOODS

John Sloan & Co.

Wholesale Grocers
and Importers.

TORONTO

WE WANT To make
arrangements
with one grocer in each town in
Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the
cash discounts for spot cash. Our cash buyers will be able
to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in
each 10c. package **Tonka Smoking
Mixture.** This insures a free, dry
smoke.

They are also making their cele-
brated **Beaver Chewing** in thin
plugs—8 oz. each—which is an advan-
tage to dealer and consumer.

Order a sample package of each
from your wholesale dealer.

CURRANTS

Now arriving. CASES and 1/2 CASES.
Our SPECIAL IMPERIAL brand.

CHOICEST CASALINA PATRAS

At prices unprecedented.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO - ONT.

JUST ARRIVED

BATGER'S MARMALADE

SEVILLE and
UNIVERSITY in 1 lb. Glass Jars. Also

**BATGER'S NONPAREIL
JELLY**

Pints, any flavor.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.

Get Prices.

**NEW SEASON'S
FRENCH**

Peas and Mushrooms

R. MONBADON

A shipment just arrived.

PERKINS, INCE & Co.

TORONTO.

WE ARE OFFERING

Excellent Value in Low Grade
Refined and . . .

RAW SUGARS

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

the manufacture of salt, and the only method by which real purity and whiteness can be obtained. In other works the salt is cleansed instead of the brine. From the vats the brine is carried to two immense boilers or vats. By a combination of steam and vacuum, the water evaporates or condenses, and the virgin salt is carried to large bins. After a certain process of drying in the bins, it is carried along and dumped on the large mountains mentioned above. The whole system of manufacture is very simple. It is just a case of knowing how to do it. Heat, power, and light are supplied from six large boilers burning natural gas. The firm's travelers are also supplied with natural gas. The only way nowadays to run a large business successfully is by keeping down expenses. Mr. Henderson keeps down expenses by having nearly everything done automatically. From the well to the mountains of salt it is not touched by the hand of man.

"I sometimes wonder," said Mr. Henderson, "where all this salt goes. We ship regularly five carloads a day. We are now making large shipments to the Maritime Provinces, where we have cut out the English salt almost entirely."

After leaving Mr. Henderson I dropped into the Seeley Manufacturing Co., where I found Mr. Arthur Leonard, the manager, sitting before a dozen very large bottles and watching sweet-scented perfumes filtering through. This firm are large manufacturers of perfumes and flavoring extracts.

The afternoon I spent in Detroit, viewing the sights under the guidance of Mr. Theo. O. Leonard, well known in Canada as the representative of Kingsford's Oswego Starch. Detroit is a charming city.

THE HUSTLER.

PERSONAL MENTION.

Mr. McGovern, representing McGovern & Co., New York, packers of "Clover Leaf" canned goods, was in Toronto this week looking up business.

R. H. Donkin, Perkins, Ince & Co.'s head shipper, has just returned from a trip to Great Britain. He was away six weeks, and had an enjoyable time.

A. E. Rondot, general merchant, of Amherstburg, who failed some time ago, has made an offer of 55 cents on the dollar.

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

YOUNG MAN WITH FIVE YEARS' EXPERIENCE in general groceries, boots and shoes, is open for engagement. Excellent references. Apply Box 100, CANADIAN GROCER. (31)

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

A GENERAL STORE BUSINESS ON THE LINE of the Calgary and Edmonton Railway, where a splendid cash business is being done. No credit accounts, and no opposition store. Rising town. Full particulars can be obtained by addressing S. CHIVERS WILSON, Calgary P.O., Alberta. (34)

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal

PARTNERSHIP

An active man, with thirty to fifty thousand dollars, can hear of a good chance to invest in a live wholesale business.

Apply to Editor of this Paper

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR
CHILDREN AND INVALIDS.
MAKES DAINTY DISHES FOR
BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL



Refrigerators

All kinds, all sizes, manufactured to meet all requirements of all who need anything in the nature of an "ice-box."

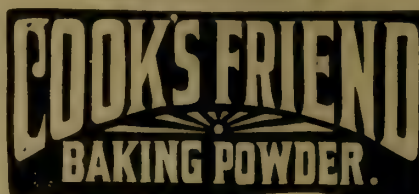
Perfect ventilation. Dry Air System throughout all our refrigerators. Let us quote you some prices.

EUREKA REFRIGERATOR CO. OF TORONTO

WILBERT HOOEY, Mgr., 54 and 56 Noble St.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Butter, Cheese and Eggs

Stored and kept in perfect condition by THE TORONTO COLD STORAGE CO., 13 Church St., Toronto, in their new and perfectly appointed Cold Storage Warehouse. Rates on application.

W. H. LECKIE, Manager.

"Now is the Summer"

But the Pickling Season is about on us. Are you prepared for the demand? We can supply you in barrels or boxes, but the great leader in Canada is our 5 and 10 cent sealed **paper packages** of Pure Gold Pickling Spice. No waste and no cost eaten up in expensive packages.

WRITE US FOR SAMPLES
OR SEE OUR TRAVELLERS.

Pure Gold Manufacturing Co.

TORONTO

WITH THE RETAILERS.

MISS LEONARD, Warkworth, Ont., has opened up a fancy grocery store in the "Leonard" Block.

E. H. Betts, grocer, etc., Georgetown, has opened a branch in Streetsville.

A. Fisher and J. R. O'Neil, two of Lindsay's grocers, have been away camping.

W. R. Kellatt, of Cottam, report crops good in his locality and trade better than last year.

A. T. Cooper, of Elmvale, who was one of the victims of the fire there, has again resumed business.

Mr. Hughes, formerly of Bolton, has bought out the general store of Mr. Aylesworth, of Markham.

W. T. Hunt, of Amherstburg, is doing a good business this season, and says it never was better with him.

John Edwards, Sherbrooke, Que., is selling out his stock of dry goods and will continue in groceries and furniture.

Fenn & Anderson, of Bracebridge, are putting in a new glass front and making an addition to the rear of their store.

Crawford & Deeves, of Brampton, who bought the store formerly occupied by Milner & Co., have lengthened and remodeled the premises.

Frank Hutton, of Windsor, who has been in business in the "Manning" Block for the

past five years, has sold out, and will not enter into any calling for a time, as it will require some time to close all details of the large trade he has built up.

Wm. Cable, of Delhi, reports business excellent, considering the state of the crops. But no wonder, as he is a pusher and worker combined.

Mrs. John Harvey, grocer, Port Hope, has moved into her new brick store on John street. The new store is favorably commented upon by travelers who have seen it.

W. F. Kay, Otterville, has sold his stock to John Matheson, of Exeter, who will remove his stock from the latter place, consolidating the stocks, making Otterville his home.

Wm. Parr, Blackstock, has moved his stock into a store in the "Swan" Block. Mr. Parr contemplated selling out a short time ago, but he has now decided to continue in business.

For a well-kept stock and nicely-arranged store one should visit C. R. Marlatt's, of Simcoe. It is a credit to any management, and "Harry" can justly feel proud of the arrangement. If his patent of the "rail-road tie" proves as good he can easily retire from the grocery business, having control of the patent in Canada and the United States.

J. A. Dougall, lately connected with Mabley & Co., of Detroit, and at one time manager of the late firm of W. B. Hirons, of Windsor, has purchased the Hutton stock. With the connection of the business, and his former position with the public, it is safe predicting a successful career. THE CANADIAN GROCER wishes him every success.

A NEW HOME FOR THE "LITTLE" ONE.

O. & W. Thum Co. are adding a substantial brick structure, 50 by 80 feet, to their plant, for the better accommodation of their "Little" Tanglefoot, it having already outgrown the quarters assigned it in the regular plant, in this its first year. This season's sales demonstrate that the new baby is thoroughly appreciated, and that it will prosper and become a worthy member of the Tanglefoot family. In reward for its good behavior it gets a house of its own.

LATE BUSINESS CHANGES.

Gasper Rutenburg has been registered proprietor of Rutenburg & Co., grocers, Montreal—Jos. Thibautot, general store, St. Anne de la Pocatière, Que., has sold the stock at 42c. on the dollar—There is a demand of assignment in the case of N. Girouard & Co., general store, St. Guillaume D'Upton, Que.—John Dobbie, groceries, etc., Chesley, Ont., has sold out to Janet Ramage—Bulger & Gaudry, general store, Eganville, Ont., have dissolved, Patrick Bulger continuing—A. C. Barnett, grocers, etc., Deseronto, Ont., has assigned to N. M. Wilson, Napanee—C. Bickell & Co., general store, Arthur, Ont., advertises stock for sale by auction—E. W. Bickle & Co., general store, Wellington, B.C., have sold out to Thos. Bickle.

1891-1894 Soap
29/13/01

SURPRISE SOAP.

BEST FOR WASH DAY.

BEST FOR EVERY DAY.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

THE SALMON PACK.

(From the Statistic-News Advertiser.)

THE sockeye run on the Fraser river, up to the time of writing, has been fairly good, although the run has, so far, given no reliable indications of what the season may reasonably be expected to be. During recent years the run has commenced later and later, but this season has seen a return to an earlier date, such as was formerly expected, and generally without disappointment. Now it seems to be a question as to whether or not a resumption of the earl er dates of running may not be anticipated. A few fish were seen in the river about the first day of the current month, from which date up to about the 10th there was a very encouraging increase in their numbers. As there were comparatively few boats out the fish at first appeared more plentiful than when, later, the main body of fishermen got to work. Under ordinary conditions, taking into account the fact that the run commenced earlier, the packing season should be at its height to-day, but since the fish fell off in numbers after the 10th inst., this is not the case. However, encouraging news comes from Point Roberts, which seems to indicate that next week, at the latest, there should be plenty of fish in the river. It is not anticipated, though, that this season's pack will be a heavy one, some experienced men thinking it unlikely it will attain to much more than one-half the pro-

portions of last year's. So far the canneries operating have handled from 1,000 to 2,000 cases of sockeyes each, and on the 18th inst. the first shipment of this season's fish was made by Ewen & Co., who got away about 1,250 cases, consigned to the English market. A larger proportion of flat oval cans is being used this season than heretofore, although the old style of can is still being extensively used.

The pack of spring salmon totalled about 5,000 cases on the Fraser this year, the bulk of which has been shipped. The establishment of the Texas Lake Ice and Cold Storage Co's works at New Westminster, has proved a distinct commercial benefit, and a decided advance in the direction of providing further facilities for the handling of fresh fish. Not only has frozen fish been sent by rail to eastern markets, as in former years, but shipments for London, Paris and Australian cities have been made by the Canadian-Australian steamers to Sydney, from which port the consignments for Europe have been sent on to their destination. It is only reasonable to suppose that the demand for frozen sockeyes, as well as for spring salmon, for the cities named, will increase largely.

The total annual pack of the province for the past five years was as under:

1890	409,464	CASES.
1891	314,893	"
1892	228,470	"
1893	590,229	"
1894	494,371	"

The Fraser River canneries contributed

457,797 cases of the 1893 total. The proportion of the 1894 total is not just now ascertainable.

The salmon exported during 1894 realized lower figures, but the demand now exhibits improvement, with a corresponding advance in prices obtainable. The current season opened with fishermen receiving 25c. each for sockeyes, though later a drop was made to 20c. For the remainder of the season the price to be paid will be determined by the plentifulness or scarcity of the fish—if the latter, there may be active competition for them, with a corresponding advance in rates.

The number of licenses to fish for salmon issued at Westminster this year has exceeded 2,300, of which at least 1,600 would be availed of in and near the Fraser. The visits to these parts of Prof. Prince and Dr. Wakeham, of the Department of Marine and Fisheries, and of Mr. Richard Rathbun, of the U. S. Fisheries Commission, are evidences of the active interest the Dominion Government and that of the United States are now taking in this important industry, as it particularly affects the Pacific Coast.

QUALITY OF GERMAN GRANULATED

Willet & Gray say that, bearing upon the American trade, it is well to note that this season's experience shows the marked limitations of German refineries to produce anything like an adequate supply of refined sugars suited to the American market. They can make some, and have made some, very desirable sugars, but when it comes to quantities, they are evidently not in it as yet.

Your Business

is to buy your goods
where they are the
best and cheapest.
There

Is

no doubt we can save
you money in freight
on every purchase.

We handle such an
infinity of Breakfast
Cereals that it is to

Your Own

interest to buy where
you can get the variety
you require at the
one freight cost.

E. D. TILLSON

TILSONBURG,
ONT.



The Leading

Bicyclists

All use **ADAMS'**

TUTTI FRUTTI

And they insist on getting it. You are always safe to stock up with Tutti Frutti. Send for beautiful New Hanger Sign.

ADAMS & SONS CO.

11 and 13 Jarvis Street,
TORONTO.

BROOMS . . .

R O O M S

OUR BRANDS :

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

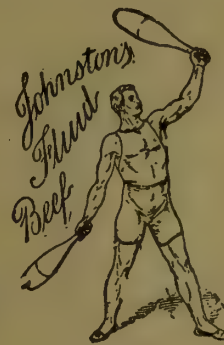
Manufacturers.

TORONTO, ONT.

A FOOD

That is eminently

THE GREAT STRENGTH- .. GIVER



Should be sought after
by those seeking to
attain

PHYSICAL DEVELOPMENT

And good powers of
endurance.



\$12 THE \$12
GROCCERS' FRUIT IMPROVER

The best and most simple device for cleaning fruit. In these days of keen competition in the grocery business a grocer must clean fruit to please his customers. Up-to-date grocers use Fruit Cleaners and increase their trade. A live grocer cannot afford to be without one.

W. P. RYAN

Patentee and Manufacturer

309 King St. West - Toronto, Ont.
John Mouat, Winnipeg, Agent for the Northwest.

WHAT'S THE DIFFERENCE?

Editor GROCER.—We often hear of persons engaged in the "grocery and provision" business, and it has been for some time a question in my mind where the line was to be drawn between groceries and provisions. Can you or some of your many readers define what are groceries and what are provisions?

INQUIRER.

Hamilton, July 29, 1895.

THE question asked by "Inquirer" is not easily answered, for the terms "grocer and provision merchant" often imply a distinction without a difference, many lines carried by one being legitimately carried in stock by the other also, and vice versa.

However, for the satisfaction of "Inquirer," and the edification of our readers in general, we submit a few brief interviews on the point with representative Toronto wholesale grocers and provision merchants respectively. It will be seen that even those dealers who have been long in the business do not all draw the line at the same point. "Inquirer" may read what we have written and form an opinion for himself.

Mr. Eby, of the Eby, Blain Co., wholesale grocers, said that a grocer was one who carried sugars, teas, coffees, spices and like staples, while a provision dealer properly confined himself to pork and dairy products. The two lines of business, however, he said, often showed similar goods in their stocks, and it was hard to draw the line between the two businesses.

Mr. Sloan, of John Sloan & Co., wholesale grocers, was much of the same mind. He answered in response to the query. "A provision dealer deals in pork, lard, bacon, hams, beef, and everything in that line; of course he may handle other things that a grocer carries, such as canned meats and provisions, but he does not handle staple lines, such as teas, sugars, syrups; the wholesale grocer, however, strictly speaking, deals in pork, bacon or anything of that sort."

Several provision dealers were then called upon in succession.

Mr. McLean, of Graham, McLean & Co., replied: "A provision merchant is one who handles hams, bacon, cheese, butter, and canned meats, while a grocer deals in such sundries as sugars, teas, coffees, spices, etc."

Wm. Ryan stated a grocer was one who dealt exclusively in groceries, such as teas, coffees, etc., and a provision merchant one who handled "hog products, cheese, butter, eggs, and the like."

Mr. Marshall, of Rutherford, Marshall & Co., said that the business of a grocer and a provision merchant often overlapped, but that the latter trafficked exclusively in "butter, cheese, eggs, and similar products of the farm."

Alex. Gunn, of Gunn, Flavelle & Co., differed from the wholesale provision dealers in that he was inclined to exclude hog products and other meats from the legiti-

mate trade of a provision merchant, holding that this term indicated one who dealt in "butter, eggs and cheese."

A legal dispute bearing directly upon the question asked by our correspondent recently occurred in this city. One grocery firm bought out another, the latter undertaking in the sale paper not to carry on business as "grocers" within the city limits. Some time afterwards the latter firm opened up business as provision merchants in the neighborhood of the house that had bought them out. Firm No. 1 protested that firm No. 2, in carrying on a provision business, violated its agreement not to deal as grocers. The dispute continued for some time, and an injunction was applied for by firm No. 1 against No. 2, but finally the trouble was settled out of court, so that we have no legal precedent upon which to base a decision in reply to this interesting question.

OLIVE OIL IN SICILY.

More than one-fifth of the olive oil produced in Italy is made in Sicily, its manufacture being the chief industry in that island. The factories are usually small, employing from ten to twelve men, and are of one storey only. Upon a platform constructed of heavy masonry, and about one yard high, an edge-runner of stone, weighing about 16 cwt. and one foot thick, revolves slowly, the motive power being a horse or a mule. The olives, which should be perfectly ripe, are thrown by hand upon the revolving stone, and, when crushed, are removed by means of a shovel. The output is about 1 cwt. of crushed olives in half-an-hour. The paste is next placed in soft, flat rush bags having a small opening. About 15 such bags are piled one above the other, the openings being upward. Pressure is then applied by means of a strong wooden screw worked by six or eight men. The pressure is at first applied very gently, then gradually increased. The oil runs through a trough into a tub more than half full of water, on the surface of which the oil floats. When the bags have been under pressure for about five minutes they are taken out and their contents again placed under the edge-runner. This operation is repeated three times. The press residues are then heaped up in a dark room to a depth of about 1 foot 4 inches, and allowed to remain for three days, when they heat spontaneously. They are then brought to the press for a fourth and last time. The final residue, which amounts to about 70 per cent. of the weight of the olives, was formerly used for fuel, but much of it is now sent to larger oil mills, where it is treated a fifth time. The crude oil is removed to a room where the temperature is as near 66 deg. F. as possible. In about a week it loses its turbid appearance, and it is then transferred to other vessels, in which it is kept until required for sale or use. Although a few small steam oil mills have been recently erected in Sicily, the greater bulk of the olive oil produced is made as described.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE creditors of W. Perron, general store, Chicoutimi, Que., have been called together.

J. Anger, general store, St. Philomene, Que., has assigned.

R. Shortreed, general store, Shortreed, B.C., has assigned.

E. W. Bickle & Co., general store, Wellington, B.C., have assigned.

Laird & Co., general store, Tara, Ont., have assigned to Thos. A. Kilgour.

Nap. Trepannier, grocer, Quebec, Que., has made a voluntary assignment.

T. H. Pentland & Co., general store, Holland, Man., have compromised at 90c.

Beaty & Hall, grocers, Vancouver, B.C., are offering to compromise at 20c. on the dollar.

John Huston, general merchant, Manitou, Man., has executed a trust deed to R. J. Whitla, et al.

PARTNERSHIPS FORMED AND DISSOLVED.

Philip Saxe and Reuben E. Heilling have been registered proprietors of P. Saxe & Co., grocers, Montreal.

Ephraim Mennier dit Lapierre and Alfred Mennier dit Lapierre, have been registered proprietors of Lapierre & Frere, butter makers, Brome, Que.

SALES MADE AND PENDING.

Joseph Paquin, grocer, Montreal, is offering his business for sale.

CHANGES.

R. T. Spence has commenced a general store at Roberval.

John Judge, grocer, Renfrew, Ont., has retired from business.

Hoover Bros., general store, Port Arthur, Ont., have removed to Franklin, Man.

Joseph J. Boudreau has commenced a general store business at Carleton, Que.

Robert Morris Burk has been registered proprietor of the Montreal Machine Bread Co.

Victor Morin has been registered proprietor of T. A. Langlois & Co., grocers, Quebec.

Kennedy, Greig & Co., importers, Montreal, have been succeeded by R. Greig & Co., Robert Greig sole proprietor.

FIRES.

L. V. Ludwig, cider and vinegar manufacturer, London, Ont., has been burned out.

M. N. W. McKenzie, general store, Russell, Man., has been burned out. Partially insured.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



MOTT'S
DIAMOND
CHOCOLATE.
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Walter Baker & Co. Limited,

The Largest Manufacturers of
PURE, HIGH GRADE
Cocoas and Chocolates
on this continent, have received
HIGHEST AWARDS
from the great

INDUSTRIAL and FOOD
EXPOSITIONS
In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.**, is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

CLUB-HOUSE (REGISTERED)

BLEND OF CHOICEST

Indian and Ceylon Tea

Put up in 3, 5, 50, and 100 lb. tins, also ½ chests and chests.

J. F. RAMSAY & CO.

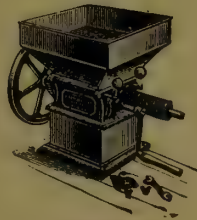
WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

TEA MACHINERY

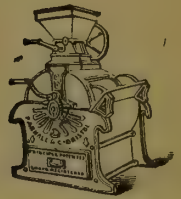
FOR EQUALIZING AND BLENDING



Tea Cutter



Sifter and Cutter



Blender

1,000 of these machines in use in all parts of the world. Used by the leading tea merchants in the old country. Sizes to operate any quantity from 10 lbs. to 10,000 lbs. Prices and full particulars upon application to the inventors, patentees and manufacturers :

WILLIAM PARNALL & CO., Ltd.

Victoria Street, Bristol, England

Fine Fruit Tablets



ENGLISH FORMULA
TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON
& SONS

PICTOU, N.S.



Southwell's name is a

GUARANTEE OF EXCEPTIONAL QUALITY

Southwell's Marmalade and Southwell's New Season's Fruit Jams

ARE FAVORABLY RECEIVED EVERYWHERE.



Cadbury's Cocoa Essence

Is pure cocoa only.

Cadbury's Mexican Chocolate

Is a high-grade chocolate.

SUITABLE FOR FIRST-CLASS TRADE.

Frank Magor & Co.

16 St. John Street, Montreal.

CURRENT MARKET QUOTATIONS

TORONTO, August 1, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 40
16 oz. cans, 1, 2 and 4 doz. in case	3 35
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
6 " 2, 4 " " "	0 35
4 " 4, 6 " " "	90
3 " 4, 6 " " "	80
Dunn's No. 1, in tins	2 00
" 2 " " "	"
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00

12 oz. tins, 3 doz. in case	2 40
oz. tins, 4 " "	1 10
1 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	
(Boxes of 3 doz. each)	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embossed 497 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2 1/2 " B 9 " "	2 25
1 1/2 " C 15 " "	1 25
Russet Paste.	
(3 doz. in box)	per gross.
No. 1. In tins	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85
Russet Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$ 0 80
" 2. " "	1 60
" 3. " "	1 90
" 4. " "	2 60

Polishing Paste.	
(3 doz. in box)	per gross.
No. 1. In bottles	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85

Polishing Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$ 0 80
" 2. " "	1 35
" 3. " "	2 25

In Metal Tubes	1 90
Ivoryine.	per doz.
Small. In patent stoppered bottles,	\$ 0 80
sponge attached	1 35
No. 1. " "	25 00
" 2. " "	per gross.

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	24 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$ 2 00
No. 4, 1 or 2 doz. in box	1 25

CROWN PARISIAN DRESSING.	per gross.
	9 00

BLACK LEAD.	
Reckitt's Black Lead, per box	\$ 1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	

Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove	\$ 9 00
Polish, 70c doz	7 20

BLUE.	
KEEN'S OXFORD.	per lb.
1 lb. packets	\$ 0 17
1/4 lb. " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.	
CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings	3 45
" " " " " " " "	3 25
" " " " " " " "	3 30
" " " " " " " "	3 10
" " " " " " " "	2 90
" " " " " " " "	2 90

"Standard," select, 8, 4 strings	2 90
----------------------------------	------

"Standard," select, 7, 4 strings	2 90
----------------------------------	------

"Standard," select, 6, 3 strings	2 90
----------------------------------	------

"Standard," select, 5, 3 strings	2 90
----------------------------------	------

"Standard," select	7, 4 strings..	2 75
" " "	6, 3 strings..	1 40
" " "	5, 3 strings..	2 40

CANNED GOODS.

Apples, 3's	\$ 0 90	\$ 0 00
" gallons	2 25	2 40
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 00
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 90
" Sifted select	0 90	0 00
" Extra sifted	1 45	
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 00
Peaches, 2's	1 90	2 00
" 3's	2 30	0 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 90	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 30
Strawberries, choice, 2's	2 40	
Succotash, 2's	1 80	
Tomatoes, 3's	0 85	0 00
" Golden " Finnan Haddies	1 30	1 40
" Thistle " Finnan Haddies	1 30	1 40
Lobster, tails	1 75	2 25
" flats	2 30	2 60
" Imperial Crown flat	2 00	2 00
Mackerel	1 00	1 10
Salmon, Sockeye, tails	1 35	1 65
" " flats	1 55	1 65
" Cohoes	1 15	1 20
Marinated Pilchards	2 25	
Sardines, Albert, 1/2's tins	0 13	
" 1/2's tins	0 20	0 21
" Sportamen, 1/2's genu-		
ine French high grade, key		
opener	0 12	0 12 1/2
Sardines, key opener, 1/2's	0 11	0 11 1/2
" Exq. fine Frch, k.o.p. 1/2's	0 11	0 11 1/2
" " " " " " " "	0 10 1/2	0 11
" " " " " " " "	0 18 1/2	0 19
Sardines, other brands 9 1/2's	0 16	0 17
" P. & O., 1/2's tins	0 23	0 25
" " 1/2's tins	0 33	0 6



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/2 s "	0 05	0 09
" Mustard, 1/2 s "	0 09	0 11
50 tins, per 100	11 00	....
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

Comp Corn Beef, 1-lb. cans.	\$1 65	\$1 75
" " " 2 " " "	2 65	2 75
" " " 4 " " "	8 00	8 25
" " " 14 " " "	18 00	19 00
Minced Callops 2 " " "	2 60	2 65
" " " 2 " " "	2 60	2 65
Lunch Tongue 1 " " "	3 40	3 50
English Brawn 2 " " "	2 75	2 80
Camb Sausage 1 " " "	4 00	4 00
Soups, assorted 1 " " "	1 50	1 50
Soups and Bouill. 2 " " "	2 25	2 25
" " " 6 " " "	1 80	1 80

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs ..	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces	0 90	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose	0 37 1/2	
1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.	
French, 1/4 s—6 and 12 lbs.	0 30	
Caracas, 1/4 s—6 and 12 lbs.	0 35	
Premium, 1/4 s—6 and 12 lbs.	0 30	
Sante, 1/4 s—6 and 12 lbs.	0 26	
Diamond, 1/4 s—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—		
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30	
Pearl, ...	0 25	
London Pearl, 12 and 18 " " "	0 22	
Rock	0 30	
Bulk, in boxes	0 18	

Royal Cocoa Essence, packages

EPPS'.

Cocoa—	per lb.	
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	
Caracas, 1/4 s, 6-lb. boxes	0 42	
Vanilla, 1/4 s, ...	0 42	
"Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/4 s, 6 lb. bxs.	0 42	
Fry's "Diamond", 1/4 s, 6 lb. bxs.	0 24	
Fry's "Monogram", 1/4 s, 6 lb. bxs.	0 24	
Cocoa—	per doz.	
Concentrated, 1/4 s, 1 doz. in box ..	2 65	
" " " 1 1/2 s, " " "	5 00	
" " " 1 1/2 s, " " "	9 65	
Homeopathic, 1/4 s, 14 lb. boxes	0 33	
" " " 1/2 lbs. 12 lb. boxes.	0 33	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4 s)	0 32	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate ..	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate. 0 21	0 43	
Mott's Sweet Chocolate Liquors. 0 19	0 30	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 22 1/2	
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35	

WALTER BAKER & CO.'S

Chocolate—		
Premium No. 1, boxes, 12 lbs. each.	0 45	
Baker's Vanilla, in boxes, 12 lbs. each.	0 60	
Caracas Sweet, in boxes, 6 lbs. each.	0 40	
Best Sweet, in boxes, 6 lbs. each.	0 28	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 28	
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each.	0 28	
Grocers' Style, in boxes, 6 lbs. each.	0 28	
Eight cakes to the lb., in bxs, 6 lbs. o.	0 28	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 55	
Vanilla, 6 and 12 lbs. each, 1/2 lb. tins.	0 52	

COFFEE.
Green.

Mocha	0 28	per lb.	0 30
Old Government Java	0 30	0 33	
Oio	0 20	0 22	
Plantation Ceylon	0 29	0 31	
Porto Rico	0 24	0 28	
Guatemala	0 24	0 26	
Jamaica	0 21	0 22	
Maracaibo	0 21	0 23	
Caffaroma, 1 & 2 lb. tins asstd.	0 21	0 33	
TODHUNTER, MITCHELL & CO.'S			
Excelsior Blend	0 34		
Our Own " "	0 32		
Jersey " "	0 30		
Laguaya " "	0 28		
Mocha and Java	0 35		
Old Government Java	0 30	0 32	0 36
Arabian Mocha	0 35		
Maracaibo	0 28	0 30	
Santos	0 25	0 27	

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 70	0 75
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 22	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sol Soda	1 00	1 25
Madder	0 12 1/2	....

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross	00
2 " "Anchor	"	9 00
1 " "Flat Crown	"	9 00
2 " " " "	"	18 00
2 " "Square	"	21 00
2 1/2 " "Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " " "	"	7 50
Parisian Essence	gross	21 00



Acme Sliced Beef.
No. 1 tins,
key, 2 doz.,
per doz., \$3.00.

Beardsley's Boneless Herring. per doz.
2 doz. \$1 44

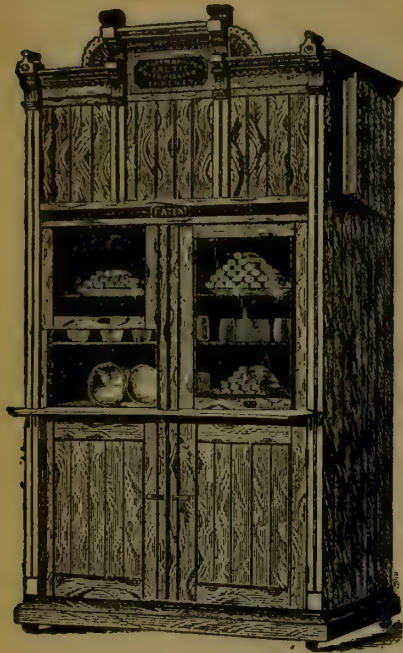


Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.

Refrigerators



As we are going to vacate our present warehouse, to save the expense of moving our large stock, we will, for the next few weeks, sell Butcher, Grocer, and Family Arctic Refrigerators, Doors, Sash, and Blinds at greatly reduced prices. Now is your chance to get a good article cheap.

JOHN HILLOCK & CO.

130 Queen St. East, Toronto
Telephone 478 Send for Catalogue.

ESTABLISHED A CENTURY.

English Army Blacking



THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

THE F. F. DALLEY CO., LTD, CITY:

DEAR SIRS,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.

GONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....London and Liverpool.

**DID YOU EVER THINK WHAT
WHOLESONE BISCUITS THESE ARE?**

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST.

Silver Gloss, large crystals	0 06%
Benson's Satin, 1-lb. cartoons	0 07%
No. 1 White	0 04%
Culman's Starch	
W. T. Benson & Co.'s Prepared Corn	0 07%
Canada Pure Corn	0 06%
Rice Starch	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00%

1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRASON'S SOAPS.	
Wonderful, 100 bars.....	per box. \$4 00
Supreme, 100 bars.....	3 70
Our Own Electric, 100 bars.....	2 00
Sunflower, 100 bars.....	2 00

Other Jam	1 55	1 90
Red Currant Jelly	3 10	
(All the above in 1 lb. clear glass pots.)		

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 10
40 dy	2 15
30 dy	2 20
20, 16 and 12 dy	2 25

	per doz.
Orange Marmalade.....	1 65
Clear Jelly Marmalade.....	2 00
Strawberry W. F. Jam.....	2 30
Raspberry " ".....	2 20
Apricot " ".....	2 00
Black Currant ".....	2 00
Other Jams " ".....	1 55
Red Currant Jelly.....	3 10

(All the above in 1 lb. clear glass pots.)



CANADIAN Electric Starch

**FOR
COLD WATER**

**REQUIRES
NO BOILING**

Manufactured by

The BRANTFORD STARCH COMPANY, Ltd.

Factory and Office, BRANTFORD, ONT., CANADA.



RICHARDS' SOAPS.

Richards' Pure Soap, 100 bars.....	per box.....	% 00.
Telephone, 100 bars.....		4 00
White Star, 20 bars, 3 lbs.....		3 30
Gold Dust, 20 bars, 3 lbs.....		2 70
Jubilee, 12 bars, 5 lbs.....		2 40
Family, 25 bars, 2½ lbs.....		2 25
Russian Electric, 60 bars.....		2 00
1892 Electric, 60 bars.....		1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13¼ lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.	
Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04¾

TEA.		per lb.	per lb.
BLACK.			
Congou—			
Half Chests Kaisow, Mon-			
ing, Paking	0 12	60	50
Caddies, Paking, Kaisow	0 18	50	40
INDIAN.			
Darjeeling	0 35	55	
Assam Pekoes	0 20	40	
Pekoe Souchong	0 18	25	
CEYLON.			
Broken Pekoes	0 35	42	
Pekoes	0 20	40	
Pekoe Souchong	0 17	35	

CHINA GREENS.			
Gunpowder—			
Cases, extra firsts	0 42	0 50	
Half Chests, ordinary firsts	0 22	0 38	
Young Hyson—			
Cases, sifted, extra firsts	0 42	0 50	
Cases, small leaf, firsts	0 35	0 40	
Half Chests, ordinary firsts	0 22	0 38	
Half Chests, seconds	0 17	0 19	
“ “ thirds	0 15	0 17	
“ “ common	0 13	0 14	
PING SUEYS.			
Young Hyson—			
Half Chests, firsts	0 28	0 32	
“ “ seconds	0 16	0 19	
Half Boxes, firsts	0 28	0 32	
“ “ seconds	0 16	0 19	
JAPAN.			
Half Chests—			
Finest May pickings	0 38	0 40	
Choice	0 32	0 36	
Finest	0 28	0 30	
Fine	0 25	0 27	
Good medium	0 22	0 24	
Medium	0 19	0 20	
Good common	0 16	0 18	
Common	0 13½	0 15	
Nagasaki, ½ chests Pekoe	0 16	0 22	
“ “ Oolong	0 14	0 15	
“ “ Gunpowder	0 16	0 19	
“ “ Siftings	0 07½	0 11	

TOBACCO AND CIGARS.

British Consols, 4½; Twinn Gold	
Bar, 8s	0 59
Ingots, rough and ready	0 57
Laurel, 3s	0 49
Brier, 7s	0 47
Index, 7s	0 44
Honeysuckle, 8s	0 56
Napoleon, 8s	0 50
Victoria, 12s	0 44
Brunette, 12s	0 44
Prince of Wales, in caddies	0 48
" in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & E., 3s	0 60
Leaf, 7s	0 47
Diamond Sol, 12s	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
½-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.		
White Burley Chewing—	Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and		
10c cuts, 12-lb. butts.....		0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c		
cuts, 12-lb. butts.....		0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12,		
18-lb. butts.....		0 61
Jubilee, 7½ to lb., chocolate, 15-lb.		
butts.....		0 58

Prince George, 8s, 21-lb. caddies ..	0 47
Teumseh, 9 to 1b. (fancy chewing) ..	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1b., 20-lb. butts	0 47
Black Chewing—	
Stag, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Flg Smoking—	
Woodcock, 18-lb. caddies, 7s	0 50
..... 3rd	0 50
Sunny South, 6s and 7s, 18-lb. cad- dies	0 46
..... 4th	0 44
Special, 7 to 1b., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 82
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing—	
Sandwich, 6s and 7s, bright, 5-lb. pails or	0 60
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days less 2 per cent.	

('igars.

S. DAVIS & SONS, MONTREAL.		
	Sizes.	Per M.
Madre E Hijo,	Lord Lansdowne.....	\$60 00
"	" Panetelas	60 00
"	" Bouquet	60 00
"	" Perfectos	85 00
"	" Longfellow	85 00
"	" Reina Victoria	80 00
"	" Pins	55 00
El Padre,	Reina Victoria	55 00
"	" Reina Victoria Especial. .	50 00
"	" Conchas de Regalia.....	55 00
"	" Bouquet	50 00
"	" Pins	55 00
"	" Longfellow	80 00
"	" Perfectos	80 00
Mungo, Nine,		25 00
Cable, Conchas		30 00
" Queens		29 00
Cigarettes—All Tobacco—		
" Cable		7 00
El Padre.		00 00
Mauricio		15 00
DOMINION CUT TOBACCO WORKS, MON- TRÉAL.		

Cigarettes	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 50
Hardy	10 50
Cu Tobacco	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 75

Cigarette Tobacco—		
B. C. N. 1, 1-10, 5-lb. boxes.....		0 83
Puritan, 1-10 5-lb. boxes		0 83
Athlete, per lb.....		1 13
Plug Tobacco—		
Old Cham, plug, 4-lb, Solace, 16 lbs.		0 68
" " " " 8", " " 16		0 68
" " " " 8", R. & R. 13 1/2		0 68
" " " " 7 1/2, R. & R. 14 1/2		0 58
" " " " 7 1/2, Solace, 14 1/2		0 58
" " " " 8", R. & R. 16		0 58
" " " " 8", Solace, 15		0 58
O. V. " " plug 8", Twist, 16		0 58
O. V. " " " 3", Solace, 17 1/2		0 58
O. V. " " " 1", " " 17		0 55 1/2
Derby " " 12", " " 17 1/2		0 51
Derby " " 7 1/2, " " 9		0 51
Athlete " " 5", Twist 7		0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1.....	per doz.	\$ 1 50
" 3 " " " ".....		1 65
" 2 " " " ".....		1 40
" 3 " " " ".....		1 60
" " " painted " 2.....		1 65
Tubs, No. 0.....		8 50
" 1.....		7 00
" 2.....		7 00
" 3.....		9 40
Washboards, Globe.....	1 80	2 00
" Water Witch.....		1 40
" Northern Queen.....		2 25
" Single Crescent.....		1 85
" Double ".....		2 75
" Jubilee.....		2 25
" Globe Improved.....		2 00
" Quick and Easy.....		1 80
" World.....		1 75
" Rattler.....		1 30
THE E. B. EDDY CO.		
Washboards, Planet.....		1 60
" Waverly.....		1 50
" XX.....		1 40
" X.....		1 25
" Electric Duplex.....		2 25
" Special Globe.....		1 25
Mops and Handles, combined		1 25
Butter Tube.....	1 60	3 60
Butter Bowls, crates assort d.		3 60

Matches—	
Steamship (10 gross in case).	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10
F. C. Case	
Matches—	5-Case Lots, Single Case.
Parlor	\$1 70 \$1 75
Red Parlor	1 70 1 75
Telephone	3 30 3 50
Telegraph	3 50 3 70
Safety	4 00 4 20
French	3 00 3 10
Favorite	2 25 2 45
Flamers	2 20 2 40

PRATT'S BEST BURNING OIL
 LIVE DEALERS SELL IT.
 IN THE WORLD
 NO SMOKE, NO SMELL, WHITE LIGHT.
 SAMUEL ROGERS & Co. TORONTO.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oatbolls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..
 - HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
 ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.
 London, England

Batty's Nabob Pickles
 Crown Pickles . . .
 Batty's Nabob Sauce
 Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT

Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

No Dinner Table is perfect without one or two delicious jellies
and no Grocer's Stock complete without

GOODALL'S

JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

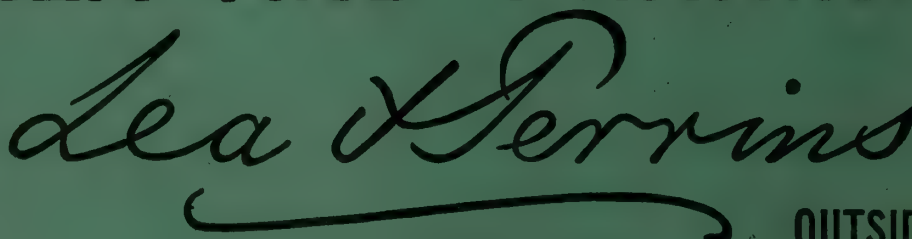
C. H. BINKS & CO., Montreal, Agents for Canada.

LEA AND PERRINS'

Observe

that the

SIGNATURE



Is now printed

In blue ink

diagonally

across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Gosse & Blackwell, Limited, London;
and Export Oilmen generally,

RETAIL EVERYWHERE.

ORIGINAL . . .

WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co. and Urquhart & Co., Montreal

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 13 St. Alexis St.,

MONTREAL.

SP

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, AUGUST 9, 1895.

No. 32

COLMAN'S MUSTARD



BEST ON EARTH

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG
HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: **HUNTLEY & PALMERS, READING;** and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, **MR. EDWARD VALPY, 28 Reade St., NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

Prices on all our Sulphur
Matches have been
reduced



20 cts. PER CASE

These comprise the following brands :



Telegraph
Telephone
Tiger . . .

In conformity with our established rule,
any wholesaler or jobber having a stock of
these matches is protected, and will, on
application, be credited 20 cents on each
case on hand.

E. B. Eddy Co. Ltd.

HULL - CANADA

FOR
PURITYFOR
STRENGTH

This brand is always reliable.

Highest test 98⁵⁰/₁₀₀ % pure.Made only
by**The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

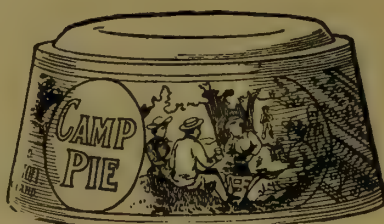
ST. JOHN, N.B.



Potted Meats

and

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents :—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.



4 GOOD SELLERS



Rose & Laflamme

Agents

MONTREAL.

NEW CROP, 1895

We have just received ex Bark
"Buda" and others 1,000 puncheons fine

Barbadoes Molasses

Quality guaranteed. New crop.

Also a fine lot of

Porto Rico Molasses

Now on wharf.

WRITE FOR SAMPLES AND QUOTATIONS.

LAPORTE, MARTIN & CIE., Wholesale Grocers - - MONTREAL



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . . Herrings

The recognized leading Brand in all
the markets of the world.

Kippered Herrings

- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.

WHEN BUYING Be sure to get

Phoenix Mills Pickling Spice

(Finest English Receipt)

In Bulk or Packages.

Coffees, Extracts, Baking Powder, Spices

Trade for Gold Medal in $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. packages is increasing. Send for a trial box.

G. F. MARTER & SON,

1 AND 3 JARVIS STREET

BARTON'S
(THE)

BAKING
(ONLY)

POWDER
(GENUINE)

Purest and Best

TORONTO, ONT.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. |

ROSE & LAFLAMME, Montreal.



It always does me good to drink a cup of

GRAND MOGUL Tea

So say many consumers of choice Black Tea. As it does the consumer good, it should do every grocer good to handle **GRAND MOGUL** at a good profit in packages. No loss in weight—no loss in value. Gold dollars and Grand Mogul at par. If you do not handle it, write for a case. We will send you handsome samples advertising matter and a beautiful picture with first case.

AGENTS:

WM. TUFTS & SON, Vancouver, B.C.; HOOD BROS. & CO., Winnipeg, Man.;
F. COOKSON, Montreal, Que.

T. B. ESCOTT & CO., - Wholesale Grocers, London, Ont. - **SOLE AGENTS**

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - **MONTREAL**
SOLE AGENTS FOR THE DOMINION OF CANADA

Good Milk

is something that everybody is looking for.



"Reindeer Brand" CONDENSED MILK

"I am satisfied that the original milk from which the **REINDEER BRAND** is prepared is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

DR. OTTO HEHNER

Hon. Sec. of Soc'y of Pub. Analysts, London, Eng.

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., Says:

"**THE REINDEER BRAND** condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says:

"The Truro condensed milk, **REINDEER BRAND**, has been analyzed by our chemist, and found superior to the famous Swiss products."

Magnificent Liquor . .

IS THE VERDICT ON OUR

LION and ARMY CHOP

Early May Picked

JAPAN TEAS.

If you want something fine to retail at a big profit we can fill the bill.

A New Crop YOUNG HYSON to retail at 25 cents now in store.

Be good enough to make a careful inspection of our travelers' samples. You will benefit by it.

W. H. Gillard & Co. Wholesalers Only, - Hamilton



J. H. SMITH

HE IS A "PATERSON HUSTLER"

AND CARRIES THE HANDSOMEST
SAMPLE CASES ON THE ROAD.

ALL WE ASK IS THAT YOU ALLOW
HIM TO SHOW THEM AND THEIR
CONTENTS TO YOU. WE WILL DO
THE REST.

WM. PATERSON & SON, - BRANTFORD, ONT.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 9, 1895

(\$2.00 per Year) No. 32

DROPS FROM THE EDITOR'S PEN.

Tact is the quality that "tacks" many customers to the store of the tactician.

* * *

"Patrons of Industry." What a misnomer! Iconoclasts of Industry is more appropriate.

* * *

It is the trade that booms in the fall "tra-la" that business men will soon be seeking after.

* * *

"Vinegar" in the face of a merchant is as repellant to customers as is vinegar in the saucer to flies.

* * *

Bakers who reduce the price of bread when flour is firm are evidently not in business for the "dough."

* * *

Life is up hill to a great many merchants, but not a few themselves construct the hills up which they climb.

* * *

Customers often show little consideration for the merchant but it is an unwise merchant that replies in kind.

* * *

Reputation is a perishable commodity. It cannot be kept in cold storage, but it will not spoil if faithfully guarded.

* * *

Merchants, like politicians, cannot be successful unless they have a policy, and the more vigorous it is the better.

* * *

One of Toronto's department stores has begun the slaughtering of cattle. "Slaughtering" is of course in its line.

* * *

The man who asks, "Does advertising pay?" should be answered by another query: "Does steam move machinery?"

* * *

The numerous announcements regarding coming fall fairs reminds us that while the

death of the summer is approaching, so also is the birth of the time when city jobbers will see their country customers.

* * *

If the man who parts with his money is a fool, how about the merchant who parts with his goods without the money?

* * *

If Canada is the land of milk and honey, Manitoba appears to have the milk and honey in its essence this season.

* * *

The Grocers' Review, Manchester, gathered up five drops from my pen on the 9th ult. and never said whence they came.

* * *

He is a wise man who studies to be a debtor to his avocation, but foolish is he who is careless about his debts to his creditors.

* * *

A Hibernian would probably remark that the lowness of the lake level is not caused by a "lake" but a weakness at the supply end.

* * *

Printers' ink has darkened the lives of many men, but its judicious use in an advertisement has brightened many a merchant's lot.

* * *

There's many a grocer that would like to "sample" the hides of those people who persistently sample the goods he has exposed for sale.

* * *

After you have deceived people once by an exaggerated advertisement it does not require the machinations of a rival to keep people away from your store.

* * *

While politicians are wrangling over the respective merits of this or that trade policy, the fact is forgotten that the justice, wisdom and perseverance of the people are greater

factors in nation-building than can ever be the particular description of tariff in vogue.

* * *

If canned goods go as high as some people profess to believe they will, ordinary mortals won't have dollars enough upon which to stand in order to reach them.

* * *

The grocers in Coventry, Eng., are at work upon an anti cutting scheme. It is to be hoped that the schemers will not cut prices, even to please their "aunties."

* * *

The trade paper gathers news and ideas, and serves them up in palatable shape. Those that do not sit at its table miss many a dainty morsel that would put "fat" on their bank account.

* * *

Political questions are too nearly allied to explosives for merchant and customer to discuss them: There is a danger that the heat of the discussion may cause an explosion that will blow the customer out of your store into that of your rival.

* * *

The man who pursues a straight course in business is sure to find somebody's corns in his pathway: If he treads on them that is not his fault. The onus is upon those who possess the feet that have the corns. He who, in pursuing the right, is fearful that he will step on somebody's corns will, in describing a zig zag course, so lengthen his journey that his life will be closed ere he reach the goal.

* * *

If between now and the next session of Parliament members of the Ottawa Cabinet who are touring the country will keep their eyes and ears as wide open for hints that will guide them in legislating in the interests of the business men of the country as they now do for gathering ideas to keep in power, the next session may be expected to bear much more beneficial fruit than the last, especially if private members will do ditto,

CREDITS AND COLLECTIONS.

IN connection with the credit and collection department of our business, writes Jacob Furth in *Inter-State Grocer*, we all make about the same experience. The great trouble has been that we are too slow in communicating with each other and that most of us are rather backward in making a case against ourselves. We fall into the same pits, we meet with the same troubles, we are placed face to face with ingratitude, with impudence and with ignorance, but we do not like to parade our experience before the public. Among the most aggravating cases of impudence and ingratitude are those whom we ourselves have spoilt, and who, like bad children, have grown beyond our control. Have we not all of us customers on our books who are financially responsible, but who would no more think of paying a bill at maturity than they would of flying? Do they not come to us and ask us to take notes from their customers which are worthless to us so far as banking them is concerned and do they not insist on settling as and when they please, even though they have the money in bank with which to meet their obligations?

Get such merchants accustomed to the "go-as-you-please" plan of paying, carry them for a while and then try to impress upon them the necessity of paying bills at maturity, and note the result. First blank astonishment, next an outburst of indignation, followed by a shower of epithets that would do credit to a hoodlum. They imagine because they are solvent they can do as they please, and we having cultivated this idea in them and allowed them to pursue such policy, now reap the results as above outlined. We have found but one way to handle this sort of antics and that is to apply the Shakespearian tactics, "by opposing end them."

We have been long enough in business to know that such a state of affairs cannot be allowed to continue without ultimately losing valuable trade. We know of no better way of losing a customer than allowing his account to become complicated or mixed. We know of no better way of keeping friends than by insisting on frequent and absolute settlements, and though we may occasionally come across a purse-proud idiot, though we may now and then temporarily lose the trade of a customer, in the long run it is the only feasible and profitable course to pursue.

The most aggravating accounts are those in which partial payments are made. In the grocery business, where bills are only moderately large and frequently very small, there is absolutely no excuse for making or receiving payments on account. It is just as easy to pay a bill of \$21.15 as it is to send \$20.00 on account. We find that a large number of merchants need but have their attention drawn to this obsolete way of doing business

to have them drop it as they would any other undesirable and unprofitable system. Nothing is to us more unsightly than long accounts with partial payments; nothing looks more beautiful to us than the frequent red lines showing that bill after bill has been paid in full.

The details of credits and collections, although they now receive a great deal of attention, are still a sealed book to many. Point after point should be brought forth to show that careful attention to details is of interest and benefit to both buyer and seller. Innumerable are the difficulties which surround us, but they are not insurmountable. Common sense methods must ultimately prevail, and he who would deliberately shut his eyes to improvements, be he retailer or jobber, merchant or manufacturer, becomes a stumbling block in the development and evolution of commercial progress. We can no more afford to remain still in the office than we could in the salesroom. We must avail ourselves of all modern, approved methods or pay the penalty which comes from deliberately shutting our eyes to what transpires and to that extent we give an advantage to our progressive business rival.

OIL OF LEMON.

The oil of lemon is contained in the minute cells in the yellow rind of the fruit, and is removed by hand pressure, hence the term "hand pressed." The operator holds in his left hand a sponge and in his right a section of the peel, and by dexterous pressure against the sponge ruptures the oil cells, the sponge absorbs the oil, and a dish held on the lap prevents any being lost. When the sponge has taken up enough of the oil it is squeezed out and the process is repeated. The tediousness of the method will be apparent when it is estimated that about one thousand lemons are required for the production of a single pound of oil. Oil of an inferior quality is made by machine pressure, by distillation, etc., but the bulk is produced as described. The extraction of the oil is carried on very largely by the peasants throughout Sicily. Every proprietor of a lemon grove, large or small, makes oil from the small and irregularly shaped fruit, and sends the better class to market to be shipped to various parts of the world.

DENIED IN ENGLAND.

An English paper has taken the trouble to deny the statement made recently by the manager of the Merchants' Bank that Insolvency laws "operate as an encouragement to insolvency."

The Drapery World denies this and remarks: "Our Insolvency law has not the effect of promoting or encouraging insolvency; that it has the reverse effect to a very striking degree, would probably be admitted by every debtor who has had the misfortune

to come under the jurisdiction of the Bankruptcy Court. If the idea of Insolvency law is simply that it is a process whereby a trader can discharge his debts with fifty cents on the dollar, then we understand the objection to it. It is readily conceivable that such a law would constitute a means of relief to debtors, and an encouragement to insolvency. But, though it is obviously necessary to have some provision for discharge, it can be, as is the case in our Bankruptcy Act, hedged around with such requirements and conditions as render the lot of the dishonest bankrupt anything but pleasant. Long experience has shown us in this country that good solid bankruptcy laws are a protection to the creditor, a terror to the debtor, and a real necessity to the whole community. If some of the leaders of opinion on the other side understood this better, Canada might have had proper insolvency legislation long ago."

WINNIPEG CATERERS' PICNIC.

The caterers have decided to hold their annual picnic this year at Morden. Several towns wanted the picnic, and the committee balloted for the choice. The usual programme of foot races, etc., will be abandoned. Instead it has been decided to have two lacrosse matches, between two Winnipeg clubs and two clubs from Morden and Miami; possibly a baseball match between a Winnipeg club and an outside club; and a tug-of-war between the butchers and all-comers in the Caterers' Union. The committee, accompanied by a brass band and dressed in their now acknowledged uniform—viz., white dusters and silk hats—will parade for two evenings previous to the picnic.

THE TABLES TURNED.

Practical jokers, as a rule, escape the consequence of their folly, and therefore it is quite refreshing when any of the fraternity are hoist by their own petard. Two youths in a Birmingham mercantile establishment took advantage, according to an exchange, of the visit of an Irish gentleman to affix sundry paper figures to his coat-tails, and when the victim reached the street he found himself the object of much attention, the cause of which a lady pointed out to him. The Celtic blood was up in a moment, and the gentleman at once made his way to the establishment and gave the youths a smart trouncing. Its effect, however, was not lasting, and a few days later they wrote a letter in the name of the lady already referred to, ordering some garments for her son. The garments were in due course forwarded by the tailor, together with the bill; but the lady was equal to the occasion, and, divining who were the authors of the joke, sent the account to them, together with a note that the clothes had been given to a youth in her service. This was turning the tables with a vengeance; but the jokers paid the bill, and must have since reflected that even larking is not without its drawbacks.

TEAS...

Are firmer and will be higher.

SUGARS

Are firmer and will be higher.

Get our samples and figures before buying. We are heavy holders and free sellers.

LUCAS, STEELE & BRISTOL

Hillwattee Tea
Agents

HAMILTON

Early Apples—

Are in. This makes Evaporated and Canned Apples
dead letters before NEW PEARS, PLUMS and PEACHES

Come on! Switch on to

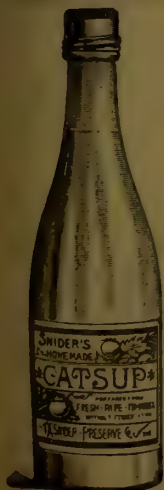
Choice Apricots

Moorpak Apricots

Silver Pitted Plums

Fancy Nectarines

WE HAVE ALL THESE AT RIGHT PRICES.

James Turner & Co. = HAMILTONReduction in PriceGET OUR QUOTATIONS
FULL PARTICULARS FROM

Wright & Copp, Dominion Agents Toronto

New Season's Moning Congous.

We have just received our first shipment of new Season's Moning Congous. Samples on application.

H. P. ECKARDT & CO., WHOLESALE GROCERS **Toronto**

PERSONAL MENTION.

A. B. Hurrell, of Amigari, was in town on Tuesday. Amigari had its civic holiday on that day, and an excursion brought a number of its citizens across the lake.

W. Boulter, of W. Boulter & Sons, who is making a tour of the Maritime Provinces, will start for Manitoba and the Coast in a week or ten days with full lines of samples of the "Lion" brand canned goods put up by his firm.

P. L. Mason, of P. L. Mason & Co., is away casting his line into the trout streams of the Nipissing district.

J. L. Watt, of Watt & Scott, is rusticated in Muskoka.

J. Dallas, the Japan tea man, of New York, was in Toronto this week looking up business. He informed me that his firm had just received a cable announcing an advance of 3d. to 4d. in the price of low-grade teas in Japan.

THE SALMON PACK.

Advices by steamship Danube report fair success in packing on the northern rivers. Results are showing up well and indications point to an increase over last year's output by the northern canneries. On the Fraser river the run continues light, and it is believed that the pack at the end of the season will show a considerable shortage over last year.

It is difficult to obtain the figures of the estimated pack to date on the Fraser, but

those that are given may be taken as a fair indication of the general average on the river, which is believed to be about 2,500 cases for each cannery.

Some local firms who are agents for canneries on the Fraser river decline to furnish any information as to their pack until the close of the season.—B. C. Commercial Journal.

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

WANTED—AN EXPERIENCED MAN OF GOOD address and business ability, having first-class connection with the retail grocery and general trade of Hamilton and district, would like to represent some good house in that line, or would introduce new lines or novelties on salary or commission. Want no sinecure, but mean business. Open for immediate engagement. References or personal interview on application to Box 5, CANADIAN GROCER. (33)

WESTERN Incorporated 1861.
ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,375,000.00
Annual Income - - - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President.
C. C. FOSTER, Secretary.

UP-TO-DATE

Is this unsolicited letter we have received.

WINDSOR SALT WORKS.

AMELIASBURG, August 1st, 1895.

Sirs,—We are now using the Windsor Dairy and Cheese Salt shipped us, and think it is No. 1 for these purposes. It is the best salt we have used in years, and there is no doubt about the good qualities of these salts. We can certainly recommend these salts to all the creameries and cheese factories in Canada.

Yours truly, JOHN SPRAGUE & SON.

Mr. John Sprague is one of the best known butter and cheese makers in Eastern Ontario, and his son, "Mack" is the traveling instructor and inspector for the Ontario Creameries Association.

This a pointer for you to always order **WINDSOR SALT.**

WINDSOR SALT WORKS, Windsor, Ont.

ROOT BASKETS

**ONE
AND
TWO
BUSHEL**

In Splint and
... Unpeeled

Willow

All first-class stock. Prices right.

H. A. NELSON & SONS, **TORONTO and MONTREAL**

"Sure to please your customers. Gives you a good margin."

KURMA The Tea of Teas

Four qualities.

Black or Mixed.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

Apply any and all Tests

To Flag-Ship Brand of Canned Salmon. If it falls short in any one particular, we want to know.

We guarantee it first-class. So can you. None but finest selected Fraser River Salmon used. Always reliable. Sample it.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

The Golden Rule



Is a good rule for business men. If your wholesale dealer had a line that would please you and did not give you the opportunity of buying, and you lost money in consequence, he has done you no legal wrong, but you will place your next order with the man who believes in keeping you informed. Don't let your customers think the same of you. They rely on you to supply them with the best Condensed Milk, and are losing health, money and confidence in you as a merchant if you do not sell them

"JERSEY" BRAND

FORREST CANNING CO.

HALIFAX, N. S.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

We have a splendidly assorted stock of

Canned Meats for the Picnic Season

Comprising all the leading brands.

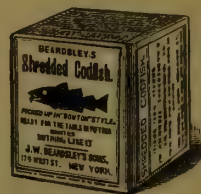
Devilled Ham, Potted Ham

Potted Ox Tongue

Delhi Boneless Chicken, key opener

Delhi Boneless Turkey, key opener.

Beardsley's Star Herrings, in tins
Beardsley's Shredded Codfish
Beardsley's Acme Sliced Beef



ALL THE ABOVE GOODS IN EASILY OPENED TINS.

Turner, Mackeand & Co. Wholesale Grocers Winnipeg

Grocers' and "Crown Brand" Specialties . . . Extracts

ROBERT GREIG & CO. - - Montreal

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

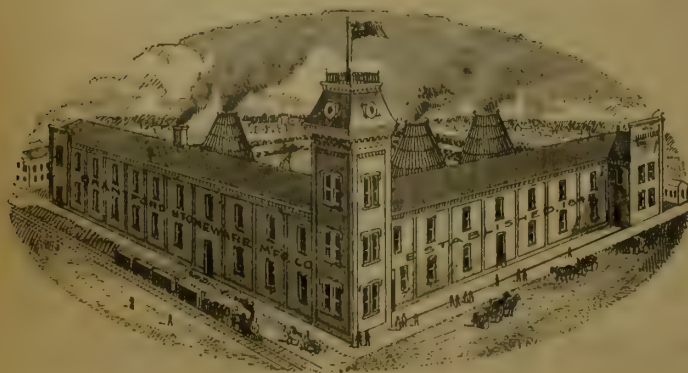
FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

ENGLISH THIEVES.

I'M MAD; not insane, although some people may sometimes think that I am even that. But at this particular moment I'm mad; righteously mad; wrathful, indignant. And all because I have been robbed. Not robbed of my purse, for "who steals my purse steals trash." It is of the products of the little brains I possess that I have been robbed. And I have caught the —. But I must be charitable. I have caught the purloiners—no, plagiarists is still more charitable—and that red-handed.

And, O, ye gods, must I acknowledge it? the culprits are fellow-countrymen of mine. Et tu Brute.

The English mail brings the evidences of their guilt to hand. One of the appropriators of my thoughts—for it is thoughts they stole—was *The Manchester Grocers' Review*. On page 5 of its issue of July 9 it had no less than five of my "Pen Drops." It did not credit them to THE CANADIAN GROCER, but the editor of *The Review* probably thought that by honoring them with the first place in the column, I would be mollified. I do feel honored, but I'm blessed if I'm mollified.

The other thief—excuse the term—is London Ironmongery. It is not at all modest in its appropriations. It, or rather the "Man at the Wheel," takes, practically holus bolus, an article which I wrote a few months ago, breaks it up into nice little paragraphs, puts a dash between each, and places them in the column which the "Man at the Wheel" writes.

This appropriation of articles from the columns of THE CANADIAN GROCER is not a practice of recent development. It has been going on all the time, only it is becoming more frequent; and now patience has ceased to be a virtue. I'm mad.

A thought has struck me. Perhaps the publishers of this journal have made a contract to supply a number of our contempo-

raries with brains, or rather articles. Of course, if such is the case, that puts a different phase to the matter. But it doesn't mollify me. If they have I want a share in the receipts, for I vow with a big "V" that I won't press the button for a whole syndicate of papers when I'm only remunerated for pressing it for one. THE EDITOR.

U. S. TARIFF ON CURRANTS.

A DECISION has just been rendered by the Attorney-General of the United States on a tariff question that has been exercising a disquieting influence on the currant market on this side of the Atlantic for several weeks.

The Tariff Act of 1894 decreed that Zante currants were to be subject to a duty of 1½c. per lb. Other currants were to be free. By a great many people it was held that the term Zante covered all currants imported from Greece. However, some time ago the Board of General Appraisers ruled that only currants coming from the island of Zante were subject to the clause imposing a duty of 1½c. per pound.

It scarcely seems probable that Congress had any such intention, for why impose a duty on the currants raised on one of the Greek islands and allow those produced in the rest of the country to go free? Zante has an area of 277 square miles with a population of 44,522. The whole area of Greece is 25,014 square miles and population about 2,000,000.

Against this decision, however, the Secretary of the Treasury declared he had no intention of appealing. But not so the Collector of Customs at San Francisco. What his superior had declared he would not do he took upon himself to do. And the fact that a similar importation to that upon which the decision had been given in New York had come in at San Francisco gave him the opportunity. No doubt he was urged on in this step by the raisin growers of California.

The matter came before the Attorney-General for adjudication, and last week he gave his decision. It was against the Collector at San Francisco; and the premise upon which the decision was based was that a subordinate cannot undertake what his superior declines to do.

An interesting point about this decision, aside from its immediate effect on the tariff, is that it reverses the policy of the Treasury Department that has obtained since 1890, and which allowed such freedom of action as that which the Collector at San Francisco took upon himself.

The currant market in the United States, which had gathered strength when the appeal was made, eased off somewhat when it was disposed of.

ARTICLES AFFECTED BY THE FRENCH TREATY.

AS intimated in last week's issue, few of the countries having favored nation treaties with Great Britain, for the entry of whose products into Canada the French treaty provides a lower tariff, are likely to reap much benefit therefrom. An examination of the trade and navigation returns confirms this view.

Omitting all regarding whom there is any question, the countries clearly having favored nation treaties with Great Britain are: Argentine, Austria-Hungary, Belgium, Bolivia, Chili, Columbia, Costa Rica, German Zollverein, Muscat, Russia, Salvador, Sweden and Norway, Uruguay. Then, in addition to these foreign countries, there are Great Britain and her colonies, who are entitled to share in the benefits of the lower tariff. A few only, however, of the above will derive any benefit from the treaty.

The clause in the treaty which enumerates the articles and stipulates the duty under which they shall come into the country reads as follows:

Wines, sparkling and non-sparkling, common soaps, savons de Marseille (Castile soaps), nuts, almonds, prunes and plums of French origin entering Canada shall enjoy the following advantages:

1. Non-sparkling wines gauging 15 degrees by the centesimal alcoholometer or less, or according to the Canadian system of testing, containing 26 per cent. or less of alcohol, and all sparkling wines shall be exempted from the surtaxe or ad valorem duty of 30 per cent.
2. The present duty charged on common soaps, savons de Marseille (Castile soaps), shall be reduced by one-half.
3. The present duty charged on nuts, almonds, prunes and plums shall be reduced by one-third.

Turning to the Trade and Navigation Returns it is found that, other than France, there are only two or three countries that do any business with Canada in the lines enumerated, and these are largely our own "kith and kin."

Taking wines, it is found that last year we imported about \$14,000 worth of non-sparkling containing 26 per cent. or less of alcohol from countries other than France, and which are now entitled, under the favored nation clause, to come into the country free from the ad valorem duty. These countries and the value of the wines imported from them are: Great Britain, \$8,766; Australasia, \$851; British West Indies, \$20; Austria, \$42; Belgium, \$290; Germany, \$3,655. Our imports of non-sparkling wines from France in the same year aggregated \$82,756.

Of sparkling wines, such as champagne, etc., our imports from the "favored nation" countries aggregated \$18,587, distributed as follows: Great Britain, \$16,278; Belgium, \$413; Germany, \$1,896. Here again France almost enjoys a monopoly, her exports of sparkling wines to Canada being valued at \$108,155.

In common soaps, Great Britain last year sent us \$41,383 worth. Germany's contribu-

tion was valued at \$8, and Australasia's at \$12. France sent none. Of Castile soaps we get \$2,556 worth from Great Britain, and \$71 worth from Australasia. France's quota was, on the other hand, valued at \$11,855.

Nuts and almonds we got from Great Britain \$14,261 worth, and our purchases from Belgium were valued at \$492, and from Australasia \$51. Of this line we purchased \$45,892 worth from France.

Our imports of prunes and plums from Great Britain last year were valued at \$3,325, and from Austria at \$25,988. From France we got \$7,908 worth.

The effect of the lower tariff on the articles above enumerated will naturally be to stimulate their export to Canada; but, from our interpretation of the treaty, France has no relative advantage over other exporting countries from what she had before, except in one particular, and that is in prunes and plums. The treaty specifically states that it shall be "prunes and plums of French origin," that shall be entitled to a reduction of one-third in the duty. If this interpretation is correct, we may safely look for an increased consumption of French prunes on the Canadian market when the treaty goes into operation. The duty at present is 1c. per pound, so that the rate levied on the French article will be $\frac{2}{3}$ c. per pound.

FIRST OFFERS OF NEW PRUNES.

First definite offers this season for future imports of new crop Austrian prunes were cabled to Montreal importers this week.

The figures coincide with the information that has been furnished from time to time regarding the growing crop this summer.

On the basis of these offers it will cost fully $5\frac{3}{4}$ c. to lay down prime brands of Bosnias in Montreal.

Last season first sales of these prunes were made to Montreal importers at $4\frac{1}{2}$ c. or thereabouts. Sellers' ideas, so far expressed, therefore, this season are fully 1c. per lb. dearer than they were last; indeed, some commission men state that on the average their principals are asking 1 to $1\frac{1}{2}$ c. per lb. more than last year.

The effect of this increased cost on the market cannot as yet be accurately estimated, for many dealers and importers are not at all certain in their minds that it is going to last. As a result of this, the offers have not led to much business as yet, and some of the more important firms who last year were heavy operators from the start, have expressed their determination to wait for later and fuller intelligence before they commence to buy.

It remains to be seen whether they are wise in pursuing this course or not.

It may be interesting to note in this connection that California new crop prunes were also offered for the first time in Montreal

this week for fall shipment in all sizes at prices equivalent to a cost of $6\frac{1}{2}$ c. laid down, duty paid. The quality of some of the samples of this fruit which have been forwarded is excellent.

TRYING TO FIX PRICE OF SALT.

Another effort is being made by the salt manufacturers in Canada to organize and fix prices. As a result, the market is somewhat unsettled.

Previous efforts in this direction have not met with success; and the present movement appearing to be on much the same line as those which have met with failure, prospects for the promoters are not bright.

The great obstacle in the way is one concern, practically all the other well owners being united, but that concern is the largest in the country.

What the majority are supplicating this one concern to do is to limit its output, but this is what it decisively says it will not do. Failing in this, it is sought to induce it to consent to charge 10c. per barrel more for its product, but, as far as THE CANADIAN GROCER can learn, this will not be conceded either.

About a year or more ago the independent well agreed to comply with the request to charge 10c. per barrel more than the other salt men were charging, but, eventually, because of some inconsistencies on the part of the latter, the price was reduced to the regular figure. Since then some of the wells have been compelled to go out of business, and now another effort is being made to patch up an agreement.

SUGAR SPECULATORS UNLOADING.

The sugar market is still in anything but a satisfactory condition.

Many who had bought for speculative purposes after the change in the tariff was announced have become impatient with the persistency with which the dullness obtains, and are now trying to unload.

Then there are some at least of the makers of jams, etc., who, not being able to put up as much fruit as anticipated, find themselves with more sugar in their cellars than they require. This superfluous quantity they are now trying to dispose of, and that too at a low price.

THE CANADIAN GROCER knows of one jam maker who has been canvassing the retail trade in Toronto offering No. 1 Montreal granulated at $3\frac{3}{4}$ c. As this is $\frac{1}{8}$ to $\frac{1}{4}$ c. below the figures of the regular jobber some of the retailers are taking advantage of the offer. At the same time, however, it should be mentioned that some of the wholesalers are prepared to buy all that they can get at that figure.

In the meantime neither wholesalers nor retailers are selling much sugar.

ADVANCE IN COTTONS AND WOOLENS.

ALL dealers in woollens and cottons will be much interested in the upward turn the markets have taken during the last three months. Raw cotton has advanced 2 cents per pound in that period, while raw wool has increased in price from 4 to 6 cents per pound.

As a consequence of the increase in the price of raw cotton many manufacturers have had to increase prices. The Canadian companies were slow to advance values, presumably because they had bought large supplies of raw cotton at low prices. Now, these supplies are running low, and fresh shipments cost much more, hence advances are necessary.

On July 31 D. Morrice, Sons & Co. issued a circular announcing an increase in the prices of seven lines of shirting, two lines of tickings and one line of cottonades, as follows:

Shirtings.	
A.B., 23 in., advanced	6.8 per cent.
A.C., 27 in., "	4.6 "
C., 27 in., "	6 "
A.E., 27 in., "	3.5 "
E., 28 in., "	6.25 "
E., 29 in., "	5.7 "
G., 29 in., "	5.5 "
Tickings	
9, 30 in., "	0 "
10, 30 in., "	0 "
11, 30 in., "	4.3 "
A.C.A., 32 in., "	4 "
Cottonades.	
J.J., 27 in., "	3.1 "

There are no heavy stocks of these goods in the retail trade, and hence the demand for them will not drop off on account of the increased price. Moreover, wholesale stocks are light, and there are almost no deliveries to come to the jobbers at the old prices. These circumstances combined will force the jobbers to advance prices before September 1. They will not advance before their present stocks get low, but the ordinary demand will clean them up before that time. Hence, retailers who buy now cannot be caught.

There is every probability of a further advance in other lines of cottonades, in denims and in warps. The end is not yet.

The prices of greys are firm, with little expectation of advances, owing to competitive conditions.

Woollens are advancing. The woolen manufacturers are kicking, and kicking hard. They have sold goods at prices which leave no margin of profit at present prices of raw wool. That is, they can sell their raw wool for cash and make more profit than by manufacturing it up into goods to be sold at contract prices. Hence, they are slow with deliveries, refuse repeats, and are trying to wriggle out of their contracts. This means a scarcity of woolen goods at the proper moment, and a higher range of prices for the late buyer.

APPLES LOWER IN MONTREAL.

A DROP in the price of apples in Montreal has been one of the features of the week.

As everyone knows, the island of Montreal and district is a large producer of the Fameuse and St. Lawrence varieties. The prospects are for a very heavy crop of these, the large daily increase in the receipts at Montreal being a sure indication of this. In fact, it is predicted that, taking all the districts into consideration, there will be more summer and fall apples than growers can pack and sell this season.

As a result of this increase in the receipts, and reliable reports from the different growing sections, the price of apples at the public sales in Montreal on Monday dropped to \$1.15 to \$3 per barrel, as to quality, and at this writing rule easy at the range.

It may be interesting to note in this connection that advices to hand to shippers in Montreal state that the crop of early apples in England will be nearly double what it was last year. For this reason some of the exporters here express fears that it will not all be consumed by the time our winter apples commence to go on the English market. In this case they look for a slower demand than otherwise.

It is yet, of course, a little early to speak of winter apples with any degree of certainty, but the general expectation is for an average crop, but that it will be, if anything, smaller, in a proportionate ratio, than the yield of the earlier varieties.

SHARP FLUCTUATIONS IN CLOVES.

Marked by sharp fluctuations has been the clove market during the past week or two.

Mail advices received in Toronto about a week ago quoted prices at about equal to 8c. per pound. The very same day a cable to an agent there gave him instructions to sell all he could at 5½c. He did, and some round lots were purchased at that figure. Next day, however, came another cable withdrawing the quotation of 5½c.

The market has been characterized lately by a great deal of speculation. Ordinarily it is controlled by Jews in London, but lately Col. North, famous as the Nitrate King, has been taking a hand in the market with a view to cornering the product thereon; hence, it seems, these sharp fluctuations.

THE CURRANT SITUATION.

Exchanges to hand give further information regarding the law recently adopted in Greece for the amelioration of the condition of the currant growers in that country.

The principal feature of the bill is, of course, that already referred to in these

columns, the retention of 15 per cent. of the crop for distillation purposes.

Another point, and one which the early advices took no note of as far as we are aware, is that the Act allows a reduction of nearly equal to 8c. per cwt. in the export duty, which will, of course, prove an additional benefit to the grower.

It is expected that when the bill comes into force prices will be gradually worked to a higher level than at present. However, it must not be forgotten that this season's crop promises to be one of the largest known, being estimated at 175,000 or more tons, so that, even deducting the 15 per cent. that the Government will purchase for distillation, there will probably be more marketable fruit than last year.

TORONTO EXPORTS AND IMPORTS

THE exports for the port of Toronto during the month of July past totalled in value \$286,074, and the imports \$1,777,191. The figures for the corresponding month last year were \$204,774, and \$1,842,690. Thus, while the exports have slightly increased this year, the imports have fallen a little behind.

Most marked increases are to be noted in the imports of manufactures of iron and steel, earthenware and chinaware, bicycles, paints and colors, dyes and chemicals, and green fruits. The most marked falling off is seen in the imports of vegetables, teas, and manufactures of gutta percha. Following is a comparative statement of the imports during July, 1894, and July, 1895, particularly affecting grocers and general merchants:

	July, 1895.	July, 1894.
Breadstuffs.....	\$10,712	\$3,927
Drugs, etc.....	17,579	17,842
Fish and products of.....	1,232	2,892
Fruits and nuts, dried.....	8,906	5,604
Fruits, green—viz., oranges and lemons.....	3,029	1,794
Other fruits dutiable.....	8,871	1,161
Fruits undutiable, including bananas, pineapples, olives, etc.....	23,537	17,869
Pickles, sauces, capers, etc.....	1,269	1,354
Provisions, lard, meats, fresh and salt.....	2,055	2,562
Butter and cheese.....	16	40
Soap.....	5,933	4,996
Spices.....	1,143	1,956
Molasses.....	252	557
Vegetables.....	13,091	16,929
Coffee.....	3,896	5,448
Dyes, chemicals, etc.....	30,061	17,595
Tea.....	32,226	35,583

The increases in the exports were found in the products of the forest and animals and their produce, while agricultural products were somewhat behind last year's mark. We subjoin a comparative list for 1894 and 1895:

	July, 1895.	July, 1894.
The mine.....	\$ 1,123	\$ 231
Fisheries.....		96
Forest.....	17,339	4,458
Animals and their produce.....	187,879	117,906
Agricultural products.....	8,910	1,949
Manufactures.....	70,454	79,091
Miscellaneous.....	369	1,043
Totals.....	\$286,074	\$204,774

REFRIGERATOR CARS FOR BUTTER

THE butter manufacturers and merchants in the province of Quebec are generally using the refrigerator cars arranged for by the Government on the different lines of railway. Throughout Ontario, the shippers of butter are not yet availing themselves of the refrigerator cars for the protection of butter which they ship to the extent which would be to their profit.

On the Canadian Pacific Railway, a refrigerator car leaves Windsor, Ont., once every week. A car also leaves Teeswater, Ont., once a week, and also Owen Sound, Ont., once every week, picking up butter at stations between these points and Montreal.

On the Grand Trunk Railway, a refrigerator car leaves Wiarton, Ont., on Mondays, and goes by way of Palmerston, Stratford and Toronto to Montreal, picking up butter at points on the way.

These cars are iced as frequently as is necessary to keep the butter cool throughout the whole journey.

Particulars as to the exact time when these refrigerator cars will leave the stations on the routes to Montreal may be obtained from the railway agents at the several stations.

The arrangements are that the shippers of butter by these cars and routes will be charged the usual "less than carload rates," without any charge for the icing or the special service, which are provided by the Government.

As far as space will permit, merchants may use these cars for the shipment of lots of dairy or creamery butter between points at which these cars touch. The shippers will be charged by the railway companies the usual "less than carload rates" on such shipments.

NEW CROP VALENCIA RAISINS.

Private advices to a leading firm of commission men in Montreal state that the first shipments of fresh Valencia grapes were made to London from Denia on July 15, amounting to 5,000 barrels, and that the crop is not by any means as large as was at first supposed.

It was expected that the first shipments of raisins to the English market would be made on the 10th of August, or ten days earlier than last year. It is also considered certain that the crop will be short, but that the condition of the grapes, to which reference has been made, makes it reasonably certain that its average condition will be excellent.

So far none of the leading commission men in Montreal representing standard brands have received quotations, but it is understood that an outside agent has been offering on the basis of 16s. cost and freight via Liverpool for early delivery, while others are spoken of as low as 13s., cost and freight.

As far as can be learned, however, these offers have not tempted much business, as the majority seem to think that there is something wanting in the shape of guarantees.

COLD STORAGE.

WHAT has been a long-felt want in the city of Toronto is a scientifically constructed and properly conducted system of cold storage, which would enable merchants to buy their provisions, etc., when the markets are glutted, and prices consequently low, with the assurance that the same would be preserved for almost any length of time as fresh as the day they are bought, and until higher prices can be realized. To meet this want a splendid establishment, with all modern appliances, is being fitted up by the Toronto Cold Storage Company, at 13 Church street. One of the most important features studied and adopted by the company is a thorough and complete system of ventilation and drainage. Concrete floors have been put in throughout the building, and mineral walls are being built within the present walls, and also a mineral roof. The building throughout is divided into compartments, in such a manner that different kinds of merchandise can be thoroughly isolated, thus preventing any possibility of any one class of goods being tainted by the odor from another. Merchants or hotelkeepers can also, if they so desire, rent a compartment for their own exclusive use. The company will be prepared to store any kind of merchandise, including butter, eggs, cheese, fresh meats, for which they have freezing

rooms, vegetables, oysters, fruits, furs, dressed and undressed, game and poultry, and even lager beer. The company have splendid shipping facilities, being located close to the railway tracks and also near the St. Lawrence Market.

DEMAND FOR CEYLON TEAS.

The demand for Ceylon teas is now springing up among the French-Canadian trade. One house which sells a brand of pure Ceylon has opened 225 new accounts in Montreal in four months. It is still more gratifying to those who are pushing Ceylon to know that these firms are sending in repeat orders for increasing quantities.

J. Fred. Ramsay, Toronto, who handles all kinds of teas, says that his Ceylon department has now become the most important.

GROCERS' STONEWARE.

The Brantford Stoneware Manufacturing Co., of Brantford, Ont., which was established in 1849, and incorporated last year, with D. Lowery, M.D., president, Hy. Schules, vice-president and manager, and J. P. Hemphill, secretary-treasurer, announces in this issue a complete line of stone and Bristol ware. Since the incorporation of the company many valuable additions in machinery and kilns have been made to

their extensive plant, and many of the lines they now make are suitable for grocers to handle, such as fruit jars, butter pots, cream crocks, pickle jars, ginger beer bottles, mustard and spice jars, etc. A new list of prices has been published, and will be supplied to the trade on application to the company.

HANDSOME STARCH PACKAGE.

The Brantford Starch Company have gotten out a very handsome starch can, for their "Lily White Gloss Starch." It stands about 12 inches in height, has a diameter of five or six inches and holds 6 lbs. of starch. It is handsomely lithographed in gold, silver, green and white, with a lily in natural size as a foreground. The package will prove a handsome attraction for the grocer's store, as well as in pantry and kitchen. An aperture at the top, fitted with an adjustable cover, allows of the free removal of the starch from the can, and the tin itself can be used as a biscuit case when the starch is all used.

MARRIED.

H. W. Dawson, of Dawson & Co., wholesale fruit and commission merchants, Toronto, was on Wednesday, July 31st, united in wedlock to Miss Margaret Elliott, of Chicago, and formerly of Brampton. The ceremony took place at St. Paul's Church, Brampton, in the presence of a large assembly of friends of the contracting parties. The presents were numerous and many of them expensive. Mr. and Mrs. Dawson will reside at 621 Church street, Toronto.

Headquarters for Breakfast Cereal Foods

BULK GOODS

In barrels or bags.
Standard quality.

OUR SPECIALTIES

A superior quality of Breakfast Foods.
In beautiful lithographed packages.

**Rolled Oats, Rolled Wheat, Rolled Barley, Wheatlets,
Split Peas, Pot Barley, Pearl Barley,
Real Gold Corn Meal, Graham Flour, Whole Wheat Flour.**

Write us for prices. Mail orders receive prompt and careful attention at right prices.

THE IRELAND NATIONAL FOOD COMPANY LTD.

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 8, 1895.
GROCERIES.

MIDSUMMER quietude seems to have settled down upon trade in earnest. Business was slow enough last week, but it is slower this, having extended to lines that were fairly active. Sugar is as dull as ever, and, as far as the wholesale trade is concerned, is demoralized as to price. The position of canned goods remains strong. The market is much stronger in London on Ceylon teas. This is practically the only new and important feature that has developed during the week. In spices there is a firmer feeling to be noted in cassias. Molasses are receiving a little more attention than a week ago, but there is no improvement in syrups. The demand for dried fruits is keeping up fairly well. Payments are not satisfactory.

CANNED GOODS.

About the only new feature to note in the canned goods market is a further falling off in the demand, business in this line, like most others, now being dull. There are not many canned goods offering for future delivery, nor is there any disposition on the part of jobbers to buy, although, on account of the favorable crop weather, packers are probably more inclined to do business than they were a week or two ago. Packers' ideas as to price for futures are still 75 to 80c. Local stocks of tomatoes in jobbers' hands are light. Prospects for the corn pack are excellent, but it is generally conceded that the pea pack is short, and packers are talking of 85 to 90c. New pack lobster is arriving regularly, and the trade is now in a position to supply the demand. Prices are firm at quotations. Salmon situa-

tion remains unchanged, except it be that there is a slight lull this week in the demand. Canned fruits are dull. Raspberries have been offered at \$1.50 to \$1.60, future delivery. We quote: Tomatoes, 90 to 95c.; corn, 80 to 90c.; peas, 80 to 90c. for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$2.40; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.50, in tall tins; do., Cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

The market is quiet. Stocks of choice green Rio kinds are light locally. There is a firmer feeling in New York. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Trade continues moderate at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3¾ to 5½c.

SPICES.

Cassias are rather firmer. Cream of tartar is steady at the recent advance. Cloves have been subject to some sharp fluctuations. A firmer market generally is looked for when the fall demand sets in. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.;

cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 25c. per lb.

NUTS.

There is no new feature to note, business being quiet and prices unchanged. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Wholesale prices are apparently without any bottom. The ordinary quotation is 4½ to 4¾c. for No. 1 granulated, but these figures are frequently shaded. The jobbers, however, assert that the refineries will not concede anything. The demand is as dull as ever, while, on the other hand, the disappointment of holders is getting greater. We quote: Granulated, No. 1, 4½ to 4¾c.; do., No. 2, 3¾ to 4c.; yellows, 3¾ to 3¾c.; Demerara, 3¾c.

N. Y. Journal of Commerce, Tuesday: "No new general suggestions are made in regard to the position of raws. There is, and probably will be, something available right along for some time, but sellers are by no means anxious operators, as a rule, and some of them prefer taking a decidedly indifferent attitude upon assumption that any ordinary cost of carrying will be more than offset by the gain in value. There is some further encouragement to-day in fair general demand developed, and fractionally better rates made on parcels at hand with very indifferent offerings found for distant delivery."

SYRUPS.

Business in syrups is still dull. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want Scrub Brushes and should have them with Solid Backs.

We manufacture the only brushes with solid hardwood backs of one piece of wood. We have them in three styles and several sizes and qualities in each style. There are other so-called "solid backs," but ours are the only genuine.

BERLIN BRUSH CO.

Berlin, Ont.



WINES CLARETS TOKAYS

Everything in the way of light wines for summer.

Our St. Catharines Tokay is worthy particular notice.

Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

MOLASSES.

The enquiry is better than a week ago. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

The market is several cents higher in London on Ceylon teas. Yokohama advices of 19th ult. say: "Market steady. Moderate business at well sustained prices. Second crop teas show fair quality. Lower grades are coming in slowly and meeting with ready sale at close figures. At Kobe large business is doing, settlements now being 3,000,000 pounds more than last year. Prices for lower grades well sustained and principal demand is running on these." Cable advices received during the last few days quote a material advance in Japan teas. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Fewer Valencia raisins are wanted than a week ago, but there is still a fairly good demand for the season. It is expected that there will be practically no new fruit on the market by the time the new season's article reaches here in another month or six weeks hence. We quote: Off-stalk, 80 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 4½ to 5½c.

Currants are in active demand at steady prices. We quote as before: Filatras, half-bbls, 4 to 4½c., bbls., 4¼c.; fine Filatras, half-bbls., 4¾c., bbls., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases.

The demand for prunes has practically died out. We quote: Bosnias at 5½ to 7c., and Bordeaux at 4½ to 6½c.

Evaporated California fruit is in continued fair demand at steady prices. We quote: Apricots and peaches, 12½ to 13½c. per lb.; new apricots, 15c.; nectarines, 13½c.; pitted plums, 12½ to 13c.

Latest advices regarding the Sultana raisin crop confirm previous reports of favorable crop conditions. Locally trade is quiet at 6½ to 7c. for good fruit.

Fig crop continues to progress favorably. There is nothing to note on the local market. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from 4¼c. up.

BUTTER, CHEESE AND EGGS.

Butter continues to firm up, the demand for good qualities just now exceeding the

supply. Prices are unchanged. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 15 to 16c.; fresh tubs, 14 to 15c.; Fresh creamery—Tubs, 18c.; pound prints, 19c.

The shipments of cheese have increased slightly, but the output continues large, keeping prices down. New Canadian is being sold at the factories at 8c. per lb., while 8½c. is the Toronto quotation. Last August and September makes bring 10 to 10½c.

EGGS—Firm at 11c.

GREEN FRUIT.

The arrivals on the local market of fruits and vegetables continue large. In domestic fruits, red currants, gooseberries and red raspberries are scarce, the season for them being about over. There is a general weakening of prices in home products. We quote prices: Messina lemons, 300's, 360's, and 420's, \$5. Oranges—California seedlings, \$3.50 to \$4; Mediterranean sweets, \$3.50 to \$4; Bananas, \$1 to \$1.75; cocoanuts, \$4.50 a sack; cucumbers, Canadian, 35c. per basket; new cabbage, 75c. to \$1.25 per bbl.; tomatoes, 60c. to 80c.; Canadian tomatoes, 85c. to \$1 per crate. Green California fruit—Peaches, \$1.15 to \$1.25 in boxes; pears, \$2.25 to \$2.50; plums, \$1.50 to \$2.00; red currants, \$1 to \$1.10 per basket; red raspberries, 7½c. a quart; gooseberries, 60c. to 90c. a basket; green apples, \$1.50 to \$2.50 a barrel; watermelons, 17 to 25c. each; black currants, \$1.15 to \$1.35 per basket; black caps, 8 to 10c.; muskmelons, 60 to 65c. per basket; lawton berries, 8 to 10c.

COUNTRY PRODUCE

BEANS—Quoted at \$1.80 per bushel.

DRIED APPLES—Jobbers quote at 5½ to 6c.

EVAPORATED APPLES—Jobbers quote at 8 to 8½c. per lb. in 50-lb. boxes.

ONIONS—Malta sell at 2½c. per lb. by the hamper, and Egyptians at \$2 per bag.

POTATOES—Bring 40 to 45c. on the street, and 50c. out of store.

HONEY—Advanced ½c. per lb. in bulk strained, which is quoted at 7 to 8½c. Honey still brings \$1.50 to \$1.80 a dozen in the comb.

HOPS—Are still strong. Pacifics are quoted at 14c., and Canadian at 6½ to 7½c.

HAY—Baled hay brings \$12 to \$14 in car lots and \$14 to \$15 in ton lots.

FISH.

Trade is fair. We quote prices as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, 4½ to 5c.

per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7c.; white fish, 7c.; Restigouche salmon, 20 to 25c.; blue fish, 9c.; mackerel, 20c.; steak cod, 7 to 8c.; haddock, 6c.; black bass, 9 to 10½c.

PROVISIONS AND DRESSED HOGS.

Owing to the good demand and improved market in the Old Country, provisions have been exceedingly firm here. A number of local packers are completely out of stock. In consequence we have firmer prices, although no advance is noted yet. Dressed hogs still bring \$6 to \$6.25 per 100 lbs. We quote products:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8½c. for small lots; backs, 8½ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8½c.; tubs, 9c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—Red, 80c.; white, 80c.; new, 75½ to 77c.; goose, 70c.

OATS—37 to 38c.

BARLEY—50c.

FLOUR—No change noted, although trade is fairly good. We quote: Straight roller, \$3.75 to \$3.80; Manitoba, \$4.25; patents, \$4.50.

BREAKFAST FOODS—Prices unchanged. We quote: Standard oatmeal, \$4.20; rolled oats, \$4.20; rolled wheat, \$2.75 in 100 lb. barrels; cornmeal, \$3.25; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

Choice Alsike clover seed is quoted at \$5 per bushel, with lower grades at lower prices.

SALT.

Trade is first-class. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Find ready sale at unchanged prices. No. 1 green is quoted at 8c. for No. 1, and 7c. for No. 2, while 9 to 9½c. is being asked for salt and dried.

SHEEPSKINS—Lambskins and shearlings are quoted at the same figure, viz., 40 to 45c.

CALFSKINS—Season over.

WOOL—The bulk of the clip has been marketed. Washed combings are quoted at 23 to 24c., and rejections at 17 to 18c.

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

ORDER
NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO



THE PERFECTION HOLDER.

THE NEW WAY

Why buy Cotton Twine in small balls when you can order it on a **paper tube** holding about $1\frac{1}{2}$ lbs. Twine? The **simplicity**, **economy** and **convenience** of using Twine put up in this way require no demonstration. Put up in packages of 6 lbs. each.

Can be stood on counter or suspended from ceiling.

The holder costs you but a trifle, and **you only have to buy** it once. It is easily adjusted. The twine is of excellent quality, and is thoroughly appreciated wherever sold.

Every merchant should have one or more of these.

SOAP

{ A NEW ARTICLE
A PAYING ARTICLE
A GOOD SELLER

Medicated Toilet Soap

Made from Pure Cochin Cocoa Oil, highly medicated. Large cakes. Boxes $\frac{1}{4}$ doz. Cases 48 boxes. Price, 8c. per box.

IF YOU KNOW A GOOD THING, BUY THIS.



Old and Reliable

ALWAYS THE BEST

3 Grades

No. 1. "Red,"	cases	2 doz.,	\$6.50 case
No. 2. "Blue,"	"	2 "	5.50 "
No. 3. "Yellow,"	"	2 "	5.00 "

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - - ONTARIO

PETROLEUM.

More or less enquiry for illuminating oil is heard. Prices are weaker. We quote: in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

White & Co. are open to buy beans and honey.

H. P. Eckardt & Co. have Gillard's and Odart's pickles in store.

Davidson & Hay are offering new season's Assam teas now in stock.

Davidson & Hay are offering new pack canned peas for immediate delivery.

Another shipment of imported sardines, ¼'s, is to hand with Davidson & Hay.

Another shipment of "Morea" brand cleaned currants is to hand with the Eby, Blain Co.

Trade in tomato catsup is reported by the Pure Gold Manufacturing Co. to be fairly good.

A shipment of package tea containing 450 cases was received by J. F. Ramsay & Co. on Monday.

John Sloan & Co. are in receipt of a shipment of new season's lobsters in talls, flats and half tins.

John Sloan & Co. have nearly sold out the shipment of evaporated apples received by them last week.

Fine new codfish in quintals and pollock in half-quintals are being offered by H. P. Eckardt & Co.

Smith & Keighley have in stock their shipment of California evaporated fruit. It consists of a full range.

The Eby, Blain Co., Ltd., are putting a mixed pickling spice on the market in pound tins, to retail at 10c.

Rutherford, Marshall & Co. receive daily large shipments of dairy pound rolls, besides their creamery butters.

Small shipments of Noble's new pack lobsters arrived this week for Davidson & Hay. Further shipments are on the way.

White & Co. announce that they are this week offering bananas and California oranges, plums, pears and peaches at low prices.

H. P. Eckardt & Co. are in receipt of a shipment of the following lines: Prime evaporated apricots, fancy peaches and fancy white nectarines.

A mistake was made in the prices quoted by the Toronto Salt Works in their advertisement last week. Windsor salt, fifteen bags to the barrel, was quoted at \$2. This price should have been \$2.25.

The Eby, Blain Co., Ltd., are offering a novelty in cotton twine (see adv., page 19) with patent holder. The firm is also calling

attention this week to a new line of toilet soap, "Medicated," in ¼ doz. boxes.

Warren Bros. & Boomer have in stock a shipment of "Imperial" brand choice Cassaluna currants in cases and half-cases.

BRANTFORD NOTES.

An excursion was run from Goderich to Brantford last Thursday, and a number of visitors took the opportunity while there of visiting the biscuit and confectionery establishment of Wm. Paterson & Son, where they were shown every courtesy. All expressed themselves as delighted with what they saw in this large and interesting factory.

Wm. Paterson & Son are busy receiving the new season's pickle crop, which they say is this year of very fine quality.

LONDON NOTES.

T. B. Escott & Co. are in receipt of the third consignment of tea direct from Japan. This is a very good tea to retail at 25c. As it is cheap it is going out freely.

QUEBEC MARKETS.

MONTREAL, Aug. 8, 1895.

GROCERIES.

THE week has not developed any change of importance in the general grocery situation, which is practically the same as it was a week ago. Among the leading staples quietness in sugar is a dominant feature. The firm tendency on new crop Japan teas that has been referred to before in this column is fully maintained if not increased. Coffees and spices are quiet and unchanged, and the same can be said of rice. In canned goods everything is firm with an upward tendency, from fruit to fish. Tomatoes and peas are notably strong lines, and agents for the salmon packers on the Coast produce firm reports from their principals when approached in regard to a price. In dried fruit nothing important has yet been done regarding fall supplies, but, as will be seen specially elsewhere, the first definite figures on new crop prunes and raisins to Montreal importers are very firm ones.

SUGAR.

There is little change in the sugar market, which remains obstinately dull. There was some enquiry from local and western buyers at the refinery this week, but it did not amount to much in the aggregate. Stocks of sugar here are ample, both in second and third hands, and values still have the unsettled tendency, to which reference has already been made. In fact, there is no difference between cost at the refiners' and jobbers' prices, both being alike, and we quote granulated 4 1-16 to 4½c., and yellows 3½ to 3¾c., as to quality. Advices regarding the position of raw sugar continue firm in tone, a shortage being predicted in the growing beet and cane crop.

TEA.

The tone on teas is very firm, especially on Japans, and, as noted in a previous issue, it is predicted that many importers here who have held off will get left. Complaints regarding the quality of the newly-

arrived leaf of this description of tea continue to be made. In the way of business, the inside price offered here on Japans is now firm at 14c. for the bulk of the new contracts that are being put through, and range from that up to 18c. A few sales of Congous are noted on local account at 13 to 16c., and a round lot of blacks was placed at 11c.

SYRUPS.

Demand for syrups in small lots has been fair, and the market is moderately active, with prices steady for what sales have been put through at 1¼ to 2¼c. per lb., as to quality at the factory.

MOLASSES.

Barbadoes molasses has continued quiet but firm. It has sold in a jobbing way at 37c. Round lots of Porto Rico changed hands this week steady at 33½c., and for jobbing business the latter is held firm at 36c.

RICE.

There is a steady demand for rice at the mills for future shipment, but the volume of the orders is small. In a jobbing way business is quiet. Prices are unchanged as follows: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

COFFEES.

This market rules very quiet, and only a few lots of Maracaibo at 20½c., and some Mocha at quotations are noted. We quote green: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

SPICES.

Spices exhibit no change from a week ago, demand being moderate and prices steady. We quote jobbing prices as follows: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

Cream of Tartar has been cabled easier since our last from Liverpool, but the spot price is unchanged at 17c.

DRIED FRUITS.

There is nothing definite regarding the new crop of Valencia raisins except reports confirming previous advice of a small crop but one of excellent quality. On spot supplies in jobbers' hands are still ample, and values are easy at 2½ to 4½c., as to quality, for off-stalk, and layers 4¾ to 5½.

California raisins here in stock are not in

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

SAVED!!

By keeping them cool in the warm weather. We can store all your **BUTTER, EGGS, and CHEESE** in the best Cold Storage Warehouse in Ontario.

Apply for further information to **W. H. LECKIE, Manager,**
THE TORONTO COLD STORAGE CO., Toronto

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter
EggsLard
ApplesCheese
Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

still lead for low prices, quality and punctuality. Our stock includes Bananas, Lemons, Cal. Navel Oranges, Seedling Oranges, all sizes, fresh and good, peaches, pears, plums, etc.

We also solicit your consignments of butter, eggs, beans, apples and honey, which are in good demand, or anything in the fruit and produce line that you have to offer.

References, Market branch Canadian Bank of Commerce, mercantile agencies, or any dealer in our line.

Yours truly, **WHITE & CO.**

You will never regret keeping our brands of

SOAP

In stock. They are good sellers, and give a fair margin of profit.

GUELPH SOAP CO., Guelph, Ont.

E. FIELDING 27 Front St. E.,

Agent for

TORONTO

**SMYRNA FIGS and
SULTANA RAISINS**

Importation Orders Solicited. . . .

MANNHEIM INS. CO.**MARINE RISKS EXCLUSIVELY**

Incorporated 1879. Established in Canada 1885.

CAPITAL AND ASSETS EXCEED \$2,600,000**JAS. J. RILEY & SONS**

Managers for Canada

Montreal

Sub. Agents in chief Cities and Towns.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

heavy supply, and prices are steady at 6½c. for 4-crown and 5½c. for 3-crown.

The currant market here continues dull and uninteresting, and as yet nothing important has been done in the matter of fall imports. We quote: Barrels, 3¼c.; half-ditto, 3½c., and cases, 3¼ to 4½c., as to quality.

Advices on prunes continue firm, as will be seen elsewhere. Spot values on Austrian stock are firm at 5c., and a fraction more has been asked. Dates are steady also at 4½ to 5c., as to grade.

Figs in baskets and bags range from 4 to 5c. for ordinary. Boxed stock are quiet and steady at 9 to 10c.

Evaporated fruit of all kinds are steady. We quote: Peaches, 12 to 15c.; pears, 10 to 13c.; apricots, 14 to 19c., and prunes, 10 to 11c., as to quality.

NUTS.

Nuts continue quiet and steady, with only a small jobbing trade to note. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The position of the market continues much the same as it was a week ago. Canned vegetables of all kinds are held firm, and the reports tend rather to accentuate this feeling. This at least is the case in connection with tomatoes and peas. In the case of fruit, strength is equally noticeable in all leading lines, and it is worthy of note that packers' agents here are not urging sales. In canned salmon advices to hand this week from the Coast instruct agents that it will be dangerous to go into any further extensive operations for future delivery except at an advanced price, and ideas are now firm at \$4.50 for ordinary brands f.o.b., with a majority asking \$4.75. We quote: Lobsters, \$6.50 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; tomatoes, 90 to 95c. per doz.; peaches, \$2 to \$3 per doz.; corn, 85c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

There has been a good active trade in all kinds of green fruit, and with one exception there is little accumulation of stock to note.

APPLES—The exception noted is the supply of this fruit, the arrivals of summer apples here being largely in excess of the demand, and prices are lower, ranging from \$1.25 to \$2. The increase came all of a sudden, and is largely from the Island of Montreal and district.

PEARS—Hudson river pears have eased off a trifle under increased receipts to \$1.40 to \$3.

ORANGES—Are steady and firmly held at \$1.40 to \$2 per half box.

LEMONS—There is no change in lemons, which we quote at \$3.25 to \$4.50, as to quality.

BANANAS—Despite pretty free receipts

HAY, POTATOES AND OATS

IN CAR LOTS. Write or wire.

WM. HANNAH & CO., TORONTO

78 Colborne Street.

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE
Seven styles, seven sizes. Write for sample order.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL**Rutherford, Marshall & Co.**

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

Fresh Fruits**ALL KINDS** in their season

Special attention given to
mail orders.

CLEMES BROS. - TORONTO

prices have ruled steady at \$1 to \$1.50 for firsts and 65 to 85c. for seconds.

CALIFORNIA FRUITS—Arrivals of all kinds of fruit of this description have been heavy, and the prices ruling at the public sales have been subject to considerable fluctuation. We quote: Plums, \$1.25 to \$1.50; peaches, \$1.25 to \$1.50 and pears, \$2.25 to \$2.50 per box.

COUNTRY PRODUCE.

EGGS—The receipts of eggs have been heavier this week, but prices are not quotably changed. We quote a range of 11½ to 12c. for choice candled and 10½ to 11c. for ordinary, with culls 9½c.

POTATOES—The potato market is quiet and prices rule easy, at 40 to 50c. per bag and \$1 to \$1.25 per bbl., as to quality.

HOPS—Continue quiet and steady, at 5 to 8½c. as to quality.

MAPLE PRODUCTS—Business in these is slow, at 6½ to 7½c. for sugar and 50 to 60c. per tin for syrup.

TALLOW—Demand for tallow in small lots was fair. Prime refined sold at 6 to 6½c., and lower grades at 5 to 5½c. per lb.

BEANS—Beans rule steady at \$1.70 to \$1.80 for hand-picked and \$1.30 to \$1.50 for lower grades.

HAY—The market is easier in tone and \$1 per ton lower this week, sales of No. 2 transpiring at \$10, and we quote \$9.50 to \$10 as a range. At country points No. 2 has been offered at \$9. No. 1 timothy is nominal at \$12.

FLOUR, MEAL AND FEED.

The demand for flour was good, and a fairly active business transacted at steady prices. We quote: Winter wheat, \$4.45 to \$4.50; spring wheat, patents, \$4.40 to \$4.50; straight roller, \$4.25 to \$4.35; straight roller, bags, \$2.10 to \$2.20; extra, \$4; extra, bags, \$1.90; Manitoba strong bakers', \$4.25 to \$4.35.

In oatmeal business was quiet, the demand being only for small lots at steady prices. We quote: Standard, bbls., \$4.05 to \$4.10; granulated, bbls., \$4.10 to \$4.15; rolled oats, bbls., \$4.10 to \$4.15.

The demand for feed continues good, and the market is active and firm. We quote: Bran, \$17; shorts, \$19; mouillie, \$22 to \$23.

PROVISIONS.

There was no important change in the situation of the provision market. Demand was limited and business quiet. We quote: Canadian short cut, clear, \$16; Canadian short cut, mess, \$17.50 to \$18; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7½ to 7¾c.

BUTTER.

The butter market is quiet and steady. Exporters are not free buyers at present, but values for the jobbing business that is done are fairly steady from 17½ to 18c. on creamery, and 14 to 15c. on Townships dairy. We quote: Finest late made creamery, 17½ to 18c.; Townships dairy, 14 to 15c.; Western dairy, 13 to 13½c.

CHEESE.

The cheese market fails to show any improvement, despite the fact that cheese is cheap. Last year at this time June and July makes were selling at 9 to 9½c., and there was a good demand. At the present moment demand is dull, and on everything except French country makes spot prices are nominal. Values at the wharf, where 4,000 cheese were offered on Monday, were

in line with the heavy disposition displayed at the close of last week. The ruling price was in the vicinity of 7¼c., with possibly a fraction more made in some cases. This is a decline of ½ to ¼c. from the previous Monday's level. The outlook, on the face of the steady slump in the market, is discouraging. Bids have declined ¼ to ½c. since the first week in July, without any visible change in the disposition of English buyers, and factorymen who have sold recently have accepted fully \$1.40 per box less for their cheese than they realized last year. We quote: Finest Ontario makes, 8c.; Townships' makes, 7½ to 7¾c.; other Quebec makes, 7¼ to 7¾c.

ASHES.

The market continues quiet and steady. We quote: First pots, \$4.10 to \$4.15, and second, \$3.80 to \$3.85, while pearls are \$5.25 per 100 lbs.

MONTREAL NOTES.

A. P. Tippet & Co. are prepared to quote California prunes in all sizes now for future shipment.

Quite a fair quantity of California raisins have been placed with jobbers here for future delivery this week.

A round lot of black teas was sold on this market at 11c. It comprised 900 packages of low grade stock.

The reports to hand this week by canners' agents from the Fraser River state that the shortage there will be enormous.

A number of consignments of Stower's lemon squash were put through the Customs this week for Quebec wholesalers.

Robert Greig & Co are hard at work this week getting up their extensive line of samples in confectionery specialties.

Agents quote "Clover Leaf" flats canned salmon very firm at \$5.20, f.o.b. on Coast, and have refused to talk business inside of that figure.

Rose & Laflamme are open to answer enquiries regarding Ostrich "G" prunes 104's and 108's. They received cables regarding this brand this week.

A. P. Tippet & Co., agents for Lazenby & Son's pickles, have been advised that the patent lever top bottled goods of this firm have been reduced 6d. per doz. This makes them a bargain.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Aug. 8, 1895.

THIS is a quiet season in business circles generally. Prices show but little change. In sugar there is more call noticed for yellows. In fish, particularly dry, the feeling is firmer. Canned goods show no change, though those canners who are offering at high prices show more inclination to meet the competition. The particular features are peas and tomatoes, which some canners are not offering at all. At Indian town, where the river steamers land, there is lots of business. At the times

the boats arrive the wharves are crowded to excess with retail grocery teams after fresh peas, beans, berries and potatoes, and other produce. Some retailers are, however, much disgusted, as they find they can often buy the same goods cheaper in the market without the trouble and time which waiting on the boats causes.

OIL—There is not much movement to report, though orders for fall delivery continue to come in at rather lower prices than quotations. Of cod oil a fair quantity has arrived during the week, and prices cease to show the upward tendency existing last week. We quote: American, best burning oil, 22¾c.; Canadian, best, 21½c.; second, 18c., no charge for barrels.

SALT—No arrivals are reported during the past week. Stocks held here, while not large, are equal to all demands. In the cheese factories Canadian cheese salt is largely taking the place of the English factory filled. We quote: Coarse, 50 to 55c.; fine factory filled, \$1 to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bulk, \$2.70.

CANNED GOODS—This past week has shown less excitement, though some few sorting lots have been bought; and a few who were a little slow in placing their orders at the 80c. price have had to place their orders at rather higher figures, particularly in tomatoes. Peas are scarce at the low figure. Those canners whose high prices earlier lost them the business, now are showing an inclination to meet the competition, at least in some lines, but they are too late for the big orders. But that broker who was so fortunate as to get the bulk of the orders so far placed, said to THE GROCER he had not so far sold half the quantity he did two years ago when he did not have nearly the same proportion of the business. This shows how much smaller quantities the merchants now buy. But very small quantities of fruit have so far been sold. Spot goods show no change. We quote: Corn, 90c. to \$1; peas, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.25; corned beef, 2-lb. tins, \$2.75 to \$3; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2.10; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—There has been little movement. During the past week the larger number of the orders for peels have been placed. The trade seems to change from year to year. A few years ago it was English peels; then it was Leghorn, while for the past two years it has been English peels again. New American onions are on the market. New prunes are being offered. As far as THE GROCER can learn very few raisins have so far been contracted for. As is usual, while green fruit is so plentiful, dried apples and evaporated show very light sales. We quote: Currants, 1 lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4½c.; layers, 5 to 5½c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¼ to 3½c.; half-cases, 3¼ to 4c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; Egyptian onions, 2¼c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.

GREEN FRUIT—The dealers are very busy working early and late. In berries

BEARDSLEY'S SHREDDED CODFISH

TRADE
MARK

ready for the able in 10 minutes.
o Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited. TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD
SWEET

CURED
JUST

THE SAME AS

HAMS

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

there are but few left except blueberries. Cherries are also out of the market. Oranges are higher and not over good. Lemons very firm. In pears, peaches, melons and grapes quantities of fine fruit are coming forward daily, and prices are likely to be lower, except perhaps in melons. Native tomatoes are now plentiful. They are much more popular than the American. They keep much better. We quote: Case oranges, \$6.50 to \$7; California pears, \$3 to \$3.50; Bartlett pears, \$4 to \$6 per bbl.; melons, 25 to 40c.; grapes, \$1 per basket; tomatoes, \$1 to \$1.25; apples, \$4 per bbl.; cucumbers, 4c. each; oranges, \$4.75 to \$5; lemons, \$5 to \$5.50; bananas, \$1.50 to \$2.

DAIRY PRODUCE—The market is firmer. In eggs there is a good demand at rather higher prices with lighter stocks than at this season last year. Butter prices are a little firmer and stocks in the country are not considered large, though there is lots of poor and second grade. For creamery pints there is a fair demand, but the price works up slowly. In cheese, the market is dull. Very few of this province cheese have yet been marketed, holders being slow to accept prices offered, which are very low as compared with what they hoped. Some two cars have been shipped to Montreal for the English market, but there is quite a quantity in first hands, and though the season is getting along, prices are if anything lower. Then there are so many factories making comparatively small quantities with no proper way of disposing of their output that they are at a great disadvantage. What they need is a central cheese board. We quote: Common dairy butter, 12 to 15c.; eggs, 11½ to 12c.; dairy, 16 to 17c.; new creamery prints, 18 to 20c.; cheese, new, 8½ to 9c.; creamery, tubs, 18c.; old cheese, 6½ to 7c.

MOLASSES—The movement is very quiet. Holders of best grades are, however, firm. Stocks held here are much larger than was expected, and the larger dealers through the country are also well stocked. New Orleans barrels are rather firmer. Very little further arrivals of any kind are expected. We quote: Barbadoes, 34 to 35c.; Porto Rico, 35 to 37c.; St. Croix, 33 to 34c.; Trinidad, 33 to 35c.; bbls., 34 to 35c.

SUGAR—The markets in yellow are rather firmer, and dealers are buyers when they see good offers. Stocks of granulated are still large and prices are cut fine. Sales all round are reported light. Some splendid samples of yellows were shown by the St. Lawrence this week. We quote: Granulated, 4½ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—There have been some light arrivals during the week. In cod the market is rather firmer during the hot weather, it being very hard to properly dry the fish. Pollock are also rather firmer. For small cod there is no demand. In pickled herring there seems a light demand. A cargo of 400 half-bbls. arriving this week found difficulty in selling, though after they were sold a number were rather sorry they had not bought. These were splendid fish, and at the price the buyer got a bargain. Fresh salmon are getting very

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

WM. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1084

SPECIAL PRICES

Breakfast Bacon

BACKS ROLLS

D. GUNN, FLAVELLE & CO.

Pork Packers and . . . TORONTO
Commission Merchants

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

scarce. We quote: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.25 to \$1.50; large cod, \$3.80 to \$4; medium, \$3.50 to \$3.75; small, \$3; pollock, \$1.50; bay herring, \$1.25 to \$1.30 per half-bbl.; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, 5½ to 6c.; Digby chicken, 10c.; salmon, 20 to 22c.; shad, half-bbl., \$5.

PROVISIONS—The movement at this season is light. In pork there seems an easier feeling, some packers being much lower than others. The demand for smoked meat is particularly light. Cottole is reported very quiet. We quote: P. E. Island thin mess, \$16 to \$16.50; clear pork, \$18; mess, \$16.50; beef, \$14.50 to \$15; pure lard, 10 to 10½c.; hams, 12 to 13c.; compound lard, 8 to 9c.; rolls, 9 to 9½c.; cottole, 9¼ to 9¾c.

FLOUR, FEED AND MEAL—Flour shows but little change during the week. There is a fair demand. Oatmeal is firmer. Cornmeal at present shows a good demand, with no change of price during the week. In oats the demand is light and the price easy. At this season people are a little afraid of Island oats, though the bulk arriving this season have given splendid satisfaction. It would, however, have been much better for them had they sold earlier. The hay sale here is not large, holders getting better prices elsewhere. It is said that during a short time some 2,500 tons have been shipped from Carleton County to the States. We quote: Flour, Manitoba, \$4.85 to \$4.95; best Ontario, \$4.80 to \$4.85; medium, \$4.60 to \$4.70; oatmeal, \$4.40 to \$4.50; cornmeal, \$2.85 to \$2.90; middlings, \$2.4 to \$2.5 on track; bran, \$22 to \$22.50; hand-picked beans, \$1.85; prime, \$1.75; oats, Ontario, 44 to 45c.; hay, \$10 to \$10.50; pot barley, \$4.15 to \$4.35; round peas, \$3.75 to \$3.90; split peas, \$3.75 to \$3.90; P. E. I. oats, 42c. on track, by the car.

ST. JOHN NOTES.

Up to the present, 10,065 cheeses have been made in P.E.I. This equals the whole output last year.

Reports from Carleton County evidence a light crop of plums and apples, but good reports are received from Nova Scotia.

Prince Edward Island reports having an ant that kills potato bugs. No doubt a good business could be done introducing it into the other provinces.

A shipment of tea to Portland, Me., by a local firm who controls one of the most popular blends here during the past week, was a new feature in the tea trade.

The following shipments are reported from Woodstock to the United States during April, May and June: Lumber, \$25,000; hay, \$5,600; potatoes, \$5,400; hemlock bark, \$9,600; fruit trees, \$300.

Everything points to a splendid Exhibition here this fall. Already a large proportion of the space has been spoken for, and from the applications being received it looks as if there will not be enough to go around.

Isaac Schofield, of Central Norton, Kings County, has an acre of ground planted with strawberries, upon which he raised 7,000 quarts of good marketable berries this year. They averaged him about seven cents per

box—\$490. For packing, shipping, etc., Mr. Schofield paid in the vicinity of \$90, leaving \$400 clear of everything.

Dulse is more plentiful than for some time and a good demand is noted. The best comes from Grand Manan, though that from Nova Scotia is much better this season than last. That picked locally is as a rule poor. Prices are from 4½ to 5c.

Mr. Rose, of Rose & Laflamme, was in the city during the week. Their local agent, Mr. Fred. R. Titus, has been successful during the past two seasons in getting the bulk of the city orders for peels. They are agents for Batger's. In the past season they were also very successful in placing prunes.

St. Croix Soap Manufacturing Co. are shipping lye to Montreal in cars. It is their intention in the near future to reduce their lye to crude glycerine, which a new invention makes possible. This will prove a new source of revenue.

FREDERICTON NOTES.

D. W. Hoegg & Co.'s new cannery at Fredericton is now in full operation.

FROSTING WINDOWS IN SUMMER.

Do what you will, there will always be some fly marks on store windows and on the panes in the doors during the summer.

To destroy the dirty impression this creates on customers, some houses have been frosting the glass with a preparation of beer and Epsom salts.

A solution of a dessert spoonful of salts in half a glass of beer applied with a soft rag evenly over the surface of the glass produces an effect similar to that made by frost in winter. It does not look unlike galvanized sheet iron. It should not be too thickly distributed, for the liquid will run and spoil the appearance.

In some stores in Montreal, where it has been very carefully done, it creates a wintry impression.

LATE BUSINESS CHANGES.

N. Bourret has been registered proprietor of the grocery business of Bourret & Fils, Louiseville, Que.—The assets of T. A. Corley, grocer, Montreal, are to be sold by auction on Aug. 12.—There is a demand of assignment in the case of J. T. Poirier & Co., grocers, Montreal—Ernest Dionne, general store, St. Germain de Kamouraska, Que., is offering to compromise at 50c. on the dollar—A. Bernier & Frere, bakers, St. Hyacinthe, Que., have dissolved—Ephrem Martin and Louis Viens have entered into partnership as coal oil dealers at St. Hyacinthe, Que.—The assets of Noe Forget, general store, St. Lucie de Doncaster, are to be sold by auction on Aug. 10—Shorter & Kent, bakers, Vancouver, B.C., have dissolved, Kent continuing—The stock of Burke Bros., general store, Winnipeg, Man., is to be sold by auction on Aug. 17.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by . . . THE BELL CIGAR CO.
St John, New Brunswick

WILL HAVE
NO OTHER

That is what everyone says of

GOLDEN

FINNAN HADDIES

Every can guaranteed good or money returned.

ORDER FROM YOUR
WHOLESALE GROCER

NORTHROP & CO.

Packers' Agents,
ST. JOHN, N.B.

WINDSOR SALT . .

IN COTTON BAGS

100—Per barrel	.. ..	\$2 65
60—	"	2 55
42—	"	2 45
30—	"	2 35
15—	"	2 25

Can be ordered from any wholesale house in Toronto at these prices.

TORONTO SALT WORKS

City Agents for Windsor Salt Works. 128 Adelaide St. East
TORONTO.

"RUSHED."

In the past week we have mailed thousands of our dainty **EMBOSSED SHOW CARDS**, which now grace your stores,—shouting the fact **WE LIKE** our customers. **REGARDLESS OF COST**, we have placed you in a position, by handling the **PEERLESS LION BRAND**, to distance your competitor who handles cheap goods with unattractive labels.

LOOK 

The outside of the can is handsome, **BUT** the **INSIDE**—that's what counts, and we guarantee the quality better than ever.

WE PROVE IT

**ORDERS ARE
POURING IN
LIKE RAIN**

**"BOULTERS' GOODS
ARE PURE GOODS."**

"WE'RE THE LARGEST PACKERS IN ALL CANADA."

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"

.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

**VINEGAR
PICKLES
JAMS AND
JELLIES**



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

The New Woman



MAPLE LEAF BRAND.

Is very much in evidence to-day. She has many extravagant ideas, and pounces on any new thing with remarkable avidity. She must be original at any cost.

New things in the canned goods line don't interest her, however. She has tried Maple Leaf brand, has found it satisfactory and sticks to it.

**Always
Trustworthy**

Delhi Canning Co.

DELHI, ONT.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Aug. 8, 1895.

THE season has so far advanced as to allow of the forming of some idea regarding the growing crops, upon which business must necessarily depend to a great extent this fall. From all indications the fruit crop in the Annapolis Valley will be an abundant one. The root crop is generally good. Bradstreet's reports the Nova Scotia hay crop an average one. That would be correct did it only refer to some counties. There will be an average crop in Annapolis, King's, Queen's, and Lunenburg, but in the great hay producing counties of Cumberland and Colchester there will not be half a crop. Only four counties show an average crop, while all the others are far behind. There will be an abundant crop of potatoes.

Business remains quiet in the city. Travelers report a brightening up in the eastern section of the province.

A number of Nova Scotians have formed a company, with headquarters at New Glasgow, for the purpose of milling flour and feed on a large scale. It is called the New Glasgow Milling Company, Ltd. They have secured a large and valuable frontage at New Glasgow, nine miles up the river from Pictou, and have erected an elevator 40 by 26 feet, and 90 feet high, capable of holding 100,000 bushels of grain. It is so arranged that a cargo can be discharged from a vessel at the rate of 3,000 bushels per hour. The steam plant consists of two large boilers and a Corliss compound condensing engine, having a capacity of 150 horse-power.

The mill is 42 x 86 feet and 77 feet high, and is covered with galvanized steel shingles, made by the Pedlar Roofing Co., Oshawa, Ont. The mill has a capacity of 200 barrels of flour, 250 barrels of corn, and 30 tons of feed per day. The contract for the machinery has been awarded to John Inglis & Sons, Toronto.

The purpose of the company is to supply the local demand and also to make a bid for the Maritime trade in general. The company feel that they can compete with the western mills on account of the difference in freight, the difference in bringing down flour by rail and wheat by water being equal to 36 1/2 c. per barrel in favor of the latter. Joseph Howard is the manager. This will be the third attempt to run a flour and feed mill on an extensive scale in the province. Mr. Fall tried it in Charlottetown a few years ago and the result was disastrous. A like result attended a similar effort by Mr. Moore, at Bedford, eight miles from here, some years ago.

FLOUR—The market has been very sluggish all over during the past week, and, strange to say, the prices of Canadian flours have settled down very close to those of the American. In fact, the New York and Chicago markets seem to have more tone in them than our Canadian, but the quietness

of business of course has something to do with the draggy condition of prices. Good flours are selling by the carload as low as \$4.15, and nothing but some special brands would fetch \$4.50 for winter wheats. We heard of sales of Manitobas as low as \$4.85, whereas the mills out in Manitoba ask \$5.50 for patents delivered here in sacks. How dealers expect to make a living by selling goods at less than it costs to lay them down here is something hard to understand. Quotations are: Hungarian patents, Manitoban, \$5.00 to \$5.25; Manitoba strong bakers', \$4.90 to \$5.15; Canadian pastry, \$5 to \$5.25; 75 p.c. roller patents, \$4.90 to \$5.10; 80 p.c. ditto, \$4.75 to \$4.90; 90 p.c. ditto, \$4.65 to \$4.75; straight, \$4.35 to \$4.50; extra, \$4.11 to \$4.20.

CORNMEAL—Is steady, and the demand is fair for midsummer. It is quoted at \$2.80 to \$2.85 by the carload, and \$2.90 to \$2.95 in a jobbing way.

OATS AND OATMEAL—Oats and oatmeal are comparatively easy. The former has been jobbing around town as low as 44c., and oatmeals have been sold as low as \$4 by the carload. Jobbing prices are about 45c. for oats and \$4.25 for oatmeal.

FISHSTUFFS—Receipts of dry fish of late have not been very large. The principal reason assigned for this is that shippers prefer to hold back and await a possible advance. But in the opinion of our exporters they will be disappointed. The catch of cod on our own shores has not been very good, but large supplies that will surely find their way here from Newfoundland will offset this. The Cuban market is virtually closed to us on account of the rebellion, shippers being afraid to send there owing to the uncertainty of payment. This also has a depressing influence, and prices will continue low throughout the season. Herring are reported at different points, their arrival being much later than usual.

SUGAR—The market is strong in all positions, but the demand is not heavy. Quotations locally remain unchanged. Beet is quoted at 9s. 10 1/2 d. for August and 10s. 1 1/2 d. for September. Lich's report for Saturday last places the weight of roots at 213, against 247, and the percentage of sugar at 11.93, against 12.93.

PROVISIONS—The provision market is quiet. The demand for beef is not heavy, only the finest being asked for. Dealers find it hard to sell rough stock. Grass-fed beef is quoted at \$7 and \$8, and grain cattle brings about \$9. Lamb is quoted at 9c., mutton 6 to 7c., and veal 4 to 5c. Fowls are worth 50c. per pair. A few spring chickens are offering at 60c. per pair.

EGGS—Eggs are in better demand, and have advanced 1c. since last week. They are jobbing at 12 1/2 to 13 1/2 c.

POTATOES—Potatoes are coming down in price, there being a decline of 10c. per bushel since last week. Good Early Roses are selling at 40 to 45c.

MOLASSES—Two cargoes of molasses have arrived at this port. They are timely, as stocks were low and inferior. A cargo has arrived at Charlottetown.

BUTTER AND CHEESE—There is no improvement in butter or cheese. Both are a drug on the market, and there is no sign of any improvement. Some dealers look for still lower prices.

GREEN FRUIT—The green fruit market continues well supplied with choice stocks. Some native apples have arrived, but they are very small.

HALIFAX NOTES.

L. Major has removed his grocery and provision store from the corner of Sackville and Argyle streets to Spring Garden road, a few doors west of T. Major & Son.

R. H. Silver received 1,000 cocoanuts from Hamacoa this week.

The imports of molasses this week amounted to 617 puncheons and 17 barrels from Humacoa and Arrayo, consigned to G. P. Mitchell & Sons and R. H. Silver.

WHERE IS MACWILLIE?

W. D. MacWillie, who, it will be remembered, failed in the retail grocery business at London, Ont., a few months ago, and who upon July 1 last started business as a grocer and fruiterer in his wife's name at 448 Spadina avenue, Toronto, has again gone by the board. On Saturday he suddenly left the city with his family, bound, via Rochester, for some point in Uncle Sam's domain. It is said that he left his landlord in the lurch for a month's rent and that several employes are minus a week's wages. White & Co. and Piper & Langstaff, Toronto, are his chief creditors, although their accounts against him do not run very high. Two mysterious fires occurred in his establishment within a month, both damaging his stock to some extent.

APPLE CROP NOTES.

It is said that the apple crop in New York State will be a large one and that prices will rule low.

A letter to the secretary of the Canadian Fruit Buyers and Exporters, from the editor of The Farmer, Chicago, says: "As a whole our apple crop is much above that of last year in the central west. Except in parts of Ohio and in Michigan, it is really better than for a number of years."

Best Value

for his money. That's what every grocer wants, and that's what every grocer gets who sells

"SALADA"

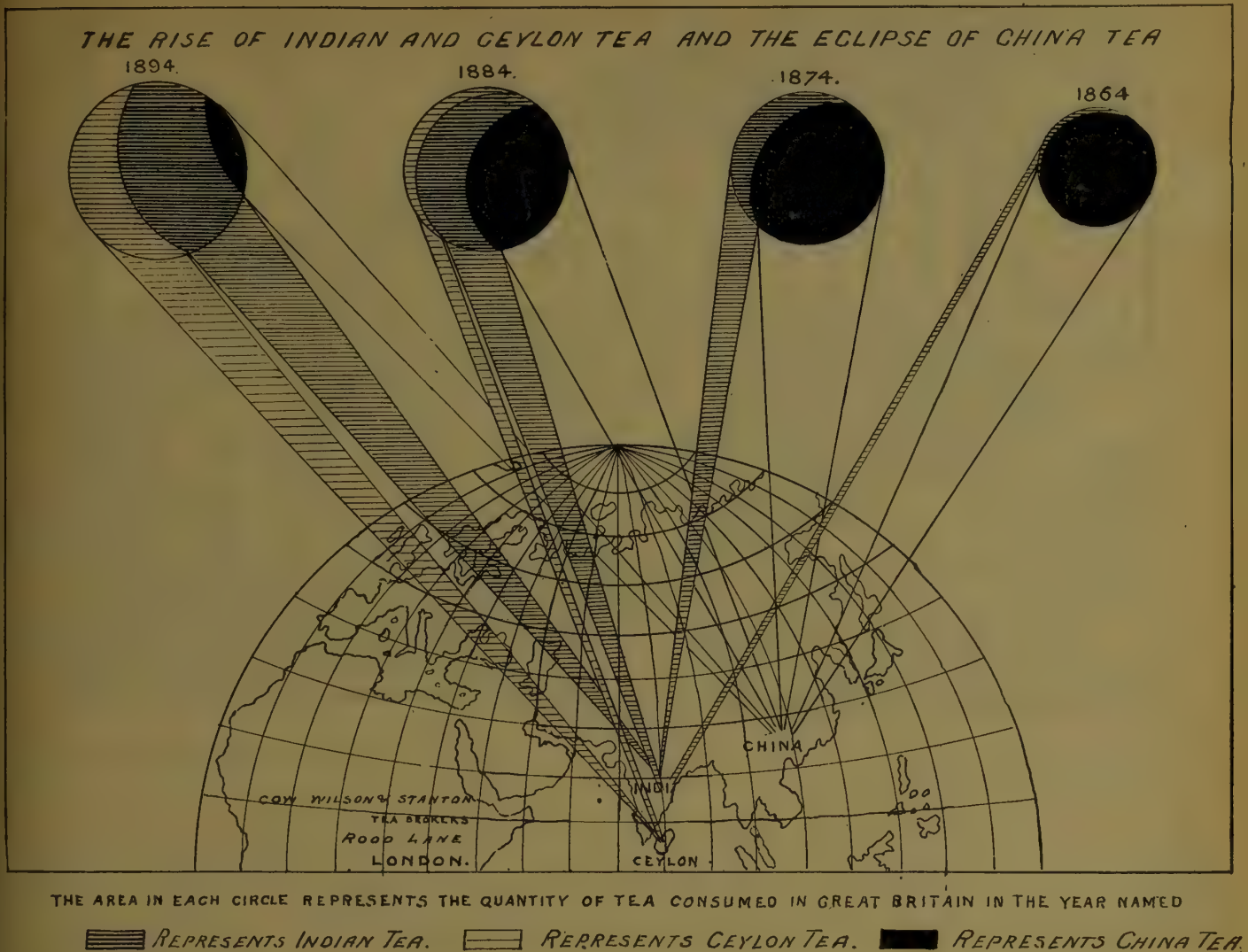
CEYLON TEA

The most popular of all teas. The largest sale of all Teas. Because it is the finest of all Teas. That is why we can invite any grocer to return any he has in stock if he is not satisfied with it, and we will return him his money.

P. C. LARKIN & CO.

25 Front St. East.

and **TORONTO**
318 St. Paul St., MONTREAL.



Ceylon is the coming tea. Consumption in Canada increased 600 per cent. since 1890.

It has already taken the place of China teas in Great Britain. Study this diagram; thirty years ago they drank 95 per cent. China, to-day less than 10 per cent.

The man who gets in on the ground floor makes money these days. He gets the start of everyone. When competition comes his reputation and trade are firmly established. We want the friends of THE GROCER to get in at the start in this Ceylon tea deal. Be sure that it is a pure Ceylon you get.

To St-Croix Soap 29/10/11

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

ONE CAUSE OF HARD TIMES.

THE Grumbler sat in his office chair as he opened his morning mail, he frowned at the letters before him there, and his face looked sad and pale. He scowled at the clerks when they spoke to him, he yelled at the meek cashier, and the errand boys, so white and slim, slunk out of the room in fear! The Grumbler swore at the office cat and sneered at his lady clerk, as in front of her little desk she sat, prepared for her weary work; he glared at the bookkeeper so meek, he scolded the salesmen too—not one of the entire staff dared speak for fear that a storm he'd brew! The Thinker entered the office door and walked to the Grumbler's desk, he looked straight through at the empty store with a smile that was picturesque. "How's biz?" he asked, in an easy tone, as, unbidden, he took a seat—the Grumbler uttered a weary groan, and the name of the "home of heat." "Business is dead and gone," he cried, "there is no trade at all! Hard times have killed my custom wide—it is gone beyond recall! The people have no more money now, no dollars nor even dimes, and we might as well close up, I vow, as open in these hard times!"

The Thinker mused ere he made reply; he looked at the Grumbler's face. For a little while his restless eye roamed over the silent place. "Do you know," said he, in a quiet voice, "I have often thought of late that some men make hard times from choice,

and rather like that state. When times are bad I always strive to better them right-away; instead of grumbling I contrive a better game to play. Your trade has gone? Well, then, fetch it back! Be active, prompt, and wise, and to get upon the proper track, of course you will advertise! The people have no more cash, you think? Have you asked them, or wished to know, by the generous use of printer's ink? Of course you will answer, 'No.' Your store's in a better street than mine—it's a busier street by far, but neglect and foolishness combine your brisker trade to bar. I am advertising right along, whether times are bad or good, and I've always had the people throng to my store, as I knew they would. There's just as much cash as ever in town, but it won't come to you unsought, and it's better to wear a smile than a frown, my experience has taught. Don't talk of dead business and terrible times, and a stagnant state of trade, for there's plenty of dollars and loads of dimes and the good times can be made!"

The Grumbler stared at the Thinking Man and listened to all he said, and answered, "I guess I will try your plan to revive my business dead! Your words of comfort sound in my ear like melodious, joyous chimes, and I've been responsible, I fear, for most of my own 'hard times.'"

Then the Grumbler took his friend's advice and he never grumbled more, for soon he was doing a business nice in his retail grocer's store. He advertised for the

people's trade and he got it, with their regard, and he realized what it was that made such "good" times out of "hard."—Business.

B.C. HALIBUT FISHERIES.

Preparations are already being made for the resumption of the halibut fisheries this coming winter. There are likely to be two companies engaged in the fisheries this year, the New England Fishing Company, of Vancouver, and the Victoria Fishing and Trading Company, of Victoria.

We are informed that further arrangements have been made between the companies on the Coast and the dealers in the eastern cities of the United States, whereby entire harmony will be secured during the season, and this will tend to make the fisheries more remunerative than they were last year. Probably also reductions will be secured in the railway freights, so that the fish will be laid down at a lower price than has hitherto been possible.

"SILICO"

**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

"How to Sell Coffee"

... BUY ...

Excelsior Blend

It sells itself, because it ex-cels the others. Highest grade Mocha and Java. Satisfaction guaranteed.

Todhunter, Mitchell & Co.

COLES PATENT

Coffee Mill

A perfect grinder.

SOLE AGENTS

- Toronto

JUST ARRIVING.
LARGE SHIPMENT OF

EVAPORATED APPLES

In splendid condition.
Also shipment of

FINE LAYER SEL. RAISINS

AI GOODS

John Sloan & Co.

Wholesale Grocers
and Importers.

TORONTO

WE WANT To make
arrangements
with one grocer in each town in
Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the
cash discounts for spot cash. Our cash buyers will be able
to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in
each 10c. package **Tonka Smoking
Mixture.** This insures a free, dry
smoke.

They are also making their cele-
brated **Beaver Chewing** in thin
plugs—8 oz. each—which is an advan-
tage to dealer and consumer.

Order a sample package of each
from your wholesale dealer.

**Canned
Tomatoes and
Corn**

SPECIAL PRICES.

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO - ONT.

JUST ARRIVED

BATGER'S MARMALADE

SEVILLE and
UNIVERSITY in 1 lb. Glass Jars. Also

**BATGER'S NONPAREIL
JELLY**

Pints, any flavor.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.

Get Prices.

**NEW SEASON'S
Lobsters**

R. B. Noble's "Crown" Brand.
XXX 1 lb. Flat Tins.
XXX 1/2 lb. Flat Tins.
XXX 1 lb. Tall Tins.
XX 1 lb. Tall Tins.

NOW IN STORE.

PERKINS, INCE & Co.
TORONTO.

WE ARE OFFERING

Excellent Value in Low Grade
Refined and . . .

RAW SUGARS

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

"All Cats are Alike—Gray in the Dark"



The above may be true of cats, but our

Gold Dust Cornmeal

IS NOT SO AFFECTED

ITS COLOR . .

Is equally good before and after sunrise, and its quality—none can dispute.

ITS PRICE . .

Well, the only **LOW** thing about it is the price.

E. D. TILLSON

Tilsonburg, Ont.

How is Your Stock Of Pickling Spice?

— — — — —
**TRY THESE
FOR A LEADER**

Or we will send you the same
goods in bulk.

— — — — —
Write us for prices or see our travellers.

PURE GOLD MFG. CO.

TORONTO



5 Ounce Sealed Bag



2½ Ounce Sealed Bag

PROMENADING TRAVELERS.

THE third annual promenade concert of the City Travelers' Association, of Toronto, was held on board the steamer Chippewa on Tuesday evening last, and many dollars richer is the treasury of the organization as a result thereof.

All day Tuesday the sky was overhung with ominous clouds. At times rain fell, and just when people decide whether or not they shall go to such things as promenade concerts on shipboard more rain fell. But, in spite of this, 8.30 p.m. saw Geddes' wharf crowded with young and old waiting for the incoming of the steamer upon which they were to disport themselves. If it was faith that the Weather Clerk would be good to the travelers brought them there, they were not disappointed. Soon the stars and blue sky could be seen over-head; and just as the steamer was leaving her moorings to the enlivening strains of the Grenadier band the moon graciously peeped up from behind a bank of clouds, and not once while the steamer with its cargo of pleasure-seekers lazily ploughed the waters of bay and lake did she afterwards hide her face.

If the early part of the evening had been more propitious it is vain for man to say how many would have patronized the affair. As it was there were, according to the tickets collected, between five and six hundred people on board; and as these appeared to be nearly all dancers, promenaders were practically crowded off the main deck, its

every nook and corner being monopolized by the votaries of Terpsichore.

The ladies' cabin was another crowded part of the Chippewa. There a vocal and instrumental concert was given, and those who could not get in at the doors crowded around the doors and open windows. The programme was an excellent one, as may be gathered from the names of those who contributed to it. They were: Soloists, Misses H. Morrell and Gerty Black, and Messrs. Charles Dimmock, W. W. Walmsley, W. J. A. Carnahan, J. F. Howitt; comic, Frank Wright; bassoon soloist, Mr. H. St. V. Johnstone; ventriloquist, J. E. Bunting; piano soloist and accompanist, Miss M. Dallas. To Mr. R. M. Corrie, the musical director, is largely due the honor for the character of the programme, and the éclat with which it was rendered.

Recherche were the musical arrangements. For the convenience of the dancers an orchestra was placed both forward and aft, while perched in the band stand on the promenade deck was the Grenadier band for the edification of the promenaders, although it must be confessed that some of the promenaders appeared to be oblivious to all but the presence of their partners.

It was close to the midnight hour when the Chippewa reached her wharf and discharged her passengers.

The Committee of Management were: R. Fletcher (chairman), F. Gallow (treasurer), R. R. Cherry (secretary), J. Mortimer, S. G. Martin, W. F. Daniels, S. H. Moore, R. M. Corrie, W. J. Parks, E. Davis, C. Wilson, W. Black, M. Morrell, T. Holman, W. J. Little, R. E. Jamieson, G. B. Curran, W. H. Steele, J. Anderson, J. F. Smythe, F. G. Logan, R. Maxwell and B. McCann.

A DENIAL.

Mr. W. G. A. Lambe, the Toronto agent of the St. Lawrence Sugar Refinery, called, according to instructions from his superiors, at the office of THE CANADIAN GROCER to deny that his firm had booked orders for yellow refined sugar at 3½¢, as reported last week. "At any other time that paragraph would not have had any effect," said Mr. Lambe, "but it is doing us a great deal of injury now. We are refusing to do business at any such figure, and our customers in Toronto, seeing that item, are wanting to know why we won't make the concessions for them."

"MAPLE LEAF" BRAND ON TOP.

In the exciting game played with a select team from the Wm. Davies Co.'s Packing House, last Saturday, on the old Rosedale grounds, the D. Gunn, Flavell & Co.'s team fully sustained the reputation they have won this season for fast play, defeating the Don team by 12 to 8, thus maintaining their place at the head of the Pork Packers' and Provision Dealers' League. The game was a fine exhibition of baseball, the special feature being the good batting of Taylor and Carrolan. The D. Gunn, Flavell & Co.'s team have not suffered a defeat this season.

FIRST VALENCIA RAISINS.

W. Rogers, of Denia, Spain, advise their agents, J. L. Watt & Scott, that they made their first shipments of Valencia raisins, via Liverpool, yesterday (Thursday). This is about a week earlier than last year, and is believed to be the first shipment for Canada this season.

WILSON'S REFRIGERATORS



SCALES, SHOW CASES. Special prices this week.

C. WILSON & SON
76 Esplanade St. E., Toronto.

Don't Forget

That when business is increasing your books are also multiplying. The safe which held all your records five years ago will probably not hold half of them now.

It is wisdom to protect all of your papers in a large enough

**Taylor
Safe**

English Army Blacking



THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

THE F. F. DALLEY CO., LTD., CITY:

DEAR SIRS,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross, net.

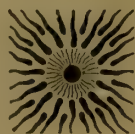
J. H. WETHEY,
St. Catharines
Ont.



Crosse & Blackwell

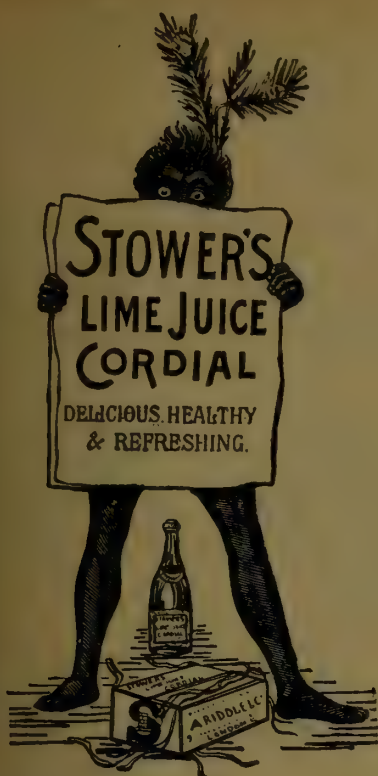
CELEBRATED FOR

**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



—SOLD BY—

All Grocers in Canada



No . . Musty Flavor

The choicest preparation of
the kind. We have this
in

QUARTS AND PINTS

This is the only Cordial
used in Her Majesty's pal-
aces

IT IS

POPULAR PROFITABLE PALATABLE

The Trade Supplied.

Perkins, Ince & Co.

TORONTO

BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers

Write for samples and quotations.

Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

BROOMS . . . R O O M S

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY . . .

Johnston's Fluid Beef STRENGTHENS.



How to sell fruit ;
How to increase your trade ;
Use the Grocers' Fruit Improver ;
The best fruit cleaner in the
market ;
The price is Twelve Dollars
f.o.b. Toronto.

WM. P. RYAN

Patentee and Manufacturer

309 King St. West - Toronto, Ont.

John Mouat, Winnipeg, Agent for the Northwest.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

PELLETIER, PARADIS & JOBIN have been appointed curators of W. Perron, general store, Chicoutimi.

T. A. Corley, grocer, has compromised at 30c. on the dollar.

George R. Armitage, grocer, Woodstock, Ont., has assigned.

P. N. Tellier & Co., general store, Berthier, Que., are offering to compromise.

John Ricketts, grocer, Toronto, has assigned to W. A. Campbell, Toronto.

M. A. Hagerman, general store, Bear River, N.B., is offering to compromise at 50c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

S. Bussiere & Fils, grocers, Quebec, have dissolved.

The Mooretown Salt Co. of Ontario, Mooretown, Ont., is applying for a charter.

Perry & Clark, grocers, Fort William, Ont., have dissolved. Fred. C. Perry continues.

Natale Molla and Carlo Rossi have formed a fruit partnership as Molla & Rossi, at Montreal.

J. R. Calhoun and W. H. Fowler, grist millers, at St. John, N.B., have entered into partnership.

Philas and Henri Robert are registered proprietors of Robert & Frere, grocers, Longue Pointe, Que.

Zephirin Gravel and George Meunier have been registered proprietors of Z. Gravel & Cie, grocers, Montreal.

Corol Mfg. Co., blacking and polishes, Toronto, have dissolved, John A. Gibbons continuing under same title.

N. J. Holden & Co., oil importers, Montreal, have dissolved. Norman J. Holden, continues. Style unchanged.

Geo. E. Van Vorst and Frank N. Dodd have been registered proprietors of Van Vorst & Co., grain, Montreal.

Raphael Marks and Israel Slonemsky have entered into partnership as Marks & Slonemsky, at Dorion and St. Lazare, Que.

Ross, Hall & Co., importers and wholesale grocers, Montreal, have dissolved. D. W. Ross takes over the business as D. W. Ross & Co.

Alfred Chouinard and Alfred Edmund Gervais have been registered proprietors of

Chouinard & Gervais, commission merchants, Montreal.

SALES MADE AND PENDING.

D. Montgomery, general store, Chesley, Ont., advertises his business for sale.

The stock of W. B. Homer, confectioner, Yarmouth, N.S., is advertised for sale by auction.

The assets of J. T. Depencier, general store, Merrickville, Ont., are advertised for sale by tender.

The business of J. J. Rudolph & Co., general store, Lunenburg, N.S., is advertised for sale by tender.

The factory, stock, etc., of Wm. A. Frazer (The Wood Manufacturing Co. of Canada, Ltd., manufacturers of undertakers' supplies) Thorold, Ont., is to be sold by auction under mortgage on August 20.

CHANGES.

Felix Mareau has started a grocery business at Iberville.

Horace Couvrette, grocer, Montreal, has started business.

Miss Maggie Hall is commencing a general store business at New Carlisle, Que.

Joseph Dussault has commenced a grocery business at St. David, Levis county, Que.

DEATHS.

E. Menard, general store, Roberval, Que., is dead.

FIRES.

A. Pullen, general store, Holbrook, Ont., has been burned out.

The general store stock of C. O. Gervais & Frere, St. Johns, Que., has been partially damaged by fire.

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

A GENERAL STORE BUSINESS ON THE LINE of the Calgary and Edmonton Railway, where a splendid cash business is being done. No credit accounts, and no opposition store. Rising town. Full particulars can be obtained by addressing S. CHIVERS WILSON, Calgary P.O., Alberta. (34)

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply, E. HILL, Annapolis, Ont.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL



Refrigerators

All kinds, all sizes, manufactured to meet all requirements of all who need anything in the nature of an "ice-box."

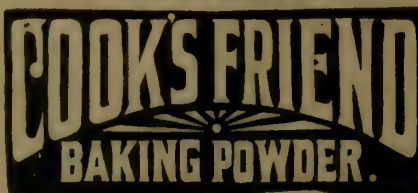
Perfect ventilation. Dry Air System throughout all our refrigerators. Let us quote you some prices.

EUREKA REFRIGERATOR CO. OF TORONTO

WILBERT HOOEY, Mgr., 54 and 56 Noble St.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.

G. E. MOBERLEY, Inspector.

PARTNERSHIP

An active man, with thirty to fifty thousand dollars, can hear of a good chance to invest in a live wholesale business.

Apply to Editor of this Paper



ASK FOR
MOTT'S



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

CLUB-HOUSE (REGISTERED)

BLEND OF CHOICEST

Indian and Ceylon Tea

Put up in 3, 5, 50, and 100 lb. tins, also ½ chests and chests.

J. F. RAMSAY & CO.

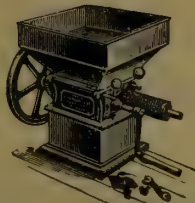
WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

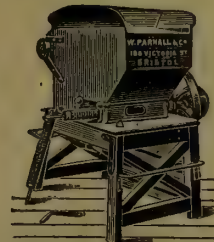
Toronto.

TEA MACHINERY

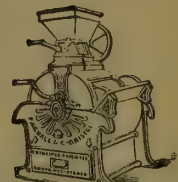
FOR EQUALIZING AND BLENDING



Tea Cutter



Sifter and Cutter



Blender

1,000 of these machines in use in all parts of the world. Used by the leading tea merchants in the old country. Sizes to operate any quantity from 10 lbs. to 10,000 lbs. Prices and full particulars upon application to the inventors, patentees and manufacturers:

WILLIAM PARNALL & CO., Ltd.

Victoria Street, Bristol, England

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON
& SONS

PICTOU, N.S.



IT TAKES A HEAP OF THINKING



To make money nowadays. A man doesn't need to be much behind his competitors to lose the race. The successful men invariably carry successful goods. That's why

KEEN'S MUSTARD

Is found on the shelves of every first-class store.

Frank Magor & Co. - Montreal.

Wholesale Agents

CURRENT MARKET QUOTATIONS

TORONTO, August 8, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 40
1 1/2 lb. cans, 1, 2 and 4 doz. in case	3 35
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
6 " 2, 4 " "	0 35
4 " 4, 6 " "	90
3 " 4, 6 " "	80
Dunn's No. 1, in tins	2 00
" 2 " "	"
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	90
" 12, in 6 " "	70
" 3, in 4 " "	45
Found tins, 3 doz. in case	3 00

12 oz. tins, 3 doz. in case	2 40
oz. tins, 4 " "	1 10
1 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
(Boxes of 3 doz. each.	
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embossed 97 4 " "	6 00

Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2 " B 9 " "	2 25
1/2 " C 15 " "	1 25

Russet Paste.	per gross.
(3 doz. in box)	
No. 1. In tins	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85

Russet Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2. " "	1 60
" 3. " "	1 90
" 4. " "	2 60

Polishing Paste.	per gross.
(3 doz. in box)	
No. 1. In bottles	\$3 75
" 2. " "	5 65
" 3. " "	7 85

Polishing Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$0 80
" 2. " "	1 35
" 3. " "	2 25
In Metal Tubes	1 90

Ivoryine.	per doz.
Small. In patent stoppered bottles,	
sponge attached	\$0 80
No. 1. " "	1 35
" 2. " "	25 00

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	3 25

CROWN PARISIAN DRESSING..... 9 00

BLACK LEAD.	per gross.
Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	

Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove Polish, 70c doz	\$9 00
	7 20

BLUE.	per lb.
KEEN'S OXFORD.	
1 lb. packets	\$0 17
1/4 lb. " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.	per doz.
CHAS. ROECKH & SONS.	
Carpet Brooms—	per doz.
" Imperial," extra fine, 8, 4 strings..	\$3 65
" " " " 7, 4 strings..	3 45
" " " " 6, 3 strings..	3 25
" " " " 7, 4 strings..	3 30
" " " " 7, 4 strings..	3 10
" " " " 6, 3 strings..	2 90
" Standard," select, 8, 4 strings..	2 90

" Standard," select	7, 4 strings..	2 75
" " "	6, 3 strings..	2 60
" " "	5, 3 strings..	2 40

CANNED GOODS.

Apples, 3's	per doz.
gallons	\$0 90 \$0 95
Blackberries, 2	2 25 2 40
Blueberries, 2	1 75 2 00
Beans, 2	1 00 1 10
Corn, 2's	0 85 0 95
Cherries, red pitted, 2's	2 00 2 25
Peas, 2's	0 85 0 90
" Sifted select	0 90 0 95
" Extra sifted	1 45
Pears, Bartlett, 2's	1 75
Sugar, 2's	1 50
Pineapple, 2's	1 75 2 40
3's	2 40 2 50
Peaches, 2's	1 90 2 20
3's	2 90 3 00
Plums, Green Gages, 2's	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 90 0 95
gallons	2 10 2 25
Raspberries, 2's	1 40 2 30
Strawberries, choice, 2's	2 40
Succotash, 2's	1 40
Tomatoes, 3's	0 85 0 95
" Golden" Finnan Haddies	1 30 1 40
" Thistle" Finnan Haddies	1 30 1 40
Lobster, talls	1 75 2 25
" Hats	2 30 2 60
" Imperial Crown Hat	2 60
Mackerel	1 00 1 10
Salmon, Sockeye, talls	1 35 1 65
" " flats	1 55 1 65
" Cohoes	1 15 1 20
Marinated Pilchards	2 25
Sardines, Albert, 1/2's tins	0 13
" " 1/2's tins	0 20 0 21
" Sportsmen, 1/2's genu-	
ine French high grade, key	0 12 0 12 1/2
opener	0 10 0 10 1/2
Sardines, key opener, 1/2's	0 11 0 11 1/2
" Exq. fine Frch, k.o.p. 1/2's	0 10 0 11
" " " " 1/2's	0 10 0 11
" " " " 1/2's	0 18 0 19
Sardines, other brands 9 1/2	0 16 0 17
" P. & C. 1/2's tins	0 23 0 25
" " 1/2's	0 33 0 6



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/4 s	0 05	0 09
" Mustard, 1/2 s	0 09	0 11
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Uorn Beef, 1-lb. cans.	\$1 65	\$1 75
" " " 2 "	2 65	2 75
" " " 4 "	4 00	4 25
" " " 6 "	6 00	6 25
" " " 11 "	11 00	11 25
Mixed Callops	2 00	2 10
" " " 2 "	2 60	2 65
" " " 4 "	3 40	3 50
English Brawn	1 00	1 10
" " " 2 "	2 75	2 80
Soups, assorted	1 00	1 10
Soups and Boull.	2 00	2 10
" " " 6 "	4 00	4 10

Acme Sliced Beef.
No. 1 tins,
key, 2 doz.,
per doz., \$3.00.

Beardsley's Boneless Herring.
2 doz. \$1 44



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horhound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappots, 150 1c pieces	0 90	
Orange Sappots, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose	0 37 1/2	
" " " 1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODHUNTER, MITCHELL & CO.'S		
Chocolate—	per lb.	
French, 1/4 s—6 and 12 lbs.	0 30	
Caracas, 1/4 s—6 and 12 lbs.	0 35	
Premium, 1/2 s—6 and 12 lbs.	0 30	
Sante, 1/4 s—6 and 12 lbs.	0 28	
Diamond, 1/4 s—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—	per lb.	
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30	
Pearl,	0 25	
London Pearl, 12 and 18 "	0 22	
Rock,	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	per doz.	1 40

EPPE'S.

Cocoa—	per lb.	
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	
Caracas, 1/4 s, 6-lb. boxes	0 42	
Vanilla, 1/4 s, 6-lb. boxes	0 42	
"Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42	
Fry's "Diamond," 1/4 s, 6 lb. bxs.	0 24	
Fry's "Monogram," 1/4 s, 6 lb. bxs.	0 24	
Cocoa—	per doz.	
Concentrated, 1/4 s, 1 doz. in box	2 65	
" " " 1 lbs.	5 00	
" " " 1/2 lbs.	9 65	
Homeopathic, 1/4 s, 14 lb. boxes	0 33	
" " " 1/2 lbs. 12 lb. boxes	0 33	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4 s)	0 32	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes,	0 22 1/2	
1/4 lb. cake, per lb.	0 22 1/2	
Royal Navy Chocolate, 12 lb. boxes,	0 30	
1/2 lb. cake, per lb.	0 30	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	

WALTER BAKER & CO.'S

Chocolate—		
Premium No. 1, boxes, 12 lbs. each	0 45	
Baker's Vanilla in boxes, 12 lbs. each	0 60	
Caracas Sweet, in boxes, 6 lbs. each	0 40	
Best Sweet, in boxes, 6 lbs. each	0 28	
Vanilla Tablets, 416 in box, 24 boxes	4 28	
German Sweet Chocolate		
Grocers' Style, in boxes, 12 lbs. each	0 28	
Grocers' Style, in boxes, 6 lbs. each	0 28	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 55	
Breakfast Cocoa—		
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 52	

COFFEE.

Green.

Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 22
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.	0 25	0 33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34	
Our Own	0 32	
Jersey	0 30	
Laguaya	0 28	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 35	
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 70	0 75
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 22	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 03	0 03 1/2
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross	00
2 " " Anchor	"	9 00
1 " " Flat Crown	"	9 00
2 " " " "	"	18 00
2 " " Square	"	21 00
2 1/2 " " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
Parisian Essence	gross	21 00



Southwell's

JAMS, JELLIES, and MARMALADES

ARE ALWAYS

“Up to the Limit.”



Nelson's Brilliant Gelatine

Cadbury's Chocolates

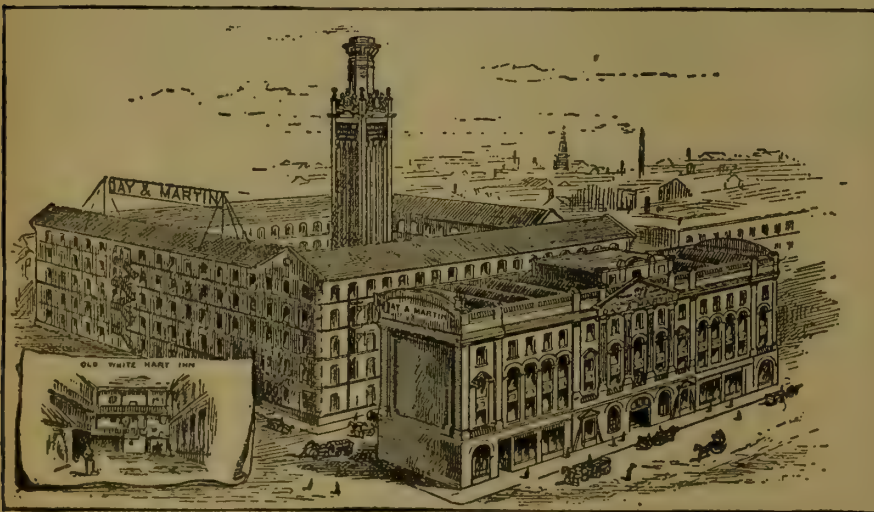
Robinson's Patent Barley

Robinson's Patent Groats

SAMPLES AND QUOTATIONS FROM

Frank Magor & Co. - 16 St. John Street, **Montreal.**

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



**150
Years'
Record**



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

DAY & MARTIN LTD. London and
Liverpool

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory

SULTANAS

DID YOU EVER THINK WHAT
WHOLESONE BISCUITS THESE ARE?

They keep well, are an old standby. Everybody likes them, but because they are old-fashioned you never push them. Give them a run for ten days. Speak of them every time you mention biscuits.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST.

Ketchup—		
Fluted Bottles	gross	12 00
Screw Top		24 00
Pepper Sauce		15 00
Dalley's Fine Gold, No. 8, per doz.		\$0 75
" " " " 1, 1 1/2 oz.		1 25
" " " " 2, 2 oz.		1 75
" " " " 3, 3 oz.		2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls ..	0 03 1/2	0 04
" " " " 1/2 bbls ..	0 03 1/2	0 04 1/2
" " " " 1/4 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/8 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/16 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/32 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/64 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/128 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/256 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/512 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1024 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2048 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4096 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/8192 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/16384 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/32768 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/65536 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/131072 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/262144 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/524288 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1048576 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2097152 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4194304 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/8388608 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/16777216 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/33554432 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/67108864 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/134217728 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/268435456 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/536870912 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1073741824 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2147483648 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4294967296 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/8589934592 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/17179869184 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/34359738368 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/68719476736 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/137438953472 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/274877906944 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/549755813888 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1099511627776 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2199023255552 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4398046511104 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/8796093022208 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/17592186044416 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/35184372088832 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/70368744177664 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/140737488355328 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/281474976710656 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/562949953421312 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1125899906842624 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2251799813685248 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4503599627370496 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/9007199254740992 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/18014398509481984 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/36028797018963968 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/72057594037927936 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/144115188075855872 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/288230376151711744 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/576460752303423488 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1152921504606846976 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2305843009213693952 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4611686018427387904 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/9223372036854775808 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/18446744073709551616 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/36893488147419103232 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/73786976294838206464 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/147573952589676412928 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/295147905179352825856 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/590295810358705651712 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1180591620717411303424 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2361183241434822606848 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4722366482869645213696 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/9444732965739290427392 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/18889465931478580854784 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/37778931862957161709568 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/75557863725914323419136 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/151115727451828646838272 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/302231454903657293676544 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/604462909807314587353088 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1208925819614629174706176 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2417851639229258349412352 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4835703278458516698824704 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/9671406556917033397649408 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/19342813113834066795298816 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/38685626227668133590597632 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/77371252455336267181195264 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/154742504910672534362390528 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/309485009821345068724781056 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/618970019642690137449562112 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1237940039285380274899244224 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2475880078570760549798488448 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4951760157141521099596976896 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/9903520314283042199193953792 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/19807040628566084398387907584 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/39614081257132168796775815168 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/79228162514264337593551630336 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/158456325028528675187103260672 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/316912650057057350374206521344 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/633825300114114700748413042688 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1267650600228229401496826085376 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2535301200456458802993652170752 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/5070602400912917605987304341504 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/10141204801825835211974608683008 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/20282409603651670423949217366016 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/40564819207303340847898434732032 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/81129638414606681695796869464064 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/162259276829213363391593789320128 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/324518553658426726783187578640256 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/649037107316853453566375157280512 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1298074214633706907132750314561024 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2596148429267413814265500629122048 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/5192296858534827628531001258244096 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1038459371706965525706202516488192 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2076918743413931051412405032976384 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4153837486827862102824810065952768 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/8307674973655724205649620131905536 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/16615349947311448411299240268011072 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/33230699894622896822598480536022144 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/66461399789245793645196961072044288 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/132922799578491587290393922144088576 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/265845599156983174580787844288177152 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/531691198313966349161575688576354304 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1063382396627932698323151377152708608 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2126764793255865396646302754304117216 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4253529586511730793292605508608234432 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/8507059173023461586585211017216468864 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/170141183460469231731704220344321377728 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/340282366920938463463408440688642755456 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/6805647338418769269268168813772855111104 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/13611294676837538538536337627545702222208 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/27222589353675077077072675255091404444416 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/54445178707350154154145350510182808888832 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/10889035741470030830829070102365617777764 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2177807148294006166165814020473123555528 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4355614296588012332331628040946247111056 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/8711228593176024664663256081892494222112 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1742245718635204932932651216378498844224 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/3484491437270409865865302432756997688448 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/6968982874540819731730604865513995376896 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/13937965749081639463461209710279980753792 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/27875931498163278926922419420559961507584 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/55751862996326557853844838841119923015168 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/11150372599265311570768967768223946030336 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/22300745198530623141537935536447892060672 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/44601490397061246283075871072897840121344 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/89202980794122492566151742145796802242688 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/178405961588244985132303484291936044845376 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/356811923176489970264606968583872089690752 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/713623846352979940529213937167744179381504 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1427247692705959881058427874335488358763008 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2854495385411919762116855748670976717526016 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/5708990770823839524233711497341953435052128 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/1141798154164767904846742299468390687010432 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/2283596308329535809693484598936781374020864 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/4567192616659071619386969197873562748041728 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/9134385233318143238773938395747125496083456 bbls ..	0 04 1/2	0 04 1/2
" " " " 1/18268770466636286477547876791494250992166912 bbls ..	0 04 1/2	0 04 1/2

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13 1/4 lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

QUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Fearless, 2 1/2-lb. bar, per lb.	0 04 3/4
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue " " 40c.	0 30
Red " " 50c.	0 36
Gold " " 60c.	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingots, rough and ready, 8's	0 57	
Laurel, 3's	0 49	
Brier, 7's	0 47	
Index, 7's	0 44	
Honeysuckle, 8's	0 56	
Napoleon, 8's	0 50	
Victoria, 12's	0 47	
Brunette, 12's	0 44	
Prince of Wales, in caddies	0 48	
" " in 40-lb. boxes	0 48	
Bright Smoking Plug Myrtle, T. & B., 3's	0 60	
Lily, 7's	0 47	
Diamond Solace, 12's	0 50	
Myrtle Cut Smoking, 1 lb. tins	0 70	
1/4-lb. plug, 6-lb. boxes	0 70	
oz. plug, 5-lb. boxes	0 70	

MCALPIN TOBACCO CO.

White Burley Chewing—Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.	0 61
Jubilee, 7 1/2 to 1 lb., chocolate, 15-lb. butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to 1 lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to 1 lb., 18-lb. caddies	0 42
Cut Tobacco, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

CIGARS.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettas—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu Tobacco—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—

H. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobacco—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " " 8s, " 16	0 68
" " " 8s, R. & R. 13 1/2	0 68
" " " 7s, R. & R. 14 1/2	0 58
" " " 8s, R. & R. 15	0 58
" " " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " " 3s, Solace, 17 1/2	0 58
O. V. " " 1s, " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist, 9	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	\$ 1 50
" " " " " 2	1 65
" " " " " 3	1 40
" " " " " 4	1 60
" " " " " 5	1 65
Tubs, No. 0	8 50
" " " " " 1	7 00
" " " " " 2	6 00
" " " " " 3	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30
THE E. B. EDDY CO.	
Washboards, Planet	1 60
" " Waverly	1 50
" " X	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort d.	3 60
Matches—	
Steamship (10 gross in case).	
Single case and under 5	
cases	3 10
5 cases, freight allowed	3 10
Per Case.	
Matches—	
5-Case Lots, Single Case.	
Parlor	\$1 70
Red Parlor	1 70
Telephone	3 30
Telegraph	3 50
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish
Stick Licorice

ACME
LICORICE
PELLETS

Stick Licorice

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE,

Brooklyn, N.Y.



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —

GOODALL, BACKHOUSE & CO.
LEEDS, ENGLAND.



ADAMS'

Tutti

Frutti



GLASS JAR FREE

Ask your wholesaler for it.

ADAMS & SONS CO. 11 and 13 Jarvis
Street
TORONTO, ONT.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. O. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.** sp

HYDE PARK, ATHLETE, PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, AUGUST 16, 1895.

No. 33



Manufacturers. by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80

Trade Mark Bull's Head

1878 CROSS OF THE LEGION OF HONOUR

IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY

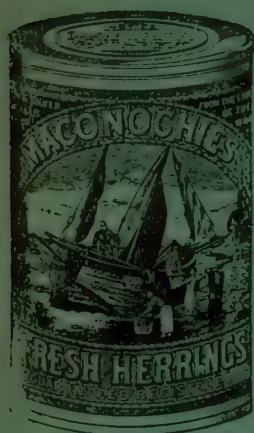
MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.



Potted Meats

and

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

FOR
PURITY
..



FOR
STRENGTH
..

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Leon Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

Sulphur Matches

TELEGRAPH
TELEPHONE
TIGER

In strong paper boxes—
three qualities.

Parlor Matches Card Boxes.

EAGLE PARLOR
RED PARLOR

In square sliding boxes.

In patent boxes made to
hang on the wall and be
used as match safes.

BEAVER

In sliding oblong boxes,
for home use.

FAVORITE

Small matches in sliding
boxes made to carry in
the vest pocket.

Safety Matches

SAFETY

Put up same as Red Parlor.

CANADIAN SAFETY Put up same as Favorite.

These light only on the box.

The **E. B. EDDY CO. Ltd.,** Hull, Canada

318 St. James St., Montreal

29 Front St. West, Toronto

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and
Melbourne, Australia.



4 GOOD SELLERS



Rose & Laflamme

Agents

MONTREAL.

NEW CROP, 1895

We have just received ex Bark
"Buda" and others 1,000 puncheons fine

Barbadoes Molasses

Quality guaranteed. New crop.

Also a fine lot of

Porto Rico Molasses

Now on wharf.

WRITE FOR SAMPLES AND QUOTATIONS.

LAPORTE, MARTIN & CIE., Wholesale Grocers - - MONTREAL



Kipper Herring

The recognized leading Brand in all
the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

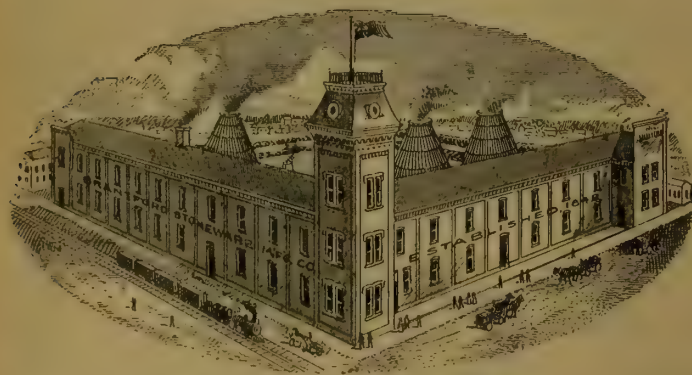
FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

It always does me good to drink a cup of

GRAND MOGUL Tea

So say many consumers of choice Black Tea. As it does the consumer good, it should do every grocer good to handle **GRAND MOGUL** at a good profit in packages. No loss in weight—no loss in value. Gold dollars and Grand Mogul at par. If you do not handle it, write for a case. We will send you handsome samples advertising matter and a beautiful picture with first case.

AGENTS :

WM. TUFTS & SON, Vancouver, B.C. ; HOOD BROS. & CO., Winnipeg, Man. ;
F. COOKSON, Montreal, Que.

T. B. ESCOTT & CO., - Wholesale Grocers, London, Ont. - **SOLE AGENTS**

"How to Sell Coffee"

. . . BUY . . .

Excelsior Blend

It sells itself, because it ex-cels the others. Highest grade Mocha and Java. Satisfaction guaranteed.

Todhunter, Mitchell & Co. - *Toronto*

COLES PATENT

Coffee Mill

A perfect grinder.

SOLE AGENTS

Good Milk

is something that everybody is looking for.



"Reindeer Brand" CONDENSED MILK

"I am satisfied that the original milk from which the **REINDEER BRAND** is prepared is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

DR. OTTO HEHNER

Hon. Sec. of Soc'y of Pub. Analysts, London, Eng.

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., Says:

"**THE REINDEER BRAND** condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says:

"The Truro condensed milk, **REINDEER BRAND**, has been analyzed by our chemist, and found superior to the famous SWISS products."

YOU WANT THEM . . .

WE ARE IN RECEIPT OF

3 CARLOADS

Choicest Patras Currants

In beautiful condition, packed in cases, purchased before the recent sharp advance, and to be offered at bargain prices.

We also direct your attention to

THE HIGHEST GRADE
JAPAN TEA IMPORTED
THIS SEASON : : : :

“ROYAL CHOP”

The liquor is rich, rare and much superior to many so-called high grade teas. We will be pleased to submit samples.

W. H. Gillard & Co. Wholesalers Only, - Hamilton

JOHN MOUAT, Northwest Representative, WINNIPEG.



J. H. SMITH

HE IS A “PATERSON HUSTLER”

AND CARRIES THE HANDSOMEST
SAMPLE CASES ON THE ROAD.

ALL WE ASK IS THAT YOU ALLOW
HIM TO SHOW THEM AND THEIR
CONTENTS TO YOU. WE WILL DO
THE REST.

WM. PATERSON & SON, - BRANTFORD, ONT.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 16, 1895

(\$2.00 per Year) No. 33

DROPS FROM THE EDITOR'S PEN.

We live in an ad-age. Every merchant should advertise.

* * *

Procrastination robs the procrastinator as well as Father Time.

* * *

Success usually travels the way of the traveler who travels for success.

* * *

This country needs cheaper political gas as well as cheaper illuminating gas.

* * *

Cuba is still engaged in raising "cain" sadly to the detriment of the sugar cane.

* * *

The man who fails in order that he may make himself, usually makes a big mistake.

* * *

A paper trust has been formed in the United States. It won't stand much pulling.

* * *

Honesty is a better paying partner for industry to take in than Dishonesty ever can be.

* * *

Prompt delivery of goods will cover a multitude of sins, either in wholesaler or retailer.

* * *

One thing there is that is comforting these days: Returning good times are not as fickle as the weather.

* * *

The proper place for the man who is too lazy to elbow his way in the world is at the tail end of the race.

* * *

An "ad." should not "blow" too hard: Some craft may not be able to sail to your store in the teeth of it.

* * *

The new hall of the Brooklyn Grocers' Association has been opened. And the first affair held within its walls was divine service

on 3rd inst. This fact is not to be taken as a reflection on the spiritual condition of the Brooklyn grocers.

* * *

Advertising is no good only when the medium, the advertiser, and the goods advertised are no good.

* * *

The abundance of the watermelon crop may have glutted the market, but the appetite of the small boy, never.

* * *

The opening of the United States markets to Canadian mutton means death to many sheep in Canada.

* * *

Organization is the handle which gives force to the whip in driving grievances from trade and commerce.

* * *

Decline in business is often easier of solution than decline in prices. All you have to do is to diagnose methods.

* * *

The oil gusher is the only kind of gusher that people will tolerate, and the more it gushes the more popular it becomes.

* * *

A young man's business education is incomplete until he has at least been taught the rudiments of the art of advertising.

* * *

More profitable is it for business men to sing praises of their own goods than to heap imprecations upon the goods of competitors.

* * *

It is better to trust the soundness of the cash tendered for goods than to trust the soundness of people who try to get goods on trust.

* * *

"Get married here, but go to Day Bros. for groceries, hardware, etc.," is the unique inscription that adorns the sign of an issuer of marriage licenses in a Vermont town.

This is a species of co-operation that might be cultivated between merchant and merchant.

* * *

Mail advices say that a great deal of old Canadian cheese is being held in English provincial towns. We like Englishmen to stick to our cheese, but we do not want them to hold it.

* * *

It is a further dose of powder and shot that the Chinese need before either religion or trade can be offered them even in normal quantities.

* * *

Merchants' satisfaction at the big harvest promised in Manitoba rests primarily upon the expectation that they will in turn reap a big harvest of orders.

* * *

Never trade on a man's sympathy to secure his custom. It is upon a foundation more substantial than sympathy that a man must construct his business.

* * *

If people had exhibited as much energy in putting theories into action as they had perseverance in devising said theories, many trade grievances would not now be in evidence.

* * *

The Ontario Government has decided to go out of the binder twine manufacturing industry. It evidently found it was not binding friends or votes to its cause. The Dominion Government will probably awake to a like realization some day, and then another twine factory will be free from governmental control.

* * *

A Sunday closing law has been put into operation in Macon, Mo., and the first day of its existence forty merchants were found by the police violating it, and notified to explain their conduct to a magistrate. A modern edition of the Forty Thieves, for have have not three merchants robbed themselves of one day's rest out of the seven?

IS MILK A WHOLESOME DIET?

A MILK diet is not acceptable to many, particularly during the summer months. Many, however, regard it as essential to health, and rigidly adhere to the use of crackers, rice, or some other farinaceous article with milk, for the midway luncheon. In Modern Medicine for June a number of reasons are given why cow's milk is not intended for some stomachs. Each individual is a law unto himself in this particular. Those to whom a milk diet is acceptable will not be likely to accept the statement made, and which we quote as follows:

"The popular idea that milk is one of the most wholesome and nutritious articles of food for use at all periods of life is by many acts shown to be an error. Cow's milk is admirably adapted for digestion in the stomach of a calf. The bovine stomach is so constructed that it can deal with food in lumps or small masses, on account of the ruminating habits of the animal. It is doubtless for this reason that cow's milk is so constituted that, in the stomach, when brought in contact with the acids and curd-forming ferments of the gastric juice, it forms large, hard, tough curds. Woman's milk, on the other hand, forms small, soft curds. This is one of the chief reasons why cow's milk disagrees with infants, as it almost universally does, when given in an undiluted state. Ass's milk has been found to be much more wholesome for infants than cow's milk. It more closely resembles woman's milk than does the milk of the cow. The equine stomach is simple in construction, in this respect more closely resembling the human stomach than does the bovine.

"The tendency of cow's milk to form in curds is, however, a less serious objection to its use by infants than by adults, for the reason that the infant's stomach is scarcely more than a dilatation of the upper portion of the intestine, being much less pouched in for than in adults; consequently the contents of the stomach of the infants very readily and quickly pass out into the duodenum, where the perfect and complete digestion of milk normally takes place, the pancreatic juice being apparently the most active agent in the digestion of milk. With adults, however, the large curds formed in milk are retained for a much longer time, the digestion of milk in the stomach being imperfect, and microbes in abundance, fermentation of lactose and decomposition of casein take place, resulting in that very disagreeable and miserable condition commonly termed 'biliousness,' which means not as it is popularly supposed, a disturbance of the liver, but a rottenness in the stomach. The absorption of the resulting ptomaines and a general toxemia, the germs which milk ordinarily contains in great abundance, encourage the fermentation and decay of the curds in the stomach; while, on the other hand, the casein being a readily decomposable substance, encourages the growth and development of the putrefactive and other organisms with which the fluids of the stomach always abound.

"Rondot and Lepine have recently called attention to the fact that milk is not in its constitution well adapted to the sustenance of adults; at least, it is not a complete food. It contains too large a proportion of albuminoids in relation to the hydrocarbons. Great

numbers of persons are the victims of migraine, bilious or sick headache, dulness of mind, depression of spirits, constipation, and a variety of allied and associated symptoms in consequence of the free use of milk. The common habit of drinking milk is particularly injurious, as a large quantity of milk entering the stomach suddenly and in an undiluted state favors the formation of very large and hard curds."

ADVANTAGE OF GRADING EGGS.

THE proper presentation of all articles for sale is one of those points which, though often neglected, go far to give success. There can be no question that the eye is the inlet to the pocket as well as to the soul; and the great advantage which middlemen have over the regular producer of all kinds of produce, is that the former understand the importance of this question and take steps in that direction. At the same time it must be confessed that farmers pay less attention to this question than in their interests they should, says Stephen Beale, from England, in The Cultivator. The careless way in which produce is frequently marketed does much to destroy the value of all their previous labors.

Twenty years ago Ireland supplied Great Britain with more eggs than all the rest of the world put together. But so careless were the people as to the details of sorting, packing and marketing, that the foreigner with his improved systems was able to capture the trade for himself to a large extent. Within the last few years much has been done to remedy this state of things, and with a considerable advantage to the sister country, but in the meantime foreign imports have increased to an enormous extent, and it is scarcely to be expected that they will lose their ground.

In this country at least it is a common practice to send eggs to market just as they are produced, large and small together, the effect of which is that they do not present the regular appearance found in foreign eggs. I have seen scores of boxes of French, Italian, Danish, Austrian, and even Russian eggs opened, and one could not help admiring the excellence of their packing, together with the evenness of size throughout the boxes; in fact, so complete is the system that when a retailer purchases a box of foreign eggs, he never thinks of opening it, but knows by the brand what will be the size of the eggs within. This has been a very powerful factor in leading retailers to prefer foreign eggs, for then they know they are getting what they pay for. It must be borne in mind that a producer who sends all sizes to market in one box or basket, is doing himself a positive injury, since, if there are a few big eggs, they determine the standard, and of course others, even though of average size, look smaller. Moreover, in these days people prefer not to run any risk in this way,

and hence it is, as I have frequently been told by retailers, that the trouble when dealing with foreign eggs is minimized.

As a rule abroad eggs are graded in three sizes, but in Denmark the system has been carried out to a greater extent, and Danish eggs are graded to six sizes—namely, from twelve to fifteen pounds per long hundred (120). French, Italian, and other eggs are in three sizes, the first being about seven to the pound, seconds eight, and the thirds nine.

The method adopted of sorting the eggs is a comparatively simple one. As they are brought into the packing establishments boys and girls are employed, each having a small board before them in which are three oval holes, varying in size according to the three standards given above. Every egg is taken and fitted to the hole to which it is nearest in size, and then placed in a basket or box corresponding therewith. Very large and very small eggs are rejected, and sold for other purposes upon the spot. It is surprising how rapidly the work can be done, and one active lad can handle several thousand eggs during a day in this manner.

That the adoption of this system would be an advantage is undoubted, for the reasons already stated. The complaint which has sometimes been made as to this method, is that while it is easy to sell the larger sizes, a difficulty is experienced in finding an outlet for the smaller ones. But I think that this is more apparent than real. Of course, a less price would have to be taken for the small eggs, but the enhanced returns from the better specimens would more than repay. There can be no question that in every trade a most important factor to success is confidence, and as long as foreign eggs are graded, while home produce is marketed in the old haphazard fashion, so long will retailers feel sure as to the form. Hence they prefer to deal in them. We have not yet arrived at that stage of things where eggs are sold by weight, though the Danes really adopt this method to some extent, as already indicated—at any rate, so far as dealers are concerned. If fair price are asked for eggs, the smaller can always be sold, because pro rata it is just as cheap to buy a little egg as a big one, provided we get more of them.

Whether this work should be undertaken by producers or the packers, depends upon local organization. Still there can be no doubt that if a producer has two baskets of eggs to take to market, it would be wise to sort these eggs into two different sizes, and in one or two places we have found this done. Any one can test the matter for himself by looking at a basket of eggs, all of which are the same size, and compare it with another in which are big and little together. The difference is at once evident, and the system here advocated needs no further recommendation.

TEAS . . .

Are firmer and will be higher.

SUGARS

Are firmer and will be higher.

Get our samples and figures before buying. We are heavy holders and free sellers.

LUCAS, STEELE & BRISTOL

Hillwattee Tea
Agents

HAMILTON

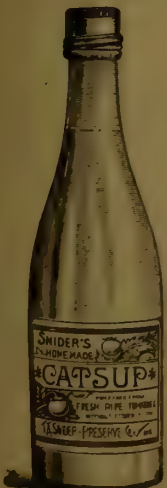
We regret, owing to an unfortunate delay in shipment of Coffee, and to unusual run on

Mecca Coffee

we will be unable to fill orders for a couple of days, after which shipments will be made in order received, and we expect no such delays in future.

James Turner & Co. = HAMILTON

Reduction in Price



GET OUR QUOTATIONS
FULL PARTICULARS FROM

Wright & Copp, Dominion Agents Toronto

New Season's Moning Congous.

We have just received our first shipment of new Season's Moning Congous. Samples on application.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS

Toronto

PERSONAL MENTION.

JOHAN HARVEY, who kept a grocery store at Yonge street and Erskine ave., Toronto, died on Sunday from an overdose of laudanum. Deceased was accustomed to take the drug for pains in his head, and a coroner's jury decided that the overdose was partaken of accidentally.

Miss M. A. Scott, Weston, was in Toronto on Tuesday on a buying tour.

F. J. Dixon, of Davidson & Hay's sample-room, is holidaying in Manitoulin Island.

H. G. Wingrove, of H. Wingrove & Co., Collingwood, was in Toronto last week on business.

W. H. Seyler, of the Eby, Blain Co., Toronto, has been in Montreal the past week. He will return on Tuesday next.

W. J. Mashev, manager for J. M. Lang & Co., has left for the Pacific Coast. He will be away about three months, and is on business as well as pleasure bent.

J. D. Roberts, of the Pure Gold Mfg. Co., writes THE CANADIAN GROCER from the top of the celebrated Eiffel tower at Paris, France. He then expected to leave the continent for England on Aug. 2.

Douglass Brack, of Todhunter, Mitchell & Co, Toronto, is back from one of his periodical trips to the Pacific Coast. He reports his trip more successful than he anticipated. The harvest he speaks highly

of. He stood in one field where the wheat was 5 feet 8 inches high and saw samples that measured 6 feet.

SURF SEA SALT.

The Toronto Salt Works are offering the trade a line of surf sea salt, which is becoming popular for bathing purposes. It is done up in cardboard packages at 15 cents a package, and is offered the trade in larger quantities at special figures.

LATE BUSINESS CHANGES

Geo. Luxton, grain dealer, Hamilton, Ont., is dead.—Martin Roche, general store, Killaloe, Ont., has been succeeded by W. J. Roche.—Maria Scott, grocer, Toronto, is removing to Bolton, Ont.—Dugas & Lebrun, confectioners, Montreal, have dissolved.—Calixte Gabbert, Emile Gabbert, John Price, Wm. John Price and Pierre Cloud have entered into partnership at Montreal, as the Montreal Wool and Sheep Skin Company.—J. A. Tellier & Co., grocers, Quebec, have retired from business.—Hyman and Joseph Simon are proprietors of the general trading business known as H. Simon & Son, St. Cunegonde, Que.—Carlin & Lake, general store, Golden, B.C., have assigned.—W. R. Megan, general store, Vernon, B.C., has suffered a loss by fire. Fully insured.—Hall, Ross & Co., Victoria, B.C., have dissolved. Hall continues.

ADOPTING THE CASH SYSTEM.

Another of our merchants has decided to adopt the cash basis of business. On Oct. 1 E. J. Cobain, the well-known and markedly successful general dealer, of Camilla, Ont., will say good-bye to the credit plan upon which he has worked up to date.

This resolution of Mr. Cobain carries weight with it, for when such a successful man adopts the cash system, the change is worthy of special remark. Eight years ago Mr. Cobain started business. Six years ago he added a telegraph office for his own and the public convenience, and he is now getting in a telephone, and in a day or two Camilla will have every city convenience. The reasons for Mr. Cobain's success are numerous. He is courteous and affable attentive to business; he knows how to buy, and has always a good full stock on hand. His store now contains every line of general merchandise for which there is any demand in the countryside.

THE CLERKS' ENTERTAINMENT.

The Montreal Grocers' Clerks' Association are already making preliminary preparations for a grand concert to be given by the society on September 17. From the success of the last public entertainment under the auspices of the association it is likely this one will be equally successful. His Honor Lieut. Governor Chapleau has written his permission to have the concert held under his patronage.

WOOD SPOONS

For Preserving and Pickling.
Best Quality White Birch.

Entirely Odorless and Tasteless.
Sizes, 13, 15, 17, 21 inches long.

H. A. NELSON & SONS,

**TORONTO and
MONTREAL**

"Sure to please your customers. Gives you a good margin."

KURMA The Tea of Teas

Four qualities.

Black or Mixed.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

What do you think of this?

*"Your oatmeal is a
Breakfast delight —"
Camuna*

Have you ever tried it?

*Drumbo - Ont
26 July 95*

E. D. TILLSON

TILSONBURG, ONT.

Yachting



Makes men hungry, and after all that's largely what it's for. All yachters, campers, picnickers and others agree that while a good supply of eatables are necessary the enjoyment would not be half so keen if other milk were used than "Jersey Brand." When selling any of your customers supplies for an outing be careful to include

"JERSEY" BRAND

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

We have a splendidly assorted stock of

Canned Meats for the Picnic Season

Comprising all the leading brands.

Devilled Ham, Potted Ham

Potted Ox Tongue

Delhi Boneless Chicken, key opener

Delhi Boneless Turkey, key opener.

Beardsley's Star Herrings, in tins

Beardsley's Shredded Codfish

Beardsley's Acme Sliced Beef



ALL THE ABOVE GOODS IN EASILY OPENED TINS.

Turner, Mackeand & Co. Wholesale Grocers **Winnipeg**

WHEN BUYING Be sure to get

Phoenix Mills Pickling Spice

(Finest English Receipt)

In Bulk or Packages.

Coffees, Extracts, Baking Powder, Spices

Trade for Gold Medal in $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. packages is increasing. Send for a trial box.

BARTON'S

(THE)

BAKING

(ONLY)

POWDER

(GENUINE)

Purest and Best

G. F. MARTER & SON,

1 AND 3 JARVIS STREET

TORONTO, ONT.

THEY DON'T KEEP—THEY SELL

CROWN BRAND EXTRACTS, MUSTARD AND KETCHUP.
ARR'S BISCUITS
RAVEN'S CONFECTIONERY

ROWNTREE'S COCOA AND CONFECTIONERY
ROBINSON & WORDSWORTH'S LIQUORICE
BRYANT & MAY'S MATCHES, etc., etc.

ROBERT GREIG & CO. - - - Montreal

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE GLOBE AND THE SUGAR TRADE.

THE Toronto Globe, in commenting upon an article in THE CANADIAN GROCER regarding the dulness in sugar, concludes: "The inevitable result of an increase in price is a decrease in consumption, and this seems to have been under-estimated."

Undoubtedly, an increase in the price of a commodity tends to a decrease in its consumption. But this law, like others, is not always in operation, or at least other agencies sometimes supervene. For the dulness that now obtains in the sugar market the price is undoubtedly the least of all the conducive factors.

Sugar to-day is relatively cheaper than any staple commodity on the grocery market. It is from $\frac{1}{8}$ to $\frac{1}{4}$ c. per lb. cheaper than it was a year ago at this time, while teas, canned salmon, vegetables and fruits, and foreign dried fruits are all dearer than they were then. The most potent factor that has contributed to the dulness in sugar is undoubtedly the disappointing character of the early and small fruit crops: In the home and in the canning factory much smaller quantities than usual have been canned and preserved. Of strawberries there have been practically none packed. Then, less fruit for canning means also less fruit for ordinary eating. And all this curtailment in the pack of small fruit means a corresponding narrowing of one of the chief sources of demand for sugar.

Then, back of the fruit crop is the abnormal buying that obtained both prior to and immediately succeeding the change in the tariff; wholesalers, retailers and consumers all bought very heavily. Country merchants say that nearly every farmer who could raise enough money to do so, bought sugar by the barrel where hitherto he had been buying small quantities. Many of the canning and

preserving factories also anticipated their wants, and to excess, as has been demonstrated by the fact that some of them have lately been trying to distribute their stock among the retailers at less than the market price.

No, the dulness of sugar is not due to price.

SITUATION IN APRICOTS.

To Canadians the California evaporated apricot market is more interesting than it ever has been heretofore. During the past season the people in this country have widened their acquaintanceship with this fruit—in fact, with California fruits generally. It practically has become one of our staples.

Now, in view of the upward tendency of the price of evaporated apricots, there is a possibility that values may reach a point that will make this commodity a forbidden fruit; at least as far as the great mass of consumers is concerned.

The price has appreciated something like 2c. per pound, and it is affirmed that before long the quotations on the Coast will be from 11½ to 12c., or about equal to 16c. laid down in Toronto. With other fruits as substitutes, this figure would be sure to materially check consumption in Canada. But, with Canada out of the market altogether as a buyer, it would have no perceptible effect upon the general situation. At the outside this country does not, it is estimated, consume more than 100 to 150 cars of evaporated apricots per annum.

The cause of the sharp appreciation in prices is the shortage in the crop, the yield this season being estimated, according to a California packer now on the Canadian market, at 1,500 carloads against 2,800 carloads last year. The fact, however, that there was a considerable quantity of last season's fruit carried over will tend to keep prices from appreciating as much as they otherwise might.

NEW CALIFORNIA RAISINS.

First quotations on new season's California raisins were received in Toronto on Saturday last. They are a little lower than last year's opening figures, being as follows: 2 crown loose muscatels, 2½ c. per lb.; 3 crown ditto, 3c.; 4 crown ditto, 4c., all f.o.b. California, September shipment.

To the above price must be, however, added freight and duty, which would mean an additional 2¼ c. per pound or thereabouts.

There are still a good many of last year's raisins in holders' hands, but it is thought they will be pretty well cleaned up before the new crop is on the market.

During the past season California raisins increased materially in popular favor on the Canadian market, and the ensuing season will probably show a further growth in this respect.

"FUTURE PUNISHMENT" FOR THE GROCERS.

A CHICAGO newspaper man some time since wrote a book dealing with a supposed tour he had made of Hades. Every other page contained an illustration of the condition of "life" in His Satanic Majesty's abode. Men from varied callings and professions were there. Even preachers were among the incarcerated. But there were no grocers there. At least, he does not bear record that there were. And as the writer of the book in question was a newspaper man, he is unlikely to have overlooked any corner of the lower world.

If perchance there are any grocers in Hades their particular torture would be in being compelled to keep their stores open for "ever and ever," doling out with bare fingers hot roasted fruit. That is, at all events, the punishment some of them deserve, and those in Toronto probably more than anywhere else.

Away back in the early spring the Toronto Retail Grocers' Association set on foot a movement to enlist the co-operation of the labor unions of the city and the Ministerial Association in securing early closing. In pursuance of this, deputations from the Grocers' Association waited upon these organizations, and the desideratum sought—their co-operation—was secured.

A certain day in a certain month was set for the inauguration of the movement. The hour for closing was to be 8 p.m. each business day except Saturday. The day arrived, and quite a presentable number closed. But before a week had passed numerous were the backsliders; and to day there is practically no more than a corporal's guard of early closers. And, worse still, among these backsliders are the very storekeepers who memorialized the Trades and Labor Council and the Ministerial Association to come over to the help of early closing.

God helps those who help themselves, but God help those who won't help themselves.

CURRANTS UNSETTLED.

CURRANTS in both Great Britain and the United States are in a somewhat unsettled condition. In each case a different reason is assigned.

In the former country, according to mail advices, there has been a decline of 1s. per cwt. in the lower kinds. This decline is the result of the disappointment that has been felt in the world's metropolis at the new Greek bill, which retains 15 per cent. of the crop for distillation.

It appears that the London dealers, a week before the decline in question took place, bought in excess of their requirements with the avowed object of supporting the position. They anticipated that the holders would also have co-operated, but in this

respect they counted without their host: Instead of supporting they began to press sales, hence the weakening of the market. Judging from the tone of the English papers, some soreness has been created by the action of the holders. "It is to be hoped," remarks one paper, "that the London traders will now recognize the uselessness of endeavoring to bolster up the position under any circumstances, and will allow the market to follow a natural course, which will probably mean lower prices than at present exist. This may be disastrous to a great many who are dependent on the trade in Greece, but it will ultimately prove a benefit to those engaged in the trade on this side."

Some rumors to the effect that a destructive kind of rot is at work on the growing crop are to hand, but they are given little or no credence.

The disturbing element on the American market is the unexpected bobbing up again of the duty question, which was thought to have been settled two or three weeks ago by the Attorney-General. It appears from information which has been received by importers at New York that the Treasury Department does not accept the opinion of the Attorney-General barring the action of the collector at San Francisco from appealing against the decision of the Board of Appraisers, exempting all other Greek currants than those from Zante from paying the duty of $1\frac{1}{2}$ c. per pound. Now the matter, it is understood, will be ventilated before the Circuit Court of the District of California, and that may not be the end of it. Hence the unsettled condition of the currant market in New York.

NEW SEASON'S VALENCIAS.

The Valencia raisin market for the season 1895-6 opened on Friday last. Opening prices were a fraction higher than last year. On Monday cables announced a decline of equal to nearly 2s. per cwt. This, however, is nothing unusual, the market, as a rule, declining a few days after the opening.

On the day that the market opened the first shipment for Canada, via Liverpool, was made. The fruit will probably arrive about the middle of September. The shipment is five days earlier than the first shipment of last year.

The past season was peculiar in more respects than one. Early advices told of badly damaged crops, and that the supply of really good fruit would be light. Although there undoubtedly was considerable damaged fruit, but little of it saw this country, the market, on the whole, being well supplied with good fruit the season throughout, while, taking it all round, the quality of the fruit was of an unusually high average.

Another feature of the market was the unusually large quantity of Valencia raisins

that were consumed in Canada during the season. This was, no doubt, induced by the lowness of the prices ruling.

IN THE MARITIME PROVINCES.

WELLINGTON BOULTER, the canned goods packer and president of the Canadian Packers' Association, was in Montreal this week on his way to Picton, after an extensive tour of the Maritime Provinces, New Brunswick, Nova Scotia and Prince Edward Island.

"I find THE CANADIAN GROCER everywhere," he said, as he shook hands with the editor on St. James street. "I knew that nearly every merchant west of Port Arthur took it, but I had no idea that it was so much read in the Maritime Provinces. Everyone there seems to take it. Over on Prince Edward Island, where I had never been before, when I introduced myself I was made heartily welcome, for everyone said they knew me through my advertisements in THE CANADIAN GROCER. You certainly cover Canada."

"I am very much pleased with my trip. People everywhere were very kind to me, and I did a good business. I am glad to be able to bear out what you have said about the Maritime Provinces. With you, I think more Ontario and Quebec people should spend their holidays there instead of going to the crowded and hot American resorts. The air is far more bracing, it costs much less to live, and one feels more at home at the Canadian seaside places."

"Business is improving and seems to be on a more substantial basis than in some other parts of Canada. For New Brunswick I have appointed E. F. Sturdee, St. John, my agent. I have always done a good business there, but I expect a considerable increase, for I could get no one who is held in higher esteem than he."

During his stay in Montreal, Mr. Boulter visited the trade with Mr. Gordon, and placed several carloads. He said the publishing of proofs of his new labels in THE CANADIAN GROCER was a great hit, for he found the trade waiting for him with larger orders, as they recognized they would be a great help in selling the goods. On this account his sales in the city of Quebec were larger than ever before.

THE SALMON PACK.

Latest mail advices from the Coast denote some uncertainty regarding the salmon pack, although the question as to its shortness is a settled one, as far as comparison with last year's pack is concerned.

Advices under date of August 1 said that unless things improved the pack would not be half as large as cans had been prepared for. Advices dated a week later, however, denoted an improvement, the pack being

ahead of the last short year, 1891. Until the end of the month, when the fishing season closes, it will be impossible to tell what the pack will be.

THE LOW PRICE OF CHEESE.

THERE appears to be no bottom to the cheese market, prices now being 3c. below what they were last year. This represents a difference of \$2 per box to the factorymen, and shows how much their revenue must have decreased this summer.

The worst of it is that there appears to be no immediate prospect of any improvement in the market. If there was, the demand would have made itself felt ere this. The exports from Canada to date are almost 100,000 boxes short, while from the United States they are over 200,000 short. The English consumer has therefore taken some 300,000 boxes less of North American cheese this summer than last.

No ordinary conditions would account for this shortage. It can only be attributed to the fact that the stock of old cheese in England was larger than even the most pessimistic traders figured it. That this is so, account sales that came to hand to exporters in Montreal amply proved. In three cases, round lots of Canadian cheese made last year in July, August and September had been sold in London at 25s. per cwt. Now these cheese cost in Montreal last fall all the way from 45s. to 49s., so that the sellers lost from 20s. to 24s. per cwt. on their goods, not counting the charges for carrying them for almost twelve months, and the cost of freight, etc.

Other lots could be cited, but this is sufficient to show what a quantity of old cheese there must have been to consume this summer and what losses sellers had to put up with. It is not at all surprising, therefore, that the English demand has been backward and the prices abnormally low, with such losses in mind. Besides, the fact that the cheese has been carried so long is bound to tell against its flavor. This means a slow consumption and overstocked market.

DUTY ON SALMON.

The tariff as revised at last session of Parliament provided that the duty on fresh salmon shall be one-half cent per pound, and that it may be admitted free of duty upon proclamation of the Governor-in-Council, which may be issued whenever it appears to his satisfaction that fresh salmon may be imported into the United States from Canada free of duty. The Government having been notified that the salmon is admitted free into the United States, an order was passed on Monday abolishing the duty on salmon coming into Canada. Our exports of fresh salmon to the Republic last year aggregated in value \$125,430, whereas our imports from the same were valued at only \$55.

HAMILTON TRADE GOSSIP.

THE sugar trade so far this month has been anything but lively, although during the past week a few orders for carload lots have been received by local jobbers. Prices remain firm. The very lowest price that refiners will accept is 4½c. for granulated and 3½c. for yellows, net cash, delivered, for 500 barrel lots. "They won't budge from that," remarked a jobber. "They seem to be quite satisfied that sugar has a future before it. The feeling in both Europe and the United States is a little better, and whatever change takes place it will be in the direction of higher prices. According to Licht's estimate it is quite within the possibilities that before the next sugar season we shall see values 1c. per lb. above their present range." The local price is unchanged at 4¼ to 4½c. for granulated and 3½c. upwards for yellows.

The tea market still lacks much life, but as far as position is concerned it is strong. Advances regarding Ceylon tea show an advance of at least 2c. per lb. in low grades, and 3 to 4c. in the high grades. A good many Japan teas have come in during the past week. They are not like those which arrived early in the season. "They are right up to sample," remarked one wholesaler who formerly had a great deal to complain of regarding the quality of the early shipments. "I think they are as good value as we gave last year. But the shippers lead us to believe that they are not making any money on them; in fact, they profess to be actually losing money. If this is so, the retail merchants are getting, as far as Japan teas are concerned, extra good value—that is, those who bought for direct shipment."

The scarcity of McDonald tobaccos is still felt, although orders are getting pretty well filled up. "In the meantime, however," to use the words of a jobber, "Tuckett, the Empire company and Ritchie have got considerable openings with portions of the trade they never sold to before."

Canned goods are moving off as well as can be expected for this time of the year. During the past week there has been quite an enquiry for tomatoes. Some of the wholesale houses appear to be short of tomatoes. Two wholesalers told me they had both sold to other wholesalers during the week. A member of one firm assured me he had sold several hundred cases lately, and at 90c., present delivery. "One packer," said this particular wholesaler, "asked us 95c. for what he had left, but we did not buy." There are not so many canned fruits selling as there were, but there is nothing special to note beyond this.

Letters have been received from at least one salmon packer on the Coast, asking for

offers. "This same packer," ventured one jobber, "was one of those that a short time ago was holding at \$4.75 on the Coast, so that it looks as if prices are taking an easier turn." Another wholesaler showed me a letter which estimated the shortage on the Fraser River at 100,000 cases.

Syrups are getting into very small compass. "Medium grades are not obtainable at all from the Canadian refiners," was the report one wholesaler gave me. "The consequence is that we have to go to the United States for these syrups and pay a duty of 7c. per lb., which is needlessly high." Then he waxed righteously indignant at this particular tariff. "We can get the higher grade from the Canadian refineries, but the beggars work their low grades into their sugars," he concluded.

A packer who was in town on Wednesday declared that peaches, plums and pears would be a shorter crop than a great many people appeared to anticipate.

There is at least one business man in Hamilton who has been a gainer as a result of the liberal advertising which the "Ambitious City" has got consequent upon Hayhurst winning the Queen's prize. The business man in question is a broker, and the other day he received a letter from a California fruit firm which had become interested in Hamilton through its connection with Hayhurst and asking him (the broker) to accept their agency, and he has decided to do so.

Those who have gone into the cleaned currant business have done well, as far as I can learn. Balfour & Co. some time ago secured the services of an expert and an inventor of a cleaning machine, and they inform me that as a result their trade in currants has grown enormously.

The Grand Trunk railway have been stirring their stumps a great deal during the past few weeks, and are now making a bigger bid for business than they have for some time. Speaking to Mr. Steele of Lucas, Steele & Bristol, regarding the matter, he said: "Oh, the Grand Trunk was after all never so black as it was painted. During our long experience with them we have always found them courteous and obliging. We have been able to give our customers as good freight rate as any other city in Canada and just as quick despatch. Goods that we ship, say on Monday, are delivered next day to any point within a radius of 100 miles of Hamilton, and goods shipped the same day for points in Muskoka or northern Ontario reach their destination on Wednesday. Not so bad for the old Grand Trunk is it?" "No, it is not," I rejoined.

W. L. E.

MONEY AND STOCKS.

BANK stocks are a little easier, having declined 1 to 1½ per cent. The weakness is probably out of sympathy with the situation on the New York Exchange, and the announcement of further shipments of gold.

Insurance stocks show considerable strength at the moment; and the cause of this is the comparatively small losses that the companies are experiencing just now.

One of the best evidences of the return of better times is the improved nature of payments. The accountant of one wholesale house told me they were exceptionally good just now. "Do you know," he said, "that quite a number are now retiring their notes a week before they are due."

Commercial Cable shows decided strength as a result of increased earnings, owing in turn to the improved condition of business.

"Is Cable a good investment at the present figure?" I asked a well-known broker. "Well, that's a question," he replied. "It is thought, however, that an advance is likely, provided there is no demand to increase the rate of interest on loans."

A dividend at the rate of 4 per cent. was on Monday declared by the C. P. R. on its preferred stock. "This will not materially influence C. P. R. on the market," ventured a prominent financier. "What is strengthening this stock is the abundant harvest that is expected."

The demand for municipal is active, and there are a good many coming forward. "There never has been such a demand at the prices," said a member of a leading financial firm.

Call loans are dull at 4 to 4½ per cent., and an improvement is not anticipated until after the Exhibition season is over.

The Bank of Halifax has decided to call in the remainder of its unauthorized capital, \$400,000, payable in four monthly instalments, beginning on September 14. This will give the bank a capital of \$1,500,000, and a reserve of \$880,000.

ARGUROS.

PRISON BINDER TWINE.

The Ontario Government has decided to make a radical change in its relations to the binder twine factory at the Central Prison, which it controls.

Heretofore a direct supervision has been held, and Government officials superintended the manufacture and sale of the goods.

Now the Government proposes to sell to the highest bidder the right to use the Central Prison plant and prison labor. Tenders have been called for to be opened on Aug. 22, and the successful applicant will take over the control of the factory free of obstruction, except that the price of the twine made will be limited.

As Mr. Noxon, Inspector of Prisons, explained to THE CANADIAN GROCER, the Government's object is to employ the prisoners without engaging in business and competing with private parties.

A PECULIAR SWINDLE.

AN Englishman of good appearance and address, who gave his name as J. T. Scott, has been working a peculiar little swindle on some of Chicago's grocers, wholesale and retail.

Scott began operations on C. H. Smith & Son, 34 Wabash avenue. He said to them that in his relations with the Diamond Steel Co. he had become associated with the Stanley Creek Gold Mining and Milling Co., of Stanley Creek, Idaho, and was now buying goods for them. Mr. Stanley, he said was now in town and stopping at the Auditorium. It was the latter's purpose to take a party of thirteen Englishmen out to visit his mines in Idaho, and he was now making a stay in order to secure the necessary provisions and canned goods. Scott himself was buying this stuff for Stanley, and if suited would place a large order.

Scott's genuine appearance and manner secured the confidence of C. H. Smith & Son, and five or six hours of the firm's time were spent on him. He referred without hesitation to Alexis Godillot, Jr., of Bordeaux, France, and Bennett, Sloan & Co., of New York, and made a favorable impression. He took several cans of various goods to show Mr. Stanley at the Auditorium, and finally placed an order for \$1,800 worth of goods to be loaded into a Union Pacific car and sent to Idaho. Next day, he said, his

people would send a certified cheque in payment. He finally left, taking a can of asparagus, another of lobster, another of mushrooms, and a couple of the firm's cigars. But the cheque has never appeared.

He worked the same game on other wholesale houses, and then tried his hand on the retailers.

The greatest loss sustained through Scott's mania for buying was met by Reese & Brady, of South Water street. The latter are a retail house, and were anxious to make a sale of the size hinted at. They showed him the best in the store, but Scott was particular. He insisted on having a large number of cans cut open in order to judge of their contents and then took a number of sample cans to show Mr. Stanley. In this way fifty cans of sardines, mushrooms, peas and lobsters were ruined without any benefit to the owners.

But the promised cheques never appeared, and on enquiry it was found that there was no such man as Stanley, and that Scott's story was false. Some of the dealers are angry, and some are inclined to laugh at the incident. The queer thing is that the man should go to so much trouble for the petty returns he gets.

ANXIOUS TO BE A GOOD TEA MAN

Editor GROCER,—Ever since your remarks re the tea test at the grocers' picnic in Minneapolis, I have had it in my mind to write you re books or pamphlets on teas, giving a description of their growth and distribution and dealing with the various kinds

and qualities, also ways of testing. The writer would feel much obliged, indeed, if you could put him in the possession of or on track of such information as would lead to a better knowledge of buying and selling teas. I thoroughly concur in your opinion that a large proportion of grocers and their clerks know very little about the teas they handle. Although I have been handling first-class groceries for the last eight years, I must confess, if put to the test, I would share the fate of the Minneapolis grocers; and in order to insure better results from our tea trade, I ask for the above information, which, I feel sure, you will give, to the best of your knowledge, and in anticipation of which I tender you many thanks.

Yours, etc.,

ROBT. FAIRLEY,

A Reader of THE CANADIAN GROCER.

Carberry, Aug. 6, 1895.

Remarks: It is pleasing to know that Mr. Fairley reads and appreciates THE CANADIAN GROCER, and it is just as pleasing to know that he is built of the right mercantile material: Always looking for ways and means to perfect himself in his business. THE CANADIAN GROCER has in pamphlet form the essays that won first, second, and third prizes in a competition gotten up about eighteen months ago by this journal on the "Buying, Handling, and Selling of Tea," which will be sent to any address on receipt of price—namely, 25c. THE EDITOR.

Headquarters for Breakfast Cereal Foods

BULK GOODS

In barrels or bags.
Standard quality.

OUR SPECIALTIES

A superior quality of Breakfast Foods.
In beautiful lithographed packages.

**Rolled Oats, Rolled Wheat, Rolled Barley, Wheatlets,
Split Peas, Pot Barley, Pearl Barley,
Real Gold Corn Meal, Graham Flour, Whole Wheat Flour.**

Write us for prices. Mail orders receive prompt and careful attention at right prices.

THE IRELAND NATIONAL FOOD COMPANY LTD.

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 15, 1895.

GROCERIES.

ASIDE from sugar, the volume of business is not bad at all; in fact, for the season it is fairly good. But because sugar will not move business is not, on the whole, being given a good character. Prices, as far as the refiners are concerned, are stronger rather than weaker in sympathy with the outside market. There has been no material change in anything during the week, either in regard to volume of business or prices. The market for new season's Valencia raisins opened in Denia on Friday, 9th inst., at slightly higher prices than a year ago, but the cable has since then announced a decline. Currants are still in active request. Good green Rio coffees are in request on spot, but there are not many to be had. Spices are without change. Teas are not receiving much attention, and the little that is doing is chiefly in Japans. The primary markets are, if anything, stronger. In fish, the most interesting thing to note is the arrival of quail on toast and half quintals of grocery cod, all new season's goods. Payments are good.

CANNED GOODS.

New season's California apricots are arriving on the Toronto market this week. Generally speaking, the situation is much as before. Packers claim that they are getting out of peas, but so far the wholesale trade here had no difficulty in getting what they wanted; whether they will be able to do so all the season is of course another thing. Peas are not much wanted just now, this not

being the season, of course. There is a little demand for corn, and a fair quantity of tomatoes is selling. In canned fruits, new season's cherries, blackberries, and strawberries are in stock this week. New season's canned lobster is moving out fairly well. Salmon is in fair demand. We quote: Tomatoes, 90 to 95c.; corn, 80 to 90c.; peas, 80 to 90c. for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.75 to \$1.90; blackberries, \$1.90 to \$2; cherries, \$1.80 to \$2; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.50, in tall tins; do., Cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

Green Rios are getting scarcer on this market, and enquiry is fair. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Trade continues moderate at unchanged prices. We quote: "B," 3¼ to 3½c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3¼ to 5½c.

SPICES.

The chief demand is for pickling spices, which are selling fairly well. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.;

cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 25c. per lb.

NUTS.

The market is quiet and unchanged. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

There is no change. The refiners are preaching higher prices, but they are neither asking nor getting them. The outside markets are stronger, and that affords the Canadian refiners a text for preaching higher values here. In view of the unusual dulness the Canadian market keeps remarkably steady, and an advance does seem likely should a demand soon spring up. An offer of 4 1-16c. net was refused by a Montreal refinery a few days ago for 1,000 barrels of granulated. One house cleaned out the last of its very bright Demerara sugar at 4½c. this week. We quote: Granulated, No. 1, 4½ to 4¾c.; do., No. 2, 3½ to 4c.; yellows, 3¼ to 3¾c.; Demerara, 3½c.

SYRUPS.

Business in syrups is still dull. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is not much demand, although there is probably more doing in this line than in syrup at the moment. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

Japans are coming forward more freely and the demand is fairly good for good

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want Scrub Brushes and should have them with Solid Backs.

We manufacture the only brushes with solid hardwood backs of one piece of wood. We have them in three styles and several sizes and qualities in each style. There are other so-called "solid backs," but ours are the only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

CANADIAN WINES

Have you tried our

Fine Old Port

Five and a Half Sherry

Golden Diana

St. Catharines Tokay?

Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

liquoring medium teas, several invoices having been sold as soon as they arrived. Generally speaking, however, the price of Japan tea appears to be a little too high for this market. A tea circular quotes medium grades 5c. per picul higher than last year. Low grade Indian and Ceylon teas, particularly the latter, are firmer. Hankow mail advices state that, although arrivals have been large, the market shows no weakness on account of the strong Russian demand. We quote the ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

The Valencia market opened on the 9th inst., particulars of which will be found in our editorial columns. There are a good many Valencias moving out on spot at unchanged prices. We quote: Off-stalk, 80 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 4½ to 5½c.

Currants continue in active demand at unchanged prices. We quote as before: Filiatras, half-bbls., 4 to 4½c., bbls., 4¼c.; fine Filiatras, half-bbls., 4¾c., bbls., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5½c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Bosnia prunes are practically cleaned out, and there are not many French prunes of good quality to be had. There are a few California prunes to be had at about 9c. We quote: Bosnias at 6 to 7c., and Bordeaux at 4½ to 6½c.; California prunes, 9c.

California evaporated apricots are still in fair demand. We quote: Apricots and peaches, 12½ to 13½c. per lb.; new apricots, 15c.; nectarines, 13½c.; pitted plums, 12½ to 13c.

Sultana raisins are not receiving much attention, the market being pretty well cleaned out. Prices are 6½ to 7c. for good fruit.

Fig crop continues to progress favorably. There is nothing to note on the local market. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from 4¼c. up.

BUTTER, CHEESE AND EGGS.

Despite what is considered better dairy weather the supply of good butter does not yet any more than fill the demand. Butter is consequently firmer than ever. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 15 to 16c.; fresh tubs, 14 to 15c.; Fresh creamery—Tubs, 18c.; pound prints, 19 to 20c.

Cheese is easier than last week, even although the export trade seems to have

picked up a little. New Canadian is being sold at the factories at 7½ to 7¾c. per lb., while 8½c. is the Toronto quotation. Last August and September makes bring 10 to 10½c.

ECGS—Firm at 11c.

GREEN FRUIT.

The green fruit trade in this city both in domestic and imported lines continues big. The face of the lemon market has considerably changed, for nearly all the St. Lawrence river route stocks have been cleaned out, and new stocks are now being brought in from New York at higher prices. This state of affairs has had the effect of advancing the price of lemons from 75c. to \$1.75 per case. In oranges, Mediterranean sweets are about out. Rhodi oranges are taking their place, with some California seedlings still to be had. Raspberries, gooseberries and red currants are fast disappearing, and domestic peaches, pears and grapes are taking their places. We quote prices: Sorrento, \$5.75 to \$6.75 Oranges—California seedlings, \$3.50 to \$4; Rhodi, \$3.75 to \$4. Bananas, \$1 to \$1.75; cocoanuts, \$4.50 a sack; cucumbers, Canadian, 15c. per basket; new cabbage, 75c. to \$1.25 per bbl.; Canadian tomatoes, 60 to 75c. per basket. Green California fruit—Peaches, \$1.40 to \$1.50 in boxes; pears, \$2.50 to \$3; plums, \$1.50 to \$2; green apples, \$1 to \$1.75 a barrel; watermelons, 15 to 20c. each; black currants, \$1.15 to \$1.35 per basket; black caps, 8 to 10c.; muskmelons, 60 to 65c. per basket; lawton berries, 13c.; grapes, 75c. per basket.

COUNTRY PRODUCE

BEANS—Quoted at \$1.80 per bushel.

DRIED APPLES—Jobbers quote at 6 to 6½c.

EVAPORATED APPLES—Jobbers quote at 8 to 8½c. per lb. in 50-lb. boxes.

ONIONS—Maltas sell at 2½c. per lb. by the hamper, and Egyptians at \$2 per bag.

POTATOES—Are a drug on the market just now. The market gardeners have the trade in their hands for the time being, and until their stocks run out potatoes will remain unsalable in large lots. Good new potatoes are being refused on the street at 25c. per bushel. They sell out of the store at 40c. or less.

HONEY—Strained in bulk is quoted at 7 to 8½c. Honey still brings \$1.50 to \$1.80 a dozen in the comb.

HOPS—Pacifics are quoted at 14c., and Canadian at 6½ to 7½c.

HAY—Baled hay is being bought by the dealers at from \$12.50 to \$14, according to quantity and quality.

FISH.

A good business is being done at unaltered prices. The new season's quail on toast, and half-quintals of grocery cod are

now coming into the market. We quote prices as follows: Skinned and boned cod-fish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; tinnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7c.; white fish, 7c.; Restigouche salmon, 20 to 25c.; mackerel, 20c.; steak cod, 7 to 8c.; haddock, 6c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$2.50 per 100.

PROVISIONS AND DRESSED HOGS.

The demand in the old country continues to improve, and consequently dressed hogs have advanced to \$6.50 to \$6.75 per 100 lbs. Products are still quoted thus, although local stocks are said to be small:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8½c. for small lots; backs, 8½ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White, 78c.; red, 78c.

OATS—Quoted at 36 to 38c.

BARLEY—Quoted at 46 to 48c.

FLOUR—Prices are lower and steady. We quote: Straight roller, \$3.50 to \$3.60; Manitoba, \$4.25; patents, \$4.45 to \$4.50.

BREAKFAST FOODS—Owing to the easier grain markets meals are cheaper. We now quote: Standard oatmeal, \$4.10; rolled oats, \$4.10; rolled wheat, \$2.50 in 100 lb. barrels; cornmeal, \$3.25; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

Alsike clover seed is easier, choice being quoted at \$4.70 at outside points, with inferior grades at correspondingly low figures.

SALT.

Trade has been first-class this week. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$1.00.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are full, the supply being more than equal to the demand. Hides are therefore accumulating, but prices do not vary. No. 1 green is quoted at 8c. for No. 1, and

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

Run Your Eye

Over this page—there are bargains on it.

Currants

Our **CLEANED** Currants in cases and half cases, at $4\frac{1}{2}$ and $5\frac{1}{2}$ c. They are very fine and will do your trade good.

Pickles

ODART'S (London, Eng.) are undoubtedly the best. Everything used in their preparation is of the choicest and purest quality.

Rice

Something new—good sample—cheaper than Write for samples and prices. Sacks 200 lbs.



Another Pickle “GLADSTONE”

20 oz. bottle. Barrels 6 doz., \$1.00 doz. Cases 3 doz., \$1.10 doz.

Tea

If you want to sell really the best and purest Package Tea on the market order “**ORIENT**”—pure Indian and Ceylon 1 lb. and $\frac{1}{2}$ lb. packages and 5 lb. tins—**35c. per lb.**

Soap--“Cable”

In offering you this new brand of Laundry Soap we guarantee to give you the best and purest soap in the market. It is made from pure stock, and agreeably perfumed. A trial will convince you of its superior quality. Boxes 100 bars, \$3.70 box. Freight paid on 5 boxes and over to any railway station in Ontario.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - - ONTARIO

7c. for No. 2, while 9 to 9½c. is being asked for salt and dried.

SHEEPSKINS—Lambskins and shearlings are quoted at the same figure, viz., 40 to 45c.

CALFSKINS—Season over.

WOOL—The market is quiet. Washed combings are quoted at 24 to 25c., and rejections at 17 to 18c., the bulk, however, having been marketed. Pulled wools show an improved tendency, supers bringing 20 to 21c., and extras 21 to 22c.

PETROLEUM.

Prices unchanged, with slowly increasing demand. We quote: in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

Clemes Bros. this week handled two cars of California fruit.

J. W. Lang & Co. have a nice line of New Orleans molasses in store.

Davidson & Hay, are offering an assortment of jams in 5-lb. pails.

New season's Japan tea dust is being offered by Davidson and Hay.

Warren Bros. & Boomer have a carload of Bosnia prunes due in New York.

Clemes Bros. have received a shipment of Sorrento lemons and Rhodi oranges.

Graham, McLean & Co. report a shortage in their supply of Chesley creamery.

Quail on toast, 1 lb., Black's new goods, now in stock with H. P. Eckardt & Co.

D. Gunn, Flavelle & Co. are making a special run on their bacon and spiced rolls.

The Eby Blain Co., Ltd., are in receipt of a shipment of Odart's and Gillard's pickles.

Fancy and extra fancy lemons, 300's, new stock, are being offered by H. P. Eckardt & Co.

White & Co. report California fruit not as plentiful, consequently bringing better prices.

White & Co., Toronto, are this week in receipt of their first consignment of sweet potatoes.

Another shipment of Noble's lobsters has just been received by Davidson & Hay, also Odart's pickles.

Batger's celebrated Nonpareil jellies (solidified), have just arrived with the Eby Blain Co., Ltd.

Watt & Scott report the arrival of quail on toast and half quintals of grocery cod, all new season's goods.

New season's canned blackberries, strawberries and cherries are in stock this week with Warren Bros. & Boomer.

D. Gunn, Flavelle & Co. say that the opening of lumbering operations is causing long clear bacon to move freely.

The sugar noted as having been sold by a holder to a retailer was XXX granulated, and not No. 1 Montreal granulated.

The Eby Blain Co., Ltd., report that their new medicated toilet soap, advertised in last week's GROCER, is meeting with a ready sale.

Boulter & Sons call your attention to their special advertisement of pineapples which they are introducing to their customers this year.

We have the following well-known brands of pineapple, all new goods, prices right:

Wagner's, sliced and grated; Booth's oval brand; Johnson's Bahama, sliced; Singapore, whole. H. P. Eckardt & Co.

W. G. A. Lambe & Co. have been appointed representatives for Griffin & Skelley Co., California, packers of raisins, prunes and other California dried fruits, etc.

P. C. Larkin & Co. report the receipt of a large shipment of Ceylon teas direct from Colombo. These teas are said to be of flavor that seldom can be purchased in London.

Warren Bros. & Boomer received a cable on Tuesday from Moran announcing that their first shipment of new season's Valencia raisins had been forwarded via Liverpool.

The Toronto Biscuit and Confectionery Company have a new idea—cream soda biscuits in tin boxes. It is said biscuits thus packed will keep for months. The sales already are large.

HAMILTON NOTES.

The coffee trade is reported good by Lucas, Steele & Bristol. Their sales of L. P. & C. blend are increasing every month.

Several lots of new season's Japan teas are to hand with Lucas, Steele & Bristol. They will gladly forward samples on application.

Lucas, Steele & Bristol advise the receipt of another lot of apricots, peaches, and prunes. They still offer values in canned fruits and vegetables.

W. H. Gillard & Co. are in receipt of a consignment of Maracaibo coffee, showing excellent value to the retailer at the figure offered.

W. H. Gillard & Co. report arrival of a shipment of currants, 500 cases choicest Patras, which were packed expressly for them, and contracted for before the sharp advances in the market.

W. H. Gillard & Co. say that the high grade Japans they are handling this year are much superior in drawing quality to anything hitherto imported.

WINDSOR NOTES.

J. A. Dougall, in taking over the business of Frank Hutton, was fortunate in getting one of the best stands in town, for Mr. Hutton had built up a big trade.

QUEBEC MARKETS.

MONTREAL, Aug. 15, 1895.

GROCERIES.

THE grocery market has not developed any striking change since our last. However, some new features are to note that may be taken as indications of a larger volume of business later. Prominent in this respect is the increased demand by the jobbing trade for sugars, teas, canned vegetables, fruit and fish. In all of these lines the movement from first to second hands has been good. In the case of tea and canned goods, values are firm all round, and large orders for future delivery have been booked. Sugar prices continue unchanged, but refiners are firm in their views, and refuse to accept any contracts ahead. With the raw market advancing as it has, any genuine business of sufficient volume ought to advance prices.

SUGAR.

There has been more enquiry for sugar at the refineries during the past eight days, but

the market is still far from being in a satisfactory state. Outside advices continue firm, but there is no change in spot values, which are as last quoted. Granulated has moved in a fair way from refiners' hands at 4½c., and they are firm at that figure, but it is still possible to purchase at 4½ to 4¼c., which is the range we quote. Yellows are quiet and unchanged at 3½ to 3¼c. All advices on the raw article are firm, and it seems scarcely likely that the present level of values will be maintained if the raw product keeps firm as it has while stocks in second and third hands diminish. At any rate, though they are willing to fill contracts for immediate delivery, refiners refuse to contract ahead.

SYRUPS.

A fair business has been transacted in syrup, the market being moderately active for small lots at 1¾ to 2¼c. per lb., as to quality, at the factory. Jobbers ask an advance of ¼ to ½c. on these prices.

MOLASSES.

There is nothing new to report in the molasses market, business ruling quiet. The tone, however, continues very firm and it is questionable whether supplies will be sufficient to supply the demand during the fall and winter. Barbadoes in a round way is quoted at 35c., but jobbing lots are held at 37c., while Porto Rico is quotable at 34c. in round lots and 36c. in jobbing parcels.

RICE.

There is a fair demand for rice for the season and prices rule steady. Prices are unchanged as follows: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

Business in spices continues quiet and values rule steady. We quote jobbing prices as follows: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

There is no change in the coffee market. Demand is slow and confined to small lots for actual requirements. We quote green: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

TEA.

The market has exhibited noticeable activity during the week, especially in Japan teas, ranging from 15 to 21c. Considerable sales of new crop have been made at this range for forward delivery. Round lots of

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

We are Ready

To store your Butter, Eggs, Cheese, etc., at reasonable rates (to await the rise in prices), in the only perfectly appointed warehouse in Ontario.

Rates and information from **W. H. LECKIE, Manager,**

THE TORONTO COLD STORAGE CO., Toronto

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Tel. 867, are one of the rising

FRUIT AND PRODUCE

Firms who make specialties of the following lines, viz.: Bananas, oranges, lemons, plums, peaches, pears, peapods, domestic small fruits, etc. Write for quotations, which are at all times cheerfully given.

P.S.—When you have butter, eggs, beans, honey, or any kind of farm produce, you cannot do better than write or consign same to us.

You will never regret keeping our brands of

SOAP

In stock. They are good sellers, and give a fair margin of profit.

GUELPH SOAP CO., Guelph, Ont.

E. FIELDING 27 Front St. E.,

Agent for

TORONTO

SMYRNA FIGS and SULTANA RAISINS

Importation Orders Solicited. . . .

MANNHEIM INS. CO.

MARINE RISKS EXCLUSIVELY

Incorporated 1879. Established in Canada 1885.

CAPITAL AND ASSETS EXCEED \$2,600,000

JAS. J. RILEY & SONS

Managers for Canada

Montreal

Sub. Agents in chief Cities and Towns.

COWAN'S COCOAS OFFEEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

mediums have realized 16½ to 17c., while no important sales are noted in blacks or greens. We quote: Low grade Japans, 12 to 14c.; medium to good, 16 to 18c.; fine, 19 to 22c.; choice, 24 to 31c.

DRIED FRUITS.

There has been some fair business in California raisins for prompt and future delivery this week, but as a whole the market is dull. New crop fruit are offering a fraction dearer than the prices ruling for stock on spot. We quote: 4-crown loose muscatels, 6½c., and 3-crown do., 5½c.

In Valencia raisins nothing new is to report in addition to what was said last week. Offers for fall shipment are not definite as yet, and 16s., f.o.b. cost and freight, as noted last week, still seems to be the idea. Spot values have not been subjected to any change this week, and we quote: 2½ to 4½c., as to quality, for off-stalk, and 4¼ to 5c. for layers, as to brand.

There is no change in the currant market, and business rules quiet at 3½ to 4½c., according to package and quality.

Prunes rule firm in tone. Bosnia prunes are held firm at 5c. Offers on new crop are in advance of this basis, those so far made bring 5½c., laid down. In California offers for fall shipment are made at full figures, viz., 6¼c. laid down, duty paid.

There is no change in dates, which we quote firm at 5c.

Figs are steady, with stocks light and all in second hands. Quotations are: 4 to 5c. for ordinary in baskets and bags, and 9 to 10c. for higher grades in boxes.

Evaporated fruit of all kinds rules steady. We quote: Peaches, 12 to 15c.; pears, 10 to 13c.; apricots, 14 to 19c., and prunes, 10 to 11c., as to quality.

NUTS.

There is no new feature to note, business ruling quiet. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The feature of this market has been the large business between jobbers and canners in new pack corn and tomatoes, a large number of extensive contracts having been put through, aggregating in all some 8,000 to 10,000 cases. These were mostly made on the basis of 75c. per dozen, but slightly better figures were obtained in some cases. Business is quiet in salmon, and the sales agents here contend that the advices regarding an unprecedented run on the Fraser river are not likely to affect either the prices or the pack. Lobsters are firm, no falls offering under \$6.50, while flats are strong at \$8 to \$8.50. Mackerel are very scarce and firm at \$5. We quote: Lobsters, \$6.50 to \$8.50 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5.00; tomatoes, 90 to 95c. per doz. peaches, \$2 to \$3 per doz.; corn, 85c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, \$1 to \$1.10.

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL

BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets,

TORONTO,

ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON

MONTREAL

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.

Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.

Complete Plants Installed for all Purposes.

Robb Engineering Co. Economic Boilers.

High Speed and Corliss Engines.

Complete Plants Erected. All work guaranteed.

Fresh Fruits

ALL KINDS in their season

Special attention given to mail orders.

CLEMES BROS. - TORONTO

GREEN FRUIT.

The green fruit market is much the same as it was last week. Receipts of all kinds of fruit are materially increasing and prices are easier in some cases, but the market is kept well cleaned up.

APPLES—Receipts of these have been free and prices rule easy at \$1.25 to \$2 per bbl.

PEARS—Bartlett pears are moving well at \$2.25 per keg, and "Favorite" at \$2 per bbl. Both these prices are a decline from last week of from 25 to 50c.

ORANGES—Sales of Messina are noted at \$3.50 per box, and prices are steady at that figure. Half-boxes sell at \$1.40 to \$2.

LEMONS—The market is firm on these at \$4 to \$4.50 per box.

BANANAS—Range from 75c. to \$1.50 per bunch.

CALIFORNIA FRUITS—These are active and fairly steady, the daily receipts being readily absorbed. We quote: Peaches, \$1.25 to \$1.50 per box; plums, \$1.25 to \$1.50, and pears, \$2.25 to \$2.50.

FISH.

The first extensive arrivals of fresh and pickled fish were received on the Montreal market this week, and the fish season is now open. Among them, considerable fresh British Columbia salmon have been coming forward, and still larger arrivals are expected. On the other hand, the receipts from the Maritime Provinces of salmon have been very light, which is explained by the fact that both Nova Scotia and New Brunswick have, so far, frozen very little salmon this year. Demand for salmon of all kinds has been active at 14 to 15c. per lb. Some new green cod has arrived, and is selling at \$4.50 to \$5 per bbl. for No. 1. Some lots of nice bright herrings are also to hand from Nova Scotia. These are said to be equal in quality to Cape Breton fish, and are selling at \$5 to \$5.25 per bbl. Newfoundland dry cod are arriving, and are selling at \$5 per 100 lbs.

COUNTRY PRODUCE.

EGGS—Are in fair demand, but the market is easy, and prices have declined from last week's quotations. We quote: Choice candled, 11½c.; ordinary, 10½ to 11c., and culls 8 to 9c. per doz.

POTATOES—The market is quiet and steady, at \$1 to \$1.25 per bbl., and 35 to 45c. per box.

HOPS—The hop market is quiet and unchanged, at 5 to 8½c. per lb.

MAPLE PRODUCTS—There is no change in this market. We quote sugar at 6½ to 7½c. for new and 4 to 6c. for old; maple syrup in wood at 4 to 5c. per lb., and 50 to 60c. per tin.

TALLOW—Demand for tallow in small lots is fair, at 6 to 6½c. for prime refined, and 5 to 5½c. for lower grades.

BEANS—Beans rule steady at \$1.70 to \$1.80 for hand-picked and \$1.30 to \$1.50 for lower grades.

HAY—The hay market is unchanged from a week ago. No. 2 timothy has been sold at country points at \$9, but spot prices on the same are \$9.50 to \$10; No. 1 is nominal at \$11, but there is none of it to do business in.

FLOUR, MEAL AND FEED.

The flour market is quiet, business being confined principally to small lots to fill actual local wants. The tone is easier, in sympathy with the decline in American wheat

markets. We quote: Winter wheat, \$4.45 to \$4.50; spring wheat, patents, \$4.40 to \$4.50; straight roller, \$4.25 to \$4.35; straight roller, bags, \$2.10; extra, \$4; extra, bags, \$1.90; Manitoba strong bakers', \$4.25 to \$4.35.

The market for oatmeal is quiet and without any change. We quote: Standard, bbls., \$3.90 to \$4.00; granulated, bbls., \$4.00 to \$4.05; rolled oats, bbls., \$4.00 to \$4.05.

In feed the feeling is very firm, owing to the light offerings and good demand. We quote: Bran, \$17; shorts, \$19; mouillie, \$22 to \$23.

PROVISIONS.

There was no change in the situation of the provision market. The demand for pork and lard continues to be limited and values are easy. Smoked meats are well enquired for at steady prices. We quote: Canadian short cut, clear, \$16; Canadian short cut, mess, \$17.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¼ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market is dull and the export prospects do not appear to be as bright as they might be. In fact there is no encouragement from the other side. A shipper cabled to three markets Monday and was answered that his offer was too high. We quote: Finest creamery, 17¼ to 18c.; finest Townships dairy, 14 to 14½c.; finest Western dairy, 13 to 13½c.

CHEESE.

Whether cheese has reached bottom or not is a question that many traders are pondering over just now. The market continues as dull as ever, and there is no sign of any change for the better. All grades except Quebec cheese are nominal. On these a decline of ¼c. was established as 11,000 boxes were marketed on Monday, the ruling price being 7c. against 7¼c. a week ago. We quote: Finest Ontario makes, 7½ to 7¾c.; Townships' makes, 7½c.; other Quebec makes, 7 to 7¼c.

ASHES.

Receipts of ashes are almost nil and prices are nominally unchanged. We quote: First pots, \$4.10 to \$4.15, and second, \$3.80 to \$3.85, while pearls are \$5.25 per 100 lbs.

MONTREAL NOTES.

Mr. A. P. Tippet is away this week on a business trip in Ontario.

New crop Japans are offering in this market at 13 to 21c., with some large contracts settled at the figures.

No shipments of new California raisins can be laid down in Montreal much before the middle of September.

No large contracts on Spanish raisins have as yet resulted from the offers noted by THE GROCER last week.

A sugar broker makes the prediction this week that the price of refined in Montreal will advance inside of a fortnight.

The first extensive receipts of pickled and fresh fish came to hand on the Montreal market this week. The quality was fair.

The St. Lawrence sugar refinery have not been working on yellow sugars for eight days. This will shorten stocks for the time being.

Wm. H. Seyler, of the Eby, Blain Co., Toronto, was in Montreal this week, and received a cordial welcome from the wholesale houses here. He was much impressed

with the substantial buildings in that city, but the magnificence of the interior of Hudon, Hebert & Co.'s new offices and sample rooms almost took his breath away. When last seen he was figuring how the Eby, Blain Co.'s interior could be improved to beat it. He was accompanied by an old friend of his, Mr. Hussaman, a Canadian who has made his fortune by starting a drug store in Costa Rico.

Gillespie & Co's advices from Denia continue of much the same tenor. Nothing is known yet definitely regarding the basis or quality of the first shipment made to the English market from Spain.

The great bulk of the new Japan crop intended for this market will be laid down here in the course of a fortnight at the latest.

The crop of potatoes on the Island of Montreal is said to be the finest in years. This is a fair indication for the rest of the province.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Aug. 15, 1895.

THIS week has not shown much change in business. There is, however, a fair movement in all lines, and collections are reported good. As a rule merchants are well pleased with this season's business as compared with last year. One of our leading merchants said to THE GROCER: "Our sales during the last six months are 23 per cent. ahead of those for the same period last year, and we have done business with a much more favorable market." Except in fish, the markets are rather easier, though canned peas, strawberries, tomatoes, peaches and salmon are very firm. The feeling in Canadian oils and in teas (particularly cheap grades) is upward.

TEA—There has been a large movement of late, owing to the arrivals of the direct importations, one merchant already having received several cars. In values the new teas show strength, and for best grades higher prices are being paid. Cheap teas are inclined to be scarce and are considered good stock.

OIL—The movement is rather better and prices of Canadian are higher. We quote: American, 22¼c.; best Canadian, 21¼c.; prime, 18½c.

SALT—There is just a fair demand from store. Prices show no change. Stocks are fair. Two large cargoes are reported bought to arrive about the last of September. We quote: Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk, cheese, \$2.70.

CANNED GOODS—The past week has shown little new. The grocers are not buying heavily, the very small profits in the past being much complained of. We saw an order the other day for some 8 cases of peas and tomatoes at 80c. As this is the lowest price the canners have quoted delivered at St. John, the order was not filled. It shows the feeling. Mr. Boulter was in the city during the week. His new labels were much admired. He made quite a sale of pine-

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited. TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD
SWEET

CURED
JUST
THE SAME AS

HAMS

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

apples, the merchants being particularly pleased with the quality. In some other goods he found he had been largely forestalled, but still succeeded in making many sales. Peaches and strawberries are quoted by very few. Salmon shows no change. Prices are: Corn, 90c. to \$1; peas, 95c. to \$1; tomatoes, \$1 to \$1.05; corned beef, 2-lb. tins, \$2.75 to \$3; 1-lb. tins, \$1.70 to \$1.80; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3; 2's, \$2 to \$2.10; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.40 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.75 to \$3.

DRIED FRUIT—There is as yet little movement. In some lines a firmer feeling is noted. Prunes have advanced in first hands, and are higher than when first offered last season. California evaporated apricots are advancing, and it looks as if they would be high this season. Peels will, it is understood, cost rather below last season's prices. Merchants are still backward about buying new Valencias. At this time last year they had bought quite largely, while as yet this season no sales are reported. Dried and evaporated apples show a very slow movement. American onions are coming into the market quite freely, and there are no Egyptian. This is just the opposite of the way it was last season. We quote: Sultana raisins, 6 to 7c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¼ to 4c.; half-cases, 4 to 4¼c.; evaporated apples, 7½ to 8c.; dried apples, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; cleaned currants, bulk, 6½c.; 1 lb. cartons, 7½c.; American onions, \$3.50 per bbl.; cocoanuts, \$4 per 100.

GREEN FRUIT—Business continues very active. Apples are beginning to come in quite freely, both from our own province and Nova Scotia. Our dealer is getting a car of Woodstock apples this week. There are still a good many American apples, but importation will now be light. California continues to find a large sale. The pears and prunes are particularly fine. Peaches are not so plentiful. Except California, the pears so far received are not extra, but better are soon expected. Large quantities of raspberries and blueberries continue to be shipped to the States. We quote: Peaches, \$1.75 to \$2; pears, \$3 to \$3.50; California pears, \$3.50; melons, 25 to 35c.; apples, \$3.50 to \$4 per bbl.; oranges, \$4 to \$4.50; lemons, \$4.50 to \$5; bananas, \$1 to \$2.50; oranges, half-box, \$1.75 to \$2; California plums, \$2; grapes, 50c.

DAIRY PRODUCE—Cheese is again lower, with large stocks in first hands. Those who bought a factory season's output are rather disappointed. One factory sold some as low as 7½c. delivered this week. The prospect is not encouraging. The position would be much better if the factories were situated better for selling. The output should be sold through some central board. In butter the market is looking better, and

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

It will be worth your while to
ask for prices on

BREAKFAST BACON BACKS ROLLS

"MAPLE LEAF BRAND"

D. GUNN, FLAVELLE & CO.

Pork Packers and . . TORONTO
Commission Merchants

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS

PORT DOVER, ONT.

the best grades are from 1 to 2c. higher. There is a growing demand for creamery prints. There is still considerable poor butter, which is very hard to sell. In eggs the prices have also advanced, and are firm. The demand is good with but fair stocks. We quote: New cheese, 8½ to 9c.; new butter, 16 to 17c.; eggs, 12 to 12½c.; fresh creamery prints, 20 to 22c.

MOLASSES—The steamer from the West Indies brought but 150 packages molasses this trip, and this is about the last arrival of the season. There is very little movement; stocks are quite large and prices show no change. We quote: Barbadoes, 33 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—The local demand is light. Stocks of granulated continue large, while there is a fair call for yellows. These held their prices much better than the granulated, which continues to be sold below refiners' prices. We quote: Granulated, 4 to 4¼c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—In dry the market continues firm and prices are quoted higher. Pickled show a light demand, and smoked are very dull. The West India steamer took away quite a quantity this trip. In fresh fish a few shad are being caught. They are very nice and fat. Smoked shad is a great favorite, particularly with our American visitors. A few mackerel are being received from the north shore. We quote: Medium cod, \$3.70; large, \$3.80; small, \$2.75; pollock, \$1.40 to \$1.50; bay herring, \$1.25 to \$1.30; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, 5 to 6c.; rippling herring, \$1.75 per half-bbl.; extra shad, \$6 per half-bbl.; good, \$5 per half-bbl.; fresh shad, 10c.

PROVISIONS—Pork, which is marked lower, is showing a better demand. Beef is firm and quiet. In smoked meats, hams have a fair sale. At this season they are more satisfactory than rolls. We quote: P. E. Island thin mess, \$16; clear pork, \$17.50 to \$18; mess, \$16 to \$16.50; prime, \$13; plate beef, \$14 to \$15; pure lard, 10 to 10½c.; compound lard, 8 to 9c.; cottolene, 9¼ to 9¾c.; hams, 11 to 12c.; rolls, 9 to 9½c.; beef, half-barrels, \$7.

FLOUR, FEED AND MEAL—In flour the market is still rather weak and prices are rather lower than last week. Oatmeal shows but a fair sale at quotations. Cornmeal shows a good demand and some Canadian is noticed in our market. Oats are dull and sales of P. E. Island delivered in car lots are hard to effect. Hay shows good values. Some few cars were shipped by the last steamer to the West Indies. The demand from American markets is still good. The crop through this province will be fair. We quote: Manitoba, \$4.80 to \$4.85; best Ontario, \$4.70 to \$4.75; medium, \$4.50 to \$4.60; oatmeal, \$4.40 to \$4.45; cornmeal, \$2.85 to \$2.90; middlings, which continue very hard to get, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.85 to \$1.90; prime, \$1.75 to \$1.80; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$10 to \$12; P. E. I. oats, 42c.

ST. JOHN NOTES.

The shipping of berries is quite a source of income to many.

The Windsor Salt Works people intend making an exhibit at our coming Exhibition.

The Exhibition Committee are making every arrangement for a successful show, and Canadian manufacturers should not neglect this chance to advertise, as well as show their kindly feelings toward our province.

A. & R. Loggie, Richibucto, advertise for 50 tons blueberries.

On August 6 Springhill, N.S., had a most disastrous fire. Loss reported, \$100,000; insurance, \$20,000.

A. P. Tippet & Co. received a large shipment of cream of tartar by the last English steamer for the trade here.

By the ss. Cumberland for Boston one day this week 922 packages berries and 200 bbls. of mackerel were exported.

Canadian lobsters are having a good demand in London, some 4,000 cases lately landed there bringing good price.

Among the imports by the last West India boat were 600 bags of cocoanuts (200 being for this city), consigned to Theo. Estabrooks.

Twenty-two Chinese arrived in bond by the Taymouth Castle, en route to China, two young men among them on a holiday having some \$6,000 to their credit.

One of the principal topics of interest is the financial trouble of Messrs. W. Hamilton, Hegan & Co., agents. The trouble was not unexpected, but the general feeling is that it should not have been.

The following were elected by the St. John Board of Trade to attend the conference held at Halifax: President W. F. Hatheway, W. S. Fisher, Geo. Robertson, W. M. Jarvis and Ira Cornwall, secretary.

Customs report for July, 1895, as compared with 1894, is: Duty collected, \$60,000 to \$50,000; dutiable goods imported, \$175,000 to \$146,000; free, \$94,000 to \$61,000. This shows quite an increase. Oil and molasses are two of the largest factors. Exports, \$376,000.

PROMPT PEOPLE.

Don't live a single hour of your life without doing exactly what is to be done in it, and going straight through it from beginning to end, remarks Merchant Sentinel. Work, play, study—whatever it is, take hold at once, and finish it up squarely; then to the next thing, without letting any moments drop between. It is wonderful to see how many hours these prompt people contrive to make of a day; it is as if they picked up the moments which the dawdlers lost. And if ever you find yourself where you have so many things pressing upon you that you hardly know how to begin, let me tell you a secret: Take hold of the very first one that comes to hand, and you will find the rest all fall into file, and follow after, like a company of well-drilled soldiers, and though work may be hard to meet when it charges in a squad, it is easily vanquished if you can bring it into line. You may have often seen the anecdote of the man who asked how he had accomplished so much in his life. "My father taught me," was the reply, "when I had anything to do, go and do it." There is the secret—the magic word now!

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured

by

THE BELL CIGAR CO.

St. John, New Brunswick

You cannot

Expect your trade to increase without selling the best goods. We offer

GOLDEN

FINNAN HADDIES

Every Can Guaranteed.

LUCAS, STEELE & BRISTOL
HAMILTON

FISH *

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.

PARTNERSHIP

An active man, with thirty to fifty thousand dollars, can hear of a good chance to invest in a live wholesale business.

Apply to Editor of this Paper

Well Done, Hamilton !!



But Boulters' Peerless
Lion Brand Hits the
Bull's Eye

In canned goods every trip,
as do our customers who
will have **no other** than
Boulters'.

We have a

LEAD PIPE CINCH

The "LION" always wins. Live retailers will have them **now**—slow ones later on. We're the only packers of **PINE APPLES** in Canada, and our pines are pronounced superior to the best American production.

Boulters' Goods are Pure Goods.

Seeing Convinces---We prove it.

No Grave-Digger



Can bury the truth, or if he did it
would have a resurrection. Examine
some samples of

MAPLE LEAF
CANNED GOODS

And the truth of their excellence will
stick in your mind for all time.

Delhi Canning Co. - - Delhi.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Aug. 15, 1895.

BUSINESS in the city and throughout the province remains quiet, but there are no loud complaints, dealers being accustomed to dull times at this season.

FLOUR—There is very little change in flour. Old wheat flours seem to be steady at current quotations, while new wheat flour is quoted as low as \$3.90. Quotations are: Hungarian patents, Manitoban, \$4.75 to \$5; Manitoba strong bakers, \$4.60 to \$4.75; Canadian pastry, \$4.70 to \$4.85; 75 p. c. roller patents, \$4.40 to \$4.50; 80 p. c. ditto, \$4.30 to \$4.40; 90 p. c. ditto, \$4.25 to \$4.30; straight, \$4.15 to \$4.20; extra, \$3.90 to \$4.10.

OATMEAL—Both oatmeal and rolled oats are quiet and are jobbing at \$4.15.

OATS—The oat market is easier. New oats are being offered.

CORN AND CORNMEAL—Both corn and cornmeal are easier, with little demand.

GREEN FRUIT—The green fruit market has been well cleaned up this week. Some business was done in American apples and bananas, but California fruits of all kinds have been scarce. Native apples are now on the market. They promise to be smaller than in former years, but fully as abundant. The market is now well supplied with California and other fruits. Native blueberries are in abundance.

DRIED FRUITS—There is some small enquiry for Valencias, off-stalk, which are selling at about \$1 per box. Currants are in light demand at 3½c. for half-cases. Dried apples are worth 5½c. in barrels.

PROVISIONS—The provision market remains unchanged, with stocks equal to demand.

EGGS—There is nothing doing in eggs this week on account of the hot weather. The quotation remains about 10½c.

CHEESE—Sales of provincial cheese have been made at 10c. and Ontario at 9c.

BUTTER—The demand for provincial creamery is still upward and it is selling at 18c. in 25 and 50 lb. tubs. There is a small improvement noticeable.

MOLASSES—The market remains unchanged. A cargo of St. Kitts has arrived.

SUGAR—The sugar market remains practically the same as last week. The refinery reports a little better enquiry, but nothing to speak of.

CHARLOTTETOWN NOTES.

The Guardian says: Water street, Queen street and various other streets presented a very business-like appearance Friday. Load after load of cheese was hauled in from surrounding sections of the country and shipped aboard the Campana for Montreal. Pownal wharf presented a busy scene. The wharf was crowded its entire length with teams. About 4,000 boxes of cheese will be taken away by the Campana this trip.

A MISINTERPRETED ORDER.

A story, according to an exchange, is told of a Cincinnati wholesale grocery porter who got fooled on an order in the daybook of the entry clerk. Some one wanted two dozen goblets. His order was for provisions, groceries, crockery and glassware. The

entry clerk, when he came to the goblets, wrote it up "two doz. gobs." The porter fills a dual capacity in the store, also acting as purchasing agent. He glanced over the morning's orders, and started out on his buying expedition. He was gone so long that everybody was wondering as to his whereabouts. He finally turned up, bringing with him two dozen live turkeys. Going up to the entry clerk, Henry—for that is the porter's name—said: "There, just look at dem. Dere fine ones, ain't it?" "What in the dickens are you going to do with all them turks?" the entry clerk asked in amazement. "Vy dose are the best I could find on dat order." "What order?" "Vy dis von dat calls for two dozen goblers."

MARITIME BOARD OF TRADE.

THE Board of Trade convention for Nova Scotia, New Brunswick and Prince Edward Island, projected some time ago, came together at Halifax on Aug. 13. W. A. Black, M.P.P., presided. Lieut.-Governor Daly and W. F. Hathaway, president of the St. John Board of Trade, occupied seats on the platform, and among those present were: G. Wetmore, Merritt; Mayor George Robertson, H. Drury, St. John; Hon. D. Laird, Charlottetown; W. S. Loggie, Chatham, N. B.; E. W. Beckwith, Canning; J. W. Bigelow, Wolfville; Frank H. Eaton, Kentville; Melville G. DeWolfe, Kentville; Hon. L. E. Baker, Yarmouth; E. C. Hanrahan, Sydney; Jas. R. Rudolph, Lunenburg; W. N. Zwicker, Lunenburg; J. D. Eisenhauer, Lunenburg; Allan Tupper, Queen's County; James Eastwood, New Glasgow; Dr. D. H. Muir, Truro; G. A. Hall, Truro; Senator Power, Hon. W. S. Fielding, M.P.P., Thos. L. Kenny, M.P., Hon. Wm. Ross, F. G. Forbes, M.P.

The Lieut. Governor and Premier Fielding addressed the convention with words of welcome. Hon. D. Laird, Mayor Robertson, and G. J. Troop drew up the following skeleton of a constitution for a proposed Maritime Board of Trade:

This body shall be known as the Board of Trade of the Maritime Provinces. It shall be composed of delegates selected from the various Boards of Trade throughout the Maritime Provinces. It shall deal with all matters affecting the interests of trade and commerce of the Maritime Provinces, as well as of the whole Dominion. The officers shall be the president and two vice-presidents, each representing one of the Maritime Provinces; the secretary-treasurer, to be elected at the annual meeting of the Board. There shall be a Council, composed of one member from each Board of Trade affiliated, who are to be elected by their respective Boards immediately after the Council meeting of the Maritime Board. The president, vice-presidents, and secretary-treasurer shall be ex-officio members.

This was adopted and the following officers were elected:

President, Mayor Robertson, St. John; first vice-president, Geo. E. Troop, Halifax;

second vice-president, P. Blake, Charlottetown; secretary-treasurer, Ira Cornwall, St. John.

Among the resolutions adopted at the first day's session was one calling upon the Dominion to provide means for improving the telegraphic service between Prince Edward Island and the mainland, and another requesting the Dominion Government to urge upon the Imperial Government the importance of furthering the extension of the Bermuda cable to Jamaica.

THE SMALL STORE AND WINDOW DRESSING.

A GOOD beginning for every retailer who wishes to improve the appearance of his store, says an exchange, is to make a plan of the exterior and consult some good carpenter and builder to see whether it can be improved upon. It sometimes happens that a modest expenditure will greatly enhance the appearance of the front.

For instance, many stores have their entrance in the centre, leaving only a small show window on each side. It is important to have a fair-sized entrance, but by placing the entrance at the side a much larger window space is obtained, with far greater opportunities for display and an improvement in the appearance of the store.

This is a point that will appeal to many retailers who are laboring under the disadvantage of having poor space in which to make a display. Another feature worthy of thought is the size and general appearance of the window.

In the large city stores, where the value of a square foot of floor space is greater than in smaller towns, the windows are deemed of enough importance to take up much of this valuable room. It therefore appears that the smaller retailer could afford to add a few feet to the depth of his window, if such an addition could be turned to good use and it surely can.

The window should be made to serve its purpose as well as can be done within a reasonable limit of expenditure before any ambitious attempts are made at decoration. Perhaps a new dress for the store front in the shape of a few coats of paint would also be advisable.

After the exterior of the windows and their size, location, etc., have been fixed, the inside of the window should have attention. The back should be arranged so as to throw as much light as possible from above, and the lower section neatly panelled with some dark-finished wood.

A door large enough to allow easy and rapid placing and removal of goods should occupy one corner. The whole of the rear should be compactly built and ornamental from both the interior and exterior of the store.

A good substantial floor covering should

SOME ARE BETTER THAN OTHERS!



A Kentucky gentleman once remarked that all whiskey is good, but some is better. So it is with Pickling Spices. They are all good, but Pure Gold is better, in fact it is the best. We like to emphasize our 5 and 10 cent sealed paper bags. They are put up to meet the idea of careful housewives who want to get 10 cents worth for 10 cents.

Write us for samples.

See our travellers.

Put up only by

PURE GOLD MFG. CO.

TORONTO



5 Ounce Sealed Bag



2 1/2 Ounce Sealed Bag

be used, linoleum or oilcloth serving the purpose as well as a more expensive material.

The lighting arrangement also needs careful attention. As the incandescent system is now in almost universal use, it would not be out of place to mention it here, and if rightly used it is the most effective window light that can be obtained.

The globes should be of ground or clouded glass, so as to throw a soft light which will bring out strongly every feature of the goods without detracting from their beauty.

An arrangement now in use in many prominent stores with these lights, and one to be highly commended, is to fasten them about one foot apart around the inside of the window frame. A deflector made of tin painted to match the frame almost entirely conceals the lights from the passer by. Of course, the number of lights used can be increased or decreased, as desired. The same arrangement can be followed for the back of the window.

Displays when shown under lights arranged in this order appear to their best advantage, and more than any other time attract admirers.

A few loose wires and lamps for placing in independent positions wherever needed are very valuable assistants in evolving unique light effects.

The proper construction and fitting up of

windows having now received some attention, a few suggestions on the question of display are in order.

When the window trimming is left to salespeople it should be done by such of them as are willing to spend some time in building up a display and who take an interest in the work.

By carefully questioning employees, one or two can generally be found who are better adapted to this work than others.

A clerk who wishes to attempt some ambitious design or trim should be encouraged, and if his ideas are good tell him to go ahead. If he has good taste in color arrangement, forms of display, etc., the chances are that practice will make a very creditable window dresser out of him.

A common fault noticeable in the display of smaller stores is the conglomeration of goods used, scarcely two pieces being alike.

The strength of a display does not rest in the great variety of goods shown. As a matter of fact, this method generally makes the weakest kind of a show.

The argument that the stock is not large enough to allow solid windows of one or two lines is not as strong as it seems. Suppose two subjects are used. By draping an effective background and showing a few things in front in a simple natural manner, a much more creditable display can be made than

by using a window full of stuff shown promiscuously without regard to form or arrangement.

A few small brass rods and chains suspended from handy hooks in the ceiling will be a great help for showing small wares. Study harmony in colors. Simple natural effects are often much more potent in drawing attention than those exaggerated affairs that have no selling value whatever.

The best window dressers in the country now count among their most successful displays those which savor least of peculiarity of arrangement or design. Hence the designs and suggestions given on this page are oftentimes just as applicable to the smaller store as to the larger one.

Another suggestion is in order here. The window showcards and price tickets used in the smaller stores can be vastly improved upon, and the continual crusade we have made and will continue to make on this subject applies with particular force here.

The salmon run on the Fraser River, B. C., on Aug. 11, was the heaviest on record. More fish were taken from the river than ever before in the same period. A conservative estimate places the total catch at 750,000 fish, an average of 350 each for 2,000 boats. This represents 70,000 cases of sanned salmon. The estimated pack so far is 270,000 cases.

187 Croix-Soap
29/3/11

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

THE USES OF TIME.

TIME is that part of our estate which seems of all others a fixed quantity, says an exchange. We can have all the time there is, but no more. But the example set by some hard workers seems to prove that nothing we command can be in effect so increased.

It is an axiom that the more we accomplish the more we can accomplish, though it appears like a paradox. The mind that has been so trained can give its undivided power for the time being to whatever it has on hand, can do thorough work and then pass on to the next subject. It loses no time by indecision and wavering spirit, wondering what it had best take up next. Of all the time-wasters, this is one of the worst. One has aptly put it that "a busy man's recreation is more productive than an idle man's work." An ever ready mind will acquire more knowledge by half an hour's reading in a library on just the subjects upon which he wishes information, than an idler will in a day's research. An industrious man seems to strike knowledge on the jump, and he can fill his time so full of useful doings that it resembles an assortment of cutlery from an expert packer. There is no haphazard work in the days of such toilers. There is a steadiness of purpose, of mind, and of hand, that can take up new or unexpected tasks without losing time in fussing and fuming, and then carry them

through to success. Such workers are generally very quiet about it. You hear less of their doings from themselves than from anyone else. Their work speaks with a more subtle tongue. They do not find fault with or quarrel with their tools and always "rejoice in their labors." Happy workers are by long odds the most successful ones.

It is good to learn in youth the art of making the most of time, for 'tis truly said that "Time is money."

BUYING JAVA SUGAR.

Willett & Gray's Statistical says: From Java comes the news by cable, as stated by us last week, that the United States buyers are heavily in that market, buying the next crop sugars, while China is also a large competitor at the same basis as America is paying, and sellers are growing scarce. The Philippines also are receiving the benefit of this early demand. The Continental markets will feel the American demand more largely next year, in the absence of our regular supplies of half our consumption from Cuba. From Cuba—The last crop holds out remarkably in receipts. Evidently, planters have not much faith in making next year's crop, and want to get all the cane ground this summer that they can.

KEEPING RUN OF STOCK.

Now that the name of the proprietary brand is almost literally Legion, it would seem that a stock list or catalogue, for the convenience of the dealer and his assistants, had become a necessity in the larger stores,

says The Merchants' Review. New goods or brands are constantly making an appearance and demanding a trial at the hands of the grocer. If he refuses to put them in stock, he may miss a chance to steal a march on a rival dealer by being the first store-keeper in the neighborhood to handle a novelty that afterwards turns out to possess all the elements of popularity of the genuine trade-winner. If he puts them on his shelves, how can he be positive that some of them may not lie there forgotten for a long time, or until the annual inventory causes a routing out of odd lots of goods from dark corners and the backs of high shelves?

MR. PATERSON OF BRANT.

"Many people think that Sir Richard Cartwright would be Minister of Finance if the Liberals win in the next election," said a Quebec member of Parliament who had dropped into THE GROCER office in Montreal a few days ago, "but this is a mistaken idea. The man we will put there is Wm. Paterson, of Brant. I admit that Sir Richard is clever, but in the inner circles we now recognise that Mr. Paterson is quite as able a man. He has a practical and successful business experience, and can deal intelligently with all questions of trade and commerce. But, what is of more importance, he has tact. If he cannot agree with the views of those who may approach him as Minister of Finance, he will be able to convince them that, much as he would like to meet them, he regrets that the public interests prevent his doing so; and he will part with them on better terms than ever. That is the man we want."

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
BRAND

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

**VINEGAR
PICKLES
JAMS AND
JELLIES**



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

JUST ARRIVING.
LARGE SHIPMENT OF

EVAPORATED APPLES

In splendid condition.
Also shipment of

FINE LAYER SEL. RAISINS

AI GOODS

John Sloan & Co.

Wholesale Grocers
and Importers.

TORONTO

WE WANT To make
arrangements
with one grocer in each town in
Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the
cash discounts for spot cash. Our cash buyers will be able
to sell all their competitors. Write us.

LUMSDEN BROS.,

Hamilton, Ont.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in
each 10c. package **Tonka Smoking
Mixture.** This insures a free, dry
smoke.

They are also making their cele-
brated **Beaver Chewing** in thin
plugs—8 oz. each—which is an advan-
tage to dealer and consumer.

Order a sample package of each
from your wholesale dealer.

BEE BRAND CEYLON

POUNDS AND HALVES

FRESH. PURE. FRAGRANT.

ALWAYS PLEASES

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO - ONT.

NOW IN STORE

New Lobsters

SCRIPTURE BRAND, flat and tall tins.

Boulsters' No. 1 Gallon Apples

and LYNN VALLEY CORN

AT LOWEST PRICES

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

40% Profit.

Supreme Soap Gives 40%
Profit.

Wonderful Gives 40%
Profit.

Our Own Electric Gives 35%
Profit.

Sunflower Gives 35%
Profit.

Manufactured by

P. M. LAWRASON, LONDON
Ont.

Sold by all Leading Wholesale Grocers.

Get Prices.

TABLE JELLY

**LAZENBY'S AND
BATGER'S.**

Wine and fruit flavorings, a
shipment of each just to hand.

PERKINS, INCE & Co.

TORONTO.

WE ARE OFFERING

Excellent Value in Low Grade
Refined and . . .

RAW SUGARS

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

SELLING AS AN ART.

IT IS not everyone who can make a good salesperson, says The Commercial Enquirer.

It requires a certain knack which is innate, and cannot be acquired. First of all, one must like the vocation, if he intends following it. Without this you will lose a great deal of time valuable both to yourself and your employer. Some take positions in shops through inclination, others through force of circumstances. But when one enjoys a position back of a counter he can always make a success of it.

Patience, perseverance and ambition must be the watchwords of every salesperson. These are indispensable qualifications.

Patience to an unlimited extent is absolutely necessary, for without patience no clerk will make a successful salesman.

Perseverance is another attribute much needed in the "make-up" of a good salesman. But this is often overdone by clerks making the error of supposing that a constant dinging at a customer effects the sale.

As to ambition, I would not give much for the future of any young man who would be satisfied always with the position he holds, however good it be.

He neither benefits himself nor his employers. This is the greatest mistake a salesman makes. The moment he feels he has attained his aspirations that moment he has exhausted his usefulness to his house.

He should strive to gather the knowledge and workings of all stocks, though he be confined to one department. He should strive, first of all, to work through the different grades until he is at the head of his special line. He should learn to obey, not because he must, but because he ought to. One who cannot obey cannot command. He will be unfit even to assume the charge of his stock should opportunities ever give him the chance. He must act, in carrying out his instructions, with the expectation that some day he will have a place of business of his own, and must learn to run it successfully.

He should always dress neatly and genteelly, never in an eccentric or fastidious manner. He should be agreeable, without being intimate; pleasant, without being offensive. He should at all times be in readiness to wait on customers, and approach them with a pleasant address, remembering that the first impression is the one that tells. On receiving a reply from a customer he should show his goods in an unostentatious manner, trying to sell without importuning.

Shoppers nowadays are intelligent. They know well the value of merchandise, and, therefore, it does more harm than good to enlarge too much on what you are selling. A pleasing explanation of the fashion, a general suggestion, and then the salesman

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

should allow the customer an opportunity of exercising unbiased judgment. Sales are often ruined by overmuch talk.

Be honest in your suggestions; never overdo anything; show your wares to the best advantage; make your stocks look presentable, and you will be a success. Many clerks make mistakes by being forced into submission. It is far better to do what is expected of you in a graceful manner than to be coerced.

Promptness is another factor in the "make-up" of a good salesperson. That employe who lags a few moments in the morning or noon-time will lag all through life.

Discretion in waiting on a customer is another rare quality. To a neat person show neat patterns. To one who is a little more lavish in style of dress, show goods according to such tastes. Never try to convince a customer that your way of thinking is right. You can advance your ideas, but if you find that they conflict with your patron's views, arguments are very harmful.

Be truthful under all circumstances; never misrepresent. Even though you should make a sale through misrepresentation, you have surely lost a customer, and your house loses that patronage. The truth in business is a mighty power, and paramount to all other qualifications.

Always be doing something. In a large store, as well as a small one, there is always something that should be improved. Idleness leads to mischief. Silly conversation back of counters has been the starting point of the downfall of many young people who might have made a success of their vocation. In the first place, by your frivolous conversation you lose the respect of even those who listen to your prattle, and besides that you do yourself the greatest injustice. If you do not begin by gaining the respect of those around you, you need never expect it from your superiors. There is no position in an establishment that you cannot gain, if by your merit and ability you are qualified to fill it.

Bear in mind that seven-eighths of the employers of to-day started in life at the bottom of the ladder, and only attained

Every Wholesaler

Has had his package Tea. They have
STARTED, BLAZED, FLICKERED
and **GONE OUT**, but

"SALADA"

CEYLON TEA

grows in popularity daily. We had
three separate weeks in July each
one of which was larger than the
whole month of July last year.

P. C. LARKIN & CO.

25 Front St. East.

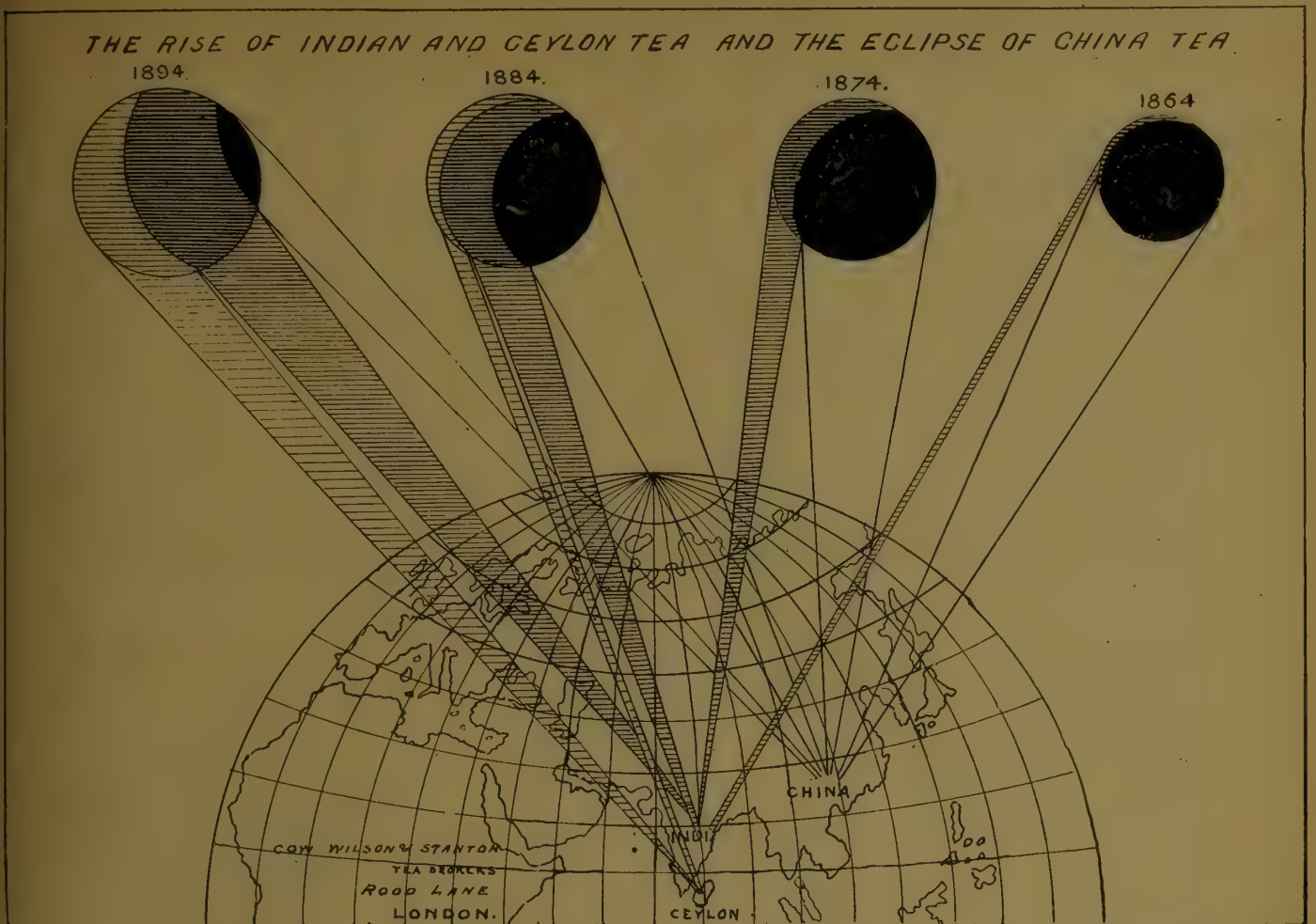
and TORONTO
318 St. Paul St., MONTREAL.

what they now have through harder work than is needed by you. Be ever mindful of your employer's interests. If you are faithful in your duties to your employer reward will surely follow. Sometimes it may be slow in coming, but it will certainly come.

It will always be necessary for some one to be given complete charge of the large establishments which exist to-day and will exist in the future. Why not you? It is worth trying for, and if you combine the requisites mentioned, your chances are as good as the best.

HONEST ADS.

If it were necessary to be dishonest in business in order to succeed, then there would be no premium on honesty, as there is everywhere to-day, says an exchange. If the dealers only knew how rapidly their people absorb every influence that tends to pull down, rather than elevate, the standard of commercial integrity, they would slow up on such methods from policy, if not for conscience's sake. There are, fortunately, conspicuous examples of phenomenally successful houses who will not allow an advertisement of any sort, be it newspaper or placard, that contains any untrue statements. Such firms say there is no need to deal in any misrepresentations, as sufficient enthusiasm can be aroused with the truth in their advertisements.



Ceylon is the coming tea. Consumption in Canada increased 600 per cent. since 1890.

It has already taken the place of China teas in Great Britain. Study this diagram; thirty years ago they drank 95 per cent. China, to-day less than 10 per cent.

The man who gets in on the ground floor makes money these days. He gets the start of everyone. When competition comes his reputation and trade are firmly established. We want the friends of THE GROCER to get in at the start in this Ceylon tea deal. Be sure that it is a pure Ceylon you get.

WINNIPEG CATERERS' PICNIC.



HAT successful social functions are not confined to the "effete" east, has been proven once and for all by the eclat which characterized an outing recently held under

the auspices of the Caterers of Winnipeg. The young and strong-limbed West puts a great deal of force into what it undertakes, even if the undertaking be a pleasure trip; so, when the grocers, butchers, fruiterers, millers, and bakers of the Prairie City, all comprised under the term "Caterers," arranged for an excursion to Morden, it was practically an assured fact that on the day fixed upon the road leading from Fort Garry to this town would be black with pilgrims to the shrine of pleasure.

So on the morning of Thursday, Aug. 8, though the sky was obscured by threatening clouds, the Caterers and their friends early began to flock to the railway station where they were to embark; and when the atmosphere cleared, and Helios, in his chariot of fire, continued his journey through the blue heavens in full sight of earth, upwards of 2,000 pleasure seekers had gathered.

So great was the company assembled that two long passenger trains had to be pressed into service. The two, which left the depot within an hour of each other, carried respectively 1,200 and 1,000 excursionists. The journey to Morden was delightful, and calculated to inspire Manitobans with confidence in their fair country. As the City of the Plains was left in the rear, the trains entered great fields of wheat, golden-hued and ready for the harvester, and thereafter until their destination was reached the picnickers were treated to as fine a panorama of a richly productive agricultural district as could well be imagined.

Arrived at Morden, the crowd of excursionists were taken in hand by representative caterers, distinguishable from the motley mass by the shiny silk hats and immaculate long white dusters which they wore. Then the fun began, and to the strains of music furnished by four bands, stationed at different points, it continued all the day. The mayor and chief citizens of Morden did themselves proud in assisting to entertain the visitors, and in fact everything contributed to the enjoyability of the day. Lunch was first partaken of, some replenishing the inner man as they sat or lay in cool spots in the town park, and others resorting to the grounds of Mayor Hansen, where the Ladies' Hospital Aid Society furnished refreshments, the proceeds going to increase the Morden Hospital fund.

After luncheon a series of athletic sports

was indulged in to the amusement of both players and spectators. A cricket match between picked teams representing Winnipeg and Morden respectively resulted in a victory for the former by an innings and 14 runs.

A shooting tournament was successfully carried out.

In the team shoot those entered were: Fort Garry, Winnipeg, Armstrong's Point, and three teams from the Morden club. The Fort Garry men were the winners of this event, leading the Winnipeggers by six points.

The open handicap shoot at 25 birds proved a very interesting event. The feature was the splendid shooting of W. M. Ferguson, of the Winnipeg club, who captured the first prize, making 23 out of a possible 25. A. D. Campbell, of the Armstrong's Point club, was next with 22, and F. W. Scott, Fort Garry, third with, s, 21. Next highest in order were: Geo. Andrew, s., 20; W. Dodd, s., 20; R. J. Whitla, s., 19; C. W. Graham, 19; G. Toms, 18; J. G. Soper, s., 17; J. Trotter, 17; J. H. Dunsford, 17; J. McLeod Holliday, 17; W. Jackson, 16; F. G. Simpson, s., 15; H. G. Spurgeon, 15; Dr. Dalgleish, 15; D. J. Dyson, 14; Geo. Cochrane, 14; J. H. Rose, s., 14; C. D. T. Becher, 14; J. F. Thompson, 13; M. E. Wilson, 13; P. A. McGregor, 13; C. N. Andrew, 13.

The lacrosse matches, races, etc., were held on the grounds of the Exhibition Association, where a large audience assembled.

The children's races resulted as follows:

Boys, 8 to 10 years—1, Fred. Marples; 2, M. Turnbull; 3, J. Leichter; 4, D. Ritchie.

Boys, 10 to 12—1, Bert. Henderson; 2, John Duncan; 3, A. Cameron; 4, Isaac Finn.

Girls, 8 to 10—1, A. Bray; 2, E. Tapley; 3, L. Marcy; 4, A. Holman.

Girls, 10 to 12—1, Lottie McArthur; 2, Eva Turnbull; 3, Ettie Ritchie; 4, Theresa Stoddard.

In the bicycle race W. Krouse, Morden, took first; W. Anderson, Winnipeg, second, and J. Pace, Winnipeg, third.

The lacrosse matches were keenly contested throughout and formed one of the features of the day. The first event was the junior match between the Victorias, of Winnipeg, and the second twelve of the Morden club. After a hard fight this was won by the Victorias by a score of three games to one.

The teams competing in the senior series were the Winnipeggers and Capitals and the Morden team. The bout between Winnipeg and the Capitals was won by the Winnipeggers, who afterwards also defeated the Morden team. In the evening the picnickers returned home highly satisfied with the day's outing.

The names of the gentlemen who formed the committees who carried the programme through to a successful issue are:

Officers—R. H. Scott, president; J.

Cowles, vice-president; K. J. Johnston, treasurer; H. G. Spurgeon, secretary.

Finance and Transportation—W. Hunter, chairman; J. M. Scott, secretary; A. D. Campbell, W. H. Stone, J. A. McKerchar, J. T. Speirs, B. H. Holman, J. H. Dawson.

Location—J. Cowles, A. Bright, T. Jobin.

Printing—T. G. Dagg, chairman; K. J. Johnston, secretary; H. Toms, A. Holmquist, C. L. Ford, C. Christie, J. Horne.

Musical—W. Blackadar, chairman; E. M. Carroll, sec.; D. M. Horne, F. Marples, A. E. Scott, A. McDonald, W. L. Capell, J. T. Speirs.

Refreshment—C. Charrest, chairman; T. J. Coyle, sec.; J. Cowles, N. F. Calder, T. Hurtle, H. G. Spurgeon, J. D. Windrum, N. M. Hughes.

Attractions—J. W. Horne, chairman; F. W. Pace, sec.; A. Pratt, R. J. Galna, A. R. Christie, G. H. Thomson, G. Bowes, C. Campbell, W. A. Kemp, A. Waddell, T. Braden, W. Buchanan, R. Paul, W. Moore, D. B. Macrae, C. Stewart, H. Wilson, D. J. Dyson, J. Anderson, N. Coppleman, J. Mouat, A. K. Morrison, D. A. Ritchie, H. A. Holman, L. R. McKenzie, R. Horsley, T. Cowan, R. Sharpe, F. Elliott.

Judges—A. R. Christie, J. Mouat, H. A. Holman, T. Cowan, C. Campbell.

Starters—W. Moore, R. J. Galna.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

SALT

IN CAR LOADS

Do you handle it in that quantity?

We can supply you with
"WINDSOR" barrel salt at 50c.
per barrel F.O.B. WINDSOR.

Coarse salt in 200 lb. sacks
at 32c. each in car lots of 150
sacks.

Buy right now as we can't
guarantee prices for any time.

TORONTO SALT WORKS

City Agents for
Windsor Salt Works.

128 Adelaide St. East
TORONTO

ARTICLES WANTED.

WANTED—GOOD SODA FOUNTAIN AND Generator complete. Address, The Sinclair Fruit Co., Morden, Man. (33)

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

WANTED—AN EXPERIENCED MAN OF GOOD address and business ability, having first-class connection with the retail grocery and general trade of Hamilton and district, would like to represent some good house in that line, or would introduce new lines or novelties on salary or commission. Want no sinecure, but mean business. Open for immediate engagement. References or personal interview on application to Box 5, CANADIAN GROCER. (33)

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

A GENERAL STORE BUSINESS ON THE LINE of the Calgary and Edmonton Railway, where a splendid cash business is being done. No credit accounts, and no opposition store. Rising town. Full particulars can be obtained by addressing S. CHIVERS Wilson, Calgary P.O., Alberta. (34)

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply, E. HILL, Annap, Ont. (35)

MOTT'S DIAMOND CHOCOLATE.
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1844

IS THE BEST.

ASK FOR
MOTT'S

Walter Baker & Co. Limited,



The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO MONTREAL

BROOMS . . .

**R
O
O
M
S**

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

Don't be a Dyspeptic,



**Johnston's
Fluid Beef**

IT WILL NOURISH YOU.



The Grocers' Fruit Improver is manufactured by a man of practical business experience, who has cleaned fruit by hand, the sieve, the sack and other machines. Consequently, I speak intelligently when I state that "The Grocers' Fruit Improver" is the easiest operated, cheapest and best machine ever put on the market for cleaning currants and raisins.

PRICE - - \$12.

Manufactured and sold by

W. P. RYAN

309 King St. West - Toronto, Ont.

John Mouat, Winnipeg, Agent for the Northwest.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

WALTER GRANGER, fruit and confectionery, Sarnia, Ont., has assigned to Marshall A. Sanders.

Charles Martel, grocer, Quebec, has assigned.

E. M. Berthelet, grocer, Montreal, has assigned.

David Grenier, grocer, Beaufort, Que., has assigned.

Wm. C. Clift, provisions, Toronto, has assigned to W. H. Riches.

J. A. Fontaine, grocer, Montreal, has filed a consent of assignment.

The estate of W. L. Bastien, crockery, Montreal, is to be wound up.

The creditors of J. P. Poirier & Co., grocers, Montreal, have been called together.

Kent & Turcotte have been appointed curators of the stock of N. Girouard & Co., general store, St. Guillaume, Que.

PARTNERSHIPS FORMED AND DISSOLVED,

Bourdeau & Co., grain, Montreal, have dissolved.

J. & P. McDougall, grist mill, Maxville, Ont., have dissolved. J. P. McDougall continues.

Alphonse Germain and Jos. Matte have been registered proprietors of Germain & Matte, grocers, Quebec, Que.

Joseph Berard and Emery Berard have entered into partnership as Berard & Fils, grain, etc., Vercheres and Montreal.

SALES MADE AND PENDING.

The assets of Louis Tetreault, hay dealer, Vercheres, have been sold.

Carlin & Lake, general store, Golden, B. C., have sold out to H. G. Pearson.

The assets of Noe Forget, general store,

St. Lucie de Doncaster, Que., have been sold at 50c. on the dollar.

The stock of T. A. Corby, grocer, Montreal, has been sold at 62c. on the dollar.

J. A. Clark, baker and confectioner, Seaforth, Ont., has sold out to one Tracksell.

CHANGES.

Eugene Bolduc, is starting a general store at St. Valier, Que.

Zephirin Bertrand, grist mill, Plessisville, Que., has commenced business.

Aime Leblanc has opened a general store at St. Jean L'Evangeliste, Que.

FIRES.

The stock of P. L. Turgeon, grocer, etc., Que., has been damaged by fire. Insured.

John P. Rennick, grocer and baker, and Casey & Co., general store, Eganville, Ont., have been partially burnt out. Insured.

DEATHS.

R. D. Thexton, grain, hay, etc., Lindsay, Ont., is dead.

BANKRUPT STOCKS.

Every hard-working, honest grocer, says The Grocer and General Merchant, is struggling under the weight put upon him by cutters and slashers of prices who fail in business and whose stock is then sold at auction by the assignee. These stocks are always sold away below value. These sales demoralize prices in the locality, and the result is a tremendous loss of trade to the legitimate and square grocer. No matter how much a man may owe his grocer, nor how much he complains of hard times and inability to pay, he will always manage to scrape together enough cash to attend one of these sales and buy goods below what they cost his grocer to put them in stock.

The jobbers can stop this demoralization of prices easily if they will do so. The in-

terests of the jobber and retailer are commutual and interdependent, and it ought not to be a hard matter for a committee from the Retailers' Association and one from the Jobbers' Association to get together on this question. A bureau of the Jobbers' Association for the purchase of all these bankrupt stocks and the maintenance of prices could readily be organized and it would prove to be a money saver to jobbers as well as retailers.

A NEW COFFEE.

It looks very much as though "Bourbon Santos" will have to be added to the nomenclature of the coffee market. It represents a growth from Mocha seed planted in the Sao Paul district of Brazil, and the young trees are this year bearing in sufficiently prolific manner to ensure a pretty large supply. The shape, size and color of the beans shown in samples thus far received here are very attractive, and strongly reflect the characteristics of the purest seed, and we understand that in the roast and in the cup the return is of equally excellent nature. With such high qualifications this practically new grade of coffee should have a more euphonious title than the trade has selected for it.

BRAZILIAN COFFEE CROP.

The Rio News, by last mail, has the following coffee notes: The accounts of the quality of the new crop continue to be very favorable, and before it has commenced to come in we have already increased estimates of the outturn, based upon the weight of the beans, which are considerably heavier than those of the preceding crops. . . . The exportation of coffee from Santos during the year ending the 30th ult. is given by one of our exchanges as 3,904,078 bags. . . . The damage caused by frost to young coffee trees in the municipal districts of S. Simao, Ribeirao Preto, Batataes, and Jaboticabal is said to be enormous and will, it is thought, diminish considerably the crop for next year, which was expected to be large.

Rome is reached

by many routes. Success is reached by many more. No matter what road you take, you can't get there without reliable goods.

FLAG-SHIP BRAND CANNED SALMON

is a perfect pack. Finest selected fish from Fraser River. This brand is one of the "reliables" that will build up trade.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

NEW INDUSTRY FOR WINNIPEG.

Winnipeg is to have a new industry. According to The Manitoba Free Press, a firm by the name of Ricker & Nichol have undertaken to manufacture starch from Manitoba wheat. A factory in Fort Rouge has been secured, and operations have been commenced. It will be necessary owing to the conditions of climate peculiar to Manitoba, to somewhat amend the system of manufacture universally in vogue in the east. The method adopted here is to grind the wheat in a wet state, but the coldness of the winters in Manitoba practically renders this plan impossible, and the wheat will be ground dry on the old mill-stone plan. Another difficulty which has confronted the promoters of this industry has arisen from the fact that Manitoba hard wheat contains a larger proportion of glutinous matter than eastern wheat, and though this property renders it more valuable as food stuff, it does not enhance its value as starch material. After the grain has been ground, the next process is to steep it in water and remove the excess of glutinous matter, after which the starch-milk is enclosed in a "precipitator" and turned about for ten minutes, somewhat in the manner of a churn, at a speed of 700 revolutions a minute. The starch is practically made during this operation, though, of course, a very great deal depends upon the subsequent washings and other processes, some of which are naturally kept secret by the manufacturers.

WISE BUSINESS MAXIMS.

The following maxims are given by a periodical issued by a manufacturing firm in the United States:

Thou shalt sell goods but six days of the week, and on the seventh thou shalt take a rest.

Thou shalt not covet thy competitor's business, for he may be nearer bankruptcy than thyself.

Thou shalt not put more sail into thy business than thou hast wind to fill.

Thou shalt not blame thy clerk for thine own mistakes nor tax him for thine own neglect.

Thou shalt not sell goods for less than cost, unless the market has gone back on you.

Thou shalt not trust a man to whom thou would'st not lend ten dollars.

Thou shalt not use thy business capital to speculate with nor borrow from thy friends for that purpose.

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR
CHILDREN AND INVALIDS.
MAKES DAINTY DISHES FOR
BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,
JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

Write for samples and quotations

UP-TO-DATE

Is this unsolicited letter we have received.

WINDSOR SALT WORKS.

AMELIASBURG, August 1st, 1895.

Sirs,—We are now using the Windsor Dairy and Cheese Salt shipped us, and think it is No. 1 for these purposes. It is the best salt we have used in years, and there is no doubt about the good qualities of these salts. We can certainly recommend these salts to all the creameries and cheese factories in Canada.

Yours truly, JOHN SPRAGUE & SON.

Mr. John Sprague is one of the best known butter and cheese makers in Eastern Ontario, and his son, "Mack" is the traveling instructor and inspector for the Ontario Creameries Association.

This a pointer for you to always order **WINDSOR SALT**.

WINDSOR SALT WORKS, Windsor, Ont.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

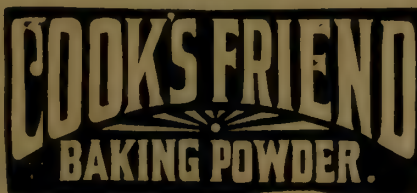
G. J. HAMILTON & SONS

PICTOU, N.S.



McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/4 s	0 05	0 09
" Mustard, 1/2 size, cases	0 09	0 11
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipper Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Blonkers	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

Comp Corn Beef, 1-lb. cans	\$1 65	\$1 75
" " " 2	2 65	2 75
" " " 4	3 00	3 25
" " " 14	18 00	19 00
Minced Callops	2 60	2 65
" " " 2	3 40	3 50
Lunch Tongue	6 00	
English Brawn	2 75	2 80
Camb Sausage	2 50	2 55
" " " 1	4 00	
Soups, assorted	1 50	
" " " 2	2 25	
Soups and Boull.	1 80	
" " " 6	4 50	

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages		0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages		0 80
Horehound Tutti Frutti, glass tops, 36 5c packages		1 20
Cash Register, 390 5c bars and pkgs		15 00
Tutti Frutti Show Case, 180 5c bars and packages		6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages		3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages		6 00
Tutti Frutti Cash Box, 160 5c bars and packages		6 00
Variety Gum (new), 150 1c pieces		1 00
Orange Blossom, 150 1c pieces		1 00
Flirtation Gum, 150 1c pieces		0 65
Monte Cristo, 180 1c pieces		1 30
Mexican Fruit, 36 5c bars		1 20
Sappota, 150 1c pieces		0 90
Orange Sappota, 160 1c pieces		0 75
Black Jack, 115 1c pieces		0 75
Red Rose, 115 1c pieces		0 75
Magic Trick, 115 1c pieces		0 75
Red Spruce Chico, 200 1c pieces		1 00

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	0 37 1/2	
" " 1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb.	
French, 1/4's—6 and 12 lbs.	0 30	
Caracas, 1/4's—6 and 12 lbs.	0 35	
Premium, 1/2's—6 and 12 lbs.	0 30	
Sante, 1/4's—6 and 12 lbs.	0 26	
Diamond, 1/4's—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
Pearl, 12 and 18 "	0 25	
London Pearl, 12 and 18 "	0 22	
Black, 12 and 18 "	0 20	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	per doz.	1 40

EPSON'S.

Cocoa—	per lb.	
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's	0 42	
"Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42	
Fry's "Diamond", 1/4's, 6 lb. bxs.	0 24	
Fry's "Monogram", 1/4's, 6 lb. bxs.	0 24	
Cocoa—	per doz.	
Concentrated, 1/4's, 1 doz. in box	2 65 1/2	
" " 1/2's	5 00	
" " 1 lbs.	9 65 1/2	
Homeopathic, 1/4's, 14 lb. boxes	0	
" " 1/2 lbs. 12 lb. boxes	0	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)	per lb.	
Mott's Broma	0	
Mott's Prepared Cocoa	0	
Mott's Homeopathic Cocoa (1/4's)	0 45	
Mott's Breakfast Cocoa (in tins)	0 30	
Mott's No. 1 Chocolate	0 28	
Mott's Breakfast Chocolate	0 40	
Mott's Caracas Chocolate	0 22	
Mott's Diamond Chocolate	0 18	
Mott's French-Can Chocolate	0 27	
Mott's Navy or Cooking Chocolate	0 35	
Mott's Cocoa Nibs	0 05	
Mott's Cocoa Shell	0 90	
Vanilla Sticks, per gross	0 21	
Mott's Confectionery Chocolate	0 19	
Mott's Sweet Chocolate Liquors	0 30	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes,	0 22 1/2	
1/4 lb. cake, per lb.	0 30	
Royal Navy Chocolate, 12 lb. boxes,	0 30	
1/2 lb. cake, per lb.	0 35	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	

WALTER BAKER & CO.'S

Chocolate—		
Premium No. 1, boxes, 12 lbs. each	0 45	
Baker's Vanilla in boxes, 12 lbs. each	0 60	
Caracas Sweet, in boxes, 6 lbs. each	0 40	
Best Sweet, in boxes, 6 lbs. each	0 28	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 28	
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each	0 28	
Grocers' Style, in boxes, 6 lbs. each	0 28	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 55	
Breakfast Cocoa—		
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0 52	

COFFEE.

Green.

Mocha	0 23	per lb.	0 30
Old Government Java	0 30		0 33
Bio	0 20		0 22
Plantation Ceylon	0 29		0 31
Porto Rico	0 24		0 28
Guatemala	0 24		0 26
Jamaica	0 21		0 22
Maracaibo	0 21		0 23
Caffaroma, 1 & 2 lb. tins asstd.	0 21		0 33
TODHUNTER, MITCHELL & CO.'S			
Excelsior Blend	0 34		
Our Own	0 32		
Jersey	0 30		
Laguaya	0 28		
Mocha and Java	0 35		
Old Government Java	0 30		0 32
Arabian Mocha	0 35		
Maracaibo	0 28		0 30
Santos	0 25		0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 70	0 75
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 22	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellbore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sul Soda	1 00	1 25
Mudder	0 12 1/2	

EXTRACTS.

KENNEDY, GREIG & CO.

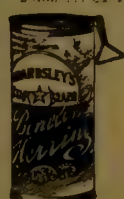
Crown Brand Extracts, all flavors—

1 oz. London	gross	00
2 " Ancho	"	9 00
1 " Flat Crown	"	9 00
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
Parisian Essence	gross	21 00



Acme Sliced Beef.
No. 1 tins,
key, 2 doz.,
per doz., \$3.00.

Beardsley's Boneless Herring. doz
2 doz ... \$1 44



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. ... 0 90

RECKITT'S Blue and Black Lead

{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

A. C. NEFF, Chartered Accountant,
Auditor, Assignee, etc.

Tel. 1040, Canada Life Building,
TORONTO.

Audits or Investigations, Improved Systems of
Books, Partnership Settlements, Management
of Estates.

English Army Blacking



THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

THE F. F. DALLEY CO., LTD., CITY:

DEAR SIRs,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.

CONDENSED MINCE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....London and Liverpool.

CREAM SODAS

In Tin Boxes.

Will keep fresh and crisp for months. We are in front still—another new idea.
Look out for imitators. Get a case on order at once.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Ketchup—	
Fluted Bottles	gross 12 00
Screw Top	24 00
Pepper Sauce	15 00
Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
" " " " 4 oz.	10 00
" " " " 8 oz.	10 00
" " " " 16 oz.	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls ..	0 03½	0 04
" " " ½ bbls ..	0 03½	0 04½
" " " ¼ bbls ..	0 04½	0 04½
" " " ⅓ bbls ..	0 04½	0 04½
" " " ⅔ bbls ..	0 04½	0 05
" " " cases ..	0 04½	0 05½
" " " Vostizzas, cases ..	0 05½	0 07½
Panarete, cases ..	0 08	0 08½
Dates, Persian, boxes ..	0 08½	0 09½
Figs—Eleme, ..	0 09	0 10½
" " 10 lb.	0 09	0 11½
" " 18 lb. ....	.....	0 15
" " 28 lb. ....	.....	0 17
" " " taps ..	0 04	0 05
Prunes—Bosnia, cases ..	0 04½	0 07
" " " Bordeaux ..	0 04½	0 06½
Raisins—Valencia, off stalk ..	0 03	0 03½
" " " Fine, off stalk ..	0 04	0 04½
" " " Selected ..	0 05½	0 06
" " " Layers ..	0 05½	0 05½
" " " Sultanas ..	0 05½	0 08
" " " Cal. Loose Muscats		
50 lb. boxes ..	0 05½	0 07
" " " Malaga ..		per box.
" " " London Layers ..		
" " " Imperial Cabinets ..		
" " " Hills ..		
" " " Debanas, boxes ..		
Lemons, Messina ..		
Oranges—Valencia ..		
" " " Messina, half boxes ..		
" " " " boxes ..		
" " " Cal. Seedlings ..	3 00	3 50
" " " Cal. Navels ..		
" " " California and Medi-		
terranean Sweets ..	3 50	4 00



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oatbolls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S

English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.



ADAMS'

Tutti

Frutti



GLASS JAR FREE

Ask your wholesaler for it.

ADAMS & SONS CO. 11 and 13 Jarvis Street
TORONTO, ONT.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St.,
MONTREAL. sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, AUGUST 23, 1895.

No. 34

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS
English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

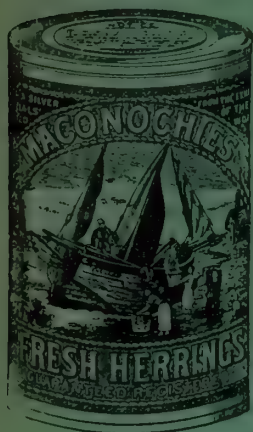
KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.



Potted Meats

and

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



THAT experience is more convincing than eloquence will not be denied, especially by those having tried both.

The grocer may praise an article in eloquent terms, but the experience of the customer is what counts.

Our matches are as near perfection as these modern times will allow, and nothing is spared to improve them.

Most of your customers know by experience of their high quality, and will take them in preference to any other.

Be guided by their experience. Keep **E. B. Eddy's Matches** in stock, and you will have the best Matches.

The **E. B. Eddy Co.** Ltd.

HULL, CANADA

Montreal Branch, 318 St. James St.

Toronto Branch, 29 Front St. West.

AGENTS

F. H. Andrews & Son,	-	Quebec, Que.
Alfred Powis,	-	Hamilton, Ont.
J. A. Hendry,	-	Kingston, Ont.
Schofield Bros.,	-	St. John, N. B.
John Peters & Co.,	-	Halifax, N. S.
Tees & Persse,	-	Winnipeg, Man.
James Mitchell,	-	Victoria, B. C.
Permanent Agents	-	St. John's, Newfld.
not yet appointed.	-	Sydney, Australia.
	-	Melbourne, do

NEW CROP

CALIFORNIA RAISINS

Forsyth's Celebrated Brands

Please look out for our quotations.

ROSE & LAFLAMME

 Wholesale Houses in
**MONTREAL
 QUEBEC
 ST. JOHN
 HALIFAX**
NEW CROP, 1895

 We have just received ex Bark
 "Buda" and others 1,000 puncheons fine

Barbadoes Molasses

Quality guaranteed. New crop.

Also a fine lot of

Porto Rico Molasses

Now on wharf.

WRITE FOR SAMPLES AND QUOTATIONS.

LAPORTE, MARTIN & CIE., Wholesale Grocers - - MONTREAL

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh Herrings

The recognized leading Brand in all the markets of the world.

Kipperd Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 $\frac{99}{100}$ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) **JOHN BAKER EDWARDS, Ph.D., D.C.L.**
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.



It always does me good to drink a cup of

GRAND MOGUL Tea

So say many consumers of choice Black Tea. As it does the consumer good, it should do every grocer good to handle **GRAND MOGUL** at a good profit in packages. No loss in weight—no loss in value. Gold dollars and Grand Mogul at par. If you do not handle it, write for a case. We will send you handsome samples advertising matter and a beautiful picture with first case.

AGENTS :

WM. TUFTS & SON, Vancouver, B.C. ; HOOD BROS. & CO., Winnipeg, Man. ;
F. COOKSON, Montreal, Que.

T. B. ESCOTT & CO., - Wholesale Grocers, London, Ont. - **SOLE AGENTS**

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

You can pin your faith

to



"Reindeer Brand" CONDENSED MILK

with every assurance that it will hold its own
against all competition.

BUY IN SMALL LOTS AND OFTEN.

YOU WANT THEM . . .

WE ARE IN RECEIPT OF

3 CARLOADS

Choicest Patras Currants

In beautiful condition, packed in cases, purchased before the recent sharp advance, and to be offered at bargain prices.

We also direct your attention to

THE HIGHEST GRADE
JAPAN TEA IMPORTED
THIS SEASON : : : :

“ROYAL CHOP”

The liquor is rich, rare and much superior to many so-called high grade teas.
We will be pleased to submit samples.

W. H. Gillard & Co. Wholesalers Only, - **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.

BOY

PA

What population has BRANTFORD

17,000

What county is it in

Brant

What province

Ontario

What river is it on

Grand

Has it many manufactories

It has

What is the most noted one

PATERSON & SONS'

What specialty have they

SODA BISCUITS

How are they put up

In red boxes

Where are they sold

From Halifax to Vancouver

Are they the best biscuit made
in Canada

Most decidedly
they are

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 23, 1895

(\$2.00 per Year) No. 34

DROPS FROM THE EDITOR'S PEN.

Has the tariff on dark syrups made you rich?

* * *

Manitoba is the hub of Canada at the moment.

* * *

Business, like a coy maid, must be coaxed, not coerced.

* * *

Faith in his ability is of little use to a merchant unless he hath works.

* * *

None of us can truly boast that we owe no man; we all owe something to society.

* * *

Customers are the bricks with which business is built up. They should be well selected.

* * *

Holidays may make business slower for the time being, but they stir up the liver of business men.

* * *

A hotbed for the propagation of "dead beats" is the store of the indiscriminate credit-giver.

* * *

A contemporary talks of advances in yarns. Fish "yarns" are usually in liberal supply at this season.

* * *

The orange and lemon peel market is easier. The firm skin of the market is peeling off as it were.

* * *

A merchant cannot put too much sand into his clerks, but the less he puts into his sugar barrel the better.

* * *

The United States tariff, in so far as it relates to sugar and currants, seems to be in an interminable tangle.

* * *

As patient as Job, as determined as Moses and as earnest as Paul needs to be the modern man of business.

* * *

Swampy places in business, like those on the farm, mean that reclamation must be

done if all the advantages that might be are to be reaped.

* * *

The railway locomotive is snorting with delight at the prospect of the many carloads of golden grain that he is to tow across the continent.

* * *

When Manitoba's population is as great and good proportionately as its wheat crop, great indeed will be the "Prairie Province."

* * *

Equipped with the oars of capital and energy and the rudder of experience, there need not be much doubt about a merchant's reaching Success Point.

* * *

Talk about the Manitoba crops has for the time being superseded discussion on the Manitoba school question; and there is harmony in all the breathings too.

* * *

Persistency is required of a merchant in all he undertakes, and in advertising as much as anything else; that is of course if he aims to make it a success.

* * *

British trade returns show a substantial increase for July. The old lion is evidently beginning to stir himself, and when he does, something usually has to give or go.

* * *

Gall and wormwood to every man whose palate has not been ruined by political prejudice will be the discriminatory sugar rebates of the Customs Department.

* * *

Into full and profuse blossom has developed the hopes of the people in Manitoba and the Northwest. It is to be hoped that frost won't come and nip them.

* * *

An abundance of the good things of the field and farm will Canada have after her wants are supplied for those who have the quid pro quo to exchange for them.

* * *

There is more than one prize in the business world for all who contend aright, but

there is nothing but blanks for the man who will not comply with the conditions.

* * *

It is like opening the bung-hole and closing the spigot when a moderate-salaried, capable clerk is discharged in order to make room for a low-salaried, incapable clerk.

* * *

"The War Between Butters" is the heading which adorns an article in a contemporary. The context assures one that the war is not between cranium butters, but dairy butters.

* * *

Industry and Impoverishment have nothing in common, and rarely therefore are they found in the same company. It is Improvidence and Impoverishment that are associates.

* * *

The New York State Grocers' Association has broken away from the restrictions imposed by the Tobacco Trust. The Trust does not appear to put it in its pipe and smoke it complacently.

* * *

Into the size of a prize pumpkin has developed the faith of the merchants of Canada in the return of better times, while six months ago a mustard seed would have been more appropriate to its size.

* * *

The new British Government has emphatically declared that it will not remove the present embargo on cattle from Canada. Canadians may therefore conclude that, if not for aye, their cattle will not go into Great Britain on the hoof for many a long day, and devote their energies to getting them in the best way they can. More roads than one lead to Rome.

* * *

Merchants with clerks in their employ who are round pegs in square holes, will, if they are just to those clerks as well as themselves, advise them of their anomalous situation, point out, if possible, what they are best adapted for and send them to look for the desideratum.

A MARITIME BOARD OF TRADE.

THE convention of the Maritime Boards of Trade, held in Halifax last week, has resulted in the formation of a Maritime Board of Trade, embracing the various Boards in Nova Scotia, New Brunswick, and P. E. Island. The convention opened on Tuesday morning in the City Hall. In the absence of President Dwyer, of the Halifax Board, W. A. Black, M.P.P., vice-president, presided, and A. M. Payne, of the firm of John Silver & Co., acted as secretary.

The following delegates were present: Hon. David Laird, Charlottetown; G. Wetmore Merritt, W. Frank Hatheway, George Robertson, H. A. Drury, St. John; W. S. Loggie, Chatham, N.B.; E. W. Beckwith, Canning; J. W. Bigelow, Wolfville; F. H. Eaton, Kentville; Hon. L. E. Baker, Yarmouth; E. C. Hanrahan, Sydney; James R. Rudolf, W. N. Zwicker, J. D. Eisenhaur, Lunenburg; Allan Tupper, Queen's County; James Eastwood, acting mayor of New Glasgow; Dr. D. H. Muir, G. A. Hall, Truro.

The members of the Halifax Board present were: Arthur Curren, Senator Power, M. F. Eagar, J. A. Chipman, John McInnis, Thos. Jenkins, Lieut.-Col. Clerke, Premier Fielding, Geo. E. Troop, John Starr, R. Pickford, Lieut.-Gov. Daly, James Morrow, Thos. Forham, A. Stephen, F. G. Forbes, M. P., Guy Hart, J. E. DeWolfe, Jonathan Parsons, Hon. William Ross, M. T. Foster, W. Chisholm, Thos. Allen, Geo. Mitchell, T. E. Kenny, M.P., E. G. Kenny, C. H. Harvey, J. Parsons, J. E. Butler, Howard Bligh.

Letters and telegrams expressing regrets at not being able to be present were read from the following: M. F. Plant Stapleton Caldecott, president of the Toronto Board of Trade; George Hadrill, secretary Montreal Board; Julius T. Gardiner, president Woodstock Board; F. C. S. Ketchum, secretary Woodstock Board; C. N. Vroom, secretary St. Stephen Board; C. E. Bentley, president Truro Board; J. E. Burchill, president Sydney Board; John M. Lyons, Moncton; Hon. Montgomery Moore and Major Waldron.

Lieut.-Governor Daly, Premier Fielding and the chairman welcomed the delegates. An address of welcome from the Halifax Board was read by the secretary. At the first session an organization committee and a committee to draft a list of subjects for discussion were appointed, and short speeches made on various subjects by different delegates.

On Tuesday afternoon the Maritime Board was duly organized by the following officers: President—Mayor Robertson, St. John. First Vice-President—Geo. J. Troop, Halifax. Second Vice-President—P. Blake, Charlottetown. Secretary-Treasurer—Ira Cornwall, St. John.

The Committee on Organization submit-

ted the following resolution, which was adopted:

1. This body shall be known as the Board of Trade of the Maritime Provinces.
2. It shall be composed of delegates selected from the various Boards of Trade throughout the Maritime Provinces.
3. It shall deal with all matters affecting the interests of trade and commerce of the Maritime Provinces, as well as of the whole Dominion.
4. The officers shall be a president and two vice-presidents, each representing one of the Maritime Provinces, and a secretary-treasurer, to be elected at the annual meeting of the Board.
5. There shall be a council comprising one member from each Board affiliated with the body, who are to be elected by their respective Boards immediately after the council meeting of the Maritime Boards, five members of which shall form a quorum. The president, vice-presidents and secretary-treasurer shall be ex-officio members.
6. The annual meeting of the Board shall be held on the third Wednesday of August, at such place as may be selected.

It was decided to levy a tax of 10 cents on each member of the different Boards.

The Committee on Subjects for Discussion handed in the following, which was adopted:

1. Extending Boards of Trade throughout the Maritime Provinces, and affiliation of associations respecting the different industries in the Maritime Provinces with the Board.
2. Transportation, cold storage, imports, exports, mail subsidies, freight rates.
3. Fast Atlantic service, exportation of the products of Canada through Canadian only, not U.S., ports.
4. Telegraphic communication between P.E. Island and cable communication with the West Indies.
5. Tariff question. The duty on corn meal. Should it be reduced?
6. Modes of assessment and taxation.
7. Inspection of fish and fish oil. Should it be compulsory?
8. Immigration into the Maritime Provinces.
9. Reduction of fire insurance rates.
10. Maritime agricultural and horticultural college.

In reference to the first clause, the Board deemed it advisable to instruct the secretary to correspond with the different localities, with the object of forming Boards throughout the provinces.

A general discussion followed on the other clauses, which occupied Tuesday evening and Wednesday morning's sessions.

The following resolutions were adopted:

Resolved, that the Maritime Board memorialize the Dominion Government to endeavor by granting an additional subsidy or otherwise to effect an arrangement with the telegraph company which owns the cable between P. E. Island and the mainland and connecting lines on the island and mainland to secure such rates for messages and such open hours of business as will place the island on an equal footing with the rest of Canada.

Resolved, that the Maritime Board of Trade memorialize the Dominion Government to co-operate with the Imperial Government with the object of having the Bermuda cable extended to Jamaica, British Guiana and other islands of the West Indies.

Resolved, that the rapidly developing importance of the fruit and dairying industries in the Maritime Provinces demands improved facilities for the transportation of the products of these industries, both by railway and steamboat, especially in the direction of cold storage, and this Board hereby decide to give any scheme calculated to secure such ends its hearty support.

Whereas, the business communities of North Sydney and Glace Bay are much inconvenienced by the existing freight train service on the Cape Breton section of the I. C. R., and the interest of the towns named would be materially assisted and advanced by having between Sydney and Point Tupper a daily freight train with accommodation for the traveling public,

Resolved, that this Maritime Board of Trade heartily sympathizes with the efforts of the Cape Breton Boards of

Trade to obtain this improved service, indorses the same, and would strongly recommend the Department of Railways to give the matter their careful consideration.

Whereas, for years past, after navigation of the St. Lawrence has closed, through Canadian freight, carried on steamers subsidized by our Canadian Government, after mails have been landed at through port, have been landed and shipped at a foreign port, to the detriment of the Maritime Provinces; therefore,

Resolved, this Maritime Board of Trade memorialize the Dominion Government, urging, in future, subsidies only be granted to steamers sailing between port or ports in the United Kingdom and port or ports in Canada only; also,

Resolved, all affiliated Boards of Trade be requested to urge upon their representatives at Ottawa that they unite with other Maritime Province members in seeking to secure such subsidies as will result in the through passage of the mail and freight business being done through Canadian ports.

The following resolution was left over for next meeting:

Whereas the present law on the Statutes relative to the inspection of fish and fish oils is optional, and whereas serious complaints are continually received from abroad, owing to short weights, inferior packages, and the standard of cull below the requirements of the Act;

Therefore resolved, that the Board urge upon the Dominion Government to make the present Act compulsory.

The question of cold storage for the provinces was one of the most important subjects under discussion, Major Clarke, an English gentleman, who has been in this country some months, and who, it is understood, is promoting a company to operate cold storage, addressed the Board, and advocated establishing cold storage at St. John, Halifax, and Charlottetown. He felt sure the Atlantic steamship owners would follow. W. S. Loggie, an extensive fresh fish exporter of Chatham, N.B., gave as his opinion that a proper system of cold storage would open up a market for our salmon in England. The winter port question was also discussed at length.

Wednesday afternoon the Halifax Board entertained the delegates and others to an excursion on the harbor and lunch at Lawlor's Island. Sir James Grant, of Ottawa, was among the guests.

The new Board starts under very favorable auspices and will no doubt be productive of much good to the mercantile community of the Maritime Provinces.

The idea originated at a meeting held in St. John about a year ago and has been carried to a successful consummation through the endeavors of ex-President Troop, of the Halifax Board, and the indefatigable secretary, C. M. Creed.

The next meeting will likely be held in St. John.

TAUNTON.

A MILLING COMBINE.

A large deal is on the boards contemplating the consolidation of the largest milling industries of Western Ontario. The deal has not as yet been fully consummated, but it has reached an advanced stage.

The mills interested are the Kent mills, Chatham, owned by N. H. Stevens; the St. Thomas mills, owned by John Campbell; the Aylmer mills, owned by Mr. Stevens; and the Blenheim mills, owned by Messrs. Campbell & Rutherford. The aggregate capacity of the four institutions is about 2,000 barrels per day.

The property interested is worth \$225,000, and the capital stock of the new company will be \$500,000. The headquarters will be at St. Thomas.

TEAS...

Are firmer and will be higher.

SUGARS

Are firmer and will be higher.

Get our samples and figures before buying. We are heavy holders and free sellers.

LUCAS, STEELE & BRISTOL

Hillwatee Tea
Agents

HAMILTON

We regret, owing to an unfortunate delay in shipment of Coffee, and to unusual run on

Mecca Coffee

we will be unable to fill orders for a couple of days, after which shipments will be made in order received, and we expect no such delays in future.

James Turner & Co. = HAMILTON



FIGS AND DATES

Erbely Figs, in 14-oz. boxes
Choice Eleme, in 10-lb. boxes
" in 20-lb. boxes

6-Crown Finest Eleme, in 10-lb. boxes

Hallowee Dates, in Boxes

We have a few boxes of the above brands in stock that we can do you at a low figure. The fruit has kept well, and is in good condition.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS

Toronto

WITH THE RETAILERS.

ON THE 2nd September Mr. J. H. E. Jones will open a general store in Clandeboyne. Mr. Jones goes into business with considerable experience, having spent the past ten years with his father, Mr. R. A. Jones, of London. Mr. Jones is a believer in the cash system and in THE CANADIAN GROCER.

John Dobie, of Chesley, recently sold out to Mrs. T. Ramage.

W. M. Robson, the West-end Store, Lindsay, has added a branch of dry goods to his business.

A new grocery store has been opened out in Mildmay by J. N. Shefter. He has a well selected stock.

The business of McGillivray & Speers, general merchants, Listowel, is now being carried on by Mr. Speers.

The "Syndicate Store" at Fenelon Falls, has gone into liquidation. The store was started about three years ago.

David Morin, grocer, Ottawa, was dragged 200 yards by a runaway horse on Monday, but escaped unhurt. He saved his life by keeping his head from coming into contact with the mud-bed and crossings.

J. W. Saunderson, general merchant, Wroxeter, who sold out recently, is likely to be heard of again some time as a merchant

in some other place. W. C. Hazlewood, who purchased his business, is well versed in mercantile matters and should do well.

Mr. McWilliams, who has been with W. A. McClean & Co., of Owen Sound, for over eight years, has taken a partnership with C. Fox, grocer, of that place. They are doing a good business, and carry a good stock of general groceries. They are subscribers to THE CANADIAN GROCER, and highly recommend it to all general merchants.

ANCIENT WEIGHING MACHINES.

THE origin of the balance, says an exchange, is lost in the haze of antiquity, for in some form or other it seems to have been known to most nations. Indeed, the use of a balance is such a primary essential in commercial affairs that it is difficult to believe that any nation or race, with a pretense to civilization, could long exist without it. In the early times merchants were obliged to carry a balance and set of weights about with them, chiefly for weighing the bars of metal which they exchanged for goods. Thus it is clear that a standard of weights must have been agreed upon. Deceit, however, was also known and practised, for dishonest traders carried two sets of weights—one to buy with and the other to sell with. It would appear,

therefore, that a perfect Weights and Measures Act and a sound system of inspection were as much needed then as now. A thousand years B.C. King Solomon said, "A false balance is an abomination," and five hundred years before that a Scriptural request was written, viz., "Let me be weighed in an even balance." The Jews were most probably taught the use of the balance by the Phœnicians and Assyrians. The Chinese date the origin of their balance—or steel-yard—back to a prehistoric period, and, as with many other things, they attempt to make the prehistoric invention serve the nineteenth century.

The cumbersome method of conveying scales, weights and bars of metal, however, was largely dispensed with by the invention of coins, whereby pieces of metal became legal tender for merchandise, but even at the present day a few of our itinerant tradesmen still carry about their scales and weights—being legally compelled to do so—though not for weighing money, but goods. It is certain, then, that the manufacturing of balances has always been an industry of considerable importance. To-day, the production of some balances or scales is a fine art, since they are so delicately constructed as to turn with a weight invisible to the unaided eye, the intrusion of a speck of dust at the time the scale is used being regarded as a matter of concern.

WOOD SPOONS

For Preserving and Pickling.
Best Quality White Birch.

Entirely Odorless and Tasteless.
Sizes, 13, 15, 17, 21 inches long.

H. A. NELSON & SONS,

**TORONTO and
MONTREAL**

"Sure to please your customers. Gives you a good margin."

KURMA

The Tea of Teas

Four qualities.

Black or Mixed.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.



"Good Digestion
waits on Appetite
and
Health on Both!"

Physicians Say

there is nothing more health-
ful than "whole wheat prepar-
ations." We can affirm there's
nothing more appetizing.

In **MOLINA** you have the
ne plus ultra.

E. D. TILLSON

TILSONBURG, ONT.

Sunday Observance



The grocers all over the country take their day of rest during the week, but the milkman, like the policeman and the sailor, knows no rest on the Sabbath. That is one more point why you should push the sale of "Jersey Brand" Condensed Milk. If your customers all used it on Sundays only the trade would pay you.

Makes babies grow healthy and strong.

"JERSEY" BRAND

Recommended by all leading physicians.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

We have a splendidly assorted stock of

Canned Meats for the Picnic Season

Comprising all the leading brands.

Devilled Ham, Potted Ham

Potted Ox Tongue

Delhi Boneless Chicken, key opener

Delhi Boneless Turkey, key opener.

Beardsley's Star Herrings, in tins

Beardsley's Shredded Codfish

Beardsley's Acme Sliced Beef



ALL THE ABOVE GOODS IN EASILY OPENED TINS.

Turner, Mackeand & Co. Wholesale Grocers Winnipeg

WHEN BUYING Be sure to get

Phoenix Mills Pickling Spice

(Finest English Receipt)

In Bulk or Packages.

Coffees, Extracts, Baking Powder, Spices

Trade for Gold Medal in $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. packages is increasing. Send for a trial box.

BARTON'S

(THE)

BAKING

(ONLY)

POWDER

(GENUINE)

Purest and Best

G. F. MARTER & SON,

1 AND 3 JARVIS STREET

TORONTO, ONT.

THEY DON'T KEEP—THEY SELL

CROWN BRAND EXTRACTS, MUSTARD AND KETCHUP.
 BARR'S BISCUITS
 RAVEN'S CONFECTIONERY

ROWNTREE'S COCOA AND CONFECTIONERY
 ROBINSON & WORDSWORTH'S LIQUORICE
 BRYANT & MAY'S MATCHES, etc., etc.

ROBERT GREIG & CO. - - - Montreal

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

A BIG RUN OF SALMON.

SALMON fishing on the Fraser River took a sudden and unexpected turn last week.

Fishing up till then, it will be remembered, was even lighter than the packers had anticipated. Some of the packers advised their agents in the east that they would not use half the cans they had ordered unless fishing improved materially.

The early part of last week, however, the run of sockeye suddenly became enormous, so much so in fact that on Sunday afternoon, the 11th inst, the river, it is said, was "literally blocked with fish."

By daybreak on Monday morning some of the canneries were compelled to refuse to take any more fish, not having the cans into which they could put them. One cannery had taken in 70,000 fish before it was compelled to take this step. Some boats caught during the day 1,200 fish, and the average was about 400. This would place the day's catch at 880,000 fish, or 88,000 cases; but more conservative estimates place the catch at 700,000, or 70,000 cases. One house alone put up 8,000 cases in one day.

With this big catch the pack on the Fraser was estimated to have been brought up to 270,000 cases. This is about 75,000 cases less than the total pack last year, but the fishing season does not close until the end of this month. What the run will be till then is a question, of course. A telegram, however, received in Toronto on Friday last said the big run was over.

In spite of the stimulus which packing operations received last week on the Fraser and the previously good run on the northern rivers, it is improbable that the total salmon pack of British Columbia will equal that of last year. In the first place, the packers anticipated a light pack this year, and in consequence prepared their cans with this object in view. The empty cans, so it is

said, cannot be carried over from one season to another without being spoilt. On the other hand, however, there are four more canneries than there were last year.

The packers aver that although the pack will be larger than anticipated, yet prices will not be affected. They may not be affected materially, but that is another thing from saying they will not be affected at all. In our last issue it was pointed out that one canner who a short time ago was holding firm at a certain price was now asking for bids. Packers of the well known standard brands have probably booked orders for all their output; and for these prices are likely to be fairly well maintained, but it will probably be found before the season is very old that salmon can be bought much lower than the trade were a few weeks ago given to understand they could be. The men who have yet to buy are, it seems to us, not in the worst position.

There are two or three things, however, in connection with the situation that should not be overlooked: The new pack comes on a comparatively bare market; then several wholesalers have bought but very little, while none appear to have placed orders for their full quota. Then, besides the British demand being unusually large, new markets are being opened up.

The price and its effect upon the consumption is also to be considered. As long as the consumer can purchase two cans for twenty-five cents, the demand is not likely to be checked by the price. The lowest price at which salmon has been bought on this market, as far as we can learn, is \$4.20 per case, on the Coast, or equal to \$1.20 per dozen laid down. At this price a retailer could sell two tins for 25c. and clear himself. But obviously he could not with salmon that cost \$4.50 per case on the Coast, and that is the figure at which some orders have been placed for standard brands.

It would be well for the trade to make haste slowly.

CALIFORNIA RAISINS IN CANADA.

California dried raisin packers are bent on getting a larger share of trade in Canada than they have hitherto enjoyed. THE CANADIAN GROCER is assured of this from advices read and remarks heard.

During the past season California raisins were much in evidence on this market, and received considerable attention compared with other years. Probably encouraged by this the packers have decided to venture deeper. To supplant the Malaga article will be their particular aim, and some sharp rivalry may therefore be expected.

The gathering of California loose muscatel raisins begins about September 1. Two weeks are required to cure the fruit, and in another week, or three weeks in all, the fruit is ready for shipping.

A NEEDED ORGANIZATION.

IF THE new Maritime Board of Trade last week organized in Halifax, N.S., is at all aggressive, it has its work well cut out.

Among those who had a hand in calling the organization into being are, doubtless, those who have personal grievances which require remedying, and there is nothing wrong in that. It is right. Self-preservation is the first law of nature. But there is a far more praiseworthy and important cause in service for the public good, and if THE CANADIAN GROCER knows what manner of men those are who compose the organization there will be no remissness in this particular.

The quality of our legislators, Federal and Provincial, may not have deteriorated. It is enough to know that the general run of them are now not better than mediocre in ability. They may be able to make long speeches and do valiant service for party, but when it comes to a question of public weal, they are often so beclouded by the veil of party exigencies that they cannot see.

In devising schemes for milking the public treasury they are adepts, but for devising ways and means for building up the commercial interests of the country they are as land lubbers navigating on the high seas.

This what may be termed lack of business sense is probably met with in its most pronounced type in the House of Commons and in the Dominion Cabinet. The latter body, besides being what is supposed to be the electorate in its essence, is also business infirmity in its essence.

With probably two or three exceptions, the members of the Dominion Cabinet no more realize their duty to the country than does a new-born babe its duty in life. If they do, they act as if they did not, and in any event it is necessary that the business men of the country should, by determined and persistent co-operation, lay the whole Cabinet on the operating table and sever the offending and useless members. And while the scalpel and saw are handy, they may as well try what they can do with the House.

The task of making our rulers what they should be is no small one, and more than the Maritime Board of Trade can, unaided, possibly accomplish. The Board is made up of representatives of the provinces of Nova Scotia, New Brunswick and Prince Edward Island. And although it can do much, before the desideratum can be secured the other provinces must fall into line. Then, again, if these in turn were crystalized into a Dominion Board of Trade, the movement would be accelerated. With such an organization wiser government would be assured and fewer grievances would there be in the different branches of trade in the country.

The business men of the Maritime Provinces are to be congratulated on the success

which has attended their efforts for organization. The Maritime Provinces are rich in men of brains, and a good portion of them are in the Board just organized.

Had we had many instead of few of such men in the House of Commons, more practical and beneficial laws would be on our statute books to-day ; better developed would be our natural resources, and less uncultivated land would there be in the fertile Northwest.

THE CROP OF SUMMER APPLES.

Two weeks ago THE CANADIAN GROCER stated that the receipts of early apples at Montreal were increasing, and that there had been a decline in price in consequence. It also said at the same time that the crop of Fameuse, but more especially summer apples of all kinds, in Montreal and the adjacent district promised to be larger than the market could comfortably handle. The public sales in Montreal since then, when apples have been almost given away, amply bears this out.

Our enterprising contemporary, The Trade Bulletin, says that we were wrong in regard to Fameuse, and that the crop of these will be an entire failure. THE GROCER'S information was secured from what has hitherto been a reliable source, and referred more to the yield of summer and fall apples of all descriptions than to one particular variety. However, taking the Fameuse alone, we may be permitted to retain the opinion that the crop is not a total failure, but that though it is not large, it is a fair one on the whole.

Reports from reliable people repeat our statement that there are more apples in the Montreal district than ever before. In the case of one leading orchard of Fameuse apples, trees the highest yield of which last year was three or four barrels, are expected to give from 20 to 30 this season. This certainly does not look like a failure, and if there has been an increase of 20 per cent. in one case, it is hardly natural to suppose that other orchards on the same island are completely shrivelled.

CANADIAN WINES.

Out of 110 samples of native and imported wines collected from dealers in the most important of the Inland Revenue districts of Canada (18 in Halifax, 12 in St. John, 12 in Quebec, 17 in Montreal, 12 in Ottawa, 15 in Toronto, 12 in London and 12 in Winnipeg) the analysts report only 50 pure, the others being more or less impure. The classification arrived at by these experts was as follows :

Genuine, pure, unadulterated	50
Fortified, sweetened, good, doubtful, and otherwise commented on.....	44
Adulterated.....	7
No opinion expressed	9

ANOTHER CUSTOMS INJUSTICE.

IT is announced that the Federal Government have refunded \$1,500 duty collected at the time of the tariff changes, on goods in the examining warehouse in Halifax.

The merchandise on which the refund was made is not specified, but it is generally believed by sugar importers in Montreal that it was raw sugar. For this reason the information is interesting to them, as they consider that they also are entitled to a refund of duties that have been collected on raw sugar testing below 16 Dutch standard.

It is well known that under the old duty raw sugar of such a grade was free of duty. It appears, however, that the Government sugar inspector frequently decided in his wisdom that sugar would have to be placed in warehouse until it was graded, to ascertain whether it was really above 16 per cent test or not. That is to say, he compelled sugar importers to pass a constructive entry, or, in other words, take a false oath that they believed sugar which they knew to be under 16 test, to be over it.

The sugar importers did from time to time as requested under protest ; and when the sugar had been graded for the satisfaction of the inspector, it was always found to be under the 16 test. Previous to the change in duty, therefore, no injustice was done to importers beyond the unnecessary delay that they were put to by having their goods detained in warehouse.

It so happens, however, that at the time the tariff was changed there was quite a lot of raw sugar in warehouse, under these constructive entries, for grading to satisfy the fastidious taste of the sugar inspector. It proved to be below the 16 test, but before the sugar was inspected the new duty had come into force.

There is a provision in the Customs Act that goods leaving warehouse after the enactment of a new duty are liable to charges under it.

The Customs Department, despite the special circumstances governing the case of the raw sugar under discussion, decided to take advantage of this clause. The collectors of Customs at the different ports were instructed to demand the new duties on these sugars. They did so, and as far as can be learned they have been paid on one or two lots, while on others the importers have not taken any notice of the demand.

Whatever the law may be—and it is open to argument that a Court of Justice would sustain the ruling—in equity the Customs people are perpetrating a flagrant injustice.

The sugar on which they propose to collect duties was free under the old tariff, and, but for the action of the sugar inspector, would have been passed under it. Yet the department, having made the importers de-

clare what they knew was not a fact in regard to the grade of the sugar, now propose to take advantage of this by collecting the new duties.

It is difficult to believe that the Controller of Customs will insist on this injustice being carried out, especially as the sugar inspector's course in the matter was entirely unnecessary.

There was no reason at all why the importers should have been made to declare falsely so as to have the sugar graded. The Customs authorities have the power to seize goods that they believe to have been passed fraudulently, and why should an exception be made in the case of raw sugar ?

The importers believe that as the refund has been allowed in Halifax the same course will be followed elsewhere. Enquiry at the Customs in Montreal elicits the fact that no refund has been made at that port.

THE CUSTOM HOUSE OATH.

THE action of the Federal Government's sugar inspector in regard to raw sugar, referred to elsewhere, is ethically wrong, inasmuch as it tends to breed a contempt for the Custom House oath.

In order to enable this official to have free raw sugar taken into warehouse for grading purposes, importers were made to declare what they knew was not a fact, viz., that their sugar was over 16 Dutch standard when it really was not.

The tax-gatherer never is a popular individual, and such tactics as these are not calculated to minimize his unpopularity.

The easiest way is always the best, and if the officials of the Custom House can collect the revenue and at the same time keep the public in a good temper, it is desirable that they should do so.

The action of the sugar inspector and the developments that it has led up to, if carried out as intended, will certainly tend to create the reverse of a cordial feeling between the department and the business community. Besides, it has always been held that an oath is a sacred thing, but some of the department's officials, by their actions, evidently do not think so, but simply that it is a device for their own convenience.

If there are frauds and dishonest practices under such a system it is not be wondered at. The public servants are themselves educating people in a wrong direction.

AN ILL-SPELLED ORDER.

John T. James, general storekeeper, of Bridgeburg, Ont., the other day received the following unique order from a customer

"for 25 cents grandlady sugar and a pounde of 25 cents worthe of good tea and a good broom and a lambe chimley the meadom sise, and two bars of harde soape for 5 cents a bar, the sweet home bar and a quarter of grounde peper and 2 pagage of extracte coffee."

REFINERS URGING BUSINESS.

EACH succeeding week brings advices of continued strength in raw sugar and firmness in outside markets for the refined article. Strange to say, the fact has no effect in dispelling the unsettled irregular feeling in Canada. For over a month past many have been expecting a rise in the market, but it stubbornly refuses to make its appearance.

That there is no stability to values, occurrences last week amply prove. Nominally 4½c. is the refiners' price for granulated sugar, but business is being freely done at the even figure whenever it is a question of securing an order.

On Friday morning last a traveler in Ontario for one of the Montreal refineries wrote to headquarters that unless he could accept 4c. an order for 500 barrels of granulated would be lost. He explained that a rival refinery was offering to fill orders freely at that figure, and that he had either to let the business go by or meet their price. His principals answered promptly to accept the order at 4c., and that in every case where he found his competitors cutting he was authorized to meet the cut.

This incident is sufficient to demonstrate the situation of affairs between the refineries, and it is understood also that the Halifax people are making their influence felt in Ontario and Quebec, as well as down below. Absence of demand is the only possible explanation of this determination of the refiners to sell, and until a demand is induced no stability to the sugar market can be expected. Stocks in refiners' hands also are very large, and this exercises an influence toward urging business.

LONDON TRADE GOSSIP.

AS IN every other trade centre in Canada the movement of sugar in London is slow: too slow either for the satisfaction of the trade or what might be expected at this season. Stocks all round are, however, getting pretty low, and an improved demand cannot be far away. The prices jobbers are trying to get are 4½ to 4¾c. for granulated, and 3¾c. up for yellows.

Canned vegetables are not so much in demand as they were, although the turnover is moderate for the season. The only kind of canned vegetable which London wholesale merchants have yet purchased to any extent is peas. "We don't think there is any need to be in a hurry to buy tomatoes and corn. The weather has been good and the pack promises to be large in both these lines." This is what one wholesaler said, and it is practically the opinion of all the others, as far as I can gather. The ruling

price for tomatoes is 90c., and for peas and corn 85c. is the idea.

A curious feature of the local fruit trade just now is the presence on the market of apples in baskets. London, I need scarcely say, is the centre of one of the chief fruit-growing districts in Canada, and hitherto at this season of the year apples have retailed per 1½ bushel bag at 25c. But this year the apple crop in this district is a failure, and for supplies in this particular we must needs go elsewhere. Just now our supplies are coming from Niagara, hence the baskets of apples on this market, and the consumer is paying for them just what he in former years paid for a bag.

"Owing to the scarcity of fruit," remarked a wholesaler to me, "we have been experiencing an unusually good demand for syrups and dried fruits. Consumers' last year's canned fruits and preserves are about done, and they have been compelled to turn their attention to syrups and dried fruits."

Teas being offered by local jobbers are showing better values than last year. This applies particularly to Indian and Ceylon teas. There is a large demand for black teas, but the careless manner in which some of the Japan teas have been made has materially interfered with their sale. "The make of Japan tea that sold here last year at 18c. is nearly as good as that which we are to-day selling at 22c.," remarked one jobber. "The most feasible reason advanced for this is that the middlemen this year went into the interior themselves and bought the tea and held it for higher prices; and held some of it so long that it fermented. This necessitated its being fired, again to the injury of the leaf."

New pack salmon arrived on the market this week, and there has been a fairly good demand for future delivery at \$1.25 to \$1.27½; for immediate delivery \$1.30 is the idea.

A local jobber was a few days ago offered canned peaches at \$1.10 to \$1.50 f.o.b. Baltimore, Md. This was about equal to \$2.26 and \$2.66 respectively, laid down in London, freight and duty paid. I understand that the Canadian packers are awaiting the result of the crop before quoting.

The spice trade is beginning to improve. "We have had a very good month," remarked the owner of one mill. "We are now beginning to fill orders for the fall trade, prospects for which are good."

"Payments are being met better than formerly," said a well-known jobber, "it

being something unusual for customers to ask for renewals."

Mr. M. Masuret, of M. Masuret & Co., wholesale grocers, has been taking in the Mackinaw trip. But, of course, he must needs stop over at Parry Sound and enjoy a few days' fishing, and fishing Mr. Masuret is a lover of, as well as an adept at.

Mr. A. M. Smith, of A. M. Smith & Co., has returned from a visit to New York and adjacent summer resorts.

Mr. J. M. Dillon, manager of A. M. Smith & Co.'s sample room, left the latter part of last week for three weeks' holiday with several kindred spirits. Main Island, Lake Huron, is the rendezvous. Fishing is one of Mr. Dillon's predominating weaknesses, and when he reaches Main Island he will be practically outside the pale of civilization. No letters, no paper, no telegrams will reach him after he pulls his boat up on the shore. Mr. Dillon declares that not even a thought of business will reach him.

Mr. H. C. Paterson, one of M. Masuret & Co.'s travelers, has just returned from holidaying at "Maple Hurst," Lake Rosseau. He had an enjoyable time. "Never saw so many London people there before," he said. "Why, one almost thought he was in London." W. L. E.

PERSONAL MENTION.

W. H. Seyler, of the Eby, Blain Co., Toronto, is back again to business after his holidays.

C. Wilson, one of Todhunter, Mitchell & Co.'s city travelers, is to join the benedicts on Saturday.

Mr. R. A. Jones, one of London's most successful grocers, was in Toronto the first part of this week.

Mr. James Matheson, of McKay & Matheson, general merchants, Renfrew, is to be married September 4.

J. D. Brack, representative in the Northwest for Todhunter, Mitchell & Co., left on Tuesday en route for the Coast with samples.

Mr. W. H. Dunn, manufacturers' representative, Montreal, was in Toronto this week. He represents Adams & Son Co. in that city.

F. J. Dixon, of Davidson & Hay's sample room, is back from holidaying on Manitoulin Island. He says he was too lazy even to fish.

A. H. Paffard, of Davidson & Hay's sample room, is taking his holidays. He is at Niagara-on-the-Lake, where his parents reside.

R. R. (Charley) Cherry, city traveler for Todhunter, Mitchell & Co., is away on his holidays. He will be absent about 10 days, and is rusticated in Muskoka.

C. J. McKinley, formerly chemist with the F. F. Dalley Co., Hamilton, died at Grace Hospital, Toronto, on Thursday, 15th inst. The remains were interred the following Saturday.

LONDON RETAIL GROCERS' ASSOCIATION.

THE regular monthly meeting of the London Retail Grocers' Association was held on August 15, the president, Mr. W. H. McCutcheon, presiding. It was the annual meeting, but the attendance was small, owing to the weather being excessively warm.

The first business taken up was a report from the treasurer and secretary of the financial success of the picnic, showing a balance on hand after all liabilities are paid of about \$50.

It was moved and seconded that the thanks of the officers and members of the association be tendered the wholesale grocers and manufacturers who assisted so materially to the success of the picnic by contributing to the prize list. The resolution was passed, as was also one expressing regret that Mr. F. Robinson had severed his connection with the association, he having decided to seek his fortune in the grocery business in Roseneath. Mr. Robinson was an active member of the association, and while the trade in London regret that he has decided to go east, the best wishes of the members of the association follow him.

It was duly moved and seconded that the retiring officers be re-elected for the ensuing year and that Mr. J. C. Trebilcock be

elected auditor in place of Mr. F. Robinson. Carried. The officers therefore are:

PRESIDENT—W. H. McCutcheon.
VICE-PRESIDENT—T. A. Rowat.
TREASURER—W. H. Branton.
SECRETARY—E. Sutton.
GUARD—P. McGlade.
DIRECTORS—Charles McCormick, J. C. Trebilcock, George Loveless, R. A. Jones.

Mr. W. H. McCutcheon said he thanked the members for the honor they had bestowed upon him, but he thought it would be in the interest of the association to have elected someone else to the presidency, but as they had re-elected him he would do the best he could to make the association successful. He requested the members to bear with him in his failings, and he hoped the members would do all in their power to make the association even more successful than it has been. A good deal has been done in the past, but there is still room for improvement.

Mr. P. McGlade said he felt honored in again being elected guard. He would try and keep all intruders out and see that the members coming in late presented themselves in a becoming manner.

Mr. J. C. Trebilcock said he thought there was someone else in the room who ought to speak, but he had forgotten that it was himself. He, as auditor, would try and keep the treasurer and secretary straight, (laughter), and perform his duty as auditor to the best of his ability.

Mr. R. A. Jones said he would like to hear

the views of the members present on the question of closing the stores at an earlier hour on Saturday evenings. This question was receiving some attention from the labor and other associations in the city and he would like to see this association co-operate.

Several members spoke on the question, and while all were in favor of earlier closing some thought the better plan would be to get a by-law passed by the City Council. After some further discussion a committee was appointed to ascertain what steps require to be taken to get a by-law passed, and a committee was also appointed to confer with the other associations in the city, and try and devise some plan that will be the means of shortening the hours of business on Saturdays.

Meeting adjourned at 10 p.m.

AMONG THE CLERKS.

The Montreal Grocers' Clerks' Association are so busy these days in making preparation for their coming entertainment that very little general business was done at the meeting this week.

L. Abell has not been able to attend his duties as treasurer, and O. Legendre was appointed in his place.

Advertising cards were distributed among the members, and so also were tickets for the entertainment on September 17.

It is to be hoped that the trade generally will give the affair their hearty support, as it is for a very worthy cause.

A FEW REASONS

Why you should send us an order for

Desiccated Rolled Wheat

(3 lb. Packages, retails at 15c. per Package.)

1. So quickly prepared, so push the thing for "Porridge." Don't you like good Porridge?
2. The name is catchy and popular.
3. The package is the handsomest and most attractive of any on the market.
4. People ask for it a second time. (We consider that a good sign.)
5. Our Breakfast Foods are all trade winners, and the best that can be made. **THEY ARE THE BEST ON EARTH.**
6. If you are not yet convinced that you should handle these goods, drop us a card and we will send you a sample. That will clinch the matter.

THE IRELAND NATIONAL FOOD COMPANY LTD.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Ontario, Canada

MARKETS AND MARKET NOTES

ONTARIO MARKETS

TORONTO, Aug. 22, 1895.

GROCERIES.

THE past week has been about as uninteresting as it could be. A great many people are away on their holidays, and business is almost being left to take care of itself. As the active season approaches, however, the outlook continues to brighten, and especially since the publication of the favorable crop reports. Sugar is in much the same condition as before—outside markets firm, local markets dull. The quietness in canned vegetables is more pronounced, but that is to be expected at this season; and there are not as many evaporated fruits going out, for the reason that green fruits are coming in more plentifully. In canned salmon there is an easier feeling, on account of the unexpected increase in the run on the Fraser. There is still a scarcity to be noted in green Rio coffees. Teas are receiving moderate attention, with the markets steady. Spices are in fair demand, but without special feature. Payments are fairly satisfactory.

CANNED GOODS.

There is very little doing, it being between the seasons. Very little business is also being transacted between packers and wholesalers, either in regard to canned vegetables or canned salmon. The one, however, is not pressing sales and the other is not by any means seeking supplies. Tomatoes and corn are still being offered by the packers at 75c. The unexpected big run of last week on the Fraser, as noted in our editorial columns, has made wholesalers even less disposed than they were before to

place orders for salmon. First shipments of new pack are expected to arrive any day. We quote: Tomatoes, 90 to 95c.; corn, 80 to 90c.; peas, 80 to 90c. for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.75 to \$1.90; blackberries, \$1.90 to \$2; cherries, \$1.80 to \$2; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.35 to \$1.50, in tall tins; do., Cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

Green Rio coffee on spot continues to get into smaller compass. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

N. Y. Journal of Commerce: "Brazil growths favor buyers on basis of very good supplies within reach, and more coming right along, with promise of a good assortment of quality natural to the first run of a crop that has grown a better average grade than last season. Holders, too, are willing to talk comparatively easy terms, but are not yet prepared to settle down to the low bids at which custom, not being particularly in need of supplies at the moment, tries to force them."

RICE.

Business continues much as before. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3¾ to 5½c. The rice crop

of Louisiana is estimated at 2,250,000 bags in rough. This is much larger than usual, and is about equal to the consumptive demand of the United States. The rice men in the States are now very much interested in learning how much truth there is in the report that the Japan crop has been materially injured by floods.

SPICES.

Ginger is a little firmer and nutmegs easier, but there is no change locally. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 25c. per lb.

NUTS.

Tarragona almonds are a little higher in the primary markets than they were, but local quotations are as before. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The sugar situation is without change. There is an odd carload moving, but trade generally is little if anything better than a week ago. The markets, however, remain steady. According to Willett and Gray's Statistical "stocks in warehouses are decreasing from last year, and as the European parity of beet sugar is now nearing that of centrifugals, a movement of raw beet sugars to America may become practicable at any time to replenish refiners' supplies." N. Y. Journal of Commerce, of Tuesday said: "Most holders of stock act confidently enough to abstain from any free open offering, but the tame foreign accounts and dull tone on refined have an unpleasant influence

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want Scrub Brushes and should have them with Solid Backs.

We manufacture the only brushes with solid hardwood backs of one piece of wood. We have them in three styles and several sizes and qualities in each style. There are other so-called "solid backs," but ours are the only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

Every Wholesaler

Has had his package Tea. They have STARTED, BLAZED, FLICKERED and GONE OUT, but

"SALADA"

CEYLON TEA

grows in popularity daily. We had three separate weeks in July each one of which was larger than the whole month of July last year.

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

and the general feeling at the moment is unquestionably tame, with fractional allowances necessary in order to sell. The business done has been at just enough lower rates to take the wire-edge off and represents about what sellers would allow rather than undergo the trouble and expense of landing and storing." We quote: Granulated, No. 1, $4\frac{1}{8}$ to $4\frac{1}{4}$ c.; do., No. 2, $3\frac{3}{8}$ to 4c.; yellows, $3\frac{1}{4}$ to $3\frac{3}{4}$ c.; Demerara, $3\frac{1}{2}$ c.

SYRUPS.

Demand is still limited. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Business continues in much the same condition as before. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., $33\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

There are probably a few more black teas of the cheaper kinds going out, particularly Indians and Ceylons. The primary markets are steady and unchanged. Invoices and samples of new season's Young Hysons to hand this week. The teas are rather better in style and draw than were the first shipments last year. Invoices of new season's Foo Chow Congous have also been received. A London tea circular says that during the month of July the exports of both Indian and Ceylon tea to foreign markets showed a satisfactory progress, the figures being 233,794 lbs. of Indian tea and 640,306 of Ceylon, against 164,928 lbs. of Indian and 432,277 lbs. of Ceylon during the same period last year.

DRIED FRUIT.

Valencia raisins remain firm, according to a cable received on Tuesday by P. L. Mason & Co. The situation on the local market is much as before. We quote: Off-stalk, 80 to 90c, per box; fine off-stalk, 4 to $4\frac{1}{2}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

Prices on new season's currants are being quoted. The advices given do not furnish any indication as to how the market is likely to rule. The opening price is much about the same as last year, favoring, if anything, slightly lower prices. We quote as before: Filiatras half-bbls, 4 to $4\frac{1}{2}$ c., bbls., $4\frac{1}{2}$ c.; fine Filiatras, half-bbls., $4\frac{3}{4}$ c., bbls., $4\frac{3}{4}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $4\frac{1}{2}$ to $5\frac{1}{4}$ c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

Opening prices quoted on Turkish prunes are very high. The crop is undoubtedly very small, but it is difficult to say what direction the market will take. There is nothing locally of interest to note. We quote: Bosnias at 6 to 7c., and Bordeaux at $4\frac{1}{2}$ to $6\frac{1}{2}$ c.; California prunes, 9c.

Evaporated apricots are not receiving much attention, on account of the increasing supply of green fruits. Prices are steady and unchanged. We quote: Apricots and

peaches, $12\frac{1}{2}$ to $13\frac{1}{2}$ c. per lb.; new apricots, 15c.; nectarines, $13\frac{1}{2}$ c.; pitted plums, $12\frac{1}{2}$ to 13c.

Sultana raisins are quiet and unchanged, at $6\frac{1}{2}$ to 7c. for good fruit.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from $4\frac{1}{4}$ c. up.

BUTTER, CHEESE AND EGGS.

BUTTER—Outsiders are holding dairy butter firm and above the views of buyers, and as a consequence there is very little trade being done, as buyers do not feel like paying the prices asked. The local demand has been good for finer qualities, but little or no export trade has been done. The make of creamery butter is yet small, and nearly all the output of the factories is being handled in pound prints, the price for which is well maintained. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 15 to 16c.; fresh tubs, 14 to 15c.; Fresh creamery—Tubs, 18 to 19c.; pound prints, 20 to 21c.

CHEESE—The market is slightly firmer, but the cause of this is not well understood, as no marked improvement in foreign markets is noted. In fact, at the prices now paid it would entail a loss to export. No doubt quite a lot of cheese is being put in cold storage in hope of a future rise, which may not materialize. One reason why the Old Country markets are so low is that meats are so cheap. Australian mutton, for instance, is retailing in England for 3d. per lb., and so long as this state of affairs continues other provisions will be low. No change in price is noted. New Canadian is being sold at the factories at $7\frac{1}{2}$ to $7\frac{3}{4}$ c. per lb., while $8\frac{1}{2}$ c. is the Toronto quotation. Last August and September makes bring 10 to $10\frac{1}{2}$ c.

EGGS—The quality of egg receipts has much improved and the quantity is much larger. They are still firm at 11c., and dealers at outside points are holding off and refusing to sell except at their own figures.

GREEN FRUIT.

Considerable quantities of fruit continue to be handled here, although this is, as it were, a time between seasons as regards Canadian fruits. The lemon situation continues interesting. In Boston and New York it is freely stated that within fifteen days lemons will sell at from \$8 to \$10 per case, which state of affairs if it comes to pass must necessarily affect this market, as we now receive our stocks via New York. Most of the smaller Canadian fruits are out, while it is yet rather early for good domestic peaches and pears. We quote prices: Lemons—Sorrento, Palermo and Verdilla, \$5.75 to \$6.75 per case. Oranges—California seedlings, \$3.50 to \$4; Rhodi, \$3.75 to \$4.

Bananas, \$1 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; cucumbers, Canadian, 15c. per basket; new cabbage, 75c. to \$1.25 per bbl.; Canadian tomatoes, 20 to 30c. per basket. Green California fruit—Peaches, \$1.40 to \$1.60 in boxes; pears, \$2.50 to \$3; plums, \$1.25 to \$2; green apples, \$1 to \$1.75 a barrel; watermelons, 15 to 20c. each; muskmelons, 50 to 60c. per basket; lawton berries, 10 to 13c.; grapes, 5 to 8c. per basket.

COUNTRY PRODUCE

BEANS—Quiet at \$1.70 to \$1.75.

DRIED APPLES—Jobbers quote at 6 to 6½ c.

EVAPORATED APPLES—Jobbers quote at 8 to 8½ c. per lb. in 50-lb. boxes.

ONIONS—Malta sell at 2½ c. per lb. by the hamper, and Egyptians at \$2 per bag.

POTATOES—Are still a drug on the market. The crop seems to be unusually large, and the prospect is that they may sell for 30c. a bag yet. On the street 25c. a bushel is paid, while 30c. a bushel is all that can be got out of store.

HONEY—Strained in bulk is quoted at 7 to 8½ c. Honey still brings \$1.50 to \$1.80 a dozen in the comb.

HOPS—Pacifics are quoted at 14c., and Canadian at 6½ to 7½ c.

HAY—For baled hay \$12 to \$13 per ton is paid for car lots, while \$13 to \$13.50 is what ton lots bring.

FISH.

Fish are rather scarce, but a good trade is being driven at advanced figures in some lines. We quote: Skinned and boned codfish, 6½ c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, $4\frac{1}{2}$ to 5c. per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7 to 8c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; mackerel, 20 to 25c.; steak cod, 7 to 8c.; haddock, 6c.; black bass, 9 to $10\frac{1}{2}$ c. Fresh Lake Erie herring, \$2.50 per 100.

PROVISIONS AND DRESSED HOGS.

Owing to the continued demand in the Old Country dressed hogs have advanced still further and are now quoted at \$6.75 to \$7 per 100 lbs. Many local packers are entirely out of stock, it is said, and a very liberal trade has been done in the west during the past 10 days. We quote hog products:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8½ c. for small lots; backs, 8½ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to $11\frac{1}{2}$ c.; rolls, 8 to 8½ c.; hams, large, 22 lbs. and over, $10\frac{1}{2}$ to 11c.; medium, 15 to 20

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO



You are coming,
like everybody
else, to our

GREAT INDUSTRIAL FAIR

(Sept. 2nd to 14th.)

We will be pleased to have you make our warehouse your headquarters when in town,—have your letters, enclosures, etc., sent here,—papers, envelopes, post cards, etc. at your disposal,—you may have business to transact with merchants in other lines of trade and we can possibly be of assistance to you in transacting or facilitating same for you, if so, our services are at your disposal. If you want any information as to hotels and boarding houses we can furnish same,—in fact, we can make your stay pleasant and agreeable if you will give us the opportunity—

And if you are combining **business** with **pleasure** during your visit we can offer you splendid values in **New Season's Teas, Canned Goods, Coffees and Spices.**

Don't forget the address--Cor. Front and Scott Streets.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White, 74c. per bush.; red, 74c.; goose, 70c.

OATS—36½c. per bush.; new, 31c.

BARLEY—46 to 48c.

FLOUR—Manitobas have fallen again and the market is very unsteady. We quote: Straight roller, \$3.50 to \$3.60; Manitoba, \$4; patents, \$4.25.

BREAKFAST FOODS—We now quote: Standard oatmeal, \$4.10; rolled oats, \$4.10; rolled wheat, \$2.50 in 100 lb. barrels; cornmeal, \$3.25; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

SEEDS.

The alsike clover seed situation is still covered by our last report, \$4.70 being quoted at outside points for choice goods, inferior lines bringing correspondingly low figures.

SALT.

Trade is pretty good still. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$1.00.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are still accumulating at old figures. No. 1 green is quoted at 8c. for No. 1, and 7c. for No. 2, while 9 to 9½c. is being asked for salt and dried.

SHEEPSKINS—Lambskins and shearlings have risen to 50c.

CALFSKINS—Season over.

WOOL—Trade is fair. Washed combings are quoted at 24 to 25c., and rejections at 17 to 18c., the bulk, however, having been marketed. In pulled wools supers bring 20 to 21c., and extras 21 to 22c.

PETROLEUM.

Trade is increasing at unchanged prices. We quote: in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

McWilliam & Everist have in this week a fresh car of California fruit.

H. P. Eckardt & Co. are offering special value in prunes, both in cases and barrels.

Dawson & Co. have received 100 new cases of Palermo, Sorrento and Verdilla lemons.

John Sloan & Co. have in stock a shipment of "Phoenix" scouring and cleaning soap.

Rutherford, Marshall & Co. report large receipts of both creamery and dairy, tubs and rolls.

Smith & Keighley have been advised of the shipment of their first lot of new season's Valencia raisins.

George Stanway & Co. have been appointed agents in Ontario for the Forsyth

Vineyard, Fresno, Cal., packers of dried fruits. The product of the Forsyth Vineyard possesses a high reputation in the United States.

H. P. Eckardt & Co. are showing a fine ample of 3 Crown California loose muscates at a low figure.

An excellent quality of 3-lb. and gallon apples, St. Lawrence fruit, is being put up by W. Boulter & Sons.

J. W. Lang & Co have their invoice of new pack "Horseshoe" salmon, and the goods are expected every day.

John Sloan & Co. are in receipt of a shipment of "Superlative" brand of Patras currants, bought before the recent advance.

H. P. Eckardt & Co. have the following brands of California evaporated fruits: Prime apricots, fancy peaches and fancy nectarines.

The Eby, Blain Co. is in receipt of a shipment of "American" brand orange, lemon and citron peels. They are fine goods, the citron being particularly so.

W. Boulter & Sons state that they will present to the readers of THE CANADIAN GROCER next week samples of their new embossed labels for their canned tomato and corn.

D. Gunn, Flavell & Co. say that the demand for creamery butter in prints is much in excess of the supply. They, however, have made new arrangements with factories, and hope to be able to henceforth fill all orders.

Perkins, Ince & Co. are in receipt of invoices and samples of new season's Young Hysons. In both style and draw they are slightly better than last year. Invoices of new season's Foo Chow Congous and scented Orange Pekoes have also been received by the firm in question.

BRANTFORD NOTES.

Wm. Paterson & Son report a large sale for their "Quart Sealer Pickles," packed one dozen in case.

Wm. Paterson & Son offer XXXX pulverized sugar—pure, ground by themselves.

LONDON NOTES.

M. Masuret & Co. received two carloads of new pack salmon on Saturday.

T. B. Escott & Co. have established an agency for "Grand Mogul" tea in Detroit, and have so far met with fair success.

T. B. Escott & Co. received 1,000 cases of new pack salmon on Saturday, and another shipment of 1,500 cases is near at hand.

The Sterling Coconut Co. are putting in an extra drying pan, which will give them a capacity of 800 pounds of coconut per day.

T. B. Escott & Co. have a carload of case prunes arriving, bought at low price, and a consignment of golden apricots is to hand this week.

An order for two carloads of new pack gallon apples has been bought by T. B.

Escott & Co., to arrive. "I bought the goods cheap and shall sell them cheap," remarked Mr. Escott.

QUEBEC MARKETS.

MONTREAL, Aug. 22, 1895.

GROCERIES.

THE grocery market is commencing to show more activity, but the fall trade movement has hardly commenced yet. Sugar is unsettled as regards values, owing to the cutting resorted to by some of the refiners. The facts in regard to this are referred to specially in our editorial columns. Teas, spices and molasses continue much as they were a week ago. Canned goods and fish have been fairly active, and prices on both these lines are inclined to be firm.

SUGAR.

There is no change. Refiners continue talking higher prices, but, despite the fact, are accepting orders at cut rates, and we understand that some round lots have been filled in the west as low as 4c. We quote granulated at 4 to 4½c. as to quantity, and yellows at 3 1-16 to 3¾c. as to quantity at factory.

SYRUPS.

Business in syrups continues fairly active, there being a good steady demand for small lots at 1¾ to 2½c. per lb., as to quality.

MOLASSES.

There is no change in the situation of the molasses market. The demand at present is principally for small lots from second hands and there are no round lots offering on the market now. Prices are firm at 37c. for Barbadoes, and 36c. for Porto Rico in small lots.

RICE.

Trade moderate and prices unchanged. We quote as follows: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

There is no change in spices, prices ruling steady. Demand is expected to pick up in the course of a week or so. We quote: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

The only important business in coffees consists of some sales of Rio and Mara-

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

64 and 66 Wellington St., West, - TORONTO.

PLENTY OF ROOM

IN OUR COLD STORAGE WAREHOUSE FOR
ALL YOUR PRODUCE.

Rates and information from **W. H. LECKIE, Manager,**

THE TORONTO COLD STORAGE CO., Toronto

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter
Eggs

Lard
Apples

Cheese
Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Tel. 867, are one of the rising

FRUIT AND PRODUCE

firms who make specialties of the following lines, viz.: Bananas, oranges, lemons, plums, peaches, pears, peanuts, domestic small fruits, etc. Write for quotations, which are at all times cheerfully given.

P.S.—When you have butter, eggs, beans, honey, or any kind of farm produce, you cannot do better than write or consign same to us.

You will never
regret keeping
our brands of

SOAP

In stock. They are good sellers, and give a fair margin of profit.

GUELPH SOAP CO., Guelph, Ont.

E. FIELDING 27 Front St. E.,

Agent for

TORONTO

**SMYRNA FIGS and
SULTANA RAISINS**

Importation Orders Solicited. . . .

MANNHEIM INS. CO.

MARINE RISKS EXCLUSIVELY

Incorporated 1879. Established in Canada 1885.

CAPITAL AND ASSETS EXCEED \$2,600,000

JAS. J. RILEY & SONS

Managers for Canada

Montreal

Sub. Agents in chief Cities and Towns.

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

caibo at 20 to 21c. We quote green : Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

TEAS.

The demand for teas has continued good, both from local and country buyers, consequently a good active business has been transacted in new crop Japans at prices ranging from 13¼ to 21c., and in blacks at 13 to 22c. The arrivals of new teas have been larger, but no round lots are changing hands to speak of yet. The tone of the market is firm, and prices are well maintained.

DRIED FRUITS.

There is nothing new in dried fruits, and no reliable cable quotations are yet to hand. We quote : Off-stalk, 2½ to 4½c., as to quality, and layers at 4¼ to 5¼c., as to brand.

There has been some business in California stock for forward delivery on the basis of our quotations. We quote : 4-crown loose muscatels at 6½c. and 3-crown ditto at 5½c.

Currants have been moderately active during the week, but there is no special feature to note. We quote : 3½ to 4½c., according to package and quality.

There is no change in prunes, and we quote 5c. on spot. Offers for fall delivery have been made, but are not reliable.

There is no change in dates, which rule quiet at 5 to 5½c.

Figs are unchanged. Baskets and bags move at 4 to 5c. for ordinary qualities, and higher grades are held at 9 to 10c. in boxes

Evaporated fruits show no change. We quote : Peaches, 12 to 15c.; pears, 10 to 13c.; apricots, 14 to 19c., and prunes, 10 to 11c., as to quality.

NUTS.

The market is quiet and much changed. We quote; Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

Business in canned goods continues fairly active for this season of the year. The demand is principally for corn and tomatoes, and some further contracts have been made for future delivery at 75c. per dozen. Salmon is very firm but quiet. We quote : Lobsters, \$6.50 to \$8.50 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5.00; tomatoes, 90 to 95c. per doz. peaches, \$2 to \$3 per doz.; corn, 85c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, \$1 to \$1.10.

GREEN FRUIT.

Business in green fruit has continued fairly active. Receipts have been large, but they are well cleaned up.

APPLES—Offerings of these have been heavy and in excess of the demand. Prices range from \$1.25 to \$2.50 per barrel.

PEARS—There is no change in this fruit. Bartlett's are selling at \$2.25 per keg.

CHARLES H. RICHES

Solicitor
of

PATENTS

Canada Life Bldg., King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE
Seven styles, seven sizes. Write for sample order.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

Rutherford, Marshall & Co.

Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

Fresh Fruits

ALL KINDS in their
season

Special attention given to
mail orders.

CLEMES BROS. - TORONTO

ORANGES—A fair demand is noted for oranges, and prices are steady at \$3.50 per box, and half-boxes at \$2 for the finer varieties.

Lemons are quiet and unchanged at \$4 to \$4.50 per box as to quality.

BANANAS—Receipts of these have been rather light this week, and prices are steady at \$1 to \$1.50 per bunch.

CALIFORNIA FRUITS—These have been fairly active at the public sales, and prices are about the same as last week. We quote: Peaches, \$1.25 to \$1.50 per box; plums, \$1.25 to \$1.50, and pears, \$2.25 to \$2.50.

FISH.

The receipts of fresh salmon during the past week have been many, and the prospects are that they will be still larger in the near future, consequently the tone of the market is weak and prices are 1c. per lb. lower, recent sales having taken place at 13 to 14c. per lb. The supply of fresh haddock is equal to the demand, and values are steady at 3¼ to 4c. per lb. Sword fish are selling at 10 to 12c. per lb. Green cod are unchanged at \$4.50 to \$5 for No. 1, and choice bright herrings at \$5 to \$5.25.

COUNTRY PRODUCE.

EGGS—The market for eggs has been weak since our last, and prices have declined to 11½c. for choice candled stock and 9 to 10c. for ordinary per dozen. The demand is fair, but stocks are in excess of the requirements.

POTATOES—This market is quiet and steady, at \$1 per bbl., and 35 to 45c. per basket.

HOPS—The demand for these continues slow, and the market is dull and steady at 5 to 8½c., per lb., as to quality.

MAPLE PRODUCTS—There is nothing doing in this line, and prices are nominally unchanged. We quote sugar at 6½ to 7½c. for new and 4 to 6c. for old; maple syrup in wood at 4 to 5c. per lb., and 50 to 60c. per tin.

TALLOW—This market is steady under a fair demand for small lots at 6 to 6½c. for prime refined, and 5 to 5¾c. for lower grades.

BEANS—There is no change in beans, recent sales being made at \$1.70 to \$1.80 for hand-picked, and \$1.30 to \$1.50 for lower grades.

HAY—This market is dull and weak, prices having declined 50c. to \$1 per ton, No. 2 timothy being quoted at \$9 on spot and at \$8 at country points.

FLOUR, MEAL AND FEED.

Since our last the flour market has been weaker and values are lower all round. We quote: Winter wheat, \$4.10 to \$4.25; spring wheat, patents, \$4.10 to \$4.25; straight roller, \$3.80 to \$4; straight roller, bags, \$1.85 to \$2; extra, bags, \$1.75 to \$1.85; Manitoba strong bakers', \$4.15 to \$4.25.

The feeling in oatmeal is weaker in sympathy with oats and prices are a shade lower. We quote: Standard, bbls., \$3.85 to \$4.00; granulated, bbls., \$3.95 to \$4.05; rolled oats, bbls., \$3.95 to \$4.

PROVISIONS.

The demand for Canadian pork on spot continues to be limited, and the tone of the market is easier. In lard and smoked meats a fair trade is doing at steady prices. We quote: Canadian short cut, clear, \$15.50 to \$16; Canadian short cut, mess, \$17 to \$17.50; hams, city cured, per lb., 9 to 11c.;

lard, Canadian, in pails, 9¼ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market continues dull and narrow. Exporters are doing nothing in creamery. Factorymen still hold a good percentage of the July make, but buyers say that bids of 17¼c., which were made last week, could not be repeated to day. For the small local trade picked parcels command 18c., but the very best figure that shippers could afford is 17¼ to 17½c., and they find it difficult to get encouragement from the other side even at those figures. Township dairy is only wanted for the local demand at 14 to 14½c., and Western and Manitoba dairy, which is offering here, is impossible to quote, but a range of 12 to 13½c. is a nominal one. We quote: Finest creamery, 17¼ to 18c.; finest Townships dairy, 14 to 14½c.; finest Western dairy, 12 to 13½c.

CHEESE.

Cheese is irregular. Several traders expected an active market this week, but their expectation was not fulfilled, for though the boat cheese brought more money than the offerings last Monday the demand was narrow, the buying being restricted to one or two operators. It can be inferred from this fact that there is no general improvement in the enquiry from the other side. As a matter of fact, the better prices bid last week were due to a desire to get hold of some August makes, and this alone; not to any legitimate improvement in the general export enquiry. Taken on the whole the market is about steady, but ideas of buyers did not by any means agree. At the wharf on Monday, some 3,000 boxes Quebec French country makes were offered. These, as we have said, sold ¼c. higher than last week at 7¼ to 7½c., the top figure being the ruling. Though this range was made, however, French country cheese can be had on spot for less money, as low as 7c. being noted. In Townships the factorymen want 7¼c. in the country, but spot values are nominal. There is little on which to base a quotation on Ontario makes, but we hear of sales at 7½c. This is rather below the general idea. There were some cable orders, but the limits did not permit of more than 7c. being paid, and the quality available at this price is not tip top. In fact, though steady as far as transactions go, the market is far from settled in its tone. Some Manitoba cheese are offering, but their value is unfixed. We quote: Finest Ontario makes, 7¾c.; Townships' makes, 7½c.; other Quebec makes, 7½ to 7¾c.

ASHES.

The receipts of ashes continue light, and the market rules quiet but firm. We quote: Firsts, \$4.10 to \$4.15; seconds, \$3.75 to \$3.80, and pearls, \$5.25 per 100 lbs.

MONTREAL NOTES.

Buyers of tea still hang fire, and no large transactions have been recorded.

A better business is noted in refined sugar this week, but the refiners are still cutting prices.

The price of flour on this market has declined, Manitoba patents offering freely at \$4.10 to \$4.25.

This is the picnic season, and the Messrs. Wonham state that the demand for Mar-

shall's goods is active. Their herring specialties are active at the moment.

Mr. Rose, of Rose & Laflamme, has been visiting his friends and patrons in the Lower Provinces recently.

Both the St. Lawrence and the Canada Sugar refineries note firm advices from outside markets on sugar.

Robert Greig & Co. note the receipt of several consignments of their specialties this week for Toronto and Winnipeg houses.

Laporte, Martin & Co. are large holders of molasses and dried fruits. They are in a position to consider offers on both at inside prices.

Rose & Laflamme have been appointed selling agents for Forsyth's brands of California raisins for Montreal, Quebec, St. John, N. B., and Halifax.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 22, 1895.

NOTHING of particular interest has happened during the past week. Nova Scotia and New Brunswick apples are coming into the market quite freely, and regular auction sales are being held. Reports from Nova Scotia are that crops will be large. Pork products, which fell off in price early in the week, later gained strength. Cream of Tartar is being offered to arrive somewhat below last week's quotations. Florida orange cider is being imported by one of our large wholesalers, and is becoming quite popular. It is rather an odd thing to see but five to ten cents difference between the prices of Manitoba and Ontario flour, but such is the case at present. New teas continue to arrive in large quantities, and stocks held here will be large. These are direct importations. Brokers for English houses feel this growing trade very much. They report quite a demand for low priced teas.

OIL—The demand during the week has been rather better. Prices in both American and best Canadian are easier. In cod oil, which is quite largely received at this port, the receipts during the week have been fair. The largest receipts are a little later, when prices are expected to be rather lower. We quote: Best American, 22c.; best Canadian, 21¼c.; prime white, 18c., no charge for barrel.

SALT—Sale is light. One thousand bags arrived during the week by schooner from Boston. The larger part had to be put in store. Demand for Canadian cheese salt in bulk is easier as the season advances. We quote: Coarse, 50 to 55c.; fine factory filled, \$1 to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bulk, \$2.70.

CANNED GOODS—New teas are in the market. In quotations of vegetables there is nothing new. Merchants have about all bought. There is still some enquiry for peas and tomatoes. In fruits but few have so far been sold, and prices are rather higher than last season. The demand for certain lines changes from year to year. A few years ago

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the able in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.; R. S. McIndoe, Toronto and Hamilton.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited. TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... FRUIT Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS MILD SWEET CURED JUST THE SAME AS HAMS

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. -:- TORONTO.
79 Esplanade.

jams in glass and gallon apples were sellers, but this last year they have both proved very slow. Sale of corned beef is quiet. In salmon a few were sold during the week, but buyers are yet at least one-half below usual quantity. It looks as if American peaches would be sold in this market, as Canadian peaches are very slow about quoting. We quote: Corn, 90c.; peas, 95c.; tomatoes, \$1; gallon apples, \$2.25; corned beef, 2-lb. tins, \$2.75 to \$3; 1-lb. tins, \$1.70 to \$1.75; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2.10; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—At this season there is little to be said. Quotations have been received for California loose muscatels, and it would look as if higher prices than last year would have to be paid. In cleaned currants, those cleaned in Canada are at a disadvantage as regards those cleaned in the States. It is said in cleaning they lose upward of one-third in weight. In the States there is no duty on currants, and the cleaned pay the same duty here as the ones in the original packages. So the cleaner on this side loses the duty on the dirt. The outlook for new currants points to rather firmer prices than last year. In prunes, the price is away ahead of last season. In Valencias, buyers are still holding off. Stocks of old held here are not large, but Halifax is well supplied and last week was offering here, but prices were too high. We quote: Currants, 1 lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4½c.; layers, 5 to 5¼c.; London layers, \$2 25; loose muscatels, 5½ to 6c.; currants, bbls., 3¼ to 3½c.; half-cases, 3¼ to 4c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; American onions, \$3 to \$3.75.

GREEN FRUIT—Apples are being freely received, and auction sales have been held. A good many of but fair quality are being received. Oranges are about out of season. Lemons are higher; good peaches continue high, but Californias do not give the best satisfaction. The sales of other lines are largely interfering with the sale of bananas. A few sweet potatoes are being received. Large quantities of blueberries and raspberries continue to be shipped to the States, but the season is getting well over. We quote: Oranges, \$4 to \$4.50; California pears, \$3.25 to \$3.50; Bartlett ditto, \$5 to \$7 per bbl.; melons, 25 to 40c.; grapes, \$1 per basket; lemons, \$6 to \$7; bananas, \$1.25 to \$2; peaches, \$2 to \$2.25; sweet potatoes, \$4; coconuts, \$3 to \$3.75.

DAIRY PRODUCE—There is really no change, except in butter, which is rather firmer. In butter, while it is firmer, the sale is light and the advance is only for the very best, there being quantities of fair holders who would be pleased to sell. There is a better demand for creamery. In eggs, there has been a further advance, and demand continues good. Cheese shows rather a light demand, and prices are easy. Some

HUGH WALKER & SON, FRUIT AND COMMISSION MERCHANTS, GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN, Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Coconuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

It will be worth your while to
ask for prices on

BREAKFAST BACON BACKS ROLLS

"MAPLE LEAF BRAND"

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants TORONTO

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

factories find milk getting scarce. We quote: Common dairy butter, 12 to 15c.; dairy, 16 to 17c.; new creamery prints, 20c.; cheese, new, $8\frac{1}{2}$ to 9c.; creamery, tubs, 18 to 20c.; old cheese, $6\frac{1}{2}$ to 7c.

MOLASSES—Dealers are well supplied, and there is little movement. There is little or no syrup being sold. Holders of best grades are firmer. We quote: Barbadoes, 34 to 35c.; Porto Rico, 35 to 37c.; St. Croix, 33 to 34c.; Trinidad, 33 to 35c.; bbls, 34 to 35c.

SUGAR—Granulated continues easy in price with but light sales. Dealers are well supplied by purchases made before the new duty. In yellow the demand is better, and some very bright sugars are in the market. We quote: Granulated, 4 to $4\frac{1}{4}$ c.; yellow, $3\frac{3}{8}$ to $3\frac{1}{2}$ c.; Paris lump, 5 to $5\frac{1}{2}$ c.; powdered, 5 to $5\frac{1}{2}$ c.

FISH—In dry the market is firmer, and prices are marked up. Dog fish are reported so plentiful that fishing is bad. In smoked herring quantities are being received, and the market is very dull. They sold ex-vessel as low as 4c. In pickled there is still a light demand. While the weather is so warm people do not care to hold large stocks. Shad fishing during the week has been very light, but those caught were extra good. We quote: Fresh haddock, 2 to $2\frac{1}{4}$ c. per lb.; dry, \$1.50; large cod, \$4; medium, \$3.90 to \$4; small, \$3; pollock, \$1.50; bay herring, \$1.25 to \$1.30 per half-bbl.; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, $5\frac{1}{2}$ to 6c.; Digby chicken, 10c.; shad, half-bbl., \$5.50.

PROVISIONS—Sales of hams continue fair, but rolls are in very light demand. American pure lard has been offered here very low, and could be landed at almost the price of Canadian. Pork is marked down, though it is rather higher than earlier in the week. Beef is also quoted slightly lower. We quote: P. E. Island thin mess, \$16; clear pork, \$17.50; mess, \$16; beef, \$14 to \$15; pure lard, 10 to $10\frac{1}{2}$ c.; hams, 11 to 12c.; compound lard, 8 to 9c.; rolls, 9c.; cottolene, $9\frac{1}{4}$ to $9\frac{3}{4}$ c.

FLOUR, FEED AND MEAL—There has been but little change. The demand is light. The present position of prices is increasing the sale of Manitoba. Many look for still lower prices. Oatmeal is dull. Cornmeal is a little lower, and sale is good. Some American and Ontario meal is now in the market. Oats are very dull. Old have dropped off in price. Very few are yet been marketed. In hay little new is yet arriving. Prices are firm at quotations. The large stock of old is being well cleaned up. Beans are rather easier with fair demand. We quote: Manitoba, \$4.80 to \$4.90; best Ontario, \$4.70 to \$4.75; medium, \$4.50 to \$4.60; oatmeal, \$4.40 to \$4.45; cornmeal, \$2.80 to \$2.85; middlings, \$24 to \$25 on track; bran, \$22 to \$22.50; hand-picked beans, \$1.80; prime, \$1.70; oats, Ontario, 42 to 45c.; hay, \$12 to \$12.50; pot barley, \$4.15 to \$4.35; round peas, \$3.75 to \$3.90; split peas, \$3.70 to \$3.90; P. E. I. oats, 40c. on track, by the car.

ST. JOHN NOTES.

Cut nails have advanced 30c. per keg.

Reports from Prince Edward Island are that cod and mackerel fishing are very poor.

John Sealy received several large shipments of smoked herring during the week.

Thos. E. Babin, commission merchant, of Moncton, has disappeared. It is feared he

has taken his life. He was, it is understood, in financial and other troubles.

Collins received this week some extra value grocery molasses, both casks and barrels.

Mr. C. Ryan, representing the Foam Yeast Company, was in the city last week looking up business.

Nova Scotia is developing wealth in a new line. A considerable number of pearls have been taken at River Hebert.

It is understood the creditors of W. Hamilton, Hegan & Co., whose financial difficulties were spoken of last week, are being paid in full.

C. & E. Macmichael have received another shipment of Bryant's Root Beer Extract. Upward of 100 gross of this extract has been sold here this season.

Kent County reports a large mackerel business, one fisherman landing in one morning 760 fish. One morning from Richibucto 105 barrels were shipped.

Smith & Tilton, agents for Windsor salt, are particularly pleased with their sales. In boxes a very large business is being done, and the demand for bulk is growing.

Maconochie's goods are finding increased demand. This week Jardine & Co. and C. D. Trueman placed good-sized orders. The local agent reports that the handsome ad. in THE CANADIAN GROCER should have some of the credit for the increased sales.

The merchants had a pleasant call from Major Campbell, representing THE CANADIAN GROCER, during the week. He reports a satisfactory business. The Maritime advertisers are beginning to appreciate the large circulation this paper is having in these provinces, and the interest it shows in local issues.

Vanwart Bros., retail grocers of St. John, handled during the season 17,262 boxes berries. Our farmers would do well to give more attention to small fruits. A Mr. Flewelling, of Oak Point, had over 500 quarts of blackberries this season, and by particular attention in preparing his produce for market he gets extra prices.

The river steamers landing at Indiantown continue to be crowded with buyers as soon as they make fast to the wharf. The following prices for produce are being paid: Apples, \$1 to \$1.50; crabs, \$2; blackberries, 7 to 14c.; blueberries, 40 to 45c. per pail; pumpkins, 10 to 12c.; peas, 40 to 60c.; beans, 40 to 50c.; squash, \$1 to \$1.25 per cwt.; tomatoes, 3 to 4c. corn, 4 to 8c.; potatoes, \$1 to \$1.25; beef, 4 to 5c.; lamb, 7 to 8c.; chickens, 40 to 60c.; turkeys, 14 to 15c.; pork, 7 to 8c.

BOARD OF CUSTOMS.

The first regular meeting of the Board of Customs, as reconstructed by the legislation of the last session of Parliament, was held on Monday in the office of the Assistant Dominion Appraiser at Ottawa, for the purpose of giving rulings on disputed Customs points. Those present were: F. E. Kilvert, acting commissioner and acting chairman of the Board; Thos. F. Blackwood, Toronto, Dominion Appraiser, and G. W. Jessop, Assistant Dominion Appraiser. The Controller of Customs will consider the decisions reached by the Board.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.

St. John, New Brunswick

BY CHANCE

We might sell one case, but when we serve the same grocer repeatedly—that is to say, regularly—it stands to reason that

Golden Finnan Haddies

give satisfaction. We would like to have your orders for one or more cases.

W. H. GILLARD & CO.

HAMILTON

FISH

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S

"HE'S SORE"



REMEMBER, THE QUALITY
IS NEVER WEAKENED

Did not realize in time he must have "Boulter's' Peerless Lion Brand." He has noticed his custom falling off, because his competitor found that in "Boulter's" he got perfect uniformity in **quality**, coupled with a beautiful appearance. Which easily places these goods superior to all. We prove it.

Boulter's' Goods are Pure Goods.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"

.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

**VINEGAR
PICKLES
JAMS AND
JELLIES**



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

NO GRAVE-DIGGER . . .



Can bury the truth, or if he did it
would have a resurrection. Examine
some samples of

**MAPLE LEAF
CANNED GOODS**

And the truth of their excellence will
stick in your mind for all time.

Delhi Canning Co. - - Delhi.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Aug. 22, 1895.

THERE is very little change to note this week. Business has not improved. In fact, some lines are almost depressed. Fish and fruit show some life, but flour, provisions, sugar, etc., remain almost at a standstill.

FISHSTUFFS—A fairly good business is being done in dried and pickled fish, but the volume of business in mackerel is curtailed by small receipts. They have not been so scarce for years. Prices are firm, and will hold so unless the catch improves. Salmon have again advanced, and the West India markets are using 3's instead of mackerel. We report an advance of \$2 per bbl. Herring are coming in freely, and prices are on the down grade. The September catch, however, will be wanted at \$2.50 for the West India trade. Holders of old stocks are about cleaned out.

PROVISIONS—The provision market seems to have fallen in with other lines and is decidedly quiet. There is a drop in beef since last week of \$1 per 100 and to-day a good article can be purchased at \$7, while \$8 is a fair price for extra good. Lamb is quoted at 7 to 8c., sinking pelts, and veal at 4 to 5c.

POULTRY—There is very little doing in poultry. Chickens are worth 50 to 60c. per pair and fowls 50c.

EGGS—A Montreal trade paper reports eastern eggs arriving in that market. This seems curious when we find Ontario dealers looking for a market down here. The market has stiffened somewhat since last week and the quotation to-day is 12 and 13c.

POTATOES—Old stocks are about played out, and what few are on hand are selling at 20c. New potatoes are quoted to-day at 40c.

BUTTER—There is no improvement in the butter market. The provincial creameries are turning out lots of butter, but they are suffering for the want of cold storage, and find it difficult to get city dealers to handle their goods on that account. Good native is worth 16c., and creamery is fetching 18 to 20c.

CHEESE—There is no enquiry whatever for cheese. Shea & Richardson, large dealers here, say this has been the worst year for cheese in their experience.

HAY—It is rather early to talk about hay. There is said to be lots of old in stock, which will make up for all shortages. Cape Breton will be compelled to buy extensively.

GREEN FRUIT—Green fruit shows considerable life just now. The bi-weekly boats from Boston keep the market well supplied with fresh stock and the demand keeps good. California and New York State fruits are coming in freely. New apples are now on the market in fair quantities. They are selling in a jobbing way at \$1.50 to \$2.25, and at auction from 75c. to \$1.50. Bartlett pears are plentiful and selling at \$4 to \$7, according to condition. Bananas are lower, the quotation this week being \$1.50 to \$2.25. Oranges are not in demand, and are consequently weak in prices. Lemons are stiffer. Delaware peaches and grapes are coming in. California peaches in boxes are quoted at \$1.50 to \$1.75; Delaware peaches, in baskets, \$1.75, and Delaware grapes, in

crates, \$2.50; California plums, several varieties and very nice stock, are quoted at \$2 to \$2.50 per crate.

FLOUR—The flour markets are depressed. There is nothing doing and everything remains down. Quotations are: Hungarian patents, Manitoban, \$4.75 to \$5; Manitoba strong bakers, \$4.60 to \$4.75; Canadian pastry, \$4.70 to \$4.85; 75 p. c. roller patents, \$4.40 to \$4.50; 80 p. c. ditto, \$4.30 to \$4.40; 90 p. c. ditto, \$4.10 to \$4.20; straight, \$4.15 to \$4.20; extra, \$3.90 to \$4.

OATS—The oat market is quiet. Prince Edward Island is quoted at 43 to 46c.; Nova Scotia at 45 to 47c., and Canadian at 43 to 46c.

MOLASSES—Recent arrivals of molasses have eased the market somewhat. Quotations to-day are: Antigua, 30c.; Porto Rico, 32 to 35c.; Trinidad, 30c.; Barbadoes, 34c.; Demerara, "M.R." brand, 39c., and St. Kitts, 28c.

SUGAR—The refinery reports business quiet. General dealers' quotations to-day are: Porto Rico, in bhd., 3½ to 3¾c.; refined cut loaf, 6c.; granulated, 4¼c.; standard A, 3¾c.; white, extra C, 3¾c.; standard yellow C, 3¾c.; extra C, 3¾c.; yellow, extra C, 3¾ to 3¾c.

HALIFAX NOTES.

The Merchants' Bank has issued a circular to shareholders, stating that a meeting on March 7, 1893, it was decided to increase the paid-up capital stock from \$1,100,000 to \$1,500,000. The new stock has been allotted to shareholders at a premium of \$50 per share, as they held stock at the close of business on the 14th inst. The stock and premium will be payable in four instalments of 25 per cent. each, on 14th September, 14th October, 14th November and 14th December. The new stock will be subject to dividend from date of payment of the several instalments, but cannot be transferred on the books of the bank until after 1st February, 1896.

A. R. McDonald has opened a general grocery and provision store at the corner of Grafton and Blowers streets. It is very attractive in appearance.

P. E. ISLAND NOTES.

The canning establishment of Messrs. Jones & McRae, at Pownal, is doing big work this season. Over three tons of preserves have been put up in pails, besides a large quantity of beans, peas, cherries, strawberries and other fruits in cans. Their trade is purely local.

TRURO NOTES.

Messrs. Carson and Cox have remodelled the front of their grocery store. They have put in plate glass windows, which greatly improve the appearance of their place of business.

BEAR RIVER NOTES.

Colin Rice succeeds I. D. Vroom in his well-established general mercantile business. Mr. Vroom was in business at Bear River for 21 years. He has a good successor in Mr. Rice.

A REMOVAL.

Lightbound, Ralston & Co. have removed from McGill street to 13 St. John street, Montreal, where they will in future carry on a grocery brokerage business, selling to the whole-

sale trade. They now represent Smith, Baker & Co., teas; Cutting Fruit Packing Co., California, dried fruits; Juan de Llano, Denia, fruits. The old building on McGill street is being torn down.

MONEY IN WINDOW DECORATIONS.

A REMARK made to the writer a few days ago by Thomas Martindale, one of the leading grocers of Philadelphia, indicates, says Grocery World, the extreme importance of attractive and painstaking window dressing, the branch of the grocery business usually the most neglected. Probably no other merchant in Philadelphia, barring the larger dry goods and clothing stores, bestows as much care upon his window displays as does Mr. Martindale. His statement in regard to their value was that "those windows sold as much, if not more, than the best man in the store."

The feature most valued by Mr. Martindale in dressing windows is the adopting of some characteristic idea. His Market street windows, for instance, never have more than one line in at one time. Last week the display was of coffee, half the floor being filled with loose roasted coffee and the remaining half with green. Sprays of bright red coffee blossoms, brought direct from the tropics, were arranged tastefully in the heap, and packages of tea and coffee were piled in ornamental tiers in the remaining window space. The Tenth street windows were filled with pyramids of wines and bottled soft drinks, canned goods, all arranged with a view to catching the eye of the passer-by and holding it. Around the bottles of wine were turned clusters of marvelously natural artificial grapes. Everything was spick and span clean, which is, if anything, more important than the ornamental feature.

One leading feature of Mr. Martindale's window dressing, and one from which he states that he has derived substantial returns, is that of constantly displaying novel advertising signs in the show windows. Mr. Martindale relates a case where a certain merchant of his acquaintance claimed to have made the greater part of the fortune which accrued from his business out of a characteristic system of window signs. There is a valuable pointer in this for every retail grocer in the land. Mr. Martindale prepares his signs himself. He uses ordinary manilla paper, with the lettering in blue and red ink. The matter on them calls attention to some special article and gives its price, or directs the reader to some display in some other window. Mr. Martindale was enthusiastic in speaking of the sterling value which lies in this method of advertising.

CHEAPER MATCHES.

A general reduction of 20c. per case all round has been made in the price of matches. Telegraph matches are now quoted in one-case and five-case lots at \$3.50 and \$3.30 per case respectively; Telephone, at \$3.30 and \$3.10; Favorite, at \$2.35 and \$2.25, and Red Parlor at \$1.75 and \$1.70.

PURE GOLD PICKLING SPICE IN BARRELS KEGS BOXES PAPER BAGS

Try our 5 and 10 Cent Sizes.
Put up in Sealed Paper Bags.

Write us for samples.

See our travellers.

PURE GOLD MFG. CO.,

Toronto.

HONORING E. A. DALLEY.

EVER since the organization of the Commercial Travelers' Association of Canada, one of the oldest and most esteemed officers has been E. A. Dalley, says The Hamilton Herald of Saturday, and at the last meeting of the Association, when Mr. Dalley announced that, owing to his health, he would have to resign his office, it was decided to tender a banquet to him as a mark of esteem. On Friday evening a convivial gathering of drummers assembled at the Royal Hotel, banqueted their retiring confrere, and spent a jolly night.

H. G. Wright, vice-president of the Association, occupied the chair, and John Hooper, also a vice-president, was in the vice-chair. Around the table were: John Muldrew, W. T. Hall, Jos. C. Black, John Burns, Jas. Seargeant, R. J. Orr, W. H. Stone, C. D. Kyle, R. H. Crosbie, James Taylor, of Toronto; J. H. Herring, Fred Johnson, Robt. Griffith, T. P. Allan, Andrew Murdoch, Alex. Munroe, T. M. Davis, James Hooper, F. F. Dalley, J. F. Egan, W. Bremner, of Hamilton; and P. T. McCullough, of Woodstock.

A tempting supper was provided, after which there was the following toast list:

"The Queen."

"The Army and Navy"—Capt. Stone, Andrew Murdoch.

"Our Guest," E. A. Dalley. The gathering

sang "He's a Jolly Good Fellow," "He's a Daisy," etc. J. C. Black read an illuminated address, highly eulogizing Mr. Dalley for his activity and energy during his connection with the Board. He spoke briefly of the hardships of traveling years ago, when there were no railways, and travelers, after driving miles in a snowstorm, were glad to roll themselves in a blanket and sleep on a hotel floor. He characterized the old travelers as the pioneers and ambassadors of commerce.

In response Mr. Dalley suitably replied, reviewing briefly the history of the Association and his connection with it. He expressed sincere regret that owing to ill-health he was forced to resign from the Board, but assured his associates that he would always be prepared to lend every assistance possible to the Association.

"Commercial Interests of Canada"—Capt. W. G. Reid, John Muldrew, of McMaster & Co., Toronto, and Alex. Munroe.

"Commercial Travelers' Association"—J. C. Black, James Taylor and Capt. Reid.

The toasts of "The Press" and "The Ladies" were responded to.

During the evening songs were sung by J. F. Egan, "Our Native Land"; Tom Davis, "The Maple Leaf"; Tom Davis, "Our Own Dominion"; J. F. Egan, "Nil Desperandum."

Chairman Wright, on behalf of the Hamil-

ton travelers, presented Mr. Dalley with a handsome reclining chair.

The recipient of the honors above referred to is a member of the well-known F. F. Dalley Co., and THE CANADIAN GROCER hopes health may be again restored to him.

N. S. AND P. E. I. MACKEREL.

A trip of Prince Edward Island mackerel and another of Halifax, aggregating about 500 barrels, came into Boston early this week, and sold at full prices. The receipts of shore mackerel at both Boston and Gloucester continue light, and the few sales made there are at prices above a parity with the New York market.

TRAVELERS VS. GROCERS.

Representatives of the Retail Grocers' Association and the City Travelers' Association, of Toronto, on Thursday decided the game of baseball adjourned from the picnic at St. Catharines about a month ago. The game was played at the baseball grounds, and resulted in favor of the Travelers by 20 to 19. The batteries were: Grocers, Davis and Snow; Travelers, Humphries and Clemes. Another game will be played on Wednesday next.

29 Croix Soap
29/3/10

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

WORK AND LEISURE.

A DISTINGUISHED French thinker once remarked to a friend that only those who lived before the Revolution had any idea of how charming life might be. The remark, writes P. F. Cook, in a contemporary, has its significance in these days in America. We do not, as a nation, enjoy life. We lack repose. We hurry too much, and seemingly are determined to take our rest in eternity. We are missing those social delights to which the Frenchman alluded as being characteristic of pre-Revolutionary days. We are becoming stupid, too, because we lack seriousness and never take time to think. The society of France at the time mentioned was certainly fascinating from its delicate sense of refinement. Even the occasional outburst of coarseness sparkled with the jewels of wit; now it is covered with the tarpaulin of respectability. The coarse fellow then was a wit and scholar; now he is a dunce and a fool. Now the majority of our young people find nothing more serious to think about than horses and the like, and conversation, like letter-writing and a hundred other joys of a quiet and leisurely age, is fled, and in their place we have telegrams, slang, and slovenliness.

Work is a good thing—leisure is, too. Too much of either is to be avoided. Nowadays, however, there seems to be little

danger of too much leisure—in fact, there is too little of it altogether, and we are losers thereby. It is from his leisure that a man constructs the true fabric of self, and all the really great work in the world of art has written on its forefront the imprint of leisure. It was genial Charles Lamb who said that “The time a man may call his own, that is his life,” and his best work shows the truth of the remark. At a time when the opposite doctrine is being most industriously preached, it may be wise for us to insist upon the necessity and benefit of leisure, and to put all that we can get out of it to the very best advantage. The art of doing nothing in some cases is as beneficial as the habit of never being without something to do.

A so-called American philosopher, speaking of the country, said a few weeks ago that he dreaded its quiet more than its noise. There is food for thought in this remark. The unnecessary noise and racket of modern life exist simply because the people are not educated up to an appreciation of quiet and repose. The philosopher referred to speaks for a large number of people. Too many of us have learned to identify bustle and noise with life and progress. The clatter of civilization has become as music to our ears, and we have lost the faculty, it seems, of enjoying that mental and physical quietude in which only can grow the finer and more intangible graces and charms of life.

THE FLORIDA CIGAR INDUSTRY.

The migration of the cigar manufacturing industry, in part at least, from Havana to Key West, has been succeeded by a similar flight of factories from the latter city to Tampa, Fla., and while Key West can in no sense be regarded as having lost the cigar manufacturing industry, Tampa may claim to have become, within a few years, a factor in that industry.

Correspondents at Tampa and Key West present a favorable view of the situation and outlook at each. From the point of view of Tampa, the exodus of a part of the Key West cigar industry has been so great as to cause those cities to practically change positions with reference to the industry, “while before that time Key West was the largest cigar manufacturing centre in the United States, now Tampa enjoys that position.” It is declared that fifty cigar factories have left Key West for Tampa. The total number of cigar factories at Tampa now is said to be in the neighborhood of one hundred.

Advices from Key West are that while it is true that the factories have been leaving for the mainland during the last seven or eight years, just as the first factories left Havana for Key West, the movement has been stimulated during the past two years by extra inducements offered Key West manufacturers to locate at Tampa. Yet it is claimed that “Key West has about held its own, and, as a rule, in place of the factories leaving, others, though generally not so large, have started up.”—Bradstreet's.

"A Pretty Pickle" If your spices are jumbled together.

Where so many pungent spice flavors are combined it requires much experience to get the right result. Should only one spice be in excess, the whole effect will be spoiled and you will not get that delicious bouquet which is peculiar to our

East India Pickle Spice

Sold in Bulk or in Extra Large
5 and 10 Cent Packets.

Best Value Offered

Todhunter, Mitchell & Co.

COLES PATENT

Coffee Mill

A perfect grinder.

SOLE AGENTS

- Toronto

USE 

Phoenix Scouring Soap

FOR CLEANING
AND SCOURING

One of the finest things on the market.
Retails at 10c. per cake, or 3 for 25c.
Leaving a big margin to the retailer.

For Sale by

John Sloan & Co.

Wholesale Grocers
and Importers.

TORONTO

WE WANT To make
arrangements
with one grocer in each town in
Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the
cash discounts for spot cash. Our cash buyers will be able
to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in
each 10c. package **Tonka Smoking
Mixture.** This insures a free, dry
smoke.

They are also making their cele-
brated **Beaver Chewing** in thin
plugs—8 oz. each—which is an advan-
tage to dealer and consumer.

Order a sample package of each
from your wholesale dealer.

BEE BRAND CEYLON

POUNDS AND HALVES
FRESH. PURE. FRAGRANT.
ALWAYS PLEASES

Warren Bros. & Boomer

35 and 37 Front St. East

TORONTO - ONT.

NOW IN STORE

New Lobsters

SCRIPTURE BRAND, flat and tall tins.

Boulters' No. 1 Gallon Apples

and LYNN VALLEY CORN

AT LOWEST PRICES

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices,

NEW SEASON'S



A shipment to arrive in a few days.

PERKINS, INCE & Co.

TORONTO.

New Season's

HORSE SHOE and
HERON BRANDS

SALMON

Now in Store.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

HOW AN EGG KEEPS.

THERE is nothing, says The Egg Reporter, which is more susceptible to surrounding influences than an egg. When it is fresh and new the shell is coated with a glaze, which prevents any air from reaching the inside or meat of the egg and starting decomposition. But unless the egg is properly cared for this coating soon wears off, and the albumen, or white of the egg, becomes thin and watery. The shell of an egg under a powerful microscope resembles very closely a very fine piece of lace, being thoroughly porous, and but for the coating that is provided by nature to protect it, the meat would soon become stale after production.

As soon as the white of an egg becomes thin, it is not strong enough to support the yolk, and when the egg is examined and turned around by the inspector or candler, the yolk will drop from side to side. Such an egg is known among the egg men as a "floater," and is thus distinguished from the newly laid stock. Floaters as a rule go into seconds, and are fit only for a certain class of cheap bakers' trade. They sell all the way from 2 to 4c. below the better grades at wholesale, and generally find a pretty good outlet at these lower figures.

After an egg has become a "floater" and remained in one position for a great length of time, the yolk lying on the bottom side of the egg adheres to the shell, and will stay in one position, no matter how the egg is turned or in what position it is placed. When it reaches that stage of decomposition it is called "spot," and is in pretty bad shape for commercial purposes. Such eggs, together with "black rots," as they are called, are used to finish leather with, giving it that high-glazed appearance which is noticed on new leather fresh from the tannery.

When an egg known as "spot" is broken, the yolk and white run out together, as the yolk is broken when the white is drawn off.

Because of the fact that the yolk of an egg adheres to the side of the shell when left in one position for any length of time, the custom was at one time to turn the package containing the eggs over, so that this adhesion might be prevented. This was when the storage people thought that the proper temperature to store an egg was about 40 degrees. But when the temperature of the storage is kept around 32 degrees, the white of the egg is prevented from becoming thin, and therefore the yolk does not stick to the shell. Not only does the low temperature prevent the glaze from coming off the shell, but the extreme cold serves to thicken the albumen so that it supports the yolk with difficulty.

There is no longer any excuse for musty eggs in good storage houses. There was a time when it was expected that more or less would be musty. That was before the day

of modern and improved storage houses. Must in an egg is caused by dampness. If the temperature of an egg room is heated 32 degrees for any length of time, and permitted to rise a degree or two, then be cooled down again, great damage will result. The cooling down temperature is always accompanied by condensation of moisture in the atmosphere. The egg will remain cold in its case longer than the surrounding atmosphere, and when warmer air strikes it, the moisture will collect upon the shell of the egg and cause it to "sweat." A few repetitions of this process will leave a deep deposit, from which a fungus will spring, and this fungus, known as mildew, will taint the egg. In fact, a pine shaving left in the bottom of a case of eggs in storage for a few months will impart the pine odor to every egg in the case. This is the reason why storage people have to be so very particular about the class of lumber they use in their houses. Nothing but the very best of kiln-dried wood that imparts no flavor can be used with safety.

In the days of the old process when the temperature of the egg rooms was kept at 40 degrees or thereabout, it was not much out of the way to have a loss of three to five dozen eggs to the case from stock put away in April and May and taken out in the winter months. Now the average loss from a good cooler is not over a dozen, and more times not half that. There are instances where eggs have been taken out in January that were put away in April without losing a single egg to the case. Such eggs were, of course, put away in good order and closely candled.

A GREEN GROCERY SALESMAN.

"Saunterer," of The East Boston Argus, tells a good story of a green salesman in a grocery store: Well, the dealer bought the hams and shoulders and told the clerk that the hams were 13 cents and the shoulders 10 cents. He neglected to add "per pound," and is kicking himself. He went to town shortly afterward and left the new boy in charge of the store. Soon after he left a customer came in and asked how much the hams were. "Thirteen cents a piece,"

answered the verdant one. "What?" said the customer. "That's what I said," replied the clerk, "and the boss says they're cheap at that." "Well, I guess I'll take five," and take them he did, counting out 65 cents very cheerfully. On his way home he met several of his friends and told them of the "good thing" at Blank's grocery store, and they immediately proceeded to "push it along." For about an hour that store did a larger business in hams and shoulders than it had ever done before in a week. The clerk wondered why all the customers carried their bargains home with them and paid cash for them. He also thought that Blankville must be stuck on pig meat, to judge by the quantity each consumer bought. When the proprietor got home at night he wasn't long at getting to the bottom of the story, and a still shorter time at firing the clerk. "And I haven't sold a ham or shoulder since," he said.

A WORD TO CLERKS.

The argument held before young men to draw them to the city is the better chance there for rapid advancement. I have some doubts, remarks a writer in The Badger State Grocer, as to the soundness of this argument. In one of the towns where I used to sell a great many goods were a couple of young men who were clerks in the two leading stores in the place. They had many consultations with me over their chances of getting situations in the city if they should move that way, and my constant advice to them was to stick where they were. Some business called me to their town a few months ago, and I found these two young men at the head of the two leading stores there, and each of them was well fixed in money matters. I am confident that had they gone to the city they would be working on small salaries to-day.

BUSINESS CHANCE.

FIRST-CLASS GENERAL BUSINESS, NORTH-ERN village, with postoffice and stage. Clean stock. Whole business net about three thousand. Terms cash. None but persons meaning business need apply. Reasons, Box H, GROCER. (34)

RAM SAY INDIAN AND CEYLON TEA

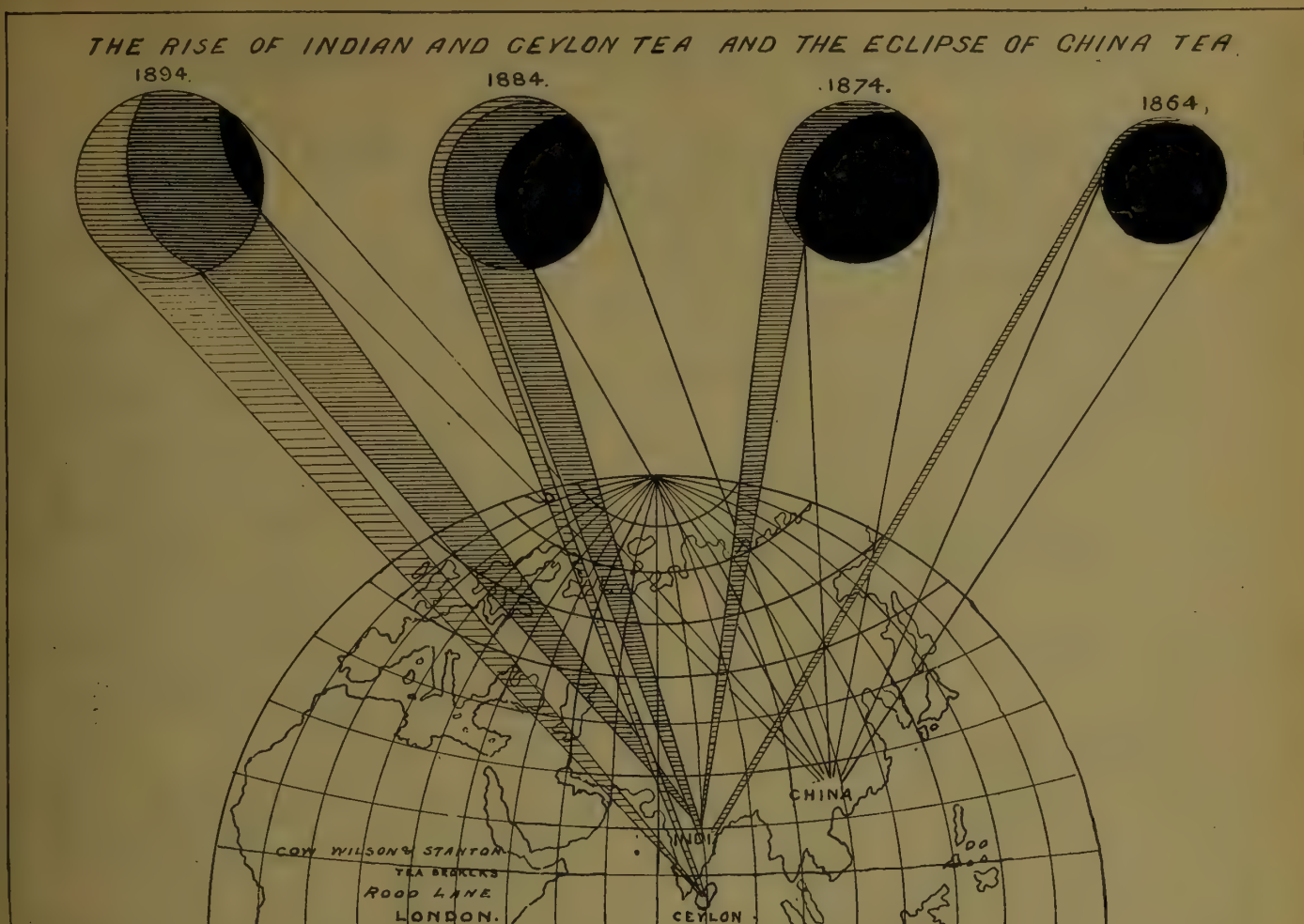
In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. □ REPRESENTS GEYLON TEA. ■ REPRESENTS CHINA TEA.

Ceylon teas are taking the place of Chinas and Japans because they are

***Purer, more Wholesome, more Pleasant
and more Economical.***

Ceylon tea is grown on large plantations, and is prepared by machinery in fine large factories; purity and cleanliness is everything. China and Japan teas are mostly cultivated in small patches by natives, who roll and prepare the leaves for market in their filthy huts, often mixing them with dirt.

Get your local papers to publish this. People will drink more tea if it be made in this way:

How to make Perfect Ceylon Tea.—Use fresh boiling water—that is, fresh water that has just commenced to boil. Have the teapot hot; pour the boiling water on the tea, and in five minutes pour into cups, or another hot teapot. Do not let the tea stand with the leaves longer than five minutes.

TRADE CHAT.

ADVICES from Labrador say the fishing there this season is the best on record.

Woodstock merchants are petitioning the C. P. R. for a cold storage building.

The total number of hides inspected in Winnipeg during the last six months was 4,802.

New elevators to contain the grain of the Northwest and new railway cars to convey it are to be built at once.

Another dividend of 13 per cent. has been declared in the matter of the defunct Commercial Bank of Winaipeg.

The Saltcoats creamery has shipped about 25,000 pounds of butter to British Columbia, the result of about seven weeks work.

F. M. Griffin's cold storage warehouse at St. Thomas was completed yesterday, and the first lot of ice put into the ice chamber.

At a meeting of the Ridgetown Board of Trade, Mr. Pool, manager of the Traders' Bank, was elected secretary-treasurer, vice J. A. Elliott, resigned.

A female "drummer" for an American wholesale grocery firm is on the road, and is said to be taking orders "right" and "left" with her fascinating ways.—Guelph Herald.

Retailers should bear in mind, says a contemporary, that while overstocking leads to depreciation of stock and loss of interest, understocking, on the other hand, means sales missed.

Calgary has now a pork-packing industry. It is under the management of Thomas Stone, of Stone & Co. The company occupies the premises recently occupied by the C. A. C. & C. Co. They find ready sale for their products.

McDonald & Co., wholesale grocers, of Winnipeg, are looking up a location for a branch establishment in Kootenay. A. McDonald is making a trip through the district with this object in view, says the Revelstoke paper.

The reports from hop growers in Ontario are anything but favorable. The frost during the early part of the season did a lot of damage to the plants, and during the past few weeks the vines have been attacked by an army of small worms that have almost destroyed the entire crop.

LATE BUSINESS CHANGES.

Henry Rehder, general store, Paris, Ont., has assigned to Chas. E. Scott.—Desautels & Brousseau, fruit dealers, Montreal, have dissolved partnership.—Cleopie Bissonnette, wife of Chas. Dube, has been registered proprietress of the hay and grain business of Chas. Dube & Co., Montreal.—Wilfrid Guerin, grocer, Montreal, is offering to compromise at 35c. on the dollar, cash. His assignment is in the hands of

C. Desinarteau.—The estate of H. Lalonde, grocer, Montreal, offers to compromise at 15c. on the dollar.—McLean & Campbell, produce, Montreal, have dissolved.—There is a demand of assignment in the case of Martin A. Arthur, trader, Montreal.—Demands of assignment have been made in the case of Donat Brossard and Isaie Gingras, general store keepers, respectively at Riviere Aux Sables and St. Appolinaire, Que.—The Ninga elevator of the Lake of the Woods Milling Co. has been burned.

CLEANING BRASS.

This method is recommended for cleaning brass: If greasy, first swab it on a strong solution of potash or soda to cut the grease; also use this to clean the valves. Now take nitric acid, 1 part; sulphuric acid, ½ a part, or half as much; put in a stone jar. Have ready some fresh water and sawdust. Swab on the mixed acids, then the water, and rub off with the sawdust. A brilliant color is immediate. Having cleaned your valves as above, smear with saliva.

WINES OF THE WORLD.

According to a circular issued in connection with the Bordeaux (France) Wine Exposition, it is stated that nearly 3 000,000,000 gallons of wine are annually consumed throughout the world. The same publication says that the manufacture of adulterated wines is not as large as it was, and urges the Governments to prohibit the production and consumption of impure brands.

When the phylloxera devastated the vineyards in some parts of France, some other countries were induced to go into the cultivation of grapes, but, so far, it is uncertain whether or not the adoption of the industry has benefitted these countries. As for Australia and some others it is notorious that, at the present moment, the vine is not in general a source of profit there; that despair has seized more than one cultivator; that, in Australia, the state has been obliged to come to the rescue with subventions; and that, in the other countries, the vine has been at several points uprooted, with the object of planting other things.

CANADIAN WINES

Have you tried our

Fine Old Port
Five and a Half Sherry
Golden Diana
St. Catharines Tokay ?

Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

WINDSOR SALT

in Cardboard Packages. Our packages are all made from a Terra Cotta board and make a good shelf display.

4 Doz.	2-lb. Pkgs.	per case	\$1.40
2 "	5-lb. "	"	 1.70
2 "	4-lb. (round) "	"	 2.00

Can be ordered from any wholesale house in Toronto.

TORONTO SALT WORKS

City Agents for 128 Adelaide St. East
Windsor Salt Works. TORONTO

BROWN & POLSON'S

CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

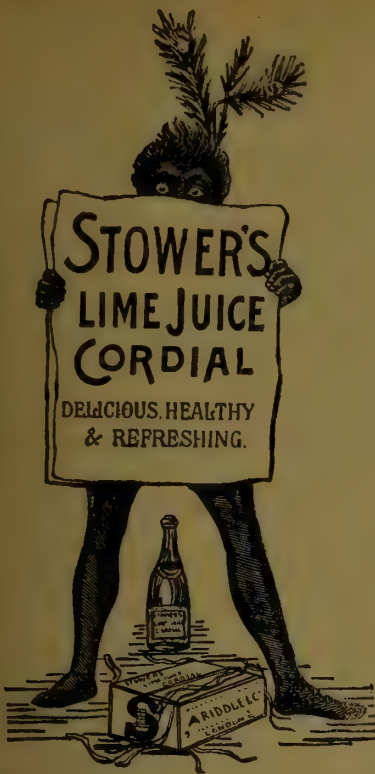
NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers

Write for samples and quotations.

Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.



No . . . Musty Flavor

The choicest preparation of
the kind. We have this
in

QUARTS AND PINTS

This is the only Cordial
used in Her Majesty's pal-
aces

IT IS

POPULAR PROFITABLE PALATABLE

The Trade Supplied.

Perkins, Ince & Co.

TORONTO

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

BROOMS . . .

R
O
O
M
S

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

If you are feeling run down, don't take medicine,
but NOURISHMENT

JOHNSTON'S FLUID BEEF

STRENGTHENS

USE IT



The Grocers' Fruit Improver is manu-
factured by a man of practical business
experience, who has cleaned fruit by
hand, the sieve, the sack and other ma-
chines. Consequently, I speak intelli-
gently when I state that "The Grocers'
Fruit Improver" is the easiest operated,
cheapest and best machine ever put on
the market for cleaning currants and
raisins.

PRICE - - \$12.

Manufactured and sold by

W. P. RYAN

309 King St. West - Toronto, Ont.

John Mouat, Winnipeg, Agent for the Northwest.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

J. O. GIRARD, general store, Fraser-ville, Que., is offering to compromise at 60c. on the dollar.

H. Lalonde, grocer, Montreal, has assigned.

H. N. Tellier & Co., general store, Berthierville, Que., have assigned.

Wilfrid Guerin, grocer, offers to compromise at 25c. on the dollar.

J. S. Leighton, grocer, etc., Orangeville, Ont., is offering to compromise.

C. Desmarteau has been appointed curator of J. T. Poirier & Co., grocers, Montreal.

John P. Weeks, miller, Hornings Mills, Ont., has assigned to John W. Douglas, Shelburne.

The creditors of David Grenier, grocer, Beaufort, Ont., have been asked to meet on August 27.

PARTNERSHIPS FORMED AND DISSOLVED,

Lariviere & Allard, butter, Montreal, have dissolved.

The grocery stock of J. Ricketts, Toronto, has been sold.

Angelina Philie, wife of Moise Duguay, has been registered proprietress of Angelina Philie & Co., general store, Gentilly, Que.

SALES MADE AND PENDING.

Maurice Leclerc, grocer, St. Cunegoude, Que., has sold out to Camille Bastien.

Napoleon Trepanier's grocery stock at Quebec has been sold at 38c. on the dollar.

The property, plant, etc., of the Niagara District Fruit Preserving Co. (Ltd.), St. Catharines, Ont., is advertised to be sold by auction on August 29.

CHANGES.

Alphonse Dumais has commenced business as a general store keeper at St. Felicien, Que.

Adeline Berthiaume, wife of Cleophas Lambert, has been registered proprietress of the general store of Adeline Berthiaume & Co., St. Bazile Le Grand, Que.

The Ontario People's Salt Mfg. Co., Ltd., Kincardine, Ont., is applying for authority to change its name to "The Ontario People's Salt and Soda Co., Ltd."

DEATHS.

Patrick McLaughlin, general store, Summerville, Ont., is dead.

GRAIN STANDARDS.

The following have been appointed members of the Western Grain Board re standards: S. Spink, chairman; J. D. Mitchell, S. A. McGaw, Jos. Harris, Winnipeg; C. B. Watts, C. A. Chapman, Toronto; T. A. Crane, Jas. Carruthers, Montreal; W. R. Bell, Angus McKay, Indian Head; Jas. Elder, Virden; Wm. Postlewaite, Brandon;

T. B. Baker, Moose Jaw; Chas. Braithwaite, Portage la Prairie; F. E. Gibbs and D. Horn, inspectors; C. N. Bell, secretary.

CUSTOMS CHANGES.

Orders-in-Council have been passed at Ottawa giving effect to numerous changes in the Customs branch of the public service.

Niagara, Ont., has been reduced to an outport and warehousing port, with its outport at Queenston, under the survey of Niagara Falls. This change is in the direction of economy, as it is not intended to fill the vacancy recently created in the collectorship at Niagara.

The outport of Rockland, N.B., has been abolished, and the services of the sub-collector at that point, Alexander Rondreau, have been dispensed with.

The development in the west has called for changes in another direction. Virden, Manitoba, has been accordingly created an outport, under the survey of Winnipeg.

Nelson, B.C., has been made an independent port of entry, and Kalso, B.C., has been erected into a Customs outport and warehousing port.

The collector at Port Arthur, Peter Nicholson, has been superannuated. He is 63 years of age, has seen 21 years' service, and is too infirm to discharge the duties of the office. The superannuation allowance is \$420. The salary of the office is about \$1,000 a year. The next collector will be J. Wylie.

The resignation of Sydney A. King, collector at Kingsville, Ont., has been accepted from September 1.

Pierre Marier, landing waiter at Ottawa, has been superannuated on \$222 a year.

G. A. Bois, sub-collector at Edmundston, N.B., has been retired on an allowance of \$172 a year, and Levi J. Cyr has been appointed in his place.

The services of the sub-collector at Sandy Cove, Robt. Bishop, have been dispensed with.

Permission has been given the Bishop of Mossonee to import free of duty, from England, the material to erect a mission house at Moose Fort, James Bay.

CANADIAN EXPORTS.

Frederic Emory, chief of the Bureau of Statistics of the State Department at Washington, has been charged with "doctoring" the figures of exports declared for the United States from Canada in order to make it appear that the Wilson tariff bill had not benefitted Canadian trade. Mr. Emory explains the thing as a clerical error. He says: "The exports declared for the United States at the several consulates in Ontario, during the quarter ending March 31, 1895, as compared with the exports declared for the same

quarter in 1894, are printed in the consular reports for August 1895, No. 179. Owing to an error in computation on the part of the Consul-General, the totals for 1894, as given in the advance sheets, where printed as amounting to \$2,476,762.74. The figures in the preceding tables, by consulates, give the true total for the quarter as \$1,884,800.59, making the increase for 1895 \$738,491.31, instead of \$146,539.16, as printed in the advance sheets. The correct figures are given in the regular edition of the consular reports for August, viz.: Total for quarter ending March 31, 1895, \$2,623,291.90; total for same quarter in 1894, \$1,884,800.59; increase for 1895, \$738,491.31."

CANADIAN APPLES IN BRITAIN.

John MacLean writes to The Glasgow Citizen urging the Canadian packers of apples not only to see that their fruit is not dishonestly put up, but also to see that it is carefully packed. He condemns the "topping off" of barrels, showing how the practice destroys the confidence that should exist between shipper and buyer, jobber and retailer. He suggests that for the bazaar fruit market trade the ordinary barrel containing 120 to 140 lbs. of fruit could be very well replaced by plain, square, wicker baskets or crates, containing say 40 to 45 lbs. each, and costing less money than a barrel. Such packages would be more convenient to the contractor, costing no more freight and transiting, less liable to heating and waste in respect of less bulk (the normal moisture of the ripe apple being about the same as that of the potato); but over and above, all such packages would be more convenient for family purchase and use, and the broker, dealer and consumer could all see and guarantee what they are dealing in; and the trade would then become a household word, and the fruit a household article beyond limited computation, because every family can eat cooked apples, and every land lessee in Ontario would grow apples, and find better financial results than by growing wheat.

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

A GENERAL STORE BUSINESS ON THE LINE of the Calgary and Edmonton Railway, where a splendid cash business is being done. No credit accounts, and no opposition store. Rising town. Full particulars can be obtained by addressing S. CHIVERS WILSON, Calgary P.O., Alberta. (34)

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply, E. HILL Annapolis, Ont. (35)

"SILICO"

**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

SITUATION VACANT.

A MANUFACTURING FIRM WANTS A REPRESENTATIVE in Montreal; one who is calling on the retail grocery and confectionery trades; must be well recommended. Address, MANUFACTURER, care of CANADIAN GROCER, Montreal. (36)

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2674

TORONTO

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Windsor

Remember it is the name "Windsor" we wish you to recall when in need of salt of any description. If you need a car of Barrel or Sack Salt we can supply you. If you are ordering Table Salt remember the "Windsor" is put up in cotton bags, cardboard and wooden boxes.

The Dairy Salt we make is superior to any imported article, and is being used at all the Government Dairy Stations. "Windsor" Salt is for sale by every wholesale house in Canada, and can be ordered from any traveler.

WINDSOR SALT WORKS

WINDSOR, ONT.

Rome is reached

by many routes. Success is reached by many more. No matter what road you take, you can't get there without reliable goods.

FLAG-SHIP BRAND CANNED SALMON

is a perfect pack. Finest selected fish from Fraser River. This brand is one of the "reliables" that will build up trade.

ROBERT WARD & CO., Ltd.

Sole Agents

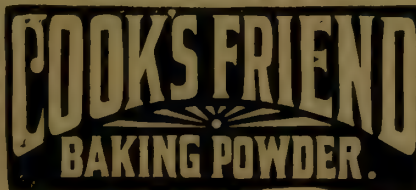
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

McLAREN'S



is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

Don't try to run a store

Like a crab runs for his hole—backwards. Be up-to-date. Push things. Keep goods the people want. Always have a fresh supply of

Keen's Mustard

It is by long odds the best package to be had anywhere. Flavor is unexcelled, and it has a reputation of over One Hundred and Fifty Years.

Frank Magor & Co.

WHOLESALE AGENTS

Montreal

CURRENT MARKET QUOTATIONS

TORONTO, August 22, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, 1 doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 40
16 oz. cans, 1, 2 and 4 doz. in case	3 35
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
6 " 2, 4 " " "	0 35
4 " 4, 6 " " "	80
3 " 4, 6 " " "	80
Dunn's No. 1, in tins	2 00
" " 2 " " "	"
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " " "	80
" 12, in 6 " " "	76
" 3, in 4 " " "	45
Pound tins, 3 doz. in case	3 00



12 oz. tins, 3 doz. in case	2 40
oz. tins, 4 " " "	1 10
1 lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " "	1 20
1/4 lb. " 4 " " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " " "	3 30
No. 3 size 3 " " "	5 00
No. 4 size 2 " " "	6 85
No. 5 size 2 " " "	9 00
Emboss'd 97 4 " " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2 1/2 " B 9 " " "	2 25
3/4 " C 15 " " "	1 25
Russet Paste.	
(3 doz. in box)	per gross.
No. 1. In tins	5 65
" 2. " " "	7 95
Russet Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$ 0 80
" 2. " " "	1 60
" 3. " " "	1 90
" 4. " " "	2 60

Polishing Paste.	per gross.
(3 doz. in box)	\$ 3 75
No. 1. In bottles	5 65
" 2. " " "	7 85
" 3. " " "	"

Polishing Cream.	per doz.
(1 gross cases)	\$ 0 80
No. 1. In bottles	1 35
" 2. " " "	2 25
" 3. " " "	1 90
In Metal Tubes	Ivorie.

Small. In patent stoppered bottles,	per doz.
sponge attached	\$ 0 80
No. 1. " " "	1 35
" 2. " " "	25 00
" 2. " " "	per gross.

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$ 4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$ 2 00
No. 4, 1 or 2 doz. in box	1 25

CROWN PARISIAN DRESSING.	per gross.
" " " "	9 00
BLACK LEAD.	
Reckitt's Black Lead, per box	\$ 1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	

Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove	\$ 9 00
Polish, 70c doz	7 20

BLUE.	
KEEN'S OXFORD.	per lb.
1 lb. packets	\$ 0 17
1/4 lb. " " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.	
CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
" Imperial," extra fine, 8, 4 strings	\$ 3 65
" " " 7, 4 strings	3 45
" " " 6, 3 strings	3 25
" " " 7, 4 strings	3 30
" " " 7, 4 strings	3 10
" " " 6, 3 strings	2 90
" " " 8, 4 strings	2 90

" Standard," select,	8, 4 strings	2 90
----------------------	--------------	------

"Standard," select	7, 4 strings..	2 75
" "	6, 3 strings..	2 60
" "	5, 3 strings..	2 40

CANNED GOODS.

Apples, 3's	\$ 0 90	per doz.
gallons	2 25	\$ 0 95
Blackberries, 2	1 75	2 40
Blueberries, 2	1 00	1 10
Beans, 2's	0 85	0 95
Corn, 2's	0 80	0 85
Cherries, red pitted, 2's	2 00	2 25
Pears, 2's	0 85	0 90
" Sifted select	0 90	0 95
" Extra sifted	1 45	"
Pears, Bartlett, 2's	1 75	"
" Sugar, 2's	1 50	"
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 90	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Danson Blue	1 60	1 75
Pumpkins, 3's	0 90	0 95
gallons	2 10	2 25
Raspberries, 2's	1 40	2 30
Strawberries, choice, 2's	2 40	"
Tomatoes, 2's	0 85	0 95
" Golden," Finnan Haddies	1 30	1 40
" Thistle," Finnan Haddies	1 30	1 40
Lobster, tails	1 75	2 25
" Hats	2 30	2 60
" Imperial Crown Hat	2 60	"
Mackerel	1 00	1 10
Salmon, Sockeye, tails	1 35	1 65
" flat	1 55	1 65
" Cohoes	1 15	1 20
Marinated Pilchards	1 15	1 20
Sardines, Albert, 1/2's tins	0 13	0 13
" " 1/2's tins	0 20	0 21
" Sportsmen, 1/2's tins	"	"
ine French high grade, key opener	0 12	0 12 1/2
Sardines, key opener, 1/2's	0 10	0 10 1/2
" Exq. fine Frch, k.o.p. 1/2's	0 11	0 11 1/2
" " " 1/2's	0 10 1/2	0 11
" " " 1/2's	0 18 1/2	0 19
Sardines, other brands 9 1/4 11	0 16	0 17
" P. & C., 1/2's tins	0 23	0 25
" " 1/2's	0 35	0 6

WESTERNIncorporated
1861.**ASSURANCE COMPANY****Fire and Marine**

Capital - - - \$2,000,000.00
 Assets, over - - - 2,375,000.00
 Annual Income - - - 2,200,000.00

Head Office: **TORONTO, ONT.**

Geo. A. Cox, President. J. J. KENNY, Vice-President.
 C. C. FOSTER, Secretary.

THE PEOPLE'S
Building and Loan Association
 (INCORPORATED)

Head Office - - **London, Ont.**

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most. \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth.

Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.

English Army Blacking

THE ROYAL HOTEL,

HAMILTON, July 12th, 1894.

THE F. F. DALLEY CO., LTD., CITY:

DEAR SIRS,—Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the "ENGLISH ARMY BLACKING" is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather.

Yours truly,

HOOD & BRO., Proprietors.

CONDENSED MINGE MEAT

Delicious Mince Pies
 every day in the
 year.

Handled by retailer
 as shelf or counter
 goods. No waste.
 Gives general satis-
 faction.

Sells at all Seasons.

Will not ferment in
 warm weather.

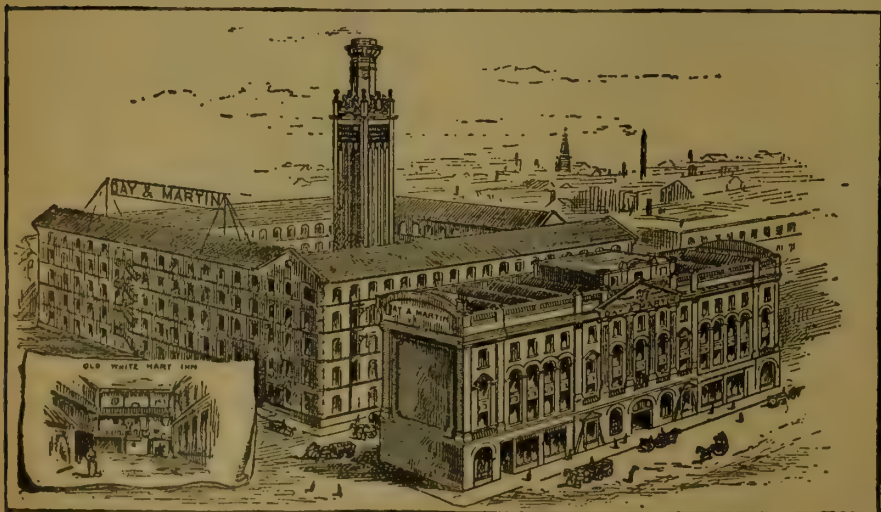


The best and
 Cheapest Mince
 Meat on Earth

Price reduced to
 \$12.00 per gross,
 net.

J. H. WETHEY,
 St. Catharines
 Ont.

Manufacturers by appointment to Her Majesty the Queen,
 H.R.H. The Prince of Wales and the Army and Navy.



**150
 Years'
 Record**



MARTIN & ROBERTSON,
 Victoria and Vancouver,
 for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD.

London and
 Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

CREAM SODAS

In Tin Boxes.

Will keep fresh and crisp for months. We are in front still—another new idea.
Look out for imitators. Get a case on order at once.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Ketchup—		
Fluted Bottles	gross	12 00
Screw Top		24 00
Pepper Sauce		15 00
Dalley's Fine Gold, No. 8, per doz.		\$0 75
" " " " " 1, 1½ oz.		1 25
" " " " " 2, 2 oz.		1 75
" " " " " 3, 3 oz.		2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins		\$ 3 00
" No. 2, 4 oz. tins		5 00
" No. 3, 8 oz. tins		8 75
" No. 4, 1 lb. tins		14 25
" No. 5, 2 lb. tins		27 00
Staminal—2 oz. bottles		3 00
" 4 oz. "		6 00
" 8 oz. "		9 00
" 16 oz. "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz.		6 00
Milk Granules with Cereals, in cases, 4 doz.		5 00

FRUITS.

FOREIGN.		
Currents—Provincials, bbls	0 03½	0 04
" " " " " ½ bbls	0 03½	0 04½
" Filiatras, bbls	0 04½	0 04½
" " " " " ½ bbls	0 04½	0 04½
" Patras, bbls	0 04½	0 05
" " " " " ½ bbls	0 04½	0 05½
" " " " " cases	0 05½	0 05½
" Vostizzas, cases	0 05½	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05
Figs—Eleme, 14 oz.	0 09	0 10
" " 10 lb.	0 09	0 11½
" " 18 lb.	0 05	0 15
" " 28 lb.	0 07	0 17
" tape	0 04	0 05
Prunes—Bosnia, cases	0 05½	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 03	0 03½
" " " " " Fine, off stalk	0 04	0 04½
" " " " " Layers	0 05½	0 06
" " " " " Sultanas	0 05½	0 05½
" Cal. Loose Muscatels 50 lb. boxes	0 05½	0 07
" " Malaga—		per box.
" London Layers		
" Imperial Cabinets		
" " " "		
" Dehesas, boxes		
Lemons—Sorrento, Verdilla and Palermo	5 75	6 75
Oranges—Valencia		
" " " " " Messina, half boxes		
" " " " " boxes		
" Cal. Seedlings	3 50	4 00
" Cal. Navels		
" " " "	3 75	4 00

DOMESTIC.

Apples, dried, per lb.	0 06	0 06½
evaporated	0 07	0 07½

FOOD.

Mpllt Pens	per brl.	\$3 50
Pot Barley		3 75
Pearl Barley, XXX		6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, ½ lb. tins	per doz.	1 25
" " 1 lb. tins		2 25
" " 2 lb. tins		3 75
" " 3 lb. tins		1 25
" " 4 lb. tins		2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis		2 50
30 dy		2 50
20 dy		2 50
20 16 and 12 dy		2 65

10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 0
4 dy A P	3 00
3 dy A P	3 40
4 dy C P	3 00
3 dy C P	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.	
-----------------------------	--

HORSE SHOES—

From Toronto, per keg	3 60
-----------------------	------

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.	
Round-head iron, 75 p. c. dis.	
Flat-head brass, 77½ p. c. dis.	
Round-head brass, 72½ p. c. dis.	

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla	0 08½	0 09
Sisal	0 06½	0 06½

AXES—

Per box	6 00	12 00
---------	------	-------

SHOT—

Canadian, dis. 17½ per cent.	
------------------------------	--

HINGES—

Heavy T and strap	0 04½	0 05
Screw, hook and strap	0 03½	0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

25 lb. irons	0 04½
No. 1	0 04
No. 2	0 04
No. 3	0 03½

TURPENTINE—

Selected packages, per gal.	0 39	0 41
-----------------------------	------	------

LINSEED OIL—

Raw, per gal	0 58
Boiled	0 61

GLUE—

Common per lb	0 07½	0 08
---------------	-------	------

INDURATED FIBRE WARE.

THE E. B. EDDY CO.		
½ pail, 6 qt.	\$3 35	
Star Standard, 12 qt.	3 80	
Milk, 14 qt	4 75	
Round-bottomed fire pail, 14 qt.	4 75	
Tubs, No. 1	13 30	
" " 2	11 40	
" " 3	9 50	
Fibre Butter Tubs (30 lbs)	2 80	
Nests of 3	2 85	
Keelers No. 4	8 00	
" " 5	7 00	
" " 6	6 00	
" " 7	5 00	
Milk Pans	2 65	
Wash Basins, flat bottoms	2 65	
" " round bottoms	2 50	
Handy Dish	2 25	
Water Closet Tanks	17 00	
Dish Pan, No. 1	7 50	
" " 2	6 20	
Barrel Covers and Trays	4 75	
Railroad or Factory Pails	4 75	

JAMS AND JELLIES.

SOUTHWELL'S GOODS.		
Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade		2 00
Strawberry W. F. Jam		2 30
Raspberry " "		2 20
Apricot " "		2 00
Black Currant " "		2 00
Other Jams	1 55	1 90
Red Currant Jelly		3 10
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (30's), per box	1 50
"Acme" Pellets, fancy paper boxes (4s), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calabria, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
---------------------------	---------

MUSTARD.

KEEN'S.		
Square Tins—		per lb
D. S. F., 1 lb. tins	\$0 40	
" " ½ lb. tins	0 42	
" " ¼ lb. tins	0 45	
Round Tins—		
F. D., ½ lb. tins	0 25	
" " ¼ lb. tins	0 27½	
" " 4 lb. jars, per jar	0 75	
" " 1 lb.	0 25	
" " 4 lb. tins, decorated, p.t.	0 80	

COLMAN'S.		per lb.
Square Tins—		
D. S. F., 1 lb. tins	\$0 40	
" " ½ lb. tins	0 42	
" " ¼ lb. tins	0 45	
Round Tins—		
F. D., ½ lb. tins	0 25	
" " ¼ lb. tins	0 27½	
" " 4 lb. jars, per jar	0 75	
" " 1	0 25	

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03½	0 03½
Patna	0 04½	0 04½
Japan	0 05	0 05½
Imperial Secta	0 03½	0 04
Extra Burmah	0 06½	0 06½
Java Extra	0 06½	0 10
Genuine Carolina	0 06½	0 06½
Grand Duke	0 04½	0 05½
Sago	0 04½	0 05½
Tapioca	0 04½	0 06½
Goathead (finest imported)	0 06½	

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " " " " per gross	10 00
" " 25c " " " per doz.	1 75
" " " " " per gross	20 00
Bryant's, 2 doz in box	1 75
" " " " " per gross	10 00

STARCH.

THE BRANTFORD STARCH CO., LTD.		
Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04½	
Finest Quality White Laundry—		
3 lb. cartons, cases 36 lbs.	0 05½	
Bbls., 175 lbs.	0 04½	
Kegs, 100 lbs.	0 04½	
Lily White Gloss—		
Kegs, extra large crystals, 100 lbs.	0 06½	
1 lb. fancy cartons, cases 36 lbs.	0 07	
6 lb. draw-lid boxes, 8 in crate		
48 lbs.	0 07	
Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	0 07½	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs.	0 09	
Culinary Starch—		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 06½	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 07½	
EDWARDSBURG STARCH CO., LTD.		
Laundry Starches—		
No. 1 White or Blue, cartons	0 05½	
Canada Laundry	0 04½	
Silver Gloss, 6-lb. draw-lid boxes	0 07	
Edwardsburg Silver Gloss, 1-lb. chrome package	0 07	

Silver Gloss, large crystals	0 06½
Benson's Satin, 1-lb. cartons	0 07½
No. 1 White	0 04½
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 07½
Canada Pure Corn	0 06½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., new wrappers	0 08½
	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 09
PURE	36-lb. boxes, 12 3-lb. boxes	0 07½
OSWEGO	40-lb. boxes, 1-lb. CORN STARCH packages	0 08
	For puddings, custards, etc.	

ONTARIO	36-lb. to 45-lb. boxes, STARCH 6 bundles	0 06½
STARCH IN	Silver Gloss	0 08
BARRELS	Pure	0 07

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

Granulated	per lb.	0 04½	0 04½
" " " "		0 03½	0 04
" " " "		0 05½	0 06
Paris Lump bbls. and 100-lb. boxes	0 05½	0 05½	0 05½
Extra Ground, bbls. Icing	0 08	0 08	0 08
Powdered, bbls	0 05½	0 05½	0 05½
Extra bright refined	0 03½	0 03½	0 03½
Bright Yellow	0 03½	0 03½	0 03½
Medium Yellow	0 03½	0 03½	0 03½
Dark Yellow	0 03½	0 03½	0 03½
Raw Demerara			

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.	bbls. ½ bbls.
Dark	0 30	0 33
Medium	0 30	0 33
Bright	0 38	0 43
Very Bright	0 53	
Redpath's Honey		0 50
" " 2 gal. pails		1 35
" " 3 gal. pails		1 60

SOAP.



1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRASON'S SOAPS.	
	per box.
Wonderful, 100 bars.....	\$4 00
Supreme, 100 bars.....	3 70
Our Own Electric, 100 bars.....	2 00
Sunflower, 100 bars.....	2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.

Challenge Corn The Quickest Seller.

Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13 1/4 lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

QUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar	0 04 1/2
Genuine Electric, 72 bars, per box	2 50

TEAS.

"MALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue " " 40c.	0 30
Red " " 50c.	0 36
Gold " " 60c.	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingots, rough and ready, 8's	0 67	
Laurel, 3's	0 49	
Brier, 7's	0 47	
Index, 7's	0 44	
Honeysuckle, 8's	0 56	
Napoleon, 8's	0 50	
Victoria, 12's	0 47	
Brunette, 12's	0 44	
Prince of Wales, in caddies	0 48	
" " in 40-lb. boxes	0 48	
Bright Smoking Plug Myrtle, T. & E.		
3's	0 60	
Lily, 7's	0 47	
Diamond Solace, 12's	0 50	
Myrtle Cut Smoking, 1 lb. tins	0 70	
1/4-lb. plug, 5-lb. boxes	0 70	
oz. plug, 5-lb. boxes	0 70	

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.	0 61
Jubilee, 7 1/2 to 10-lb., chocolate, 15-lb. butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to 10-lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 10-lb. 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s.	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to 10-lb., 18-lb. caddies	0 42
Cut Tobacco, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 85
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.

	Per M.
Madre E Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 35
Hyde Park	10 50
Cu Tobacco—	
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobacco—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " 8s, 16	0 68
" " 8s, R. & R. 13 1/2	0 68
" " chew 7s, R. & R. 14 1/2	0 58
" " 7s, Solace, 14 1/2	0 58
" " 8s, R. & R. 16	0 58
" " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " 3s, Solace, 17 1/2	0 58
O. V. " 1s, 17	0 55 1/2
Derby " 12s, 17 1/2	0 51
Derby " 7s, 17	0 51
Athlete " 5s, Twist 9	0 74

WOODEN WARE.

	per doz.
Pails, 2 hoop, clear, No. 1	\$1 50
" " 3 " " " 2	1 65
" " 3 " " " 2	1 40
" " 3 " " " 2	1 40
" " painted " 2	1 65
Tubs, No. 0	8 50
" " 1	7 00
" " 2	6 00
" " 3	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 25
Mops and Handles, combined	1 60
Butter Tubs	3 60
Butter Bowls, crates assort'd.	3 60

Matches—

	Per Case.	5-Case Lots,	Single Case.
Steamship (10 gross in case).			
Single case and under 5			
5 cases, freight allowed		\$3 10	3 10
Per Case.			
Case Lots,			
Parlor	\$1 70	\$1 75	
Red Parlor	1 70	1 75	
Telephone	3 30	3 50	
Telegraph	3 50	3 70	
Safety	4 00	4 20	
French	3 00	3 10	
Favorite	2 25	2 45	
Flamers	2 20	2 40	

You Won't
Need Spectacles

YOUNG & SMYLIE'S
PURE Spanish
STICK LICORICE

ACME
LICORICE
PELLETS

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLIE,

Brooklyn, N.Y.

PRATT'S BEST BURNING OIL
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT.
SAMUEL ROGERS & Co. TORONTO.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

Embro Oatmeal

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

.. ODART'S SPECIALTIES ..

· HIGH CLASS · · GREAT NOVELTY · · GOOD PROFIT ·

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

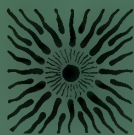
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto



Crosse & Blackwell

CELEBRATED FOR



**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



—SOLD BY—

All Grocers in Canada



ADAMS'

**Tutti
Frutti**



GLASS JAR FREE

Ask your wholesaler for it.

ADAMS & SONS CO. 11 and 13 Jarvis
Street
TORONTO, ONT.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

WILSON'S REFRIGERATORS



SCALES, SHOW CASES. Special prices
this week.

C. WILSON & SON
78 Esplanade St. E., Toronto.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

CHARLES F. CLARK, EDW. F. RANDOLPH,
PRESIDENT, TREASURER,
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collection
and dissemination of information than any
similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. O. IRVING, Superintendent.

OAKEY'S

**'WELLINGTON'
KNIFE POLISH**

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, AUGUST 30, 1895.

No. 35

COLMAN'S MUSTARD



BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

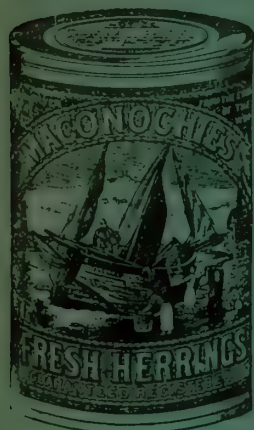
ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING,
or 162 Fenchurch St., LONDON, E.C. } **ENGLAND**

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.



Potted Meats

and

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

Sulphur Matches

"TELEGRAPH"
"TELEPHONE"
"TIGER"

In strong paper boxes—
three qualities.

Parlor Matches Card Boxes.

"EAGLE PARLOR" In square sliding boxes.
"RED PARLOR" . . . In patent boxes made to
hang on the wall and be
used as match safes.
"BEAVER" In sliding oblong boxes,
for home use.
"FAVORITE" Small matches in sliding
boxes made to carry in
the vest pocket.

Safety Matches

"SAFETY" Put up same as "Red Parlor."
"CANADIAN SAFETY" Put up same as "Favorite."

These light only on the box.

The **E. B. EDDY CO.** Ltd., Hull, Canada

318 St. James St., Montreal

29 Front St. West, Toronto

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and
Melbourne, Australia.

NEW CROP

CALIFORNIA RAISINS

Forsyth's Celebrated Brands

Please look out for our quotations.

ROSE & LAFLAMME

Wholesale Houses in
MONTREAL
QUEBEC
ST. JOHN
HALIFAX

WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING CANNED GOODS:
Tomatoes, Corn, Peas, Wax Beans, Pork and Beans, Salmon, Mackerel, Lobsters, Pears, Strawberries,
Raspberries, Peaches, Apples, etc., etc. All of best known brands on market

Our prices are exceptionally low. Write for quotations before you buy elsewhere.

Laporte, Martin & Cie. WHOLESALE GROCERS 72 TO 78 ST. PETER STREET MONTREAL



Kipped Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
Sole Agents for Canada, MONTREAL.

Marshall & Co.,
Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.



It always does me good to drink a cup of

GRAND MOGUL Tea

So say many consumers of choice Black Tea. As it does the consumer good, it should do every grocer good to handle **GRAND MOGUL** at a good profit in packages. No loss in weight—no loss in value. Gold dollars and Grand Mogul at par. If you do not handle it, write for a case. We will send you handsome samples advertising matter and a beautiful picture with first case.

AGENTS :

WM. TUFTS & SON, Vancouver, B.C. ; HOOD BROS. & CO., Winnipeg, Man. ;
F. COOKSON, Montreal, Que.

T. B. ESCOTT & CO., - Wholesale Grocers, London, Ont. - **SOLE AGENTS**

WOOD SPOONS

For Preserving and Pickling.

Best Quality White Birch.

Entirely Odorless and Tasteless.

Sizes, 13, 15, 17, 21 inches long.

H. A. NELSON & SONS,

**TORONTO and
MONTREAL**

You can pin your faith

to

"Reindeer Brand" CONDENSED MILK

with every assurance that it will hold its own
against all competition.



BUY IN SMALL LOTS AND OFTEN.

RIO COFFEES

We are in receipt of a direct consignment from Rio, and are offering special values

SEE SAMPLES in the hands of our Travelers, or write us.

GREAT SNAP IN JAMS

In 7-lb. Pails

Black Currant
Red
Raspberry
Plum
Peach

W. H. Gillard & Co. Wholesalers Only, Hamilton

JOHN MOUAT, Northwest Representative, WINNIPEG.

BOY

PA

What population has BRANTFORD

17,000

What county is it in

Brant

What province

Ontario

What river is it on

Grand

Has it many manufactories

It has

What is the most noted one

PATERSON & SONS'

What specialty have they

SODA BISCUITS

How are they put up

In red boxes

Where are they sold

From Halifax to Vancouver

Are they the best biscuit made
in Canada

Most decidedly
they are

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 30, 1895

(\$2.00 per Year) No. 35

DROPS FROM THE EDITOR'S PEN.

Currency reform still has currency in the United States.

* * *

Humbugs nor any other kind of bug should be tolerated in the store.

* * *

Advertisements, like buildings, when badly put together, are weak.

* * *

A merchant is either progressive or retrogressive. There is no standing still in business.

* * *

It is a pleasing coincident that fall fairs and fair business should bloom at the same time.

* * *

The dispenser of vinegar should be as sweet to his customers as the purveyor of sugar.

* * *

Canned horse is considered canned nonsense by some people ; but it all depends on the horse.

* * *

People who fancy they have nothing more to learn, have not yet cut their "eye teeth" of knowledge.

* * *

The professed independence of some trade papers makes the devil laugh—the printer's devil, of course.

* * *

Flurry is the precursor of fury, and fury is incompatible with business ethics. Avoid, therefore, the precursor.

* * *

The store was never intended for a waiting room where loafers should wait till meal or bedtime came along.

* * *

Many are the swelled heads that are in Manitoba to-day. But they are of non-offence. They are wheat heads.

* * *

The advertisement takes no holidays, yet it never "runs down;" it is always soliciting

business, yet it never tired ; it sleeps not, yet is never drowsy. Do you keep it in your employ ?

* * *

He who minds his own business has about as much on his hands as any man, ordinary or extraordinary, can well take care of.

* * *

The best answer to the question : Does advertising pay ? is the continuity with which the best merchants in all branches advertise.

* * *

An advertisement placed once in a journal does not sell out the store any more than does the coming of one swallow make a summer.

* * *

Great seems to be everything in Manitoba and the Northwest Territories this season. By and bye business will be great there also.

* * *

Competition is the life of trade right enough. It is only when to it is added unbusinesslike practices that it becomes the death of trade.

* * *

Better to keep stores open all night if logical be the argument that the longer a store is kept open the more money will there be made.

* * *

Equipped with more energy than brains are those who strive to divorce capital and labor. The two are too closely wedded to be ever separated.

* * *

An advertisement should be kept before the public continually. To pluck it up by the roots at certain periods and throw it aside prevents full fruition.

* * *

The sun's rays have evidently been making it too warm for Jack Frost in Manitoba. He has no one but himself to blame. He put in an appearance too soon.

* * *

The leaves are beginning to put on the sere appearance which anticipates the fall,

but the fruit is putting on that ruddy appearance which anticipates the harvest.

* * *

Adam in the Garden of Paradise was not prouder of the wheat he raised than are the people of Manitoba of the golden grain they are now garnering. And it is a question whether he had reason to be.

* * *

There is evidently much more prejudice against Canadian cattle in some quarters in England than there is pleuro-pneumonia in cattle in Canada. It seems strange that pleuro-pneumonia can only be found in our cattle after they set foot in England.

* * *

Strange it is how motives change in some merchants. Going originally into business to make money, ere they are in it long a motive to do business for glory develops. At least that is what one must infer when they sell goods at or below cost.

* * *

Men who remain up late at night cannot get down to business early. They may get to the store or office on time, but getting down to business means something more than being on time by the clock.

* * *

Business men's organizations will not promote everything : They will not promote jealousy. Their influence stunts rather than stimulates its growth. Don't join therefore if you want to cultivate the Green-eyed Monster.

* * *

The Philadelphia grocer who substituted female for male clerks is enthusiastic over the result. So, doubtless, are the young men drawn to the store, even if those are not whose withdrawal was necessitated by the young ladies' incoming.

* * *

Frequently does one see in the newspapers paragraphs like this : "Blankville wants a physician;" but never like this : "Blankville wants a merchant." And the reason forsooth is that Blankville already has merchants enough and to spare.

WHAT NORWAY CAN SELL CANADA.

BY C. E. SONTUM, CHRISTIANIA, NORWAY.

IN continuation of my last article, where I mentioned a few Canadian manufactures and products for which there is an opening here, I will in the following call attention to the principal articles for which Norway seeks a market in Canada and the United States. And the most important of these must be regarded everything that belongs to the fish line.

It is a well known fact that Norwegian herrings are of superior quality and are for this reason much in demand among the Scandinavian and German population of the United States, to which country there are shipped thousands of barrels every year. Norwegian herring is, according to quality, packed under three distinct brands, the finest KKK, second KK, and third K. All of these are herrings fished during the fall months. There is also a grade KKKK, fished in the spring, and this is larger, and as a rule fatter than any of the others. Generally, however, there is not a great deal of this herring obtainable. Of late years there has been a great deal of smoked herring shipped from Norway, and this is pronounced to be equal to anything on the market.

Mackerel caught on the Norwegian shores has for years been acknowledged the most excellent article on the Boston market, and is for this reason commanding good prices. The way the Norwegians prepare the fish and the difference in the quality of this mackerel and mackerel caught on other shores is so great, however, that the price does not seem to cut any figure. There certainly are different grades, but take it all through, the Norwegian mackerel has the reputation of being graded right, and this no doubt pays in the long run.

Of stock-fish and salted cod, there is shipped large quantities from Norway to almost every part of the globe. The stock-fish, when soaked out and prepared right, is a very delicate dish, and is much thought of in places where the supply of fresh fish is limited.

Canned fish and different kinds of prepared fish food in cans are also getting to be quite important export articles. Norwegian anchovies we are often having inquiries for, and have already had the pleasure of sending several shipments to Canada. The anchovies can be furnished in 1 or ½ barrels, kegs and glass jars, as well as in tins of different sizes. I will also mention Norwegian sardines in oil and apetyl-sild, as goods that I think would take well in Canada.

Fish and whale oils are prepared to a great extent on the coasts of northern Norway. Norwegian cod-liver oil is favorably known to the medical trade all over the

world, and is for this reason to be relied upon as a pure article.

A comparatively new export article is marble. There are lately discovered large quarries, chiefly in the northern part of Norway, which contain a very fine marble; but it is just during the last five or six years that this industry has taken large dimensions. Since the Chicago and Antwerp exhibitions Norway is world-renowned for her fine marble, and there has been recently formed a stock company with a large capital to further utilize the vast amount of marble, which, when brought to the market, brings a fairly good return for the money spent in providing the quarries with the necessary machinery, etc.

Besides the rough marble the company also manufacture a full line of hewn and polished marble, such as building material, in the shape of wall panels and columns, counter and table tops of various descriptions, etc. A number of lately erected buildings here in Christiania are finished with Norwegian marble, and foreigners, of which a great many thousands visit Norway during the tourist season, all agree that the effect brought out by Norwegian marble is grand.

Of other goods suitable for export to America I will mention condensed milk, and especially that of the Norwegian Milk Condensing Co., Ltd. This company is putting up a superior grade of milk, known as the "Viking Brand," and which is getting in great favor wherever introduced on account of its purity. It contains no adulterations whatever, and is not prepared with sugar, whereby the sweet taste, generally so disliked, is avoided. For ships' use it has no equal, as it can be used in every possible way to the same advantage as fresh milk. It will keep in the warmest climate for years. We have already had the pleasure of sending several shipments of this milk to both Canadian and New York firms.

A new company, the Dahl Milk Co., Ltd., has been organized lately for the purpose of exporting Norwegian highland milk in a highly sterilized state and prepared so it will keep for a very long time. This milk is not condensed. On account of the very rich pastures which are to be found in the Norwegian mountain regions, the milk attains an unusual richness and flavor, and is considered in foreign countries to be just as good as Swiss milk of similar preparation, and it is being favorably recommended wherever introduced.

Fish hooks, nails and horseshoe nails are exported in large quantities to most every part of the globe where such are used. Norwegian horseshoe nails especially are much in demand on account of their toughness, and they do not split.

I shall always be glad to answer correspondence from Canadian importers as well

as exporters, and give them every information in regard to duties, trade prospects, etc., and eventually place them in connection with solid firms in the Scandinavian countries.

COLD STORAGE FOR FRUIT.

At the convention of Quebec apple growers, held at Como last week, the subject of cold storage was taken up, Prof. Craig defining this as putting fruit into a temperature so low that no interior chemical change will take place. When this can be done the fruit may be stored indefinitely. Last year he had tried storing apples, pears, peaches and grapes at a temperature of 34 degrees. This arrested the ripening process, which continued just the same as though it had never been stopped, when the fruit was taken from storage. The fruit should be picked before it is quite ripe if the best results are looked for, and then it may be easily kept until mid-winter. Stone fruit did not give such good results as apples and pears, even Bartlett's being perfect at the end of February.

The professor advised his hearers to try and go in for some system of district cold storage warehouses, where by paying a small fee, fruit could be stored in time of glut until the market was open. This question of cold storage had been taken up by those who grow for export, and the Ontario fruit men had followed the lead of the butter men in asking the Government to provide them with some means of cold storage, so that perfect samples of Canadian fruit may be put on the English market. The Dominion Government had therefore made arrangements for two trial shipments in butter ships. The fruit will be picked in the Niagara district and carefully wrapped in tissue paper and packed, each box bearing the grower's name. Should the experiment prove a success, other shipments will follow, and the speaker advised the delegates to see that Quebec was not left out in the cold in this matter.

FRUIT FOR THE NORTHWEST.

The first carload shipment of fruit this season was shipped from New Westminster, B. C., to the Northwest the other day by the Chilliwack Valley Fruit Growers' Association. The car contained 1,050 boxes, aggregating in weight 24,000 pounds. The fruit consists of plums, apples, and crab-apples, and was sent forward in a car specially arranged as regards ventilation. Mr. A. H. Gillanders, of Chilliwack, and Mr. E. Hutcherson, of Ladner, superintended the loading. The fruit was consigned to dealers in Calgary, Regina, Brandon and Winnipeg, and the car, being attached to a special tea train, was expected to make passenger train time to its destination.

Beware of Imitations

The phenomenal success of Ram Lal's Pure Indian Tea has been such that it has a large number of imitators. We would ask our customers to impress on consumers the necessity of being sure that each package has the registered brand and trade mark



RAM LAL'S PURE INDIAN TEA CO., OF CALCUTTA

James Turner & Co. Wholesale Agents **Hamilton**



HAMILTON TRADE GOSSIP.

INDICATIONS are apparent that trade is awakening from its midsummer quietude. At the same time, however, business is by no means yet active. General trade appears to be better than it was last year at this time. One wholesaler informed me that so far, with one exception, his house had done considerably more business every month than it had compared with last year.

"The sugar trade has undoubtedly been far from satisfactory," remarked a wholesaler to me on Wednesday, "but, do you know, our sales are only about \$200 less than for August of last year. At the present moment there is a little depression in sugar markets on account of the situation in Europe. It is only a temporary thing, however, and it is doubtful whether our refiners will take much notice of it, as Canadian refiners have really been below the United States markets all the time. Although German granulated has created a little excitement on the New York market, I don't think it will cut any figure here, the difference between it and our granulated being too great. That is one thing our refiners have done: They give us good granulated sugar even if we have cause to kick about the quality of the yellow sugar sometimes." I find the local demand is still light, but jobbers are confidently looking for an improved business next month. The idea for granulated is $4\frac{1}{2}$ to $4\frac{1}{4}$ c.; dark yellows, 3 to $3\frac{1}{4}$ c.; medium bright, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.

The movement in teas the past month has been a fairly satisfactory one; even rather more so than is usual at this time. The market at the moment is unusually bare of Young Hysons, and teas of this kind are arriving meet with a ready sale.

Some little movement has taken place in lower grade syrups during the week. This, however, is confined to certain sections of the country; for fine syrups the demand is light. "The farmers," explained a wholesaler, "rarely buy a good syrup; they make

their sprups out of sugar, and get better quality than if they had bought the syrup."

"I don't think there has ever been such a clearing up of currants and raisins on this market as there has been this year, and there is no doubt that every bit of new fruit will be gobbled up immediately it arrives. How prices are going to be it is hard to say; but I don't think we are going to see big figures." New season's Valencia raisins are expected on this market next week.

"I would like to know when new season's dates will be on this market," sarcastically remarked a local wholesaler to me. "I see that one firm advertises that it has got them. Hitherto we have not got them till about the end of November or the beginning of December. Perhaps they are growing them in their potato patch."

"That's so," interposed a broker; "they are growing everything in Canada just now."

The demand for canned goods of all kinds with, perhaps one exception, is a waning one. That one exception is canned fruits, and the demand for them is a little better, although it does not amount to a great deal. "We find," explained one wholesaler, "a demand for canned fruits from certain sections of the northern lake districts where the fruit crop has not turned out well this season."

"Do you know," remarked a member of one of the leading houses, "that there has been a marked increase this summer in the output of Canadian pack sardines in both mustard and oil, and I am firmly of the opinion that they are superior to many lines of the imported article, especially the cheaper lines."

A new granolithic sidewalk is being laid in front of the building on McNab street that Balfour & Co. are to occupy shortly.

There has been no change as yet in the price of canned salmon. Business is quiet. A few days ago one house here bid \$4.40 f.o.b. on the Coast, but the packers' representative could not be moved from \$4.50.

Speaking with one wholesale man regarding the situation, he said: "People who bought salmon ahead at fancy prices have made a mistake, and prices will have to come down before the goods go into consumption."

Local retailers propose to take advantage of the trades' procession on Labor Day. They will close their stores, and many of them will be found in the procession with "floats," descriptive of their various wares.

I find that there is a decided opposition to the demand of the T., H. & B. for an additional bonus of \$250,000. I have yet to meet a business man who favors it.

Hopes are somewhat strong in the breasts of the merchants here regarding an up-town G. T. R. station, as a result of the coming visit of Sir Charles Rivers-Wilson. "Do you know," facetiously remarked one of them, "that I should not be at all surprised, in view of the T., H. & B.'s request, to see the G. T. R. apply for another bonus."

A letter dated San Francisco has been received from Mr. Bristol, of Lucas, Steele & Bristol, who is making a tour of the Canadian and United States northwest. He reports that the weather at Frisco is cold, and that an overcoat is quite acceptable. Mr. Bristol is expected here in a few days.

Lucas, Steele & Bristol are showing some nice samples of Stower's lemon squash and lemon syrup, and I can vouch from practical experience that the flavor is as good as the appearance.

W. H. Gillard & Co. have a carload of "Unicorn" brand prunes due to arrive this week. On Tuesday last they got in a carload of green Rio coffee. I saw a sample and it is very fine.

James Turner & Co. are in receipt of the first shipment for the season of Crosse & Blackwell's candied peels. Their overdue shipment of "Mecca" coffee has at last arrived, and a peculiarity to be noted is that the second shipment came simultaneously with it. James Turner & Co. are now in a good position to supply "Mecca."

Lucas, Steele & Bristol have issued an attractive grocery catalogue. Among its features are a map of the city and another showing Hamilton's railway facilities, a freight time-table for the guidance of country customers, and a time-table showing when the different foreign goods are due on this market. W. L. E.

"Sure to please your customers. Gives you a good margin."

KURMA

The Tea of Teas

Four qualities.

Black or Mixed.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.



Did You Ever Know ?

The earliest loaves of bread were made round like a ball. Later loaves were generally baked flat and thin, and served at meals as plates to hold other food before being themselves eaten. In the twelfth century twenty kinds of loaves were known in France, each kind having its special name and use. Among others were loaves known as the Pope's Loaf, the Court Loaf, the Knight's Loaf, the Squire's Loaf, the Peer's Loaf, the Varlet's Loaf, and others named in rank according to their elegance and excellence. Our **OBELISK FLOUR** (registered) makes the "Peer's" Loaf—the bread from it is the "peer" of the best.

E. D. TILLSON

TILSONBURG, ONT.

Sunday Observance



The grocers all over the country take their day of rest during the week, but the milkman, like the policeman and the sailor, knows no rest on the Sabbath. That is one more point why you should push the sale of "Jersey Brand" Condensed Milk. If your customers all used it on Sundays only the trade would pay you.

Makes babies grow healthy and strong.

"JERSEY" BRAND

Recommended by all leading physicians.

If you are interested in a scientific analysis of the different brands, write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

Extracts

You want the best.

We desire to furnish you with the **VERY BEST.**



Seely's

All Sizes.

Every Flavor.

Finest Quality of Goods.

The most attractive extract
on the market.

Elegantly put up.
Sight Sellers.

Profit to the trade as handsome as the goods.



SELLING AGENTS:

Turner, Mackeand & Co.

Wholesale
Grocers

Winnipeg

WHEN BUYING Be sure to get

Phoenix Mills Pickling Spice

(Finest English Receipt)

In Bulk or Packages.

Coffees, Extracts, Baking Powder, Spices

Trade for Gold Medal in $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. packages
is increasing. Send for a trial box.

BARTON'S

(THE)

BAKING

(ONLY)

POWDER

(GENUINE)

Purest and Best

G. F. MARTER & SON,

1 AND 3 JARVIS STREET

TORONTO, ONT.

THEY DON'T KEEP—THEY SELL

CROWN BRAND EXTRACTS, MUSTARD AND KETCHUP.
ARR'S BISCUITS
RAVEN'S CONFECTIONERY

ROWNTREE'S COCOA AND CONFECTIONERY
ROBINSON & WORDSWORTH'S LIQUORICE
BRYANT & MAY'S MATCHES, etc., etc.

ROBERT GREIG & CO. - - Montreal

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE UNJUST SYRUP TARIFF.

WHATEVER may be our opinions as to the relative merits of protection and free trade, this must be conceded: A high tariff levied on a pure article which is not produced in the country, or not in sufficient quantities, is unjust. It is a species of legal extortion, and is not protection. It should, therefore, not be tolerated.

At the moment the grocers of the Dominion are beginning to make enquiries regarding syrups for their fall and winter trade. In a few weeks more they will be buying in earnest. The syrups they require are dark as well as bright and medium. Dark syrups the Canadian refineries make only to a limited extent. Compared with the consumptive demand, they practically make none at all. It pays them better to work up their dark syrups into their yellow sugars. Hence, buyers must needs look elsewhere for the desideratum. In other words, they must look to other countries for supplies. But here they are met with a barrier—practical insurmountable—the tariff.

During the tariff revision of 1894 the Government raised the duty to $\frac{1}{2}$ c. per pound, or equal to 7c. per gallon. Importers complained, and loudly. And, as though to mete out punishment for so doing, at the last session of Parliament an additional tax of $\frac{1}{4}$ c. per pound was put on, making the duty $\frac{3}{4}$ c. per pound or $10\frac{1}{2}$ c. per gallon.

This, of course, is practically prohibitory. And for what reason? Not because dark syrups are inimical to the public health. Were it that no one could with justice complain. The only other conclusion, therefore, is that it is put on to help the Canadian refiners to force the people to confine their purchases to syrups of certain grades.

There is in this country a large consumptive demand for dark syrups. Outside the lumbering camps there is a large general demand, among the poorer class of citizens

particularly. Now, if they want to import dark syrups they are taxed to the extent of about 100 per cent. or more, while every gallon of the higher priced Canadian product, which they may be compelled to take instead, means the addition of so much more to the cost of their living expenses than would have been the case had it been possible for them to have purchased the cheaper dark syrup, whether of home or foreign product.

The lowest price syrup the refiners are selling to-day is about 2c. per lb. laid down in Toronto. This means 28c. per gallon. To-day in New York what is termed a common syrup can be bought at about 10 to 11c. per imperial gallon. This, laid down in Toronto, would cost from $23\frac{1}{2}$ to $24\frac{1}{2}$ c. per gallon, counting freight 3c. per gallon and duty $10\frac{1}{2}$ c. per gallon. What is known as a fair syrup would cost about 1c. more.

No one in the trade, as far THE CANADIAN GROCER is aware, contends for free syrup. The particular burden of their cry is the onerous character of the present duty. A duty of, say 5c. per gallon, appears to be about the idea of what would be right. And we are assured that at that rate a nice dark syrup could be laid down here at about 18c. per gallon. We are not in a position to say whether it would be as good as what the Canadian refiners are getting 10c. per gallon more for. But it is enough to know that people who wanted a syrup cheaper than they now can buy would be able to do so.

The Government, in justice to the public—in justice even to itself—should remove the anomaly.

BETTER ERA FOR MANITOBA.

PROVIDENCE has been good to Canada. The period of commercial dullness had reached the turn in the lane some months ago, and all that was wanted to swing it around and start it on a period of activity was good crops. The desired factor has materialized: Canada has practically a bountiful yield of every staple product.

Manitoba is, of course, the cynosure of all eyes at the moment. She, of all the provinces of Canada, needed most a bountiful harvest. Agriculture there not being as diversified, the "Prairie Province" suffered keenly from the low prices ruling for cereals. And the province that stood most in need of a bountiful cereal crop has been blessed with what she wanted: An increased acreage is filled to overflowing with golden grain, rich in both berry and straw.

The latest statistics gathered regarding the crop are those gleaned by the Canadian Bankers' Association, and the fact that they practically substantiate figures previously collated by other authorities enhances their value. They are as follows: Wheat, per

acre, 27.09 bushels; oats, per acre, 49.70 bushels; barley, per acre, 37.43 bushels; estimated wheat yield, 30,890,076 bushels; oats, 23,988,102 bushels; barley, 5,758,224 bushels; total, 60,636,402 bushels.

And one satisfaction is that while there is a much larger yield than last year in Manitoba, the price promises to be better for all cereals, and for wheat especially, which is now about 15 per cent. higher than a year ago. The meaning of this is obvious.

Then during the past year there has been a marked development of the dairying and live stock industries in Manitoba, in fact in diversified farming generally, all of which means increased revenue for the farmer, and, in turn, better business for the merchant.

A new and better era has dawned for Manitoba, and rejoicing thereat with her is the rest of the Dominion.

NEW HALLOWEE DATES.

A grocer asks: "Are new Halloween dates on the market yet? A wholesale man advertises in a daily paper that he has them in stock. Is it not too early for new dates?"

THE CANADIAN GROCER made enquiries along the street and every grocer spoken to declared that new Halloween dates would not be on the market for two or three months yet. "Why, the dates aren't cured yet," remarked one man. The first shipment of dates last season consigned for this market left London on November 21.

REDUCED CURRANT CROP.

If latest mail advices from Patras are to be relied upon, the Greek currant has taken a decided turn for the worse.

According to these advices the crop is not progressing favorably, and owing to a variety of causes: There is damage by rot and worm, and owing to the intense heat the fruit is shrivelling up.

Previous forecasts, it will be remembered, estimated the crop at 180,000 tons, but recent estimates placed the figures at 135,000 to 140,000 tons. It would thus seem that nature promises to do for the Greek currant grower what his Government has undertaken to do, viz., take care of the surplus production.

The Retention Bill, which passed the Greek Chambers some weeks ago, was due to go into force on Wednesday last, the 28th. The principal provisions of the bill are a reduction of equal to about $4\frac{1}{2}$ c. per cwt. on the present tax which currants pay on being exported. Then the Government retains 15 per cent. on all currants exported, which is equivalent to about 15c. per cwt. With this money the Government is authorized to purchase currants, as long as the price does not exceed a certain figure, namely, about 7s. per cwt. f.o.b. cases, and

the currants thus purchased are to be sold exclusively for wine-making and distillery purposes.

A recent feature of the currant market, according to advices from London, was the development of a demand from France for currants for wine-making, and a fair quantity of old currants was sold for this purpose.

THE SUGAR SITUATION.

A DECIDED weakness developed in the outside sugar markets last week. The cause was undoubtedly the continued dullness of the market the world over and the heavy character of present stocks. Europe led in the decline.

In New York, German granulated has again been an important factor. At the end of last week it was quoted at 3.86c. in New York against 4.23c. for the home article; and there have been some free arrivals of the German article there lately.

This week, however, a reaction has taken place in London, Tuesday morning's cables announcing an advance in beets there. In New York, on the other hand, there was a fractional decline in both raw and refined sugar.

We are now drawing near to the new campaign. On the one hand we see large stocks. According to Willett & Gray's Statistical, the total stock in all the countries of the world is estimated at 800,431 tons more than the corresponding period of 1894.

In contradistinction to this bearish feature is the condition of the new crops. Cuba undoubtedly holds the key to the situation, and as long as war is being waged there, it is uncertain in which direction the key will be turned. Where the insurgents have control the sugar mills are forbidden to grind, and if this condition continues it is obvious what must be the result. In any event, there will be a curtailed crop of sugar cane in the island.

In the meantime the sugar men profess confidence in the market, and they base their premise on the expectation that the shortage in the crop will neutralize the bearish influence of the stocks that are likely to be carried over into the new campaign.

In Canada there is a little more enquiry to be noted, although the movement is still very light, but there is an improvement, slight as it may be. And the fact that there will be more of the late fruits than was at first anticipated will be some help to the market in Canada.

NEW CROP VALENCIA RAISINS.

No large import contracts are yet noted for Valencia raisins by any of the agents for leading brands. A few odd 100-box lots have been placed, but they are not a fair criterion.

Agents for the larger shippers at Denia state that they have received instructions to

wait until they receive definite news regarding the reception accorded the first shipments made to Liverpool on the 15th of the month. With this information in hand they will be able to do business more intelligently, and are, therefore, not urging matters yet.

The latest quotations that have been offered at Montreal are 15s. 3d. to 16s., cost and freight, for fine off-stalk, and 19s. 3d. for 11yers, shipment via Liverpool. No offers are yet spoken of in connection with the direct steamers to Montreal, and none are expected for some weeks yet until the dates of their sailings are definitely known.

DONATIONS TO FALL FAIRS.

Is it not time some of our dealers put a plug in their demands for subscriptions to fall fairs and their other amusements? If a merchant gives his customer fair value for his money there is no reason why more should be expected of him. This system of demanding contributions is entirely wrong, and no respectable merchant should countenance it unless the object is a more worthy one than we are usually asked to support. The wholesale dealers in cities have their hands full in their subscriptions to the various charities and churches surrounding them, and by the time they get through with these, most of them, I am sure, feel that a halt should be called, instead of which the annual demand for donations for fall fairs is sprung upon them from all directions. It is a question of offering a prize in goods or cash, or losing trade. One is coerced into doing the inevitable. Will you kindly take this matter up, and try and relieve a long-suffering class?

THE author of the above paragraph is a member of one of the largest wholesale houses of the kind in the country.

THE CANADIAN GROCER is ever ready to champion the cause of any and every business interest, be it manufacturing, wholesaling, or retailing, when that cause is a righteous one. The one under discussion we deem to be of this character.

Fall fairs, like a good many other things, have been overdone in this country. Even the smallest villages are not satisfied unless they have their fall fair, with the result that fairs have become such a multitude that they are crushing the life out of each other; and the quicker some of them are dead the better for those that remain.

The list now standing in the columns of the Toronto daily papers contains over 130 fairs, and this is probably not all there are in the country by a hundred or more.

Upon the merchant or manufacturer whose territory is wide the tax must obviously be great. It is all very well to say that he is at liberty to refuse a subscription when approached. Of course he is, but he knows that with the refusal may also go a customer. Practically it is, as our correspondent says, coercion. The writer has been in attendance at rural exhibition board meetings when committees of merchants were either deputed to visit or write the people from whom they bought their goods and solicit prizes; and the inference was

that there was something more than mere soliciting to be done.

If there was only an exhibition or fair here and there to which donations were asked it would not be so bad. But the evil has become so great that country merchants should no longer allow themselves to be made use of to perpetuate it. If each would stop and think that what he is deputed to do there are perhaps a score or more from other places bent on a similar mission to the same customer, we have sufficient confidence in the trade to believe that requests or demands for donations would fall off as suddenly as does ripe fruit when the branch bearing it is shaken.

Stop and think.

WILL CRANBERRIES BE DEAR?

According to advices from Mount Holly, N. J., forest fires have done incalculable damage to the cranberry marshes of New Jersey. A great many bogs have been devastated by the flames, while others have been saved by the process of "flooding," which was resorted to by those who had warning of the impending visitation. In these this year's crop will be lost, but this is a mere trifle compared with the total destruction of the bogs.

If the reports of these fires have not been exaggerated (as they most likely have), we may this season experience a repetition of last year's high prices. The season opens early in November, so we ought to soon know what we have to expect.

Canada annually consumes tons of cranberries, about a third of which are home-grown, the remaining two-thirds coming from New Jersey and Cape Cod. If the advices are trustworthy, Jersey berries are likely to be scarce this fall, and prices will therefore be high, unless, perchance, the domestic crop happen to be big enough to relieve the situation. Of the probability of this we cannot say, as advices regarding the prospects for the Canadian yield are very meagre as yet.

NEW SPANISH ONIONS.

There were some small receipts of new Spanish onions at Montreal on Wednesday and Thursday, but the quality was not very desirable.

A couple of carloads only were offered, and they did not command a very ready sale. Some larger receipts are expected direct in the course of a week, as advices of about 1,500 crates were received this week by Rose & Laflamme.

These are from well-known shippers, and have been offering to arrive at about 80 to 85c per crate. They met a fairly good reception at these figures.

A FALSE ASSERTION.

W C. FORD, chief of the Bureau of Statistics, Washington, the other day said "that the depression in Canada has been more severe than in the United States."

Mr. Ford is either a prevaricator of the truth or an ignoramus. To consider him the latter would be the most charitable, but one can scarcely conceive that an ignorant man would be placed in such a responsible position as that of chief of the Bureau of Statistics of the United States.

But whatever may have been the cause of Mr. Ford's statement it is enough for us to know that it is not true.

The wonderful manner in which the United States is recovering from the depression of 1893-4 is exciting the admiration of the civilized world. And that recovery is doubtless more marked than is the recovery of trade activity in Canada. But trade and commerce in Canada never sank to the low ebb which it did in the United States. Trade in Canada was dull. There was financial depression the world over, and Canada could not well escape infection.

A merchant may have the wealth of a Croesus, and yet if those with whom he does business are failing on the right hand and on the left he is bound to suffer, although he at the same time may be in no danger of bankruptcy. And nations, like individuals, are affected by the financial condition of the nations with whom they trade.

Canada's commercial relations with the United States are of the closest character. She and Great Britain divide the honor of occupying the first position in this respect. Naturally, therefore, Canada was affected by the condition of affairs obtaining in the United States. But although she caught the complaint, it by no means follows that she had as virulent an attack. A retrospect amply demonstrates that she did not.

Not during all the period of depression were any of Canada's railways in the hands of receivers; in the United States nearly the whole of the great Pacific system, let alone other lines, was in the possession of such officials.

Counting the suspension of the Banque du Peuple, which took place the other day, Canada has only had two bank failures during the past five years; in the United States some seven hundred banks bit the dust during 1893 alone.

In Canada the people were not so struck with fear that they went and hid their money and left the banks without sufficient currency to transact ordinary business; in the United States the people, having lost confidence in the banks, did hide their money, leaving the banks in such a position that holders of drafts frequently had to wait weeks before the necessary currency was forthcoming, while the clearing-houses had

to come to the rescue of the currency by issuing receipts.

At no time was Canada on the verge of suspending gold payments, while known to history is it how near the United States came to being compelled to do so.

During the time of depression the manufacturing industries of Canada undoubtedly felt its influence, but that there was the stagnation in this country that obtained in the factories in the United States does not need any denial on our part. It is too well known to everybody.

No, instead of being more severe than in the United States, the trade depression in Canada was much less severe. And Mr. Ford need only turn to the financial papers in his own country and read what they had to say by way of comparison to demonstrate it.

NEW CROP PRUNES.

THE first of new French prunes are expected to arrive in Montreal about September 15. This is rather earlier than the first receipts last fall, and may be attributed to the fact that the stock of prunes of all kinds in Canada is almost exhausted. This has led buyers to operate earlier, and they have also stipulated for as prompt shipment as possible.

Last fall there was no urgent reason for pushing forward supplies, as dealers generally had carried over quite a fair quantity, out of which current demand could be satisfied.

Pretty full prices have been paid for these first shipments owing to this fact, while the firmer tone of the primary market in Bordeaux has also had its influence.

It is anticipated that prices will open at about 4 3/4 c. Montreal, as they cost pretty near that figure laid down.

The quantity placed so far approximates in the vicinity of 2,500 cases, and is chiefly of the well-known brands of Dufort & Co., Bordeaux.

With regard to new crop Austrian prunes, a fair demand has been experienced for them for the same reasons that have governed the sale of French goods. About 1,500 cases have been contracted for of well-known brands, among others the "Ostrich," and prices on these purchases are expected to open at about 6c.

This makes about 4,000 cases of new crop French and Austrian prunes placed to arrive in Montreal, and the values governing these purchases are about 20 per cent. higher than in 1894.

TURKISH AND CALIFORNIA PRUNES.

Cable advices received in Toronto this week from Trieste emphasize what THE CANADIAN GROCER has already said regarding the prune crop. The cable in question says the crop is decidedly short.

In the natural order of things this means

a higher market. Orders that have so far been placed, and there have been a good many, are at prices ranging from 3 to 4s. higher than last year.

The situation in California prunes, in contradistinction to that of the Turkish article, is unsettled. In spite of a drop of half a cent per pound in price on the primary market, the demand during the past week or 10 days has dropped off materially.

Two reasons have been advanced for the break. One, as explained by a New York paper, is that California commission houses desired to retaliate upon the exchanges for ignoring them and doing business direct with the East. The other is that old stock prunes are being offered as new goods. Perhaps both have got something to do with the depreciated values. But then all California dried and evaporated fruits are somewhat neglected at the moment.

MONEY AND STOCKS.

A BETTER feeling has developed in bank stocks. "The money," explained a member of the Toronto Stock Exchange, "that has been rolling into the banks of late is now likely to find employment in moving the harvest, and as this will increase their earnings, a firmer feeling has developed on the Stock Exchange."

The rapid advance which has characterized the fire assurance stocks appears to have about reached its limit; but the market is still firm. "I don't expect much business in them, however, while prices remain as they are now," remarked a broker."

C. P. R. stock is still gathering strength in anticipation of the increased revenue that will accrue to the railway as a result of the big crops in Manitoba and the Northwest.

Commercial Cable declined slightly on Tuesday. "The cause is rather neglect than anything else," explained a member of the Exchange.

The debenture market is very quiet, very few transactions being reported. There is still a demand, however, for municipal debentures to pay 3 1/4 to 4c.

Call loans remain quiet. It is anticipated, I am informed, that there will be an increase in the present rate of 4 per cent. I see that in New York the anticipated increase in rates have not yet taken place. The large amount of money released by the bond syndicate, is given as the reason. Call loans on stock collateral there have ruled at 1 per cent.

Last week in New York, for the first time in several months, there was some accumulation of notes in the hands of commercial paper brokers, for the reason that several of the big banks were loaned so closely up to their limit that they were forced to decline some choice lines. This resulted in a surplus of offerings of other than the best names and a slight advance in rates.

ARGUROS.

DEPARTMENTAL STORES.

THE retail merchants of Chicago are now thoroughly organized in their opposition to departmental stores. In the west end of that city alone, it is said, 500 retail shops have been closed within the past year, the patronage formerly enjoyed by them having passed over to the big downtown establishments, where everything, from an ounce of pepper to a piano, may be purchased under one roof.

So the retailers are now undertaking to have a law passed by the Legislature of Illinois imposing a tax of \$5 a year on a retailer who sells only one class of goods, "such as boots and shoes, or hats and furnishing goods, or groceries, or meats," and for selling each additional class of goods a fine of \$5,000 a year would be imposed. This would run the annual penalty on department stores up to fifty or a hundred thousand dollars.

It is hard to say at this distance what success this crusade will enjoy, but one thing is certain, and that is that the landlords of the hundreds of small stores now vacant will do battle on the side of the retailers. On the other hand, however, the general public, who have enjoyed the cheaper prices of goods at departmental stores, will oppose anything that is likely to injure them.

A side issue has to be considered, and that is: What will become of the thousands

of general storekeepers throughout the State of Illinois, who, in order to exist, have to sell several lines? The passage of such a law as is proposed would practically exterminate the species. Another obstacle in the way of the successful operation of such a measure, if passed, would be the difficulty of drawing the line between certain classes of goods.

A FINANCIAL EXPERT'S VIEWS.

Mr. Thomas C. Irving, Toronto, superintendent of Bradstreet's Mercantile Agency, returned on Saturday last from a trip through Manitoba, the Northwest Territories and British Columbia. Like all travelers who have recently made that journey, Mr. Irving is enthusiastic over the crops in Manitoba. "Fifteen million dollars easily has come up through the ground in wheat alone," he remarked to THE CANADIAN GROCER. "The crop has undoubtedly placed the people of Manitoba on their feet. The farmers will be able to pay up back interest to the loan companies and liquidate their indebtedness to the implement men and storekeepers. But manufacturers and wholesalers in the east should not be reckless in pushing goods. It is surprising the quantity of goods that are sent out there. But it must be remembered that the population from Lake Superior to the Coast is only somewhere about 300,000,

and although there are a great many tourists out that way, yet the consumptive demand has its limit. It is well, therefore, to avoid reckless trading."

Mr. Irving always looks well, but, as a result of his journey to the Coast, he is now looking better than ever.

LOWER PRODUCE RATES.

Another special tariff on butter, cheese and eggs has been issued by the Canadian Pacific for Manitoba and the Northwest. It makes a considerable reduction. On cheese shipped in box cars the new and the old rates are as follows: Winnipeg, 90 (new), 115, (old); Portage, 92, 120; Carberry, 94, 123; Brandon, 94, 125; Virden, 98, 129; Moosomin, 98, 131; Regina, 102, 139; Moose Jaw, 102, 140; Medicine Hat, 110, 152; Calgary, 114, 160; Stonewall, 92, 118; Gretna, 92, 115; Morden, 92, 118; Deloraine, 98, 128; Minnedosa, 94, 125; and other places in proportion.

SCOTCH HERRING.

According to The N. Y. Journal of Commerce, though recent arrivals of Scotch herrings have overstocked the American market and demoralized quotations, advices from the other side of the water indicate that higher prices will rule in the near future. In fact, the primary market is said to be advancing rapidly, owing to the small catch. Letters received state that the output is likely to be fully 100,000 barrels short.

A FEW REASONS

Why you should send us an order for

Desiccated Rolled Wheat

(3 lb. Packages, retails at 15c. per Package.)

1. So quickly prepared, so push the thing for "Porridge." Don't you like good Porridge?
2. The name is catchy and popular.
3. The package is the handsomest and most attractive of any on the market.
4. People ask for it a second time. (We consider that a good sign.)
5. Our Breakfast Foods are all trade winners, and the best that can be made. **THEY ARE THE BEST ON EARTH.**
6. If you are not yet convinced that you should handle these goods, drop us a card and we will send you a sample. That will clinch the matter.

THE IRELAND NATIONAL FOOD COMPANY LTD.

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Ontario, Canada

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 29, 1895.

WHEAT.

TRADE is gradually although but slowly getting into a more active condition, but the movement is by no means brisk yet. Another week, however, a decided improvement may be looked for. The dullness which has characterized the sugar market for some time still obtains, although there are more enquiries than there were. Canned fruits are beginning to move fairly well. Canned vegetables are still dull. A limited quantity of new pack salmon is on the market, and it is in good request, but transactions between canners and wholesalers are at a standstill. The tea market is attracting a little more attention, and except in low grade Indias, which are lower, prices are stronger. Syrups are stronger, the refiners asking practically higher prices, but there is not much doing. Cheap Valencia raisins are still in demand, and there are a good many fine Patras currants selling. Payments are fairly good.

CANNED GOODS.

New pack "Horseshoe" salmon is on the market this week. The quantity is limited, however, while the demand is good. The ruling price is \$1.45, but there is an odd house that will accept 5c. less under special conditions. Fresh supplies of new tall lobster are also on the market this week, but the demand is light. Quite a nice demand has sprung up for canned fruits, especially strawberries, blackberries, and plums. New plums are on the market. There is still scarcely anything doing in canned vegetables. We quote: Tomatoes, 90 to 95c.; corn, 80 to 90c.; peas, 80 to 90c. for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.90 to \$2.20, according to brand;

blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, new pack "Horseshoe," \$1.40 to \$1.45, in tall tins; do., Cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; new lobsters, \$1.80 to \$1.85 for tall tins; flats, \$2.35 to \$2.40; half tins, \$1.35. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

There is still a scarcity of green Rios. Brazil growths are still unsettled in New York. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Business remains much as before. We quote: "B," 3¼ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3¼ to 5¼c.

SPICES.

Business continues fairly good in pickling spices, but there is nothing special to note in other kinds. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 25c. per lb.

NUTS.

There is nothing new to note either locally or in the primary markets. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.;

Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The dullness appears to be lifting a little, although it is but very slight. A better trade next month is, however, confidently looked for. Already there is considerable enquiry along the street, showing that stocks in wholesalers' hands are getting low. The beet market was firmer in London on Tuesday, but in New York, on the other hand, there was a decline in both raws and refined. We quote: Granulated, No. 1, 4¼ to 4½c.; do., No. 2, 3¾ to 4c.; yellows, 3¼ to 3½c.; Demerara, 3½c.

The N. Y. Journal of Commerce is of opinion that it is quite unlikely that the market for raws will get upon any solid uniform basis until the status of refined goods is more positively fixed and the outcome of the season's deal in beet at the European markets is determined.

SYRUPS.

The refiners are asking higher prices for syrups. They are trying to get ½c. more. There is not much doing, although the usual demand is expected to begin shortly. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The market remains quiet and featureless. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

A few Japan teas have been moving, and the demand is chiefly for them. There is some enquiry for low grade China blacks, but the new crop is not in yet. China green teas of all kinds are wanted, but the high price prevents many transactions. Advices state that Foochow blacks are strong in the

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

**PURE MALT
VINEGAR**

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want
Scrub Brushes and should
have them with **Solid Backs**.

We manufacture the only
brushes with solid hardwood
backs of one piece of wood. We
have them in three styles and
several sizes and qualities in each
style. There are other so-called
"solid backs," but ours are the
only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

TORONTO BEING

Practically an all black
tea-drinking town, it is only natural to infer
that the tea having the largest sale there
would be the best of all teas.

"SALADA"

CEYLON TEA

Has a larger sale every
Single Day in Toronto than all the other
package teas combined have in a fortnight.
There are over 700 grocers in the city of
Toronto handling "SALADA," which means
practically every grocery store in the city.

P. C. LARKIN & CO.

25 Front St. East.

and
318 St. Paul St., MONTREAL.

primary market, prices being in some instances 10 per cent. higher than last year. It is said that second and third crop Foochow blacks are short to the extent of 30 to 40 per cent. Japan teas keep very stiff in the primary market. Smith, Baker & Co. report them to be of short supply, with low grades about 3c. per lb. higher than last year, with offerings light. Fine Moyune teas are high in China, but it is expected that prices will settle down to about where they were last year. Low grade Indian teas are easier in London on account of free offerings. Ceylon teas, on the other hand, are in active demand in London, with prices in Colombo $2\frac{1}{2}$ c. per lb. higher on the average. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Cable advices received this week state that the market is uncertain, and that it is hard to tell at the moment what the tendency of prices will be. Early shipments of Arguimbau's brand are expected next week. Locally there is still a fair demand for cheap raisins. We quote: Off-stalk, 80 to 90c. per box; fine off-stalk, 4 to $4\frac{1}{2}$ c.; selected, $5\frac{1}{2}$ to 6c.; layers, $4\frac{1}{2}$ to $5\frac{1}{2}$ c.

There is a good demand for fine Patras currants, and rather better than is usual at this season. Crop reports are not favorable. We quote as before: Filiatras, half-bbls., 4 to $4\frac{1}{2}$ c., bbls., $4\frac{1}{2}$ c.; fine Filiatras, half-bbls., $4\frac{1}{2}$ c., bbls., $4\frac{3}{4}$ c.; Patras, $5\frac{1}{2}$ c., in cases; Casalinas, $4\frac{1}{2}$ to $5\frac{1}{4}$ c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

Prunes are still scarce on the local market. J. & U. Liebman & Co., of Trieste, cable that the crop is decidedly short. We quote: Bosnias at 6 to 7c., and Bordeaux at $4\frac{1}{2}$ to $6\frac{1}{2}$ c.; California prunes, 9c.

Evaporated apricots are still neglected. We quote: Apricots and peaches, $12\frac{1}{2}$ to $13\frac{1}{2}$ c. per lb.; new apricots, 15c.; nectarines, $13\frac{1}{2}$ c.; pitted plums, $12\frac{1}{2}$ to 13c.

Sultana raisins are quiet and unchanged, at $6\frac{1}{2}$ to 7c. for good fruit.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; naturals, 6 to 7c.

Dates are quiet and unchanged at from $4\frac{1}{4}$ c. up.

BUTTER, CHEESE AND EGGS.

BUTTER—The situation is not much changed since last week. The finer qualities of butter hold their own pretty well. Some Manitoba dairy and creamery offered a few days ago proved of good quality and sold quickly at very fair prices. Prices are not

much changed. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 15 to 16c.; fresh tubs, 14 to 15c.; Fresh creamery—Tubs, 18 to 19c.; pound prints, 21 to 22c.

CHEESE—Very little export trade is being done, but the market remains pretty firm, the factories selling at a little higher price. New Canadian is being sold at the factories at $7\frac{3}{4}$ to 8c. per lb., while $8\frac{1}{2}$ c. is the Toronto quotation. Last August and September makes bring 10 to $10\frac{1}{2}$ c.

EGGS—Are firm at 11 to $11\frac{1}{2}$ c. per doz., 12c. being asked in some instances.

GREEN FRUIT.

The advance in lemons prophesied by THE CANADIAN GROCER in these columns more than once has transpired and they may go higher yet. Considerable domestic fruit is being handled, and the importations of California lines are large. At present we have three classes of peaches on the market, viz., California, Delaware and Canadian, the latter perhaps more than holding their own, a great many preferring their flavor to that of the imported lines. There is some reason to believe that cranberries, the season for which opens early in November, will be dear, but advices regarding the incoming crop are too meagre yet to warrant any accurate estimate of the situation. Cucumbers can be had for the asking, but tomatoes are bringing higher prices because the opening of the canning factories is cleaning up the surplus supply. Grapes are cheaper and water melons are dearer. We quote prices: Lemons—Sorrento, Palermo and Verdilla, \$7 to \$8 per case. Oranges—California seedlings, \$3.50 to \$4; Sorrento, \$3.75 to \$4. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cucumbers, Canadian, 15c. per basket; new cabbage, 75c. to \$1.25 per bbl.; Canadian tomatoes, 25 to 40c. per basket. Green California fruit—Peaches, \$1.40 to \$1.75 in boxes; pears, \$2.25 to \$3; plums, \$1.25 to \$1.75; green apples, \$1 to \$2.25 a barrel; watermelons, 18 to 20c. each; muskmelons, 50 to 60c. per basket; grapes, 4 to 7c. per pound; Canadian Crawford peaches, \$1.25 to \$1.50 per basket; Delaware Crawfords, \$1.25; Canadian Bartlett pears, \$1 per basket.

COUNTRY PRODUCE

BEANS—Quiet at \$1.70 to \$1.75.

DRIED APPLES—Jobbers quote at 6 to $6\frac{1}{2}$ c.

EVAPORATED APPLES—Jobbers quote at 8 to $8\frac{1}{2}$ c. per lb. in 50-lb. boxes.

POTATOES—The glut continues and good potatoes are actually selling on the street at 35c. per bag.

HONEY—Strained in bulk has advanced to 8 to 9c. Honey still sells at \$1.50 to \$1.80 in the comb.

HOPS—Canadian, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; Pacifics, 14c.

HAY—Baled, in car lots, is quoted at \$12.50, and in ton lots at \$14.

FISH.

The situation is practically unchanged, fish being a little more plentiful than last week. We quote: Skinned and boned cod-fish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, $4\frac{1}{2}$ to 5c. per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7 to 8c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; mackerel, 20 to 25c.; steak cod, 7 to 8c.; haddock, 6c.; black bass, 9 to $10\frac{1}{2}$ c. Fresh Lake Erie herring, \$2.50 per 100.

PROVISIONS AND DRESSED HOGS.

Dressed hogs are still quoted at \$6.75 to \$7 per 100 lbs., and the prices of hog products remain as follows:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and $8\frac{1}{2}$ c. for small lots; backs, $8\frac{1}{2}$ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to $11\frac{1}{2}$ c.; rolls, 8 to $8\frac{1}{2}$ c.; hams, large, 22 lbs. and over, $10\frac{1}{2}$ to 11c.; medium, 15 to 20 lbs., $11\frac{1}{2}$ c.; small hams, 12c.; pickled, 10 to $10\frac{1}{2}$ c.; backs, 10 to $10\frac{1}{2}$ c.; picnic hams, $7\frac{1}{2}$ to 8c.

LARD—Pure Canadian, tierces, $8\frac{3}{4}$ c.; tubs, 9c.; pails, $9\frac{1}{4}$ c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White, 72c.; red, 72c.; goose, 61c. per bush.

OATS—36 to 39c. per bush.; new, $30\frac{1}{2}$ to $31\frac{1}{2}$ c.

BARLEY—46 to 48c. per bush.

FLOUR—The market is very flat, and a further decline in prices is looked for, although none has occurred this week yet. We quote: Straight roller, \$3.50 to \$3.60; Manitoba, \$4; patents, \$4.25.

BREAKFAST FOODS—We quote: Standard oatmeal, \$4.10; rolled oats, \$4.10; rolled wheat, \$2.50 in 100 lb. barrels; cornmeal, \$3.25; split peas, \$3.50; pot barley, \$3.75 to \$4 per bbl.

MEAT.

While there has been no actual change in prices since last issue, yet dealers report foreign advices as pointing to lower figures. Should this be confirmed the natural results may be looked for. Present prices being paid at outside points range from \$4 to \$4.70 per bushel for good to choice quali-

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

ORDER
NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

Once More!

Are you coming
next week to our



Great Industrial Fair

SEPTEMBER 2ND TO 14TH.

We will be pleased to have you make our warehouse your headquarters when in town,—have your letters, enclosures, etc., sent here,—papers, envelopes, post cards, etc. at your disposal,—you may have business to transact with merchants in other lines of trade and we can possibly be of assistance to you in transacting or facilitating same for you, if so, our services are at your disposal. If you want any information as to hotels and boarding houses we can furnish same,—in fact, we can make your stay pleasant and agreeable if you will give us the opportunity—

And if you are combining **business** with **pleasure** during your visit we can offer you splendid values in **New Season's Teas, Canned Goods, Coffees and Spices.**

Don't forget the address--Cor. Front and Scott Streets.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

ties, while lower grades sell at proportionate values.

SALT.

Trade is good at unchanged figures. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$1.0.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are weaker and accumulating. The tanneries are not buying, expecting a reduction shortly. Big dealers are selling cured as low as 8½c., but are paying 8c. and 7c. for No. 1 and No. 2 green.

SHEEPSKINS—50c. still paid for lamb-skins and shearlings.

CALFSKINS—Nothing doing.

WOOL—Trade is dull. Fleece combings quoted at 24c.; unwashed at 14c.; rejections at 17 to 18c.. In pulled wools supers are quoted at 20 to 21c., and extras at 21 to 22c.

PETROLEUM.

The days are getting shorter and oil firmer. Prices unchanged. We quote: in 1 to 10 lb. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

The Eby, Blain Co. are offering mustard in 10-lb. picnic grips.

Warren Bros. & Boomer are offering choice Cassalina currants in cases.

A shipment of Noble's lobsters in tall tins is to hand with the Eby, Blain Co.

"Horseshoe" salmon, tall tins, new stock, now in store at H. P. Eckardt & Co.'s.

J. W. Lang & Co. expect their first shipment of new season's Valencia raisins next week.

D. Gunn, Flavelle & Co. are offering special inducements in smoked and green rolls.

A shipment of strawberries, cherries and gallon apples is to hand with Warren Bros. & Boomer.

Davidson & Hay report they have some exceptional good values in Ceylon and Assam teas.

The Eby, Blain Co. have in stock two lots of New Orleans molasses, which are showing good value.

Choice codfish in quintals and pollock in half-quintals are being offered by H. P. Eckardt & Co.

H. P. Eckardt & Co. are showing a fine sample choicest Patras currants in cases and half-cases.

D. Gunn, Flavelle & Co. report a good demand for meats, especially smoked meats, with large sales.

McWilliam & Everist are in receipt this week or large consignments of California fruit and Delaware peaches.

Warren Bros. & Boomer are in receipt of a shipment of natural leaf Japan tea; also very fine golden tip Ceylon tea.

Clemes Bros. have received this week three cars of California peaches, plums and pears, one car of Delaware peaches and one car of watermelons.

John Sloan & Co. are in receipt of a shipment of Pingsuey tea in caddies, which shows good value; also 54 chests of good medium Indian teas.

D. Gunn, Flavelle & Co.'s baseball team defeated the "Woodgreen Clippers" in a closely contested match on Saturday afternoon. Score 12 to 7.

T. Kinnear & Co. report having received samples of their standard brands of new

Japan tea, put up expressly for them by Goat, Buddha & Griffin.

T. Kinnear & Co. have a lot of select Valencia raisins of fine quality; also a large shipment of cases and half-cases Prov. and Patras currants, bought before the last advance.

W. Boulter & Sons extend a hearty invitation to the trade to call at their office and factory, 96 Bay street, where they will have an opportunity of seeing how Boulter & Sons run their manufactory.

Rutherford, Marshall & Co. received last week a carload consignment (fifty packages) of Manitoba dairy and creamery butter. The quality was good, and fair prices were received. This firm expects further consignments from the Prairie Province.

HAMILTON NOTES.

W. H. Gillard & Co. are in receipt this week of a direct shipment of "Unicorn" prunes, 100 to 105, beautiful fruit, and showing excellent value.

W. H. Gillard & Co., report the arrival of a large consignment of Rio coffee, which they feel will interest the trade.

W. H. Gillard & Co. state that they are having an active sale for "Marie Elizabeth" sardines, ¼'s, with key, which they report as being fine fish.

Another lot of Stowers' lime juice and cordial, pints and quarts, is to hand with Lucas, Steele & Bristol. They also have lemon squash and lemon juice syrup.

"Yes," says Mr. Steele, of Lucas, Steele & Bristol, "our tea trade is improving all the time. August has been a particularly large month with us."

BRANTFORD NOTES.

Wm. Paterson & Son look for a heavy fall demand for the best grades of confectionery of all kinds, and are now getting in shape to meet it.

Wm. Paterson & Son are the only firm in the Dominion that handle those excellent confections called "Butter Creams."

QUEBEC MARKETS.

MONTREAL, Aug. 29, 1895.

GROCERIES.

THE grocery market has exhibited a fair degree of activity in some of the leading staple lines during the past week, but on the whole, the situation is still quiet. In sugar low offers from the refineries have induced a rather better demand from the jobbing trade, but the actual distributive movement is not large as yet. In syrups and molasses business is quiet, while prices are steadily held all round. A fair degree of activity has been noted for small parcels of Japan and black teas, and the tone of this staple is very firm. In dried fruit very little import business has yet been done either in Spanish raisins or Greek currants. Canned goods of all kinds rule steady, notably staple lines of vegetables and fish, such as corn and tomatoes and mackerel and salmon. In fact, on the whole the grocery outlook, though quiet at present, is a quite hopeful one.

SUGAR.

The lower prices that have been noted have led to a better demand in a wholesale way for sugar and some large lots of stock have been taken from refiners' hands since our last. In granulated, refiners are still

selling round lots at 4c. and 50 bbl. lots at 4½c. Yellows are quoted at 3 1-16 to 3¾c. at the factory. With regard to jobbers' prices they are difficult to fix. Some of the houses are asking the advance on refiners' prices, but others have sold at cost prices. Though we quote a range of ¾ to ¼c. higher than the refiners' price it is not rigidly adhered to as follows: Granulated, 4½ to 4¾c., and yellows, 3¾ to 4c.

SYRUPS.

There has been a fair demand for syrups during the week, and at this writing the market is more active between first and second hands. The distributing trade, however, is of a quiet character. We quote 1¾ to 2¾c., as to quality and quantity.

MOLASSES.

Business in molasses has been quiet, and values are firmly held. Demand from the country in a jobbing way has been fair, and prices are at 37c. for Barbadoes, and Porto Rico 33 to 34c.

RICE.

Millers report a fairly active business in rice, there being a good demand, for the season of the year. In a jobbing way business is not very active. We quote as follows: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

There is little change in the spice market, trade showing no improvement over a week ago. We quote: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

There is no activity to note in the market either in a wholesale or jobbing sense. The only large parcels that have been moved during the week were Maracaibo and Rio, at 19½c. for the former and 18½c. for the latter. These figures were, of course, for round lots between traders. We quote green bean coffee: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

TEAS.

There has been considerable business in tea in the aggregate, but the individual transactions were chiefly for small lots. Still the movement was sufficient to show the healthy tone of the market. Enquiry has been mainly confined to Japans, at a range of 13¾ to 22c., and blacks at the same range. A feature also has been the sale of some Ceylons to the jobbing trade.

DRIED FRUITS.

There is little activity in the market for Valencia raisins. As noted elsewhere, the import business so far has been inconsiderable, as the agents for leading brands are not urging business. We understand, however, that some business for the first direct steamer, in off-stalk, has been put through this week at 13s., which is about equivalent to 3¾ to 4c. laid down in Montreal. No import business in layers has been noted since our last. We quote: Off-stalk, 3 to 4½c., as to quality, and layers 4½ to 5½c., as to grade.

California raisins have continued fairly active and values rule firm. We quote spot

Icebergs...

Don't come near Toronto, but the refrigerators of our plant will keep your Butter, Eggs and Cheese as cool as if in an Iceberg.

Rates from **W. H. LECKIE, Manager,**

THE TORONTO COLD STORAGE CO., Toronto

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Still lead for the

Choicest of Fruits

Punctuality and Low Prices. Special attention given to mail orders during the Exhibition.

Consignments of Domestic Fruits, Butter, Eggs, Honey, Beans, Poultry, solicited, which will at all times receive our careful attention.

You will never regret keeping our brands of

SOAP

In stock. They are good sellers, and give a fair margin of profit.

GUELPH SOAP CO., Guelph, Ont.

ANTOINE SOLARI

Head Offices:

GRAND VEZIR HAN

Smyrna

Importer and exporter of Dried Fruit, Smyrna Figs and Sultana Raisins

All orders executed at lowest prices.

Agent for Canada:

E. FIELDING

27 Front Street East, TORONTO

COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

prices in a jobbing way: 6½c. for 4-crown loose muscatels, and 5½c. for 3-crown.

The currant market is steady, and so far no large import business has been noted. We understand, however, that sales agents have offered new crop to arrive at 9s., or about 3c. laid down in Montreal. No large business was noted, however, on the basis at the time of writing. We quote spot prices 3½ to 4½c., according to package and quality.

There is no change in prunes, prices for which are steadily held. Offers for stock to arrive this fall have been made at 18 to 19s., which shows the firmness of the market. For spot business values are steady at 5c.

There is no change in dates, which are held steady at 5 to 5½c.

Figs are quiet, with stocks very small here. We quote baskets and bags at 4 to 5c. for ordinary qualities, and 9 to 10c. for higher grades in boxes.

There is no change in evaporated fruit. We quote: Peaches, 12 to 15c.; pears, 10 to 13c.; apricots, 14 to 19c., and prunes, 10 to 11c., as to quality.

NUTS.

The market for nuts generally rules firm. Advice on Tarragona almonds to arrive are 2 to 3 francs firmer at 11 to 11½c. laid down here this fall. Spot prices, therefore, are very firmly held at 11½ to 12c. In Grenoble walnuts business for import has been done at 70s. cost and freight Montreal, or about 10 to 11c. laid down. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

Few new features are to note in the canned goods market, the firm feeling referred to in our last being well maintained. Contracts for new corn and tomatoes to arrive in large lots have been put through with wholesale grocers here at 75c. The firmness in mackerel is conspicuous owing to limited stocks here, while salmon are offered this week as before at \$4.50 f.o.b. on the Coast. We quote: Lobsters, \$6.50 to \$8.50 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

There has been a fair business in green fruit all round, and prices are firm in tone except in apples and bananas.

APPLES—Fair demand but good supply. No. 1 fruit fetch \$2.10 to \$2.15, and No. 2, \$1.25 to \$1.75.

PEARS—Fairly steady under a fair demand, at \$1.75 to \$2.25 per keg.

ORANGES—These fruit are practically out of season, but we quote values at \$3 to \$4 per box, as to quality.

LEMONS—The market for these has been rather excited during the week under light supplies, and values have jumped 50c. to \$1 to \$5 to \$6 per box.

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

MANNHEIM INS. CO.

MARINE RISKS EXCLUSIVELY

Incorporated 1879. Established in Canada 1885.

CAPITAL AND ASSETS EXCEED \$2,600,000

JAS. J. RILEY & SONS

Managers for Canada — Montreal

Sub. Agents in chief Cities and Towns.

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

Fresh Fruits

ALL KINDS in their season

Special attention given to mail orders.

CLEMES BROS. - TORONTO

BANANAS—There is a glut on the market at a decline of 75c., ranging from 25 to 60c. per bunch, as to quality.

CALIFORNIA FRUIT—Values on these hold steady and receipts are kept well cleaned up. We quote: Peaches, \$1.25 to \$1.50; plums, \$1.20 to \$1.50, and pears, \$2.25 to \$2.50, as to grade.

FISH.

The fish market during the week has been a fairly satisfactory one, the movement in fact being larger than is usual at this season of the year. Large receipts of fresh British Columbia salmon were anticipated, but they did not materialize, as the big percentage of the shipments went to New York. They are selling here in cases freely at 13c. per lb. Haddock are moving at 4 to 4½c., No. 1 Labrador salmon at \$11.50 to \$12 per bbl., green cod 4½ to 5c. for No. 1. Cape Breton herrings are quoted at 5 to 5½c., and boneless cod at 5½c. per lb., and dry cod \$5 per 100 lbs.

COUNTRY PRODUCE.

EGGS—There has been no change in eggs during the week, but business has been quiet. We quote 9 to 11½c., as to quality.

POTATOES—These rule quiet and steady as last quoted, viz., 35 to 45c. per bushel.

HOPS—Demand is only limited, but prices are unchanged at 5 to 8½c., as to quality.

MAPLE PRODUCTS—These rule quiet and unchanged. We quote sugar at 6½ to 7½c. for new and 4 to 6c. for old; maple syrup in wood at 4 to 5c. per lb., and 50 to 60c. per tin.

TALLOW—There is no change in tallow, the market being quiet. Prime is held at 6 to 6½c., and lower grades at 5 to 5½c.

BEANS—Prices are steady to firm at \$1.85 for hand-picked, and lower grades \$1.30 to \$1.50.

HAY—The easy feeling in hay has not been dissipated, but there is no further change in price. We quote: No. 1 timothy, \$10 and No. 2 \$9. At country points in this province No. 2 is offered at \$8.50 and No. 1 at \$9.50.

FLOUR, MEAL AND FEED.

Since our last the feature of the flour market has been the weak feeling which prevailed, and prices for Manitoba grades are reduced 35c. per barrel, patent being quoted at \$4.15 and strong bakers' at \$4. In Ontario grades the feeling is also weaker and values are 5 to 10c. lower. We quote: Winter wheat, \$4.15 to \$4.35; spring wheat, patents, \$4.15; straight roller, \$3.75 to \$3.90; straight roller, bags, \$1.75 to \$1.90; extra, bags, \$1.75; Manitoba strong bakers', \$3.90 to \$4.

In sympathy with the weakness in oats the tone of the market for oatmeal is easier and prices show a decline of 10 to 15c. We quote: Standard, bbls., \$3.70 to \$3.80; granulated, bbls., \$3.80 to \$3.90; rolled oats, bbls., \$3.80 to \$3.90.

There is no change in the feed market, business being quiet and prices firm. We quote: Bran, \$17; shorts, \$19; mouillie, \$22 to \$23.

PROVISIONS.

There was no important change in the local provision market. Business continues quiet and principally of a jobbing character at about steady prices. We quote: Canadian short cut, clear, \$15.50 to \$16; Canadian short cut, mess, \$17 to \$17.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7½ to 7¾c.

BUTTER.

Butter is dull but steady. The stock of creamery is not excessive, and holders are pretty firm on the whole. In dairy stocks their is little or nothing to report. We quote: Finest creamery, 17¼ to 18c.; finest Townships dairy, 14 to 14½c.; finest Western dairy, 12 to 14c.

CHEESE.

The cheese situation on the whole is unchanged though prices, owing to speculative purchasing, are rather higher. On the one hand there are the shippers, who protest that they have no encouragement, and on the other there is free buying of the August make at the advanced prices. In fact, the news of the market is very contradictory. Cheese was offered over the cable Tuesday at 37s. and refused, and on the other hand there were shippers who claimed to have made 39s. This is about equivalent to 8c. spot, but the majority on the street had no such orders. Yet there was an active demand for 8,000 August cheese offered at the wharf Monday morning. About 5,000 sold for 7¾ to 8c., and were closed out before noon. The remaining 3,000 did not quite come up to the requirements as to quality, but were taken during the course of the afternoon around 7½c. Aside from Quebec cheese, values are greatly nominal, but Western were offered here to-day at 8¼c. We quote: Finest Ontario makes, 8 to 8½c.; Townships' makes, 8¼c.; other Quebec makes, 7½ to 8c.

ASHES.

The market is quiet and steady. We quote: Firsts, \$4.10 to \$4.15; seconds, \$3.75 to \$3.80, and pearls, \$5.25 per 100 lbs.

MONTREAL NOTES.

The lemon market has had a sharp jump of 50c. to \$1 per box higher during the week.

Mr. Watson, the secretary-treasurer of the Canada Sugar Company, is away on a holiday to Little Metis.

Offers for fall importation on new crop currants are equivalent to 3c. laid down in Montreal for Provincials.

Latest cable quotations on Grenoble walnuts to the trade here are 70s. cost and freight laid down in Montreal.

Mr. Rose, of Rose & Lafamme, got back at the close of last week from an extended trip in the Maritime Provinces.

Mr. Poirier, head clerk with J. H. E. Davis, St. Catherine street, has resigned, and is now open for another engagement.

The first consignments of Bordeaux prunes of Dufort & Co.'s brands are expected on this market by the middle of next month.

L. Chaput, Sons & Co. state that their cables on Tarragona almonds have advanced 2 to 3 francs for the f.o.b. quotation during the week.

Ewing, Herron & Co. are sending forward to Quebec this week some large shipments of French mustard and other spices and condiments.

J. Alex. Gordon & Co. have been appointed Canadian agents for Batty & Co.'s pickles and sauces. They should do well, as the goods are excellent.

The first offers on new crop Spanish raisins for direct shipment to Montreal were made this week. They were equivalent to a cost of 3¾ to 4¼c. laid down.

There have been several large shipments of B.C. fresh salmon passing through here

to New York this week. That market is taking the most of these fish. They are packed in cases smothered in ice, which is replaced at regular intervals as wanted.

Rose & Lafamme are offering the trade here this week Forsyth's (Fresno, Cal.), fine prepared dry table fruits, such as Russian clusters, imperial 6-crown clusters and 4-crown clusters. The figures on these are said to be very close to those for Malaga, if not better.

Advices to A. P. Tippet & Co. state that there is a good outlook for crops of fruit in California, and that the dried first shipment will be made in the course of a fortnight. New California raisins should be on this market therefore by the middle of September.

Laporte, Martin & Co. are now booking orders on new pack canned goods of all kinds for future shipment. They offer special values in all lines, and solicit correspondence regarding their figures.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 29, 1895.

BUSINESS during the week has been fair, but at this season there is nothing new to report. Our lime merchants report business very dull, as compared with the first six months of the year. This is unfortunate, as we are in a splendid position to ship this class of goods. There is one reason why our trade with the West Indies is not larger than it is, and that is, that some of our merchants are not as careful as they should be regarding the quality of goods they send. In spices there is no change in local prices, but the feeling is firmer. In cream of tartar, the outside market has again advanced.

OIL—The demand in burning oil is better, and dealers find the busy season is approaching. Fall orders are coming in freely. In lubricating there is nothing new, except that cod oil is coming in more freely. Prices are rather easier. We quote: American, 22¼c.; best Canadian, 21¼c.; prime, 18c.; cod oil, 28c.

SALT—The demand is light, and some which arrived via Boston had to be put in store. A cargo of 6,000 sacks is expected shortly. The demand during the season has been lighter than usual. As importations

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

BEARDSLEY'S SHREDDED CODFISH

TRADE
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and **COMMISSION MERCHANTS**

32 WEST MARKET STREET
Consignments Solicited. **TORONTO.**

GEORGE MCWILLIAM. FRANK EVERIST
TELEPHONE 645.

MCWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD
SWEET

CURED
JUST

THE SAME AS

HAMS

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. - TORONTO.
79 Esplanade.

were light, it was thought salt would be scarce, but owing to the above fact, stocks are all that are needed. We quote: Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk, cheese, \$2.70.

CANNED GOODS—In salmon the market is bare and the quantity bought to arrive is small, merchants still hoping for lower figures. In vegetables the orders are about all in, and they have not been very large. In fruits the orders are light. Few Canadian packers are quoting peaches and it looks as if there would be a good sale of American. Some California have been offered at reasonable figures. Oysters are rather firm, though prices on spot have not changed. Some salmon are expected to arrive shortly and are quoted at \$6 a case. Prices are: Corn, 95c. to \$1; peas, 95c. to \$1; tomatoes, \$1 to \$1.05; corned beef, 2-lb. tins, \$2.65 to \$2.80; 1-lb. tins, \$1.60 to \$1.70; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3; 2's, \$2 to \$2.10; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.75 to \$3.

DRIED FRUIT—The only feature in the market appears to be the backwardness of dealers in buying new Valencia, prices of which are rather easier. There is a fair demand for California loose muscatels. They are much the best raisin to sell at this season. It would be well for packers of dried apples, now that the season is approaching, to take the advice of THE GROCER and bulk their fruit, taking it off the strings and pressing it well into the barrels. We quote: Sultana raisins, 6 to 7c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¾c.; half-cases, 4c.; evaporated apples, 7½ to 8c.; dried apples, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; cleaned currants, bulk, 6½c.; 1 lb. cartoons, 7½c.; American onions, \$3.50 per bbl.; coconuts, \$4 per 100.

GREEN FRUIT—The output is very large. Apples are coming to hand more freely and of better quality. The auction sales very much hurt the price. It is not expected as many will come here from Nova Scotia as last season, though there is a good average crop. Lemons are very high. Oranges are but fair quality. Cranberries are being largely received, and quantities of blueberries continue to be exported. Peaches are scarce and high. Grapes are beginning to arrive in large quantities. Close quotations on green fruit are hard to give, as the markets change quickly and there is such a difference in quality. We quote: Peaches, \$2.50; pears, \$6 to \$6.50; California pears, \$3.50; apples, \$1 to \$2 per bbl.; oranges, \$4 to \$4.50; lemons, \$6.50 to \$7; bananas, \$1 to \$2.50; oranges, half-box, \$1.75 to \$2; California plums, \$2.50; grapes, 30 to 75c.

DAIRY PRODUCE—In cheese the market here is very flat, and there are a good many

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— **MAPLE SYRUP** —

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES :—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Coconuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.
Telephone 1064

It will be worth your while to
ask for prices on

BREAKFAST BACON
BACKS ROLLS

"MAPLE LEAF BRAND"

D. GUNN, FLAVELLE & CO.
Pork Packers and
Commission Merchants: **TORONTO**

Has our traveller called on you

to receive your order
for all kinds of pure

MALT, WHITE WINE OR CIDER VINEGARS?

If not, send in your order to us for the cheapest
and best Vinegar on the market.

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

in first hands of early make, the factories being very backward in taking market prices. They are in many cases losing money. In butter the market is better, though prices continue low. Really good butter is hard to get. It is not expected, however, that prices will go much higher. There is a better demand for creamery. A gentleman who is just home from the West Indies says that he saw Canadian butter there, which was shipped via England. He thought, both in butter and cheese, that if we paid more attention to putting these goods up as the trade there demands, we would have a much larger trade. Eggs are in good demand at quotations, and stocks are not large. We quote: New cheese, 8½ to 9c.; new butter, 16 to 17c.; eggs, 12 to 12½c.; fresh creamery prints, 20 to 22c.

MOLASSES—The movement is light. A small cargo is here, but is meeting with a light sale. The quality is not as good as this market requires. In fact, at Barbadoes they are taking too much out of their molasses, and many complaints are heard. If they wish to hold the large trade they have they must make a change. Holders of best grades are firm. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls, 34 to 35c.

SUGAR—This is one of the few lines which show strength. Granulated continues to be sold below refiners' price. Some of our merchants have sold large quantities to go west at better prices than they could get here. There is still quite a quantity of that bought before the change of duty to come forward. Yellows are lighter stock, and show good demand. Some Montreal sugars are in the market. We quote: Granulated, 4 to 4¼c.; yellow, 3¾ to 3⅝c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—The demand is light, and, except in dry, prices are easy. In dry, prices are firm, but ex-vessel they are hardly as high as paid early in the week. A fair quantity of pickled herring arrived this week, but, as yet, the demand is light. Smoked continue very dull. Very few fresh shad have been brought in this week. We quote: Medium cod, \$3.80; large, \$4; small, \$2.75; pollock, \$1.50; bay herring, \$1.25 to \$1.30; Shelburne, No. 1, \$4 per bbl.; half-bbl., \$2.40 to \$2.50; smoked herring, 5 to 6c.; rippling herring, \$1.75 per half-bbl.; shad, \$5.50 per half-bbl.; fresh shad, 10c.

PROVISIONS—American pork is marked lower and the feeling is easy. American lard is also quoted below Canadian. In fact, all Canadian quotations continue firm. There is a fair demand for hams. We quote: P. E. Island thin mess, \$15.50; clear pork, \$17 to \$17.50; mess, \$16; prime, \$13; plate beef, \$14 to \$15; pure lard, 10c.; compound lard, 8c.; cottolene, 9¼ to 9½c.; hams, 11 to 12c.; rolls, 9 to 9½c.; beef, half-bbls., \$7.

FLOUR, FEED AND MEAL—Flour has again dropped off, and the feeling is easy. Stocks here are fairly well cleared up, and though profits are hardly as large as was expected, merchants are well satisfied. In oatmeal the feeling is also easy and prices are marked down. Oats are dull, and a few new are on the market. Cornmeal shows little change, but lower prices are looked for, and they will, no doubt, affect both feed and flour. Feed is still hard to get, and when offered finds ready sale. Beans are firm with a fair demand. In hay the movement is yet light, but prices are firm and a fair crop is reported. We quote: Manitoba, \$4.60 to \$4.65; best Ontario, \$4.50 to \$4.60;

medium, \$4.40 to \$4.50; oatmeal, \$4.10 to \$4.15; cornmeal, \$2.85 to \$2.90; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.85 to \$1.90; prime, \$1.75 to \$1.80; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$12 to \$12.50; P. E. I. oats, 37 to 40c.

ST. JOHN NOTES.

New Brunswick plums are in the market and find ready sale. The crop is light.

Said one of our largest wholesale men to THE GROCER: "I sold 1,000 barrels granulated sugar in Ontario, and made \$1,800."

C. & E. Macmichael have received another shipment of Maconochie's pickles. They are particularly pleased with the reports of their goods.

For a short time there was quite an uneasy feeling through Carleton County, owing to the failure of a Boston commission man. There have been a number of small losses, but these are much less than was at first feared.

The last English steamer took about six tons of cheese from here, and further shipments will be made if the result is satisfactory. Reports from the other side give very little encouragement.

Jamaica, and not Florida, now appears to be the Mecca of orange growers.

During the past week a cargo of salt was discharged at Hopewell for F. P. Reid & Co., Moncton.

There is to be a change in the office of I. C. Bowman, broker, here, his son Arthur, who has been with him for some time, having accepted the position of traveler through the Maritime Provinces for Geo. E. Tuckett & Son.

A DUMMY WINDOW.

If I was a grocer, and wanted to dress my window cheap, and make it look nice, I would dress with nothing but dummies. For tea chests I would put empty ones in. If I wanted to expose the tea, which is a very unwise thing to do, I would simply expose as much as would cover the dummy about one-sixteenth or one-eighth of an inch. When through I would throw it into the cheapest bin. If I wanted to dress it with canned goods I would request the packers to send me 25 or 50 cans of assorted empty tins, labelled, which I would place with artistic taste in the window. The customer would be just as well pleased. When I was through with these I would place them on the sample tin shelves until I needed them again. If I wanted to expose sugar, which is an unwise thing to do in the summer, I would dummy the boxes or barrels to an eighth of an inch from the top, spread the sugar over it, just enough to cover the dummy, then cover it with glass or baize. It will give the customer the impression that you are clean and have some respect for their stomachs.

If I wanted to dress with soap I would get a quantity of blocks of wood, same shape as 3c. bar and 5c. bar, and have them wrapped with labels similar to the soaps I sell, place them in the window in artistic style. The idea could be carried out in many other lines in the grocery business, such as raisins, currants, etc.

RAMBLER.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.

St John, New Brunswick

STILL INCREASING

THE DEMAND FOR

GOLDEN

FINNAN HADDIES

IS STEADILY INCREASING.

It shows that our customers are satisfied to sell them. Every can guaranteed.

Send orders to

James Turner & Co.,

HAMILTON

FISH

GUARANTEED

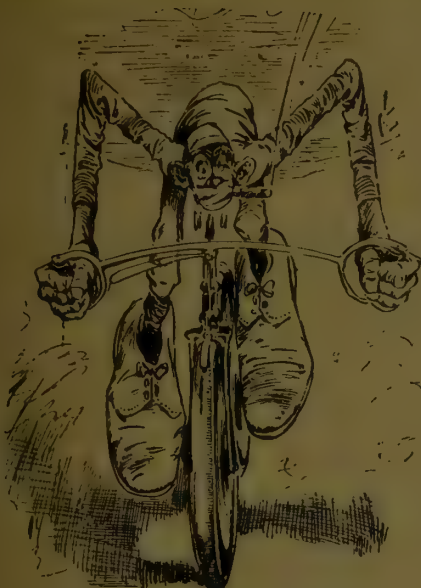
After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.



ASK FOR
MOTT'S



"HE'S AFTER 'EM."



"THE PRIZE."



"GOLLY! HI GOT IT."

Our Exhibit will be found on the ground floor at the west end of the Main Building.

CALL ON US

**Boulter's' Goods
are Pure Goods.**

"THE Maple Leaf Forever"

Our canned goods have always been in the front rank as regards quality and every other desirable feature. You can easily prove what we claim for them.



TRADE MARK

Delhi Canning Co.
Delhi

TORONTO GROCERS PLAY BALL.

THREE hundred spectators witnessed a baseball match played at Centre Island on Wednesday between two teams of Toronto grocers, those residing east of Yonge street doing battle against those living west of that thoroughfare. For the first three innings the East led easily, and up to the end of the fourth it looked easy for them, then Miller, their twirler, got weak and the cowboys from the West tumbled to his simple curves and batted him to the extent of 14 runs in the fifth, at the end of which Davies was put in the box and held them down to three more runs for the balance of the game, which was lost before Miller left the box. All men played well, considering all things, the West pitcher doing good work; also Hamilton, of the East, behind bat. Charlie Snow made a nice homer, and R. H. Stewart landed a nice three-bagger, but was found asleep on third by Thorne.

W. J. Sykes captained the westenders, and R. H. Stewart the easterners, and Joe Larkin umpired the game, Jerry Burns acting as official scorer. There seems to be some good material among the grocers, and with a little practice they could thrash Chapman's chumps. It is understood that the winning team will challenge the Stars to a match on Labor day. Following is the score, showing how the westenders got there:

EAST END.		WEST END.	
	Runs.		Runs.
W. A. Stewart, 3rd b.	2	W. J. Sykes, s.s.	3
W. Hamilton, c.	3	W. Robb, p.	3
H. Conlin, 2nd b.	2	Harry Snow, 2nd b.	4
D. J. Kelly, l.f.	0	Charlie Snow, 1st b.	4
R. H. Stewart, 1st b.	1	W. Language, c.	4
Arthur Sleith, c. f.	1	Fred. Thorne, 3rd b.	2
Jas. Simpson, Jr., s.s.	2	Al. Radcliffe, r.f.	2
Robt. Davies, Jr., r.f.	2	Ben. Panter, c.f.	1
C. Miller, p.	1	Fred. White, l.f.	2
Total	14	Total	25

END OF A GROCERS' ASSOCIATION.

The Wholesale Grocers' Association of St. Louis is completely disintegrated. The association went to pieces on the same rock that has threatened to wreck similar organizations in different parts of the country—the price of sugar. Five of the strongest firms in St. Louis have resigned from the association within a few days, and others are expected to follow.

Formerly almost every wholesale grocer made sugar his leader with which to catch trade. This led to unstable prices, the commodity often being sold for less than cost in order to secure the patronage of a customer. More than a year ago the association determined to take some action in the matter. As a result, an agreement was entered into by which all members were to sell sugar at a stipulated small profit above the market price. The drummers on the road, thus deprived of their

opportunity of gathering in trade, growled audibly, and this soon had its effect. H. Krenning & Sons, the Bauer Grocery Co. and D. G. Tutt concluded that they could do better outside the association, and they resigned. Their example was soon followed, and the practical dissolution of the body resulted.

FRED. GIBSON DEAD.

THE CANADIAN GROCER regrets to record the death of Fred. Gibson, grocer and fruiterer, of Whitby, Ont. On Aug. 27th, while superintending the shipment of some apples, he was thrown from a wagon, sustaining a fracture of the skull, dying shortly afterwards. Mr. Gibson was one of the most highly respected of the younger generation of Whitby business men. He was an active member of the Methodist Tabernacle and an accomplished vocalist. Mr. Gibson was the second son and youngest child of the late Yeoman Gibson, an early mayor of the town.

A "BLOOMER" DRUMMER.

"THE sweet girl who sells the sour stuff" is the way western grocers describe Miss Ella M. Henley, the pioneer woman drummer on a wheel, who travels for a St. Louis vinegar firm. Miss Henley has been on the road as a commercial traveler for about two years. When she began the work, women drummers were so rare that she was a decided novelty and took a great many orders. Other women entered the field, however, and when she found that interest in her appearance was beginning to flag she turned to the bicycle and the bloomers for adventitious aid. She learned to ride a wheel and learned to ride it well. Then she procured a tailor-made bloomer suit of the most stunning character and started out upon the road.

About a week before she expects to reach a town she sends every vinegar merchant a card, notifying him that she will wheel into the city on or about a certain day and asking him to save his orders for her. The postal card bears a picture of the young woman clad in bloomers and seated on her silent steed. The result is that the vinegar merchants are very anxious to see the original of the picture and are out in front of their stores for days before she arrives, scanning the roads with a telescope. When the young woman arrives, she receives an immediate and respectful audience, and she usually sells the merchant a consignment of vinegar whether he wants it or not. It is so hard to say "no" to a pretty bloomer girl on a bicycle.

Miss Henley has quickly built up a large business, and as she receives a commission on sales above a certain amount her income is said to be a very comfortable one. She is about 25 years of age, has a good figure,

and thinks nothing of making a run of 30 or 40 miles from one town to another. She is also a talented elocutionist, and often entertains the guests at hotels after she has done a hard day's work. Her territory includes all the states west of the Mississippi River, and she only returns to St. Louis about twice a year. She is as well posted on freight rates and routes as the average male drummer who spins along above car wheels, but is not at all prone to talk shop outside of business hours.

CHANGE IN THE GROCERY TRADE.

For fifty-one years the name of Edward Adams & Co., of London, has been known as that of one of the leading wholesale grocery firms in Ontario. Of late years the Messrs. Cleghorn have controlled the business, but they are now retiring, and on Monday next the business will be assumed by S. Screamon, of London, and W. Turnbull, of St. Thomas, the old name, however, being retained. For over twenty years Mr. Screamon has been with the firm, and Mr. Turnbull for more than seventeen. The latter is one of the best known travelers in the Western Peninsula, and his host of friends will be glad to learn that he has been fortunate enough to secure an interest in the business he has so long and successfully represented. For the present, at any rate, he will not remove from the city.

MAILING SAMPLES OF TEA.

A Montreal wholesale house mailed to one of their travelers at Belleville, Ont., a package containing two small sample tins of tea. The package was marked "Sample post, immediate," and was prepaid by a three-cent stamp. The following Monday the tea came back, with the legend "Over weight for sample" scrawled on in lead pencil on the wrapper. On complaining at the post-office the firm was told to write to Ottawa, but as the traveler was all this time waiting impatiently for the sample it was thought this would take too long.

By referring to this year's postal guide it is seen that "When packages of tea, etc., posted as samples, are observed to obtain a larger quantity than would reasonably be required for sample purposes they should be treated as insufficiently paid fifth class matter." "An insufficiently prepaid packet of fifth-class matter," according to the same authority, "should be forwarded charged double the deficient postage, provided the deficiency does not exceed five cents. The deficiency in this case was three cents."

TRADE CHAT.

P. Grose & Co., wholesale grocers, Montreal, have dissolved. P. Grose continues, style unchanged.

E. M. Berthelet's grocery stock in Notre Dame street, St. Cuneonde, Que., has been sold at 67c.

A. Gamarche has been appointed curator of the business of Severe Daoust, general store, Benoit, Que.

Ruble, Riddell & Co.'s biscuit factory, Winnipeg, Man., was entered by burglars the other night and \$40 in cash taken.

J. Y. Griffin & Co., of Winnipeg, are having their pork-packing-house doubled in size. They intend extending the ramifications of their business considerably. They export butter, cheese, eggs, etc., as well as hogs and hog products.

**WE
WANT
IT**



**YOUR
PICKLING SPICE
TRADE**

But we want to get it only by legitimate means, by offering the very best goods at the very best prices. **PURE GOLD** Brand is the finest combination of spices for pickling purposes known, and, as a practical test, we would ask you to offer it to your customers. Our 5 and 10 cent Sealed Paper Bags are wonderful sellers, or, if you desire it, we can send it in bulk.

**WRITE FOR PRICES AND SAMPLES
SEE OUR TRAVELLERS**

PURE GOLD MFG. CO., - Toronto



5 oz. Sealed Bag.



2 1-2 oz. Sealed Bag.

FISHERY WEALTH OF B.C.

Under the caption "The Fishery Wealth of British Columbia," The Canadian Gazette has this to say: Halibut fishing, which has heretofore been carried on in a desultory manner, unprofitable to all concerned, has at length been established upon a firm basis in British Columbia, and is being conducted in a vigorous and systematic manner. Inspector McNabb reports to the Dominion Government that it gives promise of becoming an industry of great value to the province, and profitable to its promoters. The shortness of the fishing season has hitherto been a bar to the greater prosperity of the fishermen in the country, which the prosecution of the sea fisheries will do much towards removing by affording them employment during the winter months.

Omitting salmon, the aggregate of the products of the fisheries of the province showed an increase in 1894 of \$53,921 over the last year's returns.

The catch of fur seals by Canadian vessels was the largest on record, and demonstrates the adaptability of the regulations to the requirements of our people.

The capital invested in the fisheries and fishery material, including the fur seal fleet, and outfit of boats, etc., shows a large increase over that of last year.

Total capital invested in 1894.....	\$1,444,978
Total capital invested in 1893.....	1,721,547
Increase.....	\$221,451

Considerable activity has been caused in

the sturgeon fishing industry on the Fraser River by an increased demand, and better prices than formerly for these fish in eastern markets. So far, net fishing for sturgeon in the Fraser River has not been successful.

SOCKEYE SEASON EXTENDED.

A press despatch from Vancouver says that at the personal request of canners and Boards of Trade of the Province, Premier Bowell, through the Department of Fisheries, has extended the season for taking the sockeye salmon for canning purposes in the waters of British Columbia to September 1.

This will mean a heavy increase in the pack, which will reach over half a million cases, and correspondingly great financial benefit to the Province.

LATE BUSINESS CHANGES.

Amabella W. Richardson, groceries and crockery, Orillia, Ont., has sold out to Ed. Cooke.—The stock of P. N. Tellier & Co., general store, Berthierville, Que., has been sold at 50c. on the dollar.—The creditors of H. A. J. Desparois, grocer, Montreal, have been called together.—H. Gariepy, grocer, Montreal, is offering to compromise at 25c. on the dollar.—Marie Adeline Bacon has been registered proprietress of Chas. Martel & Co., grocers, Quebec.—Premont & Collas, general store, St. Felicite, Que., want

to compromise at 33c.—Alphonse Girard has opened a general store at St. Gervais, Que.—The stock of John Whitmore, grocer, Vancouver, B.C., is for sale.—Raphael & Hodges, commission merchants, St. Helen street, Montreal, have assigned at the instance of W. E. Ross, merchant. Mr. W. M. Blacklock has been appointed provisional guardian. The liabilities roughly amount to some \$10,000.

U. S. SALMON SHIPMENTS.

The shipments of salmon from San Francisco by water for July and for the first seven months of the year, according to a New York paper, were as follows:

	For July.	Jan. 1 to July 31.
Great Britain, cases.....	87,968	136,313
Australia.....	50	8,612
New Zealand.....	190	2,689
Hawaiian Islands.....	118	2,242
China and East Indies.....	322	2,172
Central America and Mexico.....	88	1,123
Pacific Islands.....	251	2,584
Total foreign.....	88,987	155,755
New York.....	6,034	158,528
Total.....	95,021	314,283
In 1894.....	45,753	221,190

Also 3,909 packages salted salmon, chiefly to Australia and the Hawaiian Islands, the whole valued at \$1,305,972, against \$908,170 for the same time in 1894.

29/12/10
29/13/10
Wright & Copp Soap Co

SURPRISE SOAP.

BEST FOR WASH DAY.

BEST FOR EVERY DAY.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

DESCRIPTION OF TEAS.

KINKANGS.

KINKANGS come from Ho-How, one of the most northerly Moning districts. The quality of the best first crop chops is superb, and many of the parcels draw a fairly dark-colored liquor. The dry leaf is black, regular and free from dust, and the leaf after infusion is bright, but with all these advantages Kinkangs lack that without which no tea can be considered really good, viz., strength. There is not sufficient of that roundness which makes tea feel almost like a substance to the palate, and consequently they are not of such value as their quality would at first sight seem to command.

Kinkangs deteriorate more quickly than any description of tea, and often by the end of the season a high-class parcel will be so altered that it seems scarcely credible the parcel in question should ever have been esteemed fine tea.

The medium grades are sometimes a little fuller than the fine, but from highest to lowest the same lack of strength is found.

NING CHOWS.

Ning Chow is one of the truest of Moning teas. The parcels are true Pekoe flavored. The infusion leaf is of a bright, brown color, with a tendency to red, and the taste of the tea is more delicate and aromatic than is either of the other descriptions of Moning.

The dry leaf is small, evenly twisted, and greyish, with oftentimes a sprinkling of Pekoe tips.

Ning Chows are exported to Russia in large quantities. One season it is said that as much as eight million pounds were sent from China direct to the Russian market.

The medium grades are very useful to the retailers, as they are fairly thick and strong, and will combine advantageously with most other teas.

Ning Chow as a class will keep well.

OONFAS.

The next most important of black-leaf Congous is the Oonfa. It comes from one of the south-westerly black-leaf districts. It is not so fine nor so handsome as the Ning Chow, but it is a very useful tea when dull strength is required. The leaf is rather bold even in the finer parcels, and in the commoner ones it is open and ugly. Oonfas are mostly strong, often tarry, and sometimes sour. Thin Oonfas are of very little use, as, should quality be received as a recompense for want of strength it can be obtained to a much larger extent from Ning Chows.

The medium parcels are mostly good useful teas, but the very low Oonfas and Oonams should be avoided as much as possible, as they are very thin, very coarse and have nothing to recommend them but their leaf, which is generally free from dust, although bold.

OOPACK.

Oopack is produced in the neighborhood of the Yang Tsekiang River, a little above Hankow. The leaf is black, uniformly twisted, but rather bold. When fresh fired it is aromatic, and might almost be called Pekoe flavored, but as soon as the firing goes off it is dull, dry and thorny. It is not a good tea to keep, nevertheless it must not be despised, especially by quick users, as it mixes very well, both with Kaisow and full thick Assam brokens, and also fairly well with a combination of scented Capar and thick Assam.

Oopacks from their known tendency to decay are often cheaper than either Ning Chow or Oonfa.

The common grades are fairly sweet, but the dry leaf is very bold. Cheong Low Kie is a class somewhat similar to Oopack, but preferable; being a shade nearer to the Ning Chow, it is mostly rather stronger and fuller, and the leaf more evenly twisted, smaller and greyer.—Steele-Wedeles Price List.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON

MONTREAL

"A Pretty Pickle" If your spices are jumbled together.

Where so many pungent spice flavors are combined it requires much experience to get the right result. Should only one spice be in excess, the whole effect will be spoiled and you will not get that delicious bouquet which is peculiar to our

East India Pickle Spice

Sold in Bulk or in Extra Large
5 and 10 Cent Packets.

Best Value Offered

Todhunter, Mitchell & Co.

COLES PATENT

Coffee Mill

A perfect grinder.

SOLE AGENTS

- Toronto

Teas

A shipment of New Season's
PING SUEY just received—special value.

We will be glad to send samples
on application.

John Sloan & Co.
TORONTO

WE WANT To make arrangements
with one grocer in each town in
Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the
cash discounts for spot cash. Our cash buyers will be able
to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in
each 10c. package **Tonka Smoking
Mixture.** This insures a free, dry
smoke.

They are also making their cele-
brated **Beaver Chewing** in thin
plugs—8 oz. each—which is an advan-
tage to dealer and consumer.

Order a sample package of each
from your wholesale dealer.

Valencias

LAYERS
FINE OFF STALK
AND OFF STALK
BARGAIN PRICES

Warren Bros. & Boomer
35 and 37 Front St. East
TORONTO - ONT.

NOW IN STORE

New Lobsters
SCRIPTURE BRAND, flat and tall tins.
Boulter's No. 1 Gallon Apples
and **LYNN VALLEY CORN**
AT LOWEST PRICES

T. KINNEAR & CO.
WHOLESALE GROCERS
49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

Celebrated brands of **JAPAN TEAS**
SAILOR BOY CROP



**MOON,
CRESCENT,
TEA HOUSE
SAILOR BOY**

PERKINS, INCE & Co.
TORONTO.

New Season's

**HORSE SHOE and
HERON BRANDS SALMON**

Now in Store.

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

EARLY CLOSING IN MONTREAL.

J. B. E. Poirier presided over a meeting of dry goods and grocery clerks in the hall, St. Denis street, on Sunday, to promote the early-closing movement. Mr. Poirier, in opening the meeting, expressed a hope that the City Council would soon do justice to the clerks by voting for the by-law.

The chief opponents in the Council, Aldermen Penny, McBride and Smith, are strongly British in their sentiments, and have opposed the by-law because it was an infringement of British liberty.

It was not "quite English you know," but Mr. Poirier took the force of their argument away by quoting from THE CANADIAN GROCER the progress of the movement in England. Over there the matter was before Parliament, and the great portion of the retail trade not only wanted compulsory early closing every night, but a number of petitions were presented asking for a compulsory half-holiday.

The meeting decided to ask the co-operation of the hardware, boot and shoe, jewelry, men's furnishings, furniture, and other trades, and a joint meeting will be held.

Mr. Connaughton, the new alderman elected in the late Ald. Kennedy's place, is a vote gained for the early-closing movement. He is himself a retail grocer.

CANNED FRUIT AND VEGETABLES.

I had a talk regarding fruits with Mr. Fenton, of the Ontario Pure Food Co., St. Catharines, on Tuesday. "Canning peaches in the Niagara district there are practically none," he said. "True, a few orchards have them, but the price asked for them is beyond the reach of the canners. There will be a few cling-stone peaches, but of course we canners can't use them. A few peaches will probably be brought in from Delaware, although the price down there is very high. Two years ago we bought in

Delaware at 30 to 40c. per basket; now they are selling at 80c. to \$1 per basket, which, with freight and duty added, means a pretty good price. There are a few peaches in Michigan, but not many. The crop of canning peaches is also light in Essex county."

"How about the apple crop in the Niagara district?" I ventured.

"It is very good. There is the best show of apples we have had for several years. Pears are also a good crop. Plums—there will be scarcely any."

"What is the outlook for tomatoes and corn in your district?"

"Tomatoes are just starting to come in. Our growers say they are beginning to rot. They do not set as early as usual, owing to the dry weather. We have, so far, only run one day on tomatoes, but it is early yet; we do not usually begin till about September 1. Corn is looking fairly good. We have run several days on that. Corn is coming in well and is of very fine quality."

PERSONAL MENTION.

J. C. Rose, of Rose & Laflamme, Montreal, was in Toronto yesterday.

Thos. Nicholas, general merchant, River-view, Ont., favored THE GROCER with a call last week while in Toronto on a buying tour. Mr. Nicholas reports trade rather quiet, but crops are very good, except pota-

atoes, which were hurt by recent frosts. The outlook for the fall is very promising, he says.

Mr. Bristol, of Lucas, Steele & Bristol, when last heard from, was in Frisco, on the eve of starting for the fruit country. He wrote that the weather was so cold one had to wear an overcoat most of the time.

Judging from the "beauties" sent to Hamilton friends, W. O. Macpherson has done more than tell "fish stories" during his Muskoka outing.

ADVERTISING POINTERS.

An honest advertisement is the noblest work of man.

Advertisers in trade journals are apples of gold in pictures of silver.

An advertisement is a prayer for business that is always answered.

Stop advertising when you intend to give up business. That is the only time it really pays to stop.

The nearest approach to a live mule is the man who insists that advertising doesn't pay, though he has never tried it, and refuses to do so.

Advertising is the insurance of business, but you must take care and not let the policy lapse.

Change your ads often if you expect to make much "change" out of them.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Refrigerators

ALL SIZES AND STYLES
CALL AND SEE US
WHEN IN THE CITY

Manufactured by

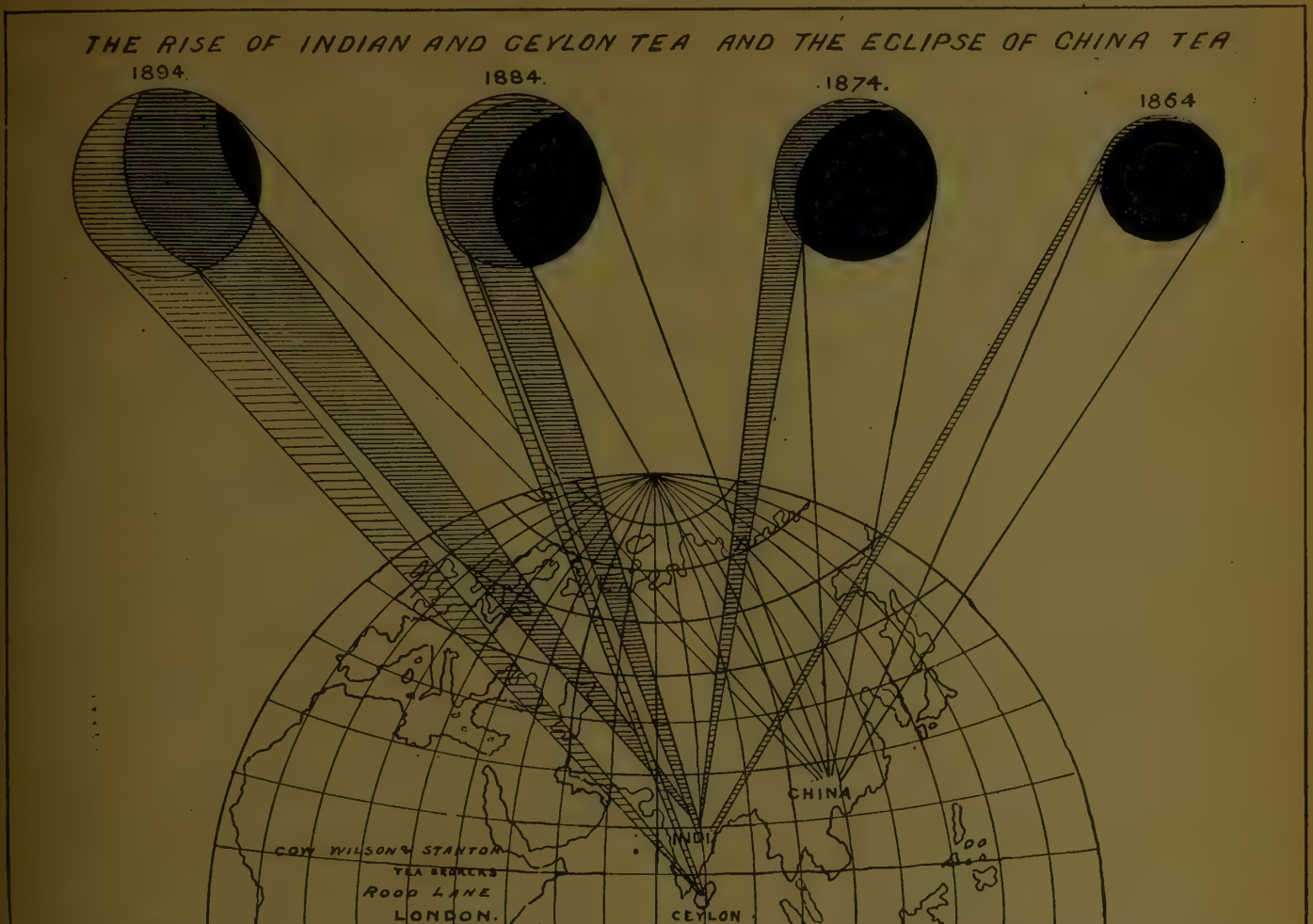
EUREKA REFRIGERATOR CO.

52 Noble Street
Toronto

◆◆◆◆

W. HOOEY, - - MANAGER





THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. ▤ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA.

A REMARKABLE CHANGE

has come over the tastes of the tea-drinking public, and the change is for the better. Have you noticed how hard it is to please the drinkers of the old "wishy-washy" China teas since they have had a taste of the pure, flavory and strength-giving teas of Ceylon? Of course you have if you do any tea trade at all. **EVERY GROCER WITH AN EYE TO THE INTERESTS OF HIS CUSTOMERS HANDLES CEYLON TEAS**, and every year the public is becoming more attached to them for following reasons:

They are *Pure . . .*

Wholesome

Pleasant

Economical

AND

THEY ARE PROFITABLE ! ! ! ! !

BRITAIN'S APPLE CROP.

Messrs. Woodall & Co. report as follows on the apple crop in Great Britain for 1895, and its probable effect upon the Canadian trade with the Old Country:

Reports received show that the crop in the United Kingdom is a large one, which is the exact contrary of last season, when there was scarcely any fruit worthy of consideration. The past season, as shown below, was one of large imports from both the United States and Canada, and during the month of November arrivals into Liverpool were 290,000 barrels, which exceeded any previous import; the next largest being in November, 1891, when 250,000 barrels were landed in that port. On both these occasions it was feared the large quantity would cause a collapse in prices, but the exact reverse was experienced, especially during last November, when there was a brisk demand throughout, at what must have been satisfactory prices to shippers. The quality of the fruit varied: from New York and Boston it was undoubtedly good; from Canada generally, medium to poor, with occasional bright exceptions, while Maine fruit was nearly all small and disappointing. Altogether the season may be considered to have been satisfactory, although towards the close there were some disappointing results, caused entirely by the inferior quality and poor condition.

The position for the coming season is not so promising as last, and in all probability there will be sufficient home-grown fruit to supply requirements until the middle of October. This decidedly means that none of the early varieties of United States and Canadian apples can be shipped to advantage. After this period there is a fair prospect for good winter stock, especially Baldwins and other red varieties, as it must be remembered that United States and Canadian apples are superior to any other.

The total imports to Great Britain during the past season from the United States, Canada and Nova Scotia were as under:

	Barrels.
Liverpool	857,200
Other ports	581,000
Total	1,438,200
	Barrels.
Against same period 1893-94.....	175,000
" " " 1892-93.....	1,204,000
" " " 1891-92.....	1,450,000
" " " 1890-91.....	451,000
" " " 1889-90.....	650,000

AN EARLY FIG SEASON.

E. Fielding, 27 Front street east, Toronto, agent in Canada for A. Solari, of Smyrna, Asia Minor, received by post on Saturday last, the first samples of this year's yield of Smyrna figs and Sultana raisins. This is unusually early for these fruits to arrive, and the first shipments do not generally arrive here until the latter part of September. The samples shown THE CANADIAN GROCER are particularly fine. The raisins are clear and clean as could be desired.

Advices received from Asia Minor go to show that the crop is a pretty good one this year, and very early in coming to maturity.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

**VINEGAR
PICKLES
JAMS AND
JELLIES**



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

**Canadian
Wines**

First-class goods at
correct prices.
Let us send you
quotations.



**Ontario Grape
Growing and Wine
Mfg. Co.**

St. Catharines, Ont.

**WINDSOR
SALT**

in Cardboard Packages. Our
packages are all made from a
Terra Cotta board and make a
good shelf display.

4 Doz. 2-lb. Pkgs. per case \$1.40
2 " 5-lb. " " 1.70
2 " 4-lb. (round) " 2.00

Can be ordered from any whole-
sale house in Toronto.

TORONTO SALT WORKS

City Agents for 128 Adelaide St. East
Windsor Salt Works. TORONTO

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO MONTREAL

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

THE PRIMARY OBJECT.

We have always contended that the actual value of a window depended on its trade-creating qualities, in this respect being on a par with advertising, which must primarily be judged from the same standpoint, says Dry Goods Economist. A recent conversation with a leading window dresser disclosed another idea.

In most cities of this country it is noticed that there is a remarkable and peculiar prejudice in favor of a certain side of the street, and this is sometimes so apparent that the rental value on one corner is 100 per cent. and more in excess of the other, simply because the crowd is always to be found on one side. This is an evil that a great many merchants have to contend with, and after experiments of one kind and another have given up in despair, glad to take the remnant of trade that floats from the other side.

The window can be made a powerful lever for overcoming this condition of affairs, but it must be done in a vigorous, energetic way, and the matter of a few dollars of expense should not prevent the using of a novelty that would draw hundreds to the store. Where a store has two windows and is situated as first mentioned, one window should be entirely given over for the purpose of attracting a crowd.

It takes a first-class window dresser to constantly plan new, attractive features, but such a one, if the right man in the right place, will be found of extraordinary value. Any legitimate scheme that will tend to attract trade to your side of the street should be resorted to and no stone left unturned to convince the people that there is always something that is worth looking for and buying on your corner.

COMMERCIAL TRAVELERS.

Commercial travelers who flourished at the beginning of the century would be astonished if they could see how business is conducted nowadays, remarked a writer in an English paper. "Bagmen" no longer confine their foreign journeys to a run on the continent, but they practically cover the whole face of the earth. One representative of a Midland establishment not very long ago visited the land of the Pharaohs, while another spent several months in India with the happiest results. Now a well-known Birmingham firm have arranged for one of their staff to visit South Africa, and call on all the chief towns on the coast, and when he has exhausted these—without, I hope, exhausting himself—he is to hark away to South America, so that he stands a good chance of being absent from his own country for a year or more. Commercial travelers who make these long journeys must have strange experiences, and it is to be hoped some of them will be placed on record.

A GLASS JAR

For You, with **ADAMS'**
TUTTI FRUTTI

Ask your wholesaler for it.
Send for advertising matter to decorate your store window.

ADAMS & SONS CO.
11 and 13 Jarvis St., TORONTO

BROOMS . . .

**R
O
O
M
S**

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

A GOOD STAND-BY IN SICKNESS AND HEALTH

III

JOHNSTON'S FLUID BEEF

Always keep some in the house. **IT STRENGTHENS.**



This is August

A little early for Fruit Cleaners, but the live grocer gets in shape before the season opens. Now is the time to get ready for the fall trade by using the Grocers' Fruit Improver to clean your raisins and currants, putting them up in cartoons and advertising Cleaned Fruit. This will increase and hold your trade.

The Price of this Machine is \$12.

W. P. RYAN

Patentee and Manufacturer,

309 King St. West - Toronto, Ont.

BUSINESS CHANGES

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

RACHEL MATTHEWS, fruit and confectionery, Rat Portage, Ont., has assigned to A. M. Rose.

H. Garipey, grocer, Montreal, has assigned.

Alex. A. Decelles, grocer, St. John's, Que., has assigned.

Mowat & Aitken, produce, Vancouver, B.C., have assigned.

H. Desparois, grocer, Montreal, has made a voluntary assignment.

F. Lebel & Co., general store, St. Flavie, offers to compromise at 40c.

J. W. Guerin, grocer, Montreal, has compromised at 40c. on the dollar.

Joseph Plaisance, baker, St. Jean des Chailons, Que., has assigned.

Isaie Gingras, general store, St. Apollinaire, Que., has compromised at 40c.

Vance & Co., fruits, Toronto, are offering to compromise at 40c. on the dollar.

The sheriff is in possession of the Canadian Oil Co.'s premises at Sarnia, Ont.

Mrs. A. C. McKay, general store and hotel, Gould, Que., offers to compromise at 45c.

There is a demand of assignment in the case of George Welsh, confectioner, Rimouski, Que.

Romeo Prevost has been appointed curator of the estate of J. A. Fontaine, grocer, Montreal.

O. Jobin, Quebec, has been appointed provisional guardian of the estate of Pednault & Tremblay, general store, Chicoutimi, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

Wight & Bullock, grocers, Montreal, have dissolved.

Savoie & Charpentier, bakers, Montreal, have dissolved.

Piper & Langskill, coffees and spices, Toronto, have dissolved.

A wholesale general merchant partnership has been registered between Stephen H. Thompson, J. G. A. Kohl and George F. Patterson, under the style of B. & S. H. Thompson & Co., Montreal.

Minnie A. Gillespie, Joseph Anderson, William E. Gillespie and Dennis A. Lahey, all of Penetanguishene, Ont., and Stephen Jones, of Winnipeg, are applying for incorporation as "The W. E. Gillespie Company, of Penetanguishene, Ltd.," to carry on business as general merchants in Penetanguishene and other points in Ontario. The proposed capital is \$20,000.

SALES MADE AND PENDING.

Charles Martel's grocery stock at Quebec has been sold at 65c. on the dollar.

Thomas Watson & Co, general store, Blyth, Ont., have sold out to White & Co.

A. E. Guay, general store, Baie Des Peres, Que., has sold out to Timmins Bros. & Co.

CHANGES.

M. White, general store, North Saanich, B.C., has gone out of business.

M. D. McLennan, general store, Langley, B.C., has removed to Steveston, B.C.

Thos. MacRae has been registered proprietor of T. MacRae & Co.'s general store, Cookshire, Que.

Wm. M. Campbell has been registered proprietor of W. M. Campbell & Co., commission merchants, Montreal.

John Waechter and Jean Baptiste Geroux have been registered proprietors of the confectionery business of Jean Waechter & Co.

FIRES.

C. L. Burke, confectioner, Brampton, Ont., has been burned out.

Fire did \$12,000 damage at Florence, Ont., on August 25. Webster & Gordon's general store was burned.

DEATHS.

Geo. Taylor, general store, Oakland, Ont. is dead.

Geo. E. Wilkinson, of G. M. Wilkinson & Son, grocers, Kingston, Ont., is dead.

PALERMO ORANGES AND LEMONS.

MR. CONSUL DUPUIS, of Palermo, reports: Oranges and lemons grow abundantly in the provinces of Palermo, Messina, Catania and Syracuse; Messina is especially noted for lemons. The best oranges are those grown in the province of Catania, especially at Aderno and Biancavilla, but very many excellent and mixed qualities are found in the province of Palermo. They are distinguished as ordinary, blood, and sweet or vanilla, and mandarines. Lemons present no variety, although they have designations known to the trade. Shipments mostly go to the States. The fruit that goes to the United Kingdom is in cases, and that for the United States in boxes and half-boxes. They are carefully stowed in tiers, one above the other, in the vessel's hold, in such a way as to prevent injury to the fruit. All, whether oranges or lemons, are wrapped in tissue paper, with paper shavings to fill up the interstices, and ripen on the voyage. Naturally, this fruit can never be as good as that which ripens on the tree. During the last few years fears have been entertained that this trade to the States will eventually suffer considerably on account of suitableness found in the climate and soil of Florida and California, where the trees have been extensively introduced. Unfortunately, the orange crop in Florida was destroyed by the exceptionally severe cold experienced in December last. This will occasion an advance of prices in the States, the effect of which will be to stimulate the trade in Sicily in 1895. The growth of this trade has only been developed within the last forty years, and since the introduction of steam it is four times or more as great as it was in the days of sailing

craft. Commensurate with this increasing demand and prompt disposal of cargoes, the value of fruit in this country has been enhanced, and this consideration, in the words of my report of 1893, induced growers to raise their prices, and there followed temporarily a marked decrease in the demand. The so-called extraordinary crops depend upon the mode of cultivation, and also climatic influences. Irrigation also enters largely in bringing it about. If a tree be deprived of irrigation during the hot months of July and August, and then abundantly watered in September, a spurt is put on producing an extraordinary amount of blossom, which results in the valuable May crop. This cannot be done every year, for the tree suffers from the privation alluded to, and subsequent fruit is retarded in its development. Yet, when the demand for May fruit is great, and prices range from 30s. to 40s. per 1,000, it is done, as these prices compensate for any loss in September and October. The following is a fair proportion of the divers kinds of lemons grown on a plantation of average size, which produces, we will say, 110,000 lemons annually: October, about 15,000; November, 30,000; December, 25,000; January, 20,000; February, 10,000; March, 1,000; April-September, 9,000. The pickling of lemons for exportation is a simple process. They are first cut in two and immersed in salt water for from three to eight days; they are then placed in casks with alternate layers of salt. Salt water is then introduced to fill up spaces, and the cask is closed up ready for exportation.

LEAVES THE STORE FOR THE ROAD.

W. T. Yates favored THE CANADIAN GROCER with a call last week. For some years Mr. Yates has run a successful grocery and crockery business in Wingham, but he has now sold out to take the grip for Gowans, Kent & Co. in Manitoba and the Northwest. The merchants of Wingham showed their high appreciation of Mr. Yates as a citizen by giving him a grand "send-off" in starting in this new business. Mr. Yates sold his business to M. A. Farquharson, who will continue it in the old stand. Mr. Farquharson is a young man and full of energy. He should succeed in his new sphere.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

SITUATION VACANT.

A MANUFACTURING FIRM WANTS A REPRESENTATIVE in Montreal; one who is calling on the retail grocery and confectionery trades; must be well recommended. Address, MANUFACTURER, care of CANADIAN GROCER, Montreal. (36)

SITUATIONS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

GROCERY HAND — EXPERIENCED — WANTS position as manager or salesman; excellent references, eight years from last employer. 43 Sully street, Toronto. (35)

AS TRAVELER — HAVE BEEN IN RETAIL grocery business for myself for past ten years, and have as good a business as there is in Ontario of the same size; turned my stock fourteen times last year; out-of-door work preferred to store confinement; first-class references. Address Box 9, CANADIAN GROCER, Toronto. (35)

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply, E. HILL Annapolis, Ont. (35)

Fine Fruit Tablets**ENGLISH FORMULA TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.

**Windsor**

Remember it is the name "Windsor" we wish you to recall when in need of salt of any description. If you need a car of Barrel or Sack Salt we can supply you. If you are ordering Table Salt remember the "Windsor" is put up in cotton bags, cardboard and wooden boxes.

The Dairy Salt we make is superior to any imported article, and is being used at all the Government Dairy Stations, "Windsor" Salt is for sale by every wholesale house in Canada, and can be ordered from any traveler.

WINDSOR SALT WORKS

WINDSOR, ONT.

People who are not

particular what they eat are not particular what they buy. Any cheap salmon will do for them, but in the end they are not desirable customers.

FLAG-SHIP BRAND SALMON

is packed for the best trade, and represents the very pick of the Fraser River catch. We pack immediately the fish are landed.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

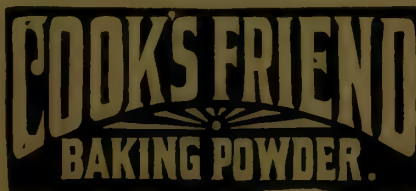
Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



Southwell's

JAMS, JELLIES, and MARMALADES

ARE ALWAYS

"Up to the Limit."



Nelson's Brilliant Gelatine

Cadbury's Chocolates

Robinson's Patent Barley

Robinson's Patent Groats

SAMPLES AND QUOTATIONS FROM

Frank Magor & Co. - 16 St. John Street, Montreal.

CURRENT MARKET QUOTATIONS

TORONTO, August 29, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16	25
4 lb. cans, 1 doz. in case	13	25
2 1/2 lb. cans, 1 and 2 doz. in case	8	40
16 oz. cans, 1, 2 and 4 doz. in case	3	35
12 oz. cans, 2 and 4 doz. in case	2	60
8 oz. cans, 2 to 4 doz.	1	75
6 oz. cans, 2 and 4 doz. in case	1	35
4 oz. cans, 6 doz. in case	0	00
6 " 2, 4 " " "	0	35
4 " 4, 6 " " "	90	
3 " 4, 6 " " "	80	
Dunn's No. 1, in tins	2	00
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$	2 40
" 10, in 4 doz. boxes		2 10
" 2, in 6 " "		80
" 12, in 6 " "		70
" 3, in 4 " "		45
Pound tins, 3 doz. in case		3 00

12 oz. tins, 3 doz. in case	2	40
oz. tins, 4 " "	1	10
lb. tins, 1/2 doz. in case	14	00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " " " " " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " " " "	1 20
1/4 lb. " 4 " " " " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1 lb. " " " " " "	0 12
1 lb. " " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	
(Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Emboss'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
3/4 " B 3 " " "	2 25
1/2 " C 15 " " "	1 25
Russet Paste.	per gross.
(3 doz. in box)	\$ 3 75
No. 1. In tins	7 85
" 2. " "	
" 3. " "	
Russet Cream.	per doz.
(1 gross cases)	\$ 0 80
No. 1. In bottles	1 40
" 2. " "	1 40
" 3. " "	1 90
" 4. " "	2 60

Polishing Paste.	
(3 doz. in box)	per gross.
No. 1. In bottles	\$3 75
" 2. " "	5 65
" 3. " "	7 35

Polishing Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$0 80
" 2. " "	1 35
" 3. " "	2 25
In Metal Tubes	1 90

Ivoryine.	per doz.
Small. In patent stoppered bottles, sponge attached	\$0 80
No. 1. " "	1 35
" 2. " "	25 00

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 30
1/4 No. 8	7 25
1/4 No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25
CROWN PARISIAN DRESSING.	per gross.
	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	
Silver Star Stove Paste	per gross.
	\$9 00
Dixon's Carliuret of Iron Stove	
Paste, 7 lb. box	7 30

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
1/4 lb. " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAN. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings..	\$1 45
" " " " 7, 4 strings..	3 45
" " " " 6, 3 strings..	3 25
"Victoria," fine, No. 8, 4 strings..	3 10
" " " " 7, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90

"Standard," select	7, 4 strings..	2 75
" " " "	6, 3 strings..	2 60
" " " "	5, 2 strings..	2 40

CANNED GOODS.

Apples, 3's	per doz.
gallons	2 25
Blueberries, 2	1 75
Blueberries, 2	1 00
Beans, 2	0 85
Cherries, 2	0 80
Cherries, red pitted, 2s.	2 00
Pears, 2s	0 85
" Extra select	0 90
" Extra select	1 45
Pears, Bartlett, 2s.	1 75
" Sugar 2s	1 50
Pineapple, 2s	1 75
" 2s	2 40
Peaches, 2s	1 90
" 3s	2 90
Plums, Green Gages, 2s	1 85
" Lombard	1 60
" Damson Blue	1 60
Pumpkins, 3s	0 90
gallons	2 10
Raspberries, 2s	1 40
Strawberries, choice, 2s	2 40
Succotash, 2s	1 40
Tomatoes, 3s.	0 85
"Golden" Finnan Haddies	1 30
"Thistle" Finnan Haddies	1 30
Island, talls	1 75
" flats	2 30
" Imperial Crown flat.	2 60
Mackerel	1 00
Salmon, Sockeye, talls	1 35
" flats	1 55
" Colons	1 15
Marinated Potatoes	1 20
Sardines, Albert, 1/2 s tins	0 13
" " 1/2 s tins	0 20
" Sportsmen, 1/2 s genu-	
ine French high grade, key	0 12
Sardines, key opener, 1/2 s	0 10 1/2
" Exq. fine Fr'ch, k.o.p. 1/2 s	0 11
" " " " 1/2 s	0 10 1/2
" " " " 1/2 s	0 15 1/2
Sardines, other brands 9 1/2 11	0 15 1/2
" P. & C., 1/2 s tins	0 25
" " 1/2 s	0 6



The Old Flag The Old Brands The Old Packages

"BENSON'S"

Prepared Corn

"EDWARDSBURG"

Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/2 s.	0 09
" Mustard, 1/2 size, cases	0 11
50 tins, per 100	11 00
MARSHALL & CO., SCOTLAND.	
Fresh Herring, 1-lb.	1 10
Kipper Herring, 1-lb.	1 85
Herrings in Tomato Sauce ..	1 85
Herrings in Shrimp Sauce ..	2 00
Herrings in Anchovy Sauce ..	2 00
Herrings a la Sardine	1 85
Preserved Bloaters	1 85
Real London Haddock	1 85

CANNED MEATS.

(CANADIAN.)	
Comp Corn Beef, 1-lb. cans ..	\$1 65
" " " " " " " " " " " "	2 65
" " " " " " " " " " " "	4 " "
" " " " " " " " " " " "	18 00
Minced Callops	2 60
" " " " " " " " " " " "	2 65
Lunch Tongue	3 40
English Brawn	2 75
Camb Sausage	2 40
Soups, assorted	1 50
Soups and Broll.	2 25
" " " " " " " " " " " "	1 80
" " " " " " " " " " " "	4 50

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
" " " " " " " " " " " "	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/4's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 25
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " " " " " " " " " "	0 25
London Pearl, " " " " " " " " " " " "	0 22
Rock, " " " " " " " " " " " "	0 30
Thin, Oil Tender	0 18
Royal Cocoa Essence, packages	1 40

EPF'S.

Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's, " " " " " " " " " " " "	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24
Cocoa—	
Concentrated, 1/4's, 1 doz. in box.	2 65
" " " " " " " " " " " "	3 00
Homeopathic, 1/4's, 14 lb. boxes	9 65
" " " " " " " " " " " "	0
1/2 lbs. 12 lb. boxes	0

JOHN P. MOTT & CO.'S.

(R. S. McIndoo, Agent, Toronto.)	
Mott's Broma	per lb.
Mott's Prepared Cocoa	0
Mott's Homeopathic Cocoa (1/4's)	0
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Shells	0 35
Mott's Cocoa Nibs	0 05
Vanilla Sticks, per gross	0 21
Mott's Confectionery Chocolate	0 43
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 45
Baker's Vanilla in boxes, 12 lbs. each.	0 60
Caracas Sweet, in boxes, 6 lbs. each.	0 40
Best Sweet, in boxes, 6 lbs. each.	0 28
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 28
German Sweet Chocolate	0 28
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 28
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 55
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/4 lb., tins.	0 52

COFFEE.

Green.

Mocha	0 28
Old Government Java	0 30
Rio	0 20
Plantation Ceylon	0 31
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracaibo	0 21
Caffaroma, 1 & 2 lb. tins asstd.	0 33

TODHUNTER, MITCHELL & CO.'S.

Excelsior Blend	0 34
Blue Vitriol	0 06
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 35
Maracaibo	0 28
Santos	0 25

DRUGS AND CHEMICALS.

Alum	\$0 02
Blue Vitriol	0 06
Brimstone	0 03
Borax	0 10
Camphor	0 70
Carbolic Acid	0 25
Castor Oil	0 07 1/2
Creosote	0 22
Epsom Salts	0 02 1/2
Paris Green	0 19
Extract Logwood, bulk	0 13
" " " " " " " " " " " "	0 15
Glycerine, per lb.	0 10
Hellbore	0 17
Iodine	5 50
Insect Powder	0 26
Kalmatre	0 08
Soda, Bicarb, per keg	2 75
Sal Soda	1 00
Stadler	0 12 1/2

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross
2 " " " " " " " " " " " "	0 00
1 " Flat Crown	0 00
2 " " " " " " " " " " " "	18 00
2 " Square	24 00
2 1/2 " Round	24 00
4 oz. Glass Stopper	3 50
8 " " " " " " " " " " " "	7 50
Parisian Essence	gross 21 00



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

RECKITT'S Blue and Black Lead

{ ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

P.O. Box 2674

MONTREAL

TORONTO

CHARLES F. CLARK, EDW. F. RANDOLPH,
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

ESTABLISHED A CENTURY.

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or
imported into Canada . . .

1st—A beautiful Jet Black Polish.
2nd—For a lasting polish.
3rd—For a quick shine.
4th—For its leather-preserving qualities.
5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



Kid Renovating Polish.

Japanese Waterproof Blacking

Brunswick and Berlin Black,
for stoves.

Universal Harness Composition,
in tins.

Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).

Patent Leather Polish (two sizes)

Pollishing Cream (two sizes).

Brass Burnishing Paste (four
sizes).

Furniture Polish (four sizes).

Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....London and Liverpool.

CREAM SODAS

In Tin Boxes.

Will keep fresh and crisp for months. We are in front still—another new idea.
Look out for imitators. Get a case on order at once.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Ketchup—	
Fluted Bottles	gross 12 00
Screw Top	24 00
Pepper Sauce	15 00
Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 2 oz.	1 75
" " " " 3 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz. tins	\$ 3 00
" " " " No. 2, 4 oz. tins	5 00
" " " " No. 3, 8 oz. tins	8 75
" " " " No. 4, 1 lb. tins	14 25
" " " " No. 5, 2 lb. tins	27 00
Starch—2 oz. tins	3 00
" " " " 4 oz.	6 00
" " " " 8 oz.	9 00
" " " " 16 oz.	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 90
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.		per lb.
Currents—Provincials, bbls.	0 03 1/2	0 04
" " " " 1/2 bbls.	0 03 1/2	0 04 1/2
" " " " Filiatras, bbls.	0 04 1/2	0 04 1/2
" " " " 1/2 bbls.	0 04 1/2	0 04 1/2
" " " " Patras, bbls.	0 04 1/2	0 05
" " " " 1/2 bbls.	0 04 1/2	0 05 1/2
" " " " cases	0 05 1/2	0 07 1/2
" " " " Vostizias, cases	0 05 1/2	0 07 1/2
Panarete, cases	0 08	0 08 1/2
Dates, Persian, boxes	0 04 1/2	0 05
Figs—Eleme, 14 oz.	0 09	0 10
" " " " 10 lb.	0 09	0 11 1/2
" " " " 18 lb.	0 15	
" " " " 28 lb.	0 17	
" " " " tape	0 04	0 05
Prunes—Bosnia, cases	0 05 1/2	0 07
" " " " Bordeaux	0 04 1/2	0 06 1/2
" " " " Valencia, off stalk	0 04	0 05 1/2
" " " " Fine, off stalk	0 05 1/2	0 06
" " " " Layers	0 05 1/2	0 05 1/2
" " " " Sultanias	0 05 1/2	0 08
" " " " Cal. Loose Muscatels 50 lb. boxes ..	0 05 1/2	0 07
" " " " Malaga—		per box.
" " " " London Layers		
" " " " Imperial Cabinet		
" " " " Blue		
" " " " Debeas, boxes		
Lemons—Sorrento, Verdillo and Palermo ..	5 75	6 75
Oranges—Valencias		
" " " " Messina, half boxes		
" " " " boxes		
" " " " Cal. Seedlings	3 50	4 00
" " " " Cal. Navels		
" " " " Rhodi	3 75	4 00

FOOD.

Split Peas	per bbl.
Pot Barley	3 75
Pearl Barley, XXX	6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25
" " " " Groats, 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 50
40 dy	2 55
30 dy	2 60
20 16 and 12 dy	2 6

10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 0
4 dy A.P.	3 00
3 dy A.P.	3 40
4 dy C.P.	3 00
3 dy C.P.	4 10

HORSE NAILS—Canadian, dis. 55 per cent.

HORSE SHOES—From Toronto, per keg 3 60

SCREWS—WOOD.

Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77 1/2 p. c. dis.
Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla 0 08 1/2 | 0 09 || Sisal | 0 06 1/2 | 0 06 1/2 |

AXES—

Per box 6 00 | 12 00 |

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap 0 04 1/2 | 0 05 || Screw, hook and strap | 0 03 1/2 | 0 04 |

WHITE LEAD—Pure Association guarantee, ground in oil. per lb.

25 lb. irons 0 04 1/2 | |

No. 1 0 04 1/2 | |

No. 2 0 04 | |

No. 3 0 03 1/2 | |

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal. 0 58

GLUE—

Common per lb. 0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 1 1/2 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " " " 2	11 40
" " " " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Basin of 3	2 85
Basin of 4	6 00
" " " " 5	7 00
" " " " 6	6 00
" " " " 7	5 00
Milk Pails	2 85
Wash Basins, flat bottoms	2 65
" " " " round bottoms	2 50
Handy Dish	2 55
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " " " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.
Clear Jelly Marmalade	1 60
Strawberry W. F. Jam	2 00
Raspberry " "	2 30
Apricot " "	2 20
Black Currant " "	2 00
Other Jams " "	1 55
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.)	

LICORICE.

YOUNG & SMYTHE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" " " " Ringed" 5 lb. boxes, per lb.	0 40
" " " " Acme" Pellets, 5 lb. cans, per can.	2 00
" " " " Acme" Pellets, fancy boxes (30's), per box	1 50
" " " " Acme" Pellets, fancy paper boxes (4s), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb.	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " " " 5 lb. cans	1 50
" " " " Purity" Licorice, 200 sticks	1 45
" " " " 100 sticks	0 72
Imitation Calabria, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net. \$12 00

MUSTARD.

KEEN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins.	0 40	
" " " " 1/2 lb. tins.	0 42	
" " " " 1/4 lb. tins.	0 45	
Round Tins—		
F. D., 1 lb. tins.	0 25	
" " " " 1/2 lb. tins.	0 27 1/2	
" " " " 1/4 lb. jars, per jar.	0 75	
" " " " 1 lb.	0 25	
" " " " 4 lb. tins, decorated, p.t.	0 80	

COLMAN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins.	\$0 40	
" " " " 1/2 lb. tins.	0 42	
" " " " 1/4 lb. tins.	0 45	
Round Tins—		
F. D., 1 lb. tins.	0 25	
" " " " 1/2 lb. tins.	0 27 1/2	
" " " " 1 lb. jars, per jar.	0 75	
" " " " 4 lb.	0 25	

RICE, ETC.

	per lb.	per lb.
Rice—		
Aracan	0 03 1/2	0 03 1/2
Patna	0 04 1/2	0 04 1/2
Japan	0 05	0 05
Imperial Seta	0 05 1/2	0 05 1/2
Extra Burma	0 06 1/2	0 06 1/2
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 06 1/2	0 06 1/2
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 04 1/2	0 05 1/2
Tapioca	0 04 1/2	0 05 1/2
Goathead (finest imported) ..	0 06 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " " " per gross	10 00
" " " " 25c per doz.	1 75
" " " " per gross	20 00
Bryant's, 2 doz in box	1 75
" " " " per gross	10 00

STARCH.

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate ..	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09

Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartons.	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes.	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package.	0 07

Silver Gloss, large crystals	0 06 1/2
Benson's Satin, 1-lb. cartons.	0 07 1/2
No. 1 White	0 04 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 07 1/2
Canada Pure Corn	0 06 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 00 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	{ 40-lb. boxes, 1-lb. pkgs., new wrappers	0 08 1/2
	{ 6-lb. boxes, sliding covers (12-lb. boxes each crate) ..	0 09
PURE CORN STARCH	{ 36-lb. boxes, 12 3-lb. boxes, OSWEGO 40-lb. boxes, 1-lb. packages	0 07 1/2
	{ For puddings, custards, etc.	0 08
ONTARIO STARCH IN BARRELS	{ 36-lb. to 45-lb. boxes, 6 bundles	0 06 1/2
	{ Silver Gloss	0 08
	{ Pure	0 07

BROWN & FOLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

		c. per lb.
Granulated	0 04 1/2	0 04 1/2
" " " " No. 2	0 03 1/2	0 04
" " " " German		
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2	0 05 1/2
Extra Ground, bbls. icing	0 06	0 06
Powdered, bbls	0 05 1/2	0 05 1/2
Extra bright refined	0 03 1/2	0 03 1/2
Medium Yellow	0 03 1/2	0 03 1/2
Dark Yellow	0 03 1/2	0 03 1/2
Raw Demerara	0 03 1/2	0 03 1/2

SYRUPS AND MOLASSES.

	SYRUPS.	per gallon.
		bbls. 1/2 bbls.
Dark	0 30	0 33
Medium	0 33	0 36
Bright	0 38	0 43
Very Bright	0 53	
Redpath's Honey		0 50
" " " " 2 gal. pails.		1 35
" " " " 3 gal. pails.		1 60

SOAP.



5 Box Lot	\$4 00
Freight prepaid on 5 box lots.	
P. M. LAWSON'S SOAPS.	
	per box.
Wonderful, 100 bars	\$4 00
Supreme, 100 bars	3 70
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.

Challenge Corn The Quickest Seller.

Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13 1/4 lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar	0 04 1/4
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue " " 40c.	0 30
Red " " 50c.	0 36
Gold " " 60c.	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 30	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	0 50
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeyuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B.,	
3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz. smooth, 3x12, 5c and	
10c cuts, 12-lb. butts.	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c	
cuts, 12-lb. butts.	0 61
Beaver, 16 oz. R. & R., 10c cuts, 2x12,	
18-lb. butts.	0 61
Jubilee, 7 1/2 to lb., chocolate, 15-lb.	
butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb., 20-lb.	
butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb.	
packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. cad-	
dies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Sunny Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.	Per M.
Size	
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Plus	55 00
El Padre, Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Banquet	50 00
" " Pina	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Maitre	15 00
DOMINION CUT TOBACCO WORKS, MON-	
TREAL.	
Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Mailman	5 75
Derby	4 25
B. C. No. 1	4 00
Lowest Victory	3 75
The Holder	3 50
Hyde Park	10 50
Cu	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb.	
boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobacco—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " 8s, " 16	0 68
" " 8s, R. & R. 13 1/4	0 68
" " chew 7s, R. & R. 14 1/2	0 58
" " 7s, Solace, 14 1/2	0 58
" " 8s, R. & R. 16	0 58
" " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " 3s, Solace, 17 1/2	0 58
O. V. " 1s, " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

WOODENWARE.

Falls, 2 hoop, clear, No. 1	per doz.
" " 2	\$1 50
" " 3	1 40
" " 4	1 40
" " 5	1 65
" " 6	8 30
Tubs, No. 9	7 00
" " 1	6 00
" " 2	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 00
" " Globe Improved	1 80
" " Quick and Easy	1 75
" " World	1 30
" " Hammer	1 30
THE E. B. EDDY CO.	
Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60
Matches—	
Steamship (10 gross in case)	
Single case and under 5	
cases	3 10
5 cases, freight allowed	3 10
Per Case.	
Matches—	5-Case Lots, Single Case.
Parlor	\$1 70
Bed Parlor	1 70
Telephone	3 10
Telegraph	3 30
Safety	4 00
French	3 00
Favourite	2 25
Flamers	2 20

You Won't
Need Spectacles

YOUNG & SMYLIE'S
PURE Spanish
STICK LICORICE

ACME
LICORICE
PELLETS

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLIE, Brooklyn, N.Y.



Embro Oatmeal

Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.

Walter Baker & Co. Limited,

The Largest Manufacturers of

PURE, HIGH GRADE**Cocoas and Chocolates**

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS
In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.**, is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

BROWN & POLSON'S

CORN FLOUR

WITH MILK, EXCELLENT FOR
CHILDREN AND INVALIDS.
MAKES DAINTY DISHES FOR
BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

SOLE AGENT FOR CANADA;

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

John Brown John Polson

Write for samples and quotations

Refrigerators

All kinds, all sizes, manufactured to meet all requirements of all who need anything in the nature of an "ice-box."

Perfect ventilation. Dry Air System throughout all our refrigerators. Let us quote you some prices.

EUREKA REFRIGERATOR CO. OF TORONTO

WILBERT HOOEY, Mgr., 54 and 56 Noble St.



*Up
in
a
cloud*

of smoke!

That's where
your business re-
cords will go if
you should have
a fire, — unless
you have them
in a

Taylor
Safe

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, SEPTEMBER 6, 1895.

No. 36

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 8

LA FLORA, INC.

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, INC.

EL PADRE, INC.



First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents :—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Leon Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

Sulphur Matches

"TELEGRAPH"
"TELEPHONE"
"TIGER"

In strong paper boxes—
three qualities.

Parlor Matches Card Boxes.

"EAGLE PARLOR"	In square sliding boxes.
"RED PARLOR" . . .	In patent boxes made to hang on the wall and be used as match safes.
"BEAVER"	In sliding oblong boxes, for home use.
"FAVORITE"	Small matches in sliding boxes made to carry in the vest pocket.

Safety Matches

"SAFETY"	Put up same as "Red Parlor."
"CANADIAN SAFETY"	Put up same as "Favorite."

These light only on the box.

The **E. B. EDDY CO.** Ltd., Hull, Canada

318 St. James St., Montreal

29 Front St. West, Toronto

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

IMITATIONS

**There are several
but only One Genuine**

Rose & Laflamme

39 LEMOINE STREET

MONTREAL



WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING CANNED GOODS:
Tomatoes, Corn, Peas, Wax Beans, Pork and Beans, Salmon, Mackerel, Lobsters, Pears, Strawberries,
Raspberries, Peaches, Apples, etc., etc. All of best known brands on market

Our prices are exceptionally low. Write for quotations before you buy elsewhere.

Laporte, Martin & Cie.

WHOLESALE GROCERS
72 TO 78 ST. PETER STREET

MONTREAL



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . . Herrings

The recognized leading Brand in all
the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

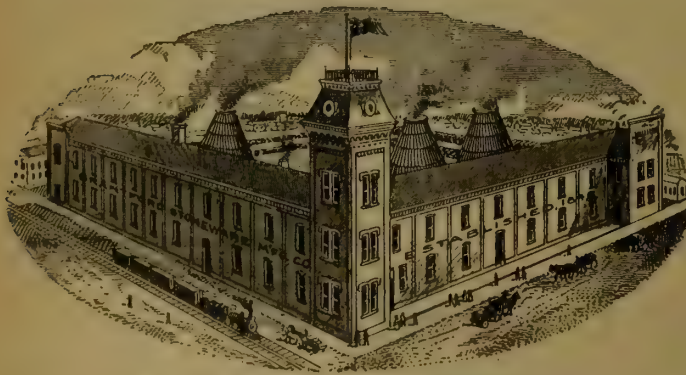
FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

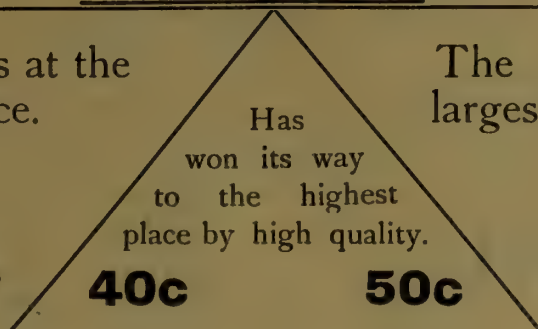
GRAND MOGUL TEA

This famous Tea stands at the very summit of excellence.

The sales are among the largest in Canada.

T. B. ESCOTT & CO.

SOLE AGENTS



Wholesale Grocers

LONDON, ONT.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Come and take a cup of Coffee

INDUSTRIAL FAIR.

Visitors to the above Exhibition are invited to inspect the

"REINDEER" BRAND EXHIBIT

Main Building, Ground Floor, South Side.

Coffee served from 10 a.m. to 7 p.m. free of charge.

DOES THIS INTEREST YOU?

Japan Teas

A fine line in 5 lb. boxes and 30 lb. cads to retail at 25 cts. per lb. Early picking and beautiful liquor. Just the thing to sell retail in original packages.

Rio Coffee

New goods in store, and selling fast. The quality and prices are worth your attention.

W. H. Gillard & Co. Wholesalers Only, **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.

WM. PATERSON & SON



BRANTFORD, ONT.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 8, 1895

(\$2.00 per Year) No. 36

DROPS FROM THE EDITOR'S PEN.

Fuss and feathers in the store do not carry much weight.

* * *

Eggs that are active should be watched : They may take wings.

* * *

Business success is not won by some because they do not woo aright.

* * *

The sweetest things in life are often spoilt by cutting : Sugar for instance.

* * *

Tired is the merchant when trade is brisk and weary is he when it is quiet.

* * *

Why term a holiday Labor Day? Is it because people tire themselves on holidays?

* * *

People who prefer horse in the can are at liberty to so have him ; I prefer him in the cart.

* * *

The scent of a good cigar is agreeable, but you cannot get a good scent from a cent cigar.

* * *

Seek diligently and with much patience, and success in business shall crown thy efforts.

* * *

It is said departmental stores have not yet reached California. Happy California merchants.

* * *

The guns of the Cuban insurgents appear to be hitting the sugar market as well as the Spanish troops.

* * *

Toiling ceaselessly : The farmer throws aside the reaping hook only to pick up the ploughshare.

* * *

If Sir C. Rivers-Wilson is as much concerned for the interests of the Canadian shippers as they are now in making pleasant his official visit to Canada, more popularity

may the Grand Trunk be expected to enjoy than now falls to its share.

* * *

It frequently happens that it is because he has not bought right that the merchant cannot sell right.

* * *

Doubtful book debts are largely the fruit of not being sufficiently doubtful of the people asking credit.

* * *

The gauntness that characterizes the wheat fields speaks eloquently of the fullness that has been garnered.

* * *

Merchants who cannot see any good in business organizations evidently belong to the species that won't see.

* * *

An eastern suspender company has suspended. It was started to suspend trowsers, but it has now suspended payment.

* * *

Iron and steel are the leading factors in the upbuilding of trade just now. It is well that the strongest material should be used.

* * *

The extraordinary fruitfulness of Manitoba suggests that perhaps it was in the "Prairie Province" that was situated the Garden of Eden.

* * *

The seventh heaven is many miles below the heaven of the merchant whose business knowledge is such that he needs not a trade paper.

* * *

The coming winter may be cold, but the machinery in our mills and factories is likely to be kept warm by the labor they will have to perform.

* * *

About as wise in his conclusions as the man who fancies one meal will sustain life for a year is he who imagines that one insertion of an advertisement will sell out the particular goods advertised. As a man must

eat regularly to live, so must the merchant advertise continuously in order to get the best results.

* * *

It is to be hoped that with the return of good business, merchants will be careful there is not a return of bad business methods.

* * *

He who keepeth his eye on the advertisements that grace the columns of the trade press often espieth goods that bring dollars to his till and reputation to his store.

* * *

Unappreciated or poorly paid efforts should not induce unfaithful service. In addition to its own reward, which faithful work brings, that designated pecuniary will come by-and-bye.

* * *

A grand thing will it be when the Tobacco Trust in the United States goes up in smoke. A legal lucifer properly qualified for the purpose of so sending it will be made some of these days, too.

* * *

Enemies predicted that the Wilson tariff would be the death of United States manufacturing industries. If it is to die that they are it will be from their own activity, judging from present appearances.

* * *

The Wilson tariff law has just passed its birthday. As the N.Y. Journal of Commerce has it, it "has proved, like many other infants, not so good as its parents hoped, and not so bad as the neighbors predicted."

* * *

Diligent effort is being made in the Western States to introduce canned horse. Before the people of this continent will get over their aversion to horseflesh they will require to have appetites sharpened by the horrors of war, as did the Parisians.

* * *

Fakir and allas is the man who constructed the Montreal sea serpent and the string of falsehoods appertaining thereto, no greater liar is he than those who have "seen" sea serpents on ocean, lake and river : He is only a little more practical, that is all.

TEA IN CEYLON.

THE name of Ceylon has been chiefly associated with the production of coffee and spices; the latter in poetry, but in poetry only, imparting their fragrance to the very air.

While Ceylon coffee and Ceylon spices are of superior quality and remain most important articles of trade, it is Ceylon tea that has become the staple product, and the one for which the island is now so celebrated.

Seldom or never has an industry made such progress, or a new article of consumption overcome by its intrinsic merit the opposition of vested trade interests, as has Ceylon tea.

In 1873 the exports of tea from Ceylon were 23 lbs.; in 1882 they were 4½ million lbs.; and now, over 80 million lbs. are annually produced.

The area under tea in the island is extending, and about 280,000 acres have been planted. Over 1,200 European planters and 260,000 Indian and Singhalese laborers are engaged in the cultivation. Some of the plantations are but little above sea level, while others run up to an elevation of 6,000 feet. The average altitude of the larger districts is about 4,000 feet above sea level, an elevation at which the climate is pleasant and most healthy. A railway runs up into the hills, and a good system of cart roads exists, so that most of the estates are already within a day's journey from Colombo—the capital and shipping port.

At a time when dietetics has almost become a science, when purity and cleanliness in food and beverages are so strongly insisted on, it is strange that greater attention has not been called to the more than doubtful nature of much of that which is consumed as tea.

It has been said that, if to be an Englishman is to eat beef, to be an Englishwoman is to drink tea. True it is that the article which in the sixteenth century was a luxury, costing \$50 a pound and consumed by a hundred people, has in the nineteenth century become a necessity, costing less than a dollar a pound and consumed by millions, and such good judges as the people of Great Britain have not been slow to recognize the merits of the Ceylon article; so China, which thirty years ago contributed 95 per cent. of the total quantity consumed in the United Kingdom, now contributes but a dwindling 12 per cent. Nor have the people of Australia failed to appreciate the vastly superior quality of Ceylon tea, for they have already increased their consumption of it from 1,500,000 lbs. in 1889 to 7,000,000 lbs. in 1893.

The people of America have a reputation for knowing and getting what is best of everything, and yet, in the matter of tea, they have not got the best. And why? Be-

cause they have not had an opportunity of using and judging that for which Ceylon is so famed. The tea planters of Ceylon have determined that the opportunity shall be given, and the Government of Ceylon has, at their request, imposed a special tax on all exports of Ceylon tea, in order to provide a fund for introducing Ceylon tea into America. Commissioners are now in America for the special purpose of devising the best methods of effecting this object.

Did the people of America thoroughly understand the difference between British-grown tea—such as Ceylon's—and that of China or Japan, it is certain that those who could get the pure, clean, machine-prepared leaf which is turned out from the planter's factory, would never touch the far from pure article prepared by the hands and feet of the unwashed Mongolian.

In China and Japan, tea is mostly cultivated in small patches by the peasantry, who gather the leaves and prepare the tea in their huts in a very unfastidious manner. The tea, either in a half-manufactured or finished state, is sold to petty dealers, who in turn sell to larger dealers.

The large dealer mixes and manipulates teas, packs and sells them to the European merchants for shipment to England, Australia or America. The manipulation of tea is an art in which the Chinaman excels, and and in many of the inferior kinds the quality is infinitely deteriorated—thus, "the dust of the leaf is mixed with clay and manipulated into the form of the ordinary leaf." This is with appropriate philological coincidence termed "lie" tea. "Tea leaves which have been already used are again manipulated and rolled into shape, and sold as genuine tea."

The teas of Japan, which are almost entirely consumed in America, are regularly and admittedly "faced" with a mixture of Prussian blue and soapstone.

The Ceylon estate cultivation and manufacture is very different, and it may not be uninteresting to give a brief account of how pure tea is made.

The tea bushes are planted in lines at regular distances over hundreds of acres of carefully roaded and drained land, which is regularly weeded every month. Every year or so the bushes are pruned down to a height of about two feet; and eight weeks after the pruning, the first "flush" of young shoots is ready to be plucked, and during the height of the season the flushes re-occur every ten days. Coolies, having a small basket attached to their girdle, then go round and pluck the bud and a couple of the tender half-developed leaves. At mid-day, and again in the evening, the leaf is weighed and taken into the factory. The leaf is at once spread very thinly on trays or shelves to wither. The time which the leaf takes to wither—to become soft and pliable without drying up—varies with the weather, but, as

a rule, the leaf gathered one day will be sufficiently withered the following day.

The withered leaf is then placed in the rolling machine—an ingenious and effective machine, which is driven by steam power. The rolling lasts for nearly an hour, at the end of which time the leaf has become a moist mass of twisted and bruised leaves, technically called "the roll." The roll is then placed in trays to ferment or oxidise; during this process it changes from a green to a copper color. The subsequent strength and flavor of the tea depend, to a great extent, upon the fermentation—a chemical process, the success of which is not entirely within the control of the planter, but depends greatly on the weather, and takes a time varying from one to five hours.

The next process is that of firing. The roll, thinly spread on trays, is placed in large iron drying-machines, and at the end of half-an-hour it is thoroughly crisp and dried, and has become tea. It is then sorted or sized, by being passed through sieves of different mesh, giving the varieties of Orange Pekoe, Broken-Pekoe, Pekoe, Souchong, Congou, and dust. The Orange Pekoe, which consists chiefly of the opening bud of the leaf, gives the strongest tea—perhaps too strong a tea to be infused by itself; and Pekoe generally makes the most pleasant drinking tea.

The final process is that of weighing and packing. When a sufficient quantity has been manufactured, the tea is again slightly fired, to drive off any suspicion of moisture, and packed while warm in lead-lined boxes carefully soldered down to exclude air. Such is the mode of careful, cleanly preparation in the specially erected factory of the Ceylon planter; and every drinker of genuine Ceylon tea may be certain that it is absolutely pure.

Ceylon tea stands unrivalled for its combination of strength and flavor; and the pure tea gives a beverage pleasant and beneficial to those who drink it. One cannot doubt that, were the well-meaning evangelists in the cause of temperance to realize the difference between pleasantly strong, well-flavored, stimulating tea and the "wishy-washy" decoction infused from the cheaper Chinese teas, their efforts to substitute "the cup which does not inebriate" for that which does, might be made much more successful.

In addition to the other good qualities, Ceylon tea possesses that of being economical; for it is generally admitted that two pounds of Ceylon will go as far as three pounds of China.

The tea you drink should be: 1, pure; 2, wholesome; 3, pleasant; 4, economical. And Ceylon tea justly claims pre-eminence on these grounds.

Would-be purchasers of Ceylon tea must be warned that there is danger (just as there is with everything which has earned a good name and become popular) of a spurious or admixed article being sold instead of what is genuine.

How to make perfect tea.—Use fresh boiling water—that is, fresh water that has just commenced to boil. Have the teapot hot; pour the boiling water on the tea, and in five minutes pour into cups, or another hot teapot. Do not let the tea stand with the leaves longer than five minutes.

Merchants . . .

Do not think because your purchases are small we do not value your trade. Our business is made up of little things. We are pleased to hear from you at all times.

LUCAS, STEELE & BRISTOL

Hillwatee Tea
... Agents

HAMILTON

THE LATEST ARRIVAL



Damascus Blend of Coffee

Owing to the phenomenal success of the Mecca Coffee we have at the request of a large number of our friends decided to put on the market a second line, and after careful selections have made up a first-class blend, which we have no doubt will fully meet their requirements. Having everything now in readiness we will be pleased to supply the

DAMASCUS BLEND OF COFFEE

THIS IS PUT UP ONLY IN WHOLE BEAN.

James Turner & Co. - - - Hamilton



During the Fair

We extend a hearty invitation to all our Customers and Friends who intend visiting our City to call upon us and make use of our offices during their stay, when we shall do all in our power to make their visit pleasant.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS

Toronto

LATE BUSINESS CHANGES.

The stock of John Bond, general store, Aurora, Ont., was advertised for sale.—Fielding & McLaren, groceries and crockery, Guelph, Ont., have sold out to Scott & Millman.—J. T. De Pencier's general store stock, at Merrickville, Ont., is for sale by auction on Sept. 11.—David Hood, Thornbury, advertises his bakery and confectionery business for sale.—A. Dunlop, miller, baker, etc., Watford, Ont., has been burned out.—John Nolan, Mrs. N. Ratte, and Thos. McNally have all started grocery stores at Bergerville, Que., and R. Tremblay has opened a bake shop at the same place.—Fred. J. Bonner has been registered proprietor of W. H. Bonner, fruits, Montreal.—E. Gagnon, grocer, Montreal, has been burned out. Insured.—Gerhardt & Co., cigar makers, Montreal, have sold out to John Hammond.—Chas. Hunter and Evariste Leduc have been registered proprietors of Hunter & Cie, provisions, Montreal.—L. A. Piche, grocer, Montreal, has assigned.—Wm. Rourke, grocer, Montreal, will contest a demand of assignment.—The general store stock of R. Shortreed is advertised for sale.—Louis Laurin's creditors have been called together, and P. J. Bazin and A. Turcotte have been appointed curators of his general store at Point Gatineau.—F. X. Dussault, of B. & C.

Houde, tobacco makers, Quebec, is dead.—Wm. Wilson, trader, Shawville, Que., has been asked to resign.—Arthur Gobeau, trader, St. Isidore, Que., has assigned.—Charles Thomas, a fruit grower, of Springfield, Ont., has made an assignment for the benefit of his creditors to James P. Langley, Toronto. The liabilities are small, and the assets, consisting of grapes and other fruits, will, it is expected, realize sufficient to pay all claims in full. A meeting of the creditors has been called for September 9, when a statement of affairs will be presented, and for the ordering of the estate generally.

INVENTORY A NECESSARY TASK.

There is perhaps no happening in the round of the year that demands such minute attention from merchants, buyers and salespeople as inventory, says Dry Goods Economist. Merchants are wont to look forward to this period with considerable anxiety, buyers with dread and salespeople with disgust. Yet it is a necessary task, and one which is as deserving of the full co-operation of the employees as is any other of the duties. If the performance of such work semi-annually brought no other results than the freshening and enlivening of the stock, it would be highly deserving of every merchant's consideration.

But inventory is a necessity, inasmuch as

every merchant should know the result of the season's business and the extent of the stock on hand. There is no other means by which an accurate accounting can be obtained of the goods sold and the profits realized. Yet, important as this work is, many merchants neglect it, considering it as but a small factor in bringing about success. Others again take inventory in so profuncatory and unmethodical a manner that the result is only a heap of inaccuracies. Few really take inventory as it ought to be done. Those who do so are always found the most methodical in their other business transactions, and are usually the ones that are granted favors during seasons of commercial depression. To know "where one is at" it is absolutely necessary to take stock, if not twice a year certainly annually; and what is done in this direction is of little use unless done well.

LARGE SHIPMENT OF TEA.

A large shipment of teas was received this week by Perkins, Ince & Co. It consisted of 2,000 packages, and embraces Japans, Congous, and Young Hysons. Besides this shipment the firm has large quantities of tea which have been shipped direct to customers, and will not in consequence come near the warehouse. The Young Hysons are understood to be the first to arrive here this season. All day Wednesday drays were lined in front of Perkins, Ince & Co.'s warehouse delivering the teas.

WOOD SPOONS

For Preserving and Pickling.
Best Quality White Birch.

Entirely Odorless and Tasteless.
Sizes, 13, 15, 17, 21 inches long.

H. A. NELSON & SONS,

**TORONTO and
MONTREAL**

New Crop Valencias

Now in stock.

Larger shipments en route.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.



Swim up stream, and it is that kind of fish that we use exclusively in packing our **FLAG-SHIP BRAND CANNED SALMON**. We guarantee the contents of our cans to be only first-class, selected Salmon, packed with scrupulous cleanliness.

ROBERT WARD & CO., Ltd.

Sole Agents

VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

An Appropriate Name



Is an important point in selling food products. Some names tell the whole story, others mislead, and the grocer has to explain. Look around on your shelves; what articles have more appropriate "whole story telling" names than "Jersey Brand" Condensed Milk. It is Jersey milk, condensed. True to name and to nature. Don't let your stock get low on

"JERSEY" BRAND

Of Condensed Jersey Milk.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

"He is well paid, that is satisfied."

—Shakespeare.

To E. D. Gillson Esq.
Hillsbury

Dear Sir:

Goods received in good order
and found quality quite satisfactory

Yours truly
A. M. Blewett

The steps to a
successful and

PERMANENT TEA TRADE

Can only be ascended by handling

Ram Lal's Pure Indian Tea

PAYS A DOUBLE PROFIT
AS IT IS
ALWAYS WINNING TRADE
ALWAYS HOLDING IT

FLAVOUR

FRAGRANCE

PURITY

STRENGTH

WESTERN
SELLING AGENTS



Turner, Mackeand & Co.

Wholesale Grocers,

WINNIPEG

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THAT SYRUP TARIFF.

IF the present duty on dark syrups were 200 per cent. it could scarcely be more iniquitous than is the rate of 100 per cent. obtaining to-day.

Were the maximum figure named in force no dark syrup at all could be brought in. But as it is now the dark syrups are so much wanted that people will suffer themselves to be robbed by the Customs rather than be without this particular article of food.

It would be infinitely better if the Department would drop the role of highwayman, assume that of the autocrat and place dark syrups among the list of goods whose entry into the country is prohibited.

The Government is no doubt aiming to accomplish this by the roundabout way of gradually raising the tariff wall. Infinitely more manly would it be to come out straight and declare that dark syrups shall not be allowed to come into the country at all.

Were the refiners in this country turning out dark syrups enough to supply the demand, there would not be so much cause for complaint. If they made enough and sold at a reasonable price it would not matter much whether the duty was 100 or 200 per cent.

The particular source of annoyance to the trade is the fact that while there is a tariff of 100 per cent. on dark syrups the refiners make practically none at all, when the quantity they turn out is measured by the consumptive demand.

Few people there are who object seriously to the duty of $\frac{1}{2}$ c. per lb. on sugar, and because the Canadian refineries turn out the best sugar in the world, as far as granulated is concerned at any rate, and plenty of it. When similar conditions obtain in regard to dark syrups people will not begrudge a moderate duty.

A member of one of the largest wholesale grocery houses in Canada writes as follows:

"Your article in Friday's issue on the 'Unjust Syrup Tariff' is only too true. At the moment, and for a long time past, it has been impossible to procure from our refiners such a thing as a syrup suitable for lumbering sections, and we are now compelled to get such supplies from the United States, paying thereon a prohibitive grinding duty. Complaints have been made to the refiners, to Ottawa, and to some of the Ministers personally, but a deaf ear is turned to our wailings. I trust the agitation you now start will be taken up by merchants everywhere, with the result that this and many other grievances will receive some consideration at the hands of the powers that be. In the past the grocer has been ignored by them completely, and everything manipulated for the benefit only of the manufacturer. United action only can accomplish this, and I hope the millions of dollars invested in this branch of trade will have something to say to their Ottawa friends."

THE SALMON SITUATION.

THE salmon campaign is almost at a standstill. From what can be gleaned from advices from the Coast, the canners are still confident of their position, but wholesalers, while they lean to the bullish side, see enough of uncertainty in the market to preclude their venturing far at present prices. With what new salmon they have in stock, and with what is near at hand, they have enough for immediate requirements. And at the moment they are buying practically nothing, while with second shipments near by they are about 5c. per dozen lower in their views.

The season for fishing closed on the 1st inst., but what the final pack is figures have not yet been adduced. The last estimate we have of the pack is from figures collated August 20. These estimated the pack as follows: Fraser River, 315,669 cases, against 363,967 last year; Skeena River, 67,351, against 61,151; River Inlet, 59,000, against 39,351; Naas River, 18,000, against 19,587; other northern points, 20,500, against 10,315 last year. This means a total of 480,520 cases, against 494,371 last year.

If the estimates for the present season's pack are any way near correct it is obvious that the difference between it and last season's output is small. One thing is certain, the present pack is a good deal larger than it was a few weeks ago estimated that it would be. This is the leading bearish factor in the situation. Next in order is the fact that present prices are dangerously near a point where they will interfere with the consumptive demand. But here, again, it must not be forgotten that the home market is only a small part of the whole.

What is practically the cause of so much unconcern on the part of merchants, both wholesale and retail, is the belief that prices

will not go higher even if they do not recede any, and that therefore they have nothing to lose by deferring further purchases, while they may have something to gain. And THE CANADIAN GROCER does not know but what they are about right. It appears to be the safer course at any rate.

Those, however, who may be imbued with strong bearish views regarding the situation should not forget two things: The new pack salmon came upon a decidedly bare market, towards the end of the season some standard brands being completely cleaned out. This is just as likely as not to be repeated toward the close of the present season. Then it must be remembered that the demand from Great Britain is much larger than usual.

As far as we can see, the key to the situation is in the hands of Great Britain. Is she able to take care of the large quantities of canned salmon she has been purchasing from Canada and the United States? If she is we may look for steady values; if not we may expect to see at least the packers of brands not well known come down in their views.

In the meantime prices remain steady, and THE CANADIAN GROCER is assured by the Toronto representative of one of the canners that his superiors not only refused a bid he sent in, but instructed him that higher prices would be demanded than had been heretofore.

Mail advices state that some cohoes have been packed, and they are being quoted for future delivery at \$4 f.o.b., which would mean about \$4.60 to \$4.65 laid down on this market.

The Columbia River pack of salmon for 1895 is given at 514,617 cases, against 487,700 cases in 1894. The season closed on August 10th. The pack is said to be 100,000 cases in excess of the contracts. Canners, however, are said to evince no uneasiness over that fact, feeling confident that the market will take all that has been packed at fair rates. The export demand is good. It is claimed that the shipments direct from the river to England will be 110,000 cases, against 35,000 cases direct last year.

SHOULD KNOW HER POSITION.

France's interference with the Newfoundlanders in the building of their across-the-island railway is the height of presumption for a nation that has all along been presuming too much.

Newfoundland is as much a part of the British Empire as is the Dominion of Canada, but were a Rip Van Winkle to awake to-day, it is the President of the French Republic that he would imagine ruled the island down by the sea, and not her Britannic Majesty.

Newfoundland was ceded to Great Britain by the Treaty of Utrecht. The rights that

France obtained on the western coast of the island were concessions made by the conqueror to the conquered, and were for the benefit of the French fishermen, and not as a means for eternally interfering in the affairs of the colony and retarding at every turn its commercial development.

It is Great Britain's duty—to Newfoundland primarily—to give France to understand that she must keep within her proper sphere. The day for dilly-dallying has passed.

CURRENT PROSPECTS.

Cables received this week in Toronto announce a steady market for currants in Greece.

The prospects for a continuance of the steadiness are excellent. There is more than one cause which contributes to this.

The primary factor is the Greek Retention Act, which practically prevents values receding below a certain point. Then to this factor is to be added the short crop, which is alleged to be from thirty to thirty-five thousand tons less than last year. In France, too, the vines are said to be damaged. At any rate that country has within the last few weeks been a purchaser of Grecian currants for wine-making purposes.

THE CANADIAN GROCER is informed that efforts made by buyers on this side to make purchases at 3d. per cwt. below quotations have been unavailing, and it is generally thought that figures now ruling will not be far from the lowest of the season.

THE DIRECT FRUIT STEAMERS.

There has been nothing new in regard to import business in new dried fruit in Montreal since the information noted last week.

The only news consists of advices regarding the sailing dates of the two steamers of the Donaldson line, which will load fruit direct at primary ports for Montreal.

The Escalona, the first boat, commenced loading currants this week at Patras, and after touching at various Mediterranean ports will call at Denia for raisins. She is booked to sail from that port for Montreal on the 15th, and is expected to arrive by the first week in October. The Fremona, the second boat, will duplicate the Escalona's trip ten days later.

CREAM OF TARTAR DEARER.

Cream of tartar has advanced 20s. from the lowest point. The cause is the decrease in the manufacture of wine in France, a resultant of the diminished grape production. Cream of tartar is a bi-product of wine, and of course its quantity is regulated by the measure of the wine production.

AN ENGLISH APPLE BUYER TALKS.

THE apple export business will soon open out in genuine earnest. Already representatives of English firms have arrived on this side, while members of Montreal firms have paid visits to the west to see what the prospects are.

Among the Englishmen who have come out to see what chances there are in Canadian apples is Mr. Frank Hamilton, of Hamilton & Pritchard, Liverpool, and who also represents Thos. Russell, Glasgow.

To THE CANADIAN GROCER Mr. Hamilton, who is now in Montreal, predicted a season of low prices, though, of course, he did not hold that he was infallible. His chief reason for believing in a low level of values was the large crop of English and continental apples, the only outlet for which was in England.

"I admit," said Mr. Hamilton, "that fine red Canadian apples and American apples get the preference over the green varieties grown in England and Europe. At the same time the latter have to be consumed, and the enormous crop of them will keep prices down until the season is well advanced. I do not think, therefore, that apple growers on this continent should hold out for high prices, especially as the crops, both in Canada and the United States, are heavy."

"I have just been down in New York and Boston, and there I learn that the only outlet for the large growth of apples in the Eastern States is the English market. Last year consumers in the Western States took a large quantity of these eastern apples, as there was an apple famine out west, but this season they are showing a fine crop as far as I can ascertain. All these influences are bound to work in favor of low prices, and I also understand that your yield of summer and fall apples is a large one. No! I look for cheap apples this fall."

Mr. Hamilton goes west through the apple districts from Montreal. He will be in Toronto in the course of a week or so.

MORE CUSTOMS TROUBLE.

Jno. Pinder & Co., of Montreal, the well-known grocery brokers and commission men, have entered an action claiming from the Dominion Government the sum of \$1,490 paid by them under protest as duty on a cargo of sugar.

THE CANADIAN GROCER a week or so ago called attention to the injustice that was being done to sugar importers in this connection, and this is one of the cases in point.

On April 29 the sugar referred to, which was free under the old tariff, was entered in the Custom House as such. On May 3 the new tariff came into effect, but Messrs. Pinder did not think it would affect their

sugar declared five days before. When they applied for the release of the sugar, however, the sum of \$1,490 duty was demanded, in pursuance of instructions from Ottawa. The importers paid the amount under protest; and as it is understood that other importers have been reimbursed elsewhere, Messrs. Pinder seek justice through the courts.

This journal commented on these sugar cases at the time, and can only repeat what was said then: The Messrs. Pinder certainly have right on their side.

IT WAS A MISTAKE.

Since the publication of the item last week re new season's dates that were being advertised as being in stock with some wholesale houses, THE CANADIAN GROCER has further investigated the matter.

The advertisement in question was purely a mistake. And it occurred this way: The house received a shipment of dates. The man in charge of the advertising was instructed to announce the fact. But instead of making the advertisement read "a new shipment of dates," he made it read "a shipment of new dates."

"Every grocer knows that new dates do not arrive here till December," remarked the head of the firm, "and it stands to reason that we would not make ourselves such fools as to claim that we had in stock new Halloween dates."

A MAN FROM THE "SOO."

Mr. J. H. Meir, one of Sault Ste. Marie's merchants, has been making one of his periodical trips to Toronto and Hamilton. I ran against him in the "Ambitious City" the other day, and had a pleasant five minutes' chat with him. When I touched upon the water-power at the "Soo" he became enthusiastic.

"It is the grandest water-power on the face of the earth," he declared, with emphasis; "it is ahead of Niagara. Yes, the outlook is getting brighter for the 'Soo.' We have a developed water-power of 20,000 horse-power. The pulp mill is almost completed. The building is of stone and four storeys high. The promoters have put in something like 20 water-wheels. There are 10 or 12 pulp grinders, and it is expected that 20 carloads of pulp per day will be turned out. And then they are going to build a large paper mill, which will, it is claimed, be the largest of its kind in the world. England will practically be the market for this pulp. During the month of July, the company paid out for machinery, labor, etc., \$100,000."

"What are the agricultural conditions in your part of the country?" I ventured.

"Well, as you know, it is not a wheat raising district, but for pasturage I don't

know any better country in the world. Why, we don't think anything of 2½ tons of hay to the acre. During the summer a good many cattle have been sent up from Grey County to get the benefit of our rich pasture lands. Drought does not bother us." Judging from Mr. Meir's appearance, the Soo must be good for men as well as for cattle.

BUSINESS MEN IN PARLIAMENT.

THE new British House of Commons contains a very substantial proportion of business men in its total membership of 670. The preponderance of lawyers, which is so marked a feature of the Canadian and other Parliaments, is not so observable in the Mother of Parliaments. Adding together the barristers (in and out of practice), the solicitors, the university professors, the doctors and Government officials, to form what may be conveniently called the professional element, we get a representation of 180; that is, 131 barristers, 19 solicitors, 11 doctors, etc. Now, taking the representatives of the landed interest, viz., land owners, tenant farmers and agriculturists, the total shows 182. The financial men number 30, the newspaper proprietors and journalists 31, and the naval and military officers 45. Even in a chamber of 670, each of these groups could very effectually contend for the interest of its order. When we come to the commercial element, the showing is not a whit less imposing. The following may fairly be counted together as representing the great branches of trade and commerce in the three kingdoms:

Manufacturers and spinners	54
Merchants	35
Steamship owners and builders	18
Shopkeepers and traders	16
Brewers, distillers and wine merchants	19
Hotelmen	2
Printers and booksellers	7
Colliery proprietors and coal merchants	15
Iron masters and metal merchants	15
Railway contractors	2

This gives commerce a representation of 183, and obtains for it a potent voice in the framing of legislation. Many of its spokesmen are leading members of the House. Some sit in the Government. It is enough to make a Canadian business man's mouth water when he thinks of a representation in Parliament approaching one-quarter of the whole House. Besides that, there are the 120 landed proprietors and farmers, who have great commercial interests at stake. They must form a valuable reinforcement to the business element. If we had 55 or 60 business representatives in our House, in addition to the agricultural element, we would see less professional legislation, tariff inequalities and useless waste of public money—or demand the reason why.

PROSPECTS IN B.C.

Geo. R. Ashwell & Sons, general merchants, Chilliwack, B.C., write THE CANADIAN GROCER thus: "The prospects for

business are very good out this way, and we anticipate doing a better trade than ever this fall and winter."

After noting that the yield of grain near Chilliwack is tremendous our correspondents continue:

"Prices in grain are going to be low compared with 1893. We cannot count on last year owing to the flood. Oats are \$18 per ton, peas \$20, wheat \$22, barley \$15, and hay \$7. Dairy butter is 15c. per lb., creamery butter 20c. per lb. Eggs bring 22c. per doz. Year before last these prices were \$5 to \$7 and 7 to 8c. higher than this."

Messrs. Ashwell & Sons add that they would not know what to do without THE CANADIAN GROCER.

IN RETAIL CIRCLES.

J. F. CUMMINGS, College street, Toronto, has sold out to A. Snuggs, formerly with Stroud Bros., Yonge street.

J. A. Sweet, 481 Queen street east, Toronto, has purchased a new covered delivery wagon. It is beautifully mounted, and is one of the best turnouts of the kind in the "Queen City."

F. C. Whitelock, 392 Yonge street, Toronto, who recently bought out F. J. Benjamin, has got his store nicely arranged, and he is doing a nice business.

Kane & Kane, of Orillia, have extended their already large premises some twenty feet in the rear. "It is now one of the finest general stores in Orillia," remarked a traveler to me.

The business of McEachren & Carr, Trout Creek, recently dissolved, is being carried on by Mr. Milton Carr, formerly of Powassan.

Pokorney & Marcle, of Huntsville, have added a grocery stock to their business. They sell for cash and are doing a nice trade.

The stock of E. B. Burt, Bracebridge, was recently purchased by C. A. Thompson at 65c. on the dollar. Mr. Thompson was at one time a partner with Mr. Burt.

George Cuttle, of Geo. Cuttle & Son, for many years manager for W. Barnard & Co., Sutton West, has put a stock of groceries into the store in which he sold furniture for some years.

H. E. Thomas, of Teeterville, has renovated his store, making it much more attractive and convenient.

Tilly & Poustie, of Aylmer, have dissolved partnership, the former retiring. Mr. Poustie has taken into partnership with him Walker Stewart, and the business will now be known as Poustie and Stewart. We wish them success.

Taylor & Smillie, of Brussels, have dissolved, Mr. Taylor retiring. The business will continue as heretofore, as Mr. Smillie

has always managed it, to the credit of the firm and satisfaction of his customers.

At Palmerston we find a nice, well kept stock, with every attention paid to the requirements of the public. This is easily accounted for, as James W. McCabe thoroughly understands his business.

FIRST SHIPMENT DATES DELAYED.

The first shipment of dates will be about two weeks later than usual this year. Advices received on the Toronto market this week announce this. The reason is that the date houses on the Persian Gulf have decided to delay shipments two weeks later than usual; why the advices do not state.

In consequence of this decision the first steamer with new season's dates is not likely to leave Bussorah before October 10. That means that it will be well on to the end of November before she will reach England, and at least the third week in December by the time new season's dates are on the Canadian market.

As far as THE CANADIAN GROCER can learn, prices are much about the same as last year; while much the same may be said regarding the orders that have so far been placed.

AT YOUR SERVICE.

THE CANADIAN GROCER is always zealous for service in behalf of its readers; and we do not draw the line at purely journalistic work.

The Toronto Industrial Exhibition is now open, and country merchants are flocking into the "Queen City" from all directions.

Are you coming? You most assuredly should. There are ideas to be gathered at the Fair and bargains around the warehouses.

If you are undecided let this be the moment of decision.

When you have read this issue file it away, pack your grip, hie away to Toronto, call at the office of THE CANADIAN GROCER, 26 Front street west, and if you desire someone to pilot you about the Exhibition Mr. MacLean or the editor or some member of the staff is at your service.

NO FRUIT BUT RICH GRAIN.

Mr. McKinnon, of McKinnon & Co., general merchants, Blyth, was in Toronto this week to attend the millinery opening and the Fair, of course. "Apples, plums and hay we practically have none at all this year," he remarked to THE CANADIAN GROCER, "And you know apples and hay are two things which we usually send out in large quantities."

In spite of this gloomy report, Mr. McKinnon speaks in decidedly hopeful terms of trade prospects. "We have, you know, excellent cereal crops," he explained, "which is something we did not anticipate in June last."

"A Constant Dropping Wears Away a Stone."

That is the reason why we are constantly reminding you of that delightful article

DESICCATED ROLLED WHEAT

IT PAYS We believe, by calling your attention to it often enough, we can convince you that to handle a little better Breakfast Food at a little higher price, for your good customers. Write to us and our agent will call or we will quote you prices, with samples, on all varieties of Breakfast Foods.

TORONTO

The IRELAND
National Food Co., Ltd.

SEEKING INCORPORATION.

Charles Ephraim Boyd, Norwich; Gordon Stanford, Sault Ste. Marie; William David Boyd, William Edgett Tisdale and Frank Reid, of Simcoe, are applying for incorporation as "The Sault Trading Co., Ltd." to manufacture and deal in groceries, hardware, etc., at Sault Ste. Marie, Ont., with a proposed capital of \$24,000.

Alexander Albert Mulholland, James Lockart, Jonathan Matchett, William Delaney and Nicholas Garland, of Toronto, are applying for incorporation as "The Northumberland Paper and Egg Case Co., Ltd., with headquarters at Campbellford, Ont., and a proposed capital stock of \$100,000. The company will buy out the stock-in-trade and business formerly conducted by E. G. Burke, and the objects of the syndicate will be (1) To manufacture from straw, wood or other material, and deal in pulp, binders' board, builders' felt and paper, and all other kinds of paper, binder and other twines and cords, egg cases, boxes and other products of such pulp, board and paper, and wooden boxes and cases of all kinds. (2) To manufacture and supply light, heat and power, either by water, steam or electricity.

David Alexander Gordon and Edward Kelley, of Wallaceburg; William Brown, of Mooretown; James Wynard Steinhoff and James Andrew Steinhoff, of Wallaceburg, are applying for incorporation as "The

Mooretown Salt Co., Ltd.," to manufacture and sell salt at Mooretown, with a capital stock of \$10,000.

Oliver Latour, Oscar McDonell, Pierre H. Chabot, Albert H. Chabot, all of Ottawa; and Louis N. Champagne, of Hull, seek incorporation as "The Ottawa Trading Co., Ltd.," to carry on a general business at Montreal and other places, with a proposed capital of \$8,000.

DANIEL McLEAN FAILS AGAIN.

Daniel McLean, one of the pioneer leather merchants of Toronto, has made an assignment for the benefit of his creditors to Mr. E. R. C. Clarkson. Three years ago Mr. McLean got into financial difficulties through real estate. Some months ago he removed from his old stand on Yonge street to smaller premises on the opposite side, and appeared to be doing a profitable business on a limited scale, but the real estate again helped to bring him down, and he was compelled to place his affairs in the hands of an assignee.

The liabilities are estimated at \$10,000, and the assets, as far as the stock is concerned, will be learned as soon as stock-taking is completed. It is expected that the real estate equities, coupled with the stock, will pay off the liabilities in full.

Another cause of failure was the fact that very little leather can be sold to the small shoemakers throughout the country, since the

big factories now make boots and shoes so cheap. Mr. McLean's trade in the old days was large throughout the towns and villages of Canada.

A NOBLE CONFECTIONER.

It is said that Charles Alexander, the well known Montreal confectioner, has a claim to the British earldom of Sterling. There is the vast sum of \$1,000,000,000 in the English treasury to the credit of the estate and awaiting a lawful heir. Major the Hon. Charles Alexander, brother of the Earl of Caledon, recently called on the Montreal merchant and talked his prospects of succession over with him.

BRITISH DAIRYMEN.

An Ottawa despatch says: There is a strong possibility of the British Dairy Farmers' Association holding its annual meeting next year in Canada. The organization is purely an Old Country one, and exercises a great influence among the farming community there. The agricultural resources of the Dominion are attracting so much attention in the Old Land that there is a strong desire on the part of the Dairy Farmers' Association to see something of Canada. The High Commissioner has been communicated with on the subject, and the steamship companies have been asked to quote rates. It is expected, if arrangements can be made for the contemplated visit, the Dominion Government will afford facilities to the members of the association to visit different portions of Canada. The delegation will number 75 or 100 agriculturists.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 5, 1895.

GROCERIES.

THE market is devoid of any new and striking features this week. In no one line is there real activity. The outside markets are steady on sugar, but that is more than can be said of the Canadian market. The refiners are cutting prices, although previous quotations are nominally obtaining. There is little or no improvement to be noted in the demand for sugar. Syrups are quiet. A good deal of American syrup is being offered, but the duty precludes the transaction of much business. Advices quote currants steady; demand here keeps fairly good for the season. There is not much stir in teas locally. Canned goods of all kinds are quiet. In spices, the feature to be noted is a decline in the price of pepper in the primary market.

CANNED GOODS.

There is no change in the salmon situation, both buyers and sellers still being apparently unconcerned as to business. Cohoes are being offered at \$4 on the Coast. Canned vegetables and fruit are quiet and featureless. We quote: Tomatoes, 90c.; corn, 80 to 90c.; peas, 80 to 90c. for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.80 to \$2.45, according to brand; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 90c. to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, new pack "Horseshoe," \$1.40 to \$1.45, in tall tins; do., Cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; new lobsters, \$1.80 to \$1.85 for tall tins; flats, \$2.35 to \$2.40;

half tins, \$1.35. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

The situation locally is much as before. We hear of a transaction between local dealers in Jamaica coffee at 21½c. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c. In New York there is a better feeling to be noted in Brazilian coffees.

RICE.

Business continues to be of a moderate character at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

Demand is good for spices generally, and for pickling spices particularly. Pepper is ½c. cheaper in New York. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 25c. per lb.

NUTS.

Business in nuts continues quiet and featureless. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The home market is still in a demoralized condition, prices being without anything more than a nominal basis. Quotations, however, are nominally unchanged. The demand is little if anything better than it has been for some weeks past. We quote: Granulated, No. 1, 4½c.; do., No. 2, 3½ to 4c.; yellows, 3½ to 3¾c.

N. Y. Journal of Commerce, Monday: Just sufficient doubtful feeling prevails in regard to raws to keep an uneven ripple upon the market, but in the main tendencies are toward a steady feeling. Refiners, it is assumed, will buy without asking favors below the line of bids they have of late been making, and importers have hopes of securing a fraction better, with their valuation and holding adjusted accordingly.

SYRUPS.

The feature of the market is the American syrups that are being offered, but the duty of ¾c. per lb. prevents much business being done. The lowest priced Canadian syrups we hear of being offered are 24c. per gallon laid down here. Business is quiet generally. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The market remains quiet and featureless. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

Latest cable advices from Colombo state that lower grade teas are slightly easier, but fine teas are strong. Locally there is a fair demand for cheap Japan teas, but there do not appear to be many coming forward. The principal teas wanted, however, are low and medium grade Indians and Ceylons. Telegraphic advices from Calcutta received in London, Eng., give the exports to the United Kingdom from the commencement

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want Scrub Brushes and should have them with Solid Backs.

We manufacture the only brushes with solid hardwood backs of one piece of wood. We have them in three styles and several sizes and qualities in each style. There are other so-called "solid backs," but ours are the only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

TORONTO BEING

Practically an all black tea-drinking town, it is only natural to infer that the tea having the largest sale there would be the best of all teas.

"SALADA"

CEYLON TEA

Has a larger sale every Single Day in Toronto than all the other package teas combined have in a fortnight. There are over 700 grocers in the city of Toronto handling "SALADA," which means practically every grocery store in the city.

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

of the season to the 16th August, as 32,550,000 lbs., against 29,720,000 lbs. during the same period of last season. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

New season's Valencia raisins are due here, and before this issue is in the hands of our readers the wholesale trade will, in all likelihood, have the fruit in their warerooms. In the meantime we quote old fruit as follows: Off-stalk, 80 to 90c. per box; fine off-stalk, 4 to 4½c.; selected, 5½ to 6c.; layers, 4½ to 5½c.

Currants are cabled steady. Demand here is fair. As noted elsewhere the Escalona is now loading at Patras. We quote as before: Filiatras, half-bbls, 4 to 4½c., bbls., 4¼c.; fine Filiatras, half-bbls., 4¾c., bbls., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases.

There are some shipments of French prunes on the way, but in the meantime the local market is bare of this particular prune. Trade is quiet. We quote: Bosnias at 6 to 7c., and Bordeaux at 4½ to 6½c.; California prunes, 9c.

Evaporated apricots are still dull and neglected, and are likely so to remain for another month or more. We quote: Apricots and peaches, 12½ to 13½c. per lb.; new apricots, 15c.; nectarines, 13½c.; pitted plums, 12½ to 13c.

Sultana raisins are quiet and unchanged, at 6½ to 7c. for good fruit.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 3½ to 4c.; naturals, 4½ to 5c.

Advices from Barff & Co. state that the date houses on the Persian Gulf have decided to delay shipments two weeks later than usual, the first steamer for London not being expected to leave Bussorah before October 10. Prices will be about the same as last year. Local market is quiet and unchanged at 4¼c. up.

BUTTER, CHEESE AND EGGS.

BUTTER—The market continues firm for best grades, but lower qualities sell slowly and are accumulating. Some of the latter will eventually have to be sold at very low figures; in fact, it is even now difficult to move it at any price. The creameries have been supplying most of the demand for high class goods. Some produce dealers regard the present situation with misgivings, seeming to have an idea that when the cooler weather sets in and it becomes convenient

to ship rolls, the market will break. Mean-time prices are: Old summer dairy and store packed, 7 to 9c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c.; Fresh creamery—Tubs, 18 to 19c.; pound prints, 21 to 22c.

CHEESE—The market seems about the same as last week. The export demand continues quiet, although many large dealers are taking cheese in anticipation of a further rise, but a change is not generally looked for for some time to come. Prices are unaltered. New Canadian is being sold at the factories at 7¾ to 8c. per lb., while 8½c. is the Toronto quotation. Last August and September makes bring 10 to 10½c.

EGGS—Continue to rise in price and to become firmer. We quote: 11½ to 12c. per dozen, while it is said 12½c. has been paid in some instances.

GREEN FRUIT.

In accordance with a prophecy made by THE CANADIAN GROCER early in the season lemons continue to advance in price, the market being very firm. Oranges are rather scarce, but bananas come in pretty freely. As to fresh green fruits the market is pretty well supplied. Peaches are said to have reached their lowest price early this week, and it is not anticipated that they will fall so low again this season. At present Canadian Crawford's, which are rather scarce, but of excellent quality, have three able competitors on the market viz., California, Delaware and Michigan peaches. Some of the last named are of good quality, possessing a thicker, darker lined skin than the Ontario, and the same rich flavor. Plums are scarce and dearer, while grapes and pears are cheaper than last week. We quote prices: Lemons—Sorrento, Palermo and Verdilla, \$8 per case. Oranges—California seedlings, \$3.50 to \$4; Sorrento, \$3.75 to \$4. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cucumbers, Canadian, 15c. per basket; new cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 15 to 35c. per basket. Green California fruit—Peaches, \$1.40 to \$1.75 in boxes; pears, \$2.50 to \$3; plums, \$1.25 to \$1.75; green apples, \$1 to \$2.25 a barrel; watermelons, 18 to 20c. each; muskmelons, 35 to 40c. per basket; grapes, 2½ to 4½c. per pound; Canadian Crawford peaches, \$1 to \$1.35 per basket; Delaware Crawford's, \$1.50 to \$1.65; Canadian Bartlett pears, 75 to 90c. per basket; other grades, 30 to 60c.

COUNTRY PRODUCE

BEANS—Unchanged at \$1.70 to \$1.75.

DRIED APPLES—Jobbers quote at 6 to 6½c.

EVAPORATED APPLES—Jobbers quote at 8c. per lb. in 50-lb. boxes.

POTATOES—The low point of 25c. per bag has been reached in Toronto, and potatoes are still rushing in. Easy prices are bound to rule for weeks to come.

HONEY—Strained in bulk is unchanged at 8 to 9c. Honey still sells at \$1.50 to \$1.80 in the comb.

HOPS—Canadian, 6½ to 7½c.; Pacifics, 14c.

HAY—Baled hay still brings \$14 in ton lots, and \$12.50 in car lots.

FISH.

The arrival of the first month with an "r" in its name brings forward oysters in bulk, which are quoted at \$1.30 per gal. Sea herring is also a new line at \$3.50 per 100 fish. Last week's quotations are unchanged. We quote: Skinned and boned cod-fish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7 to 8c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; mackerel, 20 to 25c.; steak cod, 7 to 8c.; haddock, 6c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$2.50 per 100.

PROVISIONS AND DRESSED HOGS.

Dressed hogs are still quoted at \$6.75 to \$7 per 100 lbs., and the demand for products is very active. We quote:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8½c. for small lots; backs, 8½ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White, 72c.; red, 72c.; goose, 61c. per bush.

OATS—36 to 39c. per bush.; new, 30½ to 31½c.

BARLEY—46 to 48c.

FLOUR—The market is still unsteady and feverish. Straight roller is quoted 25c. lower than last week. Prices are: Straight roller, \$3.25 to \$3.30; Manitoba, \$4; patents, \$4.25.

BREAKFAST FOODS—The cheapening of grain owing to large crops has caused breakfast foods to sink in price. We quote: Standard oatmeal, \$3.90; rolled oats, \$3.90; rolled wheat, \$2.25 in 100 lb. barrels; corn-

EDINBURGH

SYMINGTON'S

ESSENCE OF COFFEE

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO



The Finest Grown

For sale by

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

meal, \$3.20; split peas, \$3.50; pot barley, \$3.50 to \$3.75.

SEEDS.

From \$4 to \$4.70 is given at outside points for good to choice qualities of alsike.

SALT.

Dairy and packing salt are freely moving at old figures. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are still accumulating. Big dealers are selling cured as low as 8¾c., but are paying 8c. and 7c. for No. 1 and No. 2 green.

SHEEPSKINS—Lambskins and shearlings have risen to 55c.

CALFSKINS—Nothing doing.

WOOL—Trade is dull. Fleece combings still quoted at 24c.; unwashed at 14c.; rejections at 17 to 18c. In pulled wools supers are quoted at 21 to 22c., and extras at 22 to 23c.

PETROLEUM.

Situation unchanged and prices firm. We quote in 1 to 10 lb. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

Clemes Bros. have in two cars of bananas.

D. Gunn, Flavell & Co. are showing a line of Stilton cheese.

Clemes Bros. have a car of Delaware peaches.

New season's dates will be two weeks later than usual.

McWilliam & Everist have a car of Michigan peaches of fine quality.

T. Kinnear & Co. have their new pack "Horseshoe" salmon in stock.

A shipment of 200 cases of French prunes is near at hand for the Eby, Blain Co., Ltd.

Davidson & Hay are showing a handsome sample of imported Japan rice, just to hand.

Davidson & Hay are offering splendid value in a medium bright syrup in half-barrels.

Boulters' tomatoes are being offered by T. Kinnear & Co. at what are said to be reasonable prices.

Clemes Bros. report the receipt of a shipment of old dates, Hallowees, good stock at low prices.

J. W. Lang & Co. have in stock a nice line of Beardsley's shiedded codfish in small packages.

H. P. Eckardt & Co. have in stock California evaporated apricots, peaches and fancy nectarines.

The Eby, Blain Co. desire to draw the particular attention of the trade to their advertisement in this issue.

D. Gunn, Flavell & Co. are offering the "Maple Leaf" brand of pure lead in 3 lb. tins, which make neat packages.

The Eby, Blain Co. are offering Odart's pickles at \$3.50 per dozen; also medicated

toilet soap, three cakes in box. This soap can be retailed at about 12c. per box.

John Sloan & Co. have in stock a shipment of low grade Moyune Young Hyson tea which is showing good value.

Rutherford, Marshall & Co. last week disposed of a carload of Manitoba creamery and dairy butter, 512 packages in all.

T. Kinnear & Co. have received samples of their special brands of Japan tea—"Goat," "Buddha," and "Griffin." They are good in both leaf and draw.

The Eby, Blain Co. are putting opera glass gum on the market, 500 sticks to the box. The price is \$4. An opera glass is given away with each box.

California peaches are about over, but Michigan Crawfords are taking their place in bushel baskets at \$2.50. Some of the latter are of good quality and fine flavor.

H. P. Eckardt & Co. have in stock new season's Young Hyson teas, including extra sifted first and second. The make and draw of these teas are exceptionally fine.

A feature of the Eby, Blain Co.'s sample room is the display counter of fancy groceries and novelties, and a feature of the counter is MacLaren's new handsome porcelain jars for "Imperial" cheese.

Rutherford, Marshall & Co. say they have arranged with two first-class creameries to supply them with extra butter during Exhibition time. With those additional sources of supply, besides the "Maple Leaf" brand, they hope to be able to meet all demands.

HAMILTON NOTES.

W. H. Gillard & Co. are at last in receipt of their "Unicorn" prunes, and are filling all orders this week. This firm also report large sales of Rio coffee.

W. H. Gillard & Co. will be in receipt of Arguimbau's off-stalk, fine off-stalk and selected Valencias about the fifteenth of this month.

W. H. Gillard & Co. are in receipt of advice of shipment to them from China of 3,000 packages black and Young Hyson teas. The firm anticipate big sales, as the value they will be enabled to offer will be exceptional.

A really good lumbering syrup in half-barrels is being offered by Lucas, Steele & Bristol, under the "Maple Leaf" brand.

LONDON NOTES.

T. B. Escott & Co. have arriving this week large shipment "Unicorn" prunes from Trieste.

T. B. Escott & Co. have received from Japan another large shipment of Japan teas. "The prices out there have been so high that our agents have had difficulty in filling our orders at our limits," remarked a member of the firm.

BRANTFORD NOTES.

Wm. Paterson & Son are making a fine line of wrapped and unwrapped caramels. Travelers have samples.

Wm. Paterson & Son intend pushing their cough drops and cough tablets, in bottles and tins. Write them for prices.

QUEBEC MARKETS.

MONTREAL, Sept. 5, 1895.

GROCERIES.

THE grocery market has not recorded any distinct or radical change since our last report. Business is fair on the whole in most of the staple lines, but can hardly be said as yet to have assumed its full proportions. Sugar is quiet and refiners are still selling round lots at inside figures, and some jobbers also seem to be content with the mere cost price. In spices and coffees the position is quiet and steady. Teas have exhibited a fair degree of activity, especially medium grade Japans, but some fair enquiry is also noticeable for Indian and Ceylons when the price suits. In dried fruit nothing new is to note in regard to values for fall supplies. The first arrivals of new French prunes will be on the market Saturday and are offering at 4¾c. to arrive. Advices on California prunes and evaporated fruit, as will be seen below, are rather easier in their tenor. In canned goods nothing striking is to report and prices generally are steady. Green fruits are much as they were, and fish and the other markets record nothing noticeable.

SUGAR.

The sugar market has not furnished any important change during the past week. The volume of business is not extensive, though there has been a little more doing in granulated sugar. In round lots this sold at 4c., but for smaller parcels 4½c. is the refiners' asking price, while the jobbing range is 4½ to 4¾c., some of the French houses filling all orders at the inside figure. A fair number of orders have been coming in for yellows at 3 1-16 to 3¾c. at the refinery, and some very low grade yellows have changed hands as low as 3c.

SYRUPS.

Stocks of syrups in first hands have become considerably reduced of late, and the market rules firm in tone. Prices are unchanged, however, at 1¾ to 2½c., as to grade and quantity.

MOLASSES.

The molasses market rules quiet and unchanged. Business has been solely of a jobbing character at 37c. for Barbadoes and 36c. for Porto Rico.

RICE.

The rice market has been fairly active and firm from first to second hands. Prices

CLEARING..

The entire stock of Crockery-ware, Glassware, and China, at prices that catch all shrewd buyers. Some surprises in very staple lines.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

COLD STORAGE WAREHOUSE KEEPS YOUR PRODUCE FOR YOU . .

Rates and information from . .

W. H. LECKIE, Manager,
THE TORONTO COLD STORAGE CO.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Still lead for the

Choicest of Fruits

Punctuality and Low Prices. Special attention given to mail orders during the Exhibition.

Consignments of Domestic Fruits, Butter, Eggs, Honey, Beans, Poultry, solicited, which will at all times receive our careful attention.

You will never
regret keeping
our brands of**SOAP**

In stock. They are good sellers, and give a fair margin of profit.

GUELPH SOAP CO., Guelph, Ont.

ANTOINE SOLARI

Head Offices :

GRAND VEZIR HAN

Smyrna

Importer and exporter of Dried
Fruit, Smyrna Figs and Sul-
tana Raisins

All orders executed at lowest prices.

Agent for Canada :

E. FIELDING

27 Front Street East, TORONTO

**COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure,

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

are steadily held. We quote as follows :
Japan, \$4.30 to \$4.50 ; crystal Japan, \$4.80
to \$5 ; standard B, \$3.45 ; C.C. style, \$3.20 ;
Patna, \$4.37½ to \$5 ; and Carolina, \$7 to
\$7.50.**SPICES.**There is no change in the spice market.
Business is quiet at the following : Penang
black pepper, 8 to 10c. ; white pepper, 13 to
15c. ; cloves, whole, 10 to 20c. ; cassia, whole,
10 to 20c. ; nutmegs, 40 to 90c. ; Jamaica gin-
ger, 20 to 25c., as to grade.**COFFEES.**There is only a small business doing in
green coffee and any lots that have been
moving are small ones for immediate re-
quirements. In ground stock the distribu-
tive demand has commenced to pick up a
trifle. We quote green bean coffee : Mara-
caibo, 20 to 22c. ; Rio, 19 to 20c. ; Java, 24 to
28c. ; Jamaica, 19 to 21c. ; and Mocha, 27 to
31c.**TEAS.**There has been a fairly good demand for
small lots of Japan teas during the week,
and some 800 packages or so have been
turned over of various qualities. Most of
the business was at a range of 15½ to 19c.,
but quite a few lots ranged from 19 to 22½c.
Indian and Ceylon teas have also been
moving in a quiet way, and in a word the
market has been an active one all round.
We quote : Low grade Japans, 12½ to
14c. ; medium, 16 to 18c. ; fine, 19 to 22½c.,
and choice, 24 to 31c.**DRIED FRUIT.**There has been nothing new in the dried
fruit market since our last, when quotations
on Valencia raisins via the first direct steam-
er to Montreal were quoted. The vessel
cannot possibly arrive before the middle of
October, so that there has been no rush to
place orders. We quote : Off-stalk, 3 to
4½c. as to grade, and layers, 4½ to 5½c.
as to quality.California raisins rule quiet and firm on
the whole, and quotations are unchanged at
6½c. for 4-crown layers, and 5½c. for 3-
crown.The currant market is steady but quiet,
with no business of importance to report
either for import or from stock. We quote
3½ to 4½c. here as to quantity and package.The prune market is steady on the whole
for French, the first arrivals of which will be
here on Saturday this week. They are offer-
ing at 4¾c to arrive, and this necessitates
some modification in our price. We quote
4½ to 5c. as to quantity. Advices on Cali-
fornia prunes are rather easier in tone, and
recent quotations on them are equivalent to
6c. laid down here duty paid. Jobbers are
asking 6¾ to 6½c. as to grade.There is no change in dates, which we
quote at 5 to 5½c.Figs are steady. We quote baskets and
bags at 4 to 5c. for ordinary qualities, and 9
to 10c. for higher grades in boxes.Advices on California evaporated fruit are
easier, and new offers on stock to arrive are
at a concession on previous prices. Offers
on apricots are equivalent to 13½c., and on
peaches and pears 8½ to 8¾c., while plums
have been quoted at 7c. These, of course,**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

MANNHEIM INS. CO.**MARINE RISKS EXCLUSIVELY**

Incorporated 1879. Established in Canada 1885.

CAPITAL AND ASSETS EXCEED \$2,600 000**JAS. J. RILEY & SONS**

Managers for Canada

Montreal

Sub. Agents in chief Cities and Towns.

Rutherford, Marshall & Co.Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.

Consignments Solicited.

EGG CASES SUPPLIEDLiberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.**Fresh Fruits****ALL KINDS** in their
seasonSpecial attention given to
mail orders.**CLEMES BROS. - TORONTO**

are the bare cost which jobbers can lay down supplies at. We quote: Apricots, 14 to 17c.; peaches, 9 to 10c.; pears, 9 to 10c.; plums, 9 to 9½c., and apples, 9 to 10c.

NUTS.

There is no change in these since our last. Cables rule firm, in line with advices noted last week, and prices are strongly held. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The canned goods market has been moderately active. Fresh supplies of vegetables, fruit, etc., are now on the market, but the distributive demand is small. We quote: Lobsters, \$6.50 to \$8.50 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80c. to \$1 per doz.; peas, 85 to 95c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

A good seasonable trade has been doing in all kinds of green fruit.

APPLES—Prospects for these do not improve. Receipts continue ample and prices are easy at \$1.25 to \$2.20, as to grade.

PEARS—Quiet and steady at \$1.75 to \$2.25.

ORANGES—Supplies here are very light and prices steady at \$4 per box.

LEMONS—The advance in these last noted is firmly maintained at \$5 to \$6 per box.

BANANAS—Market overstocked and prices still lower at 30 to 50c. per bunch, as to quality.

CALIFORNIA FRUIT—Receipts of these show nice condition and are well received. We quote: Peaches, \$1.25 to \$1.50; plums, \$1.20 to \$1.50, and pears, \$2.25 to \$2.50, as to grade.

FISH.

The fresh fish trade continues quiet. Demand has been fair, but receipts have been light and this has restricted business. The season for fresh British Columbia salmon closed on the 1st, and this week will close out the balance of these fish, although fresh frozen fish will continue in the market. Fresh B. C. salmon have sold at 13c. Haddock have sold steadily at 4 to 4½c. per lb., and haddies are now in the market at 7½c.

Business in pickled fish has ruled very quiet, and as is natural this early in the fall only a limited demand is to note. New Labrador salmon are offering at 12½ to 13c.; B.C. salmon, 10½c., and No. 1 green cod at 4½ to 5c., while Cape Breton herring are held at 5c. New dried cod fish are in good supply, but demand is almost nil. They are selling in a small way at present at \$4.75 to \$5.

In prepared fish there is a steady jobbing demand for boneless cod at 5½ to 6c., and smoked herrings at 9 to 10c.

COUNTRY PRODUCE.

EGGS—The easy feeling noted last week in eggs continues, and prices are ¼c. lower at 9 to 11c., as to grade.

POTATOES—Receipts of these are not excessive, and prices are steady at 35 to 45c. per bag.

HOPS—Demand for hops continues very slow, but prices are steady at 5 to 8½c., as to quality.

MAPLE PRODUCTS—No change in these to report under a quiet jobbing trade. We quote: Sugar at 6½ to 7½c. for new and 4 to 6c. for old; maple syrup in wood at 4 to 5c. per lb., and 50 to 60c. per tin.

TALLOW—There is no change in tallow, which is steady at 6 to 6½c. for refined and 5 to 5½c. for lower grades.

BEANS—Continue quiet and steady at \$1.85 for hand-picked, and \$1.30 to \$1.50 for lower grades.

HAY—The market is dull and prices easy in tone. No. 1 timothy is held here at \$10, but is offered in the country at \$9, and No. 2 at \$8 to \$8.50, while we quote spot prices for it \$9 to \$9.50.

PROVISIONS.

The demand for provisions on spot continues of a limited character, and the market rules quiet and about steady. We quote: Canadian short cut, clear, \$15.50 to \$16; Canadian short cut, mess, \$17 to \$17.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¼ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¼ to 7½c.

FLOUR, MEAL AND FEED.

One of the most important transactions which has taken place in the flour market for some time past was the sale on Monday of 6,000 sacks of Manitoba patent for export to Glasgow. The local trade is quiet, and the tone of the market on the whole is about steady. We quote: Winter wheat, \$4 to \$4.25; spring wheat, patents, \$4.15; straight roller, \$3.65 to \$3.75; straight roller, bags, \$1.65 to \$1.80; extra, bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.90 to \$4.

There is no change in the oatmeal market, business being quiet and prices steady. We quote: Standard, bbls., \$3.70 to \$3.80; granulated, bbls., \$3.80 to \$3.90; rolled oats, bbls., \$3.80 to \$3.90.

The demand for feed continues good, but the offerings are light and values firm. We quote: Bran, \$16 to \$16.50; shorts, \$19; mouillie, \$22 to \$23.

BUTTER.

The butter market is dull and rather easier in its tone. Sales of creamery at 17c. have been noted before, and this week creamery men were in town offering their first half August and some Julys. They could sell at 17¼c., but buyers at this price were few. Receipts of Manitoba dairy are accumulating here, and prices are apt to decline unless a clearance is effected. We quote: Finest creamery, 17½c.; finest Townships dairy, 14 to 14½c.; finest Western dairy, 12 to 13½c.

CHEESE.

The course of the cheese market shows plainly that the bulge last week was only a flash in the pan. At the time the advance bids were made it was intimated that some shippers were trying to prevent salesmen from marketing their August make too freely. Tactics adopted this week strengthens the belief. A week ago buyers bid 8 to 8¼c for August make. Of course the advance of a clean ¼c. per pound made factory-men think that buyers wanted cheese. Accordingly, they refused to sell, and now all that is offered is 7¾c, or a full ¼c. less than was bid a week ago. This is the situation on this side as it stands at present. Advices from the other side continue dull. There is little encouragement in private cables and

prices on spot are fully ¼ to ½c. below country cost. This peculiar situation of affairs shows that the legitimate demand is not active. A buyer to-day could fill an order for a large lot of Quebec cheese at 7½c, which is ½c. below what was possible on Monday. Other makes are difficult to quote, but 8c. is certainly the top price here now for any cheese from any section. We quote: Finest Ontario makes, 8c. Townships' makes, 7¾c.; other Quebec makes, 7¼ to 7½c.

ASHES.

The ashes market is quiet and nominal as follows: Firsts, \$4.10 to \$4.15; seconds, \$3.75 to \$3.80; pearls, \$5.25 per 100 lbs.

MONTREAL NOTES.

Mr. Rose, of Rose & Laflamme, is making a business trip through Ontario this week.

Kinloch, Lindsay & Co. are loading a shipment of Lazenby's preparations this week.

The first direct fruit boat to Montreal arrived at Patras this week. She is now taking on currants for this market.

Quotations on new crop California fruit all hold firm, except on prunes, which are slightly easier for October shipment.

Laporte, Martin & Co. announce first-class values in new canned goods of all sorts. They are taking orders now for immediate delivery.

Geo. Childs & Co.; Laporte, Martin & Co., and Caverhill, Hughes & Co., are all receiving shipments this week of Lazenby's pickles and sauces.

A. P. Tippet & Co. note a constantly increasing demand for Fry's cocoa. Their sales this summer for fall shipment are largely in excess of previous years.

The strong tone of the chemical market should be interesting to grocers. The most recent advance has been in sal soda which has advanced 6c. per 100 lbs.

Mr. J. Vipond, of Vipond, McBride & Co., is making a complete tour of the Ontario apple districts this week. He is getting pointers for the export season, which will start soon.

Advices from Fresno state that the September shipments of California prunes are 250 to 300 carloads to all points east, or about 3,000 tons. Quality is still showing up very fine.

The first shipments of new French prunes will arrive this week ex Numidian and Grecian. Among the houses receiving shipments are: Laporte, Martin & Co., Hudon, Hebert & Co., J. J. Vipond & Co., Carter, Galbraith & Co., Hudon, Orsoli & Co., Lockerby Bros. & Co., Kinloch, Lindsay & Co., Caverhill, Hughes & Co., Birks, Corner & Co., and J. R. Clogg & Co. This is an earlier arrival of new French prunes than usual. In fact, they were not expected until the 15th.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

FRUIT PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited. TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD
SWEET

CURED
JUST
THE SAME AS

HAMS

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. TORONTO.
79 Esplanade.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Sept. 5, 1895.

THE past month has been a rather quiet one, but that is expected at this season. The tendency of prices has been downward, particularly in flour. In this line, however, merchants have been well satisfied. They have made as high as \$2 a barrel. Stocks are now low, and they buy very light. In sugar, profits have not been as large as was hoped, but, as a rule, they have at least covered the duty. Cheese has been the most disappointing feature, and the month has closed with no improvement, there being many early cheese still in first hands. The apple business has opened dull. Large quantities come to this market, and prices realised so far have been very low. It looks as if the experience of last year would be again felt—that is, a continually overstocked market. It is hard to tell the real state of things till the hard fruit comes in.

OIL—The movement is still light though the demand shows an improvement. In burning oil quotations show no change. We quote: Best American 22c.; best Canadian, 21½c.; prime white, 18c., no charge for barrels.

SALT—There is a regular demand but nothing more. The cargo spoken of last week is not yet to hand, but is daily expected. Price to arrive is quoted at 44c. net cash at ship's side, in lots of not less than 100 sacks. There are two other cargoes on the way. In local prices there is no change. We quote: Coarse, 50 to 55c.; fine factory filled, \$1 to \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bulk, \$2.70.

CANNED GOODS—Salmon have been very scarce, and have sold freely at \$6. The new will arrive on a bare market. Corned beef is easier, prices here being marked down about 10c. per doz. There is but a light demand. Merchants bought freely early in the season. The only new goods yet to hand are peas. Stocks of all kinds bought to arrive are small, particularly salmon. We quote: Corn, 90c.; peas, 95c.; tomatoes, \$1; gallon apples, \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2.10; salmon, \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—As yet buyers have not ordered new Valencia raisins. Prices quoted are rather lower than earlier in the season, and it is expected a number of orders will go forward this week. In California loose muscatels prices on direct shipment from the Coast as quoted are rather high, making 3 crown fruit cost at least 5¼c. here. Evaporated and dried apples show no movement. Prunes continue to be quoted high.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1084

It will be worth your while to
ask for prices on

BREAKFAST BACON

BACKS ROLLS

"MAPLE LEAF BRAND"

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants TORONTO

Has our traveller called on you

to receive your order
for all kinds of pure

MALT, WHITE WINE OR CIDER VINEGARS?

If not, send in your order to us for the cheapest
and best Vinegar on the market.

THE DOVER VINEGAR WORKS

PORT DOVER, ONT.

The demand for all kinds of dried fruit is very light. A few loose muscatels continue to come in from New York. We quote: currants, 1-lb. cartons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; Sultana raisins, 6 to 7c.; Valencia, 4 to 4½c.; layers, 5 to 5½c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¼ to 3½c.; half-cases, 3¼ to 4c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; American onions, \$3 to \$3.25.

GREEN FRUIT—Business continues very active. Grapes show but a fair demand and Californias are now in the market. There are but few oranges, and the quality is not very inviting. In lemons the market is also about bare, the price being very high. In apples receipts are fairly large, but the demand is light. The daily auction, at which the fruit is sold very low, more than meets the local demand. The quality of some which are being shipped here hurt the sale, and the bulk of those arriving being early soft fruit, buyers want but small quantities. In plums, though fairly large quantities are coming forward from Nova Scotia, sales are very slow and prices are very low. We quote: Oranges, \$4 to \$4.50; California pears, \$3.25 to \$3.50; Bartlett ditto, \$3 to \$7 per bbl.; grapes, \$1 per basket; Delaware grapes, 50c.; apples, \$1 to \$2; California plums, \$2; N. S. plums, 50 to 70c.; lemons, \$8; bananas, \$1 to \$2; peaches, \$2 to \$2.25; sweet potatoes, \$4; cocoanuts, \$3 to \$3.75.

DAIRY PRODUCE—In butter the demand is rather better and prices are higher. There are lots of second grade at any price that can be got. It is the quantity of poor butter that makes the butter trade so unsatisfactory. The creameries have advanced their prices for both prints and tubs from 1 to 2c. Cheese are still unsatisfactory. Stocks in the city are not large, but at the factories there are a good many being held. They should learn to sell their cheese at market prices. And, as so often said before, the factories here need a more direct way of putting their output upon the market. Eggs show fair demand at steady prices. We quote: Common dairy butter, 12 to 15c.; dairy, 16 to 17c.; new creamery prints, 22c.; cheese, new, 8½ to 9c.; creamery tubs, 20c.; old cheese, 6½ to 7c.; eggs, 12 to 13c.

MOLASSES—Stocks held here are fairly large, but quality, particularly of Barbadoes, is in many cases only fair, and the price of Barbadoes is rather easier. In best qualities Porto Rico holders are firm. Syrup as yet shows a light demand. We quote: Barbadoes, 32 to 33c.; Porto Rico, 34 to 36c.; St. Croix, 30 to 32c.; Trinidad, 32 to 34c.; bbls., 34 to 35c.

SUGAR—There is practically no change in the position. At outside points the markets appear firmer, and Montreal refiners quote granulated ¼c. over Nova Scotia prices, but local dealers are still selling under either of the refiners' prices. A fair movement is reported. We quote: Granulated, 4 to 4½c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—In dry prices are rather easier than last week, with fair demand. Pickled show no change. Fair quantities are arriving. There are three grades which come from our bay; in fact, there are four. The best are called Wolves, and some very fine ones are now to be had. Then there are Rippings and Grand Manan, and also what

are called Quoddy River, almost the same as Rippings. There are no new eastern pickled yet on the market. Smoked continue very dull. Fresh shad have been very plentiful during the past week, much more so than at any time this summer. One day over two thousand were taken. The demand for boneless fish is as yet light. We quote: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.50; large cod, \$3.90 to \$4; medium, \$3.75 to \$3.80; small, \$2.25; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-bbl.; Rippings, \$1.75; Wolves, \$1.80 to \$2; smoked herring, 5½ to 6c.; Digby chicken, 10c.; shad, half-bbl., \$5 to \$5.50; fresh, 10c.

PROVISIONS—American pork continues weak. In lard and smoked meats, Canadian prices are firm. Some Ontario houses have not been quoting for some time on account of the warm weather. There has, however, been no lack of stock, the demand being rather light. Rolls show small sale. We quote: P.E. Island thin mess, \$16; clear pork, \$16.75 to \$17; mess, \$16; beef, \$14 to \$15; pure lard, 10 to 10½c.; compound lard, 8 to 9c.; hams, 11 to 12c.; rolls, 9c.; cottolene, 9¼ to 9½c.

FLOUR, FEED AND MEAL—In flour, prices continue to be marked lower, and buyers are not active, as they feel the market is a falling one. In these quotations this must be remembered, and also that in round lots any quotation when prices are going off is likely to be shaded. Oatmeal is as low as it has been for a very long time, and the sale is but fair. Stocks held here, though not large, are at present equal to demand. In flour, it might be said that new wheat flour is quoted below old, but buyers do not care for it. It is thought stocks of old are light. Oats are easy and move slowly, buyers not anxious for new. Cornmeal tends downward, and prices are lower this week. In feed, though still hard to get, the feeling is easier. But little hay is moving and prices are firm. We quote: Manitoba, \$4.60 to \$4.70; best Ontario, \$4.25 to \$4.30; medium, \$4.10 to \$4.20; oatmeal, \$4 to \$4.15; cornmeal, \$2.50 to \$2.75; middlings, \$24 to \$25 on track; bran, \$22 to \$22.50; hand-picked beans, \$1.80; prime, \$1.70; oats, Ontario, 38 to 40c.; hay, \$12 to \$12.50; pot barley, \$4.15 to \$4.35; round peas, \$3.75 to \$3.90; split peas, \$3.70 to \$3.90; P.E. l. oats, 37c. on track, by the car.

ST. JOHN NOTES.

Partridges are reported very plentiful.

John Seely received some very fine pickled herring during the past week.

T. Collins & Co. received a shipment of extra value low-priced tea this week.

Robt. Jardine has been appointed agent for J. H. Farr & Co.'s "Peerless" soft soap.

Charlotte County is now producing fine sardines. They are canned at Beaver Harbor.

There is a report, which seems to have some foundation, that Fredericton is to have a shoe factory.

The Fredericton Grocers' Association is having the law against peddling of farm produce strictly enforced.

The West India steamer this month had but a small freight for here, the bulk of her cargo being raw sugar for Halifax. The

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by

THE BELL CIGAR CO.

St John, New Brunswick

OF COURSE YOU CAN

Get most every kind of fish put up in cans. Some are good, others better, but

GOLDEN

FINNAN HADDIES

Are the BEST.

Every can guaranteed or money refunded.

Wholesale by

MACPHERSON, GLASSCO & CO.

HAMILTON

FISH

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S



AT THE FAIR

"Say, Jemima, don't them
look purty? We must get our
grocer to get us some before
we go home."

(Overheard.)

Seeing is Believing

BOULTERS' GOODS
ARE
PURE GOODS

We invite everyone to come and see our exhibit
at the FAIR

WEST END
GROUND FLOOR MAIN BUILDING

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"

.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

VINEGAR
PICKLES
JAMS AND
JELLIES



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

For Cold Meats

When ordering your condiments
be sure to include

GARDEN CITY
BOTTLED
TOMATO CATSUP

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

Wr Bbns

That's a sort of quick way of saying
"double your business." A quick way of doing
it is to offer your customers

MAPLE LEAF CANNED GOODS

Instead of those worthless brands of cheap manu-
facture that you can never sell twice to the same
person.

DELHI CANNING CO.

DELHI, ONT.

Toronto Industrial Exhibition

The Edwardsburg Starch Co., Ltd.

CARDINAL

Will be much pleased to have all those interested
in their celebrated

SILVER GLOSS . . . BENSON'S PREPARED CORN

And other brands of Starch

Visit their Exhibit in the Main Building, on ground floor,
near the eastern entrance.

largest item landed here was 150 sacks cocoanuts and 120 casks molasses from Trinidad. Some 600 sacks of cocoanuts were landed to be shipped west.

St. Stephen reports the largest cargo of molasses this week ever landed at that port. It was for C. H. Clerke.

C. & E. Macmichael received a shipment of Carter's liquid blue. It is considered much cheaper to the user than the dry.

S. H. White & Co., general dealers at Havelock, are putting in a plate glass front. They report a largely increasing business.

W. Boulter & Sons have presented their customers with a set of their handsome tables bound in hard cloth for travelers to carry.

It is said upward of 10,000 half-chests of tea direct from China have been handled in the last few weeks at the warehouse here.

The retail grocers are trying to form an association. We trust they may succeed, as a great deal of valuable work could be done by such a society.

PERSONAL MENTION.

JAMES A. GASS, of J. A. Gass & Son, Halifax, N.S., is in Toronto this week. Mr. Gass, who is accompanied by Mrs. Gass, is en route home, after having visited Boston, Niagara Falls and other points of attraction in the United States and Canada. The trip has extended over some five or six weeks.

H. H. Stacy, representing Huyler's cocoas and chocolates, New York, was in Toronto last week.

Capt. Chas. A. Smylie, of Young & Smylie, the large licorice manufacturers, of New York, spent Tuesday and Wednesday in Toronto.

W. H. Rowley, sec.-treasurer of the E. B. Eddy Co., Hull, Que., who has been taking a well-earned rest on the Continent, arrived home by the Vancouver last week.

A Hamilton correspondent writes: "As anticipated, W. O. had some remarks to make when in Hamilton about his fishing

expedition. He cannot corroborate the sea serpent 'tale,' but he can give pointers on how to kill two birds with one stone or catch two fish with one hook, 2½ and 3 pounds each."

J. A. Wilson, of the Cutler & Savidge Lumber Co., Spring Lake, Michigan, is in Toronto this week. He made THE CANADIAN GROCER a call, and renewed his subscription.

W. B. Hogarth, grocer, Tilsonburg, was in Toronto this week.

BE SURE YOU ARE RIGHT, THEN GO AHEAD.

A writer in a New York paper says that one of the many important points to be impressed upon the understanding of a subordinate, and one that the manager should be sure is understood, is, that nothing should be attempted unless the idea is perfectly clear.

But, rather than appear dull of comprehension, the assenting reply it given when the idea is vague. The following may illustrate the meaning:

"My first position entailing any responsibility," said a retired merchant, "was to make the payments of the city bills, which our house settled monthly. My duties consisted in taking the statements and the amount which the bookkeeper prepared and placed in a small hand satchel. Sometimes I would only have \$50, again \$200 or \$300. On my first trip the cashier counted the money, footed the statements and handed me the satchel, cautioning me about taking receipts for money paid out, and not to pay out more than the statements called for. It was considered quite an honor to make these monthly trips, and, therefore, when I was called into office I was very proud indeed, the elation somewhat turning my head. After I had started, I found I was dreadfully hazy on some points, but my pride would not permit my return to the office. I made several payments, and was congratulating myself on my business abilities, when I came to a store where the clerk who received the money said: 'See here, young man! this

calls for \$35 not \$25.' He was very dictatorial, so much so that I thought he must be very high in authority, so I tremblingly handed over \$10 more, and hurriedly thrust the receipt he gave me in the satchel and got out as quick as I could. Of course when I came to the last man I was \$10 short—a contingency that had not occurred to me. Considerably crestfallen, I returned to the office and made my statement. Imagine my consternation when I was shown the receipt given me by my pompous friend for \$25! Where was the \$10? Well, I paid over my own money to make up the shortage, but the lesson was worth all it cost."

SOME ADVICE.

Never forestal a salesman by giving him a price to sell you by mentioning a price you have, seemingly very low, perhaps, as he may have a price still lower, but of course will not offer it when he finds it unnecessary, remarks a writer in a contemporary. As to the legitimate means of securing lowest prices I think there is no fixed rule that can be given, as the buyer must use his best tact and judgment in each individual case and learn the salesman's weak points. It is best to be cautious about making statements as to the prices which have been offered you, as you frequently give yourself dead away to the traveling man. Never miss an opportunity to have a pleasant talk with the salesman if you have the time at your disposal, as there is no better way in which a merchant can keep posted in regard to the trade and what is being done in the way of new goods, changes in prices, etc., than by talking with intelligent salesmen.

ROCK SULPHUR WANTED.

The E. B. Eddy Co., Ltd., Hull, Can., want lowest prices, most liberal trade and special discounts and most favorable terms (with the option of 4 months' time or largest discount for cash) for the undermentioned goods: About 800 tons English recovered rock sulphur, to be delivered free ex quay Montreal, during open water 1896.

BETTER VALUE IMPOSSIBLE EQUAL VALUE IMPROBABLE STYLE UNSURPASSED

MORE PROFITABLE TO YOU
THAN BULK GOODS

PURE GOLD MFG. CO., - Toronto



2 1-2 oz. Package.



5 oz. Package.

TRADE CHAT.

THE funeral of the late Andrew McAdam, Woodstock, Ont., took place from the family residence on the 1st inst., and was very largely attended.

The new grist mill at Harrow, Ont., has started. It has a capacity of 60 barrels of age.

The Canadian Gazette contains an Order-in-Council permitting the mixing of scoured wheat as of yore.

Mr. Samuel Patrick, one of Woodstock's oldest residents, died very suddenly Sunday morning. He was eighty-eight years of age.

St. John Customs receipts for August declined \$4,344, compared with August of last year; but the Inland Revenue receipts gained \$4,139, mostly on the item of tobacco.

Alexander Price, who was appointed inspector of weights and measures for Brockville district some months ago, has resigned, and Charles Johnston has been appointed in his place. The appointment is an excellent one.

The stands in London are loaded with California fruit brought to England by the American line steamer New York. This fruit was sold wholesale on Thursday and Friday as English grown. The pears and peaches are said to be sound, proving that this last consignment had better keeping qualities than former shipments. Large

buyers are confident that the next crop will bring higher prices.

J. A. Squance, St. Thomas, has made an assignment, for the benefit of his creditors, to Mr. J. B. Squance. J. A. Harvey and J. B. Squance went to Cleveland, met Mr. Squance, where he made an assignment. This will be much better for the creditors, and save a large number of law suits.

Scott & Millman have taken possession of the grocery business on Upper Wyndham street, Guelph, which for five years has been carried on by Fielding & McLaren. The old firm purpose continuing their extensive tea trade, and will locate in some convenient stand in the business part of the city. Scott & Millman come to Guelph well equipped for a successful business career. "They are both young men," says Guelph Herald, "full of activity and energy, and thoroughly in touch with the most advanced business methods. Mr. Scott has been manager of a large store in the Northwest, and Mr. Millman hails from Woodstock, where he carried on the leading grocery establishment of that town."

FUEL FROM SAWDUST.

A new industry is being started in Ottawa that, if successful, may prove a very satisfactory solution of the sawdust question, and provide a cheap and easy way for the great mills of the Chaudiere to dispose of the refuse that is now thrown into the river. Mr. John McLatchie, surveyor, and Mr. Olney, inventor of the process, which the new industry is to test, are placing a plant in the old Rochester building at the Chaudiere for the manufacture of fuel from sawdust.

THE HABIT OF SAVING.

THE French suffer less from panics and depressions than any other people on the globe, and it is because thrift is the basis of their prosperity, says Wood and Iron.

In France nearly every person saves something for a rainy day. The habit is almost universal, and those who earn the least are sure to be found in this great saving class. The French savings banks have more than 800,000 depositors, and their deposits amount to about \$800,000,000, and this large sum is made up of small amounts.

The French schools teach the children to save money, and the most frequent prize given to a bright pupil is a savings-bank book with a small sum to the credit of the owner. This is given where in this country we would give a medal, or a book.

When a community has a lot of money deposited in savings banks, it is easy to borrow money without going to outside capitalists. The local banks are prepared to loan to home people at a moderate interest. In the large cities and factory towns of the Eastern States, the savings banks are the great safeguards of the poor wage-earners against hard times, and if the saving habit was as general here as it is in France, our people would have passed through the recent financial depression without seriously feeling it. Every child should be taught the importance of saving without being avaricious and niggardly. We need more thrift.

487 Croix Soap
29/10/01

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

PARCEL POST.

The Post-office Department has issued a new schedule of parcel rates, which are to come into operation on the 1st October. A tariff has been arranged for the carrying of parcels to almost every part of the world that is open to foreign commerce. An examination of this table shows also that distance does not always dominate the charges. For instance, it costs to send a parcel of one pound weight to the Congo Free State 72 cents, and to Chili, \$1.02, which is the same rate that is charged per pound to Cochin China. Again, while it costs \$1.48 to forward a five-pound parcel to Panama, a package of similar weight may be sent to Constantinople for 90 cents. The most expensive rates are those to the Dutch East Indies, Persia and the German colonies in East Africa, the cost being from \$1.10 to \$1.18 per pound package. One may send a six-pound parcel to Jerusalem for the same figure.

ENGLAND WANTS HAY.

The deficiency in England's home-grown hay crop this season has already begun to show its influence upon the imports of hay into the United Kingdom, which last month rose with a bound to more than double the quantity imported in June, and even to 27 tons more than in July, 1894. Not only was last month's import the largest since

the year began, but, with the exception of August last, it is the largest monthly total recorded for a twelvemonth. To last month's total of 14,944 tons, United States ports contributed 5,376 tons and Canadian ports 4,920 tons, making in all 10,296 tons—or 70 per cent of the whole—from North America.

RIO COFFEE CROP.

The Rio News has the following: "With the close of the crop year, if the figures furnished by the committee of factors are accepted, it appears that about 300,000 bags are carried over to supplement the 1,750,000 bags estimated for 1895-96. At the best the supply from Rio and Santos will show a sharp reduction on the 6,600,000 bags the last crops produced, and although with the actual condition of the trade in Rio, when dealers frequently content themselves with the profit on the bag, a serious advance in currency prices seems very doubtful, it certainly looks, to an outsider, as if prices had been too low during the past year in consuming markets, and that the producing centres are now entitled to some compensation." And also the following: "We are in receipt of a letter from Messrs. Rose & Knowles, proprietors of the 'Mecca' coffee-cleaning mills of Araraquara and Santos, stating that the reported coffee disease on the plantations in the west of S. Paulo, is absolutely untrue. They say: 'The planta-

tions in the west, and especially in the vicinity of Araraquara, were never in better condition than at present.' Our note in a recent issue was taken from a San Paulo paper, which not only reported the existence of the disease, but gave the name of the man sent to investigate it."

FREIGHTS ON CALIFORNIA FRUITS.

At last mail advices it was expected that the question of freight rates on canned goods from California to eastern points would be adjusted before the end of the month. The Santa Fe rate of 65c. per hundred from Southern California and the Sunset rate of 50c. to New York and New Orleans had brought the Central Pacific and Union Pacific and connecting roads to terms, and a general 65c. rate to Pittsburg, Buffalo, Cleveland, Cincinnati, etc., was expected to soon be in force, with the result of materially quickening the general outward movement of canned goods.

GERMAN SUGAR BEET CROP.

Advices from Germany report that the growth of sugar beets has recently made good progress in the Magdeburg district. The average condition of the fields is good and the weather has been favorable. Other beet growing counties report favorably, and colonial advices are unchanged. The visible supply is given as 1,867,000 tons, against 1,025,000 a year ago, and nearest average weight with leaves 809 grammes, against 856 a year ago; percentage of saccharine, 11.10, against 10.59; and quotient of purity 78.17, against 79.03.

"A Pretty Pickle" If your spices are jumbled together.

Where so many pungent spice flavors are combined it requires much experience to get the right result. Should only one spice be in excess, the whole effect will be spoiled and you will not get that delicious bouquet which is peculiar to our

East India Pickle Spice

Sold in Bulk or in Extra Large
5 and 10 Cent Packets.

Best Value Offered

Todhunter, Mitchell & Co.

COLES PATENT

Coffee Mill

A perfect grinder.

SOLE AGENTS

- Toronto

Teas

CHEAP Special value in a fine line of Moyune Young Hyson. Ask our travelers for it.

John Sloan & Co.
TORONTO

WE WANT To make arrangements with one grocer in each town in Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the cash discounts for spot cash. Our cash buyers will be able to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

Valencias

**LAYERS
FINE OFF STALK
AND OFF STALK
BARGAIN PRICES**

Warren Bros. & Boomer

35 and 37 Front St. East
TORONTO - ONT.

NOW IN STORE

New Lobsters

SCRIPTURE BRAND, flat and tall tins.

Boulters' No. 1 Gallon Apples

and **LYNN VALLEY CORN**

AT LOWEST PRICES

T. KINNEAR & CO.

WHOLESALE GROCERS
49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS.

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

New Season's

Valencia Raisins

Now in Store.

First of Season. . .

PERKINS, INCE & Co.

TORONTO.

New Season's

VALENCIA RAISINS

NOW IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

WHEN BUYING Be sure to get

Phoenix Mills Pickling Spice

(Finest English Receipt)

In Bulk or Packages.

Coffees, Extracts, Baking Powder, Spices

Trade for Gold Medal in $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. packages is increasing. Send for a trial box.

G. F. MARTER & SON,

1 AND 3 JARVIS STREET

BARTON'S

(THE)

BAKING

(ONLY)

POWDER

(GENUINE)

Purest and Best

TORONTO, ONT.

BREAK IN THE PEANUT TRUST.

AN AVERAGE peanut crop is from three to three and one-quarter million bushels. The crop last year was about 1,800,000 bushels, and this year the crop is estimated over one-quarter less than last year's short crop, or about one and one-half million bushels. Owing to last year's light yield there are comparatively few old nuts on hand, and the position has been considered very strong statistically, with every indication that prices would shortly advance. With the trade here looking for an advance they were much surprised last week to receive advices that the association in Virginia had cut the price on hand-picked from $4\frac{1}{2}$ to 4c. per lb., and on extras from $3\frac{3}{4}$ to $3\frac{1}{2}$ c. per lb. As the market here is influenced entirely by primary markets prices have weakened in sympathy, fancy hand-picked falling to $4\frac{1}{4}$ c., and extras $3\frac{1}{2}$ to $3\frac{3}{4}$ c. per lb.

A year ago last April the Virginia Peanut Association was organized for a period of three and one-half years, and all but two peanut houses went into the combination.

At a meeting last week the Gwaltney, Bunkley Peanut Co., of Smithfield, who are probably the largest house in Virginia, and Williams & Sons, of Petersburg, another prominent firm, withdrew from the associa-

tion, and it was expected that other concerns would also withdraw. As the association has controlled prices since it has been organized it is thought by the trade here that the decline was made because of the rupture, and the fight which has been going on between the outside firms bids fair to become more bitter as the two factions are more evenly divided. When the association was formed all brands were discarded and association brands took their places, but at last week's meeting it was decided to allow the different factories to commence using their original standard brands. One dealer here states that in his opinion the trouble between the members of the association was due in a measure to improper discrimination in placing orders with the different members of the association.

The New York market demands a much higher grade peanut than some other markets, especially west, and when the orders were distributed by the association to the various members, if one member had more New York than other orders, his factory had to prepare a finer and more costly article than a factory having more western orders; and that is said to be the reason of at least one firm's withdrawal. The regular monthly meeting of the association was held the other day, and it is reported in this city that another large concern had left the

association for the reason that they held so many nuts they could not stand the decline forced by the association.—N.Y. Journal of Commerce.

CONCLUSION OF THE MATTER.

Cotton is about 2 cents per lb. more than it was on March 1.

Cotton goods (domestic) are from 5 to 10 per cent. higher than in April.

Wool is from 8 to 9 cents per lb. more than it was in June, 1894, and 4 cents per lb. more than it was in May.

Woolen goods are rising slowly in Canada. The Trent Valley Woolen Manufacturing Co., of Campbellford, have advanced their costume cloths and their A. Navy flannel, 25 inch, 10 per cent. Almost all Canadian blankets, hosiery and underwear manufacturers are refusing repeats at old prices.

Bradford serges have advanced 10 to 25 per cent. So have Bradford dress goods.

Bright Sicilian dress goods are up 50 per cent.

Ribbons advanced 5 per cent. on January 1. They have since advanced 15 per cent.

Kid gloves have long been low, hence the trade increased. Now prices are stiffening.

Repeats can be obtained from Europe only with difficulty.—Dry Goods Review.

NEW VALENCIAS.

The Eby, Blain Co. have in stock the first new Valencia raisins on this market.

OUR LEADERS

**Crown
Brand**

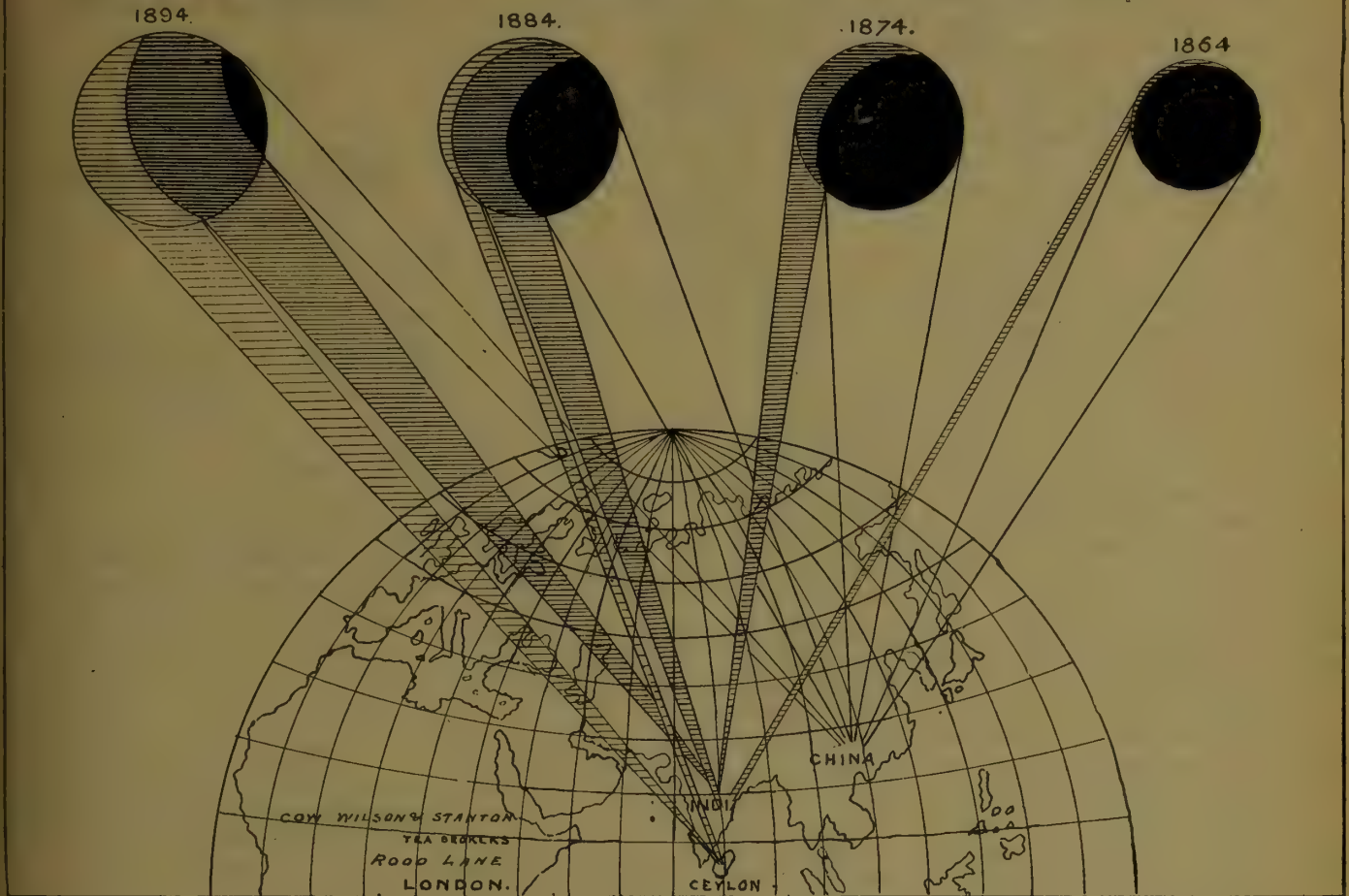
**Flavoring
Extracts**

**French
Mustard**

**Ketchup
and Oils**

ROBERT GREIG & CO., MONTREAL

THE RISE OF INDIAN AND CEYLON TEA AND THE ECLIPSE OF CHINA TEA.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. □ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA.

Ceylon ...Teas

Shipments to countries outside of Great Britain :

	1890—Lbs.	1894—Lbs.
Australia	2,500,000	7,400,000
United States	500,000	1,300,000
Turkey and Persia	100,000	900,000
Canada	200,000	1,100,000
Russia and Germany	500,000	2,100,000
All other countries	700,000	2,000,000
	<u>4,500,000</u>	<u>14,800,000</u>

PURE
WHOLESOME
PLEASANT
ECONOMICAL

PROFITABLE

These 5 ATTRIBUTES are exclusively the property of the teas of Ceylon, and wide-awake grocers throughout Canada are recognizing this fact every day. The demand for **PURE** teas by the tea-drinking public leaves no other course open to dealers but to purchase **CEYLON TEAS**. Don't be the last to fall into line.

Buy Ceylon Teas.

"NO PROFIT IN SUNLIGHT SOAP."

EDITOR GROCER,—There are certain articles which have to be kept in every retail grocery and general store in the country, and one of these articles is that which brings us "akin to godliness," viz., soap.

Now when manufacturers of certain brands of soap fix the retail price so low that there is not a living (much less a working) profit, surely they cannot expect the retailer to waste his time and energy in selling that article.

In speaking thus I have special reference to the manufacturers of "Sunlight" soap. Even the worst enemies of "Sunlight," if they speak frankly, must admit that in quality it is second to no other on the Canadian market. And since its introduction to this country until last January the retail price has been three twin bars for 25 cents, or 10 cents per twin bar. Those prices gave the retailer a profit of a little over 30 per cent., which every retailer knows is no more than a fair return for money and time invested in the business. Since January last, however, the price has been fixed at 6 cents per bar and printed on each wrapper, and this price only gives the retailer 20 per cent. Now, I think any retailer who has given the matter any consideration will agree with me that the cost of running a business is not less than 15 per cent. So that the margin of 20 per cent., after deducting the cost of running expenses, is not as much as a merchant could get for his money if he put it out at interest on good security. And remember that unless a grocer's business will admit of his buying in larger quantities than most of the smaller groceries care to do, the 20 per cent. margin would have to pay the freight besides. They might just as well have made the price 7 cents for the twin bar or 3 bars for 20 cents, which price I claim would have done justice to the retailer as well as the consumer. I for one do not intend to handle the soap as long as the margin is as close as now. While I freely admit that I know of no soap made in this country that is equal in quality to "Sunlight," yet I have no doubt I can find something that will enable me to do without it. In fact, I am doing that now, as I am entirely sold out of "Sunlight" for some weeks, and when Lever Bros.' traveler solicited an order from me to-day, I told him in substance what I have said in this letter. He (the traveler) asked me to bear with the grievance a little while and give him an order, and probably in a little while we should get a better margin. But I claim that if the better margin is to come in an increase in the retail price of the soap, I will find it easier in the meantime to push other brands of soaps than it would be to reconcile customers to pay a higher price for "Sunlight" than I would have to charge them now.

In conclusion, I would say that if any of

our soap manufacturers can get up as good an article as "Sunlight," now would be their chance for pushing it in the trade, as I am not the only one who feels the injustice of the action of Lever Bros.; and I hope that manufacturers in other lines of goods who are contemplating fixed prices on their wares, will not, like the above firm, overlook the interests of the retailer, and thus block up his own way to the end he has in view.

Yours, etc.,

A. JOYCE,

Manager for Carswell & Mackay's general store at Calabogie.

MAILING SAMPLES OF TEA.

EDITOR GROCER,—Thanks for your item re mailing tea samples. The new regulation, like many other innovations, is a most inconvenient one and entirely unnecessary. Travelers nowadays must carry large samples of leading lines of teas, coffees, etc., and when reputable houses are willing to brand over their own name all large parcels as "samples only," they certainly should be privileged to mail their salesmen anything weighing a pound or under.

In some cities they stick strictly to the letter of the law, while in other centres the old-fashioned sample goes out as formerly. This I know to be so, having practical experience of the same.

Years ago something of a like nature occurred, when similar lots of molasses would be tested differently at Hamilton, Toronto, Kingston, Montreal, etc.

It really is time that we should have some practical business men of experience at the head of our commercial departments, and so avoid needless vexations. Professional men cannot be expected to do any better. They do not know how.—Yours, etc.,

GROCER.

LOBSTER IN GELATINE.

Samples of lobster packed in gelatine were exhibited in New York the other day. The New York Journal of Commerce says regarding them: By the process employed in this method of canning it is claimed that the formation of sulphide of iron by the contact of the sulphurous acid in lobster with the tin of the can is entirely obviated and that thus there is none of the blacking of the meat which is so often an objectionable feature in canned lobster. No paper is used in this method of packing, and in the samples shown, the cans, after emptying, were as bright as when first made, while the lobster was entirely free from the objectionable discoloration.

SITUATION VACANT.

A MANUFACTURING FIRM WANTS A REPRESENTATIVE in Montreal; one who is calling on the retail grocery and confectionery trades; must be well recommended. Address, MANUFACTURER, care of CANADIAN GROCER, Montreal. (36)

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

YOUNG MAN WITH SIX YEARS EXPERIENCE in retail store, wishes situation in wholesale or commission house. Apply Box 1, CANADIAN GROCER. (36)

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

G. E. COLSON - MONTREAL

BEATTY, BLACKSTOCK, NESBITT,
CHADWICK & RIDDELL
BARRISTERS, SOLICITORS, NOTARIES, ETC.
Offices—Bank of Toronto, cor. of Wellington and
Church Streets,
TORONTO. - ONTARIO.
Solicitors for Bank of Toronto, Board of Trade, Toronto
R. G. Dun & Co., (Mercantile Agency,) etc.

THE PEOPLE'S
Building and Loan Association
(INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most. \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth.

Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.



Canadian Wines

First-class goods at correct prices.
Let us send you quotations.

Ontario Grape Growing and Wine Mfg. Co.

St. Catharines, Ont.

HOW TO SELL TEAS.

"**L**EARN from your enemies" is an old maxim, holding good in peace as well as in actual warfare, or in the quiet contests of trade.

With many merchants, says Tea and Coffee Expert, the tea business makes up only a very small portion of their sales, and yet with the tea stores it forms a large percentage of their business. Why is it? The answer is simple. The tea stores, having nothing but tea and coffee to sell, push these two articles and they get a nice profit, while the grocer is so busy weighing out sugar at cost that he had no time to mention tea, much less arrange his tea stock so that his customers will know that he has tea for sale.

Many merchants carry very good stocks—ten to twenty-five half-chests; others, of course, much more, but no one knows they have it; it is in a store-room in the rear part of the store, or, perhaps, under the counters. All this is a mistake. Bring forward your teas, make a pyramid in the front of the store or on the sidewalk; buy a few Japanese banners or some Japanese wall paper, and fix up your store so it will have a "tea air" about it.

Then a few instructions should be given to your clerks. Let them always mention tea to the customers—talking up the merits of some particularly choice tea you may have in stock. Give away samples occasionally.

If you send out a clerk with a wagon to take orders, by all means let him act as a canvasser for tea orders. Many tea stores do very little in their own store; they depend almost entirely on the wagons for business.

NO TEST OF PARTNERSHIP.

The law at one time treated the sharing of profits as the true test of partnership, particularly as to third persons, but this doctrine has become entirely obsolete, and is no longer law, either in England or this country. The law is well settled now that where a person loans or advances money or goods to another to be invested in some business or enterprise, the lender to share in the profits as or in lieu of interest on, or in repayment of, such loan or advance, it does not constitute a partnership, as to third persons, unless the acts of the parties, in furtherance of the agreement between themselves, amount to such a holding of themselves out as partners so that third persons are misled into a reasonable belief that a partnership in fact exists. In such case to be a loan the money must be returnable in any event; for it is not a loan if repayment depends on the profits, for then the business is the security and not the borrower. Nor can it be a mere device to secure the profits without the responsibilities of the enterprise; then it is partnership, as to others.—Business.

A GLASS JAR

For You, with **ADAMS'**

TUTTI FRUTTI

Ask your wholesaler for it.
Send for advertising matter to decorate your store window.

ADAMS & SONS CO.
11 and 13 Jarvis St., TORONTO

BROOMS . . .

R
O
O
M
S

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.



When a Strength-Giving Food

Is needed

Always Use



IT'S AS EASY AS ROLLING OFF A LOG

To sell fruit that has been cleaned by The Grocers' Fruit Improver.

No stems, no dirt, but bright, fresh, clean fruit, which will please the most fastidious.

Live Grocers use Fruit Cleaners.

The Grocers' Fruit Improver is the latest, cheapest and best.

PRICE, \$12.

W. P. RYAN Patentee and Manufacturer,
309 King St. West, Toronto, Ont.

JOHN MOUAT
WINNIPEG,
REPRESENTATIVE FOR NORTHWEST

THE ARBITER OF DEMAND.

A grocer of the writer's acquaintance used to say that the only good he ever got out of statistics in his trade paper was the inspiration to push the sale of some article. He might have done worse, for many grocers pay no attention to such matters. The way in which the tabular matter operated on our friend was this. He would, for example, be reading some figures showing the production, importation and apparent consumption of, say, prunes, when the thought would strike him that the figures of the consumptive column were smaller than they might have been, and he would say to himself: "What's the matter with giving prunes a lift and booming the consumption?" No sooner said than done, and our friend would in a humorous way inform us from time to time how much of an increase the next year's table ought to show in the consumptive column.

It was a maxim of our friend that the sale of any article in the grocery line could be materially increased, without taking trade away from fellow-dealers—in other words, that the consumption of food products and groceries generally depended nearly as much upon the energy and skill of the dealer as upon the necessities of the consumer. No doubt he was right; anyway, his plan is worth a trial, especially with regard to the finer qualities of food products.—Merchants' Review.

CANE AND BEET CROPS.

The European beet crops are growing towards maturity, and the weather has been more favorable the past week, as reported by Mr. Licht, still the saccharine in the roots is much behind last year at this time, and were it not for the large excess of visible stocks weighing on the immediate markets, the coming upward movement of prices might be expected to set in at any moment. As it is, Europe is extremely dull on very small and insignificant fluctuations while waiting for further developments from the growing beet and cane crop.

The latest reports regarding the Louisiana cane crop indicate a crop under last year's. The planters are placed at a disadvantage by the non-payment of the Government bounty on last year's production. It is very doubtful if this money is received except at the end of a long litigation, judging from the present outlook.—Willett & Gray's Statistical.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

WE HAVE TWO EXHIBITS OF

Windsor Salt . .

At the TORONTO INDUSTRIAL FAIR

We are educating the public to the fact that WINDSOR SALT costs them no more than others and is a great deal better. It will pay **You** to handle it.

The Table Salt Exhibit is in the Main Building near the Eastern entrance, second row to right as you enter.

The Dairy and Cheese Salts are exhibited in the Dairy Building, where we have an attractive display.

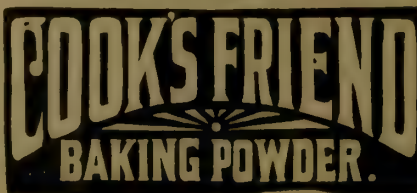
Both exhibits are in charge of the **Toronto Salt Works**, our Toronto Agents, who will be pleased to answer questions, show our different packages, quote prices, and show you samples of the Salt.

WINDSOR SALT WORKS

WINDSOR, ONT.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

BUSINESS CHANGES

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

JOS. LAMONTAGNE, general store, Beauport, Que., has compromised, at 35c. on the dollar.

James E. Potts, grocer, Staples, Ont., has assigned to C. B. Armstrong.

J. P. Noble, confectioner, St. John, N.B., has assigned to H. A. Knowles.

H. Zant, general store, Port Elgin, Ont., has assigned to J. C. Dalrymple.

M. D. Cameron, general store, Louisburg, N.S., has assigned to A. F. McKean.

There is a demand of assignment in the case of Wm. Rourke, grocer, Montreal.

Odilon Lapointe, general store and baker, St. Jean d'Isle Orleans, Que., wants to compromise at 50c.

O. Jobin has been appointed curator of the business of Pednault & Tremblay, general store, Chicoutimi, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

S. Boyer & Co., grain, Montreal, have dissolved.

Edmond J. & F. Giroux, wines, teas, etc., Montreal, have dissolved.

Austin & Lefebvre, Montreal, have started business as dealers in grocers' sundries.

Cox Bros. & Co., grocers, Truro, N.S., have dissolved. Succeeded by Casson & Cox.

Yaudall & Sinclair, grain, New Westminster, B.C., have dissolved. Sinclair continues.

SALES MADE AND PENDING.

The crockery stock of the W. L. Bastien estate, Montreal, was sold at 67c.

Wing & Master, general store, New Dundee, Ont., advertise their business for sale.

The assets of J. T. Poirier & Co., grocers, Montreal, are advertised for sale by auction.

The stock of the Vale Co-operative Store Co., Ltd., Thorburn, N.S., is for sale by tender.

CHANGES.

Jos. Garneau has started a general store at St. Ubalde, Que.

Jos. Hardy has also started a general store at St. Ubalde, Que.

Jos. M. Blanchet has started a general store at St. Louise, Que.

Bradstreet's agency says that W. W. Ferns, general store, Westholme, B.C., is reported to have left there.

DEATHS.

Francis Sanderson, general store, Drayton, Ont., is dead.

SECURING A RECEIPT.

A gentleman, according to Round Table, once asked a lawyer what he would do provided he had loaned a man \$500 and the man left the country without sending any acknowledgments.

"Why, that's simple; just write him to send an acknowledgment of the \$5,000 you lent him, and he will doubtless reply stating it was only \$500. That will suffice for a receipt, and you can proceed against him if necessary."

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

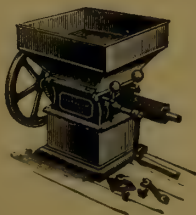
G. J. HAMILTON
& SONS

PICTOU, N.S.



TEA MACHINERY

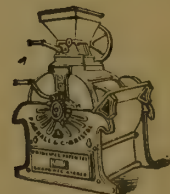
FOR EQUALIZING AND BLENDING



Tea Cutter



Sifter and Cutter



Blender

1,000 of these machines in use in all parts of the world. Used by the leading tea merchants in the old country. Sizes to operate any quantity from 10 lbs. to 10,000 lbs. Prices and full particulars upon application to the inventors, patentees and manufacturers:

WILLIAM PARNALL & CO., Ltd.

Victoria Street, Bristol, England

One noticeable and peculiar
feature about . .

Keen's Oxford Blue



"My brudder kin make it go."

Is that it almost goes itself.

FRANK MAGOR & CO., Wholesale Agents, MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 5, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25	
4 lb. cans, 1 doz. in case	13 25	
2 1/2 lb. cans, 1 and 2 doz. in case	8 40	
16 oz. cans, 1, 2 and 4 doz. in case	3 35	
12 oz. cans, 2 and 4 doz. in case	2 60	
8 oz. cans, 2 to 4 doz. in case	1 75	
6 oz. cans, 2 and 4 doz. in case	1 35	
4 oz. cans, 6 doz. in case	0 90	
6 " 2, 4 " "	0 35	
4 " 4, 6 " "	90	
3 " 4, 6 " "	80	
Dunn's No. 1, in tins	2 00	
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$ 2 40	
" 10, in 4 doz. boxes	2 10	
" 2, in 6 " "	80	
" 12, in 6 " "	70	
" 3, in 4 " "	45	
Found tins, 3 doz. in case	3 00	

oz. tins, 3 doz. in case	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

	per doz.
Barton's Baking Powder—	
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " "	1 20
1/4 lb. " 4 " " "	0 75
Gold Medal—	
1/4 lb. paper package, 10 lb. in box	per lb. 0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

	per doz.
Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

	Paste.	per gross.
(Boxes of 3 doz. each.		
No. 1 size (4 doz. to a case)	\$ 2 40	
No. 2 size 3 " "	3 30	
No. 3 size 3 " "	5 00	
No. 4 size 2 " "	6 85	
No. 5 size 2 " "	9 00	
Emboss'd 97 4 " "	6 00	
	Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30	
3/4 " B 9 " "	2 25	
1/2 " C 15 " "	1 25	
	Russel Paste.	per gross.
(3 doz. in box)		
No. 1. In tins	\$ 3 75	
" 2. " "	5 65	
" 3. " "	7 85	
	Russel Cream.	per doz.
(1 gross cases)		
No. 1. In bottles	\$ 0 80	
" 2. " "	1 60	
" 3. " "	1 90	
" 4. " "	2 60	

	per gross.
Polishing Paste.	
(3 doz. in box)	
No. 1. In bottles	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85

	per doz.
Polishing Cream.	
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2. " "	1 35
" 3. " "	2 25
In Metal Tubes	1 90

	per doz.
Ivoryine.	
Small. In patent stoppered bottles, sponge attached	\$ 0 80
No. 1. " "	1 35
" 2. " "	25 00
P. G. FRENCH BLACKING.	per gross \$ 4 00
1/4 No. 4	4 50
1/4 No. 6	7 25
1/4 No. 8	8 25
1/4 No. 10	8 25
P. G. FRENCH DRESSING.	per doz. \$ 2 00
No. 7, 1 or 2 doz. in box	1 25
No. 4, 1 or 2 doz. in box	9 00

	per gross.
CROWN PARISIAN DRESSING.	
Reckitt's Black Lead, per box	\$ 1 15

	per gross.
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	
Silver Star Stove Paste	\$ 9 00
Dixon's Carburet of Iron Stove	7 20
Polish, 70c doz	0 16

	per lb.
KEEN'S OXFORD.	
1 lb. packets	\$ 0 17
1/4 lb. " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

	per doz. net.
CORN BROOMS.	
CHAS. BOECKH & SONS.	
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings.	\$ 3 65
" " 7, 4 strings.	3 45
" " 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
" " 7, 4 strings.	3 10
" " 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90

	7, 4 strings..	2 75
"Standard," select		
" " 6, 3 strings..	2 60	
" " 5, 3 strings..	2 40	

CANNED GOODS.

	per doz.	per gross.
Apples, 3's	\$ 0 90	\$ 0 95
" gallons	2 25	2 40
Blackberries, 2's	1 75	2 00
Blueberries, 2's	1 00	1 10
Beans, 2's	0 85	0 95
Corn, 2's	0 80	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 90
" Sifted select	0 90	0 95
" Extra sifted	1 45	
Pears, Bartlett, 2's	1 75	1 75
" Sugar, 2's	1 60	1 60
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 90	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damsion Blue	1 60	1 75
Pumpkins, 3's	0 90	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 40	1 40
Strawberries, choice, 2's	1 35	1 65
Succotash, 2's	1 40	1 40
Tomatoes, 3's	0 85	0 95
" Golden" Finnan Haddies	1 30	1 40
" Thistle" Finnan Haddies	1 30	1 40
Lobster, talls	1 75	2 25
" flats	2 30	2 60
" Imperial Crown flat	2 60	
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 35	1 65
" flats	1 55	1 65
" Cohoes	1 15	1 20
Marinated Pilchards	2 25	
Sardines, Albert, 1/2's tins	0 13	
" 1/2's tins	0 20	0 21
" Sportsmen, 1/4's genu-ine French high grade, key opener	0 12	0 12 1/2
Sardines, key opener, 1/2's	0 11	0 11 1/2
" Exq. fine Frch, k.o.p. 1/2's	0 11	0 11 1/2
" " " " 1/2's	0 10 1/2	0 11
" " " " 1/2's	0 18 1/2	0 19
Sardines, other brands 9 1/2's	0 16	0 17
" P. & C. 1/2's tins	0 23	0 25
" " 1/2's	0 33	0 6



The Old Flag The Old Brands The Old Packages

"BENSON'S" Prepared Corn "EDWARDSBURG" Silver Gloss Starch

EDWARDSBURG STARCH CO.

.....Cardinal, Ont.

Sardines, Amer., 1/4 s "	0 05	0 09
" " 1/2 s "	0 09	0 11
" Mustard, 1/4 size, cases	11 00	
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce.	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

Comp Corn Beef, 1-lb. cans. ..	\$1 65	\$1 75
" " " 2 " ..	2 65	2 75
" " " 4 " ..	8 00	8 25
" " " 6 " ..	18 00	19 00
Minced Callops 2 " ..	2 60	2 65
" " 2 " ..	2 60	2 65
Lunch Tongue 1 " ..	3 40	3 50
" " 2 " ..	6 00	
English Brawn 2 " ..	2 75	2 80
Camb Sausage 1 " ..	2 50	
" " 2 " ..	4 00	
Soups, assorted 1 " ..	1 50	
" " 2 " ..	2 25	
Soups and Bouill. 2 " ..	4 50	

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	per box.	\$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Homebound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs ..	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces	0 90	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	per doz.	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb.	0 40
Rock Chocolate, loose	37 1/2	
" " 1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	
French, 1/4's—6 and 12 lbs.	0 30	
Caracas, 1/4's—6 and 12 lbs.	0 35	
Premium, 1/4's—6 and 12 lbs.	0 30	
Sante, 1/4's—6 and 12 lbs.	0 26	
Diamond, 1/4's—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
Pearl	0 25	
London Pearl, 12 and 18 " ..	0 22	
Rock	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	per doz.	1 40

EPPS'.

Cocoa—	per lb.	
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.

(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.	
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's, 6-lb. boxes	0 42	
" Gold Medal " Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42	
Fry's " Diamond, 1/4's, 6 lb. bxs.	0 24	
Fry's " Monogram, 1/4's, 6 lb. bxs.	0 24	
Cocoa—	per doz.	
Concentrated, 1/4's, 1 doz. in box.	2 65	
" " 1/2's, " ..	5 00	
" " 1 lbs. " ..	9 65	
Homeopathic, 1/4's, 14 lb. boxes ..	0	
" " 1/2 lbs. 12 lb. boxes.	0	

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.	0
Mott's Prepared Cocoa	0	
Mott's Homeopathic Cocoa (1/4's) ..	0	
Mott's Breakfast Cocoa (in tins) ..	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate ..	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate.	0 21	
Mott's Sweet Chocolate Liquors.	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2	
Royal Navy Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 30	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	

WALTER BAKER & CO.'S

Chocolate—		
Premium No. 1, boxes, 12 lbs. each.	0 45	
Baker's Vanilla in boxes, 12 lbs. each.	0 60	
Caracas Sweet, in boxes, 6 lbs. each.	0 40	
Best Sweet, in boxes, 6 lbs. each	0 28	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 28	
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each.	0 28	
Grocers' Style, in boxes, 6 lbs. each.	0 28	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 28	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 55	
Breakfast Cocoa—		
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 52	

COFFEE.

Green.

Mocha	per lb.	0 28
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffaroma, 1 & 2 lb. tins asstd.	0 33	

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34	
Our Own "	0 32	
Jersey "	0 30	
Laguaya "	0 28	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 28	0 36
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 70	0 75
Carbolic Acid	0 25	0 50
Castor Oil	0 07 1/2	0 08
Cream Tartar	0 22	0 25
Epsom Salts	0 02 1/2	0 02 1/2
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Saltpetre	0 28	0 30
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

KENNEDY, GREIG & CO.

Crown Brand Extracts, all flavors—

1 oz. London	gross	00
2 " Ancho	"	9 00
1 " Flat Crown	"	9 00
2 " Square	"	18 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 50
Parisian Essence	gross	21 00



Acme Sliced Beef.
No. 1 tins,
key, 2 doz.,
per doz. \$2.85.

Beardsley's Boneless per Herring. doz
2 doz. \$1 44



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

P.O. Box 2674

MONTREAL

TORONTO



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
**CONTRACT-
RECORD,**

TORONTO
will bring you
tenders from the
best contractors.

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or
imported into Canada . . .

- 1st—A beautiful Jet Black Polish.
- 2nd—For a lasting polish.
- 3rd—For a quick shine.
- 4th—For its leather-preserving qualities.

5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



GONDENSED MINCE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.

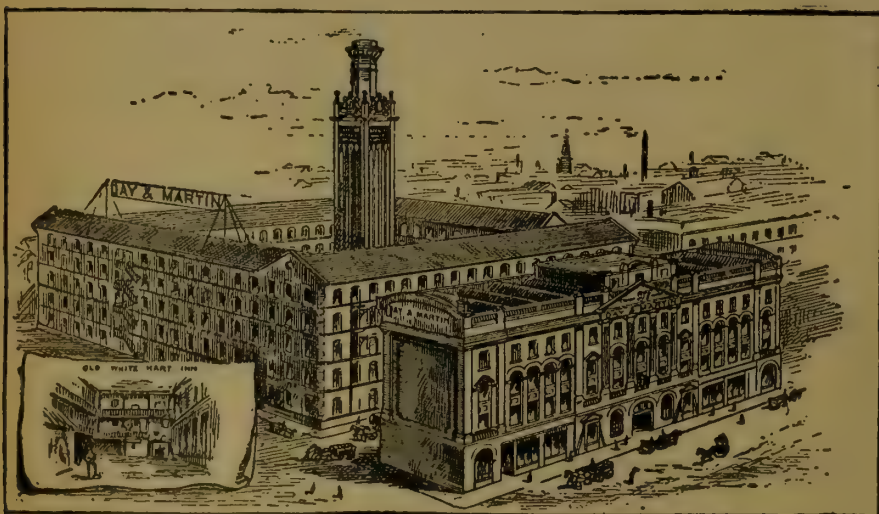


The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD.

London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

CREAM SODAS

In Tin Boxes.

Will keep fresh and crisp for months. We are in front still—another new idea.
Look out for imitators. Get a case on order at once.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Ketchup—	
Fluted Bottles	gross 12 00
Screw Top	24 00
Pepper Sauce	15 00
Dalley's Fine Gold, No. 8, per doz....	\$0 75
" " " " 1, 1 1/2 oz....	1 25
" " " " 2, 2 oz....	1 75
" " " " 3, 3 oz....	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles....	15 00
Milk Granules, in cases, 4 doz....	6 00
Milk Granules with Cereals, in cases,	
4 doz	5 c

FRUITS.

FOREIGN.

Currants—Provincials, bbls ..	per lb.	0 03 1/2	0 04
" " 1/2 bbls ..		0 03 1/2	0 04 1/2
" Filiatras, bbls ..		0 04 1/2	0 04 1/2
" " 1/2 bbls ..		0 04 1/2	0 04 1/2
" Patras, bbls ..		0 04 1/2	0 05 1/2
" " 1/2 bbls ..		0 04 1/2	0 05 1/2
" " cases ..		0 05 1/2	0 05 1/2
" Vostizzas, cases ..		0 05 1/2	0 07 1/2
Panarete, cases ..		0 08	0 08 1/2
Dates, Persian, boxes ..		0 04 1/2	0 05
Figs—Eleme, 14 oz. ..		0 09	0 10
" " 10 lb. ..		0 09	0 11 1/2
" " 18 lb. ..		0 15	0 15
" " 28 lb. ..		0 17	0 17
" tape ..		0 05 1/2	0 05
Prunes—Boeas, cases ..		0 05 1/2	0 07
" Bordeaux ..		0 04 1/2	0 06 1/2
Raisins—Valencia, off stalk ..		0 03	0 03 1/2
" Fine, off stalk ..		0 04	0 04 1/2
" Selected ..		0 05 1/2	0 06
" Layers ..		0 05 1/2	0 05 1/2
" Sultanas ..		0 05 1/2	0 08
" Cal. Loose Muscatels 50 lb. boxes ..		0 05 1/2	0 07

" Malaga ..	per box.	
" London Layers ..		
" Imperial Cabinets ..		
" Hines ..		
" Dehesas, boxes ..		
Lemons—Sorrento, Verdilla and Palermo ..	8 00	8 00
Oranges—Valencias ..		
" Messinas, half boxes ..		
" " boxes ..		
" Cal. Seedlings ..	3 50	4 00
" Cal. Navels ..		
" Rhodios ..	3 75	4 00

DOMESTIC.

Apples, dried, per lb.	0 06	0 06 1/2
evaporated	0 07	0 07 1/2

FOOD.

Split Peas	per bbl.	\$3 50
Pot Barley		3 75
Pearl Barley, XXX		6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins ..	per doz.	1 25
" " 1 lb. tins ..		2 25
" Groats, 1/2 lb. tins ..		1 25
" " 1 lb. tins ..		2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis ..	2 50
40 dy ..	2 55
30 dy ..	2 90
20 16 and 12 dy ..	2 6

10 dy	2 70
8 and 9 dy ..	2 75
6 and 7 dy ..	2 90
5 dy ..	3 0
4 dy A P ..	3 00
3 dy A P ..	3 40
4 dy C P ..	3 00
3 dy C P ..	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg.... 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 1/2 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break

any required size of pane comes under,

add its length and breadth together.

Thus in a 7x9 pane the length and breadth

come to 16 inches, which shows it to be a

first-break glass, i.e. not over 25 inches in

the sum of its length and breadth.]

1st break (25 in. and under)..... 1 15

2nd " (20 to 40 inches)..... 1 30

3rd " (50 to 60 inches)..... 2 90

4th " (51 to 60 inches)..... 3 20

5th " (61 to 70 inches)..... 3 50

ROPE—

Manilla 0 08 3/4 | 0 09 |

Sisal 0 06 1/2 | 0 06 3/4 |

AXES—

Per box 6 00 | 12 00 |

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap..... 0 04 1/2 0 05

Screw, hook and strap 0 03 1/2 | 0 04 |

WHITE LEAD—Pure Association guarantee,

ground in oil. per lb. | 0 04 1/2 |

25 lb. irons .. | 0 04 1/2 |

No. 1 .. | 0 04 1/2 |

No. 2 .. | 0 04 |

No. 3 .. | 0 03 1/2 |

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINED OIL—

Raw, per gal 0 58 | |

Boiled, " .. 0 61 | |

GLUE—

Common per lb 0 07 3/4 | 0 08 |

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs.) ..	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans ..	2 65
Wash Basins, flat bottoms ..	2 65
" " round bottoms ..	2 50
Handy Dish ..	2 25
Water Closet Tanks ..	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays ..	4 75
Railroad or Factory Pails ..	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade ..	per doz.	1 60
Clear Jelly Marmalade ..		2 60
Strawberry W. F. Jam ..		2 30
Raspberry " ..		2 20
Apricot " ..		2 00
Black Currant " ..		2 00
Other Jams " ..	1 55	1 90
Red Currant Jelly ..		3 10
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYTH'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box ..	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can ..	2 00
" Acme " Pellets, fancy boxes (30's),	
per box ..	1 50
" Acme " Pellets, fancy paper boxes	
(4s), per box ..	1 25
Tar Licorice and Tolu Wafers, 5 lb.	
cans, per can ..	2 00
Licorice Lozenges, 5 lb. glass jars ..	1 75
" " 5 lb. cans ..	1 50
" Purity " Licorice, 200 sticks ..	1 45
" " 100 sticks ..	0 72
Imitation Calabria, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net.....\$12 00

MUSTARD.

KEEN'S.

Square Tins—	per lb.	
D. S. F., 1 lb. tins ..	\$0 40	
" " 1/2 lb. tins ..	0 42	
" " 1/4 lb. tins ..	0 45	
Round Tins—		
F. D., 1/2 lb. tins ..	0 25	
" " 1/4 lb. tins ..	0 27 1/2	
" " 1 lb. jars, per jar ..	0 75	
" " 1 lb. ..	0 25	
" " 4 lb. tins, decorated, p.t.	0 80	

COLMAN'S.

Square Tins—	per lb.	
D. S. F., 1 lb. tins ..	\$0 40	
" " 1/2 lb. tins ..	0 42	
" " 1/4 lb. tins ..	0 45	
Round Tins—		
F. D., 1/2 lb. tins ..	0 25	
" " 1/4 lb. tins ..	0 27 1/2	
" " 1 lb. jars, per jar ..	0 75	
" " 1 lb. ..	0 25	

RICE, ETC.

Rice—	per lb.	per lb.
Aracan ..	0 03 1/2	0 03 1/2
Patna ..	0 04 1/2	0 04 1/2
Japan ..	0 05	0 05 1/2
Imperial Seota ..	0 05 1/2	0 06
Extra Burmah ..	0 03 1/2	0 04
Java Extra ..	0 06 1/2	0 06 1/2
Genuine Carolina ..	0 09 1/2	0 10
Grand Duke ..	0 06 1/2	0 06 1/2
Sago ..	0 04 1/2	0 05 1/2
Tapioca ..	0 04 1/2	0 05 1/2
Goathead (finest imported) ..	0 06 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " " per gross ..	10 00
" " 25c " per doz.	1 75
" " " per gross ..	20 00
Bryant's, 2 doz in box ..	1 75
" " per gross ..	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartoons ..	0 05 1/2
Canada Laundry ..	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	
and fancy packages ..	0 07
Edwardsburg Silver Gloss, 1-lb.	
chromo package ..	0 07
Silver Gloss, large crystals ..	0 06 1/2
No. 1 White, bbls. and kegs ..	0 04 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn ..	0 07 1/2
Canada Pure Corn ..	0 06 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb.	
cartoons ..	0 09
Edwardsburg No. 1 White or	
Blue, 4-lb. lumps ..	0 07 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Kegs, 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss ..	0 04 1/2
Kegs, extralarge crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07

6 lb. draw-lid boxes, 8 in crate	
48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS—		
40-lb. boxes, 1-lb. pkgs.,		
new wrappers ..	0 08 1/2	
6-lb. boxes, sliding covers		
(12-lb. boxes each crate.	0 09	
PURE—36-lb. boxes, 12 3-lb. boxes.	0 07 1/2	
OSWEGO—40-lb. boxes, 1-lb.		
CORN STARCH, packages ..	0 08	
For puddings, custards, etc.		
ONTARIO—36-lb. to 45-lb. boxes,		
STARCH, 6 bundles ..	0 06 1/2	
STARCH IN Silver Gloss ..	0 08	
BARRELS Pure ..	0 07	
BROWN & POLSON'S CORNFLOUR.		
1-lb packages ..	0 07	
40-lb boxes ..	2 80	

SUGAR.

Granulated ..	c. per lb.	0 04 1/2	0 00
" No. 2 ..		0 03 1/2	0 04
" German ..			
Paris Lump, bbls. and 100-lb.			
boxes ..	0 05 1/2	0 05 1/2	
Extra Ground, bbls. icing ..	0 05 1/2	0 06	
Powdered, bbls.	0 05 1/2	0 05 1/2	
Extra bright refined ..	0 03 1/2	0 03 1/2	
Bright Yellow ..	0 03 1/2	0 03 1/2	
Medium Yellow ..	0 03 1/2	0 03 1/2	
Dark Yellow ..	0 03 1/2	0 03 1/2	
Raw Demerara ..			

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.	
Dark ..	bbls. 1/2 bbls.	0 30 0 33
Medium ..		0 33 0 38
Bright ..		0 38 0 43
Very Bright ..		0 53
Redpath's Honey ..		0 50
" 2 gal. pails.		1 35
" 3 gal. pails.		1 60

SOAP.

1 Box Lot ..	5 00	
5 Box Lot ..	4 90	
Freight prepaid on 5 box lots.		
P. M. LAWRASON'S SOAPS.		
Wonderful, 100 bars ..	per box.	\$4 00
Supreme, 100 bars ..		3 70
Our Own Electric, 100 bars ..		2 00
Sunflower, 100 bars ..		2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13 1/4 lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar.	0 04 3/4
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue " " 40c.	0 30
Red " " 50c.	0 36
Gold " " 60c.	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeyuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts	0 61
Jubilee, 7 1/2 to 1 lb., chocolate, 15-lb. butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to 1 lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s, 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to 1 lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 82
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.

Madre E' Hijo, Lord Lansdowne	Per M.
" " Panelas	\$60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 88
" " " 8s, " 16	0 88
" " " 8s, R. & R. 13 1/2	0 88
" " " 7s, R. & R. 14 1/2	0 58
" " " 7s, Solace, 14 1/2	0 78
" " " 8s, R. & R. 16	0 58
" " " 8s, Solace, 15	0 78
O. V. " plug 8s, Twist, 16	0 78
O. V. " " 3s, Solace, 17 1/2	0 55 1/2
O. V. " " 1s, " 17	0 51
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.
" " 3 " " " 2	\$ 1 50
" " 2 " " " 2	1 65
" " 3 " " " 2	1 40
" " 2 " " " 2	1 60
" " " " " 2	1 65
Tubs, No. 0	1 50
" " 1	7 00
" " 2	8 00
" " 3	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 00
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Ratlier	1 30

THE E. B. EDDY CO.

Washboards, Planet	per doz.
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	1 25
" " Special Globe	1 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	0 80
Matches—	
Steamship (10 gross in case)	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10
Per Case.	
Matches—5-Case Lots, Single Case.	
Parlor	\$1 70 \$1 75
Red Parlor	1 70 1 75
Telephone	3 10 3 30
Telegraph	3 30 3 50
Safety	4 00 4 20
French	3 00 3 10
Favorite	2 25 2 35
Flamers	2 20 2 40

You Won't
Need Spectacles

YOUNG & SMYLLIE'S
PURE Spanish

ACME
LICORICE
PELLETS

STICK LICORICE

To see the difference between our Licorice goods and those of other makers, neither will you need to be told which is best.

YOUNG & SMYLLIE, Brooklyn, N.Y.



Embro Oatmeal

Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents:
J. ALEX. GORDON & SON, Montreal

MADE TO GIVE LIGHT

Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for

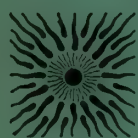
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto



Crosse & Blackwell

CELEBRATED FOR



**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



—SOLD BY—

All Grocers in Canada

WILSON'S REFRIGERATORS



SCALES, SHOW CASES. Special prices this week.

C. WILSON & SON
76 Esplanade St. E., Toronto.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICES **36 Front St. East and
27 Wellington St. East.**
THOS. C. IRVING, Superintendent.

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Crosse & Blackwell, Limited, London;
and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co. and Urquhart & Co., Montreal

BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers Write for samples and quotations.
Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

OAKEY'S

'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.**

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, SEPTEMBER 13, 1895.

No. 37

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

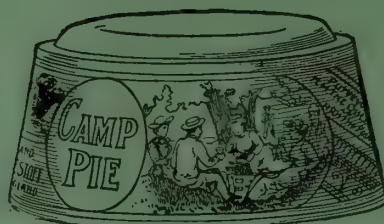


First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Leon Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

Sulphur Matches

"TELEGRAPH"
 "TELEPHONE"
 "TIGER"

In strong paper boxes—
 three qualities.

Parlor Matches Card Boxes.

"EAGLE PARLOR" In square sliding boxes.
 "RED PARLOR" . . . In patent boxes made to
 hang on the wall and be
 used as match safes.
 "BEAVER" In sliding oblong boxes,
 for home use.
 "FAVORITE" Small matches in sliding
 boxes made to carry in
 the vest pocket.

Safety Matches

"SAFETY" Put up same as "Red Parlor."
 "CANADIAN SAFETY" Put up same as "Favorite."

These light only on the box.

The **E. B. EDDY CO. Ltd.,** Hull, Canada

318 St. James St., Montreal

29 Front St. West, Toronto

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
 Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
 Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and
 Melbourne, Australia.

IMITATIONS

There are several
but only One Genuine



Rose & Laflamme

39 LEMOINE STREET

— MONTREAL

WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING CANNED GOODS:

Tomatoes, Corn, Peas, Wax Beans, Pork and Beans, Salmon, Mackerel, Lobsters, Pears, Strawberries, Raspberries, Peaches, Apples, etc., etc. All of best known brands on market

Our prices are exceptionally low. Write for quotations before you buy elsewhere.

Laporte, Martin & Cie.

WHOLESALE GROCERS

72 TO 78 ST. PETER STREET

MONTREAL



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

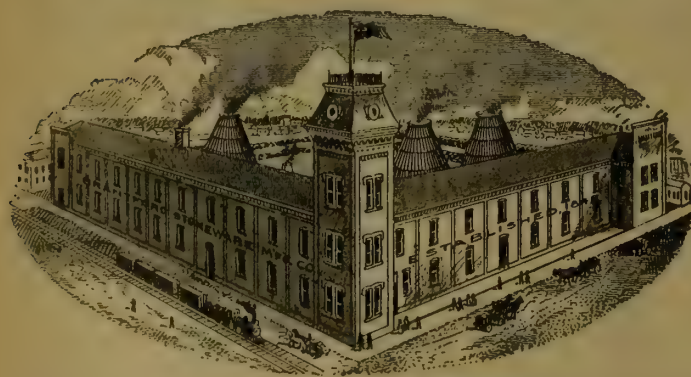
FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fountains, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. |

ROSE & LAFLAMME, Montreal.

GRAND MOGUL TEA

This famous Tea stands at the very summit of excellence.

The sales are among the largest in Canada.

Has
won its way
to the highest
place by high quality.

T. B. ESCOTT & CO.

SOLE AGENTS

40c

50c

Wholesale Grocers

LONDON, ONT.

The Kent Canning
& Pickling Co.

Packers of the high grade

“KENT”

.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

**VINEGAR
PICKLES**

**JAMS AND
JELLIES**



Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

Come and take a cup of Coffee

INDUSTRIAL FAIR.

Visitors to the above Exhibition are invited to inspect the

“REINDEER” BRAND EXHIBIT

Main Building, Ground Floor, South Side.

Coffee served from 10 a.m. to 7 p.m. free of charge.



It is a case of Quality and Dollars and Cents with you, we presume, when you place an order for teas. In that case it will pay you to ask us for a sample of any line you may be open for. We have lines in store and on the way which will interest you in both quality and prices.

NEW ARRIVALS :

China Blacks
Japans, Ceylons
Scented Orange Pekoe

Direct
from
the Orient

We have on the way NEW INDIANS AND NEW YOUNG HYSONS.

W. H. Gillard & Co. Wholesalers Only, Hamilton

PICKING UP DOLLARS

IS JUST LIKE
SELLING OUR

CANDIES

Anywhere from 30 to 150% profit to the Retailer.

AN IMMENSE ASSORTMENT.

Write for Catalogue.

WM. PATERSON & SON, BRANTFORD, ONT.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 13, 1895

(\$2.00 per Year) No. 37

DROPS FROM THE EDITOR'S PEN.

Business is a race, but don't elbow the other fellow.

* * *

A lie is no less a lie because it appears in an advertisement.

* * *

Clerks should be clean in tongue as well as in appearance.

* * *

It lies with you whether underselling shall be discontinued or not.

* * *

Ideas, like stones in the quarry, are of little value till utilized.

* * *

Ideas, like eggs, need to be warmed into activity before they are hatched.

* * *

A revised maxim: Fire insurance men are good servants but bad masters.

* * *

It is not so much money as judicious labor that is wanted to raise the masses.

* * *

If the tariff on dark syrups were as good as it is big, merchants would bless and not curse.

* * *

The young man who is ambitious to work possesses the greatest of all factors of success.

* * *

It is only by minding his own business that a man can steer a straight course commercially.

* * *

Banana peel "downs" a man and man "downs" a banana. The banana, however, does not swear.

* * *

A merchant should be in good spirits, but it is not politic for him to go to spirits in order to possess them.

* * *

As long as Toronto aldermen think they know more than their civil engineers the

"Queen City" will never have anything but an impure water supply.

* * *

Pleasant words spoken to children who enter your store are more profitable than money invested in gold mines.

* * *

The rain which develops the crops sometimes retards the fruitfulness of exhibitions whereat these crops are displayed.

* * *

An exchange contains the "confession of a coffee lover." It is to be hoped the confessor loved wisely and not too well.

* * *

The merchant who would be successful has all he can do to care for his customers without concerning himself about his competitors.

* * *

People who now drink Toronto water will take in an abundance of "life," although a death-dealer rather than an alixir is said "life."

* * *

If Toronto at the moment has not got good water she has plenty of good liquor. Those who can may take consolation out of that.

* * *

A storekeeper is not a philanthropist; neither should he try to build up trade on the philanthropy of others. Business is business.

* * *

Plate glass must be cut in order to be put into position, but that is no reason why dealers should cut it in order to secure business.

* * *

Essential as it is that a merchant should know himself, just as essential is it that his customers should know him and the goods he carries.

* * *

When a merchant's bookkeeping practices are poor and his clerks' practices dishonest, woe-betide him: The tide of bank-

ruptcy will be sure to engulf him, as it just has a Manchester merchant.

* * *

It requires a mint of money to run a gold mint, hence the unfavorable way in which the suggestion to start a gold mint in Canada is received.

* * *

Men do not go into business for their health or for philanthropic purposes; but that does not give them license to "bleed" their customers.

* * *

The merchant who committed financial suicide by slaughtering prices did not mean to kill himself. It was the "other fellow" he intended to stab.

* * *

A contemporary talks about money in cherries. We are all sure about stones being in cherries, but we are not as certain about money being in them.

* * *

Do not cease promulgating ideas because brainless competitors appropriate them. It would be unwise to sacrifice the lion's share in order to deprive the hyena of his spoils.

* * *

It is possible that delay in providing for the retirement of the greenbacks may compel the United States to issue more bonds. No one has yet inferred that this is the result of mossback financing.

* * *

It is not on the principle that all men are rogues until they are found to be honest that credit should be refused an applicant. The cause of which the refusal is the effect should be want of acquaintanceship. Where there is no acquaintanceship there should be no trust.

* * *

It is said that the difficulty between the mill owners on the Ottawa and the Dominion Government is likely to be solved by the invention of a process whereby the sawdust may be utilized as fuel. This idea consummated, the sawdust will go up in smoke instead of down into the rivers, much to the gratification of all concerned, the fish particularly.

A TRADE SERMON.

"Fret not thyself because of evil-doers, neither be thou envious against the workers of iniquity, for they shall soon be cut down like the grass and wither as the green herb."

THERE are, in the business world, honest men and—scoundrels; and the latter provoke the former to honest indignation—yea, verily.

If all men were honest, what a great world this would be.

Just let us draw a picture of such a condition.

Imagine men in business making obligations and living up to them; contracting debts and paying them when due; selling goods at a fair profit and no more; no cutting; each and every man living up to the golden rule and being as anxious to see his brother in business succeed as himself. O, but such an idea is Utopian, so what's the use of drawing the picture? As Byron says: "Rome has fallen, the world remains—the same dark den of thieves, or what ye will!"

An honest business world may be a Utopian idea, but it's a good one for us to occasionally consider, in spite of Byronic pessimists and dyspeptic Jeremiahs. While dishonest men do flourish and exalt themselves for a time, it is the duty of all of us to coalesce into one solid phalanx and rout them, foot and dragon.

There are hundreds of men to-day who are fretting because of the rascality of others. The text tells us not to do this, and it goes further and says we should not be envious of their prosperity, which is but transient.

The man who spends his time in fretting at evil-doers will not be a successful merchant unless he mends his ways. Instead of spending his time fretting he should be engaged in working for the success which is promised to every faithful servant. Instead of mourning and spending hours of sorrowful reflection upon that miserable Mr. Jones, who is dilatory in paying the bill he owes, just study out a solution how either you can compel him to pay it or run your business without hooking on to it such undesirable fishes. Spend your time rather in trimming sail and cleaning off these barnacles that seek to infest every business ship.

There are merchants without number to-day in many cities and towns of this great nation who are cast down and fretting because scallawags have set up business in opposition to them, and are slashing right and left in hope of drowning them. Don't worry. The success which these men gain is as transient as the mists which sometimes arise before old Phoebus gets out of his bed in the east.

Some merchants try to meet these competitors by using the same methods.

One man, who all his life has been methodical, careful and honest, suddenly throws all his experience to the winds and meets the cutter more than half way. This is a fatal

move on his part, and instead of gaining the success he anticipates by such practices, the two rivals keep up the fight until they shortly resemble the last act in the scene of the Kilkenny cats—nothing but the termini of two caudal appendages going through the motions of controversy.

Why should we not fret because of these evil-doers? First, it does no good to fret under any circumstances. To fret is to make us unhealthy, morose, discouraged, and unconsciously while fretting we neglect the essentials to gain success. Second, fretting never mended anything and never will. It won't mend a broken dish nor it won't put these scoundrels in jail. Fretting won't drive them out of business any more than throwing molasses at flies will drive those pestiferous insects away.

Be not envious because success appears to crown the despicable methods of those business rogues. What seems to your eyes their success is not real, is not permanent. It is transient, and it brings with it no happiness.

Don't be cast down at the seeming prosperity of these miserable counterfeits of business men. Just plod on along the track of honesty and true business methods, and if you keep your top eye open you will, one of these days, see a great mowing down of those who set righteous dealings at naught. That great mowing machine called Destiny will be heard clicking out its song of reaping, and these tall stalks that have stood so defiantly, and have been so puffed up with their own conceit, will try to get out of the way, but the roots—those dishonest methods they have cast down into the soil—will hold them as in a vise, and, twist and pull as they please, they cannot get away from the oncoming, clicking, rattlesnake buzzing death machine that comes upon them like the car of Juggernaut.

As a man sows so does he reap; this is the law as immutable as that which governs the stars in their courses. Run your business by dishonest and questionable methods and you cannot help but reap the whirlwind.

Yes; these villainous weeds which grow and flourish for a time in the business world are cut down and wither. You don't believe it? I do, and history's pages are running over with their obituaries. Ask the old man of three score years and ten if this is not the truth. He will tell you that in every instance the devil gets his due.

This is comforting to many of us who slave all day at the store, at the shop or at the forge, and sometimes way into the night, and who run our business on methods which we are not ashamed to expose to the light of day. It is comforting to know that not only the devil gets his due, but that the honest, persistent laborer in the world's field of business secures his just deserts—which are prosperity and success in the truest sense of the words.

Do you know why this is so? I will tell

you. It is the old law of cause and effect, guided by an overshadowing Providence, which brings the cultivated, healthy fruit to perfection and allows the worm-eaten one to fall to the ground. There are two ways in this world on which men may travel—one leadeth to destruction and the other one to safety. The sign-boards are painted plainly at the beginning, so that a man who runs may read. Get on the right road. Fret not because you see another man skipping and apparently happy on the other. Be not envious of him. He may appear all right for a time, but suddenly, in an instant, his feet will touch the treacherous clay and he will go down and out of sight.—S. W. Wheeler, in Trade Magazine.

A PRICE WAR.

New Albany is having a novel cut-rate contest, according to The Louisville Times. Two rival grocers have become involved in a bean war, and in consequence that summer staple has declined to one cent a peck, with a further slump in prospect.

Not long ago the head clerk in a prominent grocery establishment cut loose from his old employer and opened a grocery of his own down on the next corner. As a leader he started off beans at a reduction of a cent or two on his near competitor's rate by the peck. The announcement was made by a big sign.

The other fellow, not to be outdone, immediately went him a cent lower, and in turn displayed a bigger sign than his former clerk.

Each grocer had a spy to watch his rival's price, and at every slump in the bean market the underbid dealer pounded the price still more. The result is that beans are now selling at one cent a peck, and the colored folks are having a high old time. The war threatens to extend to other vegetables, as it is reported to one of the warring dealers that his competitor has sold a peck of beans and an armful of corn in the ear for five cents.

A HIBERNIAN DRUMMER DID IT.

Two honorable members of the Colorado Legislature have, according to an exchange, just been tripped up in a pretty mean scheme of making money by beating railroads that had given favors to them because of their public office. They have been making a system of renting their annual passes on the railroads to traveling men at \$15 a month apiece. In the case of one member, who has a German name, the fraud was discovered through one of his personal passes being presented by a man of palpably Hibernian nationality. The conductor could not reconcile the name and the brogue, and held the man and the pass for investigation, when the fraud was discovered. Following this clue led to the discovery of the system operated by the two legislators. One pass that the assemblyman had rented for \$15 a month had been used for more than \$100 worth of travel in that time.

THE LATEST ARRIVAL



Damascus Blend of Coffee

Owing to the phenomenal success of the Mecca Coffee we have at the request of a large number of our friends decided to put on the market a second line, and after careful selections have made up a first-class blend, which we have no doubt will fully meet their requirements. Having everything now in readiness we will be pleased to supply the

DAMASCUS BLEND OF COFFEE

THIS IS PUT UP ONLY IN WHOLE BEAN.

James Turner & Co. - - - Hamilton



INDIAN TEA.

We have already had occasion to refer recently to the operations of the Indian Tea Association and its efforts on behalf of "the cup that cheers." The fifteenth annual report of the association is comprehensive enough to satisfy even the most exacting demands. The important question of enlarging the markets for the product is dealt with, and the methods to be adopted are sketched out in detail. We cordially wish the association well in its attempt to increase the consumption of Indian teas, which have so deservedly obtained popularity, and the success of which would appear to be assured from the fact that the consumption was nearly 60 per cent. greater in 1893 than in 1892 in the United States. The report also touches upon numerous subjects of interest to growers and merchants. The table of imports for home consumption from the various countries engaged in tea growing are instructive. Whereas in 1890-91 the amounts obtained from India, Ceylon and China respectively were 100,000,000 lbs., 47,000,000 lbs. and 74,000,000 lbs., in 1894-95 they were 115,000,000 lbs., 74,000,000 lbs. and 50,500,000 lbs., most of the Chinese tea being re-exported—a convincing proof of the complete manner in which the Chinese teas have been replaced by those of India and Ceylon. The acreage under tea cultivation increased from 260,571 in 1883-84 to 371,599

in 1892-93, and in Ceylon, during the same period, from 70,000 to 273,000 acres.

TRADE CHAT.

The Lake of the Woods Milling Co. has completed the erection of fifteen new elevators.

A committee of the Winnipeg Board of Trade and City Council will interview Premier Bowell on the subject of improving the navigation of Red River.

Mr. Charles Hammill, a member of the firm of Dyson, Gibson & Co., grocers, Winnipeg, was married the other day to Miss Mary Creamer, formerly of Peterboro', Ont. The honeymoon will be spent in eastern cities.

The St. Malo creamery has shipped a car-load of condensed milk to a large firm in Chicago. This is the first shipment of the kind ever made from Manitoba. An agent of the firm in question came to Manitoba for the special purpose of making the purchase. —Free Press, Winnipeg.

An exchange says: "Last spring Mr. Fred. Davis, Seaforth, gave a traveler for a London wholesale house an order for a car-load of sugar, but as sugars had taken a jump before the order could be filled, they refused to send it along. Davis entered suit for damages, and the case was heard by Judge Doyle the other day, and a jury, when a verdict for \$100 and costs was rendered."

BIG PRICE FOR PEACHES.

A Wisconsin fruit grower shipped 80 baskets of peaches to a Chicago commission man. He received in return a cheque for \$4, and, after paying for his baskets and help in gathering the fruit, had just the price of a postage stamp remaining. Oddly enough, he didn't use the postage stamp to express his gratitude to the Chicago commission man.—New England Grocer.

JAPAN RICE SITUATION.

The rice situation at Saigon is reviewed by W. G. Hale & Co. to July 27th as follows: "We have never had a season during which prices have remained so persistently high as they have since the present opened. There have been occasions when the market has been reported 'weak' or 'dull,' but an attempt to buy has always brought out much the same figures; there have been purchases certainly, but it is not clear how they have been brought about; no foreign firm has been able to operate to any extent upon usual terms, or at a margin sufficient to cover risks and charges. At the close our market maintains its high position, although there is no sign of any demand whatever at the moment; supplies, however, are meagre at present, not exceeding 10,000 piculs daily, which fact has some influence upon prices."

WOOD SPOONS

For Preserving and Pickling.
Best Quality White Birch.

Entirely Odorless and Tasteless.
Sizes, 13, 15, 17, 21 inches long.

H. A. NELSON & SONS,

**TORONTO and
MONTREAL**

A Pointer

The "advertising" of KURMA TEA is done
INSIDE every package.

EXCELLENCE OF QUALITY AND VALUE have ever been the best advertisements. Repeat orders and the rapidly increasing sale of Kurma alone prove this.

KURMA GIVES THE RETAILER A GOOD MARGIN. Do you handle it? Order now from

DAVIDSON & HAY

Wholesale Agents

Toronto, Ont.



Little things tell

We are, therefore, most careful in our attention to every "little thing" in connection with the packing of our

FLAG-SHIP SALMON

No detail large or small escapes us and we guarantee the contents of every can strictly first-class.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

A Trial Order



We ask only for a trial order to prove the superiority of Jersey Brand. You may have been handling brands of Condensed Milk that have not given you satisfaction and would not sell. It is easier to induce you to try one case than a dozen cases. The cost will be small and will prove to you our claims. Your next order will be a larger one.

Manufactured from the pure Jersey Milk.

"JERSEY" BRAND

Warranted full Cream and Pure Cane Sugar.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

COUNTRY MERCHANTS IN TORONTO

TORONTO has this week been besieged by country customers. There are, doubtless, more of them in the city than ever before at one time. They are around the wholesale warehouses in droves, and are monopolizing all the attention. Newspaper men in quest of information, and brokers trying to sell goods are ignored. "Unless you happen to be a storekeeper from the country you have to take a back seat," one broker was heard to remark with a tinge of disgust. The improved condition of trade in the country is doubtless one of the causes of the influx, but the chief cause is, probably, the low railway rates, which are even lower than is usual during the Industrial Exhibition.

Some of the country merchants I ran against while they were in Toronto, but they were necessarily a small proportion of the whole.

J. D. Tobey, of Tara, who spent a week in the city, told me that crops in his neighborhood were good in everything except small fruits, apples and hay. "Usually we export thousands of barrels of apples, but this year we won't have any more than enough to supply local consumption."

H. P. Merrick, Mitchell Square, Simcoe County: "We had a good crop of early apples. Fall apples our farmers do not much cultivate, but they are now beginning to do so. We had an enormous crop of berries. The cereal crop was good; so was the hay crop. Payments are rather slow. The Patrons? Oh, there was a lodge alongside me, but it did not last long. They wanted me to supply them, but I knew better than to do that."

R. K. Peters, Enterprise, Addington County, told me he had a very good year's trade, so far. The fruit crop was poor, but the cereals were good. He told me he had no Patron stores to bother his life, but he had to contend with even the worse competition of alleged wholesale houses in Toronto that sold direct to the members of the Patron organization, in some instances at lower prices than he could buy at. Mr. Peters does a large business.

T. S. Kuhl, of Berlin, confessed that he was in Toronto more for the purpose of visiting the warehouses and to become seized of the situation than to buy. Mr. Kuhl is an observing man, which is what every merchant should be.

F. C. Harp, of Brantford, one of Oliver Clark's clerks, said: "Trade is picking up. Our trade during August was excellent. It was much better than we anticipated, and was ahead of that of any month of last year. The crops have turned out better than we expected they would. The early fruit crops were bad, and of strawberries there was practically none."

J. W. Vanluven, Battersea, has been a subscriber of THE CANADIAN GROCER since

its publication. He has been in business as a general merchant about eighteen months. For nine years previous to that he was a "Knight of the Grip." Mr. Vanluven has had his own time with the Patrons. "When I began business the Patrons wanted me to supply them, on their own terms of course," he remarked to me. "I refused to have anything to do with them. They then started a store in opposition to me. It did not succeed very well, and the other day I bought the business out, much to their chagrin." Mr. Vanluven has reason to consider himself cock of the walk.

J. J. Clark, of Wiarton, emphasised what has already been said regarding the failure of the apple crop in his part of the country. The cereal crops, too, had not ripened so well as desired, rains having induced second growth. He was, however, looking for a good fall and winter trade.

J. Halliday, of Harriston, said he would rather go without a meal than THE CANADIAN GROCER.

E. Noice, a Minden general merchant, reported that everything looks prosperous in his part of the country.

M. Cain, Bobcaygeon: "Grain is beating all expectations."

George E. King, Wingham, reported business good. He could not report anything else as far as he was concerned. He started into business three years ago, but for a year and a half his store has been too small for the growing requirements of his trade. Now he has moved into a new store, and which, by the way, is the largest in Wingham. Not so bad for a three-year-old.

T. W. Robinson, of Moose Jaw, is in Toronto on his fall buying tour. He is enthusiastic over the outlook in the Northwest.

Among others whom I saw or heard that were in Toronto were these: Mr. Tilton, of Smith & Tilton, St. John, N.B.; E. J. Ecclestone, Huntsville; Mr. Hurley, of Hurley & Brady, Lindsay; Mr. and Mrs. May, Oshawa; F. A. Haddy, of Young & Co., Bowmanville; Thomas Blackwell, of C. S. Blackwell & Co., Lindsay; A. H. Carl, Coboconk; J. F. Honor, Port Hope; W. L. Shields, general merchant, Coboconk; R. Waller, Peterboro'; J. Muchmore, Gore Bay; Mr. Hawkins, Spanish River; Mr. Patterson, of Patterson, Canning & Co., McKellar; C. E. Foreman, Vancouver; T. D. Robinson, Moosomin, N.W.T.; A. Campbell, Windsor; G. C. Church, Burk's Falls.

FORSAKES "CREDIT" SYSTEM.

A. Brand, who has for 20 years carried on a successful and growing business at Embro, Ont., has issued a cleverly gotten up circular to his customers informing them that henceforth he will give no "tick." Cash or produce are to be the terms of purchase from now on.

GRAIN MEN ANGRY.

The Grain Section of the Toronto Board of Trade are very angry over the treatment said to have been accorded them by Government Commissioner Miall in connection with the grain mixing dispute. On Tuesday they adopted a resolution condemning the rescinding of the order against wheat mixing.

BUTTER AND CHEESE MEN.

The Walker House, Toronto, fairly swarmed with butter and cheese men on Tuesday night. Representatives of no less than three associations of dairy produce merchants were collected there.

President Derbyshire occupied the chair at a meeting of the Ontario Creameries' Association, at which there were also present: Wm. Halliday, Chesley; J. Miller, Spencerville; J. H. Croil, Aultsville; John S. Pearce, London; W. G. Halton, Hamilton; A. Wenger, Ayton; and James Carmichael, Arva. A resolution was adopted urging all creamery men to avoid holding their butter, and to get it on the market while fresh. The annual convention of the organization will be held at Cornwall on Jan. 14, 15 and 16, next.

A meeting of the Eastern Ontario Dairy-men's Association was also held at the Walker House. E. Kidd, North Gower, president, occupied the chair, and there were also present: John McTavish, vice-president, Vancamp; T. B. Carlaw, Warkworth; D. A. Dargant, Elgin; Wm. Eager, Morrisburg; E. J. Madden, Newburg; R. Craig, North Gower; James Whitton, Wellmans' Corners; P. A. Daly, Foxboro'; R. G. Murphy, Elgin; Henry Wade, Toronto. The annual meeting of the association will be held at Campbellford.

Later in the evening a joint meeting of directors of the Ontario Creameries' Association and of the Eastern and Western Dairy-men's Associations was held, under the presidency of D. Derbyshire, Brockville, when a resolution denying the statement made by cable to the effect that adulterated cheese was exported from Canada was adopted.

FIRE AT FRANKFORD.

A disastrous fire occurred on Sept. 10, in Frankford, Hastings County, Ont., doing about \$10,000 damage to the village. The following losses were sustained: The Fosters' Block, \$4,500, insurance \$2,000; B. Bostrom Block, drug store and residence, \$4,500, insurance \$3,500; Lewis Chown, \$700, total loss, no insurance; James Foster's Machinery Hall for Massey-Harris Co., \$1,000, little or no insurance; James Griffiths' stock, fixings and furnishings, \$250, no insurance; E. Regan, barber, \$200, insurance not known; Sables & Grass, merchant tailors, manufacturing department and supplies, \$500, no insurance; Weston & Doyle, about \$500 damage to stock and premises; the store owned by Thos. Foster and his own stock and premises, to the amount of \$500.

Entrance Free

to the

Montreal Exhibition

12th to 21st SEPTEMBER.

If you come to the Montreal Exhibition do not fail to call upon us. We will supply you with admission tickets to the Fair free of charge, for yourselves and the friends and relatives with you. If you intend to make some purchases during your stay in our city you will find in our Sample Room as large a variety as one can desire in Staple and Fancy Groceries, Wines and Liquors.

To enable you to judge of our prices in general we give you hereafter a few of our to-day's quotations, viz. :

Good Raw Sugar, in bags	- - - - -	2 3/4 c. per lb.
Redpath and St. Lawrence Refined Yellow Sugars,		
from	- - - - -	27-8 to 35-8c. "

Dried Fruits, Crop 1894

Valencia Raisins, Fine Off Stalk Juan Merle	-	2 3/4 c.	"
California Raisins, Loose Muscatels, Three Crowns	-	4 1/4 c.	"
Four Crowns	-	4 1/2 c.	"
Currants, Prime Provincials, Barrels	- - -	3 1/4 c.	"
Half barrels	- -	3 3/8 c.	"
Hallowee Dates	- - - - -	3c.	"

Canned Goods, 1895 Pack

For delivery in September or October at buyer's option.

J. W. Windsor "Ice Castle" Tomatoes, 3 lbs.	-	75c. per doz.
J. W. Windsor "Ice Castle" Corn, 2 lbs.	-	75c. "
Little Chief Tomatoes, 3 lbs.	- - -	80c. "
Little Chief Corn, 2 lbs.	- - -	77 1/2 c. "
Aylmer Corn, 2 lbs.	- - -	77 1/2 c. "
Log Cabin Apples, gallons	- - -	\$1 90 "
3 lbs.	- - -	77 1/2 c. "
2 lbs.	- - -	50c. "

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Merchants

41 ST. SULPICE AND
22 DE BRESOLES


"What we admire we praise; and when we praise advance it into notice. That, its worth acknowledged, others may admit too."—Shakespeare.

*You cannot speak too
highly of your goods*
Charles Cosens
Trowbridge
August 6. '95

The above is an extract from a letter to

E. D. TILLSON, Tilsonburg.

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas

Olive Oil

French Mushrooms

Spanish Queen Olives

Nonpareil Capers

Genuine French Sardines

Genuine French Mustard

The above in all sizes and all grades. The very best obtainable at the different range of prices.



Turner,
Mackeand
& Co.

Wholesale Grocers

WINNIPEG



THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE INIQUITOUS SYRUP TARIFF.

THE question as to who pays the duty on this and that article is a frequent source of debate between protectionists and free-traders.

The question, as it relates to some articles, needs no deep analysis for any unprejudiced person to advance an answer.

The tariff, as it relates to dark syrups, is of this character.

As we have already pointed out, this tariff is equal to a tax of 100 per cent. Obviously, this tax would not be paid unless it were absolutely necessary to do so; and, of course, people need not pay it unless they import. But the trouble is that some of them are compelled to import or go without this particular kind of syrup.

Dark syrups are wanted in this country. There is a certain portion of the population, and a goodly portion, too, that want dark syrups just as much as some people want their porridge. Get it in the country they certainly would if they could, rather than pay the enormous tax. But the trouble is, the supply produced at home is insignificant compared with the consumptive demand. Some who cannot get the home-made dark syrup turn their attention to the brighter article. Others, however, must have the dark article, and what they cannot get at home they go abroad for.

Under such conditions it is obvious that the duty is paid by contributions from more than one source. The heaviest levy is, of course, made upon the consumer. He it is that sets moving the demand wave. The retailer knowing what his customer desires, makes his enquiries of the wholesaler, and the wholesaler imports.

Owing to the high price—duty and freight included—which the wholesaler is compelled to pay, he obviously cannot make as good profit relatively as would be possible with a moderate figure obtaining. With the re-

tailer it is the same. It follows, therefore, that every fraction that comes from the wholesalers' and retailers' profit is absorbed by the tariff.

The legitimate conclusion, therefore, must be this: There is a triumvirate contribution to the tax on dark syrups. The burden of the tax is upon the consumer, but the wholesaler and retailer contribute, hence the reason that all three chafe under what is so aptly termed the iniquitous syrup tariff.

TAKE A FEW DAYS OFF.

THE Montreal Exhibition opened yesterday, and will continue until September 21. A run through the buildings and grounds to-day showed that it was by long odds the best we have yet had here. By Monday everything will be in ship-shape order.

Every business man who can should visit Montreal next week. Spend the mornings among the wholesale houses and manufacturers. Get acquainted with the men with whom you do business. It pays you and them to know each other personally. It is not necessary to buy anything unless there are bargains, which must be snapped up. The best retail stores are also worth visiting. Sometimes ideas are to be gained there. President Johnston, or any of the officers of the Grocers' Association, will give a hearty welcome to any readers of THE CANADIAN GROCER, and afford any information they may desire.

During the afternoon there is much to be seen at the Exposition grounds. The platform performances will afford enjoyment. Then there are the warships in the harbor which are well worth a visit. In the theatres the presence of Sir Henry Irving and Ellen Terry will no doubt bring many people to the city. They are to be at the Academy of Music every night and on Saturday afternoon.

The railways and steamboats are giving special return fares. Business men who may not have selected a place at which to stay may have their letters addressed care of THE CANADIAN GROCER, 146 St. James street, where all our subscribers will be made welcome.

All the wholesale houses will keep open house. One firm, Hudon, Hebert & Cie, tell us that not only will readers of THE GROCER be made especially welcome, but they will also give passes to any of them who may call. These tickets will admit any reader of THE GROCER, together with any friends and relatives who may accompany them to the Exhibition free of charge. Their new offices and sample rooms, corner of St. Sulpice and de Bresoles street, are among the most expensively fitted up of any mercantile house in Canada and should certainly be visited.

DO NOT SWAMP MANITOBA.

CARE should be taken that the favorable conditions obtaining in Manitoba do not induce inordinate business methods which may prevent the present trade revival factors working with full freedom.

Manitoba is one of the most richly endowed with natural advantages of the provinces of the Dominion. But no province of the Dominion probably felt as keenly the recent depression. This cannot be explained away by the fact that it has been largely a wheat-producing country, and consequently has suffered on account of the low prices obtaining.

The low price of grain was undoubtedly a cause, but it was only one, and not the most important at that.

The principal cause of the hard times in Manitoba was not a natural one: it was unnatural business methods.

Of these unnatural business methods the chief was the work of the implement manufacturers. Taking advantage of the "greenness," either to farm work or the requirements of a Manitoba farm, of many of them, agents induced settlers to purchase implements out of all proportion to the requirements of their farms. The ideas of the farmers were big and the implement agents swelled them. As a concomitant of this inordinate buying followed inordinate indebtedness.

To retiring the notes held against him by the implement men, the farmer devoted practically all his financial efforts.

He wanted groceries, he wanted clothing, he wanted hardware, but the grocer, the dry goods merchant and the hardwareman would supply these and wait for his money. And he has waited—a year commonly, and two and three years frequently—while in many instances he will never be paid. Unable to collect the money due them, the storekeepers found it impossible to liquidate their liabilities to the wholesalers. The result of this was that Manitoba was given a bad credit mark by manufacturers and wholesalers in the east. Some, as a result, withdrew their travelers, while all exercised a sharper scrutiny over their accounts in the Prairie Province.

Now prosperity is returning to the province. Fifteen million dollars from wheat alone is likely to be realized. And not from wheat alone will there be an increased revenue, but from every staple grown, every animal raised, and from every article produced.

We stand aghast at the wonderful manner in which the manufacturing industries of the United States have recovered, but the prodigiousness of Manitoba's cereal and root crops still more excites our admiration.

Canada is as proud of Manitoba as is a king of the chief jewel in his crown.

With a knowledge of a bountiful harvest reaped has come a restoration of confidence

in the province. Manufacturers and merchants are pushing their representatives into the country for the purpose of getting business; and it is therein that THE CANADIAN GROCER urges caution.

The money that will flow into Manitoba in payment of the products taken out will be enormous. But large as this amount promises to be, it will not much more than set the farmers and merchants on their feet. Obviously, the inordinate pushing of business should be eschewed. Vessels are sometimes swamped by overloading it must be remembered.

CANNED SALMON.

Canned salmon is still surrounded by more or less uncertainty. The figures which have been adduced show that the pack is larger than anticipated, and nearly equal to that of last year, but neither sellers nor buyers have receded from their position of unconcern.

The only transaction we hear of is one in which an advanced price was obtained. The ruling quotation, however, is still \$4.50 on the Coast.

A letter, dated Victoria, September 2, asserts that there will be very little fall fishing on the Fraser.

There has been some talk of cutting prices on the Toronto market, but THE CANADIAN GROCER has discovered that the house against whom the cutting is charged is purchasing from other houses along the street.

IT ENHANCES THE PRICE.

It goes without saying that country retailers would not willingly do anything that would tend to increase the cost of the goods they buy.

But what they would not do willingly they sometimes do unwillingly.

Here is a case in point: Every year when the season for fall fairs approaches, merchants in the different rural districts where these are to be held are deputed to solicit donations from the manufacturers and wholesalers with whom they do business.

Often the amount to be donated is not left to the option of the donor: He is told that such and such a sum is required of him. Blank & Co. have responded, and, of course, he must comply. It may be against his will, but he prefers to hand over his good dollars rather than run the risk of giving offence and probably losing a customer.

But the great grievance reposes in the fact that such demands may come from a dozen or more sources, while in some instances requests for donations come from people with whom the manufacturer or wholesaler has had but the slightest business connection.

Not only is the system iniquitous, but it

obviously adds to the cost of doing business, and, furthermore, to the price of the goods.

The system, therefore, should be discontinued for two reasons: 1. Because it is iniquitous; 2. Because it unnecessarily enhances the price of goods.

AVARICIOUS INSURANCE COMPANIES.

THE fire underwriters have not endeared themselves to the mercantile community of Toronto by their manner of dealing with risks in the "Queen City."

After the big fires which visited the city eight months ago, it only required two or three days for the monopoly to put rates up 25 per cent. and formulate burdensome conditions.

To-day Toronto is stronger to fight big fires than she was a year ago; and she has been so for three months. With the appliances now possessed by the corporation a repetition of the disastrous Globe, Osgoodby and Simpson fires is impossible. But the Underwriters' Association has not yet shown any disposition to lower its rates or modify its obnoxious conditions.

The fact of the matter is the Underwriters' Association is a big, bullying, bloated monopoly, and will not recede from its position until compelled to do so.

No sensible man demands that insurance companies shall assume risks at a rate which would tend to weaken them. But it is demanded that the present high rates be modified. That they can afford to do so is obvious. Up to the beginning of the present year fire losses in Toronto have been remarkably small, while that the insurance companies are earning fairly good profits in the country at large is evident from the Government returns.

Last year business was not as good as the year before, judging from a revenue point of view, the premiums received being \$82,226 less than in 1893. The amount paid out in losses, on the other hand, was nearly half a million dollars less, while the rate of losses paid to premiums received was nearly 6 per cent. less. Taking the average of the last twenty-six years we find that the rate of losses paid to the premiums received was 69.45, and that includes the loss of 225.58 per cent. to premiums received in 1877, the year of the St. John, N.B., conflagration.

Obviously, the insurance companies doing business in Canada have little cause for complaint. At any rate, the merchant or banker who could look back over a period of twenty-six years and see an average profit of close upon 30½ per cent. would think he had not. But of course the banker and the merchant have not had the same opportunities to develop the spirit of avarice behind strong monopolies as have the insurance companies.

NEW VALENCIA RAISINS.

The new season's Valencia raisins which last week reached the warehouses of the wholesalers are showing excellent quality. They are fat and luscious, and the average quality is better than the crop of 1894.

The lots received were merely advance shipments, but more will be arriving in a few days.

The fruit is all offstalk, and the ruling prices are 6 to 6½c. per pound.

Although advices show no change in prices, yet a rather unsettled feeling has developed on the market during the last few days. It is caused by certain shippers, the quality of whose goods, it is said, buyers have little or no confidence in. Be that as it may, first-class firms approached are unwilling to concede anything on recent quotations; in fact in some instances they are inclined to demand advances.

A letter received in Toronto this week from Denia, bearing date of August 26, states that heavy rains were prevailing. This, in all probability, accounts for the cheap offers already referred to, while also explaining the firmness of those houses that will not ship rain-damaged fruit.

NOT MANY FLORIDA ORANGES.

Secretary Turner, of the Jacksonville Fruit Exchange, estimates the crop of Florida oranges in the state at not over 100,000 boxes, against 5,000,000 for the season of 1893-94.

This statement appeared in a despatch from the Orange State a day or two ago, and is borne out by the views of those in a position to know anything about the situation.

So many trees were ruined or half ruined by the frosts of last spring that it will be years before anything like a good crop can be expected in Florida.

In about three years the yield will begin to improve, but not until the twentieth century has got a good start will we see the old-time crop again. The yield this year will be to that of last year what this year's crop of Canadian Crawford peaches was to that of 1894.

SARDINES EASIER.

Sardine fishing in France has improved materially during the past week or two. This is indicated by advices just to hand.

As a result, prices are easier than they were, although figures now obtaining are still about ¼c. above those of a month ago.

Readers of THE CANADIAN GROCER will remember that at the opening of the fishing season the catch was so poor that it was feared the sardine pack would be a total failure.

FRUIT EXPORTERS MEET.

THERE was an attendance of about thirty when the annual convention of the Fruit Buyers' and Exporters' Association of Ontario met at the Board of Trade building, Toronto, on September 10.

The following communication, received from the C. P. R. and G. T. R. authorities, was read :

Referring to the meeting held on the 15th May between the representatives of the Fruit Buyers' and Exporters' Association and the C. P. R. and G. T. R., the questions set forth by the committee of the association have been carefully considered by the management of the two roads, and it has been decided that with regard to the first proposal that a 50 per cent. rebate should be allowed on apples shipped to certain specific storage points when for reshipment for local export or local consumption that the railway companies could not offer any better inducements than a reduction of 33½ per cent. from tariff rates between Toronto and points west, and 25 per cent. off tariff from points east of Toronto; the 25 per cent. reduction to be applied also on shipments made from points east of Toronto, and the reductions to be made not at the time of shipment into cold storage, but in reshipment from there to ultimate destination. The second proposal, that a reduced rate should be made in favor of purchasers or inspectors of apples traveling between points in Ontario and Quebec, was considered and respectfully declined.

A communication was received from L. Woolverton, of Grimsby, regarding the grading of apples, and suggesting that, instead of the terms "first" and "second" grades, as used in the Dominion Inspection Act, the terms A, B and C, or XXX, XX and X be employed.

It was decided "to appoint a committee to consider the grading of apples, with a view to obtaining Dominion compulsory legislation."

The election of officers resulted as follows: President, A. E. W. Peterson, Toronto; vice-president, Sam. Nesbit, Brighton; secretary, J. A. Cooper; executive committee, J. C. Smith, Burlington; Frank Everist, Toronto; J. M. Suttleworth, Brantford; W. Dixon, Hamilton; David Cantelon, Clinton.

A CURIOUS CURRANT MARKET.

The currant market still fails to exhibit much life. There have been offers on the Toronto market at prices which the sellers thought ought to have been attractive to buyers, but the resultant sales were of a disappointing character.

Information received through English sources states that the quality of the new crop is not as good as that of last year.

The Produce Markets' Review of August 31, in the course of a review of the currant situation, said: "The position is doubtless a very curious one, for it must be admitted that if the general estimates of the weight of the crop are correct, bearing in mind also that the new law for reducing the weight has become operative, the quotations at which fruit of the new season is now being offered appear to be much lower than the position justifies. Supposing the estimates of the crop to be at all correct, and that the law to retain 15 per cent. of the

weight exported be maintained, it is not likely that more than 120,000 tons will be available; and unless all previous calculations are to be upset, it should be quite easy to dispose of such a weight, at shillings per cwt. above the present quotations, and at prices which would pay the producer a good return for his capital and labor. The real solution is, it is feared, to be found in the fact that the farmers will this season be compelled to realize a proportion of their fruit, in order to meet their more pressing requirements for ready money."

The steamship Escalona, which went aground after leaving Patras, has, according to a cable just received in Toronto, been floated undamaged and has proceeded to Denia to take on Valencia raisins.

The first cargo of the new fruit was due to arrive in London on Monday last.

CHEESE DEMORALIZED.

The demoralized condition of the cheese market, in view of the large stock of cheese in cold store, is attracting a great deal of attention.

In addition to what speculators hold, many factorymen still hold a considerable portion of their July make. In fact, it is estimated that there is fully 600,000 cheese waiting a market in Canada at the present moment.

Present prospects point to heavy losses on this large quantity of cheese. It has cost in the country all the way from 8 to 8½c., so that on the average its owners will lose fully ½c. per lb., if not more.

The market has dropped steadily during the past fortnight, until it now stands ½ to ¾c. below where it did a fortnight ago, and that it has touched bottom many doubt.

This decline, if it is permanent, or even of lengthy duration, will be serious to the owners of cold storage cheese. It has cost, at the lowest estimate, \$5.60 per box, and at ruling market rates it is only worth \$5.25, or a loss of 35c. per box, which amounts to a formidable item on 600,000 cheese, being \$211,000.

If the cheese trade show discouragement, it is not to be wondered at.

REDUCTION IN COCOA.

A reduction of from 4 to 10c. is announced by Walter Baker & Co., Ltd., in the price of their chocolate. We now quote: Premium, 40c.; vanilla chocolate, 47c.; Caraccas sweet chocolate, 35c.; best sweet chocolate, 24c.; vanilla tablets, \$3.75; German sweet chocolate, different sizes, 24c.; cracked cocoa, 33c.; cocoa shells, 12c.; breakfast cocoa, 47 to 50c.; soluble chocolate, 48c.

Van Houten & Zoon have reduced the retail price of their ¼-lb. cocoa to 25c., a decline of 5c. In their circular, announcing the change, they say they were compelled to reduce the price owing to the action of the department stores.

NO SALT COMBINE YET.

The movement which was set on foot some months since to form a combine among the salt-well men has not made much headway—indeed it seems to have altogether fallen through. The manufacturers are now fighting tooth and nail, and some of them are cutting prices.

Those behind the combine idea are glad to see this, as they think that the more cutting done the more quickly will the makers be compelled to come to an agreement.

LOW OFFERS ON DRIED FRUIT.

Easy offers on new crop Mediterranean dried fruit continue from Montreal brokers without eliciting any demand of an urgent kind from buyers. As noted last week, the first direct steamer commenced loading at Patras on Tuesday last.

So far only a moderate quantity of currants has been contracted for on the basis of 8s. 3d. to 9s. for the higher grades of Patras and Provincials.

No quotation has yet been spoken of for Vostizzas. The fact of the matter is, that buyers, to a large extent, seem disposed to await the arrival of the steamer, and are in no hurry to enter into contracts beforehand. With regard to Valencia raisins, as low as 12s. 6d. has been offered this week, but the majority of buyers seem suspicious of this low offer, and little or no business has been done at the price. As pointed out before, agents representing the more well known brands don't seem in any hurry about business. For all that, the impression seems to prevail that dried fruit is not going to be dear this fall.

CANADIAN GOODS IN ENGLAND.

J. D. Roberts, manager of the Pure Gold Mfg. Co., is back from touring Great Britain and France. While abroad Mr. Roberts had an eye to business as well as pleasure. In London he established an agency for the sale of his firm's products. Anderson & Coltman, of No. 5 Philpot lane, London, E.C., and 64 Stanley, Liverpool, are the agents, and already the Pure Gold Co. has received from them one order for one hundred cases of goods.

"The prospects for our goods in London," remarked Mr. Roberts to me, "are excellent. Do you know, the English taste is changing. So many American tourists now visit England that the hotels and restaurants there are compelled to get American sauces and so forth for them. And, naturally, Englishmen are beginning to acquire a taste for them too. We are just sending 20 cases of our 'Reception' coffee over."

Mr. Roberts saw pretty nearly everything that was to be seen in London and Paris, and he is able to entertain his friends by the hour. The English merchant he conceives to be the ideal merchant.

AN IMPORTANT CASE.

AN important judgment was, on September 9, rendered at Osgoode Hall in the case of Johnston vs. Consumers' Gas Co., of Toronto.

J. T. Johnston and Toronto Type Foundry Co. sued on behalf of themselves and all other consumers of gas furnished by the defendants in the city of Toronto. The action was brought to obtain a declaration of right and an account. The defendants were incorporated in 1848. In 1887, being desirous of increasing their capital stock, they presented a petition to the Legislative Assembly of Ontario for authority to do so, and thereupon an Act was passed in that year, entitled "An Act further to extend the powers of the Consumers' Gas Co. of Toronto," which came into force on the 23rd April, 1887. It was alleged by the plaintiffs that at the time of the passing of this Act the defendants had a surplus of profits in hand which was to have formed the nucleus of the rest or reserved fund, which at that time amounted to \$394,310. The plaintiffs alleged that the defendants then sold the increased capital stock at a premium, and thereby realized a large sum, which, they charged, should have been added to the reserve fund and invested in some one or more of the securities mentioned in the fourth section of the Act, but, instead of so investing it, the defendants invested it in plant and

material. The plaintiffs also charged that the defendants had made large profits in their business since 1887, amounting to about \$250,000, which should have been applied by the defendants in forming the special surplus account to be used in the reduction of the price of gas to the plaintiffs, and also that the interest which would have been gained if the reserve fund had been invested should also have been applied in reducing the price of gas to consumers. The plaintiffs also alleged a further sale of new stock by the defendants in October, 1893 which realised a premium of \$83,040, which sum the defendants, as the plaintiffs feared, would, unless enjoined, use in the purchase and construction of plant, as also such fresh profit as might accrue from time to time.

The plaintiffs claimed a return of sums that they said had been overpaid by them to the defendants as the price of gas consumed, and asked for an account of the receipts and disbursements of the defendants since the 23rd March, 1887; a mandatory order directing the defendants to comply with the provisions of the Act of 1887; a declaration of right; a declaration that the defendants are trustees, etc., and an order restraining the defendants from misapplying the \$83,040.

The plaintiffs' pleas have been granted, a reference as to accounts has been ordered, and, meantime, the defendants must pay costs to date.

HOW MANY EGGS HAD SHE?

Some mighty intellects in Germantown are now wrestling with the following problem: A woman took a basket of eggs to the city for sale. Upon being asked how many she had, she replied:

"If I take the eggs out of the basket 2 at a time, I have 1 egg left; if I take them out 3 at a time, I have 1 egg left; if I take them out 4 at a time, I have 1 egg left; if I take them out 5 at a time, I have 1 egg left; if I take them out 6 at a time, I have 1 egg left; but if I take them out 7 at a time, I have no eggs left in the basket."

How many eggs did she have in the basket?—Philadelphia Record.

MONTREAL GROCERY TRAVELERS.

The Montreal wholesale grocers' travelers have formed an association. The officers are: President, Mr. Massicotte; vice-president, Mr. William Duckworth; secretary, Mr. E. Goun; treasurer, Mr. A. W. Childs. The directors elected are: Messrs. J. Ethier, C. A. Corrigan, E. A. Cardinal, D. Lapointe, P. Grace and A. Lacroix. Mr. Thomas Gauthier was elected honorary president, and Mr. J. O. Levesque honorary secretary. The first meeting of the society was held at 215 St. Elizabeth street on Saturday night. They will meet again on September 20.

Sharp on Time

We are already filling orders
for our Delicious . . .

Buckwheat Flour

(SELF-RISING)

Try a Sample Order.

In 2½ lb. Packages,
2 doz. per Case.

In 5 lb. Packages,
1 doz. per Case.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

NOTE.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

Write us at once for prices.



MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 12, 1895.

GROCERIES.

THIS is the second week of the Industrial Exhibition, and wholesale warehouses have been practically in possession of country customers. Although it is not much buying that they do as a rule, yet this year they appear to be purchasing more liberally than usual; certainly more so than a year ago. Some of the parcels have been of goodly size, although this is the exception rather than the rule. All the travellers are in the warehouses attending to the customers, but in spite of this there is a good deal of merchandise moving. As far as the market itself is concerned there has been no material change. Sugar, however, is rather weaker, the cutting by the refineries having become more general. New season's canned goods of all kinds are now on the market. The new season's Valencia raisins are in good demand. Teas are attracting fairly good attention, and the outside markets are steady to firm. Payments are fairly satisfactory.

CANNED GOODS.

Enquiries for canned vegetables are beginning to come in more freely from retailers, and some transactions have taken place at 80 to 85c. for peas, corn and tomatoes. Both new season's tomatoes and corn are in stock, although the supply is small as yet. Trade in fruits is still limited, with the little enquiry there is chiefly for peaches. There is nothing new in the salmon situation. The idea on the Coast is still \$4 50 f. o. b. The local demand continues good at quotations. We quote: Tomatoes, 80 to 85c.; corn, 80 to 85c.; peas, 80 to 85c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2

for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.80 to \$2.45, according to brand; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 90c. to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, new pack "Horseshoe," \$1.35 to \$1.40, in tall tins; do., Cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; new lobsters, \$1.80 to \$1.85 for tall tins; flats, \$2.35 to \$2.40; half tins, \$1.35. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

Outside markets are dull and unsettled. Locally the conditions are much as before. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c. In New York there is a better feeling to be noted in Brazilian coffees.

RICE.

Business continues to be of a moderate character at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3½ to 5¾c.

SPICES.

Outside markets are strong on cassia, and the market appears to be generally steady. The local market continues fairly active. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 25c. per lb.

NUTS.

Advices state that although almonds will be a very small crop, prices will not rule high

on account of the United States having bought rather freely of last year's crop. Walnuts will be cheaper than last year, and the same may be said of filberts. Local market is unchanged. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

While the feeling in the outside markets is rather steadier, on the local market prices are rather easier, the cutting which has been going on among the refineries during the past week or two having become more general. Little or no improvement is yet to be noted in the demand. We quote: Granulated, No. 1, 4½c.; do., No. 2, 3½ to 4c.; yellows, 3½ to 3¾c.

N. Y. Journal of Commerce, September 10: "There is still evidence of some degree of uncertainty about the going out of the season for old sugars, and it is claimed that here and there a holder may be found who has an idea that it would be better to clean up at about ruling rates than to wait for fuller figures. The majority, however, entertain a more hopeful view of affairs, and are willing to attempt a contest for a fuller range of figures. Meltings are running full, European accounts remain steady, and refiners appear to want more stock than they control for immediate use."

SYRUPS.

The little demand that there is is mostly for the better grades. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The movement continues very light at unchanged prices. We quote: New Orleans,

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want
Scrub Brushes and should
have them with Solid Backs.

We manufacture the only
brushes with solid hardwood
backs of one piece of wood. We
have them in three styles and
several sizes and qualities in each
style. There are other so-called
"solid backs," but ours are the
only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

TORONTO BEING

Practically an all black
tea-drinking town, it is only natural to infer
that the tea having the largest sale there
would be the best of all teas.

"SALADA"

CEYLON TEA

Has a larger sale every
Single Day in Toronto than all the other
package teas combined have in a fortnight.
There are over 700 grocers in the city of
Toronto handling "SALADA," which means
practically every grocery store in the city.

P. C. LARKIN & CO.

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL.

SURPRISE SOAP

*18-crown soap
147*

**Best for
Wash Day**

SURPRISE SOAP

Is offered for sale by all Wholesale Grocers in Canada of good standing.

THE RETAIL PROFIT IS GOOD.

BRANCHES—

MONTREAL: 77 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

barrels, 30 to 32c.; half-bbls., 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

A little better demand is to be noted for low and medium grade teas, including Japans, Ceylons, Assams and Congous of low. Green teas are scarce, and on the local market scarcer than they have been for years. A cable received on Tuesday announces a little firmer feeling on the finer grades of Ceylon tea. A London tea circular of August 30, says: "Reports from both India and Ceylon seem to indicate that the supply available for the present season will not be as large as was originally anticipated. Consequently, the outlook appears decidedly more hopeful, and the recent low prices of certain grades may encourage purchasers to go more freely into stock at about present prices." It is now conceded that the recent heavy arrivals of Indian tea in London which weakened the market were the result of better transport arrangements, and, although exports from Calcutta were a few weeks ago ahead, now they are about on a par with the same date last year. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

Valencia raisins of this season's growth are now in stock with the wholesale trade. The quality of the fruit is excellent, and the demand is good. The quantity, however, is

limited, but the second shipment is near at hand. The kind now in stock is all fine off-stalk, the ruling price for which is 6 to 6½c.

Currants continue in good demand. The general market, as is noted in our editorial columns, is not satisfactory. We quote as before: Filatras, half-bbls., 4 to 4½c., bbls., 4½c.; fine Filatras, half-bbls., 4½c., bbls., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Prunes are quiet and unchanged. We quote: Bosnias at 6 to 7c., and Bordeaux at 4½ to 6½c.; California prunes, 9c.

The feeling in California dried fruits is a little better than it was. Locally there is no change. We quote: Apricots and peaches, 12½ to 13½c. per lb., new apricots, 15c.; nectarines, 13½c.; pitted plums, 12½ to 13c.

Samples of new season's Sultana raisins shown this week are of excellent quality and rather better than last year. Advices from England indicate the same regarding samples shown there. Shipments of the new fruit are expected in a few days. The idea for old fruit is still 6½ to 7c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 3½ to 4c.; naturals, 4½ to 5c.

Dates are dull and unchanged at 4¼c. up.

GREEN FRUIT.

Trade is good, business being somewhat increased by the Industrial Exhibition which lasts two weeks and brings thousands of people into the city. Domestic fruits are somewhat scarcer than last week. Lemons remain firm, and no cheaper prices are expected for two weeks or so, when some

Malagas, which are booked to arrive, will probably be quoted at \$6 to \$7. California fruit is scarce, the season being pretty well on. California plums and pears are practically done, while a few peaches are expected to arrive yet. Canadian grapes are a little scarce this week, and higher. Some peaches brought in from Michigan have proven of poor quality, and have not paid freight and Customs' charges. Some of these are rotting on the street. We quote prices: Lemons—Sorrento, Palermo and Verdilla, \$8 per case. Oranges—California seedlings, \$3.50 to \$4; Sorrento, \$3.75 to \$4. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cucumbers, Canadian, 15c. per basket; new cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 15 to 35c. per basket. Green California fruit—Peaches, \$1.40 to \$1.75 in boxes; pears, \$2.50 to \$3; plums, \$1.25 to \$1.75; green apples, \$1.50 to \$1.75 a barrel; watermelons, 15 to 20c. each; muskmelons, 35 to 40c. per basket; grapes, 3½ to 5c. per pound; Canadian Crawford peaches, \$1.25 to \$1.50 per basket; Delaware Crawfords, \$1.50 to \$1.65; Canadian Bartlett pears, 75 to 90c. per basket; other grades, 30 to 60c.; Spanish onions, \$1 per small crate; Portugal onions, \$3 per large crate.

BUTTER, CHEESE AND EGGS.

BUTTER—Good qualities still bring the same prices as last week, while inferior grades are as weak as ever. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c.; Fresh creamery—Tubs, 18 to 19c.; pound prints, 21 to 22c.

CHEESE—The situation is not changed, there being little export demand. Buyers have been offering 7½c. for August Can-

NOW IS THE TIME TO STORE YOUR EGGS, BUTTER AND CHEESE

Rates and information from . .

W. H. LECKIE, Manager,

THE TORONTO COLD STORAGE CO., TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Still lead for the

Choicest of Fruits

Punctuality and Low Prices. Special attention given to mail orders during the Exhibition.

Consignments of Domestic Fruits, Butter, Eggs, Honey, Beans, Poultry, solicited, which will at all times receive our careful attention.

Our sales of . .

Silver Star Soap

Are steadily increasing. No better 5c. cake on the market. Write us for prices and terms.

GUELPH SOAP CO.,

Sole Manufacturers

GUELPH, ONT.

ANTOINE SOLARI

Head Offices :

GRAND VEZIR HAN

Smyrna

Importer and exporter of Dried
Fruit, Smyrna Figs and Sul-
tana Raisins

All orders executed at lowest prices.

Agent for Canada :

E. FIELDING

27 Front Street East; TORONTO

COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

adian makes, and 8c. for the balance of the season. Last August and September makes bring 10 to 10½c. It is hard yet to tell what effect the agitation in England against our cheese will have.

EGGS—Are still firm at about 12c.

COUNTRY PRODUCE

BEANS—The new crop has come in, reducing the price to \$1.50 to \$1.60.

DRIED APPLES—Still quoted by jobbers at 6 to 6½c.

EVAPORATED APPLES—Reduced to 7 to 7½c. by jobbers.

POTATOES—Are still unsalable at any price almost.

HONEY—Strained in bulk is unchanged at 8 to 9c. Honey still sells at \$1.50 to \$1.80 in the comb.

HOPS—Canadian, 6½ to 7½c; Pacifics, 14c.

HAY—Is firm at \$12.50 in car lots and \$14 in small lots. The prospect is that prices will be maintained and perhaps advanced later in the season.

PROVISIONS AND DRESSED HOGS.

Dressed hogs are weaker at \$6.25 to \$6.75 per 100 lbs. The decline in price is due to the fact that killing has begun, and that in six weeks or so new cured goods will be on the market. Some products are a shade cheaper, notably lard. We quote :

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8½c. for small lots; backs, 8½ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¼c.; tubs, 8¾c.; pails, 9c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

FLOUR AND FEED.

WHEAT—White, 63c.; red, 63c.; goose, 54½ to 55c.

OATS—35c. per bush.

BARLEY—40c. per bush.

FLOUR—The market is very dull. Straight rollers continues to decline in price. Prices are: Straight roller, \$3 to \$3.50; Manitoba, \$4; patents, \$4.25.

BREAKFAST FOODS—The big harvest return have had the effect of bringing down the prices of foods. We quote prices, at which a fair trade is done: Standard oatmeal and rolled oats, \$3.60 to \$3.70; rolled wheat, \$2.15 in 100 lb. barrels; cornmeal, \$3.20; split peas, \$3.25; pot barley, \$3.50.

FISH.

The Exhibition has increased the demand, but the supply of fresh fish is too small to enable dealers to take advantage of the situation. Prices are unchanged. We quote: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring,

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada

Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.

Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.

Complete Plants Installed for all Purposes.

Robb Engineering Co. Economic Boilers.

High Speed and Corliss Engines.

Complete Plants Erected. All work guaranteed.

Fresh Fruits

ALL KINDS in their season

Special attention given to mail orders.

CLEMES BROS. - TORONTO

\$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, 4½ to 5c. per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 7 to 8c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; mackerel, 20 to 25c.; steak cod, 7 to 8c.; haddock, 6c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$2.50 per 100.

SEEDS.

At outside points \$4 to \$4.70 is still paid for choice alsike, but trade is quiet. Jobbers have been selling small lots of timothy very freely for two weeks past, but the business in this line is about over.

SALT.

Trade is pretty good, and prices in Toronto are unchanged, although some of the well men are cutting quotations. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

There is absolutely no change in the situation.

HIDES—Are still accumulating. Big dealers are selling cured as low as 8¾c., but are paying 8c. and 7c. for No. 1 and No. 2 green.

SHEEPSKINS—Lambskins and shearlings have risen to 55c.

CALFSKINS—Nothing doing.

WOOL—Trade is dull. Fleece combings still quoted at 24c.; unwashed at 14c.; rejections at 17 to 18c. In pulled wools supers are quoted at 21 to 22c., and extras at 22 to 23c.

PETROLEUM.

The Industrial Exhibition has had a bad effect on trade in this city, but jobbers are looking for better business and higher prices soon, so they say. We quote in 1 to 10 lb. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

Dawson & Co. have received a shipment of Verdilla lemons.

Smith & Keighley have got their new candied peals in stock.

Dawson & Co. have in a car of California grapes and peaches.

S. K. Moyer is now in receipt of regular shipments of oysters.

Davidson & Hay offer Beardsley's shredded codfish; also "Star" herring.

New season's Ceylons and Hysons are arriving this week for Davidson & Hay.

Clemes Bros. report the first arrival of Spanish onions. They came in two cars.

A pyramid of "Kurma" tea is a feature of Davidson & Hay's sample room this week.

John Sloan & Co. are in receipt of a shipment of new pack peas, corn and tomatoes.

H. P. Eckardt & Co. are offering syrup in half-barrels suitable for the lumbering trade.

Smith & Keighley expect their first lot of new season's Sultana raisins in the course of a few days.

Davidson & Hay report an unusually

large number of visits from their customers and friends during the first week of the Fair.

J. W. Lang & Co. have in stock a shipment of Martin Wagner's sliced pineapple in 2-lb. tins.

H. P. Eckardt & Co. have J. D. Arguimbau's new season's fine off-stalk Valencia raisins in stock.

HAMILTON NOTES.

W. H. Gillard & Co. are selling large quantities of jams in 7-lb. pails at a low figure.

The Unicorn prunes which W. H. Gillard & Co. have lately received are of fine quality, and are finding a ready sale.

The direct shipment of Rio coffee which W. H. Gillard & Co. have lately been in receipt of is nearly all sold. A hint.

A neat 1-lb. tin of coffee is being put on the market by Lucas, Steele & Bristol. This firm also have their L. P. & Co. No. 1 blend packed in 2-lb tins whole and ground.

The new Valencia raisins sent out by Lucas, Steele & Bristol are giving excellent satisfaction, quality being away ahead of last year. The firm is quoting low prices for later delivery.

John Mouat, W. H. Gillard & Co.'s Northwest representative, in a recent letter to the house, stated that never before in his recollection had the prospects in Manitoba and the Northwest been so bright. Everything is looking cheerful there, he says.

BRANTFORD NOTES.

Wm. Paterson & Son report a heavy sale on their "quart sealer pickle package." Cases hold 1 dozen.

Wm. Paterson & Son have a large stock of this season's jams, and will be pleased to send samples and quote prices.

"We are already at work on Christmas novelties," write Wm. Paterson & Son. "Travelers will have samples out in about two weeks."

QUEBEC MARKETS.

MONTREAL, Sept. 12, 1895.

GROCERIES.

THE grocery market does not present any new feature, and business is quiet on the whole. Trade has been interfered to a certain extent by the fall fairs, but is picking up again this week. Nothing special to report except that sugar values continue more or less unsettled, and this fact checks demand to a certain extent. Teas are quiet, but more activity is looked for at the end of the month. Syrups and molasses are unchanged. Dried fruit still rule quiet, and quotations on new crop Mediterranean fruit continue easy on the whole, but do not induce much business. The first arrivals of new French prunes are selling here this week. In canned goods business is

very quiet, as consumers are well supplied with cheap green fruits and vegetables. Other lines are unchanged.

SUGAR.

Though business has picked up to a certain extent in sugar, values are not settled, and the fact has a deterrent influence. If anything the present disposition is rather easier than it was, though no quotable change can be cited. At the refineries sales are being freely made at 4c. for granulated and 3 1-16 to 3½c. for yellows. Many jobbers ask an advance on these prices, but the fact that some are willing to sell at cost or nearly so makes it difficult to give a reliable jobbing range. We quote: 4½ to 4¾c. on granulated and 3¼ to 3½c. on yellows. The week's volume of business both from first and second hands has been larger.

SYRUPS.

The situation of this market is unchanged. Stocks in both refiners' and jobbers' hands are not heavy, and prices are firmly held at 1¾ to 2½c., as to quality and quantity.

MOLASSES.

Business in molasses has been very quiet and chiefly for small lots. Some improvement is looked for, however, toward the end of the month when the lumbermen commence to think of outfits. Prices are firm at 37c. for Barbadoes, and 36c. for Porto Rico, in small lots.

RICE.

Business in rice is fairly active for the season, and values rule firm. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

These are without material change. Demand is of a limited character, but prices rule firm. We quote: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEES.

There has been little change in the coffee market. An ordinary sort of trade is doing from the mills, but business in green bean is quiet, no large sales being noted. In fact, the market is featureless. We quote green bean coffee: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

VISITING..

The city be sure and call at the warehouse. The business will be wound up with little delay, by order of the liquidators. In meantime, desirable lines in Crockeryware, Glassware, China, Lamp Goods and Ornaments at very special prices.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

When at the Fair

You must have been struck with the exhibits of the following first-class goods :



Truro Condensed Milk and Canning Co.'s

“REINDEER” Brand of
Condensed Milk. It has always been
the best and most popular brand.

MacLaren's "Imperial" Cheese

ese Their new style **WHITE OPAL**
POT (\$2.40 per doz. size) is a trade winner.



"Van Houten's" Cocoa

		Per doz.		Per doz.	
Following sizes	{	$\frac{1}{8}$ lb.....	\$1 45	$\frac{1}{2}$ lb.....	\$5 00
		$\frac{1}{4}$ lb.....	2 65	1 lb.	9 50

“Columbus” brand

California Canned Goods. Peaches, Pears, Plums, Apricots, Cherries, Nectarines, and Muscat Grapes. **THE FINEST PACKED.**

WE SELL THEM ALL.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

TEAS.

There is a fair jobbing demand for teas, but in a large way the market is quiet. Japans between 12c. and 18c. are the most active sellers at present and are rather scarce here. Black teas have been enquired for to a small extent and business has been worked for small lots at 14½c. On the whole the market is quiet and no great activity is looked for before the middle or end of the month. We quote: Low grade Japans, 12½ to 14c.; medium, 16 to 18c.; fine, 19 to 22½c., and choice, 24 to 31c.

DRIED FRUIT.

There has been a fair jobbing call for Valencia raisins, demand for which has been more active this week. No important business in new fruit has yet been noted. For sales from stock here prices are firm, as the supply is light, but offers on new crop to arrive are low comparatively. Valencia layers have sold here in straight lots at 3½c. for fine off stalk, and layers at 4½ to 5c. In a jobbing way, however, we quote ordinary off stalk, 4 to 4¼c., and layers, 4¾ to 5½c., as to grade.

California raisins are held steady at 6½c. for 4-crown layers, and 5½c. for 3-crown layers.

The currant market is quiet. Stocks here are becoming reduced. Prices are steady at 3¼ to 3½c. in barrels and half-barrels, and 3¾ to 4½c. in cases.

The first new French prunes got in this week. They show fair quality, and are selling at 4¼ to 5c. California prunes are held at 6¼ to 6½c.

Dates are quiet and unchanged, at 4½ to 5c., as to grade.

Figs are featureless, at 9 to 12c. per lb., as to grade, in boxes.

Evaporated fruit are enquired for in a small way. Prices rule steady as last quoted. We quote: Apricots, 14 to 17c.; peaches, 9 to 10c.; pears, 9 to 10c.; plums, 9 to 9½c., and apples, 9 to 10c.

NUTS.

There is no change in nuts, and business continues quiet on the whole. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

There is very little movement in the canned goods, especially in vegetables and fruits, as the market is well supplied with green stock of all kinds. Corn, peas and tomatoes are selling in small way at 80 to 85c., and it is claimed that round lots of corn can be had here for 72½c. Lobsters are quoted firm, all the pack being out of packers' hands now or nearly so. Talls are held at \$6.50 to \$7 and flats \$8.50 to \$9 per case. We quote as follows: Lobsters,

\$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 80 to 90c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

There is no change in green fruit, which rules quiet and unchanged in the main.

APPLES—Receipts of these continue large and prices are easy at \$1.20 to \$2 per bbl.

PEARS—No change to note from \$1.75 to \$2.25 per case.

ORANGES—Little or none here, and price is nominal.

LEMONS—The market is almost entirely bare of lemons, which are quoted nominally as high as \$8 per case.

CALIFORNIA FRUIT—Receipts continue fair, but the market is kept well cleaned up. We quote: Peaches, \$1.25 to \$1.50; plums, \$1.20 to \$1.50, and pears, \$2.25 to \$2.50, as to grade.

FISH.

There is nothing new in the fish market. Receipts of pickled fish are considerable from below, and prices rule easy, with buyers slow. Car lots of large No. 1 herrings are offered at \$4.25 per bbl. here, and are jobbing at \$4.75. Cape Breton are held at \$5 to \$5.25. New pickled Labrador salmon have sold at \$13 and B.C. at \$10.50. No. 1 green cod are offering at \$4.50 to \$4.75 and dry cod at \$4.50 to \$5.

In prepared fish, boneless cod are firm at 6c., and smoked herring 9 to 10c. Haddies are arriving freely and are offering at 7 to 7½c. These are among the first arrivals.

The first lots of kippered herrings are expected this week, and are offered at \$2 per box.

In fresh fish, salmon are steady at 12½ to 13c. per lb., while fresh haddock and cod sell steady at 4c.

COUNTRY PRODUCE.

EGGS—There is an improved feeling in eggs, and the market has taken a stronger turn. Prices have stiffened a trifle in consequence to 9 to 11c., as to grade.

POTATOES—There is no change in potatoes, which are quiet at 35 to 45c. per bag.

HOPS—Demand for these is limited. Old hops are quoted at 5 to 7c., and new hops were offered for the first time at 9 to 10c.

TALLOW—Little or no change is to note. Prime refined is quoted at 6 to 6½c., and lower grades, 5 to 5½c.

MAPLE PRODUCTS—Business slow. We quote: Sugar at 6½ to 7½c. for new and 4 to 6c. for old; maple syrup in wood at 4 to 5c. per lb., and 50 to 60c. per tin.

BEANS—Sales of hand-picked were made in a small way at \$1.80. Nothing doing in other grades.

HAY—This market is rather firmer than it was, and under an improved demand prices have advanced 50c. to \$1 per ton since our last. We quote: No. 1 Timothy, \$11, and No. 2, \$9.50.

PROVISIONS.

The demand for provisions on spot is limited, and market quiet and steady. We quote: Canadian short cut, clear, \$15.50 to \$16; Canadian short cut, mess, \$17 to \$17.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¾ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¼ to 7½c.

FLOUR, MEAL AND FEED.

There is a good demand for Manitoba flour, and the market was more active than it has been. Ontario grades, however, are still moving slow and sales are principally in small lots to fill actual wants. We quote: Winter wheat, \$4 to \$4.25; spring wheat, patents, \$4.15; straight roller, \$3.65 to \$3.75; straight roller, bags, \$1.65 to \$1.80; extra, bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.90 to \$4.

Demand for oatmeal continues slow, and the market quiet and steady. We quote: Standard, bbls., \$3.70 to \$3.80; granulated, bbls., \$3.80 to \$3.90; rolled oats, bbls., \$3.80 to \$3.90.

A fair business is reported in feed at steady prices. We quote: Bran, \$15.50 to \$16; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

CHEESE.

The cheese market continues to ease off and is fully ¼ to ½c. below what it was a week ago. Sales were made this week of 8,000 boxes of French country cheese at 7 to 7½c., and this is the only kind quotable here, while a round lot of 3,500 Eastern Ontario makes, from along the line of the G.T.R., sold at 7½ to 7¾c. These large transactions show the decline in the market clearly.

BUTTER.

The butter market is without change. Exporters are not active buyers at ruling prices, and the trade on local account is not very noticeable. We quote: Finest creamery, 17¼ to 17½c.; finest Townships dairy, 14 to 14½c.; finest Western dairy, 12 to 13½c.

ASHES.

The ashes market is rather firmer in its tone, though business is quiet. We quote: First pots, \$4.05 to \$4.15; seconds, \$3.80 to \$3.85, and pearls, \$4.80 to \$4.85.

MONTREAL NOTES.

The first receipts of new kippered herring have been received on this market this

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co. FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
TORONTO.

Consignments
Solicited

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST GENERAL . . FRUIT Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD
SWEET

CURED
JUST
THE SAME AS

HAMS

BEST VALUE IN THE MARKET

Special Prices in Barrel Lots.

F. W. FEARMAN
HAMILTON

THE BEST IN THE MARKET.

Ask your wholesale grocer for it.



THE FOAM YEAST CO., LTD. - TORONTO.
79 Esplanade.

week. Leonard Bros. and D. Hatton & Co. both were recipients.

Laporte, Martin & Co. are offering special values in new pack canned vegetables and fruits of all kinds.

Mr. Rose, of Rose & Laflamme, returned from a ten days' business tour in the west at the close of last week. He considers business prospects fair.

Advices to A. P. Tippet & Co. from Fresno, California, state that the quality of the first shipments of prunes, etc., will be excellent on the whole.

Laporte, Martin & Co. turned into stock this week shipments of Lazenby's pickles and Dufort & Co.'s fine French prunes.

Lemons have been excited and higher. The market is bare of them here, and the nominal asking price is \$8 per case.

The tea market is expected to pick up toward the end of the month. Advices to J. Alex. Gordon & Co. from primary markets are fairly steady.

Hudon, Hebert & Cie are quoting a Red-path and St. Lawrence yellow sugar at 2 7/8c. —that is the best value on the market. They offer to send samples on receipt of postal card asking for them.

Prices have had an easier tendency on yellow sugars during the past eight days, and it is claimed that as low as 3c. has been accepted for round lots.

The first arrivals of California raisins are expected on this market by the end of next week. They were bought in New York at 3 1/2c. f.o.b. there.

The yacht race occupied so much of merchants' attention in Montreal on Tuesday that THE CANADIAN GROCER had to pay

SITUATION VACANT.

WANTED—A PRACTICAL MAN, THOROUGHLY posted in the manufacture of flavoring essences, etc. State experience and salary expected. Address MANUFACTURER, care CANADIAN GROCER, Montreal. (39)

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.

G. E. MOBERLEY, Inspector.

HUGH WALKER & SON, FRUIT AND COMMISSION MERCHANTS, GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES: — Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1084

It will be worth your while to
ask for prices on

BREAKFAST BACON BACKS ROLLS

"MAPLE LEAF BRAND"

D. GUNN, FLAVELLE & CO.

Pork Packers and . . . Commission Merchants TORONTO

Has our traveller called on you

to receive your order
for all kinds of pure

MALT, WHITE WINE OR CIDER VINEGARS?

If not, send in your order to us for the cheapest
and best Vinegar on the market.

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

several calls before it could collect some of its market facts for this week's issue.

Some close figures on sugars, raisins, currants, dates and canned goods are given by Hudon, Hebert & Cie in their advertisement this week. The canned goods are 1895 pack for delivery September and October, buyers' option.

Robert Greig & Co., St. Paul street, have got out a handy pamphlet, giving the prices current of the different specialties they handle. The fact that the complete list of goods takes up fifteen closely printed pages affords a good idea of the extensive assortment that the firm are prepared to talk business on.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 12, 1895.

BUSINESS has shown an improvement during the past week, and those who have been out through the province say the feeling is much more hopeful. Through Carleton county, the garden of New Brunswick, the crop has been a splendid one. The oat yield has been very large and there is little change in prices in the city. Cream of tartar is quoted from outside very high, and some expect even higher figures. The last quotation THE CANADIAN GROCER heard was 81s. Granulated sugar and butter are rather firmer. Flour, meal and oats are weak. Tea is reported rather easier on the London market.

SALT—The cargo of salt spoken of last week is to hand and finds a fair sale from ship's side. The market is now well supplied, and as there are other cargoes to arrive the feeling is easy. In table salt the Windsor people are pushing a new package. Their salt has met a good demand here, and no doubt the new package will be well received. Salt has been sold in that style of package on this market for some time, the first being an American salt. We quote: Coarse, 50 to 55c.; fine factory filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dry, \$2.80 per bbl.; bulk, cheese, \$2.70.

CANNED GOODS—The easy feeling in beef continues, though prices are as last week. Sales are light. The salmon spoken of last week are here, and are selling at \$5.75 to \$6. Others are expected to arrive shortly. Outside of the new, the market is bare, and but about half the usual quantity is bought to arrive. We trust this will aid in getting a better profit. Everywhere is heard the complaint of the small margin in canned goods, and with no one but the merchants to blame. Some Canadian peaches have been offered during the week. Prices show quite a range. In this market Canadian are preferred to American. Baltimores are often bought, but rarely give the satisfaction expected. Prices are: Corn, 95c. to \$1; peas, 95c. to \$1; tomatoes, \$1 to \$1.05; corned beef, 2-lb. tins, \$2.50 to \$2.75; 1-lb. tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3; 2's, \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.;

chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.75 to \$3.

DRIED FRUIT—There is more life, and buyers are beginning to move in regard to Valentias. The market is weak and appears to go lower. Present prices, however, appear safe. New currants are quoted, and are rather easier than was expected, being about the same as last year. Dried and evaporated apples continue dull, and California evaporated fruit shows no sale. We quote: Sultana raisins, 6 to 8c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¼c.; half-cases, 4c.; evaporated apples, 7½ to 8c.; dried apples, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; cleaned currants, bulk, 6½c.; 1 lb. cartoons, 7½c.; American onions, \$3.50 per bbl.; cocoanuts, \$4 per 100.

GREEN FRUIT—There is not the usual quantity of California fruit arriving this week. Nova Scotia pears, plums and apples are coming to hand freely. Prices are low. Shippers of plums should remember that Saturday is the worst day of the week for these to arrive in the city. Apples continue low. Best qualities not yet arriving. Pears have a good sale and quality is as a rule good. West India oranges are about all that are now offered. Lemons very scarce. Canadian grapes are coming to hand and are good quality. Peaches are scarce. Crab-apples are very plentiful, demand being but fair. Prices low. We quote: Peaches, \$2; pears, \$4 to \$5.50; California pears, \$3.50; apples, \$1 to \$2 per bbl.; lemons, \$6.50 to \$7; bananas, \$1 to \$2.50; California plums, \$2.50; grapes, 60 to 75c.; West India oranges, \$5.50 per bbl.; Nova Scotia pears, Clapp's Favorite and Bartlett, \$2 to \$2.50 half bbl.; plums, basket, 50 to 55c.; plums, boxes, pecks, 55 to 60c.

DAIRY PRODUCE—Eggs arrive in fair quantities and demand is regular. There has been no change in price for some time, and quality is generally satisfactory. Butter shows an improvement, but there are fair quantities through the country. The trouble is to get it good. Creameries have all advanced their prices and report a good demand. In cheese—there is the rub. It is reported that in Carleton and York large quantities of cheese, early made, are held. In King's county they have done better, that is, they are more sold up, though at prices below cost. One set of factories has, it is said, two or three cars in cold storage in Montreal. Buyers are offish, though they report a good local demand. We quote: New cheese, 8½ to 9c.; new butter, 17 to 18c.; eggs, 12 to 12¾c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—There is nothing new to report. Till later in the fall, movement will be light. Stocks are fair, while holders of best qualities are firm. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—Fair demand and prices rather firmer, though local dealers have only advanced granulated to about refinery prices. Yellows show good inquiry. Some Montreal was sold here during the past week. We quote: Granulated, 4½ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5 to 5½c.; powdered, 5 to 5½c.

FISH—There is a fair demand, and all kinds are arriving quite freely, though in

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.

St John, New Brunswick

Like the Band

Always at the Head

GOLDEN

FINNAN HADDIES

LEAD THE PROCESSION
OF CANNED FISH.

Quality guaranteed or money refunded.

Wholesale by

J. W. LANG & CO.

TORONTO

FISH

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S



*Did you
see them ?*

If you didn't it was the fault of the crowd. Policemen had to keep the people moving past our exhibit. It was simply "**OUT OF SIGHT**,"—shouting the fact that

**BOULTERS' GOODS
ARE PURE GOODS**

WE WON thousands over—**WE CAN WIN** you
if you will try our goods once.

BE SURE YOU GET

BOULTERS' PEERLESS "LION" BRAND CANNED GOODS

"Knowledge is Power"



A trite old saying, but very apropos in relation to the canned goods business. Our knowledge of what is necessary to produce first-class goods enables us to do the same. Our knowledge is our power. All goods bearing our brand, whether meats, fruits or vegetables, are guaranteed strictly pure, representing absolute perfection of the canner's art.

DELHI CANNING CO.

— DELHI, ONT.

fresh shad the catch was very light compared with last week. In last week's report Quoddy River herring were said to be about like rippings, while they are really worth \$1 per half-bbl. more. This week we quote five grades of bay herring, pickled. Smoked are said to have been as low as 3c. ex vessel. We quote: Medium cod, \$3.75; large, \$3.90; small, \$3; pollock, \$1.50; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.40; rippings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.50 to 2.60; smoked, 5 to 6c.; shad, half-bbl., pickled, \$5.50.

PROVISIONS—There is rather better demand noted. American pork appears weak, and prices are marked lower. Beef is also rather easier, and prices are quoted 50c. lower. In pure lard, some Ontario and Quebec dealers have marked their quotations up as much as $\frac{3}{4}$ c., but local prices, though firm, show no change. We quote: Clear pork, \$16 to \$16.50; mess, \$16 to \$16.50; plate beef, \$13.50 to \$15; pure lard, 10c.; compound lard, 8c.; cottolene, $9\frac{1}{4}$ to $9\frac{3}{4}$ c.; rolls, 9 to $9\frac{1}{2}$ c.; beef, half-bbls., \$7.

FLOUR, FEED AND MEAL—The report from the millers on flour is that prices are going to be more active shortly. In the meantime, buyers here are offish, and continue to mark prices down, particularly Ontario. In oats the market is dull, and crop reports are for a very large yield. Oatmeal continues easy, as does cornmeal, with the tendency lower. Feed hard to get, but somewhat easier in tone. Beans are also rather easier. Hay is more plentiful than was reported; the new, with what old is held over, will fill all demands. We quote: Manitoba, \$4.60; best Ontario, \$4.15 to \$4.20; medium, \$4 to \$4.10; oatmeal, \$4.10 to \$4.15; cornmeal, \$2.65 to \$2.70; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.75 to \$1.80; prime, \$1.65 to \$1.80; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$11.50 to \$12; oats, 37 to 40c.

ST. JOHN NOTES.

A large crop of buckwheat is reported.

Dearborn & Co. received this week the first car of canned salmon to arrive in this market.

C. & E. Macmichael received this week a shipment of fibred codfish in cartoons from Yarmouth, N.S. It is the best thing known for fish cakes.

Geo. M. Shirk, representing Shirk & Snider, millers, was in town this week.

Joseph Tilton, of the firm of Smith & Tilton, and H. B. White are at the Toronto Exhibition. Also Mr. C. F. Harding.

S. H. White & Co., of Sussex, shipped a car of potatoes by last West India steamer.

W. C. Arch bald, of Wolfville, it is said, will have 20,000 baskets of plums as his crop this season, and will plant some 20,000 more fruit trees for next.

Exports from Fredericton this August show a great advance over last—\$24,340, as compared with \$9,199. Imports are some \$3,000 ahead.

A New Brunswick smoker of meats reports sales in Boston. There is no doubt the local smokers are holding their own against Ontario in our local market.

From P. E. Island we have the following: They have already shipped to Montreal

9,000 cheese. These will be sold there by Prof. Robertson, Dairy Commissioner.

Fresh mackerel are reported higher at Richibucto. The Kent Co. catch is said to be good.

The first shipment of Gravensteins has been made from Nova Scotia to the English market.

The peddlers have beaten the grocers in Fredericton, by a new law of the City Council, it being lawful to peddle now in any part of the city.

Harrison Watson, the curator of the Canadian section of the Imperial Institute, has written the Board of Trade to urge a better exhibit from New Brunswick. This is something that should not be neglected.

Everything points to our Exhibition, opening about the 24th, being the best ever held here. Those having goods to advertise should take notice.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Sept. 12, 1895.

THE markets show no features of special interest. The usual amount of trade for this season is being done, with an apparent weakness in staple lines. Collections, however, are fairly good and there is very little complaining.

FLOUR—The flour market is quiet, though steady. Quotations are: Hungarian patent, Manitoban, \$4.75 to \$5; Manitoba strong bakers, \$4.60 to \$4.75; Canadian pastry, \$4.70 to \$4.85; 75 per cent. roller patents, \$4.25 to \$4.35; 80 per cent. do., \$4.10 to \$4.20; 90 per cent. do., \$3.90 to \$4; straight, \$3.70 to \$3.80; extra, \$3.50 to \$3.60.

OATMEAL AND ROLLED OATS—Oatmeal and rolled oats are considerably shaded, the price here being \$3.65 to \$3.75 by the carload. Jobbing prices are in the vicinity of \$4, with an easier tendency.

OATS—Oats are quiet at 40c.

CORNMEAL—Cornmeal is also easy at \$2.65 to \$2.70.

FISHSTUFFS—There is some activity in dry and pickled fish. The receipts of mackerel are small and what are coming on the market demand a high price. No. 3 large are quoted at \$11; No. 3 fat at \$12; No. 2 fat at \$15, and No. 1 fat at \$17. Salmon are getting dearer every day. No. 1 are quoted at \$17; No. 2 at \$15, and No. 3 at \$13.50. The Labrador catch is reported as abundant, and the price at St. John's, Nfld., is \$3.20 for small and \$3.60 for large cod.

GREEN FRUIT—The market is abundantly supplied with green fruit and the demand is good. Apples are coming in in large quantities and selling all the way from \$1 to \$2.50 per barrel. Bananas are plentiful and cheap. Native plums are in abundance and the fruit is extra good.

MOLASSES—The molasses market continues quiet, the demand being purely local. During a fire at Liverpool, N.S., on Sunday last a whole cargo of molasses, owned by Hendry & Millard, valued at \$15,000, was destroyed. There was no insurance.

SUGAR—The sugar market remains quiet, with prices nominally at $4\frac{1}{4}$ c. for granulated, and $3\frac{3}{8}$ to $3\frac{1}{2}$ c. for yellows.

EGGS—The demand for eggs is slow at 13c. The cold weather will bring an advance.

BUTTER—There is a good demand for creamery butter. Refrigerator creamery is sold at 18c. Very little dairy is arriving, which is picked up at 14 to 16c.

CHEESE—Dealers are looking for an improvement in cheese. Prices locally are 9 to $9\frac{1}{2}$ c., with a fair demand.

PROVISIONS—The provision market is dull. The enquiry for beef is very limited, while there is little or nothing doing in other lines.

DRIED FRUITS—There is some cutting in dried fruits in anticipation of new arrivals. The importation of Merle raisins to this port will be controlled by A. & W. Smith & Co. and Bauld, Gibson & Co., Seeton & Mitchell, the original importers, having retired from the grocery market as jobbers.

HALIFAX NOTES.

W. Nicolle has opened a general grocery store on the corner of Grafton and Jacob street.

M. O. Wier, grocer, has removed from Argyle street to Buckingham street.

KENTVILLE NOTES.

B. H. Dodge and Frank E. Dennison have purchased the grocery business of Harris & Dennison. The new firm announce that they have added lines of hardware, brick, cement, lime and lumber.

MIDDLETON NOTES.

The Middleton, N.S., box factory has shipped this summer 10,000 pairs of barrel heads, of which the largest buyers were F. C. Anderson, of Kingston, who took 3,000, and W. E. Palfrey, of Lawrencetown, 2,000 pairs. Nearly 1,000 strawberry crates, 40,000 baskets and stock for 90,000 baskets have also been sold during the past three months. Twenty cars of lumber have been received during that time.

LATE BUSINESS CHANGES.

Rees Bros., wholesale and retail confectioners, Kingston, Ont., have sold out to A. J. Rees.—The bakery and confectionery business of the late J. F. Philbin, Rat Portage, Ont., is advertised for sale.—Albert Vipond's general store at Vars, Ont., has been closed under chattel mortgage. Vipond has a store at Hudson, Que., too.—R. Bouthillier, grocer, Montreal, wants to compromise at 25c.—The assets of L. A. Picheat, grocer, Montreal, are to be sold at auction on September 17.—The assets of the Quebec Cigar and Tobacco Co., Montreal, have been sold.—The plant of the Imperial Mineral Water Company, Hamilton, Ont., is for sale on September 17.—Odilon Lapointe, general store and baker, St. Jean d'Orleans, Que., has compromised at 50c.—C. Hampton, general store, Notch Hill, B.C., is reported to have left town.—H. Coudren, fruits, Vancouver, B.C., wants to sell out.—Calley & Co., soda water, Vancouver, B.C., have been incorporated.—E. O. Lewis, baker, Revelstoke, B.C., has satisfied a chattel mortgage for \$250.—The Canada Linseed Oil Company, of Mission City, B.C., has been incorporated.

PURE GOLD M'FG.CO. 31&33 FRONT ST.EAST. TORONTO.

We are just
a little bit crowded

We are a little bit crowded with orders for 5 and 10 cent packages **Pure Gold Pickling Spice**. It is very tedious work filling and sealing the packages. Still we hope to complete all orders now on fyle before the end of this week. Please have patience if we have not delivered your order yet.

PURE GOLD M'FG.CO. 31&33 FRONT ST.EAST. TORONTO.

MANY MILLERS MEET.

ABOUT 150 millers from all parts of Canada attended the annual meeting of the Dominion Millers' Association, held at the Board of Trade buildings, Toronto, on September 10. President H. Barrett, of Port Hope, Ont., occupied the chair, and Secretary C. B. Watt stated that dues on 207 mills were paid during the past year. The report of Wm. Galbraith, Toronto, treasurer, showed \$630 on hand.

Resolutions were passed condemning the Government for rescinding the order re the mixing of scoured with No. 1 hard Manitoba wheat.

The policy of the Industrial Fair managers was also impugned in not allowing a better than a one-man representation of Dominion millers on its directorate.

The Committee on Freights expressed its hope that it could get legislation forbidding the railways to discriminate in export freight in favor of grain as against flour.

William Galbraith was elected to life-membership in recognition of his services as treasurer and general aid to the association.

Papers were then read as follows: "Method and Result of Bolting Flour," A. Dobson, Beaverton; "Fire Risks in Mills, How Reduced," J. Goldie, Guelph; "Wheat Buying by Tester, Reductions made on Per-

centage System instead of Specific," T. O. Kemp, Seaforth.

The election of officers resulted as follows: President, A. Dobson, Beaverton; vice-president, James Cummings, Lyn; second vice-president, S. R. Stuart, Mitchell; treasurer, William Galbraith (re-elected); executive committee, J. L. Spink, Toronto; H. Barrett, Port Hope; W. McLaughlin, Toronto; W. H. Meldrum, Peterboro'; R. Noble, Norval; James Goldie, Guelph; T. O. Kemp, Seaforth; representative on Toronto Industrial Fair Board, John Brown, Toronto. The Board of Arbitration was re-appointed, with the substitution of J. D. Flavelle for John Galbraith.

At the evening meeting a report was adopted in reference to buying grain by standard specific system versus the percentage system. The secretary was instructed to prepare and issue to each member a statement of the equity and fairness of the percentage system, which the farmers favor.

D. Gunn, Flavelle & Co. say that their creamery butter in tubs and pound packages has been in good demand and stocks are light.

D. Gunn, Flavelle & Co. report that their special prices for rolls have developed a very brisk demand and their stock is about exhausted. Their hams and breakfast bacon are also in good demand.

AUSTRALIAN BEEF.

The New York Commercial Bulletin says: Exporters of cattle and dressed meats are much interested just now in the plan which the Graziers' Meat Export Co., of Sydney, New South Wales, has decided to try. It is said that the invasion of dressed meats from Australia has hitherto been of slight consequence. Agents of Australian exporters have, however, recently visited the large abattoirs in the west, and instead of freezing meat for export, the Australian shippers will now, it is said, kill, dress and refrigerate in the same manner as the American exporter.

The producing power of the colonies is said to exceed any other country in the world. It is estimated that Queensland has about 7,000,000 head of well-bred cattle, and this is considered a short stock. This centre has never exported either on the hoof or in a frozen state more than 120,000 head per annum. In New South Wales there are said to be 56,000,000 sheep and 2,000,000 cattle. As regards Victoria, New Zealand and South and West Australia in the proposed export movement, cattle and meat exporters in this market state that they don't produce enough cattle for home consumption, and probably will never figure to any great extent in meat exports.

The United States is said to possess 50,000,000 head of cattle to Australia's 10,000,000.

POINTS FOR CLERKS.

REV. J. R. MILLER, writing on "Mistakes Young Men Make," says :

I have abundant material for this article in the record of twenty-five years' work among men. A great many young men fail. Moral failures are not the only ones. There are many who are not destroyed by their vices, who yet make very little of their life. They are good, but good for little or nothing. The possibilities within them are never developed.

A young man ought to make the most of his life in all ways—in mental culture, in moral character, in work, business, or profession, in social influence, and in religious activity. Whatever mars this full-rounded manhood at any point is a mistake.

Men fail of their best because they did not prepare well for life in the days when preparation was their only duty. Wellington used to say that Waterloo was fought and won while he was a schoolboy. It was what he learned then that prepared him for fighting that great battle. The foundations for successful life are laid always in the early years. Many failures in middays are owing to negligence or indolence in youth.

Napoleon, once visiting his old school, said to the boys, "Boys, remember that every hour wasted at school means a chance of misfortune in future life." The boy cannot afford to miss one lesson. That one may contain the very bit of knowledge for want of which he will some day stand confused at the door of a great opportunity, unable to enter. Young men make a serious mistake when they fail to improve their early opportunities for preparation.

Another mistake many young men make is the forming of a distaste for work. They like as many hours as possible for rest, for social pleasure, for amusements. Their aim really is, not to make the most of life, but to have a good time. They dislike work. They chafe under rules and discipline. They take no interest in the business which employs them. They keep their eye on the clock, eager to get away the moment the hand touches the hour.

When such habits have been formed in early life there is little hope for a young man's future. The only sure saving of manhood is an enthusiasm for work and a capacity for a measureless amount of it. Work knits thews of strength in body and soul, disciplines the life into nobleness and power, and develops the talents to their best. The young man makes an irreparable mistake who forms easy-going habits. He will never be able to take the best prizes in life, to win the success that would have been possible, if he had learned to use all his capabilities.

Get leave to work

In this world: 'tis the best you get at all:

For God, in cursing, gives us better gifts

Than man in benediction. God says, "Sweat

For foreheads"; men say, "Crowns"; and so we are crowned,

Ay, gashed by some tormenting circle of steel

Which snaps with a secret spring. Get work! get work!

Be sure 't is better than what you work to get.

Another mistake made by many young men is the failure to grasp life's true meaning and purpose. We are put into this world, not merely to get through it in any sort of way, and to get a reasonable share of comforts as we go along. It would not be worth while for God to make a man, putting into him such marvellous capacities, if that were all he meant him to do with himself. Life is given us, first, that we may develop its every faculty and power to its utmost possibility, and then, that we may use its every energy in doing our full part in the world's work.

With many, however, there seems never to be one serious thought about life. It is all play. There is no sense of responsibility to God, no conception of obligation to others. Self is the centre of all. We are put in this world to grow into the noblest possible manhood, and then to serve our generation in the way that will do the greatest good.

My life is not my own, but Christ's who gave it;
And he bestows it upon all the race.

Not to realize this divine purpose is to live largely in vain. No graver mistake could be made.

Many young men make a mistake in the choosing of their friends. The influence of companionship is simply immeasurable. It does more than almost anything else in shaping the character.

Then, it gives one his place in the world among other men. A man is known by the company he keeps. If his associates are unworthy, with doubtful reputation, he cannot have the respect and confidence of better people. Hence a young man fixes his rank and place among his fellows unalterably by his selection of companionships.

It needs no argument, therefore, to prove that he who permits himself to take into his life unworthy persons as his friends commits an irreparable mistake.

A rabbit's foot was caught in the hunter's steel trap. The little creature seemed to realize that unless it could get free it would soon die. So with an admirable bravery it knawed off its leg with its own teeth, thus freeing itself, though leaving its foot in the jaws of the trap. If a young man discovers that he is in the snare of evil companions, whatever it may cost him he should tear himself away from it.

Another mistake which many young men make is leaving God out of their life. We are made for God, and when men break away from him they cut themselves off from the one source of all true blessing and good. All the terrible moral failures which strew life's course with so sad wrecks are consequences of this fatal error.

It goes without saying that the young man makes a mistake who begins to drink, or

who does not keep himself pure, or who lies or uses profane language, or who is dishonest in even the smallest things. These are sure ways to ruin. To save the life from these and all like perils one must recognize God's right to his love, worship, and obedience. He who is true to God is true to his soul, and will live nobly among men.

IT RANKS WITH LIVERPOOL.

According to the annual report of the British Consul-General at Hamburg that port not only now ranks as the equal of Liverpool, but in some respects surpasses it. During 1894 no fewer than 9,165 sea-going vessels, of 6,229,000 tons, entered the port, being an increase of 4 per cent. over 1893, in which year 8,792 vessels, of 5,886,000 tons, entered. The increase, adds the Consul, "is significant, as in 1893 the tonnage of sea-going ships first reached a point which left Liverpool behind as regards the shipping visiting the port from ports outside of Great Britain." The Hamburg shipyards, says the same authority, have been kept fairly well occupied during the year. Twenty-two steamers, of 78,608 tons, and eight sailing vessels, of 6,027 tons, have been added to Hamburg ownership, and of these eight steamers, of 28,149 tons, and two sailing ships, of 4,794 tons, were built in the United Kingdom. The total addition to the German mercantile marine during the year was 58 steamers, of 129,884 tons, and 13 sailing ships, of 14,701 tons, of which 15 were built in England and the remainder in German shipyards.

BANKRUPTCY IN ENGLAND.

The twelfth annual report of the British Board of Trade on the administration of the Bankruptcy Acts during 1894 shows that the number of receiving orders made was 4,762, involving liabilities of £6,963,806, and estimated loss to creditors of £5,384,173. These figures compare favorably with those for the preceding year. The receiving orders were less by 112, with liabilities reduced by £528,561, and estimated loss to creditors less by £204,763 than in 1893. Deeds of arrangement numbered 3,894, a decrease of 44, with liabilities, £6,419,099, involving an estimated loss to creditors of £4,311,416. Last year's failures, it will be noted, show a reduction amounting to nearly 2 per cent., while the liabilities show a reduction of over 11 per cent. The foregoing figures, observes the Inspector-General in Bankruptcy, and the fact that during the present year the failures continue to show a progressive decrease upon the figures of 1894, confirm the generally prevailing impression that the condition of business is slowly improving, and the year 1893 may probably be regarded as indicating the high-water mark of insolvency over a considerable period.

"A Pretty Pickle" If your spices are jumbled together.

Where so many pungent spice flavors are combined it requires much experience to get the right result. Should only one spice be in excess, the whole effect will be spoiled and you will not get that delicious bouquet which is peculiar to our

East India Pickle Spice

Sold In Bulk or in Extra Large
5 and 10 Cent Packets.

Best Value Offered

Todhunter, Mitchell & Co. - Toronto

COLES PATENT

Coffee Mill

A perfect grinder.

SOLE AGENTS

Teas

C
H
E
A
P

Special value in a
fine line of Moyune
Young Hyson.
Ask our travelers
for it.

John Sloan & Co.
TORONTO

WE WANT To make
arrangements
with one grocer in each town in
Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the
cash discounts for spot cash. Our cash buyers will be able
to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in
each 10c. package **Tonka Smoking
Mixture.** This insures a free, dry
smoke.

They are also making their cele-
brated **Beaver Chewing** in thin
plugs—8 oz. each—which is an advan-
tage to dealer and consumer.

Order a sample package of each
from your wholesale dealer.

Valencias

LAYERS
FINE OFF STALK
AND OFF STALK
BARGAIN PRICES

Warren Bros. & Boomer

35 and 37 Front St. East
TORONTO - ONT.

NOW IN STORE

New Lobsters

SCRIPTURE BRAND, flat and tall tins.

Boulter's No. 1 Gallon Apples

and LYNN VALLEY CORN

AT LOWEST PRICES

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.

Get Prices,

New Season's

Valencia Raisins

Now in Store.

First of Season. . .

PERKINS, INCE & Co.

TORONTO.

New Valencia Raisins

AND

New Leghorn Peels

NOW IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

WHEN BUYING Be sure to get

Phoenix Mills Pickling Spice

(Finest English Receipt)

In Bulk or Packages.

Coffees, Extracts, Baking Powder, Spices

Trade for Gold Medal in $\frac{1}{4}$ lb. and $\frac{1}{2}$ lb. packages is increasing. Send for a trial box.

G. F. MARTER & SON,

1 AND 3 JARVIS STREET

BARTON'S
(THE)

BAKING
(ONLY)

POWDER
(GENUINE)

Purest and Best

TORONTO, ONT.

THE CHEESE SITUATION.

THE Sentinal-Review, Woodstock, in an article on the cheese situation says: "As to the future, it is useless, and it might be very misleading, to speculate. But the buyers seem to hold some strong opinions on the subject, and these may be worth recording. They claim that the depression is not only real but is certain to last, as it is due to causes which cannot at once be removed. In the first place, the dealers last year lost heavily and have been crippled ever since, as well as discouraged. Many of them would gladly be out of the business. The financial strength of these big operators has often held the market up and carried it even beyond a profitable basis and the producers have got the benefit of it, when they were suspicious that fortunes were being made out of them. Without strong men in the trade, a hand-to-mouth business must be done with nothing to steady prices. As we have said, big and small operators loaded themselves up last year with high priced cheese which was not eaten during the winter. The opening of the season saw heavy stocks on hand and new cheese crowding in to find sale in competition with last season's make.

"Then the production this year has been very large. It has not only increased in Canada but in other cheese producing

countries. The English and Scotch makers seem to have not only been keeping up their output, but they have been selling it promptly because they lost money by holding last year. All these influences have combined to demoralize the market and to make the outlook very blue. A peculiar fact is that the retailers in the Old Country have made money while the wholesalers have been losing heavily. With cheap cheese they continued the old six penny cut. Their profits therefore were enormous. No wonder they were eager to sell cheese and that they tried to please their customers by becoming fastidious as to quality. But the time-honored cut has gone. It is now a five penny cut; and there are millions of pounds of cheese in Great Britain to-day which could be sold at a profit at a four penny cut, or three pounds to the shilling. If it were so sold, it would surely make a vast increase in the consumptive demand. A five penny cut in England means a permanent depression in prices in that market. So long as it lasts a return to former prices here is out of the question.

"In this connection it is surprising that so little change has taken place in consumption in Canada. We have often pointed out that the Canadians are a cheese-producing but not a cheese-consuming people. They surely ought now to become both. The various reasons why so little cheese is eaten

here have often been discussed. One of them is worth referring to now. The fault lies with the retail grocers. They ought to push prime cheese as an article of daily consumption. They can buy plenty of it of excellent quality at 7 cents or less. Still some of them are retailing cheese at 11 cents. If they pushed it as a drawing card as they do sugar, they could sell it at an 8c. cut, or three pounds for 25c. A grocer who will sell first class cheese at this price, and advertise it liberally, will have a run on his store. When working men, or, indeed, anyone else, can buy good cheese at eight or nine cents a pound, they ought to eat it in large quantities in preference to other food. At any such price it is the cheapest and best food in the world to-day. Still our workmen, nor very few others, eat much cheese. So far the theory that a decrease in price will lead to an increase in consumption does not seem to have done much for our cheese trade. In the United States things are different. Our neighbors are a cheese eating people; and although prices are low with them, as they are here—and for the moment have gone back a little—still, it is quite certain that home consumption will soon lead to a substantial increase in New York quotations. This may be safely predicted—and irrespective of a demoralized trade in Great Britain. When the people of the old land offer us such low prices for our cheese, we ought to consider why it is that we consume so little of it at home."

"Crown Brand"
Extracts
French Mustard
Grocers'
Sundries

Our New Price List has just been issued . . .

A study of it
will save YOU

MONEY

SEND FOR A COPY.

RYAN BLOCK,
WINNIPEG.

ROBERT GREIG & CO...
MONTREAL

COMPETITION AND QUALITY.

DURING the period when the earlier trusts were in process of formation and also at the time that some of the distributors' combinations were being organized, remarks Merchants' Review, a certain section of the trade press fairly beslavered their readers with articles showing the terrible evils of unbridled competition. Even to this day the same string is occasionally harped upon in the trade press, the object evidently being to arouse the mercantile class to the necessity of taking action to abolish the practice of cutting prices. A stock argument with monopolistic writers and the apologists for the distributors' combinations is that the inevitable effect of free competition is to debase quality.

Quality certainly often suffers from the intense rivalry between tradesmen in the same branch of business, because the public is easily attracted by low prices, and the simplest way of making low prices is to sacrifice quality.

But if competition is constantly inducing one class of dealers—the short-sighted class—to gradually lower the quality of their wares, for the purpose of making so-called bargains, another class of dealers—the most successful class, the leaders in each branch of trade—are constantly being spurred by that same bugbear, competition, to offer the public better and better goods. With this class competition causes the improvement of quality quite as effectually as with the other class it operates in a contrary direction. Of course competition ought to be given the credit for the good as well as the blame for the ill that results from its operations. But, barring the admission, which they cheerfully make, that "Competition is the life of trade," most of the above-referred-to writers will not concede to competition a solitary merit.

It may not be worth while to go farther into this subject and show other beneficent consequences of business rivalry than the raising of the standard of quality, but it behooves the retail grocer to look into the subject carefully and note the results of the two different lines of policy—the search for cheap goods and the search for superior goods—which he can find exemplified in almost every town and city.

If the investigator in question does not discover that a larger measure of success, a more permanent success, rewards the dealers who look to the merits of goods as well as to the price, than those shopkeepers are able to win who put cheapness first and quality second, then the investigation will have been restricted to too narrow an area and too limited a period of time. At the start the worshippers of "cheapness" often astonish older established dealers by the rapidity with which their businesses expand. But, if brilliant, such a career is usually brief, the

public soon returning to those dealers upon whom it can rely for quality, notwithstanding the ease with which it may have been enticed away from them by the bait of low prices.

There are some branches of business in which the above remarks do not entirely hold good, but where food products are concerned, quality is of more importance than price.

ONE MAN'S IDEA OF LEADERS.

A friend of mine is in business in a town which knows the fiercest kind of competition. The past year has been an especially trying one to most merchants, yet this party has made money and established a reputation among drummers as the best merchant in his part of the State. I am compelled to attribute to him a keenness for bargains, yet I know that his blunders are very apparent, as are every merchant's. This party makes himself the talk of the community by advertising cambric linings at 1 cent per yard. Cheap advertising, when you consider it; $3\frac{1}{2}\%$ less 1c. is $2\frac{1}{2}\%$. Fifty times $2\frac{1}{2}\%$ is \$1.25, the loss on each piece of cambric. One hundred pieces a year is only \$125; 300 pieces is only \$250. Not very much for advertising when you are selling \$75,000 to \$100,000 per year. This is one extreme; here is another: A serge that costs him $42\frac{1}{2}\%$ he is getting 80c. for. In these two facts you have a whole volume on up-to-date merchandising. This merchant secures attention by offering a well-known article at an astonishingly low price. He selects one on which he can lose money. He advertises it thoroughly. He gets the people to his store, and when he gets them there "gets back at them" by selling a French serge at almost 100 per cent. profit.

Pardon an allusion to myself. When in a general retail store I had handed me a memorandum of groceries by a party whose trade I was anxious to secure. It was for a barrel of this and a box of that, a very nice order indeed. I was informed that six different stores would be given a copy of the memorandum and who ever figured the lowest would secure the order. He knew approximately the cost of sugar, so I quoted him this article at a price that surprised him. I got my profit on stuff which he wasn't acquainted with quite so well. The result was that I got his order and a profit of $17\frac{1}{2}\%$ per cent., a very good transaction, inasmuch as I used the fact to advertise my grocery department.—Dry Goods Reporter.

CANADA'S TRADE FOR 1895.

The report of the Department of Trade and Commerce, showing the foreign trade of Canada for the fiscal year ending June 30, 1895, was issued on Tuesday. Imports, being goods entered for consumption, amounted to \$105,557,000, against \$113,-

093,000 last year, and \$121,705,000 the year before. The imports of the same kind in 1895 amounted to \$119,618,000. The exports, eliminating coin and bullion from both years, amounted to \$106,440,000, compared with \$112,649,000 in 1894. The total trade for 1895 amounted to \$211,997,000, compared with \$225,742,000 in 1894, a decline of \$13,745,000. The dutiable imports amounted to \$58,549,000, and the duty collected to \$17,880,622, or 30.5 per cent. on the average, against an average in 1894 of 30.8, and 30.3 in 1893.

	1894.	1895.
Minerals.....	\$ 6,109,000	\$ 7,222,000
Fisheries	11,619,000	10,963,000
Forest	26,351,000	24,201,000
Animals and their products	33,068,000	35,965,000
Agricultural products	26,729,000	18,961,000
Manufactures	8,389,000	8,737,000
Miscellaneous	381,000	390,000

MONTREAL GROCERS.

At a meeting of the Montreal Retail Grocers' Association, on September 9, Treasurer J. O. Levesque reported that the net profits of the annual picnic amounted to \$220.22. The following nominations for the various offices were received: For president, S. D. Vallieres, J. O. Levesque, Thomas Johnson, S. Demers and V. Raby. For first vice-president, D. E. Manning, John Scanlan, W. Willison, Thos. Gauthier, A. D. Fraser and J. O'Shaughnessy. For second vice-president, J. O. Levesque, W. Willison, J. D. Dixon, J. N. Lapointe, D. Taylor, W. Carignan and V. Raby. For secretary, S. Demers, R. B. Hall, V. Raby, A. D. Fraser, T. Johnson, D. B. Daoust, D. Taylor, J. B. Dixon and Ald. Connaughton. For treasurer, S. Demers, J. O. Levesque, V. Raby, L. E. Manning, A. D. Fraser, W. Willison, John Scanlan and S. D. Vallieres. The balloting takes place next month.

PERSONAL MENTION.

Fred. W. Ritchie has joined the traveling staff of the Eby, Blain Co., of Toronto. Mr. Ritchie is a son of the veteran drummer R. W. Ritchie, also with the Eby, Blain Co. He will look after the firm's interest in the Niagara Peninsula.

Mr. Bowlby, of Bowlby Bros., Waterford, was in Toronto this week doing the Exhibition looking up business.

RETAILERS' DOINGS.

R. H. Little, of Lisle, has taken his brother David into partnership, and the style of the firm has become Little & Co.

T. Miller, Wroxeter, has sold out to Thomas Ray, a former storekeeper of that place.

P. McLeod, of Hawkestone, shipped ten tons of wild raspberries during the past season.

CUSTOMS BOARD DECISIONS.

THE Board of Customs have made the following decisions, which are now approved by the Controller of Customs, under Section 9 of the Customs Act, to take effect at once: Medicinal wines (so-called), viz., Amer Kina, Camperdon, Armour's nutrient wine of beef extract, wincarnis wine, vin du salud, vin de vial, vin de barbier, vin de chevrier, vin d'anduron, vin de rancio, vin St. Michael, vin St. Raphael, vin Mariana, esprit de comemille, and others of like nature, \$2.25 per gallon and 30 per cent.—item No. 7 B. Jewellery, which shall be classed as brooches, scarf and breast pins, belt and skirt pins, baby or lace pins, and other pins of metal (except hat pins), when for the adornment of the person, 25 per cent.—item No. 343. Pins which shall be classed as hat pins, hairpins, knitting pins or needles, stitch pins and safety pins (common), 30 per cent.—item No. 309. Hairpins, celluloid, etc. (except metal pins with plated or metal tops), 25 per cent.—item No. 343. Hairpins of celluloid, bone, ivory, horn or tortoise shell, 20 per cent.—item No. 484. Hairpins of rubber, 25 per cent.—item No. 231. Isinglass, 25 per cent.—item No. 25. Sunflower seed in bulk or large parcels, 10 per cent.; in small papers or parcels, 25 per cent.—item No. 58. Canary, hemp and millet seed, dutiable under item No. 58. Track carriers and pulleys, not to the forks, 27½ per cent.—item No. 319. Harness leather, 17½ per cent.—item No. 220. and Section 13 C. A. Customs Act. Artificial essential oil of wintergreen and sassafras, 10 per cent.—item No. 130. Two or more essential oils, blended, 10 per cent.—item No. 130. Packages containing lamp chimneys dutiable at same rate as contents, viz., 30 per cent.—Section 21 Tariff Act. Douches, rubber, 25 per cent.—item No. 231. Pessaries, 25 per cent.—item No. 461. Feed mills, feed cutters, root cutters, straw and hay cutters, corn huskers and shellers, 35 per cent.—item No. 283. Bone cutters and crushers, 27½ per cent.; brass springs, 30 per cent.—item No. 326. Rose-water and orange-water, non-alcoholic, 20 per cent.—item No. 481. Advertising rules and yard sticks, 35 per cent. Hay presses, portable, 30 per cent.—item No. 295. Stationery, 27½ per cent.—item No. 293. Breadknives, not plated, 32½ per cent.—item No. 286. Dried orange peel, free—item No. 570. Surgical splints, all kinds, 15 per cent.—item No. 288.

CANARY SEED.

Late advices from the European markets are to the effect that the Smyrna canary seed is recovering from the depression into which it was thrown by the operations of the so-called syndicate during the spring and early summer. The syndicate, which is said to have lost heavily by its venture in

consequence of the large depreciation in values, seems to have dropped completely out of sight, and it is not believed here that it is having any hand in the present upward movement of prices in the foreign markets.

CATCH THE AUSTRALIAN TRADE.

Regarding the prospects of Canadian trade in Australia, Dominion Government Commissioner Larke writes to the Department of Trade and Commerce that the saw-mill machinery of the colony is out of date and must soon be replaced. Canadian cargoes are now being sent to Australia, and Mr. Larke thinks they will find a good market. Some time ago he suggested that the Canadian boot and shoe manufacturers send a representative with samples, but this suggestion has not been acted upon. United States manufacturers are now exploiting the market, which Mr. Larke again urges the Canadians to enter. It is a curious fact that Canadian bicycles are now being sold in the leading Australian cities. A Sydney firm handling leather proposes to communicate with the Canadian tanners with a view to an interchange of products. Flour milling machinery from Toronto and lawn mowers from Guelph have been introduced into the market. Of the former, sales to a considerable amount were made in Victoria. Enquiries for Canadian goods have of late been greatly stimulated. Among the goods asked for are leather, boots and shoes, fish oil, agricultural implements, nails, paraffine wax, lubricating oil, potash and pearlash.

A WELL-EQUIPPED STORE.

In The Forest Free Press appears a notice announcing the dissolution of the partnership that existed between J. P. Burns and H. L. Morphy, as general merchants. Mr. Morphy, who continues the business, has built and equipped in modern style a handsome plate-glass-front store, which he has conveniently divided into elegantly equipped departments for groceries, boots and shoes, dress goods, gents' furnishings, etc. We wish Mr. Morphy the success his enterprise deserves.

MAINE SARDINES.

The sardine industry in Maine is not what it formerly was. During the first week of August the sardine season opened at Eastport in earnest, after months had passed away during which it was feared that the sardine had wholly disappeared from the waters of Passamaquoddy Bay. Boats loaded with the much-needed fish were constantly arriving at the Eastport factories and its vicinity. Ten days afterward, owing to a drop of 25 cents a case in New York, a few factories closed, and it is feared that if the present low prices continue, others may shut down, as the "little fishes biled in oil" are being sold cheaper than the manufacturers can afford to put them up in first-class condition.

BICYCLE
...WANTED

SECOND-HAND

Address, giving lowest price, make and condition of wheel

The Canadian Grocer
TORONTO.

The
"Taylor
Safe"
in the
Tottenham
fire.--

[COPY.]

TOTTENHAM,

July 17th, 1895.

MESSRS. J. & J. TAYLOR,
TORONTO:

Dear Sirs,—The safe of your manufacture, which I used for keeping the books and papers of the Municipality of Tecumseth, County of Simcoe, went through the fire which occurred here on June 18th, 1895, to my entire satisfaction, saving all its contents.

I can recommend your safes to be thoroughly fireproof.

Yours truly,

HY. STONE,

T. Clerk.

[COPY.]

TOTTENHAM,

July 17th, 1895.

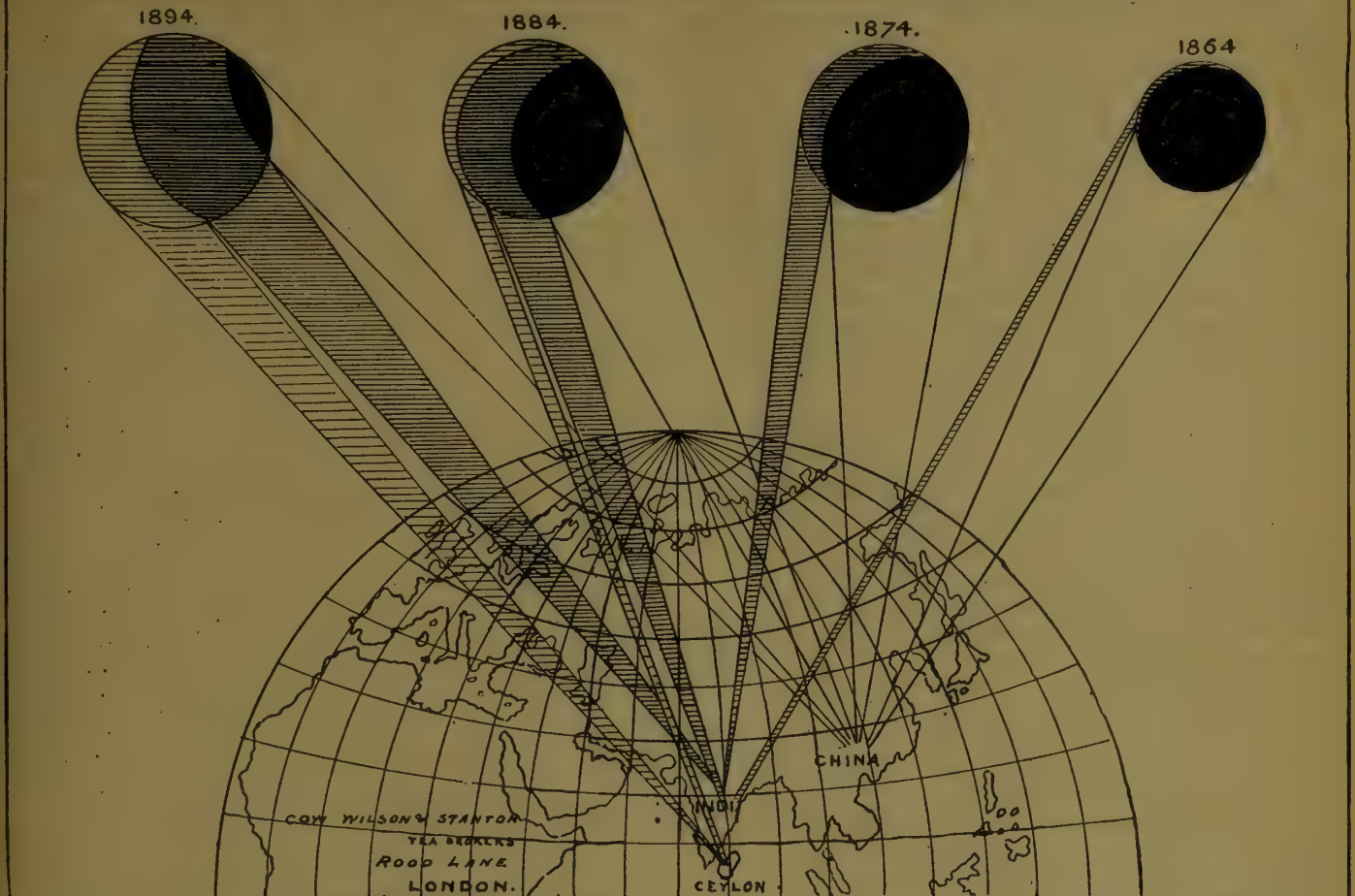
MESSRS. J. & J. TAYLOR,
TORONTO:

Dear Sirs,—When our town was partially destroyed by fire on June 18th, 1895, we had at the time one of your make of safes in our store, and, although the store was entirely consumed, we are pleased to say that our books and papers were saved to our entire satisfaction. We are satisfied that your safes are all they are claimed to be.

Yours truly,

W. J. VERNEY & CO.

THE RISE OF INDIAN AND GEYLON TEA AND THE ECLIPSE OF CHINA TEA



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. ▤ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA.

Ceylon ... Teas

Shipments to countries outside of Great Britain:

	1890—Lbs.	1894—Lbs.
Australia.....	2,500,000	7,400,000
United States.....	500,000	1,300,000
Turkey and Persia.....	100,000	900,000
Canada.....	200,000	1,100,000
Russia and Germany.....	500,000	2,100,000
All other countries.....	700,000	2,000,000
	4,500,000	14,800,000

TEA MERCHANTS

of
Canada

You are interested in seeing that the tea drinkers — of your country are supplied with **Pure, Healthy and Economical Teas**. You are **ALWAYS SAFE** in selling the pure, — clean, machine-prepared teas turned out from the plantations of — **CEYLON**, and should “never touch the far from pure article prepared by the hands and FEET of the unwashed Mongolian.”

AND REMEMBER !!!

CEYLON TEAS MAKE MONEY

FOR YOU

WINTER V. SPRING WHEAT FLOUR.

THE following is from a paper read before the Michigan Millers' Association :

A firm believer in the ultimate supremacy of winter wheat flour in the most discriminating markets of the world, I regret that I have not been able to give the subject sufficient time to do so important a topic even partial justice.

The French nation, world-famed for the excellence of its cuisine, and using more bread per inhabitant, and better bread, than any other nation in the world, is exclusively a consumer of winter wheat flour; and the choicest product of the Buda-Pesth mills, universally acknowledged as representing the highest degree of perfection in flour, is the product of winter wheat.

The virgin soil of the Northwest being, from climatic conditions, not adapted to the growing of fall sown wheat, and therefore necessarily seeded to spring wheat, has, from the fact of its being a virgin soil of great fertility, produced an excellent wheat distinguished for strength, but deficient in color. Already, however, this has shown signs of deterioration, and it is only in the newer settled portions of that region that the best wheat can now be obtained. Contrast with this the fact that Hungary, after four centuries of incessant wheat cropping, is still producing a winter wheat capable of being turned into the choicest flour.

On account of this evident tendency of spring wheat to deteriorate with continuous cropping, and the equally evident ability of winter wheat to withstand the same conditions, I have advisedly used the words "ultimate supremacy" in my opening sentence; for, at the present time, it is admittedly true that spring wheat flours are in some sections of the country preferred to the product of winter wheat mills. I believe that this is largely and mainly due to the persistent and aggressive methods of the large spring wheat mills. In the columns of the newspapers, on the blank walls of buildings, on fences, and everywhere, we are confronted with announcements in bold letters that so-and-so's Minnesota flour is the best in the world, that the capacity of their mills is "steens" barrels per day, and so on and so forth.

The American people, in particular, like to deal with big concerns. They want to buy their bicycle of the factory that makes the most in the world; their dry goods and groceries in the largest department store in the world, and, following up this same tendency, they naturally think that because certain mills produce a large amount of flour it must be good flour, which is not necessarily the case, as those conversant with the trade are well aware.

If we were to investigate to what extent the crowding of spring wheat flour into all

markets had been profitable to our spring wheat brethren, we might come to a negative conclusion. From surface indications, some of the Northwest mills have, on an average, found more rugged sailing than their more conservative winter wheat competitors.

After all, this question of winter vs. spring wheat flour is very much the same question as green vs. black tea. The most excellent black tea might be utterly unpalatable to an ardent devotee of green tea, and, on the contrary, a black tea enthusiast would not accept the choicest green tea as a gift. Each has its peculiar qualities adapting it to slightly different requirements.

HINTS TO ADVERTISERS.

The business man who can't make more business by studying business advertising has no business to be in business, and generally isn't.

It is always necessary to advertise in season, but much more necessary to advertise before season.

The advertising pages of the representative trade journal give opportunities which the careful and progressive business man will not fail to take.

The good of an advertisement is in its capacity to start the mind of a possible customer after a line of thought which will eventually consummate in trade

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

WE HAVE TWO EXHIBITS OF

Windsor Salt . .

At the TORONTO INDUSTRIAL FAIR

We are educating the public to the fact that WINDSOR SALT costs them no more than others and is a great deal better. It will pay **You** to handle it.

The Table Salt Exhibit is in the Main Building near the Eastern entrance, second row to right as you enter.

The Dairy and Cheese Salts are exhibited in the Dairy Building, where we have an attractive display.

Both exhibits are in charge of the **Toronto Salt Works**, our Toronto Agents, who will be pleased to answer questions, show our different packages, quote prices, and show you samples of the Salt.

WINDSOR SALT WORKS

WINDSOR, ONT.

ORGANIZATION A REMEDY.

Lack of ability to collect debts is responsible for more commercial failures than lack of capital. * * * Were merchants as systematic in their collections as they are in eating, drinking and sleeping, fewer complaints there would be in regard to payments.—Canadian Grocer.

THESE "drops from the editor's pen," in a recent issue of The Canadian Grocer, contain a large grain of truth. They tritely teach a salutary lesson, of which others besides the constituents of our Dominion contemporary might profit. The "drops" are precious gems, indeed—priceless in value to all who give them proper consideration and rightly apply them. Some merchants, however, will not heed the lesson. They are seemingly incapable of reflection when there is question of applying the necessities that are essential for success in commercial life. If they ever possessed the ability for business pursuits, their conduct is passing strange, and may be said to border on the criminal when opportunities which are presented to them are neglected. Like the foolish individual who saw the reflection of his countenance in the mirror but soon forgot the manner of man he was, they plod along unmindful of their best interests. They fail to grasp the situation, and means by which they might make collections and maintain credit are ignored and allowed to escape them. Such merchants are of but little value to the community. Like fish out of water they are not in their element; and, even though they are "systematic" in the lines indicated by THE CANADIAN GROCER, may there not be grave doubts but that their "system" is irrational? It is true that there would be fewer "commercial failures," if merchants devoted closer attention to their collections. As a means to that end, nothing better has as yet been devised for those who give credit than proper organization. In merchants' associations advantages are offered which help to protect the members against loss of what otherwise would be classified in the category of "bad debts."—New Jersey Trade Review.

IMPORTANT ASSIGNMENT.

E. Frank Mosely & Co., the largest leather merchants in Montreal, are in financial difficulties, and have assigned. The liabilities are very heavy, estimated at \$400,000. No statement of assets has been prepared yet, but the impression is that the showing will be very poor. The business has been established for many years. The present firm succeeded Mosely and Ricker, and W. Mosely & Son about a year ago. The tannery is at St. Hyacinthe. The principal creditors are: Union Bank, \$95,000 secured, \$171,000 indirect; Jacques Cartier Bank, \$19,000 secured; H. J. Fisk & Co., \$28,000 secured; Wilson, Patterson & Co., \$21,000; A. T. Ogilvie, \$20,000; Rossback Bros., of New York, \$40,000; E. R. Lazarus, New York, \$23,000; Froewenfeld & Co., New York, \$11,000; The Abestein Co., New York, \$9,000.

Tutti Frutti Pitchers Free

Get them from your wholesaler.

For advertising matter to decorate your window, write to us.

Adams & Sons Co.

11 and 13 Jarvis St., Toronto, Ont.

BROOMS . . .

R
O
O
M
S

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

READING maketh a full man,
Conference a ready man,
Writing an exact man,
And JOHNSTON'S FLUID BEEF a strong man.

All the strength-giving qualities of Prime Beef are present in JOHNSTON'S FLUID BEEF in a form available to all, as very little vital energy is needed in the process of perfect digestion and assimilation.

Extracts of Beef are void of all nutrition.



Those are Beautiful!

Was the remark made by a lady in Guelph the other day when shown some currants cleaned by the Grocers' Fruit Improver. This remark will be made by your customers if you clean your fruit.

A fruit cleaner is a small investment, producing large returns.

PRICE, \$12.

W. P. RYAN Patentee and Manufacturer,
309 King St. West, Toronto, Ont.

JOHN MOUAT
WINNIPEG,
NORTHWEST REPRESENTATIVE.

BUSINESS CHANGES

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

LORENZO BRUNOTTO, trader, Montreal, has been summoned. There is a demand of assignment in his case, and the creditors are asked to meet on Sept. 16.

R. Bouthellier, grocer, Montreal, has assigned.

Geo. McNamara, liquors, Sydney, N.S., has assigned.

Thos. Black, grocer, Elora, Ont., has assigned to Robert McKim.

G. H. Williamson, general store, St. Andrews, N.B., has assigned.

John Hollingsworth, general store, Escott, Ont., has assigned to Jas. Smart.

Louis Trepanier, general store, Treadwell, Ont., is offering 25c. on the dollar.

Charles Thomas, fruit grower, Springfield-on-the-Credit, Ont., has assigned to J. P. Langley.

T. Pinfold, liquor dealer, St. Thomas, has assigned. Liabilities are between \$9,000 and \$10,000, and assets \$6,000. Trade was dull and debts bad.

PARTNERSHIPS FORMED AND DISSOLVED.

R. Ford & Co., fruit and provisions, Montreal, have dissolved.

Charette & Cheney, general store, etc., South Indian, Ont., have dissolved.

Carr & Powers, grocers, Picton, Ont., have dissolved. H. A. Powers continues.

Mahon & Sumner, grist mill, Truro, N.S., have dissolved. W. C. Sumner continues.

Chas Haddock, produce, Ashcroft, B.C., has been succeeded by Collins & Haddock.

The Riddell Manufacturing Co. are applying for incorporation as biscuit makers at Winnipeg.

Fortunat and Origene Loisselle have been registered partners as Loisselle Freres, traders, Montreal.

Edward Adams & Co., wholesale grocers, London, Ont., have dissolved. Business continued by S. Scream and W. Turnbull. Style unchanged.

Meyer, Spaul & Schlengernan, the London (Eng.), hay and grain merchants, have registered a Canadian partnership and appointed Fred. W. Boschen as agent at Montreal.

SALES MADE AND PENDING.

Joseph Foisy, grocer, Montreal, has sold out.

Willard Ellis, general store, Brookfield, B. C., has sold out.

Edgren & Munson, grocers, Roosland, B. C., are to sell out.

The general stock of W. W. Ferris, Westholm, B. C., is for sale.

The assets of J. T. Poirier & Co., grocers, Montreal, have been sold.

R. L. Joynt & Co., general store, North Augusta, Ont., are selling out.

The grocery stock of H. Gariepy, Montreal, has been sold at 47c. on the dollar.

The general stocks of Pednault & Tremblay and of Wilfrid Perron, Chicoutimi, Que., are for sale on Sept 19.

CHANGES.

F. C. Austin, grocer, Portland, Ont., is closing up business.

C. H. Reid, general store, Portland, Ont., is moving to North Augusta.

George Hirschfield, pork, Halifax, N.S., is going to start business again.

Thomas St. Jean & Co. have started a grocery business at St. Henri de Montreal, Que.

N. K. Clements, feed, Yarmouth, N.S., has consented that his wife do business in her own name.

Harris Bernstein is proprietor of the trading business known as L. Bernstein & Co., at East Angus, Que.

Marie Roy, wife of P. Oscar Gervais, has been registered proprietress of the grocery business at Montreal.

Margaret A. Locke has been constituted proprietress of Piers, Locke & Co., commission merchants, Montreal.

Elizabeth Spencer, wife of Thomas W. Foster, is proprietress of the business of T. W. Foster & Co., traders, Montreal.

Emelie Drapeau, wife of Wilfred Lapointe, has been registered proprietress of the grain and hay business of W. Lapointe & Co., Montreal.

FIRES.

A. Muir & Co., general store, etc., Port Dalhousie, Ont., have been burned out.

C. E. Booth, Clover Leaf Creamery, Granby, Que., has been burned out. Partially insured.

DEATHS.

Philip Lake, lobster packer, Fortune Bay, Nfld., is dead.

Hugh McKeown, harness and groceries, Hamilton, Ont., is dead.

FORMOSA TEA.

A consular report from Tamsui gives some interesting particulars upon trade of that district and states that Oolong tea is the cause of the commercial prosperity, not only of North Formosa, but in great measure of the neighboring mainland port of Amoy. The total export for the past year was nearly 18,300,000 lbs. valued at £480,556, against 20,047,000 lbs. valued at £730,590 in 1893. In mere bulk this is a falling-off of some 1,700,000 lbs. Nevertheless the true Formosa crop was probably larger than in 1893, and the smaller figures are due to a satisfactory cause, the decrease, namely, in the import of inferior teas from the mainland for mixing with the island-grown leaf. As much as 60,000 half-chests or 2,580,000 lbs. it is estimated (though this may perhaps be too high) should be deducted from the export of 1893 on this account. The firm stand

made in 1894 by the foreign buyers in declining to accept teas containing more than a certain percentage of dust had a good effect. The great feature of the tea season of the past year was the settlement of nearly half the entire crop in Tamsui itself. Such a proportion has never been achieved before. The figures are, for 1894—purchased in Tamsui, 206,000 half-chests; in Amoy, 220,000. For the previous year the totals were: Bought in Tamsui, 160,000; in Amoy, 305,000 half-chests. The standard of the crop, taken all round, was decidedly satisfactory, and showed more careful preparation by the Chinese than the crop of 1893. The autumn pickings were much better than any autumn teas for some seasons. Dollar prices were naturally high owing to low exchange, and the country growers make money; so also did the native packers. It is understood that the foreign firms engaged in this branch of commerce have no reason to be dissatisfied. Many native tea buyers closed their hong and returned to the mainland when the war with Japan commenced, a step which made matters easier for the foreigners who remained to do business.

DESTRUCTIVE BLAZE.

On Sept. 7 Liverpool, N.S., was nearly wiped out by fire. The loss is estimated at \$75,000, with \$20,000 insurance. The business portion of the town is in ashes. Hendry & Millard lost \$5,000 worth of molasses, on which there was no insurance. Among the buildings, etc., destroyed are: Store and wharf, estate of J. V. Dexter, Jubilee Hall, A. W. Hendry's store, Union Bank, George Braddon's store, Andrew McNutt, house and store; D. Winter's butcher shop, N. H. Wetmore's store, Mullhall's grocery store, A. W. Harrington's house and store, Verge's jewellery store, Putnam's jewellery store, Mrs. A. W. Mader's fruit store, Hutchings' drug store, A. W. Balcom's livery stables, Congregational Church, Jos. Winter's butcher shop and dwelling, F. O. Patch's wharf and two warehouses, Isaiah Wilde's house and shop, the Forbes block, Colin Campbell, sr. (two buildings), Colin Campbell, jr. (two buildings), Advance office, Western Union Telegraph office, and Times office.

“SILICO”

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply E. HILL, Annapolis, Ont. (40)

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.



"Wine

that maketh glad."

**Golden Diana
California Tokay
Five-and-a-half
Sherry.**

All first-class goods.
Let us send you quotations.

**Ontario Grape
Growing and Wine
Mfg. Co.**

St. Catharines, Ont.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Fine Fruit Tablets



**ENGLISH FORMULA
TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR
CHILDREN AND INVALIDS.
MAKES DAINY DISHES FOR
BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

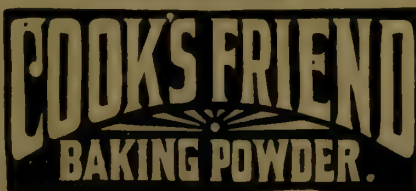
John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

McLAREN'S



is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

Southwell's

Jams, Jellies

and Marmalades

ARE HARD TO BEAT.

Write for figures on . . .

New Season's Fruit

Frank Magor & Co. -

16 St. John Street, Montreal.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 12, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25	
4 lb. cans, doz. in case	13 25	
2 1/2 lb. cans, 1 and 2 doz. in case	8 40	
16 oz. cans, 1, 2 and 4 doz. in case	3 35	
12 oz. cans, 2 and 4 doz. in case	2 60	
8 oz. cans, 2 to 4 doz. in case	1 75	
6 oz. cans, 2 and 4 doz. in case	1 35	
4 oz. cans, 6 doz. in case	0 90	
6 " 2, 4 " "	0 35	
4 " 4, 6 " "	90	
3 " 4, 6 " "	80	
Dunn's No. 1, in tins	2 00	
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes	\$ 2 40	
" 10, in 4 doz. boxes	2 10	
" 2, in 6 " "	80	
" 12, in 6 " "	70	
" 3, in 4 " "	45	
Found tins, 3 doz. in case	3 00	



oz. tins, 3 doz. in case	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. OILLARD & CO., PROPRIETORS.

Diamond—	
1/2 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	
(Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Embos'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
2 1/2 " B 9 " "	2 25
1 1/2 " C 15 " "	1 25
Russet Paste.	
(3 doz. in box)	per gross.
No. 1. In tins	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85
Russet Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$ 0 80
2. " "	1 60
3. " "	1 90
4. " "	2 60

Polishing Paste.	
(3 doz. in box)	per gross.
No. 1. In bottles	\$3 75
" 2. " "	5 65
" 3. " "	7 85

Polishing Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$0 80
" 2. " "	1 35
" 3. " "	2 25

In Metal Tubes	1 90
Ivoryine.	per doz.

Small. In patent stoppered bottles,	\$0 80
sponge attached	1 35
No. 1. " " " "	25 00
" 2. " " " "	25 00

P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25

P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25

CROWN PARINIAN DRESSING.	per gross.
	9 00

BLACK LEAD.	
Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	

Silver Star Stove Paste	\$9 00
Dixon's Carburet of Iron Stove	
Polish, 70c doz	7 20

BLUE.	
KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
1/4 lb. " "	0 17

Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.	
CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.

"Imperial," extra fine, 8, 4 strings..	\$3 65
" 7, 4 strings..	3 45
" 6, 3 strings..	3 25

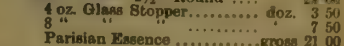
"Victoria," fine, No. 8, 4 strings..	3 30
" 7, 4 strings..	3 10
" 6, 3 strings..	2 90

"Standard," select, 8, 4 strings..	2 90
------------------------------------	------

"Standard," select	7, 4 strings..	2 75
" " "	6, 3 strings..	2 60
" " "	5, 3 strings..	2 40

CANNED GOODS.

Apples, 3's	\$0 90	\$0 95
" gallons	2 25	2 40
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
Cherries, red pitted, 2's	3 00	2 25
Pears, 2's	0 85	0 90
" Sifted select	0 90	0 95
" Extra sifted	1 45	
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple, 2's	1 75	2 40
" 3's	2 40	2 50
Peaches, 2's	1 90	2 20
" 3's	2 90	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 90	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 30
Strawberries, choice, 2's	2 40	
Succotash, 2's	1 40	
Tomatoes, 3's	0 85	0 95
"Golden" Finnan Haddies	1 30	1 40
"Thistle" Finnan Haddies	1 30	1 40
Lobster, talls	1 75	2 25
" Imperial Crown flat.	2 30	2 60
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 35	1 65
" flats	1 55	1 65
" Cohoes	1 15	1 20
Marinated Pilchards	2 25	
Sardines, Albert, 1/2's tins	0 13	
" 1/2's tins	0 20	0 21
" Sportsmen, 1/4's genu-		
ine French high grade, key		
opener	0 12	0 12 1/2
Sardines, key opener, 1/2's	0 11	0 11 1/2
" Exq. fine Fr'ch, k.o.p. 1/2's	0 11	0 11 1/2
" " " " 1/2's	0 10 1/2	0 11
" " " " 1/2's	0 18 1/2	0 19
Sardines, other brands 9 1/2's	0 16	0 17
" P. & C. 1/2's tins	0 23	0 25
" " 1/2's	0 35	0 6



Ask Your Wholesaler



CANADIAN LEAF

Chewing Tobacco

Made in all size plugs. Cheapest and best. Try a sample lot.

JOLIETTE TOBACCO CO.

Joliette, Que.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

P.O. Box 2501

MONTREAL

TORONTO

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada . . .

1st—A beautiful Jet Black Polish.
2nd—For a lasting polish.
3rd—For a quick shine.
4th—For its leather-preserving qualities.
5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

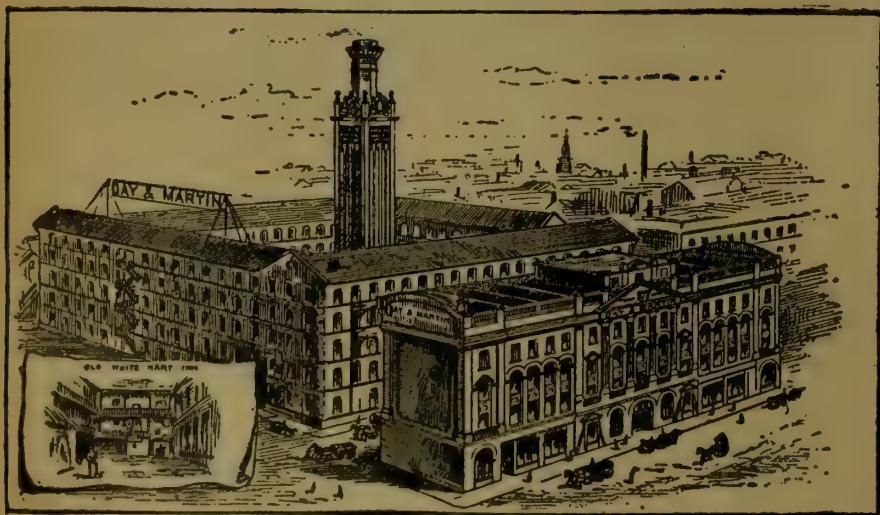


The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record.



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD.

London and
LiverpoolMARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

CREAM SODAS

In Tin Boxes.

Will keep fresh and crisp for months. We are in front still—another new idea.
Look out for imitators. Get a case on order at once.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Ketchup—		
Fluted Bottles	gross	12 00
Screw Top		24 00
Pepper Sauce		15 00
Dalley's Fine Gold, No. 8, per doz.		\$0 75
" " " " 1 1/2 oz.		1 25
" " " " 2 oz.		1 75
" " " " 3 oz.		2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins		\$ 3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Staminal—2 oz. bottles		3 00
8 oz. "		9 00
16 oz. "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz.		6 00
Milk Granules with Cereals, in cases,		
4 doz		5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls ..	0 03 1/2	0 04
" " " " 1/2 bbls ..	0 03 1/2	0 04 1/2
" " " " Filistras, bbls ..	0 04 1/2	0 05 1/2
" " " " 1/2 bbls ..	0 04 1/2	0 05 1/2
" " " " Patras, bbls ..	0 04 1/2	0 05 1/2
" " " " 1/2 bbls ..	0 04 1/2	0 05 1/2
" " " " cases ..	0 05 1/2	0 07 1/2
" " " " Vostizzas, cases ..	0 05 1/2	0 07 1/2
Panarete, cases ..	0 08	0 08 1/2
Dates, Persian, boxes ..	0 04 1/2	0 05
Figs—Eleme, 14 oz.	0 09	0 10
" " " " 10 lb.	0 09	0 11 1/2
" " " " 18 lb.	0 10	0 12
" " " " 28 lb.	0 11	0 13
" " " " taps ..	0 04	0 05
Prunes—Bosnia, cases ..	0 05 1/2	0 07
" " " " Bordeaux ..	0 04 1/2	0 06 1/2
Raisins—Valencia, off stalk ..	0 03	0 03 1/2
" " " " Fine, off stalk (new) ..	0 06	0 06 1/2
" " " " Selected ..	0 05 1/2	0 06
" " " " Layers ..	0 05 1/2	0 05 1/2
" " " " Sultanias ..	0 05 1/2	0 08
" " " " Cal. Loose Muscatels 50 lb. boxes ..	0 05 1/2	0 07
" " " " Malaga— ..		per box.
" " " " London Layers ..		
" " " " Imperial Cabinets ..		
" " " " Bhezas, boxes ..		
Lemons—Sorrento, Verdilla and Palermo ..	8 00	8 00
Oranges—Valencias ..		
" " " " Messinas, half boxes ..		
" " " " boxes ..	3 50	4 00
" " " " Cal. Seedlings ..		
" " " " Cal. Navels ..		
" " " " Rhodh ..	3 75	4 00

DOMESTIC.

Apples, dried, per lb.	0 06	0 06 1/2
evaporated ..	0 07	0 07 1/2

FOOD.

Split Peas	per bbl.	\$3 50
Pot Barley		3 75
Pearl Barley, XXX		6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" " " " 1 lb. tins		2 25
" " " " Groats, 1/2 lb. tins		1 25
" " " " 1 lb. tins		2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—		
50 to 60 dy basis		2 50
30 dy		2 35
20 dy		2 20
20 18 and 12 dy		2 6

10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 80
5 dy	3 0
4 dy A P	3 00
3 dy A P	3 40
4 dy C P	3 00
3 dy C P	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77 1/2 p. c. dis.
Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla	0 08 3/4	0 09
Sisal	0 06 1/2	0 06 3/4

AXES—

Per box

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap

Screw, hook and strap

WHITE LEAD—Pure Association guarantee, per lb.

25 lb. irons	0 04 1/2
No. 1	0 04 1/2
No. 2	0 04
No. 3	0 03 3/4

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal. 0 58

Boiled, "

GLUE—

Common per lb. 0 07 3/4 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 25
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade.	per doz.	1 60
Clear Jelly Marmalade.		2 00
Strawberry W. F. Jam.		2 30
Raspberry " "		2 20
Apricot " "		2 00
Black Currant " "		2 00
Other Jams " "	1 55	1 90
Red Currant Jelly		3 10
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can.	2 00
" Acme" Pellets, fancy paper boxes (30's), per box	1 50
" Acme" Pellets, fancy paper boxes (4's), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " " " 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " " " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net. \$12 00

MUSTARD.

KEEN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins.		\$0 40
" " 1/2 lb. tins.		0 42
" " 1/4 lb. tins.		0 45
Round Tins—		
F. D., 1/2 lb. tins.		0 25
" " 1/4 lb. tins.		0 27 1/2
" " 1/2 lb. jars, per jar.		0 75
" " 1 lb.		0 25
" " 4 lb. tins, decorated, p.t.		0 80

COLMAN'S.

Square Tins—		per lb.
D. S. F., 1 lb. tins.		\$0 40
" " 1/2 lb. tins.		0 42
" " 1/4 lb. tins.		0 45
Round Tins—		
F. D., 1/2 lb. tins.		0 25
" " 1/4 lb. tins.		0 27 1/2
" " 1/2 lb. jars, per jar.		0 75
" " 1 lb.		0 25

RICE, ETC.

Rice—		per lb.
Aracan	0 03 1/2	0 03 3/4
Patna	0 04	0 04 1/2
Japan	0 05	0 05 1/2
Imperial Seta	0 03 1/2	0 04
Extra Burnah	0 06 1/2	0 06 3/4
Java Extra	0 09 1/2	0 10
Genuine Carolina.	0 06 1/2	0 06 3/4
Grand Duke	0 04 1/2	0 05 1/2
Sago	0 04 1/2	0 05 1/2
Tapioca (finest imported) ..	0 04 1/2	0 05 1/2
Goathead (finest imported) ..	0 06 1/2	0 06 3/4

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams 10c size, per doz.	0 90
" " " " per gross	10 00
" " " " 25c " " per doz.	1 75
" " " " per gross	20 00
Bryant's, 2 doz in box.	1 75
" " " " per gross	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons.	0 05 1/2	
Canada Laundry	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes and fancy packages.	0 07	
Edwardsburg Silver Gloss, 1-lb. chromo package.	0 07	
Silver Gloss, large crystals.	0 06 1/2	
No. 1 White, bbls and kegs	0 04 3/4	
Culinary Starch—		
W. T. Benson & Co.'s Prepared Corn	0 07 1/2	
Canada Pure Corn	0 06 3/4	
Rice Starch—		
Edwardsburg No. 1 White, 1-lb. cartoons	0 09	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2	

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04 1/2	
Finest Quality White Laundry—		
3 lb. cartoons, cases 36 lbs.	0 05 1/2	
Bbls., 175 lbs.	0 04 3/4	
Kegs, 100 lbs.	0 04 3/4	
Lily White Gloss—		
Kegs, extra large crystals, 100 lbs.	0 06 1/2	
1 lb. fancy cartoons, cases 36 lbs.	0 07	

6 lb. draw-lid boxes, 8 in crate	
48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 3/4
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., new wrappers	0 08 1/2
	6-lb. boxes, sliding covers (12-lb. boxes each crate) ..	0 09
PURE OSWEGO	36-lb. boxes, 12 3-lb. boxes.	0 07 1/2
CORN STARCH	40-lb. boxes, 1-lb. packages	0 08
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. boxes, 6 bundles	0 06 1/2
STARCH IN	Silver Gloss	0 08
BARRELS	Pure	0 07

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

Granulated	c. per lb.	
" " No. 2	0 04 1/2	0 00
" " German	0 03 1/2	0 04
Paris Lump, bbls. and 100-lb. boxes ..	0 05 1/2	0 05 3/4
Extra Ground, bbls. 1c.	0 05 1/2	0 06
Powdered, bbls	0 05 1/2	0 05 1/2
Extra bright refined	0 03 1/2	0 03 3/4
Bright Yellow	0 03 1/2	0 03 3/4
Medium Yellow	0 03 1/2	0 03 3/4
Dark Yellow	0 03 1/2	0 03 3/4
Raw Demerara	0 03 1/2	0 03 3/4

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.	
Dark	bbls. 1/2 bbls.	
Medium	0 30	0 33
Bright	0 33	0 38
Very Bright	0 38	0 43
Redpath's Honey	0 53	
" " 2 gal. pails.		0 50
" " 3 gal. pails.		1 35
" " 1 60		

SOAP.



1 Box Lot.	5 00
5 Box Lot.	4 80
Freight prepaid on 5 box lots.	
P. M. LAWRENCE'S SOAPS.	per box.
Wonderful, 100 bars.	\$4 00
Supreme, 100 bars.	3 70
Our Own Electric, 100 bars.	2 00
Sunflower, 100 bars.	2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar— per box.
2 6-16 oz. and 3-lb. bar, 60 lb \$3 30
13½ lb. and 1-lb. bar, 60 lb 3 60
12 oz. cakes, 100 cakes in box 4 13
10 oz. cakes, 100 cakes in box 3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box \$3 00
Silver Star, 100 bars, 12 oz., per box.. 4 00
Royal City, 3-lb. bar, per lb. 0 05
Peerless, 2½-lb. bar, per lb. 0 04½
Genuine Electric, 72 bars, per box.... 2 50

TEAS.

"SALADA" CEYLON.

Green label, retailed at 30c. per lb. 0 22
Blue " " 40c. 0 30
Red " " 50c. 0 36
Gold " " 60c. 0 44

Terms, 30 days net.

BLACK.

Congou— per lb. per lb.
Half Chests Kaisow, Mon- 0 12 0 60
ing, Paking
Caddies, Paking, Kaisow 0 18 0 50

INDIAN.

Darjeelings 0 35 0 55
Assam Pekoes 0 20 0 40
Pekoe Souchong 0 18 0 25

CEYLON.

Broken Pekoes 0 35 0 42
Pekoes 0 20 0 40
Pekoe Souchong 0 17 0 35

CHINA GREENS.

Gunpowder—
Cases, extra firsts 0 42 0 50
Half Chests, ordinary 0 22 0 38
firsts

Young Hyson—

Cases, sifted, extra firsts. 0 42 0 50
Cases, small leaf, firsts .. 0 35 0 40
Half Chests, ordinary
firsts 0 22 0 38
Half Chests, seconds 0 17 0 19
" " thirds 0 15 0 17
" " common..... 0 13 0 14

PING SUEYS.

Young Hyson—
Half Chests, firsts..... 0 28 0 32
" " seconds 0 16 0 19
Half Boxes, firsts..... 0 28 0 32
" " seconds 0 16 0 19

JAPAN.

Half Chests—
Finest May pickings..... 0 38 0 40
Choice 0 32 0 36
Finest 0 28 0 30
Fine 0 25 0 27
Good medium..... 0 22 0 24
Medium..... 0 19 0 20
Good common..... 0 16 0 18
Common 0 13½ 0 15
Nagasaki, ½ chests Pekoe 0 16 0 22
" " Oolong 0 14 0 15
" " Gunpowder 0 16 0 19
" " Siftings..... 0 07½ 0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold
Bar, 8's 0 59
Ingots, rough and ready, 8's. 0 57
Laurel, 3's 0 49
Brier, 7's 0 47
Index, 7's 0 44
Honeysuckle, 8's 0 56
Napoleon, 8's 0 50
Victoria, 12's 0 47
Brunette, 12's 0 44
Prince of Wales, in caddies..... 0 48
" " in 40-lb. boxes..... 0 48
Bright Smoking Plug Myrtle, T. & B.,
3's 0 60
Lily, 7's 0 47
Diamond Solace, 12's 0 50
Myrtle Cut Smoking, 1 lb. tins 0 70
¼-lb. plug, 5-lb. boxes..... 0 70
oz. plug, 5-lb. boxes 0 70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid. per lb.
Beaver, 12 oz., smooth, 3x12, 5c and
10c cuts, 12-lb. butts. 0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c
cuts, 12-lb. butts. 0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12,
18-lb. butts 0 61
Jubilee, 7½ to lb., chocolate, 15-lb.
butts 0 58

Prince George, 8's, 21-lb. caddies 0 47
Tecumseh, 9 to lb. (fancy chewing) .. 0 65
Extra Black Chewing—
Gold Shield, 16 oz., 7 to lb., 20-lb.
butts 0 47
Black Chewing—
Standard, 3rds, 4ths, 7s and 12s, 20-lb.
packages 0 45
Plug Smoking—
Woodcock, 18-lb. caddies, 7s..... 0 50
" " 3rd 0 50
Sunny South, 6s and 7s, 18-lb. cad-
dies 0 46
Solid Comfort, 6s, 18-lb. butts..... 0 44
Special, 7 to lb., 18-lb. caddies..... 0 42
Cut Tobaccos, Smoking—
Silver Ash, 1-9ths, 5-lb. boxes..... 0 62
Puck, mixture, 1-8ths, 5-lb. boxes..... 0 70
Cut Cavendish, 1-9ths, 5-lb. boxes..... 0 65
Fine Cut Chewing—
Standard Kentucky, bright, 5-lb. pails 0 80
Apricot, dark sweet, 5-lb. pails 0 65
Terms, 30 days, less 2 per cent.

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes. Per M.
Madre E' Hijo, Lord Lansdowne... \$60 00
" " Panetelas 60 00
" " Bouquet 60 00
" " Perfectos 85 00
" " Longfellow 85 00
" " Reina Victoria 80 00
" " Pins 55 00
El Padre, Reina Victoria 55 00
" Reina Victoria Especial.. 50 00
" Conchas de Regalia..... 50 00
" Bouquet 55 00
" Pins 50 00
" Longfellow 80 00
" Perfectos 80 00
Mungo, Nine 35 00
Cable, Conchas 30 00
" Queens 29 00
Cigarettes—All Tobacco—
Cable 7 00
El Padre 1 00
Mauricio 15 00
DOMINION CUT TOBACCO WORKS, MON-
TREAL.
Cigarettes— Per M.
Athlete \$7 50
Puritan 6 25
Sultana 5 75
Derby 4 25
B. C. No. 1 4 00
Sweet Sixteen 3 75
The Holder 3 85
Hyde Park 10 50
Cu Tobaccos— per lb.
Puritan, 10ths, 5-lb. boxes 0 70
Old Chum, 9ths, 5-lb. boxes 0 75
Old Virginia, 1-10 lb. pkg., 10-lb.
boxes 0 62
Gold Block, 9ths, 5-lb. boxes.... 0 73

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes..... 0 83
Puritan, 1-10 5-lb. boxes 0 83
Athlete, per lb. 1 15
Plug Tobacco—
Old Chum, plug, 4s, Solace, 16 lbs. 0 68
" " 8s, " 16 " 0 68
" " 8s, R. & R. 13½ " 0 68
" " chew 7s, R. & R. 14½ " 0 58
" " 7s, Solace, 14½ " 0 58
" " 8s, R. & R. 16 " 0 58
" " 8s, Solace, 15 " 0 58
O. V. " plug 8s, Twist, 16 " 0 58
O. V. " 3s, Solace, 17½ " 0 58
" " 1s, " 17 " 0 55½
Derby " 12s, " 17½ " 0 51
Derby " 7s, " 17 " 0 51
Athlete " 5s, Twist 9 " 0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1..... per doz. \$ 1 50
" " 3 " " " " " 1 65
" " 2 " " " " " 1 40
" " 3 " " " " " 1 60
" " " painted " 2.... 1 65
Tubs, No. 0..... 8 50
" 1..... 7 00
" 2..... 6 00
" 3..... 5 00
Washboards, Globe 1 90
" Water Witch 1 40
" Northern Queen 2 25
" Single Crescent..... 1 85
" Double " 2 75
" Jubilee 2 25
" Globe Improved 2 00
" Quick and Easy 1 80
" World..... 1 75
" Rattler 1 30

THE E. B. EDDY CO.

Washboards, Planet 1 60
" Waverly..... 1 50
" X..... 1 40
" X..... 1 25
" Electric Duplex 2 25
" Special Globe.....
Mops and Handles, combined 1 25
Butter Tubs..... 1 60
Butter Bowls, crates assort'd. 3 60
Matches—
Steamship (10 gross in case).
Single case and under 5
cases 3 10
5 cases, freight allowed .. 3 10
Per Case.
Matches— 5-Case Lots, Single Case.
Parlor \$1 70 \$1 75
Red Parlor..... 1 70 1 75
Telephone 3 10 3 30
Telegraph 3 30 3 50
Safety 4 00 4 20
French 3 00 3 10
Favorite 2 25 2 35
Flamers 2 20 2 40

Licorice Goods

SOME OF OUR
LEADERS ARE :

YOUNG & SMYLIE'S

PURE Spanish

ACME
LICORICE
PELLETS

STICK LICORICE

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

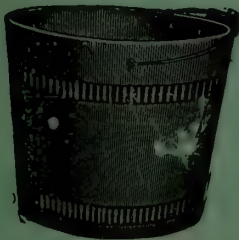
OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents:
J. ALEX. GORDON & SON, Montreal

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto



OUR 5-LB. CANISTER.

The Celebrated

B. F. P.



COUGH DROPS

Give immediate and lasting relief in all cases of Coughs, Colds or Irritation of the Throat. They are a most reliable and profitable line to carry.

Toronto Biscuit and Confectionery Co. - - Toronto.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

EDWARD STILL
Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

Walter Baker & Co. Limited,

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.** sp

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, SEPTEMBER 20, 1895.

No. 38

COLMAN'S MUSTARD



BEST ON EARTH

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: **MR. EDWARD VALPY, 28 Reade Street, NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.



First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto

SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., MONTREAL.

FOR
PURITYFOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by**The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

"FLAMER" MATCHES

These are matches that when lit cannot be extinguished, even by a cyclone. They ensure a good light in any kind of weather, and are particularly useful to smokers.



"FLAMERS" are safely put up in small sliding boxes, convenient for carrying in the pocket.

"FLAMERS" are more than 50% cheaper than the imported article; besides, there are in Eddy's small box 30% more matches. Eddy's also afford a steadier and more reliable light.



The **E. B. EDDY CO.** Ltd., Hull, Canada

Branches in Montreal and Toronto

Agents: F. H. Andrews & Son, Quebec, Que.; A. Powis, Hamilton, Ont.; J. A. Hendry, Kingston, Ont.; Schofield Bros., St. John, N.B.; J. Peters & Co., Halifax; Tees & Persse, Winnipeg, Man.; James Mitchell, Victoria, B.C.

IMITATIONS

**There are several
but only One Genuine**

Rose & Laflamme

39 LEMOINE STREET

MONTREAL



WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING CANNED GOODS:
Tomatoes, Corn, Peas, Wax Beans, Pork and Beans, Salmon, Mackerel, Lobsters, Pears, Strawberries,
Raspberries, Peaches, Apples, etc., etc. All of best known brands on market

Our prices are exceptionally low. Write for quotations before you buy elsewhere.

Laporte, Martin & Cie. WHOLESALE GROCERS 72 TO 78 ST. PETER STREET **MONTREAL**



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . . Herrings

The recognized leading Brand in all
the markets of the world.

Kipperd Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

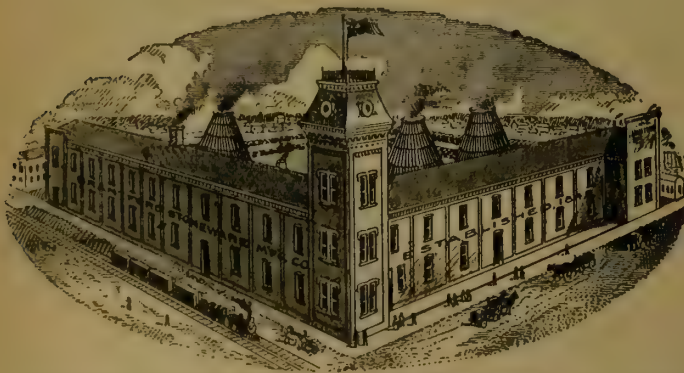
FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water
Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks,
Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Fur-
niture Cream Bottles, Oval and Round Baking Dishes, Pie Plates,
Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cus-
pidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of
Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W.C. |

ROSE & LAFLAMME, Montreal.

GRAND MOGUL TEA

This famous Tea stands at the very summit of excellence.

The sales are among the largest in Canada.

Has
won its way
to the highest
place by high quality.

40c

50c

T. B. ESCOTT & CO.

SOLE AGENTS

Wholesale Grocers

LONDON, ONT.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from the Wholesale Trade only.

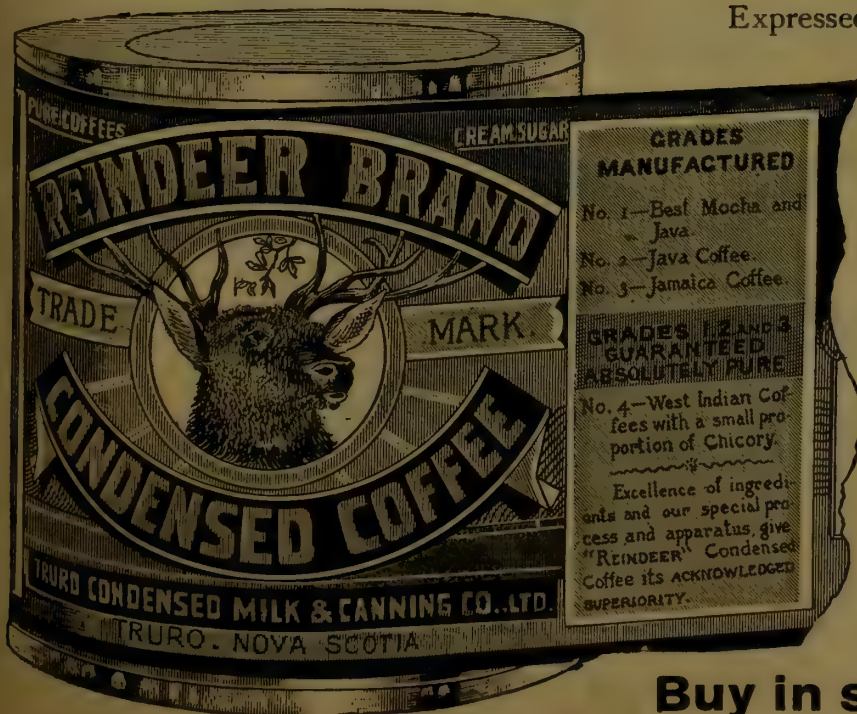
WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

There was but one opinion

Expressed by all who tasted



REINDEER BRAND CONDENSED COFFEE . . .

AT THE
INDUSTRIAL EXHIBITION

"IT IS DELICIOUS" !!

You will be asked for it right along.

Buy in small lots and often

Direct from the Orient 

We have close at hand **3 CAR LOADS**
of the grandest values in

BLACK TEAS

THAT CAN BE OFFERED.

Being keenly aware of the importance of supplying the trade with lines that will please and satisfy consumers, we have used every care in the selection of teas combining the highest liquoring qualities. They are :

**SUPERBLY CHOICEST
EVEN LEAF PAN YONG**

**EXTRA CURIO CHOICEST
PEKOE CONGOU**

Write us for Samples.

We leave the rest with you.

W. H. Gillard & Co. Wholesalers Only **Hamilton, Ont.**

JOHN MOUAT, NORTHWEST REPRESENTATIVE, WINNIPEG.

The Finest

BISCUITS

PICKLES

JAMS

GANDY

Wm. Paterson & Son, - - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 20, 1895

(\$2.00 per Year) No. 38

DROPS FROM THE EDITOR'S PEN.

It is a wise merchant that knows his own customer.

* * *

A business is sometimes dissolved in order that it may be built up.

* * *

Goldwin Smith's proposition to hang incendiaries will probably hang fire.

* * *

Confidence of merchants in each other is the only remedy for price-cutting.

* * *

If you cannot say a good word for your rival abstain from saying anything bad.

* * *

The fire underwriter is not a fire eater. It is for high rates that his appetite is abnormal.

* * *

Chicago grocers are in a self-congratulatory mood these days. They made \$600 out of their picnic.

* * *

There is one peculiarity about a merchant: He can keep his backbone stiff and still bend to his customers.

* * *

All eyes are upon Manitoba, but the coy miss is not at all abashed, and there is no reason she should.

* * *

Light-hearted is the merchant whose books are not loaded with bad debts, and much to be emulated is he.

* * *

There is one thing commendable about failures: It is possible to use them as stepping stones to success.

* * *

The advance in steerage rates by the ocean steamers is a steerage to the conclusion that times are really better.

* * *

The Chinese display common sense in some things. They have taken a great lik-

ing for condensed milk, which has lately been imported into the country.

* * *

The female clerk is likely to win young men as well as business, and what the young man gains the merchant loses.

* * *

"To be or not to be" is the grave question that is now agitating the average merchant regarding canned salmon.

* * *

If credit was given to whom credit was due, "dead beats" would soon die for the want of soil in which to take root.

* * *

Sugar is something more than saccharine matter. It is a bone of contention: Grocers are always fighting each other over it.

* * *

As there is no filed cheese made in Canada, it is evident that those in England who asserted there was were filled with prejudice.

* * *

It is well that merchants should exchange ideas with each other, but it is not politic to give away your ideas before they are hatched.

* * *

Soliloquy of the merchant who closed not early: "The summer is ended and none of its beauties have I enjoyed. Wretched man that I am."

* * *

Because a man happens to be a good judge of a dog's howl it should not be inferred that he is in the habit of going on a howl himself.

* * *

He is a wise clerk who, now that the long evenings are approaching, sits down and devises ways and means of perfecting himself in his calling.

* * *

Le Prix Courant, of Montreal, is the prince of French trade papers, and its fall number, now lying before me, is an evidence that it intends to maintain its position. The cover

of the number is prettily lithographed and the general appearance of the issue is most creditable.

* * *

The Philadelphia Retail Grocers' Association is said to have put a flea in the ears of local politicians. It is to be hoped it made them hop.

* * *

Most people are ready to declare that the man guilty of arson should be hung, but most people again would not like to see the extreme penalty enforced.

* * *

The Industrial Exhibition is at an end, but not so the acquaintanceships which have been struck up between city wholesaler and country retailer during its existence.

* * *

The merchant who refuses credit to every Tom, Dick and Harry is less likely by his negatives to pave his way to the poorhouse than is his less discriminating rival by his affirmatives.

* * *

The chief difficulty about the house-organ trade paper is that it is only set to play one tune. As that tune is set by the author of the organ, one guess will be sufficient to tell what it is.

* * *

The clerk who is as much concerned in his employer's business as is the employer himself has already laid the foundation of his own fortune, though he may not have a \$5 bill in the bank.

* * *

The trade evils that obtain in a community are usually indicative of the character of the organization among the merchants there. Large evils, little organization; little evils, large organization.

* * *

He who aims to become a successful merchant without mastering the details is just as unwise as he who would assay in one bound to reach the roof of a ten-storey building, instead of climbing the stairs or taking the elevator.

EXHIBITION ADVERTISING.

SPEAKING of exhibitions, Toronto Saturday Night has this to say :

"Hotels, restaurants, saloons, the street railway and a few kindred enterprises, reap a very large and instantaneous profit, but the average tradesman misses not only his regular customers, but finds very few new ones. The people who come to the Fair almost as a rule come to be amused or to see the articles displayed, and go home the day of their arrival. The circulation of the daily newspapers, I think, could be proven to be smaller during the continuance of the Exhibition than on ordinary days. I am quite positive that fewer people read the newspapers during the Fair weeks than at any other time of the year, yet advertisers are eager to make their announcements at the period when they are certain to have fewest readers. On the Fair grounds printed matter and lithographed cards, and all that sort of thing, are distributed by the bushel, and every observant business man will notice that the whole area of the Industrial Fair is fairly papered with cards and circulars and testimonials that have been thrown away, because the people have neither the inclination nor conveniences for carrying away the vast amount of printed matter which is thrust into their hands. I hate to see this waste of advertising space and this misuse of advertising methods, because it brings into disrepute and disuse the material which publishers offer to those who desire to make known their goods to the general public.

"During the time of the Industrial Exhibition is not favorable for either advertising of a display sort or the distribution of cards and circulars, and is without doubt the very worst time of the year for merchants to indulge in those long and fulsome 'write-ups,' into which they are juggled by advertising canvassers. Tens of thousands of dollars are wasted during Fair week in useless advertising and in throwing away cards, chromos and circulars. Nobody reads the newspapers, owing to the fact that nobody has time to do more than attend to his visitors, or, if he be a stranger, to his visit.

"The average Torontonian is prouder of the Industrial Fair than of anything else in Toronto. Nothing angers him so much as any depreciation of the great enterprise which brings so many people to see us, yet the personal effort of the individual to make his business an attractive part of the show is very small; he is willing to put a big ad. in the newspapers, where it will not be read, but any suggestion that the same money be spent in decorating his premises or improvising a unique and attractive something in his windows would be scouted. I say again that the direct advantage accruing to the Toronto business man by reason of the Fair is very small; in many cases it inflicts a temporary loss. The real advantage is obtained by influencing people to make this city the

centre of their amusements and business. If we can get them to come here to the Fair we can get them to come at other periods of the year, and to make the city attractive and the amusements vastly superior to those afforded by any other Canadian city should be our chief aim."

Here is truth for you. Toronto daily and evening papers during Exhibition were full of half and full-page advertisements of wholesale and manufacturing concerns. Every dollar spent in this way was practically thrown away. Advertisers, think it out for yourselves. When you visited the World's Fair did you read Chicago's morning and evening papers? If you did look at them, we bet it was to see the attractions at the theatres or to take a careful look at the amusement column. Visitors to large cities have their minds made up before they arrive as to what and who they will see, so that from the moment they arrive till the moment they depart they are on the jump. What time have they to look at newspapers? None! Manufacturers and wholesalers should use the trade press exclusively for their announcements, and those catering for the general public should advertise extensively for two or three weeks previous to the opening of an exhibition, and if they have still some money left, spend it on attractive window display, bunting or some such attraction.—Printer and Publisher, Toronto.

FRENCH SARDINES.

Recently some low cable offers to sell French sardines have been received in New York with a disquieting effect upon that market. It is claimed, says The N. Y. Journal of Commerce, that the goods so offered were of inferior quality and that good stock was not procurable at anything like such figures. The weather has been hot in France and on some days large fares have been brought in by the boats, which when packed, were not of desirable quality, and the packers were willing and even anxious to sell them at much below regular market rates for choice brands.

AVOID DEBT.

I observed recently in a daily paper published in a city of ten thousand inhabitants, says a writer in The Chautauquan, this statement: "There are five hundred people on the blacklist of the traders in this community." Dry-goods men, grocers, butchers, milliners, all the shop keepers had combined and they made weekly and monthly reports to their headquarters of every man and woman in the community who would run a bill, and then failing to pay would go to some other store of the same kind to run another bill. These traders refused credit to every person whose name was on the blacklist, and five hundred made one-tenth of the whole population of that community.

Though it was considered a prosperous town, there were paupers in it, the poorest people lived in comfortable homes and there was every indication of thrift in the appearance of the people and general tone of the community. As Poor Richard says again, "If you would know the value of money, go and borrow some."

If one will be independent in business and have a free course in the world he must be self-reliant and build up a sturdy, strong manhood. One is strong who is conscious that if all the business of the world around him should fail his possessions will abide because he has no debts to pay. A panic cannot hurt such an one except in the volume of his trade. His home will continue to be a shelter for his family and no man can touch it. His occupation may be gone for a time, but "no debts to pay" will be the sweetest song that can ring in his soul as the days and the months go rolling on. Such a man is ready for the race of life when opportunity presents itself. He is a free man and it is freedom which contributes to the enjoyment as well as to the prosperity of life. It will help to banish care and keep grief away. Above all things avoid debt.

COFFEE UNSETTLED.

Coffee is just now in an unsettled condition, with an apparent tendency to ease away. Advices from Europe state that Blanco, the leader of the bull syndicate, is tired of the deal and anxious to close out. He is understood to have so managed shipments to Dutch and German markets as to bring his holdings down to 50,000 bags actual coffee, but may have to provide for some liberal tenders before end of month from cargoes now steaming across the ocean from Brazil. There has been a great deal of coffee offering upon our local option market for European account, and the street market was well supplied with stock. Some of the latter was remarkably low and at first came from such a narrow source as to create suspicion; but other sellers have gradually followed in the same line until terms are generally a fraction off and still look a little topsey. Nevertheless, on the other side of the question there has been a noticeable absence of confirmation for the liberal crop estimates sent here some time ago, many leading houses practically entering a denial, and in a suspiciously secret manner a very extensive line of purchasing has taken place, principally by roasters, one concern alone getting something like 35,000 to 40,000 bags that can be traced, and mostly at about the ruling rates of the moment. The deal probably means just so much coffee passed into actual consumption, but, it is surmised, has been taken in anticipation of a possible increase of value on the grades handled, when about the first of next month a change in rules of delivery may make them particularly desirable to apply on maturing contracts.—N. Y. Journal of Commerce.

TEAS

Send to Us when you are in the market.
 State about the price you wish to pay. We are
 interested in pleasing our customers
 and can suit you to a **T**

LUCAS, STEELE & BRISTOLHillwattee Tea
... Agents**HAMILTON**For **PICKLING** use our

**PURE
 PICKLING
 SPICE IN
 PAPER
 PACKAGES**



We have the finest pure
GROUND Spices in
 10 lb. boxes.

BEAVER BRAND

Our **WHOLE** Spices direct importations are now all in.

James Turner & Co. - Hamilton, Ont.



NEW VALENCIAS

Second Shipment
now in Store . . .

Arguimbau's Fine Off-stalk. Arguimbau's Off-stalk.
Rogers' Fine Off-stalk.

Third Shipment to Arrive in About Two Weeks

Trenor's Fine Off-stalk. Trenor's Selected. Trenor's Layers.

Get Our Prices Before Buying.

H. P. ECKARDT & CO., WHOLESALE GROCERS **Toronto**

SUGAR BEET CULTURE.

IN the earlier half of the past month the "Association Internationale de Statistique Sucriere" published its general estimate of the beet sowings, the figures being as follows :

	Total number of Factories.		Hectares Sown.		Difference per cwt.
	1894	1895	1894	1895	
Germany.....	404	395	441,427	370,884	-16'0
Austria-Hungary	217	217	376,160	289,430	-23'0
France.....	373	368	236,070	199,244	-15'6
Russia.....	227	229	336,363	346,500	3'0
Belgium.....	111	110	71,365	57,566	-19'6
Holland.....	30	30	34,257	32,697	-4'5
Other countries..	45	44	41,000	36,000	-?
	1,407	1,393	1,536,642	1,332,321	-13'3

On the basis of the average crops for various periods, as given above, the estimate of the total beet crop of Europe for the coming season, and its comparison with the season of 1894-5 would be as follows :

	1895-96	1894-95	Difference
	tons.	tons.	tons.
Germany.....	1,430,000	1,825,000	-395,000
Austria-Hungary.....	762,000	1,050,000	-288,000
France.....	610,000	795,000	-185,000
Russia.....	610,000	592,000	18,000
Belgium.....	205,000	240,000	-35,000
Holland.....	78,000	78,000	....
Other countries.....	120,000	150,000	-30,000
	3,015,000	4,730,000	-915,000

The reduced yield being thus 915,000 tons, the crop would only be about as large as that of 1893-94.

For this summary of M. Sach's estimate we are chiefly indebted to the Magdeburg Centralblatt fur die Zucker-Industrie der Welt, which proceeds to make the following remarks :

"We have reproduced the above observations respecting the coming beet sugar crop, in order to show how it is possible, with the help of statistical materials that can be manipulated at pleasure, to draw up most delightful calculations. Not even a hint of how the coming crop will turn out can at the present moment be arrived at, as the really finally decisive factor is the weather in September and October. As things are at present, we can say no more than that the prospects of the crop are favorable, and that the utmost that might be expected would be

such an error in the amount of the reduction of sowings, as might be equivalent to a sugar yield of 600,000 tons."

It will thus be seen that any calculations for the present are totally premature, and might prove exceedingly misleading. We simply give them for what they are worth. It may be well to mention that the figures of the Statistical Association of sugar growers and manufacturers are regarded with some distrust by commercial men, and the reason of this fact will at once suggest itself to every experienced business man. Licht, who still maintains his position as the one statistician who materially influences the English market, appears, however, to accept the figures of reduced sowings as being tolerably correct, though he inclines to assume a lower percentage of reduction as being the most probable.—Kuhlow's Trade Review.

IRRIGATION IN ALBERTA.

IRRIGATION is a great theme in Alberta ; still there can be very little doubt, says The Calgary Herald, that any successful scheme of irrigation for Alberta must include the construction of reservoirs at the head waters of the numerous streams which have their sources in the foothills and mountains, and would retain the water during flood time and let it out during low water. Some of the streams actually include a natural reservoir of this kind in their upper courses, as, for instance, the middle fork of the Old Man's River in the Crow's Nest Pass, where about twenty-five miles up the pass the river flows out of a cavern in a mountain, which slopes down to the north shore of the Crow's Nest Lake, runs into the lake, and flows out of it at its eastern extremity. Very little artificial improvement would make this lake a reservoir from which the supply of water in the Old Man's River could be regulated at will. Such another natural reservoir exists in the Devil's Head Lake, which could without any engineering difficulties be connected with one of the forks of Ghost River, which stream, tapped

by a ditch at the point where it turns south to join the Bow, and with its supply of water reinforced and regulated from the Devil's Head Lake, would irrigate a very large area of land on the north bank of the Bow River.

These are only two instances out of many. The utilisation of such natural reservoirs, and the construction of artificial ones where no natural ones exist, is clearly that part of a general scheme of irrigation for southern Alberta which should be borne by the central Government. The works necessary for the erection of these storage places will necessarily be located at some distance from the area which their waters will irrigate, and would not come within the proposed scope of any private undertaking, since no single individual or company would be likely to desire to construct and maintain reservoirs unless they were allowed to reap the exclusive benefit of them, which would in many cases be impossible.

Secondly, assurance of the constant and permanent supervision necessary to prevent such reservoirs from proving a menace instead of a boon to the community, could only be given by their being under Government control, and practically of Government construction. Irrigation companies fail, like other speculations. It would be inadvisable to permit of the possibility of a bankrupt concern going out of business and leaving a legacy of disaster to the community in the shape of a neglected reservoir in the mountains. No ; the reservoirs should clearly be the Government contribution to irrigable Alberta.

HOW MANY EGGS HAD SHE?

In answer to the egg problem in last week's issue, J. H. Laughton, grocer, Parkhill, writes :

Below find egg question and correct answer.
"721" eggs in basket.

2 at time	360-1
3 "	240-2
4 "	180-1
5 "	144-1
6 "	120-1
7 "	103-0

Canned Salmon

BEST BRANDS. LOW QUOTATIONS.

We are also offering this week special value in **New Season's Ping Suey.** See our travellers' samples.

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.



STACKS OF LETTERS

Are sent us praising the quality of our Pan-Dried Oats. We have published just a few to show you we are honest in our advertising statements. Send us

JUST ONE ORDER

if still doubtful.

E. D. Tillson, - Tilsonburg, Ont.

WE NEVER HAVE. HAVE YOU?



We have never known a customer who has once used Jersey Brand Condensed Milk to *ask* for a different make. They may *take* other brands once, through error, or to oblige the grocer who is "just out," but they will *insist* on Jersey Brand next time. Don't let your stock get low, and, when a run on these goods cleans you out, telegraph or telephone your order to your wholesale house. All jobbers and wholesale houses will be pleased to fill your order for

"JERSEY" BRAND

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - -

HALIFAX, N. S.

HAMILTON TRADE GOSSIP.

PRICES on sugar have been pretty badly cut here lately by local jobbers, partly with a view to induce business, and partly evidently from a mere desire to fight. During the last few days, however, there has developed a marked desire to discontinue this senseless practice, and the desire is evidently bearing some fruit. "Every one of us want to get at least a fair profit, you know," explained one wholesaler. The firmer markets in London and New York are the principal factors which have brought about this steadier feeling on the local market. But jobbers are finding that it is much easier to lower prices than to get them back to the normal condition again. The idea for granulated is now 4c. for Acadia and 4½c. for Montreal sugar. Yellows sell at from 3 to 3¾c. Wholesalers report that the demand from some sections of the country is fairly good, quite a number of carload lots having gone out. "At today's prices," remarked one jobber, "buyers cannot fail to find purchases remunerative." Bright coffee sugars are scarce; in fact, they are unobtainable. The few that are on the market get so hard that people are afraid to buy them.

A demand is beginning to develop for both syrup and molasses. But, as already stated, wholesalers are compelled to go to the other side for medium and dark syrups, "and pay the iniquitous duty" as one wholesaler remarked to me. Syrups at about 30 to 32c., and 38 to 42c. are the kinds mostly in demand. Some particularly good value is being shown in molasses, and one house has turned over this season several hundred barrels at prices ranging from 23 to 25c. per gallon.

In teas, the demand continues good for all descriptions of black teas, particularly good liquoring Assams and Ceylons. All the orders taken for import lots of Japan teas have been delivered, but in many cases the purchasers have refused to take them owing to their unsatisfactory quality. "Any goods offered on the basis of last year's prices should be readily taken," ventured one jobber. In Young Hysons the market is completely bare, and any goods there are on the market are held at high prices.

All descriptions of canned goods are quiet, which is usual at this season of the year, while the price of vegetables is unsettled. "Good values offering in Canadian canned peaches should be taken by buyers, as prices cannot long remain where they are to-day." Lobster of good quality is getting scarce, and there are practically no half-pound tins in first hands. There is no change in the salmon situation. Only a few carloads of fish have, so far, come to hand. Sockeye is

being quoted all the way from \$1.30 to \$1.40, according to brand. A letter from a packer received here a few days ago, under date of Victoria, Sept. 9, places the pack of sockeye at 500,000 cases, 335,000 of which are on the Fraser. It says that 395,000 cases will go to the United Kingdom, 25,000 to Australia, and 5,000 cases to New Zealand. It anticipates a small pack of cohoes.

"People," remarked a wholesaler, "are looking forward anxiously to getting in their new currants, as the market here is almost bare." A letter received from Greece by a local wholesale house, in referring to the currant situation, asserts that the present prices leave the grower barely 1c. per pound, and that with a very much decreased stock this year higher prices will naturally follow. The letter furthermore states that the crop will hardly be sufficient to meet the universal demand, and that the fruit will not be given away as it was last year and the year before.

All the houses are this week in receipt of their second shipments of new season's Valencia raisins. The idea as to the price is 5¼ to 5¾c. for fine off-stalk and 6¼c. for selected.

Hams and bacon are in good demand, but there is not so much doing in the heavy meats. There is a good demand for cheese but the price is low. F. W. Fearman has nearly completed that portion of his packing house destroyed by fire some months ago, and it is expected to be in running order in about ten days.

French plums and prunes have been arriving during the last few days for the different houses. The ordinary selling price is 4¾ to 6c.

Hamiltonians are not without hope that, as a result of the visit of Sir C. Rivers-Wilson, a handsome up-town Grand Trunk station will be erected before a great while. A great deal of satisfaction is being expressed at the fact that Hamilton is to be made the western freight centre. Anent railway matters, the T., H. & B. bonus seems to be a dead letter. The contractors are making good headway with the tunnel in Hunter street, and have the collapsed brickwork well into position again.

The demand for evaporated apricots, peaches and prunes continues fair for the season, and the trade has been compelled to re-order several times.

The vinegar manufacturers are very busy. "You know," remarked one of the manufacturers, "we usually do as much business during August, September and October as during the rest of the year put together. The

difficulty now is not to get business but to keep up stock." One of the proprietors of the Dominion Vinegar Works told me business was much better than a year ago.

Spanish onions are arriving on the market, and there have been some deliveries. Lucas, Steele & Bristol received their shipment this week. This firm has also a special line of syrups arriving.

"We have made special arrangements this year," said a member of the firm of W. H. Gillard & Co., "to bring on two special growths of currants, which have been carefully packed, under the brands 'Paradise' and 'Hay Castle.'"

Mr. Dallas, representing Mourilyan, Heiman & Co., the Japan tea firm, was in Hamilton on Wednesday. "Anything new?" he replied to a query of mine. "Nothing, only that low grade Japs are very scarce." "Indeed they are," interposed a wholesaler. "The best cable offers on low grades of any use at all on this market are about equal to 16c. laid down here." W. L. E.

THE FIRST SHELL OYSTERS.

The first arrival of shell oysters this season came to hand on Tuesday morning last. They were consigned to D. Hatton & Co., and consisted of ten barrels, which came through by express via the short line. They sold at \$6.50 to \$7 per barrel. Similar oysters will arrive on Friday and Saturday by freight, and are selling to arrive at \$3.50 to \$4 per bbl. for ordinary and \$5 for hand-picked.

KILLED BY LIGHTNING.

F. J. Mayhew, of the firm of Mayhew & Harmer, general merchants and bankers, Thamesville, Ont., had a valuable horse killed by lightning on Wednesday; loss covered by insurance.

COLONIAL EXPOSITION.

At a meeting of the directors of the Montreal Exhibition Company on Monday it was decided to hold a grand Colonial Exhibition next year, opening on May 24, and closing on October 12. The exhibition will comprise the products of five colonies—Canada, Australia, New Zealand, the Cape Colonies and Newfoundland. All the exhibits at present in England will, it is reported, be sent over and supplemented by others. The Government is said to have granted \$250,000 to the exhibition. The present grounds will not be sufficiently large to accommodate the exhibits, and large additions will have to be made. The exhibition, of which Mr. Stiles is the promoter, will be postponed on account of this action of the Montreal Exhibition Company until 1899.

WEST INDIA TRADE.

THE monthly West Indies steamer Duart Castle carried the following St. John, N.B., consignments on her last outward trip :

For Bermuda—S. J. Dickson, 1 crate cabbage, 6 bbls. potatoes, 3 boxes cheese, 2 boxes merchandise ; McCavour & Co., 50 boxes smoked herring, 2 bbls. oatmeal ; Dunlap & Co. (Moncton), 60 bbls. potatoes ; G. & G. Flewweling Mfg. Co., 182 pieces spruce scantling ; A. Cushing & Co., 1 mast, 1 boom ; I. C. Railway, 50 cedar poles, 15 bags oats.

For St. Croix—T. H. Estabrooks, 10 bbls. potatoes, 3 crates tea, 10,000 shingles.

For St. Kitts—John Sealy, 200 boxes herring, 20 boxes dry fish, 14 bbls. potatoes, 5 half-boxes cheese ; Louis Dugah, 36 bbls. potatoes ; T. H. Estabrooks, 10 bbls. potatoes, 50,000 shingles ; A. Malcolm, 100 boxes herring, 5 half-boxes cheese, 1 box fish ; Merritt Bros. & Co., 5 bbls. pork ; McCavour & Co., 10 bbls. potatoes ; Waring, White & Co., 20 steel rails, 1 box fish plates, 2 kegs spikes ; B. Moonéy & Sons, 1 case hardware.

For Antigua—John Sealy, 200 boxes herring, 15 boxes dry fish, 7 bbls. potatoes, 5 half-boxes cheese ; T. H. Estabrooks, 30 bbls. potatoes ; W. M. Barlow, 20 bbls. potatoes ; A. Malcolm, 24 bbls. potatoes, 5 half-boxes cheese, 16 boxes dry fish ; McCavour & Co., 20 bbls. potatoes.

For Dominica—A. Malcolm, 200 boxes herring ; Merritt Bros., & Co., 189 bbls. orange shooks.

For Martinique—Merritt Bros. & Co., 1,000 boxes smoked herring.

For St. Lucia—John Sealy, 100 boxes herring, 20 bbls. potatoes, 10 boxes dry fish, 5 half-boxes cheese.

For Barbadoes—E. M. Robertson & Co.,

18 boxes dry fish ; Merritt Bros. & Co., 5 bbls. pork ; Charles Robin Collas & Co. (Paspebiac), 61 tubs dry fish ; John Sealy, 200 boxes herring, 10 half-boxes cheese.

For Trinidad—Yu King Cheong (Hong Kong), 105 pkgs. mdse. ; John Sealy, 600 boxes herring, 27 bbls. potatoes, 15 boxes cheese ; Louis Dugah, 36 bbls. potatoes ; T. H. Estabrooks, 30 bbls. potatoes, 25 half-boxes cheese ; W. M. Barlow, 20 bbls. potatoes ; A. Malcolm, 270 boxes herring, 24 bbls. potatoes, 10 half-boxes cheese ; Warren Taylor, (Salisbury), 38 bbls. potatoes ; McCavour & Co., 670 boxes herring, 20 bbls. potatoes ; Geo. Gale & Sons, (Waterville, P.Q.), 5 cases wire mattresses.

For Demerara—Kung Sing Wo (Hong Kong), 38 pkgs. mdse. ; Wai on Cheong (Hong Kong), 13 pkgs. mdse. ; Tai Chuen (Hong Kong), 45 pkgs. mdse. ; John Sealy, 500 boxes herring, 90 boxes dry fish, 10 half-boxes cheese ; Humphrey & Trites (Petitcodiac), 20 bbls. potatoes, 2 cases cheese ; Northrop & Lyman Co. (Toronto), 4 cases medicines ; Chas. Robin Collas & Co. (Paspebiac), 75 casks dry fish.

INDIAN TEA.

Latest mail advices from Calcutta have the following on teas : "The quality has continued, with few exceptions, unattractive, Assam especially being below the usual standard looked for at this season, while Dooars tea has mostly been very poor, but at the close there are at last signs of improvement from this quarter. Some of the Sylhets have been fairly useful and tend to improve. There has been a strong inquiry for anything that could be classed as fine, and prices for such have been well supported. Common to medium descriptions close rather weaker, especially in the case of common broken Pekoes. One satisfactory result of the low prices ruling under 8d.

is increasing competition for ports other than London. Some good orders are now coming from America, and the weekly offtake for the Colonies, Persia, Bombay, etc., has become a very valuable support to the Calcutta market."

Owing almost entirely to the exceptionally heavy landings of Indian tea for the month of August, the total imports of tea of all kinds into London during that period rose to 33,791,100 lbs., as contrasted with 25,411,800 lbs. in 1894, and although the deliveries aggregated 20,584,700 lbs. against 19,911,300 lbs. in August last year, the stock by the 31st ult. was piled up to 75,084,250 lbs., or 7,255,750 lbs. above that in 1894 at the same date.

SUGAR IN CANADA.

The unsettled feeling in sugar in Canada is not yet altogether dissipated. A Montreal speculator who has held a line of 1,000 bbls. granulated for some time was bid 3½c. Wednesday for the lot. He refused, and the bidder stated that the refineries were selling at the price. This was found to be correct, as both refineries are accepting 3½ to 3 15-16c. Montreal this week for 500-bbl. lots to the wholesale trade.

MILLS BURNED.

The oatmeal and barley mills owned by Messrs. T. and J. N. Andrews, of Thornbury, Ont., were completely burned on Wednesday. The cause of the fire is unknown. Had it not been for the heavy rain of the previous part of the night it would have been impossible to have prevented the fire spreading into the business part of the town. The mills were fully insured.

HAVE NEW OFFICES.

Messrs. Arthur P. Tippet & Co. have moved their Toronto office to more commodious premises, No. 23 Scott street, Room No. 2.

FLAG-SHIP BRAND

CANNED SALMON

The pick of the FRASER RIVER catch.

ROBERT WARD & CO., Ltd.

Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

French Peas

French Mushrooms

Nonpareil Capers

Genuine French Mustard

Olive Oil

Spanish Queen Olives

Genuine French Sardines

The above in all sizes and all grades. The very best obtainable at the different range of prices.



Turner,
Mackeand
& Co.

Wholesale Grocers

WINNIPEG



OUR 20, 25 AND 30 CENT

BROOMS CANNOT BE BEAT.

ORDER

DAISY, THISTLE and ROSE

And you will have the Best Value in the market. On lots of 5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

This brand of

Flavoring Extracts

IS UNRIVALLED FOR

PURITY and STRENGTH



ROBERT GREIG & CO. . .

MONTREAL

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE SALMON SITUATION.

ELSEWHERE will be found a letter from J. H. Todd & Son, in which THE CANADIAN GROCER is called to account for certain alleged exaggerations regarding the two days' big run on the Fraser.

Our data was gathered from the daily and trade papers of British Columbia, and if there is any exaggeration, the onus is upon these journals.

What THE CANADIAN GROCER has all along endeavored to do is to give the facts as far as possible. We are not infallible, but a retrospective view makes us bold to say that we have in the main been correct in our premises on the salmon situation.

Not once have we asserted that the pack was an extremely large one or that it was likely to exceed the demand. We merely stated that the pack was much larger than the canners at the opening of the season anticipated it would be. And our anticipations were correct. At the same time we also pointed out that many of the canners could not pack all they might owing to the fact that they had only ordered tins to meet the requirements of an anticipated short pack.

As to prices, we opined that for the well-known and leading brands figures would in all likelihood be well maintained, but that there was a possibility that later in the season the not so well-known brands would be offered at figures lower than those now obtaining, and furthermore pointed out that England held the key to the situation. Our opinion regarding these matters has not changed.

Seeing that the pack was so much larger than anticipated we held to the opinion that, in consequence thereof, prices were not likely to go any higher, and that therefore nothing was to be gained by being in a hurry to purchase, while there was a possibility of something being gained by buying cautiously.

We did not for a moment anticipate a

weak market. We merely ventured the opinion that the market was not likely to go higher. And how could we arrive at any other conclusion with a pack larger than expected, and with the other conditions the same as when the opening prices were fixed? THE CANADIAN GROCER has posed to play the part of neither the bull nor the bear. We have merely assayed to furnish facts for the guidance of our clients.

We publish this week the statistics regarding the pack. The one in detail is from The Statistical News-Advertiser, which places the total pack at 512,197, or 17,826 cases more than last year. The figures, however, received at the Fisheries Department, Ottawa, and as published in The Toronto World, gives the total pack as 18,000,000 one-pound cans. This, divided by 48, the number of cans in a case, would give a total of 375,000 cases only, which is obviously incorrect. Another British Columbia trade paper, The Commercial Journal, shows, in detail, the pack to be 513,693 cases. That the Government figures are incorrect is furthermore obvious from the fact that tonnage now engaged for England will carry 360,000 cases, while 30,000 cases are to be sent overland to the same destination via Atlantic ports. Then, Eastern Canada is expected to take fully her average quota of 75,000 cases, while 30,000 cases are expected to go to Australia and 5,000 to New Zealand. Here are some 500,000 cases accounted for.

The coho pack is now about begun, and advices received in Toronto this week bear out what THE CANADIAN GROCER said a couple of weeks ago, namely, that the pack is likely to be light, only a few canners packing them. At present the packers are asking \$4 f.o.b. cars, equal to about \$1.16 per dozen laid down here. First shipments will be made early in October.

The packers do not appear to have changed their views regarding the price of sockeye, what transactions there have been reported being on the basis of \$4.50 f.o.b. cars, while wholesalers seemingly are a little more willing than they were to pay that figure. The general tone of the market is steady and the fact, as pointed out in a previous issue, that the canners on the Fraser had to pay a high price for their fish, helps to make it so.

A PRETTY POST CARD.

The Government regulation permitting the use of private post cards has been taken advantage of speedily by business men all over the country, and some very prettily designed cards are now passing through the mails daily.

One of the finest we have seen is gotten out by W. H. Gillard & Co., the tea importers and wholesale grocers, of Hamilton, Ont. It was designed in their own sample

room, and has been specially praised in a communication from the Deputy Postmaster-General.

SHIPMENTS OF FRUIT TO ENGLAND

OPINIONS expressed in Montreal regarding the recent experimental shipment of Canadian fresh fruit to the English market are not complimentary.

Many shrewd traders consider that our fruit growers would be following a more practical course if they cultivated the wants of the home market more before they reached out for new fields.

They argue that it is a trade axiom that the home demand always pays a seller or producer best, and that, for this reason, its wants should be the primary object with the latter. This, they contend, the Canadian fruit grower does not do, because he does not vary his crop enough between the early and late varieties of fruit.

The result of this policy is that the markets in Montreal and Toronto are in some seasons literally swamped in a short interval with receipts that they cannot absorb.

Naturally there is loss, and because of it the growers complain and try experiments in a new field.

The trade considers that it is quite right and proper to get access to all the markets possible, but at the same time not to neglect the best of all, the home market.

If the growers varied their crop there would be no necessity to dump a lot of fruit on the market all at one time. They could also learn a lesson in packing and selection from their California competitors that should be taken to heart, especially if they hope to compete with the latter in England.

To be plain, it is the belief of shippers in Montreal that the growers who have sent these experimental shipments to England will get little more than will pay the freight.

THE TRADE SITUATION.

DOUBT is no longer entertained regarding the return of better times to the Dominion of Canada: They are not merely in prospect, we have them.

Turn where we will a revival is apparent. Canada's backbone is her agricultural industries, and these are on the whole healthier than they have been for many a long day: At home the crops are excellent; abroad prices are more promising than they were a year ago. The cheese industry is not in as good condition as desirable, owing to the over production at home and increased production and congested markets abroad. But we are not near enough to the millennium to expect that at one and the same time all the conditions shall be favorable for everything we have to make and sell. And then it is not to be expected that all the effects of a

period of depression will vanish at the first appearance of the sunshine of better times.

Our manufacturing industries are gradually assuming their normal condition. The various mines with which the country abound are being developed as they were probably never developed before, while in the procession of progress is also marching the lumbering industry.

But the best barometers whereby the trade conditions may be more accurately gauged are the clearing house returns and the railway earnings. There is no mistaking their reading. And reading these in comparison with those of last year the results are decidedly favorable.

What we now need to do is to exercise confidence; and while pushing for business make haste slowly.

JOBBER BUYING TEA FREELY.

THE wholesale tea trade in Montreal shows radical expansion this week for the first time this season.

While western jobbers were operating freely as buyers during the past month or five weeks, the trade in Montreal were indifferent and bought sparingly.

Now, however, they have changed their disposition entirely, and a large quantity of tea has changed hands in the aggregate.

The cause of this change of temper is the prospect of a scarcity of low grade Japan teas, and the chances of only a moderate supply of medium teas.

It has been usual at this season for large consignments of these goods to come to Montreal. These have not made their appearance, and none of any consequence are advised. On the contrary, sales agents in Montreal who have been asked to duplicate lots already on the market demand an advance of 1½c. per pound on low grade and 1c. per pound on medium. This fact has made buyers more anxious, and the outcome of it is the larger wholesale trade doing.

We hear in this connection of several 600 half-chest lots of low grade Japans selling at 14c.; also some mediums at 17½c.

One house on Monday gathered in 1,000 packages of low grades within the above range and evidenced their willingness to take more. In a word, the jobbing trade are free buyers.

One of them stated that the big percentage of their Quebec province trade was in low grade teas, and that the stock to supply it was light.

There is as yet no evidence of any increase in the volume of the distributive trade from second hands.

Buyers in this particular have not shown any anxiety, but with the conditions as they are at present too much caution may mean that their supplies will cost more money.

It might be remarked also that Montreal jobbers carried quite a good stock of teas as

a rule during the summer; hence, their anxiety to secure additional supplies as soon as possible is all the more significant.

A LIE NAILED.

THE promptness with which the Dominion Government acted in refuting the lie circulated by The North British Agriculturist, to the effect that filled Canadian cheese was being put on the English market, has already borne fruit.

Tuesday morning's cables announced that the editor of the paper in question would publish an apology, and, furthermore, set forth that what he meant to say was that it was American filled cheese (meaning that from the United States) that was being placed on the British market.

How the editor of The North British Agriculturist could have fallen into such an egregious error is past understanding. British journalists have frequently exhibited their ignorance of American geography, but this is the worst exhibition of them all, because of the injury it tended to work on one of Canada's leading industries.

To mean the United States and specify Canada is an unpardonable blunder, and it is all the more unpardonable from the fact that there will always linger in the breasts of Canadians a suspicion that it was not a blunder at all but a deliberate attempt on the part of someone who may have been merely using the editor of The North British Agriculturist to "knife" Canadian cheese.

False and all as the statement was, it should serve as a warning, to not our cheese makers only, but to all who make and prepare food products for export; Canada has enemies who only need to see a rat to cry wolf. Canadian live cattle they have already succeeded in shutting out of the British market, and it is evident that they now have their eye on Canadian cheese.

IMPORTING PEACHES.

One of the most peculiar features of the Toronto fruit market this season is the fact that large quantities of imported peaches have been disposed of here. The failure of the crop in the Niagara district is the cause of this.

Usually the peach yield in the Niagara peninsula is so large that this market is easily flooded; and large shipments are made to outside points.

This year the tide has set the other way, and we are, despite the duty of 1c. per lb., importing instead of exporting peaches.

In former years some early California and Delaware peaches have been brought in, but this fall they have been laid down here in train loads, one might say. But it is of Michigan peaches that the biggest importa-

tions have been made. These peaches are as a rule highly colored and have tough skins and a good flavor. To give an idea of the extent to which these have been brought in, it need only be said that one Toronto firm alone disposed of nine carloads within two or three days.

THAT DARK SYRUP TARIFF.

REFINERS assert that they would supply dark syrups to the Canadian public in sufficient quantity provided the wholesalers would pay them a sufficiently high price to warrant them making these grades. They tell us that for the other grades they are not now getting a profitable return.

What that sufficiently high price means is an unanswered question.

Wholesalers are now paying a duty of about 100 per cent. in addition to a freight rate of 3c. per gallon on the dark syrups they are bringing into Canada from the United States.

Obviously, then, they would have to pay to the Canadian refiner a considerably higher price than the now laid-down cost of the American made article before he would make dark syrup for the home trade.

According to The N.Y. Journal of Commerce of Monday last, what is known as a fair syrup can be had at 10 to 11c. Laid down here, duty and freight added, this syrup would cost in the neighborhood of 23½ to 24½c. per gallon. The lowest priced syrup the refineries are offering to-day is over 26c. Montreal.

These figures prove that Canadian wholesalers could not afford to pay a "sufficiently high price" to induce the home refineries to produce dark syrups. But why the Canadian refiner cannot afford to make a dark syrup for the home trade when he can easily get 100 per cent. more than can the American refiner for his in his home market, is an enigma. There must be a screw loose somewhere.

If the refineries would place a dark syrup on the market at a price 50 per cent above the American, the Canadian trade would jump at it and murmur not. But they do most seriously object to a duty of over 100 per cent. on an article which, practically, is not made in the country.

HINTS TO ADVERTISERS.

An advertiser begins advertising for his own benefit, in a short time his advertisement becomes of benefit to the public, and then his success is assured.

A business advertisement never accomplishes its purpose in one attempt.

The best place to put an advertisement is in the paper that enjoys the confidence of the community.

An advertisement—like a cigar—should be so good that the first whiff or impression will cause a man to finish it.

EXHIBITION VISITORS.

MONDAY and Tuesday witnessed quite an influx of country merchants and dealers generally into Montreal to attend the Exhibition. So far the French wholesale houses have had the most callers, the English houses up to this writing reporting few or no visitors. In fact, the latter were inclined to think that the Exhibition was a decided drawback to their business.

On the whole, so far the visitors seem to have confined themselves more to the Fair Grounds than to visiting their merchant friends down town. Some of those who were spoken to appeared to be sanguine of a fairly good fall trade.

C. C. Coleman, of the Laundry Rubber Starch Co., Waterloo, Que., paid a visit to several of his friends, among others Rose & Laflamme. He remarked that the Townships district promised fair on the whole. The good hay crop and the high prices realized had been a satisfactory feature. The low price of cheese, on the other hand, was causing discontent.

Mr. Gebbie, of Thos. Gebbie & Son, Howick, said that the crops in his section, and, in fact, all along the line of the Grand Trunk and out toward the New York state line, promised well. The farmers out through that district, which was a good horse raising one, had been getting good prices for their animals. In fact the horse trade had been a large one.

Mr. T. D. Beattie, of Beattie & Elliott, Quebec, considered the prospects down around his town hopeful. Of course, the farmers down the river had been getting less money for their cheese, but that could not be helped.

Mr. Mullen, of Mullen Bros., Morrisburg, was not downhearted about the chances in Eastern Ontario. The only drawback that the farmers had to complain of was low prices on cheese, but they had been doing well for three years now and must expect a reaction some time or other.

D. Gervais, of Berthier, said that the farmers around his town seemed to have plenty of money. Their hay crop had been a very fine one, and they had got very good prices for it, in fact, were still getting them, for there was still lots of hay to be sold.

Other merchants spoke also in a hopeful strain, and did not seem to be afflicted with "the blues."

Among some of the country traders who visited the city were P. N. Chaillez, St. Stanislas; P. É. Cloutier, St. Prosper; J. N. Godin, Three Rivers; N. Langlois, Three Rivers; J. E. Robarge, Lambton; O. Rochette, Nicolet; F. Lafrance, St. Raphael, Ont.; L. J. Dubois, St. Dominique; A. D. Goulet, Beloeil; J. Ostigny, Chambly; L. Goulet, St. Hilaire; A. Corrier, sr., and A. Corrier, jr., Levys; L. Phazure, St. Remi;

D. Guay, St. Jerome; J. A. Roberge, Hali-fax, Que.; P. Laberge, St. Policarpe; D. Biron, River Beaudette; and T. Flynn, Chesterville.

THE C. P. R.'S. LATEST MOVE.

MORE than once reference has been made to the work the Canadian Pacific Railway was doing to develop the natural resources of the Dominion and provide business for their line.

The management have just made a further very important move in this direction by establishing a mining department, and J. H. Susmann, an experienced mining engineer, has been placed in charge. The development of mining in Canada, but especially in British Columbia, has been most important in the last few years. Mr. Susmann will examine and report on all mining properties in the districts through which the Canadian Pacific passes. If he thinks it will pay to develop them the company will do all they can to assist by building branch lines, giving low freight rates and the benefit of expert and reliable advice.

As we have before pointed out, what the railway is doing throughout the Dominion, boards of trade and business men's associations can do in their own localities. Most districts in Canada have some natural industry which it would pay to develop. Much of the progress dairying has made has been due to the encouragement given it by the business men of the locality. There are other and equally profitable fields untouched.

A BEAUTIFUL PAGE.

The design for the back cover of the Fall Trade Number of THE CANADIAN GROCER was passed a few days ago, and if the lithographers do their work well it will be one of the handsomest and most striking advertisements ever turned out in Canada.

The space was secured to advertise "Radnor" Table Water. The design shows the broad deck of Valkyrie III., on which are congregated a number of ladies and gentlemen. In their midst is the true sportsman, Lord Dunraven. Round about them are waiters hurrying here and there supplying them with "Radnor" Table Water. To the left of them is Valkyrie's big sail, and on the right is the green Atlantic, with Sandy Hook in the distance. You cannot see Defender no matter how hard you look; but of course the artist only shows forward of the wheel. The blue and gold of the yachtsmen and the bright colors of the ladies make a beautiful contrast on the white spread of canvas.

To bring this design out in all its richness it will be necessary to lithograph in fifteen colors. It requires nerve and enterprise to place an order for such an advertisement,

and evidently the "Radnor" people have both. This water is now very popular in clubs and restaurants and with private families.

THE CRANBERRY CROP.

The work of harvesting the cranberry crop is now fairly under way, and by next Monday most of the large growers who use native pickers will have begun the picking. A close estimate makes the crop of 1895 in New Jersey at about 5 per cent. more than last year, when the yield amounted to 200,000 bushels. Many of the Jersey growers in this vicinity have set out experimental bogs, using the Cape Cod plants, and report the experiment a promising one.—N. Y. Journal of Commerce.

Advices to Toronto dealers from growers are to the effect that the yield this year will be short, but such reports may have been sent in with a purpose. The local opinion seems to be that a quotation of \$10 a barrel ought to rule this year.

ADVANCE IN FRENCH PRUNES.

There is a distinctly higher tendency to values in French prunes. Cables this week to sales agents in Montreal asked for an advance of 5s. per cwt., which is equivalent to an increased cost of 1 to 1½c. per lb. laid down on the wharf at Montreal. In fact, a 6c. price is predicted in a short time. The cause of the higher prices asked by French exporters is the fact that the Austrian crop is fully 50 per cent. less than last year, and the French crop has not turned out at all as expected.

PRESENTATION TO C. C. BENNETT.

C. C. Bennett, secretary-treasurer of the Eby, Blain Co., Ltd., Toronto, and office manager in the warehouse of that firm for the past seventeen years, is about to sever his connection with the firm and remove to Vancouver, B.C., to fill a responsible position in that far western town. In view of his intended departure about the end of this month, the employees of the company on Thursday assembled in the sample-room of the warehouse and presented him with a handsome gold chain and locket, accompanied by a highly complimentary address, indicative of their good feeling towards him. The presentation was made by J. W. Borsbery, and the address, which was signed by all the employees, was worded thus:

TORONTO, Sept. 12, 1895.

C. C. BENNETT, ESQ., Secretary-Treasurer the Eby, Blain Co., Ltd.:

DEAR SIR:—We have assembled in this wholesale grocery warehouse to-day for a pleasant purpose, and we take this opportunity of expressing our regret at parting with one who has for so many years assisted us in building up one of the best wholesale houses in the Dominion of Canada. We desire to express, on your withdrawal from the position of office manager, which you have so ably and courteously filled for the past seventeen years, our grateful sense of your services and our esteem for your personal character, and the high regard we entertain for you collectively and individually. In leaving the Eby, Blain Co., Ltd., you have the consolation of knowing that you have done your duty, and that you are taking with you the best wishes of us all for your future success and happiness. And as a token of our regard we have much pleasure in presenting you with this gold chain and locket, and hope it may often bring to your mind the many happy days we have all spent together.

We wish you a safe and pleasant journey to your new home in British Columbia, and hope that you and yours will enjoy health, prosperity and happiness.

A CANNERS' EXPLANATION.

EDITOR GROCER,—We are sorry to see in your issue of 23rd ult., a most exaggerated statement of the salmon fishing on Fraser River.

Such wild, untruthful statements as your article in that issue contained are most injudicious, as they completely demoralize the whole business in salmon, until such time as the truth of the situation becomes known.

We do not blame you so much in the matter as we do the local papers in B. C., who were the first to scatter broad-cast by their own issues and also by the Associated Press dispatches to the outside world, the wild statements about the enormous quantity of fish that were being caught and canned on Fraser River. It is quite true there was a very large run of fish for a short while, but it was of very short duration, not quite two full days, and then they dropped off just as suddenly as they had previously rushed into the river, and as a consequence there were only two full days of packing done.

You state, one house alone packed 8,000 cases in one day, which is simply a whopper, as the most any one cannery could get through in one day was 2,000 cases and the average was not over 1,200.

You should remember that salmon very quickly spoil and cannot be kept for more

than two full days before they are canned, and for that very good reason the canneries could not load up with all the fish that were being caught; but that situation only lasted for one full day.

This season, through the excessive greed to secure fish at any cost, the current price of salmon at the commencement of the pack was 25c. each, then the price was reduced to 20c., and for a few days only to 15c., so that the average was just about 20. As it took twelve salmon to make a case the net cost of the fish only was \$2.40. It was currently stated in the British Columbia papers that salmon were selling at 5c, which was true to a limited extent, but the canners could not take advantage of it, as they were all loaded up with all the salmon they could handle at full prices before the drop took place. So you see with fish costing \$2.40 per case and other expenses for tins, labor, boxes, etc., amounting to \$2 a case more, it brings the total cost up to from \$4.30 to \$4.40 a case, which leaves very little profit to the canner for his fish when sold at \$4.50 a case, f.o.b. cars. If the price of fish had been 12½ or 15c. the result would have been different, but as it was, many canners, who are paying heavy interest commissions, etc., will come out of the small end of the horn when they come to balance up their books for the season's operations.

Of course, those who are differently situated will fare somewhat better, but the profits on this season's operations will be nil or nearly so.

You can easily see the great injury done the canners by the wild, exaggerated reports in the papers of the unprecedented run of salmon in the Fraser River. As stated at the outset, such reports completely demoralized the whole salmon business; until the buyers come to see and understand the true situation of the matter they will not buy salmon, so you can easily imagine the feelings of the canners towards the papers who have been instrumental in bringing about such a state of affairs.—Yours, etc.,

J. H. TODD & SON.

QUEER STATE OF AFFAIRS.

A St. John's, Newfoundland, despatch says: A serious political dead-lock is probable over the smuggling exposures. It is understood that the Government discourages every movement looking towards the prosecution of the offenders. It maintains that the fining of them before the Board of Revenue was sufficient punishment. The board insists, however, and is supported by public opinion, that it is necessary to make an example now to prevent a resumption of the illicit practices on as large a scale as ever. The whole matter is now postponed until after the Twillingate election, where most of the Ministry have gone, fearing the opposition to Colonial Secretary Bond.

Always Good



But never better than now—our delicious self-rising

BUCKWHEAT FLOUR

The product of this year's grain is now ready. This is a very superior article, a perfect self-rising flour, ready for immediate use; needs no salt, baking powder or eggs.

THE IRELAND NATIONAL FOOD CO., LTD.
TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

In 2½ lb. packages, 2 doz. per case.
In 5 " " 1 " " "

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 19, 1895.

GROCERIES.

WHOLESALE grocery warehouses are not the scene of activity that they were last week. The Exhibition has closed, and country merchants are again in their respective places of business, while the travelers are again soliciting them for orders. Some nice orders are coming in, but with so many merchants to town last week and the week before, the volume of business is naturally not very large. Wholesale merchants are, however, in a confident mood, and are looking for a general improvement in business from now on. Sugar at the time of writing is a little stronger in the outside markets, and there is a better feeling on the spot, with enquiries a little more free. Teas are in fair demand, with the market firm all round. Canned goods are in much the same position as before. Second shipments of new season's Valencia raisins are in stock this week, and there is a fairly good trade doing in them. Payments are on the whole fair.

CANNED GOODS.

There is not much doing in canned vegetables either between packer and wholesaler or wholesaler and retailer. Canned fruits are scarce, firm and quiet. In salmon, there have been some transactions at \$4.50 f.o.b. at the Coast, and cohoes have been offered at \$4 f.o.b. The situation, if anything, is steadier than it was a few weeks ago. We quote: Tomatoes, 80 to 85c.; corn, 80 to 85c.; peas, 80 to 85c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; straw-

berries, \$1.80 to \$2.45, according to brand; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40, and preserved fancy quarters at \$1.35 to \$1.40; salmon, new pack, \$1.35 to \$1.40, in tall tins; cohoes, \$1.15 to \$1.20; canned mac-kel, \$1 to \$1.10; new lobsters, \$1.80 to \$1.85 for tall tins; flats, \$2.35 to \$2.40; half tins, \$1.35. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEE.

A fairly active trade is reported in green coffees at former quotations. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Business continues to be of a moderate character at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

Cream of tartar is higher by about 4c. per lb. in the primary markets. Local spice trade continues fairly good. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 22 to 25c. per lb.

NUTS.

Trade remains much as before. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack;

Grenoble walnuts, 14 to 15c.; Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The outside markets are decidedly firmer. In London on Monday beets advanced 3d., and in New York raws advanced 1-16 to ¼c., and granulated was firmer. Locally there is a better feeling in sympathy, and more enquiries are being made by wholesalers, who in turn are experiencing a little better demand. They report some enquiry for carload lots. There are indications that buyers' stocks are at a low ebb. Prices are unchanged locally. We quote: Granulated, No. 1, 4 to 4½c.; do., No. 2, 3¾c.; yellows, 3½ to 3¾c.

SYRUPS.

Nothing new has developed, business still being quiet and prices unchanged. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Business in syrups is still light. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

The movement in teas is a little better than it was. This remark applies to teas generally. There has been a somewhat unlooked for advance of about one farthing in low grade Ceylon teas on the London market, and all grades of this growth of teas are firmer. Both Japan and China teas remain firm. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want
Scrub Brushes and should
have them with Solid Backs.

We manufacture the only
brushes with solid hardwood
backs of one piece of wood. We
have them in three styles and
several sizes and qualities in each
style. There are other so-called
"solid backs," but ours are the
only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

TORONTO BEING

Practically an all black
tea-drinking town, it is only natural to infer
that the tea having the largest sale there
would be the best of all teas.

"SALADA"

CEYLON TEA

Has a larger sale every
Single Day in Toronto than all the other
package teas combined have in a fortnight.
There are over 700 grocers in the city of
Toronto handling "SALADA," which means
practically every grocery store in the city.

P. C. LARKIN & CO.

25 Front St. East.

and **TORONTO**
318 St. Paul St., MONTREAL.

*Lo 81 - cross-section
29/3/01 work - page 147*



SURPRISE SOAP

is well known to you. Its merits, its quality, its ready sale, the satisfaction it gives to every user

KEEP IT TO THE FRONT.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

DRIED FRUITS.

Second shipments of new season's Valencias arrived this week, and there is a fairly good demand for them. We quote slightly lower prices. New fruit, fine off-stalk, 5½ to 6c.; old fruit, off-stalk, 3 to 3¼c.; layers, 4 to 5c.

Currants continue fairly active. New season's fruit is expected to arrive here about the end of the month. We quote as before: Filatras, half-bbbs., 4 to 4½c., bbbs., 4¼c.; fine Filatras, half-bbbs., 4¾c., bbbs., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases.

Prunes are quiet and unchanged. We quote: Bosnias at 6 to 7c., and Bordeaux at 4½ to 6½c.; California prunes, 9c.

California dried fruits are steady, but there is no demand. We quote: Apricots and peaches, 12½ to 13½c. per lb., new apricots, 15c.; nectarines, 13½c.; pitted plums, 12½ to 13c.

Sultana raisins are quiet and unchanged at 5½ to 8c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 3½ to 4c.; naturals, 4½ to 5c.

Dates are dull and unchanged at 4¼c. up.

GREEN FRUIT.

An extensive trade continues to be done, but there is no very marked feature of the market to be noted. Lemons are higher than last week, and bananas firmer at old quotations. Sorrento oranges are plentiful enough to supply the demand, but there are few California seedlings to be had, and all other lines are altogether off the market.

California pears and plums are over for the season, and California peaches are also just about done. The few Canadian Crawfords grown this fall are already nearly done, and Michigan peaches are coming in in large quantities to fill the resulting vacuum, no Delawares being offered any more. Apples, grapes and tomatoes are a little cheaper. Apples will be cheaper yet. We quote prices: Lemons—Sorrento, Palermo and Verdilla, \$8 per case. Oranges—California seedlings, \$3.50 to \$4; Sorrento, \$3.75 to \$4. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cucumbers, Canadian, 15c. per basket; new cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 15 to 25c. per basket. Green California fruit—Peaches, \$1.40 to \$1.75 in boxes; green apples, \$1 to \$1.75 a barrel; watermelons, 15 to 20c. each; muskmelons, 35 to 40c. per basket; grapes, 3½ to 4¼c. per pound; Canadian Crawford peaches, \$1.25 to \$1.65 per basket; Michigan peaches, 45 to 50c. in 10 lb. baskets, and \$1.50 to \$2 in bushel baskets; Canadian Bartlett pears, 75 to 90c. per basket; other grades, 30 to 60c.; Spanish onions, \$1 per small crate; Portugal onions, \$3 per large crate.

BUTTER, CHEESE AND EGGS.

BUTTER—The demand for first qualities of butter continues good, but inferior and medium grades are accumulating on the market. Last week's prices ruled good still. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c. Fresh creamery—Tubs, 18 to 19c.; pound prints, 21 to 22c.

CHEESE—The attack on Canadian cheese in England has as yet had little effect, and the situation is unchanged, no export trade of any account being done. Buyers have

been offering 7½c. for August Canadian makes, and 8c. for the balance of the season. Last August and September makes bring 10 to 10½c.

EGGS—Are firmer still at 12 to 12½c. per doz.

COUNTRY PRODUCE

BEANS—Still quoted at \$1.50 to \$1.60.

DRIED APPLES—Still quoted by jobbers at 6 to 6½c.

EVAPORATED APPLES—Quoted at 7 to 7½c. by jobbers.

POTATOES—Can be bought for 25c. per bag.

HONEY—Strained in bulk is unchanged at 8 to 9c. Honey still sells at \$1.50 to \$1.80 in the comb

HOPS—Canadian, 6½ to 7½c.; Pacifics, 14c.

PROVISIONS AND DRESSED HOGS.

For dressed hogs the price is \$6.25 to \$6.75. Products are unchanged in price. We quote:

DRY SALTED MEATS—Long clear bacon, 8c. for carload lots, and 8¼c. for small lots; backs, 8½ to 9c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¼c.; tubs, 8¾c.; pails, 9c.

BARREL PORK—Canadian heavy mess, \$15.75; Canadian short-cut, \$16 to \$16.50; clear shoulder mess, \$13.75 to \$14; shoulder mess, \$13.50 to \$13.75.

THE TORONTO COLD STORAGE WAREHOUSE

IS COMPLETELY EQUIPPED TO PRESERVE
ALL YOUR PRODUCE

Rates and information from . .

W. H. LECKIE, Manager,

THE TORONTO COLD STORAGE CO., TORONTO

Telephone No. 411.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Still lead for the

Choicest of Fruits

Punctuality and Low Prices. Special attention given to mail orders during the Exhibition.

Consignments of Domestic Fruits, Butter, Eggs, Honey, Beans, Poultry, solicited, which will at all times receive our careful attention.

Our sales of . .

Silver Star Soap

Are steadily increasing. No better 5c. cake on the market. Write us for prices and terms.

GUELPH SOAP CO.,

Sole Manufacturers

GUELPH, ONT.

ANTOINE SOLARI

Head Offices :

GRAND VEZIR HAN

Smyrna

Importer and exporter of Dried
Fruit, Smyrna Figs and Sul-
tana Raisins

All orders executed at lowest prices.

Agent for Canada :

E. FIELDING

27 Front Street East, TORONTO

COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

FLOUR AND FEED.

WHEAT—White and red, 62 to 64½c.;
goose, 55c. per bush.

OATS—Quoted at 28 to 29½c. per bush.

BARLEY—Quoted at 41½c. per bush.

FLOUR—Trade is dull and prices continue to sag. We quote : Straight roller, \$3 to \$3.05; Manitoba, \$3.90 to \$4; patents, \$4 15 to \$4.25.

BREAKFAST FOODS—Business is quiet and prices are unaltered. We quote : Stand-oatmeal and rolled oats, \$3.60 to \$3.70; rolled wheat, \$2.15 in 100 lb. barrels; cornmeal, \$3.20; split peas, \$3.35; pot barley, \$3.50.

BALED HAY—Still brings \$12.50 to \$14.

FISH.

Trade is fair and prices are not much changed. We quote : Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6½ to 7½c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; mackerel, 20 to 25c.; steak cod, 6½ to 7½c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$2.50 per 100.

SEEDS.

The timothy season is about over, and alsike receipts are very light. Choice alsike brings still from \$4.15 to \$4.20.

SALT.

Considerable dairy is moving at former prices. We quote : Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are weaker than last week, dealers selling cured for 8½c. They are paying 8c. and 7c. for No. 1 and No. 2 green.

SHEEPSKINS—Lambskins and shearings remain at 55c.

CALFSKINS—Season closed.

WOOL—There is a better feeling in wool, and there are numerous enquiries from manufacturers. Prices have advanced. We quote : Fleece combings 24 to 25c.; rejections, 17½ to 18½c.; unwashed, 14 to 15c. In pulled wools supers are quoted at 21 to 22c., and extras at 22 to 23c.

PETROLEUM.

No change. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

Clemes Bros. have in two fresh cars of bananas.

Dawson & Co. have received a carload of Spanish onions.

T. Kinnear & Co. have a shipment of "Crown" brand lobster, flat and tall tins,

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Rutherford, Marshall & Co.

Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

Fresh Fruits

ALL KINDS in their
season

Special attention given to
mail orders.

CLEMES BROS. - TORONTO

in stock; also Labrador herring and new season's pure and boneless codfish.

Dawson & Co. this week shipped out three cars of apples.

Clemes Bros. report the arrival of two cars of Michigan peaches.

A carload of New Orleans molasses is to hand with T. Kinnear & Co.

White & Co have in a car of California and a car of Michigan peaches.

Dawson & Co. have in a lot of Pelee Island Concord and Delaware grapes.

New shredded codfish and quail on toast are in stock with Davidson & Hay.

McWilliam & Everist have this week handled nine cars of Michigan peaches.

Warren Bros. & Bloomer are in receipt of a carload of prunes, "Unicorn" brand.

Davidson & Hay have a shipment of "Maple Leaf" canned salmon just arriving.

A shipment of Japan tea dust in 1-lb. packages is in stock with Warren Bros. & Bloomer.

The Eby, Blain Co., Ltd., have in store their second consignment of new F. O. S. Valencias.

The Eby, Blain Co., Ltd., have received a shipment of "Golden Diamond" brand blueberries.

Clemes Bros. report the arrival of large shipments of the "Lakeport" brand of canned goods.

A shipment of Spanish onions, Arguimbau's pack, has just been received by H. P. Eckardt & Co.

The Eby Blain Co., Ltd., have received a shipment of new Formigetta almonds, which are a fine sample.

J. W. Lang & Co. have been advised of the shipment of their second lot of Valencia raisins, Moran's brand.

John Sloan & Co. are receiving a carload each of "Horseshoe," "Lion" and "Maple Leaf" brands of canned salmon.

Large shipments of new season's Young Hysons, Japans and Ping Sueys are arriving this week for Davidson & Hay.

Davidson & Hay have a large consignment of Ceylon teas, all grades, on the way, due to arrive in about ten days.

The Eby, Blain Co., Ltd., are offering special values in cleaned currants in cases and half-cases. They are showing Royal

Vonitsa, in cases, which they claim are the finest in the market.

Perkins, Ince & Co. are this week in receipt of a large shipment of Japan teas of various prices; also Arguimbau's raisins.

Graham, McLean & Co.'s Chester creamery pound prints of butter captured the first prize at the Toronto Industrial Exhibition.

The Toronto Salt Works report the delivery of a car of Windsor table salt to Davidson & Hay, also one to Warren Bros. & Bloomer.

H. P. Eckardt & Co. have in stock their second shipment of Arguimbau's off-stalk and fine off-stalk raisins; also Rogers' fine off-stalk.

T. Kinnear & Co. are in receipt of their second shipment of Arguimbau's fine off-stalk Valencia raisins. This fruit is finding a ready sale.

Davidson & Hay report a much larger number of calls by their friends and customers visiting the Exhibition than during any former year.

White & Co. announce that they are in a position to pay special attention to orders for supplies of fruit, etc., at country fall fairs. They say that all orders will be filled promptly.

HAMILTON NOTES.

W. H. Gillard & Co. are daily expecting the arrival of a large shipment of fine black teas.

W. H. Gillard & Co. are in receipt of Arguimbau's selected, fine off-stalk and off-stalk raisins, and they state the quality is, if anything, better than former years.

BRANTFORD NOTES.

Wm. Paterson & Son have a new idea in "Menthol Tablets." See travelers' samples, or write the house.

Wm. Paterson & Son are placing three new lines of "Marsh Mallow" goods on the market this week.

QUEBEC MARKETS.

MONTREAL, Sept. 19, 1895.
GROCERIES.

THIS is the first week of the Exhibition here, and at this writing it cannot be said that the jobbing houses have derived any material benefit from the fact. Their travelers are not doing anything in

the districts adjacent to the city, and though quite a number of country people have come into town they have not done much beyond paying a visit to their wholesale friends. So far the French wholesale houses have had the most visitors, the English houses remarking that they have had few or no calls. In a business sense the chief feature of the week has been the greater activity of tea in a wholesale way, several round lots changing hands. The possibility of a scarcity of low grade Japans accounts for this. In sugars, values are still more or less unsettled, but a fair trade is doing. Import offers on dried fruit ex ship to arrive are very conflicting and the fact prevents buyers taking hold seriously. In canned goods some round lots of vegetables have been moved, notably peas, corn and tomatoes. Other lines are featureless.

SUGAR.

There has been more doing in sugar in a wholesale way since last week, but values are still to a certain extent unsettled both on yellows and granulated. In fact, in many instances no difference exists between what jobbers can buy at and their own selling prices. This is notably the case with yellow sugars, for which the refiners' range is 3 to 3½c., but jobbers offer lower than that. The quality of the goods that are offered below the above range, however, accounts to a great extent for the difference in prices. For regular jobbing business a fair range on yellows is 3¼ to 3½c., as to quality. Refiners note a fairly good demand for granulated, for which their price is 4c., but in a jobbing way the market range is 4½ to 4¾c., as to quantity.

SYRUPS.

There has been no change in the position of syrups. Refiners have placed one or two 50 half-bbl. lots during the week, but as a rule demand is quiet. The distributive business is fair on the whole at a range of 1¾ to 2½c., as to quality and quantity.

MOLASSES.

Dulness still rules the molasses market, but prices are firmly held under light supplies. Round lots of Barbadoes have left first hands at 35c., and Porto Rico at 32c. In a distributive way a fair business is doing and this is apt to increase as the lumbermen increase their purchases. We quote: Barbadoes, 37c., and Porto Rico, 35 to 36c.

RICE.

The rice market is quiet and firm, and values show no change. Jobbing enquiry is moderately good at the following range. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

There is only a limited business doing in spices in a wholesale way at present. Job-

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

**ORDER
NOW**

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, **TORONTO**

Cleaned Currants

Ask our travellers to show you samples of them — 4 grades — “ROYAL VONITSA,” “MOREA,” “KALAMOS” and “LEPANTO,” in cases and $\frac{1}{2}$ cases. They are very fine.

Raisins . .

We are offering this week the following values :

Fine Off Valencias	-	-	-	-	@	80c. per box.
California Loose Muscatels, 3 Crown	-	-	-	-	@	4 $\frac{1}{2}$ c. per lb.
“ “ “ 4 Crown	-	-	-	-	@	5c. “
Layer Valencias	-	-	-	-	@	\$1 10 per box.

All sound, sweet 1894 fruit.

Coffee . .

Crushed Java and Mocha xtr, 25 and 50 lb. tins. Price 22c. per lb. Its phenomenal success is the best proof of its exceptional value. If you are not quite convinced write us for samples.

Spices . .

Before you buy Spices it will be worth your while to get our special prices for absolutely pure goods. Travellers are carrying samples.

Tea . . .

“**ORIENT**” brand of pure Indian and Ceylon, in lead packages 1 lb and $\frac{1}{2}$ lb., and 5 lb. tins. It is the **purest and best** package tea. Price 35c. per lb.
JAPAN—Do you want a good Japan at 15c. ? We have a beauty.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

bers and roasters as a rule are well supplied and are not on the market to any extent. The jobbing demand is of a fairly satisfactory character. In fact, quite a number of good orders in this connection have been booked during the week. We quote: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEE.

There has been no change in the position of the coffee market since last week. Business generally is quiet and prices are steady. We quote green bean coffee: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

TEA.

There has been more activity in tea since last week and values have a firmer tendency, especially on low grade and medium Japan goods. Present prospects are for light stocks of these grades, and jobbers in consequence are gathering in all the lots they can lay their hands on. Quite a large quantity of goods has changed hands between the trade as a consequence of this at values ranging from 14 to 18c., according to grade. Advices from primary markets state that lots cannot be duplicated except at an advance of 1 to 1½c. per lb. The distributive demand is quiet as retailers are not showing any marked desire to stock up ahead. Still the orders that are coming in mean a fair volume of business.

DRIED FRUIT.

Nothing new is to report in regard to Valencia raisins since a week ago. The fact of the matter is that quotations made by sales agents here vary so greatly that buyers are uncertain what to do, and as a result are placing few orders until offers become more settled. On the whole, the indications point to fairly steady, though not high, prices on leading brands of fruit this fall. We quote: Off-stalk, 4 to 4¼c., and layers, 4½ to 5¼c.

California raisins rule steady, and prices are unchanged for spot trading at 6½c. for 4-crown layers and 5½c. for 3-crown. Several good sized contracts for new fruit to arrive have been put through this week. They were equivalent to 6c. for 3-crown and 7 for 4-crown here.

There is no change in the currant market, which we quote at 3¼c. in barrels, 3½c. in half-barrels, and 3¾ to 4½c. in cases.

There is a firmer feeling in prunes, though no quotable change is yet to note. Based on offers made this week, however, it would cost an advance to lay down new shipments here. We quote: 4¾ to 5c. for French, and California, 6¼ to 6½c.

There is no change in dates, which rule quiet at 4½ to 5c., as to grade.

Figs continue quiet and steady at 9 to 12c. per lb.

Evaporated fruits are much as they were a week ago. We quote: Apricots, 14 to 17c.; peaches, 9 to 10c.; pears, 9 to 10c.; plums, 9 to 9½c., and apples, 9 to 10c.

NUTS.

These continue quiet and unchanged. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

A fair demand has been experienced for canned goods in a wholesale way, and a

larger volume of business is noted. Sales of several large lots of corn, tomatoes and peas have been made, including one lot of 500 cases of corn at about 75c., one lot of 500 cases tomatoes at 72½c., and one lot of 250 cases choice peas at 82½c. We quote: Lobsters, \$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

Receipts of nearly all lines of green fruit have been heavy, but trade has been good. Prices in some lines, notably apples, have been very low, but little stock has been carried over the week.

APPLES—Fancy red fruit sells high, but the bulk of fall apples range between \$1.25 to \$1.75 per bbl. Receipts have been mainly culverts, jettings and pippins, and the bulk of these have sold from \$1.40 to \$1.60.

PEARS—It has been a very heavy week with this fruit and as receipts were not in choice condition results were unsatisfactory. Good Flemish beauties bring \$2.50 to \$3.50, and bartletts, \$6 to \$8. Higher prices are looked for in pears from now on as there will hardly be enough for the market.

PLUMS—Very few coming in and they readily bring 90c. to \$1.75 per basket.

GRAPES—Receipts have been moderate, but much of the stock is undesirable. Twenty pound baskets have sold best. Concord brings 3 to 3½c. per lb.; whites and reds, 3 to 5c., and champions are hard to sell at 2c. per lb.

LEMONS—The market has been scantily supplied. A few small lots came in, but they were immediately taken at \$8 to \$9 per box.

ORANGES—A few pale Jamaicas have been selling at \$5.50 to \$6 per bbl.

BANANAS—Have sold slowly, being mostly over ripe, poor stock; but good fruit will bring \$1 per bunch.

SWEET POTATOES—A few small shipments come in from day to day. They are taken fairly well at \$3.50 to \$4 per bbl.

SPANISH ONIONS—The first new onions are now on the market. They are selling at 70 to 80c. per crate.

CALIFORNIA FRUIT—Only a few cars of this fruit have been received this week. They were chiefly peaches, which sold at \$1.40 to \$1.60 per box.

FISH.

The cool weather has led to a better demand for fresh fish this week, and quite a good business has been transacted. Salmon are unchanged at 12½ to 13c. per lb. Fresh haddock and cod are more plentiful, and prices rule lower at 3½ to 4c. per lb.

In pickled fish no great enquiry is looked for until the middle of October. Car lots of large No. 1 herrings are offered at \$4.25 per bbl. here, and are jobbing at \$4.75. Cape Breton are held at \$5 to \$5.25. New pickled Labrador salmon have sold at \$13 and B.C. at \$10.50. No. 1 green cod are offering at \$4.50 to \$4.75 and dry cod at \$4.50 to \$5.

In prepared fish, haddies have been the chief feature. They are coming in pretty freely, but meet with a ready sale at 7 to 7½c. per lb.

COUNTRY PRODUCE.

EGGS—The egg market rules steady, and prices are unchanged at 9 to 11½c., as to quality.

BEANS—Business is dull and prices have ruled lower under larger receipts. Car lots of new crop hand-picked have sold at \$1.15 to \$1.25 per bushel.

POTATOES—There is only a slow demand for potatoes, but prices are not quotably changed, the range being 35 to 45c. per bag.

HOPS—These rule quiet and about steady at 8 to 10c. per lb. for new and 3 to 6c. for old.

TALLOW—There is no change in tallow, which we quote at 6 to 6½c. for refined and 5 to 5½c. for lower grades.

MAPLE PRODUCTS—Business is dull and values are nominally the same. We quote: Sugar, 6½ to 7½c. for new and 4c. for old; maple syrup in wood, 4 to 5c. per lb. and 50 to 60c. per tin.

HAY—Since our last report the hay market has exhibited a weaker feeling and prices show a decline of 50c. to \$1 per ton, which is just about what it advanced last week. This change is attributed to largely increased receipts and a falling off in the demand from western Ontario and the United States. Consequently, the market on the whole has been quiet and very little business has been transacted. Some sales of No. 1 have taken place at \$10, and No. 2 at \$9 per ton. At country points purchases of No. 1 have been made at \$9 to \$9.25, and No. 2 at \$8 to \$8.25 per ton f.o.b. Cable advices report the markets dull, with no material change in values to note.

PROVISIONS.

Since our last a weaker feeling has ruled on pork, and there have been two drops in Canadian mess and short cut pork amounting to \$1 per bbl. Lard and smoked meats are unchanged. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut, mess, \$16 to \$16.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¾ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¼ to 7¾c.

FLOUR, MEAL AND FEED.

There has been a good active trade in Manitoba flour both for export and on local account since our last. Ontario grades, however, have ruled very dull. We quote: Winter wheat, \$4 to \$4.25; spring wheat, patents, \$4.15; straight roller, \$3.65 to \$3.75; straight roller, bags, \$1.65 to \$1.80; extra, bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.90 to \$4.

The demand for oatmeal continues to be

VISITING..

The city be sure and call at the warehouse. The business will be wound up with little delay, by order of the liquidators. In meantime, desirable lines in Crockeryware, Glassware, China, Lamp Goods and Ornaments at very special prices.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 58 Wellington St., West, - TORONTO.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the able in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL.. FRUIT Commission Merchants

25 and 27 Church street,
TORONTO, ONT.
onsignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

11 orders will receive our best attention.

Bolognas

FINEST QUALITY
CHEAP IN PRICE

Order now for the Fall Fair Trade.

I am quoting low prices for Cheese.

F. W. FEARMAN
HAMILTON

Sometimes
The
Customers
Kick



They **WOULDN'T**

If you sold them

FOAM YEAST

of a limited character, and the market rules quiet and steady. We quote: Standard, bbls., \$3.70 to \$3.80; granulated, bbls., \$3.80 to \$3.90; rolled oats, bbls., \$3.80 to \$3.90.

The feed market has ruled weak during the past eight days under gradually increasing receipts, and prices of bran and shorts are lower than they were, as follows: Bran, \$15.50 to \$16; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

The butter market remains unchanged. There is some enquiry from shippers for August creamery, but buyers could not get the kind of packages to suit. They would have paid 17½c. or thereabouts for the kind of goods wanted. We quote: Finest creamery, 17½c.; finest Townships dairy, 14 to 14½c.; finest Western dairy, 12 to 13½c.

CHEESE.

The cheese market does not exhibit appreciable change, but an undertone of steadiness is apparent this week. Of late it has been difficult to secure any replies to cable offers, but shippers lately have been asked for quotations on August and September makes. It is true that the conditions stipulated in many cases were not very feasible, but still the fact that buyers on the other side want offers at all is a welcome change from the absolute unresponsiveness that they have shown previously. No business was noted in Ontario cheese, but it is likely that an offer of a nice choice bunch of finest Ontario August at 7½c. would lead to business. In Quebec cheese the market is quoted at 7½ to 7¾c., as some 3,500 half August and half September were sold on the wharf at that basis Monday. The presence of September make no doubt had something to do with the payment of these prices, which show a slight improvement on previous Monday's basis. The position in the country is much the same. In Ontario the factorymen still have their August makes and an occasional lot of July goods to market. In Quebec the French-Canadian districts are sold well up to date, but in the Townships the last half of August is still in first hands. We quote: Finest Ontario makes, 7¾ to 7½c.; Townships' makes, 7¼c.; other Quebec makes, 7½ to 7¼c.

ASHES.

There is no change in ashes. We quote: First pots, \$4.05 to \$4.15; seconds, \$3.80 to \$3.85, and pearls, \$4.80 to \$4.85.

MONTREAL NOTES.

Indications point to a light stock of low grade Japan teas on this market.

Cables from France on prunes this week are 5s. per cwt. higher than they were last week.

The receipt of apples on the market during the past eight days have been fully 4,000 bbls.

Robert Greig & Co. say they have arranged that everyone sending a case order for Bryant & May's No. 34 wax vestas may

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS, GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,

Toronto,

Pork Packer and Commission Merchant Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.
Telephone 1064

It will be worth your while to
ask for prices on

BREAKFAST BACON

BACKS ROLLS

"MAPLE LEAF BRAND"

D. GUNN, FLAVELLE & CO.
Pork Packers and Commission Merchants
TORONTO

Has our traveller called on you

to receive your order
for all kinds of pure

MALT, WHITE WINE OR CIDER VINEGARS?

If not, send in your order to us for the cheapest
and best Vinegar on the market.

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

have any advertisement lithographed in colors on the cover of each box.

Rose & Laflamme landed a shipment of Huntley & Palmers' biscuits from the Brazilian this week.

The first receipts of Spanish onions here, amounting to 250 crates, were landed on Saturday last.

There are about 1,000 kegs of pears in cold storage here, and receipts during the week were 1,500 bbls. This is quite a heavy stock.

No shipments of new California dried fruit have yet been made from the Coast as the cold weather that has prevailed has delayed packing.

Mr. Geoffrion, of L. Chaput, Sons & Co., returned this week from a short holiday. He is in the warehouse to meet his friends again this week.

Some 1,250 cases of new pack canned peas, corn and tomatoes were turned over here from first hands this week at a range of 72½ to 82½c.

Vipond, McBride & Co. and the Earl Fruit Co. each received a car of California peaches. They were auctioned on Monday, both lots amounting to 1,232 boxes.

Vipond, McBride & Co. landed ex Vancouver 63 seventy-dozen chests and 150 half-cases of fancy new Malaga lemons. These are the first lot and are offered at moderate terms.

"We look for a large fall and holiday trade in confectionery," said Mr. Greig, of Robert Greig & Co. "Our orders to our English manufacturers by last mail amounted to nearly 25 tons."

The reference to Robert Greig & Co.'s new price list in last week's CANADIAN GROCER brought them a number of inquiries which have already led to the opening of several new accounts.

Referring to the note in last issue stating that California raisins were due here at the end of the week it should have been stated that the lot in question were old fruit. It may be remarked that old 3 crown fruit are held firm in New York at 3½ to 3¾c. f.o.b. there.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 19, 1895.

THE Exhibition is a matter of interest here at present, and everything points to one of the most successful shows ever held here. A number have already got their exhibits well under way. The mere fact that an outside firm make an exhibit gives them a standing with local business houses, while if they do business here and do not make a show it has an opposite tendency. In business the week has been rather uneventful. The rapid decline in beans

and the firmness of Manitoba flour have been prominent features. Other changes are an easier feeling in dry cod and Ontario flours, and also in oats, oatmeal and cornmeal. Sugar is rather steadier, as is butter. Cheese is dull. In tea special efforts are still being put forth by our local dealers to push their blends, and in some cases most satisfactory results are reported. There are quantities of green fruit coming in, but prices are low.

OIL — There is no change in local prices. The demand in burning oil is improving and a good many fall orders have been placed. As the market is firm at quotation those who bought earlier are well pleased. In lubricating demand is lighter. We quote: Best American, 22¼c.; best Canadian, 21¼c.; prime white, 18c., no charge for barrels.

SALT — The cargo spoken of did not arrive as expected, but it will likely be to hand by the time this is in the readers' hands. Of coarse the stock is light with a fair local demand. With fine the market is well supplied. About 45c. net cash from ship's side in large lots will be the price of the coarse now due. We quote, ex store: Coarse, 50 to 55c.; fine factory filled, \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bulk, \$2.70 per bbl.

CANNED GOODS — The movement is lighter than at this season last year, and fall orders are also not as large. As often happens, the markets look this season as if large orders would be safer than last, but that is very often the way — one orders the year he ought not to, and not the best year. New salmon are more freely offered by dealers, but stocks are light. These and peas are the only new goods yet received. The demand for canned apples is light. Beef continues light, with the demand and price easy. It is understood some corn and tomatoes have been bought rather under market prices. We quote: Corn, 90c.; peas, 95c.; tomatoes, \$1; gallon apples, \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3 to \$3.15; 2's, \$2 to \$2.10; salmon, \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT — Dealers have bought more freely in the Denia market during the past week, and most of the orders are placed. The quantity bought is not large. Some few feel they will this season buy in New York. One Denia merchant is feeling the effect of some shipments which last year were not up to the standard. In cleaned currants it looks as if a number of our wholesale houses would put up their own private brands. Already two are doing so. Orders for new currants for direct shipment are about all given. The price shows little change from last season. We quote: Currants, 1-lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; Sultana raisins, 7 to 8c.; Valencia, 4c.; layers, 5c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¾ to 3½c.; half-cases, 3¾ to 4c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; onions, \$2.50 to \$2.75 per bbl.

GREEN FRUIT — During the past week business has been quieter. In N.S. apples the market is dull and prices are low except

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

THE RACE IS OVER

Whether decided on its merits or otherwise is an open question. But there is no question as to the opinion our customers have of

GOLDEN

Finnan Haddies

Increasing sales prove they are the best. Every can guaranteed. . .

Wholesale by

H. P. ECKARDT & CO., Toronto.

FISH

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.



ASK FOR
MOTT'S

TWENTY
CARLOADS.
SOLD IN ONE WESTERN CITY



WATCH FOR THE SPECIAL TRAIN BEARING
THESE GOODS WEST WILL ADVISE IN THESE
COLUMNS WHEN TRAIN LEAVES PICTON
IT WILL BE BY FAR THE LARGEST TRAIN
OF CANNED GOODS EVER SENT ACROSS
THE CONTINENT

BOULTER PEERLESS
"LION" BRAND
CANNED GOODS



Epicure Tomato Catsup

A most delicious relish, put
up from finest selected to-
matoes and pure spices.

For sale by all wholesalers.



Delhi Canning Co., Delhi

in Gravensteins, which, when good, find ready sale. New Brunswick seem to be preferred. Their being in flour barrels is a point in their favor. Plums are being received freely and have met with good sale, but at low prices. Canadian grapes continue high. Pears, particularly Nova Scotia, are plentiful. The American are, however, preferred. Lemons are so high few are moving. In oranges, the West Indian offered are hardly ripe yet, and other grades are poor. Bananas are not active. Receipts of California goods continue light. In peaches receipts are small. Peanuts are rather lower. Some shippers have withdrawn from the Virginia Association and those still in it are offering their own brands as well as those of the association. We quote: Oranges, \$5.50 to \$6; Bartlett pears, \$5 to \$7 per bbl.; grapes, 50 to 60c. per basket; apples, \$1 to \$2; N.S. plums, 50 to 70c.; lemons, \$10; bananas, \$1 to \$2; peaches, \$2.25 to \$2.50; cocoanuts, \$3 to \$3.75; N.S. pears, half bbl., \$1.50 to \$2.

DAIRY PRODUCE—The cheese market still continues very unsatisfactory for shippers, people only buying from hand to mouth. There are considerable stocks in first hands, some being early-made cheese. In butter, there is a firmer feeling and a better demand for creamery, though price moves up slowly. Extra dairy is not easy to get. In eggs, sales are very slow, and there are fair quantities coming forward. We quote: Common dairy butter, 14 to 15c.; dairy, 16 to 18c.; new creamery prints, 22c.; cheese, new, 8½ to 9c.; creamery, tubs, 20c.; eggs, 12 to 12c.

MOLASSES—There is nothing to be said. Demand is still light, and prices, as a rule, are easy, though holders of best qualities are firm. A beautiful sample of Demerara was shown this week. It is too bad our retail trade could not get it, but the price is too high for a large enough quantity to be used to encourage importers to bring it here.

SUGAR—Fair quantities are moving and prices continue rather firmer. Stocks are becoming lighter, but there is still quite a quantity of granulated bought and to arrive at the old price. We quote: Granulated, 4½ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—A fair business is doing. Quite large quantities of dry cod are arriving, and though stocks are not very large the price keeps dropping off in the face of reports that the catch is light. Some very nice fish are shown. Some so-called Shelburne pickled herring are offered. There is a good movement in pickled fish at quotations. There were a few dry cod here from Quebec. They were large and very dry. They were in splendid condition for West India trade. Fresh shad are a fair catch, but the fish are in splendid condition. Pickled shad in half-bbls. are being freely offered. In smoked herring there is nothing new, market is very dull. We quote: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.50; large cod, \$3.75 to \$3.80; medium, \$3.50 to \$3.60; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-bbl.; Rippings, \$1.75; Wolves, \$1.85 to \$2; smoked herring, 5½ to 6c.; Digby chicken, 10c.; shad, half-bbl., \$5 to \$5.50; fresh, 10c.; Grand Manan herring, half bbl., \$1.40 to \$1.45; Shelburne, \$3.25 bbl., \$2.70 half-bbl.

PROVISIONS—Stocks are not heavy and prices are easy. There is a fair movement. We quote: Clear pork, \$16.25 to \$16.50; mess, \$15.50; beef, \$13.50 to \$14.50; pure lard, 9½ to 10c.; compound lard, 7½ to 8c.;

hams, 11 to 12c.; rolls, 9c.; cottolene, 9¼ to 9¾c.

HIDES, SKINS, WOOL AND TALLOW—In these lines business is not active. In hides there are light stocks, and prices are not active. Sheepskins are dull, while in calf-skins there is not enough doing to make a market. In tallow, buyers are quoting rough, 3c.; rendered, 6c. In wool there is no change.

FLOUR, FEED AND MEAL—In flour the stock of Manitoba is very light, buyers having held off for lower prices which did not arrive, and which millers say will not, as much of the wheat in Manitoba will not make the best grade flour. Owing to the low price of Ontario grade, present profits on Manitoba are very small. Ontario continues to be quoted lower. Stocks in the city are light and buyers backward. Oatmeal is lower and oats are easy. Some very nice new Ontario have been here. People do not care to feed new oats, particularly in this province. In beans a great drop has taken place and most dealers find themselves though not with large stocks with more than they would wish, the drop being about 50 cents per bushel. Feed is easier and cornmeal is expected to be lower. We quote: Manitoba, \$4.65 to \$4.75; best Ontario, \$3.90 to \$4; medium, \$3.80 to \$3.90; oatmeal, \$3.90 to \$4.05; cornmeal, \$2.60 to \$2.75; middlings, \$23 to \$23.50 on track; bran, \$21 to \$22; N. S. beans, \$1.60; prime, \$1.50; oats, Ontario, 35 to 40c.; hay, \$12 to \$12.50; pot barley, \$4 to \$4.15; round peas, \$3.75 to \$3.90; split peas, \$3.70 to \$3.90; P.E.I. oats, 34c. on track, by the car.

ST. JOHN NOTES.

C. & E. Macmichael have received their new canned salmon.

John Seely is in receipt of some fresh shad, and has some extra half-bbls. of pickled to offer.

The codfish now arriving are particularly good, the fish being well cured and thick through.

The deposits in the N. B. savings banks exceeded the withdrawals during August by almost \$33,000, being \$117,607.44.

The visitors to the Toronto Fair are home. They were greatly pleased. The ground particularly pleased them, and the exhibits were above their expectations.

Local candy manufacturers report business very active. One firm said to THE CANADIAN GROCER that for some time they had been running a night gang five hours.

Montreal tried to buy cream of tartar in this market during the past week, but merchants felt in view of the advance and firmness their stocks were not too heavy.

There are those who think Ontario is the only oat country, but a farmer at McDonald's Corner in New Brunswick had on one acre with a sowing of less than four bushels seventy-two and one-half.

Charlottetown, P.E.I., quotes produce as follows: Hay, 35 to 40c.; straw, 20 to 25c.; beef, 5 to 7c.; hides, lower (6 to 7c. per lb.), and lambskins 30 to 40c. each; potatoes, 18 to 20c.; eggs, 10c.; butter, 16 to 20c.; oats, 29 to 30c. In eggs and butter the market is dull, and but little butter is offering. Oats are coming in more freely.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Sept. 19, 1895.

BUSINESS throughout Nova Scotia remains quiet. The big fire at Liverpool, on the south shore, has demoralized business in that section. The loss is about \$135,000, with insurance of only \$55,000. Several grocers and general dealers were burned out, among them being G. E. Snadden, A. McNutt, W. A. Kennedy, I. V. Dexter, A. Hutchins, N. D. Hammett, I. Wilde, H. B. Hammett, Colin Campbell, D. C. Mulhall, Joseph Winters, J. A. Rathbun, H. R. Putman, George Schwartz, D. Buchanan, J. E. Smith, N. S. Wetmore and Edward McGuire.

A meeting in connection with a central creamery and cold storage was held in Charlottetown last week. It was decided to canvass for stock for the erection of a central creamery and cold storage at Charlottetown. Speaking of this The Examiner in an editorial says:

"It is hoped that the appeal of the canvassers will meet with a prompt response. If not it will be necessary next year, as this, to pay the cost of the freight of our cheese output to Montreal and of cold storage there, besides losing for a year the advantage to be gained from a central creamery. The central creamery and cold storage warehousing will be, essentially, year after year a money saving institution. But, at the outset, money is required with which to establish it. As the interests of the province are more or less involved, there ought to be a prompt and liberal response on the part of those who have property, money and a stake in the province."

The cheese industry of P. E. Island has assumed large proportions. About 3,000 cases of cheese were shipped from there to Montreal from cold storage last week.

FLOUR—The flour market is unsettled, but it is generally thought prices will go no lower. Quotations are: Hungarian patent, Manitoban, \$4.75 to \$5; Manitoba strong bakers, \$4.60 to \$4.75; Canadian pastry, \$4.70 to \$4.85; 75 per cent. roller patents, \$4.25 to \$4.35; 80 per cent. do., \$4.10 to \$4.20; 90 per cent. do., \$3.90 to \$4; straight, \$3.70 to \$3.80; extra, \$3.50 to \$3.60.

OATMEAL AND CORNMEAL—The tendency of oatmeal and cornmeal is for lower prices. The market is easy. American K. D. is quoted at \$2.75; Halifax ground, \$2.60 to \$2.70; standard oatmeal, \$4 to \$4.10.

GREEN FRUIT.

APPLES—The market is not overstocked with choice fruit. The demand is fair. Late fall fruit is arriving in fine condition. Prices range from \$1 to \$2.50 per bbl.

ORANGES—Jamaicas are to hand. The season is practically over for Messinas and other varieties. Jamaicas are worth \$7.50 per bbl. repacked.

LEMONS—Lemons are exceptionally high, ranging from \$8.50 to \$10 per box.

GRAPES—Ontario grapes are arriving regularly and the prices are not so low as last season. Quotations are from 50 to 70c. per basket.

BANANAS—Owing to the large variety of other fruit, the demand for bananas is somewhat limited. They are quoted at from \$1 to \$2 per bunch.

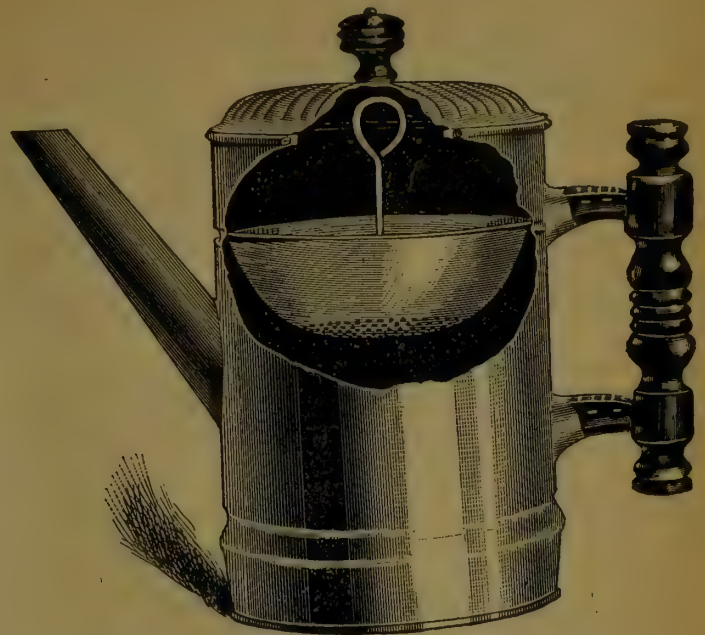
THIS IS THE POT

(The "Queen" Tea and Coffee Pot,
containing 1 lb. net of Queen
Plantation Coffee.)

that has caused such a
revolution in the Coffee trade.

No loss in handling. Profit good.
Enormous demand for it.
\$4.00 a dozen.

Write us or look out for our agents.



Strongly made Pot of neat appearance, with a Strainer
and Black Handle and Cover Knob.

PURE GOLD M'FG.CO. 31&33 FRONT ST.EAST.
TORONTO.

PEARS—Native pears are arriving freely and in excellent condition. The price per half-bbl. ranges from \$1.75 to \$2.25.

PEACHES AND PLUMS—The season is about over for peaches and plums and there are very few of either in the market.

New figs and Almeida grapes will arrive shortly.

ONIONS—Spanish American and Canadian onions are to hand and show excellent keeping qualities. Prices are low, the quotations being from 1½ to 2c. per lb. by the bbl.

PROVISIONS.

BEEF—The beef market shows an improvement, a first class article being worth \$8.75 to \$9. Small beef is worth \$6. There is a lot of poor cattle offering, but no buyers. The Texas fly, together with poor pasturage, have a great deal to do with there being so much poor cattle in the country.

LAMB—7 to 8c. is the quotation to-day for lamb, sinking pelts.

PORK—Carcass pork is worth 7½c.

MUTTON—The demand for mutton is fairly good. The quotation to-day is 6c.

POULTRY—Chickens are worth 40 to 50c.; fowls, 50c. per pair, and turkeys 15 to 16c. per lb.

FISHSTUFFS.

HERRINGS—Trade in pickled herrings is very quiet. Some jobbers still have last year's catch on hand, and will not buy at any price. The catch is reported fair. Prices, if anything, are easier.

CODFISH—Codfish are scarce in Cape Breton, as well as Nova Scotia, as far as the shore fishing is concerned. The bank and bay catch is fully up to the average; in fact,

second trips average 20 per cent. better than last year. Newfoundland shore fish are coming along freely, but the bulk of this is badly cured, owing to the bad weather. The fish are heavily salted and rough.

SALMON—Salmon remain scarce.

ALEWIVES—Alewives are also very scarce

GROCERY COD—There is no grocery cod on the market.

MISCELLANEOUS.

PRODUCE—Potatoes are worth 40c. per bushel. Turnips are selling to-day at 85c. per bbl. in lots of 10 bbls. Oats are slow at 38c. in 100 bushel lots.

Partridges were on the market to-day.

EGGS—There is very little doing in eggs. The quotation to day is 13c.

BUTTER AND CHEESE—There is nothing doing in butter and cheese to speak of. Quotations remain unchanged.

SUGAR—There is nothing new in sugar. The Woodside refinery at Dartmouth, which has been closed down, is to resume operations. Quotations remain unchanged.

MOLASSES—The molasses market is quiet but firm. There is no Cienfuegos or Demerara N on the market. Prices remain unchanged.

ON A CASH BASIS.

Morton & Co., general merchants, of Fort William, Ont., who have for eight years carried on business on the credit system, have adopted a cash basis of trade. In the centre of their store they have placed a long

box built to resemble a coffin and draped in black. Within this sombre receptacle they have placed the account books that accumulated while they were under the credit system. They use a cut of the coffin in their "ad.," which is the talk of the twin towns, Fort William and Port Arthur. Morton & Co. write: "We're in the cash business to stay, and of course take THE GROCER and The Dry Goods Review."

MAKE THEM CARRY CONVICTION.

An ad. full of big display type has about as much to do with gaining business as a torchlight parade has to do with gaining votes, remarks an exchange. Both are useful channels through which to get rid of surplus enthusiasm, but sagacious men find cheaper ways. Advertising space is valuable property. Make your ads. carry conviction. Even if you convince most people that a particular bargain is not for them, by having convinced them you have made them feel your power and they will read your ads again.

Ever notice how a friend will mix up your children's ages and names? He doesn't see 'em often, doesn't think about 'em much. If a friend cannot remember about your children, do you expect a stranger to remember the names and virtues of your goods—unless you make them?

THE SALMON PACK.

THE fishing season for sockeye salmon having closed on August 31, it is possible to arrive at a fairly accurate estimate of the pack in British Columbia. For an "off year"—as it is called—the result of the season's operations must be considered as satisfactory. The pack has certainly reached, if, indeed, it has not exceeded, the expectations of the cannery-men. It might, indeed, have been larger had they been prepared for the two "rushes" of fish which occurred and which found some of the canneries short of tins. The result of this season must, we think, lead to the conclusion that the Fraser River hatchery has had considerable effect on the quantity of fish. This being so, it is to be hoped that the Department of Fisheries will adopt the suggestions made, that either a new location be selected for the hatchery or that another hatchery be established. From the results of the fishery on the Skeena River, during the last few years, it would also seem that it is desirable that a hatchery be established on that stream as well.

The following is a list of the season's pack, which, we think, will be found accurate:

ON THE FRASER RIVER.

	Cases.
Atlas Packing Co.	5,000
Gulf of Georgia Canning Co.	17,500
Costello & McMorran.	15,300
Federation Canning Co.	13,300
Lulu Island Canning Co.	12,840
Brunswick Canning Co.	12,500
Imperial Canning Co.	11,754
Pacific Coast Canning Co.	11,300
Beaver Cannery.	12,500
Canadian Pacific Packing Co.	21,218
Victoria Canning Co.	40,800
Fisherman's Canning Co.	9,894
British Columbia Canning Co.	7,000
Ewen & Co.	26,305
Boutillier & Co.	7,900
Munn & Co.	19,500
Goodmurphy & Co.	8,000
Robertson.	3,500
Terra Nova Canning Co.	6,600
Richmond Cannery.	11,000
Anglo-British Columbia Packing Co.	73,635

Total 347,346

ON THE SKEENA RIVER.

Anglo-British Columbia Packing Co.	20,200
British Columbia Canning Co. ....	.....
Victoria Canning Company of B. C.	7,100
Skeena Packing Co.	7,500
Balmoral Canning Co.	9,500
Inverness Canning Co.	8,400
Royal Canadian Packing Co.	7,651
Carlisle Packing and Canning Co.	7,000

Total 67,351

ON RIVERS INLET.

Victoria Canning Co. of B.C.	10,000
Anglo-British Columbia Pkng. Co.	19,000
British Columbia Canning Co.	30,000

Total 59,000

ON NAAS RIVER.

Naas Harbor Cannery.	10,000
Mill Bay Cannery.	8,000

Total 18,000

OTHER NORTHERN POINTS.

Alert Bay Canning Co.	5,500
Namu Canning Co.	3,000
Lowe Inlet Packing Co.	8,000
Clayoquot Fishing & Trading Co.	4,000
Total 20,500	

RECAPITULATION.

Fraser River.	347,346
Skeena River.	67,351
Rivers Inlet.	59,000
Naas River.	18,000
Other northern points.	20,500

Grand Total..... 512,197

The total pack last year was 494,371 cases, so that this year's pack is larger by 17,826 cases.

While the season has been an unusually profitable one for the fishermen, it has not been as good for the canners, the price of fish having ruled higher than usual. This was the case on the Fraser River—with, perhaps, one or two days' exception, when the big "rush" of fish demoralised the business for a short time—throughout the season. The canners commenced buying at 20 cents per fish, expecting only a very moderate run and, therefore, being anxious to get as large a supply as possible. Some canners on one or two days, in their anxiety to be assured of a supply sufficient to fill the cans provided, are reported to have paid as high as 25 and 30 cents per fish. The run of fish commenced earlier than last year, continued fairly good, and more even than usual, with two very strong "rushes" about a week apart.

It is estimated that something like \$600,000 to \$700,000 has been paid out to the fishermen, which will show how important the canning interest is among the industries of the province, especially when the fact that the season only extends over a few weeks is remembered. The number of fishermen this year was larger than ever before, 2,100 licenses having been issued. The number of canneries in operation was also greater than in any previous year.—Statistic News Advertiser, Vancouver.

EUROPE'S BEET CROP.

French sugar-beet crop, though less bulky than last year, is reported, according to London Grocer, to be rich in saccharine matter. This is also the case in Germany and Austria, in which countries, as in France, the area under beet has this year been reduced. With a continuance of favorable weather up to harvest this season's beet crop promises to yield a high percentage of sugar. There are rumors that the coming crops of raw beet on the continent will fully equal, even if they do not largely exceed, those for 1894-95, but no particulars are yet published, and it remains to be seen what effect would be produced if it should turn out correctly, as represented by some authorities, that one material increase in the total yield for the season just expired should be closely succeeded by another for the year 1895-96.

PERSONAL MENTION.

R. M. Corrie has been appointed traveling representative in Toronto for Mazawattee tea.

Mrs. A. White, of Winnipeg, is in Toronto, the guest of her brother, R. M. Corrie.

Major A. J. Campbell, representing the Maclean Publishing Co., Toronto, is in the city. This firm publishes THE CANADIAN GROCER, Hardware and Metal, Dry Goods Review, Bookseller and Stationer and Printer and Publisher.—Chronicle, Halifax.

Angus Price, a Swansea, Ont., market gardener, fell backwards off the rear end of a moving trolley car at Dundas street and Dovercourt road, Toronto, Saturday afternoon. He alighted on his head and sustained injuries of a serious nature. The police ambulance removed him to his home.

Mr. Page, of Page & Desrosiers, general merchants, Sandwich, Ont., was in Toronto the other day. He was accompanied by his newly-made bride.

C. E. Marquis, of Marquis Bros., Ripley, Ont., visited Toronto this week. He moved to Ripley from Pickering a year ago, and is reported to be doing a big business.

RE KING, LEAKEY & CO.

A. C. King, assignee, Calgary, N.W.T., has sent out a statement to the effect that in re King, Leakey & Co., Mr. Leakey's assignment has been declared valid, and that the assets of the estate will be sold by tender, all tenders to be sent in by Sept. 23. The inspectors have notified Mr. and Mrs. Leakey, the parents of the insolvent, that their claim of \$16,502 will not be permitted to rank upon the estate.

LUCKY MR. BOOMER.

Mr. Charles Boomer, of Warren Bros. & Boomer, Toronto, left for England a few days ago. His mission is one upon which many another wholesale grocer would not object to go. Through the death of an aunt in the Old Country, he has fallen heir to a fortune of \$475,000, and he has just crossed the Atlantic to claim it. THE CANADIAN GROCER congratulates Mr. Boomer in his good fortune.

Railway earnings are gradually getting back to their normal condition. The earnings of the C. P. R. the first week in September were \$397,000, against \$381,000 the same time a year ago.

Australasia sent three million carcasses of frozen mutton, besides beef, to the London market last year, as against 500,000 in 1894. Australasia evidently intends to go up and possess the land.

Survival of the Fittest

There is a good deal in a name sometimes, but lovers of a cup of delicious coffee require something more. That something is that pungent aromatic flavor pertaining to that old favorite

EXCELSIOR BLEND COFFEE

and which still keeps it to the front as the leading popular blended Coffee. Its run has been continuous since Pure Poffee came into general use in Canada, a good many years ago—another illustration that "Merit Wins" and "The Fittest Survives."

COLES PATENT

COFFEE MILL...

Most perfect grinder for grocers' use.

SOLE AGENTS

Todhunter, Mitchell & Co. Coffee Importers and Manufacturers **Toronto**

New Salmon

HORSE SHOE
LION
MAPLE LEAF
LOWE INLET

Place your order with

John Sloan & Co.
TORONTO

WE WANT To make arrangements with one grocer in each town in Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the cash discounts for spot cash. Our cash buyers will be able to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

Valencias

LAYERS
FINE OFF STALK
AND OFF STALK
BARGAIN PRICES

Warren Bros. & Boomer
35 and 37 Front St. East
TORONTO - ONT.

NOW IN STORE

New Lobsters
SCRIPTURE BRAND, flat and tall tins.
Boulter's No. 1 Gallon Apples
and LYNN VALLEY CORN
AT LOWEST PRICES

T. KINNEAR & CO.
WHOLESALE GROCERS
49 Front St. E. TORONTO.

J. W. Lang & Co.

Have in stock full line of
New Canned

FRUITS AND VEGETABLES

Ask for prices.

J. W. Lang & Co.
61 and 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by
P. M. LAWRASON, LONDON Ont.
Sold by all Leading Wholesale Grocers.
Get Prices,

Valencia Raisins

ARGUIMBAU'S
FINE OFF STALK
AND
OFF-STALK

A second shipment now in store.

PERKINS, INCE & Co.
TORONTO.

New Valencia Raisins

AND

New Leghorn Peels

NOW IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

CANNED TOMATOES IN THE STATES.

ACCORDING to some reports from Baltimore this morning, jobbers are beginning to take more interest in the canned tomato market than they have displayed at any time since the present season opened. One statement made is specifically that buyers are beginning to feel that "the present basis is a good enough one upon which to make purchases, and the increase in orders the past week is the best evidence of it." On the other hand, an equally good authority states that packing is progressing slowly, and that the outlook is very uncertain. "In fact, the problem is the hardest one to solve we have known for some time. Under ordinary conditions, the man who prophesied a sharp advance would have to be a wise prophet, but the present conditions are not ordinary; they are really abnormal. The retailer is buying only what he absolutely needs and the jobber is following in his footsteps; this necessitates the packer carrying his goods, and everybody knows what that means."

In that paragraph the key to the situation is brought forward. The indifference of the retailer and the jobber alike to conditions that have had no counterpart in many years prevents the packers from getting the advantage of an undeniably short crop. But this indifference has a real foundation. The tomato pack last year was the largest on record, amounting to over five and a half million cases. When the season opened the comparatively low prices quoted induced buyers to purchase heavily, and in some cases far in excess of what they would otherwise have bought. But from the beginning of the season onward prices gradually eased off, and those who had placed forward orders in August at 72½c., Baltimore, found that when the goods were delivered they had a 75c. market to meet here, and that eventually they had to meet 70c., New York, and even less.

The carry-over of tomatoes by jobbers this year was probably one of the heaviest on record, and at the present time it is estimated that there is unsold in the hands of jobbers 300,000 cases or more, some of which, it is said, cost the present holders \$1, though the bulk of it may not have cost over 70c.

With the experience of 1894 before them the jobbers do not seem disposed to speculate in tomatoes. Rather, they are inclined to let the packers do the carrying, until such time as the consuming demand warrants them in renewing their supplies. Possibly if the reports of a short crop and a light pack in all parts of the country should receive undoubtable confirmation there may be a change in their attitude, but at present tomatoes, so far as the jobbing trade is concerned, seem to be one of the least interest-

ing articles in the line of canned goods.—N. Y. Journal of Commerce.

EXPOSING GOODS FOR SALE.

The Toronto News had this item on Sept. 18: Municipalities have power to impose licenses of \$10 per day upon commercial travelers who expose samples of their goods in store windows for the purpose of trade.

The first case on record in Ontario where the municipality has assumed this right occurred at London this week. The authorities made a bid for the license fee upon Thomas Fleming and Mr. Gray, travelers for Gowans, Kent & Co., Toronto. These gentlemen were exhibiting their wares in a shop window, but they refused to pay up when ordered. To a reporter Mr. Gray said:

"I know the Act as well as I know my alphabet, and no fee will they get out of us. We are not transient traders. We sell to no one but merchants. We are commercial travelers displaying our wares, and gold would not induce us to make a retail sale. We are not competing with city retailers—we are selling to them and to retail trade generally throughout this section. Pay a license? I guess not, eh, Fleming?" To this Mr. Fleming replied: "Well, we are not like men who could not pay a license if we had to, but we don't have to. If we are liable, so is every traveler who opens his samples in the city."

And there the matter stands.

MERCANTILE NOTES.

J. N. Dillon, grocer, Forest, Ont., wants to compromise.

E. L. B. Cornel has commenced a grocery and crockery business at Kemptville, Ont.

C. Desmarteau has been appointed curator of the confectionery business of John McIvor at Calumet, Que.

A. & M. Bolduc, grocers, Montreal, have sold out.

Romeo Prevost has been appointed curator of the stock of F. Thornley, trader, Quebec city.

Mrs. Wilfrid Roy, general store, St. Felicité, Que., wants to compromise at 61c.

C. J. Draper, general store, Waterville, Que., has assigned.

The stocks of Ephrem Duplessis and D. Guay, tanners, Quebec city, have been damaged by smoke and water.

FRENCH VS. AMERICAN PRUNES.

The probability is that French prunes will be virtually crowded out of American markets this year, unless the French growers make some concessions, which are hardly expected. The California prunes have

opened just a shade lower than the French, and even though this difference is very slight, it is still enough to exclude the more expensive fruit.

The California prunes have opened low this year—4½c. on the Coast, or about 6.14c. to lay down in Philadelphia. They were half a cent higher last year. The French prunes last year were half a cent lower than the American, and this gave them a decided advantage over the latter, which they displaced to a considerable extent. The opening price this year will be 6¼c.

Prices on the new French prunes are expected in September, but are practically known now. It is stated that the growers have refused to reduce their price, no matter what the American price is, and this fact will operate greatly in the latter's favor. The domestic grocery trade, while really preferring the American prunes, are still willing to take whichever is lower in price.—Grocery World.

PEAS FROM SEED 3,000 YEARS OLD

Gardeners will be interested to learn that J. Davis, of Wood Close, Bromley Common, Kent, has growing at the present time peas which are the product of sound peas found in Upper Egypt in a mummy case about three years ago. The sarcophagus which contained the mummy and case in which the parent of these peas was found was discovered in a cave tomb situated in the Valley of the Kings at Asseseef, which is about an hour's ride west from the Nile at Thebes. The discovery was made by a party of five gentlemen, consisting of two Americans, two Cambridge students and the cousin of the lady from whom the specimen peas now growing at Bromley were obtained.

The inscription went to show that the person entombed was Memptah, a younger son of User-Khepara-Ra-Seti II.—son of Rameses II., founder of the 18th dynasty. Prince Memptah existed about 1270 B.C. The valley in which this tomb was discovered is the old burying place of the Theban kings of the 17th and 18th dynasties, and most of the tombs are remarkable, not so much for their size as for their exquisite beauty. All of these two races of kings were buried in this valley, but only about one-half the number buried—about 40 in all—have been discovered. The peas are much smaller than those of the present day, a fact which is possibly evidence of the improvement which has taken place in the cultivation in the modest interval of 3 000 years.—London Letter.

THE CLERKS' ENTERTAINMENT.

As we had to go to press earlier this week the report of the entertainment given under the auspices of the Clerks' Association in Montreal was unavoidably crowded out.

SITUATION VACANT.

WANTED—A PRACTICAL MAN, THOROUGHLY posted in the manufacture of flavoring essences, etc. State experience and salary expected. Address MANUFACTURER, care CANADIAN GROCER, Montreal. (39)

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply E. HILL, Annan, Ont. (40)

PRINCESS THEATRE

Tel. No. 2191

Week commencing **MONDAY, SEPT. 23**

Matinees Wednesday and Saturday.

THE COMEDIAN

MR. CHARLES DICKSON

And an excellent Company
in . . .

OTHER PEOPLE'S MONEY

"There's nothing so good as money, and no money so good as other people's."

SEATS NOW ON SALE

Native Wines

Not "all kinds,"
only

THE BEST

Manufactured by

**Ontario Grape
Growing and Wine
Mfg. Co.**

St. Catharines, Ont.

WILSON'S REFRIGERATORS



SCALES, SHOW CASES. Special prices this week.

C. WILSON & SON
76 Esplanade St. E., Toronto.

For Cold Meats

When ordering your condiments
be sure to include

GARDEN CITY
BOTTLED
TOMATO CATSUP

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

VINEGAR
PICKLES
JAMS AND
JELLIES

Order from our travelers, or
direct from

T. A. LYTLE & CO.

Toronto.

The Kent Canning
& Pickling Co.

Packers of the high grade

"KENT"
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

CHATHAM, ONT.

BICYCLE
...WANTED
SECOND-HAND

Address, giving lowest price, make and
condition of wheel

The Canadian Grocer
TORONTO.

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - -	\$2,000,000.00
Assets, over - -	2,375,000.00
Annual Income -	2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President.
C. C. FOSTER, Secretary.

WINDSOR
DAIRY SALT

Was used in near all the Butter shown at the Toronto Exhibition. This is a pointer for Grocers that do a trade in Dairy Salt, to always order the **Windsor** from your wholesale house. It shows that **Windsor** Salt is far superior to the imported salts, and it has taken only one season for Windsor Dairy Salt to displace them in every creamery in Canada.

For creamery use it is put up in 200-lb. White Duck Sacks and in Paper-lined Barrels, (280 lbs. net) and for farm dairy use in 50-lb. White Duck Sacks and 20-lb. Cotton Bags, packed 15 per bbl.

Windsor Salt Works
WINDSOR, ONT.

CONCERNING RETAILERS.

PETER ANDERSON, of the "Marvelous Tea Store," Guelph, was in Toronto during the Exhibition.

James McCrae, of the "Noted Tea Store," Guelph, "did" the Toronto Exhibition and the warehouses.

M. Duncan, with W. A. McClean, of Owen Sound, was in Toronto last week doing the Fair and the "street."

C. A. Nairn, of Goderich, was one of Toronto's visitors last week. He did some business, I understand, but it was the Fair and other attractions that he came primarily to see. Mr. Nairn reports trade improving and prospects good.

W. G. Murphy, of Mitchell, is making a change in his business and is marking his goods down to a cash basis.

T. S. Ford, of Mitchell, reports business improving and he is looking for a good fall and winter trade.

A. Young, of Seaforth, was in Toronto last week. When asked how trade was he remarked laconically: "Good goods, cheap, tell every time."

Ed. Walsh, of Walsh Bros., Stratford, was in Toronto last week. I understand he made some extensive purchases as well as visit the Exhibition.

F. J. Gillespie, general merchant, Uptergrove, and Reform candidate for North Ontario for the House of Commons, was in Toronto last week. He was in good spirits over trade prospects.

J. W. McCulloch, grocer, Church street, Toronto, is removing to the store in Spadina avenue formerly occupied by Mr. Ringer.

It was the retail branch of their business only that Rees Bros., of Kingston, sold recently. The wholesale branch they still carry on.

About a year ago Mr. Geo. P. Hart left Wilfrid to start in business for himself. He chose for his calling the general store, and his field Carnarvon, a settlement in the wilds of Haliburton. He teams his stock sixteen miles to the store. To-day he is one of the leading merchants in that section. He runs a strictly cash or trade business, and is well liked in the community. He has now taken in an assistant (THE CANADIAN GROCER), which he finds a great help in buying.

J. J. Darkes, general merchant, Williamsford, was in Toronto last week.

Since moving into their new store, R. Scott & Co., Mt. Forest, are doing a splendid business. They now have one of the largest stores in their town, having a frontage of 48 feet, with a depth of 100 feet, and three stories high. The building is built of brick, and lighted with incandescent light throughout. They carry a large stock of clothing, dry goods, groceries, boots and shoes, and glassware and crockery, each

department being kept separate. THE CANADIAN GROCER wishes them continued success.

THE PEANUT CROP.

M. Levy, the head of the firm of M. Levy & Co., peanut growers, of Petersburg, Va., gives his opinion of the coming crop of peanuts as follows: The new crop is fully one month late. Usually it is planted from the 10th to the 15th of May, but this year the planting did not take place until the 4th to the 10th of June.

In addition to its lateness, the crop looks very poor, and will be much smaller than usual, no matter how favorable are the weather conditions. If there is an early fall, only half a crop is expected, and in this event prices will very sharply advance. Even if the best of weather prevails, the crop will be but three-fourths of its usual size, so that higher prices are inevitable in any event. Peanuts have sold lower this year than was ever known before in the trade, but the advance occasioned by the short crop will carry them far beyond the normal price.

LATE BUSINESS CHANGES.

Andrew Forrest, of A. Forrest & Son, flour and feed, Dundas, Ont., is dead.—Z. Bernier, general store, L'Islet, Que., has assigned.—The stock of L. M. Piche, grocer, Montreal, has been sold at 82c. on the dollar. J. B. Tremblay's flour and sawmills at Point Aux Trembles (Pt. Neuf Co.), Que., were burned.—Henri Larochelle, general store, St. Henry, Levis Co., Que., has assigned.—Augustin Le May, general store, Warwick, Que., has assigned.—J. H. Cavanagh, general store, Calgary, N.W.T., has assigned.—P. Kane, fruits, Winnipeg, Man., has been succeeded by M. Henry.—Dussault & Barry, cigar makers, Quebec, have dissolved.—The International Ice and Storage Co., Vancouver, B.C., have sold out.—H. E. Keat, grocer, Vancouver, B.C., is selling out.—The Misses Izen, fruits, Vancouver, B.C., are out of business.

Many grocers would change from credit to cash if they had some easy medium of making the change.

TRADE CHAT.

THE hopyards of Ontario present an animated appearance just now. The pickers are at work.

John L. Charles, merchant, Acton, Ont., last week completed the purchase of a 50 acre fruit farm in the Grimsby district, near Beamsville. He takes possession in February next, and in the meantime will dispose of his stock of groceries, dry goods, etc.

Clinton, Ont., will only pay 20c. a light per night for its electric lighting in future.

There is considerable speculation now being carried on in cloves. The bear element seems to be the stronger just now, and, in consequence, prices have gone down a trifle.

Geo. D. Ferguson, one of Ferguson's old residents, is dead in his 74th year. Mr. Ferguson was for many years agent for the Bank of Montreal during the time they had an agency in the town.

An editorial in The London Post upon the opening of the new St. Mary's canal says: "Both the resolution and its accomplishment reflect infinite credit upon the spirit and resource of Canada. Although the commercial importance of Lake Superior is now overshadowed by Lake Erie and Lake Michigan, its potentialities are so enormous as to place the future volume of its trade beyond all question. In that future Canada must claim a great if not a preponderating share. Although Duluth is now the busiest place upon the lakes, Port Arthur is rapidly rising in importance, and it would seem suicidal for Canada to permit the possibility of a great trade route from Lake Superior outward being at any moment closed against her."

A NEW FAD.

"Er, that is a funny looking button you are wearing," said the man with the account. "I never saw an 'N. C.' button before. Do you belong to the Sons of North Carolina, or what?"

"Sons of nothing," replied the grocer. "That means 'No Credit.'"

The man walked out without swelling the account.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

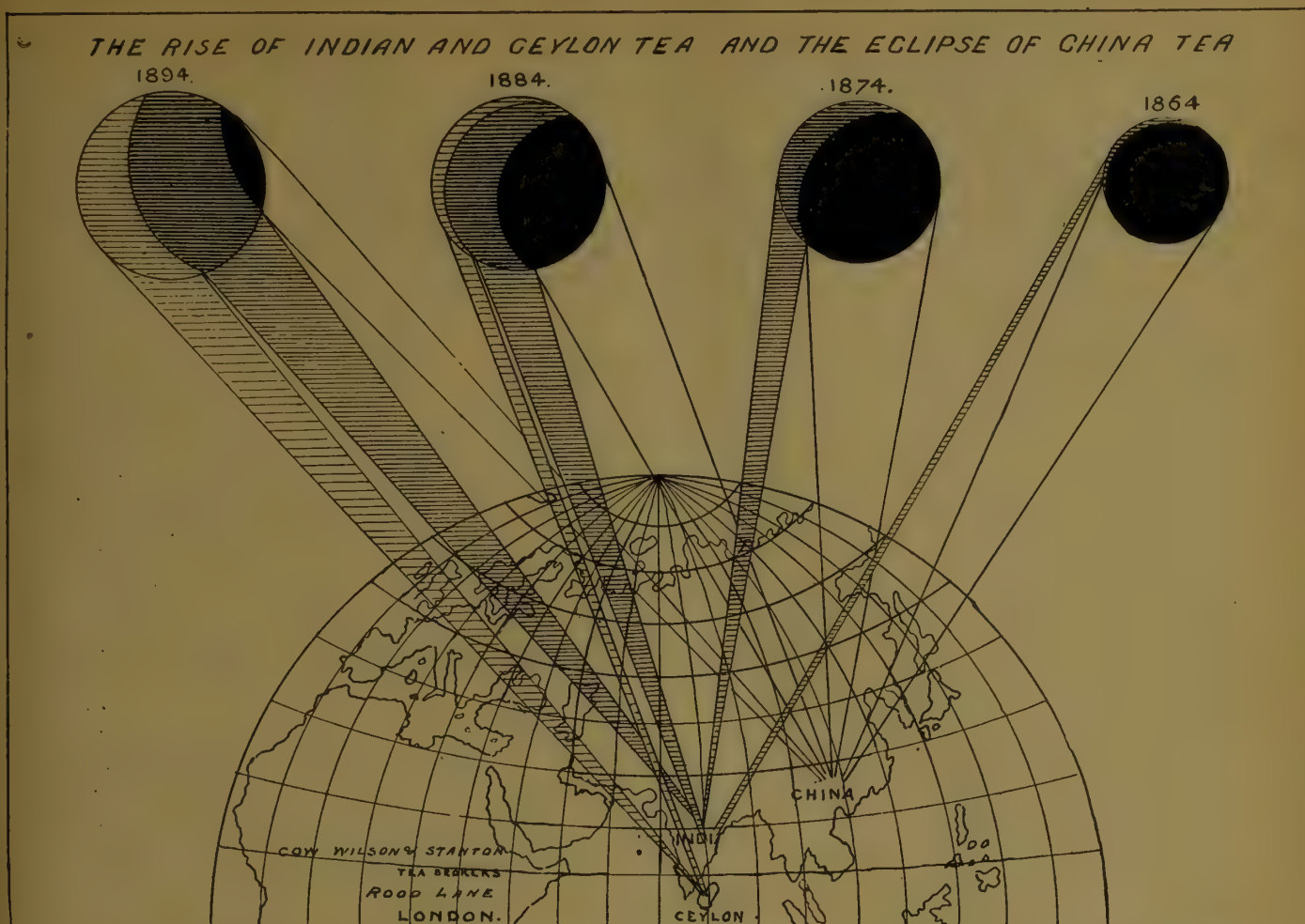
THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade

YARMOUTH, NOVA SCOTIA



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. □ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA.

Ceylon

... Teas

Shipments to countries outside of Great Britain :

	1890 - Lbs.	1894 - Lbs.
Australia.....	2,500,000	7,400,000
United States.....	500,000	1,300,000
Turkey and Persia.....	100,000	900,000
Canada.....	200,000	1,100,000
Russia and Germany.....	500,000	2,100,000
All other countries.....	700,000	2,000,000
	4,500,000	14,800,000

Did you ever

Study the above chart ?

IF NOT, LOOK IT OVER CAREFULLY AND

THINK . . .

IT WILL PAY YOU TO DO SO

You Sell Tea, Don't You ?

Like every wise man, you'll sell **CEYLON TEAS** by-and-bye.
Why not start **NOW** ?

THE ADVANCE IN CINNAMON.

A LONDON trade paper has this to say regarding the recent sharp advance in cinnamon: "What is familiarly known in commercial circles as a 'boom' has come over the market for cinnamon, and that little corner of Mincing-lane trade, usually so quiet and unobtrusive, is now agitated with a sudden and rapid upward move in quotations. Whether it arises from a legitimate trade demand, or is only a temporary outburst of speculation, we will not commit ourselves by positively saying one way or the other, but there can be no doubt of its reality, as for days past there has been a brisk inquiry by private treaty, and at the periodical sales held on Monday last unwonted spirit was observable in the biddings, so that a very considerable rise in prices was established. Although the quantity offered was undeniably light—say 670 bales Ceylon—it was not so small as in August, 1894, when only 520 bales of the same description were put up by auction, yet the rush to secure lots was so eager that the cinnamon was bought almost regardless of cost, and the lower qualities, which fetched relatively the greatest advance, appeared extravagantly dear after having been exceedingly cheap so many years in succession. As compared with those quoted in May last the rates obtained were from 2d. to 4d. per pound better for the finer sorts, and no less than 6d. to 10d. higher for the medium and inferior kinds—the general range being from 1s. 2d. to 1s. 7d. for firsts, worked and unworked; 11d. to 1s. 7d. for seconds; 101. to 1s. 4d. for thirds; 9½d. to 1s. 4d. for fourths, and 10d. to 10½d. for broken (in two boxes); besides nine bags clippings of cinnamon chips at 9½d. per pound. This extraordinary rebound in the value of cinnamon can be accounted for on no other grounds than those of extreme urgency in the wants of home buyers and exporters, who cannot wait for supplies to arrive here in their ordinary course but must execute their orders on the instant. Otherwise there would seem to be no special reason for the display of buoyancy and excitement, for the imports of the article into London up to the date of the latest return have been 3,210 bales, or nearly 300 bales more than in the first thirty-four weeks of last year; and though the deliveries for all purposes have reached 4,455 bales, in contrast with 4,170 bales in 1894, the total stock on August 24 was 2,400 bales, in comparison with 2,075 bales in the previous year. Here evidently are no signs of a severe dearth in the available supply, which, moreover, does not include the 650 bales per Ben Lomond just arrived from Colombo and now landing in the West India docks; and it is open to question whether so remarkable a reaction as that above described can be long maintained." We also hear that an exten-

sive speculative business, equal to about 5,000 bales, has been done in Ceylon in cinnamon for shipment until the following October, at 7½d. to 8½d. per pound c.i.f. to arrive at this port; but bearing in mind that the island named can easily produce as much or more of this spice than is required for the world's consumption, present prices, showing a high average for recent years, are sure to act as a strong inducement to ship as largely as possible to this side in time for the next quarterly sales on November 25, when the desire to operate may not be so rampant as it has been of late.

CAPITAL AND INTEREST.

Speaking of the phenomenon of accumulating capital and low returns on investments, which has been recently the subject of serious discussion in Austria, The United States Investor says:

"Low rates of interest benefit the entire

community in a multitude of ways. The fact that such accumulations of capital exist is proof of the saving power of the world at the present day, and of the increased aggregate of products available for distribution. It must reduce the price of the necessities of life, other things being equal, because capital can be borrowed for industrial enterprises with greater economy, and smaller profits will be expected on capital already invested in such enterprises. The fall in the rate of interest on money implies the fall in the margin of profit on manufacturing and transportation, and any attempt to maintain profits will simply invite new competition. The world is not rich enough to boast of a real surplus of savings beyond her necessities, and ample use can be found in the long run for all the capital which is saved. The seeming glut and the fall in the rate of interest are only steps in the process of a more even distribution, towards which society seems sometimes to grope a little blindly, but nevertheless advances under the operation of fixed economic laws."

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents:

J. ALEX. GORDON & SON, Montreal

THE PRACTICAL MAN.

EVER again, by some striking proof of its truth, the superiority of the practical man over the man merely theoretical is brought home to our understandings. It is to him we turn in our difficulties; it is he who sometimes in ignorance, sometimes wilfully transgressing the precepts of the theorists, accomplishes the work of the world, says The Michigan Tradesman. What trade, business or profession, what department of learning, does not teem with examples? The sciences which have been monopolized by men who by education, their profession and other circumstances, are notably impractical; what a web of useless, not to say childish, theories and metaphysical speculation has been woven around them. In recent years there is evident everywhere, even in our schools of higher education, a tendency toward the simplifying and making practical all knowledge and science. The most frequent and, indeed, the strongest objection urged against the trade school is that it lays too much importance on theoretical knowledge.

Theory, while a valuable adjunct to the practical mechanic, does not atone for a lack of acquired skill. In the decadence of the apprenticeship system, theory can never take the place of years of toil and self-denial in gaining practice. It is positively painful to contemplate how some man is almost useless to himself and to the world, who has an abundance of latent useful knowledge, which, if generously parceled out among his practical neighbors, would be of the greatest value. The successful man of to-day is the intensely practical man. His every suggestion has worth; the speculative knowledge of the theorist is not brought down from the clouds to the earth. The theorist may for a time dazzle and bewilder the unwary with his airy speculations, but he soon comes to grief with all his glittering generalities. Less to be pitied is the bore who finds his theoretical knowledge invaluable for conversational purposes. The practical man needs no encomiums. Now and always he stands pre-eminent.

MANITOBA'S FLAX CROP.

The Toronto Mail and Empire says: The money received for Manitoba's flax produce this year will form a more important item in the revenue of the farmers than ever before in the history of the province. In the course of a conversation with a gentleman interested in the flax trade, he stated that the quantity exported would amount to fully one million and a quarter bushels. Of this nearly one million bushels would be taken by Mr. Livingston, of Baden, Ont., who turns it into oil cake for the European markets. Besides this, there will be a local consumption of from 6,000 to 9,000 bushels.

It's Yours

A Crystal Pitcher Free with Adams'

Tutti Frutti

If you have not got one, insist on having it.

Your wholesaler will let you have it.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.

BROOMS . . .

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

A FOOD

that is eminently

THE GREAT
STRENGTH-GIVER

Should be sought after by those seeking to attain

Physical
Development

and good powers of

Endurance.



Those are Beautiful!

Was the remark made by a lady in Guelph the other day when shown some currants cleaned by the Grocers' Fruit Improver. This remark will be made by your customers if you clean your fruit.

A fruit cleaner is a small investment, producing large returns.

PRICE, \$12.

W. P. RYAN Patentee and Manufacturer,
309 King St. West, Toronto, Ont.

JOHN MOUAT
WINNIPEG,
NORTHWEST REPRESENTATIVE.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THERE is a demand of assignment in the case of Wm. Howatson, Jr., general store, Black Cape, Que.

John McIver, confectioner, Calumet, Que., has assigned.

Paul Jubinville, grocer, Montreal, has assigned.

Ralph E. Dawson, grocer, Stellarton, N. S., has assigned.

D. F. Bedard & Co., general store, Richmond, Que., have assigned.

Albert Haynes, baker, Victoria, B. C., has assigned his book accounts.

Joseph Dagenais & Cie, grocers, Montreal, want to compromise at 25c.

Richard Oueil, grocers and liquors, Halifax, N. S., wants to compromise at 50c.

C. L. Casselman, grocer, Montreal, Que., has assigned. Creditors meet on Sept. 24.

The creditors of Wm. Wilson, general store, Shawville, Que., have been asked to meet this week.

An insolvency declaration has been asked for in the case of baker Henry Castelle, St. John's, Newfoundland.

PARTNERSHIPS FORMED AND DISSOLVED.

D. Drolet & Co., traders, Quebec, have dissolved.

J. Gass & Sons, grocers, Shubenacadie, N. S., have dissolved.

The Hamilton Fruit Market, Hamilton, Ont., is applying for a charter.

Peel & Brennan, grocers, Oxford, N. S., have dissolved. S. L. Brennan continues.

Bradfield & Logan have started business as general storekeepers at Merrickville, Ont.

Thos. Dagenais and Rosario Frappier, Montreal, have become partners as grocers, as Dagenais & Frappier.

A. G. McBean and D. G. McBean, grain dealers, trading as A. G. McBean at Montreal and Winnipeg, Man., have dissolved.

Letters-patent of incorporation have been granted to the American Tobacco Company of Canada, Limited; headquarters Montreal; capital \$1,000,000.

J. Harris & Son, cigar makers, Montreal, have dissolved, and a partnership has been registered between Isaac and Samuel Harris and Edward Youngheart, as Harris, Youngheart & Co.

SALES MADE AND PENDING.

P. H. Kane, fruit and confectionery, Winnipeg, has sold out.

Henry Rehder's general store stock, Paris, Ont., has been sold.

The assets of H. Desparois, grocer, Montreal, are to be sold.

J. F. DePencier's general stock at Merrickville, Ont., has been sold.

The grocery and pork stock of the estate

of Hugh Robb, Harpurhey and Seaforth, Ont., is advertised for sale by tender.

H. Zant's general store stock, Port Elgin, Ont., is advertised for sale by auction.

Benjamin Paterson has sold his grist mill at Burritt's Rapids, Ont., to T. A. Kidd.

R. L. Joynt & Co., general store, North Augusta, Que., have sold out to C. H. Reid.

The assets of R. Bouthellier, grocer, Montreal, are for sale by auction on 19th Sept.

The Hudson's Bay Co.'s general store at Galtmore, Man., has been sold out to J. B. Nicholson.

The assets of Vermothe & Goulet, general store, Robertson Station, Que., have been advertised for sale.

CHANGES.

W. W. Barton, general store, Richmond, Ont., has removed to Smith's Falls.

May O'Donoghue, wife of Jas. McGinn, Montreal, is doing a grocery business as Mrs. M. McGinn.

FIRES.

In a fire at Norwich, Ont., on Monday, Painter, the grocer, lost his store, which was insured for \$600, and Haken, the druggist, lost \$4,000, insured for \$3,000.

Following is a partial list of those who lost by the recent Liverpool, N. S., fire: J. E. Barrs, general store; estate of I. V. Dexter; A. Harrington, general store; A. W. Hendry, drugs; A. Hutchins, drugs; W. A. Kenny, flour; Mrs. A. Mason, general store; Andrew McNutt, grocer, etc.; Duncan C. Mulhall, grocer; Geo. E. Snadden, grocer.

SUGGESTS A GROCERS' BUILDING.

A correspondent writes: Would it not be nice for the Grocers' Association to have a building which they could call their own? They could have it built so that the upper part could be let for offices and the lower part be arranged for a gymnasium, library, swimming baths, drawing room, reading room, fitted up with all the latest modern conveniences for the benefit of grocers and grocers' clerks and other desirable persons who may wish to join. They could also have a concert hall in connection; also rooms for classes for the education of the clerks along a practical mercantile line. There could be a class devoted to the history and growth, peculiarities and characteristics of all kinds of teas and coffees. Bookkeeping, banking, etc., should also be taught.

Suppose they put up a building to cost \$50,000; the interest on that at 6 per cent. would be \$3,000 per annum; suppose they had a membership of 500 grocers of \$5, that would mean.....	\$2,500
Seven hundred clerks and others at \$3.....	2,100
Proceeds from concerts and socials, say.....	2,000
From rents of offices.....	2,000
Total.....	\$8,600
Less interest.....	3,000
Five thousand six hundred dollars ahead.....	\$5,600

Suppose it was \$5,000 ahead, in ten years the place would be their own.

A SERIOUS MATTER.

While excitement runs high in Toronto through the danger to public health by impure water, through a break in the conduit, there is still a more hydra-headed monster to be dreaded; that is, the danger to the public health by impure articles of food. There are some bottled pickles to be seen in nearly every grocery store, which are selling at from nine to ten cents a bottle. Now it is impossible to put them up in pure vinegar and sell them at any such price. It is said by men who claim to know, that they are put up in what they call acid vinegar, a barrel of which can be made for about 50c., whereas pure vinegar would cost about \$7 or \$8 a barrel. This is serious when you think that this acid vinegar will burn the inside lining of the stomach. A lot of the so-called fruit vinegar is, I am told, made with this acid vinegar and extract of apples. There has hardly been 100 pounds of strawberries bought by any one manufacturer in Toronto this season, and yet I will wager a new hat you will see lots of strawberry; and this is how it will be made: Apple pulp flavoring extract and a kind of grass seed, one pound of which will show up well in 40 pounds of jam. A little while ago there was a beautiful lot of pure lemon jam placed on the market, into the manufacture of which no less than 30 tons of turnips were used. Then there are catsups on the market which are dangerous. To get pure thick catsup you have to boil down 40 gallons to 20 gallons, but instead of boiling it down some of them put about 3 lbs. of corn starch into it to thicken it, and color it with cochineal and sometimes carmine, which requires to be cut with ammonia to bring out its color. To keep it from fermenting they stuff it with salicylic acid. It seems to me that the inspectors of food should look into this matter. To the trade I would say: Deal with reputable houses only.

R. M. C.

It is not stated whether the canned horse now on the shelves of some grocers in the United States is Clydesdale, Percheron, hackney or ex-street car. The matter is probably too delicate; more delicate than the meat, at any rate.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

For

25 cents

We will mail you a valuable
little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and use-
ful work, which every grocer
should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

WINDSOR DAIRY SALT

Can be ordered from any traveler or
wholesale house in Toronto at the fol-
lowing prices:

20-lb. Bags, packed 15 per barrel

\$2.25 per barrel.

¼ Sacks, 50 lbs., - 45c. each.

Always order the **Windsor**.

Can we send you a car load of Barrel Salt?

TORONTO SALT WORKS

128 Adelaide St. E.,

TORONTO

City agents for Windsor Salt Works.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty
and have been a success.
Packed in elegant Flint
Glass Jars, large glass
stopper, the finest pack-
age in the Dominion.
Also in round jars, similar
to English, but made two
inches shorter to fit the
ordinary shelf. A large
variety. List of flavors
and prices on application.

G. J. HAMILTON
& SONS

PICTOU, N.S.



BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

*EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.*

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

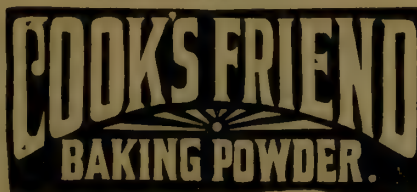
For sale by all the leading grocers

Write for samples and quotations.

Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



HELLO THERE!

Do you sell

Keen's Mustard?

Every Grocer in Canada knows
it is the

BEST . . .

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 19, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz.
5 lb. cans, 1 doz. in case	16 25
4 lb. cans, doz. in case	13 25
2 1/2 lb. cans, 1 and 2 doz. in case	8 40
16 oz. cans, 1, 2 and 4 doz. in case	3 35
12 oz. cans, 2 and 4 doz. in case	2 60
8 oz. cans, 2 to 4 doz. in case	1 75
6 oz. cans, 2 and 4 doz. in case	1 35
4 oz. cans, 6 doz. in case	0 90
6 " 2, 4 " "	0 35
4 " 4, 6 " "	90
3 " 3, 4 " "	90
Dunn's No. 1, in tins	2 00
" 2 " "	"
Cook's Friend -	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	70
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00

oz. tins, 3 doz. in case	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 doz. in case	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75
Gold Medal—	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/4 lb. tins, 4 oz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BLACKING.

DAY & MARTIN'S BLACKING.

Paste.	per gross.
(Boxes of 3 doz. each.)	
No. 1 size 3 " "	\$ 2 40
No. 2 size 3 " "	3 30
No. 3 size 3 " "	5 00
No. 4 size 2 " "	6 85
No. 5 size 2 " "	9 00
Emboss'd 97 4 " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl.)	\$ 3 30
2 1/2 " B 9 " "	2 25
1/2 " C 15 " "	1 25
Russet Paste.	per gross.
(3 doz. in box)	
No. 1. In tins	\$ 3 75
" 2. " "	5 65
" 3. " "	7 85
Russet Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$ 0 80
" 2. " "	1 60
" 3. " "	1 90
" 4. " "	2 60

Polishing Paste.	per gross.
(3 doz. in box)	
No. 1. In bottles	\$3 75
" 2. " "	3 15
" 3. " "	7 85

Polishing Cream.	per doz.
(1 gross cases)	
No. 1. In bottles	\$0 80
" 2. " "	1 35
" 3. " "	2 25
In Metal Tubes	1 90

Small. In patent stoppered bottles,	per gross.
sponge attached	\$0 80
No. 1. " "	1 35
" 2. " "	25 00
P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25

CROWN PARISIAN DRESSING.	per gross.
	9 00

BLACK LEAD.	
Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	

Silver Star Stove Paste	per gross.
Dixon's Carburet of Iron Stove	\$9 00
Polish, 70c doz	7 20

BLUE.	per lb.
KEEN'S OXFORD.	
1 lb. packets	\$0 17
1/4 lb. " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.	per doz.
CHAR. BOECKH & SONS.	
Carpet Brooms—	
" Imperial," extra fine, 8, 4 strings..	\$3 65
" " 7, 4 strings..	3 45
" " 6, 3 strings..	3 25
" " 5, 2 strings..	3 30
" " 4, 1 string..	3 10
" " 3, 1 string..	2 90
" " 2, 1 string..	2 90
" Standard," select, 8, 4 strings..	2 90

"Standard," select	7, 4 strings..	2 75
" " "	6, 3 strings..	2 60
" " "	5, 3 strings..	2 40

CANNED GOODS.

per doz.		
Apples, 3's	\$0 90	\$0 95
" gallons	2 25	2 40
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 80	0 85
Cherries, red pitted, 2's	2 00	2 25
Pears, 2's	0 85	0 90
" Sifted select	0 90	0 95
" Extra sifted	1 45	1 50
Pears, Bartlett, 2's	1 75	1 80
" Sugar, 2's	1 50	1 60
Pineapple, 3's	1 75	2 40
" 2's	2 40	2 50
Peaches, 2's	1 50	2 20
" 3's	2 90	3 00
Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3's	0 90	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 40	2 30
Strawberries, choice, 2's	1 30	2 40
Succotash, 3's	0 85	0 95
" 1/2 doz.	1 35	1 40
" Golden " Finnan Haddies	1 30	1 40
" Thistle " Finnan Haddies	1 75	2 25
Lobster, talls	2 30	2 60
" Hats	2 30	2 60
" Imperial Crown flat	2 60	2 60
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 35	1 65
" " flats	1 55	1 65
" Cohoes	1 15	1 20
Marinated Pilchards	2 25	2 25
Sardines, Albert, 1/2 s tins	0 13	0 13
" " 1/2 s tins	0 20	0 21
" Sportsmen, 1/2 s tins	0 12	0 12 1/2
ine French high grade, key opener	0 10	0 10 1/2
Sardines, key opener, 1/2 s	0 11	0 11 1/2
" Exq. fine Frch, k.o.p. 1/4 s	0 10 1/4	0 11
" " " " 1/4 s	0 18 1/2	0 19
Sardines, other brands 9 1/2 s	0 16	0 17
" P. & C., 1/4 s tins	0 23	0 25
" " 1/2 s " "	0 35	0 36

Ask Your Wholesaler



CANADIAN LEAF Chewing Tobacco

Made in all size plugs. Cheapest
and best. Try a sample lot.

JOLIETTE TOBACCO CO.

Joliette, Que.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

ESTABLISHED A CENTURY.

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or
imported into Canada . . .

- 1st—A beautiful Jet Black Polish.
- 2nd—For a lasting polish.
- 3rd—For a quick shine.
- 4th—For its leather-preserving qualities.

5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



GONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines,
Ont.

Manufacturers to Her Majesty the Queen and H. R. H. the
Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne
Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black,
for stoves.
- Universal Harness Composition,
in tins.
- Harness Oil, in bottles and
in bulk.

- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Pollishing Cream (two sizes).
- Brass Burnishing Paste (four
sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....London and Liverpool.

CREAM SODAS

In Tin Boxes.

Will keep fresh and crisp for months. We are in front still—another new idea.
Look out for imitators. Get a case on order at once.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

	1 oz. London....gross	6 00
	1 " Anchor ".....	12 00
	1 " Flat Crown ".....	10 80
	2 " " ".....	18 00
	2 " Square ".....	21 00
	2 1/2 " Round ".....	24 00
	4 oz. Glass Stopper.....doz.	3 50
	Parisian Essence.....gross	21 00
	Ketchup, Fluted Bottles.....gross	12 00
	" Screw Top.....".....	21 00
	" S. & L. "High Grade".....	3 50
	per doz.....	15 00
	Pepper Sauce, per gross.....	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins.....	3 00
No. 2, 4 oz. tins.....	5 00
No. 3, 8 oz. tins.....	8 75
No. 4, 1 lb. tins.....	14 25
No. 5, 2 lb. tins.....	27 00
Staminal—2 oz. bottles.....	3 00
16 oz. ".....	12 75
Fluid Beef Cordial—20 oz. bottles.....	15 00
Milk Granules, in cases, 4 doz.....	6 00
Milk Granules with Cereals, in cases, 4 doz.....	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls.....	0 03 1/2	0 04
" " " ".....	0 03 1/2	0 04 1/2
" Filiatras, bbls.....	0 04 1/2	0 04 1/2
" " " ".....	0 04 1/2	0 04 1/2
" Patras, bbls.....	0 04 1/2	0 05
" " " ".....	0 04 1/2	0 05 1/2
" " cases.....	0 05 1/2	0 05 1/2
" Vostizzas, cases.....	0 05 1/2	0 07 1/2
Panarete, cases.....	0 08	0 08 1/2
Dates, Persian, boxes.....	0 09	0 10
Figs—Eleme, 14 oz.....	0 09	0 11 1/2
" " 10 lb.....	0 09	0 11 1/2
" " 28 lb.....	0 09	0 11 1/2
" taps.....	0 04	0 05
Prunes—Bosnia, cases.....	0 05 1/2	0 07
" Bordeaux.....	0 04 1/2	0 06 1/2
Raisins—Valencia, off stalk.....	0 03	0 03 1/2
" Fine, off stalk (new).....	0 06	0 06 1/2
" Selected.....	0 05 1/2	0 06
" Lays.....	0 05 1/2	0 05 3/4
" Sultanas.....	0 05 1/2	0 08
" Cal. Loose Musca.....	0 05 1/2	0 07
" tals 5 lb. boxes.....	0 05 1/2	0 07
" Malaga.....	per box.	
" London Layers.....		
" Imperial Cabinets.....		
" Blue.....		
" Dehesas, boxes.....		
Lemons—Sorrento, Verdilla.....	8 00	8 00
" and Palermo.....		
Oranges—Valencias.....		
" Messina, half boxes.....		
" " boxes.....		
" Cal. Seedlings.....	3 50	4 00
" Cal. Navels.....		
" Rhodi.....	3 75	4 00

DOMESTIC.

Apples, dried, per lb.....	0 06	0 06 1/2
" evaporated.....	0 07	0 07 1/2

FOOD.

Split Peas.....	per bbl.	
For Barley.....	\$3 50	
For Barley.....	3 75	
Pearl Barley, XXX.....	6 50	

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins.....	per doz.	
" " 1 lb. tins.....	1 25	
" " 1 lb. tins.....	2 25	
" Groats, 1/2 lb. tins.....	1 25	
" " 1 lb. tins.....	2 25	

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—		
50 to 60 dy basis.....	2 50	
40 dy.....	2 55	
30 dy.....	2 80	

20 16 and 12 dy.....	2 6
10 dy.....	2 70
8 and 9 dy.....	2 75
6 and 7 dy.....	2 80
5 dy.....	3 0
4 dy A P.....	3 00
3 dy A P.....	3 40
4 dy C P.....	3 00
3 dy C P.....	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg..... 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 1/2 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break

any required size of pane comes under,

add its length and breadth together.

Thus in a 7'x9' pane the length and breadth

come to 16 inches, which shows it to be a

first-break glass, i.e. not over 25 inches in

the sum of its length and breadth.]

1st break (25 in. and under)..... 1 15

2nd " (20 to 40 inches)..... 1 30

3rd " (50 to 60 inches)..... 2 90

4th " (51 to 60 inches)..... 3 20

5th " (61 to 70 inches)..... 3 50

ROPE—

Manilla..... 0 06 3/4 0 09

Sisal..... 0 06 1/4 0 06 3/4

AXES—

Per box..... 6 00 12 00

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap..... 0 04 3/4 0 05

Screw, hook and strap..... 0 03 3/4 0 04

WHITE LEAD—Pure Association guarantee,

ground in oil..... per lb.

25 lb. irons..... 0 04 1/2

No. 1..... 0 04 1/4

No. 2..... 0 04

No. 3..... 0 03 3/4

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal..... 0 58

Boiled, "..... 0 61

GLUE—

Common per lb..... 0 07 3/4 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt..... \$3 35

Star Standard, 12 qt..... 3 80

Milk, 14 qt..... 4 75

Round-bottomed fire pail, 14 qt..... 4 75

Tubs, No. 1..... 13 30

" " 2..... 11 40

" " 3..... 11 40

Fibre Butter Tubs (30 lbs)..... 3 80

Nests of 3..... 2 85

Keelers No. 4..... 8 00

" " 5..... 8 00

" " 6..... 8 00

" " 7..... 5 00

Milk Pans..... 2 65

Wash Basins, flat bottoms..... 2 65

" " round bottoms..... 2 50

Handy Dish..... 2 25

Water Closet Tanks..... 17 00

Dish Pan, No. 1..... 7 60

Barrel Covers and Trays..... 4 75

Railroad or Factory Pails..... 4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

per doz.

Orange Marmalade..... 1 60

Clear Jelly Marmalade..... 2 00

Raspberry W. F. Jam..... 2 30

Raspberry " "..... 2 20

Alder " "..... 2 00

Black Currant..... 2 00

Other Jams..... 1 55 1 90

Red Currant Jelly..... 3 10

(All the above in 1 lb. clear glass pots.)

LICORICE.

YOUNG & SMYTH'S LIST.

5-lb. boxes, wood or paper, per lb.....	\$0 40
Fancy boxes (36 or 50 sticks) per box.....	1 25
" Ringed " 5 lb. boxes, per lb.....	0 40
" Acme " Pellets, 5 lb. cans, per can.....	2 00
" Acme " Pellets, fancy boxes (30's), per box.....	1 50
" Acme " Pellets, fancy paper boxes (48), per box.....	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars.....	1 50
" " 5 lb. cans.....	1 50
" Purity " Licorice, 200 sticks.....	1 45
" " 100 sticks.....	0 72
Imitation Calabria, 5 lb. boxes, per lb.....	0 20

MINCE MEAT.

Condensed, per gross, net.....\$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb
D. S. F. 1 lb. tins.....	\$0 40
" " 1/2 lb. tins.....	0 42
" " 1/4 lb. tins.....	0 45
Round Tins—	
F. D. 1/2 lb. tins.....	0 25
" " 1/2 lb. tins.....	0 27 1/2
" " 4 lb. jars, per jar.....	0 75
" " 1 lb.....	0 25
" " 4 lb. tins, decorated, p.t.....	0 80

FRENCH MUSTARD.

Crown Brand—	
Pony size, per gross.....	9 00
Small Med.....	7 80
Medium ".....	10 80
Large ".....	12 00
Spoon ".....	18 00
Mug ".....	16 20
Tumbler ".....	12 00
Cream Jug ".....	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Aracan.....	0 03 1/2	0 03 3/4
Patna.....	0 04 1/4	0 04 1/2
Japan.....	0 05	0 05 1/2
Imperial Secta.....	0 05 1/2	0 06
Extra Burmah.....	0 03 1/2	0 04
Java Extra.....	0 06 1/2	0 06 3/4
Genuine Carolina.....	0 06 1/2	0 06 3/4
Grand Duke.....	0 06 1/2	0 06 3/4
Sago.....	0 04 1/2	0 05 1/2
Tapioca.....	0 04 1/2	0 05 1/2
Goathead (finest imported).....	0 06 1/2	0 06 3/4

ROOT BEER.

Hire's Root Beer, per doz.....	\$2 00
Adams' 10c size, per doz.....	0 90
" " 25c " per gross.....	10 00
" " 25c " per doz.....	1 75
Bryant's, 2 doz in box.....	1 75
" " per gross.....	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.....	0 05 1/4
Canada Laundry.....	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes and fancy packages.....	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package.....	0 07
Silver Gloss, large crystals.....	0 06 1/4
No. 1 White, bbls and kegs.....	0 04 3/4
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn.....	0 07 1/4
Canada Pure Corn.....	0 06 3/4
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons.....	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 07 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.....	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.....	0 05 1/4
Bbls., 175 lbs.....	0 04 3/4
Kegs, 100 lbs.....	0 04 3/4
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.....	0 06 1/4
1 lb. fancy cartoons, cases 36 lbs.....	0 07

6 lb. draw-lid boxes, 8 in crate	
48 lbs.....	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.....	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.....	0 09
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 06 3/4
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.....	0 07 1/4

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS { 40-lb. boxes, 1-lb. pkgs., new wrappers.....	0 08 1/2
{ 6-lb. boxes, sliding covers (12-lb. boxes each crate).....	0 09
PURE { 36-lb. boxes, 12 3-lb. boxes.....	0 07 1/2
{ OSWEGO 40-lb. boxes, 1-lb. CORN STARCH packages.....	0 08
For puddings, custards, etc.	

ONTARIO { 36-lb. to 45-lb. boxes, STARCH { 6 bundles.....	0 06 1/2
STARCH IN { Silver Gloss.....	0 08
{ BARRELS { Pure.....	0 07

BROWN & POLSON'S CORNFLOUR.

1-lb packages.....	0 07
40-lb boxes.....	2 80

SUGAR.

Granulated.....	c. per lb
" " No. 2.....	0 03 1/4 0 04
" " German.....	0 03 1/4 0 04
Paris Lump bbls. and 100-lb. boxes.....	0 05 1/4 0 05 3/4
Extra Ground, bbls. 1cng.....	0 05 1/2 0 06
Powdered, bbls.....	0 05 1/2 0 06 1/4
Extra bright refined.....	0 03 1/4 0 03 1/2
Bright Yellow.....	0 03 1/4 0 03 1/2
Medium Yellow.....	0 03 1/4 0 03 1/2
Dark Yellow.....	0 03 1/4 0 03 1/2
Raw Demerara.....	

SYRUPS AND MOLASSES.

SYRUPS.....	per gallon.
" " bbls.....	1/2 bbls.
Dark.....	0 30 0 33
Medium.....	0 33 0 38
Bright.....	0 38 0 43
Very Bright.....	0 53
Redpath's Honey.....	0 50
" " 2 gal. pails.....	1 35
" " 3 gal. pails.....	1 60

SOAP.



1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRAHON'S SOAPS.....	
Wonderful, 100 bars.....	per box. 84 00
Supreme, 100 bars.....	3 70
Our Own Electric, 100 bars.....	2 60
Sundowner, 100 bars.....	2 00



THE PEOPLE'S Building and Loan Association (INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth. Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated **OATMEAL**

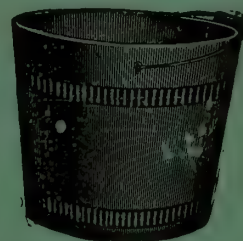
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY

THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

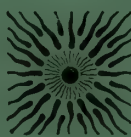
Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.



OUR 5-LB. CANISTER.

The Celebrated

B. F. P.



COUGH DROPS

Give immediate and lasting relief in all cases of Coughs, Colds or Irritation of the Throat. They are a most reliable and profitable line to carry.

Toronto Biscuit and Confectionery Co. - - Toronto.

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, SEPTEMBER 27, 1895.

No. 39

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 8

TO THE COURT OF HOLLAND AND THE KING OF ITALY
PURVEYORS TO HER MAJESTY THE PRINCE OF WALES
1878
CROSS OF THE
LEGION OF HONOUR

Bull's Head
Trade Mark

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

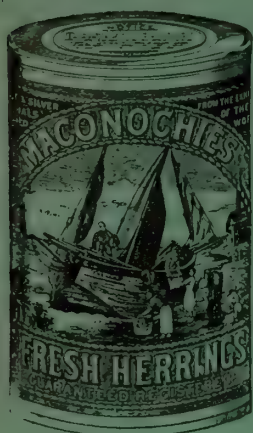
ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C.

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.



First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

WRIGHT & COPP, Toronto SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

"FLAMER" MATCHES



These are matches that when lit cannot be extinguished, even by a cyclone. They ensure a good light in any kind of weather, and are particularly useful to smokers.

"FLAMERS" are safely put up in small sliding boxes, convenient for carrying in the pocket.



"FLAMERS" are more than 50% cheaper than the imported article; besides, there are in Eddy's small box 30% more matches. Eddy's also afford a steadier and more reliable light.

The **E. B. EDDY CO.** Ltd., Hull, Canada

Branches in Montreal and Toronto

Agents: F. H. Andrews & Son, Quebec, Que.; A. Powis, Hamilton, Ont.; J. A. Hendry, Kingston, Ont.; Schofield Bros., St. John, N.B.; J. Peters & Co., Halifax; Tees & Persse, Winnipeg, Man.; James Mitchell, Victoria, B.C.

IMITATIONS

There are several
but only One Genuine



Rose & Laflamme

39 LEMOINE STREET

MONTREAL

WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING CANNED GOODS:
Tomatoes, Corn, Peas, Wax Beans, Pork and Beans, Salmon, Mackerel, Lobsters, Pears, Strawberries,
Raspberries, Peaches, Apples, etc., etc. All of best known brands on market

Our prices are exceptionally low. Write for quotations before you buy elsewhere.

Laporte, Martin & Cie.

WHOLESALE GROCERS
72 TO 78 ST. PETER STREET

MONTREAL



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Kippered Herrings

The recognized leading Brand in all
the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

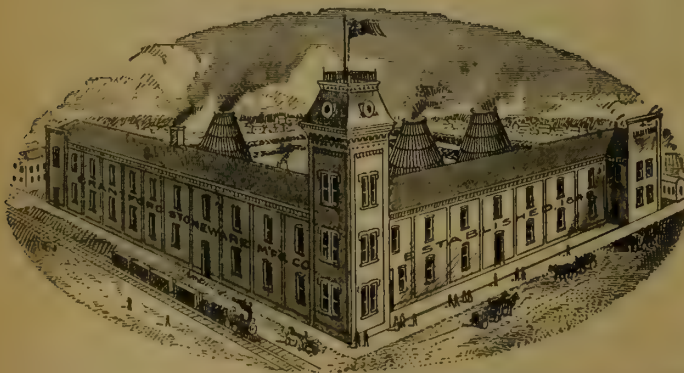
FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

GRAND MOGUL TEA

This famous Tea stands at the very summit of excellence.

The sales are among the largest in Canada.

Has
won its way
to the highest
place by high quality.

T. B. ESCOTT & CO.

SOLE AGENTS

40c

50c

Wholesale Grocers

LONDON, ONT.

OUR 20, 25 AND 30 CENT
BROOMS CANNOT BE BEAT.

ORDER

DAISY, THISTLE and ROSE

And you will have the Best Value in the market. On lots of 5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

There was but one opinion

Expressed by all who tasted



REINDEER BRAND CONDENSED COFFEE . . .

AT THE
INDUSTRIAL EXHIBITION

"IT IS DELICIOUS"!!

You will be asked for it right along.

Buy in small lots and often

Greece's Finest Productions



THIS FRUIT has been carefully selected and packed for us under the personal supervision of one of the most extensive and favorably known packers in Greece. We offer it to the trade with a knowledge that the quality is the finest shipped to Canada, and much superior to that regularly imported.

We have established a reputation for Currants by handling fine goods, and this year the quality and value will be better than ever. Ask our travellers to show samples. We leave the rest with you.

W. H. Gillard & Co. Wholesalers Only **Hamilton, Ont.**

**GOOD LOOKING
TRAVELLERS
SELL OUR
GOOD LOOKING
GOODS**

Wm. Paterson & Son, - - **Brantford**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 27, 1895

(\$2.00 per Year) No. 39

DROPS FROM THE EDITOR'S PEN.

The weather seems to have a penchant for summer.

* * *

Man may be a biped, but he is a hog sometimes.

* * *

Keep your store clean, if it is only for your customers' sake.

* * *

A man may be consumed by business and yet be in evidence.

* * *

Develop brains in business, even if it is but a teaspoonful.

* * *

People seem to be getting assorted on the mixed wheat question.

* * *

Persistent pegging away will build up a business as well as a boot.

* * *

It beats everything the importance beats now play in the sugar situation.

* * *

An advertisement is like a trip hammer: wherever it hits it makes an impression.

* * *

The New Woman in business will need to be winsome if she is to win some business.

* * *

He who is taxed for income should be thankful he has income enough to be taxed.

* * *

The United States is evidently bound to the bond system to keep gold in its treasury.

* * *

Honesty anchors more customers to your store than ever dishonesty can beguile into it.

* * *

A real estate boom has struck Harriston, Ont., and it is said Toronto trembles for her.

* * *

In blending good teas the merchant blends into one harmonious whole his de-

sire to sell tea and the consumer's desire to buy a good tea.

* * *

Taking "stock" in the stock exchanges frequently leads to depreciation in merchants' stocks.

* * *

It does not necessarily follow that the merchant should play the autocrat in order to act the master.

* * *

Because business has its dull periods it does not follow that merchants should have periods of lethargy.

* * *

Fire-bugs are so numerous in Montreal that it looks as if it will require a trip hammer law to crush them.

* * *

There may not be a serpent in the wine cup, but there is foolishness in the young man who lingers at it.

* * *

There does not appear to be much "sand" in sugar these days. At any rate, it does not develop much strength. P. S.—The "sand" is beginning to appear.

* * *

It is often because clerks lack interest in themselves that they have no interest in the affairs of their employer.

* * *

Perseverance and ingenuity are as essential in fishing for business as they are fishing for trout by shady streams.

* * *

A paper in the Southern States talks about a cut in cigarettes. A new departure. Is it not smoked that cigarettes usually are?

* * *

"How to Crush Bones" is the subject of an article in a contemporary. How to crush competitors would be more popular.

* * *

The railroad companies have now been getting their heads together with a view to

advancing rates. In spite of the good times it seems that neither rates nor prices can be advanced without an "understanding."

* * *

"Heroic measures will win," remarks a contemporary. That is so. Bravery is as essential to success in business as it is to war.

* * *

A good many merchants are anxious to see China opened up to missionaries in order that they may follow with their merchandise.

* * *

The advertisement opens up the way for business, but if the merchant lags behind, lost may be the business that should have been his.

* * *

It is better to be a crank in business than a cipher. Turn a crank and you can get some results, naught from naught is nothing, figure how you will.

* * *

Retail merchants should teach people how to make tea and coffee as well as persuade them to purchase. There is a great deal of missionary work to be done along this line.

* * *

Capt. Howard, of Batoche fame, is evidently finding it more difficult to perform his duties as a Customs official than he did as a manipulator of the Gatling gun which gave him notoriety. The trouble seems to be that the gallant captain has lost the head he had during the rebellion.

* * *

The members of the Montreal Trades and Labor Council who refused to invite Keir Hardie to address them are wiser in their generation than the Chicago Methodist ministers who did ask him and then went about sorrowing afterwards. Let me see, does it not say somewhere in Holy Writ that the children of darkness are wiser in their generation than the children of light?

THE EXPORT APPLE PACKAGE.

IN the following letter to the editor of The Glasgow (Scot.) Evening Herald will be found some pointers to apple growers and shippers worthy of attention :

SIR,—There is a railway race for a record attracting attention at present, but there is a far more stupendous and important race for a record going on amongst the soil producing nations of the world to ledgerize Britain as their special customer for their respective products, and Britain is the best customer for many of their products—in many cases the only one—to whichever of them can monopolize her orders. Her import for her pantry use figures up to about £180,000,000 annually, of which sum about £6,000,000 is for fruit, and this sum might be doubled by care against waste and by a methodical dietary application of it to the expressed wishes and wants of the people here who consume it, and are both able and willing to pay for it.

Now, in the item of apples Canadians have the mile-a-minute of the race for record on their hands if they would judiciously and honestly use it. Dishonesty in the packing of these barbarous barrels is stupid ; because right down honesty would serve all purposes better for the financial profits of the growers and shippers in Canada, and with much less trouble if backed with fraternal admonitions by their consignees in Scotland. Moreover, the empty barrel, costing in Canada about half a dollar each, is only firewood here ; whereas the cheap square wicker hamper, holding upwards of a bushel of apples, when empty would find ready purchasers in grocers and other shopkeepers for catering parcels to their customers, and cost primarily less money than the barrel.

And the intelligent fruit growers and shippers of apples in Canada know all that, but they are handicapped by the barrel custom. Mr. Sheppard, Montreal, of long standing and reputation, who makes apples in season one of his specialties in his home trade, refuses to make consignments to Britain on his own risk of return. He has done so to Liverpool and Edinburgh in 50-lb. packages, but always with irritably unsatisfactory results. His recent consignments, he says, of select fruit in such packages to commission merchants in the latter city were realized by the hammer in the characteristic rough-and-tumble, adjective, and hilarious form to an appreciative audience, no doubt, but regardless of quality, merit, avoidupois poundage, or careful packages ; with results pleasing to all but Mr. Sheppard. He would consign no more for sale in that manner.

The result of the desirable reform in the classification and package of the Canadian fruit trade would be all round productive of fair remuneration—profit to the grower, shipper, consignee, and their subsidiary dealers ; and not less so to the family man

purchaser in Glasgow, who might thereby have a reasonably sized hamper of apples in the corner of his kitchen at a reasonable price, for handy family use, and the empty hamper to the bargain for the housewife's clothes-holding purposes on the washing green. A barrel of apples is too much for a small house, and is often simply a barrel of irritation and disappointment.

I am, etc., JOHN MCLEAN.

86 Wilson street, Glasgow, Aug. 27, 1895.

THAT EGG PROBLEM.

THESE additional answers have been received to the egg problem published a few weeks ago in THE CANADIAN GROCER :

Lui Doeringer, Brantford—Re egg problem. Friend Laughton's answer, 721 eggs, makes 60 dozen. Did he ever see a woman carry such a weight of eggs in a basket ? I think 301 eggs is nearer correct.

301	divided by 2	equals	150	and 1	remainder.
301	"	3	"	100	" 1 "
301	"	4	"	75	" 1 "
301	"	5	"	60	" 1 "
301	"	6	"	50	" 1 "
301	"	7	"	43	"

No number under 301 is divisible in the above manner. Therefore, beyond doubt, a woman would be less apt to carry 60 dozen eggs (about 80 lbs.) than she would to take in 25 dozen, or say 35 to 40 lbs.

Kind regards to Friend Laughton.

E. Ashley, clerk with William Patterson & Son, Belleville—How many eggs had she ?

Mr. Laughton's answer of 721 eggs may be correct, but to my mind it is too many for any ordinary woman to handle in one basket unless she were a giantess. Seven hundred and twenty-one eggs is equal to 60 dozen and 1 over ; that amount is rather large. Below will be found a more reasonable answer, and in all probabilities the correct one.

" 301 " eggs in basket.

2	at time	.....	150-1
3	"	.....	100-1
4	"	.....	75-1
5	"	.....	60-1
6	"	.....	50-1
7	"	.....	43-0

301 eggs, or 25 dozen and 1 over.

Does this not look more reasonable ? To my mind it does.

LONDON, Sept. 21st, 1895.

F. Smith, of P. M. Lawrason, London—How many eggs had she ? Seeing answer to egg problem in your last issue by J. H. Laughton, Parkhill, the writer would suggest 301 as being much easier carried. Friend Laughton always did believe in big baskets.

J. H. Hager, Hagersville—The old lady rather got the start of Mr. Laughton last week, as the basket contained but 301 eggs. Mr. L is out 420 eggs.

2	at time	.....	150-1
3	"	.....	100-1
4	"	.....	75-1
5	"	.....	60-1
6	"	.....	50-1
7	"	.....	43-0

John Fryke, Hamilton—Regarding egg question appearing in issue of 13th inst., Mr. J. H. Laughton, grocer, Parkhill, has found time to figure out at 721 eggs ; but I think I have come to better conclusions by making the number of eggs that she had at 301. Being a smaller number it would be nearer the mark.

2	at time	.....	150-1
3	"	.....	100-1
4	"	.....	75-1
5	"	.....	60-1
6	"	.....	50-1
7	"	.....	43-0

Give us something a little easier.

Correct answers have also been sent in by M. J. Wigle, of Essex, and J. C. Purvis, of Cowansville.

PROBLEM FOR MATHEMATICIANS.

EDITOR GROCER,—If you would like to give out a simple problem with a startling answer, then the following will answer the purpose :

If a man hires to a farmer for 52 weeks, for the remuneration of 1 grain of barley for first week, and double the pay each succeeding week, thus :

First week's pay	1 grain.
Second " "	2 grains.
Third " "	4 " "
Fourth " "	8 " "
Fifth " "	16 " "
Sixth " "	32 " "
And so on till 52nd week,	

How many bushels will he receive for the 52nd week ?

Yours, etc.,

D.

LATE STRAWBERRIES.

Mr. Charles White, of St. Norbert, brought to the city yesterday a fine basket of strawberries freshly plucked from his garden. They were of a variety known as the "Oregon Ever Bearing." Mr. White, who lately moved here from the Puget Sound, is an enthusiast in the culture of this fruit. He brought with him from the Coast a thousand plants, including several different varieties. Mr. White is confident he can grow strawberries successfully here and declares that next year he will have a good supply for the local market during the latter part of August and early in September. The berries he brought in yesterday were of a good size and of a delicious flavor.—Winnipeg Free Press of Sept. 17.

A GROCER FLIM-FLAMMED.

According to a London, Ont., despatch, a confidence-man, who has escaped arrest, succeeded in flim-flamming a small grocer out of \$5 in the often-worked way. With his arm in a sling he entered the store, and, having asked for something not on sale, requested the lady in charge, Miss O'Donnel, to give him a \$5 bill for that amount of silver. The silver proved to be ten cents short, and the sharper, expressing surprise because he had "just got the money at the place near by, gathered up the silver, and, giving the lady the bill, as she supposed (he had apparently sealed it up in an envelope) to keep till he returned, he started out to hunt up the lacking ten cents. Of course he never returned, and the envelope contained not the bill but a worthless piece of paper.

TRIPLETS FOR A GROCER.

The wife of Richard McDougall, grocer, 70 Sherbourne street, Toronto, has given birth to three children at one confinement. One was still-born, but the other two, a boy and a girl, are alive and thriving, one weighing seven and the other eight pounds.

TEAS

Send to Us when you are in the market.
 State about the price you wish to pay. We are
 interested in pleasing our customers
 and can suit you to a **T**

LUCAS, STEELE & BRISTOLHillwattee Tea
... Agents**HAMILTON**For **PICKLING** use our

**PURE
 PICKLING
 SPICE IN
 PAPER
 PACKAGES**

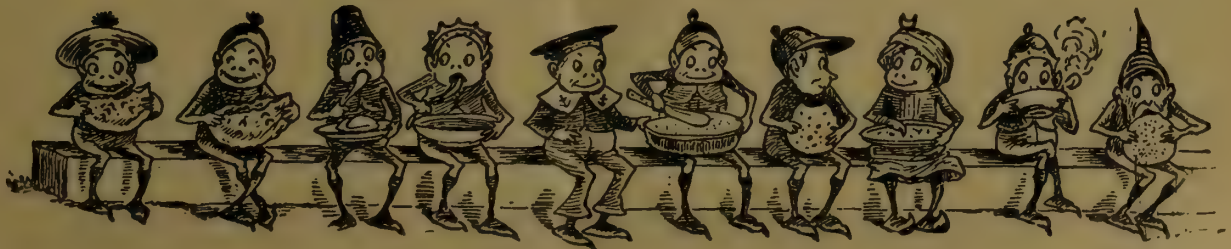


We have the finest pure
GROUND Spices in
 10 lb. boxes.

BEAVER BRANDOur **WHOLE** Spices direct importations are now all in.

James Turner & Co. - Hamilton, Ont.

WE ALL SWEAR BY "IMPERIAL."

**MacLaren's Imperial Cheese**

Just think of it; never gets hard.

For sale by all Wholesale Grocers.

NEW FIGS ❖ NEW PEELS

Finest Eleme

In 10-lb. Boxes.

Crosse & Blackwell's

Lemon, Orange, Citron.

NOW IN STORE.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS

Toronto

REASONS FOR RAISINS.

A RAISIN vineyard is in full bearing in three years, but the grape has not reached its perfection until the vine from which it springs is six or seven years old, says Harper's Weekly.

The Muscat and Thompson seedless are the best variety of raisin grape cultivated, the latter having only been introduced within the last few years, but the Zinfandel and Sultan have also large claims upon popularity.

Standing before one of these vines, upon which inverted cones of countless perfect spheres are hanging—each cluster weighing several pounds—a vision of the Hebrew spies, with their magnificent grapes of Eschol, borne "on a staff between the two," rises before us, and involuntarily we exclaim, "Is not this the Promised Land?"

About September 1, the long sunny days, the dewless nights and percolated soil have perfected their marvelous work, and the first crop is ready to be gathered. By this time the laterals have run riot, and the vineyardist can scarcely see over the top of his vines.

The process of grape-gathering for raisins requires the most delicate handling and cleanliness. Hundreds of shallow wooden trays, about five feet square, are distributed among dozens of trained pickers. The bunches are carefully cut from the vine, and as carefully laid upon the base of the tray to avoid bruising them. There they remain untouched for ten days and nights. One-half of the grape is by this time cured: but instead of turning them with the hand, an empty tray is placed over them, the lower one is inverted, and the turning and transfer have been made. In twelve more days the curing is completed. The trays and contents are then stacked about twenty trays high, where they remain for five days sweating, when they are ready to be graded and packed in boxes of five, ten, twenty and fifty pounds for the eastern market.

Vines six years old yield one and a half tons of raisins per acre, giving a net income of \$200 per acre. While the supply of rais-

ins is as unfailling as the growing demand, there is an esthetic as well as economic side. A few women have not only found raisin vineyards a source of comfortable revenue, but their cultivation a most elegant and healthful pastime.

The approach to some of their homes, with the vineyard in the rear of the dwelling house, is through avenues of palm and magnolia trees, and if they lie, as many do, against the foot-hills of the Sierras, a ride through the columnar glories of giant redwoods is a fitting introduction to the beauty and utility which is sure to be beyond.

THE "SKIN" GROCER.

The New York World relates the following story. "There is a grocer in the ninth ward whose one aim is underselling the trade. That he does this in many instances is made plain by a comparison of his prices with those of other grocers in the vicinity. His stock is not nice to look at and much of it appears to be shopworn. It is said that he buys up job lots from fire sales, goods damaged in transit and consignments that fail to come up to expectation.

"However that may be, a woman bought a can of tomatoes from him and when she took it home and opened it the contents were unfit for use. She brought it right back and requested that it be exchanged. The grocer refused to listen to this proposition and when the woman's husband came home she told him all about it. The next day the grocer was surprised by a visit from the food inspectors. They made a raid on his canned goods and after their departure the grocer could not have given the woman a similar can in exchange, even had he been willing to do so.

"The news of the raid attracted quite a crowd, but no one enjoyed it so much as the woman's husband, who arrived early on the scene and was last to leave. When the inspector's wagon drove off the man entered the store and addressing the grocer, rubbed it in after this fashion:

"My wife bought a can of tomatoes here yesterday. They were bad and when she

asked you to exchange them you refused. When I came home and heard about it I notified the authorities. I see they have just been here and cleaned out all your bad stock; so whatever you have left must be fit to eat. Let me have a can of tomatoes, please."

BRITAIN'S CROPS.

The London Times publishes the third of its special crop reports for this season. The result of its investigations shows that during the past month the cereal crops of Great Britain have not in any way improved, but, on the other hand, that their condition has further deteriorated, wheat being 1.5 worse, barley 0.9 lower and oats 1.0 down. The following table gives the condition of the different crops in Great Britain on Sept. 1, with comparisons, 100 representing the condition of perfect healthfulness:

Crop.	Sept. 1895.	Aug. 1895.	Sept. 1894.	Sept. 1893.
Wheat	76.3	77.8	94.5	82.2
Barley	85.0	85.9	96.7	77.0
Oats	79.0	80.0	101.9	80.9
Beans	70.6	75.0	93.7	59.1
Peas	74.7	74.9	91.7	71.5
Roots	78.8	74.9	96.7	80.5
Potatoes	98.9	95.4	88.9	93.4
Grass	91.6	74.3	110.1	58.3
Hops	80.3	74.1	93.45	92.5

SCARCITY IN CERTAIN COFFEES.

The Rio News of August 19th has the following: "So far as we have been able to learn, the purchases have been, in great proportion, of good coffees and destined to north of Europe markets, and the quietness of American buyers is supposed to result from a determination to allow the buyers of the better qualities to 'fill up,' when a possible modification in dealers' views as to the value of the lower qualities may occur. The opinion among the dealers is, however, quite general that during the present crop there is to be a scarcity of grades from No. 8 down, and as it is a common report that considerable sums of exchange have been sold for future delivery, holders of coffee show no nervousness as yet, although there has been some business, for future delivery, spoken of in the coffee market at prices under quotations."

Davidson & Hay

Wholesale Grocers
and Importers



Toronto

It will pay you to get our quotations before buying.
Mail orders given our best attention.

The Queen of England

Has nothing better, purer, sweeter, on her table
than you can have on yours, if you buy our

**GOLD-DUST
CORNMEAL**

E. D. Tillson, - Tilsonburg, Ont.

A TRIAL ORDER



Of "Jersey Brand" will convince you of its selling qualities and give your customers the opportunity of buying the **BEST** brand of Condensed Milk. We would like you to try a small order, say a single case. If you purchase once you will always buy the

"JERSEY BRAND"

IT SELLS ITSELF.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - -

HALIFAX, N. S.

THE TRAVELER AT HOME.

MANY people who observe the C. T. on the road with his jolly ways and light heart may suppose he cares not for home or its sacred ties, or at least is indifferent to its pleasures, says a writer in Ohio Merchant. Such is not the case by a large majority. A careful analysis of their character, based on years of experience, leads to the conclusion that the C. T. loves his home as few men do, and it is the Mecca towards which his daily thoughts are directed, and to which he gladly returns at the first opportunity consistent with his business. The mere fact that he is away for a longer or shorter period from the home only adds zest to the idea of a return, and a better preparation for its fullest enjoyment. I once met a traveler who, by reason of extent of territory, could reach his home but once a year, and that a vacation of but a few days. When asked if it paid to keep up so great an expense for such a brief stay, his answer only emphasizes the foregoing, "that as the weary days rolled around he constantly kept in communication with his family, and looked forward with pleasant anticipation to even a remote return, that he knew if taken sick he had a place to go where loving hands would minister to his wants, and a haven to which he could at last retire and pass his declining years when worn out by the routine work of his calling."

Yes, the C.T.'s are seen in the hotel writing room each evening busily writing, and the early morning mail trains are freighted with messages to the ones at home, saying "I will be in Saturday night," and the faithful wife and eager little ones count the hours that intervene until papa appears.

What a well-earned rest it is to relax from the weekly grind of business and in the home circle once again forget cares, to renew social life for even a brief period, and "rest up over Sunday."

DECLINE OF THE GROCERY TRADE.

A correspondent in your last issue seemed to think that the grocery business is on the decline. I beg to differ with him on this question. As long as I live I have heard this complaint of poor business and hard times, but I think there was not much in it at any time. I think the world is growing better and richer instead of poorer. Of course, we are never satisfied, and the more we have the more we want. We all have more comfort and enjoyment than our forefathers did 50 or 100 years ago—the storekeeper as well as the laborer. The more money we make the more we spend, and we can never get enough. How could there be so many inventions and labor-saving machinery without cheapening the products of labor and enabling us to buy more of them? Many of us now take trips to summer resorts during the hot season, go to the theatre in winter, and

occasionally some of us go to Europe. We give our children a good education; our wives wear silk, or at least good dresses, and we ourselves wear gold watches, diamond pins, etc. What did our forefathers do 50 years ago? True, some of them got rich, but were there as many grocers then wearing gold watches, or going to the theatres, as there are now? I think not. The grocers at that time worked harder, kept their stores open longer and got up earlier in the morning. Their stores, as a rule, were much smaller. I think there are just as many people getting rich in the business to day as ever. The only trouble is that we don't want to live on as little money as our forefathers did. — Progress, in The Advocate.

DELIVERY WAGON ADVERTISING.

A great many enterprising retail grocers, not only in the larger cities but in small country towns as well, are utilizing their delivery wagons profitably as advertising mediums, says Grocery World. The grocery wagon goes everywhere in delivering orders, and conspicuously placarded with muslin or canvas signs, displaying some special bargain or general advertising, they are sure to attract attention.

The majority of grocers simply display their firm name and address, with the word "grocer" on their delivery wagons. This is a mistake. In the grocery business everything which can yield advertising should be made to do it. It is not like a profession where advertising is restricted. One of the most progressive grocers the writer ever knew does business in a small inland New Jersey town. Notwithstanding the insignificance of the place, however, this man's methods are novel, unique and strictly up to date, and he is making money hand over fist. The grocer uses his delivery wagon for advertising, and his opinion is that he derives great benefit from it.

His plan is a simple, but very effective one, and any grocer who desires can adopt it. He had two light metal frames made, which are destined to be attached to each side of the wagon. Over these frames are tightly stretched some cheap, light material on which is stenciled various advertising matter. The grocer in question provides variety by showing a different color for each day. On Monday, for instance, he will have orange; Tuesday, crimson; and so on. He devises various bargains to be displayed on them, and declares that he has traced a great deal of business to those signs alone.

One important requirement is that these signs should be arranged neatly and that the printed advertising matter should be nicely done. Owing to the conspicuous coloring, anything but good taste and neatness in the lettering would give an effect of shoddy cheapness, which will kill the whole thing immediately.

HALIFAX NOTES.

R. J. Mathison has purchased the cornmeal milling plant erected at Windsor some time ago by Coolfleet & Co., and will set it up in Dartmouth.

Nearly all the city bakers have reduced the price of bread, 2 lb. loaves, to 4c. Moir & Co. made the cut last fall and kept it up while flour was high. The cut by the other bakers is to meet this, as Moir & Co. were taking all the trade.

Blackwell & Co., pork packers, Montreal, will open a branch house in this city, with B. Rautenburg as manager.

PERSONAL MENTION.

Z. Limoges, produce merchant, Montreal, was killed by a street railway car on September 22.

The first initial to Mr. H. C. Boomer's name was omitted in our last issue, making it read C. Boomer, instead of as above.

Mr. Thos. Dickson, jr., Lebanon Group, Madulkelle, Ceylon, was introduced to the trade in Toronto last week by Mr. Geo. Stanway.

John Walker, one of the leading grocers of Paris, has removed into a large corner store. He now has one of the finest retail stores in the country.

Mr. J. H. Magor, of Frank Magor & Co., Montreal, will visit Toronto and Hamilton early next week. There are still some fall orders to be taken. Mr. Magor expects to secure them in time for shipments to be made before close of navigation.

H. J. Bourne, of Bourne Bros, general merchants, Revelstoke, B. C., was in Toronto this week with his bride. Trade, he says, has improved a great deal lately. THE CANADIAN GROCER congratulates and hopes the newly-wedded couple will spend many happy and prosperous years in their Rocky Mountain home.

EARLY CLOSING IN LONDON.

A London, Ont., despatch says: An influential delegation from the Grocers' Organization attended the last meeting of the Early-Closing Association with a view to secure the shutting up of stores at a more seasonable hour Saturday evenings. It is claimed that the customers, and not the merchants, are to blame in the matter, and special efforts will be made to have employers pay their hands some day other than Saturday, and also to urge purchasers to do their buying earlier in the day.

Herr P. Erbach, of the Grasserzögthum, Baden, is at the Manitoba on his annual trip to this country for the purpose of buying and shipping flax seed to Germany. There is at present no flax offering, but the market is expected to move shortly.—Free Press, Winnipeg.

FILLED CHEESE A BOOMERANG.

THE practice in the United States of making filled cheese has become an abomination which threatens to destroy the home as well as the foreign trade. Oleomargarine and lard appear to be the principal "filling" ingredients.

The evil has become so threatening that press and people are united in demanding that steps be taken to remedy it. Referring to this demand The Utica Herald says:

This year "filled cheese" seems destined to knock out even the home trade unless dairymen, dealers and everybody interested in the genuine product of the cow, unite together firmly and contribute liberally to compel the sale of this fraud for just what it is. This can surely be done if a sufficient fund can be raised to bear the expense. It would take but a small sum from each individual if the whole dairy community would unite, and it is believed that the majority of the dairymen can see and appreciate the necessity of it. The trouble is that lard cheese is sold as full cream, or an imitation sold as the genuine product, and there is no question that this can be stopped if a sufficient amount of funds can be raised. The movement started by the Utica Board of Trade is being pushed as rapidly as possible, and the patrons of all factories are earnestly requested to respond immediately to the circular issued, in order that there may be no delay. In another week September cheese will begin to be marketed, and it is hoped to make a part of the September and October stock worth more money than cheese is now bringing. But it can't be done by holding back and depending on your neighbors to carry on the movement. Everybody must join in and do what he can to save the dairy industry from any further disaster.

INCREASED EXPORTS.

The trade returns for the past two months indicate a gratifying increase in the trade of the country. Exports are valued at \$24,876,199, as against \$22,559,419, or an increase of two millions and a quarter. The

duty collected for the same period shows an increase of \$318,000. Imports for the two months manifest a falling off of exactly two million dollars.

AFTER THE HUCKSTERS.

At the second general meeting of the stockholders of the Cleveland Retail Grocers' Association, according to The Ohio Merchant, an ordinance was framed for presentation to the City Council providing that hucksters shall pay license fees as follows:

For horse and wagon license with one man, \$150; for each additional man accompanying same, \$40; for two-wheeled cart and man, \$50; for foot peddler, \$25.

At present a foot peddler is charged \$1, and a man with a horse and wagon, \$25.

B. C. LUMBER FOR AFRICA.

The very large increase in shipments of lumber to South Africa from the mills of British Columbia and Puget Sound must indeed be gratifying to lumbermen. This new field for fir lumber promises to equal, if indeed it does not soon surpass, the demand for it in Australia. Within the last two or three months five large steamships and four sailing vessels have sailed for South Africa with cargoes of lumber, amounting in the aggregate to some 15,000,000 feet. Another steamship, the Yanariva, which recently arrived from the Orient, is now loading for South Africa. It is claimed that the steamships can carry lumber as cheaply as sailing vessels and make reasonable profits. The increasing demand for Douglas fir lumber in South Africa marks a new era in the trade, as it is an entirely new and promising field, which has formerly been supplied with lumber from the Baltic. Now that Douglas fir lumber has secured a firm hold in South Africa, there is every reason to believe that the demand will rapidly increase, and South Africa eventually will be one of the best mar-

kets for Douglas fir, as it is far superior to Baltic pine or any other lumber where size, strength and durability are required.—B. C. Commercial Journal.

LATE BUSINESS CHANGES.

W. D. Lamb has opened a general store at Solina, Ont.—Thos. Penfold, liquors, St. Thomas, B.C., has compromised at 35c.—T. F. Miller, grocer, Wroxeter, Ont., has been succeeded by Thos. Rae.—N. Bloom & Co., general store, Cookshire, Que., have dissolved.—Jas. and Ed. J. Planche and Jos. F. Wilson are partners, as Planche, Wilson & Co., general store, East Angus, Que.—Wm. Hurley, grocer, Montreal, is dead.—The business of H. Rochon & Co., grocers, Montreal, is owned by Nathile Bergeron, wife of Hector Rochon.—Felix Cloutier, general store, Ste. Rose, Que., has sold out, and W. Chartrand has started a business at the same place.—The assets of A. Grenier & Co., confectioners, Three Rivers, Que., are to be sold by auction in October 1.—The creditors of C. J. Draper, general store, Waterville, Que., have been called together.—Jos. Symington, general store, Minnedosa, Man., is removing to Brandon.—T. Carbutt, crockery, Vancouver, B.C., is selling out.—W. M. Robson, general store, Plumper Pass, has assigned his personal effects to his wife.

MANITOBA PLUMS.

Says The Manitoba Free Press: Thos. Frankland, of Stonewall, has sent to The Free Press samples of the Manitoba plum, to the cultivation of which he has been giving attention. The samples include seventy varieties, some of considerable size. Mr. Frankland hopes to show the improvement that can be made in these wild fruits by cultivation and everyone will wish his experiment success.

THERE'S BEEN A GOOD DEAL

Of talk so far, about the Salmon pack this year, but as a matter of importance quality takes precedence over quantity.

Quality is the first consideration in our case. Flag-ship Salmon will never be anything else than first-class.

ROBERT WARD & CO., Ltd.

Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.



Franco American Food Co.'s

French Soups



Truffled Game Pates

PARTRIDGE
QUAIL
GROUSE
PHEASANT
WOODCOCK



CONSOME
CLAM CHOWDER
CHICKEN
JUILLENE
MOCK TURTLE
MULLIGATAWNEY
OX TAIL
TOMATO

Totally different from Potted Meats.

The above incomparable goods, the very best manufactured, for sale by

Turner, Mackeand & Co.

Western Wholesale
Selling Agents

Winnipeg



There is Some Satisfaction

In selling an article that secures the full confidence of your trade, and especially if that same article pays you a good profit. There is no better way for you to satisfy yourself about the quality of

SNOW DRIFT BAKING POWDER

Than to try it in your own home. Then put price and results against any others. Decide for yourself—others have and are making large sales and good profits.

The Snow Drift Co.

—

Brantford, Ont.

This brand of

Flavoring Extracts

IS UNRIVALLED FOR

PURITY and STRENGTH



ROBERT GREIG & CO. . .

MONTREAL

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

ADVANCE IN WOODENWARE.

AN ADVANCE of 5 per cent. has been announced by the Canadian manufacturers in the price of woodenware. The change was decided upon at a meeting held on Thursday last in Ottawa.

The manufacture of woodenware has not been a profitable industry for some time. Not only were values influenced by the quietness of trade at home, but the manufacturers were compelled to put prices down still further in order to meet the slaughter prices on the United States product which was being shipped into the country in considerable quantities in spite of a duty of 20 per cent., the manufacturers on the other side being anxious to accept almost any price while the depression obtained.

When the raw material, wages, etc., were cheap the conditions were onerous enough, but they became more so when the raw material and wages both appreciated. To such a situation had affairs arrived that one of the manufacturers, and the largest, seriously contemplated shutting down his factory until better prices obtained.

In view of this the surprise is not that prices have advanced 5 per cent., but that they did not advance more: An increase of from 10 to 15 per cent. would have only brought prices to where they were before the decline. There is, therefore, some reason for the assertion that a further advance before long is probable.

There are at present only two manufacturers of woodenware in the country. More there were at one time, but, through senseless cutting, the number has been reduced to two. It is to be hoped that these will live and let live.

That all underhand work is not yet numbered with the past is evident from an incident of the day on which the recent advance took place. At the morning session, while it was practically agreed that there should

be an advance, an adjournment was made for lunch before the agreement was formally consummated. In the meantime, however, the representatives of one concern in the different parts of the country became in some mysterious manner acquainted with the fact that an increase was practically certain; and they put their information to such good account that before they had been officially notified of the advance they had booked a number of orders at the old figure.

Stocks of woodenware in first and second hands appear to be light. At all events orders are already coming in to the manufacturers with increasing momentum.

"CUTTING" IN CANNED GOODS.

MANY rumors are afloat regarding packers' prices on canned tomatoes and corn. From what THE CANADIAN GROCER can gather there is more smoke than fire, but where there is some smoke there naturally must be some fire.

The canners' supposed price for tomatoes and corn is 75c., but this figure is being cut. There is no question about it. And it is not confined to what in trade parlance are termed "off goods." It is true that very little business is passing as between packer and wholesaler, but little as it may be, some of it is passing at figures lower than those that are supposed to rule.

The fact that stocks in second and third hands, are, as a rule, sufficient for present requirements, and, furthermore, that the pack of corn and tomatoes promises to be large, may fairly be set down as the cause of the cutting.

That the practice is a senseless one is evident from the fact that it costs as a rule about 72c. to put these goods up ready for shipping, besides which there is the additional cost of making delivery.

The representative of one leading packer spoken to regarding the matter, while acknowledging that prices were being cut, declared that the cutting was chiefly on goods sold on Northwest account.

While upon the canned goods situation, it might not be without some interest to note the outlook for canned tomatoes in the United States. From all accounts the pick there is likely to be the smallest for some years, the poor results of the season of 1894 having discouraged many of the growers. A New Jersey packer of tomatoes, whose average annual product is 25,000 cases, does not expect to get out more than 7,000 cases, although he has made contracts for some 11,000 cases. In spite of this, however, we are assured that buyers in the United States are taking little or no interest in the market. This, however, is perhaps largely due to the fact that jobbers still have a great deal of 1894 stock in their warehouses.

The situation in the United States should

tend to strengthen the Canadian market for canned tomatoes, notwithstanding a duty of 30 per cent.

WE SHOULD GUARD OUR CHEESE.

IT is an ill wind that blows nobody good. And although Canada warmly resented the statement that cheese filled with oleomargarine was being shipped from this country to the United Kingdom, yet good results will flow therefrom if Canadians so will.

The charge in question was not only refuted, but the editor of The North British Agriculturist has explained that what he meant to say was that filled cheese from the United States was being placed on the home market. But there is no knowing when a similar charge may be again levied.

We know that filled cheese is being made in the United States and exported. We are equally well aware that our cousins to the south have not hesitated to, in the English market, trade on Canada's good name: many a cheese made in the United States, and shipped via a Canadian port, has been sold on the other side of the Atlantic as a Dominion-made article. Uncle Sam is never adverse to donning other people's clothes if he can make a dollar by so doing.

And if our respected cousins have not hesitated to sell ordinary cheese as Canadian, it is scarcely probable they have any pricks of conscience about selling the extraordinary or spurious as Canadian.

Wisconsin is one of the chief centres of the filled cheese industry; and with the cheese from that state, which crosses into Canada at the Soo en route for the Atlantic ports and Europe, it is likely there may be some of the filled article. Whether this fact had anything to do with the recent charge THE CANADIAN GROCER has no opinion to express. But upon this we have a decided opinion: Canada should take some steps to protect her own interests. We have nothing to say about the cheese makers on the other side transshipping their product, either good or spurious, through Canada or sending it out from our ports. Let them send it, and the more the better for our railway and steamship companies. Neither is it of any use to plead with our cousins to be honest in the matter. They will be honest when it pays them best to be so. But we can guard ourselves. We can pass a law compelling all cheese to be branded. At the last session of Parliament a bill having this end in view was introduced, and it is expected that the next session will see its adoption. It provided that every cheese box and every cheese should be branded with the word "Canada," the date of manufacture, the registered number of the factory and the initial letters of the province.

Of this the people of the United Kingdom may be assured: Canada has no oleomar-

garine filled cheese. We make no oleomargarine in the country, and the law prohibits our importation of it. But assurance on the part of Canadians is not enough; we must take means to ensure a continuance of the high favor which Canadian cheese occupies on the British market, and from which there are those on both sides of the Atlantic who would fain depose us.

If The North British Agriculturist's charges accelerate us in securing the desideratum, it will be an example of where ill wind does sometimes blow good.

WILL BE MANY POOR RAISINS.

What THE CANADIAN GROCER said a week or two ago regarding damages to the Valencia raisin crop by rains has been confirmed by advices just to hand.

The bad weather, it appears, was of some four days' duration, with the result that a great deal of inferior fruit will be on the market this season, and at low figures.

As a matter of fact, low prices are already being quoted by cable. THE CANADIAN GROCER knows of at least one packer who is putting a special line on the market at 2s. per cwt. less than his regular brand. This special line does not contain the packer's name.

The advices referred to intimate that there will be a great deal of poor fruit on the market this season. In the meantime, however, there does not appear to be any appreciable depreciation in the value of the ordinary first-class brands.

SMALLER-SIZED PRUNES SCARCE.

Cable advices received this week in Toronto from Trieste indicate increased strength in the primary prune market.

The advices in question state that the smaller sizes are very scarce, being practically out of the market.

This is all the more interesting to Canadians from the fact that what are known as the smaller sizes are the standard fruit on this market, being cheaper goods.

In consequence of the scarcity of the smaller sizes their price to the larger sizes is relatively much higher than usual. As a rule the difference between each grade is 2s., or 8s. from the smallest to the largest size, but at the moment the difference between the highest and the lowest grade is only 2s., or one-fourth the usual figure.

Regarding the quantity, the latest advices say that it is "very, very short."

MATCHES LIKELY TO BE DEARER.

Matches, THE CANADIAN GROCER learns on pretty good authority, are likely to be advanced in price before long.

Some time ago, it will be remembered, a reduction was made, and the talk is now

that not only may the old figures be replaced, but that an advance even exceeding these will be made.

"CHEAP" TUTTI FRUTTI.

Tutti Frutti—Another shame. You've been paying 5c. for Tutti Frutti, but don't do it any longer. John Eaton Co. sells it 2 for 5c.

The above is an extract from an advertisement which was inserted in the Toronto daily press on Saturday last by the John Eaton Co., one of the "Queen City's" department stores.

It is frequently charged against department stores that they sometimes advertise at a great reduction in price an article which they have not in stock.

Be that as it may, there is ground for suspecting that Tutti Frutti was not in the John Eaton Co.'s store on Saturday last, as advertised.

When Adams & Sons Co., manufacturers of Tutti Frutti, saw the advertisement, they, early on Saturday morning, deputed five persons to visit the John Eaton Co.'s store to purchase the article. Each was told that the firm did not keep Tutti Frutti, but mentioned another kind it did keep. THE CANADIAN GROCER also deputed one of its staff to purchase Tutti Frutti, and he too received a like reply. What he was given as a substitute for Tutti Frutti was decidedly inferior in every respect to the article made by the Adams Co.

THE CANADIAN GROCER does not charge the John Eaton Co. with deliberate falsifying. What was done may have been the result of a misunderstanding. The fact, however, remains that an article was advertised which would-be purchasers could not get, and demands that the firm make some explanation, if explanation is possible.

Whether studied or not, the advertisement in question will not tend to entrench the John Eaton Co. in public favor, and the continuance of such practices will kill any business. It is difficult to understand how the Thomas Thompson family, who are practically the owners of the John Eaton Co., could have, with their half century of experience, made such a blunder.

BETTER FEELING IN SUGAR.

The sugar market gives indications of a more settled feeling in regard to values.

Last week the refiners in Montreal were shading prices on both granulated and yellows. This week, however, THE CANADIAN GROCER learns that they have arrived at a tacit agreement not to shade 4c. on granulated and 3c. on yellows at the refineries.

It is explained as a reason for this change of temper that stocks on hand have been well worked down, that the demand from jobbers is of larger volume, and that the marked activity in refined sugars in New York has exerted a sympathetic influence.

ADVANCE IN BAKING POWDER.

Cream of tartar continues to have an upward tendency in price.

To lay the commodity down here to day would cost something like 25 to 26c., an advance of 9c. per pound from the lowest point.

The original cause of the advance is the decreased output in France owing to the falling off in the manufacture of wine. But all of the advance can scarcely be attributed to natural causes. A syndicate is in evidence on the market, and it has naturally manipulated prices.

Compared with what they have been, prices are not, however, abnormally high at present, whatever they may be in the future. Less than five years ago the wholesale price was 33 to 35c., and when it ruled at 28c. it was considered a pretty low figure.

It is the general opinion that the end is not yet, and some at least of the makers of baking powder in Canada have advanced prices materially.

MONTREAL BOARD OF TRADE.

At the meeting of the Montreal Board of Trade held on Tuesday, the new Italian Consul addressed the Board in reference to trade between Canada and Italy.

He explained that up to the present there had been no practical means of bringing to the knowledge of Italians what the resources of Canada were. It would be his duty to do so in order to induce an expansion of trade between the two countries; and he would be exceedingly glad if any of the mercantile community would favor him with suggestions as to how this could be done. He referred to the treaty which had been arranged between Canada and France, which had facilitated trade between the two countries in wines and fruits from France and produce from Canada. Italy desired closer business relations also and hoped that the result could be arrived at to the mutual advantage of both nations.

The Board some time ago wrote the Controller of Customs asking why duty had been collected on the tins, cans or packages in which canned fish were imported, pointing out that no such duties had been collected in the past. A reply was read from the Commissioner of Customs stating that Item No. 334 of the new tariff provided for a duty on packages made of tin or other material, and that the department had no option in the matter.

The secretary was instructed to reply, stating that the clause was practically a dead letter until very recently, and urging strongly that the practice of admitting such packages free be continued.

He was also instructed to forward the petition recently adopted by the Board in favor of free canals to Ottawa.

NEW DRIED FRUIT.

THERE have been further unusually low offers on new crop Valencia raisins at Montreal during the present week. In fact, the prospects point to a lower ruling price for the opening business in new fruit this fall than the lowest touched last season.

Sales agents have offered to contract freely at a price which is equivalent to a cost, laid down on the wharf, of 3c. There is a disposition to treat these low offers with extreme caution, but the fact that they are being made has its effect.

It is understood that sales have been made as low as 9s. 6d. to 10s. for ordinary off-stalk and 12s. for fine off-stalk, cost and freight, by the direct steamers.

Figuring on these sales, exporters expect prices to open on the first direct arrivals of new raisins at a range of about $3\frac{3}{4}$ to 4c.

The feeling in currants is much steadier, and, based on sales that have been made so far, prices on first arrivals in Montreal will open about the same level as they did last fall, viz., $3\frac{3}{4}$ to $3\frac{3}{4}$ c. in bbls. and 4 to $4\frac{1}{2}$ c. in cases.

The first direct steamer, the Escalona, passed Gibraltar on the 20th September, and her agents expect her in Montreal by the 10th October. They have no definite intelligence of her cargo, but expect that her lot of fruit will consist of 40,000 boxes and half-boxes of fruit. The second steamer, the Fremona, was cabled as leaving Patras on Tuesday, the 24th.

PRIVATE POSTCARDS "CATCHING."

The notice in THE GROCER of W. H. Gillard & Co.'s private postal card, which is one of the most attractive yet sent out, has stirred up many other wholesale merchants and manufacturers, who have called at THE GROCER office to see it. We have no doubt that Gillard & Co. will be glad to send a sample to anyone who may write them for it.

Robt. Greig & Co., Montreal, send one printed in two colors. The back is divided into three spaces. In the centre they say that "Mr. ——— will have the pleasure of calling on you, etc." On the right is a list of grocery articles for which they are sole agents, and on the left the articles which they manufacture. The weak point in the card is on the face, which bears only the words "Private Postcard." Why not their name also!

WANT CHEESE BRANDED.

Produce dealers and cheese exporters in Montreal are commencing to agitate for the enactment of the law proposed last session for the branding of all cheese.

They contend that the chief influence against the bill last session was the opinion

of Professor Robertson, who held that its compulsory enforcement was not practical. Leading members of the Butter and Cheese Association contend that it is entirely practical, and hold that the Professor is not consistent in the action he has taken. He has had all the cheese made in Prince Edward Island branded with the date, section and month, as inspection in the warehouse at Montreal proves. This being so, the shippers and traders cannot understand why he should work against it elsewhere. They point out that there has been legislation to compel the farmers to furnish good milk to the factories, and why should not people who put the manufactured article upon the market in a fraudulent way be prevented from doing so. Why should the former be punished if he supplies impure milk and the latter be allowed to misrepresent the goods he sells?

The position taken certainly seems to be a sound one.

TWO-COLORED ADVERTISEMENTS.

In the last ten years there has been a most wonderful development in printing machinery of every kind and in engraving and designing. Advertisers and publishers have not been slow in taking advantage of the opportunities thus afforded them, as many readers of THE CANADIAN GROCER can testify. We believe that in the very near future all advertisements will be run in colors in all the first-class journals at a fraction above the present rate. Experiments are now being made with printing presses that will print two and three colors at one impression. We can assure the advertisers of THE CANADIAN GROCER that the moment a press of this kind is found to work satisfactorily it will be ours. We have led, and propose to lead, in this procession; as good as yesterday won't do us.

In the Fall Trade Number, now in press, more than half the advertising pages will be in colors. This means great additional cost to the publishers and a slight additional cost to the advertiser. We find any number of advertisers quite anxious for two colors, and we are not disappointing them.

THE CLERKS' ENTERTAINMENT.

THE entertainment given by the Grocers' Clerks' Association, Montreal, on Tuesday evening was a great success. They had the largest gathering but one ever held in the fine Monument National, which has a seating capacity of fully 1,500.

The members of the committee deserve the greatest praise for the perfect way in which everything was carried out. Of course the bulk of the work fell upon the shoulders of president J. B. E. Poirier and the secretary, J. A. Laughran, but the others were equally energetic in pushing the sale of

tickets and making the preliminary arrangements. A portion of the proceeds will go to the "poor fund," but there should be a nice balance to deposit to the credit of the association.

Two or three rows in front were reserved for the guests. Among them were Hon. James McShane and Mrs. McShane, Mr. and Mrs. J. M. Fortier, Ald. Renault. The Wholesale Guild was represented by the president, Mr. Charles Chaput, and the Commercial Travellers' Association by President Massicotte, and THE CANADIAN GROCER by John Bayne MacLean. Where, however, was the Mayor of Montreal, Mr. Villeneuve, himself a grocer, and a good one, too, and where was Mr. Johnston, the big, warm-hearted president of the Retail Grocers' Association, who should have been on hand to encourage the Clerks. Lieut.-Governor Chapeau allowed the entertainment to be given under his auspices, and the Governor-General's secretary sent the following very nice letter:

DEAR SIR,—I am authorized to acknowledge with thanks the receipt this morning of your courteous letter inviting their Excellencies to a soiree of the Union des Commis Epiciers at the Monument National on the 17th inst.

As their Excellencies are at present in British Columbia, and will not be able to return before the date named, I fear that it will not be possible for them to accept the invitation so kindly proffered, but I am authorized to express to you their sincere good wishes for the success of the gathering. I remain, yours faithfully,

W. T. S. HEWETT.

Mr. J. A. LAUGHRAN.

The play was the well-known "Monte-Christo," which was very cleverly presented by a company of amateurs under the direction of Mr. Pettjean.

At the conclusion of the play the guests were invited to partake of light refreshments, when Mr. McShane took the opportunity of congratulating the Clerks on the great success of the affair.

The committee, who had charge of the arrangements was composed of the officers of the association, Messrs. J. B. Poirier, J. P. Beauvais, O. Bergeron, J. A. Laughran, Arthur Desrochers, O. Legendre, W. A. Archambault, J. N. Robert, Viateur Laforest, Paul Ethier, E. Migneron, H. E. Thibautier, and Ed. Labrecque.

THEY TOOK IN \$400.

Montreal Grocers' Clerks' Association met this week to receive reports of the recent entertainment. The total receipts were over \$400. After paying expenses \$70 was donated to the fund for free Christmas gifts to poor children of the city and the balance went to swell the funds of the association. A cheque was received from Mr. Chas. Chaput, president of the Wholesale Grocers' Guild, for \$10, who wrote congratulating the association on the good work they are doing, and said he was glad to encourage them.

Arrangements were made for holding a general meeting of all the clerks in the city to further the early-closing movement.

It was proposed to celebrate in some way St. Nicholas day, who is the patron saint of the association.

TRADE CHAT.

THE stones taken out of the peaches that are tinned or dried are collected and sold at the rate of \$3 per ton.

Fire did \$500 damage to Alex. Watt's bakery at Amherst, N.S.

R. E. Bush, formerly of Berlin, has opened a restaurant and grocery in Woodstock.

There are 24 creameries in Maine that do nothing but manufacture butter the year round.

John Montgomery, an old and respected citizen of Brantford, died in that city a few days ago, aged 78.

J. C. Panter, of Norwich, Ont., has stated his intention of starting into business again as soon as possible.

A herd of 7,000 horses was bought on a Washington ranch the other day by the Portland Horse Meat Canning Company at \$3 a head.

The Vancouver Board of Trade has reduced its individual membership fee to \$5 per member. Heretofore it was \$25 for each firm and \$5 per member.

On the 21st inst. a daring robbery occurred at James Lynn's grocery store, corner of Barton and Wentworth streets, Hamilton. Mr. Lynn left a purse containing \$90 on the dining room table, and when he left a boy

jumped through the window and grabbed the purse. The detectives were advised, and after interviewing a suspected party, induced him to admit that he had taken the purse.

J. Welsh, who formerly conducted a grocery in Sarnia, has embarked in the manufacture of potash at Brigden, Ont. His buildings are at present in course of erection.

The Board of Directors of the Elgin Fair Association have decided to hold no more fairs. At the recent show there was a deficit of \$170.44 and the prize winners will receive only 70 per cent. of their winnings.

It is estimated that 150 tons of blueberries arrived per C.P.R. express from Rat Portage and district this summer for shipment to firms in Winnipeg, in the province, and to several of the states south of the line.

The best way to buy anything on the instalment plan is to put your spare money by in instalments of a dollar or so a week until you have enough saved up to buy what you want at the lowest price for cash.—Boston Globe.

The store of L. Charbonneau in Plantagenet, Ont., was burglarized on the 20th inst., the job evidently being done by experienced hands. Entrance was effected by the back door. A hole was drilled through the door of the safe, some explosive placed

therein, and the front completely shattered. About \$100 was secured.

An officer of the Customs Department is investigating the charge made in the House last session that a rebate of 90 per cent. had been obtained by certain millers on corn ground for fodder, under the false pretext that it is being ground for human food, to which alone the rebate applies.

United States Consul-General Mason, at Frankfort, Germany, in a report to the Department of State, says the beet sugar product for all European countries for this year is estimated at 3,015,000 tons, against 4,730,000 tons for the previous year, which was an abnormal yield.

The St. Johns News learns that negotiations are being conducted by Count de Bouthillier in Paris to effect a sale to a wealthy French syndicate of the St. Johns Stone Chinaware potteries, and are approaching a satisfactory conclusion. A representative of the syndicate is expected at an early date. The News says the booming of the pottery industry in St. Johns would be a big thing for the town. It would stand a little booming just now, for undoubtedly trade is very unsatisfactory, and many families are striking out for pastures new. This dullness of trade is, no doubt, due to many causes, but is chiefly attributable to the hard times which have been everywhere prevalent during the past two years, but accentuated recently by the collapse of the Banque du Peuple.

CHILLY MORNINGS

Suggest to the good housewife hot griddle cakes for breakfast. You are likely to have—probably do have—calls for a good, reliable prepared flour. (Self Raising).

We have been making such an article for many years. It has always given satisfaction. More sold so far this year than ever before.

You'll never regret it if you order a case of

**THE IRELAND CO.'S
BUCKWHEAT
FLOUR**

TORONTO, ONT.

In 2 1/2 lb. Packages. 2 doz. per Case.
" 5 " " 1 " " "

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 26, 1895.
GROCERIES.

THE feature of the wholesale trade this week is the firmness in sugar, the refiners having advanced prices from 1-16 to 1/8c. per pound. General trade continues to improve, although the volume of business is not as heavy as wholesalers would like to see it. Canned goods, while quiet, are in little better demand than they were. New season's Sultana raisins arrived on the market this week. Malaga raisins are arriving. Some small shipments of new season's soft-shelled almonds have also been received. The movement in syrups is improving, but the turn-over is only small as yet. The tea market is fairly active and strong. Demand continues good for small parcels of Valencia raisins. Currants are still active.

CANNED GOODS.

The demand for canned vegetables is a little larger than it was, but still the volume of business passing is not large, the price of tomatoes and corn being unsettled. Canned salmon is in moderate request. In fruits there is scarcely anything doing. We quote: Tomatoes, 80 to 85c.; corn, 80 to 85c.; peas, 85 to 90c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40; salmon, new pack, \$1.35 to \$1.40, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.80 to \$1.85 for tall tins; flats, \$2.35 to \$2.40;

half tins, \$1.35. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85.

COFFEE.

The situation is much as before. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22 1/2c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Business is moderate. We quote: "B," 3 1/2 to 3 3/4c.; extra Japan, 5 1/4 to 5 3/4c.; imported Japan, 5 3/4 to 6 1/4c.; tapioca, pearl, 3 1/2 to 5 1/2c.

SPICES.

Further advances have taken place in cream of tartar, and manufacturers of baking powder are beginning to quote higher prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 30c. per lb.

NUTS.

New season's Fermegetta soft-shelled almonds have arrived on this market, and they are being quoted at 12 1/2c. per pound. We quote: wheat, 22.15 in 100 lb. barrels; scornmeal, \$3.15; split peas, \$3.35; pot barley, \$3.50.

BALED HAY—The price given is \$12.50 to \$13.00, cocoanuts, 34.50 to \$5 per sack, Grenoble walnuts, 14 to 15c.; Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10 1/2 to 11c. for small lots; pecans, 10 1/2 to 11c.

SUGAR.

There has been a sharp advance in raws, with considerable buying. In Canada there has been a great deal more buying, with the

result that the refineries have advanced prices 1-16 to 1/8c. per pound. At the advanced prices the refiners are disinclined to push business, professing to believe that values will go still higher. At the time of writing they are asking 1/4c. more in New York for centrifugals. Sales were made at 3 1/4c. for the basis of 90 degrees. Since that 3 3/4c. has been bid and refused, and holders are asking 3 3/4c. All grades are correspondingly higher. We quote: Granulated, No. 1, 4 1-16 to 4 1/4c.; do., No. 2, 3 3/4c.; yellows, 3 1/8 to 3 3/4c.

SYRUPS.

The enquiry for syrups is gradually developing, but there is not much doing yet. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is a limited demand only. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33 1/2 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEA.

The retail demand is a little better than it was. Ceylons, Assams and Japans are the kinds mostly wanted. There is a fair enquiry for China teas, particularly new season's Young Hysons. Local representative of foreign tea houses report some fair transactions in low and medium grade Japan and China blacks. China green teas have been coming forward very slowly, and they have been bought up on sight. Indian and Ceylon teas have advanced 1/2d. in London during the past week or ten days, and the tendency is reported to be still upward. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want Scrub Brushes and should have them with Solid Backs.

We manufacture the only brushes with solid hardwood backs of one piece of wood. We have them in three styles and several sizes and qualities in each style. There are other so-called "solid backs," but ours are the only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

Return if not Satisfactory

"SALADA"

CEYLON TEA

These are the terms "SALADA" is sold on. Is any other tea sold on like terms? If your shipment is paid for, we are ALWAYS READY TO RETURN YOUR MONEY. This says more for "Salada" than a day's talk.

P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East.

TORONTO

and
318 St. Paul St., MONTREAL.



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.



BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.



grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

Shipments of new season's Valencia raisins are on the market. As to quality, they show the same satisfactory conditions as did the samples. They range in value from $5\frac{1}{2}$ to $8\frac{1}{2}$ c. per lb. There is a fair demand for them.

New season's Malaga raisins are arriving as we go to press, but as the cost has not yet been made up, we cannot give reliable quotations this week.

Small lots of Valencia raisins are still in good demand, the trade only buying for present requirements. We quote slightly lower prices. New fruit, fine off-stalk, $5\frac{1}{2}$ to 6c.; old fruit, off-stalk, 3 to $3\frac{1}{4}$ c.; layers, 4 to 5c.

Smyrna figs, new season's growth, are to hand, and there is a fair enquiry for them at 13c. for 10-lb. boxes and 15c. for 28-lb. boxes.

Currants continue in active demand at steady prices. We quote as before: Filhatras, half-bbls, 4 to $4\frac{1}{2}$ c., bbls., $4\frac{1}{4}$ c.; fine Filhatras, half-bbls., $4\frac{3}{4}$ c., bbls., $4\frac{1}{2}$ c.; Patras, $5\frac{1}{4}$ c., in cases; Casalinas, $4\frac{1}{2}$ to $5\frac{1}{4}$ c.; Vostizzas, $6\frac{1}{2}$ to 7c. in cases and half-cases.

Prunes of California and French growth are in stock in limited quantities, but there are not many wanted. We quote: Bosnias at 6 to 7c., and Bordeaux at $4\frac{1}{2}$ to $6\frac{1}{4}$ c.; California prunes, 6 to 9c. per lb. The quality of California prunes is exceptionally fine this year.

In California evaporated prunes the situation remains much as before. We quote: Apricots and peaches, $12\frac{1}{2}$ to $13\frac{1}{4}$ c. per lb.,

GREEN FRUIT.

The boom in lemons continues, and \$10 per case is now the local quotation. The market is likely to continue in the same condition for a few weeks yet. Sorrento, Palermo and Verdilla are the lines now offered, and a few green Malagas are coming in, but even they are held at big prices. In oranges, California seedlings are out of the market, leaving Sorrentos and some Jamaicas in barrels offering. Sweet potatoes are growing plentiful and they are of good quality. The supply of apples is good and prospects for prices are not bright, foreign yields being also up to the mark. We quote: Lemons—Sorrento, Palermo, Verdilla and Malaga, \$10 per case. Oranges—Sorrento, \$4 to \$4.50 per case; Jamaicas in barrels, \$10. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 15 to 25c. per basket. Green California fruit—Peaches, \$1.25 to \$1.50 in boxes; Tokay grapes, \$2 per box; green apples, \$1.25 to \$1.75 a barrel; watermelons, 15 to 20c. each; muskmelons, 40c. per basket, \$1.50 per bbl.; grapes, $3\frac{1}{2}$ to 5c. per pound; Canadian Crawford peaches, 75c. to \$1.50 per basket; Michigan peaches, \$2.75 in bushel baskets; Canadian Bartlett pears, 90c. to \$1 per basket; other grades, 30 to 60c.; Spanish onions, 90c. per small crate; Portugal onions, \$2.50 per large crate; sweet potatoes, \$3.25 per bbl.

BUTTER, CHEESE AND EGGS.

BUTTER—Offerings from the country have been much larger recently, and from present indications it would appear that

large quantities are still held in country towns and villages. This means that in all likelihood lower prices will prevail. Country merchants are still trying to obtain costs out of their stocks, but it is feared that theirs is a losing game—in fact, the market points to a repetition of last season's losses. This will be largely due to the quality of the butter held, for good butter is still in good demand, while the quantity of good butter coming forward is small. Prices remain unchanged. We quote: Old summer dairy and store packed, 7 to 9c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c. Fresh creamery—Tubs, 18 to 19c.; pound prints, 21 to 22c.

CHEESE—Many of the large exporters have been buying freely of late makes of cheese at prices ranging from 8 to $8\frac{1}{4}$ c. This would seem to indicate that the local market for cheese will soon improve, although no change is yet noticeable here. Local buyers have been offering $7\frac{1}{2}$ c. for August Canadian makes, and 8c. for the balance of the season. Last August and September makes bring 10 to $10\frac{1}{2}$ c.

EGGS—A year ago at this time eggs were bringing 15c. a dozen, but now, although there seems to be no cause for it, 12 to $12\frac{1}{2}$ c. is the quotation, and the market is easy at that.

COUNTRY PRODUCE

BEANS—Have declined to \$1.40 to \$1.50.

DRIED APPLES—Jobbers quote at $5\frac{1}{2}$ c.

EVAPORATED APPLES—Jobbers quote at 7c.

POTATOES—Slightly improved, 30c. per bag being paid.

HONEY—Strained in bulk is unchanged at 8 to 9c. Honey still sells at \$1.50 to \$1.80 in the comb.

THE TORONTO COLD STORAGE CO.

Rates and information, write . .

W. H. LECKIE, Manager,

TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Still lead for the

Choicest of Fruits

Punctuality and Low Prices. Special attention given to mail orders during the Exhibition.

Consignments of Domestic Fruits, Butter, Eggs, Honey, Beans, Poultry, solicited, which will at all times receive our careful attention.

Our sales of . .

Silver Star Soap

Are steadily increasing. No better 5c. cake on the market. Write us for prices and terms.

GUELPH SOAP CO.,

Sole Manufacturers

GUELPH, ONT.

ANTOINE SOLARI

Head Offices :

GRAND VEZIR HAN

Smyrna

Importer and exporter of Dried
Fruit, Smyrna Figs and Sul-
tana Raisins

All orders executed at lowest prices.

Agent for Canada :

E. FIELDING

27 Front Street East, TORONTO

COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

HOPS—Canadian, 6½ to 7½c; Pacifics, 14c.

PROVISIONS AND DRESSED HOGS.

Dressed hogs have declined in price to \$5.50 to \$6 per cwt. Products are also a little lower. We quote :

DRY SALTED MEATS—Long clear bacon, 7c. for carload lots, and 7¼ to 7½c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½ to 11c.; rolls, 8 to 8½c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10 to 10½c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8¼c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13.50; shoulder mess, \$13.

FLOUR AND FEED.

WHEAT—Quoted on the street here thus: White, 62c.; red, 62c.; goose, 55c. per bush.

OATS—Quoted at 28 to 29c. per bush.

BARLEY—Quoted at 39c. per bush.

FLOUR—Business is dull and prices are the same as last week. We quote : Straight roller, \$3 to \$3.05; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—Trade is dull and foods are easy at quotations. We quote : Standard oatmeal and rolled oats, \$3.60 to \$3.70; rolled wheat, \$2.15 in 100 lb. barrels; cornmeal, \$3.15; split peas, \$3.35; pot barley, \$3.50.

BALED HAY—The price given is \$12.50 to \$14.

FISH.

Business is only fair, and fresh fish are scarce. Prices are not changed. Oysters bring \$1.40 for standards, and \$1.75 for selects. We quote fish : Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 3c.; pike, 4½ to 5c. per lb.; flitch cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6½ to 7½c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; mackerel, 20 to 25c.; steak cod, 6½ to 7½c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$2.50 per 100.

SEEDS.

The timothy season is about over, and it looks as if the bulk of the alsike crop had been marketed. Alsike runs in price from \$3 to \$4.50.

SALT.

No change. We quote : Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$1.00.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Have recovered a little owing to more favorable reports from Chicago, and dealers are now asking 8¾ to 9c.; for green 8c. and 7c. for Nos. 1 and 2 is paid.

SHEEPSKINS—Have put on another 5c.;

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Gro-
cers and Importers at specially favor-
able rates.Further particulars obtainable by applying
to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada

Montreal

Rutherford, Marshall & Co.

Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.

Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

Fresh Fruits

ALL KINDS in their
seasonSpecial attention given to
mail orders.

CLEMES BROS. - TORONTO

lambskins and shearlings being quoted at 60c.

WOOL—For fleece, prices are nominal, there being none in the market. Pulled are firmer and higher. We quote: Fleece combings, 24 to 25c.; rejections, 17½ to 18½c.; unwashed, 14 to 15c. In pulled wools supers are quoted at 21 to 23c., and extras at 23 to 24c.

PETROLEUM.

There is no change in the situation. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

HINTS FOR BUYERS.

Lake fresh fish are scarce.

Dawson & Co. have in 100 cases of choice dates.

Creamery butter in pound prints is having a good run. Stocks are short.

White & Co. report daily receipts of the finest quality of haddies and oysters.

The Eby, Blain Co., Ltd., have in store their first shipment of new Sultana raisins.

Clemes Bros. have in a car of California peaches and some Tokay grapes this week.

W. H. Gillard & Co. are selling large quantities of fine black teas to arrive shortly.

W. H. Gillard & Co. refer the trade to their advertisement re currants on another page.

Wm. Paterson & Son report an increased demand for their high grade domestic pickles.

Davidson & Hay report the arrival this week of a carload of molasses in barrels and half-barrels.

Smith & Keighley have in stock a shipment of new season's soft-shelled almonds; also new figs.

Several new lines of choice chocolate goods have lately been introduced by Wm. Paterson & Son.

The Eby, Blain Co., Ltd., have received a large shipment of medium Japans in half-chests and caddies.

The Eby, Blain Co., Ltd., have received a new shipment of Imperial plums and French prunes in 50-lb. cases.

The first arrivals on the Toronto market of new crop Eleme figs came to hand with Davidson & Hay on Monday last. This is a very early arrival for this fruit, which shows

very fine quality. Being a small shipment, it was absorbed entirely by their city trade.

Barrels and half-barrels new Labrador herring and boneless fish are being offered by Davidson & Hay.

Graham, McLean & Co.'s Chesley creamery butter took the first prize in pound prints at the Toronto Industrial Fair.

English peels from the factories of Crosse & Blackwell are being offered in assorted cases by Lucas, Steele & Bristol.

John Sloan & Co. are in receipt of a shipment of fine Vostizza currants in half-barrels, which is showing good value.

James Turner, & Co., of Hamilton, report the arrival of their first consignment of new "Sockeye" salmon, "Maple Leaf" and "Lowe Inlet" brands.

H. P. Eckardt & Co. report the arrival of their new season's Malaga fruit, consisting of "Extra Dessert" and "Connoisseur Clusters."

The Eby Blain Co., Ltd., are selling Nova Scotia fibred codfish, splendid preparation for fish balls and croquettes, etc., at 80c. per doz., 3 dozen in box.

Wm. Paterson & Son are having a big run on their new "Menthol Tablets." These goods are packed either in 5-lb. bottles or tins, and are very tasty.

Rutherford, Marshall & Co. have just received a carload of late-made cheese, which they report they are offering at inside prices.

H. P. Eckardt & Co. are in receipt of a shipment of New Orleans molasses in barrels and half-barrels. They report the samples to be fine and prices low.

The Eby, Blain Co., Ltd., have received the first shipment in this market of fancy Malaga raisins, Imperial London layers, extra dessert clusters and connoisseur clusters.

D. Gunn, Flavell & Co. announce that they will, until the close of their business year, i.e., Oct. 1, give specially close quotations on smoked hams, backs and long clear bacon.

In a letter received by W. H. Gillard & Co. from Patras, Greece, under date of Sept. 5th, the packer writes stating "The quality of Haycastle and Paradise currants is extra and infinitely superior to anything yet ship-

ped." The fruit is due about the middle of October.

The Pure Gold Manufacturing Co. has been compelled to advance the price of "Pure Gold" baking powder owing to the recent advance in the price of cream of tartar.

Late mail advices from Bordeaux regarding walnuts is to the effect that there is no great change in the situation, although the weather has been unfavorable and fears were entertained that the quality would be deteriorated.

A shipment of new codfish in quintals, pollock in half quintals and Sealey's 1-lb. blocks of cod steak have been received by H. P. Eckardt & Co.; also to hand a consignment of Labrador herrings in barrels and half-barrels.

Direct shipments of California raisins, apricots, peaches, etc., will soon be to hand with Lucas, Steele & Bristol. This firm is offering close figures on French plums, French prunes, also selected Valencias.

A very choice syrup in half-barrels is being offered by Lucas, Steele & Bristol, it is at a moderate figure, suitable for lumber camps. They have also secured a few more hundred barrels of the "Bargain" molasses.

QUEBEC MARKETS.

MONTREAL, Sept. 26, 1895.

GROCERIES.

THE grocery market has presented more activity in many lines during the past week, and it looks as though the fall movement had started in earnest. A steadier feeling in sugar has been a leading feature of the week, and it looks as though prices had touched bottom. In tea demand has continued active, the jobbing houses being free buyers. Canned goods have met with a fair demand also in the same connection, especially peas and tomatoes. In dried fruit, low offers continue to be made on Valencia raisins, but buyers have started in with more freedom. Currants are expected to open up about steady, and the firm feeling in French prunes noted two weeks ago is accentuated, prices being fully ½c. higher than they were then. Taken on the whole the week has been an active one.

SUGAR.

The sugar market presents a much improved tone this week. Prices look as

EDINBURGH

SYMINGTON'S

ESSENCE

OF COFFEE

ORDER
NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO



Still on top!

Notwithstanding the loud claims of its competitors **Bensdorp's Royal Dutch Cocoa** is still the **Purest, Healthiest and Most Economical** cocoa you can sell.

Prices { $\frac{1}{4}$ lb., \$2.40 per doz.
 $\frac{1}{2}$ " 4.50 "
 1 " 8.75 "

We are wholesale agents.

We Guarantee

Good results from selling "**MAPLE LEAF**" **Baking Powder** put up in Screw-Top Glass Jars.

1 lb. jars, 2 doz. in case, \$2.25 per doz.
 $\frac{1}{2}$ " 2 " " 1.25 "

TRY IT.

Batger's (London, England)

CANDIED PEELS are unquestionably the finest imported. We have a shipment just arriving.

WATCH OUR AD. IN THE FALL NUMBER

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

though they had touched bottom, and a large volume of trade has been passing at steadier rates than were prevalent a week ago. Granulated this week is held firm at the refineries at 4c. and yellows at 3 to 3½c., as to quality. The jobbing demand has shown more life also for the first time for several weeks, and more business is also doing on this account. In a jobbing way we quote granulated firm at 4½ to 4¾c., and yellows at 3¾ to 3½c. The news from all the outside markets has been very firm.

SYRUPS.

There has been a good enquiry for syrups in a wholesale way. Stocks here are not large and the feeling is firm at 1¾ to 2¼c. per lb., at the factory, the jobbing range being ½ to ¾c. per lb. advance on that range.

MOLASSES.

More business in a round way has been doing in molasses also, and several round lots of Porto Rico have changed hands at 33c. In a jobbing way values show no change, but orders are rather better than they were. We quote: Barbadoes in puncheons, 37c., and barrels, 40c., and Porto Rico, 36c. in puncheons.

RISE.

The rice market rules firm and a fair business has been transacted. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

There is little change in the situation of the spice market. With colder weather more enquiry is looked for. Prices are steady and unchanged. We quote: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEE.

There has been little change in coffee, which rules quiet. A few sales of Rio and Maracaibo in straight lots have been made at 20c. and 21½c., respectively. In a jobbing way we quote green bean coffee: Maracaibo, 21 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

TEAS.

Demand for tea steadily improves, though the distributive movement has not as yet exhibited appreciable change. Still there is more enquiry this week in this connection. Enquiry is still confined chiefly to medium and low grade Japan and some further good sized parcels have been put through since last week at a range of 14 to 18c. We quote: Japans, low grades, 14c., medium, 16 to 18c., fine, 19 to 22c., and finest, 25 to 31c.

DRIED FRUIT.

There has been more business doing in Valencia raisins since last report, but the tendency of values on the whole is easy. New off-stalk are offering this week on the market, and business has been transacted in them at 5 to 5½c., as to grade. No new layers are as yet offering. In old fruit prices still range from 3½ to 4¾c., as to grade, but stocks are well worked down on the whole. Old layers are available at 4½c.

New Sultana raisins are offering this week, a few small lots having arrived. They are selling at 6c.

There is no change in California fruit. The lots received from New York the other week did not prove very acceptable as to quality and have met a slow sale. For good

brands of 4 crown the prices are steady at 6½c., and 3 crown at 5½c.

No new currants are expected before the second week of October. For old stock a moderate demand is experienced at steady prices as follows: Barrels, 3¾c.; half-barrels, 3¾c., and cases, 4c.

The firm feeling noted last week on French prunes is fully maintained, and values are ¼ to ½c. per lb. firmer than they were, a good demand being noted at 5 to 5½c. as to grade. California prunes are nominally quoted at 6¼ to 6½c.

The market is practically bare of old stock in both figs and dates, and no quotations are possible.

Evaporated fruits are quiet and steady as follows: Apricots, 14 to 17c.; peaches and pears, 9 to 10c.; plums, 9 to 9½c., and apples, 9 to 10c.

NUTS.

Nuts are without special feature. Stocks are light, and there will be little on hand when the first fall shipments of new stock commence to arrive. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

There has been a fairly active business in canned goods since our last. Jobbers have been fair purchasers of tomatoes and peas, and the advance noted in lobsters and salmon is well maintained. We quote: Lobsters, \$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

Trade has been decidedly brisk in nearly every line of fruit, and prices as a general rule are on an advanced basis. Receipts have been heavy in peaches and California goods, but moderate in all others. Despite this fact the market has been well cleaned up.

APPLES—Prices have shown improvement on apples, a good trade being transacted at \$1.25 to \$2.25 for fall sorts, good 20-oz. St. Lawrence and snows bringing \$1.60 to \$2.50, and culverts, pippins, etc., \$1.25 to \$1.65.

PEARS—Receipts are small and the market has advanced steadily. Flemish beauties sell readily at \$4.25 per bbl.

PEACHES—Arrivals have been heavy, but prices have ruled fairly steady at 35 to 60c. for Michigan fifths and \$1.25 to \$1.40 per box for Californias.

PLUMS—Are nearly gone. Prices range from 90c. to \$1 per basket.

GRAPES—Receipts have been light and meet a ready sale, Concords at 3½c. and Delawares and Niagaras at 4 to 5c. per lb.

BANANAS—Have sold higher, sales of car-load lots transpiring at 70 to 90c. per bunch.

LEMONS—Very scarce, in fact, until Monday there were none on the market. Prices range from \$8 per box.

FISH.

The market was very lightly supplied with fresh fish during the past week, owing to the storms on the Coast. New arrivals of haddock and cod are looked for during the

week and are offering at 4c. Fresh salmon continues to arrive in small quantities and sells at 13c.

Pickled fish are only arriving in a small way. No. 1 large bright herring range from \$4.50 to \$5, and No. 1 Labrador salmon \$13 to \$13.50. B. C. salmon are offering at \$10.50. Sales of No. 2 large mackerel are made at \$17 to \$17.50 per bbl.

Prepared fish move along quietly at steady prices. Dry cod held at \$4.75; boneless, 6c. Haddies range from 7 to 7½c. Kipper herring sell at \$2.25 per box, and smoked herring at 9 to 10c.

Shell oysters are now arriving freely, and sell at a range of \$3 to \$5 per bbl.

COUNTRY PRODUCE.

EGGS—The egg market early this week developed a stronger tone, and prices advanced ¾ to 1c. per doz. Fine stock are now held at 12 to 12¼c., and ordinary, 10 to 10½c.

BEANS—Business continues slow and sellers are free for new hand-picked stock at \$1.10 to \$1.25 in car lots.

HOPS—Demand continues of a limited character at 8 to 10c. for choice and 3 to 6c. for old.

POTATOES—Market continues dull at 35 to 45c. per bag.

MAPLE PRODUCTS—No change to report. We quote: Sugar, 6½ to 7½c. for new and 4 to 6c. for old; maple syrup in wood, 4 to 5c. per lb. and 50 to 60c. per tin.

TALLOW—Featureless and unchanged at 6 to 6½c. for refined and 5 to 5½c. for lower grades.

HAY—There has been no change in hay since last week. Business rules quiet at the decline. We quote: No. 1, \$10, and No. 2, \$9.

PROVISIONS.

Business is very dull in pork, but prices are unchanged at the recent decline. Smoked meats are in fair enquiry. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut, mess, \$16 to \$16.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¾ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¾ to 7½c.

FLOUR, MEAL AND FEED.

There is a good demand for Manitoba grades of flour, and the market is active and steady. There is also an improved enquiry for Ontario grades. We quote: Winter wheat, \$4.10 to \$4.25; spring wheat, patents, \$4.15; straight roller, \$3.65 to \$3.75;

VISITING...

The city be sure and call at the warehouse. The business will be wound up with little delay, by order of the liquidators. In meantime, desirable lines in Crockeryware, Glassware, China, Lamp Goods and Ornaments at very special prices.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

BEARDSLEY'S SHREDDED CODFISH

TRADE
MARK

Ready for the able in 10 minutes,
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE MCWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

MCWILLIAM & EVERIST

GENERAL... **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Bolognas

FINEST QUALITY

CHEAP IN PRICE

Order now for the Fall Fair Trade.

I am quoting low prices for Cheese.

F. W. FEARMAN

HAMILTON

Sell
Your
Best
Trade
The
Best
Yeast

Foam
Yeast

The Foam Yeast Co., - Toronto



straight roller, bags, \$1.65 to \$1.80; extra, bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.90 to \$4.

In oatmeal business of a small jobbing character at steady prices. We quote: Standard, bbls., \$3.70 to \$3.80; granulated, bbls., \$3.80 to \$3.90; rolled oats, bbls., \$3.80 to \$3.90.

A fair business is transacted in feed at quotations: Bran, \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

There has been little change in the butter market. Factorymen were in town this week, offering first week's make of September creamery, and the best bid from exporters was 17½c. We quote: Finest creamery, 17 to 17¼c.; finest Townships dairy, 14c.; finest Western dairy, 12 to 13c.

CHEESE.

The improved feeling noted in cheese last week is maintained, though the demand is as yet of a quiet character. Prices, however, are fully ½ to ¾c. per lb. higher than they were a week ago. Sales of 4,000 French make were made at 7¾ to 7⅞c., which makes a quotation on these goods, and a lot of 1,000 Ontarios were taken by a shipper at 8c. A lot from the same factories sold a fortnight ago at 7c.

ASHES.

The ashes market is quiet and unchanged. We quote: Firsts, \$4.05 to \$4.15; seconds, \$3.80 to \$3.85; pearls, \$4.80 to \$4.85.

MONTREAL NOTES.

The egg market advanced ¼ to 1c. per dozen on Tuesday last.

Caverhill, Hughes & Co. landed a consignment of new Sultana raisins on Monday.

Advices to A. P. Tippet & Co. from the Coast continue firm on California raisins.

Vipond, McBride & Co. expect their first lot of new layer figs this week, and are booking orders for them.

Mr. Felix Taussig, of the firm of N. W. Taussig & Co., New York, was in town for a couple of days during the week.

The Escalona, the first direct fruit steamer from the Mediterranean, passed "Gib" on the 20th of September.

Rose & Laflamme have been appointed Canadian agents for the Virginia Peanut Association, of Norfolk, Virginia.

Robert Greig & Co. have been appointed agents for the Union Produce Co.'s cheese in porcelain jars. Samples are now in their travelers' hands.

Rose & Laflamme note continued strength in their advices from France on prunes. Higher prices generally are asked for future shipments.

"Kolacafe" is a new liquid compound composed of kola, coffee and chicory, manu-

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,

Toronto,

Pork Packager and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries,

76 COLBORNE ST.,

TORONTO, ONT.

Telephone 1064

It will be worth your while to
ask for prices on

BREAKFAST BACON

BACKS ROLLS

"MAPLE LEAF BRAND"

D. GUNN, FLAVELLE & CO.

Pork Packers and
Commission Merchants TORONTO

Has our traveller called on you

to receive your order
for all kinds of pure

MALT, WHITE WINE OR CIDER VINEGARS ?

If not, send in your order to us for the cheapest
and best Vinegar on the market.

THE DOVER VINEGAR WORKS

PORT DOVER, ONT.

factured by an Edinburgh firm. They have given the Canadian agency to Robt. Greig & Co., who are distributing free small sample bottles to the trade.

Receipts of peaches during five days of the week aggregated 10,000 baskets and boxes, but the market has been cleaned up well.

Prices on canned goods are being shaded here, and Laporte, Martin & Cie., who have just received their winter stock, are prepared to give a very low figure. They have a splendid assortment of the best known brands of canned goods. It will pay buyers to ask them for quotations.

Frank Magor & Co., Montreal, report a steady enquiry this fall for their different lines, especially Keen's mustard and Oxford blue. Southwell's jams and marmalades, etc., are also coming in for a fair share of business.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Sept. 26, 1895.

WE are not as fortunate as Toronto and a number of other western towns, and do not have an exhibition every year, so when we do have one it is a matter of perhaps more moment. We are much pleased at the success so far of our Show. Our friends of the grocery trade are to the fore. There are Messrs. Dearborn & Co. with a splendid exhibit of spice, James Patterson and John Sealy with fish, Geo. S. Deforest and W. Frank Hatheway with tea. Then the candy and soap exhibit of our province are a feature of the show. We have been much pleased to welcome so many of our friends from different parts of our three maritime provinces as well as a fair representation from other parts of Canada, and a few of our American neighbors. To all who have in any way aided in making our Exhibition the success it is, we extend our most hearty thanks and assure them they will not be losers. In markets there are not many important changes. The tendencies are as last week. Cream of tartar continues excited, and as high as 96s. was quoted last week, but there will be no buyers until matters are more settled. Holders are very firm.

SALT—The expected cargo is not yet here, though hourly expected. The market is getting quite bare, but, as yet, prices have not advanced, as the supply is so near to hand. One of the exhibits at the Show drawing general attention is that of the Windsor Salt Co. There is a good stock of English factory-filled here. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS—New corn is now here, and all new goods are expected within a few weeks. There is a fair demand from the larger centres. Through these provinces, where our merchants used to sell a carload divided among the different merchants, there

are now carloads sold direct by packers, which cuts down the amount to be supplied from here. Salmon continue firm, with light stocks, for the season. Some Singapore pineapple was received during the week. Prices are: Corn, 95c. to \$1; peas, 95c. to \$1; tomatoes, \$1 to \$1.05; corned beef, 2-lb. tins, \$2.50 to \$2.75; 1-lb. tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$3; 2's, \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.75.

DRIED FRUIT—Prices at Denia continue easy with rather lower prices quoted for 4 crown layers. Stocks ordered are not large, though all importers have ordered some. There begins to be an inquiry for dried apples, but no new stock is to hand, and stocks held of old are light. On account of high prices on the Coast no California loose muscatels have been ordered. It is understood a number of merchants are ordering their Valencias from New York. As the season for dried apples is about here, it would be well for packers to remember what THE GROCER has so often said, and pack the apples firmer in barrels, without strings, and bulked so that quality will run even. They will find they will get much better prices. We quote: Sultana raisins, 7 to 8c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¼c.; half-cases, 4c.; evaporated apples, 7½ to 8c.; dried apples, 5½ to 5¾c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 6½c.; 1-lb. cartoons, 7½c.; American onions, \$2.50 per bbl.; cocoanuts, \$4 per 100.

GREEN FRUIT—The market has continued active during the week though apples in large quantities do not find ready buyers. One carload of good Gravensteins coming on this market this week was offered at \$1.50, but found no taker and was shipped to Boston. One buyer told THE GROCER he had 1,000 barrels to come forward, but at present the market was not satisfactory. In plums, receipts are lighter and prices range rather higher than last week. Some very fine American peaches were in the market last week and found ready sales. Lemons are very high. Banana season is about over. The largest quantity of Canadian grapes yet to hand was on the market this week. We quote: Peaches, \$2.50; pears, \$5 to \$7; California pears, \$3.50; apples, \$1 to \$2 per bbl.; lemons, \$6.50 to \$7; bananas, \$1 to \$2.50; California plums, \$2.50; grapes, 45 to 60c.; West India oranges, \$5.50 per bbl.; Nova Scotia pears, Clapp's favorite and Bartlett, \$2 to \$2.50 per half-bbl.; plums, basket, 50 to 55c.; plums, boxes, pecks, 55 to 60c.

DAIRY PRODUCE—There has been but little change during the week. Cheese is still inactive. Holders of cheese are becoming anxious to sell, and there is no doubt it is time early cheese were sold. Eggs are in very light demand, case eggs being slow at 12c., grocers preferring to buy small lots of fresh in country markets, at higher prices. In butter there is a better demand at rather firmer prices, and the market looks better than for some time. The creameries are doing better than the cheese factories. We quote: New cheese, 8½ to 9c.; new butter, 18c.; eggs, 12 to 12½c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by

THE BELL CIGAR CO.

St John, New Brunswick

Repeat Orders

Are coming in all the time for canned

GOLDEN

Finnan Haddies

If they did not give general satisfaction the trade would not order twice. This is convincing proof.

Wholesale by

JOHN SLOAN & CO., Toronto.

FISH

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

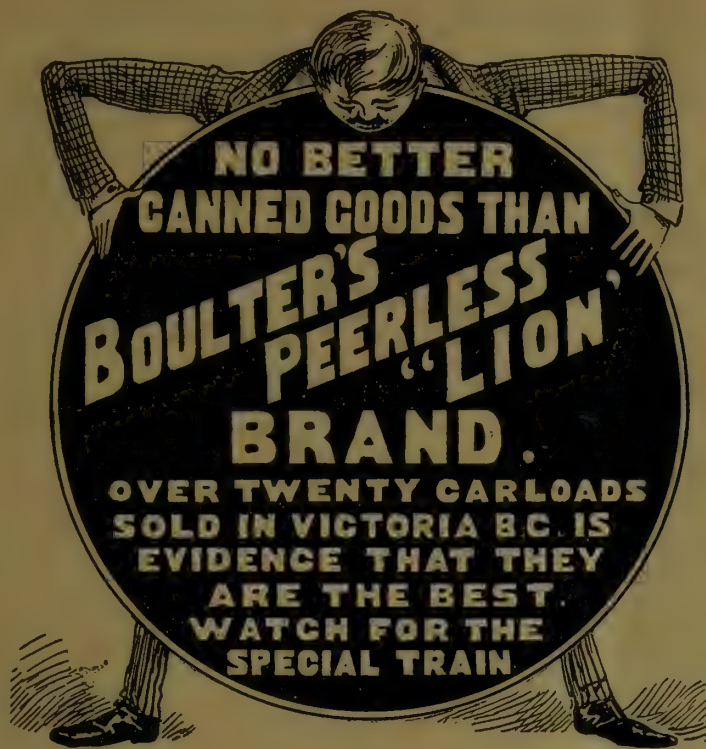
Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S



The Kent Canning
& Pickling Co.

Packers of the high grade

“KENT”
.. BRAND ..

Peas, Corn and Tomatoes

And Bottlers of

FINE MIXED PICKLES.

— CHATHAM, ONT. —

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.



Don't buy inferior brands
of canned goods.

Buy Delhi

Obtainable from all whole-
salers. . . .

DELHI CANNING CO., - DELHI.

MOLASSES—There is a rather better demand during the week, and a better movement is expected. Prices show no change. There are rather larger stocks than were expected at this season. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—The market appears hardly as firm as was expected when last report was made. Movement continues fair, with local prices even lower (particularly in granulated) than market warrants. We quote: Granulated, $4\frac{1}{8}$ to $4\frac{1}{4}$ c.; yellow, $3\frac{1}{8}$ to $3\frac{3}{8}$ c.; Paris lump, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; powdered, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

FISH—In dry, prices are fully as low as when last quoted. Stocks arriving are not large. There is a good movement reported. In pickled, prices show no change. Some nice Shelburne are offered. There was a report that the alewives shipped to New York were not giving satisfaction. As this is a matter of some importance, THE GROCER saw some of the shippers, but they had heard nothing except the report, and had written for information. This year some 14,000 bbls. were shipped, while last year there were 21,000. By those whom THE GROCER saw it was thought the report was circulated for local purposes. The shad catch is over. The pack of pickled shad has not been large but good. We quote: Medium cod, \$3.50; large, \$3.70; small, \$2.90; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.40; rippings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.50 to 2.60; smoked, 5 to 6c.; shad, half-bbl., pickled, \$5.50.

PROVISIONS—The market shows a better demand, with prices rather easy. There is a better movement expected during the coming month. We quote: Clear pork, \$16.50 to \$17.50; mess, \$16 to \$16.50; plate beef, \$13.25 to \$14; pure lard, 10c.; compound lard, 8c.; cottolene, $9\frac{1}{4}$ to $9\frac{3}{4}$ c.; rolls, 9 to $9\frac{1}{2}$ c.; beef, half bbls., \$7.

FLOUR, MEAL AND FEED—Now the profits of the summer are being cut down, and sellers are working on a falling market. Beans have dropped off very suddenly, till dealers will not offer over \$1, while those which they have in stock cost in most cases at least \$1.70.

In flour stocks are light. Manitoba is rather firmer, as quotations dropped off rather too quickly. Ontario, however, is still weak and quoted rather lower. In cornmeal prices have also dropped more quickly than the stocks. There were, however, no heavy stocks. Feed is in less demand. The movement in hay and oats is light. Hay is steady, but oats are easy, and oatmeal is moving downward. In flour old wheat product is held higher than the new, which affects quotations. We quote: Manitoba, \$4.70; best Ontario \$4 to \$4.10; medium, \$3.75 to \$3.80; oatmeal, \$4.50 to \$4.75; cornmeal, \$2.55 to \$2.60; middlings, \$25 on track; bran, \$22.50 to \$23; hand-picked beans, \$1.55 to \$1.60; prime, \$1.25 to \$1.30; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$11.50 to \$12; oats, 35 to 40c.

ST. JOHN NOTES.

New Prince Edward Island oysters are now being received.

During the week a cargo of salt was landed at Richibucto for H. O'Leary.

Felix Taussig, of N. W. Taussig & Co., New York, was in the city during the past week.

A shipment was this week made from

Nova Scotia to Boston of bushel boxes of Gravenstein apples, packed in layers with paper between and excelsior on top and bottom.

The annual fair of the Campobello Fishery Association will be held at Welsh Pool October 16-17.

Springhill merchants are rapidly building since the late fire. A great improvement will be noted. The town is a live one.

The Gypsum Shipping Co., Hants county, N.S., are shipping from their quarries at Wentworth about 600 tons of plaster daily.

The movement in apples to the English market is now large. In one day eleven cars were handled by the D.A.R. Co. The crop this year is estimated at 200,000 barrels.

Some unfavorable crop reports have been received lately. Potatoes are said to be rotting badly, and in Nova Scotia hundreds of bushels of tomatoes have been destroyed by frost; also some corn.

Sussex, King's County, reports a successful venture in onion growing. One farmer raised 50 barrels, for which the price obtained was most satisfactory. As very large quantities of onions are imported, our farmers should take note of this.

Northrup & Co. have an exhibit at the Fair which attracts more than passing attention. The particular feature is Golden Finnan Haddies. Since their last exhibit of these goods their sales have increased very largely. It has become a staple with the best dealers.

Merchants should beware of burglars, who appear to be numerous. Not only in the smaller towns do they appear, but in the last few days an attempt was made to blow open the safe of G. & G. Flewelling, Hampton, which but for an electric burglar alarm would have been successful. A. C. Smith & Co.'s safe at Carleton was blown open.

The following is from Carleton County: Some ten cheese factories have been running during the season. The output has not been as large as was expected, being only about the same as last year, i.e., about 150 tons. Prices have not been nearly as satisfactory. Some direct shipments have been made to England and the result is anxiously awaited. The freight from Woodstock to St. John is found to be more than from St. John to London. Our Mr. Tilley, who won a medal at the World's Fair, is still without even a prospect of getting it, but it was through his exhibit there that he received orders from the English market.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Sept. 26, 1895.

TRADE remains nominally the same as last week. Remittances are good.

Cold storage is becoming a live question in the province, and also in New Brunswick and P.E.I. An English company, represented by Major William Clarke, has been experimenting for some months in the preservation and export of perishable food products in cold storage. Last May Major Clarke secured a portion of space in the Furness line steamer Halifax City, and fitted it up in the most approved fashion. He made trial shipments with satisfactory results. A cold storage warehouse (or a warehouse arranged for that purpose) has been arranged for on one

of the wharves of this city. The Halifax City on her last trip took some 500 packages of apples, pears, plums and tomatoes, from sundry growers and shippers. The result of this shipment will be watched with interest.

The apple crop in the Annapolis Valley is not so large as last year. That could hardly be expected, as last year's crop was exceptionally large. The quality is good. Gravensteins are very fine. Nonpareils are a fine crop. Last year the apple growers of the valley netted \$453,000 in the London market alone. About 6,000 barrels have already been sent to the United States this season. This year's shipments to the London market will be under 200,000 barrels.

FLOUR—A leading flour merchant sums up the situation as follows: The breadstuffs market seems to be in a more settled condition. At least, they have not only touched bottom for the present, but have reacted, and some mills have advanced their prices 10c., others 15c., and others as high as 20c. Wheat has advanced in Chicago and throughout the United States. Farmers' deliveries in Ontario are very light, in fact, farmers have been attending to their fall work and provincial exhibitions. Opinions are divided as to whether the advance can be maintained or not—that depends largely upon the measure of confidence that is established. There was no more reason for flour advancing from \$2.85, the lowest point last winter, to \$5.50, the highest point this summer, than there has been for the sudden decline to \$3.15 or \$3.20. Confidence and speculation did the one. Want of confidence, and determination of bears, joined by the bulls to break down the market, did the other. No man can foretell the future of the markets. However, flour is higher, and it looks as though we would have a few weeks of better prices, at any rate.

CORNMEAL—The market in cornmeal is steady, but prices are lower.

OATS AND OATMEAL—Oats and oatmeal are steady at the decline. Oats promise to be a little lower when deliveries become more plentiful.

CHEESE—Cutting prices is the order of the day. Most of the dealers have tried to keep the price up to 9c., but $8\frac{3}{4}$ and $8\frac{1}{2}$ c. have been quoted by Ontario dealers for August.

EGGS—Stocks are adequate and prices well maintained. The quotation is about 13c.

BUTTER—The demand for dairy is fair, with small stock offering at 15 to 18c. Local dealers are quoting Ontario creamery at 20c.

FISHSTUFFS—There is no change in the market locally. I. L. V. Lewis, of the firm of S. W. Lewis & Co., New York, is here. He will purchase a cargo of alewives and codfish which he will send to Hayti on a steamer especially chartered for that purpose.

PROVISIONS—The provision market is quiet. There is not much doing and prices remain unchanged.

MOLASSES—In molasses a few lots have passed from first hands. A brisk demand is soon looked for, but at present the market is quiet.

SUGAR—The refinery is doing a fair business. Prices remain unchanged.

GREEN FRUITS—The market is abundantly supplied with green fruits of all kinds, and a brisk business is being done. Prices show little or no change from last week's quotations.

Now is the Time to Buy . .

Nine Months Ago

Pure Cream of Tartar had reached a very low market value, and we reduced the price of "Pure Gold" Baking Powder accordingly, so as to give our customers and the public the benefit of the best baking powder in the world at the lowest possible price. The public appreciated this, and our sales increased immensely and are now greater than ever before.

During the past two months Cream of Tartar has advanced in price about 50 per cent., and the price is still upward. This advance does not affect the prices of the common Alum and Alum-Phosphate Powders ; but it does affect a high-grade Cream of Tartar Powder, such as "Pure Gold," and makes it quite impossible for us to maintain the quality without advancing the price. We have still a few casks of Pure Cream Tartar on hand which were bought before the last advance in price, and any orders which we receive by mail or otherwise for "Pure Gold" Baking Powder up to First October will be filled at the old reduced prices, after which an advance in price must take place.

PURE GOLD MFG. CO.

31 and 33 Front St. East

— Toronto



A GROCER'S DELIGHTFUL TRIP.

EDITOR GROCER,—Agreeable to your request that I should write a short account for you of my trip through our Canadian Northwest, California and the Western States, it affords me great pleasure to do so, and I trust it may be of some interest to your readers.

On the 27th July, armed with guide books innumerable, I left Hamilton for Windsor and thence via C. P. R. boat to Fort William. The trip through the Detroit river, through the lakes, and especially at the Soo, is most interesting, but it has been so often described by other and more skilful writers that I will pass it over. From Fort William to Winnipeg the country is very rocky and of little interest to the traveler, excepting the large flour mill of the Lake of the Woods Milling Co. at Keewatin.

Winnipeg is a busy, thriving place, its citizens strong believers in their destiny and that of their city.

After leaving Portage la Prairie the traveler is in the midst of the wheat country, and a beautiful sight it is to see the miles and miles of level country covered with golden grain. When I was there, great was the apprehension of the frost, but happily, except in isolated cases, the fear has been unfounded.

Brandon, Moosomin and Calgary and other thriving towns are passed and the mountains are at hand, and here I will have to refer your readers to the Canadian Pacific guide books for their description. It is not over-rated.

At Revelstoke I left the C.P.R. and took steamer down the Columbia river en route for the Kootenay mining country. This was a most interesting experience. I took the steamer to Nakusp, thence to Three Forks by railroad, rode over the mountain to Kaslo, boat to Nelson, rail to Robson, boat to Trail Creek, horseback to Rossland, thence back to Trail Creek and up the Columbia river to Revelstoke, eight days after leaving there.

The conclusion I arrived at was that Canada has, in the Kootenay country, an exceedingly rich mining section. It has passed, to a great extent, the day of "prospecting," and has gone into that of actual mining and shipping the ore. The general opinion of the mine owners and miners and everyone I met in the district was most sanguine, and, judging by the expenditure being incurred by the C.P.R. and Great Northern railways in building lines through

the country, they evidently share that feeling.

One generally associates a mining country with a good deal of lawlessness, and I was surprised at the absence of it.

Rossland, which a few months ago was a wilderness, and where there is now a population of 3,000 people of all shades and descriptions, is as orderly as any Ontario town. The B.C. Government is entitled to much praise in this respect. It was a most instructive experience to visit the mines and see the great work of development going on there.

From Revelstoke to Vancouver is a pleasant run of a night and part of a day, and here one is at the Pacific. One cannot realize that Vancouver is only nine years old; it is so well built and has all the conveniences of a modern city. Its business men are far-sighted, and it evidently has a great future before it.

The salmon fishery was in full swing and I visited several canneries, and watched with great interest their operations. The boats in the Fraser river catching the fish are a sight long to be remembered.

Thence across to Victoria on Vancouver Island, a quaint place, unlike our other Canadian cities in many respects, but solid and well built, and beautifully situated.

From Victoria to San Francisco by boat (3 days), then down to San Jose, the capital of the celebrated Santa Clara Valley (the garden of California). Through the kindness of the Griffin & Skelley Co., of San Francisco, one of the largest fruit firms on the Pacific Coast, I was enabled to see this valley to great advantage. Their manager at San Jose met me at the railway station there and we drove for six hours through this fertile and beautiful valley. It was most interesting to see the prunes, apricots, nectarines, etc., growing on the trees, then go to the packing houses and watch their preparation through all the stages until ready for the market. I was too early for the raisin district and was correspondingly disappointed. It seems to me that it will not be long before the European fruit will have a strong competitor in California in our market, especially in prunes and raisins.

From San Francisco I returned home via Salt Lake, Leadville, Colorado Springs and Chicago, and reached Hamilton after an absence of nearly six weeks. It was a most instructive and enjoyable trip, and strengthened my convictions that in the western provinces we have a great country, one to be proud of, and with enormous possibilities, being developed by a resolute and hopeful people, and that all the sacrifices we have made for it will yet be repaid us.

After having visited at different times every province of the Dominion, I am also convinced that Ontario is the best, and that

the city of Hamilton is the choice spot in that province.

Yours, etc.,
G. E. BRISTOL.

Hamilton, Sept. 21, 1895.

P. S. I met THE CANADIAN GROCER everywhere.

AN INTERESTING JOURNEY TO THE PACIFIC COAST.

AS requested when leaving Toronto by your representative, I will try to write you anon another of my yearly trips to the Coast. I went by way of Owen Sound per C. P. R. s.s. Athabaska to the "Soo." We were delayed somewhat by fog, and when we reached there we found over 150 vessels ahead of us waiting to be locked through, delaying us some 17 hours. The new American canal was not then finished, nor was our own opened to the public. Our own canal has since been opened, thus giving us Canadians through traffic from Lake Superior to the ocean; and Mr. Yankee can put on his retaliation scheme as soon as he likes. We are independent of them. Our canal is working splendidly. The gates are worked by electricity, developed by the immense water-power. We pass on to the greatest fresh-water ocean in the world, some 400 miles to Fort William. Old Superior did its best to upset us, the winds being contrary, but our C.P.R. steamer was too much for them. The C.P.R. steamers are well officered, and the cuisine of the boats is excellent. Courteous waiters look after your wants. The boat trip breaks the long monotony of the long rail travel, and a very enjoyable two days is generally spent reaching Fort William: The twenty-four hour time service commences and a.m. and p.m. is done away and watches are put back one hour: Once on the train we start for Winnipeg, passing through over 400 miles of what was formerly called the old Dawson route, over which the new Commander of the British Forces, then Gen. Wolseley, took the Canadian forces through in the first Red River Rebellion. Very little farming land is passed. The country is rough.

Next day we reach Winnipeg, the Chicago of the Canadian Northwest. We soon feel we are among a wide-awake, go-ahead people, who take great pride in the rapid development of their city; and well may they, for a more buoyant, pushing and energetic people do not exist.

The wholesale grocery trade is well represented by live, energetic business men, with magnificent warehouses, capable of doing the business of their vast country. Their travelers seek out every nook and corner with that zeal now necessary to keep ahead on business. From my own personal experience nowhere in Canada could I find any business run more "up to date," confident, hopeful in the

WE WANT To make arrangements with one grocer in each town in Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the cash discounts for spot cash. Our cash buyers will be able to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

JUST ARRIVED

**3 Crown Superlative
Vostizza Currants**

Half cases. Splendid value.
Quality A 1.

John Sloan & Co.
TORONTO

**CAPITAL
COFFEE**

IS



A pure, high-grade berry at a popular price. Trial order solicited.

TODHUNTER, MITCHELL & CO.
TORONTO

COLES PATENT

**COFFEE
MILL**

Most perfect grinder
for grocers' use.

TODHUNTER, MITCHELL & CO.
Sole Agents, Toronto.

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

Prunes

Unicorn Brand, cases.
Extra choice quality.

New Season's **Valencias**
Morand and Argumbau Brands
Off-Stalk, 14's and 28's
Fine Off-Stalk, 28's

Warren Bros. & Boomer

WHOLESALE GROCERS

TORONTO - ONT.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON
Ont.

Sold by all Leading Wholesale Grocers.
Get Prices,

NOW IN STORE

New Lobsters

SCRIPTURE BRAND, flat and tall tins.

Boulter's No. 1 Gallon Apples

and **LYNN VALLEY CORN**

AT LOWEST PRICES

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

New Currants

CHOICEST  **VOSTIZZA**

"Crescent" Brand.

FINE FILIATRA (Our Quality)

Half-cases, cases, barrels and half-barrels
Now in store.

PERKINS, INCE & Co.
TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkgs."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

New Valencia Raisins

AND

New Leghorn Peels

NOW IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

"Anchor"

OPEN PAN

BRAND SALT is Salty, Pure, Clean and always the same quality. Our Table Salt is, we are confident, better than any other you can handle. You will please your customers' best taste by giving them our salt.

THE T. T. COLEMAN ESTATE, SEAFORTH

vast recourses of this great home for millions to come. We eastern men can even take a "cue" from them.

The wonderful crop of wheat which now has been safely shocked and stacked is the talk of everybody. From all the information I could gain in different sections, the crop of 1895 will be the finest ever grown, and if a fair price is realized, which we all sincerely hope may, Manitoba will relieve herself of the liabilities her people have incurred in the past. Her name as the greatest A1 wheat-growing centre will go out to the wide world, and will, I hope, result in a great influx of immigrants.

The present price of wheat started at about 42 cents; and the Winnipeg papers complain the grain men have combined to keep prices down. But they claim the price "at home" will not warrant any more being paid. However, on my return from the Coast, on the 18th, the large mill owners, anxious to secure a good supply of No. 1 hard, jumped price to 50c. The grain buyers say they are out of the race, but we hope it may go to 60c.; if so, farmers will no doubt sell, as none of them realized anything of the advance in prices in the past. The threshing machines are now in full blast and fabulous reports come in of enormous yields—from 30 to 60 bushels, and over, one reporting 70 per acre. I saw one thresher working near Brandon that threshed out 5,000 bushels of wheat in two days, ordinary time of work. I was astounded, seeing the big stream of wheat running out, ten teams drawing sheaves, four men pitching from wagons, two men feeding machine, and three men fast as they could work setting and tying the bags of beautiful clean wheat, so hard I could hardly crack the kernels with natural teeth; with artificial ones it could not be done. But one has to see the crops to realize their magnitude. If fair weather continues for two months, the crop, I am satisfied, will surprise even the most optimistic, but so many accounts have been forwarded east, possibly it has become monotonous, so for the present we will wait, hoping for the best.

I must on to the Coast. Passing Portage la Prairie, the garden, as it were, of the west, lit up beautifully at night by electricity, and with fires all around by the burning of the vast piles of straw from the threshers, making one feel somewhat nervous, fearing it might reach stacked grain. But so far we have heard of none. Recollect, eastern men, straw must be burned. It cannot be ploughed in the ground as with us. It would spoil the land, leaving it too loose to grow grain successfully. We reach Cal-

gary, passing miles and miles of wheat, oats, barley and flax, for mixed farming is now being carried on, arriving there on Saturday morning, 7th. They had heavy frost and snow, with ice thick enough to bear one's weight. The grain crop of this section yet uncut was destroyed. We fear this section will not be successful in grain-growing, owing to the difficulties in the way of getting grain started early enough to dry in spring. They are trying irrigation, and possibly may succeed. But this is the centre of the great ranching country of the west. Hundreds of fine steers are now being shipped east. We met train loads. Cattle can be found weighing from 1,200 to 1,800 pounds each at three and four years old, fatted on the rich grasses between here and the Rockies, the ranchers' paradise. The winters being mild, scarcely any feed is required in winter. We understand yearlings and others formerly sent over to England and Scotland to fatten are brought up here, turned out and successfully fattened. We hope this will prove remunerative, making a market for our young cattle east. But I must pass on. Reaching the Rockies, we pass the great coal mines at Anthracite, situated in the charming valley of the Cascade Creek, at an elevation of 5,000 feet above the level of the sea. Here is the headquarters of the H. W. McNeil Co., pushing, energetic miners. The first year about 5,000 tons were produced; second year about 12,000 tons; third year, 22,000 tons; last year over 36,000 tons was mined of A1 anthracite coal. They also have bituminous mines at Canmore, 10 miles east, and supply the great mogul engines of the C.P.R. This region is full of coal. Passing the great national reserve, Banff, the resort of so many troubled with rheumatism, etc., we arrive at the great Castle Mountains, where gold has been discovered and in paying quantities. But as my letter is for business men I do not want to inflate our grocers to leave off weighing out tea, sugar, etc., for this eldorado of wealth. Time will work wonders. The road is continuously passing mines of coal, gold and silver. At Moberly is the 1,000 mile post west of Winnipeg. Arriving at Donald our watches are put back another hour, making the third, the second having been put back at Brandon. This is a pushing town. But on we go, rising 116 feet to the mile.

Passing Ravelstoke, another pushing town, we reach the Okanagan valley, where Lord Aberdeen is trying to outdo Ontario in raising fruits, etc. Passing Kamloops, an important centre, we finally reach Vancouver,

which has become so important a centre, the terminus of the great C. P. R. and the end of the long ocean journeys of the trio of steamships from China. We board the steamer for Victoria, passing the beautiful steamship Empress of China, now nearly ready for sea. Reaching the beautiful city of Victoria, we find the wholesale grocery men hopeful of the great future of their province, so rich in minerals and fish. The canneries have had a fairly successful season, the pack being fairly well disposed of, bringing from the east and Old World large sums to be circulated here.

British Columbia is fast coming to the front as a good fruit district in certain lines, strawberries, raspberries, cherries, plums, pears, being now successfully grown, but I do not think they will ever successfully grow any well flavored winter apples. And our eastern men can count on a market now if the codling moth and fungous diseases are not prevalent, as they are very strict here, not admitting any showing any of above diseases, some carloads last year from the east having been destroyed on arrival. Shippers therefore need to be careful.

Business generally, as in the east, is improving, and the outlook is hopeful. A spirit of solidity maintains itself. We feel satisfied in doing business here. Obligations are, as a rule, promptly met.

The big dry dock is at Esquimalt, called "Squimo," where the largest ships can be repaired. The harbor is one of the finest in the world. The Royal Arthur is at present here. We pack trunks, bid good-bye, and off to Vancouver again. We visited the steamship Empress of China, and were much pleased with her general fittings, comparing favorably with our ocean greyhounds. The steamship Miowera is just in from her long journey from Australia, and with her sister ship, the Warrimoo, connection is made monthly to the Antipodes. The business is improving between these far-away sister colonies of ours. The steamers are well fitted up for passenger and freight business.

It is wonderful now to consider what in so short a time has been accomplished. It is just forty years since stages ran from Montreal to Toronto, 300 miles, and a trip then occupied a week. Now you step in a Pullman car at Montreal and in six days you are at Vancouver, 2,906 miles. You can then step aboard a steamship and go to Hong Kong, 5,936 miles, making nearly 9,000 miles. You can go from Montreal east to St. John, N.B., by same line.

Now, in conclusion, what about THE

CANADIAN GROCER? Well, gentlemen, I found it wherever I went, from Charlotte-town, P.E. Island, east to Victoria, west, with nearly every grocery man I met. It is read by the solid business men, and looked upon as a reliable, newsy paper, up to date in every issue. I feel satisfied that it pays to advertise in it. I found this out. We found our advertisement had been read, for in three weeks and four days from the time I left Toronto I brought home orders for over 20 carloads or over 208 tons or 7,410 cases canned goods from Victoria alone, selling every jobber there where I had sent the first carload in 1886; from Winnipeg over 8 carloads or 3,160 cases—was practically sold out in several lines, or could have sold far more. Add two dozen to each case gives you the idea of quantity sold. And this in the face of the keenest competition from California goods, for Victoria is only three days' sail from San Francisco, with a low ocean freight.

I ask any manufacturer east who does not advertise to report if a more favorable three weeks and four days' trip has been made. Thanking you, gentlemen, for space, and craving your readers' apology for so long a letter, I am, yours truly,

W. BOULTER

On board C.P.R. steamer, Sept. 23, '95.

LEAMINGTON AND ITS NATURAL GAS.

EDITOR GROCER,—I noticed your article in last week's issue on "Ontario Natural Gas," in which you say that "Detroit, Kingsville, Leamington and Walkerville" are being supplied by the wells in Essex. This is quite true, indeed, but the town of Windsor (the largest place in this neighborhood) is now also fully supplied from the same source, as well as one or two smaller towns. Leamington's contract with the Ontario Natural Gas Company terminates on 30th inst., after which date they will be supplied from their own well.

By the enterprise and push of a few of the citizens this well was sunk, and a strong flow of gas secured in the neighborhood of 1,000 feet in depth, and to-day is one of the strongest wells in Essex (400 lbs. to the square inch.)

The well was then passed over to the town, who now own it entirely, the stockholders being paid back for the money they risked in the first place to put down a test well.

In due course of time the town purchased the pipes as laid in the streets, and all other plant owned previously by the Ontario Natural Gas Company; laid down also extra piping where needed, and are now ready to connect with the town well, and supply the citizens direct themselves.

Apart from the advantages to be offered to factories to locate here, Leamington will

become a very cheap place to live in, as we secure our gas at a reduced rate on former price, and all the money received goes into our town treasury, and after running expenses are paid, and our plant also paid for, it will considerably reduce taxation.

We have also a magnificent system of waterworks, supplying water of the purest quality, and being in the midst of the finest peach-growing district in Canada, and having first-class facilities for shipping by two railways, Leamington's future is as good, if not better, than any town in western Canada.

Yours, etc.,

LEAMINGTON.

HALIFAX CASH STORE.

J. A. Gass & Sons, proprietors of the large and well-equipped "Halifax Cash Store," Halifax, N.S., have issued an illustrated catalogue of their wares. Their establishment has completed its fifteenth year of life, and it is unnecessary to say that it is thriving.

THE SECRET.

Careful buying accounts for the ability of some grocers to undersell competitors. One of the largest retail grocers in a neighboring city is noted for his keen nose for discounts, and he rarely fails to underbuy his nearest rivals, yet he is frequently denounced as a "cutter," when the fact is his profits are larger than some of the more conservative dealers.—Review.

CHEQUES FOR SEVEN CENTS.

Of the many schemes employed by advertisers to attract and retain the attention of the public, the one employed by a prominent down-town haberdasher is certainly as novel as any conceived, says a Chicago paper. He got up an elaborate envelope with a crest upon it and inclosed a short and well-worded note, asking the attention of the reader for two minutes to his notice of his goods, and inclosed also a cheque regularly signed, for seven cents, as the value of the time requested.

The advertisement was sent to Board of Trade men, bankers and the better class of business men throughout the city.

The haberdasher hardly thought that any one would take the trouble to cash the cheques, but some bright and kind-hearted wit conceived the idea of collecting these cheques and using them for a worthy object. Accordingly the cheques were gradually gathered in, all properly endorsed, and sent to the children's fresh air fund, and aggregated quite a comfortable sum.

While the advertiser was rather surprised at the novel use to which his advertising cheques were put, he is quite pleased to contribute thus indirectly, as it were, to such a worthy cause.—Chicago Times-Herald.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

KINKORA KENNELS.

Importers and Breeders

P.O. Box 2179

P.O. Box 2501

MONTREAL

TORONTO

Reasons

Metal is a conductor of heat.

Consequently, a safe which is meant to form protection against heat must not have an unnecessary quantity of metal in its construction.

The double tongue-and-groove flanges on our fire-proof safe doors are built of light, strong galvanized homogeneous steel, which is less than half the weight of the cast iron used for the same purpose by other makers.

This is one of the numerous reasons why the **TAYLOR SAFE** is so successful in preserving its contents through all fires, no matter how severe.

J. & J. Taylor

CANADIAN CHEESE IN ENGLAND.

It is undoubted that within the last year or so our cousins in the Dominion of Canada have been making very vigorous efforts to increase the favor in which their cheese is held. From other quarters also there has been a very large growth in the supply of this article, and, in addition to all that, it must be remembered that canned and frozen meats are being placed upon the market in a form and at a cost which must have considerable attraction for the public. Superadded to these considerations is the possibility hinted at, not vaguely, but quite broadly, by some of the persons whose opinion has been sought, that Cheshire cheese farmers themselves may have to a material degree aided in bringing about the state of things of which they now make sore complaint. They may not have kept their product up to a point of excellence which would lead to its remaining a premier article in the market; they may not have taken all the trouble which they might have done to improve their methods of production in a ratio which would keep them on a level footing with people who were turning out other makes. Judging from our own knowledge of the matter, we should be inclined to think that there is considerable force in this latter argument, although it must, in all candor, be admitted that of late years prominent agriculturists in the country have made most vigorous efforts to awaken their fellows to a sense of what it was desirable they should do. For ourselves, without pretending to be expert judges in this particular matter, we should very seriously doubt whether holders of Cheshire cheese will see any very substantial rally in the price which dealers are prepared to offer them. All the circumstances of the time seem to point as strongly as ever to low-priced articles of consumption, and it will, therefore, not be surprising to us if Cheshire cheese, unless some great fillip is given to its estimation in the public eye, should fail to rise to any high level in price. —Grocers' Review, Manchester.

B.C. FLAX SEED.

The Canadian Linseed Oil Mill Co., of British Columbia, which was recently incorporated, expect to have their mill erected at Mission City and ready for crushing in January next, so says The Commercial Bulletin. The necessary seed will be imported until a supply can be procured from local farmers.

The company will be in a position to enter into contracts by the 1st January for the product of 3,000 to 5,000 acres, for which 80c. a bushel of 60 lbs. will be paid for clean, well-matured seed, delivered at the mill. It is estimated that the crop will be greater in British Columbia than has been obtained in Manitoba, where the yield is from 20 to 30 bushels to the acre, when

grown for seed only. In Ontario, when the flax is grown for fibre, the yield of seed is only 15 to 20 bushels and from 2 to 3 tons of fibre, which sells from \$10 to \$12 per ton for clean stock.

The company are now preparing a pamphlet to be distributed shortly, which will fully demonstrate the cultivation of flax both for seed and fibre, and at the same time show the great value of the linseed oil cake for feeding stock.

STAGGERING UNDER SUGAR.

Europe has been staggering along under an enormous surplus weight of sugar, until such time as smaller crops of beet and cane should come to her relief. This relief is now near at hand. America cannot avoid heavy purchases of beet-root sugars, and is only trying to wait until first receipts of new crop are added to surplus of old crop, in the hope that such accumulation will give a more favorable opportunity for buying. As it is

now, Europe is constantly above the parity of our market in prices, and any attempt to purchase largely would cause a quick commotion and necessitate a complete readjustment of values on this side for both raws and refined.—Willett & Gray.

CANADIAN FLOUR IN THE WEST INDIES.

Since the abrogation of the reciprocity treaty with the United States there has been a difference of about 75c. per barrel on import duties in favor of Canadian flour, and some trial shipments are being made to introduce it here. About 1,000 bags and barrels have been imported at this port from Halifax. The flour is suitable for this market as regards color, but it lacks strength when compared with American flour, and does not keep as well in this warm climate. If some attention were paid to this in Canada a good market might be secured, as the importations at this port amount, on an average, to over 60,000 bags per annum.—British Vice-Consul at Ponce.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

Is there any reason why you should sell Imported Dairy Salts when

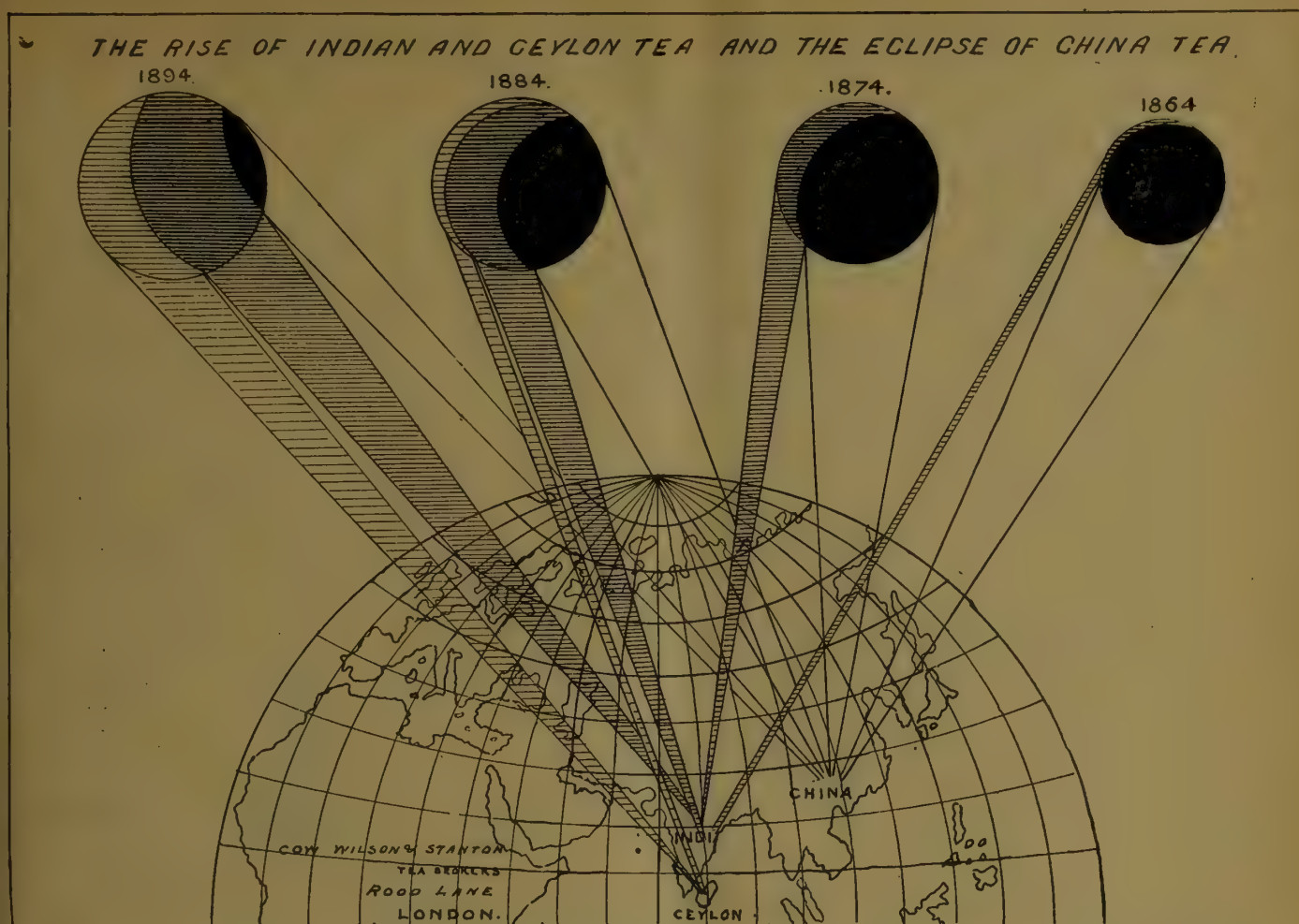
"WINDSOR" DAIRY SALT

is giving such satisfaction to such men as Prof. Jas. W. Robertson, Dom. Dairy Comr., who uses it at all the Government Dairy Stations for butter making? We guarantee Windsor Salt to be **purer, finer** and more even in crystal than any imported salt.

Put up for Creamery use in Paper Lined Barrels (280 lbs. net) and in 200-lb. White Duck Sacks; for Farm Dairy use in 50-lb. White Duck Sacks and in 20-lb. Cotton Bags, packed 15 per barrel. These can be ordered from any wholesale house in Canada.

WINDSOR SALT WORKS, Windsor, Ont.

TORONTO SALT WORKS, Toronto Agents.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. ▨ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA.

Ceylon
... Teas

Shipments to countries outside of Great Britain :

	1890—Lbs.	1894—Lbs.
Australia.....	2,500,000	7,400,000
United States.....	500,000	1,300,000
Turkey and Persia.....	100,000	900,000
Canada.....	200,000	1,100,000
Russia and Germany.....	500,000	2,100,000
All other countries.....	700,000	2,000,000
	4,500,000	14,800,000

TEA : What kind do you drink ?

It is easier to imagine than describe the impurity imparted to tea, when rolled to produce the necessary twist, for nearly an hour in a hot room under a perpendicular sun, by the hand and arm of an unclean, perspiring and half naked Jap or John.

**CEYLON TEAS are MACHINE MADE
and ABSOLUTELY PURE.**

SMALL PROFITS.

BELIEVING as we do in the great law of cause and effect and having been taught in early youth to take nothing for granted but to investigate and to think over every proposition that may present itself, it is but natural that we look around and endeavor to find out why it is that the complaint of "small profits" is so general among the grocers of the land. Almost every line of business has its staples and in every line of goods we find some that are used as leaders and sold at or below cost. The difference between those lines of goods and groceries is that in the former they make up on some articles what they give away on others, while in the latter, i.e., in the grocery line, there is no such thing as making up. Notwithstanding that we have any number of articles which ought to pay a living profit and which if sold at a good stiff price would not inconvenience or hurt either the retailer or the consumer, we have not the talent among us or among our salesmen that could take in the situation and get a reasonable price for goods even when it might be done without any trouble.

As an illustration we might point to some of the price lists going out of this city. In one instance a leading house here advertises concessions on slate pencils; in another instance, one of our oldest houses reduces the price of toilet paper. What an immense amount of trade can be influenced by a cut in the price of slate pencils may be easily figured out by those who have any understanding of our business. In another instance, we are told by one of the largest manufacturers of goods largely handled by the grocers, that a grocer salesman sold an article at 6 cents per pound for which his house paid $5\frac{3}{4}$ cents and for which the regular price among the manufacturers was from 12 to 14 cents per pound. How is it possible for a business to be profitable which is either controlled by those who make a leader of such goods as slate pencils, or whose goods are sold by salesmen willing to sell a fancy article at 6 cents for which the house paid $5\frac{3}{4}$ cents.

Truly there must be something wrong in a business which tolerates gross incompetency and which engages people not for what they can earn for their employers, but simply because they work for starvation wages. Talent cannot be had at \$40 per month, and, on the other hand, high wages cannot be paid unless the money is earned by the employee. Our profits are small because we have not sense enough in our ranks to make our business profitable, and we employ incompetent, irresponsible salesmen because our profits are too small to engage the services of competent men.

The suggestion of the evil should carry within itself the remedy, and yet even those that preach the doctrine of reform plod along in the same channel of incompetency, and while pointing out the mote in the eyes

of their neighbors, overlook the beam in their own eyes.

Any number of smart, experienced and well-to-do jobbers understand the situation and admit the troubles that are daily pointed out, and yet in their own business, in their own establishments they continue to employ incompetent people and to do their business in a way that they know to be antiquated and obsolete. They advocate liberal ideas and liberal thought and liberal action, and yet they continue to engage men that are foul-mouthed, untruthful, venomous and full of prejudice. On every side we hear extolled the doctrine of religious freedom, tolerance and forbearance, and yet in daily practice we find men hounded for their nationality, for their religion and for their politics. The inconsistencies are glaring, the faults are grievous and the penalty that is paid for them is enormous. Small profits are the result of incompetency, illiberality, vindictiveness and narrowness. To obviate the trouble we must begin reforming ourselves, and we must divest ourselves of prejudice, get rid of barnacles and shake our inexperienced and incompetent employees, and, starting out with goodwill to others, we may look for a responsive echo in them and expect their co-operation in the great aim and effort of advancing the interests of the business in which we are engaged.—Jacob Furth, in Inter-State Grocer.

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.

G. E. MOBERLEY, Inspector.



Batty & Co.

London, England

Batty's Nabob Pickles
Crown Pickles . . .
Batty's Nabob Sauce
Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents:
J. A. GORDON & CO., Montreal

PRINCESS THEATRE

Tel. No. 2191

Week commencing **MONDAY, SEPT. 23**

Matinees Wednesday and Saturday.

THE COMEDIAN

MR. CHARLES DICKSON

And an excellent Company
... in ...

OTHER PEOPLE'S MONEY

"There's nothing so good as money, and no money so good as other people's."

SEATS NOW ON SALE



Native Wines

Not "all kinds,"
only

THE BEST

Manufactured by

Ontario Grape
Growing and Wine
Mfg. Co.

St. Catharines, Ont.

TRAVELERS NOW AND THEN.

"**D**ID you ever notice what a difference there is between the conduct of the commercial traveler of to-day and that of the one of twenty years ago?" was asked of the writer a few evenings since. Then the querist, who was comfortably seated in an arm chair in front of the Boody, went on: "Twenty years ago the drummer—it was not the commercial traveler then—was generally a young or youngish man, who talked loud and talked shop on the cars or in the stage coach. He had more or less swagger in his manner, was flippant in speech, and had a very high opinion of his own importance, which he was not chary of exhibiting. To a large number of his fellow travelers—unless they happened to be drummers also—his conduct was offensive. But he did not appear to care. He was not always a boor, but very many were the cases where the term was applicable to him. On arriving at his destination he was wont to hurry through with his business, and spend what time he had left over in visiting places of shady reputation, or playing cards in a saloon, filling up with 'budge' and telling 'risque' stories. Now it is entirely different. The 'commercial traveler' of to-day who is not gentle, manly in his conduct, and strictly attentive to business, is rare. If you will take a look at the crowd present you will find that the men with grey hairs are in the majority, that they are ever on the alert and ready for the business of the hour, that they waste no time, are not patrons of the bar to any extent, though most of them smoke; that, as a rule, they are careful about their expenses, though not penurious, that they are well informed on general subjects, but not given to talk, though they have a fund of anecdote, and can be particularly entertaining on proper occasion. In the main, they are of excellent reputation, thorough business men, with broad views and large experience, and are an important factor in the mercantile world. It will be hard to find a finer body of men in any calling, and the success of many a prosperous house is due in a great measure to the effort of its traveling men." —Business World.

JAPAN TEA CULTURE.

With reference to the extension of the tea trade in Japan, we are informed, says an English exchange, that there seems little probability of machinery being used. The cultivation at present is entirely in the hands of native farmers, each having only a small garden, and the individual output is so moderate that it can be easily manipulated by hand. The tea is sent down in bulk to the treaty ports, and there it is possible that machinery could be used for the finishing process, and we understand that a large consignment of apparatus for this purpose has recently been despatched to Japan.

WE MAKE A SPECIALTY OF

Fibered or Shredded Cod
Finnan Haddies
Kipperd Herring
Yarmouth Bloaters
Boneless Cod

LEONARD BROS.

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

MOIR, SON & CO.Manufacturers of all varieties
... of ...**BISCUITS AND
CONFECTIONERY**

Jobbers please send for samples of specialties in penny goods, of which we have the best selling line in Canada. We are constantly introducing new varieties.

HALIFAX, N.S.

If you have not already got half a dozen of our Crystal Water Pitchers, with

TUTTI FRUTTI

get one. It's a beauty! Send postal for advertising matter. Adams & Sons Co.,
11 and 13 Jarvis St., Toronto.

BROOMS . . .**R
O
O
M
S**OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

**JOHNSTON'S
FLUID BEEF**

. . STRENGTHENS

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

FRANCES H. PEARCE, grocer, Toronto, has assigned to Walter McC. Allan.

Cushing & Co., brush makers, Montreal, have assigned.

A. Miers & Co., general stores, Wentworth, N.S., has assigned.

Wm. H. Berry, general store, Newtown, N.B., has assigned.

Robt. Cote, general store, St. Hilarion, Que., is offering to compromise.

There is a demand of assignment against C. O. Leclaire, trader, Montreal.

J. N. Graveline, general store, St. Francois Du Lac, Que., has assigned to A. Lamarche.

The drug business of G. S. Hobart & Sons, Kingston, Ont., is offered for sale by the assignee.

J. McD. Haines has been appointed curator of the general store of Wm. Wilson, Shawville, Que.

The creditors of T. Penfold, liquor dealer, St. Thomas, Ont., will probably accept 35 cents on the dollar.

Grossman & Robitaille, pedlars' supplies, Montreal, have assigned on demand. Creditors meet October 1.

Assignee W. H. Riches has declared a dividend of 75 cents on the dollar from the estate of W. C. Clift, grocer, 386 College street, Toronto.

PARTNERSHIPS FORMED AND DISSOLVED.

Walter & Moser, grocers, Berlin, Ont., have dissolved. George Moser continues.

Hamilton & Jackson is the name of a new firm of general storekeepers at Brinston's Corners, Ont.

F. Lafond, F. X. Dumontier and Gregoire Lafonte have been registered partners in the Syndicate des Vins.

Arthur and Magloire Labelle are doing business as fruiterers at Montreal, under style of Labelle & Co.

Mayhew & Harmer, general store and bankers, Thamesville, Ont., have been succeeded by Mayhew Bros.

Victor and Louis Portelance have gone into partnership as V. & L. Portelance, general store, Lachevrotiere, Que.

William A. Wayland and Charles G. Detonnancour have been registered proprietors of the Montreal Dairy Co.

T. S. Simms & Co., manufacturers brushes, St. John, N.B., have been succeeded by T. S. Simms & Co., Ltd.

The Empire Tobacco Co., Montreal, has dissolved. John and Charles Edward Archibald have gone into partnership under same style.

D. McDermott, groceries and liquors, Prescott, Ont., has admitted Wm. P. Mc-

Carthy as partner, under the style of "D. McDermott & Co."

Wilfrid Lajeunesse and Joseph Adolphe Dagenais have started a provision business at St. Henri de Montreal, Que., as Lajeunesse & Dagenais.

James Malcolm Savage, Robert Arbuthnot, Arthur Cyril Boyce and Joseph Laundree, Rat Portage, Ont.; and Norris Vonschultz Mallory, Toronto, are applying for incorporation as "The Rat Portage Fish Co.," to carry on business, with Rat Portage as headquarters, and a capital of \$40,000.

John Connor, St. John, New Brunswick, and Nicholas K. Connolly, Michael Connolly, Edward A. D. Morgan and John Ogilvie, Montreal, Que., are applying for incorporation as "The Continental Cordage Co.," to manufacture all kinds of rope and twine at Brantford, Ont., with a capital of \$50,000.

SALES MADE AND PENDING.

Robt. Bouthellier's grocery stock at Montreal was sold.

J. C. Johnston, drugs, Toronto, has sold out to Wm. R. Reid.

The assets of H. A. J. Desparois, grocer, Montreal, have been sold.

Reuben A. Hill, drugs, Tilbury Centre, Ont., advertises business for sale.

T. C. McCulloch, fish dealer, New Westminster, B.C., is going to sell out.

S. G. Richards, confectionery, Windsor, Ont., has sold out to C. E. Walker.

Wm. Banford, general store, Hanesville, Ont., was sold out to Geo. S. Coons.

Hugh Wright, fruit and tobacco, Harnistown, Ont., advertises business for sale.

D. Rollings, baker, St. Thomas, Ont., has sold out to Smith, Hunter & Beattie.

Wallace McKenzie, confectioner, Poltimore, Que., has retired from business.

Pednault & Tremblay's general stock at Chicoutimi, Que., has been sold at 51½c.

Wilfrid Perron's general stock, Chicoutimi, Que., has been disposed of for 52½c.

Simpson & Boyd, flour mill, Lachute, Que., have sold out to J. C. Wilson & Co.

Vermette & Goulett's general stock at Robertson's Station, Que., was sold at 56½c.

The general store stock of A. Vipond, Vars, Ont., is to be sold under chattel mortgage on Oct. 8.

The stock, etc., of S. C. Hunter, general store, Sweet's Corner, N.S., has been advertised for sale by auction.

CHANGES.

Richard Collins, general store, West Hill, Ont., is giving up business.

Geo. Martin, grocer, Hespeler, Ont., has been succeeded by Eli S. Biers.

The Edwards Trading Co., Thurso, Que., has opened a branch at Poltimore.

Albert Shaver, drugs, Iroquois, Ont., has been succeeded by R. H. Gilchrist.

C. A. Begin is proprietor of the flour business of Begin & Legault, at Montreal.

Wheeler Bros., millers, Meadowvale, Ont., have been succeeded by H. A. Brown.

Schultz & Hausen, general store, Greta, Man., have closed their Morden branch.

Henry B. Teed, is proprietor of the Asbestos Co., soap makers, Yarmouth, N.S.

J. K. Fraser & Co., grocers, Stellarton, N.S., have been succeeded by B. D. Rogers.

Laing Bros., bakers and confectioners, Havelock, Ont., have been succeeded by Job Coon.

J. G. F. Basiliere is proprietor of the Royal Manufacturing Co., grocers' sundries, Quebec city.

FIRES.

Townsend Bros., general store, Woodstock, N. B., has been burned out. No insurance.

On Thursday two horses belonging to Herbert Tolchard, grocer, Toronto, were burned to death. Five animals, the property of James Wilson, baker and confectionery, were rescued from the flames.

DEATHS.

Patrick Mulqueen, grocer, Toronto, is dead.

A NEW FOOD DISCOVERED.

A discovery is reported to have been made in South Carolina which may give to the world another important article of food, says Trade. The common cane grown in that section bears a seed resembling rice, and almost as rich in starch. Cattle are fond of it, preferring it to oats. A quantity of it was recently ground and made into bread. The result of this experiment is not yet known. There are thousands of the seed, of which, up to this time, no special use has been made.

This discovery, if expectations be realized, will prove of great economic value in cheapening the "staff of life." Bread, which is a prime necessary, should cost far less than it does. It should be so cheap as to be had almost for the asking. Eight cents for a loaf scarcely large enough for a single meal for an average size family is a heavy tax on the poor.

All the cereals in use have been known for thousands of years. Nothing new has been added within the historic period. It is reasonable to assume there are other grains of equal value for food, of which nothing is known. Caneseed may be one of them.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

SITUATION VACANT.

WANTED—A PRACTICAL MAN, THOROUGHLY posted in the manufacture of flavoring essences, etc. State experience and salary expected. Address MANUFACTURER, care CANADIAN GROCER, Montreal. (39)

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply E. HILL, Annan, Ont. (40)

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

T. A. LYTTLE & CO.

TORONTO



Manufacturers
... of

**Pure
Pickling
Vinegar**

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Fine Fruit Tablets



ENGLISH FORMULA
TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON
& SONS

PICTOU, N.S.



BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR
CHILDREN AND INVALIDS.
MAKES DAINTY DISHES FOR
BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

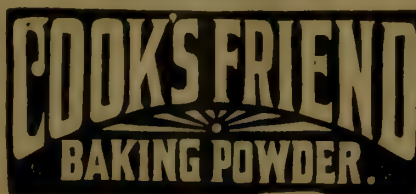
SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Benson's Prepared Corn

BENSON'S

ENAMEL

**COLD WATER
NEW PROCESS**

STARCH

COLD WATER NEW PROCESS

Requires no boiling. Prepared especially for
Fine Laundry Work.

Manufactured only by

The Edwardsburg Starch Co.

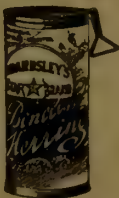
CARDINAL, ONT.

Edwardsburg
SILVER GLOSS, SATIN and RICE
Starches

Sardines, Amer.,	$\frac{1}{8}$ s "	0 05	0 09
"	$\frac{1}{4}$ s "	0 09	0 11
"	Mustard, $\frac{1}{4}$ size, cases		
50 tins, per 100		11 00	
MARSHALL & CO., SCOTLAND.			
Fresh Herring, 1-lb.		1 10	1 15
Kipped Herring, 1-lb.		1 85	1 90
Herrings in Tomato Sauce.		1 85	1 90
Herrings in Shrimp Sauce		2 00	
Herrings in Anchovy Sauce		2 00	
Herrings a la Sardine		2 40	
Preserved Bloaters		1 85	1 90
Real Findon Haddock		1 85	1 90

CANNED MEATS.

(CANADIAN.)			
Comp Corn Beef,	1-lb. cans.	\$1 65	\$1 75
"	2	2 65	2 75
"	4	"	"
"	4	"	"
"	16	18 00	18 25
Minced Callops	2	"	"
"	2	"	"
"	2	2 60	2 65
Lunch Tongue	2	3 40	3 50
"	2	"	6 00
English Brawn	2	2 75	2 80
Camb Sausage	1	"	2 50
"	2	"	4 00
Soups, assorted	1	"	1 50
"	2	"	2 25
Soups and Bouill.	2	"	1 80
"	6	"	4 50



**Acme
Sliced
Beef.**
No. 1 tins,
key, 2 doz.,
per doz. \$2.85.

Beardsley's
Boneless per
Herring. doz
2 doz.... \$1 44

Codfish.	per doz.
Meddled, 2 doz. pkgs....	0 90

CHEWING GUM.

ADAMS & SONS CO.

	per box.
Tutti Frutti, 35 c5 bars	\$1 20
Pepsin Tutti Frutti, 25 c5 packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 25 c5 packages	1 80
Herehound Tutti Frutti, glass tops, 36 5c packages	0 20
Cash Register, 38¢ per 1000 bars	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 c5 packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Vald Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Filtration Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 35 c5 bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 90
Red Rocco, 115 1c pieces	0 75
Red Rocco, 115 1c pieces	0 75
Magie Trick, 115 1c pieces	0 75
Red Spruce Choco, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages.....	\$1 65
	per lb.
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 37½
“ “ 1-lb. tins.....	0 40
Cocoa Nibs, 11-lb. tins.....	0 40

TODHUNTER, MITCHELL & CO.'S.

Chocolate—		per lb.
French, $\frac{1}{8}$ s—6 and 12 lbs.	00	30
Caracas, $\frac{1}{8}$ s—6 and 12 lbs.	00	35
Premium, $\frac{1}{8}$ s—6 and 12 lbs.	00	30
Sante, $\frac{1}{8}$ s—6 and 12 lbs.	00	26
Diamond, $\frac{1}{8}$ s—6 and 12 lbs.	00	22
Sticks, gross boxes, each	00	1 00
Cocoa—		
Homeopathic, $\frac{1}{8}$ s, 8 and 14 lbs.	00	30
Pearl,	00	25
London Pearl, 12 and 18 "	00	22
Rock	00	35
Bulk, in boxes.	00	18

Royal Cocoa Essence, packages..... 1 40 per doz.

EPPH.

Cocoa—	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37½

FRY'S.
(A. P. Tippet & Co., Agents.

Chocolate—		per lb
Caracac,	$\frac{1}{4}$ s, 6-lb. boxes	0 42
Vanilla,	$\frac{1}{4}$ s, " "	0 42
"Gold Medal" Sweet,	6 lb. bxs.	0 29
Pure, unsweetened,	$\frac{1}{4}$ s, 6 lb. bxs.	0 42
Fry's "Diamond,"	$\frac{1}{4}$ s, 6 lb. bxs.	0 24
Fry's "Monogram,"	$\frac{1}{4}$ s, 6 lb. bxs.	0 24
Cocoa—		per doz
Concentrated,	$\frac{1}{4}$ s, 1 doz. in box.	2 65
" "	$\frac{1}{2}$ lbs. " "	5 00
" "	1 lbs. " "	9 65
Homeopathic,	$\frac{1}{4}$ s, 14 lb. boxes	0
" "	$\frac{1}{2}$ lbs. 12 lb. boxes.	0

JOHN P. MOTT & CO.'S

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb.	0
Mott's Prepared Cocoa.....		0
Mott's Homeopathic Cocoa (½'s).....		0
Mott's Breakfast Cocoa (in tins).....		0 45
Mott's No. 1 Chocolate.....		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caracas Chocolate.....		0 40
Mott's Diamond Chocolate.....		0 22
Mott's Penetration Chocolate.....		0 18
Mott's Name Brand Cooking Chocolate.....		0 18
Mott's Cocoa Nibbs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross.....		0 90
Mott's Confectionery Chocolate.....	0 21	43
Mott's Sweet Chocolate Liquors.....	0 19	30

COWAN COCOA AND CHOCOLATE CO

Hygienic Cocoa, $\frac{1}{2}$ lb. tins, per doz.	\$3 75
Cocoa Essence, $\frac{1}{2}$ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, $\frac{1}{4}$ lb. cake, per lb.	0 22 $\frac{1}{2}$
Royal Navy Chocolate, 12 lb. boxes, $\frac{1}{2}$ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, $\frac{1}{4}$ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each.,	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Cocoa No. 1, boxes, 6 lbs. each.	0 37
Vanilla Tableta, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ½ lb., tins.	0 49

COFFEE.

Green.

Green.		
		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio.....	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico.....	0 24	0 28
Guatemala.....	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
Caffarona, 1 & 2 lb. tins asstd.		0 33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0	34
Our Own "	0	32
Jersey "	0	30
Laguaya "	0	28
Mocha and Java	0	35
Old Government Java	0 30	0 32
Arabian Mocha	0	35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Blue Vitrol	\$0 02	\$0 03
Brinestone	0 06	0 07
Borax	0 03	03 1/2
Camphor	0 10	0 12
Carbolic Acid	0 70	0 75
Castor Oil, 1 oz. bottle, p. gross	0 25	0 50
" 2 " " " "	4 20	
" 3 " " " "	6 00	
" 4 " " " "	8 40	
" 1/2 pint " " "	10 00	
" " " " "	12 00	
Olive Oil, 1/2 pts., 2 doz. to case, per case.		1 25
" pints, 2 doz. to case, per case.		2 50
Cream Tartar	0 22	0 25
Epson Salts	0 02 1/2	0 02 1/2
Ferri	0 19	0 20
Extract Logwood, bulk	0 14	
" boxes	0 15	17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 30	
Sal Soda	1 00	25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz....	\$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

RECKITT'S Blue and Black Lead

**ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.**

BICYCLE ...WANTED SECOND-HAND

Address, giving lowest price, make and condition of wheel

The Canadian Grocer
TORONTO.

Heating Appliances FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER
TORONTO

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada . . .

- 1st—A beautiful Jet Black Polish.
- 2nd—For a lasting polish.
- 3rd—For a quick shine.
- 4th—For its leather-preserving qualities.

5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

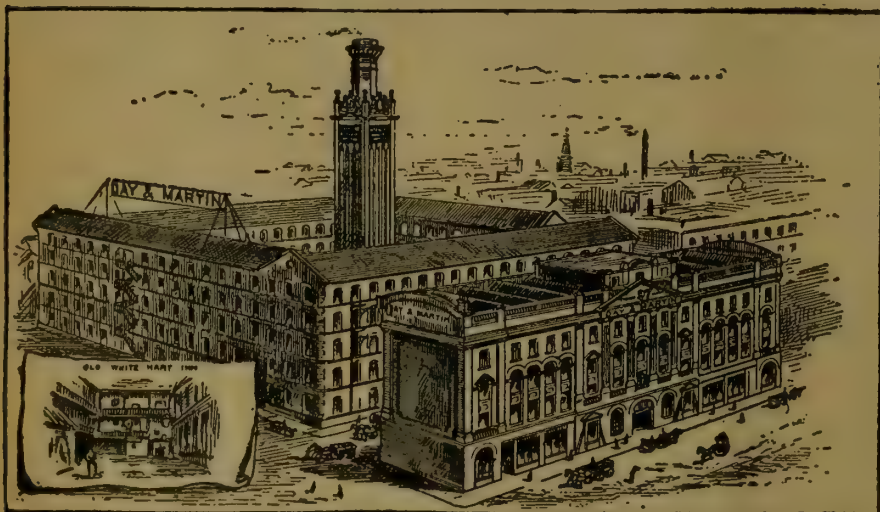


The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines, Ont.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory,

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD.

London and Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13½ lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2½-lb. bar.	0 04½
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue " " 40c.	0 30
Red " " 50c.	0 36
Gold " " 60c.	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Peking	0 12	0 60
Caddies, Peking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38

Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¾-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz. smooth, 3x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts	0 61
Jubilee, 7½ to lb., chocolate, 15-lb. butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing— Gold Shield, 16 oz., 7 to lb., 20-lb. butts	0 47
Black Chewing— Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking— Woodcock, 18-lb. caddies, 7s	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. cad- dies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Cut Tobacco, Smoking— Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing— Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.

	Per M.
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	55 00
" " Bouquet	50 00
" " Pins	80 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00

Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00
Dominion Cut	7 00

TREAT.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 35
Hyde Park	10 50
Cu Tobacco	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobacco—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " 8s, " 16	0 68
" " 8s, R. & R. 13½	0 68
" " chew 7s, R. & R. 14½	0 58
" " 7s, Solace, 14½	0 58
" " 8s, R. & R. 16	0 58
" " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " 3s, Solace, 17½	0 58
O. V. " 1s, " 17	0 55½
Derby " 12s, " 17½	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.
" " 3 " " 2	\$1 50
" " 3 " " 2	1 60
" " 3 " " 2	1 60
" " " painted " 2	1 65
Tubs, No. 0	8 50
" " 1	7 00
" " 2	6 00
" " 3	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60
Matches—	
Steamship (10 gross in case).	
Single case and under 5	
cases	3 10
5 cases, freight allowed	3 10

Per Case.	Single Case.
5-Case Lots,	\$1 75
Parlor	1 70
Red Parlor	3 10
Telephone	3 30
Telegraph	3 50
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

Licorice Goods

SOME OF OUR
LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.

PRATTS **ASTRAL**
BEST BURNING OIL
 LIVE DEALERS
 SELL IT.
 NO SMOKE,
 NO SMELL,
 WHITE LIGHT,
SAMUEL ROGERS & Co. TORONTO.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE
Oakville Basket Co.,
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

CHARLES H. RICHES Solicitor of **PATENTS**

Canada Life Bldg., King St. W., Toronto
Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

**BEATTY, BLACKSTOCK, NESBITT,
CHADWICK & RIDDELL**
BARRISTERS, SOLICITORS, NOTARIES, ETC.
Offices—Bank of Toronto, cor. of Wellington and Church Streets,
TORONTO. ONTARIO.
Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
W. S. Goodhugh & Co., Montreal.
Tees & Persse Winnipeg.

Walter Baker & Co. Limited,

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS
In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

Attention!



Lots of "between seasons" colds going the rounds soon. Are you prepared for the demand for Cough Drops?

B. F. P.

Cough Drops are pleasant to the taste, soothing and effective in all cases of coughs, colds or sore throat. Send for sample.

Toronto Biscuit and Confectionery Co.
TORONTO

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1726.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street

MONTREAL

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCO.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, OCTOBER 4, 1895.

No. 40

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING,
or 162 Fenchurch St., LONDON, E.C.

} ENGLAND

Representative, MR. EDWARD VALPY, 49 Hudson Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.



First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents :—

WRIGHT & COPP, Toronto SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., Montreal

FOR
PURITYFOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by**The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

“FLAMER” MATCHES



These are matches that when lit cannot be extinguished, even by a cyclone. They ensure a good light in any kind of weather, and are particularly useful to smokers.

“FLAMERS” are safely put up in small sliding boxes, convenient for carrying in the pocket.



“FLAMERS” are more than 50% cheaper than the imported article; besides, there are in Eddy's small box 30% more matches. Eddy's also afford a steadier and more reliable light.

The **E. B. EDDY CO.** Ltd., Hull, Canada

Branches in Montreal and Toronto

Agents: F. H. Andrews & Son, Quebec, Que.; A. Powis, Hamilton, Ont.; J. A. Hendry, Kingston, Ont.; Schofield Bros., St. John, N.B.; J. Peters & Co., Halifax; Tees & Persse, Winnipeg, Man.; James Mitchell, Victoria, B.C.

All

DEFENDERS



ROSE & LAFLAMME

MONTREAL

WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING CANNED GOODS:
 Tomatoes, Corn, Peas, Wax Beans, Pork and Beans, Salmon, Mackerel, Lobsters, Pears, Strawberries,
 Raspberries, Peaches, Apples, etc., etc. All of best known brands on market

Our prices are exceptionally low. Write for quotations before you buy elsewhere.

Laporte, Martin & Cie.

WHOLESALE GROCERS

72 TO 78 ST. PETER STREET

MONTREAL

Fresh . . .
Herrings

The recognized leading Brand in all
the markets of the world.

Kippered Herrings

Herrings in Tomato Sauce

Herrings in Shrimp Sauce

Herrings in Anchovy Sauce

Herrings a-la-Sardine

Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

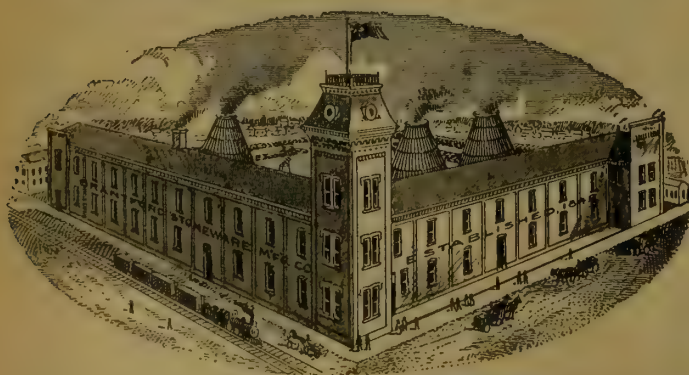
FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | WORKS LONDON, W. C. | ROSE & LAFLAMME, Montreal.

**Grand
Mogul
Tea**

EXCELS
ALL OTHERS

Aunt Polly (SELF-RISING)
Pancake Flour

makes the nicest Pancakes, and retails only
15c. a package. Two dozen in a case for
\$2.50 cash.

WM. TUFTS & SON, Sole Agents for British Columbia.

T. B. ESCOTT & CO.

HOOD BROS. & CO., Sole Agents for Manitoba and N.W. Territories.

Sole Agents for Canada and United States.

OUR **20, 25 AND 30** CENT
BROOMS CANNOT BE BEAT.

ORDER

DAISY, THISTLE and ROSE

And you will have the Best Value in the market. On lots of
5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

Highest Award
INDUSTRIAL EXHIBITION
1895
SILVER MEDAL

AWARDED TO

"Reindeer" Brand Condensed Milk

Condensed Coffee and Condensed Cocoa

ARE YOU

Pushing to the front and keenly alive to the necessity of offering the best values obtainable to your customers?

FOR INSTANCE, IN TEAS

Our Standard Blacks have a reputation for high quality, unexcelled, and are **WINNING** fresh encomiums for themselves every day.

Here they are ; we're proud of them :

**The 400 Select
Imperial Congou**

**Dalu Kola
Russian Congou**

A trial convinces you of their real merits.

NEW ENGLISH PEELS
IN STORE.

Crosse & Blackwell's.
York Confectionery Co.

W. H. GILLARD & CO.

Wholesalers only

HAMILTON - - ONT.

NEW CURRANTS
IN STORE.

Fine Filiatras in Cases.

ALL HANDS WANT PATERSON'S SODAS



Wm. Paterson & Son, - - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, OCTOBER 4, 1895

(\$2.00 per Year) No. 40

DROPS FROM THE EDITOR'S PEN.

Merchants in giving credit lose their own credit.

* * *

Clerks are usually a reflection of their employers.

* * *

People, literate and illiterate alike, demand culture in their butter.

* * *

Hard it is for a merchant to be a successful business man and a sport.

* * *

A criterion of what is its maker is the package which the clerk puts up.

* * *

The sugar market appears to be getting much sand in its bottom these days.

* * *

Indian and Ceylon tea is, like Manitoba wheat, feeling big over its prospects.

* * *

Every duty shirked is a turn to the brake that retards a clerk's progress toward success.

* * *

A handsome clerk is a good thing, but much more to be desired is a handsome store.

* * *

The merchant who closely follows the seasons will not come out behind when the year closes.

* * *

He that advertiseth well and judiciously shall not be forgotten by the multitudes that consume his products.

* * *

There is one thing the "dead beat" has much to be thankful for: the law is full of tender mercy toward him.

* * *

A store window should be something more than a glass in which passers-by can see themselves: It should be something in which

passers-by can see what they want for themselves.

* * *

A canner does business on his reputation, and the best way to get reputation is to put up a good article and advertise it.

* * *

A day in a store no more makes a young man a merchant than does being born in a church constitute a man a priest.

* * *

A mistake, indeed, is it for a merchant to sacrifice the quality of an article either to undersell or meet a competitor.

* * *

A contemporary declaims upon frauds in soap. It probably refers to grease, which is inherently a "slippery customer."

* * *

The daily paper is not a trade paper it is a news paper. This is a distinction that some merchants appear to overlook.

* * *

The merchant with ambition and an appreciation of advertising is the possessor of the two "A's" which head the alphabet of success.

* * *

The measure of a store's cleanliness is the gauge by which people estimate the cleanliness of the commodities the merchant has for sale.

* * *

Jury men in Toronto appear to be affected with the same maudlin sympathy for burglars as some women in the United States are for murderers.

* * *

If the law courts of Toronto have no terrors for the burglar, the merchants should devise ways and means of doing the terrorizing themselves.

* * *

A wise merchant will not look for business in the bar or billiard room any more than would a miner go up in a balloon in search

of gold, or a sportsman descend into the bowels of the earth to shoot birds.

* * *

Secretary of Agriculture Morton, of the United States, has decreed that canned horse meat must be marked. It is already marked—for its death.

* * *

It is better to hoist a small sail than a large one which is safe only in light breezes. The moral to the merchant who is anxious to crowd on sail is obvious.

* * *

The narrow margin of to-day's profits demands merchants with broader grasp of business principles than in the days of long ago when margins were broad.

* * *

When Toronto's water pipes came up Toronto's citizens began to put down "soft drinks," much to the satisfaction of the manufacturers of these liquids.

* * *

Carefully ground between the upper and nether millstones of thought should ideas be before they are put into practice. Ideas that won't stand grinding won't stand practice.

* * *

Experience must be bought before it can be obtained, but the most of us pay more for our experience than we would have had we exercised as much common sense as we did nonsense.

* * *

Prospects for the winter's trade may be bright, but their realization will only be enjoyed by the merchant who carpets the way to his store. Good Times only enters where he is welcome.

* * *

One man says you should not drink tea, another proscribes coffee, a third declares water will kill you, a fourth that whisky or beer will kill you. What, then, is a fellow with a thirst to drink, anyhow.

CHEAP JOHN SALESMEN.

WE have time and again referred to the practice of some salesmen of appearing before the trade as a Cheap John, and have as frequently claimed that such practice is of incalculable injury to the salesman who indulges in it, writes Jacob Furth in *Interstate Grocer*. There are some who believe that every time they make a trip and call on their trade they must have some one article to use as a club with which to break the heads of rival salesmen. They believe that they must offer a snap of some kind to catch the attention of their customer and that the money which they sacrifice by thus selling some goods cheap comes back to them manifold by the increase of their business. We have contended and still contend that this practice, when extensively indulged in, ruins every salesman, and, for that matter, every house that may so indulge in it. We have yet to hear the first successful contradiction of our statement.

After an experience of more than a quarter of a century in this line of business, and after having watched the career of many salesmen and many houses, we have come to the conclusion that the practice above described is not conducive to prosperity or commercial longevity. We have seen salesmen go out bristling with enthusiasm, full of life and vigor, handling their snap shots with great dexterity, and dealing, as they thought, telling blows to their competitors. We have seen them grow in their own estimation until they thought but a little time would elapse when they would be masters of the situation: when they would command the trade of the section in which they traveled; when their customers would wait for them with outstretched arms and offer long and profitable orders to them on silver platters. The legitimate, hard-working, every-day, common-sense salesman was not in it with these bright luminaries. No one cared for any but the snap salesman. People watched his coming and his going, and listened with interest bordering on rapture to all the tales he told and all the wisdom that he constantly spouted. This lasted until the reputation of the snap salesman was thoroughly established as such. Whenever he came around people were accustomed to look for something new, something startling, something cheap, something being slaughtered. The novelty wore off when, after weeks and months, the predictions of large trade, that he was making to his employers, failed to materialize. Hope deferred made the heart of his employers sick, when, after seeing their goods slaughtered day after day, the returns which their salesman kept on promising to them did not show up.

Eventually the lines began to tighten on him; snaps, bargains, sacrifices were not so freely offered, and the courage of the salesman began to fail. His customers, too, be-

gan to notice that he was endeavoring to make up for lost time and lost money; they looked for snaps and would not buy goods at regular prices. It did not take long for the trade to fall back on the salesman who had treated them honestly and legitimately, and the snap salesman who had come on a mission of destruction soon found his career on the wane, his vocation unprofitable and his position in the mercantile community unenviable. Incalculable loss has been inflicted in every section covered by the snap salesman. Demoralization had taken the place of legitimate and intimate trade relations, but in the end the fittest would always survive, and the steady, sensible, competent and diligent salesman with his legitimate methods survived the windy, erratic and incompetent snap salesman.

WILL INCREASE THE CANNERIES.

The B.C. Commercial Journal, in an article on the recent salmon pack, says: "The results of this year are likely to still further stimulate the industry and cause additional canneries to be erected before the commencement of the next season. It may, however, be well for a little caution to be exercised in this matter, as although the European market appears at present to be able to absorb all the fish that will be offered, the experience of the past shows that the article is one of which, under ordinary conditions, it is difficult to force the consumption beyond a certain point. At the same time there does not appear to be any prospect of such reductions in the cost of production being possible as would so cheapen the price as to stimulate the demand."

COTTONSEED-FED HOG LARD.

From recent investigations carried on by the Texas Agricultural Experiment Station, it appears that hogs and bees fed on cottonseed products will yield a fat, presenting all the chemical properties of cottonseed oil. The lard of hogs fed on cottonseed meal instantly reduced nitrate of silver, which, in Bachi's modification, is considered a distinctive test for cottonseed oil. Our own chemist has found the same result in butter obtained from cotton-fed cows. Such lard as suet, even if avowedly perfectly free from adulteration, is likely to be condemned by the average analyst. While this goes to prove that cottonseed oil cannot be considered as an inferior fat-product, and while its formation in the system of the animal justifies its use in compounding legitimate fat-products, it, on the other hand, shows the risk of perfunctory chemical investigation. Strange to say, the iodine-absorption and the saponification equivalent in the case of lard and mutton-suet was decidedly lowered against all expectations and but slightly heightened

in butter, while the Reichl figure was out of all proportion, amounting to only 12 in volatile acids, instead of 26 as in normal butter. We hope, remarks The National Provisioner, that the chemical laboratory of the Agricultural Department will further study this important question, which proves once more that no reliance can be placed on a conclusion reached by but one so-called distinctive test. Only by scientifically combining the results of all tests of all the chemical properties of the fat in question is it possible to arrive at the true nature of the product under examination.

OIL FROM CORN.

One of the latest of the products which modern science every now and then throws upon the world is corn oil. The maize, which is now grown in the United States at the rate of some 2,000,000,000 bushels per year, has been experimented with and found capable of yielding 3½ per cent. of its weight in oil, the germ of the kernel being the part from which the oil is extracted. The new material, explains a Minneapolis paper, is of a pale yellow color, somewhat thicker than either the olive or cotton-seed oil, and does not seem to be readily available as a substitute for them, but it is well adapted for lubricating purposes, and may be used as a salad dressing, while it seems to be desirable for liniments.

CREDIT MEN ORGANIZE.

On Thursday one hundred business men met at the Broadway Central Hotel, New York, and formed a New York Credit Men's Association. The constitution adopted states that the association is organized for protective and educational purposes; to promote and combine the intelligence and influence of members for protection against imposition, injustice and fraud, to agitate and effect changes in the collection and bankruptcy laws of the various States and the protection of creditors against abuses now prevalent; to bring about mutual improvements, greater similarity and certainty in business customs and usages of trade, and to establish closer ties of business association to the end that the welfare of all may be the more highly conserved.

The membership of the association is to consist of credit men, representing firms, corporations or individuals engaged in any legitimate line of business where credits are given. The annual dues are placed at \$15.

Remember, there is a school for business as well as for learning the three "R's," which he must pass through who would be something better than a know-nothing merchant. Its name is Experience.

Gratis...

On application

IT WILL
PAY YOU

SAMPLES OF

Indian Teas

Ceylon Teas

China Teas



Java Teas

Formosa Teas

LUCAS, STEELE & BRISTOL

Hillwattee Tea Agents

HAMILTON

MAPLE LEAF Salmon



Lowe Inlet Salmon

Our first consignments of above brands are now in store. Write us or ask our travellers for prices.

JAMES TURNER & CO., Hamilton, Ont.

WE ALL SWEAR BY "IMPERIAL."



MacLaren's Imperial Cheese

Just think of it; never gets hard.

For sale by all Wholesale Grocers.

New Sultanas

Choice and Good.

New Figs . .

Finest Eleme, 10-lb. Boxes.

New Malaga Fruit

Bevan's Extra Desert Clusters.

Bevan's Connoisseur Clusters.

NOW IN STORE.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS

Toronto

ANOTHER CUSTOMS MATTER.

AT the weekly meeting of the Chamber of Commerce in Montreal, an interesting document to grocers generally from the Wholesale Grocers' Section of the Board of Trade was read. It was as follows :

Wholesale Grocers' Association of the Montreal Board of Trade, 24 St. Sacramento street, Montreal, September 24, 1895.

S. Cote, Esq., Secretary La Chambre de Commerce du District de Montreal ;

DEAR SIR,—At a recent meeting of this association several members complained to the president of having received notice from the Collector of Customs at this port that they must either export or pay duty on goods which have been in bond for more than two years, in order to comply with section 90 of the Customs Act, which reads as follows :

"All warehoused goods shall be finally cleared, either for exportation or home consumption within two years from the date of the first entry and warehousing thereof ; and in default thereof the collector or other proper officer may sell such goods for the payment, first, of the duties, and, secondly, of the warehouse rent and other charges, and the surplus, if any, shall be paid to the owner or his lawful agent, and the collector or other proper officer may charge or authorize the occupier of the warehouse to charge a fair warehouse rent, subject to any regulation made by the Governor-in-Council in that behalf."

This section of the Customs Act, while having been law for some years past, has not been put into operation, and its enforcement at the present time is felt to be a serious hardship to exporters, particularly those of groceries, wines and liquors, the limit of two years being at times much too short to meet the requirements of the trade ; and I am therefore to express the desire of this association that your chambre will use its influence with the Government to have the time limit extended from two to four years.

At the same time I am to call your attention to sub-section 2 of clause 81 of the Customs Act, which provides that "No such transfer of less than a whole package shall be valid, and no more than three transfers of the same goods shall be allowed before entry thereof for duty or exportation," and to ask that steps be taken to have the said sub-section so altered as to permit of the

transfer of goods while in bond as many times as may be desired ; the limit at present prescribed by law often affecting prejudicially the trade in groceries, wines, liquors and so forth.

(Signed), G. A. IRWIN,
Secretary.

A resolution was unanimously adopted, praying the Honorable the Controller of Customs to extend to four years the action of section 90 of the Customs Act, and praying also that the trade be allowed to make all the necessary transfers of goods in bond for four years.

The secretary read a letter from the Consul-General of France, informing the members that he had received and transmitted the general bulletin of the French Mercantile Marine for 1895, together with a table of railroad rates of France and a railroad map of the same country.

The Council then proceeded to discuss and adopt a series of new by-laws for the internal government of the Chambre de Commerce.

Among those present at the meeting were H. Laporte, the president, in the chair, and J. D. Rolland, L. E. Morin, Jr., C. P. Chagnon, O. Foucher, U. Gorand, Jas. Contant, A. Racine and J. X. Perrault.

COLLECTORS IN UNIFORM.

A New England judge has rendered a decision that is of interest to grocers who have been tempted to place bills for settlement in the hands of collectors who wear uniforms when calling upon delinquents, thereby making the nature of their mission evident. Two of these professional men recently bothered a Somerville (Mass.) man by calling upon him dressed in a green outfit. He had them arrested and they were placed on trial. After evidence was taken, the judge found that there was probably cause for believing that the men complained of were guilty of conspiring to annoy, disgrace and to injure the character of the plaintiff by appearing at his residence at sundry times in conspicuous uniform and publicly dunning him for the payment of a bill of goods. He therefore held them in the sum of \$300 for

trial. There are various ways of collecting money, but it would seem that the green-coated way is hardly likely to result favorably in every case, adds Commercial Enquirer.

ORIGIN OF PUMICE-STONE.

PUMICE-STONE is the theme of Mr. Norman Douglas' report transmitted to the Foreign Office by our ambassador in Rome, and this important item in the Italian exports furnishes some interesting details, says The London Daily News. Pumice, as is well known, is of volcanic origin, being a trachytic lava which has been rendered light by the escape of gases when in a molten state. It is found on most of the shores of the Tyrrhenian Sea and elsewhere, but is at present almost exclusively obtained from the little island of Lipari. Most of the volcanoes of Lipari have ejected pumaceous rocks, but the best stone is all the product of one mountain, Monte Chirica, nearly 2,000 feet in height, with its two accessory craters. The district in which the pumice is excavated covers an area of three square miles. It has been calculated that about 1,000 hands are engaged in this industry, 600 of whom are employed in extracting the mineral. Pumice is brought to the surface in large blocks or in baskets, and is carried thus either to the neighboring village, or to the seashore, to be taken there in boats. The supply is said to be practically inexhaustible.

Pumice is used not merely for scouring and cleaning purposes, but also for polishing in numerous trades, hence the fact that the powdered pumice exported exceeds in weight the block pumice. Between twenty and thirty merchants are engaged in the pumice trade in the island. Prices rose considerably about seven years ago, when a syndicate with a capital of 500,000 lire (£20,000) rented the municipal pumice lands for an annual sum of 92,000 lire. The syndicate, however, failed through mismanagement, and since then, though the good qualities always command a high figure, the general tendency of prices has been to fall.

CEYLON TEAS

We beg to advise the trade that we have just arriving a large direct shipment of **New Season's Ceylons**. This importation contains unequalled values. See our travellers' samples before purchasing.

Do you Handle "KURMA" Tea ?

DAVIDSON & HAY

Wholesale Grocers

Toronto, Ont.

The Queen of England

Has nothing better, purer, sweeter, on her table than you can have on yours, if you buy our

**GOLD-DUST
CORNMEAL**

E. D. Tillson, - Tilsonburg, Ont.

WE STRIKE HANDS WITH YOU



With a hearty hand-shake. There are business reasons behind it, perhaps, but we also appreciate the help the Retail Grocers have been to us, and we thank them for carefully testing "Jersey Brand" and then giving their customers the benefit of their experience. This honest, outspoken opinion has built up our large trade. We are always glad to receive any suggestions from our retail friends that will help us (you and ourselves) to increase the sale of

"JERSEY BRAND"

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

MAKING CLAY PIPES.

A FOREIGN newspaper thus describes the process of manufacturing clay pipes:

The clay is first cut into small pieces, and milled and softened and cleansed until it is of the consistency of putty, and very like putty, too, in appearance. That is the first stage. The next process is the fashioning of the rough outline of the clay pipe. A woman, sitting at a table with a sort of pasteboard in front of her, and a heap of the soft clay at her side, takes a handful of the stuff and deftly with her fingers rolls it out until the pipe stem and bowl are roughly shaped. The skill of these workers is very notable. The dexterity with which they work out even the largest shapes merely by the quick motions of the hand is something to be seen. When the shape is partly obtained, hard rolling under a board gives consistency to the clay, and the pipes are then passed on in dozens to the molders. These, again, are women. They take a pipe in one hand and pierce the narrow stem with a needle so skilfully that they rarely force the point outside the thin strip of clay. Then the pipe is laid in an iron mold of proper shape, and pressed; a punch descends into the ball of clay and forms the hollow of the bowl, and a knife trims the rough edges of the bowl away. The press being unscrewed, then ejects a perfectly-shaped pipe, whether alderman or cutty, transformed in a few minutes from the rough heap of clay which left the mill.

After being dried awhile it passes to another girl, who trims it, makes sure that the bore in the stem is perfect and that it is a smokable pipe. The next process is the firing. In the early days twenty-four gross of pipes was the largest number fired in one kiln, and then there were 20 per cent. of breakages. Now 1,100 gross short pipes are fired in one kiln and the breakages amount to a small few per cent. indeed. The pipes are fired in "saggers," round dishes made of the local clay, and they are kept at a great heat for a number of hours before they are fit to be smoked.

Then they are taken to the factory again to be tipped, if tipping is included in their evolution. The stems are dipped in a glaze and are thrust into a strong fire for a few minutes till it is thoroughly burnt on. The pipes are then almost complete and after being sorted and packed in boxes they are ready for distribution to the clay-lovers awaiting them outside.

JAPAN RICE.

Mail advices to middle of August from Nagasaki have the following on rice: Prices have been in favor of the sellers, but the market is easily fluctuated by the changes of the weather. In spite of predictions to the contrary, it seems probable, however,

that the crop will be well above the usual average. Stocks on hand amount to 11,000 bales Higo and 14,000 bales Hizen, quotations being from \$3.90 to \$4, and \$3.80 to \$3.90 respectively.

BRIMSTONE MINES SHUT DOWN.

The low prices that have for the past while ruled have caused nearly all the Sicilian brimstone mines to shut down. During the past month the best unmixed seconds sold as low as \$14.75 per ton and the best unmixed thirds as low as \$14.40 per ton.

Now, on account of the sudden large demand on the part of France and Italy, Sicilian stocks have been materially decreased, and, as a result, quotations have risen to \$15.75 and \$15.40. The recovery seems to have come too late, however, for the latest advices say that Sicilian mine owners have been already so badly bit, that they will have to let their mines stand idle, although prices have advanced.

To relieve the situation an effort is being made to have the Italian export duty on brimstone removed, and to have warehouses built on the coast where owners of the far-inland mines can store their output and receive funds on the strength of these deposits to carry on operations.

To show how prices have declined it need only be stated that several years ago brimstone brought \$35 a ton. Until recently \$18 to \$21 was the quotation, but now the bottom has fallen out of the market.

PERSONAL MENTION.

J. D. Roberts, manager of the Pure Gold Manufacturing Co. of Toronto, left on Tuesday last for a trip through the Maritime Provinces. He will go as far east as Halifax, calling upon the firm's representatives in the different cities en route.

Morgan Hatch, grocer, St. Thomas, Ont., was married on September 25 at Waterford, to Miss Yateman.

The friends of Mr. W. H. Ferguson, formerly proprietor of the "Queen's Grocery Store," London, will be pleased to know that he is gradually building up a successful dairy business in Detroit. He has recently received patents from Ottawa and Washington for his vacuum milk can. This can, it might be explained, does away with the use of ice or cold storage.

Mr. J. A. Steele, of the Steele-Briggs Seed Company, met with an accident from a gun at Saltcoats on Wednesday week. He is progressing favorably.

C. J. Silsworth, book-keeper for Williams & Higgins, wholesale fruiterers, Toronto, broke his left collar bone on Wednesday by falling from a bicycle at St. Lawrence market.

LATE BUSINESS CHANGES.

G. F. Williamson, produce and lumber merchant, Princeton, Ont.; has been succeeded by Fred. Vickert.—The Canadian Oil Co., Toronto, has assigned to Chas. Mackenzie.—The creditors of Hickman & Co., grocers, Toronto, have been called together.—W. G. Collins, grocer, etc., Watford, Ont., has assigned to John Thomas.—The North Star tannery, Joliette, Que., has been burned out.—Onesime Dubois, cheese maker, Lefavre, Que., wants to compromise at 50c. on the dollar.—The creditors of J. E. Burroughs, manufacturer soda waters, Shawville, Que., have been called together.—B. Loisel, trader, St. Angele De Monnois, Que., wants to compromise at 40c.—The assets of J. N. Graveline, general store, St. Francois Du Lac, Que., are to be sold by auction on Oct. 9.—H. E. Hallett has started a grocery store at Winnipeg.—The St. Jean Baptiste Grist Mill and Elevator Co., St. Jean Baptiste, Man., seek incorporation.

NOTES.

A new oatmeal mill is to be erected at Edmonton, N.W.T., by Brack & Ker, who also operate a mill at Victoria, B.C.

A new mill is being built at Wawanesa, Man., on the Brandon branch of the Northern Pacific Railway. Russell & Snider are the proprietors, and the machinery is being supplied by Nordyke & Morman Co., of Indianapolis. The mill will have a capacity of about 100 barrels per day, and will be completed in about a month.

On the private post cards now being sent out by W. H. Gillard & Co., of Hamilton, announcing when their travelers may be expected, are the trade marks of their special brands of currants, "Hay Castle" and "Paradise," and also a reference to certain teas they have in stock. The idea is a good one.

ADVANCE IN SUGAR.

The refineries advanced the price of sugar yesterday morning $\frac{1}{8}$ of a cent per pound, making it $4\frac{1}{8}$ c. on granulated, and $3\frac{1}{8}$ to $3\frac{3}{8}$ c. on yellows in Montreal. Toronto houses $\frac{1}{8}$ of a cent advance on these figures. Market very strong.

"ENGLISH AS SHE IS WROTE."

The following, says The Boston Commercial Bulletin, is culled from the regular Fibre Report, published by the Chambers of Commerce of Bologna, Ferrara and Naples, Italy, and sent out as a part of a trade circular for foreign information:

"Old hemp is always very asked; this encourage the few detainers to resistance and pretences which put into irons the business; and the negotiations d'ont want us want often the conclusion. That which re-

sult from the sales made, is that the article is in favor; that of the good hemp one will and one shall obtain the it. Lire 88, 50, that the rest of middle goods had Lire 85, and the offer of Lire 80 is easy and current for the hemp salutary of hail.

"Naples market has not been of great moment the last week, that truly one is turn in an ambient saturated of other efficacy, that not that commercial. One begins to open the heart at the hope, forseeing perhaps none atmospheric perturbation will have to deteriorate his good nature.

"These news, perhaps have not knowed to advise the foreing to purchaseds readies, as had made the last time; and of this the deplored fault of business of the last week, in which the prices they are seen a little feeble, and with tendency to the deduction."

THAT CHEAP TUTTI FRUTTI.

The following is a copy of a letter which has been sent to The News for publication:

EDITOR NEWS,—In your issue of Saturday last, under an article clipped from THE CANADIAN GROCER arraigning the John Eaton Co. for advertising our Tutti Frutti at 2 for 5c., appears an "explanation" from the said John Eaton Co.

The "explanation" in question is no explanation at all. The John Eaton Co. evidently believe that a bad excuse is better than none at all; and, in order to bolster up an excuse, resort to a tissue of falsehoods. We deny most emphatically that we sent boys to the Eaton store. We did send five of our employes (adults) for the purpose of ascertaining whether the company was really selling Tutti Frutti; and in doing so we were actuated by a desire to protect the regular retailer. The statement of the Eaton people that they had run out of Tutti Frutti "as the demand was great" is untrue. They did not have Tutti Frutti in their store on

the day they advertised 2 bars for 5c.; neither did they have it for several days after. And, what is more, the girls at the gum counter, when asked for Tutti Frutti, declared on the morning of September 21 they did not keep it in stock, at the same time trying to persuade customers to take the make of another firm, which the John Eaton Co. in their "explanation" say "that we regard as better than Adams'."

There are instances where comparisons are odious. The comparison between Tutti Frutti and the substitute is one of them; and it was particularly so to the palate of those who were induced to buy the substitute. But, then, if the substitute was better why was the John Eaton Co. so anxious to get Tutti Frutti? People do not accept the counterfeit, particularly when they can get the genuine; and the action of the John Eaton Co. proves that they practise this doctrine if they do not preach it.

The statement that the Adams Co. had boycotted the John Eaton Co. is another false allegation, made, no doubt, as were the others, in a "moment of weakness." We never made any attempt to boycott the firm. Department stores are classified by us as retail stores, and we only sell to wholesale houses and in large quantities.

Yours, etc.,

THE ADAMS & SONS CO.

TWO TORONTO FAILURES.

J. A. Killackey, grocer, Toronto, has assigned to Hy. Barber & Co. The assets and liabilities are both nominally in the neighborhood of \$1,000. At a meeting of creditors an offer of 30c. on the dollar—15c. in cash, and 7½c. in 30 days and 7½c. in 60 days in promissory notes—was made. The creditors represented accepted the offer, but others have to be heard from yet.

E. A. Lawson, dealer in teas, coffees and

cocoa, Toronto, has assigned to E. R. C. Clarkson. The liabilities total \$1,200, and the assets only \$400. The original proprietor of the business was Edward Lawson, who was one of the oldest and best known tea men in Toronto. Mr. Lawson, Sen., failed over a year ago, but secured a settlement with his creditors. Some months ago he died, and his son, the present insolvent, came into the business. A meeting of creditors has been called. Some surprise is occasioned by the smallness of the assets, as the house once did a big trade.

FLAX CULTURE.

It is authoritatively announced that the promoters of the townsite of Mission City have closed arrangements with Mr. Verbeist and his associates whereby a linseed mill of 20 tons daily capacity will be placed on their property, manufacturing linseed oil and oil cake, by the beginning of the year. It seems that the first cargo of linseed, amounting in value to about \$50,000, will be brought up from South America, a return cargo of lumber being sent out from the Hastings saw mill. The factory will, it is estimated, consume the product of some 6,000 acres of land, which will mean considerable from an agricultural standpoint.

The company will, moreover, it is said, establish an experimental farm at Matsqui to show farmers how to sow and cultivate flax and also how to use oil cake in the feeding of stock. It is estimated that the linseed crop will give to the farmer something like \$27 per acre, and that the pay roll of the mill will be about \$25,000 per annum. It is also said that the company have already secured contracts to take all the oil they can make, without taking into account inquiries from Australia and elsewhere for both oil and cake.—B.C. Commercial Journal.

THERE'S BEEN A GOOD DEAL

Of talk so far, about the Salmon pack this year, but as a matter of importance quality takes precedence over quantity.

Quality is the first consideration in our case. Flag-ship Salmon will never be anything else than first-class.

ROBERT WARD & CO., Ltd.

Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.



Franco American Food Co.'s

French Soups



Truffled Game Pates

PARTRIDGE
QUAIL
GROUSE
PHEASANT
WOODCOCK

Totally different from Potted Meats.



CONSOME
CLAM CHOWDER
CHICKEN
JUILLENE
MOCK TURTLE
MULLIGATAWNEY
OX TAIL
TOMATO

The above incomparable goods, the very best manufactured, for sale by

Turner, Mackeand & Co.

Western Wholesale
Selling Agents

Winnipeg



There is Some Satisfaction

In selling an article that secures the full confidence of your trade, and especially if that same article pays you a good profit. There is no better way for you to satisfy yourself about the quality of

SNOW DRIFT BAKING POWDER

Than to try it in your own home. Then put price and results against any others. Decide for yourself—others have and are making large sales and good profits.

The Snow Drift Co.

- Brantford, Ont.

A GOOD LINE—

.. KOLACAFE ..

An extract of Kola, Coffee, and Chicory.

Exhilarating

Refreshing

Sustaining

TRY A SAMPLE ORDER

ROBERT GREIG & CO.

Canadian
Agents

MONTREAL

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

DRIED AND EVAPORATED APPLES.

SOMEWHAT unique at the moment is the situation of the market for evaporated and dried apples.

Under ordinary conditions, with a crop of apples one-third shorter than usual, the outlook would be accounted bright. And the factor which creates a situation other than what would obtain under ordinary circumstances is the fact that where Canada's apple crop this season is meagre, that of other countries, importing as well as exporting, have been blessed with an abundant yield. The United States, our chief competitor in the consuming markets, has an abnormally large crop.

Early dried and evaporated fruit is practically not a factor on the market in its general sense. The demand for it is for local consumption. The export trade on this side of the Atlantic is monopolized by the South American fruit. Not that it is better, but by reason of the fact that the southern article is placed on the market at a lower price than the Canadian. Under ordinary circumstances Canada is well able to compete with the United States in the late or winter varieties of dried and evaporated apples. But this season it is yet an enigma what she will be able to do even with regard to this late fruit.

In the first place, much depends upon the result of our own export trade in green apples. As a rule, England begins to take our winter variety of apples just before the Christmas holidays. But the question is: Will we be able to compete with the United States on that market, in view of the enormous quantity of apples which that country will have for export. If so, then so much the better for the dried and evaporated fruit market. If not, then so much the worse.

A factor in the situation which must not be overlooked is this: The total failure of the apple crop in some of the chief apple-

growing centres has led to the closing down of a large number of the evaporators in these sections. A gentleman who is in close touch with the evaporators declares to THE CANADIAN GROCER that 50 per cent. of them are closed down this season. As far as this goes, it certainly favors the market. But then, again, will the export price be so low in the United States as to deter evaporation in Canada? And, furthermore, with the United States market filled to overflowing, what are the possibilities for export to Canada?

With a duty of 25 per cent. in the way Canada during the fiscal year of 1894 imported 147,329 pounds of dried apples, valued at \$11,824, paying a duty of \$2,990.49, and of the quantity brought in 146,630 pounds were from the United States. It should, however, be stated that of the 147,329 pounds imported 146,484 was entered at British Columbia ports.

So wrapped in uncertainty is the situation that exporters of dried and evaporated fruits are at their wits' end.

In the United States the situation does not afford the trade there much consolation. No speculative interest is being manifested, and jobbers are holding off with the expectation that prices have not yet reached the bottom.

SOME SPECIAL ADVERTISING.

It is now beyond a doubt that the Fall Trade Number of THE CANADIAN GROCER of 1895 will be the most interesting and the most striking ever issued. Our regular advertisers are making it so. In two-color effects E. D. Tillson, of Tilsonburg, has the star advertisement so far received, but his originality is being pushed very closely by Messrs. W. H. Gillard & Co., of Hamilton. The Snow Drift Co., of Brantford, are also making a good show. In the one color ads. great originality is shown, much more than in previous years. A. P. Tippet & Co. have some splendid advertisements, as have also the wholesale houses. Before next Friday, which is the last day we can take copy, we expect to be pages and pages ahead of last year.

ONTARIO'S EGGS.

Large quantities of eggs are going to England via Montreal, most of them from Ontario. The price now being paid in Liverpool, viz., 7s. c.i.f., allows of a nice profit to the Canadian shipper, hence the large export trade. Eggs in Toronto are firm at 12½c. per doz., but one would have expected a better quotation than that. The reason that the prices do not rule higher at this time of the year is that most of the fine large eggs placed on the outside Ontario markets are sent to Montreal for shipment to England, leaving the culls to be disposed of in the Queen City.

ARE SALMON OFF-YEARS GONE?

OFF-YEARS in the salmon industry of British Columbia have, heretofore, been just about as regular as the course of the seasons. But 1895 will be remembered as a year in which the off or short season was due but did not materialize. And the question has no doubt arisen in the minds of a great many: are the off-seasons a thing of the past?

Were the salmon left to themselves it is probable the lean and the fat years would continue to make their appearance with their accustomed regularity. But the fish are not left to themselves.

Science, through the artificial means which it has created, is now a factor in salmon production as well as the parent fish. And due in part at least to this is the fact that the anticipated small run of 1895 turned out to be a large run, and one which would have resulted in a larger pack of salmon had the canners the tins at their disposal.

Turning to the report of the officer in charge of the Fraser river hatchery, Fisheries Report, 1894, we find that in March and April of that year, to use the officer's words, "6,300,000 lively young sockeye" were distributed in Harrison river, Pit lake and Stave river. In 1893 the fry distributed numbered 5,764,000, or 536,000 less than in 1894. More than 50 per cent. of the fry is distributed in the Harrison river, a tributary to the Fraser.

To some people it may be news to know that the Fraser river hatchery is on the banks of that stream about two miles above New Westminster. It has, according to the Government returns, a hatching capacity of 10,000,000 salmon eggs. The supplies of eggs are collected from the parent fish netted in a small branch of the Harrison river forty miles above the hatchery.

In glancing over the two last annual reports it is to be noted that the officer in charge has repeatedly urged the necessity of putting the hatchery in repair. If it has not already done so, it is to be hoped that the Government will without delay put in an efficient condition an institution which has assisted materially in increasing the salmon productiveness of the Fraser river and maintaining a more uniform run of fish than would otherwise be the case.

GOOD APPLES SCARCE.

The quality of the receipts of apples in Montreal during the present week has not averaged high, and, as a result, prices of choice stock are firm.

Winter apples are commencing to arrive, and have sold to the local trade at \$2 to \$2.50.

Cables to shippers in Montreal from Liverpool do not show any margin on the small shipments that have so far arrived at that

port. This has not disappointed them, as the stock was of a rather poor grade. The same cables stated that good stock was much needed in England.

In the country, Montreal exporters have to date contracted for possibly 50,000 barrels of apples at \$1, picked, or about \$1.55 to \$1.65 f.o.b. on the cars.

This week, in consequence of the scarcity and good demand for good to choice stock, sellers at the orchard are asking an advance of 25c.

CALIFORNIA VS. EUROPEAN FRUIT.

THE competition between European dried fruit and goods from California promises to be keener than ever this fall.

Some time ago THE CANADIAN GROCER referred to the fact that California houses were offering fine table raisins this fall. These offers have been duplicated several times since, and though no business has as yet resulted, it is believed that a good trade can be done owing to the price at which Malaga fruit is offering this fall. Offers on the latter have been rather high so far, and buyers are holding back to see if they will be modified. If they are not, the chances are that the Californian offers will be accepted.

Among the Pacific Coast firms who have made offers of table raisins are Griffin & Skelley and Forsythe & Co. But it is not only in Malaga and other raisins that the present conditions offer a footing to California fruit. In prunes the respective cost at present of French vs. California gives them a first-class chance.

Recent limits cabled to Montreal brokers on French prunes for the four sizes are equivalent to a first cost in France of 8 to 8½c., which means laid down in Montreal from 9½ to 10c.

Compared with these prices California prunes are much the cheapest. The first cost on the Coast for the four sizes is wired at 5 to 5½c., so that it would cost to lay the goods down in Montreal about 7½c., or a difference in favor of California prunes of 2 to 2½c. per lb. If the quality is right, therefore, the logical conclusion is that they will get the preference from the consumer.

It will be interesting to see whether this position will prevail throughout the season.

ADVANCE IN WOODBOARD.

Woodboard is advancing and the E. B. Eddy Co. have advised their agents that the following quotations now obtain:

\$40 less 10 per cent. discount in full carloads, freight paid or allowed.

\$40 less 5 per cent. in ton and up lots, l.c.l. freight paid or allowed.

\$40 no discount in less than ton lots, no freight allowed.

SHARP ADVANCE IN CURRANTS.

CABLES received this week announce an advance of equal to ¼c. per lb. in currants in the primary markets. The advance was not unexpected, the general opinion having been that the market has been lower than the circumstances warranted.

The recent weakness in the market was, in view of the short crop and the Retention Act passed by the Greek Chamber, unexplainable, at least to those outside the primary market. Mail advices to hand, however, give a reason for this weakness. They say that it was caused by holders being compelled to force sales. "As soon, however, as this pressure is removed a material advance is thought to be more than possible," they add. And the pressure evidently has been removed. At any rate an advance has materialized.

A report under date of Patras, Sept. 3 says: "Our last report was in date of 6th ultimo, since when 2,620 tons of 1894 crop have been shipped, bringing the total shipments for the year up to 147,630 tons. About 5,000 tons of old fruit remain for shipment, but these will in future appear among the shipments of new fruit. We now bid adieu without regret to the currant season of 1894, for it has been one of the worst on record for all interested and dealing in the article. The new campaign opened very flatly on August 28; about 5,000 tons of provincial offered for sale, but barely 500 tons changed hands."

The new crop was safely housed about Sept. 1. Some authorities estimate the crop to be about 145,000 tons, about the same as last year, while the Greek Government's official estimate places the figures at 15 per cent. less. It is estimated that out of the total crop 15,000 tons will be handed over to the Government in compliance with Retention Bill, which would bring the quantity down to 130,000 tons, or about equal to the consumptive demand. The object of the Retention Bill referred to is, it will be remembered, to reduce the quantity of currants available for export, and provide for a retention of 15 per cent. in kind or cash on all currants declared for exportation. With the cash thus received the Government must purchase currants, whenever it can do so, at equivalent to 7s. f. o. b. cases, while all the currants deposited in Government stores by exporters, or purchased by the Government, must be sold locally for wine or spirit making.

The quality of the new crop currants is, it appears, turning out better than anticipated.

MONTREAL BOARD OF TRADE.

The Montreal Board of Trade at the meeting this week considered, among other matters, a communication from the Grocers'

Guild, urging that the Customs Act should be amended with regard to the length of time that goods should remain in bond, and as to the number of transfers allowed in bond. The secretary forwarded the communication to the Controller of Customs.

A communication was also received from the Secretary of State stating that the Government had received the petition of the board urging the advisability of free canals, and that it would receive their consideration.

The board, in considering the recent disasters in the Straits of Belle Isle, decided to urge upon the Government the necessity of extending their telegraphic signal service to the Straits, so that prompter notice of wrecks could be received, and the necessary assistance rendered.

EARLY CLOSING.

Over a hundred clerks assembled in St. Joseph Hall, Montreal, Sunday afternoon at the annual meeting of the Early-Closing Association. P. Macdonald, the president, was in the chair. Ald. Connaughton, who is an old time grocer, and very popular with the clerks, was on the platform, so was Ald. Brunet. Both are supporters of the early-closing movement, and the boys will not forget the assistance they are giving them in their fight. Speeches were made by Messrs. Gendron, of Gendron, Pigeon & Cie.; the two aldermen; Huot, dry goods merchant, St. Lawrence street, Havard and Poirier protesting against the way in which a few members of the City Council were blocking the progress of the movement by leaving the meetings and breaking up the quorum.

It was decided to appoint committees in each ward to organize the friends of early closing so as to re-elect aldermen in favor of the movement and defeat those who are now opposing it.

The following officers were then elected: President, J. B. E. Poirier; vice-president, A. Macbeth; treasurer, O. Legendre; secretary, M. Havard; assistant secretary, J. A. Laughran; committee, D. Seguin, L. C. Langevin, A. Roy, L. P. Collette, P. Macdonald, G. N. Robert, J. P. Beauvais, J. A. E. Del'ausse, P. Ethier, E. Viau.

The association is composed chiefly of the dry goods and grocers' clerks, though there are representatives of the hardware and other businesses.

DEFINITION OF FINEST CHEESE.

A good deal has been said during the past week about Canadian cheese. This is how a Montreal merchant defines "finest cheese," and the definition should satisfy even The North British Agriculturist: "Clean in flavor, close in make, true in color, full-bodied and silky in texture, neat in finish, Cheddar shapes, uniform in size, and packed in good, well-fitting boxes."—Canadian Gazette.

SUGAR POINTING HIGHER.

IT is a notable fact that the Montreal market has been for over twelve months past one of the cheapest, if not the cheapest market for refined sugar, and that even since the change in the sugar tariff the Canadian consumer has been getting his sugar cheaper than consumers elsewhere.

In fact, it has surprised a good many shrewd dealers that the sugar market in Canada did not advance long before this. That it did not do so the cutting that THE CANADIAN GROCER had to refer to from time to time amply proves.

Within the past fortnight, however, the excitement in New York, and the strength of the raw sugar market, has led the Montreal refiners to cease shading prices. As noted last week, they were firm at 4c. for granulated and 3 to 3½c. for yellows at the refineries, and at this writing the prospects point to an advance on this basis very shortly, possibly before the week is out.

In connection with the stronger disposition of the raw market The N. Y. Commercial Bulletin says: "The supplies are simply held with the previously noted vise-like grip and generally expected to bring more money, the only regret among importers being that they were so free in parting with a portion of their holdings this week. We understand a local house has sold a cargo of Java to be shipped to Europe and that is the only report of business that could be obtained. The quietness, however, was attributed to the fact that no bids could be obtained above former quotations and on that plane sellers are not to be found. Exactly what would be accepted is not clear, but current quotations are nominal, having no other basis than last sales. All foreign advices are very strong, including a report that the Trust has purchased centrifugals in Cuba on a parity of 3¾c., or even a small fraction better here. It is also believed that the story in regard to the European surplus of old crop beet being bought up is correct, the reports and quotations from abroad to day coming very strong, and in regard to new crop Licht cables 'weather unfavorable, grinding unsatisfactory.' The entire temper of the market seems very bullish."

CRANBERRIES HAVE ARRIVED.

The first shipment of cranberries for the season has arrived in the Toronto market this week. It consists of a small consignment of Cape Cod berries, rather small in size but of good quality.

Cranberries are reported very firm in New York, and the prospect is that for the meantime the quotation of \$9 per barrel in Toronto will be maintained.

It will be difficult to estimate what figures will rule for the season until the cold weather sets in and the winter consumption of turkeys commences.

POSITION GOING BEGGING.

OTTAWA, Oct. 3, 1895.—Mr. Kilvert is Acting Commissioner of Customs, but he will not retain the position. He prefers to live at Hamilton and a smaller salary to the worries of this high office. S. W. McMichael, of Toronto, the financial inspector of the Department, has been strongly urged to take the position. In fact, he was asked to go there before Mr. Kilvert, but he has private means, and the increased salary will not tempt him to accept a promotion. Meantime, Mr. Wallace has his weather eye open for a capable man. Some Montreal business men have been putting forward the name of a Mr. Douglass, who, I understand, is the hardware appraiser, but Mr. Wallace will not consider him. It appears he is too independent, and refuses to be made a tool of for political purposes. When the trouble arose on the over-valuation of scythes, and the question was being agitated in HARDWARE AND METAL, the Department insisted that Mr. Douglass should swear that he believed the prices, as prepared by Mr. Hawthorne, of the Welland Vale Manufacturing Co., were correct. Mr. Douglass refused, and said that the inquiries he made satisfied him that the valuations in the list sent out by the Department were very much higher than the actual values. The Department, therefore, after a long fight, and after using every effort to induce him to swear to their valuations, had to back down. It is said that had Mr. Douglass become a party to these over-valuations the Department would have allowed the case to go into court. They dared not do so with their most important witness against them. Mr. Wallace has not forgiven Mr. Douglass. I am even informed that Mr. Chaplin, the proprietor of the Canadian Scythe Combination, was present at the time influence was being brought to bear on Mr. Douglass.

* * *

I am not aware that your readers ever understood the real pull Mr. Hawthorne had with the Customs Department. Personally, he seems to be a friend and chum of Mr. Wallace. The real power was Mr. Chaplin himself. I was told by a man in the inner circle that Mr. Chaplin told the Government that unless they placed his valuations on imported scythes he would make all his employees—and they number 300 or 400 distributed among five factories—vote against the Government. They knew he meant it, and Mr. Wallace was told he must fix up things to suit him. Having failed in this I am told he has been promised a higher tariff when Parliament meets.

* * *

The appointment of Mr. Girouard, Q.C., M.P., to be a Judge of the Supreme Court of Canada, meets with general approval among business men. All through his parliament-

ary career he was recognized as not only a very able but as a just man, who would never stoop to anything unfair to make capital for his party. No man was more highly respected by his opponents. He has a good knowledge of business and will be able to deal intelligently with questions requiring an acquaintance with business as well as with law. The importance of appointing men to the Bench who have had some practical business as well as legal training has been urged on the Government on more than one occasion. Litigants with a good case have sometimes suffered from lack of such men. This is why so many questions are now submitted to arbitration committees by members of Boards of Trade.

R. M.

BUTTER 60 CENTS PER POUND.

Mr. Jas. R. Craddon, of Kingston, Jamaica, who is in Ottawa, says regarding the prospect of Canadian trade with the island: "If you had a cold storage system at Montreal, St. John or Halifax, in which you could carry meat, there is a fortune in it. We cannot get really good fresh meat, nor can we get good butter. We pay 60 cents a pound for very inferior butter. Your best butter is sold there at, say, the outside price of 25 cents per pound. Why, don't you see that if you had an entrance with us in beef and dairy produce, you would easily gain our confidence in other things? You can take our sugar, our spices, our rum, our fruit. We, in Jamaica, will take all the flour Canada can send along. It has been reported to the British Colonial Agents that we prefer to deal with Canada instead of the United States, but at present we are taking all our flour from the United States."

LONDONERS DEAD.

Two of London's old residents are dead—Mr. William Plewes, proprietor of the Meadow Lily Mills, aged 67 years, and Mr. Gaius Welford, aged 73, interested in the Glebe Street Rope Works. Mr. Plewes was one of the best-known millers in Western Ontario, having owned the Meadow Lily Mills for a quarter of a century. He was born in Yorkshire, Eng., and after coming to Canada engaged in the milling business in Dereham township, but subsequently settled in London. He leaves a family of ten children. Mr. Welford, who was born in Buckinghamshire, Eng., came to Canada in 1847. He lived in Paris for a time, then in Buffalo, but had been a resident of London ever since 1867, being engaged with his son in the rope-making business. Deceased was a regular attendant of Adelaide street Baptist church. He leaves a widow and five children, the latter being: Ex-Ald. Jesse Welford, James, Gaius and Mrs. Charles Gould, in this city, and Mrs. Wm. Bunting, of Ann Arbor, Mich.

TEA AND TWADDLE.

THERE will soon be a difficulty in knowing what to eat or drink if the scientific or other faddists are permitted to continue their sensational revelations. We are told, for instance, that alcohol is poison, and also that there is death in the teacup ! In reference to this last point, it is curious to find that certain writers in the daily press have been commenting this week on one or two fatal cases which are said to be "more or less connected with tea drinking." The facts appear to be as follows:

An inquest was held in London on Thursday on a laborer who drowned himself in the Lea. It came out in the evidence that the poor fellow, who had been troubled about an accident to a fellow workman, was in the habit of drinking twenty cups of tea a day! He was a teetotaler. The other case was that of a woman at Dudley, who was also in the habit of drinking large quantities of tea. Eventually this, it is said, interfered with the action of a weak heart, and resulted in sudden death. The doctor's opinion was that any liquid taken in the same quantity would have caused her death.

It is obviously ridiculous for ill-informed writers to argue, from such abnormal and exceptional cases as those under notice, that tea-drinking is injurious. Of course, as may be said of other things, it is only injurious

when carried to excess, and sensible people are careful not to err in that direction.

We notice that The Daily Chronicle, in dealing with this subject, says: "The abuse of tea, however, with its special perils for the nervous or the dyspeptic, is a small modern vice, as to which we fancy doctors might have a good deal to say."

It would be satisfactory if there were no larger "modern vices" than that referred to by our contemporary. We do not believe that tea is drunk to the point of injurious excess by any section of the community, or that in its general effects it is anything but beneficial. If writers of a certain stamp were as moderate in the use of twaddle as the majority of mankind are in the use of tea, readers would appreciate the boon.—
London Grocer.

CANADIAN BARLEY.

The Department of Agriculture has been informed by Sir Charles Tupper, High Commissioner in England, that Canadian barley is attracting considerable attention in Great Britain in connection with distilling, and that a leading Scotch distiller, whose experience with the Canadian article had been of the most satisfactory character, believes that Scotland would prove a good market for the article for whiskey distillation. This distiller says the Canadian barley purchased by him gave entire satisfaction, that he would be

very willing to buy it by the shipload, and is, moreover, surprised that Canadian barley is not offered in Scotland in the ordinary way of business.

FRUIT VS. BEER.

Brewers say that the plentiful supply of peaches and other fruits makes a great difference in their trade. One man in this city says it diminishes his sale 400 barrels daily, chiefly among families with whom what is called the "pint trade" is principally done.

Fruit is one of the best antidotes for the liquor habit. A certain man, who had tried every means of resisting temptation without success, was induced to eat but little at his regular meals, but to keep on hand a supply of the best and freshest fruit, and whenever he felt the appetite he would eat a peach, an apple, a pear, cherries or strawberries, according to the season. Vegetarians take the ground that a vegetable diet is seldom accompanied by intemperate habits, and some cures have been based entirely upon that, and have been very successful. The dealers in beer say it is the effects of fruit in slaking the thirst of women that causes them not to send out for their beer. It is quite probable there are other reasons. The acids in some fruits, operating upon many constitutions, would tend to diminish thirst, though in certain states of the system they would increase it.—The Christian Advocate.

Always Ready
Always Wholesome
Always Delicious

The IRELAND Co.'s

Prepared Buckwheat Flour

(SELF-RISING)



The highest grade of prepared griddle-cake flour, which can be profitably handled by grocers everywhere. Full particulars furnished on application to

THE IRELAND NATIONAL FOOD COMPANY LTD.

In 2½ lb. Packages. 2 doz. per Case.
 " 5 " " 1 " " "

Toronto, Canada

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 3, 1895.

GROCERIES.

SUGAR continues to be the centre of attraction in the grocery trade. Since our last review the refiners have been asking and getting a further advance of 1-16c. per lb., and the market continues strong both at home and abroad. Trade generally is fairly active. The cooler weather has stimulated slightly the demand for canned vegetables, although the volume of business passing is still light. Salmon, too, is in little better demand. Most of the houses have now their first shipment of new season's currants to hand, and the demand is moderate. Currants are higher in the primary markets. So are Sultana raisins. Further improvement is to be noted in the demand for teas. In other lines appertaining to the grocery trade the conditions are much as before. Payments continue to be fairly satisfactory.

CANNED GOODS.

A slightly improved demand is to be noted for tomatoes, peas and corn; presumably as a result of the cooler weather. This applies more particularly to tomatoes. One or two of the packers have withdrawn quotations on tomatoes, but the trade does not think it has much signification. Canned fruits continue dull. In canned salmon a slightly improved demand is to be noted. Realizing that there is no probability of any immediate change in price on the standard brands, retailers are replenishing their stocks. There is no heavy buying, however. We quote: Tomatoes, 80 to 85c.; corn, 80 to 85c.; peas, 85 to 90c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40;

peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40; salmon, "Horseshoe," "Maple Leaf," "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.80 to \$1.85 for tall tins; flats, \$2.35 to \$2.40; half tins, \$1.35. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85.

COFFEE.

Trade is brisk, there being a good demand for all kinds, including green, roasted and ground coffees. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Business is moderate. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

The demand is chiefly for pickling spices, although the season for these is drawing to a close. The demand for cream of tartar has fallen off since the advance. There is no change in prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

The market remains quiet and unchanged. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona

almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market is active, with the refineries asking and getting 1-16c. more than a week ago for granulated. During the past week there has been a good business doing, a better demand being experienced both by refiners and wholesalers. Quite a number of carload lots have gone out on country account. The raw market again advanced on Tuesday, and the prospects are altogether in favor of a further appreciation. The price of granulated sugar in Canada is still below the parity of that in the United States. Considerable strength has been given to the market by Lich's revised estimate of the beet root crop, given publicity on Tuesday. This estimate places the deficit at 1,160,000 tons. We quote: Granulated, No. 1, 4½ to 4¾c.; do., No. 2, 3¾c.; yellows, 3½ to 3¾c.

SYRUPS.

There are not many syrups offering, and there are not many wanted. Some of the refineries have none apparently to offer. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The demand for molasses is still limited. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEA.

A cable to hand on Tuesday quoted Ceylon tea ½d. dearer in London. China black teas are slightly neglected, but there are some enquiries for medium and low grades.

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want Scrub Brushes and should have them with Solid Backs.

We manufacture the only brushes with solid hardwood backs of one piece of wood. We have them in three styles and several sizes and qualities in each style. There are other so-called "solid backs," but ours are the only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

Every Single Day

THERE IS MORE

"SALADA"

CEYLON TEA

sold in the City of Toronto than there is of all other Packet Teas put together in Two Weeks. Toronto is a Black Tea drinking city. Need we say more as to the merits of "Salada."

P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East.

and

TORONTO

318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.



China green teas have not yet come forward in sufficient quantities to make any feature. Locally there is a good demand from the retailers for low and medium grade Japans, Assams and Ceylons. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

Most of the wholesale houses have in stock their first season's shipment of new currants. The quality is fairly good, and better than anticipated. The ruling prices for the new fruit are: Barrels, 3½c.; half-barrels, 3¾c.; half-cases, 3¾c. There is very little old stock to be had, and for the better grades still on hand the demand is good, but poor goods are rejected. We quote old fruit as follows: Filatras, half-bbls., 4 to 4½c., bbls., 4½c.; fine Filatras, half-bbls., 4¾c., bbls., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases. As will be noticed in our editorial columns, there has been an advance of ¼ to ¾c. per lb. in the primary markets.

Valencia raisins continue in good demand for small lots at 5½ to 6c. for fine off-stalk. A cablegram to P. L. Mason & Co. from Denia states that the crop is proving decidedly short and that prices are firmer.

A cable from Trieste corroborates what was said in THE CANADIAN GROCER last week regarding the scarcity of the smaller sized prunes, difficulty being experienced in filling orders. On the local market there is no change in the situation to note. We

quote: Bosnias at 6 to 7c., and Bordeaux at 4½ to 6½c.; California prunes, 6 to 9c. per lb.

Fresh shipments of California evaporated fruit are on the way, but the demand for this class of goods is still light, with quotations nominal. We quote: Apricots and peaches, 12½ to 13½c. per lb.; new apricots, 15c.; nectarines, 13½c.; pitted plums, 12½ to 13c.

Dates are dull and unchanged at 4¼c. up.

New season's Smyrna figs are quiet and unchanged at 13c. for 10-lb. boxes and 15c. for 28-lb. boxes.

GREEN FRUIT.

The feature of the market is the continued advance in lemons, which are still scarce, much of the stock on the market being very green. Oranges are perhaps a little firmer in price than last week. Watermelons are nearly over for the season, and musk melons are scarce. Fall and winter apples begin to move more freely. Michigan peaches are out of the market, and about the last Californias will be received this week. Canadian Crawford's are done, but a few late varieties are still coming in. The first cranberries of the season are now seen on the market in small quantities. These are Cape Cod, of very good quality, though small. These are quoted at \$9 per bbl., and the New York market is reported very firm. We quote: Lemons—Sorrento, Palermo, Verdilla and Malaga, \$10 to \$12 per case. Oranges—Sorrento, \$4.25 to \$4.75 per case; Jamaicas in barrels, \$10. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 10 to 20c. per basket. Green California fruit—Peaches, \$1.25 to \$1.50 in boxes; Tokay grapes, \$2 per box; green apples,

\$1.25 to \$1.50 a barrel; water-melons, 15 to 20c. each; muskmelons, 40c. per basket, \$1.50 per bbl.; grapes, 3½ to 5c. per pound; Canadian peaches, 75c. to \$1.25 per basket; Bartlett pears, \$1 to \$1.25 per basket; other grades, 30 to 60c.; Spanish onions, 75 to 85c. per small crate; Portugal onions, \$2 per large crate; sweet potatoes, \$3.25 per bbl.; cranberries, \$9 per bbl.

BUTTER, CHEESE AND EGGS.

BUTTER—The position is not any more hopeful than it has been for weeks past. While choice butter is in demand, large stocks of medium and inferior qualities are being held all over the country without any prospect of selling for enough to pay the cost. A lot of Manitoba butter, of fair quality, is said to be going a-begging on the market, and we know of one local house which received 100 tubs from Winnipeg, with instructions to sell for 6c. per lb. No takers have been found. Prices are about the same as last week. We quote: Old summer dairy and store packed, 5 to 9c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c. Fresh creamery—Tubs, 18 to 19c.; pound prints, 21 to 22c.

CHEESE—Local buyers have been offering 7½c. for August Canadian makes, and 8c. for the balance of the season. Last August and September makes bring 10 to 10½c.

EGGS—Are firm at 12½c, but considering the large export to England, should rule higher.

COUNTRY PRODUCE

BEANS—Easy at \$1.40 to \$1.50.

DRIED APPLES—Jobbers quote at 5½c.

EVAPORATED APPLES—Jobbers quote at 7c.

THE TORONTO COLD STORAGE CO.

Rates and information, write . .

W. H. LECKIE, Manager,
TORONTO

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Still lead for the

Choicest of Fruits

Punctuality and Low Prices. Special attention given to mail orders during the Exhibition.

Consignments of Domestic Fruits, Butter, Eggs, Honey, Beans, Poultry, solicited, which will at all times receive our careful attention.

Our sales of . .

Silver Star Soap

Are steadily increasing. No better 5c. cake on the market. Write us for prices and terms.

GUELPH SOAP CO.,

Sole Manufacturers

GUELPH, ONT.

ANTOINE SOLARI

Head Offices :

GRAND VEZIR HAN

Smyrna

Importer and exporter of Dried
Fruit, Smyrna Figs and Sul-
tana Raisins

All orders executed at lowest prices.

Agent for Canada :

E. FIELDING

27 Front Street East, TORONTO

COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

POTATOES—Nothing doing, bags being quoted nominally at 25c.

HONEY—Strained in bulk is unchanged at 8 to 9c. Honey still sells at \$1.50 to \$1.80 in the comb.

HOPS—We quote: Canadian, 6½ to 7½c.; Pacifics, 14c.

DRESSED BEEF, VEAL AND MUTTON.

Dressed meats by the carcase—Beef, first-class, \$7 per 100 lbs.; fair to middling, \$5.50 to \$6.50; rough and inferior, \$4 to \$4.50. Lamb, 5 to 6c. per lb. Mutton, 4 to 5c. per lb. Veal, 5 to 7c. for first quality.

PROVISIONS AND DRESSED HOGS.

Dressed hogs have still further declined in price to \$5.50 to \$5.75 per cwt. Products are also a little lower. We quote :

DRY SALTED MEATS—Long clear bacon, 7c. for carload lots, and 7¼ to 7½c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½ to 11c.; rolls, 7 to 7½c.; hams, large, 22 lbs and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 11 to 11½c.; pickled, 10c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13.50; shoulder mess, \$13.

FLOUR AND FEED.

WHEAT—Is quoted on the street here at: White and red, 62 to 64c.; goose, 55 to 56c. per bush.

OATS—Quoted at 28 to 28½c. per bush.

BARLEY—Quoted at 38 to 41c. per bush.

FLOUR—The demand is more active, and prices are firmer but unchanged. We quote: Straight roller, \$3 to \$3.05; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—A moderate trade is being done, and the market is easy at quotations. We quote: Standard oatmeal and rolled oats, \$3.60 to \$3.70; rolled wheat, \$2.15 in 100 lb. barrels; cornmeal, \$3.15; split peas, \$3.35; pot barley, \$3.50.

BALED HAY—The price given is \$12.50 to \$14.

FISH.

Trade continues in very fair condition, prices being practically unaltered since last week. Oysters bring \$1.40 for standards, and \$1.75 for selects. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 4½ to 5c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 10 to 13c.; Georgian Bay trout, 6½ to 7½c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 16 to 20c.; mackerel, 20 to 25c.; steak cod, 6½ to 7½c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$2.50 per 100.

SEEDS.

The demand for timothy seed for fall sowing is over, and all the early threshed

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

Fresh Fruits

ALL KINDS in their season

Special attention given to mail orders.

CLEMES BROS. - TORONTO

alsike seems to have been marketed. Until cold weather comes in there will, therefore, likely be no revival of trade.

SALT.

The market is unchanged. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$1.0.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a decided weakness in the price of hides. A decline of $\frac{1}{2}$ c. per lb. is noted, and another fall of the same extent is looked for. Dealers are now asking $8\frac{1}{4}$ to $8\frac{1}{2}$ c.; for green $7\frac{1}{2}$ and $6\frac{1}{2}$ c. for Nos. 1 and 2 is paid.

SHEEPSKINS—Have advanced still another 5c., shearlings and lambskins being now quoted at 65c.

CALFSKINS—Have gone down from 8c. to 7c. In Chicago, New York and other large markets calfskins have gone down fully 4c. per pound.

WOOL—There has been more inquiry for wool this week, and large sales have been made at outside prices. Clothing wools are neglected and prices on this article are lower by 1c. a pound than some ten days ago. There have been large importations of foreign wools at prices that put it beyond the power of pullers and local wool dealers to compete in domestic wools. Current prices: Fleece combing, from $23\frac{1}{2}$ to $25\frac{1}{2}$ c.; rejections, $17\frac{1}{2}$ to $18\frac{1}{2}$ c.; unwashed, $13\frac{1}{2}$ to $14\frac{1}{2}$ c.

PETROLEUM.

There is no change in the situation. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, $20\frac{1}{2}$ c.; photogene, $21\frac{1}{2}$ to 22c.

HINTS FOR THE TRADE.

W. H. Gillard & Co. have new fine Filiastra currants in store.

New peels are arriving this week for Davidson & Hay.

Wm. Paterson & Son report a big rush for their soda biscuits.

J. W. Lang & Co. are getting in their fall stock of canned goods.

"Ruby," California prunes are being shown on the market this week.

Currants have advanced 1s. to 1s. 6d. since the latter part of the week.

McWilliam & Everist have in an early shipment of Cape Cod cranberries.

Potmahoff will be in Lucas, Steele & Bristol's travelers' hands in a few days.

Perkins, Ince & Co. have shipments of California evaporated peaches, nectarines

and apricots, included in which are the "Maple Leaf" brand, the sale of which is controlled by this firm on the Toronto market.

A shipment of new season's Sultana raisins is in store with John Sloan & Co.

A carload of molasses, in half-barrels, arrived on Tuesday for Davidson & Hay.

Wm. Paterson & Son have a carload of peanuts on the way, bought before the rise.

Warren Bros & Boomer have another shipment of Rio coffee arriving. The sample is fine.

Davidson & Hay report the arrival this week of new season's Ceylons, Hysons and Japans.

Dawson & Co. have received what they consider will be the last car of California peaches.

H. P. Eckardt & Co. have now in store fancy peaches and nectarines; also some choice apricots.

John Sloan & Co. are in receipt of their shipment of "Royal Chop" Japan tea in "Victor" cans.

A cable to J. L. Watt & Scott, received on Monday morning, noted an advance of 1s. 6d. in Sultana raisins.

Davidson & Hay are offering Martin Wagner & Co.'s (Baltimore) extra dessert peaches, 2-lb. tins.

Rutherford, Marshall & Co. have just received a lot of 200 packages of fresh creamery butter in tubs.

Marshall & Co.'s, Aberdeen, Scotland, Scotch fish products have captured Manitoba and the Northwest.

The Eby, Blain Co., Ltd., have received their second shipment of "Horseshoe" salmon; also "Maple Leaf."

The Eby, Blain Co., Ltd., have received a shipment of pure licorice, "Franco" brand, 5c. sticks, in fancy 5-lb. tins.

W. H. Gillard & Co. are in receipt of a varied assortment of Crosse & Blackwell's pickles, olive oils, sauces, peels, etc.

Clemes Bros. have just received a large consignment of cocoanuts, fresh and good, the nut being large and full of milk.

Lucas, Steele & Bristol, of Hamilton, received word last week of the purchase of their holiday supply of currants at the lowest

point the market touched, and just before the recent advance. As the quantity is a large one, they will be in the market to stay. Besides currants, new figs are also to hand with the firm.

H. P. Eckardt & Co. have a lot of new season Congous, and report the make and drawing qualities exceptionally fine.

Rutherford, Marshall & Co. have accepted the local agency for the Tiverton (N.S.) Canning Co.'s brand of Finnan haddie.

D. Gunn, Flavelle & Co. are offering a line of fancy Stilton cheese; also some creamery butter in tubs and pound prints.

A large shipment of Valencia raisins—selected, layers, off-stalk and fine off-stalk—is to hand with Warren Bros. & Boomer.

H. P. Eckardt & Co. have received a shipment of Martin Wagner's extra selected and extra dessert peaches for cream in flat dishes.

Marshall & Co., Aberdeen, Scotland, have made many new friends for their fish products this season, and are doing a large business.

W. H. Gillard & Co. are in receipt of bills of lading for over 20 carloads of Mediterranean fruits, due in October, part of their fall importations.

The Eby, Blain Co., Ltd., have in store a new shipment of Batger's (London, Eng.), candied peel; also drawer peels in kegs about 112 lbs.

The Pure Gold Manufacturing Co. is putting crushed coffee on the market in 2-lb. milk pails in addition to the usual 5-lb. pail. The wholesale price of the 2-lb. pail is 22c. per lb., and the 5-lb. pail sells at 20c. per lb.

The Pure Gold Manufacturing Co. have just received another order from England through their agents there, who report that the venture of placing "Pure Gold" goods on the English market is proving successful.

T. B. Escott & Co. have arriving direct from India an unusually large shipment of tea; also a large shipment of tea from China, Pakling, in caddies. These teas are bought at very low prices, and will be sold cheap.

Consignment of Spanish onions and a car of "Maple Leaf" salmon have just arrived for T. B. Escott & Co. A carload of blueberries in tins is arriving in a few days.

EDINBURGH

SYMINGTON'S

ESSENCE OF **COFFEE**

IS UNEQUALLED.

**ORDER
NOW**

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, **TORONTO**

A Few Leaders

X 1895 FRUIT

Fine Filiatra Currants—In barrels, half barrels and cases.

Fine Patras—In cases.

Malaga Raisins—Extra Dessert Clusters, boxes 22 lbs.
Imperial London Layers “ “
Connoisseur Clusters “ “

Valencias—Rogers' and Arguimbau's Fine Off-Stalk.

Figs—Finest Eleme—Boxes 20 lbs., 10 lbs., 5 lbs., and 14 oz.

Always in the Lead

CHASE & SANBORN'S

“Seal” Brand Coffee

Put up in 2 lb. tins, 30 lbs. to case, 36c. per lb.

“ I “ 30 “ 37c. “
Ground or Whole.



Fibred Cod “Nova Scotia” Brand

Put up in neat, regular-sized package; 3 dozen in case; price 80 cents per dozen.

IT'S THE BEST, AND THIS IS THE SEASON FOR IT.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

QUEBEC MARKETS.

MONTREAL, Oct. 3, 1895.

GROCERIES.

THE week has furnished a large volume of business in general groceries, though some lines have been exceptions. In sugar, the firmer tendency of values has led to an expansion in business both from first and second hands. Teas are increasing their activity in a wholesale sense, and retailers need not hope to profit by holding back. Low grade Japans are the feature, but some attention has been devoted to blacks as well. In dried fruit buyers are holding back a trifle on Valencia raisins which are expected to rule low. Currants, on the other hand, promise to be steady, while French prunes give indications of still further advances. Canned goods are much the same, with the exception of lobsters and mackerel, which, under light supplies, have advanced in price. Other lines furnish no new feature.

SUGAR.

The better feeling noted in this market last week is fully maintained, and prices are now firmly held at the refineries. As a result of this upward tendency buyers have been operating with more freedom, and a good active trade has been done both from the refineries and in a distributive way. It is noticeable as a change in the temper of the market that refiners are not urging business. We quote the jobbing range at $4\frac{1}{2}$ to $4\frac{3}{4}$ c. for granulated, and $3\frac{1}{4}$ to $3\frac{3}{4}$ c. for yellows.

SYRUPS.

The demand for syrups from first hands has fallen off a trifle, as jobbers are pretty well supplied. Distributive trade also is of a quiet kind. We quote $1\frac{3}{4}$ to $2\frac{1}{2}$ c. per lb., as to quality.

MOLASSES.

Business in molasses was quiet on the whole this week, but the tone is fairly steady. Round lots of Porto Rico have been offered at 32c., but there are holders who refuse to sell at that price. Barbadoes is steady, and we quote in a jobbing way: Barbadoes, 37c. in puncheons, and 40c. in barrels; Porto Rico, 36c. in puncheons.

RICE.

There is no change in the rice market, demand continuing fairly good, with prices steady. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

In spices the strength of cream of tartar is a feature. It is in active demand and selling firm at $22\frac{1}{4}$ to $22\frac{1}{2}$ as to grade. Other spices are steady. We quote: Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEE.

The market remains much as it was. A few straight lines of Maracaibo and Rio have changed hands between the trade at 19 to 21c., while the jobbing demand is quiet. We quote green bean coffee: Maracaibo, 21 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

TEAS.

The volume of trade in Japan teas, ranging from medium down, continues to expand. In fact, there has been an active week's business between houses in teas ranging from 14 to 18c., and but for the reluctance of buyers to part with desirable lots of these goods, business would be even greater than it is. Blacks also ranging from 14 to 18c. have received quite a lot of attention, and some Ceylon and India goods at 20c. have easily found buyers. In a word, the tea market is an active one with a strong upward tendency. The movement to both urban and country retailers is on the increase. From present appearances the sooner the latter place their orders the better bargains they will get. We quote: Japans, low grades, 14c., medium, 16 to 18c., fine, 19 to 22c., and finest, 25 to 31c.

DRIED FRUIT.

Uncertainty actuates buyers in regard to Valencia raisins, owing to the various offers that are being made here. These offers have been referred to by THE GROCER before, and they are still being made. As a result of this and the belief that prices will not go higher, the majority of buyers are not contracting for future delivery, but seem determined to await the arrival of the direct steamers. New off-stalk is offering in small quantities in a jobbing way at 5 to $5\frac{1}{2}$ c., as to grade. The first new layers, consisting of a few small shipments, arrived this week. They are selling at \$2.75 per box for ordinary, and \$3.65 for extra per box.

New Sultanias are moving quietly at the figure quoted last week, 6c.

The first shipment of California raisins are expected here by the end of next or the beginning of the following week. At the figures they cost they will probably open out at 6 to $6\frac{1}{4}$ c. for 3-crown, and 7 to $7\frac{1}{4}$ c. for 4-crown loose muscatels. A small quantity of old California, are still held here and are jobbing out at firmer figures, $5\frac{1}{2}$ c. for 3-crown, and $6\frac{1}{2}$ c. for 4-crown.

Currants are quiet and no new features are to note. We quote: Barrels, $3\frac{1}{4}$ c.; half-barrels, $3\frac{3}{4}$ c., and cases, 4c.

French prunes continue firm in tone and values are held with a distinct upward tendency. We quote values firm at the advance noted last week, viz.: 5 to $5\frac{1}{2}$ c. for ordinary, and 9 to $9\frac{1}{2}$ c. for better grades.

Several large shipments of new figs arrived on Monday ex ss. Austrian and have met a good enquiry. For 14 oz. prices are held at 10c., and for 10 lb. layers the quotation is 13c.

Evaporated fruits are as they were a week ago. We quote: Apricots, 14 to 17c.; peaches and pears, 9 to 10c.; plums, 9 to $9\frac{1}{2}$ c., and apples, 9 to 10c.

NUTS.

Nuts are quiet and unchanged. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

The volume of trade is not large this week, in fact business is smaller than a week ago. Vegetables and fruit are unchanged as a rule, but lobsters and mackerel, which are in small supply, are firmer, lobsters at \$7 to \$9 and mackerel, \$5 to \$5.25. We quote: Lobsters, \$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to

90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

GREEN FRUIT.

Trade has been active and prices are mostly steady or higher than they were a week ago.

ORANGES—A few Jamaicas are the only kind offering. They were cleaned up at \$7 per bbl.

APPLES—Prices on apples have advanced slightly; fancy fruits as St. Lawrences and snows, bring up to \$3 per bbl. The range is mostly St. Lawrence and snows, \$2 to \$3 per bbl.; 20-oz. Blenheims, \$1.50 to \$1.75; culverts, jenettings and pippins, \$1.35 to \$1.60.

PEACHES—Only Michigan and California peaches to be had; they have sold well. Michigan fifths, 30 to 50c. per basket; California boxes, \$1.10 to \$1.35 per box.

GRAPES—Receipts have slightly increased, but sold well. 10-lb. baskets Concord, mostly 35c.; 20-lb. baskets, $3\frac{1}{2}$ to $4\frac{1}{2}$ c. Demand is good.

PEARS—Are quite scarce, and anything good brings \$4 to \$6 per bbl. We think they will be scarce and dear all the fall.

CALIFORNIA FRUIT—Four cars have sold this week. Prices have been well sustained. Plums sold \$1.25 to \$2.50, and peaches, 90c. to \$1.25; grapes, \$1.25 to \$2 for half cases. Only 3 cars are expected next week.

LEMONS—Have sold very high; \$15 per chest and \$8 per box.

CRANBERRIES—Some good lots Cape Cod berries now due; \$7 to \$8 per bbl., as to quality.

NEW FIGS—In 8-lb. boxes, 13 to 14c. per lb.

SPANISH ONIONS—70 to 75c. per crate.

FANCY SWEET POTATOES—\$3.50 to \$4 per bbl.

FISH.

Arrivals of fresh fish, such as haddock and cod, continue small, and prices are firm at 4 to $4\frac{1}{2}$ c. Salmon sell at 13c. We note large arrivals of Lake Superior trout and whitefish at 6 to 7c. per lb.

Full lines of smoked fish are arriving by express. Haddies sell at 7 to $7\frac{1}{2}$ c., kippered herring at \$1.75 per box, Yarmouth bloaters at \$1.25 per box of 60 fish, and smoked herring at 10c. Boneless cod sell at 6c.

Pickled fish continue much the same. No. 1 herrings are arriving in large lots and selling as follows: No. 1 C.B., \$5; No. 1

VISITING..

The city be sure and call at the warehouse. The business will be wound up with little delay, by order of the liquidators. In meantime, desirable lines in Crockeryware, Glassware, China, Lamp Goods and Ornaments at very special prices.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the able in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Sausage

You can increase your trade by supplying your customers with clean, fresh, appetising, and at the same time cheap, Sausage. The cold weather is the time for them. Also

BRAWN, POTTED FEET,
HEAD-CHEESE, POTTED TONGUE,
ETC., ETC.

F. W. FEARMAN
HAMILTON

FOAM YEAST

PURE
STRONG
HEALTHFUL

The Foam Yeast Co., Ltd.
TORONTO

large N.S., \$4.50 to \$4.75. No. 1 Labrador salmon are scarce and firm at \$13.50 to \$14. B.C. salmon are quiet at \$10.50 to \$11.50. No. 1 green cod sells at \$4.50 to \$4.75. No. 2 large mackerel at \$17 to \$17.50. Dried codfish is in good supply, while demand is light at \$4.50 to \$4.75 per 100 lbs.

Shell oysters are coming in in large lots and selling slowly. The demand, in fact, is behind last season, while the quality of the offerings is inferior. Malpeques sell at \$3 to \$3.50 per bbl., hand-picked Buctouche \$4.50, and Miramichi, \$2.50 to \$3.

COUNTRY PRODUCE.

EGGS—The egg market is firm. The demand was fair, and sales of choice candled stock were made at 12 to 12½c., and ordinary at 10 to 10½c. per dozen. There have been some contracts made of limed stock with confectioneries at 14 to 14½c. per dozen for No. 2 for future delivery. Recent advices from abroad reporting sales of Canadian stock have been very satisfactory to shippers here.

BEANS—The market for beans is quiet and about steady at \$1.10 to \$1.25 per bushel for choice hand picked in car lots.

POTATOES—In potatoes the feeling is steady, and now that the cool weather is coming on, an improved demand is anticipated. Prices are unchanged at 35 to 45c. per bag.

HOPS—The market for hops continues quiet, sales being principally in small lots at 8 to 10c. for new and 3 to 6c. for old per lb. as to quality.

TALLOW—A fair jobbing trade is doing in tallow at 6 to 6½c. for prime refined, and 5 to 5½c. for lower grades.

HAY—The hay market is quiet and steady. We quote: No. 1, \$10, and No. 2, \$9 on spot, but sales have been made at country points at \$9 to \$9.25, f.o.b. car, for No. 1, and \$8 to \$8.25 for No. 2 for shipment to Ontario points.

PROVISIONS.

There is no important change in the situation of the local provision market. The demand for pork is limited and prices about steady. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut mess, \$16 to \$16.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¾ to 10¼c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7¼ to 7¾c.

FLOUR, MEAL AND FEED.

The demand for flour continues good and the market rules active and steady with a large volume of business doing on local and country account. We quote: Winter wheat, \$4 to \$4.25; spring wheat, patents, \$4.15; straight roller, \$3.50 to \$3.75; straight roller, bags, \$1.65 to \$1.80; extra, bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.90 to \$4.

The demand for oatmeal continues slow, and the market rules quiet and steady. We quote: Standard, bbls., \$3.60 to \$3.70; granulated, bbls., \$3.70 to \$3.80; rolled oats, bbls., \$3.70 to \$3.80.

There was a good demand for feed, and the market was more active. We quote:

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,
Toronto,

Pork Packer and Commission Merchant Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucumbers,
New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.
Telephone 1064

It will be worth your while to
ask for prices on

BREAKFAST BACON
BACKS ROLLS
"MAPLE LEAF BRAND"

D. GUNN, FLAVELLE & CO.
Pork Packers and Commission Merchants TORONTO

Has our traveller called on you

to receive your order
for all kinds of pure

MALT, WHITE WINE OR CIDER VINEGARS?

If not, send in your order to us for the cheapest
and best Vinegar on the market.

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

Bran, \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

The butter market continues much the same. As we have noted from time to time information leaks out of quite a lot of fall creamery being picked up by exporters at rather full figures on the whole. The business, however, is not active. For dairy stock there is little or no demand, but we heard of sales of western to-day at 13c. and Manitoba at 12½c. We quote: Finest September creamery, 17½ to 17¾c.; finest August creamery, 17¼c.; earlier makes, 16½ to 16¾c.; Townships dairy, 14c.; finest Western dairy, 12 to 13c.

CHEESE.

The cheese market does not exhibit the snap of a week ago, but it can hardly be said that any decline has been established on fine late made Septembers. Buyers, it is true, are bidding a fraction less money than they did six or eight days ago, but it must be borne in mind that, what with contracting and other transactions, quite a nice lot of fall cheese have been taken out of first hands at 8c., or very close to that figure. The lull, therefore, is not unnatural, and though exporters generally complain that there is little encouragement in their cables, they do not go so far as to state that the present dull feeling is the beginning of a radical decline. The demand has been and is chiefly for last half of August and balance of the season. Indications point to a smaller supply of fall cheese this season than usual, and as the quality of the majority of the offerings made here so far was not of the best, it would appear that a fine sweet September cheese at 8c. was not a bad purchase. With regard to spot quotations they are difficult to give on anything except eastern makes. Buyers' ideas on western Septembers are around 8c., but sellers want more money, and there is little or no business on which to base a reliable quotation. The case of spot as regards finest makes of Townships cheese is much the same. On other Quebec goods prices have a wide range, owing to variation in quality. We know of transactions in some undergrade stuff at 7c., but at the wharf Monday morning 3,500 boxes were offered. A good percentage of them were sold to arrive on private terms and the balance brought all the way from 7¼ to 7½c. Anything fine realized the outside figure. Complaints about quality are still prevalent. We quote: Finest Ontario, September, 8c.; Finest Ontario, August, 7½ to 7¾c.; Finest Townships, 7¾c.; finest Quebec, September, 7¼ to 7½c.

ASHES.

Ashes continue quiet and unchanged. We quote: Firsts, \$4.05 to \$4.15; and seconds \$3.80 to \$3.85 for pots; pearls, \$4.80 to \$4.85.

MONTREAL NOTES.

The first lot of new Almeria grapes this fall was landed on Tuesday by Vipond, Mc-Bride & Co.

Hudon, Hebert & Co. landed a shipment of pepper on Monday from London ex s.s. Austrian.

The first shipments of new California raisins are expected here at the end of next week.

There were some fair arrivals of dried fruit ex Angloman from Liverpool. Among the lots for various importers were 800 cases

of figs, 400 packages Sultana raisins and 300 boxes of currants. The latter went through to Ontario.

Shipments of starch for Laporte, Martin & Co., Caverhill, Hughes & Co. and G. Childs & Co. were landed on Monday from London ex Austrian.

There have been offers of Porto Rico molasses here for less than 32c., but buyers feel nervous about its quality.

A large shipment of Rowatree's chocolate and confectionery is arriving this week for Robert Greig & Co.

Cables to Rose & Laflamme this week quote Imperial plums 110, 2s. lower, at 16s. Bosnia cables also are 9d. lower on future shipments of Austrian prunes at 17s. 3d.

Robert Greig & Co. have been appointed sole agents in Canada for the Albany Caramel Co., whose goods have had such a large sale during the past six months.

A. P. Tippet & Co. are sending out to their friends a neat post card giving a few of Lazenby & Co.'s leaders, such as table jellies, chow-chow, pickles, Lucca cream, olive oil, soup squares, Harvey's sauce, etc. By the way, the fall orders for Lazenby's goods are much larger than last season.

Owing to increasing business and for the convenience of their customers, Robert Greig & Co. have opened an office on Yonge street, Toronto. They have also an office in the Ryan block, Main street, Winnipeg.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 3, 1895.

ANOTHER month has gone and merchants are well pleased with the demand in trade, though they expect to do a much larger business in October. Our Exhibition was in every way a success. The attendance was very large. The merchants and farmers throughout the three provinces took advantage of the low fares in very large numbers and merchants through the city report a good business with them. Many who had exhibits have taken very satisfactory orders. One merchant who has been in business about twenty years, told THE CANADIAN GROCER he saw one of his customers for the first time, during the past week, though he had been doing business with him ever since he first opened. Prices are rather firmer than last week. Values, however, continue low. Cream of tartar is still at the high range.

OIL—The merchants are very busy, particularly handling burning oil. Prime white Canadian is ½c. per gallon lower. The demand for this brand has largely increased during the past two years. In lubricating, the demand for Canadian oil is also growing. We quote: Best American, 22¼c.; best Canadian, 21¼c.; prime white, 17½c. No charge for barrels.

SALT—One cargo of 7,000 sacks is to hand, and two others are expected. The one just arrived sold freely, and the market is well supplied. The amount arriving via Boston is increasing, not only here, but at the islands where fish are cured and at bay ports, and it is thought it will continue. We quote: Coarse, 50 to 55c.; fine factory-filled, \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured

by . . .

THE BELL CIGAR CO.

St John, New Brunswick

What Others Say

Not what we say concerning
the qualities of

GOLDEN

Finnan Haddies

Is the most convincing proof of their
superiority. Some brands are good,
others better, but the "Golden" is the
"Best." Order now for fall.

Wholesale by

P. BASKERVILLE & BROS.

Ottawa

FISH

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S

No Impurities in "ANCHOR" Brand Salt

Salty salt that is clean salt, and which YOU can sell to your best trade at a good profit to yourself and to the complete satisfaction of your customers.

THE T. T. COLEMAN ESTATE,

SEAFOORTH.

PRINCESS THEATRE

Tel. No. 2191

Coming next week,

MONDAY, OCT. 7

MR. JAMES O'NEILL

And an excellent Company
... in ...

SUPERB PRODUCTIONS

SEATS NOW ON SALE

CROSSE & BLACKWELL'S



New Season's Candied Peels

Can be had from the following firms:

Messrs. W. H. Gillard & Co.	-	-	-	Hamilton
" Davidson & Hay	-	-	-	Toronto
" Balfour & Co.	-	-	-	Hamilton
" Smith & Keighley	-	-	-	Toronto
" Lumsden Bros.	-	-	-	Hamilton
" Geo. Watt & Sons	-	-	-	Brantford
" T. Kinnear & Co.	-	-	-	Toronto
" D. H. Rennoldson	-	-	-	Montreal
" Warren Bros. & Boomer	-	-	-	Toronto
" P. Baskerville Bros.	-	-	-	Ottawa
" Perkins, Ince & Co.	-	-	-	Toronto
" Lucas, Steele & Bristol	-	-	-	Hamilton
" H. P. Eckardt & Co.	-	-	-	Toronto
" Jas. Turner & Co.	-	-	-	Hamilton
" W. T. Wickham & Co.	-	-	-	Brantford
" M. Masuret & Co.	-	-	-	London
" T. B. Escott & Co.	-	-	-	London
" Caverhill, Hughes & Co.	-	-	-	Montreal
" J. W. Lang & Co.	-	-	-	Toronto
" A. M. Smith	-	-	-	London



GOLDEN DIANA

The pick of the
Canadian
Vintage.

Manufactured by

Ontario Grape
Growing and Wine
Mfg. Co.

St. Catharines, Ont.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD.
TORONTO
will bring you
tenders from the
best contractors.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents:

J. A. GORDON & CO., Montreal

lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bulk, \$2.70 per bbl.

CANNED GOODS—The demand is but fair. Prices are firm, without heavy stocks. Old tomatoes are well sold up, and new sell freely to arrive. Now that fresh oysters are coming in freely the call for canned is light. In fruit demand is light, as so much green is in the market. Salmon are very firm at quotations. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$3; 2's, \$1.90 to \$2; salmon, \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT—New Valencia raisins are the only new fruit yet to hand. They come via New York, and find a fair demand. Old currants are quoted higher in New York. Our wholesale cleaners are feeling happy over the report that the duty question in the States has been so settled that all currants pay duty. There begins to be enquiry for dried apples. The stocks here are light and holders are firm at rather advanced prices. It is understood some raisins have been bought direct from Denia draft against bill of lading in place of letter of credit, as has been the rule. This is as it should be. We quote: Currants, 1-lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; Sultana raisins, 7 to 8c.; Valencia, 4c.; layers, 5c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¼ to 3½c.; half-cases, 3¼ to 4c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; onions, \$2.15 to \$2.25 per bbl.

GREEN FRUIT—The amount moving continues large. The market in Boston is reported lower owing to large arrivals. There is a rather firmer feeling here, though demand is not heavy. Pears are not coming in so freely. Kegs of grapes are beginning to arrive, and though not in large quantities are fully equal to demand. The sales of Ontario grapes are far below last season, prices being higher. Peaches are in limited supply and sell freely. Lemons are lower. The display of fruit at the Exhibition was excellent, the apples particularly being admired by all. There was also something extra in pears from Nova Scotia. We quote: Oranges, \$5.50 to \$6; Bartlett pears, \$2 to \$2.50 per basket; grapes, 45 to 60c. per basket; apples, \$1 to \$2; N.S. plums, 50 to 70c.; lemons, \$8; bananas, \$1 to \$2; peaches, \$2.50; cocoanuts, \$3 to \$3.75; N.S. pears, half bbl., \$2; keg grapes, \$5 to \$5.50.

DAIRY PRODUCE—Said a factory man to THE GROCER this week: "We shall lose \$700 on cheese this season." Another said: "Last year I was offered by Montreal men 10c. for all I could make. This year the price is almost 3c. less with no demand." One factory reported having closed out the balance of their output this week at 8c. Factories are anxious to sell at this price. There are still heavy stocks, for this province, at many factories, even of June make. Butter continues in better demand and firm. Factories have largely stopped making cheese, and are either making butter or closing down. Eggs in cases are dull, and some were shipped back to Prince Edward Island, where a better demand is noted. We quote: Common dairy butter, 14 to 15c.;

dairy, 17 to 18c.; new creamery prints, 22c.; cheese, new, 8½ to 9c.; creamery, tubs, 20c.; eggs, 12c.

MOLASSES—The demand is better, with stocks, though larger than was expected, still of best quality and none too large for the coming demand. Even now enquiries are being made regarding points outside. The reports from Montreal, Quebec and Halifax all speak of light stocks, while Newfoundlanders, who use large quantities, are now buyers, as on account of their fire and financial troubles they were not able to buy largely at the islands where they, as a rule, got the first crop and made the prices. This refers to Barbadoes. We quote: Barbadoes, 32 to 33c.; Trinidad, 33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 32 to 34c.; St. Croix, 29 to 30c.

SUGAR—There is a fair movement, with a firmer feeling, though local markets are still low, and speculators who bought are still holding. We quote: Granulated, 4½ to 4¾c.; yellow, 3¾ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—Owing to rather large arrivals, prices are rather lower. Exhibitors at the Show report fair sales from samples shown. In oysters, P. E. I. receipts are light and of different qualities. Some hold they are all poor this season, but THE GROCER saw some that were extra good. No new smoked herring are yet to hand. The market continues very dull. Some new Canso arrived this week, and are being sold at \$5. We quote: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.50; large cod, \$3.75; medium, \$3.25 to \$3.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-bbl.; Ripplings, \$1.75; Wolves, \$1.85 to \$2; smoked herring, 5½ to 6c.; Digby chicken, 10c.; shad, half-bbl., \$5 to \$5.50; fresh, 10c.; Grand Manan herring, half-bbl., \$1.40 to \$1.45; Shelburne, \$3.25 bbl., \$2.70 half-bbl.; oysters, \$3 per bbl.

PROVISIONS—Demand is rather better, and it is expected will continue to improve during the present month. We quote: Clear pork, \$16.50 to \$17.50; mess, \$15.50 to \$16; beef, \$12.50 to \$14.50; pure lard, 9½ to 10c.; compound lard, 7½ to 8c.

FLOUR, MEAL AND FEED—In flour there is a rather firmer feeling, with a fair demand. The schooner Marguerite, with some 500 barrels, struck a rock coming up the bay and stove in a bad hole, so that she wet all her flour. It was mostly insured, and sold freely at \$2.25 to \$2.50. In oatmeal, cornmeal and beans prices are lower and easy. Hay is firm. Oats are in light demand on a weak market, P.E.I. not caring to sell at present figures. We quote: Manitoba, \$4.65 to \$4.75; best Ontario \$3.85 to \$3.90; medium, \$3.50 to \$3.60; oatmeal, \$3.85 to \$3.90; cornmeal, \$2.50 to \$2.55; middlings, \$2.3 to \$2.35 on track; bran, \$21 to \$22; hand-picked beans, \$1.50; prime, \$1.60; oats, Ontario, 35 to 40c.; hay, \$12 to \$12.50; pot barley, \$4 to \$4.15; round peas \$3.75 to \$3.90; split peas, \$3.70 to \$3.90; P.E.I. oats, 34c. on track, by the car.

ST. JOHN NOTES.

N. H. Worden, grocer, Orange, is also reported in difficulties.

E. T. Sturdee reports large sales of "De Lano's" brand Valencia raisins.

The steamer to Boston on one trip this week had 339 bbls. of mackerel.

At Bathurst, N.B., Mr. Harris has a large hop farm. At present there are some 200 girls and 50 men picking. There are 175

acres, it being far the largest farm of the kind in the province. The hops are shipped largely to England. This season he will have about four cars of 85 bales each of 175 lbs. weight.

Hoegg's canning factories in New Brunswick have so far this year packed 150,000 tins.

H. W. Baxter & Co.'s stock has been sold to Fred. Godard. It is not yet known what the estate will pay.

C. & E. Macmichael have new Valencias, the first to arrive here. Layers will not arrive for some time.

John Sealy's exhibit of cured fish at the Show was much admired, particularly the samples of boneless shown.

On one day last week 1,000 cheese were shipped from Charlottetown to the Dairy Commissioner, Montreal.

On one day this week the steamer Monticello brought over about 600 bbls. of apples, largely for the Boston market.

On entering the Exhibition the pyramid of Surprise soap is seen to the left. To see it is like meeting an old friend to many.

J. Macauley, of Lower Millstream, is in financial trouble. Efforts are being made to upset two judgments which are against him.

Northrup & Co.'s exhibit of golden finnan haddies continues to be a centre of interest. They also show a splendid line of boneless fish.

Among the many fine exhibits, that of the Windsor salt people is much admired. Samples of the salt in very neat boxes are given away.

Sussex, Kings County, is to have two local pork packers this winter. A large building is now being put up for the use of the new concern.

The following companies are asking for incorporation: G. F. Baird, James Manchester, R. C. Elkin, Joseph Allison, J. D. Hagen, and Eben Perkins, as the Maritime Nail Co., Ltd., capital \$50,000, factory at St. John; Gifford, Edmund, Robt. and Samuel Flewelling, and Geo. H. White, as the G. and G. Flewelling Manufacturing Co., Ltd., \$150,000 capital, and mills at Hampton; Thomas A. Kinnear, Bedford B. Teed, William C. Milner, Napoleon LeBlanc, and Foster Richards, as the Northumberland Stove Co., capital \$10,000, place of business, Sackville.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Oct. 3, 1895.

THIS is the Exhibition season, and Exhibitions of more or less importance are being held throughout the province. There is no Exhibition in this city this year, but New Glasgow is taking care of the east and Yarmouth the west end of the province, while Kentville is looking after the Annapolis Valley.

Trade is looking up somewhat, and better times are expected in a few weeks, when the general fall business will set in. The Prince Edward Island produce fleet has not yet started to arrive.

It is understood that several New York fish merchants have formed a combine in regards to the Hayti trade. For the past two years Mr. Louis Butler, a New York gentleman, has been exporting fish to Hayti direct from here. The staple import to that coun-

Eureka Crushed Coffee

The original
Crushed Coffee
All others
Are imitations

LOOK

Put up in One Gallon Pails, 5 pounds each, 20c. per pound.
Put up in Half Gallon Pails, 2 pounds each, 22c. per pound.

DON'T MISS THIS CHANCE
TO MAKE MONEY



THERE'S MONEY IN IT

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

try is alewives. Mr. Butler is expected in a day or two to look up another cargo, but he will get no alewives, as they have all been bought up, both in Nova Scotia and Newfoundland, by the combine. A representative of the combine was in Halifax recently, and complained, in a published interview, about the poor quality of the fish sent to Hayti. That was in reference to cod. It now transpires that the combine had purchased a lot of fish in Newfoundland at what they thought a very low price. Mr. Butler, at the same time, purchased another lot at Lunenburg, at a still lower price and was able to undersell the combine in the Haytian market. To get even with him they have bought all the alewives in sight. Mr. Butler's next move is looked forward to with considerable interest. He is a shrewd business man, but may be forced into the combine.

FLOUR—Local dealers announced on Monday a rise of 25c. per bbl. That brought the demand almost to a standstill. There is little or no business being done at the new figures, as consumers do not look upon the rise as warranted.

FISHSTUFFS—Mackerel are as scarce as ever. The bulk of the catch at the Magdalen Islands has been sold uncured in Boston, and not one-tenth of the quantity usually handled by Halifax merchants has come this way. It is only in seasons of unusual scarcity this can be done, for as a general rule prices obtainable here average better than net results in Boston. The Irish catch is arriving in large quantities, particularly in Philadelphia. That catch will be fully up to the average season, say 50,000 bbls. Dry cod are in fairly good supply, and although 50 cents per quintal less than this time last year, no advance is looked for, as more dry

fish will in all likelihood come here than our merchants can conveniently handle.

SUGAR—The market has advanced in proportion with Montreal. The movement is light. All the Maritime refineries are now working, the Moncton refinery has started.

GREEN FRUIT—A fairly good business is being done in green fruit. The market is well supplied with everything except good apples. The market is cleaned out of Gravensteins, and very few are coming this way on account of the shipments from the Annapolis Valley to Boston. A break, however, is looked for in the latter market, which has never been a stable one for our apples. A card received to-day from a leading Boston commission merchant says: "Receipts of Gravensteins lighter; our market ruling mostly at \$2.50 for good No. 1 fruit, yet for something really fancy, large and well colored, we are confident we can obtain better prices." In our own markets fancy No. 1 stock is worth from \$2 to \$2.25, and No. 2 stock \$1.50. There are plenty of other varieties of fall apples, the prices ranging from \$1.25 to \$1.75. Some Jamaica oranges have arrived via Boston, and are worth \$7 per bbl. Lemons continue high and scarce, today's quotations being \$8 to \$10 per case. New Messina grapes were received to-day by Hessian & Devine. Native pears and plums are done for the season. Onions are lower, the finest Canadian and American stock being purchasable here at 1½c.

PRODUCE—The produce market is flat. Stewiacke potatoes are offered at 30 cents, landed here. The best stock can be had for 35c. in small lots.

EGGS—Eggs are not in demand. Good stock can be had for 12c., while fresh laid only bring 13c.

PROVISIONS—The provision market has been bad all the week, on account of the unsettled weather. A lot of stuff arrived in very poor order, and some slaughtered hogs sold as low as 5c. per lb. Hogs are worth 7c. to-day. Beef is quoted at \$6 to \$8 for large and medium, and small Antigonish and Cape Breton, \$5. The market is glutted with lambs, which are selling from \$1 to \$1.75 each. Sheep are worth from \$2 to \$2.50 each.

GAME—Game is coming in more plentifully. Ducks are scarce. Partridges sell at 30c. per pair, and rabbits at 15c.

BUTTER AND CHEESE—The usual depression hangs over the butter and cheese market. Butter can be had from 13 to 18c., and cheese from 9½ to 10½c.

HALIFAX NOTES.

W. N. Murphy has opened a general provision store at 208 Argyle street.

A good many people seemed puzzled over the fact that dealers can sell 2-lb. loaves of bread at 4c.; St. John charges 6c. A citizen weighed two loaves this week and found them to be only 1½ lbs.

I. B. Shaffner has been awarded the contract to supply the city horses with fodder for one year.

SHUBENACADIE NOTES.

The firm of J. Gass & Sons, Shubenacadie, has been dissolved. Mr. John Gass has gone into business for himself, his store being in the Sherman House Block.

P. E. ISLAND NOTES.

Twenty-two hundred barrels of oysters were shipped from Summerside last week for the St. John and Halifax markets. They are worth from \$2.50 to \$2.75 per barrel.

TRADE CHAT.

THE reports of the crops of grain raised at Stony Mountain Penitentiary farm and the Indian Head Experimental farm are of the most satisfactory character.

Messrs. Lally & Cavanagh, of Cornwall, Ont., have opened a restaurant in connection with their fruit and confectionery store.

The Vanessa, Ont., cheese factory has been totally destroyed by fire.

Charles Ead has bought Berry's grocery store, and is about to move to Port Stanley.

Wm. Laurie, superintendent of the Canada Oil Company's refinery, has moved his family to Petrolea.

Mr. Burgess, of Woodstock, has shipped 75 tons of apples from Port Stanley for evaporating purposes.

The town of Paris is having a new pork packing establishment put up, which will soon be in operation.

The Essex Union cheese factory, Amherstburg, owing to the small supply of milk being received, has closed down.

Wm. Rutherford, of Medicine Hat, and Geo. H. Johnston, of Calgary, have left with a shipment of 1,000 head of sheep for Scotland.

Mr. S. Laing, grocer, St. Thomas, has sold his stock to Mr. Geo. Drinkwater, who has removed the stock to his present store on Talbot street.

A. D. Aikenhead, who has managed T. A. Garland's store at Nelson, B.C., since it was first opened, is to be succeeded as manager by F. W. Swannell, of Portage la Prairie, Man.

A Perry, Pa., grocer advertises that any man who takes two drinks of whiskey a day for a year, at 10 cents each, can have for the same money at his store 30 sacks of flour, 229 pounds of granulated sugar, 72 pounds of good coffee and save \$2.50 as a premium for the exchange.

Kirkwood Bros., grocers, Brampton, are making extensive alterations to their store, by adding a larger office and putting in a very pretty design of woodwork on both walls and ceiling of interior, and it has a very fine appearance. They have been doing a large trade so far this year, and are looking for a good fall season.

C. E. Sontum, Canadian Commercial Agent in Ottawa for Norway, Sweden and Denmark, reports to the Department of Trade and Commerce that the shipments of Canadian flour recently received have given good satisfaction, and that the prospects are excellent for a large trade being done in that commodity.

The post-office authorities have been informed by the Postmaster-General that it has been decided to fix half a pound as a maximum weight of a package of tea which will be entitled to pass as a sample. Only

bona fide commercial samples will be allowed to pass at sample rate, and the postmaster may at any time demand evidence that a package posted at that rate is a sample in the strict sense.

CALIFORNIA PRUNES.

RUMOR has been busy for some time past with reference to the California prune situation, and many reports have been circulated with a view to showing that the holders on the Coast are exceedingly weak-kneed and are anxious to make sales to eastern buyers at almost any price that may be offered. It has been asserted and reasserted that 3¾c. and even 3½c. has been accepted in some instances for the four sizes f.o.b. California; and although these reports could not be positively confirmed, their effect has been to cause buyers who were about to come into the market to hold off and await further developments.

It would appear, according to the best information obtainable, that none of the sellers of Santa Clara or equally good fruit have at any time expressed a willingness to accept the extremely low figures at which it is asserted sales have been made. Some few outside lots, chiefly old or mixed goods, it is said, have been offered at such figures, but no strictly prime goods were at any time to be had at anything like those prices. The nearest approach to them, on the part of sellers of Santa Clara or similar quality prunes, has been a 4c. price, but so far as we can learn there have been few sellers at that figure; while most holders have demanded 4¼c. f.o.b., and in some cases bids of less than 4½c. f.o.b. have not been considered.

At a recent mass meeting of prune-growers in San Jose, California, at which most of the prominent men in the business were represented, the situation was thoroughly discussed, and it was positively denied by representative growers that any Santa Clara prunes had been sold at 3¾c. for four sizes, and scarcely any at 4c., though it was admitted that if it was found necessary sales would be made at 4c. Most of the speakers, however, intimated that they did not believe it would be necessary to accept less than 4½c., and some stated that they had already sold considerable quantities at that figure. The growers on the Coast, accepting the reports of a short crop in France, and the statements that already sales of California fruit, for export to that country, have been made in eastern markets, are disposed to believe that they will have the field on this side of the Atlantic to themselves this year, and that while buyers have to the present time been backward in placing their orders, there can be no doubt that a good business at good prices will be done when the consuming season actually opens.—N. Y. Journal of Commerce.

AUSTRALIAN LEMONS.

A Covent Garden sale of lemons just received from Australia has attracted particular attention to the scarcity of this fruit, and to the capabilities of the irrigation colonies of Mildura and Renmark as lemon-growing districts, says an English paper. That these settlements are capable of a much higher range of production than they have hitherto been credited with, and are destined to become a great fruit-bearing centre, there can be little doubt. The lemons referred to—the first-consignment received from the irrigation settlements—have a thin, smooth skin, of pure pale color, and a very juicy pulp with but few pips. Their great peculiarity is thinness of the skin, whilst they are much more juicy than those commonly sold in England. This is attributed to the fact that they are grown in districts where there is no lack of water at the proper time, and are scientifically cultivated. Lemon-growing in the irrigation colonies is a new enterprise, but it is one which there is every intention to push forward in view of the satisfactory conditions under which it can be carried out. It opens up a wide field for labor, and it is anticipated that when the irrigation settlements are properly cultivated it will form one of the staple branches of industry there. The recent consignment consisted of 500 cases, which were disposed of at prices ranging from 9s. 6d. to 14s. 6d. per case. This is regarded as an exceptionally good price at auction, although it does not fully represent the value of the fruit, and higher prices are confidently expected when the quality becomes known.

FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

GENERAL STORE STOCK. PREMISES FOR sale or rent. Apply E. HILL, Annapolis, Ont. (41)

ONE NATIONAL CASH REGISTER, NICKEL-plated, in excellent condition, used but a short time. J. D. BURK, Amherstburg. (41)

WE MAKE A SPECIALTY OF

Fibred or Shredded Cod
Finnan Haddies
Kipperd Herring
Yarmouth Bloaters
Boneless Cod

LEONARD BROS.

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

WE WANT To make arrangements with one grocer in each town in Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the cash discounts for spot cash. Our cash buyers will be able to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

JUST ARRIVED

**3 Crown Superlative
Vostizza Currants**

Half cases. Splendid value.
Quality A 1.

John Sloan & Co.
TORONTO

CAPITAL COFFEE

IS



A pure, high-grade berry at a popular price. Trial order solicited.

TODHUNTER, MITCHELL & CO.
TORONTO

COLES PATENT

COFFEE MILL

Most perfect grinder for grocers' use.

TODHUNTER, MITCHELL & CO.
Sole Agents, Toronto.

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

NEW CONGOUS

PAKLINGS
PEKOE CONGOUS
S.O. PEKOES

Exceptional Value.

Warren Bros. & Boomer
WHOLESALE GROCERS
TORONTO - ONT.

NOW IN STORE

New Lobsters

SCRIPTURE BRAND, flat and tall tins.

Boulter's No. 1 Gallon Apples
and **LYNN VALLEY CORN**
AT LOWEST PRICES

T. KINNEAR & CO.
WHOLESALE GROCERS
49 Front St. E. TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkgs."
Very fine.

J. W. Lang & Co.
59, 61 and 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

New Currants

CHOICEST  **VOSTIZZA**

"Crescent" Brand.

FINE FILIATRA (Our Quality)

Half-cases, cases, barrels and half-barrels
Now in store.

PERKINS, INCE & Co.
TORONTO.

CHOICE NEW

Currants

SULTANAS, AND

VALENCIA RAISINS

: : : IN STORE

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

VALUE OF THE TOMATO AS FOOD.

IF it were necessary to prove the evolution of fruits from vegetables, the tomato might be called the "missing link." According to The New York Herald it may be cooked and served in every way in which other vegetables are prepared. It may be roasted, fried, boiled, broiled and baked; in soups and salads it stands unequalled; like fruit it may be eaten with sugar and cream as a prelude to breakfast, and it may be made into delicious and delicate conserves.

Physicians tell you that its nutritive properties are minus, but no one will deny its value as a relish, and but for relishes nutritive foods would be less largely partaken of. No article of food, however, is more susceptible to good cooking. A careless cook can more easily spoil tomatoes than almost any other product of the garden. Violent heat, for instance, destroys its flavor.

I am told by one who has traveled extensively that you never know the capabilities of raw tomatoes until you have been in Spain, or stuffed tomatoes until you have eaten them in Avignon.

The saucepan in France is of copper and the fire of charcoal, smothered with ashes, which insures a slow even heat. Gas is a more civilized substitute for the charcoal, and even in New York, if your pocketbook is large enough, or rather, full enough, you may have copper saucepans, or at less expense, what is equally as good, a granite saucepan, with a copper bottom interlined with abestos. Let the pan be wide and rather shallow, and lay in it as many tomatoes of medium and equal size as will fit in closely. Having ascertained this number, cut off the top from each and lay them upside down on an earthen dish, lightly sprinkled with salt. After several hours of standing on their heads in this way, a quantity of acid juice will have run out, and with it all the unwholesome properties of the tomato.

Prepare a forcement of two hard boiled eggs and one onion, chopped very fine, with tarragon, parsley and chervil to taste and bread crumbs and gravy to make the stuffing of the right consistency; add grated Gruyere or other cheese and seasonings, also to taste; put a tablespoonful of oil or butter into the saucepan, lay the tomatoes in, this time right side up, and cover with this forcement, pressing a little of it into the fruit and leaving the rest to form a sort of crust. Cover and stew slowly for two hours, watching carefully, and adding a few drops of oil or a little butter now and then if it gets too dry. Transfer the contents to a hot flat dish and brown in a quick oven before sending to table.

Peel, by immersion in boiling water, a quart of solid, ripe tomatoes; slice and drop them into a saucepan; mince fine two Bermuda onions, spread them over the tomatoes, put on the cover of the saucepan

and cook slowly for twenty minutes; add a pint of good brown gravy and continue the cooking for ten minutes; then add a cupful of steamed rice, mix with the tomatoes and send to the table with a tureen of thickened gravy.

A very pretty American adaptation of this dish is made by stewing whole not overripe and unpeeled tomatoes in brown gravy, enough to half cover. When they are done put a mound of steamed rice in the centre of a dish, lay the tomatoes around and pour over all the thickened gravy.

Au gratin is an English way of serving tomatoes. Melt an ounce of butter in a saucepan and stir in slowly an ounce of flour, using a wooden paddle and stirring for at least two minutes until the flour is cooked; add gradually a cup and a half of good stock, and when reduced to a cupful add a tablespoonful of finely mixed onion and two of parsley; season with pepper and salt and cook for ten minutes; slice the tops from eight good-sized tomatoes, make a hole in the top of each about the size of a walnut, scooping out the seeds and filling the place with this sauce; sprinkle thick with crumbs, dot with butter, and bake for ten minutes.

In fact a great many persons like them baked when the preparatory processes have been conducted with culinary skill. To bake them plain, lay nice whole tomatoes side by side in a granite baking pan and cook for forty minutes; lift carefully without breaking the skins, lay each on a nice piece of buttered toast, season and serve. The seasoning for baked, broiled, fried or boiled, tomatoes always consists of sugar, salt and plenty of butter.

More epicurean baked tomatoes require a stuffing of one kind or another. Cut a slice off the stem end and with a small wooden mustard spoon press out all the seeds and fill with a dressing made of equal parts of cold chopped chicken, beef or lamb, and bread crumbs, seasoned with minced parsley, pepper, salt and a soupcon of sugar; bake forty minutes and serve with the sauce which gathers around them. At the south they are stuffed with minced green peppers and cooked rice and served with a brown gravy or a tomato sauce.

If a friend drops in to lunch before the butcher has made his appearance boiled tomatoes will avert a culinary crisis of the sort that sends cold chills down the spinal column of a woman. They are as easily boiled as potatoes, and, like that vegetable, to be properly boiled must have their jackets left on. Cover even-sized tomatoes with salted boiling water and cook until a steel fork will pierce them easily; lift them out into oatmeal saucers in which have been placed squares of buttered toast, and with a sharp knife cut a Greek cross on the top of each; season with salt, pepper, sugar and plenty of butter, and no more appetizing or wholesome lunch can be suggested.

THE OPENING-UP OF AFRICA.

NO MORE important announcement, from a commercial point of view, has been made for many years than that made to the House of Commons on Friday, August 30, by Mr. Curzon in relation to the Uganda Railway. Thus speaks Ironmonger: The Government have substantially adopted the recommendations of the Departmental Committee (including such experienced authorities on African matters as Sir John Kirk, Col. Colville, Sir Alexander Rendel, Sir Montagu Ommaney and Sir Percy Anderson), and have decided to construct a line of railway from the coast at Mombasa to Uganda, on the great Victoria Nyanza Lake. The line will be about 650 miles in length, and will cost something like £2,000,000 sterling. It was suggested that the line should be made up to a place called Kikuyu, a distance of about 300 miles from the coast, but the Government have wisely, as we think, decided to go right through to the lake, thus opening up to commerce an enormous area of East Central Africa, from the upper waters of the Nile, through the lakes, and for hundreds of miles around them. The exact gauge of the railway has not yet been settled, but it will probably be one of 3 feet 6 inches, similar to that of many thousands of miles in India. The Government have decided not to employ contractors, but will construct the line themselves, partly for the sake of economy, but chiefly in order to avoid friction and trouble with the natives during the period of construction. There is reason for believing that the general principles of construction will be on Indian lines, and it is probable that steel sleepers will be used on part, at all events, of the track. It is estimated that the line will speedily be on a paying basis, and, as Mr. Curzon thinks it can afford to carry for £17 a ton, goods which now cost £180 a ton by native porters, there should be the best prospects of success—indeed the estimate is that only 68 tons a week, or 3,500 tons a year, will give the £60,000 a year set down for the working expenses. The probability is that the receipts will greatly exceed the estimate, seeing that steamers will be placed upon the lake, and will be almost certain to create a big trade with the natives. Moreover, as part of the railway will pass over lands some 7,000 or 8,000 feet above sea-level, there is every likelihood of European or Hindoo settlers taking up such lands for tea, coffee, etc., growing purposes. The natives are said to be born traders on many parts of the route, and it is quite likely that the passenger traffic may become of considerable proportions. In any case, the opening of this line of railway through a district with a population of many millions, and influencing directly and indirectly an area with a population of some 40,000,000 to 60,000,000, must be of the highest possible importance to British trade. The construction of the line will be watched with the utmost interest, and the openings for trade given by it will need to be zealously and carefully cultivated by our manufacturers and merchants.

"MY MAMMA"

Knows a good thing,
'cause she buys

BOULTERS' PEERLESS

"Lion" Brand Canned Goods



That's why I'm so fat.

FOR

**BOULTERS' GOODS
ARE
PURE GOODS.**

Eastern orders aggregating
over 50 cars.

Watch for our special
train. Over 20 carloads
to **Victoria** alone. Same
will be made known all
along the line when train
leaves **Picton**.



"KENT"

We take care to give full,
heavy cans of goods, and
WE INSIST always upon
cleanliness in all depart-
ments of the factory.

Kent Canning & Pickling Co.
Chatham, Ont.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.



Don't buy inferior brands
of canned goods.

Buy Delhi

Obtainable from all whole-
salers. . . .

DELHI CANNING CO., - DELHI.

PACIFIC PROVINCE PLUMS.

PROF. SAUNDERS, Dominion director of experimental farms, after a careful and personal inspection of the situation has this to report about B. C. as a fruit region.

The fruit-growing industry of British Columbia, Prof. Saunders states, is developing rapidly. The cultivation of plums has extended, perhaps more than any other kind of fruit. The returns from plums are much quicker than apples, though these are being planted largely. The fruit growers of British Columbia have yet much to learn in regard to packing, the professor observed, but during the recent meeting of their association held at Agassiz, the matter was discussed, and it is expected that rapid improvement will be made in this particular and defects remedied as soon as possible. The crop of plums this year is unusually large. A small orchard on the Experimental Farm, planted five years ago, yielded over two tons last year, while the present crop is estimated to exceed four tons. The experiments being conducted on the Experimental Farm at Agassiz, serve to show that the higher bench lands on the sides of the mountains are admirably adapted for fruit growing. The low lands are not only subjected to damage by floods, but the areas are limited, so that the use of the higher bench lands will render available large tracts for small fruit, and will give a great impetus to the industry. The apple crop is good this year, especially on the young trees, but pears have not yielded so well. Cherries and all other varieties of small fruit have borne heavily. Prof. Saunders sees no reason why in a very short time British Columbia should not produce all the fruit required between the Pacific Coast and the Red River. The quality of British Columbia plums is superior to those of California, and the quality of the apples is very much superior to the produce of the States to the South. This superiority is attributed to the cooler air and the fact that irrigation is not used in cultivation.

EFFECT OF GREEK CURRANT LAW.

Mail advices are to the effect that since August 28th has been fixed by the Hellenic Government as an opening date for the shipment of currants that day is made the occasion of considerable demonstration at the ports of shipment. Apart, however, from the interest which attaches to the first shipments on this account, the effect of the Government decree is admitted to have been very appreciable on the quality of the fruit. Prior to the restriction it was largely the practice among shippers, in their anxiety to catch the first markets, to pack their fruit in a more or less immature condition, with the result that heavy losses were frequently sustained. This risk may now be said to be entirely obviated. A further measure of

perhaps greater stringency has also been sanctioned by the Greek Government, and will probably be in early operation. This provides for the reclamation by the Government of 15 per cent. of the entire annual crop for the purpose of destruction. The excessively low prices which have recently ruled are responsible for this enactment, and it is hoped that under its operation the curtailed supply will materially strengthen the market.

BANANA PORT DESTROYED.

As we get quantities of bananas from Cuba some incidents of the energetic rebellion now in progress are worth recording. A Philadelphia despatch says: After an unsuccessful search for Yumuri, a Cuban seaport, the British steamship Culmore, a fruit carrier, which was sent there to load bananas for Philadelphia, returned to this port last night and reported that the entire town had been devastated by the insurgents' torch on Sept. 18 and destroyed, not a home

having escaped the ravages of the flames. Several of the refugees were picked up along the coast of the former town and brought to Philadelphia on board the Culmore. Among the number were Col. Miguel Arru, a prominent fruit exporter, with his wife and family, and J. Rodriguez and several women and children, who formerly lived in comfortable circumstances at Yumuri. They were, for the most part, engaged in shipping bananas and cocoanuts to Philadelphia and New York, and they lost all their property. Citizens of Yumuri were sympathizers with Spain, and the insurgents determined that in order to render such sympathy ineffectual they would destroy the town. Hundreds of persons, many of them from the poorer classes, were left homeless. A mountain railway and fruit elevator, used to carry the bananas from the mountains, where they grow, to the seashore, was also totally destroyed. This road was owned by a Philadelphia syndicate, and they propose to hold the Spanish Government responsible for damage to their property.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

*It depends
on the process . .*

Used in the manufacture of salt whether the production is of the highest grade or not. The "Vacuum" process of making salt is the modern improvement on the old "open pan" system. It makes a finer and purer salt, more readily dissolved and very even in crystal. That's why we adopted it. We wanted to drive the imported salts, which the "open pan" system had let in, out of Canada. Not one-twentieth of the amount of imported salt is sold here now, that was eighteen months ago, and in six months more it will be a thing of the past. We can give you a better article, put up in all the ordinary packages for Dairy and Table use. Any traveler can take your order for

WINDSOR TABLE or DAIRY SALT

Windsor Salt Works - Windsor, Ont.
Toronto Salt Works - Toronto Agents.

Ceylon Teas

PURE, WHOLESOME
AND FRAGRANT

Are You Ready

to meet the consuming demand that is being created by the Planters' Association ?

Now is the Time

to purchase, as the primary markets are advancing on all good cup teas.

Watch the Developments

in the markets of Canada and the United States.

Every Wholesale Grocer

has a supply, and every retailer SHOULD have a supply on hand.

The Consumers Want

a pure article, and in Ceylon Teas they have it.

No Foreign Coloring Substances

used in these teas, and they are all machine (NOT HAND) rolled.

THE B.C. HOP CROP.

Picking is now about completed, and, on the whole, the results of the crop appear to be satisfactory. In the Agassiz district rainy weather has somewhat interfered with the picking, while there has been unexpected trouble with the pickers. Many of the Indians employed had been engaged in the salmon fishery, and had made such large wages in that as to cause them to be very independent. Scarcely, therefore, had the picking commenced, when they struck for higher wages, and the growers were compelled to pay \$1 per box, or about 30c. more than the rate agreed upon. As the area under hops increases, it is probable that the question of labor to pick the crop will be one that will require some consideration.

Reports received by us from some of the yards state the quality of the hops is excellent. Particularly does this appear to be the case with the East Kent Golding variety. In some of the hops produced by vines imported from Washington, the injury caused by rains appears to have greatly depreciated the quality; in some fields, indeed, the hops were completely spoiled. It is to be hoped, however, that the growers will not ship any damaged hops and thereby injure the reputation of the provincial product. Careful cultivation and proper care of the ground are also very essential to complete success, and while, on an average of years the crop is undoubtedly a profitable one, its character requires much closer attention than is necessary for cereals or other crops.

TALKING RAILWAY AT NOBLETON.

Mr. J. W. Larkin, of Nobleton, paid Toronto a business visit last week. "The only thing new around Nob'eton," he said in reply to a question, "is that they are talking railway there now. No railway touches there, you know, and so some people are agitating for a line from Kleinburg to Schomberg, touching at Nobleton. But, to tell you the truth, we do not want it. We take this view: A railway at a place so near to a large city as we are to Toronto would do more harm than good, as has been demonstrated in many instances. As long as we are without a railway the farmers will bring their produce to our store and make their purchases there. On the other hand, if there was a railway many of them would take their produce and business to Toronto."

"How did crops turn out in your neighborhood?"

"Well, we have one of the best wheat-growing districts in Canada," he replied. "From Nobleton south to Toronto, a distance of 28 miles, the straw was light. North of our village the yield in both straw and head was good. In the immediate vicinity of Nobleton both the cereal and fruit crops were light. But still," he concluded jocularly, "we are getting our porridge every morning."

If you have not already got half a dozen of our Crystal Water Pitchers, with

TUTTI FRUTTI

get one. It's a beauty! Send postal for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.

BROOMS . . .

R
O
O
M
S

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

JOHNSTON'S FLUID BEEF

. . . STRENGTHENS



That's a good sample

Is the verdict of a grocer after he has cleaned his fruit with The Grocers' Fruit Improver. The cleaned fruit pleases him and — pleases his customers. This is what is claimed for the machine. This is what it will do.

PRICE, \$12.00.

W. P. RYAN

309 King West

TORONTO, ONT.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - -

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

THE PEOPLE'S Building and Loan Association (INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most. \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth.

Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario.

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

P.O. Box 2501

MONTREAL

TORONTO

WILSON'S REFRIGERATORS



SCALES, SHOW CASES. Special prices this week.

C. WILSON & SON

76 Esplanade St. E., Toronto.

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

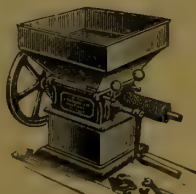
Mammoth Sizes for

STORES
CHURCHES, Etc.

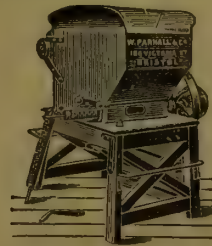
Gowans, Kent & Co., Toronto

TEA MACHINERY

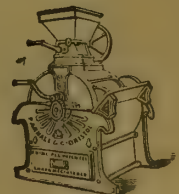
FOR EQUALIZING AND BLENDING



Tea Cutter



Sifter and Cutter



Blender

1,000 of these machines in use in all parts of the world. Used by the leading tea merchants in the old country. Sizes to operate any quantity from 10 lbs. to 10,000 lbs. Prices and full particulars upon application to the inventors, patentees and manufacturers:

WILLIAM PARNALL & CO., Ltd.

Victoria Street, Bristol, England

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

AN insolvency declaration has been asked for in the case of Pittman & Geary, traders, St. John's, Nfld.

Geo. Crosby, Ohio, N.S., has assigned.

N. H. Worden, grocer, St. John, N.B., has suspended.

Filion & Simard, general store, Chambord, Que., have assigned.

H. W. Baxter & Co., grocers, St. John, N.B., have suspended.

W. G. Collins, grocer, etc., Watford, Ont., wants to compromise.

H. Archambault, grocer, Montreal, wants to compromise at 50c.

Wm. Wilson, general store, Shawville, Que., wants to settle at 40c.

Alex. Guay, merchant, Maxville, Ont., has assigned to Geo. T. Copeland.

J. A. Killackey, grocer, Toronto, has assigned to Hy. Barber & Co.

Henri Lefebvre, grocer, Montreal, has assigned to Bilodeau & Renaud.

S. Valiquette, general store, St. Adele, Que., has assigned to A. Lamarche.

Jos. E. Boulais, general store, St. Angele De Monnoir, Que., wants to compromise.

The general store of Z. Beauregard, St. Guillaume D'Upton, Que., is under seizure.

D. Arcand is curator of Leon Larochelle's general stock at St. Henri, Levis Co., Que.

E. A. Lawson, teas, coffees and cocoa, Toronto, has assigned to E. R. C. Clarkson.

R. E. Smith, teas and crockery, London, Ont., has assigned to Alfred Robinson, London.

The creditors of Wm. Howatson, general store, Black Cape, Que., will meet on October 12.

PARTNERSHIPS FORMED AND DISSOLVED.

German & Asselin, grocers, Quebec, have dissolved.

Chaplin & Prieux, grain, Montreal, have dissolved.

Beardsell & Moore, confectioners, Montreal, have dissolved.

J. R. Kirk & Co., general store, Avonmore, Ont., are about dissolving.

Lennox and Glenholme Garrett are proprietors of the produce business of Garrett & Co., Montreal.

Joseph Bourdon and Joseph Nadeau are proprietors of the fruit business of Bourdon & Nadeau, Montreal.

Allan Austin and Leonidas Lefebvre have become partners as Austin & Lefebvre, woodenware, Montreal.

M. E. Hunter, general store, Morewood, Ont., has admitted W. Stewart to partnership under style of Hunter & Co.

La France & Labelle, cigar makers, Montreal, have dissolved, and Charles Labelle

and Omer Courtois, have taken over the business as Labelle & Courtois.

SALES MADE AND PENDING.

The assets of F. W. Thornly, Montreal, have been sold at 50c.

The assets of Alex. A. Decelles, St. Johns, Que., are for sale by auction.

Euchariste Leclair, grocer, Montreal, has sold out to Gagnon & Moare.

Joseph Laing, grocer, St. Thomas, Ont., has sold out to Alena Drinkwater.

Premont & Collins' general store stock at St. Felcité, Que., has been sold at 37½c.

The assets of C. S. Casselman, grocer, Montreal, are to be sold by auction on October 7.

The stock, etc., of J. Campbell & Co., grocers and sauce manufacturers, Toronto, is advertised for sale.

The assets of P. Saxe & Co., grocers, Montreal, who are retiring from business, are to be sold by auction on October 8.

CHANGES.

S. J. Mackey has started a drug business at Winchester, Ont.

Mrs. Robertson, grocer, Cornwall, Ont., is succeeded by M. L. Smith.

M. McNeil, baker, Ingersoll, has been succeeded by J. S. Shrapnell.

John Bond, general store, Aurora, Ont., has been succeeded by Margaret Bond.

Coughlan & Jamieson, bakers, Arnprior, Ont., have been succeeded by J. Rennick.

J. Rennick, grocer and baker, Eganville, Ont., has been succeeded by Nicholas O'Shaughnessy.

James F. Walker, trader, Gay's River, N.S., has consented that his wife do business in her own name.

Chas. W. Murphy has been registered proprietor of C. W. Murphy & Co., wholesale liquors, Montreal.

FIRES.

J. T. Burns, miller, Manitowaning, Ont., has been burned out.

J. Junkin's crockery stock at St. Catharines, Ont., was damaged by the flames.

A. M. Aubin, general store, and A. Duplois, grocer, Comber, Ont., have been burned out.

Patrick Conroy, broom manufacturer, St. John's, Newfoundland, has been burned out.

Hiram Scott's general store at North Gower has been damaged by fire; partly insured.

A. R. Watt, confectionery and groceries, Amherst, N.S., has been burned out. Insured for \$500.

Wm. Parlo's fine flour mill at Ingersoll, Ont., was burned with all its contents. The loss is \$20,000 and the insurance about \$12,000, divided among seven companies.

DEATHS.

Geo. M. McKay, miller, Lansdowne, N.S., is dead.

John Miller, general store, Tatamagouche, N.S., is dead.

Octave Brochu, general store, St. Gervais, Que., is dead.

A WONDERFUL MACHINE.

From out the west come many wondrous tales, and most wonderful of all is the last we hear. The crops they grow in Manitoba are remarkable, but not more so than the machines they use to garner the grain. According to The Winnipeg Free Press, on the Lowe farm, fifty miles from Winnipeg on the Morris-Brandon branch of the N.P.R., there is seen at work a traction engine which sails jauntily through any field to which it is introduced, ploughing the land for the fall sowing, and at the same time threshing the grain as it stands in stacks in its path. This marvelous machine picks up the stubble and thus supplies itself with fuel as it goes along. The ground is nicely ploughed and the grain as it comes out of the separator is bagged and thrown to the ground to be picked up by wagons and carted off to market.

It is said that by means of this machine, wheat is threshed at a cost of 1½c. per bushel, and the ground ploughed at about 10c. an acre.

A number of machines to thrash flax and plough too are now being prepared.

RECOMMEND YOUR WARES.

Some grocers are very poor salesmen. They hand, remarks Merchants' Review, their customers exactly what they ask for, and never think of recommending other articles. A lady comes in to buy goods amounting to a dollar or two, and she gets exactly what she wants. The skilful salesman often sells her much more than she intended to buy at first. He sells her also articles with a fair profit instead of those on which he makes but little. The grocer who is a good salesman has a good influence upon his clerks by his example, and by thus making his clerks good salesmen he makes his store as profitable as possible. The grocer who is an inferior salesman has a bad influence upon his clerks by his bad example, and thus these clerks, when in business for themselves, will be models for their clerks.

“SILICO”

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion
C. E. COLSON - MONTREAL

NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, \$36,465,000.
Revenue, \$5,545,000.
Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

T. A. LYTTLE & CO.

TORONTO



Manufacturers
... of

**Pure
Pickling
Vinegar**

For

25 cents

We will mail you a valuable
little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and use-
ful work, which every grocer
should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty
and have been a success.
Packed in elegant Flint
Glass Jars, large glass
stopper, the finest pack-
age in the Dominion.
Also in round jars, similar
to English, but made two
inches shorter to fit the
ordinary shelf. A large
variety. List of flavors
and prices on application.

G. J. HAMILTON
& SONS

PICTOU, N.S.



BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

*EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.*

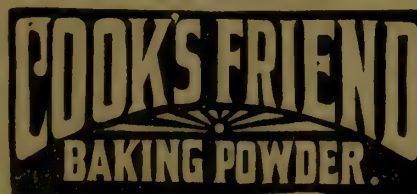
NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers Write for samples and quotations.
Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building. Montreal.

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

Snow Drift		
1/4 lb. tins, 1 doz. in case.....	per doz.	\$0 75
1/2 " " 3 " " " " " " " " " "	"	1 20
1 " " 2 " " " " " " " " " "	"	2 00
3 " " 1 " " " " " " " " " "	"	6 50
1 " " 1/2 " " " " " " " " " "	"	10 00
10 lb. boxes	per lb.	16
30 lb. pails.....	"	16
Dominion -		
1/4 lb. tins, 4 doz. in case.....	per doz.	1 00
1/2 " " 3 " " " " " " " " " "	"	1 75
1 " " 2 " " " " " " " " " "	"	3 00
10 lb. boxes	per lb.	20
30 lb. pails.....	"	20



Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10

DAY & MARTIN'S BLACKING.

(Boxes of 3 doz. each.		per gross.
No. 1 size 4	gross to a case)	\$ 2 40
No. 2 size 3	" "	3 30
No. 3 size 3	" "	5 00
No. 4 size 2	" "	6 85
No. 5 size 2	" "	9 00
Embossed 974	" "	6 00

2 1/2 " A 6 doz, per bbl)	Liquid.	per doz.
2 1/2 " B 9 "	"	\$ 3 30
1 1/2 " C 15 "	"	2 25
		1 25

No. 1.	In tins.....	Russet Paste. (3 doz. in box)	per gross.
" 2.	"		\$ 3 75
			5 65

No. 3.	"	.....	5 65
		.....	7 85
Russet Cream.			
(1 gross cases)			
No. 1.	In bottles	.....	per doz. 8 0 80

Polishing Paste.		per gross
(3 doz. in box)		
No. 1.	In bottles	
2.	66	\$3 75
3.	66	5 65
		7 55

Polishing Cream.		
(1 gross cases)		per doz
No. 1.	In bottles	\$0 80
" 2.	"	1 35

In Metal Tubes	1 90
Ivorie.	per doz
Small. In patent stoppered bottles.	

No. 1.	"	.....	\$0 80
" 2.	"	.....	1 35
		per gross.	25 00

P. G. FRENCH BLACKING. per gross

F. G. FRENCH BLACKING.		per gross
$\frac{1}{4}$	No. 4	\$4 00
$\frac{1}{4}$	No. 6	4 50
$\frac{1}{4}$	No. 8	7 25
$\frac{1}{4}$	No. 10	8 25

No. 7, 1 or 2 doz. in box	\$2 00
No. 4, 1 or 2 doz. in box	1 25
	per gross

CROWN PARISIAN DRESSING.....	9 00
BLACK LEAD.	
Reckitt's Black Lead, per box	\$1 15

Each box contains either 1 gross, 1 oz., $\frac{1}{2}$ gro, 2 oz., or $\frac{1}{4}$ gro. 4 oz.

Silver Star Stove Paste	per gross. \$9 00
-------------------------------	----------------------

Dixon's Carburet of Iron Stove	
Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.		per lb.
1 lb. packets		\$0 17
¼ lb. "		0 17
Beckitt's Square Blue 12-lb. box		0 17

CORN BROOMS.

	CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—		net.
"Imperial," extra fine, 8, 4 strings..	\$3 65	
" " 7, 4 strings..	3 45	

"Standard," select,	8, 4 strings..	2 90
"Standard," select	7, 4 strings..	2 75
" " " "	6, 3 strings..	2 60
" " " "	5, 3 strings..	2 40

CANNED GOODS.

		per doz
Apples, 3s	\$0 90	\$0 95
gallons	2 25	2 40
Blackberries, 2s	1 75	2 00
Blueberries, 2s	1 00	1 10
Beans, 2s	0 85	0 95
Corn, 2s	0 80	0 90
Cherries, red pitted, 2s.	2 00	2 25
Peas, 2s	0 85	0 90
Sifted select	0 90	0 95
Extra sifted	1 45	
Pears, Bartlett, 2s.	1 00	1 10
Sugar, 2s	1 50	1 50
Pineapple, 2s	2 25	2 40
3s	2 40	2 50
Peaches, 2s	1 90	2 00
3s	2 90	3 00
Plums, Green Gages, 2s	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3s	0 90	0 95
gallons	2 10	2 25
Raspberries, 2s	1 40	2 30
Strawberries, choice, 2s		2 40
Succotash, 2s	0 75	1 40
Tomatoes, 3s.	0 75	1 40
" Golden Finnan Haddies	1 30	1 40
" Thistle " Finnan Haddies	30	40
Lobster, talls.	1 75	2 25
" flats.	2 30	2 60
Mackerel	1 00	1 10
Salmon, Sockeye, talls.	1 30	1 35
" flats.	1 55	1 65
" Cohoes	1 15	1 20
Sardines, Albert, 1/4s tins		0 13
3/4s tins	0 20	0 21

" Sportsmen, 1/4's genu-		
ine French high grade, key		
opener	0 12	0 12 1/2
Sardines, key opener, 1/2's ....	....	0 10 1/2

"	Exq. fine Fr'ch, k.o.p.	1/48	0 11	0 11 1/2
"	" " " "	1/48	0 10 1/2	0 11
"	" " " "	1/28	0 18 1/2	0 19
Sardines, other brands		9 3/4	11	0 16 0 17

"	P. & C., $\frac{1}{4}$'s tins	0 23	0 25
"	" $\frac{1}{2}$'s "	0 33	0 6

Edwardsburg
SILVER GLOSS, SATIN and RICE
Starches

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baked Vanilla in boxes, 12 lbs. each.	0 50
Cascada Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Chocolate, 416 lb. box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, ¼ lb. tins.	0 49

Dalley's Fine Gold, No. 8, per doz. . . .	\$0 75
" " " " 1, 1 1/2, 4oz. . . .	1 25
" " " " 2, 2 1/2, 4oz. . . .	1 75
" " " " 3, 3 oz. . . .	2 00

BICYCLE ...WANTED SECOND-HAND

Address, giving lowest price, make and condition of wheel

The Canadian Grocer
TORONTO.

Heating Appliances FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER
TORONTO

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada . . .

- 1st—A beautiful Jet Black Polish.
- 2nd—For a lasting polish.
- 3rd—For a quick shine.
- 4th—For its leather-preserving qualities.
- 5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross net.

J. H. WETHEY,
St. Catharines
Ont.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.

- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Pollishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.
TEES & PERSSÉ, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

COUGH DROPS

The season for these is just about here, and we want to remind you that

B. F. P. AND MENTHOL COUGH DROPS

are the best on earth. By the way, we have imitators of our Menthol Drop, but, like all imitations, they don't equal the original. See you get our make.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

1 oz. London...	gross	6 00
2 " Anchor...	"	12 00
2 " Flat Crown	"	18 00
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper...	doz.	3 50
8 " " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. " High Grade"	"	3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins		\$ 3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Staminal—2 oz. bottles		3 00
4 oz. " "		6 00
8 oz. " "		9 00
16 oz. " "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz.		6 00
Milk Granules with Cereals, in cases, 4 doz.		5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls.	per lb.	0 03%	0 04%
" " 1/2 bbls.	"	0 03%	0 04%
" Filiatras, bbls.	"	0 04%	0 04%
" " 1/2 bbls.	"	0 04%	0 04%
" Patras, bbls.	"	0 04%	0 05%
" " 1/2 bbls.	"	0 04%	0 05%
" " cases	"	0 04%	0 05%
" Vostizzas, cases	"	0 05%	0 07%
Panarete, cases	"	0 08%	0 08%
Dates, Persian, boxes	"	0 04%	0 05%
Figs—Eleme, 14 oz.	"	0 09%	0 10%
" " 10 lb.	"	0 09%	0 11%
" " 18 lb.	"	0 15%	
" " 28 lb.	"	0 17%	
" taps	"	0 04%	0 05%
Prunes—Bosnia, cases	"	0 05%	0 07%
" Bordeaux.	"	0 04%	0 06%
Raisins—Valencia, off stalk.	"	0 03%	0 03%
" " Fine, off stalk (new)	"	0 05%	0 06%
" " Selected	"	0 04%	0 05%
" Layers (old)	"	0 04%	0 05%
" Sultanias	"	0 05%	0 08%
" Cal. Loose Muscates	50 lb. boxes	0 04%	0 05%
" Malaga	per box.		
" London Layers	"		
" Imperial Cabinets	"		
" Blue	"		
" Dehesas, boxes	"		
Lemons—Sorrento, Verdilla.	10 00	10 00	
" Palermo and Malaga	10 00	10 00	
Oranges—Sorrento, per box.	4 00	4 50	
" Jamaica, per bbl.	10 00	10 00	

DOMESTIC.

Apples, dried, per lb.	0 05%	0 05%
" evaporated	0 07%	0 07%
Split Peas	per bbl.	\$3 50
Pot Barley	"	3 75
Pearl Barley, XXX.	"	6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" " 1 lb. tins	"	2 25
" Groats, 1/2 lb. tins	"	1 25
" " 1 lb. tins	"	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—		
50 to 60 dy basis		2 50
40 lb.		2 33
30 lb.		2 00

20 16 and 12 dy	2 6
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 0
4 dy A P	3 0
3 dy A P	3 40
4 dy C P	3 00
3 dy C P	4 10

HORSE NAILS—Canadian, dis. 55 per cent.

HORSE SHOES—From Toronto, per keg.... 3 60

SCREWS—Wood—Flat-head iron, 80 p. c. dis. Round-head iron, 75 p. c. dis. Flat-head brass, 77 1/2 p. c. dis. Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—Manilla 0 08% 0 09 Sial 0 06% 0 06%

AXES—Per box 6 00 12 00

SHOT—Canadian, dis. 17 1/2 per cent.

HINGES—Heavy T and strap. 0 04% 0 05 Screw, hook and strap 0 03% 0 04

WHITE LEAD—Pure Association guarantee, ground in oil. 25 lb. irons 0 04% 0 05

No. 1 0 04% 0 04% No. 2 0 04% 0 04% No. 3 0 03% 0 03%

TURPENTINE—Selected packages, per gal. 0 39 0 41

LINED OIL—Raw, per gal. 0 58 Boiled, " 0 61

GLUE—Common per lb. 0 07% 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 50
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade	"	2 00
Strawberry W. F. Jam	"	2 30
Raspberry " "	"	2 20
Apricot " "	"	2 00
Black Currant " "	"	2 00
Other Jams	"	1 55
Red Currant Jelly	"	3 10
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (30's), per box	1 50
"Acme" Pellets, fancy paper boxes (4s), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net.....\$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.	
D. S. F., 1 lb. tins	\$0 40	
" 1/2 lb. tins	0 42	
" 1/4 lb. tins	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" 1/4 lb. tins	0 27 1/2	
" 4 lb. jars, per jar	0 75	
" 1 lb.	0 25	
" 4 lb. tins, decorated, p.t.	0 80	
FRENCH MUSTARD.		
Crown Brand—(Greig & Co.)		
Pony size, per gross	9 00	
Small Med.	7 80	
Medium	10 80	
Large	12 00	
Spoon	18 00	
Mg	16 20	
Tumbler	12 00	
Cream Jug	21 00	

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03%	0 03%
Patna	0 04%	0 04%
Japan	0 05%	0 05%
Imperial Seta	0 05%	0 06%
Extra Burma	0 03%	0 04%
Java Extra	0 06%	0 06%
Genuine Carolina	0 09%	0 10%
Grand Duke	0 06%	0 06%
Sago	0 03%	0 05%
Tapoca	0 03%	0 05%
Gothead (finest imported)	0 06%	0 06%

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " 25c " per doz.	1 75
" " " per gross	20 00
Bryant's, 2 doz in box	1 75
" " per gross	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons	0 05%	
Canada Laundry	0 04%	
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07	
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07	
Silver Gloss, large crystals	0 06%	
No. 1 White, bbls. and kegs	0 04%	
Culinary Starch—		
W. T. Benson & Co.'s Prepared	0 07%	
Corn	0 06%	
Canada Pure Corn	0 06%	
Rice Starch—		
Edwardsburg No. 1 White, 1-lb. cartoons	0 09	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07%	

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04%	
Finest Quality White Laundry—		
3 lb. cartoons, cases 36 lbs.	0 05%	
Bbls, 175 lbs.	0 04%	
Kegs, 100 lbs.	0 04%	
Lily White Gloss	0 06%	
Kegs, extra large crystals, 100 lbs.	0 07	
1 lb. fancy cartoons, cases 36 lbs.	0 07	

6 lb. draw-lid boxes, 8 in crate		
48 lbs.		0 07
Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	0 07%	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs.	0 09	
Culinary Starch—		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 06%	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 07%	

KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers	0 06%
GLOSS	(12-lb. boxes each crate)	0 07%
PURE	12-lb. boxes	0 06%
OSWEGO	40-lb. boxes, 1-lb. packages	0 05%
CORN STARCH	For puddings, custards, etc.	
ONTARIO	38-lb. to 45-lb. boxes, 6 bundles	0 04%
STARCH IN	Silver Gloss	0 06%
BARRELS	Pure	0 05%

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

Granulated	c. per lb.	
" No. 2	0 04 1-16	0 04%
" German	0 03%	0 04
Paris Lump. bbls. and 100-lb. boxes	0 05%	0 05%
Extra Ground, bbls. Icing	0 05%	0 06%
Powdered, bbls.	0 05%	0 05%
Extra bright refined	0 03%	0 03%
Bright Yellow	0 03%	0 03%
Medium Yellow	0 03%	0 03%
Dark Yellow	0 03%	0 03%
Raw Demerara	0 03%	0 03%

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.	bbls. 1/2 bbls.
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Very Bright	0 53	
Redpath's Honey		0 50
" 2 gal. pails		1 35
" 3 gal. pails		1 60

SOAP.



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRAHON'S SOAPS.	
Wonderful, 100 bars	\$4 00
Supreme, 100 bars	3 70
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13½ lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 8-lb. bar, per lb.	0 05
Fearless, 2½-lb. bar, per lb.	0 04¾
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue " " 40c.	0 30
Red " " 50c.	0 36
Gold " " 60c.	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
" " "	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingots, rough and ready, 8's	0 57	
Laurel, 3's	0 49	
Brier, 7's	0 47	
Index, 7's	0 44	
Honeysuckle, 8's	0 56	
Napoleon, 8's	0 50	
Victoria, 12's	0 44	
Brunette, 12's	0 44	
Prince of Wales, in caddies	0 48	
" " in 40-lb. boxes	0 48	
Bright Smoking Plug Myrtle, T. & B., 3's	0 60	
Lily, 7's	0 47	
Diamond Solace, 12's	0 50	
Myrtle Cut Smoking, 1 lb. tins	0 70	
¾-lb. plug, 6-lb. boxes	0 70	
oz. plug, 5-lb. boxes	0 70	

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts	0 61
Jubilee, 7½ to lb., chocolate, 15-lb. butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s.	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts.	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	55 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
" " Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigares—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 88
" " " 8s, " 16	0 68
" " " 8s, R. & R. 13½	0 68
" " " 7s, R. & R. 14½	0 58
" " " 7s, Solace, 14½	0 58
" " " 8s, R. & R. 16	0 58
" " " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " " 3s, Solace, 17½	0 58
O. V. " " 1s, " 17	0 55½
Derby " 12s, " 17½	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	\$ 1 60
" " " " " 2	1 65
" " " " " 2	1 40
" " " " " 2	1 60
" " " " " 2	1 65
Tubs, No. 0	8 50
" " 1	7 00
" " 2	6 00
" " 3	5 00
Washboards, Globe	1 90
" " Water Witch	2 00
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 60
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 25
Mops and Handles, combined	1 25
Butter Tubs	3 60
Butter Bowls, crates assort'd.	3 60

Matches—	
Steamship (10 gross in case)	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10
Per Case.	
Matches—	
5-Case Lots, Single Case.	
Parlor	\$1 70
Red Parlor	1 70
Telephone	1 10
Telegraph	3 30
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

Licorice Goods

SOME OF OUR
LEADERS ARE:

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLLIE,

Brooklyn, N.Y.



Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated

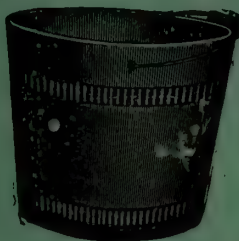
OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE;

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S ^{English Malt} VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

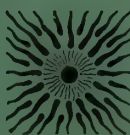
.... MONTREAL



Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada



Attention!

Lots of "between seasons" colds going the rounds soon. Are you prepared for the demand for Cough Drops?

B. F. P.

Cough Drops are pleasant to the taste, soothing and effective in all cases of coughs, colds or sore throat. Send for sample.

Toronto Biscuit and Confectionery Co.
TORONTO

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosse & Blackwell, Limited, London;
and Export Oilmen generally,

RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street,

TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, OCTOBER 11, 1895.

No. 41

COLMAN'S MUSTARD



BEST ON EARTH

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 49 Hudson Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.



First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents :—

WRIGHT & COPP, Toronto SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

FOR
PURITY



FOR
STRENGTH

TRADE MARK

This brand is always reliable.

Highest test 98.⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Leon Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

"FLAMER" MATCHES



These are matches that when lit cannot be extinguished, even by a cyclone. They ensure a good light in any kind of weather, and are particularly useful to smokers

"FLAMERS" are safely put up in small sliding boxes, convenient for carrying in the pocket.



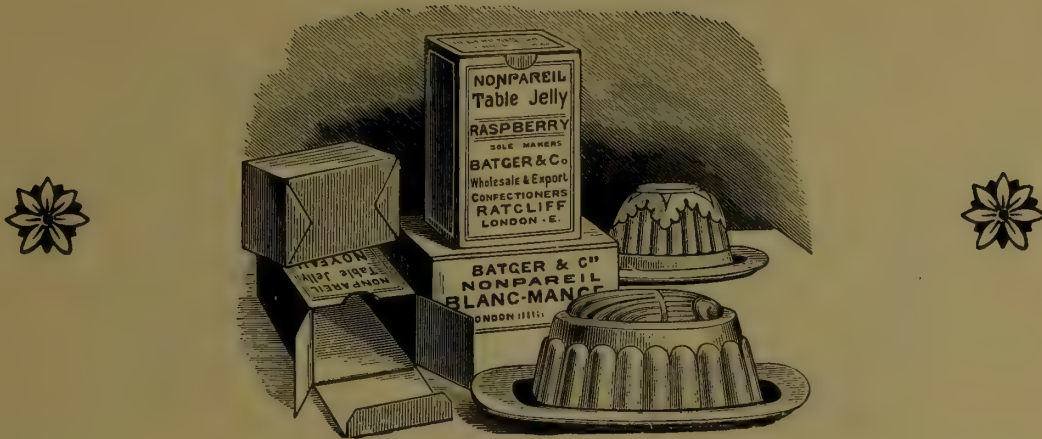
"FLAMERS" are more than 50% cheaper than the imported article; besides, there are in Eddy's small box 30% more matches. Eddy's also afford a steadier and more reliable light.

The **E. B. EDDY CO.** Ltd., Hull, Canada

Branches in Montreal and Toronto

Agents: F. H. Andrews & Son, Quebec, Que.; A. Powis, Hamilton, Ont.; J. A. Hendry, Kingston, Ont.; Schofield Bros., St. John, N.B.; J. Peters & Co., Halifax; Tees & Persse, Winnipeg, Man.; James Mitchell, Victoria, B.C.

Have You Got Them ?



ROSE & LAFLAMME

Agents

Montreal

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



Kippered Herrings

The recognized leading Brand in all
the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

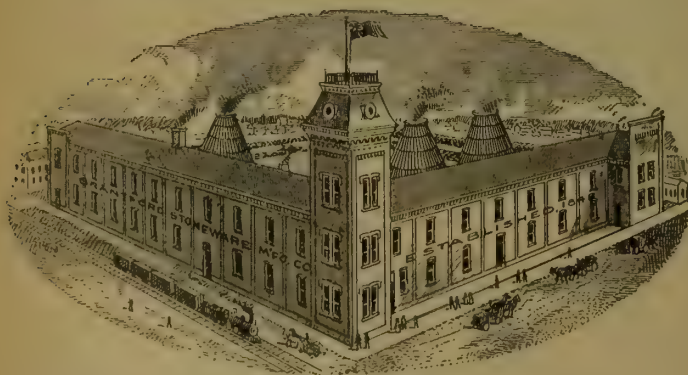
FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1845 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS: LONDON, ONT.

**Grand
Mogul
Tea**

EXCELS
ALL OTHERS

Aunt Polly (SELF-RISING)
Pancake Flour

makes the nicest Pancakes, and retails only
15c. a package. Two dozen in a case for
\$2.50 cash.

WM. TUFTS & SON, Sole Agents for British Columbia.

T. B. ESCOTT & CO.

HOOD BROS. & CO., Sole Agents for Manitoba and N.W. Territories.

Sole Agents for Canada and United States.

OUR **20, 25 AND 30** CENT
BROOMS CANNOT BE BEAT.

ORDER

DAISY, THISTLE and ROSE

And you will have the Best Value in the market. On lots of
5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

Highest Award
INDUSTRIAL EXHIBITION
1895
SILVER MEDAL

AWARDED TO

"Reindeer" Brand Condensed Milk

Condensed Coffee and Condensed Cocoa

ARE YOU

Pushing to the front and keenly alive to the necessity of offering the best values obtainable to your customers?

FOR INSTANCE, IN TEAS

Our Standard Blacks have a reputation for high quality, unexcelled, and are **WINNING** fresh encomiums for themselves every day.

Here they are ; we're proud of them :

**The 400 Select
Imperial Congou**

**Dalu Kola
Russian Congou**

A trial convinces you of their real merits.

**NEW ENGLISH PEELS
IN STORE.**

Crosse & Blackwell's.
York Confectionery Co.

W. H. GILLARD & CO.

Wholesalers only

HAMILTON . . . ONT.

**NEW CURRANTS
IN STORE.**

Fine Filiatras in Cases.

ALL HANDS WANT PATERSON'S SODAS



Wm. Paterson & Son, - - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, OCTOBER 11, 1895

(\$2.00 per Year) No. 41

DROPS FROM THE EDITOR'S PEN.

He who robs is, as a rule, afterwards robbed in stripes.

* * *

'Twill appear on the 18th inst.—the Special Fall Number.

* * *

In trade as well as in religion you should not wait for "feeling." Wade in.

* * *

It is not a worthless check when a man is jailed for passing a worthless cheque.

* * *

Do not embrace a new thing until you are assured that it is worthy of your affection.

* * *

The advertisement does not take the place of the traveler: it blazes the pathway for him.

* * *

Without civility no clerk can see success. He will never get out of the wilderness of Obscurity.

* * *

Vain is it for a man to attempt to straighten a financial difficulty by a crooked transaction.

* * *

Revolution in business methods is much to be desired when revolution means improvement.

* * *

Because a clerk handles much salt it does not follow that he is immured from being "too fresh."

* * *

The people of this country are not nearly as warm toward cold storage as they might or ought to be.

* * *

Toronto milkmen have agreed not to sell on credit. It is to be hoped the agreement will not be watered.

* * *

While the British Government is taking the initiative in bringing John Chinaman to his senses, the British merchant is taking

the initiative in securing John Chinaman's trade. John Bull is proficient in the art of peace as well as in the art of war.

* * *

It would be a good thing for commerce as well as for religion if the civilized powers would carve up Turkey.

* * *

A pie trust has been formed in Brooklyn. I should think it would not be at all irrelevant to call it a pi(e)ous affair.

* * *

Every merchant should possess two hearts: One for his business and another for the rights of his customers.

* * *

Greatly to be admired and worthy of being preserved will be the ensuing special number of THE CANADIAN GROCER.

* * *

If we were all as perfect as the standard we hold up for our neighbors to walk by, the angels would blush with jealousy.

* * *

The grocer who possesses the good will of the cook has not usually much difficulty in keeping the custom of the mistress.

* * *

When a business man begins to think he knows everything, then it is that he has begun to tread the pathway to Know-nothing.

* * *

The agricultural papers in England are now agitating for the exclusion of live sheep from Canada and the United States. Ba-a-a.

* * *

A contemporary asserts that there is no money in water melons. That may be. But there is pleasure untold in them for the small boy.

* * *

A merchant may boast of his independence; but he must depend upon the confidence of his customers in order to win success.

* * *

Evil sometimes breeds good. The pedlar evil in Milwaukee has induced a move-

ment for the formation of a retail grocers' association in that city.

* * *

Toronto has plenty of water in sight, but the trouble is, there is a "sight" in the water. Take a microscope and make an examination.

* * *

As to whether a merchant is right or wrong in sapping the life of a competitor depends upon the manner in which the sapping is done.

* * *

He who hits Canadian products below the belt has to count upon the costs of eating crow on his hands and knees. Vide North British Agriculturist's apology.

* * *

It is settled beyond peradventure that the Canadian Northwest is a great wheat-growing country, and all that is now wanted is settlers to make it the great centre of population that it should be.

* * *

The presence of California grapes on the English market is no doubt looked upon as grape shot by the home producer. This at any rate is evident: the foreign is taking a shot at the home market.

* * *

Milwaukee's grocers are indignant because a city ordinance has decreed that they must pay \$200 license to sell bottled beer. It is probable that some of them will not be able to "beer it" hereafter.

* * *

"The mill will never grind
With the water that has passed!"

Last fall's advertising won't do the business for this fall, any more than the trips taken by your travelers last month will do for this month. Everyone knows the success of our Fall Trade numbers. Every grocer and general storekeeper in Canada is as familiar with them as with the family doctor. The latter attends to his physical wants and THE GROCER is a tonic to his business. We guarantee that your probable buyers will receive a copy and will read it. Last day for copy October 15th.

THE OUTLOOK FOR TRADE.

FROM THE DRY GOODS REVIEW.

MANY readers have sent to THE REVIEW brief but interesting reports on present trade prospects throughout Canada. From these the following have been selected as coming from representative and important centres :

ONTARIO.

STRATFORD.—The crops in this section have been very good. All classes of grain have averaged well, the hay crop about half and roots of all kinds excellent, the potatoes being unusually productive. The outlook is good and the tone hopeful. The G.T.R. shops are an important factor in the business of our city, and the staff at present is quite full, some 600; besides, a large force of train men centring here adds to the pay roll, which runs as high as some \$45,000 per month.—W. J. FERGUSON.

TARA.—The hay crop was a failure and it does not average half a crop. Fall wheat was harvested in good condition and farmers do not murmur at the return. Spring wheat, oats, barley and peas, while thin on the ground, the grain is as a rule plump and of a good quality. The yield is variable, but taken altogether will be about an average one. There is no fruit of any kind, and it will need to be imported to supply the demand. The outlook for a good fall and winter trade is not very promising. The butter and egg trade this summer was very much smaller than usual, and cheese being so low not much money is being obtained by the farmers' wives from this source, and we believe collections will be hard to make. Last season thousands of dollars was left through this section from the sale of fruit alone. The money obtained from the sale of grain, cattle, etc., usually goes to pay taxes, rent or interest.—H. A. VANDUSEN.

OAK LAKE.—Seventy-five per cent. of the wheat was frozen here, and there is very little No. 1 wheat in this section. Crops are threshing out well; wheat, 25 to 35 to the acre, and oats as high as 100 bushels to the acre. Fall trade up to date is very slow. On account of small prices not much grain is being sold. Farmers are building granaries and storing wheat for higher prices. This will have a tendency to have a more evenly distributed business during fall and winter. Prices to-day run from 20 to 45c. for wheat. Collections up to date are nil.—A. CAMERON.

WOODSTOCK.—In parts of our county the crops are exceptionally good, while in other parts they are quite the reverse. Our farming community seems to be depending more upon the raising of stock and of dairy products. The prospects at present for these interests are not of the brightest character. So far there are little of what we might class as actual or winter purchases taking place. Our town trade is moving steadily among

the moneyed class, but, as ours is a manufacturing centre, the general stagnation has affected our interests in this respect with a large portion of the community—the mechanic class. Houses which do a credit business will be better able to speak of collections and how they are being made.—T. A. FORMAN.

LINDSAY.—Crops in our county are generally a good average, with very short straw and very little hay. Cattle, hogs and cheese, with peas and oats, are now the staple articles in our county. Trade outlook is fair. Our own business so far this fall is ahead of the past two years, but we doubt if this is general in our town. It is too soon to speak of collections, as they seldom come before October and November.—DUNDAS & FLAVELLE BROS.

WINDSOR.—Crops in the county of Essex have never been better; 70 to 80 bushels of oats and 100 bushels of corn to the acre; wheat and fruits good; hay only a light crop. Other matters that effect trade are in good condition. The dry goods business is slightly better than a year ago, notwithstanding the unusually warm weather for September. From the prosperity of the farmer the outlook for trade is good. Collections are fairly good and up to the average.—BARTLET & MACDONALD.

CHATHAM.—Wheat turned out well. Oats, a magnificent crop. Corn never was such a good crop in Kent county. Beans, a good crop, and mostly all harvested in good condition. Apples, none. Peaches, scarce. The outlook is good and not so much grumbling among the farmers. Collections are slow. The weather is too warm for business, farmers all busy seeding and cutting corn. Not much grain selling since the drop in price.—H. K. RIDLEY.

BARRIE.—This is a purely agricultural district, well adapted and given to mixed farming and stock raising. The crops this season are well in advance of the average. The transactions in grain so far are limited, and collections are consequently slow. A strong feeling of expectation of a good fall and winter trade prevails among our local tradespeople. A healthy feeling of careflessness is at the same time observable, awaiting the establishment of prices of farm products.—FRAWLEY & DEVLIN.

ALMONTE.—Crop returns in this immediate vicinity are good—ahead of last year—though on the high and hilly lands of Lanark township and a few other localities the drouth affected farmers, whose yield in some cases is much smaller than last year. This being a manufacturing town, the condition of the market for tweeds, flannels, knitted goods, files, etc., affects the prosperity of Almonte, which, however, has come through the depression wonderfully well. Farmers are greatly helped by the score or more cheese factories that are established within the county, which have been the

means of circulating a large amount of cash at a time when the agriculturists need it most. Mixed farming is the rule here, but many farmers make a specialty of stock raising, and are making a success of that branch of farm work. Judging from present indications, the outlook for fall and winter trade is much better than it has been for years, as our factories are running steadily, which they have not been doing for some time; and this alone has the tendency to create confidence, and the working classes will in consequence buy more freely. We think we are quite safe in saying that the farmers will do more buying this fall and winter, as they have been purchasing very sparingly during the past two years. Re collections: we cannot say for ourselves, as we virtually do a cash business; but we were speaking to a business man here a short time since, and he said that he had some accounts that he would have accepted 10c. on the dollar for, and they were all paid recently. Generally speaking, we understand collections are good. Almonte being a manufacturing town, merchants who do a credit business find it necessary to do it on a 30-days basis, and do not lose a great deal in consequence.—WILSON & WILSON.

CORNWALL.—Crops of all kinds are good. Not much for export, except oats. The principal product through this section of country is cheese, price of which has ruled low so far, averaging about 7 to 7½c. As there is a large quantity held in cold storage prospects are not bright for much higher price for balance of season. The outlook for fall and winter trade is brighter, and we look for slow but steady improvement. The sharp advance in nearly all raw material we consider one of the best signs of better times.—MCINTYRE & CAMPBELL.

OWEN SOUND.—The present outlook favors the belief that, with the exception of hay, the crops in this immediate vicinity are, perhaps, the finest for years. Fall wheat, peas and oats show an abundant yield, the latter in some instances reaching 60 bushels per acre. More particularly in the south of the county the continued drouth ruined pastures and reduced the hay crop to about 25 per cent. of an average; on this account much young stock was sold at a sacrifice. Late corn, planted to supply the deficiency in fodder, is doing well, and there is now an abundance of after grass. Root crops are abundant; apples, pears and plums, almost nil. The outlook is not cheering. Any business doing is forced, partaking largely of the discount sale order, cut rates on even the staple lines being the rule rather than the exception. The public, as a body, are buying with extreme caution; while admitting that goods were never so cheap, they aver, with oft-recurring frequency, that never was money so scarce nor so unusually hard to get. Business people

New Figs

Taps Comadre, Finest Eleme 10 lb. boxes

New Peels

CROSSE & BLACKWELL'S

New Currants

Fine Filiatra, Patras and Vostizza

New Valencias

"Selected" and F.O.S. Fruit

NEW CEYLON TEAS

DAVIDSON & HAY

Kurma Tea

MAPLE LEAF Salmon



Lowe Inlet Salmon

Our first consignments of above brands are now in store. Write us or ask our travellers for prices.

JAMES TURNER & CO., Hamilton, Ont.

MacLaren's Imperial Cheese

Fills all requirements. All wholesale grocers will supply you, or

AGENTS:

Bauld, Gibson & Co.	-	Halifax.
C. & E. MacMichael	-	St. John.
Beattie & Elliot	-	Quebec.
Rose & Laflamme	-	Montreal.

AGENTS:

Wm. Forbes	-	Ottawa.
Hudson's Bay Co.	-	Winnipeg.
A. D. Hossack	-	Vancouver.

A. F. MacLAREN & CO. - - - TORONTO.

THE OUTLOOK FOR TRADE.

FROM THE DRY GOODS REVIEW.

MANY readers have sent to THE REVIEW brief but interesting reports on present trade prospects throughout Canada. From these the following have been selected as coming from representative and important centres :

ONTARIO.

STRATFORD.—The crops in this section have been very good. All classes of grain have averaged well, the hay crop about half and roots of all kinds excellent, the potatoes being unusually productive. The outlook is good and the tone hopeful. The G.T.R. shops are an important factor in the business of our city, and the staff at present is quite full, some 600; besides, a large force of train men centring here adds to the pay roll, which runs as high as some \$45,000 per month.—W. J. FERGUSON.

TARA.—The hay crop was a failure and it does not average half a crop. Fall wheat was harvested in good condition and farmers do not murmur at the return. Spring wheat, oats, barley and peas, while thin on the ground, the grain is as a rule plump and of a good quality. The yield is variable, but taken altogether will be about an average one. There is no fruit of any kind, and it will need to be imported to supply the demand. The outlook for a good fall and winter trade is not very promising. The butter and egg trade this summer was very much smaller than usual, and cheese being so low not much money is being obtained by the farmers' wives from this source, and we believe collections will be hard to make. Last season thousands of dollars was left through this section from the sale of fruit alone. The money obtained from the sale of grain, cattle, etc., usually goes to pay taxes, rent or interest.—H. A. VANDUSEN.

OAK LAKE.—Seventy-five per cent. of the wheat was frozen here, and there is very little No. 1 wheat in this section. Crops are threshing out well; wheat, 25 to 35 to the acre, and oats as high as 100 bushels to the acre. Fall trade up to date is very slow. On account of small prices not much grain is being sold. Farmers are building granaries and storing wheat for higher prices. This will have a tendency to have a more evenly distributed business during fall and winter. Prices to-day run from 20 to 45c. for wheat. Collections up to date are nil.—A. CAMERON.

WOODSTOCK.—In parts of our county the crops are exceptionally good, while in other parts they are quite the reverse. Our farming community seems to be depending more upon the raising of stock and of dairy products. The prospects at present for these interests are not of the brightest character. So far there are little of what we might class as actual or winter purchases taking place. Our town trade is moving steadily among

the moneyed class, but, as ours is a manufacturing centre, the general stagnation has affected our interests in this respect with a large portion of the community—the mechanic class. Houses which do a credit business will be better able to speak of collections and how they are being made.—T. A. FORMAN.

LINDSAY.—Crops in our county are generally a good average, with very short straw and very little hay. Cattle, hogs and cheese, with peas and oats, are now the staple articles in our county. Trade outlook is fair. Our own business so far this fall is ahead of the past two years, but we doubt if this is general in our town. It is too soon to speak of collections, as they seldom come before October and November.—DUNDAS & FLAVELLE BROS.

WINDSOR.—Crops in the county of Essex have never been better; 70 to 80 bushels of oats and 100 bushels of corn to the acre; wheat and fruits good; hay only a light crop. Other matters that effect trade are in good condition. The dry goods business is slightly better than a year ago, notwithstanding the unusually warm weather for September. From the prosperity of the farmer the outlook for trade is good. Collections are fairly good and up to the average.—BARTLET & MACDONALD.

CHATHAM.—Wheat turned out well. Oats, a magnificent crop. Corn never was such a good crop in Kent county. Beans, a good crop, and mostly all harvested in good condition. Apples, none. Peaches, scarce. The outlook is good and not so much grumbling among the farmers. Collections are slow. The weather is too warm for business, farmers all busy seeding and cutting corn. Not much grain selling since the drop in price.—H. K. RIDLEY.

BARRIE.—This is a purely agricultural district, well adapted and given to mixed farming and stock raising. The crops this season are well in advance of the average. The transactions in grain so far are limited, and collections are consequently slow. A strong feeling of expectation of a good fall and winter trade prevails among our local tradespeople. A healthy feeling of carefulness is at the same time observable, awaiting the establishment of prices of farm products.—FRAWLEY & DEVLIN.

ALMONTE.—Crop returns in this immediate vicinity are good—ahead of last year—though on the high and hilly lands of Lanark township and a few other localities the drouth affected farmers, whose yield in some cases is much smaller than last year. This being a manufacturing town, the condition of the market for tweeds, flannels, knitted goods, files, etc., affects the prosperity of Almonte, which, however, has come through the depression wonderfully well. Farmers are greatly helped by the score or more cheese factories that are established within the county, which have been the

means of circulating a large amount of cash at a time when the agriculturists need it most. Mixed farming is the rule here, but many farmers make a specialty of stock raising, and are making a success of that branch of farm work. Judging from present indications, the outlook for fall and winter trade is much better than it has been for years, as our factories are running steadily, which they have not been doing for some time; and this alone has the tendency to create confidence, and the working classes will in consequence buy more freely. We think we are quite safe in saying that the farmers will do more buying this fall and winter, as they have been purchasing very sparingly during the past two years. Re collections: we cannot say for ourselves, as we virtually do a cash business; but we were speaking to a business man here a short time since, and he said that he had some accounts that he would have accepted 10c. on the dollar for, and they were all paid recently. Generally speaking, we understand collections are good. Almonte being a manufacturing town, merchants who do a credit business find it necessary to do it on a 30-days basis, and do not lose a great deal in consequence.—WILSON & WILSON.

CORNWALL.—Crops of all kinds are good. Not much for export, except oats. The principal product through this section of country is cheese, price of which has ruled low so far, averaging about 7 to 7½c. As there is a large quantity held in cold storage prospects are not bright for much higher price for balance of season. The outlook for fall and winter trade is brighter, and we look for slow but steady improvement. The sharp advance in nearly all raw material we consider one of the best signs of better times.—MCINTYRE & CAMPBELL.

OWEN SOUND.—The present outlook favors the belief that, with the exception of hay, the crops in this immediate vicinity are, perhaps, the finest for years. Fall wheat, peas and oats show an abundant yield, the latter in some instances reaching 60 bushels per acre. More particularly in the south of the county the continued drouth ruined pastures and reduced the hay crop to about 25 per cent. of an average; on this account much young stock was sold at a sacrifice. Late corn, planted to supply the deficiency in fodder, is doing well, and there is now an abundance of after grass. Root crops are abundant; apples, pears and plums, almost nil. The outlook is not cheering. Any business doing is forced, partaking largely of the discount sale order, cut rates on even the staple lines being the rule rather than the exception. The public, as a body, are buying with extreme caution; while admitting that goods were never so cheap, they aver, with oft-recurring frequency, that never was money so scarce nor so unusually hard to get. Business people

MAPLE LEAF Salmon



Lowe Inlet Salmon

Our first consignments of above brands are
now in store. Write us or ask our travellers
for prices.

JAMES TURNER & CO., Hamilton, Ont.

MacLaren's Imperial Cheese

Fills all requirements. All wholesale grocers will supply you, or

AGENTS:

Bauld, Gibson & Co.	-	Halifax.
C. & E. MacMichael	-	St. John.
Beattie & Elliot	-	Quebec.
Rose & Laflamme	-	Montreal.

AGENTS:

Wm. Forbes	-	Ottawa.
Hudson's Bay Co.	-	Winnipeg.
A. D. Hossack	-	Vancouver.

A. F. MacLAREN & CO. - - - TORONTO.

are watching stocks closely, and sailing with a little more than the usual caution. Few claim sales quite up to last year; those doing credit trades report collections difficult. In no line is there yet any activity in new fall stock at remunerative prices; exceptionally warm weather, the Toronto Exhibition, coupled with county and township fairs, tend to unsettle trade and retard fall buying. With cooler, seasonable weather we anticipate a fair business.—MCCOLL & LEE.

RENFREW.—The crops in this section are a good average, the principal of which are peas, wheat and oats; the hay crop is also very good. It is impossible to gauge the future correctly by the actual transactions in business in this section so far, because there has been very little threshing and practically no marketing done here yet, and owing to the unfavorable results of their operations for the past two years farmers are, as a rule, more careful than they would be under ordinary circumstances, considering that they have had good crops, yielding above their expectations, and the prospect of better prices than they have had for some time past. The prospects are bright, and a good fall and winter trade is looked for and expected. Collecting is a branch of business that I know practically nothing of, but in conversation with those of experience in that branch of the trade I find that these have been very satisfactory, which is attributed principally to the large amount of cash paid out monthly by the Renfrew Creamery Co., Limited (a new industry organized this year), for the milk received from their patrons. The high price (10 to 12c. above the ordinary dairy butter) realized by the company for their butter, the demand for which is far in excess of their output, enables them to pay an extra price for the milk.—ISAAC E. PEDLOW.

BRANTFORD.—The aggregate yield of all crops is considerably below average in this section. The net money value to farmers, based upon present prices, is also considerably below average. The outlook for the fall, so far as country trade is concerned, is not bright, and collections will probably be

unsatisfactory. As the productions of Brantford factories find a market in all sections of the country as well as abroad, city trade may reasonably be expected to be relatively better than country trade. On the whole, only a moderate business should be looked for, not in excess of last year. Prosperity, to be strong and permanent in this country, must begin with the farmer.—FRANK COCKSHUTT & CO.

BRIDGEBURG (formerly International Bridge).—Hay was quite short, and is selling at \$10 to \$12. It is one of the principal crops, being marketed generally in Buffalo, N.Y. Wheat was average. Oats, extraordinarily good; 40 to 75 bush. to acre; 20 to 25c. Potatoes, very good. Corn, extra good; large acreage. Apples, very good close to water; also grapes; away from water nil. The outlook here is not gauged very strongly by crops, this being a frontier border village, and more essentially a railroad town. The outlook, however, is just fair, through freights not having assumed very large proportions. Payments are principally monthly, and are about as usual.—JOHN T. JAMES.

WALKERTON.—Harvest home; threshing, pretty general; yield, nearly an average, with not more than one-third the crop of hay; no fruit in this locality; dairy revenue, reduced one-third on account of drouth. All the above affects our local trade, and must reduce the general volume of business accordingly. Up to this date all are practising caution. Farmers are buying with great care, and town purchases show the effects of smaller earnings during the past summer, and while our own trade is larger than last year, we attribute it to the cash system and extra pushing of trade. But there is nothing to hope for from collections except renewals for a larger percentage than usual.—T. WHITEHEAD.

GODERICH.—Crops throughout the country are a fair average, less hay and apples, which are a complete failure. The prospect for fall and winter trade is fair. Collections will be slow, as products are being held back very largely from sale on account

of the present low prices.—W. ACHESON & SON.

PROVINCE OF QUEBEC.

QUEBEC.—The crops in this section are slightly over the average, and have been well harvested. Principal products are hay, oats, butter and vegetables. The outlook for fall and winter trade is so far only moderate. Collections are slow, and merchants have bought carefully. So far low prices prevail for agricultural products, and the result of the fall trade will much depend on the manner in which farmers can realize.

SHERBROOKE.—The crops in this section are excellent without any exception, hay and oats being the principal products. The outlook for trade is very encouraging just now, and collections are fairly good.—H. SAMUEL.

NEW BRUNSWICK.

ST. STEPHEN.—Crops are only fair in this county. Potatoes are poor. Hay, only an average crop. Rain is very much needed here for fall feed for cattle. The outlook for trade is, on the whole, fair. So far trade has been equal to last year. We do not anticipate any great volume of business, but fully expect it to be as good as last year. The lumber market is very quiet, which will not help us any. Collections are only fair.

ST. JOHN.—From our experience so far this season, there is an easier feeling among buyers, and cash is being spent more freely than last year. Country buyers have the same old complaint, "hard times," but we notice they get about all they want, and in some cases are buying a better class of goods than formerly. Crops are excellent, but prices, of course, low, and the farmers' profits of the season will probably be an average. The lumber business (our principal source of distributing the dollars), is about as usual, with a firmer feeling, some new mills being erected in this vicinity, which means a larger employment of labor. Collections, a shade easier than last season.—DANIEL & ROBERTSON.

NOVA SCOTIA.

AMHERST.—The crop prospects are good. Local products cover hay, butter (potatoes

New Figs

Taps Comadre, Finest Elene 10 lb. boxes

New Peels

CROSSE & BLACKWELL'S

New Currants

Fine Filiatra, Patras and Vostizza

New Valencias

"Selected" and F.O.S. Fruit

NEW CEYLON TEAS

SEE OUR TRAVELERS'
SAMPLES . . .

DAVIDSON & HAY

Wholesale Grocers
TORONTO - ONT.

Kurma Tea

In lead packages only
FOUR QUALITIES

The Queen of England

Has nothing better, purer, sweeter, on her table
than you can have on yours, if you buy our

**GOLD-DUST
CORNMEAL**

E. D. Tillson, - Tilsonburg, Ont.

JERSEYS



Have the reputation of being the best milch cows, and are noted for the richness and excellence of their products. "Jersey Brand" Condensed Milk is put up fresh every day from the milk of the Forrest Canning Co.'s herd of Jerseys on their farm in Nova Scotia. Jersey milk is worth from three to eight cents a quart more than ordinary milk, while "Jersey Brand" sells for no more than other brands.

JERSEY BRAND MEANS JERSEY MILK

If you are interested in a scientific
analysis of the different brands write for
a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - - HALIFAX, N. S.

and other roots only a small quantity), cattle, and quite an output of lumber. Trade is fair; collections not what they might be.

LIVERPOOL.—Hay, grain and vegetables are rather above the average. Apples and other fruit in our section are fair, but not up to the average. Lumber and fish are our staple exports, with production about an average, but both rule rather low at present, though we hope for an improvement. The outlook for fall and winter trade is very good, as owing to the late disastrous fire there will be quite a lot of building going on, which will put money in circulation and give employment to all who are able and willing to work. Trade generally, thus far, has been very good. Collections are rather slow, owing chiefly to the fact that our season's catch of fish has not yet been realized upon.—N. S. WETMORE.

PORT HOOD.—Crops are good in this section of country, grain and potatoes particularly. Hay is somewhat lighter than usual. The principal products that affect local trade are butter, cattle and sheep. Butter is low, but cattle and sheep bring fair prices. The outlook for fall and winter trade is very fair, fully up to the average. The prospects of making collections are about as usual, I would say as good as any time during the past five years.—D. F. MCLEAN.

TRURO.—The crops all round are good. Hay, potatoes and lumber, chief factors in local trade. Prospects for fall and winter trade are fairly good. Collections, fully up to the average, and the advancing prices on all kinds of staples seem to have been anticipated by the purchasing public.

PRINCE EDWARD ISLAND.

CHARLOTTETOWN.—The outlook for the fall season is regarded as fairly good. Hay, wheat and oat crops have been secured in good condition and are above the general average. The root crop is fast maturing, and will prove an exceedingly heavy and valuable one; with fair prices for export, trade should receive a marked impetus.—W. A. WEEKS & Co.

SUMMERSIDE.—The crops are good in this part of the island, but prices are poor. The products which affect the trade are oats, potatoes, hay and eggs. They are all plentiful, but prices are very low. The outlook for trade during the coming winter is poor. The price of farm produce rules the trade, as this is purely an agricultural country, except for a little fishing, and that was not very good, either, last year. Collections have been poor.

PACKING APPLES TO FILL ORDERS

Apples are so plentiful in many parts of the world that prices bid fair to rule low this year. Some jobbers have their buyers out in the country purchasing and packing to fill orders, but very few of them are speculating. One Toronto firm is barrelling apples to fill orders in Ireland. The shipments are entered at Cork.

LONDON TRADE GOSSIP.

LONDON, like most places, is enjoying a fairly good trade at the moment. Payments are fair and the outlook is reassuring.

Until within the last week or so, business in sugar has been decidedly unsatisfactory. But now there is a nice trade doing in this line, the advancing markets having stimulated the demand. The idea as to price is $4\frac{3}{8}$ to $4\frac{1}{2}$ c. for granulated.

Dried fruits are on the whole receiving a fair share of attention for the season. Currants and Valencia raisins are of course the lines that are receiving the most attention. New season's figs are being offered as follows: Naturals, in 28-lb. boxes, $6\frac{1}{2}$ c.; layers, in 10-lb. boxes, $11\frac{1}{2}$ c.; 7-crown, in 28-lb. boxes, 15c. New Sultana raisins are quoted at $6\frac{1}{2}$ to 7c. for good bright fruit.

The attention canned vegetables are receiving is small—there being more or less uncertainty regarding prices. The idea for tomatoes and corn is 75 to 80c., and peas 85c. There is not a great deal doing in canned salmon, but prices are steady. Prices range all the way from \$1.25 to \$1.40 for red fish, according to brand.

Quite a few canned apples have changed hands on this market, the apple crop in this neighborhood being nil. The idea for gallon apples is \$2.20 to \$2.25.

In teas, those of Indian and Ceylon growth are experiencing a good demand, although the chief enquiry is for cheap Japans at from 16 to 18c. per pound.

Speaking to a wholesaler the other day regarding the influx of customers during the Fair, he said: "From the north we had a large number of customers, but from the west there were not nearly as many. They appear to have gone to Toronto. The people from the north came in great shape," he concluded, with an air of satisfaction.

A London woman, who has recently returned from a visit to New York, stated to a friend of mine that she noticed in some of the grocery stores there that an order for sugar alone was refused. If they wanted sugar, they also had to purchase something besides. "I think the idea is a good one," remarked my friend.

The movement to close the retail stores of the city at 9 o'clock on Saturday evenings is growing apace. A peculiar feature of the movement is that it began with the workmen's organizations. Then the churches took it up, local preachers waxing eloquent over it. "You know," said a friend of mine, "the congregations in our churches on Sun-

day mornings are small. The preachers when calling on their flock have found that one of the causes was that merchants and clerks worked so late on Saturday nights that they were not in a condition to attend church the following morning, hence their interest in the movement. Among the retailers the grocers are the most active in agitating for a shorter day on Saturday, but the others are gradually wheeling into line.

"This has been a most peculiar season for blueberries," remarked a wholesaler to me the other day. "This year they sold on the local market at 15c. per quart. To-day we are selling the canned article at 85c. per dozen, so that they can be retailed at 10c. per tin, and one tin is equal to about a quart of berries. Canned blueberries are selling better than I ever knew them before."

Guatemala coffee is being offered on this market. This, I understand, is its first appearance here. "A peculiarity about this coffee," said Mr. T. B. Escott, who has it in stock, "is that it only loses about 10 per cent. in weight in roasting, which is about 5 per cent. less than other kinds. It has great body and flavor."

California figs were offered on this market the other day. The fruit was fine and of good quality, but was not pressed flat, as are the Eleme figs. I understand they can be laid down in London at about $8\frac{1}{2}$ c.

Spanish onions are arriving on this market. M. Masuret & Co. received a carload a few days ago.

T. B. Escott & Co. are in receipt of their last shipment of "White Bear" brands of Japan tea. The shipment consisted of about 1,000 packages. "In order to keep the standard up," explained Mr. Escott, "We had to advance the limit about $1\frac{1}{2}$ to 2c. per pound over last year's prices. The shipment just to hand is the sixth for the season and we are now in a position to fill all orders promptly." T. B. Escott & Co. also have several carloads of Arguimbau's Valencia raisins on the way. W. L. E.

Secretary Morton, of the United States, has issued an order to the effect that all canned beef offered for exportation must be accompanied by a certificate of an inspector of the Department of Agriculture, showing that the cattle from which it was produced were free from disease. Poor inspector. Poor fools, who will be deluded by the efficacy of any such inspection.

We call attention to our

SPECIAL "AD"
next week.

W. BOULTER & SONS.

TRADE CHAT.

THE coal output at the Lethbridge mines for this month promises to exceed the record for many months past.

The Dominion Cold Storage Co. has been incorporated by letters patent.

Hiram Walker spent \$250,000 trying to raise cranberries in Essex, but failed.

The matter of a "commercial form" is being discussed by Brantford's School Board.

Hiram Walker & Sons are building a new tank warehouse with 30 tanks of about 12,000 gallons capacity each.

Four carloads of grapes from Pelee Island and the Niagara district were conveyed to Winnipeg last week.

Miss Emma Ross, general store, Batteau, has sold out to Miss Susan M. Jackson, who will continue the business in the old stand.

Permission has been granted the Ontario People's Salt Manufacturing Co. to change the corporate name to The Ontario People's Salt and Soda Co., Ltd.

A crop of sugar beets in Southern California this season averaged 12 tons of beets per acre, worth \$7 per ton, or three tons of sugar, worth \$300, when refined.

The Retail Clerks' Association is not as strong as it should be. No doubt the early-closing movement may be the means of adding new life to the organization.—London Advertiser.

M. Klinkhammer, grocer, Dublin, Ont., has in his possession a potato that weighs 2 lbs. 14 oz., and six that total over 11 lbs. They were grown within two miles of his store, and are the largest that have been seen in that section for some time.

W. G. Murphy & Co., grocers, Mitchell, have introduced the cash system into their business. They have already found a very satisfactory increase in their business, which they did not expect so soon, as they made

the change only at the beginning of last month. This makes another firm that has said farewell to the credit system.

The crops in the neighborhood of Seaforth were away above the average this year, and retailers are looking for a good fall trade. They have had a large increase during September over August, and the amount of business done in many cases surpasses that of same month in 1894.

The T. H. & B. are rushing the construction of the line between Welland and Hamilton, which is to be operated by the M. C. R. on completion. Three new engines from the Baldwin Locomotive Works arrived at Welland last week. Train loads of ties and rails arrive daily. It is expected that the road will be ready for use about Christmas.

Another incendiary fire was started on Wednesday at Regina. The store owned by G. F. & J. Galt, the wholesale grocers, of Winnipeg, adjoining the Donahue block, was burned down. The place was unoccupied. A German boy, who gave the alarm, reports seeing a man coming away from the building immediately before the fire broke out. The brigade did good service.

Madill Bros.' general store at Lakefield, Ont., was entered by burglars on Thursday night, who carried off several overcoats, a number of suits of clothing, silk handkerchiefs, neckties, about half a dozen pairs of boots and about \$3 in cash. They then broke open the Grand Trunk tool house and took the pumper to Peterboro', where it was found to-day by the section men.

The Newfoundland Government admits that the revenue for three months ending September 30 is very disappointing. The receipts for the month of September were considerably below last year. Calculations on the basis of the quarter just ended indicate that the revenue for the fiscal year will fall 30 per cent. below the estimate, which

will result in the colony being in financial difficulties again in December, or in June next at the farthest.

PERSONAL MENTION.

H. D. Disney, general store, Oxbow, Man., has returned home after an Ontario trip.

Hon. Edward Davis, a retired tea merchant from China, arrived in Winnipeg from the west, accompanied by his family. Mr. Davis has been very much impressed by his previous visits to the city, and has decided to take up his residence in Fort Rouge and make Winnipeg his home.

BETTER OUTLOOK FOR SUGAR CANE.

The New Orleans Sugar Planters' Journal says: The change of temperature, which of course was expected, will cause a number of planters to start sugar-making about the 15th of this month. The bulk of them will, however, not start until after November 1st. The outlook for a fair yield has greatly improved during the past month, and we do not believe it will fall more than 20 per cent. below last year's yield, and the prospects are that, with the improvement in price, the crop will bring more money than did that of 1894. Another favorable feature about this crop is the cheapness by which it was made. It was particularly fortunate that the autumn weather set in without a local storm. Crops of cane and rice still stand erect.

ADA REHAN COMING.

Ada Rehan, one of the greatest of living actresses, will appear at the Princess theatre in Toronto shortly. She plays in Shakespearean roles chiefly, and her coming engagement is regarded with little less interest than was that of Henry Irving and Ellen Terry. She is bound to be greeted with bumper houses while in the "Queen City."

How About Canned Salmon ?

If you are open for business in a line of first-class salmon, we want your address. Our pack cannot be excelled, and we are confident that Flag-ship Brand will give your customers full satisfaction.

ROBERT WARD & CO., Ltd.

Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.



Franco American Food Co.'s

French Soups



Truffled Game Pates

PARTRIDGE
QUAIL
GROUSE
PHEASANT
WOODCOCK

Totally different from Potted Meats.



CONSOME
CLAM CHOWDER
CHICKEN
JUILLENE
MOCK TURTLE
MULLIGATAWNEY
OX TAIL
TOMATO

The above incomparable goods, the very best manufactured, for sale by

Turner, Mackeand & Co.

Western Wholesale
Selling Agents

Winnipeg



Brevity is the Soul of Wit

READ,
REFLECT,
ORDER

SNOW DRIFT BAKING POWDER

and make your store popular with your customers.

The Snow Drift Co.

-

Brantford, Ont.

A GOOD LINE

... KOLACAFE ...

An extract of Kola, Coffee, and Chicory.

Exhilarating

Refreshing

Sustaining

TRY A SAMPLE ORDER

ROBERT GREIG & CO.

Canadian
Agents

MONTREAL

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE TRADE SITUATION.

TRADE so far this fall has not been up to the expectations of a good many people; probably the majority of the people. There is no question about this.

A careful analysis of the situation, however, fails to reveal a good and sufficient reason for this.

Trade is infinitely better than it was a year ago at this time: There is a greater volume of business passing, and money is circulating more freely.

What, then, is the trouble? The fact of the matter is that a great many people expected trade would immediately assume enormous proportions when they desisted better times peeping above the clouds of depression. It is those who are in the main disappointed.

Those who looked at the situation in the natural light are in the main satisfied. They expected a gradual improvement, and they have not been disappointed.

Oceans do not assume their normal condition immediately on the subsidence of a prolonged storm; neither does trade and commerce after passing through a financial storm of some years.

Trade in Canada has improved materially. Let any one who is inclined to take a pessimistic view glance back to the opening of the year and compare the conditions then obtaining with those of to day, and he must be pessimist indeed if he fails to discover a satisfying portion in the comparison.

What are termed trade barometers indicate favorable conditions: Two of them, the railway and clearing house returns, show steady improvement. Turning to the foreign trade of the country, here, too, more satisfactory conditions are in evidence. For the nine months of the year the total number of failures in the Dominion aggregated 175 less than for the same time a year ago and the liabilities \$9,928,203, against \$13,109,716

or over \$3,000,000 less. Mining operations are attracting and receiving more attention than ever before, especially in the Kootenay district. And although in the east the lumber trade is quiet, there have been some large exports from British Columbia, which province has also been blessed with a good salmon pack. Regarding the crops nothing need be said, other than that the deliveries of wheat in Manitoba are, so far, larger than a year ago, and that notwithstanding that the maximum is usually reached about this time, such is not the case in the present instance, clearly indicating that, although the farmers have sold more wheat than a year ago, there is still more to follow. Then, not only has Manitoba more wheat to sell, but she has more cattle, more cheese, more butter, more flax, in fact, more of everything to turn into cash.

There is not much in the situation for the pessimist to feed upon, but there is enough and to spare for the fattening of the optimist.

MERCHANTS AND THE MUNICIPALITY.

IF merchants only had more time to devote to municipal affairs there would be less debt, less extravagance and less dishonesty in the administration of all our urban communities. Just as the cash system is infinitely preferable to credit in business, so is avoidance of debt a far wiser course for a municipality than a career of big loans and profuse expenditures.

Governor Macintosh, in his recent speech to the newly-assembled Legislature of the Western Territories, laid stress upon this. He pointed out that a new district like our Territories, which are trying to secure new settlers, is more attractive to an incoming population if its debt is small and its taxes light. "The Canadian Northwest Territories," he said, "should be made a cheap country to live in." This is equally true of older Canada. Merchants naturally favor a town being made attractive by well-paved streets and good drains, because it promotes growth and increases their trade. But let them take care that the municipal policy is conducted on the same lines as they apply in their own business. See that the town's debt does not run ahead of the people's ability to pay. Be sure that no local work is scamped or that ratepayers' money is not leaking into contractors' pockets. In other words, it pays the merchant to keep a watchful eye on the municipal finances, and to have someone in the Council who holds a brief for the business men.

A clean street and a good sidewalk may contribute to increased sales, but, in the long run, a municipality that lives beyond its means is on the down grade, and all the new fangled luxuries of asphalt, telephone or electric light will not put the local trade on a better basis.

DOMINION INSOLVENCY LAW.

THE main reason advanced why the Senate, at its last session, should not adopt the Bankruptcy bill introduced by the Premier was that there was no memorial before the House asking for the passage of such a measure.

Everybody knows that the argument in question was a mere subterfuge which the opponents of the measure had taken refuge behind in order to hide the real cause of their opposition.

Lame as the argument was, it was made to do successful service. The burden is now upon the business men and boards of trade of the country to take steps to deprive the opponents of an insolvency measure of the opportunity of trotting out the cripple to again do duty.

The advocates of an insolvency measure for the Dominion are no doubt discouraged by the dilly dallying which has so characterized our Parliamentarians in their relation therewith. But faint heart never induced reforms any more than it ever won fair lady.

This country needs a bankruptcy law that will apply to British Columbia as well as to Prince Edward Island, and it will get it if the business men of the country will only keep agitating for it.

If anything is to be done at the next session it is time the agitation was begun. There are only about three months to prepare; soon it will be too late.

WHO WILL HAVE THE MOST STRIKING ADVERTISEMENT?

WE referred last week to some special advertising that would appear in the Fall Trade Number of this journal. Since then we have received several beautiful and striking advertisements, and we now stop and ask the above question. We cannot answer the question; we will leave it to our readers to do so. We were inclined last week to name the star ad., but we now throw up our job as judge. Two color advertisements still come in. A page from J. F. Ramsay & Co., enlarging on the merits of "Ram Say" Tea, is very attractive and original; the Truro Condensed Milk Co. have also something striking and original as usual; H. P. Eckardt & Co. are again on hand with new ideas, as are also Turner, Mackeand & Co., of Winnipeg; James Turner & Co., Hamilton; Balfour & Co., Hamilton; Lucas, Steele & Bristol, Hamilton; T. B. Escott & Co., London, etc., etc. W. Boulter & Sons show "that train of twenty cars" on the way to the Pacific Coast in a clever sketch. A host of other advertisers, with equally bright ideas, show the increased interest taken in modern advertising.

We have extended the date for receiving copy till noon, Tuesday, October 15. After this date we will not take any for a kingdom.

ANOTHER ADVANCE IN SUGAR.

THE Canadian sugar market has been an excited one during the past eight days, and buyers who took THE CANADIAN GROCER'S tip about higher prices made money.

Since last Thursday there have been three separate and distinct advances in price at the refineries in Montreal of $\frac{1}{8}$ c. at a time, making $\frac{3}{8}$ c. in all, granulated selling at $4\frac{1}{4}$ c. and yellows at $3\frac{1}{4}$ to 4c. at the refineries on Tuesday last.

At this writing the indications point to a further advance before the week is out.

Naturally, as a result of this strength, the demand has picked up sharply, and an active business has been done. The volume of business is checked, however, to a certain extent by the fact that refiners won't book forward contracts at ruling prices.

This development in the staple has not surprised traders who make any claim to be students of the situation.

All along when the Canadian refiners were engaged in cutting prices the influences elsewhere were working in the opposite direction.

The wonder is, not that the advance came so suddenly, but that, with other centres advancing rates, Montreal held back as long as it did.

Two reasons that contributed to the low prices were: large stocks both in retailers' and jobbers' hands during the summer, and a somewhat lighter supply of preserving fruits. As a consequence, the demand shrunk at the refineries, and stocks accumulated in a similar ratio.

Then the cutting was entered into to induce demand, and the recent low prices resulted.

Cables on both cane and beet stocks are strong, especially the latter, an estimate, as stated in last week's issue, placing the European crop at a decrease of 1,160,000 tons, as compared with last season.

THE ESCALONA'S FRUIT.

THE arrival of the first direct fruit steamer, the ss. Escalona, from the Mediterranean at Montreal this week and the change in the tenor of advices from Denia have imparted a changed tone to the fruit market, but more especially Valencia raisins.

The expectation all along this fall has been for a moderate range of values in these, and so far as the cost of the fruit ex Escalona is concerned it will be realized.

Up to last Thursday wholesalers in Montreal were independent buyers. This was evidenced by the fact that on that day a leading sales agent had not placed more than 2,000 boxes to arrive by the first steam-

er, whereas at the same date last fall he had sold over 40,000 packages.

Buyers were convinced of the fact that they would get all the fruit they wanted after the steamer arrived. On Saturday morning last, however, cables stated that the Denia market had advanced 2s. This fact, although it did not lead to sellers asking more on the goods ex Escalona, put more life into the demand.

Western buyers were free operators, and, as a consequence of their activity, a much smaller quantity of the Escalona's fruit will be offered in Montreal than dealers there expected.

The vessel's cargo in detail is as follows: 29,000 half-boxes of raisins, 1,200 quarter do., and 1,200 eighths do., making 31,400 packages in all, of which it is expected not more than 10,000 packages will be available to Montreal buyers. The vessel has also 620 barrels, 1,275 half-barrels, 3,690 cases, and 3,830 half-cases of currants from Patras, and 20,000 crates of Spanish onions.

The basis on the raisins to arrive is $3\frac{1}{4}$ to $4\frac{1}{4}$ c. net cash Montreal; on the currants, $3\frac{1}{4}$ to 4c. for barrels, and 4 to $4\frac{1}{4}$ c. for cases; Spanish onions, 65c per crate.

A DROP IN SUGAR.

The above heading is misleading. There has been no drop in sugar. We simply use this to get the ear of the wholesale grocer who has not sent in a full page advertisement for our Fall Trade Number. We want that page ad., and we see no reason under the sun why we should not have it. Delays are dangerous. We might go to press without the advertisement.

VISIBLE COFFEE.

The N. Y. Exchange has just completed the compilation of world's visible supply of coffee on October 1st, showing 3,346,404 bags, against 3,162,962 bags September 1st, showing an increase of 183,442 bags for month, compared with 2,927,544 bags October 1st last year.

VALENCIAS AGAIN ADVANCE.

Valencia raisins are still tending upward, the cable announcing a further general advance of 1s., and a gain of 2s. per cwt. in selected fruit.

This has not been the first of these sharp advances.

As THE CANADIAN GROCER has already intimated, there is much rain-damaged fruit in the primary market this season, while the crop generally is short. The cable just referred to says it will be very much shorter than at first supposed.

In spite of the sharp advances, however, the market is slightly lower than a year ago. The explanation of this is probably found in

the quantity of damaged, and consequently cheap, fruit that is on the market. In view of the present firm conditions, there is no telling where values may be before long.

TRANSMISSION OF TEA SAMPLES.

The Canadian post office authorities have been in the habit of allowing packets of tea weighing a pound and a half transmission through the mails as samples.

It transpires that this is a contravention of the post office regulations, and the postmasters at Montreal and Toronto were instructed last week to stop the privilege.

In future the maximum quantity that will be allowed transmission as a sample through the mail is eight ounces, or half a pound.

Tea men who have been spoken to state that the allowance is quite sufficient. No one ever sent out samples weighing a pound and a half, and the privilege was abused by some firms.

The sample rate is 1c. per 4 oz., or 2c. for the maximum packet allowed, and this they think is cheap enough for anyone.

MONTREAL BOARD OF TRADE.

AT the meeting of the Montreal Board of Trade on Tuesday, the Board was informed that H. Labelle was appointed hay inspector for the Montreal district.

The Calgary Board of Trade acknowledged the Council's letter regarding careless handling of cattle and the injury resulting to hides from the practice, stating that the matter was receiving consideration.

Regarding the contemplated petition to the Government for an extension of the Gulf telegraphic service to the Straits of Belle Isle, two proposed routes were discussed. One was from Esquimalt Point by a series of cables along the north shore, with landings thirty miles apart, an aggregate distance of 350 miles. The other was the present line via Anticosti, thence via cables to Cap Whittle, to Cap Macadina islands; Point Amour, etc., to Belle Isle light, a distance of 280 miles. It was decided that it was inexpedient to advise any particular route, and that the Board confine itself to strongly urging the Government to make the desired connection as it thought fit.

Attention was called to the fact that no mails leave Winnipeg on Fridays for Montreal, nor were any sent from Montreal on Tuesdays, whereas letters were mailed and received from Toronto every day by the Great Northern Railway. It was decided to communicate with the post office authorities and ascertain whether mails could not be handled from Montreal on the days in question via the same route.

It was decided to communicate with the Provincial Government, asking for power for the Board to appoint Boards of Arbitration similar to those enjoyed by Boards of Trade in Ontario.

MONTREAL RETAIL GROCERS.

THE Montreal Retail Grocers' Association held its annual meeting last week in the Monument National, President Johnston in the chair. The secretary's report was the first business. It referred to the very successful picnic held this summer and to other matters already well known. After this the balloting on the recent nominations resulted as follows:

President—S. D. Vallieres.

Vice-President—John Scanlan.

Second Vice-President—J. O. Levesque.

Hon. Secretary—John Johnston.

Secretary—Peter Gannon.

Treasurer—V. Raby.

Directors—Aus. Labrecque, A. D. Fraser, J. P. Dixon, S. Demers, P. B. Mesnard and B. Taylor.

The sum of \$25 was donated to the Montreal General and Notre Dame hospitals, and a vote of thanks accorded to the retiring officers.

TORONTO IMPORTS AND EXPORTS.

THE imports for the port of Toronto during the month of September just past totalled in value \$1,979,224, and the exports \$375,596. The figures for the corresponding month last year were \$1,437,381 and \$286,972. Thus it will be seen that the imports increased more than 25 per cent., and the exports about 33½ per cent., in September, 1895. This state of affairs is very encouraging, as it certainly indicates a growing activity in trade circles.

Marked increases are noticed in the imports of brass, earthen and stone ware, iron and steel, lead, metals, oils, drugs and fruits, while in breadstuffs and glass the receipts have fallen off considerably. Following is a comparative statement of the imports during September, 1894, and September, 1895, particularly affecting grocers and general merchants:

	Sept., 1895.	Sept., 1895.
Breadstuffs	\$ 6,178	\$65,883
Drugs, etc.	18,359	14,816
Fish and products of	2,393	3,381
Fruits and nuts, dried	9,893	8,054
Fruits, green—viz., oranges and lemons	3,274	3,127
Other fruits, dutiable	15,749	1,933
Fruits undutiable, including bananas, pineapples, olives, etc.	11,029	7,115
Pickles, sauces, capers, etc.	931	1,063
Provisions, lard, meats, fresh and salt	1,161	1,474
Butter and cheese	39	195
Soap	9,752	5,322
Spices	2,755	4,727
Molasses	995	1,564
Vegetables	1,861	2,185
Coffee	4,473	11,684
Dyes, chemicals, etc.	18,961	19,297
Tea	61,097	64,150

The increases in the exports were found in the products of the mine and forest, and particularly in those of the factory, while a falling off in the exports of agricultural products and animals and their produce is to

be noted. We subjoin a comparative list for 1894 and 1895:

	Sept., 1895.	Sept., 1894.
The mine	\$ 4,730	\$ 304
Fisheries .....	.....	.....
Forest	31,602	24,934
Animals and their produce	141,018	151,514
Agricultural products	28,930	42,339
Manufactures	168,525	66,052
Miscellaneous	91	1,829
Totals	\$375,596	\$286,972

A STRANGE CONTRAST.

ONE striking feature of the past quarter is that it has witnessed, about the first of September, the worst general range of prices ever known in this country, in spite of remarkable advances in cotton and cotton goods, great advances in iron and steel products, and in boots and shoes, leather and hides. So great was the fall in many other articles, including some of much greater relative importance, that prices of breadstuffs declined over 20 per cent. from the end of May to the end of August, prices of meats 10 per cent., prices of dairy products, fruit and vegetables, 23 per cent., and other food, including sugar, tea and coffee, liquors, fish and spices, only about 2 per cent. Meanwhile all clothing rose over to

	Food Products.	Cotton Goods.	Woolen Goods.	Iron Products.	Boots & Shoes.	Total Products.
October, 1890	100 0	100 0	100.0	100 0	100.0	100.0
October, 1892	94.9	91.9	99.4	82.6	93.1	93.7
July 1st, 1893	94.4	92.7	95.3	74.0	92.5	92.4
July, 1894	89.2	80.7	84.2	61.3	88.7	86.9
January, 1895	89.3	74.8	78.2	54.8	73.9	85.1
March 1st, 1895	96.2	72.5	76.3	54.7	74.7	86.2
July 1st, 1895	85.7	81.4	75.7	66.1	96.0	84.2
Sept. 1st, 1895	77.0	84.3	76.9	79.9	104.6	81.6
Oct. 1st, 1895	76.8	87.5	77.5	83.6	104.6	82.4

per cent., including boots and shoes over 10 per cent., and iron and steel products about 32 per cent. Very rarely has there occurred within a few months so great and so unequally balanced a change in the prices of products. In breadstuffs, meats, dairy and garden products, vegetables and fruits taken together, there has been a surprising decline, which may best be represented by percentages, treating the aggregate for October, 1890, in each class as 100, and representing the aggregate of quotations at succeeding dates by proportions to the figures of that period.

There is more history in these few figures than may be found in many big volumes. Space may be found for some explanations and comments at another time, but it suffices here to call especial attention to the general advance in prices of the manufactured products at a time when farm products as a whole are remarkably declining. Exceptions are to be found, of course, in the prices of raw cotton and raw wool, and as well in a few other products of the farm.

But, on the whole, the prices of such articles range lower than at any other period for many years.—Dun's Review.

CAMPHOR STILL ADVANCING.

ADVANCES received in New York by cable from London announce a sharp advance in the price of crude camphor the past few days. In one instance as high as 235 shillings per hundred weight was quoted, making in all a rise of about 70 shillings during the past six months. This movement was due chiefly to the manipulations of the London syndicate of speculators that has had control of the available supply for some time. The stock of crude camphor in London at the present time is about 7,500 packages, an unusually large amount. This is owned mostly by the syndicate, and, according to some authorities, is sufficient to supply the requirements of the world for a year at the present rate of consumption, the latter having fallen off steadily as prices for the refined camphor advanced and substitutes employed to an unusual extent for many purposes. The contraction of consumption and the very heavy supply in London will, in the opinion of many merchants in the drug trade, lead to ultimate disaster to the syndicate. Late advices from Kobe, Japan, would, however, seem to give

a different aspect to the probabilities of the future. In this connection the following extract, from an extensive review of the situation, published in The Kobe Chronicle, is referred to as being significant:

"Naturally the high prices which now rule have given rise to a good deal of speculation in trade circles. What would appear to be a reasonable belief has been entertained that the high prices would stimulate production. Under ordinary circumstances that would doubtless be the case, but it has been far from realized as regards Japan, for the reason that camphor woods or plantations in private ownership are almost exhausted. We learn that numbers of the small distillers without capital have been obliged to relinquish the business because of their inability to purchase the necessary wood. The London syndicate, therefore, appears to have made a masterly stroke of business in establishing a ring in camphor, and their position is stronger than ever."

Quite as interesting is a statement to the effect that the position of operators in Formosa is very precarious as a result of the Japan-China conflict. This arises from the fact that all title-deeds must be examined and proved to the satisfaction of the Japanese authorities before permission can be granted for the felling of trees. The belief is expressed also that the Japanese are not likely to be in any haste over this matter, but will make the most of the products of the island, and particular camphor, the production of which they virtually have a monopoly, to recoup their expenditures in the conflict with China.

A SCARCITY OF OYSTERS.

SEVERAL weeks ago The Chicago Times Herald published an article in which it was claimed that the 1895-96 oyster crop would be unusually large, and that low prices on the bivalve would naturally follow. The article was, in part, as follows :

The crop is the largest and best for years. On account of the dullness of trade last year, there was a comparatively small demand made upon the beds. During the past four months without the "R" the spawning has multiplied a millionfold, and in consequence the output will be the largest for many seasons. "It will be a banner year," said a local dealer yesterday. "We have hardly ever had an outlook more favorable, and not only will the quantity and quality be superior, but the prices will range as low as they have ever been in the history of the business."

This, according to a reliable Norfolk, Va., shipper, is entirely erroneous, and oysters in the Chesapeake bay and its tributaries, instead of being as plentiful as mosquitoes in Jersey, will be as scarce as hen teeth. According to this authority, the crop in that vicinity was never known to be as short and inferior as it is at the present time. In vindication of this statement the following was recently published by a correspondent from Crisfield, Md.:

A number of boats loaded with oysters were in Crisfield to-day. The tongs report that the oysters are scarce on Woman's Marsh and Hurley's Rock. One of the tongs said he could catch one hundred bushels three years ago as easily as he could catch twenty-five bushels now. He said he intended to stop work in Tangier sound and go to the Rapahannock. There has not been a young

growth in the sound for a long time, and the best rocks are very much depleted. A boat carrying a crew of four men only caught fifteen bushels to-day. The oysters sold for 35 cents per bushel, which brought the captain \$5.25. Such work will not pay expenses. Some of the boats are using patent tongs which will hold as much as two bushels.

YARNS SCARCE.

Importers find it difficult to get delivery of yarns as wanted. The manufacturers are overrun with orders, and in many instances refuse to accept any for prompt shipment. The rapid rise in prices has made the active demand. In some cases there is an advance of 150 per cent. Mohairs which could be bought at 1s. three months ago are now 2s. 6d.—Dry Goods Review.

A GROCER'S "HIT."

A big Brooklyn grocer who does much credit business has hit upon the idea of obtaining promissory notes from his customers who desire credit. These notes he places in the bank, and it is presumed he gets credit for the same, but the scheme, although unique, is not calculated to work well unless the debtor takes his paper up at maturity,—something, by the way, which we are not disposed to think he would have any more conscience about than neglecting to pay his bill in the ordinary way. There is only one advantage in it, if the customer has any property, and that is, that the note obviates

all disputes, being an acknowledgment of the debt that cannot be disputed in the courts.

90 PER CENT. CROP OF RICE.

Latest advices to a New York house about the Japan rice crop are to the effect that the crop is now expected to yield about 90 per cent., although in consequence of the unprecedentedly cool July a crop of 50 to 70 per cent. was anticipated at the time. With very good harvest weather even the present estimate may be slightly improved, but in either case rice is not likely to be cheap in Japan this coming season, as it would not be surprising to see imports from Saigon and Burmah side by side with exports from Japan. The cause of this is the change in the economic conditions of Japan as a result of the recent war; "higher prices and higher wages is the order of the day."

CHINA TEA EXPORTS.

The exports of tea from Shanghai and Yangtze ports for season 1895-6 to Sept. 7, were as follows :

	U. S. and Canada.	Great Britain.	Total.
Black, lbs.	5,426,780	12,135,067	17,561,847
Green.	8,734,856	1,993,884	10,728,740
Total.	14,161,636	14,128,951	28,290,587
Last year.	14,912,673	13,651,143	28,563,816

WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING

CANNED GOODS

Tomatoes, Corn
Peas, Wax Beans
Pork and Beans
Salmon, Mackerel
Lobsters, Pears

Strawberries
Raspberries
Peaches, Apples
Etc., Etc.

Our prices
Are
Exceptionally
Low

ALL OF BEST KNOWN
BRANDS ON MARKET

WRITE FOR QUOTATIONS BEFORE YOU BUY ELSEWHERE.

Laporte, Martin & Cie.

Wholesale Grocers

72 to 78 St. Peter
Street . . .

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 10, 1895.

GROCERIES.

SUGAR is still the cynosure on the local market. The opening of this week saw another advance of $\frac{1}{8}$ c., making a total gain of $\frac{3}{8}$ to 7-16c. from the lowest point. This last advance has temporarily checked the demand, but there is still a good deal of sugar moving. Canned vegetables, on the other hand, continue inactive, with the feeling rather easier. The cables announce a further advance of 1s. to 2s. in the price of Valencia raisins in the primary market. Locally there is a fair demand. In currants, the movement continues brisk at unchanged prices. The tea market continues fairly active with prices strong. In spices, about the only notable change is a sharp advance in the price of nutmegs. Syrups are quiet with offerings still limited. Shipments of new season's figs arrived on the market this week; also new filberts. Payments continue fair.

CANNED GOODS.

A rather easier feeling has developed in canned tomatoes and corn, owing to a recognition of the fact that the pack in these goods is heavy, while the wholesalers are well stocked and are not disposed to buy. Whatever easiness however there is is practically confined to the not so well known brands, for which an outlet is difficult to find. The salmon situation remains much as before. There are a few cohoes being offered at \$3.75 on the Coast, but this figure is rather too high to suit the idea of eastern buyers. The local demand for salmon continued good for the season. Canned fruits are dull and unchanged. We quote: Tomatoes, 75 to 80c.; corn, 75 to 80c.; peas, 85c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2

for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40; salmon, "Horseshoe," "Maple Leaf," "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.80 to \$1.85 for tall tins; flats, \$2.35 to \$2.40; half tins, \$1.35. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85.

COFFEE.

There is a active demand locally for green Rio coffee at former quotations. The supply is moderate only. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22 $\frac{1}{2}$ c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

The local market is quiet and unchanged. We quote: "B," 3 $\frac{1}{2}$ to 3 $\frac{3}{8}$ c.; extra Japan, 5 $\frac{1}{4}$ to 5 $\frac{3}{8}$ c.; imported Japan, 5 $\frac{1}{4}$ to 6 $\frac{1}{4}$ c.; tapioca, pearl, 3 $\frac{1}{2}$ to 5 $\frac{1}{2}$ c.

SPICES.

Nutmegs are 1d. per lb. dearer. This is the only change to be noted in spices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

New season's filberts are on the market this week. We quote: Brazil nuts, 11 to 11 $\frac{1}{2}$ c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14 $\frac{1}{2}$ c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to

12c.; Sicily filberts, 9 to 10c. for sacks and 10 $\frac{1}{2}$ to 11c. for small lots; pecans, 10 $\frac{1}{2}$ to 11c.

SUGAR.

Further strength has developed during the week. Just after we went to press last week there was an advance of $\frac{1}{8}$ c., and on Monday this was repeated, putting prices up from $\frac{3}{8}$ to 7-16c. above the lowest point. The effect of this latter advance has been to temporarily slightly check the demand, although the market is still, on the whole, active. The tendency is still towards higher prices. A feature of the situation is the practical sameness in the estimates of the beet shortage by the two statisticians, Licht and Geiseker. We quote: Granulated, No. 1, 4 $\frac{3}{8}$ to 4 $\frac{1}{2}$ c.; do., No. 2, 4 $\frac{1}{4}$ c.; yellows, 3 $\frac{3}{4}$ c. to 3.85c.

SYRUPS.

The refineries have little or no syrups to offer. Business is much as before. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is not much doing, but an improvement is naturally looked for as the cold weather appears. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33 $\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEA.

Indian teas are stronger in Calcutta. Since June there has been an advance of equal to about 2 to 2 $\frac{1}{2}$ c. per lb. This applies to Ceylon as well as to Indian teas. There is a demand for all teas of good quality, and there is no prospect of a decline in values. There is not likely to be many common teas of Japan growth on the Canadian market this year, as prices are stiff on such teas in the primary markets. The market generally for the better grades of Japan teas is in a better position at firm figures. The

W. WILSON

BAY STREET

TORONTO

Is now manufacturing a

PURE MALT VINEGAR

ON THE ENGLISH PRINCIPLE
EQUAL TO ANY IMPORTED
IN BULK OR BOTTLES.

NOW FOR THE FALL TRADE

Every Grocer will want Scrub Brushes and should have them with Solid Backs.

We manufacture the only brushes with solid hardwood backs of one piece of wood. We have them in three styles and several sizes and qualities in each style. There are other so-called "solid backs," but ours are the only genuine.

BERLIN BRUSH CO.

Berlin, Ont.

PLEASE RETURN ANY "SALADA"

CEYLON TEA

You have on hand if it is not giving you the best satisfaction of any tea you ever handled. Have the proprietors of any other tea the courage to duplicate this advertisement.

P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East.

and

TORONTO

318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.



local demand for Japan teas is fair. Foo-chow teas have been strong all through the season owing to the short crop and the active demand from Australasia. Prices in this particular line are about 10 per cent. higher than a year ago. China green teas are still scarce. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

Valencia raisins are cabled 1s. to 2s. per cwt. dearer, and the market is strong at the advance. The demand locally continues good for small quantities. The idea as to price is 5 to 5½c. for fine off-stalk new fruit. Old off-stalk is quoted at 3 to 3¼c., and selected at 4½ to 5c.

New season's Malaga raisins are quoted as follows: London layers, \$2.20 to \$2.25; extra dessert, \$3.75 to \$4; connoisseur clusters, \$3 to \$3.25. This fruit is not receiving much attention as yet. The direct steamer which carries the bulk of the Malaga fruit for Canada was due at Malaga on Wednesday last.

Currants are still selling freely, especially the better kinds. The ruling prices for the new fruit are: Barrels, 3½c.; half-barrels, 3¾c.; half-cases, 3¾c. We quote old fruit as follows: Filatras, half-bbls., 4 to 4½c., bbls., 4¼c.; fine Filatras, half-bbls., 4¾c., bbls., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5½c.; Vostizzas, 6½ to 7c. in cases and half-cases. The shipment per Escalona are due here in a few days.

There is nothing new to be said regarding prunes, and quotations are nominal. Bosnias at 6 to 7c., and Bordeaux at 4½ to 6½c.; California prunes, 6 to 9c. per lb.

California dried fruits are neglected. We quote: Apricots and peaches, 12½ to 13½c. per lb.; new apricots, 15c.; nectarines, 13½c.; pitted plums, 12½ to 13c.

Dates are dull and unchanged at 4¼c. up.

Fresh shipments of new season's figs are to hand this week. The demand is fair. We quote: 14 oz., 10½c.; 10 lb., 10½c. for 5-rowed, and 12½c. for 4-rowed; 14 lb., 11c.; 28 lb., 16c.

GREEN FRUIT.

The Toronto fruit market, which has been the scene of an immense amount of business during the past summer, has been closed for the season. With the arrival of cold weather the receipts have dropped off greatly, and what is coming in is carried directly to the jobbers' warehouses. Domestic peaches are almost over for the season, but grapes continue to arrive in quantities, and some pears are received yet also. California peaches have ceased to arrive, and the last car of Michigans is said now to be in the city. Apples are very plentiful, and very little buying for speculation is being done. Watermelons are done, and muskmelons must soon follow suit. Lemons are easier, as the receipts are larger, and by the first of the week Malagas may be had at from \$6 to \$7 a box, although quotations to-day are yet \$9 to \$10. Cape Cod cranberries are coming in rather freely, and it is said the domestic berry is to be scarce this year owing to early spring frosts. Prices are: Lemons—Sorrento, Palermo, Verdilla and Malaga, \$10 to \$12 per case. Oranges—Sorrento, \$4.25 to \$4.75 per case; Jamaicas

in barrels, \$10. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 10 to 20c. per basket. Green California fruit—Peaches, \$1.25 to \$1.50 in boxes; green apples, \$1 to \$1.75 a barrel; muskmelons, \$1.75 per bbl.; grapes, 4 to 5c. per pound; Canadian peaches, 75c. to \$1.25 per basket; Bartlett pears, \$1.25 per basket, other grades, 60c.; Spanish onions, 75 to 80c. per small crate; Portugal onions, \$2 per large crate; sweet potatoes, \$3.50 per bbl.; cranberries, \$8 to \$9 per bbl.

BUTTER, CHEESE AND EGGS.

BUTTER—Inferior grades are still plentiful and a drug on the market, while good lines are in good demand. Prices are the same as last week, viz.: Old summer dairy and store packed, 5 to 9c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c. Fresh creamery—Tubs, 18 to 19c.; pound prints, 21 to 22c.

CHEESE—Local buyers have been offering 7½c. for August Canadian makes, and 8c. for the balance of the season. Last August and September makes bring 10 to 10½c.

EGGS—The cold weather has stopped the supply, and eggs are firm at from 14 to 15c. per doz. Pickled will soon be in demand.

COUNTRY PRODUCE

BEANS—Easy at \$1.40 to \$1.50.

DRIED APPLES—Jobbers quote at 5½c.

EVAPORATED APPLES—Jobbers quote at 7c.

POTATOES—Prospects have not brightened, potatoes selling at 25c. per bag by the carload.

HONEY—Strained in bulk is unchanged at

There is only one Warehouse in Ontario where you can keep your goods for higher prices.

Apply **W. H. LECKIE, Manager,**

THE TORONTO COLD STORAGE CO., TORONTO, ONT.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Still lead for the

Choicest of Fruits

Punctuality and Low Prices. Special attention given to mail orders during the Exhibition.

Consignments of Domestic Fruits, Butter, Eggs, Honey, Beans, Poultry, solicited, which will at all times receive our careful attention.

Our sales of . .

Silver Star Soap

Are steadily increasing. No better 5c. cake on the market. Write us for prices and terms.

GUELPH SOAP CO.,

Sole Manufacturers

GUELPH, ONT.

ANTOINE SOLARI

Head Offices :

GRAND VEZIR HAN

Smyrna

Importer and exporter of Dried Fruit, Smyrna Figs and Sultana Raisins

All orders executed at lowest prices.

Agent for Canada :

E. FIELDING

27 Front Street East, TORONTO

COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

8 to 9c. Honey still sells at \$1.50 to \$1.80 in the comb.

HOPS—We quote: Canadian, 6½ to 7½c.; Pacifics, 14c.

DRESSED BEEF, VEAL AND MUTTON.

Dressed meats by the carcase—Beef, first-class, \$7 per 100 lbs.; fair to middling, \$5.50 to \$6.50; rough and inferior, \$4 to \$4.50. Lamb, 5 to 6c. per lb. Mutton, 4 to 5c. per lb. Veal, 5 to 7c. for first quality.

PROVISIONS AND DRESSED HOGS.

Packing will soon begin again, and dressed hogs are quoted at \$5.15 to \$5.25 just now. We quote products:

DRY SALTED MEATS—Long clear bacon, 7c. for carload lots, and 7¼ to 7½c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½ to 11c.; rolls, 7 to 7¼c.; hams, large, 22 lbs and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 11 to 11½c.; pickled, 10c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13.50; shoulder mess, \$13.

FLOUR AND FEED.

WHEAT—Red and white, 64 to 66c.; goose, 55 to 55½c. per bush.

OATS—Quoted at 28 to 29c. per bush.

BARLEY—Quoted at 41c. per bush.

FLOUR—Is taking on a firmer tone, and Ontarios have risen a little. We quote: Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—A moderate trade is being done, and the market is easy at quotations. We quote: Standard oatmeal and rolled oats, \$3.60 to \$3.70; rolled wheat, \$2.15 in 100 lb. barrels; cornmeal, \$3.15; split peas, \$3.35; pot barley, \$3.50.

BALED HAY—Is quoted at \$12.50 in car loads, and at \$13.50 to \$14 in small lots.

FISH.

Trade is brightening up, and some alterations in prices are to be recorded. Oysters are quoted at \$1.25 for standards, and \$1.75 for selects. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 5 to 6c. per lb.; flitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Georgian Bay trout, 6½ to 7c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 18c.; mackerel, 20 to 25c.; steak cod, 6½ to 7½c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SEEDS.

Nothing doing just now worth recording.

SALT.

Trade is brightening up. Prices are unaltered. We quote: Barrels, 85c.; coarse

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited. Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.

Fresh Fruits

ALL KINDS in their season

Special attention given to mail orders.

CLEMES BROS. - TORONTO

sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Arestill weak. Dealers asking 8½ to 8¾c.; for green 7½ and 6¾c. for Nos. 1 and 2 is paid.

SHEEPSKINS—Lambskins and shearlings have risen to 70c.

WOOL—Nothing is doing in fleece, the bulk of it having gone into consumption. Pulled is quiet. We quote: Fleece combing, from 23½ to 25¾c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Trade is improving as the nights grow longer. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

HINTS FOR THE TRADE.

Dawson & Co. are buying apples throughout the country.

H. P. Eckardt & Co. report the arrival of Comadre figs in taps.

Hannah & Co. are in receipt of several cars of potatoes this week.

A cable to P. L. Mason & Co. quotes Valencia raisins 1s. to 2s. higher.

New fruits ex ss. Escalona are arriving this week for Davidson & Hay.

Graham, McLean & Co. report a good demand for their Beaver cream cheese.

A shipment of figs, including mats, 10-lb. and 14-oz. boxes, is to hand with T. Kinnear & Co.

Davidson & Hay have in stock Knox's calfsfoot, acidulated and crystalized gelatine.

W. H. Gillard & Co. have close at hand one thousand 25-lb. boxes French Imperial plums.

T. Kinnear & Co. have in stock "Horse-shoe," "Eagle," and "O-Wee-Kay-No salmon.

John Sloan & Co. are in receipt of a shipment of new season's Eleme figs in 10-lb. boxes.

Perkins, Ince & Co. have nearly here another shipment of Young Hyson teas, different kinds.

Warren Bros. & Boomer are in receipt of a shipment of new season's filberts. The quality is good.

Dawson & Co. have in a carload of fine Verdillas, which, they say, are almost as good as Messinas.

Davidson & Hay are offering this week new Comadre figs in 30 lb. taps; also new Eleme figs in 10 lb. boxes.

P. C. Larkin & Co. report that their sales of Salada tea last week were fully one-fifth

larger than on previous week, and more than twice as large as for the same week a year ago.

Clemes Bros. have received a fine line of California evaporated apricots, which are not very plentiful on the market just now.

T. Kinnear & Co. have shipments of molasses and syrups arriving. Their "Buddha" and "Griffin" brands of Japan tea are due in a few days.

W. H. Gillard & Co. report the arrival of a large consignment of Arguimbau's Valencias, and can fill all orders for same promptly.

R. S. McIndoe, the Toronto agent, is this week showing a new line of English mince meat, manufactured by W. Clark, of Montreal.

H. P. Eckardt & Co. have now in stock new Labrador herring, in barrels and half-barrels; also choice table codfish in 100-lb. cases.

Davidson & Hay have a large direct shipment of new season's Young Hysons close to hand. This invoice contains some excellent values in low grade teas.

Beardsley's shredded codfish, Seeley's quail on toast, and one-pound bricks of pure cod steak are new goods now in store at H. P. Eckardt & Co's.

Lumsden Bros., of Hamilton, are in receipt of some nice shipments of teas, principally Japans, which have placed their stock in a most complete condition.

W. H. Gillard & Co. are in receipt of one thousand taps of Comadre figs of very choice quality, and have already made several large shipments to the Northwest.

Walter Woods & Co., of Hamilton, manufacturers of the "S.B.," or "Solid Back," genuine "Globe" washboard, have been experiencing a marked improvement in the demand for this article lately.

W. H. Gillard & Co. have another carload of Rio coffee, due about the end of October, bought before the recent advance, and upon arrival will offer same to the trade at special prices.

The Eby, Blain Co., Perkins, Ince & Co., H. P. Eckardt & Co. and J. W. Lang & Co. have placed good orders for Marshall's Scotch fish products in tins, and the salt herrings in kegs.

Macpherson, Glassco & Co., Hamilton, have to arrive Marshall's Scotch Aberdeen salt herrings in barrels and half-barrels. These goods are much in demand owing to their very fine quality.

The F. F. Dalley Co., of Hamilton, are putting on the market new hygienic pancake, buckwheat, biscuit and graham flours. They are self-raising, all that the housewife needs to add being either milk or water.

G. J. Hamilton & Sons, Pictou, N.S., who are doing one of the most live trades in Canada in biscuits and confectionery, in

the course of a letter to THE CANADIAN GROCER, say: "Our tablets are having an immense run, and are taking the place of the English goods. We have to-day started on a small square tablet, about half the usual size, and anticipate a large sale."

The special feature of the week in the grocery trade was the placing by the jobbers of large orders for new season's pack of canned goods, comprising assorted table and pie fruits, and tomatoes, corn, peas, beans and pumpkin. W. Boulter & Sons have secured the bulk of the trade of the province for this season. Most of the goods were sold at prices delivered. There are plenty of all lines to go around except peas. Boulters are using a new label this season, which is much appreciated by the trade.—B.C. Commercial Journal, Sept. 24.

The grocery catalogue sent out last month by Lucas, Steele & Bristol, of Hamilton, has been much appreciated by their friends. In distributing the same, on account of the large number called for, some may have been missed. Where such is the case, the firm will forward the catalogue on application. Merchants who cannot visit the markets regularly will find this a most useful book of reference. This is a necessity nowadays, and Lucas, Steele & Bristol justly pride themselves on their ability to send out orders same day as received. Their freight time-table in their catalogue gives the time goods must be at the stations to catch the freight trains leaving for the various sections of country. By consulting this table the merchant can tell almost to the hour when he should receive his goods.

QUEBEC MARKETS.

MONTREAL, Oct. 10, 1895.

GROCERIES.

THE past week has been a decidedly interesting one in general groceries, and with values on many leading staples showing a stronger turn, the natural tendency of buyers is more accommodating. The chief excitement has centered in sugar, which has advanced sharply, and led to marked activity. Its strength has led to sympathetic firmness in syrups. In teas the active demand that has been noted all along continues, and stocks of low grade Japans in first hands here are almost exhausted. In dried fruit the new feature has been a rather steadier feeling on Valencia raisins. Canned goods have not exhibited anything very striking, but both lobsters and mackerel maintain their strong tone. Trade in fish has been affected to a certain extent by the

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

**ORDER
NOW**

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, **TORONTO**



"THEY'RE AT IT AGAIN" Be Not Deceived

Our "Globe and Beaver"
brand **CRUSHED JAVA** and **MOCHA (XTR)**
is the only Crushed Coffee that is giving absolute
satisfaction. We invite comparison. Tins
25 and 50 lbs. Price, 22 cents per lb.; 22½ cents
ground.

EVERY TIN GUARANTEED

Genuine Value.

WHEN YOU ORDER

CLEANED CURRANTS from us you are
not paying for **stones** and **mother earth**.

They are the finest fruit imported and perfectly
cleaned. "Fancy Panariti," "Royal Vonitsa," "Morea"
and "Kalamos." Cases about 120 lbs.

Raisins.

We offer this week 900 boxes **TRENOR'S
Selected Valencias**—1894 fruit—in splen-
did condition. Special prices on large lots.

Canned Goods

We are prepared to give you special quotations on
CORN, PEAS and TOMATOES.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

warm weather, and there is nothing else of moment. Payments are not as good as they might be.

SUGAR.

The local sugar market since our last report has been an excited one, and the prediction that the close of last week would see an advance in prices has been more than verified. In fact, there have been two advances in the past eight days, and it is not at all certain that another will not be established before the close of the present week. Present prices for granulated are $\frac{3}{8}$ c. higher than they were ten days ago, jobbers now being firm at $4\frac{3}{8}$ c. on granulated and $3\frac{1}{4}$ to $4\frac{1}{4}$ c. on yellows. It is no longer a question of them selling at cost price, for the demand they are experiencing is a very active one.

SYRUPS.

A fair business has been done in syrups, and the market has a firmer tone in sympathy with the strong sugar market. In fact, refiners are asking a fraction more money for bright syrups, and dark grades are also held firmer. We quote $1\frac{3}{4}$ to $2\frac{1}{2}$ c. per lb. as to grade.

MOLASSES.

The molasses market is moderately active, and prices have a rather firmer tone, in fact, may advance very shortly. Porto Rico has changed hands at 32c. in round lots, and 36c. in a jobbing way. Barbadoes is held firm at 37c.

RICE.

A steady business is reported in rice, and the market if anything shows more activity. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

The strength in cream of tartar is maintained, and there has been an improved demand for other spices as well. We quote: Cream of tartar, $22\frac{1}{4}$ to $22\frac{1}{2}$ c.; Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEE.

The only large business has been in Maracaibo, which has changed hands in straight lots at quotations. The distribution of Rio and other descriptions has been of a fair jobbing character. We quote green bean coffee: Maracaibo, 21 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

TEAS.

This market rules steady and the demand that has been noted of late has been well maintained, while enquiry from country traders is on the increase. Medium and low grade Japan stock ranging from 14 to 16c. continue the prime favorites, in fact, the stock here in first hands is said to be almost exhausted, so that it would be difficult to fill an order for a round lot to-day. We quote: Japans, low grades, 14c., medium, 16 to 18c., fine, 19 to 22c., and finest, 25 to 31c.

DRIED FRUIT.

The new feature in Valencia raisins has been a rather firmer feeling on goods to arrive. Up till the present week buyers maintained an indifferent attitude, but lately cables from Spain have shown a firmer tone and we do not hear of any more offers to sell on a basis of a net cost of 3c. laid down. In fact, this week Montreal wholesalers were freer buyers at a net cost of $3\frac{1}{4}$ to $3\frac{1}{2}$ c. for

ordinary and 4 to $4\frac{1}{4}$ c. for fine off-stalk fruit by the first direct boat, which will be here shortly. Actual spot business is light. The few lots of new received via Liverpool have been pretty well absorbed, and are held by jobbers for their own wants at 5 to $5\frac{1}{4}$ c. for off-stalk.

A few new sultanias are offering from second hands at $5\frac{3}{4}$ to 6c.

The first shipments of new California raisins are offering from jobbers' hands this week. They are selling ex store and to arrive at 6c. for 3-crown and 7c. for 4-crown loose muscatels.

Currants are quiet and unchanged. We quote: Barrels, $3\frac{1}{4}$ c.; half-barrels, $3\frac{3}{4}$ c., and cases, 4c.

French prunes continue firm and unchanged this week. We quote: Ordinary, 5 to $5\frac{1}{2}$ c., and fine to choice, $8\frac{1}{2}$ to $9\frac{1}{2}$ c.

Figs are offering in a small way for some select goods at 10 to 13c.

NUTS.

Nuts continue much as they were. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

The market is quiet and steady. Lobsters and mackerel are strong and prices have a further upward tendency, as already noted last week, owing to the small pack and light stocks here. Other lines are the same. We quote: Lobsters, \$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

WINES AND SPIRITS.

There has been a good steady enquiry for wines and spirits during the week, both for domestic and foreign sorts. The first direct steamer from Charente and other Italian, French, and Spanish ports, is expected here by the last week of the month. Nothing definite is known of her lot, but it is expected that she will bring out about the usual quantity.

GREEN FRUIT.

A good active trade continues in green fruit and prices are fairly steady.

ORANGES—Jamaica oranges have sold rather easier at \$6.50 per bbl.

APPLES—Receipts of apples have been heavy this week and the market slow. We quote: Fancy fall, \$1.25 to \$2; Snows and Fameuse, \$2 to \$2.50.

LEMONS—These are selling well in view of high cost, which is fully maintained. We quote \$12 to \$15 per case.

BANANAS—Receipts are heavy and demand slow at 75c. to \$1.25 per bunch.

GRAPES—There have been fair arrivals and prices are steady, and we quote $3\frac{1}{2}$ to 5c. per lb. as to grade.

PEACHES—The only kind offering is Californian, which sell at \$1.25 to \$1.50 per box.

SPANISH ONIONS—A few more small lots have been received, and are selling at 70 to 80c. per crate.

SWEET POTATOES—Sell quietly at \$3.25 per barrel.

FISH.

The warm weather has been the reverse of beneficial to trade in fresh fish. Demand has been small for all lines, and, with the exception of fresh haddock, for which enquiry has been good, arrivals have been in excess of the demand. The arrivals of the latter have been light, and prices have ruled firm at 4 to $4\frac{1}{2}$ c. per lb. Fresh B.C. salmon have moved slowly at 12 to 13c. Trout and whitefish are quiet at 6 to 7c., and halibut 11 to 12c.

In pickled fish, large medium herrings are in large supply, and prices are easier, No. 1 large selling at \$4.50 to \$4.75, and No. 1 N.S. \$4.25 to \$4.50. No. 2 Labrador salmon are quoted from \$13 to \$13.50, and B.C. salmon \$10.50 to \$11. No. 2 mackerel are held at \$17 to \$17.50, and No. 1 green cod \$4.50 to \$4.75.

In prepared fish, the demand for dried cod is small at \$4.50 to \$4.75. Boneless cod, 6c. Smoked fish are arriving by express, and, for the season, the enquiry is fair. Canadian haddies sell at 7c. and Portland at 8c. Yarmouth bloaters are quoted at \$1, and kippered herring at \$1.75 per box. Smoked herring are selling lower at 8 to 10c.

Shell oysters are a free arrival, and the average quality is poor. Miramichi oysters are selling at \$2.25 to \$2.50, and hand-picked \$2.75 to \$3. Malpeques range from \$3.25 to \$5; Buctouche, hand-picked, \$4.50, and Carouquets, \$4.50 to \$4.75.

COUNTRY PRODUCE.

EGGS—The tone of the egg market is strong to-day, and prices advanced $\frac{1}{2}$ c. per dozen. The demand is fair and a moderately active business done at $12\frac{1}{2}$ to 13c. for choice candled stock, and at 11 to $11\frac{1}{2}$ c. for ordinary per dozen.

BEANS—The demand for beans continues slow, and the market is quiet at \$1.10 to \$1.25 per bushel for choice hand-picked in car lots.

POTATOES—The market for potatoes was steady. A fair business was transacted at 35 to 40c. per bag in car lots.

HOPS—There was no change in hops. Business was slow at 8 to 10c. for new and 3 to 6c. for old per lb., as to quality.

TALLOW—A fair jobbing trade is reported in tallow at 6 to $6\frac{1}{2}$ c. for prime refined, and at 5 to $5\frac{1}{4}$ c. for lower grades.

HAY—The hay market is quiet and firm. We quote: No. 1, \$10, and No. 2, \$9.

PROVISIONS.

There is no improvement in the local provision market to note. The demand for

VISITING...

The city be sure and call at the warehouse. The business will be wound up with little delay, by order of the liquidators. In meantime, desirable lines in Crockeryware, Glassware, China, Lamp Goods and Ornaments at very special prices.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the able in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

**32 WEST MARKET STREET
TORONTO.**
Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

Sausage

You can increase your trade by supplying your customers with clean, fresh, appetising, and at the same time cheap, Sausage. The cold weather is the time for them. Also

**BRAWN, POTTED FEET,
HEAD-CHEESE, POTTED TONGUE,
ETC., ETC.**

F. W. FEARMAN
HAMILTON

Don't Try To Sell Any Other



The Foam Yeast Co., Ltd.
TORONTO

pork and lard is slow and prices rule about steady. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut mess, \$16 to \$16.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9 3/4 to 10 1/4 c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7 1/4 to 7 3/4 c.

FLOUR, MEAL AND FEED.

A fair amount of business is transacted in flour and the market is moderately active at firm prices. We quote: Winter wheat, \$4 to \$4.25; spring wheat, patents, \$4.15; straight roller, \$3.50 to \$3.75; straight roller, bags, \$1.65 to \$1.80; extra, bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.90 to \$4.

There is no change in oatmeal, the demand being slow at steady prices. We quote: Standard, bbls., \$3.60 to \$3.70; granulated, bbls., \$3.70 to \$3.80; rolled oats, bbls., \$3.70 to \$3.80.

In feed a fairly active business is doing and values are unchanged. We quote: Bran, \$14.50 to \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

Active export buying has resulted in a sharp advance in the price of fall creamery butter of over 1 1/2 c. per lb. during the week. Business was done Monday at 19c., and it is claimed that this figure has been advanced up. The chief buying is for account of exporters, who have been free operators on the market. This strength of creamery has imparted a firmer tone to other butter, but there is little or nothing to note in dairy stock. We quote: Finest September creamery, 19c.; finest August creamery, 18 1/2 c.; Townships dairy, 14c.; finest Western dairy, 12 to 13c.

CHEESE.

The cheese market maintains its firm tone, and trading is being done steadily in fall makes at full figures. We quote: Finest Ontario, September, 8 to 8 3/4 c.; Finest Ontario, August, 7 3/4 c.; Finest Townships, 7 3/4 to 8c.; finest Quebec, September, 7 1/2 to 7 3/4 c.

ASHES.

There is a fair trade in ashes. Prices are steady. We quote: Firsts, \$4.05 to \$4.15; and seconds \$3.80 to \$3.85 for pots; pearls, \$4.80 to \$4.85.

MONTREAL NOTES.

Caverhill, Hughes & Co. offer this week barrel currants of good value ex Escalona.

Advices from California state that prices on the Coast are well maintained on raisins.

The advance in canned lobsters and mackerel, noted in our last, has been fully maintained.

The ss. Escalona has a small lot of 250 boxes Palermo lemons. They will go to the highest bidder.

Caverhill, Hughes & Co. loaded a shipment of Griffin & Skelly's 3 and 4-crown new California raisins this week.

O. Chartier, a bookkeeper for N. Quintal & Sons, was charged in the Police Court Monday with defrauding the firm out of \$800

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,
Toronto,

Pork Packer and Commission Merchant Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

Ham and Eggs
Pork and Beans

You can increase your trade by selling
Maple Leaf Brand of smoked meats. No
loss or waste.

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants **TORONTO**

Has our traveller called on you

to receive your order
for all kinds of pure

MALT, WHITE WINE OR CIDER VINEGARS?

If not, send in your order to us for the cheapest
and best Vinegar on the market.

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

by means of false entries. The accused pleaded not guilty, and the magistrate ordered an enquete.

A shipment of Griffin & Skelly's California raisins was turned into stock this week by Ransom, Forbes & Co.

L. Chaput, Sons & Co. are offering this week good brands of Valencia raisins, ex Escalona, at very moderate prices.

D. Hatton & Co. landed several shipments of smoked fish, such as haddies, Yarmouth bloaters and kippered herrings by express this week.

R. Greig & Co. sent out this week some good shipments of their Crown Brand Extracts to St. John, Halifax and other lower province points.

A carload of mixed Santa Clara plums and choice apricots is expected in the course of a fortnight by A. P. Tippet & Co. Enquiry for the latter is very good.

A. P. Tippet & Co. have advices of several carloads of new crop California raisins on the way. They are near at hand and the quality is said to be excellent.

Cables to Gillespie & Co. on Tuesday from Denia noted an advance of 1s. to 2s. in the value of raisins. Spot prices have not yet been influenced, but are apt to be.

R. Greig & Co. received the first word this week of their early shipments of Christmas confectionery specialties in cocoa and chocolate. They are expected to arrive ex ss. Grecian next week.

A large quantity of raw sugar arrived in port this afternoon on the barque Honolulu, from the East Indies. The cargo amounts to upwards of 3,000 tons, and is consigned to the St. Lawrence Sugar Refinery.

A. P. Tippet & Co. expect the arrival of a large shipment of Fry's cocoa and chocolates ex Memphis this week. This is the first of the Christmas lots. They also note liberal orders this week for Lazenby's tablet jellies.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 10, 1895.

THE Exhibition is a thing of the past. In every way it was a success, and not only those who attended, but those who made exhibits, are well pleased. Our retail stores have done a large business and the wholesale stores have at least seen a great many of their customers. Now there is excitement over the elections for the Provincial House, and for a week or so, particularly in certain parts of the province, it will affect business disadvantageously, but not generally.

In the markets there are some changes. Flour is held firmer, as is sugar. Beans continue to move off in price, while oatmeal and cornmeal are much lower. Raisins after a continual dropping have taken a turn and are quoted higher. There is little change in spices. Cream of tartar is still at high water mark. In dairy produce the feeling is firmer, particularly in butter.

OIL—Prices show no change. Prime Canadian continues to be sold at the reduction noted last week. An increasing business is reported. We quote: Best American, 22¼c.; best Canadian, 21¼c.; prime, 17½c. No charge for barrels.

SALT—Another cargo of 6,000 sacks is to hand, which makes 12,000 landed here in the last three weeks, and another cargo is expected. Market is well supplied, however. A large part of the first cargo arriving was badly damaged. It is said some two hundred bags were empty and a larger number partly so. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS—Two more cars of salmon are to hand from the Coast. About 4 cars will be the stock received here. Some small lots of canned New Brunswick salmon are also to hand. Peaches are being offered rather lower, at least by some packers. Stocks are, however, light and the value is good. Many packers have withdrawn oysters, awaiting new pack. The packers have withdrawn peas and tomatoes. In all lines, except perhaps corned beef, prices are held firm. It is hoped the light stocks will lead to better profits. Prices are: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$3; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.75.

DRIED FRUIT—Currants are scarce and some few old ones have been bought in New York to tide over stocks till new arrive, which will be in a few weeks, as invoices are now to hand. Raisins are reported up two shillings, but buyers have bought their stocks, and at low prices. It is yet to be seen what the quality will be. There is light enquiry for dried apples. Stocks are small, with no new to hand. Onions are rather lower with fair stocks here. Peanuts are quoted higher. Cleaned currants will be in larger demand this season than ever. We quote: Sultana raisins, 7 to 8c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¼c.; half-cases, 4c.; evaporated apples, 7½ to 8c.; dried apples, 5¼ to 6c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 6½c.; 1-lb. cartoons, 7½c.; Canadian onions, \$2.25 per bbl.; cocoanuts, \$4 per 100.

GREEN FRUIT—Large quantities of apples continue to arrive, and though auction sales are not numerous prices continue slow with light demand. If shippers would consign their apples to commission men in place of the schooner captains, making a warehouse of their vessels and selling from them, the apple market would be in a much better condition. It would work to the advantage of all parties concerned. In oranges those from the West Indies still have the market about to themselves. Lemons are more plentiful at the lower quotations. Malaga grapes are being received freely but the demand is light. Stocks of Canadian are light. Very few peaches arrived this week. Pears are also coming forward in smaller numbers. Quince, both Nova Scotia and American, are in the market. Cape Cod cranberries are opening cheaper than last season. Plums are out of the market. We quote: Peaches, \$2.50; pears, \$5 to \$7; California pears, \$3.50; apples, \$1 to \$2 per bbl.; lemons, \$7.50 to \$8; bananas, \$1 to \$2.50; grapes, 50 to 60c.; West India

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.

St John, New Brunswick

What Others Say

Not what we say concerning
the qualities of

GOLDEN

Finnan Haddies

Is the most convincing proof of their
superiority. Some brands are good,
others better, but the "Golden" is the
"Best." Order now for fall.

Wholesale by

P. BASKERVILLE & BROS.

Ottawa

FISH

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S

TWENTY
CARLOADS.
SOLD IN ONE WESTERN CITY



WATCH FOR THE SPECIAL TRAIN BEARING
THESE GOODS WEST WILL ADVISE IN THESE
COLUMNS WHEN TRAIN LEAVES PICTON
IT WILL BE BY FAR THE LARGEST TRAIN
OF CANNED GOODS EVER SENT ACROSS
THE CONTINENT

BOULTERS' PEERLESS
"LION" BRAND
CANNED GOODS

The sun
draws water



Maple Leaf brand can be
had from all wholesalers.

Without any apparent effort from all parts of the world.
You can draw trade just as easily with our

Canned Meats,
Fruits and Vegetables

They draw trade because they are good—just as good as it
is possible to make them. Guaranteed perfectly pure.

Delhi Canning Co.
DELHI, ONT.

oranges, \$5.50 to \$6 per bbl.; Malaga grapes, \$5 to \$6; quince, American, \$6; Cape Cod cranberries, \$7.

DAIRY PRODUCE—The feeling all around is rather better. Eggs advance rather slowly, and prices here are low compared with outside points. In butter there is a good demand at better prices, though high prices are not looked for at once. Creamery butter shows a better demand, particularly prints. In cheese, while the price for early is still very low, holders of later makes are rather firmer. Some Upper Canadian are on the market, in spite of the fact that so many were made in this province. It is reported that some sent from here to Montreal, and sold, brought very low figures. The West India market is rather better, but fully all it will take are being shipped; 8c. seems to be outside price from first hands, and a quantity could be bought at that figure. There is little prospect of higher figures. We quote: New cheese, 8½ to 9c.; new butter, 18c.; eggs, 12 to 12½c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—There is a fair movement, and the demand for barrels is particularly good. A splendid New Orleans, in 40-gallon packages, is being sold here. Holders of all grades are firm. Syrup is in very light demand in this market. Some samples of fancy New Orleans were shown here this week, costing, 10 land, 36 to 37c., but the trade here is for cheaper values. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—There was a good demand during the week, and though prices have shown little or no change, there is a decidedly firmer feeling, and prices must go higher, but, as is always the case, our market is very slow to respond. We quote: Granulated, 4½ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There has been a good business done during the week, and the feeling is that prices have reached low water mark. There is a fairly large stock of shad here at low figures and extra quality. Canso herring are also good and very low. Smoked, however, still continue with but fair sale and low price. In boneless fish, though there is a good demand, it is hardly what is looked for at this season. In shredded codfish, the Nova Scotia goods are taking the place of the American and giving good satisfaction. We quote: Medium cod, \$3.35 to \$3.50; large, \$3.70 to \$3.75; small, \$2.50 to \$2.75; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.40; ripplings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.50 to \$2.60; smoked, 5 to 6c.; shad, half-bbl., pickled, \$4.75 to \$5; Canso, \$4.50 to \$5.

PROVISIONS—There is a fair quantity moving, the demand for pork being better than for beef. In lard we mark prices lower. A good business is looked for during the month. We quote: Clear pork, \$16.50 to \$17.50; mess, \$15.50 to \$16.50; plate beef, \$13 to \$14; pure lard, 9 to 9½c.; compound lard, 8c.; cotolene, 9¼ to 9½c.; rolls, 9 to 9½c.; beef, half bbls., \$7.

FLOUR, MEAL AND FEED—In flour the feeling is firmer, and though prices show no change, at least the downward movement is stopped and the tendency is the other way. Oatmeal has gone off very quickly, the decline being about \$1. Beans, owing to stocks held when prices declined, have not yet settled to where they should, but the lower

priced ones will likely arrive during the week. Cornmeal is also lower and easy, but the low price of oats is affecting the full demand the prices would seem to point to. Hay is firm and country holders are rather above the market. Feed is easier. We quote: Manitoba, \$4.70; best Ontario, \$4 to \$4.10; medium, \$3.75 to \$3.80; oatmeal, \$3.70 to \$3.75; cornmeal, \$2.40 to \$2.50; middlings, \$24 on track; bran, \$22 to \$23; hand-picked beans, \$1.55 to \$1.60; prime, \$1.25 to \$1.30; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$11.50 to \$12; oats, 33 to 35c.

ST. JOHN NOTES.

Cheese factory men attending the Exhibition all report having lost money. The make of September has been much shortened owing to the market. Factories when possible, are making butter.

THE CANADIAN GROCER acknowledges a very suggestive card received from Theo. Estabrooks, advertising their Red Rose blend. It is in the shape of a monkey and reads: "Don't monkey with the drink question. Use Red Rose blend."

Thos. Gorman has this week received a splendid lot of Canso herring.

Northrup & Co. are in receipt of a number of repeat orders for their golden finnan haddie. It is a seller.

In the Agricultural building at the Exhibition this week D. A. McPherson, of Lancaster, and Wm. Johnston, of Montreal, gave addresses on the advantages of cold storage. Our merchants and farmers begin to feel their need along this line very much, and a cold storage warehouse is not far in the future.

James Patterson has in stock some extra rippling and wolves herring. They are much better quality than bay, and are well worth the difference in price.

The following is from Charlottetown, P.E.I.: In produce the demand is light and prospects are not such as to gladden holders, particularly in some lines, as oats and potatoes. Hides are off to 5 to 6c. Butter, in good demand, 17 to 19c.; eggs, 9 to 11c.; beef, 5 to 7c.; mutton, 6 to 8c.; hay, 35c.; oats, 28c.; potatoes, 16 to 18c.

WEST INDIES IMPORTS.

Ex Taymouth Castle, from Demerara—1 case crab oil, Miss Salmon. From Trinidad—159 bags cocoanuts, Moren & Ewin; 246 ditto, C. M. Bostwick & Co.; 585 ditto, Geo. Mission & Co.; 100 ditto, T. H. Estabrooks; quantity old iron, 24 bbls. old metal, order. From Barbados—2 cases, H. G. Burton. From Dominica—9 bbls. oranges, N & M. Smith; 9 bbls. ditto, Musgrave & Co.; 1 box ditto, 6 bbls. limes, G. P. Mitchell & Son; 10 bbls. oranges, A. Malcolm; 32 ditto, McCavour & Co.; 25 ditto, order, 70 bbls. pickled limes, J. S. Van Lear & Co. From Antigua—10 puncheons, 4 half-puncheons molasses, T. H. Estabrook & Son. From St. Kitts—3 bundles hides, J. H. McRobbie & Co.; 2 bbls. old metal, J. Sealy; 18 bundles hides, order; 4 bbls. oranges, order. Ex Glenora, from Boston—10 bbls., 30 half-bbls. flour, G. Bent & Sons; 40 bbls. oil, W. F. Hatheway; 12 bbls. coal dust, Emerson & Fisher.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Oct. 10, 1895.

THE general tone of trade is not at all discouraging, except on the island of Cap Breton, where the Dominion Coal Company have a monopoly. Several merchants have been driven out of business there on account of the company owning and operating its own stores, the miners having no other option than to deal with the company. Reports from Prince Edward Island are very good, while an excellent trade is being done on the western shore.

A central creamery is to be erected at Charlottetown. At a meeting recently held it was decided to form a joint stock company for that purpose. The cold storage agitation at Charlottetown has apparently cooled down for the present.

BREADSTUFFS—There is a decided tone of improvement in flour. The advance here runs from 20 to 40c. per bbl.

OATS—Oats are a little stronger. P. E. Island stock is beginning to come in, about 1,000 bags being received this week.

GREEN FRUIT—Receipts of good apples continue light and prices are good. Fall fruit is coming in freely and selling low. Repacked sweet Jamaica oranges are worth \$8 to \$9 per barrel. Bananas have advanced 25c. per bunch. Some green Almeria grapes have arrived in good order. Lemons continue high and of poor quality.

BUTTER—There is a medium enquiry for factory at 20c. Dairy is in small supply, with limited demand, at 15 to 18c. in small tubs.

EGGS—Stiffer prices are looked for in eggs. Considerable business is being done here at 13c.

PRODUCE—P. E. Island oats are worth 37 to 38c. with fair demand. Potatoes are selling at 30 to 35c. No cargos have arrived from P. E. Island as yet.

CANNED GOODS—Cutting is reported in both fruit and vegetables. New peas are \$1; corn, 90 to 95c. and tomatoes, \$1 for standard packs. Pears are lower and peaches higher.

PROVISIONS—There is no change in the provision market. Lard is jobbing at 10 to 10½c. for pure in pails.

DRIED FRUITS—Quotations in dry fruits are a little lower. Jobbers are placing their orders to arrive.

CHEESE—The local cheese market shows no change for the better. Considerable business has been done at 9c.

FISHSTUFFS—There is very little change in the fish market. West India herrings are still going down. A large amount of dried and pickled was shipped to Boston last Saturday.

MOLASSES—The stock of molasses on hand at this port is equal to that of last year, and it looks as if there will be no surplus stock. The advance in sugar is calculated to help molasses out considerably. The demand is good.

SUGAR—The advance reported from Montreal this week has stiffened the market somewhat. There is an advance of an eighth and it may go higher before another week. There is a fairly good demand, and jobbers' stocks are reported small.

PURE GOLD M'FG.CO. 31&33 FRONT ST. EAST. TORONTO.

Good profit on an article that "might sell,"
and doesn't, turns into dead loss. . . .
But good profit, on an article in demand like
our well-known

EUREKA CRUSHED COFFEE

Packed in One Gal-
lon pails, 5 pounds
each, 20c. a lb.

Packed in Half Gal-
lon pails, 2 pounds
each, 22c. a lb.

being continuous and steady profit, soon rolls
up into pleasing amounts.
This Coffee is packed in strongly made, thick
tin, milk pails without extra cost.

Write us or
look out for
our Agents:

PURE GOLD M'FG.CO. 31&33 FRONT ST. EAST. TORONTO.

WHAT IS A LETTER ?

MOST people have supposed that any-
thing sealed against inspection and
delivered to the post office consti-
tuted in effect a "letter," which, at the re-
gulation rate of two-cent postage per ounce
the mail service would be obliged to forward
to its destination. So far as the domestic
service is concerned, this supposition may be
correct, and would seem to be implied by
the wording of official decisions, which de-
clare that "all matter, sealed or otherwise,
closed against inspection is also of the first
class." But with the foreign mail service,
at least, the condition is different. A pro-
vision in the postal treaty specifies that let-
ters "in their usual and ordinary form" are
to be forwarded at a given rate. Just what
constituted the "usual and ordinary form"
has not till now been defined and officially
declared, and this is the way in which the
definition was brought out :

A Boston architect offered at the post-
office in that city a sealed roll addressed to
the Commissioner of Patents at Ottawa,
Canada, on which the proper amount of
postage, at letter rates, had been paid. The
clerk in charge of the window declined to
receive the roll as a letter, and, on the mat-
ter being referred to him, Postmaster Cove-
ney decided that the term letter is to be con-
strued to mean and embrace sealed pack-

ages consisting of an envelope of any size,
but flat, as is the usual letter. The objector
did not think that this ruling and definition
of a letter was correct, and gave his opinion
that a letter "was a package containing
personal matter of no saleable value."

The matter being referred to the authori-
ties at Washington for decision, the Super-
intendent of Foreign Mails, in due time,
forwarded a decision embodying the joint
opinions of Canadian and American postal
authorities, to the effect that "the term
letter, in its usual and ordinary form, is to
be construed to embrace sealed packages
consisting of an envelope of any size, but of
the usual letter shape, and its contents ; but
that rolls or a package not enclosed in an
'envelope,' as the word envelope is generally
used, cannot be considered to be 'a letter in
its usual and ordinary form.' A sealed pack-
age in the form of a roll is, therefore, not en-
titled to transmission in the mails, exchanged
between the United States and Canada,
and your office was correct in declining to
receive the sealed roll mentioned." This
would seem to settle the matter as to what
constitutes a letter within the meaning of
our postal treaties.—Paper World.

GRENOBLE WALNUT CROP.

Late advices from the Grenoble district
state that the walnut crop will be retarded
by the long-continued drouth, so that buy-
ers who had expected deliveries by steamer
sailing about the first of November will have

to wait, as there will be no shipments made
from Genoa before November 21. The crop
will be considerably less than the original
estimates, this letter says ; will be small in
size, but of good quality.

LATE BUSINESS CHANGES.

Henry J. Miller has started a grocery
business at Hamilton, Ont.—The name of
"The Ontario People's Salt Manufacturing
Co., Ltd.," has been changed to "The Onta-
rio People's Salt and Soda Co., Ltd."—R.
H. Mann, grocer, Sarnia, Ont., has assigned
to Geo. C. English.—Hammond & Offord,
bakers and confectioners, Toronto, have
assigned to R. Tew.—James E. Bryan
and Robert Patterson, of Coaticook, Que.,
have gone into partnership as bakers under
the style Bryan & Patterson.—Z. Bernier,
general store, L'Islet, Que., has offered to
compromise.—Longman & Co., grocers
and ship chandlers, Montreal, have assigned,
with D. Anderson as provisional guardian.
—Thais Bedoit, wife of Alexis Patenaude,
is proprietress of A. Patenaude & Co.,
traders, Montreal.—The stock of P. Saxe &
Co., grocers, Montreal, is sold.—D'Aguin,
Girouard & Proulx, general store, St.
Thomas, Que., have dissolved.—T. Du-
phily, general store, Vercheres, Que., has
assigned.—The assets of C. J. Draper,
general store, Waterville, Que., are to be sold
by auction on October 14.—Marie L. Lam-
bert, wife of L. J. W. Cloutier, is propriet-
ress of Cloutier & Co., traders, Weedon,
Que.—The Okanagan Flour Mills Co.,
Armstrong, B. C., has been incorporated.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)
FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



HAMILTON TRADE GOSSIP.

SEPTEMBER'S trade has come and gone, and while it was not up to expectations, yet it was on the whole fairly good. Probably the most unsatisfactory feature about it was the measure of the demand for sugar, it being much smaller than for the corresponding month last year. There does not appear to be much reason for complaint on the score of payments, they having been fairly good, and the same may still be said regarding them.

During the past week or ten days an accelerated movement is to be noted in sugars, presumably in part owing to the appreciation in values. "Most of the merchants," remarked a wholesaler, "are evidently beginning to get it into their heads that sugar is really going up at last. You will see larger stocks carried from this out." I am informed that there is still a little cutting going on among the wholesalers, but I fancy it does not now amount to much. Ruling quotations now are $4\frac{3}{8}$ to $4\frac{1}{2}$ c. for granulated and 3c. up for yellows. The higher prices now obtaining will, it is thought, tend to increase the consumptive demand for bright yellows.

Wholesalers tell me that all the early shipments of new season's Valencia raisins sold out freely and at full prices. Ruling prices to-day are $5\frac{1}{2}$ c. for fine off-stalk and $6\frac{1}{2}$ c. for selected fruit, but when further shipments arrive in a day or two, these figures will be reduced a cent. At the moment there is a brisk demand for future delivery at $4\frac{1}{2}$ to $5\frac{1}{2}$ c. for fine off-stalk and selected, respectively. Some consigned lots of California prunes and raisins are near at hand; also new season's currants.

Canned goods still fail to exhibit much life. Some of the packers are offering rather freely, but at much about former prices. If anything, jobbers are experiencing a little better demand at 75 to 80c. for tomatoes and corn, and 85 to 90c. for peas. There is a moderate trade doing in canned salmon, but

the volume of business, so far this season, is behind that of last year. "There is no question about it," remarked a wholesaler to me, "the price is interfering materially with the demand." The idea as to wholesale price is: "Horseshoe," "Maple Leaf," "Flagship," etc., \$1.35 to \$1.40. Some of the less-known grades are quoted at \$1.25, and cohoes at \$1.10 to \$1.15.

Tea of all descriptions continues firm. Low grade Japans, such as were last year sold at 12 and 13c., are, to use a slang term, "not in it" this season. The fact is, there are none to be had. "What you advised the trade some time ago as to buying good values in old teas," said a jobber to me, "was advice well given, for what you then predicted has come to pass." Few if any "snaps," I understand, are now obtainable in either Indian or Ceylon teas. Consequently any "cuts" that may be offered should be taken advantage of by the retail trade. There are some China black teas on the way to this market which are said to be showing better quality than the same class of teas did last year, while the prices are about the same. In green teas the Young Hyson market is almost bare. There are very few offerings, and those that are appear to be poor value. "The liquor is all right," remarked one wholesaler, "but they are away off in style."

"There is increased discontent," said a business man to me the other day, "at the neglect of the T. H. & B. railway people to carry out the promises made at Ottawa to pay the indebtedness of their contractors. In the meantime there are merchants in Dundas and other near-by towns who are really in need of the money that is due them. I think it is a shame that people should be thus compelled to wait for their money."

A certain wholesale house in the city has, for some months, had a sample of German granulated sugar in an air-tight tin. The other day when I was in the sample room

the manager pulled off the cover and asked me to take a sniff. I did, to my sorrow.

"Smells like a pig pen, doesn't it?" said the manager, with a laugh at my expense.

"It does, and a bad one at that," I replied.

"Well, I have just kept that sugar to see how it would turn out, and you see the result. A canner who was in here to-day told me that he had used German granulated in making some jam, with the result that all the jam had turned bad." W. L. E.

SHORT WEIGHTS IN YARNS.

Complaint is again being made of some of this season's fingering and factory yarns being put up in light weight spindles. For the regular 6-lb. spindle one of $4\frac{1}{2}$ lbs. is sometimes sold to the trade, the term "spindle" being employed without any notification of short weight. The Review inquired of a man in the trade: "Is it not a fact that Berlin wools are sometimes put up 14 ounces to the pound?" "Yes, often, though I know a case where an English maker refused to take an order where the weight was to be less than the standard. But then there is this difference: the box wools are sold by the box, and nothing is said about weight, and the retailer sells not by the pound but by the skein. In the case of fingering yarns the short weight tells."—Dry Goods Review.

SUGAR STATISTICS.

Willet & Gray's Statistical: If we revise our figures of last week by the later knowledge of this week we start the sugar campaign of 1895-96 somewhat as follows:

	1894-96.	1894-95.
Stocks in the world, October 1....	1,200,000	518,126
Beer crops in Europe	3,687,000	4,846,000
Cane crop of Cuba	600,000	1,020,000
Cane crops of other countries	2,185,000	2,185,150
Domestic crop of United States ...	270,000	320,000
	7,942,000	8,889,276
Consumption requirements.....	8,000,000	7,689,276
Deficiency.....	59,000	.....
Surplus ....	.....	1,200,000

WE WANT To make
arrangements
with one grocer in each town in
Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the
cash discounts for spot cash. Our cash buyers will be able
to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

Your Customers

Wish you would sell them

"KENT"

.. GOODS

The
Kent Canning & Pickling Co.

Chatham, Ont.

Most Excellent Coffee



A pure, high-grade berry at a
popular price.

Trial Order Solicited.

Fine, New Eleme Figs

3 row and 4 row.
Splendid value—cheap.

JOHN SLOAN & CO.
TORONTO

A Want Supplied

McAlpin Tobacco Co.
are enclosing a patent Pipe Sifter in
each 10c. package **Tonka Smoking
Mixture.** This insures a free, dry
smoke.

They are also making their cele-
brated **Beaver Chewing** in thin
plugs—8 oz. each—which is an advan-
tage to dealer and consumer.

Order a sample package of each
from your wholesale dealer.

NEW FILBERTS

Now in store.

UNICORN PRUNES

Special quotations for large
quantities. . . .

Warren Bros. & Boomer

35 and 37 Front St. E.

TORONTO - ONT.

NOW IN STORE

Choice Eleme Figs

10 lbs. and 14 oz. boxes.

New Filiatra Currants

Barrels and half-barrels.

New Almond Nuts

Get our quotations before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

New Currants

CHOICEST I VOSTIZZA

"Crescent" Brand.

FINE FILIATRA (Our Quality)

Half-cases, cases, barrels and half-barrels

Now in store.

PERKINS, INCE & Co.

TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON
Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

CHOICE NEW

Currants

SULTANAS, AND

VALENCIA RAISINS

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

OPEN PAN SALT

This We Can Demonstrate.

Write Us.

ESTATE OF T. T. COLEMAN,

SEAFORTH.

DEPARTMENT STORES AND PRINTS.

THERE has been a strong feeling amongst the retail trade generally because certain large departmental stores, like Eaton's, of Toronto, and Carsley's, of Montreal, were to be put on the list to buy Canadian prints at the same prices as the wholesale trade. There were a few other houses so favored also, but they are not known as price cutters, and being large buyers their competitors raised no objection.

It now appears as if the departmental stores would not take advantage of their position which enables them to buy at wholesale prices. It has its drawbacks. In return for this privilege the selling agents of the mills require them to sign an agreement not to sell below the prices fixed for jobbers to sell to retailers. They do not want to be bound not to cut. They would, no doubt, be quite willing to sign such an arrangement in so far as it applies to the better grades of goods, for prices of these are not usually cut, but they are not prepared to make any agreement on the cheaper qualities. They will, therefore, not be able to buy prints at any better prices than other retailers. If they cut prices they will lose money. Some of the favored retailers—those who are not price cutters—have already signed the agreement.

Samples will be put on the market this week and buyers will begin placing orders for next spring's trade.

CALIFORNIA RAISINS.

Now that the new crop of California raisins is beginning to come into this market, buyers will do well to be on their guard against inferior goods. Certain of our American friends are none too scrupulous as to keeping up the grade and standard of goods shipped, as no doubt some of our readers have already learned, and except in the case of absolutely reliable firms, the brand 3-crown and 4-crown may mean anything at all. A little difference in the size of the sieves may make fully 10 per cent. difference in the size of the raisins graded under both heads.

In view of the favorable way in which California raisins have been received in Canada, it would certainly be a most deplorable thing to see a similar course followed as has been done in the case of Valencia fruit, of which the most vile quality has been shipped to this market simply because buyers would insist upon getting low prices. You

cannot have the best goods simply at the cost of production, and whenever exceptionally low offers are made buyers may well look out.

There is but little danger in ordering standard brands, such as those packed by the Griffin & Skelly Co., and other high class firms, and we strongly recommend our readers to keep this in mind.

TWO NEW STARCHES.

The Edwardsburg Starch Co., Ltd., are placing two new lines of starch on the market. One is Silver Gloss, in 6-lb. tin canisters, and the other is named Benson's Enamel Starch. The former is put up in tins handsomely labeled. The labels are assorted, they being in four different colors. There are eight tins to a case. The tins are fitted with a sliding top. Benson's Enamel Starch is a cold water starch, and it is put up in boxes of 40 packages. The package of this starch is embossed and is very handsome, and a fac simile of the front of this package serves as the back cover of the new price list which the firm has just issued. The Silver Gloss Starch sells to the retailer at 7c. per lb., and the cold water starch at \$3 per box.

ADVANCE IN COTTONS AND WOOLENS.

The Canadian Colored Cotton Mills on Monday advanced all shirtings, cottonades, and the heavy numbers of denims, and most lines of tickings, flannelettes, ginghams, carpet warp, and cottonade fents, 5 per cent.

In all yarns and twines prices have gone up 5 per cent.

All Campbellford and most other grey flannels have been put up 1½c. a yard, and leading manufacturers of tweeds are asking 2½c. a yard advance.

CHEAP "JOHNS."

DEAR GROCER,—I was much pleased to note your remarks in reference to the above "article," and am quite sure an incalculable injury has been done to the trade by the class of men referred to, and their style in too many cases is endorsed by the houses they represent. Demoralization has certainly taken the place of legitimate trade, but I do honestly believe that this style of doing business is on the wane, and that soon the Snap Salesman will be a "thing" of the past.

Experience has taught us that the houses and travelers who grow so much in their

own estimation that no one else is "in it" have but one ending—the sacrifices they make cannot be made up, and ruin follows. This is an age of the "survival of the fittest." The steady, reliable and competent must win in the race with the incompetent and windy ones.

OLD TRAVELER.

THE CREDIT SYSTEM.

A daily paper has the following pertinent remarks about the credit system: "The bane of the grocery business is the credit system. This seems to be a necessary evil, and it hits every retail grocer, and through him every wholesale grocer, and it hits every man who pays his grocery bills. A man who is working on a salary and gets his pay once a week, asks his grocer to trust him. If the grocer should refuse, he knows that another man in the business on the next corner would get the fellow's trade. After a while there comes a pay day when the customer does not pay his bill. Perhaps he pays part of it and leaves a balance. The next week the debt grows bigger. The grocer also trusts the man who gets his pay once a month. He doesn't dare discriminate against him. After a while there is such a number of delinquents that he is unable to meet his bills, and the wholesale dealer has to carry him along. His debt to the wholesale dealer grows to \$300 or \$400 or \$500 before he realizes it. Of course, if a grocer must trust, he must add something to his prices to account for what he loses through bad accounts, and every customer who pays cash necessarily, if unwillingly, contributes to the support of the deadbeats. In the natural course of business this burden distributes itself quite widely."

FORMING CHARACTERS.

No one can detach himself from his connection. There is no sequestered spot in the universe, no dark niche along the disk of non-existence, to which he can retreat from his relations to others, where he can withdraw the influence of his existence upon the moral destiny of the world; everywhere his presence or his absence will be felt, everywhere he will have companions, who will be better or worse for his influence. It is an old saying, and one of fearful and fathomless import, that we are forming characters for eternity. Forming characters! Whose? Our own or others? Both—and in that momentous fact lies the peril and responsibility of our existence. Who is sufficient for the thought? Thousands of my fellow-beings will yearly enter eternity, with characters differing from those they would have carried thither had I never lived. The sunlight of that world will reveal my finger-marks in their primary formations, and in their successive strata of thought and life.—Elihu Burritt.

POINTS FOR CLERKS.

JUSEPE RIBERA, a celebrated painter of the seventeenth century, was an example of genius which succeeds through infinite perseverance and tireless industry, remarks an exchange. When he was at the height of his success and popularity he never gave up his habits of close application.

Ribera gave brilliant social entertainments, which were attended by the aristocracy of Naples. He was present at these parties, but he seldom did the honors. He would walk about by himself, or sit looking on for hours, and no one ventured to disturb his meditations.

It often happened that, struck by the face of some guest, he would sketch it then and there, and no one thought of resenting this somewhat eccentric proceeding for a host.

The story of his experience with two amateur alchemists is more or less familiar, but will bear repetition. Two Spanish officers called upon him, and, as his compatriots, he welcomed them cordially. The men tried to engage him in a speculation.

They told him that for years they had been studying alchemy, that costly experiments had exhausted their funds, and that to utilize their wonderful discoveries they were now in need of a large loan of money to buy apparatus.

"Then, gentlemen, you have discovered the famous philosopher's stone? You possess the secret of making gold?" asked Ribera.

"We will prove it to you," they replied. "If you will assist us we shall all be rich."

"I thank you," said the artist, "but I, too, have the secret of making gold. I will show you. But first allow me to finish the picture I was at work on when you came."

The men waited, much mystified, and Ribera finished his picture and sent it away to a dealer. Presently the messenger returned and handed him the price of the picture, 400 ducats. "What did I tell you, gentlemen? Here is the kind of gold that I can make. Isn't it the best kind?"

There was nothing more to say to a man who was willing to work for his money, and could show such tangible proof of the excellence of his methods.

DEATH OF JAMES SCOTT.

James Scott, one of Halifax's best known and most highly esteemed citizens, died on Oct. 4. The news, though not unexpected, will be heard with deep regret. In 1846 Mr. Scott succeeded to the business of his former employer, Hugh Campbell, and, for half a century, has carried on the high class grocery and liquor business known as the Army and Navy Depot, doing the principal retail business in that line in the city. For the whole of that time the firm enjoyed the patronage of the military and naval commanders, the

regimental messes, the ships of war, etc., as well as the Governors of the province; and in the old days this was not only one of the largest, but also one of the most prosperous establishments in the city; and Mr. Scott was one of the most successful business men of the place. He built the palatial residence on Pleasant street, now owned by Judge Townsend. Even to-day there is no finer house in Halifax. After disposing of his residence to Judge Townsend, Mr. Scott removed to Queen street, where he has since resided. Mr. Scott was a merchant "of the old school," and enjoyed the respect and esteem, not only of the large circle of people with whom he did business, but of everyone who knew him, and his death will be very much regretted.

REDUCTION IN OSWEGO STARCH.

T. Kingsford & Son, the starch manufacturers, Oswego, N.Y., announce a decline of $\frac{1}{4}$ c. per lb. in the price of their starches. Quotations are now: Silver Gloss starch—40-lb. boxes, 1-lb. packages, new wrappers, $8\frac{1}{4}$ c.; 6-lb. boxes, sliding covers (12 boxes each crate), $8\frac{3}{4}$ c. Pure starch—48-lb. boxes, 16 3-lb. paper boxes, $7\frac{1}{4}$ c. Oswego corn starch (for puddings, custards, etc.)—40-lb. boxes, 1-lb. packages, $7\frac{3}{4}$ c. Ontario starch—36-lb. to 45-lb. boxes, 6 bundles, $6\frac{1}{4}$ c. Starch in barrels—Silver Gloss starch, $7\frac{3}{4}$ c.;

pure starch, $6\frac{3}{4}$ c. Prices guaranteed. Address all orders to T. Kingsford & Son, Oswego, N.Y.

LATER TRADE NEWS.

A car of Kent tomatoes is in store with the Eby, Blain Co., Ltd.

The Eby, Blain Co., Ltd., have a shipment of "Lion" brand jams in 2, 5 and 7 lb. fancy tins, and 7 and 14 lb. pails, assorted flavors.

Brosseau & Co., Bonsecours street, Montreal, vinegar manufacturers, are going into the packing business. They are now putting up tomatoes.

The Eby, Blain Co., Ltd., have a large shipment of Rogers' F.O.S. Valencias finest selected, and Ondara layers arriving early next week.

The commercial treaty between France and Great Britain, relating to trade between France and the Dominion of Canada, was ratified on Saturday.

The Canadian Pacific Railway will open an office in Calcutta, India. Sydney Haywood, who has been with the company in Canada for eight years, left last week to take charge.

BUSINESS CHANCE.

A RARE CHANCE (OWING TO DISSOLUTION) for good, live man, with from \$4,000 to \$6,000, to obtain managing partnership in large, first-class, old-established, spot cash, general business, in best town in North-western Ontario. Only party with experience, a good office man, buyer, and all round hustler need write. Address in first instance, "CASH," care of CANADIAN GROCER, Toronto. (42)

For the Lunch and Breakfast Table . . .

For Soups, Gravies, Curries, Fish, Game, etc. Used for the Lunch and Breakfast as Sandwiches.

CANADIAN TOMATO CHUTNEE

Highly recommended by H.R.H. Princess Louise and by late Sir John A. Macdonald.

Sold by Davidson & Hay, Toronto; Davidson Bros., Halifax; Whitehead & Turner, Quebec; J. Carman & Co., Winnipeg, and other leading wholesalers.

Prepared by M. P. CARD

GUELPH, ONT.

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

THE SMYRNA FIG INDUSTRY.

A COMMUNICATION has been received at the Foreign Office from Mr. G. H. Fitzmaurice, Acting Consul-General for Great Britain at Smyrna, enclosing a special report on the Smyrna fig industry, drawn up in answer to a request from the Foreign Office, and printed in The London Grocer. In the report Mr. Fitzmaurice states that the Smyrna fig of commerce, properly so called, grows only in the extensive valleys or plains watered by the Meander and Cayster rivers. Other inferior varieties from the neighboring provinces of Asia Minor are, however, also dried and exported for the consumption of the lower classes in England and America, or to be used on the Continent in the adulteration of coffee. This latter class is known as "Hordas." The real Smyrna fig of the Meander or Cayster districts is of three varieties, of which the native names are "Bardajik," "Lop" and "Sheker." Of these the "Bardajik" is the most highly esteemed, being the thinnest-skinned and sweetest.

The flower is not inoculated artificially, but fig-growers deem it necessary to hang the caprificus or wild fig in strings on each of the fruiting trees. A string consists of about twenty-five wild figs, and between May 15 and 30 from one to three strings, according to the size of the tree, are hung on each fig tree. It is believed that the cynip fly, which is to be found in large numbers in the caprificus, is thus let loose, and helps materially towards the impregnation and fertilization of the fruiting fig, and experience has shown that trees not subjected to this process, or not growing in the immediate vicinity of the wild tree, do not give the same yield and often remain to a great extent sterile. The wild fig begins to turn yellow and drop just as the fruiting fig begins flowering. The natives attach so much importance to these strings of wild figs that in times of scarcity they often procure them from districts hundreds of miles distant and pay high prices for them. Young fruit trees begin fruiting the third year, and the fruit is at once firm enough for drying purposes. No trees give good crops in very poor dry soil, a deep sandy light yellow loam being the best.

The Smyrniotes plough the soil four times a year—three times during winter and once in April, the ploughshare reaching a depth of six inches. Watering is not resorted to except in dry soils, and that only once during the dry months of June and July. In some cases the fig gardens are flooded by the winter rains, which bring down with them from the hillsides a rich deposit of detritus, and the trees are found to benefit very much by such inundations. The fruit commences to ripen about the end of July, and is allowed to drop from the trees as it matures; the drying season is nearly over by the end of September, and the fruit which

ripens last is, as a rule, of inferior quality. When collected from under the trees, the fruit is placed on thick dry grass or rushes, to complete its desiccation, no solution being used in the drying process. After some three days' exposure to the sun, it is stacked under cover, whence, as soon as a sufficient quantity has been collected, it is packed in sacks and sent to the market in the town of Smyrna. The fruit is not covered at night while drying, as there are no heavy dews in Smyrna during the months of August and September. Any damp weather, especially rain, is found to be most prejudicial, often souring the fruit and rendering it unfit for eating. During the ripening on the tree the moist west wind during the day and the cool land breeze during the night are highly beneficial, while, on the other hand, the dry north wind is harmful. The north wind, however, is very good for the fruit when ripe on the tree or drying on the ground.

The figs are packed into boxes as soon as they reach the market, sometimes only a day or two after drying. Before being packed each fruit is dipped in sea-water, if procurable, or if not, into salted water. This quickens the sugaring, which is considered so essential in the consuming markets, but is in no way necessary for the preservation of the fruit, which keeps well in the primary state until the following hot season. The pressing, which is always applied by hand only, is done separately as each fig is placed in the box or drum in which they are conveyed to Europe, and the shape is given according to the requirements of the special markets for which they are intended. An

average crop is about 75 pounds of dry figs per tree (about 4 pounds of ripe green figs give 1 pound of dry), but the yield varies, according to the tree, from 20 pounds to 120 pounds. The rainfall for the Smyrna district shows very marked variations from year to year, but an average of 20 years gives from 20 to 30 inches, according to the district. The effect of these variations on the fig trees is most marked, dry years giving a yield of small, undeveloped fruit, while rainy seasons give souring and bad-keeping figs.

GUATEMALA COFFEE.

An official report upon coffee in Guatemala says that it "constitutes almost the sole article of export from Guatemala. Thus, in 1894, out of a total value of 20,325,000 piastres of goods exported, the value of coffee alone reached 19,406,000 piastres. The export trade is carried on through the ports of Champerico, San Jose, Ocos and Livingston, and the principal countries of destination are Germany (342,000 quintals in 1894), United States (130,000 quintals), and England (108,000 quintals). Coffee pays an export duty of two piastres, one of which is to be paid in gold (gold paistre equals 5 francs); in 1894 a sum of 1,141,533 piastres was thus raised, plus 594,910 piastres in addition on the exchange on that part payable in gold—making altogether a total of 1,736,443 piastres. The exportation of coffee from Guatemala has not increased much during the past five years. Want of labor is the principal reason of this. The Indian only works when he is obliged, and the experiments with Kanaka and Japanese labor have not yielded good results."

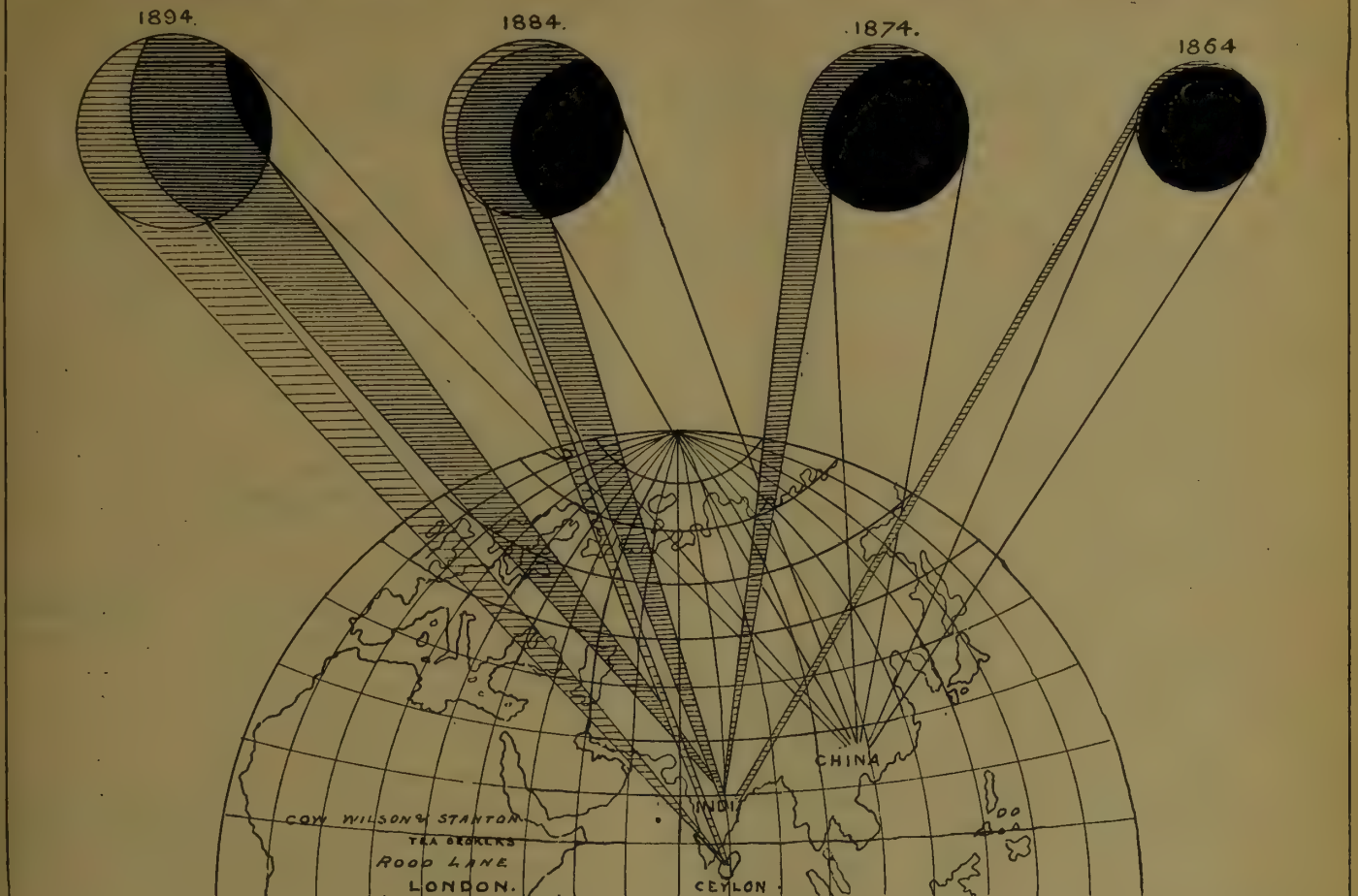


"SPECIAL LIQUEUR"
Finest Highland Whisky
of great age.
John Dewar & Sons,
 DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
 48 Lime St., E.C.

J. M. Douglas & Co., Agents, Montreal.

THE RISE OF INDIAN AND CEYLON TEA AND THE ECLIPSE OF CHINA TEA



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. □ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA

THE **ECLIPSE**

Almost complete.

Ceylon
... Teas

Shipments to countries outside of Great Britain :

	1890—Lbs.	1894—Lbs.
Australia.....	2,500,000	7,400,000
United States.....	500,000	1,300,000
Turkey and Persia.....	100,000	900,000
Canada.....	200,000	1,100,000
Russia and Germany.....	500,000	2,100,000
All other countries.....	700,000	2,000,000
	4,500,000	14,800,000

IN FIVE YEARS FROM NOW

Ceylon Teas

WILL "RULE THE
WORLD" . . .

People want the pure, wholesome, clean, machine-made teas of Ceylon, in preference to the "cheap, hand-made stuff of the unclean celestial."

Ceylon Teas are purer
Ceylon Teas are cleaner
Ceylon Teas pay you better to handle

If you are WISE you will
buy Ceylon Teas

WHERE ARE WE AT?

Under the above caption, The Petroleum Advertiser has this to say:

"Our oil producers are drifting back into the same old rut which has so often proved disastrous to their best interests in the past. We refer to the direct delivery system.

"The tanking companies were formed, with an investment of over \$100,000, for the purpose of protecting the producer from any undue advantage which the refiner might take as occasion arose; to promote an exchange where a healthy speculative market would ensure good prices for the raw material; and to gain a fair remuneration for capital invested and brains and labor expended. These companies had a right to expect that their enterprise would be liberally patronized and their object appreciated. Has this been done? What are the producers doing to-day? Have they not already suffered enough from the insane system of direct delivery? It would seem not, for the exchange is practically dead, and direct delivery is once more the order of the day. Do they expect the refiners to pose as philanthropists? As a matter of fact, are they not rather playing with fire? Prices are all right now, and crude is as high as it is advisable to put it, but the time will come when there will be a surplus, and with the exchange abolished, may we not reasonably suppose that the refiners will put down the price to whatever figure they like? The tanking companies and the exchange are the only true safeguards for the producers, and they will some day bitterly regret having so ruthlessly thrown them away."

THAT "FILLED" CHEESE CHARGE.

The North British Agriculturist has made amends, as we anticipated it would, for its baseless charge against Canadian cheese. It says at the close of an explanatory editorial:

There can be absolutely no question whatever as to Canadian cheese being altogether "above suspicion" so far as the use of adulterants is concerned. We again express our regret at having through inadvertence made a grave but wholly unfounded charge—which charge, however, has resulted in emphasising the facts as to the rigorous measures adopted by the Dominion Government, at the instance of the Canadian cheese industry, to preclude the possibility of the adulterated article being manufactured in the Dominion.

The Times, which quoted the charge, also welcomes the refutation. It says:

The hope which we expressed when the statement was first circulated that it would prove unfounded is thus fulfilled, and the prompt action of the Dominion Government in contradicting an erroneous assertion which could not have been other than inimical to the interests of an honestly conducted industry will be welcomed by all who have watched the steady growth of the Cheddar cheese trade of Canada.

Those who wish to see Canadian products take a second place on British markets must beat them in fair and open market. Hitting below the belt does not pay in these days of the telegraph.—Canadian Gazette, London, Eng.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter.
Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

R
O
O
M
S

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

JOHNSTON'S FLUID BEEF

. . . STRENGTHENS



Satisfied Customers

Are the foundation of success.

Look at the list of Grocers in Manitoba alone who are using The Grocers' Fruit Improver: Hudson Bay Co., Portage La Prairie; W. H. Stone, Winnipeg; J. A. McKercher, Winnipeg; Geo. Hague, Winnipeg; John Dyke, Winnipeg; A. Gibson, Winnipeg; A. McDonald, Winnipeg; W. J. Boyd, Winnipeg; A. R. Christie, Winnipeg; Coltart & Hendry, Winnipeg; Smith & Burton, Brandon; T. A. Garland, Portage La Prairie; R. J. Gilliland, Portage La Prairie; The Davidson Co., Neepawa; Standing & Co., Belmont; J. F. Fumerston, Glenboro.

Before placing your order, write any of these Grocers for particulars. They are Live Hustlers who know a good thing when they see it, and will cheerfully give you their advice.

PRICE, \$12.00.

W. P. Ryan, 309 King W., Toronto, Ont.

JOHN MOUAT

Northwest
Representative

WINNIPEG

WAR PRICES.

Interesting figures as to the high prices charged for the necessities of life at the close of the war of the rebellion are afforded by several old account books recently found hidden away in the attic of his store by grocerman James H. Stivers, Stonington, Ct., according to a contemporary. They are the books of the old Union Association, which was formed in 1858, and conducted the busi-

ness at the store which ever since that time has been known as the Union store. The business was conducted in the building now occupied by Mr. Stivers.

The first directors of the association were B. F. States, Gurdon B. Smith, Billings Burch, Daniel P. Collins, Gurdon Pendleton and Horace W. Vail. John Moore was the first secretary, and Hiram Shaw was clerk and storekeeper. These officers were elected at a meeting held Feb. 1, 1858.

According to the books just pulled out of the attic, flour was selling at \$16 per barrel, kerosene oil at \$1 per gallon, molasses at \$1.60 per gallon, tea at \$1.40 per pound, sugar of the finer grade at 4¼ pounds for \$1, lemons 5c. each, and other goods at correspondingly high prices. The books are peculiarly interesting at this time, and a perusal of them leaves upon the mind of the reader a notion that we are not badly off at the present time after all, notwithstanding a year or two of business depression.

ARTICLES FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

ONE NATIONAL CASH REGISTER, NICKEL-plated, in excellent condition, used but a short time. J. D. BURK, Amherstburg. (41)

HANDSOME NATIONAL CASH REGISTER. Nickel-plated. Price, one half. Cost \$250. A bargain. Address "SELLER," care CANADIAN GROCER. (41)

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

WESTERN ASSURANCE COMPANY

Incorporated
1851.

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,375,000.00
Annual Income - - - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President.
C. C. FOSTER, Secretary.



GOLDEN DIANA

The pick of the Canadian Vintage.

Manufactured by
Ontario Grape Growing and Wine Mfg. Co.
St. Catharines, Ont.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINY DISHES FOR BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

It depends on the process . .

Used in the manufacture of salt whether the production is of the highest grade or not. The "Vacuum" process of making salt is the modern improvement on the old "open pan" system. It makes a finer and purer salt, more readily dissolved and very even in crystal. That's why we adopted it. We wanted to drive the imported salts, which the "open pan" system had let in, out of Canada. Not one-twentieth of the amount of imported salt is sold here now, that was eighteen months ago, and in six months more it will be a thing of the past. We can give you a better article, put up in all the ordinary packages for Dairy and Table use. Any traveler can take your order for

WINDSOR TABLE or DAIRY SALT

Windsor Salt Works - Windsor, Ont.
Toronto Salt Works - Toronto Agents.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

J. A. KILLACKEY, grocer, Toronto, has compromised at 30 cents on the dollar.

Hector Leber, grocer, Montreal, has assigned.

J. Dagenais & Co., grocers, Montreal, have compromised at 25c.

J. Lavallee, general store, St. Aime, Que., has assigned to Kent & Turcotte.

Hickman & Co., grocers, Toronto, have assigned to Henry Barber & Co.

W. La Framboise, confectioner, Quebec, has assigned to Paradis & Jobin.

Theophile Dufilly, general store, Vercheres, Que., wants to compromise at 25c.

Octave Chandonnet, general store, St. Pierre les Becquets, Que., has assigned.

Louis St. Pierre, general store, Chateau Richer, Que., has assigned to Paradis & Wilson.

John S. Williams, trader, Kowloon, Que., has assigned. Creditors will meet on October 17.

The creditors of **Hammond & Offord**, bakers and confectioners, Toronto, have been called together.

Manchee, Wilson & Adamson, manufacturers mouldings, etc., Toronto, have assigned to Henry Barber & Co.

C. W. Laing & Co., general store and beading mill, Bright, Ont., have assigned to Henry Barber & Co., Toronto.

The **Standard Milk Co. of Ontario**, (Ltd.), Toronto, have given a mortgage deed of trust to Hy. W. Barber for \$3,000.

PARTNERSHIPS FORMED AND DISSOLVED.

The **Dominion Cold Storage Co.**, Toronto, has been incorporated.

Tessier & Laurent, commission agents, Waterloo, Que., have dissolved.

Hubert Hamelin and **David Oullette** are proprietors of the **Saratoga Candy Co.**, Montreal.

Wm. Bown and **Leon O. Noel** are partners as **Bown & Noel**, cheesemakers, Robinson, Que.

Wilson, Archdale & Co., wholesale drugs, etc., Hamilton, Ont., have dissolved. **Walter Parke** retires.

Macquarrie & Co., grocers, Sault Ste. Marie, Ont., have been succeeded by **Flockhart & Dawson**.

Ernest P. Chouinard and **Geo. Bissonette** are proprietors of **Chouinard & Bissonette**, cheese factory, Hereford, Que.

Chas. Aguste Lavigne and **Dame Hermine Fontaine dit Bienvenu**, wife of **Telesphore Beau**, have been registered proprietors of the **Montreal Sterilized Milk Co.**

Carriere & Morrisette, general store, St. Charles, Que., have dissolved and a new firm

has been formed, composed of **Carriere & Drolet**, who are seeking an extension of the liabilities of the late firm.

W. J. Nichol & Co., drugs, Toronto, have dissolved. **W. J. Nichol** continues.

SALES MADE AND PENDING.

The assets of **C. S. Casselman**, Montreal, have been sold.

S. M. Durkee, evaporated fruits, Burlington, will sell out.

The liquor stock of **J. White & Co.**, Windsor, Ont., is for sale.

Copeland Bros., flour and feed, Cornwall, Ont., have sold out to **Mrs. Wm. Hall**.

Mary Finbom, fruits, etc., Grand Valley, Ont., has sold out to **Wm. Hume**.

L. Weber, general store, Hawkesville, Ont., will sell out.

L. A. Rondeau, tobacco and cigars, Montreal, has sold out to **G. Lebel**.

The assets of the **Waterloo Wood Manufacturing Co.**, Waterloo, Que., are for sale by tender.

Adderton & Rowbotham, bakers, Union, B.C., advertise business for sale.

The assets of **C. O. Leclair**, tobacco, Montreal, will be sold by auction.

The assets of **R. A. Taschereau**, drugs-Montreal, are for sale by tender.

The assets of **Aug. Lemay**, general store, Warwick, Que., are to be sold on October 15.

CHANGES.

R. S. Cline, general store, Cornwall, Ont., is going out of business.

Felix Bouthellier is proprietor of **Bouthellier & Co.**'s groceries and liquor business at Montreal.

Dame Antoinette Choquette is proprietress of **Joseph Dorion**, baker, Montreal.

Valentine Ethier, wife of **Emilien Berthelot**, is proprietress of **Berthelot & Cie.**, groceries and liquors, Ste. Cunegonde, Que.

W. F. Martin has started a confectionery business at Montreal.

J. B. Bertram has started a general store at **Lorette, Que.**

T. S. Rhodes, grocer, Montreal, has discontinued business.

Proster Cantin has started a general store at **St. Augustin, Que.**

DEATHS.

John M. Ross, general store, etc., Seagull, Ont., is dead.

add drops

Competition must be keen in the accident insurance business when some companies will resort to giving jewellery, etc., for applications. The **North American**, of Chicago, offers a gold tipped fountain pen to any policy holder who will send them a new application that will be accepted.

J. W. MOORE DEAD.

J. W. Moore, the well-known grocer and dairyman, of Peterboro', Ont., is dead. The deceased was 45 years of age, and was a native of Smith township, where he was born in 1850, being a son of the late **Archie Moore**. As a young man the deceased learned cheese-making, and, in 1877, foreseeing the future of the cheese industry, he organized the **North Smith cheese factory**. He operated this factory for two years, and then sold out his interests and removed to **Lakefield**, where he started the **Lakefield factory**, which proved a success, and which he continued to manage until he removed to **Peterboro'** in 1891, and embarked in the grocery business, in connection with which he carried a large stock of supplies. In 1893 **Mr. Moore** took in **C. H. Moore** as partner in the business, and the firm have had a successful record. Ten years ago **Mr. Moore** was the moving spirit in the organization of the **Cheese Makers' Association** in **Peterboro'** and **Victoria counties**, and was its president for several years. As a citizen **Mr. Moore** was respected and esteemed among a large circle of friends, who will sympathise with the sorrowing wife and six small children who are left to mourn his demise.

THE BEET SUGAR CROP.

Willet & Gray's Statistical: "This week the first estimate of any value has been made of the maturing beet crop. **Mr. Geiseker**, of **Brussels**, last year at this early date estimated the crops at 5,070,000 tons, which have finally resulted in 4,846,000 tons, only 224,000 tons out of the way. This close estimate has established for him a reputation as a beet sugar crop expert, which he will no doubt try to maintain this year. Therefore, his first estimate of the present season, 3,687,000 tons, is accepted as of controlling interest to market conditions, inasmuch as it indicates a remarkable deficiency of 1,160,000 tons in the sugar crops of Europe. Such a deficiency, if realized, means a much larger rise in the price of sugar next year than hardly anyone now dreams of. It is only the large visible stocks on hand now which makes the improvement start off at so slow a pace. It will gain momentum enough later on to satisfy the most rampant bull operator."

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

WE MAKE A SPECIALTY OF

Fibered or Shredded Cod
Finnan Haddies
Kipperd Herring
Yarmouth Bloaters
Boneless Cod

LEONARD BROS.

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

F. W. HUDSON & CO.,
Agents, TORONTO.**For Cold Meats**

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

**T. A. LYTTLE & CO.
TORONTO**

Manufacturers
... of

**Pure
Pickling
Vinegar****Dogs for
Business Men**

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs or the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Fine Fruit Tablets**ENGLISH FORMULA
TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.

**Batty & Co.**

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents:

J. A. GORDON & CO., Montreal

CHAS. SOUTHWELL & CO
BUCKLEHEAD, LONDON, S.W.

MANUFACTURED BY THE PROPRIETOR

CHAS. SOUTHWELL & CO
ESTD 1840
Chas. Southwell & Co
MANUFACTURED BY
LONDON
STRAWBERRY JAM
BOTTLED AT THE PROPRIETOR'S
STEAM-ROCK, LONDON, 1895

CHAS. SOUTHWELL & CO.

	per lb
Apples, 3's	\$0 90 \$0 85
" gallons	2 25 2 40
Blackberries, 2'	1 75 2 00
Blueberries, 2'	1 00 1 10
Beans, 2'	0 85 0 95
Corn, 2's	0 80 0 85
Cherries, red pitted, 2's	2 00 2 20
Pears, 2's	0 85 0 90
" Sifted	0 90 1 00
" Extra sifted	1 45 1 60
Pears, Bartlett, 2's	1 75 1 80
" Sugar, 2's	1 50 1 75
Pineapple, 2's	1 75 2 40
" 3's	2 40 2 50
Peaches, 2's	1 90 2 20
" 3's	2 90 3 00
Plums, Green Gages, 2's	1 85 2 00
" Lombard	1 60 1 75
" Damson Blue	1 60 1 75
Pumpkins, 3's	0 10 0 25
" gallons	2 10 2 25
Raspberries, 2's	1 40 2 30
Strawberries, choice, 2's	2 40 2 40
Succotash, 2's	1 40 1 45
Tomatocs, 3's	0 85 0 95
" Golden" Finnan Haddies	1 30 1 40
" Thistle" Finnan Haddies	1 30 1 40
Lobster, tails	1 75 2 25
" flats	2 30 2 60
Mackerel	1 00 1 10
Salmon, Sockeye, tails	1 30 1 35
" flats	1 35 1 35
" Cohoes	1 15 1 20
Sardines, Albert, $\frac{1}{2}$'s tins	0 20 0 13
" Sportsmen, $\frac{1}{2}$'s genuine French high grade, key opener	0 12 0 12
Sardines, key opener, $\frac{1}{2}$'s	0 11 0 10
" Exq. fine Frch, k.o.p., $\frac{1}{2}$'s	0 11 0 11
" " " $\frac{1}{2}$'s	0 10 $\frac{1}{2}$ 0 11
" " " $\frac{1}{2}$'s	0 10 $\frac{1}{2}$ 0 11
Sardines, other brands $\frac{3}{4}$'s tins	0 18 0 17
" P. & C., $\frac{1}{2}$'s tins	0 23 0 23
" " " $\frac{1}{2}$'s	0 33 0 33

Benson's Enamel Laundry Starch

A new cold water starch prepared especially for fine laundry work. It requires no boiling and is ready for use instantaneously.

Manufactured only by

THE EDWARDSBURG STARCH CO.

To be had of any
Wholesaler.

Cardinal, Ont.

Sardines, Amer., 1/2 s "	0 05	0 09
" " 1/2 s "	0 09	0 11
" Mustard, 1/4 size, cases		
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce ..	1 85	1 90
Herrings in Shrimp Sauce ..	2 00	
Herrings in Anchovy Sauce ..	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans..	\$1 65	\$1 75
" " " 2 " ..	2 65	2 75
" " " 4 " ..	8 00	8 25
" " " 14 " ..	18 00	19 00
Minced Callops 2 " ..	2 60	2 60
" " 2 " ..	2 60	2 65
Lunch Tongue 1 " ..	3 40	3 50
" " 2 " ..	2 75	2 80
English Brawn 1 " ..	2 75	2 80
Camb Sausage 1 " ..	4 00	
Soups, assorted 2 " ..	1 50	
Soups and Boull. 2 " ..	2 25	
" " 6 " ..	1 80	
" " 2 " ..	4 50	

CHEWING GUM.

ADAMS & SONS CO.

	per box.
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.

	per doz.
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODHUNTER, MITCHELL & CO.'S.

	per lb.
Chocolate—	
French, 1/4's—6 and 12 lbs.	0 30
Caracacas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/2's—6 and 12 lbs.	0 26
Diamond, 1/2's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " " ..	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	1 40

EPPS'S.

	per lb.
Cocoa—	
Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

	per lb.
Chocolate—	
Caracacas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's, " "	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24
Cocoa—	
Concentrated, 1/4's, 1 doz. in box ..	2 65
" " 1/2's, " "	5 00
" " 1 lb., " "	9 65
Homeopathic, 1/4's, 14 lb. boxes ..	0
" " 1/2 lbs. 12 lb. boxes ..	0

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

	per lb.
Mott's Broma	0
Mott's Prepared Cocoa	0
Mott's Homeopathic Cocoa (1/4's) ..	0
Mott's Breakfast Cocoa (in tins) ..	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracacas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate ..	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

	per doz.
Hygienic Cocoa, 1/2 lb. tins, per doz. ..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz. ..	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb	0 35

WALTER BAKER & CO.'S

	per lb.
Chocolate—	
Premium No. 1, boxes, 12 lbs. each ..	0 42
Baker's Vanilla in boxes, 12 lbs. each ..	0 50
Caracacas Sweet, in boxes, 6 lbs. each ..	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each ..	0 25
Grocers' Style, in boxes, 6 lbs. each ..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0 49

COFFEE.

Green.

	per lb.
Mocha	0 28
Old Government Java	0 30
Rio	0 20
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracaibo	0 21
Caffaroma, 1 & 2 lb. tins asstd.	0 33

TODHUNTER, MITCHELL & CO.'S

	per lb.
Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 35
Maracaibo	0 28
Santos	0 25

DRUGS AND CHEMICALS.

	\$0 02	\$0 03
Alum		
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 70	0 75
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross ..	4 20	
" " 2 " " " ..	6 00	
" " 3 " " " ..	8 40	
" " 4 " " " ..	10 00	
" " 1/2 pint " " ..	12 00	
Olive Oil, 1/2 pta., 2 doz. to case, per case	1 25	
" " pints, 2 doz. to case, per case	2 50	
Cream Tartar	0 22	0 25
Epsom Salts	0 02	0 02 1/2
Paris Green	0 19	0 20
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

	\$0 75
Dalley's Fine Gold, No. 8, per doz.	
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00



Acme Sliced Beef.

No. 1 tins, key, 2 doz., per doz. \$2.85.

Beardsley's Boneless Beef, 2 doz. ... \$1 44



Codfish.

Beardsley's Shredded, 2 doz. pkgs. 0 90

RECKITT'S Blue and Black Lead

{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.

BICYCLE ...WANTED SECOND-HAND

Address, giving lowest price, make and condition of wheel

THE CANADIAN GROCER
TORONTO.

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada . . .

1st—A beautiful Jet Black Polish.
2nd—For a lasting polish.
3rd—For a quick shine.
4th—For its leather-preserving qualities.
5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER
TORONTO

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

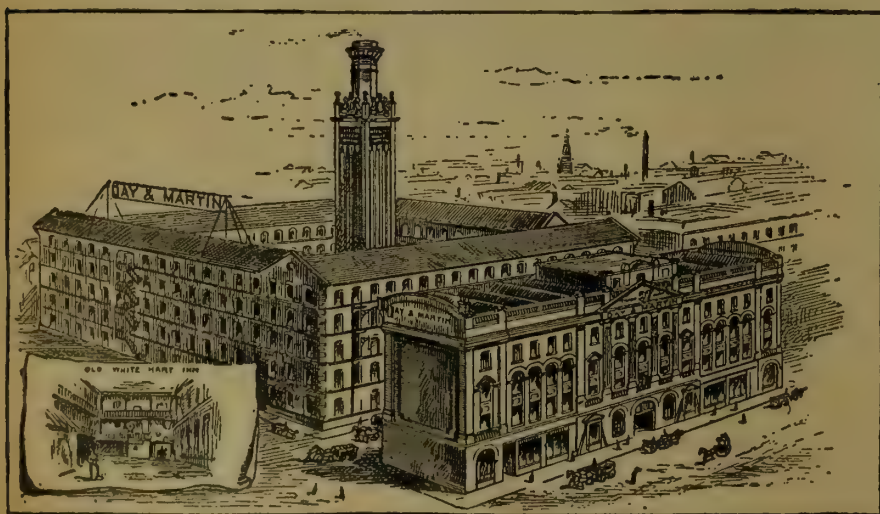


The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross net.

J. H. WETHEY,
St. Catharines, Ont.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13 1/4 lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar, per lb.	0 04 1/2
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue " " 40c.	0 30
Red " " 50c.	0 36
Gold " " 60c.	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingots, rough and ready, 8's	0 57	
Laurel, 3's	0 49	
Laurel, 7's	0 47	
Index, 7's	0 44	
Honeysuckle, 8's	0 56	
Napoleon, 8's	0 50	
Victoria, 12's	0 47	
Brunette, 12's	0 44	
Prince of Wales, in caddies	0 48	
" " in 40-lb. boxes	0 48	
Bright Smoking Plug Myrtle, T. & B., 3's	0 60	
Lily, 7's	0 47	
Diamond Solace, 12's	0 50	
Myrtle Cut Smoking, 1 lb. tins	0 70	
1/4-lb. plug, 5-lb. boxes	0 70	
oz. plug, 5-lb. boxes	0 70	

MCALPIN TOBACCO CO.

White Burley Chewing—Duty paid.	per lb.
Beaver, 12 oz. smooth, 3x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 8 oz. E. & R. 2x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 16 oz. E. & R. 10c cuts, 2x12, 18-lb. butts	0 61
Jubilee, 7 1/2 to lb., chocolate, 15-lb. butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Plug Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

CIGARS.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" " Conchade Regalia	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	15 00
Mauricio	1 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

TREAT.	Per M.
Cigarettes—	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	10 50
Hyde Park	10 50
Cu Tobaccoes—	
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobaccoes—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " 8s, " 16	0 68
" " 8s, R. & R. 13 1/2	0 68
" " chew 7s, R. & R. 14 1/2	0 58
" " 7s, Solace, 14 1/2	0 58
" " 8s, R. & R. 16	0 58
" " 8s, Solace, 15	0 58
O. V. plug 8s, Twist, 16	0 58
O. V. 3s, Solace, 17 1/2	0 58
" " 1s, " 17	0 51
Derby " 12s, " 17 1/2	0 51
" " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

WOODEN WARE.

	per doz.
Pails, 2 hoop, clear, No. 1	\$1 50
" " 3 " " " "	1 65
" " 2 " " " "	1 40
" " 3 " " " "	1 60
" " " painted " 2	1 65
Tubs, No. 0	8 50
" " 1	7 00
" " 2	6 00
" " 3	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30
THE E. B. EDDY CO.	
Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60
Matches—	
5-Case Lots, Single Case.	
Steamship (10 gross in case).	
Single case and under 5	
cases	3 10
5 cases, freight allowed	3 10
Per Case.	
Red Parlor	\$1 75
Telephone	3 10
Telegraph	3 30
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLLIE,

Brooklyn, N.Y.

PRATT'S BEST BURNING OIL
LIVE DEALERS SELL IT.
NO SMOKE, NO SMELL, WHITE LIGHT.
SAMUEL ROGERS & Co. TORONTO.

For . . .

25 cents

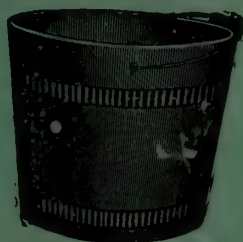
We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Walter Baker & Co. Limited,

The Largest Manufacturers of

**PURE, HIGH GRADE
Cocoas and Chocolates**

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

**WALTER BAKER & CO. LTD.
DORCHESTER, MASS.**

BE SURE

YOU GET YOUR SPECIAL FALL
TRADE NUMBER OF "THE CANADIAN GROCER." IT WILL BE OUT
NEXT WEEK.



Cough Drops . .

Lots of "between seasons" colds going the rounds soon. Are you prepared for the demand for Cough Drops?

B. F. P.

Cough Drops are pleasant to the taste, soothing and effective in all cases of coughs, colds or sore throat. Send for sample.

Toronto Biscuit and Confectionery Co.
TORONTO

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
**STORES
CHURCHES, Etc.**

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT, TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. O. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 650 Craig Street
MONTREAL**

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.



REGULATED IN
EVERY PROVINCE
BY CANADA

THE CANADIAN GROCER.
THE LARGEST
AND MOST UNIQUE
ESTABLISHMENT
UNDER THE
BRITISH FLAG

*Eddy's
Matches.*

THE BEST
PAGE 10
USE 10 OTHER

THE E. EDDY COMPANY,
HULL, CANADA.

DAY & MARTIN'S
Rice, Jam, Lard, Onions, etc.

THE CANADIAN GROCER

COLMAN'S
MUSTARD

BEST ON EARTH

IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS

SELL
HUNTLEY & PALMERS
ENGLISH BISCUITS

READING AND LONDON, ENGLAND

WE
NEVER
SLEEP.

FALL FASHION
1925

THE MACLEAN PUBLISHING CO LIMITED

TRADE JOURNAL PUBLISHERS.

TORONTO & MONTREAL.

ALL RIGHTS RESERVED



ESTABLISHED 1842



L. Chaput, Fils & Cie

WHOLESALE GROCERS and
IMPORTERS



Teas, Wines,
Liquors, Syrup,
Molasses, Fruit.

AGENTS FOR THE CELEBRATED

GREENBANK LYE

♦ ♦ ♦ ♦ **RED HEART
SOAP MAKER** } **BRANDS**

Merchants are cordially invited to visit our establishment.

2, 4 and 6 de Bresoles St. 17 St. Dizier St.

123 to 133 Le Royer St.

East of Notre Dame Church,



Montreal



Standard Goods THE Best to Handle

E. Lazenby & Son

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

The Prince of
Wales.



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. The variety they manufacture and put up is very large. No grocer should be without them. These cuts show a few of the lines that no grocer should be without.



LEVER TOP.



MOST HIGHLY CONCENTRATED.



A 1 PICKLES.



The superior quality of these goods can always be relied upon as unsurpassed. The strongest testimonial in their favor is that they are in the greatest demand where they are best known.

A. P. TIPPET & CO.,

MONTREAL.

ST. JOHN, N.B.

TORONTO.

Standard Goods THE Best to Handle

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Fry's

MOST DELICIOUS

Pure Cocoas
and . . .
Chocolates

100 Prize Medal goods. It pays to sell them.



MACURQUARHT'S

Worcestershire Sauce . . .

A first-class article at a
reasonable price.

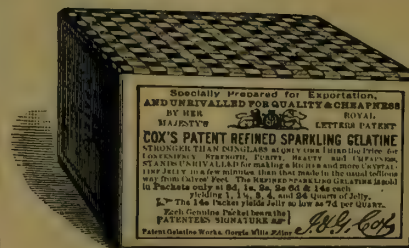
**INCREASES THE APPETITE.
AIDS DIGESTION.**

FAULDER'S Silver Pan

Jams and Marmalades

* contain no verdigris as fruit does
not touch copper or brass during
manufacture, being made in Silver-
lined Pans.

STANDS SECOND TO NONE.



Cox's

**REFINED
SPARKLING**

Gelatine

For Strength
and Purity, stands
unrivalled.

Grocers would do well to keep all the above brands in stock.

ARTHUR P. TIPPET & CO., Agents

MONTREAL

TORONTO

H. LAPORTE
J. B. A. MARTIN

J. O. BOUCHER

A. DELORME
J. O. ETHIER

HOUSE FOUNDED IN 1870

LAPORTE, MARTIN & CIE.

Wholesale Grocers and
Importers of

Wines, Liquors, Etc.

Sole Canadian Agents for

"COUVERT" CHAMPAGNE

"P. RICHARD" COGNAC

"AMIOT" CHAMPAGNE



SOLE PROPRIETORS OF THE CELEBRATED BRANDS OF

Japan Teas, "Victoria" and "Princess Louise"

Sole Agents for

In boxes of 5, 10, 20, 40, 50, 80 pounds.

Brandy . . . "Richard"	Cigars . . . "H. L."	Baking Powder "Princess"	Soap . . . "Desalaberry"
Brandy . . . "C. Couturier"	Cigars . . . "L. M. & Cie."	Soap . . . "Superbe"	Soap . . . "President"
Brandy "F. Marion & Cie."	Claret . . . "Berton & Cie."	Soap . . . "Dollar"	Soap . . . "Montcalm"
Champagne . . . "Couvert"	Claret . . . "M. Demelle & Cie."	Soap . . . "L. M. & Cie."	Flour . . . "Princess"
Champagne "Vve. Amiot"	Scotch Whisky "Mitchell & Co."	Soap . . . "Leader"	Coal Oil . . . "Princesse"
	Irish Whisky "Mitchell & Co."		

Orders by mail receive special attention.

Samples and prices sent on demand.

SPECIAL AGENTS:

M. T. N. CHASSE, No. 50 St. Paul Street, Quebec, P.Q.—For Quebec and vicinity.

M. ET. SMALL, No. 104 Rideau Street, Ottawa, Ont.—For Ottawa and vicinity.

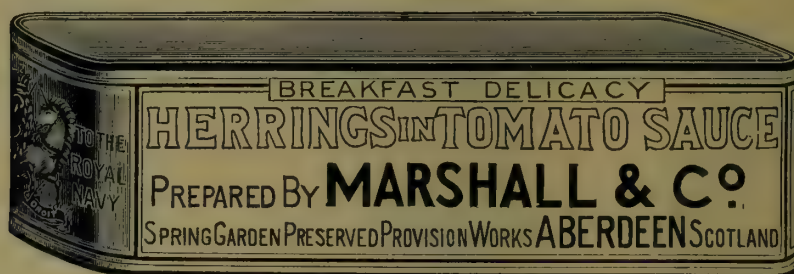
MARSHALL & CO.

Aberdeen, Scotland



The recognized leading brands in all the markets of the world. . . .

*KIPPERED
HERRINGS*



HERRINGS IN TOMATO SAUCE

*FRESH
HERRINGS*

For sale by all leading wholesale and retail grocers. . . .



Walter R. Wonham & Sons

Sole Agents for Canada

MONTREAL

CROSSE & BLACKWELL



Celebrated for . . .



**JAMS, PICKLES
SAUCES
POTTED MEATS
TABLE DELICACIES**

Sold by _____

ALL GROCERS IN CANADA.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



Liquid and Paste Blacking
Black and White Cream for Patent Leather.

Russet Cream
For Brown Boots, Saddlery, Etc.

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

DAY & MARTIN LTD. London and
Liverpool

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

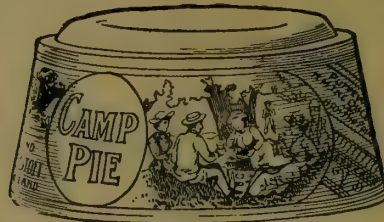


First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents :—

WRIGHT & COPP, Toronto SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal



The Only Matches



To be universally used in Canada will undoubtedly be the non-sulphurous.

Eagle Parlor Red Parlor Beaver Wall-Box Safety Matches

The two first are put up in handy sliding boxes.

Red Parlors are put up in patent boxes that can be hung on the wall and utilized as match-safes.

Wall-Box Safeties are put up in the same way as Red Parlors, and light only on the box.

All these may practically be called **Perfect Matches**; each demand has been met, all imperfection in their manufacture has been overcome, and they stand pre-eminently at the head.

The wood is culled from the finest of artificially dried pine.

The laboratory is perfectly equipped.

The chemicals are the purest.

There are no droppings of fire, and the match heads do not fall off.

Immediately the flame is extinguished, the match becomes cold and dead and there are no embers.

Atmospheric changes have no effect on them.

SOLE MAKERS:

The E. B. Eddy Co. Ltd.

Head Office and Factories: HULL, CANADA

Branch Offices: MONTREAL and TORONTO

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.




BUYING, HANDLING AND SELLING OF TEAS.

By W. J. FORMAN, INGERSOLL.

THE buying, handling and selling of teas constitutes trade, and the object of trade should be, and generally is, profit. There is profit in trade to some traders, and with wise methods employed there ought to be profit to all traders. Money has been made, and we believe can be made, by trading in teas; and the difference between the trader who makes money out of tea, and the one who does not, is for the most part a difference of methods rather than a difference of men, although difference in men does count to some considerable extent. We therefore strongly urge, for an assured success, the use of the wisest methods in the buying, handling and selling of teas.

It is an old saying that goods well bought are half sold. We think this is particularly applicable to teas, and believe that a large responsibility for the success of a tea trade depends on the buying. Much care, thought and attention must be devoted here. The buyer should make a study of the different kinds and grades of tea, knowing the colors, forms, flavors, strength and weight of each respective kind. The man who buys his teas by simply chewing a small portion of one and then of another, or by breathing through a portion held in his hand, and then testing the strength and flavor by holding it to his nose, may sometimes buy well, but he is bound to be beaten in competition with the man who carefully draws and compares his tea.

SAMPLING.

In selecting teas, he will have samples from the best of the different sources from which they can be obtained. He should carefully weigh each sample, placing in clean vessels, having each marked to designate the different samples. He should then pour on each the same quantity of freshly-boiled water, noticing how each sample draws, and with a clean spoon test the flavor of the leaves by smell, and the flavor and strength of the liquid by taste. Although we think strength an important point in the value of tea, we believe flavor to be still more important, and think the buyer will wisely be ready to sacrifice a certain amount of strength if he can thereby secure a finer, sweeter or richer flavor. Having found a tea to suit him in flavor, weight, strength and price, the buyer should buy in quantities proportionate to the amount of his trade. Care should be taken to guard against over-buying, preferring rather to take the risk of being able to repeat, equal, or even better it, for it costs money and lessens profits to carry too much stock, whereas a light stock costs less to carry and will allow the buyer to take advantage of some of the many special offerings which are from time to time on the market. It will also allow him, as far as possible, to pay cash, gaining thereby not only the discount for

cash, but other advantages in the way of prices, terms, quantities, etc. On receipt of teas, all weights and tares should be checked by invoice, and also by weighing each package separately, making claim for all shortages and allowing for all overweights. Teas should be carefully stored in a dry place, and care taken to keep them free from all dampness, as they lose flavor and become musty when thus exposed. They should be kept in their original packages until required to be brought forward and opened for sale. When thus brought forward for sale they should be kept as much as possible free from exposure, and a good, tight, well-made tin box or chest, with a tight-fitting cover, is far preferable to the wooden chest with the cover removed and loosely put on, thereby allowing deterioration in flavor. Consumers should also be encouraged to keep their tea in tight-covered tin or lead-lined caddies until safely placed in the pot, thereby conserving, as far as possible, all those properties which go to make a cup of good tea.

BLENDING.

Blending of teas is one of the most critical, if not the most

critical, parts of the whole trade. It has generally either one of two objects, or perhaps a combination of both: That is, to increase the profit or to join two or more qualities or flavors in one which shall be an improvement on either or any of its constituent parts. A good knowledge of teas with their respective properties, and great care and experience, is required to do this wisely and well. When you have found a blend of teas which suits your trade and customers well, be wise and stick to it as long as your customers are pleased. Do not



SCENE IN A CEYLON TEA GARDEN.

be continually experimenting with your customers' tastes, or you may, like some good men before you, with best intentions to improve their teas and keep their trade, experiment their trade away. If your customers have any fault to find or suggestion to make, wisely listen to what they have to say, and try to please their individual taste in the way they indicate. It will pay you to know and remember from time to time what that individual taste is.

CLEANLINESS.

It is an old saying that cleanliness is next to godliness; and it is assuredly a fact that cleanliness is a great point in a successful tea trade. Have your store neat and clean. Have your samples shown always fresh and clean. Have your counters scrupulously clean; your scales and weights bright and shining; your paper and bags something different from what you would have for sugar or salt fish, and, if possible, have a tea-mixer; or if you tea must be mixed by hand let the hands be the cleanest of the clean. Be careful in delivering your teas to have them put up in neat tidy parcels, and, if need be, in a box or basket by itself away from coal oil, cheese, butter, lard or fish. Let

It . . .
Floats

It . . .
Floats

Venus

WASHES

the most delicate fabrics
without injury. . . .

Purifies and thoroughly
cleanses



Soap

A HOUSEHOLD LUXURY

J. T. LOGAN, St. John, N.B.

MANUFACTURER

It . . .
Floats

It . . .
Floats

ASK YOUR WHOLESALER



Canadian Leaf Chewing Tobacco

Made in all size plugs. Cheapest and best.

F. W. HUDSON & CO., - Toronto, Ont.

AGENTS FOR ONTARIO

WRITE US FOR SAMPLES

your customers see that you care for their trade and that you desire to do it in a suitable and proper way, and the probability is you will get it and keep it.

FIXING THE PRICE.

Then as to fixing the prices of your teas: Do not imagine that all the stories you hear about the exorbitant profits on tea are true, and that it is a regular thing for dealers to add a straight one hundred per cent. profit on the cost price, and that if you only add 75 per cent. profit you will be sure to be below all competitors and capture all the trade. No, no; there are some dealers satisfied with 50 per cent. profit. I have actually heard of dealers who have been satisfied with even less than 33⅓ per cent., and they have done a good trade and made money. Many consumers are poor judges of the value of teas, and might be easily deceived, but some consumers are excellent judges of the value, and it is wise to fix the prices of your teas so as to be able to gain the trade of those who know, or think they know, their value. It is well also to have a stated reduction in price for larger quantities, in lots of, say, five, ten or twenty pounds, and to make the saving in price an argument in inducing your customers to buy the larger quantities.

SELLING.

Having your teas well bought, properly cared for, and the prices wisely fixed, the work which means success to the dealer is half done; the selling of them—so as to continue the selling of them from time to time to the same person, and so as to add from time to time new customers and retain them, so as to build up and maintain a successful trade—is the remaining part of the work which requires much care and wisdom. Having put yourself in the position that you believe you are offering the people such good value for their money that you can afford to talk about it, do not fail to talk about it; that is, advertise. Write bright, crisp advertisements. Catch the eye in some way; in many ways. Then talk to them about tea—your tea. Reason with them kindly. Invite them to come and see you—to see and try your teas. Change your advertisement often as to matter, and keep at it until you have them all trying and buying your teas. Then keep at it to keep them buying your teas. Let them be bright and well written. Keep a supply distributed through your store, and when a customer buys a can of salmon or a bottle of pickles slip inside of your paper wrapper one of your dodgers telling about your teas. Keep displayed prominently in your store attractive signs; such as: "We Sell Teas," "Try Our Teas," "The Cup that Cheers," "New Season's Teas," etc., and others which might be suggested. Have in places where they will be sure to be seen and where they can be reached and tasted samples of some leading lines with the prices attached. In your window displays keep your teas prominently before the public in an attractive way. Have done up in neat small packages samples of leading lines with prices marked. Find out from customers who do not buy tea from you what kind they use and price they pay, and enclose with their parcels a sample of your best at same price, calling their attention to it at the time, remembering to enquire at their next call how they liked it. If any fault is found try and rectify it in another tea, and give another sample, counting not the trouble if you can make a customer. Keep yourself well informed by subscribing for and reading the best trade journals, and there is no good reason why you should not make a success of buying, handling, and selling of teas.

CHANGES IN THE FISH TRADE.

By W. A. R.

Evolution and the transaction of trade under new conditions is the rule in the business world at present. There is no branch to which this applies more emphatically than the interior Canadian fish trade.

Ten or twelve years ago it was the usual thing for Montreal fish dealers to handle from 30,000 to 40,000 barrels of pickled fish in a season. This condition of affairs has been so entirely altered that when there are 3,000 barrels of pickled fish on the Montreal market it is considered a glut.

In those days a big percentage of the entries at the Montreal Custom House came from the fleets of fishing schooners that came direct from the barreling establishments with their cargoes of pickled fish. Improved communications and a more fastidious palate educated to a taste for fresh fish, or fish specially prepared, refuses to be satisfied with the coarse, pickled herring, etc., of our grandfathers' days. Nowadays fish just freshly caught, with the ocean taste almost on it, can be delivered on tables hundreds of miles inland eighteen or twenty hours after being caught. This great fact, assisted by the many different kinds of prepared fish, smoked, boned and otherwise, that are offered to the consumer, has almost killed the trade in pickled fish.

In Quebec and Eastern Canada the consumption is largely supplied with fresh salt-water fish; which are shipped from St. John, St. Andrews and other points at 4 p. m., and delivered at Montreal, Sherbrooke, Quebec, and some points in Eastern Ontario also, early the following morning. These fish come through by express in iced cars from the seaboard during the summer months, one icing being found sufficient to land them fresh and sweet at their destination.

In the winter season the demand in Quebec is largely supplied with frozen fish, herring and mackerel principally, which is sent forward by freight. This supply of fresh fish naturally gets the preference in Quebec, but there is quite a demand also for finnan haddies, boneless cod, Yarmouth bloaters and kippered herring.

For their fresh fish supplies fish eaters in Ontario largely depend on the yield of the fresh-water lakes, such as trout, whitefish, bass, pickerel and sturgeon. Very little of these fish go east during the summer season, but in winter they supply a portion of the Quebec demand. They are exported to the States also quite largely.

Another source of supply for fresh fish, both for Ontario and Quebec, is British Columbia. Salmon from that province is sent across the continent, kept constantly iced, by express and delivered in the east in six days. The carrying charge alone is 7c. per lb., but despite this fact there is a fairly large demand for these Pacific Coast salmon. The great bulk of them not required by the canneries, however, are taken by American buyers.



If Canadian capitalists were enterprising we would have a ship like this in a fast Atlantic service out of Montreal.

Do You Want

To get the bulk of the family trade in your town? If so, send in your order to
EWING, HERRON & CO. for the following goods :

Pickling Spice, Allspice

Or any other kind of Spice.

We will give you nothing but the best, what everyone wants,

Durham Mustard

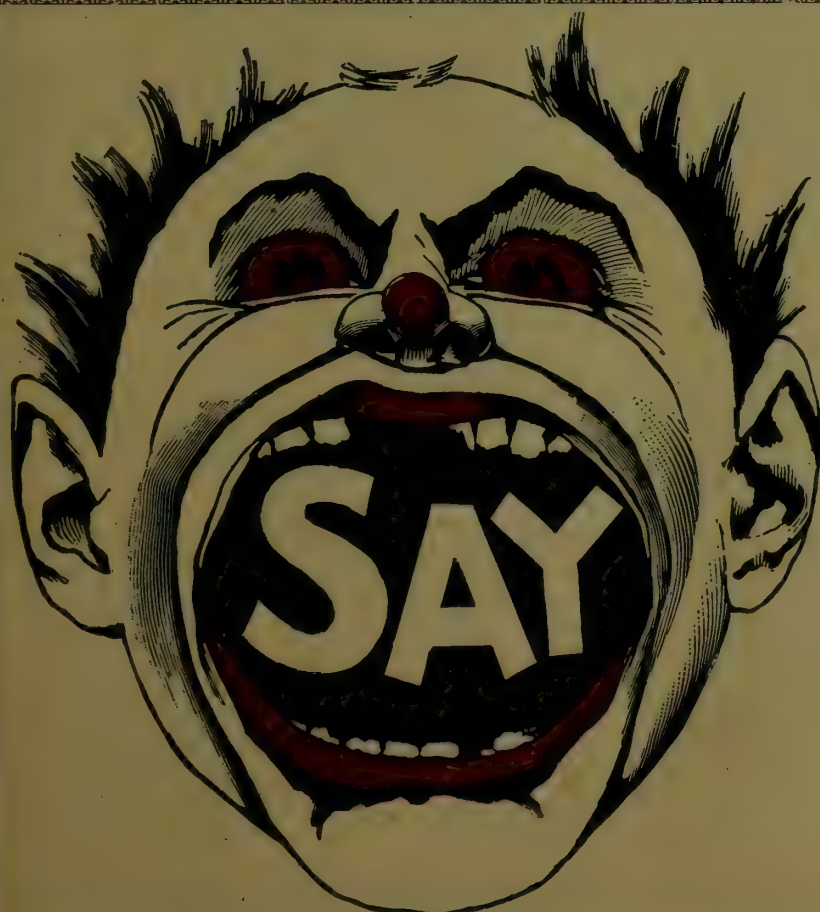
Rio, Mocha and Java Coffee

Whole or Ground, Blended or Separate. Sole agents in Canada for

Peterman's Roach Food, New York.

Trade Coffee and Spice Mills - Montreal.

579 and 581 St. Paul Street.



Do You Know

THE BEST PLACE

To buy the very finest
kind of values in

Teas

AND GROCERIES ???

Well, I Should Smile—

W. H. GILLARD & CO., of
Hamilton, are the up-to-date
firm with the best goods money
can buy, and the lowest prices.

SEE their ads. on
pp. 33, 34, 35

**TEAS
FRUITS
PICKLES**

THE SCIENCE OF ADVERTISING.

By W. L. E.



BY NO means monopolized by medicine, geology, botany, astronomy, biology, ethnology, physiology, etc., is the use of the word science: Accessories to business have become prefixed with it. We hear of the science of buying, the science of selling, the science of bookkeeping, and last, but not least, the science of advertising. It is this last-named science that I propose briefly to deal with.

To term advertising a science is not a misnomer. It is a science. It was not always considered important enough to be styled such; but the greatest of our sciences were not deemed important enough at one time to be classed in the field of science. It was as men, and generations of men, investigated them that they became thus classified. With advertising it is the same thing. Advertising followed in the wake of the art of printing. But the science of advertising has not kept pace with the art of printing. And it was because the eyes of the people were holden that they could not see the advantages that accrued therefrom. Advertising was a thing not to be encouraged. It was merely throwing money away—and allow me to remark that, judging from much of the advertising of days of yore, much money was thrown away. This was, in substance, the way the majority of people argued. And I am free to confess that there are still some of this species extant; but where they were once the majority they have become the minority, and a small minority at that.

Much of this marked change has come over the commercial world during the last twenty-five years. During the last ten years the evolution has been particularly marked. In the large mercantile houses, retail as well as wholesale, there are men employed whose special duty it is to write the advertisements, while there are experts in the large commercial centres who earn their livelihood by designing and preparing for the press the advertisements of a series of firms.

With the recognition of advertising as a science is the further realization that it is one of the essentials to success in business, just as is bookkeeping, etc. And by and-by it will be one of the subjects taught in the commercial colleges, as is the science of keeping books now.

The first essential to successful advertising is to make the announcement as attractive as possible. An advertisement something after this style may have some value if Jones & Co. happens to be a new firm:

JONES & CO.

GROCERS, ETC.

49 Plank St. BLANKVILLE

We keep in stock sugar, tea, raisins, currants, coffee, canned goods, etc., etc.

Call before going elsewhere.

Whether the firm advertising in this style is new or old the advertisement is of little or no value. Every grocer has sugar, tea, etc., in his store. The consumer does not need to be told where he can buy these things. What he is looking for is a place where

he can get an article of particular quality or price, or variety. But granted that Jones & Co. is a new firm, it is obvious that

it is of little value to them or anyone else. Supposing the firm is a new one, would not an announcement something like this have more effect?

Announcement

Dear Madam,

We beg to advise that we have opened up a new Grocery Establishment in the Vaughn Block, next door to Stirrett & Co.'s dry goods store, and respectfully solicit your esteemed patronage.

THE NEW GROCERY

We trust that by keeping a good, clean stock of superior goods, and conscientiously employing our best efforts to establish a sound and satisfactory business, we may merit your valued support.

We purpose conducting our business on a strictly cash basis, as we feel that in doing so we can better serve the interests of our customers and maintain a better stock.

Obediently yours,

The Ewing Bros.

As the character of a man is known by his works, so the measure of a merchant's brightness can often be gauged by the character of an advertisement. The firm of Ewing Bros. is evidently composed of bright men. The arrangement of their "ad." is excellent and the subject matter terse and to the point.

Before a man can be really termed an adept at advertising he must know how to construct his announcements. And this means more than the mere putting of words together. In a word, he should know how the advertisement should be "set up" by the compositor in order that the best results may be obtained. Therefore, in writing an "ad." he should endeavor as far as possible to convey to the compositor the character of the advertisement he wants: how it should be displayed, and what parts should be particularly emphasised. Many a good advertisement has been killed at its birth because of incompetence in bringing it forth.

An advertisement to be attractive must be interesting. Here are a couple of samples which may serve as ideas for ad-smithing:

**A Burglar
Opens Safes
With a Jimmy
But we
Open
People's Hearts
With**

**New Season's Salmon at
00c., Lobster at 00c.,
Valencia Raisins at 00c.,
Prunes at 00c., Currants
at 00c.**

What will the Harvest be?

Is no longer a life question. It is settled, and so will be

Your Husband's Opinion

Of your good judgment if you use our prime breakfast

Coffee

The above samples are simple, and are such that any moderately well-equipped country newspaper office can "set up."

ESTABLISHED 1815

C. W. MURPHY & CO.

Formerly . . .
JAMES GUEST & CO.
MONTREAL

WATSON'S DUNDEE WHISKY



BEST ON EARTH

AGENTS FOR THE DOMINION OF CANADA

OFFICES. 27 and 29 ST. SACRAMENT STREET
MONTREAL

HOW SPICES ARE ADULTERATED.



GOVERNMENTAL inspection and the cheapness of the pure article have done much of late years towards decreasing the practice of adulterating food products. Still, as everyone knows, adulteration is still practised to some extent.

A few days ago I fell into conversation with a well-known spice manufacturer regarding this very subject. Coffee, baking powder and pepper were the particular articles treated upon.

"In Boston, he said, in reply to a query of mine, "there is a concern which manufactures coffee beans. It is a large concern. The way in which it makes the artificial bean is, briefly, this: Cereals, such as peas and rye, are first roasted to the color of coffee. This done, they are reduced to powder by a milling process. The powder thus obtained is mixed with a small percentage of plaster of paris. The decoction formed from the union of the cereal and plaster of paris is next put through a machine, which molds it into beautifully regular roasted coffee beans, even the little white mark which is in the centre of the natural bean being faithfully reproduced. This manufactured bean sells in the United States at 3c. per pound. When mixed with the genuine roasted coffee the spurious bean cannot be detected until you happen to try one between your teeth. You will detect it then soon enough."

"The use of this bean makes easy, then, the reduction in the price of coffee," I ventured.

"Well, yes. The genuine whole roasted coffee, say at 30c. per pound, can be brought down to a pretty low figure when the manufactured bean is used."

"Is the spurious bean used much?"

"In the United States lately, on account of the higher prices obtaining for Rio coffee, there has been, I understand, an increased consumption of the made bean. These Boston made beans are brought into Canada occasionally, but the duty of 2c. per lb. and 10 per cent. ad valorem does not encourage its importation. Coffee is, of course, adulterated with other foreign substances besides the made bean. Acorns are used sometimes when the coffee is being ground. Acorns for this purpose come largely from Germany, and they can be laid down on this side of the Atlantic at about 4c. per pound. In the Southern States bullock's liver is used a great deal in the adulteration of coffee, the liver being first dried and then worked into the coffee as it is being passed through the mill. Oh, no; there is no liver-adulterated coffee in Canada."

Speaking of baking powder, my informant said: "Terra alba is probably more used than anything else in the adulteration of baking powder. There is any amount of stuff sold as cream of tartar that contains 10 per cent. cream of tartar, 50 per cent. terra alba and 40 per cent. alum. The cost of terra alba is about 1c. per pound. There, that is terra alba," added my informant, as he pointed to a glassy-looking clay pipe lying on a near-by desk. "What is known as commercial pure cream of tartar often contains 10 or 12 per cent. of lime. There is, however, really pure cream of tartar on the market, and this can be got from first-class and reputable houses."

"What about pepper?" I queried.

"One way of adulterating pepper is with cocoanut shells. The cocoanut shells are first roasted; to what extent is deter-

mined by the proportion of the darkness which is to be imported to the pepper. Buckwheat middlings and pea hulls are also sometimes used. A great deal of the adulterated pepper that is used in this country is brought in from the United States. The adulteration of pepper is, however, not carried on to the extent it formerly was: where ten barrels of adulterants were formerly used, there is probably not more than one now, genuine pepper now being so cheap, while manufacturers are now watching each other so closely that it is more risky to adulterate. And this may be said of not only pepper, but of spices generally."

COMMERCIAL TRAVELERS' GRIEVANCE.

"YOU may talk about a Kentuckian not knowing what water is, but I'll be blessed if a stranger traveling in certain parts of Ontario would not come to the conclusion that some of the people there did not."

These somewhat strong words were addressed to me the other day by a commercial traveler of fifteen years' experience. He is well known, and while he takes a little "something" for his stomach's sake occasionally, he likes a tumbler of water without a stick in it better than he does when the stick is in it.

"I am not joking," he continued. "I am speaking the truth. In country hotels north of Toronto you can seldom get water for any purpose. I declare you cannot in 75 per cent. of them. And this applies to hotels in towns of 6,000 as well as those in hamlets. Ask the girl waiting on the table for a glass of water, and she will look at you with as much surprise as would a waiter in a Kentucky hotel. 'Water?' she'll repeat. And if she does go to the pump and get it for you, you'll be a sorry man, nine times out of ten, that you ever asked for water before she gets through with you: for the rest of the meal she'll throw things at you as if you were a wild animal. Some of the girls do not know better: The onus is upon the proprietors. Now I like my porridge, but I'll tell you I would rather forego my porridge than a tumbler of pure water before breakfast. In the bar water is as scarce as it is in the dining room. A traveler coming in from a long drive naturally wants a glass of water, but you'll look for it in vain in the bar-room. Why, do you know there are lots of hotels where you can't get water for your whisky. The bartender will tell you he has soda water or ginger ale if you ask for water. The rule I have adopted is this: If I want a glass of gin or whisky on retiring I first ask, 'Have you any water?' If the bartender says 'No' I take nothing; if he says 'Yes,' I take the whisky or gin just as the case may be. This is of course when I am sick. Then you go to your bedroom, and the chances are you'll find the water jug empty. Complain about it, and you'll be told that it was 'full this morning.' And should you happen to have caught a cold, as the result of a long drive, and wanted a pail of hot water, you'd have to wait: You couldn't get it to save your soul. I often get hot; that is, my temper does."

"Goodness knows, there is plenty of water in the country," I interposed.

"Yes, there is, but it is not in the hotels; and when it does occasionally get in, it is seldom fit to drink, either because of a dirty well or a foul vessel. Why, my dear fellow, the little water that you do get in a country hotel has 'bead' enough to say your prayers on. You don't appreciate the joke," he added; "we Catholics use beads in saying our prayers."

TILLSON'S MOLINA TILSONBURG

THE HISTORY OF MILLING BEGINS WITH EGYPT

TILLSON'S MOLINA TILSONBURG

MOLINA WHEAT

IS... FAMOUS

We have made it so.

ONLY THE CHOICEST

White Clawson Wheat

... USED

*

Thoroughly cleaned and polished in preparation.

E. D. TILLSON

Tilsonburg, Ont.

A TALE OF SIX CITIES:

MONTREAL, TORONTO,

HAMILTON, LONDON,

HALIFAX, ST. JOHN.

MONTREAL, THE COMMERCIAL METROPOLIS.

By W. A. R.

FEW branches of commerce bear so striking testimony to the advance in business methods as the grocery trade. The evolution in the past half century would startle the old grocery men of fifty years ago. One of the most noticeable and commendable advances has been in the direction of beautifying business premises. The day of the old-fashioned dingy warehouse is gone by and now offices and sample rooms are resplendent in plate glass and polished brass, so that the eye as well as the taste of a customer is appealed to. The premises of the leading houses in the trade in Montreal bear striking evidence to this fact. At the present time there are some thirty firms engaged in the business, either in staple and heavy groceries, groceries and liquors or grocers' sundries. These firms have from \$3,500,000 to \$4,000,000 invested in the business, and their individual turnover ranges from the million-dollar point down to \$100,000 per year. A good idea of the aggregate quantity of groceries turned over may be gathered from the Custom House figures. These show that the total value of groceries, etc., entered for consumption at Montreal in 1894 was \$9,000,000. This means that the Montreal grocery houses handled these goods. They were not doing very badly therefore on their investment of \$4,000,000, especially as the goods of domestic manufacture handled, which must have amounted to nearly as much more, are not counted in the above amount.

During the past fifty years there have been many changes in business methods and practices. In the old days most of the wholesale houses in Montreal dealt in wines and liquors as well as groceries. Nowadays the houses that carry on a wine and liquor as well as grocery trade are the exception to the rule. In fact, if the French wholesale firms are left out of consideration, all the Old Country firms confine their attention to groceries alone. With the French firms, however, wines and liquors is an extensive and important branch of their trade. Forty or fifty years ago, in the golden days of "good, solid profits," as a member of one of the oldest established firms put it, wines and liquors was an important branch with almost every house in the trade. Importers then got all their supplies from Great Britain, and confined their attention to staples, such as sugars, teas, spices, etc. Many articles that are considered common necessities now were absolutely unheard of then. There was no canned goods, etc., to be sold on "close margins"; in fact the old leaders in the trade did not believe in doing business for the fun of the thing.

Many firms doing a large and profitable business in the forties have long since ceased to be known as active members of the trade. Perhaps two of the most prominent of these old firms in the years from 1845 to 1875 were Gillespie, Moffatt & Co. and John Torrance & Co. Both had their warehouses on St. Paul street near Custom House square. Other well known firms who flourished about the same period were Buchanan & Harris, Jos. Tiffin, Hutchins & Proctor (afterwards C. D. Proctor alone), and Robertson, Hutchins & Co. This latter

firm, through its descendants, was practically in business until a year ago. It was the predecessor and founder of the business afterwards carried on by Robertson & Beattie; Robertson, Lightbound & Co., and, finally, Lightbound, Ralston & Co., who very recently wound up their affairs.

A few of the houses now in existence can trace back an experience of fifty years, and between the time that the "old guard" already referred to fell out of the ranks and the present day quite a number of firms had a brief but unsuccessful existence. Of the firms at present actively engaged in trade, that of J. A. Mathewson & Co. has the honor of being the oldest. It was founded away back in 1834 by Mr. Samuel Mathewson, Sr., and in 1841 Mr. J. A. Mathewson, Sr., the present leading partner, assumed the chief direction. He now has his three sons associated with him. Next in point of age is the business now conducted by the firm of Hudon, Hebert & Co. The founders of this firm were E. and V. Hudon, who started in business in the year 1837. Kinloch, Lindsay & Co. take rank as the third oldest house in the trade. Mr. Kingan and the present senior partner, Mr. Kinloch, founded the business in 1843. Mr. J. A. Mathewson, therefore, and Mr. Kinloch are the two patriarchs of the trade, but Mr. W. B. Lindsay, the latter's junior partner, can remember how groceries were sold in the fifties and early sixties. Lockerby Bros. is another house that can date its life back over forty years. D. Masson & Co. and L. Chaput, Sons & Co. are also qualified to be numbered with the "old guard." Geo. Childs & Co. date back 31 years.

It is interesting to contrast the methods of buying goods in the old days, as described by the old-timers, with those in vogue now. Forty years ago a buyer had to stock up twice a year. Retailers came to town in the spring and fall, and placed their orders themselves. There were no railways or the indefatigable drummer to see that wants were supplied as required. It was the same with the jobber. He had to provide supplies for his business on the spring and fall fleets, and, naturally, those two periods meant lively times in the old days. Payments were largely by a system of barter.

Potash was the great equivalent for money in the forties and fifties. A country merchant came to town, bought his supply of stock, and then sent his jobber a lot of potash in return. The jobber sent this to the public store. It was graded there as firsts or seconds, as the case might be, sold at the ruling prices, and the amount realized either discharged the country merchant's debt, or if not sufficient to do so was placed to his credit. The volume of this potash business, when the country was more wooded than it is now, may be gathered from the fact that in a single week the receipts frequently amounted to 5,000 barrels.

There was no great hurry about collecting either in the good old days. Firms like Gillespie, Moffatt & Co. and John Torrance & Co. sent a collector around twice a year. Each firm had its own particular circle of customers, and as there appeared to be enough to go round, there was none of the cut-throat tactics frequently resorted to nowadays.

When you want Salt

FOR ANY PURPOSE

write for our quotations. We have always on hand
and to arrive Salt of Best Quality.

Carefully shipped in good, strong, clean packages.

VERRET, STEWART & CO.

QUEBEC. - MONTREAL.

Representing in Canada the Salt Union of England.
The largest manufacturers of Salt in the World.

THE . .

Finest Scotch

TO BE HAD



ASK YOUR DEALER OR
WRITE THE AGENTS

J. M. DOUGLAS & CO. . .

Montreal

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,

DISTILLERS, Limited.

PERTH, SCOTLAND.

London Offices,
48 Lime St., E.C.

TORONTO, THE QUEEN CITY.

By W. L. E.



NO need to be ashamed of its history has the wholesale grocery trade of Toronto. Of purely wholesale grocery houses in the "Queen City" there are eleven. This does not include, of course, the large number of grocery brokers, some of whom carry stock; nor does it include the jobbing houses that sell to small storekeepers, farmers, etc. The aggregate capital of these eleven houses is nearly \$1,500,000, or an average of \$136,363 each. And there is not a weak house among them.

The position to which the grocery trade of Toronto has attained is of comparatively modern development. There are men alive to-day who can remember when it was in its swaddling clothes.

Thirty-five or forty years is not a long time, and yet it is practically during that period that the wholesale grocery trade of Toronto has developed to what it is to-day.

Forty years ago the wholesale grocery trade of Toronto was in the hands of a couple of firms. These firms were: F. & G. Perkins (now Perkins, Ince & Co.) and Howland & Fitch. Commercial travelers there were none in those days. What a void there would be were we to again suddenly lapse back into that condition of affairs! I doubt that there is a merchant in the broad Dominion that would welcome it, nuisance and all as he may consider the drummer. His worst wish, probably, is that there were fewer of them. Country merchants in that day came to the city in person and bought their supplies. And I cannot refrain from remarking parenthetically that it is a pity they have now gone so much to the other extreme. In most instances, especially in the winter, purchasers took their goods away with them by teams. "Frequently, in fact nearly always," remarked an old-timer to me some time since, "the storekeeper would come into the city with his load of farm and dairy produce, which he had obtained in trade with his customers. His load disposed of, he would then visit the wholesale house, make his purchases, load them on his wagon or sleigh, and wend his way homeward." There was no attempt at secrecy in those days, and there is no need of it to-day: the principal beverage these early storekeepers carried home was not that which cheers but does not inebriate, the chief beverage to-day: It was whiskey. And some of my old friends have repeatedly assured me that it was better than the whiskey of to-day. "A man could drink a gallon of it and get up in the morning with a head as clear as a bell." I am not speaking from experience. It is what I have been told.

The difference in values then and now is by no means the least of the interesting features of the grocery trade. Sugars that sell wholesale to-day at about $3\frac{1}{4}$ c. per pound were then worth 8 to 9c., and sometimes even 10c. White sugars worth $4\frac{1}{4}$ c. to-day sold at from 12 to 15c. per pound.

In regard to teas. The aim of the retailer in those days, I am informed, was to get a tea that he could sell at 50c. per pound. "That tea," said my informant, "was of about the same quality that now retails at 30c. But about the time of the rebellion in the United States," he added, "teas doubled in value.

In fact, I have sold Young Hysons at \$1.10 per pound and Gunpowders at \$1.30 per pound."

Seated under a shady tree one day, I was relating this particular conversation to an old friend of mine, when he remarked:

"I can remember when tea retailed at \$1 per pound in country places, and yet people, especially the Irish, would have it. And I can tell you this: there were no bad teas in those days. Coffee beans then we used to brown in the fry-pan."

Foreign dried fruits 40 years ago were also much higher than they are to-day. Currants ran up to 25c. per pound, and it was difficult to get them at that price. The nice handy packages in which currants now come to hand were unknown in those days. The package then was what is known as the caroteel; and it held nearly half a ton of currants. Bulky as these caroteels were, they kept the currants in good condition. During years of scarcity currants that were three and four years old were sold on this market, which, except for two or three inches around the outer edges, were in excellent condition. Currants were in these pre-railway days brought by vessels to the city and unloaded at the old market wharf.

Valencia raisins were a scarce commodity on the Toronto market four and five decades ago. The Sultana was the principal raisin then used for cooking. When Valencia raisins began to come into general consumption they ranged in price, I am told, from 9 to 12c. per pound. Forty years ago prunes, both Bosnia and French, were but little seen on this market.

The wholesale grocer of half a century ago carried such a diversity of stock that he was in reality scarcely entitled to be termed a wholesale grocer. Wholesale general merchant, it seems to me, is a more appropriate term. Besides groceries, he handled spades, shovels, powder, shot, chain, nails, spikes, glass, putty, paints, oils and numerous other articles that are to-day foreign to a wholesale grocer's stock.

But great as was the diversity of the wholesale grocer's business then, in volume to-day it is much larger, although less diversified. There is one thing, however: the profits were much greater and the expenses infinitely less.

"You made a great deal more money then?" I ventured one day in conversation with an old-time wholesaler.

"Yes," he replied slowly, "we made much more money. But there were failures then just as now."

"A great deal of business was done on credit those days, was there not," I further queried.

"O, yes; a great deal. The bulk of the sales we made were on credit. Why, it was considered nothing unreasonable or unusual for a man to pay 25 to 50 per cent. of his note when it fell due and get a renewal for the remaining 75 or 50 per cent. of his indebtedness. Present profits, I can tell you, would never stand such custom. I do not think that more than from 5 to 10 per cent. of our sales were for cash, while at present 70 to 80 per cent. are cash. Failures in those days were I think relatively as numerous as they are now. And then, as now, complaints were common that there were too many in business."

Speaking to an old shipper regarding freights he said: "Before the railways most of our carrying was done by teams, and the cost of carriage was not really so very much greater than it is to-day: The regular rate for 30 to 40 miles was 25c. per 100 lbs. I remember that well."

Rice's Salt

ABSOLUTELY
PURE

FOR . . .

For years celebrated for its
purity, even grain and
superlative keeping quali-
ties. IS NOT GROUND AND
WILL NOT CAKE.

TABLE,
BUTTER AND
CHEESE

Manufactured with utmost care by

THE NORTH AMERICAN CHEMICAL CO.
GODERICH, ONT.

THE PALACE REFRIGERATOR

Capacity

From 3 to 8 tubs,
or from 200 to
600 lbs. butter.

Bottom space 12 to
20 dozen bottles.



Over 200

Of them in use in
the city of Mon-
treal, and every
one pronounces
them

**THE BEST
IN THE
WORLD.**

Every grocer in the Dominion who considers his interests ought to have one of those refrigerators. Their usefulness is not their only merit. They are a handsome piece of store furniture. If you are thinking of getting a refrigerator for next season, write us for price list. We will fill orders as received and would ask you to favor us with them early, so that you can have your refrigerator delivered in good time.

C. P. FABIEN 3167 and 3169 Notre Dame St. **MONTREAL**
Proprietor and Manufacturer of Aubin's Patent Refrigerator.

ST. JOHN, THE LUMBER CITY.

By J. H. W.

IN a short article on the grocery trade of a city covering the changes of forty to fifty years it is hard to know where to begin. The faces to be met are almost all new. Perhaps Mr. Hall, of Hall & Fairweather, is the man longest and still actively connected with this business in St. John. From year to year the faces change. Besides the house already named, those of Gilbert Bent and Geo. S. De Forest & Son are the oldest. Many large firms have passed away, and many have started and dropped out. The following are well remembered by the older ones: William Hammond, L. H. DeVeber & Sons, A. W. Masters, W. D. & H. A. Austin, James Donville & Co., C. & T. Robinson, J. & W. F. Harrison, White Bros., Turnbull & Co., and others.

Then the manner of doing business has so changed. Fifty years ago takes us back to the time when all goods came here by water, and by sailing vessels at that. For the business of our city in general these were, however, good days, as our money was made, and in many cases made fast, in lumber and wooden ships, both building and sailing the latter. Then there were no telegraph, railroad, telephone, commercial traveler or broker. Business came to the merchant, the competition not being as keen as now. Profits were better, and larger quantities changed hands in single transactions. In fact, there was what is to-day termed wholesale trade, with the opportunity of getting goods daily. Liquor was never as much kept by general dealers in St. John as elsewhere. And in later years, when, in many cities, the wholesale liquor and grocery business were combined, no large wholesale grocer in St. John was found carrying on the two. The larger part of our goods came from the United States, although we brought in a great quantity of merchandise from England.

The first oil used in St. John was of Canadian origin, and was to some extent manufactured here. Cheese is largely a new line. Match manufacturing, too, is of recent origin. Perhaps nothing is more noticeable than the fact that the bulk of the goods now bought are Canadian, and in many cases manufactured in our own province. The goods of to-day are much better and cheaper. Perhaps no new line is so widely known in the market as canned goods, business in which has developed wonderfully. Let us look at some other goods. Take flour. First, it was such American brands as "Reindeer" and "Napier." Then came such Canadian brands as "Howland's Choice" and "Tea Rose." The quality of flour has much improved, while prices are lower, though at all times prices have varied a great deal. Our best flour (Manitoba) is one of the new lines. In the old days almost equal quantities of rye and wheat flour were sold. Going back, say, twenty-five years, one of the largest flour dealers at that time, talking to me, said for three years they sold over 100,000 barrels each year, and sales of 500 to 1,000 were more frequently made than now, while in all lines it was much more easy to unload goods quickly. The

terms were three months' note, with interest. In cornmeal, it was all American, while to-day the importations are very light. The prices do not show much change. In sugar, the price is not one-third what it was. Much larger quantities of West India sugar were then used. Quantities were brought from the United States and England, while a large proportion of the granulated, or white, sugar was Dutch. Now it is all Canadian, and very largely the output of our own province. In tobacco, the line has all changed. At first it was American, while now it is Canadian. An odd feature in the tobacco business is that one dealer for years had almost a monopoly, but, of late, others are working in. Vinegar was also early imported from the States, while now it is all Canadian, with a fair proportion manufactured in St. John. Prices now average about 10 cents per gallon lower than forty or fifty years ago. In fish the quantity handled is not nearly as large as, say, thirty years ago. And then a great many more fish were cured here. The fact that less fish are now handled is accounted for when one remembers that St. John is not the distributing centre that is was then. There are many reasons why it is not. In the first place the many railroads take goods direct to the stores of the merchant through the province from first hands; and then there are now other wholesale centres,

as St. Stephen, Fredericton and Moncton. These not only cause the volume of business here to be smaller, but many goods sold by merchants never come here, going direct from the mill or other first hands to the buyer. In apples the quantity handled is also less. One merchant told me he had seen as many as nine thousand barrels in the market-slip on schooners from Nova Scotia at one time. Now, such a thing is practically unheard of.



A SCENE NEAR ST. JOHN.

In the wholesale grocery trade the capital invested here would be somewhere about \$500,000. It is very hard to make a close statement. Many merchants have made money, though it is a regrettable fact that many of the older and larger houses failed. But in most cases the cause was the placing of money in other ventures. Our own province is now supplying our market with cheese; and more this year is being made than the local market will be able to take care of. Matches is another article of which the demand is supplied by local manufacture. Domestic packed pork and smoked meats are very largely used, and the quality, except heavy packed pork, is fully equal to anything we import. A goodly quantity was imported in the past, which is now largely supplanted by the home article and it gives as good satisfaction. The best quality of ground spice sold here is all, as a rule, the output of either Nova Scotia or New Brunswick mills.

We boast here of possessing, relatively, a greater number of fine grocery stores than any other city in the Dominion. In business methods we are well up to date. And in all movements in the Maritime Provinces for the organization of business men's associations, having in view the obliteration of out-of-date systems and the inauguration of those newer and better, St. John, N.B., has not taken second place.

(Continued on page 30)

the kind that pays

When your customers ask for Chewing Gum give them the best—give them Adams' Tutti Frutti. It pays because it gives satisfaction and they ask for it again. They not only appreciate it as a genuine good article, but they appreciate your common sense in keeping an article so good. They call again—that's what's the matter. They tell your friends and their friends that what you keep is good.

Of course, you can keep cheaper goods, you can keep cheaper chewing gum, but ———.

Our Tutti Frutti Glass Jar is a beauty. It's useful ; it's decidedly ornamental ; you get it free. Also our half-gallon Crystal Pitcher. If you want another of these get it from your wholesaler.

Your window : When you want to decorate it drop us a postal. We'll send you something.

ADAMS & SONS CO., 11 and 13
Jarvis Street, Toronto

WHEN YOU BUY —

Washboards

See that you get the OLD and RELIABLE

Genuine
Globe



Three
Grades —

\$1.30

\$1.50

\$1.75

... OUR ...

Genuine

S. B.

Globe

(Solid Back)

Manufactured by

Is without doubt the **BEST VALUE.**
Try them.

Walter Woods & Co.

HAMILTON

ON WAY

From China

500 Half-Chests Cheap Congous
400 Half-Chests Fine Congous
600 Catties Pakling Congous
100 Half-Chests Fine Ning Chows
100 Half-Chests Fine Ching Wo's

From India

125 Chests Assams

From Colombo

150 Half-Chests Fine Ceylons.

We have immense stock of Young Hysons, Gunpowders, Japans, Congous, Orange Pekoes, Assams, Ceylons in warehouse which we are prepared to sell at close margins.

On way—**New Prunes;**
Finest Off-Stalk, Selected,
Lager Valencia Raisins;
Blue Table Raisins;
New Peels, Etc.

In Stock and Arriving

One car White Rose Salmon
Part Car Lowe Inlet Salmon
Part Car Maple Leaf Salmon
One Car Horse Shoe Salmon

We still lead as manufacturers of **COCOANUT** — without aid of Wholesale Grocery trade are able to sell all we can make. You cannot get old goods from us. Our Brands:—**Standard Cocoanut, Cream Cocoanut, Feather Strip Cocoanut.**



Jersey Cream Baking Powder

Still leads as the high-grade Baking Powder of Canada.

**STANDARD AND BOSTON BAKING POWDER
HOLD THEIR OWN.**

Our Mustard Trade, Our Spice Trade,
Our Coffee Trade **Are All Right.**

Old Flag Washing Compound will
be heard from in 1896.

SEND FOR SAMPLES AND QUOTATIONS.

LUMSDEN BROS.

Wholesale Grocers,
Manufacturers

HAMILTON, ONT.

Joseph Luttrell & Co.

MANUFACTURERS OF



Biscuits,
Confectionery and
Candied Peels

680 to 686
Albert Street

STE. CUNEGONDE
of Montreal

Grocers will be consulting their interests
in ordering their

Xmas Supply of Candied Peels

from us, the quality of which we guar-
antee superior to most of the imported.

J. A. MATHEWSON
W. B. MATHEWSON

S. J. MATHEWSON
J. A. MATHEWSON, JR.

ESTABLISHED 1834

**J. A. MATHEWSON
& CO.**

Importers
And . .
Wholesale

GROCCERS

202 McGill
Street

Montreal

The trade are cordially invited to partake of the following

ROYAL BILL OF FARE

Clark's Soups . .

A full line of the best quality.

Clark's Truffled Game Pates

Wild Duck, Partridge, Chicken, etc.

Clark's Potted Meats

Of all kinds.

Compressed Corned Beef

Boneless Pigs' Feet

Yorkshire English Brawn

Lunch Tongue, (Whole) Ox Tongue

English Plum Pudding

In 1 lb. and 2 lb. Tins.

English Mince Meat

In Glass. In Pails. In Tubs. In Barrels.

The relishes supplied with the above are : **Perfect Satisfaction Guaranteed,**
Fair Prices and Good Profits.

W. CLARK

Montreal

Price List and Quotations supplied on application.

. . . CANADA

Black & Co.

TRURO - NOVA SCOTIA



Wholesale Grocers, Dealers in Flour,
Feed, Grain, etc.



Exporters of Raw Furs

To Europe.

We buy every kind of fur caught from
Newfoundland to British Columbia.

BLACK & CO.

TRURO NOVA SCOTIA

.....BUY

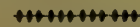
Canada Malt Vinegar

AND SAVE DUTY

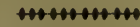
We are manufacturers of

MALT BLEND VINEGARS

IN CIDER, WHITE WINE AND PROOF.



Vinegar and Pickle Factory, Smythe St.
Office and Brewery, Robinson Place.



Write for Quotations.

Thos. McCready & Son

ST. JOHN, N.B.

....LOOK....

Brushes

Are an essential part of every Groceryman's stock,
and as we have in the past

Given...

The best of satisfaction to our customers by the
fact that our prices are

Away...

Down and the quality of our goods **equal to the best**, we have no hesitation in asking you to
Send for Samples and Prices, feeling assured
that a trial of our goods will place you on our
regular list of customers.

Meakins & Co. - Montreal

313 St. Paul Street.

Meakins & Sons - - Hamilton.

Moir, Son & Co.

Manufacturers of all
varieties of . . .

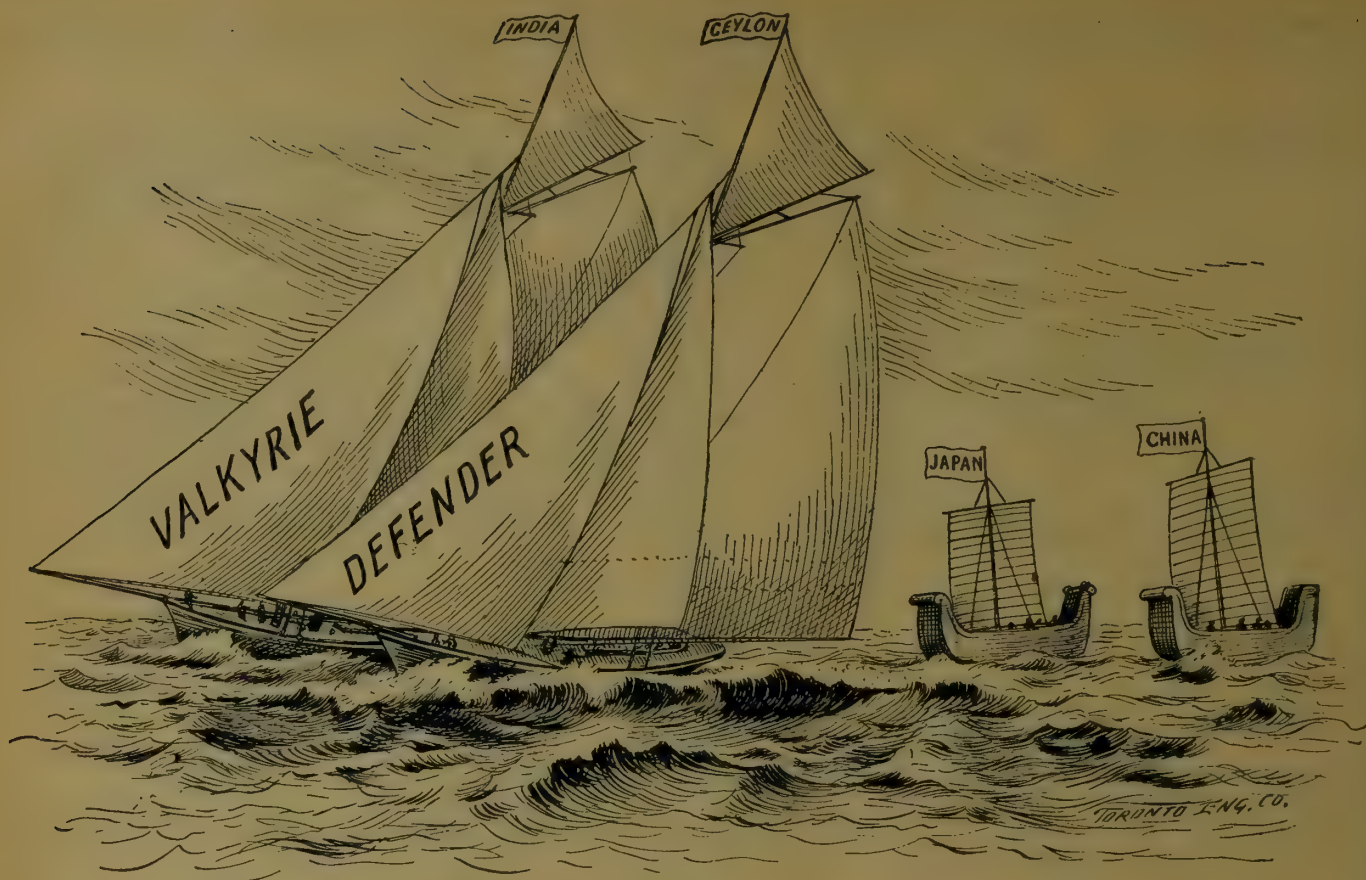
BISCUITS AND CONFECTIONERY

We are
constantly
introducing
new varieties



Jobbers please send for
samples of specialties in
penny goods, of which
we have the best selling
line in Canada

HALIFAX, - N.S.



“Good Thing, push it along”

The above diagram shows the types of the fastest yachts afloat, as well as of the old Chinese junks. There is as much difference between Defender and Valkyrie and the old-fashioned junk as there is between the delicate, well-flavored, machine-made India and Ceylon Teas and the hand-rolled and lead-colored Japanese and Chinese article. The comparison is striking, you say! Try the teas and be assured of the statement.

Insist on your wholesale grocer supplying you with

C EYOLON
and INDIA **Teas** —

Three pounds of India and Ceylon Tea go as far as five pounds of China and Japan Teas.

PRICE LIST

OF

DR. J. G. LAVIOLETTE'S
SPECIALTIES

	Retails at	Costs
Syrup of Turpentine.....	25c. each	\$1.60 doz. or \$18.00 gross
do do	50c. "	3.20 " 36.00 "
Anti-Catarrhal Balm	25c. "	1.60 " 18.00 "
Norway Tar Liqueur	25c. "	1.60 " 18.00 "

N. B.—The above Specialties assorted in quantities equivalent to one gross of Syrup of Turpentine, 25c. size, \$18.00 gross.

Terms: as usual.

To the Wholesale Trade Only: 10 gross of any of the above preparations, assorted (1 gross Syrup of Turpentine, large, equivalent to 2 gross small) \$16.00 per gross net, freight prepaid, subject to 30 days draft from date of shipment. Not less than 10 gross at this price.

Sole Proprietor

J. Gustave Laviolette, M. D.

No. 232 and 234 St. Paul Street

MONTREAL, Canada.

STAR BRAND



Finnan Haddie

.. Cured by ..

D. & O. SPROUL

Digby, N.S.

The above Brand won First Prize at the Exhibition held at Digby, Sept. 24th, 1895.

Ask your grocer for Star Brand Finnan Haddie and take no other.



ESTABLISHED 1882
TWO (2) STORES



H. H. Cossitt & Bro.

BROCKVILLE, ONT.

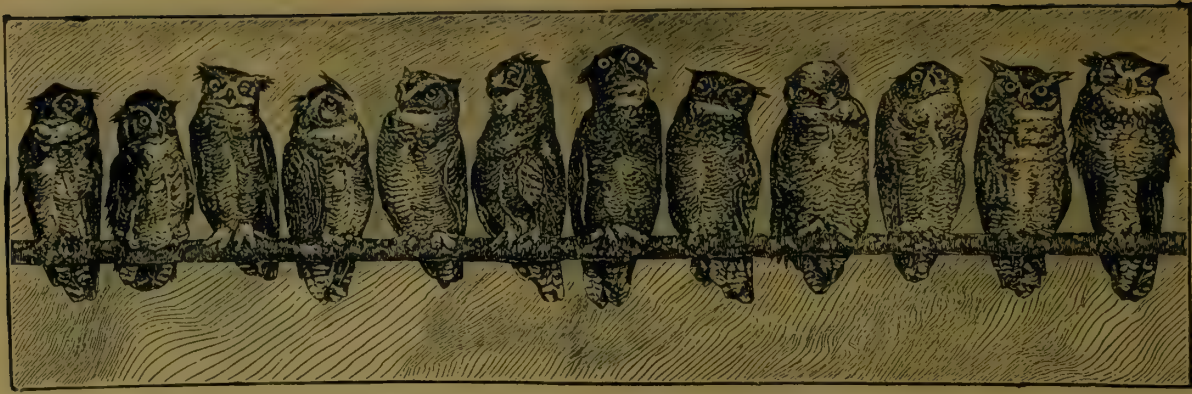
Jobbers in . .

Foreign and
Domestic Fruits.



Confectionery
and Oysters.

Consignments Solicited.



THE GROCER'S MECHANICAL DEPARTMENT MANAGERS.

LONDON, THE FOREST CITY.

BY AN EX-GROCER.

THAT little book of Bellamy's has been called by critics a beautiful dream, and, like all such dreams, a vain anticipation of the future. Were I to review the past, noting the wondrous changes, even during the last half century, and then reflect that every century, or part of a century, is but one of preparation for the following one, and those changes are but forecasts of what is yet to come, I am almost tempted to think that Bellamy's picture of a New Era may not be so shadowy after all.

Let me take you back fifty years and review a few of the improvements in the grocery line of London and its neighborhood. At that time, in Western Ontario, the old log cabin store was still doing duty, though it was being superseded by the more pretentious frame structure. The log cabin store was a unique affair, built of logs hewn on the outside, the gables being clap-boarded, seldom lined or plastered on the inside. There was no lack of ventilation. The store fittings and equipments were primitive in the extreme, and like the store itself entirely devoid of paint. The shelving was made of rough lumber and supported by pegs driven into the wall. The counter was also roughly but strongly built and was generally used as a seat by the customers and loungers who frequented the store. Here they sat and discussed the topics of the day, many of them either smoking or chewing tobacco; and when the crowd was unusually large, a soap box or a barrel of salt was pressed into service. The box stove occupied a central position and served the double purpose of heater and spittoon.

Groceries then only formed a part of a general stock, and the grocery stock consisted of tea, sugar, rice, raisins, currants, unground spices, salt, tobacco, snuff, indigo, madder, chalk, matches and whisky (the latter being a staple). The merchant, when engaging a clerk, did not inquire as to his activity as a grocery salesman, for if he could handle the other lines carried, the groceries would take care of themselves.

Such was the older brother of the departmental store of to-day, but the old chap was a business fellow, and kept his departments well in hand, securing a profit from each, while his younger brother runs one department to advertise another.

When we compare the stores and stocks of fifty years ago with those of to-day we find that the improvement has been very marked. The old log or frame buildings have been replaced by beautiful, commodious structures, and the old 7 by 9 window by a handsome plate-glass front, while the interior fittings and equipments are not only convenient but, in many cases, very costly; so much so, that the habitual lounge of old, finding

the surroundings so changed, has transferred his allegiance and his presence to humbler quarters.

The London of to-day has good reason to be proud of her grocery houses. To my mind she has the finest all-round retail grocery stores in the Dominion. Toronto and Montreal have undoubtedly a few stores which surpass anything we have in London; but, taking it on the whole, I do not hesitate to claim for the "Forest City" the premiership in this respect. London's grocery stores look like grocery stores, and modern ones at that. Around the centre of the city you see few, if any, of those dirty, one-horse affairs that are to be met with in other cities. The London grocer knows his business. This fact is exhibited by the manner in which he conducts his business and arranges his store. But while London's grocers have made the stores, the country has made the grocers. What I mean is that London is the centre of one of the best agricultural districts of Canada, and it is to it that the farmers from a radius of twenty-five miles come for the bulk of their groceries. The "Forest City," on its principal market days, is a scene not soon to be forgotten.

But great as has been the change in the grocery stores of London, the revolution in prices is not less marked. To establish proof of this it is not necessary for me to glance back more than thirty years. Here are the comparisons:

Article.	30 years ago.	Now.
Tea, per lb.....	\$0 50	\$0 20
" "	0 75	0 40
" "	1 00	0 50
" "	1 25	0 60
Sugars—Loaf, per lb.....	0 15	0 7
A "	0 12½ ga.	0 4½
Raw "	0 11	0 3½
XXX "	0 20	0 8½
Valencia raisins.....	0 15	0 6¼
Layers.....	0 30	0 20
Currants.....	0 12½	0 5
Rice.....	0 8	0 5
Starch.....	0 12½	0 6
Matches.....	0 25	0 12½
Table salt.....	0 25	0 10
Bicarb. soda.....	0 12½	0 5
Sal soda.....	0 5	0 2½
Salmon (canned).....	0 25	0 12½
Lobster (canned).....	0 25	0 20
Mackerel (canned).....	0 25	0 10

Canned vegetables, fruits and breakfast cereals can now be found in all grocery stores where they were unknown 50 years ago.

(Continued on page 36.)



TEA DEPARTMENT

○ ○ ○

We set out to win trade by giving our customers the kind of goods that will, in the long run, tell to their advantage. This is what you want, "isn't it?"

Special attention is called to the **fine cup** quality of our Teas. We look more to this than **fine appearance.** We recommend the following to your favorable consideration :

Blend No. 13 in 70 lb. and 100 lb. cases.
Blend No. 14 in 70 lb. and 100 lb. cases.
Blend No. 15 in 70 lb. and 100 lb. cases.
Potmahoff in half-chests and Acme cases.
Mallapore in Acme chests.

When in the market write us for samples. We are always pleased to forward same.

All orders shipped same day as received.

Lucas, Steele & Bristol

WHOLESALE GROCERS AND IMPORTERS

Hillwatee Tea
Agents

73 McNab Street North

 HAMILTON

THE

"KENT"

PACK . .

TOMATOES

Canning and Pickling Co.

of Chatham, Ont.

ONLY Perfect Fruit used in our factory.

WE PRIDE OURSELVES ON THE
CLEANLINESS OF THE PLANT.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS: LONDON, ONT.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.



Cough Drops . .

Lots of "between seasons" colds going the rounds soon. Are you prepared for the demand for Cough Drops?

B. F. P.

Cough Drops are pleasant to the taste, soothing and effective in all cases of coughs, colds or sore throat. Send for sample.

Toronto Biscuit and Confectionery Co.
TORONTO

SUPPLEMENT TO THE CANADIAN GROCER.

GILLARD'S NEW PICKLE

FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.

THE
MOST DELICIOUS
MADE



MADE BY **GILLARD & Co.** LONDON, ENGLAND.

W. H. GILLARD & Co.

WHOLESALE GROCERS
& TEA IMPORTERS.

HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.



THE FINEST FRUITS

Never in Your Life —

Has such an opportunity occurred to give your customers **exactly what THEY** are after, viz:— The Largest, Richest and Finest Mediterranean Fruits **seen in years**, at about the price of ordinary goods.

WE LEAD THE VAN

OTHERS FOLLOW AFAR OFF



GREECE'S
FINEST
PRODUCTIONS



VALENCIA RAISINS

Off-Stalk, Fine Off-Stalk
Finest Off-Stalk, Selected
Finest Selected
Extra Selected
Extra Royal
Ondara Layers

Sultana and Malaga

(20 lb. Boxes.)

(½ Boxes and Boxes.)

Fine, Finest, Extra
Imperial London Layers
Black Baskets
Choice Clusters
Imperial French Plums in 25 lb. Boxes
Unicorn Prunes in 56 lb. Boxes

PEEELS
Crosse & Blackwell's
York Confectionery Co.



FIGS . . .
Eleme Layers
Turkish Delights
Comadre in taps

W. H. GILLARD & CO.

HAMILTON, ONT.

IT IS NOT NECESSARY

To Wear Bloomers



To DRINK OUR TEAS

And thoroughly appreciate their sterling qualities.

THOUSANDS OF MERCHANTS daily delight Canadian consumers with the grand values we supply.

YOU ARE IN BUSINESS TO
MAKE MONEY ♦ ♦ ♦

SO ARE WE—and keenly alive to the fact that by best serving you we enrich ourselves.

Our range of fine teas this year is wider than ever and comprises values unexcelled.

Our selections have been made with a view of meeting the requirements of the tea-drinking public. We have bargains and we want you to know where to get them.

OUR TEAS are all new season's
FRESH AND FRAGRANT

1895
CROP

YOUNG HYSONS
PEKOE CONGOUS
PAN YONG CONGOUS
ASSAMS, DARJEELINGS
CEYLONS, ETC., ETC.
MAY PICKED JAPANS
JUNE " JAPANS

IF THE LINES of tea you are handling don't suit your trade if you are pushing to the front

Like the Girl in Bloomers

write us. . . See what we've got. . . .
Write anyway. . . We'll send you samples.



W. H. GILLARD & CO. TEA IMPORTERS
HAMILTON, ONT.

GROWING FIGS IN CANADA.

By F. D. L. S.



Y MANY Canadians, but more especially by those outsiders who are accustomed to look upon British North America as a land of perpetual ice and snow, the statement that in some parts of the Dominion fruits and vegetables indigenous to tropical or semi-tropical countries can be grown in the open air will be considered surprising. Such, nevertheless, is the case; for figs, exotic grapes, peanuts and yams or sweet potatoes have been for years, and are still, grown within our borders. Up to date these articles have been cultivated only for fancy's sake by an enthusiastic horticulturist or two here and there, but, taking the experience of these as a basis for the assertion, it is safe to say that all four can be grown here at a commercial advantage.

When, hereafter, fig culture becomes an acknowledged thing in Canada there is one gentleman who will always be looked upon as the father of the industry—namely, Mr. Henry Paffard, of Niagara-on-the-Lake. Mr. Paffard is an ardent gardener, and finds time outside of the hours he devotes to mercantile and official duties—for he is the chief druggist in the Niagara peninsula and Mayor of his town—to give considerable attention to one of the prettiest and best kept little fruit areas to be seen anywhere. Into this garden, the fame of which has led such men as Lord Lansdowne and the late Senator Plumb to visit it, the writer the other day had a peep.

The first thing to attract my attention on entering was a row of beautiful dark-foliaged trees, varying from 10 to 14 feet in height, and spreading out their branches like banyan trees. When Mr. Paffard informed me that these were fig trees, and called my attention to the green and half-ripe fruit with which they were laden, I became interested indeed, and asked for more information, which he very kindly gave, and which I here produce in part for the benefit of my readers.

About 25 years ago a citizen of Niagara by the name of Nash had some fig plants in tubs in his hot-house, which during the warm weather he stood in the open air. Mr. Paffard, who even then had developed a penchant for fruit culture, seeing these plants cramped in tubs and never coming to anything, determined to try the experiment of growing figs in the open air. He got some roots from Mr. Nash and planted them. The roots sprouted, the sprouts grew into trees, and in a couple of years the trees bore their first fruits. The species he chose were the hardiest, and the earliest to ripen, viz., the White Ischia, and the Brown Turkey, and every summer for 22 years the trees have all borne a full crop. Each tree I should estimate bears two or three bushels a year, and a peculiarity about the fruit is that it comes to maturity and ripens continually from July until October, so that all summer long one can have delicious ripe figs hanging from the branches ready to be plucked.

Mr. Paffard considers the fig tree the surest and most prolific producer he knows. It never misses a year, and it seems to be affected by no disease or insect of any kind. The only measure of precaution he takes is to bend down the ends of the branches every winter, and cover them with earth for fear of some particularly heavy frost. To facilitate this he each year

cuts out the bigger wood of the tree, leaving the younger branches to be fruitful and multiply, which scriptural injunction they faithfully obey, by the way. The fruit grows to the size of an ordinary pear, and may be used raw, stewed or preserved in sugar. To show how hardy the fig plant is it need only be said that a small piece of the root of an uprooted tree, which was accidentally left in the ground, sprouted and became a tree itself, and now bears good fruit every year. A piece of wood cut from any part of the tree, in fact, if stuck in the earth, will grow, after the manner of the Canadian willow.

Mr. Paffard has received diplomas and awards of merit for his figs from the Philadelphia World's Fair and the Imperial Institute at London, and some of his fruit also attracted considerable attention at the Chicago Exposition. He is of the opinion that figs can be successfully cultivated on a large scale in any district where peaches can be grown, such as the Niagara peninsula, the counties of Essex and Kent and the Lake Huron peach belt.

In this same garden I saw some splendid specimens of exotic grapes, of which Mr. Paffard is a successful cultivator. His finest exotics are the Black Hamburgs, the Bowood Muscats, the Golden Chassilas, and the Chassilas de Fontainebleau. Some single bunches of these measure ten inches in length, and weigh from 3 to 3½ lbs. The only pains he takes with these vines is to cover them with earth during the cold weather.

It is in this same Niagara peninsula that sweet potatoes and peanuts are successfully grown. The possibilities of this and other sections of Canada in this direction may be enormous, and we hope that some enterprising men will try their hand at raising at least one or two of the four articles of commerce we have mentioned.

IS YOUR STORE CLEAN?

Few stores, remarks American Grocer, are kept scrupulously clean. Is yours? Is the floor as bright as soft soap, water and elbow grease can make it? A clean floor adds to the tone of the entire store. It is the best paying sort of an advertisement, an index to the stock, and indicative of a high-class service. Have you noticed that heavy, damp, overpowering, musty odor that characterizes many stores when the door is first opened of a summer morning? The stock has been shut up with a dirty floor for ten or twelve hours; the warm temperature and lack of circulation has made the atmosphere heavy and disagreeable. A clean floor and a current of fresh air at night will avoid that trouble and keep the stock in perfect condition. It follows that the grocer who keeps his store bright also keeps scales, counters and fixtures as bright as a new dollar. Try scrupulous cleanliness as a trade winner.

A TALE OF SIX CITIES.

We are sorry to say that the copy for the completion of "A Tale of Six Cities" has not arrived up to the time of going to press. Hamilton and Halifax are the two defaulting cities; or, rather, the gentlemen who were assigned to write up the "tale" of each have failed to send their copy in on time.

It was our original intention to include Winnipeg, Vancouver and Victoria on the list, but these will also have to be left to a subsequent issue.

WE WILL MOVE

In about a month to our own premises, No. 72 MacNab Street North, where all our friends will be made welcome.



Our New Warehouse has been designed especially with a view to the quick handling and shipping of goods.

ORDERS

Personal, Letter, Post Card, Telegraph and Telephone promptly and carefully attended to. **Our highest aim** is to serve our friends well. **A I GOODS** and at Bottom Prices.



TEAS

. . . A specialty

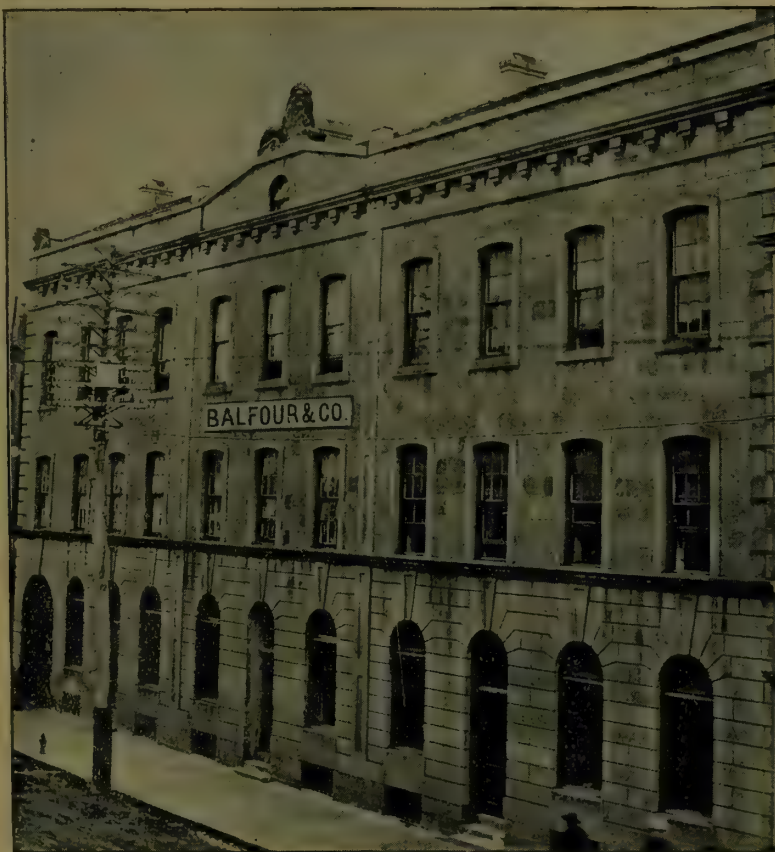
Cup quality our first consideration.

AGENTS FOR

Lipton's Teas, Hop Tea
Darra Cherra Tea
Le Roy Salt
Faulder's Marmalade
Lazenby's Goods



THE BEST SELECTED



Valencia Raisins

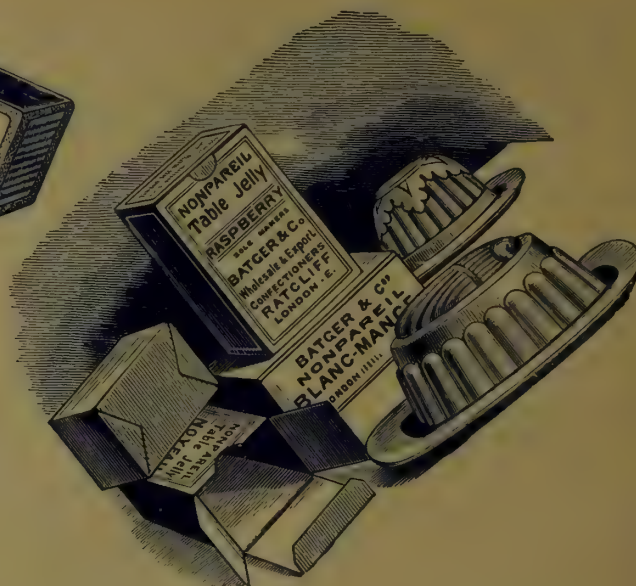
Are shipped to England and are sold by **sample** — not brand. **OUR AGENTS** in London and Liverpool have orders to buy and ship us only **prime fruit**. Customers can rely on getting the best raisins in Canada from us. The same applies to Currants, which we clean before shipping.

Balfour & Company

TELEPHONE NUMBERS

Sample Room 439 Counting Room 1269

 HAMILTON



ROSE & LAFLAMME

AGENTS . . . Montreal

Handsomely
boxed and
labelled.

WETHEY'S

Sells at a
popular
price.

Condensed Mince Meat

A most healthful and
delicious article



Guaranteed strictly
pure and wholesome

Sample cheerfully submitted.

Put up only from Finest Meats, Fruits and Spices by

J. H. WETHEY - St. Catharines, Ont.

It's Not So Much



How Much You Pay

But It's What You Get For What You Pay



Ask the energetic grocer the cause of his steadily increasing tea trade, and there is but one answer—"We sell **Ram Lal's Pure Indian Tea**, no other brand will please our customers." These goods require no comment from us. The public have long sat in judgment upon this brand. The verdict is universal—"They outclass all competitors; they are never used only to be appreciated."

For years the question has been asked, "Is it not possible to procure a higher grade of coffee than any of the brands now offering?" That question we answered three months ago by placing on the market the celebrated **MECCA Brand**, a selection of earth's choicest productions.

At that time we had some doubts as to the accuracy of that answer; to-day it is accepted as a universal fact. Every mail brings us, from all points of the Dominion, duplicate orders, attesting to the excellence of these goods. The popularity of the **MECCA Coffee** has surprised us in excess of all anticipations. We want every reader of **THE GROCER** to order one tin of these goods as a sample and be convinced. By handling this brand you will have a distinct advertising advantage over your competitors, who are committing business suicide by endeavoring to palm off inferior goods. These goods are carefully packed in 25-lb. tins. Sample sent by express, charges prepaid.

We are also controllers of the very popular brand of coffee, **DAMASCUS**, which is meeting with considerable favor and is of very fine quality. Ask for prices.

JAMES TURNER & CO.

HAMILTON, ONT.

SCOTLAND'S GREAT INDUSTRY.

HAVE any of the readers of THE CANADIAN GROCER ever heard of the fishing village of Fraserburgh, in Scotland, founded in the sixteenth century by Sir Alexander Fraser, of Philorth, from whom it takes its present name? Its old name



MACONOCHE BROS.—VIEW OF PORTION OF KINNAIRD HEAD WORKS.

was Faithlie; it is a thriving seaport and the centre of an extensive fishing district, and contains a handsome Town Hall, of 1855, in front of which is the market cross, the Dalrymple Hall and Cafe, containing a library, news-room, public halls, an hospital, an academy, and several fine churches, and a floating population of 14,000.

The Town Hall is ornamented by a statue of Lieutenant-General Lord Saltoun, a Peninsula hero, who commanded a battalion of Guards at Waterloo. The harbor is one of the most magnificent on the east coast, and has cost nearly three million dollars, and at present is being considerably enlarged.

The inhabitants are supported entirely by the fishing industry. A large fleet of 820 boats are sent out every day, and the writer saw more herrings in one day in this little village than he had seen in the whole course of his life. The fish, after being cured in the most complete and exacting system in the world, are packed in barrels and shipped all over the civilized world.

The most extensive and best equipped factory in Fraserburgh is owned by the Maconochie Bros., whose advertisement our readers will notice on page 6. The two brothers, James and Archibald, commenced life, like so many of our successful business men in Canada, on railroad work; but they were ambitious to make a name in the world, and twenty-six years ago Mr. James founded the business in Fraserburgh, which has grown to be one of the largest fish-curing businesses on earth; but, unfortunately, this gentleman, after traveling 400,000 miles establishing agencies in Africa, Australia, America, and many other important countries, became a victim to over-work and pneumonia, and died this spring universally regretted and respected by his intimate friends and his 1,300 workpeople at Fraserburgh and Lowestoft.

The business is now carried on by Mr. Archibald Maconochie, who joined his brother some years since and at whose invitation I had the very great pleasure of going over the whole of the factory at Fraserburgh. As our readers may be aware, fish curing and cleaning is not the cleanest of work, but I was much impressed with the wonderful cleanliness of the whole building after the curing process had been gone over. The whole of the floors are of polished concrete. The buildings cover over 2½ acres of ground. I declare to you I could have eaten my dinner off these floors; and I am about as particular as most people.

The average quantity caught during the fishing season of ten weeks is 75,000 tons. Of this quantity about 7,000 tons is used by Maconochie Bros., who, while they have never exceeded 100,000, have the capacity of turning out 140,000 tins of fish per day. To Germany and Russia alone the firm ships on an average one million of barrel herrings. Among other places in the world which take large quantities of Maconochie's goods are Australasia and Africa. Canada, too, is now being numbered among the nations which show a liking for the product of the Kinnaird Head Works.

There is not the slightest doubt that Fraserburgh to a very great extent owes its prosperity and gradual rise to a very important fishing town, to the energy, time and money given to it by Maconochie Bros., who have shown the greatest interest in all the people's welfare.

Judging by the laughter and high spirits I heard in the town on the Saturday night, I should say this kindness was fully appreciated by a happy and contented people.

The herrings caught and cured in Fraserburgh are very much superior to those caught south. I believe this is result of the former place being on a point where the tides are stronger.

If any of our readers at any time are visiting Scotland it would well repay them to visit this, what is considered the most magnificent fishing depot in the world. Fraserburgh is about 45



MACONOCHE BROS.—FRASERBURGH HARBOR—CLEANING HERRING NETS.

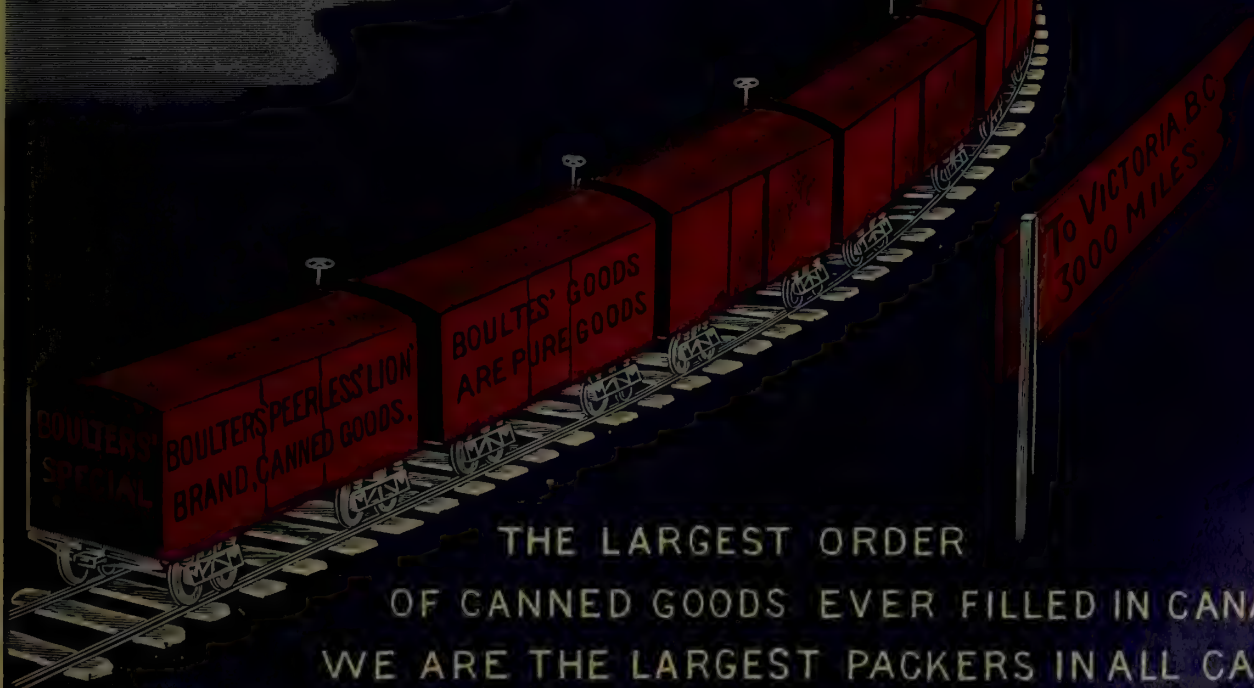
miles north of Aberdeen. By obtaining a tourist ticket from London you can return by Inverness. The scenery from there to Perth and Carlisle equals anything to be seen in any country in the world.



THE SALESMAN

MR. WELLINGTON BOULTER
SENIOR MEMBER OF THE FIRM
WHO SOLD THIS TRAIN LOAD
OF CANNED GOODS

THIS TRAIN IS
FILLED WITH
BOULTERS' PEERLESS
"LION" BRAND
CANNED GOODS
AND IS SENT
FROM
PICTON & TORONTO
DIRECT TO
VICTORIA, B. C.

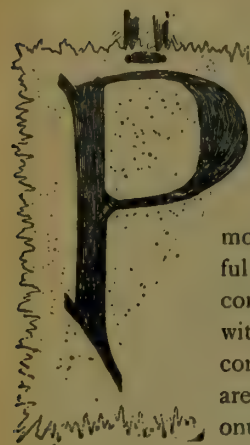


THE LARGEST ORDER
OF CANNED GOODS EVER FILLED IN CANADA,
WE ARE THE LARGEST PACKERS IN ALL CANADA.

W. BOULTER & SONS, PICTON, TORONTO, & DEMORESTVILLE.

CHICORY AND ITS USE IN THE GROCERY STORE.

By W. L. E.



PREJUDICE has frequently deferred for years the general use of an article beneficial in its properties. Chicory is an example of this. In itself chicory is a health-giving herb; but in spite of the fact that it has been a mercantile commodity for many generations, yet it is doubtful whether the average man and woman consider it anything but a thing to be viewed with suspicion. All the blame for this misconception does not lie with the people who are laboring under it. On the contrary, the onus is rather upon the early coffee manufacturers who adulterated their product with chicory, selling the same as pure. And as with the greater proportion of the masses the word "adulteration" is synonymous with "deleterious," chicory has obtained a signification with a good many the very opposite to what it should be.

I do not know when chicory first attracted attention as a food product. This, however, I do know from history: that its cultivation was introduced in England away back in 1780, and that its importation into that country began in 1832, the duty levied on it being the same as on colonial coffee. In those days the law stipulated that chicory and coffee must be sold separately. But in 1840 the admixture of the two was allowed, the compound to be sold at a moderate price. And by the year 1850 it was estimated that 18,000,000 pounds of chicory was sold annually in England as a surreptitious substitute for coffee, while the total consumption was placed at 28,000,000 pounds. In 1852 the mixture of chicory with coffee was again prohibited, but this prohibition does not appear to have been long-lived.

The chicory plant is indigenous to Europe. As a chicory-producing and chicory-using country, Belgium occupies the first position. There, chicory alone is used largely as a staple drink by the poorer class of citizens. Germany is also an extensive producer, and the Netherlands occupies a place among the chicory-exporting countries.

The chicory plant is cultivated in Canada, and while not nearly to the extent it is in Europe, yet there is probably more raised in this country than most people are aware of. The other day I had a conversation with a man who both raises and grinds chicory. He ventured the opinion that Canada consumed about 400 tons of dried chicory per annum. If his estimate be correct something like three-fourths of this quantity is produced in Canada. I am inclined to think, however, that he overestimated the quantity consumed in this country, and that what the Dominion does produce is about 50 per cent. of our requirements.

As far as I have been able to ascertain, chicory growing in Canada is largely confined to the Province of Ontario. There is a large chicory farm at Scarboro, five or six miles east of Toronto; and a friend of mine, a well-known naturalist, informs me that a few years ago a good deal of chicory was grown in Toronto and suburbs. "Around some of the old fence corners you can see the evidences of it in the little blue flowers that poke their heads up there," he explained. Besides in York County, chicory-producing centres are to be found in Peel and

Huron Counties. Its cultivation has been attempted in the North-west territories, but the results do not appear to have been satisfactory. The trouble appears to be that it grows too rank and strong. Lately chicory cultivation has been undertaken in the vicinity of Montreal, but with what result I cannot say.

In Europe the chicory plant must be more productive than it is in this country. There, from what I can learn, the yield of roots ranges from eleven to fourteen tons per acre. In Canada, on the other hand, about eight tons per acre appears to be the average yield. This, when dried and roasted, shrinks down to about one and a half tons.

In Canada the planting appears to be done much about the same time as in Europe, the seed being sown in May. In order to the proper cultivation of the plant a great deal of attention is demanded from the grower. In its early stages care must be taken to keep the plant free from weeds, to accomplish which requires a great deal of labor.

"I can grow five acres of wheat cheaper than I can one acre of chicory," remarked a farmer to me some time ago who cultivated chicory in western Ontario. "When you get a good crop of chicory it pays well; but it is an uncertain crop: We have had two tons to the acre and we have had but half a ton to the acre. It is a rare thing to get two tons to the acre. I would rather have a mixed farm than a chicory farm. Chicory, however, is more profitable than wheat."

Chicory seed is sown in drills after the manner of turnips. The harvesting takes place about October, when the roots are taken out of the ground with a plow made for this special purpose. Sandy loam is the soil best adapted for chicory. During the process of growth care is taken to cut the flowers of the chicory plant before they run to seed. There are two reasons for doing this. The one is to give the root all the substance possible, and the other is to prevent the seed from scattering, for chicory growing wild is more to be dreaded than mustard.

Chicory is rich in saccharine matter, but before being roasted it produces a bitter white milk, similar to that of the dandelion.

After being gathered the chicory roots are run through a cutting machine, which slices them up into small pieces. Then they are taken to the kiln and dried. It takes about four days for one kiln to dry a ton of roots. The dried product is sold to the coffee mills, where it is ground to a powder.

The cost of erecting a good chicory mill is about \$3,000. "Of course," said a chicory grower to me, "you can do it for less, but you cannot do it for much less and have it right." The kiln building must be of brick and fireproof, with wire netting floors. The temperature of the drying room requires to be about 180 degrees.

In spite of what all former beliefs may have been, it is now generally accepted that chicory, mixed in proper proportions, improves the quality of coffee. The grocery trade has long recognized this, and the consuming public are gradually awakening to the fact as well. And a great many more would also be of this way of thinking if the proportion of chicory they have been getting, unknown to themselves, in their coffee was to be suddenly cut off, they, of course, being acquainted with the fact.

I remember reading some time ago of a man who was always complaining to his wife that the coffee she made was not as good as he got at the club. It was not as pure. His wife bought pure coffee here and pure coffee there, but to no purpose. It was still not as good as he got at the club. In desperation, his

CALIFORNIA FRUITS3 and 4 Crown
Loose Muscatels.

Prunes, 40/50 Fruit, in 25-lb. Boxes

" 50/60 " " "

" 60/70 " " "

" 70/80 " " "

" 80/90 " " "

" Silver, in 25-lb. Boxes

Plums, (unpitted Egg) in 25-lb. Boxes

Pears, - - " "

Peaches, Fancy, - " "

" Choice, - " "

Apricots, Fancy, - " "

" Choice, - " "

QUALITY THE FINEST.

PRICE REASONABLE.

H. P. ECKARDT & CO.,**WHOLESALE GROCERS****Toronto****London Brush Factory**

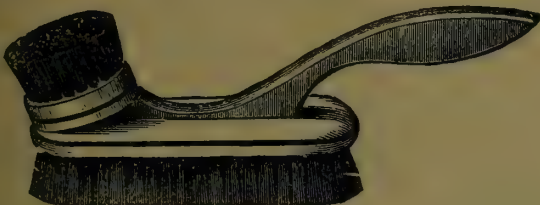
Manufacturer of

BRUSHES

For the

**GROCERY and
HARDWARE TRADE**

Send for Illustrated Catalogue.

THOS. BRYAN**London, Canada.****Blackstone Cigar Factory****VILLENEUVE & CO.****1200, 1202 and 1204 St. Lawrence St.,****MONTREAL**Manufacturers of the following
High Grade, Union Made Cigars:**ABERDEEN****MELROSE****MONTREAL BOUQUET****BLACKSTONE****LITTLE BUCK**

SUPERIOR TO ANY IN THE MARKET

Also, ABERDEEN, 10c., and LITTLE BUCK, 5c., Cigarettes

G. HECTOR CLEMES,

Representative for Toronto, West and North

Grasp these Facts!To make MONEY is to please one's Customer,
and there is only one way of doing this, and that
is by BUYING and SELLING the BEST
ARTICLE of a kind at the LOWEST RE-
MUNERATIVE PROFIT. Now, if you have
never stocked**Eben Roberts'
Invalid and Table Jellies**You are, without doubt, neglecting this Golden
Rule, as they are acknowledged by Friends and
Foes alike to be the**Best Table Jellies on the Market.**

MADE IN ALL FLAVORS AND HANDSOMELY WRAPPED.

D. H. RENNOLDSON,

Sole Agent for Montreal. . . 100 Foundling St.

The Canada Sugar Refining Co'y

LIMITED

MONTREAL

REFINED SUGARS AND SYRUPS

OF THE PUREST AND BEST
QUALITY---BRAND

Redpath

Certificates of Strength and Purity.

OFFICE OF THE PUBLIC ANALYST.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal :

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY,

MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co. :

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99.88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

SEA FOOD



LEONARD BROS.

Wholesale Fish
Merchants



ST. JOHN, N.B., and
MONTREAL, P.Q.

Largest Smokers and Packers of Fish in Canada.
We make a specialty of Fibered or Shredded Cod, something new.
"Ask your grocer for Leonard's."
All grocers should handle our Finnan Haddies, Kipperd Herring,
and Yarmouth Bloaters.

Fresh and Frozen Fish
in season

Boneless Cod and Fish always
in stock . . .

OUR BRANDS ARE RELIABLE

BE IN THE SWIM!

Needs no soaking
and very little
cooking.

Everybody likes tapioca, but every
woman hates to cook it when she
requires to start to-day to make
to-morrow's dessert. Give
her "Instantaneous"



and in
fifteen minutes
it is ready.

INSTANTANEOUS

Ask your
wholesale grocer for
"Instantaneous Tapioca"
or order direct from

Howe, McIntyre Co.
MONTREAL

SEE WHY IT SELLS?

wife one day went to the cook at the club and explained her position. The cook revealed the formula of his "pure" coffee. In this formula was a percentage of chicory. After that the good wife had no more trouble in suiting her husband's taste as to coffee.

In a work on the "Food of London," an instance is cited where a coffee dealer objected, on conscientious grounds, to mix chicory with the coffee sold by him. Gradually he found his coffee sales diminishing. He was for some time unable to account for the decline; but one day a lady saluted him with the remark: "You do not sell as good coffee as your neighbor." The dealer examined his neighbor's coffee, and found that it contained chicory. With the next coffee he sold the lady in question he mixed chicory. "Now your coffee is good," she said. Then he experimented with his own family and again the verdict was favorable.

I have been informed that the much-admired coffee that is to be found in the French capital contains about one-third of the finest chicory. And I am told that certain Toronto restaurants, whose fame is known far and wide for the excellence of the coffee they dispense, use a proportion of chicory.

The question of mixing chicory with coffee is a nice one. The better way is, of course, to label the mixture what it really is. And yet by this means it is quite probable that a great many people, while not at all partial to pure coffee, would not buy the mixed article, and who, on the other hand, could be secured as regular customers if, unknown to themselves, they drank coffee in which a little chicory had been put.

It seems to me that what should govern the dealer in the matter of mixing chicory with coffee is motive: If he puts in a small percentage with the object of improving the flavor of the coffee, it is legitimate. If a large quantity, with the object of enhancing his profits, it is illgitimate. I am strongly of the opinion that the grocer, actuated by the former motive, who mixes a little choice chicory with his coffee will tend to popularize his coffee with his customers, and furthermore, build up, in the long run, a more profitable trade than he who adulterates to make money.

RARE HAVANA CIGARS.

ONE of the prettiest and most tastefully arranged exhibits in the Main building of the Montreal Exhibition this year was made by Villeneuve & Co., manufacturers of some of the most celebrated brands of pure Havana cigars. The general design of the exhibit was that of a square tent rising to a point in the centre of the ridge pole. This was elegantly draped in different shades of blue. In the centre a handsome silk banneret bore the escutcheon of Lord Aberdeen. The corners were decorated with prettily designed trophies of flags, and in the centre of the stall hung a fine shield consisting of a head of Lord Aberdeen, surrounded by a glory of the celebrated cigars bearing his name. The exhibit consisted of specimens of twenty-three brands of choice cigars, manufactured by the firm, including the widely known and popular brands, Aberdeen, Melrose, Blackstone and Little Buck. These cigars have justly achieved a widespread renown and are most popular amongst all lovers of a really good Havana cigar. This enterprising firm was established about two years ago, and has already, by means of supplying none but the best goods made from choice selected tobacco, steadily progressed until they have attained a prominent place in the front rank of Canadian and American cigar

manufacturers. All the tobacco used in the production of these cigars is purchased by the firm in Havana from the best selected stocks of each year's growth, and is imported direct by themselves. In their factory the greatest care is exercised in the stripping and manipulation of the tobacco, whilst a hundred and fifty skilled union cigar-makers are employed in rolling and packing. None but first-class skilled labor is employed in any department, and the greatest care is exercised in the packing of the goods. The progress made by Villeneuve & Co. is phenomenal; in the short space of two years they have increased their output from a few thousand, comparatively speaking, to the immense number of four million and a half, and in all this quantity they can make the proud boast that not one inferior cigar can be found. The tasteful display of Messrs. Villeneuve & Co. was the largest and finest exhibit of cigars ever yet made in the Dominion of Canada, and is significant not only of what they have achieved in the past, but of what, by means of giving a first-class article for a fair price, they will do in the future.

For this exhibit and the cigars they were awarded the highest prize medal. Recently they began the manufacture of cigar-ettes, which they are putting out under the brand "Aberdeen," to sell at 10c., and "Little Buck," to sell at 5c.

G. Hector Clemes will open an office in Toronto, from which he will superintend the sales to the trade in northern and western Ontario.

NEW TEA-PACKING MACHINE.

Mr. Larkin, of P. C. Larkin & Co., packers of Salada tea, has invented and patented a new machine for putting up package tea. It was put into commission the other day. Last week I had the pleasure of seeing it work, and an ingenious machine it is, while it is at the same time simple and easily manipulated. With this machine two boys can, it has been ascertained, put up a little over two thousand packages of tea in nine hours. One boy wraps a sheet of tinfoil around a funnel-shaped instrument, which the operator takes and thrusts into a cavity immediately beneath the machine. Into this he quickly pours the stipulated quantity of tea, pulls one lever with his hand, which sends an iron press into the cavity where the tea has vanished; simultaneously he presses another lever with his foot, when out comes a package of tea complete in everything but the label. Davidson & Hay, the Eby Blain Co., and James Lumbers, of Toronto, and Hubert Galt, of Chicago, have ordered one each of these machines.



A DOG TRAIN
Delivering THE CANADIAN GROCER in the far Northwest

THE
SYDENHAM GLASS COMPANY

Of Wallaceburg, Limited

MANUFACTURERS OF

**Green Glass
 Goods**

OF ALL DESCRIPTIONS.



The famous "BEAVER" Fruit Jars—finest jars ever offered to the Canadian trade. Jelly Jars. Baking Powder Jars.

BOTTLES

Ale	Varnish
Beer	Blackening
Catsup	Whiskey
Pickle	Ink
Ginger Ale	Oils
Soda Water	

Flasks and Prescription Ware

- - - OF ALL KINDS - - -

The only modern up-to-date plant in the Dominion. Continuous Tank and Artificial Gas in all departments. We claim to be manufacturing the finest and best finished ware ever made in Canada. We are prepared to make prices right, and assure prompt shipments.

Write US for catalogues and terms before placing your orders.

The SYDENHAM GLASS COMPANY

OF WALLACEBURG, Limited

Up-to-date Merchants



Find it to their advantage
to keep . . .

ONLY THE BEST LINES

The following are **unsurpassed** in quality and price :

"Crown Brand"
Flavoring Extracts,
French Mustard, Ketchup,
Salad Oils, etc.

Rowntree's Celebrated
"Elect" Cocoa, Chocolate
and Confectionery.

Carr's High-Class English
Biscuits . .

As supplied to H.M. The Queen.

Craven's Confectionery.

Bryant & May's
English Safety, and Tiger
Matches, Wax Vestas.

Robinson & Wordsworth's
"Castle Brand" Liquorice.

Pratt's Poultry and Cattle
Food.

Albany Caramels.

Mackay's Kolacafe

Essence of Kola, Coffee and Chicory.

We don't need to write an essay on the merits of our goods. They speak for themselves.

Our travellers are now on the road with a full line of samples in Staples
and Christmas Goods.

See them before placing your orders.

If you have not received a copy of our monthly Prices Current drop
us a post card and we will be pleased to send you one.

ROBERT GREIG & CO.

. . . MONTREAL . . .

A BISCUIT FACTORY THAT MADE A TOWN.

EVERY civilized man and woman has heard of Huntley & Palmers' biscuits: They are in the industrial world, especially as applied to food products, what the Pyramids of Egypt are in the list of the world's seven wonders, one of the most prominent. But conversant as people are with Huntley & Palmers' products, their acquaintanceship with the history of the firm itself and the extent of its business is limited. Therefore a brief article dealing with the firm's history, etc., will not be without interest to some of our readers.

The industry was founded by Mr. Huntley in 1837, but Mr. Palmer, the present head of the firm, became associated with him in 1841, four years later. Mr. Huntley died in 1857, when the business was carried on by Mr. Palmer and his two brothers, both of whom he at this time took into partnership with him. To day Mr. Palmer has associated with him in the business three sons and three nephews.

When the original factory was built in Reading some 58 years ago, it was with a view to its employing 50 hands. To-day the biscuit works, with such accessories as carpenters' shops and engineers' foundries, occupy more space than the eye can take in from any available point of view. The works are situated on either side of the River Kennet, which is spanned by bridges in order to facilitate access to the different buildings. Branch lines of railway connect the several works, and over these there go out every day many tons of biscuits to all parts of the globe.

The different varieties of biscuits made by the firm aggregate more than 400, while in addition to these there are more than fifty different varieties of cakes. Some of these varieties are simple enough, though not less dainty for all that; and others are elaborate achievements of the pastrycook's art, unsurpassed for richness and delicacy. Among these may be named the firm's wedding cakes, which are famous the world over. One of the firm's latest novelties is the "Dinner Biscuit." This biscuit is similar in character to the Breakfast Biscuit introduced about three years ago. It can be used with soup, coffee, tea, cheese, or butter, without having

to be broken. It is most attractive in appearance, delicious in flavor, and, we think, will be found exactly to meet a want in the matter of biscuits. The "Dinner Biscuit" is the greatest novelty in this line that has appeared on the market for a long time. It has been welcomed with much satisfaction, and already has taken a position of favor from which it is not likely to be displaced; and, if we are not mistaken, it will become one of the

most popular of the firm's productions.

Mr. George Palmer, the head of the firm, may be said to have succeeded in building up not only an enormous business but a town as well: Reading largely owes its dimensions to his industry and liberality. One-twelfth of its 60,000 population is employed in his works. When Mr. Palmer set foot there the people numbered but 16,000. But Mr. Palmer has done more than build up the population: His liberality has contributed more than any other influ-

ence to build up and beautify the town. And Reading is certainly one of the best advertised towns in the world, for besides Huntley & Palmers' regular advertisements that are to be met with everywhere, every biscuit sent out is an "ad."

The fifty-acre park which Reading possesses is the gift of Mr. Palmer. The handsome municipal buildings possessed by the town are largely the fruits of his munificence, and that of his

brother, W. I. Palmer. The historic grammar school partly owes its present improved and enlarged condition to Mr. George Palmer's efforts. The history of Reading is the history of Mr. Palmer. In him it has during the last fifty years practically "lived, moved and had its being." He has served the town as school trustee, mayor, member of Parliament, etc., and is still solicitous for its welfare. That his efforts have not been unappreciated may be gathered from the fact that on the celebration of his business jubilee, in 1891, the

citizens presented him with the honorary freedom of the borough and unveiled a statue of him in Broad street.

We attract hearts by the qualities we display; we retain them by the qualities we possess. Study to acquire the desideratum,



BIRDSEYE VIEW OF READING.



RUINS OF READING ABBEY.

THE

Confederation Life Association

Established
1871

OF TORONTO

Capital and Assets
\$5,500,000.00



BUSINESS IN FORCE, \$26,500,000.00

POLICIES

ON THE

Unconditional

Accumulative

. . Plan

HAVE BUT

ONE CONDITION,

VIZ :

The Payment
of the Premium



POLICIES

GUARANTEE

Cash Values

Extended

Insurance

AND

Paid-up Policies

DIRECTORS :

HON. SIR W. P. HOWLAND, C.B., K.C.M.G., - President.
ED. HOOPER, ESQ., W. H. BEATTY, ESQ., - Vice-Presidents.

Hon. James Young,
S. Nordheimer,
W. H. Gibbs,
A. McLean Howard,
J. D. Edgar, M.P.,

Walter S. Lee,
A. L. Gooderham,
W. D. Matthews,
George Mitchell,
Fred'k Wyld.

J. K. MACDONALD, - MANAGING DIRECTOR.

W. C. MACDONALD, ACTUARY.

Full information upon application.



Reputation Good

For preparing neat and attractively Displayed Advertisements. We have had a fight to show advertisers the value of good display. ♦ They caught on. ♦ We backed them up with the newest display Type and Cuts. ♦ Result: We have a larger number of enthusiastic advertisers than all the other grocery journals under the British Flag or any other flag.

Neat ♦ ♦ ♦
Trim ♦ ♦
Attractive



Applies to everything that comes from the office of The Canadian Grocer. Type, Presses and Workmen

♦ ♦ Up-to-Date ♦ ♦

and we make it our business to keep them so. Our Advertising Staff are always loaded with New Ideas, which are at your disposal.

We never vary the quality of our work. Our advertisers are paying for a good thing, and they must have it. ♦

Did you ever see anything leave our office that was not strictly first-class? ♦

We are easy to get along with. ♦ Don't you think we would be nice people to do business with? ♦ ♦ ♦

Come in and see.





W. DUCKWORTH



FRANK M. SLOAN



W. T. HALL



S. ROUSSEAU



W. H. SEYLER

MEN IN THE SAMPLE ROOM.

THE man in the sample room is by no means a sinecure. Among the many factors necessary to the conduct of a successful wholesale grocery business the sample room man is one of the most important. He must, above all things, be a master of detail. A man may be a good salesman, and as genial as a seraph, but if he is lacking in the matter of detail he comes short of the qualifying essential for the managership or head clerkship in a sample room. A train despatcher must have system and a cool head, but he needs not these qualifications more than does the man who has to know the whereabouts of every traveler every day and practically every hour of every day. To the city grocer he is, of course, fairly well known, but to the country merchant he is little known, notwithstanding that indirectly he has had a great deal to do with him. On realization of this fact THE CANADIAN GROCER decided to present, in the Fall Number, the photographs of the men in the sample rooms. And our decision has been put into practice. The pictures in the gallery are not as complete as we would have desired. But it is not our fault: The onus is upon the sample room men themselves. Their excuses for not furnishing us with a photograph were various. One had married a wife and could not find time to "sit." Another was so good-looking that his better-half was jealous of country grocers' daughters feasting their eyes upon him. Native modesty precluded another. And thus were excuses advanced. Those who came to our assistance have our thanks. Those who did not have our sympathy. We are sorry to miss their good-looking faces from our gallery.

We present Captain James Adams, of Smith & Keighley, Toronto, in kilts. Not because he looks better in regimentals than in civilian's garb, but because very few of those who have gazed upon his genial countenance have done so when his uniform covered his trunk and left bare his extremities. Mr. Adams first saw the light of day on a

farm in Aberdeen, Scotland. And, tell it not in Gath, the date of this event was September 6, 1842. His connection with the grocery trade began in 1856, when in the employ of an Aberdeen firm as an apprentice. Ten years later he removed to London, England, where he remained till 1870, in the May of which year he came to Canada, entering the old firm of Wm. Ramsay & Co. as clerk. When that firm went out of business he transferred his allegiance to Smith & Keighley. That was twelve years ago, and it is to be hoped he will be there for a few dozen more.

Fred Lumsden, who manages the sample room and offices of Lumsden Bros., Hamilton, commenced his career in the grocery trade by assisting his brothers to get out goods after school hours. That was when he was ten years of age, and when his brothers were in the retail trade nearly 25 years ago. Mr. Lumsden has been well grounded in the grocery trade. He worked his way through the warehouse to shipper, eventually graduating into the position he holds to-day. Like all the Lumsden family, the subject of our sketch is a hard worker. He is popular with the trade, and, perhaps, it is largely owing to him the Lumsden Bros. do such a large business in their sample room. Ninety per cent. of their city sales are made in the sample room, and out of their total trade of 1894, no less than \$120,000 was made therefrom.

Charles Crozier is sample-room man for T. B. Escott & Co., London, Ont. He entered the firm's employ about three years ago. Previous to that he was with Park, Davis & Co., Detroit. He began with Escott & Co. at the foot of the ladder, but he is now at the head, having rapidly worked himself up through the various grades. "His ambition," said a member of the firm, "is to know every part of the grocery business thoroughly, and he is not afraid of work. As a salesman he is unexcelled."

William Duckworth, who is the chief city salesman for Caverhill, Hughes & Co., Montreal, has had eleven years' experience of the grocery business. He knows the city from one end to the



A. FLEMING



E. MASSEOTTE



A. CARDINAL



FRED. LUMSDEN



ALF. G. FLEMING



JOHN T. EADIE



CHARLES CROZIER



H. SMALL



A. W. CHILDS



J. M. DILLON

other, having served his apprenticeship with the original firm of Turner, Rose & Co., who were the predecessors of Caverhill, Rose, Hughes & Co. and Caverhill, Hughes & Co. Previous to his initiation he was in the railway business, in the general offices of the Grand Trunk, but he thought that selling groceries was better. Mr. Duckworth is vice-president of the Montreal Grocery Travelers' Association.

The chief city salesman for Laporte, Martin & Co. is S. Rousseau. Mr. Rousseau has only been with the firm for about six months. He is a graduate from the retail trade, however, and is personally acquainted with the great bulk of the city retailers. The lower west end of the city is a favorite stamping ground of his, and he gets lots of trade for his principals in that district.

The firm of Lucas, Steele & Bristol, Hamilton, have always prided themselves on the promptness with which all orders are filled. In these days, when the retail merchants buy more frequently than formerly, this is a most important point. The man who has contributed greatly to the firm's success in this respect is the subject of this sketch. W. T. Hall is a native Hamiltonian. He received his early grocery training in the store of Mr. G. Young, of Chatham, in whose employ he was for seven years. After spending three years with Mr. Heyward, of that town, he came to Hamilton and joined the staff of the firm in September, 1881. He has charge of the stock and warehouse, and it goes without saying that a man, to fill a responsible position of this kind, must be prompt, accurate, and possessed of good executive ability. Highly esteemed by the firm, both as a man and a prominent member of their staff, and by his fellow-workers as an all-round good fellow, may he long continue to prosper.

One of the youngest sample room men in Toronto is Frank M. Sloan, with John Sloan & Co. After going through the Model School three years ago, he entered the employ of the late firm of Sloan & Crowther as a junior, and by steadiness and industry qualified himself for the position he now occupies since the change in the firm at the end of March last. He performs the multitudinous duties devolving on a sample room man with great credit for one so young, being only eighteen. By continuing in his present course a bright and prosperous future should await him.

The photograph given herewith is that of A. G. Fleming, of the sample room staff of H. P. Eckardt & Co., Toronto. Mr. Fleming is one of our brightest and most industrious young men. Thirty-three years have elapsed since he started on

his earthly career, and for more than half that time he has been identified with the wholesale grocery business. In 1877, at the age of fifteen, he entered the establishment of Smith & Keighley, Toronto, where he remained nine years, leaving the employ of that firm in 1886, after having represented them for a period as city traveler and also on the road. The next seven years he traveled throughout Western Ontario for Lucas, Park & Co., now Lucas, Steele & Bristol, of Hamilton, Ont. In 1893 he returned to Toronto and became city traveler for H. P. Eckardt & Co. Just a year ago he assumed his present responsible position in that firm's sample room.

Alfred Childs looks after the city retail trade for Geo. Childs & Co. Mr. Childs comes of a family of grocers, and has practically been brought up from a boy in the business. He is a son of the late Geo. Childs, who was one of the pioneers in the wholesale grocery trade of Montreal. He is a member of the Montreal Grocery Salesmen's Association and one of the popular young men in the trade.

W. H. Seyler, born in New Hamburg, County of Waterloo, June 17th, 1858, of German parentage, commenced the study of the English language at the remarkably early age of six years, and became proficient enough in that complex conglomeration of every language under the sun to enter the classic halls of Upper Canada College at the age of fourteen. A four years' course at that honored seat of learning eminently fitted the subject of our sketch to face the world "sans peur et sans reproche." Two firsts and a third prize attest to his diligence at that institution. After a six months' graduating course at the British America Business College he entered the wholesale grocery establishment of Alexander Harvey & Co., Hamilton, remaining with that concern three and a half years. Having studied shorthand while with Harvey & Co. and desiring to enter a larger sphere of action, he left for New York in August, 1880; and entered the employ of Francis H. Leggett & Co., one of the largest wholesale grocery houses of the metropolis. Here he remained but six months, having received a better offer from the foreign freight agent of the Erie Railway, in the city of Boston. Mr. Seyler remained with the Erie about six months and engaged with the freight department of the Pennsylvania Railroad in that city. Here, from stenographer he worked his way up in three years to the position of chief clerk, which he held for three years, when he was forced to retire through ill health, followed by a severe attack of typhoid fever. On recover-



CAPT. J. J. ADAMS

(Continued on Page 64.)

RAM SAY

TEA

This Tea
Is . .
Selected
And
Packed
By the
Growers

The
Hand-
somest
Package
On the
Market
To-day

INDIAN
AND CEYLON

In 1-lb. and 1/2-lb. lead packages only.

Lead-lined cases, each sixty lbs. assorted.

1895



AWARDED TO

“REINDEER” BRAND

CONDENSED MILK.

CONDENSED COFFEE.

CONDENSED COCOA.

EVAPORATED CREAM.

Special Brands Japan Tea

Goat Chop



BUDDHA

GRIFFIN

Have You Tried

VICTORIA BLEND TEA

1 lb. and 1-2 lb. pkgs.

We also blend teas to suit customers—put up in caddies and boxes. We carry large stock of General Groceries and Wooden Ware.

Brooms a Specialty

T. KINNEAR & Co.

49 Front Street East

TORONTO, ONT.

Behind the times

Methods of making Salt cannot possibly produce as good an article as a process that is thoroughly

**Up-to-Date**

The **Vacuum Process** is the result of years of experience, scientific research and inventive ability in the manufacture of Salt, and



“WINDSOR” SALT

Is the only brand manufactured by this system in Canada. That is the reason Windsor Salt is such an improvement on salt made by the old “open pan” system.

Grocers—You can buy Windsor Salt for the same price as the common kinds, and have the satisfaction of pleasing your customers.

WINDSOR SALT can be ordered from any wholesale grocer in Canada in any of the following packages :

TABLE SALT in 5-lb., 10-lb. and 20-lb. wooden boxes. In 3-lb. and 5-lb. square cardboard packages, packed 3 doz. and 2 doz. per case, and in 4-lb. handsome lithographed round cardboard packages packed 2 doz. per case. In cotton bags, packed 100 3-lb., 60 5-lb., 42 7-lb. and 30 10-lb. bags per barrel.

DAIRY SALT in 20-lb. cotton bags, packed 15 per barrel. In 50-lb. and 200-lb. white duck sacks, and in paper-lined barrels, 280 lbs. net.

CHEESE SALT in 200-lb. white duck sacks, and in paper-lined barrels, 280 lbs. net.

If you handle salt in car lots we can supply you with Windsor Fine Barrel and Sack Salt. Barrels 280 lbs. net, and in 50-lb. and 200-lb. sacks.

THE Windsor Salt Works - Windsor, Ont.

The Tasteful Decoration

of your store is a most valuable help to profitable selling of your goods—you know that. Nothing makes a finer display than the up-to-date packages (handsome and elegant) in which The Ireland Co.'s Delicious Breakfast Foods are packed. Particularly elegant are these now Standard lines :

Desiccated Rolled Wheat
Desiccated Rolled White Oats
Desiccated Rolled Flake Barley
Breakfast Hominy
Prepared Buckwheat Flour (Self-Raising)



If you would like to receive our Latest Price List, **Invest One Cent** in a post card. Send it to

THE IRELAND CO.

The IRELAND NATIONAL FOOD CO., Ltd.
 Toronto, Canada.

Toronto

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Canada

Peerless

SOFT

OIL SOAP.

BEST FOR
 House Cleaning
 SCRUBBING,

Cleaning Varnished and Painted Surfaces.

J.H. FARR & CO MFRS., TORONTO.

Ask your grocer
 for



“BUSINESS ON STRAIGHT LINES”

is our **MOTTO**,—good goods for good money. We don't sell Shingles, Boiler-Plate or Threshing Machines, but if you want **anything** in the **Grocery** line, write us. If we can't supply you—give it up. Letter Orders receive prompt and closest attention. Write and see for instance how quickly you can get a case of our famous **“ROYAL VONITSA”**

CLEANED CURRANTS

Price, 6 cts. lb.

The **E**BY, **B**LAIN **C**OMPANY Ltd.

Wholesale and Manufacturing Grocers

TORONTO - - ONTARIO

ing his health he engaged with Eby, Blain & Co., of Toronto. This was in December, 1886, and he is still to be found in the sample room of the Eby, Blain Co., Ltd., of which joint stock company Mr. Seyler is a member. Mr. Seyler has not only a reputation as a salesman, but as a doctor of advertising as well, having, in addition to his duties as sample-room man, for some years written the Eby, Blain Co.'s advertisements.

Elzear Masecotte, who occupies the position of chief salesman for N. Quintal & Sons, has been with the firm since 1891. Previous to that period he occupied a position of trust with M. Lefebvre & Co., the well-known vinegar manufacturers, and while in their employ worked up a connection among the retail trade that has been of value to his present employers. Mr. Masecotte was this year elected president of the Montreal Grocery Travelers' Association.

A. Fleming, with J. W. Lang & Co., of Toronto, is another of the men in the sample-room who is conversant with the grocery trade from its "A, B, C's" to its complicated intricacies. He was born, bred and educated in Toronto. He is 31 years of age. When he took his initiatory step in the grocery trade he was 16, and his first employers were Eby, Blain & Co. He was with that firm for seven years, and during that time he had a thorough drilling in every branch of the grocery trade, beginning as an office boy and passing through the shipping room, onward and upward. Then he had some experience in the United States, eventually entering the employ of J. W. Lang. This was four years ago. His present position he has only been filling for the past few months. Mr. Fleming is attentive to business as well as genial.

A. Cardinal, who sells in the city for Hudon, Hebert & Co., has had an experience of 17 years in the grocery business. In 1878, when quite a youngster, he learned all about groceries in the retail trade with P. Vanier. He worked there nine years, and then secured a position with N. Quintal & Sons, putting in three years with that firm. Five years ago he accepted an offer from his present employers, and has been selling to Montreal retailers for them ever since.

Twenty-five years ago Mr. J. M. Dillon began with W. S. Smith, who then carried on a general wholesale and retail grocery business in London. In January, 1872, Mr. Dillon went on the road as salesman for Mr. Smith, and remained in that position until November, 1893. In 1879 Mr. A. M. Smith succeeded his father, and until 1881 was alone, then Mr. Dillon became a partner. He still traveled for the new

firm; and the success of the firm in Western Ontario is largely due to the untiring efforts on his part to make the business grow. The firm have been in their present commodious quarters for ten years, and have enjoyed uninterruptedly a large and steadily increasing connection. Mr. Dillon is president of the Commercial Travelers' Association for the present year.

GROCERS' INSURANCE PREFERRED.

BY AN UNDERWRITER.

PROBABLY of all the retail stocks, groceries are most acceptable to fire insurance companies, and this for two reasons: First, because they burn less frequently than others; and, secondly, when they do catch fire the salvage is likely to be larger. There is no physical reason why fires should occur less frequently in groceries than in other stocks. Matches are one of the commodities furnished by every grocer, and many fires are caused by rats or mice getting at matches. A quantity of coal oil is also a requisite of every grocery store. Yet there is nothing so inflammable as these two articles in a stock of dry goods. But there is a moral reason. Grocers succeed better than dealers in other lines, for the necessities of life, such as flour, tea, cheese and butter, are what they handle. A late manager of one of our largest banks preferred grocery accounts to any other class of business. And as from 20 to 25 per cent. of the fire loss in Canada and the United States is caused by incendiarism, it is obvious that the most successful business financially is the most desirable from a fire insurance point of view.

The second reason for the fire insurance companies' preference is more patent. A large portion of the stock consists of canned goods, and neither smoke nor water actually hurt the contents of them. Their commercial value is certainly somewhat decreased. On flour in barrels there is also a large salvage, if only wet—and nowadays in towns a large percentage of the damage is water damage—for the flour next the wood at once forms a paste and protects the rest. Barrels, after floating in the sea, have been picked up and good bread made of their contents. Cheese and bacon also, if not actually burned, show some value.

On dry goods it is quite the contrary; the smoke damages claimed for are startling; dry goods men have no hesitation in making exaggerated claims, for the reason that most of them have no idea of the value of their stocks in a damaged condition, and at once jump to the conclusion that no woman wants a bonnet or a dress of slightly smoked material.

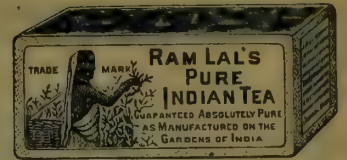
But even grocers, with all their advantages over other trades, can vastly improve their fire insurance record. Companies in France and England can make a bigger profit for their shareholders on a much lower percentage of premium to liability than they can on this continent. In France the law is very severe with regard to arson, and a man has to prove that he has not set fire to his premises—not the authorities to prove that he has. The consequence is that every man is very careful. Matches are not left lying round, and rubbish is carefully cleaned up. Let every man in Canada be as careful, and let the authorities have a sharp look-out for incendiaries, for when fires are less frequent the companies will gladly lower their rates.



1—Our Canvasser Secures an Advertiser.



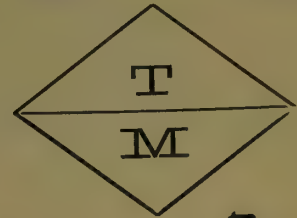
2—The Advertiser Becomes Rich.



ESTABLISHED 1870

Jas. L. Turner.

D. Naismith, jr.



TURNER, MACKEAND & CO.

WHOLESALE GROCERS

Direct Importers

Fancy and Staple Groceries

Sole Wholesale Selling Agents

Ram Lal's Pure Indian Package Teas
Leaf Brand Pure Indian Package Teas

**Ningpori
Balikanda
Coolipur**

Registered Brands
Pure Indian
Bulk Teas



Seely's Unrivalled Extracts
Blooker's Famous Dutch Cocoa
*Franco American Food Co.'s
French Soups*
*Franco American Food Co.'s
Truffled Game Pates*
*Franco American Food Co.'s
Royal Plum Pudding in Tins*

All of the above the choicest
goods produced.



WAREHOUSES

situated on the Transfer Rail-
road Tracks. Special facilities
for loading carload orders.



Personal attention to Letter
Orders.

Samples and all information
cheerfully furnished.



Turner, Mackeand & Co.

Winnipeg.

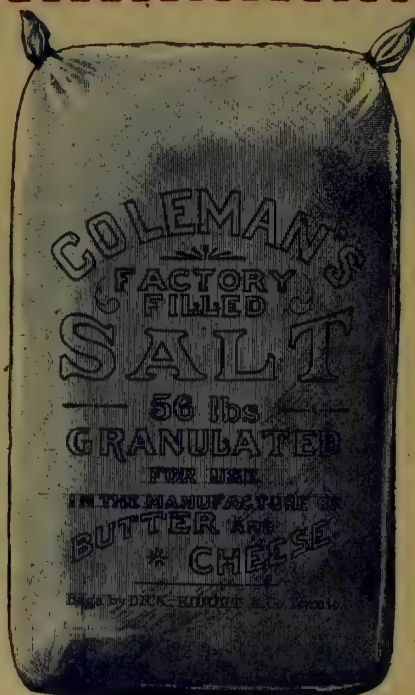


"Open Pan"

Strong
Pure
Clean
Sifted

* Salt

Our process positively prevents any possibility of any unclean foreign matter remaining in **OUR SALTS.**



99% PURE

"ANCHOR" BRAND

TABLE SALT



No other salt is purer and many not so pure nor strong.

We Never Grind

. . . . Our Fine Salts

We Sift all fine grades.



Our Coarse Salts for use in feeding stock and curing meats are very coarse and are much better than any other salt sold.



*Fine
Table
Salt*

*Dairy
Salt*

*Butter and
Cheese
Salt*

*Packers'
Salt*

The Estate of T. T. Coleman

SEAFORTH - ONTARIO

Publicity Paves the Path of Prosperity.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, OCTOBER 18, 1895.

(\$2.00 per Year) No. 42

THE MacLEAN PUBLISHING CO., Ltd.

Trade Journal Publishers,

and

Fine Magazine Printers.

MONTREAL, - - - - 146 St. James St.
TORONTO, - - - - 26 Front St. West.
LONDON, ENG., - - Canadian Government Offices,
R. Hargreaves. 17 Victoria St., London, S.W.

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

Subscription, \$2.00.

GREATEST RED-LETTER EVENT OF ALL.

EVERY autumn for the last five years THE CANADIAN GROCER has issued a special number. Each of these special issues has been a red-letter event to the trade. And this red-lettering has become more pronounced with each year. It is scarcely necessary to remind the trade that this characteristic is in the present instance more marked than ever before.

If there is one particular in which the current issue is an improvement over its predecessors it is in regard to its advertisements.

In glancing over these pages the first thing that strikes one is that the manufacturers and merchants in this country, and the manufacturers and merchants in the United Kingdom and in the United States that are cultivating trade in Canada, are recognizing more fully than ever before that THE CANADIAN GROCER is the medium through which they can best reach those whose trade they court.

Another thing that must strike the reader is the high degree of efficiency our advertisers have attained in the art of advertising: They not only know what an advertisement should be, but they possess the ability to write it in order that it may be such.

As the advertisers did their part well, so did our mechanical department. It put into effect with an artistic hand the ideas that advertisers desired to convey. Made them speak, as it were. The one was dependent on the other. But this fact we cannot ignore: To the advertisers belong the honor of providing the material for our "ad." experts to work upon, and which has so enhanced the beauty of the paper.

Some defects there may be. And for these we must apologize, although the fault is scarcely our own: We had calculated upon issuing a 75-page paper, but at the time of writing the

folios number over one-fourth more than that number, and how much more it will be we cannot tell. This has naturally resulted in an enormously increased tax upon every department. Our presses have been running night and day; and still, at the moment, the end is not in sight. In order to bring the end in sight we have been compelled, we are sorry to say, to refuse several good advertisements within the last few days.

But, aside altogether from either the number of the advertisements, their appearance or their subject matter, there is one thing they indicate, and that unconsciously: They indicate the existence of better times, and that the men who have goods to sell are taking off their coats and making a "big push" to find customers for them. This is the most gratifying of all.

TRADE RECOVERY IN CANADA AND THE STATES.

IT IS a common thing these days to hear people complain that there has not been that marked recovery in trade in Canada that there has been in the United States during the last three months.

This contention is not without reason: There has not been that marked recovery.

But those who take the pessimistic view overlook the fact that trade in Canada had not so much to recover.

During the recent period of depression, trade in Canada, at its worst, was not at as low an ebb as it was in the United States.

At no time was there anything ever approaching a panic. There was perfect confidence in our banks; at no time did the people take their money out of the banks and put it for safe keeping in their stockings. There was perfect confidence in our currency. At no time was there any difficulty experienced in getting money from the banks to cash drafts, cheques, etc. No artificial means did we have to devise in order to keep our heads above water. Neither did our foreign trade show a marked decline. Nor did one of our railways pass into the hands of receivers.

How different in all these particulars it was in the United States is known to all men.

And, notwithstanding that the recovery in trade across the borders has been so marked as to elicit the admiration of the world, still to materialize have the normal conditions obtaining before the period of depression set in.

A substance that has shrunk abnormally will naturally have to expand more in order that the normal condition may again obtain than will that which has shrunk but little. And what is true of substances is equally true of trade.

ABSORBED CANADIAN CIGARETTE FACTORIES.

THE absorption of the Canadian cigarette factories by the Tobacco Trust of the United States has been consummated. Practically all the cigarettes turned out in this country have been made by two factories, namely, Ritchie & Co. and the American Tobacco Co., both situated in Montreal. There is a third factory, but it is small, and of comparatively recent venture. For some time one of the factories in question has been working under a royalty.

Negotiations, having in view the final absorption of the two factories in question, have been going on for some time, but it was not until last week that the invoices sent out indicated that the deal had been finally consummated, and that the two Canadian firms in question had lost their identity and become united under one name, the American Tobacco Co. of Canada.

As a result of this absorption by the American Tobacco Trust there has so far been no change in either the system of dealing with the trade or in prices. And as to whether there will be yet remains to be seen.

Since November last the jobbers have been working under a rebate system, and as it appears to have given satisfaction to at least the wholesalers, they are hoping that it will be continued, or at any rate only discontinued when something better is substituted. Meanwhile, the trade can only wait and see.

What is known as the American Tobacco Trust is one of the most powerful organizations in the United States. For an independent manufacturer to start up and deign to compete with it as to price is to court commercial death.

Men who yesterday had the temerity to start up and quote at a figure below that of the organization in question, have today found agents of the Trust swarming the ground quoting still lower figures.

In order to kill a competitor in St. Louis, the Trust, not long since, sent up a balloon daily, which, as it floated over the city, distributed millions of cigarettes, no doubt to the delight of the cigarette smoker, but to the consternation of the offending independent manufacturer.

As a result of the absorption of the Canadian factories all the manufacturing will hereafter be done under one roof.

DEPARTMENT STORES AND COUNTRY DEALERS.

THE Toronto World of a recent issue advanced the plea that department stores were a good thing for the "Queen City", in that they induced people from outlying country villages and towns to come there and buy their goods.

This is a narrow and metropolitan way of looking at the matter. Two devils do not make an angel. The department store has probably come to stay, but it is an evil nevertheless. It would doubtless be a good thing for the farmer in the night to enlarge his own fields by removing his fences back a few rods into his neighbor's farm. But what about the farmer who has lost a portion of his property?

There is only a certain amount of trade to be done in the country. You cannot lengthen a blanket by cutting a piece off the bottom and stitching it on the top.

Every customer brought from Blankville to Toronto means a loss to the storekeepers of Blankville, and the ultimate bankruptcy of at least some of them. Can this be a good thing?

Scarcely. And if The World would only go a little deeper into the question it would doubtless come to the conclusion that it was not even a good thing for Toronto itself. Toronto is one of the leading wholesale centres in Canada, and the greater the number of failures there are among the country customers the smaller and weaker must necessarily be her wholesale houses. And our contemporary, for its own sake, is zealous for the preservation of a branch of trade which brings grist to its own mill.

Toronto is not the Dominion. It is not even the county of York. It is a city. And the welfare of the country merchants is her welfare.

The department store is an evil: It has bled to death many an urban merchant; it is now sapping the vital fluid of merchants in towns within a radius of many miles. And impolitic is it for The World to laud the cause of which this is the effect.

SUMS SPENT IN ADVERTISING.

While canvassing a man the other day for an advertisement our representative was told to "get out," and as he was getting out the man said: "You fellows are daylight robbers and you can't work me. Why, over a year ago I gave the ——— an advertisement for which they charged \$10, and I never sold a dollar's worth of goods through that advertisement. If I remember rightly, two men dropped in and asked to see the goods I advertised, but they did not buy; they said the goods were too dear."

Printers' Ink, just to hand, says: "Buffalo Lithia Water will spend \$60,000 next winter. Their advertising in the past has been extremely profitable." This is better: "The advertising of Hoff's Malt Extract has been remarkably successful. The appropriation is to be largely increased this year—as much as \$150,000 it is said."

These amounts are nothing in comparison to the sums spent by Pears' and hundreds of other successful advertisers.

A COMPUTING SCALE AND A DISHONEST GROCER.

The expose of a "crooked" grocer in an eastern Ontario town has demonstrated both that a good article can be used for illegitimate purposes and that its manufacturer can be made to suffer as a consequence.

In the town in question is a grocer who was recently selling so much sugar for a dollar that his competitors were out-distanced in the race for business.

Suspicion was aroused, and it was by some means ascertained that a dollar's worth of sugar was no less than five pounds short of the requisite quantity.

The authorities were made cognizant of the fact, and then it was found that the grocer, by manipulating one of the computing beams, could give five pounds short weight and the scale still be apparently in balance.

This led to the Government seizing all the scales there happened to be in the Customs Houses, and forbidding the further entry of the scale into Canada when equipped with the particular offending computing beam.

And so it has come to pass through the dishonesty of a merchant that a certain scale cannot come into Canada unless in what is practically a maimed condition.

ARE TOMATOES BEING CORNERED?

IT IS mooted that a corner is being formed on canned tomatoes. How far this is true it is at the moment difficult to ascertain.

THE CANADIAN GROCER has been investigating the rumor, but as the rumor is confined to a limited circle, and as those within that circle are reticent, it has been difficult to ascertain how far the cornering idea has developed. Unless we are greatly deceived, our opinion is that it has not yet advanced beyond the theoretical stage.

But this we have discovered: An effort is being made to find the men and the means to engineer and put into practice a corner on canned tomatoes.

Who originated the idea is being kept a profound secret. All THE CANADIAN GROCER can learn in this particular is that he is someone outside Toronto, but whether packer or jobber, not an inkling can be obtained.

The wholesalers we have sounded regarding the matter are only praying that what is now a rumor may become a reality.

It is the consensus of opinion that the conditions are favorable to the formation of a corner. The pack of tomatoes is undoubtedly of good proportions, but it must not be forgotten that it came upon a bare market. But probably the most favorable condition of all for a corner is the fact that the pack in the United States is beyond peradventure short.

Whether as a consequence of the rumor in question or not, there is more confidence in prices than there was a week or ten days ago.

DOMESTIC NUTS SCARCE.

It looks as if, in Ontario at least, home-grown nuts, like small fruits, were not very plentiful this year. Usually, before this late in the fall, considerable quantities of Canadian chestnuts, hickory nuts, walnuts and butternuts are offered for sale, but practically none have appeared in Toronto this October. In fact, we think that a few small baskets of chestnuts comprise the total importations into that city. As a criterion of the state of things in the country, one outside shipper writes saying that whereas in former years he had on hand large quantities of nuts for shipment, he this season so far has got together only about half a bushel. The apparent scarcity keeps prices up, and just now quotations run from \$6 to \$7 per bushel. Such a price can not be relied on, however, as large receipts for one day would bring the figures down with a rush.

DESIRES EXTENDED TRADE WITH CANADA.

THE commercial treaty entered into between Canada and the French Republic has created a desire on the part of at least one other country to negotiate a similar treaty with the Dominion. That country is Italy.

At present our aggregate trade with Italy only amounts to a little over half a million dollars per annum. According to the Trade and Navigation Returns of 1894 we exported \$109,188 worth of goods to Italy, and imported therefrom \$402,443 worth.

What we take from Italy is principally oranges, of which we brought in last year to the value of \$330,810. Among other articles brought in were: Macaroni, \$1,226; gloves, \$2,214. The duty we collected on Italian goods aggregated \$49,073.

Our exports to Italy consisted nearly altogether of products

of the fisheries, out of the total \$101,682 being thereof. Products of the forests we sold them to the value of \$7,506. Of products of the mine or field we sold Italy nothing. And the same is to be said of animals and their products and manufactured articles.

If there is any mutual advantage to be gained by a commercial treaty between Canada and Italy, by all means let it be negotiated. Let us grasp every opportunity of extending our foreign trade. But it is to be hoped that if such a treaty is negotiated it will not require nearly three years to ratify and put it into operation, as it was in the case of the French treaty.

Italy's desire to negotiate a treaty with the Dominion probably had its origin in the fact that that country has not a favored nation treaty with Great Britain, and consequently cannot share with those countries that have the benefits that may be derived from trading with Canada under it.

SCARCITY OF LOW-GRADE JAPANS.

IT was predicted about a month ago by THE CANADIAN GROCER that there was a strong possibility of a famine in low grade Japan teas. As time passes this fact becomes more and more probable.

Cables this week to a Montreal firm of importers, who are as heavily interested in Japan teas as any other house in Canada, stated that the total settlements were 21,000 piculs in excess of these of last season, but that the settlements of teas costing from \$14 down were 15,000 piculs less than last year.

All the increase, therefore, is in higher grade teas running from \$15 upwards. In fact, everything points to the necessity of more expenditure this year by the consumer of low-grade Japan stock.

As already noted, the stock at primary points is away below last year, while the active demand for everything low-priced that is offering, both in Montreal and Toronto, shows that dealers generally are scantily supplied. Houses in Montreal, for instance, that had hundreds of boxes of low-grade Japans last season, have not a box this year. The great scarcity is made evident by the higher prices asked.

There is nothing to be had in Montreal from first hands at 12c., the sole house that is known to have any of this class of tea demanding 13 to 13½c., and the stock they have is light.

Shrewd jobbers state that before the middle of January not a box of Japan tea will be available around 14c., and that the consumer will have to turn his attention to teas costing from 15c. upward. The supply of these is proportionately larger than last year, and no stiffening in their price is looked for.

GROCERY WINDOW SIGNS.

Only a few retail grocers use window signs. Many consider them too much trouble. This is a mistake. The attention of a hurrying passer-by can be secured quicker by an attractive window sign than by any other factor, provided the sign is placed well toward the front of the window and says something. We don't, says a contemporary, regard signs which mildly remark, "Prunes, 10 cents," as window signs at all. They are imitations. Try a few real ones, and see how they work.

LOOK OUT FOR INFERIOR COHOES.

MERCHANTS who this season purchase coho canned salmon will need to exercise much caution if what is alleged in mail advices from the Coast be true.

It is alleged by well-known and reputable men in British Columbia, that a great deal of the coho pack will be of very inferior quality.

One of the correspondents declares that some of the canners—and he furnishes names—are even putting up “spent” sockeye salmon.

This latter allegation may be true, but one knowing what “spent” sockeye salmon are can scarcely conceive that even the most mercenary and unprincipled would dare venture to can them.

A gentleman who for some years had an active acquaintance with the canning industry in British Columbia, informs THE CANADIAN GROCER that “spent” sockeyes are fish which have got into the small streams and become thrown up on the banks to die. He, therefore, expresses his doubt regarding these fish being canned as alleged, but then, again, it must not be forgotten that the firm which prefers this particular charge is one of the most reputable on the Coast.

Aside altogether from the quality of the fish put up, it appears that the tins used in some instances are those which have been held over for several years and brought down from the northern canneries to be used for the coho pack. Empty tins, it must be remembered, are generally accounted useless after being kept in stock a couple or more years.

As these charges regarding inferior quality of fish came from more than one source it is obvious that there is some basis for them. And it behooves the Government, in the interest of the canners, in the interest of the public, to investigate the matter. The salmon canning industry of British Columbia is much too important to be allowed to be killed, even if those who threaten to destroy it are among those who should be the most concerned in its preservation.

OPPORTUNITY FOR EXTENDING COMMERCE.

NOW that the treaty between Canada and the French Republic has at last become operative, it is to be hoped that manufacturers and merchants in this country will not be as long in trying to reap advantages therefrom as has been the case with the legislators in setting the treaty in motion.

The delays have been vexatious, and, in many instances, quite unnecessary. Nearly three years have passed since the instrument first received the attention of the Canadian Parliament, and even with the delays that may be termed necessary, the treaty should have been in operation at least eighteen months ago. But the trouble is that both in the Cabinet and in the House there is wanting not only statesmanship but ordinary business common sense. If a merchant were to carry on his business after the same fashion as our legislators have this French treaty, he would be bankrupt in a short time.

Let us for goodness sake show the French people that the business acumen in Parliament is not representative of the business acumen of the merchants and manufacturers of the country.

The goods of Canadian manufacture which have access to the French market under the minimum tariff are: Canned

meats, condensed milk, fresh water fish, eels, fish preserved in their natural form, lobsters, apples and pears, fresh, dried or pressed; preserved fruit, building timber, rough or sawn; wood pavement, staves, wood pulp, machine-made common paper, prepared skins, boots and shoes, furniture of common wood, flooring in pine or soft wood, wooden sea-going ships.

Not only are several of these lines among our staple manufactures, but France is an importer of them. Here, for instance, are France's imports in some of the lines enumerated in the treaty: Timber, \$40,000,000; furniture and staves, \$4,000,000; lobsters, \$1,000,000; salmon and other canned fish, \$1,000,000; canned meats, \$2,000,000 to \$4,000,000; apples, \$1,000,000; condensed milk, \$400,000; wood pulp, \$4,000,000; paper, \$1,000,000.

To France and her colonies we last year sent about \$125,000 worth of timber and lumber. St. Pierre and the French West Indies took \$4,216 worth of Canadian staves. Of canned lobsters France took 1,032,850 pounds, valued at \$200,062, and St. Pierre, 11,788 pounds, valued at \$1,054. Practically no canned salmon went from this country to France. Dried apples we sent to the value of \$3,662; but of green apples the returns show we only sent three barrels valued at \$7. St. Pierre, however, was a better customer than the parent state in this respect, taking 282 barrels valued at \$782. Wood pulp we do not appear to have shipped a dollar's worth of to France.

Under the new order of things, with a minimum instead of a maximum tariff applying to the Canadian goods stipulated in the treaty, an enlarged trade should be possible in the articles we already send to France, while an entrance into that country ought to be effected for some of the articles we do not now send there.

NEW BRUNSWICK FRUIT.

THE past season has not been a successful one to fruit growers in New Brunswick owing to the drouth, which has been the worst known for very many years. In fact, the St. John River has been lower during the past few weeks than ever before.

This had a particularly bad effect upon plums, which were almost a failure.

In apples, though they were short, the shortage was not so much felt. The apples which seem best adapted to this climate are New Brunswick and Wealthy, but being soft fruits they are not fit for shipment. To be sure, where they have arrived in England in good condition they have brought good prices; but the risks of keeping, with the present facilities for shipment, are too great to encourage shipments.

The tariff shuts them largely out of the American market, and even now the supply is greater than the local demand. The surplus is in many cases used in the making of vinegar. When proper cold storage is to be found in St. John and on the steamers, it will be a great benefit to our fruit growers.

Some few Gravensteins are grown in New Brunswick, and they are a nice, hard apple. No attempt was made to grow winter fruit till within a few years. It is now shown that many kinds can be grown successfully, and this fall one grower shows splendid samples of Yellow Bellfours, New York Pippins, Haas, Mackintoshes, Reds and Alexanders. One orchard of two acres shows an average yield of 150 barrels to the acre.



THE TRADE REVIVAL'S FESTIVAL.

SALT IN CANADA.

By F. D. L. S.

WHEN it is considered that about 300,000 barrels of salt are annually consumed in the Dominion of Canada, the importance of the industry may be realized. The production of Canadian wells totals each year in the neighborhood of 423,000 barrels, and every twelve months something like 43,000 barrels are imported from abroad. Thus 466,000 barrels are placed upon our markets between January and January. It is therefore easily seen that 166,000 barrels must be exported every year or left unsold.

Salt is obtained in various ways. It is derived from sea water, from natural brine, from artificial brine formed by dissolving salt rock and also directly from salt rock by crushing and grinding.

The method of obtaining salt from sea water is simple. The "briny," as a yachtsman would say, is allowed to flow through a series of tanks. In the first tanks all foreign solids settle, and the purified brine is carried into the succeeding reservoirs where evaporation takes place, and the commercial commodity is left in an encrusted form on the bottom. In France, Spain, Italy, Austria, and other countries this manner of solar evaporation is followed.

The separation of salt from sea water by the substitution of artificial for solar heat is carried on in some portions of Northern Europe and the United States. Still another plan sometimes adopted in taking salt from the sea is to reduce sea water to one degree below the freezing point. By a repetition of this process the congealed liquid is removed, and the unfreezable deposit which remains is the preservative substance so generally in use throughout civilized lands.

In this country as well as in other parts of the world salt is obtained from a rock formation usually found many feet below the level of the earth. Sometimes the rock salt is mined and brought to the surface in huge cakes, which are crushed and ground.

A process more generally in use, however, includes the sinking of wells to a considerable depth into the ground and the pumping of the brine covering the rocks to the surface. In other wells which are found to be dry a double tube is sunk. Water is then pumped down one pipe into the shaft, forcing the brine formed by the contact of water and rock up the other pipe into reservoirs fitted up for the purpose.

The brines thus obtained show different degrees of purity. These may be divided into two classes: Those which contain, besides common salt, chloride of magnesium, chloride of calcium, sulphate of magnesia and sulphate of soda, and those

which have in them chloride of calcium, chloride of magnesium and sulphate of calcium. The former are considered the purer, or, at least, the more easily purified.

After the brine leaves the wells the three processes most generally employed in heating it are: (1) evaporation by fire; (2) evaporation by steam, and (3) evaporation by means of the vacuum pan. The last named process is considered the best. By means of it all lime, magnesium and other foreign substances are removed, and the salt is left pure. The brine, after remaining one to two days in the settling tanks, is pumped into large vacuum evaporating pans, where it is subject to a moderate heat, which precipitates the salt to the bottom. Thence the salt is carried to dripping bins, and thence again to sorting bins, when it is ready for barrelling and bagging for shipment.

The human race seems always to have used salt, and therefore the earliest methods of manufacture and sources of supply are not defined. Instruments discovered in the old mines of the Caucasus indicate that these were worked by man in the remote "stone" age, and mines are known to have been in existence in England at the time of the Roman occupation. The Indians of New York State obtained a supply from the salt springs which a hundred years ago furnished the inhabitants of Lower Canada with what they wanted.

The first salt well was sunk in Canada as late as 1865. In that year the late Samuel Platt, when boring at Goderich for oil, struck brine some hundreds of feet below the earth. This discovery resulted in the sinking of many wells throughout Western Ontario and the establishment of the salt industry in that part of the country. Within a few years Goderich had about a dozen wells going, and there were one or more in operation at Clinton, Seaforth, Parkhill, Hensall, Sarnia, Mooretown, Kincardine, Blyth, Brussels, Wingham and Windsor.

Many of these have shut down now, however, some because of the falling off in quality of the brine owing to animal deposits in the beds, and some because of the decrease in demand consequent on over supply. Wells in Canada now in operation are located as follows: Goderich, Windsor, Seaforth, Clinton, Parkhill, Kincardine, Blyth, Wingham and Brussels.

The wells at Sarnia and Mooretown have been shut down. A well was once sunk at Teeswater, but owing to the inferior quality of the brine it was never operated. A farmer at Highland Creek, in Pickering township, a few miles east of Toronto, also once thought he would make a fortune as a salt manufacturer. He made the experiment 18 years ago, but abandoned it after boring 1,800 feet into the earth. The owner still claims there is salt on his farm, and hopes to see a company operate it yet.

MARVELLOUS VICISSITUDES OF AN ISLAND.

AWAY to the south of Asia, and almost attached to the great Empire of Hindustan, lies the ancient Isle of Lanka.

Thousands of years ago, aye, thousands of years, perhaps, before our British ancestors, in paints and hides attired, unsuccessfully resisted the Roman invaders, this island had intercourse with the Chinese in the far east, and the Arabians in the west. 'Tis hard to name a date so far remote that some of the arts, say pottery and architecture, were unknown to its people.

The Americans or Canadians, who are the heirs of the ages, are not really the inventors of many things which their skill and intelligence have greatly improved, cheapened and utilized. The Chinese, who may have been as advanced 5,000 years before the beginning of history as they are to-day, and if left to themselves would be 5,000 years hence, were acquainted with the compass and the cantilever, with powder and printing, centuries before Columbus was born.

The ancient capital of Lanka, whose gigantic ruins are now being uncovered in almost impenetrable jungle, was founded, and with it the Buddhist religion in the island, some 500 years before our Christian era. The ruins of its vast temples attest the skill of its ancient builders.

A sacred tree, brought over there from India when a small plant, is still growing, and its history has been regularly recorded for nearly 2,500 years, by the devoted priests of a temple dedicated to it. It is now the oldest historical tree in the world.

But Lanka was known, and its products utilized, at an earlier age, when a still more famous temple was built. I mean that of Solomon.

"That uxorious king
Who, beguiled by fair idolatresses,
Fell to idols foul."

If in the recently discovered African mines we have found the source of Solomon's immense stores of gold, in Lanka we recognize the source of his ivory. So skilful, too, were the dentists of those early years, that the ivory trunks were extracted from the live elephant, and so effectually were the molar roots drawn, that, unlike the elephant of Africa and India, Lanka's greatest beast has never since developed a large trunk, but has to be content with a small protruding stump, which, like Monboddos tail in man, merely indicates the what-has-been.

Passing over two thousand years or so—a short time in the life of those eastern countries—during which Lanka was ruled by its native king, or by invaders from the adjacent continent, and while its Titanic irrigation works, now mere monuments, were being constructed, we find the Portuguese ruling the islands during the 16th and 17th centuries. Then came the Dutch; until, about the beginning of the 19th century, the English gained possession. The descendants of the Portuguese and Dutch are still numerous in the land.

About 1825, while Lanka had few Englishmen besides its civil and military servants, an enterprising soldier introduced the cultivation of coffee. His example was soon followed by his brother officers, and within the next ten years a large tract of land carried the fragrant bean.

The success of the young Englishman attracted capital to the island, and hundreds of coffee gardens were planted during the following thirty years. The island's seaport became a place of great importance, and the planters a numerous and influential body. Roads were opened up, branching between

ranges of lofty mountains into all the lovely and fertile valleys, on whose slopes the grand primeval jungle gave way to the coffee tree.

Soon the railroad took the place of the road, with its thousands of bullock carts.

Between 1865 and 1875 the exports of coffee ran from 750,000 to 1,000,000 cwts.; giving employment to a quarter of a million of coolies—as the native laborers are called—or, with their families, perhaps finding sustenance for seven hundred thousand people.

About '68 to '70 a curious, rusty-looking powder was observed on the leaves of the coffee plant in many parts of the island. At first little notice was taken of it; then it became a curiosity; and in time the attention of a famous scientific authority—the conservator of the island's beautiful botanical garden—was attracted to the phenomenon. After close observation the oracle spoke, and his utterances were a grave warning: The stranger was pronounced to be a dangerous and insinuating parasite, which penetrated into the cells of the leaves, and prematurely destroyed them, while their functions in assisting the trees to mature their fruit were still unperformed.

At first little heed was given to the sage's opinion. Manuring was resorted to, and under the influence of good prices, hope and faith, with an occasional note of distrust, which, when expressed, was immediately hooted down, ruled until about 1876-78. By this time it was evident to many that the weaker portions of their garden were succumbing to the attacks of the parasite. Manuring no longer produced its old results; crops estimated to be good in their early stage gradually dwindled during the months while the berries should have been maturing, until the actual out-turn grievously disappointed the poor planter.

Years before this, one gentleman of a botanical turn and a rare gift of foresight, had introduced the Cinchona and Another Tree into Lanka. He planted fields of those, and soon found they were well adapted to the soil and climate, and could be cultivated most profitably.

His example was generally followed, so far as Cinchona was concerned. Hundreds of millions of those trees were put out between 1870 and 1880. Those who planted them first reaped a splendid harvest, as the bark from which quinine was extracted sold readily at from three to ten shillings per pound. Great fortunes were anticipated by hundreds of planters—single trees of the best qualities being valued at thousands of pounds as seed bearers. The exports of bark went up by leaps and bounds; until supply exceeded demand, when prices fell rapidly. Quinine fell from eighteen shillings per ounce to two shillings, and even to ten pence; bark from a five-shilling average per pound to five pence, and soon after became almost unsalable. Thus, another grievous disappointment befell the poor struggling planter. With household bills unsettled, and laborers' wages in arrear, the interest of an ever-swelling mortgage became due with ruthless regularity every six months. Ruin and sequestration were the fate of many, while others strove bravely by hard work and strictest economy to stave off the evil day.

Meantime, attention was directed to that Other Plant which our far-seeing friend had introduced. Experimentally by many, and boldly and extensively by a few, its cultivation was attempted. Early in the eighties it was recognized as a useful friend, which might help many whose properties lay in the zone

Gratis...

On application

IT WILL PAY YOU

SAMPLES OF

Indian Teas

Ceylon Teas

China Teas



Java Teas

Formosa Teas

LUCAS, STEELE & BRISTOL

Hillwattee Tea Agents

HAMILTON

Grand Mogul Tea

EXCELS ALL OTHERS

Aunt Polly (SELF-RISING) Pancake Flour

makes the nicest Pancakes, and retails only
15c. a package. Two dozen in a case for
\$2.50 cash.

WM. TUFTS & SON, Sole Agents for British Columbia.

HOOD BROS. & CO., Sole Agents for Manitoba and N.W. Territories.

T. B. ESCOTT & CO.

Sole Agents for Canada and United States.

MAPLE LEAF Salmon



Lowe Inlet Salmon

Our first consignments of above brands are
now in store. Write us or ask our travellers
for prices.

JAMES TURNER & CO., Hamilton, Ont.

French Mustard

In Glass and in Bulk

ROBERT GREIG & CO.

Manufacturers of
THE "CROWN BRAND" EXTRACTS.

MONTREAL

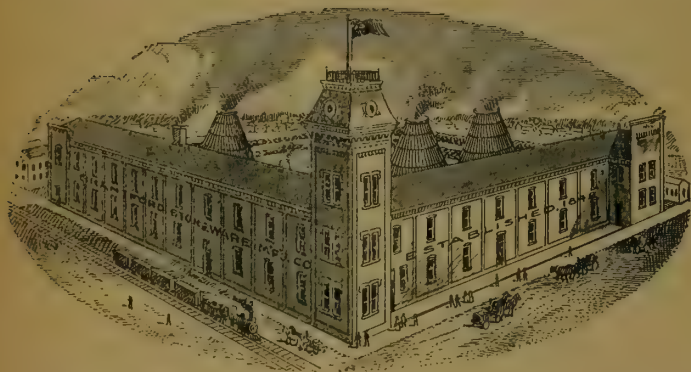
THE **BRANTFORD STONEWARE MFG. CO., LTD.**

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894



Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OUR 20, 25 AND 30 CENT
BROOMS CANNOT BE BEAT.

ORDER

DAISY, THISTLE and ROSE

And you will have the Best Value in the market. On lots of
5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

DAVIDSON & HAY

Wholesale Grocers and Importers

36 YONGE STREET

TORONTO, ONT.

Mail orders given our best attention.

The Queen of England

Has nothing better, purer, sweeter, on her table
than you can have on yours, if you buy our

**GOLD-DUST
CORNMEAL**

E. D. Tillson, - Tilsonburg, Ont.

YOUR CUSTOMERS



are worth your best efforts. They deserve good
goods and honest service.

Give them the best Condensed Milk

"JERSEY BRAND."

If you are interested in a scientific
analysis of the different brands write for
a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - -

HALIFAX, N. S.

to which alone it was then thought to be adapted. Gradually, with fear and trembling rather than faith, it was tried higher up the mountains and further down the valleys, and still its capabilities did not fail.

In 1885 it was known that those who had planted it during the seventies were surprised at their success, and it gradually dawned upon all that, from sea level near the equator to winter snow about 30 degrees north, and 7,500 feet elevation, one variety or another of this Heaven-sent plant would grow, flourish and pay handsomely. The moist climate of Lanka was found to be peculiarly suited for it. Cheap labor helped greatly, and rapidly falling exchange was a godsend to a country with a silver currency.

Other countries slow to grasp improvements, wedded to old customs and not over cleanly habits, had been growing this plant, and exporting its products for centuries. Among them it was a family industry, as weaving of woolen and linen garments was last century in England and Ireland. The children plucked the leaves. The elders rolled them by hand and dried them over charcoal when other household matters permitted.

In Lanka it was speedily recognized that machinery supplied the most economical and only cleanly way of manufacturing the article. It was universally adopted, both for rolling the leaf and firing the product.

In 1883 Lanka exported 1,000,000 pounds, and in 1895 it will export 94,000,000 pounds of this useful, refreshing and grateful household need.

Great Britain now uses the machine-made product of Lanka and the adjoining continent of India almost exclusively; whereas, a few years ago the hand-made article had complete possession of every household. Other countries, chiefly Australia, Russia, the United States and Canada, which took only four and one-half million pounds from Lanka in 1891, will this year take seventeen, perhaps eighteen, million pounds.

Cleanliness is a factor in favor of the machine-made product, as is also economy in time and money. A cup can be made in half the time, and with half the quantity of the raw material required when the hand-made article is used.

Lanka is the ancient name of Ceylon, and the "other plant" of the far-seeing planter is the Tea Tree, from the young and succulent leaves of which the now famous and almost universally drunk Ceylon tea is manufactured. Medical men are now prescribing a soothing cup of its extract to all whose brains are wearied by business troubles and to those whose digestion has been weakened by the stimulating extract of coffee's fragrant bean.



This is our canvasser. He refuses to use a bicycle—too slow for him, he says.

THE OYSTER INDUSTRY.

CONSIDERABLE activity in the oyster industry is being manifested in the Maritime Provinces, and the fact that the Malpeques, which dispute with the Jersey Blue Points for first place among the oysters of this continent, are grown in Canadian waters would seem to warrant this activity.

Mr. Kemp, oyster expert of the Dominion Fisheries Department, is at present engaged in examining the coasts of our lower provinces with a view to ascertaining their suitability for the extension of the oyster beds. He has spent some time in Prince Edward Island, and is at present looking over the coast of Annapolis County, Nova Scotia.

An evidence of the practical nature of the present movement is the fact that one of the largest oyster farms in the world is being established at Carleton, in the Baie des Chaleurs, by a newly-formed Quebec company. The bay contains 470 acres, or sufficient to permit of the breeding and fattening of 20,000,000 oysters a year. The use of the bay at Carleton had been accorded to the company by the Government, and at its mouth a dam containing a number of sluice gates is being erected.

Although a very large percentage of the oysters consumed in Canada come from Baltimore and Delaware, the Canadian salt oysters, the Malpeques, are in great demand in this country, and not only here, but also in England and the United States.

The utter lack of protection for the oyster fisheries has resulted in a great diminution in the yield and a large increase in the price of these succulent bivalves. A rapid increase in the number of these Canadian oyster farms is looked for.

WHAT HAS CIRCULATION TO DO WITH IT?

A newspaper either pays an advertiser or it doesn't, says Brains. You can find out easily enough whether the papers in which you advertise pay you, and which one pays you best. When you have ascertained these facts, there is nothing more to learn. Many merchants mouse around with a microscope and a search warrant trying to find out the exact circulation of a newspaper, when, as a matter of fact, that isn't at all what they want to know. A newspaper of 20,000 circulation may be of little use to you, while another of half that circulation may be just what you want.

Whether a paper will pay you or not depends very largely on the class of people who read it, and your business should be advertised most in the paper which goes to the most likely to patronize you. Your ads. should be written in a manner which will appeal to the constituency of the paper in which they are printed; the same ad. ought not, in most cases, to be printed in any two papers.

CHEAP "JOHNS."

EDITOR GROCER,—Your editorial on the above and "Old Traveler's" remarks last week are pointers for the trade. At this time of the year a good many currants, raisins, peels, etc., are bought ahead by retailers, and you should have included the class of travelers who find this out by fair or foul means, and then offer similar goods at cost, or sometimes below.

C. H. PEEBLES.

Hamilton, Oct. 15.

WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING

CANNED GOODS

Tomatoes, Corn
Peas, Wax Beans
Pork and Beans
Salmon, Mackerel
Lobsters, Pears

Strawberries
Raspberries
Peaches, Apples
Etc., Etc.

Our prices
Are
Exceptionally
Low

ALL OF BEST KNOWN
BRANDS ON MARKET

WRITE FOR QUOTATIONS BEFORE YOU BUY ELSEWHERE.

Laporte, Martin & Cie.

Wholesale Grocers

72 to 78 St. Peter Street . . . MONTREAL

Hello there
Mr. Grocer!

TASTE
TICKLERS



TRADE
WINNERS

What about that
Christmas Candy?



A RISING YOUNG POET.

THE Toronto Board of Trade has a poet of no mean order in Thomas McLaughlin as well as a chaplain in the person of John D. Laidlaw. Mr. Laidlaw has stores in Northern Ontario which frequently call him away from the city for days at a time. He disappears and reappears without any warning. The grain men and commercial reporters only know that he is out of town by finding his door locked for several days in succession. Some weeks ago the following effusion was found pinned on the door of Mr. Laidlaw's vacant office by THE GROCER representative in making his daily round among business men. Through pressure of other matter it has lain on his desk since:

Old Deacon Laidlaw, good old man!
 Why don't you stay at home?
 The market is going to the dogs
 While thus you sporting roam.
 We tried our best to keep wheat up
 Since you meandered hence,
 But all in vain—in shine and rain,
 It's nearing fifty cents.
 Give Barrie, Stayner, Shelburne too,
 A last and final shake,
 Come back and keep the market up,
 For your dear country's sake.
 It's not alone the markets dull
 That's needing your support,
 The conduit's burst—we've got a thirst—
 And water must import.
 So make a break from Simcoe Lake,
 And fill your canteen well,
 We'll meet you at the station here.
 For we're as dry as ———

SOMETHING ABOUT "OPEN PAN" SALT.

IN 1869 the old and well-tried "Open Pan" process of manufacturing salt was begun by T. T. Coleman at Seaforth, Ontario. Many and apparently impassable difficulties were encountered before the operations were successful. To day the Estate of T. T. Coleman owns the "Merchants" Salt Works, Seaforth; "International" Salt Works, Goderich; the "Kidd" Salt Works, Dublin; the "Enterprise" Salt Works, Brussels, and the "Coleman" Works, Seaforth; a representation not surpassed by any operator in Canada. This result has been gained only by careful and diligent attention to the details of business. They make now a number of grades of salt, ranging from the finest flour salt to that about the size of pea coal for use by meat packers, etc.

The wells run down to rock salt to a depth of from 800 to 2,000 feet, and the brine is pumped through the tubes to the surface, where it is first allowed to settle to rid it of the natural impurities of the earth. Afterwards it is drawn off into open flat pans which are built over furnaces, and there by heat it is

evaporated, forming a pure crystal salt. The finest salt is most carefully taken from the pan, selected with great care, and put aside to make those brands that are used on the table and for the manufacture of butter and cheese. This salt is put through a drying kiln, and comes out looking like pure white sand. It is then carefully sifted into different grades, each grade having crystals of almost exactly the same size.

The "Open Pan" process enables the firm to supply a large coarse salt, much sought after for the purpose of curing meats, freezing ice cream and salting cattle, etc., and in this salt they have an especially merited trade.

A VISITOR FROM CEYLON.

J. H. RENTON, of Bosanquet & Co., London, Eng., and Colombo, Ceylon, has been calling on a few of the leading tea houses in Canada, and dropped in to shake hands with THE CANADIAN GROCER when in Montreal. He is ex-chairman of the Ceylon Chamber of Commerce, and, having extensive investments in that island, takes a deep interest in its trade.

He was much pleased with the progress Ceylon teas are making in Canada. From what he saw he was quite convinced that in a few years Ceylons would be used everywhere in place of China blacks. He also found in the States and Canada a growing preference for blacks instead of green, which meant that eventually Japans would have to give way to Ceylons.

In the States they were advertising extensively to introduce their teas and get people to use them instead of the inferior teas of other countries, as well as instead of coffee. It was becoming fashionable over there to have afternoon teas, and Ceylons were being used. In Canada it was not necessary to spend as much money.

Mr. Mackenzie and the committee sent out by the Government, after making careful inquiries, reported that THE CANADIAN GROCER covered the entire Dominion thoroughly, and the advertising to the trade would be done through that medium only. Mr. Mackenzie, who was recently in New York, is anxious to return to Ceylon, if he has not gone already. He hoped, however, he could be induced to remain a year or two, as he was a very able man, and was doing a great deal of good work for the Planters' Association in Canada and the United States.

Ceylon has not done much in coffee with Canada, simply because they produce only a limited quantity, and that of the finest. James Turner & Co., Hamilton, got most of what came to this country, and Mr. Mewburn had told him they could use ten times as much if Ceylon would only send it to them.

Mr. Renton sailed Saturday for Europe. He goes to Moscow and St. Petersburg before returning, to look over that country, which has recently become an important buyer of Ceylon teas in preference to Chinas and Japans.

FIRST PRIZE FOR FINNAN HADDIE.

D. & O. Sproul, who do an extensive fishing and canning business at Digby, N.S., were awarded the first prize at the Exhibition held there last month for their "Star" brand finnan haddies. They pay particular attention to handling, smoking and otherwise preparing them for the market, and make a special feature of this brand, staking their reputation on the quality. Nearly all the wholesale dealers now handle the "Star." Buyers who cannot get their pack should write them direct.

SMITH & KEIGHLEY



WHOLESALE GROCERS AND
DIRECT IMPORTERS OF

Mediterranean Produce

California Fruits



Indian, Ceylon,

China and Japan Teas

British Columbia Hops

ETC., ETC.

9 Front Street East . . .

— TORONTO

WHERE TABLE DELICACIES ARE MADE.

PEOPLE who take jam, and the like of it, for granted as common items of everyday dietary, and even grocers and factors, to whom a good line in such commodities means business, can at best possess but a comparatively inadequate idea of the enormous resources and energies nowadays brought to bear in this particular branch of manufacture. Years ago, what may be termed commercial jam, as opposed to the home-made article, was considered a somewhat doubtful production. With the progress of science and enterprise, and the organisation of factories on more intelligent lines however, vast improvements have been effected, and it is very much open to question whether the most capable, cleanly and deft-handed of housewives can at present produce jams which, taken on their merits, will bear all round comparison with those turned out by our leading manufacturers. Without claiming too much for the firm of Charles Southwell & Co. in this connection, we may reasonably observe that from the outset of their career they have consistently identified themselves with the most progressive aspects of the interest, and are well known as having been pioneers in the adoption of a system and methods which have lifted it to its latter-day position of efficiency. The founder of the house, Mr. Charles Southwell, sen., is probably one of the oldest representatives of the wholesale confectionery trade at present associated with the Metropolis. Leaving his native place (King's Lynn, Norfolk) in 1844, he was initially apprenticed in London to his uncle, Mr. John Castell, a manufacturing confectioner of considerable standing in his day. Ultimately, this gentleman's business became known under the style of Castell & Brown, and in 1863 (Mr. Castell having meanwhile died), Mr. Southwell was able to enter into partnership with Mr. Benjamin Brown, the twain continuing to trade conjointly up to the



SOUTHWELL & Co.'s CITY OFFICE.

time of Mr. Brown's decease, which took place about a year later. For the next twenty-one years Mr. Southwell had sole control of the concern, finally severing his connection with it in 1885, when it passed into the hands of a limited liability company, formed for the purpose of carrying it on. Mr. Southwell thereupon elected to start a factory of his own, and, with this object, entered into agreements with his second son, C. Elmer Southwell, and with G. J. Langton and A. J. Timms, thus forming the existing firm of Charles Southwell & Co. Extensive premises were acquired at Dockhead, together with a large amount of adjoining wharfrage and warehouse accommodation, constituting what is known as Springall's Wharf; and here operations were commenced on January 1, 1885. The factory consists of sixteen distinct buildings, ranging up to six floors high, and in consequence of the rapid growth of the firm's transactions, every foot of space is now a consideration of moment, so much so, indeed, that numerous ingenious arrangements and expedients have had to be resorted to in order to put available facilities

to the best possible advantage. Located on the first floor of what is known as Block A, is a capital plant of steam jacketted coppers, used for the boiling of Scotch marmalade. This article is one of Messrs. Southwell's great specialties, and is a beautifully clear, well-flavored preserve, produced from the pulp and rind of the best Spanish oranges. In making it, the pulp and sugar are boiled separately, the shredded peel being added afterwards, by which means an exceptionally clear golden color is obtained. On the same floor is the drop boiling room, equipped with several furnaces, which, by the way, are the only open fires about the place, all other boiling operations being effected by steam. Adjoining, is the spacious room, devoted to the manufacture of Southwell's celebrated "Excelsior" table jellies and blancmanges. The ingredients employed are of the most wholesome kind. On the third floor of Block B two commodious rooms have been set apart for covering and tying purpose; whilst in another section of the works there is a third room used exclusively for the tying up of jams for export. This is a somewhat important feature, and one to which Messrs. Southwell have always extended special attention, each jar being carefully covered with parchment (tied down so as to be practically air-tight), wrapped in buff paper, labelled and then sent to the packing department. The fruit is not touched by hand from first to last.

The orange, lemon and citron peel departments, are among the largest in the kingdom. The fruits here requisitioned are imported direct from Spain, Sicily and Corsica, as the case may be, the firm having been instrumental in breaking up the Leghorn monopoly of the Corsican fruit, and being thus in a position to procure the finest flavored citrons at first hand from the actual growers. Their resources in this respect are further buttressed by the circumstance that Mr. Southwell's eldest son, Mr. Arthur C. Southwell, holds the offices of British Vice-Consul and L'oyd's agent in Bastia, and is engaged largely in the exportation of citrons, and other Corsican products, to the English, German and American markets. There is a capitally equipped bakery, in which ratafias, biscuits, sponge cakes, etc., are produced, together with large sugar grinding, peel cutting, almond blanching and grinding, and ginger and pine-apple preserving departments, over and above which there are innumerable stock-rooms, for jars, glasses, labels, parchment, twine and other material, besides engineers', joiners', tin box makers', and packing shops. Messrs. Southwell manufacture every description of the highest class jams, jellies, marmalades, candied peels, boiled sugars, lozenges, comfits, gelatine goods, sherbet, "mixtures," baking powders, flavoring essences, cakes, biscuits and candy. They also bottle and crystallise pretty well every kind of fruit that grows, and are the sole makers of Southwell's Lime Juice Cordial, Lime Juice Cordialette, Lemon and Orange Squash, Effervescent Saline, Citro-Tartrate, and a variety of other well-known specialties. Their trade extends to every part of the United Kingdom, the colonies, and the United States, and numerous other distant centres, and for local delivery purposes alone they find it necessary to keep a considerable number of horses and vans, and a large staff of drivers and attendants.

Quite recently Mr. Charles Southwell completed his fiftieth year in business as a wholesale confectioner, and, in commemoration of the event, a number of his oldest employes presented him with a handsome silver bowl, bearing a suitable inscription, together with the names of the subscribers, and the date when they first entered Mr. Southwell's employ.

INSTANTANEOUS TAPIOGA.

Howe, McIntyre & Co., Montreal, have been doing well with a line of tapioca called "Instantaneous," for which they have the sole agency. It has the advantage over ordinary tapioca in that it requires no soaking and very little cooking. One package will make a pudding for thirty. It makes a delicious combination with fruits, jellies, etc. It is pure and in quality the very best tapioca.

The People now realize that
there is . . .

Only One Shredded Codfish

THAT'S

BEARDSLEY'S



SHREDDED CODFISH

Many imitations at first were offered—but after all they were only imitations, and nothing like as good as the original. They could not stand the test. **Beardsley's Shredded Codfish** has gone on increasing and increasing in popularity and sales each month. There can be only one reason for this,

.. TRUE MERIT ONLY ..

It makes the most delicious "picked-up" codfish, fish-balls and fish cream, and can be prepared for the table in ten to fifteen minutes.

Merchants are respectfully urged **not** to accept any imitation. **BEARDSLEY'S SHREDDED CODFISH** is carried in stock by representative wholesale grocers in Ontario and Quebec and the Provinces.

PREPARED AND GUARANTEED BY

J. W. BEARDSLEY'S SONS, - New York.

*Makers of the Celebrated Acme Sliced Smoked Beef and
Star Brand Boneless Herring*

THE ART OF WINDOW DRESSING.

PERHAPS it is because their facilities are limited, perhaps because their artistic taste is undeveloped, but whatever the reason, there are too many grocers who fail to make the entrances to their stores attractive. In the matter of window dressing they are surpassed by almost any other class of tradesmen in the country. Hardwaremen, dry goods merchants, booksellers, as a rule, contrive to give their shop-fronts a seductive appearance to the passer by, while the large proportion of grocers generally fail so to do. And yet they of all lines of trade should make their windows inviting.

Although all is not gold that glitters, the general public is inclined to follow the glitter and to judge of a store by its exterior aspect. And no wonder! Who is there that does not prefer a neatly arranged shop to an untidy one? Who is there that, given a choice between a smart-looking establishment, and one whose window

recesses constitute a necropolis for flies, beetles and other dead insects, does not choose the former? Who would not rather travel blocks out of his way to buy food for his table at a clean looking place than purchase provisions at a dirty-faced shop round the corner? Who, in short, is not attracted by an attractive window, and repulsed by a repulsive looking

one? Unattractive windows are, as a rule, the result of carelessness and lack of appreciation of the importance of window dressing on the part of grocers. And there seem to be several distinct classes of these untidy merchants. Some pile their window spaces and darken their stores with ugly big tea chests or flour bags; others litter these recesses with heterogeneous masses of samples, and still others treat their windows like Old Mother Hubbard did her cupboard—let them go bare.

Instead of following any one of these courses they should put neither too much nor too little in their windows, and see that what they do exhibit is tastefully displayed. All displays should be seasonable, like advertisements in newspapers, and, above all, they should be neat and striking. If a grocer would attain success, let him have his premises bright and inviting; let the street door open upon a clean, well-ordered interior, but, first of all, let him look to his windows. As a man's face is generally an index to his character, so is the front of a shop,

as a rule, in keeping with what is to be seen within. A walk through one or two of Toronto's chief retail thoroughfares, the other day, called forth these observations. Most of the grocery shops encountered presented a very unattractive appearance, but, we are glad to say, there were some exceptions to the rule.

On King street west, Michie & Co. have a window which has the advantage, anyway, of being neat and simple. A nicely-built pyramid of small green-colored packets of tea form the display.

Two very good windows are to be seen at MacWillie's Yonge street emporium. One contains long bars of paper-covered soap piled in the fashion of cordwood, while the other is arranged in a more elaborate fashion. The display in this one is very seasonable, consisting as it does of ingredients for pickling purposes. In the centre of the window in the foreground appears a cone-shaped pile of mixed spices, relieved by

a red pepper or two resting on its summit. Round this central monument to the housewife's art are ranged concentric semi-circles of bottled vinegar, spices, pickles, etc. The background is filled with a number of neat cider barrels.

One of F. S. Roberts' windows has an attractive feature in the shape of a row of neat, clean pails, heaped respectively with dates, figs,

currants, raisins, sugars, tapiocas, and other such articles.

R. Donald, King street east, has a display of brooms in one of his windows, which is unique and striking. By fastening three brooms together a rude fan was made; and a dozen or more of these fans were arranged—horizontally, perpendicularly and on an incline—close against the plate glass window.

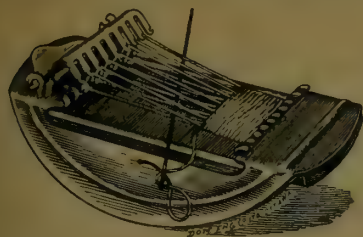
W. McBryen, of Parliament street, has had a couple of attractive but simple window displays lately. One was a terrace of the different kinds of soaps he handles, with a background of the pictures issued by various soap manufacturers. The other was neatly arranged in little piles of canned goods and other seasonable condiments on a bed of white sawdust.

An east-end grocer had an attraction in his window the other day, which, while it drew attention, rather drove away than induced custom. The blind was sufficiently drawn to expose a row of open chests of tea in the window. And curled up in one of these chests was a cat quietly enjoying a sun bath.



Idea for Christmas Window.

AIRD'S STOCKING DARNER.



By the use of this little loom the finest table linen as well as the coarsest stockings can be more neatly and better repaired than by hand, and in one-twentieth of the time. Made in bronzed steel to sell at 25c., and pay nearly 50 per cent. profit.

CANADIAN DEPOTS

E. C. Tinling, Blaiklock Bros.
WINNIPEG. MONTREAL.

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

THE PEOPLE'S Building and Loan Association

(INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most. \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth. Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Canada.

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.

Highest Prices Secured . .

FOR

Butter Eggs
Honey Cheese
Maple Syrup and Sugar
Peas Beans
Apples Potatoes

and all kinds of Country Produce.

We sell the best ROLLED OATS
and OATMEAL in Canada.

Feed, Bran, Oats, Flour, etc.

HOWE, McINTYRE CO.

461 St. Paul St. and 9, 11, 13 and 15 St. Nicholas

Agents for The Ireland
National Food Co'y.

MONTREAL

DAWSON & CO.

WHOLESALE COMMISSION MERCHANTS

32 West Market Street, Toronto

Prompt attention given to all orders of Fruits,
Oranges, Lemons, Apples, Nuts,
Figs, Dates, Oysters,
Haddies, etc.

Consignments of Fruit and Produce Solicited



There's lots in it!

FOAM YEAST

It's pure, it's strong, it's sweet, it meets popular favor, it makes money for you, and it's made in Toronto.

THE FOAM YEAST CO., Ltd.,
TORONTO

Autumn



The Cider Barrel is
losing caste . .

HIRES

ROOTBEER

Takes the place it has occupied
unchallenged for centuries.

Artificial preparations of Rootbeer are positively
unwholesome and injurious. **Sell Hires** and
take no chances.

T. J. COOKE & CO. 20 ST. PETER ST. MONTREAL

CANADIAN AGENTS

Gowan's COCOAS, and ICINGS

CHOCOLATES,

are ABSOLUTELY pure

COFFEES

WALLAGALLA TEA, in lead packets, etc.

Orders solicited.

THE COWAN COMPANY, LTD.,

468 to 474 King St. West, TORONTO

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured
by . . .

THE BELL CIGAR CO.

St John, New Brunswick

PILKINGTON'S POWDERED CAUSTIC SODA

"BELL BRAND" in 1-lb. tins.

Dillon's Baking Soda

"BELL BRAND" in lb. packages.

Ask your wholesale grocer for them.

Any Wholesale Grocer in Toronto
can supply you with

WINDSOR SALT

AT THE FOLLOWING PRICES:

100 3s, per bbl.	\$2.65
60 5s, "	2.55
42 7s, "	2.45
30 10s, "	2.35
15 20s, "	2.25
4 doz. 2-lb. pkgs., per case.	1.40
2 " 5-lb. "	1.70

This Salt is made by the modern "Vacuum" process. A Canadian product for Canadian consumers

TORONTO SALT WORKS

TORONTO

Toronto Agents for Windsor Salt Works

MADE TO GIVE LIGHT

Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the



"PITTSBURGH" LAMP

Mammoth Sizes for

STORES

CHURCHES, Etc.

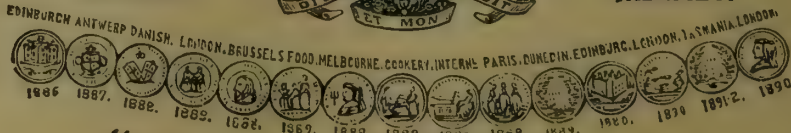
Gowans, Kent & Co., Toronto

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,

DISTILLERS, Limited.

PERTH, SCOTLAND.

London Offices,
48 Lime St., E.C.

J. M. Douglas & Co., Agents, Montreal.

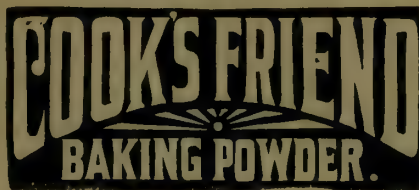
There is only one Warehouse in Ontario where you can keep your goods for higher prices.

Apply W. H. LECKIE, Manager,

THE TORONTO COLD STORAGE CO., TORONTO, ONT.

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

How About Canned Salmon ?

If you are open for business in a line of first-class salmon, we want your address. Our pack cannot be excelled, and we are confident that Flag-ship Brand will give your customers full satisfaction.

ROBERT WARD & CO., Ltd.

Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

Money in it for you!

How? By always shipping
your produce to a reliable
firm and marketing while fresh
in neat packages.

Roll butter

Clothe each roll with clean
butter cloth and pack tightly
in baskets or half-barrels, to
command ready sale and best
prices. Grade quality of but-
ter. Never put good and in-
ferior in same package.

Poultry

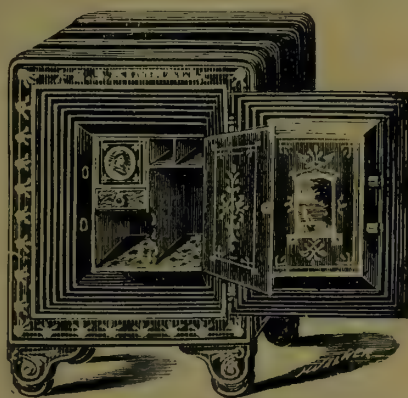
Have all poultry dry picked,
as scalding spoils the sale;
and starve one day before
killing.

Selling prices to-day are :

BUTTER, choice tubs.....	16 to 17c.
" rolls.....	15 to 17c.
EGGS, fresh	15 to 15½c.
CHEESE	8 to 8½c.
TURKEYS	8 to 9c.
GESE	6 to 6½c.
CHICKENS	35 to 45c.
DUCKS	50 to 65c.
HONEY, extracted	8 to 9c.
comb	per doz. \$1.50 to \$2

62 Front East, Toronto

RUTHERFORD, MARSHALL & CO.



Safes for Retailers

This is a cut of Fire and Burglar Proof Safe we
make specially for Grocers, General Stores, Produce and
Provision Dealers, etc. It is made with solid welded
angle iron frames, iron inside door which never breaks
off hinges. One million changes in combination lock.
We have been making this special safe for twelve years
and know exactly what is wanted. Fifteen sizes in
stock. Write for price lists. Mention THE GROCER.

S. S. Kimball 577 Craig St. Montreal.

Imported Cheese

Our stock includes the following lines of Foreign and
American Cheese, all of superior quality :

Roquefort, Swiss (Gruyere).
Edams (Holland), Gorgonzola,
Pine Apple, picnic and medium sizes,
New England Sage Cheese, Limburger,
Neufchatel, Brie, Isigny, Camembert,
English Stiltons, etc.



T. J. COOKE & CO. Importing Agents
20 St. Peter Street MONTREAL

RUTHERFORD, MARSHALL & CO.

MARKETS AND MARKET NOTES

QUEBEC MARKETS.

MONTREAL, Oct. 17th, 1895.

GROCERIES.

THERE has been an active volume of trade passing in general groceries on this market during the past week. Business has not been checked by the advance in sugar, for trading was active. Syrups are scarce and firm, while a good demand from country points is noted for molasses. Porto Rico are rather easier under fresh supplies. Coffees and spices are firm. Teas are very firm in tone. There is an absolute scarcity in low grade Japans, and to replace stocks of it means an advance of 1 or 2c. per lb. Demand for China and Ceylon teas has also been satisfactory. In dried fruit steadiness is noted, the cargo of the Escalona being promptly absorbed at steady prices. Prunes also rule firm in tone. Green fruit is active and generally steady, and in canned goods firmness in lobsters and mackerel is the dominant feature. Payments are rather better than last week.

SUGAR—The rise in price has been firmly maintained, and a good active trade, both from refiners' and jobbers' hands' is being done at the advance. There has been a good movement for prompt delivery, but refiners refuse to contract ahead at current rates. Prices in a jobbing way are firmly held at $3\frac{1}{2}$ to $3\frac{3}{4}$ c. for yellows and $4\frac{1}{2}$ c. for granulated. Prices at the refineries are $\frac{1}{2}$ to $\frac{1}{4}$ c. below this price, but only for straight wholesale lots. All advices from outside markets tend to a continuation of the firm feeling.

SYRUPS—These are scarce and firm in sympathy with the strong tone of sugar. Prices at the refineries are very firmly held; in fact, a large order would be handled with difficulty. We quote $1\frac{1}{4}$ to $2\frac{1}{2}$ c. per lb. as to grade.

MOLASSES—There is a good trade from jobbers' hands in molasses, and quite a few orders are being received from the lumbering regions. The feeling is rather easier on Porto Rico and No. 2 Barbadoes stock, but prime No. 1 grade of the latter is held firm. Porto Rico is quoted now at 34c. in car lots, and 35c. in smaller quantities, while No. 2 Barbadoes, received via New York, is offer-

ing at 33c. in car lots and 34c. in a smaller way. Prime No. 1 Barbadoes goods are held firm at 37c.

RICE—There is no change in rice, for which there is a fairly good demand. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37½ to \$5, and Carolina, \$7 to \$7.50.

SPICES—The market is firm on the whole with little change to note, except a rather firmer feeling in nutmegs. We quote: Cream of tartar, 22¼ to 22½c.; Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 60 to 90c.; Jamaica ginger, 18 to 25c., as to grade.

COFFEE—There is little activity in this market, the only sales of importance being a few 200-bag lots of Rio and Maracaibo at 18 to 20c. We quote green bean coffee: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18½ to 20c.; and 1 Mocha, 27½ to 31c.

TEAS—The dominant feature of the tea market is the complete scarcity of low-grade Japan teas, which are exhausted here and cannot be replaced except at an advance of 1 to 2c. per lb. This development bears out the prediction made in THE CANADIAN GROCER over a month ago. Higher grades of Japan are in better supply and the demand for them is not so brisk. China teas have met a fair demand at prices ranging from 15 to 18c. Western houses have been free buyers of Indian and Ceylon teas here during the past few weeks, and as they are scarce holders are disposed to ask more money. We quote: Japans, low grades, 14c.; medium, 16 to 18c.; fine, 19 to 22c., and finest, 25 to 31c.

DRIED FRUIT—As anticipated, Valencia raisins have exhibited a much firmer tone during the week, and for really good medium to fine brands prices are, if anything, a trifle firmer. The Escalona's cargo was promptly absorbed. Western buyers got most of the stock, having bought it to arrive, and not more than 10,000 packages were placed in Montreal. These cost jobbers all the way from $3\frac{1}{4}$ c. for ordinary off-stalk to $3\frac{3}{4}$ c. for fine off-stalk, $4\frac{1}{2}$ to $4\frac{3}{4}$ c. for selected, and 5 to $5\frac{1}{4}$ c. for layers. Jobbing prices on Valencias are now based on these purchases and are quoted firm, as further cables from Denia speak of a strong market. We quote: Ordinary off-stalk, $3\frac{1}{2}$ c.; fine ditto, 4c.; selected, 5c., and layers, $5\frac{1}{2}$ c. per lb.

PLEASE RETURN ANY "SALADA" CEYLON TEA

You have on hand if it is not giving you the best satisfaction of any tea you ever handled. Have the proprietors of any other tea the courage to duplicate this advertisement.

P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East.

TORONTO

and
318 St. Paul St., MONTREAL

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



GOLDEN DIANA

The pick of the
Canadian
Vintage.

Manufactured by
**Ontario Grape
Growing and Wine
Mfg. Co.**

St. Catharines, Ont.

SELL ONLY THE BEST

If you buy a case of

GOLDEN FINNAN HADDIES

You will have the best
Canned Haddies
that are on the market

The reason our sales are increasing :

**BECAUSE EVERY CAN
IS GUARANTEED . . .**

Wholesale by

HUDON, HEBERT & CO.
MONTREAL

FISH ❄️**WITHOUT A BONE.**

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S**T. A. LYTTLE & CO.**

TORONTO

Manufacturers
... of

**Pure
Pickling
Vinegar**



A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.

**BROOMS . . .****R
O
O
M
S****OUR BRANDS :**

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

**JOHNSTON'S
FLUID BEEF**

. . . STRENGTHENS

You are chuck full of confidence when you are selling fruit that has been cleaned by the Grocers' Fruit Improver. You have the whip hand and can please the most fastidious.

Would it not be wise for you to secure one of those machines, and fall in line with the procession?

They are used by grocers from ocean to ocean, and when one is placed in a town other sales follow. Sufficient proof that they fill the bill.

PRICE, \$12.00.

For sale by

W. P. RYAN

309 King W., Toronto, Ont.

John Mouat

WINNIPEG,

Northwest Representative.

There are only a few Sultanas on the market and are all held in jobbers' hands. Business is doing in them at 6c., as cable advices note an advance of 3s. in prices at primary markets. No further receipts of new California stock have been noted since those last reported. Advices from the Coast are very firm in tone and jobbing prices here are steady at 6c. for 3-crown, and 7c. for 4-crown loose muscatels. Currants are firm and higher, if anything, on the basis of cost of the receipts ex Escalona. We quote: $3\frac{1}{2}$ c. in barrels, 4c. in half barrels, and $4\frac{1}{2}$ c. in cases and half cases. Prunes maintain their firm feeling, advices from France ruling strong as ever. We quote: Ordinary, 5 to $5\frac{1}{2}$ c., and fine to choice, $8\frac{1}{2}$ to $9\frac{1}{2}$ c. Figs have been received in a small way during the week, and a somewhat lower range has been established on box figs, which we quote at 9 to 15c., and bag figs, $4\frac{1}{2}$ to 5c.

NUTS.—The nut market is quiet. Advices from Spain are firm on Spanish nuts and walnuts. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.—Strength in canned mackerel and lobsters is the chief feature of this market. A small pack and light stocks are the visible causes. As to actual movement the market is quiet, the volume of business passing being small. We quote: Lobsters, \$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; greengages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

WINES AND SPIRITS.—Trade in wines and spirits has been of the usual character during the week, a good volume of orders being noted, while some round lots of wines and Scotch and Irish whiskeys were placed for future delivery. The next direct steamer from Spain is expected to sail from Cadiz this week. The two Glasgow boats that arrived this week brought shipments of whisky to many firms both here and in the west.

GREEN FRUIT.—There has been a good active trade doing in all kinds of green fruit, and values are pretty well maintained on the whole. Oranges—Jamaica oranges are in light supply, and prices rule firmer at \$7 per bbl. Apples—Receipts of winter apples are heavy, but the market is well cleaned up. Fancy fall apples sell at \$1.40 to \$1.75, snows \$3, and winter apples \$1.90 to \$2.50, as to quality. Lemons—Stocks have been replenished during the week, and the strain of the previous high prices relieved. Business is doing today at \$7 to \$9 per case. Bananas—Furnish no change, ranging from 75c. to \$1.25 per bunch. Grapes—Grapes are in large supply, but prices rule steady at $3\frac{1}{2}$ to 5c. per lb., as to grade. Peaches—California peaches range from \$1.25 to \$1.50 per box. Spanish onions—Some good crates of the Escalona's cargo were put up at

auction, and only realized 17 to 30c. per crate. Naturally, this sale has changed the jobbing basis, which we now quote at 35 to 75c., as to grade. Sweet potatoes—Sell steadily at \$3.50 to \$4 per bbl.

FISH.—There is no improvement to note in the line of fresh fish. Haddock is still in light supply and held firm at $4\frac{1}{2}$ c. per lb. Fresh B. C. salmon are in over supply and difficult to move at 10c. A few cases have been salted but it has not relieved the glut. Whitefish and trout range from 6 to 7c. and halibut 10 to 12c. In pickled fish, No. 1 Cape Breton herring and Nova Scotia large, which are in ample supply, meet a slow sale and prices are easier at \$4.75 for No. 1 C. B., and \$4.25 to \$4.50 for U. S. large. No. 2 Labrador salmon range from 13 to $13\frac{1}{2}$ c., and No. 2 B. C. do, $10\frac{1}{2}$ c. No. 2 large mackerel have sold at \$17.50, but enquiry is small. No. 1 green cod are lifeless at \$4.50 to \$4.75. There is little to say either in regard to prepared fish. Dried codfish are in small enquiry at \$4.50 to \$4.75 per 100 lbs., and boneless cod at 6c. per lb. Arrivals of smoked fish are considerable. Haddies are selling at $6\frac{1}{2}$ to 7c.; Yarmouth bloaters, \$1 per box; kippered herring, \$1.75, and smoked herring 8 to 10c. Shell oysters of ordinary grades are arriving freely and selling very low at \$1.90 to \$2.50 per bbl. For hand-picked stock we quote: Malpeque, \$4.50 to \$5; Caroquette, \$2.25 to \$2.50; Buctouche, \$4.50, and Miramichi, \$2.50.

COUNTRY PRODUCE.—The egg market has continued firm in its tone, and prices are fully $\frac{1}{2}$ c. per dozen firmer than they were. We quote 13 to $13\frac{1}{4}$ c. for choice candled stock and 11 to $11\frac{1}{4}$ c. for ordinary stock. Potatoes are easy, large receipts having caused a regular glut, and prices have declined 5 to 10c. per bag to 30 to 35c., as to quality. Beans—The demand for beans was slow, \$1.10 to \$1.20 per bushel for hand-picked in car lots, and \$1.30 to \$1.40 in smaller quantities. Hops—In hops business was dull at 5 to 9c. per lb. for new, as to quality. Tallow was unchanged at 6 to $6\frac{1}{2}$ c. for prime refined and at 5 to $5\frac{1}{4}$ c. for lower grades. Hay—The hay market at the opening of the present week developed a stronger tone, and prices have advanced sharply, sales of No. 2 being made on Monday at \$10 and No. 1 at \$12 per ton.

PROVISIONS.—There is no improvement in the local provision market, business being quiet and of a jobbing character. Sales of compound lard in round lots have taken place at \$1.27 $\frac{1}{2}$. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut, mess, \$16 to \$16.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, $9\frac{1}{4}$ to $10\frac{1}{4}$ c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., $6\frac{1}{4}$ to $6\frac{1}{2}$ c.

FLOUR AND MEAL.—The flour business is active, there being a good demand from local and country buyers at firm prices. We quote: Winter wheat, \$3.75 to \$4.15; spring wheat, patents, \$4.15; straight roller, \$3.35 to \$3.50; straight roller, bags, \$1.55 to \$1.70; extra, bags, \$1.40 to \$1.50; Manitoba strong bakers', \$3.90 to \$4. Business in oatmeal continues quiet and of a small jobbing character, at steady prices. We quote: Standard, bbls, \$3.60 to

Dogs for Business Men

Irish Terrier Puppies for Sale.—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs or the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 650 Craig Street
MONTREAL**

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the able in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

Cranberries,
Malaga Lemons,
Jamaica Oranges,
Sweet Potatoes,
Figs in boxes and taps.

CLEMES BROS. - TORONTO

VISITING . .

The city be sure and call at the ware-
house. The business will be wound
up with little delay, by order of the
liquidators. In meantime, desirable
lines in Crockeryware, Glassware,
China, Lamp Goods and Ornaments
at very special prices.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St., West, - TORONTO.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Still lead for the

Choicest of Fruits

Punctuality and Low Prices. Special attention given to
mail orders during the Exhibition.
Consignments of Domestic Fruits, Butter, Eggs, Honey,
Beans, Poultry, solicited, which will at all times receive
our careful attention.

Our sales of . .

Silver Star Soap

Are steadily increasing. No better so. cake on the
market. Write us for prices and terms.

GUELPH SOAP CO.,

Sole Manufacturers

GUELPH, ONT.

ANTOINE SOLARI

Head Offices:

GRAND VEZIR HAN

Smyrna

Importer and exporter of Dried
Fruit, Smyrna Figs and Sul-
tana Raisins

All orders executed at lowest prices.

Agent for Canada:

E. FIELDING

27 Front Street East, TORONTO

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Gro-
cers and Importers at specially favor-
able rates.

Further particulars obtainable by applying
to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada

Montreal

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

Ham and Eggs
Pork and Beans

You can increase your trade by selling
Maple Leaf Brand of smoked meats. No
loss or waste.

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants TORONTO

GEORGE MCWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

MCWILLIAM & EVERIST

GENERAL . . **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

\$3.70; granulated, bbls., \$3.70 to \$3.80; rolled oats, bbls., \$3.70 to \$3.80. The demand for feed was good, and the market rules active and steady. We quote: Bran, \$14.50 to \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER—The butter market is strong, all stock in first hands being firmly held. Most of the September make, however, has been gathered in and, as a good October make is anticipated, buyers are disposed to hold back. At 19½c. they are free operators, but sellers want 20c., and as some lots have realized that price, in fact, a little better, the latter are not in a hurry to sell. The Renfrew creamery has sold to Brice. The value of the purchase was about \$7,000. A firm in British Columbia asked for quotations for three carloads of butter, but the company could not quote figures because it had not that amount in cold storage. We quote: Finest September creamery, 19½ to 20c.; Finest August creamery, 18 to 18¼c.; Township dairy, 16 to 17c.; Western dairy, 13 to 14c.

CHEESE—Is firm and, if anything, a shade higher this week. As usual, buying on this side is leading the advance, for English offers are still below a parity with values here. Cables which came to hand Tuesday gave better limits by 1s. 6d. to 2s. than eight or ten days ago, and there were some best terms orders also, but on the whole prices here are too high for the bulk of the offers. Still, the fact that they have been received is an indication that September cheese is wanted, and this fact in itself is an encouraging sign. The total contracts last week in the Brockville section were 40,000 to 50,000, which means that very little of the last part of the season remains in first hands there. The same is the case at Belleville and Peterboro' to a great extent, and the inference to be drawn from the fact is that prices are more apt to advance than decline. At the wharf 4,000 Quebec cheese were offered on Monday. All were promptly taken, the ruling price being 8c., though a fraction more may have been paid for some lots. This is an advance of ¼ to ¾c. on last Monday's price, so that no more need be said of the disposition of the market. We quote: Finest Ontario, Septembers, 8½ to 8¾c.; finest townships, Septembers, 8½ to 8¾c.; finest Quebec, Septembers, 8½ to 8¾c.; August makes, 7¾ to 7¾c.

ONTARIO MARKETS.

TORONTO, Oct. 17, 1895.

GROCERIES.

TRADE does not this week exhibit any strikingly new features. There is a nice volume of trade doing, although it is perhaps not as heavy as a week ago. This is due to the fact that there is scarcely as much sugar moving as there was, although even in this particular a good seasonable trade is transpiring. Canned goods are showing a little more activity than a week ago, but the turnover is still small. If anything, there is a steadier feeling in canned tomatoes. Teas are still fairly active and strong as to values. Dried and evaporated fruits are gradually attracting increased attention, as stocks are becoming more complete with seasonable goods. Payments are fair.

CANNED GOODS—Canned tomatoes are steadier, partly on account of rumored movement to corner the pack in Canada, fuller particulars of which are given in our editorial columns. The demand for canned vegetables is a little better than it was, but it is

still light and devoid of life. It is anticipated that as a result of the more than usually good quality of canned corn this season, there will be an increased consumption of this article. The demand is still fairly active. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 85c., for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$2 to \$2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65, half tins, \$1.40 to \$1.45; Canadian canned beef, 1's, \$1.50 to \$1.60; 2's, \$2.50 to \$2.65; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per doz.; 2's, \$2.85.

COFFEE—Fine coffees of all kinds are scarce and firm. Locally the demand continues good. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE—The local market is quiet and unchanged. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES—Pickling spices are still occupying the chief attention. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS—There is the usual seasonable trade doing at unchanged prices. We quote: Brazil nuts, 11½ to 12½c.; Sicily shelled almonds, 25 to 26c.; Terragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR—There has been no material change in the local situation. If anything, the demand is not as good as it was a week ago, although the quantity going out is fair for the season. In New York there have been sales at recent highest quotations, but the bulk of the holders are unwilling to let their supplies go, anticipating further advances, while the refiners take willingly everything that is offered and look for more. The reaction in London and Paris is said to be due to more favorable weather reports on the continent, which might lead to the modification of Mr. Giesecker's estimate. At the moment, however, Mr. Licht still adheres to his original estimate of a shortage of over 1,000,000 tons in the beet crop. We quote: Granulated, No. 1, 4¾ to 4¾c.; do, No. 2, 4¼c.; yellows, 3¼ to 3.85c.; Demerara, raw, 3½ to 3¾c.

SYRUPS—Owing to the reduction in the price of corn syrup, there has been a good deal of this commodity selling during the past week. In sugar syrups there is scarcely anything doing. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c. Corn syrup we quote as follows: 2 gal. pails, \$1; 3 gal. pails, \$1.50; kegs, 3¼c. per lb.; half-bbls, 3c.; bbls., 2¾c.

MOLASSES—There is an increasing trade doing, although the volume of business is not of large proportions. Prices are as before.

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

**ORDER
NOW**

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, **TORONTO**



Sausage

You can increase your trade by supplying your customers with clean, fresh, appetising, and at the same time cheap, Sausage. The cold weather is the time for them. Also

BRAWN, POTTED FEET,
HEAD-CHEESE, POTTED TONGUE,
ETC., ETC.

F. W. FEARMAN
HAMILTON

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW
TORONTO

. . . . MONTREAL



GRAHAM, McLEAN & CO.,

PRODUCE COMMISSION MERCHANTS,

77 Colborne St., TORONTO

Agents for the Chesley Creamery Butter, which was awarded First Prize at the last Industrial Fair in Toronto.

Consignments solicited of Eggs, Butter, Cheese, Lard, Poultry, and Fruit.

35 YEARS' WORLD-WIDE REPUTATION

FOR STRENGTH,
PURITY AND
FLAVOUR.

**Brown & Polson's
Corn Flour.**

WITH MILK, FOR
CHILDREN & INVALIDS.

MAKES DAINTY DISHES FOR
BREAKFAST, DINNER AND SUPPER.

NO PA KET GENUINE
WITHOUT THESE

SIGNATURES—

Wm Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

We quote : New Orleans, bbls., 30 to 32c.; half-bbls., 33½ to 35c.; Barbadoes, bbls., 31 to 35c.; half-bbls., 33 to 37c.

TEA—There is no material change in the situation. The chief demand on the spot continues to be for Ceylon and Assam teas at from 17 to 20c. There is a fair demand only for Japan teas, and low grades are scarce and dear. Green teas are still in good demand. We quote ruling prices to retailers : Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; Ch na Congous, 14 to 18c. for mediums, and 25 to 35c. for high grades ; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUIT—Local stocks of currants are now fairly complete, having been augmented by the large shipments. The demand is fair. We quote : Fine filiatras, in half-bbls., 3¾ to 4c.; ditto, cases, 4 to 4¼c.; ditto, half-cases, 4¼ to 4½c.; Casalinas, cases, 4½ to 4c.; half-cases, 5 to 5½c.; Vostizas, cases, 5¾ to 6c.; ditto, half-cases, 6 to 6¼c.; ditto, extra fine, 6¾ to 7c.; ditto, half-cases, 7 to 7¼c. Valencia raisins continue in demand. There is a little inquiry for new season's California loose muscatels. We now quote : Fine off stalk, 4½ to 5c., according to brand; selec. ed, 5½ to 6c. Old fruit we quote as follows : Off stalk, 75 to 80c. per box; selected, 85 to \$1 per box. California loose muscatels (new season's), 4-crown, 7c.; 3-crown, 5½ to 5¾c. per lb. Malaga raisins, new season's, are quoted nominally as before : London layers, \$2.20 to \$2.50; extra dessert, \$3.75 to \$4; connoisseur clusters, \$3 to \$3.25. California prunes are now offering, and we quote them as follows : 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb. We quote Bordeaux prunes nominally at 4½ to 6½c. California evaporated fruits are beginning to be enquired after again, shipments of new season's goods having arrived. We quote : Pears, 11½c.; apricots, in boxes, 15 to 16c.; peaches, in boxes, 12½c. California figs are selling well, and they show excellent value this season. Other kinds are not receiving much attention yet. We quote : 14 oz., 10½c.; 10 lb., 10½c. for 5-rowed, and 12½c. for 4-rowed; 14 lb., 11c.; 28 lb., 16c. Dates are dull and unchanged at 4¼c. up.

GREEN FRUIT—The feature in the market is the continued high price of lemons, though these are a little lower than last week. The receipts are not large, and the demand at quotations is small, retailers apparently holding off in the hope of lower figures. Despite the fact that the call for cranberries is not as yet very marked, these berries, of which some Cape Cod are on the market, remain high in price. In fact, they are higher than last week. The apple crop still promises to be large, but other domestic fruits have ceased to come in. In oranges the only kind in the market are Jamaicas, which hold their price. Prices are : Lemons—Sorrento and Verdilla, in boxes, \$9.50 to \$10; Malagas, in half chests, \$10 to \$10.50. Oranges—Jamaicas, in boxes, \$4.25 to \$4.75; in bbls., \$8 to \$8.50. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 10 to 20c. per basket; green apples, \$1.50 to \$2.25 a barrel; muskmelons, \$1.75 per bbl.; grapes, 4 to 5c. per pound; Canadian peaches, 75 to 85c. per basket; Bartlett pears, \$1.25 per basket; other grades, 60 to 75c.; Spanish onions, 75 to 80c. per small crate; Portugal onions, \$2 per large crate; sweet potatoes, \$3.50 per bbl.; cranberries, \$9 to \$10 per bbl.

BUTTER—There is an increasing demand for good butter, but poor qualities are unsalable. Prices are : Old summer dairy and store packed, 5 to 9c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c. Fresh creamery—Tubs, 19 to 20c.; pound prints, 21 to 22c.

CHEESE—Local buyers are still offering 7½c. for August Canadian makes, and 8c. for the balance of the season. Last August and September makes bring 10 to 10½c.

EGGS—Fresh eggs are higher and firm at 15 to 16c. per doz. Pickled are quoted at 13½ to 14c.

COUNTRY PRODUCE.—Beans—Have declined in price owing to plentiful stocks. Now quoted at \$1.15 to \$1.30. Dried apples—

Unchanged at 5½c. per lb. Evaporated apples—Unaltered at 7c. per lb. Potatoes—Still offering at 25c. per bag by the carload. Honey—S rained, in bulk, is still quoted at 8 to 9c. per lb. In the comb honey brings \$1.50 to \$1.80, according to quality. Hops—Are quoted : Canadian, 6½ to 7½c.; Pacifics, 14c. Dressed beef, veal and mutton by the carcass—A little easier in some lines. We quote : Beef, first-class, \$7 per 100 lbs.; fair to middling, \$5.50 to \$6.50; rough and inferior, \$4 to \$4.50. Lamb, 5 to 5½c. per lb. Mutton, 4 to 5c. per lb. Veal, 4 to 6½c. for first quality.

PROVISIONS AND DRESSED HOGS—Packers have begun work, and hogs are coming in pretty freely. They are quoted at \$5.15 to \$5.25, and are likely to go lower. Products are a little lower in some cases. We quote : Dry salted meats—Long clear bacon, 6¾c. for carload lots, and 7¼c. for small lots; backs, 7½ to 8c. Smoked meats—Breakfast bacon, 10½ to 11c.; rolls, 7 to 7¾c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 11 to 11½c.; pickled, 10c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c. Lard—Pure Canadian, tierces, 7¾c.; tubs, 8½c.; pails, 8½c. Barrel pork—Canadian heavy mess, \$15; Canadian short cut, \$16; clear shoulder mess, \$13.50; shoulder mess, \$13.

FLOUR AND FEED—Wheat is quoted thus : White, 66½ to 67½c. per bushel; red, 66 to 66½c.; goose, 55 to 56c. Oats, quoted at 28 to 28½c. per bushel. Barley, quoted at 35 to 41c. per bushel. Flour maintains a comparatively firm tone at last week's prices, viz. : Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—Are somewhat lower owing to the season's large crops of grain. We quote : Standard oatmeal and rolled oats, \$3.25 to \$3.55; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3; split peas, \$3.25; pot barley, \$3.40.

BALED HAY—Quoted thus : In carloads, \$12.50; in small lots, \$13.50 to \$14.

FISH—Trade is very good and supplies are larger. Frozen lines will soon hold the market. Oysters are quoted at \$1.25 for standards and \$1.75 for selects. We quote fish : Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blueback herring, 3c.; pike, 5 to 6c. per lb; flitched cod, 5c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 11c.; do., lengthwise, 10c.; large halibut, 12 to 15c.; Georgian Bay trout, 6½ to 7c.; whitefish, 8 to 9c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7½c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per hundred.

SALT—With trade fair, prices are : Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW—Hides are weaker still than last week. Dealers are paying 7, 6 and 5c. respectively for Nos. 1, 2 and 3 green, and asking 8¼ to 8½c. for cured.

SHEEPSKINS—Lambskins and shearlings remain at 70c.

WOOL—Trade continues quiet. We quote : Fleece combing, from 23½ to 25½c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM—Trade is good and we still quote in 1 to 10 bbl. lots, imperial gallon, Toronto : Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N. B., Oct. 17, 1895.

Business has been more active during the past week. In wholesale grocery lines the coming into the city of the outside merchants tended to quietness, as they came for a holiday and not to buy goods. Merchants here did not like to trouble them, but wished rather to

(Continued on page 108.)

OUR SPECIAL ADV.

We carry a most complete stock of
Fancy Goods and Jewelry. . . .

JUST ARRIVING

Cuff and Collar Buttons, Side Combs and
Hairpins, Pipes, Purses, and General
Smallwares.

Send for Catalogue.

Porter, Teskey & Co.

454 St. James St.

MONTREAL

"Instantaneous" Tapioca



YOU WANT SOMETHING NEW

To please and interest the old customer
and to attract new ones.

Instantaneous Tapioca will do all this
and more: it will please you with its sale.

Ordinary Tapioca requires soaking over
night and long cooking. Instantaneous
is ready in fifteen minutes.

Recipes by M. Francois Tanty, ex-chef
of Napoleon III., for all sorts of dainty
dishes accompany each case.

Sold only in packages. Order at once
through your wholesale grocer, or direct
from

HOWE, McINTYRE CO.

461 St. Paul Street

MONTREAL

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty
and have been a success.
Packed in elegant Flint
Glass Jars, large glass
stopper, the finest pack-
age in the Dominion.
Also in round jars, similar
to English, but made two
inches shorter to fit the
ordinary shelf. A large
variety. List of flavors
and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



Batty & Co.

London, England

Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents:

J. A. GORDON & CO., Montreal

JOHN AULD . . .
Proprietor

Corks and
Bungs.

Canadian Cork Cutting Co'y

BY PATENT MACHINERY.

Office and Factory: 642 LaGauchetiere, Cor. Chenneville St.

Every description of Corks on Hand and Cut to order; **MONTREAL**
also Cork Wood and Cork Life Preservers.

ALL SIZES OF HARD AND SOFT WOOD TAPS, BUNGS, SPILES, CAPS,
BOTTLING WIRE AND WAX, CORK DRIVING AND CAPPING MACHINES, CAPSULES, &c.

. . . Cane Bottle Baskets, Tin-Foil . . .

I. B. SHAFFNER & CO.

GENERAL COMMISSION
MERCHANTS

♦ **Halifax**

**Flour, Oats, Grain, Cheese,
Feed, Hay, Butter, Etc.**

Handled on Commission.

Liberal Advances made on Consignments.

PROMPT RETURNS

References . . .
Halifax Banking Co.

There Is Money

In handling a complete line
of our fine ready-made

Pants and Boys' Knickers

We buy the best materials at
prices that enable us to sell
the finished goods at very
low prices. Watch for our
salesman or send for samples.
We know we can please you.

The THORPE MANUFACTURING CO.

Wholesale manufacturers of fine ready-made clothing
25 Melinda St. - - Toronto.

The eloquence of Daniel Webster



TRADE MARK.

**Meats
Fruits
Vegetables**

If applied to our goods, would not convince you of their superiority half as much as a personal examination. To say that they are absolutely pure and packed with closest attention to cleanliness and wholesomeness leaves much unsaid. The goods themselves best proclaim their own virtues.

Delhi Canning Co.

DELHI, ONT.

KEEN'S MUSTARD

Has over One Hundred and Fifty-
three Years Reputation

NO MISTAKE IN HANDLING KEEN'S

CURRENT MARKET QUOTATIONS

	per doz.
Apples, 3's	\$0 90
" " gallons	\$0 95
Blackberries, 2	2 25
Blueberries, 2	2 40
Beans, 2	1 75
Corn, 2's	1 00
" " 1	1 10
Cherries, red pitted, 2 s.	0 85
" " 1	0 95
Cherries, red pitted, 2 s.	0 80
" " 1	0 95
Peas, 2's	0 85
" " 1	0 90
" Sifted select	0 90
" Extra sifted	0 95
Pears, Bartlett, 2's	1 45
" Sugar, 2's	1 75
" " 1	1 50
Pineapple, 2's	1 75
" " 3's	2 40
" " 1	2 40
Peaches, 2's	1 90
" " 3's	2 20
" " 1	2 30
Plums, 2's	2 90
" Gages, 2's	3 00
" " 1	1 85
" Lombard	1 75
" Damson Blue	1 60
Pumpkins, 3's	0 90
" " 1	0 95
" " gallons	2 10
Raspberries, 2's	1 40
Strawberries, choice, 2's	2 30
Succotash, 2's	2 40
" " 1	1 40
Tomatoes, 3's	0 85
Lobster, talls	0 95
" flats	1 75
Mackerel, 2's	2 25
" flats	2 30
Mackerel, 2's	2 60
" flats	2 10
Salmon, Sockeye, 2's	0 90
" flats	1 35
" Cohoes	1 15
Sardines, Albert, 1/4's tins	1 00
" " 1/2's tins	0 13
" Sportsman, 1/2's genuine French high grade, key opener	0 20
" " " 1	0 12
Sardines, 1/2's open, 1/2's	0 12 1/2
" " " 1	0 10 1/2
" Exq. fine Frch, k.o.p., 1/4's	0 11
" " " 1/2's	0 10 1/2
" " " 1	0 10 1/2
" " " 1/4's	0 18 1/2
Sardines, other brands 3/4's	0 17
" " " 1	0 19
" P. & C., 1/4's tins	0 23
" " " 1	0 25
" " " 1/4's	0 33
" " " 1	0 6

Benson's Enamel Laundry Starch

A new cold water starch prepared especially for fine laundry work. It requires no boiling and is ready for use instantaneously.

Manufactured only by

THE EDWARDSBURG STARCH CO.

To be had of any
Wholesaler.

Cardinal, Ont.

Sardines, Amer., 1/2 s. "	0 05	0 09
" " " " "	0 09	0 11
" Mustard, 1/2 size, cases	11 00	
50 tins, per 100		
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipper Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

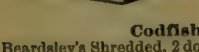
Comp Corn Beef, 1-lb. cans..	\$1 65	\$1 75
" " " " "	2 65	2 75
" " " " "	4 00	8 25
" " " " "	6 00	18 00
" " " " "	14 00	19 00
Minced Callops	2 60	2 65
Lunch Tongue	3 40	3 50
English Brawn	2 75	2 80
Camb Sausage	2 50	4 00
Soups, assorted	1 50	2 25
Soups and Bouill.	1 80	4 50



Acme Sliced Beef.
No. 1 tins,
key, 2 doz.,
per doz. \$2.85.



Beardsley's Boneless Herring.
2 doz. \$1.44



Beardsley's Shredded Codfish.
2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horchound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs. and packages	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
" " " " "	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO.'S.	per lb.
Chocolate—	
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/4's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	per lb.
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, " " " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	per doz.
	1 40
Cocoa—	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.	per lb.
(A. P. Tippet & Co., Agents.)	
Chocolate—	
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's, " "	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 23
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box	2 65
" " " " "	5 00
" " " " "	9 65
Homeopathic, 1/4's, 14 lb. boxes	0
" " " " "	0
" " " " "	0
JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma, " " " "	per lb.
Mott's Prepared Cocoa, " " " "	0
Mott's Homeopathic Cocoa (1/4's)	0
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35

WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caracas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 49

COFFEE.

Green.	per lb.
Mocha	0 28
Old Government Java	0 30
Rio	0 20
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracaibo	0 21

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 35
Maracaibo	0 28
Santos	0 25

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " " " "	2 00	6 00
" " " " "	3 00	8 40
" " " " "	4 00	10 00
" " " " "	5 00	12 00
Olive Oil, 1/2 pta., 2 doz. to case, per case	1 25	
" " " " "	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" " " " "	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 28	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " "	1 25
" " " " "	1 75
" " " " "	2 00

CREAM SODAS

See you handle our Cream Sodas in tin boxes. No more stale goods, no matter how long you keep them. Always nice and crisp. They are the product of painstaking people. You won't make any mistake in recommending them to your customers. Order a case at once. Put up by us only.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—



1 oz. London...	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" " Screw Top	"	21 00
" " S. & L. "High Grade"	"	3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins		\$ 3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Staminal—2 oz. bottles		3 00
4 oz. " "		6 00
8 oz. " "		9 00
16 oz. " "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz.		6 00
Milk Granules with Cereals, in cases, 4 doz		5 50

FRUITS.

FOREIGN.

Currents—Provincials, bbls.	0 03%	0 04%
" " 1/2 bbls.	0 03%	0 04%
" Filiatras, bbls.	0 04%	0 04%
" " 1/2 bbls.	0 04%	0 04%
" Patras, bbls.	0 04%	0 05%
" " 1/2 bbls.	0 04%	0 05%
" " cases	0 04%	0 05%
" Vostizzas, cases.	0 05%	0 07%
Panarete, cases	0 08%	0 08%
Dates, Persian, boxes	0 04%	0 05%
Figs—Eleme, 14 oz.	0 09%	0 10%
" " 10 lb.	0 11%	0 12%
" " 18 lb.		0 15
" " 28 lb.		0 16
" taps	0 04%	0 05%
Prunes—Bosnia, cases	0 05%	0 07%
" Bordeaux	0 04%	0 06%
Raisins—Valencia, off stalk	0 03%	0 03%
" " Fine, off stalk (new)	0 05%	0 05%
" " Selected (old)	0 04%	0 05%
" " Layers (old)	0 04%	0 05%
" " Sultanas	0 05%	0 08%
" Cal. Loose Muscals 50 lb. boxes	0 04%	0 05%
" Malaga	2 00	per oox.
" London Layers	2 20	2 25
" Extra Dessert	3 75	4 00
" Corn. Cluster	3 00	3 25
Lemons—Sorrento and Verdilla, boxes	9 50	10 00
" Malaga, half chest.	10 00	10 50
Oranges—Jamaica, per box	4 25	4 75
" Jamaica, per bbl.	8 00	8 50

DOMESTIC.

Apples, dried, per lb.	0 05%	0 05%
" evaporated	0 07	0 07
Split Peas	\$3 50	
Pot Barley	3 75	
Pearl Barley, XXX	6 50	

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" " Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	
50 to 60 dy basis	2 50
40 dy	2 55
30 dy	2 60

20 16 and 12 dy	2 65
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 80
5 dy	3 10
4 dy A.P.	3 10
3 dy A.P.	3 50
4 dy C.P.	3 00
3 dy C.P.	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg

3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 1/2 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla 0 09% 0 09%

Sisal 0 07 0 07 1/2

AXES—

Per box 6 00 12 00

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap 0 04% 0 05

Screw, hook and strap 0 03% 0 04

WHITE LEAD—Pure Association guarantee,

ground in oil

25 lb. irons 0 04%

No. 1 0 04%

No. 2 0 04%

No. 3 0 04%

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal 0 58

Boiled, 0 61

GLUE—

Common per lb 0 07% 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt. \$3 35

Star Standard, 12 qt. 3 80

Milk, 14 qt. 4 75

Round-bottomed fire pail, 14 qt. 4 75

Tubs, No. 1 13 30

" 2 11 40

" 3 9 50

Fibre Butter Tubs (30 lbs.) 3 80

Nests of 3 2 85

Keelers No. 4 8 00

" 5 7 00

" 6 6 00

" 7 5 00

Milk Pans 2 65

Wash Basins, flat bottoms 2 65

" round bottoms 2 50

Handy Dish 2 25

Water Closet Tanks 17 00

Dish Pan, No. 1 7 50

" 2 6 20

Barrel Covers and Trays 4 75

Railroad or Factory Pails 4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade 1 60

Clear Jelly Marmalade 2 00

Strawberry W. F. Jam 2 30

Raspberry " 2 20

Apricot " 2 00

Black Currant " 2 00

Other Jams 1 55 1 90

Red Currant Jelly 3 10

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can.	2 00
" Acme" Pellets, fancy boxes (30's), per box	1 50
" Acme" Pellets, fancy paper boxes (48), per box	1 25
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 72
Imitation Calabra, 5 lb. boxes, per lb.	0 20

MINCE MEAT.

Condensed, per gross, net. \$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb
D. S. F., 1 lb. tins	\$0 40
" 1/2 lb. tins	0 42
" 1/4 lb. tins	0 45
Round Tins—	
F. D., 1/2 lb. tins	0 25
" 1/4 lb. tins	0 27 1/2
" 4 lb. jars, per jar	0 75
" 1 lb.	0 25
" 4 lb. tins, decorated, p.t.	0 80
FRENCH MUSTARD.	
Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med.	7 80
Medium	10 80
Large	12 00
Spoon	18 00
Mug	16 20
Tumbler	12 00
Cream Jug	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Aracon	0 03%	0 03%
Patna		0 04%
Japan		0 05
Imperial Selecta		0 05 1/2
Extra Burma	0 03%	0 06
Java Extra	0 06%	0 06 1/2
Genuine Carolina	0 09%	0 10
Grand Duke	0 06%	0 06 1/2
Sago	0 03%	0 05
Tapioca	0 03%	0 05 1/2
Goathead (finest imported)		0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams 10c size, per doz.	0 90
" " per gross	10 00
" 25c " per doz.	1 75
" " per gross	20 00
Bryant's, 2 doz in box	1 75
" per gross	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 07 1/2
Canada Pure Corn	0 06 3/4
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07

6 lb. draw-lid boxes, 8 in crate	
48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 3/4
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/4

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	{ 40-lb. boxes, 1-lb. pkgs. 0 08 1/4
GLOSS	{ 6-lb. boxes, sliding covers 0 08 3/4
PURE	{ 12-lb. boxes each crate. 0 08 3/4
OSWEGO	{ 40-lb. boxes, 1-lb. packages 0 07 1/4
CORN STARCH	{ 40-lb. boxes, 1-lb. packages 0 07 1/4
For puddings, custards, etc.	
ONTARIO	{ 38-lb. to 45-lb. boxes, 6 bundles 0 06 1/4
STARCH	{ Silver Gloss 0 07 1/4
STARCH IN	{ Pure 0 06 3/4
BARRELS	{ Pure 0 06 3/4

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

Granulated	c. per lb
" No. 2	0 04 1/2 0 04 1/2
" German	
Paris Lump. bbls. and 100-lb. boxes	
Extra Ground, bbls. 100 lb.	0 05 1/2
Powdered, bbls	0 06
Extra bright refined	0 05 1/2
Bright Yellow	3 75 3 85
Medium Yellow	3 40 0 03 1/2
Dark Yellow	3 30 0 03 1/2
Raw Demerara	0 03 1/2 0 03 1/2

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.
Dark	bbls. 1/2 bbls.
Medium	0 30 0 33
Bright	0 33 0 38
Very Bright	0 38 0 43
Redpath's Honey	0 53
" 2 gal. pails	0 50
" 3 gal. pails	1 35
" 3 gal. pails	1 60

SOAP.



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRAHON'S SOAPS.	
Wonderful, 100 bars	\$4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

BRANTFORD STARCH

Pure Prepared Corn The Finest.

Challenge Corn The Quickest Seller.

Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13 1/4 lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar	0 04 1/2
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue "	0 30
Red "	0 36
Gold "	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Fine	0 28	0 30
Good medium	0 25	0 27
Medium	0 22	0 24
Good common	0 19	0 20
Common	0 16	0 18
Nagasaki, 1/2 chests Pekoe	0 13 1/2	0 15
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingots, rough and ready, 8's	0 57	
Laurel, 3's	0 49	
Brier, 7's	0 47	
Index, 7's	0 44	
Honeysuckle, 8's	0 56	
Napoleon, 8's	0 50	
Victoria, 12's	0 47	
Brunette, 12's	0 44	
Prince of Wales, in caddies	0 48	
" " in 40-lb. boxes	0 48	
Bright Smoking Plug Myrtle, T. & B., 3's	0 60	
Lily, 7's	0 47	
Diamond Solace, 12's	0 50	
Myrtle Cut Smoking, 1 lb. tins	0 70	
1/4-lb. plug, 5-lb. boxes	0 70	
oz. plug, 5-lb. boxes	0 70	

MCALPIN TOBACCO CO.

White Burley Chewing—Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 8 oz. E. & R. 2x12, 5c and 10c cuts, 12-lb. butts.	0 61
Beaver, 16 oz., R. & R. 10c cuts, 2x12, 18-lb. butts.	0 61
Jubilee, 7 1/2 to 1 lb., chocolate, 15-lb. butts.	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to 1 lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts.	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s.	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 8s, 18-lb. butts.	0 44
Special, 7 to 1 lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pina	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" " Conchade Regalis	50 00
" " Bouquet	55 00
" " Pina	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigars—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu Tobaccos—	
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobacco—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 28
" " 8s, " 16	0 28
" " 8s, R. & R. 13 1/2	0 68
" " chew 7s, R. & R. 14 1/2	0 58
" " 7s, Solace, 14 1/2	0 58
" " 8s, R. & R. 16	0 58
" " 8s, Solace, 15	0 58
O. V. plug 8s, Twist, 16	0 58
O. V. " 3s, Solace, 17 1/2	0 58
O. V. " 1s, " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Athlete " 7s, " 17	0 51
" " 5s, Twist " 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.
" " 3 " " " "	\$1 50
" " 2 " " " "	1 65
" " 3 " " " "	1 40
" " " " " " painted "	1 60
" " " " " " "	1 65
Tubs, No. 0	7 00
" " 1	6 00
" " 2	8 50
" " 3	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattier	1 30
THE E. B. EDDY CO.	
Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60

Matches—	Per Case.	5-Case Lots.	Single Case.
Steamship (10 gross in case).			
Single case and under 5 cases		3 10	
5 cases, freight allowed		3 10	
Per Case.			
5-Case Lots, Single Case.			
Parlor	\$1 70	\$1 75	
Red Parlor	1 70	1 75	
Telephone	3 10	3 30	
Telegraph	3 30	3 50	
Safety	4 00	4 20	
French	3 00	3 10	
Favorite	2 25	2 35	
Flamers	2 20	2 40	

Licorice Goods

SOME OF OUR LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.

"We're Always at It"

THAT is why we introduced Crushed Coffee into Canada.

That **IS** why we are turning it out in tons.

That is **WHY** we have equipped the largest and finest coffee plant in Canada.

THAT IS WHY

We can sell you the best possible brand of **CRUSHED COFFEE** at 20 cts. per pound.

**WE HAVE TO BE AT IT—
IT'S OUR BUSINESS.**



EUREKA CRUSHED COFFEE

In gallon pails 20c. lb.
5 lbs. each

In ½ gal. pails 22c. lb.
2 lbs. each

No extra charge
for pails.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) **JOHN BAKER EDWARDS, Ph.D., D.C.L.**
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WILSON'S REFRIGERATORS



SCALES, SHOW CASES. Special prices this week.
C. WILSON & SON
 76 Esplanade St. E., Toronto.

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada . . .

- 1st—A beautiful Jet Black Polish.
- 2nd—For a lasting polish.
- 3rd—For a quick shine.
- 4th—For its leather-preserving qualities.
- 5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



THERE IS ONLY ONE

Gelatine on the market to-day that is
FREE from ODOR OR TASTE.

Knox's Sparkling Calves' Foot Gelatine

- No. 1. Knox's Sparkling Gelatine makes 2 quarts.
 No. 2. Knox's Crystalized Fruit Gelatine makes 1 quart.
 No. 3. Knox's Acidulated Gelatine makes 2 quarts.



Received the **only** Medal and Diploma at the World's Fair for Purity, Strength and Good Flavor. . . .

Sole Agents for Canada. _____

A. E. RICHARDS & CO., - CALEDONIA, ONT.

Kiehl's
COCOA[®] (CHOCOLATES)
 For Eating & Drinking
 Purity of Material
 and Deliciousness of
 Flavor Unexcelled
 For Sale at our stores & by Grocers
 everywhere
 Ask For *Kiehl's* Use no other
always drink Kiehl's Cocoa or Chocolate!



Kiehl's

NEW YORK

MANUFACTURER OF _____

COCOA

6-lb. Boxes
 ½ lb. Tins

VANILLA CHOCOLATE

12-lb. Boxes
 ½ and ¼ lb. Cakes

PREMIUM FAMILY CHOCOLATE

12-lb. Boxes
 ½ lb. Cakes

SUPERIOR COCOA AND CHOCOLATES

Can be procured from—

Geo. Childs & Co.
 MONTREAL

Wright & Copp
 TORONTO

Prices



WE QUOTE, SUBJECT TO CHANGE WITHOUT
NOTICE, VIZ.: . . .

SUGAR

Redpath and St. Lawrence Refined Yellows, from . . . 3 $\frac{1}{8}$ c. to 3 $\frac{3}{4}$ c. per lb.	Redpath Paris Lumps, Half- Barrels 5 c. per lb.
Redpath Paris Lumps, 50-lb. boxes 5 c. per lb.	" " Barrels 4 $\frac{7}{8}$ c. per lb.
" " 100-lb. boxes 4 $\frac{7}{8}$ c. per lb.	Redpath or St. Lawrence Granulated. Inquire if in want.

Dried Fruits Crop 1895

ON THE SPOT

Fine Off-Stalk Valencia Raisins "Alameda" 3 $\frac{1}{4}$ c. a lb.	
Fine Off-Stalk Valencia Raisins "Arguimbau" 4 c. a lb.	
Choice Vostizza Currants, in half- cases 4 $\frac{3}{4}$ c. a lb.	
Sultana Raisins, good quality . . . 5 $\frac{1}{2}$ c. a lb.	

LAYER FIGS

7 Crowns, boxes reputed 30 lbs.	\$6.00 a box.
6 Crowns, boxes reputed 20 lbs.	2.40 a box.
5 Crowns, boxes reputed 10 lbs.	1.00 a box.
4 Crowns, boxes reputed 12 ozs.	7 $\frac{1}{2}$ c. a box.

TO ARRIVE IN MONTREAL END OF OCTOBER

CURRENTS

Provincials, Fine Quality, barrels	3 c. a lb.
Half-barrels	3 $\frac{1}{8}$ c. a lb.
Half-cases	3 $\frac{1}{2}$ c. a lb.
Choice Vostizzas, half-cases . . .	4 $\frac{3}{4}$ c. a lb.

VALENCIA RAISINS

Fine Off-Stalk Alameda	3 $\frac{1}{4}$ c. a lb.
Fine Off-Stalk Arguimbau	4 c. a lb.
Selected Arguimbau	5 c. a lb.
Four Crown Layers Arguimbau . . .	5 $\frac{1}{2}$ c. a lb.

Tarragona Almonds, in bags of about 110 lbs.	10 $\frac{3}{4}$ c. a lb.
---	---------------------------

Grenoble Walnuts, Pure May- ettes, in bales of about 250 lbs.	10 $\frac{1}{2}$ c. a lb.
--	---------------------------

MALAGA RAISINS W. C. Bevan & Co.

Boxes reputed 22 lbs., Flat $\frac{1}{4}$ boxes 5 $\frac{1}{2}$ lbs.	
Extra Loose Muscatels	\$1.40
Imperial London Layers	1.75
Imperial Cabinets	1.90
Connoisseurs Clusters	2.20
Connoisseurs Clusters, $\frac{1}{4}$ boxes . . .	70
Extra Dessert Clusters	3.00
Extra Dessert Clusters, $\frac{1}{4}$ boxes . . .	90
Royal Buckingham Clusters	3 50
Royal Buckingham Clusters, $\frac{1}{4}$ boxes	1.10
Imperial Russian Clusters	4.75

ALL ORDERS ALREADY IN OUR HANDS FOR FRUITS WILL BE EXECUTED
AT ABOVE FIGURES.

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Merchants
41 St. Sulpice and 22 de Bresoles Streets

MONTREAL

STRATHROY CANNING AND PRESERVING CO.



FIRST-CLASS

Fruits, Vegetables
Jams and Jellies

STRATHROY, ONT.



Our
Goods

are being distributed

all over Canada

One firm alone in
British Columbia has just
purchased over

5,000 cases.

ONLY THE
PUREST
AND BEST
MATERIALS
USED

WHOLESALE
EVERYWHERE
CAN
SUPPLY
YOU

The superiority of our goods has been shown by the ever-increasing demand we have had and the large number of repeat orders. We maintain the highest standard of quality, and all goods bearing our label are guaranteed strictly pure and first-class. Comparison invited.

Strathroy Canning and Preserving Co.

C. E. JARVIS & CO., Vancouver, Agents for British Columbia.

STRATHROY, ONT.

Ice Castle Brand

EQUAL TO ANY.

INFERIOR TO NONE.



Put up in 1 gal. Tins.
Put up in No. 3 Tins.

**Lobster
Salmon
Mackerel**



Put up in No. 3 Tins.



(PATENTED.)

THIS is the age of improvements, and as usual we are the first to secure anything that will improve the Pack and be a benefit to the trade. This machine does away with all soldering work and is 'The Only One in Canada.' No Solder, No Acid. The trade will readily appreciate this great improvement after hearing so many complaints about solder drops in the cans. All goods put up at this factory are sealed with this machine.



Put up in 1 gal. Tins.
Put up in No. 3 Tins.

**Sweet Corn
Pumpkin
Squash**



Put up in No. 3 Tins.



Put up in 1 gal. Tins.
Put up in No. 3 Tins.



Put up in 1 gal. Tins.
Put up in No. 3 Tins.



Put up in 1 gal. Tins.
Put up in No. 3 Tins.

J. W. WINDSOR

-

Montreal, Que.

All those
who handle



SURPRISE SOAP

find therein the fullest satisfaction.

Its price and quality satisfy the consumer ; its ever increasing demand, profit, and quick sale amply satisfy the dealer, so that this popular and reliable brand **knows no season of dulness.**

Branches

MONTREAL: 27 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.,

ST. STEPHEN, N. B.



FINEST GROWN

1-2 AND 1 LB. AIR TIGHT PACKAGES.

T. B. ESCOTT & CO., - London, Ont.

SOLE AGENTS CANADA AND UNITED STATES.

NEW BRUNSWICK MARKETS.—Concluded from page 94.

please them, and the good result of this treatment is shown by the larger orders which the travelers are now getting and the increase of good feeling between wholesalers and retailers. One or two failures that have lately taken place lead THE GROCER to again urge the wholesale dealer, not only for his own good, but as well for the good of the retailer, not to permit credit to be so easily obtained. The present anxiety to sell goods not only tempts the honest man to enter business when he has no means and ought not to, but it also gives the dishonest man a chance to do what is no better than stealing—buy goods for which he does not intend to pay. Moreover, knowing he does not intend to pay for them, he brings an unfair competition to bear upon his more honest competitor by cutting the price of goods.

OIL—Prices show no change. In burning oil a better demand is reported, while lubricating is more quiet. We quote: Best American, 22¼c.; best Canadian, 21¼c.; prime white, 17½c.; No charges for barrels.

SALT—A cargo of some 6,000 bags is daily expected. As this will contain some fine, as the demand is easier, and as the market has been well supplied during the past month by the arrival of two other cargoes, there will be a fairly large stock held here. Prices show no change. We quote: Coarse, 50 to 55c.; fine factory-filled, \$1.10; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10 lb. boxes, 12c.; cartoons, \$2 per doz.; cheese salt, bulk, \$2.70 per bbl.

CANNED GOODS.—There is a fair demand and stocks are larger than was expected. In oysters a large number of Baltimore houses are not offering. The demand is, however, light here owing to fresh oysters being to hand. More Canadian pineapple is in the market than ever before. In fact, this is about the first year any has been offered. It is of particularly good quality. We quote: Corn, 85 to 90c.; peas, 95c. to \$1; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$3; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1.

DRIED FRUIT.—Peels are daily expected. The larger quantity received here will be English goods. New French prunes are to hand. Buyers are rather sorry they bought so lightly, as the market has advanced and is so firm. Those to hand are in three qualities the lowest priced ones being in kegs, the other two in 56-lb. boxes. No direct shipments of raisins have yet been received, and the present demand, which is not large, is being supplied from New York. No new layers have as yet arrived. A car of California raisins has been consigned here, and the consigner has placed the larger proportion subject to quality being satisfactory. They will cost the same as those quoted from New York. Owing to shortness in 4-crown goods they are quoted much higher as compared with 3-crown, than usual. Malaga fruit is to cost low. Dried apples are coming in in small quantities from Nova Scotia, and there is a fair demand. It is understood some Canadian onions arriving here have not given the best of satisfaction, and the effect is felt in the prices. We quote: Currants, 1-lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; Sultan raisins, 7 to 8c.; old Valencia, 4c.; layers, 5c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¼ to 3½c.; half-cases, 3¼ to 4c.; dates, 4 to 4¼c.; prunes, 4¼ to 5½c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; onions, \$2.15 to \$2.25 per bbl.; new Valencias, 5½c.; keg prunes, 4 to 4¼c.; case, 4¼ to 6c.

DAIRY PRODUCE—The egg market is in a most unsatisfactory condition here, prices being much lower than at other points. There has been a great deal of trouble from bad eggs, and many shippers deserved the low returns they got. Not only do the eggs have to be culled over by the commission man, but in many cases the goods are returned to him. And the expense, trouble and dissatisfaction

to consumer, retailer and dealer, cannot be paid by the commission. P.E.I. shippers say they cannot ship here as they can get 15 cents at other places. Butter is firm for good. Cheese in early makes is easy, while later makes are held fairly firm. We quote: Common dairy butter, 16 to 17c.; dairy, 18 to 19c.; new creamery prints, 22c.; cheese, new, 8½ to 9c.; creamery, tubs, 20c.; eggs, 10 to 12c.

MOLASSES—The demand for barrels is better, and there are fair stocks. A better demand is noted for syrups, and splendid values are shown. In Barbadoes there is quite a range of quality. The Porto Rico held here shows splendid value. We quote: Barbadoes, 32 to 34c.; Trinidad, 33 to 34c.; Porto Rico, 34 to 36c.; bbls.; New Orleans, 32 to 34c.; St. Croix, 29 to 30c.; syrup, 35c.

SUGAR—Stocks (particularly granulated) in store and to arrive are large, one merchant having 3,600 bbls. of granulated. Upper Canadian refiners will not sell futures, and prices have advanced ¼c. and are held firm. One party holding 1,000 bbls. of granulated says he will not sell a barrel under 5c., and that this price may come is the general opinion, though not expected for some months. The movement is good, outside dealers seeming to feel the position. Good values in yellows continue in request by wholesalers here. Although some sugar bought before the duty is still held, in almost all cases dearer sugar has been handled while the other lies. It is said it can be carried at the low figure of ¼c. for eight months. We quote: Granulated, 4¾ to 4½c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—New smoked herring are now to hand. The market is dull, and 7c., ex vessel to dealers in large lots, is the highest point reached. There are still a number of old on the market. Grand Manan pickled are reported higher, but there is no change here. In Shelburne prices are low, with a good grade of fish to hand. One of our local packers is putting up a pure cod in 3 lb. boxes to compete with the shredded. There is considerable complaint that the dry fish brought here are not as dry as they should be. But as long as dealers will buy them the fisherman will bring them. We quote: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.50; large cod, \$3.70 to \$3.75; medium, \$3.45 to \$3.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half bbl.; Rippings, \$1.75; Wolves, \$1.85 to \$2; smoked herring, old, 5 to 6c.; new smoked, 7 to 8c.; Canso, \$5 per bbl.; Barrington, \$3.50 per bbl.; Digby chicken, 10c.; shad, half-bbl., \$5 to \$5.50; fresh, 10c.; Grand Manan herring, half-bbl., \$1.40 to \$1.45; Shelburne, \$3 to \$3.25 bbl., \$2.70 half-bbl.; oysters, \$3 per bbl.

PROVISIONS—The demand is rather better, lumbermen buying largely. Pork is easier. American is much preferred to Canadian, except the local pack, which finds very ready sale at good prices. Canadian barreled beef is not in request. In lard prices are rather easier, with quite a range between different packers. American is being offered very low. The local retail trade buy almost entirely New Brunswick packed lard. The demand for cottonseed is quiet, and compound lard is also dropping off in demand. We quote: Clear pork, \$15.50 to \$16.50; mess, \$14.50 to \$15; beef, \$13.50 to \$14; pure lard, 9½ to 10c.; compound lard, 7½ to 8c.

FLOUR, FEED AND MEAL—Flour is held firm with fair sales reported, and rather better prices looked for. In oatmeal the price is again marked lower. Cornmeal is in large demand and local mills are rushed with business. The price is now lower than for many years. This low price is effecting the demand for feed and the prices are easier. It is expected beans, which are again marked down, will be still lower. The quality of N.B. oats to hand is not what it should be, they being badly cleaned. It is too bad their sales should be so spoiled by carelessness in this way. We quote: Manitoba, \$4.65 to \$4.75; best Ontario, \$3.85 to \$3.90; medium, \$3.50 to \$3.65; oatmeal, \$3.50 to \$3.75; cornmeal, \$2.30 to \$2.35; middlings, \$19 to \$20 on track; bran, \$18 to \$19; hand-picked beans, \$1.30; prime, \$1.40; oats, 33 to 35c.; hay, \$10 to \$11.50; pot barley, \$4; round peas, \$3.65 to \$3.70; split peas, \$3.70 to \$3.80; native yellow eye bean, \$2.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS AND COMPROMISES.—L. J. Bennett, merchant, Admaston Township, Ont., has assigned to Wm. Mills.—W. W. Duncan, general store, Niles-town, Ont., has assigned to Alfred Robinson, London.—E. M. Law & Co., general store, Victoria Harbor, Ont., has assigned to Jas. P. Langley, Toronto.—Xavier Bilodeau, Jr., general store, etc., Baillargeon, Que., has assigned.—Hector Leber, grocer, Montreal, is offering to compromise at 25c.—Geo. E. Richardson, fruits, fish, etc., Windsor, Ont., has assigned to Robt. Pinchin.—Geo. Dell, grocer, Strathroy, Ont., late of Petrolea, has assigned to John Lenfesty.—Henry Goldberg, trader, Montreal, has assigned.—H. A. Cooper & Co., grocers, Strathroy, Ont., have assigned to John H. McIntosh.—Lockhart & Co., groceries and liquors, Toronto, have assigned to E. R. C. Clarkson.

CHANGES—Cleophas Jodoin has started a grocery shop at

Montreal.—Joseph Bergeron, grocer, Montreal, has ceased doing business under the style of H. Pochon & Co.—Levite Pepin is proprietor of the business of Joseph Theriault & Cie, grocers, etc., Montreal.—Wm. Ruxton is proprietor of the Westmount Produce Co., groceries and provisions, Montreal.—J. H. Frigon has commenced at St. Tite, Que., a general store.

THE ROYAL FAMILY FEAST UPON IT.

Brown & Polson's corn flour, which has been on the market for nearly forty years, still holds its place as one of the best articles on the market. They supply the Royal Family with their goods, and claim their prices are much the same as other makers. Mr. John A. Robertson, Board of Trade building, Montreal, is their representative in Canada, and will be glad to furnish any information wanted. The flour is made in Great Britain.

TO LET.

IN A CITY OF 10,000—A PORK STORE—WELL fitted up for the business; will dispose with or without fixtures; going out of the retail trade. Apply office of this paper. (45)

BUSINESS CHANCE.

A RARE CHANCE (OWING TO DISSOLUTION) for good, live man, with from \$4,000 to \$6,000, to obtain managing partnership in large, first-class, old-established, spot cash, general business, in best town in North-western Ontario. Only party with experience, a good office man, buyer, and all round hustler need write. Address in first instance, "CASH," care of CANADIAN GROCER, Toronto. (42)

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO.

Curers and Dealers in Fish for Home and Export Trade

YARMOUTH, NOVA SCOTIA

HYDE PARK ...
ATHLETE ...
PURITAN ...
DERBY ...
SWEET SIXTEEN

Cigarettes



DERBY PLUG TOBACCO

5 and 10c. Plugs.

ALL THE LEADING WHOLESALE TRADE HANDLE

OLD CHUM PLUG and CUT and DERBY SMOKING TOBACCOS.

"Varsity"

High-Class 5c. Cigar.

La Flora, 10c.

La Cadena

Cream of the Havana Crop.

El Padre, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Oct. 17, 1895.

THE grocers of this city have no society or guild of their own. The hardware and dry goods people have. The latter has only been in existence a few months, but it is showing remarkable signs of vitality. At their last meeting they took the initiative in what may prove beneficial to the merchants of Halifax in general—a summer carnival in Halifax during the coming summer. The grocery trade will be asked to co operate.

The weight of bread sold in Halifax is coming in for considerable discussion. A citizen writes to the press that he weighed two loaves sold him for two-pound loaves, and found one to weigh 1 lb. 6 oz. and the other 1 lb. 12 oz. He also complains that the quality of coffee sold in many places in the city is “nothing but beans.”

FISHSTUFFS—Dry cod are still arriving very freely fortnightly from Newfoundland. A portion of these are bad weather fish, but the quantity of really firmer fish is quite large. The fall catch of cod on our shores is very good, but not sufficient to bring the catch, as a total, up to an average one. Fall herrings are in good supply, but good quality fish, suitable for the grocery trade, are wanting. No mackerel are as yet reported, and the prospects are poor for this fishery. Prices on salmon and mackerel have both advanced, and these articles now come under the head of luxuries.

SUGARS—The market is looking very strong for raws. A cable this week from London to the Acadia Refinery says the market is firm, with an upward tendency. Refined keeps strong, with good demand. Quotations are: Granulated, $4\frac{3}{8}$ c.; yellows, $3\frac{1}{4}$ to $3\frac{3}{4}$ c. Owing to the scarcity of water at Moncton it is feared the refinery there will have to stop boiling. Moncton has had a very dry spell, and the city reservoir is very low.

GREEN FRUIT—The green fruit market is quiet, with some items attracting attention. Jamaica oranges are arriving freely and prices are moderate, the quotations being from \$6.50 to \$7 per bbl. repacked. The first Malaga lemons of the season are to hand, and the quality is very good. Large cases are worth from \$10.50 to \$11.

EGGS—The egg market is slow, good stock jobbing at 13 to 14c.

PRODUCE—There is an abundant crop of potatoes on P. E. Island, but very few have found their way to this market as yet; 35c. is a fair quotation here to-day.

DOES ADVERTISING PAY?

W. H. Gillard & Co., of Hamilton, tea importers and wholesale grocers, have some very attractive advertising in this week's issue and a perusal of same is worthy the attention of buyers. Since the inception of THE CANADIAN GROCER this firm has occupied a place both in the advertising columns and in the interests of the paper; recognizing the value of well distributed printers' ink as an important factor in the furtherance of an up-to-date pushing wholesale house. The firm have been keenly alive to the advantage of placing weekly before their many customers, and the trade in general, the attractive lines they offer throughout the year, and appreciate the necessity of advertising only such goods as will reflect credit upon themselves, and be a source of pleasure to the retail merchant to handle. This year, as last, the firm are making a special feature of Medi-

terranean fruits, and their shipments comprise many hundreds of tons of raisins, currants, (Paradise and Haycastle) figs, nuts and other seasonable goods which are in great demand for the winter trade. Their tea department is flourishing and their sales largely in excess of any previous year, which they say is due to a careful study of the varied requirements of the tea drinking public. The firm import heavily from the countries of growth, having careful and special arrangements made with their foreign buyers, which ensures the shipment of teas best suited to this market.

AN ENLARGED SOAP FACTORY.

P. M. Lawrason, London, Ont., maker of “Wonderful,” “Electric,” and other soaps, has again been compelled to enlarge his factory. This has relieved the congested state of the premises, and consequently increased the facilities for both making and shipping Mr. Lawrason's various soaps. The output is now about 1,500 boxes per week. Mr. Lawrason makes a fine grade of toilet soaps in addition to his laundry soaps.

FOAM YEAST RISING IN POPULARITY.

The Foam Yeast Co., which occupies a thoroughly equipped five-storey building on Esplanade street east, is one of Toronto's growing concerns. Its goods are beginning to be recognized as the equal of any on the market, and business is increasing so rapidly that the firm is not able just now to keep up with the demand. All goods are done up in enamelled tin boxes in different sizes, viz.: Packages containing 3 doz. 5c. cakes, and packages containing $1\frac{1}{2}$ doz. 10c. cakes. The firm also put up for the lower provinces a wooden case containing 3 dozen 10c. cakes.

MATCHES TO GO UP.

THE CANADIAN GROCER is informed that it is the intention of the manufacturers to raise the price of French matches 15c. per case. Our authority is good and the change may take place very shortly.

FIBRED CODFISH.

Parker & Eakins, of Yarmouth, N. S., curers and export dealers in fish for over a quarter of a century, are now placing upon the market a new article of diet, viz., fibred codfish. In the preparation of this article great care is used. The choicest fish are selected, and, having been thoroughly cured and inspected, are put up in neat half-pound packages and packed in cases containing three dozen. As Messrs. Parker & Eakins guarantee their fibred codfish, the trade will run no risk ordering from them, and will be sure of receiving a pure article and one that will give the consumer satisfaction.

VERY SORRY.

“Procrastination is the thief of time” someone has truthfully said. Market notes and many interesting items have been crowded out of this issue. We are sorry, but we cannot help it. It is now one hour before this last page must close, and although we have room for a few items, to be fair to all we leave every item out. At this moment we have eight pages in type which we cannot wait to print. If we missed the mail the Postmaster-General would have a fit.

Canned Goods Season 1895

Full assortment of all lines now in
stock, including the

AYLMER CANNING CO.'S

FINE GOODS

"Canada First" Brand

TOMATOES
CORN
PEAS AND BEANS

ALSO THEIR

CANNED MEATS

CHICKEN
TURKEY, DUCK
LUNCH TONGUE

AND

PIG'S FEET

Quality of above brand always reliable.

In Canned Salmon we have all the best brands, including
Ewen & Co.'s "Lion" which has no superior.

JOHN SLOAN & Co.

WHOLESALE GROCERS

45 Front St. East



TORONTO, ONT.

Leads All

Not only leads, but out-distances all others.

MacLaren's Imperial Cheese

It is
the

Best Cheese

in the

World

the only cheese scoring 100 points (perfection) at the World's Fair.

Beautifully packed in

White Opal Pots



A. F. MacLAREN & CO.
TORONTO

H. Y. S. W.



ROBT. DAVIES, Manager

...THE...

WM. ROSS, Sec'y & Cashier

DOMINION BREWERY Co.

LIMITED

BREWERS and MALTSTERS

MANUFACTURERS OF
THE
CELEBRATED

QUEEN STREET EAST
TORONTO

White Label

Ale

India
Pale Ale

AND

Amber Ale

XXX PORTER

Which is now taking the
place of
the best imported.

FOR the above brands we
hold Diplomas and
Gold Medals when
competing
against the celebrated
brewers of the
world.



OUR Ales and Porters
are known and
used from
the Atlantic to
the Pacific,
and
are in
general favor



ASK for them and see
that our brand
is on
every cork



THERE ARE MANY
IMITATIONS
OF
OUR
WHITE LABEL.
SEE
THAT

ROBT. DAVIES'
NAME
IS
ON EVERY
LABEL



Our Ales and Porter have been examined by the best analysts, and they have
declared them pure and free from any deleterious ingredients.

Radnor

Empress of Table Waters



Serving Radnor "Canada's Most on VALKYRIE III"

During the Route to Sept. 305

RADNOR

Superior in Quality, Upgraded in Quantity of Flavor

T. & G. H. R. RESTAURANTS & C. & B.

RADNOR WATER COMPANY MONTREAL & RADNOR, QUE.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, OCTOBER 25, 1895.

No. 43

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1882 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80

Left side: COURT OF HOLLAND AND THE KING OF ITALY TO THE BULL'S HEAD TRADE MARK
Right side: PURVEYORS TO HER HIGHNESS THE PRINCESS OF WALES 1878 CROSS OF THE LEGION OF HONOUR

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

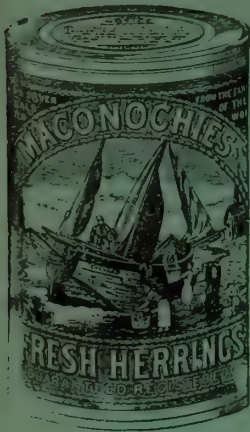
ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND
or 162 Fenchurch St., LONDON, E.C.

Representative, MR. EDWARD VALPY, 49 Hudson Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.



First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents :—

SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., Montreal

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



The Only Matches

To be universally used in Canada will undoubtedly be the non-sulphurous.

Eagle Parlor Red Parlor Beaver Wall-Box Safety Matches

The two first are put up in handy sliding boxes.

Red Parlors are put up in patent boxes that can be hung on the wall and utilized as match-safes.

Wall-Box Safeties are put up in the same way as Red Parlors, and light only on the box.

All these may practically be called **Perfect Matches**; each demand has been met, all imperfection in their manufacture has been overcome, and they stand pre-eminently at the head.

The wood is culled from the finest of artificially dried pine.

The laboratory is perfectly equipped.

The chemicals are the purest.

There are no droppings of fire, and the match heads do not fall off.

Immediately the flame is extinguished, the match becomes cold and dead and there are no embers.

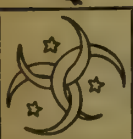
Atmospheric changes have no effect on them.

SOLE MAKERS:

The E. B. Eddy Co. Ltd.

Head Office and Factories: HULL, CANADA
Branch Offices: MONTREAL and TORONTO

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.



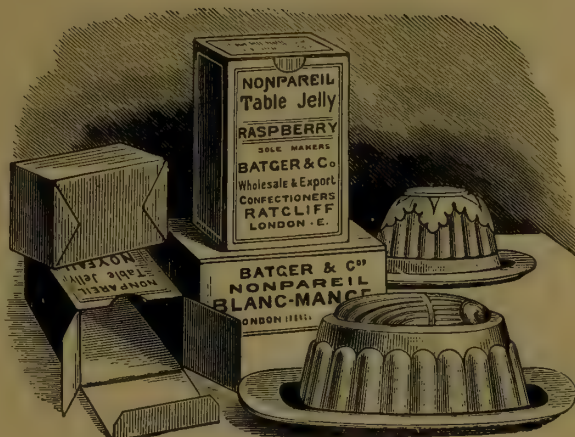
You Can Get Them From

MONTREAL

Hudon, Hebert & Cie.
Geo. Childs & Co.
L. Chaput, Fils & Cie.
Ransom, Forbes & Co.
Laporte, Martin & Cie.
Lockerby Bros.
N. Quintal, Fils & Cie.
Caverhill, Hughes & Co.
Hudon, Orsali & Cie.

TORONTO

Eby, Blain Co., Ltd.
Perkins, Ince & Co.
John Sloan & Co.
Smith & Keighley
Warren Bros. & Boomer.



KINGSTON

Geo. Robertson & Son

QUEBEC

Davidson & Co.
N. Turcotte & Co.
N. Rioux & Co.
Langlois & Paradis

LONDON

Elliott & Marr
M. Masuret & Co.
Ed. Adams

HAMILTON

James Turner & Co.
W. H. Gillard & Co.

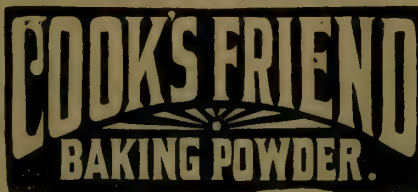
ROSE & LAFLAMME

Agents

Montreal

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

McLAREN'S



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



Fresh . . . Herrings

The recognized leading Brand in all
the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

Marshall & Co.,
Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 $\frac{99}{100}$ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

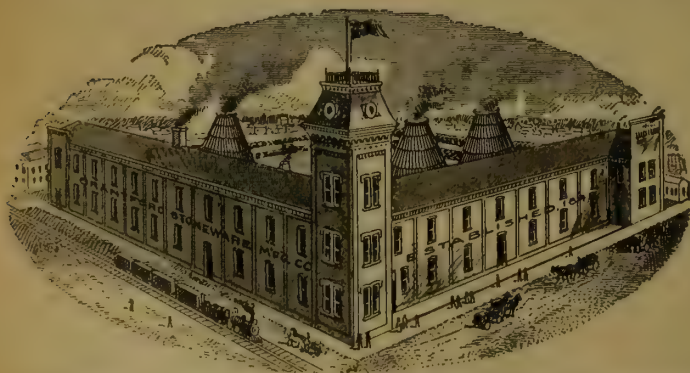
FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, ONT.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

**Grand
Mogul
Tea**

EXCELS
ALL OTHERS

Aunt Polly (SELF-RISING)
Pancake Flour

makes the nicest Pancakes, and retails only
15c. a package. Two dozen in a case for
\$2.50 cash.

WM. TUFTS & SON, Sole Agents for British Columbia.

HOOD BROS. & CO., Sole Agents for Manitoba and N.W. Territories.

T. B. ESCOTT & CO.

Sole Agents for Canada and United States.

OUR **20, 25 AND 30** CENT
BROOMS CANNOT BE BEAT.

ORDER

DAISY, THISTLE and ROSE

And you will have the Best Value in the market. On lots of
5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

Highest Award
INDUSTRIAL EXHIBITION

1895

SILVER MEDAL

AWARDED TO

"Reindeer" Brand Condensed Milk

Condensed Coffee and Condensed Cocoa

You are not in Business for your Health . . .

Time enough for that when you retire—and if you handle our Standard Black Teas the robust state of your Bank Account will soon warrant such a step. Here they are :

The 400 Select Congou
Dalu Kola Congou

Imperial Congou
Russian Congou

We are at all times pleased to send samples to retailers requiring values in teas.

W. H. Gillard & Co. WHOLESALE ONLY **Hamilton**

JUST SEE THOSE

CHRISTMAS

SAMPLE CASES

WE WILL DO THE REST

WM. PATERSON & SON - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, OCTOBER 25, 1895

(\$2.00 per Year) No. 43

DROPS FROM THE EDITOR'S PEN.

The Grand Trunk's Sir Rivers is bringing on a tide of reforms.

* * *

It is determination, not trying, that makes men successful merchants.

* * *

It looks as if the strength in wooden ware wouldn't wear out for some time.

* * *

He is a stranger to his ability who has not made himself acquainted with it by testing it.

* * *

Clerks should never measure the quantity or quality of their work by the wages they receive.

* * *

Aim to build your business upon your own energy, not on the competitors you may shove under.

* * *

Rest is sweet only to the man who works for his living, and doubly sweet to him who works hard.

* * *

All clerks may not have the capacity to get wealthy, but richness in character is possible to all.

* * *

All that receive calls to the bar are not lawyers: Some are toppers and some the making of such.

* * *

There is one thing about His Satanic Majesty; he can be relied upon to give delinquent debtors a roasting.

* * *

The Customs Department seems to have a penchant for taxing packages; so have cormorants for swallowing fish.

* * *

The Customs Department seems determined to have rather more than less of the pound of flesh from the importer.

* * *

We discourse upon the need of capital in business, but brains, after all, is the most

essential. Brains can make capital, but capital can never make brains.

* * *

A merchant with ideas only becomes a light when he diffuses his ideas. Until he does that he is an opaque nonentity.

* * *

Merchants who obstruct sidewalks with their goods sometimes find that they have opened up a pathway to the police court.

* * *

Trade is getting ready to take a nap before engaging in the hard work of a promised active winter and spring business.

* * *

Canada can afford to lose a little revenue consequent upon the French Treaty, if it is offset by an enlarged trade with the French Republic.

* * *

Trees losing their summer decorations remind observing merchants that it is time store windows were putting their winter decorations on.

* * *

An Englishman went from beer to groceries. The other day he failed. Sometimes people go from groceries to beer, and they, too, frequently fail.

* * *

"A" stands for advertising, "B" for brains, and "C" for capital. And they are the first three letters in the alphabet of success in business.

* * *

Judging from the bones of mastadons that have recently been unearthed in Hamilton, the Ambitious City must at one time have been the abode of great animals, as is it now of great business men.

* * *

The Salvation Army is opening grocery, provision and general stores in England. While the Army is ruining the business of the legitimate merchants it is doubtless trying at the same time to save their souls. But is this true re-

ligion? One thing is certain: it is not live and let live.

* * *

Judging from experience in the past, there are some people who conclude that it is little use whining at the door of the Customs Department over the 20 per cent. duty on packages of French wines.

* * *

The country merchant's stove will soon be the centre of attraction for loungers many. He will be a blessing to the store-keeper who will invent a stove that will eject loafers as well as emit heat.

* * *

The recently developed activity among the politicians is not born of any desire to better qualify themselves to transact the business of the country. They are merely training for office: the one to get in and the other to keep in.

* * *

The proposition to abolish smoking at the committee meetings of Hamilton's aldermen was probably actuated by a desire to benefit the mental as well as the physical eyesight of the "Ambitious City's" municipal rulers.

* * *

Entertainments under the auspices of business men's associations should be the means, not the end, of these organizations. Their end should be the removal of trade evils and the inauguration of improved business methods.

* * *

A merchant in England figured that he had a surplus of £600, but he overlooked the little liability of £6,000, money borrowed. He is now in the bankruptcy court. He is short enough in common sense to be in an insane asylum.

* * *

If politicians would devote one-tenth to the business of the country of the time they spend in picking flaws in each other's armor, the Dominion would be better off, and the word "politician" would have a less unsavory odor than it now has.

THE COFFEE CROP.

ACCORDING to advices from some quarters earlier in the season, the coffee crop for 1895-1896 was going to be very short, but more recently formed estimates make the yield for the year a large one.

It is now quite apparent that the small estimates referred to, while no doubt published with good intentions, were measured, especially in Rio, by the extremely light receipts from November to March. Since then matters have changed. A run of large receipts in Rio and Santos has forced a reconsideration of estimates, but as the smaller figures were in accord with the feeling and sentiment in Brazil and nearly all other coffee markets, they were accepted by dealers without reserve; therefore the change to larger estimates is not popular, and the trade attempts to disregard the correct position. Receipts in Rio and Santos to this point indicate a total yield nearer to 6,000,000 than 5,000,000 bags. The average date for ten years, when one-third of the crop has been marketed in Rio and Santos, is about the middle of October, and already $2\frac{1}{4}$ million bags have been sent down. If, therefore, Rio and Santos will give more than expected on this crop, it will be quite interesting to figure out what may be expected from all the other crops.

Calculating the supplies from Rio and Santos for the current season at about 5,500,000 bags, and the rest of the world to contribute the same quantity, the total of 11,000,000 bags will come fully up to the world's consumption. With all the talk of decreased supplies from Brazil, which encouraged higher prices, it was not considered probable that the first three months of this crop the visible supply should increase 230,000 bags instead of a decrease. In the second half of the crop season supplies have seldom decreased, but rather the reverse; and, therefore, from present indications, it is quite reasonable to expect that the season's supplies will be more or less equal to consumption, and the world's visible on July 1st, 1896, is not likely to be any less than the quantity the current season started with.

As regards the growing crops in Rio and Santos, reports of the prospects are uniformly favorable. The peculiarity this year is that not a dissenting voice is heard regarding the probabilities of a large crop, and where opinions have shaped themselves into figures, a total of about 8,000,000 bags is conservatively expressed for the Rio and Santos crops.

BROOM CORN.

The broom corn crop of Illinois this season is, without doubt, the best ever produced in that State, being of a fine silky growth and of a beautiful green color

throughout, with practically no red-tipped or stained brush in it.

Owing to the heavy crops the price is reasonable, but with any ordinary improvement in business a corresponding advance may take place.

The firm of Chas. Boeckh & Sons have secured some of the choicest of the crop, having personally selected and bought their stock direct from the growers. They have now arriving about 25 carloads, or over 400,000 lbs. With their large manufacturing facilities they will be in a position to offer value to the trade which cannot be surpassed by any other house. Dealers may act advisedly by laying in their stock while present values and prices are obtainable.

NEW MARKET FOR CIDER.

The Canadian High Commissioner in England has called the attention of the Department of Agriculture to the great increase of late years in the consumption of cider in the United Kingdom, a consumption which, he says, is quite beyond the power of supply of the local cider-making industry. Imports of this commodity from the United States to Great Britain have assumed considerable proportions, and the High Commissioner is of opinion that no reason exists why Canadian cider should not find a large market with equal ease. The attention of fruit growers' associations and leading manufacturers of cider in this country is called to this fact. A number of copies of a pamphlet called "Cider," published in London, have been transmitted to the Department of Agriculture, and will be distributed among such parties as take an interest in the suggested new branch of export trade.

A SORRY GROCER.

A rather funny incident occurred in Middletown recently, according to N. E. Grocer. It seems that a customer approached a local grocer and asked him how it was that he was not giving 22 pounds of sugar for a dollar as another grocer was? The grocer replied, saying that he doubted if the retailer the grocer named sold that amount of granulated sugar for a dollar, and the result of the argument was that the groceryman offered his customer \$4 in cash with the understanding that he was to go to the store named and ask for that amount of sugar, and if he was given it, the sugar was to become the property of the customer at the expense of the groceryman. The customer lost no time in making the purchase, loaded his sugar into a cart and carried it around to the store of the one who had furnished the cash, and carried it home when he found the weight to be correct. Now the groceryman is thinking how to get even with his customer.

AVOID EXCESSIVE ROUTINE.

Some merchants, remarks Merchants' Review, believe there is nothing like system or routine in business, and it certainly seems impossible to conceive of a big wholesale or retail business being successfully carried on without the aid of system. Yet, carried to excess, system in private business becomes as fatal to all healthy progress as it has often proved itself to be in departments of the government of this country and other countries. Undoubtedly many promising businesses have been gradually throttled and eventually killed by too much red tape.

When system or routine is made to take the place of individual talent, impulse and enterprise, it is a sign that death of the business from excessive red tapism is not far off.

Where routine rigidly governs all the details of a business a military style of promotion becomes the rule, and the dull and incompetent employe stands an equal chance of promotion with his able and intelligent co-worker. The result is that ability and energy are driven to rival houses, trade soon takes the same course, and eventually the death of the business follows.

System is a good servant but a poor master. It never can be substituted for the personal qualities that distinguish the ideal merchant, and however much certain authorities may harp upon its importance, success in business will always depend upon the man rather than the system.

SERVANTS AND THE MERCHANT.

A trade journal for butchers utters a timely word of warning to its readers on the subject of the treatment of the servant girls who visit the store on errands for their employers. It shrewdly remarks that it is in the power of servants to do a tradesman much harm or much good, and that polite and attentive treatment of the girl is as necessary as though she were the mistress.

Advice of this sort is always in order, because however trite the same has become, merchants are constantly losing trade through servants getting huffy because of neglect and discourtesy, which, however, is sometimes wholly imaginary.

But, to show how effectually competition disposes of questions of this nature, it is only necessary to mention the practice of tipping servants, which is resorted to by numbers of retail dealers in large cities. Discourtesy to servants! Why, what can the man be thinking of? would be the instantaneous response of any of these dealers, whose principal object during business hours is to keep "solid" with the cooks and general servants employed in the vicinity of his store. And yet, as we have already hinted, it is necessary for their own good to from time to time caution other dealers not to treat servants or other messengers as they perhaps deserve to be treated, but with the respect that wise dealers always treat one that is a possible powerful friend or a possible dangerous enemy.—Merchants' Review.

THIS TELLS YOU . . .

What is best to be done. We know the difficulties you experience in procuring a good blended TEA. You can overcome these difficulties by ordering

POTMAHOFF

the new RUSSIAN blend, packed with the most scrupulous cleanliness. The novelty and beauty of the SCOOPS which go with each package, com-

bined with the perfect qualities of the TEA, cause its marvelous popularity. Write for Samples, sent free by post. Our Grocery Catalogue mailed on application.

LUCAS, STEELE & BRISTOL Hillwater Tea Agents **HAMILTON**

MAPLE LEAF Salmon



Lowe Inlet Salmon

Our first consignments of above brands are now in store. Write us or ask our travellers for prices.

JAMES TURNER & CO., Hamilton, Ont.

IN

WHITE OPAL POTS

Delicious Appetizing Economical



A. F. MacLaren & Co. - Toronto

UNSOLICITED TESTIMONIAL . . .

COLBORNE, Oct. 11th, 1895.

MESSRS. H. P. ECKARDT & Co.,
TORONTO :

DEAR SIRs,—We have opened "Victor Chop" Japan Tea bought from your firm and have examined it carefully. We assure you it is the best piece of goods ever seen for the money. It will certainly help our trade.

Yours, etc.,
(Signed) THE HUYCK MERCANTILE CO.

The above is one of a number of favorable comments we have had on the quality of our "Victor" Japan Tea. H. P. ECKARDT & CO.

DUTY ON WINE PACKAGES.

A GENERAL adjourned meeting of the Montreal Chambre de Commerce was held on Friday last, Mr. H. Laporte, the president, in the chair. There were also present Messrs. Contant, Haynes, Chagnon, V. Hudon, O. Faucher, J. Monier, J. X. Perrault, J. O. Joseph, L. E. Morin, Jr., Jos. Fortier, C. Desmarteau, A. Racine, R. E. Gareau, Geo. W. Parent, J. P. Coutlee, and others.

The first business was the reading of a communication from the firm of John Hope & Co., drawing the Chambre's attention to the new Customs regulation exacting a duty of 20 per cent. on packages, cases, barrels, etc., containing French wines. A resolution was adopted complaining that such a charge was contrary to the letter of the present existing French treaty. A committee consisting of Messrs. Laporte, Contant, Perrault, and Cote was appointed to draft a petition to the Government asking a repeal of the law.

A report presented by the Real Estate Owners' Association on an interview with Mr. Auge, M.L.A., was referred to the council's next meeting. Mr. S. Beaudin gave a legal opinion as to the right of the Chambre de Commerce to issue certificates of competency to candidates for the inspectorship. The secretary was authorized to send a copy of the document to the Government.

After the committee on the city charter amendments had presented their report the meeting began a lengthy discussion on the Chambre's new by-laws. An adjournment was made until to-day (Friday), when the first order of the day will be the by-laws, and the second the report of the committee on charter amendments.

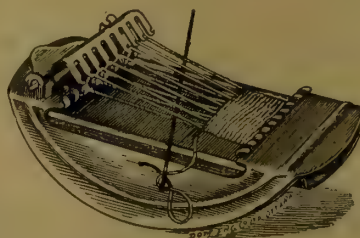
NEW LIQUID MEASUREMENTS.

A new departure has been made by the Inland Revenue Department regarding measures for liquids. Hitherto only cylindrical measures have been sanctioned for use. It is now proposed to permit the use of conical measures. This necessitates the adoption of a different standard of measurement.

Hereafter the standard will be that of weight instead of bulk. One gallon will be equal to ten pounds of distilled water at 62 degrees of heat, with barometer at 30 degrees. The half-gallon standard will be five pounds, and so on. This is the practice that prevails in England, and it will admit of a more accurate measurement of liquids.

A CHEAP DARNING LOOM.

A number of stocking darners have been put on the market in the last few years, but all had faults and, of course, did not sell in any quantity. One invented by an Englishman was brought into THE GROCER office this week by Mrs. Tinling, a Winnipeg lady. It looks like a good thing for readers who carry a general line to take up. Here is a cut of it :



It seems to be a perfect one. Darning on fine linen can be done in less time and better than by hand. They are made in bronzed steel and retail at 25c., costing the trade about 17c.

GETTING A FOOTHOLD IN CANADA.

Knox's gelatine has not up to the present time been sold largely in Canada. It has had a very large and well-deserved sale in the States, and now in Canada the leading wholesale houses have taken hold of it, and find that it meets the popular demand for a perfectly pure and strong gelatine. It is granulated and dissolves in two minutes, and each package makes two quarts of gelatine. This gelatine received the only medal at the World's Fair in 1893 given to any gelatine. A. E. Richards & Co., Caledonia, are the Canadian agents.

WHEN GROCERS OPEN THEIR EYES

Retail merchants should teach people how to make tea and coffee as well as persuade them to purchase. There is a great deal of missionary work to be done along this line.—THE CANADIAN GROCER.

They'll begin to do so some of these days, when they are forced to, to hold their end up. Grocers as a rule are good fellows—mighty good fellows—but they are everlasting slow in taking up new ideas. When they once get their eyes open to the advantages of selling goods through demonstration, every grocer in the land will adopt it. But it does take so miserably long to convince them!—Grocery World.

'T WAS HEAVEN ENOUGH FOR HIM.

A grocer who had died was being escorted to Heaven by an angel who had been sent for that purpose.

"May I look at the other place before we ascend to eternal happiness?"

"Easily," said the angel.

So they went below and skirmished around, taking in the sights. The angel lost track of the grocer, and went around Hades to hunt him. He found him sitting by a furnace fanning himself, and gazing with rapture upon a lot of people in the fire. There was a sign on the furnace which said "Delinquent Customers."

"Come," said the angel, "we must be going."

"You go on," said the grocer, "I am not coming; this is heaven enough for me."

WANT BETTER RAILROAD RATES.

The Western Ontario Commercial Travelers' Association are endeavoring to secure better transportation arrangements from the railway men of Manitoba and the Northwest. At present travelers receive a reduction of 25 per cent. and a baggage allowance of 300 pounds. The traveling men think that they should get a reduction of at least 33 1/3 per cent. and be allowed 400 pounds of baggage. Alf. Robinson, secretary of the association, recently returned from a trip throughout the west in the interests of the association.

NEW FRUITS

Currants
Apricots
Peaches
Figs

It
will pay
you to have
our quotations
before placing your
order for any of these lines.

Valencias
Muscatels
Peels

SPECIAL QUOTATIONS ON LARGE LOTS.

DAVIDSON & HAY Wholesale Grocers **TORONTO**

The Peerless Farinaceous Food

FLAKE BARLEY

Palatable
Convenient
Economical

Use it for
Breakfast
or Dinner

For Porridge
For Soups
For Puddings

E. D. Tillson, - Tilsonburg, Ont.

Laughing Babies



all over Canada are blessing the mothers who have brought them up on Jersey Brand Condensed Milk. We solicit a trial order from every grocer.

The Babies' Friend

"JERSEY BRAND"

CONDENSED MILK.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

NEW COMPETITORS IN ONTARIO.

AN IMPORTANT move has just been made by a Montreal wholesale grocery house, Laporte, Martin & Cie. Hitherto this firm, which is one of the most energetic in Canada, has confined itself to Montreal and east. About a year ago they began advertising in THE CANADIAN GROCER to keep their name and goods they



H. SMALL.

had to offer from time to time before the trade in the province of Quebec. They were surprised to receive orders from all parts of Ontario and from the Maritime Provinces, and had enquiries from as far west as British Columbia. In answer to one advertisement alone they had hundreds of inquiries from every part of Canada.

Most of them came from the district between Montreal and Toronto, including the Ottawa Valley. Some of them, it is true, were from firms who were not well rated by the mercantile agencies. To these they politely wrote that they would be glad to sell the goods wanted, but as they had no established credit they must send the cash in advance, and in most instances they received it. On account of the letter-order business thus worked up they came to the conclusion that it would pay them to put travelers on this ground. At the beginning of this month H. A. Small opened his samples in the Ottawa district, and John T. Eadie began his first trip between Montreal and Toronto. Mr. Small comes from England, and he represented the late W. Donohue & Co. for eighteen years. He was in the retail grocery business for ten years. He has now a sample room and office in Ottawa, where he will look carefully after the trade in that city and district.

Mr. Eadie, who is now between Montreal and Toronto, was 8 years with Lock-erby Bros., resigning his position to take this route.



JOHN T. EADIE.

This move by Laporte, Martin & Cie. introduces an entirely new factor in the grocery trade in Ontario. It is the first time a purely French house has made a systematic effort to cover that province. In fact, until recently none of the French firms have canvassed for business outside their own nation-

ality. In the last few years they have developed much strength and larger fields have become necessary. They are generally keen, shrewd, energetic business men; they drive a hard bargain, buy in big lots, and sell at close figures. No doubt, other houses will soon be competitors for the Ontario trade. It remains to be seen whether the smaller jobbers in eastern Ontario will be able to hold their own or eventually be compelled to remove to Toronto or Montreal, where a larger field, and consequently larger purchases at closer prices, will put them on as good a footing. This has been the course of trade in all American centres in the past ten or fifteen years.

The make-up of many Montreal firms differs from those in other Canadian cities in that they are much larger. In Laporte, Martin & Cie. there are five partners, and each has a department. Mr. Laporte himself is the buyer; J. B. A. Martin does the financing; J. O. Boucher, shipping and receiving; L. O. Delorme, the bookkeeping and advertising; Joseph Ethier, the selling. Besides these departments another was recently established, to be a sort of headquarters for trade outside Montreal.

THE FRESH FRUIT TRADE.

THE consumption of California fruit has during the past few years increased enormously in Canada. This applies, not only to green fruit, but to the dried and evaporated kinds also. Five years ago the Canadian consumer ate no California peaches, pears or plums, and the demand for our own Canadian fruit was restricted to comparatively few. Large weekly offerings of this California fruit, systematic methods of doing business, and prompt transportation from point of growth to point of consumption has changed all this. During the season nearly everyone can afford to have fresh fruit on his table. Previous to the introduction of more modern methods of business, peaches retailed as high as 75c. to \$1 per dozen. To-day they are plentiful at from 30 to 50c., or within the reach of almost everyone, costing fully one-third less than they did five years ago. The result does not involve the grower realizing materially less than he did at that time. It means that matters have been systematized and the cost of packing and bringing fruit from the Pacific Coast to the eastern markets reduced to a minimum. In fact, it is not at all certain that the grower is not getting more than he did, and that the middlemen and carriers have to content themselves with less.

The steady development of this trade is one of the features of the fruit situation during the summer and fall months. One of the first houses to conceive the idea that there was anything in California fruit was the firm of Vipond, McBride & Co., Montreal. In the year 1890 they decided to make the venture, and arranged for the re-

ceipt of one carload per week of fresh fruit from the Pacific Coast. When their first carload arrived everyone laughed at them and predicted a certain failure. Their early experience was discouraging, and, as Mr. Vipond put it, they "were stuck badly." Perseverance, however, is everything, provided the conditions are all right. The firm had the satisfaction of witnessing the trade generally converted to their ideas as time passed. It was fully two years, however, before the business was actually established and California fresh fruit really became a factor in the market. In the year 1893 the fruit trade of Montreal organized a "Fruit Auction Association," and arranged for the regular receipt of not only California fruit, but our own Canadian fruit as well. With this action the trade developed, from the toddling infancy of one and sometimes two cars a week, by steady strides, until it attained its present vigorous manhood of two, three, and sometimes four carloads of fruit per day. A carload of fruit, as prices go now, is worth from \$1,400 to \$1,600, so that THE CANADIAN GROCER'S readers can form some idea of the magnitude of the business and the amount of money it involves.

Auction sales are held every day in Montreal, from the time the California fresh fruit season opens early in June until the Canadian fresh fruit season closes about the middle of November. After that period the Fruit Auction Association devotes its attention to apples and Florida fruit. The fruit is brought in every day and sold under the hammer for what it will bring. The benefits that this has conferred on the consumer have been pointed out. They show their appreciation by keeping the market well cleared up. In fact, had any trader predicted five years ago that the Montreal market could absorb the large quantity of fruit it now does, he would have been laughed at as a lunatic. Briefly, the trade may be approximated at a turnover of about \$12,000 worth of fresh fruit per week while the season lasts.

To a certain extent this competition from California has militated against the output of our own Ontario orchards. This, however, cannot be avoided. The Canadian grower has at present a specific protection of 1c. per lb. on peaches and 2c. per lb. on grapes. This is figured by importers to be equivalent to about 30 to 60 per cent. respectively of the value in California. Many importers protest that this protection is excessive, but space does not permit of a discussion of this point now. On plums and pears the duty is 20 per cent. ad valorem, and no complaint is made against this impost. Besides, it may be explained that with the exception of early fruit, such as Crawford peaches for instance, California and Canadian fruit do not compete with one another to a great extent.

Speaking of this early fruit, many traders

Will it interest you

to know that you get the best **CLEANED CURRANTS** when you buy them from us? We make a specialty in this line—3 crown, 5 crown, 7 crown.

All our lines of Groceries are full and complete and all fresh.

OUR MAIL ORDER SYSTEM IS MOST PERFECT.

BALFOUR & COMPANY,

Hamilton.

hold, and they are right, that Canadian fruit growers do not vary their growths enough. The latter will have to recognize the wants of the market and grow late fruit in due proportion to other descriptions. By doing so they go a long way toward avoiding the necessity of sacrificing a heavy accumulation of stock when the market is not prepared to handle it. Their experience has been unpleasant in this connection on some of their shipments of Crawford peaches.

By the end of September the receipts of California fruit, which first make their appearance in Montreal about the 15th of June, commence to fall off materially, and by the middle of October they are hardly a serious factor. The receipts of our own Canadian fruit really begin in earnest about the 20th of August, and last from that time until the close of navigation, or the middle, or perhaps the end, of November. The two seasons, therefore, differ to a material extent.

One decided advantage that shipments of California fruit possess is their cheaper cost of transportation. This, considering the geographical position of the two sections, is curious, yet it is a fact. In a word, the railways discriminate in favor of "long hauls"

in fruit as in everything else. Not only that, but the American fruit is brought through by freight as promptly, considering the greater distance, as shipments from the Niagara district. In the old days of the trade the express charges on a box of California peaches from Chicago to Montreal were \$1, as against 25c. now. On the other hand, the rate on a box from London, Ont., to Montreal is 75c. A comparison of these two charges shows clearly the injustice under which Canadian growers labor. There should be equalization of rates. Surely the fruit growers, as a body, have influence enough, either in Parliament or otherwise, to secure the reform they are entitled to. If they are to meet competitors on equal terms, some move will have to be made in this connection, and also in the direction of varying their output to better suit the fluctuating conditions of supply and demand. A home market is always the best one for prices, and it should be consulted accordingly. This must be done first of all, and then attention can be devoted to the British market as a supplementary outlet.

Mr. A. C. Worsnop now fills the position of Surveyor of Customs at Victoria, B.C.

CLEANLINESS OF A CANNING FACTORY.

The Kent Canning and Pickling Co.'s new factory is a marvel of cleanliness. Cleanliness is insisted upon in all departments. Mottoes adorn the long rafters and remind one of this. A rotary table keeps all hands busy and carries pails, etc., round steadily to the hands of those placed to take them off. This factory insists upon half-bushel boxes only of all goods. I saw piles of boxes filled with fine fresh tomatoes; these were being emptied into a wash boiler and from thence went into a power scalding, where the skin was softened by steam. The buckets are put on the rotary tables, and as the tomatoes are skinned and cut they are sorted out and only the really good ones find their way into the cans. All juice but that absolutely necessary for the proper canning is drawn off, and as a result these goods are full heavy packed. About 1,200 feet of pipes under the floors makes it impossible for any water to remain long on the floors. None of the employees wear any protective rubber boots, for the floor is as dry as could be anywhere else. The day I was there they had a warehouse about 50 x 30 feet filled with goods ready to go out. The capacity is about 15,000 to 18,000 cans daily. Mr. Malcolmson is particularly careful regarding the quality of the goods, and uncleanness, either in the manner of work or in the person of an employee, means dismissal.

How About Canned Salmon?

If you are open for business in a line of first-class salmon, we want your address. Our pack cannot be excelled, and we are confident that Flag-ship Brand will give your customers full satisfaction.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.



Tropical
Brand



Peels

GLACE AND GENUINE
LEMON CORSIKAN
ORANGE CITRON

The finest Peels imported. Particularly suitable for the cultivation of fine trade.

Turner, Mackeand
& Company

Wholesale Grocers

.... WINNIPEG

"Buckwheat Slap Jacks"



PRICES RIGHT.
ASK OUR TRAVELERS.

THE VERY THING FOR A COLD MORNING.
WE ARE PUTTING UP OUR POPULAR
GOODS IN 5 and 2½ LB. PACKAGES.

The SNOW DRIFT CO. = Brantford, Ont.

French Mustard

In Glass and in Bulk

ROBERT GREIG & CO.

Manufacturers of
THE "CROWN BRAND" EXTRACTS.

MONTREAL

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

WELL, HOW DID YOU LIKE IT?

WAS not the Fall Trade Number of THE CANADIAN GROCER up to our promises? Was it not handsomer than any yet issued? If we only get half a chance, we can do most wonderful things. This year we got half a chance, and you have the results. Did you notice the enterprise displayed by our advertisers? Can you find in any other country, or in any other grocery journal in the world, so much evidence of enterprise, push, and originality as is displayed by the manufacturing and wholesale trade of Canada? No, you cannot. What we want in this country is population to make it the greatest in the universe. We have all the requisites except population. The Government that will go to the people with a practical scheme for immigration will be elected.

COMBINE FORMED ON SALT.

CONSUMMATED at last has an agreement been among the salt manufacturers of Canada. And as a result there has been a marked appreciation in values.

Table and dairy salt is equal to about 20c. per barrel dearer. Barrel salt has appreciated 15c., and sack salt 10c. Quotations are now: Barrels, \$1; coarse sacks, 60c.; fine sacks, 65c.; dairy, \$1.50.

The movement having in view the organization of the salt manufacturers was initiated in the early spring, and during that time more than once did it seem to have been completed, when suddenly the parties to it would scatter like a lot of sheep. Now that they have been rounded up again and the organization completed, the agreement is stipulated to stand for five years.

All the salt wells in the Dominion are within the organization. Or, to be more ex-

PLICIT, all but one, and that one has an agreement with the organized body.

Mr. John Ransford, of Clinton, is the centre of the organization. He has obtained control of all the wells except that of the Windsor Salt Works. To all the wells under his control Mr. Ransford gives a pro rata of the output, paying them a certain price. His selling price is left to his own discretion. And between him and the Windsor Salt Works there is a mutual understanding as to the selling price.

Salt-producing in the Dominion has been an unsatisfactory one for some time. The first cause of this is the fact that the supply exceeded the demand. Following this came the natural consequences, heavy stocks and depreciated prices.

Barrel salt has been sold as low as 43c. What this means is obvious to anyone conversant with the trade. In the first place the minimum price of the barrel itself is 21c., leaving 22c. for all the other incidental costs, including the 280 pounds of salt. Forty-three cents was actually below what some of the wells could produce a barrel of salt, while none of them could make a living profit. Those who had not sufficient capital to stand the siege, or declined to do business under such conditions, closed down their wells.

The consumption of native salt in Canada was a year or two ago some 300,000 barrels per annum, but, owing to the competition among the domestic salt makers, together with the improved quality of the salt turned out by some of the wells, it is now estimated to be 25 per cent. larger.

That this increased consumption was partly at least at the cost of the imported article is evident from the Trade and Navigation Returns. In 1892 Canada imported 18,837,210 pounds of salt, other than free coarse salt for the sea fisheries, valued at \$66,356; in 1893 20,163,317 pounds, valued at \$79,479; in 1894 the imports sank to 15,887,014 pounds, valued at \$53,531. The duty on salt, other than free salt for the fisheries, ranges from 5 to 7½c. per 100 pounds.

Notwithstanding the advance in price, the Canadian producers claim that they will still be able to compete successfully with the imported article.

SUGAR AT 10c.; TEA AT 90c.

THE CANADIAN GROCER was recently shown an order for groceries which contains a couple of items which will, no doubt, cause merchants to sigh for the good old days of long ago when prices were high and profits big. The order bears date of Southampton, Ont., Jan. 14, 1876, and was received by Mr. Mewburn, of James Turner & Co., from a customer in that place, Mr. Isaac C. Hunt,

who still deals with the wholesale firm in question.

The items which are so particularly interesting relate to sugar and tea, and they read:

1 bbl. of good 10c. sugar.
½ chest of 60c. tea to sell at 90c.

Sugar at 10c. and tea to retail at 90c. ! It is no wonder we sometimes want to turn the hands of time backward a few years !

THE PRICE OF BROOMS.

According to the present appearance of the market it seems likely that brooms will cost the trade much about the same figure as last year.

The crop of broom corn is said to be almost unprecedentedly large and of excellent quality, but the sagging influence that this fact is likely to have on the market is offset by the circumstance that the stock is of a great deal longer growth than last year, entailing more waste to the manufacturer.

Moreover, manufacturers allege that brooms are already so low that they cannot go lower without absolute loss to the makers.

Prices, therefore, will not probably move very much for some time to come, although some American firms have advanced quotations from 12½ to 50c. a dozen.

Broom corn, owing to the shortness of our seasons and the danger of early frosts, has not yet been successfully cultivated in this country, and Canadian manufacturers obtain most of their raw material from Illinois, where the best corn is grown. Other sources of supply are Kansas, Missouri, Nebraska, and other States and Great Britain.

During the year 1894 broom corn to the value of \$120,597 was imported from the States, while \$700 covered the price of that brought in from England.

FAKE COMMISSION MERCHANTS.

The number of failures that have taken place among commission merchants doing business in Toronto has, no doubt, made country merchants somewhat nervous when shipping produce to the "Queen City."

Except in one instance, all the failures have been among new firms, some of whom were born one day and died the next.

The produce business is like the grocery business in one respect: People who are not acquainted with it imagine that all that is necessary in order to become a commission merchant is to rent a warehouse and put out a sign. Capital and experience are minor matters.

Another class, and one which has wrought more injury than any other, is the sharper class: Men that engage in the commission

business, hold out glittering bait, and when they catch gullible country merchants rob them and then abscond.

But there is still another cause, although an indirect one, for the advent of these ephemeral commission merchants.

These sharpers can read character. They know that among men who have produce to sell are always to be found those who can be caught with unreasonable promises as long as said promises are gilded over.

And every merchant who swallows the bait and sends produce to them is assisting fake commission men to ply their trade.

The remedy for the evil lies much with country merchants themselves: Let them send their produce to commission merchants of reputation; it may not necessarily be old firms; but before they ship to a new firm they should be assured of its financial standing, or at least learn something of the character of the men that comprise it.

In the advertising columns of THE CANADIAN GROCER can always be found commission men of reputation. Before we accept an advertisement the natural instinct of self-preservation impels us to investigate the standing of the advertiser. If he is considered shaky we refuse his advertisement. And thus it is that we can recommend to the trade in the country the commission merchants whose announcements are found in our columns.

DEPARTMENT STORES IN AFRICA.

DW. CLARK, grocer, Toronto, is in receipt of an interesting letter from his brother James, who settled in Johannesburg, South Africa, in January last. Mr. Clark speaks in glowing terms regarding Johannesburg, which he considers the most progressive city in the world. He is doing well, and is sorry he did not go there sooner.

The most interesting part of Mr. Clark's letter is that which relates to the business methods obtaining in the city of his adoption. Department stores are there in all their glory. The small storekeeper, unless he happens to be a Chinaman, can find no foothold there. "A man to start business here must have at least a million pounds to back him." He adds: "All the small corner groceries are run by Chinamen, who sell cheaper than other people." He refers to a grocery store that was being erected and adds: "The building alone cost £50,000 before one cent's worth of goods was put into it."

Department stores and all, as there may be, the retailer's profits are enormous, and the method of adding the profit is as simple as it is unique. If an article costs, say 10s. in London, when fixing the selling price the merchant adds another 10s. "The profits in the leading grocery stores," he explains,

"range from 35 to 100 per cent.," and he refers to one store of his acquaintanceship that is doing a business of \$25,000 per month on that basis.

Mr. Clark utters a warning against clerks emigrating to Johannesburg. He says that every steamer from Great Britain and the United States is bringing crowds of them, and that already the market is over-supplied.

BURGLARIES GALORE.

An epidemic of burglaries seems to be sweeping over the province of Ontario, and merchants in many places are suffering from the depredations of these midnight visitors.

Detectives are at work in several sections of the country endeavoring to run down some of the deft-fingered gentlemen, but very little success has so far attended their efforts.

The difficulty of apprehending the thieves lies in the fact that they make a rule of quietly dropping into a town or village in the evening unobserved, and leaving before the dawn of day, in fact as soon as their work for the night is done.

It is, moreover, a practice of the burglars to arrive at places while the fall fair or other public functions are in full swing. Thus they are lost in the crowd and unnoticed. As a result, when the officers of the law capture a suspicious character no one is ever able to identify him as guilty of the particular offence in hand.

The latest burglaries are reported from Mt. Forest, where A. Lamont's hardware store was robbed, and from Kingston where Routly Bros' store was ransacked of \$200 worth of goods.

It behooves merchants to carefully guard their stores until the robbers have gone into winter quarters.

THE INSPECTION OF GRAIN.

The Montreal Corn Exchange Association, at a meeting held last week, considered, among other matters, the question of the inspection of grain and the charges thereon, adopting the following resolution:

Resolved, That the rate of inspection hitherto charged by our inspector here, viz., 40 cents per car, is sufficient for the inspector's remuneration, and that the Montreal inspector is quite satisfied therewith;

That the rate of 60 cents per car, the collection of which is made imperative by Order-in-Council of 23rd September, 1895, is considered excessive by this meeting and will tend to largely reduce the quantity of grain inspected;

That this joint meeting, as representing the grain trade of Montreal, hereby urges the Government to at once pass an Order-in-Council fixing the rate for inspection of grain in car lots at 40 cents per car.

The committee also passed the following resolution in regard to the Galop Rapids:

That the Committee of Management of the Corn Association hereby expresses its appreciation of the prompt action of the Hon. John Haggart, Minister of Railways and Canals, in hastening the completion of the lift lock at the Galop Rapids upon the representations made on September 20, 1895, by the Marine Association, that navigation was suspended for days at a time under the prevalence of an east wind.

MANITOBANS AS EXPORTERS.

MANITOBA has become a large exporting country. Only a few years ago the Prairie Province imported largely of food and provisions, but all this has changed.

These reflections are based upon some valuable data got together by Mr. A. Gunn, of D. Gunn, Flavelle & Co., Toronto, who recently toured the west in search of butter and cheese. Let us look at some of these statistics.

Since January 1, 1895, there have been shipped over the C.P.R. alone out of Manitoba 7,000 live hogs, 5,000 dressed hogs, 35,000 head of cattle, 6,500 sheep, 350 horses and about 1,000,000 pounds of butter and cheese. It is estimated that before the close of the season the output of cattle over the C.P.R. will reach 50,000 head, and the exports of sheep, hogs, butter and cheese will also be largely increased. A glance over such figures enables us to see what sort of a competitor for eastern Canada is growing up in the west.

In regard to grain, the C.P.R. is now handling between 300 and 400 cars per day, and it is expected that wheat will move even more freely yet before the year is much older. Things look bright for Manitoba, Mr. Gunn says, although the merchants have not yet felt the improvement in trade which will follow from the bountiful harvests of the past summer. The tradespeople are happy, resting assured of better times in the near future.

Mr. Gunn went to Winnipeg to buy up butter and cheese, but had to come away without securing much, as most of that made in the Prairie Province this season had already been disposed of locally, had been shipped away, or was awaiting purchasers at country points.

In an interview with a representative of THE CANADIAN GROCER, Mr. Gunn stated that Manitoba creamery butter, when obtainable, was excellent in quality, and just suited to the demand in Ontario.

As regards cheese Mr. Gunn said that some of the Manitoba factories had been unfortunate in securing a lot of very inferior coloring, which left the cheese in a motley condition, and unfit for sale at decent prices. Those makers so unfortunate as to have bought the coloring had been advised to throw it away and turn out their cheese in its natural white condition. There is a good local demand and also a certain export call for white uncolored cheese, but it does not go off well in eastern Canada.

In some of the older districts of the province French weed or "stink" weed grows in large quantities, and the farmers have been cautioned to keep their cattle off of it, as the milk from one cow that has eaten of the herb will seriously effect the whole output of a factory.

HOW TO SHIP POULTRY.

NOW that the poultry season is once more pretty well opened up, country merchants and outside produce shippers generally should pay particular attention to this department of their trade and endeavor to make the most of it. Poultry is now in good demand and prices are fair, so that there is room for profit in handling it, if the handling is properly done.

When the shipper is putting up poultry for consignment to the city commission merchant he should exercise as much care as he does in making up packages of butter for high class custom. As one bad roll of butter condemns a whole package, so one not very fresh looking fowl is likely to seriously interfere with the sale of a shipment of poultry.

In order to aid the city dealer in disposing of fowl the country dealer should observe a few rules. He should first see that all poultry is fresh, nicely plucked, and well sorted, and then he should exercise great care in packing.

Boxes should be used in preference to barrels, and the boxes should not be too large, or deep either, for if they are the poultry is liable to get jammed and crushed out of shape in passage. Long, shallow cases containing but three or four dozen fowl are the most suitable for the purpose.

The proper case thus having been selected, it should be lined with paper, and in the neat, clean-looking receptacle thus prepared the fowl, each carefully wrapped in paper, should be laid in rows.

When such a package is opened up in the city dealer's warehouse it at once attracts the attention of the customer, and a sale is made at a much better figure than if the shipment were untidy and uninviting in appearance.

Attention to these points will not cost the country shipper anything, but, on the contrary, the following of this advice will put some shekels in his pocket.

In conclusion let us say, don't "top off" your consignment. Let the layer that first meets the prospective purchaser's eyes be a fair sample of what is underneath. By so doing you will establish yourself in the confidence of city commission merchants and dealers in general.

FURTHER ADVANCE IN VALENCIAS

Valencia raisins continue to gather strength. Cables received in Toronto this week from Denia announce another advance of 1s. per cwt. This makes an advance of at least 2s. 6d. from the lowest point. Quotations are firm at the higher figures.

What is probably the strongest feature of the situation is not the advances. The strongest feature is, it seems to us, the threatened scarcity of the fruit, shippers in

Denia reporting that there is a possibility of not being able to obtain supplies.

It is estimated that the quantity on the Toronto market will be more than enough, at the outside, to supply the Christmas trade.

Should there be a shortage of Valencia raisins on the market, attention can be turned to the California raisins, although the high price of the latter would naturally prove more or less of a deterrent.

FRENCH TREATY CHANGES.

THE proclamation regarding the new French treaty has been an interesting topic with importers of French wines and grocery specialties this week in Montreal. The provisions of the new enactment are now in force, and importers this week are passing their entries under the new schedule. It is not only on French goods, however, that importers will have to pay lower duties.

By the favored nation clause, the following countries are entitled to the same privileges as France: Argentine Republic, Austria-Hungary, Belgium, Bolivia, Chili, U.S. of Colombia, Cos'a Rica, German Empire, Muscat, Russia, Salvador, and Sweden and Norway. Importations of Belgian, German and Austrian wines, therefore; also Austrian prunes and nuts, will come in under the new changes, as well as imports from France.

In wines and liquors all non-sparkling wines under 26 degree test are entitled to the reduced rates, and all sparkling wines. The old ad valorem duty of 30 per cent. is thrown off and only the specific duty imposed, and also 20 per cent. ad valorem on the packages. The specific duties are 25c. per gallon on non-sparkling, and on sparkling \$3 30 per dozen on quarts, \$1.65 per dozen on pints, and 82c. per dozen on half pints. The change will not seriously influence the jobbing price on cheap non-sparkling wines, such as clarets. On such wines up to say \$6 per case it will mean only a difference of 50c. per case. On high-priced champagnes, however, the difference will be considerable. In fact, it will mean a difference of fully \$3 per case, so that the change means a nice little item of profit to the jobbing trade.

There are disputes already with regard to the duty of 20 per cent. on packages in which wines or spirits are imported. The importers contend that the removal of the ad valorem duty meant not only the 30 per cent. on the wine, but the 20 per cent. on the packages as well. The Department, however, are disposed to place a different interpretation on the Act, and are collecting duty on the packages.

Another line of goods that are appreciably reduced is French soaps. Under the tariff common laundry soaps paid 1c. per lb.; now they only pay ½c. per lb. Castile soaps paid

2c. per lb. under the tariff; now they only pay 1c. per lb.

In nuts also the treaty results in some noticeable changes. Shelled almonds, for instance, paid 5c. per lb. before, now they only pay 3½c. per lb.; almonds paid 3c. per lb., now they only pay 2c., while walnuts, etc., which paid 2c. per lb., are now only subject to a charge of 1½c. per pound. On prunes the difference means a saving of ½c. per lb.

Several other lines are affected also to a certain extent, but importers have as yet had no occasion to figure out what the actual difference is.

"THE GROCER" ABROAD.

THE CANADIAN GROCER has a number of subscribers in Italy, Austria, Turkey, Greece, and other Mediterranean points, but it has never claimed that field was a good one for its advertisers.

A letter from G. T. Sturdee, St. John, N.B., proves that it is, for some firms at least. Mr. Sturdee has had an advertisement in THE GROCER for some time, stating that he was a mercantile broker and manufacturers' agent. In enclosing cheque for advertising account, on Oct. 11, he writes that — —, Smyrna, "wants a representative in the Maritime Provinces, and writes me, saying he saw my advertisement in THE CANADIAN GROCER, and wants to know if I am open. I have written him, accepting the agency."

Besides this, Mr. Sturdee is now negotiating with a large tea house in Ceylon for their agency, and they got into touch with him through the same advertisement. It was also through THE CANADIAN GROCER he got one of his most profitable English agencies.

This paper has hardly ever alluded to its foreign circulation, but has gone on quietly increasing it. That it is a profitable one for brokers and manufacturers' agents to advertise to, Mr. Sturdee's experience proves. Everyone of them should have their cards in its columns if they occupy but five lines. If they get but one really good agency through it in ten years, would it not pay?

TORONTO FAILURES.

Ryan & Delaney, the Church street produce dealers who started out in business last April, have come to grief, and their affairs are in the hands of W. A. Campbell, assignee. The assets are placed at \$717.71, while the liabilities total \$2,286.71. A meeting of creditors has been called.

A meeting of the creditors of Lockhart & Co., grocers, who assigned to E. R. C. Clarkson a few days ago, will be held next Monday afternoon, when a statement will be presented showing assets in excess of liabilities. R. Lawyer, one of the partners, will, it is said, pay all claims in full and continue the business.

WHERE'S MY PAPER?

OWING to the big rush with our Fall Trade Number we were a day late in mailing. The result of this delay has been a deluge of enquiries from all over the country. This is another ocular demonstration to advertisers that this journal has readers who raise the deuce if they do not receive "Their GROCER" on the minute every week. Here are a few of the enquiries:

I beg to say I did not get THE GROCER this week. Kindly look into this, as it is a commodity badly missed in our business.

Yours truly,
H. W. WRIGHT, Alliston.

I beg to say GROCER came to hand to-day. It is a masterpiece of work. Congratulations.

Yours truly,
H. W. WRIGHT, Alliston.

I did not receive my GROCER this week.* Kindly send me a copy, and oblige,

Yours truly,
C. W. KEELING, Cargill.

I have not received THE GROCER this week. Please enquire, and oblige,

Yours sincerely,
WM. LAIDLAW, Durham.

I did not receive THE GROCER of the 17th inst. Kindly send one at once, and oblige,

Yours truly,
S. A. BRUBACHER, Elmira.

Been looking forward for the Fall GROCER, but none arrived, at least we have not got it. Just been to the office at 4.30 p.m. Wonder if you sent the same, as I

don't want to miss it. Will you please enquire about the same?

I remain yours,
JOHN MITCHELL, Port Hope.

We have not received last week's issue of THE GROCER. Where is it?

Yours faithfully,
JAMES TURNER & Co., Hamilton.

We have to thank you for copy of Fall Number of THE GROCER, which eclipses in brilliancy of execution and originality of the general get-up even your former Fall numbers, each one of which has been a "gem" in the grocery interests. We are,

Yours truly,
W. H. GILLARD & Co., Hamilton.

Please see if you sent me Friday, Oct. 18th, number of GROCER. I did not get it, and I want to know the reason why. I have an idea that it may be some mistake in the postoffice.

Yours, etc.,
ALEX. SHUTE, Holland Centre.

I have not yet received last week's number of GROCER. Please forward same.

Yours truly,
R. CUDMORE, Windsor.

Our GROCER. Where is it? How can we do without it?

Yours, etc.,
LUCAS, STEELE & BRISTOL, Hamilton.

PRICE OF CRANBERRIES.

The prediction of THE CANADIAN GROCER some weeks ago that cranberries would be high for some time to come is being fully borne out.

The only berries on the market in any quantity are the Cape Cod, and there are

not enough of these to more than fill the demand, comparatively small as it is at present. Consequently, cranberries are higher and firmer than they were a week ago even.

Quotations should drop considerably, though, when cold weather sets in and importations are made more freely, for the yield of Cape Cods is this year estimated at 125,000 barrels, or double what it was last year, while the crop of Jerseys, which is not usually introduced into the market until later, is also said to be very large.

So far no domestics of any account have arrived, and they are as yet an unknown quantity.

HONEY IS SCARCE.

A subscriber writes asking where he can get honey in the comb. Such inquiries are rather numerous just now, as the sweet product of the busy bee is rather scarce on the Toronto market. A number of dealers who handle it have none in stock or to arrive.

The scarcity has had the effect of elevating the price of good clover honey somewhat, though buckwheat and other inferior varieties remain at old figures. Strained in bulk has followed suit with comb, and is firmer than a few weeks ago.

In answer to subscriber we would say that he can get honey in the comb at prices quoted in our Ontario market reports from either Rutherford, Marshall & Co. or J. F. Young & Co., both of Toronto.

Just received ex ss. Escalona . . .

New Valencia Raisins

LAYERS, ETC.

BEST KNOWN BRANDS ON THE MARKET.

We also expect in a few weeks a full assortment of Dried Fruits, such as

RAISINS, FIGS DATES, NUTS

OF ALL
KINDS

Which we offer at very low figures for delivery on arrival of goods.

WRITE FOR QUOTATIONS.

Laporte, Martin & Cie.

Wholesale Grocers

72 to 78 St. Peter
Street . . .

MONTREAL

(Mention this paper when writing.)

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 24, 1895.

GROCERIES.

INTEREST in sugar has continued to depreciate during the past week, and the marked strength of a few weeks ago has given place to a rather uncertain feeling, although the market is without quotable change. But while sugar is less in demand than it was, the volume of trade generally is fairly good, some staple lines showing increased movement. Canned goods are attracting a little more attention. The chief attention at the moment, however, is being paid to foreign dried fruits. Teas are in good demand, and the market is somewhat excited on account of the advancing prices. In other lines of trade the situation is much as before.

CANNED GOODS.

Although some of the leading packers are still holding new pack cohoes at \$3.75 f.o.b. at the Coast, there have been some transactions at low figures: Some as low as \$3.35, while offers of \$3.50 have not been entertained. As a result of these lower prices cohoes are being offered to arrive by wholesalers at \$1.10 to \$1.15 per dozen. Business in salmon is not as active as it was. Canned vegetables are, on the other hand, in better demand than they were, although the buying is characterized by a great deal of caution. Canned fruits are receiving but scant attention. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 85c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$2 to 2.25; salmon, "Horseshoe,"

\$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1 \$1.10; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.40 to \$1.45; Canadian canned beef, 1's, \$1.50 to \$1.60; 2's, \$2.50 to \$2.65; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per doz.; 2's, \$2.85.

COFFEE.

Demand is fair, and supplies are equal to immediate requirements. The New York Journal of Commerce of Tuesday said the contract market for Rio coffee was dull and irregular. Brazilian accounts revealed plenty of coffee. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

The local market is quiet and unchanged. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; apioca, pearl, 3½ to 5½c.

SPICES.

The situation remains much as before. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

Supplies of new season's nuts continue to arrive, but there is not much demand yet. The almond market is reported firm. We quote: Brazil nuts, 11½ to 11¾c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The sugar market, both at home and abroad, is dull and in a somewhat nervous condition. Although prices are without quotable change there have been some transactions at lower prices at special conditions and terms. Ordinarily, however, the Canadian refiners will make no concessions. The retail demand is of a hand-to-mouth character. We quote: Granulated, No. 1, 4¾ to 4¾c.; do., No. 2, 4¾c.; yellows, 3¾c. to 3.85c.; Demerara, raw, 3½ to 3¾c.

Beet declined 3d. in London on Tuesday. Willett & Gray's Statistical, in its review of the sugar situation, says: "The week has seen a temporary check to the advancing tendency in sympathy with the European markets, but no quotable decline has thus far resulted. There are sellers at last prices, but buyers are indifferent and can afford to be so, as their receipts this week have been increased by several cargoes arrived from the Sandwich Islands and from Java. The receipts, however, are less than the meltings, and total stocks are still further reduced

7,000 tons. The immediate future depends upon the course of the European markets. The cause of the moderate reaction now going on in Europe is that intimations from Mr. Licht, the great Magdeburg beet crop expert, favor the expectation that he will not agree with Mr. Giesecker in his first estimate of the beet crop, but will make his estimate at about 4,000,000 tons, or say 845,000 tons less than last year. Mr. Licht last year was at quite as large a difference from Mr. Giesecker as now, and it is only fair to the latter to say that he was as nearly right as Mr. Licht was in the first estimates. An average of the two first estimates last year proved correct, and an average of the figures as mentioned for this year would show a deficiency in the new crop of 1,000,000 tons. We have noted that when crops change about and go another way they generally run to extremes—as, for instance, cotton this year, and very likely beets also, and quite likely Cuba. We may as well prepare for an active bull sugar campaign. The difference between the American sugar markets and the foreign markets is well shown this week in the fact that while Europe has declined ½c. per lb. there has been no decline here. Our markets have not advanced as rapidly as Europe, and even the decline noted leaves us still below the parity of Europe."

SYRUPS.

Syrups are meeting with a better enquiry, but offerings are light. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c. Corn syrup we quote as follows: 2 gal. pails, \$1; 3 gal. pails, \$1.50; kegs, 3¼c. per lb.; half-bbls., 3c.; bbls., 2¾c.

MOLASSES.

A little better enquiry is also to be noted for molasses. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

There is a better feeling in the market, both in regard to business and prices. The scarcity of low-grade Japans is more pronounced, in consequence of an increased demand for them. Practically none are coming forward. The market in low-grade Japans up to about 12½c. is exhausted; but medium teas at from 16½ to 18½c. are plentiful. The scarcity of low-grades has affected the price of dust, which is now 1c. per pound dearer. Ceylon teas are firmer, and there is a good demand for low grade and fine flavoring teas of this description; in fact, anything that draws well is wanted. Practically the same remarks apply to Indian teas. The poorest kind of Indian and Ceylon teas are said to be worth 7½d. in London. In China teas, medium Young Hysons are wanted, but they are scarce; black teas are quiet. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 35c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

PLEASE RETURN ANY
"SALADA"

CEYLON TEA

You have on hand if it is not giving you the best satisfaction of any tea you ever handled. Have the proprietors of any other tea the courage to duplicate this advertisement.

P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East.

and

TORONTO

318 St. Paul St., MONTREAL

*287-croix Soap Co.
29/3/01 see eni-
6002 - project*



THE BEST OF ITS KIND IS ALWAYS IN DEMAND.

What has made **SURPRISE SOAP** the leading Soap in Canada?

Quality! That's all.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

DRIED FRUITS.

Valencia raisins are in active demand. In the primary markets prices are 1s. per cwt. higher, making an advance of about 2s. 6d. per cwt. from the lowest point. We quote: Fine off stalk, 4½ to 5c., according to brand; selected 5½ to 6c. Old fruit we quote as follows: Off stalk, 75 to 80c. per box; selected, 85c. to \$1 per box. California loose muscatels (new season's), 4-crown, 7c.; 3-crown, 5½ to 5¾c.

Currants are cabled 1s. 6d. per cwt. dearer. The demand is good and principally for the better grades. We quote: Fine Filatras, in half-bbls., 3¾ to 4c.; ditto, cases, 4 to 4½c.; ditto, half-cases, 4¼ to 4½c.; Casalinas, cases, 4½ to 5c.; Vostizzas, cases, 5¾ to 6c.; ditto, half-cases, 6 to 6¼c.; ditto, extra fine, 6¾ to 7c.; ditto, half-cases, 7 to 7¼c.

California apricots are ½c. per lb. dearer in the primary market. Shipments of California dried fruit continue to arrive on the local market, but the goods are not receiving much attention yet. We quote: Pears, 11½c.; apricots, in boxes, 15 to 16c.; peaches, in boxes, 12½c.

Prunes remain much as before. New season's Bosnia prunes are not likely to reach here until at least the middle of next month, and the cheapest will probably be worth about 5¾c. lb. New French prunes will probably be about ¼c. cheaper. California prunes we quote as follows: 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.

Figs are quiet and unchanged. We quote: 14 oz., 10½c.; 10 lb., 10½c. for 5-rowed, and 12½c. for 4-rowed; 14 lb., 11c.; 28 lb., 16c.

Dates are dull and unchanged at 4¼c. up.

Further shipments of Malaga raisins have arrived during the week, but there is no movement yet. We quote: London layers, \$2.10 to \$2.20; black baskets, \$3 to \$3.20; blue baskets, \$3.50 to \$3.75; choice clusters, \$3.50 to \$3.75; Dehesa clusters, \$4.25 to \$4.50; Royal clusters, \$5 to \$5.25.

GREEN FRUIT.

No marked features are to be noted in this week's green fruit market. Lemons maintain their high price and are still scarce, while oranges do not cut any figure in trade at all. Cranberries, of which only Cape Cods have yet arrived, quotations have advanced over last week's high prices. There is a big movement in apples and large quantities are being bought up for export on speculation. A few Pelee Island quinces are on the market at 60c. a basket and \$2 a bushel, and some peaches, the last of the season, are to hand, also from Pelee Island. We quote: Lemons—Sorrento and Verdilla, in boxes, \$9.50 to \$10; Malaga, in half-chests, \$10 to \$10.50. Oranges—Jamaicas, in boxes, \$4.25 to \$4.75; in bbls., \$8 to \$8.50. Bananas, \$1 to \$1.50; coconuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 10 to 20c per basket; green apples, \$1.50 to \$2.25 a barrel; muskmelons, \$1.75 per bbl.; grapes, 4 to 5c. per pound, and 30 to 40c. for small baskets; Canadian peaches, 75 to 85c. per basket; pears, 60 to 75c; domestic onions, 60 to 75c. per bag; Spanish onions, 60 to 70c. per small crate; Portugal onions, \$2 per large crate; sweet potatoes, \$3.25 to \$3.50 per bbl.; cranberries, \$10 per bbl., and \$3.50 to \$3.75 per case; butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$1.75 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE EGGS, POULTRY.

BUTTER—There is not anything new in the butter situation, except that during the past few days a lot of old stuff of inferior quality has been cleared off the market at from 6 to 8c. per pound.

CHEESE—The market has improved somewhat, and local buyers are offering 8c. for August Canadian makes, and 8½c. for balance of season.

EGGS—Fresh eggs remain firm at 15 to 16c. per doz., while pickled cannot be bought lower than 14c.

POULTRY—Has been rather scarce and in good demand, but is coming in a little more freely. We quote prices: Geese, 5½ to 6c. per lb.; turkeys, 8 to 9c. per lb.; chickens, 35 to 45c. per pair; ducks, 50 to 70c. per pair.

COUNTRY PRODUCE

BEANS—Are easier still than last week, jobbers offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Still bring 5½c. per lb.

EVAPORATED APPLES—No change at 7c. per lb.

POTATOES—No appreciable improvement is noted, 25 to 30c. being the ruling quotation for bags in the city, while 15c. is the price spoken of at some outside points.

HONEY—Is very scarce in the comb, only a few local dealers being in a position to offer any. Comb brings \$1.50 for buckwheat, and \$2 for choice clover fed.

HOPS—Are quoted 6½ to 7½c. for Canadian, and 14c. for Pacifics.

DRESSED BEEF, VEAL AND MUTTON.

By the carcase is quoted thus: Beef, first-class, \$7 per 100 lbs.; fair to middling, \$5.50

POULTRY

Can be stored now and a handsome profit made shortly by so doing.

For particulars, write **W. H. LECKIE, Manager,**

THE TORONTO COLD STORAGE CO.

TORONTO, ONT.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

½ Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

White & Co.

70 Colborne St. - TORONTO

Still lead for the

Choicest of Fruits

Punctuality and Low Prices. Special attention given to mail orders during the Exhibition.
Consignments of Domestic Fruits, Butter, Eggs, Honey, Beans, Poultry, solicited, which will at all times receive our careful attention.

Our sales of . .

Silver Star Soap

Are steadily increasing. No better 5c. cake on the market. Write us for prices and terms.

GUELPH SOAP CO.,

Sole Manufacturers

GUELPH, ONT.

Ask your grocer for

LEONARD'S

Boneless Codfish

In 20 and 40 lb. boxes, 1 and 2 lb. blocks. Best in the market.
Put up by

LEONARD BROS.

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

F. W. Hudson & Co., Toronto Agents.

**COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

to \$6.50; rough and inferior, \$4 to \$4.50. Lamb, 5 to 5½c. per lb. Mutton, 4 to 5c. per lb. Veal, 4 to 6½c. for first quality.

PROVISIONS AND DRESSED HOGS.

Packing goes on with hogs at last week's prices. They are quoted at \$5.15 to \$5.25, and are likely to go lower. Products are unchanged. We quote:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7¼c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½ to 11c.; rolls, 7 to 7¾c.; hams, large, 22 lbs. and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 11 to 11½c.; pickled, 10c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8½c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13.50; shoulder mess, \$13.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 70c.; red, 66c.; goose, 57c. per bushel

OATS—Quoted at 27½ to 28½c. per bush.

BARLEY—Quoted at 35 to 41½c. per bush.

FLOUR—Flour maintains a comparatively firm tone at last week's prices, viz.: Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—Are quoted at last week's figures. We quote: Standard oatmeal and rolled oats, \$3.25 to \$3.55; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3; split peas, \$3.25; pot barley, \$3.40.

BALED HAY—Quoted thus: In carloads, \$12.50; in small lots, \$13.50 to \$14.

FISH.

There is nothing new in the market. Oysters are quoted at \$1.25 for standards and \$1.75 for selects. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 5 to 6c. per lb.; flitch cod, 5c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Georgian Bay trout, 6½ to 7c.; whitefish, 8 to 9c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SALT.

As noted in another column the manufacturers have entered into an agreement advancing prices about 20 per cent. all round. We quote present prices: Barrels, \$1; coarse sacks, 60c.; fine sacks, 65c.; dairy, \$1.50; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are weaker still than last week. Dealers are paying 7, 6 and 5c. respectively for Nos. 1, 2 and 3 green, and asking 8c. for cured.

SHEEPSKINS—Lambskins and shearlings remain at 70c.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited. Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.

Cranberries,
Malaga Lemons,
Jamaica Oranges,
Sweet Potatoes,
Figs in boxes and taps.

CLEMES BROS. - TORONTO

WOOL—Trade continues quiet. We quote: Fleece combing, from 23½ to 25½c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Trade is good, and we still quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c. Gasoline and Canadian oils are firmer.

ONTARIO NOTES.

H. P. Eckardt & Co. have a line of jams and jellies in 7-lb. pails.

Spanish onions are being offered at a low figure by Davidson & Hay.

The Eby, Blain Co. received a shipment of fancy Malaga raisins on Tuesday.

Davidson & Hay have in stock "Clover Leaf" salmon in flat cans.

Fry's concentrated cocoa has been reduced 15c. per doz., now being quoted at \$2.40.

A cable to P. L. Mason & Co., Toronto, quotes an advance of 1s. per cwt. in Valencia raisins.

Davidson & Hay are in receipt this week of another direct shipment of Japan dust.

California Valencia raisins have been shown on the Toronto market within the last few days.

A large shipment of Comadre figs in taps is to hand with Davidson & Hay. They are quoted at low figures.

D. Gunn, Flavell & Co. are making a special run on the "Maple Leaf" brand of hams, bacon and lard.

Red coho canned salmon is being offered by the Eby, Blain Co. to arrive at \$1.10 to \$1.15, according to quality.

Clemes Bros. report the arrival of a fresh lot of Jersey sweet potatoes, and also of a car of Cape Cod cranberries.

Shipments of Crosse & Blackwell's goods, Italian peels and Castile soaps are arriving this week for Davidson & Hay.

The Eby, Blain Co., Ltd., report the arrival of another large shipment of "Orient" tea, all sizes, ½'s, 1's and 5-lb. tins.

J. W. Beardsley's Sons, of "Shredded Codfish" fame, have appointed Mr. Wm. Brewster resident agent for Canada.

Carlo Neimack & Co.'s Italian lemon and orange peel is to hand with H. P. Eckardt & Co.; also Valencia shelled almonds.

J. W. Lang & Co. are in receipt of a shipment of Marshall's fresh herrings, kippered herrings, and herrings in tomato sauce.

William Paterson & Son have placed several new lines of "Gross Goods" on the market this week that are selling rapidly.

The following lines of currants are to hand with H. P. Eckardt & Co.: Filiatras, in bar-

rels, half-barrels, cases and half-cases; extra choice Vostizzas, in cases and half-cases; Casalina Patras, in cases and half-cases.

W. H. Gillard & Co. report that their sales of black teas for the past year have been over double those of any former year.

Lucas, Steele & Bristol have now in store some "Ting Ling" Darjeelings. Samples of any line will be forwarded on application.

Dawson & Co. have in a shipment of Pelee Island quinces; also a consignment of peaches—the last of the season—from Pelee Island.

The Eby, Blain Co. report that its shipment of Leghorn citron peel is a great improvement in quality compared with previous shipments.

Shipment of "Flag Ship" salmon to Lucas, Steele & Bristol has been somewhat delayed, but the firm expect its arrival almost any day now.

A carload of California evaporated fruit, consisting of peaches, apricots, nectarines and Bartlett pears, is to hand with the Eby, Blain Co.

W. H. Gillard & Co. have close at hand London Loucoum pulled figs in 10 lb. boxes, and London Loucoum layers in 28-lb. boxes, 6-crown.

The Eby, Blain Co., Ltd., can fill orders for the famous "Sportsmen" sardines. They have received the first shipment of the new pack.

Perkins, Ince & Co. are in receipt of a shipment of natural pulled figs in sacks. The quality is choice, and the firm report that the price is low.

William Paterson & Son are making a beautiful line of tablets, satinettes, pastilles and buttercups, put up in fancy glass bottles. All their travelers have samples.

John Sloan & Co. are just in receipt of a shipment of Batger's candied peels; also Traynor's selected Valencia raisins, Merle's fine off-stalk raisins and fine Campos currants.

The Snow Drift Co., of Brantford, is putting on the market this week their well-known self rising buckwheat flour. It will be found in new sizes, new labels, and at attractive prices.

T. Kinnear & Co. have received shipments of new season's California loose muscatels, three and four crown; also a consignment of Merle brand off-stalk Valencia raisins and Leghorn lemon and citron peels.

Tetley's teas were awarded the silver medal, that being the highest award for the finest display of teas, at the Western Fair, London, in September last. Their display was much commented upon.

A cleverly executed piece of workmanship is being sent out at present by the Adams & Sons Co., 11 and 13 Jarvis street, Toronto. It is a Tutti Frutti paper doll with a movable

head and body. The firm are sending one of these and a booklet free to those who send in their name and address.

The Eby, Blain Co., Ltd., have secured the entire pack of "Globe" brand tomatoes. These are packed right on the farm, only the choicest stock being used, and the firm claim they are the finest shown this year.

"Potmahoff," the new blend of tea put on the market by Lucas, Steele & Bristol, is packed in ordinary half-chests; also acme packages. With initial orders the firm is providing the purchaser with two handsome brass scoops.

W. H. Gillard & Co., of Hamilton, have in their sample room an immense gourd which has been on exhibition at the Atlanta Exposition. These curious growths of nature are very scarce, there having been only two at the Exposition.

A small shipment of finest Loucoum's figs has just been received by the Eby, Blain Co. These figs are of garden production, and are the highest-priced goods of the kind brought to this market. They are in squares. The firm has also a shipment of natural figs in boxes and bags.

The Toronto Biscuit and Confectionery Co. have put a 3-lb. tin (net weight) of cream sodas on the market. The demand for this brand in tins has been enormous, customers refusing the old style of pasteboard boxes and demanding the tins. They claim that biscuits in tins will keep fresh and crisp for months.

J. W. Beardsley's Sons, New York, inform us that their celebrated "shredded codfish" so well known to the Canadian trade and public, is being imitated by competing firms, and that they are taking measures to protect their registered trade mark "Shredded." They look to see the trade stand by them in this matter.

Last week the first car of new California raisins of 1895 reached Toronto. Goods were shipped by the Griffin & Skelly Co. Quality of the 3-crown good, while the 4-crown were unusually fine, being the finest California raisins that have ever come into Canada. Price of 4-crown, high, and fruit scarce; 3-crown, cheap and plentiful. W. G. A. Lambe & Co., the Toronto agents, also received a car of dried prunes, apricots and peaches. The prices were high, but the trade acknowledge the goods were the finest ever seen in this country.

QUEBEC MARKETS.

MONTREAL, Oct. 24, 1895.

GROCERIES.

THE grocery market has not shown quite as much activity in a general way during the current week as in the previous one. Still a satisfactory volume of trade has been transacted. Sugar has

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

ORDER
NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

"Columbus" Brand

CALIFORNIA CANNED FRUIT

IN STORE

2 dozen in case.

3^s

Lemon Cling Peaches
Yellow Peaches
Bartlett Pears
White Cherries
Muscat Grapes

Apricots
Nectarines
Green Gage Plums
Gold Drop Plums
Egg Plums

Packed in best GRANULATED SUGAR. Guaranteed
the finest goods packed in California.

"REINDEER" brand

Condensed Milk

Is known the world over for its Richness, Purity, fine Creamy
Color and Flavor. Our customers repeat their orders for it.
It gives satisfaction.



It's taking well

Our "PERFECTION" TWINE HOLDERS
are going out rapidly. They're simple, economical and convenient.

Can be stood on counter or suspended from ceiling.

Twine is put up on paper tubes containing about 1 1/2 lbs.
twine—4 tubes in bundle. Price per bundle (including
holder) \$1.35, without holder \$1.20.

QUALITY OF TWINE IS NO. 1

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

been one of the quieter lines. Stocks of syrups in refiners' hands are light, which keeps prices firm, but enquiry is moderate. Molasses rules steady. In tea demand continues good for all kinds: blacks, Japans, Ceylons, and Indians. Prices all round are firm. Coffee is quiet, but there is a better enquiry for spices, especially for future shipment. Dried fruits are active, and values are higher than they were on all reliable brands. Canned goods continue much the same. Payments are rather backward.

SUGAR.

The easier tendency in outside markets has up to the present writing had no effect on the prices for refined sugars on this market, values for which remain as previously quoted. Demand continues fair on the whole, but volume of business doing is less than a year ago. We quote: Granulated, $4\frac{3}{8}$ c., and yellows, 3 to $3\frac{3}{4}$ c. as to grade. At the refineries values are quotable $\frac{1}{8}$ c. less per lb. for straight wholesale lots.

SYRUPS.

With very light stocks in refiners' hands the firm tone of this market is maintained. Demand is very limited, however, but we quote prices as before at $1\frac{1}{4}$ to $2\frac{1}{2}$ c. per lb., as to grade.

MOLASSES.

Demand has been rather slower this week for molasses, and nothing very new is to report. Values are steady, as previously reported, for jobbing sales. Barbadoes has moved in single puncheons at 37c. and Porto Rico at $35\frac{1}{2}$ to 36c. For large lots buyers could do better than the above on the latter grade, as we hear of round lots changing hands at 31 to 32c.

RICE.

The situation in this staple is unchanged. The feeling is steady, with a fair business doing at former quotations. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.30; Patna, \$4.37 to \$5; and Carolina, \$6.75 to \$7.50.

SPICES.

Spices have displayed rather more life with the colder weather, and orders for future shipments have increased in volume. Prices are steady. We quote: Cream of tartar, $22\frac{1}{2}$ c.; Penang black pepper, 7 to 10c.; white pepper, 12 to 15c.; cloves, whole, 9 to 20c.; cassia, whole, 9 to 20c.; nutmegs, 60 to 90c.; Jamaica ginger, 17 to 20c.

COFFEE.

There is no change in coffees, which rule steady despite a limited demand. We quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, $27\frac{1}{2}$ to 31c.

TEAS.

There has been a good distributing trade done during the week both in Japan and black teas, while western buyers have again been operators for Ceylons and India stock at full prices. Some 300 chests of low grade Japans changed hands at 14c. the other day, which is $1\frac{1}{2}$ c. better than was bid on the same lot a month ago. Blacks from 12 to 20c. are attracting quite a lot of attention, and a good volume of trade has been transacted within this range since our last report.

DRIED FRUIT.

The firm feeling that we noted last week in dried raisins is fully maintained and an

active trade is passing at full figure. Selected grades of Valencia fruit are scarce and firmly held. No ordinary off-stalk fruit of reliable brands can now be had under $3\frac{1}{2}$ c., which is $\frac{1}{4}$ c. per lb. higher than was asked previous to the arrival of the Escalona, and other grades are in proportion, and we quote values on Valencia stock firm as follows: Ordinary off-stalk, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; fine off-stalk, 4 to $4\frac{1}{4}$ c.; selected, 5c., and layers, $5\frac{1}{2}$ c.

Another carload of California raisins has arrived since our last, and is now in the hands of the jobbing trade. It has not led to any change in quotations, which are as firmly held as ever, jobbing business being of good volume at 6c. for 3-crown and 7c. for 4-crown loose muscatels.

Sultanas are a light stock, and prices on them are unchanged at 6c. per lb.

Cluster Malaga raisins are offering this week in a small way from second hands at \$2.75 per box.

There is no change in the currant market. Business has been of a quiet character, but, with strong advices from Patras, values here have a firm tendency. We quote: $3\frac{1}{2}$ c. in barrels, 4c. in half-barrels, and $4\frac{1}{2}$ c. in cases and half-cases.

There is no alteration in prunes, which are as strong in tone as ever. We quote: Ordinary, 5 to $5\frac{1}{2}$ c.; fine to choice, $8\frac{1}{2}$ to 9 $\frac{1}{2}$ c.

Supplies of figs are small, and they are jobbing in boxes at 9 to 17c., and in bags at 4 to $4\frac{1}{2}$ c. We quote as follows in detail: Extra fancy 7-crown Eleme layer figs, 50-lb. flat boxes, 17c.; fancy 5-crown 12-lb. flat boxes, 11 to 12c.; fancy 12-oz. boxes, 8 to 9c.; choice bag figs, 4 to $4\frac{1}{2}$ c.

NUTS.

There is no change in nuts, which rule much as they were. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

Trade in canned goods continues quiet, and what movement there is of a small jobbing character to fill actual wants. Canned lobsters and mackerel continue firm. Peas are firmly inclined and show some scarcity at 95c. to \$1 per dozen. The pack of apples is reported to be large, and offers are freely made at 80 to 85c. per dozen in 3-lb. tins. We quote: Lobsters, \$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There is a good trade doing in wines and spirits. The new French treaty is now in force, but the only lines that it will affect to an appreciable extent are high priced sparkling wines. On these prices to the jobbing trade will be lowered in the vicinity of \$3 to \$4 per case. On cheap wines, such as French clarets, for instance, running up as high as \$6 per case, the reduction in duty will only amount to a difference of 50c. per case. The fact of the matter is these cheap wines are now sold so close that there is little room for reduction.

GREEN FRUIT.

Trade is brisk, and some lines of fruit show an advance. Apples, cranberries, etc.,

are all higher. Grapes and pears are a little easier. Receipts in all lines are heavy.

APPLES—Receipts have been about 25,000 bbls., of which 15,000 were exported. Good winter apples are in good demand, and red fruit sells at \$2.25 to \$3 per bbl. Green fruit sells \$1.75 to \$2.25 for anything good and sound.

PEARS—Receipts have been a little too much for the market. They bring \$5 to \$6 per bbl. for best fruit. Some poor stock has sold for less.

GRAPES—Are selling well from 30 to 45c. per 10-lb. basket.

CRANBERRIES—Are much higher. Good Cape Cod berries range from \$8.50 to \$9, and Nova Scotia, \$9.50 to \$10 per bbl.

ALMERIA GRAPES—Receipts show very fine quality and prices are firm with a higher tendency at \$4.90 to \$5.25 per bbl.

ORANGES—Jamaica oranges are arriving from time to time. They sell from \$6 to \$7 per bbl., as to grade.

LEMONS—Malaga lemons are offering at \$4.25 to \$4.50 per box, and \$7 to \$7.50 per case.

SPANISH ONIONS—In fair demand at 40 to 50c. per crate.

SWEET POTATOES—Fancy Jersey sweets range from \$4 to \$4.50, and Virginea, \$3.50 per barrel.

EVAPORATED APPLES—Offers of these are now being made at 6 to 7c. per lb.

FISH.

The colder weather has led to a somewhat better trade in fresh fish, but taken on the whole there is little change. We quote: Whitefish and trout, 6 to 7c., and fresh halibut, 10 to 12c.

Pickled fish rule quiet and steady on the whole. We quote: Cape Breton and Nova Scotia herring \$4.25 to \$4.75; No. 2 Labrador salmon, 13 to $13\frac{1}{2}$ c.; No. 2 B.C. do., $10\frac{1}{2}$ c.; No. 2 large mackerel, \$17.50, and No. 1 green cod \$4.50 to \$4.75.

Prepared fish are moving in a quiet way for actual wants. Prices are steady as follows: Dried cod, \$4.50 to \$4.75 per 100 lbs.; boneless cod, 6c.; smoked haddies, $6\frac{1}{2}$ to 7c.; Yarmouth bloaters, \$1 per box; smoked herring, 8 to 10c.; kippered do., \$1.75.

COUNTRY PRODUCE.

EGGS—The egg market has ruled strong and higher, prices being 1 to $1\frac{1}{2}$ c. per dozen above what they were a week ago. Demand is good at the advance, and we quote: Choice candled 14 to $14\frac{1}{2}$ c., and ordinary, $11\frac{1}{2}$ to $12\frac{1}{2}$ c. per dozen.

THE LIQUIDATION SALE

—of—

JAMES A. SKINNER & CO.

China
Crockery
Glassware
Lamp Goods
Fine Pottery

is drawing to a close, and no reasonable offer will be refused for goods, as the entire stock has to be closed out in the next 30 days. . . .

54 and 56 Wellington St. West, Toronto

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the able in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited.

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL . .

FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Sausage

You can increase your trade by sup-
plying your customers with clean,
fresh, appetising, and at the same
time cheap, Sausage. The cold
weather is the time for them. Also

**BRAWN, POTTED FEET,
HEAD-CHEESE, POTTED TONGUE,
ETC., ETC.**

F. W. FEARMAN

HAMILTON

One Sample

of **FOAM YEAST**

tried by a customer will
secure trade.

The Foam Yeast Co., Ltd.

TORONTO

POTATOES—The demand for potatoes was fair, and choice stock changed hands at 35 to 40c. per bag in car lots.

BEANS—There was no change in beans, prices being steady at \$1.10 to \$1.20 per bushel for choice hand-picked in car lots, and at \$1.30 to \$1.40 in smaller quantities.

HOPS—The market for hops was quiet and prices were unchanged at 5 to 8c. per lb. for new, as to quality.

TALLOW—Tallow rules firm under a fair demand for small lots at 6 to 6½c. for prime refined, and at 5 to 5½c. for lower grades.

POULTRY—The poultry market was quiet to-day, owing to the small offerings. We quote: Turkeys, 8 to 9c.; chickens, 6 to 7c.; ducks, 7 to 8c., and geese, 5½ to 6c. per lb.

HAY—The firm feeling in hay noted last week is firmly maintained. Sales of No. 1 have taken place in the country at \$11 f.o.b. on the cars. We quote: No. 1, \$12, and No. 2, \$10.50 to \$11.

PROVISIONS.

There was no improvement in the local provision market, business being quiet and of a jobbing character at steady prices. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut mess, \$16 to \$16.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¼ to 10c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 6¼ to 6¾c.

FLOUR, MEAL AND FEED.

The demand for flour was good and business active. Prices firm. We quote: Winter wheat, \$3.75 to \$4.15; spring wheat, patents, \$4.15, straight roller, \$3.35 to \$3.50; straight roller, bags, \$1.55 to \$1.70; extra, bags, \$1.40 to \$1.50; Manitoba strong bakers', \$3.90 to \$4.

There was no change in the situation of the oatmeal market, the feeling being unsettled and business quiet. We quote: Standard, bbls., \$3.60 to \$3.70; granulated, bbls., \$3.70 to \$3.80; rolled oats, bbls., \$3.70 to \$3.80.

In feed business continues active under a good demand at steady prices. We quote: Bran, \$14.50 to \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

Exporters have been active buyers of fall creamery during the past week. All the September make has been taken out of first hands all the way from 20 to 20½c., and now bidding is freely done for October makes at 21 to 21½c. in the country. The market, therefore, is fully 2c. per lb. above what it was a week ago.

CHEESE.

The deal in fall cheese goes merrily along, and there was active buying on spot from first hands in line with the higher priced contracts recently made in the country. In fact, the market advanced fully another ¼c. per lb., and looks as though it was still going higher. The English market is slow in following the rise on this side, and for every rise in cable quotations recent values on this side have gone up, so that they have been steadily above the offers made by British buyers. The situation has, therefore, re-

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— **MAPLE SYRUP** —

W. M. RYAN,

Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES :—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

Ham and Pork Eggs and Beans

You can increase your trade by selling
Maple Leaf Brand of smoked meats. No
loss or waste.

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants **TORONTO**

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

PILKINGTON'S POWDERED CAUSTIC SODA

"**BELL BRAND**" in 1-lb. tins.

Dillon's Baking Soda

"**BELL BRAND**" in lb. packages.

Ask your wholesale grocer for them.

solved itself into a question between the people who are speculating in fall cheese in Canada and the British consumer. The Canadian factorymen having contracted the great bulk of their make, with the exception of those west of Toronto, are practically out of it. At the wharf Monday morning 4,000 to 5,000 cheese sold at 9 to 9¼c. This buying means an advance all round in our quotations. We quote: Finest Ontario, Septembers, 9¼ to 9¾c.; finest Townships, Septembers, 9½ to 9¾c.; finest Quebec, Septembers, 9 to 9¼c.; August makes, 8¼ to 8½c.

MONTREAL NOTES.

L. Chaput & Sons have been very busy recently, having their staff back two nights last week and three nights during the present one.

There are offers of 3-crown California loose muscatels for forward shipment at ¼c. less per lb., but 4-crown high grade fruit are held firm.

Among the firms who have received shipments of California raisins this week are Ransom, Forbes & Co., Birks, Corner & Co., and Caverhill, Hughes & Co.

Hudon, Hebert & Co. are sellers of some choice brands of Malaga fruit. Some of the clusters in the sample room look very tempting.

A. P. Tippet & Co. were showing samples this week of Griffin & Skelly's fancy cluster California raisins. They were much admired and several orders have been placed for them.

The only offers of prime 4-crown loose California muscatels made here so far have been of the Griffin & Skelly brand.

Among the firms who are landing shipments of Lazenby's preparations this week are Hudon, Hebert & Co., Caverhill, Hughes & Co., George Childs & Co., and Bate & Son of Ottawa.

A few of the leaders that Lazenby & Sons are putting up in patent lever-stopped bottles are table jellies, chow-chow pickles, lucca cream, olive oil and Harvey's sauce.

Vipond, McBride & Co. were offering cluster Malaga raisins this week at \$2.75 per box.

Laporte, Martin & Cie. are offering now, and have ample stocks of fine raisins, nuts and French prunes at very moderate prices.

The G.T.R. and C.P.C. have notified shippers here that the higher winter rates of freight go into force on Friday, the 1st of November.

Laporte, Martin & Cie., of Montreal, have already prepared their new price list for French products, and can give very low figures for delivery ex-wharf.

Wm. H. Dunn, who has been selling Babbitt's soap and Prescott & Co.'s "Enameline" for some time, has opened an office at 394 St. Paul street, where he will carry on a brokerage and commission business as well. Fred. D. Hughes will assist him in the office and do some traveling as well.

Caverhill, Hughes & Co.: "We still find a growing demand for Marshall's Scotch fish products, and always carry a large and assorted stock of tins and kegs."

D. Hatton & Co. find that they cannot get along without Marshall's Scotch herring delicacies, and have, to arrive, an assorted stock both of tins and kegs.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 24, 1895.

THE week has been an active one, large quantities of supplies having gone forward for the lumbermen. The lumbermen are blue over the large quantity of logs hung up above Fredericton, which, it is expected, will not be got to the booms this season. There is said to be about 25,000,000 feet thus held. Large quantities of wood are going forward to Rockland, though the price is low, owners not wishing to carry it over the winter. The active lines of business are sugar and flour, which show a firmer tendency. Buyers of Valencia raisins are regretting their orders were not larger, owing to the advance in prices. One of our merchants, who exhibited at the Exhibition and gave away samples of package tea, reports a greatly increased sale. A number of leading wholesale grocers intend adopting eastern standard time. It will be a welcome change when the city adopts it as a whole.

OIL—Prices show no change. There is the usual good demand at this season for burning oil. We quote: Best American, 22¼c.; best Canadian, 21¼c.; prime, 17½c. No charge for barrels.

SALT—Another cargo is to hand this week of about 5,000 sacks. It is finding a fair demand at 45c. from the ship's side in wholesale quantities. There is now a fairly large stock of salt in the city. There is another cargo afloat, but it is not due for three weeks or a month. In the last cargo there was some 40 tons of rock salt, the demand for which is limited. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS—As yet but few tomatoes are to hand. There is a fair demand for canned vegetables, but retailers are not buying as largely as in former years, and in this they show wisdom, as the profit or difference in cost does not pay for carrying the larger stocks. A sample of Australian canned sheep's tongue was shown here during the week. The goods were extra quality. New pack oysters are now offered by Baltimore packers at prices about the same as last season. Salmon are being offered again at \$4.25, Coast. Prices are: Corn, 85 to 90c.; peas, 95c. to \$1; tomatoes, 95c. to \$1; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$3; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.75.

DRIED FRUIT—The car of California raisins spoken of are to hand. The 4-crown loose muscatels turned out well, but the 3-crown are hardly giving the satisfaction that was expected. There were some seedless in the car, which it is intended to pack in lb. cartoons. In buying Cal. London layers it should always be remembered that they come 2 lbs. less in a box than the Malaga fruit. Loose muscatels are now being offered at rather lower prices from the Coast. In Valencia raisins about 12,000

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by THE BELL CIGAR CO.
St John, New Brunswick

SELL ONLY THE BEST

If you buy a case of

GOLDEN FINNAN HADDIES

You will have the best
Canned Haddies
that are on the market

The reason our sales are increasing :

BECAUSE EVERY CAN
IS GUARANTEED . . .

Wholesale by

HUDON, HEBERT & CO.
MONTREALFISH *
WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .

JOHN SEALY - St. John, N.B.



A Pension for Life

DO YOU WANT ONE ?

See one of our agents about it,
or send for explanatory circular
to Head Office.

**MANUFACTURERS'
LIFE INSURANCE COMPANY**

63 Yonge Street, (cor. Colborne)
Toronto, Canada.

**DON'T
RUN
RISKS**

Sell your
customers

"KENT"

Canned Goods.

The
Kent Canning & Pickling Co.
Chatham, Ont.

T. A. LYTTLE & CO.
TORONTO



Manufacturers
... of

**Pure
Pickling
Vinegar**

Most Excellent Coffee



A pure, high-grade berry at a
popular price.

Trial Order Solicited.

Epicure Tomato Catsup

Is as good as any Catsup made,
and much better than the majority.
Sample it at your wholesaler's.

Delhi Canning Co.

DELHI, ONT.



boxes are sold to arrive and buyers are expecting a profit, as prices have advanced some 4%, but our market is always very slow. A much larger proportion than usual of selected fruit was bought this season, and also a large number of 7-lb. boxes of layers. Peels are not to hand, shipments being delayed for some reason. New figs via New York are to hand and find good demand. Direct shipments are daily expected. New currants will arrive on a bare market. Evaporated apples are being offered very low, but the sale is light. There are as yet but few new dried moving. Onions are marked lower. The large Spanish onions find a poor sale here. A car offered at 50c. per crate found no buyers. Prices are: New Valencias, 5c.; new figs, 12c.; new 4-crown Cal. L. M. raisins, 7 to 7½c.; new 3-crown Cal. L. M. raisins, 6 to 6½c.; new keg prunes, 4c.; boxes, 4¼ to 6c.; new Cal. L. L. raisins, \$1.75 to \$1.85; old Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¼c.; half-cases, 4c.; evaporated apples, 7½ to 8c.; dried apples, 5¼ to 6c.; dates, 4 to 4½c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 6½c.; 1-lb. cartoons, 7½c.; Canadian onions, \$2 to \$2.25 per bbl.; cocoanuts, \$4 per 100.

GREEN FRUIT—Large quantities of apples are to hand, but except for Gravensteins the demand is light and prices are low. Gravensteins are rather higher. In winter fruit there are but light arrivals as yet. Grapes in kegs are firmer. Receipts of California grapes are light. In sweet potatoes there is but a small sale. A fair quantity of late American pears were received during the week. Quinces find a rather better sale. We quote: Pears, \$4 to \$5; apples, \$1 to \$2.25 per bbl.; lemons, \$5 to \$6; bananas, \$1 to \$2.50; West India oranges, \$5.50 to \$6 per bbl.; Malaga grapes, \$5 to \$6; quince, American, \$5 to \$6; Cape Cod cranberries, \$7; Canadian grapes, 50 to 70c.; California, \$4 to \$4.50; sweet potatoes, \$4 per bbl.

DAIRY PRODUCE—Eggs continue in light demand at low figures, the quality being but fair. In cheese, early are getting hard to sell, even at low figures, while even the later makes do not find anxious buyers. The September make here was not large, and most holders want to sell the earlier makes with the late cheese. In butter the reports from the country are that fair stocks are held. A real good butter is, however, in demand, and creamery tubs find a good sale. In creamery prints the demand is rather lighter owing to fair qualities of dairy coming forward. Last year at this time the sale was active at 24 to 25c. We quote: Cheese, 8½ to 9c.; new butter, 17 to 18c.; eggs, 12 to 12½c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—There is a fair movement, but there is nothing of particular interest to note. Some splendid syrup is offered for sale, and a better demand for molasses in small packages is noted. Those holding stocks of best grades are very firm. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—There is a good movement at the firmer figures. Stocks, particularly of granulated, held here are large. We quote: Granulated, 4¾ to 4½c.; yellow, 3¾ to 3½c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—In dry cod and pollock prices are firmer, owing to the light catch. Vessels are

asking an advance of 10c. In pickled, prices are, as a rule, low, though Quoddy River and wolves are held firm. There is quite a difference in the grade of some Shelburne here. In smoked, the demand is rather more than supplied by the receipts, and prices are low. Ex-vessel old have sold as low as 2½ per box, and new as low as 5. We quote: Medium cod, \$3.40 to \$3.50; large, \$3.70 to \$3.75; small, \$2.50 to \$2.75; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.30; rippings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.50 to \$2.75; smoked, 5 to 7c.; shad, half-bbl., pickled, \$4.50 to \$5; Canso, \$5; halves, \$2.75; Shelburne, \$3 to \$3.25 per bbl.

PROVISIONS—In pork and beef there is but a light movement, and prices show no change. In smoked meats, new hams find a fair demand. Rolls are light sale. In lard, different packers have a large range of price. Some are offering pails a half cent lower than others, but little compound is now being sold. We quote: Clear pork, \$16 to \$16.50; mess, \$14.50 to \$15.50; plate beef, \$13.25 to \$14; pure lard, 9 to 9½c.; compound lard, 8c.; cottolene, 9¼ to 9¾c.; rolls, 9 to 9½c.; beef, half bbls., \$7.

FLOUR, MEAL AND FEED—In flour (particularly Ontario) prices are firm and in many cases show an advance. There are fair quantities moving. In oatmeal the feeling is still easy. Beans are moving in small quantities, as lower prices are looked for. Cornmeal is easy, and local millers find it all they can do to keep up with the demand. Hay is being sold through Carleton county for shipment to American markets at fair prices. Movement here is not large. Oats have but a light sale. P. E. I. have been held rather above the market. The quality of Carleton county is not satisfactory. We quote: Manitoba, \$4.70; best Ontario, \$4 to \$4.10; medium, \$3.75 to \$3.80; oatmeal, \$3.65 to \$3.70; cornmeal, \$2.35 to \$2.40; hand-picked beans, \$1.45 to \$1.50; prime, \$1.15 to \$1.20; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$11.50 to \$12; oats, 33 to 35c.; middlings, \$19 to \$20 on track; bran, \$18.

ST. JOHN NOTES.

An exhibit of apples has been sent from Nova Scotia to Berlin.

E. M. Robertson & Co., fish dealers, are reported in financial trouble.

A cargo of 1,500 bbls. of potatoes cleared from Harborville, N.S., for Havana during the week.

Dean Bros., retail grocers, have dissolved. In future the business will be carried on by T. J. Dean.

It is understood that the Government are taking steps to use the Annapolis and Digby flats for oyster planting and cultivation.

Now we have wind of a robbery at Nelson, Northumberland county, some \$220 having been taken from the office of Sargeant Bros.

A party invested \$25 in a share in a shad seine at Minas Basin, and at the end of three months received \$125 as his share of the profits.

Twelve carloads of canned blueberries, 312,000 lbs., passed through Fredericton during the past week consigned to the New England States.

During the week, from Montague, P.E.I., the following shipments have been made: 14,500 bushels oats, 1,500 bushels potatoes and 1,000 bushels turnips.

In Houlton, Maine, potatoes are selling

to the starch factories for 50 to 75c. per bbl. The crop is large, but on account of the rot farmers will lose money.

Up to the close of September \$90,000 had been paid for milk by Prince Edward Island cheese factories, and only one-fifth of the farmers are patrons of any of the factories.

We learn that Boston is making extra effort to obtain part of the Canadian winter trade, and also that extensive preparations are being made by the Grand Trunk at Portland.

Potatoes are being shipped from Canning, N.S., to Havana at 25c. per bushel, and many are anxious to sell, fearing the rot. A cargo has also been shipped from Shediac to Bermuda.

Woodstock, Carleton County—The produce business is not over active. Potatoes are reported scarce, and higher prices are looked for. Hay and oats are rather dull, while butter and pork are in good demand. We quote prices as follows: Loose hay, \$7 to \$8; oats, 26 to 28c.; butter, 16 to 17c.; cheese, 7 to 8c.; pork, 4 to 5c.; eggs, 8 to 12c.; potatoes, 50 to 60c.; buckwheat meal, \$1 to \$1.25.

That is the time it took for a shipment of tea to come to Black & Co., Truro, N.S., from Foochow, China. The cars were shunted into Black & Co.'s private siding, adjoining their warehouse, twelve days after leaving the C. P. R. wharf at Vancouver, B.C. Black & Co. have been importing teas direct from China since 1888. Their increasing business is good evidence of the satisfaction given their patrons.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Oct. 24, 1895.

IT must be admitted that St. John, N.B., has taken the lead of Halifax in one thing at least. Last week St. John duly organized a Grocers' Association. Halifax has none. Not because there are not grocers enough, because at the present time we have just 271 retail grocers in the city and 22 wholesale grocers. Indeed, to show the importance of the grocery trade in Halifax, we have only to mention that in addition to the above we have 34 hay and feed dealers, 20 wholesale fish merchants, 71 produce and provision dealers, 23 flour dealers, 14 fruit dealers, 19 butter and cheese dealers, 13 sausage and pork dealers, 30 confectioners, 16 tea dealers, and a number of spice and syrup manufacturers, lobster canners, dealers in hermetically sealed goods, etc. It takes 121 commission merchants and 89 general agents to look after the trade. Still we have no Grocers' Association. It is about time to organize. Who will take the initiative?

The markets are quiet this week, but firm. A fair volume of business is being done and remittances are good.

FLOUR—The flour market is in a healthy condition, good sales being made at current prices, with a stiffening on Canadians. Quotations are: Hungarian patent, Manitoban, \$4.75 to \$5; Manitoba strong bakers', \$4.60 to \$4.75; Canadian pastry, \$4.70 to \$4.85; 75 per cent. roller patents, \$4.40 to \$4.50; 80 per cent. do., \$4.30 to \$4.40; 90 per cent. do., \$4.10 to \$4.20; straight, \$4.15 to \$4.20; extra, \$3.90 to \$4.

SUGAR—There is little doing in sugar. Quotations remain unchanged. The refin-

An old friend

presented
again.

Reception Coffee

To appreciate this standby just take the covers off it and off some of its imitations, and smell the coffees—compare them.

Other grocers have done so and will take no other but ours.



None
Genuine
unless
our
name
is on
label
and
seal.

If you wish to sell more than the first can to the same buyer, order Reception Coffee.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

ery at Moncton is closed down owing to scarcity of water.

MOLASSES—Some sales of Porto Rico have been made on Newfoundland account. There have been no late arrivals, and stocks are considerably reduced. Montreal houses have been making enquiries this way, though no transactions have as yet resulted. The jobbing trade is good and a steady market is looked for. Quotations are: Antigua, 30c.; Porto Rico, 32 to 35c.; Trinidad, 30c.; Barbadoes, 34c.; Demerara, M.E. brand, 39c.; St. Kitts, 28c.

FISHSTUFFS—The fish market remains unchanged. James Murray, writing from St. John's, Newfoundland, says: "Fish is coming in more plentifully, especially what is known as shore-cured Labrador. This sells from \$2.50 to \$2.60 per quintal."

CANNED GOODS—A fair business is being done in salmon at \$5.75 per case. Green stuffs have slackened the demand for fruits and vegetables.

BUTTER—The improvement noted last week continues. There is enquiry for fall creamery. New rolls are due to arrive.

CHEESE—A slight improvement is noted in cheese, but not as much as reports from the west would warrant. Jobbing prices are nominally 9¼ to 9½c.

EGGS—There is little or nothing doing in eggs in this market. The few small lots which came in this week sold at 13c. P.E.I. dealers ask 12½c.

GREEN FRUITS—The green fruit market remains without change. There is a fair supply in staple lines at previous quotations.

PROVISIONS—Provisions also remain unchanged. A fair trade is being done.

HALIFAX NOTES.

The steamer St. John City took 9,981 bbls. of apples to London on Monday.

ANNAPOLIS NOTES.

A new by-law of the town of Annapolis provides that any outsider selling goods within the town must pay \$10 for a temporary license or a sum not exceeding \$20 for a yearly license. Another clause provides that a commercial traveler selling to others than merchants shall pay a fine not exceeding \$20.

KENTVILLE NOTES.

A Board of Trade has been formed at Kentville. The officers pro tem. are: S. R. Lantz, president, and F. E. Cox, secretary.

PERSONAL MENTION.

T. Wilson, of J. L. Watt & Scott, returned on Tuesday from a hunting trip.

W. J. Massey, of J. W. Lang & Co., returned on Monday from a successful business trip through the Northwest and British Columbia.

F. E. Boulter, of the firm of W. Boulter & Sons, is a bicycle rider as well as a sharp, pushing young business man. He pushed his wheel well up to the front in the finish in the Dunlop road race on Saturday last and that with a badly bent pedal.

J. C. Pearson, one of T. Kinnear & Co.'s city travelers, was married on the 16th inst. The bride was Miss Jones, daughter of Street Commissioner Jones. The happy couple are spending their honeymoon in the Eastern States. THE CANADIAN GROCER congratulates.

Major A. G. Campbell, representing the MacLean Publishing Co., of Montreal,

is at the Queen. He is traveling through the provinces in the interests of this company, who are the publishers of those excellent trade journals embracing the principal mercantile pursuits.—Daily Patriot, Charlottetown, P.E.I.

W. A. BRADSHAW & CO. SELL OUT.

W. A. Bradshaw & Co., the Toronto Soap Co., have sold out to Pugsley, Dingman & Co. Mr. Bradshaw found the margin of profits too narrow, owing to the reckless cutting which has characterized trade lately, and so decided to get out.

LATE BUSINESS CHANGES.

Crawford, Lynch & Co., general store, Orillia, Ont., offer to compromise at 70c.—The refinery, plant, etc., of the Canadian Oil Co., Sarnia, Ont., has been sold by auction.—T. H. Goodison, general store, Streetsville, Ont., has sold out to E. Goodison & Co.—W. G. Walker, grocer, Toronto, wants to compromise at 40c.—The general store stock of Louis St. Pierre, Chateau Richer, Que., has been sold at 34c.—L. J. A. Lambert & Co., grocers, Montreal, have sold out to J. W. A. Courtemanche.—P. M. McTavish has started a grocery business at Montreal.—McKee & Armstrong, flour and grain, Richmond, Que., have dissolved, and Geo. Armstrong continues the business.—H. & S. Desmarais, general store, Richmond, Que., have admitted Joseph D. Desmarais as a partner.—Mrs. Mary Fraser, general store, Steveston, B.C., has assigned.—John Tapley, confectioner, Vancouver, B.C., has suffered loss by fire.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather

Trade Mark.

Requires
No...
Brushing

...ASK FOR IT...

MANUFACTORY: LONDON, E., ENGLAND.



HEAVY BUYING OF BUTTER.

WITHIN the past three weeks exporting firms in Montreal have been active buyers of fall made creamery butter. So keen has the competition been to acquire control of the output of leading factories that prices have advanced fully 2c per lb. or \$1.50 per tub in less than a fortnight.

All the September make of leading creameries throughout the Province of Quebec has been gathered in at a first cost in the country of from 18 to 19½c. per lb., and now the firms are trying to secure options on the October make as well.

One leading Montreal firm, it is well known, must have bought up fully 20,000 packages of September creamery. In fact, they almost cornered the make of the month in Quebec Province, for other firms of shippers are not reputed to have got more than 4,000 to 5,000 packages. Allowing that 30,000 packages in all have been contracted it represents the tidy little sum of \$450,000 worth of butter.

As far as can be learned, the buying in the Province of Ontario has not been so extensive, so that there must still be September make in first hands in that province, but some leading creameries, such as that at Renfrew, have been secured at top prices. It is quite likely that these improved prices will result in an increased output for the month of October. In fact, reports from the country show this to be the case.

A PICTOU (N.S.) GROCERY.

While in Pictou, N.S., the representative of THE CANADIAN GROCER found that Hogg, Craig & Co. had still further extended their grocery business. They employ eleven hands and three teams. Their store is one of the finest in the country, with its high ceiling, artistically shelved walls, and its generally scrupulously clean appearance throughout. The large plate glass windows are now fitted with mirrors inside, which make them very attractive when neatly dressed. In this they appear to have adopt-

ed the design of George Rowntree, of London, described in THE GROCER some time ago. They are also large packers of lobsters, employing about eighty hands. It is needless to say that they have been subscribers to THE CANADIAN GROCER for a number of years.

CLERKS TO OPPOSE ALDERMEN.

There was a meeting of Montreal dry goods and other clerks and shopmen on Monday night, in Ald. Marsolais' store, corner of Notre Dame and Bonsecours streets, to consider what action they could take with a view to bringing about by-laws for their benefit, such as early closing. It was decided that this object could only be attained by the clerks taking an active part in the next municipal contest and opposing every alderman who was not favorable to such a by-law. Committees will be appointed in every ward to organize the clerks, and a beginning was made by appointing the following for the East Ward: M. P. Langevin, president; Joseph Lussier, vice-president; L. Sicotte, secretary; Arthur Roy, treasurer. Active work will be carried on, the promoters of Monday night's meeting say, and another meeting will be held Wednesday night in Brault's drug store, corner of St. Denis and Dorchester streets.

WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - -	\$2,000,000.00
Assets, over - -	2,375,000.00
Annual Income -	2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President.
C. C. FOSTER, Secretary.

*You
intend
to
get
protection*

for your books
and papers when
you buy a safe.
That's your idea
in buying.

You cannot get
this in all makes,
but you can rely
every time on the

*Taylor
Safe*



Its Quality . .

is what makes **Jersey Cream Baking Powder** sell so well. We can supply any demand your customers may make on you for the

**PUREST, ...
STRONGEST and
SWEETEST** **BAKING POWDER**

LUMSDEN BROS., - Hamilton

Do you want

to get the bulk of the family trade in your town?
If so, send in your order to **EWING, HERRON & CO.** for the following goods:

PICKLING SPICE, ALLSPICE

Or any other kind of Spice. We will give you nothing but the best, what everyone wants.

DURHAM MUSTARD

RIO, MOCHA AND JAVA COFFEE

Whole or Ground, Blended or Separate.
Sole agents in Canada for

PETERMAN'S ROACH FOOD, NEW YORK

Trade Coffee and Spice Mills, Montreal
579 and 581 St. Paul Street.

Highest Prices Secured . .

FOR—

**Butter Eggs
Honey Cheese
Maple Syrup and Sugar
Peas Beans
Apples Potatoes**

and all kinds of Country Produce.

We sell the best **ROLLED OATS**
and **OATMEAL** in Canada.

Feed, Bran, Oats, Flour, etc.

HOWE, McINTYRE CO.

461 St. Paul St. and 9, 11, 13 and 15 St. Nicholas

Agents for The Ireland
National Food Co'y.

MONTREAL

NEW PEELS

JUST IN

BATGER'S

Quality A 1

JOHN SLOAN & CO.
TORONTO.

NEW CURRANTS

Filiatra in barrels,
Casalina Patras in cases,
Fine Vostizza " "
Extra Choice do. " "

Warren Bros. & Boomer

WHOLESALE GROCERS,
TORONTO - ONT.

NOW IN STORE

Choice Eleme Figs

10 lbs. and 14 oz. boxes.

New Filiatra Currants

Barrels and half-barrels

New Almond Nuts

Get our quotations before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. **TORONTO.**

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front
Street East **Toronto.**

IT'S
WONDERFUL
SOAP
that gives a dealer

40% Profit

P. M. LAWRASON,
LONDON.

Malaga Raisins

"BLUE" and
"BLACK" BASKET.

Valencia Shelled Almonds

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

CHOICE NEW

Currants

SULTANAS, AND

VALENCIA RAISINS

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. **TORONTO.**

SPECULATION IN FALL CHEESE.

THE unusually low price at which the fall output of Canadian cheese factories has been offering resulted lately in extended speculative operations. Practically all the make in Ontario east of Toronto, that is, between that point and Montreal, has been contracted.

The earlier contracts were made in the Belleville district, and were on the basis of 7½ to 8c. per pound. This was about a month ago. These factorymen have probably made the worst bargain in years, and the speculator about the best deal this fall. Since then prices have advanced steadily, until last week contracting was freely carried on in the Brockville district at 9c., and in the Eastern Townships and Quebec at the same figure.

Briefly, the entire fall make east of Toronto in Ontario and in the Eastern Townships in Quebec is now controlled by exporting firms in Montreal and a few English houses. Most of the speculation, however, is on this side the water, for it is noteworthy that the English market is slow to follow the rise on this side, and though cables have advanced their limit over 2s. in the last fortnight they are still fully ½ to 1c. per lb. below a parity with current prices on this side the water.

It is estimated that the deal in fall cheese represents 200,000 boxes in the districts mentioned, which, at an average cost of say 8½c., means in the vicinity of \$1,200,000 worth of cheese taken out of first hands in a little less than three weeks.

As to the speculators' prospects they are fair on the whole, if precedent amounts to anything.

Fine Canadian fall cheese is cheap at 9c., for it will permit "a cut" over the retail counter to the British consumer at a reasonable figure compared with the cost of other foodstuffs. It looks, therefore, as if the speculation will be profitable on the whole, and help some of the shippers to recoup their heavy losses of last season.

The factorymen west of Toronto so far have not contracted, and if the market turns out as most people expect, they stand a good chance of making more money by not doing so.

A NEW GROCERY.

The Tea Company is the name of a new grocery started at the corner of Princess and King streets, Toronto. The proprietors are Geo. Kent and S. R. Oakley. They have paid spot cash for everything, and are handling nothing but the choicest groceries. They will sell for cash only, and, with their long experience in the grocery trade, their success is assured. About eight months ago Mr. Oakley came from Newfoundland, where he had been engaged in the fishery business. Mr. Kent has served seventeen years as a grocery clerk, ten of which was with one firm in England.

FOR SALE.

GENERAL STORE STOCK, PREMISES FOR sale or rent. Apply to CARR & Co., Port Haney, British Columbia. (46)



Champion Fire and Burglar-Proof Safes..

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL
BARRISTERS, SOLICITORS, NOTARIES, ETC.
Offices—Bank of Toronto, cor. of Wellington and Church Streets,
TORONTO. ONTARIO.
Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

THE

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of



Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY

OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,
DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
48 Lime St., E.C.

J. M. Douglas & Co., Agents, Montreal.

Buy Now

— We are now taking in 25 carloads of the **Choicest Broom Corn** ever grown in the State of Illinois, aggregating over 400,000 lbs. It is of a smooth, silky fibre, and beautiful green color, and we are in a position to offer **exceptional value** in all our lines of Corn Brooms.

We guarantee full weight, best workmanship and finish and very best of materials throughout.

You can make no mistake in buying now, and all orders, whether placed through our travellers or sent in by mail, will receive our careful personal attention.

Freight paid to any
Railway point in Ontario in
5 doz. lots and upwards.



CHAS. BOECKH & SONS

Manufacturers of

Brushes, Brooms and Woodenware

OFFICES and WAREHOUSES:

80 York Street. 12 Clarence Street.

FACTORIES:

158 to 168 Adelaide St. West.

 Toronto, Ont.

MANITOBA FISHERIES.

THE Manitoba Free Press in the course of a recent article remarks that few people realize the importance of the fisheries in Manitoba and Northwest waters. International disputes over other Canadian fisheries are frequent and costly; but over Lake Winnipeg, Lake Manitoba, and the waters with which they are connected, the Dominion Government has undisputed control, and can both protect their natural resources and gradually make them reserve fishing grounds. Once it was thought impossible to exhaust the fishery wealth of the St. Lawrence and its chain of lakes. Little care was taken to prevent the utter depletion of these fishing areas. To-day the scarcity of fish where the supply formerly seemed inexhaustible, teaches the Governments of Canada and of the United States that wasteful, indiscriminate fishing, in season and out of season, brings with it the punishment of natural consequences; but when the preservation of fishery resources is forced on the attention of the two Governments, the subject at once becomes involved in international wrangling, or lost in diplomatic verbiage. The fisheries of the Lake Winnipeg region being within Canadian territory, have not such disadvantages; and the Department of Marine and Fisheries, by careful supervision, by the establishment of the hatchery at West Selkirk, the place of departure for fishing in Lake Winnipeg, and by regulations for the preservation and protection of fish, is doing much to develop the fisheries and to increase the fish of the inland waters of Manitoba and the Northwest.

The article goes on to describe the hatcheries and to note the possibilities of the 40,000 square miles of fishing grounds in the Lake Winnipeg basin.

In a concluding paragraph is found the statement: "The markets of the United

States must look to Canada for a supply of fresh water fish; and if the fisheries of the Lake Winnipeg basin are carefully protected and fostered they should become a source of wealth to this country.

THANKS TO MR. FLYNN.

At their last regular monthly meeting the Toronto Retail Grocers' Association adopted a vote of thanks to Mr. Flynn, of Flynn Bros., St. Catharines, for the efforts made by him to help make the Toronto grocers' excursion to the Garden City last summer a success. That outing, by the way, paid its own expenses and left a balance of \$10.02 to the good. F. C. Whitelock has been admitted to membership in the association.

FAKES.

The Advocate has often referred to the way that certain up-town stores fall short of their performances of the promises contained in their advertisements. Lines of groceries and similar goods are advertised at apparently low prices, but when a would-be-purchaser appears she is told "we are out of" whatever is asked for, even if it is only jam, and the shopper must buy something else or put up with wasted time. The other day a recently started department store advertised Tutti Frutti chewing gum at two sticks for five cents. Customers who asked for Tutti Frutti, however, had a much cheaper gum than Tutti Frutti handed out, none of the genuine article being visible in the place. This is only one instance out of many, but it is worth remembering that the proprietors of departmental stores are not likely to sell good goods below cost, and that people who expect them to do so will find themselves losers in the long run.—The Advocate, Toronto.

THE ART OF SELLING.

"A jolly old gentleman slapped me on the back recently," writes a traveling salesman in Hides and Leather, "and said he wanted me to make a first-class salesman out of his son. The son was a manly young fellow, intelligent, industrious, nearly twenty, and just through college. 'I want him,' continued my old friend, 'to be able to command a salary of \$3,000 a year, or possibly a partnership.' I smiled feebly and aimlessly. Three thousand a year and a partnership. It set me thinking. Can a man be taught to succeed as a salesman, or must the gift be inborn and natural? Answering myself, I should say that young salesmen need training like racehorses, and out of a string, some may be prizes. Let us go deeper into this important and interesting matter.

"As a rule, practical knowledge is the sure rock of salvation for salesmen. The boy that sweeps the floor, lives in the stock room, helps make up orders and shows goods to customers in the presence of his employers or veteran salesmen, is slowly but surely being prepared for successful salesmanship. Much, however, depends on himself. In addition to practical knowledge of goods, he must study to gain practical knowledge of men; must cultivate and practice self-control, self-restraint; must know when to press forward, and when not to. And, above all, he must learn to remain cool and calm in victory and defeat.

SOME EXPECT TOO MUCH.

Don't expect an advertisement to bear fruit in one night. You can't eat enough in a week to last you a year, and you can't advertise on that plan either. People who advertise only once in three months forget that most folks cannot remember anything longer than about seven days.

"OUR GOODS

FOR WHAT?
EVERY CAN

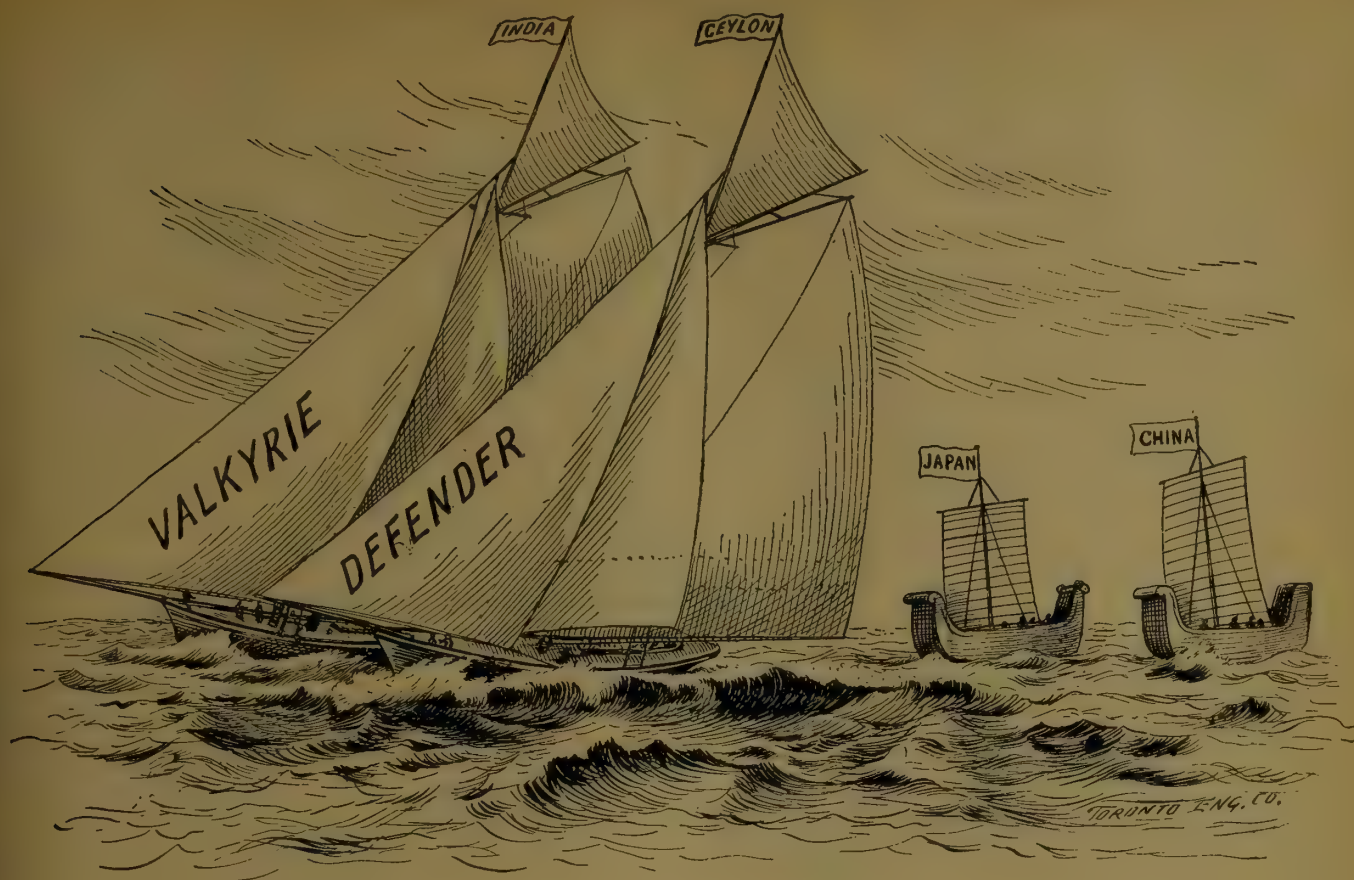
That's why our sales are
Think of twenty carloads to
nothing of other vast orders
labels simply make your
LIVE retailers get them,
We are the largest packers in
opener. **WATCH** these
novelty which will be made
WISE ones handling our
those whom we have not yet
disappoint you. We mean



ARE KNOWN"

WHY, QUALITY.
TELLS YOU THIS.

ENORMOUS
Victoria, B.C., alone; say
EAST and **WEST**. Our
establishment attractive.
SLOW ones are not in it.
all Canada. A double eye-
"ads." for we have a demand
known in proper time to the
goods. This pointer is for
won. Remember, we will not
business, not talk.



“Good thing, push it along”

The above diagram shows the types of the fastest yachts afloat, as well as of the old Chinese junks. There is as much difference between Defender and Valkyrie and the old-fashioned junk as there is between the delicate, well-flavored, machine-made India and Ceylon Teas and the hand-rolled and lead-colored Japanese and Chinese article. The comparison is striking, you say! Try the teas and be assured of the statement.

Insist on your wholesale grocer supplying you with

C EYOLON
and INDIA **Teas** —

Three pounds of India and Ceylon Tea go as far as five pounds of China and Japan Teas.

COLD STORAGE FOR APPLES.

THOMAS S. WHITMAN, of Annapolis, writes to the press as follow: The losses incurred in the past from shipping apples to England by the ordinary freight steamships (the average temperature of their compartments for the Atlantic voyage being over 50 degrees Fahrenheit), have been very heavy, and will so continue until apples are transported by steamships having cold storage compartments, in which apples can be kept the voyage over at a temperature of not above 30 to 32 degrees.

Apples, particularly the delicate varieties—such as Gravensteins, Kings, Blennies, Ribstons, etc.—are invariably damaged, if not ruined, if kept in a temperature over 50 degrees for, say, ten days, while if kept in damp, dark, cold storage temperature 30 or 32 degrees, the most delicate apples may be kept for months in perfect condition. Gravensteins have been kept in good condition until April, stored in an icehouse. I have had over twenty-five years' experience in exporting apples by steamships to London from Annapolis and our Bay of Fundy ports. The only instance in 30 odd cargoes of from 6,500 to 14,000 barrels each shipped by me, in which the delivery at London was quite satisfactory, and the entire cargo landed in perfectly sound condition, was a shipment of about 8,000 barrels made from Annapolis in the month of February, some years ago, by the steamer Balcarris.

This steamship came from Demerara to Boston, where (while at that port) the cold was very severe, ranging below zero. On arrival at Annapolis the captain reported the water in the tanks in the lower hold frozen, and on test the temperature of the hold was 25 degrees, or 7 degrees below freezing. This hold we filled with deals from the pier, icy and cold, leaving the between decks for apples, capacity 8,000 barrels. Before loading these we again tested the hold, and found the temperature 28 degrees. After filling between decks with apples, over 8,000 barrels, and just before closing the hatches, we tested again and found temperature 30 degrees.

The steamship had a 13 days' passage to London, when the apples were landed in perfectly sound condition, so much so as compared with the ordinary landings of Nova Scotia apples, that it was very generally noted and commented on by the London fruit brokers. This cargo of apples was all sold at good prices, all of which only goes to prove that the prime requisite for delivery of apples from this side to the English markets is cold storage for the voyage as well as before shipment.

At Annapolis, in the cellar at the head of the Acadia pier, capacity 13,000 barrels (Grant warehouse), apples can be stored from November till April in a temperature of 30 to 33. I have delivered apples from this warehouse in June in perfect condition.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

BROOMS

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

JOHNSTON'S
FLUID BEEF
. . STRENGTHENS

An Extract from the article on "Salt in Canada" in the Special Fall Number of THE CANADIAN GROCER

"After the brine leaves the wells the three processes most generally employed in heating it are: (1) Evaporation by fire; (2) evaporation by steam; (3) evaporation by means of the vacuum pan. The last-named process is considered the best. By means of it all lime, magnesium and other foreign substances are removed, and the salt is left pure."

Windsor Salt is the only salt made in Canada by the vacuum process. There is a good deal of satisfaction in knowing that the salt you are selling is made by the most modern and best system, and is going to give your customers the best of satisfaction. When ordering Table or Dairy Salt from your wholesale grocer, always order

"WINDSOR" SALT

THE WINDSOR SALT WORKS, WINDSOR, ONT.

MANAGEMENT OF GENERAL STORES.

GENERAL STOREKEEPER treats of this subject in a lengthy article in The Shoe and Leather Facts. He earnestly believes that one to succeed must be conscientious in his care to serve his patrons.

"The merchant, in order to do this, must understand his business perfectly in all its details and study all the shoes he has in stock. He will then be able to recommend them honestly and candidly, and a recommendation from a man who has the reputation of knowing what he is talking about, and also of telling the truth about it, has infinitely more weight with a customer than a glowing recital of the virtues of a shoe of which the customer knows that the speaker is entirely ignorant."

He also impresses one with the importance of knowing his stock as "a customer will have a very poor opinion of a merchant who knows so little, or cares so little, about his stock, as not to know where to find a certain style which is wanted, and who, when a pointed toe is desired must open box after box before he finds the proper style." Possibly the most important part of his article is that in which he gives advice to those merchants who are in the habit of advising their customer as to what they wish.

"It is poor policy to go so far in trying to sell a certain style as to tell the customer what he wants, or rather what you think he wants, when in fact he has well-defined predilections for the opposite. An instance which well illustrates this point came to my notice recently. A gentleman entered a

store and asked for a pair of shoes. The salesman exhibited a pair, saying they were 'just the thing' now for all well-dressed men, and seeming to take it for granted that his argument was convincing, went on to inquire the size wanted. The gentleman inquired for a different style, and the salesman, in affected surprise, exclaimed, 'Oh, you don't want that shoe; we never sell it to anybody but Chinamen. We have sold dozens of pairs to them in the last month.' 'That style always suits them, does it?' 'Always.' 'It is what they ask for then, I suppose?' 'Every time.' 'And you don't try to sell them any other kind, do you?' 'You bet I don't.' 'Well,' said the gentleman, 'I think I'll go to some store where they are as anxious to please a white man as a Chinaman. Good evening.'"

WHOLESALE GROCERS MEET.

The annual meeting of the Wholesale Grocers' Association of New York and vicinity was held on the 16th inst., in the rooms of the association, in the Mercantile Exchange building.

The old Board of Officers succeeded itself as follows: President, G. Waldo Smith, of Smith & Sills; vice-presidents, Thos. W. Ormiston, of Austin, Nichols & Co., and F. H. Leggett, of Francis H. Leggett & Co., N.Y.; treasurer, Samuel J. Berry, of Berry, Wisner, Lohman & Co., N.Y.; secretary, L. P. Lyon. Directors—F. C. Clark, of Clark, Chapin & Bushnell, N.Y.; C. E. Brown, of West, Stone & Co., Springfield, Mass.; Geo. P. Bergen, of Valentine, Bergen & Co., Brooklyn; F. W. Wilkinson, of Wilkinson, Gaddis & Co., Newark, N.J.; Augustus Van

Gieson, of Ackerman & Van Gieson, Paterson, N.J.; S. W. Seeman, of Seeman Bros., N.Y.; E. H. Sayre, of R. C. Williams & Co., N.Y.

CANADIAN VS. U. S. LIVE STOCK.

CANADA comes out well on a comparison of the ratio of live stock to population. The figures are given in a report of the U. S. Department of Agriculture. It is there stated that Canada is one of the few countries that do not present a strikingly unfavorable contrast to the United States; and the following table is supplied to show the number of farm animals to every 1,000 inhabitants in the two countries:

	Canada.	United States.
Horses.....	298	239
Milch cows.....	378	264
Other neat cattle.....	462	557
Sheep.....	520	574
Swine.....	352	917

In respect only of swine, it will be seen, does the United States make a strikingly favorable comparison with Canada, a fact accounted for by the great maize crop in the United States for rearing the hogs of Chicago fame. It is also stated that "the total wealth of Canada in 1888 was estimated by the eminent statistician, Mr. Michael G. Mulhall, at \$4,900,000,000, composed as follows: Lands, \$1,410,000,000; houses and furniture, \$955,000,000; railways and shipping, \$785,000,000; cattle, etc., \$400,000,000; and sundries, \$1,350,000,000. This is an average of \$980 for each inhabitant, as compared with an average of \$1,050 for each inhabitant in the United States." Fancy poor little Canada mounting up in wealth so close to the great and mighty Republic!—Canadian Gazette.

SALT

IN CAR LOTS

Having bought a large quantity of Salt before the recent advance in Salt prices, we are in a position to quote you the lowest market prices on all grades of Salt. A postcard will bring samples and prices.

The Toronto Salt Works

128 Adelaide Street East
TORONTO

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR
CHILDREN AND INVALIDS.
MAKES DAINTY DISHES FOR
BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

SOLE AGENT FOR CANADA,
JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

John Brown John Polson

Write for samples and quotations

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

W H. DEMUTH, confectioner, Port Arthur, Ont., has assigned to H. A. McKibbin.

Bilodeau & Renaud have been appointed curators of Theophile Duphily, general store, Montreal.

Thompson & McLean, fruit, Sherbrooke, Que., are offering to compromise at 25c.

J. F. Therien, general store, St. Gregoire, Que., is offering to compromise at 70c.

The creditors of Lewis J. Bennett, general store, Adamston, Ont., have been called together.

R. H. Killingsworth, miller, Ekfrid Township, Ont., has assigned to Jas. Poole.

M. A. Charlesworth & Co., grocers, etc., Seaforth, Ont., have assigned to Sheriff Gibbons. Creditors meet on Oct. 28.

J. Lavallee, general store, St. Aime, Que., is offering to compromise at 35c.

James H. Mayee, flour and feed, Tilbury Centre, Ont., has assigned to A. A. Wilson.

The creditors of Lockhart & Co., grocers, etc., Toronto, will meet October 28.

J. D. Fournelle, general store, St. Jerome, Que., has assigned to C. Desmarteau.

D. J. Clarke, confectioner, Montreal, has assigned.

H. C. Heimerdinger, cigar manufacturer, Montreal, has fyled consent of assignment.

Arthur Michelin, grocer, Montreal, has assigned to Bilodeau & Renaud.

A. Renaud & Co., grocers, have assigned to Bilodeau & Renaud.

An insolvency declaration has been applied for in the case of Joseph Strong, general store, Pelly's Island, Nfld.

Arthur Chabot, grocer, Ontario street, Montreal, has assigned on the demand of Mr. David A. Lafortune. The assets consist of book debts and an action for \$1,200 pending against the city for the flooding of his cellar and consequent destruction of the greater part of his stock. The principal creditors are Pigeon, Gendron & Co., \$800; L. Valois, \$308; P. Grace & Co., \$307; Madame A. Chabot, \$128; D. A. Lafortune, \$200; Dr. J. M. Chabot, \$124, and J. F. Brule, \$105. The total liabilities are \$3,000. Creditors will meet on Oct. 29.

PARTNERSHIPS FORMED AND DISSOLVED.

Sharp & Huggard, grocers, St. John, N.B., have dissolved. H. F. Sharp continues.

Piche & Frere, millers, St. Anne De La Perade and St. Raymond, Que., have dissolved.

Britton & Donovan, general store, Gananoque, Ont., are about dissolving. James Donovan continues.

The International Manufacturing Co., confectionery, etc., Hamilton, Ont., have

amalgamated with W. H. Kerner & Co. Style unchanged.

Woodman & McKee, grocers, Coaticook, Que., have dissolved. A. A. Woodman continues. Style unchanged.

Worden & Williams, grocers and provisioners, St. John, N.B., have dissolved. Frank E. Williams continues.

Shea & Richardson, produce, Halifax, N.S., have dissolved, and Geo. Richardson continues business as G. Richardson & Co.

A. M. Wright, C. W. Wright and C. G. Wright are partners in a general store at Summerside, P.E.I., as Wright, Schurman & Co.

SALES MADE AND PENDING.

Daniel McLean, grocer, North Sydney, N.S., has sold out.

W. H. Kerby, grocer, Alliston, Ont., has sold out to John F. Wilson.

Grocer D. Grenier's assets at Beauport, Que., are to be sold Oct. 30.

Frank Allison, grocer, Morrisburg, Ont., has sold out to M. S. Logan.

Z. Bernier's general store stock, L'Islet, Que., has been sold at 44 $\frac{1}{4}$ c.

H. Lefevre's Ste. Cunegonde grocery stock was sold at 53c. to W. Carignan.

The stock of F. Abbott & Co., general store, Meaford, Ont., is for sale.

The general store of J. S. Sharpe, Cadmus, Ont., is advertised for sale.

J. H. Mitten, miller, Ridgetown, Ont., has sold out to Joseph Cawthorpe & Son.

R. A. Taschereau's drug stock at Montreal has been sold for \$400 to J. H. Naud.

The tobacco and cigar stock of C. O. Leclaire, Montreal, has been sold at 30c.

The assets of Douat Brossard's general store, Riviere Au Sable, are to be sold.

The estate of J. A. Younie, miller, Embro, Ont., has been sold to Geo. Boxal.

The assets of Armais Lapointe, general store, Chicoutimi, Que., are to be sold Oct. 31.

J. H. McNeilly, general store, Stoney Creek, Ont., has sold out to Isaac M. Connan.

W. J. Fletcher, miller and electric light, Alliston, Ont., has sold out to the Alliston Milling Co.

The assets of Louis Brault, trader, St. Sophie (Terrebonne), Que., are to be sold by auction on Oct. 29.

CHANGES.

Jules Couture has commenced a flour business at Napierville, Que.

Maria Bell, grocer, etc., Blenheim, Ont., has been succeeded by A. W. Bell.

A. E. Mallette, wine and liquor commission, Montreal, has resumed business.

The Winnipeg biscuit and confectionery manufacturing business heretofore conducted

in the name of Rublee, Riddell & Co., has been separated from the wholesale fruit business carried on by the same firm, and will in future be operated by the Riddell Manufacturing Co.

Kavanagh Bros., general store, Cardinal, Ont., have been succeeded by J. W. Leacy & Co.

Griffin & Swayze, grocers and provisions, Dunnville, Ont., have been succeeded by J. E. Griffin & Co.

C. R. Scott is proprietor of the lumber business of Robert Scott & Co., Robinson, Que.

Valentine St. Pierre has started a general store and blacksmith shop at Sayabec, Que.

FIRES.

S. B. Lossing's mills at Otterville, Ont., were burned.

Charlotte Woods, general store, Flesher-ton Station, Ont., has been burned out.

B. M. Moran, general store, Chatham, Ont., has been burned out. Insured for \$2,000.

W. C. Goode, drugs, and H. E. Snell, grocer, Goderich, Ont., have been burned out. Mr. Snell's stock was insured for \$5,000.

Fire slightly damaged the premises of Briggs Bros., commission merchants, Hamilton, on Oct. 21.

On Oct. 21 at Winnipeg a storehouse and several small buildings belonging to Gowans, Kent & Co., crockery merchants, were gutted by fire. The loss will be about \$5,000.

DEATHS.

Angus Matheson, drugs, Toronto, is dead.

Geo. D. Pineo, miller, Waterville, N.S., is dead.

Thos. Shortall, grocer, St. John's, Newfoundland, is dead.

J. R. Brown, groceries and provisions, Tilsonburg, Ont., is dead.

Jas. L. Plinney, general store and saw mill, Wilmot, N.S., is dead.

Nathan B. Lewis, of H. & N. B. Lewis, general store, etc., Yarmouth, N.S., is dead.

D. W. Estabrooks, of D. W. Estabrooks & Sons, grocers, Fredericton, N.B., is dead.

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



FOR THANKSGIVING PIES . . .

There is nothing so good, nothing so pure and nothing so easily prepared as

Wethey's Condensed Mince Meat

FOR SALE
BY WHOLESALE

Prepared only by **J. H. WETHEY, St. Catharines.**

MEAT PACKERS

will get more satisfaction from
using our

COARSE SALT

for curing and packing meat
than from any other salt.

Estate of **T. T. COLEMAN,**
SEAFORTH

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs or the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



Batty & Co.

London, England



Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents :
J. A. GORDON & CO., Montreal

Benson's Enamel Laundry Starch

A new cold water starch prepared especially for fine laundry work. It requires no boiling and is ready for use instantaneously.

Manufactured only by

THE EDWARDSBURG STARCH CO.

**To be had of any
Wholesaler.**

-Cardinal, Ont.

Sardines, Amer.,	1/4s	"	0 05	0 09
"	1/2s	"	0 09	0 11
"	Mustard,	1/4 size, cases		
50 tins, per 100			11 00	
MARSHALL & CO., SCOTLAND.				
Fresh Herring, 1-lb.			1 10	1 15
Kipperd Herring, 1-lb.			1 85	1 90
Herrings in Tomato Sauce			1 85	1 90
Herrings in Shrimp Sauce			2 00	
Herrings in Anchovy Sauce			2 00	
Herrings a la Sardine			2 40	
Preserved Bloaters			1 85	1 90
Real Findon Haddock			1 85	1 90

CANNED MEATS.

(CANADIAN.)				
Comp Corn Beef,	1-lb. cans.	2	\$1 65	\$1 75
" " "	"	2	2 65	2 75
" " "	"	4	"	"
" " "	"	6	8 00	8 25
" " "	"	14	18 00	19 00
Minced Callops	"	2	"	"
"	"	2	2 60	2 60
Lunch Tongue	"	1	3 40	3 50
"	"	2	"	6 00
English Brawn	"	2	2 75	2 80
Camb Sausage	"	2	"	4 00
Soups, assorted	"	2	"	1 50
"	"	1	"	2 25
Soups and Boull.	"	2	"	1 80
"	"	6	"	4 50



**Acme
Sliced
Beef.**
No, 1 tins,
key, 2 doz.,
per doz. \$2.85.



Beardsley's
Boneless per
Herring. doz
2 doz.... \$1 44



Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs.....	0 90

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 25 5c packages ..	0 75
Pepsin Tutti Frutti, in glass-covered 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Eriatation Gum, 150 1c pieces	0 65
Mexican Fiesta, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 180 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Choco, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages.....		\$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.		per lb.
Rock Chocolate, loose.....		0 37½
" " 1-lb. tins.....		0 40
Cocoa Nibs, 1½-lb. tins.....		0 40
TODDINER, MITCHELL & CO.'S.		
Chocolate.....		per lb.
French, ¼'s—6 and 12 lbs.....		0 30
Caracacs, ¼'s—6 and 12 lbs.....		0 35
Premium, ¼'s—6 and 12 lbs.....		0 30
Sante, ¼'s—6 and 12 lbs.....		0 26
Diamond, ¼'s—6 and 12 lbs.....		0 22
Sticks, gross boxes, each.....		1 00
Cocoa—		
Homeopathic, ¼'s, 8 and 14 lbs.....		0 30
Pearl.....		0 25
London Pearl, 12 and 18 " ".....		0 22
Rock.....		0 30
Bulk, in boxes.....		0 18
		per doz.
Royal Cocoa Essence, packages.....		1 40

Cocoa—	EPPS',	per lb.
Case of 112 lbs. each		0 35
Smaller quantities		0 37½

FRY'S.
(A. P. Tippet & Co., Agents.)

Caracas, $\frac{1}{4}$ s., 6-lb. boxes	0 42
Vanilla, $\frac{1}{4}$ s.	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, $\frac{1}{4}$ s., 6 lb. bxs.	0 42
Fry's "Diamond," $\frac{1}{4}$ s., 6 lb. bxs.	0 24
Fry's "Monogram," $\frac{1}{4}$ s., 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, $\frac{1}{4}$ s., 1 doz. in box ..	2 65
" " $\frac{1}{2}$ s. " " ..	5 00
" " 1 lbs. " " ..	9 65
Homeopathic, $\frac{1}{4}$ s., 14 lb. boxes ..	0
" " $\frac{1}{2}$ lbs. 12 lb. boxes.	0

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Bromo.....	per lb.	0
Mott's Prepared Cocoa		0
Mott's Homoeopathic Cocoa (%s).....		0
Mott's Breakfast Cocoa (in tins).....		0 45
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 40
Mott's French-Cocoa Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 27
Mott's Cocoa Nibs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate.....	0 21	0 43
Mott's Sweet Chocolate Liquors.....	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb. tins, per doz.	\$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 22½
Royal Navy Chocolate, 12 lb. boxes, ½ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caracpas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bs, 6 and 12 lbs. each, ½ lb. tins.	0 49

COFFEE.

Green.

		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21½
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own	0 32
Jersey "	0 30
Laguaya "	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 32
Maracaibo	0 36
Santos	0 35
Santos	0 28
Santos	0 30
Santos	0 25
Santos	0 27

DRUGS AND CHEMICALS.

Alum		\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 03	0 03 $\frac{1}{2}$
Borax		0 12	0 12
Camphor		0 80	0 85
Carbolic Acid		0 25	0 50
Castor Oil, 1 oz. bottle, p. gross			4 20
"	2	"	6 00
"	3	"	8 40
"	4	"	10 00
"	$\frac{1}{2}$ pint	"	12 00
Olive Oil, $\frac{1}{2}$ pts., 2 doz. to case, per case.			1 25
"	pints, 2 doz. to case, per case.		2 50
Epsom Salts		0 02	0 02 $\frac{1}{2}$
Extract Logwood,		0 13	0 14
"	boxes	0 07	0 07
Gentian		0 10	0 13
Glycerine, per lb.		0 17	0 18
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insad Powder		0 26	0 30
Saltpetre		0 08 $\frac{1}{2}$	0 09
Soda, Bicarb, per keg		2 20	2 20
Sal Soda		1 00	25
Madder		0 12 $\frac{1}{2}$	0 12 $\frac{1}{2}$

EXTRACTS.

Dailey's Fine Gold, No. 8, per doz....	\$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

RECKITT'S Blue and Black Lead

**{ ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.**

BICYCLE ...WANTED

SECOND-HAND

Address, giving lowest price, make and condition of wheel

THE CANADIAN GROCER
TORONTO.

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada

1st—A beautiful Jet Black Polish.

2nd—For a lasting polish.

3rd—For a quick shine.

4th—For its leather-preserving qualities.

5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

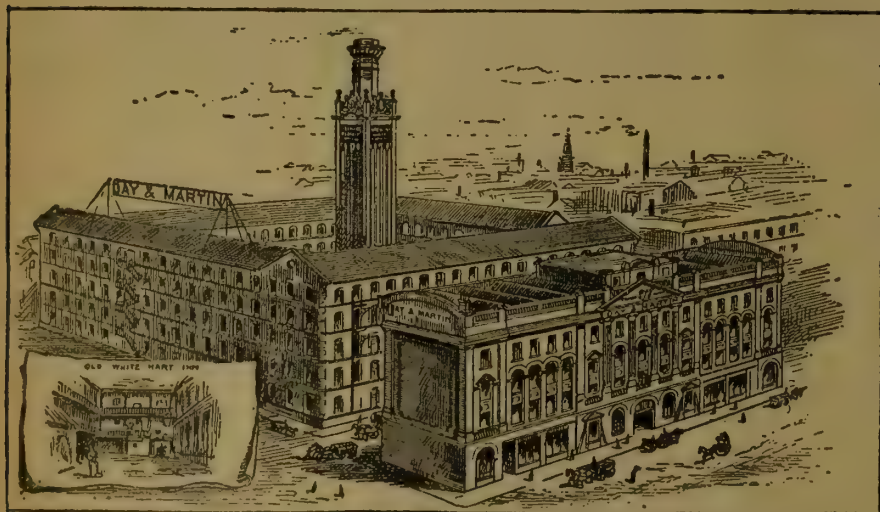
J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

BRANTFORD

STARCH

Pure Prepared Corn The Finest.

Challenge Corn The Quickest Seller.

Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	\$3 30
13¼ lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2½-lb. bar.....	0 04¾
Genuine Electric, 72 bars, per box....	2 50

TEAS.

"SALADA" CEYLON.

		per lb.
Green label, retailed at	30c.....	0 22
Blue " "	40c.....	0 30
Red " "	50c.....	0 36
Gold " "	60c.....	0 44

Terms, 30 days net.

- BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38

Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common.....	0 13	0 14

PING SUEYS.		
Young Hyson—		
Half Chests, firsts.....	0 28	0 32
“ “ seconds	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
“ “ seconds	0 16	0 19

JAPAN.			
Half Chests—			
Finest May pickings.....	0 38	0 40	
Choice	0 32	0 36	
Finest.....	0 28	0 30	
Fine.....	0 25	0 27	
Good medium.....	0 22	0 24	
Medium.....	0 19	0 20	
Good common.....	0 16	0 18	
Common.....	0 13½	0 15	
Nagasaki, ½ chests Pekoe	0 16	0 22	
“ “ Oolong.....	0 14	0 15	
“ “ Gunpowder.....	0 16	0 19	
“ “ Siftings.....	0 07½	0 11	

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 44
Brunette, 12's	0 47
Prince of Wales, in caddies	0 48
in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 7's	0 60
Lily, 3's	0 47
Diamond Smoke, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
¼-lb. plug, 5-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.	
White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts.....	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts.....	0 61
Jubilees, 7½ to lb., chocolate, 15-lb. butts.....	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to 1 lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s.....	0 50
..... 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
..... 3rd	0 44
Special, 7 to 1 lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Standard Kentucky, bright, 5-lb. pails	0 80
Apicot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cleara.

S. DAVIS & SONS, MONTREAL.		
	Sizes.	Per M.
Madre E' Hijo,	Lord Lansdowne.....	\$60 00
"	" Panetelas	60 00
"	" Bouquet	60 00
"	" Perfectos	85 00
"	" Longfellow	85 00
"	" Reina Victoria	80 00
"	" Pins	55 00
El Padre,	Reina Victoria	55 00
"	" Reina Victoria Especial..	50 00
"	" Conchas de Regalia.....	50 00
"	" Bouquet	55 00
"	" Pins	50 00
"	" Longfellow	80 00
"	" Perfectos	80 00
Mungo, Nine,	"	35 00
Cable, Conchas	"	30 00
" Queens	"	29 00
Cigarettes—All Tobacco—		
" Cable		7 00
" El Padre		1 00
" Mauricio		15 00
DOMINION CUT	TRAIL	MON

Cigarettes		TREAT.	Per M.
	Athlete	.....	\$7 50
	Puritan	.....	6 25
	Sultana	.....	5 75
	Derby	.....	4 25
	B. C. No. 1.	.....	4 00
	Sweet Sixteen	.....	3 75
	The Holder	.....	3 25
	Hyde Park	.....	10 50
Cu	Ten	.....	per lb
	Puritan, 10ths, 5-lb. boxes	.....	0 70
	Old Chum, 9ths, 5-lb. boxes	.....	0 75
	Old Virginia, 1-10 lb. pkg., 10-lb. boxes	.....	0 62
	Gold Block, 9ths, 5-lb. boxes	.....	0 73

Cigarette Tobacco--		
B. C. N. 1, 1-10, 5-lb. boxes.....		0 83
Puritan, 1-10 5-lb. boxes.....		0 83
Athlete, per lb.....		1 15
Plug Tobacco--		
Old Chum, plug, 48,	Solace, 16 lbs.	0 68
" " " "	" " 16	0 68
" " " "	8s, R. & R.	13 1/2 0 68
" " " "	7s, R. & R.	14 1/2 0 58
" " " "	7s, Solace,	14 1/2 0 58
" " " "	8s, R. & R.	16 0 58
" " " "	8s, Solace,	15 0 58
O. V. " "	plug 8s,	Twist, 16 0 58
O. V. " "	" 3s,	Solace, 17 1/2 0 58
O. V. " "	" 1s.	" 17 0 55 1/2
Derby " "	" 12s,	" 17 1/2 0 51
Derby " "	" 7s,	" 17 0 51
Athlete	5s, Twist	9 0 74

WOODENWARE.

					per doz.
Pails, 2 hoop, clear, No. 1.....	"	"	"	"	\$ 1 50
" " " " " " " "	"	"	"	"	1 65
" " " " " " " "	"	"	"	"	1 80
" " " " " " " "	"	"	"	"	1 90
" " " " painted " 2....	"	"	"	"	1 65
Tubs, No. 0.....	"	"	"	"	8 50
" " " " " " " "	"	"	"	"	7 00
" " " " " " " "	"	"	"	"	6 00
" " " " " " " "	"	"	"	"	5 00
Washboards, Globe.....	"	"	"	"	1 90
" Water Witch.....	"	"	"	"	1 40
" Northern Queen.....	"	"	"	"	2 25
" Single Crescent.....	"	"	"	"	1 85
" Double ".....	"	"	"	"	2 75
" Jubilee.....	"	"	"	"	2 25
" Globe Improved.....	"	"	"	"	2 00
" Quick and Easy.....	"	"	"	"	1 80
" World.....	"	"	"	"	1 75
" Rattler.....	"	"	"	"	1 30

	THE E. B. EDDY CO.	1 50
Washboards, Planet	.....	1 60
" Waverly	.....	1 50
" XX	.....	1 40
" X	.....	1 25
" Electric Duplex	.....	2 25
" Special Globe	.....	1 25
Mops and Handles, combined	.....	1 25
Butter Tubs	1 60	3 60
Butter Bowls, crates assort'd.	.....	3 60

Matches—	5-Case Lots,	Single Case
Parlor	\$1 70	\$1 75
Red Parlor	1 70	1 75
Telephone	3 10	3 30
Telegraph	3 30	3 50
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

**SOME OF OUR
LEADERS ARE:**

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE.

Brooklyn, N.Y.



For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer **\$3.00**

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario.
W. S. Goodhugh & Co., Montreal.
Tees & Perse Winnipeg.

Walter Baker & Co. Limited,

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.



Cough Drops . .

Lots of "between seasons" colds going the rounds soon. Are you prepared for the demand for Cough Drops?

B. F. P.

Cough Drops are pleasant to the taste, soothing and effective in all cases of coughs, colds or sore throat. Send for sample.

Toronto Biscuit and Confectionery Co.
TORONTO

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

O. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. O. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 1, 1895.

No. 44

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS
English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

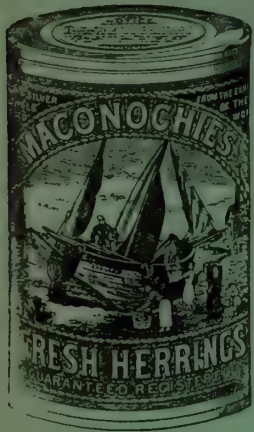
KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 49 Hudson Street, NEW YORK.

LA CADENA—CREAM OF THE HAVANA CROP.



First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

131 LEADENHALL STREET

LONDON, ENGLAND

For further particulars apply to agents:—

SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., Montreal

Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



Fry's

MOST DELICIOUS

**Pure Cocoas
and . . .
Chocolates**

100 Prize Medal goods. It pays to sell them.



MACURQUARHT'S

**Worcestershire
Sauce . . .**

A first-class article at a
reasonable price.

**INCREASES THE APPETITE.
AIDS DIGESTION.**

FAULDER'S Silver Pan

Jams and Marmalades

*

contain no verdigris as fruit does
not touch copper or brass during
manufacture, being made in Silver-
lined Pans.

STANDS SECOND TO NONE.



Cox's

**REFINED
SPARKLING**

Gelatine

For Strength
and Purity, stands
unrivalled.

Grocers would do well to keep all the above brands in stock.

ARTHUR P. TIPPET & CO., Agents

MONTREAL

TORONTO

How About Paper Bags?

We make them.

They are
Full Count
Full Weight
Well Printed

Our bags are the largest made of each respective size.



The Paper
The Bags
The Printing

All made and done
under one roof, by one
firm, earning but one
profit.

SEND FOR SAMPLES AND PRICES.

The **E. B. Eddy Co.** Ltd.

Head Office and Factories: HULL, CANADA
Branch Offices: MONTREAL and TORONTO

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

You Can Get Them From

MONTREAL

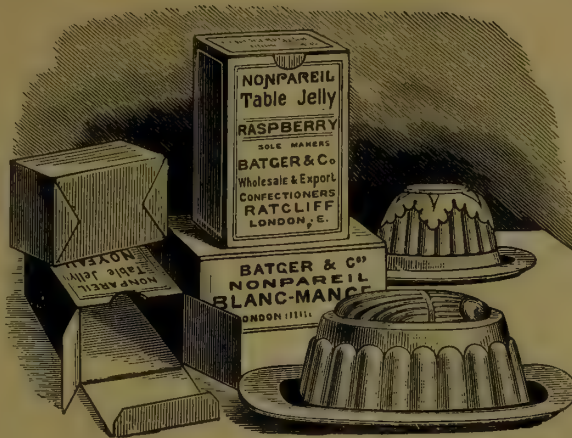
Hudon, Hebert & Cie.
Geo. Childs & Co.
L. Chaput, Fils & Cie.
Ransom, Forbes & Co.
Laporte, Martin & Cie.
Lockerby Bros.
N. Quintal, Fils & Cie.
Caverhill, Hughes & Co.
Hudon, Orsali & Cie.
Carter, Galbraith & Co.

TORONTO

Eby, Blain Co., Ltd.
Perkins, Ince & Co.
John Sloan & Co.
Smith & Keighley
Warren Bros. & Boomer.

KINGSTON

Geo. Robertson & Son



QUEBEC

Davidson & Co.
N. Turcotte & Co.
N. Rioux & Co.
Langlois & Paradis

LONDON

Elliott & Marr
M. Masuret & Co.
Ed. Adams

HAMILTON

James Turner & Co.
W. H. Gillard & Co.

WINNIPEG

Turner, Mackeand & Co.
Thompson, Codville & Co.
Sutherland, Campbell & Co.

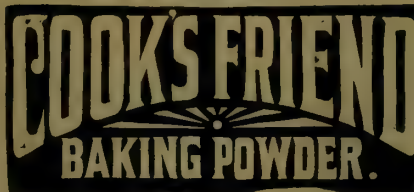
ROSE & LAFLAMME

Agents

Montreal

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



Kippered Herrings

The recognized leading Brand in all
the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar, with no impurities whatever."

(Signed) **JOHN BAKER EDWARDS, Ph.D., D.C.L.**
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS: LONDON, ONT.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Grand Mogul Tea

Is like a gold mine to the merchant—large dividends without much effort. Quite true, Grand Mogul Tea is not placed in stores on approval, to be sold or returned. **Only goods of questionable quality and no reputation are so placed.** All merchants who handle this best of all teas are asked to do so after the most careful test with all competitors. This test wins us the order. Every merchant who handles this excellent tea has bought it on its high quality and well deserved popularity.

WM. TUFTS & SON, Agents, British Columbia.
HOOD BROS. & CO., Agents, Manitoba.

T. B. ESCOTT & CO. Sole Agents
Wholesale Grocers **LONDON, ONT.**

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

Highest Award INDUSTRIAL EXHIBITION

1895

SILVER MEDAL

AWARDED TO

"Reindeer" Brand Condensed Milk

Condensed Coffee and Condensed Cocoa

The "Hevelius"

Is the name of the vessel which recently arrived at New York direct from Rio De Janeiro, with a large consignment of Rio Coffee for **W. H. GILLARD & CO., HAMILTON.**

The coffee will be sold to the trade at close prices. If you want Rio Coffee at the right prices, correspond with this firm.

*YOUNG GIRLS
OLD GIRLS
ALL KINDS OF GIRLS*

LIKE

CHOCOLATES ^{A^ND} BONBONS

We have them—Come with us.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 1, 1895

(\$2.00 per Year) No. 44

DROPS FROM THE EDITOR'S PEN.

Have not the Brownies been over-baked a little?

* * *

A merchant should be as affable selling pickles as dispensing sugar.

* * *

Chili's foreign trade last year decreased \$14,000,000. That's chilly.

* * *

He that loaneth money often roameth abroad in vain in search of it.

* * *

A little carelessness on a clerk's part may cause much damage. Be careful.

* * *

Clerks who associate with bad companions cannot expect to draw good customers.

* * *

Printers' ink, black as it is, has lit the pathway of many a merchant to success.

* * *

"Bust" rhymes with trust, but the worst of it is that the great trusts will not "bust."

* * *

"All the world's a stage," but all who are playing the part of merchants are not born actors.

* * *

Generosity towards clerks pays, while a mean employer begets an unprofitable employe.

* * *

Keep your money in your business or your money will probably put you out of business.

* * *

A "kicker" in the association is a good thing, when his kicks are timely and well-directed.

* * *

The advertisement has a two-fold mission: It introduces the merchant to the buyer and sel's his wares.

* * *

I see that Indian Pekoe fannings were offered in London, Eng., the other day as

low as 4½d., duty paid. May those who drink such tea have copper bottom stomachs! They need them.

* * *

If you have a leak in your business locate and stop it. Otherwise, pump as you may, you will founder in the sea of bankruptcy.

* * *

When the merchant and the clerk do not pull together it is clear they cannot pull business to the store.

* * *

He who endorses for a friend exercises an implicit trust in mankind that should be condemned rather than condoned.

* * *

Whatsoever a man soweth that shall he reap. If you do not plant good advertisements you cannot expect to reap good business.

* * *

It is better to have the latter than the first days of one's life paved with ease. Begin smooth, end rough; begin rough, end smooth.

* * *

More endowed with riches than he who is born with a silver spoon in his mouth is he who comes into the world with a penchant for work.

* * *

When a merchant begins to cut prices he is unconsciously preparing the soil for a crop of tares that will eventually spring up and choke his business to death.

* * *

The authorities of Hammond, Ind., have decided to drive the canned horse meat business out of the town. That is right. The horse was made to be driven, not eaten.

* * *

Now that Canadian horses are a factor on the English market, we may expect stories to be manufactured to the effect that equines

from this side of the Atlantic are affected with some virulent disease. Some people in Great Britain, you know, are affected with a disease which becomes abnormal whenever Canadian live stock or produce becomes prominent on the market.

* * *

There are two descriptions of competition—legitimate and illegitimate. The latter kills active and slothful merchants alike; the former only gives the quietus to the slothful.

* * *

Indian and Ceylon teas are gradually working their way into the United States. Like Mickey Free's father, these teas may safely be expected to get the body where the head has preceded.

* * *

The man to whom you are paying money may be honest, but get a receipt notwithstanding. There are other things besides dishonesty that sometimes compel the payment of an account already liquidated.

* * *

The richness being shown by the gold mines in British Columbia is enough to give Canada an attack of "swelled head." It is to be hoped, however, they will rather help to give the country a swelled population.

* * *

An ordinance in Centralia, Ill., decrees that the displays in front of the grocery stores of that place must not be more than two feet. I do not know what kind of feet the people in Centralia have, but such an ordinance in Chicago would leave little room for pedestrians to get about.

* * *

It is said that the recent decline in the European sugar market was "merely the result of a successful effort to twist some remaining speculative holdings into control of operators who are concentrating stocks for bullish purposes." It would be a good thing for trade if these manipulators would twist themselves out of existence.



GROCERY CLERKS IN MONTREAL.

EDITOR GROCER,—Answering to a demand upon me, I write you these few lines to show to the readers of your valuable and interesting paper, and especially to the grocery trade, the position of grocery clerks of this city compared with other trades. It is a delicate question to touch, but I shall do my best to deal with facts, with the intention of improving the position of clerks, if possible.

Now, Mr. Editor, what a grocer expects from his clerk is education, honesty, intelligence, neatness in dress, politeness, and a good many other qualities, so that he can rely on his abilities to increase his trade. To acquire all these good qualities the young man who wants to be a good grocer should employ his leisure hours in educating himself in this delicate line of trade; for it is a very delicate trade, the grocery, and it requires a good training to be a successful grocer. He has to be up in the morning at six o'clock, the latest, and he is in harness till ten or eleven o'clock at night. Has he time to devote himself to any lecture, to any study of methods of improving his line of trade? Certainly not. But he has to be well educated to be a good merchant and a good citizen, and it is only by taking hours that he should devote to sleep that an ambitious young fellow can learn anything in the way of education.

Is the clerk well paid for his long labor? I say no. And the fault lies with grocers themselves. The reason is this: If grocers would organize and come to an understanding between themselves on a certain margin of profit, on a margin to meet expenses, and leave a profit for themselves, they could well afford to pay better salaries to clerks thoroughly acquainted with the trade; but as stores are run to-day in general, with the increase of expenses that has taken place since the last ten years, the property has increased in value, having the effect of increasing the rents. Rents being higher, the municipal taxes, which are based on rents, have increased. The license-taxes have increased 100 per cent. lately. With these increased expenditures on the shoulders of grocers, it seems to me that they should take means to have a larger margin of profit and thus be in a position to pay their employes a better salary for their long day's work. They would then have better employes, while the young man would take a greater interest in the welfare of his patron; the grocer would make more money, and both would be better off.

On what margin are goods sold to-day in

Montreal? I don't believe storekeepers get 10 per cent. on an average, and, to prove this, I will tell you that I know of a house here, that is pushing for business, that sells a bottle of Hennessey's brandy for \$1.10, which costs by the case \$1.05. That is one out of a hundred similar cases that I could enumerate of the way grocers are selling their goods to day. Grocers keep stores, not for the benefit of the passers-by, but for their own benefit, with the idea of increasing their capital. Selling goods on such a small profit I call giving goods away to the public, for which the grocers will never get any thanks.

Employers and employes should well understand that it is to their best interests that they should join their respective associations and discuss the matter thoroughly, and come to an understanding on a higher schedule of profit for the good of our community.

One example to show what salary a good clerk can get was illustrated to me the other day. A grocery friend, knowing that I was out of a situation, sent for me. After taking many references as to my experience, I decided to take the situation. I asked him the hours of labor. He told me that I would have to open the store at 6.30 a.m. and close same at 10 p.m. every day, and that the salary would be seven dollars a week. I thanked the party for his kindness in thinking of me, but could not accept a position on that salary. Now, that party is not to blame, as he has to compete with his neighbors on small margins.

I hope, Mr. Editor, that I haven't been too long in discussing this important subject, and hope that the study of these facts by the parties interested will bring some good results. By doing this they will appreciate their trade better, and by improving their business, better salaries can be given to clerks. All grocers should subscribe to a trade paper, such as THE CANADIAN GROCER, where matters most interesting to the trade could be discussed.

Hoping that good results will derive from this long article, and thanking your readers, I remain yours, etc.,

J. BTE. E. POIRIER,

President Montreal Retail Grocers'
Clerks' Association.

Montreal, Oct. 28, 1895.

IT SETTLES THE QUESTION.

The decision of the Board of General Appraisers and the N. Y. Circuit Court affirming British Columbia red cedar lumber to be free within the meaning of the U. S. tariff, is looked upon by lumbermen as settling the long pending question of whether the U. S. market was open to the competition of British Columbia lumbermen. The sample shipment of lumber on which the test case

was settled was beveled cedar siding, and it is, therefore, taken for granted that this description of lumber will be admitted free. There is yet, however, a question that it is manufactured lumber, but the decision of the Board of Appraisers will most probably be overthrown.

HE TAKES WHAT HE DEEMS BEST.

The manufacturer who thinks he can ignore the retail grocer—can compel him to come in like the Scriptural rich man who prepared a feast, may, like him, be obliged to go into the highways and hedges, into the byways—among the less intelligent and more pliable classes of trade—to secure the sale of his goods. The self-reliant grocer cannot be compelled to sell the most widely-advertised product; he will do as he deems best and his customers will do as he recommends—will do it every time. All the billboard and street-car advertising, all the appeals to consumers, count for naught unless first the good will of the grocer is obtained. Remember this, manufacturers; and remember, too, that the grocery trade press is the grocers' parliament—it speaks for him—speaks for the man in the village and the man in the city; it voices his sentiments, it is, as one of our subscribers happily puts it, the rudder by which his individual business is steered; and he will steer clear of the enemy of the grocers' parliament every time. There is no bulldozing in this—no boycotting—it is a statement of a fact.—New England Grocer.

COLD STORAGE IN MONTREAL.

The present owners of the block of land, buildings, etc., formerly owned by the Canada Meat Packing Company, on Murray, Wellington and Young streets, and the owners of the block of land and buildings on corner of Wellington and Colborne streets, Montreal, have completed arrangements to amalgamate and form a joint stock company to carry on a refrigerated storage business, under the name of "The Canada Cold Storage and Freezing Co.," of Montreal. The buildings are strongly constructed, have a total capacity of one million cubic feet, and are admirably suited for the business. Facing on four streets, with railway tracks already in place, goods can be handled very expeditiously and economically. The location is close to the canal docks and the street railway cars pass on two sides of the property. Thos. Fraser & Co. have been carrying on a cold storage business in one of the properties this past season. Tenders have been called for the latest improved mechanical refrigerating machinery, which will be placed in the former building. Incorporation will be called for in due course.

The Mecca . . .



The Peer
of all
Coffees

CONTROLLED BY

JAMES TURNER & CO. - *Hamilton*

IN —

WHITE OPAL POTS

Delicious Appetizing Economical



A. F. MacLaren & Co. - **Toronto**

PROTECTED FROM REMOVAL.

THE Dry Goods Economist's Washington representative has secured from the State Department the following list of all the consulates and commercial agencies whose incumbents, owing to the recent Presidential order, will hereafter be protected from removal by the fact that it will not be possible to select their successors except through the impartial regulations of Civil Service. The list will be subject to slight modifications from year to year, as compensations are occasionally changed in accordance with the volume of business of a consular district:

ARGENTINE REPUBLIC.—Buenos Ayres.

AUSTRIA-HUNGARY.—Budapest, Reichenberg, Trieste.

BELGIUM.—Brussels, Ghent, Liege.

BRAZIL.—Bahia, Para, Pernambuco, Santos.

CHINA.—Ningpoo.

COLOMBIA.—Barranquilla.

COSTA RICA.—San Jose.

DENMARK AND DOMINIONS. — Copenhagen, St. Thomas.

DOMINICAN REPUBLIC. — Santo Domingo.

FRANCE AND DOMINIONS.—Calais, Cognac, Guadeloupe Island, Limoges, Lyons, Marseilles, Martinique, Nantes, Nice,

Rheims, Roubaix, Rouen, St. Etienne, St. Pierre, Tahiti.

GERMANY.—Aix la Chapelle, Annaberg, Bamberg, Bremen, Breslau, Brunswick, Chemnitz, Cologne, Crefeld, Dusseldorf, Freiburg, Furth, Glauchau, Hamburg, Hanover, Kehl, Leipsic, Magdeburg, Mannheim, Mayence, Munich, Plauen, Sonneberg, Stettin, Stuttgart, Weimar.

GREAT BRITAIN AND DOMINIONS.—Amherstburg, Antigua, Auckland, Barbadoes, Belize, Bermuda, Birmingham, Bristol, Brockville, Cape Town, Cardiff, Ceylon, Charlottetown, Chatham, Clifton, Coaticook, Cork, Dublin, Dundee, Dumfermline, Fort Erie, Gaspe Basin, Gibraltar, Goderich, Guelph, Hamilton, Huddersfield, Kingston, Leeds, Leith, London, Ont.; Malta, Moncton, Morrisburgh, Nassau, Newcastle, Nottingham, Orillia, Pictou, Port Antonio, Port Hope, Port Louis, Port Sarnia, Port Stanley and St. Thomas, Prescott, Quebec, Sheffield, Sherbrooke, Sierra Leone, Southampton, St. Christopher, St. Helena, St. Hyacinthe, St. John, N.B.; St. John's, N.F.; St. John's, Quebec; St. Stephen, Stratford, Ont.; Swansea, Sydney, Three Rivers, Toronto, Trinidad, Tunstall, Victoria, Wallaceburgh, Windsor, N.S.; Windsor, Ont.; Winnipeg, Woodstock, Yarmouth, N.S.

GREECE.—Athens, Patras.

HAITI.—Cape Haitien.

HONDURAS.—Ruatán, Tegucigalpa.

ITALY.—Castellamare di Stabia, Catania, Florence, Genoa, Leghorn, Messina, Milan, Naples, Palermo, Turin, Venice.

MADAGASCAR.—Tamatave.

MEXICO.—Acapulco, Matamoras, Merida, Nogales, Paso del Norte, Piedras Negras, Tampico, Tuxpan.

NETHERLANDS AND DOMINIONS.—Amsterdam, Batavia, Curacao, Rotterdam.

NICARAGUA.—Managua, San Juan del Norte.

PARAGUAY.—Asuncion.

PORTUGAL AND DOMINIONS. — Fayal, Funchal, Mozambique.

RUSSIA.—Odessa.

SALVADOR.—San Salvador.

SPAIN AND DOMINIONS.—Baracoa, Cadiz, Cardenas, Cienfuegos, Denia, Malaga, Manilla, Sagua la Grande, San Juan, Santiago de Cuba.

SWEDEN AND NORWAY. — Christiania, Gothenberg, Stockholm.

SWITZERLAND.—Geneva, Horgen, Zurich.

TURKEY AND DOMINIONS.—Beirut, Jerusalem, Sivas, Smyrna.

VENEZUELA. — La Guayra, Maracaibo, Puerto Cabello.

ZANZIBAR.—Zanzibar.

OUR 20, 25 ^{AND} 30 CENT
BROOMS CANNOT BE BEAT.

ORDER

DAISY, THISTLE ^{and} ROSE

And you will have the Best Value in the market. On lots of
5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

NEW FRUITS

Currants
Apricots
Peaches
Figs

It
will pay
you to have
our quotations
before placing your
order for any of these lines.

Valencias
Muscatels
Peels

SPECIAL QUOTATIONS ON LARGE LOTS.

DAVIDSON & HAY Wholesale Grocers **TORONTO**



OUR "ABSOLUTELY PURE"

Buckwheat Flour

NO MIXTURE.
YOU BUY WHAT YOU PAY FOR.

E. D. TILLSON, - Tilsonburg, Ont.

Laughing Babies



all over Canada are blessing the mothers who have brought them up on Jersey Brand Condensed Milk. We solicit a trial order from every grocer.

The Babies' Friend

"JERSEY BRAND"

CONDENSED MILK.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - -

HALIFAX, N. S.

HAMILTON TRADE GOSSIP.

DURING the past week trade has dropped off a little, but there is still a good volume of business passing; in fact, some at least of the wholesale houses have found it necessary to bring back their employes at night. As far as I can learn, Hamilton's wholesale houses have not much cause for complaint regarding the volume of business that has been passing their way lately. Neither have they much cause for complaint regarding payments.

I find that the tea market has lost none of its firmness. In fact, generally speaking, it is firmer than it was a week ago, especially on medium Congous, which are now being very much sought after on account of the high price of Ceylon tea. In China teas there has been an advance the past week of something like 2c. per pound. Japan teas are being held very firm, and nothing like a decent liquoring tea can be obtained under 16c., but the tea most in demand ranges from 17 to 18c. The better grades are rather neglected. No quantity of Young Hysons have come upon the market, and any desirable teas of this description are picked up as soon as offered. Locally the turnover during the week has been fair for the season.

The demand for sugar has fallen off considerably during the past week or ten days.

But in spite of this the movement is quite equal to that usually obtaining at this season. We quote as before: Granulated, $4\frac{3}{8}$ to $4\frac{1}{2}$ c.; yellows, 3 to $3\frac{3}{8}$ c.; brights, $3\frac{3}{4}$ to $3\frac{7}{8}$ c.

The feature of the grocery trade during the past week has been the sharp advance in Valencia raisins. Quotations received on Tuesday by importers here show that second quality fruit would cost about $5\frac{3}{4}$ c. net cash, laid down here. "In view of the bareness of the market in Spain, it seems safe to consider the advance a permanent one," remarked a wholesaler to me. "And one that is likely to affect the California raisin market, and that at no distant day." Very few off-stalk Valencias are being offered, and they are not wanted. Fine off-stalk Valencias are worth 5 to $5\frac{1}{4}$ c., ordinary selected $5\frac{1}{4}$ to $5\frac{3}{4}$ c., and best selected $5\frac{3}{4}$ to $6\frac{1}{4}$ c.

The advances which have taken place in currants have been fully maintained, and, judging from present indications, there is no possibility of a reaction. "And merchants," remarked a wholesaler to me, "can make no mistake in making their purchases now for the holiday trade." The idea as to price is: Provincials, $3\frac{3}{4}$ to 4c.; Filiatras, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; Patras, $4\frac{1}{2}$ to 5c.; Vostizzas, $5\frac{1}{2}$ to $6\frac{1}{4}$ c., according to quality. "It would pay for retailers to know," remarked an importer to me, "that there is more than one quality of

currants put up under similar brands. Merchants should therefore be very careful in buying. The difference in the quality of Vostizza currants is very marked."

The canned goods market is practically featureless. Ruling quotations are: Tomatoes, 75 to 85c., according to brand; corn, 75 to 85c.; peas, 80c. to \$1, according to brand.

Coffees continue much as before. With the advent of the winter months, naturally, a greater consumption is looked for. Green coffee is quoted: Rios, 19 to 20c.; Java, 29 to 32c.; Mocha, 30 to 32c.

There are new season's French prunes on the spot. They are quoted at $4\frac{1}{2}$ c., but there is no enquiry for them. Bosnia prunes are being quoted to arrive at 6c. Shipments are due here in a week or ten days.

I am told there is quite a good movement in both syrups and molasses. The molasses most wanted is that ranging from 23 to 25c., and that again at from 32 to 35c. In syrups, 30 to 32c. is the ruling idea. Some good values are being offered in American syrups, which are being brought in and underselling the native product, notwithstanding the heavy duty. Corn syrups are going into consumption more since the reduction in price. "Carrying out," remarked one wholesaler,

CHILLY MORNINGS

Suggest to the good housewife hot griddle cakes for breakfast. You are likely to have—probably do have—calls for a good, reliable prepared flour. (Self Raising).

We have been making such an article for many years. It has always given satisfaction. More sold so far this year than ever before.

You'll never regret it if you order a case of

THE IRELAND CO.'S
BUCKWHEAT
FLOUR

TORONTO, ONT.

In $2\frac{1}{2}$ lb. Packages. 2 doz. per Case.
" 5 " " " " " " " " " " " "

The most attractive Package on the market. It sells at slight.

Will it interest you

to know that you get the best **CLEANED CURRANTS** when you buy them from us? We make a specialty in this line—3 crown, 5 crown, 7 crown.

All our lines of Groceries are full and complete and all fresh.

OUR MAIL ORDER SYSTEM IS MOST PERFECT.

BALFOUR & COMPANY,

Hamilton.

"the old adage that price has a great deal to do with the increase in the consumption in a great many lines. When it was 50c. per gallon we did not keep it in stock; now that the price is down to 40c., we are selling large quantities."

F. W. Fearman, the pork packer, is fairly well employed, but the price of hogs is somewhat retarding operations. "In Chicago," explained one of Mr. Fearman's sons, "hogs were on Tuesday quoted at \$3.40 to \$3.70, and in Buffalo at \$3.75 to \$3.80. Now we are paying \$4 to \$4.10, and still the farmers are holding for higher prices. Our English agents advise that they expect a low run of values, and urge us to be cautious."

I ran against Mr. W. W. Montague, of Dunnville, on Wednesday, while he was in one of the warehouses buying some assorting parcels. "Trade is good," he said in reply to a query. "It has improved wonderfully the last few weeks, but the outlook was blue a short time ago," Mr. Montague is a cousin of the Secretary of State, and proud is he of his honored cousin. By-the-bye, I am told that Mr. Montague has a seventeen-

year-old daughter who promises to be about as famous as an eloquist as his cousin, the Secretary of State, is as an orator.

Lumsden Bros. have this week received a shipment of 400 packages of China teas, all blacks.

Walter Woods & Co. are busily employed at the moment in shipment of brooms, brushes, woodenware and a number of other lines, which customers desire to get before the close of navigation.

Lucas, Steele & Bristol, who make a specialty of the article, are just in receipt of their usual fall shipment of English rock candy. The firm is quoting low prices.

Lucas, Steele & Bristol are in receipt of a large shipment of black teas in half-chests and caddies. "It was a very advantageous purchase," explained one of the members of the firm, "the people from whom we bought them advising us that they would cost 3c. per pound more to-day."

Balfour & Co. have a large line of Valencia raisins and currants on the Frerona, due to arrive in Montreal in a few days. "These lines have gone up very much, but we find our customers are willing to pay the higher figure for the class of fruit we handle," it was explained to me. Balfour & Co. have had a busy week of it filling orders

for the Upper Lakes and Manitoba. They expect their shipment of Lipton's teas every day.

Balfour & Co. expect to be settled down in their new building about the end of the month. "We shall move over gradually," said Mr. Balfour. "Goods arriving are being sent there now."

James Turner & Co. report a large trade in "Mecca" coffee. "We have orders from as far east as Kingston," said a member of the firm.

W. H. Gillard & Co. have sold out the three carloads of China black teas they received about a month ago, and are now in receipt of a duplicate shipment of same quantity; also 500 packages of "Big Gun" Japans, and documents of 300 packages of Moyune Young Hyson points which left Shanghai Oct. 1.

In September last W. H. Gillard & Co. sold a dealer in Manitoba a sample package of Dalu Kola Congou, a blend, and on Wednesday last they received a duplicate order from the customer for five chests of the same.

W. L. E.

CHEAP CALIFORNIA FRUIT.

Smith & Keighley, Toronto, are offering a line of California dried apricots at 9c.; dried peaches at 8c., and prunes at 4½c. in 50 lb. bags.

**FLAG-SHIP
BRAND**

Canned Salmon

Every can bearing our label is guaranteed to contain strictly first-class fish—the pick of the Fraser River catch. We pack immediately the fish are landed, thus ensuring fresh, sound meat.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

Imperial French Plums



Finest imported, large sizes 40 to 50 to the pound, in $\frac{1}{4}$ boxes. A trial of this superb fruit will show the advantage of handling the best quality. It will double your trade for this line of goods.

IN STORE---FIRST ARRIVALS

New Tarragona Almonds
New Shelled Almonds

New Sicily Filberts
New Currants, Cases and 1-2 Bbls.

TURNER, MACKEAND & CO. - Winnipeg
Wholesale Grocers.

Seasonable Seasonings For the Season

Sage
Summer Savory
Thyme
Sweet Marjoram and
Poultry Dressing

Fresh, Pure, Strong, Rubbed and
Ground, in packages and bulk.

See our men when they call.

The SNOW DRIFT CO. = Brantford, Ont.



THIS CROWN is the trade mark
of the leading line of . . .

Flavoring Extracts

. . . ON THE MARKET . . .

ROBERT GREIG & CO.

. . . MONTREAL

GROCERS'
SUNDRIES
EXTRACTS
MUSTARD
KETCHUP
OILS, ETC.



UNSURPASSED FOR QUALITY

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co.
LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE DUTY ON RICE.

THE CANADIAN GROCER has more than once dealt with the duty on rice. We are inspired to again do so by a circumstance which recently came under our observation.

Against cleaned rice there is a duty of one and one-fourth of a cent per pound; but in spite of this fact there are wholesalers who are bringing their supplies of this article from England. We know one house that has purchased the whole of its anticipated requirements in that country. It is this that has induced us to return to the subject.

The cost of the rice in question before it passed the Customs was less than two cents per pound. By the time it had passed the Customs and paid the one and one-fourth of a cent duty, its cost had swelled to three and one-fourth cents per pound. The duty, therefore, enhanced the price to the extent of about 62½ per cent.

The importer here cited was, however, more fortunate in the percentage of duty paid than was the average importer of last year.

Turning to the Trade and Navigation Returns of 1894 we find that there were brought into the country during that year 6,238,388 pounds of rice valued at \$106,882, the duty on which was \$68,764.62 or a little over 64½ per cent.

One unacquainted with the facts would naturally infer, with a duty averaging over 64 per cent., that rice milling, if not rice growing, was an important industry in Canada. It is important for two mills and for three or four score of people who earn their bread and butter by it. If our memory serves us, the number of persons employed in the industry is less than one hundred. Surely, then, to tax the people of this country for the purpose of giving employment to so few people is an injustice. It is an illu-

stration, indeed, where the "saving minority" is more important than the great majority.

But it would be unfair to overlook the fact that the rice manufacturers of the country are also taxed for the raw material they import. On the unhulled, uncleaned or paddy rice they bring in they are mulcted to the extent of three-tenths of one cent per pound. And we find that last year they contributed to the Government treasury on this account the sum of \$8,178.

But a comparison between the percentage of duty paid by the importer of rice and that of the mill-owner on his raw material shows a difference of nearly 60 per cent. in favor of the latter. In other words, the importer pays over 64½ per cent. on finished rice, while the mill-owner pays a duty of scarcely 5 per cent. If the duty is put on the raw material for the purpose of mollifying the importer and the consumer, obviously the attempt is weak. Here are the figures according to the Trade and Navigation Returns: Unhulled, uncleaned or paddy rice, 13,996,983 pounds, valued at \$136,761; duty, \$8,178. We have already given the figures regarding the cleaned rice imported.

Another striking feature revealed by the Trade and Navigation Returns is the proportion of cleaned (consumed by the people) and uncleaned (used by the mills) brought into the country. Of rice we last year imported in value \$106,882 worth and of uncleaned \$136,761, or nearly 78 per cent. of cleaned to uncleaned, while in quantity the proportion was nearly 45 per cent. of the former to the latter.

These figures show that, in spite of a tariff evidently intended to be high enough to be prohibitory, Canadians have to import about one-half of the rice they require.

Obviously, the duty on rice is an injustice, and a rank one at that. The Government should not allow another session to pass without doing something to remedy the evil.

SHOULD BE MADE PAY THE PIPER.

COMPETITION between the department stores in Toronto is becoming so keen that it promises to be the death of some of them.

No one will probably regret if the promise becomes a reality.

Department stores are undoubtedly an evil. The daily newspapers get large advertisements from these concerns, but it is probably no exaggeration to say that even the newspapers are not the gainers in the long run: Department stores kill other advertisers and drive away subscribers.

But granted that the daily newspapers are gainers by the existence of the department stores, it is questionable whether any other class in the community are.

Manufacturers are not benefitted. Neither are the wholesalers. Store property in the vicinity of these department houses and

store property in outlying districts alike depreciate in value. Then one thing is certain: the wages of clerks and the wages of working people, male as well as female, are not appreciated by the "Cheap John" class of business which these stores carry on.

But of course the greatest sufferer by the advent of the department store is the retailer. It is all very well to declare that there are some retailers who should not be in business anyhow, small and incompetent ones for instance. But the trouble is that large and competent ones are also being made to suffer. Some are closed out altogether, while others have a struggle to keep their heads above water.

The department store is a monopoly, and anything that monopolizes trade cannot be a good thing for the community in which it exists. Ninety-nine per cent. of those who imagine they are saving money by buying their goods at these department stores would probably readily acknowledge that the injury these department stores are working is out of all proportion to the benefit they bestow.

The improvement of a thoroughfare, the construction of a railroad and other undertakings nearly always entail the payment of damages to someone. Yet these undertakings are admittedly for the public good. And if institutions admittedly on the whole beneficial to the community are compelled to pay damages, why should institutions such as department stores, admittedly on the whole inimical, be allowed to work injury right and left without being made to pay for the privilege of doing so?

THE CANADIAN GROCER does not, of course, mean to say that the department store should be made to pay damages to every retailer that it forces out of business. Such a contention would be too absurd to advance. Nor do we maintain that department stores should be witholden from starting up; that would be interference with the freedom of trade.

But what we do maintain is that the department store should be compelled to pay to the community in some way something proportionate to the privileges they enjoy, if not for the evil they work.

MARITIME PROVINCE POTATOES.

The potato crop in the Maritime Province is a heavy one. When in Shediac, N.B., THE CANADIAN GROCER found the principal street completely blocked with farmers' teams all laden with potatoes. One dealer alone, who ships to the West Indies, has handled 25,000 barrels so far this season, and recently the deliveries from the farmers averaged over 1,000 barrels per day. The price paid per barrel was 70c. for the ordinary varieties, and for Garnets 75c.

In P.E. Island the crop is so abundant that potatoes are almost a drug on the market.

HON. MR. WALLACE AND CUSTOMS VALUATION.

SERIOUS complaint is made by Hon. N. Clarke Wallace, Controller of Customs, of some statements in the Ottawa correspondence of THE CANADIAN GROCER, Oct. 4. The article in question, our readers will remember, dealt generally with the vacant Commissionership of Customs, and complained that political reasons would probably determine the class of man chosen to fill the position. All the statements were in the nature of information for the business interests of Canada which support this journal, and which it, in turn, desires to serve on all occasions. The article was moderately and courteously expressed, and contained no charges of a personal nature, nor anything which reflected upon private character.

We understand that the Controller thinks that the article involves a charge of conspiracy against himself to compel Mr. Douglass to act unfairly in the matter of Customs valuation. He is clearly mistaken in such a view, for that is not the meaning intended to be conveyed by any of our articles regarding the Customs administration, and if any reference in the Ottawa correspondence in question seems to convey that impression, we are glad to disclaim it and regret that such an imputation should appear to be made.

As a matter of fact THE CANADIAN GROCER has repeatedly expressed its high regard for the Controller of Customs. It has, indeed, been accused of partiality towards him on different occasions, because it has spoken of his industry, of his capacity as a business man in a Government badly needing more business men in its make-up, and of his personal worth. We still hold these opinions. We are as ready as ever to record his general willingness to listen to trade complaints and remedy abuses when such are pointed out.

But Hon. Clarke Wallace and the administration of the Customs Department are two different things. Political influences in public affairs didn't originate with Mr. Wallace. They are a legacy of times past. Neither party is free from the offence. Disputes as to rates of duty recently in the hardware trade have given rise to a feeling that the Customs Department unduly press upon the importer in the interest, apparently, of a few Canadian concerns. This question has been discussed in Parliament, in THE CANADIAN GROCER, and in other public journals. Discussion is free, and must continue so. Any attempt to muzzle public expression of opinion or stifle fair criticism would have a very bad effect, both politically and otherwise. At the same time, Hon. Mr. Wallace may imagine that reflections upon the system are intended for himself, personally or officially. This is not so, as far as this jour-

nal is concerned, and we wish to make the most distinct disclaimer of the slightest intention to attack him in his individual or official capacity. It is a system, not a man, we are dealing with. If any remarks in the Ottawa correspondence referred to can, fairly or unfairly, be construed into an injurious attack on character, we would greatly regret it, because this is a business man's paper, and wishes to have no party bias or personal animus in discussing public affairs.

Of course, we realize the difficulty of Mr. Wallace's position. He has to raise a revenue and the law gives him large discretionary powers. To business men his department is by far the most important branch of Government. He is certainly the most vigorous Minister of Customs we have yet had, and if the importers think the law is being strained to make them pay more duties than is necessary they will naturally air their grievances. They have a right to do so, and this journal is equally free to help them in their efforts. THE CANADIAN GROCER has no interest to serve, other than the interests of the merchant community whom it represents. It would not be worthy of support if it were not a fearless champion of the trade, and ready, even at inconvenience and cost, to stand up boldly for free discussion. But attacks on public men, as men, are not part of its programme, and Mr. Wallace may rest assured that the situation does not call for a campaign on his part against a paper which has always been a fair, nay a generous critic, a critic which may be antagonized, but one which cannot be muzzled.

THE MONTREAL COLLECTORSHIP.

THE following snappy correspondence was given out for publication this week by the Montreal Board of Trade, and will show the ill-feeling prevalent in Montreal in regard to the delay in appointing a Collector of Customs:

HON. MACKENZIE BOWELL, Premier of Canada:

SIR,—I have the honor, by the direction of the Council of this Board, to again communicate to you the appended resolution adopted by it on the 9th of April, with regard to the delay in appointing a Collector of Customs at this port, and to express the disappointment felt by the Council that, although in acknowledging receipt of that resolution, you said that the matter would have the Cabinet's best attention, no appointment has yet been made.

The Collectorship of Customs became vacant in January 1893, and the Council is constrained to express its opinion that the action of the Government in delaying the appointment of a Collector for nearly three years indicates an indifference to the welfare of Montreal and a lack of regard for the representations made by this Board and the commercial community generally, that is most regrettable.

The Council prays that the Government will not further delay the appointment of a Collector of Customs for this port.

I have the honor, etc.,

Your obedient servant,

GEO. HADRILL, Secretary.

The resolution adopted by the Board is as follows:

That the Council of the Montreal Board of Trade hereby asks the attention of the Government to the long continued vacancy in the Customs Collectorship of this port.

That the Council, in common with the business community generally, gladly bears testimony to the able and efficient

manner in which the Acting Collector has succeeded, by unremitting devotion to the public service, in discharging the duties of the Collectorship; but that it considers that it is detrimental to the prestige of the chief port of the Dominion, as the combined duties of Collector and Acting Collector are more than one person can discharge, and unsatisfactory to importers, that there should be no Collector of Customs here.

That the Council, therefore, earnestly prays the Government to take the matter of the appointment of a Collector of Customs for the port of Montreal into consideration at once, with a view to action at the earliest possible date.

The Premier replied as follows:

GEORGE HADRILL, Esq., secretary Board of Trade:

SIR,—I have the honor to acknowledge your letter of yesterday enclosing a copy of a resolution adopted by the Council of your Board in April last, calling attention to the necessity for filling the position of Collector of Customs at the port of Montreal. I am exceedingly glad to learn that the Acting Collector has succeeded, by unremitting attention to the public service, in discharging the duties of the Collectorship, and your Council may rest assured that the matter of appointing a Collector will be attended to at the earliest moment practicable.

Yours respectfully,

MACKENZIE BOWELL.

The opinion was plainly expressed to THE CANADIAN GROCER by members of the Council that the P. emier's reply was entirely unsatisfactory. The business community were going to have a plain answer, or know the reason why.

ONTARIO APPLES.

The apple market is in a better condition than it was a few weeks ago.

It is not long since, owing to the report that there was a tremendous yield of apples in all parts of the world, the outlook for the grower was bad, and speculators refused to buy up the fruit by the orchard, as is their wont.

Now, however, a slight reaction has set in, the tide seems to have turned the other way, and prices are advancing.

One reason for this is that, owing to the poor outlook before mentioned, large quantities of Ontario fall apples were not marketed, but instead were allowed to spoil. The results are that winter apples are being early called for, and the quotations for good fruit are firming up generally and in some lines actually advancing.

FIRMNESS OF BOSNIA PRUNES.

Bosnia prunes promise to be a scarce, as well as an expensive, commodity on the Canadian market.

Owing to the high price, the orders placed have been few. "Those who have ordered," said an importer, "are lucky, as the market is firm at the advanced figures. There will be no Bosnia prunes to retail under 10c. per pound."

BIG OPERATIONS IN VALENCIAS.

THE week has been an excited one in wholesale grocery circles in Montreal, owing to the unusual anxiety displayed by buyers to procure supplies of Valencia raisins.

Some time ago THE CANADIAN GROCER referred to the fact that the Escalona's cargo had been almost all taken by western jobbers. This fact was one of the original causes of the activity witnessed this week in Montreal. Expecting that they would have no difficulty in securing their share of the stock on the Escalona, Montreal jobbers offered new crop fruit at very low figures, and were foolish enough to book orders to a considerable extent ahead without providing for supplies ahead. In fact, in some cases the competition for business was carried to such an extent that sales were made entirely irrespective of what supplies would cost laid down in Montreal.

Then came the steadily advancing cables from Denia, which have been going up ever since, the rise being 5s., or 1½c. per lb. from the lowest point at that port this season, and the Montreal jobbers who had sold ahead were in a decidedly unenviable position.

The Escalona came to hand, and they found that the westerners had shut them out. The outcome has been "cakes and ale" to the selling agents, in enabling them to make a quick turnover of the fruit to arrive ex Fremona on the 4th inst. There was a regular rush to buy, and with the demand from shorts anxious to cover and the firm cables, prices from first to second hands improved fully ½c. per pound all round.

The fruit on the steamer in question aggregates 60,000 odd packages—viz., 53,000 half, 4,800 quarter, and 2,700 eighth boxes of Valencia, and the fact that the whole, or almost the whole, of this large quantity has been placed to arrive within the past eight days or so, will afford some idea of the extensive buying done by Montreal houses. In fact, hardly any of it will go west, it being placed in Montreal and Quebec.

BETTER BUTTER MARKET.

Though there is little activity in medium and low grade butter, we have to note a considerable improvement in the finer qualities. Prices have not advanced to any extent, but the market is brisker, with an upward tendency at present.

This improvement is due to the better export demand just now existing for Great Britain.

Dealers, however, should not be too hasty in buying, as the present pleasant state of trade may not last long. The new Australian butter will soon reach the British mar-

kets, and may be followed by reduced values.

In this case the Canadian export demand would, of course, decrease again.

Meantime it may be mentioned that within a fortnight 40,000 tubs of creamery butter from this side of the Atlantic have been disposed of in London at prices varying from 24 to 28c. per pound.

CAN YOU TELL US WHY?

HOW did cheese first come to be artificially colored? For some days the dairy editor of THE CANADIAN GROCER has been worrying over this question. It seems strange that the fad of coloring cheese has become so universal. Cheese in its natural condition is, of course, as everyone knows, white, and the query as to how the people were first educated up to so generally demanding a colored article is therefore an interesting one.

Throughout the English-speaking world a rich-hued cheese is in demand, but there must be an exception to the rule, and so we find an odd community here and there that calls for the white article.

In Toronto and Montreal, for instance, and in fact throughout all Eastern Canada, the call is for the yellow-red product, but in Manitoba and other western districts the pure white article can be easily disposed of in considerable quantities.

This latter circumstance is a fortunate one for some of the Prairie Province manufacturers, who were unlucky enough this year to get hold of a lot of inferior coloring material, which "set" unevenly and turned out a very mottled specimen of cheese. These makers have had to throw away their "dye," and manufacture white cheese, which, as stated above, can be disposed of to a great extent in the local markets.

Turning to Great Britain, where nearly all our export cheese is disposed of, we find that the demand is chiefly for the colored product, but that "white" is in favor in some important centres. Liverpool and Glasgow, for instance, take all red cheese, while Manchester uses white almost exclusively.

These facts show that the call for red cheese is merely a fad supported by local custom, and as a big jobber remarked in the writer's hearing the other day, some day common sense will prevail and white cheese will be universally used. The sooner this change is brought about the better, for it is absurd that people, who are shocked at any attempt at adulteration or artificial coloring in connection with other articles of food, should be to so great an extent in favor of the introduction, for appearance sake, of foreign substance into cheese.

Taking Toronto as a criterion, it may be said that white has begun already to sup-

plant the red cheese. The better classes are calling more than formerly for cheese in its natural state, and the grocers who cater to the fashionable trade have now to keep the white article in stock. Of course, the masses always follow the suit of their wealthier fellow citizens, so we may perhaps expect in time to see the coloring of cheese a thing of the past.

We have made inquiries in various quarters with a view to finding an answer to the query with which this article opens, but in vain. Produce men and grocers seem alike unable to answer the question. The only remark approaching the nature of a reply elicited was to the effect that cheese may have been colored in imitation of butter in order to catch the poor people who were not able to buy the dearer article, and used the cheaper as a substitute.

We should be glad to hear from anyone who has a suggestion to make bearing on a possible solution of this problem.

DON'T SCALD YOUR POULTRY.

Last week THE CANADIAN GROCER made some suggestions regarding the manner in which poultry should be prepared for market, and we trust that country shippers have benefitted by what we said.

This week we wish to throw out another suggestion, nay, a strong recommendation. We want to impress upon shippers the advisability of sending dry-plucked fowl to market, and they can in turn call the attention of farmers and others from whom they get their poultry to this matter.

Dry-plucked poultry is more marketable by long odds than scalded fowl, and the sooner this is learned the better for all concerned.

Scalded fowl does not keep its appearance or freshness like dry-plucked. It turns blue more quickly, and taints more readily, it is said.

Read, mark, learn, so that others may inwardly digest the poultry you send to market, instead of turning up their noses at it, or throwing it away.

MALAGA RAISIN SITUATION.

Malaga raisins, like a good many other lines of foreign dried fruits, have developed a stronger feeling.

The shipments now on the way for Canada ex ss. Fremona are costing considerably less than earlier shipments via Liverpool.

The quantity of fruit imported has not been large and ought to meet with a ready sale. The higher grades, such as connoisseur and dessert clusters, have never shown as fine quality before, and the quality of Malaga fruit generally is better than that of a year ago.

TRADE CHAT.

THE price of eggs has advanced in Regina to 15 cents. Butter made a sharp advance also a few days ago.

The annual commerce of the British colonies amounts to £448,000,000.

The Manitoba Government has decided to start a dairy school in Winnipeg on Jan. 1st next.

Orders at the Tillson Co.'s mills are being received much faster than the output of the mill will fill them.

Mr. and Mrs. E. D. Tillson, of Tilsonburg, have arrived home from Chicago and Minneapolis, via Saulte Ste. Marie.

David Strickler has been appointed by the Bright Cheese Manufacturing Co. to fill the vacancy in the board caused by the death of the late John Little.

The Winnipeg civic health authorities have been devoting attention to the citizens' milk supply lately, and as a result some 300 cows have been isolated or destroyed.

Manitoba cheese shipments are beginning to assume large proportions, as well as grain and live stock exports. One Winnipeg firm in the past ten days has shipped 18,000 pounds to Montreal for export to England.

Land Commissioner Hamilton, of the C.P.R., suggests that a practical milling and baking test be made by the Government of frozen and other inferior grades of wheat, so

that the actual value of frosted wheat may be arrived at.

A Toronto traveler is reported to have sold \$8,000 worth of liquors in Kootenay on one trip.—B.C. Commercial Journal.

Henry Matthew, a prominent business man of Brockville, was married this week to Miss Maggie Beaubien, of Howe Island.

The British Columbia Commercial Journal is urging the people of that province to take advantage of the partial failure of the French sardine industry to embark in the industry for themselves.

On Monday at Toronto Junction, burglars entered the grocery store of Barnes and Padget, by forcing in the iron door at the rear. After drilling a hole in the safe they blew open the door with some explosive, and decamped with about \$30 in silver.

The C.P.R. traffic department is going in for record-breaking in grain carrying this fall. The highest figures of former years have been exceeded several times, but the record of one day last week of 413 cars is not likely to be exceeded this season.

A cable from London (Eng.) says: "The salmon from British Columbia, which the Fishmongers' Company declare to be salmon trout, the sale of which was made illegal, has been declared by experts to belong to the family of salmonidæ, though they differ from the British salmon. The Fishmongers' Company has consequently withdrawn its

order prohibiting the sale of frozen salmon from British Columbia, and the importers of the fish are satisfied.

On Saturday fire was discovered in the cellar of G. G. Steele's grocery store, Woodstock, Ont., and was making good headway by the time the employes attacked it with pails of water. They succeeded in extinguishing the flames before much damage was done.

W. B. Cockburn, of the Milton Butter Factory, has purchased the brick store on the corner of Main and Brown streets, Milton, Ont., and the frame dwelling on the east side of it. Mr. Cockburn has commenced excavating, and intends erecting a fine building for a butter factory on the site.

Fire broke out last week in the stone residence of W. H. Gillard, Aberdeen avenue, Hamilton, and threatened to consume building and contents, but was got under control by the fire department after \$600 damage had been done. The fire originated in a frame addition to the house, and spread along the windows of the main building, destroying all the shutters, blinds and curtains.

John McCause, clerk with Butler Bros., Woodstock, Ont., will, on November 1st, enter into partnership in the grocery business with D. D. Black, of the same place. Mr. McCause is an energetic, obliging young man, and possesses a thorough knowledge of the grocery business. The new firm should, as they doubtless will, do a large trade.

Just received ex ss. Escalona . . .

New Valencia Raisins

LAYERS, ETC.

BEST KNOWN BRANDS ON THE MARKET.

We also expect in a few weeks a full assortment of Dried Fruits, such as

RAISINS, FIGS DATES, NUTS

OF ALL
KINDS

Which we offer at very low figures for delivery on arrival of goods.

WRITE FOR QUOTATIONS.

Laporte, Martin & Cie.

Wholesale Grocers

72 to 78 St. Peter
Street . . .

MONTREAL

(Mention this paper when writing.)

SUPPLEMENT TO THE CANADIAN GROCER.

GILLARD'S NEW PICKLE

FAR SUPERIOR TO EVERY OTHER KIND



GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.

THE
MOST DELICIOUS
MADE



MADE BY GILLARD & CO. LONDON, ENGLAND.

W. H. GILLARD & Co.

WHOLESALE GROCERS
& TEA IMPORTERS

HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.



THE FINEST FRUITS

Never in Your Life

Has such an opportunity occurred to give your customers **exactly what THEY** are after, viz:— **The Largest, Richest and Finest** Mediterranean Fruits **seen in years**, at about the price of ordinary goods.

WE LEAD THE VAN

OTHERS FOLLOW AFAR OFF



GREECE'S
FINEST
PRODUCTIONS



VALENCIA RAISINS

Off-Stalk, Fine Off-Stalk
Finest Off-Stalk, Selected
Finest Selected
Extra Selected
Extra Royal
Ondara Layers

Sultana and Malaga

(20 lb. Boxes.)

($\frac{1}{2}$ Boxes and Boxes.)

Fine, Finest, Extra
Imperial London Layers
Black Baskets
Choice Clusters
Imperial French Plums in 25 lb. Boxes
Unicorn Prunes in 56 lb. Boxes

PEELS

Crosse & Blackwell's
York Confectionery Co.



FIGS . . .

Eleme Layers
Turkish Delights
Comadre in taps

W. H. GILLARD & CO.

HAMILTON, ONT.

These goods are A1 and a yard wide.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 31, 1895.

GROCERIES.

TRADE during the past week has not been noted for its activity. Although there is a fair business in staple lines outside sugar, yet the fact that sugar is moving slower than a week ago causes the aggregate volume of trade to be unsatisfactory. The feature of the trade during the week has been the appreciation in the price of foreign dried fruit, and particularly in Valencia raisins and currants, quotations on them being higher locally as well as in the primary markets. Teas continue firm, although the demand is not very active. Canned goods are receiving but passing attention. Syrup and molasses are both quiet. Payments are on the whole fair.

CANNED GOODS.

The demand is getting a little better for canned vegetables, but the volume of business is by no means large. There seems, however, to be a better feeling, and packers are less anxious than they were. Peas appear to be about cleaned out of first hands. Canned fruits are still dull. Canned salmon is quiet, but prices are firm. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 85c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$2 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1 \$1.10; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.40 to \$1.45; Canadian canned beef, 1's, \$1.50 to \$1.60; 2's, \$2.50 to \$2.65; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per doz.; 2's, \$2.85.

COFFEE.

Demand is moderate, with stocks fair. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

The local market is quiet and unchanged. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

The primary market is a little firmer on pepper, but locally there is no quotable change. The demand for pickling spices is about over. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

The first direct shipment of walnuts is expected here about Dec. 1. Filberts will also be late. A direct shipment of Tarragona almonds is expected to arrive in about ten days. We quote: Brazil nuts, 11½ to 11¾c. Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

There is practically no enquiry from the wholesalers, and retailers' wants are but small. The London market shows more strength. Prices there show a total advance of 4½d. from the recent lowest point, or a gain of one-half what values lost during the recent slump of three week ago. We quote: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, 4¼c.; yellows, 3¾c. to 3.85c.

SYRUPS.

The conditions, both as to business and price, remain much as before. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The market is without special feature. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

People are holding off, apparently hoping to see lower prices. In the meantime, however, Indian and Ceylon teas remain firm. The scarcity of low grade Japan teas is still a marked feature of the market. "I never," said a tea man, "saw low grade Japans so scarce in all my experience with the tea trade. People have now given up asking for them." We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are higher on the spot, in sympathy with the primary markets. First-class brands, such as Arguimbau's, C. Moran's and Trenor's, are now quoted as follows: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¼ to 5c.; selected, 6c.; layers, 6½c. The advance has somewhat checked the demand, although a large business could evidently be done at the old figures.

Currants have again advanced, and figures in the primary markets are now from 1s. to 2s. above the price of the fruit on board the Fremona, the direct steamer now on the way. Local wholesalers have also advanced their prices ½ to ¾c. per pound. We quote: Fine Filatras, in half-bbls., 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4¼ to 4¾c.; Casalinas, cases,

5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

California dried fruit is without special feature. We quote: Pears, 11½c.; apricots, in boxes, 15 to 16c.; peaches, in boxes, 12½c.

The prune market continues firm, for the Bosnia kinds being especially so. California prunes we quote as follows: 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.

In figs the market is somewhat bare, but it is, of course, only temporary. We quote: 14 oz., 10½c.; 10 lb., 10½c. for 5-rowed, and 12½c. for 4-rowed; 14 lb., 11c.; 28 lb., 16c.

The first direct shipment of Malaga raisins will be here in about ten days. We quote: London layers, \$2.10 to \$2.20; black baskets, \$3 to \$3.20; blue baskets, \$3.50 to \$3.75; choice clusters, \$3.50 to \$3.75; Dehesa clusters, \$4.25 to \$4.50; Royal clusters, \$5 to \$5.25.

GREEN FRUIT.

The market is practically featureless, trade keeping on in the even tenor of its way. Lemons have declined considerably. In cranberries, Cape Cods are the only ones that cut any figure, Jersey not being in yet, and it being said that there will be practically no domestic this year. We quote: Lemons—Sorrento and Verdilla, in boxes, \$6 to \$8; Malaga, in half-chests, \$10 to \$10.50. Oranges—Jamaicas, in boxes, \$4 to \$4.50; in bbls., \$7 to \$8. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; green apples, \$1.50 to \$2.50 a barrel; muskmelons, \$1.75 per bbl.; grapes, 4 to 5c. per pound, and 30 to 40c. for small baskets; Canadian peaches, 75 to 85c. per basket; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 60 to 70c. per small crate; Portugal onions, \$2 per large crate; sweet potatoes, \$3 to \$3.50 per bbl.; cranberries, \$10 per bbl., and \$3.50 to \$3.75 per case;

PLEASE RETURN ANY "SALADA"

CEYLON TEA

You have on hand if it is not giving you the best satisfaction of any tea you ever handled. Have the proprietors of any other tea the courage to duplicate this advertisement.

P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East.

and

TORONTO

318 St. Paul St., MONTREAL



SURPRISE SOAP

Recommend **SURPRISE SOAP** as a quick washer—an economical Soap. The best and cheapest in the end to use.

It's So!

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$2 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE, EGGS, POULTRY.

BUTTER—There has been considerable improvement in the butter situation, especially in the finer grades. This is largely owing to a better export demand, but medium and low grades show little activity. See editorial remarks on situation. We quote: Old summer dairy and store packed, 8 to 12c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 22 to 23c.

CHEESE—Has made a very marked advance, as stated in our editorial columns. Local buyers have paid 8½ to 9c. for August Canadian makes, and 9½c. for balance of season.

EGGS—Fresh eggs remain firm at 15 to 16c. per doz., while pickled cannot be bought lower than 14c.

POULTRY—Is very plentiful on a declining market. We quote prices: Geese, 5 to 5½c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Are easier, jobbers offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Weaker at 5 to 5½c. per lb.

EVAPORATED APPLES—Dropped to 6¾c. per lb.

POTATOES—No appreciable improvement is noted, 25 to 30c. being the ruling quotation for bags in the city, while 15c. is the price spoken of at some outside points.

HONEY—Is very scarce in the comb, only a few local dealers being in a position to

offer any. Comb brings \$1.50 for buck-wheat, and \$2 for choice clover fed.

HOPS—Are quoted 6½ to 7½c. for Canadian, and 14c. for Pacifics.

DRESSED BEEF, VEAL AND MUTTON.

By the carcass is quoted thus: Beef, first-class, \$7 per 100 lbs.; fair to middling, \$5.50 to \$6.50; rough and inferior, \$4 to \$4.50. Lamb, 5 to 5½c. per lb. Mutton, 4 to 5c. per lb. Veal, 4 to 6½c. for first quality.

PROVISIONS AND DRESSED HOGS.

Dressed hogs have gone still lower, and are now quoted at \$5 flat. Products seem also to be weakening. We quote:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½ to 11c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 73c.; red, 68½c.; goose, 64½c. per bushel.

OATS—Quoted at 28 to 28½c. per bush.

BARLEY—Quoted at 35 to 41c. per bush.

FLOUR—Flour maintains a comparatively firm tone at last week's prices, viz.: Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—Owing to the firm price of white wheat rolled wheat is firm.

Prices are: Standard oatmeal and rolled oats, \$3.25 to \$3.55; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3; split peas, \$3.25; pot barley, \$3.40.

BALED HAY—Quoted thus: In carloads, \$12.50; in small lots, \$13.50 to \$14.

FISH.

The market is featureless. Standard oysters are easier at \$1.10 to \$1.20, but selects remain at \$1.75. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 5 to 6c. per lb.; flitch cod, 5c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Georgian Bay trout, 6½ to 7c.; white-fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SALT.

Table salt is easier. We quote present prices: Barrels, \$1; coarse sacks, 60c.; fine sacks, 65c.; dairy, \$1.50; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Have dropped ½c. and will likely decline further. Dealers are paying 6½, 5½ and 4½c. respectively for Nos. 1, 2 and 3 green, and asking 8c. for cured.

SHEEPSKINS—Lambskins and shearlings remain at 70c.

WOOL—Trade continues quiet. We quote: Fleece combing, from 23½ to 25½c.; re-

YOU SHOULD STORE POULTRY AT THIS SEASON.

Apply **W. H. LECKIE, Manager,****THE TORONTO COLD STORAGE CO.****TORONTO, ONT.**

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

Arriving daily at

White & Co.'s

TORONTO

Oysters	Digby and Lab- Lemons
Haddie	rador Herrings Oranges
Ciscoes	Figs in Taps Bananas
Codfish	and Boxes Sweet Potatoes
Quail-on-Toast	Cranberries New Nuts and
Bloaters	Malaga Grapes Dates soon

P.S.—Consignments of Chestnuts, Hickory Nuts, Apples, Onions, Poultry, Butter and Eggs solicited.

OUR THREE LEADERS

Silver Star . . . }
Royal City . . . } **SOAPS**
Genuine Electric }

For prices and terms, write

GUELPH SOAP CO., Guelph, Ont.

Ask your grocer for

LEONARD'S

Boneless Codfish

In 20 and 40 lb. boxes, 1 and 2
lb. blocks. Best in the market.
Put up by

LEONARD BROS.

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

F. W. Hudson & Co., Toronto Agents.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

jections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Trade is good, and we still quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

ONTARIO MARKET NOTES.

H. P. Eckardt & Co. report arrival of good and choice Sultanias.

Dawson & Co. last week alone bought 3,000 barrels of apples.

Davidson & Hay are offering this week choice new Eleme figs in 10 lb. boxes.

The Eby, Blain Co., Ltd., report the arrival of another shipment of Hecker's Farina.

Another shipment of 3 and 4-crown California muscatels is to hand with Davidson & Hay.

Dawson & Co. are in receipt of a cargo of Malaga grapes; also to hand a big consignment of Ciscoes.

Extra Faultless corn and Wagner's 2 lb extra de sert peaches are in store with Davidson & Hay.

Rutherford, Marshall & Co. have arranged with three creameries for a supply of winter creamery butter for their patrons.

H. P. Eckardt & Co. are offering a line of California apricots, which they report to be very fine goods, at a low figure.

D. Gunn, Flaville & Co. are showing a nice line in Siltion cheese. They say that it is with difficulty that they fill their orders for Maple Leaf lard.

H. P. Eckardt & Co. have now in store choice Eleme figs, 14 oz., 10, 20 and 28 lb. boxes; natural figs in 50-lb. bags and 28-lb. boxes; Comadre in taps.

The Eby, Blain Co., Ltd., have in store Martin Wagner's "Dog Head" oysters, 1's and 2's; also sliced, coreless and eyeless and grated pineapples.

H. P. Eckardt & Co. have in store barrels and half-barrels of Labrador herring; also Bay-split in half-barrels; also choice medium scale herring, all new stock.

P. C. Larkin & Co. have received the following letter from a Michigan merchant: "While in Toronto at Exposition your agent sold me a pound of Salada tea, and offered to send to any address ten pounds at 40c. per pound, express charges prepaid. I have used various brands of Ceylon tea, but liked the Salada, and if your offer is the same will have ten pounds. Please let me hear from you."

QUEBEC MARKETS.

MONTREAL, Oct. 31, 1895.

GROCERIES.

THE grocery market has ruled moderately active during the past week.

Several of the staples have shown dulness, but the chief feature has been the excitement in several leading lines of Mediterranean fruits. This is especially the case with prunes and Valencia raisins, both of

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

Cranberries,
Malaga Lemons,
Jamaica Oranges,
Sweet Potatoes,
Figs in boxes and taps.

CLEMES BROS. - TORONTO

which, as will be seen elsewhere, have scored marked advances. The same can be said of currants. In other lines of dried fruit the tone is equally firm, though there has not been the same activity to report. Tea is active in a distributing way, while sugar is rather quiet, and the same can be said of syrups and molasses. Values all round, however, are firm in tone, and any changes that we have to mention this week are, with possibly one exception, in an upward direction.

SUGAR.

The sugar market has ruled very quiet during the past eight days, but spot prices here have ruled steady in the face of declines in outside markets, both in the refined and raw product. In fact, no radical change is anticipated by refiners here, as they look for a change in foreign markets consequent upon the very bullish statistics furnished last week from Europe in regard to the beet crop. It may be noted in this connection that private cables from Great Britain noted a steadier tendency both on beet and cane recently. Trading from refineries here both in granulated and yellows is moderate, and the same can be said of the distributive trade from second hands. We quote: Granulated, $4\frac{3}{4}$ c., and yellows, 3 to $3\frac{3}{4}$ c. as to grade. At the refineries values are quotable $\frac{1}{8}$ c. less per lb. for straight wholesale lots.

SYRUPS.

The syrup market is quiet, but with light supplies both in first and second hands values are firmly maintained. We quote: $1\frac{3}{4}$ to $2\frac{1}{2}$ c. per lb. as to grade.

MOLASSES.

There is a fair trade doing from jobbers' hands at steady prices both on Barbadoes and Porto Rico stock. Prime goods of the former are held at 36 to 37c., but car lots have changed hands at 35c. Jobbing parcels of Porto Rico change hands at 35c. and car lots at 33c.

RICE.

There is no change in rice, which we quote as before: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.30; Patna, \$4.37 to \$5; and Carolina, \$6.75 to \$7.50.

SPICES.

This market has been fairly active and a good business is reported at former rates. We quote: Cream of tartar, $22\frac{1}{2}$ c.; Penang black pepper, 7 to 10c.; white pepper, 12 to 15c.; cloves, whole, 9 to 20c.; cassia, whole, 9 to 20c.; nutmegs, 60 to 90c.; Jamaica ginger, 17 to 20c.

COFFEE.

There has been no change in the coffee market, which rules quiet and steady. We

quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, $27\frac{1}{2}$ to 31c.

TEAS.

The scarcity of low-grade Japans is still the leading feature of the tea market here, and practically the tea in first hands available, from 13 up to 15c., has been absorbed. This condition of affairs is of benefit to blacks ranging from 10 to 13c., and another notable fact is the constantly growing demand for Ceylon and India teas on western account. Japans from 15 to 19c. have been moving also from second hands with considerable freedom; in fact, though the market is quieter than usual in a wholesale way, there is an active distributing trade in progress at firm values from second hands.

DRIED FRUIT.

The strong tendency noted on Valencia raisins last week has been intensified, and an active business transacted here during the week between first and second hands. This is evidenced by the fact that nearly all of the Fremona's lot, 60,000 odd packages, have been sold to arrive, the great bulk within the past eight days. We quote: Ordinary off-stalk, $3\frac{3}{4}$ to 4c.; fine off stalk, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; selected, $5\frac{1}{2}$ c., and layers, 6c.

Further carload lots of new California raisins have been received this week. Prices on 3-crown fruit are $\frac{1}{2}$ c. lower, as to range, but 4-crown are firmly held. We quote $5\frac{1}{2}$ to 6c. for 3-crown and 7c. for 4 crown loose muscatels.

There is a fair jobbing trade doing in Malaga fruit at steady prices. We quote: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$1.10; Imperial Russian clusters, \$4.75.

Advices on Sultana raisins by cable are firm, being equivalent to an advance of 1c. per lb., contracts being put through on Monday at 4s. advance on offers of the 9th instant. We quote spot values firm at 6 to $6\frac{1}{2}$ c.

Shipments of California table raisins are expected toward the close of the present week consisting of 4, 5, and 6-crown Imperial clusters in boxes and quarter boxes. They are selling to arrive at \$2.25 in boxes, and \$1.25 in quarter boxes.

Advices from Patras on currants are very firm and to repeat orders means an advance of $\frac{1}{4}$ to $\frac{1}{2}$ c. per lb. The stock ex Fremona, is nearly all absorbed and prices are firm, sales of ordinary between houses having transpired at $3\frac{1}{2}$ c. spot cash. We quote: $3\frac{1}{2}$ to $3\frac{3}{4}$ c. in barrels, 4 to $4\frac{1}{4}$ c. in half-barrels, and $4\frac{1}{2}$ to $4\frac{3}{4}$ c. in cases and half-cases.

All advices on prunes are firm and, in consequence, spot values here have to be advanced all round. No French prunes can

now be had under 6c., while fine to choice are much higher. Bosnia prunes are quoted at 1s. advance, and 6c. spot cash is asked for them to arrive. We quote: French ordinary, 6c.; fine to choice, $7\frac{1}{2}$ to $13\frac{1}{2}$ c.

The fig market is steady on the whole, though fresh receipts have led to a somewhat lower range in some cases. We quote as follows in detail: Extra fancy 7-crown Eleme layer figs, 50-lb. flat boxes, 16 to 17c.; fancy 5-crown 12-lb. flat boxes, $9\frac{1}{2}$ to 11c.; fancy 12-oz. boxes, 8 to 9c.; choice bag figs, $3\frac{1}{2}$ to $4\frac{1}{2}$ c.

The date market is strong and contracts have been put through for reliable grades of Halloween dates that mean fully $4\frac{1}{4}$ c. laid down in Montreal. The first shipment of new dates is expected to leave London for here on the 5th November.

NUTS.

There is nothing special to report in the nut market. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

There has been little change in the canned goods market during the past week, and business on the whole is quiet. Lobsters are firmly maintained as to value, though business is moderate. In vegetables nothing special is to note except the offer of a round lot of 5,400 cases of tomatoes on this market at a shading on quotations. In a jobbing way prices are slightly easier also. We quote: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 75 to 80c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Some fair sized contracts have been put through for champagnes during the week, but as a rule the market is quiet and unchanged. Shipments of Scotch whiskies, etc., are arriving on all the steamers for houses both here and in Toronto, who have ordered fairly well ahead.

GREEN FRUIT.

The green fruit market continues much the same with the exception of apples. On these cables are rather easier.

APPLES—Anticipations of heavy receipts this week from American ports has led to easier cables on apples from Great Britain. Spot prices here are the same at \$2.50 to \$3 for reds, and \$1.75 to \$2.25 for greenings.

PEARS—There is a fair trade doing in these, and prices are steady at \$5 to \$6.

GRAPES—Are lower at 20 to 40c. per 10-lb. basket.

EDINBURGH

SYMINGTON'S

ESSENCE OF COFFEE

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

SPECIALS.

If you haven't tried our
Cleaned Currants you should order a case or two
at once, if you wish to stay with your competitors. They
are what your customers want: the finest fruit im-
ported, perfectly cleaned and ready for use.

"KALAMOS"

"MOREA"

"ROYAL VONITSA"

FANCY PANARITI

CASES

A High Grade

Coffee at a MEDIUM PRICE

CHASE & SANBORN'S

"ROYAL BLEND"

Tins 25 and 50 lbs. ; price 32c. per lb.

If you handle Blended Coffee try this. The name is a
guarantee of good quality.

"Sportsmen"

Sardines, $\frac{1}{4}$ Key-opener, are be-
yond a doubt the finest **Genuine French Sardine**
imported. We have the new season's pack in stock.

TEA. Four Special Bargains

A Ceylon, an Indian and a Japan at 18c. A Young
Hyson in caddies at 15c.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

CRANBERRIES—No change to report. We quote: Cape Cod \$8.50 to \$9, and Nova Scotia, \$9.50 to \$10.

ALMERIA GRAPES—Stocks are light and prices firmly held at \$4.90 to \$5.25 per bbl.

ORANGES—Jamaica oranges range from \$6 to \$7 per bbl.

LEMONS—Malaga lemons sell quietly at \$4 to \$4.50 per box, and \$7 to \$7.50 per case.

SPANISH ONIONS—Stocks are not heavy, and prices are steady at 40 to 50c. per crate.

SWEET POTATOES—Fancy Jersey sweets are worth \$4 to \$4.50.

EVAPORATED APPLES—Quiet and rather lower at 6 to 6½c. per lb.

FISH.

Only a moderate trade can be reported in fish during the past week. Pickled fish have furnished the chief feature in the shape of exceptionally large arrivals of pickled herring and green cod. Values in consequence are exceedingly low, and shippers will hardly realize cost. We quote: Choice No. 1 Labrador, \$5.25 to \$5.50; Cape Breton, \$4.50, and Nova Scotia, \$4 to \$4.25; No. 1 green cod, \$4.50; No. 2 mackerel, \$17.50; No. 2 Labrador salmon, \$13.50; B.C. do., \$10.50.

In prepared fish business is of a moderate character, and values fairly steady. We quote: Dried cod, 4¼ to 4½c.; boneless cod, 6c.; shredded do., 11c.; bloaters, \$1 per box, and kippered herring, \$1.65 per box.

Fresh haddock and cod are arriving freely, and selling in a small way at 4c. per lb. This is the close season for white fish and trout, and they are not quotable.

Shell oysters are only in fair supply, especially in the line of ordinary grades. We quote: Hand-picked, \$4.50 to \$5; Miramichi, \$2.50 to \$2.75; and Buctouche, \$4 to \$4.50 per barrel.

COUNTRY PRODUCE.

EGGS—There has been a firmer tone in the egg market for choice candled stock, and prices are ½c. per dozen higher for small lots. A fairly active trade was done at 14 to 15c. per dozen for choice candled stock, and at 11½ to 12c. for ordinary. There has been no business in limed stock for local account to speak of, but some fair-sized lots have been shipped to the English market.

POTATOES—A fair business was done in potatoes and prices rule steady at 35 to 40c. per bag in car lots.

BEANS—The market for beans was quiet and steady at \$1.10 to \$1.15 per bushel in car lots for choice hand-picked, and at \$1.20 to \$1.30 for smaller quantities.

HOPS—The demand for hops continues slow, and the market is dull and steady at 5 to 8c. per lb. for new, as to quality.

TALLOW—There was no change in tallow, prices ruling steady at 6 to 6½c. for prime refined, and at 5 to 5½c. for lower grades.

POULTRY—The poultry market was quiet owing to the small offerings, but all the stock arriving is meeting with a ready sale at steady prices. We quote: Turkeys, 8 to 9c.; chickens, 6 to 7c.; ducks, 7 to 8c., and geese, 5½ to 6c. per lb.

DRESSED HOGS—A few small lots of dressed hogs have come to hand, for which the demand was fair and sales were made at \$5.50 per 100 lbs. Holders in the country are offering carload lots delivered here at the above figure, but no sales are reported.

HAY—The hay market is steady. We

quote: No. 1, \$12, and No. 2, \$10.50 to \$11.

PROVISIONS.

The week has witnessed a weaker feeling in the provision market, and packers here have lowered prices on Canadian short cut mess 50c., to \$15.50 to \$16. Other lines are dull with an easy tendency also. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut mess, \$15.50 to \$16; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¾ to 10c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 6¼ to 6½c.

FLOUR, MEAL AND FEED.

The demand for flour was good and the market rules active with a large volume of business doing. In Manitoba grades prices have been shaded 10c. per barrel in some cases. We quote: Winter wheat, \$3.85 to \$4.15; spring wheat, patents, \$4.05 to \$4.15; straight roller, \$3.40 to \$3.50; straight roller, bags, \$1.50 to \$1.70; extra, bags, \$1.50 to \$1.55; Manitoba strong bakers', \$3.65 to \$4.

There was no change in oatmeal, business being quiet at steady prices. We quote: Standard, bbls., \$3.15 to \$3.20; granulated, bbls., \$3.25 to \$3.30; rolled oats, bbls., \$3.25 to \$3.30.

The demand for feed continues good, and the market rules active and firm. We quote: Bran, \$14.50 to \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

The butter market rules steady with nothing special to note. The high prices at which creamery is held has enabled some holders to close out lots of dairy stock to better advantage. In this connection we hear of sales of held dairy stock at 16c. In the country it is reported that some local jobbers have been offering full prices for October creamery, as their supplies are not heavy, with the season as far advanced as it is. We quote: Finest September creamery, 22 to 23c.; finest August creamery, 19 to 19½c.; Township dairy, 17 to 18c.; Western dairy, 14 to 15c.

CHEESE.

The cheese market is rather unsettled at this writing. Buyers are not disposed to bid as high prices as last week. This was evidenced in connection with the usual weekly offerings from the French sections down the river this week. About 3,000 boxes of these were offered, which were all sold, the leading and ruling price being 9c. This is ¼c. per lb. less than cheese from the same section realized last week. The price, however, only applies to Quebec cheese from the French sections, for values on Ontario goods are nominal. Buyers, it is true, talk lower prices, but, with supplies situated as they are, it is hardly likely that they could fill an order with Western cheese at a concession upon the rates ruling for finest Ontario or Townships last week. We quote: Finest Ontario, fall makes, 9½ to 9¾c.; finest Quebec, fall makes, 9 to 9¾c.; summer makes, 8 to 8½c.

ASHES.

The ashes market is weaker in feeling, under increased receipts. We now quote firsts \$4 to \$4.10; seconds, \$3.75 to \$3.80; and pearls, \$4.70.

MONTREAL NOTES.

Cables to Rose & Laflamme cite an advance in Bosnia prunes of 1s. per cwt.

Hudon, Hebert & Co. have booked some large orders in Western Ontario for fine and

selected Valencia fruit. Among the larger lots was one line of 1,000 packages to a London house.

The Rosarian landed shipments of jams and other specialties for F. Magor & Co.

J. M. Douglas landed from Glasgow last week some shipments of spirits ex Sardinian.

Lockerby Bros. & Caverhill, Hughes & Co. received shipments of tea this week from London.

Low, Young & Co. received from Antwerp last week a shipment of 450 cases of Hollands ex European.

Rose & Laflamme expect the first shipment of new Bosnia prunes this week, of the well-known Ostrich brand.

John Hope & Co. received some small consignments of whisky and other spirits ex Sardinian from Glasgow.

Rose & Laflamme received this week a carload of Wm. Forsythe & Co.'s 3-crown muscatels and London layers.

A very handsome showcard for the "Crown Brand" flavoring extracts has just been issued by Robert Greig & Co.

Several consignments of Patterson's sauce, etc., were landed from Glasgow and distributed this week to Montreal firms.

Shipments of tapioca were landed this week for D. Masson & Co., and L. Chaput, Sons & Co., ex Rosarian from London.

J. A. Mathewson & Co., L. Chaput, Sons & Co. and Hudon & Orsali received shipments of starch this week from London.

D. H. Reynoldson turned into stock this week a shipment of Batger's jams in one and four-pound jars, received ex Rosarian.

Robert Greig & Co.'s staff are said to be working nights trying to keep up with the orders for their "Crown Brand" flavoring extracts.

The first shipment of Hallowee dates to this market will be made from London on the 5th. They will arrive via Boston about 24th.

Two or three very large shipments of Rowntree's chocolate and other confectionery were passed at Customs this week by Robert Greig & Co.

The Fremona will land 5,200 crates of Spanish onions on November 4. They will be sold at public auction, or at least the bulk of them will.

The Dry Goods Clerks' Committee met in Ald. Marsolais' store on Monday night under the presidency of Mr. L. C. Langevin. They renewed their vows to continue the warfare against the aldermen who do

TORONTO, Nov., 1895.

DEAR SIR:

It will pay you to write us for quotations on any line of China, Crockery, Glass, etc., and it will pay us to quote you prices that will be an inducement for you to Buy before offering the stock (en Bloc). "We are going out of business." Yours truly,

JAMES A. SKINNER & CO.

(Now in Liquidation.)

54 and 56 Wellington St. West, Toronto

BEARDSLEY'S SHREDDED CODFISH

TRADE
MARK

Ready for the able in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**

and COMMISSION MERCHANTS

32 WEST MARKET STREET

TORONTO.

Consignments
Solicited

GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

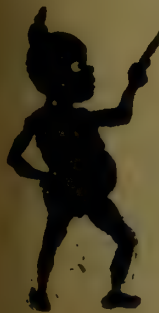
Sausage

You can increase your trade by sup-
plying your customers with clean,
fresh, appetising, and at the same
time cheap, Sausage. The cold
weather is the time for them. Also

BRAWN, POTTED FEET,
HEAD-CHEESE, POTTED TONGUE,
ETC., ETC.

F. W. FEARMAN

HAMILTON



That's the
Best Yeast
That pleases
Your best trade

FOAM YEAST

The Foam Yeast Co., Ltd.

TORONTO

not show a willingness to help in the early-
closing movement. There was another
meeting Tuesday night on St. Denis street.

The month of October has been the busi-
est for some time with Robert Greig & Co.,
the rush being principally for their popular
"Crown Brand" extracts.

The European, from Antwerp, landed ship-
ments of gin for L. Chaput & Co., N. Quin-
tal & Co., Hudon, Hebert & Co., and La-
porte, Martin & Co., aggregating 1,000 odd
cases.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Oct. 31, 1895.

THE Fall Number of THE CANADIAN
GROCER has been the sensation of
the fortnight. It is on all sides said
to be the best thing seen here in the way of
a trade paper. The number (to say nothing
of the handsome manner in which they are
arranged) of the advertisements is a matter
of much comment. But not only in its special
numbers, but in its regular numbers, THE
CANADIAN GROCER weekly makes friends.
It has made itself a necessity. In trade the
output of the week has been good. In tea
there continues a good demand. Indians
range higher. Throughout this province
Indians and blends make up about one-
third the consumption. In cream of tartar
the market is easier, there being no good
grounds for the rapid and large increase in
price. Sal soda is reported higher. Mer-
chants report country collections good. New
dried fruit being to hand, merchants are
busy filling their advance orders. Ontario
flours show strength.

OIL—An improved demand is noted in
burning oil, and dealers are very busy.
Prices remain firm at quotations. American,
22½c.; best Canadian, 21¼c.; prime white,
17½. No charge for barrels.

SALT—There is a good steady demand.
Prices remain steady. Stocks held are not
over large, but equal to demand, and a
cargo is now afloat though not expected for
some weeks. On round cartoons the Wind-
son salt people report a better demand since
the Exhibition, which they hold is the result
of their display at the show. We quote:
Coarse, 50 to 55c.; fine factory-filled, \$1.10;
5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags,
\$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-
lb. boxes, 12c.; cartoons, \$2 per doz.; cheese
salt, bulk, \$2.70 per bbl.

CANNED GOODS.—Stocks are now largely
to hand and, as reported, are fairly large.
The only thing which is short is peas, a
quantity of which could be sold here in
prospect of higher prices. Six cars of
salmon, at least, are coming here. This
is about two cars less than last year.
There is something new on the market
—canned kippered herring from Grand
Manan. Those who have tried them are
much pleased with them. New oysters are
quoted, and merchants begin to show an in-
terest, but think prices rather high. Canned
beef is quiet. Peaches and strawberries are

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

PILKINGTON'S POWDERED CAUSTIC SODA

"BELL BRAND" in 1-lb. tins.

Dillon's Baking Soda

"BELL BRAND" in lb. packages.

Ask your wholesale grocer for them.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,

Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,

TORONTO, ONT.

Telephone 1064

Ham and Pork Eggs and Beans

You can increase your trade by selling
Maple Leaf Brand of smoked meats. No
loss or waste.

D. Gunn, Flavelle & Co.

Pork Packers and . . . TORONTO
Commission Merchants

very firm. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

DRIED FRUIT.—Peels are to hand. Those principally offered are English. There were none cured in Canada this season. Many more California raisins are coming to this market than were expected. Since the lower prices have been quoted some five cars have been sold. In Malagas there are also fairly large stocks on the way. One broker reports having sold upward of 2,000 boxes. Evaporated apples are being offered very low; but at this season the demand is light. In dried, Nova Scotias are coming forward in fair quantities, costing here about 5c. New currants are daily expected. California evaporated are slow. We quote: Currants, 1-lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; Sultana raisins, 7 to 8c.; old Valencia, 4c.; layers, 5c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¼ to 3½c.; half-cases, 3¼ to 4c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; onions, \$2 to \$2.25 per bbl.; new Valencias, 5½c.; keg prunes, 4 to 4½c.; case, 4¼ to 6c.

DAIRY PRODUCE.—Cheese here do not show the increase in price which is noted on Ontario markets. In Nova Scotia the market is rather better than here, while P.E.I. cheese are all sold in Montreal. White cheese will not sell in the local market. A fair quantity were shipped of small cheese (about 30 lbs.) to the West Indies by the last steamer, but returns from there are not very encouraging. In eggs stocks are small and prices higher, with a firm feeling. Butter is rather dull, with far too large stocks of poor. Creamery shows fair demand. We quote: Common dairy butter, 16 to 17c.; dairy, 18 to 19c.; new creamery prints, 22c.; cheese, new, 8½ to 9c.; creamery, tubs, 20c.; eggs, 15 to 16c.

MOLASSES.—There is a fair movement, but prices show no change. If there is any difference it is that there is an easier feeling. Syrup, of which there is a splendid quality offered, shows a better demand. The last steamer from the West Indies landed about 100 casks of Trinidad molasses. We quote: Barbadoes, 32 to 34c.; Trinidad, 33 to 34c.; Porto Rico, 34 to 36c.; bbls.; New Orleans, 32 to 34c.; St. Croix, 29 to 30c.; syrup, 35c.

GREEN FRUIT.—Apples are rather firmer with lighter arrivals, winter fruit being now in demand. In oranges the last West India steamer landed some 400 bbls., besides 254 at Halifax, 170 for Montreal and 75 for Boston. This fruit was in splendid condition. The California grapes which are arriving are splendid. Canadian are firmer. Lemons continue to drop off in price. Sweet potatoes are being received freely and find a good demand. We quote: Oranges, \$4.75 to \$5 per bbl., \$3.50 to \$4 per box; Lemons, \$5 to \$5.25; keg grapes, \$5 to \$6, California, \$4.50, double case, Canadian, 40 to 60c. per basket; quince, \$6 per bbl.; pears, \$5; bananas, \$1 to \$2; sweet potatoes, \$3.50 to \$4 bbl.

SUGAR.—Granulated is being held firm at quotations. In yellow there is also a strong

feeling. There are, however, reports of an easier feeling outside. We quote: Granulated, 4¾ to 4½c.; yellow, 3½ to 3¾c.; Paris ump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH.—There has been a large quantity of smoked herring landed during the week, one firm handling upward of forty thousand boxes. Prices have dropped as low as the vessel's side as 4½c. in cargo lots. A large quantity has been shipped to the West Indies. Quotations from there are, however, low. In boneless, a large business is being done, and a good demand is also noted in dry cod. Pickled shad are particularly good this season. A large quantity of extra dry haddie is to hand for the West Indies. These cost from 25 to 40c. more per cwt. than those not so well dried. Pickled herring, Grand Manan, are low, with good movement. We quote Canso rather easier. Buctouche oysters are being largely bought to supply the trade, Prince Edward Island being high. We quote: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.50; large cod, \$3.65 to \$3.75; medium, \$3.35 to \$3.40; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-bbl.; Rippings, \$1.75; Wolves, \$1.85 to \$2; smoked herring, old, 5 to 6c.; new smoked, 7 to 8c.; Canso, \$4.50 to \$5 per bbl.; Barrington, \$3.50 per bbl.; Digby chicken, 10c.; shad, half-bbl., \$5 to \$5.50; fresh, 10c.; Grand Manan herring, half-bbl., \$1.40 to \$1.45; Shelburne, \$3 to \$3.25 bbl., \$2.70 half-bbl.; boneless, 2½ to 8c.; oysters, \$3 to \$3.25 per bbl.

PROVISIONS.—A good demand is noted for lard. Prices show no change from last week. In smoked meats there is a fair sale, but the season is late and prices are low. Local packers are not offering barreled pork freely yet. We quote: Clear pork, \$15.50 to \$16.50; mess, \$14.50 to \$15; beef, \$13.50 to \$14; pure lard, 9½ to 10c.; compound lard, 7½ to 8c.

FLOUR, FEED AND MEAL.—It is understood that prices of Manitoba are being shades. Prices as compared with Ontario have been rather high. Ontario flours (particularly Star, which is a standard brand here), are higher and a strong feeling is noted. Hand-picked beans, though price in this market is likely to be lower owing to the arrival of beans bought at bottom prices, are held rather firmer outside. Cornmeal at present prices is in large demand. Oats are still low, Ontario being principally handled. Hay is firm with a fair movement. We quote: Manitoba, \$4.65 to \$4.75; best Ontario, \$4.10 to \$4.15; medium, \$3.75 to \$3.85; oatmeal, \$3.50 to \$3.75; cornmeal, \$2.30 to \$2.35; middlings, \$19 to \$20 on track; bran, \$18 to \$19; hand-picked beans, \$1.30; prime, \$1.40; oats, 33 to 35c.; hay, \$10 to \$11.50; pot barley, \$4; round peas, \$3.65 to \$3.70; split peas, \$3.70 to \$3.80; native yellow eye bean, \$2.

ST. JOHN NOTES.

One firm in our city has so far placed orders for 50 tons of dried fruit.

The St. John City takes upward of 10,000 barrels of apples to London this trip.

A liquidator has been appointed to wind up the business of the Port Elgin Furniture and Manufacturing Co.

A large number of lambs are being shipped from the Island to the American market, three cars going forward this week.

James B. Gillespie has opened an office at No. 8 North wharf, where he intends carrying on a general brokerage and commission business. Among his agencies is

that of G. J. Hamilton & Sons, biscuit and candy manufacturers, whose goods, in the face of strong local competition, are finding a large sale here.

C. & E. Macmichael have been appointed city agents for the Sussex Mineral Spring

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bonsdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

SELL ONLY THE BEST

If you buy a case of

GOLDEN FINNAN HADDIES

You will have the best
Canned Haddies
that are on the market

The reason our sales are increasing :

BECAUSE EVERY CAN
IS GUARANTEED . . .

Wholesale by

HUDON, HEBERT & CO.
MONTREAL

FISH * WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andreae Kraay & Co.'s very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

**J. & R. McLEA, 23 Common St.
MONTREAL**

When in want . .

GET OUR
PRICES
FOR

✱ **SALT**

FOR ANY
PURPOSE

**Verret, Stewart & Co.
QUEBEC. MONTREAL.**

**OUR
GOODS
ALWAYS**

**GIVE
PERFECT
SATISFACTION**

The

"KENT"

Canning & Pickling Co.

Chatham, Ont.

T. A. LYTLE & CO.

TORONTO

Manufacturers
... of



**Pure
Pickling
Vinegar**

**Most
Excellent
Coffee**



A pure, high-grade berry at a popular price.

Trial Order Solicited.



**EPICURE
TOMATO
CATSUP**

is unrivalled for purity and delicious flavor.
It is natural in color, piquant and appetizing
—the product of sound and perfect tomatoes.
Sample it at your wholesaler's or from us
direct.

DELHI CANNING CO.

DELHI, ONT.

Co., and have a full stock of their goods on hand. Though new, they have already a reputation.

Dry cod, both large and medium, are quoted lower. Northrup & Co. received during the week a large supply of the best qualities.

Country markets showed low values during the week. Lamb sold for $5\frac{1}{2}$ c., and even as low as 5c., with pork at 5 to $6\frac{1}{2}$ c. for whole pigs; good beef at 4c., with poor hard to sell; turkeys at 10c., and a large supply of chickens at 25 to 50c. Butter was dull at 18c., and there were more potatoes than buyers. There is a strong growing feeling that more goods should be sold by weight, chickens being particularly mentioned.

John Seely received 40,000 extra quality new medium smoked herring during the week. He guarantees the quality, and they were bought at bottom prices.

The Woodstock Board of Trade has passed the following resolution: "That, in the opinion of this Board, the duty on coal oil is an unjust tax on the vast majority of the poorer people of the Dominion to benefit one section alone, and be it resolved that this Board invite all the Boards of Trade in the Maritime Provinces to join in petitioning Parliament at its next session to abolish the duty on coal oil."

MORE ABOUT THE SALMON PACK.

Full returns relative to the pack of sock-eye salmon in British Columbia have been received by the Fisheries Department at Ottawa.

We take a special pleasure in reproducing the figures, as they are practically the same as those published in THE CANADIAN GROCER several weeks ago, and which were held by some to be exaggerations.

The figures submitted to the Government are as follows: Fraser River, 347,346 cases; Skeena River, 67,351; Rivers Inlet, 59,000; Naas River, 18,000; other northern points, 20,000; grand total, 512,197. The total output last year was 494,371 cases, so that this year's pack is larger by 17,826 cases.

Although the largeness of the pack has now been assured by the official figures, it will have no effect on the market. The trade had already appreciated the size of the pack.

But, aside from this, there are other facts which warrant a belief in a steady market for at least the standard and better brands of salmon, no matter what may be the fate of the other brands not generally considered first class.

One of these facts is the bare character of the market at the opening of the season. Another is the increased export demand of the present season. Great Britain alone will probably take at least from 70 to 75 per cent. of the total pack. Up to October 12 two vessels had left the Fraser river loaded with salmon for England, taking between them 121,326 cases of salmon, valued at \$654,757, while two barks were loading at New Westminster for the same destination. Then larger quantities than usual are expected to be shipped to Australia and

New Zealand. What, however, promises to be a modifying factor on the market is the price; as it stands to-day it is interfering with the consumptive demand.

Notwithstanding all that has been said about a small pack of cohoes on the Coast, there is likely to be cheap fish of this description on the market, if some of the offers made within the last week or so can be taken as a criterion. The coho pack is estimated at 40,000 cases.

WALNUTS, ALMONDS, FILBERTS.

Shipments of walnuts from France will be a little later than usual, but every effort is being made to shorten the time in transit, and it is expected that the goods will be on the Canadian market by December 1. Prices will be somewhat below those of last year.

Tarragona almonds will be on the market in about ten days, and are likely to be sold wholesale in lots at about 12c. per pound.

Filberts will be late, and are likely, in consequence, to be sold on close margins. Retailers will likely buy them at about 8c. per pound.

CHEESE IS HIGHER.

Notwithstanding the gloomy prophecies regarding cheese, the values of that article have made a marked advance.

The Old Country markets have jumped up several shillings, and a lot of late fall Canadian cheese has been cleaned out from the factories at 9 to $9\frac{1}{4}$ c. per pound.

This means very much higher quotations for the local markets, and prices in Toronto have already, in fact, begun to advance.

A SPECIAL NUMBER ADVERTISE- MENT.

There was only one advertisement in the Fall Trade Edition of THE CANADIAN GROCER that was a disappointment to the publishers, and that was the full page of the Truro Condensed Milk Co. They themselves were partly to blame, and the fate that is sure to follow some advertisement completed the cause for disappointment. What we started out to do was to show the medal in silver, and we came near it, but not near enough to suit us. Look for their advertisement next week and you will find a genuine silver medal.

WHOLESALE WHEELERS.

The employees of Davidson & Hay, wholesale grocers, held their annual bicycle races on Saturday afternoon last. The race was a five-mile handicap, the starting point being just east of the Norway hill, on the Kingston Road. The prizes were very handsome, the first prize being a gold medal donated by Col. Davidson. Great interest was taken in the race by the whole staff, there being eleven entries. The contestants

finished as follows: 1, Floyd Brown; 2, E. A. Watts; 3, Geo. Wills; 4, F. H. Oulcott; 5, John Findlay; 6, J. A. Bremner. And, alas! there were others, who are still riding. The time made by the winner, 18 min. 35 sec., was very good, considering that half the distance was ridden against a very strong head wind. Needless to say, the winner drinks nothing but "Kurma."

PERSONAL MENTION.

J. Saunders, grocer, of Wawanesa, Man., met with a serious accident at his farm, near Miami. He was driving a bull, which turned upon him, throwing him down and bruising him very badly.

J. N. Christie, representing Thomas Doherty & Co., tea importers, Montreal, was in Toronto on Monday en route home from a business trip through Manitoba. "I have had a fairly successful trip," he said, in reply to a query, "and a much more successful one than a year ago."

In the last issue of THE GROCER we stated that S. R. Oakley, Princess and King streets, Toronto, was engaged in the fishery business in Newfoundland previous to coming to Canada. In this we have since found that we were wrong, as Mr. Oakley held a Government position, which he gave up to come to Canada. Previous to that he was in the grocery business for three years.

"Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address
upon receipt of . . . 10 Cents

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs or the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179
MONTREAL

P.O. Box 2501
TORONTO

The Royal Family of Tomato Catsup



Monarchs on the tables
of good housekeepers.

Move mighty fast off
the shelves of enterpris-
ing grocery stores.

This well known article is Tomato
Colored. No injurious poisonous
paint used for coloring matter.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

"THE QUEEN" IN COLLISION.

Passengers on Front street shortly after 6 o'clock on Tuesday evening were startled by a loud crash, and for a moment or two thought a volcano or an earthquake had come to town, but when the thickness in the air settled it resolved itself into coffee pots, ground coffee, and profanity.

It appears that a C. P. R. lorry, heavily loaded with Pure Gold Mfg. Co.'s "Queen" coffee, was proceeding from their factory to the freight sheds, when a trolley car crashed into it and sent the load flying in all directions. The matter was attended to with commendable zeal by the Dominion Transport Co., who reimbursed the Pure Gold Co. in cash without delay, and a new load went on its way rejoicing early next morning. A distinct odor of coffee, however, still pervades the neighborhood.

B. C. HALIBUT FISHERY.

The halibut fishery has opened satisfactorily as far as the Company's success in fishing is concerned. Two cargoes of fish, consisting of about 75,000 pounds each, have already been shipped from here east over the Canadian Pacific Railway, and the steamer is expected in immediately with the third cargo.

Prices, however, are said to be very low in the east at the present time. The Com

pany has, however, got its business so well and economically organized that profitable results are likely to be the reward of its enterprise.—Statistic.

A STRIKING EXCHANGE.

J. H. Todd & Son, Victoria, B.C., shipped a car of salmon to Toronto. When it reached here and was unloaded, it was immediately filled by W. Boulter & Sons, and will go direct to Todd & Son, Victoria, as part of their order of canned goods.

OF COURSE.

Do not embrace a new thing until you are assured that it is worthy of your affection.—CANADIAN GROCER.

Of course reference is made in the above item to grocery articles—not to Canada's lovely red-cheeked damsels.—N. E. Grocer.

THERE IS SALT IN MOORETOWN.

We are in receipt of a letter from the Mooretown Salt Co., Ltd., Wallareburg, denying that their works are closed down, as was stated in THE CANADIAN GROCER of the 18th ult. The wells are in operation and shipments are being made continuously.

We are sorry that the mistake was made. Our information came from what we believed to be a reliable source, and it was not until we received the letter of the Mooretown Co. that we discovered our error.

NEW CURRANTS.

The steamship Fremona brings to Montreal on the 4th inst. the second cargo of new currants, amounting to 780 bbls., 1,485 half-barrels, and 4,033 half-cases. Most of this lot has been sold to arrive.

LATE BUSINESS CHANGES.

D. Gould, drugs, Oakville, Ont., has sold out to F. J. Capell.—The estate of Grocer J. A. Killackey, of Toronto, is offered for sale by the assignee.—The bailiff is in possession of B. H. Scott & Co.'s grocery store at Toronto.—H. W. Norrish, grocer, Walkerton, Ont., has sold out to Anthony Bell.—John Edwards is opening a general store at Hemmingford, Que.—Jos. Bourdon, flour and feed, Montreal, has assigned.—R. Brooks is commencing as a grocer at Montreal.—Jos. and Omer Langevin are partners as traders in the firm of Jos. Langevin & Fils, Montreal.—M. Bigaouette, trader, Quebec, has been burned out.—Jos. E. Forest and Henri St. Germain are proprietors of the general business of Forest & St. Germain, at Sherbrooke, Que.—Con. and Jos. T. Larochelle constitute the general store firm of Larochelle & Fils, St. Henri, Levis county, Que.—Theodule Lafrance and Jos. Guerin are proprietors of Lafrance & Guerin's grist mill, at St. Monique, Que.—Octave Dhaes has opened a general store at St. Remi De Tingwick, Que.—Jos. Proulx has opened a general store at the same place.—J. A. Smith is erecting an elevator at Glenboro, Man.—Daniel M. Calder, drugs, Medicine Hat, N.W.T., has assigned.—The Fraser River Packing Co., is incorporated.

COFFEE IN CEYLON.

THE little island of Ceylon is attracting an unusual amount of attention from commercial centres through the wonderful development of its tea industries. The stride made by this sea-girt little isle in the tea trade is truly remarkable, and is another evidence of what British capital, push, and enterprise can do. It is only since the year 1880 that any attention was given to Ceylon as a tea producing country, and this was largely due to the complete destruction of its leading export article, coffee, by an insidious parasite that worked its way into the leaves of the coffee tree and sapped its strength and prematurely destroyed all chance of development.

It is within the range of possibilities that even more attention will be given Ceylon as a food producer, if we may judge from an article copied from The Ceylon Observer of Sept. 4th last, on the subject of coffee. We append the article, and can only wish that the hopes expressed in the resurrection of the old King of the Isle may be verified. It would be a grand thing for British commerce should it gain control of such an indispensable article as coffee—British-grown coffee—and it goes without saying that if the crop reports of The Observer's correspondent are verified, English capital will develop the coffee industry of Ceylon on an as equally large and systematic scale as it has and is developing the tea industry. The Observer says:

Coffee blossom full out to-day, and a really fine show, nothing to equal it for some years. Weather for setting has so far been all that could be wished. Leaf disease disappeared some time ago, and has not been bad at all this season. Up to date green bug practically nil. I wonder if the old king is really to take a new lease of life. I returned yesterday morning from a tour round the Haputale side of the district; coffee on Nayabedde was one white sheet, not so much on Gonamotava and Roehampton. I understand they have just finished gathering a very big crop. Haputale and Sherwood, especially the latter, was a sight sufficient to gladden the heart of any old stager who can remember the blossoms of the sixties. Thotalagalla was very fine on their big acreage of fine coffee left. I would say they had blossom for an average of 4 cwt. an acre, and on a few acres here and there more than double. Pita Ratmalie had also a good blossom; but somewhat patchy. On this estate, it is reported, the proprietors contemplate opening a hundred acres of their fine forest reserve in coffee next season, so that faith in the old king is also reviving. Nothing could look better than the coffee on Dambatenne, and that just after giving a crop of over 5 cwt. an acre. Not so dusty in these degenerate days!

FISH FOR BREAKFAST.

J. W. Beardsley's Sons, the original packers of shredded codfish, are sending out 50,000 copies of a pamphlet entitled "Your Breakfast." It contains a complete series of recipes for making delicious dishes, with shredded codfish as a basis.

A TORONTO FIRE.

MacWillie Bros.' palace grocery store in the Confederation Life building, Yonge and Richmond streets, Toronto, was badly scorched on Sunday last. Before the flames could be extinguished damage to the extent of \$10,000 was done to the grocery stock, while the huge building got off with the small loss of \$1,000. Insurance covers all losses.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

THE

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Persse, Winnipeg,

Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria,

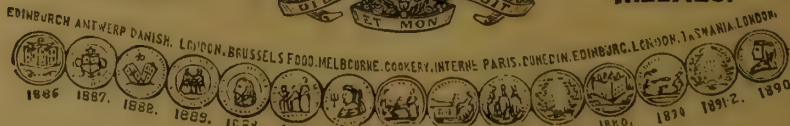
Agents for British Columbia.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,
DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
48 Abchurch Lane, E.C.

J. M. Douglas & Co., Agents, Montreal.



THE OTHERS . . .

Can claim that they have the best article

WE PROVE IT

Jersey Cream Baking Powder

Lumsden Bros.
Hamilton.

Do you want

to get the bulk of the family trade in your town?
If so, send in your order to EWING, HERRON
& CO. for the following goods:

PICKLING SPICE, ALLSPICE

Or any other kind of Spice. We will give you
nothing but the best, what everyone wants.

DURHAM MUSTARD

RIO, MOCHA AND JAVA COFFEE

Whole or Ground, Blended or Separate.
Sole agents in Canada for

PETERMAN'S ROACH FOOD, NEW YORK

Trade Coffee and Spice Mills, Montreal
579 and 581 St. Paul Street.

Highest Prices Secured . .

FOR—

Butter	Eggs
Honey	Cheese
Maple Syrup	Sugar
Peas	Beans
Apples	Potatoes

and all kinds of Country Produce.

We sell the best ROLLED OATS
and OATMEAL in Canada.

Feed, Bran, Oats, Flour, etc.

HOWE, McINTYRE CO.

461 St. Paul St. and 9, 11, 13 and 15 St. Nicholas

Agents for The Ireland
National Food Co'y.

MONTREAL

NEW CURRANTS

CAMPOS

In Barrels, Half-barrels, Cases and
Half-cases.

Splendid Goods.

Good Value.

JOHN SLOAN & CO.
TORONTO.

Batger's New Peels

NOW IN STORE.

Warren Bros. & Boomer

Wholesale Grocers

35 FRONT ST. EAST

Profits are double

If you sell
Wonderful Soap

40% and your customer
always returns for
more.

P. M. LAWRASON - London

NOW IN STORE

Choice Eleme Figs

10 lbs. and 14 oz. boxes.

New Filiatra Currants

Barrels and half-barrels.

New Almond Nuts

Get our quotations before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Malaga Grapes

Albert Sardines

Rio Coffee

Young Hyson Teas

PERKINS, INCE & Co.

TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

CHOICE NEW

Currants

SULTANAS, AND

VALENCIA RAISINS

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

THE RYAN-DELANEY FAILURE.

THE inspectors who are looking after the estate of Ryan & Delaney, the insolvent produce and commission firm of Colborne street, Toronto, are much dissatisfied with the statement of assets and liabilities submitted.

The statement shows that in the six months since the firm started to do business it has gone behind nearly \$2,000, or at the rate of \$4,000 per annum. The liabilities total \$1,986, while there are practically no assets.

It seems that the business has been carried on carelessly, and that the personal expenses of the partners have been rather high. As an instance of this, a frequent entry in the firm's cash book has been "Around town, \$2.50," or "Around town, \$3.50." Questioned as to what such entries meant, one of the partners is said to have replied, "We do a good deal of business with the hotels, and have to spend some money there."

Another example of carelessness is the way in which the cash book is daily closed. "Shortage, \$—," is a frequent entry, inserted for the purpose of securing a balance.

It is said that the day after the assignment was made the sum of \$215.60 standing to the credit of the house in a city bank was withdrawn, and besides this a cash on

hand balance of \$176.01, vouched for by the firm's books, has not yet materialized. Again, a bicycle which was purchased by one of the partners for \$105 and charged to the firm account, was, it is claimed, sacrificed to "a friend" for \$20.

These and other circumstances of the case have put the creditors on their mettle and the inspectors propose to make a further investigation.

Several Toronto produce men and a lot of outside dealers are "stuck" as a result of the smash, for sums varying from \$10 to \$400.

EXCITEMENT IN VALENCIAS.

Further and material strength has been developed by the Valencia raisin market. Since our last prices have appreciated about another cent per pound in the primary market, and wholesalers' ideas are higher by about half a cent. per pound. The latest advance has put values from four to five shillings above the lowest point. Compared with a year ago prices are several shillings per cwt. higher.

In Spain the crop is practically exhausted, while if such were not so there is no steamer available.

With stocks in Canada low, it is only natural, therefore, that wholesalers should have advanced their figures.

BOULTERS' TRAIN OF CANNED GOODS.

W. Boulter & Sons' special train for Vancouver, B.C., will leave their Toronto works the latter part of this week. It will go by way of Owen Sound, and will be handsomely decorated with flags, mottoes, etc. The train will consist of seventeen cars, each containing 2,400 pounds of canned goods. It was originally intended to have placed only 2,000 pounds in each car, but as it was found possible to pack 400 pounds more than that in each car, it was decided to do so, thus making it possible to reduce by three the number of cars in the train.

OATS 130 BUSHELS TO THE ACRE.

A gentleman who has just returned from a trip to British Columbia is delighted with the fruit, cereal and other crops in and about Chilliwack. He was on one farm where the yield of oats averaged 130 bushels to the acre. He gazed upon two cherry trees that had yielded two tons of fruit between them. Hops he never saw the like before, and he was brought up in an Ontario hop district. When he feasted on white plums, he was reminded of a good sized apple. Lombardy plums he saw growing in clusters so close that they looked more like monstrous grapes than anything else.

TETLEY'S TEAS

**ARE SELECTED BY EXPERTS**

Of many years' experience and are absolutely the finest packet teas in the trade, and selling freely where introduced. They contain no rubbish and produce a thick, rich, juicy liquor.

London, Eng.,

5, 6, 7 Fenchurch Street.

Montreal Headquarters,

14 Lemoine Street.

Toronto,

128 Richmond Street West.

Manitoba,

Northwest Territories

and

British Columbia,

} The Hudson
Bay Co.

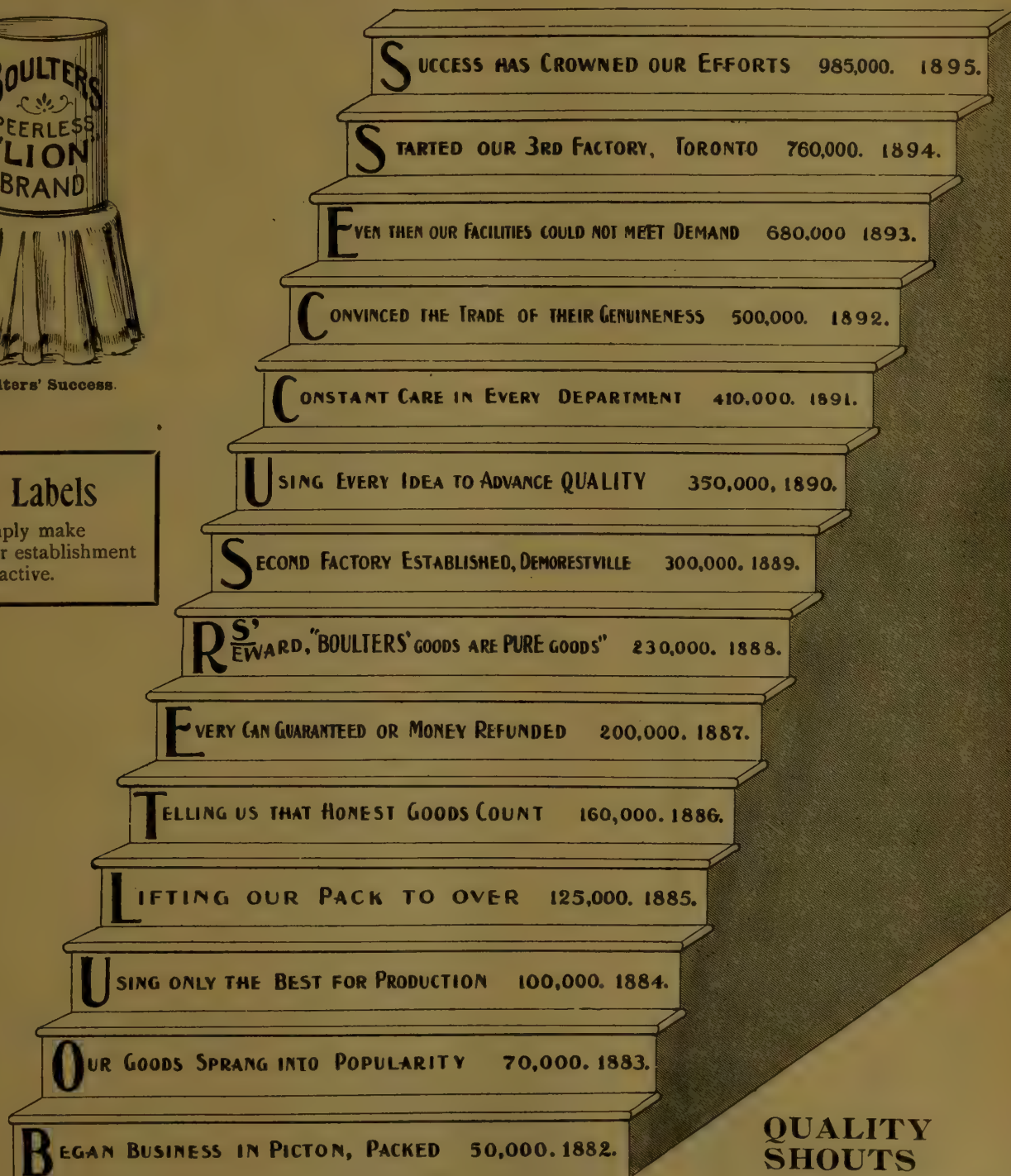
“Here’s a Record for Your Life”



Boulters' Success.

Our Labels

Simply make
your establishment
attractive.



QUALITY SHOUTS

To further prove this,
be patient and SEE
our "ad" next issue.

IT'S NO EXPLODED IDEA



Don't lose sight of our
DEMAND NOVELTY to be
given away about Xmas time
—It's a beaut.

BOULTERS' GOODS HAVE COME TO STAY.

W. Boulter & Sons

PACKERS of the Peerless "LION" Brand
Canned Goods . . .

FUN FOR MERCHANTS.

The magnificent spectacular production of magic that Mr. Frederick Bancroft brings to the Princess Theatre for a week's engagement, beginning Monday, November 4, with the usual matinees, will be one of the greatest of the season's novelties in the stage appointments, costuming and mechanical effects. In the first act the magician in his palace of magic gives eight great feats of magic. Next comes "Onri" in her beautiful aerial equestrian. Part second is a mystical comedy entitled "The Sultan's Visitor," with Mr. Bancroft as "Abdul Hafiz," a wizard, and a full cast of characters. Mlle. Rose Gautier, premiere danseuse, and Miss Catherine Giles, with Indian clubs, will be seen, incidental to the action. Mercedes, in her spectacular divertissement, "A Solar Sunbeam," will also be seen. In the last act Mr. Bancroft will again appear in six numbers more of magic and mystery, the performance ending with a beautiful scenic representation of "The Home of Magic." Bargain day matinee will be given on Wednesday.

THEIR BUILDING IN OPERATION.

The Truro Condensed Milk and Canning Co., Ltd., have begun operations in their new building. In their new, extensive and well-equipped quarters this enterprising company will largely increase their output, and are now prepared to compete with any similar concern in Canada or the United States.

MEAT PACKERS

will get more satisfaction from
using our

COARSE SALT

for curing and packing meat
than from any other salt.

Estate of T. T. COLEMAN,
SEAFORTH

SICILIAN LEMONADE



One tablet dissolved in a large glass of water,
and sweetened, makes delicious Lemonade.

12 Tablets in a Bottle

Price per dozen Bottles, - 85c.
Price per 12 dozen Bottles, \$9.50

ASK YOUR JOBBER FOR THEM.

Sicily Lemonade Tablet Co.
20 St. Peter St. Montreal.

BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers Write for samples and quotations.
Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

CROSSE & BLACKWELL'S



New Season's Candied Peels

Can be had from the following firms:

Messrs. W. H. Gillard & Co.	-	-	-	Hamilton
" Davidson & Hay	-	-	-	Toronto
" Balfour & Co.	-	-	-	Hamilton
" Smith & Keighley	-	-	-	Toronto
" Lumsden Bros.	-	-	-	Hamilton
" Geo. Watt & Sons	-	-	-	Brantford
" T. Kinnear & Co.	-	-	-	Toronto
" D. H. Rennoldson	-	-	-	Montreal
" Warren Bros. & Boomer	-	-	-	Toronto
" P. Baskerville Bros.	-	-	-	Ottawa
" Perkins, Ince & Co.	-	-	-	Toronto
" Lucas, Steele & Bristol	-	-	-	Hamilton
" H. P. Eckardt & Co.	-	-	-	Toronto
" Jas. Turner & Co.	-	-	-	Hamilton
" W. T. Wickham & Co.	-	-	-	Brantford
" M. Masuret & Co.	-	-	-	London
" T. B. Escott & Co.	-	-	-	London
" Caverhill, Hughes & Co.	-	-	-	Montreal
" J. W. Lang & Co.	-	-	-	Toronto
" A. M. Smith	-	-	-	London



DID IT EVER STRIKE YOU

That good housekeepers want nice, clean fruit
for Christmas? It is quality, not quantity that is
their first consideration.

By using 'The Grocers' Fruit Improver you can
supply them with this grade of fruit. If they pur-
chase their fruit from you, it follows, that you se-
cure the rest of their Xmas order. This produces
BUSINESS and PROFITS, which every live
Grocer seeks.

PRICE, \$12.00.

For sale by

W. P. RYAN

300 King W., Toronto, Ont.

John Mouat

WINNIPEG,

Northwest Representative.

93,000,000 Pounds



Increase in 12 years is what the
shipments of

Ceylon Teas

Have to show—and this is as nothing to what
the FUTURE will show.

Do you know why 

PEOPLE LIKE CEYLON TEAS?

Because they are Pure, Wholesome, Clean, and
of Rich Flavor.

Grocers . . .

You can thoroughly recommend Ceylon teas ; they are
superior to the “hand-made stuff of the unwashed
Celestial.”

APPLES FROM NOVA SCOTIA.

PROFESSOR C. E. FAVILLE, director of the Nova Scotia School of Horticulture, has just completed a tour in Europe, made in the interests of the Nova Scotia Fruit Growers' Association, and has given a representative of The Canadian Gazette some information as to his travels and as to the progress of the industry.

Mr. Faville does not look for much of a market for Nova Scotia apples in European countries, except Germany. He visited Belgium, Holland, Austria, Germany, Switzerland, Italy and France, paying special attention to the different horticultural institutions and scientific schools, and visiting the markets and orchards. At Berlin he left an exhibit of Nova Scotia fruit for competition in the International Exhibition. There is no duty upon imported apples in Germany, and a trial cargo is to be sent to Hamburg from Nova Scotia this autumn, in the full expectation of opening up a profitable trade. In France, Canadian apples have, by virtue of the new Franco-Canadian treaty, been placed upon the minimum tariff; but there does not seem any immediate prospect of trade so far as Nova Scotia apples are concerned.

The Nova Scotia apple crop of this year is, Professor Faville said, above the average, but it is not a large crop such as was the crop of last year. The quality is good, especially as regard Gravensteins, Ribstons, Kings, and Nonpareils. Of this, no better proof is needed than the fact that Nova Scotia apples are bringing higher prices in British markets this year than last, despite the present glut of English apples. Mr. Faville found Gravensteins bringing from 12 to 15 shillings per barrel and Ribstons as high as 18 and 19 shillings.

"And what," asked The Gazette's representative, "have British importers to say about the trade?"

"They speak most highly of the quality of our fruit and the prospects for its extended sale in British markets. They would, however, prefer flat barrels to the round ones, and they like larger and neater barrels than we now use. They think, too, that we need not trouble to drive quite so many nails into the barrels. The best French apples and the Canadian are, they say, the best picked apples that come into the market. Austrians arrive at a different season of the year, and do not compete with us. Indeed, the Nova Scotian apple is better flavored, and better packed, than any imported apple that competes with us. It also has excellent keeping qualities, for our climate in Nova Scotia is peculiarly adapted to fruit growing. Spring begins late in the season, and the apples are harvested late in the autumn, and so keep well when placed on the market. Especially is this true of all winter fruits. We have no hot summers in Nova Scotia, and that means much to our apples. Our growers are, moreover, realising the necessity

of more careful grading, so that buyers here, seeing a certain grower's name on the barrel, will at once feel confidence in the quality of the fruit."

"And are sales increasing?"

"About 50,000 barrels have come from Nova Scotia so far this season, and within the next month there will probably be 150,000 to 200,000 more, mostly Gravensteins and Kings. Of the 1894 crop half a million barrels were exported to Britain, yielding a cash return of, say, three quarters of a million dollars. The value of our total shipments to Great Britain, the United States, West Indies, Prince Edward Island, and Newfoundland is about one million dollars. Thirty years ago we produced only a few hundred barrels for home use."

"And it follows, doubtless, that the orchard area in Nova Scotia is increasing rapidly?"

"In the Annapolis Valley it is estimated that there are 7,500 acres in bearing, and 5,000 acres newly planted. But this is only a fragment of the area capable of equal production. In the Annapolis Valley alone there are about 250,000 acres of land adapted to fruit-growing, and of this, as I have said, less than one-twentieth part is as yet planted in orchards. Why, do you know that the Annapolis Gravenstein excels in flavor and quality, though not in size, the apple of Germany, where the parent stock is? And while the Annapolis Valley is the favorite orchard country, fruit can be grown with more or less success in other parts of the province."

Any room for Englishmen, Mr. Faville, or are you keeping all these good things for yourselves?"

"No, we are not. You know how United States capital is pouring into Nova Scotia for the development of our coal and lumber resources. The same is taking place in the apple industry. One body of United States capitalists has planted 100 acres in fruit, and others are planting smaller areas. As these succeed more United States capital will come in, and of course we welcome it. I myself am a native of the United States. Our local people are forming fruit-land improvement companies, and subscribing the capital among themselves."

"But what about Englishmen and English capital?"

"Well, the High Commissioner, who is himself, you know, a Nova Scotian, has probably been the means of sending out one hundred with capital during the past few years, and they are now developing fruit farms in various parts of the province, and there are many Englishmen to be found here and there. Of course, there is plenty of room for many more, but they must have common sense, and they must have some capital. A man who understands his business and attends to it would start well with from \$1,000 to \$2,000 (£200 to £400). A

man who does not understand his business and does not attend to it can run through any capital you like to name, and have little to show for it. There is no difficulty in getting land—unenclosed land—for from \$15 to \$20 (£3 to £4) an acre, and cleared land proportionately higher.

"But so much really depends on a man himself. One man will make a success with only £200 to start with; another man will fail with £2,000. I know a man who, twenty-five years ago, had not a dollar to call his own; he has now ten acres of fruit land, and is worth \$60,000. Another man took fifty acres of uncleared land, cut the trees down, planted apple trees between the stumps, removed the stumps at his leisure, put in plum trees and small fruit trees between, grew a large crop of potatoes the first year, and took out enough of a crop in succeeding years to pay for his farm. It cost him \$10 an acre—\$500 in all—and is now worth about \$8,000. That man knows his business."

"Of course, training is necessary, and it is for that purpose that the Nova Scotia School of Horticulture has been established at Wolfville by the Fruit Growers' Association, assisted by the Nova Scotia Government. The tuition is free, and students can board in the students' boarding halls for about \$80 or \$90 (£16 or £18) a year. This is the second year of the school and there are 50 students. The requirements for entrance are a knowledge of the elementary branches of education. We have nursery grounds, conservatories, and the schools are surrounded by acres of orchard land in all stages of development, so that practice and theory go hand in hand."

"Are there any openings for men without capital?"

"For men who will work, and know how to work in nurseries and in the packing and exportation of fruit. There are from 8,000 to 10,000 men employed during the season in picking, packing and shipping fruit, and over 6,000 men are constantly employed in fruit culture."

"You might add that we are getting a good market for small fruits—plums, etc.—in Boston and New York. Our fruit comes to market just two or three weeks later than their local fruit. We can land fruit in Boston in twelve hours, and in New York in eighteen hours. Of course Britain is our great market for apples, and we mean to do greater things there and in Germany before long."

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

CHRONIC KICKERS.

WE presume that everyone engaged in business, whether he be a grocer or a dealer in any other commodity, comes in contact with a class of people who seem to take a peculiar delight in grumbling and in kicking. This propensity is not the exclusive right and privilege of those who buy, but is frequently indulged in by those whom we employ. The practice results in unpleasantness wherever it is found, and cannot be productive of good anywhere. It is bad enough when those to whom we sell make a kick every time they get a bill of goods, but it is worse when our own people kick. Who has not among his force of employees those who are valuable to him, with whom he is glad to remain on terms of friendship and intimacy, but who, presuming on their worth and value, make life a burden to their employers? With customers we can put a stop to grumbling much easier than we can with our own employees. A sharp letter, a convincing argument or a gentle reminder may serve to break them off the habit or at least diminish the number of their complaints. If the worst comes to the worst we lose a customer whom we can replace by another customer.

With trusted and valued employees the question is one of greater importance. If he be our cashier or book-keeper we cannot turn him off without subjecting ourselves to the risk of not being able to replace him by one equally honest and equally reliable. If he be a salesman we have a greater risk of seeing him engage his services to a competitor and take from us not only the trade which is his, but a portion that he knows to be our own. If he be a porter or a driver we have a risk when we displace him because he knows our customers and can sell his information to a ready, willing and anxious competitor.

Perhaps the unkindest cut of all we experience is when the kick comes from those whom we are anxious to serve. When those who profess confidence in us and in our methods show by their selfishness, ignorance or thoughtlessness that all our actions, our solicitude and thoughts for their welfare are unappreciated, then we feel sore and our hearts feel heavy.

With our customers, as above stated, we can afford to take a stand sometimes. We ourselves have had for years in heavy letters printed on our price lists, "We do not want the trade of habitual grumblers." We have never lost trade by being thus frank and outspoken and we have never regretted that we made our likes and dislikes known thus publicly. Chronic kickers, such who kick when there is no occasion for so doing, such as are calamity howlers, such who overlook all merit on the part of their houses, but magnify every demerit real or apparent, are hard to get along with and are calculated to make a veritable sinner out of a probable saint.—Jacob Furth in Inter-State Grocer.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

BROOMS

OUR BRANDS :

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

JOHNSTON'S
FLUID BEEF

. . . STRENGTHENS

There's a Best in Everything

Using modern methods and improvements in the manufacture of any line of goods is sure to produce the best article. This is as true of salt as of anything else.

WINDSOR SALT

is the purest and best for the reason that the "Vacuum" system, the best and most modern system of making salt, is used. When you want anything in salt, either Table, Dairy, Cheese—or a car of barrel and sack salt—always order the Windsor.

WINDSOR SALT WORKS

- WINDSOR, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

ROBERT DOUGLAS, grocer, Toronto, has assigned to George H. May.

A. J. Allaire, general store, St. Guillaume D'Upton, Que., has assigned.

Ernest A. Dunn, grocer, Woodstock, Ont., has assigned to Alfred S. Ball.

Z. Gauthier, groceries and liquors, Three Rivers, Que., has compromised at 25c.

E. D. Edwards, general store, Franktown, Ont., has assigned to George H. Findlay.

Romeo Prevost has been appointed curator of the stock of H. Goldberg, trader, Montreal.

Wm. J. Dunlop, cheese maker, Blanchard Township, Ont., has assigned to Gillean McLean.

Neil Bouchard, trader, East Clifton, Que., has assigned. Creditors will meet on November 5.

E. M. Robertson & Co., fish, etc., St. John, N.B., have suspended business, offering to compromise at 20c.

PARTNERSHIPS FORMED AND DISSOLVED.

Letters patent have been issued to the International Trading Co.

Dean Bros., grocers, St. John, N.B., have dissolved. T. J. Dean continues.

McBean Bros., grain, Winnipeg, have dissolved. D. G. McBean continues.

Bastow & Ness, grocers, Toronto, have dissolved. F. W. Bastow continues.

The Lowe Inlet Packing Co., Lowe Inlet, B.C., have dissolved. John Rood continues.

Louis J. Gladu and Paul Boileau are partners in the firm of Gladu & Boileau, vermicelli, etc., Montreal.

A. F. Falconer & Co., druggists, Sherbrooke, N.S., have dissolved. A. F. Falconer retires and E. F. L. Jenner continues.

Joseph Tremblain and Zephirin Martin have gone into partnership as traders at Montreal, under the firm style of Tremblain & Martin.

The Northumberland Paper and Electric Co., Ltd. has been incorporated by letters patent; so has the Sault Sainte Marie Trading Co., Ltd.

Thomas Alfred Code, John Hart, Andrew McArthur, William Andrew Moore, William Grant, John Gray Campbell, and Joseph McKenzie Rogers, all of Perth, Ont., seek incorporation by letters patent as "The Perth Canning Co., Ltd.," with \$20,000 capital, and headquarters at Perth.

SALES MADE AND PENDING.

W. R. Holley, grocer, Toronto, has sold out to Ness Bros.

Jas. Abbie, baker, Sutton West, Ont., has sold out to A. French.

W. Duncan's general store stock at Niles-town, Ont., has been sold.

Wm. Wilson's general stock at Shawville, Que., has been sold at 61c.

S. Perrin, druggist, Lindsay, Ont., has been sold out by the bailiff.

The tobacco and cigar business of F. W. White, Montreal, is for sale.

Thos. Robinson, grocer, etc., Windsor, Ont., has sold out to G. H. Nairn & Co.

Filion & Simard's general stock at Chambord was sold at 37c. to L. Letourneau.

The Simley-Hemstreet Co., Ltd., Otterville, Ont., has sold out to Samson Simley.

T. S. Edwards, groceries and crockery, St. Thomas, Ont., has sold out to A. W. Graham.

W. A. Bradshaw & Co., soap makers, Toronto, have sold out to Pugsley, Dingman & Co.

The grocery business of J. H. Notter & Co., Owen Sound, Ont., is advertised for sale.

The assets of A. Renaud & Co., grocers, Montreal, are to be sold at auction on Nov. 4.

The assets of Wm. Howatson, Jr., general store, Black Cape, Que., are to be sold Nov. 7.

The assets of Donat Brossard, general store, Dominique De Jouquieres, Que., are to be sold Nov. 7.

Thomas McDonald has sold the Great Western Mills at Woodstock to James Ireland, of Owen Sound, for \$11,500.

Mrs. G. O. Tousignant, hotel and general store, Chicoutimi, Que., offers her hotel for sale, but will continue the general store.

CHANGES.

Phil. Leduc has started a grocery store at Montreal.

T. Coggin, grocer, Montreal, has opened a butcher shop there.

M. Galvin, liquors, Campbellford, Ont., has been succeeded by Dan. J. Connolly.

Maria Gamble, general store, etc., Loretto, Ont., has been succeeded in the hotel business by J. A. Small.

Wm. Mann, confectioner, Quebec City, has opened a branch at 76½ St. Joseph street, St. Roch, Que.

Thos. Holloway, fruits and confectionery, Stonewall, Man., has been succeeded by Mrs. D. J. Rutherford.

Waddington & Kennedy, the fruit men, are opening a branch store at Souris, Man., next door east of McDowell's grocery.

FIRES.

James White's cheese factory at Jellby, Que., has been burned. Partially insured.

Desire Chaput's cheese factory at St. Joachim De Shefford, Quebec, has been damaged by fire.

The general store of Ferguson Brownell, Amherst, N. S., valued at \$4,000, was totally destroyed by fire. Insurance \$2,000.

At Pont Rouge, Que., the general stores of Miss O. Lesage and Francois Vezina, were destroyed by fire. The former was partially insured, but the latter not at all.

Orchard Valley cheese factory, situated in Elizabethtown, was burned with its contents. The buildings were valued at \$800, and the

cheese on hand at the same sum. No insurance on the building, and a slight amount on the cheese.

DEATHS.

Laurent Bosse, trader, St. Helene Kamouraska, Que., is dead.

FOR SALE.

GENERAL STORE STOCK, PREMISES FOR sale or rent. Apply to CARR & Co., Port Haney, British Columbia. (46)

THE OLDEST ESTABLISHED GROCERY AND Crockery business in Owen Sound. The Toronto Tea Store, established 1865. This is a rare chance. JOHN H. NOTTER & Co., Box 96, Owen Sound. (45)

FOR SALE OR LEASE.

WHITING CASH CARRIER—TWO STATION. Brand new—only a few months in use. The latest improved. Address Box 8, GROCER OFFICE.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

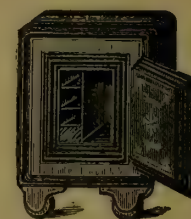
CHARLES H. RICHES

Solicitor
of

PATENTS

Canada Life Bldg, King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.

Doing Business

personally with a firm is more satisfactory than doing it by correspondence. Ten minutes conversation will accomplish more than two weeks of writing. The next business trip you take to Toronto call on us, even if you do not want to buy just now, and we will be pleased to show you samples, quote you prices and give you any information you desire in regard to Salt. Our prices are the lowest possible market price. When you want anything in Salt write **US.**

Toronto Salt Works, Toronto

128 Adelaide Street East.



Delicious Mince Pies

are made from Wethey's Condensed Mince Meat. Each package contains sufficient for two large pies. Finest meats and fruits are used in its preparation.

J. H. WETHEY

SOLE MANUFACTURER

ST. CATHARINES

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

THE PEOPLE'S Building and Loan Association
(INCORPORATED)
Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most. \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth.

Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages. Agencies in all the principal towns and cities in Ontario.

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL

TORONTO

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Batty's Pickles

Have been awarded
Eight Prize Medals.

NABOB SAUCE and PICKLES

Are universally admitted to be the finest and most enjoyable in the world. All wholesalers have them.

CANADIAN AGENTS:

J. A. GORDON & CO., MONTREAL

Laundry Starch



The newest thing is **Benson's Enamel Laundry Starch.** It is prepared particularly for fine laundry work.

Its special feature is that it requires no boiling—cold water only being needed. Handsomely boxed. In the hands of all wholesalers.

Manufactured only by

THE EDWARDSBURG STARCH CO.

CARDINAL, ONT.

Sardines, Amer., 1/4 s	0 05	0 09
" 1/2 s	0 09	0 11
Mustard, 1/4 size, cases		
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

Comp Corn Beef, 1-lb. cans	\$1 65	\$1 75
" " " 2 "	2 65	2 75
" " " 4 "	8 00	8 25
" " " 14 "	18 00	19 00
Minced Callops	2 00	2 60
" " " 2 "	2 60	2 65
Lunch Tongue	1 00	3 40
" " " 2 "	2 80	3 50
English Brawn	2 75	2 80
Camb Sausage	1 00	2 50
" " " 2 "	4 00	
Soups, assorted	1 00	1 50
" " " 2 "	2 25	
Soups and Bouill.	1 80	
" " " 6 "	4 50	

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horsehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO.'S.	per lb.
Chocolate—	
French, 1/4 s—6 and 12 lbs.	0 30
Caracas, 1/4 s—6 and 12 lbs.	0 35
Premium, 1/2 s—6 and 12 lbs.	0 30
Sante, 1/4 s—6 and 12 lbs.	0 26
Diamond, 1/4 s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	per doz.
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	1 40

Cocoa—	per lb.
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	1 40

FRY'S.	per lb.
(A. P. Tippet & Co., Agents.)	
Chocolate—	
Caracas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4 s, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4 s, 6 lb. bxs.	0 24
Cocoa—	
Concentrated, 1/4 s, 1 doz. in box	2 40
" 1 lb.	
Homeopathic, 1/4 s, 14 lb. boxes	0 33
" 1/2 lbs. 12 lb. boxes	0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)	per lb.
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4 s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	0 22 1/2
1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes	0 30
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO.'S

Chocolate—	per lb.
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caracas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate	
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	per lb.
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0 49

COFFEE.

Green.	per lb.
Mocha	0 28
Old Government Java	0 30
Rio	0 20
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracaibo	0 21
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 32
Arabian Mocha	0 35
Maracaibo	0 28
Santos	0 25

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross		4 20
" 2 " "		6 00
" 3 " "		8 40
" 1/2 pint "		10 00
" 1 pint "		12 00
Olive Oil, 1/2 pts., 2 doz. to case, per case		1 25
" pints, 2 doz. to case, per case		2 50
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 oz.	1 75
" " " " 3 oz.	2 00



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.85.



Beardsley's Boneless Herring. per doz. \$1 44



Beardsley's Shredded Codfish. per doz. 0 90

BICYCLE ...WANTED

SECOND-HAND

Address, giving lowest price, make and condition of wheel

THE CANADIAN GROCER
TORONTO.

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada . . .

- 1st—A beautiful Jet Black Polish.
- 2nd—For a lasting polish.
- 3rd—For a quick shine.
- 4th—For its leather-preserving qualities.
- 5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking

Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.



- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.

- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N.B.,
for Maritime Provinces.

CHAS. GYDE, Montreal,
for Ontario and Quebec.
TEES & PERSEE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

.....London and Liverpool.

CREAM SODAS

3 Pounds Net in every Tin. Don't try to sell Sodas in Pasteboard packages if you want your customers to get nice, fresh goods.

Tin packages will build up and keep your trade.
Tin packages will insure sweet and crisp Sodas.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

1 oz. London...	gross	6 00
2 " Anchor...	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper...	doz.	3 50
8 " " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
Screw Top	"	21 00
S. & L. "High Grade"	"	3 50
per doz	"	15 00
Pepper Sauce, per gross	"	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	\$	3 00
No. 2, 4 oz. tins	"	5 00
No. 3, 8 oz. tins	"	8 75
No. 4, 1 lb. tins	"	14 25
No. 5, 2 lb. tins	"	27 00
Staminal—2 oz. bottles	"	3 00
4 oz. " "	"	9 00
8 oz. " "	"	12 75
Fluid Beef Cordial—20 oz. bottles	"	15 00
Milk Granules, in cases, 4 doz.	"	6 00
Milk Granules with Cereals, in cases, 4 doz	"	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls	per lb.	0 03 1/2
" " " "	"	0 03 1/2
" Filiatras, bbls	"	0 04 1/2
" " " "	"	0 04 1/2
" Patras, bbls	"	0 04 1/2
" " " "	"	0 04 1/2
" " cases	"	0 05 1/2
" Vostizzas, cases	"	0 05 1/2
Panarete, cases	"	0 08 1/2
Dates, Persian, boxes	"	0 04 1/2
Figs—Eleme, 14 oz.	"	0 09 1/2
" " 10 lb.	"	0 11 1/2
" " 18 lb.	"	0 15
" " 28 lb.	"	0 16
" taps	"	0 04 1/2
Prunes—Bosnia, cases	"	0 05 1/2
" Bordeaux	"	0 04 1/2
Raisins—Valencia, off stalk	"	0 03 1/2
" Fine, off stalk (new)	"	0 05 1/2
" Selected (old)	"	0 04 1/2
" Layers (old)	"	0 04 1/2
" Sultanas	"	0 05 1/2
" Cal. Loose Muscatels 50 lb. boxes	"	0 04 1/2
" Malaga—	per ooz.	3 20
" London Layers	"	2 20
" Extra Desert	"	3 75
" Com. Cluster	"	3 00
Lemons—Sorrento and Verdilla, boxes	"	9 50
" Malagas, half chest	"	10 00
Oranges—Jamaica, per box	"	4 25
" Jamaica, per bbl	"	8 00

DOMESTIC.

Apples, dried, per lb.	0 05 1/2
" evaporated	0 07 1/2

FOOD.

Small Beans	per bbl.	3 20
Pot Barley	"	3 75
Pearl Barley, XXX	"	6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" 1 lb. tins	"	2 25
" Groats, 1/2 lb. tins	"	1 25
" 1 lb. tins	"	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—	"	2 50
50 to 60 dy basis	"	2 55
40 dy	"	2 55
60 dy	"	2 55

20 16 and 12 dy	2 65
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 10
4 dy A P	3 10
3 dy A P	3 50
4 dy C P	3 00
3 dy C P	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg.... 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.
Round-head iron, 75 p. c. dis.
Flat-head brass, 77 1/2 p. c. dis.
Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla 0 09 1/4 0 09 1/2
Sisal 0 07 0 07 1/2

AXES—

Per box 6 00 12 00

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap.... 0 04 1/2 0 05
Screw, hook and strap.... 0 03 1/2 0 04

WHITE LEAD—Pure Association guarantee,

ground in oil. per lb. 0 04 1/2

No. 1 0 04 1/2
No. 2 0 04 1/2
No. 3 0 04

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal. 0 58
Boiled, " 0 61

GLUE—

Common per lb. 0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	11 40
" 2	11 40
" 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" 5	7 00
" 6	6 00
" 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 50
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" 2	8 00
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade	"	2 00
Strawberry W. F. Jam	"	2 30
Raspberry " "	"	2 20
Apricot " "	"	2 00
Black Currant " "	"	2 00
Other Jams " "	"	1 55
Red Currant Jelly	"	3 10
(All the above in 1 lb. clear glass pots.	"	

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40)	1 50
per box	1 50
Tar Licorice and Tolu Wafers, 5 lb.	2 00
cans, per can	1 75
Licorice Lozenges, 5 lb. glass jars	1 50
5 lb. cans	1 45
"Purity" Licorice, 200 sticks	0 75
1 lb. 100 sticks	0 75
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Condensed, per gross, net....\$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb
D. S. F., 1 lb. tins.	\$0 40
" 1/2 lb. tins.	0 42
" 1/4 lb. tins.	0 45

Round Tins—

F. D., 1/2 lb. tins.	0 25
" 1/4 lb. tins.	0 27 1/2
" 1 lb. jars, per jar.	0 75
" 1 lb. sticks	0 25
" 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)	9 00
Fony size, per gross	7 80
Small Med.	10 80
Medium	12 00
Large	18 00
Spoon	16 20
Mug	12 00
Tumbler	21 00
Cream Jug	

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03 1/2	0 03 1/2
Patna	0 05	0 05
Japan	0 05 1/2	0 05 1/2
Imperial Selects	0 05 1/2	0 05 1/2
Extra Burma	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2
Goathead (finest imported)	0 06 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams 10c size, per doz.	0 80
" 25c " per gross	10 00
" " per doz.	1 75
" " per gross	20 00
Bryant's, 2 doz in box	1 75
" " per gross	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry 6-lb. draw-lid boxes	0 04 1/2
and fancy packages	0 07
Silver Gloss, 6-lb. tin c. minsters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared	0 07 1/2
Canada Pure Corn	0 06 1/2

Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry	0 05 1/2
3 lb. cartoons, cases 36 lbs.	0 04 1/2
Bbls, 175 lbs.	0 04 1/2
Kega, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kega, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07

6 lb. draw-lid boxes, 8 in crate	
48 lbs.	0 07
6 lb. solid tin cannisters, 8 in crate 48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 1/4
PURE OSWEGO	12-lb. boxes, 40-lb. boxes, 1-lb. packages	0 07 1/4
CORN STARCH	For puddings, custards, etc.	0 07 1/4
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06 1/4
STARCH IN BARRELS	Silver Gloss, Pure	0 07 1/4

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

Granulated	c. per lb.
No. 1	0 04 1/2
No. 2	0 04 1/2
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2
Extra Ground, bbls. Icing	0 06
Powdered, bbls	0 05 1/2
Extra bright refined	3 75
Bright Yellow	3 40
Medium Yellow	3 30
Dark Yellow	0 03 1/2
Raw Demerara	0 03 1/2

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.
Dark	bbls. 1/2 bbls.
Medium	0 30 0 33
Bright	0 33 0 38
Very Bright	0 38 0 43
Redpath's Honey	0 53
" 2 gal. pails	0 50
" 3 gal. pails	1 35

SOAP.



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	
P. M. LAWRASON'S SOAPS.	
Wonderful, 100 bars	per box. 4 00
Supreme, 100 bars	3 60
Our Own Electric, 100 bars	2 00
Sunflower, 100 bars	2 00

Why? IS BRANTFORD STARCH

selling better every day?

BECAUSE

it is always **UNIFORMLY RELIABLE**, and its packages are the most attractive in the trade.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs. 60 bars in box	\$3 30
13 1/4 oz. and 1 lb. 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00
10 oz. cakes, 100 cakes in box	3 80
Twin cake, 11 1/4 oz., 100 cakes in box	3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar	0 04 1/2
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.	0 22
Blue " " 40c.	0 30
Red " " 50c.	0 36
Gold " " 60c.	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts	0 61
Jubilee, 7 1/2 to lb., chocolate, 15-lb. butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65

Terms, 30 days, less 2 per cent.

Cigars.

S. DAVIS & SONS, MONTREAL.

Madre E' Hijo, Lord Lansdowne	Per M.
" " Panetelas	\$80 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu Tobaccos—	
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 73
Puritan, 1-10 5-lb. boxes	0 63
Athlete, per lb.	1 15
Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 73
" " " 8s, " 16	0 63
" " " 8s, R. & R. 13 1/2	0 63
" " " 7s, Solace, 14 1/2	0 63
" " " 8s, R. & R. 16	0 63
" " " 8s, Solace, 15	0 63
O. V. " plug 8s, Twist, 16	0 63
O. V. " " 3s, Solace, 17 1/2	0 63
O. V. " " 1s, " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist " 0 74	

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.
" " " " 2	\$1 50
" " " " 3	1 75
" " " " 4	1 40
" " " " 5	1 60
" " " " 6	1 65
" " " " 7	1 65
" " " " 8	1 65
" " " " 9	1 65
" " " " 10	1 65
" " " " 11	1 65
" " " " 12	1 65
" " " " 13	1 65
" " " " 14	1 65
" " " " 15	1 65
" " " " 16	1 65
" " " " 17	1 65
" " " " 18	1 65
" " " " 19	1 65
" " " " 20	1 65

Tubs, No. 0	
" " 1	7 00
" " 2	6 00
" " 3	5 00
" " 4	4 00
" " 5	3 00
" " 6	2 00
" " 7	1 40
" " 8	1 25
" " 9	1 10
" " 10	1 00
" " 11	0 75
" " 12	0 65
" " 13	0 55
" " 14	0 45
" " 15	0 35
" " 16	0 25
" " 17	0 15
" " 18	0 10
" " 19	0 05
" " 20	0 00

Washboards, Globe	1 80
" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	0 75
" " Jubilee	0 25
" " Globe Improved	0 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " A	1 25
" " Electric Duplex	2 25
" " Special Globe	1 80
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 00

Matches—

Steamship (10 gross in case).	
Single case and under 5	3 10
5 cases, freight allowed	3 10
Per Case.	
Matches—	
5-Case Lots, Single Case.	
Parlor	\$1 70
Red Parlor	1 70
Telephone	3 10
Telegraph	3 50
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

Licorice Goods

SOME OF OUR LEADERS ARE:

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice



YOUNG & SMYLIE,

Brooklyn, N.Y.

PRATT'S BEST BURNING OIL
 LIVE DEALERS SELL IT.
 NO SMOKE, NO SMELL, WHITE LIGHT.
SAMUEL ROGERS & Co. TORONTO.

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
 26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.



The Wm. CANE & SONS MANUFACTURING Co
 OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
 The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL

**MADE TO
GIVE LIGHT**



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

**STORES
CHURCHES, Etc.**

Gowans, Kent & Co., Toronto

B. F. P. Cough Drops

are not a cure-all, but are a soothing and effective remedy in all cases of Coughs, Colds and Throat Troubles. They are pleasant to the taste and do their work speedily and thoroughly.

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Crosse & Blackwell, Limited, London;
and Export Oilmen generally.

RETAIL EVERYWHERE.

ORIGINAL . . .

WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. O. IRVING, Superintendent.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 8, 1895.

No. 45

COLMAN'S MUSTARD



BEST ON EARTH

IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 49 Hudson Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.

THE CANADIAN GROCER

139 MEDALS AND AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN
Empress of India.



Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES
K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality



Potted Meats

Fish Delicacies

Jelly Squares

Pickles

Sauces

Vinegars

.... Etc.



The Best

The World Produces

All particulars from agents :—

SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., Montreal.

Standard Goods THE Best to Handle

E. Lazenby & Son

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

The Prince of
Wales.



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. The variety they manufacture and put up is very large. No grocer should be without them. These cuts show a few of the lines that no grocer should be without.



LEVER TOP.



MOST HIGHLY CONCENTRATED.



A 1 PICKLES.



The superior quality of these goods can always be relied upon as unsurpassed. The strongest testimonial in their favor is that they are in the greatest demand where they are best known.

A. P. TIPPET & CO.,

MONTREAL.

ST. JOHN, N.B.

TORONTO.

How About Paper Bags?

We make them.

They are
Full Count
Full Weight
Well Printed

Our bags are the largest made of each respective size.



The Paper
The Bags
The Printing

All made and done
under one roof, by one
firm, earning but one
profit.

SEND FOR SAMPLES AND PRICES.

The **E. B. Eddy Co.** Ltd.

Head Office and Factories: HULL, CANADA
Branch Offices: MONTREAL and TORONTO

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

You Can Get Them From

MONTREAL

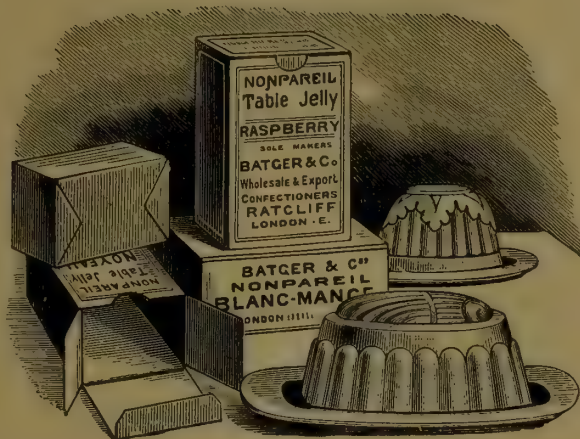
Hudon, Hebert & Cie.
Geo. Childs & Co.
L. Chaput, Fils & Cie.
Ransom, Forbes & Co.
Laporte, Martin & Cie.
Lockerby Bros.
N. Quintal, Fils & Cie.
Caverhill, Hughes & Co.
Hudon, Orsali & Cie.
Carter, Galbraith & Co.

TORONTO

Eby, Blain Co., Ltd.
Perkins, Ince & Co.
John Sloan & Co.
Smith & Keighley
Warren Bros. & Boomer.

KINGSTON

Geo. Robertson & Son



QUEBEC

Davidson & Co.
N. Turcotte & Co.
N. Rioux & Co.
Langlois & Paradis

LONDON

Elliott & Marr
M. Masuret & Co.
Ed. Adams

HAMILTON

James Turner & Co.
W. H. Gillard & Co.

WINNIPEG

Turner, Mackeand & Co.
Thompson, Codville & Co.
Sutherland, Campbell & Co.

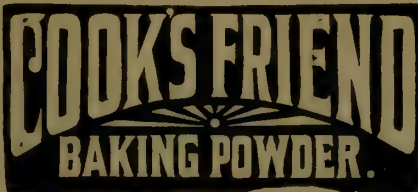
ROSE & LAFLAMME

Agents

Montreal

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



Fresh . . . Herrings

The recognized leading Brand in all
the markets of the world.

Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar
with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

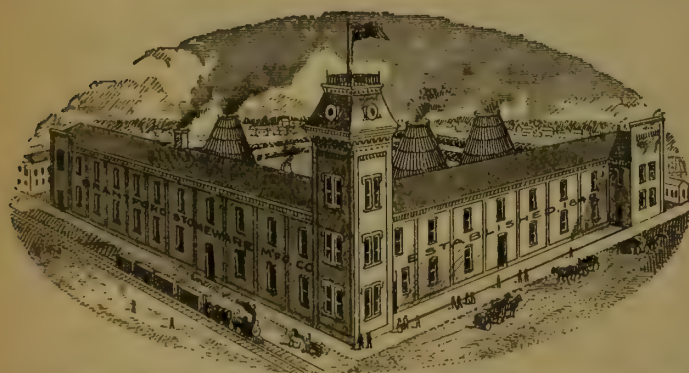
FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, ONT.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Grand Mogul Tea

Is like a gold mine to the merchant—large dividends without much effort. Quite true, Grand Mogul Tea is not placed in stores on approval, to be sold or returned. **Only goods of questionable quality and no reputation are so placed.** All merchants who handle this best of all teas are asked to do so after the most careful test with all competitors. This test wins us the order. Every merchant who handles this excellent tea has bought it on its high quality and well deserved popularity.

WM. TUFTS & SON, Agents, British Columbia.
HOOD BROS. & CO., Agents, Manitoba.

T. B. ESCOTT & CO. Sole Agents
Wholesale Grocers LONDON, ONT.

We Don't Blow



About the hundreds of Tons of Broom Corn purchased and used by us during our season's trade. . . .

Because

Our immense output of all grades of Brooms is the most tangible way of showing the trade and public in general that our values are the best, and that we lead all manufacturers in this line of goods.

When your stock is low write us for prices.

H. A. NELSON & SONS, Toronto and Montreal

TETLEY'S TEAS

ARE SELECTED
BY EXPERTS

of many years' experience and are absolutely the finest packet teas in the trade, and selling freely where introduced. They contain no rubbish and produce a thick, rich, juicy liquor.

LONDON, ENG. - 5, 6, 7 Fenchurch St.
MONTREAL HEADQUARTERS, 14 Lemoine St.
TORONTO, - 128 Richmond St. West
MANITOBA, }
NORTHWEST TERRITORIES and } The
BRITISH COLUMBIA } Hudson Bay
Co.

Batty's

NABOB PICKLES

AND

NABOB SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

... EIGHT PRIZE MEDALS

All wholesalers have them.

Canadian Agents,

J. A. GORDON & CO., - MONTREAL.

Found Guilty



IN THE FIRST DEGREE

Of having Grand Values in **New Season's Young Hysons** in great variety. New arrivals of **Curiously Choicest, Handsome Leaf, Pan Yong Congou.** Our sales are big. It's a pleasure to compete for business ; the superiority of our tea is more marked by a comparison with others. If you would increase your profits we can prescribe for you. We make a study of the varied requirements of the tea-drinking public, and can serve you to your advantage.

W. H. Gillard & Co.

TEA IMPORTERS

— **HAMILTON, ONT.**

JOHN MOUAT, Northwest Representative, WINNIPEG, Man.

***YOUNG GIRLS
OLD GIRLS
ALL KINDS OF GIRLS***

LIKE

CHOCOLATES ^{A^ND} BONBONS

We have them—Come with us.

WM. PATERSON & SON - - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 8, 1895

(\$2.00 per Year) No. 45

DROPS FROM THE EDITOR'S PEN.

A is for "ad," an Addition to business.

* * *

Butter is often strong when the market is weak.

* * *

Keep your eyes open for bargains as well as for customers.

* * *

Clerks should not go to Jerusalem. There is no courtship there.

* * *

It is better to be at peace than at war with your competitors.

* * *

A trust is something that a great many people aver cannot be trusted.

* * *

The merchant who desires to make life a success must marry his business.

* * *

Assignees usually take stock for merchants who never take stock for themselves.

* * *

The grocer who does not cultivate the tea trade may be considered a tea-total failure.

* * *

When a merchant of large avoirdupois takes to bicycling it is either for wheel or woe.

* * *

It is not so much lack of capital as lack of ideas that crowd many merchants to the wall.

* * *

If nature intended you for a farmer, don't, for goodness sake, essay to be a merchant.

* * *

It is better to lay schemes to keep customers than to lie in advertisements to catch trade.

* * *

The merchant who inaugurates a new departure does not necessarily take his departure.

* * *

Instead of retaliating in kind when a competitor cuts prices, the merchant that is

sensible will get behind the works of Torres Vedras and wait till the "cutter" draws off his forces.

* * *

Provoke to emulation, and not to unkind feelings, should the live business methods of a competitor.

* * *

Those who would like to see war in the East think that it would put yeast in business and cause it to rise.

* * *

Hallowe'en was not a hollow eve for most merchants. It was well filled with the yells of predatory youngsters.

* * *

Competition is getting so hot between the departmental stores that there is danger of some of them being consumed.

* * *

Keep your eyes open for and your tills closed against the counterfeit fifty-cent pieces that are looking for a resting place.

* * *

Deferring advertising to a more convenient season is like building a dam in a stream bed after the water is gone.

* * *

He who keeps his eye on the interests of his employer is richer in the long run than is he whose eyes are all centred on self.

* * *

Not much success comes to the man in business who is a thinker but not a worker, or to him who is a worker but not a thinker.

* * *

A cigar with a whistle in one end is one of the novelties in this market.—New York Paper.

That is nothing. On this market we have cigars with "wind bags" on one end.

* * *

A theatrical manager in Minneapolis and the Associated Retail Grocers of that place have entered into an agreement whereby the latter will be tendered several benefit performances. The actors will provide the fun

and the grocers the money. The idea may furnish the theatrical manager with money and the grocers with entertainment, but it will not add anything to the grocers' store of mercantile knowledge.

* * *

A contemporary says that when a merchant ties up a parcel he gives it a weigh. And when he sells on credit a parcel of goods to a dead beat he gives it away.

* * *

There is a wheat fever in Manitoba and the Territories, and a gold fever in British Columbia, and yet these are the most attractive parts of the fair Dominion to-day.

* * *

He who cuts his throat and dies is no longer a familiar figure in the world. It is to be regretted that he who cuts business to death is permitted to bob up again in the commercial world.

* * *

A prominent business man died, and a contemporary, in publishing his obituary, said: "His career in business life is best told in his own words." Evidently though dead he yet speaketh.

* * *

In another couple of months the municipal elections will be on, and it is opportune that merchants should keep their eyes open for good men to represent them. A good merchant also entails good citizenship.

* * *

Merchants who use their elbows instead of their wits in trying to out-manceuvre competitors in the race for business should retire and turn their attention to what elbows are better suited for—sawing wood.

* * *

Hamilton's merchants have so much confidence in the honesty of the community that they frequently leave their stores unlocked at night. But Hamilton's merchants should remember that Toronto is a near neighbor.

VALUE OF A COLLEGE EDUCATION.

IT is now generally conceded that college education is an essential preliminary to the successful practice of medicine or law. Formerly a young man would go directly from school into a law office or a doctor's office and acquire the technical knowledge of his chosen profession. Later on it was found that it was a great advantage to take a short theoretical course in a law school or a medical school, and these schools required a certain proficiency in general knowledge before receiving students. The tendency of late has been both to lengthen the course of study in the technical school and to require a full collegiate course of study as a preliminary to entrance.

What is the reason for this increased thoroughness of preparation for the active work of a profession, and why is such stress laid upon the necessity for a broad general culture, a college education, before undertaking the special course in the technical school?

SOME BENEFITS OF A COLLEGE COURSE.

The college-bred law student has studied the English language, and has a more thorough knowledge of its possibilities. His vocabulary is larger. He has learned how to use the words which most clearly express his meaning. By the study of logic he has learned to put his thoughts in proper sequence. From psychology he has learned to know the processes by which the mind works, and thus he is able to divine the probable line of argument which his opponent will take, and so to prepare himself in advance to meet it. Having through his study of history a knowledge of the laws and customs of other times and peoples, he is prepared as his less cultured adversary cannot be.

In like manner, the medical student who has received a college education is found to be fitted to grasp more quickly the complex study of the diseases of the human body and mind.

USING EVERY FACULTY.

What is true of the so-called learned professions is true to-day of every line of business. In order to succeed the man must be able to use every faculty to the best advantage. He must have not only a sound mind but a trained mind. He must be able to think in the right way and to act at the right moment.

In the early stage of his career in business a young man will not appreciate what he has missed by not going to college. Assuming that he entered an office or a store at seventeen, and that his friend entered college at the same age, he will feel at twenty-one greatly the superior of his friend in business ability. But five or ten years later the one who had the college training will probably be found to be working more easily, with greater confidence, and with exactly as

much success as the friend who had four years the start—if not greater.

I am a great believer in laying deep, broad, substantial foundations for all undertakings in life. I believe that certain pursuits require broader and better foundations than others. For some a good common school education is ample, and the time spent in college would probably be of no advantage; perhaps it would even be a detriment. However, if a boy intends to become something more than an under clerk or a small tradesman he will need the best preliminary education that his parents can afford to give him.

EXPERT WORK REQUIRES MASTER MINDS.

In the down-town business sections of New York city several great buildings are now being erected. The utmost care has been bestowed upon their foundations. Special engineers have been employed, and in some places they have had to drive piles 60 feet below the surface of the ground before a firm foundation could be found. These piles are driven very close to each other, and the interstices filled in with the best cement. After weeks of preparation the construction of the building may at last be proceeded with.

It is because the building is to be so high and so noble in its proportions that the foundation is laid so deep and broad. A less important building would require a less substantial foundation; and the contractor's booth can be stood upon the pavement with perfect safety without any special foundation whatever.

The illustration requires no explanation. Any boy who reads this article will understand that the greater his ambition to be successful in business, the more important the career which he hopes to have, the more pains he must be willing to take in preparing for it.

I think it wise for a boy to have pretty clearly in mind during his college course, and particularly during the last two years, the line of business which he intends to follow. He can then shape his college course, by an intelligent choice of the elective studies, so as to get from it the greatest good. I should advise, also, during a part of the long vacation, getting a position, even at a nominal salary, with one of the best concerns in the line of business which he expects to follow. In this way he will have the benefit of practical work, and will be kept so closely in touch with the business that he will be prepared to take hold intelligently and quickly the moment he is graduated.

STUDY THE ENGLISH LANGUAGE.

Let me impress on every boy who is looking forward to a business career the importance of giving peculiar attention to a study of the English language and literature. He should be thorough in this. He should learn

to express his thoughts tersely and easily in good, pure English. Thoroughness in mathematics is most essential, and a comprehensive knowledge of the history, resources and institutions of our own country. Absolute knowledge along these three lines lays the foundation of success. They are the ones, too, that are too apt to be slighted, because we think that we know our own language and how to use it, and all about our own country, intuitively.

A word about college sports. It is a waste of time and money to run about after the "teams." Every college boy should make good use of the opportunity to enjoy in moderation all manly sports, especially the out-of-door sports. The subsequent professional and business career will leave too few opportunities for exercise, and nature will punish severely the man who neglects his body. A love of out-of-door sports, not as an onlooker, but as a habitual participant, will be invaluable all through life.

One word in conclusion: Cultivate a habit of repose of mind. Learn to be a good listener. The most successful men work, as a rule, most quietly. The mastery of a subject insures one greater ease and quietness in its use. Learn to weigh conflicting opinions and to decide by the preponderance of evidence. A college education will strengthen all your faculties, and, rightly used, will be a blessing all through life.—Harvey F. Fish, in *The Outlook*.

TOMATOES IN THE STATES.

Tomatoes, as being the most active article on the list, are supposed to be a shadow stronger than they were—that is, where they were selling for 62½c., less 1½c. for labels, they are now only allowing 1c. off for labels. By the time the commission of 1½ per cent. is allowed it leaves them net below 60c. But the opinion is general that they will reach 60c. flat within a week. The market really promises more than this. Philadelphia operators for heavy Jersey packers are so firm on present prices of 67½c. for well-known brands that they limit orders to single amounts, no quotation governing beyond the lot included, with notice that any additions to orders will be at 2½c. higher, or 70c. regular. We expect to hear that the New Jersey price is at bottom at 70c. by our next issue.—*The Trade*, Baltimore.

PEDDLERS AND PEDALERS.

First Cyclist—"What do you mean by making this arrest?"

Second Cyclist—"Yes, that's the question. Our wheels may be tired, but we don't need arrest."

Officer—"Well, Oi'll tell yez. Th' lar is to arrist pedalers widout loicenses; so Oim' only doin' me duty."

JAMES TURNER & CO.

HAMILTON

OFFER SUPERB STOCK OF



Arguimbau's Fine Off-Stock
Arguimbau's Selected
Trenor's Selected
Merle's Fine Off-Stalk
Merle's Layers
Pasqua's Fine Sultanas
Pasqua's Extra Sultanas
Bevan's Connoisseur Clusters
Bevan's Extra Dessert Clusters
Bevan's Royal Buckingham
Rein's Valencia Shelled Almonds

At LOW PRICES—Dip in.

IN —————

WHITE OPAL POTS

Delicious Appetizing Economical



A. F. MacLaren & Co. - Toronto

A N. S. SLAUGHTER HOUSE.

SOME months ago J. A. Leaman & Co. made extensive improvements to their slaughtering establishment at Rockhead. They have now the best establishment of the kind in Nova Scotia. The buildings embrace cattle shed, boiler house, slaughter house, hog house, stable, etc. The most striking feature, however, is the water system. A well was sunk, 5x6 feet in circumference, a depth of 25 feet, 20 feet of which went through the solid rock. At the bottom of this a tunnel was cut 3 feet wide by 6 feet deep, which runs across the layers of rock for 16 feet, thus making all the small water-courses available and at the same time giving the well a large capacity. The well at the mouth is walled and cemented to a height of 2½ feet, and completely covered over with a tight plank platform, thus avoiding any polluting influences. On top of the platform stands a 40-foot steel tower, with a steel windmill 10 feet in diameter, which supplies the motive power. The well stands about 400 feet from the stable, and contains water of the purest kind. Pipes run from the well through all the buildings. There is also a reservoir in the slaughter house yard which holds 1,800 gallons. Leaman & Co. have been trying for some time to have the city water service extended out their way. They had offered

to pay \$200 for the first year and \$100 for each succeeding year. Besides this they would have had to lay considerable more pipe than they now have, an additional expense of perhaps \$500. Failing to secure the city water they decided to adopt the system now in use. It gives the best of satisfaction, and the cost is not great. The next point of note about the establishment is the cattle shed. This is something which should command the praise of the S. P. C. The shed is 32 x 78 feet, two stories and flat roof. It accommodates 52 head of cattle. They are not cramped, but on the contrary are made very comfortable. Each head of cattle has a space three feet wide and is fastened with a light chain, thus giving it all the room required to lie down with ease and comfort. A trough runs the full length of the shed, at the heads of the cattle, and the water is always fresh. It is indeed a model cattle shed and worthy of imitation. The hog shed, or pen, is 100 feet long and 26 feet wide. There is a small boiler house in the centre of the hog shed, with two steel boilers having a capacity of 280 gallons. There is a second cattle shed, 50 feet long, with horse stable and barn at the end. The main boiler house is 30 x 15 feet. It contains four steel boilers with a capacity of 400 gallons. The establishment is well worthy of a visit from all interested in the cattle business.—Chronicle, Halifax.

FISHERIES ON THE COAST.

A Vancouver, B.C., despatch says: The supplemented pack of the late running coho salmon will add considerably to the already large aggregate output of the year, previously reckoned conservatively at 514,000 cases of sockeyes. The Victoria Cannery of the Delta country has packed 18,000 cases of cohoes, known as white salmon. They are just as good in eating as the red sockeyes, but the red fish look so much better canned that they have a readier sale.

The coho pack in its entirety will be about 40,000 cases. The ultimate result should be, including a large output of frozen and smoked fish, a salmon year practically equal, or nearly equal, to the banner year of 1893.

The B.C. seal fishery to date accounts, though the result is considerably smaller than last year, for over 39,000 skins valued at \$395,000.

The halibut fishery is still producing very large returns as regards quantity of fish taken. The other day 39½ tons were brought in by the collecting steamer Capilano.

One fisherman said to your correspondent that there was enough fish at the banks to supply the American market for the next hundred years.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



NEW FRUITS

Currants

Apricots

Peaches

Figs

It
will pay
you to have
our quotations
before placing your
order for any of these lines.

Valencias

Muscatels

Peels

SPECIAL QUOTATIONS ON LARGE LOTS.

DAVIDSON & HAY Wholesale Grocers **TORONTO**



OUR "ABSOLUTELY PURE"

Buckwheat Flour

NO MIXTURE.
YOU BUY WHAT YOU PAY FOR.

E. D. TILLSON, - Tilsonburg, Ont.

Do you remember



all the reasons we have given why you should stock Jersey Brand? Have they not been points worth thinking over? They were all honest opinions, and the goods are HONEST GOODS. If you have not taken the hint and laid in a stock your neighbor is gaining trade at your expense because he sells

"JERSEY BRAND"

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO.

HALIFAX, N. S.

PER SS. "FREMONA" (Now in port Montreal.)

Tarragona Almonds

Valencia Shelled Almonds

London Layers

Loose Muscatels

Choice Clusters

Blue Baskets

"Royal Dehesas"

You can order any line of groceries from us by MAIL and know that the order will be properly filled.

BALFOUR & COMPANY,

HAMILTON, ONT.

MUST HAVE BEEN STOLEN.

One of the numerous subscribers of THE CANADIAN GROCER in this city has shown us a copy of the Fall Number of that very estimable journal, which, in our humble estimation, eclipses any previous effort of the MacLean Publishing Co. We would like to have had one ourselves if there had been sufficient to "go round."—Maritime Grocer, Halifax.

Of course there were plenty to go round. Your copy must have been stolen. This is a common complaint. We send another copy by our head delivery clerk, the Postmaster-General. If he does not deliver this copy he had better look around for another job.

PERSONAL MENTION.

W. H. Rowley, of the E. B. Eddy Co., of Hull, P.Q., passed through Toronto this week en route from Winnipeg.

Henry N. Ross, of Belfast, Ireland, of the firm of W. A. Ross & Brother, New York, was in Toronto this week. Mr. Ross's firm are American agents for Bass's ale and Guinness's stout.

Mr. Marshall Green, of Marshall Green & Co., Orangeville, was in Toronto this week, and called at THE GROCER office. He spoke

encouragingly of trade in Orangeville, which, he said, was on a better basis than last year, owing to less competition. There is a certain amount of house building proceeding in Orangeville, and the outlook is favorable for the town.

GOODS IN BONDED WAREHOUSE.

Some time ago the Montreal Wholesale Grocers' Guild applied to the Board of Trade, urging them to use their influence with the Customs Department to have the time during which goods can remain in the Government bonded warehouse extended.

A reply was received this week from the Controller of Customs to the effect that the regulations already provided that in cases where reasonable explanations were afforded the Governor-General in Council could grant the necessary extension.

The reply was considered satisfactory by the Council of the Board of Trade, but to THE CANADIAN GROCER it appears that some simpler method of bridging the difficulty could be devised than the cumbrous course of an appeal to the Governor in Council. Surely the collectors of Customs

or appraisers, if they are intelligent men, could be trusted to decide in cases of the kind.

TWENTY DOLLARS FOR A STORY.

"Our Monthly," published by the Manufacturers' Life Insurance Company, Toronto, offers \$20 for the best argument for life insurance in the form of a story not exceeding fifteen hundred words. Particulars from editor of "Our Monthly," 63 Yonge street, Toronto.

BONELESS CODFISH.

W. A. Munn, Merchants' Block, St. John's, Newfoundland, is sending out a circular to the wholesale trade throughout Canada, stating that he has made arrangements to continue to pack Munn's Boneless Codfish, already known all over the Dominion. He is prepared to press into bricks and pack in boxes, warrants that all shipments will be up to the standard and keep for three or four months, and says he is ready to receive orders for immediate delivery or delivery after the new year.

FLAG-SHIP
BRAND

Canned Salmon

Every can bearing our label is guaranteed to contain strictly first-class fish—the pick of the Fraser River catch. We pack immediately the fish are landed, thus ensuring fresh, sound meat.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

Awarded, this year, to



“REINDEER” BRAND

CONDENSED **MILK.** **COFFEES.** **COCOA.**

EVAPORATED CREAM.

Other Awards

Intercolonial, London, Eng., 1886.
Jamaica International, 1891
St. John and Halifax Exhibitions.
Toronto Industrial, 1892 and 1893.

Imperial French Plums



Finest imported, large sizes 40 to 50 to the pound, in $\frac{1}{4}$ boxes. A trial of this superb fruit will show the advantage of handling the best quality. It will double your trade for this line of goods.

IN STORE---FIRST ARRIVALS

New Tarragona Almonds
New Shelled Almonds

New Sicily Filberts
New Currants, Cases and 1-2 Bbls.

TURNER, MACKEAND & CO. - Winnipeg
Wholesale Grocers.

Seasonable Seasonings

For the Season

Sage . . .
Summer Savory
Thyme . . .
Sweet Marjoram and
Poultry Dressing

Fresh, Pure, Strong, Rubbed and
Ground, in packages and bulk.

See our men when they call.



The SNOW DRIFT CO. = Brantford, Ont.

THIS CROWN is the trade mark
of the leading line of . . .



REGISTERED

UNSURPASSED FOR QUALITY

Flavoring Extracts

. . . ON THE MARKET .

ROBERT GREIG & CO.

. . . MONTREAL

GROCERS'
SUNDRIES
EXTRACTS
MUSTARD
KETCHUP
OILS, ETC.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

A PHASE OF DEPARTMENT STORES.

WORKING people in posing as apologists for department stores are championing a cause which is taking pennies from their own pockets.

Were the merchants of the country extorting monopolists who feasted sumptuously every day on the enormous profits they reaped, the advent of department stores, with their lower prices, might with some reason be hailed with satisfaction by the consuming public.

But everyone knows that the average range of profits in the merchant's store is below rather than above the normal point. No matter what a merchant's predilections to profits may be, he is prevented in these days of keen competition from reaping what his desire reaches after.

The department store is no philanthropic institution. It is erected by capitalists who are just as desirous of getting good dividends as are those who invest their money in hotels. And between them and the average merchant there is this difference: the latter is primarily actuated by a desire to earn a livelihood; the former are moved with a desire to find investment for their money.

Department stores are in business for money, not for the health of their proprietors or for the good of humanity. And they make money. Even if they are not falsifying when they advertise this and that article below cost, it is only with a view to catching bigger game. No sane man would hesitate to bait his hook with a minnow to catch a good, plump mackerel. And the department stores catch many a plump fish with the bait they put on their hooks.

The tendency of the department store is not to develop a trade in cheap goods so much as in low-priced goods. It is the relative proportion of the worth of an article to the price placed upon it that determines its value. Not the mere price itself. Two

brands of canned salmon may be offered by the retailer, the one at 10 cents and the other at 15 cents, and yet the higher-priced may be the cheaper.

The placing of so many of these "cheap" lines on the market as bait must necessarily increase the use of inferior goods. And every want that is satisfied by a "cheap" article means so much less of the good or higher-priced article for the artisan to make, just as sure as two from three leave one. As a concomitant of this, less skilled and lower priced workmen are required. No, the working classes have no reason to warm in their breasts the department stores.

Some people may justify department stores on the ground of being a peculiarity of the age. But so is typhoid fever a peculiarity of bad drains.

TOMATOES IN CANADA AND U. S.

CONFIDENCE appears to be developing with regard to canned tomatoes. And although some of the statements made by the bull element are exaggerations, yet there is no question that the outlook is reassuring rather than otherwise.

Large as the pack of tomatoes may be, it must not be forgotten that it came upon a bare market, and then the low prices ruling to-day will certainly tend to induce consumption.

In the United States, the shortage in the tomato pack is estimated at 500,000 cases. And, as a consequence, Canadian packers are beginning to weigh the possibility of finding a market there. One packer who was on the street this week declared that the prospects for export to the United States are better than they have been for a long time.

But, obviously, prices will have to depreciate materially before the Canadian packer can send his goods there. Standard tomatoes are quoted in New York at 67½ to 75c. wholesale, but there are tomatoes on the market at a great deal lower price, trash although a great many of them may be. But even the outside figure does not offer a sufficient inducement for the Canadian packer to essay anything.

The duty on canned vegetables in the United States is 30 per cent., so that even if the Canadian packer would accept 65c. per dozen the cost would be about 84c. by the time the goods had crossed the border, without allowing anything for freight.

The situation in the United States is certainly strong, and an advance of 15 or 20c. per dozen would doubtless open up the way for the entry of Canadian canned tomatoes. In the meantime, however, the Canadian packer will have to wait if he wants to get his goods across the border.

The course of the American and Canadian market on canned tomatoes will be watched with interest for the next few months.

RIGHTEOUSLY INDIGNANT.

THE indignation of the Montreal Board of Trade at the neglect of the Government to appoint a Collector of Customs at the port of Montreal is righteous.

Come January next, the office will have been vacant three years, and the failure of the Government to fill it is either an evidence that the collectorship is a sinecure or that procrastination superinduced by party exigencies has deferred the appointment of the late Mr. M. P. Ryan's successor.

THE CANADIAN GROCER chooses to accept the latter reason. The office is not a sinecure, notwithstanding that Montreal, the chief entry port of Canada, has been without a Collector for so long. Were it what the apathy of the Government would seem to indicate it was, the Montreal Board of Trade would not be found solicitous for the appointment of an occupant. The members of the Board are too richly endowed with business common sense to champion anything that is not consonant with business ethics.

If Premier Bowell and his Cabinet were men noted for their business acumen instead of their lack of it, the appointment would have been made long ago.

What the action, or rather the want of action, of the Cabinet proves more than anything else is that the Government has no qualms of conscience about sacrificing the interests of even the commercial metropolis of the Dominion if in so doing it will best serve party ends. And the trouble is that one party is as bad as the other in this respect, although this much must be confessed: The present Government is composed of the greatest aggregation of business nonentities that the country has ever seen.

Premier Bowell's letter in reply to the memorial of the Board of Trade has aggravated the matter rather than smoothed it over. The idea of telling business men "that the matter of appointing a Collector will be attended to at the earliest moment practicable." It is merely adding insult to injury.

What the Montreal Customs House needs is a common-sense business man with a backbone strong enough to resist the machinations of the politicians. Anything else will not suit the business men of Montreal. Fortunately, the desideratum is in sight if the Government choose to appropriate it.

RULINGS RE FRENCH TREATY.

The action of the Customs authorities since the French treaty went into force has not been such as to commend itself either to the exporters in France or to the importers in Canada.

The treaty was supposed to be an instrument whose office was to develop our foreign trade. But one would almost imagine that the Government of the Dominion re-

gretted its bargain. At any rate, it has obstructed rather than lubricated the way for the entry into Canada of the goods specified in the treaty.

Rulings have been conceived and launched which were both petty and vexatious.

First, the strict letter of the tariff was violated by the tax of twenty per cent. on the wine package. And then they had to treat as a suspicious character the importer who had not produced the affidavit of the British consul that the wines and other goods were the product of the country from which they were imported.

Scan the treaty as one may, there is nothing there to indicate that this and that embargo would be placed on the products coming into Canada under this instrument.

These strainings at knats cannot be viewed by France other than as sharp practices. And we would think so too if the boot was on the other foot.

It is to be regretted that the Government has lately developed such a penchant for imitating sharp American practices for extorting from importers every possible cent in the way of duty. But this is the result of having a professional and not a business Cabinet.

CURRENTS STILL APPRECIATING.

FURTHER strength is being developed by the currant market, this week's cables from Patras announcing that prices continue to steadily advance, while the demand is active. To-day's limit is quite half cent per pound above the cost of earlier importations.

The present condition of the currant market is far different from what it promised to be during the growing season. The predictions favored a crop of 180,000 tons. Owing, however, to damage by rain, etc., the actual crop turned out to be far less.

Allowing for the quantity that will be retained by the Government, in pursuance of the law which went into force in August last, latest estimates place the crop at 130,000 tons, or 16,000 tons less than the average consumption of the past two years. Adding the old stock, one authority estimates that the quantity of currants available at the beginning of the season was 190,000 tons, against 193,000 last year at the same time, and 210,000 tons in 1893.

As stocks on spot and arriving are rather on the light side, importers in Canada regret they were not freer buyers when the market ruled lower.

At the low figures ruling at the opening of the season it is rather surprising that importers did not venture more than they did. They knew that the price then obtaining left little or nothing for the grower; and, furthermore, they were conversant with the Greek Retention Act, which was devised to appre-

ciate prices. And yet, comparatively, they bought but sparingly.

One of the features of the situation at the moment is the presence on the market, as buyers, of France and Russia, which naturally tends to strengthen the situation.

DON'T.

"Do you know of any grocery or provision business for sale, or of a good place where I could start such a business? I have a little money and am doing nothing. I might go into hardware or dry goods, but I know more about groceries and provisions, as I kept books for a retail house some years ago."

So writes a Montreal gentleman on Nov. 1, whose initials are T. N. W. We can find any number of firms who are willing to sell out if T. N. W. insists on embarking in business on his own account. Our advice to him is "Don't." There are too many in business now. His inexperience is more than likely to result in failure. He would lose his own money and probably injure the business of competitors in the same town. Our advice to him is to seek employment. At the end of his career of usefulness the chances are that he will be better off. Statistics are strongly in favor of the man who has a small salary and saves a little every week. When he is 60 or 70 the interest on his savings will keep him for the rest of his days. He has not had the cares and worries of a business on his mind. The great majority of men who embark in business die poor. We think it was Mr. Paul Campbell who made a careful study of this question at one time. He showed that if a clerk put aside \$1 a day from the time he turned twenty he would be worth \$400,000 at seventy if at 6 per cent. compound interest. We know of many clerks to-day who are worth much more than their employers. Do not be too anxious to go into business.

NUTMEGS STRONGER.

Nutmegs are much stronger in the primary markets. A mail advice just received from London, England, states that there is a very good demand there for all the "bold" sizes. When the demand from the Continent materializes, as it will in a few weeks, much higher prices are anticipated.

As a result of the firmer tone abroad a good many enquiries are heard among wholesalers in Toronto.

WERE YOU "STUCK"?

Time and again we have warned our subscribers against shipping produce, etc., to unknown commission merchants. We are aware that a number have taken our advice and thanked us for it, and we are also aware that some have not, and were, therefore, "stuck" in more than one failure. Every firm advertising in THE GROCER are reliable, or their advertisement would not be in our columns. We refused the Ryan-Delanev advertisement because we could not recommend that firm to subscribers,

who pay us for furnishing reliable information. Still, their advertisement was accepted by many other papers who get what advertisements we refuse, and they are principally advertisers with not money enough to pay for a good thing. Why country merchants should ship to unknown commission merchants is beyond our comprehension, when they know of the existence of such well-known firms as Messrs. McWilliam & Everist, John Hawley, White & Co., Graham, McLean & Co., Rutherford, Marshall & Co., Clemes Bros., Dawson & Co., Wm. Ryan, D. Gunn, Flav'le & Co., S. K. Moyer, of Toronto; J. & R. McLea and Howe, McIntyre & Co., of Montreal.

VALENCIA RAISINS EXCITED.

THE excitement and activity noted by THE CANADIAN GROCER in Valencia raisins at Montreal last week is continued, and values are fully ¼c. per lb. higher.

The Fremona's lot has all been distributed, and now the best price that a buyer can secure, even on the most ordinary grades of off-stalk, is 4c.

Some of the goods that sold at this figure during the week do not look very tempting, and the fact that they have done so speaks plainly for the excited condition of the markets.

Briefly, the Valencia raisin market in Montreal is ¼c. per lb. higher than it was a week ago, and values are held firm at the advance for all grades, from ordinary off-stalk to selected fruit. It is unlikely, however, that they can go much higher, for then the competition of California stock has to be considered. As it is, these latter fruit are offering much cheaper this fall for ordinary to medium fruit than they were last.

Fairly good 3-crown loose muscatels have been laid down here this week, costing less than 5c., duty paid, which will permit them to be sold at 5¼c., so that the difference in price between California and Valencia fruit is decreasing every season.

TRANSFER OF GOODS IN BOND.

The Montreal wholesale grocers have been urging upon the Customs Department recently the advisability of allowing the transfer of ownership of goods while in bonded warehouse.

This week a reply was received by the secretary of the Montreal Board of Trade to the effect that the department considered the request worthy of consideration.

The department promised to look into the matter and, if it was found that the course of trade was facilitated by the granting of the privilege, the necessary legislation would be introduced to secure it.

The department is to be commended for its evident desire to comply with the views of the business men of Montreal.

NEW YORK AS AN EXPORTING PORT.

WHILE it may be common property in the United States, yet it is perhaps not generally known in Canada that the port of New York is gradually losing prestige as an exporting point.

The fact is clearly shown by tables adduced by The N. Y. Journal of Commerce. New York, however, is of course still far ahead of all other exporting points in the United States, for, of all the exports of the country, over 41 per cent. leave her wharves. And although she is not likely to occupy a secondary position in this respect, yet the fact is none the less obvious that New York does not monopolize the export trade to the extent she did twenty years ago.

Baltimore and Boston are the ports which show the most increase. Twenty years ago Baltimore only possessed 3.8 per cent. of the total export trade of the United States and Boston 4 per cent. Now the figures are 9 and 9.4 per cent. respectively. In 1874 New York possessed 48.3 per cent. of the export trade; in 1894 it had dropped 7 per cent. to 41.3. New Orleans, too, shows a loss of prestige, the exports passing through her port in 1894 being 9 per cent. of the whole, a decline of 4.3 per cent. New York's loss is principally in wheat, flour, and corn.

In wheat New York dropped from 58.3 per cent. in 1874 to 34 per cent. in 1894, while Baltimore increased from 4.2 to 12.5 per cent.; Boston, 1.2 to 4.5 per cent. respectively; Norfolk, Portsmouth, and Newport News, from nothing in 1874 to 2 per cent. in 1894; New Orleans, .03 to 7.8 per cent.

In flour New York stands alone in the ports enumerated as showing a decrease between the years 1874 and 1894, her percentage in the former year being 51.2 and in the latter 41.2. Baltimore, on the other hand, increased from 10 per cent. in 1874 to 20 per cent. in 1894; Boston, from 5 to 11 per cent.; Philadelphia, from 4.3 to 7.6 per cent.; Norfolk, Portsmouth, and Newport News, from nothing in 1874 to 5.1 in 1894.

In corn New York shows a still greater falling off. Here she does not stand alone, and, strange to say, her companion is Baltimore, a port adjacent to the corn fields. Her proportion in 1874 was 54.3 per cent. of the whole; in 1894 it was but 25.1. Baltimore's percentage fell from 20 per cent. in 1874 to 15.8 per cent. in 1894. The percentage of corn exports from the other ports in the respective years were: Boston, .07—10.6; Norfolk, Portsmouth, and Newport News, 0—11.6; Philadelphia, 6.4—6.9; New Orleans, 3.4—12.2.

It might be interesting to note that between the periods named the quantity of wheat exported from the United States increased by seventeen million bushels, flour over four-fold, while corn nearly doubled.

One of the most peculiar features to us in

the figures adduced is that in the matter of corn Boston, a northern port, should increase 10 per cent., while Baltimore, a southern port, and, as we have pointed out, adjacent to the corn fields, should show a decrease of 4.2 per cent.

Perhaps an explanation for this may be found, in part at least, in the development of corn production in the Western States and the utilization of the Canadian through lines for sending the same out of the country via Boston.

TOMATOES IN MONTREAL.

Tomatoes are demoralized in Montreal at present in consequence of free offers from Quebec Province packers at a reduction of fully 10 to 15c. per dozen on what was asked a week ago. These low offers are confined, it is true, to one or two Quebec packing establishments, but are quite sufficient, nevertheless, to unsettle the market.

Last week a leading commission firm was offered the handling of 5,000 cases with the liberty to sell it at 65c., and it is understood that another packer has met this cut and is offering to fill orders at the same price. The result of these low offers has been rather to discourage jobbers from buying than to make them purchasers, as they are uncertain whether they will be offered still lower figures.

The condition of affairs is markedly different from the position last fall. At that time holders of tomatoes everywhere considered them good property. There was a combine of several of the leading packers, who would not sell for less than 85c., and the very best figure that we heard of was 75c. At the recent offers, therefore, jobbers can procure supplies of tomatoes at 10 to 20c. per dozen below what they cost last fall.

It may be remarked that some of the jobbers refuse to handle any of the Quebec Province pack, and that they hold their Upper Canada brands firm at 75c.

SEND FOR ONE.

John Dewar & Sons, whose Scotch whisky has secured a firm foothold on this market, have issued from time to time about the finest lithographs that have come on the market. They are not only attractive, but they are appropriate, and a good advertisement for the whisky.

Nearly every reader of THE GROCER is familiar with the hanger showing a brawny Highlander in full costume who has just tasted a wee drop, and says, with a look of extreme pleasure on his face, "Hech, mon, you're richt the noo, there's na Scotch like Jock Dewar's." They were never able to supply the demand for these.

A new one has come in this week from the old country: "The Whisky of His An-

cestors," that is even better. It represents a young laird in kilts, surrounded by the pictures of his ancestors, all of whom have been users of Dewar's. J. M. Douglas & Co., the Canadian agents, have received only a limited supply so far, but anyone who would like a copy, by sending a postal card to them at the Board of Trade, Montreal, may have one sent to him if he mentions that he is a reader of THE CANADIAN GROCER.

FIXED PRICES ON CIGARETTES.

IT IS more than probable that the American Cigarette Co. of Canada will shortly fix the prices at which jobbers may sell their cigarettes to the retail trade. Jobbers have complained that there is so much competition and that prices are cut to such an extent, that there is no money in handling them.

Mr. Davis, the manager, has been discussing the question with leading jobbers, and endeavoring to arrive at a basis which can be worked satisfactorily.

These conferences have led to a good deal of gossip among the trade, both wholesale and retail and manufacturing. In fact, there is considerable excitement owing to the announcement of the terms which the American Cigarette Co. of New Jersey are making with jobbers in the States. It is commonly reported that the Canadian company will make the same terms.

Mr. Davis, the manager, said to THE CANADIAN GROCER to-day that he had not made any terms yet. It rested entirely with the jobbers what these would be. He was prepared to help them in maintaining prices, and in return for this it was only fair that they should support his company. It would be more to their advantage if their cigarettes reached the consumer at the lowest price. They would use more. At the same time he, in common with all manufacturers, was anxious that the trade should have a profit.

Under the American agreement, about which there is so much talk, the American Cigarette Co. consign cigarettes to the jobbers to be sold on commission and to be paid for quarterly as sold. Jobbers must not sell at less than the prices fixed by the company; and they must not sell to any but retail dealers. By complying with these terms, and not discriminating against the cigarettes made by the company and in favor of other brands, each jobber will receive a rebate of 2½ per cent. If, however, the jobber handles the American Cigarette Company's brands exclusively, and does not sell or distribute or aid in the sale or distribution of any other brand, he will be allowed a further rebate of 7½ per cent.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Nov. 7, 1895.

GROCERIES.

THE wholesale houses are still fairly well employed, although the volume of business is evidently not as large as it was a week ago. Sugars continue dull and much the same as a week ago. The cynosure at the moment is dried fruit. Stocks in these are now being completed while the demand is good. But the chief feature in this line is the upward tendency of currants and Valencia raisins. Canned goods are quiet and steady. Spices are in good demand with the market firmer on some lines. In syrups, the feature is the demand on lumbering camp account. Teas of all descriptions are firm with the demand generally fair.

CANNED GOODS.

Canned vegetables are in active demand at steady prices. The position appears to be improving, and we hear of one house that is holding its peas at slightly higher prices than a week or two ago. The situation in salmon is unchanged, either in regard to prices or business. We quote as follows: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 85c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$2 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1 \$1.10; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.40 to \$1.45; Canadian canned beef, 1's, \$1.50 to \$1.60; 2's, \$2.50 to \$2.65; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per doz.; 2's, \$2.85.

COFFEE.

Business continues fair. The outside markets do not exhibit much life. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Business continues quiet at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

There is a little more enquiry for nutmegs. Ginger has advanced about 10s. per cwt., and the market is strong. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

Reports from France say that the walnut crop will be much lighter than usual.

Locally the situation remains much as before. We quote: Brazil nuts, 11¼ to 11½c. Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Dulness is still the characteristic of the market, both at home and abroad, but the refineries will not shade prices, bids of 1-16c. less than figures asked having been refused. We quote: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, 4¼c.; yellows, 3¼c. to 3.85c.

SYRUPS.

A good demand has sprung up from the lumber camps, but there is not much doing otherwise. There is not much offering, and prices are firmer. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is the usual quiet demand at this season. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

A good many teas of all descriptions are changing hands. Low grade Japan teas are still very scarce, although some shipments have been received on the Toronto market during the past week. Dust has advanced altogether from 1 to 2c. per pound as a result of the scarcity of low grades. Medium Japan teas as high as 18 to 19c. are getting into smaller compass, and early picked sweet drawing teas promise to be higher before very long. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins continue in good demand, and prices are strong. There is no prospect of further immediate shipments from Spain. Leading brands we quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¾ to 5c.; selected, 6c.; layers, 6½c.

Currants continue to advance in the primary markets, to day's figures being ½c. per lb. above the cost of the earlier importations. Locally there is an active demand and prices are firm and unchanged. We quote: Fine Filatras, in half-bbls., 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Sultana raisins are in much the same position as currants. The markets abroad are steadily developing strength and prices are now so high that for old fruit which has

been shown four shillings per cwt. more has been asked than was wanted early in the season for new fruit.

California evaporated fruits are quiet and steady. We quote: Peas, 10 to 11½c.; nectarines, 10½ to 12c.; apricots, in boxes, 12 to 13c.; peaches, in boxes, 10 to 12½c.; plums, 7c. up.

A few contracts have been made for Bosnia prunes for October and November shipment, but the very strong prices have prevented much business. The market in Europe has been steadily advancing since the first purchases were made. There is a little demand on lumbering camp account for French prunes. We quote: California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 4½ to 5c.

Figs are in good supply, with demand fair. It is thought that the requirements will be below the requirements of the trade. We quote: 14 oz., 10½c.; 10 lb., 10½c. for 5-rowed, and 12½c. for 4-rowed; 14 lb., 11c.; 28 lb., 16c.

Malaga raisins are quiet and unchanged. We quote: London layers, \$2.10 to \$2.20; black baskets, \$3 to \$3.20; blue baskets, \$3.50 to \$3.75; choice clusters, \$3.50 to \$3.75; Dehesa clusters, \$4.25 to \$4.50; Royal clusters, \$5 to \$5.25.

GREEN FRUIT.

There is nothing remarkable to record this week. Business goes on at a steady swing. Lemons are perhaps a trifle easier, and there are now a few Messinas offering, as well as Sorrentos and Verdillas. Cranberries maintain their high figure, although Cape Cod have not the situation all to themselves any more, as some Nova Scotia berries are to hand, and some New Jerseys are bought to arrive next week. Canadian grapes are scarcer, but they can be had at from quotations down to almost any figure. Malaga grapes are to hand in quantities. We

DOES THIS PROVE OUR FAITH

We request any grocer having any

"SALADA"

CEYLON TEA

on hand that is not giving him better satisfaction than any other tea he handles to return all he has in stock. We will remit him amount paid for it.

P. C. LARKIN & CO.

25 Front St. East.

and

TORONTO

318 St. Paul St., MONTREAL



Ice Castle Brand



Have you got them in stock? If not, why not? It always pays to keep the best. Insist on getting them.

No Solder

No Acid

The only Factory
in Canada that
has this
machine.

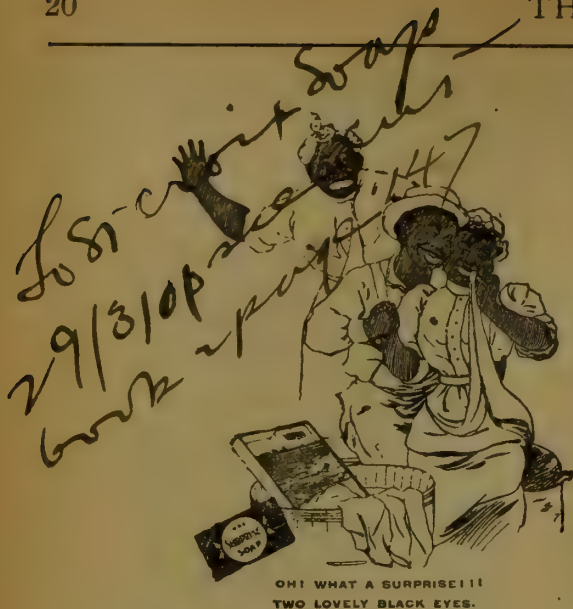


Patented.

All goods put up at
this Factory are
sealed with it. No
complaints from your
customers about

**SOLDER
DROPS IN
THE CAN**

J. W. Windsor - Montreal, Que.



SURPRISE SOAP

Recommend **SURPRISE SOAP** as a quick washer—an economical Soap. The best and cheapest in the end to use.

It's So!

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

quote: Lemons—Messina, \$6 to \$6.50 per case; Sorrento and Verdilla, in boxes, \$6 to \$8; Malaga, in half-chests, \$8 to \$9. Oranges—Jamaicas, in boxes, \$4; in bbls., \$7 to \$7.50; Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; apples, \$2.25 to \$3 a barrel; grapes, 4 to 5c. per pound, and 30 to 40c. for small baskets; Malaga grapes, \$6 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$2 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE, EGGS, POULTRY.

BUTTER—The situation continues improved. Good qualities continue to point upward in price. We quote: Old summer dairy and store packed, 8 to 12c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 17c. Fresh creamery—Tubs, 21 to 22c.; pound prints, 22 to 23c.

CHEESE—Maintains the advance of last week. Local buyers have paid 8½ to 9c. for August-September Canadian makes, and 9½c. for balance of season.

EGGS—Fresh eggs have advanced to 16 and 17c. per doz., while pickled cannot be bought lower than 14 to 14½c.

POULTRY—Is very plentiful and unchanged in price. We quote prices: Geese, 5 to 5½c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers still offering at \$1.10 to \$1.15 per bushel.

The Chatham Banner, in its weekly review says: The market is still in a very unsatisfactory condition and shippers are rather pleased that the farmers are holding off the market, the receipts having declined fully one-half since our last report. Picking stock was bought on the street yesterday at 65 to 75c., according to condition, and it had to be an extra sample of primes that brought over 70c., only a load or two bringing 75c. The decline has led many holders to cease delivering and wait patiently for a turn in the market, which is unsettled and panicky—at least on this side of the line. Dealers in the eastern provinces won't buy at any figure that shippers could quote, a "cut" giving them an idea that a drop is sure to follow. There is no way to get over this situation, but patiently waiting till the supplies east run out. A few sales will steady the market, and a limited trade may then be looked for. American dealers west and south would take some of our beans just now if the price was satisfactory, but to compete with the Michigan and Wisconsin crop, the beans would have to be placed on the track here, picked and barreled, at less than 80c. The duty and certificate amounts to 18 or 20c. A better feeling and more activity is expected in the course of a few weeks, but that there will be any rise in the price none of the dealers appear to be at all confident.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Still quoted at 6½c. per lb.

POTATOES—No improvement is noted, 25 to 30c. being the ruling quotation for bags in the city, while 15c. is the price spoken of at some outside points.

HONEY—Strained brings 9 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz.

DRESSED BEEF, VEAL AND MUTTON.

By the carcase is quoted thus: Beef, first-class, \$7 per 100 lbs.; fair to middling, \$5.50 to \$6.50; rough and inferior, \$4 to \$4.50. Lamb, 5 to 5½c. per lb. Mutton, 4 to 5c. per lb. Veal, 4 to 6½c. for first quality.

PROVISIONS AND DRESSED HOGS.

Hogs are down to \$4.50 to \$4.90, but there are no changes to speak of in products, though quotations have a downward tendency. We quote:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

FLOUR AND FEED.

WHEAT—Quoted at: White, 74½c.; red, 71c.; goose, 60 to 61c. per bushel.

OATS—Quoted at 27 to 28c. per bush.

BARLEY—Quoted at 35 to 41½c. per bush.

FLOUR—Flour maintains a comparatively firm tone at last week's prices, viz.: Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—Unchanged. Prices are: Standard oatmeal and rolled oats,

The Toronto Cold Storage Warehouse

IS PREPARED TO
STORE YOUR PRODUCE

Apply **W. H. LECKIE, Manager,**
THE TORONTO COLD STORAGE CO. TORONTO, ONT.

"Royal City"

OUR LEADING 3-LB. BAR OF
LAUNDRY SOAP.

For general household use this soap is unexcelled.
For prices, etc., write

GUELPH SOAP CO., Guelph, Ont.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

Arriving daily at

White & Co.'s

TORONTO

Oysters Digby and Lab- Lemons
Haddie radior Herrings Oranges
Cliscoes Figs in Taps Bananas
Codfish and Boxes Sweet Potatoes
Quail-on-Toast Cranberries New Nuts and
Bloaters Malaga Grapes Dates soon

P.S.—Consignments of Chestnuts, Hickory Nuts, Apples, Onions, Poultry, Butter and Eggs solicited.

Ask your grocer for

LEONARD'S

Boneless Codfish

In 20 and 40 lb. boxes, 1 and 2
lb. blocks. Best in the market.
Put up by

LEONARD BROS.

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

F. W. Hudson & Co., Toronto Agents.

COWAN'S OCOAS OFFEES HOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,
Toronto, Canada.

\$3.25 to \$3.55; rolled wheat, \$2.10 in 100
lb. barrels; cornmeal, \$3; split peas, \$3.25;
pot barley, \$3.40.

BALED HAY—Quoted thus: In carloads,
\$12.50; in small lots, \$13.50 to \$14.

FISH.

The market is unchanged. Standard
oysters are quoted at \$1.10 to \$1.20, but
selects remain at \$1.75. We quote
fish: Skinned and boned codfish, 6½c.;
boneless fish, 3½ to 4c.; haddock, 5 to
6c.; Labrador herring, \$3.25 to \$3.50 per
half barrel and \$5.50 to \$5.75 per barrel;
Newfoundland herring, \$2.50 per half bar-
rel, and \$4.50 to \$4.75 per barrel; fresh
water salt herring, \$3 per barrel; blue-
back herring, 3c.; pike, 5 to 6c. per lb.;
flitted cod, 5c.; finnan haddies, 7½c.;
Digby herring, in bundles of 5 boxes, 11c.;
ditto, lengthwise, 10c.; large halibut, 12 to
15c.; Georgian Bay trout, 6½ to 7c.; white-
fish, 8 to 9c.; Restigouche salmon, 20 to 25c.;
British Columbia salmon, 12 to 16c., mack-
erel, 20 to 25c.; steak cod, 6½ to 7c.;
haddock, 5c.; black bass, 9 to 10½c. Fresh
Lake Erie herring, \$3 per 100.

SALT.

We quote present prices: Barrels, \$1;
coarse sacks, 60c.; fine sacks, 65c.; dairy,
\$1.50; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Have dropped another ½c., and
will likely decline further. Dealers are pay-
ing 6, 5 and 4c. respectively for Nos. 1, 2
and 3 green, and asking 7 to 7½c. for cured.

SHEEPSKINS—Lambskins and shearlings
remain at 70c.

WOOL—Trade continues quiet. We quote:
Fleece combing, from 23½ to 25½c.; re-
jections, 17½ to 18½c.; unwashed, 13½ to
14½c.

PETROLEUM.

Business is rushing in oils. We still quote
in 1 to 10 bbl. lots, imperial gallon, Toronto:
Canadian, 16c.; carbon safety, 18c.; Cana-
dian water white, 18c.; American water
white, 20½c.; photogene, 21½ to 22c.

ONTARIO NOTES.

A shipment of fine bright syrup in half-
barrels is in store with Davidson & Hay.

H. P. Eckardt & Co. have to hand a ship-
ment of Corsican citron peel in 7-lb. boxes.

Davidson & Hay are in receipt of a ship-
ment of 3-crown loose muscatel raisins.

John Sloan & Co. have arriving a ship-
ment of Dulce liquorice; also a shipment of
Eleme figs.

Davidson & Hay have to hand shipments
of low-grade Young Hysons and low-grade
Japan teas.

Smith & Keighley have arriving ex Fre-
mona eleven carloads of currants and Val-
encia raisins.

The Eby, Blain Co., Ltd., are offering
fine herbs, sage, savory and thyme, put up in
neat 5c. packages.

A shipment of Barbadoes and Porto Rico
molasses, in barrels and half-barrels, is to
hand with H. P. Eckardt & Co.

T. Kinnear & Co. have arriving shipments
of "Excelsior" and "Perfecto" currants, in

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St.

TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes.

Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Gro-
cers and Importers at specially favor-
able rates.

Further particulars obtainable by applying
to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada

Montreal

Rutherford, Marshall & Co.

Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.

Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

Cranberries,
Malaga Lemons,
Jamaica Oranges,
Sweet Potatoes,
Figs in boxes and taps.

CLEMES BROS. - TORONTO

cases and half-cases; also Argumbau's off-stalk, fine off-stalk, selected and layer Valencias.

Dawson & Co. are handling a lot of game.

Clemes Bros. expect a car of Jersey cranberries by the first of the week.

Dawson & Co. report the arrival of a lot of fine Malaga grapes.

Rutherford, Marshall & Co. are sending out a circular to the trade.

McWilliam & Everist are in receipt of a car of Nova Scotia cranberries.

Beardsley's "Acme" sliced beef is now quoted at \$2.50, a reduction of 35c.

McWilliam & Everist have in stock a car of Malpeque shell oysters, in barrels.

The Pure Gold Mfg. Co. report sales of tomato catsup away ahead of any previous season.

Warren Bros. & Boomer are in receipt of further shipments of Sultana raisins and Argumbau's Valencia raisins.

The Pure Gold Mfg. Co. have this week despatched travelers to both South Africa and Australia.

Clemes Bros. received this week 250 kegs of Malaga grapes, heavy weights, in good condition.

The Pure Gold Mfg. Co. shipped this week another large consignment of their goods to England.

Wm. Paterson & Son have an immense variety of Christmas candies. Travelers are now out with samples.

Geo. Childs & Co. and P. Grace & Co. have to arrive and are carrying a full line of Marshall's Scotch fish products.

A shipment of Albert's sardines, $\frac{1}{4}$ c. new pack, were passed at Customs on Wednesday by the Eby, Blain Co., Ltd.

A shipment of extra choice California prunes, 60's, in 25-lb. boxes, and 100 to 110's in 50-lb. boxes is to hand with T. Kinnear & Co.

F. F. Dalley Co., Ltd., are getting out a 2-lb. package of Royal Hygienic flour, and it is a tip-top seller through the country.

J. R. Vert, of the F. F. Dalley Co., goes east next week for his usual trip. He reports trade good throughout Western Ontario.

These are the kind of days that one gets a bad cough. Have on hand a line of the B. F. P. cough drops, and you will find good market for them. They are reliable.

The Eby, Blain Co., Ltd., have received this week their fall shipment of Batger & Co.'s, London, Eng., "Nonpareil" jellies, solidified, and fine jams, all flavors, in 1-lb. glass.

W. H. Gillard & Co. have very fine value in French Imperial plums in 25-lb. boxes. The goods are handsome in appearance, and

the package a convenient one for large retailers who do a jobbing trade.

If you have not yet had any of the celebrated B. F. P. cough drops, now is the time to send for a sample can. You will be sure to order more.

Hoover's cash grocery store reports that Tutti Frutti has given more satisfaction at their counters than any other kind of chewing gum.

Another large shipment of "White Bear" Japan tea, bought before the recent advance, is expected to arrive next week for T. B. Escott & Co.

The Pure Gold Mfg. Co. placed with their customers during the past season 220,000 pounds of "Reception" coffee in quart milk pails.

Mr. Linton, manager of the Guelph Soap Works, reports good sales for their 3-lb bar "Royal City" soap, and he anticipates a continuance of the same.

"Cream sodas in tins are still going out at an enormous rate," say the Toronto Biscuit and Confectionery Co. Each tin contains 3-lb. net of selected cream sodas.

Davidson & Hay report that although they are a week behind in filling orders for "Kurma" tea, they hope within the next few days to be able to make up for lost time.

Judging from the immense shipments daily sent out by the Toronto Biscuit and Confectionery Co., their well known B. F. P. cough drops must be selling freely.

D. Gunn, Flavelle & Co. say they cannot supply sufficient Maple Leaf lard to fill their orders, but as they are cutting up a lot of hogs, they expect soon to overtake the demand.

The Eby, Blain Co., Ltd., have in store new shipments of Crosse & Blackwell's goods, which include capers, shrimp paste (glass), malt vinegar (quarts and pints), lucca oil, mushroom catsup, curry powder, pickles, etc.

Wm. Paterson & Son are introducing an up-to-date one pound chocolate and bon bon package for Christmas trade. Dealers would do well to order early and avoid delay in shipping.

Intending purchasers of Rio coffee will find some excellent values in the hands of W. H. Gillard & Co., who are lately in receipt of a consignment direct from the country of growth.

Mr. Walker, of Hugh Walker & Son, Guelph, reports that they are busy now with a full force of men packing apples, and are getting busy with the foreign fruits, which are now coming in.

T. B. Escott & Co. have arriving in a few days Crosse & Blackwell's peels in wood and tin boxes; Batger's strawberry jam in 1-lb. glass pots; 3 carloads Argumbau Valencia raisins bought before the advance; a large shipment of Ceylon tea direct; cod

fish in 2-lb. blocks, brand "Aberdeen," for which they have the sole agency for Ontario.

W. H. Gillard & Co. have several thousand packages of Mediterranean fruits, ex steamer Fremona, now arriving. The assortment is varied and comprises some of the highest grade goods grown in the east.

Relative to W. Boulter & Sons' special train of canned goods to Victoria, we stated in last week's issue they intended to put 2,400 lbs. in each car. It should have been 24,000 lbs. in each car, of 17 cars.

QUEBEC MARKETS.

MONTREAL, Nov. 7, 1895.

GROCERIES.

DESPITE the fact that railway freights advanced to their winter basis last week, there has been a fairly good volume of trade in a distributive way, and values on all leading staples are well maintained on the whole. In a wholesale sense the situation is a quiet one except in dried fruit, the excitement in which continues, and higher values have been realized this week on all grades of Valencia fruit, from ordinary off-stalk to selected. A firm feeling actuates all other descriptions of dried fruit also. Sugar rules quiet and steady, and the same can be said of molasses and syrups. Coffees and spices are featureless, but a firmer feeling is noted on the former in outside markets. Tea remains much as it was, and there is nothing new either in canned goods or fish, which remain much as they were, except that canned tomatoes are offered, if anything, still lower, owing to heavy offerings by Quebec canners.

SUGAR.

There has been little change in the sugar market since our last report. Demand is slow on the whole, but prices rule steady. Advices on raws are firm on the whole. We quote: Granulated, $4\frac{1}{8}$ c., and yellows, 3 to $3\frac{1}{4}$ c. as to grade. At the refineries values are quotable $\frac{1}{2}$ c. less per lb. for straight wholesale lots.

SYRUPS.

Trading in syrups since our last report has been quiet. The supplies, however, continue light and prices are held firm at $1\frac{1}{4}$ to $2\frac{1}{2}$ c. per lb. as to grade.

MOLASSES.

The molasses market has furnished a moderate jobbing trade at steady prices, with the chief demand for Porto Rico stock owing to its cheapness. Few sales of car lots are noted. We quote: Barbadoes, 36 to 37c. and Porto Rico, 35c.

RICE.

The rice market is firm in tone and prices are unchanged. We quote: Japan, \$4.30 to

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

ORDER
NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

Gems for Xmas Trade

Figs . . .

Finest Eleme, 14 oz., 5's, 10's, 20's and 28's.
7 Crown, Royal Excelsiors.
7 Crescent (finest imported), boxes 30 lbs.
Extra Loucoums (Garden Grown), 2 lb. boxes.
Finest Comadra, taps. about 30 lbs.
Natural—bags and boxes.

Raisins .

Valencias

Off-Stalk.
Fine Off-Stalk, 28 and 14 lb. boxes.
Finest Selected, 28 and 14 lb. boxes.
Ondara Layers.

Malaga

London Layers
Black Baskets
Blue Baskets
Dehesa Clusters
Russian Clusters

} boxes 22 lbs.

California

Choice Russian Clusters, $\frac{1}{4}$ flats.
Loose Muscatels, 3 and 4 Crown.

Sultanas

Fine, Choice and Fancy.

California

Evaporated

Apricots, Peaches and Pears, fancy stock,
boxes 25 lbs.
Also **Santa Clara Valley** French Prunes,
40 to 50 and 50 to 60, boxes 25 lbs.

Peels . . .

Lemon, Orange and Citron.
Batger's, Leghorn or Domestic—
either Candied or Drained.

Nuts . . .

Tarragona Soft Shelled Almonds.
Formigetta Soft Shelled Almonds.
Sicily Filberts.
Valencia Shelled Almonds, boxes 25 lbs.
Jordan Shelled Almonds, boxes 25 lbs.

N.B.—We have in store and arriving this week Ex. SS. "Fremona" the finest assortment of Xmas Fruit ever imported.

We would recommend our friends to order early as we do not believe there is sufficient fancy fruit ordered to meet the requirements of the trade.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

\$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.30; Patna, \$4.37 to \$5; and Carolina, \$6.75 to \$7.50.

SPICES.

There is a fair jobbing trade doing in spices, and values all round are steady. Cream of tartar is higher. We quote: Cream of tartar, 30c.; Penang black pepper, 7 to 10c.; white pepper, 12 to 15c.; cloves, whole, 9 to 20c.; cassia, whole, 9 to 20c.; nutmegs, 60 to 90c.; Jamaica ginger, 17 to 20c.

COFFEE.

A firmer feeling is noted from the outside markets, but no change is spoken of here, business being of a moderate jobbing kind. We quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, 27½ to 31c.

TEAS.

The tea market does not present any striking alteration from the position of a week ago. Owing to the scarcity of low priced Japans demand is perforce being directed to medium grade goods, the enquiry noted last week for stock ranging from 15 to 19c. is fairly active in a jobbing way. A fair trade is also noted in blacks worth from 10 to 12c., and further business has, it is understood, been worked for Indian and Ceylon on western account. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

The strong feeling noted last week for Valencia raisins is firmly maintained. In fact, prices are ¼c. higher all round, for 4c. was freely offered on Monday and Tuesday for anything offering in ordinary off-stalk. We quote: Ordinary off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 4¾c.; selected, 5¼c., and layers, 6¼ to 6½c.

There is a fair jobbing enquiry for table raisins, for which prices are steady. In Malaga fruit we quote: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$1.10; Imperial Russian clusters, \$4.75.

There have been further receipts of California 3-crown loose muscatels this week. Prices are a shade easier than last week's quotation. Four-crown fruit continue scarce and firmly held. We quote 5½c. for 3-crown and 7c. for 4-crown loose muscatels.

There is no change in Sultana raisins, which continue firm at 6 to 6½c. Supplies here are very light.

The currant market remains firm and unchanged with a fairly good demand for stock to arrive ex Fremona. We quote: 3½ to 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in cases and half-cases.

There has been a fair jobbing demand for figs at steady prices. We quote as follows in detail: Extra fancy 7-crown Elme layer figs, 50-lb. flat boxes, 16 to 17c.; fancy 5-crown 12-lb. flat boxes, 9½ to 11c.; fancy 12-oz. boxes, 8 to 9c.; choice bag figs, 3½ to 4½c.

The firm feeling on French prunes held in second hands here is strengthened by the strong advices regarding the Bosnia fruit, which, as noted last week, are firmly held. We quote: French ordinary, 6c., and choice, 7½ to 13½c. New Bosnias are offering from second hands at 6½c.

The firm feeling in dates, already noted

last week, continues, and for business to arrive 4¼c. is easily made by sellers.

NUTS.

There is no change in nuts, which are quiet. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The prominent fact of the canned goods market is the weak feeling on canned tomatoes. Low offers were noted on these last week, and they have been continued. In fact, they are offering fully 10c. per dozen lower on round lots than the figures current last week. We quote: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 70 to 75c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There is a good demand for wines and spirits of all kinds from both first and second hands. In the former connection some large-sized contracts have been put through both for Scotch, Irish and Canadian whiskeys with the wholesale grocers during the past week, notably with the Maritime Province firms.

GREEN FRUIT.

There has been no striking change in the green fruit market since our last report. Receipts have been considerable of all kinds of fruit, but the market has been kept well cleaned up.

APPLES—The feeling on apples is firm on the whole, and prices are maintained at \$2.50 to \$3 for good winter fruit. No other kind are offering now.

GRAPES—Range in a quiet way from 20 to 40c. per basket.

CRANBERRIES—No change is to note in these, which range from \$8.50 to \$10, as to grade.

ALMERIA GRAPES—Stocks light and prices firm at \$4.90 to \$5.25 per cask.

ORANGES—Range from \$6 to \$7 per bbl.

LEMONS—There is no change in lemons, Malagas ranging from \$4 to \$4.50 per box.

SPANISH ONIONS—Receipts have been considerable of late, but prices are steady at 40c. per crate.

SWEET POTATOES—A few lots are selling in a small way at \$4.

EVAPORATED APPLES—No change to report from 6 to 6½c. per lb.

FISH.

There has been considerable business in green cod and pickled herrings during the past week. Car lots of green cod change hands at \$4 to \$4.10, while No. 1 bright herrings fetch \$4.25 to \$4.50. Mackerel range from \$17.50 to \$17.75, and No. 2 Labrador salmon, \$13.25 to \$13.50, with B.C. salmon, \$10.50.

Arrivals of dried cod have been heavy, but prices rule steady at \$4 to \$4.50 per 100 lbs. Boneless cod are steady at 6c., and shredded cod at 5c., while boneless haddock fetches 5c. Smoked fish are in good supply, haddies selling at 6½ to 7c., and Yarmouth bloaters, \$10 per box. Kipperred herring fetches \$1.65 per box.

Malpeque oysters are quiet, but prices are steady under small supplies at \$4.50 to \$5,

while Miramichi fetch \$3 and Buctouche, hand-picked, 4.50.

COUNTRY PRODUCE.

EGGS—The tone of the egg market continues firm and prices are sustained. The demand was good and trade was fairly active at 18 to 20c. for new laid, 14 to 15c. for choice candled, and ordinary 11½ to 12c. per dozen.

POTATOES—A fair trade was done in potatoes, and choice lots sold at 35 to 40c. per bag in car lots.

BEANS—The market for beans continues dull at \$1.10 to \$1.15 per bushel for choice hand-picked in car lots, and \$1.20 to \$1.30 in small quantities.

HOPS—The demand for hops was slow and trade quiet at 5 to 8c. per lb. for new, as to quality.

TALLOW—The market for tallow was quiet and steady at 6 to 6½c. for prime refined, and at 5 to 5½c. for lower grades.

POULTRY—The demand for poultry was fair, of which the offerings were larger, but values ruled steady. We quote: Turkeys, 8 to 9c.; chickens, 6 to 7c.; ducks, 7 to 8c., and geese, 5½ to 6c. per lb.

DRESSED HOGS—The receipts of dressed hogs are increasing, and the market in consequence has an easy tone. The demand to-day was fair, and sales in a jobbing way were made at \$5.50 per 100 lbs.

HAY—The hay market is firm and has exhibited rather more activity at \$12 for No. 1 and \$11 for No. 2.

PROVISIONS.

The demand for provisions continues slow, and business is dull, with no change in prices to note. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut mess, \$15.50 to \$16; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¾ to 10c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 6¼ to 6½c.

FLOUR, MEAL AND FEED.

The demand for flour continues good, and the market rules active and steady. Orders are coming in freely from the country, and millers in some cases state that they are oversold to some extent. We quote: Winter wheat, \$3.85 to \$4.15; spring wheat, patents, \$4.05 to \$4.15; straight roller, \$3.45 to \$3.60; straight roller, bags, \$1.55 to \$1.75; extra, bags, \$1.50 to \$1.55; Manitoba strong bakers', \$3.65 to \$4.

Business in oatmeal continues of a limited character, and prices rule steady. We quote: Standard, bbls., \$3.15 to \$3.20; granulated, bbls., \$3.25 to \$3.30; rolled oats, bbls., \$3.25 to \$3.30.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
TORONTO.
Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

English Breakfast Bacon
Delicious Appetising Profitable
No Bones
No Waste
Perfect Quality

We can now fill all orders for English Breakfast Bacon promptly.
Send for Prices.

F. W. FEARMAN
HAMILTON

FOR STRENGTH PURITY and VALUE

You cannot get any yeast equal to **FOAM YEAST**

The Foam Yeast Co., Ltd.
TORONTO

An active business is doing in feed, and prices are steady. We quote: Bran, \$14.50 to \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

The export demand for creamery has fallen off to a certain extent, the advance in prices on this side acting as a check. Holders, however, are firm in their views, as local jobbers are paying full figures, and there is as yet no great accumulation in first hands. Cables this week noted lower limits, but prices here are unchanged, as sellers will not concede anything to exporters, who, today, want to buy late made creamery for 22c. and less. We quote: Finest September creamery, 22 to 23½c.; finest August creamery, 19 to 19½c.; Township dairy, 17 to 18c.; Western dairy, 14 to 15c.

CHEESE.

The cheese market was quiet and unchanged. Values on late made cheese are firmly held at former rates, but demand is dull and the figures are more or less nominal. For early makes there is a fairly good enquiry all the way from 8 to 8½c., and this is an encouraging feature, for it is decreasing the stock of early cheese held in cold storage on this side. At the wharf, Monday morning, 3,500 cheese were offered and sold at 9c., the same price as was paid last Monday. We quote: Finest Ontario, fall makes, 9½ to 9¾c.; finest Quebec, fall makes, 9½ to 9¾c.; summer makes, 8 to 8½c.

ASHES.

There has been no further change in ashes. We now quote firsts \$4 to \$4.10; seconds, \$3.75 to \$3.80; and pearls, \$4.70.

MONTREAL NOTES.

Ewing, Herron & Co. are in receipt of a large shipment of imported chicory.

The first shipment of new Bosnia prunes has arrived and is now on the hands of the jobbing trade.

Hudon, Hebert & Cie. are offering Golden finnan haddies, one of the best brands of canned haddies in the market.

Laporte, Martin & Cie. are receiving this week a shipment of 2,100 packages of Japan teas. They ask their friends to write for samples.

Cables on Valencia raisins, Patras currants and Bosnia prunes were all firm this week. The latter were quoted 1s. higher than a week ago.

C. W. Murphy, of C. W. Murphy & Co., wholesale wine and liquor merchants, leaves shortly on a visit to his business friends in the Lower Provinces.

Frank Magor & Co. report an ever increasing enquiry for Robinson's patent barley and patent groats. These goods are manufactured by the great English house of Keen, Robinson & Co., London, England, who are also celebrated for their well-known mustard and Oxford blue.

One of the largest consignments of brandies has just arrived in port, consigned to Laporte, Martin & Cie. It consists of 539 packages of the celebrated P. Richard's brand. This firm has also received a full

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

PILKINGTON'S POWDERED CAUSTIC SODA

"BELL BRAND" in 1-lb. tins.

Dillon's Baking Soda

"BELL BRAND" in lb. packages.

Ask your wholesale grocer for them.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork, L. C. Bacon, Hams, Break. Bacon, Rolls and Shoulders, Evaporated and Sun-dried Apples, New and Old Cheese, Beans, Etc.

— **MAPLE SYRUP** —

W. M. RYAN,
Toronto,

Pork Packer and Commission Merchant

Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates, Bananas, Pineapples, Peanuts, Cocoanuts, Trout, White Fish, Baltimore Cabbage, Cucumbers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

Ham and Eggs
Pork and Beans

You can increase your trade by selling **Maple Leaf Brand** of smoked meats. No loss or waste.

D. Gunn, Flavell & Co.

Pork Packers and Commission Merchants Toronto

assortment of ports and sherry wines of all grades, which are offered at special prices for immediate delivery.

Joseph Payne, export manager for Keen, Robinson & Co., Ltd., London, Eng., was in Montreal last week, and was much gratified at the progress made throughout Canada with his firm's manufactures.

J. M. Douglas & Co. are giving out to the trade at present a handsome picture descriptive of the merits of Dewar's Scotch whiskies. It is a first-class piece of work, and shows how the Highlandmen and their ancestors appreciate the blend.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Nov. 7, 1895.

THE past month's trade has been active, and values have been well sustained. There is a fair trade reported by the candy manufacturers, though as yet orders are hardly as large as at the same time last season. It is, however, early. In tea there is a good, active demand. In spices the trade is more active. Extracts for the holiday trade also show good movement. Cream of tartar, after having fallen off somewhat, is again moving upward. The interest at present is around dried fruit, and merchants are firm in quoting prices. It is said, however, that some very low prices are quoted. It is also reported that one merchant, who found much fault with the low prices, was the first to make the cut. Our daily papers have had much in them regarding the price of bread here and in Halifax, it being said it is much cheaper in Halifax. While there may be some truth in the statement, the reason appears to be not that the price is too high here, but that, on account of cut prices, the result of war between the bakers, the price is too low there.

OIL—The dealers are quite busy filling orders already taken, outside of which the demand is lighter. Moncton is becoming quite a centre in the oil trade, both the American and Canadian people having a large depot there. We quote: Best American, $22\frac{1}{4}$ c.; best Canadian, $21\frac{1}{4}$ c.; prime, $17\frac{1}{2}$ c. No charge for barrels.

SALT—The last cargo landing found good demand at firm price, but a small quantity being stored by importers. The demand from now will be lighter. There are fair stocks, while a cargo is on the way. The new round cartoons of the Windsor Salt people are now on the market, and are finding ready sale. The price is rather lower than some of the other style packages. Some rock salt is on the market, but demand grows lighter from year to year. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$1.90 to \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS—The interest in these lines is rather less, as dried fruits are taking the general attention. There is, however, a fair quantity of vegetables moving at firm prices. As yet demand for fruits is light. Oysters and beef are both dull. Salmon show less strength than was expected. There is a report that a large quantity was packed in poor packages, which

accounts for low prices at which goods have been offered from the Coast. None of that grade are here. Prices are: Corn, 85 to 90c.; peas, 90 to 95c. tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$2.90; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.25 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.35; kippered herring, \$1.10.

GREEN FRUIT—These continue to be good. Gravensteins have advanced in price about 50 to 75c., while Bishop Pippins show good demand. Common fall apples, low. In oranges the large quantity put on the market during the past few weeks from the West Indies has weakened the prices. Lemons are good sale at prices. Keg grapes sell freely. Canadian are about out of the market. Pears and quince are also small movement. We quote: Lemons, \$5 to \$6; bananas, \$1 to \$2.50; West India oranges, \$4.50 to \$6 per bbl.; Malaga grapes, \$5.50 to \$6; quince, American, \$7 to \$7.50; Canadian grapes, 40 to 70c.; sweet potatoes, \$4 per bbl.; Gravenstein apples, \$2 to \$2.75; other fall grades, \$1 to \$2; Pippins and winter fruit, \$1.50 to \$2.25; sickle pears, \$3 per box; others, \$2 to \$2.50.

DRIED FRUIT—Business is active, though direct shipments of Valencia are not to hand. Large quantities of new peel, currants and figs have been received. Figs particularly are in good demand, one merchant having already upward of 40 cases, and another 25. In all lines stocks seem ample. In spite of the fact that currants are higher at place of production some very low prices have been quoted here. In cleaned currants quite a difference in quality is noticed, some being cleaned dry while others are washed. When they are washed, it is said, they fall short 25 per cent, and that it only pays to do a good quality, as the poor all wash away. Sultanais raisins are now being put up in the same way. Nova Scotia parties are offering fair quantities of dried; quality is said to be better than last season. In evaporated, some few are arriving, bought at low prices; there is a rather firmer feeling, but demand at the season is very low. Four-crown California loose are reported higher in proportion than 3-crown. The stock bought to arrive of California raisins is much larger than any former year. Cocoanuts in quantities could be bought under quotations, there being rather large stocks held here. We quote: New Valencias, 5c.; new figs, 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L. M. raisins, $5\frac{1}{2}$ to 6c.; new keg prunes, 4c.; boxes, $4\frac{3}{4}$ to 6c.; new Cal. L. raisins, \$1.75 to \$1.85; old Valencia, 4c.; layers, 5c.; new currants, bbls., $3\frac{1}{2}$ c.; half-cases, 4c.; new evaporated apples, 7 to $7\frac{1}{2}$ c.; dried apples, $5\frac{3}{4}$ to 6c.; dates, 4 to $4\frac{1}{2}$ c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, $6\frac{1}{2}$ c.; 1-lb. cartoons, $7\frac{1}{2}$ c.; Canadian onions, \$2 to \$2.25 per bbl.; cocoanuts, \$3 to \$4 per 100; citron, 15 to 16c.; orange, 12 to 13c.; lemon, 11 to 12c.; new cleaned currants, 6-crown, 1-lb. cartoons, 8 to $8\frac{1}{2}$ c.; Sultanais, 10c.

DAIRY PRODUCE—Eggs have taken quite a jump, stocks being light and selling freely at 15c., with higher prices looked for. Butter does not show active demand, though best quality is firm. There is a fair demand for creamery, but there is not a large quantity made, and factories hold rather high. In cheese there is still a fair quantity in first

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

REPEAT ORDERS

Are coming in all the time
for Canned . . .

Golden Finnan Haddies

If they did not give satisfaction, customers would not order twice.

EVERY CAN GUARANTEED.

Wholesale by

HOWE, McINTYRE CO.

MONTREAL

FISH * WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPE'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

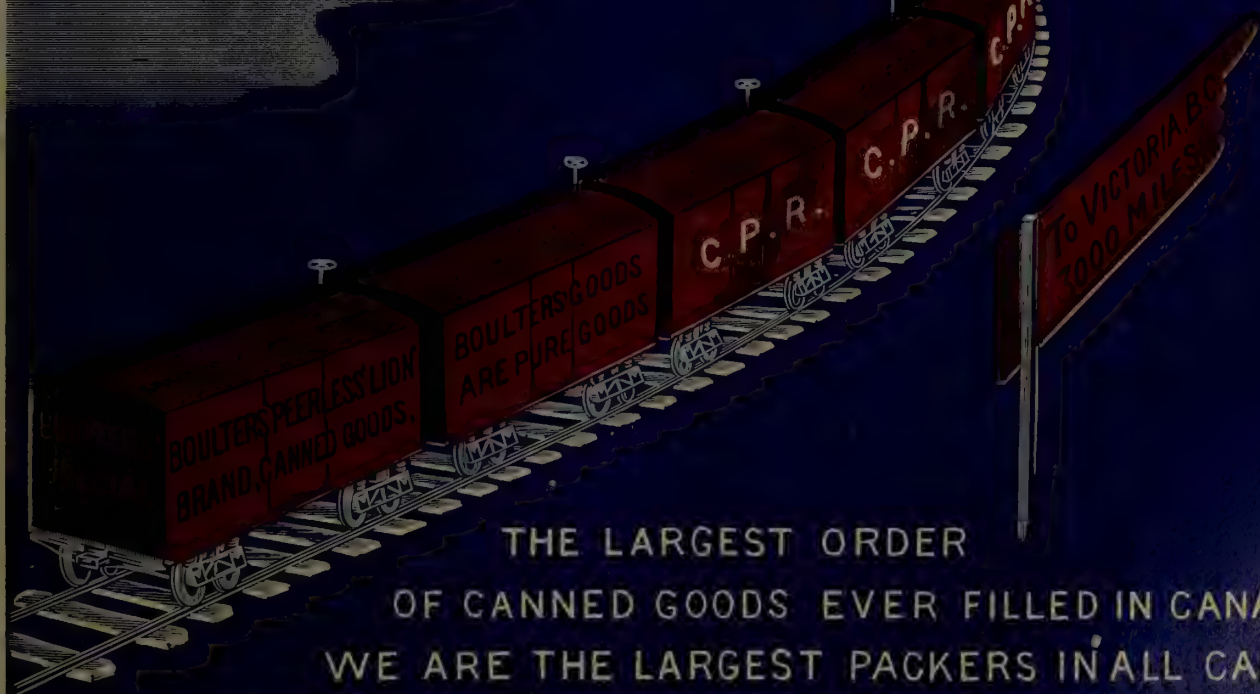




THE SALESMAN

MR. WELLINGTON BOULTER
SENIOR MEMBER OF THE FIRM
WHO SOLD THIS TRAIN LOAD
OF CANNED GOODS

THIS TRAIN IS
FILLED WITH
BOULTERS' PEERLESS
"LION" BRAND
CANNED GOODS
AND IS SENT
FROM
PICTON & TORONTO
DIRECT TO
VICTORIA, B.C.



THE LARGEST ORDER
OF CANNED GOODS EVER FILLED IN CANADA,
WE ARE THE LARGEST PACKERS IN ALL CANADA.

W. BOULTER & SONS, PICTON, TORONTO, & DEMORESTVILLE.

**TWENTY
CARLOADS.
SOLD IN ONE WESTERN CITY**



WATCH FOR THE SPECIAL TRAIN BEARING
THESE GOODS WEST WILL ADVISE IN THESE
COLUMNS WHEN TRAIN LEAVES PICTON
IT WILL BE BY FAR THE LARGEST TRAIN
OF CANNED GOODS EVER SENT ACROSS
THE CONTINENT

**BOULTERS' PEERLESS
"LION" BRAND
CANNED GOODS**

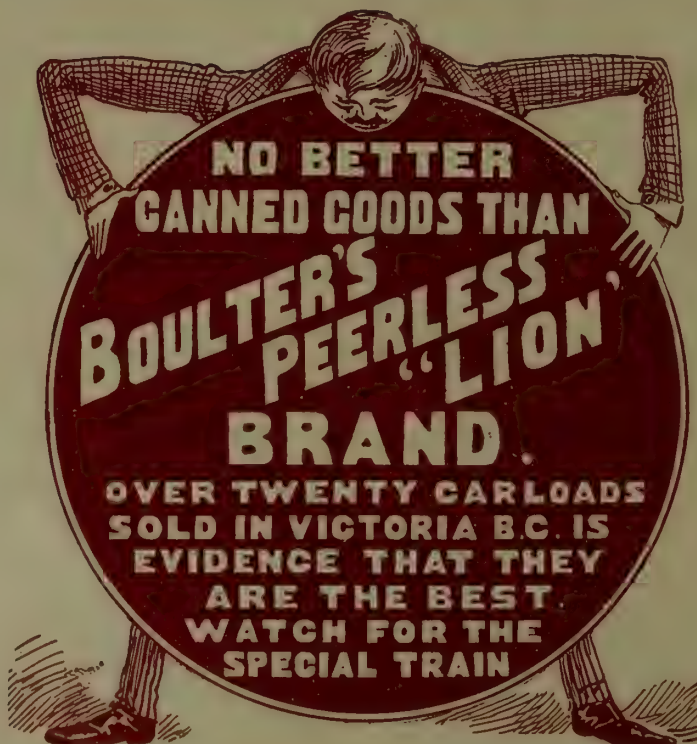
In BOULTERS' you have absolutely the CHOICEST goods that can be packed.



That's why our

Our labels simply
make

That's all. The



sales are ENORMOUS.

your establishment
attractive

"QUALITY" sells our
goods



A Double Eye-Opener

We have a DEMAND novelty to be given
away at Xmas time to your customers buying our goods. This POINTER is for those we
have not yet won. Remember, we WILL NOT disappoint you.

It WILL MAKE our goods sell QUICK. We MEAN BUSINESS, not talk.

"We Must Keep Ahead of Our Competitors."

◆ ◆ ◆
Do we take it out in talk ?
Cast your EYE on another
that our goods have come to stay.
◆ ◆ ◆



◆ ◆ ◆
Well, we should say not !
page, and see for yourself
BOULTERS' GOODS ARE PURE GOODS.
◆ ◆ ◆

KEEP YOUR EYE ON THE DEMAND NOVELTY, IT'S WORTH YOUR WHILE.

When in want ..

GET OUR
PRICES
FOR

✱ **SALT**

FOR ANY
PURPOSE

Verret, Stewart & Co.

QUEBEC. MONTREAL.

T. A. LYTTLE & CO.

TORONTO

Manufacturers
... of

**Pure
Pickling
Vinegar**



**YOU KNOW YOU
CAN RELY**

on our goods pleasing
your best trade.

THE **"KENT"**

CANNING AND
PRESERVING CO.

Chatham, Ont.

The Pure Food Law



TRADE MARK.

..... Need have no terror for any grocer
handling our goods. A guarantee of purity
accompanies every tin, jar, bottle and pail
that leaves our factory, consequently there
is nothing to risk and everything to win.

DELHI CANNING CO.

— **DELHI, ONT.**

hands. Wholesale dealers find sales through this province and Nova Scotia lighter this season than usual owing to the large number of factories that are each supplying their local market. There are a number of early make yet to be sold. Demand is dull. In later makes there is better demand, but price is below Ontario, the trouble being the quantity manufactured is too large for local demand. In many cases they are not right for export. The firmer feeling is much welcomed, as the low prices have been discouraging to factorymen here. Rather too high prices were paid for milk. We quote: Cheese, $8\frac{1}{2}$ to 9c.; new butter, 17 to 18c.; eggs, 12 to $12\frac{1}{2}$ c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—The feeling among holders is that best grades will be good stock, though the market on Barbadoes, the standard grade here, has not so far gained much strength. In syrups there is a much better movement, that offered being particularly pleasant flavor. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—Shows fair movement, there being large quantities of granulated used. There is a firm feeling here, although stocks are fairly large. **THE GROCER** saw in one office two sugar drafts in one day amounting to \$17,000. A fairly large amount for a dealer here. We quote: Granulated, $4\frac{3}{4}$ to $4\frac{1}{2}$ c.; yellow, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; Paris lump, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; powdered, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

FISH—There have been fairly large receipts during the week, and values are low, while quality generally is good. It is thought stocks are largely to hand. In Shelburne the stock received is large. Smoked herring continue dull and low. Grand Manan, pickled, are quoted as low as bay. In cut boneless there are fair quantities moving. In dried cod and pollock large quantities shipped are now boxed, and some few are skinned. We quote: Medium cod, \$3.40 to \$3.50; large, \$3.60 to \$3.70; small, \$2.40 to \$2.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30; whole bbls., bay herring, \$2.25 to \$2.50; Grand Manan, \$1.30; ripplings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.50 to \$2.75; smoked, 5 to 7c.; shad, half-bbl., pickled, \$4.50 to \$5.50; Canso, \$5; halves, \$2.75; Shelburne, \$3 to \$3.25 per bbl.

PROVISIONS—There is a fair movement in all lines. There is quite a range of price, owing to a difference in quality under the same grade. As in clear pork, some are largely neck and shoulder pieces. We quote: Clear pork, \$15.50 to \$16.50; mess, \$14.50 to \$15.50; plate beef, \$13.25 to \$14; pure lard, 9 to 10c.; compound lard, 8c.; cottolene, $9\frac{1}{4}$ to $9\frac{3}{4}$ c.; rolls, 9 to $9\frac{1}{2}$ c.; beef, half bbls., \$7; hams, 12c.

FLOUR FEED AND MEAL—There is a good demand noted. Ontario flour is firm with upward tendency. Manitoba remains at old figures, and large quantities are moving. Oatmeal is also in demand, and higher prices are looked for. There are a great many half-barrels sold in this market. Oats have been in demand, largely to go to the woods for lumbermen. Of the three grades sold here, N. B., P. E. I. and Ontario, the Ontario are preferred, and then the P. E. I. Ontario have been very low, reported to have been sold at $31\frac{1}{2}$ c., and have got the bulk of the trade. They are now much higher. P. E. I. can be landed at 33c. by the car, but the Ontario are now quoted above that. Cornmeal continues a large sale with prices

still at the low figure. Beans bought at the low prices are daily expected, but the drop will hardly be as much as was expected, as in first hand, they are higher again. Feed is firmer. Yellow Eye beans are held much above the price of the others. The quantity of standard oatmeal now sold here is very light. We quote: Manitoba, \$4.70; best Ontario, \$4 to \$4.15; medium, \$3.85 to \$3.90; oatmeal, \$3.60 to \$3.70; cornmeal, \$2.35 to \$2.40; hand-picked beans, \$1.40 to \$1.50; prime, \$1.10 to \$1.20; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$10.10 to \$11.50; oats, 33 to 35c.; middlings, \$19 to \$20 on track; bran, \$18.

ST. JOHN NOTES.

John Sealy is finding his pure cod without a bone is filling a long-felt want.

C. & E. Macmichael have received a stock of Farr's Peerless soft oil soap.

A large brig was loaded during the week at Alberton, P. E. I., with oats for the West Indian market.

About one hundred and fifty cars of flour and sugar arrived at the freight sheds here during the past month.

Large quantities of turnips are being shipped from St. Andrew's to American markets, one schooner taking 1,000 barrels.

During the past few weeks some 6,000 barrels of potatoes have been shipped from up-bay Nova Scotia ports to Havana.

Said one of our first brokers: "I find I have to borrow **THE CANADIAN GROCER** every week. Put me down as a subscriber."

Owing to the low price of cheese here compared with outside points, a number of holders are shipping direct to London, the last steamer taking 200 boxes.

On Wednesday last Allan D. Barbour, accountant for Puddington & Merritt, one of our largest retail grocery firms, was married to Miss Idella Fowler. **THE CANADIAN GROCER** extends congratulations.

Large quantities of sheep are being shipped from Hartland, Carleton County, some four cars going forward on one day during the past week. They are shipped first to Montreal and thence to the English market.

With the exception of one lot of Leghorn, the peels received in this market this season are English, the packers being Batger & Co. Rose & Laflamme, of Montreal, are the Canadian agents. They are represented here by F. R. Titus.

Large importations of dried fruit are to hand this week, one firm receiving fifteen tons. Among the importations arriving were 1,000 cases currants and a quantity of barrels, which were sold by E. T. Sturdee for Cremidi Bros., Patras, Greece.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Nov. 7, 1895.

TRADER has been very dull in all lines this week. There is hardly an article in which any change can be noted. Unsettled weather is in a measure accountable.

E. Collishaw, who did a general grocery business at New Glasgow five years ago, and who since has been traveling for the Imperial Oil Co., is about to open business again in New Glasgow on a new (for those parts) plan, the outcome of which is looked

forward to with considerable interest. New Glasgow is a manufacturing centre, and a large number of men are employed at the works there. Mr. Collishaw proposes to supply them with goods at cost prices. In other words, Mr. Collishaw will act as agent for those who choose to come into his scheme. Each person signs a paper agreeing to pay \$10 a year for the privilege of purchasing from Mr. Collishaw. So far some 200 have signed the document. Your correspondent was in New Glasgow the other day, and as there was considerable talk among the merchants about the new scheme, he decided to interview Mr. Collishaw, who informed him that he would open with a stock valued at \$45,000, which would consist of groceries, dry goods, hardware, ready-made clothing, etc. He would sell at cost, the persons buying from him to appoint a committee to inspect the invoices and see the goods were properly marked. Mr. Collishaw said he had purchased the grocery business of T. Graham Fraser and would occupy that stand. Where Mr. Collishaw is to get his profit appears to be the burning question.

FLOUR—There has been a slight stiffening in prices since last report. The volume of business this week is fair at the following quotations: Hungarian patent, Manito-

FOR SALE.

GENERAL STORE STOCK, PREMISES FOR sale or rent. Apply to **CARR & Co.**, Port Haney, British Columbia. (46)

THE OLDEST ESTABLISHED GROCERY AND Crockery business in Owen Sound. The Toronto Tea Store, established 1865. This is a rare chance. **JOHN H. NOTTER & Co.**, Box 96, Owen Sound. (45)

FOR SALE OR LEASE.

WHITING CASH CARRIER—TWO STATION. Brand new—only a few months in use. The latest improved. Address Box 8, **GROCER OFFICE**.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

PRINCESS THEATRE

Telephone 2191.

The management has the extreme pleasure of announcing for week of Nov. 11 the initial appearance in Toronto of

MISS ADA REHAN

Under the management of Mr. Augustin Daly. The repertoire will be as follows:

Monday Evening, Nov. 11—"The Last Word."
Tuesday Evening—"Twelfth Night."
Wednesday Evening—"Railroad of Love."
Thursday Evening—"Midsummer Night's Dream."
Friday Evening and Saturday Matinee—"Taming the Shrew."
Saturday Evening—"School for Scandal."

Prices—50c., 75c., \$1.00, \$1.50 and \$2.00

Seats now on sale.

WE HAVE ONLY A
FEW CASES ON HAND



ONE DOZEN IN CASE.

SEND IN YOUR
ORDERS EARLY

PURE GOLD MFG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

ban, \$4.70 to \$4.80; Manitoba strong bakers', \$4.55 to \$4.65; Canadian pastry, \$4.25 to \$4.30; 75 per cent. roller patents, \$3.95 to \$4; 80 per cent. do., \$3.85 to \$3.95; 90 per cent. do., \$3.75 to \$3.85; straight, \$3.60 to \$3.70; extra, \$3.50 to \$3.60.

FISHSTUFFS—Large grocery cod are much called for, and as stocks are low prices are advancing. Mackerel continue scarce. A few have been taken and shipped in ice to the Boston market. The catch does not amount to anything, and the season will soon be over. The price of this article also is firmer, a lot selling to-day at tender at 25c. per bbl. advance on all grades. The catch of salmon is all marketed, and does not total half an average one. What few there are obtainable are held at fancy prices.

SUGAR—The Acadia Refinery reports business quiet to-day. Prices for refined remain unchanged.

MOLASSES—There is considerable firmness in the molasses market. Stocks are low, the arrivals being only a few puncheons by the last steamer. Prices will likely be well sustained for the remainder of the season. Quotations are: Antigua, 28c.; Porto Rico, 32 to 35c.; Trinidad, 28c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c.; St. Kitts, 28c.

DRIED FRUIT—The quantity of dried fruit coming here this fall is decidedly below the average of last year. Valencia layers, in boxes, are worth 6c.; half-boxes, 6½c., and quarter-boxes, 7½c. London layers are quoted at \$2.25 for single boxes, \$1.20 for half-boxes and 75c. for quarter boxes. Imperial cabinets are quoted at \$2.50 per box; black baskets at \$3.50; Patras currants at 5c.; Filiatra currants at 3½ to 4½c.

CHEESE—The cheese market here does not seem to be responding in sympathy with other markets. Business is being done under 10c. for September.

BUTTER—There is a brisk movement in the local market. Quotations at 22 to 23c. for September creamery, and some dairy is offering at 18 to 18½c.

HIDES—Hides have fallen one cent this week. The market is quiet.

EGGS—Eggs are in demand this week at 16c. P.E.I. shippers are asking 15c.

GREEN FRUIT—The green fruit market is very firm and dealers are doing a good business. Winter varieties of apples are scarce. The market is still overstocked with onions and prices remain low.

HAY—Local dealers are selling hay at \$12 ex store and \$11 ex car. An advance is looked for.

PRODUCE—Several schooners have arrived from P.E. Island with oats and potatoes. The crop there is very heavy, and oats can be bought f.o.b. at 27½c., and potatoes at 13c. The quotations here are: Oats, 35c.; potatoes, 25c. The market is well supplied.

PROVISIONS—There is no change in the provision market as far as prices are concerned. The demand is light, poultry receiving the most attention at present.

HALIFAX NOTES.

The body of Angus Chisholm, grocer, of New Glasgow, who died in England recently, arrived here this week and was sent to New Glasgow for burial.

William Dillon, of Dillon Bros., general grocers, died last week, aged 39 years. He leaves a widow.

P. E. ISLAND STARCH FACTORIES.

Says a Charlottetown paper: A gentleman who had just returned from a visit to the country, informs us that there is a brisk business being done this season at the starch factories owing to the low price of potatoes. At the Edwardsburg factory, Malpeque, conducted by Robert Sutherland, 300 loads of potatoes were taken in on the 22nd and up to that date the enormous quantity of 22,000 bushels had already been purchased this season by that one factory at 14c. per bushel. It is calculated that 300 tons of starch will be made in the Edwardsburg factory this season and this will be considered a good season's output. Last season operations did not commence there until the 27th October. It appears that some farmers are only receiving 10c. per bushel for their potatoes, but the above factory, and we understand some others, are paying 14c. per bushel.

TWO NEW SIZES CANNED SALMON.

Ward & Co., Victoria, B.C., the agents of the Canadian Pacific Packing Co., have placed two new sizes of the "Flagship" brand canned salmon on the Toronto market, making now four sizes in all of this brand on this market. The new sizes are pound and half-pound "squats." The two sizes already on the market are one pound flats and one pound talls. The fish in the "squats" is larger in diameter than that in the tall tins. The packages are both attractive and handsome. Davidson & Hay are handling these goods on the Toronto market.

HOW HE BETRAYED HIMSELF.

BY RAMBLER.

"WELL," said a grocer to me the other day, "what do you think of Mr. —?"

"I hardly know," I replied. "Lately I have begun to think that he does not know as much about teas as I thought he did."

"Well, I'll tell you what I think," said the grocer. "I think he is an over-rated man."

"How is that?" I asked.

"I will tell you in a few minutes," he replied. "A few days ago I bought a half-chest of tea which I considered good value at 25c. a pound. Mr. — came in shortly after. I had been in the habit of buying most of my tea from him. So I showed a sample of the tea to him and asked him to give me an honest opinion of what it was worth, and what he could match it for. He took it up, looked at it, blew in it, and marked on a piece of paper 16c. I thought I had been badly sold, but never said a word. Another tea traveler came in and I asked his opinion. After trying it carefully he said that if I got it for 24c. I would have got it cheap. I told him what I gave for it, and he told me that it was cheap at that. He quoted within the mark. I felt better satisfied, but I came to the conclusion that if Blank could not tell within nine cents the value of tea, he knew nothing about it, and if he did know he was not what he pretended to be."

A Frenchman has taken out a patent for preserving eggs by dipping them in a solution of sodium silicate, 100 parts, in boiling water, 1,000 parts, carrying 3 per cent. of carbonate of magnesia in suspension.



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

Just like the Best
Home-Made Article.

CLARK'S ENGLISH MINCE MEAT

Put up in

Quarts and 1-2 Gallon Glass Jars.
5, 10, 20, 25 and 50-lb. Pails.
100 and 500-lb. Barrels.

Unsurpassed for Richness of Flavor.

W. CLARK

MONTREAL

NEATNESS

In the appearance of
a package is a help in
selling the article. All the
packages in which

WINDSOR SALT

is put up are the neatest
and most attractive on the
Canadian market. Our
cotton bags are made of
the best material and
printing is the neatest.
The cardboard used in
our packages cannot be
duplicated in Canada, and
our round packages, 2 doz.
4 lb. per case, are hand-
somerly lithographed for
shelf display. These facts
are worth remembering
when you are ordering
table salt from any whole-
sale house.

THE WINDSOR SALT WORKS,
Windsor, Ont.

"Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address
upon receipt of . . . 10 Cents

A Pension for Life

DO YOU WANT ONE ?

See one of our agents about it,
or send for explanatory circular
to Head Office.

MANUFACTURERS' LIFE INSURANCE COMPANY

63 Yonge Street, (cor. Colborne)
Toronto, Canada.

Sweet Herbs for Seasoning

Sage Savory
Thyme Parsley
Mint Marjoram
Poultry Dressing

We have a full line of these
goods in Ten Cent tins and
in bulk. . . .
Drop us a line if you are
interested. . . .

TODHUNTER, MITCHELL & CO., Toronto



DO YOU KNOW YOUR CUSTOMERS

Would sooner buy our

JERSEY CREAM BAKING POWDER

THAN
ANY
OTHER

Lumsden Bros.

Hamilton.

EWING, HERRON & CO.

Have Tons OF CARRAWAYS

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

MEAT PACKERS

will get more satisfaction from
using our

COARSE SALT

for curing and packing meat
than from any other salt.

Estate of T. T. COLEMAN,
SEAFORTH

RAISINS

OLIVER'S 1894
LAYER VALENCIAS

Kept in splendid condition in cold storage—
cheap.

JOHN SLOAN & CO.
TORONTO.

New

SULTANAS
ELEM E FIGS

Warren Bros. & Boomer

Wholesale Grocers

35 FRONT ST. EAST

NOW IN STORE

Choice Eleme Figs

10 lbs. and 14 oz. boxes.

New Filiatra Currants

Barrels and half-barrels.

New Almond Nuts

Get our quotations before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

OUR "WONDERFUL SOAP"

Is pure, clean, and of finest quality,
and there is

40% Profit

P. M. LAWRASON - London

Malaga Grapes

Albert Sardines

Rio Coffee

Young Hyson Teas

PERKINS, INCE & Co.

TORONTO.

Choice New Figs

New Malaga Raisins
New Shelled Almonds
New Prunes

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

IN RETAILERS' DOMAIN.

H LAVROCK, of Hamilton, formerly in business in Port Elgin, was visiting old friends in the latter place recently.

Ballantyne & Co., Tiverton, have bought the stock of H. Zant, Port Elgin. The stock has been removed to Tiverton.

Dunke & Co., Elmira, have bought the stock of Wing & Master, New Dundee, and are selling it off in the latter place.

Kelly & Co., Plattsville, advertise that they are selling out and retiring from business.

F. W. Chapman, of Cannington, has a nice and attractive display of fruits in his windows. Mr. Chapman is doing a nice trade.

James Maylor & Son, Forest, have renovated and enlarged their mammoth department store. Among the improvements are new plate-glass windows and electric lights. James Maylor & Son are said to have one of the finest stores in the country, and certainly the best in the county.

Russell & Watson, of Guelph, have bought out the grocery business of J. Hall. The business before was under the name of Watson Bros. This store was formerly occupied by John A. Wood, who retired some years ago, and the store has always been the headquarters for a high-class trade.

Guelph is keeping up with the times. We notice several merchants in the grocery line are having their stores thoroughly renovated.

Millman & Scott, of Guelph, have had their store turned upside down, as it were. It has been newly painted and decorated,

and is ready for a big business. The firm has about as fine a store as you will see west of Toronto. Millman & Scott lately succeeded Fielding & McLaren.

George Williams, of Guelph, is moving into splendid new premises, and the way the new store is arranged and fitted up will, when fully completed, be a credit to the city.

C. H. Gerbig, of Ayr, bought a stock (general) at Brantford, and is selling it off there. His general store at Ayr is going on as usual.

John Uttley, groceries, etc., of Elmira, is dead. He was greatly respected, and will be very much missed in Elmira. The business will probably be offered for sale.

Jackson & Son (late Jackson & Hallett), Guelph, have had extensive alterations made—store is nicely decorated and new front put in, also plate-glass windows. This is an old-established business, and does a large jobbing trade as well as retail. Mr. Jackson, jr., was with Lightbound, Ralston, of Montreal, for several years, and has had experience in other large houses, so the firm is always found "quite up to date."

NEW FIRM FOR CANNINGTON.

Cannington is to have a new firm added to its list of merchants. Philp & May is its name. Both members of the firm are known to the mercantile community. Mr. Thomas Philip was for some years a member of the firm of Brandon Bros., retiring therefrom some six months ago. Mr. J. T. V. May

was until recently a member of the firm of May & Chapman. Philp & May's place of business will be in W. G. Smith's old store in Cameron street. The firm will carry a full line of groceries, confectionery, flour, feed, hardware and woodenware. And the spring the firm will devote attention to the seed trade. The premises are spacious both in regard to store and warehouse. The store has plate glass fronts. Groceries, etc., will be allotted to one side of the store and hardware, etc., to the other. The new firm will open its doors to the public on Saturday, 16th inst., and THE CANADIAN GROCER hopes that success will crown its efforts. The members of the firm were in Toronto this week purchasing their stock.

EGGS IN CASKS.

Eggs are now imported into Britain from Russia, shelled, beaten up, and preserved in hermetically sealed tins, from which they are drawn off through a tap. Eggs in this condition are principally used by pastry cooks, and the advantages claimed for the system are freedom from damage in transport and long-keeping qualities. The tin or drum is packed with straw in a wooden case, and holds the contents of 1,000 to 1,500 eggs, the white and yolk being mixed together, poured into the drum, and the aperture closed with a bung and sealed. Great care is said to be necessary in selecting the eggs to be preserved, as one bad one will spoil the whole cask or drum.

Direct from Japan

We are receiving this week over

2,100 Packages of
Japan Teas

Our "VICTORIA" and
"PRINCESSE LOUISE" Brands

In 5, 10, 20, 40, 50 and 80 lb. packages.

Also a full line

Congou and Gunpowder Teas

Write for Samples and Prices before you order elsewhere.

It will Pay you.

LAPORTE, MARTIN & CIE. Wholesale Grocers Montreal.

Expected at any Moment

A carload of California Choice No. 1 Lima Beans, 366 eighty
pound bags, 4¾c. per pound.

MALAGA RAISINS

W. C. BEVAN
& CO.

JUST LANDING EX. SS. FREMONA

Extra Loose Muscatels	\$1.40
Imperial London Layers	1.75
Imperial Cabinets	1.90
Connoisseurs Clusters	2.20
Connoisseurs Clusters, 1-4 boxes .	.70
Extra Dessert Clusters	3.00
Extra Dessert Clusters, 1-4 boxes .	.90
Royal Buckingham Clusters . . .	3.50
Royal Buckingham Clusters, 1-4 boxes	1.10

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Merchants
41 St. Sulpice and 22 de Bresoles Streets

MONTREAL

GRAPE FOOD.

NEAR Los Gato, according to an exchange, is a curious factory, said to be the only one of its kind in the world. It is a factory for the making of grape food, and is devoted to the extracting and concentrating, but not fermenting, of grape juice. During the season it consumes 50 tons of grapes every day, and produces 100,000 gallons of juice, concentrated to one-fourth of its original bulk. The ingenious process by which this is accomplished is simplicity itself. A small but constant stream of fresh juice flows into the upper end of a copper cylinder two feet in diameter and 19 feet long, which is inclined at a slight angle, and revolves slowly in a hot water jacket that keeps it heated to 150 degrees. The juice forms a film on the interior of the cylinder, the heat evaporates all water from it, and the vapor is drawn off as soon as formed by great exhaust fans that make 300 revolutions per minute. The juice occupies just sixty seconds in passing through the cylinder, and finally trickles from its lower end in a warm syrupy stream, robbed of none of its original elements or properties save three times its bulk of water. The grapes used in such enormous quantities in this interesting factory, both red and white, are wine grapes, which, as the tourist observer soon discovers, are very different from raisin grapes, the former containing the more juice and the

latter the most saccharine matter. One of the most surprising things about a raisin vineyard is the small size of its vines, which, being cut back every year, are rarely more than two or three feet high, and the great size of the bunches. These, when fully ripe, are cut and laid in shallow trays between the rows of vines, where, without the addition of any sugar, they are allowed to dry in the sun until they become raisins, which is all there is to the process. The most surprising thing of all is the discovery that all raisin grapes are white grapes, until they are all turned purple in drying, which is hard to realize, but is nevertheless a fact.

SUDDEN DEATH OF A GROCER.

Mr. Findley McNeil, of Wellington street, London, Ont., died on Saturday last. Mr. McNeil was feeling somewhat unwell the previous day, but was around in the afternoon attending to his business affairs as usual, and went home about 5.30. After tea his condition became worse, but nothing serious was anticipated until shortly before 1 o'clock, when a severe attack of heart failure seized him. It resulted fatally in a few minutes. Deceased was a native of Scotland, and was born 56 years ago. He came to London when about 21 years of age, and for five years or more conducted a brickyard in Westminster. After abandoning this business, he removed to the city, and started a

grocery in the southern end of the city, which he owned up to the time of his death, and which was very successful. Mr. McNeil leaves a wife, but no children.

FIRST TWO SALMON SHIPS.

The first two ships of this year's salmon fleet have sailed for Liverpool. The Wythorp, 1,248 tons, on Oct. 10, with 58,583 cases, valued at \$309,671, and the Van Galen on Oct. 12, with 62,743 cases, valued at \$345,086. The Ladas and Sardhana are also loading, but will not get away for some time yet. The canners are busy preparing their output for shipment and winding up the season's operations.—B. C. Commercial Journal, Oct. 15.

THE BEET ROOT CROP.

Mr. Licht recently issued his estimate of the coming beet root crop, to be modified, of course, according to weather conditions. The details are as follows:

	Tons	
	1895-6.	1894-5.
Germany	1,475,000	1,844,000
Austria	800,000	1,056,000
France	650,000	792,000
Russia	630,000	608,000
Belgium	225,000	265,000
Holland	90,000	84,000
Other countries.....	130,000	156,000
Total.....	4,000,000	4,806,000

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON**
and they will make a
**TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

*Spring Picked !!!
Skillfully Blended !!
Attractively Packed !*



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



The

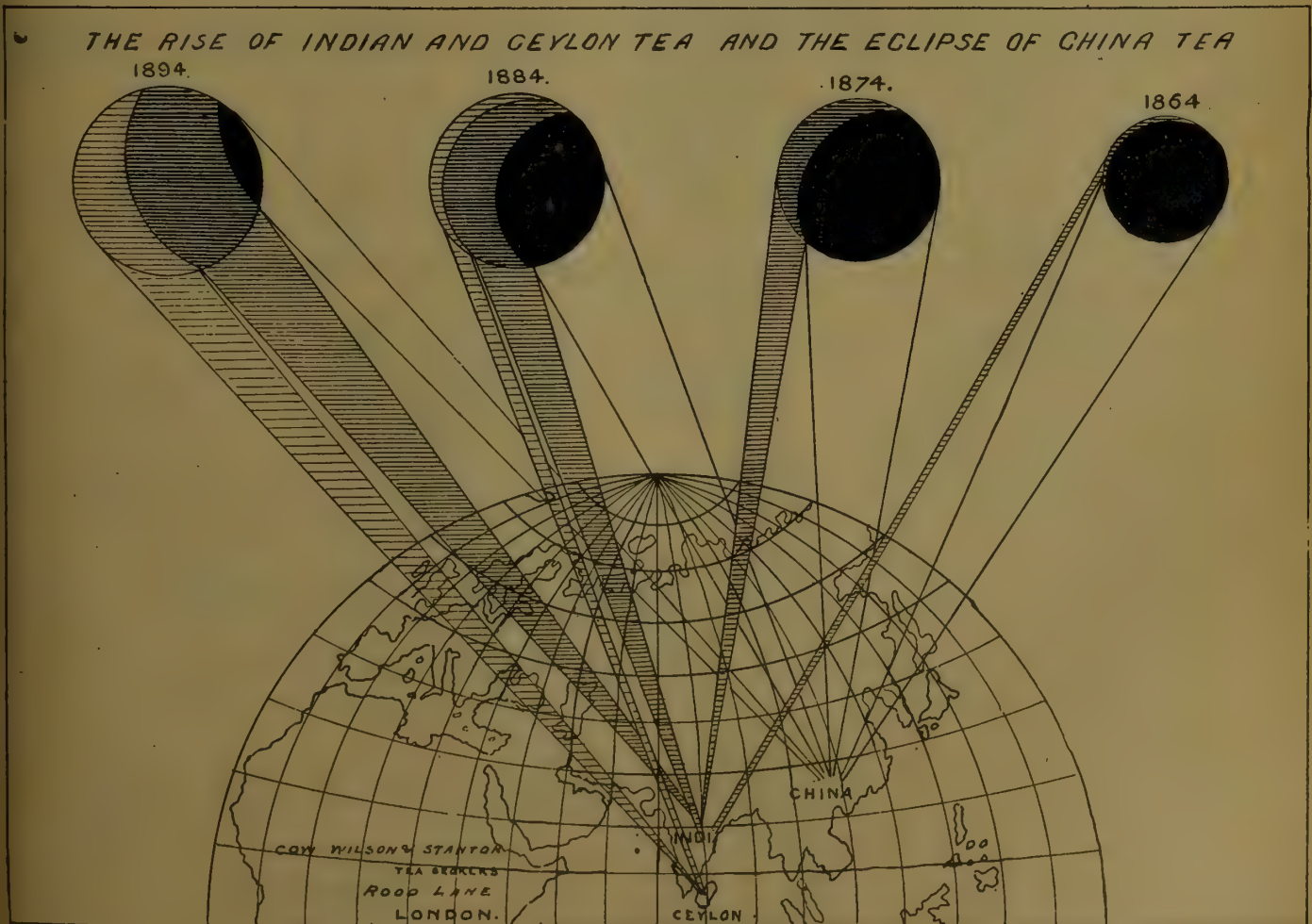
Thoughtful, Sensible Grocers of Canada are falling into line and improving their Tea Trade by using

CEYLON TEAS

**Stop and
Think
a Moment!**

Would you not rather sell a cleanly made article, a machine-made tea, than supply your customers with the unclean, hand-rolled tea of the unwashed Mongolian? **Of course you would.** Then encourage health and cleanliness by selling

Ceylon Teas



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. □ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA.

UNITED STATES APPLE CROP.

THE crop in the principal States in 1889, as reported by the census in 1894, as determined by market movement, and in 1895 as estimated by American Agriculturist, is presented in the following statement:

	1895. Bbls.	1894. Bbls.	1889. Bbls.
Maine.....	790,000	1,080,000	1,228,000
New Hampshire.....	985,000	1,974,000	1,313,000
Vermont.....	550,000	946,000	505,000
Massachusetts.....	858,000	1,320,000	676,000
Connecticut.....	785,000	999,000	798,000
New York.....	6,375,000	5,918,000	3,398,000
Pennsylvania.....	5,550,000	4,264,000	3,021,000
Ohio.....	6,450,000	2,871,000	5,515,000
Michigan.....	3,750,000	5,815,000	5,261,000
Indiana.....	3,307,000	1,086,000	3,514,000
Illinois.....	3,972,000	1,991,000	3,840,000
Missouri.....	3,864,000	1,974,000	3,479,000
All others.....	28,400,000	26,500,000	24,694,000
Total.....	66,256,000	57,629,000	57,242,000

An examination of this table shows, says The Agriculturist, that the New England crop this year is little more than half that of '94, and smaller than in '89. In New York and Pennsylvania it is a third larger than last year and double that of '89. The Ohio crop is two and a quarter times larger than last year, while the Michigan crop is less than two-thirds as large as in '94. The most remarkable gains over last year's production are noted in Indiana, Illinois and Missouri.

Canada as a whole has not been favored with an abundant crop for several years, although exceptional localities have borne well. This is true regarding the '95 crop, with a material shortage in much of Ontario. In the Annapolis Valley, the apple-growing section of Nova Scotia, a fairly good crop has been harvested, including both fall and winter varieties, the latter being fine in quality and adapted to the export trade. Early shipments from that province, however, shared no better fate than did those from the States, as England was well supplied with home-grown and Continental fruit. Considerable quantities of Nova Scotia apples are drifting into Boston, partly on commission, and providing the market is right may be eventually re-exported to England. Indicating the distribution of the crop of Canada and the lower Maritime Provinces in former seasons is the following statement of Canadian exports of apples, in barrels, for year ending June 30:

	1895.	1894.	1893.
Ontario.....	276,678	148,344	582,935
Quebec.....	284,669	65,587	483,839
Nova Scotia.....	285,838	55,566	119,209
New Brunswick.....	5,581	5,726	1,489
Manitoba.....	46	9	11
British Columbia.....	30	21	172
P. E. Island.....	226	6	10
Total.....	853,268	278,238	1,187,665

The apple crop, taking the world at large, is a full one. Last year the deficiency in many of our own states absorbed much of the surplus of those where the yield was liberal. But this year the crop is more

NOVA SCOTIA **FIBRED CODFISH**

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

THE

Sydenham Glass Co. of Wallaceburg

WALLACEBURG, ONT.

Limited

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
 OVALS
 SALADS
 SAUCE

BOTTLES

PICKLES
 PANELS
 BEER and
 MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: **G. A. McCANN, 208 Dundas St.**

Tees & Persse, Winnipeg,
 Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria,
 Agents for British Columbia.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
 30
 MEDALS.



GOLD & PRIZE
 30
 MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
 of great age.*

John Dewar & Sons,

DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
 48 Lime St., E.C.

J. M. Douglas & Co., Agents, Montreal.

evenly distributed, and it is an exception rather than the rule to find a state with a positive deficiency. England is about our only foreign customer. Up to late autumn that country is supplied with fruit from the liberal home yields and from the continent of Europe, including Holland and Belgium, which have very large crops; France, which turned off fair quantities, Germany and Italy, with at least sufficient crops of their own to make it improbable that they will need to import many, and may possibly send a few to the United Kingdom, as they do usually. The fruit, however, is autumn stock, and once out of the way should enable American exporters to ship more freely to England. Business of this character is so far only a third that of a year ago, which, by the way, was an exceptionally big year, the United States and Canada together exporting 1,500,000 barrels, against less than 200,000 barrels from the crop of the previous year. Canada and the lower Maritime Provinces together will no doubt eventually find a good many apples for export, in spite of the uneven yield, and these, partly through superior selections and packing, will compete sharply with American apples. Latest advices, however, report an increased interest in leading English and Scotch markets, with an outlook for better figures. Showing the drafts made upon the various surplus countries for British consumption is the following table of English imports of apples, in bushels, in 1894:

United States.....	1,441,657	Italy.....	7,775
Germany.....	50,492	Channel Islands	7,199
Holland.....	504,740	Australasia....	135,962
Belgium.....	1,160,923	Canada.....	1,081,859
France.....	509,537	Other countries.	3,958
Portugal.....	64,567		
Total.....			4,968,669

WINNIPEG RETAIL ASSOCIATION.

Another special meeting of the Retail Association was held the other night. The committee that had in its care the nullifying of the clothiers' petition to the City Council were given a hearty vote of thanks for the work they had done in securing the withdrawal of the names of Messrs. White & Manahan, S. D. Deegan, James Dresser, J. Goldstein, Burke Bros., and Rodgers Bros. from the petition, thus making it non-effective.

The question of civic elections came up for discussion and occupied the remainder of the evening. It was the general opinion that the retailers ought to take an active interest in securing the election of suitable aldermen, and that the Ward Four seat at least should be occupied by a good business man. This subject will be further debated at the regular meeting to be held next Tuesday evening, when it is hoped there will be a large attendance of members.

Any person engaged in the retail business in the city will be welcomed to membership of the association.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS...

R
O
O
M
S

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

JOHNSTON'S FLUID BEEF

.. STRENGTHENS



Customers tell their neighbors

About the clean fruit they are getting when they purchase fruit that has been cleaned by the Grocers' Fruit Improver. This machine produces the cleanest of clean currants and raisins; it is not a "slow John" method, like the sack and sieve, but can be driven by hand or power, and has a capacity to clean from 200 to 500 pounds an hour.

PRICE, \$12.00.

For sale by

W. P. RYAN

309 King W., Toronto, Ont.

John Mouat

WINNIPEG,

Northwest Representative.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE stock of Lockhart & Co., King and York streets, Toronto, has been taken over by K. Sawyer, of Petrolia, who will pay creditors 100 cents on the dollar.

Henri Archambault, grocer, Montreal, has compromised at 50c.

T. D. Weller, grocer, etc., Brighton, Ont., has assigned to A. Abbott.

J. F. Allan & Co., general store, Hillsdale, Ont., have assigned to C. H. Francis.

Germain Caron, general store, Trois Saumons, Que., has compromised at 75c.

Martin Roche, general store, Killaloe, Ont., has assigned to Thos. W. McGarry.

The creditors of E. D. Edwards, general store, Franktown, Ont., have been called together.

John Burton, Cobden, Ont., has assigned to John Ferguson, Toronto. Creditors will meet on Nov. 15.

A. L. Vanasse, groceries and hardware, Cowansville, Que., has assigned. Creditors will meet on Nov. 12.

H. W. Cuff, provisions, Toronto, has assigned to J. B. Boustead, and the business is advertised for sale by tender.

Andrew Robertson, merchant, Chatham Township, Ont., has assigned to Robert Kerr, Sarnia. Creditors meet to-day.

A. J. Allaire, general store, St. Guillaume D'Upton, Que., offers to compromise at 42½c. Creditors meet on November 13.

Ex-Mayor Erratt, of Ottawa, furniture dealer, has made an assignment for the benefit of his creditors to E. R. C. Clarkson. Mr. Erratt was also interested in the stock raising business, and it was losses sustained in this business that compelled him to abandon his estate. The assignee has not yet prepared a statement of the affairs of the estate, but estimates the liabilities at \$15,000.

PARTNERSHIPS FORMED AND DISSOLVED.

Bryan & Patterson, bakers, Coaticook, Que., have dissolved.

D. Ritchie & Co., cigarette makers, Montreal, have dissolved.

The Farmers' Elevator Co., of Killarney, Man., has been incorporated.

Radley & Leeming, market gardeners, Outremont, Que., have dissolved.

Derby & Allan, grocers, Hamilton, Ont., have dissolved. Wm. J. Allan continues the business.

A. A. Lortie and Jos. Methot are partners in the confectionery business at Quebec as Methot & Lortie.

Jos. H. Leduc and Marie A. Leduc are partners as J. H. H. Leduc & Co., general store, St. Alban, Que.

Under the style Compagnie de Pharmacie Nationale, a partnership has been entered

into at Montreal between Edmond Giroux, Jr., as general partner, and Francois X. Langelier, as special partner, for \$3,000 to Oct. 1, 1896.

S. Davis & Sons, cigar makers, Montreal, have dissolved. Maurice E. Davis and Melvin H. Davis continue under same style.

Thos. Lawry & Son, pork packers and provision merchants, Hamilton, Ont., have dissolved. Thos. Lawry continues under old style.

The firm of A. Chabot & Fils, general store, St. Etienne De Beaumont, Que., is made up of Ambrose, Theodore and Orver Chabot.

SALES MADE AND PENDING.

B. Hicks' fruit stock at Toronto has been sold.

B. D. Turquand, drugs, Toronto, has sold out.

The grocery stock of A. Renaud & Co., Montreal, was sold.

The assets of Arthur Michelin, grocer, Montreal, are to be sold.

Theophile Duphily's general stock at Vercheres, Que., was sold at 71c.

Severe Lalonde, grocer, Wallaceburg, Ont., has sold out to Eliza Harrington.

David Grenier's grocery stock at Beauport, Que., has been sold at 31c.

Hector Leber's grocery stock, at Montreal, was sold to Mrs. Leber at 71c.

The assets of Arthur Chabot, grocer, Montreal, are to be sold on Nov. 12.

O. Chandonnet's general stock at St. Pierre Les Becquets, Que., was sold at 71c.

A. C. Blais & Fils., general store, Chicoutimi, Que., have purchased the bankrupt stock of A. Lapointe at 62c.

Davidson & Stewart, grain, flour and feed, Wallaceburg, Ont., have sold out their retail business to Arch. Pringle.

CHANGES.

H. Proctor, drugs, Toronto, has removed to Drayton.

Jas. McLean has started a produce business at Montreal.

T. A. Patrick has opened a drug store at Yorkton, N.W.T.

Cyrus Stockton is starting a grocery store at St. Thomas, Ont.

Albert W. Brooke is starting a grocery business at Montreal.

W. A. McPherson has opened a grocery store at Port Daniel, Que.

Dupuis, Freres & Co., of Montreal, have started a produce business.

Maquerre Cote, St. Aime Des Monts, Que., has started a general store.

W. H. Bruton, groceries and fruits, Deseronto, Ont., has removed to Napanee.

Elliott, Westcott & Co. have gone into the wholesale produce business at Montreal.

The Marquette Roller Flour Mills have been leased by Wm. Ramsay, late of Scotland, who will operate them.

FIRES.

The premises of Orver Lecompte, crockery, Quebec City, have been damaged by fire.

Ferguson & Brownell, general store, Northport, N. S., have been burned out. Insured for \$2,000.

The premises of M. Payette and Wm. Tracy, confectioners, Quebec City, have been damaged by fire and water.

The storehouse of R. J. McDougal, general store-keeper, etc., and the drug store of Bolster & Co., of Lancaster, Ont., have been burned.

DEATHS.

F. J. Nicholson, baker, Cornwall, Ont., is dead.

Finley McNeil, grocer, etc., London, Ont., is dead.

Jonathan Uttley, produce and liquors, Elmira, Ont., is dead.

Herbert R. Cunningham, of H. R. Cunningham & Sons, general store, Guysboro', N.S., is dead.

ADVERTISEMENTS IN COINS.

A Detroit, Michigan, dispatch says: A merchant in the interior of the State has evolved a novel advertising scheme, but is in some doubt as to his right to use it. The plan is to stick a round paster on the back of a silver dollar, setting forth in catchy language something to this effect.

"Send or bring me back to the store of—where I'm worth \$1.05."

Assistant District-Attorney Wilkins has received a letter from the originator of the novel plan in which he set forth his system in detail, and asked if there is any provision of the Treasury Department against it. Mr. Wilkins looked up the question and answered that there is no statute to prevent it. He has written to the Secretary of the Treasury to ascertain if the Department has any ruling which prevents the use of United States coins for advertising purposes.

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

CONDENSED MINCE MEAT

Put up in neat and attractive packages. Each package makes two pies.
Delicious and wholesome. Always ready for use.

Put up only by

J. H. WETHEY, ST. CATHARINES

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL
TORONTO

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



US

When you want anything in Salt, write **US**. There's no need of ever writing any where else, for we can supply you with any and every grade being made in Canada. This saves you the trouble of writing one place for one kind and to another for other grades. We sell them **ALL** in car lots, and less. Our price? Well, we always sell at the lowest possible price at which you can buy. Try us on your next order for a car of salt.

Toronto Salt Works, Toronto

128 Adelaide Street East.

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

Instantaneous Tapioca

Order through your Wholesale Grocer or direct from

HOWE, MCINTYRE CO.,

SOLE AGENTS, MONTREAL

It
Attracts
Attention

Pleases
Everybody

Makes
Customers

IT
SELLS

Chas. Southwell & Co.

LONDON, ENGLAND

Manufacturers of High-Class Goods :



Jams, Jellies and Marmalades

Write for Price List of New Season's Pack.

FRANK MAGOR & CO. - 16 St. John St., Montreal.

CURRENT MARKET QUOTATIONS

TORONTO, Nov. 7, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
1/2 lb. tins, 4 doz. in case..... per doz.	\$0 75
1/2 " 3 " " " " " " " " " " " "	1 10
1/2 " 2 " " " " " " " " " " " "	2 00
1/2 " 1 " " " " " " " " " " " "	6 50
5 " 1/2 " " " " " " " " " " " "	10 00
10 lb. boxes..... per lb.	16
30 lb. pails.....	14
Dominion—	
1/2 lb. tins, 4 doz. in case..... per doz.	1 00
1/2 " 3 " " " " " " " " " " " "	1 75
1/2 " 2 " " " " " " " " " " " "	3 00
10 lb. boxes..... per lb.	20
30 lb. pails.....	20

PURE GOLD.

5 lb. cans, 1 doz. in case..... per doz.	19 80
4 lb. cans, doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 " " " " " " " " " " " "	80



" 12, in 6 doz. boxes.....	70
" 3, in 4 " " " " " " " " " " " "	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 doz. in case.....	2 40
oz. tins, 4 " " " " " " " " " " " "	1 10
lb. tins, 1/2 doz. in case.....	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.
1 lb. sealer jars, 2 doz. in case.....	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case.....	2 25
1/2 lb. " " " " " " " " " " " "	1 25
2 lb. fancy enamelled tins, 2 doz.....	2 75
1 lb. tins, 2 doz. in case.....	2 00
1/2 lb. " 3 " " " " " " " " " " "	1 20
1/2 lb. " 4 " " " " " " " " " " "	0 75
Gold Medal—	per lb.
1/2 lb. paper package, 10 lb. in box....	0 12
1/2 lb. " " " " " " " " " " " "	0 12
1 lb. " " " " " " " " " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond—	
1/2 lb. tins, 4 oz. cases.....	0 67 1/2
1/2 lb. tins, 3 doz. cases.....	1 17
1 lb. tins, 2 doz. cases.....	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins....	\$1 25
Standard Baking Powder, 1-lb. tins....	1 50
Jersey Cream B'kg Powder, 1/2 lbs....	75
" " " " " " " " " " " "	1 25
" " " " " " " " " " " "	2 25

BLACKING.

DAY & MARTIN'S BLACKING.

Pasta. (Boxes of 3 doz. each. per gross.	
No. 1 size (4 gross to a case).....	\$ 2 40
No. 2 size 3 " " " " " " " " " " " "	3 30
No. 3 size 3 " " " " " " " " " " " "	5 00
No. 4 size 2 " " " " " " " " " " " "	6 85
No. 5 size 2 " " " " " " " " " " " "	9 00
Emboss'd 97 4 " " " " " " " " " " " "	6 00
Liquid.	per doz.
Pinta, A (6 doz. per bbl).....	\$ 3 30
" B 3 " " " " " " " " " " " "	2 25
" C 15 " " " " " " " " " " " "	1 25
Russet Paste. (3 doz. in box) per gross.	
No. 1. In tins.....	\$ 3 75
" 2. " " " " " " " " " " " "	5 65
" 3. " " " " " " " " " " " "	7 85
Russet Cream. (1 gross cases) per doz.	
No. 1. In bottles.....	\$ 0 80

2. In bottles.....	1 60
3. " " " " " " " " " " " "	1 90
4. " " " " " " " " " " " "	2 60

Polishing Paste.

(3 doz. in box) per gross.	
No. 1. In bottles.....	\$3 75
" 2. " " " " " " " " " " " "	5 00
" 3. " " " " " " " " " " " "	7 85

Polishing Cream.

(1 gross cases) per doz.	
No. 1. In bottles.....	\$0 80
" 2. " " " " " " " " " " " "	1 35
" 3. " " " " " " " " " " " "	2 25

In Metal Tubes

Ivoryine.	per doz.
Small. In patent stoppered bottles, sponge attached.....	\$0 80
No. 1. " " " " " " " " " " " "	1 35
" 2. " " " " " " " " " " " "	25 00

P. G. FRENCH BLACKING.

per gross.	
No. 4.....	\$4 00
No. 6.....	4 50
No. 8.....	7 25
No. 10.....	8 25

P. G. FRENCH DRESSING.

per gross.	
No. 7, 1 or 2 doz. in box.....	\$2 00
No. 4, 1 or 2 doz. in box.....	1 25

CROWN PARISIAN DRESSING.

per gross.	
No. 4, 1 or 2 doz. in box.....	9 00

BLACK LEAD.

Reckitt's Black Lead, per box.....	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	

Silver Star Stove Paste

per gross.	
Dixon's Carburet of Iron Stove Polish, 70c doz.....	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets.....	\$0 17
1/2 lb. " " " " " " " " " " " "	0 17
Reckitt's Square Blue, 12-lb. box....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz.
net.	
Carpet Brooms—	
" Imperial," extra fine, 8, 4 strings..	\$3 65
" " " " " " " " " " " "	3 45
" " " " " " " " " " " "	3 25

" Victoria," fine, No. 8, 4 strings..	3 90
" " " " " " " " " " " "	3 10
" " " " " " " " " " " "	2 90
" Standard," select, 8, 4 strings..	2 90
" " " " " " " " " " " "	2 75
" " " " " " " " " " " "	2 60
" " " " " " " " " " " "	2 60

CANNED GOODS.

Apples, 3's.....	\$0 85	\$0 85
" " " " " " " " " " " "	2 20	2 25
Blackberries, 2's.....	1 75	2 00
Blueberries, 2's.....	0 90	1 10
Beans, 2's.....	0 75	0 95
Corn, 2's.....	0 80	0 95
Cherries, red pitted, 2's.....	2 00	2 00
Pears, 2's.....	0 85	0 85
" Sifted select.....	0 90	0 95
" Extra sifted.....	1 15	1 15
Pears, Bartlett, 2's.....	1 75	1 75
" Sugar, 2's.....	1 80	1 80
Pineapple, 2's.....	1 75	2 40
" 3's.....	2 40	2 40
Peaches, 3's.....	1 90	2 20
" 3's.....	2 65	3 00
Plums, Green Gages, 2's.....	1 85	2 00
" Lombard.....	1 60	1 75
" Damson Blue.....	1 60	1 75
Pumpkins, 3's.....	0 85	0 90
" " " " " " " " " " " "	2 10	2 25
Raspberries, 2's.....	1 40	2 00
Strawberries, choice, 2's.....	2 40	2 40
Succotash, 2's.....	0 85	0 95
Tomatoes, 3's.....	1 75	2 25
Lobster, tails.....	2 30	2 60
" " " " " " " " " " " "	1 00	1 10
Mackerel.....	1 35	1 40
Salmon, Sockeye, tails.....	1 55	1 65
" " " " " " " " " " " "	1 15	1 20
Sardines, Albert, 1/2's tins.....	0 20	0 20
" " " " " " " " " " " "	0 12	0 12 1/2
" " " " " " " " " " " "	0 11	0 11 1/2
" " " " " " " " " " " "	0 10 1/2	0 11
" " " " " " " " " " " "	0 18 1/2	0 19
" " " " " " " " " " " "	0 16	0 17
" " " " " " " " " " " "	0 23	0 25
" " " " " " " " " " " "	0 33	0 0

A grocer's wisdom

Shows itself in the goods upon his counter. He educates his customers to buy the best goods, because by so doing he makes sales that give satisfaction. **Edwardsburg Starch** (laundry or culinary) always pleases the purchaser. Our name on a package of Starch is a guarantee of quality.

EDWARDSBURG STARCH CO.

HAVE YOU GOT
OUR ENAMEL STARCH?

CARDINAL, ONT.

Sardines, Amer., 1/4 s.	0 05	0 09
" " 1/2 s.	0 09	0 11
Mustard, 1/4 size, cases		
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce ..	1 85	1 90
Herrings in Shrimp Sauce ..	2 00	
Herrings in Anchovy Sauce ..	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

Comp Corn Beef, 1-lb. cans..	\$1 65	\$1 75
" " " 2 " ..	2 65	2 75
" " " 4 " ..	8 00	8 25
" " " 14 " ..	18 00	19 00
Mincd Callops " ..	2 60	
" " " 2 " ..	2 60	2 65
Lunch Tongue 1 " ..	3 40	3 50
" " " 2 " ..	6 00	
English Brawn 2 " ..	2 75	2 80
Camb Sausage 1 " ..	4 00	
Soups, assorted " ..	1 50	
Soups and Boull. 2 " ..	2 25	
" " " 6 " ..	1 80	
" " " 4 50		

CHEWING GUM.

ADAMS & SONS CO.	per box
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S.	per doz.
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb.
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/4's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " " ..	0 22
Rock, " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	1 40
Cocoa—	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.	per lb.
(A. P. Tippet & Co., Agents.)	
Chocolate—	
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box.	2 40
" " 1/2's, " "	"
" " 1 lbs. " "	"
Homeopathic, 1/4's, 14 lb. boxes	0 33
" " 1/2 lbs. 12 lb. boxes	0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb.
Mott's Prepared Cocoa	0 30
Mott's Homeopathic Cocoa (1/4's)	0 28
Mott's Breakfast Cocoa (in tins)	0 32
Mott's No. 1 Chocolate	0 45
Mott's Breakfast Chocolate	0 30
Mott's Caracas Chocolate	0 28
Mott's Diamond Chocolate	0 40
Mott's French-Can Chocolate	0 22
Mott's Navy or Cooking Chocolate	0 18
Mott's Cocoa Nibs	0 27
Mott's Cocoa Shells	0 35
Vanilla Sticks, per gross	0 05
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb	0 35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each ..	0 42
Baker's Vanilla in boxes, 12 lbs. each ..	0 50
Caracas Sweet, in boxes, 6 lbs. each ..	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each ..	0 25
Grocers' Style, in boxes, 6 lbs. each ..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0 49

COFFEE.

Green.	per lb.
Mocha	0 28
Old Government Java	0 30
Rio	0 20
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracaibo	0 21

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own "	0 32
Jersey "	0 30
Laguaya "	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 35
Maracaibo	0 28
Santos	0 25

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " 2 " " "	6 00	
" " 3 " " "	8 40	
" " 4 " " "	10 00	
" " 1/2 pint	12 00	
Olive Oil, 1/2 pta., 2 doz. to case, per case	1 25	
" " pta., 2 doz. to case, per case	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb., per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00



Acme Sliced Beef.
No. 1 tins,
key, 2 doz.,
per doz. \$2.50.

Beardsley's Boneless per Herring, doz. 2 doz. \$1 44



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

Dalley's Royal, Hygienic, Self-Rising, Flour

TEA-BISCUIT FLOUR
BUCKWHEAT FLOUR

PANCAKE FLOUR
GRAHAM FLOUR

These Flours are put up in handsome two-pound packages, packed 3 dozen in a case. They sell at sight. Ask your Wholesale Grocer for them, or send to the manufacturers.

The F. F. Dalley Co., Ltd.,

HAMILTON, CANADA.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

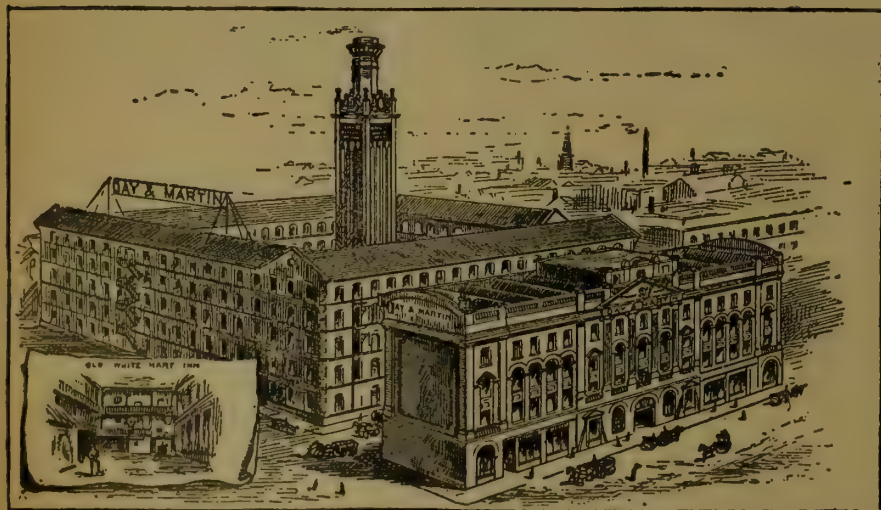
J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD.

London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

Buying Poor Starch

is an easy matter, but selling it is not. There's no trouble about selling **Brantford Starch** because it is always uniformly reliable, is attractively packed and first-class in quality.

BRANTFORD STARCH CO., Ltd., Brantford, Ont.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	\$3 30
13 1/4 oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00
10 oz. cakes, 100 cakes in box	3 60
Twin cake, 11 1/4 oz., 100 cakes in box	3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar	0 04 3/4
Genuine Electric, 7 1/2 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c	0 22
Blue " " 40c	0 30
Red " " 50c	0 36
Gold " " 60c	0 44

Terms, 30 days net.

BLACK.

Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingots, rough and ready, 8's	0 57	
Laurel, 3's	0 49	
Brier, 7's	0 47	
Index, 7's	0 44	
Honeysuckle, 8's	0 56	
Napoleon, 8's	0 50	
Victoria, 12's	0 47	
Brunette, 12's	0 44	
Prince of Wales, in caddies	0 48	
" " in 40-lb. boxes	0 48	
Bright Smoking Plug Myrtle, T. & B., 3's	0 60	
Lily, 7's	0 47	
Diamond Solace, 12's	0 50	
Myrtle Cut Smoking, 1 lb. tins	0 70	
1/4-lb. plug, 6-lb. boxes	0 70	
oz. plug, 5-lb. boxes	0 70	

MACALPIN TOBACCO CO.

White Burley Chewing— Duty paid.	per lb.
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts	0 61
Jubilee, 7 1/2 to lb., chocolate, 15-lb. butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

CIGARS.

S. DAVIS & SONS, MONTREAL.	Per M.
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu Tobaccos—	
Puritan, 10ths, 5-lb. boxes	per lb.
Old Chum, 9ths, 5-lb. boxes	0 70
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 75
" " 9ths, 5-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—		
B. C. N. 1, 1-10, 5-lb. boxes	0 83	
Puritan, 1-10 5-lb. boxes	0 83	
Athlete, per lb.	1 15	
Plug Tobacco—		
Old Chum, plug, 4s, Solace, 16 lbs.	0 68	
" " " 8s, " 16	0 68	
" " " 8s, R. & R. 13 1/2	0 68	
" " " 7s, R. & R. 14 1/2	0 58	
" " " 7s, Solace, 14 1/2	0 58	
" " " 8s, R. & R. 16	0 58	
" " " 8s, Solace, 15	0 58	
O. V. " plug 8s, Twist, 16	0 58	
O. V. " " 8s, Solace, 17 1/2	0 58	
O. V. " " 1s, " 17	0 55 1/2	
Derby " 12s, " 17 1/2	0 51	
Derby " 7s, " 17	0 51	
Athlete " 5s, Twist 9	0 74	

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1	\$ 1 50
" " " 2	1 65
" " " 3	1 40
" " " 3 painted	1 85
Tubs, No. 0	8 50
" " 1	7 00
" " 2	6 00
" " 3	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Northern Queen	1 50
" " Single Crescent	1 55
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 10
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30
THE E. B. EDDY CO.	
Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " Electric Duplex	1 75
" " Special Globe	2 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort d.	3 60
Matches—	
Steamship (10 gross in case).	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10
Per Case.	
Matches—	
Parlor	\$1 70
Red Parlor	1 70
Telephone	3 10
Telegraph	3 30
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

Licorice Goods

SOME OF OUR
LEADERS ARE:



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLLIE,

Brooklyn, N.Y.

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL

Walter Baker & Co. Limited,

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

**EXPOSITIONS
In Europe and America.**

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

**WALTER BAKER & CO. LTD.
DORCHESTER, MASS.**



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,

" W. S. Goodhugh & Co., Montreal,
" Tees & Persse Winnipeg.

A cold

Is easily contracted, as everyone knows. The best remedy for a cold is not quite so widely known. In order to meet this lack of knowledge, we are distributing free a short prescription, in the form of a neat, embossed, metal hanger. It is circular in form and bears these words:

Toronto Biscuit
and Confectionery Co.,
Toronto.

“Use B. F. P.
Cough Drops.”

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

“PITTSBURGH” LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

‘WELLINGTON’

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 15, 1895.

No. 46

Manufacturers.
To Her Majesty
by Special Warrant
THE QUEEN

PURVEYORS TO HER MAJESTY THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL
INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 8

Trade Mark
Bull's Head

CROSS OF THE
LEGION OF HONOUR
1873

Crosse & Blackwell

CELEBRATED FOR



Jams
Pickles
Sauces
Potted Meats
Table Delicacies

Sold by all Grocers in Canada.

LA CADENA—CREAM OF THE HAVANA CROP.

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN

Empress of India.



Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street
LONDON, ENG.

First Quality

Potted Meats and Fish Delicacies



Fresh Herrings
Kippered Herrings
Bloaters and Bloater Paste
Scotch Findon Haddocks
Herrings in Shrimp Sauce
Herrings a la Sardine



All Herrings prepared by us are preserved at Fraserburgh, Scotland, which is the largest fishing station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal.

Standard Goods THE Best to Handle

E. Lazenby & Son

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

The Prince of
Wales.



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. The variety they manufacture and put up is very large. No grocer should be without them. These cuts show a few of the lines that no grocer should be without.



LEVER TOP.



MOST HIGHLY CONCENTRATED.



A 1 PICKLES.



The superior quality of these goods can always be relied upon as unsurpassed. The strongest testimonial in their favor is that they are in the greatest demand where they are best known.

A. P. TIPPET & CO.,

MONTREAL.

ST. JOHN, N.B.

TORONTO.

WE NOW HAVE

In running order our new factory for the
manufacture of

Wax Vestas

and are prepared to supply the trade.

Our new factory is equipped with
fine machinery and skilled match-makers
from England and the Continent.

Our products will be found fully
equal to the imported Vestas.

Samples and Prices upon application
to any of our branches and agencies.

The **E. B. Eddy Co.** Ltd.

Montreal HULL Toronto

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

You Can Get Them From

MONTREAL

Hudon, Hebert & Cie.
Geo. Childs & Co.
L. Chaput, Fils & Cie.
Ransom, Forbes & Co.
Laporte, Martin & Cie.
Lockerby Bros.
N. Quintal, Fils & Cie.
Caverhill, Hughes & Co.
Hudon, Orsali & Cie.
Carter, Galbraith & Co.

TORONTO

Eby, Blain Co., Ltd.
Perkins, Ince & Co.
John Sloan & Co.
Smith & Keighley
Warren Bros. & Boomer.

KINGSTON

Geo. Robertson & Son



QUEBEC

Davidson & Co.
N. Turcotte & Co.
N. Rioux & Co.
Langlois & Paradis

LONDON

Elliott & Marr
M. Masuret & Co.
Ed. Adams

HAMILTON

James Turner & Co.
W. H. Gillard & Co.

WINNIPEG

Turner, Mackeand & Co.
Thompson, Codville & Co.
Sutherland, Campbell & Co.

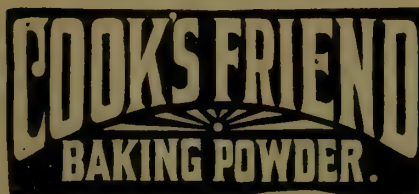
ROSE & LAFLAMME

Agents

Montreal

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

To Grocers

The season is on for Marshall's popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and
MEDIUMS

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the **Finest Selected Herrings**. Every package guaranteed. Their Kipperd, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, MONTREAL

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

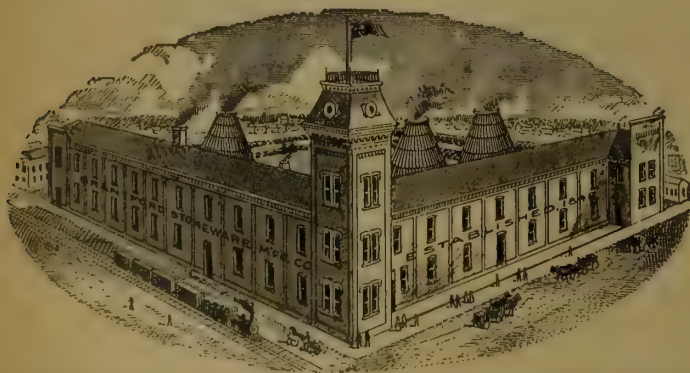
THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware

Established 1845 - Incorporated 1894



Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS: LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

TETLEY'S TEAS

ARE SELECTED
BY EXPERTS

of many years' experience and are absolutely the finest packet teas in the trade, and selling freely where introduced. They contain no rubbish and produce a thick, rich, juicy liquor.

LONDON, ENG. - 5, 6, 7 Fenchurch St.
MONTREAL HEADQUARTERS, 14 Lemoine St.
TORONTO, - 128 Richmond St. West
MANITOBA, }
NORTHWEST TERRITORIES and } The
BRITISH COLUMBIA } Hudson Bay
Co.

Batty's

NABOB PICKLES

AND

NABOB SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

... EIGHT PRIZE MEDALS

All wholesalers have them.

Canadian Agents,

J. A. GORDON & CO., - MONTREAL.

"Reindeer" Brand Condensed Goods

Have received Highest Awards at Expositions all over the World and have also been recommended by the highest Medical and Analytical Experts, but the best condensed goods won't keep forever, especially if exposed to sun and heat. Some merchants are not sufficiently thoughtful of this.

BUY IN SMALL LOTS AND OFTEN
AND KEEP COOL.

WELL! WELL! WELL!

What is the matter with getting fine fruits for your Christmas trade ?
We have the assortment of qualities to please, and prices are right.

Fruits are Cheaper



now than they will be later in the season, and the knowing ones will buy early. Readers of THE GROCER must be convinced that prices are going higher, and THE GROCER's statements are warranted by facts.



Off-Stalk Valencias
Fine Off-Stalk Valencias
Finest Off-Stalk Valencias
Selected Valencias
Finest Selected Valencias
6 Crown Extra Royal Ondara Layer Valencias
Extra Sultana Raisins
London Layers, boxes and $\frac{1}{4}$ boxes

Black Baskets, boxes and $\frac{1}{4}$ boxes
One Crown Clusters, bxs. and $\frac{1}{4}$ bxs.
Selected Valencia Shelled Almonds
Genuine Tarragona Soft Shelled Almonds
Choice Filiatra Currants, cases and $\frac{1}{2}$ cases
Paradise and Haycastle Currants, cases
Imperial French Plums, etc., etc.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton**

BEAUTIFUL

CHOC

LATE

CHOC

LATE

GOODS

FOR CHRISTMAS

WM. PATERSON & SON - - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 15, 1895

(\$2.00 per Year) No. 46

DROPS FROM THE EDITOR'S PEN.

Advertising is a science, and it is a profitable one.

* * *

The man behind the counter ought not to be behind the times.

* * *

Minutes spent in window dressing bear a fruitage of golden dollars.

* * *

Dating ahead is in favor of everybody but the man who does the dating.

* * *

When a foundryman fails he may be said to be in the foundering business.

* * *

Schemes to regulate trade are frequently melted by the heat of competition.

* * *

The merchant who gets the goodwill of the people is sure to secure their custom.

* * *

Because a merchant reigns in his store Clerks should not think he is a bore.

* * *

Pleasant words from behind the counter entice, like sweet music, customers to the store.

* * *

When railroad earnings increase it is evident the wheels of commerce are traveling faster.

* * *

In putting fire into the furnace it is just as well to see that the "fire" is kept up in the business.

* * *

Six dollars has been realized on a hen in St. Thomas. That must be a hen that lays golden eggs.

* * *

Why some people are merchants is an enigma to others as well as an unanswerable question to themselves.

* * *

The great powers of Europe are threatening to "roast" Turkey. The day the "cook-

ing" takes place will be a good day for trade as well as religion.

* * *

Tea and fish should be no more close companions in the grocery store than morality and immorality in the world.

* * *

Merchants who pass off one brand of goods for another are little better than men who pass off spurious coins for genuine.

* * *

The pathway of the merchant is not all strewn with flowers: there are thistles there as well as in the pathway of the millionaire.

* * *

Free smiles from behind the counter will do much more in the way of business building than purchased "smiles" from behind the bar.

* * *

Business is business; play is play. Both are essentials, but neither should be allowed to run into the other. They do not harmonize.

* * *

Bicyclists should have no concern about the proposition to tax them. They ought to easily be able to keep ahead of the tax gatherer.

* * *

The Customs Department must have screwed up a great deal of courage when it made bold to define a coach screw as a bolt.

* * *

Canada's Indian summer may have an inspiring effect on the spirits of the people, but it scarcely has on the trade of the country.

* * *

Look after the children. Clerks who cannot condescend to wait upon the little ones are not qualified to ascend to wait upon the big ones.

* * *

It is not the men who offer themselves for parliamentary and municipal honors who are the best qualified to judge of their fit-

ness to succeed to the aspired office. It is the men who have the power of bestowing the honors who are the best fitted to fill them.

* * *

It is just as essential that the management of the country should be in the hands of business men as is the management of a corner grocery.

* * *

Judging from the closing down of sugar refineries in the United States, it is evident that all is not joy even with the sweet things of this world.

* * *

Is it not possible that merchants said to have absconded have merely gone in search of delinquent creditors? This should be investigated.

* * *

It is said there is no truth in the rumor that the Customs Department has declared a screw of tobacco to be a bolt because some chews to bolt it.

* * *

"Dead or alive, we'll get the English market" appears to be the motto of the Canadian cattle, if my reading between the lines of the returns re shipments be correct.

* * *

The boy who tried to grab an abnormal handful of nuts found his hand caught in the jug; merchants who try to grab inordinate profits find themselves in the jug.

* * *

It is evident from the many visits of burglars to merchants' stores that there are some people who believe that the business men of the country are not as poor as they sometimes profess to be.

* * *

A man ought not to go abroad before he has an acquaintanceship with his own country. A Canadian who has traveled over his own country is not likely to come back from a foreign trip with any less pride in the Dominion.

THE TRADE OUTLOOK.

THE following additional reports regarding trade prospects appeared in the last issue of The Dry Goods Review :

ONTARIO.

GUELPH.—Crops, fair. Fall wheat and hay, very poor. Oats, peas and potatoes, good yield, but present low prices make returns to farmers unsatisfactory. Low prices of live stock, for which this section is noted, are also against profit to farmers. The business outlook on the whole, we think, is fair, and somewhat better than last year. With caution, a reasonably profitable business may be expected. Local city trade is good, as factories have kept hands employed steadily, with few exceptions. The greatest hesitancy to spend money is on the part of the farmers. Collections we have little personal experience of, as our business is principally, if not totally, cash, but we are told that it is very difficult to collect accounts. Guelph is not a "boomed" town, but enjoys a steady, fairly profitable trade without very serious fluctuations, and with plenty of competition to ensure customers getting goods "cheap."—E. R. BOLLERT & CO.

WINDSOR.—The condition of the crops is good. Corn is one of the heaviest for years. Wheat and oats, above the average. Garden produce, very abundant. Dairy products command good prices. Fruits, especially small fruits, were plentiful. Grapes, not up to average owing to early frost. The outlook is very favorable so far. Trade has shown a marked increase over last year in September and October. As we do a cash trade we cannot say how collections are. Building operations have been rather slow here this season, a number of workmen being out of employment.—PEDDIE & CO.

KINGSTON.—Crops in the vicinity were good, with the exception of hay, which has proved a failure. This, coupled with the low price of cheese, will have a bad effect on many farmers around here, who have been depending on cheese and butter and gradually accumulating stock. At the present price of hay, and at the higher prices most likely to rule during the later autumn and winter, it will be impossible for many to winter their stock. Prices for cattle have, in consequence, fallen to a very low figure. Prices for all grains are exceptionally low : Oats, 23c. a bushel ; barley, 33c. ; peas, about 50c. So, taken in all, there is very little money in sight for the farmer around here for some time to come. In regard to collections among the farmers, we cannot speak from personal experience, as we do a cash trade, but from what we can learn from those who do a credit trade, money is coming in freely, better, in fact, than was expected. In regard to the city trade, it will hardly be information to state that this is one of the towns suffering greatly from over-competition in

the dry goods trade. For a number of years a steady fight has gone on between the dealers doing a legitimate business and the supply accounts. Profits, as a result, have been greatly reduced, and if some of the Toronto wholesale firms follow the same tactics over the entire ground they cover that they do here, we will watch developments with a great deal of interest.—JOHN LAIDLAW & SON.

MANITOBA.

PORTAGE LA PRAIRIE.—Crops, very good and free from frost. Wheat is the principal, and, besides, good crops of barley and oats. Potatoes are a heavy crop. It is expected a good trade will be done in this section up to date. There is some improvement over last season. Farmers are just beginning to sell grain. Collections are expected to be much better, although a good few farmers are away behind, and those will need assistance still. There is a better feeling here, and if business houses were more conservative business would pay better.—JAMES ROBERTSON, Manager H. B. Co.

MARITIME PROVINCES.

SYDNEY, C. B.—The hay crop was not over 75 per cent. Other crops, very good. Scarcity of hay will affect local trade, as our farmers will have to purchase a large quantity in order to keep up their stock. I do not feel over sanguine about fall and winter trade. This section, as you may be aware, is a coal-producing country. In former years we enjoyed a large amount of trade from the different coal mines. Now, the proprietors of these mines have large stores of their own, and supply not only their own employees but many others, and hence our trade has fallen off to that extent.—Money appears to be scarce and collections slow.—A. G. MCLEAN, of Ingraham & McLean.

LUNENBERG, N.S.—The season has been very dry, consequently the hay crop is below the average. Cereals are very fair, but the apple crop is short. Potato and root crops are very good. The trade of our town depends largely upon the success of the fisheries. The catch of bank fish is above the average, but in consequence of the dullness of the West Indies markets the prices are low. Should there be a rise in prices we might look for a good fall and winter trade, with a prospect of a possible collection of many back bills.—J. JOSEPH RUDOLF.

WINDSOR, N.S.—The crops this season have been above the average, with the exception of hay, which was very light in some sections. The principal industries which affect local trade are the plaster quarries, cotton factory, furniture factory, iron foundry, farming, lumbering and shipping. The outlook for fall and winter trade is only fair. The factories are running full time, but money seems scarce and collections are very slow, owing in a great measure to the large amount of capital invested in shipping,

from which very small dividends are derived. Freights are very low and difficult to secure in consequence of steamers having taken the place of sailing vessels to a great extent, and our farmers find it hard to obtain a market for their produce.—GEO. D. GELDERT.

YARMOUTH, N.S.—Crops have all been fair—blueberries, apples, potatoes, and vegetable crops generally. Potatoes are too low to be grown at a profit. Matters have been moving slowly through summer and autumn. Fishermen, as a whole, have not done well. Too many adroit commercial men on the road ; too many goods sold to country dealers who have not, as a rule, firmness to say they will not buy and stick to it. This, together with the foreign pedlar nuisance, is the curse of this end of the Dominion.—J. D. DENNIS.

QUEBEC.

HULL.—Pray excuse the delay in answering your question as to how we found trade. The fact is, we have had so much to do that it was quite impossible for us to give you in time for your Fall Number, as you desired and we wished to have done, the brief and hurried synopsis given below, but if this is of any use to you now and of any use to your readers, you are quite welcome to it. Trade is always fairly good with us the year round, as we have branches and agencies in all the principal towns from the Atlantic to the Pacific, so that when it is dull at one end of the Dominion the chances are that there is something lively going on at the other end. August was a very fair month in all lines ; September was better, but October promises to be the best, and it looks as if the latter half of 1895 would be much better than the first half.—THE E. B. EDDY CO., LIMITED.

DECREASE OF SALT SHIPMENTS.

The last eight months have shown a great falling off in the exports of salt from Liverpool to the East Indies, and the statistics as given in Mr. Henry Ingram Thompson's monthly list exhibit a truly lamentable condition of affairs. A decrease of nearly 40 per cent. in the salt shipments from Liverpool to Calcutta is shown. The total tonnage of salt sent from the Mersey to Calcutta during the first eight months of the present year was only 127,766 tons, as compared with 197,689 tons forwarded during the first eight months of 1894. This 70,000 tons decrease was compensated for in some slight measure by an increase of shipments to Chittagong, since 19,586 tons were despatched to that port, compared with 2,950 tons between January 1 and August 31, 1894. Other ports have suffered as well as Liverpool as regards Calcutta shipments, though not to the same extent, the total tonnage forwarded from other ports during the last eight months being 58,453 tons, compared with 79,510 tons in the first eight months of last year.

PER SS. "FREMONA" (Now in port Montreal.)

Tarragona Almonds

Loose Muscatels

Valencia Shelled Almonds

Choice Clusters

London Layers

Blue Baskets

"Royal Dehesas"

You can order any line of groceries from us by MAIL and know that the order will be properly filled.

BALFOUR & COMPANY,

HAMILTON, ONT.

Arriving in a Few Days

Finest New Layer Dates

Choicest New Grenoble Walnuts

Order early so that we can rush shipments immediately on arrival of goods.

JAMES TURNER & CO.

HAMILTON

IN

WHITE OPAL POTS

Delicious Appetizing Economical



A. F. MacLaren & Co. - Toronto

ARE YOU REQUIRING ANY OF THE FOLLOWING LINES :

Raisins Currants
Figs Dates
Prunes Nuts
California Evaporated Fruits

If so, drop us a card before buying and get our prices, it will pay you for the trouble.

H. P. ECKARDT & CO.,

Wholesale
Grocers

TORONTO

DOMINION TRAVELERS MEET.

THE quarterly meeting of the Dominion Commercial Travelers' Association was held last Saturday in Montreal. Lieut.-Col. F. Massey, of the Gurney-Massey Co., was in the chair, and there was a large attendance of members.

The president opened the meeting with a few remarks, in which he referred to the excellent standing of the association, and to the increasing number of members. It was a brief resume of the work of the quarter, and in which the speaker took occasion to refer to the death of the late Ald. Hurteau, a member of the association, in a feeling manner.

The nomination of officers, to be elected at the next annual meeting, was then taken up. Lieut. Col. Massey was re-elected president for the ensuing year by acclamation, as was also Fred. Birks to the position of treasurer.

Max. Murdock and R. G. Stokes were then nominated for the office of vice-presidents, and the following gentlemen for the directorate: W. Brewster, John T. Dwyer, Robt. Thomson, J. T. Le Seur, E. B. Garneau, Henry Miles, T. L. Paton, Charles H. Cochrane and David Watson, Jr.

The president remarked that, at the last meeting of the directors, it had been con-

sidered the best plan that Messrs. Riddell and Common should be appointed scrutineers of the election. The meeting gave its consent to this. The custom adopted by the Board of Trade in its elections was also adopted by the association. The key of the ballot box, which is to receive the voting papers, is given into the hands of the scrutineers, who will open the box in time to declare the results at the annual meeting.

Messrs. Baird and Beauchamp were then appointed to superintend the mailing of voting papers to out-of-town members on Saturday next. The ballot box, it was decided, should, as usual, be closed on the afternoon preceding the annual meeting, at five o'clock.

"Are we to have our annual dinner or not?" asked the president, and this important subject was then discussed. That the annual dinner should be held as usual was the immediate decision of the meeting. Nominations for the dinner committee to have charge of arrangements were then made as follows: J. H. Morin, David Watson, N. Tucker, F. Hughes, A. S. Campbell, G. Piche, T. L. Paton, J. T. Dwyer, W. Wonham, Chas. Gurd and R. G. Dubord, Quebec. It was then decided that this dinner should be held in the Windsor on Monday, the 23rd of December. This is a change from the usual Saturday night, and, as most

of the members will be in off the road during the holidays, a very large attendance is expected.

The date and place of the annual meeting was then discussed. The secretary wished it, for business reasons, to be not later than the 14th of December. This date, Saturday, 14th of December, was unanimously decided upon. The question of the place was then discussed, and the choice lay between the new hall in the Masonic Temple and the Fraser Hall. The cheaper of these two meeting places will probably be chosen.

Several notices of motion were then read: One from D. Watson on a proposed change in the constitution and regarding the educational fund; another, from Mr. Tucker, was for a change in the present voting system. Mr. Piche wanted all the past presidents of the association to be members of the Board of Directors, ex officio. Mr. Murdock gave notice of motion that holders of conditional certificates be not entitled to accident benefits, while Mr. T. L. Paton did the same with regard to the making of a new by-law concerning the benefit fund. The meeting was then open to general discussion. A meeting that was conspicuous for the business-like manner in which everything was dealt with was brought to a close at an early hour.

Advertising is the sunshine that ripens business.

We Don't Blow



Because

values are the best, and that we lead all manufacturers in this line of goods.

When your stock is low write us for prices.

About the hundreds of Tons of Broom Corn purchased and used by us during our season's trade. . . .

Our immense output of all grades of Brooms is the most tangible way of showing the trade and public in general that our

H. A. NELSON & SONS, Toronto and Montreal

Cheap Young Hysons

We beg to advise the trade that our last invoices of these teas, now in store, show unequalled values. See our travellers' samples.

Davidson & Hay Wholesale Grocers Toronto.

IT'S GOOD

"Gold Dust"

It's an "American Process" Cornmeal, equal to any made, and it's cheap too. Write us, and we will tell you all about it.

E. D. TILLSON

TILSONBURG - - - ONTARIO

**FLAG-SHIP
BRAND**

Canned Salmon

Every can bearing our label is guaranteed to contain strictly first-class fish—the pick of the Fraser River catch. We pack immediately the fish are landed, thus ensuring fresh, sound meat.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

OTTAWA GOSSIP.

OTTAWA, Nov. 14.

THE Board of Customs, whose province it is to determine knotty points of construction in the complex wording of our tariff law, was in session here for three days last week. I have it on good authority that several decisions of moment to the importing trades were arrived at, and that the promulgation of these rulings will tend to a greatly needed uniformity in Customs rulings at the several ports.

But when these decisions will be made public is a problem I have not yet been able to fathom. After formal adoption by the Board they have to be submitted to the Controller for his approval; and that is where the uncertainty comes in. Mr. Wallace has political as well as departmental duties to perform, and the demands of the former are said to be pressing the more heavily upon him just now. At all events, the report of the Board was handed to him on Saturday last, and on Monday, when he left for Toronto, he had not set the seal of his official sanction upon half the items it contained.

Apropos of this sitting of the Customs Board, it may not be uninteresting to observe to what extent the views expressed in Parliament last session have prevailed in determining its composition. It will be remembered that very strong representations were made by the Board of Trade of Montreal upon the necessity of reconstructing the Board so as to have it composed of five members, each member an expert in one of the principal branches of trade, such as dry goods, groceries, hardware, chemicals and the like. These views found equally strong expression in the course of the debate upon the bill. Mr. Wallace opposed the proposition on the ground, mainly, that such a system would practically leave the decision of any particular question of valuation to the determination of the one expert in that branch of trade. He was able also to quote the deliverances of the Toronto and Ottawa Boards of Trade in opposition to the Montreal men's proposal. The Amendment Bill passed, and a few days before the meeting the composition of the Board was announced as follows: Commissioner Kilvert, chairman; George W. Jessop, assistant Dominion appraiser, secretary; Robert W. Breadner, chief check clerk; T. F. Blackwood, Dominion appraiser; S. W. McMichael, inspector of ports, Toronto, and John Thomson, appraiser, Hamilton. The Board is thus equally constituted of inside and outside officials of the Customs Department.

Canadian whisky seems to be growing in favor in foreign countries. In the last fiscal year 117,218 gallons were exported, which is 41,120 gallons more than were exported

the year before, and more than double the exports of 1893. The total production of spirits in Canada also increased enormously last year, the quantity turned out being 2,605,787 proof gallons against 1,608,344. To produce this the distillers used 22,555 tons of grain, about 16,000 tons of which consisted of Indian corn.

The quantity of spirits taken out of excise warehouse for consumption was 2,509,019 gallons, about 240,000 gallons less than the previous year. There was placed in warehouse 2,803,410 gallons, or a million gallons more than in 1894, although the quantity remaining in bond at the end of the year, 11,434,857 gallons, is slightly less than the quantity so held at the close of 1894. The consumption of spirits, beer and tobacco per head of the population shows a considerable reduction. The per capita consumption was 66 gallons, against 71 in 1894; beer, 3.47 gallons, against 3.72 gallons; tobacco, 2.16 pounds against 2.26 pounds. The revenue per head derived from these articles was: On spirits, \$1.12, against \$1.23 in 1894; on beer, 16c. against 20c.; on tobacco, 64c. against 68c.

In May last a duty of \$1.14 per cwt. was imposed on refined sugar, and of 50c. per cwt. on raw sugar. The Finance Minister estimated that this would increase the revenue during the fiscal year by about \$1,200,000. The trade returns for the three months ended Sept. 30 show that the duties upon sugar yielded just about \$180,452 in Customs revenue. The effect of the duty upon the volume of importation is shown by the fact that during the first quarter of the current financial year sugar was imported to the value of \$667,181, while in the first

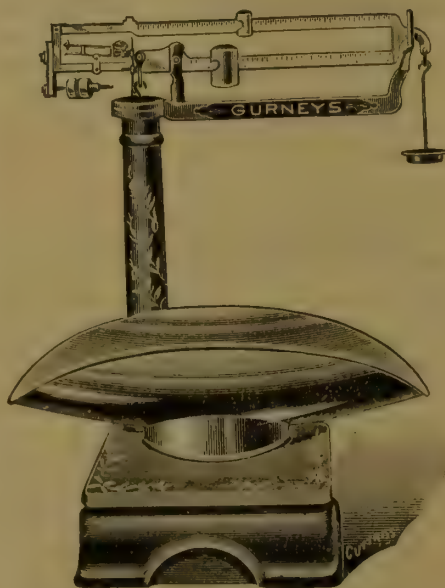
quarter of the fiscal year 1894-5, when raw sugar was free, the importations amounted to \$2,114,953 worth. The increase in the duty on spirits, from \$2.12½ to \$2.25 per gallon, which was also imposed for revenue purpose purely, has not at all operated in a similarly restrictive manner. In the September quarter of last year spirits were imported to the value of \$188,333, yielding \$386,158 in revenue. During the quarter ended Sept. 30th. 1895, importations of spirits reached \$203,700 worth, yielding a Customs revenue of \$437,487.

Under the new tariff of Bermuda all vegetables from Canada, except potatoes, will have to pay a steep Customs duty. A curious feature of our trade with that island is that each imports onions from the other. About this time of year large quantities of Canadian onions are usually exported to Bermuda. In spring, when the Bermuda crop is available, we import onions from the island to quite a considerable extent.

Mr. Joseph Kavanagh, one of the capital's leading grocers, is president of the Ottawa Board of Trade, and stands a good chance of re-election to that important office next month. Mr. Kavanagh is at present in Buffalo, having been in Toronto in the interests of the Ottawa Ship Canal scheme, of which he is one of the leading promoters.

The B. F. P. cough drop is the easiest seller and the surest for repeat order you can have on your shelves.

At their next meeting, to be held on Dec. 9, the Toronto Retail Grocers' Association will nominate their officers for the ensuing year.



NO MORE MISTAKES

"Counter Scale" with Automatic Scoop Balance. Simple in construction—nothing to get out of order. Capacity 210 lbs. by oz.

GET OUR QUOTATIONS

LUCAS, STEELE & BRISTOL

Hillwattee Tea Agents

HAMILTON

Merit Counts—Always

Witness the fact that we
have had an **Immense Rush**
this season for

Flavoring Extracts



GUARANTEED STRICTLY PURE

DESERVEDLY

The most popular brand on the
market to-day.

**French Mustard
Ketchup, Oils
Grocers' Specialties**

SEND FOR CATALOGUE.

ROBERT GREIG & CO.

MANUFACTURERS AND IMPORTERS

Toronto
Winnipeg
London, Eng.

MONTREAL

Imperial French Plums



Finest imported, large sizes 40 to 50 to the pound, in $\frac{1}{4}$ boxes. A trial of this superb fruit will show the advantage of handling the best quality. It will double your trade for this line of goods.

IN STORE---FIRST ARRIVALS

New Tarragona Almonds
New Shelled Almonds

New Sicily Filberts
New Currants, Cases and 1-2 Bbls.

TURNER, MACKEAND & CO. - Winnipeg
Wholesale Grocers.

**DON'T TRUST
TO LUCK**

Sage . . .
Summer Savory
Thyme . . .
Sweet Marjoram and
Poultry Dressing

It may assist you, but more often leaves you in the lurch. Use **good judgment** and buy our line of seasonings, you will sell them at once.

The SNOW DRIFT CO. = Brantford, Ont.



THIS CROWN is the trade mark
of the leading line of . . .



REGISTERED

UNSURPASSED FOR QUALITY

Flavoring Extracts

. . . ON THE MARKET . . .

ROBERT GREIG & CO.

. . . MONTREAL

GROGERS'
SUNDRIES
EXTRACTS
MUSTARD
KETCHUP
OILS, ETC.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

OF LIVELY INTEREST TO CANADA.

CUBA is framing a new tariff as well as fighting over the question of government.

What the changes are, if any are proposed, THE CANADIAN GROCER is not cognizant.

Canada's trade with the island does not amount to a great deal, but as we are trying to cultivate business in the West Indian Islands there is a certain amount of interest to Canadians in the fact that Cuba proposes to readjust its tariff.

Our aggregate trade with the Spanish West Indies is \$3,769,392, the imports being valued at \$2,438,251 and the exports at \$1,331,141. The returns do not give the returns for Cuba alone, but, outside Porto Rico, Spain has now no important possession in the West Indies.

What the Spanish possessions in the West Indies do take from us is well distributed over different products, so that any change in the Cuban tariff is likely to affect in some way our trade with that country. For instance, in 1894 the Spanish West Indies took coal to the value of \$7,641. Their purchases of codfish aggregated \$958,507; pickled mackerel, \$20,188; pickled herring, \$51,783; smoked herring, \$4,162; pickled sea-fish, \$2,265; canned lobster, \$750. Of products of the forest they took: Laths, \$321; planks and boards, \$173,673; staves, \$1,529; masts and spars, \$187; piling, \$191; shingles, \$709; shooks, \$5,283. Horses they purchased from Canada to the value of \$2,220. They took \$10 worth of poultry, probably to keep the horses company in Cuban barnyards. Canadian cheese they took to the value of \$83. They heard of the world's championship this country won at the World's Fair, and probably wanted to ascertain for themselves what the famous Canadian cheese was like. Their custom may be expected to increase for this commodity. In agricultural products they took:

Green apples, \$618; flour, \$3,146; hay, \$338; potatoes, \$86,109. In manufactured products they took from us: Carriages, \$525; drugs, \$320; explosives, \$1,000; stoves, \$296; machinery, \$4,208; ale and beer, \$1,052; whisky, \$1,182, (and we even sent them \$183 worth of sugar, presumably for their whisky); ships, \$2,500; manufactures of wood, \$694.

A comparison of the returns for the past fiscal year with those of 1890 shows a somewhat satisfactory result. Our aggregate trade now is \$825,719 more valuable than it was then, and not only that, but an analysis of the returns reveals the fact that the Canadian goods going into these colonies of Spain are becoming more diversified. Flour, for instance, we did not send a dollar's worth in of 1890. Neither did we in 1893. Flour is one of the principal imports of Cuba. Up to the time it entered into treaty relations with the United States, practically all its flour came from Spain. After that, however, the United States still supplied her needs in this respect. And although the treaty between these two countries has been abrogated, the latter still has the field in the matter of flour. The reason is that the bakers in Cuba have learned by experience that the United States article is immensely superior to that from Spain. And as Canadian flour is equal in quality to that made in the United States, we ought to experience an increased trade with Cuba in this commodity. If we do not, we may charge it to the packages in which our millers ship their flour, and not to the flour itself.

While the reciprocity treaty between the Spanish possessions in the West Indies obtained, a preferential tariff against the rest of the world being in force, the tendency was naturally to retard the development of Canada's trade with these possessions, but in spite of this there has been a steady development, the aggregate last year being \$3,769,392, or over one million larger than in 1893. It must be remembered, however, that there was not the preferential treaty to contend with during the latter half of the fiscal year, 1894, that instrument having been abrogated in the January of that year.

Our trade with the Spanish West Indies last year slightly exceeded that with Newfoundland, and exceeds that with France, Spain, Portugal, Italy, Holland, Belgium, South America, China and Japan and Switzerland. It is therefore natural that we should take a lively interest in any contemplated changes in the Cuban tariff. It is to be hoped the Dominion Government is on the qui vive.

THE TAX ON WINE PACKAGES.

According to a legal opinion obtained from a well-known Queen's counsel in Montreal by the Chamber of Commerce, the Customs authorities cannot collect the tax

of 20 per cent. on wine packages brought in under the new French treaty.

The Council has transmitted the opinion to the Minister of Trade and Commerce and the Controller of Customs for their decision in the matter. It now remains for either the Customs people or some individual importer to test the legality of the tax in the courts.

It is possible the Customs authorities may be acting within their legal right. But they are unquestionably acting contrary to the spirit of the treaty. And most people will probably coincide with the opinion of the legal gentleman called in by the Chamber of Commerce to the effect that in a legal sense as well as in the spirit Canada has not lived up to the treaty.

A CLOCK ON FRONT STREET.

That there may be no excuse for advertisers not having their advertisements in on time, we have placed in the window of the Toronto office of THE CANADIAN GROCER an electric clock which will have direct communication with the sun, moon and stars. We also hold the patent right for "time" on Front street, but we do not propose to collect royalty from those making use of it.

We propose that this time-piece shall be as reliable in its information as the paper that placed it there, and this means a good deal. One sure thing: the office boy will not monkey with it.

THE ST. JOHN SUBSIDY.

IT is to be hoped that the Ottawa Cabinet will fulfil its promise and consider, and that well, the memorial of the St. John, N.B., deputation for a \$25,000 annual subsidy for a fast line of steamers between St. John and England during the winter months. The circumstances demand it.

THE CANADIAN GROCER believes that subsidies to steamship lines have not always been wisely given. But here is an instance where, it seems to us, it would be wiser to grant than to refuse a subsidy.

St. John has an excellent harbor, which, in turn, is in touch, through the C. P. R., with all parts of Canada. But St. John has not a fast steamship line such as plies from United States ports. Consequently much Canadian freight and many Canadian passengers leave by American ports.

Had she the desired fast line, St. John would undoubtedly get much of the freight and passenger traffic that now goes by way of foreign ports during the winter months.

Aside, however, from that phase of the matter, it must be remembered that a fast line running out of St. John means augmented shipping facilities for the Canadian exporters west of that port.

Another thing not to be forgotten is that if the line in whose behalf the subsidy is

asked receives it, its headquarters will be transferred from Boston to a Canadian port.

With the St. Lawrence open, Canada is bad enough off when compared with the United States, but in the winter, when that route is closed, comparison between the Atlantic services of the two countries is odious.

On the principle of increasing the facilities of the winter ports of Canada, the Dominion Government should comply with the request of the deputation from St. John.

THE CHEESE SITUATION.

THE past eight or ten days have witnessed a lull in the export demand for cheese, and the market at present is passing through a quiet spell.

This is not surprising considering the free movement of goods during the last three weeks or so.

Buyers in England, having supplied themselves for future wants for some time ahead, are not urgent, and therefore not averse to a decline in prices on this side of the Atlantic which would enable them to secure late made cheese at lower prices. It is doubtful, however, if they will do so, for holders are not anxious to sell. The latter consider their purchases of fall-made cheese good property. It cost fully 9 to 9½c. in Montreal, and they want a profit on that basis and are prepared to hold it for the time being to see whether they can make it or not. Nominally, therefore, though the market may be called lower, as it would take a concession to effect a turnover now, it is not actually so.

Two facts this week which have furnished buyers with an argument are the offers of 25,000 boxes, the entire make of the season on Prince Edward Island, and the damage by smoke and water to 20,000 boxes of cheese in Hill's cold storage warehouse in Montreal.

The Prince Edward cheese is being offered to exporters in Montreal, and it is quite likely that some of the damaged goods, after they are adjudicated upon, will also be offered for sale on this side.

This makes a block of 45,000 boxes put up for sale, and the fact, no doubt, has a good deal to do with the efforts of buyers this week to establish a lower range of prices. It seems hardly possible, however, that they will be successful in doing so.

Holders of cheese have many arguments that they can bring forward. One is the undeniable fact that Canadian cheese will have to fill a much larger void than usual in the English market this winter.

It will be noted that the ruling prices on cheese across the lines are fully ½c. per lb. higher than the current quotations in Canada.

This has never been the case before, and simply means that the home demand in the

States is consuming nearly all the make. The enormous decrease in the exports from New York this season clearly demonstrates this fact.

English buyers will have to depend largely on Canadian cheese, therefore; and when it is considered that the price is 1c. per pound less than it was last year, it is not astonishing if holders are disposed to hang on for better figures. With regard to supplies in Canada, they are not going to be too heavy after all, for the cold-storage cheese, we have good reason for knowing, has been melting away pretty rapidly of late. Any estimate of the stock in Montreal is pure guess work, but it may be remarked that the rates as posted on 'Change since the 1st of May foot up the total of 1,806,000 odd boxes. Against these there have been shipments of 1,574,000 boxes, which would give a residue of 200,000 odd boxes.

APPLES FOR FRANCE.

Dawson & Co. this week shipped a consignment of Canadian winter apples to Paris, France.

Inasmuch as France grows a lot of apples, which compete largely with our own fruit on the British market, this shipment is a rather remarkable one.

According to the Trade and Navigation Returns, the sum total of our exports of green apples to France amounted to three barrels, valued at seven dollars, or three barrels and seven dollars worth more than in 1893.

As apples is one of the Canadian commodities which, under the treaty, is subject to the minimum instead of the maximum tariff, it is possible that we may be able to develop a trade of respectable proportions with France in some varieties of apples. The difference between the minimum and the maximum tariff is one franc, or equal to twenty cents.

A GROCER DISAPPEARS.

Retail grocers generally in Montreal, and his many friends and acquaintances, have been much mystified by the sudden disappearance of Duncan Stewart, grocer, Mountain and St. Antoine street.

Mr. Stewart is well known in Montreal Scottish circles, and he is chief steward of the Clan McLennan. His friends believe that Mr. Stewart, who was of a very sensitive nature, has magnified business difficulties until he drove himself into fleeing from them.

In consequence of his disappearance Judge Archibald has granted the petition of Geo. McGarry, asking that the absent merchant be required to attend a meeting of his creditors on Nov. 14th.

The business is now in the hands of J. McD. Hains, accountant, who will prepare a statement for the meeting in question.

SHORT ON SELECTED RAISINS.

WHOLESALE grocers who this season followed the usual course in regard to Valencia raisins are not dollars in pocket thereby.

As the trade is perfectly aware, the highest priced raisins, as a rule, are those which first arrive on the market. This season, however, the experience has been the opposite.

Long before a raisin reached the Canadian market advices from Denia stated that the crop would likely be 50 per cent. less than last year. This marked reduction was scarcely given credence by buyers in this country. And they did nothing to discount it, while it was possible for them to have done so. But results proved the anticipations regarding the shortage to be correct.

The realization that the crop was one-half less than usual led to the sharp advances which have characterized prices for some weeks.

But where the shoe has pinched the wholesalers more particularly is in regard to selected fruit. Following the practices of previous years, they pushed this fruit on the market at cut prices, with the result that some of them oversold, while, generally speaking, stocks of raisins were light. During the last week or two some houses in Toronto have been compelled to go among their confreres for selected raisins to fill their orders with, and, what is more, pay one cent per pound above the figures at which they had sold the goods.

Although a good many Valencia raisins have, so far, been sold this season, yet the sharp advances have apparently checked the demand to some extent.

Further shipments ex Fremona are now being passed into the warehouses, and this fact, together with the presence of California raisins, will relieve the situation, and, together with the California raisins on the market, tend to keep prices on spot from appreciating as much as they otherwise might.

CURRANTS AGAIN ADVANCE.

Currants continue to advance. A cable received on Monday announced a further appreciation in prices equal to about one-fourth of a cent per pound.

This makes the total advance from the lowest point about ¾ to ¾c. per pound.

There is still a sharp demand from France, and the market is excited. The primary cause of the strength in prices is the presence of France on the market as a buyer.

That country has not, however, been the only one that has been buying heavily of Grecian currants. The duty payments show that England has been buying liberally. Up to the beginning of the present month the

duty payments in London were 1,048 tons more than in 1894—namely, 8,878 tons against 7,830 tons. Purchases on Russian and American account are also largely in excess of those in 1894.

One thing that contributes to the confidence in the situation, according to *The Produce Markets' Review*, is the fact that although the greater part of the currants now being bought by France for wine-making purposes will not be used till next spring, that country is still in the market as a buyer.

There is no question regarding the strength of the currant market, and at present there is nothing in sight to indicate the development of any weakness.

AFTER DEPARTMENT STORES.

THE retail grocers of Montreal have declared war upon the big departmental stores. They did so at their regular monthly meeting last week, and, whether they are successful or not, intend to make a hard fight to prevent further development of unfair competition from these big establishments.

Four of the big department stores in Montreal now handle many lines of groceries, which, the retailers contend, they sell away below cost to attract trade to other departments of their respective establishments.

At the meeting in question the recently elected president, S. D. Vallieres, presided. Previous to proceeding with the general business, he thanked the members for the honor conferred upon him, and expressed the desire that each of the present members should try and extend the membership of the association by bringing in at least one new member. He concluded by stating that he would do his humble best to follow in the footsteps of predecessors who had done so much for the association.

Then after some routine business the subject above mentioned was opened by Jno. Johnston remarking that the association should take steps to protect the trade from the unfair competition of the department stores. He noticed that they were advertising all kinds of staple grocery specialties for less than cost, instancing Crosse & Blackwell's jams, pickles, etc., at 12½c. a bottle. Something should be done, or they would lose the best part of their day trade, and if the recent early-closing by-law was enforced the consolation of night trade in the suburbs and outlying portions of the city would also be taken away from them. In fact, they would get no trade at all. He mentioned also that it was not only the departmental stores that were cutting into their trade, but the big uptown butcher shops as well were selling groceries for cost and less to draw trade. It was not so long ago that the butchers had secured the enactment of an ordinance by the City Council preventing

the grocers from selling dressed poultry. He thought that the grocers in their turn should do something to protect their business.

Messrs. Raby, Hall, Levesque, Connaughton and the chairman followed in the same strain, all strongly stigmatizing the unfair competition to which they were subjected.

The first suggestion came from the president, to the effect that the City Council should be asked to impose a heavy individual tax for each separate branch of business that the department establishments were engaged in. He remarked that the municipal elections were coming on, and that it was a good time to agitate. The grocers were a political force, and the department stores were not.

Messrs. Connaughton, Levesque, Raby, Hall and Johnston did not think that a special tax would be effective. The department stores would simply laugh at any tax that could legally be imposed by the Council.

It was ultimately decided to call a special mass meeting of all the retail grocers in the city for the 4th of December next to discuss the matter.

A resolution, to the effect that the members pledge themselves to work only for candidates for the City Council who would support a by-law preventing the departmental stores and butchers' shops from selling groceries, was also adopted unanimously.

Then a committee, composed of the president, Messrs. Levesque, Hall, Johnston, Raby, Fraser, Gannon and Scanlan, were named to prepare a petition to the City Council to that effect, and secure the signature of every member of the trade to it.

Among other matters discussed was the request that the association lend its countenance to another food fair, to be held in the Drill Hall in holiday week. The absurdity of grocers attending during such a busy season caused some laughter, and the opinion was pretty generally and plainly expressed that the grocers had had enough of food fairs for a long time to come.

Wm. Rourke was nominated for membership.

ANOTHER CUSTOMS DIFFICULTY.

The wholesale grocery trade in Montreal have another serious grievance against the Customs Department.

It is a well-known fact that between seasons dried Mediterranean fruit can often be bought more advantageously in bond at London or New York than direct.

The regulations of the Customs Department, however, make it difficult for an importer to take advantage of this.

The authorities have ruled that goods bought in bond, either at London or New York, shall not be admitted the same as fruit

imported direct from point of growth, but taxed at the duty-paid price, either at London or New York, as the case may be.

The hardships that this ruling imposes on the importer are easily understood, and accordingly the Grocery Section of the Montreal Board of Trade asked the council of that body to lay the matter before Controller Wallace.

This was done, and when the facts were explained to him Mr. Wallace admitted that there was justice in their contention, and made a recommendation accordingly to the Acting Commissioner of Customs.

That official, however, decided that importations in bond, either from London or New York, could not be treated under the law as direct importations, and the importers in Montreal have been so informed.

They naturally feel much disappointed over the matter, as they fully expected that the department would see their way clear to grant their request.

THE PRICE OF GAME.

Game is beginning to come into Toronto pretty freely, and venison and wild duck may be seen hanging at the doors of fruit and fish dealers and restaurants.

In fact, deer are so plentiful that dealers will pay only 5 or 6c. per lb. for venison.

As to duck, blue-bill bring 30 to 40c. per pair, and mallard 65 to 70c. per pair.

NEW COMPETITORS IN ONTARIO.

EDITOR GROCER: Our attention has just been called by one of our travelers to an article entitled "New Competitors in Ontario," which appeared in your issue of the 25th October.

Our firm has had travelers in the Province of Ontario for over eight years. This was well known; so much so, in fact, that at a meeting of the wholesale grocers in Montreal several years ago one of our confreres remarked to our senior partner that our firm should be satisfied with the business of the Province of Quebec without soliciting the Ontario trade.

From the very beginning of our career—that is, in 1842—a large proportion of our customers have been, and are still, of other nationalities than ours.

Trusting you will accept these remarks as we make them, in a friendly way, we remain,

Yours very truly,

L. CHAPUT, FILS & CIE.,

Wholesale Grocers.

Montreal, Nov. 12.

REMARKS: In writing the article referred to THE CANADIAN GROCER fell into an error, to correct which we have much pleasure in inserting Chaput, Fils & Cie.'s letter. It is only fair to add that Hudon, Hebert & Cie. have also representatives in Ontario.—THE EDITOR.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

AS one wholesaler put it, trade has "taken a dip" during the past week or ten days. True, a house here and there reports that it is well employed, but this is not the rule. Trade is not, however, what can be termed dull, but it is evidently not as brisk as wholesalers would like to see it. The drop in sugar has not induced business, the movement being as light as ever. Refiners, however, are firm at the decline. Canned goods are active, and the feeling that better prices will be seen is becoming more pronounced. There are a few syrups changing hands. Teas are not attracting much attention, but prices are firm. Shipments of dried fruit ex ss. Fremona are arriving this week, and the chief interest is wrapped around the fruit market. Currants have again advanced fractionally in the primary markets. Payments are only moderate, but little else can be expected with the farmers paying attention to their fields instead of the liquidating of their accounts.

CANNED GOODS.

Confidence in the canned vegetable situation appears to be gathering strength. Some houses are trying to get higher prices, one here and there as much as five cents per dozen more for tomatoes. There is, however, still a variety of prices, largely due to the variety of brands. Assorted lots of tomatoes, peas and corn rule at about 80c., although for peas alone 10 to 15c. per dozen more would be demanded, while corn, on the other hand, can be had at 5c. per dozen less. The ruling idea for tomatoes is 77½ to 85c.

COFFEE.

There is a fair demand for the better grades of Rio coffee. The outside markets are rather unsettled. We quote green in bags as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

The decline of 1-16c. in refiners' prices has not resulted in any improvement in the demand. The demand is decidedly light, but as buyers' stocks are small, an improved business is likely soon to be felt. The opinion is that stocks are unusually light. The cause of the break in the price of Canadian refined was largely due to a fear among the refiners that one or other of their conferees would lead in cutting prices to induce business. Latest advices report London rather easy and New York firm. We quote: Granulated, No. 1, 4-35c.; do., No. 2, 4½c.; yellows, 3¼c. up.

SYRUPS.

There has been a little movement in syrups at steady to firm prices. Fair medium has changed hands on the basis of 2½c. laid down in Toronto. Bright grades run from ¾ to ¾c. per lb. more. We quote: Dark,

30 to 32c.; medium, 33 to 35c.: bright, 40 to 42c.

MOLASSES.

Advices from the South indicate tendency of values downward. Locally there is nothing new to note. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

There has been an enquiry for all grades of Ceylon teas of a flavory nature, few of which are to be had. Low grade Japans are still scarce. The same applies to China green teas. China blacks are quiet. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins continue firm at the advance, but the local demand, while good, is not as active as it was, presumably owing to the higher figures obtaining. Selected fruit has been scarce, but with the Fremona's cargo to hand stocks will be replenished. Leading brands we quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¼ to 5c.; selected, 6c.; layers, 6½c.

Still another advance is to be recorded in currants. A cable received on Monday announced a further appreciation equal to about ¼c. per pound, and the market is excited. We quote: Fine Filigras, in half-bbls., 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Malaga raisins for the Christmas trade are arriving this week ex ss. Fremona. We quote as before: London layers, \$2.10 to \$2.20; black baskets, \$3 to \$3.20; blue baskets, \$3.50 to \$3.75; choice clusters, \$3.50 to \$3.75; Dehesa clusters, \$4.25 to \$4.50; Royal clusters, \$5 to \$5.25.

California dried fruits are firmer. Demand here is fair, especially for loose muscatels. We quote: Loose muscatels, 4-crown, 6½c.; 3-crown, 5½c.

Cable advices from Trieste announce Bosnia prunes, 110-115's, exhausted, 95-100's in small supply, quotations for 80-85's and 70-75's firm. The cable advises those wanting the 70-75 and 80-85 sizes to order now. There are no Bosnia prunes on this market yet, and the little demand there is for the California article. We quote: California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 5 to 6c.

GREEN FRUIT.

Trade is very fair, but without any special feature. Lemons are a trifle easier, but are not expected to go below present prices. Sorrentos and Verdillas are about out, but we see arriving Messinas and Malagas. In

oranges Jamaicas are the only kind offering, and they are firm and, even if they do not go higher, will not likely come down until after Christmas at any rate. The failure of the Florida crop is the cause of the scarcity of oranges, Californias and Messinas not being due yet. Cranberries are firm and will probably maintain present quotations for some time to come. We quote: Lemons—Messina, \$4.25 to \$5.50 per box; Malaga, in half-chests, \$8 to \$9, boxes, \$4 to \$4.50; Oranges—Jamaicas, in boxes, \$4; in bbls., \$7 to \$7.50; Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; apples, \$2.25 to \$3 a barrel; grapes, 4 to 5c. per pound, and 25 to 40c. for small baskets; Malaga grapes, \$6 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$2 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE, EGGS, POULTRY.

BUTTER—The keen edge has been taken off the export butter trade. If shipments to the Old Country continue to fall off as they they are now doing, butter will rule easier here. We notice that sales of creamery have been considerably limited since the higher values have been in force, the market being now largely supplied with large rolls and dairy tubs. We quote unchanged prices: Old summer dairy and store packed, 8 to 12c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 17c. Fresh creamery—Tubs, 21 to 22c.; pound prints, 22 to 23c.

CHEESE—The market has no marked feature. Local buyers have paid 8¾ to 9c. for August-September Canadian makes, and 9½c. for balance of season.

EGGS—Fresh eggs remain at 16 and 17c. per doz, while pickled cannot be bought lower than 14½ to 15c.

POULTRY—Is not so plentiful this week,

"Nothing will Cement"
a Grocer's trade like good Tea.

"SALADA"

CEYLON TEA

Is fast killing the tea trade of departmental stores and pedlars, for the simple reason it cannot be matched in flavor and is sold only to the legitimate grocery trade.

P. C. LARKIN & CO.

25 Front St. East.

and

TORONTO

318 St. Paul St., MONTREAL

Prices and Samples on application
in response to postal.

C OFFEE

The suiting qualities of our

"Globe AND Beaver"

BRAND

**CRUSHED JAVA
AND MOCHA (XTR)**



are admitted. We guarantee this coffee in every instance, and if it is not the best value in coffee on the market at the price, return it at our expense. Put up in tins 25 and 50 lbs.

PRICE, 22 cts. PER LB.

GROUND, 22½ cts. PER LB.



Saleable all the Year Round

"REINDEER" brand

Stands at the head of **Condensed Milks**

PRICE \$6.75 PER CASE (each 4 dozen).

Fish

We have a quantity of No. 1 Fall-catch, Fresh-water Herrings, (heads off or on), which we can quote at low price.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

Best for Wash Day

SUNDAY

MONDAY

TUESDAY

WEDNESDAY

SURPRISE

THURSDAY

FRIDAY

SATURDAY

Best for Every Day.

If your customers say

SURPRISE SOAP

is the best Soap, the most economical to use, and want it, why don't you give it to them? most likely you do—it's business.

It pays to do it!

A satisfied customer brings you more money than one whose wants are ignored and overlooked.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

but prices are unchanged. We quote prices: Geese, 5 to 5½c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers still offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firmers at 6½ to 7c. per lb.

POTATOES—The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c. The incoming of cold weather will likely stiffen prices by about 5c. a bushel, as the expense of carriage will be increased by the necessity of using heated cars.

HONEY—Strained brings 9 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz.

PROVISIONS AND DRESSED HOGS.

Hogs remain at last week's quotations, namely, \$4.50 to \$4.90, but there are no changes to speak of in products. We quote:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

FLOUR AND FEED.

WHEAT—Quoted at: White, 74c.; red, 71c.; goose, 58 to 60c. per bushel.

OATS—Quoted at 27 to 28½c.

BARLEY—Quoted at 37½ to 43½c.

FLOUR—Flour maintains a comparatively firm tone at last week's prices, viz.: Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

HAY—Car lots of No. 1 Quebec hay are quoted on track at \$13.50; and two-ton lots, delivered, at \$14.25 to \$14.50.

FISH.

As the close season for lake fish is now on, trade is rather quiet. It will wake up again after December 1, however. Standard oysters are quoted at \$1.10 to \$1.20, but selects remain at \$1.65 to \$1.75. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 6 to 7c. per lb.; flitch cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SALT.

We quote present prices: Barrels, \$1; coarse sacks, 60c.; fine sacks, 65c.; dairy, \$1.50; rock, \$10.

TORONTO NOTES.

Dawson & Co. have just in a car of very fancy Palermo lemons.

Davidson & Hay are offering a snap this week in new E'eme figs.

John Sloan & Co. have just received a shipment of Ceylon tea.

Another car blueberries has just been received by T. B. Escott & Co.

H. P. Eckardt & Co. are in receipt of a shipment of Grenoble walnuts.

McWilliam & Everist report the arrival of a car of Cape Cod cranberries.

New Sicily filberts and soft shell almonds are to hand with T. Kinnear & Co.

Sealy's skinned codfish, in 100-lb. cases, are to hand with H. P. Eckardt & Co.

Clemes Bros. are just in receipt of a car of Malaga lemons and a car of Messinas.

Warren Bros. & Boomer have arriving a cheap line of salmon, "Moss Rose" brand.

J. W. Lang & Co. are in receipt of a shipment of California peaches, pears, and apricots.

Davidson & Hay are this week in receipt of another large direct shipment of Young Hyson.

The Eby, Blain Co., Ltd., are offering a fine tomato catsup, "Superior" brand, in pint bottles.

W. H. Gillard & Co. desire to direct the attention of the readers of THE CANADIAN

The Toronto Cold Storage Warehouse

IS PREPARED TO
STORE YOUR PRODUCE

Apply **W. H. LECKIE, Manager,**
THE TORONTO COLD STORAGE CO. TORONTO, ONT.

"Royal City"

OUR LEADING 3-LB. BAR OF
LAUNDRY SOAP.

For general household use this soap is unexcelled.
For prices, etc., write

GUELPH SOAP CO., Guelph, Ont.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter	Lard	Cheese
Eggs	Apples	Etc.

[Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

Arriving daily at

White & Co.'s

TORONTO

Oysters	Digby and Lab- Lemons
Haddle	rador Herrings Oranges
Ciscoes	Figs in Taps Bananas
Codfish	and Boxes Sweet Potatoes
Quail-on-Toast	Cranberries New Nuts and
Bloaters	Malaga Grapes Dates soon

P.S.—Consignments of Chestnuts, Hickory Nuts, Apples, Onions, Poultry, Butter and Eggs solicited.

Ask your grocer for

LEONARD'S

Boneless Codfish

In 20 and 40 lb. boxes, 1 and 2 lb. blocks. Best in the market.
Put up by

LEONARD BROS.

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

F. W. Hudson & Co., Toronto Agents.

COWAN'S
COCOAS
OFFEES
HOCOLATES
AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

GROCER to the fact that they are in receipt of an assortment of Moyune Young Hyson teas which show much superior liquoring qualities to last season's shipments.

A consignment of "Seed," Pearl and Flake tapioca is to hand with Lucas, Steele & Bristol.

Wm. Paterson & Son are showing an elegant line of chocolates and bon-bons for Christmas trade.

The Eby, Blain Co., Ltd., have received another shipment of "Sportsmen" sardines, 1/4's; also Alberts, 1/4's.

A large shipment of Crosse & Blackwell's peels, in 7-lb. tins and 7-lb. wood boxes, has been received by T. B. Escott & Co.

Hugh Walker & Son, of Guelph, are just in receipt of a big shipment of Malaga grapes and E'eme figs at right prices.

Davidson & Hay report the heaviest sale last week of "Kurma" tea over any week since this tea was first placed on the market.

Rutherford, Marshall & Co. are distributing amongst country shippers a circular filled with instructions as regards shipments to the city.

W. H. Gillard & Co. are receiving this week several thousand packages of raisins, currants, and other Mediterranean fruits, ex steamship Fremona.

M. Masuret & Co., of London, have arriving ex Fremona two carloads of Valencia raisins and one carload of "Ostrich" brand prunes, via New York.

Lucas, Steele & Bristol expect to make shipments of their currants, raisins, etc., ex Fremona and other steamers this week. Back orders for Sultanias, figs and Malaga raisins will now be sent forward.

Geo. Mann, representing "Salada" Ceylon tea in Montreal, is in Toronto this week. He reports sales increasing, last week's business the largest yet. He says that 300 stores in Montreal are now handling "Salada" tea.

T. B. Escott & Co. are in receipt of 104 chests of Indian tea direct from the Balisera Estate, India, all one quality. This shipment is the largest, it is claimed, of one kind of Indian tea that ever came to any one firm in London at one time. It was bought before the advance.

The statement made in the mercantile agency sheets to the effect that W. Radcliffe, the well known grocer, Parliament and Queen streets, Toronto, had sold out to W. G. Cork is incorrect. Mr. Radcliffe has taken Mr. J. M. Cork into partnership, and the style of the firm will be W. Radcliffe & Co.

QUEBEC MARKETS.

MONTREAL, Nov. 14, 1895.

GROCERIES.

THERE has been no marked activity to note in any special line this week, but the jobbing houses as a whole have been pretty busy. The sugar refiners on Friday last shaded their prices a trifle, but it has not led to any improvement in the demand, which is dull. Coffee, spices and

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

Cranberries,
Malaga Lemons,
Jamaica Oranges,
Sweet Potatoes,
Figs in boxes and taps.

CLEMES BROS. - TORONTO

Our Importations

Per Steamer
Just Arrived

Valencia Raisins

1,000	Boxes	Rispa Off-Stalk	4c.
1,000	"	Dicenta Off-Stalk	Sold.
477	"	Costa Off-Stalk	Sold.
6,100	"	Alameda Fine Off-Stalk	Sold.
3,355	"	Merle Fine Off-Stalk	4 $\frac{3}{4}$ c.
1,000	"	Arguimbau Selected	Sold.
750	"	Merle Selected	5 $\frac{1}{2}$ c.
500	"	Arguimbau 4 Crown Layers	Sold.
764	"	Merle 4 Crown Layers	6c.
14,946			

Currants *Partly Sold*

400	Barrels	Provincials	3 $\frac{1}{2}$ c.
490	Half Barrels	Provincials	3 $\frac{5}{8}$ c.
250	Half Cases	Provincials	4c.
250	Half Cases	Choice Vostizzas	5 $\frac{1}{4}$ c.
1,390			

Malaga Raisins *W. C. Bevan & Co. Partly Sold*

50	Boxes	Extra Loose Muscatels	\$1 40
150	"	Imperial London Layers	1 75
150	"	Imperial Cabinets	1 90
200	"	Connoisseurs Clusters	2 20
100	$\frac{1}{4}$ Boxes	Connoisseurs Clusters	70
50	Boxes	Extra Dessert Clusters	3 00
50	$\frac{1}{4}$ Boxes	Extra Dessert Clusters	90
100	Boxes	Royal Buckingham	3 50
50	$\frac{1}{4}$ Boxes	Royal Buckingham	1 10
10	Boxes	Russian Clusters	Sold.

HUDON, HE

Wholesale Grocers and 
Wine Merchants

“Mediterranean Ports

Sundries *Partly Sold*

300 Bags	Tarragona Soft Shell Almonds	10 $\frac{3}{4}$ c.
100 Boxes	Bevan's Bull Brand Valencia Shelled Almonds	24c.
250 Frails	Malaga Figs, Bevan 25 lbs.	3 $\frac{1}{2}$ c.

Taragona Red Wines *Partly Sold*

50 Drums of 150 gals.	Alameda	70c. per gal.
75 Hhds. of 75 gals.	Alameda	75c. per gal.
50 Qr. Casks of 35 gals.	Alameda	80c. per gal.
20 Qr. Casks	S. Darthez, different grades.	
10 Octaves	S. Darthez, different grades.	

Sundry Wines

8 Qr. Casks	Sherry, Manuel Misa, dif. grades.
12 Octaves	Sherry, Manuel Misa, dif. grades.
8 Octaves	Lachrima Christi.

Total 18,129 Packages

TO ARRIVE IN THE FIRST DAYS OF DECEMBER

QUITE IN TIME FOR CHRISTMAS TRADE

400 Boxes	Connoisseurs Clusters.
300 $\frac{1}{4}$ Boxes	Connoisseurs Clusters.

ERT & CIE.

41 St. Sulpice and
22 de Bresoles

MONTREAL

rice continue much the same. In dried fruit the firm feeling is well maintained on Valencia raisins, currants and prunes, all of which have been fairly active. In raisins, stocks are now almost all in second hands, and we hear of no concessions from 4c. as the inside figure for off stalk. Cable advices on Bosnia prunes and Sultana raisins this week are firm, and it would cost fully current rates to lay down additional supplies. Tea is steady, with medium Japan and black finding a ready sale wherever they are offered. Nuts are featureless except for rather firmer advices on Grenoble walnuts.

SUGAR.

Since the date of last writing an easier feeling has been shown by refined sugar in this market, the local refineries on Friday last shading prices all round 1-16c. per lb. on round lots of goods from the refineries. The fact has not had the expected effect of inducing any increase in the demand, jobbing trade ruling as quiet as ever. In this connection we now quote: Granulated, $4\frac{1}{4}$ to $4\frac{3}{4}$ c., and yellows, 3 to $3\frac{3}{4}$ c. as to grade.

SYRUPS.

The demand for syrup is slow and the market rules quiet and steady at $1\frac{1}{2}$ to $2\frac{1}{2}$ c. per lb. as to quality. At the factory prices are $\frac{1}{8}$ c. less.

MOLASSES.

There has been no change in the molasses market, a fair distributing trade in Barbadoes being noted at 36 to 37c. and Porto Rico, 35 to 36c. as to quantity. Round lots of both kinds have been shaded 1c., but the fact is no criterion to work on, as jobbers hold their stocks firm.

COFFEE.

There is no new feature to note in the coffee market, which rules dull, and outside of a few small lots of Maracaibo at quotations very little business has been put through. We quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, $24\frac{1}{2}$ to 28c.; Jamaica, 18 to 20c., and Mocha, $27\frac{1}{2}$ to 31c.

TEAS.

The tea market continues much the same. Shipments lately arrived at Tacoma for Montreal and Toronto houses are now being distributed, and have had no influence whatever on values. A round lot of gunpowder brought 18c. Business in a jobbing way is good, and Japans at 14c. are ready sellers when they can be had. Small lots of blacks and Ceylons have been moved. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

There is a good demand for these, and as most of the stock has been distributed and is now in second hands, prices are held very firm, nothing being obtainable even in the most ordinary stock under 4c. We

quote: Ordinary off-stalk, 4 to $4\frac{1}{4}$ c.; fine off-stalk, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; selected, $5\frac{1}{2}$ to $5\frac{3}{4}$ c., and layers, $6\frac{1}{4}$ to $6\frac{1}{2}$ c.

Demand for table raisins is of a satisfactory character, and prices are held firm. We quote Malagas: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

Standard brands of California raisins continue very firm, and no change is to note in them. Lower grades have been offered for rather less money during the week, the figure not being specified, but in a jobbing way values are steady. We quote $5\frac{1}{2}$ c. for 3-crown and 7c. for 4-crown loose muscatels.

Cables this week on Sultanias are very strong, and, based on the offers made, it will cost more to lay down fresh supplies than the current range of values. We quote prices firm at 6 to $6\frac{1}{2}$ c. Supplies here are very light.

The currant market is very firm, and jobbers generally agree that they are not over plentifully supplied with goods to carry them through the winter. Prices are held firm, and we quote: $3\frac{1}{2}$ to $3\frac{3}{4}$ c. in barrels, 4 to $4\frac{1}{4}$ c. in half-barrels, and $4\frac{1}{2}$ to $4\frac{3}{4}$ c. in cases and half-cases.

The strong tone in prunes that we have already noted is fully maintained. Cables this week quoted Bosnia 28s. 6d. cost and freight at New York, and this means at least $5\frac{1}{2}$ to 6c. laid down here. The tone, therefore, is firm. We quote: French ordinary, 6c., and choice, $7\frac{1}{2}$ to $13\frac{1}{2}$ c.; new Bosnias from second hands at 6 to $6\frac{1}{2}$ c.

There is no change in dates, which are held firm at $4\frac{1}{4}$ to $4\frac{1}{2}$ c.

NUTS.

Advices on Grenoble walnuts are very strong, and the best offers made mean cost of fully 11c. laid down here, and it is doubtful if any can be had at that price. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

There is little activity to note in canned goods. A fair jobbing demand for vegetables is noted, and that is about all. We quote: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 70 to 75c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There is a good trade moving in wines and spirits, some good contracts having been

executed in the Lower Provinces this week for Scotch whiskies. The three last steamers have brought in considerable shipments of wine, whiskies and gin for houses both here and in the west.

GREEN FRUIT.

The green fruit market is fairly steady, and though receipts have been free the market has been kept well cleaned up and is fairly steady.

APPLES—Free receipts of these have not affected prices, which are held steady at \$2.50 to \$3.25 per bbl.

GRAPES—Receipts of New Almerias are noted, but are all absorbed and prices are held at \$5 per case.

CRANBERRIES—There is no change in cranberries, which range from \$8.50 to \$9 per bbl.

ORANGES—Quiet and unchanged for Jamaica at \$6 to \$7 per bbl.

LEMONS—Held quiet and steady \$4 to \$4.50 per box for Malagas, and \$4 to \$5 for Palermos.

SPANISH ONIONS—Are steady to firm, ranging from 40 to 45c.

SWEET POTATOES—Exhibit no alteration, being quoted firm at \$4.

COUNTRY PRODUCE.

EGGS—There is no change in the egg market. The demand for small lots was fair and a fairly active trade was done at steady prices. We quote new laid at 18 to 20c.; choice candled at 14 to 15c., and ordinary stock at $11\frac{1}{2}$ to 12c. per dozen.

POTATOES—The demand for potatoes was fair and sales of car lots of Early Rose were made at 35 to 40c. per bag.

BEANS—In beans business was dull at \$1.10 to \$1.15 per bushel for choice hand-picked in car lots, and at \$1.20 to \$1.30 in small quantities.

HOPS—The hop market continues quiet and steady at 5 to 8c. per lb. for new, as to quality.

POULTRY—There was a freer demand for poultry to-day, but the supply was in excess of the requirements, and values in some cases were easier. We quote: Turkeys, 8 to $8\frac{1}{2}$ c.; chickens, 5 to $6\frac{1}{2}$ c.; ducks, 7 to 8c., and geese, $5\frac{1}{2}$ to 6c. per lb.

DRESSED HOGS—A fair trade was done in dressed hogs, there being a good demand for small lots at \$5 to \$5.50 per 100 lbs.

TALLOW—The tallow market is rather easier in tone, prime being obtainable at $5\frac{1}{2}$ to 6c., low grades 5c.

PROVISIONS.

The provision market has declined during the week, and prices on pork, lard and smoked meats are all lower than they were, while demand is dull. The drop ranges from \$1 per bbl. on pork to 1c. per lb. on lard, bacon and hams. We quote: Cana-

EDINBURGH

SYMINGTON'S

ESSENCE

OF

COFFEE

ORDER
NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the able in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL

FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

English Breakfast Bacon

*Delicious
Appetising
Profitable*

No Bones
No Waste
Perfect Quality

We can now fill all orders for Eng-
lish Breakfast Bacon promptly.
Send for Prices.

F. W. FEARMAN
HAMILTON

It Will Make
Customers For You.



The Foam Yeast Co., Ltd.
TORONTO, ONT.

dian short cut, clear, \$14.50; Canadian short cut mess, \$15; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8 3/4 to 9c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6 1/4 to 6 1/2c.

BUTTER.

The butter market is dull and heavy in tone. Business transpires in late made creamery at 23c., but in a small way, for local account, and this figure is not possible on a wholesale lot for export. Receipts of western roll dairy continue free, and as the quality is good the market is well cleaned up, at 16 to 17c., as to quality, by the local demand. Fall ends of Townships dairy are a small offering, and sell at 18c. or thereabouts, in jobbing parcels. We quote: Finest September creamery, 21 to 22 1/2c.; finest August creamery, 19 to 19 1/2c.; Township dairy, 17 to 18c.; fresh Western rolls, 16 to 17c.; Western dairy, 14 to 15c.

CHEESE.

The cheese market is quiet and rather inclined to heaviness, though it cannot be said that there is a radical change in quotations. The business at present is restricted to summer makes, which are available between 8 to 8 1/2c. Late makes are firmly held, and likely to be so for some time, for even if a decline of a full half-cent occurs it is not likely to shake out any stock. We quote: Finest Ontario, fall makes, 9 3/8 to 9 1/2c.; finest Quebec, fall makes, 8 3/4 to 9c.; summer makes, 8 to 8 1/2c.

MONTREAL NOTES.

C. W. Murphy & Co. landed a consignment of Scotch whisky this week from Glasgow.

The Concordia from Glasgow landed a shipment of 264 cases of John Dewar's whisky and 75 cases of gin for J. M. Douglas & Co.

J. J. Vipond & Co. landed this week a shipment of 49 barrels Almeria grapes, via the Scotsman, from Liverpool.

Whitehead & Turner, Quebec, are landing this week a carload lot of 3 and 4-crown California raisins, Griffin & Skelly mark.

A new mineral water, "Juventa," from some famous springs in Hanover, Germany, is being shown the trade by A. P. Tippet & Co.

Hudon, Hebert & Co. passed into stock this week a shipment of Lazenby's preparations, as did also Caverhill, Hughes & Co. and Geo. Childs & Co.

A. P. Tippet & Co. are landing for western points this week a large shipment of Fry's chocolate. They report that the trade for these goods in Ontario and the west generally has largely increased during the season.

A shipment of fancy California table cluster raisins in one quarter and whole boxes was passed into stock this week by Kinloch, Lindsay & Co. They are of the well-known Griffin & Skelly brand.

A round lot of California prunes offered on this market last week of the Griffin & Skelly brand was taken entire by Geo. Childs & Co. The same firm have also passed into stock a

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

PILKINGTON'S POWDERED CAUSTIC SODA

"BELL BRAND" in 1-lb. tins.

Dillon's Baking Soda

"BELL BRAND" in lb. packages.

Ask your wholesale grocer for them.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,

TORONTO, ONT.

Telephone 1064

1/2 OF OUR ORDERS
COME BY MAIL
UNSOLICITED

Write Us

and we will guarantee satisfaction.

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants Toronto

shipment of evaporated California apricots and peaches of the same mark.

C. W. Murphy & Co. state that they had such a run on Watson's Three-Star Glenlivet lately that they were out of stock for about a week. They have just received a fall consignment, and can execute orders promptly now for the brand.

Robert Greig & Co., sole agents in Canada for Carr & Co., Ltd., biscuit makers, are quoting reduced prices on these goods owing to a new arrangement which comes into force this week.

Over 250 cases have been landed for Robert Greig & Co. by various steamers arriving this week. This comprises biscuits from Carr & Co., chocolates from Rowntree & Co., and Christmas specialties, on which the firm report a heavy run of orders.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Nov. 14, 1895.

BUSINESS during the week has been active. The scene at Indiantown is particularly busy. The dealers along the river are hurrying along their winter supplies before it freezes, so that the steamers have more freight than they can carry. The steamers going to up-bay ports are also taxed for space, while the same may be said of the packets going to Nova Scotia.

SALT—Quite a quantity has arrived during the week, one firm alone receiving a cargo of 5,000 sacks from Liverpool and upward of 1,000 via Boston per schooner. The above cargo was not expected at least for another week. It found good demand, about three-quarters already being sold. Stocks here are not large, but the demand from now on will be light. There are no more full cargoes expected. Smaller quantities will arrive via Boston by schooner. We quote: Coarse, 50 to 55c.; fine factory-filled, \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb boxes, 12c.; cartoons, \$2 per doz.; salt, bulk, \$2.70 to \$2.80 per bbl.

CANNED GOODS.—A few continue to arrive, but stocks are about all in. Some American Baltimore peaches are on the market. Our own are much preferred, but the imported have an advantage of price. On speaking to Connors Bros.' agent I was told they noted a better demand for clams, chowder and scallops. It will be noted clams and chowder are quoted lower. There are very few strawberries here, and what there are are very firm at the advanced price. They are mostly held over from last season. Nova Scotia gallon apples are offered freely, and the quality is good. A better demand for oysters than for some time has been noted. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.75 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

DRIED FRUIT.—The first direct shipment of Valencias are to hand in off-stalk layers, half and quarter boxes. Prices are held firm at rather higher figures, the same being true

of currants. Loose muscatels are quoted lower in New York. Stocks for here were this season bought direct, and New York prices will not yet compete. A quantity of Nova Scotia dried apples were shipped west last year, and holders are now expecting bids, but the large crop in the States and western Canada is affecting prices, and there is little hope of a demand at a paying figure. Evaporated keep low. Onions are also low. There is no demand in this market for reds. Figs are showing a large sale. In nuts there is a good demand. In Brazils prices are high. We quote: Old Valencias, 4c.; layers, 5c.; new Valencias, 4 1/4 to 5c.; layers, 5 1/2 to 6c.; half-boxes, 6 1/4 c.; quarter-boxes, 6 1/2 c.; California L.M. 4-crown, 6 1/2 to 7c.; 3-crown, 5 1/2 to 6c.; London layers, \$1.75 to \$1.85. Currants, bbls., 3 1/2 to 4c.; cases, 4 to 4 1/2 c.; cartoons, cleaned, 7 1/2 c.; bulk, cleaned, 6 1/2 c.; prunes, kegs, 4c.; boxes, 4 1/2 to 5c.; half-boxes, 6 to 8c.; citron, 15 to 16c.; orange and lemon, 13c.; dates, 4 1/2 to 5c.; dried apples, 5 1/2 to 5 3/4 c.; evaporated apples, 7 1/2 to 7 3/4 c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, \$2 to \$2.25; walnuts, \$3 to \$4 per 100 lbs.; figs, 11 to 12c.; washed currants, 6-crown, 1-lb. cartoons, 8 to 8 1/2 c.; Sultanas, 10c.; Sultana raisins, 7 to 8c.; Grenoble walnuts, 12 to 13c.; Chili, 10 to 11c.; Brazil, 12 to 13c.; filberts, 8 1/2 to 9c.; almonds, 11 to 12c.; roasted peanuts, 9 to 10c.

GREEN FRUIT.—Apples have moved very freely during the week at good prices, up-river buyers being in town in force. One schooner sold over 600 barrels in three days. Some schooners have the name of bringing better apples than others, and they get better prices and sell much more quickly. Florida oranges are being much missed, there being no first-class oranges in the market. Though the West India fruit improves from week to week, the latest arriving was not extra. Pears are almost run out. In keg grapes the quality is not as good as last season, but there is a fair demand. Some few Canadian baskets are still to be had. Cranberries are firm at quotations. Stocks are not large. We quote: Apples, \$1.50 to \$2.50; oranges, \$5.25 to \$5.50 per bbl., \$3.50 to \$4 per box; Lemons, \$5 to \$5.25; keg grapes, \$5.50 to \$6.50, California, \$4.50, double case, Canadian, 50 to 70c. per basket; quince, \$6 per bbl.; sweet potatoes, \$3.50 to \$4 bbl.

DAIRY PRODUCE.—Butter is rather dull, owing very largely to the fact that there is so much poor stuff in the market. There is a good demand for creamery at a price, but grocers do not care to pay factory prices. Eggs are in fair demand, and are quoted a cent higher. Stocks are not large. In cheese, the market here shows little effect of the higher prices west. Junes offered at 7 1/2 c. find slow sale. It is reported that some June and July have been sold for 7c. Later makes are held firmer. There are fair stocks here, bought at bottom prices, and holders are hopeful. Some 600 were shipped by one factory to London during the week. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22c.; cheese, 8 1/2 to 9c.; creamery, tubs, 20c.; eggs, 16 to 17c.

MOLASSES.—There has been a good movement. Prices show no change but are firm. A small quantity of nice Porto Rico arrived in the city from Yarmouth during the week. Syrup is finding a better demand than for some time. The quality of that largely held here is very nice both as to color and flavor. We quote: Barbadoes, 32 to 34c.; Trinidad,

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

REPEAT ORDERS

Are coming in all the time
for Canned . . .

Golden Finnan Haddies

If they did not give satisfaction, customers would not order twice.

EVERY CAN GUARANTEED.

Wholesale by

HOWE, McINTYRE CO.

MONTREAL

FISH

WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish. . . .

JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL



ASK FOR

MOTT'S

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

Don't delay

ordering your winter stock
of

SALT

Verret, Stewart & Co.
MONTREAL.

T. A. LYTLE & CO.

TORONTO



Manufacturers
... of

**Pure
Pickling
Vinegar**

**YOU KNOW YOU
CAN RELY**

on our goods pleasing
your best trade.

THE "KENT"

CANNING AND
PRESERVING CO.

Chatham, Ont.

We can't say



How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 32 to 34c.; St. Croix, 31 to 32c.; syrup, 35c.

SUGAR—The little depression noticed outside is said not to be on account of lower value, and holders are confident. The demand for yellows and granulated is nearly equal. Fair stocks are held and a large quantity is moving. We quote: Granulated, $4\frac{3}{8}$ to $4\frac{1}{2}$ c.; yellow, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; Paris lump, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; powdered, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

FISH—Arrivals of dry have been large and prices are easier. The movement is hardly as active as it was. In pickled some splendid fish are seen in Grand Manan and Quoddy river herring, but the price is low. In smoked herring there is no improvement. New are very low, with but little demand, while it is understood there are still some old at the Islands. Some during the week of extra nice new ones were repacked here into large boxes for shipment to Scotland, but the market there is not large. Quite a large quantity of Shelburne in buckets are on the market at 45 to 50c. We quote: Fresh haddock, 2 to $2\frac{1}{2}$ c. per lb.; dry, \$1.50; large cod, \$3.50 to \$3.65; medium, \$3.25 to \$3.30; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-bbl.; Rippings, \$1.75; Wolves, \$1.85 to \$2; smoked herring, old, 4 to 5c.; new smoked, 6 to 7c.; Canso, \$4.50 to \$5 per bbl.; shad, half-bbl., \$5 to \$6; Grand Manan herring, half bbl., \$1.25 to \$1.35; Shelburne, \$3.25 bbl., \$1.75 half-bbl.; boneless, $2\frac{1}{2}$ to 8c.; oysters, \$2.50 to \$3 per bbl.

FLOUR, FEED AND MEAL—In flour as in other lines the week has been active. Ontario grade still shows an upward tendency, while Manitoba is firm at quotations. In oatmeal the feeling is firmer with a good demand. Cornmeal continues to have a very large sale at prices. Oats are firmer in Ontario and more P.E.I. oats are arriving. It is too bad N.B. oats do not give better satisfaction, as crops were large. Hay is not very active here, but prices are firm. We quote: Manitoba, \$4.70 to \$4.75; best Ontario, \$4.10 to \$4.15; medium, \$3.85 to \$3.95; oatmeal, \$3.55 to \$3.75; cornmeal, \$2.30 to \$2.25; middlings, \$19 to \$20 on track; bran, \$18 to \$19; hand-picked beans, \$1.25; prime, \$1.20; oats, 33 to 35c.; hay, \$11 to \$11.50; pot barley, \$4; round peas, \$3.65 to \$3.75; split peas, \$3.70 to \$3.80; yellow eye beans, \$2; buckwheat meal, \$1.30 to \$1.35.

ST. JOHN NOTES.

B. B. Hardwick, the popular representative of Pearline, is in the city this week.

John Seely has some particularly fine Quoddy pickled herring received this week.

About 1,300 boxes of bloaters passed through here for Halifax from Grand Manan during the week.

Northrup & Co. secured some barrels of choice grocery molasses, which they are selling low to the trade.

At the Baltic Starch Factory, P.E.I., they expect to manufacture over 300 tons of starch. Over 32,000 bushels potatoes have been bought at 14c. per bushel.

At the last meeting of the St. John Board of Trade it was decided to affiliate with the Maritime Board, and W. Frank Hatheway was elected their representative on the council.

The regular monthly meeting of the Retail Grocers' Association was held during the week. Much regret was expressed that more of our leading retailers were not mem-

bers. There is much needed work to be done. It is too bad that for the good of the whole they cannot get united action.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Nov. 14, 1895.

THE general tone of trade remains pretty much the same as last week. There is nothing doing in sugar, molasses or fish, while produce is a drug on the market. Provisions are very dull, but green fruit, butter and cheese are improving.

E. Collishaw, of New Glasgow, writes THE GROCER that the report of his scheme as published in last issue is misleading. He says: "I propose to secure the supplying of 500 families, and have secured about 300. These pay me \$10 a year each for the benefit of being supplied with goods at wholesale prices with cost of handling added. This will mean a very large business, and should be profitable to myself as well as the parties who will be supplied." It is to be called the "Consumers' Union." He says he is carrying no \$45,000 stock, and that the first report is calculated to injure him with the wholesale trade. In reference to the question in THE GROCER, "where will the profits come from?" he says: "The profits come in with 5 per cent. average cash discounts, and outside trade at regular prices."

The directors of the Acadia Sugar Refinery have issued their report for the year ending Sept. 30th, 1895, in which they say: Notwithstanding the unprecedented fall in the value of raw sugar during the first quarter of our financial year, and the very close competition in refined sugar, the net profits of the past year, including \$7,693.80 balance from last year, amounted to \$170,227.54, from which the interim dividend of 6 per cent. on preference shares was paid 15th August, \$81,760, and after writing off \$11,645.09 debt for preliminary expenses, and setting aside \$25,000 for depreciation, there remains \$51,822.45, from which the directors propose to pay, on Dec. 15, a further dividend of 3 per cent. on the preference shares, amounting to \$40,880, leaving a balance of \$10,942.45 to be carried forward.

It is noted that James Thompson has retired from the directorate in consequence of ill-health, and P. O'Mullin fills the vacancy.

The annual meeting is to be held in the Y.M.C.A. hall on Thursday, 28th inst.

FLOUR—The flour market is quiet, with quotations remaining the same as last week.

SUGAR—The Acadia refinery reports business very quiet, with no change in refined quotations. The Moncton refinery has again started work, the water supply being sufficient. Raw sugars have declined since last week.

GREEN FRUIT—Nova Scotia cranberries are plentiful and selling at \$5.50 to \$6.50 per barrel; Cape Cod cranberries are selling at \$8.50 to \$10, being a superior keeping fruit than native. Foxberries are worth from \$3.25 to \$3.75. Magdalen Island cranberries have ceased arriving. A considerable quantity of the latter have gone to the upper provinces. Apples are still on the rise, good fruit commanding from \$2 to \$3 per bbl. They are likely to go higher. Canadian onions have advanced 50c. per bbl., the quotations to-day being \$2.25 to \$2.50 for choice keeping stock. Spanish onions rule low,

being sold at 60 to 75c. per box for choice. The latest arrivals of Jamaica oranges look well. They are fine, sweet fruit, and sell at \$7.50 per bbl., repacked, for choice stock. Malaga lemons, 500 count, bring \$9 to \$9.50.

CANNED GOODS—A steady trade is being done in canned goods. Prices remain unchanged.

PROVISIONS—The provision market is very dull, and prices rule low on account of the soft weather. Beef (alive) has been selling at \$3.50 per 100 lbs. for small and \$6 to \$7 for heavy, very few bringing the outside figure. Lambs are a little stiffer, being worth \$2.25 to \$2.50, while sheep are lower, selling at \$2.50 and \$3. Carcase pork is also lower, to-day's quotations being $5\frac{1}{2}$ and 6c.

POULTRY AND GAME—The poultry and game market is depressed. Turkeys are retailing as low as 12c. per lb., chickens at 30c. per pair, and geese 55 to 60c. each, all for good stock. Rabbits are bringing 12c. per pair, and partridge 20c. Colder weather will stiffen these prices.

PRODUCE—Schooners are arriving every day from Prince Edward Island with potatoes, oats and turnips, and the market is over supplied. On account of the large crops elsewhere, there is no place to ship to, and the local demand is not equal by any means to the supply. On P. E. Island the price for potatoes is 12 and 13c. per bushel. Here the price is 22 to 25c. per bushel, according to quantity. It is expected they will come down to 20c. per bushel. Oats are quoted at 33 to 35c. from schooners, and turnips at 20c. All the available storage in the city has been secured.

EGGS—There is a little stiffening in eggs. P.E.I. stock sells at 15c. here and 14c. on the island. Fresh native stock commands 17c.

BUTTER—For many months the butter market has been most discouraging, but dealers are now looking for a change. Tub is quoted to-day at 17 to 19c., and creamery from 20 to 23c.

CHEESE—Like butter, cheese is on the rise, and is worth to-day from 9 to 10c.

DRIED FRUIT—The steamer Damara, which arrived last Saturday, brought 7,000 boxes of raisins on through bill of lading from the Mediterranean. Trade is fair, with indications of an advance in prices.

MOLASSES—There have been some arrivals of molasses since last report. Geo. E. Boak received a cargo of Porto Rico, consisting of 170 puncheons. Prices remain unchanged.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

250,000 IN TEN MONTHS

We have sold 250,000 Quart Milk Pails of Reception Coffee. This is proof of its quality.

Price, \$3.00 per doz.



PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

A NEW WAREHOUSE.

Mr. W. H. Rowley, of the E. B. Eddy Co. was in Toronto last week for the purpose of securing larger and more commodious premises to meet the requirements of their constantly increasing business. We believe they secured No. 38 Front west, for many years occupied by Cooper & Smith.

The Eddy Co. are now doing the paper bag, wrapping paper and match trade of Canada.

BRITISH GROWN TEAS.

A London tea letter says: "Considerable progress is now being made in pushing the trade of British grown tea in external markets. Australia is steadily increasing the quantity annually consumed, and appears to be following the example of the United Kingdom, in the gradual displacement of China tea, in favor of Indian and Ceylon. In Russia, the use of Ceylon tea has lately received considerable impetus, and this market has now become a very important outlet. From North America, reports are very encouraging, and there is every reason to believe that British grown tea has now taken sufficient hold of the public taste, both in the United States and Canada, to ensure a permanent and increasing demand for it, if only the work of the Indian and Ceylon commissioners can be effectually and stead-

ily carried on. The Indian planters have been frequently urged to come forward with adequate subscriptions, and it is hoped that the levy being raised in Calcutta will meet with the success which is so urgently needed, and thus provide sufficient funds to ensure the success of their tea in this large and growing market."

LATE BUSINESS CHANGES.

The stock of J. F. Allan & Co., general store, Hillsdale, Ont., is for sale by auction on Nov. 20.—The general store of W. S. Duggan, Oil Springs, Ont., has been damaged by water.—The estate of Cole & Henderson, soda water manufacturers, St. Thomas, Ont., has been sold to T. H. Hutchinson.—Mrs. E. A. Rawlinson has commenced a confectionery business at St. Thomas, Ont.—F. X. Bilodeau's general stock at Baillargeon, Que., was sold at 34c.—A meeting of the creditors of Thos. A. Ward & Co., grocers, Chambly Canton, Que., was called the other day.—Hector Lemieux, general store, Chicoutimi, Que., has assigned.—Royer & Burrage have been appointed curators of the business of Neil Bouchard, trader, East Clifton, Que.—Arthur Chabot's Montreal grocery stock has been sold at 65c.—Mrs. Horace Dussault is proprietress of the grocery business of Dame A. Dussault at Montreal.—Jules Gagnon and Louis Stanislas Monost are proprietors of Gagnon & Monost's grocery business at Montreal.—There is a demand of assignment against T. Jarry & Co., gro-

cers, Montreal.—The barns of Jos. Juhen, general store, Pont Rouge, Que., were burned at a loss of \$3,000, partially insured.—The widow of F. X. Darche, and Geo. A. Darche, are proprietors of the general business of Darche & Co. at Sherbrooke, Que.—Jos. Paquet, general store, St. Lambert, Que., has suspended.—Mrs. Thos. Dagenais is carrying on the grocery business of Thos. Dagenais & Co., St. Louis de Mile End, Que.

WHERE SANDFORD WAS THE BOY.

When the general subscription agent of The Review was in Great Britain recently he called on Robert Heggie, linen manufacturer, Kirkcaldy. In talking about Canada, Mr. Heggie said that Sandford Fleming, C.M.G., now one of the leading civil engineers in Canada, was a boy in his office many years ago; "and a good boy he was too," added Mr. Heggie.—Dry Goods Review.

P. J. Russell, formerly with Thompson, Codville & Co., wholesale grocers, of Winnipeg, and lately manager of Carlin & Lake's stores at Golden, and other points in East Kootenay, has arrived at Nelson, B.C., with his family. Mr. Russell is the agent of several wholesale houses, and will look after their trade in Southern Kootenay until such time as houses can be established on the ground.

Grand Mogul Tea

COMPETITION

We offer five prizes for the best five advertisements, either prose or poetry, setting forth the distinctive superior qualities of Grand Mogul Tea as follows: Purity, small percentage of Tannin and richness in Theine, consequently its healthfulness; its nice delicate flavor and great strength—all the foregoing being reasons why medical men recommend its use. Every competitor must enclose the end label of half pound package as a guarantee that he used the tea and speaks from conviction. The names of the winners will be published with advertisements in their order. Competition will be closed Jan. 15th, '96. Names of judges will be published later. Prizes will be awarded according to order of merit.

1st Prize—\$20 in Gold.

2nd " —\$10 in Gold.

3rd " —10 lbs. Grand Mogul Tea at 50 cents.

4th " —5 lbs. Grand Mogul Tea at 50 cents.

5th " —3 lbs. Grand Mogul Tea at 50 cents.

Sold by leading grocers everywhere. Call and get handsome sample tin.

T. B. Escott & Co.

LONDON, ONT.

Sole Agents for Canada and the United States.

HOPEFUL FEELINGS IN THE WEST.

Mr. W. R. Brock, of Toronto, has returned from a month's trip to Manitoba and British Columbia. He said to THE CANADIAN GROCER: "The business situation throughout the west is more satisfactory, mainly on account of the improved prospects. It is not so much an expansion in trade, for cautious buying still prevails, but there is a steadier volume of business. Probably it would take several years of really better times in Canada to show a marked increase in business. Into the Kootenay country great numbers of miners and speculators are crowding from California, Nevada, and other places, and a great deal of gold is being got out. There appears to be a general agreement as to the richness of the district, for old miners with whom I talked on the spot said it was the best paying gold field on this continent. The increase in population results in a large consumption of Canadian produce, and I noticed that a quantity of butter, cheese, etc., came into the province from as far east as Portage la Prairie, supplies that were formerly drawn from Seattle. All over the great west there is the hopeful feeling for which westerners are famous, but there is this additional feature at present: that there are better grounds for hopefulness than usual, and the country is accordingly elated."

SHIPMENT OF CANNED GOODS TO BRITISH COLUMBIA.

Last week there left the Union Station, Toronto, a decorated train of seventeen cars, loaded with Boulter's peerless "Lion" brand canned goods, going direct by lake and rail over the C. P. R. route to purchasers in Victoria, B.C. This train carries over 24,000 lbs. of canned goods in each car.

The train was beautifully decorated with Union Jacks and 34 banners, each 33 by 4 ft., one on each side of the car, bearing the name of the firm. The shipment is the largest of canned goods that was ever sent across the continent.

W. Boulter & Sons commenced business in 1882, and in 1885 they sent their first shipment to Victoria by San Francisco. In 1886 this firm enjoyed the honor of sending the first carload of canned goods that ever crossed the C. P. R. to Victoria.

Aside from this large shipment, over ten carloads were sold in Winnipeg this year. The firm is to be congratulated upon its enterprise.

To such of your customers as you know to be suffering from coughs or colds, offer a few B. F. P. cough drops. Once introduced they will always be in demand, and will open up opportunities for sales in other lines.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

Paint is superficial

And, while we do spend considerable money in painting our safes to produce ornamental results,—it is the scientific mode of their construction which makes them so secure against fire.

Taylor's safes



ARE YOU LOOKING FOR A POSITIVE
TRADE WINNER?

If so, carry a line of our celebrated BAKING POWDER

IT'S

Jersey Cream

And you will catch the best trade of your neighborhood if you sell it.

LUMSDEN BROS. - Hamilton, Ont.

EWING, HERRON & CO.

Have Tons OF CARRAWAYS

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

Cheese Makers

Who are up to date use our
CANADIAN SALT, made by the
OPEN PAN process. The salt
made at BRUSSELS has a well
deserved reputation. Any brand
furnished as ordered.

The Canada Salt Association
Clinton, Ont.

RAISINS

OLIVER'S 1894
LAYER VALENCIAS

Kept in splendid condition in cold storage—
cheap.

JOHN SLOAN & CO.
TORONTO.

New

SULTANAS
ELEM E FIGS

Warren Bros. & Boomer

Wholesale Grocers

35 FRONT ST. EAST

NOW IN STORE

Choice Eleme Figs

10 lbs. and 14 oz. boxes.

New Filiatra Currants

Barrels and half-barrels.

New Almond Nuts

Get our quotations before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkgs."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front
Street East Toronto.

40% Profit

That is part of what
you get if you handle
our soaps.

P. M. LAWRASON
London, Ont.

Canned Goods

KENT AND AYLMER

The best packed in Canada.
Send for quotations.

PERKINS, INCE & Co.

TORONTO.

Choice New Figs

New Malaga Raisins
New Shelled Almonds
New Prunes

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

THE DUTY ON RICE.

WITH regard to the editorial article in your issue of Nov. 1st, under this heading you have been led into making such an extraordinary error that it is due to you, as a mouth-piece of the grocery trade, to correct same.

The article says "the mill-owner pays a duty of scarcely 5 per cent." Now such a gross misstatement might have been avoided by a simple reference to the Customs Tariff, which reads:

"Rice, uncleaned, unhulled, or paddy, 3-10 of a cent. per lb., but not less than 30 per cent. ad valorem" in any case.

Take the figures you give as from the Trade and Navigation Returns for 1894 (to June 30), i.e., 13,996,983 lbs. uncleaned rice imported; this, had the calculation been made at 3-10 of a cent. per lb., would give \$41,990.95, nearly \$42,000, as payable by the manufacturers, instead of \$8,178, the sum stated, an under-statement of \$33,000.

It is quite clear the figures of column "Entered for Consumption" instead of column "Imported" have been taken in making the calculation of 5 per cent. as the duty.

You can find out by applying to the collector at Montreal that the duty paid on a single cargo alone of uncleaned rice averages considerably over \$25,000.

A great deal of what has been said and written on this rice question is as inaccurate as the above, and moreover the fact is almost invariably lost sight of, that the 30 per cent. duty is levied on a raw material, and no allowance made for the very large shrinkage in the various processes of milling.

The fact is, the largest moiety of the alleged protection is given back to the consumer in the reduced price of the rice. Surely it must occur to any business man, that if the margin is as large as alleged the manufacturers would not allow what you mention as a fact, that there is still imported of the cleaned article "about one-half of the rice they require."

Granted that the manufacturers have ample facilities to produce all the country requires, which they have, how do you reconcile excessive protection, and yet so large a proportion of the cleaned rice required imported?

MOUNT ROYAL MILLING & MFG. CO., Ltd.
Montreal, 5th Nov., 1895.

REMARKS: This matter was brought to the attention of THE CANADIAN GROCER by a dealer who read the figures from the Trade and Navigation Returns for 1894. It is quite evident he has made a mistake of using one column instead of the one alongside of it. His reputation is such, however, that we know he did not do so intentionally. It was not considered necessary to verify them, as is almost always done in such cases. The deductions based on these figures

are, of course, very unfair to the Mount Royal Co., and we are very glad to give place to their letter.—THE EDITOR.

RAMBLER'S NOTES.

Mrs. Clements, Thamesville, has decided to continue in the dry goods business in her old stand.

Nelson Graves, of Thamesville, has sold out his grocery stock and gone to farming near that place.

F. J. Mayhew, of Mayhew & Harmer, grocers, Thamesville, had the misfortune to sprain his back Oct. 28, but he is improving again and will soon be around.

Thos. Adams, who has been with Frank Gorrie, the Queen's Grocery, Chatham, Ont., for the past two years, has taken a position with W. F. Cherney, grocer, of Windsor.

Trade in Chatham is quite brisk; the grocery and dry goods stores have done very well. Merchants here look for a great increase in volume of business as prices on farm products advance. The banks had an exceptionally good day on Nov. 4, and say the farmers in vicinity are in good circumstances.

PROVISION FIRM FAILS.

Fox Bros. & Co., pork packers and commission merchants, Toronto, have offered to compromise with their creditors at 40c. on the dollar. The firm, which is composed of Mr. F. H. Gooch and the two Fox Bros., has been in existence nearly two years.

The causes of the failure were simply lack of trade and rather extravagant business methods. During its career the firm is said to have spent \$16,000 to make \$8,000.

KEEP "MUMM."

At the Toronto Garrison dinner to Major General Gascoigne last week Mumm's celebrated champagne was exclusively used. The Canadian agents are the well known firm of Walter R. Wonham & Sons, of Montreal.

A cough drop that is pleasant to the taste, and at the same time capable of relieving a troublesome cough, is sure to be in demand. Both these attributes are found in B. F. P. cough drops.

FOR SALE.

GENERAL STORE STOCK, PREMISES FOR sale or rent. Apply to CARR & Co., Port Haney, British Columbia. (46)

THE OLDEST ESTABLISHED GROCERY AND Crockery business in Owen Sound. The Toronto Tea Store, established 1865. This is a rare chance. JOHN H. NOTTER & Co., Box 96, Owen Sound. (45)

FOR SALE OR LEASE.

WHITING CASH CARRIER—TWO STATION. Brand new—only a few months in use. The latest improved. Address Box 8, GROCER OFFICE.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.



Champion Fire and Burglar-Proof Safes..

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.

WM. H. DUNN

394 St. Paul Street

Montreal

Mercantile Broker and

Grocery Commission Merchant.

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andraea Kraay & Co.'s very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky
SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.
MONTREAL

Sweet Herbs for Seasoning

Sage Savory
Thyme Parsley
Mint Marjoram
Poultry Dressing

We have a full line of these goods in Ten Cent tins and in bulk. . . .
Drop us a line if you are interested. . . .

TODHUNTER, MITCHELL & CO., Toronto

ASK YOUR WHOLESALE



Canadian Leaf Chewing Tobacco

Made in all size plugs. Cheapest and best.

F. W. HUDSON & CO., - Toronto, Ont.

AGENTS FOR ONTARIO

WRITE US FOR SAMPLES

We must keep ahead of our Competitors.

And our perfect carefulness in every department renders it possible for us to do so

It's the same all the way through
and in all lines.

The Trade have

confidence in our goods

Then isn't this clear to you that

Boulter's' Goods are Pure Goods?

W. BOULTER & SONS.

Packers of the
Peerless "Lion" Brand canned goods.

PICTON, TORONTO, DEMORESTVILLE.



Our demand novelty
is for your customers
buying our goods, we
say it will be much
sought after; you will
verify this later.



Direct from Japan

We are receiving this week over

**2,100 Packages of
Japan Teas**

Our "VICTORIA" and
"PRINCESSE LOUISE" Brands

In 5, 10, 20, 40, 50 and 80 lb. packages.

Also a full line

Congou and Gunpowder Teas

Write for Samples and Prices before you order elsewhere.

It will Pay you.

LAPORTE, MARTIN & CIE. Wholesale Grocers **Montreal.**

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON
and they will make a
TRADE
FOR
YOU!!**

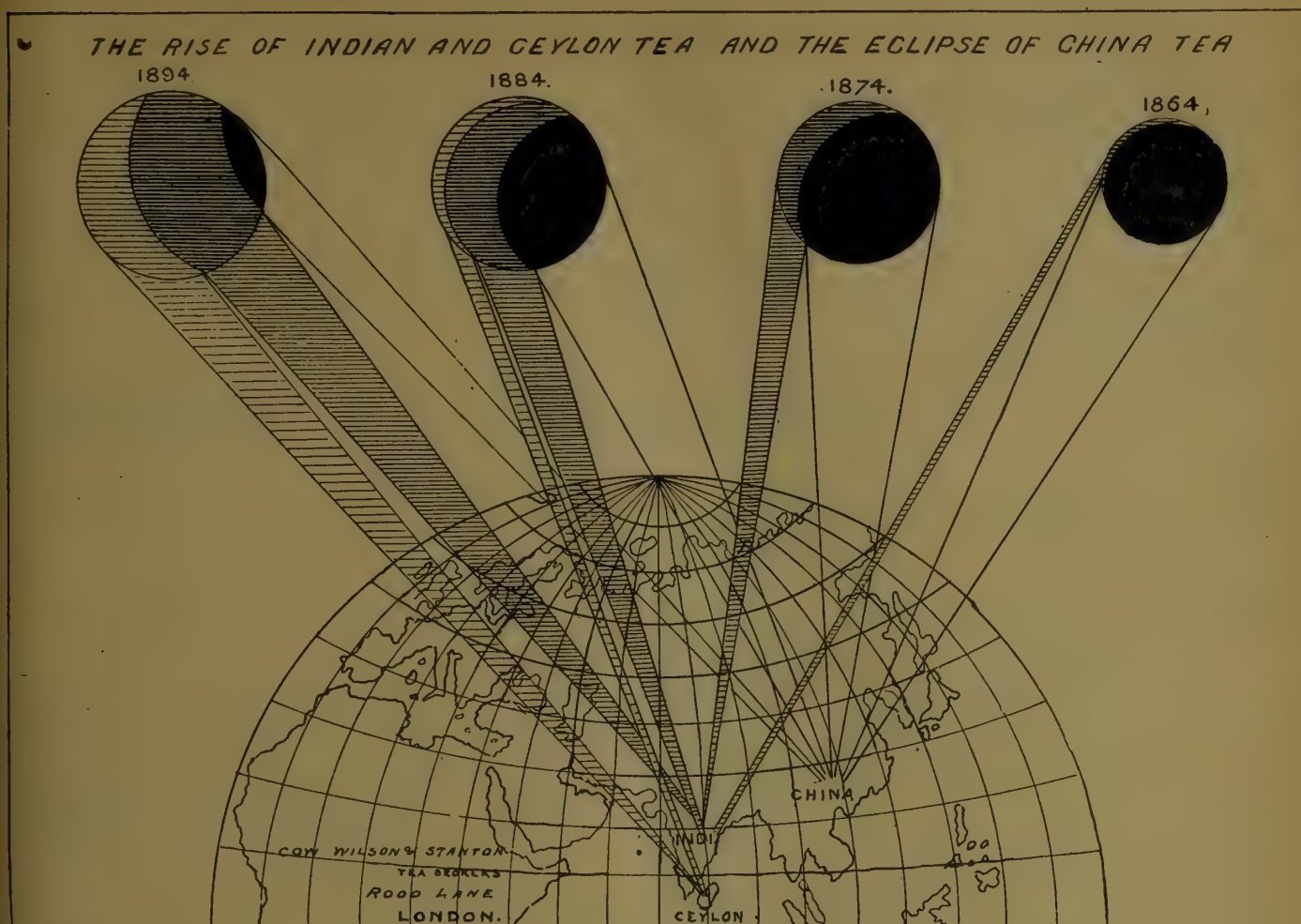
Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS



*Spring Picked !!!
Skillfully Blended !!
Attractively Packed !*

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. ▨ REPRESENTS CEYLON TEA. ▨ REPRESENTS CHINA TEA

Ceylon
Ceylon
Ceylon
Ceylon

TEA

You will not **get tired** of seeing **Ceylon Teas** advertised—because the more they are pushed the **More Money You Will Make.**

They are coming to the front with giant strides as sure as fate. Don't put off buying pure, clean, wholesome **Ceylon Teas.**

THE BUSINESS PAPER.

ITS TRUE POSITION, AND ITS INTRINSIC VALUE
IN BUSINESS MAKING.

The trade paper is a trade necessity.

Business may be run without it.

Business never has been run without it.

The merchant can write his letters on a barrel-head—but he doesn't.

Merchandise can be sent across the continent by mule-power, but nobody uses that motor.

The fact that every trade has from one to a dozen representative papers devoted exclusively to the trade they represent, is prima-facie, as well as circumstantial, evidence that the trade paper is a part of the economy of business.

I don't own a trade paper.

I never did own a trade paper.

I never expect to own a trade paper.

I have no trade paper interest.

I simply know trade papers.

I am writing what I know.

A bank president in Boston can't write more than his own name, but his ignorance didn't make him a bank president.

There are men who don't read the trade papers and succeed, but so long as the ninety-and-nine read trade papers, and are successful, there is no need of discussing the peculiar composition of the one man who makes money and reads nothing.

The trade paper is a commercial clearing house, with members entirely confined to its particular trade.

It is more than a clearing house, it is a typographical business club, and into its arena is thrown the thought of trade.

It is a printed show-room, where everything new, and everything interesting, are placed before the reader, for the reader's benefit.

The good trade paper civilizes trade—spreads trade—increases trade—makes trade honest—disarms unnatural competition, tends to raise cold-blooded business up to the fraternity of social decency.

The man who reads a trade paper may not be wise, but I never knew a fool to read a trade paper.

The trade paper reaches into general trade, and absorbs that line of business which is pertinent to the class it illustrates.

The trade paper gives to the reader that which he wants—it is a sort of sieve through which only can pass words of business interest.

The reason that trade papers carry advertising is the same reason that magazines and daily papers carry advertising.

The first-class trade paper has just as much right to devote a part of its pages to advertising as has the magazine or story publication.

The advertising in a trade paper is as interesting as the reading matter, for the advertising pages present the names and addresses and other business information con-

NOVA SCOTIA *FIBRED CODFISH*

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the house-keeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Persse, Winnipeg,
Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria,
Agents for British Columbia.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,
DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
48 Lime St., E.C.

J. M. Douglas & Co., Agents, Montreal.

cerning the most enterprising business men in the trade represented.

The progressive manufacturer or wholesaler realizes that while the circulation of the trade paper may be small, every copy goes into the hands of a probable customer.

A man can do business without advertising in the trade paper, but the fact that comparatively few men of enterprise do not advertise indicates that the advertisement in the trade paper has money-bringing and trade-increasing value.

A paper with a circulation among one thousand probable customers is worth more than the circulation of a paper with one hundred thousand among possible customers, unless the one thousand probable customers are included in the one hundred thousand possible customers.

The only people who read a grocery paper are people who earn their living, making, distributing and retailing one particular line of goods.

They are not only interested in the news of their trade, but they are ever anxious of considering any one who supplies the goods they sell.

The advertisement in the trade paper may not bring more than one answer a month, perhaps not more than one a year, but one answer may be the beginning of a trade which will pay for the advertisement ten times over.

There are a thousand reasons why a general magazine need not be read by business men, but the sun never shone upon a reason why the man who sells groceries, etc., should not read systematically and carefully the paper which represents the trade of his living.

He reads the trade paper, and as he isn't a fool, he reads the advertising pages as carefully as he reads the reading matter, for the business man knows that the advertising pages will present to him ways and means of increasing his business, and of making more money.

The man who does not believe that people read the trade paper advertisements is advised to print at the bottom of his advertisement, in the smallest possible type, the statement that he will present a yellow dog, or a rosewood piano, to any reader of the paper who sends for it.

The best advertising in the world is the advertising that strikes men squarely between the business eyes.

The trade paper contains nothing but business—it is the one great business-bringer of wholesale publicity.

There is something the matter with the business man who can't build business better with the business assistance of business papers.

Nathaniel C. Fowler, Jr., Doctor of Publicity. (Copyright, 1895.)

The Boston Chamber of Commerce has taken action with a view to securing from the United States Treasury Department the designation of Richford, Vt., as a port of entry for Canadian cattle, for transshipment to Europe by way of Boston. The only ports now open are Island Pond and Montreal. From the former place cattle are freighted to Portland and shipped from there abroad.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter.
Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

R
O
O
M
S

OUR BRANDS :

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

JOHNSTON'S FLUID BEEF

. . . STRENGTHENS



It's Something Wonderful

the change that is made in fruit when it is cleaned by The Grocers' Fruit Improver.

CURRENTS. It removes the stems from the finest Vostizas and makes low grade barrel currants equal to case goods.

VALENCIAS. It removes the stalks and stems and makes Off-stalk Goods equal to Selects.

SULTANAS. It excels on this kind of Fruit, in fact, it cleans them so thoroughly that the fruit is ready for the baker, saving him much time and labor.

This machine can be driven by hand or power and has a capacity to clean from two hundred to five hundred pounds an hour.

PRICE, \$12.00.

W. P. Ryan, 309 King St. W., Toronto, Ont.

John Mouat

WINNIPEG,

Northwest Representative.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

HENRY FOULGER, grocer, Brantford, Ont., has assigned to F. H. Lamb, Hamilton, Ont.

J. H. Rose, drugs, Winnipeg, has assigned.

Jos. Lavertu, trader, North Ham, Que., has assigned.

Wm. A. Purvey, general store, Yarmouth, N.S., has assigned.

Narcisse Leclair, general store, St. Huges, Que., has assigned.

Donald A. Campbell, general store, Strathlorne, N.S., has assigned.

Kirkup & Co., grocers, Toronto, have assigned to W. A. Campbell.

J. H. Whitman, general store, Salmon River, N.S., has assigned.

Fox Bros. Co., pork packers, Toronto, are offering to compromise at 40c.

Burke & McPherson, general store, South Ingonish, N.S., have assigned.

A. Beauchamp, grocer, Montreal, has assigned to Bilodeau & Renaud.

The creditors of Geo. E. Pineault, grocer, Montreal, will meet on Nov. 16.

R. T. Young, general store, Burlington, N.S., offers to compromise at 40c.

S. J. Pake, general store, Hilton, Ont., has assigned to John G. Hay, Toronto.

J. B. Bourcier, grocer, Ste. Cunegonde, Que., has assigned to Bilodeau & Renaud.

Beuke & Sweney, general store, Onondaga, Ont., has assigned to W. T. Wickham.

Charlotte Wood, general store, Flesherton Station, Ont., has assigned to S. McCullough.

A. Charlebois & Co., general store, La Prairie, Que., have assigned to Chas. Desmarceau.

There is a demand of assignment against Jos. Beaulieu, general store, L'Annonciation, Que.

Robt. T. Campbell, general store, North Sydney, has assigned his book debts, amounting to \$575.

Hector Lemieux, Chicoutimi, Que., has compromised at 75c., payable in 3, 6, 9 and 12 months, secured.

Duncan Stewart, grocer, Montreal, is called to appear before the court on Nov. 14. He is reported absent.

PARTNERSHIPS FORMED AND DISSOLVED.

The grocery and dry goods firm of Newton, Ashwell & Co., Strathroy, Ont., has been dissolved.

Ross Bros. & Co., ship chandlers, Montreal, have dissolved. Wm. Ross continues under same style.

Henry James Leeming and John Macklin are proprietors of the produce firm of Leeming & Macklin, Montreal.

William Henry Theakston and Reginald Hainsworth have gone into a grocery partnership at Halifax, N. S., as Theakston & Hainsworth.

SALES MADE AND PENDING.

S. S. Colter, flour and feed, Virden, Man., has sold out.

The Black Cape stock of W. Howatson, jr., was sold at 34c.

Wm. Radcliffe, grocer, Toronto, has sold out to W. G. Cook.

John Griffiths, grocer, Guelph, Ont., has sold out to Thos. Heffernan.

F. Gaspardone, fruits, Victoria, B.C., advertises his business for sale.

The assets of A. Genest, general store, Gentilly, Que., are to be sold.

The grocery stock of H. A. Cooper & Co., Strathroy, Ont., has been sold.

Margaret Schiller, general store, Cooksville, Ont., has sold out to one East.

The assets of H. C. Heimerdinger, cigar manufacturer, Montreal, are for sale.

The Woodstock Grocery and Produce Co. have sold out to Geo. W. Walley.

Mrs. John T. Cooper, general store, Ninga, Man., has sold out to John Clay.

McDonald & Thomson, millers, Woodstock, Ont., have sold out to Walter Thomson.

Donat Brossard's general store assets were sold in Riviere au Sables, Que., at 48½c.

J. Conboy, fruits, etc., Grand Valley, Ont., has sold out to J. Erskine, and removed to Georgetown.

CHANGES.

R. R. Elliott has opened a general store Gainsboro', Man.

Chas. Tremblay is starting a cheese factory at Gracefield.

Chas. Gagnon has started a general store at Causapscal, Que.

John Devine has started a grocery business at Renfrew, Ont.

W. H. G. Gibbs, drugs, Winnipeg, has been succeeded by E. T. Howard.

Mrs. E. Milliken, grocer, Halifax, N.S., has been succeeded by A. D. Johnstone.

Mrs. C. C. Wright is proprietress of the Montreal West grocery store of C. C. Wright & Co.

Arthur Nadeau, hay dealer, St. Marie de Monnoir, Que., has left for the United States.

Mrs. Alex. Hetu is proprietress of the grain and provision business of Alex. Hetu & Co., Montreal.

Ozelina Bertrand is proprietress of the pork butchering firm of Arthur Poitras & Co., Quebec City.

DEATHS.

Narcisse dit Malouin, trader, Quebec City, is dead.

John A. Humphrey, of J. A. Humphrey & Son, grist mills, etc., Moncton, N. B., has assigned.

FIRES.

Umlin Bros. store at Dutton, Ont., was burned on Sunday.

John Cadas' flour mill at Pike Creek, Ont., was destroyed by fire on Nov. 8, entailing a loss of \$20,000, covered by insurance to the extent of \$5,000.

BRITISH COLUMBIA SALMON.

The British barque Sardhana, 1,119 tons, has completed her cargo of salmon at the Fraser River, comprising 34,999 cases valued at \$174,995, and will sail shortly for London. The Ladas, now loading at Victoria for Liverpool, is nearing completion and will carry about 62,000 cases. The Mary Jose loading on the Fraser, will probably sail early next month. There are two salmon ships yet to arrive, the Ardmore and John Gambles.

Next season will probably witness a number of new canneries in operation. The Fraser River Industrial Society, better known as the Co-operative Cannery, has been incorporated, and will be managed by a number of prominent citizens of Westminster. A number of new canneries are also mentioned for the west coast of Vancouver Island. The Nootka cannery seems assured, as it is reported that buildings are now being erected. Quatsino Sound is also a proposed site, and two canneries may be built at Queen Charlotte Islands.—B. C. Commercial Journal.

The Seattle Trade Register says: "From present indications the next year will see a large increase of salmon packed on Puget Sound and in British Columbia waters, and notes the following contemplated canneries for 1896:

LaConner wants a fish cannery. Dr. N. McMillan, formerly of Seattle, now employed by the British Columbia cannerymen, was there last week looking up a site for one of four canneries his employers may put up in that section. English and Canadian parties have located a cannery on the tide flats at Chuckanut. They have plenty of capital, and will build this fall to be ready for next spring.

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Wholesome Pies

Are made from Wethey's Condensed Mince Meat. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL
TORONTO

Instantaneous Tapioca

Order through your Wholesale Grocer

or direct from **HOWE, MCINTYRE CO.,** SOLE AGENTS, MONTREAL

It Attracts Attention

Pleases Everybody

Makes Customers

IT SELLS

BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR PURITY, STRENGTH, AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK. MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers Write for samples and quotations.

Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

"WINDSOR" DAIRY SALT

is the PUREST and BEST for butter making.

Mrs. Marvin Burke, of Bowmanville, uses nothing but WINDSOR SALT, and has taken a gold medal and 26 first prizes, as follows:—Industrial Exhibition, Toronto (2); Quebec Provincial, Montreal (1); Central Canada, Ottawa (gold medal and 2 highest awards); Whitby (4); Bowmanville (3); Orono (3); Markham (4); Stouffville (3); Woodbridge (4). Grocers should remember this fact when ordering Dairy Salt from any wholesale house. Put up fifteen 20 lb. bags per barrel; in 50 lb. and 200 lb. white duck sacks, and in paper lined barrels, 280 lbs. net.

Toronto Salt Works
TORONTO, ONT.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Keen's Oxford Blue



is a steady seller.

CURRENT MARKET QUOTATIONS

"	"	$\frac{1}{2}$'s	....	0 23	0 20
"	"	$\frac{1}{3}$'s	....	0 33	0 6



00108 80

Many dainty dishes

Can be prepared by using **Benson's Canada Prepared Corn.** It is manufactured from choice selected pure corn—no adulteration. As an **Infants' Food** it cannot be equalled.

EDWARDSBURG STARCH CO.

LIMITED

Manufacturers of
Corn, Rice, Wheat and
Potato Starch

CARDINAL, ONT.

Sardines, Amer., 1/4's	0 05	0 09
" Mustard, 1/2 size, cases	0 09	0 11
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 65	\$1 75
" " " 2 "	2 65	2 75
" " " 4 "	8 00	8 25
" " " 14 "	18 00	19 00
Minced Callops	2 "	2 60
" " " 2 "	2 60	2 65
Lunch Tongue	1 "	3 40
" " " 2 "	6 00	
English Brawn	2 "	2 75
Camb Sausage	1 "	2 50
" " " 2 "	4 00	
Soups, assorted	1 "	1 50
" " " 2 "	2 25	
Soups and Boull.	2 "	1 80
" " " 6 "	4 50	

CHEWING GUM.

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces	0 90	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose	0 37 1/2	
1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	
Caracas, 1/4's—6 and 12 lbs.	0 30	
French, 1/4's—6 and 12 lbs.	0 35	
Premium, 1/2's—6 and 12 lbs.	0 30	
Sante, 1/4's—6 and 12 lbs.	0 26	
Diamond, 1/4's—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	
Pearl,	0 25	
London Pearl, 12 and 18 "	0 22	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	1 40	
EPF'S.		
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S. (A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's, 6-lb. boxes	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box.	2 40
" 1 lbs. "	
Homeopathic, 1/4's, 14 lb. boxes	0 33
" 1/2 lbs. 12 lb. boxes	0 33
JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma, per lb.	0 30
Mott's Prepared Cocoa (1/4's)	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Navy or Cooking Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COFFEE.

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23
TODHUNTER, MITCHELL & CO.'S.		
Excelsior Blend		0 34
Our Own		0 32
Jersey		0 30
Laguaya		0 28
Mocha and Java		0 35
Old Government Java	0 30	0 32
Arabian Mocha		0 35
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" 2 "	6 00	
" 3 "	8 40	
" 4 "	10 00	
" 1/2 pint "	12 00	
Olive Oil, 1/2 pts., 2 doz. to case, per case	1 25	
" pints, 2 doz. to case, per case	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 28	0 30
Saltetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sul Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " 1, 1 1/2 oz.	1 25
" " " 2, 2 oz.	1 75
" " " 3, 3 oz.	2 00



Acme Sliced Beef.
No. 1 tins,
key, 2 doz.,
per doz. \$2.50.

Beardsley's Boneless Herring. doz
2 doz. \$1 44



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

Dalley's Royal, Hygienic, Self-Rising, Flour

TEA-BISCUIT FLOUR
BUCKWHEAT FLOUR

PANCAKE FLOUR
GRAHAM FLOUR

These Flours are put up in handsome two-pound packages, packed 3 dozen in a case. They sell at sight. Ask your Wholesale Grocer for them, or send to the manufacturers.

The F. F. Dalley Co., Ltd.,

HAMILTON, CANADA.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

CHILLY MORNINGS

Suggest to the good housewife hot griddle cakes for breakfast. You are likely to have—probably do have—calls for a good, reliable prepared flour. (Self Raising).

We have been making such an article for many years. It has always given satisfaction. More sold so far this year than ever before.

You'll never regret it if you order a case of

THE IRELAND CO.'S
BUCKWHEAT
FLOUR

TORONTO, ONT.

In 2½ lb. Packages. 2 doz. per Case.
" 5 " " " 1 " " "

The most attractive Package on the market. It sells at sight.

MAPLE DROPS

Our New Biscuit. Very nice looking and eats well. Low price. Send for Sample. By the way, don't forget to order CREAM SODAS, you can only get them from us.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

1 oz. London...	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2 " Round	"	24 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
Screw Top	"	21 00
S. & L. "High Grade"	"	21 00
" per doz	"	3 50
Pepper Sauce, per gross	"	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz. tins	gross	\$ 3 00
No. 2, 4 oz. tins	"	5 00
No. 3, 8 oz. tins	"	8 75
No. 4, 1 lb. tins	"	14 25
No. 5, 2 lb. tins	"	27 00
Staminal—2 oz. bottles	"	3 00
4 oz. " "	"	6 00
8 oz. " "	"	9 00
16 oz. " "	"	12 75
Fluid Beef Cordial—20 oz. bottles	"	15 00
Milk Granules, in cases, 4 doz.	"	6 00
Milk Granules with Cereals, in cases, 4 doz	"	5 C

FRUITS.

FOREIGN.

Currents—Provincials, bbls	per lb.	0 03 1/2	0 04
" " 1/2 bbls	"	0 03 1/2	0 04 1/2
" Filiatras, bbls	"	0 04 1/2	0 04 1/2
" " 1/2 bbls	"	0 04 1/2	0 04 1/2
" Patras, bbls	"	0 04 1/2	0 05
" " 1/2 bbls	"	0 04 1/2	0 05 1/2
" cases	"	0 05 1/2	0 05 1/2
" Vostizzas, cases	"	0 05 1/2	0 07 1/2
Panarete, cases	"	0 08	0 08 1/2
Dates, Persian, boxes	"	0 04 1/2	0 05
Figs—Eleme, 14 oz.	"	0 09	0 10 1/2
" " 10 lb	"	0 11 1/2	0 12 1/2
" " 18 lb	"	0 15	0 15
" taps	"	0 04 1/2	0 05
Prunes—Bosnia, cases	"	0 05 1/2	0 07
" Bordeaux	"	0 04 1/2	0 06 1/2
Raisins—Valencia, off stalk	"	0 04 1/2	0 04 1/2
" Fine, off stalk	"	0 05	0 05 1/2
" Selected	"	0 06	0 06 1/2
" Layers	"	0 06 1/2	0 06 1/2
" Sultanas	"	0 05 1/2	0 05 1/2
" Cal. Loose Muscatels	"	0 04	0 05 1/2
" Malaga	"	0 04	0 05 1/2
" London Layers	"	2 10	2 20
" Black Baskets	"	3 00	3 20
" Blue Baskets	"	3 50	3 75
" Choice Clusters	"	3 50	3 75
" Dehesa Clusters	"	4 25	4 50
" Royal Clusters	"	5 00	5 25
Lemons—Sorrento and Verdilla, boxes	"	6 00	8 00
" Malagas, half chest	"	10 00	10 50
Oranges—Jamaica, per box	"	4 25	4 75
" Jamaica, per bbl	"	8 00	8 50

DOMESTIC.

Apples, dried, per lb.	0 05 1/2	0 05 1/2
" evaporated	0 07	0 07

FOOD.

Split Peas	per brl.	\$3 50
Pot Barley	"	3 75
Pearl Barley, XXX	"	6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" 1 lb. tins	"	2 25
" Groats, 1/2 lb. tins	"	1 25
" 1 lb. tins	"	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—		
50 to 60 dy basis	2 50	
40 dy	2 55	
0 dy	2 60	

20 16 and 12 dy	2 65
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 10
4 dy A P	3 10
3 dy A P	3 50
4 dy C P	3 00
3 dy C P	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg.... 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 1/2 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE—

Manilla 0 09 1/4 0 09 1/2

Sisal 0 07 0 07 1/2

AXES—

Per box 6 00 12 00

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap 0 04 1/2 0 05

Screw, hook and strap 0 03 1/2 0 04

WHITE LEAD—Pure Association guarantee,

ground in oil. per lb. 0 04 1/2

25 lb. irons 0 04 1/2

No. 1 0 04 1/2

No. 2 0 04 1/2

No. 3 0 04

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal. 0 58

Boiled, " 0 61

GLUE—

Common per lb 0 07 1/4 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	18 31
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade	"	2 00
Strawberry W. F. Jam	"	2 30
Raspberry " "	"	2 20
Apricot " "	"	2 00
Black Currant " "	"	2 00
Other Jams	1 55	1 90
Red Currant Jelly	"	3 10
(All the above in 1 lb. clear glass pots.)		

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net \$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.	
D. S. F., 1 lb. tins	\$0 40	
" 1/2 lb. tins	0 42	
" 1/4 lb. tins	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" 1/4 lb. tins	0 27 1/2	
" 4 lb. jars, per jar	0 75	
" 1 lb.	0 25	
" 4 lb. tins, decorated, p.t.	0 80	

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)

Pony size, per gross	9 00
Small Med.	7 80
Medium	10 80
Large	12 00
Spoon	18 00
Mug	16 20
Tumbler	12 00
Cream Jug	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Aracan	0 03 1/2	0 03 1/2
Patna	0 04 1/2	0 04 1/2
Japan	0 05	0 05
Imperial Secta	0 05 1/2	0 05 1/2
Extra Burnmah	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2
Goathead (finest imported)	0 05 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams 1/2 size, per doz.	0 90
" 25c " per doz.	10 00
" " per gross	1 75
Bryant's, 2 doz in box	20 00
" " per gross	1 75
" " per gross	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes and fancy packages	0 07
Silver Gloss, 5-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chrome package	0 07
Silver Gloss, large crystal	0 06 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 07 1/2
Canada Pure Corn	0 06 1/2

Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Bbls, 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2

Lilly White Gloss—

Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.	0 07
6 lb. solid tin canisters, 8 in crate 48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb. boxes, 1-lb. pkgs.	0 08 1/4
GLOSS	6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 1/4
PURE	12-lb. boxes	0 07 1/4
OSWEGO	40-lb. boxes, 1-lb. packages	0 07 1/4
CORN STARCH	For puddings, custards, etc.	
ONTARIO	38-lb. to 45-lb. boxes, STARCH / 6 bundles	0 06 1/4
STARCH IN	Silver Gloss	0 07 1/4
BARRELS	Pure	0 06 1/4
BROWN & POLSON'S CORNFLOUR.		
1-lb packages		0 07
40-lb boxes		2 80

SUGAR.

Granulated	c. per lb.	
" No. 2	0 04 1/2	0 04 1/2
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2	0 05 1/2
Extra Ground, bbls. linc.	0 06	0 06
Powdered, bbls	0 05 1/2	0 05 1/2
Extra bright refined	3 75	3 85
Bright Yellow	3 40	0 03 1/2
Medium Yellow	3 30	0 03 1/2
Dark Yellow		0 03 1/2
Raw Demerara	0 03 1/2	0 03 1/2

SYRUPS AND MOLASSES.

SYRUPS.

Dark	per gallon.	bbls. 1/2 bbls.
Medium	0 30	0 33
Bright	0 33	0 38
Redpath's Honey	0 38	0 43
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50

SOAP.



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	

Lily White

This brand is the perfection of Starch Gloss. For fine laundry work it cannot be matched, as it will not in any way injure delicate fabrics. Manufactured by

BRANTFORD STARCH CO., Ltd.,

Brantford, Ont.

P. M. LAWRASON'S SOAPS.

	per box.
Wonderful, 100 bars.....	\$4 00
Supreme, 100 bars.....	3 60
Our Own Electric, 100 bars.....	2 00
Sunflower, 100 bars.....	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	\$3 30
13 1/4 oz. and 1 lb., 60 bars in box...	3 30
12 oz. cakes, 100 cakes in box...	4 00
10 oz. cakes, 100 cakes in box...	3 60
Twin cake, 11 1/4 oz., 100 cakes in box	3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

QUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar, per lb.	0 04 3/4
Genuine Electric, 72 bars, per box	2 50

TEAS.

BLACK.	per lb.	per lb.
Congou—		
Half Chests Kaisow, Mon-		
ing, Paking.....	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25

CEYLON.

Broken Pekoes.....	0 35	0 42
Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary		
firsts.....	0 22	0 38

Young Hyson—		
Cases, sifted, extra firsts..	0 42	0 50
Cases, small leaf, firsts...	0 35	0 40
Half Chests, ordinary		
firsts.....	0 22	0 38
Half Chests, seconds.....	0 17	0 19
“ “ thirds.....	0 15	0 17
“ “ common.....	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts.....	0 28	0 32
“ “ seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
“ “ seconds.....	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
“ “ Oolong.....	0 14	0 15
“ “ Gunpowder.....	0 16	0 19
“ “ Siftings.....	0 07 1/2	0 11



"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.....	0 22
Blue “ “ 40c.....	0 30
Red “ “ 50c.....	0 36
Gold “ “ 60c.....	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	0 59
Bar, 8's.....	0 57
Ingots, rough and ready, 8's.....	0 49
Laurel, 3's.....	0 47
Brier, 7's.....	0 47
Index, 7's.....	0 44

Honeysuckle, 8's.....	0 56
Napoleon, 8's.....	0 50
Victoria, 12's.....	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
“ “ in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's.....	0 60
Lily, 7's.....	0 47
Diamond Solace, 12's.....	0 50
Myrtle Cut Smoking, 1 lb. tins.....	0 70
1/4-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes.....	0 70

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne.....	\$60 00
“ “ Panetelas.....	60 00
“ “ Bouquet.....	60 00
“ “ Perfectos.....	85 00
“ “ Longfellow.....	85 00
“ “ Reina Victoria.....	80 00
“ “ Pins.....	55 00
El Padre, Reina Victoria.....	55 00
“ Reina Victoria Especial.....	50 00
“ Conchas de Regalia.....	50 00
“ Bouquet.....	55 00
“ Pins.....	50 00
“ Longfellow.....	80 00
“ Perfectos.....	80 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
“ Queens.....	29 00
Cigarettes—All Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50

Cut Tobacco—	per lb.
Puritan, 10ths, 5-lb. boxes.....	0 70
Old Chum, 9ths, 5-lb. boxes.....	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes.....	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes.....	0 83
Athlete, per lb.....	1 15

Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.....	0 13
“ “ 8s, “ 16.....	0 08
“ “ 8s, R. & R. 13 1/2.....	0 08
“ “ chew 7s, R. & R. 14 1/2.....	0 08
“ “ 7s, Solace, 14 1/2.....	0 08
“ “ 8s, R. & R. 16.....	0 08
“ “ 8s, Solace, 15.....	0 08
O. V. “ plug 8s, Twist, 1W.....	0 08
“ “ 3s, Solace, 17 1/2.....	0 08
O. V. “ “ 1s.....	17 0 55 1/2
Derby “ 12s, “ 17 1/2.....	0 51
Athlete “ 7s, “ 17.....	0 51
“ 5s, Twist 9.....	0 74

WOODENWARE.

	per doz.
Pails, 2 hoop, clear, No. 1.....	\$1 50
“ 3 “ “ “ 2.....	1 65
“ 2 “ “ “ 2.....	1 40
“ 3 “ “ “ 2.....	1 60
“ “ painted “ 2.....	1 65
Tubs, No. 0.....	8 50
“ 1.....	7 00
“ 2.....	6 00
“ 3.....	5 00
Washboards, Globe.....	1 90
“ Water Witch.....	1 40
“ Northern Queen.....	1 25
“ Single Crescent.....	1 85
“ Double “.....	2 75
“ Jubilee.....	2 25
“ Globe Improved.....	2 00
“ Quick and Easy.....	1 90
“ World.....	1 75
“ Rattler.....	1 30

THE E. B. EDDY CO.

Washboards, Planet.....	per doz.
“ Waverly.....	1 50
“ XX.....	1 40
“ X.....	1 25
“ Electric Duplex.....	2 25
“ Special Globe.....	1 25
Mops and Handles, combined.....	1 25
Butter Tubs.....	1 60
Butter Bowls, crates assort'd.....	2 50

Matches—	
Steamship (10 gross in case).	
Single case and under 5.....	3 10
5 cases, freight allowed.....	3 10

Matches—	Per Case.	5-Case Lots.	Single Case
Parlor.....	\$1 70	\$1 75	
Red Parlor.....	1 70	1 75	
Telephone.....	3 10	3 30	
Telegraph.....	3 30	3 50	
Safety.....	4 00	4 20	
French.....	3 00	3 00	
Favorite.....	2 25	2 35	
Flamers.....	2 20	2 40	

Licorice Goods

SOME OF OUR LEADERS ARE:

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice



YOUNG & SMYLIE,

Brooklyn, N.Y.

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

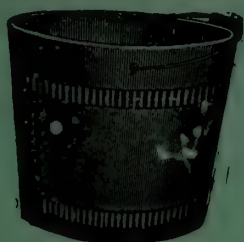
This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY



THEM

**The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,**

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

**Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.**

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL

**THE PEOPLE'S
Building and Loan Association
(INCORPORATED)**

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth.

Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.

**"Pitfalls
of the
Dry Goods Trade"**

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address
upon receipt of . .

10 Cents

THE DRY GOODS REVIEW, Toronto.

NEATNESS

In the appearance of a package is a help in selling the article. All the packages in which

**WINDSOR
SALT**

is put up are the neatest and most attractive on the Canadian market. Our cotton bags are made of the best material and printing is the neatest. The cardboard used in our packages cannot be duplicated in Canada, and our round packages, 2 doz. 4 lb. per case, are handsomely lithographed for shelf display. These facts are worth remembering when you are ordering table salt from any wholesale house.

**THE WINDSOR SALT WORKS,
Windsor, Ont.**

When you get tired

Trying to work off useless and unpopular cough remedies on your customers just change their bill of fare and give them something that will do them some good. It is to your own advantage to give them the best. Try a small lot of

TORONTO
BISCUIT and
CONFECTIONERY CO.

B.F.P. Cough Drops

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

HYDE PARK. ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 22, 1895.

No. 47

COLMAN'S MUSTARD



BEST ON EARTH

To Grocers

The season is on for Marshall's popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and
MEDIUMS

SOLE AGENTS :

WALTER R. WONHAM & SONS,

315 and 316 Board of
Trade Building,

MONTREAL

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN

Empress of India.



Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street
LONDON, ENG.

First Quality

Potted Meats and Fish Delicacies



Fresh Herrings
Kippered Herrings
Bloaters and Bloater Paste
Scotch Findon Haddocks
Herrings in Shrimp Sauce
Herrings a la Sardine



All Herrings prepared by us are preserved at Fraserburgh, Scotland, which is the largest fishing station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal.

Standard Goods THE Best to Handle

FOR
PURITY
..



FOR
STRENGTH
..

This brand is always reliable.

Highest test 98.⁵⁰/₁₀₀ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.

LAZENBY'S

Pickles, Sauces, Tablet Jellies, Flavored Vinegars, Salad Oil, Soup Squares, etc., etc., are all of the highest grade.

FRY'S . . .

100 Prize Medal Cocoas and Chocolates are the ones it pays to sell.

FAULDER'S

Silver Pan Jams and Marmalades you can recommend to your customers as pure.

MACURQUARHT'S

Worcestershire Sauce increases the appetite and aids digestion, and does not have to be recommended every time you sell a bottle.

Grocers would do well to keep all the above brands in stock.

ARTHUR P. TIPPET & CO., Agents
MONTREAL TORONTO

WE NOW HAVE

In running order our new factory for the
manufacture of

Wax Vestas

and are prepared to supply the trade.

Our new factory is equipped with
fine machinery and skilled match-makers
from England and the Continent.

Our products will be found fully
equal to the imported Vestas.

Samples and Prices upon application
to any of our branches and agencies.

The **E. B. Eddy Co.** Ltd.

Montreal HULL Toronto

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

You Can Get Them From

MONTREAL

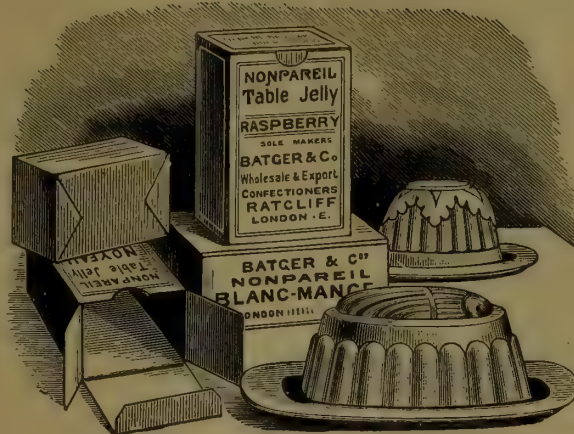
Hudon, Hebert & Cie.
Geo. Childs & Co.
L. Chaput, Fils & Cie.
Ransom, Forbes & Co.
Laporte, Martin & Cie.
Lockerby Bros.
N. Quintal, Fils & Cie.
Caverhill, Hughes & Co.
Hudon, Orsali & Cie.
Carter, Galbraith & Co.

TORONTO

Eby, Blain Co., Ltd.
Perkins, Ince & Co.
John Sloan & Co.
Smith & Keighley
Warren Bros. & Boomer.

KINGSTON

Geo. Robertson & Son



QUEBEC

Davidson & Co.
N. Turcotte & Co.
N. Rioux & Co.
Langlois & Paradis

LONDON

Elliott & Marr
M. Masuret & Co.
Ed. Adams

HAMILTON

James Turner & Co.
W. H. Gillard & Co.

WINNIPEG

Turner, Mackeand & Co.
Thompson, Codville & Co.
Sutherland, Campbell & Co.

ROSE & LAFLAMME

Agents

Montreal

Direct from Japan

We are receiving this week over

2,100 Packages of Japan Teas

Our "VICTORIA" and
"PRINCESSE LOUISE" Brands

In 5, 10, 20, 40, 50 and 80 lb. packages.

Also a full line

Congou and Gunpowder Teas

Write for Samples and Prices before you order elsewhere.

It will Pay you.

LAPORTE, MARTIN & CIE. Wholesale Grocers Montreal.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 $\frac{99}{100}$ to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

Increase your Trade and Profits
by selling . . .

Tetley's Teas

IN PACKETS AND BLENDS

Address Canadian headquarters
for samples

14 Lemoine Street ——— **MONTREAL**

BRANCHES AT . . .

Toronto - 128 Richmond St. West

Manitoba
N.W. Territories and } The Hudson's Bay Co.
British Columbia

Batty's —

NABOB PICKLES AND NABOB SAUCE

Are unquestionably the finest and most
enjoyable in the world. Have been
awarded

... EIGHT PRIZE MEDALS

All wholesalers have them.

Canadian Agents,

J. A. GORDON & CO., - MONTREAL.

"Reindeer" Brand Condensed Goods

Have received Highest Awards at Expositions all over the
World and have also been recommended by the highest
Medical and Analytical Experts, but the best condensed
goods won't keep forever, especially if exposed to sun and
heat. Some merchants are not sufficiently thoughtful of this.

**BUY IN SMALL LOTS AND OFTEN
AND KEEP COOL.**

Imperial French Plums



Finest imported, large sizes 40 to 50 to the pound, in $\frac{1}{4}$ boxes. A trial of this superb fruit will show the advantage of handling the best quality. It will double your trade for this line of goods.

IN STORE---FIRST ARRIVALS

New Tarragona Almonds
New Shelled Almonds

New Sicily Filberts
New Currants, Cases and 1-2 Bbls.

TURNER, MACKEAND & CO. - Winnipeg
Wholesale Grocers.

FOR XMAS TRADE

BON-BONS

SUPERB EATING

CHOCOLATES

BEAUTIFULLY PACKED

NOVELTIES

IN GREAT VARIETY

GET INTO OUR CHARIOT

WM. PATERSON & SON - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 22, 1895

(\$2.00 per Year) No. 47

DROPS FROM THE EDITOR'S PEN.

Business does not make the man ; man makes the business.

* * *

Success is attained by climbing, not by taking the toboggan slide.

* * *

When a business is wound up by the courts it does not go again.

* * *

A merchant is not well ballasted unless he possesses "sand" as well as gold.

* * *

None of us are all we pretend to be. And no one knows it better than ourselves.

* * *

Honesty is the best policy in business. But common sense is just as essential.

* * *

Saint John is not too saintly to scheme, and that successfully, for a winter port.

* * *

All advertising on fences may not be offensive, but a great deal of it is useless.

* * *

There is one satisfaction regarding sour merchants : like sour lemons they shrink away.

* * *

It does not follow that because a grocer keeps Mumm's goods he should keep mum his tongue.

* * *

Merchants who are careful about the tomorrow and careless about the to-day should not be emulated.

* * *

It is not a question these days as to who has the best goods, but who has the best method of selling them.

* * *

Prof. Stephens told a Globe reporter that 4,000 years hence the blue waves of Ontario will be rolling over Hamilton. They may. But the waves of thought that have eman-

ated from Hamilton will be rolling over the wide world.

* * *

The difference between the burglar and the "dead beat" is that one helps himself, while the other is helped by the merchant.

* * *

The difference between Manitoba and British Columbia is that one is rich in golden grain and the other in golden metal.

* * *

He who openeth his mouth to speak evil of his competitor lifteth at the same time the veil that hideth his own imperfections.

* * *

A question in the rule of three : If a by-election will stir up the business instincts of a Cabinet, what will a general election do?

* * *

It is significant that the Beaver Company should supply the first steamship line running out of St. John : the beaver gnaws its way.

* * *

Egotism and egg nog may build up a merchant's spirits, but they take from, rather than add to, the possibilities of his success in business.

* * *

With all the squeezing and tossing the markets get from the bears and the bulls, it is no wonder they sometimes fail to exhibit much life.

* * *

It is only natural that the Dominion Cabinet should be liberal in its bestowal of honors to professionals : Blood runs thicker than water.

* * *

The Consumers' Gas Co., of Toronto, is not likely to let cheaper gas out of their gasometers until the strong arm of the law squeezes it out.

* * *

What Canada wants is hard-headed business men in the counsels of the country. We have been cursed with thick-headed

partisans long enough. It does not matter much whether we have Grit or Tory in power. But it does matter a great deal whether men called to the Cabinet are selected because they represent some creed, or for their business acumen.

* * *

Will The Hamilton Herald kindly inform us whether there is any truth in the rumor that the Customs Department has ruled that Hamilton's tunnel is a pea blower?

* * *

It is said the grocers of Milwaukee have nearly disposed of the street pedlars. They must be wizards : the grocers of course. The pedlars are—well, supply the ellipsis yourself.

* * *

Essex merchants have decided to close their stores at six o'clock on Tuesdays and Fridays during the fall and winter. There is poetry in this, as well as rhyme in the last syllable of "Essex" with six.

* * *

It is all very well to moralize about people doing things in the dark they would not dare do in the sunlight. There are some things that it is not wise to do in the sunlight : cleaning store windows for instance.

* * *

The Philadelphia retail grocers have combined to exact a guarantee from jobbers and manufacturers that all goods sold them are such as meet the requirements of the pure food law. "Be sure you're right, then go ahead," is evidently the motto of the Philadelphia grocers, in spirit if not in word.

* * *

To grant the farmer credit for one year would not be so bad if the wholesaler would the retailer, the manufacturer the wholesaler, and the wage-earner and the producer of the raw material the manufacturer. As long as this is not done retailers who give a year's credit are bearing the greater proportion of the burden. It is no wonder some of them are round-shouldered, financially.

SHIPPING FROZEN MILK.

A YEAR ago a Danish merchant experimented by taking Danish milk, which is peculiarly delicate and rich in flavor, freezing it by the use of ice and salt, and sending it in barrels by rail and steamer to London, Eng. On its arrival the milk proved to be as sweet and well tasting as if it had been just drawn from a cow in the middle of Denmark.

The milk was so much in demand and proved so profitable an article of commerce that the exporter immediately took out a patent on the shipment of frozen milk from Sweden and Denmark to London. He then sold the patent to a stock company with large capital, which on February 1st last bought one of the largest Swedish creameries, converted it into a factory, and, having put in a special freezing apparatus, began on May 1st the export of frozen milk in large quantities.

When the milk is received from the farmers, it is pasteurized, that is, heated to 75 deg. Celcius, and then immediately cooled off to 10 deg. C, and now the freezing is commenced. Half of the milk is filled into cans and placed in the freezing apparatus, where it will be thoroughly frozen in the course of three hours. The frozen milk is then filled into barrels of pine, the only kind of wood that can be used. The barrels, however, are only half filled with this frozen milk, the balance being filled with the unfrozen milk.

This way of packing has proved to be the only practical one, as part of the milk has to be frozen in order to keep the whole cold, and part has to be in a flowing state in order to get the barrels exactly full, which is necessary in order to avoid too much shaking up on the road, by which the cream would be turned into butter; the floating masses of ice at the same time prevent the unfrozen milk in setting the cream. Milk which is treated in this way has proved to keep quite fresh for twenty-six days. Every barrel holds one thousand pounds of milk, and twice a week there will be shipped fifty barrels, making in all 100,000 pounds of milk a week.

The time may not be far away when the dairy farms of Canada may be sending not butter and cheese, but frozen milk and cream, to the large centres of America and Europe.

NICE PARTNERSHIP POINT.

Judge Gill rendered a judgment in Montreal last week which tends to settle a very difficult question of law. The judgment was in the case of Avila Lecompte vs. Chs. Duclos, restaurateur. Mr. Lecompte seized moneys in the hands of Mr. Duclos' partner in virtue of a judgment. The partner denied that anything was owing to Mr. Duclos, as it was impossible to calculate what was com-

ing to him from the profits. These ran on from day to day and they could not be liquidated. To stop moneys of a partner by seizure would be to injure the business of the other partners and their profits might be affected by the seizure. Judge Gill refused to look at matters in that light, and he declared the seizure good and valid.

A SOAP THAT FLOATS.

Wright & Copp, Toronto agents for the St. Croix Soap Manufacturing Co., St. Stephen, N.B., are placing "Sea Foam," a toilet and bath soap, on the market with great success. Many wholesale grocers have oversold and find difficulty in filling orders promptly. The company, however, are doing their utmost to fill orders and promise a car for Toronto this week. "Sea Foam" is a floating soap, and will retail at 5c. per cake. A handsome and striking lithographed hanger is being issued by the firm as an advertisement of this soap. In the foreground of the picture is a colored boy enjoying his bath with "Sea Foam" soap, while a dog is waiting in expectancy for his turn.

CREAMERIES' ASSOCIATION.

The eleventh annual convention of the Ontario Creameries' Association will be held in Cornwall on January 14, 15 and 16, 1896. The association expects to make this the most important gathering of dairymen yet held under its auspices, and have secured some of the most eminent men in Canada and the United States, including Hon. John Dryden, Minister of Agriculture, Toronto; Prof. J. Robertson, Dominion Dairy Commissioner; Prof. Dean, Guelph; Prof. Fletcher, Experimental Farm, Ottawa; Prof. W. P. Brooks, Dairy School, Amherst, Mass.; A. A. Wright, manager of the Renfrew Creamery, and others. It is understood that the Cornwall Board of Trade, which has been lying dormant for some time, will reorganize for the purpose of extending a fitting reception to the delegates.

WESTERN ONTARIO TRAVELERS.

At the quarterly meeting of the Western Ontario Commercial Travelers' Mutual Benefit Society, held in London on Saturday, the following officers were unanimously elected for 1896: President, L. P. Blackwell; first vice-president, R. W. Coates; second vice-president, George A. F. Jackson; treasurer, W. S. Case (re-elected). Directors—For London—George H. Glass, C. W. Nichols, Alf. Russell, J. M. Logan, George Axton, Joseph Pocock, James A. Smith, W. H. Mohan, M. F. Irwin, and T. H. McCurdy. The Toronto directors are: F. W. Heath, R. H. Greene, and F. W. Grew. The by-laws of the society were revised, the principal change being the fixing of six statutory assessments per annum.

WELL-KNOWN GROCER DEAD.

Thomas Stephen Edwards, a well-known St. Thomas grocer, died at the Amasa Wood Hospital Thursday night, of brain affection, in his 58th year, after a month's illness. Deceased was born at Lobo, and came to St. Thomas in 1884, where he opened out a grocery and crockery store, which he continued until a short time ago. Deceased was a prominent member of the Centre street Baptist church. He leaves, besides his wife, one son, A. T. Edwards, grocer, Talbot street east, and one daughter, Mrs. R. D. Kilgour, London. He was a member of St. David's Lodge, No. 302, A. F. & A. M., and No. 76, I.O.O.F., and was insured in the latter for \$2,000. The funeral took place on Sunday, at 9.30 o'clock, from the residence of his sister-in-law, Mrs. J. W. Edwards, 155 Wharnccliffe road, London West, to Lobo cemetery.

DIFFERENT SUGAR STATISTICS.

An English trade journal says: At no time in the history of the beet sugar industry, since it acquired any influence as an important factor in the world's production of the article generally, have the estimates of the new crops on the Continent and visible supplies in all countries differed so much from the actual average of former years as they have done this season; and instead of assisting the trade in forming a correct idea of what is likely to be the aggregate yield for 1895-96, the calculations put forward by opposite parties have been perplexing in the extreme to those who have wished to come to a right conclusion in a matter so full of interest to the refiners, the dealers, and consumers.

INVITATION TO AMERICANS.

Blueberry pie, such as New England mothers used to make.—Sacramento Record Union.

Say, you Record Union man, you want to quit that! Do you hear? It's thirty years since we ate our last blueberry pie (a whole one, too,) back in the hills of the old Bay State, and the delicious taste lingers yet. The sight of those headlines brought it all back, but actually we hadn't the heart to read the article through. Please don't do it any more and awaken appetites that can only be appeased in one place in the world, and that place 3,000 miles away.—Bakersfield Californian.

Come home, brothers! Blueberry pie, squash pie, mince pie—come home! We are in the pie belt, and it's only a few weeks to Thanksgiving. Come home!—N. E. Grocer.

Come home, ye three wandering children. Come home within the folds of the Union Jack, and delight yourselves upon turkey, cranberry sauce and pumpkin pie on Thanksgiving and good old English plum pudding on Christmas.

The movement of lumber this fall from Owen Sound is only limited by the number of vessels which can be secured for the trade. The offer of \$2 per thousand to Detroit and \$2.50 to Buffalo or Tonawanda was made. Every vessel that can be put in commission is making a harvest. Coal from Ashtabula brings 50c. per ton as compared with 35c. last year.

Looking Ahead to the Holidays

We have in store—

Boxes Imperial Cabinet
 ¼ Boxes " "
 Boxes Connoisseur Clusters
 ¼ Boxes Connoisseur Clusters
 Boxes Crescent Loose Muscatels
 ¼ Boxes Crescent Loose Muscatels
 Boxes Dessert Clusters
 Boxes Extra Dessert Clusters
 ¼ Boxes Extra Dessert Clusters
 Royal Buckingham Cartoon
 Finest Double Crown Loose Muscatels

Boxes Selected London Layers
 ¼ Boxes Selected London Layers
 Boxes Black Baskets
 ¼ Boxes Black Baskets
 Boxes Choice Clusters
 ¼ Boxes Choice Clusters
 Boxes Royal Clusters
 Boxes Finest Sultanas
 Boxes Good Sultanas
 4-Crown California Raisins
 3-Crown California Raisins

Boxes Fine Off-Stalk Valencias
 Boxes Selected Valencias
 Selected Valencias, 7-lb. boxes
 Boxes Layer Valencias
 Cases Extra Choice Vostizza Currants
 Cases Fine Vostizza Currants
 Cases Finest Patras Currants
 Cases Finest Filatra Currants
 Barrels Fine Filatra Currants
 ¼ Cases Provincials
 ½ Barrels Provincials

In addition, a full assortment of **NUTS, SHELLED ALMONDS, PEELS, PRUNES, FIGS, Etc., Etc.**

LUCAS, STEELE & BRISTOL, - - - HAMILTON

Arriving in a Few Days

Finest New Layer Dates

Choicest New Grenoble Walnuts

Order early so that we can rush shipments immediately on arrival of goods.

JAMES TURNER & CO.

HAMILTON

LIPTON'S TEAS

We expect to fill all orders next week.

Full Assortment
 now in store

} VALENCIA RAISINS
 } SELECTED Do.
 } EXTRA Do. Do.

CURRENTS, all grades. CURRENTS, cleaned. BLUE FRUIT. NUTS. PRUNES.

BALFOUR & CO. - - - HAMILTON

MALAGA FRUIT

Imperial London Layers, boxes.

Imperial Cabinets, boxes and $\frac{1}{4}$ boxes.

Connoisseur Clusters, boxes and $\frac{1}{4}$ boxes.

Extra Dessert Clusters, boxes and $\frac{1}{4}$ boxes.

Royal Buckingham Clusters, boxes and $\frac{1}{4}$ boxes.

ALSO

California Imperial Layers.

California Russian Clusters.

NOW IN STORE

H. P. ECKARDT & CO.,

Wholesale
Grocers

TORONTO

THE EARLY CLOSING BY-LAW.

THE CANADIAN GROCER has been asked by one of its subscribers in Quebec for fuller information regarding the early closing by-law lately enacted by the Montreal City Council. The law in full is as follows :

No. 222.

BY-LAW CONCERNING THE EARLY CLOSING OF SHOPS.

Passed October 31, 1895.

Whereas, in virtue of the provisions of the Provincial Act : 57 Victoria, ch. 50, sec. 1, the Council of any city or town is empowered to pass by-laws ordering the closing of certain shops at certain hours ;

Whereas, in virtue of the provisions of another Provincial Act, 52 Victoria, ch. 79, sec. 141, the Council of the City of Montreal may impose a penalty for each and every infraction to its by-laws.

It is ordained and enacted by the said Council as follows :

Sec. 1. The shops in the City of Montreal, during the whole year, shall be closed at eight (8) o'clock p.m., and the same shall remain closed until five (5) o'clock the following morning ; nevertheless, this provision shall not be construed to include Saturdays, Mondays, and the eve of holidays.

Sec. 2. Nothing contained in the present by-law shall, during the time shops are to remain closed, prevent the sale or delivery of merchandise which may be required in cases of death, sickness or accident ; nor, in

drug stores, the sale or delivery of medicine or surgical instruments or apparatus.

Sec. 3. The word "shop" shall be held to mean any establishment or place where merchandise is exposed or offered for sale retail, but shall not apply :

(1) To the establishments wherein tobacco only is sold, as well as such articles as are required in connection with the use of tobacco, such as pipes, cigar holders, matches, etc. ;

(2) To the establishments or public resorts where newspapers, periodical reviews, magazines, etc., only are sold ;

(3) To hotels, saloons, taverns, restaurants, cafes or licensed establishments wherein spirituous, alcoholic, or fermented liquors, to be drunk therein, are sold retail ;

(4) To fruit and candy shops, etc.

Sec. 4. The word "closed" or "closed shop" shall mean not open for the sale of merchandise or for the admission of customers, purchasers or the public generally, during the time stipulated in sections 1 and 2 of the present by-law ; but shall not be construed in such a way as to render obligatory the discontinuance of one or more sales begun at the hour fixed for closing.

Sec. 5. The stores wherein are established post offices may remain open, but only for the postal service.

Sec. 6. Any merchant or person in the employ of any merchant, who keeps a shop open, or offers for sale any merchandise in such shop, or store-room, cellar or outbuilding connected therewith, in violation of the

provisions of sections 1 and 2, shall be liable to the penalty hereinafter provided.

Sec. 7. Every person offending against any of the provisions of this by-law shall be liable to a fine, and in default of immediate payment of said fine and costs, to an imprisonment, the amount of said fine and the term of said imprisonment to be fixed by the Recorder's Court, at its discretion ; but such fine shall not exceed forty dollars, and the imprisonment shall not be for a longer period than two calendar months ; the said imprisonment, however, to cease at any time before the expiration of the term fixed by the said Recorder's Court, upon payment of said fine and costs, and the said offender shall be liable to the same penalty for each and every day that such violation or contravention shall last, which shall be held to be a distinct and separate offence for each and every day as aforesaid.

Sec. 8. This by-law shall come into force on the first day of May, 1896.

FOR PORRIDGE OR PUDDINGS.

E. D. Tillson, of Tilsonburg, Ont., is sending out circulars calling attention to his "peerless farinaceous food," Flake Barley. All grocers should carefully read these circulars, for this flake barley makes a pleasant change for oatmeal as a porridge, cooking up white and flaky, if properly prepared, and also constitutes, in the shape of a pudding, a delicious dessert.

We Don't Blow



Because

values are the

About the hundreds of Tons of Broom Corn purchased and used by us during our season's trade.

Our immense output of all grades of Brooms is the most tangible way of showing the trade and public in general that our values are the best, and that we lead all manufacturers in this line of goods.

When your stock is low write us for prices.

H. A. NELSON & SONS, Toronto and Montreal

Malaga Fruit

BEST PACKERS. LOW QUOTATIONS.

Also it will pay you to
place your order for

Eleme Figs with

DAVIDSON & HAY, WHOLESALE GROCERS, Toronto, Ont.

The Great Bread Producer

OBELISK

The
Bakers'
Favorite
Flour



REGISTERED

OBELISK

The
Always
Satisfactory
Flour



OBELISK

OBELISK

Unequalled for Economy



E. D. TILLSON, Tilsonburg, Ont.

**FLAG-SHIP
BRAND**

Canned Salmon

Every can bearing our label is guaranteed to contain strictly first-class fish—the pick of the Fraser River catch. We pack immediately the fish are landed, thus ensuring fresh, sound meat.

ROBERT WARD & CO., Ltd.

Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

TRADE CHAT.

IT IS proposed to make Chatham, Ont., the headquarters of the Erie mills, instead of St. Thomas, as at present.

Rodney, Ont., people want a roller flour mill.

Huston & Co., Glencoe, Ont., are building a cellar and cold storage room.

A quarter of a million bushels of wheat are being marketed daily in the province of Manitoba.

Thompson, Codville & Co., wholesale grocers, Winnipeg, have opened a branch warehouse at Nelson.

G. A. Bigelow & Co., Nelson and Rossland, are contemplating the disposing of their Rossland branch.

E. G. Chamberlain, Parkhill, Ont., produce merchant, will shortly ship a quantity of poultry to Germany.

It is expected that the Sandwich hatchery will have over a million whitefish fry to put into the lakes next spring.

A co-operative creamery company is being organized at Langley. The capital is to be \$5,000 in shares of \$5 each.

It is reported that steps are being taken to start a cheese factory in Salem, Wellington county, Ont., next spring.

The opening of the Fruit Growers' Convention in Woodstock has been postponed from Tuesday evening, December 10, until Wednesday morning, December 11, at 10 o'clock.

The business houses of Chatham, Ont., are very busy. The roads in the country are splendid at present, and an exceedingly large number of farmers take advantage to visit the city.

Rumor has it that Thomas Edwards is going to start a general store at Springhill, Ont. The farmers in that vicinity are offering great inducements to whoever has pluck enough to start in a profitable business.

George McKenzie says that if the citizens of Wingham who subscribed \$500 to a flax mill to be erected there will stand by their offer, he will give the site as promised, the mill and barns to be equal in capacity to either Blyth or Brussels mills.

The best advertising a merchant does is in connection with the disposal of his odds and ends, his "bargains." This attracts people to his store, interests them while they are there, and sends them away with the impression that the store is a place where benefit is derived.

R. J. Graham, Belleville, who has been operating a cheese factory at Ridgetown, Ont., under the supervision of R. H. Hart, has decided to hold a public meeting, and see if they are willing to give the factory a fair patronage. Otherwise he will close it up.

Frank Dowler, of the Great Cash House, Guelph, has concluded the purchase of the

confectionery store occupied by George Williams and owned by James Mays. Mr. Dowler will connect this new premises with his present large store, and thus secure more than double the accommodation he has at present. It will be the finest emporium west of Toronto, and will be conducted on the departmental principle.

The following new post offices have been opened in Ontario: Beaver Mills, Algoma, Robert Reid, postmaster; Elmsdale, Oxford, N.R., H. J. Smith; Erasmus, Wellington, N.R., George Wood; Langman, Simcoe, N.R., Richard Langman; New Canaan, Essex, S.R., Mrs. Ellen Neal; Zenda, Norwich, Oxford, S.R., C. J. Banbury. Offices closed: Gertrude, county of Simcoe, E.R., closed 1st October; Muskoka Mills, district of Muskoka and Parry Sound, closed 1st October.

W. A. Fraser, manager of the Government oil boring party at Athabasca Landing, arrived in Toronto on Monday. The oil well is down 1,700 feet and arrangements have been made to go still deeper. The work will be continued during the winter whenever the weather permits. Although oil has not yet been struck, the boring shows that the strata calculated upon by the geologists are there. This information is of great practical value in any case, and if oil is found of course the advantage will be incalculable. Gas has been struck at various depths.

The Chatham Board of Trade is showing signs of return to life. The adjourned meeting was called for Friday night, and by the regulation time a quorum had turned up. The proceedings were interesting throughout and the debates were spirited. The meeting decided that it would like very much to have the head office of the Stevens-Campbell Milling Co. located here; that the removal of the bar at the mouth of the Thames was an absolute necessity; that natural gas should be obtained for Chatham, and that the aldermen should be elected by a general vote. No motion was taken in the last-mentioned matter, but the general impression of the meeting seemed to be opposed to the present system of electing aldermen.

LATE BUSINESS CHANGES.

The grocery stock, etc., of the late J. R. Brown, of Tilsonburg, Ont., is to be sold by auction on Nov. 27.—J. R. Abbott, grocer, Lovering, Ont., has been succeeded by Thos. Shaw.—John McKinnon, general store, Everton, Ont., has sold out to Geo. Martin.—Wm. Wright, miller, Bradford, Ont., has been burned out.—The stock of A. L. Vanasse, general store, Cowansville, Que., is to be sold.—Thos. Deery, poultry and eggs, Montreal, has assigned, and creditors are to meet on Nov. 28.—J. B. Boursier's grocery stock at Ste. Cunegonde, Que., was sold at 55c.—Anthime and Joseph Des-

marais are partners as A. Desmarais & Fils, St. Hyacinthe, Que.—G. M. Jackson, general store, has been succeeded by Hambley Bros.—Alfred Oram, baker, Prince Albert, Man., has sold out to Harry McCall.—R. H. Williams, general store, Regina, N.W.T., has opened a branch at Balgonie.—Roderick Ross, general store, Selkirk, Man., has sold out to M. Finklestein.

WILL HELP CANADA'S FAST LINE

One of the most important decisions of the Imperial Government for a long time, as far as Canada is concerned, was arrived at on Tuesday. It was nothing less than a decision to give \$375,000 per annum to supplement the Dominion subsidy of \$750,000 for a fast Atlantic line. Young Canada feels several inches taller to-day.

TURNIPY BUTTER.

"Tell the country dealers not to send in turnipy butter," said a well-known Toronto produce man the other day to a representative of THE CANADIAN GROCER.

This is good advice, and outside merchants should heed it. Moreover, they should take care in packing butter not to get any turnip butter into the tub, for no matter how little you put in it "leavens the whole lump."

These remarks are called forth by the arrival of a lot of turnip butter on the Toronto market. Farmers are beginning to feed turnips now, and have to be watched. In the present state of the market turnip butter counts for little.

OPENING UP IN MONTREAL.

So greatly has their business in Montreal and throughout the Eastern Provinces increased that Chas. Boeckh & Sons have found it necessary to open up warerooms in Montreal.

They have selected the large five-storey stone building at 301 St. Paul street for this branch establishment, and hope to have it running in full swing by Dec. 1, or thereabouts.

The building is one of the most modern style and is fitted with the latest improvements, including hydraulic elevators, etc.

At this address full lines of the firm's brushes, brooms and woodenware will be kept.

All manufacturing will still be done in Toronto, and all stock will be carried to Montreal in carload lots.

The enterprise of this house in thus extending operations is to be commended.

Only the purest ingredients used in a cough drop that will stop the most irritating and painful cough—B. F. P.—made by the Toronto Biscuit and Confectionery Co., Toronto.



PACKED IN
WHITE
OPAL
POTS

Always in Stock by our Agents :

BAULD, GIBSON & CO.
C. & E. MacMICHAEL
BEATTIE & ELLIOT
ROSE & LAFLAMME
WM. FORBES
HUDSON'S BAY CO.
A. D. HOSSACK

- Halifax, N.S.
- St. John, N.B.
- Quebec
- Montreal
- Ottawa
- Winnipeg
- Vancouver, B.C.

A. F. MacLaren & Co. - Toronto

A POINTER TO POSTMASTERS.

Notice has been issued to postmasters in Canada, enjoining them to exercise extreme care in redirection of letters. In a recent case a letter addressed to a commercial traveler, who was about to visit a certain place, was sent away from the post-office of that place to a neighboring office for the altogether insufficient reason that no person by the name mentioned in the address was accustomed to call at the first office, while a person of similar name was known to live near the second office. The result was that the letter was opened by a wrong party, and the proper addressee failed to receive it, to his great inconvenience and disappointment. It would greatly help to insure prompt delivery of letters intended for commercial travelers if parties posting such letters would endeavor so to address them as to make it evident that they are not intended for permanent residents of the same name in the localities where they are to be delivered.

DROP IN TRANSVAAL SECURITIES.

The London Economist now estimates that the depreciation in the value of Transvaal gold mining securities since the slump began in September is £78,000,000, allowing nothing for the decline in the market valuation of shares for which it is now im-

possible to obtain a quotation. Outside of the Transvaal stocks the fall has been worse. For instance, the shares of the Chartered British South Africa Co. alone have declined £10,000,000, and the Beers mining shares £5,500,000. The Economist agrees with the opinion that the recovery in values will be slow.

REFUSING TO SELL SUGAR ALONE.

A London woman, who has recently returned from a visit to New York, stated to a friend of mine that she noticed in some of the grocery stores there that an order for sugar alone was refused. If they wanted sugar they also had to purchase something besides. "I think the idea is a good one," remarked my friend.

—Canadian Grocer.

We do not see how a grocer can refuse to sell any article in stock. If sugar is offered at or below cost it is done for advertising purposes, and nothing would be more likely to drive away customers than to refuse to comply with their demand, especially if they were induced to come through the attraction of cheap sugar. We do not believe in making a leader of sugar, or any other staple that everybody must have. Those articles sell themselves. Make goods prominent that afford a profit, and let the "drives" be such as indicate originality of action, and which tend to enhance the reputation of the store.—American Grocer.

PERSONAL MENTION.

William Ince, sr., partner of the firm of Perkins, Ince & Co., wholesale grocers, Toronto, has been elected vice-president of the British Canadian Loan and Investment Co.

J. E. Ganong, of the St. Croix Soap Co., manufacturers of "Surprise" and "Sea Foam" soaps, St. Stephen, N. B., is in Toronto this week.

John Ransford, of the Canadian Salt Association, Clinton, was in Toronto this week prospecting for business.

Charles Parsons, city traveler for John Sloan & Co., Toronto, unfortunately sat upon an infant in a street car the other day and terribly crushed it. As it was his own, however, and made of soap, no proceedings for damages have been instituted.

WHAT A DOLLAR PREVENTS.

'Tis now the prudent mother
Lets her children wildly rove
Lest they hear their father talking
When he's putting up the stove.—Ex.

MORAL.

Have your stoves put up by experts,
Of your children have a care.
Pay the hardwareman a dollar
And your husband will not swear.

Sense and cents—He who is possessed of the first will spend the latter in procuring cough drops. Have on hand B. F. P. cough drops if you want him to come back to your counter.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..

SOLD EVERYWHERE.

MANUFACTORY: LONDON, E., ENGLAND.



The Fruits of Good Living

Are found in our varied stock of Mediterranean Productions. We have currants packed in "Greece," also currants in $\frac{1}{2}$ -bbls. and cases.



Haycastle
Paradise and ..
Choice Filiatra

YOU WILL MAKE A MISTAKE

If you put off buying. The market is advancing rapidly. We have private advices from Greece to the effect that there is very little fruit left. Not enough to supply the demand.

This advice is worth money to you. If you are not full, it will pay you to secure a small-sized jag (of currants).

W. H. GILLARD & CO., Wholesalers Only, **Hamilton**

DON'T TRUST TO LUCK

Sage
Summer Savory
Thyme
Sweet Marjoram and
Poultry Dressing

It may assist you, but more often leaves you in the lurch. Use **good judgment** and buy our line of seasonings, you will sell them at once.



The SNOW DRIFT CO. = Brantford, Ont.

THIS CROWN is the trade mark
of the leading line of



REGISTERED

UNSURPASSED FOR QUALITY

Flavoring Extracts

. . . ON THE MARKET . . .

ROBERT GREIG & CO.

. . . MONTREAL

GROGERS'
SUNDRIES
EXTRACTS
MUSTARD
KETCHUP
OILS, ETC.

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

PEDLAR QUESTION IN TORONTO.

THE long-pending litigation between the City of Toronto and the pedlars regarding the legality of the by-law preventing pedlars from plying their avocation in King, Queen, Yonge and Dundas streets and Spadina avenue, has at last been settled.

The pedlars have won after the case has traveled, with various results, through the inferior courts up to the Privy Council of the Empire.

The by law in question was passed in October, 1891. The following September the pedlars endeavored to quash it. Failing, they went to the Court of Appeal, and there met with no better result. By no means satisfied, they brought the matter before the Supreme Court. Here they were successful, the sitting judges, by three to two, declaring the by-law ultra vires. The city then appealed to the Privy Council of Great Britain, but that august body has upheld the ruling of the Supreme Court of Canada.

Until quite recently the pedlars, on the advice of their counsel, have not been paying license fees, it being held that the result of the then pending litigation might affect the validity of the whole by-law, as well as the clause prohibiting peddling.

Impatient, however, awaiting the decision of the Privy Council, Toronto civic authorities some weeks ago decided to enforce the by-law as far as it related to the license fees. As a result, scores of offenders have been before the Police Magistrate and fined; and there are more to follow. One Police Court case was appealed, but Judge McDougall disallowed it.

As the by-law now stands, minus its prohibitory clause, it is the same as passed by the City Council in 1891. And the authorities are bent on enforcing it.

The fees under this by-law are as follows:

Horse and wagon, \$20; push cart, \$7.50; pedlar with large basket or creel, such as Italians carry on their shoulders, \$2.50; pedlars on foot with all kinds of goods, \$2.50; pedlars with pencils, threads, needles, etc., 10c. Fish pedlars—With horse and wagon, \$10; with hand barrow, \$2.50; with basket, 10c.

Although the by-law of 1891 has been maimed in one of its important features, the merchants who have championed the movement for more perfect regulation of pedlars should not be discouraged. They have only been defeated at one point; and there are other points at which it is possible for them to rally their forces and secure what has now been denied them.

During the argument of the case before the Privy Council the law lords intimated that while the city had not the power to prohibit pedlars from going on certain streets, it certainly had the power to regulate. For instance, the city could say on which side of the street pedlars may be permitted to ply their avocation. It also had the power of defining certain hours and enacting discriminatory fees.

Obviously, then, the City Council has yet a powerful weapon in its hand for abating the pedlar nuisance on the leading and crowded business thoroughfares of the city. There are many other ways of killing a dog besides hanging it.

What Toronto needs, and needs badly, is a charter. Montreal has one; and there is no valid reason why the "Queen City" should not be placed on an equal footing with the "Commercial Metropolis" in this respect.

Concomitant with the advance of civilization is the tendency to increased freedom of provinces and municipalities in matters appertaining to their internal government. And rightly so.

Ideal provinces or municipalities are built up only by action from within. The Federal power cannot know what is best for the province or the province for the municipality, any more than can the mayor of a city best discern the requirements of each home within his municipality.

It will probably be some time before Toronto will be able to procure a charter. And in the meantime those who desire a more vigorous by-law for the regulation of pedlars should make good use of the powers they possess.

The city cannot prohibit pedlars from coming on certain streets, but they can make them pay a price in proportion to the nuisance they create. The magnitude of that nuisance pedestrians and drivers of vehicles are better able to testify than even the mercantile community.

But while working for the one, agitation for the other can be inaugurated.

CANNED TOMATO SITUATION.

THE situation in canned tomatoes is more interesting than it has been for some time. THE CANADIAN GROCER has come to this conclusion after a careful investigation.

It is now generally conceded that although the pack is of fairly good proportions, it is not as large as anticipated.

The tomatoes which were coming into the factories at the opening of the packing season appear to have been on the whole rather above the average in quality. In some districts, for instance, where last year only 11 to 12 cans were obtained from a bushel of tomatoes, this year 15 to 18 cans were secured. Basing their opinions on this, the cannery anticipated an enormous pack. Then, what was natural under the circumstances, most of them pushed sales with more than the usual quantity of vigor. This, however, induced buyers to hold off, they accepting only such offers as were pretty low. And some of the offers were low. Some transactions are said to have been made as low as 65c. But these were exceptional cases, and were, in at least one or two instances, necessitated by the demand of the banks for money. It should be pointed out, however, that the tomatoes sold at the extremely low figures were not the well-known standard brands.

The lowest price ruling to-day for what are termed standard brands is 70 cents per dozen delivered. There have been transactions during the past few days at these figures. Some packers, however, who were willing to accept that figure a week or so ago, are now demanding better prices.

The fact of the matter is that within the last three or four weeks there has been a realization of the fact that the pack, while of goodly proportions, is not as large as people two months ago believed it would be.

As a result of this fact there has been a good deal of quiet buying on the part of wholesalers: Anything offered at a fair price they have taken. In pursuance of this some good-sized contracts have been made.

Although wholesalers held off during the early part of the season, as a result of the freer buying of the past few weeks, jobbers have much larger stocks at their command than they had a year ago. Much of these stocks may not be in the warehouses of the purchasers, but that does not alter the fact that the wholesalers have the goods.

As a concomitant of these heavy purchases by the wholesalers there has, of course, been a corresponding decrease of supplies in first hands.

THE CANADIAN GROCER has evidence enough to warrant the statement that at least four or five of the factories have disposed of practically all their stock. And among these are numbered some of the

principal ones. We know of one factory that the other day had to purchase five hundred cases in order to complete its orders.

A few weeks ago a certain wholesaler in Toronto was approached by two or three packers, who importuned him to manipulate a sort of corner on tomatoes. At any rate they wanted him to purchase all the tomatoes available and they would co-operate with him.

This, however, may indicate many things: it may mean the creation of a corner for the purpose of controlling the market and appreciating prices; or it may mean the creation of a store to which the packers could go and get supplies to keep them going in the day of need. Those who were interested in the suggested undertaking allege that the latter was the real motive. THE CANADIAN GROCER is inclined to think, while this is in part true, that speculation was more at the bottom of the movement than anything else. At any rate it indicates some confidence in the market.

One peculiarity of the situation is that where last year the wholesalers bought only as they required, the packers being allowed to carry the goods, this year the wholesalers are carrying the bulk of the tomato pack. But while this is so, the wholesalers have, on the other hand, disposed of much larger quantities than is usual at this stage of the campaign. Retailers do not as a rule purchase extensively till after the first of the year, but, like the wholesalers, they have been induced by the low prices to purchase earlier than usual.

Under ordinary circumstances THE CANADIAN GROCER discountenances the anticipation of wants, but in the instance under review we opine that the right course was taken: Prices were so very low and so near the first cost that it was wiser to anticipate, within reasonable bounds, than to defer till a latter period; for with tomatoes retailing at three tins for 25 cents there must necessarily be a large consumptive demand, and a demand that will set in earlier than were the goods dearer.

One thing that should not be forgotten in reviewing the situation is the fact that the new pack came on a bare market, and that, with the prospect of a good consumptive demand during the present campaign, a repetition of last year's experience is not at all improbable.

At present prices THE CANADIAN GROCER would advise the trade to purchase, but at the same time we would urge every merchant to make his purchases proportionate to his carrying ability. It does not pay to overload a merchant any more than a ship, even if the indications do favor fair weather.

It may be interesting to note in connection with this article that the tomato pack in New Jersey is estimated to be fully 50 per cent. short on the average, while in Delaware the decrease is estimated to be nearly 50 per cent.

THOSE LOW PRICED TOMATOES.

THE low offers on canned tomatoes in Montreal, exclusively reported in THE CANADIAN GROCER the other week, have caused some misunderstanding, because the conditions qualifying the lots in question were not made sufficiently clear.

The goods are the output of two packers in the province of Quebec near Montreal, and it is understood that some of them are stock that has been carried over from previous seasons.

Of course this does not alter the fact that offers at 65c. have been made, and that they have unsettled the market to some extent; but it must be plainly understood that the low prices do not apply to Ontario packed stocked or to all Quebec brands either.

All brands of Ontario goods are held firm around 80c.; and packers are pretty well sold up on their pack. The same can be said of well-known Quebec makes. One of the latter packers said the other day that while it was quite true that two outside lots were being hawked around the market at 65c., his inside figure was 75c. at the factory, and not for his best brand, which he held for 80c. This establishment was pretty well sold up on its output also. In fact, the position in a nutshell is that while the low offers have created some uncertainty among retail buyers, and so interfered with business, jobbers who hold prime brands of tomatoes are not at all anxious about their property.

At this writing the low-priced goods under discussion, as far as can be learned, are still in first hands, as buyers have been chary about handling them.

THE ST. JOHN SUBSIDY.

THE Dominion Government is to be congratulated on the promptness with which it has complied with the memorial of the merchants of St. John, N.B., praying for a subsidy of \$25,000 for a line of steamships to ply between that port and Great Britain.

Months and years are, as a rule, required to decide questions of this character, but here is an instance where one week proved sufficient.

The old material in the Cabinet is evidently developing business instincts for promptness; or perhaps the not-far-off general elections are doing the sharpening. If the latter be the cause, we can afford to have elections a little more frequently.

But, aside from all motives, the decision of the Government is a wise one. During the winter months Canada's position is most humiliating as far as its Atlantic shipping is concerned. The greater part of our freight and passengers destined for the other side of the Atlantic depart by United States ports. Had we no Atlantic winter ports, as foreigners may sometimes fancy is the case,

we would have to "grin and bear" the humiliation. But we have winter ports. And in Halifax and St. John we have ports, not only the equal of anything on the Atlantic seaboard, but ports that are much nearer Europe than any possessed by the United States.

Therefore the Government would prove recreant to its trust were it to do nothing to encourage the utilization of our own winter ports. Nature has done its part; it is only right we should do ours.

With the increased facilities which this subsidy will afford Canadian exporters, also comes less dependence upon United States ports.

Every ton of freight we now send out of the country via a United States port merely goes out on sufferance. Politicians across the line know this; and frequently, when they want to curry favor with a certain class of voters, threaten to deprive Canada of the bonding privilege. Already they have deprived us, by vexatious ruling, of some of the bonding privileges conferred by the Washington Treaty of 1871.

We built the Soo Canal, not with the object of injuring the United States, but for the purpose of lessening our dependence upon the whims of her politicians. And it is the same spirit that actuates us in desiring to increase the facilities of our winter ports on the Atlantic. The subsidizing of a line running out of St. John is a step in the direction.

One provision of the contract stipulates that preference is to be given to all freight coming from the western provinces, and that rates shall be as low as from any port in the United States.

The first outward bound steamer leaves St. John on December 11.

POOR STYLE OF CHINA GREENS.

THE CANADIAN GROCER had occasion a few months ago to refer to the poor quality of some of the new season's Japan teas. We now make a similar complaint regarding China green teas.

The particular complaint regarding them is that they are carelessly made. One gentleman who has been a large handler of these teas for a number of years assures us that in style they are generally worse than he has ever heretofore seen them.

This condition of affairs has interfered a great deal with business, as out of five or six hundred packages it has been found practically impossible to get a handsome tea. And at the high price now ruling for China green teas, one of the things people demand is style.

Opinions as to the cause of the poor quality of China green teas are largely speculative, but the one which seems to find most favor is that the low prices obtaining last year have induced carelessness on the part of the growers in the preparation of the tea.

ANOTHER ADVANCE IN SALT.

IN a recent issue THE CANADIAN GROCER noted the consummation of an agreement among the Canadian salt men, and the appreciation of values which resulted therefrom.

And now we have to announce a further advance of prices, the result of further joint action on the part of the associated salt well interests.

The advance amounts to about 5c. per barrel, barrels now being quoted at \$1.05.

This further rise in quotations was in reality, it is said, determined upon when the agreement was originally made, and the advance took place. But all parties agreed that it would be wise to gradually elevate prices rather than to spring a big advance on the trade all at once.

The primary cause of these advances is, as THE CANADIAN GROCER pointed out a few weeks ago, owing to the fact that for a long time past Canadian salt well men have been working practically without any profit.

The advance on barrels means also, of course, an advance of 5c. on sacks delivered from the wells, bringing the price up to 65c. per sack.

This state of affairs would seem to afford a splendid chance for Liverpool salt to compete with Canadian, as it can be laid down in Toronto at 62c. It is understood, however, that there is sufficient salt, purchased before the last advance and stored in Toronto (and therefore quotable at 60c.), to meet local competition by Liverpool.

No further advance is looked for.

THE CURRANT MARKET.

Mail advices received from Barff & Co., under date of Patras, Oct. 29, state that the steady upward tendency of the market is due to the strong demand from France and Russia, "in fact, from all markets of consumption."

According to the same advices, 20,000 tons of currants were being shipped and held for shipment during the next fortnight.

It was thought that there would likely be a continuance of the French demand, as the vintage in France is very short.

The Produce Markets' Review of Nov. 9, referring to currants, says: "Although the general position is undoubtedly strong, and future prospects exceeding healthy, it should be remembered that the next three or four weeks will see us through the heaviest buying; and it goes without saying that it is less desirable to play with old fruit, and hold it for a possible improvement, than to do so with the product of the present crop. The price of the lower kinds of new currants has hardened to the extent of 3d. per cwt., the lowest market quotation being now 13s., while the equivalent price in Greece for

future shipments is slightly higher, and the fruit cannot be laid down here under 13s. 3d."

The Toronto Globe of the 19th instant stated that currants were easier in the primary markets at 9s. 6d. None of the brokers in the trade have received any notification to this effect, and consequently the statement is not given much credence. But whether the market is easier or not, the figures given are rather misleading. They would infer that 9s. 6d. was the price here. Such could not possibly be. If they have any application at all it is f.o.b. Patras. The laid-down price here is something like 11s. 6d. to 12s.

ORANGES ARE SCARCE.

The effect of the devastating frosts which laid waste the Florida orange districts last December and January will soon begin to be felt now. Many trees were killed then and others were put back years in their growth, and as a result, whereas the southeastern States of the Union are accustomed to send forth to the world tens and hundreds of thousands of baskets of oranges, the output this year will be very limited indeed.

Toronto is therefore likely to see very few Florida oranges this winter. In fact, not more than an odd car or two will be shipped here, it is thought, and these will be held in all probability at very fancy quotations.

Just now the demand is being filled by Jamaica fruit, which is not of a wonderfully high class. These we shall have to depend upon for a month, and after that come the rather sour Valencias. By January 1, the California oranges should begin to arrive in sufficient quantities to relieve the situation.

Meantime oranges are very scarce and firm, having advanced during the past few days in New York. They are likely to remain rather scarce and dear until after the Xmas holidays are over.

MARKING OF CANNED GOODS.

A resolution was submitted to the Montreal Chamber of Commerce at its meeting last week that is of interest to every grocer in the country. Mr. L. E. Morin, who introduced the resolution, wants the weight and year of manufacture of all canned goods plainly stamped on the cans so that there can be no misrepresentation.

Mr. Morin claims that as matters are now canned fruit and vegetables that have been carried over from previous seasons, sometimes two years old, are sold as new pack, and there is no means of the buyer knowing whether he is imposed upon or not. He accordingly asks the Chamber of Commerce to urge upon the Government the passage of a law which will secure the reform he desires.

The request is certainly a reasonable one, and when the matter comes up for discussion

by the Chamber it is to be hoped that they will give it careful consideration. Anything that tends to guarantee goods against misrepresentation is in the interest of both buyer and seller.

THE POTATO SITUATION.

When Canadian farmers are glad to sell their potatoes at 15c. a bushel, there must be some cause for such low prices, and we have not to search far for a reason. The simple fact is that we have had an enormous over-production in Canada.

And Canada is not alone in this, for we have only to look abroad to learn that the whole world has seen a tremendous yield of potatoes. France and Germany report exceptional crops, and in England and Ireland potatoes bring only 28 to 30c. per bushel. Throughout the United States also the yield has been tremendous, the growers and buyers have flooded the markets, and prices are therefore away down.

The world's yield for the year is estimated at: United States, 282,148,000; Canadian Provinces, 56,956,000; United Kingdom, 192,800,000; France, 443,200,000; Germany, 1,106,000,000; Austria, 306,700,000; Hungary, 118,760,000; Belgium, 141,625,000; Denmark, 19,600,000; Holland, 90,000,000; Italy, 26,460,000; Russia, 611,000,000; Sweden, 57,670,000; Norway, 25,810,000.

While the prevalence of rot in the yield of the United States and the abandonment of the crop in some sections may later on in the winter relieve the situation and cause prices to firm up, we can hardly look for fair prices for potatoes until the next crop is about due anyway.

EARLY CLOSING IN MONTREAL.

The danger of a repeal of the early closing by-law in Montreal is not yet over. The law says that such a by-law may be passed on the petition of the merchants. When passed it must be signed by the Lieutenant-Governor. Apparently it can only be repealed by a petition from these same merchants, and on the approval of the Governor. Some of its opponents say that the new Council may repeal it.

In order to prevent any such possibility, the friends of early closing must continue united and bring all the influence they possibly can to bear to secure the election in February of aldermen favorable to their cause.

The Clerks' Association are still as active as ever. They held an enthusiastic meeting to celebrate their victory. They are organizing committees in each ward to work for aldermen who will pledge themselves to enforce the by-law and to prevent the election of men opposed.

Grand Mogul Tea

COMPETITION

We offer five prizes for the best five advertisements, either prose or poetry, setting forth the distinctive superior qualities of Grand Mogul Tea as follows: Purity, small percentage of Tannin and richness in Theine, consequently its healthfulness; its nice delicate flavor and great strength—all the foregoing being reasons why medical men recommend its use. Every competitor must enclose the end label of half pound package as a guarantee that he used the tea and speaks from conviction. The names of the winners will be published with advertisements in their order. Competition will be closed Jan. 15th, '96. Names of judges will be published later. Prizes will be awarded according to order of merit.

1st Prize—\$20 in Gold.

2nd " —\$10 in Gold.

3rd " —10 lbs. Grand Mogul Tea at 50 cents.

4th " —5 lbs. Grand Mogul Tea at 50 cents.

5th " —3 lbs. Grand Mogul Tea at 50 cents.

Sold by leading grocers everywhere. Call and get handsome sample tin.

T. B. Escott & Co.

LONDON, ONT.

Sole Agents for Canada and the United States.

MANITOBA WOOL EXPORTS.

The extensive exports of wheat, cattle and sheep from Manitoba and the Northwest have attracted widespread attention, but there is another product that will cut a respectable figure in the exports of the country this year that has been overlooked, viz., the wool crop. For the past four years the production of wool has been increasing by leaps and bounds. Last year a little over half a million pounds were shipped to the east, and this season about 1,000,000 pounds have been purchased by Ontario, Quebec and American dealers. This is the calculation of the local representative of Canada's largest buyer, who keeps well posted on the quantities sold and shipped. This gentleman informed a Free Press reporter yesterday that the quality of Manitoba and Northwest wool this season was much better than any previous crop, and that the buyers were well satisfied with it. The poorest quality came from the Mennonite reserve. Over two-thirds of the amount exported was supplied by the western ranches. The average price paid was ten and a half cents per pound, which represents an aggregate of \$105,000 realized by the growers. The entire clip of one ranch, 50,000 pounds, was secured by a Boston buyer.—Free Press, Winnipeg.

QUALITY NOT QUANTITY IN CIRCULATION.

"In all the discussion about circulation," said the editor of a leading trade paper recently, to the editor of The Trade Press, "not half enough attention has been paid to quality of circulation. It is the character of your readers that makes your paper valuable or otherwise to advertisers." This is a solid chunk of sound sense. The men, or boys, who look a trade paper through for the "funny" column in it or a personal item that may be there, are of mighty little value either to publisher or advertiser. He is usually the reader who looks at the paper as long as it can be had free. One man who pays for his paper, insists on having every copy, and who reads it for the editorial comment on the technical articles, is worth more as a possible and probable buyer of things advertised in such papers than a carload of certain kinds of readers. There is a class of readers who are forever writing to advertisers for catalogues, prices or samples, but who have not the slightest intention of buying. They serve to "bring answers" to the advertiser, but it is a nuisance instead of revenue, a useless lumbering up of his mails. They are the same class of readers who are constantly sending for sample copies of newspapers without the remotest intention of any sort of patronage of the same. It were better for publisher and advertiser if these diligent readers and "subscribers" were in purgatory.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK

MONTREAL

WE ONLY PACK

What we find, on most careful inspection, is the best meat.

T. R. F. CASE,
SEAFORTH, ONT.

A Pension for Life

DO YOU WANT ONE ?

See one of our agents about it, or send for explanatory circular to Head Office.

MANUFACTURERS' LIFE INSURANCE COMPANY

63 Yonge Street, (cor. Colborne)

Toronto, Canada.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

NO new marked features have developed on the market during the past week. Canned vegetables continue in good demand at steady prices, and fair attention is being given to new season's foreign fruits. In other lines trade is quiet. In respect to sugar, it is dull, while teas are not receiving the same attention as they were a few weeks ago. Further shipments of new season's foreign dried fruits have arrived, but a great deal of dissatisfaction is being expressed at the slow manner in which the goods are coming forward from the direct steamer at Montreal. The reason assigned is the great pressure that is being made upon the rolling stock of the railways.

CANNED GOODS.

Canned vegetables continue in good demand, particularly peas, which are alleged to be nearly exhausted. Some wholesalers assert that they will not now take less than 95c. per dozen for peas. The situation in canned tomatoes, as noted editorially, continues to gather in strength. Salmon continues in fair demand at from \$1.10 upward, according to brand. We quote as follows: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c.; for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.40 to \$1.45; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$2 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1 \$1.10; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.40 to \$1.45; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

COFFEE.

The markets both in the United States and in Europe are dull and lifeless. Locally the market is quiet and unchanged. We quote green in bags as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

Business is almost nil, but the Canadian refiners are refusing to shade prices. Some bids at figures slightly under regular quotations have been made by wholesalers, but they have not been entertained. As a consequence buyers and sellers are apart. Licht's latest estimate issued on Saturday last shows a deterioration in the growing beet crop, the effect of which was to advance prices 1½d. in London for November and December. The feeling in New York is steady at the recent decline. The decline in question was only in certain lines and was, it is claimed, made to equalize quotations, and should not, therefore, be taken as an indication of weakness. In consequence of the dulness here wholesalers are accept-

ing lower figures than a week ago. We quote: Granulated, No. 1, 43 to \$4 45c.; do., No. 2, 4½c.; yellows, 3¼c. up.

SYRUPS.

The movement in syrups is still light. Only a few of the refineries appear to have any syrups to offer. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is a good demand for molasses. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

RICE.

The conditions are much as before, both in regard to business and prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

There is a good demand generally for spices, especially ginger. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

Shipments are still arriving, but there is not much demand yet. We quote as follows: Brazil nuts, 11¼ to 11½c. Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

In Japans there has been considerable buying of medium to fine grades, at prices showing better results to shippers, with great scarcity of low grade and teas for price. Holders of China blacks have eased off a little in their views; there has been considerable buying of medium grades, Kaisows and a few Monings, both these kinds showing unprecedentedly good value. Greens have eased off somewhat, with fair buying at the decline. Ceylons and Indians are about one farthing lower in London on low grades. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are still in demand at steady and unchanged prices. Leading brands we quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¾ to 5c.; selected, 6c.; layers, 6½c.; California loose muscatels, 3-crown, 5½c.; 4-crown, 6½c.

Currants continue in fair demand at unchanged prices. Mail advices state that the

advances have been largely due to the demand on French and Russian account. We quote as follows: Fine Filatras, in half-barrels, 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Most of the houses did not receive their shipments of Malaga fruit till Monday and Tuesday, owing to the slow deliveries of the railways. The quality is fine. One importer asserted the shipment was the finest he has seen. We quote as before: London layers, \$2 to \$2.20; black baskets, \$2.75 to \$3.20; blue baskets, \$3.25 to \$3.50; choice clusters, \$3.25 to \$3.50; Dehesa clusters, \$4 to \$4.50; Royal clusters, \$5 to \$5.25; Royal Buckingham clusters, \$4.50; Non-Plus-Ultra and Royal Windsor, \$6.50.

Bosnia prunes continue firm in the primary market according to latest advices. A few French prunes and plums have arrived on the market Saturday last. Some of these plums are extra choice, being worth 20c. per lb., while the price of all French goods are high so far this season. The lowest on the market at present is worth 6½c. A few Bosnia prunes are also to be had. We quote: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7¾c.; "U," 110-115 to lb., 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 5 to 6c.

California evaporated fruits are in good demand and prices in the primary market are steady. We quote: Apricots, 13½ to 15c.; peaches, 10½ to 12½c.; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.

Figs are quiet and steady. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 18 lb., 13 to 15c.; 28 lb., 16 to 18c.

"Nothing will Cement"
a Grocer's trade like good Tea.

"SALADA"

CEYLON TEA

Is fast killing the tea trade of departmental stores and pedlars, for the simple reason it cannot be matched in flavor and is sold only to the legitimate grocery trade.

P. C. LARKIN & CO.

25 Front St. East.

TORONTO

and
318 St. Paul St., MONTREAL

Prices and Samples on application
in response to postal.

SURPRISE SOAP

It pays to buy Surprise Soap in 5-box lots—you save the freight. We pay it. Figure up the saving by buying in this way.

We make and
sell
Surprise Soap

The St. Croix Soap Mfg. Co.
ST. STEPHEN, N.B.

Branches:

Montreal: 17 St. Nicholas St.
Toronto: Wright & Copp, 51 Colborne St.
Winnipeg: E. W. Ashley.
Vancouver, St. John's, Newfoundland.

GREEN FRUIT.

The chief features of the green fruit market this week are the facts that oranges and bananas are both firming up. There are very few bananas in the city, and the Jamaica oranges are none too plentiful. Cranberries remain very firm, though good stocks of very fine berries are on the market. Malaga grapes are scarce, and are likely to go higher, as Liverpool advices say that there are no good "marks" left for shipment. The scarcity in all these lines is emphasized by the arrival of Thanksgiving day, which as usual has had the effect of strengthening the market. We quote: Lemons—Messina, \$3.50 to \$5.50 per box; Malaga, in half-chests, \$8 to \$9, boxes, \$3.75 to \$4; Oranges—Jamaicas, in boxes, \$4 to \$4.50; in bbls., \$7 to \$7.50; Bananas, \$1.40 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$2.25 to \$3 a barrel; grapes, 4 to 5c. per pound, and 25 to 40c. for small baskets; Malaga grapes, \$6 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$2 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE, EGGS, POULTRY.

BUTTER—As predicted in these columns last week, butter is a little weaker than it was. The warm weather perhaps has something to do with this, but unless the demand in England improves very much higher prices can hardly be looked for. We quote: Old summer dairy and store packed, 8 to 12c.; fresh prints, 15 to 16c.; fresh tubs, 15 to 17c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 22 to 23c.

CHEESE—Local buyers have paid 8¾ to 9c. for August-September Canadian makes, and 9½c. for balance of season.

EGGS—Fresh eggs bring 16 and 17c. per doz., while pickled cannot be bought lower than 13½ to 14c.

POULTRY—Is coming in in good quantities, but, despite the weather and all, it keeps very firm in price and has even advanced a little. We quote: Geese, 5½ to 6½c. per lb.; turkeys, 7 to 9c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firm at 6½ to 7c. per lb.

POTATOES—Show no particular change. The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz.

PROVISIONS AND DRESSED HOGS.

There are large offerings of hogs, but packers do not seem willing to pay the price asked in many cases. As a result, sellers are anxious. Just now hogs are bought at \$4.65 to \$4.70, selected weights, but they may go lower. We quote products:

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 10½c.;

small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¾c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

DRESSED BEEF, VEAL AND MUTTON.

Farmers just now are running in their cattle off the pasture for slaughter, and an over supply has resulted. This, in conjunction with the warm weather and the influx of poultry, has brought prices away down. They will go up a notch when cold weather returns and the surplus cattle are disposed of. Dressed meats by the carcass are thus quoted: Beef, first-class, \$5.50 to \$6 per 100 lbs.; fair to middling, \$4.50 to \$5; rough and inferior, \$3.50 to \$4. Lamb, 4¼ to 5c. per lb. Mutton, 3½ to 4c. per lb. Veal, 4 to 6½c. for first quality.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 74c.; red, 71c.; goose, 60c. per bushel.

OATS—Quoted at 28 to 28½c. per bushel.

BARLEY—Quoted at 35 to 44c. per bushel.

FLOUR—Ontario is higher, while the price of Manitoba has sagged somewhat. We quote: Ontario straight roller, \$3.15 to \$3.20; Manitoba, \$3.50 to \$3.69; patents, \$3.75 to \$3.85.

HAY—Baled hay is very scarce and advancing in price, while baled straw is practically unobtainable. For baled hay in carload lots, \$14 to \$14.50 is being paid, \$16 being asked for ton lots.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; corn-

The Toronto Cold Storage Warehouse IS PREPARED TO STORE YOUR PRODUCE

Apply **W. H. LECKIE, Manager,**
THE TORONTO COLD STORAGE CO. TORONTO, ONT.

"Royal City"

OUR LEADING 3-LB. BAR OF
LAUNDRY SOAP.

For general household use this soap is unexcelled.
For prices, etc., write

GUELPH SOAP CO., Guelph, Ont.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

Arriving daily at

White & Co.'s

TORONTO

Oysters Haddle Ciscoes Codfish Quail-on-Toast Bloaters
Digby and Lab- radior Herrings Figs in Taps and Boxes Cranberries Malaga Grapes Lemons Oranges Bananas Sweet Potatoes New Nuts and Dates soon

P.S.—Consignments of Chestnuts, Hickory Nuts, Apples, Onions, Poultry, Butter and Eggs solicited.

Choice Sea Food

"GEM OF THE SEA."

Extra Boneless Fish, in 1 and 2 lb. blocks. Ask your wholesaler for it.

PACKED BY

LEONARD BROS.

ST. JOHN, N.B.

COWAN'S COCOAS OFFEEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

meal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

FISH.

As the close season for lake fish is now on, trade is rather quiet. It will wake up again after December 1, however. Standard oysters are quoted at \$1.10 to \$1.20, but selects remain at \$1.65 to \$1.75. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 6 to 7c. per lb.; flitch cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SEEDS.

There is no change in business, which continues quiet; there is a little more enquiry for alsike. Prices are unchanged. Current quotations are as follows: Timothy, \$3 to \$4 per 100 lbs.; alsike, \$4.50 to \$7 per 100 lbs.; red clover, \$7 to \$7.50 per 100 lbs.

SALT.

As noted in our editorial columns salt has made another advance of 5c per barrel. Prices now are: Barrels, \$1.05; coarse sacks, 60c.; fine sacks, 65c.; dairy, \$1.50; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Have declined another half-cent in price and dealers are now paying 5½, 4½ and 3½c. respectively for Nos. 1, 2 and 3. Cured are held nominally at 6¾c. Business is very quiet, sales being difficult to make, and everybody seeming to be waiting.

SHEEPSKINS—Lambskins and shearlings have advanced another 5c., and now bring 75c.

WOOL—Trade continues quiet. We quote: Fleece combing, from 23½ to 25½c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

In the States all lubricating oils have advanced 1c. per gal., and American burning oils have done the same. Crude is high and an advance is expected here, especially as small stocks are held here. Meantime we still quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

TORONTO NOTES.

H. P. Eckardt & Co. are offering special values in 14-oz. and 10-lb. boxes four-row choice Eleme figs.

Batger's jams (1-lb. glass), following flavors: strawberry, raspberry, black currant, apricot, green gage, are offered by Eby, Blain Co., Ltd.

Attention is called to the counter scale with automatic scoop, offered by Lucas,

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

CLEMES BROS.

TORONTO

The first **NEW DATES** Best Marks

....ALSO....

Cranberries Messina Lemons
Malaga Grapes Jamaica Oranges

Large Lots a Specialty

Steele & Bristol. It will weigh up to 210 lbs. or by the ounce.

H. P. Eckardt & Co. are in receipt of a shipment of Faulder's goods, consisting of Home-made and Silver Can marmalade; also a full line of their jams.

D. Gunn, Flavelle & Co. say they hope soon to catch up with their orders on "Maple Leaf" lard. Their same brand of smoked meats are also said to be enjoying an undiminished sale.

"Yes, our tea trade has been big this autumn," says Mr. Steele, of Lucas, Steele & Bristol, "but then we never had such values to offer in Japans and Ceylons. Lately Indians have been on the increase, as well as medium China teas. We still consider 'Hillwattee' the best package tea on the market."

The Colborne street stand, occupied by the now insolvent firm of Ryan & Delaney, did not long remain vacant. John H. Skeans has already opened up a produce and commission business at the same place. Mr. Skeans conducts a grocery and a butter and provision store on King street, and it is understood he proposes to dispose of much of his receipts through these retail establishments.

New canned pumpkins are in stock with Davidson & Hay.

T. A. Lytle & Co. report large sales of their fine jams and jellies.

Warren Bros. & Boomer have received a shipment of Panarita and Casalina currants.

T. A. Lytle & Co., Toronto, say they have already received repeat orders for mince meat.

H. P. Eckardt & Co. report the arrival of new Tarragona soft shelled almonds and Grenoble walnuts.

A shipment of choice Vostizza currants in half-barrels has been received by H. P. Eckardt & Co.

Shelled Valencia and Jordan almonds and Malaga fruits (ex Fremona) are to hand with Davidson & Hay.

The first shipment of new dates are now on the market: a carload shipped to Clemes Bros. ex ss. Hopedale.

Davidson & Hay are offering good values in low-grade Japan teas. These teas were bought prior to the advance in Japans of

this grade, and are being offered at figures lower than they could be bought for to-day, the firm report.

Dawson & Co. have some extra fancy Palermo lemons.

Clemes Bros., report the arrival of 3 cars of Messina lemons.

Baled hay is very scarce, while baled straw is practically unobtainable.

Clemes Bros. are just in receipt of a car of Jamaica oranges in boxes and barrels.

Davidson & Hay report arrival of shipment of finest 7-crown Eleme figs, and cheaper grades in fine Eleme fruit.

Clemes Bros. are offering a special value in evaporated apricots. They have bought out a line of Griffith & Skelly's goods.

The Toronto Salt Works say that last month they did more business than during any previous month of the firm's existence.

The Pure Gold Manufacturing Co., of Toronto, is in receipt of another cable order from London for 400 cases of their goods.

Hannah & Co. are shipping turnips to the United States, but owing to the over-supply of potatoes, turnips will not bring good prices.

W. Boulter & Sons have a handsome novelty which they will send to all their trade for distribution to the customers about Christmas time.

Rutherford, Marshall & Co. are offering at a low figure some of last year's long clear bacon. Dealers desirous of purchasing may write for terms.

D. Gunn, Flavelle & Co. say they are finding an active demand for pickled eggs, which give better satisfaction than some so-called "fresh" eggs now offered.

Graham McLean & Co. are introducing to the trade "Supreme" shortening. It is already taking well, and as it "goes further" than lard, it is looked upon as a promising article.

The Eby, Blain Co., Ltd., are in receipt of a car of California evaporated fruit in bags, consisting of apricots, peaches, pears, prunes, white nectarines, egg plums and pitted plums.

J. W. Beardsley's Sons, New York, have just finished in Hamilton and Toronto the distribution among retail grocers of 30,000 copies of "Your Breakfast," a neat cook

book showing twenty different receipts for the preparation of codfish. Any retailer wanting copies may obtain them from any wholesale house by sending a postal card.

A feature of the Eby, Blain Co.'s sample room this week is their display of fine Malaga and California fancy Christmas fruit, which, they claim, is the finest they ever imported.

Among the fruit shipments received this week by Perkins, Ince & Co. is a line of extra choice French plums, believed to be the only one of the kind that has come to Canada this season.

Attention is called to Gillard & Co.'s advertisement. They have private information regarding the currant market warranting a prediction that another cent per pound advance is quite in order.

W. Paterson & Son are the originators and sole manufacturers of a beautiful new confection called "Quaker Drops." These goods are packed in elegant glass jars, and are having a large sale.

W. H. Gillard & Co. are in receipt of another shipment of Rio coffee, the quality of which turns out very satisfactory and prices lower than ever. Heavy dealers in Rios will find it to their advantage to communicate with this firm.

A sharp advance of 1s. to 1s. 3d. per lb. has taken place during the past week in the price of oil of lemon. The cause of the advance is the fact that stocks of old oil are about exhausted, while the new crop is about one-third less than last year.

Nicholson & Brock have just opened a bird seed business in Toronto, and will put up the choicest imported recleaned bird seed, besides packing inferior grades and selling seed in bulk. In each 1-lb. packet of their best seed, viz., "Brock's Bird Seed" there is a cake of patent bird bread, which is an excellent preparation for caged birds.

For two years Canadian manufacturers have been trying to imitate Gillard's pickle, but Gillard & Co. desire to state that the ingredients in this delicious relish come from all parts of the world, China contributing largely. "Such another delicious table delicacy has never been offered to the consumer, neither in this country nor any other," write W. H. Gillard & Co., the Canadian agents, "and every festive board dur-

EDINBURGH

SYMINGTON'S

ESSENCE

OF **COFFEE**

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, **TORONTO**

Pointers on Tea

Tea Blending is an art and there are few who understand it. Only through careful study and years of practical experience can it be thoroughly mastered.

The Secret lies in knowing the peculiar character of the different teas and in understanding how to put them together so that they will assimilate and blend into a perfect, pleasing tea.

This end has been reached in our **SPECIAL BLENDS** given below. The **NUMBER** indicates the selling price to the consumer; and is branded on each package. Put up in chests of 100 lbs. and half-chests of 60 lbs.

- No. **30** is a strong, syrupy tea, particularly suitable for hotel and restaurant trade
- No. **40** is a handsome leaf, full, rich flavor, pungent and catchy, and just the thing for mechanics, railroad men and those who love a full, piquant tea.
- No. **50** is a rich, creamy, fine-flavored tea, full boquet, specially suited for 5 o'clock teas, and for those of more cultivated palates.
- No. **60** is a rich, full-bodied, fine-flavored, liquoring tea; very rich wine color in the cup—with cream and a little extra sugar this will please all connoisseurs looking for a fine, full, after-dinner tea.

Send us a confidential order for a sample half-chest of each of these (**they show the retailer a handsome profit**) and see what they will do for you.

We have 350 matted half-chests of **Formosa Oolong**, for blending purposes, splendid value, which we are offering at from 8 to 10 cts., according to quality and quantity.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

ing the Christmas season should be provided with this toothsome adjunct. As the housewife says, 'It comes high, but we must have it.'"

California prunes have advanced from $\frac{1}{4}$ to $\frac{1}{2}$ c. per lb. at the Coast owing to large offers for same from Europe. Apricots have stiffened in price and grown scarcer. Loose muscatels remain unchanged, with all sorts of offers flying around, but the standard brands remain firm, and shippers have been able to obtain a slight advance on 4-crown.

The British ship Ardmore, 1,092 tons, Capt. White, arrived Nov. 11, from London, with general cargo, and will load salmon for Liverpool. The five vessels of this year's fleet that have already cleared carried 263,267 cases, valued at \$1,373,209. The Ardmore will probably carry about 49,000 cases, and the John Gambles, yet to arrive, 46,000 cases.—B. C. Commercial Journal, Nov. 12.

QUEBEC MARKETS.

MONTREAL, Nov. 20, 1895.

GROCERIES.

THE week has not presented any striking feature, and, as a whole, business is of moderate volume. There has been rather more enquiry for sugar at the refineries during the past six days for future delivery, but the jobbing demand is light. Syrups and molasses have ruled quiet and firm. Teas show a moderate degree of activity, and there have been turn-overs of China greens and medium Japans to a considerable extent. The firm feeling in all kinds of dried fruit is fully maintained, and in Valencia and California raisins and dried currants quite a noticeable business has been transacted from second hands. Canned goods continue quiet and dull, and there is nothing else of moment to refer to.

SUGAR.

The reduction in price by the refiners has led to a little more activity in the sugar market, but the volume of business is not materially increased. Advices on raw from outside points lately have been rather easier in tone, but no radical change is likely on this market. At the refineries granulated has been moved at 4 3-16c., and high grade yellows at $3\frac{3}{4}$ c., but in a jobbing way. We quote: Granulated, $4\frac{1}{4}$ c., and yellows, $3\frac{1}{4}$ to $3\frac{3}{4}$ c., as to grade.

SYRUPS.

There has been a steady, quiet demand for syrups during the past week at $1\frac{3}{4}$ to $2\frac{3}{4}$ c. per lb. at the refinery, but in a jobbing way business is rather quiet at $1\frac{1}{2}$ to $2\frac{1}{2}$ c., as to grade.

MOLASSES.

There has been no change in the molasses market since our last report. Business is of a quiet jobbing character to fill actual wants at 37c. for Barbadoes and 35 to 36c. for Porto Rico.

RICE.

There has been a fairly good demand for rice, while prices rule steady.

SPICES.

There has been no change in spices during the past week, the volume of business being fair and prices generally steady.

Black pepper has sold at $7\frac{1}{2}$ to 8c. in jobbing lots, and cloves at 9 to 10c., while lots of white pepper have left the factory on the basis of 10 to $12\frac{1}{2}$ c.

FIGS.

The fig market is steady at 9 to 12c. for ordinary and 13 to 17c. for fancy fruit.

COFFEE.

The coffee market exhibits no new feature, business being confined to a small jobbing trade. Prices all round are steady as follows: We quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, $27\frac{1}{2}$ to 31c.

TEAS.

The tea market has not shown much activity. The most prominent feature has been some sales of round lots of China green tea on private terms, some 800 packages changing hands. The movement from second hands is light, as local and country retailers have supplied themselves for some time ahead now with all grades except low-priced Japans. The market continues very bare of supplies of these, and any that are in hand are held firm for the advance. Medium lots of Japans have been taken for account of western jobbers at 16c., and also quite a few lots of Ceylon and India teas. In fact, the consumption of these teas in Ontario, if the movement this fall is any criterion, must be largely increasing. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

The Valencia raisin market is very firm on spot. All the supplies in first hands have been absorbed, or nearly so, and there has been a continued good jobbing enquiry for all grades running from ordinary off-stalk to selected. We quote values firm, as follows: Ordinary off-stalk, 4 to $4\frac{1}{4}$ c.; fine off-stalk, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; selected, $5\frac{1}{2}$ to $5\frac{3}{4}$ c., and layers, $6\frac{1}{4}$ to $6\frac{1}{2}$ c.

There has been a good demand for California raisins. The market here is very lightly supplied with 4-crown loose muscatels, and as the same advices come from the Coast, jobbers who have them in stock are very firm in their views. In fact, an order could not be filled under 7c. The stock of 3-crown, however, is more ample and prices rule about as follows, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

There is no change in Sultana raisins. Supplies of them are light on spot, only a few jobbers having any, and values are held at 6 to $6\frac{1}{2}$ c. as to grade.

In table raisins a fair business is doing, prices ruling steady as follows on Malaga fruit. We quote Malagas: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

The currant market rules very firm, and stocks in jobbers' hands here are much lighter than usual at this season. Prices are held at: $3\frac{1}{2}$ to $3\frac{3}{4}$ c. in barrels, 4 to $4\frac{1}{4}$ c. in half-barrels, and $4\frac{1}{2}$ to $4\frac{3}{4}$ c. in cases and half-cases.

There is no change in prunes, which continue strong in tone. Business in a jobbing way has been fair as follows: We quote: French ordinary, 6c., and choice, $7\frac{1}{2}$ to $13\frac{1}{2}$ c.; new Bosnias from second hands at 6 to $6\frac{1}{2}$ c.

There is no change in dates, which we quote at $4\frac{1}{4}$ to $4\frac{1}{2}$ c.

NUTS.

The nut market is much as it was last week and business is quiet. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

There is little or no change in the canned goods market. Lobsters are firm and prices on prime brands of other leading lines are held pretty firm. We quote: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 75 to 80c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There has been a fair trade doing in Scotch whiskies, for which some good orders have been booked during the week. Wines have been on the quiet side.

GREEN FRUIT.

No striking change is to report in the green fruit market. Supplies have been fairly liberal, but were cleared up under a fair demand.

APPLES—Receipts have been rather heavy, but sales are easily made at firm prices. We quote \$2 to \$3.25 per bbl.

GRAPES—Almeria grapes are steady at \$5.

CRANBERRIES—Steady and unchanged at \$8.50 to \$10 per bbl.

ORANGES—Range from \$6 to \$6.50 per bbl. for Jamaicas.

LEMONS—Palermo lemons are unchanged at \$2 to \$3 per box.

SPANISH ONIONS—In fair demand at 40 to 45c. per crate.

SWEET POTATOES—Rather easier at \$3.50 to \$4 per bbl.

COUNTRY PRODUCE.

EGGS—There was a fair demand for eggs, and prices rule steady. We quote new laid at 18 to 20c.; choice candled at 14 to 15c., and ordinary stock at $11\frac{1}{2}$ to 12c. per dozen.

POTATOES—The market for potatoes was quiet at 35 to 40c. per bag for choice Early Rose in car lots.

BEANS—Beans are moving slow at \$1.10 to \$1.15 per bushel for choice hand-picked in car lots, and at \$1.20 to \$1.30 in small quantities.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

BEARDSLEY'S SHREDDED CODFISH

TRADE
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley,
AGENTS: { Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.

TELEPHONE 645.

MCWILLIAM & EVERIST
GENERAL... **FRUIT**
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

English
Breakfast
Bacon
No Bones
No Waste
Perfect Quality

*Delicious
Appetising
Profitable*

We can now fill all orders for Eng-
lish Breakfast Bacon promptly.
Send for Prices.

F. W. FEARMAN
HAMILTON

THE FOAM YEAST
Bakers' Tablets
Specially Prepared for Bakers.

Send for sample box containing
10 lbs., \$1.00, with full directions.

The Foam Yeast Co., Ltd.
79 Esplanade E., TORONTO.

HOPS—The demand for hops was slow at
5 to 8c. per lb. for new, as to quality.

POULTRY—The poultry market was quiet
and easy. The receipts were fair and the
demand slow. We quote: Turkeys, 8 to
8½c.; chickens, 5 to 6½c.; ducks, 7 to 8c.,
and geese, 5½ to 6c. per lb.

DRESSED HOGS—In dressed hogs, trade
was quiet at \$5 to \$5.50 per 100 lbs. in a
jobbing way. Car lots are offering at less
money.

TALLOW—The tallow market is un-
changed at 5½ to 6c.

HAY—The hay market shows more ac-
tivity recently, there being a good enquiry
experienced from Ontario points. We quote:
No. 1, \$12, and No. 2, \$10.50.

PROVISIONS.

There was no change in the situation of
the local provision market. The demand is
slow and business quiet. We quote: Cana-
dian short cut, clear, \$14.50; Canadian
short cut, mess, \$15; hams, city cured, per
lb., 9 to 10c.; lard, Canadian, in pails, 8¾
to 9c.; bacon, per lb., 9 to 10c.; lard, com.
refined, per lb., 6¼ to 6½c.

BUTTER.

The butter market continues dull with a
dragging sort of trade confined to small lots
for actual wants on local account. In this
connection medium sized parcels of cream-
ery were moved at 21 to 22c. to-day, and
Western made stock sold at 16 to 16½c.
Receipts of Township dairy are light and any-
thing choice fetches 18 to 19c., but the out-
side is an exceptional price. We quote: Fin-
est September creamery, 21 to 22c.; finest
August creamery, 19 to 19½c.; Township
dairy, 17 to 18c.; fresh Western rolls, 16 to
17c.; Western dairy, 14 to 15c.

CHEESE.

The cheese market continues quiet and
steady. Business in late made cheese is at
a standstill. Owners of it consider that it
is good property, and are in no hurry to
sell, and as buyers are not disposed to con-
cede what the former ask, values on this
grade of stock remain nominal, at a range
of 9¾ to 9½c. for finest Western makes, and
8¾ to 9c. for Eastern makes. On the other
hand, good grading from 8¾ down to 8c.
are fairly active in a small way. Sales of
last half August were noted at 8¾c. to-day,
and earlier makes sold over the iron, from 8
to 8½c., as to quality. Cable advices are
of quite an indifferent character. We
quote: Finest Ontario, fall makes, 9¾ to
9½c.; finest Quebec, fall makes, 8¾ to 9c.;
summer makes, 8 to 8½c.

ASHES.

The ashes market is quiet and steady.
We now quote: First pots, \$3.90 to \$4;
seconds, \$3.75 to \$3.80, and pearls, \$4.60
to \$4.70.

MONTREAL NOTES.

C. W. Murphy & Co. note some good
orders for Watson's 3-star Scotch whisky.
They now have a full supply on hand.

Kinloch, Lindsay & Co. note a good de-
mand for their California table raisins. The

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

PILKINGTON'S POWDERED CAUSTIC SODA

"BELL BRAND" in 1-lb. tins.

Dillon's Baking Soda

"BELL BRAND" in lb. packages.

Ask your wholesale grocer for them.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,
Toronto,

Pork Packer and
Commission Merchant

Write for prices. A
trial order will
convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

1/2 OF OUR ORDERS
COME BY MAIL
UNSOLICITED

Write Us

and we will guarantee satisfaction.

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants Toronto

appearance of these goods is certainly first-class and they simply look delicious in their tasty packages. They are of the well-known G. & S. brand.

Hudon, Hebert & Co. are offering Valencia and Malaga raisins, and Provincial and Vostizza currants. Their stock of these goods is a very full one.

Laporte, Martin & Cie. note a good demand for their Richard's brandy. This liquor offers special value for the money.

Ernest Templier, grocer, of St. Louis de Mile End, pleaded not guilty before the police magistrate Thursday to a charge of selling liquor without a license. He was remanded for trial.

The creditors of Duncan Stewart, the absent grocer, met on Thursday last and confirmed the appointment of J. McD. Hains as curator; also appointing Geo. A. Childs inspector. The liabilities will not exceed \$5,000.

A. M. Smith, of London, spent last week here. He has as many friends as in the Forest City, but he was specially looked after by his old friend John Morrow, of Morrow & Ewing.

Robert Junor, who has been in the employ of the late firm of Jas. A. Skinner & Co., Toronto and Hamilton, has been appointed manager of the crockery and art department of Henry Morgan & Co., Montreal.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Nov. 20, 1895.

THERE continues to be a large movement in most goods. The weather is still very mild, and the river steamers find no trouble running. It is expected another week will see the end of the river trade. Very large quantities of vegetables, particularly potatoes and turnips have been brought down. Owing to quite a rise in the river a large number of the logs hung up, have been got in, but as it is now only at usual summer height, there are quite a quantity which it is expected will have to remain till spring. The men owning the booms at Fredericton are anxious to get them closed, as should they be caught open by the frost, it might mean a loss of \$25,000. Our people are much pleased that St. John is to be the winter port for the Beaver Line steamers running fortnightly to Liverpool. As regards the question of what time shall be used, the feeling in favor of Eastern is growing, through a lengthy signed petition has been presented to the Mayor in favor of Atlantic. Word has been received that the Government has complied with the request of the Board of Trade, and that the Custom House and other Government departments will in future use Eastern Standard time. The most particular interest this week has been taken in Valencia raisins, the prices of which are higher and very firm.

OIL—Very large quantities particularly of burning oil are moving. In all grades, both burning and lubricating, prices are marked up half-cent on account of the advance in crude. Prices are held firm at quotations.

We quote: Best American, 22½c.; best Canadian, 21½c.; prime, 18c. No charge for barrels.

SALT—There has been nothing new since our last report. Stocks are not large, but if needed, a supply can be got via schooner from Boston, and it is understood the first of the direct steamers from Liverpool is to bring some. At this season the demand is light. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$1.90 to \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS—There continues to be a fair business. Beans and pork are being offered low. Something new is being offered in American baked beans, in one and two pound tins, called Vancamp. These are extra quality and are put up in tomato catsup. Nova Scotia packers of gallon apples have shipped largely to England. They put up a good apple, but the demand for them here has fallen off very much in the past few years. New oysters are to hand. There is some inquiry for peas, but packers are offering very few, and then only in small quantities with corn. Prices are: Corn, 85 to 90c.; peas, 90 to 95c. tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$2.90; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.25 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.35; kippered herring, \$1.10.

GREEN FRUIT—In apples arrivals have not been so large, and prices are much firmer. Bishop Pippins are coming in rather more freely than other grades of best winter fruit, such as Northern Spys, Kings, etc. The quality is very good. Sales are freely made at quotations, not near as many being sold at auction as last season, or even as at the first of this. In other lines there is a fair demand. Canadian grapes are out of the market, as far as the wholesale business is concerned. Some Valencia oranges have been offered here, but our dealers do not care to have them before the middle of December, as the quality only begins to get good by that time. In the meantime they prefer West India fruit. The demand for nuts is rather active, owing to the approach of the holiday season. We quote: Lemons, \$4.50 to \$5; bananas, \$1 to \$2.50; West India oranges, \$5 to \$6 per bbl.; Malaga grapes, \$5 to \$6; sweet potatoes, \$4 per bbl.; Graevenstein apples, \$2 to \$2.75; other fall grades, \$1 to \$2; Pippins and winter fruit, \$1.50 to \$2.25; pears, \$2.50 to \$3.50; Gren. walnuts, 12 to 13c.; filberts, 7½c.; Brazils, 11c.; almonds, 11c.; roasted peanuts, 8½c.; pears, 11c.; cocoanuts, \$4.50 per 100.

DRIED FRUIT—There is a large trade doing. Particularly is the movement active in Valencia raisins and layer Valencias. Stocks are not large, and neither in New York nor at Denia can any quantity be bought. It is hard to give quotations as prices will be higher. The fact that there is a quantity of California L. M. raisins here and to arrive will prevent prices going above certain figures, the more so as some of the Californias were bought low. It is expected they also will be firmer, although at present they can be laid down from New York nearer the direct shipment price than at any other time during the season. In currants prices are also very firm at quotations. Prunes are held firm, and are likely

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

ANOTHER LOT

of those celebrated canned

Haddies

Golden Brand

receiving this week.

Every Can Guaranteed.

Laporte, Martin & Cie.

Wholesale Grocers MONTREAL

FISH

WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

MOTT'S
DIAMOND
CHOCOLATE
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED
1844
IS THE BEST.
ASK FOR
MOTT'S

The leading Grocers sell it!

WHY DON'T YOU?

Dalley's Royal Hygienic Self-Rising Flour, Tea Biscuit Flour, Pancake Flour, Graham Flour and Buckwheat Flour

Put up in handsome 2-lb. packages, 3 dozen in a case.
Order from your Wholesale Grocer, or from us.

THE F. F. DALLEY CO., LTD. - - HAMILTON, CANADA.

Don't delay

ordering your winter stock
of

SALT

Verret, Stewart & Co.
MONTREAL.

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for
quotations.

T. A. LYTLE & CO.
TORONTO

**YOU KNOW YOU
CAN RELY**

on our goods pleasing
your best trade.

THE "KENT"

CANNING AND
PRESERVING CO.

Chatham, Ont.

We can't say



TRADE MARK.

How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

to be higher. There is an active sale for figs. On onions the quotations are still low. We quote: New Valencias, 5 to 6c.; new figs, 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L. M. raisins, 5 to 6c.; new keg prunes, 4c.; boxes, 4¼ to 6c.; new Cal. L. L. raisins, \$1.75 to \$1.85; new currants, bbls., 4c.; half-cases, 4½c.; new evaporated apples, 7 to 7½c.; dried apples, 5½ to 6c.; dates, 4 to 4½c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 6½c.; 1-lb. cartons, 7½c.; Canadian onions, \$2 to \$2.25 per bbl.; coconuts, \$4 to \$4.50 per 100; citron, 15 to 16c.; orange, 12 to 13c.; lemon, 11 to 12c.; new cleaned currants, 6-crown, 1-lb. cartons, 8 to 8½c.; Sultanias, 10c.; half-boxes, off-talk, 6 to 6¼c.; half-boxes, layers, 6½ to 7c.; quarter-boxes, layers, 7 to 7½c.; Valencia layers, 6 to 6½c.

DAIRY PRODUCE—There is a slowness about butter that was hardly expected. The quantity offering is too large. Butter is being offered from P.E.I. There is, however, a fair movement in best grades. In eggs, the price continues firm, with but fair supplies arriving. Cheese shows no marked advance, and large sales are hard to make, particularly early makes. Some factories are shipping direct to London and others to Montreal. There are fairly large stocks here, and a quantity is still in first hands. We quote: Cheese, 8½ to 9c.; new butter, 17 to 18c.; eggs, 16 to 16½c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—There has been rather less of a movement during the past week, and holders of best grades are firm, stock not being large, and there being no large stocks near to draw from. New Orleans, in barrels of 40 gallons each, is having a large sale, the quality offered being good value. There is also a good movement in syrup, that on the market here being free from certain flavors which in other years have been noticed, and have hurt the sale. We quote: Barbadoes, 32 to 34c.; St. Croix, 31 to 32c.; Porto Rico, 34 to 36c.; syrup, 33 to 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—There is a fair demand, but hardly as great as last week. There is rather an easier feeling, though no change is noted in prices, and stocks here are in some cases large, with holders not pushing sales. At the low prices there is a larger demand for granulated than yellows. We quote: Granulated, 4¼ to 4½c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There are fair stocks of dry on hand and prices are rather firmer, principally in cod. In smoked there is more than there is a demand for, there being still a quantity of old both here and at the islands. Numbers are being shipped to the West Indies, but advices from there are not encouraging. Pickled are moving but stocks are large, and though quality is particularly good prices remain low. Boneless shows good demand. We quote: Medium cod, \$3.35 to \$3.50; large, \$3.60 to \$3.75; small, \$2.40 to \$2.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.30; ripplings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.50 to \$2.75; smoked, 10c.; shad, half-bbl., pickled, \$5.50; Canso, \$5; halves, \$2.75; Shelburne, \$3 to \$3.25 per bbl.

PROVISIONS—In this line there have been large importations, principally in pork, which has been offered very low. It is said one dealer placed orders for 1,000 barrels. Canadian packers keep their prices too high. In beef the Canadian is thought to be too

light for sale here. Lard is being offered very low by some packers, there being ¼c. difference between some quotations this week. We quote: Domestic mess pork, \$14.50 to \$15; clear pork, \$15.25 to \$16; mess, \$14.50 to \$15; plate beef, \$13.25 to \$14; pure lard, 9 to 10c.; compound lard, 8c.; cottolene, 9¼ to 9¾c.; rolls, 8½ to 9½c.; beef, half bbls., \$7.; hams, 12c.

FLOUR, FEED AND MEAL—Manitoba flour is having a large sale. There is no change to note in prices. The feeling does not favor higher figures. Oatmeal is firm with an upward feeling, as is true of oats, for which a good demand is noted. Large quantities of P.E.I. are coming in. Beans are rather lower and stocks are large. Cornmeal is still moving freely. Our local mills received 20 cars of corn this week. Hay continues firm with country buyers backward in giving prices. We quote: Manitoba, \$4.70; best Ontario, \$4 to \$4.15; medium, \$3.90 to \$4; oatmeal, \$3.60 to \$3.70; cornmeal, \$2.35 to \$2.40; hand-picked beans, \$1.25 to \$1.30; prime, \$1.10 to \$1.20; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$10.50 to \$11; oats, 34 to 36c.; middlings, \$19 to \$20 on track; bran, \$18.

ST. JOHN NOTES.

Bradstreet's is to have an office here with R. W. Teskey as manager.

F. P. Reid & Co., wholesale grocers, of Moncton, have just completed their fourth warehouse built inside the past three years.

Smelt fishing has commenced on the north shore, and already a few small shipments have gone forward to Boston.

C. & E. Macmichael have received a shipment of the celebrated Nigger Head Oysters.

Theo. H. Estabrooks has received a large shipment of extra quality syrup, as a large demand is noted at this season.

James B. Gillespie has received his line of Christmas samples from the firm of G. J. Hamilton & Sons, whom he represents. The candies are particularly fine.

Smith & Tilton, representing the Windsor Salt Co., report the sale of their salt in cartons has been far larger than they expected, while the demand for barrels and boxes continues very heavy.

Northrup & Co. have received a car of the well known and popular "Flag Ship" brand of salmon. It is the first received here and is giving every satisfaction.

The property of the St. Lawrence Lumber Co., situated in New Brunswick, has been bought by Adams & Co., New York.

So far the returns from the 28 cheese factories on P. E. I. show an output of cheese valued at \$157,000, while the two creameries sent out butter worth \$11,000. It is now intended to run a winter creamery, which it is expected will turn out \$25,000 worth of butter. Should all go well next year it is thought the output can be doubled.

The steamers of the Furness Line are already carrying western winter freight to London from this port. The last steamer had 1,000 bags of oatmeal, and there was

other freight to go but it was late arriving. This line of steamers is deservedly popular, having done much to forward the interests of our port. Among the merchandise taken aboard here was twenty tons of N. B. cheese.

Northrup & Co. received last week a carload Fraser river salmon, "Flagship" brand. We understand these goods are giving their customers the best of satisfaction.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Nov. 20, 1895.

THE most important item to the trade, and indeed to the whole province, is the disappearance of James Hutchinson, of the firm of Hutchinson & Seeton, commission merchants. He left his place of business on Tuesday night, the 12th inst., and has not been heard of since. This firm has had a rather curious career in this city. When this firm commenced business three months ago they subscribed to the commercial agency reports, but the expense of the same, \$50, they never paid. They issued circulars, which, in many instances, quoted to country shippers prices of produce 25 per cent. above the market price, and it sold 25 per cent. below. They demoralized trade generally. Seeton, the other member of the firm, was never seen here, and it was given out that he resided in England. Country dealers sent the firm large consignments, which were at once sent to an auction sale. It was another case of the country dealers being duped.

Halifax has another model fish-drying establishment, that of Messrs. George E. Boak & Co. Heretofore damp fish brought in at this time of year had to be placed in store and remain there until spring, when they were dried in the usual manner, spread in the sun about the wharves. By the new process the fish are dried in 24 hours and ready for shipment. The dryer is capable of holding 85 to 100 quintals of fish at a time. This is calculated to increase our trade with South America.

FLOUR—There is no change in the flour market, but it is expected the present prices will be maintained.

FISHSTUFFS—Grocery cod is still in good demand, as are grocery herring of good quality. Very few mackerel have been taken during the week, and the outlook is very discouraging as the season draws to a close. Prices are firm, and are likely to go higher.

GREEN FRUIT—Good apples are in demand, and prices are well maintained. Gravensteins are very scarce. In other lines the market remains unchanged.

EGGS—There is an advance of 1c. in eggs since last week. The quotation to-day is 16c.

DRIED FRUIT—There is no change to report in dried fruit. New Valencia raisins are quoted at 4½c., although prime stock sells at 4¼c.

PROVISIONS—The mild weather leaves the



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.

The milk man and the cook

find our milk pails very handy. Consequently they sell very fast. The Coffee is A 1, and cannot be beaten at the price. Have you got them? **If not, why not?** There's money in them.

Price, \$3.00 per doz.



Every Pail contains One Pound Net of
finest Java and Mocha Coffee,
1 and 2 Doz. in Case.

PURE GOLD M'FG.CO. 31&33 FRONT ST. EAST.
TORONTO.

provision market very dull. Prices are low all round.

MOLASSES—Another cargo of molasses, consisting of 200 puncheons, was received this week. Quotations are unchanged.

SUGAR—Business continues dull at the refineries, and quotations are unchanged.

BUTTER—There is some activity in the local market. Creamery is selling at from 21 to 24c. for tubs, and 23c. for prints. Some new dairy rolls are offered at 18 and 19c., while dairy tubs are bringing 15 to 20c.

CHEESE—Good stock is selling at 9c.

PRODUCE—Schooners continue to arrive from P.E. Island with produce. There are over 20 cargoes here now and more on the way. Potatoes sell at 23 to 25c., and oats at 32 to 35c. Turnips bring 20 to 25c.

HALIFAX NOTES.

Bauld, Gibson & Co., Halifax, N.S., have a large consignment of MacLaren's Imperial cheese on the way, and will have some in stock shortly, all put up in beautiful white opal jars. The firm have the sole control for Nova Scotia, and can fill all orders promptly from their stock. No retail grocer should be without this delicious article on his shelves for Christmas trade.

CHARLOTTETOWN NOTES.

The steamer Campania took 120 bushels of cranberries to Montreal this season, shipped by J. Wheatley. They were grown at Rustico Island.

ANNAPOLIS NOTES.

Mr. William T. Chute, son of Mr. Aaron Chute, of Annapolis, has invented and patented an egg tester, which must certainly

fill a long felt want among merchants and traders. The device consists of a small box, $9\frac{1}{4} \times 5\frac{1}{2}$, with a sloping top, and having a capacity for testing six eggs at one time. It can be used with equally satisfactory results any time through the day or by artificial light, and will instantaneously show exactly in what condition an egg is when placed in the box. The tester is meeting with ready sales, and bids fair to outlive all other similar devices.

TAUNTON.

INCREASING THEIR FACILITIES.

Mr. J. McCance, who for six years has been in the employ of Butler Bros., east end grocers, St. Thomas, has entered into partnership with Mr. D. D. Black, who for five years has conducted a successful grocery business on the corner of Wellington and Elgin streets in that city. Mr. Black has always enjoyed a leading trade amongst a critical class of customers, and has the reputation of handling only the best goods on the market, while keeping the price in every case lower than his down-town competitors. Both gentlemen have a wide experience in the grocery business, and they propose to give their whole attention to catering to the public and enlarge their list of customers.

Every cough drop in our 5-lb. can is an immediate source of relief from the most persistent cough. Try a sample of B. F. P. cough drops.

A NOTE OF WARNING.

The London Grocer issues the following note of warning: "As is well known, it has for years past been the practice to bulk Indian and Ceylon teas at the gardens before they are dispatched to the markets, or bulk them in London if it has not been done at the gardens. This has been done to secure regular and uniform quality. Serious complaints have reached us, however, that some importers are neglecting this practice. When the irregular character of the tea in the chests is discovered, and a claim is made, it is quietly allowed, and the matter treated as accidental. If the non-bulking is not detected then the cost of the process is saved and goes into the pockets of the importers. The omission, however, if persisted in, must lower the confidence in Indian and Ceylon teas. The greed of the Chinamen, which led to the deterioration of Chinese tea, and the consequent falling off in the demand, ought to be remembered by all but the most indifferent or careless among the importers. There is little doubt that similar conduct on the part of those interested in Indian and Ceylon imports will lead to a like result. At present the evil has not grown strong, but unless checked, and that speedily, disaster is not far off.

The coughing of your customers worries us. Why don't you sell them B. F. P. cough drops?

J. McLAUGHLAN & SONS

Manufacturers
of

Biscuits and Confectionery

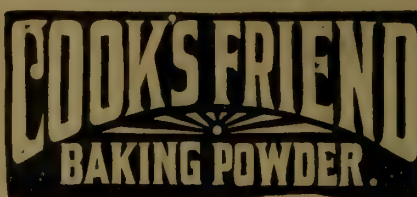
WHOLESALE GROCERS

Write for Prices.

OWEN SOUND, ONT.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

CEYLON AND TEA CULTURE.

A REPRESENTATIVE of The Evening News, London, Eng., recently had an interesting interview with Mr. John Lane Densham, one of the partners of the Mazawattee Tea Co., regarding tea matters in general and Ceylon tea in particular, from which THE CANADIAN GROCER makes the following excerpts:

There are now tea companies without number. Almost everyone drinks tea—in point of popularity it stands head and shoulders above every other beverage. Next to tobacco, indeed, it yields the largest Customs revenue. Speaking roughly, the country makes about £5,000,000 off tea every year, spirits coming next, and wines next.

Having got this little prologue down, I will now proceed to describe how I bearded a Tea King in his throne-room, and beguiled him into an hour's conversation about the cheerful drug which has never yet been known to enebriate.

Mr. John Lane Densham shares with his brother the task of ruling over the destinies of the Mazawattee Tea Co. The house of Densham—started by our hero's father 33 years since—is an old and respected one. For years the Denshams sold tea and coffee (wholesale) just like anyone else, but ten years ago they were struck by the quality of the tea which came from Ceylon. The China trade is now as near as possible (so far as the English tea trade is concerned) a dead

letter. Some old stagers drink China teas, but the rising generation hardly dream of touching them.

Mr. Densham here got out a great ledger, and turned to a page of figures, the sight of which sent a cold shiver down my back. "It's all right," he said, noting that I wore a worried look. "I am not going to worry you with a lot of statistics. I simply want to show you a few figures which will prove how wonderfully the consumption of Ceylon tea has increased since we first drew the attention of the public to it. In 1884-85 Ceylon exported 2,482,000 lbs. of tea, and China 139,000,000 lbs. In 1894-95 Ceylon exported 84,000,000 lbs. of tea, and China only 46,000,000. Thus in ten years the consumption of Ceylon tea has increased by 72,000,000 lbs., while that of China has declined by almost 100,000,000 lbs."

"And where does the discarded China tea go to?" I asked Mr. Densham. "The best of it," he replied, "goes to Russia, the inferior sorts to other European countries, and the commonest of all to Canada and Australia. High-class Ceylon teas, such as 'Mazawattee,' have practically driven China tea out of the English market."

WHAT'S IN A NAME?

According to The Grey Review, Jas. A. Hunter, general merchant, of Durham, Ont., is achieving a reputation as A Hunter. About a year ago he shot a bear almost within the corporation limits, and on Tuesday last he went out on the trail of a deer whose tracks had been seen for a day

previously. Before long fresh tracks were discovered, and after some tramping between the town and the Rocky Saugeen, the animal was at last sighted behind the Vessie farm and a shot or two from the sure hand of Jas. A. brought him down. He was a fine buck, 4 or 5 years old, in good condition and weighed 200 lbs.

A TRAIN OF FRUIT.

Yesterday there passed through the city for British Columbia, via the Canadian Pacific, a train of twenty cars of canned fruit from the factory of the Boulter Canning Company, Picton, Ont. The train was very attractively decorated with the firm's name, and will, no doubt, be a conspicuous object to the settlers as it moves across the prairie. It will also be a striking object lesson to the people of British Columbia, a land of so much fruit of the finest quality, and may be an incentive to them to extend their orchards by planting new trees and establishing canning factories within their own boundaries. A slight impetus was given to the industry this year, and several shipments of packed fruit were made to many places in the Territories and the province. A start was also made this year in building a canning factory in the Pacific province, and this is receiving every encouragement. The novelty of a train of canned fruit moving from east to west may be superseded before many years by trains of a similar character coming from the Pacific province to the prairies—Free Press, Winnipeg.

Don't give up trying to stop that cough. Try our pure and powerful B. F. B. cough drops. Put up in fine 5-lb. cans for the trade.

Don't Forget to ask your wholesaler for

CLUB



BRAND

Canadian Leaf Chewing Tobacco

Made in all size plugs.

Cheapest and best.



ARE YOU LOOKING FOR A POSITIVE
TRADE WINNER?

If so, carry a line of our celebrated BAKING POWDER

IT'S

Jersey Cream

And you will catch the best trade of your neighborhood if you sell it.

LUMSDEN BROS. - Hamilton, Ont.

EWING, HERRON & CO.

Have Tons OF CARRAWAYS

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - -	\$2,000,000.00
Assets, over - -	2,375,000.00
Annual Income -	2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President.
C. C. FOSTER, Secretary.

New Fruit and Nuts

Black Baskets, Blue Baskets
and Dehesa Clusters.
Sicily Filberts, S. S. and
Shelled Almonds in store
and arriving.

JOHN SLOAN & CO.
TORONTO.

Raisins

Malaga, Sultana, Valencia.

Currants

Barrels, Cases and Half-cases.

Peels

Imported and Domestic.

The best values in any of the above to be
obtained from

Warren Bros. & Boomer

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

Currants

CHOICEST  VOSTIZZA

"EXCELSIOR" VOSTIZZA
"CRESCENT" BRAND
AMALIAS
FINE, FILIATRA

We are just in receipt of large shipments of above sorts.

PERKINS, INCE & Co.

TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkgs."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front
Street East Toronto.

40% Profit

That is part of what
you get if you handle
our soaps.

P. M. LAWRASON
London, Ont.

Choice New Figs

New Malaga Raisins
New Shelled Almonds
New Prunes

::: IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

BUTTER MAKERS

Who value their reputation,
use salt made by the
OPEN PAN process.

We sell only the BEST SALT.

Try the celebrated

BRUSSELS

SALT

You will never use any other.

The Canada Salt Association

CLINTON, ONT.

"Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address upon receipt of . . . **10 Cents**

THE DRY GOODS REVIEW, Toronto.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

CONCERNING RETAILERS.

IT was erroneously stated in our issue of 8th inst that Russell & Watson had bought out F. Hall, of Guelph. It should have read Mercer & Watson had bought out F. Hall.

J. W. Gilpin, merchant, Belhaven, was unfortunate enough to lose an infant child the other day.

George Homer & Co.'s clerk "The Little Fellow," Gravenhurst, has returned from a deer hunt. As he bagged the stipulated number—two—it was not a dear hunt. Friends who may have been concerned about his health will be pleased to learn that he gained flesh as well as deer. He now tips the beam at or about 300 pounds.

Crawford, Lynch & Co., general merchants, Orillia, are occupying a store in the Syndicate block formerly occupied by Chas. Moore. The premises, however, are too limited for the firm's business, but, I am informed, they will eventually be back in their old store again after the effects of the fire have been repaired.

Alf. Courtemanche, manager and buyer for James Stafford, of Midland, has returned from a deer hunt with two beauties as the result of his labor.

F. Dalton, grocer, Niagara Falls, is erecting a new store. It is going to be a fine building, better, in fact, than the one at present occupied by him, which is saying a great deal.

DEPLETED OF SALMON.

The Canadian Government has received an application from the State of Washington of an unusual nature. It appears that the salmon in that State and in the important rivers of the Pacific slope States are rapidly becoming extinct. Some reports say it will not be long before the once famous Columbia River will cease to yield fish. The Government of Washington State is now exerting itself with a view to restocking the rivers, but cannot obtain a supply of eggs. It has consequently applied to Canada for a supply, and the application is now under consideration. There is at present in the Fraser River hatchery a surplus of salmon eggs, more, in fact, than are at present required. From that source an effort is being made to stock rivers in the territories. It is hard to overlook the extensive and systematic poaching that is engaged in, both as regards the eastern and western fisheries. At present the United States fishermen put out great nets near the mouth of the Fraser River which are highly detrimental to Canadian fishing interests. Having ruined practically their own fisheries, they are now forced to look to Canada for the means of restocking them.

If you want to get solid in your town and prevent your customers dying off, sell them B. F. P. cough drops.

FOR SALE OR LEASE.

WHITING CASH CARRIER—TWO STATION. Brand new—only a few months in use. The latest improved. Address Box 8, GROCER OFFICE.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

WM. H. DUNN

394 St. Paul Street

Montreal

Mercantile Broker and
Grocery Commission Merchant.

BEATTY, BLACKSTOCK, NESBITT,
CHADWICK & RIDDELL
BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets,

TORONTO, ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

BIRD FOODS

We are headquarters for all sorts of bird foods

BROCK'S BIRD SEED is a mixture of choicest re-cleaned seed, and each package contains a cake of Patent Bird Bread. Ask your wholesaler for it.

NICHOLSON & BROCK,
81 Colborne St., TORONTO

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.

G. E. MOBERLEY, Inspector.

PRINCESS THEATRE

Tel. 2191.

MONDAY, NOV. 25 and week.

Wednesday and Saturday Matinees.

Winsome Gladys Wallis

Accompanied by Fred. Paulding
and sterling company of artists in superb
productions of

"THE CRICKET"

under management of JOHN W. DUNNE.

Seats now on sale—Usual Prices.

YOU KNOW
WE KNOW
EVERYBODY KNOWS

That **Boulters' Canned Goods**

are head and shoulders above all others; not because they are cheaper, but for the reason that they are better in every way. Sell Boulters' Peerless "Lion" Brand Canned Goods.

W. BOULTER & SONS

Toronto, Picton and Demorestville.

Neatness

In the appearance of a package is a help in selling the article.
All the packages in which

Windsor Salt

is put up are the neatest and most attractive on the Canadian market. Our cotton bags are made of the best material and printing is the neatest. The cardboard used in our packages cannot be duplicated in Canada, and our round packages, 2 doz. 4-lb. per case, are handsomely lithographed for shelf display. These facts are worth remembering when you are ordering table salt from any wholesale house.

THE WINDSOR SALT WORKS, Windsor, Ont.

A MODEL CANNING FACTORY.

CANNED food of all kinds is now a staple line with all dealers in food products, and the consumption of it is growing every year. Such being the case, any contrivance that is calculated to improve the condition and quality of these articles before they reach the consumer is of material benefit to the community. In the past the contact of the solder used in sealing the can with its contents has been one of the chief objections. THE CANADIAN GROCER last week inspected some new machinery, which entirely does away with this objection, in the canning establishment of J. W. Windsor, on the banks of the Lachine canal. This firm possess the exclusive rights in Canada for the cans turned out with these contrivances, and that their merits are recognized by the trade the increasing demand for their patent cans fully attests.

The process is a speaking object lesson in the advance in modern machinery methods. The first treatment that the plain tin cylinders receive is in the flanging machine. This contrivance gives the flange on the edges of the cylinder necessary for the insertion of the top and bottom of the can. When this is done, a top, which has been previously stamped out by stamping machine, another labor-saving contrivance, is beaded into the flanged tin cylinder and double-seamed, without the use of a single

drop of solder. Then the can, which is now complete, with the exception of the top, is filled with lobsters or tomatoes, etc., as the case may be, the top stamped on by a second beading machine, and the job is complete. To do all this is a matter of minutes, the rapidity being fully attested by the fact that one of these machines running full time can turn out 5,000 to 6,000 cans daily. When the can is filled, topped, and bathed the package is ready to be labelled for the market. This establishment, in addition to providing cans for its own use, also supply the firm's lobster factories in the Maritime Provinces. Last year was the first time these patent cans were used for lobsters, and their merits are amply attested by the fact that next year's output of the firm's lobster packing establishments is already all sold to London firms.

A few words regarding the Lachine Canal factory will appropriately close this article. Besides the machinery above described, it is fully equipped with other modern appliances for turning out the firm's well-known brands of tomatoes and other goods. The building is a three-storey structure on the canal bank, with a large basement. The latter is used for tomato packing, the first floor for the offices and store-room, the second also as a store-room, and the third as a can shop for the accommodation of the patent machinery mentioned above.

HE FOLLOWS SUIT.

There is at any rate one man known to the grocery trade who should fully enter into the spirit of Thanksgiving day. We refer to Mr. Chris. Fowler, head salesman for Dawson & Co., Toronto, who intends combining his Thanksgiving dinner with his wedding breakfast. The bride is Miss Taylor, of Brampton, Ont., formerly of Michigan. By the way, Cupid seems to be getting in good work in the West Market street fruit emporium. It is only a few weeks since we recorded the marriage of Mr. Henry Dawson, the senior member of the firm, who, if we remember rightly, also brought his wife from Brampton.

ADVERTISING HINTS.

Advertise vigorously. Make yourself felt. Half-hearted, intermittent advertising won't "go down" nowadays; the public is "onto it," and has a very decided prejudice in favor of the advertisement which is always with them.

A novelty in advertising is shown in a Scotch church. The congregation could not pay its minister. To help them out of their dilemma a soap firm offered to pay \$500 a year for five years on condition that its advertisement be hung up in front of the gallery in the church. The offer was accepted.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON
and they will make a
TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

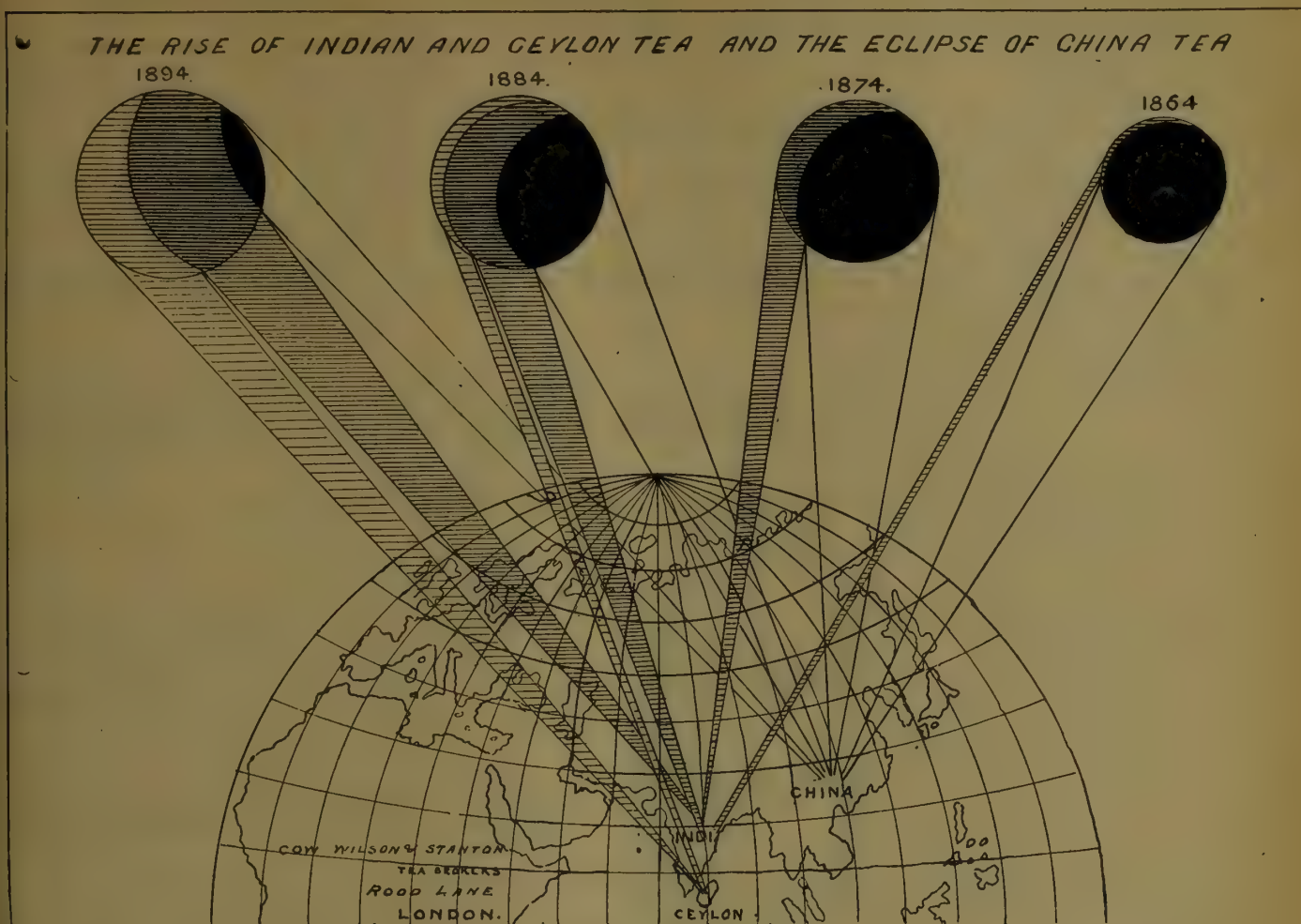
THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

*Spring Picked !!!
Skillfully Blended !!
Attractively Packed !*



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. □ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA

DO YOU KNOW

Why Your Tea Trade is Falling Off? NO!

Easily Enough Explained

Your competitors have been using the cleanly, machine-made, crisp, pungent, healthful, satisfying teas of **CEYLON**, while you have been hanging on to the hand-rolled, sweaty, uneven, earthy China teas. If you want to bring up your tea trade again, make a

Sharp turn, "right about face," and order

Ceylon Teas

FOR DELECTATION OF CLERKS.

THE superintendent of a large retail store in New York, while talking to a friend one day, said :

"It is not always the most industrious or intelligent salesmen who succeed in our business. Sometimes a peculiarity of speech or manner will make them distasteful to customers. Note that young man who is selling towels, for example. He is too familiar. He leans over the counter and whispers as if he were the confidential friend of every woman who buys a napkin. He means only to urge his wares, but ladies do not like it. They will not be served by him again. I shall probably be forced to discharge the poor fellow, though he means well."

A trustee of one of our colleges was asked why Professor Blank was held in comparatively light esteem as a teacher. "He is a learned man, accurate and earnest in his teaching," said the inquirer, "and an honorable gentleman. Yet inferior men are advanced in general esteem, while he remains just where he began ten years ago."

"There is but one cause for his failure," was the reply, "his untidy habits. How can it be otherwise with a man who comes on the platform with soiled linen, a greasy coat and black finger nails? He looks like a tramp. Good and wise as he is, he does not command the respect of the students."

Dr. S. Weir Mitchell, in a lecture to nurses, said that competent, earnest women sometimes fail in the sick room because of some peculiarity of habit which renders them unpleasant to their patients. Among these was the use of perfumes. No well-bred person will carry around a scent which may be offensive to half the people whom they meet.

Men and women in every department of life find their usefulness impaired by some little habit often unconsciously acquired. A sensible, friendly woman finds that her companions, after a few moments' conversation with her, look bored and manage to leave her. She is wounded and perplexed. No one has told her that she has an annoying habit of talking only about herself, or of giggling at the end of each sentence, which worries the most patient listener.

A clergyman of piety and much talent was unpopular in every parish over which he had charge because of his brusque, harsh manner of speaking.

Such little weights have burdened and hindered usefulness and success in many a human life.—Youth's Companion.

The grocers of Brooklyn will try and induce the State Legislature to pass a bill decreeing that a married woman is equally liable with her husband for all debts. It is to be hoped the grocers will succeed in their efforts. Woman is equally liable with man to the divine law, why not then to the human in the matter of debts?

NOVA SCOTIA **FIBRED CODFISH**

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the house-keeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade

YARMOUTH, NOVA SCOTIA

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries.

Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Persse, Winnipeg,
Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria,
Agents for British Columbia.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,
DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
48 Lime St., E.C.

J. M. Douglas & Co., Agents, Montreal.

A NOVA SCOTIA CREAMERY.

SAYS a Kentville paper: Among the many creameries which during the past two or three years have been established all over the country, the creamery at Canning, although only started a little over a year ago, already takes a prominent place. When work was begun in July, 1894, it received the milk of only 200 cows, a number entirely inadequate for successful operation, but this year the number has been nearly doubled and is constantly increasing. The milk is collected four times a week, and an average weight of 6,400 lbs. a day is received. For this they pay the farmer 70 cents a hundred, except between the months of May and November, when they pay 75 cents. The first year cheese making received the most of their attention, but the cheese market this year has been so dull they have dropped its manufacture entirely, having scarcely made any since the first of August, although in the four months preceding they made over 21 tons. Since then they have devoted their time wholly to butter making. They now make butter four times a week, and turn out about 1,200 lbs. from the four churnings. But even this does not nearly fill the demand, which is double the supply and constantly increasing. The principal market for the butter at present is Halifax, where they get 20c. per lb. in $\frac{1}{4}$ -lb. prints and in tubs. Cheese sells at 9c. per lb. by the single cheese, with a discount for larger lots, and though the demand this year is small yet, they have sold 180 cheese in the past week and have orders for 100 more by Nov. 1st. The creamery at Canning is controlled by a joint stock company, of which Herbert Stairs is the president and N. W. Eaton the secretary, and is under the management of C. E. Sanford, a man of large experience in butter and cheese making, as the superior articles manufactured by him amply show. He has been in the business twenty-four years, and makes a very obliging and capable manager.

GRAND TRUNK AND WABASH.

A private Toledo despatch, received in New York, says that the fact that Chas. M. Hays became general manager of the Grand Trunk means more than the mere employment of a good man. The Gould interest has coveted the southern division of the Grand Trunk and English capitalists prevented their securing it. Some close arrangement for an eastern outlet for the Wabash over the Grand Trunk to Buffalo is expected in the near future.

BARBADOES MOLASSES.

Barbadoes mail advices are to the 2nd inst. and report dry, hot weather, following recent rains, as making very favorable conditions for the crops. Following are the exports January 1st to date:

Sugar		Molasses	
1894.	1895.	1894.	1895.
Total	Total	Total	Total
hhds.	hhds.	puns.	puns.
United Kingdom.....	9,840	7,863	1,618
United States.....	50,099	28,231	8,060
British Provinces....	4,729	923	34,045
Total.....	64,668	36,217	43,723
			27,261

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS...

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S
FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. - MONTREAL.



IN THE GOLDEN AGE

Grocers were not any happier selling fruit than they are to-day, if it is cleaned with **The Grocers' Fruit Improver**. Just think of it. **No Stems. No Dirt.** A bright, clean sample; and how the eyes of the customers twinkle when it is placed before them.

Note the result. **Increased trade. Satisfied customers. Larger profits.** Shrewd, live grocers claim that it is the best piece of furniture in their shop.

W. P. Ryan, 309 King St. W., Toronto, Ont.

John Mouat

WINNIPEG,

Northwest Representative.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

JAMES PORTEOUS, general store, Kingston, Ont., wants to compromise at 25c.

W. G. Harkness, Sarnia, has assigned to J. Flintoft.

J. D. Gravel, general store, St. Casimir, Que., has assigned.

Walter Ashton, drugs, Aurora, Ont., has assigned to A. E. Taylor.

John Laird, confectionery, etc., Seaforth, Ont., has assigned to John Beattie.

There is a demand of assignment against Napoleon Tessier, grocer, Quebec.

J. McD. Haines has been appointed curator of the grocery business of Duncan Stewart.

James Mills, general store, Woodham, Ont., has assigned to C. B. Armstrong, of London.

The creditors of Jos. Beaulieu, general store, L'Annonciation, Que., have been called together.

B. Sumner, confectionery and fruits, St. Mary's, Ont., has assigned. Creditors meet November 23.

The liabilities of Menno Snider, miller, of Conestogo, are about \$46,000, much of which is money loaned from farmers. He has offered to compromise at 25c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Bissonnette & Co., traders, Montreal, have dissolved.

Goldenberg & Litner, grocers, Montreal, have been dissolved.

McFarlane & McPhee, general store, Annidale, N. S., have dissolved.

H. Fader & Bros., general store, East Dover, N. S., have dissolved.

J. Harris & Co., patent medicine manufacturers, Montreal, have dissolved.

J. B. Harrington & Co. have opened a flour and feed store at Port Arthur, Ont.

Levatte & Ward, cider makers, Victoria, B.C., have dissolved. Levatte continues.

C. Van Wart & Son, grocers, St. John, N. B., have dissolved. C. Van Wart continues.

Francois X. Bilodeau and Geo. Bilodeau are proprietors of the Baillargeon business of F. X. Bilodeau & Co.

Joseph T. Hebert and Alfred Juneau have gone into partnership as Hebert & Juneau, mill owners, Brompton, Que.

Wilfrid and Dominateur Lamane have been registered proprietors of the grain and flour business of W. & D. Lamane, St. Henri de Montreal, Que.

A partnership has been registered between Louis Prefontaine as general partner, and Euclid Prefontaine as special partner for \$500. They are hay dealers at Montreal, and the firm style is L. Prefontaine & Co.

Jos. A. Garneau and D. H. Garneau have been registered proprietors of the patent medicine business of Le Compagnie de Medicine, Quebec.

SALES MADE AND PENDING.

The Kirkup & Co. grocery stock has been sold to Sykes & Co., Toronto.

The estate of John Bruton, general store, Cobden, Ont., is to be sold by auction.

The assets of J. E. Burroughs, soda water manufacturer, Shawville, Que., are for sale by tender.

A. J. Beauchamp's Montreal grocery stock is advertised for sale, as is that of Hector Leber also.

The elevator, etc., belonging to the estate of Jonathan Uttley, Elmira, Ont., are advertised for sale.

The stock, etc., belonging to the estate of John Ross, general store, Freelon, Ont., is to be sold by auction on Nov. 23.

The wholesale grocery and liquor stock of D. Pitceathly & Co., Belleville, Ont., has been sold to J. E. Walmsley & Co.

The bankrupt stock of H. A. Cooper & Co., Strathroy, has been sold by auction to John Barry at 71c. on the dollar.

CHANGES.

Wm. Radcliffe, grocer, Toronto, has been succeeded by Wm. Radcliffe & Co.

J. A. Goodall, grocer, Belwood, Ont., has been succeeded by Geo. Martin.

J. E. McMann, baker, Sarnia, Ont., has been succeeded by Z. Schaffer.

J. L. Crevier, groceries, Montreal, is moving to St. Laurent.

Nasmyth & Davis have closed up their Brantford drug store and removed to Tilbury, Ont.

Grocer Donahan, of Peterboro', Ont., has been succeeded by A. Peters.

Hugh Wright, fruit, etc., Harriston, Ont., has been succeeded by James Moore.

F. A. Noble, general store, Cookshire, Que., has moved to Marbleton.

H. Levins & Co., general store, East Clifton, Que., have moved to Cookshire.

W. J. Brown has opened a flour and feed store at St. Louis de Mile End, Que.

Mrs. Henderson, general store, Belgrave, Ont., has been succeeded by D. Sproat.

Francois Kirouac is proprietor of F. Kirouac & Co., manufacturers of cigars, at Quebec.

Augustine Lanouziere is proprietor of the tobacco firm of E. Waldt & Co., Montreal.

Arianna Mason is proprietor of the London fruit store, New Glasgow, N.S.

FIRES.

The Merrickville Milling Co., Merrickville, Ont., has been burned out.

W. Ramsay, grocer, London, Ont., has been burned out. Loss \$800. No insurance.

E. Roblin, miller, Ameliasburg, Ont., has been burned out. Loss 4,000. Covered by insurance.

On Nov. 15 fire damaged John Hambridge's cold storage warehouse at Aylmer, Ont., to the extent of \$1,100. Covered by insurance.

DEATHS.

Samuel Dodd, of the firm of Dodd Bros., merchants, Watford, is dead in his 31st year. Deceased had been in failing health for the past two years.

GROCERS' COLLECTING BUREAU.

A gentleman who takes a lively interest in the affairs of grocery associations writes: "Would it not be a wise move for the Grocers' Association to raise the annual dues to five dollars, and make it a gigantic collecting and reporting agency? This could be easily done, if three hundred members could be got who would pay five dollars each which, I believe, could be procured, when they could see the advantages of such an institution. Fifteen hundred dollars a year would pay the secretary a good salary to do nothing else but look after the collections and work of the association. It would pay him \$1,200 a year and pay for office, telephone, and office boy. Grocers belonging to it would get advantages they could get nowhere else. Every grocer belonging to it would be required to send in all his accounts for collection, which would be credited to them, and a list made out for each day for the secretary to collect. This would pay in more ways than one. If the secretary only collected a hundred dollars for each member a year, the member would only be paying five per cent. for having his accounts collected, and if the grocer wanted to find out whether a customer was good or not all he would have to do would be to telephone down to the secretary's office and enquire. With such an agency as this in connection with the association no member would need to pay \$15 per annum for a mercantile agency book."

BLAIKLOCK BROTHERS

Customs Brokers, Forwarders,
Warehousemen

Correspondence Solicited.

41 Common St., - MONTREAL

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Wholesome Pies

Are made from Wethey's Condensed Mince Meat. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL
TORONTO

Instantaneous Tapioca

Order through your Wholesale Grocer } or direct from **HOWE, MCINTYRE CO.,** SOLE AGENTS, MONTREAL

It
Attracts
Attention

Pleases
Everybody

Makes
Customers

IT
SELLS

Sweet Herbs for Seasoning

Sage *Savory*
Thyme *Parsley*
Mint *Marjoram*
Poultry Dressing

We have a full line of these goods in Ten Cent tins and in bulk. . . . Drop us a line if you are interested. . . .

TODHUNTER, MITCHELL & CO., Toronto

"WINDSOR" DAIRY SALT

is the PUREST and BEST for butter making.

Mrs. Marvin Burke, of Bowmanville, uses nothing but WINDSOR SALT, and has taken a gold medal and 26 first prizes, as follows:—Industrial Exhibition, Toronto (2); Quebec Provincial, Montreal (1); Central Canada, Ottawa (gold medal and 2 highest awards); Whitby (4); Bowmanville (3); Orono (3); Markham (4); Stouffville (3); Woodbridge (4). Grocers should remember this fact when ordering Dairy Salt from any wholesale house. Put up fifteen 20 lb. bags per barrel; in 50 lb. and 200 lb. white duck sacks, and in paper lined barrels, 280 lbs. net.

Toronto Salt Works
TORONTO, ONT

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



CARDINAL. ONT.

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR
CUSTOMERS SATISFACTION.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINTY DISHES FOR BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages. Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.

Japanese Waterproof Blacking

Brunswick and Berlin Black, for stoves.

Universal Harness Composition, in tins.

Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).

Patent Leather Polish (two sizes)

Pollshing Cream (two sizes).

Brass Burnishing Paste (four sizes).

Furniture Polish (four sizes).

Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

.....London and Liverpool.

CREAM SODAS

We like to dwell on this subject. Sodas in tins are the "proper caper." You will sell more this way than in the old, because your customers will always have them "fresh and tasty." 3 pounds net in each tin. Every biscuit selected. Keep in the swim. We are the only people who put Sodas in tins.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

1 oz. London...	gross	6 00
2 " Anchor...	"	12 00
1 " Flat Crown...	"	10 80
2 " " "	"	18 00
2 " Square...	"	21 00
2 1/2 " Round...	"	24 00
4 oz. Glass Stopper...	doz.	3 50
8 " " "	"	7 00
Parisian Essence...	gross	21 00
Ketchup, Fluted Bottles...	gross	12 00
" Screw Top...	"	21 00
" S. & L. "High Grade"	"	3 50
per doz	"	3 50
Pepper Sauce, per gross...	"	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins...	\$	3 00
No. 2, 4 oz. tins...	"	5 00
No. 3, 8 oz. tins...	"	8 75
No. 4, 1 lb. tins...	"	14 25
No. 5, 2 lb. tins...	"	27 00
Staminal—2 oz. bottles...	"	3 00
4 oz. " "	"	6 00
8 oz. " "	"	9 00
16 oz. " "	"	12 75
Fluid Beef Cordial—20 oz. bottles...	"	15 00
Milk Granules, in cases, 4 doz...	"	6 00
Milk Granules with Cereals, in cases, 4 doz...	"	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls...	per lb.	0 03 1/2
" " 1/2 bbls...	"	0 03 1/2
" Filiatras, bbls...	"	0 04 1/2
" " 1/2 bbls...	"	0 04 1/2
" Patras, bbls...	"	0 04 1/2
" " 1/2 bbls...	"	0 04 1/2
" cases...	"	0 05 1/2
Vostizzas, cases...	"	0 05 1/2
Panarete, cases...	"	0 08 1/2
Dates, Persian, boxes...	"	0 04 1/2
Figs—Eleme, 14 oz...	"	0 09 1/2
" " 10 lb...	"	0 09 1/2
" " 18 lb...	"	0 13 1/2
" " 28 lb...	"	0 16 1/2
" taps...	"	0 03 1/2
Prunes—Bosnia, cases...	"	0 05 1/2
" Bordeaux...	"	0 04 1/2
Raisins—Valencia, off stalk...	"	0 04 1/2
" Fine, off stalk...	"	0 05 1/2
" Selected...	"	0 06 1/2
" Layers...	"	0 06 1/2
" Sultanas...	"	0 05 1/2
" Cal. Loose Musca-	"	0 04 1/2
tels 50 lb. boxes...	"	0 06 1/2
" Malaga...	per oox.	2 00
" London Layers...	"	2 75
" Black Baskets...	"	3 25
" Blue Baskets...	"	3 25
" Choice Clusters...	"	4 25
" Dehesa Clusters...	"	5 00
" Royal Clusters...	"	5 50
" Buckingham Clusters...	"	6 50
" Non Plus Ultra Clusters...	"	6 50
" Royal Windsor Clusters...	"	6 50
Lemons—Messina, boxes...	"	3 50
" Malagas, half chest...	"	8 00
" boxes...	"	3 75
Oranges—Jamaica, per box...	"	4 00
" Jamaica, per bbl...	"	7 00

DOMESTIC.

Apples, dried, per lb...	0 05
" evaporated...	0 06 1/2

FOOD.

Split Peas...	per bbl.	\$3 50
Pot Barley...	"	3 75
Pearl Barley, XXX...	"	6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins...	per doz.	1 25
" " 1 lb. tins...	"	2 25
" Groats, 1/2 lb. tins...	"	1 25
" " 1 lb. tins...	"	2 25

HARDWARE, PAINTS AND OILS.

OUT NAILS—From Toronto—		
50 to 60 dy basis...	"	2 50
40 dy...	"	2 55
0 dy...	"	2 80

20 16 and 12 dy...	2 65
10 dy...	2 70
8 and 9 dy...	2 75
6 and 7 dy...	2 90
5 dy...	3 10
4 dy A P...	3 10
3 dy A P...	3 50
4 dy C P...	3 00
3 dy C P...	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg... 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 1/2 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)...	1 15
2nd " (30 to 40 inches)...	1 30
3rd " (50 to 60 inches)...	2 90
4th " (51 to 60 inches)...	3 20
5th " (61 to 70 inches)...	3 50

ROPE—

Manilla... 0 09 1/4 0 09 1/4

Sisal... 0 07 0 07 1/2

AXES—

Per box... 6 00 12 00

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap... 0 04 1/2 0 05

Screw, hook and strap... 0 03 1/2 0 04

WHITE LEAD—Pure Association guarantee,

ground in oil... per lb. 0 04 1/2

25 lb. irons... 0 04 1/2

No. 1... 0 04 1/2

No. 2... 0 04 1/2

No. 3... 0 04 1/2

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINSSEED OIL—

Raw, per gal... 0 58

Boiled... 0 61

GLUE—

Common per lb... 0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt... \$3 35

Star Standard, 12 qt... 3 80

Milk, 14 qt... 4 75

Round-bottomed fire pail, 14 qt... 4 75

Tubs, No. 1... 13 30

" " 2... 11 40

" " 3... 9 50

Fibre Butter Tubs (30 lbs)... 3 80

Nests of 3... 2 85

Keelers No. 4... 8 00

" " 5... 7 00

" " 6... 6 00

" " 7... 5 00

Milk Pans... 2 65

Wash Basins, flat bottoms... 2 50

" round bottoms... 2 25

Handy Dish... 17 00

Water Closet Tanks... 7 60

Dish Pan, No. 1... 5 20

" " 2... 4 75

Barrel Covers and Trays... 4 75

Railroad or Factory Pails... 4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade...	per doz.	1 60
Clear Jelly Marmalade...	"	2 00
Strawberry W. F. Jam...	"	2 30
Raspberry " "	"	2 20
Apricot " "	"	2 00
Black Currant " "	"	1 55
Other Jams " "	"	1 90
Red Currant Jelly...	"	3 10
(All the above in 1 lb. clear glass pots.		

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb...	\$0 40
Fancy boxes (36 or 50 sticks) per box...	1 25
" Ringed" 5 lb. boxes, per lb...	0 40
" Acme" Pellets, 5 lb. cans, per can...	2 00
" Acme" Pellets, fancy boxes (40) per box...	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can...	2 00
Licorice Lozenges, 5 lb. glass jars...	1 75
" 5 lb. cans...	1 50
" Purity" Licorice, 200 sticks...	1 45
" 100 sticks...	0 73
Dulce, large cent sticks, 100 in box...	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net \$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.	
D. S. F. 1 lb. tins...	\$0 40	
" " 1/2 lb. tins...	0 42	
" " 1/4 lb. tins...	0 45	
Round Tins—		
F. D. 1/2 lb. tins...	0 25	
" " 1/4 lb. tins...	0 27 1/2	
" " 4 lb. jars, per jar...	0 04	
" " 1 lb. tins...	0 25	
" " 4 lb. tins, decorated, p.t.	0 80	

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)

Pony size, per gross...	9 00
Small Med...	7 80
Medium...	12 80
Large...	12 00
Spoon...	18 00
Mug...	16 20
Tumbler...	12 00
Cream Jug...	21 00

RICE, ETC

Rice—	per lb.	per lb.
Standard "B"...	0 03 1/2	0 03 1/2
Patna...	0 04 1/2	0 04 1/2
Japan...	0 05	0 05
Imperial Seeta...	0 05 1/2	0 05 1/2
Extra Burma...	0 06 1/2	0 06 1/2
Jaya Extra...	0 06 1/2	0 06 1/2
Genuine Carolina...	0 09 1/2	0 10
Grand Duke...	0 06 1/2	0 06 1/2
Sago...	0 03 1/2	0 05
Tapioca...	0 03 1/2	0 05 1/2
Goathead (finest imported)...	0 06 1/2	

ROOT BEER.

Hire's Root Beer, per doz...	\$2 00
Adams 10c size, per doz...	0 90
" " per gross...	10 00
" 25c " per doz...	1 75
" " per gross...	20 00
Bryant's, 2 doz in box...	1 75
" per gross...	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons...	0 05 1/2	
Canada Laundry...	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes and fancy packages...	0 07	
Silver Gloss, 6-lb. tin cannisters...	0 07	
Edwardsburg Silver Gloss, 1-lb. chromo package...	0 07	
Silver Gloss, large crystals...	0 06 1/2	
No. 1 White, bbls and kegs...	0 04 1/2	
Benson's Enamel, per box...	3 00	

Culinary Starch—

W. T. Benson & Co.'s Prepared

Corn... 0 07 1/2

Canada Pure Corn... 0 06 1/2

Rice Starch—

Edwardsburg No. 1 White, 1-lb. cartoons... 0 09 |

Edwardsburg No. 1 White or Blue, 4-lb. lumps... 0 07 1/2 |

THE BRANTFORD STARCH CO., LTD.

Laundry Starches— |

Canada Laundry, boxes of 40 lbs... 0 04 1/2 |

Finest Quality White Laundry... 0 05 1/2 |

3 lb. cartoons, cases 36 lbs... 0 04 1/2 |

Bbls, 175 lbs... 0 04 1/2 |

Kegs, 100 lbs... 0 04 1/2 |

Lily White Gloss—

Kegs, extra large crystals, 100 lbs... 0 06 1/2 |

1 lb. fancy cartoons, cases 36 lbs... 0 07 1/2 |

6 lb. draw-lid boxes, 8 in crate |

48 lbs... 0 07 |

6 lb. solid tin cannisters, 8 in |

crate 48 lbs... 0 07 |

Brantford Gloss—

1 lb. fancy boxes, cases 36 lbs... 0 07 1/2 |

Brantford Cold Water Rice Starch— |

1 lb. fancy boxes, cases 28 lbs... 0 09 |

Canadian Electric Starch— |

40 packages in case... 3 00 |

Culinary Starch—

Challenge Prepared Corn— |

1 lb. pkgs., boxes 40 lbs... 0 06 1/2 |

No. 1 Pure Prepared Corn— |

1 lb. pkgs., boxes 40 lbs... 0 07 1/2 |

KINGSFORD'S OSWEGO STARCH.

40-lb. boxes, 1-lb. pkgs., 0 08 1/2

SILVER 6-lb. boxes, sliding covers, 0 08 1/2

GLOSS (12-lb. boxes each crate. 0 07 1/2

PURE—12-lb. boxes 0 07 1/2

OSWEGO 40-lb. boxes, 1-lb. 0 07 1/2

CORN STARCH, packages... |

For puddings, custards, etc. |

ONTARIO 38-lb. to 45-lb. boxes, 0 06 1/2

STARCH 6 bundles... |

STARCH IN Silver Gloss... 0 07 1/2 |

BARRELS Pure... 0 06 1/2 |

BROWN & POLSON'S CORNFLOUR.

1-lb packages... 0 07 |

40-lb boxes... 2 80 |

SUGAR.

Granulated... c. per lb. 0 4 30 0 4 45

No. 2... 0 04 1/2

Paris Lump. bbls. and 100-lb. 0 05 1/2

boxes... 0 06 |

Extra Ground, bbls. Icing... 0 05 1/2 |

Powdered, bbls... 3 75 |

Extra bright refined... 3 85 |

Bright Yellow... 3 40 |

Medium Yellow... 3 30 |

Dark Yellow... 0 03 1/2 |

Raw Demerara... 0 03 1/2 |

SYRUPS AND MOLASSES.

SYRUPS... per gallon. bbls. 1/2 bbls.

Dark... 0 30 0 33

Medium... 0 33 0 38

Bright... 0 38 0 43

Redpath's Honey... 0 40

" 2 gal. pails. 1 10 1 15

Lily White

This brand is the perfection of Starch Gloss. For fine laundry work it cannot be matched, as it will not in any way injure delicate fabrics. Manufactured by

BRANTFORD STARCH CO., Ltd.,

Brantford, Ont.

P. M. LAWRASON'S SOAPS.

	per box.
Wonderful, 100 bars.....	\$4 00
Supreme, 100 bars.....	3 60
Our Own Electric, 100 bars.....	2 00
Sunflower, 100 bars.....	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	\$3 30
13 1/4 oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00
12 oz. cakes, 100 cakes in box	3 60
Twin cake, 11 1/4 oz., 100 cakes in box	3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3 lb. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar, per lb.	0 04 3/4
Genuine Electric, 72 bars, per box	2 50

TEAS.

BLACK.	per lb.	per lb.
Congou—		
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.	0 35	0 55
Darjeelings		
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.	0 35	0 42
Broken Pekoes		
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.	0 42	0 50
Gunpowder—		
Cases, extra firsts		
Half Chests, ordinary	0 22	0 38
firsts		

Young Hyson—	0 42	0 50
Cases, sifted, extra firsts		
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—	0 28	0 32
Half Chests, firsts		
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—	0 38	0 40
Finest May pickings		
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11



"SALADA" CEYLON.

per lb.	0 22
Green label, retailed at 30c	
Blue " " 40c	0 30
Red " " 50c	0 36
Gold " " 60c	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	0 59
Bar, 8's	
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44

Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Smoking, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Panquet	55 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON-TREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	0 83
B. C. N. 1, 1-10, 5-lb. boxes	
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15

Plug Tobaccos—	0 68
Old Chum, plug, 4s, Solace, 16 lbs.	
" " " 8s, " 16	0 68
" " " 8s, R. & R. 13 1/2	0 68
" " " 7s, R. & R. 14 1/2	0 58
" " " 7s, Solace, 14 1/2	0 58
" " " 8s, R. & R. 16	0 58
" " " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " " 3s, Solace, 17 1/2	0 58
O. V. " " 1s, " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1.	per doz.
" 3 " " " "	\$1 50
" 2 " " " "	1 65
" 3 " " " "	1 40
" " " painted " "	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00
Washboards, Globe	1 90
" " Water Witch	1 40
" " Single Crescent	1 85
" " Double " "	2 75
" " Jubilee	2 55
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 25
Mops and Handles, combined	1 60
Butter Tubs	2 60
Butter Bowls, crates assort'd.	2 80
Matches—	
Steamship (10 gross in case)	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10

Matches—	Per Case
5-Case Lots, Single Case	
Parlor	\$1 70
Red Parlor	1 70
Telephone	3 10
Telegraph	3 30
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

Licorice Goods

SOME OF OUR LEADERS ARE :



Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

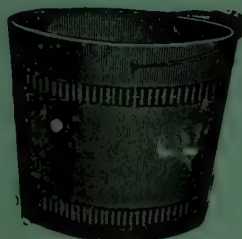
This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Walter Baker & Co. Limited,

The Largest Manufacturers of
**PURE, HIGH GRADE
Cocoas and Chocolates**
on this continent, have received
HIGHEST AWARDS
from the great
INDUSTRIAL and FOOD

EXPOSITIONS
In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.

When you get tired

Trying to work off useless and unpopular cough remedies on your customers just change their bill of fare and give them something that will do them some good. It is to your own advantage to give them the best. Try a small lot of

TORONTO
BISCUIT and
CONFECTIONERY CO.

B.F.P. Cough Drops

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

Oakey's

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

HYDE PARK, ATHLETE, SWEET CAPORAL, DERBY and GLORIA CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 29, 1895.

No. 48

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 49 Hudson Street, NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN

Empress of India.



Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality



Potted Meats

Fish Delicacies

Jelly Squares

Pickles

Sauces

Vinegars

.... Etc.



The Best

The World Produces

All particulars from agents :—

SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., Montreal.

Standard Goods THE Best to Handle

FOR
PURITY
..

Bi-Carbonate of Soda



TRADE MARK

FOR
STRENGTH
..

This brand is always reliable.

Highest test 98 $\frac{50}{100}$ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.

LAZENBY'S

Pickles, Sauces, Tablet Jellies, Flavored Vinegars, Salad Oil, Soup Squares, etc., etc., are all of the highest grade.

FRY'S . . .

100 Prize Medal Cocoas and Chocolates are the ones it pays to sell.

FAULDER'S

Silver Pan Jams and Marmalades you can recommend to your customers as pure.

MACURQUARHT'S

Worcestershire Sauce increases the appetite and aids digestion, and does not have to be recommended every time you sell a bottle.

Grocers would do well to keep all the above brands in stock.

ARTHUR P. TIPPET & CO., Agents

MONTREAL

TORONTO

Established 1851

We are manufacturers of and dealers in

DAILY OUTPUT

MATCHES,	-	-	28,800,000
INDURATED FIBREWARE,			800 Articles
WOODENWARE,	-	-	3,000 Pails and Tubs
WASHBOARDS,	-		600
PAPER,	-	-	40 Tons
PAPER BAGS,	-	-	500,000
SULPHITE FIBRE,	-		40 Tons

The **E. B. Eddy Co.** Ltd.

Montreal HULL Toronto

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

Our last import of Raisins

... is about all sold



We have ordered another consignment which we expect by December.

We are now taking orders for RAISINS of all kinds, to arrive by 10th or 15th December, at exceedingly low prices.

WRITE FOR QUOTATIONS BEFORE YOU ORDER ELSEWHERE

LAPORTE, MARTIN & CIE. Wholesale Grocers Montreal.

You Can Get Them From

MONTREAL

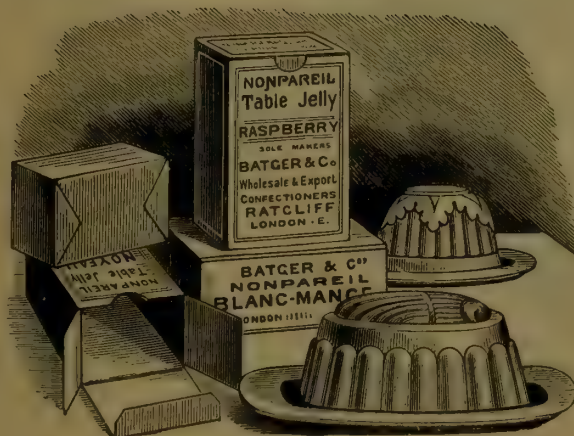
Hudon, Hebert & Cie.
Geo. Childs & Co.
L. Chaput, Fils & Cie.
Ransom, Forbes & Co.
Laporte, Martin & Cie.
Lockerby Bros.
N. Quintal, Fils & Cie.
Caverhill, Hughes & Co.
Hudon, Orsali & Cie.
Carter, Galbraith & Co.

TORONTO

Eby, Blain Co., Ltd.
Perkins, Ince & Co.
John Sloan & Co.
Smith & Keighley
Warren Bros. & Boomer.

KINGSTON

Geo. Robertson & Son



QUEBEC

Davidson & Co.
N. Turcotte & Co.
N. Rioux & Co.
Langlois & Paradis

LONDON

Elliott & Marr
M. Masuret & Co.
Ed. Adams

HAMILTON

James Turner & Co.
W. H. Gillard & Co.

WINNIPEG

Turner, Mackeand & Co.
Thompson, Codville & Co.
Sutherland, Campbell & Co.

ROSE & LAFLAMME

Agents

Montreal

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

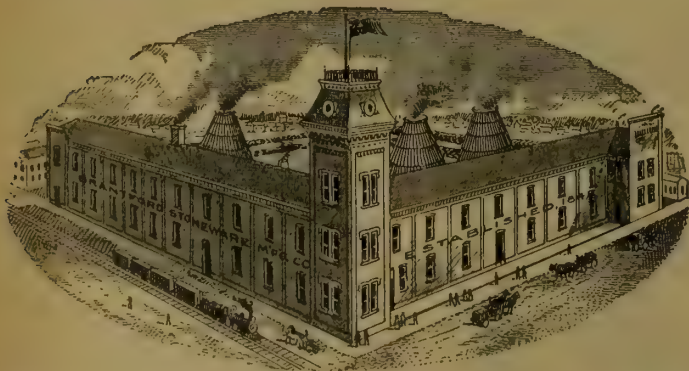
FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fountains, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

To Grocers

The season is on for Marshall's popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and
MEDIUMS

SOLE AGENTS :

WALTER R. WONHAM & SONS,

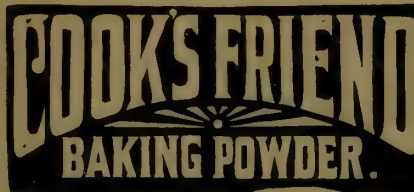
315 and 316 Board of
Trade Building,

MONTREAL

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

Keep in a cool place. Avoid placing goods near stove or furnace and do not expose to the SUN in a window.

"REINDEER" BRAND

condensed goods are as near perfect as can be when they leave the factory, but they won't stand exposure to sun and heat as though cans were filled with

PINE CHIPS

FULL RANGE 

Fancy Christmas Groceries

**TABLE
RAISINS**

London Layers

Fancy Clusters

Dehesa Clusters

Imperial Clusters

London Layers

2½ " Cartoons.

Loose Muscatels

All varieties California Evaporated Fruits

Franco American Plum Pudding, pound tins

Glace Lemon, Orange and Citron Peels

Batger's Nonpareil and Compote Jellies

New Nuts, Tarragona S. S. Almonds

Valencia Shelled Almonds, Barcelona and
Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg

Wow=Wow 

OH ME! OH MY!

WHAT EXQUISITE

XMAS CANDIES



WM. PATERSON & SON, BRANTFORD
ARE SHEWING

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 29, 1895

(\$2.00 per Year) No. 48

DROPS FROM THE EDITOR'S PEN.

Teas are good things to tease business with.

* * *

Experience, like a snow ball, becomes larger the more it is rolled.

* * *

With sugar as cheap as it is, it would hardly pay the grocer to add sand.

* * *

Winnipeg's retail merchants appear to be going in for civic reform by the wholesale.

* * *

Trade does not run on sleds, but it nevertheless moves a little faster when snow is on the ground.

* * *

Perseverance is the key that will open the door of Success to any young man of common sense.

* * *

When illuminating gas is as cheap as political gas this will indeed be a cheap country to live in.

* * *

He who cannot give and take will not be given much of this world's goods—or the next either for that matter.

* * *

He who digs deeply into his business is likely to strike paying gold sooner than he who goes prospecting in gold lands.

* * *

A Philadelphian advertises that he sells at "Cut prices only." He is either a prevaricator or a fool; probably both.

* * *

Character is more important than education; and goodness knows how little a man can afford to be without education.

* * *

The measure of a merchant's success is gauged, not by the goods he sells, but by the proportion of his receipts to his expenditures.

* * *

A bright store will be more attractive to the public than a dull one, just as a mirror

is more attractive to a woman than a black-board.

* * *

The merchant should be careful that people who trot off to the departmental stores with their cash do not get goods from him on credit.

* * *

Oil spread on the water calms angry seas, but spread on the store floor sometimes raises angry passions in the breasts of customers.

* * *

Legion is the name of a great many people who do not believe in advertising, but who will burst their suspenders in their efforts to get a free "ad."

* * *

Because Torontonians are so particular regarding the quality of their water supply, it should not be inferred that everybody in the "Queen City" is a teetotaler.

* * *

Were we sure we would be alive to-morrow we might safely leave the doing till to-morrow of a good many things that under existing circumstances it is wiser to do today.

* * *

He who stands before the counter of the barroom, when he should be found behind his own runs the risk of losing the capital necessary to stand either before the one or behind the other.

* * *

Young Canada could, on Thanksgiving day, easily have said that he was thankful he was not as other nations, and yet the charge of being pharasaical could not have been levied against him.

* * *

The Division Court compels the merchant who brings suit in it to divide up his profits with the court officials and lawyers. Therefore the Division Court must be an Anarchistic institution.

* * *

Merchants who keep to the pathway of honesty have no easy task at times, but the

hills they have to climb are not nearly as high as the falls of those who tread the paths of dishonesty are deep.

* * *

In spite of efforts to maim Canada's export cattle trade, we have this season shipped to Great Britain about 7,000 head more than last year. This is the kind of revenge which is profitable as well as sweet.

* * *

The salt combine in the United States is making Chicago packers smart. To rub, with salt, half a million dollars out of an industry, as it is thought the combine will do out of the packers, is enough to make the latter smart.

* * *

Those who are so tied down to business that they can afford no time for association of either their family or their fellow-tradersmen, are none the less slaves because the chains that bind them are of their own forging.

* * *

The grocers of Philadelphia are now face to face with the department store evil, John Wanamaker having added a grocery department to his mammoth store. And the "spirit moves" the good people of the "Quaker City" to put their fighting armor on.

* * *

Canadian Pacific earnings for the second week in November were \$508,000, against \$437,000 last year and \$501,000 the same week in 1893. These figures provide Canadians with confidence-building material, as well as the railway with food for satisfaction.

* * *

Scales have been lately introduced which will weigh a pencil mark on a sheet of paper or a hair from the eyebrow. For fine distinctions splitting hairs is not to be compared to this. Hereafter, instead of talking about splitting hairs, it will be weighing pencil marks that we shall refer to when desiring to illustrate the finest possible distinction.

MARKING CANNED GOODS.

EDITOR GROCER,—In your issue of the 22nd ult., under the head of "Marking of Canned Goods," I notice a Mr. L. E. Morin moving a resolution to the Chamber of Commerce, Montreal, praying that body to bring before the notice of the Government at its next session the necessity of legislation in the direction of compelling the manufacturers of hermetically-sealed canned goods to stamp the weight and year in which the goods were packed on the can or label for the protection of the public and the unsophisticated grocer.

I would remind Mr. Morin that a similar agitation was set on foot some years ago, and I think it originated in the east, where the wise men come from. The Government took action, granting the petition of the defender of people's rights, and a law was passed compelling canners to have stamped or printed, either on the can or label, the weight of the can, and the year in which it was packed. Canners immediately set to work to meet the new order of things, and various devices were invented for stamping empty cans and unused labels left over from the preceding year. Considerable grumbling was heard from those who were caught with a stock on hand, and the writer remembers a gentleman, who in the early history of the movement was among the agitators, who was ready to swear long before the end came that canned goods did not depreciate with age.

A canner in one of the country towns of Ontario came to the rescue by discovering that simple, common water was about the heaviest and cheapest product that he could fill cans with, and that you could not always tell the value by the weight. I think I can yet see the expression on the faces of our law makers when a deputation of canners waited on them with a can of vegetables and a similar sized empty can, which was filled with water in their presence, and when weighed was found to outweigh the former some 3 oz.

I am happy to inform Mr. Morin that the deputation of canners waiting on the Government at that time were able to convince them that canned goods did not materially depreciate with age when properly canned and stored, and succeeded in having removed from the statute books a very absurd and nonsensical law.

In conclusion, I think the regulations and

recommendations to the Government as to laws pertaining to canned goods may for the present be safely left with the canners themselves, who, with few exceptions, are quite as anxious as the trade to elevate the standard of canned goods, and I know, Mr. Editor, you will agree with me in saying that the canned goods of this country (new as the industry is) are second to none in the world. Now a word to Mr. Morin (whom I take to be a grocer), and the trade in general, and I am done: Don't be induced to purchase inferior brands of canned goods on account of cheapness, but encourage the honest packer to keep honest by paying him a living profit for his product, and you will soon find the evils complained of disappear. Re-



S. D. VALLIERES.

member that it is always the poor brands that become aged on your shelves.

A CANNER.

GETTING UP A BLACK LIST.

At the last meeting of the Winnipeg Retail Association, the secretary was instructed to compile a list, gathered from the members of the association, of all customers from whom it was found impossible to collect accounts, for the private use of the members of the association. Municipal matters were discussed and a committee appointed to canvass for the association's nominee, C. H. Wilson.

S. D. VALLIERES.

The new president of the Montreal Retail Grocers' Association, S. D. Vallieres, is one of the popular members of the trade, as his election testifies. His grocery in the flourishing Montreal suburb of St. Henri is all that a modern grocery should be, and it is satisfactory to note that Mr. Vallieres, whose business integrity is well-known, is the proprietor of a flourishing business. Mr. Vallieres was born at St. Rose, a town near Montreal, on Nov. 13, 1844. He was educated at the parish school, and at the early age of 13 came to Montreal and spent three years in the general store of Felix Gougeon, of St. Henri. He afterwards

spent several years in Chicago, where, having thoroughly mastered English, he returned to Montreal and spent two years in the grocery store of J. T. Lavigne. In 1874 he began business on his own account, and has been a successful merchant ever since. He was one of the founders of the Retail Grocers' Association of Montreal, of which he has been secretary, trustee, and finally elected president in October last.

CLEANING WINDOWS.

A satisfactory way to clean windows, explains an exchange, is to select a dull day, or at least a time to do the work when the sun is not shining on the window, or it will be dry streaked, no matter how much it is rubbed. Take a painter's brush and dust the window, inside and out, washing all the woodwork before touching the glass. The glass should be washed simply with ammonia diluted with warm water. Do not use soap. Use a small cloth with a pointed stick to get the dust out of the corners. Wipe dry with a soft piece of cotton cloth. Do not use linen, as it makes the glass linty when dry. Polish with tissue or an old newspaper.

FIRST TRANSHIPPED RAISINS.

The first of the Valencia raisins transhipped from England arrived Monday on the Adriatic from Liverpool. The total arrivals of Valencia raisins from the beginning of the season to date have been 102,746 half-boxes, 4,480 quarter-boxes and 500 eighth-boxes, against 26,590 boxes, 414,592 half-boxes and 15,600 quarter-boxes for the corresponding period last year.

If you require any
goods **AT ONCE**

BEAR IN MIND

We have two telephones. If
No. 447 is in use ask for No.
1258.

FOR THE HOLIDAY TRADE, WRITE

LUCAS, STEELE & BRISTOL

The Quick Shippers

HAMILTON

ALWAYS LEADING

JAMES TURNER & CO.

HAMILTON

Distributed **New Hallowi Layer Dates** to their city trade on Saturday last and made out-of-town deliveries to their friends who gave orders ahead. All were delighted with the quality.

In store—scarce goods—we have them :

Cases Albert Sardines 1/4s

Cases Albert Sardines 1/2s

Cases Sportsman Sardines 1/4s

Here are Some Strong Values

No wonder we're so busy,
chances like these are not
found every day, and we have
hundreds of others.

New Hallowee Dates

New Grenoble Walnuts

New Blue Fruit

New EXTRA Selected Raisins

New 5 Crown Cleaned Currants

New 7 Crown Cleaned Currants

BALFOUR & CO. - - - HAMILTON

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

CANADIAN LOBSTER TRADE.

THE Maritime Grocer gives some interesting information regarding the lobster trade this year. This journal says that the season opened nominally at about \$8 to be paid to packers for choice 1-lb. flats, and \$7 for straight packed 1-lb. tails, but towards the middle and end of the season prices advanced, and as high as \$8.85 was paid for flats, because buyers foresaw a deficit, together with the fact that higher prices were ruling for British Columbia salmon, and this enabled them to pay higher prices. Towards the end of the season, as is usual, prices slackened off again owing to the fact that in the winter the demand for canned fish is very materially lessened.

The total exports from Halifax were about 162,000 cases, of which in round numbers, 71,000 went to London, 33,000 to Liverpool, 20,000 to the United States and Upper Canadian points, and 38,000 to continental ports via New York, the chief points of destination being Hamburg, Stockholm, Copenhagen and Bordeaux. In addition to these shipments to continental ports from here on through bill of lading, a fairly large quantity of the London and Liverpool shipments would afterwards be sent forward to the continent.

Last year the total shipments from Hal-

ifax were about 150,000 cases, and the proportions of disposals were about the same, with the exception that England took a slightly larger and the United States a slightly smaller percentage of the pack.

At St. John's, Nfld., for the present year the total shipments were about 27,000 cases, nearly all of which went to Liverpool, as against about 20,000 for 1894.

The year has been marked by the absence of trouble caused by what is known to the trade as "smut," but will be recognised by chemists as sulphide of iron. This takes the form of a moist black paste which forms on the inside of the can owing to the chemical action of the sulphur in the lobster on the iron or steel of the tin can.

The article concludes by speaking of a new process of packing being experimented with this year.

GET A RECEIPT ALWAYS.

The man to whom you are paying money may be honest, but get a receipt notwithstanding. There are other things besides dishonesty that sometimes compel the payment of an account already liquidated.—Canadian Grocer.

Too many grocers, and men of other business as well, ignore this. You may have the highest regard for the probity of the man to whom you pay money and from whom you take no receipt, but human memories are not infallible. Suppose several months later

that man dies, or forgets that you have paid him, and suppose he may have neglected to credit you with the amount? Where will you be if you have no receipt?—Grocery World.

NEW FISH ENTERPRISE.

Application is being made for the incorporation of the Reid and Tait Fish Co., Ltd., of Selkirk, Man. Daniel Reid, James Tait and Roderick Smith are to be the first directors of the company. The chief place of business of the company will be at the town of Selkirk, and the operations of the said company will be carried on in the town and on Lake Winnipeg and the Red River. The objects of seeking incorporation are to acquire real estate, erect buildings, ice houses and freezers thereon, and to acquire steamboats, steam barges, sailboats, fishing tackle and general fishing plant for the catching, curing and shipping of fish. The company is to have a capital stock of \$60,000, divided into 600 shares of \$100 each.

HE CAME OUT OF THE WEST.

Roderick Ross, a well-to-do young general merchant of West Selkirk, Man., came to Toronto last week to be married to Miss Higgins, stepdaughter of Latouche Tupper. Miss Higgins has been attending the Toronto Conservatory of Music.

Can you see in the dark?

If so, you won't require to use our **SOVEREIGN MATCHES** ---we guarantee them sure fire in any climate. We allow freight charges on 5 case lots.

Sole Wholesale Agents

H. A. NELSON & SONS, Toronto

Malaga Fruit

BEST PACKERS. LOW QUOTATIONS.

Also it will pay you to
place your order for

Eleme Figs with

DAVIDSON & HAY, WHOLESALE GROCERS, Toronto, Ont.

You Can Consider

even if you don't buy right away. We are doing a good trade now, but expect to do a better when the temperature becomes a little steadier in its habits—determines whereabouts to linger, and lingers.

FLAKE BARLEY . . .

is one of the Cereals you should consider. It's a first-class breakfast dish. Your patrons will like it.

E. D. TILLSON = = Tilsonburg, Ont.

It has a name . . .

quality made it.

"Flag-Ship" Brand Canned Salmon is kept at the high standard which has made it famous. The large and continuous demand shows that careful buyers recognise this fact. Specify "FLAG-SHIP" BRAND in your next order for Salmon, then judge for yourself.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

HAMILTON TRADE GOSSIP.

THE grocery trade in Hamilton, as elsewhere, exhibits the falling off in trade that is usual at this season. At the same time, however, it must not be inferred that trade is dull. On the contrary, it is fairly good. And in the regular seasonable lines the activity is generally conceded to be more marked than is customary. One house reports last month's trade was the best in its existence, and one of the partners of another assured me that its business for the first fifteen days of the present month was fully 20 per cent. larger than for the same time a year ago. It is evident Hamilton is sharing in the general revival of trade. Payments are fairly good.

Sugar is one of the commodities that is really dull. But prices, at least as far as the refiners are concerned, are firm. I know of one bid at 4¼c. net cash for Montreal granulated which was refused, and one-sixteenth more asked. The wholesale price for granulated is 4¼c. for Acadia and 4¾c. for Montreal. The idea for yellows is 3.30c. up to 3.90c.

Another line which is sharing in the seasonable dulness is canned goods—vegetables, fruits, salmon and lobster are all in limited demand. With the large shipments of poultry that are arriving upon the local market, nothing else could be expected, particularly in the matter of salmon and lobster. In spite of the enormous quantities of poultry that are coming in, however, stocks in the hands of the commission men are kept pretty well cleaned up. Regarding the future of canned vegetables, the wholesalers do not appear to have any opinion. At least if they have they religiously keep it to themselves.

There is very little doing in teas, which, of course, is natural for this time of the year. The market, however, continues firm, as far as prices are concerned.

What the trade is now particularly paying its attention to, and will be to the end of the year, is, of course, foreign dried fruits. "The Christmas trade in fruits," remarked one wholesaler to me, "is being done much earlier than last year. There is no doubt about it, that the retailer who this year got his supplies in early is reaping the benefit of it, because he catches the consumer who early makes his purchases. Merchants who these days wait till the middle of December before purchasing their supplies run the risk of being compelled to carry over a larger proportion of their stock than would have been the case had they bought their supplies earlier in the season." Valencia raisins are gradually getting into smaller compass. Further shipments are due here about the middle of December, and it is expected that they will come upon a

bare market. The demand in the meantime continues active. Currants, too, are selling freely. Malaga raisins have also been experiencing a good demand. "Our experience," remarked one jobber, in speaking of this fruit, "is, that the best fruit had the first sale. And we think that things are shaping much the same way as they did last year, when, by the first week in December, there were practically no Malaga raisins on the market."

New Grenoble walnuts are on the market this week. "This," explained a member of one firm, "is really the first appearance of new season's Grenobles, notwithstanding the fact that some houses alleged they had them in stock before the goods were really landed in the country." In regard to prices, I find there is considerable range, but the idea for good stock appears to be 12½c. per pound by the bale and 14c. per pound for smaller quantities. A good demand is to be noted for shelled almonds.

There is not much doing in either molasses or syrups, but on good baking molasses the market is firm.

Evaporated goods such as peaches, plums, apricots, nectarines, prunes, and apples are all meeting with a ready sale at prices much the same as before.

Free deliveries of poultry are affecting the cured meat trade, as well as that in canned goods. In fact, trade in this line is practically centred in breakfast bacon, and F. W. Fearman informed me that the demand for his English breakfast bacon was active. Sounding one of Mr. Fearman's sons regarding the hog situation, he remarked briefly: "Prices are very low, but I think the bottom has been about touched."

A new washing powder has been put on the market by a local firm organized for the purpose. The style of the firm is the Silver Dust Manufacturing Co., and the powder takes the name of the first two words in the company, "Silver Dust." It is done up in neat packages and is highly recommended by the trade.

Balfour & Co. are still in their old premises in James street. About one-half their stock is, however, in their new warehouse at 72 McNab street, and some time around Dec. 1 will see the other half, together with the staff, located there as well.

Lumsden Bros. have within the last week received two shipments of teas. The one consisted of 600 packages of Paklings and the other 500 chests of cheap Congous. The former was received into the warehouse on Tuesday.

Balfour & Co. received a shipment of Lipton's teas on Tuesday. They are also in receipt of shipments of Morton's goods, in-

cluding Albert sardines, which are still very scarce. "We placed the order six months ago," remarked Mr. Balfour, "and they advise us that it will probably be another six or twelve months before they will be in a position to fill any more orders."

W. L. E.

PERSONAL MENTION.

J. H. Devaney, northern traveler for Eby, Blain & Co., is off on sick leave this week, sore throat, that common complaint, laying him up. E. Mellish, of the sample room staff, is taking his place.

Ernest S. Cooper, of the Toronto Salt Works, has returned from Windsor, where he went to arrange for shipments of salt. He reports finding the Windsor people behind in their shipments, chiefly because of the big demand from the Northwest.

Through a slip the name of Dawson & Co.'s head salesman, who was married last week, was misspelled in *THE GROCER*. The happy groom is Mr. Chris. Thauburn.

T. J. Widdén, grocer, of Port Perry, Ont., was in Toronto on Wednesday on a buying tour. He reports trade fair, with good prospects for improvement when the cold weather sets in, so that the farmers can get to town.

BIG PURCHASE OF RAW SUGAR.

In addition to being heavy buyers on spot in Montreal of raw centrifugals at 3¾c., which is considered a good price, it is understood that the St. Lawrence Sugar Refinery have closed negotiations for the output of M. Lefebvre & Co.'s beet-root sugar factory at Berthier. This will result in somewhat different conditions in the sugar market this winter than existed last season. During the previous winter the output of the Berthier factory was offered to the jobbing trade in competition with the goods of the two big refineries, as the latter had all the supplies of raw they wanted. If the above purchase is any criterion the same is not the case this year. It will be remembered also that in 1893 the output of the Berthier establishment was taken entirely by the Montreal refiners and not offered to the jobbing trade at all.

SOAP MANUFACTURER FAILS.

D. Phelan, soap manufacturer, of William street, Montreal, has assigned on the demand of Michael and Patrick Shea. The liabilities are in the vicinity of \$62,000. The principal creditors are: A. Finn, \$500; estate D. Shea, \$500; J. Shea, \$5,650; Wilson, Patterson & Co., \$616; Hughes, Coor & Co., \$1,000; Hochelaga Bank, \$2,614; Martin Phelan, \$18,000; A. J. Brice, \$24,600, and estate Munderloh, \$3,500.

To such of your customers as you know to be suffering from coughs or colds, offer a few B. F. P. cough drops. Once introduced they will always be in demand, and will open up opportunities for sales in other lines.



J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

RELATIVE COST OF MANITOBA AND ONTARIO FLOUR.

SOMEWHAT unique in the history of the trade are the relative conditions of Manitoba and Ontario wheat, and Manitoba flour and Ontario flour.

As a rule, both wheat and flour of Manitoba production are higher in price than the same products in Ontario. This rule has obtained inviolate for some years until the present. And now it has, in part at least, been broken.

To-day Ontario wheat is dearer than Manitoba wheat. But the peculiar feature does not end there: Ontario family flours, made to a great extent from Ontario fall and winter wheats, are at the present time cheaper—notwithstanding that the raw material is dearer—than Manitoba flours which are used by bakers and supposed to be superior to the Ontario product.

The difference in the price of Ontario wheats and Manitoba No. 1 hard runs all the way from 2½ to 5c. per bushel in favor of the former. As it takes four bushels and one peck of wheat to produce one barrel of flour, it is obvious that the Ontario miller can in some instances produce flour from Manitoba wheats something like, roughly speaking, 10 to 20c. per barrel cheaper than from Ontario wheats.

As a result of this, small millers throughout Ontario who have never done so before are now using Manitoba wheats.

The fact that Manitoba wheat is now cheaper than the Ontario commodity will for the time being deprive salesmen offering flours made from the two wheats of an argument why they should be given an order in preference to the man who is selling Ontario wheat flour only. To say that a certain flour offered contained 20, 30 or more percentage of Manitoba flour and yet the price asked for it was no more than the purely Ontario wheat article was, of

course, a strong argument in its favor, because the buyer knew that, besides adding to the strength of the flour, Manitoba wheat was the dearer of the raw materials used. Now, while the addition of Manitoba wheat still adds to the strength of the flour, the buyer knows that it does not add to its cost. On the contrary, he knows that the greater the percentage of Manitoba wheat used the cheaper can the flour be produced.

A RAT IN THE FOOD PRODUCT.

NOT much reason as a rule is there for complaint regarding either the quality or the manner of the putting up of Canadian prepared food products.

For canned goods, for breakfast foods, for cheese, we have a high reputation. We once had a fairly good reputation for butter-making, but, through carelessness little short of criminal, we lost the name and place we once had in the British market. And it is because of the jealousy with which we desire to protect both our home and foreign trade that we consider it our duty to now and then urge caution.

Canadian manufacturers of food products can no more afford to be careless in their wares than can a dynamite maker in the regulations governing his factory.

THE CANADIAN GROCER has been induced to make these remarks by two exhibitions of carelessness that could not but tend to make unpopular certain products that are worthy of a far better fate.

One was in regard to a certain cereal food which a family in Toronto has been in the habit of using a great deal of, but which it is not likely to use again for a long time—if ever. This food was used both as a porridge and for making cakes and loaves. Not long since the good wife, in getting towards the bottom of the sack in which the cereal in question had come from the manufacturer, scooped up with the food product a dead rat, which had been run through the rollers with the grain, and was as flat as the proverbial pancake.

As some of the contents of this particular sack had already been made into pancakes, porridge and bread, the feelings of the family who had partaken of it are better imagined than described.

The other instance was where a wholesaler had returned to him a can of peas, in which the consumer had found a three-inch stub of a cigar.

THE CANADIAN GROCER cites these instances with the object of stirring up breakfast food manufacturers and canned goods men particularly, and food product men generally, to the exercise of greater care in the respective commodities they make. And they owe it to themselves, they owe it to the country, to do so.

TRAVELERS' MEMORIAL RE HOTELS

THE memorial presented last week to the Provincial Secretary of Ontario by the delegation of commercial travelers, praying for the appointment of a sanitary inspector for hotels, was not based upon any supposititious grievance.

Commercial travelers suffer inconveniences, swallow annoyances, and undergo hardships with a great deal more grace than do any other class of the traveling community. Like the boy accustomed to travel barefooted over rocky roads, they became used to their surroundings, scarcely recognizing whether their pillows are made of feathers or straw.

When commercial travelers as a body have therefore a grievance to air it is usually worthy of attention.

The sanitary condition of many of the hotels which the traveler has almost daily to put up with is notoriously bad. Anyone who has traveled at all knows this. Lavatories are frequently worse than pig pens, dining-rooms unwholesome, and sleeping compartments foul.

The Provincial Government has established a code of rules for the regulation of hotels and bar-rooms in almost every other particular except their sanitary arrangement.

This one particular should be no longer made the exception. Unsanitary hotels mean a menace to health. And what threatens health courts death.

The commercial traveler is one of the greatest factors the world possesses to-day for the facilitation of trade, and it is the duty of the Government to see that the places in which he is compelled to spend so much of his time in lieu of his home are made fit habitations for him.

A QUICK SHIPMENT.

To have a few years ago asserted that merchandise could have reached Toronto from Marseilles in less than two weeks, by ordinary freight, would have been considered more or less utopian. It is now, however, no longer utopian; it is a fact.

On Friday last there arrived on the Toronto market, and were distributed among the retail trade the same day, between two and three hundred bales of Grenoble walnuts, consigned by F. Estiene & Co., of Marseilles. Yet, on the 9th inst. these goods were in France.

The shipment came by way of New York.

NOT SUITABLE FOR CANADA.

Some weeks ago the Japanese Consul at Victoria, B.C., sent to the Board of Trade in Montreal some samples of Japanese fish products, and asked the Board to obtain opinions as to whether they were suitable to the Canadian market or not. The samples were distributed among two or three of the

leading grocery firms for a report. The report was handed in this week to Secretary Hadrill, and it is to the effect that the fish preparations in question are entirely unsuitable to the wants of the Canadian trade. Each one of the three or four houses asked for an opinion made the same report.

THREE-CROWN CALIFORNIA RAISINS.

The relative cheapness of the 3-crown California raisins this fall is attracting considerable attention. Two importers in Montreal told THE CANADIAN GROCER this week that they considered them about as good "a buy" as there was at the present time.

The usual difference between 3 and 4-crown fruit is 1c. per lb., the quotations last year being: 3-crown, 6 to 6½c., and 4-crown, 7 to 7½c. This fall 4-crown Californias have been held firm at 7c., whereas 3-crown are easily obtainable at 5½c.

The greater relative difference this year is in favor of the buyer, for the quality of the fruit offering this fall is, if anything, superior to that offered last season.

TWO SALMON CANNERS.

THE CANADIAN GROCER had the pleasure this week of a chat with two gentlemen intimately connected with the salmon canning business of British Columbia. O. M. Malcolm and C. S. Windsor, of the "Gulf of Georgia" cannery, are the gentlemen in question. Both have been in Montreal calling on the trade and visiting J. W. Windsor, of that city, who is a brother of C. S. Windsor. Mr. Malcolm is on his way to Great Britain.

The English market in the current and previous years has taken the great bulk of the firm's "Ice Castle" brand, which is well known in the Dominion. Next year, however, Mr. Malcolm states that they are going to make a strong bid for the Canadian custom as well. They have all the facilities to enable them to do so. Their cannery, which is situated at the mouth of the Fraser, is one of the largest on the river. It is in a position to pack the salmon in any kind of can, and one advantage which it possesses is that the fish come direct from the boats in which they are caught. They are not crushed by two handlings, as some other fish are, and of course therefore pack in much nicer shape.

Arrangements have been made for next year also, whereby they will supply goods put up in the patent can, the advantages of which were fully described in last week's issue in connection with J. W. Windsor's establishment.

It may be interesting to know that the "Gulf of Georgia" cannery has a capacity of 2,000 cases, or 96,000 cans, a day, and employs 500 men. Mr. C. S. Windsor, who

has charge of the actual canning operations, is one of the pioneers of the trade on the Fraser.

Both Messrs. Malcolm and Windsor look for firm values during the current season on canned salmon, as the condition of stocks in Great Britain favors high prices, and this fact is certain to have an indirect influence on quotations in Canada. When they left the Coast the inside figure on sockeye was \$4.50 f.o.b. on the Coast, while cohoes, at the prices ruling, could not be laid down on the eastern markets for less than \$4.10. Mr. Malcolm sails for England from New York this week.

SALT IN SACKS.

In the last issue of THE CANADIAN GROCER it was stated that Liverpool salt could be laid down in Toronto at 62c. per sack, while Canadian cost 65c. It is hardly necessary to explain to the trade that the English sacks contain 186 lbs. of salt, while the Canadian hold 200 lbs.

ONE OF OUR QUEBEC READERS.

A. Grenier, groceries and liquors, Quebec, writes: "Would you be kind enough to get me the by-law of the early closing of grocers and merchants. I am one of your subscribers, and in doing so you would very much oblige."

The by-law in question was published on page 10 of last week's CANADIAN GROCER, which had not time to get to the city of Quebec before his letter was written. Mr. Grenier is one of the best grocers in Quebec, and it is to be hoped he will be a leader in a movement that will bring about early closing in that city before long.

POTATOES MAY BE DEAR YET.

In view of the present cheapness of Ireland's national vegetable the statement which forms the caption of this article is hard to accept. When potatoes can be bought anywhere in the country at from 15 to 20c. per bushel, it seems unlikely at first glance that fair prices will be restored before next year's crop comes in.

But one never can tell what is going to happen, and the old saying is to be remembered, "After a feast, a famine."

At least one big dealer in Canadian potatoes looks confidently forward to seeing first-class prices paid for potatoes by, if not before, the first of April.

He reasons it out in this way: In any year which has not given more than an average yield of potatoes the crop has not more than sufficed to supply the current demand. Now, the crop of 1895 is not more than double that of the average year, and therefore the people will consume about half of it. And the remaining half of the yield is being fed to cattle throughout the country. Many farmers, cognizant of the year's over-

supply, are said to be extravagantly wasting their potatoes. The result, so says our informant, will be that before the winter is over the supply will be found to be running short, and by the opening of spring potatoes will be hard to get.

Then, it is predicted, high prices are to come, and the dealer who has hung on to his stock will be decidedly "in it."

EXPORTS OF CANADIAN APPLES.

Though the apple business this fall, in sharp contrast with that a year ago, has allowed exporters a profit on all of their consignments, the volume of exports since the movement set in has not been as large as in 1894.

Up to the close of navigation this fall (the last steamer sailing from Montreal on Sunday last) there were shipped 140,632 barrels of Canadian apples, against 200,000 in the same period in 1894.

Last year the markets were glutted, but the prospects for the coming winter months are on the whole encouraging to those engaged in the apple trade. Since the week ending the 25th of August, when the export movement in apples set in, the weekly exports from Montreal have been as follows:

Week ending August 24th—		Barrels.
Liverpool.....	60	
Glasgow.....	40	
London.....		
Week ending August 31st—		
Liverpool.....	60	
Glasgow.....		
London.....		
Week ending September 7th—		
Liverpool.....	193	
Glasgow.....	41	
London.....		
Week ending September 14th—		
Liverpool.....	925	
Glasgow.....	67	
London.....		
Week ending September 21st—		
Liverpool.....	1,116	
Glasgow.....	559	
London.....		
Week ending September 28th—		
Liverpool.....	2,122	
Glasgow.....	608	
London.....		
Week ending October 5th—		
Liverpool.....	3,489	
Glasgow.....	999	
London.....	3	
Week ending October 12th—		
Liverpool.....	4,060	
Glasgow.....	3,495	
London.....		
Week ending October 19th—		
Liverpool.....	8,951	
Glasgow.....	5,149	
London.....	373	
Week ending October 26th—		
Liverpool.....	10,207	
Glasgow.....	5,995	
London.....	501	
Week ending November 2nd—		
Liverpool.....	6,630	
Glasgow.....	7,874	
London.....		
Week ending November 9th—		
Liverpool.....	15,591	
Glasgow.....	9,794	
London.....	7,999	
Week ending November 16th—		
Liverpool.....	20,599	
Glasgow.....	101 cases and 7,875	
London.....	1,447	
Aberdeen, same week.....	3,600	
Week ending November 23rd—		
Liverpool, Lake Ontario.....	2,793	
Liverpool, Lake Huron.....	4,900	
Glasgow.....	7,816	
London.....	3,191	
Grand total.....		140,632

MOST IMPORTANT TO CANADA.

THE decision of the Imperial Government to give \$370,000 to implement the \$750,000 which the Dominion Government has already decided to grant for a fast Atlantic steamship service is probably the most important thing the Mother Land has undertaken to do for Canada since confederation, 28 years ago.

Canada is ambitious. Since confederation we have made remarkable headway. In undertaking and carrying to completion the Canada Pacific Railway, we undertook what older and far larger nations might well hesitate to do. Our canal system is the best in the world. Next to the United Kingdom, our shipping, exclusive of coasting trade, is larger than any other possession in the British Empire. Last year our inland and ocean waters yielded us fish to the value of \$20,719,575. The average value of the minerals produced in Canada since 1892 is \$19,917,237. And in this connection it may be interesting to note that while in the United States last year the value of the products of the mine decreased 13.37 per cent. compared with 1893, in Canada there was an increase of over \$1,500,000, or 8 per cent. Our forest wealth is, like the sands on the seashore, beyond the possibility of man to compute. Statisticians do say we have a supply in the forests sufficient for the next 100 or 200 years. The value of the products of the forest was in 1891 calculated at over \$80,000,000, while in the various industries depending for their existence upon the supply of wood there is an invested capital not far from \$100,000,000, and an annual average wage list of over \$30,000,000 with an output valued at \$110,000,000.

But, whether rightly or wrongly, we are not satisfied with our development. We recognise clearly that we have great possibilities. No country has greater. But we chafe under the feeling that we are not as far on the road towards their attainment as we should. With our natural resources as rich as they are we all feel that they have not been developed as much as they should have been.

One thing is certain, our population does not increase as it should. Out of about 175,000 people that emigrated from the United Kingdom during the six months ending June 30th last, only about 15,000 came to Canada, while the United States secured about 135,000 of the whole. With all the sentiment there is about dwelling under the British flag, with the superior inducements that Canada has to offer for agricultural settlers, there must be something wrong when such a state of affairs as this obtains.

One ascribes the cause to the policy of this political party and another to that, but THE CANADIAN GROCER holds that the upbuilding of a country does not depend so

much upon protection or free trade as ultra-partisans would have us believe.

The upbuilding of a country depends more upon the energy, loyalty and uprightness of its citizens than the policies of partisans, caught up either to keep in or get into power.

Canada has done much for herself. But where one of the weaknesses of our people has been is lack of confidence, yes, and even loyalty to ourselves. Confidence is the motive power, and unless we have it we cannot make headway in a national sense.

But the fault is not altogether our own. We have at our door a big competitor, and too many Canadians spend their time contemplating upon this fact instead of minding their own business. A realization of the commercial magnitude of the United States, instead of making our knees tremble, should nerve us to greater effort.

The United States being greater, as far as wealth and population are concerned, has undoubtedly greater attractive properties than Canada; but the development of Canada has been badly retarded by the want of a fast Atlantic service. Four-fifths of Canadians who can afford to make a European tour leave by New York. And New York is the gateway by which nearly all Europeans enter Canada. This, too, with the Dominion possessing by far the most picturesque route and by far the shorter sea voyage.

Alone we cannot do much more than we have already done. We have, in fact, for the time being, arrived at a stage when we cannot afford to dip much deeper into our pockets for public undertakings. And it is not right that we should. The building of the C.P.R.; the subsidizing of the Pacific steamship service; the building of our natural inland waterways are valuable to the Motherland as well as to us.

With a fast Atlantic service a fact, Canada's anomalous condition compared with the United States will be removed.

Canada is grateful to the Imperial Government for its assistance, but we at the same time believe that the gain is not altogether on our side. Whatever contributes to the upbuilding of Canada indirectly tends to benefit Great Britain and the Empire at large. But a fast steamship service will accrue to the direct advantage of Great Britain as well as the Dominion.

But to Canada most of all do the advantages accrue. It endows her with fresh courage. Her Atlantic service should become at least as popular as that of the United States. It is possible that it may become more popular, as the Pacific service already is. If the Dominion does not take a fresh step forward, she deserves to retrograde rather than essay to be greater than she now is among the nations.

HALIFAX TRADE GOSSIP.

THE private banking house of Farquhar, Forrest & Co. has collapsed, with liabilities which will reach \$150,000 or \$200,000. The firm operated a tannery, and, although the year was a good one for tanneries, they claim to have sunk about \$100,000 in that alone. They also dealt extensively in tea, and, in fact, for many years did the leading business in the province in that line, keeping an agent continuously on the road.

We are to have another bread war. Moir, Son & Co. about a year ago reduced the price of 2-lb. loaves from 5 to 4c. This caused considerable excitement at the time, and other dealers were compelled to follow suit. Now, the same firm announces that they will further reduce the price to 3c. per loaf of 2 pounds.

The open weather continues throughout the province, and consequently business is dull.

BREADSTUFFS—The market in breadstuffs is fairly steady, with a slight inclination to lower prices.

SUGAR—There is no change in the sugar market. The Acadia refinery received a cargo of sugar on Monday from Probalingo and Batavia.

PROVISIONS—The provision market is extremely dull. An offer was made to a traveler for an Island house for mess at \$12.50 landed here. This was the best offer the traveler received.

POULTRY AND GAME—The demand for poultry is limited, and stocks are not realizing anything like prices, handlers being compelled to sacrifice on account of the open weather. Turkeys retailed at Thanksgiving at 10c., and jobbers' prices to-day are 9c.

PRODUCE—P. E. Island potatoes retail from schooners at 25c., but sell as low as 22c. by the 100 bushels. A lot of 600 bushels sold at 20c. at Dartmouth this week.

BUTTER—There is little or no change in the butter market. Choice Canadian new-made rolls were offered to-day, landed here, at 16½c.

EGGS—The egg market is lively, there being a jump from 14 to 17c. during the past week.

GREEN FRUIT—The rush in green fruit is about over. In oranges, only Jamaicas are to be had at present. They are of choice quality, nice and sweet, and sell at \$7 to \$7.50. In lemons, Malagas show much improvement in quality, with bright color, and bring from \$5 to \$8 per case. There is a slight advance in grapes, the prices ranging from \$5.50 to \$7, according to size of package. Onions have advanced 50c. per bbl. during the past two weeks.

DRIED FRUITS AND NUTS—New dates and prunes, the first of the season, are to hand. The market is well supplied with new nuts of all kinds.

FISHSTUFFS—The price of best quality dry cod is firm, with a strong upward tendency, but lower grades of soft cured Labrador cod are little called for and, if anything, weaker. Grocery cod is in good demand, with small supplies in sight. The mackerel fishery is about over and the result is discouraging to everybody. Choice fat herring are really scarce, and good lots are eagerly "laid" for by dealers.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

WE have to note nothing very new as regards the grocery markets this week. Business generally is acquiring an impetus because of the near approach of the holiday season, but quotations, as a rule, remain stationary. Walnuts have advanced abroad, but are lower here. Lemons are easy, and oranges and bananas high and firm. In dairy produce the butter situation is weaker. Eggs are firmer, and poultry weaker. Because of the close season for white fish and salmon trout, not very much is doing in this line. Tea, coffee and sugar are unchanged.

CANNED GOODS.

The good demand for peas has had the effect of making them very firm. Gallon apples are easier, while mackerel and lobsters are firmer and higher. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c.; for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.50 to \$1.55; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

COFFEE.

No changes are noted, the local market being still quiet. We quote green in bags as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

Business is dull, and the situation is that of last week, refiners refusing to shade prices, and jobbers refusing to buy at quotations. We quote: Granulated, No. 1, 43 to 44½c.; do., No. 2, 4¼c.; yellows, 3¼c. up.

SYRUPS.

No activity remarked. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Is in pretty good demand, but New Orleans is weaker. We quote: New Orleans, barrels, 25 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

RICE.

The conditions are not changed since our last report. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

Prices remain unaltered, but fairly firm, as the demand continues good. We quote:

Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

The latest cable advices show an advance equal to ½c. per lb. on Grenoble walnuts, which, however, have locally fallen off in price, owing to large arrivals. Brazils are higher. We quote as follows: Brazil nuts, 12 to 13c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 13c. Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

According to Gow, Wilson & Stanton's tea report the percentages during the past few years of teas imported into Great Britain from India, Ceylon and China respectively, were as follows: 1892, 49, 35 and 16; 1893, 49, 35 and 16; 1894, 50, 38 and 12; 1895, 49, 38 and 13. There is nothing new to note locally. Medium grades are plentiful. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are in demand and fine off-stalk have advanced ¼c. Leading brands we quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¾ to 5¼c.; selected, 6c.; layers, 6½c.; California loose muscatels, 3-crown, 5½c.; 4-crown, 6½c.

Currants continue in fair demand at unchanged prices. We quote: Fine Filiatras, in half-barrels, 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Malaga fruit is unchanged. We quote: London layers, \$2 to \$2.20; black baskets, \$2.75 to \$3.20; blue baskets, \$3.25 to \$3.50; choice clusters, \$3.25 to \$3.50; Dehesa clusters, \$4 to \$4.50; Royal clusters, \$5 to \$5.25; Royal Buckingham clusters, \$4.50; Non-Plus-Ultra and Royal Windsor, \$6.50.

We quote prunes: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7¾c.; "U," 110-115 to lb., 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 5 to 6c.

California evaporated fruits are in good demand and prices in the primary market are steady. We quote: Apricots, 13½ to 15c.; peaches, 10½ to 12½c.; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.

Figs are quiet and steady. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 18 lb., 13 to 15c.; 28 lb., 16 to 18c.

GREEN FRUIT.

There are no features of the market worth noting this week. Oranges and bananas remain firm, while lemons and cranberries are arriving in quantities large enough to prevent further advances in quotations for some days. Of course prices may be expected to stiffen up between this and the close of the Christmas holiday season. We quote: Lemons—Messina, \$3.50 to \$5.50 per box; Malaga, in half-chests, \$8 to \$9, boxes, \$3.75 to \$4; Oranges—Jamaicas, in boxes, \$4 to \$4.50; in bbls., \$7.50 to \$8; Bananas, \$1.40 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$2.25 to \$3 a barrel; grapes, 4 to 5c. per pound, and 25 to 40c. for small baskets; Malaga grapes, \$5 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; butternuts, \$1 per bushel; hickory nuts, \$1.80 to \$2 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE, EGGS, POULTRY.

BUTTER—The butter market continues to weaken, chiefly because of the lack of demand in Great Britain. We quote: Old summer dairy and store packed, 8 to 12c.; fresh prints, 15 to 16c.; fresh tubs, 15 to 17c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c.

CHEESE—Local buyers have paid 8¾ to 9c. for August-September Canadian makes, and 9½c. for balance of season.

EGGS—Fresh eggs are firm at 16 to 17c., the latter being the most generally accepted figure, while pickled cannot be bought lower than 13½ to 14½c.

POULTRY—Since Thanksgiving Day the supply has more than equalled the demand, but the market has not experienced the glut

"Nothing will Cement"

a Grocer's trade like good Tea.

"SALADA"

CEYLON TEA

Is fast killing the tea trade of departmental stores and pedlars, for the simple reason it cannot be matched in flavor and is sold only to the legitimate grocery trade.

P. C. LARKIN & CO.

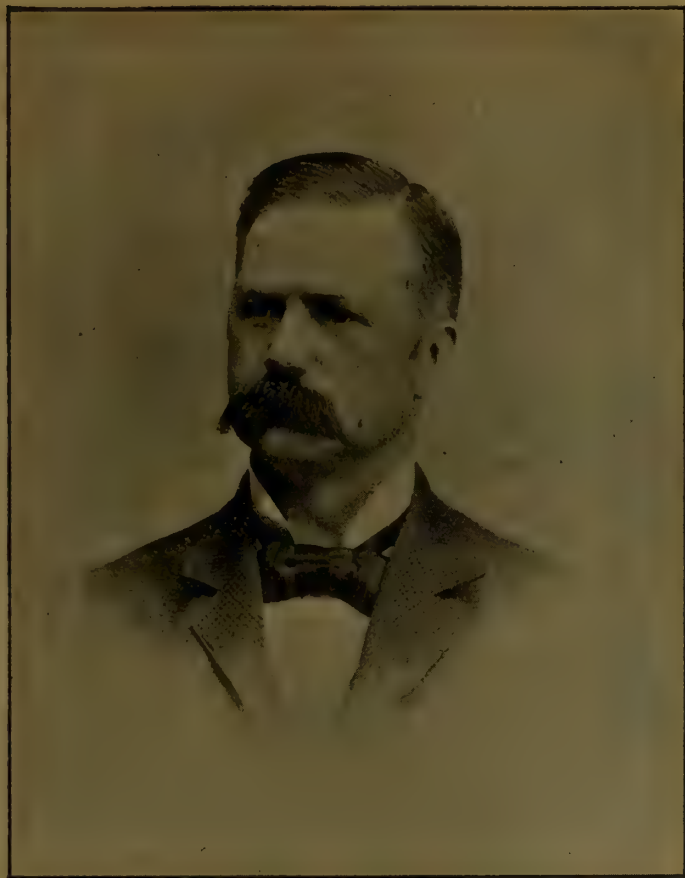
25 Front St. East.

and

TORONTO

318 St. Paul St., MONTREAL

Prices and Samples on application in response to postal.



A
Picture

Our Sampleroom

is **“A Perfect Picture”**

We have the largest and handsomest display of Christmas and Holiday Fruits

. . EVER SEEN IN CANADA . .

Every grade of the Finest Malaga Fruit.

Every grade of the Choicest California Evaporated Fruits.

NEW DATES, GRENOBLE WALNUTS, FILBERTS, ALMONDS

Most select stock of Loucoun, Erbeily, Eleme, Natural and Comadra Figs, and **ALL** at lowest prices. **WANT ANY?**

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - CANADA

18-croix Soap
29/8/01

**BEST FOR —
WASH
DAY.**

SURPRISE

**BEST FOR
EVERY DAY.**

SOAP.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

of some former season. In consequence, however, of the free arrivals, prices have fallen off a little for geese and turkeys. We quote: Geese, 5 to 5½c. per lb; turkeys, 7 to 8c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firm at 6½ to 7c. per lb.

POTATOES—Very little is doing, and prices remain the same as last week. The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz.

PROVISIONS AND DRESSED HOGS.

Nothing new to record. Hogs are being bought at \$4.65 to \$4.70. We quote products at last week's quotations:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

DRESSED BEEF, VEAL AND MUTTON

Though prices are firmer no changes in quotations are noted. Advances are said to be looked for within the next week or two. Dressed meats by the carcass are thus quoted: Beef, first-class, \$5.50 to \$6 per 100 lbs.; fair to middling, \$4.50 to \$5; rough and inferior, \$3.50 to \$4. Lamb, 4½ to 5c. per lb. Mutton, 3½ to 4c. per lb. Veal, 4 to 6½c. for first quality.

FLOUR AND FEED.

WHEAT—Is quoted thus: White, 73c.; red, 70 to 71c.; goose, 59c. per bushel.

OATS—Are quoted at 28 to 28½c. per bushel.

BARLEY—Quoted at 35 to 44c. per bushel.

FLOUR—Prices seem to be at a standstill, with a tendency neither up nor down. We quote: Ontario straight roller, \$3.15 to \$3.20; Manitoba, \$3.50 to \$3.60; patents, \$3.75 to \$3.85.

HAY—Baled hay is exceedingly scarce. In large quantities it is bought at from \$13.50 to \$14.50, while \$15 to \$16 is the figure for ton lots.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

FISH.

The close season for whitefish and salmon trout, which keeps these staples out of the market, has the effect of making business dull. Standard oysters are quoted at \$1.10 to \$1.20, but selects remain at \$1.65 to \$1.75. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per

half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blueback herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SALT.

Salt retains the advance noted last week in these columns. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is nothing doing, and a drop of ½c. is looked for at once. Meat-time dealers are paying 5½, 4½ and 3½c. respectively for Nos. 1, 2 and 3. Cured are easier at 6½c.

SHEEPSKINS—Lambskins and shearlings have advanced another 5c., and now bring 75c.

WOOL—Trade continues quiet. We quote: Fleece combing, from 24 to 25c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

An advance of ½ to 1c. is noted this week. Crude is advancing, and prices for refined at quotations are stiff. The wells are quoting only for one week in advance. We quote

LOOK AHEAD

Store your goods in our warehouse for safe keeping and awaiting winter prices.

W. H. LECKIE, Manager.

THE TORONTO GOLD STORAGE CO.,

TORONTO, ONT.

IT SELLS WELL

"Royal City"

3-lb. bar, clean, fine Household Soap

The GUELPH SOAP CO.,
GUELPH, ONT.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter	Lard	Cheese
Eggs	Apples	Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

Send orders to

WHITE & CO.

TORONTO

for the following new goods, whose prices are always right:

New Dates. New Nuts of all kinds.
Malaga Grapes.
Messina and Malaga Lemons.
Jamaica Oranges.
Cranberries. Bananas.

P.S.—Consignments of poultry, butter and eggs SOLICITED.

Choice Sea Food

"GEM OF THE SEA."

Extra Boneless Fish, in 1 and 2 lb. blocks. Ask your wholesaler for it.

PACKED BY

LEONARD BROS.

ST. JOHN, N.B.

COWAN'S COCOAS OFFEES CHOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,
Toronto, Canada.

in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18½c.; Canadian water white, 18½c.; American water white, 21½c.; photogene, 22 to 23c.

TORONTO NOTES.

Hannah & Co. are looking for baled hay and straw.

H. P. Eckardt & Co. have new dates now in store.

The Eby, Blain Co. received a shipment of new Grenoble walnuts.

Dawson & Co. are just in receipt of a car of fancy Messina lemons.

Tarragona soft shell almonds are arriving this week for Davidson & Hay.

The Eby, Blain Co., Ltd., have received their first shipment of new dates.

The Eby, Blain Co. report the arrival of a shipment of new French prunes.

Dawson & Co. report the arrival of 100 barrels of fine Cape Cod cranberries.

A large shipment of new sultana raisins is reported at the Eby, Blain Co., Ltd.

W. H. Gillard & Co. are in receipt of new dates and pure Mayette walnuts.

Davidson & Hay are offering new pack California 3 lb. peaches, apricots and pears.

Rutherford, Marshall & Co. are offering some of last year's long clear bacon at close figures.

Davidson & Hay are offering crates of "Select" Spanish onions at tempting figures.

H. P. Eckardt & Co. are offering a special drive in choice evaporated apricots and peaches.

Shipments of California prunes and loose muscatels are to hand with Davidson & Hay.

H. P. Eckardt & Co. report arrival of their new Grenoble walnuts, also Formegetta almonds and Sicily filberts.

Rutherford, Marshall & Co. have received a good supply of first-class honey in 10 and 60 lb. tins; also a quantity of bright comb honey in sections.

Jobbers in Victoria, B. C., have reduced quotations for China sugar: Granulated 25c. a sack and extra C. the same, in sympathy with refinery figures.

Wm. Paterson & Son have introduced another beautiful confection called "Pepsin Tonic Tablets," put up in elegant glass stopper jars, holding 5 lbs. each.

W. H. Gillard & Co. are showing fine values in new season's Moyune Young Hysons. These lines are very scarce, and should interest dealers in high grade goods.

A carload of California evaporated fruits, consisting of peaches, pears, apricots, prunes, plums and nectarines, in bags, arrived for the Eby, Blain Co., Ltd., this week.

Last week we broke our record for "Kurma" tea, report Davidson & Hay, wholesale agents for the tea. The sales being double any previous week since "Kurma" was first put on the market.

W. H. Gillard & Co. have a very complete line of Valencia raisins, and are quot-

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.
We handle a special line of kettle-rendered Lard.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada ———— Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

CLEMES BROS.

TORONTO

The first **NEW DATES** Best Marks

...ALSO....

Cranberries	Messina Lemons
Malaga Grapes	Jamaica Oranges

Large Lots a Specialty

ONLY = THE VER

The CROWN trade-mark is a
GUARANTEE of

Absolute Purity



French Mustard

Olive Oil, Ketchup

Vinegar, Gelatine

Liquid Rennet

Kola-Cafe

Liquorice

Truffles

Mushrooms

Anchovies

Vermicelli

Sardines

French Peas

Pate De Foie Gras

Macaroni

Bryant & May's Matches, etc.

M. A. CRAVEN & SON

YORK - ENGLAND

In glass jars :

Fruit Drops

Everton Toffee

Candies

Barley Sugar

Tablets

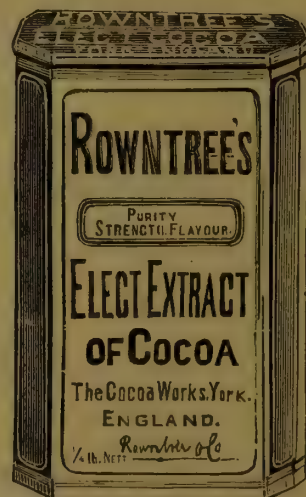
Comfits

Cachous

Highly Perfumed.

A full stock now on hand.

THIS IS



Unrivalled for

**PURITY, EXCELLENCE. and
STRENGTH.**

Send for Price List.

MANUFACTURERS
IMPORTERS
and AGENTS

ROBERT C

BEST = ALWAYS

"Dainty thoughts daintily expressed."

Christmas Specialties

Crystallized Fruits,
English and American
Confectionery.

Fancy Baskets
Fancy Boxes
Gross Goods

A VERY CHOICE ASSORTMENT.

CARR & CO.

Limited.

BISCUIT MAKERS TO THE QUEEN.

A Big Reduction

In prices has just been
made.

VALUES SECOND TO NONE

Fine Biscuits

UNION PRODUCE CO.'S

Fine Cream Cheese



BRANDS :

ROYAL ARMS
BEAVER

MANITOBAN
FANCY CREAM
NEUFCHATEL

Try a Sample Order.

EIG & Co.

456 St. Paul Street
Cor. St. Nicholas St.

Montreal

ing special prices to the trade. Readers of THE CANADIAN GROCER would do well to write this firm.

"Our Christmas spice is going well, as usual at this season," report Lucas, Steele & Bristol. "We also find a demand for a savory, mint, sage, thyme, marjoram and poultry dressing in 10c. tins.

Balfour & Co. will be in their new premises, 72 McNab street, Hamilton, next week, whence, on account of better facilities, orders will be shipped with greater despatch.

Up to November 4, five sailing vessels had left British Columbia with cargoes of salmon for the English market. The aggregate number of cases in the cargoes were 263,267.

Graham, McLean & Co. are carrying a new line of lards and meats. The lard is kettle-rendered and the meat mild cured, and likely to be very popular with the best class of the trade.

"We expect to complete our orders for 'Potmahoff' and 'Hillwattee' teas this week. Regret being unable to fill orders, but the demand was larger than we expected." Thus write Lucas, Steele & Bristol.

H. P. Eckardt & Co., Eby, Blain & Co., T. Kinnear & Co., John Sloan & Co., Warren Bros. & Boomer, Perkins, Ince & Co., J. W. Lang & Co., and Davidson & Hay, all have new stocks of Beardsley's shredded codfish, Acme beef, and Star herring.

"Last week was indeed a busy one," say Lucas, Steele & Bristol. "By Saturday night, though, all our back orders were shipped out and all our customers have their holiday supplies. We never have had such a heavy fruit trade."

The F. F. Dalley Co., of Hamilton, have had a larger sale for their self-rising flours than they anticipated. "No doubt the result of their superior quality," remarked a member of the firm. Mr. Vert, representing the firm, sold to nearly everybody during his recent trip through Western Ontario. He is now working the East.

QUEBEC MARKETS.

MONTREAL, Nov. 28, 1895.
GROCERIES.

THE grocery market furnished a fair degree of activity, and values generally are firm this week. The most interesting branch of groceries has been dried fruit. The strength noted previously in Valencia raisins has been strongly maintained and the best figure that the cheapest fruit can be obtained at is 4c. Cables on currants are strong, noting an advance of 2s., and spot values are held correspondingly firm. Arrivals of new Tarragona almonds came to hand this week and are selling in a jobbing way at 10½ to 11c. New

filberts and walnuts are expected next week. Marbots and Bordeaux walnuts are now on the way and are expected here by the 15th of the month. Dates are cabled 3d. higher, in fact, all kinds of Mediterranean goods are strong this year. In other staples, such as groceries, coffee, tea, etc., there are no new features to note.

SUGAR.

There has been a good enquiry for refined sugar in a jobbing way during the week, orders being better both locally and from the west. At the refineries round lots of granulated changed hands at 4 3-16c., and yellows at 3½ to 3¾c. Cable advices on raw continue dull and rather easy in tone, while some round lots of centrifugals sold here at 3¾c. We quote refined sugar in a jobbing way: Granulated, 4¼c., and yellows, 3¾ to 3¾c.

SYRUPS.

A fair business has been transacted in syrups at steady prices. We quote: 1¾ to 2½c. per lb., as to grade.

MOLASSES.

There is a fairly good demand for Barbadoes molasses at former quotations, and a fair jobbing trade is noted in this grade at 36 to 37c., which would possibly be shaded in the case of a round lot. Round lots of 175 puncheons of Porto Rico have been turned over at 32c., but we quote jobbing prices steady at 35 to 36c. The sale of a lot of 70 puncheons of Barbadoes is noted at 31c., but the grade of the goods was not A1, and for anything prime holders maintain prices, and easily obtain them, as the steady volume of business for jobbing account attests.

RICE.

There has been no change in rice, values ruling steady, with a fair demand. Millers note a moderate enquiry at firmer prices.

SPICES.

No new feature is to note in the spice market, demand being fair at steady prices. Black pepper has left first hands at 7½c., and cassia at 9½c. Other lines also have met a moderate enquiry at steady prices.

COFFEE.

The coffee market is dull and slow, and prices, as a rule, are unchanged. Round lots of Rio and Maracaibo have changed hands at 19½ to 20½c. We quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, 27½ to 31c.

TEAS.

Outside of a fair distributing trade, the tea market has been, in the main, featureless. Japans ranging around 14c. continue as scarce as ever, and nothing can be had, as we have pointed out before, under 15c. A rather easier feeling has been noted in blacks, with sales of Congous at 10c. A few orders from the west still arrive for India and Ceylon stock. We quote Japans: Low

grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

The firm feeling in Valencia raisins is fully maintained and business has been done steadily during the week at the following range: Ordinary off-stalk, 4 to 4¼c.; fine off stalk, 4½ to 4¾c.; selected, 5½ to 5¾c., and layers, 6¼ to 6½c.

California raisins continue to meet a good enquiry in a jobbing way. Four-crown fruit are held firm at 7c., and there has been a satisfactory business in three-crown at 5½c.

Sultana raisins are quiet and unchanged at 6 to 6½c.

Malaga fruit continues steady, as last noted, with a fair enquiry. We quote Malagas: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

The demand for currants has been good, and the market has a firmer tone. Cables were 2s. higher this week and spot values are firm, while there are no cases to be had, and a quotation on them is impossible. Prices are held at: 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in half-cases.

The strong tone of the prune market already noted is fully maintained under a good jobbing enquiry. Advices from primary markets continue strong on Bosnias. We quote: French ordinary, 6c., and choice, 7½ to 13½c.; new Bosnias from second hands at 6 to 6½c.

The fig market is steady, with a fair trade doing at 9 to 12c. for ordinary and 13 to 17c. for fancy fruit.

Dates are stronger in tone, cables being 3d. higher this week. The Lake Huron brought in some which sold at 5c., but we quote 4½c.

NUTS.

Arrivals of the first new Tarragona almonds came to hand this week. They are selling at 10½ to 11c. New filberts and Grenoble walnuts are expected next week. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 10½ to 11c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

There has been a fair demand for vegetables, while the tendency on canned salmon is very firm. Best offers are higher if anything than they were, and advices report that many of the canneries are closely sold up. We quote as follows: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 75 to 80c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2

WE ARE
PAYING
CASH
FOR

DRIED-APPLES-



W. B. BAYLEY & CO.

EXPORT BROKERS

42 FRONT ST. E. Toronto

BEARDSLEY'S SHREDDED CODFISH MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley,
AGENTS: { Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL ..

FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Mince Meat

Fine English Mince Meat, in 5,
12, 27 and 60 lb. pails.

GUARANTEED PERFECTLY FRESH.

Made of the Choicest Fruits and
Spices, carefully and neatly put
up, and at low prices.

F. W. FEARMAN

HAMILTON

THE FOAM YEAST

Bakers' Tablets

Specially Prepared for Bakers.

Send for sample box containing
10 lbs., \$1.00, with full directions.

The Foam Yeast Co., Ltd.

79 Esplanade E., TORONTO.

to \$2.25; blue plums or damsons, \$1.50 to
\$1.75; pineapples, \$2.25 to \$2.50, and 3-lb.
apples, 80 to 85c.

WINES AND SPIRITS.

The volume of trade in wines and spirits
is of about the same dimensions as it was a
week ago, and there are no special features
to report.

GREEN FRUIT.

The green fruit market has ruled steady
on all leading lines, and the market has been
well cleared up of stock from day to-day.

APPLES—Fameuse fruit are scarce and
firm at \$4 to \$5 per bbl., but other stock
ranges from \$2 to \$3.

GRAPES—Malaga grapes sell steady at
\$5 to \$6.50 per keg.

CRANBERRIES—Are steady to firm at \$9
to \$10 per bbl.

ORANGES—Jamaica oranges are selling
in boxes at \$4 to \$4.50, and in barrels at \$6
to \$7. No other stock can be quoted.

LEMONS—Malaga lemons have ruled
rather easier than last week and sell at \$3
to \$3.50 per box. Palermo are unchanged
at \$2 to \$3.

SPANISH ONIONS—Steady and unchanged
at 40 to 45c. per crate.

SWEET POTATOES—Quiet at the decline,
\$3.50 to \$4.

FISH.

The mild weather has checked trade in
fresh fish, but for all that there has been a
fair volume of trade transacted. The tone
generally has been steady. Fresh haddock
and cod are selling at 3 to 4c., and B.C.
salmon, 12½ to 13c., while fresh halibut has
ranged from 10 to 12c.

In pickled fish the movement has been
fair. Choice herrings ranged from \$4.25 to
\$4.50 per barrel, and No. 2 mackerel sold at
\$17.50. Labrador salmon are quotable at
\$13.50 and B.C. salmon \$10.50 per barrel.
Green cod have had a material decline under
increased receipts. We quote No. 1 \$3.85
to \$4, and No. 2 \$3 per 100 lbs.

In dried and prepared fish, business has
been quiet. Demand for dried cod is limited,
and prices are easy at \$4.25 to \$4.50 per
100 lbs. Boneless cod is quoted at 6c. per
lb. and shredded at 11c.

COUNTRY PRODUCE.

EGGS—The demand for eggs is slow, and
the market is quiet and steady. The returns
from abroad have been satisfactory to ship-
pers, and, on the whole, the season has been
a successful one. We quote new laid at 18
to 20c., choice candled at 14 to 15c., and
ordinary stock at 11½ to 12c. per dozen.

POTATOES—There is no change in pota-
toes, business being quiet and prices steady
at 35 to 40c. per bag for choice Early Rose
in car lots.

BEANS—In beans, business continues slow
at \$1.10 to \$1.15 per bushel for choice hand-
picked in car lots, and at \$1.20 to \$1.30 for
small quantities.

HOPS—The demand for hops continues to
be of a limited character at 5 to 8c. per lb.
for new, as to quality.

TALLOW—The market for tallow rules

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
GUELPH.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

W^M. RYAN

PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances
made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

1/2 OF OUR ORDERS
COME BY MAIL
UNSOLICITED

Write Us

and we will guarantee satisfaction.

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants Toronto

steady at 6 to 6½c. for prime refined, and at 5 to 5¼c. for lower grades.

POULTRY—Poultry has ruled stronger, and prices have advanced all round. The demand to-day was good, especially for turkeys and chickens, and the market was pretty well cleaned up of stock. Turkeys sold at 8½ to 9c.; chickens at 6½ to 7½c.; ducks at 8 to 8½c., and geese at 6 to 7c.

GAME—There was a good demand for game to-day, of which the offerings were fair, and No. 1 partridge sold at 40c. per brace, and No. 2 at 25c. Venison, by the carcass, sold at 4½c., and by the saddle at 7c. per lb.

PROVISIONS.

There was no change in the situation of the local provision market. Business was quiet and values unchanged. We quote: Canadian short cut, clear, \$14.50; Canadian short cut, mess, \$15; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¼ to 9c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

CHEESE.

The cheese market was quiet. The only business noted was in connection with the arrivals of goods from the French sections. These receipts were trifling, and most of them had been placed to arrive. We quote: Finest Ontario, fall makes, 9¾ to 9½c.; finest Quebec, fall makes, 8¾ to 9c.; summer makes, 8 to 8½c.

BUTTER.

The butter market is quiet and fairly steady. The only business doing is in a jobbing way, and the appended quotations are for business of this sort. If a seller desired to do business in a large way, he would have to accept less. We quote: Finest September creamery, 21 to 22c.; Township dairy, 17 to 18c.; fresh Western rolls, 16 to 17c.; Western dairy, 14 to 15c.

ASHES.

The market for ashes during the past few days has been weak, and prices have declined 15 to 20c. per 100 lbs. The receipts have been fairly liberal of late, for which the demand is limited and business quiet. We quote: Firsts, \$3.70 to \$3.80; seconds, \$3.60, and pearls, \$4.70 per 100 lbs.

MONTREAL NOTES.

Cables to importers here this week from Patras quoted an advance of 2s. on currants.

First arrivals of new filberts and Grenoble walnuts are expected to arrive in Montreal next week.

Cables on dates from London on Monday quoted an advance of 3d., with the market firm.

Rose & Laflamme have received a carload of Snider's tomato catsup, tomato soup, and chili sauce.

Hart & Tuckwell have some new filberts arriving on the Hexham, via Boston. They are offering to arrive at 7c.

There are shipments of Marbot and Bordeaux walnuts on the way to this market. They are expected on the 15th.

A. P. Tippet & Co. are passing a lot of California fruits this week, and have advices for next week of a carload of California prunes and other fruits from San Jose.

Shipments of Griffin & Skelly's raisins are being taken into stock this week by Kinloch, Lindsay & Co., Lockerby Bros., and Caverhill, Hughes & Co.

A shipment of evaporated California apricots and peaches are being distributed this

week. Geo. Childs & Co. and Caverhill, Hughes & Co. received lots.

The St. Lawrence Sugar Refinery were buyers of 4,500 bags of centrifugal sugar in this market last week at 3¾c., which is considered a very good price.

Robert Greig & Co. have received a consignment of Rowntree's flavoring extracts, cocoa, etc., this week. They also have a full stock now on hand of Craven & Son's confectionery in glass jars. The merits of these goods are well known.

Robert Greig & Co. report largely increased orders for Carr's English biscuits.

Mitchell's Irish and Scotch whiskeys are well known in this country. They are handled here by Laporte, Martin & Cie.

Robert Greig & Co. have now on hand a large stock of the well-known Sportsman sardines.

Caverhill, Hughes & Co. and D. H. Rennoldson have just received a shipment of Bell's spiced seasoning in ¼ lb. tins.

Invoices are just to hand for a shipment of Craven's English confectionery to Robert Greig & Co.

A carload of fine California raisins is expected this week for Laporte, Martin & Cie. Special prices will be given for immediate delivery.

Kola-Cafe, an extract of kola, coffee and chicory, is becoming a very popular breakfast cup. Robert Greig & Co. are the Canadian agents.

The line of cream cheese manufactured by the Union Produce Co., for which Robert Greig & Co. are selling agents, is rapidly working its way into popular favor.

Laporte, Martin & Cie have now a fine exhibit of Malaga raisins in their sample rooms. Their first consignment is nearly all sold and they are expecting another lot very shortly.

Mitchell & Co., of Belfast and Glasgow, have appointed Laporte, Martin & Cie, of Montreal, their agents for the province of Quebec.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Nov. 28, 1895.

THE holiday somewhat broke in upon the business of the past week. But the movement in goods continued large, dried fruit being again the matter of interest in grocery circles. The candy trade is also becoming large. Some of our merchants, in place of carrying stocks of fancy and penny candies, just carry samples received from some one of our manufacturers, and send the orders in to them to be packed. This is a great advantage to the grocer, saving him the trouble of packing the goods and keeping a large assortment of stock, only to carry over a quantity. It also is to the advantage of the manufacturer, because he receives the full trade of that house, and the houses are the more apt to push the goods, as they have so little trouble in handling and have a good profit. THE CANADIAN GROCER is pleased to notice that the feeling is growing among our wholesale houses to sell only to dealers.

SALT—There is at this season but little demand, fishermen being largely supplied. It is expected the first direct steamer from Liverpool will have some on board. Canadian, in small packages, continues to grow in favor. We quote: Coarse, 50 to 55c.;

fine factory-filled, \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; salt, bulk, \$2.70 to \$2.80 per bbl.

OIL—In American burning oil there is another advance of half a cent, with a very firm feeling. The quantity of oil moving is very large, but was largely sold at the lower prices earlier in the fall, and is now being delivered. This month often shows the largest shipments of the year. We quote: American burning oil, 23¼c.; best Canadian, 21¼ to 21¾c.; prime, 18c.; no charge for barrel.

CANNED GOODS—A rather better business was noticed during the past week, and fruits are being more called for. Salmon is hardly as firm as was expected, stocks being fully equal to the demand. About the only real shortage noticed in canned goods is strawberries. They are, however, not a particularly large sale. They are a line of goods which should be canned here. Beef shows but small sale at this season. Canned fish are in much less demand here than west. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.75 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

DRIED FRUIT—This continues to be an important item in business. One merchant receiving over 2,000 boxes Valencias in the last English steamer was so far sold ahead that none of the shipment were taken into store. The stock here of this grade is very light, many merchants being already sold out. There are, however, lots of California loose muscatels, some of which are particularly good quality. These prevent prices of Valencias going as high as would have been the case a few years ago. Some 1,800 boxes of Malaga fruit arrived at this port by the last English steamer, the quality of which was satisfactory. California L. L. raisins are quoted lower in New York. There are two grades and more or less range of quality in them. Cleaned currants in 1 lb. cartoons show good demand, it proving a much more satisfactory way of handling the goods than in bulk. There is quite a difference in quality of brands offered. A poor currant does not pay as well to clean as a higher priced one. Onions are quoted lower. In nuts a better business is being done. New peanuts are being offered.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

The leading Grocers sell it!

WHY DON'T YOU?

Dalley's Royal Hygienic Self-Rising Flour, Tea Biscuit Flour, Pancake Flour, Graham Flour and Buckwheat Flour

Put up in handsome 2-lb. packages, 3 dozen in a case.
Order from your Wholesale Grocer, or from us.

THE F. F. DALLEY CO., LTD. - - HAMILTON, CANADA.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a
King's Table.

Every package guaranteed to be as
represented.

W. CLARK - MONTREAL

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for
quotations.

T. A. LYTLE & CO.
TORONTO

Don't Brag

Sell the best Canned Goods,
and your reputation is secure.

THE "KENT"

CANNING AND
PICKLING CO.

Chatham, Ont.

We can't say



TRADE MARK.

How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

We quote: Old Valencias, $3\frac{1}{2}$ c.; layers, 4 to 5c.; new Valencias, $4\frac{1}{2}$ to 5c.; layers, 6 to $6\frac{1}{2}$ c.; half-boxes, $6\frac{1}{2}$ c.; quarter-boxes, $6\frac{3}{4}$ c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, \$1.65 to \$1.85. Currants, bbls., $3\frac{1}{2}$ to 4c.; cases, 4 to 5c.; cartoons, cleaned, $7\frac{1}{2}$ c.; bulk, cleaned, $6\frac{1}{2}$ c.; prunes, kegs, 4c.; boxes, $4\frac{1}{2}$ to 5c.; half-boxes, 6 to 8c.; citron, 15 to 16c.; orange and lemon, 13c.; dates, $4\frac{1}{2}$ to 5c.; dried apples, $5\frac{1}{2}$ to $5\frac{3}{4}$ c.; evaporated apples, $7\frac{1}{2}$ to $7\frac{3}{4}$ c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, \$1.90 to \$2.; walnuts, \$3 to \$4 per 100 lbs.; figs, 11 to 12c.; washed currants, 6-crown, 1-lb. cartoons, 8 to $8\frac{1}{2}$ c.; Sultanias, 10c.; Sultana raisins, 7 to 8c.; Grenoble walnuts, 12 to 13c.; Chili, 10 to 11c.; Brazil, 12 to 13c.; filberts, $8\frac{1}{2}$ to 9c.; almonds, 11 to 12c.; roasted peanuts, 9 to 10c.

GREEN FRUIT.—There is fair business, but cold weather is tending to lessen shipments. Apples are in good demand at fair prices. Stocks held here are not large. Shipments per schooner are light. Quality of fruit is generally good. West India oranges are in fairly large supply, and are about the only orange in the market. Malaga grapes are firm, with the usual good sale at this season. We quote: Apples, \$1.50 to \$2.50; oranges, \$4.25 to \$5.50 per bbl., \$3.50 to \$4 per box; Lemons, \$5 to \$6; keg grapes, \$5.50 to \$6.50; Canadian, 50 to 70c. per basket; quince, \$6 per bbl.; sweet potatoes, \$4 bbl.

DAIRY PRODUCE.—Although there is a firmer feeling in cheese, it is difficult to find those who are anxious to buy at advanced prices. There are a number of early cheese here as June and July's, which do not move quickly, even at low figures. Butter continues rather slow, with an overstock of poor to fair and not enough of best. Prices keep low, the more on account of western markets. Eggs are in fair demand at rather higher figures. Stocks are not large. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22c.; cheese, $8\frac{1}{2}$ to 9c.; creamery, tubs, 20c.; eggs, 16 to 17c.

MOLASSES.—There are not large stocks, and holders of best grades are firm. Though movement at present is not large, there are a number of good months in which to sell, and in which demand is always large, before any new can be received. In syrup there is a good business at firm prices. We quote: Barbadoes, 32 to 34c.; Trinidad, 33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 32 to 34c.; St. Croix, 31 to 32c.; syrup, 35c.

SUGAR.—No change is noted in price here. There are fair stocks held, and there is a fair business doing. Prices are hardly as firm. We quote: Granulated, $4\frac{1}{2}$ to $4\frac{1}{2}$ c.; yellow, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; Paris lump, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; powdered, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

FISH.—In general it is thought the dry fish business is growing less from year to year, the reason being, it is held, the very large extent to which canned goods are used, together with the great variety of goods canned. At present in dry fish prices are very firm, stocks being not large, and most of the fish being in the market. In pickled fish prices continue low, while smoked herring are dull. Merchants are looking forward to the fresh fish trade, which, if cold weather continues, will soon open. We quote as follows: Fresh haddock, 2 to $2\frac{1}{2}$ c. per lb.; dry, \$1.50; large cod, \$3.60 to \$3.75; medium, \$3.35 to \$3.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-

bbl.; Rippings, \$1.65; Wolves, \$1.85 to \$2; smoked herring, old, 4 to 5c.; new smoked, 5 to 6c.; Canso, \$5 to \$5.50 per bbl.; shad, half-bbl., \$5 to \$6; Grand Manan herring, half-bbl., \$1.25 to \$1.35; Shelburne, \$3.00 bbl., \$1.65 half-bbl.; boneless, $2\frac{1}{2}$ to 8c.; oysters, \$2.50 to \$3 per bbl.

PROVISIONS.—Prices show no change. There is a fair demand, and many look for higher prices. At present values are very low. We quote: Clear pork, \$15.50 to \$16; mess, \$14.50 to \$15; P. E. I. prime, \$11 to \$12; beef, \$13.25 to \$14.25; pure lard, $9\frac{1}{2}$ to $10\frac{1}{2}$ c.; compound, 7 to 8c.

FLOUR FEED AND MEAL.—Manitoba shows very large sales. No change of price is noted. Beans are firmer. P. E. I. oats have been advanced about one cent per bushel. Fairly large quantities are coming forward. In oatmeal the tendency is upward, while cornmeal is at very low figures, with a very large quantity moving. In hay the feeling is upward, with very little business here. We quote as follows: Manitoba, \$4.70 to \$4.75; best Ontario, \$4.10 to \$4.15; medium, \$3.85 to \$3.95; oatmeal, \$3.55 to \$3.75; cornmeal, \$2.30 to \$2.35; middlings, \$19 to \$20 on track; bran, \$18 to \$19; hand-picked beans, \$1.25; prime, \$1.20; oats, 33 to 35c.; hay, \$11 to \$11.50; pot barley, \$4; round peas, \$3.65 to \$3.75; split peas, \$3.70 to \$3.80; yellow eye beans, \$2; buckwheat meal, \$1.30 to \$1.35.

ST. JOHN NOTES.

Shipments of sheep and fowl from P.E. Island continue large.

The firm of A. Sinclair has been dissolved. James Collins continues to carry on the business.

Parker A. Nason, general dealer, Fredericton Junction, has assigned. Liabilities, \$1,900.

The schooner Delta has cleared from Port Williams, N.S., for Havana with 3,700 barrels of potatoes.

Northrup & Co. handle large quantities of dulse, and offer extra good quality to their numerous customers.

"Flagship" brand canned salmon are proving good sellers. Northrup & Co. can supply all demands.

Moncton bakers have reduced the price of bread 1c. per 2-lb. loaf, the price now being 5c. wholesale, 6c. retail.

A large business is being done at Digby, N.S., in smoked haddies. During the past week over 1,000 cases were shipped.

The output of apples from Annapolis Valley has been very large. This fall in one stretch of about four miles some 14,000 barrels were raised.

Wm. Thompson & Co. are having a steamer built. The new vessel is to be 310 feet long, 42 feet beam, 25 feet deep, and to draw about 21 feet. She will be modern in every way.

A total of 22,644 cheese have been shipped from P. E. I. to Montreal this season, some 30,000 having been manufactured. The steamer Campana on one of her last trips from the Island to Montreal carried 2,000 barrels of oysters.

D. W. Hoegg & Co., of Fredericton, represented in St. John by E. T. Sturdee, have a reputation as cannery of which they may be proud. They are to add a number of new lines, having obtained a property in Campobello, where they intend packing sar-

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

ONLY THE BEST

Fish are packed in the cans of the

Golden Brand Haddies

They will give satisfaction both
to the dealer and consumer.
Every can warranted.

NORTHROP & CO.

Packers'
Agents

ST. JOHN, N.B.

FISH

WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPE'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON

MONTREAL



ASK FOR

MOTT'S



OUR "DAISY" EXTRACT DECANTER

JUST OUT FOR XMAS TRADE

PURE GOLD M'FG.CO. 31&33 FRONT ST. EAST.
TORONTO.

dines, kippered herring, finnan haddie, etc. They are also this season putting up a large quantity of pickles, both in boxes and tubs.

G. J. Hamilton & Sons, Pictou, are finding a splendid demand here for their English formula tablets, not only on account of the quality of the goods but on account of the bottles they use, which they have made two inches shorter than the English bottles to fit ordinary shelves.

Potatoes are very plentiful. One gentleman from the north shore was in town during the past week with four cars, and found buyers very scarce even at a price which meant a considerable loss to him.

It is expected greater attention will now be given throughout our province to the shipping of eggs and fowl to England. Australians are already shipping them there to advantage, though so much further from that market. It is thought by many that trade in these goods could be made as profitable as that in butter and cheese now is.

The lobster business is a large factor in the fall trade of the Maritime Provinces. This season from Halifax some 162,000 cases were exported, going to London, Liverpool, Hamburg, Stockholm and other places. From Newfoundland some 27,000 cases were exported.

Produce in Fredericton is quoted as follows: The heavy state of the roads tends to lessen the quantities offering. The river is quite high, and large numbers of logs are running into the booms, which, it was expected, would be hung up. It is not expected the river will remain open more than a few days. Quotations are: Hay, \$9 to \$10.50; straw, \$5; oats, 33c.; beef, 5c.;

pork, 5c.; mutton, 3 to 5c.; lamb, 6 to 7c.; chickens, 25 to 45c.; geese, 60 to 65c.; turkeys, 10 to 12c.; butter, 17 to 18c.; eggs, 16 to 20c.

LATE BUSINESS CHANGES.

Hubert Demers, grocer, Ottawa, has assigned to Joseph Grant.—C. W. Oke, tobacco, London, Ont., is dead.—Walter Ashton's drug stock at Aurora, Ont., is to be sold Dec. 2 by auction, under chattel mortgage.—The creditors of Thos. A. Ward, grocer, Chambly Canton, Que., will meet Dec. 3.—The assets of Hector Lemieux, grocer, Chicoutimi, Que., are to be sold Dec. 5.—Elzear Collin, general store, Montmagny, has assigned.—The creditors of Laurier & Wayland, grocers, Montreal, will meet Dec. 3.—Louis Beaudoin, general store, East Broughton, Que., has assigned, and Fred. Lemieux is provisional guardian.—R. E. Limoges, grocer, Montreal, has assigned to Chas. Desmarteau.—There is a demand of assignment against T. M. Marchand, groceries and hardware, Pont de Maskinonge, Que.—There is a demand of assignment against Louis Paquette, general store, Windsor Mills, Que.—Louis Beaudoin, general store, Thedford Mines, Que., has suspended.—E. Lacoste, grocer, St. Henri de Montreal, has assigned to E. Marquette.—Wm. McDonnell & Co., traders, Bears' Hill, Man., are closing up their Wetaskiwin branch.—Wm. Anderson, general store, Carievale, Man., has sold out to J. H. Elliott.—McKenzie & Cane have started a grist mill at Miami, Man.

TRADE CHAT.

THOMAS STILES has disposed of his stock of dry goods and groceries in Wingham, and intends going to London to reside.

The total quantity of tea imported and warehoused in London during October was 28,929,900 lbs., in lieu of 26,855,950 lbs. in the same period last year; while the clearances out of bond comprised 23,102,150 lbs., against 22,938,150 lbs. in 1894; and the entire stock at the end of the month showed, as before, an excess of 5,085,300 lbs.

Sanford Vickery, a Newboro merchant, is suing the Brockville, Westport & Sault Ste. Marie Railway and R. G. Hervey, its contractor, as assignees of a number of time tickets given to men who worked on the railway.

ENLARGED HIS PREMISES.

W. R. Stewart, 665 and 667 Queen street east, Toronto, has taken another store one door east the better to accommodate his fast-increasing patronage. Mr. Stewart now occupies the whole block.

A cough drop that is pleasant to the taste, and at the same time capable of relieving a troublesome cough, is sure to be in demand. Both these attributes are found in B. F. P. cough drops.

FOR SALE OR LEASE.

WHITING CASH CARRIER—TWO STATION.
Brand new—only a few months in use. The latest improved. Address Box 8, GROCER OFFICE.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

BELL'S SPICED SEASONING

For over 25 years the favorite American

POULTRY DRESSING

Agent for Canada:

WM. H. DUNN, Montreal

BIRD SEED Look Out!

... use ...
Brock's Bird Seed—the best on the market. It will double your trade in this line of goods. Ask your wholesaler for it.



NICHOLSON & BROCK,

81 Colborne St., TORONTO

**Champion Fire and Burglar-Proof Safes . .**

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.

Pork Packers

All curers of meat have to use **THE BEST**

... SALT

This is **THE KIND** we sell. We hold the trade in spite of so-called modern improvements. Correspond with

The Canada Salt Association

CLINTON, ONT.

THE PEOPLE'S Building and Loan Association

(INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most. \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth.

Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario. Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING
B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andreae Kraay & Co's very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.

MONTREAL

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

**STORES
CHURCHES, Etc.**

Gowans, Kent & Co., Toronto

Batty's

Nabob Pickles

AND

Nabob Sauce

Are unquestionably the finest and most enjoyable in the world. Have been awarded

**ALL WHOLESALERS
HAVE THEM.**

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. Gordon & Co., = = Montreal



ARE YOU LOOKING FOR A POSITIVE
TRADE WINNER?

If so, carry a line of our celebrated BAKING POWDER

IT'S

Jersey Cream

And you will catch the best trade of your neighborhood if you sell it.

LUMSDEN BROS. - Hamilton, Ont.

EWING, HERRON & CO.
Have Tons
OF CARRAWAYS

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

Don't delay

ordering your winter stock
of

SALT

Verret, Stewart & Co.
MONTREAL.

**New Fruit
and Nuts**

Black Baskets, Blue Baskets
and Dehesa Clusters.
Sicily Filberts, S. S. and
Shelled Almonds in store
and arriving.

JOHN SLOAN & CO.
TORONTO.

Coffees . .

Another choice assortment

Rios Just arriving ex
SS. Catania

Also a BARGAIN in

PEARL TAPIOCA

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants
Cases and Half-cases.

Perfecto Vostizza Currants
Cases and Half-cases.

London Layers. Black Baskets.
A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.
49 Front St. E., TORONTO.

NEW SEASON'S

Grenoble Walnuts

Hallowee Dates

NOW IN STORE.

PERKINS, INCE & Co.
TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkgs."
Very fine.

J. W. Lang & Co.
59, 61 and 63 Front Street East Toronto.

NEW . . .

Grenoble Walnuts

Tarragona Almonds
Filberts
Dates, etc., etc.

: : : IN STORE

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

40% Profit

Supreme Soap gives 40% profit.
Wonderful gives 40% profit.
Our Own Electric gives 35% profit.
Sunflower gives 35% profit.

Manufactured by

P. M. LAWRASON
London, Ont.

Sugar Cured

Hams, Shoulders,
Bacon, all of Finest
Selected Stock.

I HAVE THE FINEST LARD.
ALL GOODS GUARANTEED.

T. R. F. CASE, Seaforth, Ont.

J. McLAUCHLAN & SONS

Manufacturers
of . . .

Biscuits and Confectionery

WHOLESALE GROCERS

Write for Prices.

OWEN SOUND, ONT.

LONDON TRADE GOSSIP.

SEASONABLE goods are going out nicely, but in other staple lines the volume of business is light. That is the general consensus of opinion. Payments are moderate only. One unsatisfactory feature of the situation is the low price of cheese.

The feature of the trade is, of course, the movement in foreign dried fruits for the Christmas trade. A good trade has been experienced in Valencia raisins, but most of the orders have been filled. The idea for fine off-stalk is $5\frac{1}{2}$ c., and for select-ed $6\frac{1}{2}$ c. Off-stalk raisins are practically an unknown commodity at present here. Speaking to a wholesaler in regard to this matter, he said: "There is no trade for off-stalk here. I do not believe I could give them away. It is surprising, but, do you know we cannot sell poor fruit at any price." There is still a large trade being done in currants, notwithstanding that the sharp advances in the price have checked the demand to some extent. The demand is chiefly for Filiatras at $4\frac{1}{2}$ c. Quite a few Amalies are going out at 5c., and Panaretos at 7c.

The failure of the apple crop in this district is a matter of history. As a consequence of this failure the trade here are experiencing a larger demand than usual for evaporated goods, both domestic and foreign. In fact, one wholesaler assures me that he has never before sold as many evaporated apples at this season. The ruling price for good stock is about $7\frac{1}{2}$ c. California evaporated apricots, peaches, nectarines and plums, are all meeting with a good demand.

There is a good demand for the Bosnia prunes that have recently arrived in stock at from $5\frac{3}{4}$ to 6c. The shipments to arrive will cost more than those which have already come to hand. French prunes are quoted at $6\frac{1}{2}$ c. per lb. for 90's, but the price prevents their meeting with much demand.

New season's Grenoble walnuts arrived on the market this week. They are in good demand, and the ruling price is about 12c. "Grenoble walnuts have arrived early this season," remarked one wholesaler. "As a rule, they do not arrive till two or three weeks later, and sometimes we have had to

get them on by express in order to have them here for the Christmas trade."

There have been a few teas moving, but trade as a rule is quiet. The high price of Japans is injuring the sale of those teas, the teas chiefly sold west of here being cheap Japans that retail at about 25c. per pound. While the sale of Japan teas has fallen off, the demand for Indian and Japans teas is increasing. "There is no question about it," remarked one jobber, "the package teas are knocking the bulk teas out. For instance, I know of retailers who twelve or eighteen months ago would not look at a package tea who to-day keep in stock not one brand only, but two, three and even more brands."

Canned vegetables, while selling a little better than a week or two ago, are still somewhat of a drug on the market. Canned fruits continue dull, and there is not much doing in salmon. The idea for tomatoes and corn is 80c., and for peas 90c. The only thing in the way of canned goods that has really a good sale is apples. There are more apples selling than a year ago, as may be expected, in view of the short apple crop in this district; and the demand is increasing. Ruling quotations are \$2.20 for gallons and 90c. for 3's.

Sugar continues inactive. "I said last April," remarked a wholesaler, "that we were going to have a dull sugar year, and my predictions have been fulfilled. Consumers bought unusually heavy lots in the spring, and some of them have not exhausted their supplies yet, hence, in part, the dullness of the sugar trade to-day." The current quotation is \$4.40 to \$4.50, but it by no means follows that this is the current selling price. Sugar is being cut in London as well as elsewhere. Yellows range from 3c. upwards. Trade in syrups and molasses is a little better than is usual at this season, the scarcity of domestic fruits here again being the cause of the increased trade.

T. B. Escott on Wednesday received another direct shipment of rice from England.

M. Masuret & Co. on Tuesday received their supply of Grenoble walnuts for the Christmas trade.

A. M. Smith & Co. have in stock their supplies of foreign dried fruits for the Christmas trade, included in which are Grenoble walnuts.

George Lydiatt, representing the Sydenham Glass Co., of Wallaceburg, Ont., was in the city this week looking up business. He reports trade good. At any rate he seemed in good spirits.

T. B. Escott & Co. have been appointed agents in Canada for the Bryan Candy and Cracker Case Co., of Bryan, Ohio. The candy and fruit cases have a capacity of from 40 to 75 pounds each, and the cracker cases a capacity of one barrel. The cases are

finished in hard wood, four sides glass, and are treated with four coats of carriage varnish, which give them a rich appearance.

Gorman, Eckert & Co. have placed a new tomato catsup on the market. It is known as the "Home-Made," but, as it sells to the trade at \$1 per dozen, it has become dubbed with the name of the "Dollar" catsup. The same firm is also putting on the market a griddle cake flour in $2\frac{1}{2}$ -lb. packages.

W. L. E.

Hugh Walker & Son, of Guelph, have received into stock this week new "Golden" Hallowee and Sair dates and Grenoble walnuts.

"Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address upon receipt of . . . 10 Cents

THE DRY GOODS REVIEW, Toronto.

PRINCESS THEATRE

TeL
2191.

Toronto

Commencing **MONDAY Eve'g, Dec. 2nd**, Manager Connelly announces the appearance of the **Garriok Burlesque Company**, at the Princess Theatre, who for one week will present a satire on the craze of crazes "Thrilly," entitled, "Thrilly." The recent appearance of Mr. Palmer's Company presenting "Thrilly," coupled with the fact that "Thrilly" ran for nearly one hundred nights in New York, should necessarily create considerable curiosity and cause theatre goers to turn out in large numbers to witness what is said to be the brightest burlesque since the days that Longfellow's dainty poem "Evangeline" was burlesqued. "Thrilly" is said to be irresistibly funny, and while causing no end of laughter never resorts to suggestive methods in order to make merriment. The music of "Thrilly," which is one of the principal features, is unusually melodious, of a light and catchy order which is so popular with the general theatre goer. The production is carried exclusively by the company, and in addition to witnessing the foremost exponents of comic opera in this country one may also enjoy a rare scenic feast. The original cast, which includes Elvia Crox Seabrooke, Willis P. Sweatnam, Carrie Perkins, Mark Murphy, Edyth Murray, Joseph Roberts, Margaret MacDonald, Louis Wesley, Sol. Aiken, Gus Bruno, Gertrude Murray and the supporting chorus which numbers fifty members. The orchestra of the Princess Theatre will be augmented during this engagement. Sale of seats will commence on Thursday morning, Nov. 28.

"They do us proud"

Not for the reason that they are HEAD AND SHOULDERS above all other brands, but for the fact that in Toronto alone they are supplanting all other brands that the trade have handled for years.

ISN'T THIS CLEAR TO YOU

OUR MOTTO:



*"Not Cheap
but Good."*



That the great public are
realizing their worth?

OUR DEMAND NOVELTY IS IN PRESS. IT GOES
TO OUR CUSTOMERS NEAR XMAS TIME.
WATCH IT

Sell Boulders' Peerless "LION" Brand Canned Goods

Package Goods Trade

With us beats all
previous years. Never
had such a demand
for fine goods before.

All varieties selling
with the most gratify-
ing success. Can't we
make you up an order
out of the following
choice assortment?

Desiccated Rolled Oats

Desiccated Rolled Wheat

Desiccated Rolled Barley

Breakfast Hominy

Write us for
Price List.

Buckwheat Flour (Self-Raising)

The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada.

CHAMBER OF COMMERCE.

The Montreal Chamber of Commerce held its weekly meeting last Friday, Mr. H. Laporte, president, Mr. Joseph Contant, vice-president, and Messrs. Morin, Haynes, Racine, Chagnon, Rolland and Bickerdike being present. The business, for the most part, was of a routine character. Reports of standing committees were received and adopted.

A delegation, consisting of Messrs. Laporte, Parizeau, Contant, Balcer and Bickerdike, will interview the Minister of Trade and Commerce on the matters concerning Canadian trade with France. Mr. S. Cote, the secretary, will accompany the delegation. One of the questions to be considered is the 30 per cent. on wine packages.

It was suggested that the Chambre de Commerce should hold a banquet, at an early date, and that invitations should be extended to leading public men of the country in order to afford them an opportunity to ventilate their views as to the possibilities, etc., of trade development. It was also suggested that the banquet should become an annual function. After some discussion the matter was laid over for future consideration.

The council accepted an invitation from the St. Jean Baptiste Society to attend a course of lectures to be given during the winter, in the Monument National. The

lecture for to-morrow (Saturday) will be "Political Economy," by the Hon. Joseph Royal.

A PUSHING FELLOW.

R. W. Walden, general merchant, Neustadt, has put up a fine brick store 30 x 81, with plate glass windows, heated with furnace. The shelving for his dry goods is 27 inches deep. With this depth he can place a greater quantity of stock, as he can put the goods in lengthwise, and he has his shelves full. The building he formerly occupied was a small frame structure. On asking him what he did to the old building he pointed it out on the other side of the street and said, "there it is; we wheeled over there." Mr. Walden is a young fellow, very pushing, and he deserves the success that is attending him.

NEW YORK LEMON MARKET.

The N. Y. Journal of Commerce has this to say of the lemon situation in the American metropolis: "So far this season the shipments of Sicily lemons have amounted to about 50,000 boxes more than for the corresponding period last year, and are some 90,000 boxes in excess of those to this date in 1893. The high prices in this market during the summer months induced speculation in early shipments, with the results

that a larger quantity was contracted for to be shipped in October and early November than for several years. By the time the first shipments were made, however, prices here had gone off many points under the efforts of holders of the considerable supply of Malagas to dispose of their stock on a dull market. . . . While present conditions are unfavorable to most holders, the outlook is held to be encouraging. The prices brought by the first arrivals having been so low will, it is believed, check shipments."

SEAFORTH PORK FACTORY.

The Seaforth Pork Factory was established about 19 years ago, and earned a well-deserved reputation for good, clean goods. About a year ago Mr. T. R. F. Case assumed the control of the establishment, and retained the services of the old employees. The same processes are followed now that made the hams and bacon of this establishment so popular. Mr. Case is an energetic young man, with an ambition to become one of the large pork packers of Canada, and with means sufficient to be able to always secure the best appliances and stock.

The B. F. P. cough drop is the easiest seller and the surest for repeat order you can have on your shelves.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON
and they will make a
TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS

*Spring Picked!!!
Skillfully Blended!!
Attractively Packed!*



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



“WHAT delicious tea you always have, Maud! What kind of tea do you use?”

“Thank you, my dear. I use the Ceylon Tea or the India Tea, but this, I believe, is a blend of the two. I tell my grocer that I don’t mind which one he sends me, so long as it is not some of those hand-rolled teas.”

“What do you mean by hand-rolled teas?”

“Why, in China and Japan the native laborers roll the tea leaves by hand, and ever since a friend of mine visited those countries and told me what he saw, I have preferred to drink Ceylon and India teas, which are rolled entirely by machinery, and I am sure they have a much finer flavor.”

(The above is a copy of an advertisement being run by a number of retailers in the States who are making a specialty of their tea department.)

CONCERNING GROCERS.

I WANT to return to a topic on which I have once slightly expatiated, says Joel Benton in *Printers' Ink*, for teaching, like advertising, prospers by reiteration. The matter concerns grocers, and I should be glad to draw out the opinions of even one from each class on a custom that is common to the three classes named.

Let me ask them why it is that they all make so universal and liberal display in the front of their stores and on the sidewalk or street of their very perishable and easily damaged goods. Of course, they are advertised by so doing, but at a very great expense, or at a really regrettable loss or damage to somebody.

These tradespeople wish to attract attention, and are anxious to show the public, represented by the passer-by, that they have the best fruits, fish and food that the market affords; so they take their very best samples and place or suspend them where they can catch all the dust and dirt of the street, besides the flies and winged feeders prevalent in front of such stores.

Go through any street in this city, for instance, and see the tea boxes and coffee boxes, the tea itself finely pulverized often; the cakes and biscuits; the sugared and sweet things, etc., which one would say should not only be covered up, but should—many of them—be sealed up from the air, left wide open and exposed to the heat, dirt and blazing light. Would a "drawing" from that powdered tea, after standing out in this way for three hours only, be entirely what it should be? And if it stands out for days and weeks, as no doubt it usually does, who can guess what automatic, unflavorous and unwholesome adulterations must take place with it.

Even the bottled and canned goods, which, perhaps, suffer least, get unduly heated by this almost universal exposure, and are soiled outwardly in a very brief time. Fish soon becomes stale and destroyed, and vegetables and berries age and wilt visibly every hour. Some of these things must, in fact, be kept as signs while they preserve any attractive look whatever, when they must be thrown away to the refuse heap, or, if sold, advertise the store so much in the wrong direction as to drive those particular victimized customers away for all time.

DIRECT AND INDIRECT DATES.

The difference in the time of arrival of the direct steamer with Persian dates and steamers bringing stock transhipped from London was only a few hours, the former getting here first. When the dates began to be shipped some time ago it was stated that the first of the new crop would reach this market via England a week or ten days ahead of the direct boat. Subsequently this view changed, and it was said that the Hopedale would reach here ten days before the London or Southampton boats.—N.Y. *Journal of Commerce*.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade

YARMOUTH, NOVA SCOTIA

THE BRITISH GROWN TEA

TETLEY'S Tea is admirable—

In flavor it is perfect, and it is so pure.

Tetley's

Tetley's .. Teas

are not mere bulk of leaves
but

**STRENGTH,
PURITY AND
FRAGRANCE**

Tea..

London, Eng., 5, 6 and 7 Fenchurch St.

Montreal, Headquarters for Canada,
14 Lemoine St.

Toronto, 128 Richmond St. West.

Manitoba, Northwest Territories and British Columbia,
The Hudson's Bay Co

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,

DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
48 Abchurch Lane, E.C.

J. M. Douglas & Co., Agents, Montreal.

SHIPMENTS OF CURRANTS.

The shipments of currants from Greece from the beginning of the season to date, as compared with last year, are given by Messrs. Barff & Co., Ltd., as follows: To London, 20,080 tons, against 27,424 tons in 1894; to Liverpool, 13,060 do., against 16,174 do. in 1894; to outports, 5,515 do., against 4,795 do. in 1894; to United States, 5,893 do., against 2,947 do. in 1894; to Canada, 974 do., against 1,065 do. in 1894; to Marseilles, 2,386 do., against 11,676 do. in 1894; to north of France, 1,860 do., against 1,990 do. in 1894; to north of Europe, 8,420 do., against 8,878 do. in 1894; to Trieste, 1,524 do., against 688 do. in 1894; to Australia, 1,645 do., against 823 do. in 1894; to Russia, 4,259 do., against 2,885 do. in 1894. Total, 65,616 tons, against 79,345 tons in 1894.

In a letter dated Patras, Greece, November 5th, Mr. D. Pasqua says of currants: "The exports registered up to October 31st last amount to 27,690 tons. Adding thereto those of the preceding month we arrive at a total of 76,283 tons. In this sum France is debited with 5,000 tons, and Russia with 4,500. The sales made during the last eight or ten days aggregate close upon 25,000 tons. About the half is for France, 2,000 tons for Russia and the rest for America, England, Holland and Germany. The retention service has taken in warehouse about 9,000 tons. France is the principal buyer on the market, paying generously the prices quoted. In fact, with French dealers it is not so much a question of price as of quantity."

MIRROR OF A TOWN'S DOINGS.

The newspapers of a town are its looking glasses, says an exchange. It is here you see yourselves as others see you. You smile on them, and they smile back at you; you frown on them, and you are repaid in kind. They are the reflex of a town. If the town is doing business the newspaper will show it in its advertising columns. If the merchants are spiritless, shiftless fellows, whose stores are jumbles of junk and jam, the newspapers will show it by the lack of space they take. If you want the world to know that you have a live town you can only let it be known through its newspapers.

THEY WORK ON THE QUIET.

At a recent meeting of the United Grocers' Association of Brooklyn, N. Y., a member wanted to know why nothing had been done. This, according to the Retail Grocers' Advance, brought about an animated discussion, which brought out the fact that the majority had learned that it did no good to advertise the department store, but to work on the quiet. The most effective method was to discourage the sale of all goods sold in the department stores, and thus endeavor to bring the manufacturer to the proper solution of the question, whether it paid him best to sell the entire grocery trade or a few department stores.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

R
O
O
M
S

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S
FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. - MONTREAL.



LIVE WESTERN GROCERS

are up to date; they use all the latest appliances to increase their trade. This is the class of grocers who use **The Grocers' Fruit Improver**.

Below is a partial list of grocers in the west who have purchased this famous machine.

W. H. Stone, Winnipeg.	John Fairly, Carberry, Man.
J. A. McKercher	Hudson Bay Co., Portage la Prairie.
Geo. Hague	T. A. Garland,
John Dyke	R. J. Gilliland
A. Gibson	The Davidson Co., Neepawa.
A. McDonald	Standing & Co., Belmont.
W. J. Boyd	J. F. Fumerston, Glenboro.
A. E. Christie	A. Cameron & Co., Oak Lake.
Coltart & Hendry	Jos. Symington, Brandon.
J. G. Hargrave & Co.	Smith & Burton,

And there are others. May I add your name to the list? Remember you lose more than I do by not using this machine.

W. P. Ryan, 309 King St. W., Toronto, Ont.

JOHN MOUAT - WINNIPEG,
Northwest Representative.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

ROMELO PREVOST & CO. have been appointed curators of the general store of Joseph Beaulieu, L'Annonciation.

Laurier & Wayland, grocers, Montreal, have assigned.

Thos. A. Ward, grocer, Chambly Canton, Que., has assigned.

The creditors of Thos. Deery, poultry, Montreal, will meet.

Nap. Doyan, general store, St. Francois East, Que., has assigned.

The bailiff is in possession of G. Jessop's drug store, Nanaimo, B.C.

J. W. Baker, general store and mill, Lake Edward, Que., has assigned.

The sheriff is in possession of the produce house of Seeton & Co., Montreal.

The creditors of J. E. Desbiens, St. Bruno, Que., will meet on Nov. 9.

I. Miller, general store, Emsdale, Ont., has assigned to C. B. Armstrong.

P. M. & G. D. Andersou, Napanee, Ont., have assigned to Geo. D. Hawley.

A chattel mortgage against F. Lane, druggist, Toronto, has been foreclosed.

Louis Couture, general store, St. Francois Montmagny, Que., is offering to compromise at 75c.

In the case of Mrs. E. Morris, general store, Burin, Newfoundland, an insolvency declaration has been asked for.

PARTNERSHIPS FORMED AND DISSOLVED.

The Ripley Flax Co., Ripley, Ont., is seeking a charter.

Stanley & Dight, millers, Lucan, Ont., have dissolved partnership.

The Tillson Co., Ltd., and the Ottawa Trading Co., Ltd., have been incorporated.

A. D. Burnett & Co., produce, Rossland, B.C., have dissolved. John Broderins continues.

Stewart, Lewthwaite & Co., produce, Vancouver, B.C., have dissolved. Lewthwaite continues.

Brophy & Jukes, general store, Spring Hill, N.S., have dissolved. Robt. Jukes continues the business.

James W. Smith and Wm. McDonald have gone into partnership at Durham, N.S., as Smith & McDonald.

Louis Bouchard and Pierre Hubert are partners as the Waterloo Wood Manufacturing Co., Waterloo, Que.

Marie M. Dugene and Thos. Fradette, have gone into a grocery partnership at Quebec, as Fradette & Co.

Edward R. Gunning is sole registered proprietor of the poultry business of Thos. Decry & Co. at Montreal.

George and Miss Antoinette Fisette are

partners in the bakery business at Three Rivers as G. Fisette & Cie.

Napoleon Gouard and N. Guay have gone into partnership in a grist mill at St. Lambert, Que., as N. Gouard & N. Guay.

Francois X. Giguere and Francois X. Letourneau are partners in the fish business at Ste. Famille, Que., as Giguere & Letourneau.

Clodomire Dussault and Oza Normandin are partners as Dussault & Normandin, groceries, hardware, etc., West Shefford, Que.

The Pelee Gas and Oil Co. of Ontario, at Kingsville, Ont., is seeking a charter; as is also the Citizens' Gas Control Co. of London, at London, Ont.

SALES MADE AND PENDING.

G. Jessup's drug stock is for sale at Nanaimo, B.C.

Roch Ouimet is starting a grocery store at Montreal.

Geo. Laird, grocer, Galt, Ont., has gone out of business.

W. Clements has opened a general store at Ivanhoe, Ont.

The assets of J. P. Boyer, cigars, Montreal, are to be sold.

G. J. Little, drugs, Toronto, advertises his business for sale.

The assets of Hector Leber, grocer, Montreal, have been sold.

Louis J. Gladu, Montreal, offers his grocery business for sale.

W. A. Dyer & Co. are commencing a drug business at Montreal.

Henri Beandry has opened a tobacco and cigar store at Montreal.

The London & Ceylon Tea Co. have started business at Montreal.

John Patton, general store, Prospect Hill, Ont., has sold out to one Smith.

Mary Cawthra, general store, Mimosa, Ont., has sold out to Alex. Farr.

The assets of A. Charlebois & Co., grocers, La Prairie, Que., have been sold.

G. A. Huff, general store, Alberni, B.C., has been succeeded by E. Patton.

The assets of Joseph Bourdon, flour and grain, Montreal, are to be sold Dec. 2.

John Ferris succeeds to the general store of James M. Ferris at Campbellford, Ont.

The business of D. C. Crosby, general store, Maitland, N.S., is advertised for sale.

The estate of John Ross, general store, Freelon, Ont., was sold to Robt. Thomson.

Mrs. Edmund Dorr is proprietress of the grocery business of Dorr & Co., at Montreal.

The assets of G. E. Pineault, grocer, Montreal, were advertised for sale by auction.

Mrs. T. Hook, groceries and crockery, Markham, Ont., advertises her business for sale.

A consent of assignment has been filed in the case of Daniel Phelan, soap maker, Montreal.

Chas. Burkholder is giving up his general store at Otterville and removing to Tilsonburg.

Thos. Stiles, general store, Wingham, Ont., is giving up business and going to London.

Mrs. J. B. Pelletier has been registered proprietress of the grocery business at Ibrerville, Que.

Augustine L. Doyle is proprietor of A. L. Doyle & Co.'s grocery establishment at Halifax, N.S.

The estate of E. M. Law & Co., general store, Victoria Harbor, Ont., is advertised for sale by tender.

W. Anderson, druggist, Otterville, Ont., is closing his St. Thomas branch and opening a branch at Springfield, Ont.

The general store stock belonging to the estate of J. F. Allan & Co., Hillsdale, Ont., has been sold to J. H. Mandels.

D. A. Winterbottom, drugs, Sydney, is now registered proprietor of the drug business of A. A. Boreham, Sydney, N.S.

FIRES.

C. Michel, grocer, Pembroke, Ont., has been burned out.

The Guelph Candy Co., of Guelph, Ont., has been burned out.

Scott & Scott, of Barrie, Ont., are said to have lost 30,000 dozen eggs in a recent blaze.

DEATHS.

L. A. Gurnett, of Gurnett & Son, grocers, Ancaster, Ont., is dead.

A sample of compressed fodder has been received by the Government agent at Bristol and inspected by experts. They highly commend it as especially suitable for the army and other large consumers.

BLAIKLOCK BROTHERS

Customs Brokers, Forwarders,
Warehousemen

Correspondence Solicited.

41 Common St., - MONTREAL

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Wholesome Pies

Are made from Wethey's Condensed Mince Meat. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL
TORONTO

Hello Hamilton!

We want you. You are called the Ambitious City and we're sure your ambition will keep you abreast of the times. Old fogey people use crooked sticks for ploughs and antiquated tapiocas instead of "INSTANTANEOUS." You know which will give your maidens and wives more leisure and pleasure.

Instantaneous Tapioca is a pure East Indian Tapioca, **THINK, ACT QUICK.**
Sold in packages—ready in 15 minutes.

HOWE, McINTYRE CO., AGENTS, Resident Agents wanted in Hamilton, London, Kingston, Ottawa.
MONTREAL.

Sweet Herbs for Seasoning

Sage Savory
Thyme Parsley
Mint Marjoram
Poultry Dressing

We have a full line of these goods in Ten Cent tins and in bulk. . . .
Drop us a line if you are interested. . . .

TODHUNTER, MITCHELL & CO., Toronto

CALL—

On us when you are in the city, if you are in need of a car of SALT. You know it is much more satisfactory to do your business personally, when you can, than by correspondence. We are in a position to give you the lowest possible price on a car of WINDSOR SALT, and know that we can give you the best of satisfaction.

Toronto Salt Works

128 Adelaide St. East
TORONTO, ONT.

City Agents for WINDSOR SALT WORKS

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

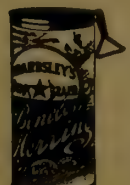
PICTOU, N.S.



This time it is starch—Edwardsburg Starch. Anything we didn't know about making starch when we commenced business in 1858, we have since learned, and as we manufacture from nothing but purest selected corn we feel justified in calling our preparations "the best."

Cardinal, Ont.

Dalley's Fine Gold, No. 8, per doz....	\$0 75
" " " " 1, 1½ oz....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00



Codfish.	per doz.
Beardsley's Shredded, 2 doz. pkgs.	0 90

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINY DISHES FOR BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages. Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

THE DIFFERENCE

Between flour manufactured by the old "stone" process and that made by the modern "roller mill" is thoroughly understood by all grocers.

IN SALT

Grocers do not so generally know that there is exactly the same difference between Salt made by the old method and that made by the modern "vacuum process" which is used in the manufacture of

Windsor Salt

This process produces a Salt that is very fine and even in crystal, exceedingly white in color and unsurpassed for purity.

WINDSOR TABLE SALT

Is put up in fine cotton bags, packed 100/3s, 60/5s, 42/7s, 30/10s, and 15/20s per barrel, in 5 lb., 10 lb., and 20 lb. wooden boxes, in square cardboard packages packed 24/5s, 36/3s and 48/2s per case and in 4 lb. handsomely lithographed round cardboard packages packed 24 per case. These sizes can be ordered from any wholesale house in Canada.

THE WINDSOR SALT WORKS, Windsor, Ont.

Marsh Mallow Drops

The most delicious biscuit ever brought out. Send to us for sample. Pays big money if retailed at 15c.

Really we can't say enough for it; just try it is all we ask.

By the way, rush in your Christmas orders and don't get left at the last moment.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—



1 oz. London...	gross	6 00
2 " Anchor...	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top	"	21 00
" S. & L. "High Grade"	per doz	3 50
Pepper Sauce, per gross		15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins		\$ 3 00
No. 2, 4 oz. tins		5 00
No. 3, 8 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Staminal—2 oz. bottles		3 00
4 oz. "		6 00
8 oz. "		9 00
16 oz. "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz.		6 00
Milk Granules with Cereals, in cases, 4 doz		5 75

FRUITS.

FOREIGN.

Currents—Provincials, bbls.	0 03 1/2	per lb.	0 04
" " " "	0 03 1/2	"	0 04 1/2
" Filiatras, bbls.	0 04 1/2	"	0 04 1/2
" " " "	0 04 1/2	"	0 04 1/2
" Patras, bbls.	0 04 1/2	"	0 05
" " " "	0 04 1/2	"	0 05 1/2
" cases	0 05 1/2	"	0 05 1/2
" Vostizzas, cases	0 05 1/2	"	0 07 1/2
Panarete, cases	0 08	"	0 08 1/2
Dates, Persian, boxes	0 04 1/2	"	0 06
Figs—Eleme, 14 oz.	0 09 1/2	"	0 12 1/2
" " 10 lb.	0 09 1/2	"	0 12 1/2
" " 28 lb.	0 16	"	0 18
" taps	0 03 1/2	"	0 04
Prunes—Bosnia, cases	0 05 1/2	"	0 07
" Bordeaux	0 04 1/2	"	0 06 1/2
Raisins—Valencia, off stalk.	0 04 1/2	"	0 04 1/2
" Fine, off stalk	0 05	"	0 05 1/2
" Selected	0 06	"	0 06 1/2
" Layers	0 06 1/2	"	0 06 1/2
" Sultans	0 05 1/2	"	0 08
" Cal. Loose Muscatels 50 lb. boxes	0 04	"	0 06 1/2
" Malaga	per doz.		
" London Layers	2 00	"	2 20
" Black Baskets	2 75	"	3 20
" Blue Baskets	3 25	"	3 50
" Choice Clusters	3 25	"	3 50
" Dehesa Clusters	4 25	"	4 50
" Royal Clusters	5 00	"	5 25
" Buckingham Clusters	4 50	"	5 00
" Non Plus Ultra Clusters	6 50	"	7 00
" Royal Windsor Clusters	6 50	"	7 00
Lemons—Messina, boxes	3 50	"	5 50
" Malagas, half chest.	8 00	"	9 00
" boxes	3 75	"	4 00
Oranges—Jamaica, per box	4 00	"	4 50
" Jamaica, per bbl.	7 00	"	7 50
DOMESTIC.			
Apples, dried, per lb.	0 05	"	0 05 1/2
" evaporated	0 06 1/2	"	0 07

FOOD.

Split Peas	per bbl.	\$3 50
Pot Barley	"	3 75
Pearl Barley, XXX	"	6 50
ROBINSON'S BARLEY AND GROATS.	per doz.	
Patent Barley, 1/2 lb. tins		1 25
" 1 lb. tins		2 25
" Groats, 1/2 lb. tins		1 25
" 1 lb. tins		2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis		2 50
40 dy		2 35
30 dy		2 25

20 16 and 12 dy	2 85
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 10
4 dy A P	3 10
3 dy A P	3 50
4 dy C P	3 00
3 dy C P	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg.... 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 1/2 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break

any required size of pane comes under,

add its length and breadth together.

Thus in a 7x9 pane the length and breadth

come to 16 inches, which shows it to be a

first-break glass, i.e. not over 25 inches in

the sum of its length and breadth.]

1st break (25 in. and under)..... 1 15

2nd " (26 to 40 inches)..... 1 30

3rd " (41 to 60 inches)..... 2 90

4th " (61 to 80 inches)..... 3 20

5th " (81 to 100 inches)..... 3 50

ROPE—

Manilla..... 0 09 1/2

Sisal..... 0 07

Per box..... 6 00 12 00

AXES—

Canadian, dis. 17 1/2 per cent.

SHOT—

Canadian, dis. 17 1/2 per cent.

RINGS—

Heavy T and strap..... 0 04 1/2 0 05

Screw, hook and strap..... 0 03 1/2 0 04

WHITE LEAD—Pure Association guarantee,

25 lb. irons..... per lb.

No. 1..... 0 04 1/2

No. 2..... 0 04 1/2

No. 3..... 0 04

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal..... 0 58

Boiled, "..... 0 61

GLUE—

Common per lb..... 0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" 2.	11 40
" 3.	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" 5.	7 00
" 6.	6 00
" 7.	5 00
Milk Pans.	2 85
Wash Basins, flat bottoms	2 85
" round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade	"	2 00
Strawberry W. F. Jam	"	2 30
Raspberry " "	"	2 20
Apricot " "	"	2 00
Black Currant " "	"	1 55
Other Jams	"	1 50
Red Currant Jelly	"	3 10
(All the above in 1 lb. clear glass pots.		

LICORICE.

YOUNG & SMYTH'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can	2 00
" Acme " Pellets, fancy boxes (40)	1 50
per box	1 50
Tar Licorice and Tolu Wafers, 5 lb.	2 00
cans, per can	1 75
Licorice Lozenges, 5 lb. glass jars	1 50
" 5 lb. cans	1 45
" Purity " Licorice, 200 sticks	0 73
100 sticks	0 75
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net \$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb	
D. S. F. 1 lb. tins.	\$0 40	
" 1/2 lb. tins.	0 42	
" 1/4 lb. tins.	0 45	
Round Tins—		
F. D. 1/2 lb. tins.	0 25	
" 1/4 lb. tins.	0 27 1/2	
" 1 lb. jars, per jar.	0 75	
" 1 lb.	0 25	
" 4 lb. tins, decorated, p.t.	0 80	

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)		
Pony size, per gross	9 00	
Small Med.	7 80	
Medium	10 80	
Large	12 00	
Spoon	18 00	
Mug	16 20	
Tumbler	12 00	
Cream Jug	21 00	

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03 1/2	0 03 1/2
Patna	0 04 1/2	0 04 1/2
Japan	0 05	0 05 1/2
Imperial Seeta	0 05 1/2	0 06 1/2
Extra Burma	0 06 1/2	0 07 1/2
Java Extra	0 07 1/2	0 08 1/2
Genuine Carolina	0 08 1/2	0 09 1/2
Grand Duke	0 09 1/2	0 10 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2
Goathead (finest imported)	0 05 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams' 10c size, per doz.	0 90
" " per gross	10 00
" 25c " per doz.	1 75
" " per gross	20 00
Bryant's, 2 doz in box	1 75
per gross	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons	0 05 1/2	
Canada Laundry	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes	0 07	
and fancy packages	0 07	
Silver Gloss, 6-lb. tin canisters	0 07	
Edwardsburg Silver Gloss, 1-lb.	0 07	
chromo package	0 06 1/2	
Silver Gloss, large crystals	0 04 1/2	
No. 1 White, bbls and kegs	3 00	
Benson's Enamel, per box	0 07 1/2	
Culinary Starch—		
W. T. Benson & Co.'s Prepared	0 07 1/2	
Corn	0 06 1/2	
Rice Starch—		
Edwardsburg No. 1 White, 1-lb.	0 09	
cartoons	0 07 1/2	
Edwardsburg No. 1 White or	0 07 1/2	
Blue, 4-lb. lumps	0 07 1/2	
THE BRANTFORD STARCH CO., LTD.		
Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04 1/2	
Finest Quality White Laundry	0 05 1/2	
3 lb. cartoons, cases 36 lbs.	0 04 1/2	
Bbls, 175 lbs.	0 04 1/2	
Kegs, 100 lbs.	0 04 1/2	

Lily White Gloss—

Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	0 07
48 lbs.	0 07
6 lb. solid tin canisters, 8 in	0 07
crate 48 lbs.	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb. boxes, 1-lb. pkgs.	0 08 1/2
GLOSS	6-lb. boxes, sliding covers	0 08 1/2
	(12-lb. boxes each crate	0 07 1/2
PURE	12-lb. boxes	0 07 1/2
OSWEGO	40-lb. boxes, 1-lb.	0 07 1/2
CORN STARCH	packages	0 07 1/2
	For puddings, custards, etc.	
ONTARIO	38-lb. to 45-lb. boxes,	0 06 1/2
STARCH	6 bundles	0 06 1/2
STARCH IN	Silver Gloss	0 07 1/2
BARRELS	Pure	0 06 1/2

BROWN & POLSON'S CORNFLOUR.

1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

Granulated	c. per lb.	
" No. 2	0 43 0 44 1/2	
Paris Lump. bbls. and 100-lb.	0 04 1/2	
boxes	0 05 1/2	
Extra Ground, bbls. Icing	0 06	
Powdered, bbls	3 75	3 85
Extra bright refined	3 40	0 03 1/2
Bright Yellow	3 30	0 03 1/2
Medium Yellow	3 30	0 03 1/2
Dark Yellow	0 03 1/2	0 03 1/2
Raw Demerara	0 03 1/2	0 03 1/2

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.	
Dark	bbls. 1/2 bbls.	
Medium	0 30 0 33	
Bright	0 33 0 38	
Redpath's Honey	0 38 0 43	
" 2 gal. pails.	1 10 1 15	
" 3 gal. pails.	1 45 1 50	

SOAP.

Babbitt's "1776" Soap Powder \$3 50



1 Box Lot	5 00
-----------	------

10,000 BABIES WANTED

to be fed on the famous

Challenge Corn Starch!!

Made only by

THE BRANTFORD STARCH CO., Ltd.

P. M. LAWRASON'S SOAPS.

	per box.
Wonderful, 100 bars.....	\$4 00
Supreme, 100 bars.....	3 60
Our Own Electric, 100 bars.....	2 00
Sunflower, 100 bars.....	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	\$3 30
13 1/4 oz. and 1 lb., 60 bars in box..	3 30
12 oz. cakes, 100 cakes in box	4 00
10 oz. cakes, 100 cakes in box	3 60
Twin cake, 11 1/4 oz., 100 cakes in box	3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box..	4 00
Royal City, 3-lb. bar, per lb.....	0 05
Peerless, 2 1/2-lb. bar.....	0 04 3/4
Genuine Electric, 72 bars, per box....	2 50

TEAS.

BLACK.	per lb.	per lb.
Congou—		
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—		
Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts ..	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings.....	0 38	0 40
Choice	0 32	0 36
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings.....	0 07 1/2	0 11



"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c.....	0 22
Blue " " 40c.....	0 30
Red " " 50c.....	0 36
Gold " " 60c.....	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	0 59
Ingots, rough and ready, 8's.....	0 57
Laurel, 3's.....	0 49
Brier, 7's	0 47
Index, 7's	0 44

Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies.....	0 48
" " in 40-lb. boxes.....	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 6-lb. boxes.....	0 70
oz. plug, 5-lb. boxes.....	0 70

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne....	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria Especial....	50 00
" " Conchas de Regalia.....	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine.....	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre.....	1 00
Mauricio	15 00

DOMINION OUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sullana	5 75
Derby	4 25
B. C. No. 1.....	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park.....	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes.....	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes.....	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.....	1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " " 8s, " 16	0 68
" " " 8s, R. & R. 13 1/2	0 68
" " " chew 7s, R. & R. 14 1/2	0 58
" " " 7s, Solace, 14 1/2	0 58
" " " 8s, R. & R. 16	0 58
" " " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " " 3s, Solace, 17 1/2	0 58
O. V. " " 1s, " 17	0 55 1/2
Derby " " 12s, " 17 1/2	0 51
Derby " " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1....	per doz.
" " " " " " " "	\$1 50
" " " " " " " "	1 65
" " " " " " " "	1 40
" " " " " " " "	1 60
" " " " " " " "	1 65
Tubs, No. 0.....	8 50
" " " " " " " "	7 00
" " " " " " " "	6 00
" " " " " " " "	5 00
Washboards, Globe	1 90
" " " " " " " "	2 00
" " " " " " " "	1 40
" " " " " " " "	1 85
" " " " " " " "	2 75
" " " " " " " "	2 25
" " " " " " " "	2 00
" " " " " " " "	1 80
" " " " " " " "	1 75
" " " " " " " "	1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 50
" " " " " " " "	1 40
" " " " " " " "	1 25
" " " " " " " "	2 25
Mops and Handles, combined	
Butter Tubs.....	1 60
Butter Bowls, crates assort'd.	3 60

Matches—	
Steamship (10 gross in case).	
Single case and under 5	
cases	3 10
5 cases, freight allowed ..	3 10

Per Case.	5-Case Lots.	Single Case
Parlor	\$1 70	\$1 75
Red Parlor.....	1 70	1 75
Telephone	3 10	3 30
Telegraph	3 30	3 50
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

SOME OF OUR LEADERS ARE:

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice



YOUNG & SMYLIE,

Brooklyn, N.Y.

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

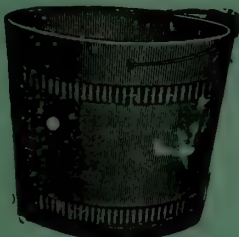
This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

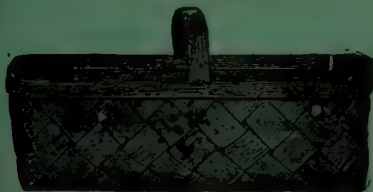
The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL

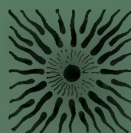


Crosse &

Blackwell

CELEBRATED FOR

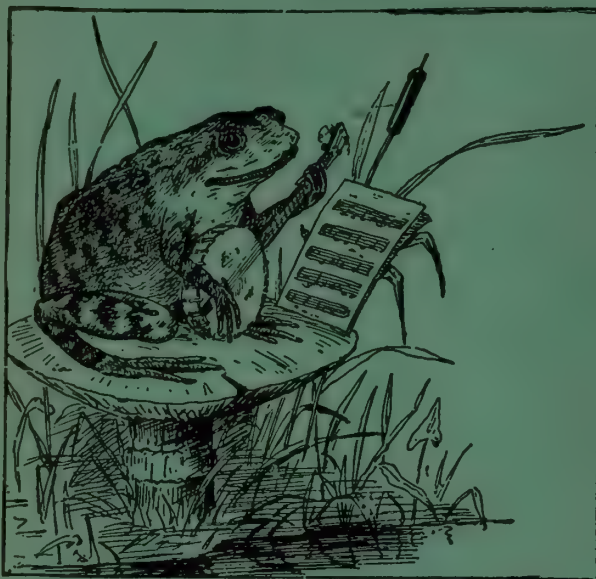
**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



—SOLD BY—

All Grocers in Canada

Vocalists . . .



Are a good mark for the man who sells cough drops—particularly for the man who sells B.F.P. Cough Drops. A slight irritation of the throat—that unpleasant tickling sensation—will prevent the free and full use of the vocal organs. Persons thus troubled will quickly overcome this if they

USE

B.F.P. COUGH DROPS

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

**Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars**

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Perse, Winnipeg.

Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria.

Agents for British Columbia.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. O. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

HYDE PARK, ATHLETE, SWEET CAPORAL, DERBY and GLORIA CIGARETTES.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, DECEMBER 6, 1895.

No. 49

Manufacturers by Special Warrant
To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London. 1862 Only Silver Medal Paris. 1875
Only Medal Dublin. 1865 Grand Gold Medal Moscow. 1872 & 78

Seals and Medals:
- TO THE COURT OF HOLLAND AND THE KING OF ITALY
- PURVEYORS TO HER MAJESTY THE PRINCE OF WALES
- 1878 CROSS OF THE LEGION OF HONOUR
- Bull's Head Trade Mark

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: **HUNTLEY & PALMERS, READING;** and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, **MR. EDWARD VALPY, 49 Hudson St., NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

THE CANADIAN GROCER

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN

Empress of India.



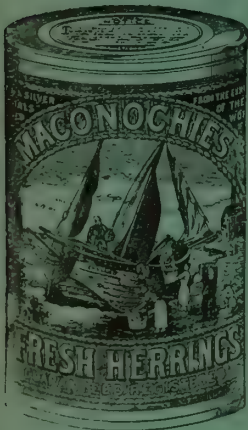
Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality



Potted Meats

Fish Delicacies

Jelly Squares

Pickles

Sauces

Vinegars

.... Etc.

The Best

The World Produces



All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia:

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

Standard Goods THE Best to Handle

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98 $\frac{50}{100}$ % pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.

LAZENBY'S

Pickles, Sauces, Tablet Jellies, Flavored Vinegars, Salad Oil, Soup Squares, etc., etc., are all of the highest grade.

FRY'S . . .

100 Prize Medal Cocoas and Chocolates are the ones it pays to sell.

FAULDER'S

Silver Pan Jams and Marmalades you can recommend to your customers as pure.

MACURQUARHT'S

Worcestershire Sauce increases the appetite and aids digestion, and does not have to be recommended every time you sell a bottle.

Grocers would do well to keep all the above brands in stock.

ARTHUR P. TIPPET & CO., Agents

MONTREAL

TORONTO

Established 1851

We are manufacturers of and dealers in

DAILY OUTPUT

MATCHES,	-	-	28,800,000
INDURATED FIBREWARE,			800 Articles
WOODENWARE,	-	-	3,000 Pails and Tubs
WASHBOARDS,	-		600
PAPER,	-	-	40 Tons
PAPER BAGS,	-	-	500,000
SULPHITE FIBRE,	-		40 Tons

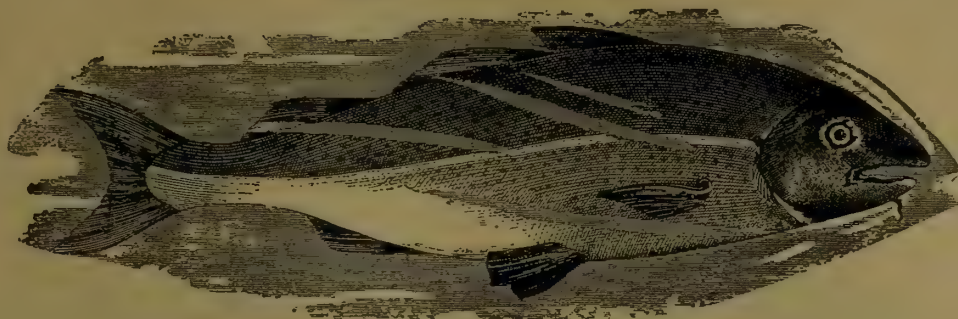
The **E. B. Eddy Co.** Ltd.

Montreal HULL Toronto

Agents: F. H. Andrews & Son, Quebec ; A. Powis, Hamilton ; J. A. Hendry, Kingston ; Schofield Bros., St. John ; J. Peters & Co., Halifax ; Tees & Persse, Winnipeg ; James Mitchell, Victoria ; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

WHAT ABOUT YOUR STOCK OF FISH FOR ADVENTS?

SEE OUR LIST.



Green Cod, "Draft," in hogsheads.

Green Cod, "Large," in 200-lb. barrels.

Green Cod, "No. 1," in 200-lb. barrels.

Green Cod, "No. 2," in 200-lb. barrels.

Herrings, "Labrador," in barrels and half-barrels.

Herrings, "Cap Breton," in barrels and half-barrels.

Herrings, "Canso," in barrels and half-barrels.

Salmon Trout, in barrels.

Lake Trout, in 100-lb. barrels.

EELS, prepared and whole.

Salmon, "Labrador," in barrels and half-barrels.

Salmon, "British Columbia," in barrels.

CANNED SALMON

"Horse Shoe" brand.

"British America" brand.

"Owe-kay-no" brand.

"Clover Leaf" brand.

"WHITE SALMON," "Dominion" brand, choicest quality guaranteed. Also
The "Red Salmon," "Chancellor" brand, good quality at an exceedingly low price.

CANNED GOODS OF EVERY DESCRIPTION AND OF THE BEST KNOWN BRANDS

See our prices before you order elsewhere

Laporte, Martin & Cie.

Wholesale Grocers, 72-78 St. Peter Street.

Montreal

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

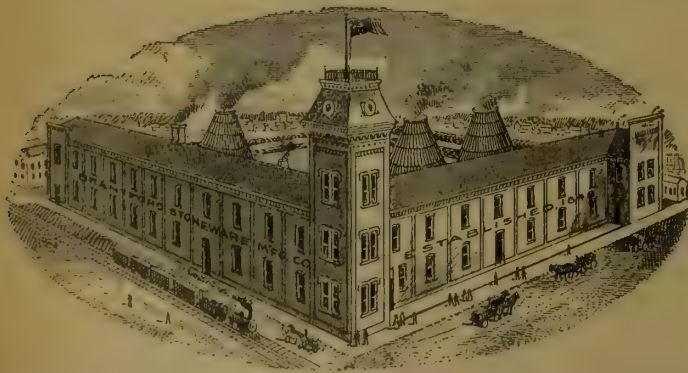
FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fountains, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and
MEDIUMS

SOLE AGENTS:

WALTER R. WONHAM & SONS,315 and 316 Board of
Trade Building,**MONTREAL**

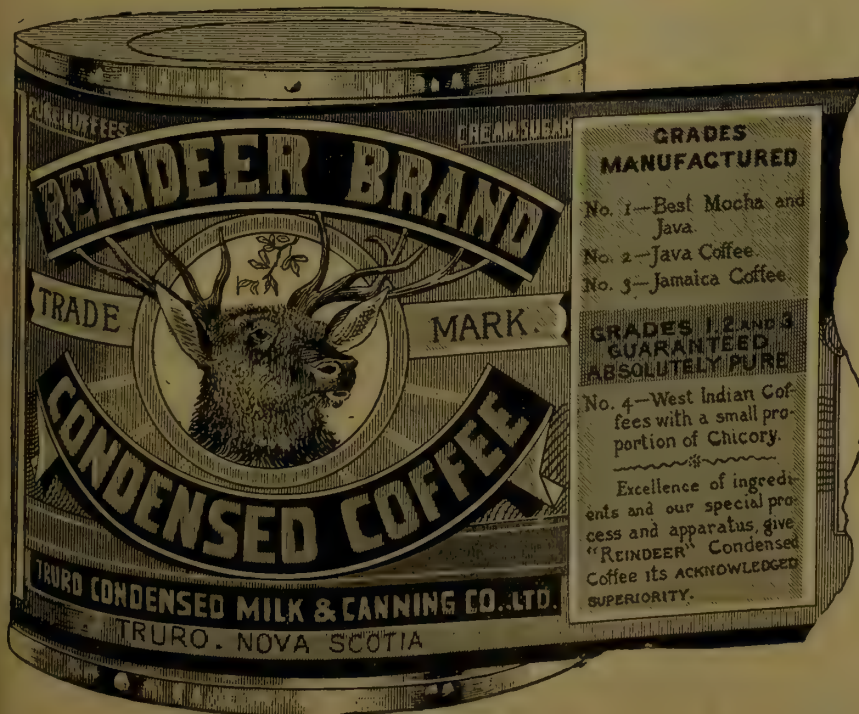
N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



**NEVER
FAILS
TO
PLEASE**

BUY IN SMALL LOTS AND OFTEN

KEEP IN COOL PLACE

We Have Them

THEY ARE AS SCARCE AS HENS' TEETH.

Extra Choice Moyune Young Hysons

New arrivals, beautiful liquoring goods, ranging in price from 18 to 55 cents. An extra fine one to retail at 50 cents.



YOUR TIME IS SHORT

To buy Fruits for Christmas Trade. We have a fine range at tempting prices.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton**

THREE DON'TS

for the Retailer.

DON'T let cheapness in price mislead you into buying poor **Candy**. It is worth just what you pay for it—no more.

DON'T imagine you can buy Candy at the price of sugar and get **Pure Goods**, for you can't.

DON'T forget that we **do not** and **will not** make adulterated goods; and that for making fine goods at the lowest price, quality considered,

WE HOLD THE KEY

WM. PATERSON & SON - - Brantford, Ont.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 6, 1895

(\$2.00 per Year) No. 49

DROPS FROM THE EDITOR'S PEN.

An open winter usually means a blockaded trade.

The quickest way to get rich is to work hard.

Clerks should be readers, but they should read what will prove profitable.

He who can sell goods fast is the only kind of fast merchant that should be emulated.

People who keep stirring the political pot sometimes quench the national fire with partisan soup.

When a merchant hires help he should help that help to help itself, in order to get the best results.

Wisdom does not grow with the rapidity of a mushroom, but its cultivation is sure to yield a profitable crop.

We often talk about the good old times of long ago, but we would not have them back again for all the world.

The trouble with a great many people is that they have schemes in their head which they never take out and put into practice.

It is quite proper that a merchant should watch his competitors, but it is quite improper for him not to watch his own interests.

A merchant with a smiling countenance is worth more as a drawing card than all the fake advertisements in the community.

The merchant who is always guided in his actions by what his competitor does cannot be said, like the washtub, to stand on his own bottom.

A first-class salesman may not be able to paint a picture, but he can usually paint in

glowing colors the qualities of the thing he sells.

Five years ago the United States had a surplus it did not know what to do with; now it has a deficit it does not know what to do with.

Those who have lately been found guilty of arson are now doubtless being consumed with the burning wish that they had never put their thoughts into flame.

Young men are mistaken when they imagine they can lift themselves into affluence by dishonest methods; lifting one's self by the bootstraps is not more difficult.

Merit may be accidentally or designedly hid for a while, but it is just as sure to be revealed as the sun is to peep out from behind the clouds which have veiled its face.

C.P.R. earnings the third week in November were \$502,000, against \$460,000 last year and \$499,000 in 1893. These figures are stronger than a column of adjectives.

The reason some merchants do not keep their store windows clean is, probably, because they are ashamed of the contents of their windows and desire to keep a veil over them.

We do not hear any bleating among the sheep in Canada because they cannot get upon the British market alive. They will get in somehow, even if it is by death's door.

When a Government promises to give the prayer of petitioners "careful consideration" it frequently means that it will carefully consider how it can best avoid answering it.

Beggars, beats and burglars are about the only kind of people that merchants should

essay to keep out of their stores, but while a lowering countenance will not keep out people, it will those whose presence it is desirable to court.

The retail grocers of Pipestone, Minn., have formed a cash association, and hereafter they will sell for cash only. There must be some men good at pipe-laying among the grocers of Pipestone.

A dull "ad." is no more read because it is in big type than is a dull article in small type. The writer of advertisements, like the writer of ordinary articles, should study to make them bright and forcible.

Liquified air is to be made an article of commerce for refrigerating purposes. A German is the inventor, and he proposes to erect machinery to carry on the industry. Political gas will not be used, having no utility.

Merchants need have no fear that in sweeping out their stores customers will be swept out in the process. Dirt will keep out more customers than a score of brooms in the hands of even a score of females.

A Toronto boy fell into a tank of hot water the other day, and the daily papers far and near chronicled the matter. But there are some business men who are everlastingly getting into hot water and not a word is said about it.

Of course a trade paper is not an absolute necessity to a man of business; neither is a window in a shop. By carefully groping about, the merchant can manage to get along without either. He will doubtless lose a few dollars now and then in the one instance and some skin from his shins and nose in the other, but these are only trifling matters.

MANUFACTURE OF LAUNDRY BLUE

PREMISING that the process of making laundry blue is more simple than is generally supposed, a foreign journal gives some information concerning the profits of the industry and the methods employed. The plant, it says, consists of a pair of edge stones for grinding the material and presses to form it into blocks, cubes, or circulars, as may be required. A press to work by hand and to make four squares at a time costs about \$20, and will turn out about 3 cwt. per day. The best form of press is hydraulic, making sixty-three squares and costing about £80. A blue which matches the leading makes is as follows: 40 lbs. ultramarine at about £30 per ton, 20 lbs. ultramarine at about £20 per ton, 40 lbs. bicarbonate of soda at £7 per ton, 12 lbs. glucose at £12 per ton. It will be seen that the mixture costs in raw material not more than 15s. per cwt. To this add 5s. 6d. per cwt. for cost of labor in grinding and pressing, packing, paper and boxes, which makes total cost 20s. 6d. per cwt. This is sold at from 65s. to 80s. per cwt.

Certain makers offer a blue at from 18s. to 20s. per cwt., which is made as follows: 20 lbs. ultramarine at £22 per ton, 20 lbs. kiln-dried blue earth, 15 lbs. terra alba, 45 lbs. bicarbonate of soda, 12 lbs. glucose.

The kiln-dried blue earth is reduced to a thick consistency with boiling water, just enough water being added to soften it. The glucose, when bought, is generally 44 deg. Tw. This is mixed with hot water to reduce it to 25 deg. Tw., and is added in this form. The weights given refer to this sp. g., and not to the original density. The dry materials are put under the stones and well ground, so as to thoroughly amalgamate the bicarbonate into the color, and the syrup is then added. The whole is ground until a sample taken from the stones does not show any black specks (syrup) when worked with a palette knife or rubbed between the fingers. When taken from the stones it is passed through a riddle (seven-wire gauge) by hand, and is then ready for the press. Unless pressed by hydraulic at $1\frac{1}{4}$ tons pressure it should be put in drying stove, which will considerably harden it. It is then dusted on the six sides of the square with a superior ultramarine by means of a small brush, and passed to the packers to be wrapped and parceled.

Circular and bag blues are pressed in dies with circular holes in place of square ones, and are pressed very light, so as to get a maximum size with a minimum weight, and are stoved until quite hard. A proportion of gum arabic, gelatine or dextrine added to the glucose will keep the circular hard. If made of glucose alone they have a tendency to go soft when kept in stock. Circular blue is generally made of pure ultramarine, with 22 pounds of syrup to the cwt. There are circular and bag blues on the

market which show such ingredients as Fuller's earth, china clay and terra alba. Bag blue is packed by means of a wooden block having a hole in it just the depth of the circular piece to be produced, and slightly larger in diameter. The piece of linen is laid across the hole and the circular pushed down. This brings the linen up neat and tight around the blue, and leaves the neck standing out to be tied with linen.

HOW TO MAKE THE BUSINESS PAPER PAY THE ADVERTISER.

IN this paper I propose to give some practical advice and suggestions on how to make it pay any way, and how to make it pay better than it ever has paid.

Advertising to-day must be made to pay.

The good of all good is in so handling the good that the good of it does good.

Poor advertising pays poorly—good advertising pays well.

Good goods and poor advertising may be as profitless as bad goods and good advertising.

Unless the quality of the goods and the quality of the advertising harmonize there is no profit in publicity, except that transient profit that no decent man cares about.

The conventional advertisement has a value, although it has looked backward over a quarter of a century.

The selling value of anything is partly in the appearance of it.

Intrinsic value, covered with a bushel basket, is no more salable, and perhaps not so salable, as less value well presented.

A ham sandwich, with a wide, thick table cloth and napkin as big as a towel, with a waiter of immaculate blackness, and a well-set table, is more appetizing than terrapin and game served in a horse trough.

The diamond is not more brilliant than coal before it is polished.

Make the goods look as well as they are, provided they are as well as they look.

Make the advertisement look as well as the goods.

The advertisement which reads:

JOHN SMITH & CO.,

Wholesale Grocery Importers,

may bring Mr. Smith some business, but it will not bring him the business that is sure to come from an advertisement which advertises what Mr. Smith sells more prominently than Mr. Smith himself.

Mr. Smith is not for sale—that which he makes is for sale.

The buyer cares nothing about Mr. Smith beyond Mr. Smith's reliability and character.

He cares everything about the quality of what Mr. Smith makes.

I do not depreciate the value of keeping Mr. Smith's name before the public, but I

do not believe in advertising Mr. Smith to the prejudice of what Mr. Smith makes.

Three-quarters of the advertisement and the largest type should be used in announcing the articles manufactured. Too big type cannot be used—the bigger the better.

Better hit the pocket-book of one man than the feet of a dozen.

One word inside of a man is worth one hundred outside of him.

If you manufacture a dozen articles, don't conspicuously speak of more than one of them at a time, unless you have separate advertisements for each.

No matter what you sell, advertise it, with your name and address as a matter of necessity, but don't place your name at the top of the advertisement in the largest type, followed by a conglomeration of what you make, so mixed up and so insignificant, that one can't separate the wheat from the chaff.

There is no objection to advertising some one article prominently, and, in small type following, speak of the other lines carried.

Let the advertisement have the advantage of always profitable oneness.

Let it appeal to the buyer on some one particular thing, that thing to be changed to another in the next issue of the paper, if you make other things.

If you manufacture a dozen articles, advertise one prominently, with the others very much less prominently; then the next time advertise another prominently, and the others less prominently, and so on.

Don't say much in your advertisement.

It is not the business of the advertisement to sell goods. It is to assist your salesmen and your catalogue in selling.

It is the business of the advertisement to create correspondence, to interest buyers in your travelers and the goods they carry, so that they will wait to see their samples before giving orders elsewhere, to separate the probable from the possible customers, to bring into your office letters which indicate that certain people desire certain goods, and it is there your business, and the business of your employes, to sell them.

Trade paper advertising would be worth double what it is to the advertiser if the advertiser made his advertisements specify something in particular, not everything in general.

Make one point at a time, and only one.

Advertise prominently the thing for sale, not the seller of it.

—By Nath'l C. Fowler, Jr., Doctor of Publicity.

Only the purest ingredients used in a cough drop that will stop the most irritating and painful cough—B. F. P.—made by the Toronto Biscuit and Confectionery Co., Toronto.

LIGHTNING RAISIN SEEDER

Seeds a pound a minute

A child can operate it

It cannot get out of order

IT IS A PREVENTATIVE OF APPENDICITIS

Leading city Grocers say they would not be without it. GET ONE AT ONCE
Price only \$3.00, from

Lucas, Steele & Bristol, HILLWATTEE TEA AGENTS HAMILTON

Lima Beans

Lima Beans

Lima Beans

A large lot just coming into store at close prices. Get figures from travellers or write us.

JAMES TURNER & CO.

HAMILTON

WE HAVE MOVED INTO OUR

NEW WAREHOUSE

72 McNab St. North

BETTER SHIPPING FACILITIES.

QUICKER DESPATCH.

COME AND SEE US

BALFOUR & CO. Wholesale Grocers **HAMILTON**

Sample Room Telephone, 439.
Office do. 1269.

CALIFORNIA FRUITS

HUNGARIAN and FRENCH PRUNES

EVAPORATED PEACHES and PEARS in 50-lb. Boxes

Also a line of CHOICE APRICOTS IN BAGS

Samples and prices on application.

H. P. ECKARDT & CO.,

Wholesale
Grocers

TORONTO

THAT BIG MOLASSES SHIPMENT.

AN impression has prevailed for several years past that Portland was rapidly losing its prominence in connection with the West India business, says The Express of that town, and that the molasses trade had been reduced to small proportions, but a careful student of transactions on our water front recently could not fail to notice that the general public are hardly aware of the volume of business done by molasses importers. Special mention should be made of one importing house whose enterprise has done much to make the port of Portland again one of importance in the line in question, and to renew, in a large degree, the business in grocery molasses, which seemed to be gradually drifting away. Some four years ago N. W. Taussig & Co., of New York, noting the possibilities and the needs of a revival of the trade in Portland, as well as the advantageous location offered, established an office on Commercial street, under the charge of Mr. J. E. Stringer, who, by the facilities rendered by his house, and by his indomitable will and able management, has built up a prosperous business.

The Messrs. Taussig, soon after locating there, began to import desirable grades of Porto Rico and Barbadoes molasses to that

port, until, by carefully catering to the wants of the jobbers, they are known as the leading house in the importation of and the trade in molasses. But, not content with this, and with a spirit only possessed by energetic and pushing men, they conceived the idea of opening a trade with Canada by transportation from Portland, via the Grand Trunk Railway. This molasses is brought from the West India Islands by sailing vessels, and landed in the Grand Trunk warehouses in bond. If any part of it is required by our wholesale grocers, the duties are paid on that part, and then it is delivered. The balance is either shipped to Canada in bond, or duties are paid, and it goes on to other points in our own country on orders, of which the Messrs. Taussig receive a large number from the south and west. An idea of the extent of their trade from this point may be gained from the fact that during the present season they have had landed here, in bond, outside of their other prosperous local business, some 3,000 hogsheads of Porto Rico molasses, from which they have recently made one shipment to Montreal of 500 hogsheads and 80 tierces, in one special train, composed of 25 cars, said to have been the only special train loaded exclusively with Porto Rico molasses that ever went over the Grand Trunk road. This being so, it was thought proper to advertise it, and large signs, elegantly painted,

were put upon several of the cars, bearing the following inscription:

This Train is loaded with Porto Rico Molasses, in Bond, for Montreal, shipped by N. W. Taussig & Co., importers.

The members of this firm and their families have become warmly attached to Portland and its surroundings, and for several years have enjoyed life at the beautiful islands in Casco Bay, thus materially adding to their other large expenditures of money, which, in the total, is an important factor in the increasing prosperity of Portland that should continue to be recognized by all our people.

The building up of this branch of commerce in our city should, and doubtless will, receive the encouragement to which it is entitled, and we hope the final result will be the complete restoration of the old time activity in the West India business on our water front. N. W. Taussig & Co.'s home office is in New York, but they now have branch houses established in Boston and in New Orleans, besides brokers' offices in many of the principal cities in the United States and Canada. The Portland office is under the management of Mr. W. G. Soule, an expert molasses man, Mr. Stringer having been promoted to a responsible position in the New York office.

N. W. Taussig & Co. intend to continue and increase the molasses business through here to Canada. They now have about 1,000 hogsheads left here in bond ready for shipment.

Can you see in the dark?

If so, you won't require to use our **SOVEREIGN MATCHES** ---we guarantee them sure fire in any climate. We allow freight charges on 5 case lots.

Sole Wholesale Agents

H. A. NELSON & SONS, Toronto

California

"KURMA"

THE TEA OF TEAS
In lead pkgs only.

Loose Muscatels

Get our quotations before placing your orders for this fruit.

DAVIDSON & HAY, WHOLESALE GROCERS, **Toronto, Ont.**



*It's hard to decide
which place to buy*

Every miller tells you that he can sell you the best cereals for the least money. The only thing to do is to use your own judgment. We can sell you more varieties than any other—and give you freshly made goods. That's something, isn't it?

THE TILLSON COMPANY, Ltd. Tilsonburg, Ont.

It has a name . . .

quality made it.

"Flag-Ship" Brand Canned Salmon is kept at the high standard which has made it famous. The large and continuous demand shows that careful buyers recognise this fact. Specify **"FLAG-SHIP" BRAND** in your next order for Salmon, then judge for yourself.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

HINTS TO BUYERS.

See page 3 for an interesting advertisement.

Haannah & Co. are still open to buy baled hay and straw.

James Turner & Co. have a nice lot of pound cartoon layer dates.

Davidson & Hay are offering special values in fine Eleme figs.

The demand in the city for Windsor table salt is said to be unusually brisk.

Laporte, Martin & Cie. are sellers of raisins to arrive at inside figures.

Robert Greig & Co. report an increasing demand for their "Crown Brand" extracts.

Robert Greig & Co.'s double page ad. in last week's issue brought in a big rush of orders.

Rutherford, Marshall & Co. say that the receipts of poultry last week were the heaviest of the season.

Jas. McLauchlan & Sons report an increasing demand for their cough drops put up in 5c. packages.

Sealy's guaranteed fish is having a large sale. In boneless particularly is there a large demand at present.

Seedless raisins, very fine quality, in kegs, are in stock with the Eby, Blain Co., Ltd.; also Jordan shelled almonds.

The season is now on for Marshall's fine pickled herrings, which W. R. Wonham & Sons are offering to the trade.

D. Gunn, Flavelle & Co. report the demand for Maple Leaf lard unprecedented, but they are filling orders promptly.

W. H. Gillard & Co. have a line of Imperial plums in 25-lb. boxes, which they are offering to the trade at a low figure.

J. M. Douglas & Co. note some good orders for Dewar's Scotch whiskies, both on local and western account, this week.

October and November have been banner months for James Turner & Co., particularly the former. They never had a larger month.

The Eby, Blain Co., Ltd., are offering mince meat in 14 and 25-lb. pails and 50-lb. tubs, which, they claim, is of superior quality.

C. & E. Macmichael have received a shipment of the celebrated shredded whole wheat biscuit. These are becoming very popular.

The Hudson Bay Co., Winnipeg, agents for Winnipeg and Northwest Territories,

are receiving regular monthly shipments of MacLaren's Imperial cheese, packed in attractive white opal pots, which they claim is having a large increased sale. All orders promptly filled from stock.

W. H. Gillard & Co. are making heavy shipments of Mediterranean fruits, the prices at which they are selling securing for them a large share of the business.

Rutherford, Marshall & Co. say they find a good demand from the country for extracted honey. Enquiries are chiefly from Western and Northern Ontario.

Wm. Paterson & Son are having a large sale for the "Quaker" drops introduced by them a short time ago. They are the only firm making this beautiful confection.

D. Gunn, Flavelle & Co. report the consignments of poultry and butter to hand very much larger than for many previous years. Both are meeting with a fairly heavy sale.

J. F. Ramsay & Co. have now on the way from London, Eng., the third shipment in three months of their "Ram Say" package tea. The consignment consists of 700 cases. The firm report the tea selling rapidly, with many repeat orders coming in.

'Tis nice to have such a stock of fine Christmas goods that you can fill any kind of an order that comes in for staples, fine goods even to the finest Christmas fruits that come to Canada. James Turner & Co. report they can fill such an order.

PERSONAL MENTION.

J. Douglas Brack, Todhunter, Mitchell & Co.'s Northwest representative, has returned from the Coast. He had a successful trip, and says that prospects in British Columbia have improved materially.

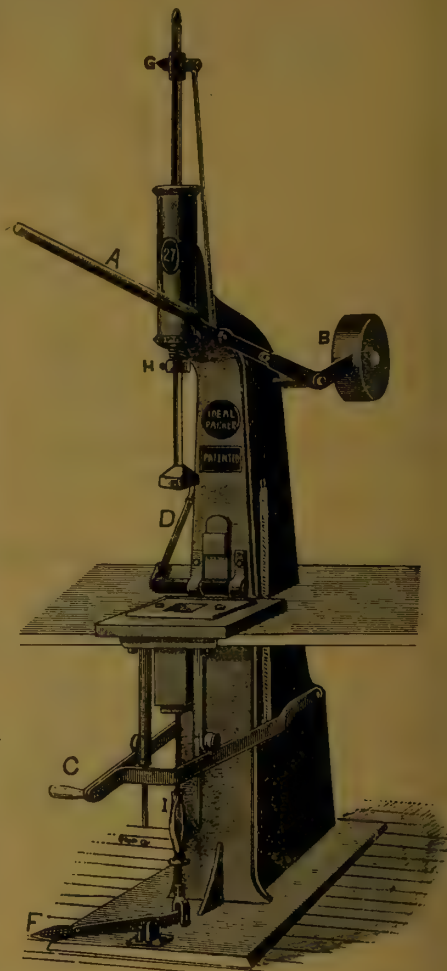
W. J. Sykes, grocer, 346 College street, Toronto, recently went on a deer hunting expedition north. There were four or five in the company, but all the deer that were shot fell beneath Mr. Sykes' aim. His friends are now ready to concede that he is as good a shot as he is a grocer, which is saying a great deal.

TEA AND COFFEE PACKER.

The cut here shown of the Ideal Tea or Coffee Packer is the invention of Mr. P. C. Larkin, and is certainly the quickest, and mechanically the most perfect machine yet

made for packing tea in lead or paper packets.

The packets are turned out very firmly and exact in shape, and will stand more



IDEAL TEA AND COFFEE PACKER.

handling than those made by any other machine.

We would advise anyone interested in packet teas to write to P. C. Larkin & Co., Toronto, for an illustrated pamphlet about the "Ideal Packer." The letters shown us of Messrs. Davidson & Hay, Messrs. The Eby Blain Co., Ltd., Messrs. Steel, Hayter & Co. and James Lumbers, all of whom have the Ideal in use, are certainly very eulogistic.

IF YOU WANT A GOOD THING

Have your Jobber leave you a box of

KNOX'S SPARKLING CALVES FOOT GELATINE

- No. 1. Knox's Sparkling Gelatine makes 2 quarts.
- No. 2. Knox's Crystalized Fruit Gelatine makes 1 quart.
- No. 3. Knox's Acidulated Gelatine makes 2 quarts.

Received the **only** Medal and Diploma at the World's Fair for Purity, Strength and Good Flavor.

Sole Agents for Canada

A. E. RICHARDS & CO.

CALEDONIA, ONT.

For the **VERY BEST RESULTS** use only the

CROWN



BRAND

REGISTERED

Flavoring Extracts

GUARANTEED the PUREST and STRONGEST MADE

Just Received Ex ss. "Labrador"
a full shipment of Fine French Goods

Bigarreaux au Maresquin

Olives, Capers

Anchovies, Anchovy Butter

Truffles, Crete de Cog, Rognon de Cog

Pure Salad Oil, in bottles and gallon tins

A FULL STOCK OF

Rowntree's Chocolate and Confectionery

Craven's Confectionery, in Glass Jars

Carr's Biscuits

Robinson & Wordsworth's Liquorice

Mackay's Kola-Cafe

SEND FOR LIST

Etc.

ROBERT GREIG & CO.

MANUFACTURERS AND IMPORTERS

 MONTREAL

FULL RANGE

Fancy Christmas Groceries

TABLE RAISINS

London Layers	Imperial Clusters
Fancy Clusters	London Layers
	2½ " Cartoons.
Dehesa Clusters	Loose Muscatels

All varieties California Evaporated Fruits

Franco American Plum Pudding, pound tins

Glace Lemon, Orange and Citron Peels

Batger's Nonpareil and Compote Jellies

New Nuts, Tarragona S. S. Almonds

Valencia Shelled Almonds, Barcelona and
Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg



A LITTLE LEAVEN

Leaveneth the whole. Sell our goods and earn a reputation that can be only secured by having the full confidence of all of your customers. Those who sell the **Snow Drift Baking Powder** have the best article and command the best trade.

SEE PRICE LIST
IN THIS
JOURNAL.

The SNOW DRIFT CO.

Brantford, Ont.

WE ALWAYS CARRY

A full line, beautifully packed in

WHITE OPAL POTS

No retailer should be without it.



Hudson's Bay Company - Winnipeg

Sole agents for Manitoba and Northwest Territories.

THE CANADIAN GROCER

J. B. MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

TRADE BALANCES AND CANADA.

POLITICAL economists differ as to the relative importance of the balance of trade. One school contends that excess of imports over exports indicates a healthy condition. The other argues that vice versa is the ideal.

Both are right to a certain extent, but the doctrine of neither will apply to all countries alike. The United Kingdom, for instance, great as it is as an exporter, is still greater as an importer, for the simple reason that it has to import the bulk of its raw materials. The United States, on the other hand, is an exporting country. She exports raw materials as well as manufactured products. Consequently when the imports exceed the exports, as they have during the past ten months, one can fairly say that the balance of trade against her is unfavorable, while the same application would only apply to Great Britain if her exports exceeded her imports.

Canada's position is somewhat unique in this respect. She is like neither Great Britain nor the United States. Canada imports both raw material and the finer class of manufactured goods, hence, when her imports exceed her exports it cannot be accounted unfavorable to her. If it did count against us we would have been bankrupt long ago, for since Confederation there have only been three years during which the exports exceeded the imports for home consumption.

Raw material is imported for the purpose of being turned into finished products. In this process profit, of course, accrues to the manufacturers.

Of Canada's total imports for 1894 over 21½ per cent. consisted of raw materials. Our exports of manufactured goods during the same year aggregated 23.16 per cent. of the total exports of all kinds, while according to the census of 1891 Canada turns annually about \$256,000,000 worth of raw ma-

terial into manufactured products valued at \$476,000,000, an appreciation of value of over 46 per cent., distributed among the manufacturers, artisans, public carriers, etc.

It is evident that an excess of imports over exports does not indicate an unhealthy condition as far as Canada is concerned. But it does with the United States. It indicates, first, that the products which she sends abroad are not going out in their accustomed volume, and that, consequently, gold must be exported to meet her liabilities. Then, there is a demand upon her gold reserve to pay for the securities which British and European capitalists are anxious—over-anxious it may be—to get off their hands.

The result of this two-fold demand upon its gold supply is seen in the fact that its excess of gold exports over the imports is over \$44,000,000 for the ten months ending October 31st last.

The British capitalist is beginning to learn that Canada affords an excellent field for investment. As a result, much of the British capital that once went to the United States is coming this way; and this flow is destined to grow in volume as the knowledge of the richness of our resources becomes more diffused.

It is no exaggeration to say that no country in the world to-day affords, to put it mildly, better investment to capitalists than does Canada. But the trouble is that we in this country are not aggressive enough in advertising the fact.

In the Kootenay and Cariboo country we have the richest and best paying gold mining properties in the world, not excepting those of the much vaunted South Africa. On both the Atlantic and the Pacific we have the best fisheries by far in the world. In the forests we have unlimited wealth. Along the shores of Nova Scotia, in the heart of the country, and in British Columbia there are illimitable fields of coal. And in Manitoba and the Territories we have a stretch of country whose adaptability for cereal raising and ranching purposes is beyond peradventure.

ADVANCE IN WOODENWARE.

The woodenware manufacturers of Canada have been meeting in Toronto during the past week, and as a result some important changes have been made in prices and discounts.

Complete information cannot be furnished as the revision of the lists is not yet finished. THE CANADIAN GROCER is, however, in a position to state that the advance in pails and tubs is about ten cents per dozen. Butter tubs and covers have been removed from the net list and placed on the regular list, and new prices have been compiled. Trade discounts are about 5 per cent. lower.

During the recent depression in the United States, it will be remembered,

the Canadian woodenware manufacturers were compelled to lower their prices very materially to meet the slaughter figures at which makers were sending their goods into this country. Since the return of activity, the price of the raw material, such as hoops, wire, etc., used by the woodenware manufacturers, has advanced considerably; as much as 30 to 32 per cent. in some instances. It is this fact that is more responsible than any other for the advances just ordered in the finished products by the makers of woodenware in Canada.

Those present at the meetings were: W. H. Rowley, of the E. B. Eddy Co., Hull, Que.; H. S. Cane, of the Wm. Cane & Sons Mfg. Co., of Newmarket, and Charles Thompson, of the Longford Co., of Orillia.

FRENCH SHIPPERS ANNOYED.

SHIPPERS in France as well as importers in Canada are beginning to chafe under the regulations and exactions which the Canadian Customs authorities are imposing on goods entering the country under the French Treaty.

This is evident from correspondence which J. L. Watt & Scott, of Toronto, have just received from Marseilles.

The French Treaty, it will be remembered, went into operation some six weeks ago. But, ever since, the Customs Department, by a system of petty rulings, have made it about as impossible as they well could for importers to take advantage of the treaty.

One of the obstacles placed in the way was in regard to the evidence adduced as to the article imported being of French origin. Whether in all cases THE CANADIAN GROCER cannot say, but in a good many instances the consular certificate was not accepted as sufficient evidence. This has led to a great deal of annoyance, and is the direct cause of the letter from the Marseilles shippers in question.

"The traders on this and on your own side are respectable and reliable enough to certify to the truth," they write.

The method of issuing the certificate showing the origin of the goods is, in brief, something like this: First, the mayor of the municipality in which the shippers do business takes an oath to the effect that the goods being exported to Canada are the product of France. This certificate is then forwarded to the British Consul resident there, who makes an affidavit to the effect that the signature is that of the mayor. For this little duty and affixing his signature the Consul receives a fee of six francs and a half.

Watt & Scott's correspondents suggest that if this method is not sufficient to satisfy the Customs Department of Canada that the British Consul either make his certificate out upon the documentary evidence to be

found in the office of the shippers or upon the affidavit of the shippers.

In carrying out the law the Customs Department undoubtedly needs to exercise much care; but care does not mean petty rulings and unfair exactions, notwithstanding that the Department has acted in dealing with the French Treaty as if it did.

The trouble is that consignor and consignee alike are account rogues—first, last, and all the time. At any rate, that is what is to be gathered from the attitude of the Government toward them.

As THE CANADIAN GROCER has said before, the system has been borrowed from our Yankee cousins. It is sharp, but it is not business-like, neither is it just. And the sooner the Canadian Customs Department discards it, and gives the importer some credit for being honest until he is proved otherwise, the better for all concerned, the Government included.

OFFICE OF THE TRADE PAPER.

THE CANADIAN GROCER is not issued every day; it is issued once a week. Yet this journal had made public to its readers the cigarette situation in Canada two or three weeks before the daily papers of the country revealed anything to their constituents.

We do not refer to this with a view to speaking disparagingly of the daily papers. Canada has reason to be proud of her daily newspapers. The reason we bring the matter up is that on it we may "hang a moral and adorn a tale."

The moral is that merchants who want to keep posted on matters appertaining to their respective lines must read the trade papers devoted to their particular business.

The papers devoted to groceries, hardware, dry goods, etc., are specialists. And not only must they of necessity be better qualified than daily papers to deal with trade matters, but they have better opportunities of giving information concerning matters in their particular sphere.

He who is in touch with the Government knows more of its doings than he who taries with the Opposition. And it is the same in regard to the trade and the daily papers: The one pays particular attention to trade matters; the other to political and general news.

Take, by all means, the daily paper for political and general news, but do not fall into the erroneous idea that it will keep you informed on trade matters as well.

PRICE OF POTATOES.

THE CANADIAN GROCER'S article last week voicing the opinion of some people that old potatoes, despite their present plentifulness, may, before the advent of new potatoes next spring, be quoted at an unusually

high figure, is causing a good deal of discussion.

We understand that some bets have been made over the question, and that considerable money hangs on the issue. One of Canada's biggest dealers is backing the prediction chronicled in these columns.

GRENOBLE WALNUTS SCARCE.

THE situation in Grenoble walnuts is more than usually interesting at the moment, both at home and abroad.

At home there is already a scarcity, and the bulk of the demand for the holiday trade has not yet been satisfied. Some houses in Toronto appear to be completely cleaned out. At any rate those that have Grenobles in stock are being importuned by other wholesalers who desire to purchase. Toronto merchants have also received enquiries from Hamilton houses.

A few shipments have been received during the week, but they do not appear to have given much relief. Further shipments are not expected till after Christmas.

Advices just received from the primary markets announce an advance of about one cent and a half per pound in the price of Grenoble walnuts. Consequently later shipments will cost considerably more than those brought on earlier in the season.

A SUBJECT OF CONCERN.

OUR cousins to the south are again concerned about their gold reserve, which, on account of the demands that have recently been made upon it on export account, has again dropped some twenty millions below the legal level.

Coming at a time when gold ought to be flowing back into the country in payment for cereals exported, it is not surprising that financial men in the United States should scratch their heads in search of a reason, and that the president of the country should urge Congress to come to the rescue of the depleted reserve.

Some have opined that the decreased export of breadstuffs is the primary cause, but although up to a week or two ago the value of the wheat and flour sent out of the country was some three and a-half millions less than for the same time last season, yet the decrease in this respect was more than compensated for by the increase of 14,000,000 bushels is the quantity of corn exported. During September alone corn to the value of \$2,388,216 was sent out of the country, against only \$263,583 worth the same time in 1894.

Others turn to the cotton exports for an explanation; and here, in part at any rate, is to be found the explanation. According to the returns for September the exports for that month of raw cotton were valued at \$4,925,015, against \$8,172,421 the same time last year. But from figures collated by the

N. Y. Journal of Commerce, dealing with the exports from September 1 to November 22, bales to the number of 1,258,023, and to the value of \$50,336,000, based upon the average market price, were exported. According to these figures there was obviously a large increase in the cotton exports during October and November. But in spite of this the exports up to November 22 were 324,897 bales below those of the last five years and 786,288 below those of the highest year. In value the exports were \$8,731,000 below those of 1894 and nearly \$15,000,000 less than those of the last four years.

But the fact of the matter is, the merchandise exports from the United States have fallen off materially during the present year, while their imports have increased enormously. For instance, during the ten months ending October 31 last the exports aggregated \$644,944,706, in 1894 they were \$660,271,397. Turning to the imports we find that they exceeded the exports by over thirty-one million dollars, while during the corresponding ten months of 1894 the exports exceeded the imports by over ninety-six and a half million dollars.

TURKEYS AND APPLES FOR ENGLAND.

Certain quantities of Canadian fruit and poultry have recently been shipped from points in Ontario to catch the Christmas trade in the British markets.

Last week Dawson & Co. consigned seven cars of apples to the Old Country from Toronto, Stouffville, Brampton, and Cobourg.

The same firm shipped to Liverpool a car containing 170 barrels of turkeys and some geese.

It is interesting to note that Dawson & Co. were the pioneers in shipping Canadian apples and poultry to England. Twenty-eight years ago the father of the brothers now composing the firm sent the first apples over the sea, and this is the twenty-second consecutive year that the firm have placed turkeys on the home markets.

FREIGHT CLASSIFICATION OF GROCERIES.

At the invitation of the Classification Committee of the Railway Companies, H. C. Beckett, of W. H. Gillard & Co, Hamilton, had a conference Monday last with that body with a view of simplifying the classification of groceries so that they could be grouped under two or three classes instead of five as at present.

The committee appeared to be pleased with the suggestions made by Mr. Beckett, seeing advantages in the way of billing that might justify them in making the change. They have promised to take the matter into consideration, and if such a classification can be arranged, it will no doubt be a great advantage to both wholesale and retail grocers.

NEW AGREEMENT ON CIGARETTES.

THE agreement on which the American Tobacco Co. is to supply the jobbing trade in Canada with their various brands of cigarettes, to which reference was made in THE CANADIAN GROCER some weeks ago, is being signed by the trade this week.

Under it the American Tobacco Co. will consign cigarettes for sale on commission, and the jobbing trade must sell to retail trade only, and at the price fixed by the company: 2 per cent. discount is allowed for cash in ten days; the jobber pays the freight, and must guarantee the company against loss by fire or other cause; if the jobber does not discriminate against the American Tobacco Co.'s cigarettes in favor of those of any other manufacturer he will be allowed a commission of 2 per cent. on the amount realized by the sale of cigarettes consigned to him, and if he handles the company's cigarettes only he will receive an additional commission of 6 per cent. Briefly, jobbers who handle the American Tobacco Co.'s cigarettes only will get a rebate of 8 per cent., and if they pay cash they will receive an extra 2 per cent., or 10 per cent. in all.

As far as can be learned, none of the jobbers have refused to sign. While the agreement binds them down to its terms, they are assured of a profit which few of them have been making recently. It looks as if all the other makers would be shut out of the Canadian market entirely.

To protect one jobber from the other in cutting, the company will assign a number to each jobber. Every package sent to him will bear that number. When the representatives of that company find a package of cigarettes that has been sold at a cut price, they can, by referring to the number, ascertain what jobbing house sold it, and they will then cancel his rebate.

BEET SUGAR REFINERY FOR LEAMINGTON.

A proposition is on foot to start a refinery at Leamington, Ont., for the manufacture of sugar from beetroot. A meeting of citizens was held on Saturday night, when a committee was appointed to form a provisional board of directors.

Guarantees will be secured from farmers to supply 100,000 tons of beet next season. The average growth in South Essex is 25 tons per acre, and this will require 4,000 acres. The capacity of the factory will be 1,000 tons of beets per day, and 400 persons will be employed. A charter has been applied for.

Negotiations are being carried on by Mr. R. Lawder, the well-known authority on beet sugar cultivation, who is understood to be working in the interest of Mr. Lefebvre.

LATE S. DAVIS.

ON Saturday afternoon last Mr. S. Davis, of S. Davis & Sons, Montreal, who has been ailing for some time, passed away peacefully.

The late Mr. Davis was born on July 4, 1834, and came to Canada in 1891, after having been for a short time engaged in business in Brooklyn, N.Y. On reaching Canada he made Montreal his home, commencing as a cigar manufacturer. Beginning in a small way, the manufactory gradually extended, an immense business was built up, and the name of the house became known all over the North American continent. Seven years ago the estate of D. Ritchie & Co. was acquired by purchase, and was added to the business. The venture proved most successful, and, some few months ago, that portion of the manufactory was sold to the American Tobacco Co. of Canada. As each of his sons came of age, Mr. Davis took them into partnership, and



the business of the firm, from which Mr. Davis retired three months ago, is now carried on by two of his sons, M. E. and M. H.

Acquiring wealth in abundance, Mr. Davis did not keep it wholly to himself, but was ever ready to contribute to charitable objects and worthy institutions, his generosity being limited to neither creed nor race, Hebrew and Gentile alike being recipients of his liberality. And the practical sympathy which he so freely displayed, he gave without the slightest ostentation; indeed, he let not his right hand know what his left hand did, never mentioning, even to any of the members of his family, any act of generosity that he had performed. To his timely aid very many families are indebted for their start in life; in fact, on one occasion he gave to no fewer than seventy-five families the means to earn their own livelihood, and that so quietly that only himself and the immediate recipients of his bounty were aware of his benevolence. He subscribed to all of the city charities, and in many of the benevolent institutions he interested himself deeply and held prominent offices.

He was a life governor of hospitals, and

was one of those who took an active part in the founding of the Protestant Hospital for the Insane at Verdun. In the Baron de Hirsch Institute he took a lively interest, and he was among those who worked hardest in the obtaining of a grant for the founding of that colony in the Northwest, to which so many of the Jews, who have since landed on our shores, have been forwarded. For seventeen years he was president of the Spanish and Portuguese congregation, and at the time of his death had occupied a like position in the Temple Emanu-El for upwards of nine years. He was, on several occasions, offered public positions, but, with that natural modesty which ever characterized him, he always declined the honor.

Forty years ago he married Miss Falk, of Brooklyn, N.Y., who, together with five sons and two daughters, survive him. The sons are Eugene, who is interested in the largest tobacco house in the States; M. E. and M. H., who carry on the business of S. Davis & Sons, in Montreal; M. B., president of the Canadian branch of the American Tobacco Co., and D. T. a law student at Columbia College, N.Y., who was gold-medalist in arts at McGill some two or three years ago. Both daughters are married, one to Dr. Lustgarten, the well-known specialist in dermatology, New York, and the other to Mr. J. B. Cole, a large New York contractor.

Deceased carried a life insurance of \$150,000.

AMONG THE RETAILERS.

Edgar Allen, confectionery, etc., Wallaceburg, is retiring from business.

J. D. Burk, Amherstburg, reports trade quite brisk this season.

Burk Bros., Buxton, dissolved partnership 1st December, 1895, and B. G. Burk continues.

D. B. Armstrong, Fletcher, will have his brother, of Beaver Falls, Wis., to assist him in his store. He is doing a good trade, and will find the addition of his brother a great benefit to his increasing business.

The new extension of the Michigan Central Railway into the business centre of Amherstburg will be appreciated by both shippers and other business men of that place. It is expected to be in running order by December 15.

B. G. Burk, Buxton, Ont., has made various alterations in his store, fitting it up in more convenient shape. He reports business a little quiet, but had a good month in October, being considerably ahead of same time last year. He expects a good Christmas trade to commence very shortly.

R. J. Graham met the patrons of his cheese factory at Ridgetown, November 29, to make arrangements for next season's supply. Mr. Hart, cheesemaker for the factory, was appointed to see the farmers about the future supply, and if they cannot get at least 300 cows' milk they will not continue the factory.

Sugar Cured

Hams, Shoulders,
Bacon, all of Finest
Selected Stock.

I HAVE THE FINEST LARD.
ALL GOODS GUARANTEED.

T. R. F. CASE, Seaforth, Ont.

Don't Delay in ordering your Christmas Confectionery from
JAS. McLAUGHLAN & SONS, OWEN SOUND.

READY TO FILL

Orders for the Finest Messina
LEMONS.

ALL ORDERS

Promptly attended to.

H. WALKER & SON - - GUELPH, ONT.

ASK YOUR WHOLESALER



CANADIAN LEAF CHEWING TOBACCO

Made in all size plugs.

Cheapest and best.

F. W. HUDSON & CO.

= = =

Toronto, Ont.

WRITE US FOR SAMPLES

AGENTS FOR ONTARIO

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



Grand Sultan
COFFEE

Ground or Whole.

**GRAND
MOGUL
TEA.**
1/2 & 1lb. AIR TIGHT PK'GS.
EXCELS ALL OTHERS

Aunt Polly
SELF-RISING
PANCAKE FLOUR

2 1/2 lb. Packages.
Best seller ever offered.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

LONDON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

A COMPLAINT is heard here and there regarding trade; but this is not general. Sugars are dull, and lower than they were a week ago. But there is a large business being done in foreign dried fruits for the holiday trade, and in general groceries outside sugars there is a fair business doing for the season. There is a little easier feeling in low grade Indian teas and in Young Hysons. Dark syrups are wanted, but there is a scarcity of all kinds of syrups on this market. Grenoble walnuts are scarce on spot and dearer in the primary markets. Stocks of Malaga raisins are also getting well reduced. The first bulk shipment of Turkish prunes for the Canadian market arrived in New York a few days ago. The first shipments of new season's dates are due on spot any day now. Further shipments of Rio coffees are to hand, and there is a good demand. A good demand is being experienced for candied peels. Notwithstanding the poor demand there was for sugar, the volume of business last month was good, expressions to that effect being heard on all sides. Some of the houses have been compelled to work overtime in order to get their orders out. One firm, and not the largest in Toronto, shipped 108 bills of goods on Saturday alone. Payments are fair, and they are naturally expected to get better if the present seasonable weather is maintained.

CANNED GOODS.

There has been some talk of low offers of tomatoes, but THE CANADIAN GROCER has been unable to trace the rumor to any authentic source. There was one packer on the street who asked 75c. for tomatoes and corn together, but 77½c. was the lowest figure he would entertain for tomatoes alone. Not many canned salmon are moving. A few cohoes have arrived on the market this week, but not many are likely to be on the market this season. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c.; for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.50 to \$1.55; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

COFFEE.

Rio coffee is in good demand. Fresh shipments have been received on the market during the past few days, and some of them are showing particularly good sample. We quote green in bags as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South Ameri-

can, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

Since last week the refiners have decided to shade prices 1-16c. per lb. on granulated for large lots, but have kept firm on quantities under 250 barrels. Yellows are nominally unchanged, but there is an easier feeling on account of the absence of a demand. During the last few days the raw market both in New York and London has recovered about 6d. from the lowest point recently touched. Although the sugar trade is still dull, refiners are experiencing a little better demand than they were the early part of the preceding month. We quote: Granulated, No. 1, 4.30 to 4½c.; do., No. 2, 4½c.; yellows, 3½c. up.

SYRUPS.

There is a demand for dark syrups, but the refineries have none, or very little of any kind to offer. Some transactions are reported in brights at from 2¼ to 2½c. per lb., and we hear of an odd shipment or so of dark American syrups coming forward, but the duty of course precludes much being done in this line. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

East Indian molasses is being offered at equal to about 31c. per gallon laid down here, but we have so far heard of no transactions. We quote: New Orleans, barrels, 25 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

RICE.

There is no special feature, the usual quietness obtaining. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

Demand is good for black ground pepper, ginger, cinnamon, and allspice, and a fair seasonable trade generally is being done. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

NUTS.

The local market is now well supplied for the holiday trade except in Grenoble walnuts, which are scarce on spot and about 1½c. per lb. dearer in France. The demand is good. We quote: Brazil nuts, 12 to 13c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 13c. Marbot walnuts, 10 to 12c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 8 to 10c. for sacks and 10¼ to 11c. for small lots; pecans, 10¼ to 11c.

TEAS.

Neglect has been the general feature of the tea market, buyers being occupied with Christmas specialties. Where extra value

has been offered sellers have been able to interest buyers. A few transactions are reported in medium China blacks in caddies and half chests. Young Hysons are going forward in better supply, and prices have eased off a little. There is a little inquiry for low grade Indian and Ceylon teas. In low grade Ceylons the primary markets are a little easier. There is a fair business passing in Japan teas, prices of which continue firm. China Congous are quiet on spot. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are in active demand, and prices rule firm. We quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¼ to 5¼c.; selected, 6c.; layers, 6½c.

Currants continue in active demand, with prices strong. We quote: Fine Filiatras, in half-barrels, 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Stocks of Malaga raisins are getting well reduced on the local market, while trade is good, particularly in the finer grades. We quote: London layers, \$2 to \$2.20; black baskets, \$2.75 to \$3.20; blue baskets, \$3.25 to \$3.50; choice clusters, \$3.25 to \$3.50; Dehesa clusters, \$4 to \$4.50; Royal clusters, \$5 to \$5.25; Royal Buckingham clusters, \$4.50; Non-Plus-Ultra and Royal Windsor, \$6.50.

Bosnia prunes are in good demand, but there are not yet many being held here. The

IF YOU HAVE ANY
"SALADA"

CEYLON TEA

in your store that in your opinion is not giving satisfaction we will gladly return you your money for it if you ship it back to us. Many teas, loose and packets, are highly lauded. Is there as much said in favor of any one of them as is said in the above few lines.

P. C. LARKIN & CO.

Wholesale Agents.

25 Front St. East.

and

TORONTO

318 St. Paul St., MONTREAL

*Lo 81-c
29/3/01*

**BEST FOR —
WASH
DAY.**

SURPRISE

**BEST FOR
EVERY DAY.**

SOAP.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

first bulk shipment of Bosnia prunes for the Canadian market has arrived in New York, and may be expected here any day now: California prunes are firm at the recent advance. We quote prunes: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7½c.; "U," 110-115 to lb., 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 5 to 6c.

California dried fruits have been moving out freely, people evidently appreciating the fine quality and value offering. Four-crown loose muscatels are practically cleaned out on the coast, and representatives here cannot get enough to fill orders. Two-crown are being offered on this market, but some doubt is expressed as to how they will take.

California evaporated fruits are meeting with fair demand, and apricots are firm in the primary market. We quote: Apricots, 13½ to 15c.; peaches, 10½ to 12½c.; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.

Sultana raisins are advised to be well sustained in the primary markets. There is nothing special to note regarding them on the local market.

The first shipment of dates for this market from London reached Boston some days ago, and Toronto's quota is expected to arrive every day.

Figs are in good demand at unchanged prices. We quote: Elme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 18 lb., 13 to 15c.; 28 lb., 16 to 18c.

GREEN FRUIT.

The feature of the market this week is the advance in the price of oranges. No Flori-

das, Messinas or Californias being yet to hand, Jamaicas hold the fort, and at the approach of the holiday season these stiffen. Lemons are a shade easier than they were, as are also apples. Butternuts and chestnuts are about out of the market. We quote: Lemons — Messina, \$3.50 to \$5 per box; Malaga, in half-chests, \$8 to \$9, boxes, \$3.75 to \$4. Oranges — Jamaicas, in boxes, \$5 to \$5.50; in bbls., \$10; Bananas, \$1.40 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$2 to \$3 a barrel; grapes, 4 to 5c. per pound, and 25 to 40c. for small baskets; Malaga grapes, \$5 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; hickory nuts, \$1.80 to \$2 per bushel.

EGGS—Incline to be dearer. Fresh eggs bring 16 to 17½c.; new laid, 20c.; first-class pickled, 14 to 14½c.; No. 2 stock-pickled, 13½c.

POULTRY—The glut expected for Thanksgiving did not transpire until a week after that date, but when it did come it sent prices down from 1 to 2c. all around. The large receipts have, however, now been checked, and cold weather may be expected to stiffen prices. The quotations given below, therefore, as ruling at this writing, will likely be improved before this comes before the reader's eyes. We quote glut prices: Geese, 4 to 4½c. per lb.; turkeys, 5 to 6c. per lb.; chickens, 20 to 30c. per pair; ducks, 40 to 60c. per pair.

BUTTER, CHEESE, POULTRY, EGGS.

BUTTER—Good quantities are arriving, and finding a fairly ready sale on a market tending to be easy. We quote: Old

summer dairy and store packed, 8 to 12c.; fresh prints, 15 to 16c.; fresh tubs, 15 to 17c. Fresh creamery — Tubs, 20 to 21c.; pound prints, 21 to 22c.

CHEESE—For September Canadian makes, 8¾c. is paid by local buyers, 9½c. being the figure for the balance of the season.

COUNTRY PRODUCE.

BEANS—Jobbers are still paying \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Advanced ½c., and firm at 7 to 7½c. per lb.

POTATOES—No change in situation. The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz. There is a good enquiry for extracted honey from western and northern Ontario, where it is scarce.

PROVISIONS AND DRESSED HOGS.

Dressed hogs are coming in very freely and prices have fallen still further. Hogs now bring \$4.50 to \$4.60. Products are markedly lower also, as following quotations show:

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6½ to 7c. for small lots; backs, 7½c.

SMOKED MEATS — Breakfast bacon, 10c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7 to 7½c.; all meats out of pickle, 1c. less than above.

LOOK AHEAD

Store your goods in our warehouse for safe keeping and awaiting winter prices.

W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO.,

TORONTO, ONT.

IT SELLS WELL

"Royal City"

3-lb. bar, clean, fine Household Soap

The GUELPH SOAP CO.,
GUELPH, ONT.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter	Lard	Cheese
Eggs	Apples	Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

Send orders to

WHITE & CO.

TORONTO

for the following new goods, whose prices are always right:

New Dates. New Nuts of all kinds.
Malaga Grapes.
Messina and Malaga Lemons.
Jamaica Oranges.
Cranberries. Bananas.

P.S.—Consignments of poultry, butter and eggs SOLICITED.

Choice Sea Food

"GEM OF THE SEA."

Extra Boneless Fish, in 1 and 2 lb. blocks. Ask your wholesaler for it.

PACKED BY

LEONARD BROS.

ST. JOHN, N.B.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

LARD—Pure Canadian, tierces, 7¼c.; tubs, 8 to 8¼c.; pails, 8¼c.

BARREL PORK—Canadian heavy mess, \$14; Canadian short-cut, \$15; clear shoulder mess, \$12; shoulder mess, \$11.50.

FISH.

The close season for salmon trout and whitefish is over, and dealers expect a decided improvement in business right away. Not many lines of winter fish are to hand yet. Oysters are this week quoted at \$1.25 for standards and \$1.65 for selects. We quote fish: Skinned and boned codfish, 6¼c.; boneless fish, ¾ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blueback herring, 3c.; pike, 6 to 7c. per lb.; flitch cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 71c.; red, 68c.; goose, 56c. per bushel.

OATS—Quoted at 27½ to 28½c. per bushel.

BARLEY—Quoted at 35 to 44½c. per bushel.

FLOUR—Inclines downwards. We quote: Ontario straight roller, \$3.10 to \$3.15; Manitoba, \$3.50 to \$3.60; patents, \$3.75 to \$3.85.

HAY—In large quantities is bought at from \$13.50 to \$14.50, while \$15 to \$16 is the figure for ton lots.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

SALT.

Trade is good. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—The further drop of ½c. predicted in this column last week has occurred. Dealers are paying 5, 4 and 3c. respectively for Nos. 1, 2 and 3. Cured are nominal at 6¼c., trade being slow.

CALFSKINS—Are now quoted at 6½c. per lb.

SHEEPSKINS—Lambskins and shearlings are still quoted at 75c.

WOOL—Trade continues quiet. We quote: Fleece combing, 24c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Petroleum still tends upwards. Crude is advancing, and prices in Toronto have stiffened up by another ¼c. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto:

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.

We handle a special line of kettle-rendered Lard.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

CLEMES BROS.

TORONTO

NEW DATES

The first

Best Marks

....ALSO....

Cranberries	Messina Lemons
Malaga Grapes	Jamaica Oranges

Large Lots a Specialty

Canadian, 16½ to 17c.; carbon safety, 18½ to 19c.; Canadian water white, 18½ to 19c.; American water white, 21½ to 22c.; photogene, 22 to 23c.

The Petrolia Advertiser says: "The crude market was never firmer than it is to-day, so much so that it is difficult to induce the producer to part with his product at anything like a reasonable price."

MARKET NOTES.

For "Hints to Buyers" see page 12.

Young Hyson teas are easier in the primary markets.

T. Kinnear & Co. are in receipt of a carload of low-grade syrup.

H. P. Eckardt & Co. report arrival of their new Marbot walnuts.

Davidson & Hay are receiving a fresh shipment of "Almondine."

The Laing Packing Co., of Montreal, talk of canning meats and poultry.

J. W. Lang & Co. received their shipment of Grenoble walnuts this week.

H. P. Eckardt & Co. report arrival of their second shipment of dates.

A carload of dark American syrup is in store with Warren Bros. & Boomer.

Beardsley's shredded codfish and Star herring is in stock with Davidson & Hay.

P. L. Mason & Co. have been advised that Grenoble walnuts are six francs dearer in France.

First shipments of dates from London for the Canadian market reached Boston several days ago.

H. Walker & Son, of Guelph, have just received a carload of Messina lemons; also oranges.

Davidson & Hay has a shipment of California loose muscatels and prunes arriving this week.

The Eby, Blain Co., Ltd., have received another shipment of Batger's peel, candied and drained.

Warren Bros & Boomer are in receipt of a shipment of Rio coffee. The samples are exceptionally fine.

Carloads of apples and poultry are leaving Toronto to catch the Christmas trade on the British markets.

James Turner & Co. have a dead shot in Lima beans; these goods have advanced 10 per cent. since their buying.

Wm. Paterson & Son, of Brantford, are placing a new line called "Pepsin Tonic Tablets" on the market. Travelers have samples.

American capitalists have made an offer for a property at Trenton, Ont., on which to erect a canning plant for putting up fruits and vegetables.

W. H. Gillard & Co. are in receipt of a large shipment of Moyune Young Hysons.

The range is a large one comprising lines all the way from 18 to 55c.

H. P. Eckardt & Co. have a fresh shipment of skinned and table codfish in 100-lb. cases; also pure cod in 1 and 2-lb. bricks; boneless fish in 5, 25 and 40-lb. boxes, and pork and beans in tomato sauce.

Gillard & Co.; Lucas, Steele & Bristol; Balfour & Co.; Turner & Co., and Lumsden Bros., Hamilton, have all a new stock of Beardsley's "shredded" cod fish, Acme beef and Star herring.

Articles of incorporation have been granted the Tillson Co., Ltd., of Tilsonburg. At a meeting of the directors the following were appointed officers for the ensuing year: E. D. Tillson, president; G. W. Tillson, vice-president; E. V. Tillson, managing director and treasurer; S. H. Betts, secretary. The company will carry on the milling business heretofore owned by Mr. E. D. Tillson.

QUEBEC MARKETS

MONTREAL, Dec. 5, 1895.

GROCERIES.

THE grocery market has been a quiet one, in so far as large transactions are concerned, but there has been a good jobbing demand for many staple lines. Notable in this connection has been the active jobbing enquiry for all kinds of dried fruit at firm prices. New dates and nuts have arrived, and have met a good enquiry also, and resulted in little change in prices, except in a higher direction. Sugar refiners have been shading prices, but the fact has had little influence in inducing any improvement in the demand, which continues dull. The same can be said of teas and spices, but in coffee a shading of ¼c. induced rather more enquiry.

SUGAR.

There has been a fair business in sugar, but the volume of trade is not extensive despite the fact that refiners have shaded prices for round lots 1-16 of a cent all round. At the refineries 200 bbl. lots have been moved at 4 3-16c. and smaller quantities at 4 ¼c., while yellows have changed hands at 3 ¾ to 3 ¾c. The news on raw sugars furnishes no new feature, and we quote the jobbing range on refined here steady at 4 ¼c. for granulated, and 3 ¾ to 3 ¾c. for yellows.

SYRUPS.

The demand for syrups is slow and the market quiet and steady. At the factory there have been sales at 1 ¾ to 2 ¾c., and in a jobbing way ½c. advance on this basis is asked.

MOLASSES.

There has been little activity to note in the molasses market since our last report.

No round lots have been moving at all except a lot of Porto Rico at 31c., and a small lot of Barbadoes at 35c. In a jobbing way we quote single puncheons Barbadoes 37c., and Porto Rico, 35 to 36c.

RICE.

There has been a good enquiry for rice, which rules fairly active and steady. Millers' prices are: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B., \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina at \$6.50 to \$7.50.

SPICES.

This market furnishes no new feature, a fair trade being in progress at steady prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

COFFEE.

The market is quiet, the only large sale being a lot of Maracaibo at 19c. An easier feeling is noticeable, however, and at a reduction of ½c. per lb. the past few days has witnessed a rather better enquiry. We quote green bean: Maracaibo, 19½ to 21½c.; Rio, 18½ to 19c.; Java, 23½ to 28c.; Jamaica, 17½ to 20c., and Mocha, 27 to 31c.

TEAS.

There has been a fair distributing trade in the tea market, but between houses absolutely nothing is doing. Some Japans have been moved at 14c. for low grades, and blacks continue easy and low. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

There has been no great activity to note in Valencia raisins during the week between houses, but the jobbing trade has been a very active one and prices all round are very firmly held. We quote: Ordinary off-stalk, 4 to 4 ¼c.; fine off stalk, 4 ½ to 4 ¾c.; selected, 5 ½ to 5 ¾c., and layers, 6 ¼ to 6 ½c.

There is a good, brisk trade doing in California raisins, at firm figures. Arrivals of further lots of 3-crown fruit here occurred during the week and they have met a good call from the retail trade at firm prices. We quote: 4-crown, 7c., and 3-crown, 5 ½c.

The supply of Sultana raisins is light and a moderate jobbing trade is doing at last week's figures: 6 to 6 ½c.

Malaga table fruits remain steady under a quiet jobbing call. We quote Malagas: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

Currants are in good demand, and with light stocks. Prices are firm. We quote:

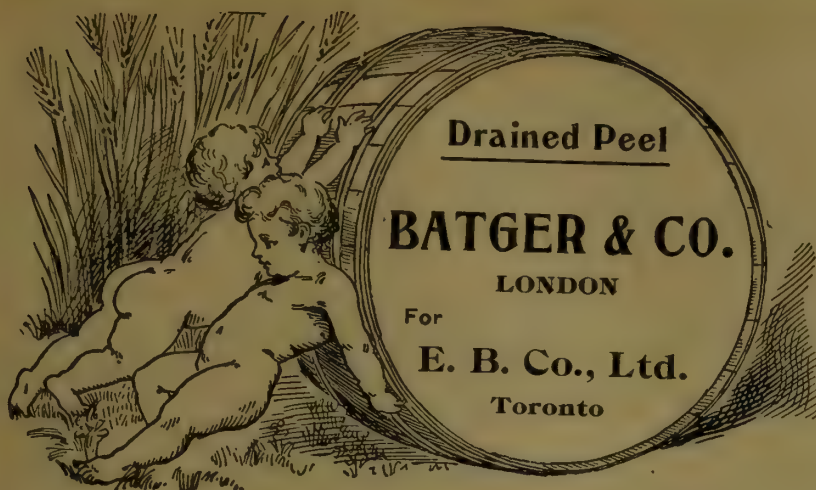
**WE ARE
PAYING
CASH
FOR**

DRIED-APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS

42 FRONT ST. E. **Toronto**



YOU'RE
NOT
BUYING

— **SUGAR**
WHEN
YOU
BUY

Drained Peel

We have another large shipment of **Batger's Drained** Lemon, Orange, and Citron **Peel** in kegs about 120 lbs.

**EVERY FIRST-CLASS GROCER RECOGNIZES
THE MERIT OF THESE GOODS.**



Christmas

Special barrel prices
for mixtures

Candies

BROWN, $4\frac{3}{4}$ c. Net
IMPERIAL, $5\frac{3}{4}$ c. Net

BOSTON, $5\frac{1}{4}$ c. Net
PAILS, $\frac{3}{4}$ c. more

Send in Orders Promptly—Time is Short.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - CANADA

3¼c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in half-cases.

There have been further receipts of new prunes during the week, and prices are rather easier than they were on French stock, which can now be had in the ordinary grades at 4½ to 5½c.; choice remain steady at 7½ to 13c. Further receipts of new Bosnia prunes have come to hand this week and have met a good jobbing demand at steady prices—viz., 6 to 6½c.

There is no change in figs, which rule steady at 9 to 12c. for ordinary and 13 to 17c. for fancy fruit.

Dates continue strong in tone, as noted last week. Arrivals of new came to hand this week and are selling at 5½c.

NUTS.

New Grenoble walnuts came to hand this week and have been selling between 12 and 13c. Other nuts are firm in tone also, and the inside price on Tarragona almonds is 11½c. Brazil nuts are practically off the market. We quote: Shelled almonds, 20 to 25c.; Tarragona, 11½ to 12c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, 8½ to 9c.; and pecans, 8 to 10c.

CANNED GOODS.

This market has been without striking feature. Lobsters are scarce and firmly held, and there is little or no activity to note in any line of vegetables or fruit. We quote: Lobsters, talls, \$8 per case; flats, \$9 to \$9.50; sardines, ordinary brands, \$7 to \$8.50; best brands, \$9.50 to \$10.50; salmon, \$1.25 to \$1.30 per doz.; tomatoes, 75 to 80c.; peaches, \$2 to \$2.25; corn, 85 to 90c.; marrowfat peas, 95c. to \$1; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$1.75 to \$2; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Quite a good trade has been passing in spirits, notably in Dewar's and Watson's blends of Scotch whiskies both for local and lower province accounts. Wines have been rather duller than before.

GREEN FRUIT.

The green fruit market is quiet on the whole, and few changes of importance have transpired.

APPLES—The apple market is firm, but quiet, at \$2.50 to \$3, as to grade.

GRAPES—There is no change in grapes, which sell at \$5 to \$6.50 per keg.

CRANBERRIES—Quiet and steady at \$9 to \$10 per barrel.

ORANGES—The only oranges offering here are Jamaicas, which are held firm at \$7 per barrel.

LEMONS—Quiet and firm at \$3 to \$3.50 per box.

SPANISH ONIONS—Unchanged at 40 to 45c. per crate.

FISH.

The colder weather has imparted a firmer tone to the fish market, with the exception of pickled herrings, which are in over supply. They are moving slowly, and only choice stock is saleable. No. 1, \$4.25 to \$4.50 for N.S., and No. 1 Labrador \$5.25 to \$5.50. No. 1 green cod sells in lots at \$4.15, No. 2 B.C. salmon \$11, No. 2 Labrador \$13, No. 2 mackerel \$17.50, and No. 1 lake trout \$4.25 to \$4.50.

In prepared fish, dried and boneless cod continue in good supply, and move in a small way, boneless at 6c. and dried at 4¼ to 4½c. Smoked fish sell fairly well, haddies

selling at 6½ to 7c. and kippered herrings \$1.50 to \$1.65 per box, Yarmouth bloaters 90c. to \$1 per box, and smoked herrings 8 to 10c. per lb.

The demand for fresh fish is good, and, with light supplies, some difficulty is experienced in filling all orders. Haddock are held firm at 4 to 4¼c., and cod 3c., while salmon are offered to arrive at 10c. per lb. Fresh herrings are selling at \$1.50 per hundred and smelts at 6c. per lb.

COUNTRY PRODUCE.

EGGS—The egg market continues steady and values show no material change. The demand to-day was fair and a moderately active business done. We quote choice candled at 14 to 15c., and ordinary stock at 11½ to 12c. per dozen.

POTATOES—Potatoes are quiet, the demand being slow at 35 to 40c. per bag for choice Early Rose in car lots.

BEANS—Beans rule quiet and unchanged, at \$1.10 to \$1.15 per bushel for choice hand-picked in car lots, and at \$1.20 to \$1.30 for small quantities.

POULTRY—Owing to the large receipts of poultry, the continued mild weather, and the limited demand, the market was weaker, and holders accepted a decline of ½ to 1c. per lb. all round, and even then they found it impossible to make a clearance. Turkeys sold at 7½ to 8½c.; chickens at 6 to 7c.; ducks at 7 to 7½c., and geese at 5½ to 6c. per lb.

DRESSED HOGS—Receipts of dressed hogs are liberal, for which the demand is only fair, and lower prices are looked for in the near future. Sales of car lots were made to-day at \$4.85 to \$5.15 per 100 lbs., and in a jobbing way \$5.25 to \$5.50 was paid.

PROVISIONS.

The demand for provisions continues of a limited character at recent decline in prices. Canadian short cut, clear, \$13.50; Canadian short cut, mess, \$14; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¼ to 8½c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

FLOUR, MEAL AND FEED.

Manitoba flours have declined 25c., but Ontario grades are steady. We quote: Winter wheat, \$3.85 to \$4.15; spring wheat, patents, \$3.85 to \$3.95; straight roller, \$3.50 to \$3.60; straight roller, bags, \$1.70 to \$1.85; extra bags, \$1.60 to \$1.65; Manitoba strong bakers, \$3.65 to \$3.75.

Business in oatmeal was quiet, the demand being only for small lots, and prices are easy. We quote: Standard, bbls., \$3 to \$3.10; granulated, bbls., \$3 to \$3.15; rolled oats, bbls., \$3 to \$3.15.

The demand for feed is fair, and values rule steady. We quote: Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$19 to \$20.

BUTTER AND CHEESE.

There was little change in the cheese market. Business continued quiet, and beyond a disposition manifested by buyers to purchase summer makes at 8¼c., which sellers will not accept, there is a little temper to the market either way. Late makes are held purely nominal at 9½c.

Business in butter continues dull and unimportant. A few small jobbing sales of creamery were noted at 20½c., and some lots of township at 18 to 19c., as to grade.

HAY.

The hay market is strong, active and higher at \$13 for No. 1 and \$12 for No. 2 on

spot. Toronto buyers have been active on the basis of \$14.50 to \$15 delivered in Toronto.

ASHES.

Since navigation has closed the demand for ashes has been slow, and, as the receipts have been fair, the tone of the market has ruled weaker, and prices have declined 5 to 10c. We quote: Firsts, \$3.70; seconds, \$3.50, and pearls, \$4.65 per 100 lbs.

MONTREAL NOTES.

Mr. Taussig, of N. W. Taussig & Co., was in town this week and called on the trade with Mr. Rose, of Rose & Laflamme.

A. P. Tippet & Co. note the arrival and distribution of a shipment of Griffin & Skelly's California raisins.

First arrival of fresh herrings came to hand this week, and have met a good demand on Lenten account.

Hart & Tuckwell received some Grenoble walnuts via Boston this week. They are among the first of the season.

Hudon, Hebert & Cie. note a good demand for Valencia raisins, and state that values are likely to rule firm on them all winter.

A shipment of fine French goods has just been landed ex Labrador for Robert Greig & Co.

The St. Ronans landed a large shipment of Rowntree's chocolate at Boston this week for account of Robert Greig & Co.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Dec. 5, 1895.

WITH the close of November the heaviest of the wholesale business for the year is over. The fall has been very mild, the closing days of November being more like October days. Since our last report we have had very heavy rains, but they were too late to do the good most desired. They were, however, welcome to many. The wool business is one which has fallen off very much in St. John, owing for one reason to sheep and lambs being shipped alive to the American market on account of the duty, where before they were killed and skin taken off here. Then the lowering of duties in the States has tended to bring very many countries into competition with Canada in many cases.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

BEARDSLEY'S SHREDDED CODFISH

TRADE
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: (J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Agents: Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.

**FRUIT
PRODUCE**

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE MCWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

MCWILLIAM & EVERIST

GENERAL .. **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Mince Meat

Fine English Mince Meat, in 5,
12, 27 and 60 lb. pails.

GUARANTEED PERFECTLY FRESH.

Made of the Choicest Fruits and
Spices, carefully and neatly put
up, and at low prices.

F. W. FEARMAN

HAMILTON

HELP YOUR CUSTOMERS

to help themselves. Give
them the best Yeast on earth

THE
BEST IS **FOAM YEAST**

The Foam Yeast Co., Ltd.
TORONTO.

from countries where labor is very low. One firm, however, doing business here has shipped over 100,000 pounds during the past season. River business is over as far as the steamers are concerned.

SALT—There is no change in prices. Stocks at the moment are light. Some 8,000 bags of course and fine arriving by steamer will, however, prevent shortage the more so as at this season sales are light. Salt coming from Liverpool via Boston is required to be shipped at Boston at once, otherwise extra duty is charged as if it were American salt. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$1.90 to \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

OIL—There has been no further advance during the week. Though the market is very firm, there is now 2c. between American and Canadian oil, the latter not having advanced the cent, while the former did. The Canadian concerns are now offering their petroleum jelly in small, handsomely-finished tins; it finds a steady demand. They also do a large business in candles. We quote: Best American, 23¼c.; best Canadian, 21¼c.; prime, 18c. No charge for barrels.

CANNED GOODS—The market is not active, demand being but fair. Prices are held firm. In condensed coffee and milk there seems a tendency to smaller sales from year to year. There is some demand for American peaches, but not for best trade. American pears are offered very low. We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c. tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$2.90; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.35 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.35; kippered herring, \$1.10; American peaches, \$2.40.

DRIED FRUIT—There is still much movement, but Christmas orders are becoming well filled and shipments from now will be lighter. A demand for better quality raisins is noted this season. The proportion of Valencia layers to off-stalk has been much larger than ever before. The off-stalk were the large end of the business. This season it was the other way. The high price of Valencia fruit, together with the quality and low price of the California fruit, has caused large importations of the latter, some ten cars being imported, largely 3-crown loose muscatels, some 4-crown, with a few 2-crown and seedless; also a good quantity of London layers and clusters. The importations of Malaga fruit has also been large. In currants our dealers are all handling large quantities of cleaned, both bulk and 1-lb. cartoons. They clean them themselves. New prunes are soon expected, while dates are hardly looked for much before Christmas. Dried and evaporated apples continue low. No large quantities of Nova Scotia dried are seen, holders being rather above the market, but there is little, if any,

BELL'S SPICED SEASONING

For over 25 years the favorite American

POULTRY DRESSING

Agent for Canada:

WM. H. DUNN, Montreal

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

W^M. RYAN

**PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT**

70 and 72 Front St. East, Toronto

Liberal Advances
made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES :—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,

TORONTO, ONT.

Telephone 1084

1/2 OF OUR ORDERS
COME BY MAIL
UNSOLICITED

Write Us

and we will guarantee satisfaction.

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants Toronto

prospect of higher prices. Nuts tend upward. We quote: New Valencias, 5 to 6c.; new figs, 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L. M. raisins, 5½ to 6c.; new keg prunes, 4c.; boxes, 4¾ to 6c.; new Cal. L. L. raisins, \$1.50 to \$1.75; new currants, bbls., 4c.; half-cases, 4½c.; new evaporated apples, 7 to 7½c.; dried apples, 5 to 6c.; dates, 4 to 4½c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 5 to 6½c.; 1-lb. cartoons, 7 to 7½c.; Canadian onions, \$2 to \$2.25 per bbl.; cocoanuts, \$4 to \$4.50 per 100; citron, 15 to 16c.; orange, 13 to 14c.; lemon, 12 to 13c.; new cleaned currants, 6-crown, 1-lb. cartoons, 8 to 8½c.; Sultanas, 10c.; half-boxes, layers, 6¾ to 7c.; quarter-boxes, layers, 7¼ to 7½c.; Valencia layers, 6½ to 6¾c.

GREEN FRUIT—Owing to cold weather and but few kinds of good offering, volume of business is lighter. In oranges West India are higher and looking upward. The fact that they have to be repacked adds much to the cost. Valencias are expected this week. Sweet potatoes are about out of the market, as are Cranberries, Cape Cod berries being very high and not paying to import. New lemons are arriving in large quantities, and tend rather lower. In apples, stocks held are not large, and demand is good, with prices tending upward, best winter fruit being held very firm. We quote: Lemons, \$4.50 to \$5; bananas, \$1 to \$2.50; West India oranges, \$6 to \$7 per bbl.; Malaga grapes, \$5 to \$6; Valencia oranges, \$5 to \$5.50; apples, fall grades, \$1 to \$2; Pippins and winter fruit, \$1.50 to \$2.50.

DAIRY PRODUCE—That in which there is most life is eggs. One merchant sold 50 cases in small lots the other day, which shows active demand. Prices are rather higher. Cheese remains at old prices, with the late made held firm. There are fair stocks. Butter continues slow, with rather better demand for fresh creamery. We quote: Cheese, 8½ to 9c.; new butter, 17 to 18c.; eggs, 16 to 17c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—There are fair quantities moving, and prices are firm, but show no change. A better demand is noted in New Orleans in barrels, of which a good quality is being received here. There are also fair quantities of bright syrup moving. It is popular at this season, and quality appears better than usual. We quote: Barbadoes, 32 to 34c.; St. Croix, 31 to 32c.; Porto Rico, 34 to 36c.; syrup, 33 to 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—A good movement has been noted during the week, but it is a kind of last effort; with the closing of the river and packet trade there is a falling off. Stocks, particularly granulated, held here are quite large, and during the past week prices have been rather easy, but the larger number look for firmer feeling. We quote: Granulated, 4¼ to 4¾c.; yellow, 3¾ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There is a large quantity of dry fish moving, while in fresh the demand exceeds the supply and dealers have large orders on hand which they cannot fill, at least at present, and outlook is not very satisfactory. In pickled stocks Bay and Grand Manan are getting higher and there is rather better feeling. Shelburne continue easy with Quoddy river, thought by many to be the best pickled fish in the market. Not only is the quantity good, but they are very carefully put up. Shad are

but fair stock, with Economy Mess scarce and high. Smoked herring continue dull, with not many arriving, shippers holding back on account of low prices. A fairly good business is being done in bloaters, and some business in kippered, though for these weather continues rather mild. In finnan haddies Digby is shipping very largely to outside points at rather lower figures than our smokers care to sell at. We quote: Medium cod, \$3.35 to \$3.50; large, \$3.60 to \$3.75; small, \$2.40 to \$2.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.30 to \$1.40; rippings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.75 to \$3; smoked, 6 to 7c.; shad, half-bbl., pickled, \$5.75; Canso, \$5; halves, \$2.75; Shelburne, \$2.75 to \$3 per bbl.

PROVISIONS—Pork continues very low with rather easier feeling. Domestic mess is being freely offered and finds good demand. In smoked meats prices are off, and particularly in rolls, they being offered as low or lower than ever known. In lard those packers who held prices up are gradually coming down to lowest figures. We quote: Domestic mess pork, \$14.25 to \$14.50; clear pork, \$15 to \$15.25; mess, \$14 to \$14.50; plate beef, \$13.25 to \$14; pure lard, 9 to 10c.; compound lard, 8c.; cottolene, 9¼ to 9¾c.; rolls, 8 to 9c.; beef, half bbls., \$7; hams, 11 to 12c.

FLOUR, FEED AND MEAL—There has been a good quantity changing hands during the week. Markets are rather off, particularly Manitoba; the feeling is easy. In oatmeal there is good sale with upward movement in feeling as regards price. Oats, both Ontario and P.E.I., have advanced slightly during the week. Cornmeal shows good demand, but no change in price. The feeling is easy. Beans are rather firmer, but show no change. Hay is light business, with markets rather upward. We quote: Manitoba, \$4.60 to \$4.70; best Ontario, \$4 to \$4.10; medium, \$3.90 to \$4; oatmeal, \$3.50 to \$3.60; cornmeal, \$2.35 to \$2.40; hand-picked beans, \$1.20 to \$1.25; prime, \$1.10 to \$1.15; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$10.50 to \$11; oats, 34 to 36c.; middlings, \$19 to \$20 on track; bran, \$18; buckwheat meal, domestic, \$1.40 to \$1.50; western, \$1.75 to \$2.

ST. JOHN NOTES.

Lemuel A. Colwell has assigned to A. P. Barnhill.

J. E. Ganong, of the Cedars, St John River, is to run a flour mill.

THE GROCER regrets to report the sudden death of James F. Raymond, grocer, here.

No finer pickled herring are received here than Quoddy River fish. James Patterson has a large stock.

New Brunswick sardines are gaining a name in the west. This week one packer forwarded 500 cases to Toronto.

At Sussex, on the 26th ult., the store of Huestis & White was badly damaged by fire, though the statement of the loss as first made, \$20,000, is thought to be much too high.

J. Hunter White, representing Messrs. N. W. Taussig & Co., New York, reports a growing demand for New Orleans molasses in barrels, that arriving showing particularly good quality.

Large quantities of cornmeal are used here, but in the past the demand has proved hardly enough to support two mills. We, however, had two, and for years the owners tried every way to make the business suc-

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

ONLY THE BEST

Fish are packed in the cans of the

Golden Brand Haddies

They will give satisfaction both
to the dealer and consumer.
Every can warranted.

NORTHROP & GO.

Packers
Agents

ST. JOHN, N.B.

FISH *
WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON

MONTREAL



ASK FOR

MOTT'S

This Firm has Confidence in the Goods They Manufacture.

**DALLEY'S
ROYAL
HYGIENIC
SELF-RISING**

*Tea-Biscuit Flour
Buckwheat Flour
Pancake Flour
Graham Flour*

These Flours will assist digestion, and contain all the nutriments for making bone and muscle. They will make a nice, light white cake or biscuit. They have no superior in the world. Read the guarantee to all users :

Buy a package of the Flour, and if you do not find it just as we say, after following the directions on the package, you may return the empty package to your Grocer with your name and address plainly written on it, with the objections, and if valid, the Grocer will refund the money and charge it to us. Give it a trial. Put up in 3 dozen cases. Can be had through any Wholesale Grocer in Canada, or from the manufacturers.

THE F. F. DALLEY CO., Ltd., Hamilton, Canada.

Only the best fruit, thoroughly cleaned and picked, is used in making

**CLARK'S
ENGLISH MINGE MEAT**

An Article fit for a
King's Table.

Every package guaranteed to be as
represented.

W. CLARK - MONTREAL

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for
quotations.

T. A. LYTTLE & CO.
TORONTO

Don't Brag

Sell the best Canned Goods,
and your reputation is secure.

THE **"KENT"**

CANNING AND
PICKLING CO.

Chatham, Ont.

We can't say



How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

cessful. This year they entered into partnership and closed one mill down, and now a new mill is being started by E. W. Riley & Co., in opposition.

Henry Schlee, representing Peck Bros. & Winch, Ltd., is in the city. He is their Foochow buyer. His brother Charles Schlee, their buyer at Shanghai, is well-known in this country. W. R. Wyles is their representative here. In their lines of tea, they do a very large business in these lower provinces.

In the face of the very large shipments of potatoes being made from the Maritime Provinces to Havana the following may be of interest: The firm shipping 165 barrels received \$192.16 net in return. The potatoes sold at \$3.50 per barrel. One barrel was used for repacking. Duties amounted to \$2.01. Other charges, \$161. Loss in exchange, about \$20.

HALIFAX TRADE GOSSIP.

WE have now arrived at that season of the year when we can tell how business has been during the year, and give a good idea of how it will be during the next six months. The grocery trade in Nova Scotia depends upon three things, mining, fishing and farming. Our mines have done fairly well, but our fisheries have been next to a failure, but that fish have not been plentiful, but rather because the price is miserably low, so low in fact, that they hardly pay the expense of catching. Mackerel are high in price, but we have none of them. It was expected that our shore fishermen would get a few barrels each this fall, in order to help them through the winter, but in this there is disappointment, as the season has closed and no mackerel have been taken. In addition to this, the fishermen suffered greatly by the loss of nets. The farmer is also without money, as his produce is not in demand. The profits made by our merchants will be about equal to the losses. It is patent they have made no money, and the outlook for the winter is not of a very encouraging nature. The mild weather promises to make a dull Christmas and New Year's trade. Country merchants are tardy about sending in orders.

Large quantities of pickled and dried fish have been received here this week. Four thousand quintals of cod were received from Newfoundland in one lot, and 4,500 from St. Pierre, Miquelon, besides large consignments from coastwise ports.

The goods in the Halifax Produce and Fruit Co.'s store, on Barrington street, were seized on Saturday by the sheriff, under a writ of attachment issued by M. L. Foster, tea merchant, for \$250. The owner of the business is Mrs. Wm. Wheatley, doing business under the married woman's act, her husband acting as "attorney." When the seizure was made the Wheatleys were en route to Boston, but a telegram says they are coming back. C. H. Harvey is interested to the extent of \$500, and John Tobin & Co. to the same amount. The latter has attached the furniture of Mrs. Wheatley. An order has been granted to sell the perishable goods at once.

Joseph Murhead has opened an office as manufacturers' agent and broker at 60 Bedford row.

Moir, Son & Co. have secured the contract to supply the military with bread. J. J. Screven had the contract last year. J. A. Leaman & Co. have the contract to supply

Don't give up trying to stop that cough. Try our pure and powerful B. F. B. cough drops. Put up in fine 5-lb. cans for the trade.

SITUATION VACANT.

WANTED—AT ONCE FOR NORTHWEST, AN experienced retail grocery man—competent manager and first-class salesman, about forty years of age. Permanent situation. Reply, enclosing letters from last employer and others, and stating salary to G., "GROCER."

FOR SALE The stock of a General Store, at Uphill, Ont. Tenders offering price on the dollar will be received up to 1st Feb., 1896, upon which date a sale must positively be effected. Apply on the premises, to J. C. KYLE, Uphill, Ont.

Bird Seed

Ask your wholesaler for "Brock's Bird Seed" for in each 7-lb. packet there is a 5c. cake of **PATENT BIRD BREAD.**



NICHOLSON & BROCK - TORONTO

PRINCESS THEATRE

Tel. 2191.

Toronto

NEXT WEEK,

Thursday, Friday
and Saturday

THE TORONTO

HUNT CLUB

ENTERTAINMENT

A Grocer Writes:

One of our customers in asking for some of your tea (**TETLEY'S**) told me she had tried many packet teas, but always came back to Tetley's, as she found it always uniformly good.

DO YOU KEEP IT ——— ?

London, Eng., 5, 6 and 7 Fenchurch St.

Montreal, 14 Lemoine St.
Headquarters for Canada.

Toronto, 128 Richmond St. West.

Manitoba, Northwest Territories and British Columbia,
The Hudson's Bay Co.

THE ROCHESTER LAMP CO.

Manufacturers of The New
Rochester Lamp

The Standard

and the best lamp in the world.
Great variety in designs.

THE NEW

Rochester Parlor Heater

Burns oil without odor.
Will heat a room 15 x 15 comfortably in cold weather.



THE ROCHESTER LAMP CO.

69 Bay Street, Toronto.

THE KING OF SELLERS

\$3.00 per Dozen



PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

the military with fresh beef. They import mostly from Ontario, as the army require larger beef than Nova Scotia produces. They have held the contract for several years.

George E. Corbitt, the leading grocer of Annapolis, has erected a new place of business, which he has had fitted up with all modern improvements.

One hundred and ninety boxes of foxberries were received here this week from New Harbor.

A Charlottetown firm, writing to a dealer here, offers eggs, No. 1 stock, at 15c. f.o.b., and carcase pork at 4¼c. That gives an idea of the market in these lines.

The local supply of breadstuffs is exceedingly small, and, strange to say, the demand is limited for this season of the year.

Sales of flour here during the last week were as small, or smaller, than they have been for the closing week of November for many years. The steamer from Boston only landed 450 barrels on Monday, and the supplies at the railway station are small. Owing, however, to a decline of some ten cents west, it is difficult to realize a profit even on the limited holdings, as everybody seems to be buying from hand to mouth. From present appearances the stock of flour on hand at the close of this year will be the lowest held in Halifax for many years. Patents, however, are worth from \$3.70 to \$3.85 by the carload on the spot, while those to arrive ten days hence are quoted 10c. lower.

Oatmeals are steady at low price, which has been ruling of late, though oats are costing a little more.

GROCERS' COLLECTING BUREAU.

EDITOR GROCER,—In reading the article in your last issue on creating "A Grocers' Collecting Bureau," I confess I am a little perplexed in trying to understand the argument in favor of such, to cost \$1,500 a year. Of the wisdom of such a scheme I am in doubt. I'll admit it looks very feasible for the secretary, and it would no doubt be a good thing for him; but for the grocers, what advantages will we gain more than at present? We were told one time that the present system would work admirably, but has it? Let the secretary give us the reasons why it has not been a success, and also give the reasons for wanting to make the change, and if they be sound and his scheme workable, I have no doubt but that there are enough grocers in the city to be found who are able to support such a bureau if it can be shown that the advantages to be gained are on the side of the grocers in supporting such a scheme.—Yours, etc.,

A GROCER.

WHOLESALE FIRM CHANGES HANDS.

J. E. Walmsley & Co., wholesale grocers, Belleville, have purchased the business of D. Pitcaithly & Co., thus amalgamating in one the two wholesale grocery firms of Belleville. They have renovated and moved

to the warehouse of the latter firm, and are fully prepared to supply the wants of the trade in Central Ontario.

HOW HE FOOLED THE CUSTOMS.

John P. Wells, 82 years of age, who ran an "immaginary bank" at St. John, N. B., was sent to jail last week for four months for indecent conduct. Wells was quite a character in his day. Some years ago, while doing business at Canning, N.S., he took a cargo of produce to Demerara and brought back a cargo of molasses. The molasses he took to St. John, landed it on what is known as the market slip, the most public wharf in that city, and sold it at auction without ever entering it at the Customs. The story leaked out and some weeks later the collector of Customs met him on the street and accused him of defrauding the Customs. "What," said Wells, "you say I landed a cargo of molasses, without entering it and paying the duty, and sold it under your nose! Where were you? If you say any more about it I will report you to the Minister of Customs. A pretty collector of Customs you are to be sure." The collector let the matter drop. How Wells managed to fool the Customs officials is a mystery to this day.

Every cough drop in our 50¢ cans is an immediate source of relief from the most persistent cough. Try a sample of B. F. P. cough drops.

Sens and cents—He who is possessed of the first will spend the latter in procuring cough drops. Have on hand B. F. P. cough drops if you want them to come back to you.

Grocers

Who study to please
their customers keep
our . . .

TABLE SALT

A pure, nutty flavored
Salt. Gives a taste to
everything.

The Canada
Salt Association
CLINTON, ONT.

A Pension for Life

DO YOU WANT ONE ?

See one of our agents about it,
or send for explanatory circular
to Head Office.

MANUFACTURERS'
LIFE INSURANCE COMPANY

63 Yonge Street, (cor. Colborne)
Toronto, Canada.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.



Champion Fire and
Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.

"Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address upon receipt of . . 10 Cents

THE DRY GOODS REVIEW, Toronto.

Batty's

Nabob Pickles AND Nabob Sauce

Are unquestionably the finest and most enjoyable
in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. Gordon & Co., = = Montreal

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking
as any, but because it gives the most
light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for

STORES
CHURCHES, Etc.

Gowans, Kent & Co., Toronto



All the world
loves a

WINNER

We offer you a chance of pleasing every one of your customers.
Sell them our celebrated and perfect

**Jersey Cream
Baking Powder**
LUMSDEN BROS. - Hamilton, Can.

EWING, HERRON & CO.
Have Tons
OF CARRAWAYS

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

Don't delay

ordering your winter stock
of

SALT

Verret, Stewart & Co.
MONTREAL.

**EXTRA FAULTLESS Corn
GOLDEN WAX and REFUGEE Beans
LITTLE CHIEF Brand**

These fine goods, being beauti-
fully labelled, make a most attract-
ive display and sell especially well
during Xmas trade.

JOHN SLOAN & CO.
TORONTO.

NOW IN STORE
Rio Coffee

Ex ss. Catania

Our usual choice selection.
Also great values in Raisins,
Currants, Peels, Nuts, etc.,
for Xmas trade.

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants
Cases and Half-cases.

Perfecto Vostizza Currants
Cases and Half-cases.

London Layers. Black Baskets.
A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

40% Profit

Supreme Soap gives 40% profit.
Wonderful gives 40% profit.
Our Own Electric gives 35% profit.
Sunflower gives 35% profit.

Manufactured by

P. M. LAWRASON
London, Ont.

California

**DRIED AND
EVAPORATED**

Fruits

CHOICE NATURAL FIGS in boxes.

A shipment just to hand.

PERKINS, INCE & Co.
TORONTO.

NEW . . .

Grenoble Walnuts

Tarragona Almonds
Filberts
Dates, etc., etc.

: : : IN STORE

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

C H R I S T M A S

The trade during the Holiday Season is more than usually Exacting, and demands the Best in all Standard lines.

You will require a line of the

Famous "Star Brand"

HAMS
BACON
LARD



to be in keeping with the rest of your bright and attractive stock. I will make every effort to supply you with goods specially prepared to meet this demand.

You can assist me by placing your order early.

F. W. Fearman = HAMILTON
ONT.

Get in the Procession



The very best Grocers in all Canada sell **Boulter's' Peerless "Lion" Brand Canned Goods.** Would you like to make your business hum?

See that you order them right **now.** If you delay perhaps you will be too late. The knowing ones have ordered their goods from us already.

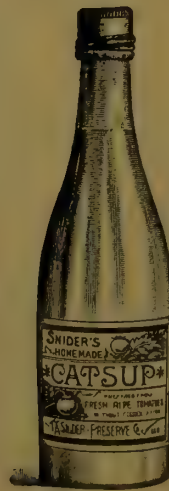
The DEMAND NOVELTY for your Customers at Christmas time will give you the busiest day in all the year.

W. BOULTER & SONS

Picton, Demorestville and Toronto.

DON'T

be without
these



MANUFACTURERS

THE . . .

**T. A. Snider Preserving
Company**

Eastern agents:

ROSE & LAFLAMME
MONTREAL



PUREST & BEST

Variety of Packages

We take a pride in the large variety of our Table Salt packages and in the neatness of their design.

Our Cotton bags are made in 5 sizes, of the best material and the printing is the neatest. We put up 3 sizes of Terra Cotta cardboard packages and a 4 lb. round cardboard package that is handsomely lithographed for shelf display. When ordering Table Salt from your wholesale house always order

Windsor Salt

The WINDSOR SALT WORKS, WINDSOR, ONT.

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON**
and they will make a
**TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS

*Spring Picked !!!
Skillfully Blended !!
Attractively Packed !*



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

CEYLON INDIA CHINA

The development of CEYLON as a tea-producing country has been something sensational.

It was not until a leaf disease broke out amongst the coffee plants that any attention was given to the cultivation of tea in Ceylon. It was found that the plants grew larger and produced more even than those in Indian gardens. As a natural consequence tea growing was taken up on every hand, and to-day **Ceylon** is recognised by tea merchants the world over as producing the **purest, finest, cleanest,** most invigorating and **healthiest** teas IN THE WORLD.

Grocers of Canada

If you have the interest of your customers, as well as your own, at heart buy

❖ ❖ CEYLON TEAS ❖ ❖

"SOFT PORK."

Said The Chatham Banner in a recent issue:

"The pork business of this section has received a serious blow from the fact that Grant Bros., the extensive packers, of Ingersoll, among others, have refused to purchase a pound of Essex or Kent pork, alleging that it is too soft. This excuse has already done service too long, especially as it has been frequently demonstrated that there are no grounds for the charge—at least so far as Tilbury pork is concerned. There has never been any soft pork marketed here, but it appears that Tilbury must suffer with other places in the two counties.

"A representative of Griffin, the St. Thomas packer, was in town the other day, and states that although his firm has purchased large quantities of pork here, no complaint has been made as to the quality—and furthermore he does not believe that there is any soft pork in the vicinity of Tilbury.

"While this should amply demonstrate the baselessness of the charge, there is no doubt but that prices will be affected as a consequence, at least until packers are made to see matters in their true light.

"A local buyer last week offered dressed pork to Griffin, of St. Thomas, for \$4.85, but the latter replied on Saturday that the best he could offer was \$4.50, and that he understood pork was being freely bought at that price in Essex town, Amherstburg and other points in the country."

PROFITS IN INSURANCE.

The Mannheim Insurance Company has again had a prosperous year, being able to distribute a dividend of 15 per cent., as against 14 per cent. in the previous year. The profit realised for the year ending 30th June is £21,430, after an amount of £78,566 has been put in reserve for winding up pending claims and current risks. Beyond this the company has a cash reserve fund of £100,000, equal to the paid-up capital (25 per cent. of the nominal capital of £400,000). The Mannheim Reinsurance Company, which is an offshoot of the older and more important concern, realised a profit of £4,737, and is distributing a dividend of 10 per cent., the same as last year. An amount of £19,771 has been put in reserve for claims and premiums. The Mannheim Insurance Company has agencies in London, Liverpool, Manchester, Bradford, Glasgow, Dundee, Belfast, and at other places in the United Kingdom. It is one of the few German Marine Companies with a branch in the United States, where it has made deposits of \$250,000. It is also represented in Canada by James J. Riley & Sons, Montreal—Fairplay, Oct. 11.

The coughing of your customers worries us. Why don't you sell them B. F. P. cough drops?

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the house-keeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

THE

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

**Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars**

PRIVATE MOULDS A SPECIALTY



**OILS
OVALS
SALADS
SAUCE**

BOTTLES

**PICKLES
PANELS
BEER and
MINERAL**

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: **G. A. McCANN, 208 Dundas St.**
Tees & Persse, Winnipeg, Agents for Manitoba and Northwest Territories.
Martin & Robertson, Vancouver and Victoria, Agents for British Columbia.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

**GOLD & PRIZE
30
MEDALS.**



**GOLD & PRIZE
30
MEDALS.**



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,
DISTILLERS, Limited.
PERTH, SCOTLAND.

**London Offices,
48 Lime St., E.C.**

J. M. Douglas & Co., Agents, Montreal.

ONE YEAR'S ANALYSES.

A report on the inspection of foods, drugs and fertilizers during the past fiscal year has been presented to the Controller of Inland Revenue by Commissioner Miall, and will shortly be issued to the public. From this it appears that the most noticeable adulterations of the year were in respect of butter, tea and coffee. Of 113 samples of butter analysed 24 were adulterated, but not so much with a view to fraud as on account of carelessness. The adulteration consisted either of an excess of water or salt. Tea and coffee contained a large percentage of foreign substances. Of tea 87 samples were examined, and 30 were found to be defective. Many were condemned because the leaves were very much broken, and in some cases there was evidence that the tea had gone through a process of facing. One sample obtained in Quebec was adulterated with 4 per cent. of sand. The same substance was found in a sample obtained at Three Rivers. Out of 89 samples of coffee examined 34 were adulterated. Among the foreign materials found in coffee were roast peas and beans, chicory, roasted wheat and starch. Only two samples of adulterated coffee were discovered in Toronto, and these were sold as compound, not coffee. Following are the results of the examinations made by all the public analysts in the Dominion :

Article,	Adulterated,	Pure,
Infants' food.....	0	32
Condensed milk.....	1	30
Extract of beef.....	1	37
White lead.....	38	56
Paris green.....	17	58
Butter.....	24	81
Tea.....	30	57
Flour.....	2	147
Coffee.....	34	51
Lard.....	13	54
Commercial fertilizers.....	1	77
Totals.....	161	680

THE SUGAR SITUATION.

Willett & Gray upon the sugar situation as follows : "The statistical position is considered so favorable to an improvement in prices that the present weakness and declining tendency are considered quite unwarranted, and must soon come to an end. Receipts from foreign countries have been 15,687 tons, against 7,007 tons last week, and total stocks are reduced 4,313 tons, being now 142,214 tons, against 181,101 tons last year. The total stocks of Cuba and the United States together, 281,214 tons, against 287,527 tons last week and 195,601 tons last year. Word comes from Cuba that an attempt to start sugar making on two estates owned by Americans in the Cienfuegos district was immediately followed by the burning of their cane fields, thus carrying out the programme of the insurgents to permit no sugar making. Advices from Havana are that the remaining stocks of old sugars are being firmly held, and will continue to be held. Owners of other estates have cabled that they will not attempt to make any sugar while the present conditions exist."

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter.
Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

BROOMS

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S
FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. - MONTREAL.



LIVE WESTERN GROCERS

are up to date ; they use all the latest appliances to increase their trade. This is the class of grocers who use **The Grocers' Fruit Improver.**

Below is a partial list of grocers in the west who have purchased this famous machine.

W. H. Stone, Winnipeg.	John Fairly, Carberry, Man.
J. A. McKercher	Hudson Bay Co., Portage la Prairie.
Geo. Hague	T. A. Garland.
John Dyke	R. J. Gilliland
A. Gibson	The Davidson Co., Neepawa.
A. McDonald	Standing & Co., Belmont.
W. J. Boyd	J. F. Fumerston, Glenboro.
A. R. Christie	A. Cameron & Co., Oak Lake.
Coltart & Hendry	Jos. Symington, Brandon.
J. G. Hargrave & Co.	Smith & Burton.

And there are others. May I add your name to the list? Remember you lose more than I do by not using this machine.

W. P. Ryan, 309 King St. W., Toronto, Ont.

Agents

CHAS. BOECKH & SONS - TORONTO.
JOHN MOUAT - WINNIPEG.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

W H. BARNUM, confectioner, Hamilton, Ont., has assigned to C. S. Scott, Hamilton.

Thos. Morey, trader, Windsor Mills, Que., has assigned.

Thos. McLeod, grocer, Port Mulgrave, Ont., has assigned.

P. A. Nason, general store, Fredericton Junction, N. B., has assigned.

J. W. Donohue, crockery and teas, Montreal, has assigned.

Duncan Stewart, grocer, Montreal, offers to compromise at 20c.

C. C. Wight's Montreal grocery stock has been seized for rent.

Alfred Laferte, general store, St. Bonaventure, Que., has assigned.

The creditors of Daniel M. McLean, general store, Capelton, Que., will meet Dec. 9.

The creditors of Louis Paquette, general store, Windsor Mills, Que., will meet Dec. 9.

Jos. Paquet, general store, St. Lambert, Lewis County, Que., has compromised at 70c.

Louis Paquette, general store, Windsor Mills, Que., has assigned to Kent & Turcotte.

A contestation of demand of assignment has been filed by James W. Donahue, teas, Montreal.

J. L. M. Marchand, general store, Pont De Maskinonge, Que., has assigned. Creditors meet Dec. 13.

The creditors of the International Manufacturing Co., confectioners, Hamilton, Ont., have been called together.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Sinclair & Co., grocers, St. John, N.B., are dissolved. James Collins continues.

Clark & Clark, cheese manufacturers, Odessa, Ont., have dissolved. S. D. Clark continues.

Joseph Edouard Caron and Jean Baptiste Richer compose the St. Henri Provision Co., of St. Henri de Montreal, Que.

Fred. Talbot and Jas. F. McAllister, manufacturers' agents, Montreal, have gone into partnership as Fred. Talbot & Co.

Thos. Simard and Joseph Giroux have gone into partnership in the poultry business at Montreal as Simard & Giroux.

Eugene Caron and Ernest Tetrault are proprietors of the grocery business of Caron & Frere, St. Henri de Montreal, Que.

R. H. Cunningham & Sons, general store, Guysboro', N.S., have dissolved. The business is continued by John McG. Cunningham and Willard H. Cunningham as Cunningham Bros.

SALES MADE AND PENDING.

J. A. Beauchamp's grocery stock has been sold at Montreal.

J. B. Hunt, grocer, Guelph, Ont., has sold out to C. C. Collins.

H. Stadthagen, grocer, Victoria, B.C., advertises business for sale.

Geo. E. Pineault's grocery stock has been sold at Montreal for 50c.

Paul Lepper, grocer, Aurora, Ont., has sold out to O. T. Hopkins.

R. Eby's stock of lime at Galt, Ont., is to be sold by auction on Dec. 19.

G. Jessup's drug stock, at Nanaimo, B.C., has been sold to C. B. Reeves.

Hazell Bros., grocers, Hamilton, Ont., have sold out to Jos. Kendall.

McLean & Carlyle, millers, Otterville, Ont., have sold out to Jos. Palmer.

A. Bradford, confectioner, London, Ont., has sold out to Bradford & Hodgins.

John Whyte & Son, pork and provisions, London, Ont., have sold out to John Park.

The stock of James Boules, general store, Windsor Mills, Que., has been sold at 64c.

The stock of A. L. Vanasse, grocer, Cowansville, Que., is to be sold on Dec. 12.

The stock of James Mills, general store, Woodham, Ont., was sold out to A. T. McMahon.

CHANGES.

Mrs. M. A. Breden has opened a grocery store at Odessa, Ont.

The Citizens' Dairy Co., of Montreal, has gone out of business.

L. A. Murphy, cigars, Wellington, B.C., is giving up business.

J. E. O'Neil is starting a cigar and tobacco business at Montreal.

John Hillier, grocer, Goderich, Ont., has been succeeded by R. H. Cult.

H. E. Snell, grocer, Goderich, Ont., has been succeeded by T. G. Tipling.

E. Shakespeare, baker, Northfield, B.C., has been succeeded by Wm. Evans.

Wm. Louch, general store, Wellburn, Ont., has been succeeded by Wm. Wait.

A. J. Abernethy, general store, Almonte, Ont., has opened a branch at Pakenham.

S. Little, groceries and crockery, St. Mary's, Ont., has been succeeded by W. C. Box.

Mrs. Arthur Chabot is proprietress of the grocery business of A. Chabot & Cie, at Montreal.

Henrietta S. Lindsay's husband has consented that she carry on a general store and lumber business in her own name at Belmont, N.S.

Claire Gagnon, widow of Joseph Lesieur Desaulniers, is registered as carrying on a provision business at Montreal under the style of J. L. Desaulniers.

FIRES.

A. Legault, grocer, Montreal, has been burned out. Insured.

The Bridgeport Co-operative Store, at Bridgeport, N.S., has been burned out. Insured.

DEATHS.

Jas. MacLean, jobber of teas, Montreal, is dead.

Patrick Regan, liquors, St. John, N.B., is dead.

John Quarrier, produce, Hamilton, Ont., is dead.

Colin Fraser, general store, West River Station, N.S., is dead.

If you want to get solid in your town and prevent your customers dying off, sell them B. F. P. cough drops.

A REDUCTION IN FREIGHTS

and in cost of handling can be effected on small importations by employing us as shipping agents.

HOW ? Write us for particulars.

BLAIKLOCK BROS., MONTREAL

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

CHARLES H. RICHES

Solicitor
of

PATENTS

Canada Life Bldg, King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

The Gulf of Georgia**CANNERY****MALCOLM & WINDSOR, Ltd.**

SOLE PROPRIETORS
AND AGENTS FOR

"ICE CASTLE BRAND"

Canned Salmon

The only Cannery on the Fraser River handling the Salmon direct from the boats. No scows used.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.



Christmas Pies..

Are made from Wethey's Condensed Mince Meat. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

**HARDWARE AND METAL
TORONTO**

LONDON ONTARIO CANADA

Do you know Instantaneous Tapioca? Lo! 'tis ready in 15 minutes—needs no soaking. Do you know you have been buying STARCH for Tapioca for years? Stop it now, and buy Tapioca. "Instantaneous" is PURE Tapioca. Sold only in packages.

We want an Agent in London.

HOWE, McINTYRE CO.,

Agents, MONTREAL

TESTED and TRIED

.. for the ..

5th of a Century

EXCELSIOR COFFEE

Is it wise risking your Coffee trade experimenting with the new short-lived brands when you may still have this old reliable Coffee which has stood the test? No other like it.

TODHUNTER, MITCHELL & CO.

High-Grade
Coffee Importers

TORONTO

MIXED

Sometimes, when ordering Table Salt, you may not find it convenient to order a barrel of 5c. bags and a barrel of 10c. bags. For just such cases we supply all the Wholesale Grocers in Toronto with a barrel containing 50 3-lb bags (5c. size) and 21 7-lb bags (10c. size). The price is \$2.75 per barrel at Toronto. The only Salt packed this way is the "WINDSOR"—purest and best.

Toronto Salt Works

128 Adelaide St. East

TORONTO, ONT.

City Agents for WINDSOR SALT WORKS

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



Have you tried

Southwell's

NEW SEASON'S

JAMS, JELLIES and MARMALADES

They are all A1 Quality.



For Xmas and New Year's Trade

CADBURY'S Fancy Boxes of Delicious Chocolates.
Large assortment just being received into stock.
Apply early to ensure a variety of shapes.

FRANK MAGOR & CO.,

16 St. John Street,

MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, Dec. 5, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—		
1/4 lb. tins, 4 doz. in case.....	per doz.	\$0 75
1/2 " 3 " " " " " " " " " " " "		
1 " 3 " " " " " " " " " " " "		2 00
3 " 1 " " " " " " " " " " " "		6 50
5 " 1/2 " " " " " " " " " " " "		10 00
10 lb. boxes " " " " " " " " " " " "	per lb.	16
30 lb. pails " " " " " " " " " " " "		16
Dominion—		
1/4 lb. tins, 4 doz. in case.....	per doz.	1 00
1/2 " 3 " " " " " " " " " " " "		1 75
1 " 3 " " " " " " " " " " " "		3 00
10 lb. boxes " " " " " " " " " " " "	per lb.	16
30 lb. pails " " " " " " " " " " " "		16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 " " " " " " " " " " " "	80



" 12, in 6 doz. boxes.....	70
" 3, in 4 " " " " " " " " " " " "	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 doz. in case.....	2 40
oz. tins, 4 " " " " " " " " " " " "	1 10
lb. tins, 1/2 doz. in case.....	14 00

G. F. MARTER & SON.

Barton's Baking Powder—	per doz.	
1 lb. sealer jars, 2 doz. in case.....	\$ 2 25	
1 1/4 lb. jelly jars, 2 doz. in case.....	2 25	
1/2 lb. " 2 " " " " " " " " " " " "	1 25	
2 lb. fancy enamelled tins, 2 doz.....	2 75	
1 lb. tins, 2 doz. in case.....	2 00	
1/2 lb. " 3 " " " " " " " " " " " "	1 25	
1/4 lb. " 4 " " " " " " " " " " " "	0 75	
Gold Medal—	per lb.	
1/4 lb. paper package, 10 lb. in box....	0 12	
1/2 lb. " " " " " " " " " " " " " "	0 12	
1 lb. " " " " " " " " " " " " " "	0 12	

W. H. GILLARD & CO., PROPRIETORS.

Diamond—		
1/4 lb. tins, 4 oz. cases.....	0 67 1/2	
1/2 lb. tins, 3 doz. cases.....	1 17	
1 lb. tins, 2 doz. cases.....	1 98	

LUMSDEN BROS.

Beston Baking Powder, 1-lb. tins....	\$1 25
Standard Baking Powder, 1-lb. tins....	1 50
Jersey Cream Bkg Powder, 1/2-lbs....	75
" " " " " " " " " " " " " "	1 25
" " " " " " " " " " " " " "	2 25

BLACKING.

DAY & MARTIN'S BLACKING.		
Paste, (Boxes of 3 doz. each. per gross.		
No. 1 size (4 gross to a case).....	\$ 3 30	
No. 2 size " " " " " " " " " " " "	3 30	
No. 3 size " " " " " " " " " " " "	5 00	
No. 4 size " " " " " " " " " " " "	6 85	
No. 5 size " " " " " " " " " " " "	9 00	
Embos'd 97 4 " " " " " " " " " " " "	6 00	
Liquid.	per doz.	
Pints, A (6 doz. per bbl).....	\$ 3 75	
No. 1. In tins.....	5 65	
" 2. " " " " " " " " " " " " " "	7 85	
" 3. " " " " " " " " " " " " " "	7 85	
Russet Cream. (1 gross cases) per doz.		
No. 1. In bottles.....	\$ 0 80	

2.	In bottles.....	1 60
3.	"	1 90
4.	"	2 60
Polishing Paste. (3 doz. in box)		per gross
No. 1.	In bottles.....	\$3 75
" 2.	"	5 65
" 3.	"	7 85

Polishing Cream.		
(1 gross cases).....	per doz.	\$0 80
No. 1. In bottles.....	1 35	
" 2. " " " " " " " " " " " " " "	1 35	
" 3. " " " " " " " " " " " " " "	1 90	
In Metal Tubes.....	per doz.	25 00
Small. In patent stoppered bottles,		
sponge attached.....	\$0 80	
No. 1. " " " " " " " " " " " " " "	1 35	
" 2. " " " " " " " " " " " " " "	25 00	
P. G. FRENCH BLACKING.	per gross.	\$4 00
1/4 No. 4.....	4 50	
1/4 No. 6.....	7 25	
1/4 No. 8.....	8 25	
1/4 No. 10.....	8 25	
No. 7, 1 or 2 doz. in box.....	\$2 00	
No. 4, 1 or 2 doz. in box.....	1 25	
CROWN PARISIEN DRESSING.....	per gross.	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1	
oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	
	per gross.
Silver Star Stove Paste	\$9 00
Dixon's Carburet of Iron Stove	
	5 00

BLUE.

KEEN'S OXFORD.	per lb.	\$0 17
1 lb. packets.....	0 17	
1/4 lb. " " " " " " " " " " " " " "	0 17	
Reckitt's Square Blue, 12-lb. box.....	0 16	

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz.	
Carpet Brooms—	net.	
" Imperial," extra fine, 8, 4 strings....	\$3 65	
" " " " " 7, 4 strings.....	3 45	
" " " " " 6, 3 strings.....	3 25	

"Victoria," fine, No. 8, 4 strings..	3 30
" " " " " 7, 4 strings..	3 10
" " " " " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 90
" " " " " 7, 4 strings..	2 75
" " " " " 6, 3 strings..	2 60
" " " " " 5, 3 strings..	2 40

CANNED GOODS.

Apples, 3's.....	\$0 85	per doz.	\$0 95
" " " " " " " " " " " " " "	2 00	2 25	
Blackberries, 2.....	1 75	2 00	
Blueberries, 2.....	0 90	1 10	
Beans, 2.....	0 75	0 95	
Cherries, red pitted, 2's.....	2 00	2 25	
Peas, 2's.....	0 90	0 95	
" Sifted select.....	1 05	1 10	
" Extra sifted.....	1 45		
Pears, Bartlett, 2's.....	1 65	1 75	
" " " " " " " " " " " " " "	2 40		
Pineapple, 2's.....	1 75	2 40	
" " " " " " " " " " " " " "	2 40	2 50	
Peaches, 2's.....	1 90	2 20	
" " " " " " " " " " " " " "	2 65	3 00	
Plums, Green Gages, 2's.....	1 85	2 00	
" Lombard.....	1 60	1 75	
" Damson Blue.....	1 60	1 75	
Pumpkins, 3's.....	0 85	0 90	
" " " " " " " " " " " " " "	2 10	2 25	
Raspberries, 2's.....	1 40	2 00	
Strawberries, choice, 2's.....	1 90	2 40	
Succotash, 2's.....	1 75	2 25	
Tomatoes, 3's.....	0 90	0 95	
Lobster, tails.....	1 70	2 25	
" " " " " " " " " " " " " "	1 10	1 20	
Mackerel.....	1 15	1 40	
Salmon, Sockeye, " " " " " " " " " " " "	1 55	1 75	
" " " " " " " " " " " " " "	1 15	1 20	
Sardines, Albert, 1/2's tins.....	0 13		
" " " " " " " " " " " " " "	0 20	0 21	
" " " " " " " " " " " " " "	0 12 1/2		
Sardines, key opener, 1/2's.....	0 11	0 11 1/2	
" " " " " " " " " " " " " "	0 10 1/2	0 11	
" " " " " " " " " " " " " "	0 18 1/2	0 19	
Sardines, other brands 9 1/2.....	0 16	0 17	
" " " " " " " " " " " " " "	0 23	0 25	
" " " " " " " " " " " " " "	0 33	0 6	

There is always a "best" in everything.

This time it is starch—Edwardsburg Starch. Anything we didn't know about making starch when we commenced business in 1858, we have since learned, and as we manufacture from nothing but purest selected corn we feel justified in calling our preparations "the best."

Edwardsburg Starch Co.

Cardinal, Ont.

Sardines, Amer., 1/4 s "	0 04 1/2	0 09
" Mustard, 1/2 s "	0 09	0 11
50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	...
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	...
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans ..	\$1 40	\$1 50
" " " 2 " " " ..	2 40	2 55
" " " 4 " " " ..	7 75	8 25
" " " 6 " " " ..	16 00	18 00
" " " 14 " " " ..	2 60	2 65
Minced Callops	3 40	3 50
Lunch Tongue	2 75	2 80
English Brawn	2 50	2 50
Camb Sausage	4 00	...
Soups, assorted	1 50	...
Soups and Bouill.	2 25	...
" " " 6 " " " ..	1 80	1 80

CHEWING GUM.

ADAMS & SONS CO. per box	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages ..	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs ..	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.	
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
" 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb.
French, 1/4 s—6 and 12 lbs.	0 30
Caracas, 1/4 s—6 and 12 lbs.	0 35
Premium, 1/4 s—6 and 12 lbs.	0 30
Sante, 1/4 s—6 and 12 lbs.	0 26
Diamond, 1/4 s—6 and 12 lbs.	0 26
Sticks, gross boxes, each	1 00
Cocoa—	per lb.
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl, 12 and 18 " " " ..	0 22
Crack	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	1 40
EPPS'. per lb.	
Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.

(A. P. Tippet & Co., Agents.) per lb.	
Chocolate—	per lb.
Caracas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4 s, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4 s, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4 s, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4 s, 1 doz. in box ..	2 40
" 1/2 s	...
" 1 lb.	...
Homeopathic, 1/4 s, 14 lb. boxes ..	0 33
" 1/2 lbs. 12 lb. boxes ..	0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.) per lb.	
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4 s) ..	0 32
Mott's Breakfast Cocoa (in tins) ..	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate ..	0 27
Mott's Cocoa Nibs	0 05
Mott's Cocoa Shells	0 35
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate ..	0 21
Mott's Sweet Chocolate Liqueurs ..	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz. ..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz. ..	2 25
Soluble Cocoa, No. 1 bulk, per lb ..	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb ..	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb ..	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb ..	0 35

WALTER BAKER & CO.'S

Chocolate—	per lb.
Premium No. 1, boxes, 12 lbs. each ..	0 42
Baker's Vanilla in boxes, 12 lbs. each ..	0 50
Caracas Sweet, in boxes, 6 lbs. each ..	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net ..	4 20
German Sweet Chocolate—	per lb.
Grocers' Style, in boxes, 12 lbs. each ..	0 25
Grocers' Style, in boxes, 6 lbs. each ..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	per lb.
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	per lb.
In bxs, 6 and 12 lbs. each, 1/4 lb., tins.	0 49

COFFEE.

Green.

Mocha	0 28	per lb.
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 35
Maracaibo	0 28
Santos	0 25

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross ..	4 20	6 00
" 2 " " " ..	8 40	...
" 3 " " " ..	10 00	...
" 1/2 pint " " ..	12 00	...
Olive Oil, 1/2 pts., 2 doz. to case, per case ..	1 25	...
" pints, 2 doz. to case, per case ..	2 50	...
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk ..	0 13	0 14
" boxes ..	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 28	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg ..	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	...

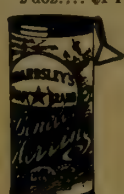
EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.

Beardsley's Boneless per Herring. doz 2 doz.... \$1 4



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs.... 0 90

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers

Write for samples and quotations.

Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

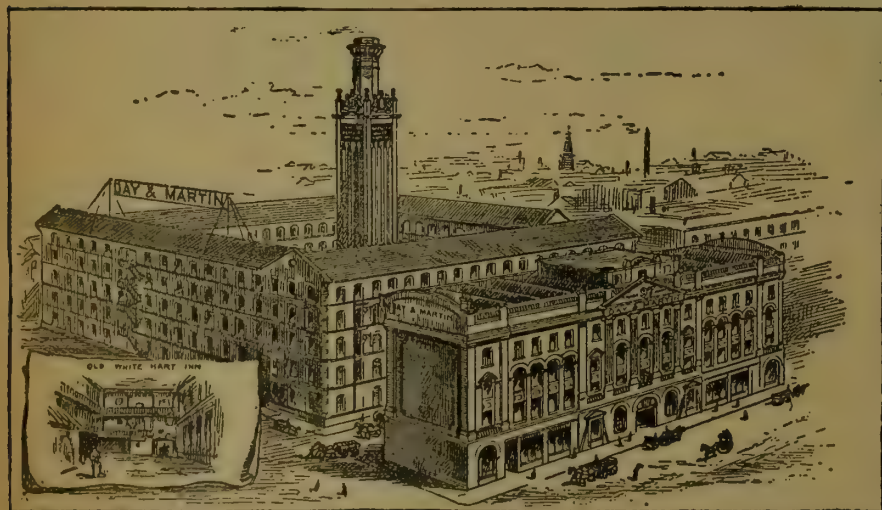
J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

JAMS AND JELLIES

Tell us to send you prices, or better still, ask us to send you 1 Case of Assorted Jams and Jellies, 2 dozen one-pound glasses in each case. You can retail these at 15c. if you want to.

Nothing like them in Canada.
3 dozen one-pound tins in a case, any assortment.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

1 oz. London...	gross	6 00
2 " Anchor...	"	12 00
1 " Flat Crown...	"	10 80
2 " " "	"	18 00
2 " Square...	"	21 00
2 1/2 " Round...	"	24 00
4 oz. Glass Stopper...	doz.	3 50
8 " "	"	7 00
Parisian Essence...	gross	21 00
Ketchup, Fluted Bottles...	gross	12 00
Screw Top...	"	21 00
" S. & L. "High Grade"	"	"
" per doz	"	3 50
Pepper Sauce, per gross...	"	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins	gross	\$ 3 00
No. 2, 4 oz. tins	"	5 00
No. 3, 8 oz. tins	"	8 75
No. 4, 1 lb. tins	"	14 25
No. 5, 2 lb. tins	"	27 00
Staminal—2 oz. bottles	"	3 00
4 oz. "	"	6 00
8 oz. "	"	9 00
16 oz. "	"	12 75
Fluid Beef Cordial—20 oz. bottles	"	15 00
Milk Granules, in cases, 4 doz.	"	6 00
Milk Granules with Cereals, in cases, 4 doz	"	5 00

FRUITS.

FOREIGN.

Currents—Provincials, bbls	per lb.	0 03 1/2
" " "	"	0 03 1/2
" Filiatras, bbls	"	0 04 1/2
" " "	"	0 04 1/2
" Patras, bbls	"	0 04 1/2
" " "	"	0 04 1/2
" cases	"	0 05 1/2
" Vostizzas, cases	"	0 05 1/2
Panarete, cases	"	0 08 1/2
Dates, Persian, boxes	"	0 04 1/2
Figs—Eleme, 14 oz.	"	0 09 1/2
" 10 lb.	"	0 13 1/2
" 18 lb.	"	0 15 1/2
" 28 lb.	"	0 18 1/2
" taps	"	0 03 1/2
Prunes—Bosnia, cases	"	0 05 1/2
" Bordeaux	"	0 04 1/2
Raisins—Valencia, off stalk	"	0 04 1/2
" Fine, off stalk	"	0 05 1/2
" Selected	"	0 06 1/2
" Layers	"	0 06 1/2
" Sultanias	"	0 05 1/2
" Cal. Loose Muscatels 50 lb. boxes	"	0 04 1/2
" Malaga	"	2 00
" London Layers	"	2 20
" Black Baskets	"	2 75
" Blue Baskets	"	3 25
" Choice Clusters	"	3 25
" Dehesa Clusters	"	4 25
" Royal Clusters	"	5 00
" Buckingham Clusters	"	4 50
" Non Plus Ultra Clusters	"	6 50
" Royal Windsor Clusters	"	6 50
Lemons—Mascia, boxes	"	3 50
" Malagas, half chest	"	3 00
" boxes	"	3 75
Oranges—Jamaica, per box	"	4 00
" Jamaica, per bbl	"	7 00

FOOD.

Split Peas	per bbl.	\$3 50
Pot Barley	"	3 75
Pearl Barley, XXX	"	6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" 1 lb. tins	"	2 25
" Groats, 1/2 lb. tins	"	1 25
" 1 lb. tins	"	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—		
50 to 60 dy basis	"	2 50
#0 dy	"	7 33
0 dy	"	2 50

20 16 and 12 dy	2 65
10 dy	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy	3 10
4 dy A.P.	3 10
3 dy A.P.	3 50
4 dy C.P.	3 00
3 dy C.P.	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg.... 3 60

SCREWS—WOOD—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 1/2 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break

any required size of pane comes under,

add its length and breadth together.

Thus in a 7x9 pane the length and breadth

come to 16 inches, which shows it to be a

first-break glass, i.e. not over 25 inches in

the sum of its length and breadth.]

1st break (25 in. and under)..... 1 15

2nd " (20 to 40 inches)..... 1 30

3rd " (50 to 60 inches)..... 2 90

4th " (51 to 60 inches)..... 3 20

5th " (61 to 70 inches)..... 3 50

ROPE—

Manilla..... 0 09 1/2 0 09 1/2

Sisal..... 0 07 0 07 1/2

AXES—

Per box..... 6 00 12 00

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap..... 0 04 1/2 0 05

Screw, hook and strap..... 0 03 1/2 0 04

WHITE LEAD—Pure Association guarantee,

ground in oil..... per lb.

25 lb. irons..... 0 04 1/2

No. 1..... 0 04 1/2

No. 2..... 0 04 1/2

No. 3..... 0 04

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINED OIL—

Raw, per gal..... 0 58

Boiled..... 0 61

GLUE—

Common per lb..... 0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" 2	11 40
" 3	9 50
Fibre Butter Tubs (30 lbs.)	3 30
Nests of 3	8 25
Keelers No. 4	8 00
" 5	7 00
" 6	6 00
" 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade	"	2 00
Strawberry W. F. Jam	"	2 30
Raspberry " "	"	2 20
Apricot " "	"	2 00
Black Currant " "	"	2 00
Other Jams " "	"	1 55
Red Currant Jelly	"	3 10
(All the above in 1 lb. clear glass pots.		

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can.	2 00
" Acme " Pellets, fancy boxes (40)	"
per box	1 50
Tar Licorice and Tolu Wafers, 5 lb.	2 00
cans, per can	1 75
Licorice Lozenges, 5 lb. glass jars	1 50
" 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetthey's Condensed, per gross, net \$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb.	
D. S. F., 1 lb. tins	\$0 40	
" 1/2 lb. tins	0 42	
" 1/4 lb. tins	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" 1/4 lb. tins	0 27 1/2	
" 1/2 lb. jars, per jar	0 75	
" 1 lb.	0 25	
" 4 lb. tins, decorated, p.t.	0 80	

FRENCH MUSTARD.

Crown Brand—(Greig & Co.)

Pony size, per gross	9 00
Small Med.	7 80
Medium	10 80
Large	12 00
Spoon	18 00
Mug	16 20
Tumbler	12 00
Cream Jug	21 00

RICE, ETC.

Rice—	per lb.	per lb.
Standard "B"	0 03 1/2	0 03 1/2
Patna	0 04 1/2	0 04 1/2
Japan	0 05	0 05
Imperial Seeta	0 06 1/2	0 06 1/2
Extra Burmah	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2
Goathead (finest imported)	0 06 1/2	0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams 100 size, per doz.	0 90
" " " per gross	10 00
" 25c " per doz.	1 75
" " " per gross	20 00
Bryan's, 2 doz in box	1 75
" " per gross	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons	0 05 1/2	
Canada Laundry	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes	0 07	
and fancy packages	0 07	
Silver Gloss, 5-lb. tin c'ners	0 07	
Edwardsburg Silver Gloss, 1-lb.		
chromo package	0 07	
Silver Gloss, large crystals	0 06 1/2	
No. 1 White, bbls and kegs	0 04 1/2	
Benson's Enamel, per box	3 00	

Culinary Starch—

W. T. Benson & Co.'s Prepared		
Corn	0 07 1/2	
Canada Pure Corn	0 06 1/2	
Rice Starch—		
Edwardsburg No. 1 White, 1-lb.	0 09	
cartoons		
Edwardsburg No. 1 White or		
Blue, 4-lb. lumps	0 07 1/2	
THE BRANTFORD STARCH CO., LTD.		
Laundry Starches—		
Canada Laundry, boxes of 40 lbs.	0 04 1/2	
Finest Quality White Laundry—		
3 lb. cartoons, cases 36 lbs.	0 05 1/2	
Bbls, 175 lbs.	0 04 1/2	
Kegs, 100 lbs.	0 04 1/2	

Lily White Gloss—		
Kegs, extra large crystals, 100 lbs.	0 06 1/2	
1 lb. fancy cartoons, cases 36 lbs.	0 07	
6 lb. draw-lid boxes, 8 in crate	0 07	
48 lbs.		
6 lb. solid tin canisters, 8 in	0 07	
crate 48 lbs.		
Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs.	0 09	
Canadian Electric Starch—		
40 packages in case	3 00	
Culinary Starch—		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 06 1/2	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.	0 07 1/2	

KINGSFORD'S OSWEGO STARCH.



SILVER (40-lb. boxes, 1-lb. pkgs.,	0 08 1/2
6-lb. boxes, sliding covers	
GLOSS (12-lb. boxes each crate.	0 08 1/2
PURE—12-lb. boxes	0 07 1/2
OSWEGO 40-lb. boxes, 1-lb.	0 07 1/2
CORN STARCH, packages	0 07 1/2
For puddings, custards, etc.	
ONTARIO 38-lb. to 45-lb. boxes,	
STARCH 6 bundles	0 06 1/2
STARCH IN Silver Gloss	0 07 1/2
BARRELS Pure	0 06 1/2
BROWN & POLSON'S CORNFLOUR.	
1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

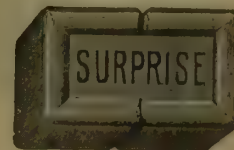
Granulated	c. per lb.	
" No. 2	0 4 30	0 4 45
Paris Lump. bbls. and 100-lb.	0 04 1/2	
boxes		
Extra ground, bbls. 1cng.	0 06	
Powdered, bbls	0 05 1/2	
Extra bright refined	3 75	3 85
Bright Yellow	3 40	0 03 1/2
Medium Yellow	3 30	0 03 1/2
Dark Yellow		0 03 1/2
Raw Demerara	0 03 1/2	0 03 1/2

SYRUPS AND MOLASSES.

SYRUPS.	per gallon.	
bbls. 1/2 bbls.		
Dark	0 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Redpath's Honey		0 40
" 2 gal. pails.	1 10	1 15
" 3 gal. pails.	1 45	1 50

SOAP.

Babbitt's "1776" Soap Powder ... \$3 50



1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 box lots.	

10,000 BABIES WANTED

to be fed on the famous

Challenge Corn Starch!!

Made only by

THE BRANTFORD STARCH CO., Ltd.

P. M. LAWRASON'S SOAPS.

	per box.
Wonderful, 100 bars.....	\$4 00
Supreme, 100 bars.....	3 60
Our Own Electric, 100 bars.....	2 00
Sunflower, 100 bars.....	2 00

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
3 lbs. and 2 6-16 lbs., 60 bars in box	\$3 30
13 1/2 oz. and 1 lb., 60 bars in box	3 30
12 oz. cakes, 100 cakes in box	4 00
10 oz. cakes, 100 cakes in box	3 60
Twin cake, 11 1/4 oz., 100 cakes in box	3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar	0 04 1/2
Genuine Electric, 72 bars, per box	3 50

TEAS.

BLACK.	per lb.	per lb.
Congou—		
Half Chests Kaisow, Mon-	0 12	0 60
ing, Faking, Kaisow	0 18	0 50

INDIAN.	0 35	0 55
Darjeelings	0 20	0 40
Assam Pekoes	0 18	0 25
Pekoe Souchong		

CEYLON.	0 35	0 42
Broken Pekoes	0 20	0 40
Pekoes	0 17	0 35
Pekoe Souchong		

CHINA GREENS.	0 42	0 50
Gunpowder—		
Cases, extra firsts	0 22	0 38
Half Chests, ordinary		
firsts		

Young Hyson—	0 42	0 50
Cases, sifted, extra firsts	0 35	0 40
Cases, small leaf, firsts		
Half Chests, ordinary	0 22	0 38
firsts	0 17	0 19
Half Chests, seconds	0 15	0 17
“ “ thirds	0 13	0 14
“ “ common		

PING SUEYS.

Young Hyson—	0 28	0 32
Half Chests, firsts	0 18	0 19
“ “ seconds	0 28	0 32
Half Boxes, firsts	0 16	0 19
“ “ seconds		

JAPAN.

Half Chests—	0 38	0 40
Finest May pickings	0 32	0 36
Choice	0 28	0 30
Finest	0 25	0 27
Fine	0 22	0 24
Good medium	0 19	0 20
Medium	0 16	0 18
Good common	0 13 1/2	0 15
Common	0 16	0 22
Nagasaki, 1/2 chests Pekoe	0 14	0 15
“ “ Oolong	0 16	0 19
“ “ Gunpowder	0 07 1/2	0 11
“ “ Siftings		



"SALADA" CEYLON.

	per lb.
Green label, retailed at 30c	0 22
Blue “ “ 40c	0 30
Red “ “ 50c	0 36
Gold “ “ 60c	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	0 59
Bar, 8's	0 57
Ingots, rough and ready, 8's	0 49
Laurel, 3's	0 47
Brier, 7's	0 44
Index, 7's	

Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
“ “ in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4 lb. plug, 8-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

Cigars.

S. DAVIS & SONS, MONTREAL.

Sizes.	Per M.
Madre E' Hijo, Lord Lansdowne	\$60 00
“ “ Panetelas	60 00
“ “ Bouquet	60 00
“ “ Perfectos	85 00
“ “ Longfellow	85 00
“ “ Reina Victoria	80 00
“ “ Pins	55 00
El Padre, Reina Victoria	55 00
“ “ Reina Victoria Especial	50 00
“ “ Conchas de Regalia	50 00
“ “ Bouquet	55 00
“ “ Pins	50 00
“ “ Longfellow	80 00
“ “ Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON- TREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultans	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

Cut Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	0 83
B. C. N. 1, 1-10 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	1 15
Athlete, per lb.	

Plug Tobaccos—	0 68
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
“ “ 8s, “ 16	0 68
“ “ 8s, R. & R. 13 1/2	0 68
“ “ chew 7s, R. & R. 14 1/2	0 58
“ “ 7s, Solace, 14 1/2	0 58
“ “ 8s, R. & R. 16	0 58
“ “ 8s, Solace, 15	0 58
O. V. plug 8s, Twist, 16	0 58
O. V. “ 3s, Solace, 17 1/2	0 58
O. V. “ 1s, “ 17	0 55 1/2
Derby “ 12s, “ 17 1/2	0 51
Derby “ 7s, “ 17	0 51
Athlete “ 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.
“ “ “ “ “ “	\$1 60
“ “ “ “ “ “	1 65
“ “ “ “ “ “	1 40
“ “ “ “ “ “	1 65
“ “ “ “ “ “	1 75
Tubs, No. 0	9 00
“ “ “ “ “ “	7 50
“ “ “ “ “ “	6 50
“ “ “ “ “ “	5 50
Washboards, Globe	1 90
“ “ “ “ “ “	2 00
“ “ “ “ “ “	1 40
“ “ “ “ “ “	1 85
“ “ “ “ “ “	2 75
“ “ “ “ “ “	2 25
“ “ “ “ “ “	2 00
“ “ “ “ “ “	1 80
“ “ “ “ “ “	1 75
“ “ “ “ “ “	1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
“ “ “ “ “ “	1 50
“ “ “ “ “ “	1 40
“ “ “ “ “ “	1 25
“ “ “ “ “ “	2 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60

Matches—	3 10
Steamship (10 gross in case).	
Single case and under 5	
cases	3 10
5 cases, freight allowed	3 10

Per Case.	5-Case Lots,	Single Case
Parlor	\$1 70	\$1 75
Red Parlor	1 70	1 75
Telephone	3 10	3 30
Telegraph	3 30	3 50
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 35
Flamers	2 20	2 40

Licorice Goods

SOME OF OUR
LEADERS ARE:

YOUNG & SMYLIE'S
PURE Spanish
STICK LICORICE

ACME LICORICE PELLETS

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. Cane & Sons Manufacturing Co.
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario,
" W. S. Goodbush & Co., Montreal.
" Tees & Persse Winnipeg.

Walter Baker & Co. Limited,

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD

EXPOSITIONS
In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.,** is printed on each package.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO. LTD.
DORCHESTER, MASS.



Vocalists . . .



Are a good mark for the man who sells cough drops—particularly for the man who sells **B.F.P. Cough Drops**. A slight irritation of the throat—that unpleasant tickling sensation—will prevent the free and full use of the vocal organs. Persons thus troubled will quickly overcome this if they

USE

B.F.P. COUGH DROPS

LEA AND PERRINS'

Observe
that the
SIGNATURE

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Crosse & Blackwell, Limited, London;
and Export Oilmen generally,

RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

36 Front St. East and
TORONTO OFFICES 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL

HYDE PARK, ATHLETE, SWEET CAPORAL, DERBY and GLORIA CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM CUT AND DERBY PLUG STOKING TOBACCOS.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, DECEMBER 13, 1895.

No. 50

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING,
or 162 Fenchurch St., LONDON, E.C. }

ENGLAND

Representative, MR. EDWARD VALPY, 49 HUDSON ST.

NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN

Empress of India.



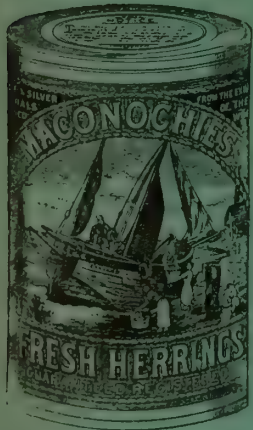
Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality

Potted Meats

Fish Delicacies

Jelly Squares

Pickles

Sauces

Vinegars

.... Etc.

The Best

The World Produces



All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia:

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

Standard Goods ^{THE} Best to Handle

California Prunes



We now offer 1,000 boxes, assorted sizes, choicest

“Santa Clara Valley” Prunes

direct from San Jose. These are the finest Prunes imported.

ARTHUR P. TIPPET & CO. - Montreal

Fry's *Pure Concentrated Cocoa*

“ *Homeopathic Cocoa*

“ *Pure Chocolate*

“ *Vanilla and de Saute Chocolate*

“ *Caracas Chocolate*

“ *Diamond Chocolate*

“ *Monogram Chocolate*

Are 100 Prize Medal Goods and no dealer can keep a better line, because they are not to be had.

ARTHUR P. TIPPET & Co.

Agents for the Maritime Provinces, Ontario and the Northwest.

A.D. 1851-1895

LIKE GOOD WINE

Sulphur
Matches

Parlor
Matches

Safety
Matches

Wax
Vestas

The fame of E. B.
Eddy's Matches im-
proves with age.

The name is
old----yet the
product is as
up-to-date as the
new woman.

The E. B. EDDY CO. Ltd.

HULL, CANADA

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

You've Been Humbugged

Into buying cheap and unknown **CANNED GOODS**. You've been driven into handling goods on which there is no margin.

Now let us persuade you to handle **Boulters' Peerless "Lion" Brand Canned Goods**.

SQUARELY Upon Merit

In both **QUALITY** and **QUANTITY** you will find **Boulters' Goods** superior to any on the market. It took 14 years to build the Peerless "Lion" Brand Canned Goods, and we intend to keep them right up to the top notch.

That's Why They Sell. Try a case from your Jobber and you will at once be convinced that these goods are exactly as represented, and are a real money-maker for you.

*OUR DEMAND NOVELTY IS NEARING COMPLETION AND ITS——
WELL, WAIT UNTIL YOU SEE IT.*

OUR CHRISTMAS AD. IN THIS PAPER WILL BE A FURTHER EVIDENCE OF THE GREAT SUPERIORITY OF OUR GOODS.

W. Boulter & Sons

Toronto, Picton, and Demorestville

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

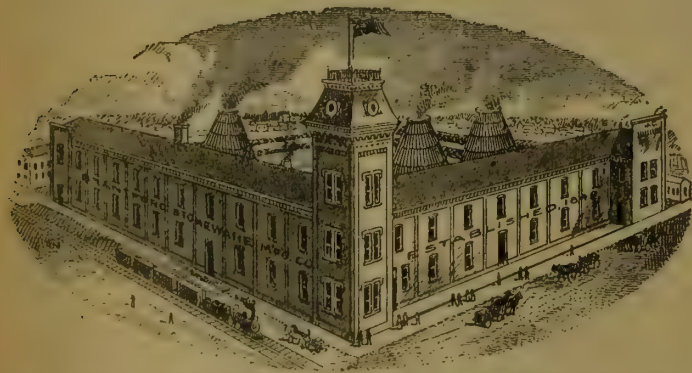
THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894



Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS: LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFAMME, Montreal.

To Grocers

The season is on for Marshall's popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

“**CROWN**”

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and
MEDIUMS

SOLE AGENTS :

WALTER R. WONHAM & SONS,

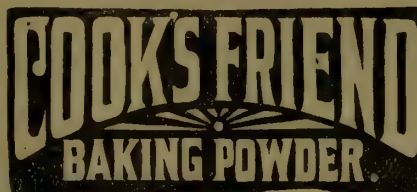
315 and 316 Board of
Trade Building, 2nd

MONTREAL

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the Finest Selected Herrings. Every package guaranteed. Their Kipperd, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Equal to the Best Swiss Milks.



It is the excellent quality of the grass, peculiar to a certain section of Nova Scotia, that makes this milk so good.



We Are After You 

With Grand Values in . . .

Mediterranean

Fruits . . .

Have you purchased all your requirements for Christmas trade? If not, you have yet a chance to secure some of the bargains we offer.

Write Us. Wire Us. Telephone Us.

You will always find our prices right and our goods strictly first-class.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton**

JOHN MOUAT, Northwest Representative, WINNIPEG.

**BON
BONS**

**CHOCO
LATES**

**WM.
PATERSON
& SON**

**1-lb. Boxes
Beautifully
Packed**

**BRANTFORD,
ONT.**

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 13, 1895

(\$2.00 per Year) No. 50

DROPS FROM THE EDITOR'S PEN.

Has your window got its holiday habiliments on?

* * *

The earlier closing of stores means the later closing of life.

* * *

The holiday season is a busy time for the merchant. And so would he have it be.

* * *

He who would succeed in business must be a hugger; a business hugger, mind you.

* * *

A well-dressed window is often more dependent upon the man than upon the material.

* * *

A load of hay was stolen in Guelph last week. The thief evidently had the hay fever.

* * *

You can sometimes kill a competitor much quicker with kindness than with adverse criticism.

* * *

An advertisement should be simple enough to be read by the juvenile as well as the juvenile's pa.

* * *

The barbers of Winnipeg propose shaving off a few hours from their present long business day.

* * *

There is reason as well as rhyme in the assertion that snowfalls bring money falls for the country merchant.

* * *

He who essays to collect accounts should possess a smooth tongue, but his backbone should be rugged and stiff.

* * *

The merchant who allows his store to be turned into a smoking room may attract loafers, but customers never.

* * *

The United States Department of Agriculture announces that it has imported 65 new specimens of figs from the Royal Horti-

cultural Society of England. I thought the United States did not give a "fig" for England.

* * *

The pedlar is a thorn in the side of the merchant that all the legal pincers in the land appear unable to extract.

* * *

It is during election campaigns that the politician's largeness of heart is revealed: it would all mankind embrace—for its votes.

* * *

You cannot flirt with Long Credit and keep Success by your side. She is sought after by too many to countenance inattention.

* * *

Rock salt in the United States has fallen into the hands of a Trust. It is yet to be determined whether the Trust is founded upon a rock.

* * *

A loss of business to the one and loss of reputation to the other are the fruits of want of harmony between merchant and salesman.

* * *

Salesmen who are ever repining that if they had this or that line of goods they would "do all right," have mistaken their occupation.

* * *

The United States Government is evidently as much concerned about its treasury as is a merchant regarding his diminishing bank account.

* * *

Because a man gets into a corner there is no reason he should remain there. Push and perseverance will make an aperture for escape in time.

* * *

One swallow does not make a summer; and it seems anomalous that one or two merchants should make an early-closing movement of non-effect.

* * *

Many an idea that is now frozen stiff would be thawed out and made useful if it were

brought into contact with those to be found in business men's associations.

* * *

Although not yet in the daylight of freedom, the Knights of Labor in Canada propose to work hand-in-hand no more with their confreres in the United States.

* * *

In the election campaign in North Ontario which closed last night there were a merchant, a professional man and a farmer, and each wanted to fill a dead man's shoes.

* * *

It took the underwriters about one week to increase Toronto's insurance rates, but it promises to take them more than fifty-two weeks to reduce the rates to a normal condition again.

* * *

Another batch of non-licensed pedlars has been fined by Magistrate Denison, of Toronto. The Colonel is evidently determined that the hawkers shall no longer peddle on the city's generosity.

* * *

The retail druggists have now openly declared war against the departmental stores. With the subtle agencies they have at their command they should be able to give the enemy its quietus. But please do not charge us with being accessory before the fact.

* * *

The United States has a doctrine. It is named the Monroe Doctrine. But no one outside the United States subscribes to it; and nobody inside the United States, except politicians, and they only when they want to use the doctrine as a wand to call up latent votes.

* * *

Hon. Mr. Harcourt, Provincial Treasurer, claims that the reforms asked by the commercial travelers regarding the sanitary condition of the country hotels can be secured with the existing machinery. Perhaps so, but the machinery badly needs a vigorous cleaning and a liberal oiling.

COMMERCIAL TRAVELERS MEET.

THE general meeting of the Commercial Travelers' Association of Canada for the purpose of nominating officers for the ensuing year was held on Saturday evening in the association's rooms on Yonge street, Toronto. There was an exceptionally large attendance of members. The president, Mr. Robert H. Gray, occupied the chair. The annual report of the secretary, Mr. James Sergeant, who has been the efficient officer of the association for over fifteen years, was submitted, and showed an increase in membership and a substantial addition to the reserve fund. The report was unanimously adopted.

The following nominations of officers were then made for the ensuing year: President, R. H. Gray; first vice-president, R. J. Orr, second vice-president, C. E. Kyle; treasurer, J. C. Black (all elected by acclamation).

Directors for Toronto—D. D. Baird, H. Bedlington, W. Caldwell, R. H. Cosby, J. H. Devaney, M. C. Ellis, H. Goodman, A. F. Hatch, W. Hopwood, John Hodge, W. L. Holdmond, John Muldrew, C. H. Murdoch, W. R. Mosey, J. McKay, E. E. Starr, J. Taylor, G. N. White. Of these nine are to be elected.

Hamilton Board—First vice-president, John Hooper; second vice-president, W. E. Lachance (elected by acclamation); directors, Wm. Bremner, James Hooper, Fred Johnston, T. M. Davis, H. G. Wright, W. G. Reid, J. H. Herring, J. Madill, J. P. Stedman, Richard Coleman. Six to be elected.

The old boards for Guelph, Brantford, Montreal, Kingston, Berlin, Winnipeg and Victoria were all elected by acclamation. The scrutineers appointed to count the ballots were John Everett, W. D. Wynn and E. Fielding.

The main topic of discussion at the conclusion of the nominations for officers was the advisability of the appointment by the Government of a special inspector for hotels. At present the inspection of hotels is in the hands entirely of the license inspectors, and the opinion seemed to be that the work was not very efficiently done. During the discussion it came out that during the year there had been no deaths by accident on the railways.

Short speeches were made by ex-Presidents Captain McMaster, Hugh Blain, James Patterson and A. A. Allan.

ONTARIO FLAX MILLS ORGANIZE.

There are twenty-eight flax manufacturers in Ontario, about half of whom were represented at the meeting held on Tuesday in Stratford, when it was decided to form an organization, to be known as the Flax Manufacturers' Association of Ontario, and a committee, consisting of D. K. Erb, president, Sebringville Flax Company; D. A. Forester, Clinton, and John Hogarth, pro-

prietor of Perth Flax Mills, was appointed to draft rules and set forth the objects of the association. As an outcome of the organization it is hinted that Stratford may be the site of a new industry at some not far distant day.

AN OLD CIGAR MAKER DEAD.

There died on Monday week in Preston, a much-esteemed citizen, Mr. Carl Ludwig Hermann von Ende, age 76 years. He had been a resident of Preston for half a century, and for fifteen years acted as tax collector. At the solicitation of the late Otto Klotz he opened the first German school in that town. He subsequently went into the manufacturing of cigars. He removed his cigar factory to Galt a number of years ago, but returned after three years. While a resident of Galt the deceased acted as organist of Trinity Church.

A COURTEOUS SUBSCRIBER.

An old subscriber to THE CANADIAN GROCER is Wm. Robinson, of Wroxeter. When our representative was in Wroxeter last week Mr. Robinson insisted on driving him out to Bellmore to see Mr. D. N. McDonald. Result—a new subscriber. Our representatives constantly write us of such courteous attentions shown them by subscribers.

SUGAR SITUATION IN CUBA.

The last circular of Willett & Gray contained the following: "As regards Cuba our cable advices report that holders are very firm, and will await the outcome of the new crop before disposing of the balance of the old crop. The making of the new crop has not yet commenced, although preparations for it are being made, but actual grinding operations are delayed in some instances at least by request of the Spanish Government. A week or two hence should show what the prospects are for grinding more clearly than at present, and whether the Spanish guards furnished to the estates that request them will be equal to the duty of protecting them from the attacks of the insurgents. Until this is known there can be no certainty about the crop."

PRESERVING EGGS.

Mr. Chas. B. Knox, of Gelatine fame, has purchased the entire outfit of the Egg Preservine Co., and will put this article on the market. Price not known; but it is a large one, for it is considered to be a valuable discovery. The eggs shown at the last test had been kept 13 months and 9 days, and at no trouble. October 1st, 1894, 20 dozen of fresh laid eggs were purchased and treated by the new Preservine and laid away in boxes and baskets in a dry cool room; January 1st, 1895, and every month after, some were

taken out, broken and cooked by experts, and all pronounced them fresh laid. The last break was on Nov. 9th, and these were pronounced as fresh as the day they were laid down; so now Mr. Knox can put up the Preservine and guarantee its keeping qualities for a year or more, which will have a tendency to cheapen eggs the whole year through.

Egg packers, hotels, and even house-keepers, can lay down eggs when cheap, for fall and winter use. Eggs cost in summer 10c. a dozen, and run up to 30 or 40c. in winter, and as it will only cost ½c. per dozen to lay down the eggs, it is a big profit on the investment for every one. The work is easily done; simply treat the eggs while they are fresh, and lay away in a basket or box, no turning or looking at them until you want them; nor can you tell an egg has ever been treated from its appearance.

COFFEE IN AUSTRALIA.

And now the Australians are coming into the fold as coffee producers. A Sydney newspaper says: "The Queensland Coffee Company, Ltd., is in a sufficiently forward state to justify the commencement of operations on the Blackall Ranges without delay, and it is said that the enterprise is to be repeated in other parts. Already there are German settlers scattered about the colony who grow in their own gardens coffee enough for the use of their families, and in the very heart of Brisbane coffee trees can be seen in full blossom."

SUGAR MARKS IN ENGLAND.

This system has now been in force for some years, and its developments have been even more disastrous than was anticipated by the more responsible members of the English sugar trade. There are now twenty-four marks included in the vicious circle, any of which may be delivered in execution of a contract, however much they may differ among themselves in grain, complexion, or color. Further, all inducement to the refiner or manufacturer to deliver superior sugar or to improve his make is gone, since all that he has to do is to deposit a standard in London, for which he naturally chooses his minimum out-turn. However much he exceeds this he only gets the same price as for first marks, an improved quality at more money being absolutely unmarketable. A realisation of this price is not even certain to the refiner unless he actually registers his product as a first mark, it having become the fashion to deal only on that pernicious system, and to ignore the wants of the consumer and actual trade. A buyer is completely in the dark what sugar among twenty-four sorts he is to receive, and all he can be certain of is that low sugar will be delivered to him.—Produce Markets' Review.

What does it Matter

If the price of ordinary Tea does go up ?

RED LABEL HILLWATTEE

remains the same, and there is no Tea equal to it.
Cases 50 lbs. each, $\frac{1}{2}$ and 1-lb. packets, 35 cts. per lb.

LUCAS, STEELE & BRISTOL, — HAMILTON

FOR Christmas Trade ..



"Ram Lal's" once sold always repeated.

"Ram Lal's" blend cannot be imitated.

"Mecca," a lovely Coffee.

"Mecca," has magnificent flavor.

"Mecca," a strong full-bodied Coffee.

"Mecca," the best Coffee sold.

James Turner & Co. HAMILTON



WE HAVE MOVED INTO OUR

NEW WAREHOUSE

72 McNab St. North

BETTER SHIPPING FACILITIES.

QUICKER DESPATCH.

COME AND SEE US

BALFOUR & CO. Wholesale Grocers HAMILTON

Sample Room Telephone, 439.
Office do. 1269.

How is your stock of the following? Does it need replenishing? If so, do not leave it too late. Our stock is complete and prices right.

Malaga Fruits
California Fruits
Dates, Figs
Prunes, Raisins

Currants, Nuts
Roquefort Cheese
Candies

We also have a stock of last season's Fine Off Stalk and Layer Valencia Raisins at low prices.

Crosse & Blackwell's
Lazenby's and
Morton's Goods

ALL SEASONABLE
GOODS

H. P. ECKARDT & CO.,

Wholesale
Grocers

TORONTO

GROCERS ELECT OFFICERS.

AT the December meeting of the Toronto Retail Grocers' Association held on Monday night there were present: Messrs. F. S. Roberts, A. White, T. Mills, R. M. Corrie, J. S. Bond, M. McMillan, A. G. Booth, W. J. Sykes, David Bell, W. Eddy, W. J. McCleary, Thomas Davis, W. H. McCulloch and F. Johnston.

The name of Jas. Nolan, 123 McCaul street, was submitted as applying for membership, and on motion of Mr. McMillan, seconded by Mr. Booth, he was admitted into the association.

On recommendation of the Executive Committee, it was decided to set aside a sum not exceeding \$12 with which to purchase games for the entertainment of members at the close of the regular meeting. Messrs. Roberts, Mills, McCleary, Davis, Booth and Sykes were appointed a committee, with power to add to their number, to do the purchasing and look after the games during the year.

Another recommendation made by the Executive Committee was to the effect that a committee should be appointed to watch all legislation in the City Council regarding pedlars. The clause was adopted, and Messrs. White, Roberts and Mills were chosen a committee to look after the matter.

After a discussion on the subject of

Christmas presents, the secretary was instructed to expend \$10 in advertising in the daily papers that the grocers would not give presents this year.

When the question of holding the annual "At Home" was brought up, the matter was, on motion of Mr. Mills, seconded by Mr. Booth, laid over to the January meeting for further consideration.

The election of officers for the ensuing year was then proceeded with. Nominations for the various offices were made as follows:

For president—A. White, J. S. Bond, F. Johnston.

For vice-president—J. S. Bond, F. Johnston.

For treasurer—M. McMillan, W. Eddy, W. J. Sykes.

For recording secretary—Thos. Mills.

For Executive Committee—A. G. Booth, F. Johnston, W. J. Sykes, W. Eddy, David Bell, W. H. McCulloch, W. J. McCleary.

Mr. Mills was re-elected by acclamation, and, a ballot being taken for the other positions, the following are the officers of the association for the year 1896:

President—A. White.

Vice-President—J. S. Bond.

Treasurer—Martin McMillan.

Recording Secretary—Thos. Mills.

Executive Committee—A. G. Booth, David Bell, F. Johnston and W. J. Sykes.

Messrs. Roberts, Mills and Williamson were re-elected trustees of the "special fund."

The question of R. M. Corrie's quarterly salary was referred to the Executive Committee.

DESERVING SPECIAL MENTION.

Scarsbrook's grand window display of china is a treat to see and should cause widespread comment and appreciation. The magnificent Doulton china service of 116 pieces in the centre of the window is a show in itself; the pattern is a rich floral design with a background of couleur de rose and finished in burnished gold. Other services of china of various makes, banqueting lamps and polished brass and onyx tables of elegant designs artistically arranged complete the exhibition, which would do honor to any large city establishment. We take much pleasure in complimenting Mr. Scarsbrook upon his enterprise in placing such superb wares in stock and upon the excellent taste he has exhibited in the display of his goods. His boot and shoe window also is at all times a model of neatness, and a testimonial to his good judgment in the selection of fashionable and up-to-date stock.—Advertiser, Petrolia.

The coughing of your customers worries us. Why don't you sell them B. F. P. cough drops?

Can you see in the dark?

If so, you won't require to use our **SOVEREIGN MATCHES** ---we guarantee them sure fire in any climate. We allow freight charges on 5 case lots.

Sole Wholesale Agents

H. A. NELSON & SONS, Toronto

California

"KURMA"

THE TEA OF TEAS
In lead pkgs only

Loose Muscatels

Get our quotations before placing your orders for this fruit.

DAVIDSON & HAY, WHOLESALE GROCERS, Toronto, Ont.

A Post Card does it!

C. P. R.

GRAND TRUNK

MICHIGAN CENTRAL

RAILWAYS

Just drop one in the office addressed to us
for anything in the way of

Cereal Breakfast Goods

It doesn't much matter what it is you are out of.

THE TILLSON COMPANY, Ltd. Tilsonburg, O

It has a name . . .

quality made it.

"Flag-Ship" Brand Canned Salmon is kept at the high standard which has made it famous. The large and continuous demand shows that careful buyers recognise this fact. Specify "FLAG-SHIP" BRAND in your next order for Salmon, then judge for yourself.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

LONDON GROCERS DISCUSS CONVENTION.

THE Retail Grocers' Association of London held its regular meeting on Dec. 3, with the president, Mr. W. H. McCutcheon, in the chair.

Several trade questions of local interest only were discussed and disposed of or laid over for further discussion at next meeting.

Considerable discussion took place on railroad employes purchasing produce in outside places and bringing them to the city and selling them to friends and neighbors. It was stated that this was carried on to a considerable extent, and that while the employes were perhaps not making much profit out of the transaction, it is a detriment to trade, and, in many cases, the railway companies were out the freight charges. There would be no objection to an employe bringing home what he requires for himself and family, but there were many cases mentioned where fruit, butter, eggs, etc., were brought in and sold to neighbors. It was thought that this question could well be taken up by all the associations in the large trade centres, and, if thought advisable, reported to the headquarters of the railway companies.

On motion this question was laid over for further discussion at next meeting.

The committee on the earlier closing of stores on Saturday evening reported pro-

gress, and some of the members reported that the movement was taking effect. Citizens were doing their trading earlier, and orders given on Saturday evening were accompanied with the request that they be delivered on Monday.

The next question discussed was the next annual outing. The feeling among the members was that while all of the four annual picnics were successful and exceedingly enjoyable, it would probably be as well to have a change, and the question of holding a convention of all the Grocers' Associations in Ontario was proposed and met with the approval of all the members present. It was suggested that excursions might be arranged for to some central point and amusement for the day arranged for and delegates appointed from each association to remain over, together with all the members and grocers who could do so, for a meeting next day, when important trade questions could be taken up and discussed, as there are many grievances in the trade that require united effort of the whole trade of the Dominion. Each association could arrange a list of such questions, and through the delegates, bring them before the meeting for discussion with a view of providing some means of dealing with them. It was felt that a general meeting of this kind would be of great benefit to the trade generally. It was accordingly moved and carried that the secretary report the minutes of the meeting to THE CANADIAN GROCER as the best means of reaching the different associations throughout the Dominion.

Mr. R. A. Jones said he would like to hear

some of the new members speak. There were some in the room that he had not met here before and could not call by name, and he would like to get acquainted.

Mr. Garfat responded. He said he had been a member for some months past, but something always occurred on meeting night to prevent him being present, but he had got here at last, and enjoyed the meeting very much. He would make extra effort to attend the meetings in future. He believed the meetings could be made a great benefit to the members and trade generally.

It was suggested that the grocers bring out a candidate or candidates for aldermanic honors at the coming municipal election, and Mr. F. Harley and Mr. R. W. Sharpe were mentioned as "good men and true" for the office. But as Mr. Sharpe was not present it was duly moved and carried that if Mr. Harley would consent to allow his name to be placed on the roll on nomination day as a candidate for one of the aldermanic chairs representing No. 2 Ward the members present would pledge themselves to give him their support. Mr. Harley tried to object, but the objection was not taken.

A social half hour's chat was enjoyed, and the meeting adjourned at 10 o'clock, to meet again on January 7, 1896.

Sister associations are requested to take up the question of a general picnic and convention and report to either THE CANADIAN GROCER or this association.

E. SUTTON, Sec.

If you want to get solid in your town and prevent your customers dying off, sell them B. F. P. cough drops.

Do you wish

**THE
Best
Gelatine**

In the world ?
To-day . . . ?



THEN BUY

Knox's

SPARKLING CALVES FOOT

Gelatine

IT IS THE PUREST MADE
MAKES 2 QUARTS JELLY

It is the only Gelatine used and endorsed by the
LEADING TEACHERS of COOKERY in the United
States.

Received the only MEDAL at the WORLD'S FAIR
for its

Strength, Purity and Good Flavor.

The New Granulated Package dissolves in two min-
utes; other brands take one hour.

WE GUARANTEE EVERY PACKAGE
SEND US A TRIAL ORDER

HAVE YOU TRIED

**Knox's
Crystallized
Fruit
Gelatine ?**

It is in dry powder form, already
flavored, simply needs dissolving in
boiling water and set aside to cool.

MAKES ONE QUART DELICIOUS JELLY

It is packed 3 dozen assorted
flavors in a case.

LET US SEND YOU A
SAMPLE ORDER

It is a good PROFIT MAKER.

We sell all the KNOX GELATINES,
for they are THE BEST.

YOU SHOULD TRY

**Knox's
Acidulated
Gelatine**

Is in Powder form. Requires
no lemons or other fruit.

♦ ♦

ONLY ONE TEASPOONFUL

of any extract you may desire,
sugar, and water, makes
two quarts Jelly.

♦ ♦

**The package for the
busy housekeeper**

Ask your Wholesale Grocer
for Knox Gelatines; if he
will not get them for you,
write us and we will see
that your order is filled.

A. E. RICHARDS & CO. Agents for Canada
CALEDONIA, ONT.



FOR
EXCELLENCE
PURITY and **STRENGTH**

THERE IS
NOTHING TO BEAT
THE
CROWN BRAND

FLAVORING
EXTRACTS

ROBERT GREIG
& CO.

MONTREAL

FULL RANGE 

Fancy Christmas Groceries

TABLE RAISINS

London Layers

Imperial Clusters

Fancy Clusters

London Layers

2½ " Cartoons.

Dehesa Clusters

Loose Muscatels

All varieties California Evaporated Fruits

Franco American Plum Pudding, pound tins

Glace Lemon, Orange and Citron Peels

Batger's Nonpareil and Compote Jellies

New Nuts, Tarragona S. S. Almonds

Valencia Shelled Almonds, Barcelona and
Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg



A LITTLE LEAVEN

Leaveneth the whole. Sell our goods and earn a reputation that can be only secured by having the full confidence of all of your customers. Those who sell the **Snow Drift Baking Powder** have the best article and command the best trade.

SEE PRICE LIST
IN THIS
JOURNAL.

The SNOW DRIFT CO.

Brantford, Ont.

WE ALWAYS CARRY

A full line, beautifully packed in

WHITE OPAL POTS

No retailer should be without it.



Hudson's Bay Company - Winnipeg

Sole agents for Manitoba and Northwest Territories.

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

NOTE TO ADVERTISERS.

Next week's issue (Dec. 20th) of THE CANADIAN GROCER will be our Christmas number. Copy for advertisements must be in our hands not later than Monday noon, Dec. 16th, to insure attention. This course is necessary owing to the extra large edition forced upon us by a very large amount of increased advertising and circulation.

A CUSTOMS REGULATION THAT ANNOYS BRITAIN.

A CABLE a few days ago announced that the London Chambers of Commerce had presented a memorial to the Home Office protesting against the Customs regulations adding to the price of goods purchased in bond the amount of the duty that would have been demanded had the goods remained in England and imposing a duty thereon. The petitioners asserted that the continuance of this rule would interfere with the transit trade of the United Kingdom.

The regulations which created the conditions against which the London Chambers of Commerce have entered a complaint are 58 and 68 of the Customs Act.

Section 58 declares that whenever an ad valorem duty is imposed on any goods imported into Canada the value for duty shall be the fair market value thereof when sold for home consumption in the principal markets of the country whence and at the time same were exported directly to Canada.

Section 68 says that the Governor-in-Council may provide that in the cases and in the conditions to be mentioned in the order-in-council goods bona fide exported to Canada from any country, but passing in transitu

through another country, shall be valued for duty as if they were imported directly from such country.

A sub-section of this latter section reads: "Goods that have entered for consumption or for warehouse, or that have been permitted to remain unclaimed, or that have been permitted to remain for any purpose in any other country intermediary between the country of export and Canada, shall not be considered as in transitu through such intermediary country, but shall be treated as goods imported from such intermediary country and valued and rated for duty accordingly."

Reading section 68 and its sub-section in conjunction with 58 the Customs Department decreed some time ago that in estimating the value of a commodity purchased in bond for duty-levying purposes, not only must the original cost be taken into consideration, but that the amount of the English or United States duty, as the case might be, must be added thereto as well. For instance, if a Canadian importer bought, say figs at equal to \$5.24 per cwt. If he imported them direct he would be taxed 25 per cent. by the Customs authorities, making the cost of the goods \$6.55, leaving freight, etc., out of the calculation. But if he bought he figs in bond in London at \$5.24 the case would be this: In addition to 25 per cent. on \$5.24 the Customs Appraiser in Canada would levy an additional 25 per cent. on the seven shillings per cwt., the amount of duty levied in England on figs imported into the country, bringing the cost up to \$6.93.

In other words, he who buys in London this class of figs pays thirty eight cents per cwt. more than he who buys direct from the country of production. If the figs had been bought in bond in New York the difference between them and the directly imported would be still greater, the duty on figs in the United States being a cent and a half per pound.

Prior to the rigid enforcement of this regulation importers frequently allowed goods coming into United States ports to go into the unclaimed warehouses, not claiming them till they had found a market for them either in Canada or the United States. Now, however, there must be documentary proof that the goods were originally destined for Canada, backed by the certificate of the United States Customs officials that they were thus designated when they arrived at the port of entry.

The primary object of these regulations is clearly to make the indirect importation of goods as difficult as possible, and, on the other hand, stimulate importation direct from country of production. In pursuance of this policy, England's transshipping trade must necessarily suffer, but all the suffering is not on its part: the Canadian importer is also a sufferer to some extent.

STEER FOR CASH PORT.

HE who would court success cannot to-day afford to dally with long credit. Years ago, when profits were large and competition less keen merchants could better afford to give twelve months' credit than they now can three months' credit.

There may be differences of opinion as to how near business can be done on a purely cash basis; but all will concede that the nearer the business is to that basis the nearer it is to the ideal.

The only way in which business can be done successfully to-day is by bringing the selling price of a commodity or article as near the purchasing price as possible. This may seem paradoxical, but it is true.

Some merchants, in their efforts to do this, slaughter prices. But in slaughtering prices they frequently slaughter themselves.

What is entailed in bringing the selling price of an article as near as possible to the purchasing price is the cutting down the cost of doing business to as fine a point as is consonant with efficiency.

It is not so much the width of the margin between the first cost of the goods he sells and the selling price thereof that constitutes a successful merchant as it is the money it costs to carry on business.

An apple may look beautiful to the eye while it is rotten at the core. And some merchants are apparently doing a business as successful as it is large, and yet they suddenly collapse, to the surprise of everyone not acquainted with their methods of doing business: they sold the goods all right, and perhaps got a good profit on the first cost, but their intermediary costs had swallowed the profits.

Every merchant who carries on a credit business naturally loses money. And of course the greater his losses are the more must he add to the cost of his goods, and every fraction that he is thus compelled to add to the original price of his goods counts against him in his race with the merchant who is not so heavily handicapped.

Obviously, then, every merchant should steer for the Cash Port.

AN ADVANCE IN SUGAR.

Montreal sugar refiners on Monday last advanced their price on yellows $\frac{1}{8}$ of a cent per lb. to $3\frac{1}{4}$ c., and granulated, it is expected, will be marked up to $4\frac{3}{8}$ c. before the week is out.

The advance is due to the increased demand at the recent decline in price, which has pulled down stocks materially during the past fortnight or ten days.

Both refineries also have been shut down recently, the St. Lawrence for almost a month and the Canada for over a fortnight, which, of course, has had a tendency to re-

duce stocks still further. Besides all this, the strong tone on refined sugar at New York last week had a sympathetic influence on Montreal refiners, who have been from $\frac{1}{4}$ to $\frac{3}{8}$ c. per lb. below the price in New York all along, so that when the latter market advanced last week it was felt that there was room for a rise. It is also generally believed that stocks in second hands are light, so that with outside markets firm, and these conditions ruling, a good business in sugar is expected for the balance of the month.

Last year at this time it was a general complaint that sugar prices were at rock bottom. Yet, allowing for the extra cost owing to change in duty, present prices are comparatively low.

At this time last year refiners were selling granulated at $\frac{3}{8}$ c. and yellows at 3 to $\frac{3}{8}$ c.

WE ARE AWFULLY SORRY.

THREE or four should-be advertisers in THE CANADIAN GROCER read a memo. printed in red ink on page 29 of last week, and jumping to the conclusion that we were giving away advertising space free, sent in their copy by first mail, and demanded the free space promised.

We are sorry to disappoint them, and, of course, we feel complimented that THE GROCER was worth the time taken up in writing copy for a free advertisement. We notice that when our representatives call on these same people soliciting an advertisement, they say that our rates are too high and that "no one reads the paper." If this is the case how did they see the memo referred to? The brightest, shrewdest and most enterprising firms in Canada and some of the largest in Great Britain advertise in THE GROCER year after year, and these advertisers tell us, and will tell any enquiring advertiser, that they know from experience that THE GROCER is read by the best houses in every part of Canada. Our rates do not seem high to them. Why? Because they are the class of business men who want a good thing, and are willing to pay for it. We don't want all the advertising that is done in this country, because we would not be paid for half of it; but we do want all the best firms.

To should-be advertisers in THE GROCER we say: Try the dozen or so papers in Canada who will give you space at your own price, and when your contract runs out you will find us ready to welcome you.

Any fool paper can secure subscribers, but brains in the editorial department must hold them. THE GROCER has the best writers available at its Montreal and Toronto offices, and in its various correspondents, and has more of them than any paper in Canada outside a few big dailies. "If you see it in THE GROCER it's so." This is why

the best business men everywhere take it. These editors demand big salaries. This is why THE GROCER'S advertising rates are higher than some others.

SCARCITY IN ORANGES.

Oranges continue to hold their own, and the situation looks to be all in favor of the seller. As the holiday season approaches the demand increases, and stocks are none too large to meet requirements.

So far this season Jamaicas have had it all their own way on the market, and it looks as though they will not be interfered with to any serious extent for some time to come.

To the failure of the Florida crop is due the strength of the comparatively sour Jamaica fruit this year.

This week will see the arrival of a few California and Valencia oranges, but they will not come in large enough quantities to bear the market.

So far we have heard of no Floridas being booked for Toronto.

THE GRENOBLE SITUATION.

Further shipments of Grenoble walnuts are on the way, but in the meantime the commodity is still scarce on the Canadian market. Some houses have none, while others have but very few in stock.

There are a few Marbots on the market, but as the bulk of the shipments have not yet come forward, there is a scarcity of these, more attention having been paid to these than would have otherwise been the case had there been a better supply of Grenoble walnuts. One Toronto broker, who was trying to pick up a few bales on the street for a local wholesaler, could not secure any except at a big advance in price.

FURTHER STRENGTH IN CURRANTS

The currant market is still gathering strength, this week's cables announcing prices firm with an upward tendency.

The situation in Canada has also its own particular features at the moment. Probably the most striking is in the fact that the price at which fine Filiatra currants, in assorted packages, are offering in this country is on an exact parity with the figures quoted in New York for the American staple in barrels. This American staple is from the Calamata district in Greece, and is much inferior in quality to anything that finds its way to the Canadian market. The realization of this fact makes the situation all the more interesting.

In view of the relatively lower prices now obtaining for them, it does not seem possible that the figures now obtaining for the finer goods can long remain where they are, and there is a general feeling among the trade that the present is not a bad moment for operating.

TEA PURCHASED IN BOND.

ANOTHER instance of what little reliance is to be placed upon daily newspapers in regard to purely trade matters was in evidence a few days ago.

While Controller Wallace was in Montreal last week, among the merchants that waited upon him was one in regard to nuts, under the French Treaty. The correspondents of the daily papers became acquainted with the fact that the merchant in question had interviewed the head of the Customs Department and the next morning the press of the country, Conservative as well as Reform, announced that the object sought was an amendment to the Customs affidavit required on "teas, nuts, etc., coming in transit through the United States."

The reply given by the Controller, we are told, was to the effect that tea direct was free, but that a duty of 10 per cent. was imposed on goods coming via all other countries, including the United States.

Feeling assured that the Controller could have made no such statement, THE CANADIAN GROCER interviewed Mr. Wallace on Wednesday while he was in Toronto, and his answer confirmed our conjecture.

As far as tea itself is concerned, it is free when imported direct or when purchased in bond in any country where tea is subject to a Customs duty, provided that there is satisfactory proof that the tea so purchased is such as might be entered for home consumption in the country where same is purchased. As there is no duty levied on tea in the United States, purchases of this commodity made in bond in that country could not be brought into Canada free; it would be subject to a duty of 10 per cent. As Great Britain imposes a duty on tea, purchases made in bond in that country come into Canada free.

As far as transshipments of merchandise generally are concerned, they are governed by the Customs Act, and according to that instrument goods can be transhipped via any country under the sun, and can come into Canada without any burdens being imposed because of that transshipment, as long as the goods have not been entered in any Customs warehouse in the country across which they were transhipped.

FIGS ARE DEARER.

Mail advices from Protopazzi Bros., London and Smyrna, report that the market on figs in London is very low for dark or "frosty" goods. Fine well-conditioned figs have advanced, now being worth 36s., cost and freight, an advance of 4s. per cwt., while common goods can be sold at 26s., cost and freight. The reason for the advance is that the bulk of the figs are not keeping well this year.

TORONTO IMPORTS AND EXPORTS.

THE imports for the port of Toronto during the month of October just passed totalled in value \$1,422,984.74, and the exports \$432,278. The figures for the corresponding month last year were \$1,193,448.94 and \$565,629. These returns show an appreciable increase in imports, while the exports seem to have fallen off considerably.

The most notable increases in imports occur in grain, hides and skins, iron and steel, dyes and chemicals, cottons, anthracite coal, leather, oil, soap and tea, while the imports in bituminous coal, earthenware, window glass and jewellery have fallen off. Following is a comparative statement of the imports during November, 1894, and November, 1895, particularly affecting grocers and general storekeepers:

	Nov. 1895.	Nov. 1894.
Ale, beer, porter.....	\$ 653	584
Animals	838	959
Breadstuffs	48,012	9,703
Drugs and medicines.....	20,306	20,727
Fish and products of.....	10,946	12,920
Fruits and nuts, dried.....	50,102	47,974
Fruits, green, viz., oranges and lemons.....	9,838	9,252
" others, dutiable.....	8,674	5,380
" not dutiable, bananas, olives, etc.....	2,111	2,774
Leather and manufactures of.....	22,643	17,838
Oils, mineral, linseed, etc., dutiable.....	14,532	9,667
" vegetable, undutiable.....	3,626	4,040
Pickles, sauces, capers, etc.....	1,449	2,499
Provisions, lard, meats, fresh and salt.....	1,816	4,567
" butter and cheese.....	741	701
Seeds and roots.....	4,820	4,640
Soap.....	11,349	5,152
Spices, ground and unground.....	5,021	4,571
Spirits.....	5,322	4,843
Wines, sparkling.....	1,865	1,510
" other than sparkling.....	3,440	2,839
Sugar.....	55	.....
Molasses and syrups.....	1,292	966
Tobacco leaf.....	2,675	6,760
Tobacco and cigars.....	3,074	1,919
Vegetables.....	365	883
Coffee.....	16,069	17,675
Tea.....	51,569	43,807
Dyes, chemicals, etc.....	31,748	29,889
Hides and skins.....	32,759	7,272

There has been a great falling off in the exports of wool, meats and agricultural products, while the output of manufactures and products of the forest has increased. The following gives details:

	Nov. 1895.	Nov. 1894.
The mine.....	\$ 149	20
Fisheries.....	.....	.....
Forest.....	27,415	18,080
Animals and their produce.....	180,039	257,200
Agricultural products.....	124,491	195,352
Manufactures.....	99,320	92,879
Miscellaneous.....	864	1,518
Total.....	\$432,278	\$565,029

ORANGES A DOLLAR HIGHER.

An interesting feature in green fruit during the past eight days has been the strength of the orange market.

Usually at this season Canadian dealers have been able to secure supplies of Florida fruit, but owing to the comparative failure of the crop in that state they have had to fall back on Jamaica oranges.

The stock of these is light and the result at this writing is a bare market in Montreal,

which western buyers swept as clean as a whistle at an advance of \$1 per barrel, what few lots there are now being held firm at \$8.

There is a cargo of Jamaica stock arriving at New York this week, and Montreal buyers have gone down to attend the sale, but they expect that prices will rule high for the reasons already mentioned.

DRY-PLUCKED POULTRY.

It is not long since THE CANADIAN GROCER advised country merchants to send into the cities dry-plucked poultry.

Scalded poultry does not show off to advantage, nor does it keep fresh as long as dry-plucked. As a result, large quantities of scalded poultry brought into Toronto lately have brought prices lower than dry-plucked would have done.

This matter is worth careful attention.

THREE-CROWN CALIFORNIAS.

The other week reference was made to the low price of three-crown California raisins as compared with four-crown fruit, and also that they were considered good value for the money.

This fact, it appears, is attracting more attention now across the lines, and reports are current of an effort to concentrate the stocks of California three-crown fruit.

Commission men in Montreal are advised that this development has stimulated the interest of buyers, and that receivers have had more enquiry lately. They do not consider it likely, however, that any effort to concentrate the supply will be successful, as the packers on the Coast will prefer to protect their own customers, and the inducement offered would have to be something substantial to make them follow any other course.

All this goes to show that three-crown are not dear at present prices, and it is not surprising that consumers are turning their attention to them as good keeping stock.

OUR CANNED GOODS WANTED.

Robert Little, of John Little & Co., Ltd., importers and jobbers, London and Singapore, is in Canada on his way from Singapore to London. He was in Toronto this week to see W. Boulter & Sons, to figure on shipments of canned fruits and vegetables to Singapore. This city is the principal point in the Straits Settlements, and imports very largely from the United States. Mr. Little saw Boulter & Sons' advertisement in THE CANADIAN GROCER. He called at their Toronto factory and sampled a number of the lines they pack, and was very much pleased with them. The good brands of Canadian canned fruits and vegetables he found are much superior to those exported from San Francisco; though sometimes smaller in size they are more delicate and much richer in

flavor. This is the reputation they are making for themselves in other foreign countries. He has asked for a few samples to be sent out, and he is also taking a complete set of labels with him.

APPLES IN BOXES.

A new experiment in apple exporting was tried recently at Montreal. It was the shipment of apples to Liverpool packed in boxes and all selected hand-picked fruit.

Hart & Tuckwell, McGill street, are the firm who have made the new departure from the old barrel method, and they will know what the results are by Friday of the present week, when they expect to receive an account of sales.

A SNAKE AMONG BANANAS.

Dawson & Co., of Toronto, recently sent an expressman to deliver a large bunch of bananas to an Italian, in the west end. On the way the driver was almost startled out of his head by the appearance, from the midst of the yellow fruit, of the head of a snake. He claims that he hadn't had a thing to drink either.

On arriving at the Italian's a neighbor who makes a hobby of serpents was sent for, and, after great trouble, his snakeship was transferred, furious and hissing, to a box, and imprisoned therein.

The snake was of a dark hue, and adorned with distinctly marked grey spots. It measured five feet from head to tail.

NEW HARBOR COMMISSIONER.

Mr. Hormidas Laporte, head of the large wholesale grocery firm of Laporte, Martin & Cie., and president of the Chambre de Commerce, has been appointed a member of the Montreal Harbor Board, to succeed the late Ald. Hurteau. Mr. Laporte is a self-made man, of forty-five years of age, who is widely known in French-Canadian business circles. He was born at Lachine, and when he first came to Montreal worked for five years in factories and went to night schools. At twenty he entered the grocery trade, with which he has been connected for twenty-five years. He has been a member of the Council of the Chambre de Commerce for seven years, and has been President-General of the Alliance Nationale since its foundation. He has been a member of the Board of Trade for some years. Mr. Laporte has always taken a lively interest in commercial and navigation matters, and his friends predict he will make a good commissioner.

LATE BUSINESS CHANGES.

W. T. Wickham & Co., wholesale grocers, Brantford, Ont., have assigned.—The Perth Canning Co. (Ltd.), Perth, Ont., has obtained a charter.—J. J. Russell, baker and grocer, Ridgeway, Ont., is dead.



HE'LL BE AFTER YOU

That is, one of our representatives will be after you for an advertisement for our Christmas Number if you do not send it in. Don't wait for him, but let us have copy at once. You will be disappointed if you are not in our columns. **THE CANADIAN GROCER**, Toronto or Montreal.

Storekeepers

who cater to a country trade must keep

Salt

to suit their customers.

A MEDIUM GRAIN SALT

is what farmers require. We sell it.

**The Canada
Salt Association**
CLINTON, ONT.

ASK YOUR WHOLESALE



CANADIAN LEAF CHEWING TOBACCO

Made in all size plugs.

Cheapest and best.

F. W. HUDSON & CO. = = = Toronto, Ont.

WRITE US FOR SAMPLES

AGENTS FOR ONTARIO

Grand Sultan COFFEE

Ground or Whole.

**GRAND
MOGUL
TEA.**
1/2 & 1lb. AIR TIGHT PKGS.
EXGELS ALL OTHERS

Aunt Polly SELF-RISING PANCAKE FLOUR

2 1/2 lb. Packages.
Best seller ever offered.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

LONDON, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

SUGAR has suddenly become the centre of interest on the market, all the refineries having put their prices up on Monday last on yellows, while the Acadia also marked its granulated up $\frac{1}{8}$ c. The general feeling is stronger in consequence, and there is a better demand. Dried fruits for the holiday trade are still coming in, but the wholesalers are just now principally devoting their energies to shipping out. Currants are a little firmer in the primary markets. Dates and figs are also higher. Canned goods are quiet and steady. Coffees are in good demand. Outside those of Ceylon growth, teas are attracting little or no attention. Spices for the Christmas trade are still in demand. The activity of nuts is one of the features of the market. Payments are fairly satisfactory.

CANNED GOODS.

There is no special feature to note. Canned vegetables are quiet and steady, and the same may be said regarding salmon. We quote: Tomatoes, $77\frac{1}{2}$ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.50 to \$1.55; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

COFFEE.

The demand is brisk for green Rio coffees, particularly those of the better grades. The New York market is unsettled in Brazilian growths. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22 $\frac{1}{2}$ c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

The market is excited, both the Montreal and the Acadia refineries having advanced prices on yellows $\frac{1}{8}$ c., while the latter marked its granulated up a like sum also. The wholesalers are also firmer in their views, and $\frac{4}{8}$ c. is now as a rule the lowest figure at which granulated can be obtained while the range runs from $\frac{4}{8}$ to $\frac{4}{8}$. Since the advance, orders have been coming in much faster, and any sugars offered at old prices are eagerly taken by retailers. The advance was induced by a sharp appreciation in raws. Centrifugals at the time of writing are about $\frac{3}{8}$ c. per lb. above the lowest point touched some weeks ago, and beets are up 9d. from lowest point touched this fall. The reason that yellows show more strength on the Canadian market than

granulated is, the refiners claim; that they have for some time been from $\frac{1}{8}$ to $\frac{1}{4}$ c. per lb. below the parity of granulated. We quote: Granulated, No. 1, $4\frac{3}{8}$ to $4\frac{1}{2}$ c.; yellows, $3\frac{1}{4}$ c. up.

SYRUPS.

Syrups are still scarce, but there is not much demand. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is the usual quiet seasonable trade doing. We quote: New Orleans, barrels, 25 to 32c.; half-barrels, $33\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

SPICES.

Christmas spices are still in good demand, and prices are much as before. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; all-spice, 14 to 18c.

NUTS.

Nuts of all descriptions are in good demand, with Grenobles still scarce. We quote as follows: Brazil nuts, 12 to 13c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 14 to 14 $\frac{1}{2}$ c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11 $\frac{1}{2}$ to 12 $\frac{1}{2}$ c. Marbot walnuts, 12 $\frac{1}{2}$ c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10 $\frac{1}{2}$ to 11c. for small lots; pecans, 10 $\frac{1}{2}$ to 11c.

TEAS.

The only teas which are at the moment receiving anything like attention are those of Ceylon growth, and for them there is a good demand, both on wholesale and retail account. Flavoury Ceylon teas are firm. The activity which has characterized the demand for Young Hysons has quieted down during the past week. There is nothing to be noted regarded other descriptions of teas. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins continue in good demand with prices in the primary markets still strong. We quote: Off-stalk, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; fine off-stalk, 5 to 5 $\frac{1}{2}$ c.; selected, 6 to 6 $\frac{1}{2}$ c.; layers, 6 $\frac{1}{2}$ c.

Currants are cabled firm, with an upward tendency. Locally the demand continues good. We quote: Fine Filhatras, in barrels, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; ditto, half-barrels, $4\frac{1}{4}$ to $4\frac{3}{4}$ c.; ditto, half-cases, $4\frac{3}{4}$ to 5c.; Casalinas, cases, 5 to 5 $\frac{1}{4}$ c.; Vostizzas, cases, 6 to 6 $\frac{1}{2}$ c.; ditto, half-cases, 6 $\frac{1}{2}$ to 6 $\frac{3}{4}$ c.; ditto extra fine, 6 $\frac{3}{4}$ to 7 $\frac{1}{4}$ c.; ditto, half-cases, 7 $\frac{1}{4}$ to 7 $\frac{1}{2}$ c.

Malaga raisins of the finer grades are

about cleaned out, while the demand continues good. We quote: London layers, \$2 to \$2.20; black baskets, \$2.75 to \$3.20; blue baskets, \$3.25 to \$3.50; choice clusters, \$3.25 to \$3.50; Dehesa clusters, \$4 to \$4.50; Royal clusters, \$5 to \$5.25; Royal Buckingham clusters, \$4.50; Non-Plus-Ultra and Royal Windsor, \$6.50.

There is nothing new to note regarding prunes beyond the fact that some grades of California prunes are already cleaned out on the Coast. We quote prunes: Bosnias, "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7 $\frac{3}{4}$ c.; "U," 110-115 to lb., 6 $\frac{3}{4}$ c.; California prunes, 40-50, 10 to 10 $\frac{1}{2}$ c. per lb.; 50-60 to box, 9 $\frac{1}{2}$ c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8 $\frac{1}{2}$ c. per lb.; French, 5 to 6c.

California evaporated fruits continue in good demand. Apricots on the Coast are about cleaned out of first hands, and shippers are holding prices about as high as the goods are being sold for on the Canadian market. We quote: Apricots, 13 $\frac{1}{2}$ to 15c.; peaches, 10 $\frac{1}{2}$ to 12 $\frac{1}{2}$ c.; pears, 10 $\frac{1}{2}$ to 12 $\frac{1}{2}$ c.; plums, 6 $\frac{1}{2}$ c. for unpitted, and 12 $\frac{1}{2}$ c. for pitted; nectarines, 11 to 13c.

California 4-crown loose muscatels are scarce and firmer. Other kinds are in good supply and unchanged. We quote 5 $\frac{1}{2}$ to 6 $\frac{1}{2}$ c.

Sultana raisins are in good demand at 5 to 6 $\frac{1}{2}$ c.

The market is now pretty well supplied with dates, the first shipment via London being now on the market. Prices are higher in the primary markets, latest quotations from London being about 1s. 9d. above the price of shipments now arriving.

GREEN FRUIT.

Business is reported excellent among fruit men. The stocks of lemons show fine quality, and they are plentiful enough to be easy just now, but a firming up, if not an advance, is expected to transpire shortly. Oranges are

IF YOU HAVE ANY "SALADA"

CEYLON TEA

in your store that in your opinion is not giving satisfaction we will gladly return you your money for it if you ship it back to us. Many teas, loose and packets, are highly lauded. Is there as much said in favor of any one of them as is said in the above few lines.

P. C. LARKIN & CO.

Wholesale Agents.

25 Front St. East.

and

TORONTO

318 St. Paul St., MONTREAL

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 57 Colborne St.
 WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

scarce, Jamaicas having it a good deal their own way, with small lots of Mediterranean and California fruit coming in at high prices. Apples are a trifle easier, as are domestic onions. There is nothing else new to record. We quote: Lemons—Messina, \$3 to \$4 per box; Malaga, in half-chests, \$5 to \$6, boxes, \$2.50 to \$3. Oranges—Jamaicas, in boxes, \$5 to \$5.50; in bbls., \$10; Valencias, 420's, \$5; 714's, 5.50. Bananas, \$1.40 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$1.50 to \$3 a barrel; domestic grapes, in cases, 65 to 75c.; Malaga grapes, \$5 to \$7 per keg; pears, 40 to 50c.; domestic onions, 60 to 65c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; hickory nuts, \$1.80 to \$2 per bush.; lime fruit, \$13 per bbl.

BUTTER, CHEESE, POULTRY, EGGS.

BUTTER—The principal receipts of butter are now confined to large rolls, which usually find a ready sale. The receipts of dairy tubs are light, but this is not felt much as very little enquiry is heard for this particular line. It is difficult to move medium and low grade butter at any price. We quote: Old summer dairy and store packed, 8 to 12c.; fresh large rolls, 15 to 16c.; fresh lb. prints, 16 to 17c.; fresh tubs, 16 to 17c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c.

CHEESE—There is a better enquiry for export cheese, and dealers are looking for better prices, which should transpire any way about the first of the year. It is stated that the quantity of cheese held is much smaller than usual. We quote: Summer month makes, 9c.; September and October makes, 9½ to 10c.

EGGS—Are still firm. Fresh eggs bring 16 to 17½c.; new laid, 20c.; first-class pickled, 14 to 14½c.; No. 2 stock-pickled, 13½c.

POULTRY—Geese and turkeys are a little higher than last week, chiefly because of the colder weather. Receipts are still large. We quote: Geese, 4½ to 5c. per lb.; turkeys, 5 to 7c. per lb.; chickens, 20 to 30c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers are selling at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firm at 7 to 7½c. per lb.

POTATOES—Nothing new. The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz. Honey seems scarce.

PROVISIONS AND DRESSED HOGS.

Hogs are coming in freely, but prices are about the same both in hogs and hog products. Hogs bring \$4.50 to \$4.60. Products are quoted thus:

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7 to 7½c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8 to 8¼c.; pails, 8¼c.

BARREL PORK—Canadian heavy mess, \$14; Canadian short-cut, \$15; clear shoulder mess, \$12; shoulder mess, \$11.50.

FISH.

Trade is brightening up. Lake Superior whitefish is now on the market. Oysters are this week quoted at \$1.25 for standards and \$1.65 for selects. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 71c.; red, 68c.; goose, 54c. per bushel.

OATS—We quote: 27 to 28c. per bushel.

BARLEY—Quoted at 30 to 44½c. per bushel.

FLOUR—Has declined still a little from last week's prices. We quote: Ontario straight roller, \$3 to \$3.05; Manitoba, \$3.50 to \$3.60; patents, \$3.60 to \$3.75.

HAY—Is scarce and in demand. Large

LOOK AHEAD

Store your goods in our warehouse for safe keeping and awaiting winter prices.

W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO.,

TORONTO, ONT.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter	Lard	Cheese
Eggs	Apples	Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

WHITE & CO.

TORONTO

Are offering special bargains in the following
Xmas lines, viz:

Valencia Oranges Jamaica Oranges
Messina Lemons

Cape Cod and Jersey Cranberries

Malaga Grapes Figs and Dates

Nuts and Bananas Fish and Oysters

P.S.—Consignments of Butter, Eggs, and
Poultry solicited.

Sea Food

"GEM OF THE SEA."

1 and 2 lb. Blocks.

"FAVORITE."

Pure Cod. 1 and 2 lb. Blocks.

"SATISFACTION."

Boneless Fish. 25 and 40 lb. Boxes.

PACKED BY

LEONARD BROTHERS

ST. JOHN, N.B.

For sale by

Davidson & Hay, Toronto, Ont.

COWAN'S
COCOAS
OFFEES
CHOCOLATES
AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

quantities are bought at \$13.50 to \$14.50, while \$15 to \$16 is the figure for ton lots.

BREAKFAST FOODS—Easy at last week's prices. We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

SALT.

We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—No change. Dealers are paying 5, 4 and 3c. respectively for Nos. 1, 2 and 3. Cured are nominal at 6¼c., trade being slow.

CALFSKINS—Are still quoted at 6½c. per lb.

SHEEPSKINS—Lambskins and shearlings are still quoted at 75c.

WOOL—Trade continues quiet. We quote: Fleece combing, 24c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Crude is very firm and prices for refined are likely to advance. Merchants all over Ontario are endeavoring to get oil below quotations, but they are not likely to succeed. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½ to 17c.; carbon safety, 18½ to 19c.; Canadian water white, 18½ to 19c.; American water white, 21½ to 22c.; photogene, 22 to 23c.

MARKET NOTES.

Figs are dearer in London.

Sugars are ¼c. per lb. dearer.

Clemes Bros. have lime fruit in barrels in stock.

Currants are firmer in the primary markets.

Dawson & Co. have some Jamaica oranges in barrels.

Dawson & Co. have some choice comb honey in stock.

Dawson & Co. shipped two more cars of apples to Glasgow this week.

Lake trout, whitefish and herrings are in store with H. P. Eckardt & Co.

Clemes Bros. report the arrival of a car of bananas for the Christmas trade.

Warren Bros. & Boomer are in receipt of their second shipment of dates.

Perkins, Ince & Co. have a shipment of Grenoble walnuts close at hand.

Dates are 1s. 9d. dearer in London than shipments now arriving in Canada.

John Sloan & Co. are in receipt of a carload of canned goods, composed of "Extra

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.

We handle a special line of kettle-rendered Lard.

IT SELLS WELL

"Royal City"

3-lb. bar, clean, fine Household Soap

The GUELPH SOAP CO.,
GUELPH, ONT.

Rutherford, Marshall & Co.

Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

. . Full lines for **XMAS**

JAMAICA ORANGES.

VALENCIA ORANGES

MESSINA LEMONS . .

Send
Your
Orders.

Cranberries
Malaga Grapes

NUTS all kinds.

CLEMES BROS., TORONTO

Sugar Cured

Hams, Shoulders,
Bacon, all of Finest
Selected Stock.

I HAVE THE FINEST LARD.
ALL GOODS GUARANTEED.

T. R. F. CASE, Seaforth, Ont.

Don't Delay in ordering your Christmas Confectionery from JAS. McLAUCHLAN & SONS, OWEN SOUND.

Faultless" corn, "Extra Faultless" Golden Wax beans, "Refugee" beans and "Refugee" baked beans.

McWilliam & Everist are just in receipt of 500 cases of Valencia oranges.

Dawson & Co. have a stock of Valencia oranges, both 420's and 714's, in stock.

A second shipment of new Halloween dates are in store with the Eby, Blain Co., Ltd.

Rutherford, Marshall & Co. received a consignment of honey in 5, 10 and 60 lb. tin cases.

White & Co. have new oranges, lemons, bananas, nuts, etc., to supply the Xmas demand.

McWilliam & Everist have in a car of California navel oranges—the first arrivals of the season.

The Eby, Blain Co., Ltd., are in receipt of another shipment of California evaporated fruit in bags.

The Canned Goods Packers' Association will meet at the Walker House, Toronto, next Tuesday, Dec. 17.

An order for fifteen hundred barrels of cornmeal is being filled for a Boston firm by the Tillson Milling Company, of Tilsonburg.

T. Kinnear & Co. report that they have in stock a full line of California prunes, French prunes, Grenoble walnuts, filberts and almonds.

H. P. Eckardt & Co. have the latest and most improved corn popper on the market, and will be pleased to forward a cut of same on application.

The Bloomfield Canning Factory in Prince Edward County, Ont., is going out of business. They have disposed of their stock and the tins.

H. P. Eckardt & Co. have the following lines of nuts now in stock: Grenoble and Marbot walnuts, Tarragona and Formagetta almonds, Sicily filberts, pecans, Brazils and pea nuts.

James McLauchlan & Sons' 1-lb. soda package appeared this month in a very attractive new label. Judging by increased sales, it is appreciated both by merchants and consumers.

The Pure Gold Manufacturing Co., of Toronto, are putting a baking powder on the market in lamp glass. The glasses are sealed and make a perfect container. The idea has been patented.

"There is one thing to say in favor of packet teas," said a prominent retail grocer to-day. "when it is handled like the Salada people handle theirs. It is never cut in price,

and, as their advertisement say, it is never peddled or sold in departmental stores, but by grocers only."

Mr. Boulter, of Picton, is at Woodstock attending the annual meeting of the Ontario Fruit Growers' Association, of which he is a director, representing Hastings, Lennox, Addington and Prince Edward counties. He read a very practical paper on the shipping of apples to British Columbia. Mr. Boulter has 2,000 apple-bearing trees in Prince Edward County, and has been shipping in carload lots to the extremes of Canada, British Columbia and Prince Edward Island.

Sam. Nesbit, of Brighton, Ont., export dealer in fruits and a constant reader of THE GROCER, is making large shipments of apples to England. His warehouses have a storing capacity of 35,000 barrels, and he has made a reputation of handling the best fruit. At the present time he is making a change in his mode of shipment: The fruit is carefully selected, rolled in tissue paper and neatly packed in boxes containing about a bushel. Central Ontario, the district in which Brighton is situated, is unsurpassed for producing apples that excel in flavor and keeping qualities.

QUEBEC MARKETS

MONTREAL, Dec. 12, 1895.

GROCERIES.

THE grocery market has exhibited a fair degree of activity during the week and several of the leading staple lines have shown more firmness. This has been notably the case with refined sugars, the best inside price for yellows having been advanced $\frac{1}{8}$ c., while the price of granulated is certain to go up to a similar extent in the course of a day or so, if not before. Syrups have been more actively enquired for also and prices have ruled firm in consequence, as stocks are light. Dried fruits continue in good enquiry and values are either steady or firmer. Ordinary off-stalk Valencias are very difficult to get, only a few of the jobbers here having any, while supplies of all grades of fruit in first hands are exhausted this week. Arrivals of new nuts are noted and the market generally is steady. Absolute scarcity of shelled walnuts is a feature in this connection, and they have sold 5c. higher owing to this fact. New dates are now in stock and prices have settled down a trifle, but not materially. In canned goods business is quiet and the same

can be said of green fruit, with the exception of oranges, which are excited and higher.

SUGAR.

The easy feeling that has ruled in sugar has been entirely dissipated, and at this writing the market has a distinctly firmer tendency. Both granulated and yellows are wanted, the inside price for the former being $3\frac{1}{4}$ c. at the refineries, the latter advancing $\frac{1}{8}$ c. on Monday, and it is expected that granulated will also advance to the same extent every minute. As a result of this firmer feeling there is a brisk business from first to second hands, while demand from retailers is also commencing to pick up. We quote the jobbing range firmer at $4\frac{3}{4}$ c. for granulated, and yellows, $3\frac{3}{4}$ to 4c., as to grade.

SYRUPS.

There has been more demand for syrup during the past week, as jobbers note enquiry from customers and find that their stocks are light. As a result they have been freer buyers from the refineries who also are not over supplied. The result is a firm feeling and the very best price this week is $1\frac{1}{4}$ c. for round lots, while the higher grades range up to $2\frac{3}{4}$ c. per lb. These are refiners' prices, and for jobbing lots from second hands we quote $1\frac{1}{8}$ to $2\frac{1}{2}$ c., as to grade.

MOLASSES.

The molasses market has not furnished any new feature, business ruling quiet, while prices are held steady, the stock here being concentrated in few hands. We quote: Barbadoes 36 to 37c., and Porto Rico, 35c. Round lots of the latter have been offering at 32c., but we do not hear of business resulting.

RICE.

A fairly active business has been done in rice, and prices are steady. We quote at the mills: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B., \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

There has been an improved demand for spices, but no change in prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

COFFEE.

The coffee market has been quiet in a wholesale way, for aside from some parcels of Rio and Maracaibo at steady prices, no straight lots have been moved. We quote green bean: Maracaibo, $19\frac{1}{2}$ to $21\frac{1}{2}$ c.;

WE ARE
PAYING
CASH
FOR

DRIED-APPLES-



W. B. BAYLEY & CO.
EXPORT BROKERS

42 FRONT ST. E. Toronto

RUN OVER

this list and see if you want any

Valencia Raisins, Off-Stalk, F.O.S., or Selected.
Malaga " Bevan's or Rein's, all lines.
Seedless " Kegs, 112 lbs.
Sultana " "Best" and "Selected."
Loose Muscatel Raisins, (California) 3 and 4 Cr.
Cal. Evaporated Apricots
Cal. Evaporated Peaches
Cal. Evaporated Pears
Cal. Evaporated White Nectarines
Cal. French Prunes, 60/70s, 70/80s, 80/90s.
Cal. Egg Plums, (Pitted.)
Cal. Egg Plums, (Unpitted.) boxes 25 lbs.
Cal. French Prunes, 40/50s, 50/60s, 60/70s. Cases
Bordeaux Prunes, Cases 50 lbs.
Nuts, all kinds
Valencia Shelled Almonds
Jordan Shelled Almonds
Peels, Lemon, Orange and Citron—Drained or Candied—
 Finest Imported and Domestic.
Bensdorp's Royal Dutch Cocoa
Figs, Natural, bags and boxes.
Figs, Finest Eleme, 5, 10, 20, 28-lb. boxes.
Dates, Bright Hallowee

IN BAGS.

For
Your
Xmas
Trade

Order Now—If you're in a hurry, WIRE US AT OUR EXPENSE.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - CANADA

Rio, 18½ to 19c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, 28 to 32c.

TEAS.

The tea market continues quiet but steady, a fair distributing trade being noted from second hands. Some parcels of Japans which changed hands at 16 to 19c., as to grade, ranging from medium up, was the the only large business that we noted. Black teas have exhibited a rather easier tone, but a quotable change has hardly been established. Some offers of Ceylons and Indians have also been made at better terms for the buyer. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

The Valencia raisin position is, if anything, firmer this week than last. All the stock in first hands has been absorbed, and the supplies of ordinary off-stalk in second hands are very light. In fact, some of the jobbing houses are entirely out of them. For this reason the market is very firm. We quote: Ordinary off-stalk, 4 to 4¼c.; fine off stalk, 4½ to 4¾c.; selected, 5½ to 5¾c., and layers, 6¼ to 6½c.

Business in California raisins has been quite brisk during the week. Arrivals of both 4 and 3-crown fruit which came to hand this week, still show the same fine quality. Prices are steady at 7c. for 4-crown, and 5½c. for 3-crown.

Sultana raisins are a small stock here, only one or two houses having any on hand. They are held at 6 to 6½c.

Retailers have supplied themselves pretty well ahead with table fruit, and the sorting demand on holiday account has not made itself felt yet. We quote Malagas as follows: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

There has been a good demand for currants at steady prices. We quote: 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in half-cases.

Stocks of new Bosnia prunes are now fairly large, but the market rules firm, as quoted last week, at 6 to 6½c. Ordinary French prunes have sold at 4½c., while French plums range from 8 to 14c., as to quality.

California prunes are arriving, and there have been sales of 80's at 8c.

The fig market rules active, with prices steady. We quote in boxes: 10-lb., 9 to 10c.; 20-lb., 14 to 15c.; and 50-lb., 16 to 17c.

The date market has settled down a trifle, with the arrivals of further shipments. The tone, however, is steady at 4½ to 5c., as to grade.

NUTS.

There has been an active trade in nuts, while prices are firm on the whole. Grenoble nuts have been freely enquired for, and sell firm at 12 to 13c. In a jobbing way, though we hear of transactions in round lots at 11½c. Shelled nuts are practically exhausted here, walnuts having sold as high as 30c. We quote: Grenoble walnuts, 12 to 13c.; filberts, 7½ to 8c.; Tarragona almonds, 11 to 11½c.; pecans, 9 to 14c., and shelled walnuts 27 to 30c.

CANNED GOODS.

There has been little change or improvement in canned goods during the week, demand both from first and second hands

ruling quiet. We quote as follows: Lobsters, talls, \$8 per case; flats, \$9 to \$9.50; sardines, ordinary brands, \$7 to \$8.50; best brands, \$9.50 to \$10.50; salmon, \$1.25 to \$1.30 per doz.; tomatoes, 75 to 80c.; peaches, \$2 to \$2.25; corn, 85 to 90c.; marrowfat peas, 95c. to \$1; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$1.75 to \$2; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There has been a fairly active trade in wines and spirits during the week. Agents for Scotch, Irish and Canadian whiskies note a good demand on city account, and have also booked some satisfactory orders from both Eastern and Western Ontario. In wines business is quiet, but demand is expected to improve in a sorting way shortly on Christmas account.

GREEN FRUIT.

The main feature of the fruit market this week has been the scarcity and demand for oranges.

APPLES—Quiet locally, but export account sales show good profits. We quote prices firm at \$2.50 to \$3.

GRAPES—There is no change in Spanish grapes, which job out in kegs at \$5 to \$6 as to grade.

ORANGES—The market is completely bare of oranges, and Jamaicas, the only stock offering, are \$1 a barrel higher at \$8.

LEMONS—There is only a quiet trade doing in lemons at \$2.50 to \$3.50 as to grade.

SPANISH ONIONS—These continue quiet and steady at 40 to 45c. per crate.

FISH.

The cold weather and the demand on account of religious observances has maintained prices on fresh fish of all kinds, which have ruled very active. Haddock are firmer at 4½c. per lb., while cod are held steady at 3c. Frozen salmon meet a free sale at 10c., and fresh herrings at \$1.50 per 100. There has been a good demand for smelts at 6c.

In pickled fish herrings have continued slow at \$4.25 to \$4.50 for No. 1 N.S., and No. 1 Labrador, \$5.25. Car lots of No. 1 green cod are quoted at \$4 to \$4.15, and small lots, \$4.25 to \$4.50. B.C. salmon range from \$10.50 to \$11 for No. 2, and Labrador, \$13. No. 2 mackerel move at \$17.50, and No. 1 lake trout, \$4.25 to \$4.50 per keg.

In prepared fish, boneless and dried cod-fish are in good supply, while there is a fair trade in smoked fish. We quote: Boneless cod, 6c.; boneless haddock, 5c.; boneless fish, 3¾c.; shredded fish, 11c.; dried, 4¼ to 4½c.; haddies, 6½ to 7c. per lb.; kippered herrings, \$1.50 to \$1.65 per box; Yarmouth bloaters, 90c. to \$1 per box, and smoked herrings 8 to 10c. per box.

COUNTRY PRODUCE.

EGGS—The demand for small lots of eggs is good, and the market is more active, but values show no change. We quote choice candled at 14 to 15c., and ordinary stock at 11½ to 12c. per dozen.

BEANS—Are slow, and carloads of choice hand-picked are offered at \$1.05 to \$1.10, and small quantities at \$1.20 to \$1.30.

POTATOES—In potatoes rather more business is done, and the market is firmer, choice Early Rose in car lots selling at 40 to 45c. per bag.

POULTRY—There is more enquiry for poultry, but owing to the heavy receipts and the already excessive supplies on the mar-

ket, dealers cannot get any advance in prices; in fact, some of them state that 7½c. is the very outside figure they obtain for fine turkeys. Turkeys sell at 7 to 8c.; chickens at 6 to 6½c.; fowls at 5c.; geese at 5c. and ducks at 7 to 7½c. per lb.

DRESSED HOGS—There is a fair demand for dressed hogs. The supply is still in excess of the requirements, and sales are made at \$4.75 to \$4.80 for car lots, and at \$5 to \$5.25 per 100 lbs., in a jobbing way.

PROVISIONS.

There was no new feature in the local provision market to note. The feeling is about steady and the volume of business doing is small. We quote: Canadian short cut, clear, \$13.50; Canadian short cut, mess, \$14; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¼ to 8½c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

FLOUR, MEAL AND FEED.

There continues to be a good local and country demand for flour, and the market rules fairly active and steady. We quote: Winter wheat, \$3.65 to \$4.00; spring wheat, patents, \$3.75 to \$3.95; straight roller, \$3.50 to \$3.60; straight roller, bags, \$1.65 to \$1.75; extra bags, \$1.55 to \$1.60; Manitoba strong bakers', \$3.40 to \$3.75.

Oatmeal rules quiet and easy, holders being disposed to shade prices in order to effect sales. We quote: Standard, bbls., \$3 to \$3.10; granulated, bbls., \$3 to \$3.15; rolled oats, bbls., \$3 to \$3.15.

There was no change in feed, prices being steady with a fair trade doing. We quote: Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$19 to \$20.

CHEESE AND BUTTER.

The cheese market fails to show any change beyond the fact that buyers exhibit a disposition to advance bids. They are still below what holders want, and nothing of importance results. The range, therefore, is still a nominal one, between 8½ to 9½c. as to quality.

The butter market continues dull and unchanged. Creamery moves slowly at 20 to 20½c., and Townships' dairy at 18 to 19c.

HAY.

The hay market continues firm at \$13 for No. 1 and \$12 for No. 2.

ASHES.

There is no change. They continue steady at the decline. We quote: Firsts, \$3.70; seconds, \$3.50, and pearls, \$4.65 per 100 lbs.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

BEARDSLEY'S SHREDDED CODFISH

TRADE
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley,
AGENTS: { Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

BIRD SEED.

Worse than
Wasted is
money spent in
poor Bird Seed, for it is not only a
waste of money but injures your
customers' birds. Ask your whole-
saler for "Brock's Bird Seed," which is excelled
by none.



NICHOLSON & BROCK - TORONTO

BELL'S SPICED SEASONING

For over 25 years the favorite American

POULTRY DRESSING

Agent for Canada:

WM. H. DUNN, Montreal

Dawson & Co.

FRUIT
PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Mince Meat

Fine English Mince Meat, in 5,
12, 27 and 60 lb. pails.

GUARANTEED PERFECTLY FRESH.

Made of the Choicest Fruits and
Spices, carefully and neatly put
up, and at low prices.

F. W. FEARMAN

HAMILTON

MONTREAL NOTES.

Both yellow and granulated sugars have
been marked up $\frac{1}{8}$ c. at the refineries this
week.

Mail advices from London to commercial
brokers here say that November developed
a more cheerful tone in the tea market both
for Indians and Ceylons, but that it did not
last, and that the month closed dull, with
round lots taken out of the catalogues un-
sold.

All the Valencia raisins in first hands have
been absorbed, and only a few of the jobbing
houses have a stock of ordinary off-stock
fruit.

Shipments of 4-crown California raisins
have been passed by A. P. Tippet & Co. for
Kinloch, Lindsay & Co., and Geo. Childs &
Co.

The first shipments of Santa Clara Cali-
fornia prunes were landed this week for
Geo. Childs & Co. and Birks, Corner & Co.

Vipond, McBride & Co. have a carload
of California prunes on the way, to arrive
this week. They are 80's, and are offered
at 8c.

Laporte, Martin & Cie. have in stock a
full assortment of the "Cusenier" liquors
and all other French syrups and cordials.

Several carloads have been dispatched by
Robert Greig & Co. to western points, filled
with Christmas specialties, Rowntree's cho-
colate, Craven's confectionery, Carr's bis-
cuits, etc.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Dec. 12, 1895.

THE past week has been an active
one with the wholesale trade. The
retail trade is active and if cold
weather continues good holiday business is
looked for. The arrival of the first direct
regular Beaver Line steamer has created a
good feeling through the city. To have this
a winter port has long been a hope, and the
hope is now fulfilled. She had a fair cargo
in, and will have a better out cargo than was
expected. In markets there is a firmness,
except in flour, which in Manitoba is
marked lower. Pork products are easy
and low, owing largely to low prices in Eng-
land. In the candy line a large business is
done here, and our manufacturers are well
pleased with the Christmas demand.

SALT—During the week there has been a
large movement, a schooner arriving from
Boston and a quantity coming via the
steamer from Liverpool. The demand is
not very active at the season. We quote:
Coarse, 50 to 55c.; fine factory-filled, \$1.10;
5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

IF YOU WANT...

to get the highest market prices for your
Butter, Eggs, Poultry, and general pro-
duce, send your consignments to

H. F. PRICE 102 Foundling

Street

MONTREAL

Reference: EMPIRE TOBACCO CO., OR
MERCHANTS BANK OF HALIFAX.

W^M. RYAN

PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances
made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Cocoanuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

XMAS - ORDER
NOW..

(Maple Leaf Brand)

PURE LARD

HAMS

BREAKFAST BACON

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants Toronto

READY TO FILL

Orders for the Finest Messina
LEMONS.

ALL ORDERS

Promptly attended to.

H. WALKER & SON - - GUELPH, ONT.

bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; salt, bulk, \$2.70 to \$2.80 per bbl.

OIL—The market still tends upward. No change is noted in American burning oil, but Canadian has been advanced with a very firm tendency. There is a large quantity moving. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c.; no charge for barrel.

CANNED GOODS—There is a fair business doing, but nothing large. Some strawberries are in the market, put up in P.E.I. These are wild berries with good flavor in 1-lb. tins, and are being offered at \$1.25 per doz. The stock of regular size and quality here is very light and is held some 70c. per doz. above last year's. Some few goods filling fall orders continue to come forward from Ontario. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.75 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2 75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

DRIED FRUIT—Is still a matter of interest. A small quantity of Valencia layers is arriving by steamer this week. Some retailers are offering their goods as low as the wholesale price. As before mentioned, the quantity of California loose muscatels is rather large, while of Malaga and California layers there are also good stocks, at low prices. Dried apples at outside points are low, and holders of Nova Scotia are disappointed. Evaporated are rather higher and are firm, though demand is light. Nuts are moving freely, with new Grenobles and filberts to hand, filberts being high and showing an improved movement. Brazils are largely of poor quality. Peanuts are at the moment easier. In Onions prices are firmer, while in dates, new are expected this week. It is thought a quantity of prunes for here has been burnt aboard a steamer, so that it looks as if stocks arriving would be even less than at first expected. We quote: Old Valencias, 3½c.; layers, 4 to 5c.; new Valencias, 4½ to 5c.; layers, 6 to 6½c.; half-boxes, 6½c.; quarter-boxes, 6¾c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, \$1.65 to \$1.85. Currants, bbls., 3½ to 4c.; cases, 4 to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.; prunes, kegs, 4c.; boxes, 4½ to 5c.; half-boxes, 6 to 8c.; citron, 15 to 16c.; orange and lemon, 13c.; dates, 4½ to 5c.; dried apples, 5½ to 5¾c.; evaporated apples, 7½ to 7¾c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, \$2 25 to \$2.30; cocoanuts, \$3 to \$4 per 100 lbs.; figs, 10 to 12c.; washed currants, 6-crown, 1-lb. cartoons, 8 to 8½c.; Sultanias, 10c.; Sultana raisins, 7 to 8c.; Grenoble walnuts, 13 to 14c.; Chili, 12 to 13c.; Brazil, 12 to 13c.; filberts, 9½ to 10c.; almonds, 13 to 14c.; roasted peanuts, 9 to 10c.

GREEN FRUIT—In apples the arrivals are very light and prices are firm. The business has been much more satisfactory this season than last, as values have been tending upward, while last season they were always dropping off. In oranges, new Valencias are here and in fair condition for first arrivals. West Indies are rather higher, but there is a dearth of good oranges. In lemons prices continue to be marked lower. Grapes in kegs turn out but fair quality, but the de-

mand is good, and prices for good quality are firm. We do not quote cranberries, the movement being light. Sweet potatoes are also out of the market. We quote: Apples, \$1.50 to \$2.50; oranges, \$6.25 to \$7 per bbl., \$3 50 to \$4 per box; Lemons, \$4 to \$5; keg grapes, \$5 to \$6.50; Valencia oranges, \$5 to \$5.50.

DAIRY PRODUCE—New Brunswick factories are shipping some cheese by the first direct steamer to Liverpool. There is a firm feeling in late makes, but there is not much activity and early makes are dull. In butter the quantity to hand is large, it is thought, because holders are marketing stocks rather than run the risk of the heavy losses of last season. Creameries still hold there butter above St. John markets. A good butter will, however, bring 20 cents. In eggs there is a good demand with firm prices. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22c.; cheese, 8½ to 9c.; creamery, tubs, 20c.; eggs, 16 to 17c.

MOLASSES—There is a light movement. Prices tending upward. New Orleans in barrels is showing a nice business, giving good satisfaction. Prices are up two cents. In syrup only a light quality is used here. The sale is somewhat hurt by some poorer grades that have been offered. We quote as follows: Barbadoes, 32 to 34c.; Trinidad, 33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 32 to 34c.; St. Croix, 31 to 32c.; syrup, 35 to 38c.

SUGAR—Already there is a firmer feeling as noticed by THE GROCER, and holders are happy. Prices have already advanced some. The movement is lighter. We quote: Granulated, 4¼ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There is quite an active movement in fresh fish, but stocks to hand are light and not up to the demand. In dried there are a few coming forward, but stocks are light and prices held firm. In pickled there are fair stocks at low prices and the quality is good. In smoked there is still a very dull market with nothing encouraging from the West Indies, upon which we depend a good deal for an outlet. Frozen herring are much lower than last year. We quote as follows: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.50; large cod, \$3.60 to \$3.75; medium, \$3.35 to \$3.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-bbl.; Ripplings, \$1.65; Wolves, \$1.85 to \$2; smoked herring, old, 4 to 5c.; new smoked, 5 to 6c.; Canso, \$5 to \$5.50 per bbl.; shad, half-bbl., \$5 to \$6; Grand Manan herring, half-bbl., \$1.25 to \$1.35; Shelburne, \$3.00 bbl., \$1.65 half-bbl.; boneless, 2½ to 3c.; oysters, \$3 to \$3.50 per bbl.; small cod, \$2.50; frozen herring, 50c. per 100.

PROVISIONS—Prices continues low with the largest demand for this year over. Smoked meats are in light demand even at the very low figures. The best retail city trade is supplied by local curers. We quote: Clear pork, \$15.50 to \$16; mess, \$14 to \$15; P. E. I. prime, \$11 to \$12; beef, \$13.25 to \$14.25; pure lard, 9½ to 10½c. compound, 7 to 8c.

FLOUR, FEED AND MEAL—In flour we quote Manitoba lower, and other grades show but little change. Although the market is easy, it is not thought prices will go much lower. Ontario mills are more freely offering Manitoba flour. In oatmeal the feeling is firm, and oats have again slightly advanced. P. E. I. will be from now on largely shut out owing to lateness of season. New

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

ONLY THE BEST

Fish are packed in the cans of the

Golden
Brand

Haddies

They will give satisfaction both
to the dealer and consumer.
Every can warranted.

NORTHROP & CO.

Packers
Agents

ST. JOHN, N.B.

FISH



WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON

MONTREAL



ASK FOR

MOTT'S

DON'T THINK

That you can save money when you buy a cheap, low grade flour that is not advertised. We know it costs less than the best at first, but is always most expensive in the end—and never gives satisfaction to your customers.

Dalley's Royal Hygienic Self-Rising Flour is guaranteed pure and sells at once to your best people.

TEA, GRAHAM,
PANCAKE AND
BUCKWHEAT FLOUR.

THE F. F. DALLEY CO. Limited

HAMILTON, CANADA.

Only the best fruit, thoroughly cleaned and picked, is used in making

**CLARK'S
ENGLISH MINCE MEAT**

An Article fit for a
King's Table.

Every package guaranteed to be as
represented.

W. CLARK - MONTREAL

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for
quotations.

T. A. LYTTLE & CO.
TORONTO

Don't Brag

Sell the best Canned Goods,
and your reputation is secure.

THE **"KENT"**

CANNING AND
PICKLING CO.

Chatham, Ont.

We can't say



How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

Brunswick oats not being clean are not liked. In hay prices show quite an advance. There is little movement in the city. American buyers through the country are active. In beans the feeling is rather firmer, with good stocks held here bought at low prices. The low price of cornmeal makes the demand for feed light. In general movement business begins to fall off. We quote as follows: Manitoba, \$4.60 to \$4.65; best Ontario, \$4.10 to \$4.15; medium, \$3.80 to \$3.85; oatmeal, \$3.50 to \$3.65; cornmeal, \$2.30 to \$2.35; middlings, \$1.90 to \$2.00 on track; bran, \$1.80 to \$1.90; hand-picked beans, \$1.25; prime, \$1.20; oats, 33 to 35c; hay, \$12 to \$12.50; pot barley, \$4; round peas, \$3.65 to \$3.75; split peas, \$3.70 to \$3.80; yellow eye beans, \$2; buckwheat meal, \$1.30 to \$1.35.

ST. JOHN NOTES.

Owing to scarcity of cornmeal from mills here, some Canadian and American is on the market.

Our local curers of pork are doing a large business this fall. Last week one firm shipped 1,500 lbs. to Boston. They have also sold in Montreal.

The Central Creamery, of Charlottetown, is now running. They receive milk, and also cream, the latter being sent from outside factories, which act as skimming stations.

The Brantford Starch Co., represented here by N. D. Hooper, is putting a new package of extra quality starch upon the market called "Lily White Gloss." It is a six pound tin package handsomely colored. It meets with a good demand.

Along our north shore smelt fishing during the winter season is a matter of much profit. It is now in full swing. In one day lately one man took four tons, for which he received \$50 per ton. In one day some 40,000 lbs. passed through here for the American market and two cars for Fredericton.

One of our largest cheese makers has this season shipped some 40 tons to the English market on his own account, and is well satisfied with results. Formerly these goods were sent through Montreal merchants.

The trade of St. John for November makes a good showing, compared with that of a year ago. Imports are about \$45,000 more, and exports some \$55,000 in excess. Duty collected is \$10,000 more.

At the annual meeting of the Board of Trade the retiring president, W. Frank Hatheway, declining to serve another term, Mr. Fisher was elected for the ensuing year.

W. C. Pittfield was chosen vice-president. The retirement of Mr. Hatheway was much regretted, he having by his time and energy done much to bring the Board to its present efficiency.

A. L. Goodwin, our large fruit dealer here, begins to feel, with others, the advantage of a direct steamer between here and Liverpool. By last steamer he received a large consignment of Valencia oranges, and was able to sell in both Montreal and Boston.

It is for the Canadian exporter and importer to see that Canadian business does not go to build up American ports. It is with them to make St. John the winter port of such business as is done via Montreal in the summer. The results so far are pleasing. The last Turner's Line steamer took a fair quantity of western freight outward as well as having landed a quantity. A quantity is also ready for shipment by the first of the Beaver Line including 2,000 sacks flour. Other lines are also talking of coming here. The steamer Concordia of the Donaldson Line sails from Glasgow Dec. 4 for here, and it is expected another steamer of the same line will be here in January.

Sense and cents—He who is possessed of the first will spend the latter in procuring cough drops. Have on hand B. F. P. cough drops if you want him to come back to your counter.

HALIFAX TRADE GOSSIP.

WE are enjoying a quiet week. I should rather say we are having and enjoying a quiet week. We are having it quiet as far as trade is concerned, and we are enjoying it because there are no unpleasant incidents to record. The weather continues open. Some snow has fallen to the eastward and westward, but Halifax streets are bare. It is to be hoped the proper weather will set in shortly and give our merchants a chance to do some holiday trade.

The markets may be tersely summed up as follows: Flour, steady at the decline; produce, a drug on the market; sugar, steady at the advance; beef, stiffer; poultry, low, and other lines unchanged.

We are naturally interested in sugar, having the head office, two of the refineries and most of the stock of the Acadia Refining Co. here. It was gratifying to learn from the report of the last general meeting that a dividend had been declared on the year's operations. It is, therefore, gratifying to know that the outlook for the year just commenced is very good. The company is doing a good business just now. During the past few days there have been constant enquiries for cargoes at the old prices, but all the offers have been declined, and many are

The New Rochester Lamp



No. 19 P or Heater

Thoroughly up to date
The best Lamp in the world
Great variety in designs

The New Rochester Parlor Heater

Burns oil without odor.
Will heat a room 15 x 15 comfortably in cold weather.



Mammoth Hanging Lamp

THE ROCHESTER LAMP CO.
69 Bay Street, TORONTO

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

WAIT!!

FOR THE RAIN BOW

Our travellers will show
Samples on Dec. 16th.

PURE GOLD M'FG.CO. 31&33 FRONT ST. EAST.
TORONTO.

buying on the new basis. Quotations are :
Granulated, 4 5-16c.; yellows, 3½ to 3¾c.

We import most of our poultry and fresh beef from Ontario ; but a large consignment of turkeys for the Thanksgiving season failed to arrive on time. They are expected this week, and are offered at 7½c. Ontario dealers are not giving us quotations for Christmas poultry. They are evidently looking for good prices, but that all depends upon the weather. This has been a bad year for poultry in this market, as there is none going forward to Newfoundland as formerly, and P.E.I. dealers are unloading stocks here. The outside price to-day for turkey is 10c. Ducks are worth 9c. and geese 8c. Fowls sell at 30 to 40c. and chickens from 35 to 45c.

The beef market is very good, small bringing from \$5 to \$6, and heavy from \$7 to \$8. Fishermen taking home winter provisions caused the little boom in beef. Most every fisherman takes home a quarter at this season. A representative of a Toronto house is here trying to place a carload of dressed beef. He asks from 5½ to 6¼c., landed here, but does not appear to meet with many ready buyers.

Small dressed hogs are in demand this week. Sales were made at 5½c., but a nice article would bring more money.

Lambs sell at from \$1.50 to \$2.60, but sellers are offering them at 3½c., live weight, in quantities of five or more. Mutton finds few purchasers at 2¼ and 3c.

There will be some little trade in eggs from now till after Christmas. Island stocks (cold storage) are offered at 16c. Fresh

stocks are worth 20c., and limed stocks sell as low as 14c.

Prince Edward Island produce continues to arrive and shippers are not making much money. Potatoes bought on the Island at 13c. sold here this week at 12c. That, of course, was a lot of 300 bushels, the captain of the schooner selling in order to clear for home before his harbor is frozen up. They can be bought in quantities of 50 bushels at 14c. Sales were made all the way from 12 to 20c., which is the outside figure, except for lots of five bushels or under, which command 24c.

Flour stands about at last week's figures, with only the ordinary business doing.

All other lines are quiet and unchanged.

PERSONAL MENTION.

Mr. Tait, of Cawker & Tait, Bowmanville, is in town this week. One of his first calls was to see THE CANADIAN GROCER, which he says is the most welcome visitor he has to his store. He reports business good, with splendid prospects for Christmas trade, goods for which he is now buying. Crockery is very active in their town.

Charles A. Leaney, W. H. Gillard & Co.'s genial North Shore traveler, has just come back from an extended trip and reports things along his route as "looking up" considerably. The retailers, he says, have begun to feel the reviving effects of sleighing and expect a first-class winter, from a trade standpoint.

Mrs. Ross, wife of Mr. Ross, one of Raglan's merchants, was in Toronto last week.

IN THE DOMAIN OF RETAILERS.

James Steap, provision dealer, Clinton, has added a grocery department to his business. He has put in a full line of groceries, and will make a specialty of this branch of his business.

W. Gowdy, of Guelph, has made substantial improvements in his store, among which is a new plate-glass window. He has not over-looked his stock, for a full line of fancy groceries has been put in for the holiday trade.

James Steiss, of Berlin, who is well known as a purveyor of fancy groceries and imported goods, has had his store remodelled lately.

J. P. Tippling, of Goderich, is opening up in the grocery business in the premises formerly occupied by H. E. Snells, which were burned out some time ago.

P. Anderson, of the "Marvelous Tea Store," Guelph, has put in a new plate-glass front in his store, and otherwise improved his premises. He has a stock of holiday goods in keeping with the new surroundings.

James McCrea, of Guelph, has put a cash railroad service in his store, and added other up-to-date innovations.

A. E. French, general merchant and postmaster, of Copper Cliff, has sold out his stock-in-trade, post-office and livery business to Jas. Hamilton & Sons, of Glen Huron. Mr. Fred. Hamilton is managing the business there.

Package Goods Trade

With us beats all
previous years. Never
had such a demand
for fine goods before.

All varieties selling
with the most gratify-
ing success. Can't we
make you up an order
out of the following
choice assortment?

Desiccated Rolled Oats

Desiccated Rolled Wheat

Desiccated Rolled Barley

Breakfast Hominy

Write us for
Price List.

Buckwheat Flour (Self-Raising)

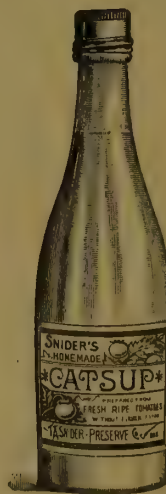
The IRELAND NATIONAL FOOD CO. Ltd.

OPERATING The Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada.

DON'T

be without
these



MANUFACTURERS

THE . . .

T. A. Snider Preserving
Company

Eastern agents :

ROSE & LAFLAMME

MONTREAL



All the world
loves a

WINNER

We offer you a chance of pleasing every one of your customers

Sell them our celebrated and perfect

**Jersey Cream
Baking Powder**

LUMSDEN BROS. - Hamilton, Can.

EWING, HERRON & CO.

**Have Tons
OF CARRAWAYS**

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

**GASPE DRY CODFISH, GREEN COD-
FISH, N.S. AND C.B. HERRING**
B.C. Salmon, Canned Lobsters, Mackerel and
Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andreae Kraay & Co's very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

**J. & R. McLEA, 23 Common St.
MONTREAL**

**EXTRA FAULTLESS Corn
GOLDEN WAX and REFUGEE Beans
LITTLE CHIEF Brand**

These fine goods, being beauti-
fully labelled, make a most attract-
ive display and sell especially well
during Xmas trade.

**JOHN SLOAN & CO.
TORONTO.**

IN STORE

Rio Coffee

Very choice selection.

LAKE HERRINGS

Special
quotations for
quantities.

TROUT and

WHITEFISH

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

NEW . . .

Grenoble Walnuts

Tarragona Almonds
Filberts
Dates, etc., etc.

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

40% Profit

Supreme Soap gives 40% profit.
Wonderful gives 40% profit.
Our Own Electric gives 35% profit.
Sunflower gives 35% profit.

Manufactured by

P. M. LAWRASON
London, Ont.

Cigarettes

RICHMOND STRAIGHT CUT, No. 1

SWEET CAPORAL

ATHLETE

SWEET SIXTEEN

DERBY

Now in store.

PERKINS, INCE & Co.

TORONTO.

PRACTICAL PUBLICITY.

By NATH'L C. FOWLER, JR.

No. 1.

NEW DRY GOODS STORE,
No. 283 Broadway, opposite
Washington Hall.

A. T. STEWART informs his friends and the public that he has taken the above store, where he offers for sale, wholesale and retail, a general assortment of fresh and seasonable DRY GOODS; a choice assortment of Irish Linens, Lawns, French Cambrics, Damasks, Diaper, &c.

N.B.—The above goods have been carefully selected and bought for cash, and will be sold on reasonable terms to those who will please favor him with their commands.

The above advertisement, greatly reduced from the original, appeared in The New York Daily Advertiser, on September 22, 1823. It represents the initial business announcement of the greatest merchant of his time, or of any other time, and it presents a style three quarters of a century old, when advertising was a luxury, and not indulged in by more than one merchant out of a half a dozen. There is no record to prove that this advertisement was successful in the day of it. It was certainly better than the majority, and the best, however poor, generally succeeds. Half the advertisements, even in our progressive cities, are close copies of this old style. Merchants who believe in progressive methods of business don't always realise the necessity of modernism in advertising. The world moves, and business with it. However successful our grandfathers' advertisers may have been, their method cannot, in the nature of things, be profitable to-day. The man who follows old styles of advertising is as foolish as he who tries to sell hoopskirts to Fifth Avenue women. The successful merchant is he who adapts his business and advertising to the times, allowing his advertisements to contain all the good of the old style and all the good of the new style, a happy compromise between present over-originality and former over-conventionality. I present the advertisement, rewritten and reset, following a style of modern success.

New Store

My new store is open—everybody is convenient to it—283 Broadway, facing Washington Hall—dry goods and all that dry goods stand for—only the best for the best people, whether they have much money or not.

Yours for business,
A. T. STEWART.

HINTS TO BUYERS.

Clemes Bros. have taken into stock a car of bananas for the Christmas trade.

H. P. Eckardt & Co. are offering a special drive in California prunes, 80-90 fruit.

Clemes Bros. are offering a fine sample new Bordeaux walnuts at low figures.

Robert Greig & Co. have now in stock a supply of shelled almonds and walnuts.

H. P. Eckardt & Co. are offering a line of California apricots and peaches, in bags, at low figures.

The Pure Gold Manufacturing Co. report that last week's trade in extracts was the largest they ever had.

T. Kinnear & Co. have in stock a line of "Victoria" package tea, which can be re-tailed at 40c. per lb.

Wm. Paterson & Son are making a fine line of colored sugars for cake decorating. Travelers have samples.

D. Gunn, Flavelle & Co. report that within a few days they have disposed of a car of poultry at fairly satisfactory figures.

Laporte, Martin & Cie. are carrying a full range of fish supplies of all kinds for the Advent trade. They ask for correspondence.

The trade is invited to try Laporte, Martin & Cie.'s "Victoria" brand fine Japan tea in 5-lb., 10-lb. and 20-lb. boxes. There is profit in it.

J. F. Ramsay & Co., of Toronto, have a large stock of low grade Japan teas (new season's), which they are offering at proper prices.

Craven's English confectionery, in glass jars, has been in great demand this season. Robert Greig & Co. are selling agents for Canada.

W. H. Gillard & Co. have special values to offer in Moyune Young Hysons, Ping Sueys and sifted Hysons, of which they have a large direct shipment just to hand.

This is the season of mince pies, for which there is nothing better than the condensed mincemeat. C. & E. Macmichael have sold these goods for years, and can supply the trade.

Baker Bros., the Halifax agents for Marshall & Co., Aberdeen, Scotland, report a steady growth in sales. They have just placed a nice order with the shippers for Geo. A. Pyke.

"This has been an exceptionally good year so far for the sale of Mediterranean fruits," says W. H. Gillard & Co., of Hamilton, who are large handlers of this commodity. Their importations this year have been nearly double that of any former season.

"Although prepared for a big fall trade, the rush we are presently experiencing is quite beyond our most sanguine expectations," say Robert Greig & Co., of Montreal. "Our entire staff is working day and night trying to keep up with the orders."

Digby finnan haddies are making a name for themselves—that is, the fresh smoked—the shipments of canned being already very large. They are being sent to Winnipeg, and even to British Columbia. In the latter place they retail at 25 to 30c. per pound.

One of the best Montreal firms are offering at special figures all lines of goods for which they are agents for Christmas and New Year's trade. Those goods are guaranteed equal, if not superior, in quality to any other on the market, although they are of a lower price. See Laporte, Martin & Cie.'s advertisement in this number for details.

SITUATION VACANT.

WANTED—AT ONCE FOR NORTHWEST, AN experienced retail grocery man—competent manager and first-class salesman, about forty years of age. Permanent situation. Reply, enclosing letters from last employer and others, and stating salary to G., "GROCER."

FOR SALE The stock of a General Store, at Uphill, Ont. Tenders offering price on the dollar will be received up to 1st Feb., 1896, upon which date a sale must positively be effected. Apply on the premises, to J. C. KYLE, Uphill, Ont.

WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada

TEMPLE BUILDING, 113a, MONTREAL

BEATTY, BLACKSTOCK, NESBITT, CHADWICK & RIDDELL BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and Church Streets, TORONTO, ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto R. G. Dun & Co., (Mercantile Agency,) etc.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada ——— Montreal

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of **25 cents**

HARDWARE AND METAL, Toronto

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

SOLE PROPRIETORS
AND AGENTS FOR

"ICE CASTLE BRAND"

Canned Salmon

All Salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.
OFFICE, Vancouver, B.C.

Please

Read this over and see if we can
do anything for you

FOR CHRISTMAS AND NEW YEAR'S TRADE

Wines

Ports and Sherries in wood, from
65c. to \$4.00 per gallon.

Ports and Sherries in bottles of
every grade.

Sicily and Tarragona Wines of
superior quality.

Clarets, Sauternes, Burgundies,
etc., of every quality and price.

Brandies

"P. Richard's" V. S. O. P.

"P. Richard's" V. S. O.

"P. Richard's" V. O.

In bottles, half-bottles, imperial flasks,
flasks, half-flasks; also in wood. All
other well-known brands of Brandies
are kept in stock.

Champagnes

OUR AGENCIES. TRY THEM.

"Couvert" Brand in bottles and half-
bottles.

"Vve Amiot" in bottles and half-
bottles. We have also in stock all best
known brands of Champagnes

Whiskies

Of every description and brand; we
would recommend to try

The "Mitchells Bros." In four
styles of bottles.

Scotch and Irish Whiskies.

ALSO A FULL ASSORTMENT OF FINE DRIED FRUITS, SUCH AS

*Malaga and California Raisins; Nuts and Almonds; Figs, Layers and Natural,
in 12-oz., 10-lbs., 20-lbs. and 30-lbs.; Hallowee Dates, etc.*

FRUIT SYRUPS

IN FANCY BOTTLES
NEW DESIGNS

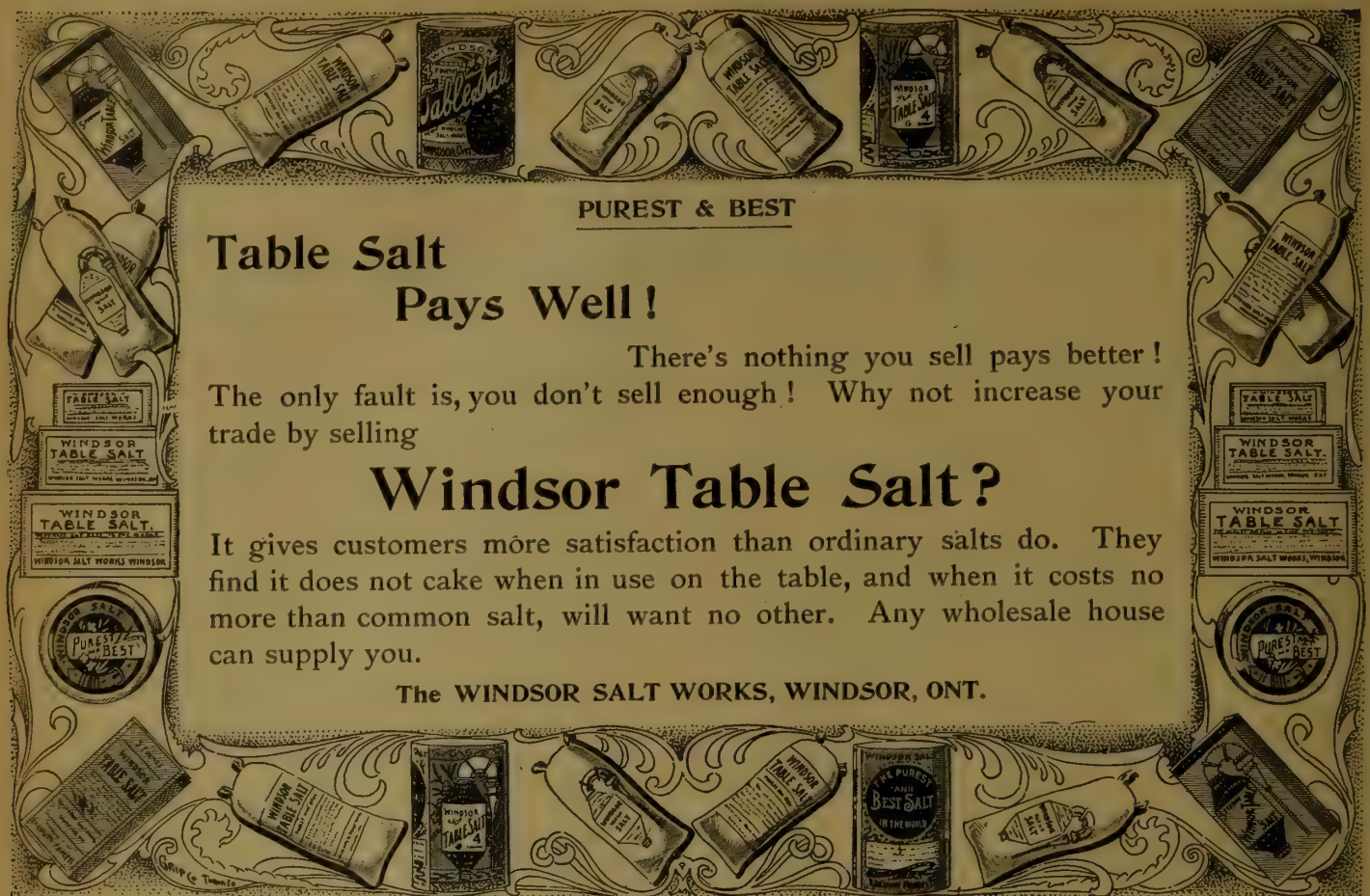
We guarantee we can satisfy anyone, both on quality and value of goods.

We only want you to ask us quotations before you buy elsewhere.

Laporte, Martin & Cie.

WHOLESALE GROCERS

Montreal



PUREST & BEST

Table Salt Pays Well!

There's nothing you sell pays better!
The only fault is, you don't sell enough! Why not increase your
trade by selling

Windsor Table Salt?

It gives customers more satisfaction than ordinary salts do. They
find it does not cake when in use on the table, and when it costs no
more than common salt, will want no other. Any wholesale house
can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.

You will find that
these packets are the
most attractive you
have ever seen and that
their contents make the
most delicious TEA
you have ever tasted—

**TAKE
THEM
ON**
and they will make a
**TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS

*Spring Picked!!!
Skillfully Blended!!
Attractively Packed!*



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

“CEYLON”

Every Wide-Awake Grocer

is buying The Wonderful Teas of
CEYLON

The Purest
Cleanest
Healthiest
Most Delicious

TEAS

ARE
YOU?

COMMUNICATION WITH FRANCE.

Further consideration of the subject of direct trade between France and Canada has created, according to the Ottawa correspondent of The Mail and Empire, a doubt in the mind of the Minister of Trade and Commerce as to whether better results might not be obtained by trading at Bordeaux, or some Mediterranean port, with an extension to some Italian port, than could be expected by trading to Boulogne or Havre, or any other part in the north of France. It appears that the chief demand for Canadian lumber and fish comes from the south of France, and it is questionable therefore whether it might not be better to have direct connection with the south than with the north. Again, Italy is proposing to meet Canada to discuss reciprocal trade, and it is not at all unlikely that negotiations now going on may result in something practical. In that event a line to the south of France might easily be extended to include a port or ports in Italy. Besides, it must be remembered that an existing line, the Hansa, gives us direct communication with Hamburg and Antwerp.

JAPAN TEA SHIPMENT.

Yokohama mails are to Nov. 15th, Smith, Baker & Co., and report upon tea as follows: Our markets have remained without any distinctive feature of interest, with a comparative small business doing at the two ports, operations having been curtailed by the poorer assortment of teas on offer as well as by the firm attitude of sellers. Yokohama—Arrivals, 4,801 piculs; settlements, 3,808 piculs; stock, 5,090 piculs. Hiogo—Arrivals, 5,080 piculs; settlements, 5,110 piculs; stock, 2,465 piculs. Settlements at both ports amount to 386,156 piculs, against 365,221 piculs at the same time last year, and 349,820 piculs in 1893. Comparison of tea export:

	From Yokohama and Hiogo.	Current season.	1894-95.	1893-94.
To U. S. and Can ...	42,819,359	39,417,111	38,488,185	
To San Francisco.....	3,720,082	3,185,287	3,531,806	
To England.....	291,376			
Total.....	46,829,815	42,602,398	42,019,991	

SUGAR IN EUROPE.

As regards the European sugar situation, says Wittett & Gray's Statistical, the crop deficiencies continue to be variously estimated from 807,000 tons to 1,050,000 tons. From the low point of 10s. for immediate delivery the market has slowly improved to 10s. 6d., and appears to be gaining strength and stability as it improves, so that it is not likely to recede again to the recent low point, and is more likely to take on a steady improvement in harmony with the statistical position of the present campaign, more particularly should the necessities of our refiners induce them to make early purchases in Europe.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the house-keeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

A Grocer Writes:

One of our customers in asking for some of your tea (**TETLEY'S**) told me she had tried many packet teas, but always came back to Tetley's, as she found it always uniformly good.

DO YOU KEEP IT ——— ?

London, Eng., 5, 6 and 7 Fenchurch St.

Montreal, 14 Lemoine St.
Headquarters for Canada.

Toronto, 128 Richmond St. West.

Manitoba, Northwest Territories and British Columbia.

The Hudson's Bay Co.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,
DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
48 Lime St., & Co.

J. M. Douglas & Co., Agents, Montreal.

INNOCENCE AND GUILT.

EDITOR GROCER,—That little story by "Rambler" which appeared in THE GROCER two weeks ago has its sequel. It runs thus: A certain Mr. ——— who sometimes, it is said, writes up stories for a certain trade journal, and who is known among the "boys" as the gentleman of "many lines," one day last week while talking to a certain grocer in his store, spied the Mr. ——— (who, it is said, is the one who "betrayed himself" spoken of in the little story) alighting from a street car, and, making his way for the store in which the gentleman of "many lines" was in, when suddenly he complained of a pain in his stomach, and asked the grocer if he might go below, which request was granted him, nothing suspicious at this time being suspected by the grocer for the sudden collapse of this gentleman of "many lines."

On Mr. ——— entering the store in his usual gay and gentlemanly manner, he addressed the proprietor with the usual "Good morning," and, turning to another traveler who was waiting to do business, said: "I suppose you are first." "Oh, no," said he, "I am through, but here's someone's satchel on the counter, it looks more in your line than mine." Mr. ——— smilingly replied, "Then if you are through I suppose I am next, as the satchel can't speak for itself without its owner." Mr. ——— did his business quickly, and had just got through with the proprietor as the gentleman who had been so suddenly taken ill came up from below, blushing and seemingly a little embarrassed, muttering that he never before remembered being taken sick as suddenly. He thought perhaps he had taken cold, and with some little more conversation about the weather, etc., he and Mr. ——— left the store together, apparently very friendly. Another gentleman dropping in just at the time, remarked, as he entered, "Why that's so-and-so and Mr. ——— just gone out. They seem quite friendly." "Why not?" said the proprietor. "Oh, you can't have read the story in THE GROCER last week, and I'll wager a new hat that Mr. ——— hasn't either, or you would have heard something about it when they met." "Is that so?" said the grocer on hearing the story, "why that will account then for So-and-so wanting to go below so suddenly when he saw him coming in just now. Yours, etc.,

OBSERVER.

INCREASE IN SALT EXPORTS.

The shipments of English salt during the month of October were 58,679 tons. Rock salt, 7,243 tons. This was a net increase of 18,352 tons over the same month of 1894. The exports to the United States, British North America, West Indies, Central America, South America and Africa have been above the average, and the coastwise shipments have been about what is customary at this period of the year.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

BROOMS

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S
FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day.

See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

LAMARCHE & BENOIT have been appointed curators of the business of D. Phelan, soap maker, Montreal.

L. A. Colwell, grocer, St. John, N.B., has assigned.

J. D. Sibbald, grocer, Revelstoke, B. C., has assigned.

Simon P. Grimm, general store, Springfield, N.S., has assigned.

Sam. M. Green, drugs, Toronto, has assigned to J. P. Langley.

M. A. Guilmette, general store, St. Clothide de Horton, Que., has assigned.

Thos. Harkness, general store, Oxenden, Ont., has assigned to James W. Falls.

Wilson & Ranahan, grocers, London, Ont., have assigned to J. H. A. Beattie.

The sheriff is in possession of the Halifax Produce and Fruit Store at Halifax, N.S.

Robert Ellis, jr., general store, O'Leary Station, P.E.I., offers to compromise at 50c.

Paradis & Jobin are curators of the general business of Elzear Collin, Montmagny, Que.

Mary A. Hunter, general store, Chalk River, Ont., has assigned to Gideon Delahaye.

Charles Schmidt, baker, confectioner and grocer, Toronto, has assigned to E. R. C. Clarkson.

Alphonse Danville, general store, St. Jean De Chaillons, Que., has assigned. Creditors meet Dec. 16.

The creditors of Alphonse Gaumond, general store, St. Jean De Chaillons, Que., will meet Dec. 14.

John Grewer, grocer, Brussels, Ont., has assigned to Andrew Consley. Creditors meet Dec. 13.

Samuel Foster, general store, Chatsworth, Ont., has assigned to Wm. Breese. Creditors meet Dec. 13.

Wm. Mooney, general store, Orton, Ont., has assigned to Geo. A. Lacey, Hillsburg. Creditors meet Dec. 19.

Caleb Van Wart, doing business as C. Van Wart & Sons, grocers at St. John, N.B., has called a meeting of creditors.

PARTNERSHIPS FORMED AND DISSOLVED.

Price & Snowdon, produce, Montreal, have dissolved.

Leeming & Macklin, produce, Montreal, have dissolved.

The Saratoga Candy Manufacturing Co., St. Louis de Mile End, Que., have dissolved.

Edgreen & Munson, grocers, Rossland, B.C., have dissolved. John Edgreen continues.

The Bristol Medicine Co., at Montreal, has been dissolved, and Arthur Gagnon is now proprietor.

Joseph Bourque and Faïda Ray have been registered proprietors of the general store of Jos. Bourque & Cie, St. Gertrude, Que.

The English Provision Co., Montmagny, Que., will dissolve partnership on Jan. 1. Chas. Thomson will continue.

The St. Jean Baptiste Grist Mill and Elevator Co., Ltd., St. Jean Baptiste, Man., has been incorporated.

Holland & Co., grocers, Truro, N.S., have dissolved, and Arthur H. Holland retires.

The "Fraser River Fish Curing Co.," of Vancouver, B.C., and the "British Columbia Pottery Co.," of Victoria, B.C., have been incorporated.

James McEvoy and Thos. Prendergast have been registered proprietors of a confectionery business at Montreal, as McEvoy & Prendergast.

SALES MADE AND PENDING.

John H. Land, grocer, has assigned to G. G. Steele.

The assets of Hubert Demers, Ottawa, are to be sold at auction.

Nap. Tessier's grocery stock, Quebec, was sold at 51c.

H. C. Heimerdinger's assets have been sold at Montreal.

The assets of Joseph Bourdon, grain, Montreal, have been sold.

J. Laval's general stock at St. Aime, Que., has been sold at 64c.

The confectionery stock of Joseph Fyfe, Midland, Ont., was sold at 38c.

Hector Lemieux's general stock at Chicoutimi, Que., has been sold at 60c.

The stock of Jos. E. Gravel, general store, St. Casimir, Que., has been sold at 23c.

Phillipe Bourgoin's general stock at Price's Village, Que., has been sold at 65c.

E. M. Law & Co.'s general stock at Victoria Harbor, Ont., has been sold to J. B. Horrell.

The assets of Loughman & Co., grocers and ships chandlers, Montreal, are to be sold by auction.

E. O. Runians, general store, Brampton and Hillsburg, Ont., has sold out his Hillsburg branch to D. J. Dutton, of Parkhill.

CHANGES.

Odillon Matte has opened a grocery store at Quebec.

Burton Bros. are opening a general store at Cobden, Ont.

W. H. Tonkin is opening a general store at Leskard, Ont.

Wm. Trigget is commencing a grocery business at Quebec.

W. Anderson, drugs, St. Thomas, Ont., is removing to Ottaville.

Joseph Quin has started a flour and feed business at Brandon, Man.

James McLagan, grocer, Ancaster, Ont., has been succeeded by J. Hyslop.

Alfred Pillon, grocer, McGregor, Ont., has been succeeded by Joseph Aubin.

Peter C. Larkin is proprietor of the business of P. C. Larkin & Co., teas, Montreal.

Dean & Cryderman, drugs, Victoria, B.C., have been succeeded by Dean & Hiscocks.

F. W. Cooper, general store, Craigvale, Ont., has been succeeded by Rebecca McConkey.

Charles Lacaille is proprietor of the business of Charles Lacaille & Cie., wholesale grocers, Montreal.

H. Garon & Co., general store, Notre Dame de Rimouski, Que., are opening a branch at Causapscal.

Currie & Co., general store, Nottawa, Ont., have removed to Rosemont, having been succeeded by J. W. Currie & Co.

Katherine Ransom, wife of Daniel H. N. Welsh, has been registered proprietress of the confectionery business of D. H. Welsh & Co. at Montreal.

DEATHS.

Geo. Willescroft, general store, Port Simpson, B.C., is dead.

J. T. Raymond, grocer, St. John, N.B., is dead.

Mrs. E. Morris, general store, Burin, Nfld., is dead.

FIRES.

Rufus Wood, general store, Amherst, N.S., has been burned out. No insurance.

Every cough drop in our 5-lb. can is an immediate source of relief from the most persistent cough. Try a sample of B. F. P. cough drops.

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

Save Double Freights

Shipments to western firms, which have then to be reshipped north, south, or east, can be economically handled by us. Write for particulars.

BLAIKLOCK BROTHERS, MONTREAL

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.



Christmas Pies..

Are made from Wethey's Condensed Mince Meat. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.



Champion Fire and Burglar-Proof Safes..

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., Montreal, P.Q.

LONDON ONTARIO CANADA

Do you know Instantaneous Tapioca? Lo! 'tis ready in 15 minutes—needs no soaking. Do you know you have been buying STARCH for Tapioca for years? Stop it now, and buy Tapioca. "Instantaneous" is PURE Tapioca. Sold only in packages.

We want an Agent in London.

HOWE, McINTYRE CO.,

Agents, **MONTREAL**

NORTHERN ASSURANCE COMPANY

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.

G. E. MOBERLEY, Inspector.

MIXED

Sometimes, when ordering Table Salt, you may not find it convenient to order a barrel of 5c. bags and a barrel of 10c. bags. For just such cases we supply all the Wholesale Grocers in Toronto with a barrel containing 50 3-lb bags (5c. size) and 21 7-lb bags (10c. size). The price is \$2.75 per barrel at Toronto. The only Salt packed this way is the "WINDSOR"—purest and best.

+++++

Toronto Salt Works

128 Adelaide St. East

TORONTO, ONT.

City Agents for WINDSOR SALT WORKS

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest packaging in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



There is always a "best" in everything.

This time it is starch—Edwardsburg Starch. Anything we didn't know about making starch when we commenced business in 1858, we have since learned, and as we manufacture from nothing but purest selected corn we feel justified in calling our preparations "the best."

Edwardsburg Starch Co.

Cardinal, Ont.

Sardines, Amer., 1/4 s	0 04 1/2	0 09
" Mustard, 1/2 size, cases	0 09	0 11
50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " 2	2 40	2 55
" " " 4		
" " " 6	16 00	18 00
Minced Callops	2 60	2 60
Lunch Tongue	3 40	3 50
English Brawn	2 75	2 80
Camb Sausage	2 50	
Soups, assorted	1 50	
Soups and Bouill.	1 80	
" " 6	4 50	

CHEWING GUM.

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	5 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	0 65	
Flirtation Gum, 150 1c pieces	1 30	
Monte Cristo, 150 1c pieces	1 20	
Mexican Fruit, 36 5c bars	0 90	
Sappota, 150 1c pieces	0 75	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magie Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose	0 37 1/2	
" " 1-lb. tins.	0 40	
Cocoa Nibs, 11-lb. tins.	0 40	
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—		per lb.
French, 1/4's—6 and 12 lbs.	0 30	
Caracas, 1/4's—6 and 12 lbs.	0 35	
Premium, 1/2's—6 and 12 lbs.	0 30	
Sante, 1/4's—6 and 12 lbs.	0 26	
Diamond, 1/4's—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2	
1/2 lb. cake, per lb.	0 30	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	
WALTER BAKER & CO.'S		
Chocolate—		
Premium No. 1, boxes, 12 lbs. each.	0 42	
Baker's Vanilla in boxes, 12 lbs. each.	0 50	
Caracas Sweet, in boxes, 6 lbs. each.	0 37	
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20	
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each.	0 25	
Grocers' Style, in boxes, 6 lbs. each.	0 25	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb. and 10 lb.	0 50	
Breakfast Cocoa—		
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0 49	

EPPS'.		per lb.
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S. (A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
Gold Medal Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box.	2 40
" " 1 lbs.	
Homeopathic, 1/4's, 14 lb. boxes	0 33
" " 1/2 lbs. 12 lb. boxes.	0 33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)

Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Confectionery	0 90
Mott's Sticky Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COFFEE.

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 35
Maracaibo	0 28 0 30
Santos	0 25 0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 90	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " 2 " " "	6 00	
" " 3 " " "	8 40	
" " 4 " " "	10 00	
" " 1/2 pint " "	12 00	
Olive Oil, 1/2 pta., 2 doz. to case, per case.	1 25	
" " pta., 2 doz. to case, per case.	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk.	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 28	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sai Soda	1 00	1 25
Madder	0 12 1/2	

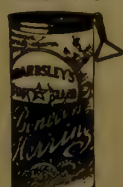
EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.

Beardsley's Boneless Herring. per doz. 2 doz. \$1



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

HELP YOUR CUSTOMERS

to help themselves. Give them the best Yeast on earth

THE BEST IS **FOAM YEAST**

The Foam Yeast Co., Ltd.
TORONTO.

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER.

TORONTO

THE PEOPLE'S Building and Loan Association (INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most. \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth.

Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

Agencies in all the principal towns and cities in Ontario

Write for manuals and name of resident agent in your locality.

Do not delay. It will pay you.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs or the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179
MONTREAL

P.O. Box 2501
TORONTO

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINTY DISHES FOR BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

**Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars**

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.
Tees & Persse, Winnipeg, Martin & Robertson, Vancouver and Victoria,
Agents for Manitoba and Northwest Territories. Agents for British Columbia.

Batty's Nabob Pickles AND Nabob Sauce

Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALE
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. Gordon & Co., = = Montreal

JAMS AND JELLIES

In 1-lb. Glass, 1-lb. Tins, 7, 14, 28-lb. Pails, and 5 and 10-lb. Tins. We have the best in the market. Send in for a sample case, 2 doz., of our Assorted Jellies in Glass.

Big Money in it for You.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

1 oz. London....	gross	6 00
2 " Anchor....	"	12 00
1 " Flat Crown ..	"	10 80
2 " " " " " " "	"	18 00
2 " Square " " "	"	21 00
2 1/2 " Round " " "	"	24 00
4 oz. Glass Stopper....	doz.	3 50
8 " " " " " " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
" Screw Top.....	"	21 00
" S. & L. "High Grade"	"	3 50
Pepper Sauce, per gross.....	"	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins		3 00
No. 2, 4 oz. tins		5 00
No. 3, 3 oz. tins		8 75
No. 4, 1 lb. tins		14 25
No. 5, 2 lb. tins		27 00
Staminal—2 oz. bottles		3 00
4 oz. " " " " " " "		6 00
8 oz. " " " " " " "		9 00
16 oz. " " " " " " "		12 75
Fluid Beef Cordial—20 oz. bottles		15 00
Milk Granules, in cases, 4 doz.		6 00
Milk Granules with Cereals, in cases, 4 doz.		5 c

FRUITS.

FOREIGN.		
Currents—Provincials, bbls ..	0 03 1/2	0 04
" " " " " " "	0 03 1/2	0 04 1/2
" Filiatras, bbls ..	0 04 1/2	0 04 1/2
" " " " " " "	0 04 1/2	0 04 1/2
" Patras, bbls ..	0 04 1/2	0 05
" " " " " " "	0 04 1/2	0 05 1/2
" " cases ..	0 03 1/2	0 04
" Vostizzas, cases ..	0 08 1/2	0 08 1/2
Panarets, cases ..	0 04 1/2	0 06
Dates, Persian, boxes ..	0 09 1/2	0 09 1/2
Figs—Eleme, 14 oz.	0 09 1/2	0 12 1/2
" " 10 lb.	0 13	0 15
" " 18 lb.	0 16	0 18
" " 28 lb.	0 16	0 18
" tape ..	0 03 1/2	0 04
Prunes—Bosnia, cases ..	0 05 1/2	0 07
" Bordeaux ..	0 04 1/2	0 08 1/2
Raisins—Valencia, off stalk ..	0 04 1/2	0 04 1/2
" Fine, off stalk ..	0 05 1/2	0 05 1/2
" Selected ..	0 06 1/2	0 06 1/2
" Layers ..	0 05 1/2	0 08
" Sultanas ..	0 05 1/2	0 08
" Cal. Loose Muscatels 50 lb. boxes ..	0 04	0 06 1/2
" Malaga—		
" London Layers ..	2 00	2 20
" Black Baskets ..	2 75	3 20
" Blue Baskets ..	3 25	3 50
" Choice Clusters ..	3 25	3 50
" Deheas Clusters ..	4 25	4 50
" Royal Clusters ..	5 00	5 25
" Buckingham Clusters ..	4 50	5 00
" Non Plus Ultra Clusters ..	6 50	7 00
" Royal Windsor Clusters ..	6 50	7 00
Lemons—Messina, boxes ..	3 50	5 50
" Malagas, half chest ..	8 00	9 00
" " boxes ..	3 75	4 00
Oranges—Jamaica, per box ..	4 00	4 50
" Jamaica, per bbl.	7 00	7 50

FOOD.

Split Peas.....	per bbl.	\$3 50
Pot Barley	"	3 75
Pearl Barley, XXX.....	"	6 50
ROBINSON'S BARLEY AND GROATS.		
Patent Barley, 1/2 lb. tins	per doz.	1 25
" " 1 lb. tins	"	2 25
" " 1 lb. tins	"	1 25
" " 1 lb. tins	"	2 25

HARDWARE, PAINTS AND OILS.

Cut Nails—From Toronto—		
50 to 60 dy basis		2 50
40 dy " " " " " " "		2 55
0 dy " " " " " " "		2 60

20 16 and 12 dy	2 65
10 dy " " " " " " "	2 70
8 and 9 dy	2 75
6 and 7 dy	2 90
5 dy " " " " " " "	3 10
4 dy A.P.	3 10
3 dy A.P.	3 50
4 dy C.P.	3 00
3 dy C.P.	4 10

HORSE NAILS—

Canadian, dis. 55 per cent.

HORSE SHOES—

From Toronto, per keg.... 3 60

SCREWS—Wood—

Flat-head iron, 80 p. c. dis.

Round-head iron, 75 p. c. dis.

Flat-head brass, 77 1/2 p. c. dis.

Round-head brass, 72 1/2 p. c. dis.

WINDOW GLASS. [To find out what break

any required size of pane comes under,

add its length and breadth together.

Thus in a 7x9 pane the length and breadth

come to 16 inches, which shows it to be a

first-break glass, i.e. not over 25 inches in

the sum of its length and breadth.]

1st break (25 in. and under)..... 1 15

2nd " (20 to 40 inches)..... 1 30

3rd " (50 to 60 inches)..... 2 90

4th " (51 to 60 inches)..... 3 20

5th " (61 to 70 inches)..... 3 50

ROPE—

Manilla

Sisal

AXES—

Per box

SHOT—

Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap..... 0 04 3/4 0 05

Screw, hook and strap

WHITE LEAD—Pure Association guarantee,

ground in oil.

25 lb. irons

No. 1

No. 2

No. 3

TURPENTINE—

Selected packages, per gal. 0 39 0 41

LINSEED OIL—

Raw, per gal

Boiled, "

GLUE—

Common per lb

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.

Star Standard, 12 qt.

Milk, 14 qt.

Round-bottomed 8 qt. pail, 14 qt.

Tubs, No. 1.....

" " 2.....

" " 3.....

Fibre Butter Tubs (30 lbs.).....

Nests of 3.....

Keelers No. 4.....

" " 5.....

" " 6.....

Milk Pans.....

Wash Basins, flat bottoms

" " round bottoms

Handy Dish.....

Water Closet Tanks.....

Dish Pan, No. 1.....

Raspberries.....

Barrel Covers and Trays

Railroad or Factory Pails.....

JAMS AND JELLIES.

SOUTHWELL'S GOODS.

Orange Marmalade.....

Clear Jelly Marmalade.....

Strawberry W. F. Jam.....

Raspberry " "

Apricot " "

Black Currant " "

Other Jams " "

Red Currant Jelly

(All the above in 1 lb. clear glass pots.

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb....	\$0 40
Fancy boxes (36 or 50 sticks) per box..	1 25
" Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can....	2 00
"Acme" Pellets, fancy boxes (40)	
per box	1 50
Tar Licorice and Tolu Wafers, 5 lb.	
cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars....	1 75
" 5 lb. cans	1 50
" 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box....	0 75

MINCIE MEAT.

Wetthey's Condensed, per gross, net \$12 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—		
D. S. F., 1 lb. tins.....	per lb	
" 1/2 lb. tins.....		0 42
" 1/4 lb. tins.....		0 45
Round Tins—		
F. D., 1/2 lb. tins.....		0 25
" 1/4 lb. tins.....		0 27 1/2
" 1/2 lb. jars, per jar.....		0 75
" 1 lb. " " " " " " "		0 25
" 4 lb. tins, decorated, p.t.		0 80
FRENCH MUSTARD.		
Crown Brand (Greig & Co.)	9 00	
Pony size, per gross	7 80	
Small Med. " " " " " " "	10 80	
Medium " " " " " " "	12 00	
Large " " " " " " "	18 00	
Spoon " " " " " " "	16 20	
Mug " " " " " " "	12 00	
Tumbler " " " " " " "	21 00	
Cream Jug		

RICE, ETC.

Rice—		
Standard "B"	per lb.	0 03 1/2
Patna		0 04 1/2
Japan		0 05
Imperial Seeta		0 05 1/2
Extra Burma		0 03 1/2
Java Extra		0 06 1/2
Genuine Carolina.....		0 09 1/2
Grand Duke.....		0 06 1/2
Sago		0 03 1/2
Tapioca		0 03 1/2
Gothead (finest imported)		0 06 1/2

ROOT BEER.

Hire's Root Beer, per doz.....	\$2 00
Adams' 10c size, per doz.....	0 90
" " " " " " " " "	10 00
" 25c " " " " " " "	1 75
" " " " " " " " "	20 00
Bryant's, 2 doz in box.....	1 75
" " " " " " " " "	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons....	0 05 1/2	
Canada Laundry	0 04 1/2	
Silver Gloss, 6-lb. draw-lid boxes		
and fancy packages.....	0 07	
Silver Gloss, 6-lb. tin canisters....	0 07	
Edwardsburg Silver Gloss, 1-lb.		
chromo package.....	0 07	
Silver Gloss, large crystals	0 06 1/2	
No. 1 White, bbls and kegs.....	0 04 1/2	
Benson's Enamel, per box.....	3 00	

Culinary Starch—

W. T. Benson & Co.'s Prepared

Corn

Canada Pure Corn

Rice Starch—

Edwardsburg No. 1 White, 1-lb.

cartoons

Edwardsburg No. 1 White or

Blue, 4-lb. lumps

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs....

Finest Quality White Laundry—

3 lb. cartoons, cases 36 lbs....

Bbls., 175 lbs.....

Kegs, 100 lbs.....

Lily White Gloss—		
Kegs, extra large crystals, 100 lbs.	0 06 1/2	
1 lb. fancy cartoons, cases 36 lbs.	0 07	
6 lb. draw-lid boxes, 8 in crate		
48 bs.....	0 07	
6 lb. solid tin canisters, 8 in		
crate 48 lbs.....	0 07	
Brantford Gloss—		
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2	
Brantford Cold Water Rice Starch—		
1 lb. fancy boxes, cases 28 lbs....	0 09	
Canadian Electric Starch—		
40 packages in case.....	3 00	
Culinary Starch—		
Challenge Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.....	0 06 1/2	
No. 1 Pure Prepared Corn—		
1 lb. pkgs., boxes 40 lbs.....	0 07 1/2	

KINGSFORD'S OSWEGO STARCH.



SILVER (40-lb. boxes, 1-lb. pkgs.)	0 08 1/4
GLOSS (12-lb. boxes, sliding covers)	0 08 3/4
PURE—12-lb. boxes	0 07 1/4
OSWEGO (40-lb. boxes, 1-lb. packages)	0 07 1/4
CORN STARCH	
For puddings, custards, etc.	
ONTARIO 38-lb. to 45-lb. boxes,	
STARCH 6 bundles	0 06 1/4
STARCH IN Silver Gloss.....	0 07 1/4
BARRELS Pure	0 06 3/4
BROWN & POLSON'S CORNFLOUR.	
1-lb packages	0 07
40-lb boxes	2 80

SUGAR.

Granulated	c. per lb.	0 430	0 04 1/2
" No. 2		0 04 1/2	
Paris Lump, bbls. and 100-lb.			
boxes		0 05 1/2	
Extra Ground, bbls. Icing.....		0 06	
Powdered, bbls		0 05 1/2	
Extra bright refined		3 75	3 85
Bright Yellow.....		3 40	0 03 1/2
Medium Yellow.....		3 30	0 03 1/2
Dark Yellow		0 03 1/2	0 03 1/2
Raw Demerara		0 03 1/2	0 03 1/2

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL



**Crosse &
Blackwell**

CELEBRATED FOR

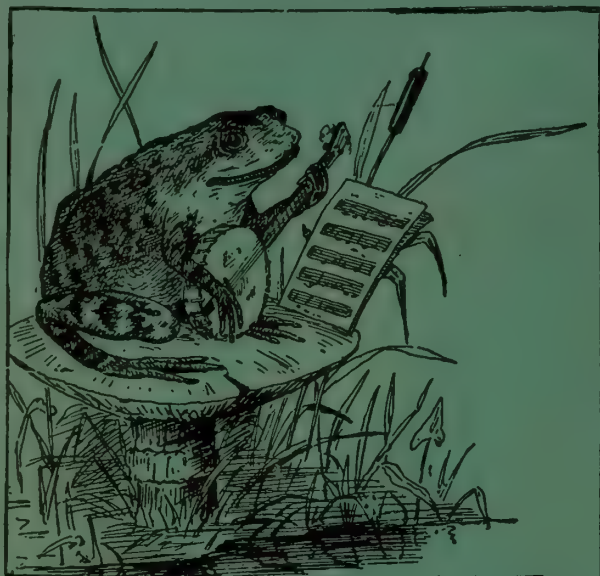
**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



—SOLD BY—

All Grocers in Canada

Vocalists . . .



Are a good mark for the man who sells cough drops—particularly for the man who sells **B.F.P. Cough Drops**. A slight irritation of the throat—that unpleasant tickling sensation—will prevent the free and full use of the vocal organs. Persons thus troubled will quickly overcome this if they

USE

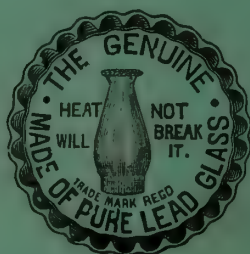
B.F.P. COUGH DROPS

THE "GENUINE"

is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT
BREAK IT.



EVERY CHIMNEY
NICELY WRAPPED
AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.

GOWANS, KENT & CO., Toronto



EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

Always
Trustworthy.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT, TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 650 Craig Street
MONTREAL**

HYDE PARK, ATHLETE, SWEET CAPORAL, DERBY and GLORIA CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUT CUT AND DERBY PLUG SMOKING TOBACCOS

THE CANADIAN GROCER

COLMAN'S MUSTARD

BEST ON EARTH

IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL

HUNTLEY & PALMERS ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY

READING AND LONDON ENGLAND

MR EDWARD VALPY NEW YORK



Christmas

1895

TORONTO
ENG CO



THE HISTORY OF MILLING BEGINS WITH EGYPT



MEDAL AWARD
WORLD'S FAIR

White Clawson Wheat

... USED



Thoroughly cleaned
and polished
in preparation.

E. D. TILLSON

Tillsonburg, Ont.

Molina Wheat

IS ...
FAMOUS

We have made
it so.



CHAS. H. BARNES
CHICAGO, ILL.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, DECEMBER 20, 1895.

No. 51

SELL
ONLY
THE
BEST!

IN COMPETITION WITH THE WORLD

We have received the Highest Awards Made.

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING,
or 162 Fenchurch St., LONDON, E.C.

} ENGLAND

Representative, MR. EDWARD VALPY, 49 HUDSON ST.

NEW YORK

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN

Empress of India.



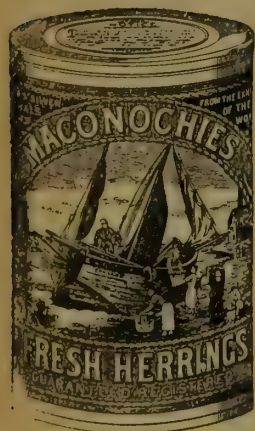
Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality

Potted Meats

Fish Delicacies

Jelly Squares

Pickles

Sauces

Vinegars

.... Etc.

The Best

The World Produces



All particulars from agents :—

Agents for British Columbia :

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

Standard Goods THE Best to Handle

FRY'S

... USE ...

FRY'S

Pure Concentrated
Cocoa

Pure Chocolate

Vanilla and de Sante
Chocolate

Caracas Chocolate



Homeopathic Cocoa

Diamond Chocolate

Monogram Chocolate

Gold Medal Sweet
Chocolate

THESE GOODS ARE SECOND TO NONE

Arthur P. Tippet & Co. ... AGENTS FOR ... Maritime Provinces, Ontario and Northwest.

**"Thistle"
Haddies**



ONLY THE BEST FISH ARE
PACKED UNDER THIS BRAND
AND EVERY CAN WARRANTED

That's Why

REPEAT ORDERS COME IN SO
STEADILY.

STOWER'S

PURE LEMON SYRUP

... and ...

LIME JUICE CORDIAL

AS LIGHT DRINKS FOR
CHRISTMAS ARE UNSURPASSED . . .

They give Health and Tone
to the system.



LAZENBY'S

Solidified Table Jellies

Are the best of their class on the market
and are just splendid for dinner parties.

... MANY FLAVORS ...

ARTHUR P. TIPPET & Co.

AGENTS FOR THE DOMINION

A.D. 1851-1895

LIKE GOOD WINE

**Sulphur
Matches**

**Parlor
Matches**

**Safety
Matches**

**Wax
Vestas**

The fame of E. B.
Eddy's Matches im-
proves with age.

The name is
old----yet the
product is as
up-to-date as the
new woman.

The **E. B. EDDY CO.** Ltd.

HULL, CANADA

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,

Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.

Headquarters for Stoneware

ESTABLISHED 1849
INCORPORATED 1894

Drop us a line when you are in need of any lines of Crockery or Stoneware. In point of quality, shape and finish, our

**Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware**

excels all other goods of home production on the market, and fully equals any of foreign manufacture.

Crocks
Churns
Water Pitchers
Pickle Jars
Cuspidors
Bake Dishes
Cream Crocks
Stew Pots
Tea Pots, etc., etc.

The **Brantford Stoneware Mfg. Co.**

BRANTFORD, CANADA

Limited

Just to wish our friends

PRESENT AND PROSPECTIVE

A JOYFUL

Christmas...

ALSO to thank them for the generous patronage of the past year.

AND to express the hope that our efforts to provide only and always

THE VERY BEST GOODS AT THE VERY LOWEST PRICES

may meet with an increased degree of favor during the coming year.

The Reason for the unparalleled popularity of the **CROWN BRAND FLAVORING EXTRACTS** is the fact of our unalterable determination to furnish only the highest degree of purity and strength possible in these goods. Our Crown Label is an absolute guarantee on this point. . . . No order is too large for our capacity nor is any too small to merit our best attention.

ROBERT GREIG & CO.

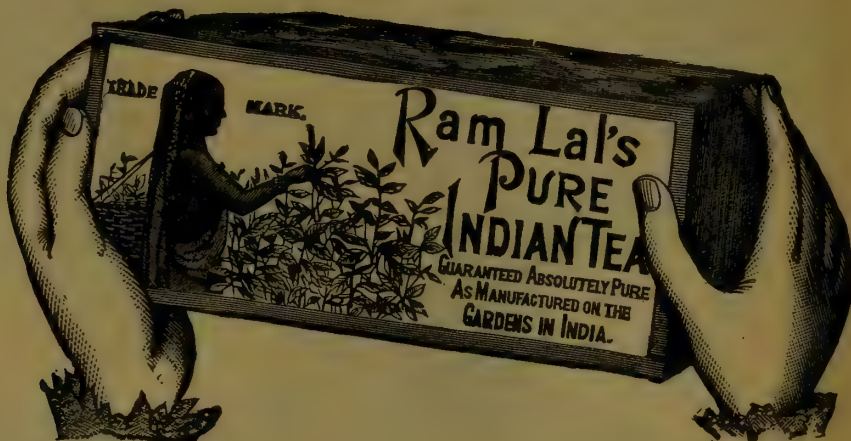
MANUFACTURERS
AND IMPORTERS

... MONTREAL

Don't **WASTE**

Time pushing Package Teas without merit.

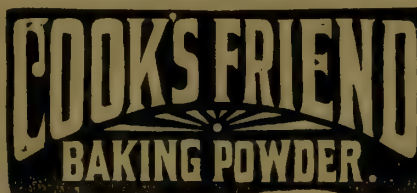
catch on to



ROSE & LAFLAMME, AGENTS *Montreal*

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

To Grocers

The season is on for Marshall's popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

“**CROWN**”
BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and
MEDIUMS

SOLE AGENTS:

WALTER R. WONHAM & SONS,

315 and 316 Board of
Trade Building,

MONTREAL

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.



"THE QUE N, GOD BLESS HER"

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 20, 1895

(\$2.00 per Year) No. 51

DROPS FROM THE EDITOR'S PEN.

A merry Christmas.

Success is won by men of action, not dreamers.

Lard is low; but it is a pretty slippery "customer."

Cleanliness is next to godliness. How is it with you, brother?

Bright new features every day are what will make a business pay.

He who saves his discounts saves himself from a multitude of troubles.

Put on a Christmas smile and keep it on till next Christmas: and then renew it.

Many obstacles to trade will fly asunder when merchants get their heads together.

Do not take any "stock" in your memory as a receptacle for keeping account of your stock.

Store windows were made to show goods, not hide them. It is well to keep this fact in mind.

We all believe in the perseverance of the merchants if we do not the perseverance of the saints.

There is one feature about advertisements along the route of railways: you cannot read them as you ride.

Men behind the counter who are not cleanly dressed can scarcely be expected to have good address.

The man who invented matches is dead. It is to be hoped he has not gone where Lucifer is king.

It is too bad that the man who was robbed of \$900 in Kingston the other day was a

commercial traveler. Every Knight of the Grip will now be considered a man of wealth until some Bill Sykes learns to the contrary.

System is the oil of gladness which obviates friction and facilitates the transaction of business.

Reading develops ideas, but do not spend all your time in reading: work off your ideas before they get stale.

A conscience void of offence may the price slaughterer have, but he is doing an illegitimate business nevertheless.

Dust is tolerated in the flour mill because it cannot be helped, but there is no toleration of it in the store because it can be helped.

A regular advertisement, like a substantial bank account, indicates that the merchant is in good standing in the community.

Just as essential to the success of the business is goodwill between the partners as is goodwill in the shape of dollars in the business.

The intrinsic merit of a thing may be good, but a good salesman and a bright advertisement are necessary to securing a customer for it.

The cutting which has been going on in foreign dried fruits has precluded the possibility of the wholesaler gathering much fruit in the way of dollars.

Now that the war is over in North Ontario, the merchants in that riding will be able to turn their attention to business and other arts of peace.

The merriment of a merchant's Christmas does not all depend on the dollars he takes in during the holiday season, but a lack of dollars alloys the Christmas festivities. May

readers of THE CANADIAN GROCER have many dollars and much merriment this Christmas season.

Many a merchant who has slid to the bottom of the hill would have been on top to-day had he used a little sand of common sense when he first began to descend.

The difference between an engine without steam and a business with a know-nothing merchant at its head, is that while the one will not go at all the other will go backward to destruction.

When politicians cringe one-half as much to business interests of the country as they now do to sectarian interests the dawning of the mercantile millennium will not be many moons distant.

Young men who are now enjoying toboggan rides should be careful to become possessed with the idea that success in life is obtained, not by sliding down hill, but by climbing up.

An Atlanta grocer was arrested for kissing a 13-year-old girl who came into his store to make a purchase. Had it been a 43-year-old girl it would have been a deed void of offence.

The Customs Department was for a week without a captain or even a second in command; the Controller had resigned and the acting commissioner was in Europe.

It is to oblivion and not eminence that some young men are opening up a road, while they imagine they are cutting a swath in the world that will lead them up to everlasting prominence.

The merchants of a Missouri town are employing ladies, pretty ladies of course, to collect bad debts; and the innovation has proved successful. It is said that a woman always does have her way. And why should she not collect bad debts as well as get seal sacks when she has set her mind upon them?

THE HISTORY AND CHARACTERISTICS OF CEYLON TEA

BY PETER M. SHORT, TALAWAKELE, CEYLON.

A GLIMPSE at the tea industry of Ceylon. The traveler through Ceylon is not so much struck with the spicy breezes, of which Heber sings in his missionary hymn, as he is with the fine aroma which is wafted along from hundreds of tea factories. The tea factories in Ceylon have sprung up like mushrooms.

The tea plant is not a native of Ceylon. It was introduced about the middle of the present century. The first attempts at tea making did not prove successful. It cost about £5 per pound to make. Nothing daunted at this heavy cost, Mr. Worms persevered with his experiments and distributed plants in different districts. The company of which he was representative changed hands, and the new company, seeing there was a bright future before the tea plant in its new habitat, directed their attention to its cultivation. Their efforts, too, were not crowned with the salutary success anticipated; and it was allowed to lie in the background, while the coffee industry, which at this time was proving itself a perfect gold mine of wealth, received their careful attention. The Fates, however, doomed coffee. First one disease attacked the trees, weakening the plant considerably. The climax was reached when the hemileia vastatrix made its appearance. The impoverished plant, long the prey of the leaf disease, soon withered away before the attack of the hungry army. Ruin was carried through the length and breadth of the island. Hundreds were rendered penniless. This was in the latter end of the sixties and early in the seventies.

Just at this time the cinchona plant was the great rage. The few attempts which had been made proved most successful; and as a drowning man grasps at a straw, so the coffee planters of Ceylon laid hold of cinchona, with a view of recouping their lost fortunes. It proved itself a shelter in the time of storm, but only of a very short duration. The supply of cinchona soon became greater than the demand, and the price of the bark fell from 7s. 6d. a lb. to a less number of pence, a price which scarcely paid for the gathering and curing of the bark. What was now to be done? The planters were driven to their wits' ends. Many left the island for pasture new. Others began to look out for fresh products. Tea was for a long time looked on with fear and trembling. As the old Scotch saying goes, "Once bitten twice shy." But the Ceylon planters had been twice bitten and they were afraid lest they should be bitten a third time, through not being able properly to prepare the leaf after

it had been cultivated. However, this difficulty was overcome and the tea industry increased by leaps and bounds.

SOIL AND CLIMATE.

The plant thrives in every district in the island from sea level almost to the top of Pidurutallagalla, or 7,000 ft. above sea level. The soil of Ceylon is most admirably adapted for the cultivation of tea, being very deep. The climate is also everything that can be desired, with an abundant rainfall all the year round. The tea bush in Ceylon yields all the year round, while in China and many parts of India a crop is got but once a year for about six months.

Statistics are very dry reading, but they are nevertheless most interesting, and those relating to the tea industry are the most surprising of any industrial statistics on record during the present century. The statistics here recorded are from Mr. Ferguson's "Handbook of Ceylon," one of the most interesting publications of its kind published. It ought to be in the hands of everyone who contemplates visiting the Spicy Isle. The figures quoted below are from the first introduction of tea to the present year. To give the annual returns would take up too much time and space, so that the triennial tables will be given only.

AREA UNDER CULTIVATION AND EXPORT IN POUNDS.		
Year.	Acres cultivated.	Export.
1867	10	Nil
1870	No returns	Nil
1873	280	23
1876	1,750	757
1879	6,500	95,969
1882	22,000	697,268
1885	102,000	4,372,722
1888	183,000	23,820,723
1891	250,000	68,274,420
1895	285,000	* 90,000,000

* Estimated.

With results such as these it is not to be wondered at that Ceylon is classed as one of the finest tea-producing countries in the world. It takes five years from the time the seed is planted till the tea bush comes to maturity.

CULTIVATION AND PREPARATION.

No doubt many of your readers would like to know more about the preparation of tea. I will, therefore, give a brief description of the various stages through which it has to pass from the seed to the tea-cup. The plant itself belongs to the same family as the camellia; it is known botanically as the camellia thea. It is a very hardy evergreen and grows to a height of about 17 feet, when allowed to run its full course. On a tea estate it never attains much more than

one-fifth of this height, being periodically pruned down almost to the ground. The leaves are of a leathery nature, with serrated edges, not unlike those of the ordinary camellia. The flower looks like a small white camellia, only about one and half inches in diameter. It is pure white with a beautiful yellow centre of numerous stamens; its odor is very slight. The seed is an irregularly shaped capsule about the size of a small walnut, with two or more cells, each containing a kernel not unlike a monkey nut. It is from the seed the plants are propagated.

The first step in the propagation of plants is the germinating of the seed. Before placing the seed in the ground, it is first allowed to burst forth from its embryonic covering. Then comes the setting out in nurseries specially prepared for the reception of the delicate plants. The nursery requires a great deal of care and attention, copious supplies of water having to be given to the thirsty seedling. Many planters do not have the nursery dug out of the earth, each sprouting seed being placed in a small basket and covered in with earth. The object of this is to have as great a ball of the mother earth around the young bush when planting out as possible, and also to protect the tap root, which is the most vital part of the plant.

While the young plants are coming to maturity the work of clearing the ground for their reception is going on in many places. Large tracks of forest have to be cleared away. In order to clear the jungle the underwood is set on fire, and when it has burnt itself out the charred trunks of the huge trees stand. They are then cut down. In many instances the roots are left in the ground. When the timber is removed the work of draining and roadmaking commences. In the high hilly districts the drains are run right round the hills in order to break the great rush of surface water during the rainy season. They are generally about 40 yards apart. The next step is the lining. The lines are run so that they intersect each other at intervals of from 3 to 4 feet apart. At the point where they cut one another a hole is dug for the reception of the young plant; this hole is about 18 inches deep. The ground is now ready for the reception of the tender roots.

When the seeds have been propagated in a nursery great care has to be exercised in lifting them for transplanting to keep as large a ball of the mother earth around them as possible in order not to injure the tap root. The basket plan is the best, but it is very

THANKS !

We take this opportunity to thank our many patrons for liberal support during year 1895, and to wish them all a very

MERRY XMAS.

BALFOUR & CO. Wholesale Grocers **HAMILTON**

Established 1844

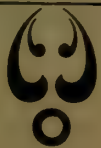
To the Trade :

We beg to thank our friends who have given us all, or such a large share, of their trade for the year now closing. We feel we have done well for them in every way—bringing all our goods from country of production, and buying everything from first hands. Handling our business economically, we have laid down our goods to our friends on a low basis of cost. Those that favor us with their trade for 1896 can rely on the same fair treatment heretofore extended to the trade.

We wish all our friends a happy Christmas and prosperous New Year.

James Turner & Co., - Hamilton

A Good Business



Depends upon keeping an up-to-date stock of reliable goods. I am able to supply you with a line of **Hams, Shoulders, Bacon**, all of the finest selected stock



T. R. F. CASE, - Seaforth, Ont.

We wish all a Merry Christmas

H. P. ECKARDT & CO.,

Wholesale
Grocers

TORONTO

expensive. The basket and all, with its delicate contents, are placed into the hole and the earth is packed in round about it. Once planted out very little attention is necessary, save the keeping of ground clear of weeds and the filling in of spaces where the young shoot has not taken root. Planting is generally done during the rainy season. From the time of planting out till the first tea is plucked a period of about three years elapses. But, as already stated, the plant is not at maturity till its fifth year.

THE PLUCKING

is done by men, women and children, each armed with a basket slung over his or her shoulder, into which the delicate leaf is dropped. In plucking it is only the young leaf bud and the two next leaves that are taken. Great care has to be exercised in handling the tender shoots, not to crush or break the leaf in any way. If by accident the leaf gets broken, the part exposed to the air undergoes rapid oxidation, and then putrefaction takes place before the leaf is withered, thus spoiling the tea by giving red leaf. After a certain quantity of leaf has been plucked it is dispatched from the field to the factory, where it is weighed before spreading out to wither.

THE WITHERING

is carried out on lofts, filled with tats. The tats consist of tiers of trays arranged one above the other. Most commonly they con-

sist of long stretches of jute hessian between four upright posts. The leaf is spread very thinly over these, and allowed to wither, the time occupied varying according to the amount of moisture in the atmosphere. In order to hasten the process fans are used to draw the hot air from the firing machines over the tats. The object of withering is to drive off the excess of moisture and lessen the turgidity of the cells. When the proper degree of wither has been reached, the leaves are soft and flexible, and do not break on crushing with the hand.

ROLLING.

The next stage is the rolling. The object of this process is to give the leaf the curl so familiar to tea, and also to break up the cell walls. This is carried out by a machine called the roller. There are several kinds of rollers, but the one most in use is that known as Jackson's rapid roller. This consists of a table which has a circular motion. On the top of this, a plate also moves in a circle; this plate is fitted with a jacket. On one side of the jacket there is a door for feeding in the leaf. A cap fits into this jacket, and can be raised and lowered at will by means of screws in order to regulate the pressure. On the upper surface of the table and the under surface of the plate short bars are nailed in order to give a sort of screwing movement to the leaf. This method is far more satisfactory, and by far more cleanly,

than the horrid old-fashioned method still in vogue amongst the Chinese of hand rolling. Hand rolling dates away back to the time of Confucius. The machine rolled tea is far more economical, owing to the entire breaking up of the cells, thereby exposing a greater area to the action of the water. Hence the reason that Ceylon teas go further than China, two pounds of Ceylon being equal to three of China tea. The time occupied in rolling is from 30 to 40 minutes. During this process the temperature of the leaf rises. This is partly due to the friction, and also to a process of oxidation that takes place. After the proper amount of rolling has been done the mass of bruised leaves is removed from the roller by means of a trap door on the table. It is then put into the roll breaker. There are various patterns of this machine. The object of them all is to break up the ball into which the leaves have got during rolling and also to separate the finer leaves from the coarser. The former pass through the meshes of the sieve which forms part of the machine, the coarser ones passing over. The fine leaves are then set aside to ferment, while the coarser ones are again put into the roller in order to break up the cells entirely, which has not taken place in the first rolling, owing to the density of the tissues. When the rolling process is complete the leaves have a greenish appearance. They are then set aside to ferment,

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No...
Brushing

...ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



To

Our many friends and customers in Toronto and
throughout the Province we wish

A Very Merry Christmas

DAVIDSON & HAY - - TORONTO

Wholesale Grocers.

Open Pan Salt

What is it? It is salt made by the OPEN PAN PROCESS. This is the method of manufacturing salt universally adopted in England, where so much good salt is made.

OPEN PAN SALT is no experiment. It has been tried for years and never found wanting. It produces a medium grain salt that is far better for all ordinary purposes than a very fine grain.

WE HAVE IT.

The Canada Salt Association — CLINTON, ONT.

It has a name . . .

quality made it.

"Flag-Ship" Brand Canned Salmon is kept at the high standard which has made it famous. The large and continuous demand shows that careful buyers recognise this fact. Specify "FLAG-SHIP" BRAND in your next order for Salmon, then judge for yourself.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

as it is improperly called, oxidation being the change that takes place and not fermentation. In this process the green color changes to a coppery tint. The leaf is then ready for the last stage in the manufacture of tea, namely, firing.

THE FIRING

is done by machines. They all have the same function to perform, that is, to drive off the last trace of moisture present in the leaf. In all of them hot air is either passed over or drawn through the leaf, the temperature varying according to the machine used, from 180 deg. F. to 250 deg. There is still room for improving the firing of tea, in order to retain the essential oil, which is at present driven off. This is obviated by placing the leaf into a highly heated machine at first, in order to coagulate the albumen of the leaf, and thereby prevent the escape of the essential oil. When once the firing is done the made tea has a fine crisp feeling and a most delightful aroma.

SORTING.

The next thing is the sorting of the various grades of tea: The Broken Pekoe, Pekoe and Pekoe Souchong. This is done by means of sieves of different sized meshes. The Broken Pekoe is the finest tea, and is composed of the leaf bud. In it are the little golden tips which fetch such high prices in the market. Pekoe is the leaf next to the bud, and Pekoe Souchong is the second developed leaf. There is also dust made in the process of sifting. This consists of the serrated edges of the leaf which break off in the process of sifting or sorting. Such is a brief account of the history of Ceylon tea.

TANNIN AND ITS EFFECTS.

In conclusion it would be well just to look at some of its properties. It is not the place here to enter into an elaborate discussion of the physiological action or the chemical composition of tea in general, but a brief notice may be useful. First, let us look at the essential ingredients in tea. First, there is that substance, tannin, which has perturbed the minds of so many, and has given to tea a bad name for causing dyspepsia. The evil effect of tea is not so much due to tannin as to other principles, in many cases entirely extraneous to tea. The Chinese are famed for doctoring up tea with Prussian blue, sulphate of copper and other injurious chemicals, which no doubt have led to tea being injurious to digestion. From experiments carried out by the writer, the action of tannin is merely mechanical in retarding the process of digestion; it does not act as some people try to imply, by tanning the mucous membrane of the stomach. The effect of the tannin present in tea is more than counterbalanced by the action of the second ingredient, caffeine or theine. It is to this alkaloid that the stimulating action of tea is due. The chemical formula for

caffeine is $C_8H_{10}N_4O_2$ and the name given by chemists is trimethylxanthin. It is thus built up from xanthin, one of the essential substances for the nutrition of muscle, and from alcohol. It is rather bad to disturb the minds of the total abstainers by telling them that tea contains alcohol, but the percentage is very small, although in combination with xanthine it forms a better stimulant than pure alcohol, is not so rapid in action and its effects are more lasting. The secretions of all the glands are increased, the flow of gastric juice is also perceptibly increased, and thus helps to counteract the action of tannin very considerably. The next thing is the essential oil, to which the flavor of tea is due. It is of little other value.

There is also an alkaloid in tea, which is the cause of the bitterness; it is only extracted on allowing tea to infuse for more than five minutes. This may yet prove to be the injurious agent in tea, and not the tannin. In fact, it has been noticed in many cases that it was only by infusing tea more than five minutes that the evil was done. Therefore, after infusing tea for five minutes the leaves should be removed and treated as poison.

RELATIVE PERCENTAGE OF TANNIN IN CEYLON AND CHINA TEAS.

The late eminent English surgeon, Sir Andrew Clarke, condemned Ceylon tea most unjustly as containing more tannin than China. According to Mr. John Hughes, of London, who has carried out elaborate analyses of Ceylon and China teas, a five minutes' infusion of Ceylon tea contains 8.60 per cent. tannin; of China 7.80 per cent. tannin. This is accounted for, as already stated, by the entire breaking up of the cells in the Ceylon made tea, owing to the better method of rolling. This is easily demonstrated by examining the leaves side by side under an ordinary microscope. Ceylon tea contains also about 2 per cent. more caffeine than China tea does. A simple rule of three calculation will prove that a properly infused cup of Ceylon tea contains more caffeine and less tannin than China tea does, two pounds of Ceylon tea being capable of doing the work of three pounds of China. Thus: 14,000 grs. = 2 pounds; 100 grs. contain 8.60 of tannin, therefore 100 : 14,000 :: 8.60 : 1,204 grs. tannin in two pounds Ceylon tea. Three lbs. = 21,000 grs.; 100 : 21,000 :: 7.80 : 1,638 tannin in three pounds China; or, in other words, the quantity of China tea required to do the work of Ceylon tea would contain one fourth more tannin and a much more considerable per cent. less caffeine.

[The above article came to THE CANADIAN GROCER through P. C. Larkin & Co., of Toronto.—EDITOR GROCER]

True benevolence is to love all men. Recompense injury with justice, and kindness with kindness.

"RAMBLER" TO "OBSERVER."

EDITOR GROCER,—I write this because I wish it to be distinctly understood that the article "Observer" refers to was prompted by no personal ill-feeling against him. It seems some would-be mischief-maker has been trying to convey an opposite impression. It was written simply as a warning to all travelers to be careful in passing judgment when asked, lest they, in their haste, might fall into the same error. Many is the smile I had over "Observer's" letter, but after thinking seriously over it, I have wondered if either he or I can afford time to throw dirt for other parties to laugh at. For my part, out of the few lines I handle there is one I do not handle, and that line is dirt. I say few lines, for "Observer" handles hundreds of lines more than I do, but I have made a good fat living out of the few, and intend to stick to them; and I am always open for another real good line, but it must be good. We have only to reflect a little to see how necessary it is for both of us to be thankful.

I am not a little surprised at a man of "Observer's" age and experience trying to create a ridicule on a man who is trying hard to make an honest living by drawing people's attention to the number of lines he handles. I have been able to satisfy the proprietors of them all, as references will show. Then, again, I am surprised that a man of "Observer's" profession has nothing but the unclean suggestions of others to offer. Let them throw their own dirt. Let them be their own scavengers. In regard to the grocer and the other man, in looking over my psychological study I find that they are both laboring under what is known as an illusionary delusion, that is, if they meant it and did not mean it as a joke. It is getting near New Year, so with ill-feelings towards none, I am yours, etc.,

RAMBLER.

P.S.—There is one thing I can conscientiously say, and that is, that I have always done him more good than harm.

CHEAP ADVERTISING.

The biggest mistake I ever knew a merchant to make, said the lounge, was when one of my friends concluded to spend \$70 to have illustrated signs painted on fences and barns in the country. The pictures were all humorous and in colors, to be painted on a white background. One was a bullfrog reaching out after a bug; another a dog catching a fellow by the seat of his pants, and another a snake and a bird, a sort of a take-off on the "early bird catches the first worm." Well, the painter used whitewash and cheap colors. After the first rain, says a writer in Farm Machinery, the bullfrog picture and the words of the advertisement got wonderfully blended together, and the bulldog was made to chew the advertiser's name instead of the other fellow's trousers; at least that is the way the blur made it appear. After the second rain there was only a vague sort of an indication of an advertisement, the water having washed out some words and letters and leaving others untouched. For instance, the line "Purchase Your Buggies" on the sign appeared as "Chase our Bug."

The Greatest Discovery of the Nineteenth Century



KNOX'S EGG PRESERVER

FRESH EGGS THE WHOLE YEAR
AT THE LOWEST COST

WHAT WE CLAIM FOR EGG PRESERVER—It is harmless ; no poison ; does not discolor the shells ; costs less than $\frac{1}{2}$ c. per dozen to lay down eggs ; a child can use it ; eggs do not need any turning or other attention after once treating ; lay them away in a box or basket in a cool, dry place ; you can lay down your winter supply when eggs are cheap ; a merchant when overstocked can preserve his eggs and hold for a rise instead of being forced to sell for fear they would spoil on his hands ; the farmer and egg raiser need not sell their eggs until prices suit them.

Heretofore eggs bought in the warm weather have to be used AT ONCE, or they are lost. With the aid of the Egg Preserver you can not only save this loss, but lay down in summer all the eggs you will want in the fall and winter, which will make a nice sum on your investment. This new compound was discovered last year, and before trying to put it on the market it was thoroughly tested so that we might know if we dare put OUR OWN GUARANTEE on it. This we now stand ready to do, and our guarantee is : Egg Preserver, when PROPERLY USED ON STRICTLY FRESH EGGS, will keep them as good as the day they were laid down for ONE YEAR, or MONEY REFUNDED.

We have tests that have been made over 13 months. Twenty dozen of eggs were purchased and laid down October 1st, 1894 ; these were broken from time to time to see how they would stand. The last lot were broken November 9th, 1895, 13 months and 9 days from the time of laying them down. These were tested by good judges, and their opinion was that they were fresh laid eggs.

Ask your Wholesale Grocer for it

A. E. Richards & Co., Agents for Canada, **Caledonia, Ont.**

Do you wish

**THE
Best
Gelatin**

In the world ?
To-day . . . ?



THEN BUY

Knox's

SPARKLING CALVES FOOT

Gelatin

IT IS THE PUREST MADE
MAKES 2 QUARTS JELLY

It is the only Gelatin used and endorsed by the
LEADING TEACHERS of COOKERY in the United
States.

Received the only MEDAL at the WORLD'S FAIR
for its

Strength, Purity and Good Flavor.

The New Granulated Package dissolves in two minutes ; other brands take one hour.

WE GUARANTEE EVERY PACKAGE
SEND US A TRIAL ORDER

HAVE YOU TRIED

**Knox's
Crystallized
Fruit
Gelatin ?**

It is in dry powder form, already
flavored, simply needs dissolving in
boiling water and set aside to cool.

MAKES ONE QUART DELICIOUS JELLY

It is packed 3 dozen assorted
flavors in a case.

LET US SEND YOU A
SAMPLE ORDER

It is a good PROFIT MAKER.

We sell all the KNOX GELATINES,
for they are THE BEST.

YOU SHOULD TRY

**Knox's
Acidulated
Gelatin**

Is in Powder form. Requires
no lemons or other fruit.

♦ ♦

ONLY ONE TEASPOONFUL

of any extract you may desire,
sugar, and water, makes
two quarts Jelly.

♦ ♦

**The package for the
busy housekeeper**

Ask your Wholesale Grocer
for Knox Gelatines ; if he
will not get them for you,
write us and we will see
that your order is filled.

A. E. RICHARDS & CO. Agents for Canada
CALEDONIA, ONT.

FULL RANGE

Fancy Christmas Groceries

**TABLE
RAISINS**

London Layers

Fancy Clusters

Dehesa Clusters

Imperial Clusters

London Layers

2½ " Cartoons.

Loose Muscatels

All varieties California Evaporated Fruits

Franco American Plum Pudding, pound tins

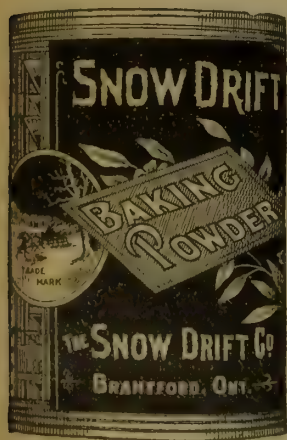
Glace Lemon, Orange and Citron Peels

Batger's Nonpareil and Compote Jellies

New Nuts, Tarragona S. S. Almonds

Valencia Shelled Almonds, Barcelona and
Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg



We Wish All

Those who have been our customers and all who have not yet learned the value of the goods we manufacture, a very hearty Merry Christmas. If you are short on Pure Baking Powder, Spices or Extracts, we can get an order filled to you before Christmas if you will write at once.

The SNOW DRIFT CO. = Brantford.

Have me in your



I can fill all sizes, individual,
small, medium and large,

STOCK-IN

FOR CHRISTMAS

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE VACANT CONTROLLERSHIP.

MANY rumors have been rife regarding the Government's policy towards the Customs Controllership, and all sorts and conditions of men have been mentioned as likely to succeed to the office. The latest names connected with the position are that of Col. Prior, of Victoria, B. C., whom it is understood the Government has decided to take into the Cabinet, and Hon. J. F. Wood, now Controller of Inland Revenue.

Col. Prior is senior member of the hardware and implement firm of E. G. Prior & Co., Victoria, and is most certainly the class of material the Cabinet badly needs. Whether, however, there is any substantial reason for coupling his name with the Controllership, or whether he is the best material procurable for the position, is another thing. Mr. Wood is a lawyer.

But whoever the Hon. Clarke Wallace's successor happens to be, one thing he must be: he must be a business man; not a type that has obtained his alleged qualifications because he once occupied a bed with a merchant or because, forsooth, he has a few hundred dollars invested in the shares of a joint stock affair, but because he has the hard business sense which is only gathered by years of practical experience behind the counter or in the warehouse.

There are, no doubt, scores of men in Parliament and hundreds of men in the country with, to use a slang term, a "pull," who feel themselves qualified to fill the office. It is true that for some positions in or under the Government the chief duty which those filling them are called upon to do is to draw their salary at regular and stated periods. But the Controllership of Customs requires the additional ability of actually controlling the department over which he presides. Daily a multiplicity of nice distinctions are submitted to the Controller for his consideration, nice distinctions upon which none

but a business man de facto can possibly give an intelligent ruling. May as well expect a man who has never studied astronomy to give a learned dissertation upon the heavenly bodies as to expect a man who knows nothing of the practical in business to solve the problems which arise in a department which so appertains to the commercial interests of the country.

With so many around it hungry for office, the Government will no doubt find it difficult to select a man for the position because of his fitness and not by reason of his services to party. But the Government will strengthen or weaken itself in the commercial community just in proportion as it complies with the demands of the business men of the country.

THE CHRISTMAS PRESENT EVIL.

A MEAN merchant is an abomination. But during the Christmas holiday season some merchants practise liberality that is little short of an abomination. We refer to the custom of giving Christmas presents.

It is more blessed to give than to receive—under certain conditions. When love or sympathy is the motive that actuates the giver, then and only then does the proverb apply.

It is not for philanthropic objects that a man starts a store. He goes into business for the purpose of at least making a living. The giving of Christmas presents is therefore not a natural concomitant of business. Men go into business to buy and sell.

To lay down a hard and fast rule in the premises is not advisable even if it is possible. Where the merchant can afford it, the giving of a present is sometimes politic. And because a thing is politic it does not follow that it is always mercenary. A slight token of remembrance here and there may prove a good investment. Where it promises such who shall say him nay. Nor should anyone say nay to a known and deserving case of charity.

The evil of the present-giving custom and what has given rise to the crusade against it is the indiscriminate giving of presents.

We one and all condemn the merchant who sells his goods at a price which will not afford him a living profit. And the indiscriminate giving of Christmas presents is in the same category: a merchant cannot give to every Tom, Dick and Harry, or Tom, Dick and Harry's sisters cousins and aunts and be just to himself. And we all know what Shakespeare says about the man who is not just to himself.

Give where it will pay you to do so, give if you can to cases of deserving charity, but discriminate in the bestowal of your goods or means, as you would or should in the matter of credit.

DIRECT IMPORTS OF CEYLON TEA.

A FEATURE of the tea trade on the Toronto market during the past few weeks is the relatively better demand there has been for Ceylon teas compared with those of other growths.

This is, of course, not the season when teas exhibit activity, but the chief reason for the movement in question is the exceptionally fine values that have been shown in shipments from Ceylon direct, buyers having been able to do better than by purchasing on the London market.

The teas which have lately been experiencing the activity in question were purchased in Colombo with the special object of suiting the Canadian market.

The development of the consumption in Canada of British East India teas in general and Ceylon teas in particular has been surprising of late years.

Unfortunately, the returns furnished by the blue books of the Dominion do not go sufficiently into details to enable us to arrive at the exact individual shipments of Indian and Ceylon teas into the country. Of course, we know that the black teas imported from Great Britain are very largely the product of British India, but one is naturally curious to know the proportion that is from India proper and from Ceylon. But until the Government sees fit to classify the imports of teas from these two places, we must make the best we can out of the data as it is furnished us.

One thing we can learn from the Government figures as now adduced, and that is that the direct shipments of tea from British East India, while very small compared with what we get via London, are gradually increasing. For instance, in 1890, out of all descriptions of tea imported—blacks, Japans and greens—our direct importations from British India (India and Ceylon) were about one pound to five hundred pounds. Three years later the proportion was one to two hundred and fifty pounds. The year following (1894), the proportion was as one to one hundred and twenty-five. The Trade and Navigation Returns for the fiscal year ending June last have not yet been issued, but it is likely that they will show a still further increase in the direct importations. At least, that is the general impression of importers whom THE CANADIAN GROCER has approached on the subject. "There is infinitely more coming direct this year than last year" was the way one importer put it.

According to a return just furnished by a London, England, tea house, the exports of Indian tea to Canada from London during the nine months ending October 31st last were 694,539 pounds, against 575,784 the same time a year ago, an increase of over 17 per cent. The relative figures for Ceylon tea were 984,475 and 842,099, or an increase of over 14½ per cent.

A BUSINESS ESSENTIAL.

THERE are many things essential to a successful trade. Among them none is scarcely more important than stock-taking.

A merchant, like a mariner, must take his bearings periodically if he is to know his position.

Many a merchant who has followed the way of the bankrupt would not have done so had he known in the early drifting stages the way he was going.

Just as "a stitch in time saves nine," so the discovery of a leakage in business often means its stoppage, for stock-taking is something more than merely ascertaining the volume of business transacted and the amount of money made or lost. In addition to these it implies a careful diagnosis. Success in business is only obtained by skilful manipulation. Not only is it essential that every possible advantage shall be appropriated, but it is just as necessary that every weight be thrown aside as far as possible. Where these weights are and the nature of many of them can only be ascertained after careful investigation. And the best way to make this investigation is by taking stock at least once a year.

The stock-taking season is close at hand. In fact, as far as the wholesalers are concerned, it is already here, and has been for two or three weeks.

Beyond comprehension as it may seem to some, yet it is nevertheless a fact: there are numbers of retail merchants that never have an inventory taken of their stock, at least till the assignee is deputed to do so.

Besides discovering leaks, and revealing the merchant's financial condition, stock-taking unearths slow-selling lines, thereby determining action in regard to buying in future, so that bad selling and unprofitable lines may be eschewed as much as possible. What are the best selling lines are often discovered along with the revelation of what are the worst sellers.

Every merchant should know his business; and unless he has taken stock he has not this knowledge.

THOSE LOW-PRICED TOMATOES.

Some weeks ago reference was made by THE CANADIAN GROCER to the fact that low offers of a large outside lot of canned tomatoes had disturbed the market at Montreal. These goods were offered at an abnormally low figure, but had no influence on the position of prime brands of the vegetable. They have been hawked around the market ever since without finding a buyer until the close of last week, when it is understood that the entire lot of 5,000 cases or so were closed out to a western buyer. The price was kept private, but it is generally believed to be even below what the line was

originally offered for, as first reported in these columns.

The clearance of this lot off the market puts the stocks in and around Montreal in a much better position.

As to the destination of the goods under consideration, and whether the buyer has them placed, nothing definite is known. The trade in Montreal generally class the purchase as a purely speculative one.

CHAT WITH A MAN FROM JAPAN.

Mr. Low, of C. P. Low & Co., Yokohama and Kobe, Japan, is making a tour of the firm's agencies in Canada and the United States. He is accompanied by Mr. Wainwright, of Chicago, manager of the business in America. Mr. Low reached Toronto this week, and on Tuesday I had a brief chat with him in the office of the firm's local agent, Mr. W. H. Halford. Our conversation naturally turned upon the subject of Japan teas, particularly in regard to their situation in the country of production.

"The principal feature in regard to teas in Japan," said Mr. Low in reply to a query of mine, "is that the crop this year followed a crop that was exceptionally good in leaf, cup and quality. What the people got last year they were naturally anxious to get again this year. Instead of being equal, however, early teas this year were poor in cup and leaf, and higher in first cost. Under these conditions it was extremely difficult to do business.

"There has also been a scarcity of low grades all through the year. Teas which we last year sold on this market at 11 and 12c. per pound were good value, but it has been impossible to get them this season. During September and October, and even now in Kobe teas were to be had at low prices, but they were late teas and not good quality. You simply got a fair leaf, but you did not get anything like the quality you did last year."

"What about the size of the crop?" I ventured.

"The crop this year will probably be somewhat larger than it was the year before; perhaps 2,000,000 pounds more."

"To what do you ascribe the scarcity of low-grade Japans?"

"The principal reason," replied Mr. Low, as he took his cigar from his mouth and sent a cloud of smoke ceiling-ward, "is this: The demand for the better grades of Japan tea was larger than ever before; and they were bought at prices that paid the Japanese so well that it was more profitable for them to make the higher than the lower grades of tea. In other words, the profit was proportionally larger on the higher than on the lower grades. Naturally, the lower grades were ignored."

"What was the effect of the war on prices?"

"The war did not affect the actual price of tea as it did the cost of firing it. Char-

coal, labor, boxes, etc., advanced very materially. The advance was not uniform in everything, but I suppose, taking it all round, the cost in the particulars I mention aggregated 15 or 20 per cent. The men who make the boxes for us make their contracts for the necessary lumber with the natives back in the country. Well, when the war broke out the Government wanted men to go to Corea. As the people who cut the lumber were of the class most desired, the authorities offered them one dollar per day, about seventy cents per day more than they were ordinarily getting. Of course, they jumped at the offer. Then the lumbermen had to employ other and greener hands, and although they had to pay them higher wages than they formerly had to their trained workmen, they could not get nearly as good results. Then the lumberman refused to fill his orders at contract figures, and finally the box maker compelled us to pay higher prices for our boxes than we had contracted for."

"How do you view the outlook for Japan teas in Canada?"

"I find," he replied, somewhat guardedly, "that the tendency is toward cheap teas. Every man who buys Japan teas wants to buy them away down. He is always trying to get the price down. This makes the demand for low grades larger than it ought to be. The retailer here, I am told, is making a big run on teas which he can sell at 25c. per pound. I consider he is making a big mistake, and so is the jobber in encouraging it. Now the retailer can give a tea of much better value at 50c., and at the same time make more money. I am confident, too, that he could satisfy his customer better in the long run. It is a well known fact that the cheaper you sell the goods the less money you make, and the higher you sell them the more money you make."

After finishing his tour of the firm's agencies in America, he leaves for England.

ADVANCE IN DRESSED MEATS.

As a result largely of the annexation to one of the departmental stores of a butcher shop, meats have been rather low in Toronto for some time past. It is said that the venture is losing the store \$200 a week, but for the sake of the additional custom it brings him in other departments he keeps it up. Another thing that tended to bear the meat market was the fact that farmers sent in their field-fed beeves as soon as the cold weather set in, spoiling the pastures, thus bringing on a glut.

The approach of the holiday season has, however, relieved the situation, and despite the rather soft weather meats are bringing fairly good prices. Both beef and lamb fattened for the Christmas trade are quoted a cent or more higher than last week.

ORANGES CONTINUE EXCITED.

THE Christmas demand for oranges is now on in full force, and the market in Montreal is scantily supplied to meet it. The result is continued firmness, and prices on Jamaica oranges have advanced another dollar to \$9 since last week, making a clean gain of \$2 inside of a fortnight.

There have been receipts of Valencia stock, but they sold as high as \$5 to \$5.25 per box, and a couple of carloads of California stock arrived on Monday, and were taken almost as soon as landed. The fact that these latter, the quality of which was not specially striking, auctioned off under the hammer at \$4 to \$4.90, speaks pretty plainly for the excited condition of the market.

The great scarcity of Florida fruit, which usually is an important factor in the situation, is the chief point. On the other hand, the present outlook for the California crop is good if the critical time between the 20th December and the 20th January is passed over safely without frost. If this is avoided, estimates from reliable authorities on the Coast state that the prospects are for a crop in the State of 3,000,000 boxes.

In the meantime, owing to the position in New York and elsewhere, shippers of Mediterranean fruit, contrary to their usual custom, are exerting all their energies to get their oranges on North American markets at the earliest possible date.

There is just the possibility, considering all the circumstances, of the market being overworked, with a surplus of imports.

According to The New York Commercial Bulletin, shippers are neglecting lemons in their anxiety to get whatever advantage the market affords on oranges.

FANCY FRUIT FOR XMAS.

A special feature of the Toronto fruit market this week is the appearance of three or four lines of fancy goods intended for sale by the better class of the trade.

Notable among these are California pomegranates, Japanese persimmons, and Mexican oranges. The oranges are said to be of very fine quality, and a good substitute for Floridas, of which we have none this year.

BRAZIL NUTS DEARER.

Brazil nuts have been developing considerable strength lately. The reason is a scarcity of supplies.

Wholesalers have this season purchased Brazil nuts as low as 10c. per pound, including cost, freight and duty. To-day the cost is over 12c., or an appreciation of 20 per cent. The jobbing price ranges all the way from 13 to 15c.

As the trade is aware, Brazil nuts contain a large quantity of oil. Consequently they

lose a great deal of weight during the season. Nuts held from the beginning to the end of the season frequently lose 25 per cent. A shipment is accounted to lose 2½ per cent. in weight in course of transit even between here and New York.

Brazil nuts cannot be piled away with safety in sacks the same as other nuts when it is necessary to carry them over: they must first be spread upon the floor and dried, or they will become mouldy, and consequently worthless.

New crop Brazilian nuts usually reach this market about the latter part of February, or the beginning of March.

THE CANNED GOODS PACK.

A SPECIAL meeting of the Canadian Packers' Association was held on Tuesday at the Walker House. Mr. W. Boulter, president of the association, presided. Those present were: W. A. Ferguson, Delhi; W. P. Innes, Simcoe; D. Marshall, Aylmer; W. C. Breckenridge, secretary-treasurer, Hamilton; H. I. Mathews, Lakeport; S. Fenton, St. Catharines; T. E. Owen, of Miller & Co., Trenton; A. C. Miller and W. R. Wright, of A. C. Miller & Co., Picton; F. E. Boulter, of W. Boulter & Sons, Toronto and Picton.

The object of the meeting was to wind up the business in connection with the late Selling Committee of the association, to arrange for the closing up of certain factories acquired by the association about a year ago, and to receive reports regarding the pack. All the matters received attention.

The pack of the country was shown to be, on the whole, satisfactory, not being in excess of the requirements. The very low prices at which goods sold stimulated the consumption. Several factories have been compelled to close up during the year, not being able to meet the keen competition obtaining.

THE CANADIAN GROCER could not obtain any figures regarding tomatoes, but it is understood that the pack is not much larger than that of last year. Although the crop ultimately turned out to be a large one, the damage done to the plants by the heavy frosts in the spring was never fully recovered, the pack not being as large as it was expected it would be. The consumption of canned tomatoes in Canada is estimated to be between 150,000 and 160,000 cases annually.

The pack of corn, it is claimed, is not so large as it was expected to be, although, like tomatoes, it is larger than that of last year. The consumption of corn is about equal to that of tomatoes.

The pea pack is placed at one-third less than that of last year. The consumption of peas varies a great deal, being determined largely by the price.

The consumption of beans is increasing

this year, they taking, to some extent, the place of peas.

The peach pack, as is already known, is very small, the packers being compelled to bring nearly all their fruit from the United States.

Pears were also a small pack. Pears were plentiful enough, but as the fruit came on when the packers were busy on both tomatoes and peaches, they could not receive the attention they otherwise might.

There was a large pack of three-pound and gallon apples, but this has been discounted by the large quantity that have been exported. "There are now very few left," remarked one packer. "A very large trade is now being done with England in this respect."

The strawberry pack was very light, some of the largest packers putting up none.

Of raspberries there was a good pack, and about equal to what it was anticipated it would be.

The pack of plums was light, and it is believed that practically none are now left in first hands.

CRANBERRIES DEAR.

The little berry so delicious when used as a relish with roast turkey is not so plentiful this year as usual. The Canadian cranberry crop did not cut any figure on the market at all, the New Jersey yield was not large, and as a result we have to depend chiefly upon the Cape Cod article for a supply this season.

True, a few cranberries have come into Toronto from the north and a few from Nova Scotia, but they have not arrived in sufficient quantities to influence the market.

The demand is likely to be large for the next few weeks, so we need not look for a quotation on cranberries lower than from \$9.50 to \$10 per barrel for some time to come.

One compensation to the public for the high prices they have to pay is the excellent quality of the berries offered.

ST. JOHN'S WINTER SERVICE.

The St. John Board of Trade has written the Montreal Board of Trade, stating that St. John is now thoroughly established as a winter port, having no less than four lines sailing from the port. They are the Beaver Line to Liverpool, the Furness Line to London, the Donaldson to Glasgow, and the West Indian, calling at Bermuda, St. Croix, St. Kitts, Antigua, Dominica, Martinique, St. Lucia, Barbadoes and Trinidad. The St. John Board also announces that arrangements have been made for through freight rates as low, if not lower, than by United States ports, and it urges that western shippers should patriotically support their own port.

OFFICERS MONTREAL BOARD OF TRADE.

WHEN an important personage like the Minister of Trade and Commerce visits one of the commercial centres of the Dominion there are always subjects of more or less importance which the merchants and manufacturers of these centres desire to bring before him. But frequently the Minister has made his entrance and his exit before the commercial men are aware that he has been in their midst.

At the annual meeting of the Montreal Board of Trade, held on Wednesday, this was one of the particular subjects up for discussion. It was considered that notice of these visits should be given so that the merchants having matters to which they desire to call his attention may have an opportunity of doing so. The Government will be memorialized to that effect. The Minister of Trade and Commerce was in Montreal this week, but he was gone again before some of the merchants knew that he had been in town.

These officers were elected :

President, Chas. Chaput.

Vice-President, G. A. Childs.

Treasurer, A. Hebert.

Directors, J. E. Quintal, H. Laporte, and G. E. Forbes.

Committee of Arbitration, H. H. F. Hughes, S. J. Carter, E. Villeneuve, L. W. Telmosse, and P. Grace.

SEND FOR ONE.

A very striking calendar is that just issued by Laporte, Martin & Cie, of Montreal. To describe it here would be a needless waste of space and time when we suppose our readers may have one if they ask for it. We will say this, however: that they are original in their choice of a design. Instead of a fancy female figure or an English pasture scene, they give us one of the old time, 'way back Irishmen with a shillalah under his arm holding a glass high up, and looking as if he were shouting "Vive la Compagnie," or "Erin go Bragh."

REPACKED CALIFORNIA FRUITS.

Now that the trade in Canada are beginning to use California evaporated goods, such as peaches, pears, apricots and prunes, it is as well that they should be thoroughly prepared and posted so they may be able to secure the best value.

Much of the fruit that has come to this market hitherto has been repacked from bags into boxes either in Chicago or St. Louis, and sold at, apparently, almost as low rates as where goods are bought free on board at the Coast ; in some places the quotations are actually lower.

The result of careful investigation has led to the discovery that while the approximate

cost is almost the same to land from the Coast, in repacking the goods were almost invariably steamed or wetted, the consequence being that what was lacking in weight and appearance was made up by this process.

As this is distinctly against the interests of buyers there is little question as to the advantage of buying boxed goods in original packages as put up in California, in which case buyers are sure of getting what they pay for, as long as they deal with reliable parties, and they run no risk of sophistication at the hands of our enterprising friends over the line.

A DRUMMER CONVERTED.

During the evangelical meetings conducted by Mr. Gale in this city, a short time ago, Messrs. Hunter and Crossley, who stopped over here on their way to Charlottetown, told of a well-known commercial traveler and agnostic who had been converted in their meetings in Fredericton. His name was not given, but since then it has been learned that the man in question was Mr. B. Rautenburg, the well-known representative of Park, Blackwell & Co., of Toronto. Mr. Rautenburg, who was at the American yesterday, tells an interesting story of his conversion.—Moncton, N.B., Times.

Notice

To the
Wholesale Trade Only

YOU CAN BUY PLUG TOBACCOS DUTY PAID.

Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS...

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

WRITE FOR SAMPLES AND PRICES.
SEE PRICE CURRENT.

CORRESPONDENCE SOLICITED.

J. M. Fortier

141 to 151

St. Maurice St.

MONTREAL

MANUFACTURER.

The American Tobacco Company

OF CANADA, Limited



MANUFACTURERS OF THE . . .
FOLLOWING CELEBRATED BRANDS OF _____

Tobacco
and
Cigarettes



Cigarettes

Sweet Caporal
Athlete
Derby
Gloria



Cut Plug

Old Chum
Ritchie's Smoking Mix.
Old Judge
Old Virginia



Plug . . .

SMOKING

Derby 12's, 7's and 3's
Old Virginia Twist

CHEWING

Old Chum 8's

A FEW PRICES

Lima Beans, in 80 lb. pockets.....	4 $\frac{1}{2}$ c. a lb.
California 4-crown Loose Muscatels, Butler's brand.....	6c. a lb.
California Evaporated Peaches, Griffin & Skelly's 25 lb. boxes....	10c. a lb.
California Evaporated Pears, Griffin & Skelly's 25 lb. boxes	10c. a lb.
Pure Mayette Grenoble Walnuts, in bales of 250 lbs.....	11c. a lb.
Malaga Figs in 25 lb. Frails.....	3 $\frac{1}{2}$ c. a lb.
Eleme Figs in Layers---	
Good Quality, boxes of 11 $\frac{1}{4}$ lbs. net.....	90c. a box.
Fine Quality, boxes of 9 lbs. net.....	90c. a box.
Five-Crowns, boxes of 10 lbs. net.....	\$1.00 a box.
Six-Crowns, boxes of 15 lbs. net.....	2.25 a box.
Bevan's Malaga Raisins---	
Imperial Cabinet	1.90
Connoisseurs Clusters.....	2.20
Connoisseurs Clusters, $\frac{1}{4}$ boxes.....	70
Hallowi Dates.....	4 $\frac{1}{4}$ c. a lb.
Bosnia Prunes, Ostrich and Anchor Brands.....	6 $\frac{1}{2}$ c. a lb.
British Columbia Canned Salmon---	
Cariboo Cohoes.....	1.10
O-Wee-Kay-No Sockeye.....	1.20
Clipper Sockeye.....	1.25
Viceroy Sockeye.....	1.27 $\frac{1}{2}$
Royal Club Sockeye.....	1.30
Horse Shoe Sockeye.....	
Clover Leaf (Flats) Sockeye.....	

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Merchants

41 St. Sulpice and 22 De Bresoles - - MONTREAL.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE holiday trade is gradually becoming diminished in volume. The wholesalers are, however, still busy, numerous letter orders for sorting up lots coming in freely. Nearly every merchant wants his goods shipped immediately, and it is requested in a good many instances that they be forwarded by express. After this week we may naturally expect to see a quieter condition for a while. Nothing specially new has developed during the week. Sugar is a little easier in the outside markets, but the Canadian refiners are holding prices steady. The activity in fruits is still the leading characteristic of the market. Next in order come Ceylon teas, the demand for which is exceptionally good at the moment. Canned goods are quiet. Coffees are in fair demand. Brazil nuts are scarce and higher.

CANNED GOODS.

Nothing new has developed during the week, the demand for all classes of canned goods being moderate at steady and unchanged prices. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.50 to \$1.55; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

COFFEE.

Choice Rio coffees are scarce and in good demand. In Mocha and Java growths the demand is moderate, and not as good as a few weeks ago. Rio coffees have been a little easier in New York, but it was confined to grades lower than those which come to this market. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

The demand is light, while the wholesalers are practically buying nothing, desiring, of course, to keep down stocks till after stock-taking is finished. London is dull and weak, and in New York buyers and sellers are apart. The refiners in Canada, on the other hand, are holding prices firm, particularly yellows. One refinery has advanced the price of yellows another ¼c., making a total advance of ½c. per lb. in less than ten days. The Canadian refiners are taking their cue from the holders of raws in the United States. In Eng-

land a feeling obtains that Germany will not increase the bounty on sugar. We quote: Granulated, No. 1, 4½ to 4¾c.; yellows, 3¾c. up.

SYRUPS.

A fair business has been done in bright syrups, but generally speaking trade is quiet and the supply of syrups to offer light. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Molasses are quiet and unchanged. We quote: New Orleans, barrels, 25 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

SPICES.

The volume of business appears to be smaller than a week ago, the bulk of the holiday trade having been done. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; all-spice, 14 to 18c.

NUTS.

Activity is still the characteristic of this market. Brazil nuts are scarce and dearer. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12½c. Marbot walnuts, 12½c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The feature of the market is still the free buying of Indian and Ceylon teas, owing to the extra good cup quality being shown. In Ceylon teas especially the volume of business is much larger than is usual at this season. China green teas are in good position, the scarcity of low-grade Japans having stimulated the demand for these teas. Advices received in Toronto regarding China black teas state that holders are not inclined to sell at the moment. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins continue in the same strong position, with the demand good. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6¾c.; layers, 6½c.

Currants continue in active demand at steady and unchanged prices. We quote: Fine Filiatras, in barrels, 4¼ to 4½c.; ditto, half-barrels, 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Holders of Malaga raisins on spot are be-

ginning to lower prices with a view to cleaning out their stocks before the end of the season. The supply, however, is not large, while the higher grades of fruit are cleaned out. We quote: London layers, \$1.85 to \$1.90; black baskets, \$2.50 to \$2.75; blue baskets, \$3.25; choice clusters, \$3.25; Dehesa clusters, \$3.75; Royal clusters, \$4.25 to \$4.50; Royal Buckingham clusters, \$4.25; Non-Plus-Ultra and Royal Windsor, \$6.

There is a fair enquiry for Bosnia prunes at about 6½c., but only a few houses have any at the moment. The demand for California French prunes continues to increase, these goods finding favor on all sides. We quote prunes: Bosnias "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7¾c.; "U," 110-115 to lb., 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8¾c. per lb.; French, 5 to 6c.

Trade has been fairly active in California fruits during the past week. Egg plums and silver prunes are entirely cleaned out, and no more are obtainable on the Coast. The price of loose muscatels has eased off on the lowest grades. The higher grades, however, remain steady, and the finest grades of 4-crown are in short supply. Apricots are firmer. Peaches are in good supply and unchanged. We quote: Apricots, 13½ to 15c.; peaches, 10½ to 12½c.; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Sultana raisins are in fair demand at 5 to 6½c., according to quality.

Figs are in good demand at unchanged prices. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 18 lb., 13 to 15c.; 28 lb. 16 to 18c.

GREEN FRUIT.

As the holiday season approaches, business in the green fruit line picks up rapidly and dealers seem to have all they can do. As

IF YOU HAVE ANY "SALADA"

CEYLON TEA

in your store that in your opinion is not giving satisfaction we will gladly return you your money for it if you ship it back to us. Many teas, loose and packets, are highly lauded. Is there as much said in favor of any one of them as is said in the above few lines.

P. C. LARKIN & CO.

Wholesale Agents.

25 Front St. East.

and TORONTO

318 St. Paul St., MONTREAL

BEST FOR WASH DAY.

SURPRISE SOAP.

BEST FOR EVERY DAY.

Handwritten signatures and prices: \$1.50, \$1.25, \$1.00, \$0.75, \$0.50, \$0.25, \$0.10, \$0.05, \$0.02, \$0.01

BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

usual the demand for oranges is large, and some difficulty has been found in filling orders, partly owing to the late arrival of Mediterranean cargoes. Bananas, lemons, and grape fruit are firm, though no higher in price. A feature of the market is the importation of some lines of fancy stock for high class trade, such as pomegranates from California, persimmons from Japan, and oranges from Mexico. The firms carrying these specialties are mentioned in the "market notes" below. We quote: Lemons—Messina, \$3 to \$4 per box; Malaga, in half-chests, \$5 to \$6, boxes, \$2.50 to \$3. Oranges—Jamaicas, fancy, in boxes, \$5 to \$5.50; choice, \$4.75 to \$5; in bbls., \$9 to \$9.50; Valencias, 420's, \$5; 714's, 5.50. California navels, in boxes, \$4.25 to \$5; Mexicans, in boxes, \$5.50 to \$6. Bananas, \$1.40 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$1.50 to \$3 a barrel; domestic grapes, in cases, 65 to 75c.; Malaga grapes, \$5 to \$7 per keg; pears, 40 to 50c.; domestic onions, 60 to 65c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; hickory nuts, \$1.80 to \$2 per bush.; grape fruit, \$13 per bbl.; California pomegranates, (176 in case), \$3.75 to \$4; Japanese persimmons, (32 in a crate), \$2.

BUTTER, CHEESE, POULTRY, EGGS.

BUTTER—There is nothing new to say, prices remaining as they were last week. We quote: Old summer dairy and store packed, 8 to 12c.; fresh large rolls, 15 to 16c.; fresh lb. prints, 16 to 17c.; fresh tubs, 16 to 17c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c.

CHEESE—The export demand continues to pick up. We quote: Summer month

makes, 9c.; September and October makes, 9½ to 10c.

EGGS—More than hold their own. Fresh eggs bring 16 to 17½c.; new laid, 21c.; first-class pickled, 14 to 14½c.; No. 2 stock-pickled, 13½c.

POULTRY—The supply has fallen off, and prices are much higher than last week, but a glut is looked for during the holiday week. We quote: Geese, 5 to 6c. per lb.; turkeys, 6 to 8c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 70c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers are selling at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firm at 7 to 7½c. per lb.

POTATOES—The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz. Honey seems scarce.

PROVISIONS AND DRESSED HOGS.

The receipts of hogs are large and prices are lower than ever. For selected weights (100 to 240 lbs.) \$4.50 is paid, and for under or over weights 25 to 50c. less. Products run thus:

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¾ to 7c. for small lots; backs, 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.;

small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7 to 7¾c.; tubs, 7¼ to 8c.; pails, 7¾ to 8c.

BARREL PORK—Canadian heavy mess, \$14; Canadian short-cut, \$14.50; clear shoulder mess, \$12; shoulder mess, \$11.50.

FISH.

Trade is fairly good. In oysters the samples on the local market vary considerably in quality, and as a consequence also in price. We quote standards at \$1.15 to \$1.25, and selects at \$1.45 to \$1.65. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.

DRESSED BEEF, VEAL AND MUTTON,

There is a good deal of meat on the market that has been fed specially for the Christmas trade, and this comes rather high (but we must have it). The advance was predicted in these columns some weeks ago. We quote: Beef, first-class, \$6.50 to \$7 per 100

THE TORONTO COLD STORAGE WAREHOUSE

All information from W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO., LTD., TORONTO.

FOR SALE The stock of a General Store, at Uphill, Ont. Tenders offering price on the dollar will be received up to 1st Feb., 1896, upon which date a sale must positively be effected. Apply on the premises, to J. C. KYLE, Uphill, Ont.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter • Lard • Cheese
Eggs • Apples • Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

WHITE & CO.

TORONTO

Are offering special bargains in the following Xmas lines, viz:

Valencia Oranges Jamaica Oranges
Messina Lemons

Cape Cod and Jersey Cranberries

Malaga Grapes Figs and Dates

Nuts and Bananas Fish and Oysters

P.S.—Consignments of Butter, Eggs, and Poultry solicited.

Sea Food

"GEM OF THE SEA."

1 and 2 lb. Blocks.

"FAVORITE."

Pure Cod. 1 and 2 lb. Blocks.

"SATISFACTION."

Boneless Fish. 25 and 40 lb. Boxes.

PACKED BY

LEONARD BROTHERS

ST. JOHN, N.B.

For sale by

Davidson & Hay, Toronto, Ont.

Season's Greeting

TO ALL OUR

CUSTOMERS AND FRIENDS

CLEMES BROS., TORONTO

lbs.; fair to middling, \$5 to \$5.50; rough and inferior, \$3.50 to \$4. Lamb, 5½ to 6c. per lb. Veal, 4 to 6½c. for first quality.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 70 to 71c.; red, 67c.; goose, 53 to 54c. per bushel.

OATS—We quote: 27 to 28c. per bushel.

BARLEY—Quoted at 33 to 44c. per bushel.

FLOUR—No change. We quote: Ontario straight roller, \$3 to \$3.05; Manitoba, \$3.50 to \$3.60; patents, \$3.60 to \$3.75.

HAY—Still scarce and in demand. Large quantities are bought at \$13.50 to \$14.50 while \$15 to \$16 is the figure for ton lots.

BREAKFAST FOODS—Easy at last week's prices. We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

SALT.

We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Quiet. Dealers are paying 5, 4 and 3c. respectively for Nos. 1, 2 and 3. Cured are nominal at 6¼c., trade being slow.

CALFSKINS—Are still quoted at 6½c. per lb.

SHEEPSKINS—Lambskins and shearlings have risen 5c., and are now quoted at 80c.

WOOL—Dull. We quote: Fleece combing, 24c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Burning oils are firm and likely to rise. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½ to 17c.; carbon safety, 18½ to 19c.; Canadian water white, 18½ to 19c.; American water white, 21½ to 22c.; photogene, 22 to 23c.

MARKET NOTES.

Todhunter, Mitchell & Co. report trade good in coffees.

The Eby, Blain Co. are in receipt of a shipment of Brazil nuts.

Smith & Keighley are in receipt of a shipment of Marbot walnuts.

Perkins, Ince & Co. have a fresh shipment of Grenoble walnuts in stock.

Filatra currants in half-barrels are scarce. Perkins, Ince & Co. are just in receipt of a shipment of both half-barrels and barrels of this fruit.

Hugh Walker & Son, Guelph, report the arrival of a car of fancy sweet Jamaica oranges. A shipment of Valentias is also to hand with them.

Warren Bros. & Boomer have arriving a large shipment of tapioca, which they report they will sell lower than any prices previously quoted.

Smith & Keighley: "We feel that times are improving. Our Christmas trade this

Graham, McLean & Co.

Produce Commission Merchants

77 Colborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poultry and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.
We handle a special line of kettle-rendered Lard.

OUR

"ROYAL CITY"

3-lb. Bar Pure Family Soap is the best Soap on the market.

The GUELPH SOAP CO., Guelph, Ont.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

COWAN'S COCOAS OFFEES CHOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

WHAT WE MANUFACTURE

McLauchlan's Sodas. McLauchlan's Fine Biscuits.
 McL. & S. Cough Drops in 5c. packages and bottles.
 McL. & S. Fruit Tablets in 5c. packages and bottles.
 McL. & S. Imperial Chocolates.

Jas. McLauchlan & Sons

Owen Sound.

year was larger than for any corresponding ing season in ten years."

Alabama cotton cards are being offered by Davidson & Hay.

A line of blue basket raisins is being offered by Smith & Keighley at \$2.50.

H. P. Eckardt & Co. are showing a fine sample of fancy Japan rice, "Mikado" brand.

Davidson & Hay are offering good value in a bright, pure sugar syrup in half-barrels.

A shipment of extra choice sifted Young Hyson arrived on Monday for Davidson & Hay.

H. P. Eckardt & Co. have a new can-opener, the "King," with corkscrew attached.

Rutherford, Marshall & Co. have secured control of the butter made at the Norwich creameries.

The brass scoops which go with Lucas, Steele & Bristol's Potmahoff tea are unique in design.

Dawson & Co. report the arrival of one car of Jamaica oranges in barrels and one car of Valentias.

Further shipments of California prunes and California muscatels are arriving this week for Davidson & Hay.

D. Gunn, Flavelle & Co. report that during the past week they have moved off at good prices large lots of poultry.

H. P. Eckardt & Co. are in receipt of a shipment of California peaches and apricots in bags; also egg plums in boxes.

W. H. Gillard & Co. are showing exceptional values in Moyune Young Hyson teas, of which they have a splendid variety.

McWilliam & Everist report the arrival of one car of California, one car of Jamaica and three cars of Valencia oranges.

Crystal baking powder, put up in lamp glasses by the Pure Gold Manufacturing Co., is reported by the firm to be selling well.

Clemes Bros. have grape fruit in barrels; also to hand two cars of Valencia, two cars of Jamaica and one car of California navel oranges.

Another quick shipment of Grenoble walnuts arrived in Toronto on Monday, having been shipped from Marseilles by Estrine & Co. fourteen days before.

T. Kinnear & Co. have their second shipment of Arguimbau's fine off-stalk and se-

lected Valencia raisins in stock. Unlike the first shipment, they are not candied.

Jas. McLauchlan & Sons, of Owen Sound, report fall and Christmas trade in biscuits and confectionery much in excess of previous years.

D. Gunn, Flavelle & Co. call attention to their pure Maple Leaf brand of lard in 3, 5 and 10-lb. tins, designed especially for Christmas display.

W. H. Gillard & Co. are in receipt of a large consignment of Hallowee Persian layer dates, which they intend offering to the trade at way down figures.

Dawson & Co. have a car of Mexican oranges. These are intended for Christmas trade especially, and are reported of fine quality and very sweet.

Stock of currants, C. & B. peels, dates, nuts, raisins, is still complete with Lucas, Steele & Bristol. Another lot of C. & B. half pint pickles is to hand with them.

W. Boulter & Sons are putting a new label on their gallon apples this season. It is handsome, and its striking feature is three large apples as natural looking as the genuine fruit.

The Windsor Salt Works announce that having now completed their Northwest shipments, they are in a position to fill local orders more promptly than for some time heretofore.

C. B. Knox, who manufactures Egg Preserver, the new compound for preserving eggs, says he has to buy one of his principal ingredients in Nova Scotia. The formula is, of course, a secret.

W. B. Cockburn, Milton, has started a creamery, from which he turns out about 200 lbs. butter per day. He intends increasing the output during the coming summer about 50 per cent.

W. I. Mathews, of the Lakeport Canning Co. has been doing well in shipping apples to Britain. On a recent consignment of 2,500 barrels, the account sales showed a net profit of \$1.25 a barrel.

The genuine "English Sage," both ground and rubbed, which Lucas, Steele & Bristol offer in bulk, should be in every grocer's stock at this season, also their L. P. & Co. pastry spice in 5 lb. tins.

Wm. Paterson & Son, in their "ad." direct the attention of the trade to the fact

that they are putting up bon bons and chocolates in beautiful 1-lb. boxes, all ready for purchasers. They are sold in any desired quantity.

Clemes Bros. have made a special effort this year to cater to high-class trade. To do so they have imported a consignment of California pomegranates and a shipment of Japanese persimmons. The prices of these are noted in the "green fruit" market report above.

Lucas, Steele & Bristol: "Our travelers are off the road between Christmas and New Year. Don't think customers want to be bothered with them during the busy season. Our mail order department does the work then, besides which our telephones 447 and 1258 are always at their disposal."

One city traveler of the Pure Gold Manufacturing Co., of Toronto, placed orders for 1,030 one-pound cans of Rainbow blend of coffee the first day he took out samples. The coffee was put on the market on Monday last.

W. Boulter & Sons had a series of photos taken of their trainload of canned goods which went through Toronto and Winnipeg for Victoria. A section of the train has been reproduced for this enterprising firm in their advertisement in this week's issue.

QUEBEC MARKETS

MONTREAL, Dec. 19, 1895.

GROCERIES.

THERE has been no lack of animation in the grocery market during the past week, for holiday lines of goods are showing the full seasonable activity, while there has been a brisk enquiry for sugar at the refineries, and the strength in that staple has imparted snap to the general market. Tea also has furnished a fair distributing trade, and there has been a good holiday demand for spices. Dried fruit of all kinds rule firm, Valencia raisins being a light stock, while an active trade is being done in California fruit. New dates and prunes rule steady, and the same remark applies to nuts of all kinds, especially shelled nuts, which continue scarce, and any that are here are wanted by holders for their own customers.

Continued on page 32.

WE ARE
 PAYING
 CASH
 FOR

DRIED-APPLES-



W. B. BAYLEY & CO.

EXPORT BROKERS

42 FRONT ST. E. Toronto

PUREST AND BEST



Windsor Table .. Salt

2 doz. 4-lb. Packages per Case.

The handsomest Table Salt Package on the Canadian market. Also put up in cotton bags, 100/3s, 60/5s, 42/7s, 30/10s per barrel—in 5-lb., 10-lb. and 20-lb. wooden boxes—in cardboard packages, 24/5s, 36/3s and 48/2s per case. Can be ordered from any Wholesale House.

The _____

WINDSOR SALT WORKS, Windsor, Ont.

THE GUR

"Ice Castle"

THE FOLLOWING IS C

Tomatoes, Corn, Peach
Cauliflow

1,620,000 CANS

Most of these goods were sold in E
Canadians what Canada is supplying to

Everyone can appreciate a good thi
SOLDER or ACID. We have the Patent
reason for our large sales in England.
BEST. Inferior goods can't go out w

Canned Fruit and Vegetables

Factories :

MONTREAL AND ST. EUSTACHE,
QUEBEC.

J. W. WINDSOR



GUARANTEE OF PURITY

Brand" Canned Goods

LOOK FOR 1895 OF THIS CELEBRATED BRAND:

Peas, Plums, Apples, Squash, Baked Beans,
 Lobster, Salmon

❖ **VALUE \$179,150.00**

and. Next year we intend doubling the quantity and showing
 other Country.

All our goods are packed in the "Patent Can," sealed without
 Canada and no other Factory can use this can. That is one
 other is, PURITY OF GOODS. We pack NOTHING BUT THE
 Ice Castle Brand" on them.

Canned Fish

FACTORIES : CAPE COVE, LITTLE RIVER WEST } QUEBEC.
 NEW PORT, SEAL COVE }
 MAL BAY, WILSON'S POINT, MISCOU, N.B.

— Montreal

We Have Outstripped



There
to you a
guarant
packing
f

FROM A PHOTO. TAKEN OF A SECTION OF OUR

We Desire

to convey to you our thanks for the cordial manner in which you have assisted us to place our goods before the consumer. We extend to all the trade the fullest compliments of the season, and wish you all a bright and prosperous New Year.

W. BOULTER & SONS

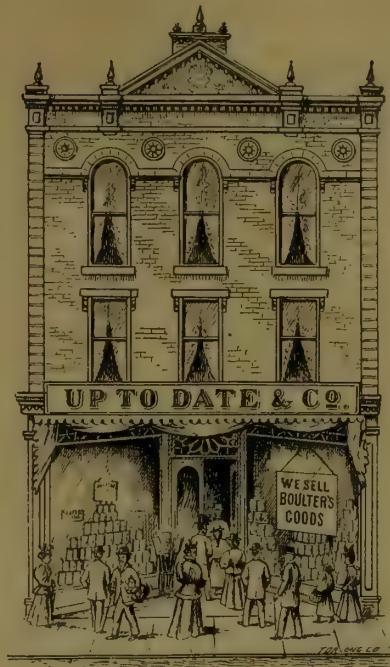
You should write for our little Xmas Souvenir if you have not yet received one.



V
a
h
th

All Competition

comparison between the real value of our goods
value of any other brand. Our goods are all
ctly pure and free from any uncleanness in
again, our cans are attractively wrapped in the
s we could have manufactured. This makes
appearance on your shelf very pleasing; and,
on this account, and the absolutely fine
appearance of the fruit when it
is turned out, makes our
goods always quick
favorites.



**THE
LIVE
UP-TO-DATE
STORE
HANDLES
OUR
GOODS.
IT PAYS
TO DO
SO**



that there
y a few who
O AMBITION
not sell our goods.

Remember

Mail Orders receive our personal care.

REMEMBER we guarantee all prices.

REMEMBER all orders shipped same day as received.

REMEMBER "last year." Don't wait until the last moment and find yourself short of goods required.

OUR AIM.....
IS TO PLEASE YOU.

Lucas, Steele & Bristol

Hillwattee Tea Agents

Telephones 447 and 1258.

.....HAMILTON, ONT.

Continued from page 26

Canned goods continue quiet, the excited condition of the orange market continues, while there has been a good trade in fresh fish.

SUGAR.

The firmer feeling in sugar noted last week is fully maintained, and there has been a good demand from jobbers for future delivery at the advance in yellows. Stocks both of yellows and granulated continue light. The anticipated change in granulated has not come about, but the active business noted at the refineries has been maintained, and orders are being booked freely on the basis of $4\frac{1}{4}$ c., with yellows at $3\frac{1}{4}$ to $3\frac{3}{8}$ c. In a jobbing way prices are held firm at $4\frac{3}{8}$ c. for granulated and $3\frac{3}{8}$ to 4c. for yellows, as to grade. Raw sugars are very firm, cable advices noting strength at all the beet sugar centres.

SYRUPS.

There is a fair trade doing in syrups at the refineries, as jobbers' supplies are very light, but they have to wait to have their orders filled, as refiners' stocks are equally light. The demand from the lumbering districts is the chief feature at the moment. We quote jobbing prices firm at $1\frac{1}{8}$ to $2\frac{1}{8}$ c.

MOLASSES.

The molasses market is unchanged, demand being limited, while values continue steady. We quote: Barbadoes, 36 to 37c., and Porto Rico, 35c.

RICE.

There is no change in the rice market, values continuing steady as previously noted.

SPICES.

There is a good active holiday demand for spices of all sorts and prices are steady as follows: We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

COFFEE.

There has been a fair demand for coffee during the week and prices are steady at the recent decline. Round lots of Rio have changed hands at 19c., and Maracaibo at 20c. We quote green in bags: Maracaibo, 20 to 21c.; Rio, 19 to 20c.; Java, 28c.; Jamaica, 20 to 21c., and Mocha, 32c.

TEAS.

Rather more business has been doing in teas during the week in twenty-five packages and upwards for actual requirements, the stock moving being chiefly Japans and blacks at 15 to 20c. Few large lots are moving, the only sales in this connection that we hear of being a few lots of Japans at 15 to 18c., aggregating possibly 250 packages. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

There is a good jobbing enquiry for Valencia raisins for actual wants, and prices are steady, while western buyers have also been enquiring on this market for fruit during the past eight or ten days. We quote: Ordinary off-stalk, $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; fine off stalk, $4\frac{3}{4}$ to 5c.; selected, $5\frac{1}{2}$ to $5\frac{3}{4}$ c.; and layers, $6\frac{1}{4}$ to $6\frac{1}{2}$ c.

There is no change to note in California

raisins, but a good jobbing trade is doing and prices rule very firm for standard marks. We quote 4-crown firm at 7c. and 3-crown at $5\frac{1}{2}$ c.

In table raisins, orders have been pretty well filled, and actual business at the moment is quiet. We quote Malagas as follows: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

Sultanas are steady at 6c.

Currants continue firm at primary markets, and there is a fair local enquiry. Stocks are light and values held correspondingly firm. We quote: $3\frac{3}{4}$ c. in barrels, 4 to $4\frac{1}{4}$ c. in half-barrels, and $4\frac{1}{2}$ to $4\frac{3}{4}$ c. in half-cases.

The prune market is firm, while there is a fair trade doing at former prices. We quote: Bosnia, 6 to $6\frac{1}{2}$ c.; ordinary French, $4\frac{1}{2}$ to 5c., and French plums, 8 to 14c.

California prunes have been arriving to the extent of a few carloads, and show good quality. They range from 8 to 9c.

Figs are fairly active, and steady at last week's prices. We quote in boxes: 10-lb., 9 to 10c.; 20-lb., 14 to 15c.; and 50-lb., 16 to 17c.

The date market is quiet and stocks are now well sorted up for the future. We quote values unchanged at $4\frac{1}{2}$ to 5c.

NUTS.

There is a good active holiday demand for nuts of all kinds. Grenobles continue scarce and firm, and stocks of shelled nuts still continue light. We quote: Grenoble walnuts, 12 to 13c.; filberts, $7\frac{1}{2}$ to 8c.; Tarragona al-

Wishing you the Compliments of the Season

— And —

EXTENDING
HEARTIEST
THANKS

For Liberal Patronage During
Past Season

H. A. NELSON & SONS

Manufacturers of the celebrated

Rose, Thistle, Shamrock and Daisy Brooms.

Toronto and Montreal



The Years Roll On, but does your bank account roll up to suit you? Do you want to increase it?

THEN SELL

OUR STANDARD TEAS

And watch it grow. Others have.

*The 400 Select
Imperial Congou*

*Dalu Kola Congou
Russian Congou*

Their rich liquoring qualities and strict uniformity at once commend them to consumers. We know whereof we speak.

TRY THEM.

W. H. GILLARD & CO., Wholesalers Only, **Hamilton**

B O N B O N

O

HOLDING ONE POUND

X

OF THE MOST
BEAUTIFUL

E

Sweets

S

YOUR GIRL WOULD LIKE ONE

PUT UP BY

WM. PATERSON & SON, **Brantford**

INTERCOLONIAL
London, Eng., 1886

JAMAICA INTERNATIONAL
1891

"REINDEER" BRAND

CONDENSED MILK

CONDENSED COFFEE AND MILK

CONDENSED COCOA AND MILK

EVAPORATED CREAM (Unsweetened)

BUY IN SMALL LOTS AND OFTEN. KEEP IN A COOL PLACE

TORONTO INDUSTRIAL
1892 - 1893
1895

HALIFAX AND ST. JOHN
Exhibitions

A Merry....
Christmas
To all
Our
Friends.



1895



THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - CANADA

Continued from page 32.

monds, 11 to 11½c.; pecans, 9 to 14c., and shelled walnuts 27 to 30c.

CANNED GOODS.

Nothing special is to note in canned goods beyond the clearing up of some outside lots which have been weighing on the market. For prime brands prices all round are steady, and we quote as follows: Lobsters, talls, \$8 per case; flats, \$9 to \$9.50; sardines, ordinary brands, \$7 to \$8.50; best brands, \$9.50 to \$10.50; salmon, \$1.25 to \$1.30 per doz.; tomatoes, 75 to 80c.; peaches, \$2 to \$2.25; corn, 85 to 90c.; marrowfat peas, 95c. to \$1; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$1.75 to \$2; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There is nothing new to report in regard to wines and spirits, and a quiet time is looked for until importers commence to consider the subject of spring importations of wines.

GREEN FRUIT.

The chief feature is the continued strength of the orange market, these fruits ruling strong.

APPLES—Apples are in moderate demand at \$2 to \$5 as to quality.

GRAPES—Grapes continue quiet and steady at \$5 to \$6 per keg for Spanish fruit.

ORANGES—The firm prices continue, and the fact has had some influence in checking the demand. We quote \$8.50 to \$9 per bbl. Receipts of Valencia stock have come to hand, but they have not relieved the strain, prices on them being firm at \$5 to \$5.25 per box.

LEMONS—Lemons rule steady to firm at \$2.75 to \$3.50 per box.

CRANBERRIES—These are not plentiful, and prices are held firm at \$9.50 to \$10 for Nova Scotian and \$12 for Cape Cod.

SPANISH ONIONS—Quiet and unchanged at 30 to 35c. per crate.

FISH.

There has been considerable movement in all kinds of fish, especially fresh stock, and though the arrivals of frozen goods of this kind have been large the market has been well cleaned up. Haddock and cod sell freely at 3½ to 4c., and fresh frozen salmon, 10c. Large to medium herring range from \$1.15 to \$1.25 per 100 and smelts 5 to 6c. per lb., while tommy cods sell at \$1.35 to \$1.50 per bbl.

Pickled fish are dull, only choice goods, being salable. We quote: No. 1. Labrador herring, \$5 25; No. 1 N.S., \$4.25, and ordinary goods, \$3 to \$4; B.C. salmon, \$11; No. 2 Labrador, \$13. No. 1 green cod \$4.25 to \$4.75; No. 2, \$3 to \$3.10; No. 2 mackerel, \$17.50, and No. 1 sardines, \$4.25.

Very little business is doing in dried or boneless cod fish, while in smoked fish stocks are light and prices firm. We quote: Haddies, 6½ to 7c. per lb.; kippered herring, \$1.40 to \$1.50 per 100; Yarmouth bloaters, 90c. per box, and smoked herring, 9 to 10c. per lb.

COUNTRY PRODUCE.

EGGS—A fairly active trade was done in eggs, there being a better demand, but values show no material change. We quote: Choice candled at 14 to 15c., and ordinary stock at 11½ to 12c. per dozen.

BEANS—The demand for beans continues to be of a limited character, and prices rule

about steady. We quote: Car lots of choice hand-picked at \$1.05 to \$1.10, and small quantities at \$1.20 to \$1.30.

POULTRY—The demand for poultry was better, but supplies were large, and buyers had no difficulty in filling their wants. Now that Christmas is near at hand, dealers anticipate quite an active trade in this line during the week. Turkeys sold at 7 to 8c.; chickens at 6 to 6½c.; fowls at 5c.; geese at 5c. and ducks at 7 to 7½c. per lb.

POTATOES—Continue quiet and firm at 40 to 45c. per bag.

HOPS—Market dull, at 7- to 8c. for good and 6 to 6½c. for medium.

TALLOW—Quiet and steady at 5½ to 6c., as to grade.

ONIONS—Red onions sell at \$2.25, and yellow at \$2 to \$2.25 per bbl.

PROVISIONS AND DRESSED HOGS.

Business in provisions is slow and unsatisfactory, notwithstanding the fact that prices are lower than they have been for some time past, still buyers show no inclination to take hold freely. We quote: Canadian short cut, clear, \$13.50; Canadian short cut, mess, \$14; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¼ to 8½c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

In dressed hogs a fair jobbing trade was reported, there being a better demand, and sales were made at \$4.90 to \$5, but car lots moved slow at \$4.65 to \$4.75 per 100 lbs.

FLOUR, MEAL AND FEED.

In Manitoba grades of flour millers report a good business doing, the demand keeping up from local and country buyers at steady prices. Ontario grades are quiet. We quote: Winter wheat, \$3.65 to \$4.00; spring wheat patents, \$3.75 to \$3.85; straight roller, \$3.40 to \$3.50; straight roller, bags, \$1.60 to \$1.70; extra bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.40 to \$3.65.

The demand for oatmeal was limited. We quote: Standard, bbls., \$3 to \$3.10; granulated, bbls., \$3 to \$3.15; rolled oats, bbls., \$3 to \$3.15.

The feed market was steady, and a fair trade was transacted. We quote: Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$19 to \$20.

CHEESE AND BUTTER.

Cheese exhibits little change, and few traders expect any until after the New Year. What developments will follow that date are hard to say, but it is evident that the holders of cheese on this side of the water have little or no anxiety about an outlet for their goods at a profit, when they are ready to sell. Their confidence is based upon the great shortage in exports from the continent, which has been frequently referred to before, and the fact that current values are low compared with previous years. Actual business on spot is very small and prices continue nominal, sellers' ideas on late made cheese being firm at 9½c., with medium to ordinary stock ranging from 8½ to 9c.

There is no improvement in the butter market, and it looks at present as though values were going to rule low for some time to come, as exporters are entirely without encouragement. The supply, therefore, is more than equal to the present domestic wants, and unless these increase there is little prospect of any improvement in prices. Jobbing business in creamery in fair sized lots is passing at 19 to 19½c., and prices on dairy stocks are purely nominal.

The exports of cheese, via the seaboard, during the past week comprised 12,542

boxes of cheese, and 174 packages of butter, which went to the following ports: 10,819 cheese and 174 butter to Liverpool, 841 cheese to London, 379 to Bristol, 100 to Antwerp, and 403 to Belfast. This makes the total, to date, 31,735 cheese and 1,146 butter to Liverpool, 15,460 cheese to London, 3,786 to Bristol, 100 to Antwerp, and 403 to Belfast, a total of 51,484 cheese and 1,146 butter since the close of navigation. For the corresponding period last year the exports were 66,865 boxes of cheese and 1,456 butter. Since the 1st of May the exports amount to 1,767,491 boxes cheese and 70,810 butter, against 1,792,923 cheese and 33,593 butter for the same period in 1894, a decrease of 24,432 boxes of cheese, and an increase of 37,214 packages butter.

HAY.

The hay market continues strong, with a good demand, but holders are backward sellers at \$13 for No. 1 and \$12 for No. 2.

ASHES.

The ashes market is steady. We quote: Firsts, \$3.70; seconds, \$3.50, and pearls, \$4.65 per 100 lbs.

MONTREAL NOTES.

A. P. Tippet & Co. are offering to the trade now E. R. Skelley's Riverside navel California oranges, which are the earliest variety on the Coast. These will not be ripe before February 1st.

Ewing, Herron & Co. have now on hand a fine lot of imported chicory, which they consider to be very good value at the price they offer it at.

Mr. Laflamme, of Rose & Laflamme, has just returned to town from a hunting trip. The weather was rather too fine for successful stalking, but he succeeded in getting one or two red deer nevertheless.

A carload of California oranges, which came to hand on Monday, auctioned off as high as \$4.50 per box.

There have been some sales of black and Pingsuey teas during the past week, aggregating 500 chests, at low prices, viz, 9 to 11c., as to grade.

The sugar market has ruled quite firm, but the expected advance in granulated did not come to pass.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Dec. 19, 1895.

THERE has been a fair movement among the wholesale trade, but business is falling off. The retailers are selling large quantities of holiday goods, but a little more snow would improve the business. They have their stores looking very handsome. St. John should be proud of her retail stores. The fine display of American biscuits is a feature. The candy displayed is largely the product of our own province. Our manufacturers are doing a very large season's business, but they find it difficult to please all, as retailers want their goods fresh, and all want them shipped about the same time. There is much dissatisfaction among our merchants that they should have to pay duty on the duty charged by outside countries when buying goods held there in bond. It is working very much to the disadvantage of the smaller importers. Mar-

BEARDSLEY'S SHREDDED CODFISH

TRADE
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Hurley,
AGENTS: { Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

BELL'S SPICED SEASONING

For over 25 years the favorite American

POULTRY DRESSING

Agent for Canada:

WM. H. DUNN, Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada ——— Montreal

Dawson & Co.

FRUIT

PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET

TORONTO.

Consignments
Solicited.

GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL . . . FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

Mince Meat

Fine English Mince Meat, in 5, 12, 27 and 60 lb. pails.

GUARANTEED PERFECTLY FRESH.

Made of the Choicest Fruits and Spices, carefully and neatly put up, and at low prices.

F. W. FEARMAN
HAMILTON

kets have rather an upward tendency, particularly sugar. Values show little change.

SALT—There is no change in price noted. Some which arrived via Boston is held here in bond, the Customs holding they should pay duty on it as American salt, on account of length of time it was in Boston before being re-shipped here. Our merchants sell quantities in Maine and no doubt this will be sold there. There is but little demand. About one thousand sacks will arrive by ss. Lake Ontario from Liverpool this week. Stocks held fair. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartons, \$1.90 to \$2 per doz.; dairy, bulk, \$2 80 per bbl.; cheese, bulk, \$2.70 per bbl.

OIL—Prices are as quoted last week. There is a rather easier feeling, although shipments are not so large as during the last few weeks. We quote: Best American, 23 1/4 c.; best Canadian, 21 1/2 c.; prime, 19c. No charge for barrels.

CANNED GOODS—For the past few years canners in Nova Scotia have sold quite a quantity of corn and tomatoes in this market. This season they did not pack any, not caring to compete with Ontario prices. They have, however, had good business in gallon apples and condensed milk. Outside of fish the chief goods canned in New Brunswick are corn, peas and blueberries, the latter with but a limited sale. Large quantities of the corn and peas are sold. Prices show no change, goods being sold very near cost. There is quite a demand for the new brand of pork and beans which are being offered. They are put up in one and two pound tins, are done up in tomato sauce and are called "Van Camp." We quote as follows: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$2.90; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.35 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.35; kippered herring, \$1.10; American peaches, \$2.40.

GREEN FRUIT—There is a fair business doing, but except oranges, lemons, grapes and apples, there is little to sell, and the cold weather also tends to lessen business. But just now there is a fair demand. There are not many West India oranges here at present, but the steamer which arrives this week is expected to bring some. Prices are very firm for selected fruit. Valencias are arriving freely, and each lot is rather better. Price shows no change. In lemons there are good stocks to hand at easy prices. In apples, very few are now arriving, and good fruit is held very firm. Grapes, in kegs, for good quality are firm at the price. There is a great difference in quality. We quote: Lemons, \$4 to \$5; West India oranges, \$7 to \$7.50 per bbl.; Malaga grapes, \$5 to \$6.50; Valencia oranges, \$5 to \$5.50; Pippins and winter fruit, \$1.50 to \$2.50.

DRIED FRUIT—There are very few, if any, off-stalk in the market. There is a small stock of selected and layers, which are held

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

BIRD SEED. Your Customers will have Turkeys, key and Plum Pudding at Christmas. Do not let them forget to give their Birds the best food, viz.:



Brock's Bird Seed and Bird Bread

NICHOLSON & BROCK - TORONTO

IF YOU WANT ..

to get the highest market prices for your Butter, Eggs, Poultry, and general produce, send your consignments to

H. F. PRICE 102 Foundling Street
MONTREAL

Reference: EMPIRE TOBACCO CO., OR
MERCHANTS BANK OF HALIFAX.

W. M. RYAN

PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances
made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

XMAS - ORDER NOW..

(Maple Leaf Brand)

PURE LARD

HAMS

BREAKFAST BACON

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants Toronto

very firm. As before noted, the presence of a quantity of California loose muscatels in the market tends to keep price of Valencias from a further advance. If boxes were smaller the trade would be better pleased. Onions of best quality are firmer. With price higher, evaporated apples tend upward. There is but little trade for dried. New dates are to hand, and look well; price as last year. In prunes there are no new yet, and arrivals will be small. The trade last season was not satisfactory. It looks as if some California prunes would be sold here; price asked is rather higher than for French. Figs are quoted rather easier. In nuts, filberts are firmer. Sales good in all lines. We quote: New Valencias, 5 to 6c.; new figs, 10 to 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L. M. raisins, 5½ to 6c.; keg prunes, 4c.; boxes, 4¾ to 6c.; new Cal. L. raisins, \$1.50 to \$1.75; new currants, bbls., 3¾ to 4c.; half-cases, 4 to 4½c.; new evaporated apples, 7 to 7½c.; dried apples, 5 to 6c.; dates, 4½ to 5c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk 5 to 6½c.; 1-lb. cartoons, 7 to 7½c.; Canadian onions, \$2 to \$2.25 per bbl.; cocoanuts, \$4 to \$4.50 per 100; citron, 15 to 16c.; orange, 13 to 14c.; lemon, 12 to 13c.; new cleaned currants, 6-crown, 1-lb. cartoons, 8 to 8½c.; Sultanias, 10c.; half-boxes, layers, 6¾ to 7c.; quarter-boxes, layers, 7 to 7½c.; Valencia layers, 6 to 6½c.

DAIRY PRODUCE—In eggs there is an upward feeling; for fresh stock high prices are paid, with good case eggs in demand. Buyers are very careful, so many send poor case eggs to the market. In cheese a number of factories, both in New Brunswick and Nova Scotia, have a quantity still on hand. There were a few small shipments sent forward to Liverpool during the week. In price no change is noted, with rather dull demand. Butter is very dull for average stock, there being large stocks of poor to fair. Extra quality is in good demand, and creamery, both tubs and rolls, are higher, with but small supply. We quote: Cheese, 8½ to 9c.; butter, 17 to 18c.; eggs, 17 to 19c.; fresh creamery prints, 23 to 24c.; tubs, 21 to 22c.

MOLASSES—The feature of the week has been the advance in New Orleans of 2c., it being strong with an upward feeling. A very nice grade of these goods, in about 40-gal. packages, have been selling here during the fall, finding steady demand. There are very few small packages held here, outside of this grade, and stock of it is limited. West India molasses continue fair stock, with best quality held firm. There is rather larger stock held here than it was thought there would be at this season. Syrup has also advanced, while stock held here is not large. We quote: Barbadoes, 32 to 34c.; St. Croix, 31 to 32c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; Trinidad, 32 to 33c.; New Orleans, bbls., 35 to 36c.

SUGAR—Market is firmer, and further advance is looked for. We quote prices ½c. higher this week. Stocks here are not large, though some are well supplied, principally granulated. We quote: Granulated, 4¾ to 4½c.; yellow, 3¾ to 3½c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There is little new to report, all grades of dry, except perhaps small cod, being held firm, with good business. The feeling in pickled remains unchanged, with fair business doing. In smoked the market is again lower, and shows no hopeful signs. There are not many lengthwise offered, as the larger fish are used for bloaters, for

which there is fair demand at very good prices. In fresh business has so far been light. Weather has been such that there is no stock to hand. There are a fair quantity of orders awaiting stock. In boneless a steady demand is noticed. We quote: Medium cod, \$3.50 to \$3.60; large, \$3.75 to \$3.85; small, \$2.25 to \$2.50; pollock, \$1.50; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.30 to \$1.40; rippings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.75 to \$3; smoked, 5 to 6c.; shad, half-bbl., pickled, \$5 to \$5.50; Canso, \$5; halves, \$2.75; Shelburne, \$2.75 to \$3 per bbl.

PROVISIONS—Prices remain very low, and at present there is an easy feeling. Demand is but light. Lard shows best movement, while smoked meat is dull. Prince Edward Island goods are well liked here. We quote: Domestic mess pork, \$14 to \$14.50; clear pork, \$15 to \$15.25; mess, \$14 to \$14.50; plate beef, \$12.25 to \$14; pure lard, 9 to 10c.; compound lard, 8c.; cottolene, 9¼ to 9½c.; rolls, 8 to 9c.; beef, half bbls., \$7; hams, 11 to 12c.

FLOUR, FEED AND MEAL—There is an easy feeling in flour, with Manitoba offered by Ontario millers much lower than the regular Manitoba millers, and not as well liked, though they are turning out some good flour. In oatmeal, feeling is firm. The Standard, which is coming here is not giving good satisfaction, being too fine. In oats Ontario are now sold inspected to a standard. Prices are firmer. Feed shows but limited demand. Cornmeal sales are also falling off with close of navigation. In hay there is little movement here, with price still tending upward. In native buckwheat meal we quote lower price. We quote: Manitoba, \$4.25 to \$4.50; best Ontario, \$4 to \$4.10; medium, \$3.90 to \$4; oatmeal, \$3.50 to \$3.60; cornmeal, \$2.35 to \$2.40; hand-picked beans, \$1.20 to \$1.25; prime, \$1.10 to \$1.15; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$12 to \$12.50; oats, 34 to 36c.; middlings, \$19 to \$20 on track; bran, \$18; buckwheat meal, domestic, \$1.25 to \$1.30; western, \$1.75 to \$2.

ST. JOHN NOTES.

E. Strang & Son have opened a grocery store in Chatham.

J. Hunter White has been appointed agent for the Armour Packing Co., Kansas City.

E. & S. McMichael have received their new dates, and quality is most satisfactory.

The Fredericton Board of Trade have asked the City Council to adopt eastern standard time.

Eighteen cars of grain arrived from the west for the Moncton flour mill during the week. The output is to be soon largely increased.

Charlottetown, P.E.I., reports large quantities of pork offering at 4½c. with an easy feeling. Hay and oats in smaller supply. Potatoes are as low as 16c. per bushel. Beef, 4 to 6c.

Large quantities of smoked herring and bloaters are being shipped direct from Grand Manan to the American market. This week one schooner took to New York over 4,000 boxes of bloaters and 8,000 boxes of herring. A schooner also loaded for Boston. Good line fishing is reported.

In the north of our province large catches of bass and smelts are reported. In smelts, some take from \$100 to \$250 worth in a night. One catch of bass in two nets is said to have been valued at \$400. Large catches of these latter are most unusual at

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

IT WILL

"Draw Trade"

If you will sell the "Celebrated" canned

GOLDEN FINNAN HADDIES

You will "Draw Trade" to your store and
"Increase" your "Profits."

Only the "best" fish are packed in the cans labelled
"Golden Finnan Haddies."

NORTHROP & CO.

Packers'
Agents

ST. JOHN, N.B.

FISH *

WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON

MONTREAL



ASK FOR

MOTT'S

Merry Christmas and a Happy and Prosperous New Year

And a large sale of —————



DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Tea-Biscuit Flour
Pancake Flour
Buckwheat Flour
Graham Flour

These Flours are leaders. It pays a merchant to handle them, as they give every satisfaction to the buyer. When you sell these Flours, and customers come back pleased with them, they help to sell other goods. They are growing in demand. Like sugar you cannot afford to be without them. Place an order for a sample case with your Wholesale Grocer, or send to

THE F. F. DALLEY CO., Ltd., Hamilton, Canada.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for quotations.

T. A. LYTLER & CO.
TORONTO

FOR PURITY

and cleanliness in packing the canned goods sold by the

“KENT”

Canning and Pickling Co. of Chatham, Ontario, are absolutely without any superior.

We can't say



How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

— DELHI, ONT.

this season. One hundred tons of smelt were shipped over the Buctouche and Moncton railway last week.

At the last meeting of the Woodstock Board of Trade the advisability of affiliation with the Maritime Board was under consideration. Owing to lack of information the matter was laid over till the January meeting, the secretary to procure all necessary information.

The management of the Beaver Line entertained a number of our citizens at a luncheon on Tuesday, December 10, on board the steamer Lake Superior. It was a pleasant gathering, and many kind and hopeful words were heard, both from the management and the citizens.

AMONG THE RETAILERS.

R. E. Limoges, grocer, Montreal, has sold out.

W. R. Burton has opened a grocery store at Winnipeg.

George Hunter & Co., grocers, Winnipeg, have sold to the new firm of Baynham & Nix.

A. E. Varcoe, of Orono, has moved to Toronto, and opened a grocery store at 182 Queen street east. He has a nicely assorted stock and has had the premises changed to suit his requirements.

ON A CASH BASIS.

It is announced that one more Canadian merchant has joined the ranks of dealers who do business for cash only. The name of this wise man is G. H. Falconer, and since 1883 he has carried on a general store on a mixed cash and credit basis at Streetsville, Ont. He proposes now to buy and sell for cash, and on January 2 all books and accounts will be closed. In a proclamation to his customers Mr. Falconer calls attention to the fact that as he will buy for cash and take no chances on losing through bad debts, he can give his customers better value and lower prices than ever before.

THE GREEN GRASS AV OWLD IRELAND.

The green grass av owld Ireland,
Whilst I be far away,
All fresh an' clean an' jewel-green,
It's growin' there to-day.
Oh, it's cleaner, greener growin'—
All the grassy worl'd around,
It's greener yet nor any grass
That grows on top o' ground.

The green grass av owld Ireland
Indade, an' balm't 'u'd be
To eyes like mine that drip wid brine
As salty as the sea.
For still the more I'm stoppin' here,
The more I'm sore to see
The glory av the green grass avowld Ireland.

Ten years ye've paid my airnin's—
I've the pavin's on the shelf,
Though I be here widout a queen,
An' own meself meself.
I'm comin' over steerage,
But I'm goin' back first-class,
Patrolin' av the foremost deck
For first sight of the grass.

God bless yez, free Ameriky,
I love yez, dock and shore,
I kem to yez in poverty
That's worstin' me no more.
But most I'm lovin' Erin yet,
Wid all her graves, d' ye see,
By reason av the green grass avowld Ireland.
—James Whitcomb Riley, in Century.

ALL VISITED THE "SUPERIOR."

There is hardly a man or boy in St. John who did not visit the Beaver Line steamer Lake Superior while she was in port. All are interested in the success of St. John as a winter port. The loading of 2,000 sheep was also a new feature there, and attracted a great deal of attention. The Lake Ontario, expected this week, is to load some 80,000

bushels of grain. Many will be anxious to see the elevator in full working order. The steamer had many more passengers than she expected, and a good freight, among which was 1,000 barrels apples, 4,300 boxes cheese, 1,000 boxes smoked herring, 1,000 cases eggs, and a large quantity bacon, butter and lumber.

PERSONAL MENTION.

Mr. Henry C. Boomer, of Warren Bros. & Boomer, Toronto, returned this week from England, where he has been for some months.

The many friends of Mr. John Hagey, one of W. H. Gillard & Co.'s Knights of the Road, will be pleased to learn of his recovery from a severe attack of pneumonia and that he will soon resume his trip.

Frank H. Robinson, of Elliott & Robinson, general merchants, Roseneath, was in Toronto Monday sorting up for Christmas trade.

Mr. Hugh Wilson, one of Cannington's leading merchants, is in Toronto this week looking up bargains; and he is the man who gets them, too.

ORANGES FOR CHRISTMAS.

It is at Christmas time that the failure of the Florida orange crop is most felt. The demand for this finest of fruit during the holiday season is always large, and this year there is no supply whatever.

To add to the shortness of the orange stocks, the two vessels laden with Mediterranean fruit for Canada have been delayed some days by storms, and, as a consequence, the Valencias are late in arriving.

Meantime Jamaica oranges, reinforced by a few California navels, are filling the requirements of the market.

A few Mexican oranges are being offered here. These are said to be very choice, and, next to Floridas, about the sweetest orange grown.



YES, I AM THE MAN WHO
INTRODUCED

THE GROCERS' FRUIT IMPROVER

to the grocery trade of Canada. The introduction of this machine marks a new era in the fruit trade. It produces such a marked improvement on all grades of dried fruit. Families and consumers refuse to buy fruit that is not cleaned. The grocer finds his customers so pleased with cleaned fruit that he readily perceives the advantage of using this famous machine. Grasp these facts—It pleases customers, makes money for the grocer, secures trade. Price, \$12.00.

Manufactured
by . . .

W. P. RYAN,

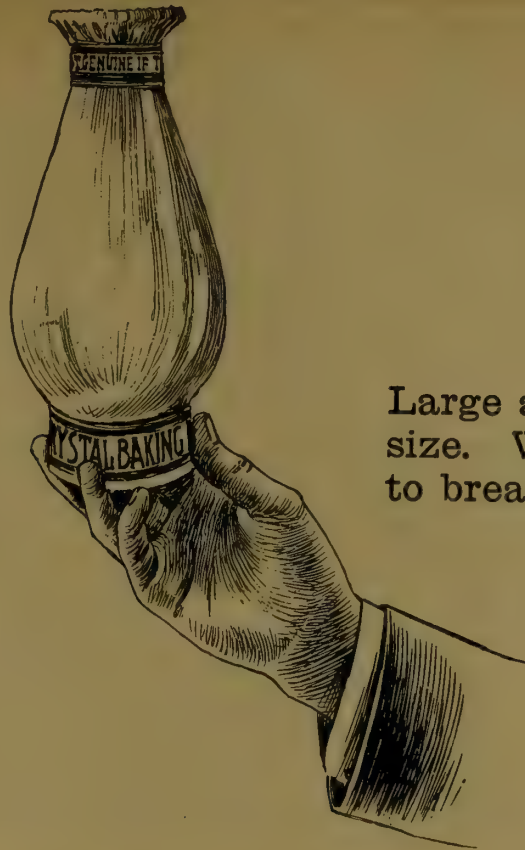
309 King St.
West . . .

Toronto, Ont.

AGENTS—Chas. Boeckh & Sons, Toronto; John Mouat, Winnipeg.

THE VERY LATEST

One pound net of
Baking Powder put
up in a Flint
Lamp Glass



Large and medium
size. Warranted not
to break in shipping

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

TRADE CHAT.

THE Barthel, Ont., cheese factory and cider press, Ellice, were sold by auction for \$650.

Joseph Palmer, of Tilsonburg, has purchased the Eureka roller flour mill, near Otterville, from Carlisle & McLean.

He never fought a battle;
His accomplishments are few;
But you know just where to find him
When a Bill
Falls
Due.

The first shipment from Harriettsville of October cheese was made last week. The rest will move soon.

L. Seebach, Fullarton, has decided to build a flax mill in the spring.

The coal oil combine among London grocers has been broken up, and oil is now sold by the single gallon for 16c. instead of 18c. The break occurred in consequence of one or two of the grocers failing to abide by the terms of the agreement.

Chauncey Depew says: "It is sweeter far to enjoy taffy while living than to be decorated with epitaphy when dead."

Near midnight, Thursday, the store occupied by E. C. Gammage, grocer, Queen

and Lorne avenue, Chatham, took fire in the rear and suffered \$500 damage. The blaze, which Mr. Gammage says was kindled by an incendiary, broke out in the oil house. There is a full insurance on building and stock.

The business of the book-keeper
Is too sedate and solemn
For all the exercise he gets
Is running up a column.

The commercial travelers of the United States expend in passenger fares annually \$172,000,000, book 600,000,000 tons of freight each year, pay nearly \$25,000,000 for excess baggage, and nearly \$1,000,000 in storage.

Salesman—"Shoes? Yes sir, give you a pair that will fit you like a glove." Customer—"I never saw the glove that would fit my foot. If it is all the same to you, I'd rather have a pair that would fit me like a shoe."

James Smyth, wholesale grocer, Windsor, has been in London, Ont., on a visit to his father, Squire J. B. Smyth.

You are drawing near to Christmas,
Which brings to you good cheer,
When your uncles, aunts and cousins
Come to end another year.
You gather around the festive board
With turkey, goose and duck,
Plum pudding, pastry and mince pies,
And lots of other truck.

—W. Johnston, grocer, Sarnia.

TAN BARK.

A good trade has always been done in this commodity in New Brunswick, large quantities being from time to time shipped to the American markets.

As is known, it is the bark of the hemlock which is used, it being peeled in June and July. The prosperity of the province depends largely, as it has always done, on the lumber market, and this is one branch.

At present, owing to the United States leather trusts deciding to put no hides in vats for two months from November 1st, this branch of the trade has had a set back. The bark is, however, out of first hands, and any loss there is will not be made there, and operators look for better prices before another season's output can come to hand.

The extent of the business can be seen when it is stated that one of the three largest operators is now shipping twelve cars per week, and has stock enough of last season's cut to keep this up till February.

Hemlock boards are also now being largely shipped to New England, taking the place of the lumber from Pennsylvania. It is expected should the duty be left off of lumber by the United States, that very large shipments will be made next season.

DOMINION TRAVELERS MEET.

THE annual meeting of the Dominion Commercial Travelers' Association of Montreal was held in the Temple on Dorchester street Saturday evening, and Max Murdock, of the firm of James Coristine & Co., was elected vice-president, and Mr. E. Garneau, of Quebec, headed the list of the new members elected to the Board of Directors. Lieut.-Col. Massey, who was re-elected president by acclamation, occupied the chair, and there was a large attendance of members of the association.

The annual report of the directors was submitted. It contained the following: For the year now closed we find the sum of \$7,064.84 added to our capital account; while the increased membership brings the number of names on the roll to 2,630, the increase for the year being one hundred and sixteen. The death-rate among the members is smaller than last year, it being 24 against 26 in 1894.

Your committee on investments has viewed with approval all outstanding risks represented by real estate mortgages to the amount of \$116,500, and bonds, \$21,500, bringing the total up to \$137,650, as the amount of funds invested. Owing to the insufficient maintenance of our benevolent fund by voluntary subscriptions of members, it is proposed that an annual grant from the general funds of the association be appropriated for the purpose of relieving deserving applications, and the directors further recommend that the sum of \$500 be placed at their disposal annually for above purposes.

It is pleasing to note that the effort to amend the law, which was referred to in last annual report, exempting commercial travelers from serving as jurors, has been partially successful, the law being amended so that travelers will be legally notified only when the summons shall have been served personally. The trustees of the Educational Fund report only two pupils at present enjoying the benefits of this fund. It should be generally known among the members that this fund was created for the education of children of deceased members who have left their families in destitute circumstances. The dinner this year will be given at the Windsor Hotel on Monday evening, December 23rd. The railways have kindly consented to issue to commercial travelers from December 20th to 25th, inclusive, return tickets at single fare, good to return up to the 7th January, thus offering to many an opportunity to attend the dinner and reach home for the holidays.

The treasurer's statement showed the total receipts on revenue account to be \$33,706.95, and the expenditure on revenue account \$26,522.84.

The adoption of the report was moved by Wm. Brewster, seconded by Mr. Morin, and in the discussion which ensued John Woods

emphasized the importance of the insurance liabilities of the association being included in the annual reports, and Robert Wilkins wanted to know why the commercial travelers were not treated with more consideration by the railway corporations, and especially as regarded excess baggage. Why, even the cattle dealer from the backwoods was looked upon, comparatively speaking, with a lenient eye. And then what about the tax on commercial travelers going into Prince Edward Island, which he (Mr. Wilkins) considered as opposed to the inherent principle of inter-provincial trade and altogether ultra vires. The president pointed out that the Prince Edward Island law was perfectly within the jurisdiction of that Provincial Legislature. The sanitary condition of hotels was also alluded to by some of the members, and after some further discussion the motion to adopt the report was carried.

The secretary, H. W. Wadsworth, then submitted the annual report of the trustees of the Educational Fund, which was adopted, and the following were elected trustees of the fund for the ensuing year: Messrs. George Sumner, R. Henderson, George Boulton, D. Watson and Chas. Gurd.

The following amendments to the by-laws were adopted:

To amend article 6, clause 5, by "placing the voting paper in a sealed envelope addressed to the scrutineers instead of to the secretary."—N. Tucker.

To amend article 12, clause 7, re Educational Fund, by taking candidates not under eight years of age, instead of "not under nine years of age."—David Watson.

To amend article 1, clause 5, by adding, "Holders of conditional certificates shall not be entitled to accident insurance."—Max Murdock.

To provide that five out of the ten directors shall be elected at each annual meeting, and that the retiring president shall be a director on the Board during his successor's term of office.—G. Piche.

T. L. Paton also introduced a new by-law regarding a benevolent fund to provide assistance to members sick or in misfortune who have no other means of support, a sum to be voted at each annual meeting to support the fund.—This was also adopted.

Mr. Piche moved that \$500 be voted to the relief of members during the present year.—Carried.

J. Woods moved, seconded by S. J. Carter, "that the directors of the association be instructed to furnish in their next annual report a statement of our insurance liabilities, such report to be ascertained by insurance experts."—Carried.

The president then announced the report of the scrutineers on the election of vice-presidents and directors:

Vice-President—Max Murdock, 875 votes; R. G. Stokes, 466.

Directors—E. B. Garneau, Quebec, 683;

T. L. Paton, 617; Wm. Brewster, 593; David Watson, jr., 565. The next on the list, J. T. Le Sueur, who had 493 votes, will be appointed later by the Board of Directors, in accordance with the amended by-law.

Mr. Garneau expressed sincere thanks that, for the first time, a representative had been elected on the Board outside of Montreal, and he had been chosen to represent the good old city of Quebec. The other newly elected members of the Board also briefly returned thanks for the honor conferred upon them, and after "Auctioneer" Moore, had disposed of the usual papers and magazines put under the hammer, a most successful meeting was brought to a close.

During the meeting the president read the list of members who had died during the past year, the members present all standing in reverence to the memory of the departed. The names were: Jas. S. Bullock, A. Faranback, D. H. Pike, D. W. Macdonald, W. J. Farmer, E. Davis, C. M. Tourville, J. S. Mayo, C. K. Adams, David Armstrong, Claude Bertrand, C. F. Stewart, L. T. Whitehead, N. Turcot, J. R. Bayne, H. Fitzsimmons, Albert Stone, Ralph Bolton, Jas. Douglas, Wm. Robertson, N. A. Hurteau, Jos. Heathcote, Jas. MacLean, R. L. Gault.

SITUATION VACANT.

WANTED—AT ONCE FOR NORTHWEST, AN experienced retail grocery man—competent manager and first-class salesman, about forty years of age. Permanent situation. Reply, enclosing letters from last employer and others, and stating salary to G., "GROCER."

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL, Toronto

PRINCESS

Tel. 2191.

THEATRE

Toronto

CHRISTMAS WEEK || GRAND SPECIAL ATTRACTION

MR. LEWIS MORRISON

In the following repertoire

FAUST
YORICK'S LOVE
RICHELIEU

PRESENTED
WITH
SPECIAL SCENERY
AND A
STRONG CAST

Matinees Xmas Day and Saturday.



Consumers Want It

DON'T FAIL to order at once from your jobber a quantity of

Jersey Cream Baking Powder

A pure, wholesale and thoroughly reliable article which will always win and hold trade.

MANUFACTURED AND FOR SALE BY

LUMSDEN BROS. - Hamilton, Ont.

EWING, HERRON & CO.

Have Tons OF CARRAWAYS

Recleaned and double sifted. Samples and quotations sent on enquiry.

Trade Mills - - Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

SOLE PROPRIETORS
AND AGENTS FOR—

"ICE CASTLE BRAND"

Canned Salmon

All Salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

**FACTORY, Steveston, B.C.
OFFICE, Vancouver, B.C.**

Canned Goods

Full lines now in stock, including Aylmer "Canada First" and Miller's "Little Chief" brands of canned vegetables and meats.

JOHN SLOAN & CO.

45 Front St. East

TORONTO.

IN STORE

Rio Coffee

Very choice selection.

LAKE HERRINGS

Special quotations for quantities. **TROUT and WHITEFISH**

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants

Cases and Half-cases.

Perfecto Vostizza Currants

Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkgs."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East **Toronto.**

YOU MAKE

40% Profit

If you sell our soaps and they sell at sight.

Write for prices.

P. M. LAWRASON
London, Ont.

WISHING ALL OUR FRIENDS A

Merry Xmas

AND A

Happy New Year.

PERKINS, INCE & Co.

TORONTO.

NEW . . .

Grenoble Walnuts

Tarragona Almonds
Filberts
Dates, etc., etc.

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

J. McLAUCHLAN & SONS.

THE firm of J. McLauchlan & Sons are one of the largest manufacturers and traders in Grey County. They are manufacturers for the wholesale trade of confectionery and biscuits, wholesale grocers, importers of cigars. The business was first established in 1869, and has kept gradually increasing till now the firm occupies the whole of a three-storey brick building, 210 x 22, on Poulett street, Owen Sound, and have recently constructed an additional three-storey brick 100 x 32½. They have three travelers constantly on the road. They make a specialty of the biscuit and fine confectionery trade, in which their operations extend all over the northern and western portions of Ontario. Their establishment is fitted up with all the latest and most approved appliances for the carrying on of their



J. McLAUCHLAN.

trade and none but the finest classes of material are used. Mr. James McLauchlan, the senior member of the firm, is a native of Scotland, but he has spent a great many years in Canada, coming to Hamilton in 1854. Prior to locating in Owen Sound he was for some years engaged in the same line of business, of which he has a thorough knowledge, at Hamilton and Brantford. He is a shrewd and energetic business man, a fact which his fellow-citizens have recognized by electing him to various positions in the Town Council, having filled the position of Mayor for the year 1894. He has also been a school trustee for sixteen years, and is a past master of the Masonic body. This is surely a record of which any person, howsoever ambitious, might well be proud. The sons, W. G. McLauchlan and J. M. McLauchlan, have long been residents of Owen Sound, and they are worthy sons of a worthy sire. They are universally respected and esteemed.



Please

Read this over and see if we can
do anything for you

FOR CHRISTMAS AND NEW YEAR'S TRADE

Wines

Ports and Sherries in wood, from
65c. to \$4.00 per gallon.

Ports and Sherries in bottles of
every grade.

Sicily and Tarragona Wines of
superior quality.

Clarets, Sauternes, Burgundies,
etc., of every quality and price.

Brandies

"P. Richard's" V. S. O. P.

"P. Richard's" V. S. O.

"P. Richard's" V. O.

In bottles, half-bottles, imperial flasks,
flasks, half-flasks; also in wood. All
other well-known brands of Brandies
are kept in stock.

Champagnes

OUR AGENCIES. TRY THEM.

"Couvert" Brand in bottles and half-
bottles.

"Vve Amiot" in bottles and half-
bottles. We have also in stock all best
known brands of Champagnes

Whiskies

Of every description and brand; we
would recommend to try

The "Mitchells Bros." In four
styles of bottles.

Scotch and Irish Whiskies.

ALSO A FULL ASSORTMENT OF FINE DRIED FRUITS, SUCH AS

*Malaga and California Raisins; Nuts and Almonds; Figs, Layers and Natural,
in 12-oz., 10-lbs., 20-lbs. and 30-lbs.; Hallowee Dates, etc.*

FRUIT SYRUPS

IN FANCY BOTTLES
NEW DESIGNS

We guarantee we can satisfy anyone, both on quality and value of goods.

We only want you to ask us quotations before you buy elsewhere.

Laporte, Martin & Cie.

WHOLESALE GROCERS

Montreal

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO
THE QUEEN OF ENGLAND.



Over 1,000,000
Packages sold weekly

**LIPTON'S
Delicious Teas**

possess that most delicate
flavor and exquisite aroma
peculiar to the choicest
growths of Ceylon and
India.

They are put up in one-
pound and half-pound air-
tight packages, and retail-
ed at 30, 40, and 50c. per
pound. Reasons why you
should sell Lipton's Teas:
Because everybody likes
them. They have the lar-
gest sale in the world.
They will increase your
trade. You can buy from the
following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - Hamilton
A. M. Smith & Co., - London
T. Kenny & Co., - Sarnia

**LIPTON TEA PLANTER
CEYLON**

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.

Wrote DIRECT to

THE BRITISH GROWN TEA

... TETLEY'S

Tea is admirable—In flavor
it is perfect, and it is so
pure.

Tetley's Tea...

LONDON, ENG., 5, 6 and 7 Fenchurch St.

MONTREAL, Headquarters for Canada, 14 Lemoine St.

TORONTO, 128 Richmond St. West.

MANITOBA, NORTHWEST TERRITORIES and BRITISH
COLUMBIA, The Hudson's Bay Co.

Tetley's Teas

are not mere bulk of leaves, but

— **STRENGTH, PURITY
AND FRAGRANCE.**

You will find that
these packets are the
most attractive you
have ever seen and that
their contents make the
most delicious TEA
you have ever tasted—

**TAKE
THEM
ON**
and they will make a
**TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS



*Spring Picked !!!
Skillfully Blended !!
Attractively Packed !*

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



We Can't
All
Spend
Christmas



in

CEYLON

But you can **ALL** sell your customers
some of the wonderful, cheering, health-
ful teas of Ceylon for their

Christmas Dinner

(The Poetry of it)

Every man upon this earth,
Be he a saint or sinner,
Should have upon his Christmas board
Some Ceylon tea for dinner.
Then all ye grocers through the land,
Be thoughtful, wise, and prudent,
And if you do not know these teas—
'Tis time to be a student.

(The Prose of it)

THERE'S MONEY IN IT FOR YOU.

MYOPIA OR SHORT-SIGHTEDNESS.

Dr. G. Sterling Ryerson, the well-known eye specialist and professor in Trinity Medical College, had an article in The Lancet, which has been reproduced in the leading papers and magazines in the States. It is specially interesting to business men and commercial travelers. He says:

"Myopia being essentially a condition due to abuse of the eye, one is constantly obliged to say 'don't' to patients. It occurs, to me that it might be useful to put these prohibitory rules in aphoristic form:

(1) Don't read in railway trains or in vehicles in motion. (2) Don't read lying down or in a constrained position. (3) Don't read by firelight, moonlight or twilight. (4) Don't read by a flickering gaslight or candlelight. (5) Don't read books printed on thin paper. (6) Don't read books which have no space between the lines. (7) Don't read for more than fifty minutes without stopping, whether the eyes are tired or not. (8) Don't hold the reading close to the eyes. (9) Don't study at night, but in the morning when you are fresh. (10) Don't select your own glasses at the outset.

"It would almost seem as though some of these rules were too obvious to require mention, but practical experience shows that myopes abuse their eyes just in the ways

stated. Reading by firelight or by moonlight are favorite sins. Reading lying down tends to increase the strain on the accommodation, and reading while traveling tires the ciliary muscle because of the too frequent adjustment of focus. In short, anything which tends to increase the quantity of blood in the organ favors the increase of the defect, leading in extreme cases to detachment of the retina and blindness."

A COCOA HOUSE WITH MEDALS.

Walter Baker & Co., Ltd., Dorchester, Mass., the well-known manufacturers of breakfast cocoa and other cocoa and chocolate preparations, have an extraordinary collection of medals and diplomas awarded at the great international and other exhibitions in Europe and America. The house has had uninterrupted prosperity for nearly a century and a quarter, and is now not only the oldest but the largest establishment of the kind on this continent. The high degree of perfection which the company has attained in its manufactured products is the result of long experience combined with an intelligent use of the new forces which are constantly being introduced to increase the power and improve the quality of production, and cheapen the cost to the consumer.

The full strength and the exquisite natural flavor of the raw material are preserved un-

impaired in all of Walter Baker's preparations; so that their products may truly be said to form the standard for purity and excellence.

In view of the many imitations of the name, labels and wrappers on their goods, consumers should ask for and be sure that they get the genuine articles made at Dorchester, Mass.

CLASSIFICATION OF GROCERIES.

Mr. Eby, of the Eby, Blain Co., Toronto, and Mr. H. Beckett, of W. H. Gillard & Co., Hamilton, attended a meeting of the Canadian Joint Classification Committee of Railways held in Toronto on Friday, 13th inst. with a view to securing the changes in the classification of groceries as proposed by Mr. Beckett and endorsed by the wholesale grocers. The Classification Committee see many advantages which will result to both the railways and wholesale grocers, and are so favorably impressed with the suggestions that they promise to do their best to adopt them at an early date. The changes when consummated will be a great boon to the wholesale grocers, and will be a distinct saving to the railway companies in facilitating the billing of groceries.

The Dominion Government is considering a plan to open up an export trade to Great Britain in dressed meats.

Heating Appliances**FOR SALE**

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

JAPAN TEAS "New Season's"

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

**Grand Sultan
COFFEE**

Ground or Whole.

**GRAND
MOGUL
TEA.**

½ & 1 lb. AIR TIGHT PKGS.
EXCELS ALL OTHERS

**Aunt Polly
SELF-RISING****PANCAKE FLOUR**

2½ lb. Packages.
Best seller ever offered.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

LONDON, ONT.

“Our National Foods.”

To our Customers and the Grocery Trade of Canada, we extend a “Christmas Greeting,” and beg to return thanks for the very liberal patronage accorded to us during the past year.

It has been our constant aim to supply only the very highest grade of Breakfast Cereal Foods, at moderate prices---never following competition prices to the point where quality has to be sacrificed---and a steady increase in our business is ample proof that the trade appreciate our efforts to supply to the public

PURE CEREAL FOODS of “STANDARD EXCELLENCE.”

We are constantly adding new and improved machinery to our already extensive Milling Plant, and having ample capital, combined with experience, and excellent shipping facilities, we are in a position to offer to the trade the advantage of being able at all times to order, from one source, all their requirements in BREAKFAST CEREAL FOODS.

We take pleasure in mailing samples and quoting prices, while Mail Orders have our special care and prompt shipment. Let it become fixed in your mind that our business is exclusively manufacturing Breakfast Cereal Foods; that no mill in the Dominion can supply any BETTER goods, and very few SO GOOD, as

THE
I R E L A N D N A T I O N A L F O O D C O M P A N Y
Limited

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING One of the Largest and Most Complete Breakfast
Cereal Food Mills in the Dominion.

Toronto, Canada

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

ELZEAR COLLIN, general store, Montmagny, Que., wants to compromise at 15c.

George W. Talbot, general store, Pictou, N.S., has assigned.

Mott & Robinson, grocers, Athens, Ont., have assigned to Omer Brown.

Malcolm MacDonald, groceries, Montreal, has consented to assign.

J. R. Levasseur, general store, St. Felicite, Que., wants to compromise at 50c.

A. J. Davidson, general store, Burnt Church, N.B., offers to compromise at 60c.

Thompson & McLean, fruits, Sherbrooke, Que., have assigned. Creditors meet Dec. 20.

The stock of James Scott & Co., groceries and liquors, Halifax, N.S., is for sale by tender.

Chas. Desmarteau has been appointed curator of the tea business of J. N. Donohue, Montreal.

The International Mfg. Co., confectioners, Hamilton, Ont., have assigned to W. R. Robson.

The creditors of Cross Bros., grocers, etc., Drayton, Ont., have been called together.

Wm. J. Leadbetter, fruits and confectionery, Lucknow, has assigned to Hugh Morrison.

M. McLennan & Co., general store, McLennan, Ont., have assigned to W. H. Plummer, Sault Ste. Marie.

The grocery stock of H. A. Munro, Bridgewater, N.S., is advertised for sale by auction under a bill of sale.

Romeo Prevost has been appointed curator of the general store of J. I. M. Marchand, Pont de Maskinonge, Que.

Joseph Lavoie has been appointed curator of the wholesale liquor business of Dezelles, Arcadie & Cie., St. John's, Que.

Lefebvre & Taschereau have been appointed curators of the general stores of Alph. Donville and Alph. Gaumond, at St. Jean de Chailions.

PARTNERSHIPS FORMED AND DISSOLVED.

The Queen Charlotte Oil Co., of Victoria, B.C., has been incorporated.

The West Coast Packing Co., of Vancouver, B.C., has been incorporated.

McKee & Armstrong, flour and grain, Richmond, Que., have dissolved.

Letters patent have been issued incorporating "The Rat Portage Fish Co., Ltd."

Gilbert & Lockwood, grist mill, Maulinette, Ont., have dissolved. Gilbert H. Gilbert continues.

Ernest and Wallace McArthur are partners in a planing mill as John McArthur & Sons, Hopewell, N.S.

Alphonse and Magloire E. Dupuis have been registered partners as Dupuis, Freres & Cie., provisions, Montreal.

The grocery and dry goods business of M. McKechnie, of Sherbrooke, Que., is being carried on by John Alex. McKechnie and Jas. S. Mitchell (partners), executors of the estate of Malcolm McKechnie and Jennie Younie McKechnie.

SALES MADE AND PENDING.

Wm. Faulkner, baker, Sundridge, Ont., has sold out.

S. M. Green's drug store, at Toronto, is advertised for sale.

Laurier & Weyland's grocery stock at Montreal has been sold at 55c.

A. W. Harding, drugs, Kamloops, B. C., has sold out to R. G. MacPherson.

The general stock of Isabella Miller, Emsdale, Ont., has been sold at 45c.

The grocery stock of A. H. Laing, Hamilton, is advertised for sale on Dec. 20.

A. E. Peters, Sundridge, Ont., has sold out his grocery and boot and shoe business.

The grocery stock of John Grewer, Brussels, Ont., is to be sold by auction on Dec. 23.

J. H. Falconer, vinegar manufacturers, Victoria, B. C., has sold out his jam department.

John Fitch, wholesale fruits, fish, etc., Hamilton, Ont., has sold out his retail business to Bottram & Gordon.

CHANGES.

A. S. Bertrand has started a confectionery business and restaurant at Smith's Falls, Ont.

Emery Bisaillon has been registered proprietor of the business of E. Bisaillon & Co., oysters and milkmen, Montreal.

J. Root has opened a grocery store at Gananoque, Ont.

P. H. Charon, groceries, Hull, P.Q., has been succeeded by Alphonse Sauche.

Geo. Vezina has commenced a confectionery business at Chicoutimi, Que.

Francois Brunelle, baker, St. Tite, Que., has succeeded Miss Mercure in the hotel business.

Mrs. J. J. Hunter, crockery, Kingston, Ont., is retiring from business.

J. J. Hunter is starting a cigar store at Kingston.

FIRES.

Reame & Co., general store, Staples, Ont., has been burned out.

Frank Anthony, fruits and groceries, Peterboro', Ont., has been burned out.

P. E. Falardeau & Co., tanners and curriers, Quebec, has been partially burned out. Insured.

Wm. Clarke, confectioner, and James Skerry, grocer, Alberton, P.E.I., have been burned out.

Part of the grocery stock of Edward Gammage at Chatham, Ont., has been damaged by fire.

James Harper, wholesale pork, Montreal, has had his premises and stock damaged by fire. Insured.

Mich. McLaughlin, general store and cheese factory, has lost his factory by fire. Partial insurance.

DEATHS.

Chas. P. Shaw, crockeryware, Windsor, N.S., is dead.

C. O. Lebel, of Dr. C. O. Lebel & Co., drugs, Quebec, is dead.

W. B. Johnson, saw and grist mills, Hemmingford and Barrington, Que., is dead.

MARITIME TRAVELERS.

The fourteenth annual meeting of the Maritime Commercial Travelers' Association was held at Halifax last week. The directors' report shows the association to be in a healthy condition. There was not a death during the year.

The financial statement of the treasurer shows an increase of \$1,961.39 in the funds of the association, and that the total resources now amount to \$12,384.56. Of this amount \$6,484.56 is at interest in banks, and \$5,900 in real estate mortgages—\$2,400 having been loaned on mortgage during the year under direction of the Board of Trustees.

The following officers were elected for 1896:

President—Frank C. Simson.

Vice-presidents for Nova Scotia—G. A. Woodill, T. A. Cossman, J. P. Wallace, B. Quinan.

Vice-presidents for New Brunswick—G. F. A. Anderson, F. W. G. Brock, A. R. Melrose, Wm. J. Robertson.

Directors—E. Y. Rowland, F. J. Cragg, H. P. Douglas, W. L. Kane, R. F. Merlin, F. W. Moore.

Treasurer—Wm. Robertson.

Consignments Stored in Bond

And shipped when sold to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

"SILICO"

**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

Be Persuaded

to do a good thing for your customer and for yourself. Try our celebrated **Foam Yeast**. You will please all your customers and make a good name for yourself.

The Foam Yeast Co., Ltd.
TORONTO.

STOP SELLING STARCH

to your customers when they want Tapioca. The majority of so-called Pearl Tapiocas contain as much potato starch as Tapioca. They all take a worrying long time to cook. Instantaneous Tapioca cooks in fifteen minutes, and makes

**Delightfully
Dainty
Dishes**

for the sick, nourishing and non-irritating food for children, and scores of desserts for the busy housewife. Have it on hand the next time she calls. It makes customers and pleases everybody.

HOWE, McINTYRE CO.

Sole Agents

MONTREAL

A Pension for Life

DO YOU WANT ONE ?

See one of our agents about it,
or send for explanatory circular
to Head Office.

**MANUFACTURERS'
LIFE INSURANCE COMPANY**

63 Yonge Street, (cor. Colborne)
Toronto, Canada.

WITCHKLOTH

The latest and best for cleaning Gold, Silver, Brass, Nickel, Copper, Bicycles, etc. **Retails at 15c.** Send small sample order.

Sole Agency for Canada
TEMPLE BUILDING, 113a, MONTREAL

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR.

*EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.*

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers

Write for samples and quotations.

Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

THE BEST IS

NOT TOO GOOD

for your trade. Order a Christmas Treat for it.

**Excelsior Coffee
French Chocolate
Homeopathic Cocoa**

TODHUNTER, MITCHELL & CO.

Cocoa, Chocolate and
Coffee Manufacturers

TORONTO

Batty's

Nabob Pickles

AND

Nabob Sauce

Are unquestionably the finest and most enjoyable
in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. Gordon & Co., - - Montreal

“CAVEAT EMPTOR”

A large quantity of so-called Vinegar is being placed on the market consisting only of acid mixed with water and is offered at a lower price than

Pure Spirit Vinegar

can be manufactured for; anyone selling this mixture as Vinegar is liable to prosecution, therefore we say,
“Let the Buyer Beware.”

Doran's Vinegars

have been on the market for twenty-five years; they are made only from pure Alcohol and

NO ACID WHATEVER

is used in their manufacture; we will give a written guarantee to that effect if desired.

They are made in Bond under Government supervision, shipped direct from the factory, and for **Purity, Flavor** and **Strength** cannot be excelled.

See our Travellers' Samples before ordering your Spring Stock.

Dominion Vinegar Works of Hamilton

Successors to DORAN BROS., Hamilton

THE FINEST STOCK

Ever opened up in
Central Ontario.

Just received

FANCY SWEET JAMAICA ORANGES in Barrels and Boxes,
FANCY MESSINA LEMONS, FANCY MALAGA GRAPES,
VALENCIA ORANGES, BANANAS.

Finest of Prime Goods.

Rock Bottom Prices.

HUGH WALKER & SON

Importers and Wholesale Dealers

GUELPH, ONT.



**Champion Fire and
Burglar-Proof Safes . .**

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts
are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware

Flasks and Liquor Bottles

Celebrated Beaver

Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY

OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL



We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries.

Mention this journal.

Toronto Representative: **G. A. McCANN, 208 Dundas St.**

Tees & Perse, Winnipeg,

Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria,

Agents for British Columbia.

**When
you
want
a car
of**

SALT
write us



The Toronto Salt Works

128 Adelaide Street East

TORONTO

Fine Fruit Tablets



**ENGLISH FORMULA
TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



There is always a "best" in everything.

This time it is starch—Edwardsburg Starch. Anything we didn't know about making starch when we commenced business in 1858, we have since learned, and as we manufacture from nothing but purest selected corn we feel justified in calling our preparations "the best."

Edwardsburg Starch Co.

Cardinal, Ont.

Sardines, Amer., 1/2 s	0 04 1/2	0 09
" Mustard, 1/2 s	0 09	0 11
50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings in Anchovy Sauce	2 00	2 00
Herrings a la Sardine	2 40	2 40
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans.	\$1 40	\$1 50
" " " 2	2 40	2 55
" " " 4	7 75	8 25
" " " 14	16 00	18 00
Minced Callops	2 60	2 60
" " " 2	2 60	2 65
Lunch Tongue	3 40	3 50
English Brawn	2 75	2 80
Camb Sausage	1 50	2 50
Soups, assorted	1 50	4 00
Soups and Boull.	2 25	1 80
" " " 6	1 80	4 50



Acme Brand Beef.
No. 1 tins,
key, 2 doz.,
per doz. \$2.50.



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c bars	\$1 20	per box
Pepsin Tutti Frutti, 23 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horsehound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 330 5c bars and pkgs.	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 lc pieces	1 00	
Orange Blossom, 150 lc pieces	1 00	
Flirtation Gum, 150 lc pieces	0 65	
Monte Cristo, 180 lc pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 lc pieces	0 90	
Orange Sappota, 160 lc pieces	0 75	
Black Jack, 115 lc pieces	0 75	
Red Rose, 115 lc pieces	0 75	
Magic Trick, 115 lc pieces	0 75	
Red Spruce Chico, 200 lc pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. packages	\$1 65	per doz.
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	per lb.
Rock Chocolate, loose	0 37 1/2	
1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	

TODHUNTER, MITCHELL & CO'S.

Chocolate—	per lb.
French, 1/4 s—6 and 12 lbs.	0 30
Caracas, 1/4 s—6 and 12 lbs.	0 35
Premium, 1/4 s—6 and 12 lbs.	0 30
Sante, 1/4 s—6 and 12 lbs.	0 26
Diamond, 1/4 s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	per doz.
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl, " " "	0 25
London Pearl, 12 and 18 " "	0 22
Husk, " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	1 40

Cocoa—	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caracas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 23
Pure, unsweetened, 1/4 s, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4 s, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4 s, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4 s, 1 doz. in box.	2 40
" " 1 lbs.	0 33
Homeopathic, 1/4 s, 14 lb. boxes	0 33
" " 1/2 lbs. 12 lb. boxes	0 33

JOHN P. MOTT & CO'S.

(R. S. McIndoe, Agent, Toronto.)	per lb.
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4 s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	0 22 1/2
1/2 lb. cake, per lb.	0 30
Royal Navy Chocolate, 12 lb. boxes,	0 30
1/2 lb. cake, per lb.	0 35
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO'S.

Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caracas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
n bxs, 6 and 12 lbs. each, 1/4 lb., tins.	0 49

COFFEE.

Green.

Mocha	0 28	per lb.
Old Government Java	0 30	0 30
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO'S.

Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 35
Maracaibo	0 28
Santos	0 25

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " 2 " " " "	6 00	
" " 3 " " " "	8 40	
" " 4 " " " "	10 00	
" " 1/2 pint	12 00	
Olive Oil, 1/2 pts., 2 doz. to case,	1 25	
" " per case	2 50	
" " pint, 2 doz. to case,	0 02	0 02 1/2
Extract Logwood, bulk,	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 28	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	0 13

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1 lb. oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.



Christmas Pies..

Are made from Wethey's Condensed Mince Meat. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.

CALLARD & BOWSER'S



BUTTER-SCOTCH

(The Celebrated Sweet for Children).

*"Really wholesome
Confectionery."* Lancet.

WORKS: LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs or the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

BROOMS . . .
**R
O
O
M
S**

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.



"BUILD TO-DAY THEN,
STRONG AND SURE.
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S

FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO.

MONTREAL.

1896 MOTTO MAKE MONEY

BY

SELLING

BRANTFORD STARCH

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 1/4 oz., 100 cakes in
box 3 85
All wrapped with lithographed wrapper,
printed with finest alkali proof ink. Quota-
tions of lower grades of all kinds of soap
furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box \$3 00
Silver Star, 100 bars, 12 oz., per box... 4 00
Royal City, 3-lb. bar, per lb. 0 05
Peerless, 2 1/2-lb. bar, ... 0 04 3/4
Genuine Electric, 72 bars, per box.... 2 50

TEAS.

BLACK.
Congou— per lb. per lb.
Half Chests Kaisow, Mon-
ing, Peking 0 12 0 60
Caddies, Peking, Kaisow 0 18 0 50

INDIAN.
Darjeelings 0 35 0 55
Assam Pekoes 0 20 0 40
Pekoe Souchong 0 18 0 25

CEYLON.
Broken Pekoes 0 35 0 42
Pekoes 0 20 0 40
Pekoe Souchong 0 17 0 35

CHINA GREENS.

Gunpowder—
Cases, extra firsts 0 42 0 50
Half Chests, ordinary
firsts 0 22 0 38

Young Hyson—
Cases, sifted, extra firsts. 0 42 0 50
Cases, small leaf, firsts .. 0 35 0 40
Half Chests, ordinary
firsts 0 22 0 38
Half Chests, seconds 0 17 0 19
" " thirds 0 15 0 17
" " common 0 13 0 14

PING SUEYS.

Young Hyson—
Half Chests, firsts 0 28 0 32
" " seconds 0 18 0 19
Half Boxes, firsts 0 28 0 32
" " seconds 0 16 0 19

JAPAN.

Half Chests—
Finest May pickings 0 38 0 40
Choice 0 32 0 36
Finest 0 28 0 30
Fine 0 25 0 27
Good medium 0 22 0 24
Medium 0 19 0 20
Good common 0 16 0 18
Common 0 13 1/2 0 15
Nagasaki, 1/2 chests Pekoe
" " 0 16 0 15
" " Gunpowder 0 16 0 19
" " Siftings 0 07 1/2 0 11

"SALADA" CEYLON.

per lb.
Green label, retailed at 30c. 0 22
Blue " " 40c. 0 30
Red " " 50c. 0 36
Gold " " 60c. 0 44
Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold
Bar, 8's 0 59
Ingots, rough and ready, 8's 0 57
Laurel, 3's 0 49
Brier, 7's 0 47
Index, 7's 0 44
Honeysuckle, 8's 0 56
Napoleon, 8's 0 50
Victoria, 12's 0 47
Brunette, 12's 0 44
Prince of Wales, in caddies 0 48
" " in 40-lb. boxes 0 48
Bright Smoking Plug Myrtle, T. & B.,
3's 0 60
Lily, 7's 0 47
Diamond Solace, 12's 0 50
Myrtle Cut Smoking, 1 lb. tins 0 70
1/4-lb. plug, 6-lb. boxes 0 70
oz. plug, 5-lb. boxes 0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—
Theo, 1-6, 5 lb. box 0 20
Comfort, 1-6, 5 lb. box 0 22
Champion, 1-10, 5 lb. box 0 38
I. O. F., 1-10, 5 lb. box 0 28 1/2
Schmer, 1-10, 5 lb. box 0 32 1/2
Imperial Cigarette Tobacco, 1-10,
5 lb. box 0 40
Quesnel Tobacco, all sizes 0 60
Crown Cut Plug Mixture, 1/2 lb. tin
" " 1 lb. tin 0 47

Cigarettes— per 1,000
Sonadora Havana 10 00
Royal Turkish Egyptian 10 00
Creme de la Creme 7 50
Marquis cigarettes, Canadian 7 00
Imperial " 3 50

Plug tobaccos (sweet chewing)—
Navy, in caddies 0 35
Navy, plug mark 0 33 0 35
Honey, boxes and caddies 0 43
Spun roll chewing, boxes 0 55

Plug smoking (with or without tags)— per lb.
Black Crown smoking, in
caddies 0 35
Crown Rouge smoking 0 38
Leaf tobacco, in bales 0 08 0 20

Cigars—
La Sonadora Reina Vic-
toria Flor Fina, 1-20 \$85 00

La Sonadora Reina Bou-
quet, 1-10 55 00
Creme de la Creme Reina
Victoria Extra, 1-20 55 00
Creme de la Creme Reina
Victoria Special, 1-20 50 00
Honeymoon, Regalia Com-
me il Fait, 1-40 55 00
El Caza Culebras, 1-40 55 00
La Fayette Reina Vic-
toria, 1-20 32 50
Noisy Boys, Blue Line, 1-20 25 00
Princess of Wales, Prin-
cess, 1-10 25 00
Ditto, low grades 13 50 20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes. Per M.
Madre E' Hijo, Lord Lansdowne... \$60 00
" " Panetelas 60 00
" " Bouquet 60 00
" " Perfectos 85 00
" " Reina Victoria 80 00
" " Pins 55 00
El Padre, Reina Victoria 55 00
" Reina Victoria Especial 50 00
" Conchas de Regalia 50 00
" Bouquet 55 00
" Pins 50 00
" Longfellow 80 00
" Perfectos 35 00
Mungo, Nine 30 00
Cable, Conchas 30 00
" Queens 29 00

Cigarettes—All Tobacco—
Cable 7 00
El Padre 1 00
Mauricio 15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

Cigarettes— Per M.
Athlete \$7 50
Puritan 6 25
Sultana 5 75
Derby 4 25
B. C. No. 1 4 00
Sweet Sixteen 3 75
The Holder 3 85
Hyde Park 10 50

Cut Tobaccos— per lb.
Puritan, 10ths, 5-lb. boxes 0 70
Old Chum, 9ths, 5-lb. boxes 0 75
Old Virginia, 1-10 lb. pkg., 10-lb.
boxes 0 62
Gold Block, 9ths, 5-lb. boxes 0 73

Cigarette Tobacco—
B. C. N. 1, 1-10, 5-lb. boxes 0 83
Puritan, 1-10 5-lb. boxes 0 83
Athlete, per lb. 1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace, 16 lbs. \$ 88
" " 8s, " 16 0 63
" " 8s, R. & R. 13 1/2 0 63
" " chew 7s, R. & R. 14 1/2 0 58
" " 7s, Solace, 14 1/2 0 58
" " 8s, R. & R. 16 0 58
" " 8s, Solace, 16 0 58
O. V. " plug 8s, Twist, 16 0 53
O. V. " 3s, Solace, 17 1/2 0 53
" " 1s, " 17 0 51 1/2
Derby " 12s, " 17 1/2 0 51
" 7s, " 17 0 51
Athlete " 5s, Twist 9 0 74

WOODENWARE.

per doz.
Pails, 2 hoop, clear, No. 1 \$ 1 60
" 3 " " " 1 65
" 2 " " " 1 40
" 3 " " " 1 65
" " painted " 1 75
Tubs, No. 0 9 00
" 1 7 50
" 2 6 50
" 3 5 50
Washboards, Globe 1 90
" Water Witch 1 40
" Single Crescent 1 85
" Double 2 75
" Jubilee 2 25
" Globe Improved 2 00
" Quick and Easy 1 80
" World 1 75
" Ratlier 1 30

THE E. B. EDDY CO.

Washboards, Planet 1 60
" Waverly 1 50
" XX 1 40
" X 1 25
" Electric Duplex 2 25
" Special Globe
Mops and Handles, combined 1 25
Butter Tubs 1 60 3 60
Butter Bowls, crates assort'd. 3 60
Matches—
Steamship (10 gross in case).
Single case and under 5
cases 3 10
5 cases, freight allowed 3 10

Per Case.
Matches— 5-Case Lots, Single Case
Parlor \$1 70 \$1 75
Red Parlor 1 70 1 75
Telephone 3 10 3 30
Telegraph 3 30 3 50
Safety 4 00 4 20
French 3 10 3 10
Favorite 2 25 2 35
Flamers 2 20 2 40

Licorice Goods

SOME OF OUR
LEADERS ARE:

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice



YOUNG & SMYLIE,

Brooklyn, N.Y.

The Secret of the Canary Breeders
of the Hartz Mountains



BIRD MANNA is a great seller. Price, \$1.80 per frame of 18 cakes. Order at once from your wholesale house. Bird Book Free.

T. J. COOKE & CO., - Montreal.
Agents for Canada.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE;**

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse Winnipeg.

Walter Baker & Co. Limited,

The Largest Manufacturers of

**PURE, HIGH GRADE
Cocoas and Chocolates**

on this continent, have received

HIGHEST AWARDS

from the great



INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.**, is printed on each package.

SOLD BY GROCERS EVERYWHERE.

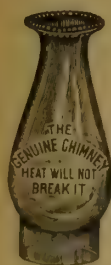
**WALTER BAKER & CO. LTD.
DORCHESTER, MASS.**

What a trial will do.

It will transform incredulity into enthusiasm. It will turn cautious samplers into liberal buyers. Hundreds of dealers who "shied" at **B.F.P. Cough Drops** before they knew them, are now the most enthusiastic patrons we have. Perhaps you are one of the few who have not yet made a trial? Better drop us a line now while you think of it.

TORONTO
BISCUIT &
CONFECTIONERY
CO. - - - TORONTO

B.F.P. Cough Drops



THE "GENUINE"

is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.

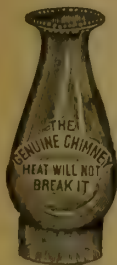
HEAT WILL NOT
BREAK IT.



EVERY CHIMNEY
NICELY WRAPPED
AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.

GOWANS, KENT & CO., Toronto



CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 650 Craig Street
MONTREAL**

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black,
for stoves.
Universal Harness Composition,
in tins.
Harness Oil, in bottles and
in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four
sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

E. T. STURDEE, St. John, N B.,
for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal,
for Ontario and Quebec.

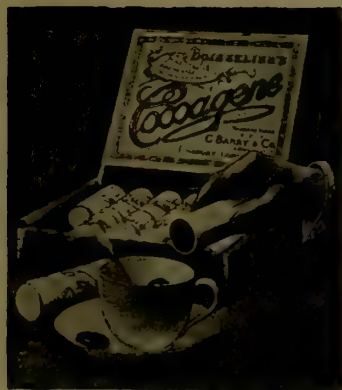
TEEB & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

A High-Class Article

... Sells Readily

No waste, and a minimum of trouble required in preparation.



BOISSELIER'S

Cocoa gene
REGISTERED

ONE TABLET MAKES
AN EXCELLENT
CUP OF COCOA

A PERFECTLY PURE
COMPRESSED COCOA
EXTRACT . . .

In boxes of one dozen 20-cent tubes—
each tube containing 18 tablets.

No Grocer's Stock is Complete Without It

ESTABLISHED 1815

C. W. MURPHY & Co.

Formerly JAMES GUEST & CO., Montreal.

WATSON'S DUNDEE WHISKY



BEST ON EARTH

AGENTS FOR THE DOMINION OF CANADA

OFFICES : 27 and 29 ST. SACRAMENT STREET
MONTREAL

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, DECEMBER 27, 1895.

No. 52

COLMAN'S MUSTARD



BEST ON EARTH

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY.**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 49 Hudson Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.

THE CANADIAN GROCER

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN
Empress of India.



Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES
K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street
LONDON, ENG.

First Quality

Potted Meats and Fish Delicacies



Fresh Herrings
Kipperd Herrings
Bloaters and Bloater Paste
Scotch Findon Haddocks
Herrings in Shrimp Sauce
Herrings a la Sardine



All Herrings prepared by us are preserved at Fraserburgh, Scotland, which is the largest fishing station in the world, and the quality of the Fraserburgh Herrings is superior to all others.



All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal

Agents for British Columbia:

MESSRS. MARTIN & ROBERTSON,
Vancouver and Victoria

Standard Goods THE Best to Handle

FRY'S

... USE ...

FRY'S

Pure Concentrated
Cocoa

Pure Chocolate

Vanilla and de Sante
Chocolate

Caracas Chocolate



Homeopathic Cocoa

Diamond Chocolate

Monogram Chocolate

Gold Medal Sweet
Chocolate

THESE GOODS ARE SECOND TO NONE

Arthur P. Tippet & Co. ... AGENTS FOR ... Maritime Provinces, Ontario and Northwest.

**"Thistle"
Haddies**



ONLY THE BEST FISH ARE
PACKED UNDER THIS BRAND
AND EVERY CAN WARRANTED

That's Why

REPEAT ORDERS COME IN SO
STEADILY.

STOWER'S

PURE LEMON SYRUP

.. and ..

LIME JUICE CORDIAL

AS LIGHT DRINKS FOR
CHRISTMAS ARE UNSURPASSED . . .

They give Health and Tone
to the system.



LAZENBY'S

Solidified Table Jellies

Are the best of their class on the market
and are just splendid for dinner parties.

... MANY FLAVORS ...

ARTHUR P. TIPPET & Co.

AGENTS FOR THE DOMINION

MANILLA AND BLUE AND WHITE DUPLEX

Flour Sacks

Regular sizes, 3½ to 50 lbs.

Special sizes made to order.

Printed in any number of colors.

Our patented method of undulating corrugation gives the sack an elasticity not attained in any other manner, while in quality the paper is absolutely without equal in its kind.

Our large variety of cuts and special designs enables us to produce a sack most attractive in appearance.

THE **E. B. Eddy Co.** LTD.
HULL, CANADA

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney and Melbourne, Australia.

Grand Sultan

COFFEE

Ground or Whole.

GRAND MOGUL TEA.

1/2 & 11b. AIR TIGHT P'KGS.
EXCELS ALL OTHERS

Aunt Polly

SELF-RISING

PANCAKE FLOUR

2 1/2 lb. Packages.
Best seller ever offered.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

LONDON, ONT.



Blood Counts

There is more **"Imperial Cheese"**
sold than all other Potted Cheese in the
world combined.

PACKED ATTRACTIVELY IN WHITE OPAL JARS.

Sample Pot Free on
Application.

A. F. MacLAREN & CO.

Toronto

If you have **CAUGHT** on
... not yet

Turn it
over

in your mind.



ROSE & LAFLAMME, AGENTS ... Montreal

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

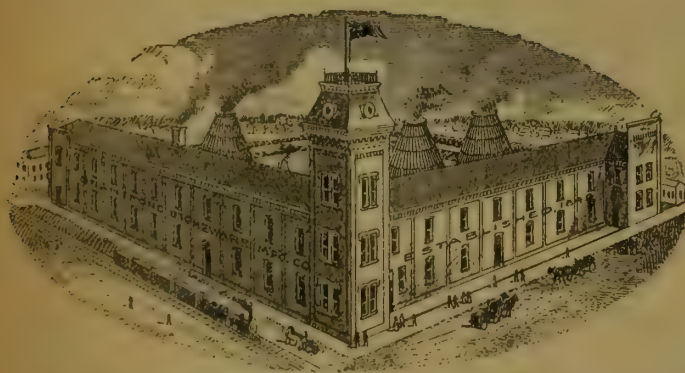
FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application



OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS: LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

To Grocers

The season is on for **Marshall's** popular Scotch Pickled Herrings. All **principal** wholesalers carry stock. The margin of **profit** to the dealer is good. He should not be without this **leading** brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
Firkins
Half Barrels
Barrels

FULLS and
MEDIUMS

SOLE AGENTS :

WALTER R. WONHAM & SONS,

315 and 316 Board of
Trade Building,

MONTREAL

N. B.—Marshall & Co., Aberdeen, **own** their fishing fleet; pack **only** the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

WALTER R. WONHAM & SONS

McLAREN'S

is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.

Condensed Coffees

If you have not handled "Reindeer" Brand Condensed Coffees, we should like you to give a sample order and try for yourself whether they are good or not.



"We are grateful"

To our kind patrons from Charlottetown, P.E.I., to Victoria, B.C., for pinning their faith to the Peerless "Lion" Brand. To you, dealers, we convey our best wishes for a bright and prosperous New Year. Rest assured our best efforts will be put forth in '96 to uphold the "Quality" that our goods now enjoy, which is the secret of our success.

W. BOULTER & SONS

N.B.—Our little demand novelty will reach you in due time for holiday trade.



PICTON
TORONTO
DEMORESTVILLE

B O N B O N

O

HOLDING ONE POUND

X

OF THE MOST
BEAUTIFUL

E

Sweets

S

YOUR GIRL WOULD LIKE ONE

PUT UP BY

WM. PATERSON & SON,

Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 27, 1895

(\$2.00 per Year) No. 52

DROPS FROM THE EDITOR'S PEN.

When lemons get too high people sour on them.

The great merchant is the fruit of the great boy.

Business is a race. What speed did you develop during the year?

An advertisement is to the business what breath is to the body—life giving.

May your new year be fraught with enlarged business, good profits and a healthy body.

He who is careless about the little things in the store cannot be careful about the big things.

It is not so much education as energy and common sense that makes men successful in business.

Smiles for customers and frowns for clerks is a mixture that debilitates instead of tones business.

Stores that have not a holiday appearance can scarcely expect to get much of the holiday trade.

The measure of your happiness during the New Year will greatly depend on your own exertion.

There is one thing about the average traveler: When orders are small it is not usually his fault.

The "drummer" may be a traveler, but the average one is a "stayer" when he is after business.

The trade paper is a text book to the young man who aims to make himself proficient in business.

If we could only get some of our bright commercial travelers into our municipal councils and halls of Parliament, many of

the old fogies that are now in these representative institutions would be compelled to go on the road to obscurity.

When a merchant gets down to bed rock he has sometimes started the foundation of a towering business.

The hen is not an aggressive bird, but it has for some weeks been driving cattle out of the English market.

He who has push, pluck and purpose, need have no fear that he will be shaken down among the small potatoes.

When you turn over a new leaf at midnight on Tuesday fasten down the old page so that it cannot be turned back again.

Merchants who undertake to help other people up hill should ascertain first whether they are able to undertake the task.

If some men had looked as earnestly for work as they did for liquor they would now be rolling in affluence instead of in the gutter.

Many less bankrupts would there be every year were the ambition of those launching into business seasoned with a little more foresight.

Clerks who shirk their duty because their efforts are not appreciated by unreasonable employers fail to recognize what they owe to themselves.

There is one great difference between an advertiser and his advertisement: the one is no more after a few years, while the other lives forever.

There are plenty of people sighing for municipal honors, but many of the men for whom the people are sighing respond not to their importunity.

What a lot of work the politicians are doing for their respective parties these days, and what a lot of work for the business in-

terests of the country they are leaving undone!

It is possible that ideas too large for one store will be too small to keep alive another place of business into which the possessor of the ideas has moved.

Cleveland's doctrine is more likely to cleave the land of the Stars and Stripes in twain than to sever the British lion from its purpose in Venezuela.

Merchants or clerks who gamble may win money, but they are as sure to lose all chances of success in life as is the maple to lose its foliage in November.

Nearly every community of merchants believe in business men's associations, but, like religion, they will never get the desideratum until they reach out to possess it.

The grocers of Allegheny have organized against dead beats. If the membership is composed of live members, some at least of the beats will be dead before long.

The baking business has become so hot in London that the price of bread has been dropped to four cents per loaf, and instead of decreasing it has rather increased the heat.

If the late President Monroe could be interviewed it is quite likely he would repudiate President Cleveland's interpretation of the doctrine that bears his (Monroe's) name.

He who avers that advertising draws money out of instead of into the pocket is in the same boat with he who could not see the logic of baiting his hook with a minnow to catch a mackerel.

The ice fortress that is being built at Quebec is not for the purpose of freezing out the Yankees. It is rather an outward sign of an inward desire that our quarrelsome cousins should come and enjoy the carnival.

J. A. CHIPMAN, OF HALIFAX.

J. A. CHIPMAN, of the firm of J. A. Chipman & Co., millers' agents and commission merchants, Halifax, whose portrait accompanies this sketch, began business in Halifax in 1868, under the auspices of that celebrated prophetic boom, that Halifax would soon become "the Liverpool of America." For a greater portion of that time he has been identified with the flour and produce commission trade of the city and province, having considerable business connections with all parts of the Dominion of Canada and some portions of the United States. He has been associated with the Halifax Board of Trade all these years, and has ever sought to the best of his ability to promote the interests of the city in which he lives. He has taken a somewhat active part in encouraging the development of the West India trade, by advocating the establishing of a direct line of steamers; in fact, a warm advocate of the expending of public moneys in subsidies, believing that public moneys judiciously expended for the purpose of exporting the products of Canada was the best kind of protection that could be given the people. He was an earnest advocate for the extension and better terminal facilities of the railway system at Halifax, working for that purpose on a committee for 8 or 10 years, and is now about to see the object for which he has striven accomplished. He has been identified with the various committees of the Board of Trade and a warm advocate of a fast line of steamships, the probability of which is looked forward to at the present moment with a great degree of satisfaction by a large portion of the people of Canada.

HOW MONEY IS LOST.

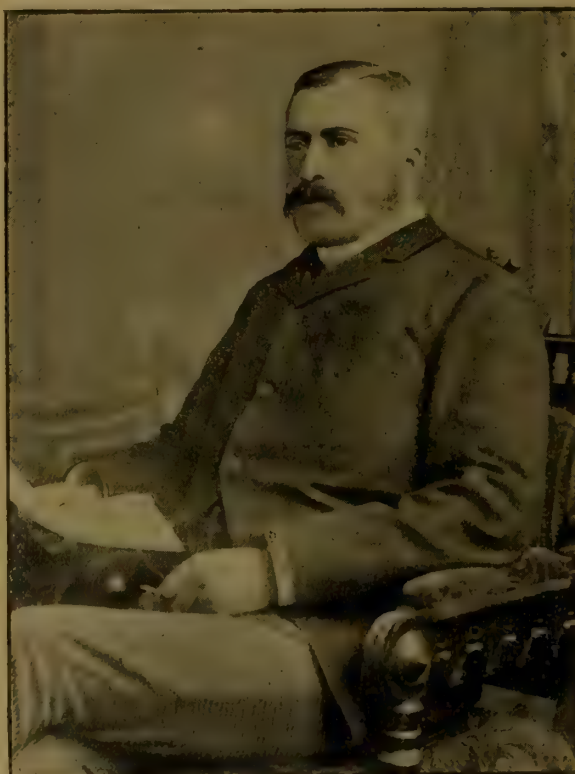
John R. Ransom, writing, upon this subject in *Implement Age*, blames a person for lending his friend money to aid him in some task which he acknowledges, by his desire to borrow, surpasses his ability to accomplish, thereby overstraining his talents and precipitating ruination upon him. If one will lend, he advises in all cases taking security. Applying this view to mercantile credit, he says:

"If the merchant will look at his goods as so much money, why will he part with them on any less security than the banker or financier who is generally successful? Until the operator can ground this principle in his credits, failures are almost certain; if not hopeless failure, loss of profits and money follows, to a dead certainty.

"The reason why merchants give long credit is that they are allured by the profit and lose sight of the absolute money en-

gaged; for, let anyone investigate the matter, and he will see that if no profit was in the transaction, or very little, the credit would not be so readily given, if given at all. Then the principle results that money is lost in an overstrained desire for profit, as a general rule, though it may be lost occasionally when this principle does not enter. Nor need the merchant say that business cannot be done without excessive crediting.

"If the purchaser cannot give, or will not give, endorsed paper or security, if he is worthy of credit let him give what he would be compelled to give to a bank—thirty, sixty or ninety day notes. Nor should these be taken without the utmost scrutiny, for if such merchant will realize that the acceptance of such notes might be the cause of his failure he would be very cautious. Experience has



J. A. CHIPMAN.

shown, too, that there is not as much danger in loss on small as on large transactions. Men generally lose on big amounts, and such would be the philosophical reasoning if experience had not taught the fact. No one will be likely to go wrong in taking paper who will adopt the banking principle of time and responsibility. That some losses will occur, even under such a severe rule of credit, no one will deny, but such is the most perfect plan in the giving of credits for merchandise or other valuables."

WELL DONE, EDMONTON!

The Edmonton correspondent of The Winnipeg Free Press says:

Edmonton now contains two wholesale grocery stores, two banks, two printing

offices, two hardware stores, six general stores, one grocery and feed, one flour and feed, two bakeries, three confectioneries, two gents' furnishings, two tailors, two saddlers, three grain-ware houses, four fur dealers, two millinery and fancy goods, two dry and fancy goods, three stationery, two drugs, one sewing machine, one furniture, sewing machine and musical instruments, two watchmakers and jewelers, three agricultural implement dealers, two wholesale liquor stores, three large hotels, four livery stables, three blacksmiths, one brewery, one carriage builder, four butchers, three pork-packing houses, one photographer, post office, telephone system, telegraph, electrical lighting and power company, two tobacconists, one second-hand store, two auctioneers, one dentist, two entertainment halls, one saw and grist mill, with wood-working machinery, one sash and door factory, three brick yards, ten coal mines supply coal at from \$1.75 to \$1.80 per ton delivered. The professions are represented by eight lawyers, six doctors, four professional nurses, and music teachers.

Edmonton is also the great fur emporium of the continent; here are gathered the furs from within the Arctic circle, North Pacific coast, on the west, and as far east as Lake Winnipeg, and south to the international boundary. Last season \$250,000 worth of furs were marketed here, besides all that the Hudson's Bay Co. brought in on their own account.

Edmonton has more than doubled its population since incorporation.

DUTY ON DRIED FRUITS.

Produce Markets' Review, London, Eng.: The duty payments of the three principal kinds of dried fruit for the three months of the season, and also for the first eleven months of the year, are given below. It will be seen that there is a slight increase in each of the figures, with the

exception of Valencias, during the last three months, which show a small falling off:

Three Months, viz., September, October and November.

	1894.	1895.
Currants.....	12,417	12,639
Valencias.....	6,077	5,814
Sultanas.....	3,148	3,799

Eleven Months from January 1.

	1894.	1895.
Currants.....	24,722	26,215
Valencias.....	7,246	7,569
Sultanas.....	7,226	7,368

Considering the many articles which directly compete with dried fruit, it is satisfactory to see that the trade is holding its own.

The man who reads a trade paper may not be wise, but I never knew a fool to read a trade paper.

CUT
THIS
OUT }

.. A Happy New Year

Telephones 1258 and 447

LUCAS, STEELE & BRISTOL,

Hillwattee Tea Agents,

. . . HAMILTON, ONT.

Established 1844

To the Trade:

We beg to thank our friends who have given us all, or such a large share, of their trade for the year now closing. We feel we have done well for them in every way—bringing all our goods from country of production, and buying everything from first hands. Handling our business economically, we have laid down our goods to our friends on a low basis of cost. Those that favor us with their trade for 1896 can rely on the same fair treatment heretofore extended to the trade.

We wish all our friends a happy and prosperous New Year.

James Turner & Co., - Hamilton

THANKS!

We take this opportunity to thank our many patrons for liberal support during year 1895, and to wish them all a very

PROSPEROUS NEW YEAR.

BALFOUR & CO. Wholesale Grocers **HAMILTON**

THE BUSINESS FOR 1895 IS OVER . .

We have had a good and increasing trade, for which we wish to thank our patrons. Wishing you a very Happy and Prosperous New Year.

Yours faithfully,

TORONTO, Dec. 27th, 1895.

H. P. ECKARDT & Co.

GROCERS' COLLECTING BUREAU.

EDITOR GROCER, — In answer to "Grocer," I would say it is surprising what small things perplex some people. The only cloud I can see in "Grocer's" eye which can be perplexing him and obscuring his vision is the thought of the secretary getting the large amount of twelve hundred dollars a year for his entire services.

If "Grocer" had to pay the whole amount himself it would not be surprising, but as he would only have to pay three dollars a year more than he does now for all that extra service, I fail to see what he can be perplexed about, unless it is that he would be receiving so much for so little.

If "Grocer" had \$200 worth of accounts to collect, and he had a man trotting about every day in the year collecting these accounts, and he only got half of them, would that be any benefit to him? The article was generated by a strong desire to try and make the association a valuable institution to its members, and was simply a suggestion thrown out for the members of the association, or any other grocers' association in the Dominion or in the world, to think over and decide whether they thought it advisable or not to adopt it.

If "Grocer" thinks it would be a picnic to collect for three hundred grocers, and give them satisfaction, I don't. It has always been the object of my life to try and serve my fellowmen to the best of my ability, and that alone is the motive which prompted me to make that suggestion. I have always been anxious to make the association one of value to its members, and one which every grocer in the city would like to belong to, and that I feel can only be accomplished by giving them value for their money. The principal reason why the present system is not a success is, I believe, because there is a lack of unity and support; imagine the few grocers who send in their accounts for collection to solicitors—from fifteen to twenty out of about two hundred. They are really out of pocket; at least, they have shown me where they were. Such support is enough to discourage any man, if he has the heart of a lion, and if my suggestion materialized it

would be as much a failure, and perhaps more so, if it did not get better support than the present system does. The solicitors for the Grocers' Association are gentlemen and deserve credit for the way they have stuck to the work, considering the poor support they have had.

I have no doubt about the new scheme being a success if it should be supported.

R. M. C.

"PURE GOLD" AT HOME.

I DO not dance, and for one good reason: I can't. But I nevertheless enjoy the annual At Home of the employees of the



A. JARDINE, senior partner.

Pure Gold Mfg Co. of Toronto. This annual event is due to the munificence of the firm. But this mere entertainment is not the only evidence of the attitude of Pure Gold's employers towards its employees. Any one who had attended the At Home held in Webb's parlors on Friday night last would have come to this conclusion. At least, that was my conclusion, at any rate. Mr. A. Jardine, the senior member of the firm, quietly moved about here and there with a benign smile, placing his hand on the shoulder of this and that employee, or bandying pleasantries with each in turn, male or female. Mr. J. D. Roberts, the manager and junior partner, J. D. Roberts, manager and junior partner, with a programme card dangling at the end of one finger, a skip in his feet and a smile in his



J. D. ROBERTS, manager and junior partner.

face, seemed to me to be omnipresent in pursuance of his desire to look after the welfare of his guests. Mr. G. F. Anderson, the cashier of the firm, also expended much energy, not in dancing, but in looking after the dancers. I understand he is as great an expert in creating fun as in raising cash. The Scotch reel is his favorite. This highly exciting dance



G. F. ANDERSON, cashier.

was not on the programme. Now Mr. Anderson thought it should be. Shortly after the dancing began I noticed him canvassing this and that gentleman and this and that lady. Thinking he was perhaps running for Mayor I made enquiries: "Oh, no," replied the portly Mr. Monro, one of their travellers, "it is a Scotch reel he is looking after. He wants to see it danced." And when it was near the midnight hour, amid a furore of excitement, the Scotch reel came off. Those who took part in it were Capt. J. F. Ramsay, Col.-Sergeant Wright, Mr. and Mrs. Logie, Mrs. M. Quinn, Miss Myers, Miss Cowan, Mr. John McLean. Mr. Anderson wore a big smile the rest of the evening.

But I would not say that the Scotch reel was the event of the ballroom. To my mind there was as much interest taken in the set of lancers which Mr. Jardine consented to figure in. His employees, or in fact anyone else in Toronto for that matter, had never seen him dance before. After the dance, I with others, elbowed my way in to congratulate him. "Well," he rejoined as he wiped his brow, "the last dance I had was in St. John, and as I left there in 1863, you can see it was a long time ago since I stood up to go through a dance."

The clock now indicated 11.45 p.m. and supper was announced. Mr. Geo. Anderson

A Suggestion for 1896

Increase your TEA trade and consequently your PROFITS
by handling

In lead packages only. Four qualities.

Retails at 30, 40, 50 and 60c. per lb.

"KURMA" TEA

DAVIDSON & HAY, WHOLESALE AGENTS, Toronto, Ont.

IT'S ALL BOSH

This idea of buying your

C. P. R.

GRAND TRUNK

MICHIGAN CENTRAL

RAILWAYS

CEREAL GOODS

all over the Province—your Rolled Oats one place,
Cornmeal another place, and so on. We can put it all
on ONE bill of lading. Do you want to save freight?

THE TILLSON COMPANY, Ltd. Tilsonburg, Ont.

It has a name . . .

quality made it.

"Flag-Ship" Brand Canned Salmon is kept at the high standard which has made
it famous. The large and continuous demand shows that careful buyers recognise this fact.
Specify "FLAG-SHIP" BRAND in your next order for Salmon, then judge for yourself.

ROBERT WARD & CO., Ltd.

Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

took the chair, while seated to his right were Mrs. J. D. Roberts, Dr. Stark, Miss Jardine, Mr. T. H. L. Litster, poet laureate to the firm. On the chairman's left were Mr. J. D. Roberts, Mrs. (Dr.) Stark, Mr. Jardine, Miss Jardine.

At 12.30 Chairman Anderson arose, with the smile induced by the Scotch reel still on his face, and said: "Ladies and gentlemen, I could talk by the hour, but I do not think you want me to, so I will not."

After "The Queen" had been honored, the toast, "The Pure Gold Manufacturing Co.," was proposed, the names of Messrs. Jardine and Roberts being coupled therewith. In order, I presume, to give these gentlemen opportunity to collect their thoughts, the chairman called up Poet Laureate Litster to render the "Pure Gold" song, which he had, under orders extraordinary, composed for the occasion. Mr. Litster complied, the guests joining in the chorus. The first verse and chorus ran as follows:

"PURE GOLD" SONG.

Tune: "Love's Golden Dream."

Since we met round this festive board,
A year has passed away—
While other firms are losing ground,
We still work night and day.
Success hath all our efforts crowned,
And we have lived to see
Each line we make, wide world renowned
For strength and purity.

CHORUS—"Pure Gold" shall last for aye,
Echo the glad refrain;
Ever by night and day,
Shout it with might and main.

Mr. Jardine, on rising, was loudly applauded. He facetiously remarked that he could talk for an hour, but he would not. "A year," he added, "does not seem to me to be as long as it used to be. When I was a boy I thought it would be a long time before I became a man, but to look back it does not seem long since I was a boy. It does not seem long since we had our last annual gathering. I am exceedingly pleased to see so many around this table. I was pleased to see so many in the ballroom. I think it is pleasant for so many of us, employers and employees, to meet together on occasions like this away from the duties and cares of everyday business." After indulging in a few pleasantries and wishing those present the compliments of the season, Mr. Jardine took his seat amid applause.

Mr. Roberts declared that speech-making was not in his line. "As I left the house to-night my wife said: 'Now, Jack, don't you attempt to make a speech, for you know you cannot.'" He did not, however, sit down before expressing his pleasure at seeing so many present and wishing all a merry Christmas.

"The Ladies" brought Capt. Ramsay, of J. F. Ramsay & Co., to his feet. Although a bachelor, he expressed great admiration for the ladies, and ventured the remark that some day he might be a happy married man. (Allow me to venture, parenthetically, that I

do not think the gallant captain is a very miserable-looking single man.) Before taking his seat he hit upon the novel idea of asking all the ladies to arise. When they did so he thanked them, and a thought ran through my mind that, perhaps, he wanted to see if there was anything that would suit him among the ladies present.

During the evening Miss Thompson gave a recitation, and Messrs. James Litster and A. Rubbra solos.

It was 2.30 o'clock when the guests, some hundred and fifty, filed out of the dining hall back to the dance hall, to finish their devotions to Terpsichore.

A NEW BRAND OF SALMON.

"Ice Castle" salmon is a new brand on the Canadian market. For years past it has held the English market, which took the whole output. Monday last I was shown a sample by the Hamilton agents, W. H. Gillard & Co., and cannot but pronounce it excellent. The packers claim superiority from the fact that the salmon are caught by a method that obviates the danger of bruising and discoloring them. The packers are Malcolm & Windsor, Vancouver, B.C., and Montreal, who are also the packers of the "Ice Castle" brand of canned fruit and vegetables.



The Greatest Discovery of the Nineteenth Century

KNOX'S EGG PRESERVER

FRESH EGGS THE WHOLE YEAR
AT THE LOWEST COST

WHAT WE CLAIM FOR EGG PRESERVER—It is harmless; no poison; does not discolor the shells; costs less than $\frac{1}{4}$ c. per dozen to lay down eggs; a child can use it; eggs do not need any turning or other attention after once treating; lay them away in a box or basket in a cool, dry place; you can lay down your winter supply when eggs are cheap; a merchant when overstocked can preserve his eggs and hold for a rise instead of being forced to sell for fear they would spoil on his hands; the farmer and egg raiser need not sell their eggs until prices suit them.

Heretofore eggs bought in the warm weather have to be used AT ONCE, or they are lost. With the aid of the Egg Preserver you can not only save this loss, but lay down in summer all the eggs you will want in the fall and winter, which will make a nice sum on your investment. This new compound was discovered last year, and before trying to put it on the market it was thoroughly tested so that we might know if we dare put OUR OWN GUARANTEE on it. This we now stand ready to do, and our guarantee is: Egg Preserver, when PROPERLY USED ON STRICTLY FRESH EGGS, will keep them as good as the day they were laid down for ONE YEAR, or MONEY REFUNDED.

We have tests that have been made over 13 months. Twenty dozen of eggs were purchased and laid down October 1st, 1894; these were broken from time to time to see how they would stand. The last lot were broken November 9th, 1895, 13 months and 9 days from the time of laying them down. These were tested by good judges, and their opinion was that they were fresh laid eggs.

Ask your Wholesale Grocer for it

A. E. Richards & Co., Agents for **Canada,** **Caledonia, Ont.**

HELPS TO YOUNG MEN.

REV. J. R. MILLER, writing on "Mistakes Young Men Make," says: I have abundant material for this article in the record of twenty-five years' work among men. A great many young men fail. Moral failures are not the only ones. There are many who are not destroyed by their vices, who yet make very little of their life. They are good, but good for little or nothing. The possibilities within them are never developed.

A young man ought to make the most of his life in all ways—in mental culture, in moral character, in work, business or profession, in social influence and in religious activity. Whatever mars this full-rounded manhood at any point is a mistake.

Men fail of their best because they did not prepare well for life in the days when preparation was their only duty. The boy cannot afford to miss one lesson. That one may contain the very bit of knowledge for want of which he will some day stand confused at the door of a great opportunity, unable to enter. Young men make a serious mistake when they fail to improve their early opportunities for preparation.

Another mistake many young men make is the forming of a distaste for work. They like as many hours as possible for rest, for social pleasure, for amusements. Their aim really is, not to make the most of life, but to have a good time. They dislike work. They chafe under rules and discipline. They keep their eyes on the clock, eager to get away the moment the hand touches the hour.

When such habits have been formed in early life there is little hope for a young man's future. The only sure saving of manhood is an enthusiasm for work, and a capacity for a measureless amount of it. Work knits thews of strength in body and soul, disciplines the life into nobleness and power, and develops the talents to their best. The young man makes an irreparable mistake who forms easy-going habits. He will never be able to take the best prizes in life, to win the success that would have been possible if he had learned to use all his capabilities.

Get leave to work
In this world: 'tis the best you get at all:
For God, in cursing, gives us better gifts
Than man in benediction. God says "Sweat
For foreheads;" men say "Crowns;" and so we are
crowned,
Ay, gashed by some tormenting circle of steel
Which snaps with a secret spring. Get work! Get
work!
Be sure 'tis better than what you work to get.

Another mistake made by many young men is the failure to grasp life's true meaning and purpose. We are put into this world not merely to get through it in any sort of way, and to get a reasonable share of comforts as we go along. It would not be worth while for God to make a man, putting into him such marvellous capacities, if that were all he meant him to do with himself. Life is given us, first, that we may develop its every faculty and power to its utmost possi-

bility; and then, that we may use its every energy in doing our full part in the world's work.

With many, however, there seems never to be one serious thought about life. It is all play. There is no sense of responsibility to God, no conception of obligation to others. Self is the centre of all. We are put in this world to grow into the noblest possible manhood, and then to serve our generation in the way that will do the greatest good.

Not to realize this divine purpose is to live largely in vain. No graver mistake could be made.

Many young men make a mistake in the choosing of their friends. The influence of companionship is simply immeasurable. It does more than almost anything else in shaping the character.

Then, it gives one his place in the world among other men. A man is known by the company he keeps. If his associates are unworthy, with doubtful reputation, he cannot have the respect and confidence of better people. Hence a young man fixes his rank and place among his fellows, unalterably, by his selection of companionships.

It needs no argument, therefore, to prove that he who permits himself to take into his life unworthy persons as his friends, commits an irreparable mistake.

A rabbit's foot was caught in the hunter's steel trap. The little creature seemed to realize that unless it could get free it would soon die. So, with an admirable bravery, it knawed off its leg with its own teeth, thus freeing itself, though leaving its foot in the jaws of the trap. If a young man discovers that he is in the snare of evil companions, whatever it may cost him, he should tear himself away from it.

Another mistake which many young men make is leaving God out of their life. We are made for God, and when men break away from Him, they cut themselves off from the one source of all true blessing and good. All the terrible moral failures, which strew life's course with so sad wrecks, are consequences of this fatal error.

It goes without saying that the young man makes a mistake who begins to drink, or who does not keep himself pure, or who lies or uses profane language, or who is dishonest in even the smallest things. These are sure ways to ruin. To save the life from these and all like perils one must recognize God's right to his love, worship and obedience. He who is true to God is true to his soul, and will live nobly among men.

WESTERN TRAVELERS.

President Dillon was in the chair at the annual meeting of the Western Ontario Travelers' Association, held in London on Saturday afternoon, and other members present were Messrs. Alf. Robinson, secretary; P. J. Conroy, R. C. Struthers, W. E. R. Eardley, Robt. Tait, W. H. Escott, R. R. Golding, W. S. Case, H. B. Callander, A. S. Tassie, Dan. MacKenzie, J. M. Logan,

H. Line, Wm. Mayo, George Axton and A. B. Greer.

A proposition to make it incumbent upon all beneficiaries to give notice of claims within six months after the same become due was defeated.

A notice of motion by Mr. Crabb to raise the mortuary benefits of members of eight years' standing and over from \$700 to \$800 was lost.

A motion by Mr. Tassie, seconded by Mr. Logan, to do away with proxy voting, except at elections, was discussed at length, and finally was dropped by the mover, who promised to bring the matter up at a later date.

Mr. Tait moved, seconded by Mr. Conroy, that \$150 be placed to the credit of the board for benevolent purposes. Agreed.

FIVE YEARS' TRADE WITH BRITAIN

In response to a Senate resolution, the Secretary of the United States Treasury on Tuesday sent to the Senate a statement, showing, during each of the last five years, and for the whole period, the gross amount of imports from the ports of Great Britain and her colonies and dependencies, together with the amount of the exports to such ports. The totals for the whole period of five years are as follows:

United Kingdom imports.....	\$ 800,340,150
Do. exports.....	1,184,048,634
Bermuda imports.....	2,222,463
Do. exports.....	3,620,675
British Honduras imports....	902,554
Do. exports.....	2,050,967
Canada, including Nova Scotia, New Brunswick, Quebec, Ontario, British Columbia, etc., imports.....	170,184,682
Do. exports.....	237,760,759
Newfoundland and Labrador imports.....	2,103,627
Do. exports.....	7,492,483
British West India imports..	67,556,530
Do. exports.....	42,230,435
British Guiana imports.....	21,021,262
Do. exports.....	9,913,067
Hong Kong imports.....	3,873,663
Do. exports.....	2,342,235
British India and East Indies imports.....	110,194,324
Do. exports.....	18,410,214
British Australia imports....	30,635,988
Do. exports.....	49,471,244
British Africa imports.....	37,372,725
Do. exports.....	19,428,824
All other British dependencies, including Aden, Falkland Islands, Malta, etc., imports.....	9,319,582
Do. exports.....	2,840,060

AMONG THE RETAILERS.

Thomas Millar and Robert Barfett, merchants, Oshawa and Newcastle respectively, have jointly purchased the general stock of J. B. Gould & Co., of Havelock, Ont. They will carry on their new venture as well as their own individual business.

E. B. Morgan & Son, of Oshawa, have decided to discontinue the credit system after January 1st.

J. Hurd, of Cannington, has purchased the business of Mrs. A. Calhoun, of Sunderland, and has taken possession. He will do business under the style of the Patrons' Supply Company.

FULL RANGE 

FANCY GROCERIES

**TABLE
RAISINS**

{	London Layers	Imperial Clusters
	Fancy Clusters	London Layers 2½ " Cartoons.
	Dehesa Clusters	Loose Muscatels

All varieties California Evaporated Fruits

Franco American Plum Pudding, pound tins

Glace Lemon, Orange and Citron Peels

Batger's Nonpareil and Compote Jellies

New Nuts, Tarragona S. S. Almonds

Valencia Shelled Almonds, Barcelona and
Sicily Filberts, Grenoble Walnuts.

Turner, Mackeand & Co. - - Winnipeg



We Wish All

Those who have been our customers and all who have not yet learned the value of the goods we manufacture, a very hearty Merry Christmas. If you are short on Pure Baking Powder, Spices or Extracts, we can get an order filled to you before Christmas if you will write at once.

The SNOW DRIFT CO. = Brantford.

Effectual Sweepings

Are only
to be made
by using

The **DAISY
THISTLE
ROSE**

BROOMS

The best value, retailing at
20, 25 and 30 cents.

Lots of 5 dozen assorted freight allowed.

H. A. NELSON & SONS - Toronto and Montreal

THE CANADIAN GROCER

J. B. MacLEAN,
President.

HUGH C. MacLEAN,
Sec.-Treas.

The MacLean Publishing Co. LIMITED

FINE MAGAZINE PRINTERS
and
TRADE JOURNAL PUBLISHERS.

TORONTO: - - - 26 Front St. W.

MONTREAL: - - - 146 St. James St.

EUROPEAN BRANCH:

Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE CUSTOMS CONTROLLERSHIP.

THE Dominion Government appears to have again made one of its periodical unbusinesslike blunders: It has appointed Hon. J. F. Wood to the Controllershship of Customs.

Against Mr. Wood personally THE CANADIAN GROCER has not a word to say beyond the fact that he is not the man for the position. As far as we are aware, he has made an acceptable Controller of Inland Revenue, and his name has been free from political scandal.

But the Controllershship of Inland Revenue and the Controllershship of Customs are two different things: the one is a sinecure compared with the other. In the Department of Inland Revenue the practical head and generalissimo is Commissioner Miall; in the Customs Department the Controller is the head de facto. But, granted that equal ability is demanded at the heads of the two departments, that does not alter the fact that the Government has made a blunder in this, its latest appointment.

The Customs Department is a strictly commercial branch of the governmental system, and the exigencies of the case demand, and the business interests of the country have demanded, that its head shall be a practical business man. But right in the face of this the Cabinet has placed in charge a lawyer. Verily, how doth the partisan ignore business material, either in constructing or reconstructing Cabinets!

Scarcely would the Government appoint a counter-jumper as the commandant of a revenue cutter or a business man to the Chief Justiceship of the Supreme Court. But it is certainly putting a round peg into a square hole when a lawyer is deputed to do the work that can only be performed satisfactorily by a business man pure and simple.

It is quite clear that the mercantile interests of the country can receive no recognition

from the present Cabinet. And not only from the present, but probably from all others, until the merchants of this country present a more united front than they now do.

Let by all means lawyers be appointed to Government positions both in and out of the Cabinet, where proficiency in legal lore is essential, but the business interests demand that practical business men, and not lawyers, shall be appointed to offices purely commercial in their character. But the present Cabinet appears to be so lacking in common sense that we even despair of a solid phalanx of business men being able to knock sense into it. A surgeon at any rate would first need to perform an operation before sense could be injected into their official craniums.

WHY CHEESE IS DULL.

EXPORT business in our great dairy product, cheese, has been absolutely lifeless since the close of navigation, and the fact is attracting more or less attention throughout the country.

It is evident, in fact, that the matter has resolved itself into a trial of endurance between the English buyer, on the one hand, and the Canadian holder, on the other.

With the exception of possibly 50,000 boxes, all the cheese in Canada is controlled by shippers, and they express great confidence in the future. Their chief reliance is placed on the admittedly large shortage in the exports to Great Britain from this continent during the current season.

Since the first of May to date the Canadian exports are fully 30,000 boxes less than those for the preceding year, while the shortage this season in exports from New York has steadily increased, until it now stands at considerably over 300,000 boxes. In fact, approximately almost 400,000 boxes less have been sent across the Atlantic from the whole of North America than last year.

With this great decrease in mind, and the lower prices this year, which are fully $2\frac{1}{2}$ c. per lb., or \$1.75 per box, less than last year, it is not surprising that sellers in Canada should be disinclined at present to rush sales. Of course, they may gain nothing by holding, but they argue that the cost of carrying past the turn of the year is a bagatelle, while the statistical position is strongly in their favor.

No activity is expected therefore—unless the Britishers advance their bids before the middle of January.

It will be interesting, therefore, to see which party will be successful, the English buyers in their efforts to get fine Canadian fall cheese for 9c. per lb. and less, or the Canadian owners, who firmly believe that it is worth $9\frac{1}{2}$ to $9\frac{3}{4}$ c. per lb.

PEPPER AND OUR SPICE IMPORTS

NOT for a long time has the pepper market been in such a demoralized condition as it now is. The unsatisfactory conditions, of which the present appears to be the climax, began about a year or more ago, and is largely the result of over-production.

In New York some 50,000 bags of pepper were recently damaged by fire, 16,000 bags being rendered worthless. But, in spite of this, the market is still unsettled and demoralized, and prices are down to a point which they have not roused for years.

The chief market for pepper, as far as Western Canada at any rate is concerned, is New York, and since this became so it has somewhat revolutionized the methods of doing business.

When England was the chief purchasing market the orders were for much larger lots than is now the case with purchases made in New York. A spice manufacturer that purchased say two hundred bags at a time when he bought in the former country, now only takes in the neighborhood of twenty bags. And importers declare that the results are better, from at least a profit point of view.

The Trade and Navigation Returns furnish no information regarding this particular commodity, it coming in under the clause, "Ginger and spices of all kinds (except nutmegs and mace)." And it may be interesting to note that the imports of unground spices under this head have declined nearly 20 per cent. from Great Britain for the four years ending June 31st, 1894, and 3 per cent. from the United States. Ground spices during the same period have declined 65 per cent. from Great Britain and nearly 82 per cent. from the United States. Taking all countries into consideration, imports of unground spices have declined nearly 13 per cent. for the four years, while ground has declined 79 per cent. During the same four years the imports of nutmegs and mace have declined about $4\frac{1}{2}$ per cent. from Great Britain, while those from the United States show a fractional increase. Taking the imports from all countries there was, however, an increase of $4\frac{1}{2}$ per cent. The increases are from the British East Indies, British West Indies, Germany and Spain, none of which, except the first-named, figured in the imports of 1890.

SOME SUGAR FEATURES.

The sugar market is an interesting one at present, for prices, despite the recent advance in yellows, the firmness outside, and the new duties imposed last spring, are low, compared with former years.

In fact, as we have noted frequently before, the Canadian market ever since the beginning of February, 1894, has been one

of the, if not the, cheapest market for refined sugar.

In 1894 the lowest price in New York was 4 1-16c. for granulated sugar, while it went as high as 5 3/4c., but the Canadian price never went over 4 3/4c. at the refineries. This feature is worthy of attention in view of the position of raw in New York.

In former years Canadian refiners drew most of their supplies of raw cane stock from the East Indies, but during the past two years they have taken more Cuban sugar from New York.

Advices from Cuba are decidedly bullish in their nature, and if they are borne out by the course of events, the cost of raw will be affected to a certain extent, and, of course, refined will feel the influence.

In this event Canadian prices are apt to be ruled to a material extent by the position and price of the raw article at New York.

TURKEYS IN THE HOLIDAYS.

THERE has been a shortage of turkeys so far this holiday season, and as a result prices are firm.

The smallness of the receipts has been probably due to the warm weather, dealers being afraid to send on their fowl.

It is expected that the market will be easier hereafter.

Now, as this bird of luscious flesh plays such an important part in the festivities of this season, a brief paragraph on its origin may not be inappropriate at this time.

The turkey is a native of North America and made its first bow to civilization when European explorers set foot upon American shores.

The early voyagers, Cortez or Pizarro, probably carried some good specimens of the turkey home with them to Europe.

The introduction of the American fowl was followed by some attempts at domesticating it, and in the early part of the eighteenth century the Royal Park of Richmond, near London, contained about 2,000 turkeys, but in consequence of the frequent fights between poachers and keepers, it was thought best to destroy them. In the other European countries the fowl is almost unknown.

ON A CASH BASIS.

We have to compliment G. A. Bingham, of Aylmer, Ont., on the brightness of a circular he has just gotten out.

Mr. Bingham calls his place of business "The Lively Dollar," and in his announcement he states that on Saturday, Jan. 4, 1896, he will give up the credit system and start to do business on a purely cash basis.

He gives his reasons for the departure, making out a good case, and informs his customers that under the new system they, as well as he, can save money.

WHAT THE UNITED STATES WOULD LOSE BY WAR.

A WAR between the United States and Great Britain would be a most calamitous thing: calamitous both for the world at large and the contending parties.

While it is difficult to persuade one's self that such a thing as war between the two great English-speaking nations of the world is probable, yet, in view of the present strained relations between the two countries over the Venezuela affair, such an undesired event is possible. It is to be hoped that wiser counsels will prevail, and that an open rupture between people so closely allied to each other by blood relationship, and, in many respects, interests in common may be obviated.

At the same time, however, England cannot recede from the position she has taken. She is obviously in the right, and to withdraw from the ground she has taken would be tantamount to confessing that in the first instance she was wrong.

As Lord Salisbury points out in his communications with the Government of the United States, the Monroe doctrine is not in the code of international law. But granted that it was, no just tribunal in the world would assert that it applied to the dispute now pending between Great Britain and Venezuela. England is not seeking to extend its territory on the American continent. It is merely claiming what was its own before Venezuela had a being. And for the United States to arrogate to itself the divine right to dictate to Great Britain in the premises is presumption of the most pronounced type.

But, Monroe doctrine or no Monroe doctrine, when did the Creator of the universe allocate to the people of the United States the prior claim of decreeing what should or should not be done on the continent outside its own domain? Great Britain was a power on this continent nearly two centuries before the republic of the United States was ever dreamed of, while the British Empire in America to-day is quite a few acres larger than the United States.

Nations, like individuals, should possess some sense of decorum, but the United States is often possessed of the bullying characteristics of the western cowboy rather than those of a dignified nation with a sense that other nations besides itself have some rights in the world.

A war with Great Britain would be the most unfortunate thing that could possibly happen for the United States commercially. Every seaport in the United States would be blockaded by the British navy so effectually that not one ounce of merchandise would either have ingress or egress.

To be cut off from her trade with the British Empire alone would be a calamity more dire than British shot and shell could

directly inflict on her great seaboard cities. This is evident from the trade returns of the United States for the fiscal year ending June 30th.

These returns show that during the period in question the United States exported to the different parts of the British Empire merchandise to the value of \$474,273,032, or 59 per cent. of her total export trade. Her imports from the British Empire aggregated about \$238,000,000 or 31 per cent. of the whole. The aggregate trade (imports and exports) with the British Empire is valued at over \$712,000,000.

This is a sum whose import is greater than the human mind can grasp. But it would by no means represent the total loss that a war with Great Britain would entail. Every vessel carrying the United States flag would be driven off the high seas or drop into England's pocket. Then, besides this, there is the loss of traffic that the railways and the internal system of navigation would incur through no goods being carried to the seaboard for export. Furthermore, a loss incalculable would be entailed through the large amount of British capital that would necessarily be withdrawn from the United States by British capitalists in the event of hostilities.

Great Britain holds \$1,500,000,000 of United States securities. This, says no less an authority than The New York Journal of Commerce, gives Great Britain the power to precipitate the United States into "virtual bankruptcy at its pleasure." "Suppose then," adds this same journal, "that one-fifth of our English creditors should send home our obligations for liquidation," where would the required \$300,000,000 of gold, the only money of international settlements, come from? Not a shot has yet been fired, but the President's unstatesmanlike and foolish message has already wrought tremendous injury to the people of the United States. No less a personage than Chauncey Depew estimates that the losses of the first three days of the panic amounted to over one billion dollars to the American people: English holders of securities sold out, wheat and cotton declined, and many firms were made bankrupt, while, as a natural concomitant of these things, gold to the extent of \$6,580,000 last week went to Europe.

Of course, all the losses from actual war would be by no means on the part of the United States. Great Britain would suffer, and suffer heavily. But Great Britain's trade would only be crippled as far as that with the United States is concerned. With the rest of the world her communication would remain intact, and the United States could not lift a finger to prevent it.

The more one considers the frightful loss commercially that a war with Great Britain would entail, the less probable does war appear to be, for Uncle Sam is, at least, guided as much by dollars as by patriotism, Providence or anything else.

THE WINES OF BORDEAUX.

INASMUCH as under the new Franco-Canadian treaty the wines of France are obtainable in Canada at moderate prices, an article on wines from a Paris journal is interesting.

The Figaro divides the wines of Bordeaux into four groups, to be found on the banks of the Garonne, Gironde and Dordogne rivers, and goes on to talk especially of St. Emilion and its vineyards, which were planted by monks and over-run during the ages in many successive wars.

The Figaro continues: "Probably nowhere in the world is the vine better cultivated than in Saint Emilion. The processes are perhaps a little old-fashioned and the new agricultural machines have not yet arrived; but the vine growers of the country make their boast that they raise their wines by hand. And how do they do it?"

"In January the vine still possesses intact its branches of last year covered with dry leaves. Then begins the pruning. On each plant, according to the vigor and force of the stock, are left one, two or three branches, with a number of eyes never exceeding eight. From these are to spring the fruit of the new year. Scarcely is this work over when February has come, and now the frames must be fixed in the ground and the frail branches which have been spared by the pruner of January must be tied up to them. March and April succeed and the sun begins to warm the vines. The plow is driven through the earth between the rows of vines, letting heat, air and life penetrate into the soil. Between times the women strip carefully the useless branches and leaves. The 'mannes,' or baby grapes, looking like bits of lichen, now appear, and if the nights do not turn frosty and kill them they will develop into succulent grapes.

"In May and June the work reaches a second stage, exactly like the first, only different. In April the study was to uncover the roots of the vine and condense on them the warm rays of the sun; now the second labor heaps up the earth around the stock to protect it against the heat of summer. In July a third labor begins, less arduous than those which have preceded it. Now, the earth, which begins to swelter under the sun, must have air, so it is loosened and watered. In August and September the fourth and last task is entered upon. From this time forward each stock will have its warm foot covering of earth; the furrows will be artistically rounded so that the rain may run off into the trenches. During all these summer months the weak wines have been carefully lopped, exuberant branches have been solidly tied up, sulphur has been dusted over the sour grapes and a mixture of evergreens and lime water has been vaporized over the leaves to preserve them from mildew. In

short, all is ready for the great day of the grape harvest.

"This is rarely earlier than September 15, or later than October 10. As soon as the proprietor sees his grapes ripening, he hastens to mobilize his army of pickers, which he recruits from among the neighboring country people and the tramp pickers, who come partly from the city of Bordeaux and partly from the country side of the Dordogne. This army is armed, the women with scissors and wooden baskets, the men with big-eared buckets, carried on a pole across the shoulders. These are the foot soldiers. The baggage wagons are represented by large ox carts—but there is neither cavalry nor artillery. When the crop is heavy, the young ladies of the Chateau do not disdain to join this army themselves—so they may be called the reserve. And fine sport it is for these elegant young girls to put on short skirts of fine calico and pretty little wooden sabots, to wear the peasant head-dress of striped Madras and to work among the vines.

"All these workers march in procession to the fields; each cutter takes possession of a vine and work begins. The women cut the grapes into the wooden baskets, the men empty the baskets into the large buckets, and the buckets when full are loaded on the ox carts. Each ox cart, having received its load, is driven to the great tub; but at Saint Emilion, where the old traditions are scrupulously preserved, the fruit is often carried to the tub on the men's heads. But one way or another the grapes all go to the tub and thence to the press, while the gay vintage songs resound and the men and girls frolic together as they work.

"In the press the first treading separates the seeds from the grapes, and when these seeds have been thrown to the chickens and turkeys, who are very fond of them, the pulp and the mush are borne to the vat, which mighty tun will hold anywhere from 1,500 to 2,500 gallons. When this is full the trap is closed and all is ready for fermentation. And while the first bubblings of the mush go on inside, the harvesters are cutting grapes for the next vat. And so it goes on.

"At night the pickers sleep on straw beds, after a supper of thick soup and potatoes. This life will continue for ten weeks, when the season will be closed by the inevitable solemn visit of the pickers to the proprietor of the chateau in the court-yard. They present him with a bouquet and a speech; he replies in feeling words, and distributes silver dollars among them."

A PROGRESSIVE LONDON GROCER.

W. D. Thomas, grocer, London, has moved into his new store on the corner of Piccadilly and Colborne street, just in time to reap the Christmas trade harvest. Mr. Thomas is one of the most successful grocery men in London, and for some time

past has felt that the building he occupied did not give him sufficient room to conduct his ever-increasing business to advantage. He therefore purchased a lot and erected one of the most complete and best arranged grocery stores in the "Forest City," if not in the Dominion. It is built of white brick, and the interior is finished in hard wood, with oil finish, and has very neat shelving on one side and glass case shelving on the other. Mr. Thomas has in every way considered the convenience of his customers as well as himself and employes. He has a model and well stocked store, and THE CANADIAN GROCER has no hesitation in predicting that further success will be the reward.

OFFICERS OF THE MONTREAL GUILD.

The list of officers last week credited to the Montreal Board of Trade should have read the Montreal Wholesale Grocers' Guild. We therefore reproduce a list of the officers:

President, Chas. Cbaput.
Vice-President, G. A. Childs.
Treasurer, A. Hebert.
Directors, J. E. Quintal, H. Laporte, and G. E. Forbes.
Committee of Arbitration, H. H. F. Hughes, S. J. Carter, E. Villeneuve, L. W. Telmosse, and P. Grace.

PRESERVING EGGS.

EDITOR GROCER.—Can you, or some of your readers, give me a receipt for liming and pickling eggs for winter use; also which is the best month for pickling?
C. P. F.

[REMARKS: We have several enquiries from subscribers from different parts of Canada asking for a receipt for pickling eggs. In reply to these inquiries we would refer our readers to the advertisement on page 12 of this week's issue. "Knox's Egg Preserver" comes on the Canadian market well recommended, and it is certainly well worth an honest and thorough trial. A letter to your wholesale grocer or to A. E. Richards & Co., Caledonia, Ont., will, no doubt, receive prompt attention. As far as a recipe for pickling or liming eggs is concerned, we have made several efforts to secure one for our readers, but as it is a carefully guarded secret we have not yet succeeded in our efforts. We have, however, another possible source in sight, and if we get the recipe we will publish it.—THE EDITOR.]

THIRTY CARLOADS OF FRUIT.

Canada is a large consumer of foreign dried fruit, and it has merchants who handle enormous quantities, when the population is taken into account. One of the largest dealers in this respect is W. H. Gillard & Co., of Hamilton, and we are assured that during this fall they handled over 30 carloads of Mediterranean fruits. W. H. Gillard & Co. certainly deserve to be congratulated.

ESTABLISHED 1879

W. H. Gillard & Co.
Wholesale Grocers. Importers of China, Japan and India Teas.
Hamilton, Ontario.

W. H. GILLARD
H. N. KITTSON.
H. BECKETT.

TO OUR FRIENDS---THE RETAIL TRADE,-

We have to thank you for your valued patronage in the past and wish you prosperity and happiness during 1896-

The New Year suggests to us a host of new friends and the more closely cementing of old business relations- We recognize the fact that our own interests are best served by carefully guarding those of our friends, and our constant aim has been - and will be - to give them the best goods at the lowest possible prices.

You are not in business for your health - we know that - neither are we - You want money, and we desire to make it as easy as possible for you to secure the elusive and mighty dollar. Our largely increasing business is evidence that our efforts have been appreciated by keen buyers and judges of value-

Just a word about our Tea Department. Our sales for 1895 are the largest in the history of our business. There must be a reason for this, and we believe it is because the requirements of our customers have been carefully studied and no pains spared on our part to make that branch of their business a remunerative one. We don't buy an old thing just because it is cheap; rich liquoring goods are what the consumer wants and that's what we sell our customers.

Watch our tea advts during the coming year. We have values and it will pay you to know where to buy to the best advantage.

Again thanking you for your kind patronage in the past, and in anticipation of your future commands,

We are,

Yours truly,

W. H. Gillard & Co.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THE market is characterised by the usual Christmas week conditions: all the retailers have got their holiday supplies, the travelers are all in the warehouses, and business is enjoying a nap. But after the New Year it is expected to wake up and a nice trade is anticipated. The condition of the country roads is wretched, and as a consequence business in the country towns has not been as good as desired. In the large cities the Christmas trade appears to have been good. The demand for foreign dried fruits has practically ceased for the time being, but the market has been pretty well cleaned up, particularly in selected raisins and Malaga fruits. There is not much demand at the moment for anything, although sugar is moving better than a week ago, several carload lots having gone out during the past few days. In spices, the feature is a declining pepper market. Such staple lines as canned goods, teas, fruits, etc., are all quiet and steady in price.

CANNED GOODS.

The situation is unchanged, the demand being light and prices steady to firm. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 90 to 95c. for ordinary; sifted, \$1.05 to \$1.10; extra sifted, \$1.50 to \$1.55; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.40 to \$1.50; 2's, \$2.40 to \$2.55; 6's, \$7.75 to \$8.25; 14's, \$16 to \$18.

COFFEE.

A scarcity is still to be noted in good green Rio coffees, while poor grades are plentiful and cheaper. Local manufacturers report a good demand for ground coffees. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

The market continues steady. Locally there is no change to note beyond the fact that the demand is rather better than it was, wholesalers reporting the sale of several carloads. Quotations rule as before. We quote: Granulated, No. 1, 4¾ to 4½c.; yellows, 3¾c. up.

SYRUPS.

Prices are higher in the United States by about 1 to 1½c. per gallon. Locally trade is quiet and featureless. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

In molasses business is practically at a standstill. We quote: New Orleans, bar-

rels, 25 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

SPICES.

There is not much doing, and the only thing of interest to note is the weakness in pepper in the primary market. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; all-spice, 14 to 18c.

NUTS.

The holiday trade has been good in this line, but there has not been much done during the past week. Shipments of Bordeaux, Marbot and Grenoble walnuts are near at hand. We quote as follows: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12½c. Marbot walnuts, 12½c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Nothing new has developed. The position continues strong, but there is not much business doing in any description of tea. We quote ruling prices to retailers as follows: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

The home consumption of tea in the United Kingdom, according to the Customs returns, is 6,000,000 pounds above the corresponding period last year. The re-export of British grown tea also materially increased. The quantity of India tea imported into the United Kingdom since the season began is two and one-fourth million pounds ahead of same period last season. The exports of Ceylon tea to the United Kingdom from January 1 to November 30 were 77,738,114 pounds.

DRIED FRUITS.

Valencia raisins are comparatively quiet, as is naturally the case with all kinds of foreign dried fruit. Selected fruit appears to be practically cleaned out of the market. One Toronto house, which had sold out, wanted to get some on the street, but failed to do so. There are a few layers, but off-stalk is plentiful. We quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6¾c.; layers, 6½c.

Currants are, if anything, a little firmer, and cable advices encourage buying. We quote: Fine Filhatras, in barrels, 4¼ to 4½c.; ditto, half-barrels, 4¼ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Malaga raisins have been pretty well cleaned up. We quote: London layers, \$1.85 to

\$1.90; black baskets, \$2.50 to \$2.75; blue baskets, \$3.25; choice clusters, \$3.25; Dehesa clusters, \$3.75; Royal clusters, \$4.25 to \$4.50; Royal Buckingham clusters, \$4.25; Non-Plus-Ultra and Royal Windsor, \$6.

Bosnia prunes are 6d. higher on a cable offer. The smaller sized prunes are scarce in the primary market. The local market is pretty well supplied with "Sphinx" brand, new season's goods. There are only a few French prunes on the market, and on account of their high price it is not likely that many will be brought on. We quote prunes: Bosnias "Sphinx" brand, "A," 70-75 to lb., 9c.; "B," 80-85 to lb., 7¾c.; "U," 110-115 to lb., 6¾c.; California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 5 to 6c.

There is nothing new to note in California fruit, business in them being quiet. We quote: Apricots, 13½ to 15c.; peaches, 10½ to 12½c.; pears, 10½ to 12½c.; plums, 6½c. for unpitted, and 12½c. for pitted; nectarines, 11 to 13c.; loose muscatels, 5½ to 6½c. per lb.

Sultana raisins are quiet and firm at 5 to 6½c., according to quality.

Figs are quiet. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 18 lb., 13 to 15c.; 28 lb. 16 to 18c.

GREEN FRUIT.

Although the soft weather has interfered considerably with trade a big demand for oranges has been experienced, with the result that the market was cleared out early in the week. Some shipments have arrived, however, but stocks are still short and prices firm. We quote: Lemons—Messina, \$3 to \$4 per box; Malaga, in half-chests, \$5 to \$6; boxes, \$2.50 to \$3. Oranges—Jamaicas, fancy, in boxes, \$5 to \$5.50; choice, \$4.75 to \$5; in bbls., \$9 to \$9.50; Valencias, 420's, \$5 to \$5.50; 420's, Jumbo's, \$7 to \$7.50;

IF YOU HAVE ANY "SALADA"

CEYLON TEA

in your store that in your opinion is not giving satisfaction we will gladly return you your money for it if you ship it back to us. Many teas, loose and packets, are highly lauded. Is there as much said in favor of any one of them as is said in the above few lines.

P. C. LARKIN & CO.

Wholesale Agents.

25 Front St. East.

and
318 St. Paul St., MONTREAL



We have put forth every effort to make the best Soap that can be made.

There is the best material in it.

There is brains used in its make-up.

That people are satisfied is the best guarantee of its worth. Surprise is known and used over all Canada—not in a small way, but universally used.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

714's, \$6. California navels, in boxes, \$4.25 to \$5; Mexicans, in boxes, \$5.50. Bananas, \$1.40 to \$1.75; cocoanuts, \$3.50 to \$4 a sack; apples, \$1.50 to \$3 a barrel; domestic grapes, in cases, 65 to 75c.; Malaga grapes, \$5 to \$7 per keg; pears, 40 to 50c.; domestic onions, 60 to 65c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; hickory nuts, \$1.50 to \$1.75 per bush.; grape fruit, \$13 per bbl.; California pomegranates, (176 in case), \$3.75 to \$4; Japanese persimmons, (32 in a crate), \$2.

BUTTER, CHEESE, POULTRY, EGGS.

BUTTER—The trade is being largely supplied by large rolls, which are coming in freely. We quote: Old summer dairy and store packed, 8 to 12c; fresh large rolls, 15 to 16c.; fresh lb. prints, 16 to 17c.; fresh tubs, 16 to 17c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 21 to 22c.

CHEESE—The export demand continues to pick up, and the local demand is improving. We quote: Summer month makes, 9c.; September and October makes, 9½ to 10c.

EGGS—The receipts have been large since the last warm spell, but prices are maintained. Fresh eggs bring 16 to 17½c.; new laid, 21c.; first-class pickled, 14 to 14½c.; No. 2 stock-pickled, 13½c.

POULTRY—Poultry during the last few days has been decidedly firm, owing to the warm weather and the short supplies. But prices are expected to pick up after the holiday season. We quote: Geese, 5 to 6½c. per lb.; turkeys, 6 to 8½c. per lb.;

chickens, 25 to 40c. per pair; ducks, 40 to 75c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers are selling at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firm at 7 to 7½c. per lb.

POTATOES—The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c.

HONEY—Strained brings 8 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz. Honey seems scarce.

PROVISIONS AND DRESSED HOGS.

Owing to the mild weather packers are not anxious buyers. For selected weights (100 to 240 lbs.) \$4.50 is paid, and for under or over weights 25 to 50c. less. Products run thus:

DRY SALTED MEATS—Long clear bacon, 6½c. for carload lots, and 6¼ to 7c. for small lots; backs, 7½c.

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7¼ to 7½c.; hams, large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7 to 7½c.; tubs, 7¼ to 8c.; pails, 7¼ to 8c.

BARREL PORK—Canadian heavy mess, \$14; Canadian short-cut, \$14.50; clear shoulder mess, \$12; shoulder mess, \$11.50.

FISH.

Dealers are much disappointed with the weather, which is spoiling their Christmas trade. The oyster market is overstocked. We quote standards at \$1.15 to \$1.25, and selects at \$1.45 to \$1.65. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 13 to 14c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100; whitefish, 8 to 9c.; salmon trout, 7½ to 8c.; Lake Superior whitefish, 8c.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 72c.; red, 67c.; goose, 53 to 54c. per bushel.

OATS—We quote: 26 to 28c. per bushel.

BARLEY—Quoted at 33 to 44½c. per bushel.

FLOUR—No change. We quote: Ontario straight roller, \$3 to \$3.05; Manitoba, \$3.50 to \$3.60; patents, \$3.60 to \$3.75.

HAY—Still scarce and in demand. Large quantities are bought at \$13.50 to \$14.50, while \$15 to \$16 is the figure for ton lots.

BREAKFAST FOODS—Nothing much doing. Prices are easy. Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat,

THE TORONTO COLD STORAGE WAREHOUSE

All information from W. H. LECKIE, Manager.

THE TORONTO COLD STORAGE CO., LTD., TORONTO.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter	Lard	Cheese
Eggs	Apples	Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

WHITE & CO.

TORONTO

Are offering special bargains in the following
Xmas lines, viz:

Valencia Oranges Jamaica Oranges
Mesaña Lemons
Cape Cod and Jersey Cranberries
Malaga Grapes Figs and Dates
Nuts and Bananas Fish and Oysters

P.S.—Consignments of Butter, Eggs, and
Poultry solicited.

Sea Food

"GEM OF THE SEA."

1 and 2 lb. Blocks.

"FAVORITE."

Pure Cod. 1 and 2 lb. Blocks.

"SATISFACTION."

Boneless Fish. 25 and 40 lb. Boxes.

PACKED BY

LEONARD BROTHERS

ST. JOHN, N.B.

For sale by

Davidson & Hay, Toronto, Ont.

Season's Greeting

TO ALL OUR

CUSTOMERS AND FRIENDS

CLEMES BROS., TORONTO

Sugar Cured

Hams, Shoulders,
Bacon, all of Finest
Selected Stock.

\$2.10 in 100 lb. barrels; cornmeal, \$2.90 to
\$3; split peas, \$3.25; pot barley, \$3.40.

SALT.

Business is good with no new features.
We quote at Toronto: In carload lots,
\$1 per barrel, and 60c. per sack; in less
than carload lots, \$1.05 per barrel and 65c.
per sack. At the wells we quote: F.O.B.
barrels, 70c.; sacks 50c. for points west of
Toronto, and 45c. for Toronto and points east
of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Quiet. Dealers are paying
5, 4 and 3c. respectively for Nos. 1, 2 and
3. Cured are nominal at 6½c., trade being
slow.

CALFSKINS—Are still quoted at 6½c. per
lb.

SHEEPSKINS—Lambskins and shearlings
are still quoted at 80c.

WOOL—Dull. We quote: Fleece combing,
24c.; rejections, 17½ to 18½c.; unwashed,
13½ to 14½c.

PETROLEUM.

Burning oils are firm and likely to rise.
We quote in 1 to 10 bbl. lots, imper-
ial gallon, Toronto: Canadian, 16½ to 17c.;
carbon safety, 18½ to 19c.; Canadian water
white, 18½ to 19c.; American water white,
21½ to 22c.; photogene, 22 to 23c.

MARKET NOTES.

Hannah & Co. are open to buy turnips.

Prunes were 6d. dearer on a cable offer.

Dawson & Co. have a consignment of
Lima beans.

Graham, McLean & Co. report the Xmas
trade brisk.

Davidson & Hay offer Webb's cocoa
powder, in ¼-lb. tins.

California 2-crown muscatels are selling
well with Davidson & Hay.

Warren Bros. & Boomer have a shipment
of Bordeaux and Marbot walnuts on the way.

A shipment of fine Panyong Congou is to
hand with Davidson & Hay.

The Mooretown Salt Co., Ltd., has just
been incorporated with a capital of \$10,000.

Davidson & Hay are offering fancy crystal
evaporated peaches and apricots at low
figures.

Travelers from Lucas, Steele & Bristol
do not start out until after the New Year.
This "lay-off" is now generally adopted.

W. H. Gillard & Co. have received an ad-
vice from Shanghai to the effect that the
market there is closed for teas, and that
previous shipments cannot be repeated.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

We solicit consignments of Butter, Eggs, Cheese, Poul-
try and all kinds of

FARM AND DAIRY PRODUCE

Send us a trial shipment.

We handle a special line of kettle-rendered Lard.

OUR

"ROYAL CITY"

3-lb. Bar Pure Family Soap is the best Soap
on the market.

The GUELPH SOAP CO., Guelph, Ont.

Rutherford, Marshall & Co.

Wholesale Produce and
Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited.
Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made
on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B.C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work
guaranteed.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.
All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

I HAVE THE FINEST LARD.
ALL GOODS GUARANTEED.

T. R. F. CASE, Seaforth, Ont.

What We Manufacture

JAS. McLAUCHLAN & SONS,

OWEN SOUND.

This firm has a complete assortment of fine drawing Moyunes and the value they are offering is much better than last year.

Clemes Bros. have to hand 2 cars of lemons, 1 car of fancy California navel oranges, and 1 car of evaporated peaches.

D. Gunn, Flavelle & Co. say that their sales of "Maple Leaf" lard and smoked meats have been very liberal for the Xmas trade.

Perkins, Ince & Co. are in receipt of another shipment of Rio coffee ex. ss. Leibnitz. They also have to hand another shipment of Grenoble walnuts.

Smith & Keighley announce that notwithstanding their large Christmas trade they have still nicely assorted stocks of prunes, currants, dates, figs and raisins of all kinds.

Another invoice of "Hillwattee" tea is to hand with Lucas, Steele & Bristol. They find, they say, the red label the best seller, but some customers, will, however, have the blue.

W. H. Gillard & Co. have arriving some 300 odd chests of Assam and Ceylon teas. The shipment comprises several varieties of teas purchased for their superior liquoring qualities.

"We will start the year," say Lucas, Steele & Bristol, "with the cleanest tea stock we ever had. We have not a pound in our warehouse it is necessary to sell at cost. Very many of our purchases we cannot now duplicate."

QUEBEC MARKETS

MONTREAL, Dec. 26, 1895.
GROCERIES.

THE volume of trade in grocery staples and specialties has not been as active during the past eight days. Retailers, having supplied their wants pretty well, were doing less buying and the holiday and election excitement in the business division of the city have all contributed to restrict business. No changes of importance are to note and prices generally are steady to firm. This is notably the case with sugar, while dried fruits are very firmly held under light stocks. In this connection some good con-

tracts for future delivery of Valencia raisins have been closed with western jobbers, shipment end of January and beginning of February. No special feature has been furnished by other lines.

SUGAR.

There has been no important change in the sugar market during the week. The tone is firm in sympathy with primary markets, and values are maintained. Some round lots have left refiners' hands, but as a general rule business is quiet. Granulated in 250 bbl. lots changed hands at 4½c. and 100 and 200 bbls. at 4 3-16c., and yellows 3¼ to 3½c. In a jobbing way we quote: Granulated, 4¾c., and yellows, 3¾ to 4c. as to grade.

SYRUPS.

Demand for syrup is slow and the market quiet and steady at 1½ to 2½c., as to brand.

MOLASSES.

Business in molasses is very dull, and values are unchanged. We quote: Barbadoes, 36 to 37c., and Port Rico, 35c.

RICE.

A fair trade is doing in rice for the season, and prices are steady.

SPICES.

These are unchanged as to value, and the volume of business is not as brisk as it was last week, retailers having supplied wants pretty freely. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

COFFEE.

Demand for coffee has been slow and business small since our last. Prices are unchanged. We quote green in bags: Maracaibo, 20 to 21c.; Rio, 19 to 20c.; Java, 28c.; Jamaica, 20 to 21c., and Mocha, 32c.

TEAS.

There has been a fair distributing trade, but at this writing the volume of business is diminishing. Between jobbers few transactions of importance are noted except some Japans at 14 to 15c. Lower offers on Ceylons and Indian were noted during the week, but we did not hear of business resulting from them. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

Enquiry from western jobbers for Valencia fruit has been noted during the week,

but the distributing business has been smaller. These enquiries on western account have resulted in commission men placing some good-sized contracts for future delivery. In the recent jobbing movement of the past six days, which is now decreasing, layers have been most enquired for, and are held firm. We quote: Ordinary off-stalk, 4¼ to 4½c.; fine off-stalk, 4¼ to 5c.; selected, 5½ to 5¾c., and layers, 6¼ to 6½c.

California raisins have been in fair enquiry, and prices are firmly held at 7c. for 4-crown and 5½c. for 3-crown fruit.

Table raisins are quiet and steady. We quote Malagas as follows: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

There has been a moderate enquiry for sultanias at 6 to 6½c.

Currants rule firm and quiet, with supplies generally light in jobbers' hands. We quote: 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in half-cases.

Prunes continue firm, but business was rather quiet. We quote: Bosnia, 6 to 6½c.; ordinary French, 4½ to 5c., and French plums, 8 to 14c.

California prunes are moving moderately at steady prices, 8 to 9c.

Figs enquired for in a small way. We quote in boxes: 10-lb., 9 to 10c.; 20-lb., 14 to 15c.; and 50-lb., 16 to 17c.

Dates unchanged at 4½ to 5c.

NUTS.

Nuts were fairly active in a jobbing way until almost the close of the week. We quote: Grenoble walnuts, 12 to 13c.; filberts, 7½ to 8c.; Tarragona almonds, 11 to 11½c.; pecans, 9 to 14c., and shelled walnuts 27 to 30c.

CANNED GOODS.

The canned goods market was featureless and unchanged. We quote: Lobsters, talls, \$8 per case; flats, \$9 to \$9.50; sardines, ordinary brands, \$7 to \$8.50; best brands, \$9.50 to \$10.50; salmon, \$1.25 to \$1.30 per doz.; tomatoes, 75 to 80c.; peaches, \$2 to \$2.25; corn, 85 to 90c.; marrowfat peas, 95c. to \$1; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$1.75 to \$2; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25 and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Business in wines and spirits is exceedingly quiet and there are no features to note,

WE ARE
PAYING
CASH
FOR

DRIED-APPLES-



W. B. BAYLEY & CO.

EXPORT BROKERS

42 FRONT ST. E. Toronto



WE WISH OUR FRIENDS

^A Happy and Prosperous
New Year

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - CANADA

though of course the retailers are very busy now.

GREEN FRUIT.

The green fruit market has been quite active, especially for oranges, lemons and grapes on holiday account.

APPLES—Moderately active and firm at \$2 to \$5, as to quality.

GRAPES—The local jobbing demand for grapes has been noticeably good. Spanish, in kegs, move steadily at \$5 to \$6, as to grade.

ORANGES—The firm feeling noted last week is maintained and the market lightly supplied. Local enquiry has been active and prices steady at \$9 per bbl. for Jamaica and \$5.25 per box for Valencias.

LEMONS—Steady to firm with a fair enquiry at \$3 to \$3.50 per box.

CRANBERRIES—There has been a good local turnover of these, and prices have ruled very firm at \$10 to \$10.50, as to grade.

SPANISH ONIONS—No change, and business moderate at 30 to 35c. per crate.

FISH.

The fish market is much as it was a week ago, the chief enquiry being for fresh fish, haddock and cod at 3½ and 4c. furnishing most of the business.

Pickled are quiet, No. 1 Labrador herrings selling at \$5.25, No. 1 N.S. at \$4.50, and ordinary grades at \$3 to \$4 per bbl.; No. 2 Labrador salmon have sold at \$13 per bbl.; B.C. salmon at \$11; No. 1 lake trout at \$4.25 to \$4.50 per keg; No. 1 green cod at \$4.50 to \$4.75; No. 2 at \$3 to \$3.10; No. 2 mackerel at \$17.50, and No. 1 pickled sardines at \$4.50 per bbl.

Dried and boneless fish move only in a small way. Prices are unchanged at \$4.25 to \$4.50 per 100 lbs. for dried; 5½ to 6c. per lb. for boneless; 5c. per lb. for boneless haddock; 3¼c. per lb. for fish, and 11c. per lb. for shredded.

Demand for smoked fish continues good, and as there is no over supply values are maintained. Haddies are selling at 6½ to 7c. per lb., kippered herrings at \$1.40 to \$1.50 per box, Yarmouth and bay bloaters at 90c. per box, and smoked herrings at 8 to 10c. per box.

The stock of shell oysters on spot is large, and sales are slow at \$3.50 to \$4.50 per barrel, as to quality.

PROVISIONS AND DRESSED HOGS.

There was no improvement in the local provision market to-day, business being quiet and prices nominally unchanged. We quote: Canadian short cut, clear, \$13.50; Canadian short cut, mess, \$14; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8¼ to 8½c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼ to 6½c.

Owing to the continued mild weather, the demand for dressed hogs, to-day, was slow, and trade, on the whole, was dull, sales being principally in small lots to fill actual wants, at \$4.65 to \$5, and car lots are offering at \$4.50 per 100 lbs.

COUNTRY PRODUCE.

EGGS—There was a fair demand for small lots of eggs to-day, and the market was moderately active and steady. We quote: Choice candled at 14 to 15c., and ordinary stock at 11½ to 12c. per dozen.

BEANS—The demand for beans was slow, and values were unchanged. We quote: Car lots of choice hand-picked at \$1 to \$1.05, and small quantities at \$1.10 to \$1.20.

POTATOES—In potatoes trade was quiet, the demand being only for small lots. Car lots of choice Early Rose are offering at 40 to 45c. per bag.

POULTRY—The continued mild weather has had a depressing effect on the poultry trade, and the market to-day was weak and prices for turkeys and chickens were lower. The receipts were large, and in order not to carry much stock over dealers in most cases showed a disposition to meet buyers' views. The demand was fair, and sales were effected freely. Choice turkeys sold at 7 to 7½c.; medium at 6c. to 6½c.; chickens at 5½ to 6c.; geese at 5 to 5½c., and ducks at 7½ to 8c. per lb.

FLOUR, MEAL AND FEED.

A fair local trade was reported in Manitoba grades of flour to-day, but the demand for Ontario grades was limited. The tone of the market was steady and values unchanged. We quote: Winter wheat, \$3.65 to \$4.00; spring wheat patents, \$3.75 to \$3.85; straight roller, \$3.40 to \$3.50; straight roller, bags, \$1.60 to \$1.70; extra bags, \$1.45 to \$1.55; Manitoba strong bakers', \$3.40 to \$3.65.

The market for oatmeal was quiet and prices rule steady. We quote: Standard, bbls., \$3 to \$3.10; granulated, bbls., \$3 to \$3.15; rolled oats, bbls., \$3 to \$3.15.

The demand for bran was good, but shorts and mouillie are moving slow. We quote: Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$19 to \$20.

BUTTER AND CHEESE.

The butter market is quiet and unchanged. Creamery is jobbing at 19½c., and some Kamouraska has been selling here at 14c. at the shipping point. Western dairy is only worth 13 to 14c., and slow at that.

The cheese market is dull, and if a holder wanted to sell he would have to shade. This there is no desire to do at present, and prices are nominal at 8½ to 9¼c.

HAY.

The hay market is firm at \$13 for No. 1 and \$12 to \$12.50 for No. 2.

ASHES.

The ashes market is without change. We quote: Firsts, \$3.70; seconds, \$3.50, and pearls, \$4.65.

MONTREAL NOTES.

Rose & Laflamme report increased sales in "Ram Lal" tea.

Cables on sugar continue firm in tone, beet being quoted at 10s. 6d.

W. H. Dunn has booked a carload of Cot-tam's bird seed, which will be on hand the first of January.

Hudon & Orsali are offering a choice lot of Porto Rico molasses, shipped by Schevellier, Porto Rico.

Hudon, Hebert & Co. call attention to their stock of California raisins, Eleme figs and Malaga raisins.

The Provision Supply Co. are just in receipt of a choice lot of Schevellier's shipment of Porto Rico molasses.

The Montreal Street Railway Co. on Christmas Eve remembered their employees in a substantial and most suitable manner, by giving each employe a turkey and a

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada Montreal

Notice

TO THE WHOLESALE
TRADE ONLY . . .

You Can Buy plug tobaccos duty paid.
Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151
St. Maurice Street

Montreal

A GOOD RESOLUTION

FOR

A.D. MDCCCXCVI

Capture coffee trade by using only that

"MOST EXCELLENT"



BEARDSLEY'S SHREDDED CODFISH

MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley,
AGENTS: { Winnipeg; W. M. P. McLaughlin, St. John, N.B.; Wm. Brewster, Palmer House, Toronto, Selling Agent.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

PILKINGTON'S POWDERED PERFUMED LYE

"BELL BRAND" in 1-lb. tins.

Dillon & Co.'s Baking Soda

"BELL BRAND" in 1-lb. packages.

Ask your wholesale grocer for them.

Cottam's Celebrated Bird Seed

Each package contains a 10c. cake
of Patented Bird Bread.

WILLIAM H. DUNN, - Agent
394 St. Paul, MONTREAL.

Dawson & Co.

FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
TORONTO.
Consignments
Solicited.

GEORGE MCWILLIAM. FRANK EVERIST.
TELEPHONE 645.

MCWILLIAM & EVERIST
GENERAL... FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Mince Meat

Fine English Mince Meat, in 5,
12, 27 and 60 lb. pails.

GUARANTEED PERFECTLY FRESH.

Made of the Choicest Fruits and
Spices, carefully and neatly put
up, and at low prices.

F. W. FEARMAN
HAMILTON

plum pudding. The plum puddings were prepared by Mr. W. Clark, of Montreal, the well-known manufacturer of prepared meats, etc., who, in addition to his many other lines, is now putting up plum pudding in 1 and 2 lb. tins. This will prove a convenience to housekeepers.

Hudon Hebert & Co. are just in receipt of 1,000 $\frac{1}{4}$ cases French prunes shipped by A. Dufour & Co., for which they are finding a ready sale.

Future contracts, February shipment, for Valencia raisins have been closed by commission men here with western buyers for a considerable quantity.

All the leading brands of B.C. canned salmon are offered by Hudon, Hebert & Co. Their "ad." in last week's GROCER stated prices and other particulars. Look it up.

Laporte, Martin & Cie's stock of Malaga and California raisins, nuts, almonds, figs, layers and dates is a very full one. They ask for correspondence from prospective buyers.

W. H. Dunn left on Monday to spend the Christmas holidays in New York and to make arrangements for next season with the firms in that city that he represents in Canada.

Robert Greig & Co. report that the demand for confectionery specialties for the present holidays was, if anything, more active than last. They had to work every night getting goods forward.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Dec. 26, 1895.

THIS, our last report of the year, is one of a successful fall and holiday business. The week has not been, or at least the latter part of it has not been, active. The wholesale trade, however, kept up well to Christmas, and for the last two weeks the retail trade has been large. And though the weather has been too soft to have best results it is reported rather better than last season. The week has been a busy one at the wharfs, the Lake Ontario, of the Beaver Line, the Concordia, of the Donaldson Line, and the West India steamer being all in. The lumber market is good, there being good demand both in England and South America. Large quantities are being shipped by our dealers at good prices.

IF YOU WANT..

to get the highest market prices for your Butter, Eggs, Poultry, and general produce, send your consignments to

H. F. PRICE 102 Foundling Street
MONTREAL

Reference: EMPIRE TOBACCO CO., OR
MERCHANTS BANK OF HALIFAX.

Bird Seed

Handle the best for it
pays the best.

Brock's Bird Seed stands as the King of Bird Foods. Ask your wholesaler for it. Do not be satisfied with any other grade.

NICHOLSON & BROCK - TORONTO

W^M. RYAN

PORK PACKER,
WHOLESALE PRODUCE
AND COMMISSION MERCHANT

70 and 72 Front St. East, Toronto

Liberal Advances
made on Consignments.

Egg Cases Supplied.

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in...

Oysters, Finnan Haddies, Fresh and
Frozen Fish, Oranges, Lemons, Al-
meria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

ORDER NOW

(Maple Leaf Brand)

PURE LARD
HAMS
BREAKFAST BACON

D. Gunn, Flavelle & Co.

Pork Packers and
Commission Merchants Toronto

TELEGRAPH

HUGH WALKER & SON

your late orders for fruits. Finest stock Oranges,
Lemons, Grapes, Figs. Satisfaction sure.

GUELPH, ONT.

Values during the past week show little change. Merchants are buying very lightly, and for at least a month there will be a quiet time. There is some inquiry among our butchers for Ontario beef.

SALT—There is little doing at this season. A small quantity arrived from Liverpool by steamer. The market is well supplied, and with the steamers arriving every two weeks there is no fear of shortage. We quote: Coarse, 50 to 55c.; fine factory-filled, \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; salt, bulk, \$2.70 to \$2.80 per bbl.

OIL—The market is not steady, but no change is noted in prices here. The large contracts are filled and the heaviest months' business is over. There is a fair movement in lubricating. We quote: American burning oil, 23¼c.; best Canadian, 21½ to 21¾c.; prime, 19c.; no charge for barrel.

CANNED GOODS—At this season, when all business is quiet and merchants are looking forward to stock-taking, there is no branch which feels the state of trade more than this. Stocks held here are fairly large, larger rather than holders expected, retailers not having bought as freely as formerly. Bulk of stocks now on hand will have to be held some months. In canned oysters a rather firmer feeling is noted. The sale of canned fish here is limited, we being so near the coast, with fresh fish so plentiful. There is, however, outside of local packed goods, a small quantity of English canned fish sold. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.75 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

GREEN FRUIT—After a good Christmas business the market is quiet. A quantity of West India oranges arrived by direct steamer this week; also some Valencias direct from Liverpool. Prices show little change, but both oranges and lemons tend easier. Keg grapes are firm, with light stocks. In apples there is also a firmer feeling, and best grades are held higher. Stocks are not large. We quote: Apples, \$1.50 to \$3; oranges, \$6.25 to \$6.50 per bbl., \$3.50 to \$4 per box; Lemons, \$4 to \$4.50; keg grapes, \$6 to \$6.50; Valencia oranges, \$5 to \$5.50.

DRIED FRUIT—The interest which has attached itself to this branch is about over. Stocks of Valencias are much smaller than usual, while that of California is much larger. Malaga lemons are marked lower, fair stocks being on hand. They are offered about the same price as Californias, though boxes contain two pounds more. As remarked by THE GROCER, the demand for cleaned currants has been very large. They are this season almost altogether put up by the wholesale grocery trade here. One dealer has cleaned some fifteen tons, and has found it difficult to keep up to the demand, though he employed five hands packing. In Nova Scotia the dried apples market is off and sales are reported as low as 4c. Evaporated tend firmer. There are no new prunes here and but few to arrive. So far Californias have not proved good sellers here, but it is expected they will have a better chance this year owing to light stocks of French. Trade in nuts is largely over. Prices show no change, though peanuts are higher about

½c. in Virginia. We quote: Valencias, 4½ to 5c.; layers, 6 to 6¼c.; half-boxes, 6½c.; quarter-boxes, 6¾c.; California L. M. 4-crown, 6 to 7c.; 3-crown, 5 to 6c.; London layers, \$1.65 to \$1.75. Currants, bbls., 3½ to 4c.; cases, 4 to 5c.; cartoons, cleaned, 7½c.; bulk, cleaned, 6½c.; prunes, kegs, 4c.; boxes, 4½ to 5c.; half-boxes, 6 to 8c.; citron, 15 to 16c., orange and lemon, 13c.; dates, 4½ to 5c.; dried apples, 5 to 5c.; evaporated apples, 7½ to 7¾c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, \$2.25 to \$2.30; cocoanuts, \$3 to \$4 per 100 lbs.; figs, 10 to 12c.; washed currants, 6-crown, 1-lb. cartoons, 8 to 8½c.; Sultanias, 10c.; Sultana raisins, 7 to 8c.; Grenoble walnuts, 13 to 14c.; Chili, 12 to 13c.; Brazil, 12 to 13c.; filberts, 9½ to 10c.; almonds, 13 to 14c.; roasted peanuts, 9 to 10c.

DAIRY PRODUCE—Stocks of cheese in first hands are pretty well cleaned up, and the supply in the city is not large, so that there is rather better feeling in the market. There is no change in price. Butter is slow and there is still a quantity reported through the country, holders there asking a price above the market, but not holding as firm as last season. Its lesson, however, does not seem to have been learned by all. The worst feature is the quality is not first-class. Creamery at a fair price would sell, but is not to be had. Poor creamery is not in it. Some Manitoba creamery received here has given good satisfaction. Eggs are again high. Some preserved, which have been sold here, have given good satisfaction. For strictly fresh high prices are paid. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 23 to 24c.; cheese, 8½ to 9c.; creamery, tubs, 20 to 21c.; eggs, 16 to 17c. by case.

MOLASSES—By last steamer one hundred casks of Barbadoes arrived, which is most unusual at this season. Prices tend in Barbadoes rather easier; in many cases quality is below the average. A small quantity of extra quality Porto Rico is still here and is held firm, while New Orleans in barrels is very firm at advance of two cents spoken of, and unless there is an easier feeling at place of production a further advance is looked for. These goods are filling a long felt want, being in good barrels of about forty gallons. Flavors and colors being good there is a very steady demand. Syrup is also selling freely, demand holding better than usual. Some two-pound tins are in the market, but principal sale is in bulk. We quote: Barbadoes, 30 to 33c.; Trinidad, 32 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 34 to 35c.; St. Croix, 31 to 32c.; syrup, 36 to 38c.

SUGAR—There is lighter movement during the week, and though there is no advance, there is a firmer feeling. There are good stocks held by some dealers. We quote: Granulated, 4¾ to 4½c.; yellow, 3½ to 4c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There is not a large movement. There would have been a quantity of frozen fish shipped but for soft weather. Stocks of pickled are not large. In smoked the market is still very dull, with price ex vessel 4c. in large lots. Dried are firm, with few arriving. In boneless cod there is a good, steady demand. We quote as follows: Fresh haddock, 2¼ to 2½c. per lb.; dry, \$1.50; large cod, \$3.60 to \$3.75; medium, \$3.35 to \$3.50; pollock, \$1.50; bay herring, \$1.25 to \$1.30 per half-bbl.; Rippings, \$1.65; Wolves, \$1.85 to \$2;

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON

MONTREAL

IT WILL

"Draw Trade"

If you will sell the "Celebrated" canned

GOLDEN FINNAN HADDIES

You will "Draw Trade" to your store and
"Increase" your "Profits."

Only the "best" fish are packed in the cans labelled
"Golden Finnan Haddies."

NORTHROP & CO.

Packers'
Agents

ST. JOHN, N.B.

FISH *
WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S

They Are Going Like Hot Cakes !



DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Tea-Biscuit Flour
Graham Flour
Pancake Flour
Buckwheat Flour

Don't delay in procuring a supply. They sell at sight and give a good profit, and satisfaction to both buyer and seller.

THE F. F. DALLEY CO., Ltd., Hamilton, Canada.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINCE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL

Mince Meat

FINE QUALITY

In 7, 14 and 28 lb. pails. Write for quotations.

T. A. LYTTLE & CO.

TORONTO

FOR PURITY

and cleanliness in packing the canned goods sold by the

“KENT”

Canning and Pickling Co. of Chatham, Ontario, are absolutely without any superior.

We can't say



TRADE MARK.

How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

— DELHI, ONT.

smoked herring, old, 4 to 5c.; new smoked, 5 to 6c.; Canso, \$5 to \$5.50 per bbl.; shad, half-bbl., \$5 to \$6; Grand Manan herring, half-bbl., \$1.25 to \$1.35; Shelburne, \$3.75 bbl., \$1.65 half-bbl.; boneless, 2½ to 8c.; oysters, 3 to \$3.50 per bbl.; small cod, \$2.50; frozen herring, 70c. per 100.

PROVISIONS—Market still rules very low, with fairly large stocks of barrelled pork and beef held here. In lard low prices continue as in all pork products. The demand is not large. We quote: Clear pork, \$15 to \$15.50; mess, \$14 to \$14.50; P. E. I. prime, \$11 to \$12; beef, \$13 to \$14; pure lard, 9 to 9½c.; compound, 7¾ to 8c.

FLOUR, FEED AND MEAL—We mark Manitoba rather lower again this week, with all grades of Ontario easy. There is rather an easier feeling in Ontario oats, though oatmeal shows no change. Cornmeal is still at the low figure quoted, which tends to lessen the sale of feed and low grade flour. Hay is firm at quotations, with light business here. Yellow eye beans are easier, while other grades show a rather firmer feeling. We quote as follows: Manitoba, \$4.40 to \$4.50; best Ontario, \$4 to \$4.10; medium, \$3.70 to \$3.80; oatmeal, \$3.50 to \$3.65; cornmeal, \$2.30 to \$2.35; middlings, \$19 to \$20 on track; bran, \$18 to \$19; hand-picked beans, \$1.25; prime, \$1.20; oats, 33 to 35c.; hay, \$12 to \$12.50; pot barley, \$4; round peas, \$3.65 to \$3.75; split peas, \$3.70 to \$3.80; yellow eye beans, \$1.85; buckwheat meal, \$1.30 to \$1.35.

ST. JOHN NOTES.

Hugh Stevens is settling with his creditors at 25c.

Sussex shipped a car of live turkeys to the American market, some 700 in all.

A flour mill is being built at New Glasgow. It is to be first-class in every way.

This is pancake season, and C. & E. Mac-michael are finding an increased demand for "Aunt Emily" pancake flour.

John Sealy shipped a quantity of frozen fish west during the week. He is particularly well situated to do this business.

The steamer Ontario, in discharging salt into a scow, had the misfortune to have it fill and sink, losing some three hundred bags.

The creditors of George Babcock, formerly Babcock & Short, have decided to accept a compromise. Liabilities about \$1,500; assets about \$900.

It is very satisfactory to our people to note that goods for Montreal by the Lake Superior, via St. John, arrived there at the same time as goods from other steamers at other ports, which arrived some days before. Let Canadian business build up Canadian cities.

Mr. Jardine, the representative of the Pure Gold Co. here, is particularly well pleased with his year's business. The newest thing in the way of a package seen in this market, and one of the most useful, is the lamp chimney, in which they are offering a brand of their baking powder.

Many more of G. J. Hamilton & Son's biscuits and candies are noticed among our retailers this holiday season than ever before. Quality is one reason, and the fact that they are now represented by a permanent representative is another. It is reported they will put a team on in the spring.

The steamer Duart Castle, from the West Indies, landed this week 50 bags cocoanuts, 700 casks Barbadoes molasses, 200 barrels

oranges; also a quantity of limes and lime juice. The Concordia, from Glasgow, had 80,000 brick, 146 bags fire clay, 400 tons coal and a quantity of goods. The Lake Ontario had 150 cases oranges, 700 sacks salt, 200 boxes Sunlight soap, together with a large quantity of sundries for here and west.

Another example that THE GROCER is alive was noted last week. The paper comes to hand on Saturdays, and the other Saturday morning a merchant said THE CANADIAN GROCER should take up the matter of the unfair duty on transhipped goods, and spoke of figs. When this paper came to hand a few hours later the leading article was on the very subject, and our merchants are very much pleased to see it taken up. They are much opposed to the regulation. Speaking of figs, however, I understand that those bought in Liverpool, and which paid the extra duty, were, this year, landed cheaper than the direct shipments.

HALIFAX TRADE GOSSIP.

TRADE during the last two weeks has been what may be called slow. We are not having holiday weather. We want snow and cold, but we are having open weather—warm and with rain, and not a sign of snow or frost. This week, being Christmas week, we expect snow and frost, but both are tardy about putting in an appearance. A visit to the different leading firms shows that while there are many purchasers none of them appear to want to buy anything of an expensive nature, in fact sales in the city are all on a small line.

Commercial travelers report business dull throughout the province, and in the city trade is not up to the average of former years.

POULTRY—The market is well supplied with poultry, most of which came from Ontario. J. A. Leaman & Co. received a couple of carloads, most of which was exhibited at the live stock show at Guelph. The open weather has proved bad for this line, and on Christmas eve the best line of turkeys could be had at 14 cents retail. Geese and chickens sold in proportion.

PROVISIONS—The demand for beef has not been heavy. First-class Ontario stocks were offered this week at \$5.50, with few purchasers.

EGGS—It was expected there would be a good demand for eggs at this season, but this expectation did not materialize. On

Christmas eve, the best fresh stocks only brought 22c., while lime stocks sold as low as 14c.

BUTTER—Local butter factories, as well as those of P. E. I., in the absence of a market in Newfoundland, are sending their output to this market; nevertheless, prices seem to hold their own. Good dairy and creamery rolls and prints sold this week at from 22 to 25c., and dealers report business good.

FRUITS—Both green and dried fruits have been in good demand, although prices remain unchanged.

BREADSTUFFS—The markets are steady, with a fair demand for all the flour offering, as the stocks here still continue comparatively light. Everyone, however, looks for easier prices a little later on, but from millers' reports west we doubt if much, if any, lower prices will obtain, as millers claim that the stocks of wheat on hand are small, and that farmers' deliveries are slow and light.

Oatmeals are quiet and very cheap. We have heard of some offerings by the carload as low as \$3.20, but we think that first-class stock is worth a little more. For choice

SITUATION VACANT.

WANTED—AT ONCE FOR NORTHWEST, AN experienced retail grocery man—competent manager and first-class salesman, about forty years of age. Permanent situation. Reply, enclosing letters from last employer and others, and stating salary to G., "GROCER."

FOR SALE The stock of a General Store, at Uphill, Ont. Tenders offering price on the dollar will be received up to 1st Feb., 1896, upon which date a sale must positively be effected. Apply on the premises, to J. C. KYLE, Uphill, Ont.

Pease Meal — Glasgow Brose Meal

The lightest and best food for those troubled with dyspepsia. The only genuine article manufactured in Canada—by

JAMES WILSON
MONKLAND MILLS, FERGUS

Manufacturer also of the celebrated Brands of Rolled, Standard and Granulated OATMEAL



One Tablet makes an excellent Cup of Cocos.

BOISSELIER'S
A perfectly pure
compressed.
Cocoa . . .
Extract

Cocagene REGISTERED

In boxes
of one dozen
20-cent tubes, each
tube containing 18
tablets.

ALL LEADING GROCERS KEEP IT.



RAINBOW COFFEE

**MOST PERFECT BLEND
PRETTIEST CANISTER
MOST PROFITABLE LINE
ON THE MARKET**

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

rolled oats jobbing prices would be 15 to 25c. higher.

Corn meals are steady, with an active demand. Prices quoted, about \$2.20 for car lots. Jobbing prices are not very much higher.

Oats are steady; western a trifle easier.

Beans are low, probably never cheaper in the history of the bean market.

Hay is firm.

FISHSTUFFS—We are deeply disappointed at the result of the year's fishing operations, more particularly in mackerel and cod fish. The total catch of these two articles is fully one-third less than last season, and that was not up to the average. Good quality herring are also very scarce. The catch of West India grades is fully up to all requirements, but real fat, well cured herrings sell readily at an advance. Smoked herrings still keep low; the quantity cured is large.

PRODUCE—Most of the P. E. Island produce laden vessels have disposed of their cargoes, and we can now look for an advance. Prices range at present at from 22 to 25c. for potatoes and 18 to 20c. for turnips. Large lots sold at lower rates.

Robert G. Lindsay, grocer, Maynard street, died last week. Several weeks ago he stepped on a nail and blood poison set in, resulting in his death.

Says a local Charlottetown paper: By a telegram received by Supt. Dillon, yesterday from Harvey & Co., St. John's, Newfoundland, they purchased 5,000 lbs. of butter from the Central Creamery at a paying price. This firm had taken from 15,000 to 18,000 pounds this season before this purchase. The shipment was made by the

Stanley this morning. This shows how much more profitable it is for our farmers to make butter than have the raw material wasting on their premises.

The firm of James Scott & Co., previous to selling out to Captain Allen, finally settled with their creditors. The liabilities amounted to about \$54,000, some \$16,000 of which were preferential claims. The \$16,000 was paid in full, including \$12,000 to the Merchants' Bank and \$2,000 to John Duffus. The remaining \$38,000 liabilities were settled on a basis of 25c. on the dollar. In order to complete the settlement it was necessary to use \$6,000 of insurance effected on the life of the late James Scott. Alex. Scott withdrew from the establishment at the time the purchase was made by Capt. Allen. The remainder of the staff will be retained, including Mr. Grant, bookkeeper for many years for the late firm.

Ephraim Leard, grocer, Charlottetown, is receiving the congratulations of his friends. The happy woman in the case is (or was) Annie G. McLean, of Lower Bedeque.

The Halifax and Porto Rico Steamship Company, of which Pickford & Black are the agents here, intend running a service between Halifax and Porto Rico ports. The first steamer will be the "Kitty," about 7th January, 1896, to be followed by steamers at regular intervals. H. T. Knowlton, of Messrs. Miller, Bull & Knowlton, was here last week looking over the ground, and the above is the result.

WOODSTOCK MARKETS.

WOODSTOCK, Dec. 24.—There has been a good holiday trade. But the produce trade is, after all, that which tells for success, and

that is not very satisfactory. Cheese has been so low that farmers have received much less for milk than in former years. There is, however, but little stock now held. In butter, prices continue low with a good deal yet in firm hands. Quality is but fair. If it were good, there would be little trouble. The soft weather was disappointing to those having poultry to sell for Christmas, and meant quite a loss. Oats are in fair demand only, and the poor quality keeps price down. Nothing more can be expected until the farmers clean their oats. Hay is a brighter spot, and prices are firm with upward tendency, the principal demand being from the American buyers. Eggs are also good sale at higher prices. Preserved eggs, where the work is well done, are finding better demand than formerly, they giving good satisfaction. Pork is plentiful and very low, with no encouraging feature. We quote: Hay in barn, \$8; pork, 4½c.; butter, 15 to 16c.; oats, 26c.; beef, 5c.; potatoes, 60c.

CHARLOTTETOWN MARKETS.

The week has shown little change; the close of regular navigation tends to lessen activity. Butter is plentiful, and pork remains low, being easy at quotations. Potatoes show no advance. Hay, eggs and oats are firm. Poultry has been a feature of the market for the past week, and good prices have ruled. We quote: Hay, 30 to 40c. per cwt.; oats, 28c. per bush.; eggs, 18 to 20c.; pork, 4½ to 4¾c.; butter, 17 to 18c.; potatoes, 16c.

The trade paper reaches into general trade, and absorbs that line of business which is pertinent to the class it illustrates.

BEATTY, BLACKSTOCK, NESBITT,
CHADWICK & RIDDELL

BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and
Church Streets,

TORONTO, - - - ONTARIO.

Solicitors for Bank of Toronto, Board of Trade, Toronto
R. G. Dun & Co., (Mercantile Agency,) etc.



**Champion Fire and
Burglar-Proof Safes . .**

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.

JAPAN TEAS “New Season’s”

FROM 13½ CTS. UP.

Best value in Canada to-day. See our travellers or write for samples.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

“Ice Castle Brand”

UNBLEACHED CORN

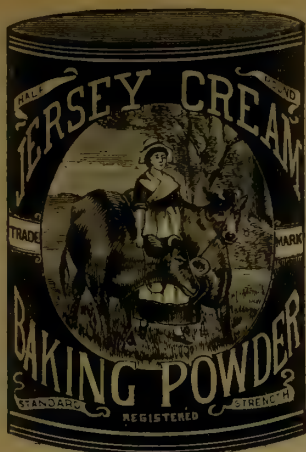
Are you aware that more than one-half of the Corn that is packed is BLEACHED? You need not have any fear of complaints on this score if you handle the “ICE CASTLE BRAND.” We don’t claim to sell all the Corn that is used in Canada, but we do claim to send out

NOTHING BUT THE BEST

Try any of our Goods and you will be convinced.

J. W. WINDSOR

Montreal



WHEN PURITY COUNTS...

You will be forced to buy our goods.

They have an unbroken record in all manner of tests and trials for purity and strength. The quality is unexcelled. Order a sample case at once.

Lumsden Bros., Hamilton, Canada

EWING, HERRON & CO.

Have Tons OF CARRAWAYS

Recleaned and double sifted. Samples and quotations sent on enquiry.

Trade Mills - - Montreal

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING
B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andreae Kraay & Co.'s very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky
SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.
MONTREAL

Canned Goods

Full lines now in stock, including Aylmer "Canada First" and Miller's "Little Chief" brands of canned vegetables and meats.

JOHN SLOAN & CO.

45 Front St. East

TORONTO.

IN STORE

Rio Coffee

Very choice selection.

LAKE HERRINGS

Special quotations for quantities.

TROUT and

WHITEFISH

Warren Bros. & Boomer

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

NOW IN STORE

Excelsior Vostizza Currants
Cases and Half-cases.

Perfecto Vostizza Currants
Cases and Half-cases.

London Layers. Black Baskets.

A full and complete stock of Christmas Fruits.

T. KINNEAR & CO.

49 Front St. E., TORONTO.

J. W. Lang & Co.

Have in stock...

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

YOU MAKE

40% Profit

If you sell our soaps and they sell at sight.

Write for prices.

P. M. LAWRASON
London, Ont.

WISHING ALL OUR FRIENDS

A Prosperous
AND
Happy New Year.
PERKINS, INCE & Co.
TORONTO.

Being close of Season

And about to take stock, this is

Bargain Week

WITH US.

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

TRADE CHAT.

Sam Dodge has charge of the grocery department at Ramsay & Co.'s store, Plattsville, Ont.

The by-law, to aid by way of a loan of \$5,000, Theo. Zoellner & Co., furniture company, of Mount Forest, was carried on Thursday by a good majority.

The Ridgetown Diamond Roller Mills closed down Saturday for three months. During that time the old machinery will be taken out and replaced by the latest and best.

Next year is leap year, and another leap year will not come around until 1906. This condition has not occurred since 1696, and will not occur again until 2060. So say the "figger" heads.

The liquidators of the Commercial Bank, Winnipeg, have applied for and obtained a summons for a call on the shareholders of that institution on account of the double liability they are under.

The past year has brought out a novelty in the canned goods line in the way of canned molasses. The first grade of Louisiana open kettle molasses is used. It is put up in gallon tins, with no reboiling, and is guaranteed to keep in any climate.

Messrs. Gilbert and Duntin, of Salford, Ont., and A. W. Nagle, of Ingersoll, intend taking a trip to the southern states for the winter. Should business prove satisfactory they will move there in the spring.

The wholesale grocery trade of the United States is making a lower net percentage of profit on their gross sales than for 30 years

past. It is the low percentage of profit which the trade is working on that disheartens the wholesale grocer as well as the retailer.—Retail Grocers' Advocate.

John Mulvey, grain merchant, Toronto, is dead, aged 62.

W. Turriff, a merchant of Alameda, died at the general hospital, Winnipeg, last week, where he had been for treatment for an internal disorder. He was 36 years of age.

John Baldwin, formerly a resident of Woodstock, has purchased the business of John Gillam, butcher, Norwich, and removed into the house owned by Mrs. Paulina Mott, north of the old school building.

The farmers' deliveries to Manitoba elevators are large, and wheat is being sent forward to Fort William from these points at the rate of 100 cars a day. The amount in store at Fort William is now over 2,000,000 bushels.

The Canadian Pacific Railway announces a heated car service from Winnipeg to Portage la Prairie, Brandon and intermediate points for the conveyance of perishable freight during the winter months. No extra charge beyond the ordinary freight rates is made for this service, which means an express service at freight train rates. The cars leave Winnipeg every Tuesday and Friday; freight should be delivered at their freight shed on the previous day.

A. and A. Davis have returned to Brockville from their trip to London, Ingersoll, Woodstock and other cheese centres in Western Ontario. They found that large quantities of cheese are still held by buyers who are unwilling to sell at the current

prices, as that would mean considerable loss. These western buyers made the mistake of not unloading at the time of the last advance in the English demand, which is now low.

"Do you love me?" said the paper bag to the sugar.

"I'm wrapped up in you," replied the sugar.

"You sweet thing!" murmured the paper bag.

The Manitoba Free Press comes out with a very fine illustrated Christmas number. Several pages of the edition are devoted to Manitoba's prosperity this winter, and to the crops and improvement in trade upon which this prosperity is based.

PERSONAL MENTION.

F. E. Boulter, manager of the Toronto branch of W. Boulter & Sons, is spending his Christmas holidays with his parents in Picton.

W. O. Macpherson, of Hamilton, is spending the holidays in Philadelphia. Mac. had on so many good clothes when he went away that some of his friends wonder will he return—alone?

Mr. W. J. Solomon, representing J. M. Fortier in the west, has left Montreal for Toronto with a fresh line of samples for the coming year and reports that the new cigar, "Dina-myte," is in great demand in Ontario.

The brothers James and Robert Gowanlock, with Perkins, Ince & Co., left for New York on Tuesday, where they are spending their Christmas holidays. A number of the "boys" went down to the station to see them off. New York's 400 now number 402.

ASK YOUR WHOLESALER



CANADIAN LEAF CHEWING TOBACCO

Made in all size plugs.

Cheapest and best.

F. W. HUDSON & CO. = = = Toronto, Ont.

WRITE US FOR SAMPLES

AGENTS FOR ONTARIO

Please

Read this over and see if we can do anything for you

FOR NEW YEAR'S TRADE

Wines

Ports and Sherries in wood, from 65c. to \$4.00 per gallon.

Ports and Sherries in bottles of every grade.

Sicily and Tarragona Wines of superior quality.

Clarets, Sauternes, Burgundies, etc., of every quality and price.

Brandies

"P. Richard's" V. S. O. P.

"P. Richard's" V. S. O.

"P. Richard's" V. O.

In bottles, half-bottles, imperial flasks, flasks, half-flasks; also in wood. All other well-known brands of Brandies are kept in stock.

Champagnes

OUR AGENCIES. TRY THEM.

"Couvert" Brand in bottles and half-bottles.

"Vve Amiot" in bottles and half-bottles. We have also in stock all best known brands of Champagnes

Whiskies

Of every description and brand; we would recommend to try

The "Mitchells Bros." In four styles of bottles.

Scotch and Irish Whiskies.

ALSO A FULL ASSORTMENT OF FINE DRIED FRUITS, SUCH AS

Malaga and California Raisins; Nuts and Almonds; Figs, Layers and Natural, in 12-oz., 10-lbs., 20-lbs. and 30-lbs.; Hallowee Dates, etc.

FRUIT SYRUPS

IN FANCY BOTTLES
NEW DESIGNS

We guarantee we can satisfy anyone, both on quality and value of goods.

We only want you to ask us quotations before you buy elsewhere.

Laporte, Martin & Cie.

WHOLESALE GROCERS

Montreal

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON**
and they will make a
**TRADE
FOR
YOU!!**



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

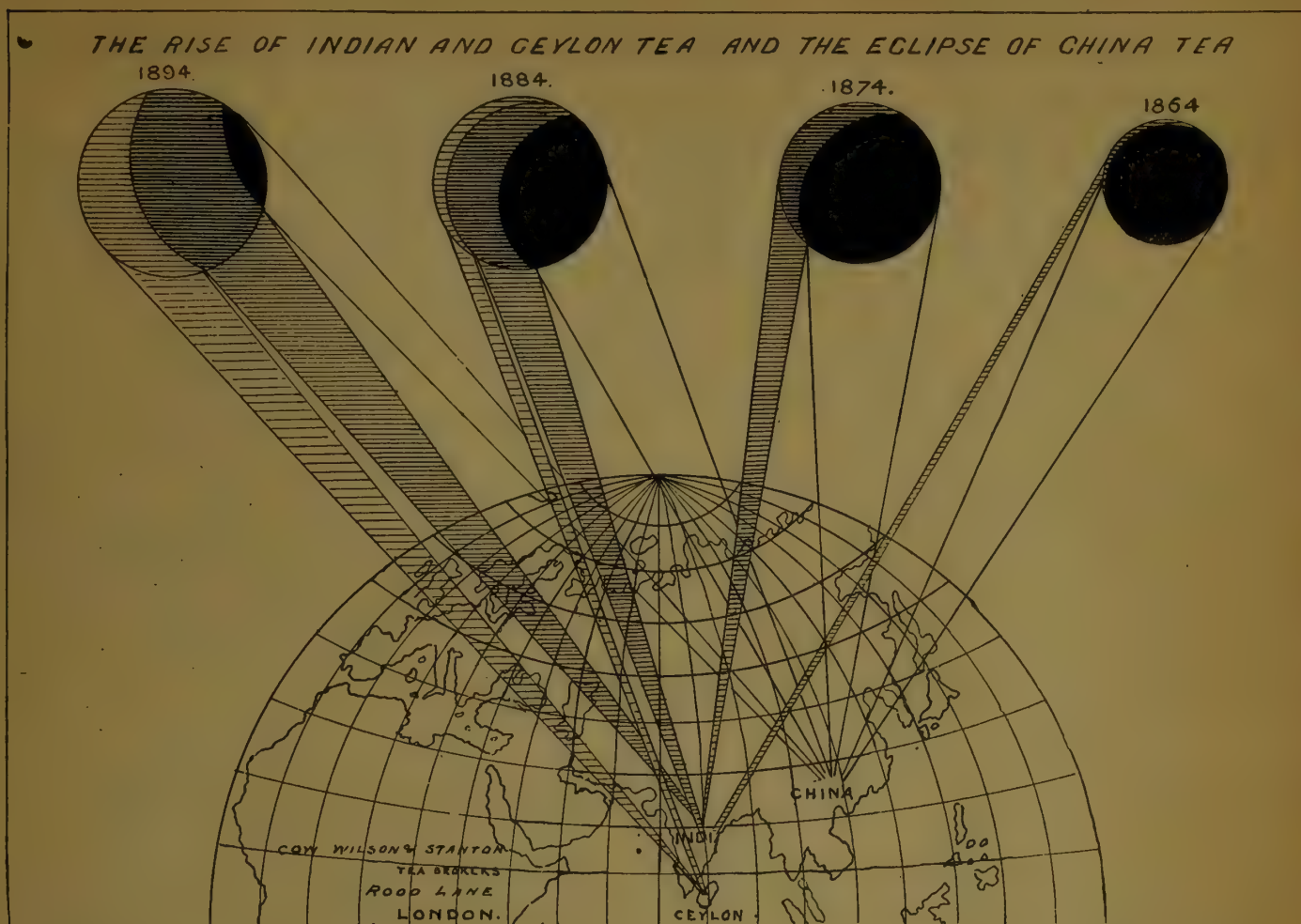
Table Salt
Pays Well!

There's nothing you sell pays better!
The only fault is, you don't sell enough! Why not increase your trade by selling

Windsor Table Salt?

It gives customers more satisfaction than ordinary salts do. They find it does not cake when in use on the table, and when it costs no more than common salt, will want no other. Any wholesale house can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. ▨ REPRESENTS CEYLON TEA. ▨ REPRESENTS CHINA TEA

From One Million Pounds in 1883

To **94,000,000** Pounds in
..... 1895

is indeed a remarkable export record. Ceylon, little Ceylon, has done this. British grown teas, made by machinery, are driving the hand-rolled teas of China out of every desirable market.

Be Wise in Time

Send to your wholesale dealer for
a package of

CEYLON TEA

PRACTICAL PUBLICITY.

BY NATH'L C. FOWLER, JR.

No. 2.

CROCKERY

If you want to buy china, crockery or glassware, go to the store of JOHN SMITH.

Lamps, and all kinds of lamp goods.

JOHN SMITH,
656 Blank Street.

The above advertisement is above the average. It has the effectiveness of brevity, and the headline is large enough to be readily seen by would-be crockery buyers. I criticize it because it advertises four classes of goods, and does not present any specialty or any one article in particular. Half the possible crockery buyers don't realize they need crockery until their attention is called to some particular crockery article they are short of. If the housewife is out of tumblers, she is not impressed with an advertisement speaking of crockery, china, glassware, and lamps. To sell her tumblers, it is necessary to bring tumblers vividly before her. The advertisement of teacups, and nothing else, will make her look at the teacups to see if she is short, and if she is, she is liable to buy some of the man who was kind enough to call her attention to the deficiency. The advertiser need have no fear that if he advertises one particular article folks desiring other articles will ignore his store. The principal object of advertising is to get people into the store. The goods and salesmen must make the sale. Advertising of one thing at a time will bring people into the store, as well as to sell the article advertised, and other articles. Advertise lamps one day, some particular class of crockery the next, china teacups the next, the next day speak of tumblers, and so on, one thing at a time, and a new advertisement every time. I rewrite the advertisement, illustrating the one-idea method of successful publicity.

Tea
Cups

You had two kinds on the table yesterday—too bad when we have cups and saucers at 10 cents that look well with any set.

JOHN SMITH
656 Blank Street.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.GOLD & PRIZE
30
MEDALS.

"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,
DISTILLERS, Limited.

London Offices,
48 Lime St., E.C.

PERTH, SCOTLAND.

J. M. Douglas & Co., Agents, Montreal.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**



Free . . .

a handsome Glass
Jar with . . .

Tutti Frutti

Get one from your wholesaler. Send postal to us for elegant signs to decorate your window.

ADAMS & SONS CO.

11 & 13 Jarvis Street, Toronto

We Wish All

**A HAPPY AND
PROSPEROUS**

New Year

The Foam Yeast Co., Ltd.
TORONTO.

Our goods will be more popular than
ever next year.—We'll make them so!

**STOP
SELLING
STARCH**

to your customers when they want Tapioca.
The majority of so-called Pearl Tapiocas con-
tain as much potato starch as Tapioca. They
all take a worrying long time to cook. In-
stantaneous Tapioca cooks in fifteen minutes,
and makes

**Delightfully
Dainty
Dishes**

for the sick, nourishing and non-irritating
food for children, and scores of desserts for
the busy housewife. Have it on hand the
next time she calls. It makes customers and
pleases everybody.

HOWE, MCINTYRE CO.
Sole Agents MONTREAL

**THE PEOPLE'S
Building and Loan Association**
(INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should
put by a regular monthly sum in our Class "A" stock.
It will be available when you need it most. \$3 deposit-
ed monthly is estimated to mature a \$500 certificate in
7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth.
Money loaned to buy a home, to build, to re-model the
old house or pay off old mortgages.

Agencies in all the principal towns and cities in
Ontario.

Write for manuals and name of resident agent in your
locality.

Do not delay. It will pay you.

WESTERN Incorporated
1851.
ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - 2,375,000.00
Annual Income - 2,200,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.

WITCHKLOTH

The latest and best for cleaning Gold,
Silver, Brass, Nickel, Copper, Bicycles,
etc. **Retails at 15c.** Send small
sample order.

Sole Agency for Canada
TEMPLE BUILDING, 113a, MONTREAL

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.

**BROWN & POLSON'S
CORN FLOUR**

*WITH MILK, EXCELLENT FOR
CHILDREN AND INVALIDS.
MAKES DAINTY DISHES FOR
BREAKFAST, DINNER & SUPPER.*

**NO PACKET GENUINE WITHOUT
THESE SIGNATURES—**

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are
guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

Batty's

Nabob Pickles
AND
Nabob Sauce

Are unquestionably the finest and most enjoyable
in the world. Have been awarded

**ALL WHOLESALE
HAVE THEM.**

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. Gordon & Co., - - Montreal

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE creditors of Thos. Mailhot, general store, Stanford, have been called together. He has offered 80c.

F. D. Cherrier, grocer, etc., Hamilton, Ont., has assigned.

M. Laganier, general store, St. Alban, Que., has assigned.

C. Van Wart & Son, grocers, St. John, N.B., have assigned.

Reame & Co., general store, Staples, Ont., have offered to compromise.

P. Pilon, groceries, Ste. Cunegonde, Que., has assigned to Kent & Turcotte.

H. Dorais, general store, St. Philomene, Que., has assigned to Kent & Turcotte.

Robertson Bros. (F. W. Robertson only), grocers, St. John, N.B., have assigned.

N. H. Turcotte, general store, St. Ephrem de Tring, Que., wants an extension.

David Wallace, general merchant, of Orillia, has assigned to a Toronto trustee.

Wm. Johnston, general store, West Plain, Ont., has assigned to G. D. Hawley, sheriff.

Alfred Laferte, general store, St. Bonaventure, Que., offers to compromise at 40c.

Geo. Le Brun, general store, Cheticamp, N. S., asks an extension of 9 months to pay in full.

F. Valentine has been appointed curator of the general stock of Theo. Dupuis, Ste. Thecle, Que.

N. Matte is provisional guardian of the estate of J. R. Levasseur, general store, St. Felicite, Que.

A meeting of the creditors of F. J. Sheridan, general storekeeper, of Oakwood, was held recently, when a statement was presented showing liabilities of \$11,000 and assets of \$8,000, a deficit of \$3,000.

Malcolm Macdonald, grocer, Montreal, has assigned at the instance of Caverhill, Hughes & Co., for some \$2,000. The chief creditors are Kinloch, Lindsay & Co., \$465; Caverhill, Hughes & Co., \$360; Doherty & Co., \$355.

PARTNERSHIPS FORMED AND DISSOLVED.

Morris & Co., general store, Lacombe, N.W.T., have dissolved. M. J. McLeod continues.

SALES MADE AND PENDING.

Wm. O. Schwarz, grocer, Moncton, N.B., has sold out.

The assets of Loughman & Co., grocers, Montreal, have been sold.

Lemay & Lemay's general stock at St. Come, Que., was sold at 62c.

Firth & Ellis, brush makers, Brantford, Ont., have sold out to J. Winfield.

C. A. Mayhew, general store, Thamesville, Ont., advertises his business for sale.

D. M. McLean, general store, Capelton, Ont., advertises assets for sale by tender.

A bailiff's sale of the stock of Geo. H. Matthews & Sons, grocers, Montreal, is announced.

CHANGES.

J. Hentin has opened a grocery store at Morden, Man.

T. V. Wheeler, general store, Fort Ellice, Man., has been succeeded by Lewarton & Son.

Lucina Jacques is proprietress of the confectionery business of W. Laframbois & Co., Quebec.

FIRES.

David Price, Jr., grocer, Dunnville, Ont., has been burned out.

The vinegar works, operated by S. Allen, of Norwich, Ont., including office and bonded warehouse, were burned on Saturday. Total loss, \$30,000; insurance, \$10,000. The cider mill and shipping warehouses were under great danger, but escaped destruction.

DID YOU HEAR IT?

THE
CHRISTMAS
BELL

I am a bell, a
Christmas bell,
and when that
day is here, with
joy do I begin to swell;
my voice gets loud and clear.
I can't keep still because I feel
that Christmas feel, you know,
and so with laughter do I peal,
and thrill from top to toe, I
vibrate with pulsations keen
from early morn till night, and
not a thought that's low or
mean can wing its crooked
flight through air that's
penetrated by the sounds of
my rich voice. And that is just
one reason why on Christmas
you rejoice, and feel so good to-
wards everyone; because you see,
just when your petty troubles have
begun to pierce your mortal ken,
my voice comes ringing through
your ears. "Heigho! it's Christmas
time," you say, "Away all doubts
and fears! I keep your hearts in chime.
And so let Christmas reign o'er all,
and with your hearts quite free, come
gather near my silver call and have a
chime
with me."

A GREAT DISCOVERY.

Mr. Chas. B. Knox, of gelatine fame, has purchased the entire outfit of the Egg Preserver Co., and will put this article on the market. Price not known; but it is a large one, for it is the greatest discovery of the nineteenth century, says a contemporary. The eggs shown at the last test had been kept 13 months and 9 days, and at no trouble. October 1, 1894, 20 dozen of fresh laid eggs were purchased and treated by the new Preserver and laid away in boxes and baskets in a dry cool room: January 1, 1895, and every month after, some were taken out,

broken and cooked by experts, and all pronounced them fresh laid.

As it will only cost 1/2c. per dozen to lay down the eggs, it is a big profit on the investment for everyone. Also the ease with which it is done; simply treat the eggs while they are fresh and lay away in a basket or box, no turning or looking at them until you want them; nor can you tell an egg has ever been treated from its appearance.

"OBSERVER" BURIES THE
HATCHET.

EDITOR GROCER,—Pardon me for again trespassing on your valuable space, in stating that "Rambler" is right in one particular, and that is, I have no time to waste in answering his ramblings. He alone is answerable for the mud and in strewing the dirt, as he terms it. He asks for charity. I grant it him freely, as he appears to be serious, but he should in future enquire more carefully into "tales" which may be told to him before rushing into print without proving them.

He admits in his letter that he has been misunderstood to the injury of others. This then should be a lesson for him to do unto others as he would be done unto, which means, let other people's business alone and attend to your own.

I took his letter personally merely as a joke, and intended mine to be such in return, relating an accident which he knows happened for the basis of my story. However, in future I shall regard him as being serious even in his ramblings, and I am glad to know that he has ill-feelings towards none. He should be thankful for that and act accordingly. I am more than thankful that I cherish no ill-will toward any man, and I most heartily wish all a happy and prosperous New Year.

OBSERVER.

When King Canute ordered the waves to roll back, he thought he was talking to a surf.

There are no Customs Duties

That we cannot pay for you here and then have your goods distributed—repacked if required—to any part of Canada.

Write for particulars.

BLAICKLOCK BROTHERS, MONTREAL

"SILICO"

THE UP-TO-DATE

CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Hot Mince Pie

"Just like mother used to make"—RICH, WHOLESOME, PURE, can be had by using **Wethey's Condensed Mince Meat.**

TO BE HAD FROM ALL WHOLESALERS.

J. H. WETHEY, Manufacturer **St. Catharines**

CAUSES OF FAILURE

In the Hardware Trade and How Avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely. We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays 25 cents to any address on receipt of

HARDWARE AND METAL, Toronto

Union Mutual Life Insurance Co.
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 762 St. James Street, Montreal

**When
you
want
a car
of
SALT
write us**

The Toronto Salt Works
128 Adelaide Street East
TORONTO

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries.

Mention this journal.

Toronto Representative: **G. A. McCANN, 208 Dundas St.**
Tees & Persse, Winnipeg, **Martin & Robertson, Vancouver and Victoria,**
Agents for Manitoba and Northwest Territories. Agents for British Columbia.

Fine Fruit Tablets



**ENGLISH FORMULA
TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



There is always a "best" in everything.

This time it is starch—Edwardsburg Starch. Anything we didn't know about making starch when we commenced business in 1858, we have since learned, and as we manufacture from nothing but purest selected corn we feel justified in calling our preparations "the best."

Edwardsburg Starch Co.

Cardinal, Ont.

Sardines, Amer., 1/2 s. "	0 04 1/2	0 09
" Mustard, 1/2 s. "	0 09	0 11
50 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 40	
Herrings & la Sardine	1 85	1 90
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans. . .	\$1 40	\$1 50
" " " 2 "	2 40	2 55
" " " 4 "	7 75	8 25
" " " 14 "	16 00	18 00
Minced Callops 2 "	2 60	2 65
" " " 2 "	3 40	3 50
Lunch Tongue 1 "	2 75	2 80
English Brawn 1 "	2 50	2 50
Camb Sausage 1 "	4 00	
Soups, assorted 2 "	1 50	
Soups and Bouill. 2 "	2 25	
" " " 6 "	1 80	1 80

CHEWING GUM.

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 23 5c packages .	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80	
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 3905c bars and pkgs .	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	5 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces . . .	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces	0 30	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces . . .	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose	0 37 1/2	
" " " 1-lb. tins.	0 40	
Cocoa Nibs, 11-lb. tins.	0 40	
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	
French, 1/4 s.—6 and 12 lbs.	0 30	
Caracas, 1/4 s.—6 and 12 lbs.	0 35	
Premium, 1/2 s.—6 and 12 lbs.	0 30	
Santa, 1/4 s.—6 and 12 lbs.	0 25	
Diamond, 1/4 s.—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—	per lb.	
Homeopathic, 1/4 s., 8 and 14 lbs. . .	0 30	
Pearl	0 25	
London Pearl, 12 and 18 "	0 22	
Rock	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	1 40	
EPPS.		per lb.
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.		per lb.
(A. P. Tippet & Co., Agents.)		
Chocolate—	per lb.	
Caracas, 1/4 s., 6-lb. boxes	0 42	
Vanilla, 1/4 s.	0 42	
"Gold Medal" Sweet, 6 lb. bxs. . . .	0 29	
Pure, unsweetened, 1/4 s., 6 lb. bxs. .	0 42	
Fry's "Diamond," 1/4 s., 6 lb. bxs. . .	0 24	
Fry's "Monogram," 1/4 s., 6 lb. bxs. .	0 24	
Cocoa—	per doz.	
Concentrated, 1/4 s., 1 doz. in box. .	2 40	
" " " 1 lb. s.		
Homeopathic, 1/4 s., 14 lb. boxes . .	0 33	
" " " 1/2 lb. s. 12 lb. boxes. . . .	0 33	
JOHN P. MOTT & CO.'S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	0 30	
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4 s.) . .	0 32	
Mott's Breakfast Cocoa (in tins) . . .	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate . .	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate. . . .	0 21	
Mott's Sweet Chocolate Liquors. . . .	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz. .	\$3 75
Cocoa Essence, 1/4 lb. tins, per doz. .	2 25
Soluble Cocoa, No. 1, bulk, per lb. . .	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each. .	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caracas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each. .	0 25
Eight cakes to the lb., in bxs. 6 lbs. s.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb. . .	0 50
Breakfast Cocoa—	
n-bxs, nd 12 lbs. each, 1/2 lb., tins. .	0 49

COFFEE.

Green.

Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracaibo	0 21	0 23

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34	
Our Own "	0 32	
Jersey "	0 30	
Laguaya "	0 28	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 35	0 36
Maracaibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross . . .	4 20	
" " " 2 "	5 00	
" " " 4 "	8 40	
" " " 1/2 pint	10 00	
Olive Oil, 1/2 pta., 2 doz. to case, per case	12 00	
" " " pints, 2 doz. to case, per case	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk.	0 13	0 14
" " " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sul Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz. . .	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00



Acme Shredded Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.

Beardsley's Boneless per Herring. doz 2 doz. 1 44



Codfish. per doz.
Beardsley's Shredded, 2 doz. pkgs. . . . 0 90

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO
THE QUEEN OF ENGLAND.



Over 1,000,000
Packages sold weekly

**LIPTON'S
Delicious Teas**

possess that most delicate
flavor and exquisite aroma
peculiar to the choicest
growths of Ceylon and
India.

They are put up in one-
pound and half-pound air-
tight packages, and retail-
ed at 30, 40, and 50c. per
pound. Reasons why you
should sell Lipton's Teas:
Because everybody likes
them. They have the lar-
gest sale in the world.
They will increase your
trade. You can buy from the
following wholesale agents:

Caverhill, Hughes Co., Montreal
H. H. Brennan & Co., - Ottawa
W. G. Craig & Co., - Kingston
Balfour & Co., - Hamilton
A. M. Smith & Co., - London
T. Kenny & Co., - Sarnia

**LIPTON TEA PLANTER
CEYLON**

Chief Offices: City Road, London, England.
United States Offices: 89 Front St., New York.

WRITE DIRECT TO

THE BRITISH GROWN TEA

... TETLEY'S

Tea is admirable—In flavor
it is perfect, and it is so
pure.

Tetley's Tea...

LONDON, ENG., 5, 6 and 7 Fenchurch St.

MONTREAL, Headquarters for Canada, 14 Lemoine St.

TORONTO, 128 Richmond St. West.

MANITOBA, NORTHWEST TERRITORIES and BRITISH
COLUMBIA, The Hudson's Bay Co.

Tetley's Teas

are not mere bulk of leaves, but

—STRENGTH, PURITY
AND FRAGRANCE.

Storekeepers

who cater to a coun-
try trade must keep

Salt

to suit their custom-
ers.

A MEDIUM GRAIN SALT
is what farmers re-
quire. We sell it.

**The Canada
Salt Association**
CLINTON, ONT.

BROOMS . . .

**R
O
O
M
S**

OUR BRANDS:

Imperial	Gold Medal	Victoria
Bamboo Carpet	Standard	Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

CONFIDENCE

in the merits of the goods you sell is an important element of success.

JOHNSTON'S FLUID BEEF

can always be sold with the most absolute guarantee that it is the best beef
preparation. We will back you up in this statement to the fullest extent.

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

1896 MOTTO MAKE MONEY

SELLING

BRANTFORD STARCH

10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 1/4 oz., 100 cakes in box 3 85
All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box \$3 00
Silver Star, 100 bars, 12 oz., per box... 4 00
Royal City, 3-lb. bar, per lb. 0 05
Peerless, 2 1/2-lb. bar, per lb. 0 04 3/4
Genuine Electric, 72 bars, per box 2 50

TEAS.

BLACK.
Congou—
Half Chests Kaisow, Mon-
ing, Paking 0 12 0 60
Caddies, Paking, Kaisow 0 18 0 50

INDIAN.
Darjeelings 0 35 0 55
Assam Pekoes 0 20 0 40
Pekoe Souchong 0 18 0 25

CEYLON.
Broken Pekoes 0 35 0 42
Pekoes 0 20 0 40
Pekoe Souchong 0 17 0 35

CHINA GREENS.
Gunpowder—
Cases, extra firsts 0 42 0 50
Half Chests, ordinary
firsts 0 22 0 38
Young Hyson—
Cases, sifted, extra firsts. 0 42 0 50
Cases, small leaf, firsts .. 0 35 0 40
Half Chests, ordinary
firsts 0 22 0 38
Half Chests, seconds 0 17 0 19
" " thirds 0 15 0 17
" " common 0 13 0 14

PING SUEYS.
Young Hyson—
Half Chests, firsts 0 28 0 32
" seconds 0 16 0 19
Half Boxes, firsts 0 28 0 32
" seconds 0 16 0 19

JAPAN.
Half Chests—
Finest May pickings 0 38 0 40
Choice 0 32 0 36
Finest 0 28 0 30
Fine 0 25 0 27
Good medium 0 22 0 24
Medium 0 19 0 20
Good common 0 16 0 18
Common 0 13 0 15
Nagasaki, 1/2 chests Pekoe 0 16 0 22
" Oolong 0 14 0 15
" Gunpowder 0 16 0 19
" Siftings 0 07 1/2 0 11

"SALADA" CEYLON.

Green label, retailed at 30c. per lb. 0 22
Blue " 40c. 0 30
Red " 50c. 0 36
Gold " 60c. 0 44
Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold
Bar, 8's 0 59
Ingots, rough and ready, 8's 0 57
Laurel, 3's 0 49
Brier, 7's 0 47
Index, 7's 0 44
Honeysuckle, 8's 0 56
Napoleon, 8's 0 50
Victoria, 12's 0 47
Brunette, 12's 0 44
Prince of Wales, in caddies 0 48
" in 40-lb. boxes 0 48
Bright Smoking Plug Myrtle, T. & B.,
3's 0 60
Lily, 7's 0 47
Diamond Solace, 12's 0 50
Myrtle Cut Smoking, 1 lb. tins 0 70
1/4-lb. plug, 6-lb. boxes 0 70
oz. plug, 5-lb. boxes 0 70

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—
Theo, 1-6, 5 lb. box 0 20
Comfort, 1-6, 5 lb. box 0 22
Champion, 1-10, 5 lb. box 0 38
I. O. F., 1-10, 5 lb. box 0 28 1/2
Sohmer, 1-10, 5 lb. box 0 32 1/2
Imperial Cigarette Tobacco, 1-10,
5 lb. box 0 40
Queens Tobacco, all sizes 0 60
Crown Cut Plug Mixture, 1/2 lb. tin 0 50
" 1 lb. tin 0 47

Cigarettes—
Sonadora Havana per 1,000 10 00
Royal Turkish Egyptian 10 00
Creme de la Creme 7 50
Marquise cigarettes, Canadian 7 00
Imperial 3 50

Plug tobaccos (sweet chewing)—
Navy, in caddies 0 35
Navy, plug mark 0 33
Honey, boxes and caddies 0 43
Spun roll chewing, boxes 0 55

Plug smoking (with or without tags)—
Black Crown smoking, in
caddies per lb. 0 35
Crown Rouge smoking 0 38
Leaf tobacco, in bales 0 08 0 20

Cigars—
La Sonadora Reina Vic-
toria Flor Fina, 1-20 \$85 00

La Sonadora Reina Bou-
quet, 1-10 55 00
Creme de la Creme Reina
Victoria Extra, 1-20 55 00
Creme de la Creme Reina
Victoria Special, 1-20 50 00
Honeycomb, Regalia Com-
me il Fait, 1-40 55 00
El Caza Culebras, 1-40 55 00
La Fayette Reina Vic-
toria, 1-20 32 50
Noisy Boys, Blue Line, 1-20 25 00
Princess of Wales, Prin-
cess, 1-10 25 00
Ditto, low grades 13 50 20 00

Cigars.

S. DAVIS SONS, MONTREAL.

Sizes. Per M.
Madre E' Hijo, Lord Lansdowne \$60 00
" Panetelas 60 00
" Bouquet 60 00
" Perfectos 85 00
" Longfellow 85 00
" Reina Victoria 80 00
" Pins 55 00
El Padre, Reina Victoria 55 00
" Reina Victoria Especial 50 00
" Conchas de Regalia 55 00
" Bouquet 50 00
" Pins 80 00
" Longfellow 80 00
" Perfectos 80 00
Mungo, Nine 35 00
Cable, Conchas 30 00
" Queens 29 00

Cigarettes—All Tobacco—
Cable 7 00
El Padre 1 00
Mauricio 15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

Cigarettes—
Athlete Per M. \$7 50
Puritan 6 25
Sultana 5 75
Derby 4 25
B. C. No. 1 4 00
Sweet Sixteen 3 75
The Holder 3 85
Hyde Park 10 50

Cut Tobaccos—
Puritan, 10ths, 5-lb. boxes per lb. 0 70
Old Chum, 9ths, 5-lb. boxes 0 75
Old Virginia, 1-10 lb. pkg., 10-lb.
boxes 0 62
Gold Block, 9ths, 5-lb. boxes 0 73

Cigarette Tobacco—
B. C. N. 1, 1-10, 5-lb. boxes 0 83
Puritan, 1-10 5-lb. boxes 0 83
Athlete, per lb. 1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace, 16 lbs. 0 68
" " 8s, " 16 0 68
" " 8s, R. & R. 13 1/2 0 68
" " chew 7s, R. & R. 14 1/2 0 58
" " 7s, Solace, 14 1/2 0 58
" " 8s, R. & R. 16 0 58
" " 8s, Solace, 15 0 58
O. V. " plug 8s, Twist, 16 0 58
O. V. " 3s, Solace, 17 1/2 0 58
O. V. " 1s, " 17 0 55 1/2
Derby " 12s, " 17 1/2 0 51
Derby " 7s, " 17 0 51
Athlete " 5s, Twist 9 0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1 per doz. \$ 1 60
" 3 " " " 2 1 65
" 3 " " " 2 1 40
" " painted " 2 1 75
Tubs, No. 0 9 00
" 1 7 50
" 2 6 50
" 3 5 50
Washboards, Globe 1 90
" Water Witch 1 40
" Single Crescent 1 85
" Double 2 75
" Jubilee 2 25
" Globe Improved 2 00
" Quick and Easy 1 80
" World 1 75
" Rattler 1 30

THE E. B. EDDY CO.

Washboards, Planet 1 60
" Waverly 1 50
" XX 1 40
" X 1 25
" Electric Duplex 2 25
" Special Globe 1 25
Mops and Handles, combined 1 25
Butter Tubs 1 60 3 60
Butter Bowls, crates assort'd. 3 60

Matches—
Steamship (10 gross in case).
Single case and under 5
cases, freight allowed 3 10
5 cases, freight allowed 3 10

Per Case.
Matches—
5-Case Lots, Single Case
Parlor \$1 70 \$1 75
Red Parlor 1 70 1 75
Telephone 3 10 3 30
Telegraph 3 30 3 50
Safety 4 00 4 20
French 3 00 3 10
Favorite 2 25 2 35
Flamers 2 20 2 40

Licorice Goods

SOME OF OUR
LEADERS ARE:

YOUNG & SMYLYE'S
PURE Spanish
ACME
LICORICE
PELLETS
STICK LICORICE

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

YOUNG & SMYLYE,

Brooklyn, N.Y.

For

25 cents

We will mail you a valuable little book on

**BUYING
SELLING AND
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

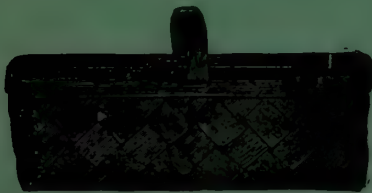
Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

Send for Samples.

THE DRY GOODS REVIEW

TORONTO

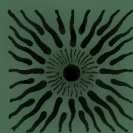
. . . . MONTREAL



**Crosse &
Blackwell**

CELEBRATED FOR

**Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.**



—SOLD BY—

All Grocers in Canada

What a trial will do.

It will transform incredulity into enthusiasm. It will turn cautious samplers into liberal buyers. Hundreds of dealers who "shied" at **B.F.P. Cough Drops** before they knew them, are now the most enthusiastic patrons we have. Perhaps you are one of the few who have not yet made a trial? Better drop us a line now while you think of it.

TORONTO
BISCUIT &
CONFECTIONERY
CO. - - - TORONTO

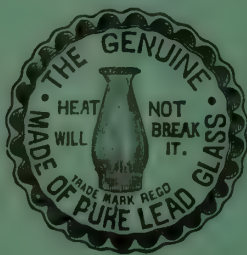
B.F.P. Cough Drops



THE "GENUINE"

is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.

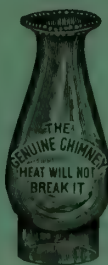
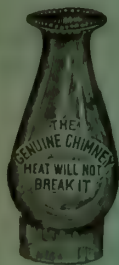
HEAT WILL NOT
BREAK IT.



EVERY CHIMNEY
NICELY WRAPPED
AND LABELLED.

There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.

GOWANS, KENT & CO., Toronto



CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and
27 Wellington St. East.
THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 650 Craig Street
MONTREAL**

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

COX'S GELATINE

Always
Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal

HYDE PARK, ATHLETE, SWEET CAPORAL, DERBY and GLORIA CIGARETTES.

